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THE SUPPORTING FINANCIAL DATA OF  
THIS EXHIBIT 99.3 TO THE REGISTRANT'S FORM S-1 IS BEING  
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Washington, DC 20549

FORM SE

FORM FOR SUBMISSION OF PAPER FORMAT EXHIBITS

BY ELECTRONIC FILERS



05057621

Investors Bancorp, Inc.

(Exact Name of Registrant as Specified in Charter)

0001326807

(Registrant's CIK Number)



Exhibit 99.3 to the Form S-1

(Electronic Report, Schedule or Registration Statement of Which the Documents Are a Part  
(Give Period of Report))

333-125703

(SEC File Number, if Available)

Not Applicable

(Name of Person Filing the Document  
(If Other Than the Registrant))



*[Handwritten squiggle]*

## SIGNATURES

The Registrant has duly caused this form to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Short Hills, State of New Jersey, on June 10, 2005.

### INVESTORS BANCORP, INC.

By: Robert M. Cashill  
Robert M. Cashill  
President and Chief Executive Officer

**EXHIBIT 99.3**

Investors Bancorp, Inc.

Conversion  
Valuation  
Appraisal

May 31, 2005

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Investors Bancorp, Inc.  
Short Hills, New Jersey

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### Short Hills, New Jersey

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Investors Bancorp, Inc.  
Short Hills, New Jersey

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## **Introduction**

Investors Bancorp, Inc. (the “Mid Tier”), a Delaware corporation, is offering common stock on a best efforts basis. The shares being offered represent 44.40% of the shares of common stock of the Mid Tier that will be outstanding following the offering. The Mid Tier also intends to contribute shares of common stock, or 1.33% of the shares of the Mid Tier that will be outstanding following the offering, and cash equal to 0.44% of the aggregate value of the Mid Tier to a charitable foundation established by Investors Savings Bank. After the stock offering, 54.27% of the Mid Tier’s outstanding common stock will be owned by Investors Bancorp, MHC, a New Jersey-chartered mutual holding company parent. The Mid Tier is the holding company for Investors Savings Bank, a New Jersey-chartered savings bank. This report represents FinPro, Inc.’s (“FinPro”) independent appraisal of the estimated pro forma market value of the common stock (the “Common Stock”) of Investors Bancorp, Inc. (hereafter referred to on a consolidated basis as the “Bank”).

In compiling the pro formas, FinPro relied upon the assumptions provided by the Bank and its agents. The pro forma assumptions are as follows:

- 44.40% of the total shares will be sold to the depositors and public,
- 1.33% of the total shares will be contributed to a charitable foundation,
- cash equal to 0.44% of the aggregate value of the Bank will be contributed to a charitable foundation,
- the stock will be issued at \$10.00 per share,
- the conversion expenses will be \$5.3 million at the midpoint,
- there will be an ESOP equal to 8% of the sum of the shares sold plus the shares contributed to the foundation funded internally, amortized over 30 years straight-line,
- there will be an MRP equal to 1.96% of the total shares outstanding, amortized over 5 years straight-line,
- there will be a Stock Option Plan equal to 4.90% of the total shares outstanding, expensed at \$4.07 per option over 5 years straight-line,
- the tax rate is assumed at 35.00%, and
- the net proceeds will be invested at the three-year treasury rate of 3.96%, pre-tax.

It is our understanding that the Bank will offer its stock in a subscription and community offering to Eligible Account Holders, to the Employee Plans and to Supplemental Eligible Account Holders of the Bank. This appraisal has been prepared in accordance with Regulation 563b.7 and the "Guidelines for Appraisal Reports for the Valuation of Savings and Loan Associations Converting from Mutual to Stock Form of Organization" of the Office of Thrift Supervision ("OTS") which have been adopted in practice by the Federal Deposit Insurance Corporation ("FDIC"), including the most recent revisions as of October 21, 1994, and applicable regulatory interpretations thereof.

In the course of preparing our report, we reviewed the Bank's audited financials for the years ended June 30, 2003 and June 30, 2004. We also reviewed the registration statement on Form S-1 as filed with the Securities and Exchange Commission ("SEC"). We have conducted due diligence analysis of the Bank and held due diligence related discussions with the Bank's Management and Board, Sandler O'Neill & Partners, LLP (the Bank's underwriter), and Luse Gorman Pomerenk & Schick, P.C. (the Bank's special counsel). The valuation parameters set forth in the appraisal were predicated on these discussions but all conclusions related to the valuation were reached and made independent of such discussions.

Where appropriate, we considered information based upon other publicly available sources, which we believe to be reliable; however, we cannot guarantee the accuracy or completeness of such information. We visited the Bank's primary market area and reviewed the market area's economic condition. We also reviewed the competitive environment in which the Bank operates and its relative strengths and weaknesses. We compared the Bank's performance with selected publicly traded thrift institutions. We reviewed conditions in the securities markets in general and in the market for savings institutions in particular. Our analysis included a review of the estimated effects of the Conversion of the Bank on the operations and expected financial performance as they related to the Bank's estimated pro forma value.

In preparing our valuation, we relied upon and assumed the accuracy and completeness of financial and other information provided to us by the Bank and its independent accountants. We did not independently verify the financial statements and other information provided by the Bank and its independent accountants, nor did we independently value any of the Bank's assets or liabilities. This estimated valuation considers the Bank only as a going concern and should not be considered as an indication of its liquidation value.

**Our valuation is not intended, and must not be construed, to be a recommendation of any kind as the advisability of purchasing shares of Common Stock in the stock issuance. Moreover, because such valuation is necessarily based upon estimates and projections of a number of matters, all of which are subject to change from time to time, no assurance can be given that persons who purchase shares of Common Stock in the stock issuance will thereafter be able to sell such shares at prices related to the foregoing valuation of the pro forma market value thereof. FinPro is not a seller of securities within the meaning of any federal or state securities laws. Any report prepared by FinPro shall not be used as an offer or solicitation with respect to the purchase or sale of any securities.**

The estimated valuation herein will be updated as appropriate. These updates will consider, among other factors, any developments or changes in the Bank's financial condition, operating performance, management policies and procedures and current conditions in the securities market for thrift institution common stock. Should any such developments or changes, in our opinion, be material to the estimated pro forma market value of the Bank, appropriate adjustments to the estimated pro forma market value will be made. The reasons for any such adjustments will be explained at that time.

## 1. Overview and Financial Analysis

### GENERAL OVERVIEW

As of March 31, 2005, the Bank had \$4.9 billion in total assets, \$3.3 billion in deposits, \$1.7 billion in net loans and \$397.9 million in equity. The following table shows the Bank's facilities as of March 31, 2005.

**FIGURE 1 – CURRENT FACILITIES LIST**

| Location:                                                 | Owned<br>Or<br>Leased | Year<br>Acquired<br>Or Leased | Date of<br>Lease<br>Expiration |
|-----------------------------------------------------------|-----------------------|-------------------------------|--------------------------------|
| <b>Main Office:</b>                                       |                       |                               |                                |
| 101 JFK Parkway<br>Short Hills, NJ 07078                  | Leased                | 2004                          | 2019                           |
| <b>Branches:</b>                                          |                       |                               |                                |
| 27 Prospect Street<br>East Orange, NJ 07017               | Leased                | 1995                          | 2008                           |
| 34 Union Avenue<br>Irvington, NJ 07111                    | Owned                 | 1973                          | NA                             |
| 1331 Springfield Avenue<br>Irvington, NJ 07111            | Owned                 | 1994                          | NA                             |
| 1065 Stuyvesant Avenue<br>Irvington, NJ 07111             | Owned                 | 1973                          | NA                             |
| 493 South Livingston Road<br>Livingston, NJ 07039         | Leased                | 1997                          | 2009                           |
| 371 East Northfield Road<br>Livingston, NJ 07039          | Owned                 | 1995                          | NA                             |
| 243 Millburn Avenue<br>Millburn, NJ 07071                 | Leased                | 1995                          | 2005                           |
| 3563 Route 22 East<br>Whitehouse, NJ 08888                | Leased                | 2000                          | 2010                           |
| 1655-65 Oak Tree Road<br>Edison, NJ 08820                 | Leased                | 1997                          | 2007                           |
| 345-A Matawan Road<br>Matawan, NJ 07747                   | Leased                | 2002                          | 2012                           |
| 597 Stelton Road<br>Piscataway, NJ 08854                  | Leased                | 1999                          | 2009                           |
| Highway 34, P.O. Box 127<br>Colts Neck, NJ 07722          | Owned                 | 1995                          | NA                             |
| 88 Norwood Avenue, P.O. Box 227<br>Deal, NJ 07723         | Owned                 | 1995                          | NA                             |
| Hwy 9 & Adelpia Road<br>Freehold, NJ 07728                | Leased                | 1974                          | 2007                           |
| 169 Broadway<br>Long Branch, NJ 07740                     | Owned                 | 1995                          | NA                             |
| 450 Union Hill Road<br>Morganville, NJ 07751              | Leased                | 2001                          | 2006                           |
| Route 35 & Harmony Road<br>Middleton, NJ 07748            | Leased                | 2001                          | 2011                           |
| Hwy 36 and Valley Drive<br>Navesink, NJ 07752             | Leased                | 1993                          | 2008                           |
| Hwy 71 and Warren Avenue<br>Spring Lake Heights, NJ 07762 | Owned                 | 1974                          | NA                             |
| 2426 Hwy 34 North<br>Manasquan, NJ 08736                  | Owned                 | 2000                          | NA                             |
| 169 Main Street<br>Chatham, NJ 07928                      | Leased                | 1996                          | 2011                           |

| Location:                                                      | Owned<br>Or<br>Leased | Year<br>Acquired<br>Or Leased | Date of<br>Lease<br>Expiration |
|----------------------------------------------------------------|-----------------------|-------------------------------|--------------------------------|
| 3130 Route 10 West<br>Denville, NJ 07834                       | Leased                | 2002                          | 2007                           |
| 276 Route 53 Suite 3<br>Denville, NJ 07834                     | Leased                | 2002                          | 2007                           |
| 16 Waverly Place<br>Madison, NJ 07940                          | Leased                | 1988                          | 2008                           |
| 736 Speedwell Avenue<br>Morris Plains, NJ 07950                | Leased                | 2003                          | 2008                           |
| 275 State Route 10 East<br>Succasunna, NJ 07876                | Leased                | 1997                          | 2012                           |
| 1153 Valley Road<br>Sterling, NJ 07980                         | Leased                | 1999                          | 2009                           |
| 273 Brick Boulevard<br>Brick, NJ 08723                         | Owned                 | 1999                          | NA                             |
| 130 North County Line Road<br>Jackson, NJ 08527                | Owned                 | 2004                          | NA                             |
| 425 Route 70<br>Lakewood, NJ 08701                             | Owned                 | 2000                          | NA                             |
| 874 Fischer Boulevard, Bay Plaza<br>Toms River, NJ 08753       | Leased                | 1995                          | 2015                           |
| 864 Route 37<br>Toms River, NJ 08755                           | Leased                | 1998                          | 2029                           |
| 77 Lacey Road<br>Whiting, NJ 08759                             | Owned                 | 1997                          | NA                             |
| 315 Route 202/206<br>Bedminster, NJ 07978                      | Leased                | 2002                          | 2012                           |
| 225 Demott Lane<br>Somerset, NJ 08873                          | Leased                | 2000                          | 2015                           |
| 56 Westfield Avenue<br>Clark, NJ 07066                         | Owned                 | 1995                          | NA                             |
| 77 Central Avenue<br>Clark, NJ 07066                           | Leased                | 1995                          | 2010                           |
| 300 South Avenue<br>Garwood, NJ 07027                          | Leased                | 2001                          | 2011                           |
| 1128 Liberty Avenue<br>Hillside, NJ 07205                      | Leased                | 1975                          | 2010                           |
| 1260 Springfield Avenue<br>New Providence, NJ 07974            | Leased                | 1998                          | 2009                           |
| 130 Watchung Avenue<br>Plainfield, NJ 07060                    | Owned                 | 1992                          | NA                             |
| 437 Park Avenue<br>Scotch Plains, NJ 07076                     | Leased                | 1997                          | 2007                           |
| 173 Mountain Avenue<br>Springfield, NJ 07081                   | Owned                 | 1980                          | NA                             |
| 207 Morris Avenue (and Mountain Ave.)<br>Springfield, NJ 07081 | Leased                | 1996                          | 2007                           |
| 977 Stuyvesant Avenue<br>Union, NJ 07083                       | Owned                 | 1978                          | NA                             |
| 2441 A Route 22 West<br>Union, NJ 07083                        | Leased                | 2000                          | 2013                           |

Source: Offering Prospectus

## HISTORY

Investors Savings Bank ("Investors") is a New Jersey-chartered savings bank headquartered in Short Hills, New Jersey. Originally founded in 1926 as a New Jersey-chartered mutual savings and loan association, Investors has grown through acquisitions and internal growth, including *de novo* branching. In 1992, Investors converted its charter to a mutual savings bank. Investors conducts business from its main office located at 101 JFK Parkway, Short Hills, New Jersey, and its 46 branch offices located in Essex, Hunterdon, Middlesex, Monmouth, Morris, Ocean, Somerset and Union Counties, New Jersey. At March 31, 2005, assets totaled \$4.9 billion and deposits totaled \$3.3 billion.

Investors is in the business of attracting deposits from the public through its branch network and borrowing funds in the wholesale markets to originate loans and to invest in securities. A large percentage of Investors assets are invested in securities, primarily U.S. Government and Federal Agency obligations, mortgage-backed and other securities. Investors also originates mortgage loans secured by one- to four-family residential real estate and consumer loans, the majority of which are home equity loans and home equity lines of credit. Recently, Investors expanded its lending activities to include commercial real estate, construction and multi-family loans. Investors offers a variety of deposit accounts and emphasizes exceptional customer service. Investors is subject to comprehensive regulation and examination by both the New Jersey Department of Banking and Insurance and the Federal Deposit Insurance Corporation.

In October 2003 Investors implemented a strategy to change the mix of assets and liabilities from one focused on securities and wholesale borrowings to one focused on loans and deposits. This strategy calls for shifting assets from securities to loans, and shifting liabilities from wholesale borrowings to retail deposits, with an emphasis on core deposits. At June 30, 2003, the securities portfolio totaled \$4.2 billion and represented 77.6% of total assets compared to March 31, 2005 when securities totaled \$3.0 billion and represented 61.1 % of total assets. Wholesale borrowings have also declined from June 30, 2003 when borrowings totaled \$1.7 billion or 35.2% of total liabilities compared to March 31, 2005 when borrowings totaled \$1.2 billion or 26.6% of total liabilities.

|                            |
|----------------------------|
| <b>STRATEGIC DIRECTION</b> |
|----------------------------|

The Bank's business strategy is to grow and improve profitability by:

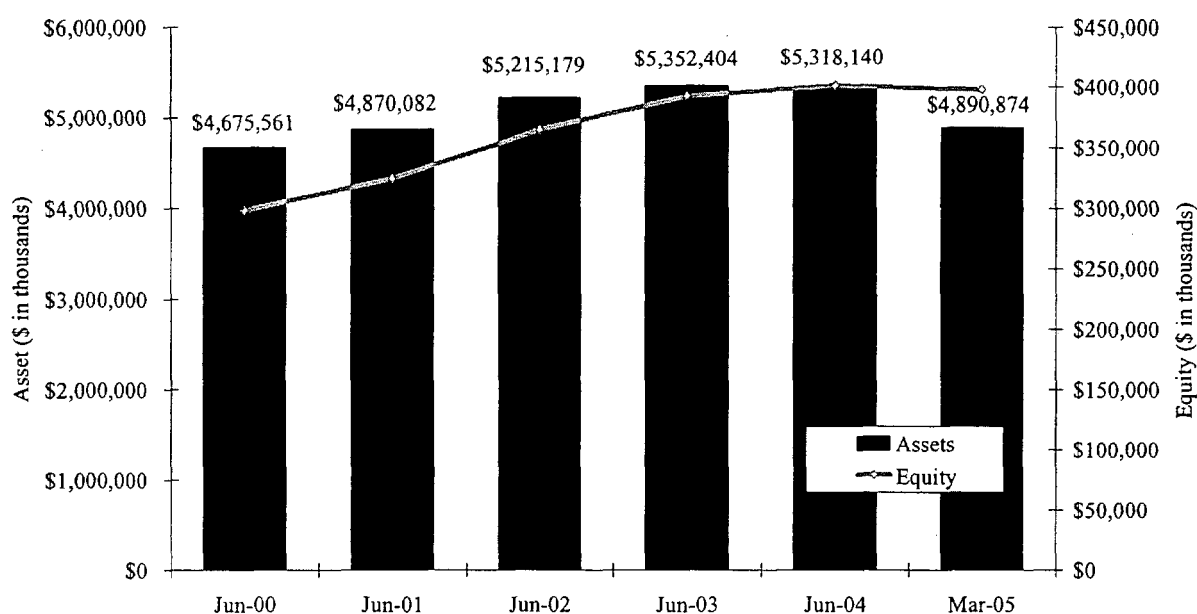
- Remaining a community-oriented financial institution with a continued emphasis on personalized customer service;
- Continuing to expand its branch network through *de novo* branching and branch acquisitions and through selective acquisitions of financial institutions;
- Increasing its loan portfolio as a percentage of assets;
- Diversifying its loan portfolio through the origination of commercial real estate, construction and multi-family loans;
- Increasing core deposits, including transactional and checking accounts; and
- Maintaining a high level of asset quality.

### BALANCE SHEET TRENDS

The Bank's balance sheet decreased by \$427.3 million, or 8.03%, from \$5.3 billion at June 30, 2004 to \$4.9 billion at March 31, 2005. The decline in assets was the result of an asset and liability restructuring transaction, whereby the Bank sold securities and with the proceeds prepaid borrowings. This transaction resulted in a pre-tax charge of \$54.0 million in the quarter ended March 31, 2005.

Equity has decreased \$3.7 million from \$401.7 million at June 30, 2004 to \$397.9 million at March 31, 2005. The equity to assets ratio is currently 8.14%.

**FIGURE 2 - ASSET AND RETAINED EARNINGS CHART**



Source: Offering Prospectus



The following tables set forth certain information concerning the financial position of the Bank at the dates indicated.

**FIGURE 3 - KEY BALANCE SHEET DATA**

|                                                        | At March 31, | At June 30,     |              |              |              |              |
|--------------------------------------------------------|--------------|-----------------|--------------|--------------|--------------|--------------|
|                                                        | 2005         | 2004            | 2003         | 2002         | 2001         | 2000         |
| Selected Financial Condition Data:                     |              | \$ in thousands |              |              |              |              |
|                                                        | (Unaudited)  |                 |              | (Unaudited)  | (Unaudited)  | (Unaudited)  |
| Assets                                                 | \$ 4,890,874 | \$ 5,318,140    | \$ 5,352,404 | \$ 5,215,179 | \$ 4,870,082 | \$ 4,675,561 |
| Loans receivable, net                                  | 1,664,101    | 1,105,881       | 778,451      | 992,910      | 978,659      | 998,887      |
| Loans held-for-sale                                    | 3,872        | 1,428           | 10,991       | 2,601        | -            | -            |
| Securities held to maturity                            | 2,210,366    | 2,522,811       | 3,851,921    | 3,830,055    | 3,418,304    | 3,423,460    |
| Securities available for sale, at estimated fair value | 780,110      | 1,421,073       | 303,525      | 117,060      | 210,486      | 68,356       |
| Bank owned life insurance                              | 76,585       | 75,543          | 74,541       | 37,461       | -            | -            |
| Deposits                                               | 3,273,437    | 3,266,935       | 3,172,826    | 2,834,420    | 2,282,177    | 2,100,689    |
| Borrowings                                             | 1,194,277    | 1,604,798       | 1,744,827    | 1,969,855    | 2,226,882    | 2,238,903    |
| Stockholders' equity                                   | 397,917      | 401,663         | 392,537      | 365,221      | 324,658      | 298,357      |

