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2005 Countrywide Financial Corporation Annual Report

The Real Story

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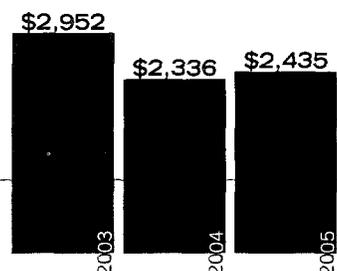
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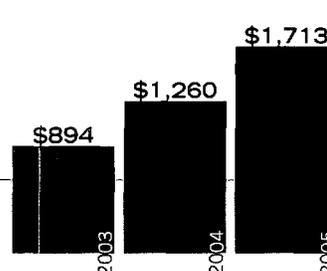
Financial Highlights

	Year Ended December 31, 2005	Year Ended December 31, 2004	Year Ended December 31, 2003
(Dollar amounts in millions, except per share data)			
Revenues	\$ 10,017	\$ 8,567	\$ 7,979
Net earnings	\$ 2,528	\$ 2,198	\$ 2,373
Earnings per share – diluted ⁽¹⁾	\$ 4.11	\$ 3.63	\$ 4.18
Total assets	\$175,085	\$128,496	\$97,978
Common shareholders' equity	\$ 12,816	\$ 10,310	\$ 8,085
Common shareholders' equity per share	\$ 21.36	\$ 17.73	\$ 14.61

⁽¹⁾ Prior year diluted earnings per share and diluted weighted average share amounts have been restated due to the implementation in December 2004 of EITF 04-8, which requires inclusion of shares issuable pursuant to the assumed conversion of the Company's contingently convertible securities in the diluted earnings per share computations.

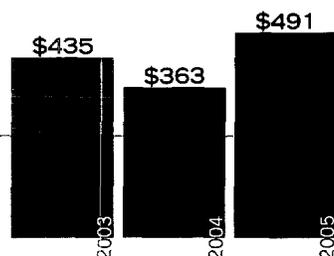


Pre-tax Mortgage Banking Earnings
(\$ in millions, years ended Dec. 31)

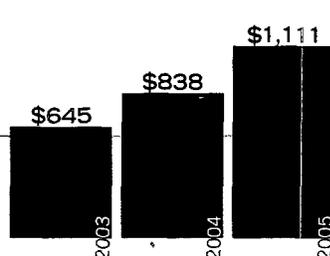


Pre-tax Earnings From Other Businesses*
(\$ in millions, years ended Dec. 31)

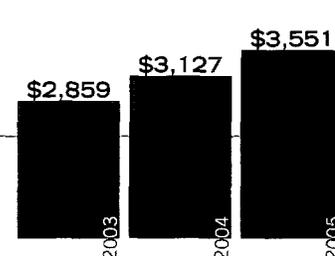
*Includes Banking, Capital Markets, Insurance and Global Operations segments



CFC Residential Loan Production
(\$ in billions, years ended Dec. 31)



CFC Servicing Portfolio
(\$ in billions, years ended Dec. 31)



CFC Securities Trading Volume
(\$ in billions, years ended Dec. 31)

This Annual Report contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, regarding management's beliefs, estimates, projections, and assumptions with respect to, among other things, the Company's future operations, business plans and strategies, as well as industry and market conditions, all of which are subject to change. Actual results and operations for any future period may vary materially from those projected herein and from past results discussed herein. Factors which could cause actual results to differ materially from historical results or those anticipated include, but are not limited to: competitive and general economic conditions in each of our business segments; general economic conditions in the United States and abroad; loss of investment grade rating that may result in an increase in the cost of debt or loss of access to corporate debt markets; reduction in government support of homeownership, the level and volatility of interest rates; changes in interest rate paths; the legal, regulatory and legislative environments in the markets in which the Company operates; and other risks detailed in documents filed by the Company with the Securities and Exchange Commission from time to time. Words like "believe," "expect," "anticipate," "promise," "plan," and other expressions or words of similar meanings, as well as future or conditional verbs such as "will," "would," "should," "could," or "may" are generally intended to identify forward-looking statements. The Company undertakes no obligation to publicly update or revise any forward-looking statements.

"This year has been historic for our Company, and our success has been a reflection of the quality of our people. I want to thank the entire Countrywide team for their dedication and hard work. The employees who work alongside me share the passion of our mission and are determined to put forth the energy and effort necessary to achieve our objectives. I also want to recognize the leadership of our Board of Directors. This 'hands-on' team provides insight in the development of our strategic initiatives and proactively seeks to improve our operational and financial disciplines. Finally, I want to express my gratitude for the support of our shareholders, many of whom have maintained their ownership in Countrywide for many years. With a strong foundation in place, I am confident Countrywide is well positioned for its next stage of growth and achievement."

*Angelo R. Mozilo
Chairman and CEO*



Countrywide
CFC

	OVERVIEW	CUSTOMERS
MORTGAGE BANKING		
PRODUCTION		
Countrywide Home Loans (CHL)		
Countrywide Markets Division (CMD)	Originates loans directly to consumers financing a home	Consumers, Realtors® and home builders
Countrywide Lending Division (FLSD)	Originates loans directly to consumers financing a home; Focuses on debt consolidation and nonprime loans	Primarily consumers with prime and nonprime-quality credit
Countrywide Lending Division (WLD)	Originates home loans through a network of independent mortgage brokers	Approximately 30,000 mortgage brokers across the country
Countrywide Lending Division (CLD)	Purchases mortgage loans from mortgage banks and financial institutions	Approximately 2,100 mortgage bankers, commercial banks, thrifts, savings & loans and credit unions
SERVICING		
Countrywide Home Loans/ Countrywide Servicing LP	Collects and processes loan payments and provides customer service, escrow administration, investor accounting, collections, loss mitigation and foreclosure services	Consumers, other mortgage lenders and investors
CLOSING SERVICES		
Countrywide	Provides appraisal services, credit reports, flood determinations and title products	70% CHL; 30% external customers (based on revenues)
OTHER BUSINESSES		
BANKING		
Countrywide Bank, N.A.	Provides residential mortgage loans (HELOCs, ARMs), deposit products (CDs and money market, checking and savings accounts), investment products (annuities and mutual funds), and document custody services; and through its subsidiary, ReCon Trust Company N.A., the Bank offers mortgage foreclosure and reconveyance services	Retail consumers, commercial banks, CHL and other businesses
Countrywide Warehouse Lending (CWL)	Provides short-term secured (mortgage loan inventory) financing to mortgage lenders	Mortgage bankers
CAPITAL MARKETS		
Countrywide Securities Corporation (CSC)	Underwrites, buys and sells debt securities (MBS, ABS, Government/Agency Debt and CMBS)	Approximately 1,400 institutional customers (broker-dealers, money managers, pension funds, insurance companies, banks, thrifts and other financial institutions)
Countrywide Asset Management (CAM)	Manages disposition of credit-sensitive residential mortgage loan assets	Mortgage loan servicers/investors and CLD customers
Countrywide Servicing Exchange (CSE)	Brokers bulk mortgage servicing rights and provides valuation services	Large financial institutions that buy and sell mortgage servicing rights
Countrywide Commercial Real Estate Finance (CRE)	Originates and sells commercial real estate mortgage loans	Owners of commercial real estate, commercial mortgage brokers and CMBS institutional investors
INSURANCE		
Countrywide Reinsurance	Provides mezzanine layer of reinsurance on primary mortgage insurance (PMI)	Major mortgage insurance companies
Countrywide Life & Casualty	Underwrites lender-placed property and auto insurance, and voluntary homeowners, auto, life, disability and renters insurance	Banks, mortgage lenders, finance companies, insurance agencies, builders, renters and consumers
Countrywide Insurance Services (CIS)	Full-service insurance agency for personal, commercial, surety and employee benefits insurance	Retail consumers and commercial businesses including builders, real estate brokers, mortgage bankers and commercial property owners
GLOBAL OPERATIONS		
Countrywide Valuation	Provides automated property valuations	U.K. lenders and surveyors
Countrywide International Technology	Develops and licenses mortgage processing and servicing technology	Global Home Loans (GHL), Barclays PLC and UKValuation
Countrywide Private Limited	Provides call center, data processing and information technology related services	Countrywide Financial Corporation (CFC) and GHL
CENTRAL OFFICE		
	Supports operations company-wide	

HOW WE REACH OUR CUSTOMERS	MAJOR COMPETITORS	2005 HIGHLIGHTS	WORKFORCE*
			31,832
662 branch offices, inbound and outbound call centers, Internet, B2B and JV relationships	Bank of America, Chase, Washington Mutual, Wells Fargo	Funded \$116 billion (\$129 billion including Countrywide Bank fundings)	
195 field branches and 76 National Sales Center branches. FSLD has a presence in 38 states.	Ameriquest, Household, New Century, Washington Mutual, Wells Fargo	Funded \$26 billion	
52 branch offices, 7 fulfillment centers	Ameriquest, Chase, New Century, Option One, Washington Mutual, Wells Fargo	Funded \$80 billion (\$103 billion including Countrywide Bank fundings)	
4 regional offices, national sales presence, B2B	Chase, CitiMortgage, GMAC-RFC, Wall Street, Washington Mutual, Wells Fargo	Funded \$197 billion (\$212 billion including Countrywide Bank fundings)	
			7,923
Servicing facilities located in Simi Valley & Lancaster, CA; Richardson, Plano & Fort Worth, TX; Mumbai, India	Bank of America, Chase, CitiMortgage, Washington Mutual, Wells Fargo	\$1.1 trillion servicing portfolio, up 33% over 2004 (includes \$30 billion sub-servicing portfolio)	
			1,648
LandSafe's sales force, in coordination with other CHL sales teams; the Internet	Fidelity National, First American, Land America Lender Services	Completed 22 million transactions, which include appraisals, credit reports, flood determinations, title insurance policies and escrow services, up 32% over 2004	
			2,078
Internet, call centers and 86 Financial Centers located primarily within CMD branch offices	Traditional and Internet banks	Assets reached \$73 billion	
National sales presence	GMAC-RFC, Washington Mutual, Wall Street firms, regional banks	Average mortgage warehouse advances increased over 35% from 2004 to 2005	
			683
Capital Markets sales force, with offices in Calebasas, CA; Atlanta, GA; Chicago, IL; Fort Lauderdale, FL; Geneva, IL; New York, NY; San Francisco, CA; London; Tokyo	Wall Street broker-dealers and regional broker-dealers	\$3.6 trillion in securities trading volume, up 14% over 2004. Ranked #1 in real estate ABS underwritings and #4 in non-Agency MBS underwriting for 2005	
Various sales forces of CFC	C-BASS, EMC, GMAC-RFC, Goldman Sachs, Lehman Brothers, UBS	Completed 9 securitizations in 2005; purchased \$4 billion (principal balance) in assets for CHL in 2005	
CSC sales force	Specialized servicing brokers; Phoenix Capital and Matrix Financial	Brokered \$102 billion in servicing rights, up 27% over 2004	
CRF sales force, CSC sales force, CHL sales force	Wall Street broker-dealers, insurance companies and commercial banks	Funded \$3.9 billion in loans in 2005	
			2,100
Corporate relationships with PMI carriers	N/A	Net premiums earned of \$181 million, up 15% over 2004	
Internal sales force, insurance agents and Countrywide Insurance Services	AIG, Assurant, SFIS, ZC Sterling and other writers of personal insurance	Net premiums earned of \$773 million, up 24% over 2004	
3 call centers, Internet, direct mail and commercial brokers in regional/branch offices	Retail/commercial insurance agencies	164,000 policies sold	
			3,251
Branding, referrals and relationships	Hometrack Ltd.	Fee income increased 33% over 2004	
Corporate relationships	Lynx Financial Systems, UNISYS	Signed a new three-year contract for software licensing and support with Barclays PLC	
Corporate relationships	Other India outsource providers	Employee base of 1,662, including contractors	
			4,941
			54,456 TOTAL
			<small>*Includes full-time employees, contractors, and temporary help</small>



Countrywide
CANSM

~~help homeowners~~ realize their dreams.

~~attract the~~ best and brightest talent in financial services.

~~provide highly~~ competitive banking products.

~~offer~~ superior value for institutional customers.

~~make a difference~~ in our communities.

~~have~~ outstanding shareholder value.

~~emphasize~~ strategic planning and skillful execution.

~~exceed~~ industry standards for governance and internal controls.

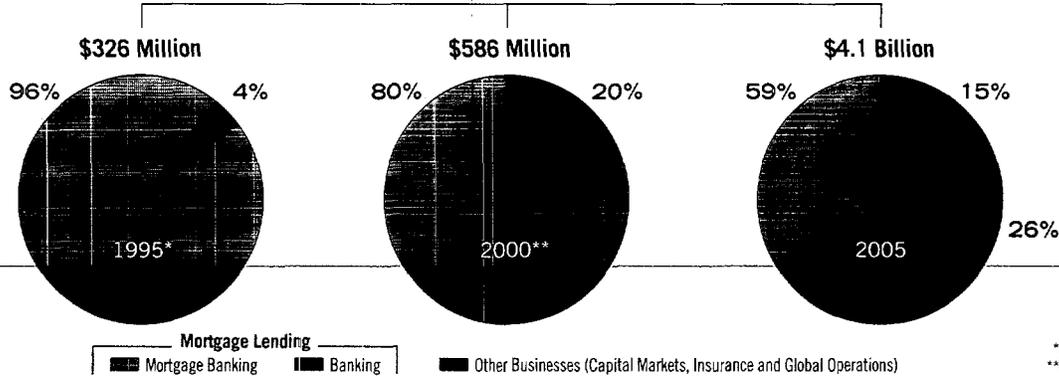
The theme of this year's Annual Report is "the Real Story" —

on the following pages, real homeowners, customers, business partners and

employees tell the Real Story of Countrywide's success —

~~and~~ No One Can Do What Countrywide CanSM

Evolution of the Business Model—Consolidated Pre-tax Earnings



*Fiscal year ended February 29, 1996
 **Fiscal year ended February 28, 2001

Dear Countrywide Shareholders:

Countrywide is one of America's greatest success stories. We have delivered decades of rapid growth to become the largest producer and servicer of home loans in U.S. history, and this growth has translated into outstanding returns for our long-term shareholders. At the same time, Countrywide has been a leader in advancing the American dream of homeownership. Although certain external factors — such as the interest rate environment and the housing market — have led some observers to express concern about the future prospects of our industry, I believe Countrywide will continue to create shareholder value while doing even more to help fulfill the American dream.

The *real story* of Countrywide begins with the present. The Company advanced on multiple fronts in 2005, setting new operational records, delivering strong earnings growth in a challenging business environment, and positioning Countrywide to become a stronger, more competitive and more valuable company in coming years. In the core Mortgage Lending business, total residential loan production reached \$491 billion⁽¹⁾ — a record not just for Countrywide, but for the entire industry. The Company's loan servicing portfolio grew 33%, and in the process Countrywide became the first in its industry to cross the \$1 trillion threshold. Countrywide gained significant market share, up more than 25% from 2004 to 2005, according to market estimates.⁽²⁾ Looking at our other strategically related businesses, Countrywide Bank's assets increased 78% from 2004 to a total of \$73 billion, driving the Banking segment's pre-tax earnings past the billion-dollar mark for the first time. In the Capital Markets business, securities trading volume reached \$3.6 trillion,

a Company record. The Insurance segment, which encompasses the Balboa family of companies, generated nearly \$1 billion in net premiums earned. Altogether, the Company's Banking, Capital Markets, Insurance, Global Operations and other business activities contributed \$1.7 billion in pre-tax earnings, or 41% of the consolidated 2005 total, up 36% over 2004. Consolidated net earnings for the corporation increased 15% over 2004 to \$2.5 billion. Earnings per diluted share reached \$4.11, up 13% over the prior year and the second-highest EPS figure in Countrywide's history. In all, we remained the undisputed #1 mortgage originator and servicer in America.⁽³⁾

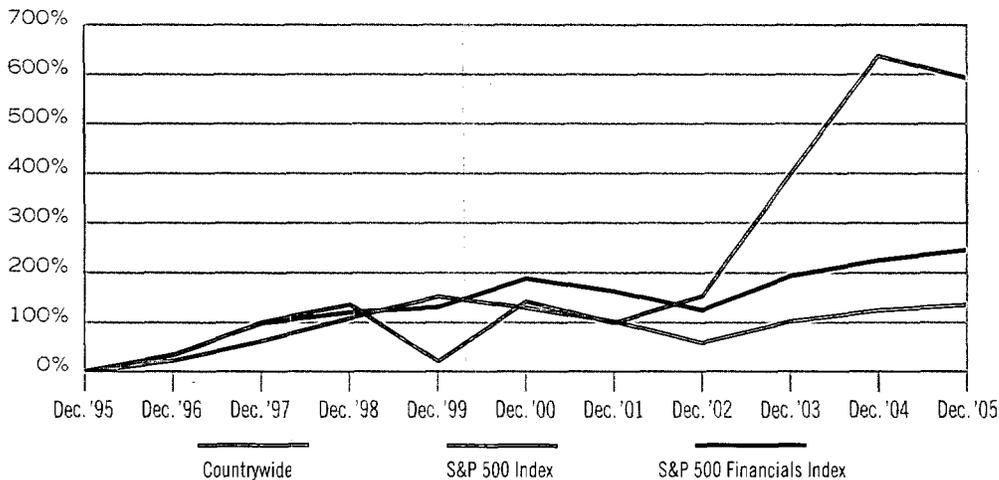
Importantly, we achieved these strong results despite volatile interest rates, declining profit margins across the industry and the adverse effects of hurricanes Katrina and Rita, which included an \$87 million after-tax charge to earnings for hurricane-related losses. This is the *real story* of Countrywide's success — our ability to persevere and succeed in the long run, regardless of the business climate. Our success also reflects the continuing evolution of our business model. As you can see from the graphs at the top of this page, Countrywide's business model has steadily transitioned from a mortgage banking focus to a broader mortgage lending focus, with our Banking business producing an increasing portion of our earnings since we acquired Treasury Bank, now known as Countrywide Bank, in 2001. A decade ago, our Mortgage Banking operation delivered 96% of Countrywide's pre-tax earnings; in 2005, that figure was 59%, with another 26% coming from the Banking business and 15% from Capital Markets, Insurance and Global Operations.

⁽¹⁾ Includes 2005 Mortgage Banking, Banking and Capital Markets production

⁽²⁾ *Inside Mortgage Finance*, Jan. 27, 2006

⁽³⁾ *Inside Mortgage Finance*, Jan. 27 and Feb. 3, 2006

Comparison of 10-Year Total Return Among
Countrywide Financial Corporation, the S&P 500 Index and the S&P Financials Index



Source: Bloomberg total return analysis, assuming dividends are reinvested in Countrywide stock

Countrywide's Response to Hurricanes Katrina and Rita

After parts of Louisiana and Mississippi were demolished by 2005's hurricanes, Countrywide moved quickly and decisively on behalf of homeowners in need. We deployed key resources from across the Company to help serve people in affected communities. Frontline Countrywide personnel were granted broad authority to act as necessary to cushion the financial impact on displaced homeowners, an effort described in more detail on page 16 of this report. Entering 2006, Countrywide continued to work with borrowers and investors to extend forbearance or to modify loan terms and payments as appropriate. I am proud of how selflessly Countrywide employees volunteered both their time and money to ease the suffering of those whose lives were changed by the hurricanes of 2005.

Looking Ahead to 2006

We expect 2006 to bring more challenges to our business, such as decreasing origination volumes, continued margin compression and market consolidation. At Countrywide, however, we view such challenges as opportunities. Historically, periods of declining originations have resulted in industry consolidation; but industry consolidation provides us the opportunity to hire many talented sales professionals, thereby strengthening our organization. Regardless of the market environment ahead, we intend to remain focused on growth through the continuing evolution of our business model. Never content to rest with the status quo, we will keep building upon the foundation of our existing businesses and creating new opportunities to position ourselves for more growth. With an eye toward greater earnings diversification and stability, this prudent

mindset should continue to translate into superior long-term financial performance.

The *real story* of Countrywide's success could never have been possible last year without the hard work of our employees — not only for making our 2005 achievements happen, but also for helping shape our future success. Ultimately, the quality of any company's strategic focus and ability to execute on its plans is directly related to the quality of its people. Countrywide is fortunate to have tremendous talent and skills at all levels in the organization, from our highly experienced management team to the more than 54,000 Countrywide men and women who continue to inspire me with their dedication, strong sense of ethics and consistent ability to seize the opportunities before them. Countrywide's ability to write new chapters to one of America's greatest success stories will depend, as always, on the hard work of our employees, the leadership of our management team, the diligent oversight of our Board of Directors, and our steadfast determination to provide the best service that *Countrywide Can* for consumers and business partners. On the following pages, we have invited real-life customers, business partners and employees to tell you the *real story* of Countrywide's success — a performance delivered by hard-working people with unmatched professionalism and expertise. *No one can do what Countrywide Can* — this is the *REAL* Countrywide story.

Angelo R. Mozilo
Chairman and CEO
April 2006



Help Homeowners Realize Their Dreams

Countrywide's mortgage lending operations performed exceptionally well in 2005, setting new Company and industry records with \$491 billion in total home loan fundings and becoming the first in the U.S. to build a residential mortgage servicing portfolio in excess of \$1 trillion. In doing so, Countrywide not only maintained its #1 positions in mortgage loan production and servicing, but also expanded its market share leadership. Loan origination market share grew to 16% in 2005, up from 12% in the prior year, while Countrywide's share of the loan servicing business increased to 12% at the end of 2005, up from 11% in 2004. For the industry as a whole, total mortgage origination volume increased from \$2.9 trillion in 2004 to \$3.1 trillion in 2005.⁽¹⁾

For 2006, many industry forecasts call for reduced origination volume and continued pricing pressure. But, as the market leader, Countrywide is well-prepared to pursue its goal of profitable market share growth.

The mortgage lending operation's strategies are carried out by three complementary origination channels — retail, wholesale and correspondent lending. Approximately 15,000 field sales professionals pursue customer leads in these three channels, up more than 3,000 from year-end 2004. Retail salespeople in the Consumer Markets and Full Spectrum Lending divisions are supported by a decentralized operating structure with more than 850 branch locations across America. Along with a multi-level pricing matrix, this structure helps streamline pricing and underwriting decisions, ensuring a speedier and more efficient loan process for borrowers and business partners. The sales effort is further enabled by Countrywide's national advertising and brand marketing campaign, *Countrywide Can* — as in, no other lender can provide the personal service, product menu or opportunity to realize the American dream the way *Countrywide Can*. In the Wholesale Lending Division, a network of approximately 30,000 approved mortgage brokers provide sales growth opportunities that help Countrywide remain the industry's largest wholesale lender, a position it has held since early 2003. In the Correspondent Lending Division, closed loans are purchased from approximately 2,100 approved financial institutions with which Countrywide maintains business relationships.

The key strategies to support the mortgage lending operation's future growth include:

New product development — An important element of the segment's value proposition — to customers and its salespeople — is that Countrywide maintains one of the broadest product lines in the industry. The *real story* for customers (whether they are individual consumers, like Cheryl and Pat Cable on the facing page, Realtors®, builders, mortgage brokers or correspondent lenders) is that if a customer has a loan preference, it likely will be on Countrywide's product menu.

Market share growth and salesforce expansion — Countrywide continues to pursue market share growth aggressively, but with an eye toward maintaining the Company's profitability. The mortgage lending group's salesforce growth, fueled by an emphasis on providing attractive and profitable career opportunities for sales professionals, helps maintain Countrywide's market share leadership. With an extensive product menu, pricing flexibility, localized processing supported by advanced technology, and strong brand awareness, *Countrywide Can* provide talented salespeople the tools they need to expand their business and increase their sales volume.

Increasing technology leadership — Countrywide's proprietary technologies help save time, reduce costs and increase productivity. All systems are integrated from the time an interest rate commitment is made to the borrower until the loan is funded, and are geared toward continuous productivity improvements.

The mortgage lending segment's market share growth initiatives are supported by one underlying theme — ubiquity. This segment's long-range goal is not only to participate in, but to be a leader in, every channel and segment of the mortgage market — whether these channels or segments are defined by geography, consumer demographic profile or product preference.

⁽¹⁾ Market position, market share and industry origination volume data from *Inside Mortgage Finance*, Jan. 27 and Feb. 3, 2006



"We have had our Countrywide mortgage for several years and we are tremendously pleased with the service from your company. When we first set out our loan, it was perfectly structured to fit our needs, and it still works for us today. Whenever we call Countrywide with a question, the people in your customer service department are always friendly, efficient and professional. That's the real story about Countrywide."

"Cheryl and Pat Cable, outside their home"



Left a leading mortgage company, where I was a top producer for 10 years, to join Countrywide. The biggest reason I joined was because of Countrywide's mortgage-centric focus. In less than a year on the job, I have risen to become the ninth-ranked national producer — thanks to the way Countrywide supports its sales professionals.

Ken Parseghian, Countrywide home loan consultant

Joined Countrywide 13 years ago and I've never looked back. The best thing about Countrywide for sales professionals is that the Company gives you what you need to be as successful as you can. Countrywide provides me with a great product line, plus the tools and training I need to expand my business.

Erica Hlatiz, Countrywide home loan consultant



Attract the Best and Brightest Talent in Financial Services

For seasoned professionals or aspiring entrants to the mortgage lending field, *Countrywide Can* provide a springboard to a successful sales career filled with opportunities for growth, achievement and financial reward. Countrywide takes pride in its reputation for recruiting, hiring and retaining the best and the brightest — energetic, motivated, talented sales professionals who can blossom into the home finance industry's highest producers. The *real story* at Countrywide is simple: Throughout the Company, if you're an intense competitor, with "fire in the belly" and the desire to pursue an exciting, rewarding business career, then Countrywide is the place for you. Professionals with this kind of competitive spirit gravitate to Countrywide because it provides them with highly advanced tools, ongoing training and the field support that they need to succeed.

Approximately 15,000 field sales professionals working in Countrywide's retail, wholesale and correspondent divisions source loans for both the Mortgage Banking and Banking segments. Many of these professionals have been attracted to Countrywide because of its strong commitment to mortgage lending. Its business model features all the key elements that appeal to talented loan originators, who appreciate Countrywide's compelling value proposition:

- Countrywide's brand is widely known and respected.
- Countrywide's product line is one of the broadest and most comprehensive in the mortgage lending marketplace.
- Countrywide's primary corporate and management focus is on its mortgage lending franchise; unlike many of its larger competitors, this franchise is neither a peripheral nor a secondary business.
- Countrywide's salespeople enjoy localized processing, fulfillment and underwriting support, an extremely attractive platform for sales professionals.
- Countrywide's commitment to create and maintain industry-leading technology demonstrates that the Company is in the mortgage lending business for the long haul, as it continuously seeks to enhance its technology infrastructure.

Regarding the product menu, Countrywide's philosophy is to maintain one of the industry's most varied product menus rather than being a niche lender. Thus, as consumer preferences have broadened to include products other than

traditional fixed-rate mortgages, such as hybrids and other non-agency conforming loans, Countrywide's own product mix has evolved swiftly to address these shifts. Countrywide prides itself in addressing consumer needs decisively, with an efficient product development process that permits its mortgage lending operations to bring a new product to market quickly. Enabling the entire process is technology, a critical component in providing a distinct competitive advantage.

Countrywide's proprietary technology primarily falls into three categories:

Management information systems — These applications are among the most robust and comprehensive in the financial services industry, with the capability to provide real-time feedback on virtually any mortgage data inquiry.

Artificial intelligence — The latest systems include automated underwriting engines, automated property valuation engines, and pricing and margin management applications. Countrywide's automated underwriting system, CLUES, handles all loan types — from conventional agency and government loans to jumbo, prime and nonprime loans.

Web-based transaction platforms — These represent the core foundation of the Company's technology, including such internally created systems as Countrywide Wholesale Business Channel (CWBC), a mortgage broker platform, and Platinum, a front-end system for correspondent lending. Countrywide is currently developing the next generation of its web-based origination platform technology, called Nex-OS. When fully operational, Nex-OS will provide enhanced functionality, scalability and other attributes for customers and employees.

The common thread running through these systems is that they are developed and built in-house. Sales professionals appreciate that their technology tools are created by people with a proprietary interest in the performance of those tools — people who typically respond faster than external vendors to requests for help or systems enhancement.

The *real story* is that with all of its mortgage lending strengths — a prominent brand, a broad product portfolio, a mortgage-centric focus and superior technology systems and support — *Countrywide Can* continue to attract and retain the best talent in the industry.



Provide Highly Competitive Banking Products

The past year was exceptional for the Banking segment. The segment's total assets topped \$77 billion and its pre-tax earnings grew to \$1.1 billion, increases of 73% and 84%, respectively, over the prior year. At year-end, Countrywide Bank, the largest component of the Banking segment, ranked #11 among national bank charters⁽¹⁾, an exceptional ranking considering its brief existence.

The Bank has become a leading national bank by developing an innovative deposit franchise and by leveraging the infrastructure, resources and intellectual capital of its parent, Countrywide Financial Corporation. Retail deposits, which at year-end accounted for \$17 billion, or 42% of total deposits, are gathered through the Bank's Financial Centers, call centers and the Internet. Financial Centers, the cornerstone of the deposit franchise, are mostly located in Countrywide mortgage offices, which eliminates much of the infrastructure cost associated with "bricks-and-mortar" competitors. Each Financial Center takes up an average of 700 square feet and is staffed by one or two employees, versus the standard bank branch size of 5,000 square feet and 15 to 20 people. There are significant cost-effective opportunities to further expand the Financial Center network: Of the Bank's 86 Financial Centers around the country at year-end, 73 were located in Countrywide Home Loans (CHL) retail branches; nationwide, the Company has more than 850 retail offices, providing the Bank with ample room for Financial Center expansion. Due to its low-cost structure, Countrywide Bank is able to offer Certificates of Deposit (CD) and Money Market Deposit Accounts (MMDA) with highly competitive rates, which first attracted Bank customers Jan and Gene Brent, on the facing page.

While Countrywide Bank benefits from its affiliation with America's largest home lender, these synergies flow both ways. The Bank's portfolio lending capabilities offer important benefits — the most important being the ability for Countrywide to optimize its loan execution. In the past, the Company securitized and sold nearly all of its loan production, recognizing the benefits immediately in the form of gain-on-sale revenue. Today, the Bank's growing portfolio provides a steadily increasing stream of net interest income over time, which exerts a stabilizing influence over CFC's consolidated income. Portfolio lending capabilities also offer an efficient vehicle to manage credit risk and provide greater flexibility in terms of product design, thus strengthening CFC's competitive position. In addition, the Bank provides funding stability and increased

liquidity for financing mortgage originations at the Company, and it helps broaden the Countrywide brand.

As in all of its businesses, the Company provides rigorous management oversight to ensure that the Bank's growth is disciplined and that credit risk is well-managed. The credit quality of the Bank's loan portfolio is outstanding, with a weighted average Fair Isaac Corporation (FICO) credit score of 725 at the end of 2005, and a weighted-average, original combined loan-to-value ratio of 78%.

Looking ahead, the Bank's strategy remains centered on growing the deposit franchise while lowering its cost of funds, allowing greater investments in high-quality, short-duration assets. The Bank will continue to leverage the CHL origination channels, while originating new asset classes and diversifying its balance sheet. Ultimately, a larger Bank increases liquidity, recurring income, financial strength and returns for its parent company — and it helps increase shareholder value.

The Bank maintains its operating efficiencies at extraordinary levels, achieving a 21% efficiency ratio for 2005, while continuing to invest in infrastructure to support future growth, including new Financial Centers, technology and expansion of deposit product offerings. The Bank's retail deposit franchise continues to excel: Of the \$17 billion in retail deposits held at year-end 2005 — reflecting a 124% annual growth rate — 60% were generated from Financial Centers. At the end of 2005, 43 of the Financial Centers held deposit balances exceeding \$100 million, with the largest site holding \$428 million. This compares favorably with the average traditional bank branch, which in 2005 had \$65 million in deposits.⁽²⁾

The Bank's strategy of using cost leadership to enable highly competitive rates on CDs and MMDAs is combined with a culture of excellent service. In customer surveys, the vast majority of respondents report overall satisfaction and indicate they are likely to consider Countrywide Bank for their future banking needs, and to refer friends and neighbors to the Bank. The *real story* of Countrywide Bank is that it has grown deposits at an unprecedented pace, and that *Countrywide Can* continue to do so while providing outstanding service — all of which equates to a competitive, low-cost, scalable funding source for the parent corporation.

⁽¹⁾ Source: SNL Datasource, as of Dec. 31, 2005

⁽²⁾ Source: Federal Deposit Insurance Corporation, as of June 30, 2005



COUNTRYWIDE



"We became Countrywide Bank customers because we like the Bank's great CD rates — and thus we have built a significant portfolio with Countrywide. We also like the convenience with a Financial Center near our home. And if we have questions, the Bank's senior managers listen carefully and treat us with respect. This matters to us — and it helps Countrywide stand out in the marketplace."

Customers Jan and Gene Brent,
at a new Countrywide Bank Financial Center



Countrywide Commercial Real Estate Finance won our business because they were quick and responsive, and easily met our timing and execution requirements. What impresses us most about the Countrywide Commercial team is that they have managed to combine the requirements of securitization with an ability to create individualized structures for very complex transactions, so that each deal is successful for all parties involved."

*Business partner Brian Halpern, director, CBRE/Melody Co.,
managing the Countrywide Capital Markets trading desk*



Deliver Superior Value for Institutional Customers

Countrywide's Capital Markets segment is a fixed-income investment banking business engaged in sales, trading and underwriting of mortgage-backed, asset-backed, U.S. Treasuries and other fixed-income securities; the origination and sale of commercial mortgage loans; and related research and advisory activities. Securities trading volume for the segment reached a record high of \$3.6 trillion in 2005, up 14% from 2004 volume of \$3.1 trillion. Pre-tax earnings totaled \$452 million in 2005, off 6% from the 2004 figure as the flattening yield curve compressed margins in this business. Revenues of \$798 million were led by \$301 million, or 38% of the total, in conduit activities, and \$272 million, or 34%, in underwriting, generated primarily from asset-backed securities (ABS) issuance from home equity and nonprime lending activity. In addition, this segment's relatively new but rapidly growing commercial real estate business, serving such business partners as CBRE/Melody Co. executive Brian Halpern on the facing page, generated \$67 million in revenues, or 8% of the segment's total in 2005 — demonstrating that *Countrywide Can* successfully pursue its strategy of continuing to develop new business lines and new revenue sources within its existing business segments.

Along with the commercial real estate unit, called Countrywide Commercial Real Estate Finance, the primary subsidiaries of Capital Markets include Countrywide Securities Corporation (CSC), a broker-dealer serving the institutional market, and Countrywide Asset Management Corp., a business that manages distressed assets. In its product portfolio, CSC acts as an underwriter and issuer of ABS and mortgage-backed securities (MBS). CSC is a leader in this business, ranking #1 in 2005 in underwriting of real estate ABS securities and #4 in the non-agency MBS category.⁽¹⁾

The *real story* of Countrywide's Capital Markets business is that it creates synergies with the Company's mortgage lending activities by leveraging relationships with institutional customers, mortgage analytics and Countrywide Home Loans' production activity. This synergy flows back to the mortgage lending operation through the expertise of Capital Markets' research and strategy department, which provides market intelligence and analytic model development, and through the

securitization and structuring services of CSC. As part of its trading activity and sales of securitized loans into the secondary market, for example, Capital Markets can evaluate what kind of pricing or demand exists in the secondary market for a particular mortgage product, and then decide whether to recommend offering it to the market. Most business activities for this segment are focused on highly liquid, fixed-income securities — primarily residential and commercial mortgage-backed and U.S. Treasury securities. Other markets include futures trading. Looking ahead, a promising growth opportunity for Capital Markets is asset and investment management, whereby the Company forms and manages private equity funds and collateralized debt obligations. These activities are designed to drive growth in fee income, which provides greater revenue balance because it is less dependent on mortgage origination volume.

Capital Markets' strategy is to continue broadening its product offerings and developing new, but related, business lines to diversify its revenue stream and expand its institutional client base. U.S. Treasury trading activity, for example, has become a significant contributor to securities trading volume growth. And since its creation in mid-2004, the commercial real estate business has funded more than \$4 billion in loans. Futures trading is the segment's newest activity. CSC Futures Inc. commenced operations in 2005 and acts as an introducing broker on futures and options trades. This business line expands Capital Markets' product portfolio and complements the U.S. Treasury trading operation, thus expanding the revenue opportunities for that business. Capital Markets also expanded its global sales presence in April 2005 by establishing a Tokyo office. This branch has established relationships with major institutional investors in Japan and is seeking to expand its reach in Asia, including China, one of the world's largest buyers of U.S. Treasury and Agency securities. With the new Tokyo branch, another in London and seven Capital Markets offices in the U.S. at year-end, the segment's reach is global — and is expected to keep growing.

⁽¹⁾ *Inside MBS & ABS*, Jan. 13 and Jan. 27, 2006



Make a Difference in our Communities

Since Countrywide's founding in 1969, its people have consistently demonstrated exceptionally high levels of care and commitment to the communities in which they live and work. Nowhere was this more evident than in employees' response to the hurricane disasters on the U.S. Gulf Coast in 2005.

After hurricanes Katrina and Rita struck, employee volunteers throughout the Company focused on meeting the needs of families and homeowners in areas devastated by the storms. Some employees, like New Orleans Branch Operations Manager Lisa Simmons-Frazier on the facing page, went beyond the call of duty to serve customers, often at significant personal sacrifice. At the same time, Countrywide committed to provide \$1.6 million for immediate relief efforts and long-term rebuilding in the region. In addition, the Company provided temporary mortgage payment relief to borrowers whose homes were destroyed, or who were unable to work. Specific actions included:

- Launching a special initiative with the Company's primary charitable organization, Rebuilding Together, to rebuild homes in areas devastated by the hurricanes. Countrywide made an immediate grant of \$500,000 and pledged to provide an additional \$500,000 in matching donations.
- Contributing \$500,000 to the American Red Cross from Countrywide and its employees through its emergency relief fund, and donating \$100,000 to a shelter in Dallas that provided temporary housing and support for hurricane evacuees.
- Implementing a 90-day payment moratorium for borrowers who contacted Countrywide and indicated an inability to make payments in the immediate future.
- Establishing toll-free hotlines for customers and staffing call centers with service representatives who were specially trained to address their needs.
- Creating a food and supply program with donations from Countrywide employees. Supplies were delivered to temporary shelters and non-profit agencies supporting hurricane victims.
- Holding job fairs in the Dallas area for people displaced by the hurricanes.

The *real story* behind this outpouring of care and generosity for people in need is that *Countrywide Can* make a difference. In

fact, the impetus behind Countrywide's disaster response efforts extends to several other longstanding community involvement activities by Countrywide and its employees. All of these activities are directly related to Countrywide's core mission — making the dream of homeownership a reality for all Americans. In particular, Countrywide is focused on helping people in underserved segments of society achieve their homeownership dreams. Considering the homeownership rates among whites in America is approaching 73%, compared with roughly 60% for Asian Americans, 50% for Latinos and 48% for African Americans,⁽¹⁾ it is critical for companies like Countrywide to do everything possible to close this gap.

Countrywide's *We House America* campaign, launched in 1992, is aimed specifically at helping to increase homeownership rates among minorities and low- to moderate-income borrowers by offering mortgage products tailored to their needs. In early 2005, the Company announced that it would effectively double its commitment under the *We House America* program and fund a total of \$1 trillion in loans to minorities and low- to moderate-income Americans by 2010. By the end of 2005, the *real story* is that Countrywide had funded over \$511 billion of the targeted amount.

The activities outlined above go to the heart of the real character of Countrywide, its people and its culture. The Company's corporate culture has long been rooted in a strong sense of ethics and doing the right thing. In survey after survey, Countrywide employees consistently rank ethics and integrity as the #1 corporate value at Countrywide. As the Company's total workforce surpassed 54,000 in 2005 — almost double its size from just three years ago — it is important to note that Countrywide's devotion to ethics, integrity and a culture of compliance are taken just as seriously now as they were when the Company was founded. As its workforce continues to grow, Countrywide will remain committed to hiring the best, most talented and ethically-grounded professionals in its industry. As it grows and diversifies, Countrywide is confident that its quality workforce will continue to provide the highest level of customer and community service possible, as demonstrated by the Company's disaster relief efforts of 2005.

⁽¹⁾ U.S. Census Bureau, March 1, 2006



work for Countrywide in New Orleans. After Hurricane Katrina devastated my city, I could not return to my office or my home for weeks. Leaving my two children with relatives in St. Louis, I went to work temporarily for Countrywide in Houston, arriving with my husband, mother-in-law and sister-in-law. What Countrywide did next was truly amazing! They set up and fully equipped a 3-bedroom condo for us — we did not have to buy anything, not even toothpaste! Countrywide also paid each employee from my office as if they had not missed a day of work. Countrywide really cares, as shown by all the wonderful acts of kindness it bestowed upon us. It means more to me than I can say, to know an employer has such compassion for its employees.

— Lisa Simmons-Frazier

Franch Operations Manager, Countrywide Home Loans



"When the Company was only one or two years old, I bought Countrywide stock because I thought it would be a good investment. Over the years, the stock has performed impressively. But the real story of why I have invested in Countrywide is because, every time I go to a shareholder meeting, I know I am being told the truth. At some corporations money talks and integrity walks, but that is not the case with Countrywide. Your management always presents information up front and above board. In our business climate, I am glad I have invested in an ethical company with straightforward, honest people. This is what keeps me with Countrywide."

"Dan veteran George Winard, a longtime Countrywide shareholder, surrounded by his family"

Create Outstanding Shareholder Value

Countrywide strives to create long-term value for shareholders. While it remains focused on its core Mortgage Banking business, Countrywide is committed to the continued strengthening of its Banking, Capital Markets, Insurance and Global Operations segments, with the aim of enhancing the Company's growth and creating greater earnings balance. As such, Countrywide is committed to deploying economic capital in the areas that offer the greatest potential financial return. Since 1969, the *real story* of Countrywide is that it has navigated its way through various economic cycles, gaining experience, overcoming obstacles and

emerging stronger after each cycle. The result has been nearly 30 years of continuous profitability, with a 34% compound annual growth rate in net earnings since 1977. Long term, the Company has demonstrated that *Countrywide Can* generate outstanding returns, as evidenced by its 10-year cumulative total return of 592% versus a 136% return by the S&P 500.⁽¹⁾ At the end of 2005, Countrywide's market capitalization stood at \$20 billion, an increase of 188% from five years ago. Countrywide currently ranks #122 on the Fortune 500 list and #126 on the S&P 500 Index.⁽²⁾



Emphasize Strategic Planning and Skillful Execution

Countrywide's consistently strong performance could not have occurred without a bold vision for market leadership, an emphasis on strategic and financial planning, and skillful execution of its plans. Strategic planning at Countrywide is a highly disciplined exercise, anchored by specific processes and procedures under the overall guidance of Stanford L. Kurland, Countrywide's President and Chief Operating Officer. Mr. Kurland has been chief architect of a planning process that has helped drive the Company's performance for the benefit of shareholders like George Winard, on the facing page. Mr. Kurland also has spearheaded efforts to ensure Countrywide has the necessary infrastructure in place to sustain its industry-leading position over time. The primary components of this infrastructure are:

- A superior mix of businesses, anchored by the mortgage lending activities
- Leading-edge technology, consistently refined to meet the Company's needs
- Best-in-class governance, internal controls and risk mitigation activities, all put into place ahead of Countrywide's growth

Steering the Company through an ever-changing marketplace is an experienced management team, committed to ensuring that Countrywide applies the most appropriate accounting principles to its business and that its results are reported with accuracy, clarity and transparency. As Countrywide employees gain experience and are assigned greater responsibility, the Company focuses on developing their managerial skills and building a strong bench of top managers who will assume future stewardship of the Countrywide legacy. Countrywide's rigorous leadership programs help broaden its executives' skills, expose them to new challenges and prepare them to assume the mantle of leadership, while also helping them meet their career goals and professional growth objectives. The Company's steadfast attention to strategic planning, execution of its plans, strong governance and development of its leadership team is critical to its success. The *real story* is that together these activities have contributed significantly to the superior returns of the past — and have set the stage for future growth and financial returns for Countrywide shareholders.

“Meticulous strategic planning, skillful execution of our plans, strong governance and leadership development are critical factors in Countrywide's success.”



Stanford L. Kurland
President and Chief Operating Officer
Countrywide Financial Corporation

⁽¹⁾ Source: Bloomberg, as of Dec. 30, 2005

⁽²⁾ Source: *Fortune* and S&P rankings, as of April 5, 2006



Set Industry Standards for Governance and Internal Controls

Countrywide's Code of Business Ethics sets a high standard for honesty and ethical behavior by every employee. The Company's governance structure is driven by ethics, accountability, transparent disclosures and the appropriate "tone at the top" — the fundamentals of effective governance. A strong, enterprise-wide governance structure helps to ensure that the Company has a strong system of internal controls and risk management practices in place ahead of its growth. Such governance is necessary for Countrywide to support its long-term strategies and future business success.

The Board of Directors is responsible for ensuring that Countrywide is managed in a manner that serves the best interests of the Company. With 14 members, 11 of whom are independent directors, the Board takes its fiduciary duties and responsibilities seriously, meeting regularly with senior management and employees to monitor Countrywide's performance and the adequacy of its strategic plans.

The Board's oversight is supported by senior management committees responsible for ensuring that Countrywide employs the highest caliber of governance, compliance, reporting, risk assessment and risk management activities possible. This committee structure includes:

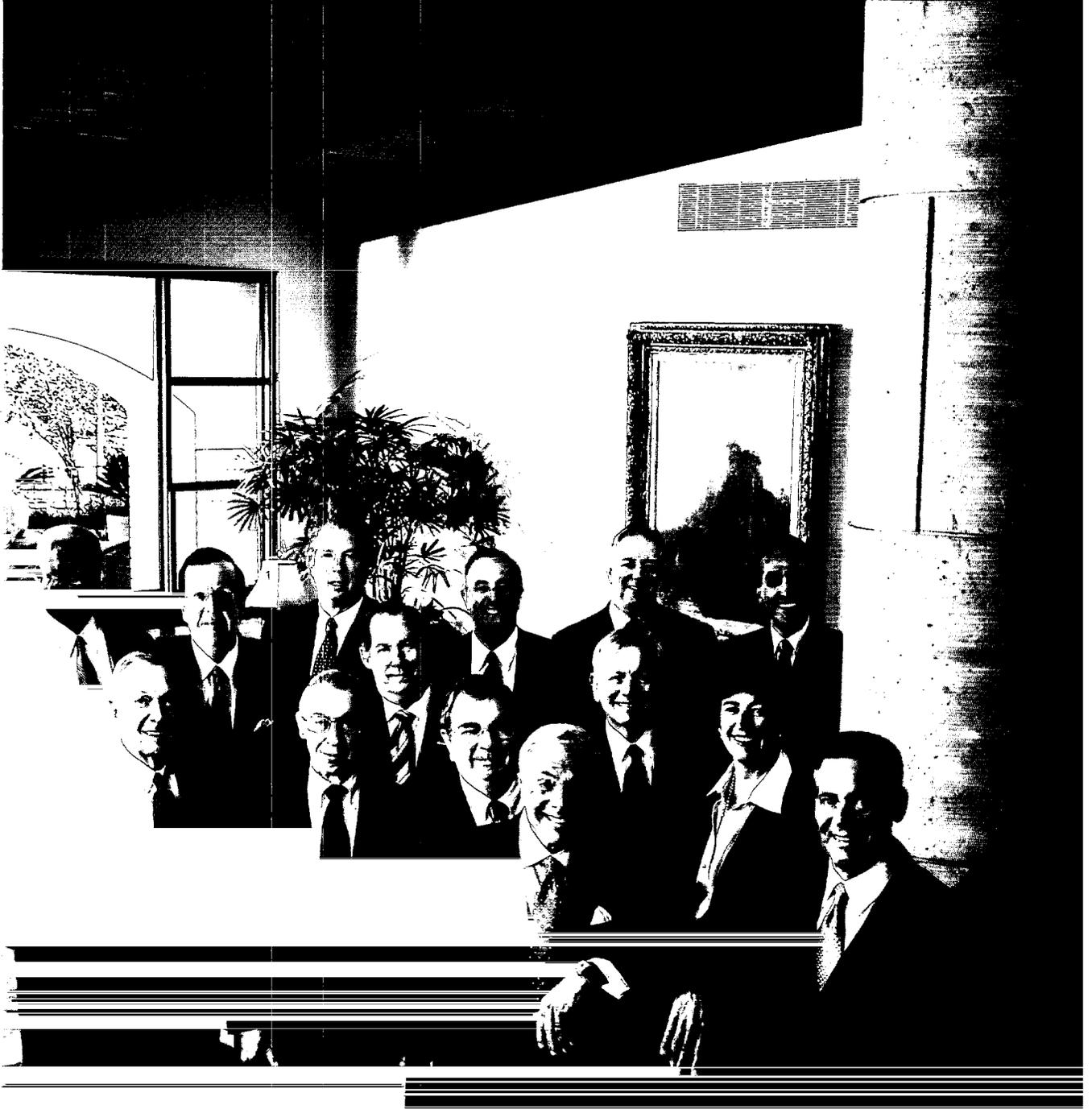
- **The Executive Risk Committee**, which assesses and manages all credit, market, operational, reputation and strategic risks within the Company, ensuring alignment with the Company's mission and core strategy. It is supported by:
 - **The Asset/Liability Committee**, which assesses and manages the Company's market risk and reviews risk positions presented by division risk management groups, suggesting changes to positions or parameters as appropriate.
 - **The Credit Risk Committee**, which focuses on identification, measurement and control of credit risk throughout the organization and enforces risk monitoring and controls as appropriate.
 - **The Operational Risk Committee**, which assists senior management with the oversight of all aspects of operational risk management processes and the implementation of monitoring policies and procedures.

- **The Executive Strategy Committee** provides strategic vision and corporate direction to Countrywide by ensuring divisional plans and priorities are aligned. It also guides the allocation of resources, and defines top strategic goals and initiatives.

Separately, the Enterprise Risk Assessment (ERA) division provides an ongoing, independent assessment of market, credit and operational risk and ensures the sufficiency of risk documentation in the Countrywide Organizational Risk Assessment Database (CORAD). ERA reports to the Audit & Ethics Committee of the Board and to the Company's president. The Internal Audit department, which also reports independently to the Board's Audit & Ethics Committee, conducts regularly scheduled testing of the sufficiency of internal controls throughout the Company and reports its findings to the Executive Risk Committee and the Audit & Ethics Committee.

Countrywide also takes its enterprise-wide governance structure to the operational level, where risk managers in business unit operations across the Company are charged with identifying, measuring, mitigating and monitoring individual business risks in their respective areas.

Equally important in Countrywide's governance activities is a focus on succession planning, to ensure continuity in CFC's business. The *real story* of Countrywide is that each division and corporate function of the Company is required to maintain clear, up-to-date succession plans for its key executives; these plans are reviewed regularly to ensure that appropriate succession plans are in place at all times. And, just as the Board holds management to high governance standards, so do Board members themselves, as they conduct a self-evaluation process where the role and effectiveness of the Board and its committees are scrutinized. Looking ahead, *Countrywide Can* and will strive to continue to deliver excellent returns with a business foundation built upon its enterprise-wide governance structure — which includes a proactive Board of Directors, an experienced management team, a corporate culture grounded in ethics and integrity, and proven systems and processes embedded in the Company's risk management infrastructure.



"In today's environment — where strong corporate governance is viewed as essential to shareholders, our customers and our employees — it is an honor to serve on Countrywide's Board with such distinguished colleagues. As Countrywide's lead director, my role is three-fold: to support a governance structure that lends itself to meaningful participation by our Board's outside directors, to ensure good communication exists among these directors, and to serve as a conduit through which these directors can work most effectively with our Chairman and CEO on important matters affecting the Company."

Michael E. Dougherty, lead director, Countrywide Board of Directors

CORPORATE OFFICE**Angelo R. Mozilo***

Chairman of the Board & Chief Executive Officer

Stanford L. Kurland*

President & Chief Operating Officer

David Sambol*

Executive Managing Director,
Business Segment Operations

Carlos M. Garcia*

Executive Managing Director,
Chief of Banking & Insurance Operations

Eric P. Sieracki*

Executive Managing Director,
Chief Financial Officer

Kevin W. Bartlett

Senior Managing Director,
Chief Investment Officer

Andrew S. Bielanski

Senior Managing Director,
Marketing

Susan E. Bow

Senior Managing Director, General Counsel,
Corporate & Securities, & Corporate Secretary

Marshall M. Gates*

Senior Managing Director,
Chief Administrative Officer

Leora I. Goren

Senior Managing Director,
Chief Human Resources Officer

Richard K. Jones

Senior Managing Director,
Chief Information Officer

Anne D. McCallion*

Senior Managing Director,
Chief of Financial Operations & Planning

John P. McMurray

Senior Managing Director,
Chief Credit Officer

Laura K. Millemann*

Senior Managing Director,
Chief Accounting Officer

Sandor E. Samuels*

Senior Managing Director,
Chief Legal Officer & Assistant Secretary

Jennifer S. Sandefur

Senior Managing Director,
Treasurer

Walter Smiechewicz

Senior Managing Director,
Enterprise Risk Assessment

Jeffrey K. Speakes*

Senior Managing Director,
Chief Economist

David A. Spector

Senior Managing Director,
Secondary Marketing

Richard B. Wentz

Senior Managing Director,
General Counsel, Mortgage Banking Operations,
Chief Ethics Officer & Assistant Secretary

Managing Directors

Joshua Adler, Secondary Marketing

John Ardy, Process Engineering Group

Charles B. Benedict, IT Governance

Patrick M. Benton, Corporate Real Estate Admin.

David J. Bigelow, Investor Relations

Vincent Breitenbach, Corporate Treasury

Bradley W. Coburn, Assistant Treasurer

Mark T. DeJesse, Chief Trading Officer

John DePonti, Financial Operations

Jeannie Finkel, Talent Acquisition Strategies

David A. Fox, Global Risk Management

Alan Frelix, Strategic Planning

Lawrence Gee, Technical Accounting

Edward Godycki, Chief Technology Officer

Gregory L. Hendry, Financial Reporting

Michael Hogan, Financial Systems Risk Mgmt.

Timothy J. Huss, HR Chief Operating Officer

Shiva C. Iyer, Fin. Planning & Corp. Budgeting

Nancy K. Jagielski, Employee Relations/Compliance

Aratha Johnson, Chief of Staff,
Executive Office of the President

Susan E. Kelsey, Dep. Counsel, Mortgage Banking

Barbara F. Neal, Corporate Insurance

Richard A. Pohl, Mortgage Bank Accounting

Barry L. Pyle, Corporate Development

Charles K. Quon Jr., Compensation & Benefits

Beverly Reynolds, Chief Compliance Officer

Julie L. Scammahorn, General Auditor

Karen Schoen, Performance Management Group

Thomas M. Scrivener, Financial Analysis & Admin.

Mary Jane Seebach, Public Affairs

A. Michael Smith, Internal Audit

Michael J. Smith, Valuations & Analysis

Gregory Snelson, Consolidated Accounting

Iain Stobie, Artificial Intelligence Development

Steven E. Sylvers, Corporate Taxation

Daniel Tarman, Corporate Communications

Steve Taw, Chief Data Security Officer

Douglas A. Thompson, Senior Deputy Counsel

Mark S. Upson, Administration

Maurice D. Watkins, Org. & Risk Assessment

Howard B. Wexler, Gen. Cnsl, Diversified Ops.

Sherry Whitley, Regulatory Relations

Rod R. Williams, Credit Risk Management

Patrick D. Zorsch, Enterprise Systems

**MORTGAGE BANKING
Production****Andrew Gissinger, III***

Senior Managing Director, Chief Production Officer,
Countrywide Home Loans, Inc.

Jack W. Schakett*

Senior Managing Director,
Enterprise Operations & Technology,
Countrywide Home Loans, Inc.

Mark E. Elbaum

Senior Managing Director, Chief Financial Officer,
Countrywide Home Loans, Inc.

Managing Directors

Todd Baur, Collateral Valuation

D. Steve Boland, Reverse Mortgages

G. Richard Bright, Chief Admin. Officer, Production

Stephen M. Douglass, Marketing Production Strategy

Marc Fisher, Production Compliance/Ops Support

Preston R. James, Operations

Robert Kellar, Production Technologies

JoAnn Kruse, Credit Risk Leadership

Brian Kuelbs, Products & Pricing

Sam Ourfalian, Production Technology

Farzad Abolfathi, Production Technology

Consumer Markets Division**Joe D. Anderson**

Senior Managing Director & President,
Consumer Markets Division

Managing Directors

Brian S. Hale, Chief Production Officer

Glen Cooper, Risk Management

David Doyle, Consumer Direct Production

Dan A. Hanson, Distributed Retail

Kenneth E. Harthausen, Strategic Bus. Alliances

Blythe B. Hughes, Human Resources

B. Russell Smith, Chief Operations Officer

Stephen W. G. Smith, Chief Financial Officer

Divisional Executive Vice Presidents

Robert Brown, Midwest Division

James Comosa, Northeast Division

Lisa Farrar, Central Division

Tom Hunt, Southern California/Nevada Division

Charles Rogers, Southeast Division

Gregory Sayegh, Northwest Division

Full Spectrum Lending Division

Gregory A. Lumsden
Senior Managing Director & President,
Full Spectrum Lending Division

Managing Directors

Scott W. Bridges, National Production
Clifford K. Kitashima, Chf. Credit/Compliance Officer
Peter S. Kucma, Chief Financial Officer
Rebecca S. Mairone, Chief Operating Officer
Lloyd M. Sargeant, Production, Sales & Mktg.
Peter A. Yaskowitz, Lead Management

Divisional Executive Vice Presidents

Rich Ferre, Western Division
George Grafer, National Production
Nicholas Markopoulos, Eastern Division
William Zielke, National Production

Wholesale Lending Division

Todd A. Dal Porto
Senior Managing Director & President,
Wholesale Lending Division

Managing Directors

Brian A. Robinett, Chief Operating Officer
Charles A. Hoffmans, Chief Financial Officer
Joseph A. Miller, National Operations Manager
Kathy Milner, Chief Administrative Officer
Deborah L. Rosen, Specialty Lending
Eric Spence, National Sales Manager

Divisional Executive Vice Presidents

Jeff Garrison, West Division — Prime Lending
Scott Houp, Midwest & Northeast Division —
Prime Lending
Jeff Keeland, Eastern Division — Specialty
Lending Sales
William Passan, Western Division — Specialty
Lending Sales

Institutional Mortgage Services Group

Douglas E. Jones
Senior Managing Director & President,
Institutional Mortgage Services Group

Managing Directors

Paul Szymanski, Chief Financial Officer

Correspondent Lending Division

Managing Directors

Jeffrey S. Detwiler, National Sales
John P. Dixon, Chief Credit Officer
Carla W. Navas, Chief Operations Officer
Daniel Thompson, Structured Solutions

Divisional Executive Vice Presidents

Rex Adams, Retail Sales/Marketing,
Central Division
Russell Anderson, Retail Sales/Marketing,
Western Division
Karen Bausman, Nonprime Sales Division
Joseph Kresser, Retail Sales/Marketing,
Eastern Division
Lance Lemoine, Home Equity Sales

Servicing

Steve R. Bailey
Senior Managing Director,
Loan Administration

Managing Directors

Dorianne Cotter-Lockard, Chief Technology Officer
Michael J. Gross, Mortgage Servicing
Angela C. Hess, Finance
Richard A. Hildebrand, Chief Operations Officer
Kevin L. Meyers, Chief Financial Officer
Matthew J. Skoglund, Customer Contact
Richard Wilson, Loan Administration

**BANKING
Countrywide Bank**

James S. Furash*
Senior Managing Director, President &
Chief Executive Officer, Countrywide Bank N.A.

Managing Directors

Paul L. Deitch, Bank Operations & Technology
Doreen Y. DeLaney, Chief Administrative Officer
Pierre Habis, Retail Banking
Gregory W. Jackson, Commercial Lending
S. Dean Lesiak, Risk Management
Michael L. Muir, Chief Financial Officer
Craig Naselow, Treasurer
Clifford Rossi, Chief Credit Officer
Richard Silva, Chief Risk Oversight Officer
Carman C. Turner Jr., Chief Accounting Officer
Timothy H. Wennes, Chief Operating Officer

Warehouse Lending

Thomas C. Williams
Managing Director & President,
Countrywide Warehouse Lending

Divisional Executive Vice Presidents

Kenneth Blume, Regional Sales,
Eastern Division
Leigh Ann Richardson, Regional Sales,
Western Division

CAPITAL MARKETS

Ranjit M. Kripalani*
Senior Managing Director, President &
Chief Executive Officer,
Countrywide Capital Markets

Managing Directors

J. Grant Couch Jr., Chief Operating Officer
Anand K. Bhattacharya, Fixed Inc. Strategy & Research
Kim M. Campbell, Institutional Sales Group
David Cassan, Operations
Kevin Clare, Institutional Sales Group
Warren de Haan, Commercial R. E. Finance
Nancy De Liban, Structured Finance and Banking
Susan Estes, Government Dealership
Boyd Fellows, Commercial R. E. Finance
Robert I. Frank, Information Technology
Julianne M. Fries, Chief Compliance Officer
Steven E. Hively, Chief Financial Officer
Michael W. Schloessmann, Transaction Mgmt. Group
Christopher Tokarski, Commercial R. E. Finance
Perry S. Ward, Commercial R. E. Finance

INSURANCE

Robert James
Senior Managing Director, President &
Chief Executive Officer,
Countrywide Insurance Group

Managing Directors

Craig L. Carson, Chief Marketing Officer
Ronald Closser, Personal Lines
David Kuhn, Commercial Lines
Mark McElroy, Financial Institutions

GLOBAL OPERATIONS

Michael Keating
Senior Managing Director,
Global Operations
Thomas Jones
Managing Director & President,
Countrywide U.K. Services, Ltd.

CONSUMER MARKETS DIVISION

Northwest Division

Region 5	Region 9	Region 12	Region 29	Region 34	Region 54
Benicia, CA	Anchorage, AK	Broomfield, CO	Blossom Hill, CA	American Fork, UT	Antioch, CA
Chico, CA	Beaverton, OR	Castle Rock, CO	Campbell, CA	Billings, MT	Castro Valley, CA
Citrus Heights, CA	Bellevue, WA ⁽⁵⁾	Cheyenne, WY	Cupertino, CA	Midvale, UT	Concord, CA
Elk Grove, CA	Boise, ID ⁽²⁾	Colorado Springs, CO ⁽²⁾	Los Altos, CA	Ogden, UT	Danville, CA
Eugene, OR	Coeur d'Alene, ID	Denver, CO ⁽³⁾	Menlo Park, CA	Orem, UT	Fremont, CA
Fairfield, CA	Eagle, ID	Edwards, CO	Monterey, CA	Riverdale, UT	Honolulu, HI ⁽²⁾
Folsom, CA	Everett, WA	Evergreen, CO	Morgan Hill, CA	Saint George, UT	Kahului, HI
Fresno, CA	Federal Way, WA	Fort Collins, CO	San Jose, CA ⁽²⁾	Salt Lake City, UT ⁽²⁾	Livermore, CA
Medford, OR	Kennewick, WA	Grand Junction, CO	San Mateo, CA	South Jordan, UT ⁽²⁾	Oakland, CA
Merced, CA	Kirkland, WA	Greeley, CO	Santa Cruz, CA	West Jordan, UT	Pearl City, HI
Modesto, CA ⁽²⁾	Lake Oswego, OR ⁽²⁾	Greenwood Village, CO ⁽²⁾	Sonoma, CA		Pleasanton, CA
Roseville, CA ⁽³⁾	Lakewood, WA	Lakewood, CO ⁽²⁾			San Bruno, CA
Sacramento, CA ⁽⁴⁾	Lynnwood, WA	Littleton, CO			San Francisco, CA
Salem, OR	Nampa, ID	Longmont, CO			Walnut Creek, CA
Stockton, CA	Oak Harbor, WA	Louisville, CO			
Vacaville, CA	Olympia, WA	Loveland, CO			
Visalia, CA	Portland, OR ⁽³⁾	Parker, CO			
Walnut Creek, CA	Poulsbo, WA	Pueblo, CO			
Yuba City, CA	Puyallup, WA	Windsor, CO			
	Renton, WA				
	Seattle, WA ⁽⁴⁾				
	Spokane, WA				
	Spokane Valley, WA				
	Twin Falls, ID				
	Vancouver, WA				

Southern California/Nevada Division

Region 7	Region 45	Region 46	Region 52	Region 53
Aliso Viejo, CA	Arcadia, CA	Bakersfield, CA ⁽²⁾	Beverly Hills, CA	Carlsbad, CA ⁽²⁾
Brea, CA	City of Industry, CA	Colton, CA	Camarillo, CA	Chula Vista, CA
Corona, CA ⁽³⁾	Fountain Valley, CA ⁽²⁾	Fontana, CA	Encino, CA	Encinitas, CA
Fullerton, CA	Glendale, CA	Henderson, NV ⁽²⁾	Oxnard, CA	Escondido, CA
Murrieta, CA	Huntington Beach, CA	Lancaster, CA	Santa Barbara, CA ⁽²⁾	Irvine, CA
Orange, CA	Lakewood, CA	Las Vegas, NV ⁽⁵⁾	Santa Clarita, CA	La Mesa, CA
Palm Desert, CA	Long Beach, CA	Ontario, CA	Santa Monica, CA	Mission Viejo, CA ⁽²⁾
Riverside, CA ⁽⁴⁾	Los Angeles, CA	Paso Robles, CA	Thousand Oaks, CA	Newport Beach, CA
Santa Ana, CA ⁽²⁾	Montebello, CA	Redlands, CA ⁽²⁾	Torrance, CA	San Diego, CA ⁽⁵⁾
Temecula, CA ⁽³⁾	Pasadena, CA	Reno, NV	Van Nuys, CA	San Marcos, CA
Tustin, CA	San Dimas, CA	San Luis Obispo, CA	Ventura, CA	
	South Gate, CA	Santa Maria, CA	Westlake Village, CA	
	Whittier, CA	Upland, CA	Woodland Hills, CA	
		Victorville, CA		

Southeast Division

Region 18	Region 22	Region 28	Region 36	Region 40
Atlanta, GA ⁽⁵⁾	Alexandria, VA	Altamonte Springs, FL	Boca Raton, FL	Asheville, NC
Augusta, GA	Baltimore, MD	Brandon, FL	Coral Gables, FL	Cary, NC
Calhoun, GA	Charlottesville, VA	Clearwater, FL ⁽²⁾	Delray Beach, FL	Charleston, SC
Chattanooga, TN	Cockeysville, MD	Clermont, FL	Fort Lauderdale, FL ⁽²⁾	Charlotte, NC ⁽⁵⁾
Covington, GA	Fairfax, VA	Daytona Beach, FL	Fort Myers, FL	Columbia, SC
Duluth, GA	Frederick, MD	Gainesville, FL	Lakeland, FL	Durham, NC
Marietta, GA	Gaithersburg, MD	Indian Shores, FL	Miami, FL ⁽⁵⁾	Greensboro, NC
McDonough, GA	Greenbelt, MD	Jacksonville, FL ⁽²⁾	Miami Lakes, FL	Greenville, SC
Newnan, GA	Newport News, VA	Jacksonville Beach, FL	Naples, FL	Hilton Head Island, SC
Peachtree City, GA	Richmond, VA ⁽²⁾	Kissimmee, FL	Palm Beach Gardens, FL ⁽²⁾	Jacksonville, NC
Roswell, GA	Severna Park, MD	Lake Mary, FL ⁽²⁾	Port Charlotte, FL	Myrtle Beach, SC
Woodstock, GA	Virginia Beach, VA ⁽²⁾	Merritt Island, FL	Sarasota, FL	New Bern, NC
	Waldorf, MD	New Port Richey, FL	Sunrise, FL	Raleigh, NC
	Washington, DC	Orlando, FL ⁽⁴⁾	Weston, FL	Wilmington, NC
		Palm Harbor, FL		Winston-Salem, NC
		Tampa, FL		
		Vero Beach, FL		
		Viera, FL		
		Winter Springs, FL		

CONSUMER MARKETS DIVISION

Central Division

Region 10	Region 16	Region 17	Region 25	Region 26	Region 51
Baton Rouge, LA	Appleton, WI	Albuquerque, NM ⁽³⁾	Arlington, TX ⁽²⁾	Abilene, TX	Chicago, IL ⁽⁶⁾
Beaumont, TX	Arlington Heights, IL	Chandler, AZ	Bedford, TX	Amarillo, TX	Elmhurst, IL
Bellaire, TX	Barrington, IL	Flagstaff, AZ	Cedar Hill, TX	Austin, TX ⁽⁴⁾	Frankfort, IL
College Station, TX	Bloomington, IL ⁽²⁾	Gilbert, AZ	Dallas, TX ⁽⁴⁾	Corpus Christi, TX	Glenview, IL
Conroe, TX	Brookfield, WI ⁽³⁾	Glendale, AZ	Flower Mound, TX	Edmond, OK	Naperville, IL
Hammond, LA	Chicago, IL ⁽²⁾	Goodyear, AZ	Fort Worth, TX	El Paso, TX	Northfield, IL
Houston, TX ⁽⁸⁾	Crystal Lake, IL	Lake Havasu City, AZ	Frisco, TX	Kerrville, TX	Oak Lawn, IL
Katy, TX	Downers Grove, IL ⁽²⁾	Mesa, AZ	Garland, TX	Killeen, TX	Palatine, IL
Kingwood, TX	Eau Claire, WI	Phoenix, AZ ⁽³⁾	Lewisville, TX	Lawton, OK	Park Ridge, IL
Mandeville, LA	Elgin, IL	Prescott, AZ	Little Rock, AR	Lubbock, TX	
Metairie, LA	Geneva, IL	Scottsdale, AZ ⁽⁴⁾	Longview, TX	Midland, TX	
Missouri City, TX	Green Bay, WI	Sierra Vista, AZ	McKinney, TX	Norman, OK	
Montgomery, TX	Hinsdale, IL	Tempe, AZ ⁽³⁾	Plano, TX	Oklahoma City, OK	
New Orleans, LA	Homewood, IL	Tucson, AZ ⁽³⁾	Richardson, TX	Round Rock, TX	
Pearland, TX	Janesville, WI		Southlake, TX	San Antonio, TX ⁽³⁾	
Post Oak, TX	Joliet, IL			San Marcos, TX	
Shenandoah, TX	Lake Villa, IL			Tulsa, OK	
Shreveport, LA	Lombard, IL			Waco, TX	
Spring, TX	Madison, WI				
Sugar Land, TX	Menominee, MI				
The Woodlands, TX	Muskego, WI				
	Oakbrook Terrace, IL				
	Orland Park, IL				
	Peoria, IL				
	Rockford, IL				
	Saint Charles, IL				
	Schaumburg, IL				
	Sheboygan, WI				
	Shorewood, IL				
	Sturtevant, WI				
	Wausau, WI				
	West Allis, WI				

Midwest Division

Region 11	Region 14	Region 20	Region 35	Region 39	Region 55
Canton, OH	Birmingham, AL	Ann Arbor, MI	Chesterfield, MO	Avon, IN	Albert Lea, MN
Cleveland, OH	Brentwood, TN	Auburn Hills, MI	Columbia, MO	Beaver Creek, OH	Blaine, MN
Cuyahoga Falls, OH	Destin, FL	Clarkston, MI	Edwardsville, IL	Cincinnati, OH ⁽⁴⁾	Bloomington, MN ⁽⁴⁾
Erie, PA	Fort Walton Beach, FL	Detroit, MI	Fenton, MO	Dayton, OH	Cedar Falls, IA
Fairlawn, OH	Hattiesburg, MS	Grand Blanc, MI	Kansas City, MO ⁽²⁾	Elizabethtown, KY	Cedar Rapids, IA ⁽²⁾
Findlay, OH	Huntsville, AL	Grand Rapids, MI	Lawrence, KS	Evansville, IN	Clive, IA
Gahanna, OH	Jackson, MS	Kalamazoo, MI	Lee's Summit, MO	Fishers, IN	Davenport, IA
Hilliard, OH	Jackson, TN	Muskegon, MI	Lenexa, KS	Fort Mitchell, KY	Eden Prairie, MN
Medina, OH	Johnson City, TN	Novi, MI	O'Fallon, MO	Fort Wayne, IN	Lakeville, MN
Mentor, OH	Knoxville, TN	Okemos, MI	Overland Park, KS ⁽²⁾	Greenwood, IN ⁽²⁾	Maple Grove, MN
Monroeville, PA	Madison, TN	Toledo, OH	Saint Louis, MO	Indianapolis, IN ⁽⁴⁾	Omaha, NE
Morgantown, WV	Memphis, TN	Traverse City, MI	Saint Peters, MO	Kokomo, IN	Rochester, MN
Pittsburgh, PA ⁽²⁾	Mobile, AL	Troy, MI ⁽²⁾	Springfield, MO	Lexington, KY	Saint Cloud, MN
Rocky River, OH	Montgomery, AL	Woodhaven, MI	Topeka, KS	Louisville, KY ⁽³⁾	Sioux City, IA
Scott Depot, WV	Murfreesboro, TN		Wichita, KS ⁽³⁾	Middletown, OH	Woodbury, MN
Solon, OH	Nashville, TN ⁽²⁾			Milford, OH	
Strongsville, OH	Panama City, FL			Mishawaka, IN	
Warren, OH	Pensacola, FL			New Albany, IN	
West Worthington, OH	Tallahassee, FL			Paducah, KY	
Woodmere, OH				Schererville, IN	
				Springfield, OH	
				Troy, OH	

Northeast Division

Region 3		Region 33		Region 47	
Ambler, PA	Newtown, PA	Bloomfield, NJ	North Bergen, NJ	Barnstable, MA	Pembroke, MA
Avalon, NJ	Philadelphia, PA	Brooklyn, NY	Paramus, NJ	Boston, MA ⁽²⁾	Portsmouth, NH
Broomall, PA	Plymouth Meeting, PA	Danbury, CT	Raritan, NJ	Braintree, MA	Queensbury, NY
Easton, PA	Quakertown, PA	Forest Hills, NY	Rye, NY	Burlington, MA	Raynham, MA
Frazer, PA	Sewell, NJ	Greenwich, CT ⁽²⁾	Stamford, CT	Dartmouth, MA	Shrewsbury, MA
Hamilton, NJ	Shrewsbury, NJ	Hauppauge, NY	Staten Island, NY	Decham, MA	South Portland, ME
Huntingdon Valley, PA	Tom's River, NJ ⁽²⁾	Madison, CT	Westfield, NJ	East Greenwich, RI	Southington, CT
Lancaster, PA	Trexlerstown, PA	Melville, NY ⁽³⁾	Westport, CT	East Providence, RI	Syracuse, NY
Lansdale, PA	Wilmington, DE	Milford, CT	White Plains, NY	Latham, NY	Waltham, MA ⁽²⁾
Manalapan, NJ ⁽²⁾	Wyoming, PA	Milltown, NJ	Yorktown Heights, NY	Manchester, NH	Webster, NY
Marlton, NJ	Wyomissing, PA	Morristown, NJ		Nashua, NH	West Hartford, CT
Mays Landing, NJ	York, PA	New York, NY		Northampton, MA	West Springfield, MA
Mechanicsburg, PA		Newark, NJ		Norwich, CT	Williamsville, NY
Newark, DE		Newburgh, NY		Peabody, MA	

FULL SPECTRUM LENDING DIVISION

Western Division

Region 498 Clear Lake City, TX Dallas, TX Houston, TX ⁽²⁾ Oklahoma City, OK Tulsa, OK	Region 499 Fresno, CA Newark, CA Sainas, CA San Jose, CA San Mateo, CA Santa Rosa, CA Walnut Creek, CA	Region 607 Colorado Springs, CO Denver, CO Englewood, CO Mesa, AZ Phoenix, AZ Scottsdale, AZ Tempe, AZ	Region 615 Chula Vista, CA Escondido, CA Huntington Beach, CA Lake Forest, CA Long Beach, CA San Diego, CA	Region 619 Brookfield, WI Davenport, IA Eagan, MN Maple Grove, MN Milwaukee, WI Woodbury, MN	Region 624 Albuquerque, NM Austin, TX Dallas, TX Overland Park, KS San Antonio, TX
Region 628 Alta Loma, CA Murray, UT San Clemente, CA San Dimas, CA ⁽²⁾ Santa Ana, CA	Region 720 Elk Grove, CA Fairfield, CA Honolulu, HI Reno, NV Roseville, CA Sacramento, CA ⁽²⁾ Stockton, CA	Region 831 Arcadia, CA Burbank, CA Brea, CA Las Vegas, NV Los Angeles, CA Northridge, CA Riverside, CA	Region 834 Bellevue, WA Clackamas, OR Federal Way, WA Portland, OR Seattle, WA Spokane, WA Tacoma, WA		

Eastern Division

Region 493 Fort Wayne, IN Grand Rapids, MI Indianapolis, IN Livonia, MI Troy, MI	Region 494 Burr Ridge, IL Chicago, IL Oakbrook Terrace, IL Rolling Meadows, IL St. Charles, MO St. Louis, MO Skokie, IL Vernon Hills, IL	Region 495 Charlotte, NC Davidson, NC Greensboro, NC Greenville, SC Knoxville, TN Raleigh, NC Virginia Beach, VA	Region 497 Beltsville, PA Broomall, PA Columbia, MD Hampton, VA Richmond, VA Rockville, MD Trevose, PA Vienna, VA Voorhees, NJ	Region 621 Atlanta, GA ⁽²⁾ Birmingham, AL Duluth, GA Lexington, KY Louisville, KY Memphis, TN Montgomery, AL Metairie, LA Nashville, TN	Region 622 Cranford, NJ New York, NY Pearl River, NY Rutherford, NJ Staten Island, NY Tarrytown, NY
Region 627 Bradenton, FL Clearwater, FL Jacksonville, FL Melbourne, FL Pensacola, FL Port Orange, FL Spring Hill, FL Tampa, FL	Region 632 Akron, OH Camp Hill, PA Cincinnati, OH Dublin, OH Edison, NJ Farmington, CT	Region 636 Braintree, MA Burlington, MA Nashua, NH Newington, NH Worcester, MA	Region 835 Dartmouth, MA Garden City, NY Hauppauge, NY Lake Success, NY Warwick, RI	Region 836 Altamonte Springs, FL Bonita Springs, FL Doral, FL Fort Lauderdale, FL Fort Myers, FL Miami, FL Miami Lakes, FL Orlando, FL	Region 622 West Palm Beach, FL Weston, FL

CMD Division

Region 492 Bothell, WA Portland, OR Roseville, CA San Jose, CA Seattle, WA Walnut Creek, CA	Region 617 Franklin, TN Indianapolis, IN Mary Esther, FL Mason, OH Southfield, MI Strongsville, OH Wexford, PA	Region 618 Atlanta, GA Charlotte, NC Columbia, SC Fairfax, VA Miami, FL Sarasota, FL Tampa, FL	Region 620 Bakersfield, CA Costa Mesa, CA Diamond Bar, CA Glendale, CA Las Vegas, NV Riverside, CA San Diego, CA Ventura, CA	Region 626 Arlington, TX Bellaire, TX Broomfield, CO Dallas, TX Denver, CO Phoenix, AZ Richardson, TX Tempe, AZ	Region 630 (KB/JV Nonprime) Plano, TX
Region 631 Babylon, NY Howell, NJ Quincy, MA Shelton, CT Springfield, NJ Trevose, PA Wakefield, MA	Region 830 Eden Prairie, MN Overland Park, KS Schaumburg, IL				

National Sales Center Division

Region 488 Rosemead, CA	Region 490 Rosemead, CA	Region 616 Chandler, AZ	Region 623 Fort Worth, TX	Region 625 Richardson, TX	Region 629 Chandler, AZ
Region 654 Rolling Meadows, IL	Region 890 Van Nuys, CA Simi Valley, CA	Region 891-82B Richardson, TX			

WHOLESALE LENDING DIVISION

Prime Lending Group

Southwest & Southeast Division

Region 81	Region 83	Region 96
Austin, TX Dallas, TX Houston, TX Kansas City, KS Oklahoma City, OK Phoenix, AZ	Boca Raton, FL Miami, FL Orlando, FL Tampa, FL	Atlanta, GA Birmingham, AL Charlotte, NC New Orleans, LA Raleigh, NC

West Division

Region 85	Region 91	Region 98
Fresno, CA Las Vegas, NV Sacramento, CA San Jose, CA San Rafael, CA Walnut Creek, CA	El Segundo, CA Pasadena, CA Rancho Cucamonga, CA San Diego, CA Santa Ana, CA Woodland Hills, CA	Boise, ID Denver, CO Honolulu, HI Portland, OR Salt Lake City, UT Seattle, WA

Specialty Lending Group

Southeast Division

Region 304	Region 312	Region 314
Florida	Mid Atlantic	BP Direct Jacksonville

Central Division

Region 302	Region 303	Region 305	Region 310	Region 313
Midwest	Ohio Valley	Texas	BP Direct Richardson	Tennessee

West Division

Region 308	Region 309	Region 317	Region 319
Northwest	Southwest	BP Direct Denver	Southwest II

California Division

Region 306	Region 307	Region 311	Region 315
Central California	Northern California	Southern California	BP Direct Anaheim

Specialty Lending Group Fulfillment Centers

Anaheim, CA	Richardson, TX	Jacksonville, FL	Denver, CO	Jericho, NY
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CORRESPONDENT LENDING DIVISION

Offices

West Hills, CA	Pittsburgh, PA	Plano, TX	Lansdale, PA	Tampa, FL
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COUNTRYWIDE CAPITAL MARKETS

Offices

Calabasas, CA San Francisco, CA	New York, NY	Chicago, IL Geneva, IL	Fort Lauderdale, FL	Atlanta, GA	London	Tokyo
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Midwest & Northeast Division

Region 78	Region 92	Region 95
Chicago, IL Detroit, MI Grand Rapids, MI Milwaukee, WI Minn/St. Paul, MN	Boston, MA Columbia, MD East Hanover, NJ Fairfax, VA Hartford, CT Long Island, NY Philadelphia, PA	Cleveland, OH Columbus, OH Indianapolis, IN Louisville, KY Nashville, TN Pittsburgh, PA St. Louis, MO

Prime Lending Fulfillment Centers

Jacksonville, FL	Chandler, AZ
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Northeast Division

Region 301	Region 316	Region 318
New York	Northeast	New England

BANK LOCATIONS

Little Rock, AR
 Gilbert/Mesa, AZ
 Phoenix, AZ
 Scottsdale, AZ
 Sun City, AZ
 Beverly Hills, CA
 Brea, CA
 City of Industry, CA
 Concord, CA
 Encino, CA
 Fountain Valley, CA
 Glendale, CA
 Irvine, CA
 Menlo Park, CA
 Mill Valley, CA
 Mission Viejo, CA
 Northridge, CA
 Oakland, CA
 Pasadena, CA
 San Francisco, CA
 San Jose, CA
 San Mateo, CA
 Santa Barbara, CA
 Sunnyvale, CA
 Thousand Oaks, CA
 Torrance, CA
 Ventura, CA
 West Los Angeles, CA
 Whittier, CA
 Cherry Creek, CO
 Lakewood, CO

Littleton, CO
 Clearwater, FL
 Fort Myers, FL
 Lake Mary, FL
 Naples, FL
 New Port Richey, FL
 Orlando, FL
 Sarasota, FL
 Elmhurst, IL
 Glenview, IL
 Highland Park, IL
 Libertyville, IL
 Lincoln Park, IL
 Naperville, IL
 Oak Lawn, IL
 Orland Park, IL
 Schaumburg, IL
 Wheaton, IL
 Braintree, MA
 Brookline, MA
 Framingham, MA
 Saugus, MA
 Waltham, MA
 Woburn, MA
 Birmingham, MI
 Northville, MI
 Sterling Heights, MI
 Cherry Hill, NJ
 Livingston, NJ
 Morristown, NJ
 Paramus, NJ

Wayne, NJ
 Westfield, NJ
 Mamaroneck, NY
 Scarsdale, NY
 Staten Island, NY
 Fairlawn, OH
 Mayfield Heights, OH
 Rocky River, OH
 Berwyn, PA
 Broomall, PA
 Huntingdon Valley, PA
 Philadelphia, PA
 Pittsburgh, PA
 Squirrel Hill, PA
 Upper St. Clair, PA
 Dallas, TX
 Fort Worth, TX
 Houston/Bellaire, TX
 Northwest Houston, TX
 Plano, TX
 Southeast Houston, TX
 The Woodlands, TX
 West Houston, TX

Call Centers

Plano, TX
 Tempe, AZ
 (800) 283-8875

REGIONAL CENTERS

5220 Las Virgenes Road
 Calabasas, CA 91302
 (818) 871-4000

26745, 26775 Malibu Hills Road
 Calabasas Hills, CA 91301
 (818) 871-2300

29701, 29851 Agoura Road
 Agoura Hills, CA 91301
 (818) 575-1500

31303 Agoura Road
 Westlake Village, CA 91363
 (818) 874-8000

225 West Hillcrest Drive
 Thousand Oaks, CA 91360
 (805) 381-4000

8501, 8511 and 8521 Fallbrook Avenue
 West Hills, CA 91304
 (818) 316-8000

400 Countrywide Way
 Simi Valley, CA 93065
 (805) 520-5100

450 American Street
 Simi Valley, CA 93065
 (805) 520-5100

2900, 2950 Madera Road
 Simi Valley, CA 93065
 (805) 955-1000

1757, 1800 Tapo Canyon Road
 Simi Valley, CA 93063
 (805) 577-4200

994 Flower Glen Road
 Simi Valley, CA 93065
 (805) 955-3000

35 North Lake Avenue
 Pasadena, CA 91101
 (626) 304-8400

55 South Lake Avenue
 Pasadena, CA 91101
 (626) 229-2000

1515 Walnut Grove Avenue
 Rosemead, CA 91770
 (626) 927-3000

3349 Michelson Drive, Suite 200
 Irvine, CA 92612
 (949) 222-8000

176, 177 Countrywide Way
 Lancaster, CA 93536
 (661) 951-5100

6400 Legacy Drive
 Plano, TX 75024
 (972) 608-6000

7105 Corporate Drive, Bldgs A, B and C
 Plano, TX 75024
 (972) 608-6000

5401 North Beach Street
 Fort Worth, TX 76137
 (817) 230-6000

2555, 2565 West Chandler Boulevard
 Chandler, AZ 85224
 (480) 224-5000

6303 Owensmouth Avenue, 11th Floor
 Woodland Hills, CA 91367
 (818) 225-3000

8075 South River Parkway
 Tempe, AZ 85284
 (480) 755-2600

1330 West Southern Avenue
 Tempe, AZ 85282
 (480) 437-5000

2375 N. Glenville Drive, Buildings A, B & C
 Richardson, TX 75082
 (972) 498-5000

2380 Performance Drive
 Richardson, TX 75082
 (972) 498-5000

Adjustable Rate Mortgage (ARM) — A mortgage loan with interest rates that adjust with changes to a specified index periodically and as agreed to at the beginning of the loan.