Source: Offering Prospectus

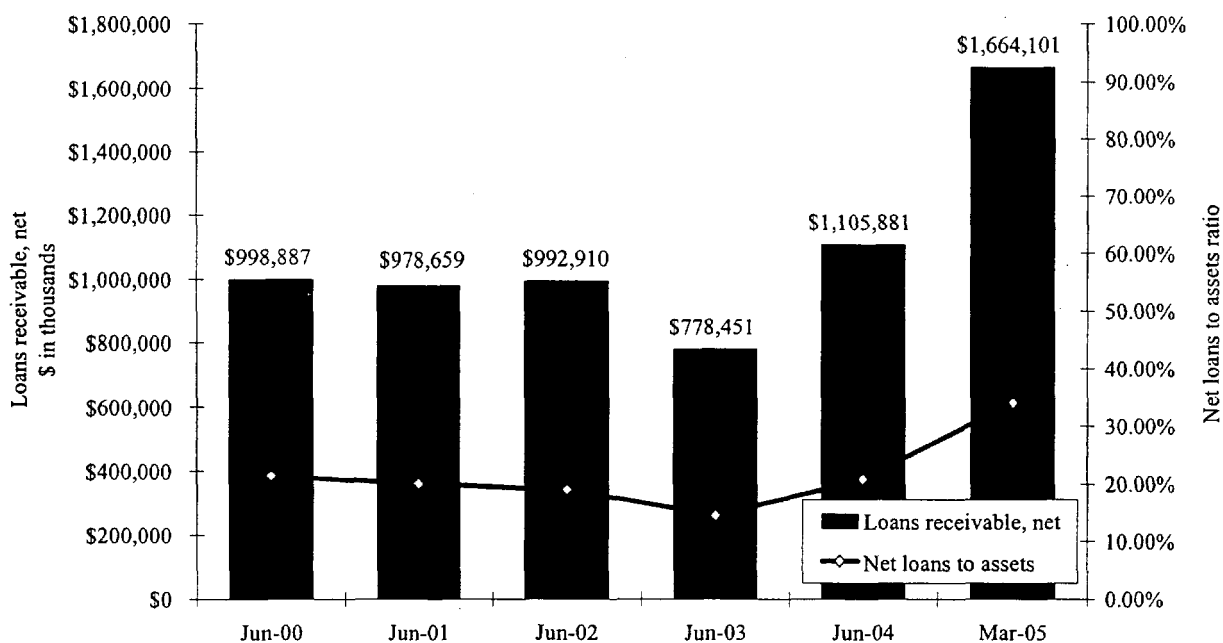
**FIGURE 4 - KEY RATIOS**

| <b>Selected Financial Ratios and Other Data:</b>                        | At or for the Nine Months<br>Ended March 31, |        | At or for the Years<br>Ended June 30, |        |        |        |        |
|-------------------------------------------------------------------------|----------------------------------------------|--------|---------------------------------------|--------|--------|--------|--------|
|                                                                         | 2005                                         | 2004   | 2004                                  | 2003   | 2002   | 2001   | 2000   |
| <b>Performance Ratios:</b>                                              |                                              |        |                                       |        |        |        |        |
| Return on average assets                                                | -0.25%                                       | 0.43%  | 0.37%                                 | 0.52%  | 0.71%  | 0.61%  | 0.62%  |
| Return on average equity                                                | -3.31%                                       | 5.89%  | 5.00%                                 | 7.56%  | 10.65% | 9.71%  | 10.19% |
| Interest rate spread                                                    | 1.74%                                        | 1.40%  | 1.42%                                 | 1.37%  | 1.73%  | 1.26%  | 1.35%  |
| Net interest margin                                                     | 1.92%                                        | 1.56%  | 1.58%                                 | 1.56%  | 1.97%  | 1.59%  | 1.65%  |
| Efficiency ratio                                                        | 123.91%                                      | 60.28% | 63.06%                                | 54.46% | 42.06% | 34.38% | 44.01% |
| Noninterest expense to average assets                                   | 2.22%                                        | 1.00%  | 1.02%                                 | 0.90%  | 0.81%  | 0.69%  | 0.73%  |
| Average interest-earning assets to average interest-bearing liabilities | 1.07x                                        | 1.06x  | 1.06x                                 | 1.06x  | 1.07x  | 1.06x  | 1.06x  |
| <b>Asset Quality Ratios:</b>                                            |                                              |        |                                       |        |        |        |        |
| Non-performing assets to total assets                                   | 0.18%                                        | 0.17%  | 0.17%                                 | 0.20%  | 0.24%  | 0.25%  | 0.28%  |
| Non-performing loans to total loans                                     | 0.51%                                        | 0.95%  | 0.82%                                 | 1.37%  | 1.21%  | 1.22%  | 1.22%  |
| Allowance for loan losses to non-performing loans                       | 65.44%                                       | 52.01% | 57.29%                                | 44.40% | 35.82% | 32.14% | 29.48% |
| Allowance for loan losses to total loans                                | 0.33%                                        | 0.49%  | 0.47%                                 | 0.61%  | 0.43%  | 0.39%  | 0.36%  |
| <b>Capital Ratios (Mid Tier):</b>                                       |                                              |        |                                       |        |        |        |        |
| Risk-based capital (to risk weighted assets)                            | 22.37%                                       | 26.92% | 26.55%                                | 27.58% | 26.88% | 22.93% | 23.45% |
| Tier 1 risk-based capital                                               | 22.06%                                       | 26.60% | 26.22%                                | 27.24% | 26.56% | 22.66% | 23.16% |
| Core capital (to average assets)                                        | 7.57%                                        | 7.54%  | 7.69%                                 | 7.12%  | 6.95%  | 6.75%  | 6.23%  |
| Equity to total assets                                                  | 8.14%                                        | 7.77%  | 7.55%                                 | 7.33%  | 7.00%  | 6.67%  | 6.38%  |
| Average equity to average assets                                        | 7.70%                                        | 7.24%  | 7.36%                                 | 6.86%  | 6.66%  | 6.32%  | 6.07%  |
| Tangible capital (to tangible assets)                                   | 8.11%                                        | 7.75%  | 7.52%                                 | 7.30%  | 6.97%  | 6.68%  | 6.39%  |
| <b>Other Data:</b>                                                      |                                              |        |                                       |        |        |        |        |
| Number of full service offices                                          | 46                                           | 45     | 45                                    | 45     | 43     | 37     | 33     |
| Full time equivalent employees                                          | 410                                          | 437    | 412                                   | 437    | 404    | 325    | 315    |

Source: Offering Prospectus

**LOAN PORTFOLIO**

The Bank's loan portfolio has increased by \$558.2 million from June 30, 2004 to March 31, 2005, and as a percent of assets, the loan portfolio has increased from 20.79% to 34.02%, respectively.

**FIGURE 5 - NET LOANS RECEIVABLE CHART**

Source: Offering Prospectus

Since 2000, the loan mix has shifted toward residential 1-4 loans and away from FHA mortgages.

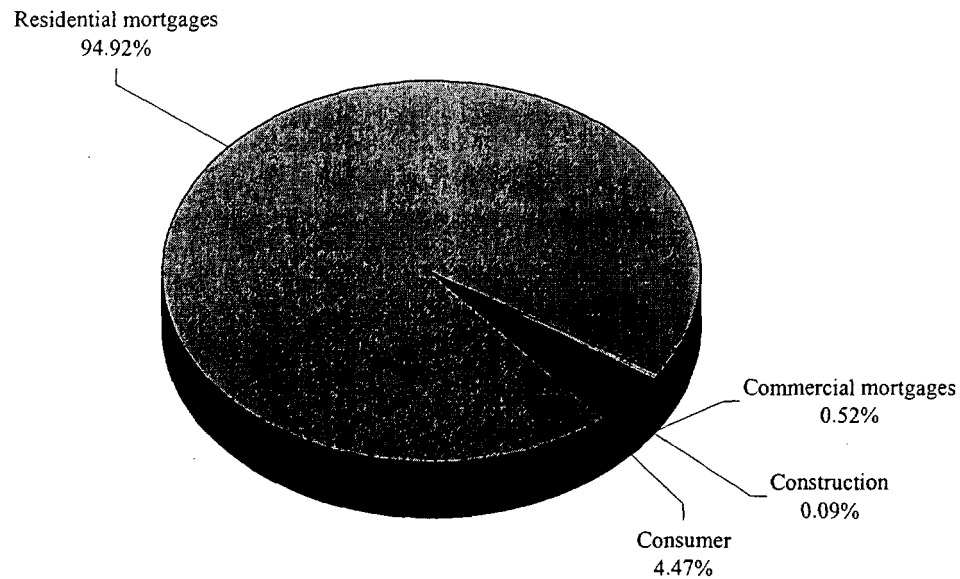
**FIGURE 6 - LOAN MIX AS OF MARCH 31, 2005 CHART**

|                                      | At March 31,<br>2005 |                | 2004                |                | 2003              |                | At June 30,<br>2002 |                | 2001              |                | 2000              |                |
|--------------------------------------|----------------------|----------------|---------------------|----------------|-------------------|----------------|---------------------|----------------|-------------------|----------------|-------------------|----------------|
|                                      | Amount               | Percent        | Amount              | Percent        | Amount            | Percent        | Amount              | Percent        | Amount            | Percent        | Amount            | Percent        |
| (Dollars in thousand)                |                      |                |                     |                |                   |                |                     |                |                   |                |                   |                |
| <b>Residential mortgage loans:</b>   |                      |                |                     |                |                   |                |                     |                |                   |                |                   |                |
| One-to-four-family                   | \$ 1,541,777         | 92.95%         | \$ 987,958          | 89.26%         | \$ 652,532        | 83.41%         | \$ 831,326          | 83.62%         | \$ 809,304        | 82.62%         | \$ 829,505        | 82.99%         |
| FHA                                  | 32,674               | 1.97           | 43,923              | 3.97           | 67,633            | 8.65           | 101,013             | 10.16          | 107,251           | 10.95          | 106,671           | 10.67          |
| Total residential mortgage loans     | 1,574,451            | 94.92          | 1,031,881           | 93.23          | 720,165           | 92.06          | 932,339             | 93.78          | 916,555           | 93.57          | 936,176           | 93.66          |
| Multi-family and commercial          | 8,683                | 0.52           | 6,147               | 0.56           | 7,011             | 0.90           | 7,878               | 0.79           | 4,902             | 0.50           | 7,319             | 0.73           |
| Construction loans                   | 1,505                | 0.09           | 845                 | 0.08           | 145               | 0.02           | 380                 | 0.04           | 2,829             | 0.29           | 1,729             | 0.17           |
| <b>Consumer and other loans:</b>     |                      |                |                     |                |                   |                |                     |                |                   |                |                   |                |
| Home equity loans                    | 37,594               | 2.27           | 29,731              | 2.69           | 21,948            | 2.81           | 28,288              | 2.85           | 33,246            | 3.39           | 30,958            | 3.10           |
| Home equity credit lines             | 35,166               | 2.12           | 36,513              | 3.30           | 31,321            | 4.00           | 23,599              | 2.37           | 20,561            | 2.10           | 21,756            | 2.18           |
| Other                                | 1,331                | 0.08           | 1,588               | 0.14           | 1,620             | 0.21           | 1,718               | 0.17           | 1,421             | 0.15           | 1,617             | 0.16           |
| Total consumer loans and other loans | 74,091               | 4.47           | 67,832              | 6.13           | 54,889            | 7.02           | 53,605              | 5.39           | 55,228            | 5.64           | 54,331            | 5.44           |
| <b>Total loans</b>                   | <b>\$ 1,658,730</b>  | <b>100.00%</b> | <b>\$ 1,106,705</b> | <b>100.00%</b> | <b>\$ 782,210</b> | <b>100.00%</b> | <b>\$ 994,202</b>   | <b>100.00%</b> | <b>\$ 979,514</b> | <b>100.00%</b> | <b>\$ 999,555</b> | <b>100.00%</b> |
| Premium on purchased loans           | 11,736               |                | 5,274               |                | 1,694             |                | 3,160               |                | 3,046             |                | 2,976             |                |
| Deferred loan fees                   | (840)                |                | (905)               |                | (703)             |                | (132)               |                | (54)              |                | (62)              |                |
| Allowance for loan losses            | (5,525)              |                | (5,193)             |                | (4,750)           |                | (4,320)             |                | (3,847)           |                | (3,582)           |                |
| <b>Net loans</b>                     | <b>\$ 1,664,101</b>  |                | <b>\$ 1,105,881</b> |                | <b>\$ 778,451</b> |                | <b>\$ 992,910</b>   |                | <b>\$ 978,659</b> |                | <b>\$ 998,887</b> |                |

Source: Offering Prospectus

The loan mix is almost exclusively residential mortgages.

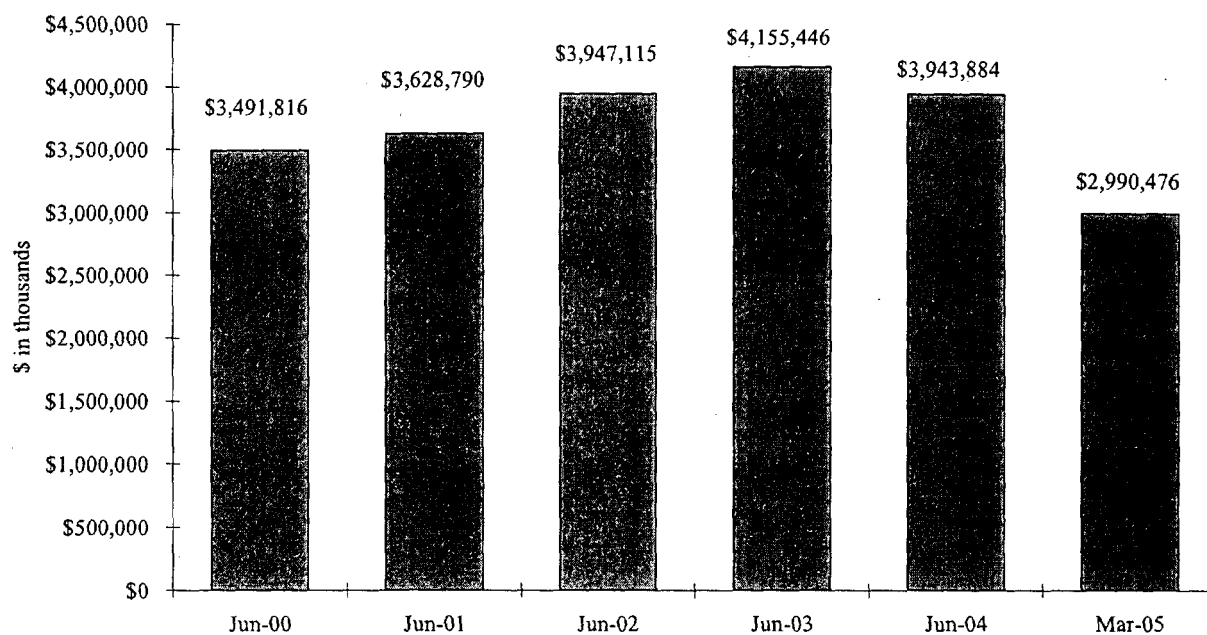
**FIGURE 7 - LOAN MIX AT MARCH 31, 2005**



Source: Offering Prospectus

**INVESTMENTS**

The investment portfolio decreased significantly between June 30, 2003 and March 31, 2005. The decline is a function of the Bank's strategy of shifting the asset mix from securities to loans. Also, in the quarter ended March 31, 2005, the Bank undertook an asset and liability restructuring transaction.

**FIGURE 8 - SECURITIES CHART**

Note: Securities designated AFS were shown at market value and securities designated HTM were shown at amortized cost.

Source: Offering Prospectus

# INVESTMENTS AND MORTGAGE-BACKED SECURITIES

The following table provides the Bank's investment portfolio.

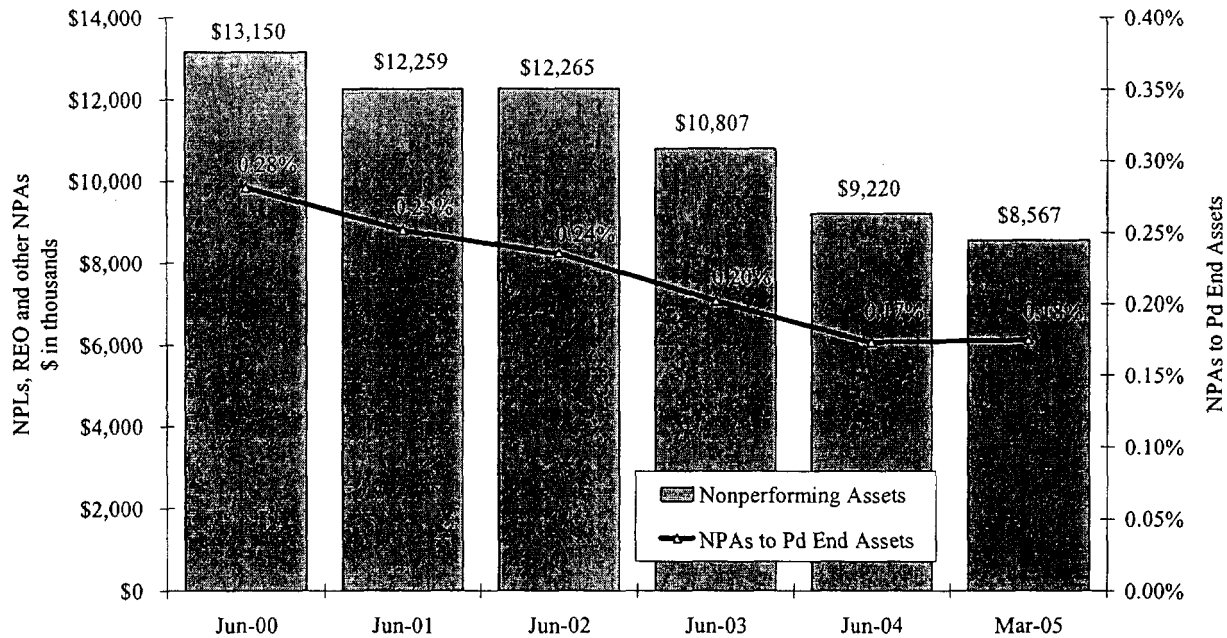
**FIGURE 9 - INVESTMENT MIX**

|                                                     | At March 31,<br>2005 |                  | 2004              |                  | At June 30,<br>2003 |                  | 2002              |                  |
|-----------------------------------------------------|----------------------|------------------|-------------------|------------------|---------------------|------------------|-------------------|------------------|
|                                                     | Amortized<br>Cost    | Fair<br>Value    | Amortized<br>Cost | Fair<br>Value    | Amortized<br>Cost   | Fair<br>Value    | Amortized<br>Cost | Fair<br>Value    |
| (In thousands)                                      |                      |                  |                   |                  |                     |                  |                   |                  |
| <b>Securities Held-to-Maturity</b>                  |                      |                  |                   |                  |                     |                  |                   |                  |
| U.S. Government and agency obligations              | \$ 120,656           | \$ 117,400       | \$ 130,986        | \$ 126,638       | \$ 126,542          | \$ 127,293       | \$ 2,562          | \$ 2,623         |
| Municipal bonds                                     | 18,234               | 18,632           | 18,326            | 18,806           | 25,252              | 26,950           | 25,721            | 26,914           |
| Other debt                                          | 2,000                | 1,998            | -                 | -                | -                   | -                | -                 | -                |
|                                                     | <u>140,890</u>       | <u>138,030</u>   | <u>149,312</u>    | <u>145,444</u>   | <u>151,794</u>      | <u>154,243</u>   | <u>28,283</u>     | <u>29,537</u>    |
| <b>Mortgage-backed securities:</b>                  |                      |                  |                   |                  |                     |                  |                   |                  |
| Freddie Mac                                         | 1,172,464            | 1,156,432        | 1,339,589         | 1,326,743        | 1,869,333           | 1,888,813        | 1,539,861         | 1,556,436        |
| Ginnie Mae                                          | 23,060               | 23,707           | 73,769            | 75,620           | 200,910             | 208,672          | 337,324           | 346,722          |
| Fannie Mae                                          | 662,334              | 655,857          | 694,302           | 693,223          | 940,145             | 961,250          | 840,670           | 854,623          |
| Federal housing authorities                         | 3,371                | 3,740            | 1,525             | 1,525            | 6,444               | 6,444            | 12,632            | 12,632           |
| Non-agency                                          | 208,247              | 205,294          | 264,314           | 261,963          | 683,295             | 687,310          | 1,071,285         | 1,081,969        |
| Total mortgage-backed held to maturity              | <u>2,069,476</u>     | <u>2,045,030</u> | <u>2,373,499</u>  | <u>2,359,074</u> | <u>3,700,127</u>    | <u>3,752,489</u> | <u>3,801,772</u>  | <u>3,852,382</u> |
| Total securities held to maturity                   | <u>2,210,366</u>     | <u>2,183,060</u> | <u>2,522,811</u>  | <u>2,504,518</u> | <u>3,851,921</u>    | <u>3,906,732</u> | <u>3,830,055</u>  | <u>3,881,919</u> |
| <b>Securities Held-for-Sale</b>                     |                      |                  |                   |                  |                     |                  |                   |                  |
| Equity securities                                   | 35,000               | 35,010           | 56,875            | 56,931           | 59,969              | 58,377           | 26,969            | 24,250           |
| Other debt                                          | -                    | -                | -                 | -                | 10,000              | 10,104           | 10,000            | 10,160           |
|                                                     | <u>35,000</u>        | <u>35,010</u>    | <u>56,875</u>     | <u>56,931</u>    | <u>69,969</u>       | <u>68,481</u>    | <u>36,969</u>     | <u>34,410</u>    |
| <b>Mortgage-backed securities:</b>                  |                      |                  |                   |                  |                     |                  |                   |                  |
| Freddie Mac                                         | 199,754              | 197,566          | 422,859           | 416,902          | 60,542              | 61,017           | -                 | -                |
| Fannie Mae                                          | 318,388              | 315,071          | 699,542           | 689,686          | 130,904             | 130,639          | 35,367            | 35,111           |
| Non-agency securities                               | 236,234              | 232,463          | 261,129           | 257,554          | 44,024              | 43,388           | 47,772            | 47,539           |
| Total mortgage-backed securities available-for-sale | <u>754,376</u>       | <u>745,100</u>   | <u>1,383,530</u>  | <u>1,364,142</u> | <u>235,470</u>      | <u>235,044</u>   | <u>83,139</u>     | <u>82,650</u>    |
| Total securities available-for-sale                 | <u>789,376</u>       | <u>780,110</u>   | <u>1,440,405</u>  | <u>1,421,073</u> | <u>305,439</u>      | <u>303,525</u>   | <u>120,108</u>    | <u>117,060</u>   |
| Total securities                                    | \$ 2,999,742         | \$ 2,963,170     | \$ 3,963,216      | \$ 3,925,591     | \$ 4,157,360        | \$ 4,210,257     | \$ 3,950,163      | \$ 3,998,979     |

Source: Offering Prospectus

**ASSET QUALITY**

The Bank's level of nonperforming assets has trended downward since June 30, 2000. At March 31, 2005, nonperforming assets were \$8.6 million, or 0.18% of total assets.

**FIGURE 10 - ASSET QUALITY CHART**

Source: Offering Prospectus

At March 31, 2005, the Bank's nonperforming loans to total loan ratio was 0.51% and the nonperforming loans to total assets ratio was 0.18%.

**FIGURE 11 - NON-PERFORMING LOANS**

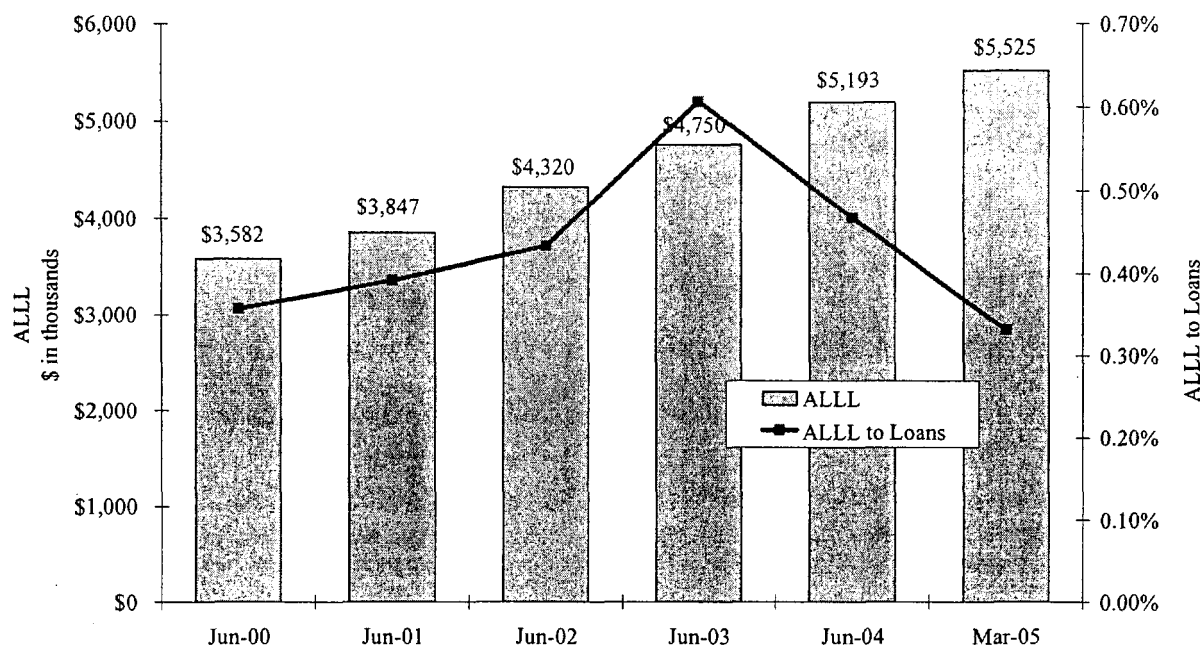
|                                            | At March 31,<br>2005   | 2004     | 2003      | At June 30,<br>2002 | 2001      | 2000      |
|--------------------------------------------|------------------------|----------|-----------|---------------------|-----------|-----------|
|                                            | (Dollars in thousands) |          |           |                     |           |           |
| Non-accrual loans:                         |                        |          |           |                     |           |           |
| Residential mortgage loans:                |                        |          |           |                     |           |           |
| One to four family                         | \$ 2,937               | \$ 3,021 | \$ 3,786  | \$ 5,098            | \$ 5,587  | \$ 7,498  |
| FHA                                        | 4,891                  | 5,559    | 6,324     | 6,003               | 5,610     | 4,361     |
| Total residential mortgage loans           | 7,828                  | 8,580    | 10,110    | 11,101              | 11,197    | 11,859    |
| Multi family and commercial                | 547                    | 437      | 451       | 857                 | 420       | -         |
| Construction loans                         | -                      | -        | -         | -                   | -         | -         |
| Consumer and other loans:                  |                        |          |           |                     |           |           |
| Home equity loans                          | 38                     | 18       | 24        | 38                  | 140       | 210       |
| Home equity credit lines                   | 30                     | 30       | 110       | 66                  | 209       | 79        |
| Other                                      | 1                      | 1        | 2         | 1                   | 3         | 2         |
| Total consumer and other loans             | 69                     | 49       | 136       | 105                 | 352       | 291       |
| Total                                      | 8,444                  | 9,066    | 10,697    | 12,063              | 11,969    | 12,150    |
| Total nonperforming loans                  | 8,444                  | 9,066    | 10,697    | 12,063              | 11,969    | 12,150    |
| Real estate owned                          | 123                    | 154      | 110       | 202                 | 290       | 1,000     |
| Total nonperforming assets                 | \$ 8,567               | \$ 9,220 | \$ 10,807 | \$ 12,265           | \$ 12,259 | \$ 13,150 |
| Total nonperforming loans to total loans   | 0.51%                  | 0.82%    | 1.37%     | 1.21%               | 1.22%     | 1.22%     |
| Total nonperforming loans to total assets  | 0.17%                  | 0.17%    | 0.20%     | 0.23%               | 0.25%     | 0.26%     |
| Total nonperforming assets to total assets | 0.18%                  | 0.17%    | 0.20%     | 0.24%               | 0.25%     | 0.28%     |

Source: Offering Prospectus



The ALLL increased \$332 thousand from June 30, 2004 to March 31, 2005. The Bank's ALLL to loans ratio decreased from 0.47% at June 30, 2004 to 0.33% at March 31, 2005.

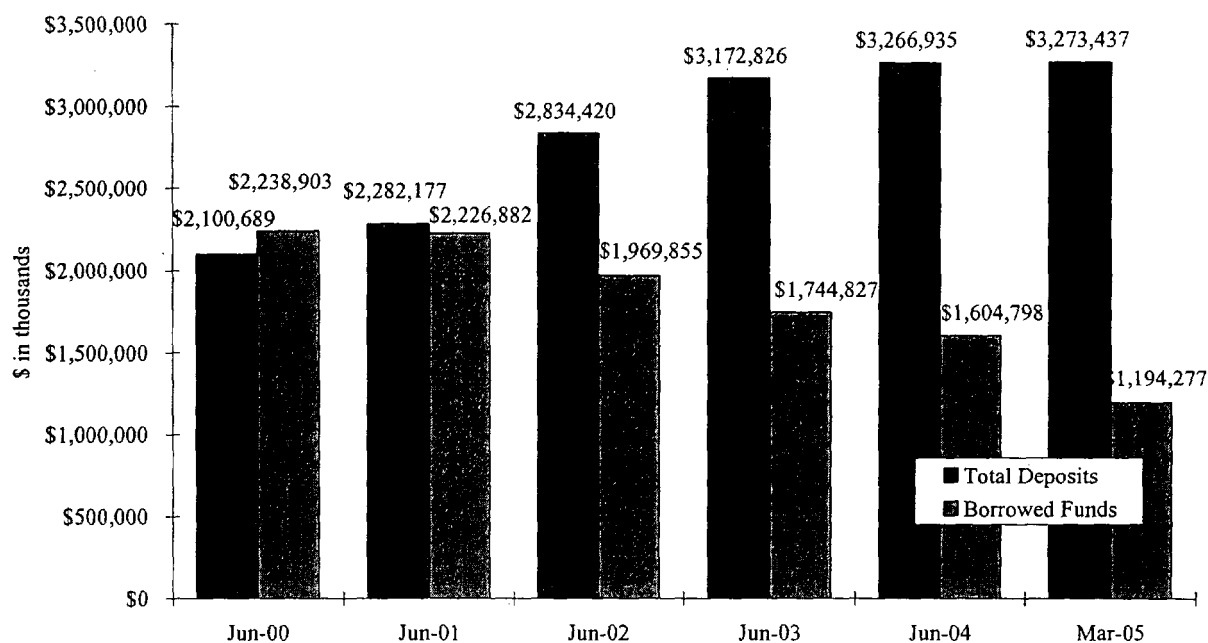
**FIGURE 12 - ALLOWANCE FOR POSSIBLE LOAN AND LEASE LOSSES CHART**



Source: Offering Prospectus

**FUNDING COMPOSITION**

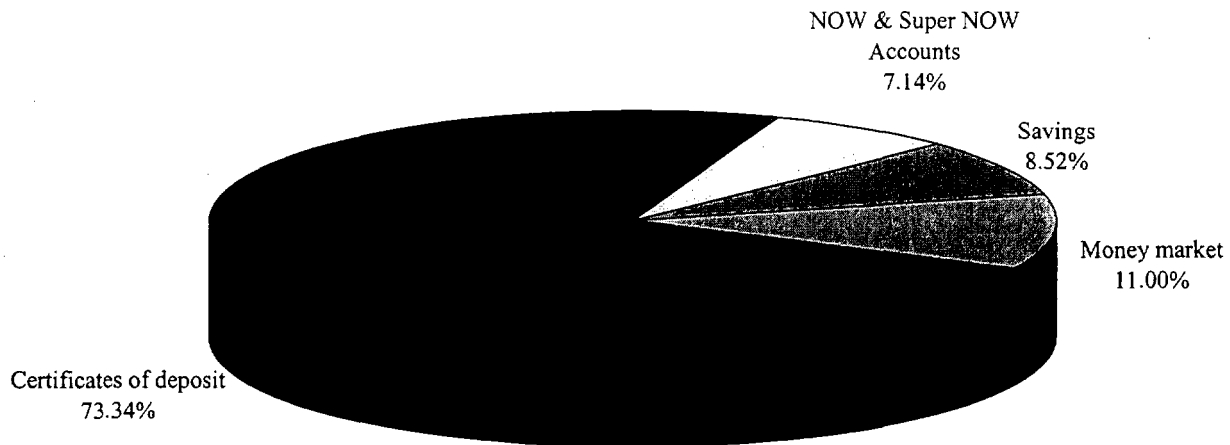
Deposits have increased \$6.5 million from June 30, 2004 to March 31, 2005. Borrowings have trended downward since June 30, 2000. During the nine month period ended March 31, 2005, borrowings decreased \$410.5 million. The decline is a function of the asset liability restructuring transaction.

**FIGURE 13 - DEPOSIT AND BORROWING TREND CHART**

Source: Offering Prospectus

The following chart illustrates the Bank's deposit mix as of March 31, 2005. The largest portion of the deposit mix is certificates of deposit.

**FIGURE 14 - DEPOSIT MIX**



Source: Offering Prospectus

|                                   |
|-----------------------------------|
| <b>ASSET/LIABILITY MANAGEMENT</b> |
|-----------------------------------|

The following chart provides the Bank's net portfolio value and net interest income and changes in both based upon various interest rate shock scenarios.

**FIGURE 15 – INTEREST RATE RISK**

| Change in Interest Rates<br>(basis points) | Net Portfolio Value |                               |                        | Net Interest Income              |                                                         |         |
|--------------------------------------------|---------------------|-------------------------------|------------------------|----------------------------------|---------------------------------------------------------|---------|
|                                            | Estimated NPV       | Estimated Increase (Decrease) |                        | Estimated Net<br>Interest Income | Increase (Decrease) in<br>Estimated Net Interest Income |         |
|                                            |                     | Amount                        | Percent                |                                  | Amount                                                  | Percent |
|                                            |                     |                               | (Dollars in thousands) |                                  |                                                         |         |
| +300bp                                     | \$ 191,930          | (373,911)                     | -66.1%                 | \$ 93,223                        | \$ (10,883)                                             | -10.5%  |
| +200bp                                     | 326,002             | (239,839)                     | -42.4%                 | 97,715                           | (6,391)                                                 | -6.1%   |
| +100bp                                     | 455,356             | (110,485)                     | -19.5%                 | 101,351                          | (2,755)                                                 | -2.6%   |
| 0bp                                        | 565,841             | -                             | -                      | 104,106                          | -                                                       | -       |
| -100bp                                     | 642,753             | 76,912                        | 13.6%                  | 107,097                          | 2,991                                                   | 2.9%    |

Source: Offering Prospectus

|                              |
|------------------------------|
| <b>NET WORTH AND CAPITAL</b> |
|------------------------------|

At March 31, 2005, the Bank had capital in excess of the minimum requirements for all capital ratios.

**FIGURE 16 - CAPITAL ANALYSIS**

| Bank Level<br>Regulatory Capital Position              | At March 31, 2005   |                         |
|--------------------------------------------------------|---------------------|-------------------------|
|                                                        | Amount<br>(\$000's) | Percentage of<br>Assets |
| <b>GAAP Capital</b>                                    | \$ 397,892          | 8.14%                   |
| <b>Tier 1 (Core) Capital (to Average Assets)</b>       |                     |                         |
| Capital Level                                          | \$ 403,850          | 7.57%                   |
| Requirement                                            | 213,465             | 4.00%                   |
| Excess                                                 | \$ 190,385          | 3.57%                   |
| <b>Tier 1 (Core) Capital (to Risk-Weighted Assets)</b> |                     |                         |
| Capital Level                                          | \$ 403,850          | 22.06%                  |
| Requirement                                            | 73,218              | 4.00%                   |
| Excess                                                 | \$ 330,632          | 18.06%                  |
| <b>Total Capital (to Risk-Weighted Assets)</b>         |                     |                         |
| Capital Level                                          | \$ 409,375          | 22.36%                  |
| Requirement                                            | 146,436             | 8.00%                   |
| Excess                                                 | \$ 262,939          | 14.36%                  |

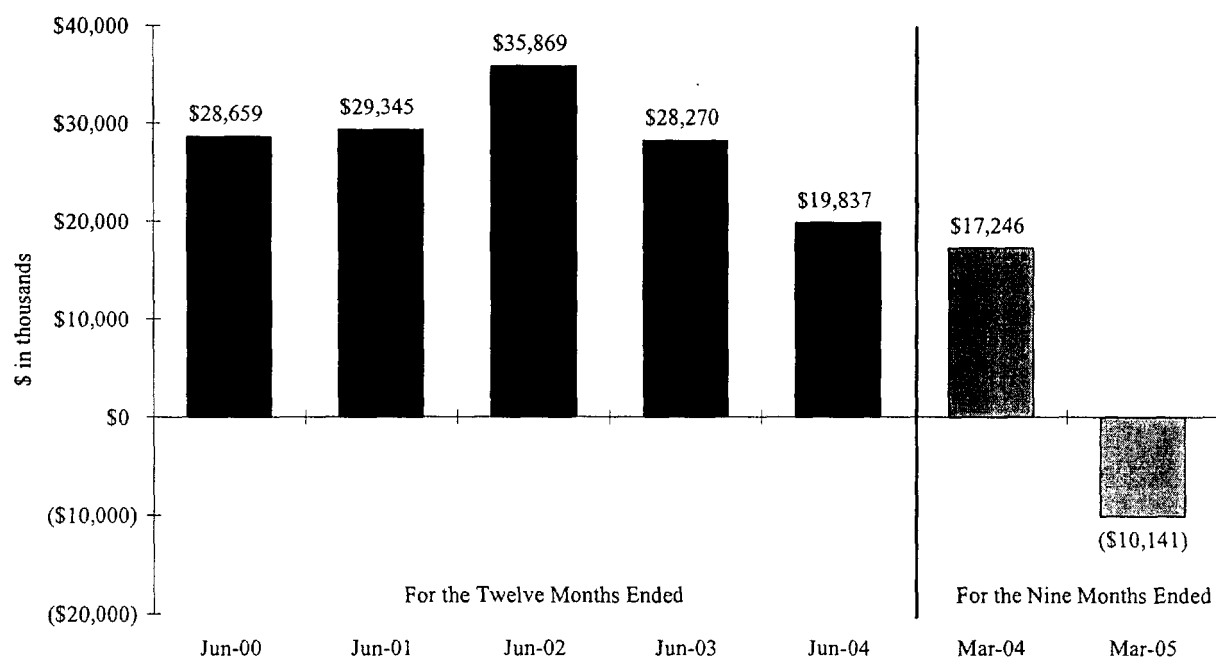
Source: Offering Prospectus

### INCOME AND EXPENSE TRENDS

The Bank's net income has fluctuated since the twelve months ended June 30, 2000. Net income for the twelve months ended June 30, 2002 was \$35.9 million. This was an increase of \$6.5 million over the net income for the twelve months ended June 30, 2001. The increase was attributable to increased net interest income, as interest expense decreased. Net income trended downward between the twelve months ended June 30, 2002 and the twelve months ended June 30, 2004.

The net loss for the nine months ended March 31, 2005 was \$27.4 million below the net income for the nine ended March 31, 2004. The decrease is primarily attributable to charges recognized as part of an asset and liability restructuring transaction. The Bank prepaid approximately \$448.0 million in borrowings and recognized a \$43.6 million pre-tax charge. In order to fund the prepayment of the borrowings, the Bank sold approximately \$500.0 million in securities at a pre-tax loss of \$10.4 million. Adjusting for these items, along with other less material one-time charges, the Bank earned \$24.9 million in core net income for the nine months ended March 31, 2005, an increase of \$7.7 million from the net income for the nine months ended March 31, 2004. The increase in core net income was primarily attributable to a \$13.1 million increase in net interest income. All of the adjustments to net income are detailed in Figure 18.

**FIGURE 17 - NET INCOME CHART**



Source: Offering Prospectus

The following table provides FinPro's calculation of the Bank's core net income for the nine months and the twelve months ended March 31, 2005.

**FIGURE 18 – CORE NET INCOME CALCULATION**

| <b>(Unaudited)</b>                                                                                | <b>For the nine<br/>months ended<br/>March 31, 2005</b> | <b>For the twelve<br/>months ended<br/>March 31, 2005</b> |
|---------------------------------------------------------------------------------------------------|---------------------------------------------------------|-----------------------------------------------------------|
|                                                                                                   | <b>(Dollars in thousands)</b>                           |                                                           |
| Net income (loss)                                                                                 | \$ (10,141)                                             | \$ (7,550)                                                |
| <u>Pre-tax adjustments:</u>                                                                       |                                                         |                                                           |
| Loss on sale of securities in connection<br>with the restructuring of the balance sheet           | 10,353                                                  | 10,353                                                    |
| Loss on early extinguishment of debt in connection<br>with the restructuring of the balance sheet | 43,616                                                  | 43,616                                                    |
| Other-than-temporary loss on FHLMC preferred<br>stock held in AFS portfolio                       |                                                         | 3,094                                                     |
| Impairment charge related to office space leased<br>by the Bank                                   |                                                         | 1,040                                                     |
| Gain on sale of securities                                                                        | (601)                                                   | (602)                                                     |
| Allocate benefit expense reversal (booked in 6/04)<br>over fiscal year 2004                       |                                                         | (222)                                                     |
| Less: tax adjustment                                                                              | <u>(18,278)</u>                                         | <u>(18,564)</u>                                           |
| Core net income                                                                                   | \$ 24,949                                               | \$ 31,165                                                 |
| Core ROAA                                                                                         | 0.63%                                                   | 0.58%                                                     |
| Core ROAE                                                                                         | 8.13%                                                   | 7.69%                                                     |

Source: Offering Prospectus and discussions with Bank Management

The net interest spread and margin increased between the nine months ended March 31, 2005 and the nine months ended March 31, 2004. The increase is attributable to a higher yield on earning assets, which was partially offset by a higher cost of interest bearing liabilities. The increase in yield on earning assets was predominately a function of a shift in the asset mix from cash and securities to higher yielding loans.

**FIGURE 19 - AVERAGE YIELDS AND COSTS**

|                                                                        | For the Nine Months Ended March 31, |                      |             |                 |                      |             |
|------------------------------------------------------------------------|-------------------------------------|----------------------|-------------|-----------------|----------------------|-------------|
|                                                                        | 2005                                |                      |             | 2004            |                      |             |
|                                                                        | Average Balance                     | Interest & Dividends | Yield/ Rate | Average Balance | Interest & Dividends | Yield/ Cost |
| <b>Interest-earning assets:</b>                                        |                                     |                      |             |                 |                      |             |
| Due from banks                                                         | \$ 20,916                           | \$ 342               | 2.18%       | \$ 109,962      | \$ 684               | 0.83%       |
| Securities available-for-sale                                          | 1,326,722                           | 39,161               | 3.94%       | 1,099,745       | 36,142               | 4.38%       |
| Securities held to maturity                                            | 2,344,685                           | 76,376               | 4.34%       | 3,098,945       | 85,605               | 3.68%       |
| Net loans                                                              | 1,401,132                           | 53,524               | 5.09%       | 854,752         | 34,460               | 5.38%       |
| Stock in FHLB                                                          | 77,057                              | 1,463                | 2.53%       | 88,407          | 802                  | 1.21%       |
| Total interest-earning assets                                          | 5,170,512                           | 170,866              | 4.41%       | 5,251,811       | 157,693              | 4.00%       |
| Noninterest-earning assets                                             | 142,084                             |                      |             | 143,512         |                      |             |
| Total assets                                                           | \$ 5,312,596                        |                      |             | \$ 5,395,323    |                      |             |
| <b>Interest-bearing liabilities</b>                                    |                                     |                      |             |                 |                      |             |
| Savings deposits                                                       | \$ 281,437                          | \$ 1,773             | 0.84%       | \$ 273,118      | \$ 1,976             | 0.96%       |
| Interest-bearing checking                                              | 213,820                             | 1,799                | 1.12%       | 189,495         | 1,543                | 1.08%       |
| Money market accounts                                                  | 394,484                             | 3,949                | 1.34%       | 385,848         | 3,879                | 1.34%       |
| Time accounts                                                          | 2,358,996                           | 43,310               | 2.45%       | 2,332,760       | 42,274               | 2.41%       |
| Borrowed funds                                                         | 1,579,222                           | 45,683               | 3.85%       | 1,754,551       | 46,751               | 3.55%       |
| Total interest-bearing liabilities                                     | 4,827,959                           | 96,514               | 2.67%       | 4,935,772       | 96,423               | 2.60%       |
| Non-interest-bearing liabilities                                       | 75,674                              |                      |             | 68,965          |                      |             |
| Total liabilities                                                      | 4,903,633                           |                      |             | 5,004,737       |                      |             |
| Equity                                                                 | 408,963                             |                      |             | 390,586         |                      |             |
| Total liabilities and equity                                           | \$ 5,312,596                        |                      |             | \$ 5,395,323    |                      |             |
| Net interest income                                                    |                                     | \$ 74,352            |             |                 | \$ 61,270            |             |
| Interest rate spread                                                   |                                     |                      | 1.74%       |                 |                      | 1.40%       |
| Net interest-earning assets                                            | \$ 342,553                          |                      |             | \$ 316,039      |                      |             |
| Net interest margin                                                    |                                     |                      | 1.92%       |                 |                      | 1.56%       |
| Ratio of interest-earning assets to total interest-bearing liabilities | 1.07x                               |                      |             | 1.06x           |                      |             |

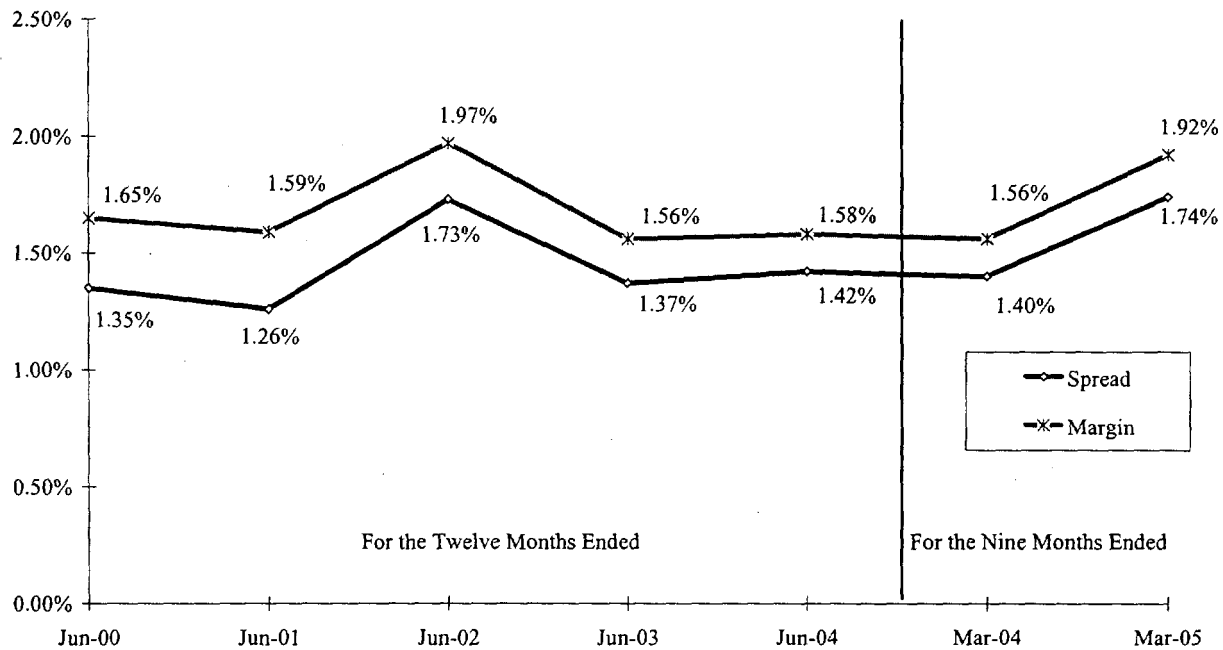
Source: Offering Prospectus



Net margin increased 38 basis points between the twelve period ended June 30, 2001 and the twelve month period ended June 30, 2002, only to decrease 41 basis points for the twelve months ended June 30, 2003. Net margin increased 2 basis points between the twelve months ended June 30, 2003 and the twelve months ended June 30, 2004.