Asset-Backed Security (ABS) — A debt security that is backed by an underlying asset such as mortgages, auto loans, student loans or credit card debt.

Broker/Dealer — A firm that buys and sells securities for itself and other parties.

Commercial Paper (CP) — Short-term obligations issued by a corporation or bank to finance items such as mortgage fundings, inventory, and accounts receivable. Typical maturities range from overnight to 270 days.

Delinquency — The instance where a borrower fails to make a payment by the due date specified in the mortgage agreement.

Derivative — A financial security whose value is derived from an underlying security or interest rate.

Distressed Asset (Loan) — A loan that has a delinquent pay history or other defect that impairs its value.

Earned Premium — The portion of a premium paid by an insured that has been allocated to the insurance company's loss experience, expenses and profit year to date.

Escrow Balances — Funds held by a mortgage servicer that derive from payments made by borrowers for principal/interest (PI) and taxes/insurance (TI). The PI funds, net of service fees, are ultimately remitted by the servicer to the MBS investors and the TI funds are remitted to tax authorities and insurance providers.

Federal Reserve — The Federal Reserve serves as the U.S. central bank, conducts the nation's monetary policy, and maintains the stability of the financial system. As a financial holding company, Countrywide is regulated by the Federal Reserve.

FDIC Insurance — Insurance provided by the Federal Deposit Insurance Corporation, a government entity, on bank deposits to maintain the stability of and public confidence in the U.S. financial system. Accounts with Countrywide Bank, N.A., are FDIC insured up to an aggregate of \$100,000 per depositor.

FHLB Advances — Funding provided by Federal Home Loan Banks, a group of 12 banks that were created in 1932 to improve the supply of funds to local lenders. Countrywide Bank, N.A. is a member of the Federal Home Loan Bank of Atlanta. All FHLBs are regulated by the Federal Housing Finance Board, an independent regulatory agency of the executive branch of the U.S. Government.

Foreclosure — The judicial process where property owner rights to a property are terminated due to default on mortgage payments.

GAP Auto Insurance — Guaranteed Auto Protection (GAP) insurance covers the difference between the vehicle's actual cash value and the outstanding loan/lease balance at the time of loss.

Government Sponsored Entity (GSE) — Private organizations with government charters whose function is to provide liquidity for the residential loan market. GSEs, such as Fannie Mae and Freddie Mac, purchase loans from lenders and assume credit risk for the asset, thereby protecting investors in mortgage-backed securities (MBS).

Guaranty Fee — A fee charged by GSEs to lenders to guarantee timely payment of principal and interest from the mortgages underlying an MBS. Guaranty fees include compensation to the GSEs for assuming credit risk on the securitized loans.

HELOC (Home Equity Line of Credit) — A type of second mortgage where the borrower is approved for a certain credit limit (based upon the equity in the home). The borrower may draw on that credit line until the limit is reached and is initially required to only pay interest on the amount drawn.

Homeowners Insurance — A package policy that combines (1) coverage against the insured's property being destroyed or damaged and (2) coverage for liability exposure of the insured. Homeowners policies cover both individuals, as well as property. In addition to the insured, those covered include his/her spouse, their relatives, and any others under 21 who are residents of the insured's household.

Home Warranty Insurance — Covers a wide array of mechanical breakdowns of home appliances and systems.

Interest Only (I/O) Strip — A security whose cash flows are based entirely on the interest payments of a specific pool or tranche within a mortgage-backed security.

Interest Rate Swap — An agreement by which two parties agree to "swap" interest payment streams. Commonly, parties will swap fixed for floating interest rates and vice-versa.

Insurance Agency — A company that sells insurance to consumers but does not assume the insurance risk.

Insurance Carrier — A company that underwrites and assumes the insurance risk.

Insurance Loss Ratio — The relationship of incurred losses plus loss adjustment expense to earned premiums, expressed as a percentage.

Jumbo Loan — A mortgage loan where the amount borrowed is greater than the GSE limit, currently \$417,000.

Lender-Placed Insurance — Also referred to as creditor-placed insurance. An insurance policy placed by the lender to protect the asset (auto/property) when the borrower has failed to maintain adequate coverage.

Loan Servicing — The function of collecting the mortgage payments from the borrower and also providing the relevant customer service. Duties also include investor accounting, escrow administration, foreclosure services and loss mitigation.

Medium-Term Notes (MTNs) — Corporate debt obligations with scheduled principal and interest payment dates. MTNs generally have terms from one to ten years.

Mortgage-Backed Security (MBS) — A security backed by pools of mortgages. Payments made by borrowers on the underlying mortgages are passed on to investors.

Mortgage Catastrophe Insurance — Provides coverage above that of a traditional homeowner insurance policy. Typical coverage includes paying the mortgage for up to 24 months, paying a portion of the deductible on the primary homeowners insurance policy in addition to other benefits.

Mortgage Servicing Rights (MSR) — The asset that represents the present value of the contractual net positive cash flow to be realized over the life of a loan or pool of loans subject to a servicing agreement between the servicer and the loan's beneficial interest holder.

Nonprime Loan — A mortgage loan for borrowers with credit profiles that generally do not meet GSE criteria.

Office of the Comptroller of the Currency (OCC) — The administrator of national banks and the primary regulator of Countrywide Bank, N.A. The OCC is a bureau of the U.S. Department of the Treasury.

Pipeline — Loan applications in process or commitments to buy closed loans.

Pooling — The process of grouping together mortgage loans with similar characteristics to form an ABS or MBS.

Prepayment Speeds — The rate at which a mortgage debt is paid off prior to its due date. Prepayment speed is expressed as a percentage and is calculated as annualized total prepayments divided by average servicing volume.

Primary Mortgage Insurance (PMI) — Insurance written by a private mortgage insurance company to protect the lender or investor in MBS from losses caused by payment default by the borrower. Usually required if the initial loan to value ratio exceeds 80%.

Reinsurance — A form of insurance that insurance companies buy for their own protection. *Assumed reinsurance*: To accept part or all of the risk of a primary insurer or other reinsurer. *Ceded reinsurance*: To transfer risk from an insurance company to a reinsurance company.

Replacement Cost — The cost to replace an insured's damaged or destroyed property with like kind and quality. Equivalent to the actual cash value, minus wear and tear (physical depreciation) and obsolescence.

Residual Interest — The present value of cash flows to be received by the residual holder after senior investor debt service and credit enhancement.

Secondary Mortgage Market — The markets where lenders and investors buy and sell existing mortgages and MBS and ABS securities.

Securitization — The process of pooling loans into mortgage-backed securities for sale into the secondary mortgage market.

Service Fee — A fee, representing a percentage of the outstanding balance of a pool of loans, paid to a servicer for administering mortgages on behalf of investors.

Servicing Portfolio — The total dollar value of all outstanding loan balances administered by the servicer.

Subservicing — An arrangement where the owner of servicing rights contracts out the loan administration duties to another party.

Unpaid Principal Balance (UPB) — The outstanding principal balance on a mortgage loan.

Weighted Average Coupon (WAC) — The weighted average of the interest rates of loans within a pool or portfolio. The weighting factor is the UPB of the loan.

Inquiries Regarding Your Stock Holdings

In all correspondence or telephone inquiries, please mention Countrywide Financial Corporation, your name as printed on your share certificate, your Social Security number, your address and your telephone number.

Registered Shareholders

(Shares held in your name)

Address shareholder inquiries or send certificates for transfer and address changes to:

American Stock Transfer & Trust Company

Attention: Stock Transfer Department
59 Maiden Lane
Plaza Level
New York, NY 10038
(866) 669-9898
www.amstock.com

Beneficial Shareholders

(Shares held by your broker in the name of the brokerage house)

Questions should be directed to your broker.

Employee Stock Option Participants

Questions regarding your account, outstanding options or shares received through option exercises should be addressed to:

Countrywide Financial Corporation

Equity Benefit Plan Administration
55 South Lake Avenue
MS 55-56
Pasadena, CA 91101
(866) 447-4232

Employee 401(k) Benefit Plan Participants

Questions regarding your 401(k) statements, loan provisions, fund transfers or other plan matters should be addressed to:

Countrywide Financial Corporation

Human Resources: Employee Benefits Services
55 South Lake Avenue
MS 55-56
Pasadena, CA 91101
(866) 447-4232

Dividend Reinvestment Plan

By enrolling in Countrywide Financial Corporation's Dividend Reinvestment and Stock Purchase Plan, shareholders may reinvest cash dividends on all, or some portion, of their common stock and may purchase the Company's common stock on a monthly basis with optional cash payments. Information on this Plan is available from:

American Stock Transfer & Trust Company

Dividend Reinvestment Department
P.O. Box 922
Wall Street Station
New York, NY 10269-0560
(866) 669-9898
www.amstock.com

Company Information

Shareholders with questions regarding Countrywide Financial Corporation or who are interested in obtaining a copy of the Company's Annual Report on Form 10-K without exhibits, as filed with the Securities and Exchange Commission, for the year ended December 31, 2005, should contact:

Countrywide Financial Corporation

Investor Relations
4500 Park Granada
MS CH-19
Calabasas, CA 91302-1613
(818) 225-3550

Countrywide's Commitment to Shareholders

The goal of Countrywide's Investor Relations department is to provide the highest level of service to our shareholders, as evidenced by the following customer survey-based awards and recognition:

- Angelo Mozilo, "CEO of the Year" among Mortgage Finance companies (*Institutional Investor* magazine)
- #1 Investor Relations program in the Mortgage Finance sector (*Institutional Investor* magazine)
- #1 Investor Relations program in the Banking sector (*Greenwich Associates*)

Investor Relations Contacts

David J. Bigelow
Managing Director, Investor Relations
David_Bigelow@countrywide.com
or
Lisa Riordan
Executive Vice President, Investor Relations
Lisa_Riordan@countrywide.com

The Company has a website located at www.countrywide.com and makes its annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and all amendments to these reports available, free of charge on the website as soon as reasonably practicable after such material is electronically filed with, or furnished to, the Securities and Exchange Commission. You may also receive Email Alerts when press releases, presentations, annual reports and SEC filings are added to our website. Simply click on "Shareholder Services" when you enter the Investor Relations Home Page and choose the "Email Alerts" option.

CEO & CFO Certifications

The Company has filed the certifications of its Chief Executive Officer and Chief Financial Officer required by Section 302 of the Sarbanes-Oxley Act of 2002 as Exhibits 31.1 and 31.2, respectively, in its Annual Report on Form 10-K for the year ended December 31, 2005. In addition, the Company has submitted the CEO's 2005 certification with the New York Stock Exchange.

Annual Shareholders' Meeting

The Annual Meeting of Shareholders will be held on Wednesday, June 14, 2006, at 10:00 a.m. (PDT) at:

Countrywide's Corporate Headquarters

Learning Center Auditorium
4500 Park Granada
Calabasas, CA 91302

Accountants

KPMG LLP
355 South Grand Ave., Suite 2000
Los Angeles, CA 90071-1568

Mortgage Products

If you are in the process of purchasing a new home, are interested in refinancing or obtaining a home equity loan or would like to know about our diversified financial products and services, we are ready to serve you. A special unit of our Company is dedicated to responding to your inquiries and ensuring that you are satisfied.

Please call the Shareholder Hotline at (800) 544-8191.

Banking Products

Countrywide Bank, N.A. is pleased to offer great rates to consumers on deposit products, including certificates of deposit, money market accounts, savings accounts, interest-bearing checking accounts, and a variety of commercial banking services designed to meet the needs of our specialty market customers like Title, Escrow, Qualified Intermediaries, Property Managers, HOAs and Bankruptcy Trustees. For our current rates or to apply, please visit one of our Financial Centers, call our customer care center at 877-CWBANK-5 (877-292-2655), or visit us through the Internet at www.countrywidebank.com.

Insurance Products

Countrywide Insurance Services, Inc. is also pleased to offer you personally tailored and competitive insurance products and services.

Please call (800) 669-6653 for a quote.

You may also reach us through the Internet at www.countrywide.com or <http://insurance.countrywide.com>

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UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-K

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2005

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Commission file number: 1-8422

Countrywide Financial Corporation

(Exact name of registrant as specified in its charter)

Delaware	13-2641992
(State or Other Jurisdiction of Incorporation or Organization)	(I.R.S. Employer Identification No.)
4500 Park Granada, Calabasas, CA	91302
(Address of principal executive offices)	(Zip Code)

Registrant's telephone number, including area code: (818) 225-3000

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Name of Each Exchange on Which Registered
Common Stock, \$0.05 Par Value	New York Stock Exchange Pacific Stock Exchange
Preferred Stock Purchase Rights	New York Stock Exchange Pacific Stock Exchange

Securities registered pursuant to Section 12(g) of the Act:

None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act (check one):

Large accelerated filer Accelerated filer Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of June 30, 2005, the last business day of the registrant's most recently completed second fiscal quarter, the aggregate market value of the Registrant's Common Stock held by non-affiliates was \$22,735,828,809 based on the closing price as reported on the New York Stock Exchange.

As of February 24, 2006, there were 602,995,163 shares of Countrywide Financial Corporation Common Stock, \$0.05 par value, outstanding.

Documents Incorporated By Reference

Document	Parts Into Which Incorporated
Proxy Statement for the Annual Meeting of Stockholders to be held June 14, 2006	Part III

Countrywide Financial Corporation

2005 Annual Report of Form 10-K

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PART I

Item 1. *Business*

Overview

Countrywide Financial Corporation (“Countrywide”) is a holding company which, through its subsidiaries (collectively, the “Company”), is engaged in mortgage lending and other finance-related businesses, including mortgage banking, retail banking and mortgage warehouse lending, securities dealing, insurance underwriting and international mortgage loan processing and subservicing.

We manage our business through five business segments—Mortgage Banking, Banking, Capital Markets, Insurance and Global Operations. We primarily conduct the following operations in these segments:

- *Mortgage Banking*—We originate, purchase, securitize and service mortgage loans nationwide.
- *Banking*—We operate a federally-chartered bank that primarily invests in mortgage loans and home equity lines of credit primarily sourced through our mortgage banking operation. We also provide short-term secured financing to mortgage lenders through a non-depository lending company.
- *Capital Markets*—We operate an institutional broker-dealer that primarily specializes in trading and underwriting mortgage-backed securities. During 2004, this segment began originating for sale loans secured by commercial real estate. We also manage within this segment the acquisition and disposition of mortgage loans on behalf of Countrywide Home Loans (“CHL”), our primary mortgage banking subsidiary.
- *Insurance*—We offer property, casualty, life and credit insurance as an underwriter and as an independent agent. We also provide reinsurance coverage to primary mortgage insurers.
- *Global Operations*—We provided mortgage loan application processing and mortgage loan servicing on behalf of a financial institution in the United Kingdom through a joint venture with that institution. This joint venture was terminated on December 23, 2005. We will continue to offer these services in addition to licensing the proprietary technology supporting these services. Certain of the Company’s administrative functions are performed through an Indian subsidiary.

Mortgage banking continues to be our core business, generating 59% of our pre-tax earnings in 2005. Our other segments generated the following percentages of our pre-tax earnings in 2005: Banking—25%; Capital Markets—11%; Insurance—4%; and Global Operations—1%. We have leveraged our mortgage lending operations in recent years to capitalize on meaningful related opportunities to provide sources of earnings that are less cyclical than the mortgage banking business. For financial information about our segments, see the “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Operating Segment Results” section and “Note 26—Segments and Related Information” in the financial statement section of this Report.

Available Information

We have a Web site located at www.countrywide.com and make our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and all exhibits and amendments to these reports available, free of charge, on that Web site, as soon as reasonably practicable after such material is electronically filed with, or furnished to, the Securities and Exchange Commission. Our Corporate Governance Guidelines, our Code of Business Ethics, and the charters of the committees of our Board of Directors are also available on our Web site and printed copies are available upon request.

Loan Production

We produce residential and commercial mortgage loans within the Mortgage Banking, Banking and Capital Markets Segments. Most of the mortgage loans we produce in the Mortgage Banking and Capital Markets Segments are sold into the secondary mortgage market, primarily in the form of mortgage-backed securities. We generally perform the ongoing servicing functions related to the mortgage loans that we produce. Loans produced in our Banking Segment are generally held for investment.

Types of Loans

We originate and purchase mortgage loans that generally fall into one of the following four categories:

- *Prime Mortgage Loans*—These are prime credit quality first-lien mortgage loans secured by single-family residences. References to loans secured by single-family residences in this document include loans secured by one-to-four dwelling unit residential real estate.
- *Prime Home Equity Loans*—These are prime credit quality second-lien mortgage loans, including home equity lines of credit, secured by single-family residences.
- *Nonprime Mortgage Loans*—These are first- and second-lien mortgage loans secured by single-family residences, made to individuals with credit profiles that do not qualify them for a prime loan.
- *Commercial Real Estate Loans*—These are prime credit quality first-lien mortgage loans secured by commercial properties, such as apartment buildings, retail properties, offices, industrial sites, hotels and other commercial properties.

The majority of our loan production consists of Prime Mortgage Loans. Prime Mortgage Loans include conventional mortgage loans, loans insured by the Federal Housing Administration (“FHA”) and loans guaranteed by the Veterans Administration (“VA”). A significant portion of the conventional loans qualify for inclusion in guaranteed mortgage securities backed by Fannie Mae or Freddie Mac (“conforming loans”). Some of the conventional loans we produce either have an original loan amount in excess of the Fannie Mae and Freddie Mac loan limit for single-family loans (\$417,000 for 2006) or otherwise do not meet Fannie Mae or Freddie Mac guidelines. Loans that do not meet Fannie Mae or Freddie Mac guidelines are referred to as “nonconforming loans.” In certain tables and elsewhere in this Report, FHA and VA loans may be referred to as Government Loans.

The following table summarizes our mortgage loan production by business segment and by loan type:

	Mortgage Loan Production				Ten Months Ended December 31, 2001
	Years Ended December 31,				
	2005	2004	2003 (in millions)	2002	
By Segment:					
Mortgage Banking	\$427,916	\$317,811	\$398,310	\$242,437	\$121,002
Banking.....	42,003	27,116	14,354	805	—
Capital Markets:					
Conduit acquisitions(1)	21,028	18,079	22,200	8,659	2,967
Commercial Real Estate	3,925	358	—	—	—
Total Mortgage Loans	<u>\$494,872</u>	<u>\$363,364</u>	<u>\$434,864</u>	<u>\$251,901</u>	<u>\$123,969</u>
By Loan Type:					
Prime Mortgage Loans	\$403,604	\$292,672	\$396,934	\$230,830	\$112,750
Nonprime Mortgage Loans	44,637	39,441	19,827	9,421	5,580
Prime Home Equity Loans	42,706	30,893	18,103	11,650	5,639
Commercial Real Estate	3,925	358	—	—	—
Total Mortgage Loans	<u>\$494,872</u>	<u>\$363,364</u>	<u>\$434,864</u>	<u>\$251,901</u>	<u>\$123,969</u>

(1) Acquisitions from third parties

For additional loan production statistics, see the section in this Report entitled “Business—Loan Production Tables.”

Mortgage Banking Segment

Our Mortgage Banking Segment produces mortgage loans through a variety of channels on a national scale. Most of the mortgage loans we produce in this segment are sold into the secondary mortgage market, primarily in the form of mortgage-backed securities. We generally perform the ongoing servicing functions related to the mortgage loans that we produce. We also provide various loan closing services such as title, escrow and appraisal. We group the activities of our Mortgage Banking Segment into three business sectors—Loan Production, Loan Servicing and Loan Closing Services. See the section in this Report entitled “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Seasonality” for a discussion of the effect of seasonality on our business.

Loan Production

We produce mortgage loans through four production divisions of Countrywide Home Loans (“CHL”)—Consumer Markets, Wholesale Lending, Correspondent Lending and Full Spectrum Lending and, beginning in the third quarter of 2005, through Countrywide Bank. Countrywide Bank funds loans for both investment purposes and for sale. Bank production in the Mortgage Banking Segment includes loans originated for sale at the Bank together with bulk sales of loans from the Bank to the Mortgage Banking Segment.

The following table summarizes our Mortgage Banking loan production by division:

	Mortgage Loan Production(1)				Ten Months Ended December 31, 2001
	Years Ended December 31,				
	2005	2004	2003 (in millions)	2002	
Correspondent Lending	\$197,104	\$133,588	\$194,948	\$109,474	\$ 42,502
Consumer Markets	116,399	95,619	104,216	62,189	37,357
Wholesale Lending	80,660	72,848	91,211	67,188	39,312
Full Spectrum Lending	25,670	15,756	7,935	3,586	1,831
Countrywide Bank	8,083	—	—	—	—
Total Loans	<u>\$427,916</u>	<u>\$317,811</u>	<u>\$398,310</u>	<u>\$242,437</u>	<u>\$121,002</u>

(1) For additional production statistics, see the section in this Report entitled “Business—Loan Production Tables.”

Correspondent Lending Division

Our Correspondent Lending Division purchases mortgage loans from other lenders, which include mortgage bankers, commercial banks, savings and loan associations, home builders and credit unions. As of December 31, 2005, this Division served approximately 2,100 lenders, who are subject to initial and ongoing credit evaluation and monitoring, operating in all 50 states and the District of Columbia.

For 2005, Countrywide was ranked by *Inside Mortgage Finance* as the largest correspondent lender, in terms of volume, among residential correspondent mortgage lenders nationwide.

Consumer Markets Division

Our Consumer Markets Division (“CMD”) originates mortgage loans through three business channels: the Distributed Retail channel, the Business-to-Consumer channel and the Strategic Business Alliances channel.

The Distributed Retail channel is the branch network which originates loans through relationships with consumers, builders, realtors and through joint ventures. As of December 31, 2005, this channel consisted of 662 branch offices in 48 states and the District of Columbia, including 70 dedicated joint venture branches. This channel has a sales force of 6,373 primary originators, which includes those dedicated to joint venture relationships. The sales staff for the Distributed Retail channel is primarily focused on consumer lending through relationships established with previous customers, realtors, builders and joint venture partners. The Distributed Retail channel (including the joint venture relationships) originated 83% of Consumer Markets Division total volume for the year ended December 31, 2005.

The Business-to-Consumer channel primarily originates mortgage loans directly from portfolio customers through the Internet and through our call centers. The Business-to-Consumer channel focuses on customer retention and marketing by providing our existing customers with an efficient and convenient means to obtain financing for a new home, refinance their existing mortgage or to obtain a Home Equity loan. As of December 31, 2005, the Business-to-Consumer channel consisted of four call centers with a sales staff of 749. This channel accounted for 15% of CMD’s total volume for the year ended December 31, 2005.

The Strategic Business Alliance channel facilitates and manages the development of new sources of loans by developing and deploying relationships with organizations that influence the placement of mortgage services and by supporting acquisition-related activities. This channel focuses primarily on developing revenue-sharing arrangements such as joint ventures, third party outsourcing, relocation lending, marketing service agreements and brokered-in agreements. This channel accounted for 2% (excluding Distributed Retail volume from joint venture relationships) of CMD’s total volume for the year ended December 31, 2005.

For 2005, Countrywide was ranked by *Inside Mortgage Finance* as the second largest retail lender, in terms of volume, among residential retail mortgage lenders nationwide.

Wholesale Lending Division

Our Wholesale Lending Division underwrites and funds mortgage loans sourced by mortgage loan brokers and other financial intermediaries. The Division offers a wide variety of Prime and Nonprime Mortgage Loan and Prime Home Equity Loan products. Business is solicited through a sales force, the Internet (www.CWBC.com), advertising and participation of branch management and sales personnel in trade associations.

As of December 31, 2005, our Wholesale Lending Division operated 52 branch offices and seven fulfillment centers in various parts of the United States. Through this Division we source loans through approximately 30,000 mortgage loan brokers nationwide.

For 2005, Countrywide was ranked by *Inside Mortgage Finance* as the largest wholesale originator, in terms of volume, among residential wholesale mortgage lenders nationwide.

Full Spectrum Lending Division

The Full Spectrum Lending Division originates Nonprime and Prime Mortgage Loans with the primary focus on refinance and home equity products. This Division operates through a network of

195 retail branch offices located in 38 states, as well as 7 call centers. The branches and call centers of this Division are supported by 3 fulfillment centers for underwriting and funding of these mortgage loans.

The Division's mortgage production is generated primarily through customer retention efforts directed to Countrywide's nonprime servicing portfolio, but also through direct mail, internet, mass media and joint venture relationships. Of the 195 Full Spectrum retail branch offices, 45 operate with a large network of sales associates who are dedicated to the fulfillment of referrals of Nonprime Mortgage Loan customers from Countrywide's Consumer Markets Division.

Countrywide Bank Mortgage Banking Activities

Countrywide Bank produces loans for sale by our Mortgage Banking Segment. As this activity is a Mortgage Banking activity, the mortgage loan production and the income relating to the sale of these loans is included in the Mortgage Banking Segment. The production of loans by Countrywide Bank for our Mortgage Banking operations is an efficient means to manage growth of the Bank's portfolio of loans held for investment while complying with regulatory requirements.

Affordable and Multicultural Home Loan Programs

For more than a decade, we have pursued a variety of affordable home loan initiatives designed to increase homeownership opportunities for low-to moderate-income borrowers and those with diverse backgrounds. Our long-time initiative, known as *We House America*®, supports affordable housing programs undertaken by Fannie Mae and promoted by various government agencies, including the U.S. Department of Housing and Urban Development.

We have specifically designed *We House America* loan programs to meet the needs of low-to moderate-income borrowers and others with financial, employment or personal situations which might prevent them from qualifying for traditional mortgages. These loan programs enable such borrowers to qualify for a home loan by allowing, for example, lower down payments, lower cash reserves, alternative income sources and more flexible underwriting criteria than on a typical loan. The mortgage loans we produce through *We House America* are sold and serviced on a non-recourse basis, generally through guarantee programs sponsored by Fannie Mae.

Through *We House America*, we provide telephone-based counseling services and web channel resources to educate prospective first-time minority and low- to moderate-income homebuyers about the home loan process. *We House America* also provides bilingual counselors and instructors, and educational materials printed in other languages.

We have made other significant commitments to affordable lending and multicultural markets initiatives designed to increase homeownership opportunities among minority and immigrant communities. For example, we are approved to participate in more than 950 mortgage loan programs that assist with down payments and closing costs, which are offered by state, county and city agencies, municipalities and not-for-profit organizations. In early 2005, we extended our five-year *We House America* Campaign, with a goal of originating \$1.0 trillion in loans to targeted homebuyers by the end of 2010. As of December 31, 2005, we made loans to 3.4 million borrowers and funded \$512 billion (including Prime and Nonprime Mortgage Loans) toward this goal.

Loan Servicing

When we sell mortgage loans, we generally retain the rights to service these loans. The value we assign to these rights are referred to as mortgage servicing rights ("MSRs"). We may also retain other financial interests when we securitize mortgage loans. We include the value of these retained interests on our

balance sheet. The results of the Loan Servicing Sector include the performance of these interests, as well as the operational and other financial activities related to servicing mortgage loans.

In servicing mortgage loans, we collect and remit loan payments, respond to customer inquiries, account for principal and interest, hold custodial (impound) funds for payment of property taxes and insurance premiums, counsel delinquent mortgagors, supervise foreclosures and property dispositions. We receive servicing fees and other remuneration in return for performing these functions.

Mortgage Servicing Rights, Other Retained Interests and the Servicing Hedge

Our MSR's arise from contractual agreements between us and investors (or their agents) in mortgage-backed securities and mortgage loans. Although MSR's generally arise from the securitization of mortgage loans that we originate, we also occasionally purchase MSR's from other servicers. For a more complete description of MSR's, see "Note 3—Loan Sales" in the financial statement section of this Report.

MSR's and other retained interests are generally subject to a loss in value when mortgage rates decline. To moderate the effect on earnings of declines in value of MSR's and other retained interests, we maintain a portfolio of financial instruments, primarily derivative contracts, which generally increases in value when interest rates decline. This portfolio of financial instruments is referred to as the "Servicing Hedge." See "Note 4—Derivative Financial Instruments—Risk Management Activities Related to Mortgage Servicing Rights (MSR's) and Other Retained Interests" in the financial statement section of this Report for a further discussion of our Servicing Hedge.

Loan Servicing Operations

The various functions within our loan servicing operations are briefly described in the following paragraphs. These operations are performed in six primary locations: two in California, three in Texas and one in Mumbai, India.

Customer Service

Our Customer Service Call Centers managed more than 51 million contacts with customers in 2005. These contacts were primarily handled through our Customer Service Representatives, Automated Phone System and Web site (www.customers.countrywide.com). This division also prints monthly statements and oversees outbound customer correspondence. Approximately 23% of our customers have chosen to receive electronic statements, which reduces the cost and improves the timeliness of providing loan information to them.

Remittance Processing

Our Remittance Processing division processes all payments, loan payoffs and payoff demand statements. Approximately 39% of our customers make their monthly payments electronically using various automated payment methods.

Collections and Loss Mitigation

Our Collections and Loss Mitigation units work with delinquent borrowers to bring their mortgages back to current status and to avoid foreclosure if possible. Workout efforts are tailored to the specific borrower circumstances and comply with the requirements of the mortgage investor.

Foreclosure and Bankruptcy

Foreclosure and bankruptcy are complex processes that are subject to federal and state laws and regulations, as well as various guidelines imposed by mortgage investors and insurers. Our workflow-based

systems facilitate consistent processing of defaulted mortgage loans, as well as an efficient flow of data between internal and external business partners. To minimize related costs and to increase efficiency, we utilize our own companies in support of our foreclosure and bankruptcy activities.

Investor Accounting

Our Investor Accounting department reconciles custodial accounts, processes investor remittances and maintains accounting records on behalf of our mortgage investors, including Fannie Mae, the Government National Mortgage Association ("Ginnie Mae") and Freddie Mac, as well as more than 2,000 private investors.

Related Services

We perform several loan servicing functions internally that other loan servicers commonly outsource to third parties. We believe the integration of these functions gives us a competitive advantage by lowering overall servicing costs and enabling us to provide a high level of service to our mortgage customers and mortgage investors. In addition to providing foreclosure and bankruptcy activities, our integrated services include property tax payment processing, performing property inspections, and insurance tracking and premium payment processing.

The following table sets forth certain information regarding the Company's loan servicing portfolio, including mortgage loans and securities held for sale and residential mortgage loans subserviced for others, for the periods indicated:

	Years Ended December 31,				Ten Months
	2005	2004	2003 (in millions)	2002	Ended December 31, 2001
Beginning owned servicing portfolio	\$ 821,475	\$ 630,451	\$ 441,267	\$ 327,541	\$284,961
Activity during the period:					
Residential loan production	490,947	363,006	434,864	251,901	123,969
Purchased MSR's (bulk acquisitions) . .	51,377	40,723	6,944	4,228	3,770
Runoff(1)	(281,491)	(212,705)	(252,624)	(140,445)	(85,159)
Servicing sold	(1,119)	—	—	(1,958)	—
Ending owned servicing portfolio	1,081,189	821,475	630,451	441,267	327,541
Subservicing portfolio	29,901	16,847	14,404	11,138	9,086
Total servicing portfolio	<u>\$1,111,090</u>	<u>\$ 838,322</u>	<u>\$ 644,855</u>	<u>\$ 452,405</u>	<u>\$336,627</u>
MSR portfolio	\$ 978,988	\$ 758,975	\$ 581,964	\$ 422,328	\$315,131
Mortgage loans owned	102,201	62,500	48,487	18,939	12,410
Subservicing portfolio	29,901	16,847	14,404	11,138	9,086
Total servicing portfolio	<u>\$1,111,090</u>	<u>\$ 838,322</u>	<u>\$ 644,855</u>	<u>\$ 452,405</u>	<u>\$336,627</u>

	As of December 31,				
	2005	2004	2003	2002	2001
	(dollar amounts in millions)				
Composition of owned servicing portfolio at period end:					
Conventional mortgage	\$ 863,688	\$639,148	\$512,889	\$343,420	\$235,804
Nonprime Mortgage	116,101	84,608	36,332	21,976	18,495
Prime Home Equity	51,491	45,053	24,174	15,667	11,198
FHA-insured mortgage	36,949	39,618	43,281	45,252	46,190
VA-guaranteed mortgage	12,960	13,048	13,775	14,952	15,854
Total owned servicing portfolio	<u>\$1,081,189</u>	<u>\$821,475</u>	<u>\$630,451</u>	<u>\$441,267</u>	<u>\$327,541</u>
Delinquent mortgage loans(2):					
30 days	2.59%	2.35%	2.35%	2.73%	3.11%
60 days	0.87%	0.70%	0.72%	0.87%	0.98%
90 days or more	1.15%	0.78%	0.84%	1.02%	1.17%
Total delinquent mortgage loans	<u>4.61%</u>	<u>3.83%</u>	<u>3.91%</u>	<u>4.62%</u>	<u>5.26%</u>
Loans pending foreclosure(2)	<u>0.44%</u>	<u>0.42%</u>	<u>0.43%</u>	<u>0.55%</u>	<u>0.69%</u>
Delinquent mortgage loans(2):					
Conventional	2.60%	2.24%	2.21%	2.43%	2.45%
Nonprime Mortgage	15.20%	11.29%	12.46%	14.41%	14.42%
Prime Home Equity	1.57%	0.79%	0.73%	0.80%	1.48%
Government	14.61%	13.14%	13.29%	12.61%	12.14%
Total delinquent mortgage loans	4.61%	3.83%	3.91%	4.62%	5.26%
Loans pending foreclosure(2):					
Conventional	0.20%	0.21%	0.21%	0.23%	0.30%
Nonprime Mortgage	2.03%	1.74%	2.30%	2.93%	3.39%
Prime Home Equity	0.06%	0.03%	0.02%	0.05%	0.02%
Government	1.09%	1.21%	1.20%	1.32%	1.23%
Total loans pending foreclosure	0.44%	0.42%	0.43%	0.55%	0.69%

- (1) Runoff refers to principal repayments on loans.
- (2) Expressed as a percentage of the total number of loans serviced, excluding subserviced loans and loans purchased at a discount due to their non-performing status.

Properties securing the mortgage loans in the Company's servicing portfolio are geographically dispersed. The following is a summary of the geographical distribution of loans included in the Company's servicing portfolio for the top three states (as measured by unpaid principal balance) at December 31, 2005:

State	Unpaid Principal Balance (in millions)	% Total Balance
California	\$ 329,008	30%
Florida	73,389	7%
Texas	49,166	4%
All other states	659,527	59%
Total	<u>\$1,111,090</u>	<u>100%</u>

Loan Closing Services Sector

We provide loan closing products and services such as credit reports, appraisals, title reports, property valuation services and flood determinations through our LandSafe, Inc. group of companies. We provide these services primarily to customers referred by our loan production divisions but to third parties as well.

Competition

The mortgage lending business is inherently complex due to several factors:

- The continuing evolution of the secondary mortgage market
- The proliferation of mortgage products
- Greater regulation imposed on the industry by more levels of government has resulted in increased costs and the need for higher levels of specialization.
- Increasing interest rate volatility, compounded by homeowners' increasing tendency to refinance their mortgages as the refinance process has become more efficient and cost effective, has resulted in significant fluctuations in the volume of mortgage loans originated from year to year. These swings in mortgage origination volume have placed significant operational and financial pressures on mortgage lenders.

To compete effectively in this environment, mortgage lenders must have a very high level of operational, technological and managerial expertise. In addition, the residential mortgage business has become more capital-intensive and therefore access to capital at a competitive cost is critical. Primarily as a result of these factors, the industry has consolidated significantly.

Today, large, sophisticated financial institutions dominate the residential mortgage industry. These industry leaders are primarily commercial banks operating through their mortgage banking subsidiaries. Today, the top 30 mortgage lenders have a combined 88% share of the mortgage origination market, up from 63% five years ago.

This consolidation trend also is reflected in loan servicing. Today, the top 30 mortgage servicers combined have a 71% share of the total mortgages outstanding, up from 64% five years ago.

Generally, we compete as a mortgage banker by consistently offering a wide selection of mortgage loans through all marketing channels on a national scale, by providing high-quality service, and by pricing our mortgage loans at competitive rates.

Banking Segment

Our Banking Segment consists of the following operations:

- The investment and fee-based activities of *Countrywide Bank, N.A.*, an FDIC-insured, federally-chartered bank ("Banking Operations")
- *Countrywide Warehouse Lending*, a non-depository lending company that provides short-term secured financing to mortgage lenders.

Countrywide Bank

Mortgage Banking Activities

Countrywide Bank produces loans for sale that are part of our Mortgage Banking Segment. As this activity is a Mortgage Banking activity, the mortgage loan production and the income relating to the sale of these loans is included in the Mortgage Banking Segment. The production of loans by Countrywide Bank

for our Mortgage Banking operations is an efficient means to manage growth of the Bank's portfolio of loans held for investment while minimizing the operational impact of complying with regulatory requirements.

Banking Operations

Our Banking Operation primarily originates and purchases mortgage loans and home equity lines of credit for investment purposes. The majority of these loans are sourced through our mortgage banking subsidiary, Countrywide Home Loans. For liquidity and asset-liability management purposes, we also invest in collateralized mortgage obligations and other securities that supplement the loan portfolio of our Banking Operations.

Our banking operations continue to leverage the relationship with the Mortgage Banking Segment by sourcing high-quality mortgage assets through existing production distribution channels and then funding the loans for retention in the Bank's investment portfolio. Asset growth is funded by the Bank's overall low-cost liability base, where growth is driven by the continued expansion of its core retail deposit franchise. The Bank obtains retail deposits, primarily certificates of deposit, through the Internet, call centers and 86 financial centers, 73 of which are located in Countrywide Home Loans' retail branch offices as of December 31, 2005. The Bank activities provide the Company with an expanded product menu, lower cost funding sources and opportunities for a diversified revenue stream through net interest income.

Through Countrywide Bank we offer deposit accounts. We also sell these deposit products online, from call centers and through deposit brokers (generally well-recognized financial intermediaries). Countrywide Bank also offers commercial deposit accounts to title and mortgage insurance companies through a developing commercial business unit. A significant portion of Countrywide Bank's deposit liabilities are comprised of custodial funds that relate to the loan servicing portfolio of Countrywide Home Loans. Countrywide Bank also borrows funds on a secured basis from the Federal Home Loan Bank of Atlanta, executes repurchase agreements and purchases federal funds to supplement its deposit liabilities.

Countrywide Bank acts as a mortgage document custodian, primarily for our mortgage banking operations. As a document custodian, we verify, maintain and release collateral for issuers, servicers, sellers and purchasers of debt securitizations. We also provide other services including safekeeping, review/certification, release requests and customer reporting.

Properties securing the mortgage loans in our portfolio of loans held for investment are concentrated in the State of California. The following is a summary of the geographical distribution of loans included in the Bank's loan inventory portfolio for the top three states (as measured by unpaid principal balance) at December 31, 2005:

<u>State</u>	<u>Unpaid Principal Balance</u> (in millions)	<u>% Total Balance</u>
California	\$29,818	47%
Virginia	3,491	6%
Florida	2,896	5%
All other states	28,177	42%
Total	<u>\$64,382</u>	<u>100%</u>

Countrywide Warehouse Lending

We provide committed and uncommitted lines of credit to mortgage bankers to finance their mortgage loan inventories ("warehouse"). Most of these mortgage bankers sell loans to our Correspondent Lending Division. All of these advances are secured by mortgage loans that have a market value in excess of the balance of our advances.

Competition

We operate in a highly competitive environment. Competition for retail deposits comes primarily from other insured depository institutions, which include approximately 7,500 commercial banks and approximately 1,300 savings institutions. We attract and retain deposits through a combination of competitive rates, physical presence, and experienced banking professionals, as well as easy access to our products through call centers and the Internet at www.countrywidebank.com. Because of our low-cost structure, we are able to offer deposit rates that are among the most competitive in the industry.

Countrywide Bank invests primarily in short duration residential mortgage loans. Competition in making real estate loans come principally from other savings institutions, mortgage banking companies, and commercial banks. The majority of loans that the Banking Segment invests in are sourced by the Mortgage Banking Operation. Countrywide Bank also competes with commercial banks and investment banks in the purchase of loans from third parties.

Our Banking Segment's competitive position is enhanced by its relationship with our Mortgage Banking Segment. For example, a significant portion of Countrywide Bank's deposit liabilities consists of custodial funds controlled by Countrywide Home Loans. As discussed above, Countrywide Bank obtains retail deposit products through financial centers placed within certain of Countrywide Home Loans' retail branch offices. This economical use of space reduces the Bank's deposit acquisition costs. Countrywide Bank also provides mortgage document custodial, reconveyance and foreclosure trustee services for our Mortgage Banking Segment.

Capital Markets Segment

Our Capital Markets Segment primarily operates as a registered securities broker dealer, a residential mortgage loan manager and a commercial mortgage loan originator. We also operate broker dealers in Japan and the United Kingdom, an introducing broker dealer of futures contracts, an asset manager and a broker of mortgage servicing rights. With the exception of our commercial mortgage activities, we transact only with institutional customers, such as banks, other depository institutions, insurance companies, asset managers, mutual funds, pension plans, other broker dealers and governmental agencies. Customers of our commercial real estate finance business are the owners or sponsors of commercial properties, who can be individuals or institutions.

Our activities consist of the following:

Conduit

Conduit activities include the purchase, warehousing and ultimate disposition of residential mortgage loans on behalf of Countrywide Home Loans. In our conduits, we manage both Nonprime Mortgage Loans and Prime Mortgage Loans which are either acquired from third parties or originated by Countrywide Home Loans. We dispose of the loans through sale to third parties or through securitization. We also manage the acquisition and disposition of delinquent or otherwise illiquid residential mortgage loans, some of which have been originated under FHA and VA programs. We attempt to cure the loans, using the servicing operations of Countrywide Home Loans, with the intent to securitize those loans that become eligible for securitization. The remaining loans are serviced through foreclosure and liquidation, which includes the collection of government insurance and guarantee proceeds relating to defaulted FHA and VA program loans.

Securities Trading

Securities trading activities include the trading of debt securities in the secondary market after the original issuance of the security. We generally trade mortgage-related fixed-income securities, including Mortgage-Backed Securities ("MBS"), collateralized mortgage obligations and asset-backed securities

issued by Fannie Mae, Freddie Mac, Ginnie Mae and other financial institutions, including Countrywide Home Loans. We also trade securities issued by the U.S. Department of Treasury and other governmental agencies.

Underwriting

Underwriting activities encompass the assumption of the risk of buying a new issue of securities from the issuer and reselling the securities to investors, either directly or through dealers. Capital Markets primarily underwrites mortgage-related debt securities. In return for assuming this risk, Capital Markets earns an underwriting spread that is the difference between the amount paid to the issuer of securities and the offering price to investors, net of expenses. The spread earned on each transaction may vary based upon the nature of the market and the terms of the underwriting agreement. Capital Markets participates in both competitive bid and negotiated underwritings. We underwrite for CHL and for third parties.

Brokering

Brokering activities include brokerage of residential mortgage loan transactions, brokerage of mortgage servicing rights, advisory services and brokering of exchange traded futures contracts and commodity options in an agent capacity. The brokerage of residential mortgage loans, mortgage servicing rights and futures contracts can be between third parties or between CHL and third parties.

Origination and Sale of Commercial Mortgage Loans

Capital Markets originates and sells commercial mortgage loans. Commercial mortgages are mortgages secured by commercial properties, such as apartment buildings, retail properties, offices, industrial sites, hotels and other. These loans are significantly larger than residential mortgage loans. The average loan balance of the commercial loans originated in 2005 was \$15.2 million.

Asset Management

Asset management activities derive from the management of assets for the benefit of investors. This may include managing a private equity fund, as well as collateralized debt and bond obligations. We receive fees, including performance fees, for providing these services. We may also share in the results of the funds when we hold an investment interest in the fund.

Competition

The securities industry is both highly competitive and fragmented. In the mortgage securities market, we compete with global investment banks as well as regional broker-dealers. We believe by leveraging the strengths of Countrywide Home Loans and by specializing in the mortgage securities market, we can offer information, products and services tailored to the unique needs of institutional customers, giving us an advantage in the market. In contrast, many of our competitors offer a broader range of products and services, which may place us at a competitive disadvantage. However, by offering more non-residential mortgage related products and services to the global institutional investor markets we believe this helps us compete.

For 2005, according to *Inside MBS & ABS*, we ranked fourth among Non-Agency MBS Underwriters.

Insurance Segment

Our Insurance Segment's primary activities are:

- Offering property, casualty, life and credit insurance as an underwriter and as an insurance agency

- Providing reinsurance coverage to primary mortgage insurers

We manage these activities through two business units—Balboa Life and Casualty Group and Balboa Reinsurance Company.

Life and Casualty Operations

Life and Casualty operations include the operations of Balboa Life and Casualty Group, an insurance underwriter/carrier, and Countrywide Insurance Services Group, an insurance agency.

Balboa Life and Casualty Group

We underwrite property, casualty, life and credit insurance in all 50 states and the District of Columbia through our Balboa Life and Casualty Group. However, during October 2005, we filed a notice with the Florida Office of Insurance Regulation to discontinue underwriting voluntary homeowners and renters insurance in Florida.

Balboa Life and Casualty Group offers the following insurance product lines:

- *Lender-Placed Property and Auto*—We offer lender-placed real-property hazard insurance and lender-placed auto insurance. Such insurance is provided on behalf of auto and mortgage lenders when borrowers fail to have agreed-upon insurance coverage in place to protect the lender's security interest. We also provide insurance tracking services, which alert a lender when there is a lapse in a borrower's insurance, for more than 17.2 million loans, including nearly 7.4 million loans serviced within our Mortgage Banking Segment.
- *Voluntary Homeowners and Auto*—We underwrite retail homeowners and auto insurance and home warranty plans for consumers.
- *Life and Credit*—We underwrite term life, credit life and credit disability insurance products.

Our retail insurance products are offered by select general insurance agents serving the consumer market, including our Countrywide Insurance Services Group.

The Balboa Life and Casualty Group has received an "Excellent" rating from A.M. Best Company, an insurance company rating and information service. The "Excellent" rating is defined by the A.M. Best Company as having "an excellent ability to meet ongoing obligations to policyholders."

Countrywide Insurance Services Group

Our Countrywide Insurance Services ("CIS") Group operates an insurance agency that provides consumers, in particular our mortgage customers, with homeowners insurance, life insurance, disability insurance, automobile insurance and various other insurance products. CIS also operates a full-service commercial insurance brokerage that offers a comprehensive menu of products and services to meet the insurance needs of small, mid-size and large commercial businesses. The commercial insurance brokerage distributes a wide array of competitively priced property & casualty and employee benefits programs in specialty niche markets, including home builders, mortgage brokers and bankers, real estate brokers and commercial property owners.

Balboa Reinsurance Company

We provide a mezzanine layer of reinsurance coverage for losses between minimum and maximum specified amounts to the insurance companies that provide primary mortgage insurance ("PMI") on loans in our servicing portfolio. We provide this coverage with respect to substantially all of the loans in our portfolio that are covered by PMI, which generally includes all conventional loans with an original loan

that receive high equity-equivalent treatment as a means of supplementing our capital base and supporting our growth.

For a further discussion of our liquidity and capital management see the section in this Report entitled “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Management.”

Interest Rate Risk

We typically bear interest rate risk from the time a loan application is taken through the sale of the loan. Thereafter, we continue to bear interest rate risk related to the interests we retain in the loans sold, which are typically in the form of mortgage servicing rights and residual securities. We also bear interest-rate risk to the extent that our loan and securities investment portfolios’ yields change on a different basis or at different times than the rates we pay on our borrowings. For a further discussion of our interest rate risk and how this risk is managed, see the section in this Report entitled “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Quantitative and Qualitative Disclosures About Market Risk.”

Credit Risk

When we securitize our mortgage loans we retain varying levels of credit risk. This credit risk arises through representations and warranties that we make as part of our securitization activities, as well as through retention of limited recourse for credit losses in the case of certain securitizations. For a further discussion of our exposure to credit risk and how we manage this risk, see the section in this Report entitled “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Credit Risk Management.”

Operational Risk

Countrywide, like all large corporations, is exposed to many types of operational risk, including the risk of fraud by employees or outsiders, unauthorized transactions by employees, or operational errors, including clerical or record-keeping errors or those resulting from faulty or disabled computer or telecommunications systems.

For a further discussion of our operational risk and how we manage this risk see the section in this Report entitled “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Operational Risk.”

Regulations

Regulations Applicable to Bank Holding Companies and Financial Holding Companies

General

We are a registered bank holding company under the Bank Holding Company Act, as amended (the “BHC Act”). As such, we are subject to supervision and examination by the Board of Governors of the Federal Reserve System (the “FRB”). The FRB has authority to issue cease and desist orders against bank holding companies if it determines that their actions represent unsafe and unsound practices or violations of law. The FRB is empowered to impose civil money penalties for violations of banking statutes and regulations. Regulation by the FRB is primarily intended to protect depositors of the Bank and the Bank Insurance Fund of the Federal Deposit Insurance Corporation, not our shareholders or creditors.

- Providing reinsurance coverage to primary mortgage insurers

We manage these activities through two business units—Balboa Life and Casualty Group and Balboa Reinsurance Company.

Life and Casualty Operations

Life and Casualty operations include the operations of Balboa Life and Casualty Group, an insurance underwriter/carrier, and Countrywide Insurance Services Group, an insurance agency.

Balboa Life and Casualty Group

We underwrite property, casualty, life and credit insurance in all 50 states and the District of Columbia through our Balboa Life and Casualty Group. However, during October 2005, we filed a notice with the Florida Office of Insurance Regulation to discontinue underwriting voluntary homeowners and renters insurance in Florida.

Balboa Life and Casualty Group offers the following insurance product lines:

- *Lender-Placed Property and Auto*—We offer lender-placed real-property hazard insurance and lender-placed auto insurance. Such insurance is provided on behalf of auto and mortgage lenders when borrowers fail to have agreed-upon insurance coverage in place to protect the lender's security interest. We also provide insurance tracking services, which alert a lender when there is a lapse in a borrower's insurance, for more than 17.2 million loans, including nearly 7.4 million loans serviced within our Mortgage Banking Segment.
- *Voluntary Homeowners and Auto*—We underwrite retail homeowners and auto insurance and home warranty plans for consumers.
- *Life and Credit*—We underwrite term life, credit life and credit disability insurance products.

Our retail insurance products are offered by select general insurance agents serving the consumer market, including our Countrywide Insurance Services Group.

The Balboa Life and Casualty Group has received an "Excellent" rating from A.M. Best Company, an insurance company rating and information service. The "Excellent" rating is defined by the A.M. Best Company as having "an excellent ability to meet ongoing obligations to policyholders."

Countrywide Insurance Services Group

Our Countrywide Insurance Services ("CIS") Group operates an insurance agency that provides consumers, in particular our mortgage customers, with homeowners insurance, life insurance, disability insurance, automobile insurance and various other insurance products. CIS also operates a full-service commercial insurance brokerage that offers a comprehensive menu of products and services to meet the insurance needs of small, mid-size and large commercial businesses. The commercial insurance brokerage distributes a wide array of competitively priced property & casualty and employee benefits programs in specialty niche markets, including home builders, mortgage brokers and bankers, real estate brokers and commercial property owners.

Balboa Reinsurance Company

We provide a mezzanine layer of reinsurance coverage for losses between minimum and maximum specified amounts to the insurance companies that provide primary mortgage insurance ("PMI") on loans in our servicing portfolio. We provide this coverage with respect to substantially all of the loans in our portfolio that are covered by PMI, which generally includes all conventional loans with an original loan

amount in excess of 80% of the property's appraised value. In return for providing this coverage, we earn a portion of the PMI premiums.

Competition

The lender-placed insurance market is dominated by a small number of providers, competing on policy terms and conditions, service, technological innovation, compliance capability, loan tracking ability and commissions.

The homeowners, auto, term life, credit-life and credit-disability marketplaces are dominated by large, well-known providers. Consumers select such insurance based on price, service, commissions and the efficiency and effectiveness of marketing and underwriting operations.

We compete generally by providing high-quality service and pricing our products at competitive rates, as well as by leveraging our residential mortgage loan customer base.

Global Operations Segment

The primary activities we conduct in our Global Operations Segment include:

- *Loan Processing and Subservicing*—We provide mortgage loan application processing and mortgage loan subservicing in the UK. Before December 23, 2005, this business was a joint venture between Barclays, PLC (“Barclays”) and us. We held a majority interest in that venture. On December 23, 2005, we reached an agreement with Barclays to terminate the joint venture. The termination agreement provides for the transfer of the Barclays mortgage business back to Barclays effective February 1, 2006, for us to acquire Barclays’ interest in the venture, and for a three-year software licensing agreement, which allows Barclays to use our global originations, servicing and arrears management systems. We acquired Barclay’s interest in the joint venture on December 23, 2005.

In 2005, we processed more than 11.3 billion pounds sterling (\$20.3 billion) in loans, all of which are subserviced for Barclays Bank, PLC, our joint venture partner until December 2005. At December 31, 2005, Global’s subservicing portfolio was 59 billion pounds sterling (\$102 billion).

- *Offshore Services*—We perform business process and technology services for various units of the Company both in the U.S. and UK through our Mumbai, India service center.
- *Valuation Services*—We provide electronic residential property valuation services to third parties in the UK through a majority-owned joint venture.

Competition

Our competitors in this segment include direct lenders, business process outsourcers and technology companies operating in Europe and India. We compete by leveraging Countrywide’s mortgage expertise and our proprietary technology.

Financing of Operations

Uses of Financing

We have significant short-term and long-term financing needs. Our short-term financing needs arise primarily from the following:

- Warehousing of mortgage loans pending sale
- Trading activities of our broker-dealer
- Providing mortgage warehouse credit to others

Our long-term financing needs arise primarily from the following:

- Investments in mortgage loans
- Investments in MSRs and other interests that we retain when we securitize mortgage loans.

Sources of Financing

We meet our short- and long-term financing needs primarily through the following means:

- Unsecured commercial paper and medium-term notes
- Short-term repurchase agreements
- Asset-backed financings
- Deposit-gathering
- Federal Home Loan Bank advances
- Retained earnings
- Revolving lines of credit.

We typically access the unsecured public corporate debt market by issuing commercial paper and medium-term notes. At times, we may also issue subordinated debt, convertible debt and securities that rating agencies credit with high equity-equivalency.

Our ongoing access to the public debt markets is dependent on a high credit rating. For the last 12 years, we have consistently maintained solid investment-grade ratings. To maintain investment-grade ratings we must, among other considerations, maintain a high level of liquidity, including access to alternative sources of funding such as committed bank stand-by lines of credit. We also must maintain a conservative debt-to-equity ratio. Current credit ratings are as follows:

Rating Agency	Countrywide Home Loans		Countrywide Financial Corporation	
	Short-Term	Long-Term	Short-Term	Long-Term
Standard & Poors	A-1	A	A-1	A
Moody's Investors Service.....	P-2	A3	P-2	A3
Fitch	F1	A	F1	A

We use short-term secured financing such as repurchase agreements and asset-backed commercial paper conduits to finance a substantial portion of our mortgage loan inventory and securities trading portfolio. Countrywide Bank finances its investments in mortgage loans primarily with a combination of deposit liabilities and secured Federal Home Loan Bank advances.

We rely substantially on the secondary mortgage market as a source of long-term capital to support our mortgage banking operations. Most of the mortgage loans that we produce in our Mortgage Banking Segment are sold in the secondary mortgage market, primarily in the form of MBS and asset-backed securities.

We ensure our ongoing access to the secondary mortgage market by consistently producing quality mortgages and servicing those mortgages at levels that meet or exceed secondary mortgage market standards. As described elsewhere in this document, we make significant investments in personnel and technology to ensure the quality of our mortgage loan production.

Our primary source of equity capital is retained earnings. We supplement our equity capital with \$1.0 billion in trust-preferred securities that receive varying degrees of "equity treatment" from rating agencies, bank lenders and regulators. From time to time, we may issue common stock or other securities

that receive high equity-equivalent treatment as a means of supplementing our capital base and supporting our growth.

For a further discussion of our liquidity and capital management see the section in this Report entitled “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Management.”

Interest Rate Risk

We typically bear interest rate risk from the time a loan application is taken through the sale of the loan. Thereafter, we continue to bear interest rate risk related to the interests we retain in the loans sold, which are typically in the form of mortgage servicing rights and residual securities. We also bear interest-rate risk to the extent that our loan and securities investment portfolios’ yields change on a different basis or at different times than the rates we pay on our borrowings. For a further discussion of our interest rate risk and how this risk is managed, see the section in this Report entitled “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Quantitative and Qualitative Disclosures About Market Risk.”

Credit Risk

When we securitize our mortgage loans we retain varying levels of credit risk. This credit risk arises through representations and warranties that we make as part of our securitization activities, as well as through retention of limited recourse for credit losses in the case of certain securitizations. For a further discussion of our exposure to credit risk and how we manage this risk, see the section in this Report entitled “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Credit Risk Management.”

Operational Risk

Countrywide, like all large corporations, is exposed to many types of operational risk, including the risk of fraud by employees or outsiders, unauthorized transactions by employees, or operational errors, including clerical or record-keeping errors or those resulting from faulty or disabled computer or telecommunications systems.

For a further discussion of our operational risk and how we manage this risk see the section in this Report entitled “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Operational Risk.”

Regulations

Regulations Applicable to Bank Holding Companies and Financial Holding Companies

General

We are a registered bank holding company under the Bank Holding Company Act, as amended (the “BHC Act”). As such, we are subject to supervision and examination by the Board of Governors of the Federal Reserve System (the “FRB”). The FRB has authority to issue cease and desist orders against bank holding companies if it determines that their actions represent unsafe and unsound practices or violations of law. The FRB is empowered to impose civil money penalties for violations of banking statutes and regulations. Regulation by the FRB is primarily intended to protect depositors of the Bank and the Bank Insurance Fund of the Federal Deposit Insurance Corporation, not our shareholders or creditors.

Limitation on Activities

The activities of bank holding companies and their subsidiaries are generally limited to the business of banking, managing or controlling banks or furnishing or performing services for their subsidiaries, and other activities that the FRB has determined to be so closely related to banking or managing or controlling banks as to be a proper incident thereto. Under provisions of the BHC Act enacted as part of the Gramm-Leach Bliley Act (the "GLB Act"), a bank holding company, all of whose controlled depository institutions are "well capitalized" and "well managed" (as defined in federal banking regulations) and which obtains "satisfactory" Community Reinvestment Act ratings, may elect to become a "financial holding company" and engage in a broader range of activities. The Company is a financial holding company.

A financial holding company that desires to engage in activities that are financial in nature or incidental to a financial activity but not previously authorized by the FRB must obtain approval from the FRB before engaging in such activities. The BHC Act requires a bank holding company to obtain prior approval of the FRB before making certain acquisitions.

If any subsidiary bank of a financial holding company ceases to be "well capitalized" or "well managed," the financial holding company will not be in compliance with the requirements of the BHC Act regarding financial holding companies. If a financial holding company is notified by the FRB of such a change in the ratings of any of its subsidiary banks, it must take certain corrective actions within specified timeframes.

If any subsidiary bank of a financial holding company receives a rating under the Community Reinvestment Act of less than "satisfactory," then the financial holding company is prohibited from engaging in new activities or acquiring companies other than bank holding companies, banks or savings associations until the rating is raised to "satisfactory" or better.

Regulatory Capital Requirements

The FRB has promulgated capital adequacy guidelines for use in its examination and supervision of bank holding companies. If a bank holding company's capital falls below minimum required levels, then the bank holding company must implement a plan to increase its capital, and its ability to pay dividends and make acquisitions of new bank subsidiaries may be restricted or prohibited.

To be classified as "adequately capitalized," the FRB's capital adequacy guidelines require that a bank holding company maintain a Tier 1 Leverage ratio equal to at least 4.0% of its average total consolidated assets, a Tier 1 Risk-Based Capital ratio equal to 4.0% of its risk-weighted assets and a Total Risk-Based Capital ratio equal to 8.0% of its risk-weighted assets. To be classified as "well capitalized," a bank holding company is required to maintain a Tier 1 Leverage ratio of 5.0% or greater, a Tier 1 Risk-Based Capital ratio of 6.0% or greater, and a Total Risk-Based Capital ratio of 10.0% or greater. On December 31, 2005, the Company was in compliance with all of the FRB's capital adequacy guidelines.

On December 31, 2005, the Company's Leverage ratio was 6.3%, the Tier 1 Risked-Based Capital ratio was 10.7% and Total Risk-Based Capital ratio was 11.7%.

The federal banking regulatory agencies are in the process of proposing revised capital standards that would apply to all financial institutions that are not subject to the Basel II Accord, with the expressed intention to align those standards more closely with those that would be applicable to Basel II institutions. These standards would only apply to Countrywide if it is neither required to adopt, nor voluntarily elects to adopt, the Basel II Accord. For a discussion of the Basel II Accord, see the section of this Report entitled "Business-Regulation-Basel II Capital Standards."

Interstate Banking and Branching

Under the Riegle-Neal Interstate Banking and Branching Efficiency Act of 1994 (the "Riegle-Neal Act"), a bank holding company is permitted to acquire the stock or substantially all of the assets of banks located in any state regardless of whether such transaction is prohibited under the laws of any state. The FRB will not approve an interstate acquisition if, as a result of the acquisition, the bank holding company would control more than 10% of the total amount of insured deposits in the United States or would control more than 30% of the insured deposits in the home state of the acquired bank. The 30% of insured deposits state limit does not apply if the acquisition is the initial entry into a state by a bank holding company or if the home state waives such limit. The Riegle-Neal Act also authorizes banks to merge across state lines, thereby creating interstate branches. Banks are also permitted to acquire and to establish new branches in other states where authorized under the laws of those states.

Under the Riegle-Neal Act, individual states may restrict interstate acquisitions in two ways. A state may prohibit an out-of-state bank holding company from acquiring a bank located in the state unless the target bank has been in existence for a specified minimum period of time (not to exceed five years). A state may also establish limits on the total amount of insured deposits within the state which are controlled by a single bank holding company, provided that such deposit limit does not discriminate against out-of-state bank holding companies.

Source of Strength

FRB regulations require a bank holding company to serve as a source of financial and managerial strength to its subsidiary banks. Under this "source of strength doctrine," a bank holding company is expected to stand ready to use its available resources to provide adequate capital funds to its subsidiary banks during periods of financial stress or adversity, and to maintain resources and the capacity to raise capital that it can commit to its subsidiary banks. Furthermore, the FRB has the right to order a bank holding company to terminate any activity that the FRB believes is a serious risk to the financial safety, soundness or stability of any subsidiary bank.

Regulations Applicable to Countrywide Bank

General

Countrywide Bank, N.A. (the "Bank"), a federally chartered bank, is subject to regulation and examination by the Office of the Comptroller of the Currency (the "OCC"). The Bank is also regulated by the Federal Deposit Insurance Corporation (the "FDIC"). The OCC is empowered to issue cease and desist orders against the Bank if it determines that activities of the Bank represent unsafe and unsound banking practices or violations of law. The OCC has the power to impose civil money penalties for violations of banking statutes and regulations. Regulation by this agency is primarily intended to protect the depositors of the Bank and the Bank Insurance Fund of the FDIC, not shareholders or other creditors of the Company or the Bank.

Bank Regulatory Capital Requirements

The OCC has adopted minimum capital requirements applicable to national banks, which are similar to the capital adequacy guidelines established by the FRB for bank holding companies. Federal banking laws classify an insured financial institution in one of the following five categories, depending upon the amount of its regulatory capital: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized. On December 31, 2005, the Bank was in compliance with the OCC's minimum capital requirements and satisfied the requirements to be classified as well capitalized.

The Bank must be well capitalized and well managed for the Company to remain a financial holding company. On December 31, 2005, the Bank's Leverage ratio was 7.3%, the Tier 1 Risked-Based Capital ratio was 12.2% and Total-Risk Based Capital ratio was 12.5%.

Deposit Insurance and Assessments

As a result of the Federal Deposit Insurance Reform Act of 2005, the FDIC will use a risk-based assessment system to determine assessment rates to be paid by member institutions such as the Bank. Until new regulations are issued with respect to that system, FDIC assessments will continue to range from zero cents to 27 cents per \$100 of insured deposits based upon the level of an institution's capital as well the degree of supervisory concern over the institution.

Limitations on Interest Rates and Loans to One Borrower

The rate of interest a bank may charge on certain classes of loans is limited by state and federal law. At certain times in the past, these limitations have resulted in reductions of net interest margins on certain classes of loans. Federal and state laws impose additional restrictions on the lending activities of banks. The maximum amount that a national bank may loan to one borrower generally is limited to 15% of the bank's capital, plus an additional 10% for loans fully secured by readily marketable collateral, as such term is defined in applicable regulation.

Payment of Dividends

The Bank is subject to federal and state laws limiting the payment of dividends. Under the Federal Deposit Insurance Act ("FDIA"), an FDIC-insured institution may not pay dividends while it is undercapitalized or if payment would cause it to become undercapitalized. The OCC also generally prohibits the declaration of a dividend out of the capital and surplus of a bank.

Community Reinvestment Act

The Bank is subject to the Community Reinvestment Act ("CRA") and implementing regulations. CRA regulations establish the framework and criteria by which the bank regulatory agencies assess an institution's record of helping to meet the credit needs of its community, including low- and moderate-income neighborhoods. CRA ratings are taken into account by regulators in reviewing certain applications made by the Company and its banking subsidiaries.

Limitations on Transactions with Affiliates

Countrywide Financial Corporation and its non-bank subsidiaries are affiliates of the Bank within the meaning of Sections 23A and 23B of the Federal Reserve Act and regulations promulgated thereunder. Transactions between a bank and an affiliate are generally subject to the requirement that they be on terms and conditions, including credit standards, substantially the same as, or at least as favorable to the bank as, those prevailing at the time for comparable transactions with non-affiliates or, in the absence of comparable transactions, on terms and conditions that would be offered to nonaffiliates. In addition, certain transactions between a bank and an affiliate, such as asset purchases by a bank from an affiliate, and bank extensions of credit to or for the benefit of an affiliate, are defined as "covered transactions," and are subject to quantitative limitations and more stringent qualitative restrictions, including but not limited to collateralization and safety and soundness requirements.

Other Banking Activities

The investments and activities of the Bank are also subject to regulation by federal banking agencies, with respect to:

- Investments in subsidiaries
- Investments for the Bank's account (including limitations on investments)
- Unsecured commercial paper and medium-term notes
- Loans to officers, Directors and their affiliates
- Security requirements
- Anti-tying limitations, anti-money laundering,
- Financial privacy and customer identity verification requirements
- Truth-in-lending
- The types of interest-bearing deposit accounts which it can offer
- Trust department operations
- Brokered deposits
- Audit requirements
- Issuance of securities
- Branching
- Mergers and acquisitions.

Regulations Applicable to Non-Bank Subsidiaries

General

As discussed below, the non-bank subsidiaries of the Company are subject to supervision and examination by the FRB and may be subject to the supervision of, and regulation and licensure by, other state and federal regulatory agencies. There are also a number of proposed and enacted federal, state and local laws aimed at protecting a consumer's privacy. Generally, privacy laws cover a wide range of issues including limiting a company's ability to share information with third parties or affiliates, providing stronger identity theft protection, victim's assistance programs and security breach notification, providing the ability to avoid telemarketing solicitations through "do-not-call" lists, and limiting e-mail and fax advertising. These laws also impose penalties for non-compliance.

Mortgage Banking Segment

Our mortgage banking business is subject to the rules, regulations or guidelines of, and/or examination or investigation by, the following entities with respect to the processing, originating, selling and servicing of mortgage loans:

- The Federal Reserve Board
- The Department of Housing and Urban Development ("HUD")
- The Federal Housing Administration
- The Department of Veteran Affairs
- Fannie Mae, Freddie Mac and Ginnie Mae

- Office of the Comptroller of Currency
- The Federal Home Loan Bank (“FHLB”)
- The Federal Trade Commission
- State regulatory authorities and Attorneys General.

The rules, regulations and requirements of these entities, among other things, impose licensing obligations on the Company or its subsidiaries; establish standards for advertising as well as processing; underwriting and servicing mortgage loans and appraisal practices; prohibit discrimination; restrict certain loan features in some cases; and fix maximum interest rates and fees in some states.

As an FHA lender, we are required to submit to the FHA Commissioner, on an annual basis, audited financial statements. Ginnie Mae, HUD, Fannie Mae and Freddie Mac require the maintenance of specified net worth levels (which vary among the entities). Our affairs are also subject to examination by the Federal Housing Commissioner to assure compliance with FHA regulations, policies and procedures.

Mortgage origination activities are subject to the Fair Housing Act, Equal Credit Opportunity Act, Truth-in-Lending Act, Home Mortgage Disclosure Act, the Real Estate Settlement Procedures Act and the Home Ownership Equity Protection Act and the regulations promulgated under those statutes, as well as other federal laws and other regulations. These laws prohibit discrimination, require the disclosure of certain basic information to mortgagors concerning credit terms and settlement costs, prohibit referral fees and require the maintenance and disclosure of information regarding the disposition of mortgage applications based on race, gender, geographical distribution, income level and APR over certain thresholds. We expect the publication of such information to lead to heightened scrutiny of all mortgage lenders’ loan pricing and underwriting practices.

Currently, there are a number of proposed and recently enacted federal, state and local laws and regulations and guidance addressing responsible lending practices with respect to borrowers with blemished credit or nontraditional mortgage products. In general, these laws and regulations would or will impose new loan disclosure requirements; restrict or prohibit certain loan terms, fees and charges such as prepayment penalties; may require borrower counseling; and increase penalties for non-compliance. Due to our lending practices, we do not believe that the existence of, or compliance with, these laws and regulations would have a material adverse impact on our business.

However, there can be no assurance that more restrictive laws, rules and regulations will not be adopted in the future or that the existing laws, rules and regulations will not be applied in a manner that may adversely impact our business or make compliance more difficult or expensive.

Capital Markets Segment

Securities broker-dealer operations are subject to federal and state securities laws, as well as the rules of the United States Securities and Exchange Commission, the National Association of Securities Dealers, Inc., Financial Services Agency of Japan, Financial Services Authority of the United Kingdom, the National Futures Association and the Commodities and Futures Trading Commission. State and federal securities laws govern many aspects of the broker-dealer’s business, including the maintenance of required levels of net capital, the establishment of segregated cash accounts for the benefit of customers, the monthly and annual reporting of operating and financial data to regulators, the approval and documentation of trading activity, the retention of records and the governance of the manner in which business may be conducted with customers.

Insurance Segment

The Company, by virtue of its ownership of insurance companies, is a member of an insurance holding company group pursuant to the provisions of the insurance holding company acts (collectively the

“Holding Company Acts”). The insurance company entities are subject to the various state insurance departments’ broad regulatory, supervisory and administrative powers. These powers relate primarily to: the standards of capital and solvency which must be met and maintained; the licensing of insurers and their agents; the nature and limitation of insurers’ investments; the approval of rates, rules and form; the issuance of securities by insurers; periodic examinations of the affairs of insurers; and the establishment of reserves required to be maintained for unearned premiums, losses and other purposes.

Pursuant to the Holding Company Acts, the Company must provide state insurance departments with certain financial information. In addition, certain transactions specified by the Holding Company Acts may not be effected without the prior notice and/or approval of the applicable insurance department. Examples of transactions that may require prior approval include, but are not limited to, sales, purchases, exchanges, loans and extensions of credit, and dividends and investments between the insurance company entity and other entities within the holding company group.

Global Operations

The mortgage loan application processing and servicing business of our Global Operations Segment is regulated by the Financial Services Authority in the United Kingdom.

Taxation

Countrywide files a consolidated federal income tax return and a combined income tax return in California and certain other states. Additional income tax returns are filed on a separate entity basis in various other states and localities.

Deferred taxes are provided for the future tax effects of temporary differences between the book and tax basis of assets and liabilities. The Company’s primary temporary difference relates to its investment in mortgage servicing rights retained upon the sale of mortgage loans. According to the Internal Revenue Code and related administrative guidance, substantially all of the Company’s gain on sale of loans is recognized in future periods as servicing fee income is earned.

Countrywide is generally subject to California’s higher income tax rate for financial corporations in lieu of having to pay certain state and local personal property and other taxes that are paid by non-financial corporations. The statutory financial corporation tax rate was 10.84% for both 2005 and 2004. The Company apportions taxable income to the various states in which it does business based on its level of business activity in those states, which is determined primarily by reference to payroll costs, revenues and property (including loans outstanding). Among the many factors that the Company considers in determining where to conduct its business activities are prevailing state income tax rates.

As a matter of course, the Company is regularly audited by federal, state and other tax authorities. The Internal Revenue Service has examined Countrywide’s tax returns for tax years through 2002, and is currently examining 2003 and 2004. The Company is not currently under examination by the California Franchise Tax Board, which has audited tax years through 2001. Management believes it has adequately provided for probable tax liabilities that may be assessed for years in which the statute of limitations remain open.

Future Legislation

Various legislation, including proposals to change substantially the financial institution regulatory system, is from time to time introduced in Congress. This legislation may change banking statutes and the operating environment of the Company in substantial and unpredictable ways. If enacted, this legislation could increase or decrease the cost of doing business, limit or expand permissible activities or affect the competitive balance among banks, savings associations, credit unions and other financial institutions. We cannot predict whether any of this potential legislation will be enacted and, if enacted, the effect that it, or

any implementing regulations, could have on the Company's business, results of operations or financial condition.

Basel II Capital Standards

We may be required to comply with, or decide to adopt, certain new capital and other regulatory requirements proposed by the Basel Committee on Banking Supervision. These proposed requirements, which are often referred to as the Basel II Accord, would, among other things, modify the capital charge applicable to credit risk and incorporate a capital charge for operational risk. The Basel II Accord also places greater reliance on market discipline than current standards. We have not yet determined whether to adopt to the Basel II Accord. The Basel II standards will be mandatory with respect to banking organizations with total banking assets of \$250 billion or more or total on-balance-sheet foreign exposure of \$10 billion or more.

If we choose to opt in, Countrywide Financial Corporation will be required to implement advanced measurement techniques employing internal estimates of certain key risk drivers to derive capital requirements. Prior to our implementation of the new capital regime, we will be required to demonstrate to our primary federal regulators that our measurement approaches meet relevant supervisory standards. Although opting into Basel II may require us to meet more onerous computational requirements, we believe it may provide a more favorable capital treatment with respect to home loans. U.S. regulators have proposed an effective date of January 1, 2008 with a gradual phase-in schedule. If Countrywide Financial Corporation adopts Basel II, voluntarily or mandatorily, the Basel II Accord requirements would replace existing risk-based capital requirements, but not the leverage capital requirements imposed under U.S. law and regulation.

The references in the foregoing discussion to various aspects of statutes and regulations are summaries which do not purport to be complete and which are qualified in their entirety by reference to the actual statutes and regulations.

Workforce

At December 31, 2005, we had a workforce of 54,456, including regular employees and temporary staff, engaged in the following activities:

	<u>Workforce</u>
Mortgage Banking:	
Loan Production:	
Consumer Markets Division	16,488
Wholesale Lending Division	4,268
Correspondent Lending Division	2,331
Full Spectrum Lending Division	7,532
Production Technology	<u>1,213</u>
Total Loan Production	31,832
Loan Servicing	7,923
Loan Closing Services	1,648
Banking	2,078
Capital Markets	683
Insurance	2,100
Global Operations	3,251
Corporate Administration and Other	<u>4,941</u>
Total	<u>54,456</u>

Other than certain Global Home Loans employees who are represented by an independent trade union in the United Kingdom, none of our employees are represented by a collective bargaining agent.

Additional Information

Countrywide Financial Corporation was incorporated in New York on March 14, 1969, and on February 6, 1987, was reincorporated in Delaware. The Company was originally named OLM Credit Industries, Inc., and has also been known as Countrywide Credit Industries, Inc.

Loan Production Tables

The following table presents our consolidated loan production by loan type for the periods indicated:

	Consolidated Mortgage Loan Production				Ten Months Ended December 31, 2001
	Years Ended December 31,				
	2005	2004	2003	2002	
	(dollars in millions, except average loan amount)				
Conventional Conforming Loans					
Number of Loans	809,630	846,395	1,517,743	999,448	504,975
Volume of Loans	\$ 167,675	\$ 138,845	\$ 235,868	\$ 150,110	\$ 76,432
Percent of Total Dollar Volume .	33.9%	38.2%	54.2%	59.6%	61.7%
Conventional Non-conforming Loans					
Number of Loans	826,178	509,711	554,571	277,626	137,593
Volume of Loans	\$ 225,217	\$ 140,580	\$ 136,664	\$ 61,627	\$ 22,209
Percent of Total Dollar Volume .	45.5%	38.7%	31.4%	24.5%	17.9%
Nonprime Mortgage Loans					
Number of Loans	278,112	250,030	124,205	63,195	43,359
Volume of Loans	\$ 44,637	\$ 39,441	\$ 19,827	\$ 9,421	\$ 5,580
Percent of Total Dollar Volume .	9.0%	10.9%	4.6%	3.7%	4.5%
Prime Home Equity Loans					
Number of Loans	683,887	587,046	453,817	316,049	164,503
Volume of Loans	\$ 42,706	\$ 30,893	\$ 18,103	\$ 11,650	\$ 5,639
Percent of Total Dollar Volume .	8.6%	8.5%	4.2%	4.6%	4.5%
FHA/VA Loans					
Number of Loans	80,528	105,562	196,063	157,626	118,734
Volume of Loans	\$ 10,712	\$ 13,247	\$ 24,402	\$ 19,093	\$ 14,109
Percent of Total Dollar Volume .	2.2%	3.6%	5.6%	7.6%	11.4%
Commercial Real Estate Loans					
Number of Loans	258	30	—	—	—
Volume of Loans	\$ 3,925	\$ 358	—	—	—
Percent of Total Dollar Volume .	0.8%	0.1%	0.0%	0.0%	0.0%
Total Loans					
Number of Loans	2,678,593	2,298,774	2,846,399	1,813,944	969,164
Volume of Loans	\$ 494,872	\$ 363,364	\$ 434,864	\$ 251,901	\$ 123,969
Average Loan Amount(1)	\$ 183,000	\$ 158,000	\$ 153,000	\$ 139,000	\$ 128,000
Non-Purchase Transactions(2)	53%	51%	72%	66%	63%
Adjustable-Rate Loans(2)	52%	52%	21%	14%	12%

(1) Excludes commercial real estate loans.

(2) Percentage of total loan production based on dollar volume.

The following table presents our Mortgage Banking loan production by loan type:

	Mortgage Banking Loan Production				Ten Months
	Years Ended December 31,				Ended
	2005	2004	2003	2002	December 31, 2001
	(dollars in millions, except average loan amount)				
Conventional Conforming Loans					
Number of Loans	766,613	821,932	1,509,721	993,243	504,435
Volume of Loans	\$ 157,271	\$ 133,852	\$ 234,455	\$ 148,941	\$ 76,356
Percent of Total Dollar Volume .	36.8%	42.1%	58.9%	61.5%	63.1%
Conventional Non-conforming Loans					
Number of Loans	712,270	430,362	492,512	265,972	136,898
Volume of Loans	\$ 186,526	\$ 114,315	\$ 111,661	\$ 57,041	\$ 21,935
Percent of Total Dollar Volume .	43.6%	36.0%	28.0%	23.5%	18.1%
Nonprime Mortgage Loans					
Number of Loans	254,172	218,821	95,062	43,938	26,347
Volume of Loans	\$ 40,089	\$ 33,481	\$ 15,525	\$ 6,590	\$ 3,418
Percent of Total Dollar Volume .	9.3%	10.5%	3.9%	2.7%	2.8%
Prime Home Equity Loans					
Number of Loans	492,586	391,967	292,171	290,285	164,495
Volume of Loans	\$ 33,334	\$ 23,351	\$ 12,268	\$ 10,848	\$ 5,639
Percent of Total Dollar Volume .	7.8%	7.4%	3.1%	4.5%	4.7%
FHA/VA Loans					
Number of Loans	80,445	102,207	196,058	157,359	117,590
Volume of Loans	\$ 10,696	\$ 12,812	\$ 24,401	\$ 19,017	\$ 13,654
Percent of Total Dollar Volume .	2.5%	4.0%	6.1%	7.8%	11.3%
Total Loans					
Number of Loans	2,306,086	1,965,289	2,585,524	1,750,797	949,765
Volume of Loans	\$ 427,916	\$ 317,811	\$ 398,310	\$ 242,437	\$ 121,002
Average Loan Amount	\$ 186,000	\$ 162,000	\$ 154,000	\$ 138,000	\$ 127,000

The following table presents our Correspondent Lending Division mortgage loan production by loan type:

	Correspondent Lending Division Loan Production				
	Years Ended December 31,				Ten Months Ended
	2005	2004	2003	2002	December 31, 2001
	(dollars in millions, except average loan amount)				
Conventional Conforming Loans					
Number of Loans	462,572	422,505	847,914	484,795	159,752
Volume of Loans.....	\$ 95,105	\$ 72,411	\$ 139,569	\$ 77,503	\$ 28,344
Percent of Total Dollar Volume	48.3%	54.2%	71.6%	70.8%	66.7%
Conventional Non-conforming Loans					
Number of Loans	306,570	153,036	151,248	74,051	48,453
Volume of Loans.....	\$ 80,695	\$ 40,781	\$ 34,525	\$ 16,188	\$ 5,390
Percent of Total Dollar Volume	40.9%	30.5%	17.7%	14.8%	12.7%
Nonprime Mortgage Loans					
Number of Loans	62,420	62,895	26,836	13,590	7,117
Volume of Loans.....	\$ 10,055	\$ 9,446	\$ 4,110	\$ 1,869	\$ 867
Percent of Total Dollar Volume	5.1%	7.1%	2.1%	1.7%	2.0%
Prime Home Equity Loans					
Number of Loans	85,471	69,769	31,279	44,709	33,489
Volume of Loans.....	\$ 5,401	\$ 3,916	\$ 1,542	\$ 1,873	\$ 1,235
Percent of Total Dollar Volume	2.7%	2.9%	0.8%	1.7%	2.9%
FHA/VA Loans					
Number of Loans	41,948	52,752	115,182	93,932	53,638
Volume of Loans.....	\$ 5,848	\$ 7,034	\$ 15,202	\$ 12,041	\$ 6,666
Percent of Total Dollar Volume	3.0%	5.3%	7.8%	11.0%	15.7%
Total Loans					
Number of Loans	958,981	760,957	1,172,459	711,077	302,449
Volume of Loans.....	\$197,104	\$133,588	\$ 194,948	\$109,474	\$ 42,502
Average Loan Amount	\$206,000	\$176,000	\$ 166,000	\$154,000	\$141,000

The following table presents our Consumer Markets Division mortgage loan production by loan type:

	Consumer Markets Division's Mortgage Loan Production				
	Years Ended December 31,				Ten Months
	2005	2004	2003	2002	Ended December 31, 2001
	(dollars in millions, except average loan amount)				
Conventional Conforming Loans					
Number of Loans	155,739	230,994	355,790	259,738	172,797
Volume of Loans	\$ 33,721	\$ 34,852	\$ 48,864	\$ 35,167	\$ 23,761
Percent of Total Dollar Volume	29.0%	36.4%	46.9%	56.5%	63.6%
Conventional Non-conforming Loans					
Number of Loans	243,803	157,543	183,711	74,447	32,136
Volume of Loans	\$ 60,771	\$ 40,859	\$ 39,515	\$ 15,451	\$ 5,338
Percent of Total Dollar Volume	52.2%	42.7%	37.9%	24.9%	14.3%
Nonprime Mortgage Loans					
Number of Loans	1,608	408	217	138	6
Volume of Loans	\$ 152	\$ 16	\$ 8	\$ 5	\$ 1
Percent of Total Dollar Volume	0.1%	0.0%	0.0%	0.0%	0.0%
Prime Home Equity Loans					
Number of Loans	233,804	258,985	213,732	159,792	92,134
Volume of Loans	\$ 17,661	\$ 15,003	\$ 8,167	\$ 5,408	\$ 2,841
Percent of Total Dollar Volume	15.2%	15.8%	7.8%	8.7%	7.6%
FHA/VA Loans					
Number of Loans	32,473	42,311	69,422	56,905	50,348
Volume of Loans	\$ 4,094	\$ 4,889	\$ 7,662	\$ 6,158	\$ 5,416
Percent of Total Dollar Volume	3.5%	5.1%	7.4%	9.9%	14.5%
Total Loans					
Number of Loans	667,427	690,241	822,872	551,020	347,421
Volume of Loans	\$116,399	\$ 95,619	\$104,216	\$ 62,189	\$ 37,357
Average Loan Amount	\$174,000	\$139,000	\$127,000	\$113,000	\$108,000

The following table presents Wholesale Lending Division mortgage loan production by loan type:

	Wholesale Lending Division Loan Production				
	Years Ended December 31,				Ten Months Ended
	2005	2004	2003	2002	December 31, 2001
	(dollars in millions, except average loan amount)				
Conventional Conforming Loans					
Number of Loans	123,954	156,658	301,260	248,089	171,658
Volume of Loans	\$ 24,098	\$ 24,985	\$ 45,415	\$ 36,190	\$ 24,224
Percent of Total Dollar Volume	29.9%	34.3%	49.8%	53.9%	61.6%
Conventional Non-conforming Loans					
Number of Loans	126,805	112,755	153,781	116,146	56,161
Volume of Loans	\$ 37,115	\$ 31,363	\$ 37,041	\$ 25,214	\$ 11,185
Percent of Total Dollar Volume	46.0%	43.1%	40.6%	37.5%	28.5%
Nonprime Mortgage Loans					
Number of Loans	94,646	77,985	29,094	9,627	6,971
Volume of Loans	\$ 15,203	\$ 11,825	\$ 5,004	\$ 1,639	\$ 841
Percent of Total Dollar Volume	18.8%	16.2%	5.5%	2.4%	2.1%
Prime Home Equity Loans					
Number of Loans	37,193	52,781	41,874	82,465	37,370
Volume of Loans	\$ 3,490	\$ 3,786	\$ 2,214	\$ 3,327	\$ 1,490
Percent of Total Dollar Volume	4.3%	5.2%	2.4%	5.0%	3.8%
FHA/VA Loans					
Number of Loans	6,024	7,144	11,454	6,522	13,604
Volume of Loans	\$ 754	\$ 889	\$ 1,537	\$ 818	\$ 1,572
Percent of Total Dollar Volume	1.0%	1.2%	1.7%	1.2%	4.0%
Total Loans					
Number of Loans	388,622	407,323	537,463	462,849	285,764
Volume of Loans	\$ 80,660	\$ 72,848	\$ 91,211	\$ 67,188	\$ 39,312
Average Loan Amount	\$208,000	\$179,000	\$170,000	\$145,000	\$138,000

The following table presents our Full Spectrum Lending Division mortgage loan production by loan type:

	Full Spectrum Lending Division Loan Production				
	Years Ended December 31,				Ten Months Ended
	2005	2004	2003	2002	December 31, 2001
	(dollars in millions, except average loan amount)				
Conventional Conforming Loans					
Number of Loans	24,328	11,775	4,757	621	228
Volume of Loans.....	\$ 4,344	\$ 1,604	\$ 607	\$ 81	\$ 27
Percent of Total Dollar Volume	16.9%	10.2%	7.7%	2.3%	1.5%
Conventional Non-conforming Loans					
Number of Loans	27,668	7,028	3,772	1,328	148
Volume of Loans.....	\$ 5,619	\$ 1,312	\$ 580	\$ 188	\$ 22
Percent of Total Dollar Volume	21.9%	8.3%	7.3%	5.2%	1.2%
Nonprime Mortgage Loans					
Number of Loans	95,498	77,533	38,915	20,583	12,253
Volume of Loans.....	\$ 14,679	\$ 12,194	\$ 6,403	\$ 3,077	\$ 1,709
Percent of Total Dollar Volume	57.2%	77.4%	80.7%	85.8%	93.3%
Prime Home Equity Loans					
Number of Loans	16,665	10,432	5,286	3,319	1,502
Volume of Loans.....	\$ 1,028	\$ 646	\$ 345	\$ 240	\$ 73
Percent of Total Dollar Volume	4.0%	4.1%	4.3%	6.7%	4.0%
FHA/VA Loans					
Number of Loans	—	—	—	—	—
Volume of Loans.....	—	—	—	—	—
Percent of Total Dollar Volume	0.0%	0.0%	0.0%	0.0%	0.0%
Total Loans					
Number of Loans	164,159	106,768	52,730	25,851	14,131
Volume of Loans.....	\$ 25,670	\$ 15,756	\$ 7,935	\$ 3,586	\$ 1,831
Average Loan Amount	\$156,000	\$148,000	\$150,000	\$139,000	\$130,000

The following table presents our Countrywide Bank production of loans for sale in our Mortgage Banking Segment by loan type:

	<u>Countrywide Bank Mortgage Banking Loan Production</u>				
	<u>Years Ended December 31,</u>				<u>Ten Months</u>
	<u>2005</u>	<u>2004</u>	<u>2003</u>	<u>2002</u>	<u>Ended</u>
	<u>December 31,</u>				<u>2001</u>
	(dollars in millions, except average loan amount)				
Conventional Conforming Loans					
Number of Loans	20	—	—	—	—
Volume of Loans	\$ 3	—	—	—	—
Percent of Total Dollar Volume	0.0%	0.0%	0.0%	0.0%	0.0%
Conventional Non-conforming Loans					
Number of Loans	7,424	—	—	—	—
Volume of Loans	\$ 2,326	—	—	—	—
Percent of Total Dollar Volume	28.8%	0.0%	0.0%	0.0%	0.0%
Nonprime Mortgage Loans					
Number of Loans	—	—	—	—	—
Volume of Loans	—	—	—	—	—
Percent of Total Dollar Volume	0.0%	0.0%	0.0%	0.0%	0.0%
Prime Home Equity Loans					
Number of Loans	119,453	—	—	—	—
Volume of Loans	\$ 5,754	—	—	—	—
Percent of Total Dollar Volume	71.2%	0.0%	0.0%	0.0%	0.0%
FHA/VA Loans					
Number of Loans	—	—	—	—	—
Volume of Loans	—	—	—	—	—
Percent of Total Dollar Volume	0.0%	0.0%	0.0%	0.0%	0.0%
Total Loans					
Number of Loans	126,897	—	—	—	—
Volume of Loans	\$ 8,083	—	—	—	—
Average Loan Amount	\$ 64,000	—	—	—	—

The following table presents our Capital Markets mortgage loan production by loan type, which consists of mortgage loans managed on behalf of Countrywide Home Loans:

	Capital Markets Mortgage Loan Production				
	Years Ended December 31,				Ten Months
	2005	2004	2003	2002	Ended December 31, 2001
	(dollars in millions, except average loan amount)				
Conventional Conforming Loans					
Number of Loans	37,208	19,481	7,818	5,910	540
Volume of Loans	\$ 9,020	\$ 4,083	\$ 1,342	\$ 1,038	\$ 76
Percent of Total Dollar Volume	36.1%	22.1%	6.0%	12.0%	2.6%
Conventional Non-conforming Loans					
Number of Loans	19,190	17,730	37,466	11,654	695
Volume of Loans	\$ 7,364	\$ 7,327	\$ 16,267	\$ 4,586	\$ 274
Percent of Total Dollar Volume	29.5%	39.7%	73.3%	53.0%	9.2%
Nonprime Mortgage Loans					
Number of Loans	23,940	31,209	29,143	19,257	17,012
Volume of Loans	\$ 4,548	\$ 5,960	\$ 4,302	\$ 2,831	\$ 2,162
Percent of Total Dollar Volume	18.2%	32.3%	19.4%	32.6%	72.9%
Prime Home Equity Loans					
Number of Loans	1,407	2,440	6,228	3,037	8
Volume of Loans	\$ 80	\$ 274	\$ 288	\$ 128	—
Percent of Total Dollar Volume	0.3%	1.5%	1.3%	1.5%	0.0%
FHA/VA Loans					
Number of Loans	83	3,355	5	267	1,144
Volume of Loans	\$ 16	\$ 435	\$ 1	\$ 76	\$ 455
Percent of Total Dollar Volume	0.2%	2.4%	0.0%	0.9%	15.3%
Commercial Real Estate Loans					
Number of Loans	258	30	—	—	—
Volume of Loans	\$ 3,925	\$ 358	—	—	—
Percent of Total Dollar Volume	15.7%	2.0%	0.0%	0.0%	0.0%
Total Loans					
Number of Loans	82,086	74,245	80,660	40,125	19,399
Volume of Loans	\$ 24,953	\$ 18,437	\$ 22,200	\$ 8,659	\$ 2,967
Average Loan Amount(1)	\$257,000	\$244,000	\$275,000	\$216,000	\$153,000

(1) Excludes commercial real estate loans

The following table presents our mortgage loan production for our Banking Operations by loan type:

	Banking Operations Mortgage Loan Production				
	Years Ended December 31,				Ten Months Ended December 31,
	2005	2004	2003	2002	2001
	(dollars in millions, except average loan amount)				
Conventional Conforming Loans					
Number of Loans	5,809	4,982	204	295	—
Volume of Loans	\$ 1,384	\$ 910	\$ 71	\$ 131	—
Percent of Total Dollar Volume	3.3%	3.4%	0.5%	16.3%	0.0%
Conventional Non-conforming Loans					
Number of Loans	94,718	61,619	24,593	—	—
Volume of Loans	\$ 31,327	\$ 18,938	\$ 8,736	—	—
Percent of Total Dollar Volume	74.6%	69.8%	60.9%	0.0%	0.0%
Nonprime Mortgage Loans					
Number of Loans	—	—	—	—	—
Volume of Loans	—	—	—	—	—
Percent of Total Dollar Volume	0.0%	0.0%	0.0%	0.0%	0.0%
Prime Home Equity Loans					
Number of Loans	189,894	192,639	155,418	22,727	—
Volume of Loans	\$ 9,292	\$ 7,268	\$ 5,547	\$ 674	—
Percent of Total Dollar Volume	22.1%	26.8%	38.6%	83.7%	0.0%
FHA/VA Loans					
Number of Loans	—	—	—	—	—
Volume of Loans	—	—	—	—	—
Percent of Total Dollar Volume	0.0%	0.0%	0.0%	0.0%	0.0%
Total Loans					
Number of Loans	290,421	259,240	180,215	23,022	—
Volume of Loans	\$ 42,003	\$ 27,116	\$ 14,354	\$ 805	—
Average Loan Amount	\$145,000	\$105,000	\$ 80,000	\$35,000	0.0%

Item 1A. Risk Factors

Forward-Looking Statements

Factors That May Affect Our Future Results

We make forward-looking statements in this Report and in other reports we file with the SEC. In addition, we make forward-looking statements in press releases and our management may make forward-looking statements orally to analysts, investors, the media and others. Generally, forward-looking statements include:

- Projections of our revenues, income, earnings per share, capital structure or other financial items
- Descriptions of our plans or objectives for future operations, products or services
- Forecasts of our future economic performance, interest rates, profit margins and our share of future markets
- Descriptions of assumptions underlying or relating to any of the foregoing

Forward-looking statements give management's expectation about the future and are not guarantees. Words like "believe," "expect," "anticipate," "promise," "plan" and other expressions or words of similar meanings, as well as future or conditional verbs such as "will," "would," "should," "could," or "may" are generally intended to identify forward-looking statements. There are a number of factors, many of which

are beyond our control, that could cause actual results to differ significantly from management's expectations. Some of these factors are discussed below.

Readers are cautioned not to place undue reliance on forward-looking statements. Forward-looking statements speak only as of the date they are made. We do not undertake to update them to reflect changes that occur after the date they are made.

General business, economic, market and political conditions may significantly affect our earnings

Our business and earnings are sensitive to general business and economic conditions in the United States. These conditions include short-term and long-term interest rates, inflation, fluctuations in both debt and equity capital markets, and the strength of the U.S. economy, as well as the local economies in which we conduct business. If any of these conditions worsen, our business and earnings could be adversely affected. For example, a rising interest rate environment could decrease the demand for loans; or, business and economic conditions that negatively impact household incomes could decrease the demand for our home loans and increase the number of customers who become delinquent or default on their loans. The risk of borrower default becomes more important to our business as our portfolio of loans held for investment continues to grow.

In addition, our business and earnings are significantly affected by the fiscal and monetary policies of the federal government and its agencies. We are particularly affected by the policies of the Federal Reserve Board, which regulates the supply of money and credit in the United States. The Federal Reserve Board's policies influence the size of the mortgage origination market, which significantly impacts the earnings of our Loan Production Sector and the value of our investment in MSR's and other retained interests. The Federal Reserve Board's policies also influence the yield on our interest-earning assets and the cost of our interest-bearing liabilities. Changes in those policies are beyond our control and difficult to predict and can have a material effect on the Company's business, results of operations and financial condition.

Political conditions can also impact our earnings. Acts or threats of war or terrorism, as well as actions taken by the U.S. or other governments in response to such acts or threats, could impact business and economic conditions in the United States.

The volatility of our mortgage banking business may significantly affect our earnings

The level and volatility of interest rates significantly affect the mortgage banking industry. For example, a decline in mortgage rates generally increases the demand for home loans as borrowers refinance, but also generally leads to accelerated payoffs in our mortgage servicing portfolio, which negatively impacts the value of our MSR's.

We attempt to manage interest rate risk in our mortgage banking business primarily through the natural counterbalance of our loan production and servicing operations. In addition, we also use derivatives extensively in order to manage the interest rate, or price risk, inherent in our assets, liabilities and loan commitments. Our main objective in managing interest rate risk is to moderate the impact of changes in interest rates on our earnings over time. Our interest rate risk management strategies may result in significant earnings volatility in the short term. The success of our interest rate risk management strategy is largely dependent on our ability to predict the earnings sensitivity of our loan servicing and loan production operations in various interest rate environments. There are many market factors that impact the performance of our interest rate risk management activities including interest rate volatility, the shape of the yield curve and the spread between mortgage interest rates and Treasury or swap rates. The success of this strategy impacts our net income. This impact, which can be either positive or negative, can be material.

Our accounting policies and methods are fundamental to how we report our financial condition and results of operations, and they may require management to make estimates about matters that are inherently uncertain

We have identified several accounting policies as being “critical” to the presentation of our financial condition and results of operations because they require management to make particularly subjective or complex judgments about matters that are inherently uncertain and because of the likelihood that materially different amounts would be recorded under different conditions or using different assumptions. These critical accounting policies relate to our gain from sale of loans and securities, valuation of retained interests and interest rate management activities. Because of the inherent uncertainty of the estimates associated with these critical accounting policies, we cannot provide any assurance that we will not make significant subsequent adjustments to the related amounts recorded. For more information, please refer to the “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Critical Accounting Policies” section in this Report.

The financial services industry is highly competitive

We operate in a highly competitive industry that could become even more competitive as a result of economic, legislative, regulatory and technological changes. Competition for mortgage loans comes primarily from large commercial banks and savings institutions. Many of our competitors have fewer regulatory constraints. For example, national banks and federal savings and loan institutions are not subject to certain state laws and regulations targeted at predatory lending practices and we could be at a competitive disadvantage with respect to fulfilling legitimate nonprime credit opportunities. Another competitive consideration is that other companies have lower cost structures and others are less reliant on the secondary mortgage market for funding due to their greater portfolio lending capacity.

We face competition in such areas as mortgage product offerings, rates and fees, and customer service, both at the retail and institutional level. In addition, technological advances and heightened e-commerce activities have increased consumers’ accessibility to products and services generally. This has intensified competition among banking as well as nonbanking companies in offering financial products and services, with or without the need for a physical presence.

Negative public opinion could damage our reputation and adversely impact our earnings

Reputation risk, or the risk to our business, earnings and capital from negative public opinion, is inherent in our business. Negative public opinion can result from our actual or alleged conduct in any number of activities, including lending practices, corporate governance and acquisitions, and from actions taken by government regulators and community organizations in response to those activities. Negative public opinion can adversely affect our ability to keep and attract customers and employees and can expose us to litigation and regulatory action. Because virtually all of our businesses operate under the “Countrywide” brand, actual or alleged conduct by one business can result in negative public opinion about other Countrywide businesses. Although we take steps to minimize reputation risk in dealing with our customers and communities, as a large diversified financial services company with a relatively high industry profile, this risk will always be present in our organization.

Changes in regulations could adversely affect our business

We are heavily regulated by banking, mortgage lending and insurance laws at the federal, state and local levels, and proposals for further regulation of the financial services industry are continually being introduced. We are subject to many other federal, state and local laws and regulations that affect our business, including those regarding taxation and privacy. Congress and state legislatures, as well as federal and state regulatory agencies, review such laws, regulations and policies and periodically propose changes that could affect us in substantial and unpredictable ways. Such changes could, for example, limit the types of financial services and products we offer, or limit our liability or increase our cost to offer such services

and products. It is possible that one or more legislative proposals may be adopted or regulatory changes may be implemented that would have an adverse effect on our business. Our failure to comply with such laws or regulations, whether actual or alleged, could expose us to fines, penalties or potential litigation liabilities, including costs, settlements and judgments, any of which could adversely affect our earnings.

We depend on the accuracy and completeness of information about customers and counterparties

In deciding whether to extend credit or enter into other transactions with customers and counterparties, we may rely on information furnished to us by or on behalf of customers and counterparties, including financial statements and other financial information. We also may rely on representations of customers and counterparties as to the accuracy and completeness of that information and, with respect to financial statements, on reports of independent auditors. For example, in deciding whether to extend credit to institutional customers, we may assume that a customer's audited financial statements conform with GAAP and present fairly, in all material respects, the financial condition, results of operations and cash flows of the customer. Our financial condition and results of operations could be negatively impacted to the extent we rely on financial statements that do not comply with GAAP or are materially misleading.

We are exposed to operational risks

Countrywide, like all large corporations, is exposed to many types of operational risk, including the risk of fraud by employees or outsiders, unauthorized transactions by employees or operational errors, including clerical or record-keeping errors or those resulting from faulty or disabled computer or telecommunications systems. Given the high volume of transactions at Countrywide, certain errors may be repeated or compounded before they are discovered and successfully corrected. Our dependence upon automated systems to record and process transaction volume may further increase the risk that technical system flaws or employee tampering or manipulation of those systems will result in losses that are difficult to detect. We may be subject to disruptions of our systems, arising from events that are wholly or partially beyond our control (including, for example, computer viruses or electrical or telecommunications outages), which may give rise to losses in service to customers and to loss or liability. We are exposed to the risk that our external vendors may be unable to fulfill their contractual obligation to us (or will be subject to the same risk of fraud or operational errors by their respective employees as we are), and to the risk that our (or our vendors') business continuity and data security systems prove not to be adequate to allow us to resume operations in the event of a disruption to our (or our vendors') operations. We also face the risk that the design of our controls and procedures prove inadequate or are circumvented, thereby causing delays in detection or errors in information. Although we maintain a system of controls designed to keep operational risk at appropriate levels, there can be no assurance that we will not suffer losses from operational risks in the future that may be material in amount.

Other Factors

The above description of risk factors is not exhaustive. Other factors that could cause actual results to differ materially from historical results or those anticipated include, but are not limited to:

- A general decline in U.S. housing prices or in activity in the U.S. housing market
- A loss of investment-grade credit ratings, which may result in increased cost of debt or loss of access to corporate debt markets
- A reduction in the availability of secondary markets for our mortgage loan products
- A reduction in government support of homeownership
- A change in our relationship with the housing-related government agencies and Government Sponsored Enterprises (GSEs)

- Changes in regulations or the occurrence of other events that impact the business, operation or prospects of GSEs
- Ineffectiveness of our hedging activities
- The level and volatility of interest rates
- Changes in interest rate paths
- Changes in generally accepted accounting principles or in the legal, regulatory and legislative environments in the markets in which the Company operates
- The ability of management to effectively implement the Company's strategies
- The level of competition in each of our business segments
- The occurrence of natural disasters or other events or circumstances that could impact our operations or could impact the level of claims in the Insurance Segment

Other risk factors are described elsewhere herein as well as in other reports and documents that we file with or furnish to the SEC. Other factors that could also cause results to differ from our expectations may not be described in any such report or document. Each of these factors could by itself, or together with one or more other factors, adversely affect our business, results of operations and/or financial condition.

Item 1B. *Unresolved Staff Comments*

None.

Item 2. *Properties*

We have 31 central office locations that support our administrative, loan production and loan servicing activities. These locations are office buildings or space in office buildings and most are located in Southern California, Dallas-Fort Worth, Texas and Chandler, Arizona. Of these locations, we own 19 properties and lease 12 properties, which are generally on one- to ten-year terms. These locations are primarily used in our Mortgage Banking and Banking segments, with approximately nine being used by our Capital Markets and Insurance segments. In addition, we have seven locations in the U.K. and two in India that are primarily used by our Global segment. We also have retail branch offices throughout the United States, which are generally leased on two- to five-year terms and which are used primarily by our Mortgage Banking Segment.

Item 3. *Legal Proceedings*

We are defendants in, or parties to, a number of pending and threatened legal actions and proceedings involving matters that are generally incidental to our business. These matters include actions and proceedings involving alleged breaches of contract, violations of consumer protection and other laws and regulations, and other disputes arising out of our operations. Certain of these matters involve claims for substantial monetary damages, and others purport to be class actions.

Based on our current knowledge, we do not believe that liabilities, if any, arising from any single pending action or proceeding will have a material adverse effect on the consolidated financial position, results of operations or cash flows of the Company and its subsidiaries. We are not, however, able to predict with certainty the outcome or timing of the resolution of any of these actions or proceedings or the ultimate impact on us or our results of operations in a particular future period.

Item 4. *Submission of Matters to a Vote of Security Holders*

None.

PART II

Item 5. Market for the Company's Common Stock, Related Stockholder Matters and Issuer Purchase of Equity Securities

The Company's common stock is listed on the New York Stock Exchange and the Pacific Stock Exchange (Symbol: CFC). The following table sets forth the high and low sales prices (as reported by the New York Stock Exchange) for the Company's common stock and the amount of cash dividends declared during the last two periods:

For the Year Ended December 31, 2004

<u>Period Ended</u>	<u>Stock Price</u>		<u>Cash Dividends Declared</u>
	<u>High</u>	<u>Low</u>	
March 31, 2004	\$32.41	\$23.13	\$0.07
June 30, 2004	\$36.27	\$27.20	\$0.08
September 30, 2004	\$39.83	\$32.75	\$0.10
December 31, 2004	\$39.93	\$30.30	\$0.12

For the Year Ended December 31, 2005

<u>Period Ended</u>	<u>Stock Price</u>		<u>Cash Dividends Declared</u>
	<u>High</u>	<u>Low</u>	
March 31, 2005	\$38.65	\$31.19	\$0.14
June 30, 2005	\$40.31	\$30.54	\$0.15
September 30, 2005	\$39.64	\$32.38	\$0.15
December 31, 2005	\$36.74	\$29.35	\$0.15

The Company has declared and paid cash dividends on its common stock quarterly since 1982. The Board of Directors of the Company declares dividends based on its review of the most recent quarter's profitability along with the Company's earnings prospects and capital requirements. During the years ended December 31, 2005 and 2004, the Company declared quarterly cash dividends totaling \$0.59 and \$0.37 per share, respectively.

The ability of the Company to pay dividends in the future is limited by the earnings, cash position and capital needs of the Company, general business conditions and other factors deemed relevant by the Company's Board of Directors. The Company is prohibited under certain of its debt agreements, including its guarantee of Countrywide Home Loans' revolving credit facility, from paying dividends on any capital stock (other than dividends payable in capital stock or stock rights) if in default; otherwise the Company may pay dividends in an aggregate amount not to exceed the greater of: (i) the after-tax net income of the Company, determined in accordance with generally accepted accounting principles, for the fiscal year to the end of the quarter to which the dividends relate, or (ii) the aggregate amount of dividends paid on common stock during the immediately preceding year. The ability of the Company to pay dividends may also be limited by the Federal Reserve Board if it determines that the payment of dividends by the Company would hinder its ability to serve as a source of strength for Countrywide Bank or would otherwise be detrimental to the continued viability of Countrywide Bank or the Company.

The primary source of funds for payments to stockholders by the Company is dividends received from its subsidiaries. Accordingly, such payments by the Company in the future also depend on various restrictive covenants in the debt obligations of its subsidiaries, the earnings, the cash position and the capital needs of its subsidiaries, as well as laws and regulations applicable to its subsidiaries. Unless the Company and Countrywide Home Loans each maintains specified minimum levels of net worth and certain other financial ratios, dividends cannot be paid by the Company and Countrywide Home Loans to

remain in compliance with certain of Countrywide Home Loans' debt obligations (including its revolving credit facility). See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources."

As of February 24, 2006 there were 1,940 shareholders of record of the Company's common stock, with 602,995,163 common shares outstanding.

The following table shows Company repurchases of its common stock for each calendar month during the quarter ended December 31, 2005.

<u>Calendar Month</u>	<u>Total Number of Shares Purchased(1)</u>	<u>Average Price Paid per Share</u>	<u>Total Number of Shares Purchased as Part of Publicly Announced Plan or Program(1)</u>	<u>Maximum Number of Shares That May Yet Be Purchased Under the Plan or Program(1)</u>
October.....	78	\$31.05	n/a	n/a
November.....	8,261	\$34.62	n/a	n/a
December.....	99	\$34.07	n/a	n/a
Total.....	<u>8,438</u>	\$34.58	n/a	n/a

(1) The Company has no publicly announced plans or programs to repurchase its stock. The shares indicated in this table represent only the withholding of a portion of restricted shares to cover taxes on vested restricted shares.

Item 6. Selected Consolidated Financial Data

	Years Ended December 31,				Ten Months Ended December 31,
	2005	2004	2003	2002	2001
(dollar amounts in thousands, except per share data)					
Statement of Earnings Data(1):					
Revenues:					
Gain on sale of loans and securities	\$ 4,861,780	\$ 4,842,082	\$ 5,887,436	\$ 3,471,209	\$ 1,602,573
Net interest income after provision for loan losses.	2,237,935	1,965,541	1,359,390	765,665	305,769
Net loan servicing fees and other income (loss) from retained interests	1,493,167	465,650	(463,050)	(865,752)	(2,146)
Net insurance premiums earned.	953,647	782,685	732,816	561,681	316,432
Other revenue	470,179	510,669	462,050	358,864	247,923
Total revenues	<u>10,016,708</u>	<u>8,566,627</u>	<u>7,978,642</u>	<u>4,291,667</u>	<u>2,470,551</u>
Expenses:					
Compensation expenses	3,615,483	3,137,045	2,590,936	1,773,318	968,232
Occupancy and other office expenses	879,680	643,378	525,192	403,976	280,403
Insurance claims expenses.	441,584	390,203	360,046	277,614	134,819
Advertising and promotion expenses.	229,183	171,585	103,902	86,278	54,068
Other operating expenses	703,012	628,543	552,794	407,458	244,410
Total expenses	<u>5,868,942</u>	<u>4,970,754</u>	<u>4,132,870</u>	<u>2,948,644</u>	<u>1,681,932</u>
Earnings before income taxes	4,147,766	3,595,873	3,845,772	1,343,023	788,619
Provision for income taxes.	1,619,676	1,398,299	1,472,822	501,244	302,613
Net earnings	<u>\$ 2,528,090</u>	<u>\$ 2,197,574</u>	<u>\$ 2,372,950</u>	<u>\$ 841,779</u>	<u>\$ 486,006</u>
Per Share Data:					
Earnings					
Basic	\$ 4.28	\$ 3.90	\$ 4.44	\$ 1.69	\$ 1.01
Diluted	\$ 4.11	\$ 3.63	\$ 4.18	\$ 1.62	\$ 0.97
Cash dividends declared	\$ 0.59	\$ 0.37	\$ 0.15	\$ 0.09	\$ 0.10
Stock price at end of period(2)	\$ 34.19	\$ 37.01	\$ 25.28	\$ 12.91	\$ 10.24
Selected Financial Ratios:					
Return on average assets	1.46%	1.80%	2.65%	1.77%	1.61%
Return on average equity	22.67%	23.53%	34.25%	18.20%	12.71%
Dividend payout ratio	13.81%	9.53%	3.39%	6.67%	6.85%
Selected Operating Data (in millions):					
Loan servicing portfolio(3)	\$ 1,111,090	\$ 838,322	\$ 644,855	\$ 452,405	\$ 336,627
Volume of loans originated	\$ 494,872	\$ 363,364	\$ 434,864	\$ 251,901	\$ 123,969
Volume of loans sold	\$ 409,508	\$ 324,726	\$ 374,245	\$ 241,601	\$ 118,953

	December 31,				
	2005	2004	2003	2002	2001
	(dollar amounts in thousands, except per share data)				
Selected Balance Sheet Data at End of Period(1):					
Loans:					
Held for sale	\$ 36,818,688	\$ 37,350,149	\$24,103,625	\$15,042,072	\$10,622,771
Held for investment	70,071,152	39,661,191	26,375,958	6,081,598	3,455,404
	<u>106,889,840</u>	<u>77,011,340</u>	<u>50,479,583</u>	<u>21,123,670</u>	<u>14,078,175</u>
Securities purchased under agreements to repurchase, federal funds sold and securities borrowed	23,317,361	13,456,448	10,448,102	5,997,368	4,491,878
Investment in other financial instruments	11,455,745	10,091,057	12,761,764	10,901,915	3,527,832
Mortgage servicing rights	12,610,839	8,729,929	6,863,625	5,384,933	6,116,082
Other assets	20,811,585	19,206,931	17,424,599	14,650,645	9,030,452
Total assets	<u>\$175,085,370</u>	<u>\$128,495,705</u>	<u>\$97,977,673</u>	<u>\$58,058,531</u>	<u>\$37,244,419</u>
Notes payable	\$ 76,187,886	\$ 66,613,671	\$39,948,461	\$19,821,536	\$17,182,618
Securities sold under agreements to repurchase and federal funds purchased	34,153,205	20,465,123	32,013,412	22,634,839	9,452,852
Deposit liabilities	39,489,256	20,013,208	9,327,671	3,114,271	675,480
Other liabilities	12,439,163	11,093,627	8,603,413	7,326,752	5,845,827
Common shareholders' equity	12,815,860	10,310,076	8,084,716	5,161,133	4,087,642
Total liabilities and shareholders' equity	<u>\$175,085,370</u>	<u>\$128,495,705</u>	<u>\$97,977,673</u>	<u>\$58,058,531</u>	<u>\$37,244,419</u>
Selected Financial Ratios:					
Equity to average assets	6.45%	7.66%	7.74%	9.70%	12.70%
MSR capitalization ratio at period end ...	1.29%	1.15%	1.18%	1.28%	1.94%
Tier 1 risk-based capital ratio	10.7%	11.1%	12.8%	12.2%	11.2%
Total risk-based capital ratio	11.7%	11.7%	13.7%	13.6%	12.8%

- (1) Certain amounts in the consolidated financial statements have been reclassified to conform to current year presentation.
- (2) Adjusted to reflect the effect of subsequent stock splits.
- (3) Includes warehoused loans and loans under servicing agreements.

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

As used in this Report, references to "we," "our," "the Company" or "Countrywide" refer to Countrywide Financial Corporation and its consolidated subsidiaries unless otherwise indicated.

Overview

Countrywide is a diversified financial services company engaged in mortgage-finance related businesses. We organize our operations into five business segments—Mortgage Banking, Banking, Capital Markets, Insurance and Global Operations. Our goal is to continue as a leader in the mortgage banking business and to use this leadership position to take advantage of meaningful opportunities that leverage this business and provide sources of earnings that are sustainable in various interest rate environments.

This section gives an overview of critical items that are discussed in more detail throughout Management's Discussion and Analysis of Financial Condition and Results of Operations.

Results of Operations

Our consolidated net earnings for 2005 were \$2,528.1 million, an increase of 15% from 2004's net earnings of \$2,197.6 million. This increase was primarily due to increased profitability of our Banking Segment resulting from 115% growth in average interest-earning assets from 2004.

Mortgage Market

The mortgage banking business continues to be the primary source of our revenues and earnings. Therefore, the dominant external influence on our operating results is the aggregate demand for mortgage loans in the U.S., which is affected by such factors as prevailing mortgage interest rates and the strength of the U.S. housing market.

For the year ended December 31, 2005, total U.S. residential mortgage production was estimated at \$2.79 trillion compared to \$2.77 trillion for the year ended December 31, 2004. We increased our market share to 17.6% for 2005 from 13.1% in the year-ago period. (*Mortgage Market Source: Mortgage Bankers Association*). We attribute the increase in market share to operational effectiveness rather than aggressive pricing. Third party forecasters predict total U.S. mortgage production for 2006 to be between \$2.2 trillion and \$2.4 trillion, compared to \$2.8 trillion in 2005. Due to differences in products represented and model estimation logic, mortgage market estimates vary. We estimate the mortgage market for 2006 to be \$2.6 trillion compared to our estimate of \$3.3 trillion for 2005.

Loan Production

Our total loan production volume increased during 2005 largely because we increased our market share. Our adjustable rate loan production has remained relatively constant from last year at 52% of total loan production. Although adjustable rate production has remained constant, the composition has changed due to the increase in pay-option loans—which provide borrowers with the option to make fully-amortizing, interest-only, or "negative-amortizing" payments.

Pay-option loans have increased from approximately 6% of our loan production during the year ended December 31, 2004, to approximately 19% of our production during the year ended December 31, 2005. These loans provide our Production Sector with greater pricing margins; our Servicing Sector with increased servicing complexity during their option period; and, to the extent these loans are retained in the Bank's portfolio, our Banking Segment with lower initial net interest income during the period of the loans' reduced introductory interest rate. Approximately 82% of the pay-option loans produced in 2005 was originated for sale without recourse. The remainder of these loans, which amount to \$17.2 billion, were retained in the Bank's portfolio of loans held for investment.

Our pay-option loan portfolio has a relatively high initial loan quality, with original average FICO scores (a measure of credit rating) of 720 and original loan-to-value and combined loan-to-values of 75%

and 78%, respectively. We only originate pay-option loans to borrowers who can qualify at the loan's fully-indexed interest rates. This high credit quality notwithstanding, lower initial payment requirements of pay-option loans may increase the credit risk inherent in our loans held for investment. This is because when the required monthly payments for pay-option loans eventually increase (in a period not to exceed 60 months), borrowers may be less able to pay the increased amounts and, therefore, more likely to default on the loan, than a borrower with an amortizing loan. Our exposure to this higher credit risk is increased by any negative amortization that has been added to the principal balance.

Interest Rate Risk and Credit Risk

The principal market risk we face is interest rate risk—the risk that the value of our assets or liabilities or our net interest income will change due to changes in interest rates. Market risk is most directly reflected in the value of our interest rate lock commitments, inventory of loans held for sale, trading securities, investment in other financial instruments and mortgage servicing rights (“MSRs”). We manage market risk primarily through the natural counterbalance of our loan production operations and our investment in MSRs, as well as with various financial instruments including derivatives. The primary objective of our interest rate risk management activities is to reduce the variability of earnings caused by changes in interest rates.

We also face credit risk, primarily related to our residential mortgage production activities in both the Mortgage Banking and Banking Segments. Credit risk is the potential for financial loss resulting from the failure of a borrower or an institution to honor its contractual obligations to us. Credit risk most directly affects our mortgage loans held for investment and our other financial instruments that are credit subordinated to other securities. We manage mortgage credit risk principally by selling most of the mortgage loans that we produce and by retaining high credit quality mortgages in our loan portfolio. Our Prime Mortgage Loans are generally sold on a non-recourse basis. Our Prime Home Equity and Nonprime Mortgage Loans are generally sold with recourse, with credit risk limited to the carrying value of residual securities we hold.

Losses from Hurricanes

Hurricane Katrina and other hurricanes that occurred during the third quarter of 2005 affected the financial results of several of our business segments. Hurricane Katrina is notable because unlike other hurricanes it caused losses as a result of flooding that many borrowers had not, and would not generally be expected to be, insured against. The estimated losses from these hurricanes, primarily Hurricane Katrina, consist of a charge to our insurance operations as well as uninsured losses associated with flood damage on properties that collateralize mortgage loans and loans underlying MSRs and residuals. The effect on pre-tax and after-tax earnings is summarized below:

<u>Segment</u>	<u>Pre-Tax Effect</u> <u>(in thousands)</u>	<u>After-Tax Effect</u> <u>(in thousands)</u>	<u>Source</u>
Mortgage Banking..	\$ (41,837)	\$(25,478)	Estimated credit losses relating to loans held for sale and to credit-subordinated retained interests; impairment of MSRs and provision for servicing advances relating to government-insured loans
Banking.....	(7,237)	(4,409)	Estimated credit losses relating to loans held for investment
Capital Markets....	(3,212)	(1,885)	Estimated losses relating to conduit activities
Insurance.....	(85,206)	(55,384)	Estimated insured losses
	<u>\$(137,492)</u>	<u>\$(87,156)</u>	

We continue to assess the impact of the hurricanes on our businesses, assets and operations. While our estimates are based on our best available information, they could ultimately be affected by many factors, including, but not limited to, the short-term and long-term impact on the economies of the affected communities; the conduct of borrowers in the affected areas; the actions of various third parties, including government agencies and government-sponsored enterprises that support housing, insurance companies, lenders and mortgage insurance companies; the apportionment of liability among insurers; the availability of catastrophic reinsurance proceeds; factors impacting property values in the affected areas, including any environmental factors such as the presence of toxic chemicals; and subsequent storm activity. As new information becomes available we will continue to adjust our loss estimates on a prospective basis.

Liquidity and Capital

Our liquidity and financing requirements are significant. We meet these requirements in a variety of ways, including use of the public corporate debt and equity markets, mortgage- and asset-backed securities markets, and through the financing activities of our Bank. The objective of our liquidity management is to ensure that adequate, diverse and reliable sources of cash are available to meet our funding needs on a cost-effective basis. Our ability to raise financing at the level and cost required to compete effectively is dependent on maintaining our high credit standing.

How we grow our businesses and meet our financing needs is influenced by regulatory agency and public debt rating agency capital requirements. These requirements influence the nature of the financing we are able to obtain and the rate at which we are able to grow. At December 31, 2005, we exceeded the regulatory capital requirements to be classified as "well capitalized," with Tier 1 capital ratio of 10.7% and total risk based ratio of 11.7%. Our public ratings were classified "investment grade," with long-term ratings of A, A3 and A by Standard & Poors, Moody's Investors Service and Fitch, respectively. We meet our financing needs in a variety of ways, through the public corporate debt and equity markets, as well as the mortgage and asset-backed securities markets, and through the deposit-gathering and other financing activities of our Bank.

Competition

The mortgage industry has undergone rapid consolidation in recent years, and we expect this trend to continue in the future. Today the industry is dominated by large, sophisticated financial institutions. To compete effectively in this business, we are required to maintain a high level of operational, technological and managerial expertise, as well as to attract capital at a competitive cost. We believe that we will benefit from industry consolidation through increased market share.

Critical Accounting Policies

The accounting policies with the greatest impact on our financial condition and results of operations, and which require the most judgment, pertain to our mortgage securitization activities, our investments in MSRs and other retained interests, and our use of derivatives to manage interest rate risk. Our critical accounting policies involve the following three areas: 1) accounting for gains on sales of loans and securities; 2) accounting for MSRs and other retained interests, including valuation of these retained interests; and 3) accounting for derivatives and our related interest rate risk management activities.

Our accounting policies are described in "Note 2—Summary of Significant Accounting Policies" in the financial statement section of this report.

Gain on Sale of Loans and Securities

Most of the mortgage loans we produce are sold in the secondary mortgage market, primarily in the form of securities and to a lesser extent as whole loans. When we sell loans in the secondary mortgage market we generally retain the MSRs. Depending on the type of securitization, there may be other interests we retain including interest-only securities, principal-only securities and residual securities.

We determine the gain on sale of a security or loans by allocating the carrying value of the underlying mortgage loans between securities or loans sold and the interests retained, based on their relative estimated fair values. The gain on sale we report is the difference between the cash proceeds from the sale and the cost allocated to the securities or loans sold. The timing of such gain recognition is dependent on meeting very specific accounting criteria and, as a result, the gain on sale may be recorded in a different accounting period from when the securitization was completed. In addition, we may sell or securitize loans in a different accounting period from when the loans were originated.

Here is an example of how this accounting works:

Carrying value of mortgage loans underlying a security(1)	\$1,000,000
Fair values:	
Security	\$ 998,000
Retained interests	12,000
Total fair value	<u>\$1,010,000</u>
Computation of gain on sale of security:	
Sales proceeds	\$ 998,000
Less: Cost allocated to security ($\$1,000,000 \times (\$998,000 \div \$1,010,000)$)	988,119
Gain on sale	<u>\$ 9,881</u>
Initial recorded value of retained interests ($\$1,000,000 - \$988,119$)	<u>\$ 11,881</u>

- (1) The carrying value of mortgage loans includes the outstanding principal balance of the loans, net of deferred origination costs and fees, any premiums or discounts and any basis adjustment resulting from hedge accounting.

Accounting for MSR's and Other Retained Interests

MSR's are carried at the lower of their amortized cost or fair value. Therefore, once MSR's have been recorded, they must be periodically amortized and evaluated for impairment. We compute MSR amortization by applying the ratio of the net MSR cash flows projected for the current period to the estimated total remaining net MSR cash flows. The estimated total net MSR cash flows are determined at the beginning of each reporting period, using prepayment assumptions applicable at that time.

Impairment occurs when the current fair value of the MSR's fall below the asset's amortized cost basis. We stratify our MSR's by predominate risk characteristic when evaluating for impairment. If MSR's are impaired, the impairment is recognized in current-period earnings and the carrying value of the MSR's is adjusted through a valuation allowance. If the value of the MSR's subsequently increases, the recovery in value is recognized in current-period earnings and the carrying value of the MSR's is adjusted through a reduction in the valuation allowance. (As of December 31, 2005, the MSR impairment valuation allowance was \$0.4 billion.) If impairment is deemed to be other than temporary, the valuation allowance is applied to reduce the cost basis of the MSR's.

Other retained interests are designated as trading or available-for-sale securities at the time of securitization. Once the other retained interests are recorded they must be periodically evaluated for impairment. Other retained interests classified as available-for-sale securities are marked to market with changes in value recognized as a component of shareholders' equity (net of tax). If the security is impaired and the impairment is deemed to be other than temporary, it is recognized in current-period earnings. Once we record this impairment, we recognize subsequent increases in the value of these other retained interests in earnings over the estimated remaining life of the investment through a higher effective yield. Other retained interests classified as trading securities are marked to market with all changes in estimated fair value recognized in current-period earnings.

Valuation of MSRs and Other Retained Interests

The precise market value of retained interests cannot be readily determined because these assets are not actively traded in stand-alone markets. Considerable judgment is required to determine the fair values of our retained interests, and the exercise of such judgment can significantly impact the Company's earnings. Therefore, senior financial management exercises extensive and active oversight of this process. The Company's Asset and Liability Committee, which is comprised of several of our senior financial executives, ultimately determines the valuation of MSRs and Other Retained Interests.

Our MSR valuation process combines the use of a sophisticated discounted cash flow model and extensive analysis of current market data to arrive at an estimate of fair value at each balance sheet date. The cash flow assumptions and prepayment assumptions used in our discounted cash flow model are based on our empirical data drawn from the historical performance of our MSRs, which we believe are consistent with assumptions used by market participants valuing similar MSRs, and from data obtained on the performance of similar MSRs. The key assumptions used in the valuation of MSRs include mortgage prepayment speeds and the discount rate (projected LIBOR plus option-adjusted spread). These variables can, and generally will, change from quarter to quarter as market conditions and projected interest rates change. The current market data utilized in the MSR valuation process and in the assessment of the reasonableness of our valuation is obtained from MSR trades, MSR broker valuations, prices of interest-only securities, and peer group MSR valuation surveys.

For our other retained interests, we also estimate fair value through the use of discounted cash flow models. The key assumptions used in the valuation of our other retained interests include mortgage prepayment speeds, discount rates, and for residual interests containing credit risk, the net lifetime credit losses. (See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Credit Risk Management" section in this Report for further discussion of credit risk.) We develop cash flow and prepayment assumptions based on our own data drawn from the historical performance of the loans underlying our other retained interests. We believe that such empirical data are consistent with assumptions that other major market participants would use in determining the assets' fair value.

The following table shows the key assumptions we used to determine the fair values of our MSRs at December 31, 2005, and the value sensitivity of our MSRs to changes in such assumptions.

	<u>MSRs</u> (dollar amounts in thousands)
Fair value of MSRs.....	\$12,720,755
Carrying value of MSRs.....	\$12,610,839
Carrying value as a percentage of MSR portfolio.....	1.29%
Weighted-average service fee.....	0.35%
Weighted-average life (in years).....	5.6
Multiple of net service fee.....	3.7
Weighted-average annual prepayment speed.....	22.8%
Impact of 5% adverse change.....	\$ 238,131
Impact of 10% adverse change.....	\$ 463,010
Impact of 20% adverse change.....	\$ 877,291
Weighted-average OAS(1).....	6.4%
Impact of 5% adverse change.....	\$ 94,600
Impact of 10% adverse change.....	\$ 187,660
Impact of 20% adverse change.....	\$ 367,225

(1) Option-adjusted spread over LIBOR.

The yield implied in the market value of the MSR's was 10.2% at December 31, 2005.

The following table shows the key assumptions we used to determine the fair values of our other retained interests at December 31, 2005, and the fair value sensitivity of our other retained interests to changes in such assumptions.

	<u>Other Retained Interests</u> (dollar amounts in thousands)
Fair value of retained interests	\$2,675,461
Weighted-average life (in years)	2.4
Weighted-average annual prepayment speed	38.3%
Impact of 5% adverse change	\$ 57,329
Impact of 10% adverse change	\$ 110,297
Impact of 20% adverse change	\$ 214,392
Weighted-average annual discount rate	17.9%
Impact of 5% adverse change	\$ 25,646
Impact of 10% adverse change	\$ 54,844
Impact of 20% adverse change	\$ 117,472
Weighted-average net lifetime credit losses	1.7%
Impact of 5% adverse change	\$ 44,834
Impact of 10% adverse change	\$ 90,552
Impact of 20% adverse change	\$ 177,589

These sensitivities are solely for illustrative purposes and should be used with caution. This information is furnished to provide the reader with a basis for assessing the sensitivity of the values presented to changes in key assumptions. As the figures indicate, changes in fair value based on a given percentage variation in individual assumptions generally cannot be extrapolated. In addition, in the above tables, the effect of a variation in a particular assumption on the fair value of the retained interests is calculated without changing any other assumption. In reality, changes in one factor may coincide with changes in another, which could compound or counteract the sensitivities.

Derivatives and Interest Rate Risk Management Activities

We use derivatives extensively in connection with our interest rate risk management activities. We record all derivative instruments at fair value.

We may qualify some of our interest rate risk management activities for hedge accounting. A primary requirement to qualify for hedge accounting is the documented demonstration initially and on an ongoing basis that our interest rate risk management activity is highly effective. We use standard statistical measures to determine the effectiveness of our hedging activity. If we are unable to, or choose not to, qualify certain interest rate risk management activities for hedge accounting, then a possible earnings mismatch may be created because, unlike the derivative instruments, the change in fair value of the related asset or liability may not be reflected in current-period earnings. This issue is potentially most significant regarding MSR's and inventory of loans held for sale, which are required to be carried at the lower of amortized cost or market.

In connection with our mortgage loan origination activities, we issue interest rate lock commitments ("IRLCs") to loan applicants and financial intermediaries. The IRLCs guarantee a loan's terms, subject to credit approval, for a period typically between seven and 60 days. The majority of our IRLCs are derivative instruments and, therefore, are required to be recorded at fair value, with changes in fair value reflected in current-period earnings. However, unlike most other derivative instruments, there is no active market for

IRLCs that can be used to determine their fair value. Consequently, we have developed a method for estimating the fair value of our IRLCs.

We estimate the fair value of an IRLC based on the change in estimated fair value of the underlying mortgage loan, adjusted for the probability that the loan will fund within the terms of the IRLC. The change in fair value of the underlying mortgage loan is based on quoted MBS prices and is measured from the date we issue the commitment. Therefore, at the time of issuance the estimated fair value of an IRLC is zero. Subsequent to issuance, the value of an IRLC can be either positive or negative, depending on the change in value of the underlying mortgage loan. The primary factor influencing the probability that the loan will fund within the terms of the IRLC is the change, if any, in mortgage rates subsequent to the lock date. In general, the probability of funding increases if mortgage rates rise and decreases if mortgage rates fall. This is due primarily to the relative attractiveness of current mortgage rates compared to the applicant's committed rate. The probability that a loan will fund within the terms of the IRLC also is influenced by the source of the application, age of the application, purpose for the loan (purchase or refinance) and the application approval rate. We have developed closing ratio estimates using historical empirical data that take into account all of these variables, as well as renegotiations of rate and point commitments that tend to occur when mortgage rates fall. These closing ratio estimates are used to calculate the number of loans that we expect to fund within the terms of the IRLCs.

Results of Operations Comparison—Year Ended December 31, 2005, (“2005”) and Year Ended December 31, 2004 (“2004”)

Consolidated Earnings Performance

Our earnings were \$2,528.1 million for 2005, a 15% increase from 2004. Our diluted earnings per share for 2005 were \$4.11, a 13% increase from diluted earnings per share from the year-ago period.

The increase in our earnings was primarily the result of an increase in the profitability of our Banking Segment which produced pre-tax earnings of \$1,074.5 million, up 84% from the year-ago period. This increase was due mainly to a 115% increase in average interest-earning assets at Countrywide Bank from the year-ago period.

The Mortgage Banking Segment produced pre-tax earnings of \$2,434.5 million for 2005, an increase of 4%. In the Mortgage Banking Segment, improved financial performance of our MSR's was for the most part offset by a decline in the profitability of our Loan Production Sector.

Production Sector pre-tax earnings were affected by market price pressure, which offset the positive impact of increased sales of Prime Mortgage Loans and Nonprime Mortgage Loans. Loan Production Sector pre-tax earnings were \$1,659.5 million for 2005, a decrease of \$1,024.8 million from the year-ago period.

The pre-tax earnings in the Loan Servicing Sector, which incorporates the performance of our MSR's and other retained interests, was \$669.6 million, an improvement of \$1,103.1 million from the year-ago period. This increase in pre-tax earnings was primarily attributable to higher revenue resulting from a 32% increase in the size of the average loan servicing portfolio, higher earnings on escrow balances and an improvement in the amount of impairment/recovery of our retained interests, net of the Servicing Hedge.

Operating Segment Results

Pre-tax earnings (loss) by segment are summarized below:

	<u>Years Ended December 31,</u>	
	<u>2005</u>	<u>2004</u>
	(in thousands)	
Mortgage Banking:		
Loan Production.....	\$1,659,457	\$2,684,258
Loan Servicing.....	669,611	(433,531)
Loan Closing Services.....	105,457	84,986
Total Mortgage Banking.....	<u>2,434,525</u>	<u>2,335,713</u>
Banking.....	1,074,480	582,483
Capital Markets.....	451,629	479,115
Insurance.....	183,716	160,093
Global Operations.....	35,353	41,865
Other.....	(31,937)	(3,396)
Total.....	<u>\$4,147,766</u>	<u>\$3,595,873</u>

The pre-tax earnings (loss) of each segment include intercompany transactions, which are eliminated in the "other" category above.

Mortgage loan production by segment and product, net of intercompany sales, is summarized below:

	<u>Years Ended</u>	
	<u>December 31,</u>	
	<u>2005</u>	<u>2004</u>
	(in millions)	
Segment:		
Mortgage Banking.....	\$427,916	\$317,811
Banking.....	42,003	27,116
Capital Markets:		
Conduit acquisitions(1).....	21,028	18,079
Commercial Real Estate.....	3,925	358
	<u>\$494,872</u>	<u>\$363,364</u>
Product:		
Prime Mortgage.....	\$403,604	\$292,672
Nonprime Mortgage.....	44,637	39,441
Prime Home Equity.....	42,706	30,893
Commercial Real Estate.....	3,925	358
	<u>\$494,872</u>	<u>\$363,364</u>

(1) Acquisitions from third parties.

The following table summarizes loan production by purpose and by interest rate type:

	Years Ended December 31,	
	2005	2004
	(in millions)	
Purpose:		
Non-purchase	\$260,518	\$186,781
Purchase	234,354	176,583
	<u>\$494,872</u>	<u>\$363,364</u>
Interest Rate Type:		
Adjustable Rate	\$257,332	\$189,931
Fixed Rate	237,540	173,433
	<u>\$494,872</u>	<u>\$363,364</u>

Mortgage Banking Segment

The Mortgage Banking Segment includes the Loan Production, Loan Servicing and Loan Closing Services Sectors. The Loan Production and Loan Closing Services Sectors generally perform most profitably when mortgage interest rates are relatively low and loan origination volume is high. Conversely, the Loan Servicing Sector generally performs well when mortgage interest rates are relatively high and loan prepayments are low. We expect the natural counterbalance of these sectors to continue to reduce the impact of changes in mortgage interest rates on our earnings.

Loan Production Sector

The Loan Production Sector produces mortgage loans through the four production divisions of Countrywide Home Loans (“CHL”)—Consumer Markets, Wholesale Lending, Correspondent Lending and Full Spectrum Lending, and, beginning in the third quarter of 2005, through Countrywide Bank.

Mortgage Banking loan production volume for 2005 increased 35% from the year-ago period. Our market share increased in 2005, which resulted in an increase in both purchase and non-purchase loan production. Purchase loan production increased 30% from the year-ago period. The increase in purchase loans is significant because this component of the mortgage market has historically offered relatively stable growth, averaging 11% per year over the last 10 years. The non-purchase, or refinance, component of the mortgage market is highly volatile because it is driven almost exclusively by prevailing mortgage interest rates.

The following table summarizes Mortgage Banking loan production by purpose and by interest rate type:

	Years Ended December 31,	
	2005	2004
	(in millions)	
Purpose:		
Non-purchase	\$226,400	\$163,325
Purchase	201,516	154,486
	<u>\$427,916</u>	<u>\$317,811</u>
Interest Rate Type:		
Fixed rate	\$224,692	\$163,588
Adjustable rate	203,224	154,223
	<u>\$427,916</u>	<u>\$317,811</u>

In 2005, 47% of our loan production was adjustable-rate in comparison to 49% in the year-ago period. The decrease in adjustable-rate production reflects the increase in short-term interest rates during the

current period and the relatively flat yield curve, increasing the relative attractiveness of fixed-rate financing.

While virtually unchanged as a percentage of total loans funded, the volume of Mortgage Banking Nonprime Mortgage and Prime Home Equity Loans produced (which is included in our total volume of loans produced) increased 29% during 2005 compared to the year-ago period. Details are shown in the following table:

	Years Ended December 31,	
	2005	2004
	(dollar amounts in millions)	
Nonprime Mortgage Loans	\$40,089	\$33,481
Prime Home Equity Loans	33,334	23,351
	<u>\$73,423</u>	<u>\$56,832</u>
Percent of total Mortgage Banking loan production	<u>17.2%</u>	<u>17.9%</u>

The pre-tax earnings of the Loan Production Sector are summarized below:

	Years Ended December 31,			
	2005		2004	
	Amount	Percentage of Loan Production Volume (dollar amounts in thousands)	Amount	Percentage of Loan Production Volume
Revenues:				
Prime Mortgage	\$ 3,223,177		\$ 3,187,108	
Nonprime Mortgage	1,096,145		1,364,912	
Prime Home Equity	820,072		1,130,406	
Total revenues	<u>5,139,394</u>	1.20%	<u>5,682,426</u>	1.79%
Expenses:				
Compensation	2,089,777	0.48%	1,894,187	0.60%
Other operating	979,735	0.23%	703,309	0.22%
Allocated corporate	410,425	0.10%	400,672	0.13%
Total expenses	<u>3,479,937</u>	<u>0.81%</u>	<u>2,998,168</u>	<u>0.95%</u>
Pre-tax earnings	<u>\$ 1,659,457</u>	<u>0.39%</u>	<u>\$ 2,684,258</u>	<u>0.84%</u>
Total Mortgage Banking loan production	<u>\$427,916,000</u>		<u>\$317,811,000</u>	

Despite an increase in loan production, revenues (in dollars and expressed as a percentage of mortgage loans produced) decreased over the year-ago period. Production Sector revenues were affected by market price pressure and by the effect of flattening of the yield curve on the net interest income earned while we hold loans for sale. Normally, a decline in net interest income caused by a flatter yield curve would be mitigated by an increase in gain on sale, but in 2005 this was hindered by pricing pressure. In 2005, \$408.5 billion of mortgage loans, or 95% of loan production, was sold compared to \$324.7 billion of mortgage loans, or 102% of loan production, in 2004. This decline in sales as a percentage of production contributed to the decline in revenues as a percentage of mortgage loan production in the current year.

Expenses increased from the year-ago period, primarily due to an increase in loan production. A shift in the mix of production towards our correspondent channel, which traditionally has the lowest cost structure, helped reduce expenses expressed as a percentage of production compared to the prior year. We continued to expand our loan production operations in 2005 to support our long-term objective of market share growth.

During 2005, the Loan Production Sector operated at approximately 108% of planned operational capacity, compared to 111% during the year-ago period. The primary capacity constraint in our loan origination activities is the number of loan operations personnel we have on staff. Therefore, we measure planned capacity by multiplying the number of our loan operations personnel by the number of loans we expect each loan operations staff person to process under normal conditions. Management adjusts staffing levels to account for changes in the current and projected near-term mortgage market. We plan to continue building our sales staff as a primary means to increase our market share, particularly for purchase loans.

The following table summarizes the number of people included in the Loan Production Sector workforce:

	Workforce at December 31,	
	2005	2004
Sales	16,641	12,833
Operations:		
Regular employees	9,246	7,992
Temporary staff	1,861	934
	11,107	8,926
Production technology	1,213	1,024
Administration and support	2,871	2,288
Total Loan Production Sector workforce	31,832	25,071

The following table shows total Mortgage Banking loan production volume by division:

	Years Ended December 31,	
	2005	2004
	(in millions)	
Correspondent Lending	\$197,104	\$133,588
Consumer Markets	116,399	95,619
Wholesale Lending	80,660	72,848
Full Spectrum Lending	25,670	15,756
Countrywide Bank	8,083	—
	<u>\$427,916</u>	<u>\$317,811</u>

The Correspondent Lending division increased its overall loan production volume due primarily to an increase in the mortgage market combined with increased market share resulting from a shift in consumer preference towards agency conforming and pay-option loan products where we have a large market share.

The Consumer Markets Division continues to expand its commissioned sales force, which emphasizes purchase loan production, to 5,974 at December 31, 2005, an increase of 1,149, or 24%, over the year-ago period. This Division's branch network has grown to 662 branch offices at December 31, 2005, an increase of 85 offices from December 31, 2004.

The Consumer Markets Division's commissioned sales force contributed \$48.5 billion in purchase originations during 2005, a 31% increase over the year-ago period. Such purchase production generated by the commissioned sales force represented 77% of the Consumer Markets Division's total purchase production for 2005.

The Wholesale and Full Spectrum Lending Divisions also continue to increase their sales forces as a means to increase market share. At December 31, 2005, the sales force in the Wholesale Lending Division numbered 1,311, an increase of 17% compared to December 31, 2004.

The Full Spectrum Lending Division expanded its sales force to 4,871, an increase of 37% compared to December 31, 2004 and has expanded its branch network to 195 branch offices at December 31, 2005, an increase of 35 offices over the year-ago period.

Loan Servicing Sector

The Loan Servicing Sector includes approximately 7,900 employees who service our 7.4 million mortgage loans. The Loan Servicing Sector's results include fees and other income earned and expenses incurred for servicing loans for others; the financial performance of our investments in MSRs and other retained interests and associated risk management activities; and profits from subservicing activities in the United States. The long-term performance of this sector is affected primarily by the level of interest rates, the corresponding effect on the level of projected and actual prepayments in our servicing portfolio, our operational effectiveness and our ability to manage interest rate risk.

The following table summarizes the results for the Loan Servicing Sector:

	Years Ended December 31,			
	2005		2004	
	Amount	Percentage of Average Servicing Portfolio	Amount	Percentage of Average Servicing Portfolio
	(dollar amounts in thousands)			
Servicing fees, net of guarantee fees	\$ 3,194,395	0.333%	\$ 2,382,685	0.327%
Miscellaneous fees	508,576	0.053%	525,807	0.072%
Income from other retained interests	455,986	0.048%	388,474	0.054%
Escrow balance income (expense)	366,848	0.038%	(86,514)	(0.012)%
Amortization of mortgage servicing rights . . .	(2,288,354)	(0.238)%	(1,940,457)	(0.267)%
Recovery (impairment) of retained interests .	21,950	0.002%	(643,864)	(0.088)%
Servicing hedge losses	(523,078)	(0.055)%	(215,343)	(0.030)%
Total servicing revenues	1,736,323	0.181%	410,788	0.056%
Operating expenses	647,898	0.067%	460,552	0.063%
Allocated corporate expenses	64,659	0.007%	77,015	0.011%
Total servicing expenses	712,557	0.074%	537,567	0.074%
Interest expense	354,155	0.037%	306,752	0.042%
Pre-tax earnings (loss)	\$ 669,611	0.070%	\$ (433,531)	(0.060)%
Average servicing portfolio	\$959,691,000		\$727,821,000	

Our servicing portfolio grew to \$1,111.1 billion at December 31, 2005, a 33% increase from December 31, 2004. At the same time, the overall weighted-average note rate of loans in our servicing portfolio increased to 6.1% from 5.9% at December 31, 2004.

Pre-tax earnings in the Loan Servicing Sector were \$669.6 million during 2005, an improvement of \$1,103.1 million from the year-ago period. Such earnings improved due to a 32% increase in the average servicing portfolio, an increase in escrow balance benefit due to higher short-term interest rates and improvement in the value of our retained interests, net of the Servicing Hedge, which resulted from reduced actual and anticipated prepayment rates. The servicing sector was negatively impacted in the current year by hurricane losses of \$29.2 million.

Loan Closing Services Sector

This sector is comprised of the LandSafe companies, which provide credit reports, flood determinations, appraisals, property valuation services and title reports primarily to the Loan Production Sector but to third parties as well.

The LandSafe companies produced \$105.5 million in pre-tax earnings, an increase of 24% from the year-ago period. The increase in LandSafe's pre-tax earnings was primarily due to the increase in our loan origination activity.

Banking Segment

The Banking Segment includes the investment and fee-based activities of Countrywide Bank, along with the activities of Countrywide Warehouse Lending, a provider of mortgage inventory financing to independent mortgage bankers. Part of our banking strategy is to hold loans in portfolio rather than immediately selling them into the secondary mortgage market. Management believes this strategy will provide a stream of earnings over the life of such loans, create a greater base of future earnings and enhance the stability of earnings growth. In the short term, reported consolidated profits will be impacted by the reduction in gains that would have been recognizable had the loans been sold.

Countrywide Bank, N.A. (the "Bank") also produces loans for sale through our Mortgage Banking Segment. As this activity is a Mortgage Banking activity, the mortgage loan production and the income relating to the sale of these loans is included in the Mortgage Banking Segment. The production of loans by Countrywide Bank for our Mortgage Banking operations is a means to manage growth of the Bank's portfolio of loans held for investment while complying with regulatory requirements.

The Banking Segment achieved pre-tax earnings of \$1,074.5 million during 2005, as compared to \$582.5 million for the year-ago period. Following is the composition of pre-tax earnings by component:

	<u>Years Ended December 31,</u>	
	<u>2005</u>	<u>2004</u>
	<u>(in thousands)</u>	
Countrywide Bank investment and fee-based activities ("Banking Operations")	\$1,017,313	\$534,091
Countrywide Warehouse Lending ("CWL")	90,033	71,414
Allocated corporate expenses	<u>(32,866)</u>	<u>(23,022)</u>
Total Banking Segment pre-tax earnings	<u>\$1,074,480</u>	<u>\$582,483</u>

The revenues and expenses of Banking Operations are summarized in the following table:

	<u>Years Ended December 31,</u>	
	<u>2005</u>	<u>2004</u>
	(dollar amounts in thousands)	
Interest income	\$ 3,219,590	\$ 1,301,351
Interest expense	<u>(1,938,450)</u>	<u>(631,188)</u>
Net interest income	1,281,140	670,163
Provision for loan losses	<u>(81,644)</u>	<u>(37,438)</u>
Net interest income after provision for loan losses	1,199,496	632,725
Non-interest income	147,990	65,550
Non-interest expense	<u>(330,173)</u>	<u>(164,184)</u>
Pre-tax earnings	<u>\$ 1,017,313</u>	<u>\$ 534,091</u>
Efficiency ratio(1)	21%	20%
After-tax return on average assets	1.01%	1.13%

- (1) Non-interest expense reduced by mortgage insurance divided by the sum of net interest income plus non-interest income. The Bank's efficiency ratio reflects the benefit Countrywide Bank realizes from leveraging CHL's operations in originating mortgage loans and corporate support functions and the pricing of such services.