The net interest spread and margin increased between the nine months ended March 31, 2004 and the nine months ended March 31, 2005.

**FIGURE 20 - SPREAD AND MARGIN CHART**



Source: Offering Prospectus

The Bank posted a net loss of \$10.1 million for the nine months ended March 31, 2005, relative to net income of \$17.2 million for the nine ended March 31, 2004. The decrease is primarily attributable to charges recognized as part of the asset and liability restructuring transaction.

**FIGURE 21 - INCOME STATEMENT TRENDS**

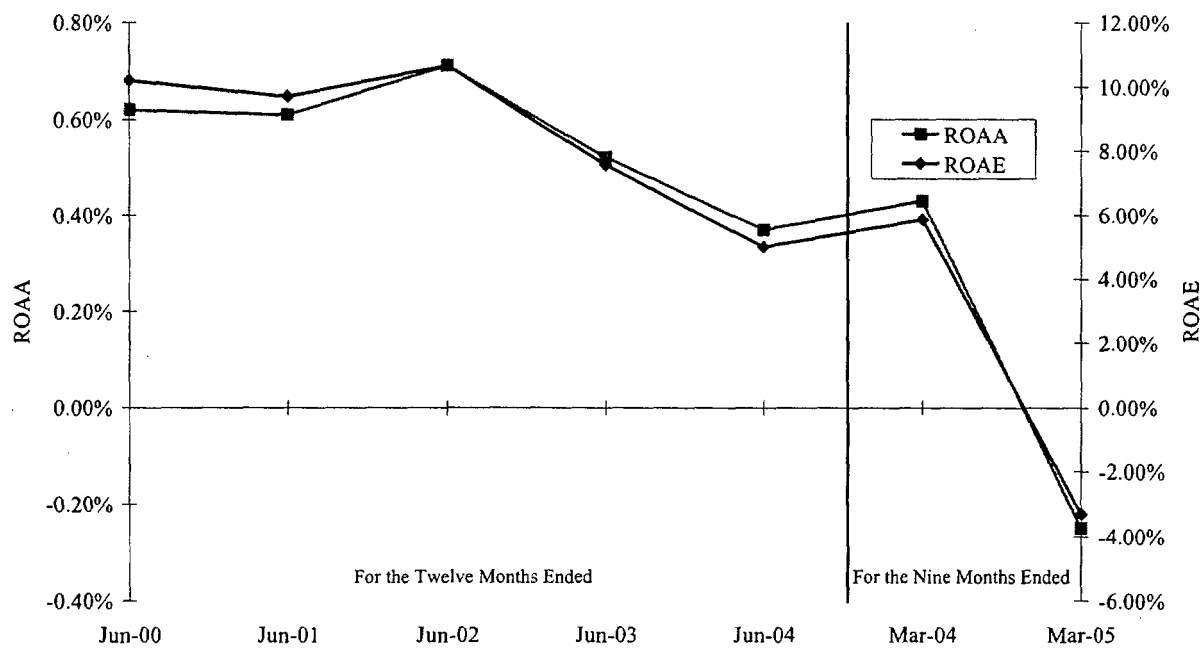
|                                                                 | For the Nine Months Ended |            | For the Years Ended |            |            |            |            |
|-----------------------------------------------------------------|---------------------------|------------|---------------------|------------|------------|------------|------------|
|                                                                 | March 31,                 |            | June 30,            |            |            |            |            |
|                                                                 | 2005                      | 2004       | 2004                | 2003       | 2002       | 2001       | 2000       |
| Selected Operating Data:                                        | \$ in thousands           |            |                     |            |            |            |            |
| Interest and dividend income                                    | \$ 170,866                | \$ 157,693 | \$ 210,574          | \$ 241,238 | \$ 283,095 | \$ 325,412 | \$ 301,076 |
| Interest expense                                                | 96,514                    | 96,423     | 127,558             | 158,121    | 185,339    | 250,838    | 225,446    |
| Net interest income                                             | 74,352                    | 61,270     | 83,016              | 83,117     | 97,756     | 74,574     | 75,630     |
| Provision for loan losses                                       | 400                       | 400        | 600                 | 600        | 500        | 350        | 425        |
| Net interest income after provision for loan losses             | 73,952                    | 60,870     | 82,416              | 82,517     | 97,256     | 74,224     | 75,205     |
| Other income (loss)                                             | (3,069)                   | 5,627      | 3,890               | 7,138      | (302)      | 21,680     | 1,391      |
| Other expense                                                   | 88,323                    | 40,324     | 54,803              | 49,153     | 40,992     | 33,097     | 33,895     |
| Income (loss) before income taxes                               | (17,440)                  | 26,173     | 31,503              | 40,502     | 55,962     | 62,807     | 42,701     |
| Income tax (benefit) expense                                    | (7,299)                   | 8,927      | 11,666              | 12,232     | 20,093     | 21,203     | 14,042     |
| Net income (loss) before cumulative effect of accounting change | (10,141)                  | 17,246     | 19,837              | 28,270     | 35,869     | 41,604     | 28,659     |
| Cumulative effect of accounting change                          | -                         | -          | -                   | -          | -          | (12,259)   | -          |
| Net income (loss)                                               | \$ (10,141)               | \$ 17,246  | \$ 19,837           | \$ 28,270  | \$ 35,869  | \$ 29,345  | \$ 28,659  |

Source: Offering Prospectus

Between 2000 and 2004 ROAA and ROAE trended downward. The decline was primarily a function of rising noninterest expense, which was partially offset by rising net interest income.

The Bank's core ROAA and ROAE for the nine month period ended March 31, 2005 were 0.63% and 8.13%, respectively. These core profitability ratios represent an increase from the ROAA and ROAE for the nine month period ended March 31, 2004.

**FIGURE 22 - PROFITABILITY TREND CHART**



Source: Offering Prospectus.

**LEGAL PROCEEDINGS**

At March 31, 2005, the Bank was not involved in any legal proceedings, the outcome of which would be material to the Bank's financial condition or results of operations.

**SUBSIDIARIES**

**ISB Mortgage Company LLC.** ISB Mortgage Company LLC is a New Jersey limited liability company that was formed in 2001 for the purpose of originating loans for sale to both the Bank and third parties. In recent years, as the Bank has increased its emphasis on the origination of loans, ISB Mortgage Company LLC has served as the Bank's retail lending production arm throughout the branch network.

ISB Mortgage Company LLC sells all loans that it originates either to the Bank or third parties.

**ISB Asset Corporation.** ISB Asset Corporation is a real estate investment trust ("REIT") which was formed in 1997 as a New Jersey corporation for the sole purpose of acquiring mortgage loans and mortgage-backed securities from the Bank. ISB Asset Corporation's primary objective is to maximize long-term return on equity. At March 31, 2005, ISB Asset Corporation had \$1.23 billion in assets.

ISB Asset Corporation is taxed, and operates in a manner enabling it to qualify, as a REIT under the Internal Revenue Code of 1986, as amended. As a result of this election, ISB Asset Corporation is not taxed at the corporate level on taxable income distributed to stockholders, provided that certain REIT qualification tests are met.

Investors Savings Bank has two additional subsidiaries, which are inactive.

## 2. Market Area Analysis

The following tables provide deposit and demographic data for the State of New Jersey.

**FIGURE 23 – DEPOSIT AND DEMOGRAPHIC DATA FOR NEW JERSEY**

| Market: NJ                |             | Deposit Data as of 6/30/2004 |             |             |             |         |
|---------------------------|-------------|------------------------------|-------------|-------------|-------------|---------|
| Deposits Summary          |             |                              |             |             |             |         |
| (Deposit data in \$000)   |             |                              |             |             |             |         |
|                           | 6/2000      | 6/2001                       | 6/2002      | 6/2003      | 6/2004      | CAGR(%) |
| Bank Deposits             | 118,865,980 | 123,361,230                  | 134,713,161 | 150,483,080 | 153,285,907 | 6.56    |
| Thrift Deposits           | 31,903,352  | 37,977,593                   | 40,169,045  | 38,619,094  | 49,041,442  | 11.35   |
| Savings Bank Deposits     | 5,571,166   | 6,373,333                    | 6,072,859   | 7,521,835   | 8,991,107   | 12.71   |
| Credit Union Deposits     | 5,588,703   | 6,090,580                    | 7,188,436   | 8,095,918   | 8,299,969   | 10.39   |
| Total Deposits            | 156,340,498 | 167,712,156                  | 180,955,065 | 196,624,009 | 211,318,456 | 7.82    |
| Demographic Data          |             |                              |             |             |             |         |
|                           | Base        | Current                      | Projected   | % Change    | % Change    |         |
|                           | 2000        | 2004                         | 2009        | 2000-2004   | 2004-2009   |         |
| Total Population:         | 8,414,350   | 8,687,337                    | 9,017,840   | 3.24        | 3.80        |         |
| 0-14 Age Group (%):       | 21          | 20                           | 20          | 1.06        | -0.06       |         |
| 15-34 Age Group (%):      | 26          | 25                           | 25          | -0.48       | 2.47        |         |
| 35-54 Age Group (%):      | 31          | 31                           | 31          | 4.28        | 2.10        |         |
| 55+ Age Group (%):        | 22          | 23                           | 25          | 8.23        | 10.92       |         |
| Total Households:         | 3,064,645   | 3,168,670                    | 3,295,402   | 3.39        | 4.00        |         |
| \$0-24K Households (%):   | 21          | 19                           | 17          | -6.10       | -9.46       |         |
| \$25-50K Households (%):  | 24          | 22                           | 20          | -5.57       | -5.95       |         |
| \$50K+ Households (%):    | 55          | 59                           | 63          | 10.95       | 12.14       |         |
| Average Household Income: | 73,260      | 82,927                       | 94,995      | 13.20       | 14.55       |         |
| Median Household Income:  | 55,908      | 61,779                       | 69,479      | 10.50       | 12.46       |         |
| Per Capita Income:        | 27,006      | 30,559                       | 35,032      | 13.16       | 14.64       |         |
| Source: Claritas          |             |                              |             |             |             |         |

Source: SNL Securities

### **3. Comparisons with Publicly Traded Thrifts**

#### **INTRODUCTION**

This section presents an analysis of the Bank's operations against a selected group ("Comparable Group") of publicly traded Mutual Holding Companies ("MHCs"). The Comparable Group was selected based upon similarity of characteristics to the Bank. The Comparable Group multiples provide the basis for the valuation of the Bank.

Factors that influence the Bank's value such as balance sheet structure and size, profitability, income and expense trends, capital levels, credit risk, and recent operating results can be measured against the Comparable Group. The Comparable Group's current market pricing, coupled with the appropriate adjustments for differences between the Bank and the Comparable Group, will then be utilized as the basis for the pro forma valuation of the Bank's to-be-issued common stock.

#### **SELECTION CRITERIA**

The goal of the selection criteria process is to find those institutions with characteristics that most closely match those of the Bank. In an ideal world, all of the Comparable Group would contain the exact characteristics of the Bank. However, none of the Comparables selected will be exact clones of the Bank.

Based upon our experience, FinPro has determined that MHCs trade at materially different levels relative to fully converted thrifts due to the unique ownership structure. The primary differences between MHCs and fully converted institutions are that MHCs contain a minority interest and have the potential for a second step. In addition, MHCs have the potential for a remutualization transaction. Due to these differences, MHC trading multiples are substantially different than fully converted trading multiples. FinPro concluded that the appropriate Comparable Group should be comprised of liquidly traded MHCs.

As of the date of this appraisal, there are a total of 30 MHCs traded on the NYSE, NASDAQ or AMEX. FinPro limited the Comparable Group to institutions whose common stock is listed on a major exchange, since these companies tend to trade regularly. FinPro believes that thrifts that trade over-the-counter or as pink sheets are inappropriate for the Comparable Group, due to irregular trading activity and wide bid/ask spreads, which may skew the trading value and make trading multiples less reliable as an indicator of value.

To begin the screening process, FinPro excluded institutions that have recently converted, as the earnings of newly converted institutions do not reflect a full year's benefit from the reinvestment of proceeds, and thus the price/earnings multiples and return on equity measures for these institutions tend to be skewed upward and downward respectively. As such, the 14 institutions that converted after March 31, 2005 were eliminated.

Of the remaining 16, FinPro eliminated Charter Financial as its substantial equity portfolio alters its pricing multiples to reflect the market value of its equity holdings. FinPro also eliminated Hudson City as it is currently undertaking its second step conversion and its pricing multiples reflect its expected second step exchange ratio.

This results in a total of 14 Comparables. FinPro selected the 11 largest. Of the 11 selected MHCs, 9 are located in the Northeast Region with the Bank.

FIGURE 24 - COMPARABLE GROUP

| <i>Corporate</i>              |                                            |          |             |       |                         |             |
|-------------------------------|--------------------------------------------|----------|-------------|-------|-------------------------|-------------|
| Ticker                        | Short Name                                 | Exchange | City        | State | Number<br>of<br>Offices | IPO<br>Date |
| <i>Comparable Thrift Data</i> |                                            |          |             |       |                         |             |
| BCSB                          | BCSB Bankcorp, Inc. (MHC)                  | NASDAQ   | Baltimore   | MD    | 17                      | 07/08/1998  |
| CFFN                          | Capitol Federal Financial (MHC)            | NASDAQ   | Topeka      | KS    | 36                      | 04/01/1999  |
| CSBK                          | Clifton Savings Bancorp, Inc. (MHC)        | NASDAQ   | Clifton     | NJ    | 10                      | 03/04/2004  |
| ALLB                          | Greater Delaware Valley Savings Bank (MHC) | NASDAQ   | Broomall    | PA    | 9                       | 03/03/1995  |
| GCBC                          | Greene County Bancorp Inc. (MHC)           | NASDAQ   | Catskill    | NY    | 7                       | 12/30/1998  |
| KFED                          | K-Fed Bancorp (MHC)                        | NASDAQ   | Covina      | CA    | 5                       | 03/31/2004  |
| NWSB                          | Northwest Bancorp, Inc. (MHC)              | NASDAQ   | Warren      | PA    | 151                     | 11/07/1994  |
| ONFC                          | Oneida Financial Corp. (MHC)               | NASDAQ   | Oneida      | NY    | 10                      | 12/30/1998  |
| PBHC                          | Pathfinder Bancorp, Inc. (MHC)             | NASDAQ   | Oswego      | NY    | 7                       | 11/16/1995  |
| PBCT                          | People's Bank (MHC)                        | NASDAQ   | Bridgeport  | CT    | 157                     | 07/06/1988  |
| WFD                           | Westfield Financial Inc. (MHC)             | AMEX     | Westfield   | MA    | 10                      | 12/28/2001  |
| Average                       |                                            |          |             |       |                         |             |
| Median                        |                                            |          |             |       |                         |             |
| Maximum                       |                                            |          |             |       |                         |             |
| Minimum                       |                                            |          |             |       |                         |             |
| Investors Bancorp, Inc.       |                                            |          |             |       |                         |             |
|                               |                                            |          | Short Hills | NJ    | 46                      |             |

|                             |
|-----------------------------|
| <b>BASIS FOR COMPARISON</b> |
|-----------------------------|

MHCs have different percentages of minority ownership. In order to adjust for this factor, all of the Comparables' pricing multiples are represented as if the MHC undertook a second step, based upon standardized assumptions. These multiples will be referred to as "fully converted" pricing multiples.



**OVERVIEW OF THE COMPARABLES**

The members of the Comparable Group were reviewed against the Bank to ensure comparability based upon the following criteria:

1. Asset size
2. Profitability
3. Capital Level
4. Balance Sheet Mix
5. Operating Strategy
6. Date of conversion

**1. Asset Size** The Comparable Group should have a similar asset size to the Bank. Due to the size of the Bank and the limited number of MHCs, it is difficult to find Comparables of the same size. The Comparable Group ranged in size from \$293.3 million to \$10.9 billion in total assets with a median of \$790.4 million. The Bank's asset size was \$4.9 billion as of March 31, 2005. On a pro forma basis, the Bank's assets are projected to be \$5.2 billion.

**2. Profitability** The Comparable Group had a median ROAA of 0.74% and a median ROAE of 5.25% for the last twelve months. The Comparable Group profitability measures had a dispersion about the mean for the ROAA measure ranging from a low of (0.99%) to a high of 1.06%, while the ROAE measure ranged from a low of (9.60%) to a high of 10.03%. The Bank had a core ROAA of 0.58% and a core ROAE of 7.69% for the twelve months ended March 31, 2005. On a pro forma basis, the Bank's core ROAA and core ROAE are 0.59% and 4.48%, respectively.

**3. Capital Level** The Comparable Group had a median equity to assets ratio of 10.73% with a high of 24.13% and a low of 5.26%. At March 31, 2005, the Bank had an equity to assets ratio of 8.14%. On a pro forma basis, at the midpoint, the Bank would have an equity to assets ratio of 14.06%.

**4. Balance Sheet Mix** At March 31, 2005, the Bank had a net loan to asset ratio of 34.02%. The median loan to asset ratio for the Comparables was 54.49%, ranging from a low of 42.20% to a high of 84.60%. On the liability side, the Bank's deposit to asset ratio was 66.93% at March 31, 2005 while the Comparable median was 76.55%, ranging from 47.67% to 86.33%. The Bank's borrowings to assets ratio of 24.42% is above the Comparable median of 8.94%.

**5. Operating Strategy** An institution's operating characteristics are important because they determine future performance. Operational strategy also affects expected rates of return and investor's general perception of the quality, risk and attractiveness of a given company. Specific operating characteristics include profitability, balance sheet growth, asset quality, capitalization and non-financial factors such as management strategies and lines of business.

**6. Date of Conversion** Recent conversions, those completed on or after March 31, 2004, were excluded since the earnings of a newly converted institution do not reflect the reinvestment of conversion proceeds. Additionally, new issues tend to trade at a discount to the market averages.

The following table represents key financial indicators for the Bank and the Comparable Group.

**FIGURE 25 - KEY FINANCIAL INDICATORS**

|                                                  | The Bank at or<br>for the Twelve<br>Months Ended<br>3/31/05 | Comparable Group<br>Median Last<br>Twelve Months |
|--------------------------------------------------|-------------------------------------------------------------|--------------------------------------------------|
| <b>Balance Sheet Data</b>                        |                                                             |                                                  |
| Gross Loans to Deposits                          | 51.01                                                       | 71.20                                            |
| Total Net Loans to Assets                        | 34.02                                                       | 54.49                                            |
| Securities to Assets                             | 61.14                                                       | 35.74                                            |
| Deposits to Assets                               | 66.93                                                       | 76.55                                            |
| Borrowed Funds to Assets                         | 24.42                                                       | 8.94                                             |
| <b>Balance Sheet Growth</b>                      |                                                             |                                                  |
| Asset Growth Rate *                              | (10.71)                                                     | 2.08                                             |
| Loan Growth Rate *                               | 67.30                                                       | 11.95                                            |
| Deposit Growth Rate *                            | 0.27                                                        | 2.88                                             |
| <b>Capital</b>                                   |                                                             |                                                  |
| Equity to Assets                                 | 8.14                                                        | 10.73                                            |
| Tangible Equity to Tangible Assets               | 8.14                                                        | 10.09                                            |
| Intangible Assets to Equity                      | -                                                           | 4.91                                             |
| Regulatory Core Capital to Assets                | 7.57                                                        | 9.28                                             |
| Equity + Reserves to Assets                      | 8.25                                                        | 11.16                                            |
| <b>Asset Quality</b>                             |                                                             |                                                  |
| Non-Performing Loans to Loans                    | 0.51                                                        | 0.32                                             |
| Reserves to Non-Performing Loans                 | 65.44                                                       | 221.45                                           |
| Non-Performing Assets to Assets                  | 0.18                                                        | 0.20                                             |
| Non-Performing Assets to Equity                  | 2.15                                                        | 1.86                                             |
| Reserves to Loans                                | 0.33                                                        | 0.78                                             |
| Reserves to Non-Performing Assets + 90 Days Del. | 64.49                                                       | 206.27                                           |
| <b>Profitability</b>                             |                                                             |                                                  |
| Return on Average Assets **                      | 0.58                                                        | 0.74                                             |
| Return on Average Equity **                      | 7.69                                                        | 5.25                                             |
| <b>Income Statement</b>                          |                                                             |                                                  |
| Yield on Average Earning Assets                  | 4.32                                                        | 4.82                                             |
| Cost of Average Interest Bearing Liabilities     | 2.64                                                        | 2.14                                             |
| Net Interest Spread                              | 1.68                                                        | 3.06                                             |
| Net Interest Margin                              | 1.85                                                        | 3.15                                             |
| Noninterest Income to Average Assets **          | 0.15                                                        | 0.47                                             |
| Noninterest Expense to Average Assets **         | 1.09                                                        | 2.74                                             |
| Efficiency Ratio **                              | 56.05                                                       | 67.84                                            |
| Overhead Ratio **                                | 52.37                                                       | 60.12                                            |

Source: The Bank's Offering Circular, FinPro calculations and SNL Securities

\* Note: The Bank's balance sheet growth data is for nine months annualized.