The change in net interest income is summarized below:

	Years Ended December 31,					
	2005			2004		
	Average Balance	Interest Income/Expense	Annualized Yield/Rate	Average Balance	Interest Income/Expense	Annualized Yield/Rate
	(dollar amounts in thousands)					
Interest-earning assets:						
Mortgage loans(1)	\$52,741,015	\$2,861,280	5.43%	\$23,989,383	\$1,147,979	4.79%
Securities available for sale(2)	6,091,499	284,867	4.68%	3,013,265	124,086	4.12%
Short-term investments	723,341	25,049	3.46%	592,919	7,719	1.30%
Other investments	1,131,121	48,394	4.28%	567,682	21,567	3.80%
Total interest-earning assets	60,686,976	3,219,590	5.31%	28,163,249	1,301,351	4.62%
Allowance for loan losses	(77,176)			(29,008)		
Other assets	714,084			471,333		
Total non interest-earning assets	636,908			442,325		
Total assets	<u>\$61,323,884</u>			<u>\$28,605,574</u>		
Interest-bearing liabilities:						
Money market deposits	\$ 2,733,997	98,862	3.62%	\$ 795,025	18,286	2.30%
Savings	1,110	16	1.45%	1,798	31	1.73%
Escrow deposits	11,895,480	382,332	3.21%	7,870,918	102,096	1.30%
Time deposits	16,210,538	585,139	3.61%	6,432,036	197,389	3.07%
Total interest-bearing deposits	30,841,125	1,066,349	3.46%	15,099,777	317,802	2.10%
FHLB advances	22,065,097	769,711	3.49%	10,323,708	305,032	2.95%
Other borrowed funds	3,175,166	102,390	3.22%	578,855	8,354	1.44%
Total borrowed funds	25,240,263	872,101	3.46%	10,902,563	313,386	2.87%
Total interest-bearing liabilities	56,081,388	1,938,450	3.46%	26,002,340	631,188	2.43%
Non interest-bearing liabilities and equity						
Non interest-bearing checking	464,388			95,664		
Other liabilities	767,389			416,821		
Shareholder's equity	4,010,719			2,090,749		
Total non interest-bearing liabilities and equity	5,242,496			2,603,234		
Total liabilities and shareholder's equity	<u>\$61,323,884</u>			<u>\$28,605,574</u>		
Net interest income		<u>\$1,281,140</u>			<u>\$ 670,163</u>	
Net interest spread(3)			1.85%			2.19%
Net interest margin(4)			2.11%			2.38%

(1) Average balances include nonaccrual loans.

(2) Average balances and yields for securities available for sale are based on average amortized cost computed on the settlement date basis.

- (3) Calculated as yield on total average interest-earning assets less rate on total average interest-bearing liabilities.
- (4) Calculated as net interest income divided by total average interest-earning assets.

The dollar amounts of interest income and interest expense fluctuate depending upon changes in interest rates and upon changes in the volume of our interest-earning assets and interest-bearing liabilities. Changes attributable to (i) changes in volume (changes in average outstanding balances multiplied by the prior period's rate), (ii) changes in rate (changes in average interest rate multiplied by the prior period's volume), and (iii) changes in rate/volume (changes in rate times the change in volume)—which were allocated proportionately to the changes in volume and the changes in rate and included in the relevant column below—were as follows:

	2005 vs 2004		Total Changes
	Increase (Decrease) Due to Volume	Rate (in thousands)	
Interest-earning assets:			
Mortgage loans(1)	\$1,500,308	\$ 212,993	\$ 1,713,301
Securities available for sale(2)	141,938	18,843	160,781
Short-term investments	2,028	15,302	17,330
Other investments	23,686	3,141	26,827
Total interest income	<u>\$1,667,960</u>	<u>\$ 250,279</u>	<u>\$ 1,918,239</u>
Interest-bearing liabilities:			
Money market deposits	\$ (65,265)	\$ (15,311)	\$ (80,576)
Savings	11	4	15
Escrow deposits	(72,036)	(208,200)	(280,236)
Time deposits	<u>(347,167)</u>	<u>(40,583)</u>	<u>(387,750)</u>
Total interest expense	(484,457)	(264,090)	(748,547)
FHLB advances	(400,995)	(63,684)	(464,679)
Other borrowed funds	<u>(73,742)</u>	<u>(20,294)</u>	<u>(94,036)</u>
Total borrowed funds	(474,737)	(83,978)	(558,715)
Total interest-bearing liabilities	<u>(959,194)</u>	<u>(348,068)</u>	<u>(1,307,262)</u>
Net interest income	<u>\$ 708,766</u>	<u>\$ (97,789)</u>	<u>\$ 610,977</u>

- (1) Average balances include nonaccrual loans.
- (2) Average balances and yields for securities available for sale are based on average amortized cost computed on the settlement date basis.

The increase in net interest income is primarily due to a \$32.5 billion or 115% increase in average interest-earning assets, partially offset by a 27 basis point reduction in net interest margin. Net interest margin experienced compression during 2005 from the year-ago period mainly as a result of a lag in the re-pricing of the Bank's loan portfolio compared to the increase in the cost of its interest-bearing liabilities and to the large volume of loans held by the Bank that are earning interest at their reduced introductory interest rates.

Countrywide Bank increased its investment in pay-option loans during 2005. These loans have interest rates that adjust monthly and contain features that allow the borrower to defer making the full interest payment for at least the first year of the loan. Thereafter, minimum monthly payments increase by no more than 7½% per year unless the unpaid balance increases to a specified limit, which is no more than 115% of the original loan amount, at which time a new monthly payment amount adequate to repay the loan over its remaining contractual life is established. To ensure that contractual loan payments are adequate to

repay a loan, the fully amortizing loan payment amount is re-established every five years. Our underwriting standards conform to those required to make the pay-option loans salable into the secondary market at the date of funding, including a requirement that the borrower meet secondary market debt-service ratio tests based on the borrower making the fully amortizing loan payment assuming the loan's interest rate is fully indexed. (A fully indexed loan rate equals the sum of the current index rate plus the margin applicable to the loan.)

Following is a summary of pay-option loans held for investment by Countrywide Bank:

	December 31,	
	2005	2004
	(in thousands)	
Total pay-option loan portfolio	<u>\$26,101,306</u>	<u>\$4,698,665</u>
Pay-option loans with accumulated negative amortization:		
Principal	<u>\$13,963,721</u>	<u>\$ 32,818</u>
Accumulated negative amortization (from original loan balance)	<u>\$ 74,748</u>	<u>\$ 29</u>
Original loan-to-value ratio(1)	75%	73%
Original combined loan-to-value ratio(2)	78%	75%
Average original FICO score	720	730
Delinquencies(3)	0.22%	0.08%

- (1) The ratio of the lower of the appraised value or purchase price of the property to the amount of the loan that is secured by the property.
- (2) The ratio of the lower of the appraised value or purchase price of the property to the amount of all loans secured by the property.
- (3) Loans delinquent 60 days and more, including non-accrual loans.

The provision for loan losses increased during 2005 compared to 2004 due to the increase in mortgage loans held for investment along with the continued seasoning of the loans we have added during the past years and the estimated losses from Hurricane Katrina. We expect our provision for loan losses and the related allowance for loan losses to increase as a percentage of our portfolio of loans held for investment as our portfolio continues to season. The impact of the increase in the allowance for loan losses will be partially mitigated by the addition of new loans to our portfolio.

The composition of the Bank's balance sheets was as follows:

	December 31,			
	2005		2004	
	Amount	Rate	Amount	Rate
	(dollar amounts in millions)			
Assets				
Short-term investments	\$ 245	4.08%	\$ 315	2.15%
Mortgage loans	64,279	6.11%	34,230	5.25%
Securities available for sale	6,251	5.02%	4,796	5.02%
FHLB securities & FRB stock	1,333	4.73%	795	3.96%
Total interest-earning assets	72,108	5.98%	40,136	5.17%
Cash	183		50	
Other assets	736		778	
Total assets	<u>\$73,027</u>		<u>\$40,964</u>	
Liabilities and Equity				
Deposits:(1)				
Customer	\$25,350	4.09%	\$12,045	3.27%
Company-controlled escrow deposit accounts	13,333	4.18%	7,901	2.19%
FHLB advances	26,267	3.88%	15,475	2.97%
Other borrowings	1,280	4.23%	1,811	2.37%
Total interest-bearing liabilities	66,230	4.03%	37,232	2.87%
Other liabilities	1,524		807	
Shareholder's equity	5,273		2,925	
Total liabilities and equity	<u>\$73,027</u>		<u>\$40,964</u>	
Primary spread(2)		1.95%		2.30%
Nonaccrual loans	<u>\$ 151.3</u>		<u>\$ 21.8</u>	
Capital ratios:				
Tier 1 Leverage capital		7.3%		7.8%
Tier 1 Risk-based capital		12.2%		11.8%
Total Risk-based capital		12.5%		12.0%

(1) Includes inter-company deposits.

(2) Calculated as rate on total interest-earning assets less rate on total interest-bearing liabilities.

The Banking Segment also includes the operation of CWL. CWL's pre-tax earnings increased by \$18.6 million during 2005 in comparison to 2004, primarily due to a 62% increase in average mortgage warehouse advances. Such advances increased from \$3.8 billion in 2004 to \$6.1 billion in 2005, primarily due to an overall increase in activity with Mortgage Banking Segment customers. At December 31, 2005, warehouse lending advances were \$3.9 billion.

Capital Markets Segment

Our Capital Markets Segment achieved pre-tax earnings of \$451.6 million for 2005, a decrease of \$27.5 million, or 6%, from 2004. Total revenues were \$798.3 million, an increase of \$36.8 million, or 5%, compared to the year-ago period. During 2005, Capital Markets realized \$67.3 million in revenue from its commercial real estate finance activities. Partially offsetting this increase in revenue, market conditions caused by rising short-term interest rates and a flattening of the yield curve resulted in lower revenue from conduit and securities trading operations. The Capital Markets Segment has expanded its capacity in its existing business lines and its investment in new lines of business such as commercial real estate finance and broker-dealer operations in Japan, which contributed to an increase in expenses of \$64.3 million, or 23%, compared to the year-ago period.

The following table shows revenues, expenses and pre-tax earnings of the Capital Markets Segment:

	Years Ended December 31,	
	<u>2005</u>	<u>2004</u>
	(in thousands)	
Revenues:		
Conduit.....	\$301,237	\$319,089
Underwriting.....	271,729	289,125
Securities trading.....	92,658	110,476
Commercial real estate.....	67,298	3,485
Brokering.....	36,095	20,174
Other.....	<u>29,234</u>	<u>19,089</u>
Total revenues.....	798,251	761,438
Expenses:		
Operating expenses.....	332,880	272,167
Allocated corporate expenses.....	<u>13,742</u>	<u>10,156</u>
Total expenses.....	<u>346,622</u>	<u>282,323</u>
Pre-tax earnings.....	<u>\$451,629</u>	<u>\$479,115</u>

During 2005, the Capital Markets Segment generated revenues totaling \$301.2 million from its conduit activities, which includes managing the acquisition and sale or securitization of whole loans on behalf of CHL. Conduit revenues for 2005 decreased 6% in comparison to the year-ago period, primarily because of a decrease in margins, driven by a flattening of the yield curve and increased competition.

Underwriting revenues decreased \$17.4 million over the year-ago period because of decreased underwriting of CHL securitizations by Capital Markets and a decrease in margins.

Trading volumes increased 2% from the year-ago period excluding U.S. Treasury securities. Including U.S. Treasury securities, the total securities volume traded increased 14% over the year-ago period. Despite the increase in trading volumes, securities trading revenue declined 16% due to a decline in trading margins and a shift in product mix to lower margin product.

During 2005, the commercial real estate finance activities of the Capital Markets Segment generated revenues totaling \$67.3 million from sales of commercial real estate loans. Our commercial real estate finance activities were in their startup period during 2004.

The following table shows the composition of CSC securities trading volume, which includes intersegment trades with the mortgage banking operations, by instrument:

	Years Ended December 31,	
	<u>2005</u>	<u>2004</u>
	(in millions)	
Mortgage-backed securities.....	\$1,841,783	\$1,821,642
Asset-backed securities.....	163,975	186,296
Other.....	<u>125,508</u>	<u>75,949</u>
Subtotal(1).....	2,131,266	2,083,887
U.S. Treasury securities.....	<u>1,420,217</u>	<u>1,042,785</u>
Total securities trading volume.....	<u>\$3,551,483</u>	<u>\$3,126,672</u>

(1) Approximately 16% and 15% of the segment's non-U.S. Treasury securities trading volume was with CHL during 2005 and 2004, respectively.

Insurance Segment

The Insurance Segment's pre-tax earnings increased 15% over the year-ago period, to \$183.7 million. The following table shows pre-tax earnings by business line:

	<u>Years Ended December 31,</u>	
	<u>2005</u>	<u>2004</u>
	(in thousands)	
Balboa Reinsurance Company	\$178,647	\$134,928
Balboa Life and Casualty Operations(1)	23,836	49,496
Allocated corporate expenses	(18,767)	(24,331)
Total Insurance Segment pre-tax earnings	<u>\$183,716</u>	<u>\$160,093</u>

(1) Includes the Balboa Life and Casualty Group and the Countrywide Insurance Services Group.

The following table shows net insurance premiums earned:

	<u>Years Ended December 31,</u>	
	<u>2005</u>	<u>2004</u>
	(in thousands)	
Balboa Reinsurance Company	\$180,716	\$157,318
Balboa Life and Casualty Operations	772,931	625,367
Total net insurance premiums earned	<u>\$953,647</u>	<u>\$782,685</u>

The following table shows insurance claim expenses:

	<u>Years Ended December 31,</u>			
	<u>2005</u>		<u>2004</u>	
	<u>Amount</u>	<u>As Percentage of Net Earned Premiums</u>	<u>Amount</u>	<u>As Percentage of Net Earned Premiums</u>
	(dollar amounts in thousands)			
Balboa Reinsurance Company	\$ 30,756	17%	\$ 41,529	26%
Balboa Life and Casualty Operations	410,828	53%	348,674	56%
Total insurance claim expenses	<u>\$441,584</u>		<u>\$390,203</u>	

Our mortgage reinsurance business produced \$178.6 million in pre-tax earnings, an increase of 32% over the year-ago period, driven primarily by growth of 9% in the mortgage loans included in our loan servicing portfolio that are covered by reinsurance contracts, along with a reduced provision, as a percentage of premiums earned, for insured losses due to faster-than expected prepayments of older pools of reinsured loans.

Our Life and Casualty insurance business produced pre-tax earnings of \$23.8 million, a decrease of \$25.7 million from the year-ago period. The decrease in earnings was driven by \$87.7 million in catastrophe losses, including \$85.2 million relating to the hurricanes that struck the Gulf Coast states in 2005, in comparison to \$67.9 million incurred in the year-ago period and an increase in expenses due to the growth in our business. The impact of these losses and increase in expenses was partially offset by an increase in net earned premiums during 2005 in comparison to the year-ago period. The increase in net earned premiums was primarily attributable to an increase in voluntary homeowners and auto insurance.

Our Life and Casualty insurance operations manage insurance risk by reinsuring portions of such risk. Balboa seeks to earn profits by capitalizing on Countrywide's customer base and institutional relationships, as well as through operating efficiencies and sound underwriting.

Global Operations Segment

Global Operations pre-tax earnings totaled \$35.4 million, a decrease of \$6.5 million from the year-ago period. The decrease in earnings was due to a 38% decline in the number of new mortgage loans processed.

Detailed Line Item Discussion of Consolidated Revenue and Expense Items

Gain on Sale of Loans and Securities

Gain on sale of loans and securities is summarized below:

	Years Ended December 31,					
	2005			2004		
	Loans Sold	Gain on Sale Amount	As Percentage of Loans Sold (dollar amounts in thousands)	Loans Sold	Gain on Sale Amount	As Percentage of Loans Sold
Mortgage Banking:						
Prime Mortgage						
Loans.....	\$340,483,290	\$2,787,108	0.82%	\$268,227,114	\$2,492,464	0.93%
Nonprime						
Mortgage Loans .	43,774,272	881,843	2.01%	30,649,607	1,115,450	3.64%
Prime Home Equity						
Loans:						
Initial Sales.....	24,258,329	510,109	2.10%	25,849,186	719,610	2.78%
Subsequent draws ..	N/A	121,519	N/A	N/A	59,012	N/A
	<u>24,258,329</u>	<u>631,628</u>	<u>2.60%</u>	<u>25,849,186</u>	<u>778,622</u>	<u>3.01%</u>
Production Sector ..	408,515,891	4,300,579	1.05%	324,725,907	4,386,536	1.35%
Reperforming						
loans	1,186,033	32,595	2.75%	2,770,673	127,149	4.59%
	<u>\$409,701,924</u>	<u>4,333,174</u>		<u>\$327,496,580</u>	<u>4,513,685</u>	
Capital Markets:						
Conduit						
activities(1).....	\$ 55,475,610	258,910	0.47%	\$ 44,157,661	273,424	0.62%
Underwriting	N/A	232,008	N/A	N/A	238,570	N/A
Commercial real						
estate.....	\$ 3,155,389	62,242	1.97%	\$ 57,973	2,938	5.07%
Securities trading						
and other	N/A	(54,021)	N/A	N/A	(218,922)	N/A
		<u>499,139</u>			<u>296,010</u>	
Other.....	N/A	29,467	N/A	N/A	32,387	N/A
		<u>\$4,861,780</u>			<u>\$4,842,082</u>	

(1) Includes loans purchased from the Mortgage Banking Segment.

The effects of changes in the volume of loan sales and the rate of gain on sale (as a percentage of loans sold) on the amount of gain on sale is summarized in the following table:

	2005 vs. 2004		
	Increase (Decrease) Due		
	Loans Sold	Gain on Sale Rate (in thousands)	Total
Mortgage Banking:			
Prime Mortgage Loans	\$ 615,983	\$ (321,339)	\$ 294,644
Nonprime Mortgage Loans.....	373,251	(606,858)	(233,607)
Prime Home Equity Loans:			
Initial Sales	(42,110)	(167,391)	(209,501)
Subsequent draws.....	62,507	—	62,507
	<u>20,397</u>	<u>(167,391)</u>	<u>(146,994)</u>
Total Production Sector	1,009,631	(1,095,588)	(85,957)
Reperforming loans	(55,577)	(38,977)	(94,554)
Total Mortgage Banking	<u>\$ 954,054</u>	<u>\$ (1,134,565)</u>	<u>\$(180,511)</u>

Gain on sale of Prime Mortgage Loans increased in 2005 as compared to 2004 due primarily to an increase in the volume of loans sold partially offset by lower margins resulting from increased pricing competition and weaker secondary market conditions.

Gain on sale of Nonprime Mortgage Loans decreased in 2005 as compared to 2004 due primarily to lower margins resulting from increased pricing competition and weaker secondary market conditions, partially offset by increased sales of Nonprime Mortgage Loans.

Gain on sale of Prime Home Equity Loans decreased in 2005 as compared to 2004 due primarily to lower margins combined with a decrease in the volume of loans sold.

Gain on sale of Reperforming loans decreased in 2005 as compared to 2004 due primarily to a decrease in the volume of loans sold combined with lower margins. Reperforming loans are reinstated loans that had previously defaulted and were repurchased from mortgage securitization trusts we sponsor. The note rate on these loans is typically higher than the currently offered mortgage interest rates and therefore, the margin on these loans is typically higher than margins on Prime Mortgage Loans.

The decrease in Capital Markets' gain on sale related to its conduit activities was due to a decline in margins partially offset by increased sales of mortgage loans. The increase in Capital Markets' gain on sale related to its commercial real estate activities was due to increased sales of such loans. Capital Markets' revenues from its securities trading activities consist of gain on sale and interest income. In a steep yield curve environment, net interest income will comprise a larger percentage of total securities trading revenue. As the yield curve flattens, the mix of revenues will naturally shift toward gain on sale of securities. During 2005 the yield curve was flatter than in 2004, which resulted in a shift in trading revenues from interest income to gain on sale. The decrease in loss on sale of the trading securities was more than offset by a decline in net interest income due to the overall decline in trading margins.

In general, gain on sale of loans and securities is affected by numerous factors, including the volume, mix and timing of loans sold, production channel mix, the level of price competition, the level of investor demand for mortgage securities, the slope of the yield curve and the effectiveness of our associated interest rate risk management activities.

Net Interest Income and Provision for Loan Losses

Net interest income is summarized below:

	<u>Years Ended December 31,</u>	
	<u>2005</u>	<u>2004</u>
	(in thousands)	
Net interest income (expense):		
Banking Segment loans and securities	\$1,381,672	\$ 736,236
Mortgage Banking Segment loans and securities	607,041	1,202,571
Loan Servicing Sector interest expense	(382,324)	(353,454)
Interest income (expense) on custodial balances	366,848	(86,514)
Capital Markets Segment securities portfolio	235,528	393,451
Other	<u>144,855</u>	<u>145,026</u>
Net interest income	2,353,620	2,037,316
Provision for loan losses related to loans held for investment	<u>(115,685)</u>	<u>(71,775)</u>
Net interest income after provision for loan losses	<u>\$2,237,935</u>	<u>\$1,965,541</u>

The increase in net interest income from the Banking Segment was primarily attributable to growth in the average investment in mortgage loans in the Bank and CWL. Average interest-earning assets in the Banking Segment increased to \$66.8 billion during 2005, an increase of \$34.9 billion over the year-ago period. Offsetting this increase, the net interest margin decreased to 2.05% during 2005 from 2.31% during the year-ago period.

The decrease in net interest income from Mortgage Banking loans and securities reflects primarily a flattening of the yield curve during 2005 as compared to 2004 partially offset by an increase in average balance. The Mortgage Banking Segment loan and securities inventory is primarily financed with borrowings tied to short-term indices. Short-term interest rates rose while long-term mortgage interest rates declined slightly between the year-ago period and 2005, reducing the net interest income relating to outstanding balances. The decline in net interest margin was not offset by an increase in gain on sale due to price competition.

Interest expense allocated to the Loan Servicing Sector increased primarily due to an increase in total Servicing Sector assets combined with an increase in cost of funds.

Net interest income from custodial balances increased in the current period due to an increase in the earnings rate on the custodial balances from 1.24% during 2004 to 3.26% during 2005, resulting from an increase in short-term interest rates combined with an increase in average custodial balances of \$4.8 billion or 28% over the year-ago period. We are required to pass through monthly interest to security holders on paid-off loans at the underlying security rates, which were substantially higher than the short-term rates earned by us on the payoff float. The amount of such interest passed through to the security holders was \$343.2 million and \$296.7 million in 2005 and 2004, respectively.

The decrease in net interest income from the Capital Markets securities portfolio is attributable to a decrease in the net interest margin from 0.93% in 2004 to 0.47% 2005, which is partially offset by an increase of 20% in the average inventory of securities held. The decrease in net interest margin on the securities portfolio is primarily due to a larger increase in short-term financing rates versus the increase in rates in the longer-term securities held by the Capital Markets Segment. The decline in net interest income was partially offset by a decrease in loss on sale of securities.

The increase in the provision for loan losses is due to the continuing growth and seasoning of the Banking Segment's loan portfolio, along with \$78.5 million of estimated losses incurred as a result of Hurricane Katrina. During the period, nonaccrual loans increased 85% to \$93.1 million.

Nonaccrual loans and foreclosed assets at period end are summarized as follows:

	<u>December 31,</u> <u>2005</u> <u>(in thousands)</u>
Nonaccrual loans(1):	
Mortgage loans:	
Nonprime	\$ 437,006
Prime	444,094
Prime home equity	95,998
Subtotal	<u>977,098</u>
Warehouse lending advances	<u>—</u>
Defaulted FHA-insured and VA-guaranteed mortgage loans repurchased from securities	<u>589,290</u>
Total nonaccrual loans	1,566,388
Foreclosed assets	93,121
Total nonaccrual loans and foreclosed assets	<u>\$ 1,659,509</u>
Nonaccrual loans as a percentage of loans held for investment:	
Total	2.2%
Excluding loans FHA-insured and VA-guaranteed loans	1.4%
Allowance for loan losses	<u>\$ 189,201</u>
Allowance for loan losses as a percentage of nonaccrual loans:	
Total	12.1%
Excluding loans FHA-insured and VA-guaranteed loans	19.4%
Allowance for loan losses as a percentage of loans held for investment	0.3%

(1) This amount excludes \$588.3 million of government-insured loans eligible for repurchase from Ginnie Mae securities issued by us. Our servicing agreement with Ginnie Mae allows us to repurchase loans that are delinquent more than 90 days instead of continuing to advance the delinquent interest to the security holders. This amount is included in loans held for investment as Countrywide has the option of repurchasing the loans from the securities and is required to include such loans on its balance sheets. However, we do not include these loans in our nonaccrual balances because we have not exercised the option to repurchase the loans.

The allowance for loan losses increased by 51% from \$125.0 million at December 31, 2004, to \$189.2 million at December 31, 2005, primarily due to growth in loans held for investment at Countrywide Bank. We expect our allowance for loan losses and the related provision for loan losses to increase as a percentage of our portfolio of loans held for investment as such portfolio continues to season. As our portfolio continues to grow, the impact of seasoning on the allowance as a percentage of loans held for investment will be partially offset by new loans.

Loan Servicing Fees and Other Income from Retained Interests

Loan servicing fees and other income from retained interests are summarized below:

	<u>Years Ended December 31,</u>	
	<u>2005</u>	<u>2004</u>
	(in thousands)	
Servicing fees, net of guarantee fees	\$3,194,395	\$2,382,685
Income from other retained interests	455,986	388,474
Late charges	237,112	182,446
Prepayment penalties	211,668	153,467
Global Operations Segment subservicing fees	108,378	106,356
Ancillary fees	<u>73,715</u>	<u>56,159</u>
Total loan servicing fees and other income from retained interests	<u>\$4,281,254</u>	<u>\$3,269,587</u>

The increase in servicing fees, net of guarantee fees, was principally due to a 32% increase in the average servicing portfolio, plus an increase in the overall annualized net service fee earned from 0.327% of the average portfolio balance during 2004 to 0.333% during 2005.

The increase in income from other retained interests was due primarily to a 23% increase in the average investment in these assets. This income excludes any impairment charges, which are included in recovery (impairment) of retained interests in the consolidated statement of earnings. Other retained interests include interest-only and principal-only securities as well as residual interests that arise from the securitization of mortgage loans, particularly Nonprime Mortgage and Prime Home Equity Loans.

Amortization of Mortgage Servicing Rights

We recorded amortization of MSRs of \$2,288.4 million, or an annual rate of 20.8%, during 2005 as compared to \$1,940.5 million, or an annual rate of 22.0%, during 2004. The amortization rate of MSRs is dependent on the forecasted prepayment speeds at the beginning of each quarter during the period. On average, prevailing mortgage rates at the beginning of the quarterly periods during 2005 were slightly higher than in 2004. In addition, the average of the portfolio note rates was lower over the same period. As a result, the average forecasted prepayment speeds were lower in the current period. This resulted in a lower amortization rate for 2005 than in the year-ago period. Dollar amortization was higher because the MSR asset balance was higher during 2005.

Recovery (Impairment) of Retained Interests and Servicing Hedge Losses

Recovery (impairment) of retained interests and Servicing Hedge losses are detailed below:

	<u>Years Ended December 31,</u>	
	<u>2005</u>	<u>2004</u>
	(in thousands)	
Recovery (impairment) of retained interests:		
MSRs:		
Recovery (impairment)	\$ 601,017	\$(279,842)
Reduction of MSR cost basis through application of hedge accounting:		
Change in fair value attributable to hedged risk	(213,166)	—
Total recovery (impairment) of MSRs	<u>387,851</u>	<u>(279,842)</u>
Other retained interests	<u>(364,506)</u>	<u>(368,295)</u>
	<u>\$ 23,345</u>	<u>\$(648,137)</u>
Servicing Hedge losses recorded in earnings	<u>\$(523,078)</u>	<u>\$(215,343)</u>

Total recovery of MSRs during 2005 resulted from an increase in the estimated fair value of MSRs resulting primarily from the increase in mortgage interest rates during the period. MSR impairment in 2004 resulted generally from a decrease in the MSRs' estimated fair value driven by a slight decrease in mortgage rates during the period. In 2005 and 2004 we recognized impairment of other retained interests resulting from a decline in the value of such securities. The collateral underlying certain of these residuals is fixed-rate while the pass-through rate is floating. An increase in projected short-term interest rates during both periods caused compression of the spread on such residuals, which resulted in a decline in their value.

The Servicing Hedge generated losses of \$523.1 million and \$215.3 million during 2005 and 2004, respectively. During 2005 these losses resulted from increases in long-term Treasury and swap rates and mortgage rates as well as the decay in option time value. During 2004 the losses primarily resulted from the decay in option time value as long-term Treasury and swap rates remained substantially unchanged.

Net Insurance Premiums Earned

The increase in net insurance premiums earned of \$171.0 million was primarily due to an increase in premiums earned on the voluntary homeowners and auto lines of business and in reinsurance premiums earned.

Other Revenue

Other revenue consisted of the following:

	Years Ended December 31,	
	2005	2004
	(in thousands)	
Appraisal fees, net	\$109,898	\$ 75,991
Credit report fees, net	77,830	70,558
Global Operations Segment processing fees	64,688	78,404
Title services	44,293	46,480
Insurance agency commissions	28,785	63,194
Increase in cash surrender value of life insurance	8,324	22,041
Other	<u>136,361</u>	<u>154,001</u>
Total other revenue	<u>\$470,179</u>	<u>\$510,669</u>

Compensation Expenses

Average workforce by segment is summarized below:

	Years Ended December 31,	
	2005	2004
Mortgage Banking	37,206	29,699
Banking	1,804	1,015
Capital Markets	624	532
Insurance	2,016	1,834
Global Operations	2,650	2,131
Corporate Administration	4,414	3,720
Average workforce, including temporary staff	<u>48,714</u>	<u>38,931</u>

Compensation expenses are summarized below:

	Years Ended December 31,	
	2005	2004
	(in thousands)	
Base salaries.....	\$2,010,383	\$1,650,321
Incentive bonus and commissions.....	1,940,426	1,636,833
Payroll taxes and benefits.....	607,704	428,683
Deferral of loan origination costs.....	(943,030)	(578,792)
Total compensation expenses.....	<u>\$3,615,483</u>	<u>\$3,137,045</u>

Compensation expenses increased \$478.4 million, or 15%, during 2005 as compared to the year-ago period. In the Loan Production Sector, compensation expenses increased \$494.4 million, or 20%, prior to the deferral of loan origination costs, because of a 26% increase in average staff.

In the Loan Servicing Sector, compensation expense rose \$66.6 million, or 24%, to accommodate a 20% increase in the number of loans serviced. Compensation expenses increased in most other business segments and corporate areas, reflecting growth in the Company.

Incremental direct costs associated with the origination of loans are deferred when incurred. Subsequent treatment of these costs is based on whether the loans are held for sale or held for investment. If the related loan is sold, the costs deferred are included as a component of gain on sale; if the loan is held for investment, the costs are amortized to interest income over the life of the loan.

Occupancy and Other Office Expenses

Occupancy and other office expenses are summarized below:

	Years Ended December 31,	
	2005	2004
	(in thousands)	
Office and equipment rentals.....	\$185,748	\$160,687
Depreciation expense.....	181,598	111,664
Utilities.....	150,973	120,995
Postage and courier service.....	101,622	90,036
Office supplies.....	72,655	58,831
Dues and subscriptions.....	53,154	44,859
Repairs and maintenance.....	51,850	45,031
Other.....	82,080	11,275
Total occupancy and other office expenses.....	<u>\$879,680</u>	<u>\$643,378</u>

Occupancy and other office expenses for 2005 increased by \$236.3 million primarily to accommodate a 25% increase in the average workforce.

Insurance Claim Expenses

Insurance claim expenses were \$441.6 million for 2005 as compared to \$390.2 million for the year-ago period. The increase in insurance claim expenses was due mainly to growth in our insured risk and a \$19.8 million increase in catastrophe losses over the year-ago period.

Advertising and Promotion Expenses

Advertising and promotion expenses increased 34% from 2004, as a result of a shift in the mortgage loan production market towards purchase activity, which generally requires more advertising and promotion than refinance activity.

Other Operating Expenses

Other operating expenses are summarized below:

	Years Ended December 31,	
	2005	2004
	(in thousands)	
Insurance commission expense.....	\$ 166,970	\$123,225
Legal, consulting, accounting and auditing fees	141,028	103,990
Travel and entertainment	115,473	85,319
Losses on servicing-related advances	71,181	56,785
Software amortization and impairment	64,962	53,235
Insurance	55,071	55,608
Taxes and licenses.....	49,488	37,582
Other.....	194,172	188,203
Deferral of loan origination costs	(155,333)	(75,404)
Total other operating expenses	<u>\$ 703,012</u>	<u>\$628,543</u>

Results of Operations Comparison—Year Ended December 31, 2004, (“2004”) and Year Ended December 31, 2003, (“2003”)

Consolidated Earnings Performance

Net earnings were \$2,197.6 million during 2004, a 7% decrease from 2003. The decrease in our earnings was driven primarily by a decrease in the profitability of our Mortgage Banking Segment. The Mortgage Banking Segment produced pre-tax earnings of \$2,335.7 million for 2004, a decrease of 21% from 2003. In the Mortgage Banking Segment, improved financial performance of our MSR's was more than offset by a decline in the profitability of our Loan Production Sector. Although net earnings decreased 7% from prior year, earnings per share for 2004 decreased 13% to \$3.63 as a result of an increase in the average number of diluted shares outstanding during the period.

Loan Production Sector pre-tax earnings were \$2,684.3 million for 2004, a decrease of \$1,403.6 million from the prior year. The decrease in the profitability of the Loan Production Sector resulted from lower Prime Mortgage Loan production and sales combined with a compression in margins, which was caused by generally higher mortgage interest rates; increased borrower demand for lower-margin adjustable-rate mortgages; greater pricing competition; and, higher loan origination costs. Production Sector profitability in 2004 was bolstered by increased sales of higher-margin Nonprime Mortgage and Prime Home Equity Loans.

The pre-tax loss in the Loan Servicing Sector, which incorporates the performance of our MSR's and other retained interests, was \$433.5 million, an improvement of \$799.9 million from the year-ago period. The reduced pre-tax loss was primarily attributable to a decrease in the combined amount of amortization and impairment, net of Servicing Hedge (losses) gains, which totaled \$2,799.7 million in 2004, compared to \$3,267.4 million in the year-ago period.

Our Banking Segment increased its pre-tax earnings by \$295.3 million from the year-ago period, primarily as the result of increases in the balance of mortgage loans held by Countrywide Bank. In total,

non-mortgage banking businesses contributed \$1,260.2 million in pre-tax earnings for 2004, an increase of 41% from the year-ago period.

Operating Segment Results

Pre-tax earnings (loss) by segment are summarized below:

	Years Ended December 31,	
	2004	2003
	(in thousands)	
Mortgage Banking:		
Loan Production.....	\$2,684,258	\$ 4,087,866
Loan Servicing.....	(433,531)	(1,233,475)
Loan Closing Services.....	84,986	97,825
Total Mortgage Banking.....	<u>2,335,713</u>	<u>2,952,216</u>
Banking.....	582,483	287,217
Capital Markets.....	479,115	442,303
Insurance.....	160,093	138,774
Global Operations.....	41,865	25,607
Other.....	(3,396)	(345)
Total.....	<u>\$3,595,873</u>	<u>\$ 3,845,772</u>

The pre-tax earnings (loss) of each segment include intercompany transactions, which are eliminated in the "other" category above.

Mortgage loan production by segment and product is summarized below:

	Years Ended December 31,	
	2004	2003
	(in millions)	
Segment:		
Mortgage Banking.....	\$317,811	\$398,310
Banking.....	27,116	14,354
Capital Markets:		
Conduit acquisitions.....	18,079	22,200
Commercial Real Estate.....	358	—
	<u>\$363,364</u>	<u>\$434,864</u>
Product:		
Prime Mortgage.....	\$292,672	\$396,934
Nonprime Mortgage.....	39,441	19,827
Prime Home Equity.....	30,893	18,103
Commercial Real Estate.....	358	—
	<u>\$363,364</u>	<u>\$434,864</u>

The following table summarizes loan production by purpose and by interest rate type:

	Years Ended December 31,	
	2004	2003
	(in millions)	
Purpose:		
Non-purchase	\$186,781	\$305,084
Purchase	176,583	129,780
	<u>\$363,364</u>	<u>\$434,864</u>
Interest Rate Type:		
Adjustable Rate	\$189,931	\$ 91,824
Fixed Rate	173,433	343,040
	<u>\$363,364</u>	<u>\$434,864</u>

Mortgage Banking Segment

The Mortgage Banking Segment includes the Loan Production, Loan Servicing and Loan Closing Services Sectors. The Loan Production and Loan Closing Services Sectors generally perform at their best when mortgage rates are relatively low and loan origination volume is high. Conversely, the Loan Servicing Sector generally performs well when mortgage rates are relatively high and loan prepayments are low. The natural counterbalance of these sectors reduces the impact of changes in mortgage rates on our earnings.

Loan Production Sector

The Loan Production Sector produces mortgage loans through the four production divisions of Countrywide Home Loans ("CHL")—Consumer Markets, Wholesale Lending, Correspondent Lending and Full Spectrum Lending. Full Spectrum Lending, Inc. was a subsidiary of CFC until it merged with CHL in December 2004.

Mortgage Banking loan production volume for 2004 decreased 20% in comparison to 2003. Non-purchase loan production declined by 42%, while purchase production increased by 33%. The increase in purchase loans is significant because this component of the mortgage market offers relatively stable growth, averaging 11% per year over the last 10 years. The non-purchase, or refinance, component of the mortgage market is highly volatile because it is driven almost exclusively by prevailing mortgage rates.

The following table summarizes Mortgage Banking loan production by purpose and by interest rate type:

	Years Ended December 31,	
	2004	2003
	(in millions)	
Purpose:		
Non-purchase	\$163,325	\$282,560
Purchase	154,486	115,750
	<u>\$317,811</u>	<u>\$398,310</u>
Interest Rate Type:		
Fixed rate	\$163,588	\$327,412
Adjustable rate	154,223	70,898
	<u>\$317,811</u>	<u>\$398,310</u>

In 2004, 49% of our loan production was adjustable-rate in comparison to 18% in 2003. The shift in homeowner preferences toward adjustable-rate mortgages in 2004 was driven by an increase in 30-year fixed mortgage rates, coupled with the availability of attractive product alternatives such as hybrid adjustable-rate and short-term pay-option adjustable-rate mortgages that provide a relatively low fixed rate for the first three to ten years of the mortgage.

The volume of Mortgage Banking Prime Home Equity and Nonprime Mortgage Loans produced (which is included in our total volume of loans produced) increased 104% during the current period from the prior period. Details are shown in the following table.

	Years Ended December 31,	
	2004	2003
	(dollar amounts in millions)	
Prime Home Equity Loans	\$23,351	\$12,268
Nonprime Mortgage Loans	33,481	15,525
	<u>\$56,832</u>	<u>\$27,793</u>
Percent of total Mortgage Banking loan production	17.9%	7.0%

The pre-tax earnings of the Loan Production Sector are summarized below:

	Years Ended December 31,			
	2004		2003	
	Amount	Percentage of Loan Production Volume (dollar amounts in thousands)	Amount	Percentage of Loan Production Volume
Revenues:				
Prime Mortgage	\$ 3,187,108		\$ 5,713,008	
Nonprime Mortgage	1,364,912		564,188	
Prime Home Equity	1,130,406		210,264	
Total revenues	<u>5,682,426</u>	1.79%	<u>6,487,460</u>	1.63%
Expenses:				
Compensation	1,894,187	0.60%	1,511,876	0.38%
Other operating	703,309	0.22%	489,708	0.12%
Allocated corporate	400,672	0.13%	398,010	0.10%
Total expenses	<u>2,998,168</u>	0.95%	<u>2,399,594</u>	0.60%
Pre-tax earnings	<u>\$ 2,684,258</u>	0.84%	<u>\$ 4,087,866</u>	1.03%
Total Mortgage Banking loan production.	<u>\$317,811,000</u>		<u>\$398,310,000</u>	

Decreased demand for residential mortgages from the historic levels experienced in 2003 resulted in lower production volume in 2004. The resulting decline in our production was moderated by an increase in our market share from the year-ago period. Our mortgage loan production market share was 13.1% in 2004, up from 11.4% in 2003.

Revenues declined over the prior year due primarily to a reduction in production and sales volumes and to decreased margins on Prime Mortgage Loans. Sales of Prime Mortgage Loans were \$268.2 billion in the current period compared to \$363.2 billion in the prior year. We attribute the decline in margins on Prime Mortgage Loans to increased price competition caused by the significant reduction in refinance activity, as well as to the shift in consumer preference towards adjustable rate mortgages, which generally carry lower margins than 30-year fixed-rate mortgages. The decline in Prime Mortgage Loan revenues was partially offset by increased production and sales of higher margin Nonprime Mortgage and Prime Home Equity Loans. Combined sales of Nonprime Mortgage and Prime Home Equity Loan products were \$56.5 billion in 2004 compared to \$11.1 billion in 2003. The increase in total revenues as a percentage of loan volume in 2004 is attributable to a shift in mix toward Nonprime Mortgage and Prime Home Equity Loans, which generally have higher revenues, as a percentage of the loan balance, than Prime Mortgage Loans.

Operating expenses increased, both in dollars and in proportion to loan production volume, compared to the prior year. Expenses increased primarily due to an increase in sales and marketing costs and to a general reduction in productivity from the very high levels achieved during the peak of refinance activity in 2003. The increase in sales and marketing costs were related to increased production in 2004 of purchase Prime Mortgage Loans, Nonprime Mortgage Loans and Prime Home Equity Loans, as well as to an increase in the percentage of total loans produced through our retail channels. We continued to expand our loans production operations in 2004 despite a decline in the overall market to support our long-term objective of market share growth.

During 2004, the Loan Production Sector operated at approximately 111% of planned operational capacity, compared to 123% during the year-ago period. The primary capacity constraint in our loan origination activities is the number of loan operations personnel we have on staff. Therefore, we measure planned capacity with reference to the number of our loan operations personnel multiplied by the number of loans we expect each loan operations staff person to process under normal conditions. As loan production volume has declined, there has been a reduction in productivity to more sustainable levels that has resulted in higher overall unit costs. We plan to continue building our sales staff despite a potential further drop in loan origination volume as a primary means to increase our market share, particularly for purchase loans.

The following table summarizes the number of people included in the Loan Production Sector workforce:

	Workforce at December 31,	
	2004	2003
Sales	12,833	8,681
Operations:		
Regular employees.....	7,992	7,116
Temporary staff.....	934	504
	8,926	7,620
Production technology.....	1,024	994
Administration and support	2,288	1,723
Total Loan Production Sector workforce.....	<u>25,071</u>	<u>19,018</u>

The following table shows total Mortgage Banking loan production volume by division:

	Years Ended December 31,	
	2004	2003
	(in millions)	
Correspondent Lending	\$133,588	\$194,948
Consumer Markets	95,619	104,216
Wholesale Lending	72,848	91,211
Full Spectrum Lending	15,756	7,935
	<u>\$317,811</u>	<u>\$398,310</u>

The commissioned sales force of the Consumer Markets Division numbered 4,825 at December 31, 2004, an increase of 1,341 or 38% compared to December 31, 2003. The commissioned sales force contributed \$36.9 billion in purchase originations during 2004, a 43% increase over the year-ago period. The purchase production generated by the commissioned sales force represented 75% of the Consumer Markets Division's purchase production for 2004. In addition, the Consumer Markets Division has expanded its branch network to 577 branch offices at December 31, 2004, an increase of 111 offices over the year-ago period.

The Wholesale Lending Division and Full Spectrum Lending Division also continued to grow their sales forces as a means to increase market share. At December 31, 2004, the sales force in the Wholesale Lending Division numbered 1,123, an increase of 27% compared to December 31, 2003. The Full Spectrum Lending Division expanded its sales force by 1,544, or 77%, compared to December 31, 2003, and has expanded its branch network to 160 branch offices at December 31, 2004, an increase of 63 offices over the prior year.

Loan Servicing Sector

The following table summarizes the results for the Loan Servicing Sector:

	Years Ended December 31,			
	2004		2003	
	Amount	Percentage of Average Servicing Portfolio (dollar amounts in thousands)	Amount	Percentage of Average Servicing Portfolio
Servicing fees, net of guarantee fees	\$ 2,382,685	0.327%	\$ 1,917,014	0.350%
Miscellaneous fees	525,807	0.072%	546,380	0.099%
Income from other retained interests	388,474	0.054%	410,346	0.075%
Escrow balance expense	(86,514)	(0.012)%	(212,562)	(0.039)%
Amortization of mortgage servicing rights ..	(1,940,457)	(0.267)%	(2,069,246)	(0.377)%
Impairment of retained interests	(643,864)	(0.088)%	(1,432,965)	(0.261)%
Servicing hedge (losses) gains	(215,343)	(0.030)%	234,823	0.043%
Total servicing revenues	<u>410,788</u>	<u>0.056%</u>	<u>(606,210)</u>	<u>(0.110)%</u>
Operating expenses	460,552	0.063%	359,005	0.066%
Allocated corporate expenses	77,015	0.011%	84,126	0.015%
Total servicing expenses	<u>537,567</u>	<u>0.074%</u>	<u>443,131</u>	<u>0.081%</u>
Interest expense	306,752	0.042%	184,134	0.034%
Pre-tax loss	<u>\$ (433,531)</u>	<u>(0.060)%</u>	<u>\$ (1,233,475)</u>	<u>(0.225)%</u>
Average servicing portfolio volume	<u>\$727,821,000</u>		<u>\$548,724,000</u>	

Our servicing portfolio grew to \$838.3 billion at December 31, 2004, a 30% increase from December 31, 2003. At the same time, the overall weighted-average note rate of loans in our servicing portfolio declined from 6.1% to 5.9%.

The pre-tax loss in the Loan Servicing Sector was \$433.5 million during 2004, an improvement of \$799.9 million from the prior year. During 2004, mortgage rates were generally higher than in 2003, which resulted in lower actual and projected prepayments. Such lower prepayments resulted in lower amortization and impairment. The combined amounts of amortization and impairment, were \$2,584.3 million and \$3,502.2 million during 2004 and 2003, respectively.

Long-term Treasury and swap rates are the indices that underlie the derivatives that constitute the primary components of the Servicing Hedge. There was little change in these rates from December 31, 2003 to December 31, 2004. The Servicing Hedge loss of \$215.3 million in 2004 resulted primarily from time value decay on the options included in the Servicing Hedge. During 2003, the Servicing Hedge generated a gain of \$234.8 million. This gain resulted from a decline in long-term Treasury and swap rates during the first part of 2003. The Servicing Hedge gains generated in the early part of 2003 were partly offset by Servicing Hedge losses toward the end of the year as long-term Treasury and swap rates rose. In a stable interest rate environment, we would expect to incur no significant impairment charges; however, we would expect to incur losses related to the Servicing Hedge driven primarily by time decay on options used in the hedge. The level of such Servicing Hedge losses depends on various factors such as the size and composition of the hedge, the shape of the yield curve and the level of implied interest rate volatility.

Loan Closing Services Sector

This sector is comprised of the LandSafe companies, which provide credit reports, flood determinations, appraisals, property valuation services and title reports primarily to the Loan Production Sector but increasingly to third parties as well.

The LandSafe companies produced \$85.0 million in pre-tax earnings, representing a decrease of 13% from the prior year. The decrease in LandSafe's pre-tax earnings was primarily due to the decrease in our loan origination activity.

Banking Segment

Our banking strategy includes holding loans in portfolio that historically would have been immediately securitized and sold into the secondary mortgage market. Management believes this strategy will increase earnings, as well as provide more stable earnings over the long term. In the short term, reported profits will be impacted by the reduction in gains otherwise recognizable at time of sale.

The Banking Segment achieved pre-tax earnings of \$582.5 million during 2004, as compared to \$287.2 million for the year-ago period. Following is the composition of pre-tax earnings by company:

	Years Ended December 31,	
	2004	2003
	(in thousands)	
Banking Operations	\$534,091	\$228,657
Countrywide Warehouse Lending ("CWL")	71,414	78,105
Allocated corporate expenses	(23,022)	(19,545)
Pre-tax earnings	<u>\$582,483</u>	<u>\$287,217</u>

The Bank's revenues and expenses are summarized in the following table:

	Years Ended December 31,	
	2004	2003
	(dollar amounts in thousands)	
Interest income	\$1,301,351	\$ 504,023
Interest expense	(631,188)	(232,826)
Net interest income	670,163	271,197
Provision for loan losses	(37,438)	(9,782)
Net interest income after provision for loan losses ..	632,725	261,415
Non-interest income	65,550	63,035
Non-interest expense	(164,184)	(95,793)
Pre-tax earnings	<u>\$ 534,091</u>	<u>\$ 228,657</u>
Efficiency ratio(1)	20%	27%
After-tax return on average assets	1.13%	1.11%

(1) Non-interest expense reduced by mortgage insurance divided by the sum of net interest income plus non-interest income.

The increase in net interest income is primarily due to a \$15.8 billion or 127% increase in average interest-earning assets, as summarized below:

	Years Ended December 31,					
	2004			2003		
	Average Balance	Interest Income/Expense	Annualized Yield/Rate	Average Balance	Interest Income/Expense	Annualized Yield/Rate
	(dollar amounts in thousands)					
Interest-earning assets:						
Mortgage loans(1).....	\$23,989,383	\$1,147,979	4.79%	\$ 7,729,436	\$351,558	4.55%
Securities available for sale(2).....	3,013,265	124,086	4.12%	3,601,929	134,204	3.73%
Short-term investments.....	592,919	7,719	1.30%	849,036	9,896	1.17%
Other investments.....	567,682	21,567	3.80%	209,988	8,365	3.98%
Total interest-earning assets.....	28,163,249	1,301,351	4.62%	12,390,389	504,023	4.07%
Allowance for loan losses ...	(29,008)			(6,651)		
Other assets.....	471,333			251,591		
Total non interest-earning assets.....	442,325			244,940		
Total assets.....	<u>\$28,605,574</u>			<u>\$12,635,329</u>		
Interest-bearing liabilities:						
Money market deposits.....	\$ 795,025	18,286	2.30%	\$ 32,329	577	1.78%
Savings.....	1,798	31	1.73%	1,626	28	1.71%
Escrow deposits.....	7,870,918	102,096	1.30%	5,788,084	57,801	1.00%
Time deposits.....	6,432,036	197,389	3.07%	1,738,712	57,910	3.33%
Total interest-bearing deposits.....	15,099,777	317,802	2.10%	7,560,751	116,316	1.54%
FHLB advances.....	10,323,708	305,032	2.95%	3,541,507	114,437	3.23%
Other borrowed funds.....	578,855	8,354	1.44%	178,086	2,073	1.16%
Total borrowed funds.....	10,902,563	313,386	2.87%	3,719,593	116,510	3.13%
Total interest-bearing liabilities.....	26,002,340	631,188	2.43%	11,280,344	232,826	2.06%
Non interest-bearing liabilities and equity....						
Non interest-bearing checking.....	95,664			11,241		
Other liabilities.....	416,821			127,324		
Shareholders' equity.....	2,090,749			1,216,420		
Total non interest-bearing liabilities and equity....	2,603,234			1,354,985		
Total liabilities and shareholders' equity....	<u>\$28,605,574</u>			<u>\$12,635,329</u>		
Net interest income.....		<u>\$ 670,163</u>			<u>\$271,197</u>	
Net interest spread(3).....			2.19%			2.01%
Net interest margin(4).....			2.38%			2.19%

(1) Average balances include nonaccrual loans.

- (2) Average balances and yields for securities available for sale are based on average amortized cost computed on the settlement date basis.
- (3) Calculated as yield on total average interest-earning assets less rate on total average interest-bearing liabilities.
- (4) Calculated as net interest income divided by total average interest-earning assets.

The dollar amounts of interest income and interest expense fluctuate depending upon changes in interest rates and upon changes in the volume of our interest-earning assets and interest-bearing liabilities. Changes attributable to (i) changes in volume (changes in average outstanding balances multiplied by the prior period's rate), (ii) changes in rate (changes in average interest rate multiplied by the prior period's volume), and (iii) changes in rate/volume (changes in rate times the change in volume)—which were allocated proportionately to the changes in volume and the changes in rate and included in the relevant column below—were as follows:

	2004 vs 2003		Total Changes
	Increase (Decrease) Due to Volume	Rate (in thousands)	
Interest-earning assets:			
Mortgage loans(1)	\$ 774,279	\$ 22,142	\$ 796,421
Securities available for sale(2)	(28,414)	18,296	(10,118)
Short-term investments	(3,556)	1,379	(2,177)
Other investments	13,254	(52)	13,202
Total interest income	<u>755,563</u>	<u>41,765</u>	<u>797,328</u>
Interest-bearing liabilities:			
Money market deposits	\$ (17,495)	\$ (214)	\$ (17,709)
Savings	(3)	—	(3)
Escrow deposits	(24,195)	(20,100)	(44,295)
Time deposits	<u>(143,681)</u>	<u>4,202</u>	<u>(139,479)</u>
Total interest expense	<u>(185,374)</u>	<u>(16,112)</u>	<u>(201,486)</u>
FHLB advances	(199,514)	8,919	(190,595)
Other borrowed funds	<u>(5,676)</u>	<u>(605)</u>	<u>(6,281)</u>
Total borrowed funds	<u>(205,190)</u>	<u>8,314</u>	<u>(196,876)</u>
Total interest-bearing liabilities	<u>(390,564)</u>	<u>(7,798)</u>	<u>(398,362)</u>
Net interest income	<u>\$ 364,999</u>	<u>\$ 33,967</u>	<u>\$ 398,966</u>

- (1) Average balances include nonaccrual loans.
- (2) Average balances and yields for securities available for sale are based on average amortized cost computed on the settlement date basis.

The increase in net interest income is primarily due to a \$15.8 billion increase in average interest-earning assets, primarily mortgage loans, combined with an increase in net interest margin (net interest income divided by average earning assets) of 19 basis points. The margin increase was the result of a change in the mix of interest-earning assets toward mortgage loans and the reduced amortization of loan origination costs and purchase premiums on securities resulting from lower prepayments on mortgage loans and securities.

The composition of the Bank's balance sheets was as follows:

	December 31,			
	2004		2003	
	Amount	Rate	Amount	Rate
Assets				
Short-term investments	\$ 315	2.15%	\$ 451	0.95%
Mortgage loans	34,230	5.25%	14,686	4.97%
Securities available for sale	4,796	5.02%	3,564	4.24%
FHLB securities & FRB stock	795	3.96%	394	3.75%
Total interest-earning assets	<u>40,136</u>	5.17%	<u>19,095</u>	4.71%
Cash	50		43	
Other assets	778		239	
Total assets	<u>\$40,964</u>		<u>\$19,377</u>	
Liabilities and Equity				
Deposits:(1)				
Customer	\$12,045	3.27%	\$ 3,335	3.24%
Company-controlled escrow deposit accounts	7,901	2.19%	5,901	0.96%
FHLB advances	15,475	2.97%	6,875	3.19%
Other borrowings	1,811	2.37%	1,508	1.15%
Total interest-bearing liabilities	<u>37,232</u>	2.87%	<u>17,619</u>	2.28%
Other liabilities	807		263	
Shareholder's equity	2,925		1,495	
Total liabilities and equity	<u>\$40,964</u>		<u>\$19,377</u>	
Primary spread(2)		2.30%		2.43%
Nonaccrual loans	<u>\$ 21.8</u>		<u>\$ 4.4</u>	
Capital ratios:				
Tier 1 Leverage capital		7.8%		8.6%
Tier 1 Risk-based capital		11.8%		12.8%
Total Risk-based capital		12.0%		12.9%

(1) Includes inter-company deposits.

(2) Calculated as rate on total interest-earning assets less rate on total interest-bearing liabilities

The Banking Segment also includes the operation of CWL. CWL's pre-tax earnings decreased by \$6.7 million during 2004 in comparison to the prior year, primarily due to a 6% decrease in average mortgage warehouse advances, which in turn resulted from an overall decline in the mortgage originations market.

Capital Markets Segment

Our Capital Markets Segment achieved pre-tax earnings of \$479.1 million for 2004, an increase of \$36.8 million, or 8%, from the year-ago period. Total revenues were \$761.4 million, an increase of \$85.4 million, or 13%, compared to the year-ago period. Capital Markets benefited by underwriting the Production Sector's Prime Home Equity and Nonprime Mortgage Loan securitizations, which increased significantly in the current year. This benefit was offset by a less favorable mortgage-related fixed income securities market. These factors led to reduced mortgage-backed securities trading volumes and margins. This segment has expanded its staffing and infrastructure to invest in the development of new lines of business such as U.S. Treasury securities trading, commercial real estate finance and broker-dealer operations in Japan, which largely contributed to an increase in expenses of \$48.6 million, or 21%, compared to the year-ago period.

The following table shows revenues, expenses and pre-tax earnings of the Capital Markets Segment:

	<u>Years Ended December 31,</u>	
	<u>2004</u>	<u>2003</u>
	(in thousands)	
Revenues:		
Conduit.....	\$319,089	\$269,592
Underwriting.....	289,125	171,958
Securities trading.....	110,476	199,149
Brokering.....	20,174	29,944
Commercial real estate.....	3,485	—
Other.....	19,089	5,360
Total revenues.....	<u>761,438</u>	<u>676,003</u>
Expenses:		
Operating expenses.....	272,167	222,555
Allocated corporate expenses.....	10,156	11,145
Total expenses.....	<u>282,323</u>	<u>233,700</u>
Pre-tax earnings.....	<u>\$479,115</u>	<u>\$442,303</u>

During 2004, the Capital Markets Segment generated revenues totaling \$319.1 million from its conduit activities, which include brokering and managing the acquisition and sale or securitization of whole loans on behalf of CHL. Conduit revenues for 2004 increased 18% in comparison to the prior year, primarily as a result of an increase in margins on sales of distressed assets and increased sales of Nonprime Mortgage Loans.

Underwriting revenues increased \$117.2 million over the prior year as a result of increased sales of our nonprime and home equity securities.

Trading revenues declined 45% due to a decrease in the size of the overall mortgage market, which resulted in a decline in mortgage securities trading volume and margins. Trading volumes declined 26% from the prior year before giving effect to the introduction by the Company of U.S. Treasury securities trading. Including U.S. Treasury securities, the total securities volume traded increased 9% over the prior year. Effective January 15, 2004, Countrywide Securities Corporation (“CSC”) became a “Primary Dealer” and as such is an authorized counterparty with the Federal Reserve Bank of New York in its open market operations.

The following table shows the composition of CSC securities trading volume, which includes intersegment trades with the mortgage banking operations, by instrument:

	<u>Years Ended December 31,</u>	
	<u>2004</u>	<u>2003</u>
	(in millions)	
Mortgage-backed securities.....	\$1,821,642	\$2,647,099
Asset-backed securities.....	186,296	50,944
Other.....	75,949	112,360
Subtotal(1).....	<u>2,083,887</u>	<u>2,810,403</u>
U.S. Treasury securities.....	<u>1,042,785</u>	<u>48,310</u>
Total securities trading volume.....	<u>\$3,126,672</u>	<u>\$2,858,713</u>

(1) Approximately 15% and 12% of the segment's non-U.S. Treasury securities trading volume was with CHL during 2004 and 2003, respectively.

Insurance Segment

The Insurance Segment's pre-tax earnings increased 15% over the prior year, to \$160.1 million. The following table shows pre-tax earnings by business line:

	Years Ended December 31,	
	2004	2003
	(in thousands)	
Balboa Reinsurance Company.....	\$134,928	\$102,785
Balboa Life and Casualty Operations(1)	49,496	56,043
Allocated corporate expenses.....	(24,331)	(20,054)
Pre-tax earnings	<u>\$160,093</u>	<u>\$138,774</u>

(1) Includes the Balboa Life and Casualty Group and the Countrywide Insurance Services Group.

The following table shows net insurance premiums earned:

	Years Ended December 31,	
	2004	2003
	(in thousands)	
Balboa Reinsurance Company.....	\$157,318	\$128,585
Balboa Life and Casualty Operations	625,367	604,231
Total net insurance premiums earned.....	<u>\$782,685</u>	<u>\$732,816</u>

The following table shows insurance claim expenses:

	Years Ended December 31,			
	2004		2003	
	Amount	As Percentage of Net Earned Premiums(1)	Amount	As Percentage of Net Earned Premiums(1)
	(dollar amounts in thousands)			
Balboa Reinsurance Company.....	\$ 41,529	26%	\$ 38,636	30%
Balboa Life and Casualty Operations	348,674	56%	321,410	53%
Total insurance claim expenses	<u>\$390,203</u>		<u>\$360,046</u>	

Our mortgage reinsurance business produced \$134.9 million in pre-tax earnings, an increase of 31% over the year-ago period, driven primarily by growth of 7% in the mortgage loans included in our loan servicing portfolio that are covered by reinsurance contracts, combined with an overall increase in the ceded premium percentage.

Our Life and Casualty insurance business produced pre-tax earnings of \$49.5 million, a decrease of \$6.5 million from the prior year. The decline in earnings was driven by \$67.9 million in estimated losses relating to hurricane damage sustained in Florida during 2004 in comparison to \$10.1 million of catastrophic losses in the prior year, partially offset by a decline in non-catastrophic losses and a \$21.1 million, or 3.5%, increase in net earned premiums during 2004 in comparison to the prior year. The growth in net earned premiums was primarily attributable to growth in the lender-placed auto and voluntary homeowner insurance lines of business.

Our Life and Casualty insurance operations manage insurance risk by reinsuring portions of such risk. Balboa seeks to earn profits by capitalizing on Countrywide's customer base and institutional relationships, as well as through operating efficiencies and sound underwriting.

Global Operations Segment

Global Operations pre-tax earnings totaled \$41.9 million, an increase of \$16.3 million in comparison to the prior year. The increase in earnings was due partly to growth in the portfolio of mortgage loans subserviced on behalf of Global Home Loans' minority joint venture partner, Barclays Bank PLC. In addition, a favorable shift in foreign exchange rates contributed \$5.6 million to earnings along with a \$6.5 million software impairment in 2003, which did not recur in the current period.

Detailed Line Item Discussion of Consolidated Revenue and Expense Items

Gain on Sale of Loans and Securities

Gain on sale of loans and securities is summarized below:

	Years Ended December 31,					
	2004			2003		
	Gain on Sale			Gain on Sale		
Loans Sold	Amount	As Percentage of Loans Sold	Loans Sold	Amount	As Percentage of Loans Sold	
(dollar amounts in thousands)						
Mortgage Banking:						
Prime Mortgage Loans	\$268,227,114	\$2,492,464	0.93%	\$363,193,537	\$5,073,107	1.40%
Nonprime Mortgage Loans . . .	30,649,607	1,115,450	3.64%	10,231,132	452,866	4.43%
Prime Home Equity Loans . . .	25,849,186	778,622	3.01%	820,125	15,566	1.90%
Production Sector	324,725,907	4,386,536	1.35%	374,244,794	5,541,539	1.48%
Reperforming loans	2,770,673	127,149	4.59%	2,396,957	163,443	6.82%
	<u>\$327,496,580</u>	<u>4,513,685</u>		<u>\$376,641,751</u>	<u>5,704,982</u>	
Capital Markets:						
Conduit activities(1)	\$ 44,157,661	273,424	0.62%	\$ 44,142,091	237,449	0.54%
Underwriting	N/A	238,570	N/A	N/A	126,751	N/A
Commercial real estate	\$ 57,973	2,938	5.07%	N/A	—	N/A
Securities trading and other . .	N/A	(218,922)	N/A	N/A	(207,789)	N/A
		296,010			156,411	
Other	N/A	32,387	N/A	N/A	26,043	N/A
		<u>\$4,842,082</u>			<u>\$5,887,436</u>	

(1) Includes intercompany sales.

Gain on sale of Prime Mortgage Loans decreased in 2004 as compared to 2003, due primarily to lower Prime Mortgage Loan production and sales combined with lower margins. The decline in margins from the high levels realized in 2003 was due to increased price competition as a result of lower homeowner demand for refinance mortgage loans, combined with a shift in homeowner preference toward adjustable-rate mortgages, which generally carry lower margins than 30-year fixed-rate mortgages. Gain on sale of Prime Home Equity and Nonprime Mortgage Loans increased in 2004 compared to 2003, due primarily to increased sales of these loans, offset somewhat by lower margins on the sale of Nonprime Mortgage Loans. Inventory of these products had been accumulated during recent periods of high origination volume.

Reperforming loans are reinstated loans that had previously defaulted and were repurchased from mortgage securities we issued. The note rate on these loans is typically higher than the current mortgage rate, and therefore, the margin on these loans is typically higher than margins on Prime Mortgage Loans. A change in Ginnie Mae rules related to the repurchase of defaulted loans from Ginnie Mae securities has reduced the amount of loans available for repurchase, which has contributed to a lower gain on sale related to these items.

The increase in Capital Markets' underwriting revenues was due to increased sales of our nonprime and home equity securities combined with an increase in third-party underwriting business. The increase in

Capital Markets' gain on sale related to its conduit activities was due to increased margins on sales of distressed assets combined with increased sales of Nonprime Mortgage Loans. Capital Markets' revenues from its trading activities consist of gain on sale and interest income. In a steep yield curve environment, which generally existed during 2004 and 2003, trading revenues derive largely or entirely from net interest income earned during the securities' holding period. As the yield curve flattens, the mix of revenues will naturally shift toward gain on sale of securities.

In general, gain on sale of loans and securities is affected by numerous factors, including the volume and mix of loans sold, production channel mix, the level of price competition, the slope of the yield curve, and the effectiveness of our associated interest rate risk management activities.

Net Interest Income

Net interest income is summarized below:

	<u>Years Ended December 31,</u>	
	<u>2004</u>	<u>2003</u>
	(in thousands)	
Net interest income (expense):		
Mortgage Banking Segment loans and securities	\$1,202,571	\$ 887,436
Interest expense on custodial balances	(86,514)	(212,561)
Servicing Sector interest expense	(353,454)	(254,285)
Banking Segment loans and securities	736,236	341,005
Capital Markets Segment securities portfolio	393,451	448,099
Other	<u>145,026</u>	<u>197,900</u>
Net interest income	2,037,316	1,407,594
Provision for loan losses related to loans held for investment . . .	(71,775)	(48,204)
Net interest income after provision for loan losses	<u>\$1,965,541</u>	<u>\$1,359,390</u>

The increase in net interest income from Mortgage Banking loans and securities reflects an increase in the average inventory of mortgage loans during 2004 as compared to 2003. Prime Home Equity Loans had been accumulated in prior periods resulting in a higher average inventory balance of such loans in the current year as compared to the year-ago period. Also contributing to the increase in net interest income from Mortgage Banking is a decline in the overall borrowing rate as a result of the use of more cost-effective short-term financing.

Net interest expense from custodial balances decreased in the current period due to the decrease in loan payoffs from the year-ago period. We are required to pass through monthly interest to security holders on paid-off loans at the underlying security rates, which were substantially higher than the short-term rates earned by us on the payoff float. The amount of such interest passed through to the security holders was \$296.7 million and \$406.8 million in 2004 and 2003, respectively.

Interest expense allocated to the Loan Servicing Sector increased primarily due to an increase in total Servicing Sector assets.

The increase in net interest income from the Banking Segment was primarily attributable to growth in the average investment in mortgage loans in the Bank. Average assets in the Banking Segment increased to \$32.0 billion during 2004, an increase of \$15.5 billion over the year-ago period. The average net interest spread earned increased to 2.31% during 2004 from 2.13% during 2003.

The decrease in net interest income from the Capital Markets securities portfolio is attributable to a decrease in the average net spread earned from 1.44% in 2003 to 0.93% in 2004, partially offset by an

increase of 28% in the average inventory of securities held. The decrease in net spread earned on the securities portfolio is primarily due to an increase in short-term financing rates.

Loan Servicing Fees and Other Income from Retained Interests

Loan servicing fees and other income from retained interests are summarized below:

	<u>Years Ended December 31,</u>	
	<u>2004</u>	<u>2003</u>
	(in thousands)	
Servicing fees, net of guarantee fees	\$2,382,685	\$1,917,014
Income from other retained interests	388,474	410,346
Late charges	182,446	151,665
Prepayment penalties	153,467	172,171
Global Operations Segment subservicing fees	106,356	92,418
Ancillary fees	56,159	60,724
Total loan servicing fees and other income from retained interests ..	<u>\$3,269,587</u>	<u>\$2,804,338</u>

The increase in servicing fees, net of guarantee fees, was principally due to a 33% increase in the average servicing portfolio, partially offset by a reduction in the overall annualized net service fee earned from 0.350% of the average portfolio balance during 2003 to 0.327% during 2004. The reduction in the overall net service fee was largely due to agreements we reached with certain loan investors to reduce our contractual servicing fee rate. The resulting excess yield has been securitized and sold or is included on the balance sheet as trading securities.

The decrease in income from other retained interests was due primarily to a slight decrease in the yield on these investments during 2004. These investments include interest-only and principal-only securities as well as residual interests that arise from the securitization of nonconforming mortgage loans, particularly Nonprime Mortgage and Prime Home Equity Loans.

Amortization of Mortgage Servicing Rights

We recorded amortization of MSR of \$1,940.5 million, or an annual rate of 22.0%, during 2004 as compared to \$2,069.2 million, or an annual rate of 26.5%, during 2003. The reduction in the amortization rate reflects the increase in the estimated life of the servicing portfolio, which is attributable to the effect of comparatively higher interest rates during the current period on estimated future prepayments. Partially offsetting the lower amortization rate was a higher MSR asset balance attributable to net growth in the servicing portfolio during 2004.

Impairment of Retained Interests and Servicing Hedge (Losses) Gains

Impairment of retained interests and Servicing Hedge (losses) gains are detailed below:

	<u>Years Ended December 31,</u>	
	<u>2004</u>	<u>2003</u>
	(in thousands)	
Impairment of retained interests:		
MSRs	\$(279,842)	\$(1,326,741)
Other retained interests	(368,295)	(106,224)
	<u>\$(648,137)</u>	<u>\$(1,432,965)</u>
Servicing Hedge (losses) gains recorded in earnings	<u>\$(215,343)</u>	<u>\$ 234,823</u>

Impairment of MSR's in 2004 resulted generally from a decline in their estimated fair value, driven by a slight decrease in mortgage rates during the year. However, impairment of MSR's was lower in 2004 than in 2003 because mortgage rates were generally higher during 2004 than in 2003. Impairment of MSR's during 2003 resulted from a reduction in the estimated fair value of MSR's, primarily driven by the decline in mortgage rates during much of the period. In 2004, we recognized impairment of other retained interests, primarily as a result of a decline in the value of nonprime securities. The collateral underlying certain of these residuals is fixed-rate while the pass-through rate is floating. An increase in projected short-term interest rates during the current period resulted in a compression of the spread on such residuals, which resulted in a decline in their value.

There was little change in long-term Treasury and swap rates from December 31, 2003 to December 31, 2004. The Servicing Hedge loss of \$215.3 million in 2004 resulted primarily from time value decay on the options included in the Servicing Hedge. During 2003, the Servicing Hedge generated a gain of \$234.8 million. This gain resulted from a decline in long-term Treasury and swap rates during the first part of 2003. The Servicing Hedge gains generated in the early part of 2003 were partly offset by Servicing Hedge losses toward the end of the year as long-term Treasury and swap rates rose.

The Servicing Hedge is intended to moderate the effect on earnings caused by changes in the estimated fair value of MSR's and other retained interests that generally result from changes in mortgage rates. Rising interest rates in the future will result in Servicing Hedge losses.

Net Insurance Premiums Earned

The increase in net insurance premiums earned is due to an increase in premiums earned on lender-placed and voluntary lines of business combined with an increase in reinsurance premiums.

Other Revenue

Other revenue consisted of the following:

	<u>Years Ended December 31,</u>	
	<u>2004</u>	<u>2003</u>
	<i>(in thousands)</i>	
Global Operations Segment processing fees	\$ 78,404	\$ 78,043
Appraisal fees, net	75,991	68,922
Credit report fees, net	70,558	69,424
Insurance agency commissions.....	63,194	52,865
Title services	46,480	49,922
Increase in cash surrender value of life insurance.....	22,041	—
Other.....	<u>154,001</u>	<u>142,874</u>
Total other income.....	<u>\$510,669</u>	<u>\$462,050</u>

Compensation Expenses

Average workforce by segment is summarized below:

	Years Ended December 31,	
	2004	2003
Mortgage Banking	29,699	25,415
Banking	1,015	781
Capital Markets	532	420
Insurance	1,834	1,784
Global Operations	2,131	2,018
Corporate Administration	3,720	3,142
Average workforce, including temporary staff	<u>38,931</u>	<u>33,560</u>

Compensation expenses are summarized below:

	Years Ended December 31,	
	2004	2003
	(dollar amount in thousands)	
Base salaries	\$1,650,321	\$1,371,821
Incentive bonus and commissions	1,636,833	1,285,964
Payroll taxes and benefits	428,683	359,220
Deferral of loan origination costs	(578,792)	(426,069)
Total compensation expenses	<u>\$3,137,045</u>	<u>\$2,590,936</u>

Compensation expenses increased \$546.1 million, or 21%, during 2004 as compared to 2003. In the Loan Production Sector, compensation expenses increased \$382.3 million, or 25%, as a result of a 22% increase in average staff combined with an increase in incentive compensation, which averaged 0.30% of the volume of loans originated in 2004, compared to 0.21% in 2003.

In the Loan Servicing Sector, compensation expense rose \$34.0 million, or 14%, to accommodate a 22% increase in the number of loans serviced. Compensation expenses increased in all other business segments and corporate areas, reflecting growth in the Company.

Incremental direct costs associated with the origination of loans are deferred when incurred. When the related loan is sold, the costs deferred are included as a component of gain on sale.

Occupancy and Other Office Expenses

Occupancy and other office expenses are summarized below:

	Years Ended December 31,	
	2004	2003
	(in thousands)	
Office and equipment rentals	\$160,687	\$109,696
Utilities	120,995	96,979
Depreciation expense	111,664	82,051
Postage and courier service	90,036	80,797
Office supplies	58,831	56,360
Repairs and maintenance	45,031	36,389
Dues and subscriptions	44,859	26,379
Other	11,275	36,541
Total occupancy and other office expenses	<u>\$643,378</u>	<u>\$525,192</u>

Occupancy and other office expenses for 2004 increased by \$118.2 million, or 23%. Personnel growth in our loan production operations accounted for 89% of this increase.

Insurance Claim Expenses

Insurance claim expenses were \$390.2 million for 2004 as compared to \$360.0 million for 2003. The increase in insurance claim expenses was due mainly to \$67.9 million of estimated losses resulting from hurricane damage sustained in Florida during 2004 in comparison to \$10.1 million of catastrophic losses in the prior year. The increase in catastrophic claim expenses was partially offset by lower non-catastrophic claims experience in both voluntary homeowners and lender-placed insurance lines during 2004.

Advertising and Promotion Expenses

Advertising and promotion expenses increased 65% from 2003, reflecting the shift in our loan product and production channel mix.

Other Operating Expenses

Other operating expenses are summarized below:

	<u>Years Ended December 31,</u>	
	<u>2004</u>	<u>2003</u>
	(in thousands)	
Insurance commission expense.....	\$123,225	\$138,853
Legal, consulting, accounting and auditing	103,990	111,643
Travel and entertainment	85,319	63,295
Losses on servicing-related advances	56,785	36,217
Insurance	55,608	40,298
Software amortization and impairment	53,235	46,136
Taxes and licenses.....	37,582	32,347
Other.....	188,203	155,541
Deferral of loan origination costs	<u>(75,404)</u>	<u>(71,536)</u>
Total other operating expenses	<u>\$628,543</u>	<u>\$552,794</u>

Insurance expense increased due to an increase in mortgage insurance related to growth in the Bank's loan portfolio.

Quantitative and Qualitative Disclosures About Market Risk

The primary market risk we face is interest rate risk. The predominant type of interest rate risk at Countrywide is price risk, which is the risk that the value of our assets and liabilities will change due to changes in interest rates. Interest rate risk also includes the risk that the net interest income from our mortgage loan and investment portfolios will change in response to changes in interest rates. From an enterprise perspective, we manage interest rate risk through the natural counterbalance of our loan production and servicing businesses. We also use various financial instruments, including derivatives, to manage the interest rate risk related specifically to the values of our interest rate lock commitments, Mortgage Loan Inventory and MBS held for sale, MSRs and other retained interests and trading securities, as well as a portion of our debt. The overall objective of our interest rate risk management activities is to reduce the variability of earnings caused by changes in interest rates. Our Corporate Asset/Liability Management Committee, which is comprised of several of the Company's senior financial executives, is responsible for management of this risk.

Interest Rate Lock Commitments and Mortgage Inventory

We are exposed to price risk from the time an interest rate lock commitment (“IRLC”) is made to a mortgage applicant or financial intermediary to the time the resulting mortgage loan is sold. IRLCs guarantee for a specified period the rate and points to be charged to a borrower on a mortgage. The period of the guarantee is generally from seven to 60 days. During this period, we are exposed to losses if mortgage rates rise, because the increase in interest rates generally causes the value of the IRLC or mortgage to decline. To manage this risk, we use derivatives, primarily forward sales of MBS, options to buy and sell MBS, Eurodollar futures and Eurodollar options as well as options on Treasury futures contracts.

Managing the interest rate risk related to IRLCs is complicated by the fact that the ultimate percentage of applications that close within the terms of the IRLC is beyond our control and is driven primarily by changes in mortgage rates in the marketplace. In general, the percentage of applications that ultimately close within the terms of the IRLC increases if mortgage rates rise and decreases if mortgage rates fall. This is due primarily to the relative attractiveness of current mortgage rates compared to the applicants’ committed rates. The closing percentage is also influenced by the source and age of the applications, purpose for the loans (purchase or refinance) and the application approval rate. We have developed closing ratio estimates using empirical data. Our estimates take into account all of these variables, as well as renegotiations of rate and point commitments that tend to occur when mortgage rates fall. Our closing ratio estimates are revised periodically using the most current empirical data.

To manage the price risk associated with IRLCs, we use a combination of net forward sales of MBS and put and call options on MBS, Treasury futures and Eurodollar futures. We generally enter into forward sales contracts of MBS in an amount equal to the portion of the IRLCs expected to close, assuming no change in mortgage rates. We acquire put and call options to protect against the variability of the rate of loan closings caused by changes in mortgage rates, using our current closing ratio estimates to determine the amount of optional coverage required.

We manage the price risk related to our Mortgage Loan Inventory primarily by entering into forward sales of MBS and Eurodollar futures contracts. The value of these forward MBS sales and Eurodollar futures moves in the opposite direction of the value of the Mortgage Loan Inventory.

We manage the price risk and credit risk related to our commercial mortgage loans using total rate of return and credit default swaps.

We actively manage our IRLCs and Mortgage Loan Inventory risk profiles on a daily basis.

A more detailed description of the derivative instruments we use in our risk management activities related to the IRLCs and Mortgage Loan Inventory is presented below:

- **Forward Sales of MBS:** An obligation to sell an MBS at a specified price in the future. The value increases as mortgage rates rise.
- **Forward Purchases of MBS:** An obligation to buy an MBS at a specified price in the future. The value increases as mortgage rates fall.
- **Long Call Options on MBS:** A right to buy an MBS at a specified price in the future. The value increases as mortgage rates fall.
- **Long Put Options on MBS:** A right to sell an MBS at a specified price in the future. The value increases as mortgage rates rise.
- **Long Call Options on Treasury Futures:** A right to acquire a Treasury futures contract at a specified price in the future. The value increases as the benchmark Treasury rate falls.

- **Long Put Options on Treasury Futures:** A right to sell a Treasury futures contract at a specified price in the future. The value increases as the benchmark Treasury rate rises.
- **Short Eurodollar Futures Contracts:** A standardized exchange-traded contract, the value of which is tied to spot Eurodollar rates at specified future dates. The value increases when Eurodollar rates rise.
- **Total Rate of Return Swaps:** An agreement to pay or receive the total return on a financial index or security in exchange for the payment or receipt of a floating rate of interest over the term of the contract. For use in the risk management of the commercial mortgage portfolio, the Company pays the return on a published CMBS index and receives the floating rate of interest. The value of these contracts increases as the value of the index declines.
- **Credit Default Swaps:** An agreement to purchase credit event protection based on a financial index or security in exchange for paying a fixed rate of interest over the term of the contract. For use in the risk management of the commercial mortgage portfolio, the Company receives credit protection and pays a fixed rate of interest. The value of these contracts increases when the probability of the occurrence of a credit event rises.

Mortgage Servicing Rights (MSRs) and Other Retained Interests

Our MSRs and other retained interests are subject to loss in value when mortgage rates decline. Declining mortgage rates generally precipitate increased mortgage refinancing activity. Increased refinancing activity reduces the life of the loans underlying the MSRs and other retained interests, thereby reducing their value. Reductions in the value of these assets impact earnings primarily through impairment charges. To moderate the effect on earnings of impairment, we maintain a portfolio of financial instruments, including derivatives, which generally increase in aggregate value when interest rates decline (the “Servicing Hedge”).

We currently use, or have used in the past, the following financial instruments in our Servicing Hedge:

- **Interest Rate Floors:** A right to receive cash if a reference interest rate falls below a contractual strike rate. The value increases as reference interest rates fall. The reference interest rates used include mortgage rates, Treasury rates and U.S. dollar (“USD”) LIBOR.
- **Long Treasury Futures:** An agreement to purchase a Treasury security at a specified price in the future. The value increases as the benchmark Treasury rate falls.
- **Long Call Options on Treasury and Eurodollar futures:** A right to acquire a Treasury or Eurodollar futures contract at a specified price in the future. The value increases as the benchmark Treasury or Eurodollar rate falls.
- **Long Put Options on Treasury and Eurodollar futures:** A right to sell a Treasury or Eurodollar futures contract at a specified price in the future. The value increases as the benchmark Treasury or Eurodollar rate rises.
- **Long Call Options on MBS:** A right to buy an MBS at a specified price in the future. The value increases as mortgage rates fall.
- **Forward Purchases of MBS:** An obligation to buy an MBS at a specified price in the future. The value increases as mortgage rates fall.
- **Interest Rate Swaps:** A mutual agreement to exchange interest rate payments; one party paying a fixed rate and another paying a floating rate tied to a reference interest rate (e.g., USD LIBOR).

For use in the Servicing Hedge, we generally receive the fixed rate and pay the floating rate. Such contracts increase in value as rates fall.

- **Receiver Swaptions:** A right to enter a predetermined Interest Rate Swap at a future date where we receive the fixed rate and pay the floating rate. These contracts increase in value as rates fall.
- **Payor Swaptions:** A right to enter a predetermined Interest Rate Swap at a future date, where we pay the fixed rate and receive the floating rate. These contracts increase in value as rates rise.
- **Principal-Only Securities:** Consist of mortgage trust principal-only securities and Treasury principal-only securities. These securities have been purchased at discounts to par value. As interest rates decrease, the value of these securities generally increases.
- **Mortgage Forward Rate Agreement:** A mutual agreement to exchange a single cash flow at a forward settlement date, based on the basis point difference between the forward fixed rate and floating rate set equal to the 30-day forward current coupon mortgage rate, known as the CMM index, on the settlement date. For use in the Servicing Hedge, we generally receive the fixed rate and pay the floating rate. Such contracts increase in value as the spread between the current coupon mortgage rate and the swap curve tightens, or when interest rates fall.

These instruments are combined to manage the overall risk profile of the MSR's and other retained interests. We actively manage our retained interests risk profile on a daily basis.

Securities Trading Activities

Within our Capital Markets operations, we maintain a trading portfolio of fixed-income securities, primarily MBS. We are exposed to price changes in our trading portfolio arising from interest rate changes during the period we hold the securities. To manage this risk, we use the following derivative instruments:

- **Forward Sales of To-Be-Announced ("TBA") MBS:** An obligation to sell agency pass-through MBS that have not yet been issued at a specified price and at a specified date in the future. The value increases as mortgage rates rise.
- **Forward Purchases of TBA MBS:** An obligation to purchase agency pass-through MBS that have not yet been issued at a specified price at a specified date in the future. The value increases as mortgage rates fall.
- **Forward Sale of U.S. Treasury Securities:** An agreement to sell a specified quantity of U.S. Treasury securities for a specified price at a specified date in the future. The value increases when interest rates rise.
- **Short Futures Contract:** A standardized exchange-traded contract, the value of which is tied to spot Fed Funds or Eurodollar rates at specified future dates. The value of these contracts increases when Fed Funds or Eurodollar rates rise.
- **Long Futures Contract:** A standardized exchange-traded contract, the value of which is tied to the spot Fed Funds or Eurodollar rates at specified future dates. The value of these contracts increases when Fed Funds or Eurodollar rates fall.
- **Interest Rate Swaps:** A mutual agreement to exchange interest rate payments; one party paying a fixed rate and another paying a floating rate tied to a reference interest rate (e.g. USD LIBOR). For use in its trading portfolio risk management activities, the Company receives the floating rate and pays the fixed rate. Such contracts increase in value as rates rise.

- **Long Put Options on Futures Contracts:** A right to sell futures contracts, the value of which is tied to spot Fed Funds or Eurodollar rates at specified future dates. The value of these contracts increases when Fed Funds or Eurodollar rates rise.
- **Long Call Options on Futures Contracts:** A right to purchase futures contracts, the value of which is tied to spot Fed Funds or Eurodollar rates at specified future dates. The value of these contracts increases when Fed Funds or Eurodollar rates fall.

Countrywide Bank

The primary component of Countrywide Bank's earnings is net interest income from our mortgage loan and investment portfolios. At Countrywide Bank, we invest primarily in adjustable-rate and short duration residential mortgages. Our securities portfolio is comprised mostly of short-duration sequential collateralized mortgage obligations. We manage our interest rate risk primarily by investing in relatively short duration assets, and matching the duration and re-pricing characteristics of our interest-bearing liabilities with those of our interest-earning assets. Deposits are priced to encourage consumers to choose maturity terms consistent with our assets. Interest rate swaps are also used to efficiently and cost effectively manage the repricing characteristics of our liabilities to facilitate the liabilities' alignment with our interest-earning assets.

Debt Securities

We determine the mix of fixed-rate and variable-rate debt as part of our overall interest rate risk management activities. We use interest rate swaps to efficiently and cost effectively achieve our desired mix of fixed- and floating-rate debt. Typically, terms of the Interest Rate Swaps match the terms of the underlying debt, resulting in an effective conversion to the desired mix.

Impact of Changes in Interest Rates on the Net Value of the Company's Interest Rate-Sensitive Financial Instruments

We perform various sensitivity analyses that quantify the net financial impact of changes in interest rates on our interest rate-sensitive assets, liabilities and commitments. These analyses incorporate assumed changes in the interest rate environment, including selected hypothetical, instantaneous parallel shifts in the yield curve.

We employ various commonly used modeling techniques to value our financial instruments in connection with these sensitivity analyses. For mortgage loans, MBS, MBS forward contracts, collateralized mortgage obligations and MSRs, option-adjusted spread ("OAS") models are used. The primary assumptions used in these models for purpose of these sensitivity analyses are the implied market volatility of interest rates and prepayment speeds. For options and interest rate floors, an option-pricing model is used. The primary assumption used in this model is implied market volatility of interest rates. Other retained interests are valued using a zero volatility discounted cash flow model. The primary assumptions used in these models are prepayment rates, discount rates and credit losses. All relevant cash flows associated with the financial instruments are incorporated in the models.

The following table summarizes the estimated change in fair value of our interest-rate-sensitive assets, liabilities and commitments as of December 31, 2005, given several hypothetical, instantaneous, parallel shifts in the yield curve:

<u>Change in Interest Rate (basis points)</u>	<u>Change in Fair Value</u>			
	<u>-100</u>	<u>-50</u>	<u>+50</u>	<u>+100</u>
	(in millions)			
MSRs and other financial instruments:				
MSR and other retained interests	\$(2,812)	\$(1,302)	\$1,009	\$ 1,714
Impact of Servicing Hedge:				
Mortgage-based	261	130	(130)	(260)
Swap-based	2,626	991	(429)	(598)
MSRs and other retained interests, net	75	(181)	450	856
Interest rate lock commitments	190	136	(218)	(489)
Mortgage Loan Inventory	1,135	691	(862)	(1,842)
Impact of associated derivative instruments:				
Mortgage-based	(1,454)	(890)	1,117	2,387
Treasury-based	187	74	6	74
Eurodollar-based	(97)	(53)	77	166
Interest rate lock commitments and Mortgage Loan Inventory, net	(39)	(42)	120	296
Countrywide Bank:				
Securities portfolio	147	88	(108)	(227)
Mortgage loans	555	299	(376)	(739)
Deposit liabilities	(255)	(131)	136	275
Federal Home Loan Bank advances	(235)	(115)	156	264
Countrywide Bank, net	212	141	(192)	(427)
Notes payable and capital securities	(824)	(412)	393	759
Impact of associated derivative instruments:				
Swap-based	95	48	(48)	(95)
Notes payable and capital securities, net	(729)	(364)	345	664
Insurance company investment portfolios	52	27	(28)	(56)
Net change in fair value related to MSRs and other financial instruments	<u>\$ (429)</u>	<u>\$ (419)</u>	<u>\$ 695</u>	<u>\$ 1,333</u>
Net change in fair value related to broker-dealer trading securities	<u>\$ (18)</u>	<u>\$ (3)</u>	<u>\$ (11)</u>	<u>\$ (33)</u>

The following table summarizes the estimated change in fair value of the Company's interest-rate-sensitive assets, liabilities and commitments as of December 31, 2004, given several hypothetical (instantaneous) parallel shifts in the yield curve:

<u>Change in Interest Rate (basis points)</u>	<u>Change in Fair Value</u>			
	<u>-100</u>	<u>-50</u>	<u>+50</u>	<u>+100</u>
	(in millions)			
Net change in fair value related to MSRs and other financial Instruments	<u>\$(285)</u>	<u>\$(492)</u>	<u>\$787</u>	<u>\$1,765</u>
Net change in fair value related to broker-dealer trading securities	<u>\$ (11)</u>	<u>\$ (3)</u>	<u>\$ (8)</u>	<u>\$ (24)</u>

These sensitivity analyses are limited in that they were performed at a particular point in time; only contemplate certain movements in interest rates; do not incorporate changes in interest rate volatility or changes in the relationship of one interest rate index to another; are subject to the accuracy of various assumptions used, including prepayment forecasts and discount rates; and do not incorporate other factors that would impact the Company's overall financial performance in such scenarios, most significantly the impact of changes in loan production earnings that result from changes in interest rates. Not all of the changes in fair value would affect current period earnings. For example, MSR stratum are carried by impairment stratum at the lower of amortized cost or market value. Absent hedge accounting, any increase in the value of a particular MSR stratum in excess of the related impairment reserve would not be reflected in current-period earnings. The total impairment valuation allowance was \$0.4 billion as of December 31, 2005. On April 1, 2005, we implemented hedge accounting in accordance with SFAS 133 for a portion of our interest rate risk management activities related to MSRs. In addition, our debt is carried at its unpaid principal balance net of issuance discount or premium; therefore, absent hedge accounting, changes in the market value of our debt are not recorded in current-period earnings. For these reasons, the preceding estimates should not be viewed as an earnings forecast.

Market Risk—Foreign Currency Risk

To diversify our funding sources on a global basis, we occasionally issue medium-term notes denominated in a foreign currency. We manage the foreign currency risk associated with these medium-term notes through cross-currency swap transactions. The terms of the cross-currency swaps have the effect of converting all foreign currency-denominated medium-term notes into U.S. dollar obligations, thereby eliminating the associated foreign currency risk. As a result, potential changes in the exchange rates of foreign currencies denominating such medium-term notes would not have a net financial impact on future earnings, fair values or cash flows.

Credit Risk Management

Credit risk is the potential for financial loss resulting from the failure of a borrower or an institution to honor its contractual obligations to us. Credit risk arises in many of our business activities including lending activities, securities trading activities and interest rate risk management activities. We actively manage credit risk to maintain credit losses within levels that achieve our profitability and return on capital objectives while meeting our expectations for consistent financial performance.

Our Credit Committee has primary responsibility for setting strategies to achieve our credit risk goals and objectives. Those goals and objectives are documented in our Credit Policy. The committee is comprised of our Chief Credit Officer and other senior executives.

Mortgage Credit Risk

Overview

In our mortgage lending activities, we manage our credit risk through credit policy, underwriting, quality control and surveillance activities as well as through use of credit enhancements, especially nonrecourse and limited recourse securitizations. We also employ proactive collection and loss mitigation efforts.

Loan Quality

Our credit policy establishes standards for the determination of acceptable credit risks. Those standards encompass borrower and collateral quality, underwriting guidelines and loan origination standards and procedures.

Borrower quality includes consideration of the borrower's credit and capacity to pay. We assess credit and capacity to pay through the use of credit scores, application of a mortgage scorecard, and manual or automated underwriting.

Collateral quality includes consideration of property value, condition and marketability and is determined through physical inspections and the use of manual and automated valuation models and processes.

Underwriting guidelines facilitate the uniform application of underwriting standards to all borrowers regardless of race, religion or ethnic background. Uniformity in underwriting also provides a means for measuring and managing credit risk. This allows us, as well as government sponsored enterprises ("GSEs"), private investors, and the secondary markets in general, to assess risk, which provides us with more flexibility in the sale of loans.

Our conventional conforming underwriting guidelines are based on the guidelines established by Fannie Mae or Freddie Mac. Our underwriting guidelines for FHA-insured and VA-guaranteed mortgage loans comply with guidelines established by the U.S. Department of Housing and Urban Development or the Veterans Administration. Our underwriting guidelines for non-conforming mortgage loans, Prime Home Equity Loans, and Nonprime Mortgage Loans have been designed so that these loans are salable in the secondary mortgage market. We developed these guidelines to meet the requirements of private investors, rating agencies and third-party credit enhancement providers.

These standards and procedures encompass underwriter qualifications and authority levels, appraisal review requirements, fraud controls, funds disbursement controls, training of our employees and ongoing review of their work. We help to ensure that our origination standards are met by employing accomplished and seasoned management, underwriters and processors and through the extensive use of technology. We also employ proprietary underwriting systems in our loan origination process that improve the consistency of underwriting standards, assess collateral adequacy and help to prevent fraud, while at the same time increasing productivity.

We supplement our loan origination standards and procedures with a post-funding quality control process. Our Quality Control Department, under the direction of the Chief Credit Officer, is responsible for completing loan audits that may consist of a re-verification of loan documentation, an underwriting and appraisal review, and if necessary, a fraud investigation. We also employ a pre-and post-funding proprietary loan performance evaluation system. This system helps to identify fraud and poor performance of individuals and business entities associated with the origination of our loans. The combination of this system and our audit results allows us to evaluate and measure adherence to prescribed underwriting guidelines and compliance with laws and regulations.

Sale of Loans

Nearly all of the mortgage loans that we originate in our Mortgage Banking Segment are sold into the secondary mortgage market primarily in the form of securities, and to a lesser extent as whole loans. While we generally sell our Prime Mortgage Loans on a non-recourse basis, either in the form of securities or whole loans, we have potential liability under the representations and warranties we make to purchasers and insurers of the loans. In the event of a breach of such representations and warranties, we may be required to either repurchase the mortgage loans with the identified defects or indemnify the investor or insurer. In such cases, we bear any subsequent credit loss on the mortgage loans. The liability for this recourse totaled \$169.8 million at December 31, 2005 and \$139.9 million at December 31, 2004.

Securitization

As described below, the degree to which we retain credit risk on loans that we sell through securitizations depends on the structure of the securitization. Our Prime Mortgage Loans generally are securitized on a non-recourse basis, while Prime Home Equity and Nonprime Mortgage Loans generally are securitized with limited recourse for credit losses.

Conforming Conventional Loans

We generally pool conforming conventional loans into mortgage-backed securities guaranteed by Fannie Mae or Freddie Mac. Subject to certain representations and warranties we make, nearly all conventional loans securitized through Fannie Mae or Freddie Mac are sold on a non-recourse basis. We pay guarantee fees to these agencies to compensate them for their assumption of credit risk on the securitized loans.

FHA-Insured and VA-Guaranteed Loans

FHA-insured and VA-guaranteed mortgage loans are generally pooled into mortgage-backed securities guaranteed by the Government National Mortgage Association ("Ginnie Mae"). We are insured against foreclosure loss by the FHA or partially guaranteed against foreclosure loss by the VA. Fees charged by the FHA and VA for assuming such risks are paid directly by the borrower. We are exposed to credit losses on defaulted VA loans to the extent that the partial guarantee provided by the VA is inadequate to cover the total credit losses incurred. We pay guarantee fees to Ginnie Mae for Ginnie Mae's guarantee on its securities of timely payment of principal and interest. Ginnie Mae does not assume mortgage credit risk associated with the loans securitized under its program.

Non-conforming Conventional Prime Loans

Non-conforming conventional prime mortgage loans are generally pooled into "private-label" (non-agency) mortgage-backed securities. Such securitizations involve some form of credit enhancement, such as senior/subordinated structures, overcollateralization or mortgage pool insurance. Securitizations that involve senior/subordinated structures contain securities that assume varying levels of credit risk. Holders of subordinated securities are compensated for the credit risk assumed through a higher yield. We generally sell the subordinated securities created in connection with these securitizations and thereby transfer the related credit risk subject to representations and warranties we make when the loans are securitized.

Prime Home Equity Loans

Prime Home Equity Loans are generally pooled into private-label asset-backed securities. These securities generally are credit-enhanced through over-collateralization, residual interests that we generally retain and guarantees provided by a third-party surety. In some cases, the securitizations also contain mortgage pool insurance or a limited corporate guarantee as a form of credit enhancement. In Prime Home Equity securitizations, Countrywide is generally in the first loss position; however, the recourse for credit losses is limited to the carrying value of a residual interest.

Nonprime Mortgage Loans

Nonprime Mortgage Loans generally are pooled into private-label asset-backed securities. We generally securitize these loans with limited recourse for credit losses through retention of residual interests, the value of which usually range from 1.0% to 5.5% of the principal balance of the loans. The holder of the residual interest is in the first loss position; however, the recourse for credit losses is limited to the carrying value of the residual interest. In some cases, such limited recourse securitizations have

contained lender paid mortgage insurance as a form of credit enhancement or a limited corporate guarantee from us. We also have pooled a portion of our Nonprime Mortgage Loans into securities guaranteed by Fannie Mae. In such cases, we have paid Fannie Mae a guarantee fee in exchange for Fannie Mae assuming the credit risk of the underlying loans.

In some cases the retained residual interest is deposited into a net interest margin security, which enables us to monetize future residual cash flows and retain a smaller residual interest ("Back-end NIM Residual"). The value of the Back-end NIM Residuals usually range from 0.25% to 1.50% of the principal balance of the loans underlying the residual security. The holder of the Back-end NIM Residual is in the first loss position; however, the recourse for credit losses is limited to the carrying value of the Back-end NIM residual.

Our exposure to credit losses related to our limited recourse securitization activities is limited to the carrying value of our subordinated interests and to the contractual limit of reimbursable losses under our corporate guarantees less the recorded liability for such guarantees. These amounts at December 31, 2005 are as follows:

	December 31, 2005 (in thousands)
Subordinated Interests:	
Prime home equity residual securities	\$ 925,762
Nonprime residual securities	547,139
Prime home equity line of credit transferor's interests	538,048
Nonconforming residual securities	21,004
Subordinated mortgage-backed pass-through securities	2,059
	<u>\$2,034,012</u>
Corporate guarantees in excess of recorded liability	<u>\$ 349,864</u>

The carrying value of the residual securities is net of expected future credit losses. The total credit losses incurred for 2005 and 2004 related to all of our mortgage securitization activities are summarized as follows:

	Years Ended December 31.	
	2005	2004
	(in thousands)	
Nonprime securitizations with retained residual interest	\$ 69,269	\$ 43,021
Prime home equity securitizations with retained residual interest	34,173	29,370
Repurchased or indemnified loans	28,213	42,063
Prime home equity securitizations with corporate guarantee	10,798	6,930
Nonprime securitizations with corporate guarantee	9,724	20,039
VA losses in excess-of VA guarantee	1,894	1,658
	<u>\$154,071</u>	<u>\$143,081</u>

Portfolio Lending Activities

As discussed in the preceding section, "Detailed Line Item Discussion of Consolidated Revenue and Expense Items—*Net Interest Income*," we have a portfolio of mortgage loans held for investment, consisting primarily of Prime Mortgage and Prime Home Equity Loans, which amounted to \$64.8 billion at December 31, 2005. This portfolio is held primarily in our Bank. \$3.9 billion of Prime Home Equity Loans held in the Bank with combined loan-to-value ratios equal-to or above 90% are covered by a pool

insurance policy that provides partial protection against credit losses. Otherwise, we generally retain full credit exposure on these loans.

We also provide short-term secured mortgage-loan warehouse advances to various lending institutions, which totaled \$3.9 billion at December 31, 2005. We incurred no credit losses related to this activity during the year ended December 31, 2005.

Mortgage Reinsurance

We provide mortgage reinsurance on certain mortgage loans included in our servicing portfolio through contracts with several primary mortgage insurance companies. Under these contracts, we absorb mortgage insurance losses in excess of a specified percentage of the principal balance of a given pool of loans, subject to a cap, in exchange for a portion of the pools' mortgage insurance premium. As of December 31, 2005, approximately \$78.2 billion of mortgage loans in our servicing portfolio are covered by such mortgage reinsurance contracts. The reinsurance contracts place limits on our maximum exposure to losses. At December 31, 2005, the maximum aggregate losses under the reinsurance contracts was limited to \$577.4 million. We are required to pledge securities to cover this potential liability. We recorded provisions for losses related to this activity of \$30.8 million, \$41.5 million and \$38.6 million, in 2005, 2004 and 2003, respectively. The accumulated liability recorded for estimated reinsurance totaled \$120.5 million at December 31, 2005.

Mortgage Loans Held for Sale

At December 31, 2005, mortgage loans held for sale amounted to \$36.8 billion. While the loans are in inventory, we bear credit risk after taking into consideration primary mortgage insurance (which is generally required for conventional loans with a loan-to-value ratio greater than 80%), FHA insurance or VA guarantees. Historically, credit losses related to loans held for sale have not been significant.

Counterparty Credit Risk

We have exposure to credit loss in the event of contractual non-performance by our trading counterparties and counterparties to our various over-the-counter derivative financial instruments. We manage this credit risk by selecting only counterparties we believe to be financially strong, spreading the credit risk among many such counterparties and by placing contractual limits on the amount of unsecured credit extended to any single counterparty.

The aggregate amount of counterparty credit exposure after consideration of relevant netting agreements at December 31, 2005, before and after collateral held by us, was as follows:

	<u>December 31, 2005</u>
	(in millions)
Aggregate credit exposure before collateral held	\$ 936
Less: collateral held	(519)
Net aggregate unsecured credit exposure.	<u>\$ 417</u>

For the year ended December 31, 2005, we incurred no credit losses due to non-performance of any of our counterparties.

Operational Risk

All businesses face operational risk. Operational risk is the risk of loss from inadequate or failed internal processes, people, and systems or from external events. CFC categorizes operational risk into the areas of human resources; vendor management; custody of assets; accounting and financial disclosure;

technology; physical security, natural hazard and environment; fraud and embezzlement (internal and external); political/governmental affairs; modeling; compliance/regulatory; governance; strategic; and reputation. CFC has documented its operational risks and corresponding controls in its proprietary risk assessment system. This information is utilized by executive officers and appropriate groups within the Company for ongoing risk monitoring, testing and review. Responsibility for operational risk identification and management is assigned to each of our business units with centralized corporate oversight and support. We further integrate operational risk management into our daily activities. Examples include:

- Identification of operational risk is performed at the activity level. Key controls that address the risks are identified and monitored by management. Operational controls that affect financial reporting are also tested by business unit management
- Independent testing of internal controls is conducted on a sample basis by our internal audit function
- Independent review of corporate processes and operational risks (including the sufficiency of governance structures to mitigate those risks) is conducted by an independent enterprise risk assessment function
- Staff is dedicated to areas of key operational risk, such as a disaster recovery function
- Oversight of operational risk on an enterprise-wide basis is conducted by Countrywide's Executive Risk Committee; an Operational Risk Committee comprised of senior CFC executives; a risk managers' roundtable comprised of divisional operation risk managers; and business unit risk committees comprised of the business unit's leaders and risk managers
- Committees of executive management oversee operational areas that present the greatest operational risk. These areas include mortgage loan pricing, hedging of mortgage servicing rights, credit policy development, and asset/liability management
- The processes supporting our key business activities are evaluated and redesigned in a structured manner that minimizes errors and inefficiency
- A corporate expectation of ethical behavior is set with a formalized code of ethics, mandatory annual compliance training, provision for anonymous reporting of suspected breaches of corporate ethics, and independent monitoring and reporting of alleged breaches of corporate ethics to the Audit and Ethics Committee of the Board of Directors.

Loan Servicing

The following table sets forth certain information regarding our servicing portfolio of single-family mortgage loans, including loans and securities held for sale, loans held for investment and loans serviced under subservicing agreements, for the periods indicated.

	<u>Years Ended December 31,</u>	
	<u>2005</u>	<u>2004</u>
	(in millions)	
Beginning owned servicing portfolio	\$ 821,475	\$ 630,451
Add: Loan production	490,947	363,006
Purchased MSR's (bulk acquisitions)	51,377	40,723
Less: Servicing sold	(1,119)	—
Less: Runoff(1)	(281,491)	(212,705)
Ending owned servicing portfolio	<u>1,081,189</u>	<u>821,475</u>
Subservicing portfolio	29,901	16,847
Total servicing portfolio	<u>\$1,111,090</u>	<u>\$ 838,322</u>
MSR portfolio	<u>\$ 978,988</u>	<u>\$ 758,975</u>
Mortgage loans owned	102,201	62,500
Subservicing portfolio	29,901	16,847
Total servicing portfolio	<u>\$1,111,090</u>	<u>\$ 838,322</u>
	<u>2005</u>	<u>2004</u>
	(dollar amounts in millions)	
Composition of owned servicing portfolio at period end:		
Conventional mortgage	\$ 863,688	\$639,148
Nonprime Mortgage	116,101	84,608
Prime Home Equity	51,491	45,053
FHA-insured mortgage	36,949	39,618
VA-guaranteed mortgage	12,960	13,048
Total owned portfolio	<u>\$1,081,189</u>	<u>\$821,475</u>
Delinquent mortgage loans(2):		
30 days	2.59%	2.35%
60 days	0.87%	0.70%
90 days or more	1.15%	0.78%
Total delinquent mortgage loans	<u>4.61%</u>	<u>3.83%</u>
Loans pending foreclosure(2)	<u>0.44%</u>	<u>0.42%</u>
Delinquent mortgage loans(2):		
Conventional	2.60%	2.24%
Nonprime Mortgage	15.20%	11.29%
Prime Home Equity	1.57%	0.79%
Government	14.61%	13.14%
Total delinquent mortgage loans	4.61%	3.83%
Loans pending foreclosure(2):		
Conventional	0.20%	0.20%
Nonprime Mortgage	2.03%	1.74%
Prime Home Equity	0.06%	0.03%
Government	1.09%	1.21%
Total loans pending foreclosure	0.44%	0.42%

(1) Runoff refers to principal repayments on loans.

(2) Expressed as a percentage of the total number of loans serviced, excluding subserviced loans and loans purchased at a discount due to their non-performing status.

We attribute the overall increase in delinquencies in our servicing portfolio primarily to the relative increase in the number of loans in the nonprime portfolio, as well as an increase in average seasoning of these portfolios, which carry higher delinquency rates than conventional and Prime Home Equity mortgage loans. Loans in the hurricane affected areas contributed 39 basis points to the overall delinquency rate. We believe the delinquency rates in our servicing portfolio are consistent with industry experience for similar mortgage loan portfolios.

Inflation

Our operations that would be most significantly impacted by an increase in inflation are our mortgage banking and capital markets operations. Interest rates normally increase during periods of rising inflation. Historically, as interest rates increase, mortgage loan production decreases, particularly from loan refinancing. An environment of gradual interest rate increases may, however, signify an improving economy or increasing real estate values, which in turn may stimulate increased home buying activity. Generally, in such periods of reduced mortgage loan production the associated profit margins also decline due to increased competition among mortgage loan originators and to higher unit costs, thus further reducing our loan production earnings. Conversely, in a rising interest rate environment, our loan servicing earnings generally increase because mortgage prepayment rates tend to slow down, thereby extending the average life of our servicing portfolio and thus reducing the amortization and impairment of our MSR. Within our broker-dealer operations, rising interest rates generally lead to a reduction in trading and underwriting activities in its primary niche, the mortgage securities market.

Seasonality

The mortgage banking industry is generally subject to seasonal trends. These seasonal trends reflect the pattern in the national housing market. Home sales typically rise during the spring and summer seasons and decline during the fall and winter seasons. Seasonality has less of an effect on mortgage refinancing activity, which is primarily driven by prevailing mortgage rates. In addition, mortgage delinquency rates typically rise temporarily in the winter months, driven by mortgagor payment patterns.

Liquidity and Capital Resources

We have significant short-term and long-term financing needs. Our short-term financing needs arise primarily from the warehousing of mortgage loans pending sale and the trading activities of our broker-dealer. Our long-term financing needs arise primarily from our investments in our mortgage loan portfolio, MSR and other retained interests, along with the financial instruments acquired to manage the interest rate risk associated with those investments.

Our primary source of equity capital is retained earnings. We also have \$1.1 billion outstanding in junior subordinated debentures that receive varying degrees of "equity treatment" from rating agencies, bank lenders and regulators. We currently have a \$4.2 billion deferred tax liability related to our MSR that would offset a portion of any potential loss in the value of our MSR and which, to that extent, can be offset against our MSR in determining our capital requirements. From time to time, we may issue common stock or other high-equity content securities as a means of increasing our capital base and supporting our growth.

How we meet our financing needs is influenced by regulatory agency and public debt rating agency requirements. These requirements influence the nature of what we are able to obtain and the rate at which we are able to grow. As discussed in the following paragraphs, we meet our financing needs in a variety of ways, through the public corporate debt and equity markets, as well as the mortgage and asset-backed securities markets, and through the deposit-gathering and other financing activities of our Bank.

Liquidity Management

The objective of our liquidity management is to ensure that adequate reliable sources of cash are available to meet our potential near-term funding needs, including periods of stress within the financial markets. We manage our liquidity by financing our assets in a manner consistent with their liquidity profile. Assets that are considered illiquid are financed with long-term capital (equity and debt with a final maturity greater than six months). We manage our long-term debt maturities (which we define for this purpose as debt maturing after six months), and credit facility expirations to minimize refinancing risk. We also manage the timing of our short-term debt maturities to limit the amount maturing on any given day. We diversify our financing programs, credit providers and debt investors and dealers to reduce reliance upon any one source of liquidity. Finally, we assess all sources of financing based upon their reliability, recognizing that certain financing programs are sensitive to temporary market disruptions. We also pay commitment fees to certain creditors to ensure the reliability of certain funds.

We regularly forecast our potential funding needs over three-month and longer horizons, taking into account debt maturities and potential peak balance sheet levels. We establish available reliable sources of liquidity sized to meet potential future funding requirements. We currently have \$89.7 billion in available sources of short-term liquidity, including secured and unsecured committed bank lines of credit and reusable mortgage purchase commitments totaling \$59.7 billion. Our long-term debt typically consists of unsecured debt issued in the public corporate debt markets. At December 31, 2005, we had \$23.0 billion in unsecured long-term debt outstanding. See "Note 13—Notes Payable" in the financial statement section of this Report for additional descriptions of our committed financing programs.

Public Corporate Debt Markets

The public corporate debt markets are a key source of financing for us, due to their efficiency and low cost. Typically, we access these markets by issuing unsecured commercial paper and medium-term notes. We also have issued unsecured subordinated debt, convertible debt and trust-preferred securities. At December 31, 2005, we had a total of \$27.6 billion in public corporate debt outstanding.

To maintain our desired level of access to the public corporate debt markets, it is critical for us to maintain investment-grade credit ratings. We have consistently maintained solid investment-grade credit ratings over the past 12 years. Given our current ratings, we generally have deep access to the public corporate debt markets. Current credit ratings are as follows:

<u>Rating Agency</u>	<u>Countrywide Home Loans</u>		<u>Countrywide Financial Corporation</u>	
	<u>Short-Term</u>	<u>Long-Term</u>	<u>Short-Term</u>	<u>Long-Term</u>
Standard & Poors	A-1	A	A-1	A
Moody's Investors Service	P-2	A3	P-2	A3
Fitch	F1	A	F1	A

Among other things, maintenance of our current investment-grade ratings requires that we have high levels of liquidity, including access to alternative sources of funding such as committed bank stand-by lines of credit, as well as a conservative capital structure.

Issues of concern to one or more credit rating agencies in the past have included our significant investment in MSRs and other retained interests, our involvement in nonprime lending, as well as our liquidity and capital structure. We maintain an active dialogue with all three rating agencies, meeting throughout the year to review operational and financial performance and to address specific areas of focus.

In the unlikely event our credit ratings were to drop below "investment grade," our access to the public corporate debt markets could be severely limited. (The cutoff for investment grade is generally considered to be a long-term rating of "BBB—", or three gradations below our lowest current rating.) In

the event of a ratings downgrade below investment grade, we could be required to rely upon alternative sources of financing, such as bank lines and private debt placements (secured and unsecured). Furthermore, we would likely be unable to retain all of our existing bank credit commitments beyond the then-existing maturity dates. As a consequence, our cost of financing would rise significantly and we could have to curtail some of our capital-intensive activities, such as our ongoing investment in our portfolio of mortgage loans held for investment and MSR's and other retained interests. On the other hand, given the highly liquid nature of our mortgage inventory and broker-dealer trading portfolio, we would likely be able to arrange secured financing for such assets. Over the long-term, however, it would be difficult for us to compete effectively without investment-grade ratings. Management believes the likelihood of a reduction in our credit ratings to below investment grade in the foreseeable future is remote. We analyze contingent liquidity scenarios of varying duration and severity for our mortgage company, bank and broker-dealer to ensure that sufficient highly reliable sources of committed liquidity are in place and available to finance the Company during a temporary market disruption.

Asset-Backed Financing Market

A growing source of funding for us is the asset-backed financing market. This form of financing generally involves the temporary transfer of legal ownership of assets to a separate legal entity (conduit) in exchange for short-term financing. Such financing programs generally have commercial bank sponsors that provide some form of credit enhancement to the program, for example, back-up lines of credit or market value swaps. Investors that purchase secured debt, typically commercial paper, issued by these conduits look primarily to the asset value to ensure repayment, rather than to the credit standing of the company that utilizes the conduit for financing. We have used this market primarily to finance a significant portion of our mortgage loan inventory. Due to its liquid nature and short holding period, our mortgage loan inventory has been well received by asset-backed commercial paper investors. We use such programs as a cost-effective means to expand and diversify our sources of liquidity. At December 31, 2005, we had borrowed a total of \$15.2 billion through such asset-backed financing programs.

Secondary Mortgage Market

We rely substantially on the secondary mortgage market as a source of long-term capital to support our mortgage banking operations. Most of the mortgage loans that we produce are sold in the secondary mortgage market, primarily in the form of Mortgage-Backed Securities ("MBS") and Asset-Backed Securities ("ABS"). Significant portions of the MBS we sell are guaranteed by Fannie Mae, Freddie Mac or Ginnie Mae (collectively, "Agency MBS"). We also issue non-Agency or "private-label" MBS and ABS. Private-label MBS and ABS are registered with the SEC and have separate credit ratings. Private-label MBS and ABS generally require some form of credit enhancement, such as over-collateralization, senior-subordinated structures, primary mortgage insurance, Countrywide guarantees and/or private surety guarantees.

The Agency MBS market is extremely liquid. The private-label MBS and ABS market, particularly the nonprime ABS market, is significantly less liquid, although we have enjoyed essentially uninterrupted access to these markets, albeit at varying costs.

We ensure our ongoing access to the secondary mortgage market by consistently producing quality mortgages and servicing those mortgages at levels that meet or exceed secondary mortgage market standards. As described elsewhere in this document, we have a major focus on ensuring the quality of our mortgage loan production and we make significant investments in personnel and technology to support the quality of our mortgage loan production.

Repurchase Agreements

We also utilize short-term repurchase agreements as a primary means of financing securities and mortgage loans pending sale. Although this method of financing is uncommitted and short-term in nature, it has proven to be a reliable and cost-effective financing alternative for us.

Regulatory Capital Requirements

We are subject to capital adequacy guidelines adopted by the Board of Governors of the Federal Reserve and the Bank is subject to capital adequacy guidelines adopted by the Office of Comptroller of the Currency. The capital adequacy guidelines require us to maintain specific capital levels based on our assets and off-balance sheet items. Our policy is to maintain our regulatory capital ratios at levels that are above the "well capitalized" standards defined by the Federal Reserve Board.

At December 31, 2005 and 2004, the Company and the Bank's regulatory capital ratios and amounts and minimum required capital ratios for the Company and the Bank to maintain a "well capitalized" status were as follows:

	December 31, 2005				
	Minimum Required(1)	Countrywide Financial Corporation		Countrywide Bank	
		Ratio	Amount	Ratio	Amount
		(dollar amounts in thousands)			
Tier 1 Leverage Capital	5.0%	6.3%	\$12,564,162	7.3%	\$5,343,675
Risk-Based Capital:					
Tier 1	6.0%	10.7%	\$12,564,162	12.2%	\$5,343,675
Total	10.0%	11.7%	\$13,760,176	12.5%	\$5,457,019

(1) Minimum required to qualify as "well capitalized."

	December 31, 2004				
	Minimum Required(1)	Countrywide Financial Corporation		Countrywide Bank	
		Ratio	Amount	Ratio	Amount
		(dollar amounts in thousands)			
Tier 1 Leverage Capital	5.0%	7.9%	\$10,332,383	7.8%	\$2,939,144
Risk-Based Capital:					
Tier 1	6.0%	11.1%	\$10,332,383	11.8%	\$2,939,144
Total	10.0%	11.7%	\$10,928,223	12.0%	\$2,988,116

(1) Minimum required to qualify as "well capitalized."

While the Bank has not historically been a source of cash to the parent company, the capital regulations also limit the Bank's ability to transfer funds to the parent company. As of December 31, 2005, \$1.2 billion of the Bank's retained earnings were available for payment of dividends to the parent company without prior regulatory approval. At December 31, 2005, the Bank's retained earnings unavailable for dividends totaled \$31.4 million.

Cash Flow

Cash flow used by operating activities was \$11.7 billion for 2005, compared to \$5.5 billion for 2004. Cash flow used in operating activities includes the cash used for the origination and purchase of mortgage loans held for sale and the proceeds from the sales of such mortgages. We generally retain servicing rights and may retain other interests when these loans are sold. The transfer of the amounts retained is a non-cash investing activity. See "Note 22—Supplemental Cash Flow Information" in the financial statement section of this report. The increase in net cash flow used by operations for 2005 compared to 2004 was

primarily due to an increase in the Mortgage Loan Inventory of \$12.6 billion in 2005 compared to an increase in Mortgage Loan Inventory of \$7.0 billion in 2004 and a \$2.1 billion net increase in cash used to settle trading securities sold not yet purchased, at fair value.

Net cash used by investing activities was \$41.8 billion for 2005, compared to \$9.2 billion for 2004. The increase in net cash used in investing activities was attributable to a \$20.3 billion increase in cash used to fund loans held for investment, combined with a \$8.0 billion increase in cash used to fund investments in other financial instruments and a \$6.9 billion increase in securities purchased under agreements to resell, securities borrowed and federal funds sold.

Net cash provided by financing activities for 2005 totaled \$53.7 billion, compared to \$14.8 billion for 2004. The increase in cash provided by financing activities was comprised of a \$23.6 billion net increase in short-term borrowings, including securities sold under agreements to repurchase, an \$8.8 billion net increase in bank deposit liabilities and a \$6.6 billion increase in long-term debt.

Off-Balance Sheet Arrangements and Aggregate Contractual Obligations

Off-Balance Sheet Arrangements and Guarantees

In the ordinary course of our business we engage in financial transactions that are not reflected on our balance sheet. (See Note 2—“Summary of Significant Accounting Policies” in the financial statement section of this Report for a description of our consolidation policy.) Such transactions are structured to manage our interest rate, credit or liquidity risks, to diversify funding sources or to optimize our capital.

Substantially all of our off-balance sheet arrangements relate to the securitization of mortgage loans. Our mortgage loan securitizations are normally structured as sales as specified by Statement of Financial Accounting Standards No. 140, “Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities” (“SFAS 140”), and as such involve the transfer of the mortgage loans to qualifying special-purpose entities that are not subject to consolidation. In a securitization, an entity transferring the assets is able to convert those assets into cash. Special-purpose entities used in such securitizations obtain cash to acquire the assets by issuing securities to investors. In a securitization, we customarily provide representations and warranties with respect to the mortgage loans transferred. In addition, we generally retain the right to service the transferred mortgage loans.

We also generally have the right to repurchase mortgage loans from the special-purpose entity if the remaining outstanding balance of the mortgage loans falls to a level where the cost of servicing the loans becomes burdensome in relation to the benefits of servicing.

Our Prime Mortgage Loans generally are securitized on a non-recourse basis, while Prime Home Equity and Nonprime Loans generally are securitized with limited recourse for credit losses. During 2005, we securitized \$61.4 billion in Nonprime Mortgage and Prime Home Equity Loans with limited recourse for credit losses. Our exposure to credit losses related to our limited recourse securitization activities is limited to the carrying value of our subordinated interests and to the contractual limit of reimbursable losses under our corporate guarantees less the recorded liability for such guarantees. For a further discussion of our exposure to credit risk, see the section in this Report entitled “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Credit Risk.”

We do not believe that any of our off-balance sheet arrangements have or are reasonably likely to have a current or future material effect on our financial condition, results of operations, liquidity, capital expenditures or capital resources.

The sales proceeds and cash flows from our securitizations for 2005 and additional information with respect to securitization activities are included in the financial statements section of this Report (Note 3—“Loan Sales”).

Contractual Obligations

The following table summarizes our significant contractual obligations at December 31, 2005, with the exception of short-term borrowing arrangements and pension and post-retirement benefit plans.

	<u>Note(1)</u>	<u>Less than 1 Year</u>	<u>1-3 Years</u>	<u>3-5 Years</u>	<u>More than 5 Years</u>	<u>Total</u>
			(in thousands)			
Obligations:						
Notes payable.....	13	\$ 17,018,887	\$ 27,547,366	\$ 9,745,951	\$ 3,259,678	\$ 57,571,882
Time deposits.....	15	\$ 13,199,871	\$ 4,509,776	\$ 1,846,454	\$ 1,338,691	\$ 20,894,792
Operating leases.....	31	\$ 157,543	\$ 231,668	\$ 105,119	\$ 29,146	\$ 523,476
Purchase obligations...	—	\$ 167,669	\$ 17,803	\$ 3,116	\$ 760	\$ 189,348

(1) See respective notes to the financial statements included in this Report.

As of December 31, 2005, the Company had undisbursed home equity lines of credit and construction loan commitments of \$7.2 billion and \$1.5 billion, respectively. As of December 31, 2005, outstanding commitments to fund mortgage loans totaled \$35.8 billion, outstanding commitments to sell mortgage loans totaled \$21.1 billion and outstanding commitments to buy mortgage loans totaled \$6.9 billion.

In connection with the Company's underwriting activities, the Company had commitments to purchase and sell new issues of securities aggregating \$40.0 million at December 31, 2005.

Prospective Trends

United States Mortgage Market

Over the last decade, total mortgage indebtedness in the United States has grown at an average annual rate of 9%. We believe that continued population growth, ongoing developments in the mortgage market and the prospect of relatively low interest rates support growth in the market for the foreseeable future. Some of the ongoing developments in the mortgage market that should fuel its growth include government-sponsored programs targeted to increase homeownership in low-income and minority communities, the growth in nonprime lending, the growth of prime home equity lending as a major form of consumer finance and the increasing efficiency of the secondary mortgage market that lowers the overall cost of homeownership.

In recent years, the level of complexity in the mortgage lending business has increased significantly due to several factors:

- The continuing evolution of the secondary mortgage market and demand by borrowers has resulted in a proliferation of mortgage products;
- Greater regulation imposed on the industry has resulted in increased costs and the need for higher levels of specialization; and
- Interest rate volatility has risen over the last decade. At the same time, homeowners' propensity to refinance their mortgages has increased as the refinance process has become more efficient and cost effective. The combined result has been large swings in the volume of mortgage loans originated from year to year. These volume swings have placed significant operational and financial pressures on mortgage lenders.

To compete effectively in this environment, mortgage lenders must have a very high level of operational, technological and managerial expertise. In addition, the residential mortgage business has become more capital-intensive and therefore access to capital at a competitive cost is critical. Primarily because of these factors, the industry has undergone consolidation.

Today, large, sophisticated financial institutions dominate the residential mortgage industry. These industry leaders are primarily commercial banks operating through their mortgage banking subsidiaries. Today, the top 30 mortgage lenders combined have a 88% share of the mortgage origination market, up from 63% five years ago.

Following is a year-over-year comparison of loan volume for the top five originators, according to *Inside Mortgage Finance*:

<u>Institution</u>	<u>Years Ended December 31,</u>	
	<u>2005</u>	<u>2004</u>
	(in billions)	
Countrywide	\$ 491	\$ 363
Wells Fargo Home Mortgage	392	298
Washington Mutual	249	255
Chase Home Finance	183	197
Bank of America Mortgage	159	147
Total for Top Five	<u>\$1,474</u>	<u>\$1,260</u>

This consolidation trend has naturally carried over to the loan servicing side of the mortgage business. Today, the top 30 mortgage servicers combined have a 71% share of the total mortgages outstanding, up from 64% five years ago. Following is a year-over-year comparison of loan volume for the top five servicers, according to *Inside Mortgage Finance*:

<u>Institution</u>	<u>Years Ended December 31,</u>	
	<u>2005</u>	<u>2004</u>
	(in billions)	
Countrywide	\$1,111	\$ 838
Wells Fargo Home Mortgage	1,005	782
Washington Mutual	747	728
Chase Home Finance	604	563
CitiMortgage Corp	403	364
Total for Top Five	<u>\$3,870</u>	<u>\$3,275</u>

We believe the consolidation trend will continue, as the aforementioned market forces will continue to drive out weak competitors. We believe Countrywide will benefit from this trend through increased market share and ability to recruit talented personnel.

Compared to Countrywide, the other industry leaders are less reliant on the secondary mortgage market as an outlet for adjustable-rate mortgages, due to their greater portfolio lending capacity. This could place us at a competitive disadvantage in the future if the demand for adjustable-rate mortgages continues, the secondary mortgage market does not continue to provide a competitive outlet for these loans, or we are unable to sustain an adequate portfolio lending capacity.

Housing Appreciation

Housing values affect us in several positive ways: rising housing values point to healthy demand for purchase-money mortgage financing; increased average loan balances; and a reduction in the risk of loss on sale of foreclosed real estate in the event a loan defaults. However, as housing values appreciate, prepayments of existing mortgages tend to increase as mortgagors look to monetize the additional equity in their homes. Over the last several years, the housing price index has significantly outpaced the consumer price index and growth in personal income. Consequently, we expect housing values to increase at a slower

rate in the coming years than in the past several years. Although there may be some markets that experience housing price depreciation, we believe that price depreciation will not occur nationwide. Over the long term, we expect that housing appreciation will be positively correlated with both consumer price inflation and growth in personal income.

Regulatory Trends

The regulatory environments in which we operate have an impact on the activities in which we may engage, how the activities may be carried out and the profitability of those activities. Therefore, changes to laws, regulations or regulatory policies can affect whether and to what extent we are able to operate profitably. For example, proposed local, state and federal legislation targeted at predatory lending could have the unintended consequence of raising the cost or otherwise reducing the availability of mortgage credit for those potential borrowers with less than prime-quality credit histories. This could result in a reduction of otherwise legitimate nonprime lending opportunities. In addition, there may be future local, state and federal legislation that restricts our ability to communicate with and solicit business from current and prospective customers in such a way that we are not able to originate new loans or sell other products in as profitable a manner.

Mortgage Originations

Following is the estimated total United States mortgage originations market for each of the last five years:

<u>Calendar Year</u>	<u>United States Mortgage Originations (in billions)</u>
2005.....	\$2,787
2004.....	\$2,772
2003.....	\$3,810
2002.....	\$2,852
2001.....	\$2,243

Source: *Mortgage Bankers Association*

Forecasters currently put the market for 2006 at between \$2.2 trillion and \$2.4 trillion. The forecasted reduction is attributable to an expected decline in mortgage refinance activity. We believe that a market within the forecasted range would still be favorable for our loan production business, although we would expect increased competitive pressures to have some impact on its profitability. This forecast would imply declining pressure on our loan servicing business due to a reduction in mortgage loan prepayment activity. In our Capital Markets Segment business, such a drop in mortgage originations would likely result in a reduction in mortgage securities trading and underwriting volume, which would have a negative impact on profitability.

Implementation of New Accounting Standards

In December 2004, the Financial Accounting Standards Board (“FASB”) issued Statement of Financial Accounting Standards No. 123R, “Share-Based Payment” (“SFAS 123R”), an amendment of FASB Statement No. 123, “Accounting for Stock-Based Compensation” (“SFAS 123”). SFAS 123R is focused primarily on accounting for share-based compensation. This Statement requires companies to measure the cost of employee services received in exchange for an award of equity instruments based on the grant date fair value of the award. SFAS 123R requires measurement of fair value of employee stock options using an option pricing model that takes into account the awarded options’ unique characteristics.

SFAS 123R requires charging the recognized cost to expense over the period the employee provides services to earn the award, generally the vesting period for the award.

SFAS 123R's measurement requirements for employee stock options are similar to those of SFAS 123, which is the basis for the pro forma stock-based compensation disclosure in "Note 2—Summary of Significant Accounting Policies" in the financial statement section of this Report. However, SFAS 123R requires:

- initial and ongoing estimates of the amount of shares that will vest—SFAS 123 provided entities the option of assuming that all shares would vest and then "truing-up" compensation cost and expense as shares were forfeited
- adjusting the cost of a modified award with reference to the difference in the fair value of the modified award to the initial award at the date of modification of the award.

SFAS 123R also provides for the use of alternative models to determine compensation cost related to stock option grants. The model the Company will use to value its employee stock options is a variant of the Black-Scholes-Merton option pricing model. Adoption of SFAS 123R is expected to have an effect of approximately \$40 million net of tax related to the expensing of prior periods' unamortized grants in 2006. The Company will adopt SFAS 123R on January 1, 2006.

In May 2005, the FASB issued Statement of Financial Accounting Standards No. 154, "Accounting Changes and Error Corrections" ("SFAS 154"), which replaces APB No. 20, "Accounting Changes", and FASB Statement No. 3, "Reporting Changes in Interim Financial Statements." The Statement changes the accounting for, and reporting of, a change in accounting principle. SFAS 154 requires retrospective application to prior period's financial statements of voluntary changes in accounting principle and changes required by new accounting standards when the standard does not include specific transition provisions, unless it is impracticable to do so. SFAS 154 is effective for accounting changes and corrections of errors in fiscal years beginning after December 15, 2005 and will only effect the Company's financial statements upon adoption of a change in accounting principle by the Company.

In November 2005, the FASB issued FASB Staff Position 140-2, "Clarification and Application of Paragraphs 40(b) and 40(c) of FASB Statement No. 140," ("FSP 140-2") which clarified that purchases by a transferor, its affiliates or its agents of previously issued beneficial interests, with protection by a derivative financial instrument, from outside parties that are held temporarily and are classified as trading securities would not preclude the special purpose entity from retaining its qualifying status under SFAS 140. Prior to the issuance of FSP 140-2, mortgage loans held in the SPE and the related asset-backed secured financings were included in the Company's consolidated balance sheets for the period of time such securities were held by our broker-dealer. The assets and liabilities were initially recorded at fair value.

In November 2005, the FASB issued FASB Staff Position Nos. FAS 115-1/FAS 124-1, "The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments." This FSP supersedes EITF Topic No. D-44, "Recognition of Other-Than-Temporary Impairment upon the Planned Sale of a Security Whose Cost Exceeds Fair Value" and nullifies the guidance in EITF Issue No. 03-1, "The Meaning of Other-Than-Temporary Impairment and its Application to Certain Investments" for determining whether impairment of an investment is other-than-temporary. This FSP references existing guidance to determine whether an impairment of an investment is other-than-temporary. This FSP applies to investments in debt and equity securities within the scope of Statements 115 and 124, all equity securities held by insurance companies and investments in other equity securities that are not accounted for by the equity method. The application of this FSP is required for the Company beginning January 1, 2006. Adoption of this FSP is not expected to have a significant impact on the consolidated financial position or earnings of the Company.

In February 2006, the FASB issued Statement of Financial Accounting Standards No. 155, "Accounting for Certain Hybrid Financial Instruments", an amendment of FASB Statements No. 133 and SFAS 140 ("SFAS 155"). This statement:

- permits fair value remeasurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation
- clarifies which interest-only strips and principal-only strips are not subject to FASB Statement No. 133, "Accounting for Derivative Instruments and Hedging Activities" ("SFAS 133")
- establishes a requirement to evaluate interests in securitized financial assets to identify interests that are freestanding derivatives or hybrid financial instruments that contain an embedded derivative requiring bifurcation
- clarifies that concentration of credit risks in the form of subordination are not embedded derivatives
- amends SFAS 140 to eliminate the prohibition on a QSPE from holding a derivative financial instrument that pertains to a beneficial interest other than another derivative financial instrument.

SFAS 155 is effective for all financial instruments acquired or issued after the beginning of an entity's first fiscal year that begins after September 15, 2006. Early adoption of this statement is allowed. The Company has not determined the financial impact of the adoption of SFAS 155 or whether it will adopt SFAS 155 in 2006.

Item 7A. *Quantitative and Qualitative Disclosures About Market Risk*

In response to this Item, the information set forth on pages 86 to 92 and Note 4 of this Form 10-K is incorporated herein by reference.

Item 8. *Financial Statements and Supplementary Data*

The information called for by this Item 8 is hereby incorporated by reference from Countrywide's Financial Statements and Auditors' Report beginning at page F-1 of this Form 10-K.

Item 9. *Changes in and Disagreements with Accountants on Accounting and Financial Disclosure*

Not Applicable.

Item 9A. *Controls and Procedures*

(1) *Evaluation of Disclosure Controls and Procedures*

We have conducted an evaluation, with the participation of our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")), as of the end of the period covered by this annual report as required by paragraph (b) of Rules 13a-15 and 15d-15 under the Exchange Act. Based on their evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures were effective in ensuring that material information relating to the Company, including our consolidated subsidiaries, is made known to the Chief Executive Officer and Chief Financial Officer by others within those entities during the period in which this annual report on Form 10-K was being prepared.

(2) *Management's Report on Internal Control Over Financial Reporting*

Management is responsible for establishing and maintaining adequate internal control over financial reporting for the Company.

The Company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America. The Company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with the accounting principles generally accepted in the United States of America, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies and procedures may deteriorate.

In making its assessment of internal control over financial reporting, management used the criteria established in "Internal Control—Integrated Framework" issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on this assessment, management concluded that the Company's internal control over financial reporting was effective as of December 31, 2005.

KPMG LLP, the independent registered public accounting firm that audited the Company's financial statements included in this Annual Report on Form 10-K for the period ended December 31, 2005, has issued an audit report on management's assessment of the Company's internal control over financial reporting, in accordance with the standards of the Public Company Accounting Oversight Board. This report appears on page 110.

Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders
Countrywide Financial Corporation:

We have audited management's assessment, included in the accompanying *Management's Report on Internal Control Over Financial Reporting*, included in Item 9A(2), that Countrywide Financial Corporation (the Company) maintained effective internal control over financial reporting as of December 31, 2005, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assessment that the Company maintained effective internal control over financial reporting as of December 31, 2005, is fairly stated, in all material respects, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Also, in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2005, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

Item 9B. *Other Information*

None.

PART III

Item 10. Directors and Executive Officers of the Registrant

The information required by this Item 10 is hereby incorporated by reference from our definitive proxy statement, to be filed pursuant to Regulation 14A within 120 days after the end of the fiscal year.

Item 11. Executive Compensation

The information required by this Item 11 is hereby incorporated by reference from our definitive proxy statement, to be filed pursuant to Regulation 14A within 120 days after the end of the fiscal year.

Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

Equity Compensation Plan Information

The following table shows aggregate information, as of December 31, 2005, with respect to compensation plans under which equity securities of Countrywide are authorized for issuance.

<u>Plan Category</u>	<u>Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights</u>	<u>Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights</u>	<u>Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column(a))(1)</u>
Equity Compensation Plans			
Approved by Security Holders . . .	58,424,402	\$20.06	23,113,125
Equity Compensation Plans Not			
Approved by Security Holders . . .	N/A	N/A	N/A
Total	58,424,402	\$20.06	23,113,125

(1) Countrywide's 2000 Equity Incentive Plan also provides for awards of Restricted Stock. Of the securities available for issuance under this plan, 4,645,461 shares of our Common Stock are available for issuance in the form of Restricted Stock.

The other information required by this Item 12 is hereby incorporated by reference from our definitive proxy statement, to be filed pursuant to Regulation 14A within 120 days after the end of the fiscal year.

Item 13. Certain Relationships and Related Transactions

The information required by this Item 13 is hereby incorporated by reference from our definitive proxy statement, to be filed pursuant to Regulation 14A within 120 days after the end of the fiscal year.

Item 14. Principal Accountant Fees and Services

The information required by this Item 14 is hereby incorporated by reference from our definitive proxy statement, to be filed pursuant to Regulation 14A within 120 days after the end of the fiscal year.

PART IV

Item 15. Exhibits, Financial Statement Schedules

(a)(1) and (a)(2)—Financial Statement and Financial Statement Schedules.

The information called for by this section of Item 15 is set forth in the Financial Statements and Auditors' Report beginning at page F-2 of this Form 10-K. The index to Financial Statements and Schedules is set forth at page F-1 of this Form 10-K.

(a)(3)—Exhibits

<u>Exhibit No.</u>	<u>Description</u>
3.1*	Restated Certificate of Incorporation of the Company (incorporated by reference to Exhibit 3.12 to the Company's Quarterly Report on Form 10-Q, for the quarter ended September 30, 2004).
3.2*	Bylaws of the Company, as amended and restated (incorporated by reference to Exhibit 3 to the Company's Current Report on Form 8-K, dated February 10, 1988).
3.3*	Amendment to Bylaws of the Company dated January 28, 1998 (incorporated by reference to Exhibit 3.3.1 to the Company's Annual Report on Form 10-K, for the fiscal year ended February 28, 1998).
3.4*	Amendment to Bylaws of the Company dated February 3, 1998 (incorporated by reference to Exhibit 3.3.1 to the Company's Annual Report on Form 10-K, for the fiscal year ended February 28, 1998).
3.5*	Amendment to Bylaws of the Company dated March 24, 2000 (incorporated by reference to Exhibit 3.3.3 to the Company's Annual Report on Form 10-K, for the fiscal year ended February 29, 2000).
3.6*	Amendment to Bylaws of the Company dated September 28, 2000 (incorporated by reference to Exhibit 3.3.4 to the Company's Quarterly Report on Form 10-Q, for the quarter ended August 31, 2000).
4.1*	Amended and Restated Rights Agreement, dated as of November 27, 2001, between the Company and The Bank of New York, as Rights Agent which includes as Exhibit A thereto, the form of Amended and Restated Certificate of Designation (incorporated by reference to Exhibit 1 to the Company's Form 8-A/A, filed with the SEC on December 10, 2001).
4.2	Substitution of Rights Agent and Amendment to Amended and Restated Rights Agreement dated December 8, 2005, between the Company and American Stock Transfer & Trust Company which includes as Exhibit B thereto, the form of Rights Certificate.
4.3*	Specimen Certificate of the Company's Common Stock (incorporated by reference to Exhibit 4.2 to the Current Company's Report on Form 8-K, dated February 6, 1987).
4.4*	Specimen Debenture Certificate (incorporated by reference to Exhibit 4.3 to the Company's Current Report on Form 8-K, dated February 6, 1987).
4.5*	Indenture dated as of January 1, 1992 among CHL, the Company and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.1 to the registration statement on Form S-3 of CHL and the Company (File Nos, 33-50661 and 33-50661-01), filed with the SEC on October 19, 1993).

Exhibit No.	Description
4.6*	Form of Supplemental Indenture No. 1 dated as of June 15, 1995, to the Indenture dated as of January 1, 1992, among CHL, the Company, and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.9 to Amendment No. 2 to the registration statement on Form S-3 of the Company and CHL (File Nos. 33-59559 and 33-59559-01), filed with the SEC on June 16, 1995).
4.7*	Form of Medium-Term Notes, Series B (fixed-rate) of CHL (incorporated by reference to Exhibit 4.2 to the Company's registration statement on Form S-3 (File No. 33-51816), filed with the SEC on September 9, 1992).
4.8*	Form of Medium-Term Notes, Series B (floating-rate) of CHL (incorporated by reference to Exhibit 4.3 to the Company's registration statement on Form S-3 (File No. 33-51816), filed with the SEC on September 9, 1992).
4.9*	Form of Medium-Term Notes, Series C (fixed-rate) of CHL (incorporated by reference to Exhibit 4.2 to the registration statement on Form S-3 of CHL and the Company (File Nos. 33-50661 and 33-50661-01), filed with the SEC on October 19, 1993).
4.10*	Form of Medium-Term Notes, Series C (floating-rate) of CHL (incorporated by reference to Exhibit 4.3 to the registration statement on Form S-3 of CHL and the Company (File Nos. 33-50661 and 33-50661-01), filed with the SEC on October 19, 1993).
4.11*	Form of Medium-Term Notes, Series D (fixed-rate) of CHL (incorporated by reference to Exhibit 4.10 to Amendment No. 2 to the registration statement on Form S-3 of the Company and CHL (File Nos. 33-59559 and 33-59559-01), filed with the SEC on June 16, 1995).
4.12*	Form of Medium-Term Notes, Series D (floating-rate) of CHL (incorporated by reference to Exhibit 4.11 to Amendment No. 2 to the registration statement on Form S-3 of the Company and CHL (File Nos. 33-59559 and 33-59559-01), filed with the SEC on June 16, 1995).
4.13*	Form of Medium-Term Notes, Series E (fixed-rate) of CHL (incorporated by reference to Exhibit 4.3 to Post-Effective Amendment No. 1 to the registration statement on Form S-3 of the Company and CHL (File Nos. 333-3835 and 333-3835-01), filed with the SEC on August 2, 1996).
4.14*	Form of Medium-Term Notes, Series E (floating rate) of CHL (incorporated by reference to Exhibit 4.4 to Post-Effective Amendment No. 1 to the registration statement on Form S-3 of the Company and CHL (File Nos. 333-3835 and 333-3835-01), filed with the SEC on August 2, 1996).
4.15*	Form of Medium-Term Notes, Series F (fixed-rate) of CHL (incorporated by reference to Exhibit 4.3 to the registration statement on Form S-3 of the Company and CHL (File Nos. 333-31529 and 333-31529-01), filed with the SEC on July 29, 1997).
4.16*	Form of Medium-Term Notes, Series F (floating-rate) of CHL (incorporated by reference to Exhibit 4.4 to the registration statement on Form S-3 of the Company and CHL (File Nos. 333-31529 and 333-31529-01), filed with the SEC on July 29, 1997).
4.17*	Form of Medium-Term Notes, Series G (fixed-rate) of CHL (incorporated by reference to Exhibit 4.10 to the registration statement on Form S-3 of the Company and CHL (File Nos. 333-58125 and 333-58125-01), filed with the SEC on June 30, 1998).
4.18*	Form of Medium-Term Notes, Series G (floating-rate) of CHL (incorporated by reference to Exhibit 4.11 to the registration statement on Form S-3 of the Company and CHL (File Nos. 333-58125 and 333-58125-01), filed with the SEC on June 30, 1998).

Exhibit No.	Description
4.19*	Form of Medium-Term Notes, Series H (fixed-rate) of CHL (incorporated by reference to Exhibit 4.3 to the registration statement on Form S-3 of the Company and CHL (File Nos. 333-66467 and 333-66467-01), filed with the SEC on October 30, 1998).
4.20*	Form of Medium-Term Notes, Series H (floating-rate) of CHL (incorporated by reference to Exhibit 4.4 to the registration statement on Form S-3 of the Company and CHL (File Nos. 333-66467 and 333-66467-01), filed with the SEC on October 30, 1998).
4.21*	Form of 6.85% Note due 2004 of CHL (incorporated by reference to Exhibit 2 to the Company's Current Report on Form 8-K, dated June 21, 1999).
4.22*	Form of Medium-Term Notes, Series I (fixed-rate) of CHL (incorporated by reference to Exhibit 4.15 to the registration statement on Form S-3 of the Company and CHL (File Nos. 333-82583 and 333-82583-01), filed with the SEC on June 5, 2000).
4.23*	Form of Medium-Term Notes, Series I (floating-rate) of CHL (incorporated by reference to Exhibit 4.16 to the registration statement on Form S-3 of the Company and CHL (File Nos. 333-82583 and 333-82583-01), filed with the SEC on June 5, 2000).
4.24*	Form of Medium-Term Notes, Series J (fixed-rate) of CHL (incorporated by reference to Exhibit 4.14 to the registration statement on Form S-3 of the Company and CHL (File Nos. 333-55536 and 333-55536-01), filed with the SEC on February 14, 2001).
4.25*	Form of Medium-Term Notes, Series J (floating-rate) of CHL (incorporated by reference to Exhibit 4.15 to the registration statement on Form S-3 of the Company and CHL (File Nos. 333-55536 and 333-55536-01), filed with the SEC on February 14, 2001).
4.26*	Indenture, dated as of December 1, 2001 among CHL, the Company and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.25 to the Company's Annual Report on Form 10-K, for the year ended December 31, 2003).
4.27*	Form of Medium-Term Notes, Series K (fixed-rate) of CHL (incorporated by reference to Exhibit 4.12 to the registration statement on Form S-3 of the Company, CHL, Countrywide Capital IV and Countrywide Capital V (File Nos. 333-74042, 333-74042-03, 333-74042-02 and 333-74042-01, respectively), filed with the SEC on November 28, 2001).
4.28*	Form of Medium-Term Notes, Series K (floating-rate) of CHL (incorporated by reference to Exhibit 4.13 to the registration statement on Form S-3 of the Company, CHL, Countrywide Capital IV and Countrywide Capital V (File Nos. 333-74042, 333-74042-03, 333-74042-02 and 333-74042-01, respectively), filed with the SEC on November 28, 2001).
4.29*	Form of Medium-Term Notes, Series L (fixed-rate) of CHL (incorporated by reference to Exhibit 4.11 to the registration statement on Form S-3 of the Company and CHL (File Nos. 333-103623, 333-103623-01, 333-103623-02 and 333-103623-03), filed with the SEC on March 5, 2003).
4.30*	Form of Medium-Term Notes, Series L (floating-rate) of CHL (incorporated by reference to Exhibit 4.12 to the registration statement on Form S-3 of the Company and CHL (File Nos. 333-103623, 333-103623-01, 333-103623-02 and 333-103623-03), filed with the SEC on March 5, 2003).
4.31*	Form of Medium-Term Notes, Series M (fixed-rate) of CHL (incorporated by reference to Exhibit 4.11 to the registration statement on Form S-3 of the Company and CHL (File Nos. 333-114270, 333-114270-01, 333-114270-02 and 333-114270-03), filed with the SEC on April 7, 2004).

Exhibit No.	Description
4.32*	Form of Medium-Term Notes, Series M (floating-rate) of CHL (incorporated by reference to Exhibit 4.12 to the registration statement on Form S-3 of the Company and CHL (File Nos. 333-114270, 333-114270-01, 333-114270-02 and 333-114270-03), filed with the SEC on April 7, 2004).
4.33*	Form of Medium-Term Notes, Series A (fixed-rate) of CFC (incorporated by reference to Exhibit 4.11 to the registration statement on Form S-3 of the Company and CHL (File Nos. 333-114270, 333-114270-01, 333-114270-02 and 333-114270-03), filed with the SEC on April 7, 2004).
4.34*	Form of Medium-Term Notes, Series A (floating-rate) of CFC (incorporated by reference to Exhibit 4.12 to the registration statement on Form S-3 of the Company and CHL (File Nos. 333-114270, 333-114270-01, 333-114270-02 and 333-114270-03), filed with the SEC on April 7, 2004).
4.35*	Liquid Yield Option Notes Due February 8, 2031 (Zero Coupon Senior) (incorporated by reference to Exhibit 4.8 of registration statement on Form S-3 of the Company and CHL (File Nos. 333-59614 and 333-59614-01), filed with the SEC on April 26, 2000).
4.36*	Trust Deed dated 1st May, 1998 among CHL, the Company and Bankers Trustee Company Limited, as Trustee for Euro Medium Notes of CHL (incorporated by reference to Exhibit 4.15 to the Company's Quarterly Report on Form 10-Q, for the quarter ended May 31, 1998).
4.37*	Second Supplemental Trust Deed dated 23rd day of December, 1999, further modifying the provisions of a Trust Deed dated 1st May, 1998 among CHL, the Company and Bankers Trustee Company Limited, as Trustee for Euro Medium Notes of CHL (incorporated by reference to Exhibit 4.16.3 to the Company's Annual Report on Form 10-K, for the fiscal year ended February 28, 2001).
4.38*	Third Supplemental Trust Deed dated 12th day of January, 2001, further modifying the provisions of a Trust Deed dated 1st May, 1998 among CHL, the Company and Bankers Trustee Company Limited, as Trustee for Euro Medium Notes of CHL (incorporated by reference to Exhibit 4.16.4 to the Company's Annual Report on Form 10-K, for the fiscal year ended February 28, 2001).
4.39*	Fourth Supplemental Trust Deed, dated January 29, 2002, further modifying the provisions of a Trust Deed, dated May 1, 1998 among CHL, the Company and Bankers Trustee Company Limited, as trustee for Euro medium term notes of CHL (incorporated by reference to Exhibit 4.46 of the Company's Quarterly Report on Form 10-Q, for the quarter ended March 31, 2002).
4.40*	Trust Deed between the Company, as Issuer, CHL, as Guarantor and Deutsche Trustee Company Limited, as Trustee, dated August 15, 2005 (incorporated by reference to Exhibit 10.108 of the Company's Quarterly Report on Form 10-Q, for the quarter ended September 30, 2005).
4.41*	Note Deed Poll, dated October 11, 2001, by CHL in favor of each person who is from time to time an Australian dollar denominated Noteholder (incorporated by reference to Exhibit 4.29 to the Company's Quarterly Report on Form 10-Q, for the quarter ended November 30, 2001).
4.42*	Supplemental Note Deed Poll, dated April 23, 2004, modifying the terms of a Note Deed Poll, dated October 11, 2001, by CHL in favor of each person who is from time to time an Australian Dollar denominated Noteholder (incorporated by reference to Exhibit 4.49 to the Company's Quarterly Report on Form 10-Q, for the quarter ended September 30, 2004).

Exhibit No.	Description
4.43*	Note Deed Poll, dated as of April 29, 2005, by the Company, in favor of each person who is from time to time an Australian dollar denominated Noteholder (incorporated by reference to Exhibit 10.103 to the Company's Quarterly Report on Form 10-Q, for the quarter ended June 30, 2005).
4.44*	Deed Poll Guaranty and Indemnity, dated as of April 29, 2005, by the Company in favor of each person who is from time to time an Australian dollar denominated Noteholder (incorporated by reference to Exhibit 10.104 to the Company's Quarterly Report on Form 10-Q, for the quarter ended June 30, 2005).
4.45*	Indenture, dated as of December 16, 1996 among CHL, the Company and the Bank of New York, as trustee (incorporated by reference to Exhibit 4.34 to the Company's Annual Report on Form 10-K, for the year ended December 31, 2003).
4.46*	Supplemental Indenture, dated as of December 16, 1996 among CHL, the Company and the Bank of New York, as trustee (incorporated by reference to Exhibit 4.35 to the Company's Annual Report on Form 10-K, for the year ended December 31, 2003).
4.47*	Amended and Restated Declaration of Trust, dated as of December 16, 1996 for Countrywide Capital I by and among Eric P. Sieracki, Sandor E. Samuels and Carlos M. Garcia as Regular Trustees, The Bank of New York, as Institutional Trustee, and the Company (incorporated by reference to Exhibit 4.36 to the Company's Annual Report on Form 10-K, for the year ended December 31, 2003).
4.48*	Indenture, dated as of June 4, 1997, among CHL, the Company, and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.4 to the registration statement on Form S-4 of CHL and the Company (File Nos. 333-37047, 333-37047-01, and 333-37047-02), filed with the SEC October 2, 1997).
4.49*	Amended and Restated Declaration of Trust of Countrywide Capital III, dated as of June 4, 1997, by and among the Company, The Bank of New York (Delaware) as Delaware Trustee, Eric P. Sieracki, Sandor E. Samuels, and Thomas Keith McLaughlin, as Regular Trustees (incorporated by reference to Exhibit 4.3 to the registration statement on Form S-4 of CHL and the Company (File Nos. 333-37047, 333-37047-01, and 333-37047-02), filed with the SEC October 2, 1997).
4.50*	Indenture, dated as of April 11, 2003, among the Company, CHL and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.26 to the Company's Current Report on Form 8-K, dated April 15, 2003).
4.51*	First Supplemental Indenture, dated as of April 11, 2003, among the Company, CHL, and The Bank of New York, as trustee, providing for the 6.75% Junior Subordinated Deferrable Interest Debentures Due April 1, 2033 of CFC and the related guarantee by CHL (incorporated by reference to Exhibit 4.27 to the Company's Current Report on Form 8-K, dated April 15, 2003).
4.52*	Amended and Restated Declaration of Trust of Countrywide Capital IV, dated as of April 11, 2003, by and among Sandor E. Samuels, Thomas K. McLaughlin and Jennifer Sandefur, as Regular Trustees, The Bank of New York (Delaware), as Delaware Trustee, The Bank of New York, as Institutional Trustee, the Company, as Sponsor and Debenture Issuer, and CHL., as Debenture Guarantor (incorporated by reference to Exhibit 4.28 to the Company's Current Report on Form 8-K, dated April 15, 2003).

Exhibit No.	Description
4.53*	Indenture, dated as of February 8, 2001, among the Company, CHL and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.7 of registration statement on Form S-3 of the Company and CHL (File Nos. 333-59614 and 333-59614-01), filed with the SEC on April 26, 2000).
4.54*	Registration Rights Agreement, dated as of February 8, 2001, among the Company, CHL and Merrill Lynch, Pierce, Fenner & Smith Incorporated (incorporated by reference to Exhibit 4.7 of registration statement on Form S-3 of the Company and CHL (File Nos. 333-59614 and 333-59614-01), filed with the SEC on April 26, 2000).
4.55*	First Supplemental Trust Deed dated 16th December, 1998, modifying the provisions of a Trust Deed dated 1st May, 1998 among CHL, the Company and Bankers Trustee Company Limited, as Trustee for Euro Medium Notes of CHL (incorporated by reference to Exhibit 4.16 to the Company's Annual Report on Form 10-K, for the fiscal year ended February 28, 1999).
4.56*	Indenture, dated September 30, 2005, between the Company and The Bank of New York, as Trustee, relating to the Floating Rate Subordinated Notes due April 11, 2011 (incorporated by reference to Exhibit 4.27 to the Company's Current Report on Form 8-K filed with the SEC on September 30, 2005).
4.57*	Form of Floating Rate Subordinated Note due April 1, 2011 of the Company (incorporated by reference to Exhibit 4.28 to the Company's Current Report on Form 8-K filed with the SEC on September 30, 2005)
10.1*	Employment Agreement by and between the Company and Angelo R. Mozilo effective March 1, 2001 (incorporated by reference to Exhibit 10.35 to the Company's Quarterly Report on Form 10-Q, for the quarter ended May 31, 2001).
10.2*	First Amendment to Employment Agreement, dated March 1, 2002, by and between the Company and Angelo Mozilo (incorporated by reference to Exhibit 10.63 of the Company's Quarterly Report on Form 10-Q, for the quarter ended June 30, 2002).
10.3*	Employment Agreement, dated September 2, 2004 by and between the Company and Angelo R. Mozilo (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, dated September 2, 2004).
10.4*	Second Restated Employment Agreement, dated as of February 28, 2003, by and between the Company and Stanford L. Kurland (incorporated by reference to Exhibit 10.78 to the Company's Quarterly Report on Form 10-Q, for the period ended March 31, 2003).
10.5*	First Amendment to Second Restated Employment Agreement, dated as of January 1, 2004, by and between the Company and Stanford L. Kurland (incorporated by reference to Exhibit 10.84 to the Company's Quarterly Report on Form 10-Q, for the period ended March 31, 2004).
10.6*	Restated Employment Agreement, dated as of March 1, 2003, by and between the Company and Thomas H. Boone (incorporated by reference to Exhibit 10.80 to the Company's Quarterly Report on Form 10-Q, for the period ended March 31, 2003).
10.7*	Restated Employment Agreement, dated as of March 1, 2003, by and between the Company and Carlos M. Garcia (incorporated by reference to Exhibit 10.81 to the Company's Quarterly Report on Form 10-Q, for the period ended March 31, 2003).
10.8*	Second Restated Employment Agreement, dated as of February 28, 2003, by and between the Company and David Sambol (incorporated by reference to Exhibit 10.79 to the Company's Quarterly Report on Form 10-Q, for the period ended March 31, 2003).