\*\* Note: The Bank's earnings data is adjusted for one-time income and expense items. See Figure 18 for details.

## 4. Market Value Determination

|                                 |
|---------------------------------|
| <b>MARKET VALUE ADJUSTMENTS</b> |
|---------------------------------|

The estimated pro forma market value of the Bank, along with certain adjustments to its value relative to market values for the Comparable Group are delineated in this section. The adjustments are made from potential investors' viewpoint and are adjustments necessary when comparing the Bank to the Comparable Group. Potential investors include depositors holding subscription rights and unrelated parties who may purchase stock in the community offering and who are assumed to be aware of all relevant and necessary facts as they pertain to the value of the Bank relative to other publicly traded thrift institutions and relative to alternative investment opportunities.

There are numerous criteria on which the market value adjustments are based. The major criteria utilized for purposes of this report include:

Adjustments Relative to the Comparable Group:

- Financial Condition
- Balance Sheet Growth
- Earnings Quality, Predictability and Growth
- Market Area
- Cash Dividends
- Liquidity of the Issue
- Recent Regulatory Matters

Adjustments for Other Factors:

- Management
- Subscription Interest

To ascertain the market value of the Bank, the median trading multiple values for the Comparable Group are utilized as the starting point. Adjustments, up or down, to the Comparable Group median multiple values are made based on the comparison of the Bank to the Comparable Group.

|                            |
|----------------------------|
| <b>FINANCIAL CONDITION</b> |
|----------------------------|

The balance sheet strength of an institution is an important market value determinant, as the investment community considers such factors as cash liquidity, capitalization, asset composition, funding mix, intangible levels and interest rate risk in assessing the attractiveness of investing in the common stock of a thrift. The following figures summarize the key financial elements of the Bank measured against the Comparable Group.

**FIGURE 26 - KEY BALANCE SHEET DATA**

|                               |                                            | <i>Key Financial Data for the Most Recent Period End</i> |                    |                  |                       |                     |                       |
|-------------------------------|--------------------------------------------|----------------------------------------------------------|--------------------|------------------|-----------------------|---------------------|-----------------------|
| Ticker                        | Short Name                                 | Total Assets (\$000)                                     | Loans/Deposits (%) | Loans/Assets (%) | Securities Assets (%) | Deposits/Assets (%) | Borrowings/Assets (%) |
| <i>Comparable Thrift Data</i> |                                            |                                                          |                    |                  |                       |                     |                       |
| BCSB                          | BCSB Bankcorp, Inc. (MHC)                  | 790,367                                                  | 69.97              | 51.92            | 41.63                 | 74.20               | 19.86                 |
| CFBN                          | Capitol Federal Financial (MHC)            | 8,498,764                                                | 124.68             | 59.43            | 38.00                 | 47.67               | 40.93                 |
| CSBK                          | Clifton Savings Bancorp, Inc. (MHC)        | 841,877                                                  | 63.84              | 42.20            | NA                    | 66.10               | 8.94                  |
| ALLB                          | Greater Delaware Valley Savings Bank (MHC) | 387,846                                                  | 71.20              | 54.49            | 34.86                 | 76.52               | 13.48                 |
| GCBC                          | Greene County Bancorp Inc. (MHC)           | 293,292                                                  | 62.62              | 54.06            | 36.62                 | 86.33               | 2.56                  |
| KFED                          | K-Fed Bancorp (MHC)                        | 615,881                                                  | 110.52             | 84.60            | 9.08                  | 76.55               | 8.07                  |
| NWSB                          | Northwest Bancorp, Inc. (MHC)              | 6,340,950                                                | 82.97              | 67.86            | 23.01                 | 81.79               | 8.47                  |
| ONFC                          | Oneida Financial Corp. (MHC)               | 422,447                                                  | 71.01              | 51.02            | 36.89                 | 71.85               | 15.24                 |
| PBHC                          | Pathfinder Bancorp, Inc. (MHC)             | 308,616                                                  | 76.27              | 60.55            | 29.68                 | 79.38               | 12.80                 |
| PBCT                          | People's Bank (MHC)                        | 10,857,300                                               | 89.11              | 74.24            | 18.15                 | 83.32               | 3.78                  |
| WFD                           | Westfield Financial Inc. (MHC)             | 799,687                                                  | 61.28              | 47.19            | 42.87                 | 77.01               | 7.29                  |
|                               | Average                                    | 2,741,548                                                | 80.32              | 58.87            | 31.08                 | 74.61               | 12.86                 |
|                               | Median                                     | 790,367                                                  | 71.20              | 54.49            | 35.74                 | 76.55               | 8.94                  |
|                               | Maximum                                    | 10,857,300                                               | 124.68             | 84.60            | 42.87                 | 86.33               | 40.93                 |
|                               | Minimum                                    | 293,292                                                  | 61.28              | 42.20            | 9.08                  | 47.67               | 2.56                  |
|                               | Investors Bancorp, Inc.                    | 4,890,874                                                | 51.01              | 34.02            | 61.14                 | 66.93               | 24.42                 |
|                               | Variance to the Comparable Median          | 4,100,507                                                | (20.19)            | (20.47)          | 25.40                 | (9.62)              | 15.48                 |

Sources: SNL and Offering Circular Data, FinPro Computations

Asset Size – The Bank, at \$4.9 billion, is significantly larger than the Comparable Group median of \$790.4 million. The adjustment for the difference in size will be addressed in the trading liquidity section.

Asset Composition - The Bank's net loans to assets ratio of 34.02% is significantly below the Comparable Group median of 54.49%.

Funding Mix – The Bank utilizes a substantially higher level of wholesale borrowings. The Bank funds itself through deposits, 66.93% of assets and borrowings, 24.42% of assets. The Comparable Group has a deposits to assets ratio of 76.55% and a borrowings to asset ratio of 8.94%.

**Cash Liquidity** - The cash liquidity of the Bank and the Comparable Group appear to be sufficient to meet funding requirements and regulatory guidelines.

**Interest Rate Risk** - The Bank's interest rate risk position is illustrated on page 20. The Bank's profile appears to be within acceptable regulatory parameters. No similar data is available for the Comparable Group.

**FIGURE 27 - CAPITAL DATA**

|                        |                                          | Capital for the Most Recent Period End |                                    |                                 |                                     |                                 |
|------------------------|------------------------------------------|----------------------------------------|------------------------------------|---------------------------------|-------------------------------------|---------------------------------|
| Ticker                 | Short Name                               | Equity/<br>Assets                      | Tangible<br>Equity/<br>Tang Assets | Intangible<br>Assets/<br>Equity | Core Capital/<br>Tangible<br>Assets | Equity +<br>Reserves/<br>Assets |
|                        |                                          | (%)                                    | (%)                                | (%)                             | (%)                                 | (%)                             |
| Comparable Thrift Data |                                          |                                        |                                    |                                 |                                     |                                 |
| BCSB                   | BCSB Bankcorp, Inc. (MHC)                | 5.26                                   | 4.94                               | 6.31                            | 6.99                                | 5.60                            |
| CFFN                   | Capitol Federal Financial (MHC)          | 10.09                                  | 10.09                              | -                               | 9.00                                | 10.14                           |
| CSBK                   | Clifton Savings Bancorp, Inc. (MHC)      | 24.13                                  | 24.13                              | -                               | 17.56                               | 24.26                           |
| ALLB                   | Greater Delaware Valley Savings Bank (M) | 8.87                                   | 8.87                               | -                               | 9.10                                | 9.55                            |
| GCBC                   | Greene County Bancorp Inc. (MHC)         | 10.73                                  | 10.73                              | -                               | 9.45                                | 11.16                           |
| KFED                   | K-Fed Bancorp (MHC)                      | 15.05                                  | 14.42                              | 4.91                            | 10.38                               | 15.42                           |
| NWSB                   | Northwest Bancorp, Inc. (MHC)            | 8.96                                   | 6.67                               | 27.30                           | NA                                  | 9.44                            |
| ONFC                   | Oneida Financial Corp. (MHC)             | 12.24                                  | 9.40                               | 25.61                           | 8.72                                | 12.71                           |
| PBHC                   | Pathfinder Bancorp, Inc. (MHC)           | 6.79                                   | 5.44                               | 21.05                           | 7.50                                | 7.40                            |
| PBCT                   | People's Bank (MHC)                      | 11.20                                  | 10.30                              | 8.98                            | 10.60                               | 11.87                           |
| WFD                    | Westfield Financial Inc. (MHC)           | 14.85                                  | 14.85                              | -                               | 14.87                               | 15.51                           |
|                        | Average                                  | 11.65                                  | 10.89                              | 8.56                            | 10.42                               | 12.10                           |
|                        | Median                                   | 10.73                                  | 10.09                              | 4.91                            | 9.28                                | 11.16                           |
|                        | Maximum                                  | 24.13                                  | 24.13                              | 27.30                           | 17.56                               | 24.26                           |
|                        | Minimum                                  | 5.26                                   | 4.94                               | -                               | 6.99                                | 5.60                            |
|                        | Investors Bancorp, Inc.                  | 8.14                                   | 8.14                               | -                               | 7.57                                | 8.25                            |
|                        | Variance to the Comparable Median        | (2.59)                                 | (1.95)                             | (4.91)                          | (1.71)                              | (2.91)                          |

Sources: SNL and Offering Circular Data, FinPro Computations

**Capitalization** - The Comparable Group's median equity to assets ratio of 10.73% is above the Bank's ratio of 8.14%. The Bank's pro forma equity to assets ratio is projected to be 14.06% at the midpoint of the valuation range.

**Intangible Levels** - An important factor influencing market values is the level of intangibles that an institution carries on its books. Six of the Comparables have intangible assets. The Bank does not have any intangible assets.

The asset quality of an institution is an important determinant of market value. The investment community considers levels of nonperforming loans, Real Estate Owned (“REO”) and levels of Allowance for Loan and Lease Losses (“ALLL”) in assessing the attractiveness of investing in the common stock of an institution.

**FIGURE 28 - ASSET QUALITY TABLE**

|                               |                                          | <i>Asset Quality for the Most Recent Period End</i> |                          |                        |                        |                           |                               |
|-------------------------------|------------------------------------------|-----------------------------------------------------|--------------------------|------------------------|------------------------|---------------------------|-------------------------------|
| Ticker                        | Short Name                               | NPLs/<br>Loans<br>(%)                               | Reserves/<br>NPLs<br>(%) | NPAs/<br>Assets<br>(%) | NPAs/<br>Equity<br>(%) | Reserves/<br>Loans<br>(%) | Reserves/<br>NPAs + 90<br>(%) |
| <i>Comparable Thrift Data</i> |                                          |                                                     |                          |                        |                        |                           |                               |
| BCSB                          | BCSB Bankcorp, Inc. (MHC)                | 0.37                                                | 180.24                   | 0.20                   | 3.79                   | 0.66                      | 172.57                        |
| CFFN                          | Capitol Federal Financial (MHC)          | 0.09                                                | 98.67                    | 0.09                   | 0.90                   | 0.09                      | 57.40                         |
| CSBK                          | Clifton Savings Bancorp, Inc. (MHC)      | -                                                   | NM                       | -                      | -                      | 0.31                      | NM                            |
| ALLB                          | Greater Delaware Valley Savings Bank (M) | 0.61                                                | 202.92                   | 0.80                   | 9.07                   | 1.24                      | 70.12                         |
| GCBC                          | Greene County Bancorp Inc. (MHC)         | 0.11                                                | 685.08                   | 0.06                   | 0.57                   | 0.78                      | 685.08                        |
| KFED                          | K-Fed Bancorp (MHC)                      | 0.08                                                | 556.13                   | 0.07                   | 0.48                   | 0.44                      | 507.61                        |
| NWSB                          | Northwest Bancorp, Inc. (MHC)            | 0.79                                                | 90.08                    | 0.64                   | 7.15                   | 0.71                      | 75.60                         |
| ONFC                          | Oneida Financial Corp. (MHC)             | 0.23                                                | 395.19                   | 0.12                   | 0.97                   | 0.91                      | 395.19                        |
| PBHC                          | Pathfinder Bancorp, Inc. (MHC)           | 0.94                                                | 106.58                   | 0.85                   | 12.47                  | 1.01                      | 71.90                         |
| PBCT                          | People's Bank (MHC)                      | 0.32                                                | 279.69                   | 0.25                   | 2.22                   | 0.90                      | 270.37                        |
| WFD                           | Westfield Financial Inc. (MHC)           | 0.58                                                | 239.97                   | 0.28                   | 1.86                   | 1.40                      | 239.97                        |
|                               | Average                                  | 0.37                                                | 283.46                   | 0.31                   | 3.59                   | 0.77                      | 254.58                        |
|                               | Median                                   | 0.32                                                | 221.45                   | 0.20                   | 1.86                   | 0.78                      | 206.27                        |
|                               | Maximum                                  | 0.94                                                | 685.08                   | 0.85                   | 12.47                  | 1.40                      | 685.08                        |
|                               | Minimum                                  | -                                                   | 90.08                    | -                      | -                      | 0.09                      | 57.40                         |
|                               | Investors Bancorp, Inc.                  | 0.51                                                | 65.44                    | 0.18                   | 2.15                   | 0.33                      | 64.49                         |
|                               | <b>Variance to the Comparable Median</b> | 0.19                                                | (156.01)                 | (0.02)                 | 0.29                   | (0.45)                    | (141.78)                      |

Sources: SNL and Offering Circular Data, FinPro Computations

The Bank's level of nonperforming loans (“NPL”) to total loans, at 0.51% is above the Comparable Group median at 0.32%. The Bank had a nonperforming assets to assets ratio of 0.18%, which is below with the Comparable median of 0.20%. The Bank's reserve level, 0.33% of total loans, is less than half the Comparable median of 0.78% of loans. The Bank's level of reserves to NPLs is below that of the Comparable Group, due to the Bank's lower level of reserves and higher level of NPLs.

| Positive                             | Neutral        | Negative              |
|--------------------------------------|----------------|-----------------------|
| Higher Assets<br>(address elsewhere) | NPAs to Assets | Higher Borrowings     |
| Higher Pro Forma Capital             |                | Lower Loans to Assets |
|                                      |                | Higher NPLs           |
|                                      |                | Lower ALLL to Loans   |
|                                      |                | Lower ALLL to NPAs    |

The Bank's asset and liability mixes are weaker than the Comparable Group's mixes. Approximately  $\frac{1}{4}$  of the Bank's balance sheet is a wholesale leverage strategy. The income impact of the asset and liability mixes will be addressed in the profitability section. The Bank's capital levels are below the Comparable Group, but will be higher after the offering. The Bank has a higher level of NPLs, but a lower level of NPAs relative to the Comparable Group. Reserve levels are well below the Comparable levels. Taken collectively, downward adjustment is warranted for financial condition.



|                             |
|-----------------------------|
| <b>BALANCE SHEET GROWTH</b> |
|-----------------------------|

The Bank's assets have declined while the Comparable Group's assets have grown. The asset decline is primarily a function of the asset and liability restructuring transaction. Deposit growth was weaker than the Comparable Group. However, the Bank's loan growth has been stronger.

**FIGURE 29 - BALANCE SHEET GROWTH DATA**

|                        |                                         | Growth       |             |                |
|------------------------|-----------------------------------------|--------------|-------------|----------------|
|                        |                                         | Asset Growth | Loan Growth | Deposit Growth |
| Ticker                 | Short Name                              | LTM          | LTM         | LTM            |
|                        |                                         | (%)          | (%)         | (%)            |
| Comparable Thrift Data |                                         |              |             |                |
| BCSB                   | BCSB Bankcorp, Inc. (MHC)               | 8.15         | 13.20       | 1.53           |
| CFFN                   | Capitol Federal Financial (MHC)         | 0.36         | 15.54       | (2.26)         |
| CSBK                   | Clifton Savings Bancorp, Inc. (MHC)     | 13.41        | 41.94       | 3.62           |
| ALLB                   | Greater Delaware Valley Savings Bank (M | 2.08         | 0.40        | 6.21           |
| GCBC                   | Greene County Bancorp Inc. (MHC)        | 6.80         | 9.22        | 9.64           |
| KFED                   | K-Fed Bancorp (MHC)                     | (8.21)       | 21.67       | (11.09)        |
| NWSB                   | Northwest Bancorp, Inc. (MHC)           | 9.30         | 15.76       | 10.04          |
| ONFC                   | Oneida Financial Corp. (MHC)            | (0.99)       | 7.42        | (0.82)         |
| PBHC                   | Pathfinder Bancorp, Inc. (MHC)          | 2.08         | 0.11        | 6.07           |
| PBCT                   | People's Bank (MHC)                     | 1.76         | 11.95       | 2.88           |
| WFD                    | Westfield Financial Inc. (MHC)          | 0.28         | 4.91        | (0.93)         |
|                        | Average                                 | 3.18         | 12.92       | 2.26           |
|                        | Median                                  | 2.08         | 11.95       | 2.88           |
|                        | Maximum                                 | 13.41        | 41.94       | 10.04          |
|                        | Minimum                                 | (8.21)       | 0.11        | (11.09)        |
|                        | Investors Bancorp, Inc.                 | (10.71)      | 67.30       | 0.27           |
|                        | Variance to the Comparable Median       | (12.79)      | 55.35       | (2.61)         |

Sources: SNL and Offering Circular Data, FinPro Computations

|          |         |          |
|----------|---------|----------|
| Positive | Neutral | Negative |
|----------|---------|----------|

Higher Loan Growth

Asset Decline

Lower Deposit Growth

No adjustment is warranted.

|                                                               |
|---------------------------------------------------------------|
| <p><b>EARNINGS QUALITY,<br/>PREDICTABILITY AND GROWTH</b></p> |
|---------------------------------------------------------------|

The earnings quality, predictability and growth are critical components in the establishment of market values for thrifts. Thrift earnings are primarily a function of:

- net interest income
- loan loss provision
- non-interest income
- non-interest expense

The quality and predictability of earnings is dependent on both internal and external factors. Some internal factors include the mix of the balance sheet, the interest rate sensitivity of the balance sheet, the asset quality, and the infrastructure in place to deliver the assets and liabilities to the public. External factors include the competitive market for both assets and liabilities, the global interest rate scenario, local economic factors and regulatory issues.

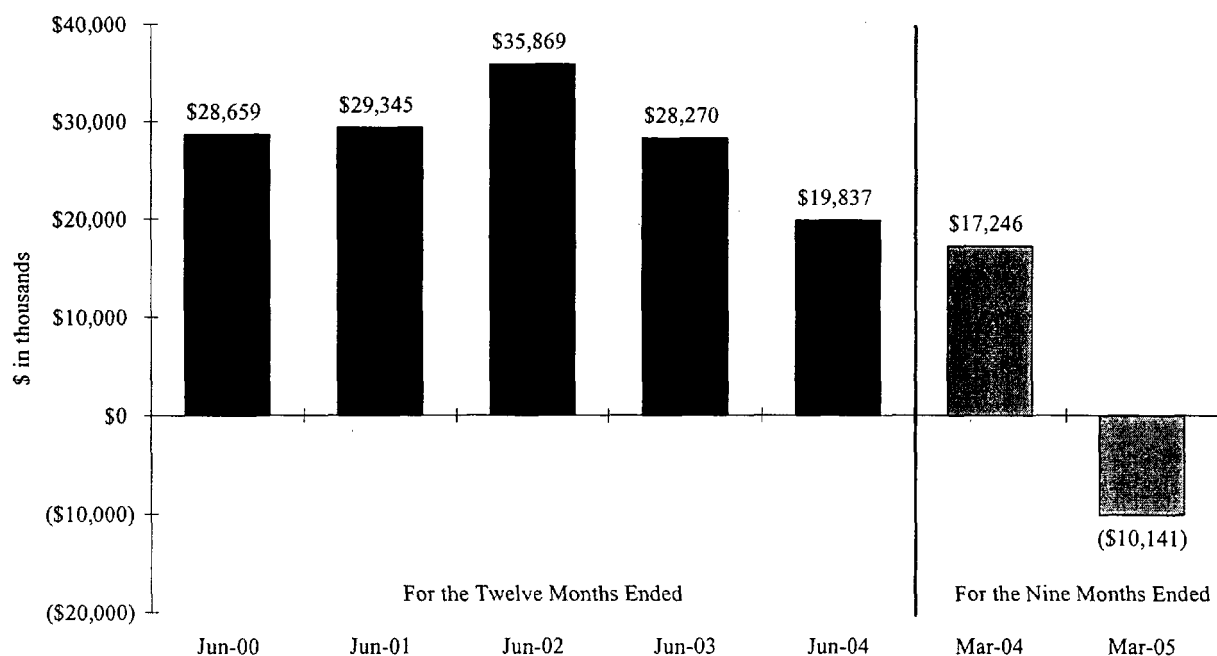
Investors are focusing on earnings sustainability as interest rate volatility has caused a wide variation in income levels. With the intense competition for both assets and deposits, banks cannot easily replace lost spread and margin with balance sheet growth.

Each of these factors can influence the earnings of an institution, and each of these factors is volatile. Investors prefer stability and consistency. As such, solid, consistent earnings are preferred to high but risky earnings. Investors also prefer earnings to be diversified and not entirely dependent on interest income.

The Bank's net income has fluctuated since the twelve months ended June 30, 2000. Net income for the twelve months ended June 30, 2002 was \$35.9 million. This was an increase of \$6.5 million over the net income for the twelve months ended June 30, 2001. The increase was attributable to increased net interest income, as interest expense decreased. Net income trended downward between the twelve months ended June 30, 2002 and the twelve months ended June 30, 2004.