Exhibit No.	Description
10.9*	First Amendment to Second Restated Employment Agreement, dated as of January 1, 2004, by and between the Company and David Sambol (incorporated by reference to Exhibit 10.9 to the Company's Annual Report on Form 10-K, for the year ended December 31, 2004).
10.10*	Restated Employment Agreement, dated as of March 1, 2003, by and between the Company and Sandor E. Samuels (incorporated by reference to Exhibit 10.82 to the Company's Quarterly Report on Form 10-Q, for the period ended March 31, 2003).
10.11*	Director Emeritus Agreement, dated November 10, 2004, by and between the Company and Gwendolyn S. King (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, dated November 10, 2004).
10.12*	Consulting Agreement, by and between the Company and Thomas Keith McLaughlin, dated as of April 1, 2005 (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed on March 30, 2005).
10.13*	General Release Agreement, between Thomas Keith McLaughlin and the Company, dated as of March 24, 2005 (incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K, filed on March 30, 2005).
10.14*	Personalized Relocation Terms Document by and between the Company and Andrew Gissinger, III, dated as of January 29, 2004 (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed with the SEC on October 3, 2005).
10.15*	Purchase Contract by and between CHL and Andrew Gissinger, III, dated as of September 27, 2005 (incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K filed with the SEC on October 3, 2005).
10.16*	The Company's Deferred Compensation Agreement for Non-Employee Directors (incorporated by reference to Exhibit 5.2 to the Company's Quarterly Report on Form 10-Q, for the quarter ended August 31, 1987).
10.17*	Supplemental Form of the Company's Deferred Compensation Agreement for Non-Employee Directors (incorporated by reference to Exhibit 10.7.3 to the Company's Quarterly Report on Form 10-Q, for the quarter ended May 31, 1998).
10.18*	The Company's Executive Deferred Compensation Plan Amended and Restated effective March 1, 2000 (incorporated by reference to Exhibit 10.7.3 to the Company's Quarterly Report on Form 10-Q, for the quarter ended May 31, 2000).
10.19*	First Amendment, effective January 1, 2002, to the Deferred Compensation Plan Amended and Restated effective March 1, 2000 (incorporated by reference to Exhibit 10.7.4 to the Company's Quarterly Report on Form 10-Q, for the quarter ended November 30, 2001).
10.20*	Second Amendment to the Company's Deferred Compensation Plan (incorporated by reference to Exhibit 10.68 to the Company's Annual Report on Form 10-K, for the year ended December 31, 2002).
10.21*	Third Amendment to Company's Deferred Compensation Plan (incorporated by reference to Exhibit 10.86 to the Company's Quarterly Report on Forms 10-Q and 10-Q/A, for the quarter ended June 30, 2003)
10.22*	1987 Stock Option Plan, as Amended and Restated on May 15, 1989 (incorporated by reference to Exhibit 10.7 to the Company's Annual Report on Form 10-K for the fiscal year ended February 28, 1989).

Exhibit No.	Description
10.23*	First Amendment to the 1987 Stock Option Plan as Amended and Restated (incorporated by reference to Exhibit 10.11.1 to the Company's Quarterly Report on Form 10-Q, for the quarter ended November 30, 1997).
10.24*	Second Amendment to the 1987 Stock Option Plan as Amended and Restated (incorporated by reference to Exhibit 10.11.2 to the Company's Quarterly Report on Form 10-Q, for the quarter ended November 30, 1997).
10.25*	Third Amendment to the 1987 Stock Option Plan as Amended and Restated (incorporated by reference to Exhibit 10.11.3 to the Company's Quarterly Report on Form 10-Q, for the quarter ended November 30, 1997).
10.26*	Fourth Amendment to the 1987 Stock Option Plan as Amended and Restated (incorporated by reference to Exhibit 10.11.4 to the Company's Quarterly Report on Form 10-Q, for the quarter ended May 31, 1998).
10.27*	Amendment Number Five to the Company's 1987 Stock Option Plan, as Amended and Restated (incorporated by reference to Exhibit 10.85 to the Company's Quarterly Report on Form 10-Q, for the quarter ended March 31, 2004).
10.28*	Amendment Number Six to the Company's 1987 Stock Option Plan, as Amended and Restated (incorporated by reference to Exhibit 10.86 to the Company's Quarterly Report on Form 10-Q, for the quarter ended March 31, 2004).
10.29*	Amended and Restated Stock Option Financing Plan (incorporated by reference to Exhibit 10.12 to Post-Effective Amendment No. 2 to the Company's registration statement on Form S-8 (File No. 33-9231), filed with the SEC on December 20, 1988).
10.30*	Third Amendment to the Company's Stock Option Financing Plan (incorporated by reference to Exhibit 10.72 to the Company's Annual Report on Form 10-K, for the year ended December 31, 2002).
10.31*	Fourth Amendment to the Company's Stock Option Financing Plan, as amended and restated, dated July 23, 2004 (incorporated by reference to Exhibit 10.27 to the Company's Annual Report on Form 10-K, for the year ended December 31, 2004).
10.32*	1991 Stock Option Plan (incorporated by reference to Exhibit 10.19 to the Company's Annual Report on Form 10-K, for the fiscal year ended February 29, 1992).
10.33*	First Amendment to the 1991 Stock Option Plan (incorporated by reference to Exhibit 10.19.1 to the Company's Annual Report on Form 10-K, for the fiscal year ended February 28, 1993).
10.34*	Second Amendment to the 1991 Stock Option Plan (incorporated by reference to Exhibit 10.19.2 to the Company's Annual Report on Form 10-K, for the fiscal year ended February 28, 1993).
10.35*	Third Amendment to the 1991 Stock Option Plan (incorporated by reference to Exhibit 10.19.3 to the Company's Annual Report on Form 10-K, for the fiscal year ended February 28, 1993).
10.36*	Fourth Amendment to the 1991 Stock Option Plan (incorporated by reference to Exhibit 10.19.4 to the Company's Annual Report on Form 10-K, for the fiscal year ended February 28, 1993).
10.37*	Fifth Amendment to the 1991 Stock Option Plan (incorporated by reference to Exhibit 10.19.5 to the Company's Annual Report on Form 10-K, for the fiscal year ended February 28, 1995).
10.38*	Sixth Amendment to the 1991 Stock Option Plan (incorporated by reference to Exhibit 10.20.6 to the Company's Annual Report on Form 10-Q, for the quarter ended November 30, 1997).

Exhibit No.	Description
10.39*	Seventh Amendment to the 1991 Stock Option Plan (incorporated by reference to Exhibit 10.20.7 to the Company's Annual Report on Form 10-Q, for the quarter ended November 30, 1997).
10.40*	Eighth Amendment to the 1991 Stock Option Plan (incorporated by reference to Exhibit 10.20.8 to the Company's Quarterly Report on Form 10-Q, for the quarter ended May 31, 1998).
10.41*	Amendment Number Nine to the Company's 1991 Stock Option Plan (incorporated by reference to Exhibit 10.70 to the Company's Annual Report on Form 10-K, for the year ended December 31, 2002).
10.42*	Amendment Number Ten to the Company's 1991 Stock Option Plan (incorporated by reference to Exhibit 10.87 to the Company's quarterly report on Form 10-Q, for the quarter ended March 31, 2004).
10.43*	Amendment Number Eleven to the Company's 1991 Stock Option Plan (incorporated by reference to Exhibit 10.88 to the Company's quarterly report on Form 10-Q, for the quarter ended March 31, 2004).
10.44*	1992 Stock Option Plan dated as of December 22, 1992 (incorporated by reference to Exhibit 10.19.5 to the Company's Annual Report on Form 10-K, for the fiscal year ended February 28, 1993).
10.45*	First Amendment to the 1992 Stock Option Plan (incorporated by reference to Exhibit 10.21.1 to the Company's Quarterly Report on Form 10-Q, for the quarter ended November 30, 1997).
10.46*	Second Amendment to the 1992 Stock Option Plan (incorporated by reference to Exhibit 10.21.2 to the Company's Quarterly Report on Form 10-Q, for the quarter ended November 30, 1997).
10.47*	Third Amendment to the 1992 Stock Option Plan (incorporated by reference to Exhibit 10.21.3 to the Company's Quarterly Report on Form 10-Q, for the quarter ended May 31, 1998).
10.48*	Amendment Number Four to the Company's 1992 Stock Option Plan (incorporated by reference to Exhibit 10.89 to the Company's Quarterly Report on Form 10-Q, for the quarter ended March 31, 2004).
10.49*	Amendment Number Five to the Company's 1992 Stock Option Plan (incorporated by reference to Exhibit 10.90 to the Company's Quarterly Report on Form 10-Q, for the quarter ended March 31, 2004).
10.50*	Amended and Restated 1993 Stock Option Plan (incorporated by reference to Exhibit 10.5 to the Company's Quarterly Report on Form 10-Q, for the quarter ended August 31, 1996).
10.51*	First Amendment to the Amended and Restated 1993 Stock Option Plan (incorporated by reference to Exhibit 10.5.1 to the Company's Quarterly Report on Form 10-Q, for the quarter ended August 31, 1996).
10.52*	Second Amendment to the Amended and Restated 1993 Stock Option Plan. (incorporated by reference to Exhibit 10.22.2 to the Company's Quarterly Report on Form 10-Q, for the quarter ended November 30, 1997).
10.53*	Third Amendment to the Amended and Restated 1993 Stock Option Plan (incorporated by reference to Exhibit 10.22.3 to the Company's Annual Report on Form 10-K, for the fiscal year ended February 28, 1998).

Exhibit No.	Description
10.54*	Fourth Amendment to the Amended and Restated 1993 Stock Option Plan (incorporated by reference to Exhibit 10.22.4 to the Company's Quarterly Report on Form 10-Q, for the quarter ended May 31, 1998).
10.55*	Fifth Amendment to the Amended and Restated 1993 Stock Option Plan (incorporated by reference to Exhibit 10.22.5 to the Company's Quarterly Report on Form 10-Q, for the quarter ended August 31, 1998).
10.56*	Sixth Amendment to the Amended and Restated 1993 Stock Option Plan, dated as of June 19, 2001 (incorporated by reference to Exhibit 10.41 to the Company's Annual Report on Form 10-K, for the year ended December 31, 2003).
10.57*	Amendment Number Seven to the Company's 1993 Stock Option Plan (incorporated by reference to Exhibit 10.69 to the Company's Annual Report on Form 10-K, for the year ended December 31, 2002).
10.58*	Amendment Number Eight to the Company's 1993 Stock Option Plan, as Amended and Restated (incorporated by reference to Exhibit 10.91 to the Company's Quarterly Report on Form 10-Q, for the quarter ended March 31, 2004).
10.59*	Amendment Number Nine to the Company's 1993 Stock Option Plan, as Amended and Restated (incorporated by reference to Exhibit 10.92 to the Company's Quarterly Report on Form 10-Q, for the quarter ended March 31, 2004).
10.60*	Amendment Number Ten to the Company's 1993 Stock Option Plan, effective as of December 23, 2005 (incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K, filed with the SEC on December 30, 2005).
10.61*	2000 Equity Incentive Plan of the Company, as Amended and Restated on November 12, 2003 (incorporated by reference to Exhibit 10.43 to the Company's Annual Report on Form 10-K, for the year ended December 31, 2003).
10.62*	Appendix I to the 2000 Equity Incentive Plan of the Company (incorporated by reference to Exhibit 10.44 to the Company's Annual Report on Form 10-K, for the year ended December 31, 2003).
10.63*	First Amendment to the Company's 2000 Equity Incentive Plan, as amended on November 12, 2003 (incorporated by reference to Exhibit 10.97 to the Company's Quarterly Report on Form 10-Q, for the quarter ended June 30, 2004).
10.64*	Amendment Number Two to the Company's 2000 Equity Incentive Plan, as amended on November 12, 2003 (incorporated by reference to Exhibit 10.98 to the Company's Quarterly Report on Form 10-Q, for the quarter ended June 30, 2004).
10.65*	2000 Equity Incentive Plan of the Company, as amended and restated on June 16, 2004 (incorporated by reference to Exhibit 10.99 to the Company's Quarterly Report on Form 10-Q, for the quarter ended June 30, 2004).
10.66*	First Amendment to 2000 Equity Incentive Plan of the Company, as amended and restated on June 16, 2004 (incorporated by reference to Exhibit 10.61 to the Company's Annual Report on Form 10-K, for the year ended December 31, 2004).
10.67*	Second Amendment to 2000 Equity Incentive Plan of the Company, dated February 22, 2005 (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, furnished on March 1, 2005).

Exhibit No.	Description
10.68*	Third Amendment to 2000 Equity Incentive Plan of the Company, dated September 28, 2005 (incorporated by reference to Exhibit 10.3 to the Company's Current Report on Form 8-K filed with the SEC on October 3, 2005).
10.69*	Fourth Amendment to the 2000 Equity Incentive Plan of the Company, effective as of December 23, 2005 (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed with the SEC on December 30, 2005).
10.70*	Amended and Restated Supplemental Executive Retirement Plan (incorporated by reference to Exhibit 10.23.1 to the Company's Annual Report on Form 10-K, for the fiscal year ended February 28, 1998).
10.71*	First Amendment, effective January 1, 1999, to the Company's Supplemental Executive Retirement Plan 1998 Amendment and Restatement (incorporated by reference to Exhibit 10.23.2 to the Company's Annual Report on Form 10-K, for the fiscal year ended February 28, 1999).
10.72*	Second Amendment, effective as of June 30, 1999, to the Company's Supplemental Executive Retirement Plan (incorporated by reference to Exhibit 10.23.3 to the Company's Quarterly Report on Form 10-Q, for the quarter ended August 31, 1999).
10.73*	Third Amendment, effective January 1, 2002, to the Company's Supplemental Executive Retirement Plan (incorporated by reference to Exhibit 10.23.4 to the Company's Quarterly Report on Form 10-Q, for the quarter ended November 30, 2001).
10.74*	Fourth Amendment to the Company's Supplemental Executive Retirement Plan (incorporated by reference to Exhibit 10.65 to the Company's Quarterly Report on Form 10-Q, for the quarter ended September 30, 2002).
10.75*	Amended and Restated Split-Dollar Life Insurance Agreement (incorporated by reference to Exhibit 10.24.1 to the Company's Quarterly Report on Form 10-Q, for the quarter ended November 30, 1998).
10.76*	Split-Dollar Collateral Assignment (incorporated by reference to Exhibit 10.4 to the Company's Quarterly Report on Form 10-Q, for the quarter ended May 31, 1994).
10.77*	Amendment Number 2002-1 to the Company's Split-Dollar Life Insurance Agreement as Amended and Restated and Split Dollar Collateral Assignments (incorporated by reference to Exhibit 10.61 of the Company's Quarterly Report on Form 10-Q, for the quarter ended March 31, 2002).
10.78*	Annual Incentive Plan (incorporated by reference to Exhibit 10.4 to the Company's Quarterly Report on Form 10-Q, for the quarter ended August 31, 1996).
10.79*	First Amendment to the Company's Annual Incentive Plan (incorporated by reference to Exhibit 10.26.1 to the Company's Quarterly Report on Form 10-Q, for the quarter ended August 31, 2001).
10.80*	Second Amendment to the Company's Annual Incentive Plan (incorporated by reference to Exhibit 10.55 to the Company's Annual Report on Form 10-K, for the year ended December 31, 2003).
10.81*	Third Amendment to the Company's Annual Incentive Plan (incorporated by reference to Exhibit 10.76 to the Company's Quarterly Report on Form 10-Q, for the period ended March 31, 2003).

Exhibit No.	Description
10.82*	The Company's Change in Control Severance Plan as Amended and Restated on September 11, 2000 (incorporated by reference to Exhibit 10.27.2 to the Company's Quarterly Report on Form 10-Q, for the quarter ended August 31, 2000).
10.83*	Amendment No. 1 to the Company's Change in Control Severance Plan, as Amended and Restated on September 11, 2000, dated December 3, 2003 (incorporated by reference to Exhibit 10.58 to the Company's Annual Report on Form 10-K, for the year ended December 31, 2003).
10.84*	Amendment Two to the Company's Change in Control Severance Plan, dated February 23, 2005 (incorporated by reference to Exhibit 10.3 to the Company's Current Report on Form 8-K, furnished on March 1, 2005).
10.85*	Form of Director Emeritus Agreement (incorporated by reference to Exhibit 10.28.1 to the Company's Quarterly Report on Form 10-Q, for the quarter ended May 31, 2001).
10.86*	Form of Amendment Number One, dated September 20, 2001, to the Restricted Stock Award Agreement with non-employee directors dated as of June 1, 1999 (incorporated by reference to Exhibit 10.29.1 to the Company's Annual Report on Form 10-K, for the fiscal year ended February 28, 2001).
10.87*	Form of Restricted Stock Award Agreement with non-employee directors dated as of March 1, 2000 (incorporated by reference to Exhibit 10.30 to the Company's Annual Report on Form 10-K, for the fiscal year ended February 28, 2001).
10.88*	Form of Amendment Number One, dated September 20, 2001, to the Restricted Stock Award Agreement with non-employee directors dated as of March 1, 2000 (incorporated by reference to Exhibit 10.30.1 to the Company's Annual Report on Form 10-K, for the fiscal year ended February 28, 2001).
10.89*	Form of Restricted Stock Award Agreement with non-employee directors dated as of March 1, 2001 (incorporated by reference to Exhibit 10.31 to the Company's Annual Report on Form 10-K, for the fiscal year ended February 28, 2001).
10.90*	Form of the Company's Performance Based Restricted Stock Agreement (incorporated by reference to Exhibit 10.105 to the Company's Quarterly Report on Form 10-Q, for the quarter ended September 30, 2004).
10.91*	Form of the Company's Performance Vested Non-Qualified Stock Option Agreement (incorporated by reference to Exhibit 10.106 to the Company's Quarterly Report on Form 10-Q, for the quarter ended September 30, 2004).
10.92*	Form of the Company's Performance Vested Incentive Stock Option Agreement (incorporated by reference to Exhibit 10.107 to the Company's Quarterly Report on Form 10-Q, for the quarter ended September 30, 2004).
10.93*	Form of Performance Vested Stock Appreciation Right Agreement of the Company (incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K, furnished on March 1, 2005).
10.94*	The Company's Managing Director Incentive Plan effective March 1, 2001 (incorporated by reference to Exhibit 10.57 to the Company's Annual Report on Form 10-K, for the transition period from March 1, 2001 to December 31, 2001).
10.95*	Form of Senior Management Incentive Plan of the Company (incorporated by reference to Exhibit 10.4 to the Company's Current Report on Form 8-K, furnished on March 1, 2005).

Exhibit No.	Description
10.96*	Summary of financial counseling program of the Company (incorporated by reference to Exhibit 10.58 to the Company's Annual Report on Form 10-K, for the transition period from March 1, 2001 to December 31, 2001).
10.97*	Company's 1999 Employee Stock Purchase Plan effective as of October 1, 1999 (incorporated by reference to Exhibit 10.67 to the Company's Annual Report on Form 10-K, for the year ended December 31, 2003).
10.98*	Amendment One to the Employee Stock Purchase Plan (incorporated by reference to Exhibit 10.71 to the Company's Annual Report on Form 10-K, for the year ended December 31, 2002).
10.99*	Second Amendment to the Company's Global Stock Plan (incorporated by reference to Exhibit 4.1.2 to the Company's Registration Statement on Form S-8, dated August 5, 2003).
10.100*	Appendix I to Company's Global Stock Plan: UK Sharesave Scheme. (incorporated by reference to Exhibit 10.70 to the Company's Annual Report on Form 10-K, for the year ended December 31, 2003).
10.101*	Amendment Number Three to the Company's Global Stock Plan (incorporated by reference to Exhibit 10.95 to the Company's Quarterly Report on Form 10-Q, for the quarter ended March 31, 2004).
10.102*	Amendment Number Four to the Company's Global Stock Plan (incorporated by reference to Exhibit 10.96 to the Company's Quarterly Report on Form 10-Q, for the quarter ended March 31, 2004).
10.103*	Amendment Number Five to the Company's Global Stock Plan, dated September 28, 2005 (incorporated by reference to Exhibit 10.5 to the Company's Current Report on Form 8-K filed with the SEC on October 3, 2005).
10.104*	The Company's Selected Employee Deferred Compensation Plan, Master Plan Document, dated December 23, 2003 (incorporated by reference to Exhibit 10.71 to the Company's Annual Report on Form 10-K, for the year ended December 31, 2003).
10.105*	The Company's ERISA Nonqualified Pension Plan, Master Plan Document, dated as of August 12, 2003 (incorporated by reference to Exhibit 10.72 to the Company's Annual Report on Form 10-K, for the year ended December 31, 2003).
10.106*	Amended and Restated Company ERISA Nonqualified Pension Plan, Master Plan Document, effective as of December 31, 2004 (incorporated by reference to Exhibit 10.94 to the Company's Annual Report on Form 10-K, for the year ended December 31, 2004).
10.107*	The Company's 2003 Non-Employee Directors' Fee Plan, as amended and restated on September 27, 2005 (incorporated by reference to Exhibit 10.4 to the Company's Current Report on Form 8-K filed with the SEC on October 3, 2005).
10.108*	Countrywide Bank, N.A. Non-Employee Directors' Fee Plan, adopted October 27, 2005 (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed with the SEC on November 2, 2005).
10.109*	The Company's 2004 Executive Equity Deferral Program, dated as of January 1, 2004 (incorporated by reference to Exhibit 10.74 to the Company's Annual Report on Form 10-K, for the year ended December 31, 2003).

Exhibit No.	Description
10.110*	Revolving Credit Agreement, dated as of December 17, 2001, by and among CHL and Bank Of America, N.A., as Managing Administrative Agent, Bank of America, N.A. and JP Morgan Chase Bank, as the Administrative Agents, The Bank Of New York, as the Documentation Agent, Bank One, N.A. and Deutsche Bank AG, as the Co-Syndication Agents, the lenders party thereto and Banc of America Securities LLC and JP Morgan Securities, Inc., as Co-Arrangers (incorporated by reference to Exhibit 10.8.11 to the Company's Quarterly Report on Form 10-Q, for the quarter ended November 30, 2001).
10.111*	First Amendment to the Revolving Credit Agreement, dated as of September 30, 2002, by and among CHL, the Lenders thereto, Bank of America, N.A. as the Managing Administrative Agent and as a co-administrative agent and JP Morgan Chase Bank as a co-administrative agent (incorporated by reference to Exhibit 10.74 to the Company's Annual Report on Form 10-K, for the year ended December 31, 2002).
10.112*	Second Amendment to the Revolving Credit Agreement, dated as of December 16, 2002, by and among CHL, the Lenders thereto and Bank of America, N.A. as the Managing Administrative Agent (incorporated by reference to Exhibit 10.75 to the Company's Annual Report on Form 10-K, for the year ended December 31, 2002).
10.113*	Third Amendment to the Revolving Credit Agreement, dated as of June 13, 2003, by and among CHL, the Lenders thereto, Bank of America, N.A. as the Managing Administrative Agent and the co-administrative agent and JPMorgan Chase Bank as co-administrative agent (incorporated by reference to Exhibit 10.86 to the Company's Quarterly Report on Form 10-Q, for the period ended June 30, 2003).
10.114*	Fourth Amendment to the Revolving Credit Agreement, dated as of December 15, 2003, by and among CHL, the Lenders thereto, Bank of America, N.A. as the Managing Administrative Agent and the co-administrative agent and JPMorgan Chase Bank as co-administrative agent. (incorporated by reference to Exhibit 10.79 to the Company's Annual Report on Form 10-K, for the year ended December 31, 2003).
10.115*	Five-Year Credit Agreement, dated as of May 12, 2004, among CHL, the Company, ABN AMRO Bank N.V. and Deutsche Bank Securities Inc., as Documentation Agents, Citicorp USA, Inc., as Syndication Agent, the Lenders party hereto, Bank of America, N.A., as Administrative Agent, and JPMorgan Chase Bank, as Managing Administrative Agent (incorporated by reference to Exhibit 10.103 to the Company's Quarterly Report on Form 10-Q, for the quarter ended June 30, 2004).
10.116*	First Amendment to the Five-Year Credit Agreement, dated as of May 11, 2005 among CHL, the Company, the lenders identified therein, ABN AMRO Bank N.V. and Deutsche Bank Securities Inc., as Documentation Agents, Citicorp USA, Inc., as Syndication Agent, Bank of America, N.A., as Administrative Agent, and JPMorgan Chase Bank, N.A., as Managing Administrative Agent (incorporated by reference to Exhibit 10.102 to the Company's Quarterly Report on Form 10-Q, for the quarter ended June 30, 2005).
10.117*	364-Day Credit Agreement, dated as of May 12, 2004, among CHL, the Company ABN AMRO Bank N.V. and Deutsche Bank Securities Inc., as Documentation Agents, Citicorp USA, Inc., as Syndication Agent, the Lenders party hereto, Bank of America, N.A., as Administrative Agent, and JPMorgan Chase Bank, as Managing Administrative Agent (incorporated by reference to Exhibit 10.101 to the Company's Quarterly Report on Form 10-Q, for the quarter ended June 30, 2004).

Exhibit No.	Description
10.118*	First Amendment to the 364-Day Credit Agreement, dated as of May 11, 2005, among CHL, the Company, the lenders identified therein, JPMorgan Chase Bank, N.A., as Managing Administrative Agent, and Bank of America, N.A., as Administrative Agent (incorporated by reference to Exhibit 10.101 to the Company's Quarterly Report on Form 10-Q for the period ended June 30, 2005).
10.119*	Amended and Restated Credit Agreement as of the 27th day of February, 2002 by and among CHL, Royal Bank of Canada, Lloyds TSB Bank PLC, Credit Lyonnais New York Branch, Commerzbank AG New York Branch, and the Lenders Party thereto (incorporated by reference to Exhibit 10.59 of the Company's Annual Report on Form 10-K, for the transition period from March 1, 2001 to December 31, 2001).
10.120*	First Amendment to the Amended and Restated Credit Agreement, dated as of June 14, 2002, by and among CHL, the Lenders party thereto, and the Royal Bank of Canada, as the Lead Administrative Agent for the Lenders. (incorporated by reference to Exhibit 10.64 of the Company's Quarterly Report on Form 10-Q, for the quarter ended June 30, 2002).
10.121*	Second Amendment to the Amended and Restated Credit Agreement, dated as of September 30, 2002, by and among CHL, the Lenders thereto and Royal Bank of Canada as lead administrative agent (incorporated by reference to Exhibit 10.73 to the Company's Annual Report on Form 10-K, for the year ended December 31, 2002).
10.122*	Third Amendment to the Amended and Restated Credit Agreement, dated as of June 13, 2003, by and among CHL, the Lenders thereto and Royal Bank of Canada, as lead administrative agent (incorporated by reference to Exhibit 10.85 to the Company's Quarterly Report on Form 10-Q, for the quarter ended June 30, 2003).
10.123*	364-Day Credit Agreement, dated as of May 12, 2004, among CHL, the Company, Commerzbank AG, New York and Grand Cayman Branches and Societe Generale, as Documentation Agents, BNP Paribas, as Syndication Agent, the Lenders party hereto, Barclays Bank PLC, as Administrative Agent, and Royal Bank of Canada, as Managing Administrative Agent (incorporated by reference to Exhibit 10.102 to the Company's Quarterly Report on Form 10-Q, for the quarter ended June 30, 2004).
10.124*	Termination and Replacement Agreement to the 364-Day Credit Agreement, dated as of November 19, 2004, among the Company, CHL, the Lenders thereto and Royal Bank of Canada, as managing administrative agent (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, dated November 19, 2004).
10.125	First Amendment to the 364-Day Credit Agreement, dated as of May 11, 2005, among CHL, the Company, the lenders identified therein, Commerzbank AG, New York and Grand Cayman Branches and Societe Generale, as Documentation Agents, BNP Paribas, as Syndication Agent, Barclays Bank PLC, as Administrative Agent, and Royal Bank of Canada, as Managing Administrative Agent.
10.126	Second Amendment to the 364-Day Credit Agreement, dated as of November 18, 2005, among CHL, the Company, the lenders identified therein, Lloyds TSB Bank, PLC and Societe Generale, as Documentation Agents, BNP Paribas, as Syndication Agent, Barclays Bank PLC, as Administrative Agent, and Royal Bank of Canada, as Managing Administrative Agent.
12.1	Computation of the Ratio of Earnings to Fixed Charges.
21	List of subsidiaries.
23	Consent of KPMG LLP.

Exhibit No.	Description
23.1	Consent of Grant Thornton LLP.
31.1	Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350.
32.2	Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350.

* Incorporated by reference

† Constitutes a management contract or compensatory plan or arrangement.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

COUNTRYWIDE FINANCIAL CORPORATION

By: /s/ ANGELO R. MOZILO
 Angelo R. Mozilo,
 Chairman of the Board of Directors and
 Chief Executive Officer (Principal Executive
 Officer)

Dated: February 28, 2006

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed by the following persons on behalf of the Registrant in the capacities and on the dates indicated.

<u>Signatures</u>	<u>Title</u>	<u>Date</u>
<u> /s/ ANGELO R. MOZILO </u> Angelo R. Mozilo	Chairman of the Board of Directors and Chief Executive Officer(Principal Executive Officer)	February 28, 2006
<u> /s/ STANFORD L. KURLAND </u> Stanford L. Kurland	President, Chief Operating Officer and Director	February 28, 2006
<u> /s/ ERIC P. SIERACKI </u> Eric P. Sieracki	Financial Officer (Executive Managing Director, Chief Financial Officer)	February 28, 2006
<u> /s/ KATHLEEN BROWN </u> Kathleen Brown	Director	February 28, 2006
<u> /s/ HENRY G. CISNEROS </u> Henry G. Cisneros	Director	February 28, 2006
<u> /s/ JEFFREY M. CUNNINGHAM </u> Jeffrey M. Cunningham	Director	February 28, 2006
<u> /s/ ROBERT J. DONATO </u> Robert J. Donato	Director	February 28, 2006
<u> /s/ MICHAEL E. DOUGHERTY </u> Michael E. Dougherty	Director	February 28, 2006

<u>Signatures</u>	<u>Title</u>	<u>Date</u>
<u>/s/ BEN M. ENIS</u> Ben M. Enis	Director	February 28, 2006
<u>/s/ EDWIN HELLER</u> Edwin Heller	Director	February 28, 2006
<u>/s/ MARTIN R. MELONE</u> Martin R. Melone	Director	February 28, 2006
<u>/s/ ROBERT T. PARRY</u> Robert T. Parry	Director	February 28, 2006
<u>/s/ OSCAR P. ROBERTSON</u> Oscar P. Robertson	Director	February 28, 2006
<u>/s/ KEITH P. RUSSELL</u> Keith P. Russell	Director	February 28, 2006
<u>/s/ HARLEY W. SNYDER</u> Harley W. Snyder	Director	February 28, 2006

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**COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED FINANCIAL STATEMENTS AND REPORTS OF
INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRMS**

December 31, 2005

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COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
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All other schedules have been omitted since the required information is not present or not present in amounts sufficient to require submission of the schedules, or because the information required is included in the consolidated financial statements or notes thereto.

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

**Board of Directors and Shareholders
Countrywide Financial Corporation:**

We have audited the accompanying consolidated balance sheets of Countrywide Financial Corporation and subsidiaries as of December 31, 2005 and 2004 and the related consolidated statements of earnings, changes in shareholders' equity and comprehensive income and cash flows for the years then ended. In connection with our audits of the consolidated financial statements, we have also audited financial statement schedules I and II. These consolidated financial statements and financial statement schedules are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements and financial statement schedules based on our audit.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Countrywide Financial Corporation and subsidiaries as of December 31, 2005 and 2004, and the results of their operations and their cash flows for the years then ended, in conformity with U.S. generally accepted accounting principles. Also in our opinion, the related financial statement schedules, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of the Company's internal control over financial reporting as of December 31, 2005, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated February 27, 2006 expressed an unqualified opinion on management's assessment of, and an unqualified opinion on the effective operation of, internal control over financial reporting.

KPMG LLP

/s/ KPMG LLP

Los Angeles, California
February 27, 2006

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

**Board of Directors and Shareholders
Countrywide Financial Corporation**

We have audited the accompanying consolidated statement of earnings of Countrywide Financial Corporation and Subsidiaries for the year ended December 31, 2003 and the related consolidated statements of changes in shareholders' equity and comprehensive income and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated results of operations of Countrywide Financial Corporation and Subsidiaries for the year ended December 31, 2003, and their consolidated cash flows for the year ended December 31, 2003, in conformity with accounting principles generally accepted in the United States of America.

We have also audited Schedule I and Schedule II for the year ended December 31, 2003. In our opinion, such schedules, when considered in relation to the basic financial statements taken as a whole, present fairly, in all material respects, the information therein.

GRANT THORNTON LLP

/s/ GRANT THORNTON LLP

Los Angeles, California

February 27, 2004, except for Schedule I, as to which the date is March 11, 2005.

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS

	December 31,	
	2005	2004
	(in thousands, except share data)	
ASSETS		
Cash.....	\$ 1,031,108	\$ 751,237
Mortgage loans and mortgage-backed securities held for sale	36,818,688	37,350,149
Trading securities owned, at fair value	10,314,384	10,558,387
Trading securities pledged as collateral, at fair value	668,189	1,303,007
Securities purchased under agreements to resell, securities borrowed and federal funds sold	23,317,361	13,456,448
Loans held for investment, net of allowance for loan losses of \$189,201 and \$125,046, respectively	70,071,152	39,661,191
Investments in other financial instruments, at fair value	11,455,745	10,091,057
Mortgage servicing rights, net	12,610,839	8,729,929
Premises and equipment, net	1,279,659	985,350
Other assets	7,518,245	5,608,950
Total assets.....	\$175,085,370	\$128,495,705
LIABILITIES		
Notes payable.....	\$ 76,187,886	\$ 66,613,671
Securities sold under agreements to repurchase and federal funds purchased	34,153,205	20,465,123
Deposit liabilities.....	39,489,256	20,013,208
Accounts payable and accrued liabilities.....	6,307,818	5,594,764
Trading securities sold, not yet purchased, at fair value.....	2,285,171	2,912,620
Income taxes payable	3,846,174	2,586,243
Total liabilities.....	162,269,510	118,185,629
Commitments and contingencies	—	—
SHAREHOLDERS' EQUITY		
Preferred stock—authorized, 1,500,000 shares of \$0.05 par value; none issued and outstanding	—	—
Common stock—authorized, 1,000,000,000 shares of \$0.05 par value; issued, 600,169,268 shares and 581,706,836 shares at December 31, 2005 and 2004, respectively; outstanding, 600,030,686 shares and 581,648,881 shares at December 31, 2005 and 2004, respectively.....	30,008	29,085
Additional paid-in capital	2,954,019	2,570,402
Accumulated other comprehensive income	61,114	118,943
Retained earnings.....	9,770,719	7,591,646
Total shareholders' equity.....	12,815,860	10,310,076
Total liabilities and shareholders' equity	\$175,085,370	\$128,495,705

The accompanying notes are an integral part of these consolidated financial statements.

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF EARNINGS

	Years Ended December 31,		
	2005	2004	2003
	(in thousands, except per share data)		
Revenues			
Gain on sale of loans and securities	\$ 4,861,780	\$ 4,842,082	\$ 5,887,436
Interest income	7,970,045	4,645,654	3,347,801
Interest expense	<u>(5,616,425)</u>	<u>(2,608,338)</u>	<u>(1,940,207)</u>
Net interest income	2,353,620	2,037,316	1,407,594
Provision for loan losses	<u>(115,685)</u>	<u>(71,775)</u>	<u>(48,204)</u>
Net interest income after provision for loan losses	<u>2,237,935</u>	<u>1,965,541</u>	<u>1,359,390</u>
Loan servicing fees and other income from retained interests	4,281,254	3,269,587	2,804,338
Amortization of mortgage servicing rights	<u>(2,288,354)</u>	<u>(1,940,457)</u>	<u>(2,069,246)</u>
Recovery (impairment) of retained interests	23,345	(648,137)	(1,432,965)
Servicing hedge (losses) gains	<u>(523,078)</u>	<u>(215,343)</u>	<u>234,823</u>
Net loan servicing fees and other income (loss) from retained interests	<u>1,493,167</u>	<u>465,650</u>	<u>(463,050)</u>
Net insurance premiums earned	953,647	782,685	732,816
Other revenue	<u>470,179</u>	<u>510,669</u>	<u>462,050</u>
Total revenues	<u>10,016,708</u>	<u>8,566,627</u>	<u>7,978,642</u>
Expenses			
Compensation	3,615,483	3,137,045	2,590,936
Occupancy and other office	879,680	643,378	525,192
Insurance claims	441,584	390,203	360,046
Advertising and promotion	229,183	171,585	103,902
Other operating	<u>703,012</u>	<u>628,543</u>	<u>552,794</u>
Total expenses	<u>5,868,942</u>	<u>4,970,754</u>	<u>4,132,870</u>
Earnings before income taxes	4,147,766	3,595,873	3,845,772
Provision for income taxes	<u>1,619,676</u>	<u>1,398,299</u>	<u>1,472,822</u>
NET EARNINGS	<u>\$ 2,528,090</u>	<u>\$ 2,197,574</u>	<u>\$ 2,372,950</u>
Earnings per share			
Basic	\$ 4.28	\$ 3.90	\$ 4.44
Diluted	\$ 4.11	\$ 3.63	\$ 4.18

The accompanying notes are an integral part of these consolidated financial statements.

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY AND
COMPREHENSIVE INCOME

	Number of Shares of Common Stock	Common Stock	Additional Paid-in- Capital (in thousands, except share data)	Accumulated Other Comprehensive Income (Loss)	Retained Earnings	Total
Balance at December 31, 2002	126,563,333	\$ 6,330	\$ 1,657,144	\$ 186,799	\$ 3,310,860	\$ 5,161,133
Comprehensive income:						
Net earnings for the year	—	—	—	—	2,372,950	2,372,950
Other comprehensive income (loss), net of tax:						
Net unrealized losses from available-for- sale securities	—	—	—	(53,634)	—	(53,634)
Net unrealized gains from cash flow hedging instruments	—	—	—	16,088	—	16,088
Net change in foreign currency translation adjustment	—	—	—	15,273	—	15,273
Total comprehensive income						<u>2,350,677</u>
4 for 3 stock split, effected December 18, 2003	46,066,835	2,303	(2,303)	—	—	—
Stock options exercised	5,562,507	277	175,769	—	—	176,046
Tax benefit of stock options exercised	—	—	88,031	—	—	88,031
Issuance of common stock, net of treasury stock	5,947,872	298	367,892	—	—	368,190
Contribution of common stock to 401(k) Plan	338,795	17	20,998	—	—	21,015
Cash dividends paid—\$0.59 per common share (before giving effect to stock splits)	—	—	—	—	(80,376)	(80,376)
Balance at December 31, 2003	184,479,342	9,225	2,307,531	164,526	5,603,434	8,084,716
Comprehensive income:						
Net earnings for the year	—	—	—	—	2,197,574	2,197,574
Other comprehensive income (loss), net of tax:						
Net unrealized losses from available-for- sale securities	—	—	—	(88,277)	—	(88,277)
Net unrealized gains from cash flow hedging instruments	—	—	—	29,101	—	29,101
Net change in foreign currency translation adjustment	—	—	—	13,593	—	13,593
Total comprehensive income						<u>2,151,991</u>
3 for 2 stock split, effected April 12, 2004	92,915,124	4,646	(4,646)	—	—	—
2 for 1 stock split, effected August 30, 2004	282,010,434	14,101	(14,101)	—	—	—
Stock options exercised	6,274,769	313	99,056	—	—	99,369
Tax benefit of stock options exercised	—	—	93,057	—	—	93,057
Issuance of common stock, net of treasury stock	432,584	23	17,169	—	—	17,192
Issuance of common stock for conversion of convertible debt	15,063,788	753	7,182	—	—	7,935
Tax benefit of interest on conversion of convertible debt	—	—	37,787	—	—	37,787
Contribution of common stock to 401(k) Plan	472,840	24	27,367	—	—	27,391
Cash dividends paid—\$0.37 per common share	—	—	—	—	(209,362)	(209,362)
Balance at December 31, 2004	581,648,881	\$ 29,085	\$ 2,570,402	\$ 118,943	\$ 7,591,646	\$ 10,310,076

The accompanying notes are an integral part of these consolidated financial statements.

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY AND
COMPREHENSIVE INCOME—(Continued)

	Number of Shares of Common Stock	Common Stock	Additional Paid-in- Capital	Accumulated Other Comprehensive Income (Loss)	Retained Earnings	Total
	(in thousands, except share data)					
Comprehensive income:						
Net earnings for the year	—	—	—	—	2,528,090	2,528,090
Other comprehensive income (loss), net of tax:						
Net unrealized losses from available-for- sale securities	—	—	—	(19,875)	—	(19,875)
Net unrealized losses from cash flow hedging instruments	—	—	—	(16,080)	—	(16,080)
Net change in foreign currency translation adjustment	—	—	—	(21,874)	—	(21,874)
Total comprehensive income						<u>2,470,261</u>
Stock options exercised	13,068,735	658	151,424	—	—	152,082
Tax benefit of stock options exercised	—	—	115,117	—	—	115,117
Issuance of common stock, net of treasury stock	1,917,868	96	66,818	—	—	66,914
Issuance of common stock for conversion of convertible debt	2,408,217	120	10,559	—	—	10,679
Tax benefit of interest on conversion of convertible debt	—	—	5,532	—	—	5,532
Contribution of common stock to 401(k) Plan	986,985	49	34,167	—	—	34,216
Cash dividends paid—\$0.59 per common share	—	—	—	—	(349,017)	(349,017)
Balance at December 31, 2005	<u>600,030,686</u>	<u>\$ 30,008</u>	<u>\$ 2,954,019</u>	<u>\$ 61,114</u>	<u>\$ 9,770,719</u>	<u>\$ 12,815,860</u>

The accompanying notes are an integral part of these consolidated financial statements.

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS

	Years Ended December 31,		
	2005	2004 (in thousands)	2003
Cash flows from operating activities:			
Net earnings	\$ 2,528,090	\$ 2,197,574	\$ 2,372,950
Adjustments to reconcile net earnings to net cash used by operating activities:			
Gain on sale of loans and securities	(4,861,780)	(4,842,082)	(5,887,436)
Accretion of discount on securities	(386,322)	(422,683)	(474,302)
Accretion of discount and fair value adjustments on notes payable	(58,397)	(32,783)	(32,062)
Net change in fair value of hedged notes payable and related interest-rate and foreign-currency swaps	(2,777)	370	330
Amortization of deferred fees on time deposits	13,706	4,928	—
Provision for loan losses	115,685	71,775	48,204
Amortization of mortgage servicing rights	2,288,354	1,940,457	2,069,246
(Recovery) impairment of mortgage servicing rights	(601,017)	279,842	1,326,741
Change in fair value of mortgage servicing rights attributable to hedged risk	213,166	—	—
(Recovery) impairment of other retained interests	(346,121)	404,226	208,387
Interest capitalized on loans held for investment	(123,457)	(1,503)	—
Depreciation and other amortization	243,101	151,159	110,082
Stock-based compensation expense	39,909	32,776	23,176
Provision for deferred income taxes	1,469,093	492,188	344,189
Tax benefit of stock options exercised	115,117	93,057	88,031
Origination and purchase of loans and mortgage-backed securities held for sale	(448,686,210)	(335,890,238)	(406,775,069)
Proceeds from sale and principal repayments of loans and mortgage-backed securities	436,083,977	328,901,595	396,319,952
Decrease (increase) in trading securities	933,354	(517,263)	(2,595,373)
Decrease in investments in other financial instruments	1,422,310	517,200	1,369,928
Increase in other assets	(1,970,798)	(893,398)	(11,996)
Increase (decrease) in accounts payable and accrued liabilities	679,285	795,106	(129,315)
(Decrease) increase in trading securities sold, not yet purchased, at fair value	(627,449)	1,442,976	1,023,414
(Decrease) increase in income taxes payable	(181,598)	(184,439)	49,224
Net cash used by operating activities	<u>(11,700,779)</u>	<u>(5,459,160)</u>	<u>(10,551,699)</u>
Cash flows from investing activities:			
Increase in securities purchased under agreements to resell, federal funds sold and securities borrowed	(9,860,913)	(3,008,346)	(4,450,734)
Additions to loans held for investment, net	(33,697,649)	(13,355,505)	(20,193,110)
Sales of loans held for investment	2,678,737	—	—
Additions to investments in other financial instruments	(6,071,163)	(7,042,716)	(11,506,640)
Proceeds from sale and repayment of investments in other financial instruments	5,961,014	14,894,871	10,965,252
Additions to mortgage servicing rights	(302,441)	(385,459)	(49,607)
Purchase of premises and equipment, net	(475,907)	(341,738)	(260,639)
Net cash used by investing activities	<u>(41,768,322)</u>	<u>(9,238,893)</u>	<u>(25,495,478)</u>
Cash flows from financing activities:			
Net increase in short-term borrowings	8,142,815	9,772,156	16,552,092
Issuance of long-term debt	21,873,808	16,535,096	8,202,650
Repayment of long-term debt	(9,282,361)	(10,518,279)	(5,245,209)
Issuance of Company-obligated mandatorily redeemable capital pass-through securities	—	—	500,000
Net increase (decrease) in securities sold under agreements to repurchase and federal funds purchased	13,688,082	(11,548,289)	9,378,573
Net increase in deposit liabilities	19,462,342	10,680,609	6,213,400
Issuance of common stock	213,303	111,176	542,075
Payment of dividends	(349,017)	(209,362)	(80,376)
Net cash provided by financing activities	<u>53,748,972</u>	<u>14,823,107</u>	<u>36,063,205</u>
Net increase in cash	279,871	125,054	16,028
Cash at beginning of year	751,237	626,183	610,155
Cash at end of year	<u>\$ 1,031,108</u>	<u>\$ 751,237</u>	<u>\$ 626,183</u>

The accompanying notes are an integral part of these consolidated financial statements.

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1—Organization

Countrywide Financial Corporation (“Countrywide”) is a holding company which, through its principal subsidiary, Countrywide Home Loans, Inc. (“CHL”) and other subsidiaries (collectively, the “Company”), is engaged in mortgage lending and other finance-related businesses, including mortgage banking, retail banking and mortgage warehouse lending, dealing in securities, insurance underwriting and operating an insurance agency and international mortgage loan processing and subservicing.

Note 2—Summary of Significant Accounting Policies

A summary of the Company’s significant accounting policies applied in the preparation of the accompanying consolidated financial statements follows.

Use of Estimates

In preparing financial statements in conformity with U.S. generally accepted accounting principles (“GAAP”), management is required to make estimates and assumptions that materially affect the reported amounts of assets and liabilities and the disclosure of contingent liabilities at the date of the financial statements, and revenues and expenses during the reporting period. Actual results could differ from those estimates.

Principles of Consolidation

The Company comprises both operating and special purpose entities (“SPEs”). For operating entities, the consolidated financial statements include the accounts of Countrywide Financial Corporation, all majority-owned subsidiaries and all joint ventures for which it has operational control. The Company has whole or majority ownership of all of its subsidiaries, and has control of its joint ventures. Therefore, Countrywide has no significant equity method or cost-basis investees.

Special purpose entities are evaluated first for classification as “qualifying special purpose entities” (“QSPEs”) as specified by Statement of Financial Accounting Standards No. 140, “Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities” (“SFAS 140”). Special purpose entities that are classified as QSPEs are excluded from the consolidated financial statements of the Company. Special purpose entities that are not classified as QSPEs are further evaluated for classification as variable interest entities as specified by FASB Interpretation No. 46, “Consolidation of Variable Interest Entities.” Special purpose entities that meet the definition of variable interest entities where the Company is identified as the primary beneficiary of the entity are included in Countrywide’s consolidated financial statements.

All material intercompany accounts and transactions have been eliminated. Minority interests in the Company’s majority-owned subsidiaries are included in accounts payable and accrued liabilities on the Company’s consolidated balance sheets and minority interests in the Company’s earnings are charged to other operating expenses, net of applicable income taxes, on the Company’s consolidated statements of earnings.

Financial Statement Reclassifications

Certain amounts reflected in the consolidated financial statements for the years ended December 31, 2004 and 2003, have been reclassified to conform to the presentation for the year ended December 31, 2005.

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Derivative Financial Instruments

The Company uses derivative financial instruments extensively as part of its interest rate and foreign currency risk management activities. (See Note 4—“Derivative Financial Instruments,” for further discussion about the Company’s risk management activities.) All derivative financial instruments are recognized on the balance sheet at fair value.

The Company designates every derivative instrument as either a hedge of the fair value of a recognized asset or liability, or of an unrecognized firm commitment (“fair value” hedge); a hedge of a forecasted transaction or of the variability of cash flows to be received or paid related to a recognized asset or liability (“cash flow” hedge); or as a free-standing derivative instrument.

For a fair value hedge, changes in the fair value of the derivative instrument and changes in the fair value of the hedged asset or liability attributable to the hedged risk are recorded in current-period earnings.

For a cash flow hedge, changes in the fair value of the derivative are recorded in accumulated other comprehensive income within shareholders’ equity, to the extent that the derivative is an effective hedge, and are subsequently reclassified to earnings in the same period(s) that the hedged transaction impacts net earnings, and on the same income statement line item as the hedged item. The ineffective portion of a cash flow hedge is reported in current-period earnings on the same income statement line item as the hedged item.

For free-standing derivative instruments, changes in the fair values are reported in current-period earnings.

At the inception of a hedge, the Company formally documents the relationship between hedging instruments and hedged items, as well as the risk management objective and strategy for undertaking various hedge transactions. This process includes linking all derivative instruments that are designated as fair value or cash flow hedges to specific assets and liabilities on the balance sheet or to specific firm commitments or forecasted transactions. The Company also formally assesses, both at the inception of the hedge and on an ongoing basis, whether the derivative instruments used are highly effective in offsetting changes in fair values or cash flows of hedged items. If it is determined that the derivative instrument is not highly effective as a hedge, hedge accounting is discontinued.

The Company also discontinues hedge accounting when (1) a derivative instrument expires or is sold, terminated or exercised; or (2) a derivative instrument is de-designated as a hedge instrument because it is unlikely a forecasted transaction will occur, or (3) we determine that the designation of a derivative instrument as a hedge is no longer appropriate. When hedge accounting is discontinued, the derivative instrument continues to be carried on the balance sheet at its fair value with changes in fair value recognized in current-period earnings. However, the carrying value of the previously hedged asset or liability is no longer adjusted for changes in fair value.

When hedge accounting is discontinued because it is probable that a forecasted transaction will not occur, the derivative instrument continues to be carried on the balance sheet at its fair value, and gains and losses that were accumulated in other accumulated comprehensive income are recognized in current-period earnings. When hedge accounting is discontinued because the hedging instrument is sold or terminated, the amount reported in accumulated other comprehensive income to the date of sale or termination, if any, is reported in accumulated other comprehensive income until the forecasted transaction impacts earnings.

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

The Company occasionally purchases or originates financial instruments that contain an embedded derivative instrument. At inception, the Company assesses whether the economic characteristics of the embedded derivative instrument are clearly and closely related to the economic characteristics of the financial instrument (host contract), whether the financial instrument that embodies both the embedded derivative instrument and the host contract is currently measured at fair value with changes in fair value reported in earnings, and whether a separate instrument with the same terms as the embedded instrument would meet the definition of a derivative instrument.

If the embedded derivative instrument is determined not to be clearly and closely related to the host contract; the financial instrument that embodies both the embedded derivative instrument and the host contract is not currently measured at fair value with changes in fair value reported in earnings; and, if a separate instrument with the same terms as the embedded derivative would qualify as a derivative instrument; the embedded derivative instrument is recorded apart from the host contract and carried at fair value with changes recorded in current-period earnings.

Sales, Securitizations and Servicing of Financial Instruments

The Company sells most of the mortgage loans it produces in the secondary mortgage market, primarily in the form of securities, and to a lesser extent as whole loans. By-products of those sales are certain retained interests, including mortgage servicing rights ("MSRs"), interest-only securities, principal-only securities and residual securities, which the Company generally holds as long-term investments. (See Note 3—"Loan Sales," for a description of MSRs.)

When the Company sells mortgage loans, it allocates the cost of the mortgage loans between the security sold and the retained interests, based on their relative fair values. Note 3—"Loan Sales," describes how the Company estimates fair value. The reported gain is the difference of the cash proceeds from the sale of the security or loan, the cost allocated to the security or portion of the loan sold, and the fair value of any recourse retained or guarantee issued by the Company.

MSRs are carried at the lower of amortized cost or estimated fair value. To the extent the MSR is part of a fair value hedge accounting relationship, the cost basis is adjusted for the change in value attributable to the hedge risk. This adjustment is reflected in current period earnings. The adjusted cost basis value of the MSR is then assessed for impairment. If MSRs are impaired, the impairment is recognized in current-period earnings and the carrying value of the MSRs is adjusted through a valuation allowance. If the value of the MSRs subsequently increases, the recovery in value is recognized in current-period earnings and the carrying value of the MSRs is adjusted through a reduction in the valuation allowance.

For purposes of performing its MSR impairment evaluation, the Company stratifies its servicing portfolio on the basis of certain risk characteristics including loan type (fixed-rate or adjustable-rate) and note rate. Fixed-rate loans are stratified into note-rate pools of 50 basis points for note rates between 5% and 8% and single pools for note rates above 8% and less than or equal to 5%.

Management periodically reviews the various impairment strata to determine whether the value of the impaired MSRs in a given stratum is likely to recover. When management deems recovery of the value to be unlikely in the foreseeable future, a write-down of the MSRs in the stratum to the estimated recoverable value is charged to the valuation allowance.

Other retained interests are designated as trading or available-for-sale securities at the time of securitization and are carried at estimated fair value in the consolidated balance sheets. Changes in the

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

value of other retained interests classified as trading securities are included in current-period earnings as a component of impairment of retained interests.

Unrealized gains and losses of other retained interests classified as available-for-sale, net of deferred income taxes, are excluded from earnings and reported as a component of accumulated other comprehensive income, which is included in shareholders' equity. Realized gains and losses on sales of these assets are computed by the specific identification method and are recorded in earnings at the time of disposition. Unrealized losses that are other than temporary are recognized in earnings in the period that the other than temporary impairment is identified. Once impairment of other retained interests classified as available-for-sale is charged to earnings, subsequent increases in value are recognized in earnings over the estimated remaining life of the investment through a higher effective yield.

Recourse retained in loan sales and securitization activities is discussed in Note 30—"Credit Losses Related to Securitized Loans."

Countrywide Securities Corporation ("CSC"), a broker-dealer subsidiary of Countrywide, may reacquire beneficial interests previously sold to outside third parties in the Company's securitization transactions. In the event that such securities include protection by a derivative financial instrument held by an SPE, until November 2005 that SPE no longer met the conditions as a QSPE under SFAS 140. As a result, mortgage loans held in the SPE and the related asset-backed secured financings were included on the Company's consolidated balance sheets for the period of time such securities were held by CSC. The assets and liabilities were initially recorded at fair value. See Note 13—"Notes Payable—Asset-Backed Secured Financing."

In November 2005, the FASB issued FASB Staff Position 140-2, "Clarification and Application of Paragraphs 40(b) and 40(c) of FASB Statement No. 140" ("FSP 140-2") which clarified that purchases by a transferor, its affiliates, or its agents of previously issued beneficial interests, with protection by a derivative financial instrument, from outside parties that are held temporarily and are classified as trading securities would not preclude the SPE from retaining its qualifying status under SFAS 140. FSP 140-2 became effective upon its issuance.

Loans

Mortgage Loans and Mortgage-Backed Securities ("MBS") Held for Sale

Mortgage loans held for sale includes mortgage loans originated or purchased for resale together with mortgage loans held in SPEs used in the Company's securitization transactions, net of related retained interests which temporarily do not meet the conditions necessary for QSPE status under SFAS 140 ("Mortgage Loans held in SPEs"). Mortgage loans originated or purchased for resale are recorded at the principal amount outstanding net of deferred origination costs and fees and any premiums or discounts. Loan origination fees, as well as discount points and incremental direct origination costs, are initially recorded as an adjustment of the cost of the loan and are reflected in earnings when the loan is sold.

The cost basis of mortgage loans held for sale is adjusted to reflect changes in the loans' fair value as applicable through fair value hedge accounting. Mortgage loans held for sale are carried at the lower of adjusted cost or market, which is computed by the aggregate method (unrealized losses are offset by unrealized gains). The market value of mortgage loans held for sale is generally based on quoted market prices for MBS.

Mortgage Loans Held in SPEs are initially recorded at fair value upon reconsolidation.

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Loans Held for Investment

Loans are classified as held-for-investment based on management's intent and ability to hold the loans for the foreseeable future or to maturity. Loans held for investment are carried at amortized cost reduced by a valuation allowance for credit losses inherent in the portfolio as of the balance sheet date. A loan's cost includes its unpaid principal balance along with unearned income, comprised of fees charged to borrowers offset by incremental direct origination costs for loans originated by the Company or any premiums or discounts paid for loans purchased. Unearned income is amortized over the loan's contractual life. For revolving lines of credit, unearned income is amortized using the straight-line method. For other loans, unearned income is amortized using the interest method of accounting.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. The Company's loan portfolio is comprised primarily of large groups of homogeneous loans made to consumers that are secured by residential real estate. The Company does not evaluate individual homogenous loans for impairment. These loans are generally identified as impaired when they become 90 days delinquent, at which time the loans are placed on nonaccrual status. Loans in the Company's warehouse lending and commercial real estate lending portfolios are individually evaluated for impairment on a regular basis.

The Company provides for losses on impaired loans with an allowance for loan losses. The allowance for loan losses is evaluated on a periodic basis by management and is determined by applying expected loss factors to outstanding loans, based on historical default rates and loss percentages for similar loans originated by the Company and estimates of collateral value for individually evaluated loans. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as factors change or as more information becomes available. The allowance for loan losses is a valuation allowance established to provide for credit losses inherent in the portfolio of loans held for investment as of the balance sheet date.

Loan losses are charged against the allowance when management believes the loss is confirmed. Subsequent recoveries, if any, are credited to the allowance.

Interest Income Recognition

Interest income is accrued as earned. Loans are placed on nonaccrual status when any portion of principal or interest is 90 days past due, or earlier when concern exists as to the ultimate collection of principal or interest. When a loan is placed on nonaccrual status the accrued and unpaid interest is reversed and interest income is recorded when collected. Loans return to accrual status when principal and interest become current and are anticipated to be fully collectible.

Trading Securities

Trading securities consist of securities purchased by the Company's broker-dealer subsidiary. These securities, along with associated derivative instruments used to manage price risk, are recorded at fair value on the trade date basis, and gains and losses, both realized and unrealized, are included in gain on sale of loans and securities in the consolidated statements of earnings.

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Investments in Other Financial Instruments

Investments in other financial instruments include mortgage-backed securities, obligations of U.S. Government-sponsored enterprises, municipal bonds, U.S. Treasury securities, derivative financial instruments and certain interests retained in securitization. The Company carries all of these assets at their estimated fair values. How the changes in fair value of the instruments are recognized is dependent on the accounting classification of the respective assets:

- Changes in the fair value of financial instruments accounted for as trading instruments are recognized in current-period earnings;
- All other instruments have been accounted for as available-for-sale securities; therefore, unrealized gains or losses, net of deferred income taxes, are excluded from earnings and reported as a component of accumulated other comprehensive income, which is included in shareholders' equity. Realized gains and losses on sales of these assets are computed by the specific identification method and are recorded in earnings at the time of disposition. Unrealized losses that are other than temporary are recognized in earnings in the period that the other-than-temporary impairment is identified. Once impairment of other retained interests classified as available-for-sale is charged to earnings, subsequent increases in value are recognized in earnings over the estimated remaining life of the investment through a higher effective yield.

Interest income is accrued as earned. Unamortized premiums and unaccreted discounts are amortized and accrued to interest income as an adjustment of the related loan yield using the interest method. Yields are estimated using market prepayment expectations for similar securities.

Securities Purchased Under Agreements to Resell, Securities Borrowed and Securities Sold Under Agreements to Repurchase

Transactions involving purchases of securities under agreements to resell, borrowing of securities or sales of securities under agreements to repurchase are recorded at their contractual amounts plus accrued interest and are accounted for as collateralized financings, except where the Company does not have an agreement to sell (or purchase) the same or substantially the same securities before maturity at a fixed or determinable price. Transactions that do not provide for the Company to sell (or purchase) substantially the same securities before maturity at a fixed or determinable price are accounted for as purchases and sales of securities.

Certain of the Company's securities lending arrangements include master netting agreements that entitle Countrywide and its counterparties to settle their positions "net." Where such arrangements are in place, and where the Company or its counterparty intends to settle its positions "net," the Company includes the net asset or liability in its balance sheet. At December 31, 2005 and 2004, \$11.9 billion and \$8.1 billion of securities purchased under agreements to resell and securities borrowed were offset against securities sold under agreements to repurchase under master netting arrangements, respectively.

Deferred Acquisition Costs

The Company's insurance carrier subsidiary, Balboa Life and Casualty ("Balboa"), incurs insurance policy acquisition costs that vary with and are directly related to acquisition of new insurance policies. These costs consist primarily of commissions, premium taxes and certain other underwriting costs. These costs are deferred and amortized as the related premiums are earned. Deferred acquisition costs are

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

limited to amounts estimated to be recoverable from the related premiums and anticipated investment income less anticipated losses, loss adjustment expenses and policy maintenance expenses. Deferred acquisition costs totaling \$115.2 million and \$91.2 million were included in other assets at December 31, 2005 and 2004, respectively. Amortization of policy acquisition costs totaling \$167.0 million, \$138.1 million and \$184.2 million was included in other operating expenses for the years ended December 31, 2005, 2004 and 2003, respectively.

Liability for Insurance Losses

For Balboa's property and casualty policies, the liability for losses and loss adjustment expenses consists of an accrual for the unpaid portion of estimated ultimate losses and loss adjustment expenses on claims reported through the end of the accounting period plus estimates, based on past experience, for the estimated losses and loss adjustment expenses relating to incidents incurred but not reported as of the balance sheet date.

For credit life and disability policies, the liability for losses provides for future claims, estimated based upon statutory standards, on all policies-in-force at the end of the period, as well as the present value of amounts not yet due on disability claims. The liability for policy and contract claims represents the estimated ultimate net cost of all reported and unreported claims incurred through the end of the period, except for the present value of amounts not yet due on disability claims, which are included in accounts payable and accrued liabilities.

The liability for insurance losses is established using statistical analyses and is subject to the effects of trends in claim severity and frequency and other factors. The estimate is continually reviewed and as adjustments to the liability become necessary, such adjustments are reflected in current earnings.

For mortgage reinsurance, the liability for insured losses is accrued in proportion to the amount of revenue recognized based on management's assessment of the ultimate liability to be paid over the current and expected renewal period of the contracts. The remaining liability to be paid, along with reinsurance revenues to be earned, are estimated based on projected defaults, losses and prepayments.

Collateral Pledged and Collateral Received

The Company reports assets it has pledged as collateral in secured borrowing and other arrangements when the secured party cannot sell or repledge the assets or the Company can substitute collateral or otherwise redeem it on short notice.

The Company generally does not report assets received as collateral in secured lending and other arrangements since the debtor typically has the right to redeem the collateral on short notice.

Premises and Equipment

Premises and equipment are stated at cost, less accumulated depreciation and amortization. Depreciation is provided in amounts sufficient to relate the cost of depreciable assets to operations over their estimated service lives using the straight-line method. Leasehold improvements are amortized over the lesser of the life of the lease or service lives of the improvements using the straight-line method. Renovations and improvements that add utility or significantly extend the useful life of assets are capitalized. Repair and maintenance costs are expensed as incurred.

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Capitalized Software Costs

Internal software development costs are capitalized to the extent of external direct costs of materials and services consumed and of salary costs relating to employees' time spent on the software project during the application development stage. Internally developed software is amortized over six to ten years using the straight-line method.

Capitalized software costs are evaluated for impairment annually or when changing circumstances indicate that amounts capitalized may be impaired. Impaired items are written down to their estimated fair values at the date of evaluation.

Loan Servicing Fees

Loan servicing fees and other remuneration are received by the Company for servicing residential mortgage loans. Loan servicing fees are recorded net of guarantee fees paid by the Company in connection with its securitization activities. Loan servicing fees are recognized as earned over the life of the servicing portfolio.

Income from Other Retained Interests

Income from other retained interests represents the yield on interest-only securities, principal-only securities, residual interests and other financial instruments retained in securitization. Income on these investments is recognized using the interest method.

Insurance Premiums

Property and casualty and credit life and disability premiums are recognized over the term of the policies on a pro-rata basis for all policies except for lender-placed insurance and Guaranteed Auto Protection ("GAP"), which provides coverage for leased automobiles' residual value to the lessor of the vehicle. For lender-placed insurance, premiums are "slowed," or recognized later in the life of the policy, due to high cancellation rates experienced early in the life of the policy. For GAP insurance, revenue recognition is correlated to the exposure and accelerated over the life of the contract. Mortgage reinsurance premiums are recognized as earned over the life of the policy. Prepaid premiums applicable to the unexpired term of policies-in-force are recorded as unearned premiums in accounts payable and accrued liabilities.

Stock-Based Compensation

The Company has both restricted stock and stock option award programs for its employees. Details of these plans are included in Note 20—"Employee Benefits."

The Company recognizes compensation expense relating to its restricted stock grants based on the fair value of the shares awarded as of the grant date. Compensation expense for restricted stock grants, including those awarded to retirement-eligible employees, is recognized over the shares' nominal vesting period.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

The Company generally grants stock options for a fixed number of shares with an exercise price equal to the fair value of the shares at the date of grant to eligible employees. Through December 31, 2005 the Company recognized compensation expense related to its stock option plans only to the extent that the fair value of the shares at the grant date exceeds the exercise price.

In December 2004, the FASB issued Statement of Financial Accounting Standards No. 123R, "Share-Based Payment" ("SFAS 123R"), an amendment of FASB Statement No. 123 ("SFAS 123"), "Accounting for Stock-Based Compensation." The Company will adopt SFAS 123R beginning in 2006. As a result of adopting SFAS 123R, the Company will charge the value of employee stock options as well as restricted stock and any other stock-based compensation to expense. The Company will also be required, for awards made beginning with the adoption of SFAS 123R, to immediately expense awards made to retirement-eligible employees where the options vest upon retirement and will be required to amortize grants to other employees over the lesser of the nominal vesting period or the period until the grantee becomes retirement-eligible and options vest. The Company will adopt SFAS 123R, using the modified prospective application approach effective January 1, 2006. The Company will value its stock options using a variant of the Black-Scholes-Merton option-pricing model that takes into account employee tenure and exercise experience. We expect the charge to earnings for 2006 related to the expensing of prior period unamortized grants made before the effective date will be approximately \$40 million, net of income taxes. The effect of amortization of the value of any grants awarded after December 31, 2005 will increase this earnings charge.

Had the estimated fair value of the options granted been included in compensation expense for the years indicated below, the Company's net earnings and earnings per share would have been as follows:

	<u>Years Ended December 31,</u>		
	<u>2005</u>	<u>2004</u>	<u>2003</u>
	(in thousands, except per share data)		
Net Earnings:			
As reported	\$2,528,090	\$2,197,574	\$2,372,950
Add: Stock-based compensation included in net earnings, net of taxes	3,441	3,292	1,329
Deduct: Stock-based employee compensation, net of taxes	<u>(104,269)</u>	<u>(41,317)</u>	<u>(29,515)</u>
Pro forma	<u>\$2,427,262</u>	<u>\$2,159,549</u>	<u>\$2,344,764</u>
Basic Earnings Per Share:			
As reported	\$ 4.28	\$ 3.90	\$ 4.44
Pro forma	\$ 4.11	\$ 3.83	\$ 4.39
Diluted Earnings Per Share:			
As reported	\$ 4.11	\$ 3.63	\$ 4.18
Pro forma	\$ 3.94	\$ 3.57	\$ 4.13

Beginning in the second quarter of 2005, the Company began using a variant of the Black-Scholes-Merton option-pricing model that takes into account enhanced estimates of employee tenure and exercise experience to estimate the fair value of the options. For purposes of this pro-forma disclosure, the fair value of each option grant is amortized to periodic compensation expense over the options' vesting period.

On April 1, 2005 the Company granted eligible employees options to purchase 13.3 million shares of its common stock at the average market price on that date. These options fully vested when granted and

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

became exercisable on May 1, 2005. As a result of this vesting provision, the pro-forma expense associated with the entire stock option grant amounting to \$55.7 million, net of income taxes, is included in the above stock-based compensation pro-forma disclosure for the year ended December 31, 2005.

The weighted-average assumptions used to value the option grants and the resulting average estimated values were as follows:

	<u>Years Ended December 31,</u>		
	<u>2005</u>	<u>2004</u>	<u>2003</u>
Weighted Average Assumptions:			
Dividend yield	1.70%	0.85%	0.80%
Expected volatility	32.50%	36.02%	33.00%
Risk-free interest rate	4.15%	2.90%	2.28%
Expected life (in years)(1).....	3.15	5.59	4.35
Per-share fair value of options	\$ 6.95	\$11.09	\$ 4.47
Weighted-average exercise price	\$32.63	\$31.85	\$15.71

- (1) Beginning in the second quarter of 2005, expected employee tenure and exercise experience are determined by the option pricing model.

Income Taxes

Countrywide files a consolidated federal income tax return and a combined income tax return in California and certain other states. Additional income tax returns are filed on a separate entity basis in various other states and localities.

The Company uses the balance sheet method to account for income taxes. Under this method, the net deferred tax asset or liability is based on the tax effects of the differences between the book and tax basis of assets and liabilities, and recognizes enacted changes in tax rates and laws. A valuation allowance is recognized if, based on the weight of available evidence, it is more likely than not that some portion of a deferred tax asset will not be realized.

Implementation of New Accounting Standards

In December 2004, the FASB issued Statement of Financial Accounting Standards No. 123R, "Share-Based Payment" ("SFAS 123R"), an amendment of FASB Statement No. 123 ("SFAS 123"), "Accounting for Stock-Based Compensation." SFAS 123R is focused primarily on accounting for share-based compensation. This statement requires companies to measure the cost of employee services received in exchange for an award of equity instruments based on the grant date fair value of the award. SFAS 123R requires measurement of fair value of employee stock options using an option pricing model that takes into account the awarded options' unique characteristics. SFAS 123R requires charging the recognized cost to expense over the period the employee provides services to earn the award, generally the vesting period for the award.

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SFAS 123R's measurement requirements for employee stock options are similar to those of SFAS 123, which is the basis for the pro forma stock-based compensation disclosure contained in the preceding caption "*Stock Based Compensation*" of this note. However, SFAS 123R requires:

- initial and ongoing estimates of the amount of shares that will vest—SFAS 123 provided entities the option of assuming that all shares would vest and then "true-up" compensation cost and expense as shares were forfeited
- adjusting the cost of a modified award with reference to the difference in the fair value of the modified award to the initial award at the date of modification of the award.

SFAS 123R also provides for the use of alternative models to determine compensation cost related to stock option grants. The model the Company will use to value its employee stock options is a variant of the Black-Scholes-Merton option pricing model. Adoption of SFAS 123R is expected to have an affect of approximately \$40 million, net of tax related to the expensing of prior periods' unamortized grants in 2006. The Company will adopt SFAS 123R on January 1, 2006.

In May 2005, the FASB issued Statement of Financial Accounting Standards No. 154, "Accounting Changes and Error Corrections" ("SFAS 154"), which replaces APB No. 20, "Accounting Changes," and FASB Statement No. 3, "Reporting Changes in Interim Financial Statements." The Statement changes the accounting for, and reporting of, a change in accounting principle. SFAS 154 requires retrospective application to prior period's financial statements when voluntary changes in accounting principle are adopted and when adopting changes required by new accounting standards when the standard does not include specific transition provisions, unless it is impracticable to do so. SFAS 154 is effective for accounting changes and corrections of errors in fiscal years beginning after December 15, 2005.

In November 2005, the FASB issued FASB Staff Position 140-2, "Clarification and Application of Paragraphs 40(b) and 40(c) of FASB Statement No. 140," ("FSP 140-2") which clarified that purchases by a transferor, its affiliates, or its agents of previously issued beneficial interests, with protection by a derivative financial instrument, from outside parties that are held temporarily and are classified as trading securities would not preclude the special purpose entity from retaining its qualifying status under SFAS 140. Prior to the issuance of FSP 140-2, mortgage loans held by the SPE and the related asset-backed secured financings were included in the Company's consolidated balance sheets for the period of time such securities were held by our broker-dealer. The assets and liabilities were initially recorded at fair value.

In November 2005, the FASB issued FASB Staff Position No. FAS 115-1/124-1, "The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments" This FSP supersedes EITF Topic No. D-44, "Recognition of Other-Than-Temporary Impairment upon the Planned Sale of a Security Whose Cost Exceeds Fair Value," and nullifies the guidance in EITF Issue No. 03-1, "The Meaning of Other-Than-Temporary Impairment and its Application to Certain Investments," for determining whether impairment of an investment is other-than-temporary. This FSP references existing guidance to determine whether an impairment of an investment is other-than-temporary. This FSP applies to investments in debt and equity securities within the scope of Statements 115 and 124, all equity securities held by insurance companies and investments in other equity securities that are not accounted for by the equity method. The application of this FSP is required for the Company beginning January 1, 2006. Adoption of this FSP is not expected to have a significant impact on the consolidated financial position or earnings of the Company.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

In February 2006, the FASB issued Statement of Financial Accounting Standards No. 155, "Accounting for Certain Hybrid Financial Instruments", an amendment of FASB Statements No. 133 and SFAS 140 ("SFAS 155"). This Statement:

- permits fair value remeasurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation
- clarifies which interest-only strips and principal-only strips are not subject to FASB Statement No. 133, "Accounting for Derivative Instruments and Hedging Activities" ("SFAS 133")
- establishes a requirement to evaluate interests in securitized financial assets to identify interests that are freestanding derivatives or hybrid financial instruments that contain an embedded derivative requiring bifurcation
- clarifies that concentration of credit risks in the form of subordination are not embedded derivatives
- amends SFAS 140 to eliminate the prohibition on a QSPE from holding a derivative financial instrument that pertains to a beneficial interest other than another derivative financial instrument.

SFAS 155 is effective for all financial instruments acquired or issued after the beginning of an entity's first fiscal year that begins after September 15, 2006. Early adoption of this statement is allowed. The Company has not determined the financial impact of the adoption of SFAS 155 or whether it will adopt SFAS 155 in 2006.

Note 3—Loan Sales

The Company routinely originates, securitizes and sells mortgage loans into the secondary mortgage market. Prime mortgage loan securitizations are generally structured without recourse to the Company. However, the Company generally has limited recourse on the Prime Home Equity and Nonprime Mortgage Loans it securitizes, through retention of a subordinated interest or through its issuance of a corporate guarantee of losses up to a negotiated maximum amount. While the Company generally does not retain credit risk on the Prime Mortgage Loans it securitizes, it has potential liability under representations and warranties it makes to purchasers and insurers of the loans. The Company had a liability for losses relating to representations and warranties included in other liabilities totaling \$169.8 million and \$139.9 million at December 31, 2005 and 2004, respectively. The Company recognized gains of \$4.0 billion, \$4.3 billion, and \$5.5 billion from sales of mortgage loans in securitizations in the years ended December 31, 2005, 2004 and 2003, respectively.

When the Company securitizes mortgage loans it generally retains the MSRs and, depending on the nature of the securitization, may also retain interest-only securities, principal-only securities, subordinated securities and residual interests.

MSRs arise from contractual agreements between the Company and investors (or their agents) in mortgage securities and mortgage loans. Under these contracts, the Company performs loan servicing functions in exchange for fees and other remuneration. The servicing functions typically performed include, among other responsibilities, collecting and remitting loan payments; responding to borrower inquiries; accounting for principal and interest, holding custodial (impound) funds for payment of property taxes and insurance premiums; counseling delinquent mortgagors; supervising foreclosures and property dispositions.

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The value of MSR is derived from the net positive cash flows associated with the servicing contracts. The Company receives a servicing fee ranging generally from 0.25% to 0.50% annually on the remaining outstanding principal balances of the loans. The servicing fees are collected from the monthly payments made by the mortgagors. The Company generally receives other remuneration consisting of float benefits derived from collecting and remitting mortgage payments, as well as rights to various mortgagor-contracted fees such as late charges, reconveyance charges and prepayment penalties. The Company also generally has the right to solicit the mortgagors for other products and services, such as second mortgages and insurance, as well as for new mortgages for those considering refinancing or purchasing a new home.

The precise market value of retained interests cannot be readily determined because these assets are not actively traded in stand-alone markets. Considerable judgment is required to determine the fair values of our retained interests, and the exercise of such judgment can significantly impact the Company's earnings. Therefore, senior financial management exercises extensive and active oversight of this process. The Company's Asset and Liability Committee, which is comprised of several of our senior financial executives, ultimately determines the valuation of MSRs and Other Retained Interests.

Our MSR valuation process combines the use of a sophisticated discounted cash flow model and extensive analysis of current market data to arrive at an estimate of fair value at each balance sheet date. The cash flow assumptions and prepayment assumptions used in our discounted cash flow model are based on our empirical data drawn from the historical performance of our MSRs, which we believe are consistent with assumptions used by market participants valuing similar MSRs, and from data obtained on the performance of similar MSRs. The key assumptions used in the valuation of MSRs include mortgage prepayment speeds and the discount rate (projected LIBOR plus option-adjusted spread). These variables can, and generally will, change from quarter to quarter as market conditions and projected interest rates change. The current market data utilized in the MSR valuation process and in the assessment of the reasonableness of our valuation is obtained from MSR trades, MSR broker valuations, prices of interest-only securities, and peer group MSR valuation surveys.

For the other retained interests, the Company also estimates fair value—both at initial recognition and on an ongoing basis—through the use of discounted cash flow models. The key assumptions used in the valuation of its other retained interests include mortgage prepayment speeds, discount rates, and for residual interests containing credit risk, the net lifetime credit losses. The discounted cash flow models incorporate cash flow and prepayment assumptions based on the Company's own empirical data drawn from the historical performance of the loans underlying its other retained interests, which management believes is consistent with assumptions other major market participants would use in determining the assets' fair value.

Key economic assumptions used in determining the fair value of MSRs at the time of securitization are as follows:

	<u>Years Ended December 31,</u>		
	<u>2005</u>	<u>2004</u>	<u>2003</u>
Weighted-average life (in years)	4.4	4.7	6.0
Weighted-average annual prepayment speed	23.0%	21.2%	16.9%
Weighted-average OAS(1)	6.5%	5.9%	4.6%

(1) Option-adjusted spread over LIBOR.

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Key economic assumptions used in determining the fair value of other retained interests at the time of securitization are as follows:

	<u>Years Ended December 31,</u>		
	<u>2005</u>	<u>2004</u>	<u>2003</u>
Weighted-average life (in years)	3.5	3.5	2.4
Weighted-average annual prepayment speed	30.2%	32.9%	28.0%
Weighted-average annual discount rate	20.1%	25.0%	22.6%
Weighted-average lifetime credit losses	2.0%	2.7%	1.5%

The following table summarizes cash flows between the Company and securitization special purpose entities:

	<u>Years Ended December 31,</u>		
	<u>2005</u>	<u>2004</u>	<u>2003</u>
		<u>(in thousands)</u>	
Proceeds from new securitizations	\$364,669,509	\$259,102,621	\$346,180,875
Proceeds from collections reinvested in securitizations	3,329,840	1,836,796	1,844,332
Service fees received	1,877,780	1,586,166	1,461,747
Purchases of delinquent loans	(3,786,551)	(3,387,739)	(3,715,193)
Servicing advances	(2,524,067)	(3,334,357)	(2,519,583)
Repayment of servicing advances	2,352,253	3,576,598	2,124,564
Other cash flows received on retained interests(1)	1,309,437	704,813	1,237,183

(1) Represents cash flows received on retained interests other than servicing fees.

Key assumptions used in measuring the fair value of the Company's MSRs at December 31, 2005 and 2004 and the effect on the fair value of those MSRs from adverse changes in those assumptions, are as follows:

	<u>December 31,</u>	
	<u>2005</u>	<u>2004</u>
	<u>(dollar amounts in thousands)</u>	
Fair value of mortgage servicing rights	\$12,720,755	\$8,882,917
Weighted-average life (in years)	5.6	6.1
Weighted-average annual prepayment speed	22.8%	22.0%
Impact of 5% adverse change	\$ 238,131	\$ 236,789
Impact of 10% adverse change	\$ 463,010	\$ 452,705
Impact of 20% adverse change	\$ 877,291	\$ 859,520
Weighted-average OAS	6.4%	6.0%
Impact of 5% adverse change	\$ 94,600	\$ 106,519
Impact of 10% adverse change	\$ 187,660	\$ 156,338
Impact of 20% adverse change	\$ 367,225	\$ 306,544

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Key assumptions used in subsequently measuring the fair value of the Company's other retained interests at December 31, 2005 and 2004, and the effect on the fair value of those other retained interests from adverse changes in those assumptions are as follows:

	<u>December 31,</u>	
	<u>2005</u>	<u>2004</u>
	(dollar amounts in thousands)	
Fair value of other retained interests	\$2,675,461	\$1,908,504
Weighted-average life (in years)	2.4	2.5
Weighted-average annual prepayment speed	38.3%	34.8%
Impact of 5% adverse change	\$ 57,329	\$ 112,851
Impact of 10% adverse change	\$ 110,297	\$ 211,947
Impact of 20% adverse change	\$ 214,392	\$ 394,330
Weighted-average annual discount rate	17.9%	18.1%
Impact of 5% adverse change	\$ 25,646	\$ 24,022
Impact of 10% adverse change	\$ 54,844	\$ 46,376
Impact of 20% adverse change	\$ 117,472	\$ 88,818
Weighted-average net lifetime credit losses	1.7%	2.0%
Impact of 5% adverse change	\$ 44,834	\$ 41,437
Impact of 10% adverse change	\$ 90,552	\$ 80,833
Impact of 20% adverse change	\$ 177,589	\$ 158,730

These sensitivities are hypothetical and should be used with caution. As the figures indicate, changes in fair value based on a given percentage variation in individual assumptions generally cannot be extrapolated. Also, in the preceding tables, the effect of a variation in a particular assumption on the fair value of the retained interest is calculated independently without changing any other assumption. In reality, changes in one factor may result in changes in another which might compound or counteract the sensitivities.

The following table presents information about delinquencies and components of Prime Home Equity and Nonprime Mortgage Loans for which the Company has retained some level of credit risk:

	<u>December 31,</u>	
	<u>2005</u>	<u>2004</u>
	(in thousands)	
Prime Home Equity and Nonprime Mortgage Loans:		
Total principal amount	\$65,657,207	\$71,860,875
Principal amount 60 days or more past due	\$ 1,639,436	\$ 2,836,516
Comprised of:		
Loans and securities sold	\$65,657,207	\$55,461,436
Loans and securities held for or available-for-sale	—	6,706,663
Mortgages loans held in SPEs	—	9,692,776
	<u>\$65,657,207</u>	<u>\$71,860,875</u>

The Company incurred credit losses of \$124.0 million, \$99.4 million and \$95.5 million related to the mortgage loans above during the years ended December 31, 2005, 2004 and 2003, respectively.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Note 4—Derivative Financial Instruments

Derivative Financial Instruments

The primary market risk facing the Company is interest rate risk, which includes the risks that changes in interest rates will result in changes in the value of our assets or liabilities (“price risk”) and the net interest income from our mortgage loan and investment portfolios. The overall objective of the Company’s interest rate risk management activities is to reduce the variability of earnings caused by changes in interest rates.

From an enterprise perspective, the Company manages interest rate risk through the natural counterbalance of its loan production and servicing businesses. We also use various financial instruments, including derivatives, to manage the interest rate risk related specifically to the values of its interest rate lock commitments, Mortgage Loan Inventory and MBS held for sale, MSRs and other retained interests and trading securities, as well as a portion of its debt. Interest rate risk relating to the Company’s portfolio of loans held for investment is managed by funding these assets with liabilities of similar duration or using derivative instruments to change the repricing characteristics of its liabilities to more closely reflect the repricing behaviors of those assets.

Risk Management Activities Related to Mortgage Loan Inventory and Interest Rate Lock Commitments

Description of Risk Management Activities

The Company is exposed to price risk relative to its Mortgage Loan Inventory and its interest rate lock commitments (“IRLC”). The Mortgage Loan Inventory is comprised of mortgage loans and MBS held by the Company pending sale, and is presently held for an average of approximately 30 days. IRLCs guarantee the rate and points on the underlying mortgage or group of mortgages for a specified period, generally from seven to 60 days. IRLCs are derivative instruments and are recorded at fair value with changes in fair value recognized in current period earnings (as a component of gain on sale of loans and securities).

With regard to loans held for sale the Company is exposed to price risk from the time an IRLC is made to a mortgage applicant or financial intermediary to the time the related mortgage loan is sold. For loans held for investment the Company is exposed to price risk from the time an IRLC is made to a financial intermediary to the time the loan is purchased. During this period, the Company is exposed to losses if mortgage rates rise, because the value of the IRLC or mortgage loan held for sale declines. To manage this price risk the Company utilizes derivatives. (See the following section titled “Accounting for Risk Management Activities” for further discussion.)

The price risk management of the IRLCs is complicated by the fact that the ultimate percentage of applications that close within the terms of the IRLC is variable. The probability that the loan will fund within the terms of the IRLC is affected by a number of factors, in particular the change, if any, in mortgage rates subsequent to the lock date. This probability generally increases if mortgage rates rise, and decreases if mortgage rates fall, due primarily to the relative attractiveness of current mortgage rates compared to the applicant’s committed rate. The probability that a loan will fund within the terms of the IRLC is also influenced by the source and age of the application, purpose for the loan (purchase or refinance), and the application approval rate. The Company has developed closing ratio estimates using its historical data that take into account all of these variables, as well as renegotiations of rate and point commitments that tend to occur when mortgage rates fall. The closing ratio estimates are used to calculate the quantity of loans that will fund within the terms of IRLCs.

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To manage the price risk associated with the IRLCs, the Company uses a combination of net forward sales of MBS and put and call options on MBS, Treasury futures and Eurodollar futures. The Company generally enters into forward sales of MBS in an amount equal to the portion of the IRLCs expected to close, assuming no change in mortgage rates. The Company acquires put and call options to protect against the variability of loan closings caused by changes in mortgage rates, by using the current closing ratio estimates to determine the amount of optional coverage required.

The Company manages the price risk related to the Mortgage Loan Inventory primarily by entering into forward sales of MBS and Eurodollar futures. The value of these forward MBS sales and Eurodollar futures moves in opposite direction to the value of the Mortgage Loan Inventory. The Company actively manages its IRLCs and Mortgage Loan Inventory risk profiles on a daily basis.

The Company manages the price risk and credit risk related to its commercial Mortgage Loans using total rate of return and credit default swaps.

The Company uses the following derivative instruments in its risk management activities related to the IRLCs and Mortgage Loan Inventory:

- *Forward Sales of MBS:* An obligation to sell an MBS at a specified price in the future. The value increases as mortgage rates rise.
- *Forward Purchases of MBS:* An obligation to buy an MBS at a specified price in the future. The value increases as mortgage rates fall.
- *Long Call Options on MBS:* A right to buy an MBS at a specified price in the future. The value increases as mortgage rates fall.
- *Long Put Options on MBS:* A right to sell an MBS at a specified price in the future. The value increases as mortgage rates rise.
- *Long Call Options on Treasury Futures:* A right to acquire a Treasury futures contract at a specified price in the future. The value increases as the benchmark Treasury rate falls.
- *Long Put Options on Treasury Futures:* A right to sell a Treasury futures contract at a specified price in the future. The value increases as the benchmark Treasury rate rises.
- *Short Eurodollar Futures Contracts:* A standardized exchange-traded contract, the value of which is tied to spot Eurodollar rates at specified future dates. The value increases when Eurodollar rates rise.
- *Total Rate of Return Swaps:* An agreement to pay or receive the total return on a financial index or security in exchange for the payment or receipt of a floating rate of interest over the term of the contract. For use in the risk management of the commercial mortgage portfolio, the Company pays the return on a published CMBS index and receives the floating rate of interest. The value of these contracts increases as the value of the index declines.
- *Credit Default Swaps:* An agreement to purchase credit event protection based on a financial index or security in exchange for paying a fixed rate of interest over the term of the contract. For use in the risk management of the commercial mortgage portfolio, the Company receives credit protection and pays a fixed rate of interest. The value of these contracts increases when the probability of the occurrence of a credit event rises.

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The following table summarizes the balance or notional amounts, as applicable, of Mortgage Loan Inventory, IRLCs and the related derivative instruments at December 31, 2005:

	<u>(in billions)</u>
Mortgage Loan Inventory:	
Fixed rate	\$ 13.8
Adjustable rate	23.0
Total	<u>\$ 36.8</u>
Interest Rate Lock Commitments	
Fixed rate	\$ 16.3
Adjustable rate	14.7
Total	<u>\$ 31.0</u>
Mandatory Forward Trades	
Sales	\$(32.2)
Buys	15.1
Net mandatory positions	<u>\$(17.1)</u>
Long MBS Options	
Calls	\$ 1.0
Puts	—
Net long MBS options	<u>\$ 1.0</u>
Long Treasury Options	
Calls	\$ 13.5
Puts	(30.0)
Net long Treasury Options	<u>\$(16.5)</u>
Short Eurodollar Futures	<u>\$ 95.0</u>
Total Rate of Return Swaps	<u>\$ 17.2</u>
Credit Default Swaps	<u>\$ 0.03</u>

Accounting for Risk Management Activities

During 2005, the interest rate risk management activities connected with 73% of the fixed-rate mortgage loan inventory and 19% of the adjustable-rate mortgage loan inventory were accounted for as fair value hedges. The Company recognized pre-tax losses of \$45.5 million, \$139.4 million and \$72.8 million, representing the ineffective portion of such fair value hedges of its mortgage inventory for the years ended December 31, 2005, 2004 and 2003, respectively. These amounts, along with the change in the fair value of the derivative instruments that were not designated as hedge instruments, are included in gain on sale of loans and securities in the consolidated statements of earnings.

The Company estimates the fair value of an IRLC based on the change in estimated fair value of the underlying mortgage loan and the probability that the mortgage loan will fund within the terms of the IRLC. The change in fair value of the underlying mortgage loan is based upon quoted MBS prices. The change in fair value of the underlying mortgage loan is measured from the date we issue the IRLC. Therefore, at the time of issuance the estimated fair value of an IRLC is zero. Subsequent to issuance, the value of an IRLC can be either positive or negative, depending on the change in value of the underlying mortgage loan. Closing ratios derived from the Company's recent historical empirical data are used to estimate the quantity of mortgage loans that will fund within the terms of the IRLCs. Because IRLCs are derivatives under SFAS 133, the risk management activities do not qualify for hedge accounting under SFAS 133. The freestanding derivative instruments that are used to manage the interest rate risk

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associated with the IRLCs are carried at fair value and recorded as a component of gain on sale of loans and securities in the consolidated statements of earnings.

Risk Management Activities Related to Mortgage Servicing Rights (MSRs) and Other Retained Interests

Description of Risk Management Activities

MSRs and other retained interests, specifically interest-only securities and residual securities, are generally subject to a loss in value, or impairment, when mortgage interest rates decline. The fair value of MSRs and other retained interests reflect the present value of cash flow streams that are closely linked to the expected life of the underlying loan servicing portfolio. Declining mortgage interest rates generally precipitate increased mortgage refinancing activity, which decreases the expected life of the loans in the servicing portfolio, thereby decreasing the value of the MSRs and other retained interests. Reductions in the value of these assets affects earnings through impairment charges. To moderate the effect of impairment on earnings, the Company maintains a portfolio of financial instruments, including derivatives, which generally increase in aggregate value when interest rates decline. This portfolio of financial instruments is collectively referred to herein as the "Servicing Hedge."

The Company currently uses the following financial instruments in its Servicing Hedge:

- ***Interest Rate Swaps:*** A mutual agreement to exchange interest rate payments; one party paying a fixed rate and another paying a floating rate tied to a reference interest rate (e.g. USD LIBOR). For use in the Servicing Hedge, the Company generally receives the fixed rate and pays the floating rate. Such contracts increase in value as rates fall.
- ***Receiver Swaptions:*** A right to enter into a predetermined Interest Rate Swap at a future date where we receive the fixed rate and pay the floating rate. These contracts increase in value as rates fall.
- ***Payor Swaptions:*** A right to enter into a predetermined Interest Rate Swap at a future date, where we pay the fixed rate and receive the floating rate. These contracts increase in value as rates rise.
- ***Mortgage Forward Rate Agreement:*** A mutual agreement to exchange a single cash flow at a forward settlement date, based on the basis-point difference between the forward fixed rate and floating rate set equal to the 30-day forward current coupon mortgage rate, known as the CMM index, on the settlement date. For use in the Servicing Hedge, we generally receive the fixed rate and pay the floating rate. Such contracts increase in value as the spread between the current coupon mortgage rate and the swap curve tightens, or when interest rates fall.
- ***Long Call Options on Treasury and Eurodollar Futures:*** A right to acquire a Treasury or Eurodollar futures contract at a specified price in the future. The value increases as the benchmark Treasury or Eurodollar deposit rate falls.
- ***Long Treasury Futures:*** An agreement to purchase a Treasury security at a specified price in the future. The value increases as the benchmark Treasury rate falls.
- ***Interest Rate Caps:*** A right to receive cash if a reference interest rate rises above a contractual strike rate. The value increases as the reference interest rate rises. The reference interest rates used in the Company's interest rate caps include mortgage rates, Treasury rates, and U.S. dollar ("USD") LIBOR.
- ***Long Put Options on Treasury and Eurodollar Futures:*** A right to sell a Treasury or Eurodollar futures contract at a specified price in the future. The value increases as the benchmark Treasury or Eurodollar deposit rate rises.

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- *Interest Rate Floors:* A right to receive cash if a reference interest rate falls below a contractual strike rate. Its value increases as the reference interest rate falls. The reference interest rates used in the Company's interest rate floors include mortgage rates, Treasury rates, and U.S. dollar ("USD") LIBOR.

These instruments are combined to manage the overall risk portfolio of the MSR's and other retained interests. The Company actively manages its retained interests risk profile on a daily basis.

The following table summarizes the notional amounts of derivative contracts included in the Servicing Hedge:

	Balance, December 31, 2004	Additions	Dispositions/ Expirations (in millions)	Balance, December 31, 2005
Interest Rate Swaps	\$ —	\$ 141,225	\$(87,375)	\$ 53,850
Interest Rate Swaptions	41,250	78,800	(69,625)	50,425
Mortgage Forward Rate Agreements	—	93,050	(61,925)	31,125
Long Call Options on Interest Rate Futures	15,250	51,200	(48,950)	17,500
Long Treasury Futures	2,850	1,310	(3,000)	1,160
Interest Rate Caps	300	2,434	(2,434)	300
Long Put Options on Interest Rate Futures	2,000	—	(2,000)	—
Interest Rate Floors	1,000	—	(1,000)	—

The Servicing Hedge is intended to reduce the impact on reported earnings of MSR's and other retained interests impairment that generally results from a decline in mortgage rates. Should mortgage rates increase, the value of the MSR's and other retained interests is expected to increase while the value of the Servicing Hedge is expected to decrease. With respect to the various options and floors included in the Servicing Hedge, the Company is not exposed to loss beyond its initial outlay to acquire these derivative instruments, plus any unrealized gains recognized to date.

The following table summarizes the Company's estimate of its maximum exposure to loss on Servicing Hedge instruments over the instruments' contractual terms:

	December 31, 2005 (in millions)
Mortgage forward rate agreements	\$ 307
Interest rate swaps	46
Interest rate futures contracts	33

Although these estimates could be exceeded, the Company derives its estimates of loss exposure based upon observed volatilities in the interest rate options market. Using the currently observed volatilities, management estimates, to a 95% confidence level, the maximum potential rate changes over a one-year time horizon. Management then estimates the Company's exposure to loss based on the estimated maximum adverse rate change as of the measurement date.

Accounting for Risk Management Activities

The changes in fair value of derivative contracts included in the Servicing Hedge are recorded as a component of the gain or loss from the Servicing Hedge in the consolidated statements of earnings. Principal-only and U.S. Treasury securities included in the Servicing Hedge are held as available-for-sale

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securities. The changes in fair value of such securities included in the Servicing Hedge are recorded in accumulated other comprehensive income. Realized gains or losses on sales of these securities are recorded as a component of the gain or loss from the Servicing Hedge in the consolidated statements of earnings.

Effective April 1, 2005, a portion of the Servicing Hedge was qualified as a fair value hedge under SFAS 133. During the nine months ended December 31, 2005, the portion of the Servicing Hedge that qualified as a fair value hedge covered approximately 28% of the risk associated with a change in fair value of the MSR attributable to changes in interest rates of up to 50 basis points. At no other time during the years ended December 31, 2005, 2004 and 2003 has any portion of the Servicing Hedge qualified as a hedge under SFAS 133.

Application of fair value hedge accounting under SFAS 133 results in the cost basis of the MSR being adjusted for the change in fair value of the MSR attributable to the hedged risk, with a corresponding amount included as a component of impairment or recovery of retained interests in the statement of earnings.

For the nine months ended December 31, 2005, the Company recognized a loss of \$29.3 million, which represents the amount of hedge ineffectiveness for the portion of the Servicing Hedge that qualified as a fair value hedge under SFAS 133.

Risk Management Activities Related to Issuance of Long-Term Debt

The Company acquires interest rate swap contracts which enable it to convert a portion of its fixed-rate, long-term debt to U.S. dollar LIBOR-based floating-rate debt (notional amount of \$2.3 billion as of December 31, 2005) and to enable the Company to convert a portion of its foreign currency-denominated fixed and floating-rate, long-term debt to U.S. dollar LIBOR-based floating-rate debt (notional amount of \$3.5 billion as of December 31, 2005). These transactions are designated as fair value hedges under SFAS 133. For the years ended December 31, 2005, 2004 and 2003, the Company recognized a pre-tax loss of \$2.1 million, a pre-tax loss of \$3.8 million, and a pre-tax gain of \$0.02 million, respectively, representing the ineffective portion of such fair value hedges of debt. These amounts are included in interest expense in the consolidated statements of earnings.

The Company acquires interest rate swap contracts which enable it to convert a portion of its floating-rate, long-term debt to fixed-rate, long-term debt (notional amount of \$1.5 billion as of December 31, 2005) and to convert a portion of its foreign currency-denominated, fixed-rate, long-term debt to U.S. dollar fixed-rate debt (notional amount of \$0.6 billion as of December 31, 2005). These transactions are designated as cash flow hedges under SFAS 133. For the years ended December 31, 2005, 2004 and 2003, the Company recognized a pre-tax gain of \$0.5 million, pre-tax gain of \$0.04 million, and a pre-tax loss of \$0.05 million, respectively, representing the ineffective portion of such cash flow hedges. As of December 31, 2005, deferred net gains or losses on derivative instruments included in accumulated other comprehensive income that are expected to be reclassified as earnings during the next 12 months are not considered to be material.

Payments on interest rate swaps are based on a specified notional amount. In connection with the debt fair value hedges, the Company has entered into swaps in which the rate received is fixed and the rate paid is adjustable and is indexed to LIBOR ("Receiver Swap"). In connection with the debt cash flow hedges, the Company has entered into swaps in which the rate paid is fixed and the rate received is adjustable and is indexed to LIBOR ("Payor Swap").

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The following summarizes the notional amounts of and the average interest rates on the swaps as of December 31, 2005:

	<u>Notional Amount</u> (dollar amounts in millions)	<u>Fixed Rate</u>	<u>Floating Rate</u>
Receiver swaps	\$6,136	4.73%	4.36%
Payor swaps	\$2,118	2.13%	3.99%

Payments are due periodically through the termination date of each contract. The swap contracts expire between March 2006 and December 2035.

Risk Management Activities Related to Deposit Liabilities

The Company acquires interest rate swap contracts that have the effect of converting a portion of its fixed-rate deposit liabilities to LIBOR-based variable-rate deposit liabilities. These transactions are designated as fair value hedges. The Company recognized a pre-tax loss of \$0.3 million, representing the ineffectiveness relating to these swaps during 2005. During 2004, certain of the swaps with a notional value totaling \$752 million, were accounted for as free-standing derivatives, with changes in the swaps' fair value and cash flow from the swaps recorded in interest expense. Effective January 1, 2005, these swaps were designated and accounted for as fair value hedges of certain fixed-rate deposits.

The following summarizes the notional amounts of and the average interest rates on the swaps as of December 31, 2005:

	<u>Notional Amount</u> (dollar amounts in millions)	<u>Fixed Rate</u>	<u>Floating Rate</u>
Receiver swaps	\$ 417	3.77%	4.36%
Receiver callable swaps	\$1,566	5.06%	4.28%

Payments are due periodically through the termination date of each swap contract. The contracts expire between September 2007 and January 2026.

Risk Management Activities Related to the Broker-Dealer Securities Trading Portfolio

Description of Risk Management Activities

In connection with its broker-dealer activities, the Company maintains a trading portfolio of fixed-income securities, primarily MBS. The Company is exposed to price changes in its trading portfolio arising from interest rate changes during the period it holds the securities. To manage this risk, the Company utilizes the following derivative instruments:

- *Forward Sales of To-Be Announced ("TBA") MBS:* An obligation to sell agency pass-through MBS that have not yet been issued at a specified price and at a specified date in the future. The value increases as mortgage rates rise.
- *Forward Purchases of TBA MBS:* An obligation to purchase agency pass-through MBS that have not yet been issued at a specified price at a specified date in the future. The value increases as mortgage rates fall.

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- *Short Futures Contracts:* A standardized exchange-traded contract, the value of which is tied to spot Fed Funds or Eurodollar rates at specified future dates. The value of these contracts increases when Fed Funds or Eurodollar rates rise.
- *Total Rate of Return Swaps:* An agreement to pay or receive the total return on a financial index or security in exchange for the payment or receipt of a floating rate of interest over the term of the contract. For use in the risk management of the commercial mortgage portfolio, the Company pays the return on a published CMBS index and receives the floating rate of interest. The value of these contracts increases as the value of the index declines.
- *Interest Rate Swaps:* A mutual agreement to exchange interest rate payments; one party paying a fixed rate and another paying a floating rate tied to a reference interest rate (e.g., USD LIBOR). For use in its trading portfolio risk management activities, the Company receives the floating rate and pays the fixed rate. Such contracts increase in value as rates rise.
- *Long Put Options on Futures Contracts:* A right to sell futures contracts, the value of which is tied to spot Fed Funds or Eurodollar rates at specified future dates. The value of these contracts increases when Fed Funds or Eurodollar rates rise.
- *Long Call Options on Futures Contracts:* A right to purchase futures contracts, the value of which is tied to spot Fed Funds or Eurodollar rates at specific future dates. The value of these contracts increases when Fed Funds or Eurodollar rates fall.
- *Long Futures Contracts:* A standardized exchange-traded contract, the value of which is tied to the spot Fed Funds or Eurodollar rates at specified future dates. The value of these contracts increases when Fed Funds or Eurodollar rates fall.

The following summarizes the notional amounts of the derivative contracts included in the broker-dealer's trading portfolio at December 31, 2005:

	<u>Notional Amount</u> (in millions)
Forward sales of TBA MBS	\$58,872
Forward purchases of TBA MBS	47,207
Short futures contracts	18,334
Total rate of return swaps	1,950
Interest rate swap contracts	1,414
Long put options on futures contracts	500
Long call options on futures contracts	500
Long futures contracts	250

Accounting for Risk Management Activities

The changes in fair value of derivative contracts used in the interest rate management activities related to trading activities are recorded as a component of the gain on sale of loans and securities in the consolidated statements of earnings.

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Counterparty Credit Risk

The Company is exposed to credit loss in the event of contractual non-performance by its trading counterparties and counterparties to its various over-the-counter derivative financial instruments. The Company manages this credit risk by selecting only counterparties management believes to be financially strong, spreading the credit risk among many such counterparties and by placing contractual limits on the amount of unsecured credit extended to any single counterparty. The Company's exposure to credit risk in the event of default by a counterparty is the current cost of replacing the contracts, net of any available collateral retained by the Company.

The aggregate amount of counterparty credit exposure after consideration of relevant netting agreements at December 31, 2005, is as follows:

	December 31, 2005 <u>(in millions)</u>
Aggregate credit exposure before collateral held	\$ 936
Less: collateral held	<u>(519)</u>
Net aggregate unsecured credit exposure.....	<u>\$ 417</u>

For the three-year period ended December 31, 2005, we incurred no credit losses due to non-performance of any of our counterparties.

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Note 5—Mortgage Loans and Mortgage-Backed Securities Held for Sale

Mortgage loans and mortgage-backed securities held for sale include the following:

	<u>December 31,</u>	
	<u>2005</u>	<u>2004</u>
	(in thousands)	
Prime Mortgage	\$27,154,172	\$15,589,451
Nonprime Mortgage	6,675,267	9,882,701
Prime Home Equity	1,951,321	1,033,653
Commercial Real Estate Loans	1,089,262	300,292
Deferred discounts and fees, net	(51,334)	(19,247)
Mortgage loans originated or purchased for resale	36,818,688	26,786,850
Mortgage Loans Held in SPEs	—	10,563,299
	<u>\$36,818,688</u>	<u>\$37,350,149</u>

At December 31, 2005, the Company had pledged \$13.0 billion and \$3.0 billion in mortgage loans held for sale to secure asset-backed commercial paper and a secured revolving line of credit, respectively.

At December 31, 2004, the Company had pledged \$7.6 billion in mortgage loans held for sale to secure asset-backed commercial paper and \$6.7 billion of mortgage loans originated or purchased for resale and \$10.6 billion of Mortgage Loans Held in SPEs as collateral for asset-backed secured financings.

Note 6—Trading Securities

Trading securities, which consist of trading securities owned and trading securities pledged as collateral, include the following:

	<u>December 31,</u>	
	<u>2005</u>	<u>2004</u>
	(in thousands)	
Mortgage pass-through securities:		
Fixed-rate	\$ 5,638,161	\$ 6,768,864
Adjustable-rate	915,302	717,194
Total mortgage pass-through securities	6,553,463	7,486,058
Collateralized mortgage obligations	2,377,764	2,067,066
U.S. Treasury securities	1,037,749	971,438
Obligations of U.S. Government-sponsored enterprises	429,726	560,163
Interest-only stripped securities	255,127	318,110
Asset-backed securities	234,818	340,684
Mark-to-market on TBA securities	77,094	58,676
Negotiable certificates of deposit	296	30,871
Corporate debt securities	—	21,659
Other	16,536	6,669
	<u>\$10,982,573</u>	<u>\$11,861,394</u>

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As of December 31, 2005 and 2004, \$9.0 billion and \$10.0 billion, respectively, of the Company's trading securities had been pledged as collateral for financing purposes, of which the counterparty had the contractual right to sell or re-pledge \$0.7 billion and \$1.3 billion, respectively.

For the years ended December 31, 2005, 2004 and 2003, the Company recorded \$203.7 million in gains and \$1.7 million in losses and \$26.2 million in gains, respectively, on trading securities that related to trading securities still held at the respective period-end reporting dates.

Note 7—Securities Purchased Under Agreements to Resell, Securities Borrowed and Federal Fund Sold

The following table summarizes securities purchased under agreements to resell, securities borrowed and federal funds sold:

	December 31,	
	2005	2004
	(in thousands)	
Securities purchased under agreements to resell	\$18,536,475	\$12,112,824
Securities borrowed	4,740,886	1,118,624
Federal funds sold	40,000	225,000
	\$23,317,361	\$13,456,448

It is the policy of the Company to obtain possession of collateral with a market value equal to or in excess of the principal amount loaned under securities purchased under agreements to resell and securities borrowed. Collateral is valued daily, and the Company may require counterparties to deposit additional collateral or may return collateral pledged when appropriate. Securities borrowed transactions require the Company to deposit cash, letters of credit or other collateral with the lender in an amount generally in excess of the market value of the securities borrowed.

As of December 31, 2005 and 2004, the Company had accepted collateral with a fair value of \$33.7 billion and \$22.2 billion, respectively, that it had the contractual ability to sell or re-pledge, including \$12.1 billion and \$8.2 billion, respectively, related to amounts offset against securities purchased under agreements to resell under master netting arrangements. As of December 31, 2005 and 2004, the Company had re-pledged \$28.3 billion and \$18.7 billion of such collateral for financing purposes.

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Note 8—Loans Held for Investment, Net

Loans held for investment include the following:

	<u>December 31,</u>	
	<u>2005</u>	<u>2004</u>
	(in thousands)	
Mortgage loans:		
Prime.....	\$48,619,590	\$22,588,351
Prime home equity	14,991,351	11,435,792
Nonprime.....	<u>255,677</u>	<u>171,592</u>
Total mortgage loans.....	63,866,618	34,195,735
Warehouse lending advances secured by mortgage loans	3,943,046	3,681,830
Defaulted mortgage loans repurchased from securitizations	<u>1,515,660</u>	<u>1,518,642</u>
	69,325,324	39,396,207
Purchase premium/discount and deferred loan origination costs, net	935,029	390,030
Allowance for loan losses	<u>(189,201)</u>	<u>(125,046)</u>
Loans held for investment, net.....	<u>\$70,071,152</u>	<u>\$39,661,191</u>

Mortgage loans held for investment totaling \$52.2 billion and \$28.8 billion were pledged to secure Federal Home Loan Bank ("FHLB") advances at December 31, 2005 and 2004, respectively.

Mortgage loans held for investment totaling \$2.0 billion were pledged to secure an unused borrowing facility with the Federal Reserve Bank ("FRB").

The Company had accepted collateral of \$4.1 billion and \$3.8 billion securing warehouse-lending advances that it had the contractual ability to re-pledge as of December 31, 2005 and 2004, respectively. No such mortgage loan collateral had been re-pledged as of December 31, 2005 or 2004.

Impaired loans—loans which the Company has placed on non-accrual status—totaled \$2.1 billion and \$1.3 billion at December 31, 2005 and 2004, respectively. Included in total impaired loans were Government insured or guaranteed loans totaling \$1.1 billion and \$0.9 billion at December 31, 2005 and 2004, respectively.

Changes in the allowance for the loan losses were as follows:

	<u>December 31,</u>	
	<u>2005</u>	<u>2004</u>
	(in thousands)	
Balance, beginning of period	\$125,046	\$ 78,449
Provision for loan losses	115,685	71,775
Net charge-offs	(25,173)	(25,178)
Reduction of allowance due to reclassification of loans held for investment to held for sale	(15,771)	—
Reclassification of allowance for unfunded commitments to accounts payable and accrued liabilities	<u>(10,586)</u>	<u>—</u>
Balance, end of period.....	<u>\$189,201</u>	<u>\$125,046</u>

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Concentrations of Credit Risk

Properties securing the mortgage loans in our portfolio of loans held for investment are concentrated in the State of California. The following is a summary of the geographical distribution of loans for the top three states of the Company's loan portfolio (as measured by unpaid principal balance) at December 31, 2005:

<u>State</u>	<u>Unpaid Principal Balance</u> (In millions)	<u>% Total Balance</u>
California	\$29,874	43%
Virginia.....	3,530	5%
Florida	2,966	4%
All other states	32,955	48%
Total	<u>\$69,325</u>	<u>100%</u>

Beginning in 2004, one of the adjustable-rate loan products offered by the Company increased in prominence, from approximately 6% of loan originations during the year ended December 31, 2004 to approximately 19% during the year ended December 31, 2005. This product is commonly referred to as a "pay-option" loan. The Company has retained a significant portion of its pay-option loan production in its investment portfolio during the two-year period ended December 31, 2005. The Company's investment in "pay-option" loans comprised 41% and 14% of the Company's investment in mortgage loans held for investment at December 31, 2005 and 2004, respectively.

Pay-option loans have interest rates that adjust monthly and contain features that allow the borrower to defer making the full interest payment for at least the first year of the loan. After this "option" period, minimum monthly payments increase by no more than 7½% per year unless the unpaid balance increases to a specified limit, which is no more than 115% of the original loan amount, at which time a new monthly payment amount adequate to repay the loan over its remaining contractual life is established. To ensure that contractual loan payments are adequate to repay a loan, the fully amortizing loan payment amount is re-established every five years. Due to the lack of significant historical experience at Countrywide, the credit performance of these loans has not been established for the Company.

Due to pay-option loans' amortization characteristics, the loss that the Company would realize in the event of default may be higher than that realized on a "traditional" loan that does not provide for deferral of a portion of the fully amortizing loan payment. Countrywide's pay-option loans are designed with features that address the risk of borrower default and the increased risk of loss in the event of default. Specifically, Countrywide's underwriting standards conform to those required to make the pay-option loans salable into the secondary market at the date of funding, including a requirement that the borrower meet secondary market debt-service ratio tests based on their making the fully amortizing loan payment assuming the loan's interest rate is fully indexed. (A fully indexed loan rate equals the sum of the current index rate plus the margin applicable to the loan.) The loan's terms limit the amount of potential increase of loss in the event of default by restricting the amount of interest that may be added to the loan's balance as described in the preceding paragraph.

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Following is a summary of pay-option loans held for investment:

	<u>December 31,</u>	
	<u>2005</u>	<u>2004</u>
	(In thousands)	
Total pay-option loan portfolio	<u>\$26,122,952</u>	<u>\$4,701,795</u>
Pay-option loans with accumulated negative amortization:		
Principal	<u>\$13,973,619</u>	<u>\$ 32,818</u>
Accumulated negative amortization (from original loan balance)	<u>\$ 142,034</u>	<u>\$ 29</u>
Original loan-to-value ratio(1)	75%	73%
Original combined loan-to-value ratio(2)	78%	75%
Average original FICO score	720	730
Delinquencies(3)	0.22%	0.08%

-
- (1) The ratio of the lower of the appraised value or purchase price of the property to the amount of the loan that is secured by the property.
 - (2) The ratio of the lower of the appraised value or purchase price of the property to the amount of all loans secured by the property.
 - (3) Loans delinquent more than 60 days, including non-accrual loans.

Management expects the delinquency rate in the Company's pay-option loan portfolio to increase to a level consistent with the delinquency rate of the rest of the portfolio of loans held for investment as this new product seasons.

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Note 9—Investments in Other Financial Instruments, at fair value

Investments in other financial instruments include the following:

	<u>December 31,</u>	
	<u>2005</u>	<u>2004</u>
	(in thousands)	
Available-for-sale securities:		
Mortgage-backed securities	\$ 6,866,520	\$ 6,009,819
Obligations of U.S. Government-sponsored enterprises	547,715	279,991
Municipal bonds	369,748	208,239
U.S. Treasury securities	144,951	66,030
Other	3,109	3,685
Subtotal	<u>7,932,043</u>	<u>6,567,764</u>
Other interests retained in securitization accounted for as available-for-sale securities:		
Nonconforming interest-only and principal-only securities ...	323,368	191,502
Prime home equity line of credit transferor's interest	212,862	273,639
Nonprime residual securities	206,033	237,695
Prime home equity residual securities	143,590	275,598
Prepayment penalty bonds	112,492	61,483
Prime home equity interest-only securities	15,136	27,950
Nonprime interest-only securities	9,455	84,834
Nonconforming residual securities	2,170	11,462
Subordinated mortgage-backed pass-through securities	2,059	2,306
Total other interests retained in securitization accounted for as available-for-sale securities	<u>1,027,165</u>	<u>1,166,469</u>
Total available-for-sale securities	<u>8,959,208</u>	<u>7,734,233</u>
Other interests retained in securitization accounted for as trading securities:		
Prime home equity residual securities	782,172	533,554
Nonprime residual securities	341,106	187,926
Prime home equity line of credit transferor's interest	325,186	—
Nonconforming interest-only securities	180,216	—
Nonconforming residual securities	18,834	20,555
Interest rate swaps	782	—
Total other interests retained in securitization accounted for as trading securities	<u>1,648,296</u>	<u>742,035</u>
Hedging instruments:		
Servicing	741,156	1,024,977
Debt	107,085	589,812
Total investments in other financial instruments	<u>\$11,455,745</u>	<u>\$10,091,057</u>

At December 31, 2005 and 2004, the Company had pledged \$2.1 billion and \$1.8 billion, respectively, of mortgage-backed securities to secure securities sold under agreements to repurchase, which the

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

counterparty had the contractual right to re-pledge and \$0.3 billion of mortgage-backed securities to secure an unused borrowing facility with the FRB.

At December 31, 2005 and 2004, the Company's insurance subsidiaries have deposited \$0.02 billion of mortgage-backed securities to meet state statutory deposit requirements.

Amortized cost and fair value of available-for-sale securities are as follows:

	December 31, 2005			Fair Value
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	
	(in thousands)			
Mortgage-backed securities	\$6,985,851	\$ 329	\$(119,660)	\$6,866,520
Obligations of U.S. Government-sponsored enterprises	555,482	18	(7,785)	547,715
Municipal bonds	371,785	1,115	(3,152)	369,748
U.S. Treasury securities	144,840	1,326	(1,215)	144,951
Other interests retained in securitization ..	829,009	206,999	(8,843)	1,027,165
Other	3,109	—	—	3,109
	<u>\$8,890,076</u>	<u>\$209,787</u>	<u>\$(140,655)</u>	<u>\$8,959,208</u>

	December 31, 2004			Fair Value
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	
	(in thousands)			
Mortgage-backed securities	\$6,034,293	\$ 6,347	\$(30,821)	\$6,009,819
Obligations of U.S. Government-sponsored enterprises	281,430	233	(1,672)	279,991
Municipal bonds	205,726	2,669	(156)	208,239
U.S. Treasury securities	63,977	2,237	(184)	66,030
Other interests retained in securitization ..	1,045,011	123,766	(2,308)	1,166,469
Other	4,370	15	(700)	3,685
	<u>\$7,634,807</u>	<u>\$135,267</u>	<u>\$(35,841)</u>	<u>\$7,734,233</u>

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

The Company's available-for-sale securities in an unrealized loss position are as follows:

	Less Than 12 Months		December 31, 2005 12 Months or More		Total	
	Fair Value	Gross Unrealized Loss	Fair Value (in thousands)	Gross Unrealized Loss	Fair Value	Gross Unrealized Loss
Mortgage-backed securities.....	\$4,468,055	\$(62,031)	\$2,299,667	\$(57,629)	\$6,767,722	\$(119,660)
Obligations of U.S. Government-sponsored enterprises	328,679	(2,371)	185,000	(5,414)	513,679	(7,785)
Municipal bonds	197,748	(1,655)	71,620	(1,497)	269,368	(3,152)
U.S. Treasury securities ...	92,933	(772)	22,055	(443)	114,988	(1,215)
Other interests retained in securitization	29,148	(1,510)	79,099	(7,333)	108,247	(8,843)
Other	50	—	—	—	50	—
Total impaired securities ...	<u>\$5,116,613</u>	<u>\$(68,339)</u>	<u>\$2,657,441</u>	<u>\$(72,316)</u>	<u>\$7,774,054</u>	<u>\$(140,655)</u>

	Less Than 12 Months		December 31, 2004 12 Months or More		Total	
	Fair Value	Gross Unrealized Loss	Fair Value (in thousands)	Gross Unrealized Loss	Fair Value	Gross Unrealized Loss
Mortgage-backed securities.....	\$3,656,167	\$(18,725)	\$823,916	\$(12,096)	\$4,480,083	\$(30,821)
Obligations of U.S. Government-sponsored enterprises	185,983	(1,283)	28,648	(389)	214,631	(1,672)
Municipal bonds	65,587	(156)	—	—	65,587	(156)
U.S. Treasury securities ...	27,288	(184)	—	—	27,288	(184)
Other interests retained in securitization	27,970	(1,753)	5,256	(555)	33,226	(2,308)
Other	3,620	(700)	—	—	3,620	(700)
Total impaired securities ...	<u>\$3,966,615</u>	<u>\$(22,801)</u>	<u>\$857,820</u>	<u>\$(13,040)</u>	<u>\$4,824,435</u>	<u>\$(35,841)</u>

The impairment reflected in these securities is a result of a change in market interest rates and management believes that such impairment is not indicative of the Company's ability to recover the securities' amortized cost in the reasonably foreseeable future. Accordingly, other-than-temporary impairment related to these securities has not been recognized as of December 31, 2005 or December 31, 2004.

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Gross gains and losses realized on the sales of available-for-sale securities are as follows:

	<u>Years Ended December 31,</u>		
	<u>2005</u>	<u>2004</u>	<u>2003</u>
	(in thousands)		
Mortgage-backed securities:			
Gross realized gains	\$ 31	\$ 4,935	\$ 2,948
Gross realized losses	(116)	(1,932)	(86)
Net	<u>(85)</u>	<u>3,003</u>	<u>2,862</u>
Obligations of U.S. Government-sponsored enterprises:			
Gross realized gains	14	317	2,465
Gross realized losses	—	(2)	(154)
Net	<u>14</u>	<u>315</u>	<u>2,311</u>
Municipal bonds:			
Gross realized gains	—	126	—
Gross realized losses	(106)	(15)	—
Net	<u>(106)</u>	<u>111</u>	<u>—</u>
U.S. Treasury securities:			
Gross realized gains	—	33,483	2,170
Gross realized losses	—	(228)	—
Net	<u>—</u>	<u>33,255</u>	<u>2,170</u>
Home equity asset-backed senior securities:			
Gross realized gains	—	185,331	5,740
Gross realized losses	—	—	—
Net	<u>—</u>	<u>185,331</u>	<u>5,740</u>
Other interests retained in securitization:			
Gross realized gains	16,124	85,167	27,435
Gross realized losses	(4,384)	(29,915)	(9,227)
Net	<u>11,740</u>	<u>55,252</u>	<u>18,208</u>
Principal-only securities:			
Gross realized gains	—	302	99,671
Gross realized losses	—	(461)	—
Net	<u>—</u>	<u>(159)</u>	<u>99,671</u>
Corporate bonds:			
Gross realized gains	—	—	1,248
Gross realized losses	—	—	—
Net	<u>—</u>	<u>—</u>	<u>1,248</u>
Other:			
Gross realized gains	1,253	—	86
Gross realized losses	—	—	—
Net	<u>1,253</u>	<u>—</u>	<u>86</u>
Total gains and losses on available-for-sale securities:			
Gross realized gains	17,422	309,661	141,763
Gross realized losses	(4,606)	(32,553)	(9,467)
Net	<u>\$12,816</u>	<u>\$277,108</u>	<u>\$132,296</u>

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

The following table summarizes the remaining contractual maturities of debt securities classified as available-for-sale as of December 31, 2005:

	Within one year	After one year through five years	After five years through ten years <small>(in thousands)</small>	After ten years	Total
Mortgage-backed securities.....	\$ —	\$ 1,863	\$ —	\$6,864,657	\$6,866,520
Obligations of U.S. Government- sponsored enterprises.....	45,773	490,146	11,796	—	547,715
Municipal bonds.....	10,261	114,376	180,353	64,758	369,748
U.S. Treasury securities.....	24,776	115,473	1,547	3,155	144,951
Other.....	—	—	2,343	766	3,109
Subtotal.....	<u>80,810</u>	<u>721,858</u>	<u>196,039</u>	<u>6,933,336</u>	<u>7,932,043</u>
Other interests retained in securitization accounted for as available-for-sale securities:					
Nonconforming interest-only and principal-only securities.....	—	—	—	323,368	323,368
Prime home equity line of credit transferor's interest.....	—	—	—	212,862	212,862
Nonprime residual securities.....	—	—	—	206,033	206,033
Prime home equity residual securities.....	—	—	—	143,590	143,590
Prepayment penalty bonds.....	—	112,492	—	—	112,492
Prime home equity interest-only securities.....	—	—	—	15,136	15,136
Nonprime interest-only securities...	—	—	—	9,455	9,455
Nonconforming residual securities..	—	—	—	2,170	2,170
Subordinated mortgage-backed pass- through securities.....	—	—	—	2,059	2,059
Total other interests retained in securitization accounted for as available-for-sale securities.....	<u>—</u>	<u>112,492</u>	<u>—</u>	<u>914,673</u>	<u>1,027,165</u>
Total available-for-sale securities..	<u>\$80,810</u>	<u>\$834,350</u>	<u>\$196,039</u>	<u>\$7,848,009</u>	<u>\$8,959,208</u>

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Note 10—Mortgage Servicing Rights, Net

The activity in Mortgage Servicing Rights (“MSRs”) is as follows:

	Years Ended December 31,		
	2005	2004	2003
	(in thousands)		
Mortgage Servicing Rights			
Balance at beginning of period.....	\$ 9,820,511	\$ 8,065,174	\$ 7,420,946
Additions	5,835,946	4,142,641	6,138,569
Securitization of MSRs	(54,533)	(56,038)	(1,263,890)
Amortization	(2,288,354)	(1,940,457)	(2,069,246)
Change in fair value attributable to hedged risk ...	(213,166)	—	—
Application of valuation allowance to write down impaired MSRs.....	(69,045)	(390,809)	(2,161,205)
Balance before valuation allowance at end of period.....	<u>13,031,359</u>	<u>9,820,511</u>	<u>8,065,174</u>
Valuation Allowance for Impairment of Mortgage Servicing Rights			
Balance at beginning of period.....	(1,090,582)	(1,201,549)	(2,036,013)
Recoveries (additions).....	601,017	(279,842)	(1,326,741)
Application of valuation allowance to write down impaired MSRs.....	69,045	390,809	2,161,205
Balance at end of period.....	<u>(420,520)</u>	<u>(1,090,582)</u>	<u>(1,201,549)</u>
Mortgage Servicing Rights, net	<u>\$12,610,839</u>	<u>\$ 8,729,929</u>	<u>\$ 6,863,625</u>

The estimated fair values of mortgage servicing rights were \$12.7 billion, \$8.9 billion and \$6.9 billion as of December 31, 2005, 2004 and 2003, respectively. (See Note 3—“Loan Sales,” for discussion of the valuation of MSRs.)

The following table summarizes the Company’s estimate of amortization of its existing MSRs for the five-year period ending December 31, 2010. This projection was developed using the assumptions made by management in its December 31, 2005 valuation of MSRs. The assumptions underlying the following estimate will be affected as market conditions, portfolio composition and behavior change, causing both actual and projected amortization levels to vary over time. Therefore, the following estimates will change in a manner and amount not presently determinable by management.

<u>Year Ending December 31,</u>	<u>Estimated MSR Amortization</u> (in thousands)
2006.....	\$2,520,254
2007.....	1,941,506
2008.....	1,514,970
2009.....	1,197,091
2010.....	957,353
Five year total	<u>\$8,131,174</u>

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Note 11—Premises and Equipment

Premises and equipment consist of the following:

	Useful Lives (Years)	December 31,	
		2005	2004
(in thousands)			
Buildings.....	19-40	\$ 582,916	\$ 377,481
Equipment.....	3-10	1,111,624	923,514
Leasehold improvements.....	1-10	176,256	125,099
		<u>1,870,796</u>	<u>1,426,094</u>
Less: accumulated depreciation and amortization.....		<u>(685,019)</u>	<u>(511,283)</u>
		1,185,777	914,811
Land.....		93,882	70,539
		<u>\$1,279,659</u>	<u>\$ 985,350</u>

Depreciation and amortization expense totaled \$181.6 million, \$111.7 million and \$82.1 million for the years ended December 31, 2005, 2004 and 2003, respectively.

Note 12—Other Assets

Other assets include the following:

	December 31,	
	2005	2004
(in thousands)		
Reimbursable servicing advances, net.....	\$1,529,001	\$1,355,584
Investments in Federal Reserve Bank and Federal Home Loan		
Bank stock.....	1,334,100	795,894
Interest receivable.....	777,966	426,962
Receivables from custodial accounts.....	629,075	391,898
Restricted cash.....	429,556	250,662
Securities broker-dealer receivables.....	392,847	818,299
Capitalized software, net.....	331,454	286,504
Receivables from sale of securities.....	325,327	143,874
Derivative margin accounts.....	296,005	131,244
Cash surrender value of assets held in trust for deferred		
compensation plan.....	224,884	184,569
Prepaid expenses.....	187,377	212,310
Other assets.....	<u>1,060,653</u>	<u>611,150</u>
	<u>\$7,518,245</u>	<u>\$5,608,950</u>

The Company had pledged \$0.1 billion and \$0.3 billion of other assets to secure securities sold under agreements to repurchase at December 31, 2005 and 2004, respectively.

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Note 13—Notes Payable

Notes payable consists of the following:

	December 31,	
	2005	2004
	(in thousands)	
Federal Home Loan Bank advances	\$26,350,000	\$15,475,000
Medium-term notes:		
Floating rate	14,466,765	11,846,268
Fixed rate	11,503,592	13,463,399
	<u>25,970,357</u>	<u>25,309,667</u>
Asset-backed commercial paper	12,367,496	7,372,138
Unsecured commercial paper	6,248,508	—
Secured revolving line of credit	2,865,152	—
Asset-backed secured financings	22,998	17,258,543
Unsecured bank loans	730,000	—
Junior subordinated debentures	1,085,191	1,084,108
Subordinated debt	500,000	—
Convertible securities	10,544	65,026
LYONs convertible debentures	2,037	12,626
Other	35,603	36,563
	<u>\$76,187,886</u>	<u>\$66,613,671</u>

Federal Home Loan Bank Advances

Scheduled maturities of FHLB advances were as follows:

	December 31,			
	2005		2004	
	Amount	Range of Interest Rates	Amount	Range of Interest Rates
	(dollar amounts in thousands)			
Due within 30 days	\$ 300,000	2.17% to 3.04%	\$ 50,000	4.39% to 4.39%
After 30 days but within 90 days	650,000	1.81% to 2.59%	175,000	1.33% to 4.05%
After 90 days but within 180 days	375,000	1.69% to 2.50%	50,000	3.17% to 3.17%
After 180 days but within one year	1,525,000	2.09% to 4.39%	575,000	1.87% to 4.23%
After one year	<u>23,500,000</u>	1.84% to 4.52%	<u>14,625,000</u>	1.69% to 4.39%
Total FHLB advances	<u>\$26,350,000</u>	1.69% to 4.52%	<u>\$15,475,000</u>	1.33% to 4.39%

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Financial data pertaining to FHLB advances were as follows:

	Years Ended December 31,		
	2005	2004	2003
	(dollar amounts in thousands)		
Weighted-average interest rate at end of year	3.89%	2.97%	3.19%
Weighted-average interest rate during the year	3.50%	2.95%	3.23%
Average balance of FHLB advances	\$23,368,536	\$10,323,708	\$3,541,507
Maximum amount outstanding at any month end	\$26,900,000	\$15,475,000	\$6,875,000
Total interest expense	\$ 781,970	\$ 305,032	\$ 114,437

Of the total advances, \$13.3 billion were fixed-rate and \$13.1 billion were adjustable-rate.

The Company had pledged \$52.2 billion and \$28.8 billion of mortgage loans to secure its outstanding FHLB advances at December 31, 2005 and 2004, respectively.

Medium-Term Notes

As of December 31, 2005, outstanding medium-term notes issued by CFC and CHL under various shelf registrations filed with the Securities and Exchange Commission or issued by CFC and CHL under its European and Australian medium-term note programs were as follows:

	Outstanding Balance			Interest Rate		Maturity Date	
	Floating-Rate	Fixed-Rate	Total	From	To	From	To
	(dollar amounts in thousands)						
Series A	\$ 6,760,000	\$ 674,521	\$ 7,434,521	4.00%	6.03%	March 2006	December 2035
Series E	—	275,000	275,000	6.94%	7.23%	October 2006	October 2008
Series F	—	30,000	30,000	6.66%	6.73%	April 2010	April 2013
Series H	—	600,000	600,000	6.25%	6.25%	April 2009	April 2009
Series J	35,000	1,625,000	1,660,000	4.89%	5.50%	August 2006	October 2006
Series K	—	3,543,244	3,543,244	4.25%	7.00%	February 2007	April, 2022
Series L	2,240,000	2,874,878	5,114,878	2.88%	6.00%	February 2006	May 2023
Series M	1,778,000	1,300,345	3,078,345	4.13%	6.20%	January 2006	July 2029
Euro Notes	2,844,415	592,650	3,437,065	2.37%	5.53%	March 2006	November 2010
Australian Notes	809,350	—	809,350	4.44%	4.97%	September 2007	December 2010
Sub-total	14,466,765	11,515,638	25,982,403				
Basis adjustment through application of hedge accounting	—	(12,046)	(12,046)				
Total	<u>\$14,466,765</u>	<u>\$11,503,592</u>	<u>\$25,970,357</u>				

During the year ended December 31, 2005, the Company issued \$9.0 billion and \$0.7 billion of floating-rate and fixed-rate medium-term notes, respectively. Of the \$0.7 billion of fixed-rate medium-term notes issued by the Company during the year-ended December 31, 2005, \$0.6 billion were effectively converted to floating-rate debt using interest rate swaps.

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

As of December 31, 2005, \$4.1 billion of foreign currency-denominated medium-term notes were outstanding. Such notes are denominated in Japanese Yen, Pounds Sterling, Canadian Dollars, Australian Dollars and Euros. These notes have been effectively converted to U.S. dollars through currency swaps.

Asset-Backed Commercial Paper

The Company has formed two special purpose entities to finance certain of its mortgage loans held for sale using commercial paper.

These entities issue commercial paper in the form of short-term secured liquidity notes (“SLNs”) with initial maturities of up to 180 days. The SLNs bear interest at prevailing money market rates approximating LIBOR. The SLN programs’ capacities, based on aggregate commitments from underlying credit enhancers, totaled \$30.7 billion at December 31, 2005.

Financial data pertaining to SLNs were as follows:

	Years Ended December 31,		
	2005	2004	2003
	(dollar amounts in thousands)		
Weighted-average interest rate at end of year	4.35%	2.35%	1.16%
Weighted-average interest rate during the year	3.44%	1.60%	1.18%
Average balance of asset-backed commercial paper	\$19,249,101	\$13,016,253	\$ 7,866,318
Maximum amount outstanding at any month end.	\$25,037,769	\$15,147,748	\$13,543,037
Total interest expense	\$ 664,781	\$ 193,176	\$ 93,484

At December 31, 2005, the Company had pledged \$13.0 billion in mortgage loans held for sale to secure such SLNs.

Unsecured Commercial Paper

Financial data pertaining to unsecured commercial paper were as follows:

	Years Ended December 31,		
	2005	2004	2003
	(dollar amounts in thousands)		
Weighted-average interest rate at end of year	4.37%	—	1.12%
Weighted-average interest rate during the year	3.43%	1.62%	1.22%
Average balance of unsecured commercial paper	\$6,353,327	\$3,222,044	\$2,135,352
Maximum amount outstanding at any month end.	\$9,167,673	\$4,088,770	\$4,821,331
Total interest expense	\$ 221,162	\$ 49,071	\$ 26,743

Secured Revolving Line of Credit

During 2004, the Company formed a special purpose entity for the purpose of financing inventory with funding provided by a group of bank-sponsored conduits that are financed through the issuance of asset-backed commercial paper. The entity incurs an interest charge based on prevailing money market rates approximating the cost of asset-backed commercial paper. At December 31, 2005, the entity had aggregate commitments from the bank-sponsored conduits totaling \$10.1 billion and had \$2.8 billion outstanding borrowings. The secured revolving line of credit expires on November 22, 2006.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Financial data pertaining to the secured revolving line of credit were as follows:

	<u>Years Ended December 31,</u>	
	<u>2005</u>	<u>2004</u>
	(dollar amounts in thousands)	
Weighted-average interest rate at end of year.....	4.28%	—
Weighted-average interest rate during the year	3.86%	2.71%
Average balance of secured revolving line of credit	\$2,399,281	\$41,705
Maximum amount outstanding at any month end.....	\$8,419,168	\$ —
Total interest expense	\$ 93,849	\$ 958

Asset-Backed Secured Financings

The Company has recorded certain securitization transactions as secured borrowings as of December 31, 2005 and 2004 because they do not qualify for sales treatment under SFAS 140 at that date. At December 31, 2005, the transfer of a secured commercial real estate loan with an unpaid balance of \$23.0 million was accounted for as a secured borrowing transaction because the transfer did not qualify for sale accounting. At December 31, 2004, the secured borrowings amounted to \$6.7 billion. At December 31, 2004, the Company had pledged \$6.7 billion of mortgage loans held for sale to secure such borrowings.

In addition, CSC may reacquire beneficial interests previously sold to outside third parties in the Company's securitization transactions. In the event that such securities include protection by a derivative financial instrument held by an SPE, until November 2005 that SPE no longer met the conditions as a QSPE under SFAS 140. As a result, the mortgage loans held for sale and asset-backed secured financings were included on the Company's consolidated balance sheets and were initially recorded at fair value. Once the securities that include protection by a derivative financial instrument were sold, typically in less than 90 days, the conditions necessary for QSPE status under SFAS 140 were again met and the related assets and liabilities were removed from the Company's consolidated balance sheet. At December 31, 2004, such asset-backed secured financings in the amount of \$10.6 billion had been recorded because some of the related beneficial interests that included protection by a derivative financial instrument had been reacquired. The Company had pledged the related \$10.6 billion of mortgage loans held for sale to secure such borrowings.

Junior Subordinated Debentures

Countrywide Capital I (the "Subsidiary Trust I"), a subsidiary trust of the Company, has outstanding \$300 million of 8% Capital Trust Pass-through Securities (the "8% Capital Securities"). In connection with the Subsidiary Trust I issuance of the 8% Capital Securities, CHL issued to the Subsidiary Trust I \$309 million of its 8% Junior Subordinated Deferrable Interest Debentures (the "Subordinated Debt Securities I"). The Subordinated Debt Securities I are due on December 15, 2026, with interest payable semi-annually on June 15 and December 15 of each year. The Company has the right to redeem at par, plus accrued interest, the 8% Capital Securities at any time on or after December 15, 2006. The sole assets of the Subsidiary Trust I are, and will be, the Subordinated Debt Securities I.

Countrywide Capital III (the "Subsidiary Trust III"), a subsidiary trust of the Company, has outstanding \$200 million of 8.05% Subordinated Capital Income Securities, Series A (the "8.05% Capital Securities"). In connection with the Subsidiary Trust III issuance of 8.05% Capital Securities, CHL issued to the Subsidiary Trust III \$206 million of its 8.05% Junior Subordinated Deferrable Interest Debentures

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

(the “Subordinated Debt Securities III”). The Subordinated Debt Securities III are due on June 15, 2027 with interest payable semi-annually on June 15 and December 15 of each year. The sole assets of the Subsidiary Trust III are, and will be, the Subordinated Debt Securities III.

In April 2003, Countrywide Capital IV (the “Subsidiary Trust IV”), a subsidiary trust of the Company, issued \$500 million of 6.75% preferred securities, which are fully and unconditionally guaranteed by the Company and CHL (the “6.75% Securities”). In connection with the issuance by Countrywide Capital IV of the 6.75% Securities, the Company issued to Countrywide Capital IV \$500 million of its 6.75% Junior Subordinated Debentures, which are fully and unconditionally guaranteed by CHL (the “Subordinated Debentures”). Countrywide Capital IV exists for the sole purpose of issuing the 6.75% Securities and investing the proceeds in the Subordinated Debentures. The Subordinated Debentures are due on April 1, 2033, with interest payable quarterly on January 1, April 1, July 1 and October 1 of each year. The Company has the right to redeem, at 100% of their principal amount plus accrued and unpaid interest to the date of redemption, the 6.75% Securities at any time on or after April 11, 2008.

In relation to Subsidiary Trusts I and III, the Company has the right to defer payment of interest by extending the interest payment period, from time to time, for up to 10 consecutive semi-annual periods. If interest payments on the debentures are so deferred, the Company may not declare or pay dividends on, or make a distribution with respect to, or redeem, purchase or acquire, or make a liquidation payment with respect to any of its capital stock.

In relation to Subsidiary Trust IV, the Company has the right to defer payment of interest on the Subordinated Debentures for up to 20 consecutive quarterly periods by extending the payment period. If interest payments on the Subordinated Debentures are so deferred, the company may not, among other things, declare or pay dividends on, or make a distribution with respect to, or redeem, purchase or acquire, or make a liquidation payment with respect to any of its capital stock.

The Company guarantees CHL’s indebtedness to two of the subsidiary trusts, Countrywide Capital I and Countrywide Capital III, which are excluded from the Company’s consolidated financial statements. Following is summarized information for those trusts:

	<u>December 31, 2005</u>	
	<u>Countrywide Capital I</u>	<u>Countrywide Capital III</u>
	(in thousands)	
Balance Sheet:		
Junior subordinated debentures receivable	\$307,412	\$205,269
Other assets	1,031	692
Total assets	<u>\$308,443</u>	<u>\$205,961</u>
Notes payable	\$ 9,223	\$ 6,172
Other liabilities	1,031	692
Company-obligated guaranteed redeemable capital trust pass- through securities	298,189	199,097
Shareholder’s equity	—	—
Total liabilities and shareholder’s equity	<u>\$308,443</u>	<u>\$205,961</u>

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

	Year Ended December 31, 2005	
	Countrywide Capital I	Countrywide Capital III
	(in thousands)	
Statement of Earnings:		
Revenues	\$ 24,831	\$ 16,642
Expenses	(24,831)	(16,642)
Provision for income taxes	—	—
Net earnings	<u>\$ —</u>	<u>\$ —</u>

	December 31, 2004	
	Countrywide Capital I	Countrywide Capital III
	(in thousands)	
Balance Sheet:		
Junior subordinated debentures receivable	\$307,323	\$205,226
Other assets	1,031	691
Total assets	<u>\$308,354</u>	<u>\$205,917</u>
Notes payable	\$ 9,220	\$ 6,171
Other liabilities	1,031	691
Company-obligated guaranteed redeemable capital trust pass-through securities	298,103	199,055
Shareholder's equity	—	—
Total liabilities and shareholder's equity	<u>\$308,354</u>	<u>\$205,917</u>

	Year Ended December 31, 2004	
	Countrywide Capital I	Countrywide Capital III
	(in thousands)	
Statement of Earnings:		
Revenues	\$ 24,831	\$ 16,642
Expenses	(24,831)	(16,642)
Provision for income taxes	—	—
Net earnings	<u>\$ —</u>	<u>\$ —</u>

Subordinated Debt

During the year ended December 31, 2005, the Company issued \$0.5 billion of unsecured subordinated notes maturing April 1, 2011. The notes pay interest quarterly at a floating rate equal to the three-month LIBOR rate plus 73 basis points, and are callable on or after April 1, 2006. The notes are unsecured obligations of the Company and rank subordinated and junior to all of Countrywide's senior indebtedness. None of these notes were converted to fixed-rate debt using interest rate swaps. At December 31, 2005, the weighted-average interest rate was 4.75%.

Convertible Securities and LYONs Convertible Debentures

In February 2001, the Company issued zero-coupon Liquid Yield Option Notes ("LYONs") with an aggregate face value of \$675 million, or \$1,000 per note, due February 8, 2031. The LYONs were issued at

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

a discount to yield 1.0% to maturity, or 8.25% to the first call date. Under certain conditions, the LYONs are convertible into the Company's common stock at the rate of 46.3 shares per \$1,000 note.

In September 2004, the Company completed an exchange offer, through which LYONs were exchanged for convertible securities with terms similar to the LYONs, except for a provision to allow settlement in cash and stock upon the debentures' conversion. As a result of the exchange offer, \$637.2 million or 94.7% of the outstanding LYONs were exchanged for convertible securities during the year ended December 31, 2004. Since inception and during the year ended December 31, 2005, LYONs and convertible securities with a face value totaling \$658.8 million and \$84.8 million, respectively were surrendered for conversion by the security holders.

Backup Credit Facilities

As of December 31, 2005, the Company had unsecured credit agreements (revolving credit facilities) with a group of commercial banks permitting the Company to borrow an aggregate maximum amount of \$9.2 billion. The composition of the facilities was as follows:

<u>Number of Bank Participants</u>	<u>December 31, 2005</u>	
	<u>Amount</u> <small>(in billions)</small>	<u>Expiration Date</u>
27	\$4.0	May, 2009
26	2.6	May, 2006
20	2.6	November, 2006
	<u>\$9.2</u>	

As consideration for these facilities, the Company pays annual facility fees of \$7.9 million. The purpose of these credit facilities is to provide liquidity backup for the Company's commercial paper program. No amount was outstanding under these revolving credit facilities at December 31, 2005. All of the facilities contain various financial covenants and restrictions, certain of which require the Company and CHL to maintain specified net worth amounts. Management believes the Company is in compliance with those covenants and restrictions.

As of December 31, 2005, the Company had a \$2.1 billion unused borrowing facility with the FRB.

Maturities of Notes Payable

Maturities of notes payable are as follows:

<u>Year Ending December 31,</u>	<u>Principal</u>	<u>Hedge Basis</u> <u>Adjustment</u> <small>(in thousands)</small>	<u>Total</u>
2006	\$35,626,821	\$ 8,070	\$35,634,891
2007	14,558,225	32,196	14,590,421
2008	12,975,145	(18,200)	12,956,945
2009	5,875,259	(29,524)	5,845,735
2010	3,904,805	(4,589)	3,900,216
Thereafter	3,202,631	57,047	3,259,678
Total	<u>\$76,142,886</u>	<u>\$ 45,000</u>	<u>\$76,187,886</u>

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Note 14—Securities Sold Under Agreements to Repurchase and Federal Funds Purchased

The following table summarizes securities sold under agreements to repurchase and federal funds purchased:

	December 31,	
	2005	2004
	(in thousands)	
Securities sold under agreements to repurchase	\$33,284,205	\$20,440,123
Federal funds purchased	869,000	25,000
	<u>\$34,153,205</u>	<u>\$20,465,123</u>

The Company routinely enters short-term financing arrangements to sell securities under agreements to repurchase ("repurchase agreements"). The repurchase agreements are collateralized by mortgage loans and securities. All securities underlying repurchase agreements are held in safekeeping by broker-dealers or banks. All agreements are to repurchase the same or substantially identical securities.

Scheduled maturities of securities sold under agreements to repurchase were as follows:

	December 31,			
	2005		2004	
	Amount	Range of Interest Rates (dollar amounts in thousands)	Amount	Range of Interest Rates
Due within 30 days	\$33,174,552	1.70% to 5.00%	\$19,309,898	0.30% to 2.43%
After 30 days but within 90 days	109,653	2.60% to 4.30%	685,128	1.30% to 2.00%
After 90 days but within 180 days	—	—	337,583	1.90% to 2.50%
After 180 days but within one year	—	—	107,514	1.90% to 1.90%
Total securities sold under agreements to repurchase	<u>\$33,284,205</u>	1.70% to 5.00%	<u>\$20,440,123</u>	0.30% to 2.50%

Financial data pertaining to securities sold under agreements to repurchase advances were as follows:

	Years Ended December 31,		
	2005	2004	2003
	(dollar amounts in thousands)		
Weighted-average interest rate at end of year . . .	4.04%	2.02%	1.02%
Weighted-average interest rate during the year(1)	3.11%	1.36%	1.26%
Average balance of securities sold under agreements to repurchase	\$42,186,332	\$36,279,369	\$34,205,040
Maximum amount outstanding at any month end.	\$48,386,546	\$43,658,987	\$37,573,228
Total interest expense	\$ 1,476,069	\$ 536,399	\$ 439,044

(1) Averages represent daily balance sheet estimates which do not reflect netting of securities under master netting agreements.

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Financial data pertaining to federal funds purchased were as follows:

	Years Ended December 31,		
	2005	2004	2003
	(dollar amounts in thousands)		
Weighted-average interest rate at end of year	4.15%	2.44%	—
Weighted-average interest rate during the year	3.34%	1.62%	1.08%
Average balance of securities sold under agreements to repurchase	\$ 888,732	\$ 4,658	\$ 1,780
Maximum amount outstanding at any month end	\$1,967,000	\$50,000	\$ —
Total interest expense	\$ 29,668	\$ 76	\$ 19

At December 31, 2005, repurchase agreements were secured by \$9.0 billion of trading securities, \$28.3 billion of securities purchased under agreements to resell and securities borrowed, \$2.1 billion in investments in other financial instruments, and \$0.1 billion of other assets. At December 31, 2005, \$12.1 billion of the pledged securities purchased under agreements to resell and securities borrowed related to amounts offset against securities sold under agreements to repurchase pursuant to master netting agreements.

Note 15—Deposit Liabilities

The following table summarizes deposit balances:

	December 31,			
	2005		2004	
	Amount	Weighted Average Rate	Amount	Weighted Average Rate
	(dollar amounts in thousands)			
Time deposits:				
Retail	\$13,434,338	4.01%	\$ 6,695,521	3.32%
Brokered	7,442,073	4.20%	3,666,077	3.41%
Company-controlled custodial deposit accounts	13,200,801	4.18%	7,900,900	2.19%
Money market accounts	4,466,195	4.13%	1,673,517	2.74%
Non-interest-bearing checking accounts	926,645	—	67,081	—
Savings accounts	823	1.31%	1,947	1.69%
	<u>39,470,875</u>	4.02%	<u>20,005,043</u>	2.83%
Basis adjustment through application of hedge accounting	18,381		8,165	
	<u>\$39,489,256</u>		<u>\$20,013,208</u>	

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
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The total of time certificates of deposit and other time deposits issued and outstanding were \$20.9 billion and \$10.4 billion at December 31, 2005 and 2004, respectively. Substantially all of those deposits were interest bearing. The contractual maturities of those deposits as of December 31, 2005, are shown in the following table:

<u>Year Ending December 31,</u>	<u>Time Deposit Maturities</u> (dollar amounts in thousands)	<u>Weighted Average Rate</u>
2006.....	\$13,199,755	3.96%
2007.....	2,700,990	3.98%
2008.....	1,808,540	4.05%
2009.....	1,431,790	4.34%
2010.....	404,227	4.55%
Thereafter	<u>1,331,109</u>	5.10%
	20,876,411	4.08%
Basis adjustment through application of hedge accounting	18,381	
	<u>\$20,894,792</u>	

The amount of time deposits with a denomination of \$100,000 or more was approximately \$13.8 billion and \$6.6 billion at December 31, 2005 and 2004, respectively.

The contractual maturities of time deposits with denominations of \$100,000 or more are shown in the following table:

	<u>December 31, 2005</u>	
	<u>Amount</u>	<u>Weighted Average Rate</u>
	(dollar amounts in thousands)	
Three months or less	\$ 1,945,325	3.76%
After three months through six months	2,224,977	3.85%
After six months through twelve months	4,126,864	4.18%
After twelve months.....	<u>5,524,524</u>	4.33%
Total	<u>\$13,821,690</u>	4.13%

There were no demand deposits with overdrafts at December 31, 2005 and demand deposits overdrafts totaled \$0.1 million at December 31, 2004.

Note 16—Committed Reusable Purchase Facilities

As of December 31, 2005, the Company had in place a reusable \$6.0 billion commitment from a multi-seller asset-backed commercial paper conduit to purchase conventional, conforming loans held for sale from the Company. This multi-seller commercial paper conduit was established and is owned by several major, third-party financial institutions. Using funds raised through the issuance of commercial paper, these conduits purchase residential mortgage loans from the Company, either directly or through a trust or other vehicle. The Company has no obligation to repurchase loans from this conduit other than for breach of representations and warranties made by the Company in connection with the sale of the loans. The Company has no direct or indirect financial ownership or other interest in the conduit. Accordingly,

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transfers of loans to this facility are accounted for as sales. As consideration for the facility, CHL's annual commitment fee expense totaled \$4.3 million for the year ended December 31, 2005.

Note 17—Income Taxes

Components of the provision for income taxes are as follows:

	Years Ended December 31,		
	2005	2004	2003
	(in thousands)		
Current taxes:			
Federal	\$ 96,447	\$ 761,318	\$ 982,997
State	45,381	132,912	136,442
Foreign	8,755	11,881	9,194
	<u>150,583</u>	<u>906,111</u>	<u>1,128,633</u>
Deferred taxes:			
Federal	1,269,187	380,550	289,820
State	199,906	111,638	54,369
	<u>1,469,093</u>	<u>492,188</u>	<u>344,189</u>
Provision for income taxes	<u>\$1,619,676</u>	<u>\$1,398,299</u>	<u>\$1,472,822</u>

The following is a reconciliation of the statutory federal income tax rate to the effective income tax rate as reflected in the consolidated statements of earnings:

	Years Ended		
	December 31,		
	2005	2004	2003
Statutory federal income tax rate	35.0%	35.0%	35.0%
State income and franchise taxes, net of federal tax effect	3.8%	4.2%	3.4%
Other	0.2%	(0.3)%	(0.1)%
Effective income tax rate	<u>39.0%</u>	<u>38.9%</u>	<u>38.3%</u>

The Company's state income and franchise tax rate, net of federal tax effect, reflects the apportioned statutory rates of the various states in which the Company does business and adjustments to current and deferred state tax payables resulting from tax planning, tax examinations and routine activities.

The components of income taxes payable are as follows:

	December 31,	
	2005	2004
	(in thousands)	
Taxes currently receivable	\$ (288,748)	\$ (105,917)
Deferred income taxes payable	4,134,922	2,692,160
	<u>\$3,846,174</u>	<u>\$2,586,243</u>

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
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The tax effects of temporary differences that gave rise to deferred income tax assets and liabilities are presented below:

	<u>December 31,</u>	
	<u>2005</u>	<u>2004</u>
	(in thousands)	
Deferred income tax assets:		
Employee benefits	\$ 197,756	\$ 168,315
Deferred servicing hedge losses	138,740	26,835
Reserve for losses	136,188	86,503
Investment in net interest margin fixed-rate notes	—	101,433
Other	122,513	183,484
Gross deferred tax assets	<u>595,197</u>	<u>566,570</u>
Valuation allowance	<u>(68,399)</u>	<u>(32,928)</u>
	<u>526,798</u>	<u>533,642</u>
Deferred income tax liabilities:		
Mortgage servicing rights	4,175,429	2,722,641
Depreciation and amortization	173,653	158,652
Mortgage guaranty insurance tax and loss bonds	129,180	94,444
Gain on available-for-sale securities	66,008	177,619
Investment in net interest margin fixed-rate notes	33,936	—
Other	83,514	72,446
	<u>4,661,720</u>	<u>3,225,802</u>
Deferred income taxes payable	<u>\$4,134,922</u>	<u>\$2,692,160</u>

Foreign pre-tax earnings approximated \$43.6 million in 2005, \$44.9 million in 2004 and \$28.2 million in 2003.

Earnings of a foreign subsidiary are subject to U.S. taxation when effectively repatriated. The Company is required to provide U.S. income taxes on the undistributed earnings of non-U.S. subsidiaries except to the extent such earnings are indefinitely invested outside the U.S. At December 31, 2005, \$36.7 million of accumulated undistributed earnings on non-U.S. subsidiaries was indefinitely invested outside the U.S. It is not practicable at this time to determine the income tax liability that would result upon repatriation of these earnings. No income tax is provided against other comprehensive income for the translation adjustments for such unremitted earnings of a subsidiary that are indefinitely invested outside of the U.S.

The Company elected to repatriate qualifying earnings under the American Jobs Creation Act (the "AJCA") which was signed into law on October 22, 2004. The AJCA includes a deduction of 85% of certain foreign earnings that are repatriated, as defined in the AJCA. The tax resulting from the repatriated earnings was \$3.7 million.