The net loss for the nine months ended March 31, 2005 was \$27.4 million below the net income for the nine ended March 31, 2004. The decrease is primarily attributable to charges recognized as part of an asset and liability restructuring transaction. The Bank prepaid approximately \$448.0 million in borrowings and recognized a \$43.6 million pre-tax charge. In order to fund the prepayment of the borrowings, the Bank sold approximately \$500.0 million in securities at a pre-tax loss of \$10.4 million. Adjusting for these items, along with other less material one-time charges, the Bank earned \$24.9 million in core net income for the nine months ended March 31, 2005, an increase of \$7.7 million from the net income for the nine months ended March 31, 2004. The increase in core net income was primarily attributable to a \$13.1 million increase in net interest income. All of the adjustments to net income are detailed in Figure 18.

**FIGURE 30 - NET INCOME CHART**



Source: Offering Prospectus

The Bank's core ROAA is below the Comparable Group median. The Bank's core ROAE is above the Comparable median. The higher core ROAE is a function of the Bank's lower capital levels. The Bank's higher capitalization following the offering is expected to reduce return on equity for the near term. *On a pro forma basis*, the Bank's core ROAA and core ROAE are 0.59% and 4.48%, respectively.

FIGURE 31 - PROFITABILITY DATA

|                        |                                         | LTM Profitability              |                                |
|------------------------|-----------------------------------------|--------------------------------|--------------------------------|
| Ticker                 | Short Name                              | Return on<br>Avg Assets<br>(%) | Return on<br>Avg Equity<br>(%) |
| Comparable Thrift Data |                                         |                                |                                |
| BCSB                   | BCSB Bankcorp, Inc. (MHC)               | 0.09                           | 1.60                           |
| CFFN                   | Capitol Federal Financial (MHC)         | (0.99)                         | (9.60)                         |
| CSBK                   | Clifton Savings Bancorp, Inc. (MHC)     | 0.67                           | 2.62                           |
| ALLB                   | Greater Delaware Valley Savings Bank (M | 0.47                           | 5.15                           |
| GCBC                   | Greene County Bancorp Inc. (MHC)        | 1.06                           | 9.84                           |
| KFED                   | K-Fed Bancorp (MHC)                     | 0.74                           | 4.99                           |
| NWSB                   | Northwest Bancorp, Inc. (MHC)           | 0.88                           | 10.03                          |
| ONFC                   | Oneida Financial Corp. (MHC)            | 0.83                           | 6.94                           |
| PBHC                   | Pathfinder Bancorp, Inc. (MHC)          | 0.40                           | 5.69                           |
| PBCT                   | People's Bank (MHC)                     | 1.05                           | 9.52                           |
| WFD                    | Westfield Financial Inc. (MHC)          | 0.78                           | 5.25                           |
|                        | Average                                 | 0.54                           | 4.73                           |
|                        | Median                                  | 0.74                           | 5.25                           |
|                        | Maximum                                 | 1.06                           | 10.03                          |
|                        | Minimum                                 | (0.99)                         | (9.60)                         |
|                        | Investors Bancorp, Inc.                 | 0.58                           | 7.69                           |
|                        | Variance to the Comparable Median       | (0.16)                         | 2.44                           |

Sources: SNL and Offering Circular Data, FinPro Computations

FIGURE 32 - INCOME STATEMENT DATA

|                        |                                          | LTM Income Statement |         |          |          |             |             |            |          |
|------------------------|------------------------------------------|----------------------|---------|----------|----------|-------------|-------------|------------|----------|
| Ticker                 | Short Name                               | Yield on             | Cost of | Net      | Net      | Noninterest | Noninterest | Efficiency | Overhead |
|                        |                                          | Ave Earn             | Funds   | Interest | Interest | Income/     | Expense/    | Ratio      | Ratio    |
|                        |                                          | Assets               |         | Spread   | Margin   | Avg Assets  | Avg Assets  |            |          |
|                        |                                          | (%)                  | (%)     | (%)      | (%)      | (%)         | (%)         | (%)        | (%)      |
| Comparable Thrift Data |                                          |                      |         |          |          |             |             |            |          |
| BCSB                   | BCSB Bankcorp, Inc. (MHC)                | 4.82                 | NA      | NA       | 2.29     | 0.16        | 2.12        | 90.09      | 89.33    |
| CFFN                   | Capitol Federal Financial (MHC)          | 4.69                 | 3.23    | 1.46     | 1.77     | 0.27        | 3.60        | 178.65     | 191.05   |
| CSBK                   | Clifton Savings Bancorp, Inc. (MHC)      | 4.09                 | 2.13    | 1.96     | 2.48     | 0.05        | 1.29        | 52.65      | 51.68    |
| ALLB                   | Greater Delaware Valley Savings Bank (M) | 5.33                 | NA      | NA       | 3.12     | 0.34        | 2.74        | 80.44      | 78.21    |
| GCBC                   | Greene County Bancorp Inc. (MHC)         | NA                   | NA      | NA       | 3.98     | 0.90        | 3.15        | 67.84      | 60.12    |
| KFED                   | K-Fed Bancorp (MHC)                      | NA                   | NA      | NA       | 2.80     | 0.51        | 1.93        | 59.28      | 51.64    |
| NWSB                   | Northwest Bancorp, Inc. (MHC)            | 5.51                 | 2.45    | 3.06     | 3.23     | 0.47        | 1.99        | 55.44      | 48.53    |
| ONFC                   | Oneida Financial Corp. (MHC)             | 5.27                 | 2.14    | 3.12     | 3.44     | 2.69        | 4.32        | 75.05      | 52.86    |
| PBHC                   | Pathfinder Bancorp, Inc. (MHC)           | 5.33                 | NA      | NA       | 3.26     | 0.72        | 3.10        | 82.77      | 78.58    |
| PBCT                   | People's Bank (MHC)                      | 4.53                 | 1.47    | 3.06     | 3.47     | 1.44        | 3.13        | 66.06      | 50.98    |
| WFD                    | Westfield Financial Inc. (MHC)           | 4.64                 | NA      | NA       | 3.15     | 0.40        | 2.25        | 66.84      | 62.37    |
|                        | Average                                  | 4.91                 | 2.28    | 2.53     | 3.00     | 0.72        | 2.69        | 79.56      | 74.12    |
|                        | Median                                   | 4.82                 | 2.14    | 3.06     | 3.15     | 0.47        | 2.74        | 67.84      | 60.12    |
|                        | Maximum                                  | 5.51                 | 3.23    | 3.12     | 3.98     | 2.69        | 4.32        | 178.65     | 191.05   |
|                        | Minimum                                  | 4.09                 | 1.47    | 1.46     | 1.77     | 0.05        | 1.29        | 52.65      | 48.53    |
|                        | Investors Bancorp, Inc.                  | 4.32                 | 2.64    | 1.68     | 1.85     | 0.15        | 1.09        | 56.05      | 52.37    |
|                        | Variance to the Comparable Median        | (0.50)               | 0.50    | (1.39)   | (1.30)   | (0.32)      | (1.65)      | (11.79)    | (7.75)   |

Sources: SNL and Offering Circular Data, FinPro Computations

Note: The data for cost of funds and spread are not meaningful due to the lack of Comparable Data.

The Bank has a 130 basis point disadvantage in net margin. Additionally, the Bank has a 32 basis point disadvantage in noninterest income. These differences are offset by a 165 basis point advantage in noninterest expense.

The Bank's efficiency ratio of 56.05% is below the Comparable median of 67.84%.

This income statement data is reflective of an institution with a large wholesale leverage portfolio.

On a forward looking basis, after the conversion the Bank's operating expenses are expected to rise as a result of the stock benefit plans and additional costs of being a public company. At the same time, the Bank will have additional capital to deploy and leverage.

| Positive                  | Neutral | Negative                 |
|---------------------------|---------|--------------------------|
| Lower Noninterest Expense |         | Lower ROAA               |
| Lower Efficiency Ratio    |         | Lower Net Margin         |
|                           |         | Lower Pro Forma ROAE     |
|                           |         | Lower Noninterest Income |

The Bank is less profitable than the Comparables on a ROAA basis. The Bank's earnings composition is weaker than the Comparable Group as the Bank has a weaker net margin and noninterest income, but lower noninterest expense. The Bank's earnings have fluctuated. Taken collectively, a downward adjustment is warranted for this factor.

## MARKET AREA

The market area that an institution serves has a significant impact on value, as future success is interrelated with the economic, demographic and competitive aspects of the market. The location of an institution will have an impact on the trading value of an institution, as many analysts compare the pricing of institutions relative to a state or regional multiples in investor presentations.

Specifics on the Bank's markets were delineated in Section 2 - Market Area Analysis. The following figure compares the demographic and competitive data for the counties serviced by the Bank, to the county data of the Comparable Group members.

**FIGURE 33 – MARKET AREA DATA**

| Institution Name                    | County    | State | No. Branches<br>06/30/04<br>(actual) | Pop. Per Branch<br>2004<br>(actual) | Pop. Growth<br>2000-2004<br>(%) | Pop. Growth<br>2004-2009<br>(%) | Pop. Density<br>2004<br>(per sq. mile) | Unemp. Rate<br>March 2005<br>(%) | Per Capita Income<br>2004<br>(\$) |
|-------------------------------------|-----------|-------|--------------------------------------|-------------------------------------|---------------------------------|---------------------------------|----------------------------------------|----------------------------------|-----------------------------------|
| <b>Comparable Median</b>            |           |       |                                      | 3,263                               | 0.99                            | 1.10                            | 1,263                                  | 4.92                             | \$26,137                          |
| Investors Bancorp MHC               | Essex     | NJ    | 260                                  | 3,078                               | 0.83                            | 0.90                            | 6,339                                  | 5.60                             | \$27,501                          |
| Investors Bancorp MHC               | Hunterdon | NJ    | 58                                   | 2,209                               | 5.05                            | 5.88                            | 298                                    | 3.30                             | \$42,547                          |
| Investors Bancorp MHC               | Middlesex | NJ    | 314                                  | 2,516                               | 5.33                            | 6.20                            | 2,552                                  | 4.10                             | \$29,980                          |
| Investors Bancorp MHC               | Monmouth  | NJ    | 262                                  | 2,436                               | 3.71                            | 4.35                            | 1,353                                  | 4.30                             | \$35,976                          |
| Investors Bancorp MHC               | Morris    | NJ    | 230                                  | 2,104                               | 2.94                            | 3.44                            | 1,032                                  | 3.40                             | \$42,776                          |
| Investors Bancorp MHC               | Ocean     | NJ    | 187                                  | 2,965                               | 8.51                            | 9.67                            | 872                                    | 5.20                             | \$25,898                          |
| Investors Bancorp MHC               | Somerset  | NJ    | 125                                  | 2,538                               | 6.63                            | 7.64                            | 1,041                                  | 3.50                             | \$42,567                          |
| Investors Bancorp MHC               | Union     | NJ    | 202                                  | 2,646                               | 2.30                            | 2.69                            | 5,177                                  | 5.00                             | \$30,127                          |
| <b>Deposit Weighted Market Data</b> |           |       |                                      | 2,642                               | 3.72                            | 4.30                            | 3,022                                  | 4.68                             | \$32,408                          |

Sources: SNL Securities, Claritas and US Bureau of Labor Statistics

Positive

Neutral

Negative

Higher Population Growth

Lower Population Per Branch

Higher Population Density

Lower Unemployment

Higher Income

The Bank's market area has grown and is projected to continue to grow at a faster rate than the Comparable Group's markets. The Bank's markets have higher population density.

Unemployment levels are lower in the Bank's markets. Per capita income levels are higher in the Bank's markets. However, the attractive markets have drawn a higher level of competition based on the lower population per branch in the Bank's markets. Based upon these factors, an upward adjustment is warranted for market area.

|                       |
|-----------------------|
| <b>CASH DIVIDENDS</b> |
|-----------------------|

The last few years have seen yet another shift away from dividend policies concurrent with conversion. Recent issues have been fully or oversubscribing without the need for the additional enticement of dividends. After the conversion is another issue, however. Pressures on ROAE and on internal rate of returns to investors prompted the industry toward cash dividends. This trend is exacerbated by the lack of growth potential. Typically, when institutions are in a growth mode, they issue stock dividends or do not declare a dividend. When growth is stunted, these institutions shift toward reducing equity levels and thus utilize cash dividends as a tool in managing equity. Recent tax code changes have made cash dividends more attractive to investors.

**FIGURE 34 - DIVIDEND DATA**

| Ticker                 | Short Name                              | Dividends                  |                               |
|------------------------|-----------------------------------------|----------------------------|-------------------------------|
|                        |                                         | Current Dividend Yield (%) | LTM Dividend Payout Ratio (%) |
|                        |                                         |                            |                               |
| Comparable Thrift Data |                                         |                            |                               |
| BCSB                   | BCSB Bankcorp, Inc. (MHC)               | 3.57                       | 568.18                        |
| CFFN                   | Capitol Federal Financial (MHC)         | 6.04                       | NM                            |
| CSBK                   | Clifton Savings Bancorp, Inc. (MHC)     | 1.91                       | 105.56                        |
| ALLB                   | Greater Delaware Valley Savings Bank (M | 1.63                       | 67.92                         |
| GCBC                   | Greene County Bancorp Inc. (MHC)        | 2.42                       | 59.72                         |
| KFED                   | K-Fed Bancorp (MHC)                     | 1.72                       | 31.25                         |
| NWSB                   | Northwest Bancorp, Inc. (MHC)           | 2.41                       | 43.64                         |
| ONFC                   | Oneida Financial Corp. (MHC)            | 3.40                       | 82.98                         |
| PBHC                   | Pathfinder Bancorp, Inc. (MHC)          | 2.65                       | 81.50                         |
| PBCT                   | People's Bank (MHC)                     | 3.11                       | 101.25                        |
| WFD                    | Westfield Financial Inc. (MHC)          | 1.67                       | 93.75                         |
|                        | Average                                 | 2.78                       | 123.58                        |
|                        | Median                                  | 2.42                       | 82.24                         |
|                        | Maximum                                 | 6.04                       | 568.18                        |
|                        | Minimum                                 | 1.63                       | 31.25                         |
|                        | Investors Bancorp, Inc.                 | -                          | -                             |
|                        | Variance to the Comparable Median       | (2.42)                     | (82.24)                       |

Sources: SNL and Offering Circular Data, FinPro Computations



All Comparable institutions had declared cash dividends. The median dividend payout ratio for the Comparable Group was 82.24%, ranging from a high of 568.18% to a low of 31.25%. The Bank, on a pro forma basis (at the mid point of the value range) will have an equity to assets ratio of 14.06%. The Bank will have adequate capital and profits to pay cash dividends.

The Bank has a bank holding company and the MHC will not be able to waive dividends under current Federal Reserve Board policy, unlike nine of the eleven OTS regulated holding companies in the Comparable Group. Thus, the Bank will pay out a greater proportion of earnings under its dividend policy than the Comparable Group will. The higher payout ratio limits the Bank's dividend yield and leveraging capacity.

As such, a slight downward is necessary for this factor.

|                               |
|-------------------------------|
| <b>LIQUIDITY OF THE ISSUE</b> |
|-------------------------------|

The Comparable Group is by definition composed only of companies that trade in the public markets with all of the Comparables trading on NASDAQ or AMEX. Typically, the number of shares outstanding and the market capitalization provides an indication of how much liquidity there will be in a given stock. The actual liquidity can be measured by volume traded over a given period of time.

**FIGURE 35 - MARKET CAPITALIZATION DATA**

|                               |                                          | <i>Market Data</i> |                      |                 |                |                                   |                                       |
|-------------------------------|------------------------------------------|--------------------|----------------------|-----------------|----------------|-----------------------------------|---------------------------------------|
| Ticker                        | Short Name                               | Market Value (\$)  | Price Per Share (\$) | Price High (\$) | Price Low (\$) | Publicly Reported Book Value (\$) | Tangible Publicly Rep Book Value (\$) |
| <i>Comparable Thrift Data</i> |                                          |                    |                      |                 |                |                                   |                                       |
| BCSB                          | BCSB Bankcorp, Inc. (MHC)                | 82.60              | 14.00                | 17.49           | 13.72          | 7.04                              | 6.60                                  |
| CFFN                          | Capitol Federal Financial (MHC)          | 2,464.00           | 33.12                | 37.31           | 32.75          | 11.80                             | 11.80                                 |
| CSBK                          | Clifton Savings Bancorp, Inc. (MHC)      | 320.00             | 10.48                | 12.00           | 9.98           | 6.65                              | 6.65                                  |
| ALLB                          | Greater Delaware Valley Savings Bank (M) | 75.90              | 22.05                | 32.30           | 21.50          | 9.99                              | 9.99                                  |
| GCBC                          | Greene County Bancorp Inc. (MHC)         | 75.10              | 36.37                | 37.46           | 33.00          | 15.44                             | 15.44                                 |
| KFED                          | K-Fed Bancorp (MHC)                      | 170.50             | 11.60                | 14.76           | 10.95          | 6.31                              | 6.00                                  |
| NWSB                          | Northwest Bancorp, Inc. (MHC)            | 1,011.40           | 19.90                | 22.23           | 19.82          | 11.17                             | 8.12                                  |
| ONFC                          | Oneida Financial Corp. (MHC)             | 89.10              | 11.77                | 17.20           | 10.66          | 6.82                              | 5.10                                  |
| PBHC                          | Pathfinder Bancorp, Inc. (MHC)           | 38.00              | 15.50                | 26.50           | 15.45          | 8.54                              | 6.74                                  |
| PBCT                          | People's Bank (MHC)                      | 4,003.10           | 28.31                | 29.36           | 25.33          | 8.61                              | 7.83                                  |
| WFD                           | Westfield Financial Inc. (MHC)           | 238.10             | 23.92                | 25.55           | 23.15          | 12.50                             | 12.50                                 |
|                               | Average                                  | 778.89             | 20.64                | 24.74           | 19.66          | 9.53                              | 8.80                                  |
|                               | Median                                   | 170.50             | 19.90                | 25.55           | 19.82          | 8.61                              | 7.83                                  |
|                               | Maximum                                  | 4,003.10           | 36.37                | 37.46           | 33.00          | 15.44                             | 15.44                                 |
|                               | Minimum                                  | 38.00              | 10.48                | 12.00           | 9.98           | 6.31                              | 5.10                                  |
|                               | Investors Bancorp, Inc.                  | 879.21             | NA                   | NA              | NA             | NA                                | NA                                    |
|                               | <b>Variance to the Comparable Median</b> | 708.71             | NA                   | NA              | NA             | NA                                | NA                                    |

Sources: SNL and Offering Circular Data, FinPro Computations

The market capitalization values of the Comparable Group range from a low of \$38.0 million to a high of \$4.0 billion with a median market capitalization of \$170.5 million. The Bank expects to have \$879.2 million of market capital at the midpoint on a pro forma basis. It is expected that the Bank will trade on NASDAQ along with ten of the eleven Comparables.

A strong upward adjustment for this factor appears warranted, due to the higher pro forma level of market capitalization and expected liquidity, relative to the Comparables.

**RECENT REGULATORY MATTERS**

Regulatory matters influence the market for thrift conversions. The Bank will operate in substantially the same regulatory environment as the Comparable Group. The only material difference is that the federally regulated Comparables have the ability to waive dividends to the MHC. This factor was addressed in the cash dividends section.

Taken collectively, no adjustment for this factor is warranted as both the Bank and the Comparables will operate in the same ownership structure and will be supervised in the same regulatory environment.

## 5. Other Factors

|                   |
|-------------------|
| <b>MANAGEMENT</b> |
|-------------------|

The Bank has developed a good management team with considerable banking experience. The Bank's organizational chart is reasonable for an institution of its size and complexity. The Board is active and oversees and advises on all key strategic and policy decisions and holds the management to high performance standards.

As such, no adjustment appears to be warranted for this factor.

|                              |
|------------------------------|
| <b>SUBSCRIPTION INTEREST</b> |
|------------------------------|

The pro forma price to fully converted book multiple of MHC conversions rose dramatically from 2002 to 2005 YTD.