Note 18—Shareholders' Equity

In February 1988, the Company's Board of Directors declared a dividend distribution of one preferred stock purchase right ("Right") for each outstanding share of the Company's common stock. As a result of stock splits and stock dividends, 0.399 of a Right is presently associated with each outstanding share of the Company's common stock issued before the Distribution Date (as defined below). Each Right, when exercisable, entitles the holder to purchase from the Company one one-hundredth of a share of Series A

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Participating Preferred Stock, par value \$.05 per share, of the Company (the “Series A Preferred Stock”), at a price of \$145, subject to adjustments in certain cases to prevent dilution.

The Rights are evidenced by the common stock certificates and are not exercisable or transferable, apart from the common stock, until the date (the “Distribution Date”) of the earlier of a public announcement that a person or group, without prior consent of the Company, has acquired 20% or more of the common stock (“Acquiring Person”), or 10 days (subject to extension by the Board of Directors) after the commencement of a tender offer made without the prior consent of the Company.

In the event a person becomes an Acquiring Person, then each Right (other than those owned by the Acquiring Person) will entitle its holder to purchase, at the then current exercise price of the Right, that number of shares of common stock, or the equivalent thereof, of the Company, which at the time of such transaction, would have a market value of two times the exercise price of the Right. The Board of Directors of the Company may delay the exercise of the Rights during the period in which they are exercisable only for Series A Preferred Stock (and not common stock).

In the event that, after a person has become an Acquiring Person, the Company is acquired in a merger or other business combination, as defined for the purposes of the Rights, each Right (other than those held by the Acquiring Person) will entitle its holder to purchase, at the then current exercise price of the Right, that number of shares of common stock, or the equivalent thereof, of the other party (or publicly-traded parent thereof) to such merger or business combination which at the time of such transaction would have a market value of two times the exercise price of the Right. In November 2001, the Company extended the life of the Rights to February 10, 2012.

The Company declared a 4-for-3, a 3-for-2 and a 2-for-1 split of the Company’s \$0.05 par value common stock, which were effected as stock dividends on December 18, 2003, April 12, 2004, and August 30, 2004, respectively. The effects of these stock splits are detailed in the consolidated statement of changes in shareholders’ equity. All references in the accompanying consolidated balance sheets, consolidated statements of earnings, and notes to consolidated financial statements to the number of common shares and earnings per share amounts have been restated to reflect the stock splits.

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Note 19—Fair Value of Financial Instruments

Fair Value of Financial Instruments

The following disclosure of the estimated fair value of financial instruments as of December 31, 2005 and 2004, is made by the Company using available market information and valuation methods which management believes are appropriate for each instrument. In some cases considerable judgment is required to interpret market data to develop the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company could realize in a current market exchange. The use of different market assumptions and/or estimation methods may have a material effect on the estimated fair value amounts.

	December 31,			
	2005		2004	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
	(in thousands)			
Assets:				
Mortgage loans and mortgage-backed securities held for sale	\$36,729,590	\$36,928,812	\$37,347,326	\$37,565,424
Trading securities owned	10,314,384	10,314,384	10,558,387	10,558,387
Trading securities pledged as collateral ...	668,189	668,189	1,303,007	1,303,007
Securities purchased under agreements to resell, federal funds sold and securities borrowed	23,317,361	23,317,361	13,456,448	13,456,448
Loans held for investment	70,071,152	70,137,359	39,661,191	40,327,516
Investments in other financial instruments.	11,455,745	11,455,745	10,091,057	10,091,057
Liabilities:				
Notes payable	76,187,886	76,026,306	66,613,671	66,004,492
Securities sold under agreements to repurchase and federal funds purchased	34,153,205	34,153,205	20,465,123	20,465,123
Securities sold not yet purchased	2,285,171	2,285,171	2,912,620	2,912,620
Deposit liabilities	39,489,256	39,499,509	20,013,208	19,973,181
Corporate guarantees	62,487	62,487	48,108	48,108
Derivatives:				
Interest rate lock commitments	11,546	11,546	19,304	19,304
Loan purchase commitments	(837)	(837)	(780)	(780)
Interest rate floors	—	—	8,317	8,317
Forward contracts on MBS	(115,324)	(115,324)	(47,372)	(47,372)
Options on MBS	3,787	3,787	8,460	8,460
Options on interest rate futures	26,643	26,643	64,616	64,616
Swaptions	677,742	677,742	966,002	966,002
Total return swaps	(3,427)	(3,427)	205	205
Credit default swaps	(402)	(402)	—	—
Interest rate swaps	129,720	129,720	565,656	565,656
Forward rate agreements	(67,428)	(67,428)	—	—
Off balance sheet instruments:				
Commitments to extend credit	—	113,715	—	57,577

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

The fair value estimates as of December 31, 2005 and 2004 were based on pertinent information that was available to management as of the respective dates. Although management is not aware of any factors that would significantly affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since those dates and, therefore, current estimates of fair value may differ significantly from the amounts presented herein.

The following describes the methods used by the Company in estimating fair values:

Mortgage Loans and Mortgage-Backed Securities Held for Sale

Fair value is estimated using the quoted market prices for securities backed by similar types of loans and dealer commitments to purchase loans on a servicing-retained basis.

Trading Securities

Fair value is generally based on quoted market prices. If quoted market prices are not available, fair value is determined based on other relevant factors, including dealer price quotations, prices available for similar instruments, and valuation pricing models intended to approximate the amounts that would be received from or paid to a third party in settlement of the contracts.

Securities Purchased Under Agreements to Resell, Federal Funds Sold and Securities Borrowed

These financial instruments are recorded at accreted cost, which approximates fair value.

Loans Held for Investment

Fair value is estimated through the use of discounted cash flow models. Warehouse lending advances and re-warehoused FHA-insured and VA-guaranteed loans are recorded at realizable value, which approximates fair value.

Investments in Other Financial Instruments:

Principal-Only Securities

Fair value is estimated through the use of a proprietary, "static" (single rate path) discounted cash flow model. The Company has incorporated mortgage prepayment assumptions in its valuation model that it believes other major market participants would consider in deriving the fair value of principal-only securities.

Other Interests Retained in Securitization

Fair value is estimated through the use of proprietary, "static" (single rate path) discounted cash flow models. The Company has incorporated mortgage prepayment and credit loss assumptions in its valuation models that it believes other major market participants would consider in deriving the fair value of its retained interests.

Mortgage-Backed Securities

Fair value is estimated using quoted market prices. If quoted market prices are not available, fair value is determined based on other relevant factors, including dealer price quotations, prices available for

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

similar instruments, and valuation pricing models intended to approximate the amounts that would be received from or paid to a third party in settlement of the securities.

Collateralized Mortgage Obligations

Fair value is estimated using quoted market prices. If quoted market prices are not available, fair value is determined based on other relevant factors, including dealer price quotations, prices available for similar instruments, and valuation pricing models intended to approximate the amounts that would be received from or paid to a third party in settlement of the contracts.

U.S. Treasury Securities and Obligations of U.S. Government-Sponsored Enterprises

Fair value is estimated using quoted market prices.

Other Financial Instruments

Other financial instruments are primarily composed of tax-exempt municipal bonds, asset-backed securities and foreign government bonds. Fair value is estimated using quoted market prices.

Notes Payable

Fair value is estimated by discounting remaining payments using applicable current market rates.

Securities Sold Under Agreements to Repurchase and Federal Funds Purchased

Securities sold under agreements to repurchase are recorded at their accreted balances, and federal funds purchased are carried at their face values. These amounts approximate fair value.

Securities Sold Not Yet Purchased

Fair value is estimated using quoted market prices.

Deposit Liabilities

The fair value for the checking account and money market liabilities is equal to the amount payable on demand at the reporting date. (This value is also the carrying amount.) The fair value of certificates of deposit is estimated with a discounted cash flow calculation using interest rates currently being offered on similar accounts.

Corporate Guarantees

Fair value is estimated through the use of a proprietary model: a loan-level frequency model estimated with survival analysis, and a loan-level severity model estimated with multiple least square regressions. The modeling process incorporates the use of relevant risk factors.

Derivatives

Fair value is defined as the amount that the Company would receive or pay to terminate the contracts at the reporting date. Market or dealer quotes are available for many derivatives; otherwise, pricing or valuation models are applied using current market information to estimate fair value. The Company

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

estimates the fair value of an IRLC based on the change in estimated fair value of the underlying mortgage loan and the probability that the mortgage loan will fund within the terms of the IRLC. The change in fair value of the underlying mortgage loan is based upon quoted MBS prices. The change in fair value of the underlying mortgage loan is measured from the date the IRLC is issued. At the time of issuance the estimated fair value of an IRLC is zero. Subsequent to issuance, the value of an IRLC can be either positive or negative depending on the change in value of the underlying mortgage loan. Closing ratios derived using the Company's recent historical data are utilized to estimate the quantity of mortgage loans that will fund within the terms of the IRLCs.

Commitments to Extend Credit

The fair value of commitments to extend credit represents the fair value of loan commitments related to loans that will be originated for investment. The fair value is based on observed market prices for loans of a similar type, coupon and maturity and the probability that the mortgage loan will fund within the terms of the loan commitment.

Note 20—Employee Benefits

Stock Compensation Plans

The Company has stock compensation plans (the "Plans") that provide for the granting of both qualified and non-qualified stock options, stock appreciation rights and shares of restricted stock to employees and directors. Stock options are generally granted at the average market price of the Company's common stock on the date of grant and are exercisable beginning one year from the date of grant and expire up to 10 years from the date of grant. Stock options generally vest over a period of three to four-and-a-half years.

Stock option transactions under the Plans were as follows:

	Years Ended December 31,		
	2005	2004	2003
Number of Shares:			
Outstanding options at beginning of year	59,109,336	59,389,524	66,048,879
Options granted	13,431,370	12,005,516	16,982,634
Options exercised	(13,068,735)	(11,266,468)	(22,209,633)
Options expired or cancelled	(1,047,569)	(1,019,236)	(1,432,356)
Outstanding options at end of year	<u>58,424,402</u>	<u>59,109,336</u>	<u>59,389,524</u>
Weighted-Average Exercise Price:			
Outstanding options at beginning of year	\$ 15.35	\$ 10.83	\$ 8.63
Options granted	32.64	31.85	15.71
Options exercised	11.71	9.05	7.98
Options expired or canceled	19.89	15.70	11.22
Outstanding options at end of year	\$ 20.06	\$ 15.35	\$ 10.83
Options exercisable at end of year	40,902,898	27,230,988	25,880,463
Options available for future grant	23,113,125	34,890,263	23,183,004

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Outstanding stock options under the Plans as of December 31, 2005 are summarized below:

Exercise Price Range	Outstanding Options		Exercisable Options		
	Weighted Average Remaining Contractual Life (Years)	Number	Weighted Average Exercise Price	Number	Weighted Average Exercise Price
\$3.90-\$7.79	0.8	3,087,866	\$ 6.06	3,087,866	\$ 6.06
\$7.80-\$11.69	5.4	16,798,086	10.12	15,344,649	10.14
\$11.70-\$15.58	7.2	11,682,362	14.11	5,398,347	14.14
\$15.59-\$19.48	7.4	3,606,211	18.97	1,700,185	18.96
\$23.37-\$27.27	7.9	75,752	24.96	21,001	25.04
\$27.28-\$31.16	5.0	21,500	29.65	6,492	29.60
\$31.17-\$35.06	4.4	23,031,683	32.26	15,336,605	32.44
\$35.07-\$38.96	4.3	120,942	37.35	7,753	35.95
		<u>58,424,402</u>	<u>\$20.06</u>	<u>40,902,898</u>	<u>\$19.10</u>

Restricted stock is awarded to employees and directors at no cost to them and generally vests over a one- or three-year period. Unvested restricted shares may not be sold by the grantee. However, share grantees are entitled to vote on shareholder proposals and receive dividends on their unvested shares. The Company granted 355,496, 286,483 and 621,744 shares in the years ended December 31, 2005, 2004 and 2003, respectively. The weighted-average grant date fair value of these awards was \$33.87, \$31.85 and \$15.21, respectively. The Company recorded compensation expense relating to restricted stock totaling \$5.7 million, \$5.4 million and \$2.2 million for the years ended December 31, 2005, 2004 and 2003, respectively. The balance of unamortized restricted stock awards was \$12.5 million and \$9.6 million at December 31, 2005 and 2004, respectively.

Pension Plan

The Company has a defined benefit pension plan (the "Pension Plan") covering substantially all of its employees. The Company's policy is to contribute the amount actuarially determined to be necessary to pay the benefits under the Pension Plan, and in no event to pay less than the amount necessary to meet the minimum funding standards of ERISA. In the year ended December 31, 2005, the Company made the maximum tax-deductible contribution to the Plan.

In the year ended December 31, 2005, the Company changed certain of its actuarial assumptions. Specifically, the discount rate was lowered from 5.75% to 5.50% to reflect changes in the bond rate environment. The decrease in discount rate resulted in an increase of \$13.0 million to the accumulated benefit obligation at December 31, 2005.

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

The following table sets forth the Pension Plan's funded status and amounts recognized in the Company's financial statements:

	<u>December 31,</u>	
	<u>2005</u>	<u>2004</u>
	(in thousands)	
Change in benefit obligation		
Benefit obligation at beginning of year	\$ 271,796	\$ 218,427
Service cost	61,731	45,756
Interest cost	15,795	11,925
Actuarial loss or (gain)	3,335	(19,698)
Benefits paid	(1,258)	(352)
Change in discount rate	21,951	15,738
Benefit obligation at end of year	<u>\$ 373,350</u>	<u>\$ 271,796</u>
Change in plan assets		
Fair value of plan assets at beginning of year	\$ 157,050	\$ 97,359
Actual return on plan assets	11,016	13,124
Employer contribution	53,743	46,919
Benefits paid	(1,258)	(352)
Fair value of plan assets at end of year	<u>\$ 220,551</u>	<u>\$ 157,050</u>
Funded status at end of year	\$(152,799)	\$(114,746)
Unrecognized net actuarial loss	102,150	81,138
Unrecognized prior service cost	3,360	3,708
Net amount recognized	<u>\$ (47,289)</u>	<u>\$ (29,900)</u>

The accumulated benefit obligation for the Pension Plan was \$239 million and \$168 million at December 31, 2005 and 2004.

The following table sets forth the components of net periodic benefit cost:

	<u>Years Ended December 31,</u>		
	<u>2005</u>	<u>2004</u>	<u>2003</u>
	(In thousands)		
Service cost	\$ 61,731	\$45,756	\$32,250
Interest cost	15,795	11,925	9,935
Expected return on plan assets	(12,074)	(7,770)	(4,810)
Amortization of prior service cost	348	349	349
Recognized net actuarial loss	5,332	5,262	4,169
Net periodic benefit cost	<u>\$ 71,132</u>	<u>\$55,522</u>	<u>\$41,893</u>

The weighted-average assumptions used in calculating the benefit obligations were as follows:

	<u>December 31,</u>	
	<u>2005</u>	<u>2004</u>
Discount rate	5.50%	5.75%
Rate of compensation increase	5.00%	5.00%

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

The weighted-average assumptions used in calculating the net periodic benefit costs were as follows:

	<u>2005</u>	<u>2004</u>	<u>2003</u>
Discount rate	5.75%	6.00%	6.50%
Expected long-term return on plan assets	7.00%	7.00%	7.50%
Rate of compensation increase	5.00%	5.00%	5.00%

Pension expense for the years ended December 31, 2005, 2004 and 2003 was \$71.1 million, \$55.5 million and \$41.9 million, respectively. The Company makes contributions to the Pension Plan in amounts that are deductible in accordance with federal income tax regulations.

The Company reviews historical rates of return for equity and fixed-income securities, as well as current economic conditions, to determine the expected long-term rate of return on Plan assets. The Pension Plan's total portfolio is currently estimated to return 7.0% over the long term. The assumed rate of return is based on historical as well as forecasted returns for the asset categories into which the Pension Plan's assets will be invested, given the targeted asset allocation levels. Consideration is given to diversification and periodic rebalancing of the portfolio based on prevailing market conditions.

The Company's Pension Plan weighted-average asset allocations by asset category are as follows:

<u>Asset Category</u>	<u>Target Allocation 2005</u>	<u>Plan Assets at December 31,</u>	
		<u>2005</u>	<u>2004</u>
Domestic equity securities	55%-65%	50%	61%
International equity securities	5%-15%	13%	11%
Debt securities	25%-35%	0%	28%
Other (Cash)	0%-5%	37%	0%
Total		<u>100%</u>	<u>100%</u>

At December 31, 2005, the Pension Plan assets were in the process of being reallocated. Following this reallocation, the Pension Plan's assets were allocated as of January 31, 2006, to 50% domestic equity securities, 26% international equity securities, 23% debt securities, and 1% other investments.

The Company's pension trust assets are invested with a long-term focus to achieve a return on investment that is based on levels of liquidity and investment risk that management believes are prudent and reasonable. The investment portfolio contains a diversified blend of equity and fixed-income investments. The equity investments are diversified across U.S. and non-U.S. equities. U.S. equity securities are diversified among growth strategies, as well as small and large capitalization strategies. Equity securities do not include any Company stock. The portfolio's asset mix is reviewed regularly, and the portfolio is rebalanced based on existing market conditions. Investment risk is measured and monitored on a regular basis through quarterly portfolio reviews, annual liability measurements and periodic asset/liability analyses.

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid:

<u>Year Ending December 31,</u>	<u>Pension Benefits</u> <u>(in thousands)</u>
2006.....	\$ 1,386
2007.....	1,921
2008.....	2,622
2009.....	3,580
2010.....	4,694
2011-2015.....	<u>57,020</u>
	<u>\$71,223</u>

The Company closed the pension plan to new employees effective January 1, 2006.

Defined Contribution Plan

The Company has a defined contribution plan (“401(k) Plan”) covering all full-time employees of the Company who are age 21 or older. Participants may contribute up to 40% of pre-tax annual compensation, as defined in the plan agreement. Participants may also contribute, at the discretion of the plan administrator, amounts representing distributions from other qualified defined benefit or contribution plans. The Company makes a discretionary matching contribution equal to 50% of the participant contributions up to a maximum contribution of 6% of the participants’ base compensation, as defined in the plan agreement. In the year ended December 31, 2005, the 401(k) Plan was amended to permit the Company to make an additional contribution to employees hired after December 31, 2005. The 401(k) Plan is subject to the provisions of ERISA. The Company recorded \$34.2 million, \$27.4 million, and \$21.0 million in expense for matching contributions for the years ended December 31, 2005, 2004 and 2003, respectively.

Other Employee Benefit Plans

The Company has various non-qualified deferred compensation plans for directors and selected employees. The liability for the deferred compensation plans was \$305.0 million and \$224.1 million at December 31, 2005 and 2004, respectively.

The Company has a non-qualified defined benefit pension plan for selected executives along with a separate agreement that will provide additional benefits to the Company’s chief executive officer. Collectively, this non-qualified defined benefit pension plan and the separate agreement are referred to as the “SERP”. The actuarially calculated accumulated benefit obligation for the SERP was \$34.9 million and \$30.1 million at December 31, 2005 and 2004, respectively.

These plans (excluding the directors deferred compensation plan) are informally funded. The Company has purchased trust-owned life insurance and mutual funds and set those assets aside in rabbi trusts to assist the Company in meeting the obligations of these plans. The cash surrender values of the trust-owned life insurance related to these plans are included in other assets along with other policies owned by the Company and totaled \$224.9 million and \$184.6 million at December 31, 2005 and 2004, respectively. The Company has purchased mutual funds totaling \$50.3 million and \$41.3 million at December 31, 2005 and 2004, respectively.

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Note 21—Regulatory and Agency Capital Requirements

The Company is a bank holding company as a result of the acquisition of Countrywide Bank (the “Bank”) (formerly Treasury Bank). Both the Company and the Bank are subject to regulatory capital requirements imposed by the Board of Governors of the Federal Reserve System (the “Federal Reserve”). The Company is also subject to U.S. Department of Housing and Urban Development, Fannie Mae, Freddie Mac and Government National Mortgage Association (“Ginnie Mae”) net worth requirements, which are lower than those of the Federal Reserve.

Regulatory capital is assessed for adequacy by three measures: Tier 1 Leverage Capital, Tier 1 Risk-Based Capital and Total Risk-Based Capital. Tier 1 Leverage Capital includes common shareholders’ equity; preferred stock and capital securities that meet certain guidelines detailed in the capital regulations, less goodwill; the portion of MSRs not includable in regulatory capital (MSRs includable in regulatory capital are limited to the lesser of the carrying value of MSRs, 100% of Tier 1 capital, or 90% of the fair value of the MSRs, net of associated deferred taxes) and other adjustments. Tier 1 Leverage Capital is measured with respect to average assets during the quarter. The Company and the Bank are required to have a Tier 1 Leverage Capital ratio of 4.0% to be considered adequately capitalized and 5.0% to be considered well capitalized.

The Tier 1 Risk-Based Capital ratio is calculated as a percent of risk-weighted assets at the end of the quarter. The Company and the Bank are required to have a Tier 1 Risk-Based Capital ratio of 4.0% to be considered adequately capitalized and 6.0% to be considered well capitalized.

Total Risk-Based Capital includes preferred stock and capital securities excluded from Tier 1 Capital, mandatory convertible debt, and subordinated debt that meets certain regulatory criteria. The Total Risk-Based Capital ratio is calculated as a percent of risk-weighted assets at the end of the quarter. The Company and the Bank are required to have a Total Risk-Based Capital ratio of 8.0% to be considered adequately capitalized and 10.0% to be considered well capitalized.

The Bank is subject to federal and state laws limiting the payment of dividends. Under the Federal Deposit Insurance Act, an FDIC-insured institution may not pay dividends while it is undercapitalized or if payment would cause it to become undercapitalized. The OCC also generally prohibits the declaration of a dividend out of the capital and surplus of a bank. The amount of dividends that the Bank may distribute in a calendar year without OCC approval is limited to the sum of Bank’s net income for the calendar year-to date plus the net income of the preceding two years, all reduced by the dividends declared in the period. For 2006, the Bank can declare dividends totaling \$1.2 billion plus its net profits for 2006 up to the date of dividend declaration. As of December 31, 2005, the Bank’s retained earnings unavailable for dividends totaled \$31.4 million.

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

At December 31, 2005 and 2004, the Company and the Bank's regulatory capital ratios and amounts and minimum required capital ratios for the Company and the Bank to maintain a "well capitalized" status were as follows:

	December 31, 2005				
	Minimum Required(1)	Countrywide Financial Corporation		Countrywide Bank	
		Ratio	Amount	Ratio	Amount
		(dollar amounts in thousands)			
Tier 1 Leverage Capital	5.0%	6.3%	\$12,564,162	7.3%	\$5,343,675
Risk-Based Capital:					
Tier 1	6.0%	10.7%	\$12,564,162	12.2%	\$5,343,675
Total	10.0%	11.7%	\$13,760,176	12.5%	\$5,457,019

(1) Minimum required to qualify as "well capitalized."

	December 31, 2004				
	Minimum Required(1)	Countrywide Financial Corporation		Countrywide Bank	
		Ratio	Amount	Ratio	Amount
		(dollar amounts in thousands)			
Tier 1 Leverage Capital	5.0%	7.9%	\$10,332,383	7.8%	\$2,939,144
Risk-Based Capital:					
Tier 1	6.0%	11.1%	\$10,332,383	11.8%	\$2,939,144
Total	10.0%	11.7%	\$10,928,223	12.0%	\$2,988,116

(1) Minimum required to qualify as "well capitalized."

The Company and CHL are required to maintain specified levels of shareholders' equity to remain a seller/servicer in good standing by Fannie Mae, Freddie Mac, Ginnie Mae and the U.S. Department of Housing and Urban Development. Such equity requirements generally are tied to the size of CHL's servicing portfolio. At December 31, 2005, the Company and CHL's equity requirements for these agencies ranged up to \$887 million. The Company had agency capital of \$11.8 billion and CHL had agency capital ranging from \$0.2 billion to \$3.8 billion at December 31, 2005.

CSC is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital. CSC has elected to use the alternative method, permitted by the rule, which requires that the Company maintain minimum net capital, as defined in rule, equal to the greater of \$250,000 or 2% of aggregate debit balances arising from customer transactions, as defined in the rule. CSC's net capital was \$472.9 million and \$474.0 million and net capital in excess of the minimum required was \$447.3 million and \$456.4 million at December 31, 2005 and 2004, respectively. The rule prohibits CSC from withdrawing equity capital or making distributions to Countrywide Financial Corporation if resulting net capital would be less than 5% of aggregate debits arising from customer-related receivables as computed in accordance with the rule.

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Note 22—Supplemental Cash Flow Information

The following table presents supplemental cash flow information:

	Years Ended December 31,		
	2005	2004 <small>(in thousands)</small>	2003
Cash used to pay interest	\$ 5,385,295	\$ 2,546,532	\$1,940,707
Cash used to pay income taxes	217,617	1,010,143	985,959
Non-cash investing activities:			
Unrealized loss on available-for-sale securities, foreign currency translation adjustments and cash flow hedges, net of tax	(57,829)	(45,583)	(22,273)
Securitization interest-only strips	54,533	56,038	1,263,890
Retention of MSR's in loan sales	5,533,505	3,757,182	6,088,962
Retention of other financial instruments in securitization transactions	1,919,623	5,133,888	1,071,825
Exchange of loans for mortgage-backed securities	616,723	—	—
Non-cash financing activities:			
(Decrease) increase in Mortgage Loans Held in SPEs and asset-backed secured financings	(10,563,299)	10,563,299	—
Issuance of common stock for conversion of convertible debt	10,679	7,935	—
Tax effect of interest on conversion of convertible debt ...	5,532	37,787	—
Exchange of LYONs convertible debentures for convertible securities	—	637,177	—

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Note 23—Other Comprehensive Income

The components of other comprehensive income, net of related tax effects were:

	<u>Before Tax</u>	<u>Tax Effect</u>	<u>Net of Tax</u>
		(in thousands)	
2005			
Available-for-sale securities:			
Net unrealized gains arising during the year	\$ 328,444	\$(114,364)	\$ 214,080
Reclassification of net gains included in net income	(358,937)	124,982	(233,955)
Net unrealized losses arising during the year, net of reclassification adjustment	(30,493)	10,618	(19,875)
Net unrealized losses from cash flow hedging instruments . .	(26,350)	10,270	(16,080)
Foreign currency translation adjustments	(21,874)	—	(21,874)
Other comprehensive loss	<u>\$ (78,717)</u>	<u>\$ 20,888</u>	<u>\$ (57,829)</u>
2004			
Available-for-sale securities:			
Net unrealized losses arising during the year	\$(269,311)	\$ 102,116	\$(167,195)
Reclassification of net losses included in net income	127,118	(48,200)	78,918
Net unrealized losses arising during the year, net of reclassification adjustment	(142,193)	53,916	(88,277)
Net unrealized gains from cash flow hedging instruments . .	47,730	(18,629)	29,101
Foreign currency translation adjustments	13,593	—	13,593
Other comprehensive loss	<u>\$ (80,870)</u>	<u>\$ 35,287</u>	<u>\$ (45,583)</u>
2003			
Available-for-sale securities:			
Net unrealized losses arising during the year	\$(159,605)	\$ 57,105	\$(102,500)
Reclassification of net losses included in net income	76,091	(27,225)	48,866
Net unrealized losses arising during the year, net of reclassification adjustment	(83,514)	29,880	(53,634)
Net unrealized gains from cash flow hedging instruments . .	25,667	(9,579)	16,088
Foreign currency translation adjustments	15,273	—	15,273
Other comprehensive loss	<u>\$ (42,574)</u>	<u>\$ 20,301</u>	<u>\$ (22,273)</u>

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Accumulated other comprehensive income balances were:

	Net Unrealized Gains (Losses) on Available-for-Sale Securities	Net Unrealized Gains (Losses) from Cash Flow Hedging Instruments <small>(in thousands)</small>	Foreign Currency Translation Adjustments	Accumulated Other Comprehensive Income
Balance at December 31, 2002	\$202,600	\$(19,123)	\$ 3,322	\$186,799
Net change	<u>(53,634)</u>	<u>16,088</u>	<u>15,273</u>	<u>(22,273)</u>
Balance at December 31, 2003	148,966	(3,035)	18,595	164,526
Net change	<u>(88,277)</u>	<u>29,101</u>	<u>13,593</u>	<u>(45,583)</u>
Balance at December 31, 2004	60,689	26,066	32,188	118,943
Net change	<u>(19,875)</u>	<u>(16,080)</u>	<u>(21,874)</u>	<u>(57,829)</u>
Balance at December 31, 2005	<u>\$ 40,814</u>	<u>\$ 9,986</u>	<u>\$ 10,314</u>	<u>\$ 61,114</u>

Note 24—Earnings Per Share

Basic earnings per share is determined using net earnings divided by the weighted average common shares outstanding during the period. Diluted earnings per share is computed by dividing net earnings available to common shareholders by the weighted-average shares outstanding, assuming all potentially dilutive common shares were issued.

The following table summarizes the basic and diluted earnings per share calculations for the periods indicated:

	Years Ended December 31,								
	2005			2004			2003		
	Net Earnings	Shares	Per-Share Amount	Net Earnings	Shares	Per-Share Amount	Net Earnings	Shares	Per-Share Amount
	<small>(in thousands, except per share data)</small>								
Net earnings and basic earnings per share	\$2,528,090	590,982	\$4.28	\$2,197,574	563,981	\$3.90	\$2,372,950	533,920	\$4.44
Effect of dilutive securities:									
Convertible debentures	274	1,685		2,645	14,102		886	3,936	
Dilutive stock options	—	23,206		—	27,639		—	29,396	
Diluted earnings and earnings per share	<u>\$2,528,364</u>	<u>615,873</u>	\$4.11	<u>\$2,200,219</u>	<u>605,722</u>	\$3.63	<u>\$2,373,836</u>	<u>567,252</u>	\$4.18

During the years ended December 31, 2005, 2004 and 2003, stock options to purchase 0.1 million shares, 0.1 million shares and 4.3 million shares, respectively, were outstanding but not included in the computation of diluted earnings per share because they were anti-dilutive.

Note 25—Estimated Hurricane Losses

During the years ended December 31, 2005, 2004 and 2003, the Company incurred losses across several of its business units due to hurricanes that struck the Gulf Coast states. Hurricane Katrina of 2005 is notable because, unlike other hurricanes, it caused losses as a result of flooding that many borrowers had not, and would not generally be expected to be, insured against. Hurricane Katrina was responsible for most of the hurricane losses during the year ended December 31, 2005. The Company has incurred losses

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related to Hurricane Katrina in its loans held for investment and Mortgage Banking activities in addition to the losses insured by its Insurance Segment. The Company's Insurance Segment also incurred hurricane losses in 2004 and 2003.

The estimated hurricane losses are summarized in the following table:

<u>Income Statement Line</u>	<u>Description</u>	<u>Years Ended December 31,</u>		
		<u>2005</u>	<u>2004</u>	<u>2003</u>
		(in thousands)		
Insurance claims expense.....	Estimated losses insured by Balboa Insurance Group	\$ 85,206	\$67,887	\$4,104
Gain on sale of loans and securities.....	Impairment of loans held for sale	15,853	—	—
Provision for loan losses.....	Estimated credit losses relating to loans held for investment	7,375	—	—
Recovery (impairment) of retained interests	Impairment of MSR's and other retained interests	22,077	—	—
Other operating expenses	Provision for losses related to servicing advances for loans insured by the FHA and guaranteed by the VA	6,981	—	—
Total estimated hurricane losses		<u>\$137,492</u>	<u>\$67,887</u>	<u>\$4,104</u>

Management continues to assess the impact of the hurricanes on the Company's businesses, assets and operations. While these estimates are based on the best available information, they could ultimately be affected by many factors, including, but not limited to, the short-term and long-term impact on the economies of the affected communities; the conduct of borrowers in the affected areas; the actions of various third parties, including government agencies and government-sponsored enterprises that support housing, insurance companies, lenders and mortgage insurance companies; the apportionment of liability among insurers; the availability of catastrophic reinsurance proceeds; and factors impacting property values in the affected areas, including any environmental factors such as the presence of toxic chemicals.

Note 26—Segments and Related Information

The Company has five business segments: Mortgage Banking, Banking, Capital Markets, Insurance and Global Operations.

The Mortgage Banking Segment is comprised of three distinct sectors: Loan Production, Loan Servicing and Loan Closing Services.

The Loan Production Sector originates prime and nonprime loans through a variety of channels on a national scale. The Loan Production Sector is comprised of four lending divisions of Countrywide Home Loans and also includes the mortgage banking activities of Countrywide Bank. The four production divisions are: Consumer Markets Lending Division, the Full Spectrum Lending Division, the Wholesale Lending Division and the Correspondent Lending Division. The Consumer Markets and Full Spectrum Lending Divisions source mortgage loans directly from consumers through the Company's retail branch network and call centers, as well as through real estate agents and homebuilders. The Wholesale Lending

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Division sources mortgage loans primarily from mortgage brokers. The Correspondent Lending Division acquires mortgage loans from other mortgage lenders, including financial institutions.

The Loan Servicing Sector includes investments in MSRs and other retained interests, as well as the Company's loan servicing operations and subservicing for other domestic financial institutions. The Loan Closing Services Sector is comprised of the LandSafe companies, which provide credit reports, appraisals, title reports and flood determinations to the Company's Loan Production Sector, as well as to third parties.

The Banking Segment's operations includes the investment and fee-based activities of Countrywide Bank together with the activities of Countrywide Warehouse Lending. Countrywide Bank invests primarily in mortgage loans sourced from the Loan Production Sector. Countrywide Warehouse Lending provides third-party mortgage lenders with temporary financing secured by mortgage loans.

The Capital Markets Segment primarily includes the operations of Countrywide Securities Corporation, a registered broker-dealer specializing in the mortgage securities market. In addition, it includes the operations of Countrywide Asset Management Corporation, Countrywide Commercial Real Estate Finance Inc., Countrywide Servicing Exchange and CCM International Ltd.

The Insurance Segment includes Balboa Life and Casualty Group, a national provider of property, life and liability insurance; Balboa Reinsurance Company, a primary mortgage reinsurance company; and Countrywide Insurance Services, Inc., a national insurance agency offering a specialized menu of insurance products directly to consumers.

The Global Operations Segment includes Global Home Loans Limited, a provider of loan origination processing and loan subservicing in the United Kingdom; UKValuation Limited, a provider of property valuation services in the UK; Countrywide International Technology Holdings Limited, a licensor of loan origination processing, servicing and residential real estate value assessment technology; and CFC India Private Limited, a provider of call center, data processing and information technology related services.

In general, intercompany transactions are recorded on an arms-length basis. However, the fulfillment fees paid by Countrywide Bank to the Production Sector for origination costs incurred on mortgage loans funded by Countrywide Bank are determined on an incremental cost basis, which may be less than the fees that Countrywide Bank would pay to a third party.

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Included in the tables below labeled "Other" are the holding company activities and certain reclassifications to conform management reporting to the consolidated financial statements:

	Year Ended December 31, 2005							Total Consolidated	
	Mortgage Banking		Total	Capital Markets		Insurance	Global Operations		Other
	Loan Production	Loan Servicing		Banking	Markets				
Revenues:									
External	\$ 5,171,282	\$ 1,004,606	\$ 277,646	\$ 6,453,534	\$ 1,796,039	\$ 611,009	\$ 1,059,541	\$ (137,457)	\$ 10,016,708
Intersegment	(31,888)	420,062	—	388,174	(335,173)	187,242	—	(240,243)	—
Total Revenues	\$ 5,139,394	\$ 1,424,668	\$ 277,646	\$ 6,841,708	\$ 1,460,866	\$ 798,251	\$ 1,059,541	\$ (377,700)	\$ 10,016,708
Pre-tax Earnings (Loss)	\$ 1,659,457	\$ 669,611	\$ 105,457	\$ 2,434,525	\$ 1,074,480	\$ 451,629	\$ 183,716	\$ (31,937)	\$ 4,147,766
Total Assets	\$ 30,998,000	\$ 20,108,000	\$ 77,000	\$ 51,183,000	\$ 76,920,000	\$ 44,205,000	\$ 2,418,000	\$ 146,000	\$ 175,085,000

	Year Ended December 31, 2004							Total Consolidated	
	Mortgage Banking		Total	Capital Markets		Insurance	Global Operations		Other
	Loan Production	Loan Servicing		Banking	Markets				
Revenues:									
External	\$ 5,861,232	\$ 32,063	\$ 222,626	\$ 6,115,921	\$ 837,158	\$ 566,790	\$ 896,850	\$ (78,094)	\$ 8,566,627
Intersegment	(178,806)	138,744	—	(40,062)	(53,558)	194,648	—	(101,028)	—
Total Revenues	\$ 5,682,426	\$ 170,807	\$ 222,626	\$ 6,075,859	\$ 783,600	\$ 761,438	\$ 896,850	\$ (179,122)	\$ 8,566,627
Pre-tax Earnings (Loss)	\$ 2,684,258	\$ (433,531)	\$ 84,986	\$ 2,335,713	\$ 582,483	\$ 479,115	\$ 160,093	\$ (3,396)	\$ 3,595,873
Total Assets	\$ 33,591,000	\$ 15,711,000	\$ 59,000	\$ 49,361,000	\$ 44,544,000	\$ 32,236,000	\$ 1,815,000	\$ 244,000	\$ 128,496,000

	Year Ended December 31, 2003							Total Consolidated	
	Mortgage Banking		Total	Capital Markets		Insurance	Global Operations		Other
	Loan Production	Loan Servicing		Banking	Markets				
Revenues:									
External	\$ 6,623,715	\$ (787,633)	\$ 217,052	\$ 6,053,134	\$ 400,744	\$ 572,466	\$ 831,719	\$ (78,657)	\$ 7,978,642
Intersegment	(136,255)	69,933	—	(66,322)	3,660	103,537	—	(40,875)	—
Total Revenues	\$ 6,487,460	\$ (717,700)	\$ 217,052	\$ 5,986,812	\$ 404,404	\$ 676,003	\$ 831,719	\$ (119,532)	\$ 7,978,642
Pre-tax Earnings (Loss)	\$ 4,087,866	\$ (1,233,475)	\$ 97,825	\$ 2,952,216	\$ 287,217	\$ 442,303	\$ 138,774	\$ (345)	\$ 3,845,772
Total Assets	\$ 35,643,000	\$ 14,359,000	\$ 63,000	\$ 50,065,000	\$ 21,312,000	\$ 25,627,000	\$ 1,576,000	\$ (801,000)	\$ 97,978,000

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Note 27—Quarterly Financial Data (Unaudited)

The following tables reflect summarized, unaudited data for each quarter in the years ended December 31, 2005 and 2004.

	Three Months Ended			
	March 31	June 30	September 30	December 31
	(dollars in thousands, except per share data)			
Year ended December 31, 2005				
Revenues	\$2,404,885	\$2,307,943	\$2,711,618	\$2,592,262
Expenses	1,255,888	1,373,062	1,659,940	1,580,052
Provision for income taxes	460,145	368,423	417,793	373,315
Net earnings	<u>\$ 688,852</u>	<u>\$ 566,458</u>	<u>\$ 633,885</u>	<u>\$ 638,895</u>
Earnings per share(1):				
Basic	\$ 1.18	\$ 0.96	\$ 1.07	\$ 1.07
Diluted	\$ 1.13	\$ 0.92	\$ 1.03	\$ 1.03

	Three Months Ended			
	March 31	June 30	September 30	December 31
	(dollars in thousands, except per share data)			
Year ended December 31, 2004				
Revenues	\$1,965,218	\$2,474,746	\$2,109,503	\$2,017,160
Expenses	1,082,535	1,190,270	1,322,326	1,375,623
Provision for income taxes	339,494	497,997	289,106	271,702
Net earnings	<u>\$ 543,189</u>	<u>\$ 786,479</u>	<u>\$ 498,071</u>	<u>\$ 369,835</u>
Earnings per share(1):				
Basic	\$ 0.98	\$ 1.41	\$ 0.88	\$ 0.64
Diluted	\$ 0.90	\$ 1.29	\$ 0.81	\$ 0.61

- (1) Earnings per share is computed independently for each of the quarters presented. Therefore, the sum of the quarterly earnings per share amounts may not equal the annual amount. This is caused by rounding and the averaging effect of the number of share equivalents utilized throughout the year, which changes with the market price of the common stock.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Note 28—Summarized Financial Information

Summarized financial information for Countrywide Financial Corporation (parent only) and subsidiaries is as follows:

	December 31, 2005				
	Countrywide Financial Corporation (Parent Only)	Countrywide Home Loans, Inc.	Other Subsidiaries (in thousands)	Eliminations	Consolidated
Balance Sheets:					
Mortgage loans and mortgage-backed securities held for sale.....	\$ —	\$35,357,523	\$ 1,447,489	\$ 13,676	\$ 36,818,688
Trading securities	—	255,127	10,729,483	(2,037)	10,982,573
Securities purchased under agreement to resell, federal funds sold and securities borrowed	—	710,000	24,171,178	(1,563,817)	23,317,361
Loans held for investment, net	—	5,794,472	64,279,238	(2,558)	70,071,152
Investments in other financial instruments ..	7,324	2,166,222	9,282,199	—	11,455,745
Mortgage servicing rights, net	—	12,604,453	6,386	—	12,610,839
Other assets	29,460,533	8,337,300	13,305,966	(41,274,787)	9,829,012
Total assets	<u>\$29,467,857</u>	<u>\$65,225,097</u>	<u>\$123,221,939</u>	<u>\$(42,829,523)</u>	<u>\$175,085,370</u>
Notes payable	\$16,347,891	\$36,181,800	\$ 35,152,400	\$(11,494,205)	\$ 76,187,886
Securities sold under agreements to repurchase and federal funds purchased.....	—	1,844,789	33,871,846	(1,563,430)	34,153,205
Deposit liabilities	—	—	39,609,391	(120,135)	39,489,256
Other liabilities	304,106	23,439,496	5,673,095	(16,977,534)	12,439,163
Equity	12,815,860	3,759,012	8,915,207	(12,674,219)	12,815,860
Total liabilities and equity	<u>\$29,467,857</u>	<u>\$65,225,097</u>	<u>\$123,221,939</u>	<u>\$(42,829,523)</u>	<u>\$175,085,370</u>

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
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Year Ended December 31, 2005

	Countrywide Financial Corporation (Parent Only)	Countrywide Home Loans, Inc.	Other Subsidiaries (in thousands)	Eliminations	Consolidated
Statements of Earnings					
Revenues	\$ (2,444)	\$6,276,472	\$4,223,095	\$ (480,415)	\$ 10,016,708
Expenses	24,531	4,175,460	2,125,143	(456,192)	5,868,942
Provision for income taxes	(11,400)	837,989	802,976	(9,889)	1,619,676
Equity in net earnings of subsidiaries	2,543,665	—	—	(2,543,665)	—
Net earnings	<u>\$2,528,090</u>	<u>\$1,263,023</u>	<u>\$1,294,976</u>	<u>\$(2,557,999)</u>	<u>\$ 2,528,090</u>

December 31, 2004

	Countrywide Financial Corporation (Parent Only)	Countrywide Home Loans, Inc.	Other Subsidiaries (in thousands)	Eliminations	Consolidated
Balance Sheets:					
Mortgage loans and mortgage-backed securities held for sale ..	\$ —	\$36,937,845	\$ 412,304	\$ —	\$ 37,350,149
Trading securities	—	318,110	11,543,284	—	11,861,394
Securities purchased under agreement to resell, federal funds sold and securities borrowed	—	2,550,127	13,579,254	(2,672,933)	13,456,448
Loans held for investment, net	—	5,431,321	34,230,360	(490)	39,661,191
Investments in other financial instruments ..	—	2,301,416	7,789,641	—	10,091,057
Mortgage servicing rights, net	—	8,729,929	—	—	8,729,929
Other assets	11,308,342	4,759,535	10,227,379	(18,949,719)	7,345,537
Total assets	<u>\$11,308,342</u>	<u>\$61,028,283</u>	<u>\$77,782,222</u>	<u>\$(21,623,142)</u>	<u>\$ 128,495,705</u>
Notes payable	\$ 829,030	\$51,532,883	\$22,856,613	\$ (8,604,855)	\$ 66,613,671
Securities sold under agreements to repurchase and federal funds purchased	—	—	23,137,028	(2,671,905)	20,465,123
Deposit liabilities	—	—	20,013,208	—	20,013,208
Other liabilities	169,236	5,451,663	5,736,987	(264,259)	11,093,627
Equity	10,310,076	4,043,737	6,038,386	(10,082,123)	10,310,076
Total liabilities and equity	<u>\$11,308,342</u>	<u>\$61,028,283</u>	<u>\$77,782,222</u>	<u>\$(21,623,142)</u>	<u>\$ 128,495,705</u>

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

	Year Ended December 31, 2004				
	Countrywide Financial Corporation (Parent Only)	Countrywide Home Loans, Inc.	Other Subsidiaries (in thousands)	Eliminations	Consolidated
Statements of Earnings:					
Revenues	\$ 1,409	\$4,696,156	\$4,196,984	\$ (327,922)	\$8,566,627
Expenses.....	18,447	2,980,292	2,299,448	(327,433)	4,970,754
Provision for income taxes....	(6,730)	670,266	734,951	(188)	1,398,299
Equity in net earnings of subsidiaries.....	<u>2,207,882</u>	—	—	<u>(2,207,882)</u>	—
Net earnings.....	<u>\$2,197,574</u>	<u>\$1,045,598</u>	<u>\$1,162,585</u>	<u>\$ (2,208,183)</u>	<u>\$2,197,574</u>

Note 29—Loan Servicing

The following table sets forth certain information regarding the Company's servicing portfolio of single-family mortgage loans, including loans and securities held for sale, loans held for investment and loans subserviced for others:

	Years Ended December 31,	
	2005	2004
	(in millions)	
Beginning owned servicing portfolio	\$ 821,475	\$ 630,451
Add: Loan production	490,947	363,006
Purchased MSR (bulk acquisitions).....	51,377	40,723
Less: Servicing sold.....	(1,119)	—
Less: Runoff(1)	(281,491)	(212,705)
Ending owned servicing portfolio	1,081,189	821,475
Subservicing portfolio	29,901	16,847
Total servicing portfolio	<u>\$1,111,090</u>	<u>\$ 838,322</u>
MSR portfolio	\$ 978,988	\$ 758,975
Mortgage loans owned.....	102,201	62,500
Subservicing portfolio	29,901	16,847
Total servicing portfolio	<u>\$1,111,090</u>	<u>\$ 838,322</u>

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
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	December 31,	
	2005	2004
	(dollar amounts in millions)	
Composition of owned servicing portfolio at period end:		
Conventional mortgage	\$ 863,688	\$639,148
Nonprime Mortgage.....	116,101	84,608
Prime Home Equity	51,491	45,053
FHA-insured mortgage	36,949	39,618
VA-guaranteed mortgage	12,960	13,048
Total owned servicing portfolio	<u>\$1,081,189</u>	<u>\$821,475</u>
Delinquent mortgage loans(2):		
30 days	2.59%	2.35%
60 days	0.87%	0.70%
90 days or more.....	1.15%	0.78%
Total delinquent mortgage loans	<u>4.61%</u>	<u>3.83%</u>
Loans pending foreclosure(2).....	<u>0.44%</u>	<u>0.42%</u>
Delinquent mortgage loans(2):		
Conventional	2.60%	2.24%
Nonprime Mortgage.....	15.20%	11.29%
Prime Home Equity	1.57%	0.79%
Government.....	14.61%	13.14%
Total delinquent mortgage loans	4.61%	3.83%
Loans pending foreclosure(2):		
Conventional	0.20%	0.20%
Nonprime Mortgage.....	2.03%	1.74%
Prime Home Equity	0.06%	0.03%
Government.....	1.09%	1.21%
Total loans pending foreclosure.....	0.44%	0.42%

(1) Runoff refers to principal repayments on loans.

(2) Expressed as a percentage of the total number of loans serviced, excluding subserviced loans and loans purchased at a discount due to their non-performing status.

Properties securing the mortgage loans in the Company's servicing portfolio are geographically dispersed. The following is a summary of the geographical distribution of loans included in the Company's servicing portfolio for the top three states (as measured by unpaid principal balance) at December 31, 2005:

<u>State</u>	<u>Unpaid Principal Balance</u> (in millions)	<u>% Total Balance</u>
California	\$ 329,008	30%
Florida	73,389	7%
Texas	49,166	4%
All other states	<u>659,527</u>	<u>59%</u>
Total	<u>\$1,111,090</u>	<u>100%</u>

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
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Servicing Compensation

As compensation for performance of servicing functions under its various loan servicing contracts, the Company is paid a monthly service fee that is generally expressed as a percentage of the current unpaid principal balance of the underlying loans. The loan servicing contracts generally specify a base service fee of between 0.25% and 0.50% per year of the unpaid balance of the loans. With regard to its servicing contracts with Fannie Mae, Freddie Mac and Ginnie Mae, the Company can effectively retain a larger net service fee principally through its methods of securitization. In general, the larger the net servicing fee retained, the smaller the net cash proceeds received upon securitization. Therefore, the decision to retain net service fees above the contractual minimum amounts is based on the Company's assessment of the underlying economics as well as its capital requirements. As of December 31, 2005, the weighted-average service fee, net of applicable guarantee fees, of the Company's portfolio of loans serviced for others was 0.35% per annum.

The Company is generally entitled to float benefits related to its collection of mortgagor principal, interest, tax and insurance payments. The amount of float varies depending on the terms of the servicing contract and timing of receipt of payments from the mortgagors. The Company is generally entitled to various fees that it collects that are contractually associated with the mortgages such as late charges, prepayment penalties and re-conveyance fees, among others. The Company generally has the right to solicit the mortgagors for other products and services that it offers, such as insurance and second mortgage loans. The value of the net service fees and other related income in excess of the cost to service the loans, including the costs of advances on behalf of delinquent mortgagors, is the basis for the Company's investment in MSRs.

As part of its loan servicing responsibilities, the Company is required to advance funds to cover delinquent scheduled principal and interest payments to security holders, as well as to cover delinquent tax and insurance payments to protect the investors' interest in the collateral securing the loans. The Company had \$1.5 billion and \$1.4 billion of such advances outstanding at December 31, 2005 and 2004, respectively, which amounts were included in other assets. Generally, servicing advances are recoverable from either the mortgagor, the insurer of the loan or the investor through the non-recourse provision of the loan servicing contract. These advances are recorded on the balance sheet at realizable value.

Borrower and Investor Custodial Accounts

The Company holds, as custodian, funds collected from borrowers whose loans it services. These funds include loan payments pending remittance to investors and funds collected from borrowers to ensure timely payment of hazard and primary mortgage insurance and property taxes related to the properties securing the loans. These funds are not owned by the Company. As of December 31, 2005 and 2004, the Company managed \$22.0 billion and \$20.6 billion, respectively, of off-balance sheet borrower and investor custodial cash accounts as well as related liabilities to those borrowers and investors. Of these amounts, \$13.2 billion and \$7.9 billion, respectively, were deposited at Countrywide Bank and were included in the Company's deposit liabilities, with the remaining balances deposited with other depository institutions.

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Note 30—Credit Losses Related to Securitized Loans

Most of the mortgage loans produced by the Company are sold into the secondary mortgage market, primarily in the form of securities, and to a lesser extent as whole loans. While the Company generally sells prime mortgage loans on a non-recourse basis, either in the form of securities or whole loans, it has potential liability under the representations and warranties made to purchasers and insurers of the loans or securities. In the event of a breach of such representations and warranties, the Company may be required to either repurchase the subject mortgage loans or indemnify the investor or insurer. In such cases, the Company bears any subsequent credit loss on the mortgage loans.

Securitization

As described below, the degree to which we retain credit risk on loans that we sell through securitizations depends on the structure of the securitization. Our Prime Mortgage Loans generally are securitized on a non-recourse basis, while Prime Home Equity and Nonprime Mortgage Loans generally are securitized with limited recourse for credit losses.

Conforming Conventional Loans

We generally pool conforming conventional loans into mortgage-backed securities guaranteed by Fannie Mae or Freddie Mac. Subject to certain representations and warranties we make, nearly all conventional loans securitized through Fannie Mae or Freddie Mac are sold on a non-recourse basis. The Company pays guarantee fees to these agencies to compensate them for their assumption of credit risk on securitized loans.

FHA-Insured and VA-Guaranteed Loans

FHA-insured and VA-guaranteed mortgage loans are generally pooled into mortgage-backed securities guaranteed by Ginnie Mae. The Company is insured against foreclosure loss by the FHA or partially guaranteed against foreclosure loss by the VA. Fees charged by the FHA and VA for assuming such risks are paid by the borrowers. The Company is exposed to credit losses on defaulted VA loans to the extent that the partial guarantee provided by the VA is inadequate to cover the total credit losses incurred. The Company pays guarantee fees to Ginnie Mae for Ginnie Mae's guarantee on its securities of timely payment of principal and interest. Ginnie Mae does not assume mortgage credit risk associated with the loans securitized under its program.

Non-conforming Conventional Loans

Non-conforming conventional prime mortgage loans are generally pooled into "private-label" (non-agency) mortgage-backed securities. Such securitizations involve some form of credit enhancement, such as senior/subordinated structures, over collateralization or mortgage pool insurance. Securitizations that involve senior/subordinated structures contain securities that assume varying levels of credit risk. Holders of subordinated securities are compensated for the credit risk assumed through a higher yield. The Company generally sells the subordinated securities created in connection with these securitizations and thereby transfers the related credit risk subject to representations and warranties we made when loans are securitized.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Prime Home Equity Loans

Prime home equity loans are generally pooled into private-label asset-backed securities. These securities generally are credit-enhanced through over-collateralization, residual interests that the Company generally retain and guarantees provided by a third-party surety. In some cases, the securitizations also contain mortgage pool insurance or a limited corporate guarantee as a form of credit enhancement. In Prime Home Equity securitizations, Countrywide is generally in the first loss position; however, the recourse for credit losses is limited to the carrying value of a residual interest.

Nonprime Mortgage Loans

Nonprime Mortgage Loans generally are pooled into private-label asset-backed securities. The Company generally securitize these loans with limited recourse for credit losses through retention of residual interests, the value of which usually range from 1.0% to 5.5% of the principal balance of the loans. The holder of the residual interest is in the first loss position; however, the recourse for credit losses is limited to the carrying value of the residual interest. In some cases, such limited recourse securitizations have contained lender paid mortgage insurance as a form of credit enhancement or a limited corporate guarantee from Countrywide. The Company also has pooled a portion of our Nonprime Mortgage Loans into securities guaranteed by Fannie Mae. In such cases, the Company has paid Fannie Mae a guarantee fee in exchange for Fannie Mae assuming the credit risk of the underlying loans.

In some cases the retained residual interest is deposited into a net interest margin security, which enables the Company to monetize future residual cash flows and retain a smaller residual interest (“Back-end NIM Residual”). The value of the Back-end NIM Residuals usually range from 0.25% to 1.50% of the principal balance of the loans underlying the residual security. The holder of the Back-end NIM Residual is in the first loss position; however, the recourse for credit losses is limited to the carrying value of the Back-end NIM residual.

The Company’s exposure to credit losses related to its limited recourse securitization activities is limited to the carrying value of its subordinated interests and to the contractual limit of reimbursable losses under its corporate guarantees less the recorded liability for such guarantees. These amounts at December 31, 2005, are as follows:

	December 31, 2005 (in thousands)
Subordinated Interests:	
Prime home equity residual securities	\$ 925,762
Nonprime residual securities	547,139
Prime home equity line of credit transferors’ interests	538,048
Nonconforming residual securities	21,004
Subordinated mortgage-backed pass-through securities	2,059
	<u>\$2,034,012</u>
Corporate guarantees in excess of recorded liabilities	<u>\$ 349,864</u>

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

The carrying value of the residual securities is net of expected future credit losses. The total credit losses incurred for the periods indicated that are related to all of our mortgage securitization activities are summarized as follows:

	<u>Years Ended December 31,</u>		
	<u>2005</u>	<u>2004</u> <i>(in thousands)</i>	<u>2003</u>
Nonprime securitizations with retained residual interest . . .	\$ 69,269	\$ 43,021	\$ 36,699
Prime home equity securitizations with retained residual interest	34,173	29,370	15,196
Repurchased or indemnified loans	28,213	42,063	35,426
Prime home equity line of credit securitizations with corporate guarantee	10,798	6,930	2,763
Nonprime securitizations with corporate guarantee	9,724	20,039	40,891
VA losses in excess of VA guarantee	1,894	1,658	2,824
	<u>\$154,071</u>	<u>\$143,081</u>	<u>\$133,799</u>

Note 31—Commitments and Contingencies

Legal Proceedings

Countrywide and certain subsidiaries are defendants in various legal proceedings involving matters generally incidental to their businesses. Although it is difficult to predict the ultimate outcome of these proceedings, management believes, based on discussions with counsel, that any ultimate liability will not materially affect the consolidated financial position or results of operations or liquidity of the Company.

Commitments to Buy or Sell Mortgage-Backed Securities and Other Derivatives Contracts

In connection with its open commitments to buy or sell MBS and other derivative contracts, the Company may be required to maintain margin deposits. With respect to the MBS commitments, these requirements are generally greatest during periods of rapidly declining interest rates. With respect to other derivative contracts, margin requirements are generally greatest during periods of increasing interest rates. Margin deposits placed by the Company at December 31, 2005, totaled \$296.0 million.

Lease Commitments

The Company leases office facilities under operating lease agreements extending through August 31, 2015. Future minimum annual rental commitments under these non-cancelable operating leases with initial or remaining terms of one year or more are as follows:

<u>Year Ending December 31,</u>	<u>Lease</u> <u>Commitments</u> <u>(in thousands)</u>
2006	\$157,543
2007	130,563
2008	101,105
2009	70,273
2010	34,846
Thereafter	29,146
	<u>\$523,476</u>

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Rent expense was \$186.3 million, \$160.7 million and \$109.7 million for the years ended December 31, 2005, 2004 and 2003, respectively.

Restrictions on Transfers of Funds

The Company and certain of its subsidiaries are subject to regulatory and credit agreement restrictions which limit their ability to transfer funds to the Company through intercompany loans, advances or dividends. Pursuant to revolving credit facilities existing at December 31, 2005, the Company and CHL are required to maintain a minimum consolidated net worth of \$5.6 billion and \$1.8 billion, respectively.

FHLB and FRB Stock

The Bank is required to purchase stock in the FRB at an amount equal to 6% of its capital, one-half of which must be paid currently with the balance due upon demand. The Bank is also a member of the Federal Home Loan Bank ("FHLB") and, therefore, is required to purchase FHLB stock in an amount equal to the lesser of 1% of the Bank's real estate loans that are secured by residential properties, or 4.5% of total advances for the years ended December 31, 2005 and 2004. The Company records its FRB and FHLB stock at cost and evaluates it periodically for impairment.

Mortgage Reinsurance

Countrywide provides mortgage reinsurance on certain mortgage loans included in its servicing portfolio through contracts with several primary mortgage insurance companies. Under these agreements, the Company is obligated to absorb mortgage insurance losses in excess of a specified percentage of the principal balance of a given pool of loans, subject to a cap, in exchange for a portion of the pools' mortgage insurance premiums. Approximately \$78.2 billion mortgage loans in our servicing portfolio are covered by such mortgage reinsurance contracts. Management believes it has adequate valuation allowances in place to cover anticipated losses.

Securities Underwriting

In connection with the Company's underwriting activities, the Company had commitments to purchase and sell new issues of securities aggregating \$40.0 million at December 31, 2005.

Note 32—Loan Commitments

As of December 31, 2005 and 2004, the Company had undisbursed home equity lines of credit commitments of \$7.2 billion and \$5.4 billion, respectively, as well as undisbursed construction loan commitments of \$1.5 billion and \$0.9 billion, respectively. As of December 31, 2005, outstanding commitments to fund mortgage loans totaled \$35.8 billion.

Note 33—Subsequent Events

On January 31, 2006, the Company announced that its Board of Directors declared a dividend of \$0.15 per common share payable March 2, 2006, to shareholders of record on February 13, 2006.

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
SCHEDULE I—CONDENSED FINANCIAL INFORMATION OF REGISTRANT
COUNTRYWIDE FINANCIAL CORPORATION
BALANCE SHEETS

	December 31,	
	2005	2004
	(in thousands)	
ASSETS		
Cash.....	\$ 290	\$ 99
Investments in other financial instruments.....	7,324	—
Intercompany receivables from non-bank subsidiaries.....	16,472,108	975,406
Intercompany receivable from bank subsidiary.....	24,648	19,147
Investment in non-bank subsidiaries.....	7,419,396	7,170,879
Investment in bank holding company subsidiary.....	5,238,571	2,907,304
Equipment and leasehold improvements.....	114	133
Other assets.....	305,406	235,374
Total assets.....	\$29,467,857	\$11,308,342
LIABILITIES		
Note payable.....	\$16,111,979	\$ 593,116
Intercompany payable.....	235,912	235,914
Accounts payable and accrued liabilities.....	304,106	169,236
Total liabilities.....	16,651,997	998,266
SHAREHOLDERS' EQUITY		
Common stock.....	30,008	29,085
Additional paid-in capital.....	2,954,019	2,570,402
Accumulated other comprehensive income.....	61,114	118,943
Retained earnings.....	9,770,719	7,591,646
Total shareholders' equity.....	12,815,860	10,310,076
Total liabilities and shareholders' equity.....	\$29,467,857	\$11,308,342

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
SCHEDULE I—CONDENSED FINANCIAL INFORMATION OF REGISTRANT—(Continued)

COUNTRYWIDE FINANCIAL CORPORATION

STATEMENTS OF EARNINGS

	Years Ended December 31,		
	2005	2004	2003
	(in thousands)		
Revenues			
Interest income	\$ 329,155	\$ 53,191	\$ 24,574
Interest expense	331,599	53,234	11,064
Net interest (expense) income	(2,444)	(43)	13,510
Other income	—	1,452	—
Total revenues	(2,444)	1,409	13,510
Expenses	24,531	18,447	9,871
(Loss) earnings before income tax (benefit) provision, dividends from subsidiaries and equity in undistributed net earnings of subsidiaries	(26,975)	(17,038)	3,639
Income tax (benefit) provision	(11,400)	(6,730)	1,401
(Loss) earnings before dividends from subsidiaries and equity in undistributed net earnings of subsidiaries	(15,575)	(10,308)	2,238
Equity in undistributed net earnings of non-bank subsidiaries	343,573	1,342,617	1,344,651
Equity in undistributed net earnings of bank subsidiary	742,567	309,770	129,111
Dividends from subsidiaries	1,457,525	555,495	896,950
Net earnings	<u>\$2,528,090</u>	<u>\$2,197,574</u>	<u>\$2,372,950</u>

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
SCHEDULE I—CONDENSED FINANCIAL INFORMATION OF REGISTRANT—(Continued)

COUNTRYWIDE FINANCIAL CORPORATION

STATEMENTS OF CASH FLOWS

	Years Ended December 31,		
	2005	2004	2003
	(in thousands)		
Cash flows from operating activities:			
Net earnings.....	\$ 2,528,090	\$ 2,197,574	\$ 2,372,950
Adjustments to reconcile net earnings to net cash provided by operating activities:			
Equity in undistributed net earnings of non-bank subsidiaries.....	(343,573)	(1,342,617)	(1,344,651)
Equity in undistributed net earnings of bank subsidiary ..	(742,567)	(309,770)	(129,111)
Stock based compensation	5,693	5,385	2,161
Depreciation and amortization.....	36	36	31
(Increase) decrease in other financial instruments.....	(7,324)	—	77,403
(Increase) decrease in other receivables and other assets ..	(7,212)	(14,901)	90,210
Increase in accounts payable and accrued liabilities.....	134,870	76,293	15,046
Net cash provided by operating activities.....	<u>1,568,013</u>	<u>612,000</u>	<u>1,084,039</u>
Cash flows from investing activities:			
Net change in non-bank intercompany receivables and payables	(15,462,505)	475,456	(664,426)
Net change in bank intercompany receivables and payables ..	(5,501)	(10,835)	(7,259)
Net change in investment in non-bank subsidiaries	(1,478,020)	(505,920)	(859,119)
Net change in investment in bank subsidiary.....	(15,624)	(558,308)	(20,032)
Net cash used by investing activities	<u>(16,961,650)</u>	<u>(599,607)</u>	<u>(1,550,836)</u>
Cash flows from financing activities:			
Increase in long-term debt.....	15,529,542	85,853	5,114
Issuance of common stock.....	213,303	111,176	542,075
Cash dividends paid	(349,017)	(209,362)	(80,376)
Net cash provided by (used) by financing activities	<u>15,393,828</u>	<u>(12,333)</u>	<u>466,813</u>
Net change in cash	191	60	16
Cash at beginning of year.....	99	39	23
Cash at end of year.....	<u>\$ 290</u>	<u>\$ 99</u>	<u>\$ 39</u>
Supplemental cash flow information:			
Cash used to pay interest.....	\$ 294,799	\$ 9,256	\$ 9,269
Non-cash operating, investing and financing activities:			
Unrealized loss on available-for-sale securities, net of tax ..	\$ (57,829)	\$ (45,583)	\$ (22,273)
Receipt of dividends in the form of loans from non-bank subsidiary	\$ 1,573,076	\$ 550,000	\$ 700,000
Contribution of loans to bank subsidiary	\$ (1,573,076)	\$ (550,000)	\$ (700,000)
Issuance of common stock for conversion of convertible debt	\$ 10,679	\$ 7,935	\$ —
Tax effect of interest on conversion of convertible debt	\$ 5,532	\$ 37,787	\$ —
Issuance of common stock for 401(k) contribution.....	\$ 34,216	\$ 27,391	\$ 21,015
Tax benefit of stock options exercised.....	\$ 115,117	\$ 93,057	\$ 88,031

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
SCHEDULE I—CONDENSED FINANCIAL INFORMATION OF REGISTRANT—(Continued)
STATEMENTS OF COMPREHENSIVE INCOME

	Years Ended December 31,		
	2005	2004 (in thousands)	2003
Net earnings	\$2,528,090	\$2,197,574	\$2,372,950
Other comprehensive loss, net of tax:			
Net unrealized losses on available-for-sale securities, net of reclassification adjustment	(19,875)	(88,277)	(53,634)
Net unrealized (losses) gains from cash flow hedging instruments	(16,080)	29,101	16,088
Foreign currency translation adjustments	(21,874)	13,593	15,273
Other comprehensive loss, net of tax	(57,829)	(45,583)	(22,273)
Comprehensive income	<u>\$2,470,261</u>	<u>\$2,151,991</u>	<u>\$2,350,677</u>

COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES
SCHEDULE II—VALUATION AND QUALIFYING ACCOUNTS

Column A	Column B	Column C		Column D	Column E
	Balance at Beginning of Period	Additions		Deductions(1)	Balance at End of Period
		Charged to Costs and Expenses	Charged to Other Accounts (in thousands)		
Year ended December 31, 2005					
Allowance for loan losses	\$125,046	\$115,685	\$—	\$ 51,530	\$189,201
Allowance for uncollectible servicing advances	28,459	51,370	—	23,223	56,606
Allowance for trade and other receivables	9,509	10,258	—	6,052	13,715
Recourse liability	<u>175,701</u>	<u>44,285</u>	<u>—</u>	<u>22,599</u>	<u>197,387</u>
	<u>\$338,715</u>	<u>\$221,598</u>	<u>\$—</u>	<u>\$103,404</u>	<u>\$456,909</u>
Year ended December 31, 2004					
Allowance for loan losses	\$ 78,449	\$ 71,775	\$—	\$ 25,178	\$125,046
Allowance for uncollectible servicing advances	44,847	48,553	—	64,941	28,459
Allowance for trade and other receivables	6,971	10,851	—	8,313	9,509
Recourse liability	<u>151,659</u>	<u>53,889</u>	<u>—</u>	<u>29,847</u>	<u>175,701</u>
	<u>\$281,926</u>	<u>\$185,068</u>	<u>\$—</u>	<u>\$128,279</u>	<u>\$338,715</u>
Year ended December 31, 2003					
Allowance for loan losses	\$ 42,049	\$ 48,107	\$—	\$ 11,707	\$ 78,449
Allowance for uncollectible servicing advances	56,258	26,467	—	37,878	44,847
Allowance for trade and other receivables	6,287	12,710	—	12,026	6,971
Recourse liability	<u>124,717</u>	<u>70,317</u>	<u>—</u>	<u>43,375</u>	<u>151,659</u>
	<u>\$229,311</u>	<u>\$157,601</u>	<u>\$—</u>	<u>\$104,986</u>	<u>\$281,926</u>

(1) Actual losses charged against the valuation allowance, net of recoveries and reclassification.

EXHIBIT LIST

Exhibit No.	Description
4.2	Substitution of Rights Agent and Amendment to Amended and Restated Rights Agreement dated December 8, 2005, between the Company and American Stock Transfer & Trust Company which includes as Exhibit B thereto, the form of Rights Certificate.
+10.60*	Amendment Number Ten to the Company's 1993 Stock Option Plan, effective as of December 23, 2005 (incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K, filed with the SEC on December 30, 2005).
+10.69*	Fourth Amendment to the 2000 Equity Incentive Plan of the Company, effective as of December 23, 2005 (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed with the SEC on December 30, 2005).
+10.108*	Countrywide Bank, N.A. Non-Employee Directors' Fee Plan, adopted October 27, 2005 (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed with the SEC on November 2, 2005).
10.125	First Amendment to the 364-Day Credit Agreement, dated as of May 11, 2005, among CHL, the Company, the lenders identified therein, Commerzbank AG, New York and Grand Cayman Branches and Societe Generale, as Documentation Agents, BNP Paribas, as Syndication Agent, Barclays Bank PLC, as Administrative Agent, and Royal Bank of Canada, as Managing Administrative Agent.
10.126	Second Amendment to the 364-Day Credit Agreement, dated as of November 18, 2005, among CHL, the Company, the lenders identified therein, Lloyds TSB Bank, PLC and Societe Generale, as Documentation Agents, BNP Paribas, as Syndication Agent, Barclays Bank PLC, as Administrative Agent, and Royal Bank of Canada, as Managing Administrative Agent.
12.1	Computation of the Ratio of Earnings to Fixed Charges.
21	List of subsidiaries.
23	Consent of KPMG LLP.
23.1	Consent of Grant Thornton LLP.
31.1	Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350.
32.2	Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350.

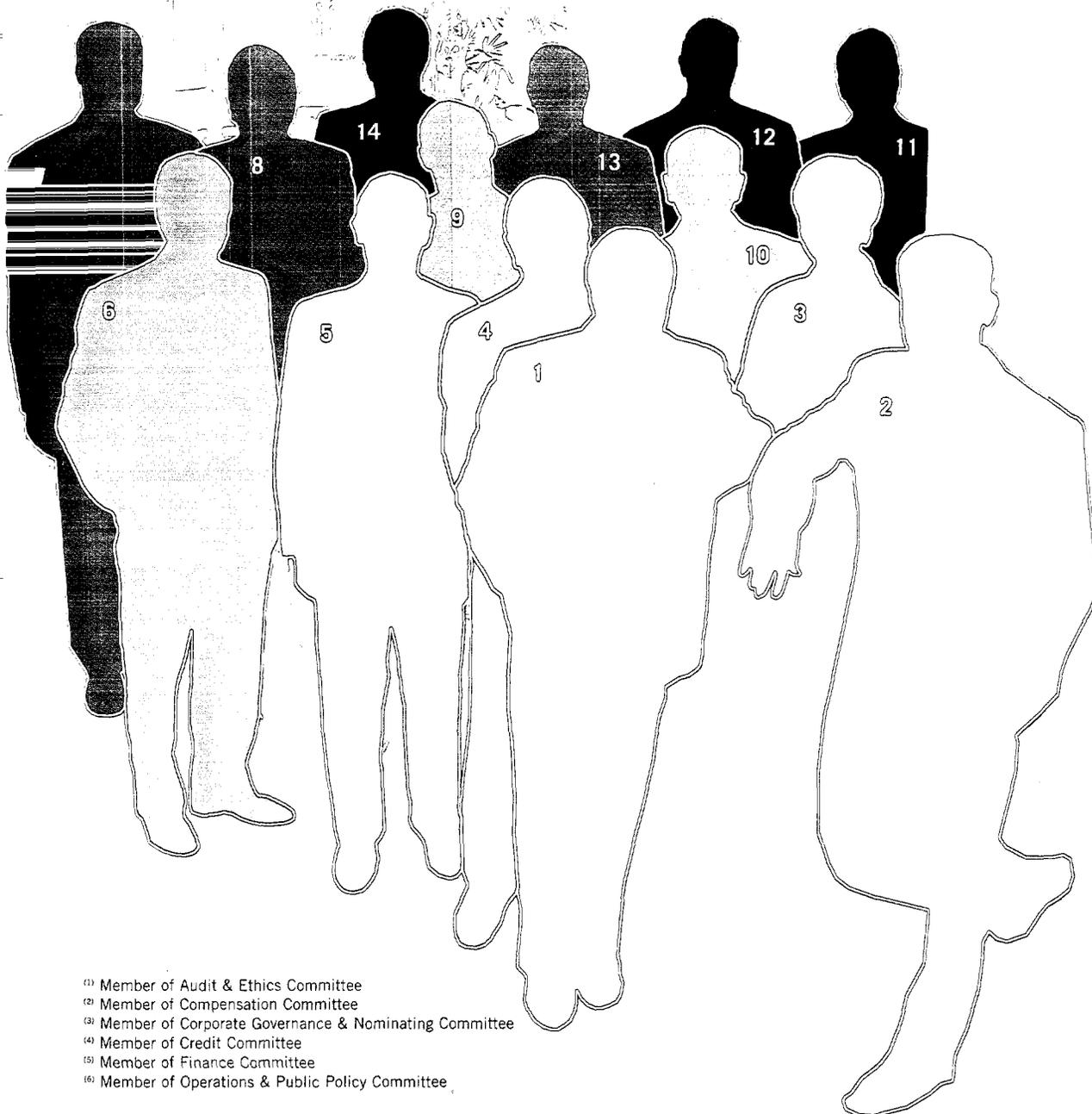
* Incorporated by reference

† Constitutes a management contract or compensatory plan or arrangement.

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Director Biographies and Committee Assignments

1. **Angelo R. Mozilo**—Chairman of the Board since 1999. Chief Executive Officer since 1998. Previously Vice Chairman of the Board since 1983. Co-founded Countrywide Credit Industries, Inc. in 1969.
2. **Stanford L. Kurland**—President since January 2004 and Chief Operating Officer since 1988. Chairman of Countrywide Home Loans, Inc. since 2004, Chief Executive Officer since 1999. Served on the Board since 1999.
3. **Kathleen Brown**—Head of West Coast Municipal Finance, Goldman, Sachs & Co. Former Treasurer of the State of California and Board member for the Los Angeles Unified School District. Member of several non-profit organizations, including the California Endowment and the Los Angeles Chamber of Commerce. Elected to the Board in March 2005.^{(4),(5)}
4. **Martin R. Melone**—Retired Partner of Ernst & Young, LLP, an accounting firm. Director of Internet Brands, Inc. Member of the American Institute of Certified Public Accountants and the California Society of Certified Public Accountants. Served on the Board since 2003.^{(1),(3),(5)}
5. **Edwin Heller**—Retired Partner, Fried, Frank, Harris, Shriver & Jacobson. Served on the Board since 1993.^{(2),(3)}
6. **Harley W. Snyder**—President, HSC, Inc., a real estate consulting and investment company. Director of the National Association of Realtors since 1972 and served as its president in 1983. Trustee of Valparaiso University, Valparaiso, Indiana. Served on the Board since 1991.^{(2),(3)}
7. **Oscar P. Robertson**—President, ORSolutions LLC. Serves on the Board of Trustees of the Lupus Foundation of America. Member of the National Basketball Hall of Fame. Served on the Board since 2000.^{(4),(6)}
8. **Michael E. Dougherty**—Founder and Chairman, Dougherty Financial Group LLC since 1977. Chairman of the Board of Allina Hospitals and Clinics. Trustee of the University of St. Thomas, St. Paul, Minnesota. Director of University of Minnesota Physicians Group and Eleos, Inc. Served on the Board since 1998.^{(2),(3)}
9. **Ben M. Enis, Ph.D.**—Founder and Chief Executive Officer of Enis Renewable Energy Systems LLC. Professor Emeritus of Marketing, University of Southern California, Marshall Graduate School of Business. Served on the Board since 1984.^{(3),(4)}
10. **Robert T. Parry**—Retired President and Chief Executive Officer of the Federal Reserve Bank of San Francisco. Member of the Executive Committee of the San Francisco Bay Area Council, Boy Scouts of America. Member of the Board of Directors of PACCAR, Inc., Janus Capital Group, Inc. and the National Bureau of Economic Research. Serves as a Director of Countrywide Bank, N.A., an indirect subsidiary of the Company. Served on the Board since 2004.^{(5),(6)}
11. **Henry G. Cisneros**—Chairman of CityView America. Previously served as Secretary, U.S. Department of Housing and Urban Development under President Clinton, and Mayor of San Antonio, Texas. Served on the Board since 2001.^{(1),(6)}
12. **Jeffrey M. Cunningham**—Chairman of New England Ventures, LLC, media and technology investors and advisors, and Chief Executive Officer of Directorship Services LLC. Director of The Street.com. Previously served as President of CMGI, Inc. and Group Publisher of Forbes, Inc. Served on the Board since 1998.^{(2),(4),(5)}
13. **Robert J. Donato**—Retired Executive Vice President, UBS Financial Services, Los Angeles Branch, effective December 1, 2004. Currently President of Donato Financial Services, a private equity/real estate investment company. Served on the Board since 1993.^{(1),(5)}
14. **Keith P. Russell**—President of Russell Financial, Inc., a strategic and financial consulting firm. Previously served as Chairman of Mellon West, Vice-Chairman of Mellon Financial Corporation, and President and Chief Operating Officer of Glendale Federal Bank. Serves as a Director of Countrywide Bank, N.A., an indirect subsidiary of the Company. Served on the Board since 2003.^{(1),(4)}



- ⁽¹⁾ Member of Audit & Ethics Committee
⁽²⁾ Member of Compensation Committee
⁽³⁾ Member of Corporate Governance & Nominating Committee
⁽⁴⁾ Member of Credit Committee
⁽⁵⁾ Member of Finance Committee
⁽⁶⁾ Member of Operations & Public Policy Committee



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