**FIGURE 36 - MHC REORGANIZATIONS (SINCE 1/1/02) PRO FORMA DATA**

| Ticker    | Short Name                                     | IPO Date   | IPO Price (\$) | Percentage Retained By MHC (%) | Net Proceeds (\$000) | Price to Pro Forma     |                          |                          | Fully Converted Book Value (%) |
|-----------|------------------------------------------------|------------|----------------|--------------------------------|----------------------|------------------------|--------------------------|--------------------------|--------------------------------|
|           |                                                |            |                |                                |                      | Pro Forma Earnings (x) | Pro Forma Book Value (%) | Pro Forma Tang. Book (%) |                                |
| RCKB      | Rockville Financial, Inc. (MHC)                | 05/23/2005 | 10.0000        | 55.00                          | 71,069               | NM                     | NM                       | NM                       | 85.05                          |
| FFCO      | FedFirst Financial Corp. (MHC)                 | 04/07/2005 | 10.0000        | 55.00                          | 24,822               | NM                     | NM                       | NM                       | 85.98                          |
| BFSB      | Brooklyn Federal Bancorp, Inc. (MHC)           | 04/06/2005 | 10.0000        | 70.00                          | 32,794               | NM                     | NM                       | NM                       | 89.55                          |
| Q2'05     | Average                                        |            |                |                                |                      | NM                     | NM                       | NM                       | 86.86                          |
|           | Median                                         |            |                |                                |                      | NM                     | NM                       | NM                       | 85.98                          |
| PBIP      | Prudential Bancorp, Inc. of Pennsylvania (MHC) | 03/30/2005 | 10.0000        | 55.00                          | 48,241               | NM                     | NM                       | NM                       | 86.87                          |
| KFFB      | Kentucky First Federal Bancorp (MHC)           | 03/03/2005 | 10.0000        | 55.00                          | 14,309               | NM                     | NM                       | NM                       | 96.36                          |
| KRNY      | Kearny Financial Corp (MHC)                    | 02/24/2005 | 10.0000        | 70.00                          | 183,196              | NM                     | NM                       | NM                       | 80.04                          |
| HFBL      | Home Federal Bancorp, Inc. of Louisiana (MHC)  | 01/21/2005 | 10.0000        | 60.00                          | 11,988               | NM                     | NM                       | NM                       | 75.39                          |
| BVFL      | BV Financial, Inc. (MHC)                       | 01/14/2005 | 10.0000        | 55.00                          | 9,646                | NM                     | NM                       | NM                       | 87.78                          |
| GTWN      | Georgetown Bancorp, Inc. (MHC)                 | 01/06/2005 | 10.0000        | 55.00                          | 10,347               | NM                     | NM                       | NM                       | 88.45                          |
| Q1'05     | Average                                        |            |                |                                |                      | NM                     | NM                       | NM                       | 85.82                          |
|           | Median                                         |            |                |                                |                      | NM                     | NM                       | NM                       | 87.33                          |
| 2005 YTD  | Average                                        |            |                |                                |                      | NM                     | NM                       | NM                       | 86.16                          |
|           | Median                                         |            |                |                                |                      | NM                     | NM                       | NM                       | 86.87                          |
| SFSB      | SFSB Inc. (MHC)                                | 12/31/2004 | 10.0000        | 55.00                          | 11,045               | NM                     | NM                       | NM                       | 82.72                          |
| OSHC      | Ocean Shore Holding Company (MHC)              | 12/22/2004 | 10.0000        | 54.30                          | 31,767               | NM                     | NM                       | NM                       | 91.09                          |
| LPBC      | Lincoln Park Bancorp (MHC)                     | 12/20/2004 | 10.0000        | 54.00                          | 7,214                | NM                     | NM                       | NM                       | 88.59                          |
| ABBC      | Abington Community Bancorp, Inc. (MHC)         | 12/17/2004 | 10.0000        | 55.00                          | 61,040               | NM                     | NM                       | NM                       | 84.85                          |
| HOME      | Home Federal Bancorp, Inc. (MHC)               | 12/07/2004 | 10.0000        | 59.04                          | 51,015               | NM                     | NM                       | NM                       | 89.36                          |
| ACFC      | Atlantic Coast Federal Corporation (MHC)       | 10/05/2004 | 10.0000        | 60.00                          | 49,806               | NM                     | NM                       | NM                       | 87.91                          |
| PSBH      | PSB Holdings, Inc. (MHC)                       | 10/05/2004 | 10.0000        | 53.70                          | 26,218               | NM                     | NM                       | NM                       | 85.16                          |
| NVSL      | Naugatuck Valley Financial Corp. (MHC)         | 10/01/2004 | 10.0000        | 55.00                          | 27,373               | NM                     | NM                       | NM                       | 90.25                          |
| SIFI      | SI Financial Group Inc. (MHC)                  | 10/01/2004 | 10.0000        | 58.00                          | 41,645               | NM                     | NM                       | NM                       | 90.71                          |
| Q4'04     | Average                                        |            |                |                                |                      | NM                     | NM                       | NM                       | 87.85                          |
|           | Median                                         |            |                |                                |                      | NM                     | NM                       | NM                       | 88.59                          |
| FFFS      | First Federal Financial Services, Inc. (MHC)   | 06/29/2004 | 10.0000        | 55.00                          | 15,372               | NM                     | NM                       | NM                       | 75.90                          |
| MNCK      | Monadnock Community Bancorp, Inc. (MHC)        | 06/29/2004 | 8.0000         | 55.00                          | 2,613                | NM                     | NM                       | NM                       | 85.45                          |
| OFFO      | Osage Federal Financial Inc. (MHC)             | 04/01/2004 | 10.0000        | 70.00                          | 5,480                | NM                     | NM                       | NM                       | 85.18                          |
| WAWL      | Wawel Savings Bank (MHC)                       | 04/01/2004 | 10.0000        | 60.78                          | 7,027                | NM                     | NM                       | NM                       | 92.82                          |
| Q2'04     | Average                                        |            |                |                                |                      | NM                     | NM                       | NM                       | 84.84                          |
|           | Median                                         |            |                |                                |                      | NM                     | NM                       | NM                       | 85.32                          |
| KFED      | K-Fed Bancorp (MHC)                            | 03/31/2004 | 10.0000        | 60.91                          | 48,472               | NM                     | NM                       | NM                       | 92.00                          |
| CZWI      | Citizens Community Bancorp (MHC)               | 03/30/2004 | 10.0000        | 67.83                          | 7,416                | NM                     | NM                       | NM                       | 83.24                          |
| CSBK      | Clifton Savings Bancorp, Inc. (MHC)            | 03/04/2004 | 10.0000        | 55.00                          | 113,396              | NM                     | NM                       | NM                       | 92.10                          |
| CHEV      | Cheviot Financial Corp. (MHC)                  | 01/06/2004 | 10.0000        | 55.00                          | 36,987               | NM                     | NM                       | NM                       | 83.14                          |
| Q1'04     | Average                                        |            |                |                                |                      | NM                     | NM                       | NM                       | 87.62                          |
|           | Median                                         |            |                |                                |                      | NM                     | NM                       | NM                       | 87.62                          |
| 2004 YTD  | Average                                        |            |                |                                |                      | NM                     | NM                       | NM                       | 82.25                          |
|           | Median                                         |            |                |                                |                      | NM                     | NM                       | NM                       | 86.68                          |
| FLTB      | Flatbush Federal Bancorp, Inc. (MHC)           | 10/21/2003 | 8.0000         | 53.00                          | 6,947                | NM                     | NM                       | NM                       | 77.33                          |
| ASBH      | ASB Holding Company (MHC)                      | 10/03/2003 | 10.0000        | 70.00                          | 13,640               | NM                     | NM                       | NM                       | 80.70                          |
| Q4'03     | Average                                        |            |                |                                |                      | NM                     | NM                       | NM                       | 79.02                          |
|           | Median                                         |            |                |                                |                      | NM                     | NM                       | NM                       | 79.02                          |
| 2003      | Average                                        |            |                |                                |                      | NM                     | NM                       | NM                       | 79.02                          |
|           | Median                                         |            |                |                                |                      | NM                     | NM                       | NM                       | 79.02                          |
| MDNB      | Minden Bancorp, Inc. (MHC)                     | 07/02/2002 | 10.0000        | 55.00                          | 5,400                | NM                     | NM                       | NM                       | 61.80                          |
| Q3'02     | Average                                        |            |                |                                |                      | NM                     | NM                       | NM                       | 61.80                          |
|           | Median                                         |            |                |                                |                      | NM                     | NM                       | NM                       | 61.80                          |
| NEBS      | New England Bancshares Inc. (MHC)              | 06/04/2002 | 10.0000        | 55.00                          | 7,655                | NM                     | NM                       | NM                       | 65.02                          |
| Q2'02     | Average                                        |            |                |                                |                      | NM                     | NM                       | NM                       | 65.02                          |
|           | Median                                         |            |                |                                |                      | NM                     | NM                       | NM                       | 65.02                          |
| 2002      | Average                                        |            |                |                                |                      | NM                     | NM                       | NM                       | 63.41                          |
|           | Median                                         |            |                |                                |                      | NM                     | NM                       | NM                       | 63.41                          |
| 1/1/2002  | Average                                        |            |                |                                |                      | NM                     | NM                       | NM                       | 84.69                          |
| 2/11/2005 | Median                                         |            |                |                                |                      | NM                     | NM                       | NM                       | 85.72                          |

Source: SNL Securities

The first day “pop” declined in 2004 and turned negative in 2005 year-to-date. Five of the last nine MHC conversions are trading below their IPO price.

**FIGURE 37 - MHC REORGANIZATIONS PRICE APPRECIATION**

| Ticker    | Short Name                                     | Percent Change from IPO |                        |                         |                          |                |
|-----------|------------------------------------------------|-------------------------|------------------------|-------------------------|--------------------------|----------------|
|           |                                                | After<br>1 Day<br>(%)   | After<br>1 Week<br>(%) | After<br>1 Month<br>(%) | After<br>3 Months<br>(%) | To date<br>(%) |
| RCKB      | Rockville Financial, Inc. (MHC)                | 4.80                    | 10.50                  | NA                      | NA                       | 11.40          |
| FFCO      | FedFirst Financial Corp. (MHC)                 | -6.60                   | -7.10                  | -14.50                  | NA                       | (8.60)         |
| BFSB      | Brooklyn Federal Bancorp, Inc. (MHC)           | -0.50                   | -0.10                  | -5.00                   | NA                       | 3.50           |
| Q2'05     | Average                                        | (0.77)                  | 1.10                   | (9.75)                  | NA                       | 2.10           |
|           | Median                                         | (0.50)                  | (0.10)                 | (9.75)                  | NA                       | 3.50           |
| PBIP      | Prudential Bancorp, Inc. of Pennsylvania (MHC) | -1.50                   | -6.50                  | -12.50                  | NA                       | (2.00)         |
| KFFB      | Kentucky First Federal Bancorp (MHC)           | 7.90                    | 11.00                  | 12.40                   | NA                       | 15.50          |
| KRNY      | Kearny Financial Corp (MHC)                    | 13.90                   | 14.30                  | 10.80                   | 6.00                     | 4.90           |
| HFBL      | Home Federal Bancorp, Inc. of Louisiana (MHC)  | -1.00                   | 0.00                   | -0.80                   | -6.00                    | (6.00)         |
| BVFL      | BV Financial, Inc. (MHC)                       | -6.50                   | -4.00                  | -1.50                   | -8.60                    | (16.00)        |
| GTWN      | Georgetown Bancorp, Inc. (MHC)                 | 2.00                    | 0.00                   | 0.50                    | -3.50                    | (8.50)         |
| Q1'05     | Average                                        | 2.47                    | 2.47                   | 1.48                    | (3.03)                   | (2.02)         |
|           | Median                                         | 0.50                    | -                      | (0.15)                  | (4.75)                   | (4.00)         |
| 2005 YTD  | Average                                        | 1.39                    | 2.01                   | (1.33)                  | (3.03)                   | (0.64)         |
|           | Median                                         | (0.50)                  | -                      | (1.15)                  | (4.75)                   | (2.00)         |
| SFSB      | SFSB Inc. (MHC)                                | 7.50                    | 0.00                   | -0.50                   | -7.50                    | (13.00)        |
| OSHC      | Ocean Shore Holding Company (MHC)              | 21.50                   | 22.50                  | 6.30                    | 10.40                    | 4.90           |
| LPBC      | Lincoln Park Bancorp (MHC)                     | 10.00                   | 12.50                  | 0.20                    | 2.00                     | (5.00)         |
| ABBC      | Abington Community Bancorp, Inc. (MHC)         | 33.50                   | 33.00                  | 29.00                   | 34.70                    | 8.00           |
| HOME      | Home Federal Bancorp, Inc. (MHC)               | 24.90                   | 28.00                  | 23.30                   | 27.50                    | 15.10          |
| ACFC      | Atlantic Coast Federal Corporation (MHC)       | 17.50                   | 24.80                  | 29.30                   | 36.20                    | 15.20          |
| PSBH      | PSB Holdings, Inc. (MHC)                       | 5.00                    | 6.30                   | 4.50                    | 16.00                    | (0.50)         |
| NVSL      | Naugatuck Valley Financial Corp. (MHC)         | 8.00                    | 8.10                   | 4.20                    | 7.60                     | 3.70           |
| SIFI      | SI Financial Group Inc. (MHC)                  | 12.00                   | 10.50                  | 9.40                    | 22.50                    | 2.70           |
| Q4'04     | Average                                        | 15.54                   | 16.19                  | 11.74                   | 16.60                    | 3.46           |
|           | Median                                         | 12.00                   | 12.50                  | 6.30                    | 16.00                    | 3.70           |
| FFFS      | First Federal Financial Services, Inc. (MHC)   | 15.00                   | 20.50                  | 35.00                   | 35.00                    | 30.00          |
| MNCK      | Monadnock Community Bancorp, Inc. (MHC)        | 3.75                    | 2.50                   | -3.13                   | -0.13                    | 53.75          |
| OFFO      | Osage Federal Financial Inc. (MHC)             | 20.00                   | 22.50                  | 9.50                    | 9.50                     | 37.40          |
| WAWL      | Wawel Savings Bank (MHC)                       | 29.50                   | 25.00                  | 12.50                   | 25.00                    | -              |
| Q2'04     | Average                                        | 17.06                   | 17.63                  | 13.47                   | 17.34                    | 30.29          |
|           | Median                                         | 17.50                   | 21.50                  | 11.00                   | 17.25                    | 33.70          |
| KFED      | K-Fed Bancorp (MHC)                            | 34.90                   | 30.00                  | 15.10                   | 29.00                    | 16.00          |
| CZWI      | Citizens Community Bancorp (MHC)               | 23.70                   | 32.50                  | 17.50                   | 18.50                    | 35.00          |
| CSBK      | Clifton Savings Bancorp, Inc. (MHC)            | 22.50                   | 37.50                  | 32.90                   | 24.00                    | 4.80           |
| CHEV      | Cheviot Financial Corp. (MHC)                  | 33.20                   | 34.70                  | 33.00                   | 31.00                    | 11.60          |
| Q1'04     | Average                                        | 28.58                   | 33.68                  | 24.63                   | 25.63                    | 16.85          |
|           | Median                                         | 28.45                   | 33.60                  | 25.20                   | 26.50                    | 13.80          |
| 2004 YTD  | Average                                        | 17.91                   | 19.49                  | 14.34                   | 17.85                    | 12.20          |
|           | Median                                         | 18.75                   | 22.50                  | 11.00                   | 20.50                    | 6.45           |
| FLTB      | Flatbush Federal Bancorp, Inc. (MHC)           | 48.86                   | 40.34                  | 46.02                   | 45.45                    | 14.38          |
| ASBH      | ASB Holding Company (MHC)                      | 62.00                   | 71.00                  | 68.50                   | 79.50                    | 130.00         |
| Q4'03     | Average                                        | 55.43                   | 55.67                  | 57.26                   | 62.48                    | 72.19          |
|           | Median                                         | 55.43                   | 55.67                  | 57.26                   | 62.48                    | 72.19          |
| 2003      | Average                                        | 55.43                   | 55.67                  | 57.26                   | 62.48                    | 72.19          |
|           | Median                                         | 55.43                   | 55.67                  | 57.26                   | 62.48                    | 72.19          |
| MDNB      | Minden Bancorp, Inc. (MHC)                     | 19.50                   | 20.00                  | 18.50                   | 13.00                    | 100.00         |
| Q3'02     | Average                                        | 19.50                   | 20.00                  | 18.50                   | 13.00                    | 100.00         |
|           | Median                                         | 19.50                   | 20.00                  | 18.50                   | 13.00                    | 100.00         |
| NEBS      | New England Bancshares Inc. (MHC)              | 23.00                   | 24.00                  | 24.00                   | 23.00                    | 57.50          |
| Q2'02     | Average                                        | 23.00                   | 24.00                  | 24.00                   | 23.00                    | 57.50          |
|           | Median                                         | 23.00                   | 24.00                  | 24.00                   | 23.00                    | 57.50          |
| 2002      | Average                                        | 21.25                   | 22.00                  | 21.25                   | 18.00                    | 78.75          |
|           | Median                                         | 21.25                   | 22.00                  | 21.25                   | 18.00                    | 78.75          |
| 1/1/2002  | Average                                        | 16.28                   | 17.48                  | 13.95                   | 18.80                    | 17.19          |
| 2/11/2005 | Median                                         | 14.45                   | 17.15                  | 10.80                   | 18.50                    | 6.45           |

Source: SNL Securities

The aftermarket performance warrants a downward adjustment as many of the new issues have traded down and subscription interest has declined.

**VALUATION ADJUSTMENTS**

Relative to the Comparables the following adjustments need to be made to the Bank's pro forma market value.

| Valuation Factor                            | Valuation Adjustment |
|---------------------------------------------|----------------------|
| Financial Condition                         | Downward             |
| Balance Sheet Growth                        | No Adjustment        |
| Earnings Quality, Predictability and Growth | Downward             |
| Market Area                                 | Upward               |
| Dividends                                   | Slight Downward      |
| Liquidity of the Issue                      | Strong Upward        |
| Recent Regulatory Matters                   | No Adjustment        |

Additionally, the following adjustment should be made to the Bank's market value.

| Valuation Factor      | Valuation Adjustment |
|-----------------------|----------------------|
| Management            | No Adjustment        |
| Subscription Interest | Downward             |

## 6. Valuation

In applying the accepted valuation methodology promulgated by the regulators, i.e., the pro forma market value approach, three key pricing multiples were considered. The four multiples include:

Price to core earnings ("P/E")

Price to book value ("P/B") / Price to tangible book value ("P/TB")

Price to assets ("P/A")

All of the approaches were calculated on a pro forma basis including the effects of the conversion proceeds. All of the assumptions utilized are presented in Exhibits 9 through 13.

|                                                              |
|--------------------------------------------------------------|
| <b>DISCUSSION OF WEIGHT GIVEN TO<br/>VALUATION MULTIPLES</b> |
|--------------------------------------------------------------|

To ascertain the pro forma estimated market value of the Bank, the market multiples for the Comparable Group were utilized. As a secondary check, all New Jersey public thrifts, all publicly traded thrifts and the recent (2002 to date) and historical MHC conversions were assessed. The multiples for the Comparable Group, all publicly traded MHC, and New Jersey MHC thrifts are shown in Exhibit 7.

Price to Earnings – According to the Appraisal Guidelines: "When both the converting institution and the comparable companies are recording "normal" earnings. A P/E approach may be the simplest and most direct method of valuation. When earnings are low or negative, however, this approach may not be appropriate and the greater consideration should be given to the P/BV approach." In this particular case, the Bank's earnings are "normal". As a basis for comparison, the price to core earnings was utilized for both the Bank and the Comparable Group to eliminate any nonrecurring items. As such, this approach was considered in this appraisal.

In the pro forma figures for the Bank, FinPro incorporated the impact of SFAS 123R, which requires the expensing of stock options. In preparing the fully converted pro forma figures for the Comparable Group, FinPro also incorporated the impact of SFAS 123R.



Price to Book/Price to Tangible Book - According to the Appraisal Guidelines: "The P/BV approach works best when the converting institution and the Comparables have a normal amount of book value. The P/BV approach could seriously understate the value of an institution that has almost no book value but has an outstanding future earnings potential. For converting institutions with high net worth, the appraiser may have difficulty in arriving at a pro forma market value because of pressure placed on the P/E multiple as higher P/BV levels are required to reflect a similar P/BV ratio as the peer group average. The P/BV approach also suffers from the use of historical cost accounting data."

Since thrift earnings in general have had a high degree of volatility over the past decade, the P/B is utilized frequently as the benchmark for market value. A better approach is the P/TB approach. In general, investors tend to price financial institutions on a tangible book basis, because it incorporates the P/B approach adjusted for intangibles. Initially following conversion, FinPro feels that thrifts often trade on a price to tangible book basis.

Price to Assets - According to the Appraisal Guidelines: "This approach remedies the problems of a small base that can occur with the P/BV approach, but the approach has many of the other limitations of the latter approach (the P/BV approach)." FinPro places little weight on this valuation approach due to the lack of consideration of asset and funding mixes and the resulting earnings impact.

|                                                                  |
|------------------------------------------------------------------|
| <p><b>FULL OFFERING VALUE IN<br/>RELATION TO COMPARABLES</b></p> |
|------------------------------------------------------------------|

Based upon the premiums and discounts defined in the section above, the Bank, including the charitable foundation, is pricing at the midpoint as if fully converted is estimated to be \$867,500,000. Based upon a range below and above the midpoint value, the relative values are \$737,375,000 at the minimum and \$997,625,000 at the maximum respectively. At the super maximum of the range, the offering value would be \$1,147,268,750.

At the various levels of the estimated value range, the full offering would result in the following offering data:

**FIGURE 38 - VALUE RANGE - FULL OFFERING**

| Conclusion                 | Total Shares<br>Shares | Price<br>Per Share | Total<br>Value |
|----------------------------|------------------------|--------------------|----------------|
| Appraised Value - Midpoint | 86,750,000             | \$ 10.00           | \$ 867,500,000 |
| Range:                     |                        |                    |                |
| - Minimum                  | 73,737,500             | 10.00              | 737,375,000    |
| - Maximum                  | 99,762,500             | 10.00              | 997,625,000    |
| - Super Maximum            | 114,726,875            | 10.00              | 1,147,268,750  |

Source: FinPro Inc. Pro forma Model

**FIGURE 39 – AS IF FULLY CONVERTED OFFERING PRICING MULTIPLES**

|                                          |      | Bank   | Comparables |         | State  |        | National |        |
|------------------------------------------|------|--------|-------------|---------|--------|--------|----------|--------|
|                                          |      |        | Mean        | Median  | Mean   | Median | Mean     | Median |
| <u>Price-Core Earnings Ratio P/E</u>     | Min  | 18.18  |             |         |        |        |          |        |
|                                          | Mid  | 20.41  | 31.09       | 30.16   | 32.70  | 32.70  | 31.28    | 30.16  |
|                                          | Max  | 23.26  |             |         |        |        |          |        |
|                                          | Smax | 25.64  |             |         |        |        |          |        |
| <u>Price-to-Book Ratio P/B</u>           | Min  | 71.94% |             |         |        |        |          |        |
|                                          | Mid  | 76.22% | 99.27%      | 94.62%  | 96.22% | 89.04% | 94.11%   | 90.56% |
|                                          | Max  | 79.81% |             |         |        |        |          |        |
|                                          | Smax | 83.26% |             |         |        |        |          |        |
| <u>Price-to-Tangible Book Ratio P/TB</u> | Min  | 71.94% |             |         |        |        |          |        |
|                                          | Mid  | 76.22% | 103.99%     | 102.00% | 98.13% | 89.04% | 97.39%   | 93.75% |
|                                          | Max  | 79.81% |             |         |        |        |          |        |
|                                          | Smax | 83.26% |             |         |        |        |          |        |
| <u>Price-to-Assets Ratio P/A</u>         | Min  | 13.51% |             |         |        |        |          |        |
|                                          | Mid  | 15.57% | 21.26%      | 22.82%  | 26.04% | 28.22% | 23.46%   | 24.08% |
|                                          | Max  | 17.55% |             |         |        |        |          |        |
|                                          | Smax | 19.74% |             |         |        |        |          |        |

Source: FinPro Calculations

**FIGURE 40 - COMPARABLE AS IF FULLY CONVERTED PRICING MULTIPLES TO THE BANK'S PRO FORMA MIDPOINT**

|                                                 | Price Relative to |               |         |               |         |
|-------------------------------------------------|-------------------|---------------|---------|---------------|---------|
|                                                 | Earnings          | Core Earnings | Book    | Tangible Book | Assets  |
| The Bank (at midpoint) Full Conversion          | 1,000.00          | 20.41         | 76.22%  | 76.22%        | 15.57%  |
| Comparable Group Median (as if Fully Converted) | 29.01             | 30.16         | 94.62%  | 102.00%       | 22.82%  |
| (Discount) Premium                              | 3347.56%          | -32.34%       | -19.45% | -25.27%       | -31.76% |

Source: SNL data, FinPro Calculations

As Figure 40 demonstrates, at the midpoint of the estimated valuation range the Bank is priced at a discount of 32.34% on a *fully converted* core earnings basis. On a price to *fully converted* tangible book basis, the Bank is priced at a 25.27% discount to the Comparable Group.

**FIGURE 41 - COMPARABLE AS IF FULLY CONVERTED PRICING MULTIPLES TO THE BANK'S PRO FORMA SUPER MAXIMUM**

|                                                 | Price Relative to |               |         |               |         |
|-------------------------------------------------|-------------------|---------------|---------|---------------|---------|
|                                                 | Earnings          | Core Earnings | Book    | Tangible Book | Assets  |
| The Bank (at the supermax) Full Conversion      | 333.33            | 25.64         | 83.26%  | 83.26%        | 19.74%  |
| Comparable Group Median (as if Fully Converted) | 29.01             | 30.16         | 94.62%  | 102.00%       | 22.82%  |
| (Discount) Premium                              | 1049.17%          | -15.00%       | -12.01% | -18.37%       | -13.49% |

Source: SNL data, FinPro Calculations

As Figure 41 demonstrates, at the super maximum of the estimated valuation range the Bank is priced at a discount of 15.00% on a *fully converted* core earnings basis. On a price to *fully converted* tangible book basis, the Bank is priced at an 18.37% discount to the Comparable Group.

The Bank pricing at the midpoint for a MHC Conversion assuming an issuance of 44.40%, is \$390,375,000. Based upon a range below and above the midpoint value, the relative values are \$331,818,750 at the minimum and \$448,931,250 at the maximum, respectively. At the super maximum of the range, the offering value would be \$516,270,940.

**FIGURE 42 - VALUE RANGE MHC OFFERING DATA**

| Conclusion                               | Total Shares | Price per Share | Total Value   |
|------------------------------------------|--------------|-----------------|---------------|
| Appraised Value - \$747,329,563 at 44%   | 33,181,875   | \$10.00         | \$331,818,750 |
| Appraised Value - \$879,211,250 at 44%   | 39,037,500   | \$10.00         | \$390,375,000 |
| Appraised Value - \$1,011,092,938 at 44% | 44,893,125   | \$10.00         | \$448,931,250 |
| Appraised Value - \$1,162,756,878 at 44% | 51,627,094   | \$10.00         | \$516,270,940 |

Source: FinPro Inc. Pro forma Model

**FIGURE 43 - COMPARABLE GAAP PRICING MULTIPLES TO THE BANK'S PRO FORMA MIDPOINT**

|                               | Price Relative to |               |         |               |         |
|-------------------------------|-------------------|---------------|---------|---------------|---------|
|                               | Earnings          | Core Earnings | Book    | Tangible Book | Assets  |
| The Bank (at midpoint) MHC    | (142.86)          | 25.64         | 119.76% | 119.76%       | 16.82%  |
| Comparable Group Median (MHC) | 35.80             | 39.15         | 191.40% | 229.90%       | 25.29%  |
| (Discount) Premium            | -499.05%          | -34.51%       | -37.43% | -47.91%       | -33.49% |

Source: SNL data, FinPro Calculations

As Figure 43 demonstrates, at the midpoint of the estimated valuation range the Bank is priced at a discount of 34.51% on a *GAAP* core earnings basis. On a price to *GAAP* tangible book basis, the Bank is priced at a 47.91% discount to the Comparable Group.

**FIGURE 44 - COMPARABLE GAAP PRICING MULTIPLES TO THE BANK'S PRO FORMA SUPER MAXIMUM**

|                                | Price Relative to |               |         |               |         |
|--------------------------------|-------------------|---------------|---------|---------------|---------|
|                                | Earnings          | Core Earnings | Book    | Tangible Book | Assets  |
| The Bank (at the supermax) MHC | (200.00)          | 33.33         | 137.93% | 137.93%       | 21.78%  |
| Comparable Group Median (MHC)  | 35.80             | 39.15         | 191.40% | 229.90%       | 25.29%  |
| (Discount) Premium             | -658.66%          | -14.87%       | -27.94% | -40.00%       | -13.88% |

Source: SNL data, FinPro Calculations

As Figure 44 demonstrates, at the super maximum of the estimated valuation range the Bank is priced at a discount of 14.78% on a *GAAP* core earnings basis. On a price to *GAAP* tangible book basis, the Bank is priced at a 40.00% discount to the Comparable Group.

### COMPARISON TO RECENT MHC CONVERSIONS

To verify and validate that the range created on a comparable basis is appropriate, FinPro compared the pricing of this deal relative to other MHC conversions.

**FIGURE 45 – COMPARISON TO FILED AND PENDING MHC OFFERINGS**

|                                 | Super Maximum<br>Appraisal Price to<br>Full Converted<br>Tangible Book |
|---------------------------------|------------------------------------------------------------------------|
| Investors Bancorp, Inc.         | 83.26                                                                  |
| <b>Applications Filed:</b>      |                                                                        |
| Ottawa Savings Bancorp          | 86.20                                                                  |
| <b>Pending Offerings:</b>       |                                                                        |
| United Financial Bancorp        | 84.38                                                                  |
| Colonial Bankshares             | 83.06                                                                  |
| Heritage Financial Group        | 84.17                                                                  |
| <b>Closed, But Not Trading:</b> |                                                                        |
| North Penn Bancorp *            | 73.70                                                                  |

\* Note: Closed at the minimum after a syndicated offering.

Source: 5/31/05 Conversion Watch

FinPro also considered the trading multiples of other recently converted New Jersey MHCs relative to the Bank on a fully converted basis.

**FIGURE 46 – COMPARISON TO RECENT NEW JERSEY MHCs**

| Ticker                    | Short Name                          | Current<br>Stock<br>Price<br>(\$) | Current Price in Relation to <u>Fully Converted</u> |                        |                   |                               |               |
|---------------------------|-------------------------------------|-----------------------------------|-----------------------------------------------------|------------------------|-------------------|-------------------------------|---------------|
|                           |                                     |                                   | LTM<br>EPS<br>(x)                                   | LTM<br>Core EPS<br>(x) | Book Value<br>(%) | Tangible<br>Book Value<br>(%) | Assets<br>(%) |
| CSBK                      | Clifton Savings Bancorp, Inc. (MHC) | 10.48                             | 43.92                                               | 43.47                  | 90.48             | 90.48                         | 32.25         |
| OSHC                      | Ocean Shore Holding Company (MHC)   | 10.49                             | NA                                                  | NA                     | 87.61             | 87.61                         | 15.46         |
| KRNY                      | Kearny Financial Corp (MHC)         | 10.49                             | NA                                                  | NA                     | 79.63             | 87.29                         | 30.49         |
| Median                    |                                     |                                   | 43.92                                               | 43.47                  | 87.61             | 87.61                         | 30.49         |
| Investors - Min           |                                     |                                   | NM                                                  | 18.18                  | 71.94             | 71.94                         | 13.51         |
| Investors - Mid Point     |                                     |                                   | NM                                                  | 20.41                  | 76.22             | 76.22                         | 15.57         |
| Investors - Maximum       |                                     |                                   | NM                                                  | 23.26                  | 79.81             | 79.81                         | 17.55         |
| Investors - Super Maximum |                                     |                                   | NM                                                  | 25.64                  | 83.26             | 83.26                         | 19.74         |

Source: 5/31/05 Conversion Watch

**VALUATION CONCLUSION**

We believe that the discounts on an earnings and a tangible book basis are appropriate relative to the Comparable Group. This range was confirmed by our analysis of other filed and pending MHC offerings.

It is, therefore, FinPro's opinion that as of May 31, 2005, the estimated pro forma market value of the Bank in a full offering was \$879,211,250 at the midpoint of a range with a minimum of \$747,329,563 to a maximum of \$1,011,092,938 at 15% below and 15% above the midpoint of the range respectively. Assuming an adjusted maximum value of 15% above the maximum value, the adjusted maximum value or super maximum value in a full offering is \$1,162,756,878.

Using the pro forma market values for a full offering shown above, the amount of stock publicly offered as part of the MHC reorganization issuing 44.40% will equal 33,181,875 shares, 39,037,500 shares, 44,893,125 shares and 51,627,094 shares at the minimum, midpoint, maximum and super maximum, respectively.

The document represents an initial valuation for the Bank. Due to the duration of time that passes between the time this document is compiled and the time the offering closes, numerous factors could lead FinPro to update or revise the appraised value of the Bank. Some factors that could lead FinPro to adjust the appraised value include: (1) changes in the Bank's operations and financial condition; (2) changes in the market valuation or financial condition of the Comparable Group; (3) changes in the broader market; and (4) changes in the market for thrift conversions. Should there be material changes to any of these factors, FinPro will prepare an appraisal update to appropriately adjust the value of the Bank. At the time of closing, FinPro will prepare a final appraisal to determine if the valuation range is still appropriate and determine the exact valuation amount appropriate for the Bank.

# Exhibit 1

Profile of FinPro, Inc. and the Author



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# About the Firm

FinPro, Inc. was established in 1987 as a full service management consulting firm specializing in providing advisory services to the financial institutions industry.

FinPro is a proven leader in strategic planning, market feasibility, de novo bank formation, corporate finance, M&A, asset/liability management, and regulatory consulting.

FinPro principals are frequent speakers and presenters at financial institution trade association functions and moderate over fifty board retreats each year.

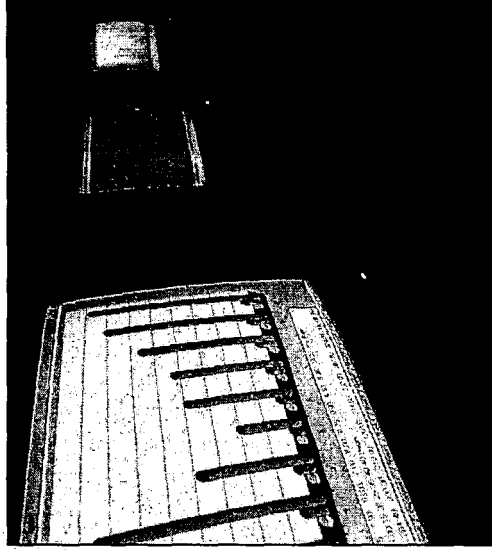
FinPro closely monitors information from the regulatory agencies to stay current with upcoming policies and rules.

FinPro combines its entrepreneurial problem solving skills to maximize value, while working within the regulatory framework.

In addition, FinPro shares its industry expertise by teaching at:

- Stonier Graduate School of Banking
  - strategic planning
  - mergers and acquisitions
- Graduate School of Banking at Colorado
- Graduate School of Bank Investments and Financial Management at the University of South Carolina
  - capital markets
  - finance
- Central Bank of Russia
  - strategic planning

As the attached testimonials attest, FinPro is a relationship oriented firm that continually exceeds its customers' expectations. We serve our clients throughout their lifecycle providing institution specific advice. This is in-line with our core principle of building value together.



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## About the Author

Dennis joined FinPro in June of 1996.

Dennis manages all of the firm's capital markets engagements including mergers and acquisitions, stock valuations and fairness opinions. Competitive analysis, strategic analysis and branch divestitures/acquisitions are other areas of expertise.

In 2003, Dennis taught the American Bankers Association's Merger and Acquisition Course. Dennis has worked on the appraisal of over \$2.0 billion in thrift conversion IPOs, the most notable being that of Roslyn Bancorp, Inc. He has also prepared expert witness testimony for litigation involving corporate appraisal methodology.

Prior to joining the firm, Dennis received broad-based experience in the securities industry. He worked as an Allocations Specialist for Merrill Lynch & Company, supporting their mortgage-backed securities trading desk in New York and for Sandler O'Neill & Partners.

Dennis graduated Magna Cum Laude from Babson College with a triple-major in Finance, Investments and Economics. He is a CFA Charterholder and a member of the New York Society of Security Analysts.



**Dennis E. Gibney, CFA**  
Managing Director



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**Exhibit 2.**
**INVESTORS BANCORP, INC. AND SUBSIDIARY**
**Consolidated Balance Sheets**

March 31, 2005 (unaudited) and June 30, 2004 and 2003

| Assets                                                                                                                                                                                               | March 31,           | June 30,         |                  |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|------------------|------------------|
|                                                                                                                                                                                                      | 2005<br>(Unaudited) | 2004             | 2003             |
| (In Thousands)                                                                                                                                                                                       |                     |                  |                  |
| Cash and cash equivalents                                                                                                                                                                            | \$ 29,244           | 37,653           | 181,845          |
| Securities available-for-sale, at estimated fair value (notes 4 and 10)                                                                                                                              | 780,110             | 1,421,073        | 303,525          |
| Securities held-to-maturity, net (estimated fair value of \$2,183,061,000, \$2,504,518,000 and \$3,906,732,000 at March 31, 2005 (unaudited), June 30, 2004 and 2003, respectively) (notes 3 and 10) | 2,210,366           | 2,522,811        | 3,851,921        |
| Loans receivable, net (note 5)                                                                                                                                                                       | 1,664,101           | 1,105,881        | 778,451          |
| Loans held-for-sale                                                                                                                                                                                  | 3,872               | 1,428            | 10,991           |
| Stock in the Federal Home Loan Bank (note 10)                                                                                                                                                        | 54,714              | 81,990           | 87,241           |
| Accrued interest and dividends receivable (note 6)                                                                                                                                                   | 18,643              | 22,661           | 25,055           |
| Other real estate owned, net                                                                                                                                                                         | 123                 | 154              | 110              |
| Office properties and equipment, net (note 8)                                                                                                                                                        | 30,649              | 26,948           | 22,846           |
| Net deferred tax asset (note 11)                                                                                                                                                                     | 17,318              | 18,788           | 10,260           |
| Premium on deposit acquisition                                                                                                                                                                       | —                   | 1,102            | 3,048            |
| Bank owned life insurance contracts (note 2)                                                                                                                                                         | 76,585              | 75,543           | 74,541           |
| Other assets                                                                                                                                                                                         | 5,149               | 2,108            | 2,570            |
|                                                                                                                                                                                                      | <u>\$ 4,890,874</u> | <u>5,318,140</u> | <u>5,352,404</u> |
| <b>Liabilities and Stockholder's Equity</b>                                                                                                                                                          |                     |                  |                  |
| Deposits (note 9)                                                                                                                                                                                    | \$ 3,273,437        | 3,266,935        | 3,172,826        |
| Borrowed funds (note 10)                                                                                                                                                                             | 1,194,277           | 1,604,798        | 1,744,827        |
| Advance payments by borrowers for taxes and insurance                                                                                                                                                | 9,091               | 7,087            | 5,314            |
| Other liabilities                                                                                                                                                                                    | 16,152              | 37,657           | 36,900           |
| Total liabilities                                                                                                                                                                                    | <u>4,492,957</u>    | <u>4,916,477</u> | <u>4,959,867</u> |
| Stockholder's equity (note 15):                                                                                                                                                                      |                     |                  |                  |
| Common stock, par value \$0.10 Authorized 3,000 shares; outstanding 50 shares                                                                                                                        | —                   | —                | —                |
| Additional paid in capital                                                                                                                                                                           | 25                  | 25               | 25               |
| Retained earnings                                                                                                                                                                                    | 404,220             | 414,361          | 394,524          |
| Accumulated other comprehensive loss:                                                                                                                                                                |                     |                  |                  |
| Net unrealized depreciation on securities available for sale, net of tax                                                                                                                             | (5,573)             | (11,968)         | (1,162)          |
| Minimum pension liability, net of tax                                                                                                                                                                | (755)               | (755)            | (850)            |
|                                                                                                                                                                                                      | <u>(6,328)</u>      | <u>(12,723)</u>  | <u>(2,012)</u>   |
| Total stockholder's equity                                                                                                                                                                           | <u>397,917</u>      | <u>401,663</u>   | <u>392,537</u>   |
| Commitments and contingencies (notes 7 and 13)                                                                                                                                                       |                     |                  |                  |
|                                                                                                                                                                                                      | <u>\$ 4,890,874</u> | <u>5,318,140</u> | <u>5,352,404</u> |

See accompanying notes to consolidated financial statements.

Exhibit 3.

INVESTORS BANCORP, INC. AND SUBSIDIARY

Consolidated Statements of Income

Nine months ended March 31, 2005 and 2004 (unaudited) and years ended June 30, 2004, 2003, and 2002

|                                                                                        | Nine Months Ended March 31, |             | Years Ended June 30, |         |         |
|----------------------------------------------------------------------------------------|-----------------------------|-------------|----------------------|---------|---------|
|                                                                                        | 2005                        | 2004        | 2004                 | 2003    | 2002    |
|                                                                                        | (Unaudited)                 | (Unaudited) | (In Thousands)       |         |         |
| Interest and dividend income:                                                          |                             |             |                      |         |         |
| Loans receivable and loans held-for-sale                                               | \$ 53,524                   | 34,460      | 47,709               | 54,421  | 65,706  |
| Securities:                                                                            |                             |             |                      |         |         |
| United States Government and agency obligations                                        | 4,155                       | 4,421       | 5,851                | 1,817   | 856     |
| Mortgage-backed securities                                                             | 109,085                     | 114,869     | 151,850              | 175,643 | 206,685 |
| Equity securities available-for-sale                                                   | 1,302                       | 1,146       | 1,523                | 918     | 1,341   |
| Municipal bonds and other debt                                                         | 994                         | 1,311       | 1,633                | 2,373   | 1,861   |
| Interest-bearing deposits                                                              | 343                         | 684         | 866                  | 1,385   | 1,600   |
| Federal Home Loan Bank of New York stock                                               | 1,463                       | 802         | 1,142                | 4,681   | 5,046   |
| Total interest and dividend income                                                     | 170,866                     | 157,693     | 210,574              | 241,238 | 283,095 |
| Interest expense:                                                                      |                             |             |                      |         |         |
| Deposits (note 9)                                                                      | 50,831                      | 49,672      | 65,445               | 83,806  | 99,807  |
| Secured borrowings                                                                     | 45,683                      | 46,751      | 62,113               | 74,315  | 85,532  |
| Total interest expense                                                                 | 96,514                      | 96,423      | 127,558              | 158,121 | 185,339 |
| Net interest income                                                                    | 74,352                      | 61,270      | 83,016               | 83,117  | 97,756  |
| Provision for loan losses (note 5)                                                     | 400                         | 400         | 600                  | 600     | 500     |
| Net interest income after provision for loan losses                                    | 73,952                      | 60,870      | 82,416               | 82,517  | 97,256  |
| Other income:                                                                          |                             |             |                      |         |         |
| Fees and service charges                                                               | 1,778                       | 1,633       | 2,319                | 2,170   | 1,876   |
| Increase (decrease) and death benefits on bank owned life insurance contracts (note 2) | 4,333                       | 440         | 1,002                | 3,885   | (2,539) |
| Gain on sales of mortgage loans, net                                                   | 382                         | 705         | 814                  | 1,087   | 136     |
| Gain on securities transactions, net (notes 3 and 4)                                   | (9,750)                     | 2,824       | 2,824                | —       | 219     |
| Loss on securities due to other-than-temporary decline in fair value (note 4)          | —                           | —           | (3,094)              | —       | —       |
| Gain (loss) on sale of other real estate owned, net                                    | 12                          | 25          | 25                   | (4)     | 6       |
| Other income                                                                           | 176                         | —           | —                    | —       | —       |
| Total other income (loss)                                                              | (3,069)                     | 5,627       | 3,890                | 7,138   | (302)   |
| Operating expenses:                                                                    |                             |             |                      |         |         |
| Compensation and fringe benefits (note 12)                                             | 26,693                      | 23,545      | 31,578               | 28,896  | 24,277  |
| Advertising and promotional expense                                                    | 2,161                       | 1,358       | 1,914                | 1,497   | 960     |
| Office occupancy and equipment expense (notes 8 and 13)                                | 7,332                       | 6,514       | 9,517                | 7,994   | 6,102   |
| Federal insurance premiums                                                             | 354                         | 367         | 490                  | 485     | 431     |
| Stationery, printing, supplies and telephone                                           | 1,323                       | 1,302       | 1,734                | 1,742   | 1,613   |
| Legal, audit, accounting, and supervisory examination fees                             | 981                         | 662         | 997                  | 628     | 949     |
| Data processing service fees                                                           | 2,584                       | 2,609       | 3,491                | 3,126   | 2,402   |
| Amortization of premium on deposit acquisition                                         | 1,102                       | 1,459       | 1,946                | 1,946   | 1,946   |
| Loss on early extinguishment of debt                                                   | 43,616                      | —           | —                    | —       | —       |
| Other operating expenses                                                               | 2,177                       | 2,508       | 3,136                | 2,839   | 2,312   |
| Total operating expenses                                                               | 88,323                      | 40,324      | 54,803               | 49,153  | 40,992  |
| (Loss) income before income tax expense                                                | (17,440)                    | 26,173      | 31,503               | 40,502  | 55,962  |
| Income tax (benefit) expense (note 11)                                                 | (7,299)                     | 8,927       | 11,666               | 12,232  | 20,093  |
| Net (loss) income                                                                      | \$ (10,141)                 | 17,246      | 19,837               | 28,270  | 35,869  |

See accompanying notes to consolidated financial statements.

Exhibit 4.

INVESTORS BANCORP, INC. AND SUBSIDIARY

Consolidated Statements of Stockholder's Equity

Nine months ended March 31, 2005 (unaudited) and years ended June 30, 2004, 2003, and 2002

|                                                                                                | Common<br>stock | Additional<br>paid-in<br>capital | Retained<br>earnings | Minimum<br>pension<br>liability | Accumulated other<br>comprehensive loss<br>Unrealized<br>losses on<br>securities | Total<br>stockholder's<br>equity |
|------------------------------------------------------------------------------------------------|-----------------|----------------------------------|----------------------|---------------------------------|----------------------------------------------------------------------------------|----------------------------------|
|                                                                                                | (In Thousands)  |                                  |                      |                                 |                                                                                  |                                  |
| Balance at June 30, 2001                                                                       | \$ —            | 25                               | 330,385              | (180)                           | (5,572)                                                                          | 324,658                          |
| Comprehensive income:                                                                          |                 |                                  |                      |                                 |                                                                                  |                                  |
| Net income                                                                                     | —               | —                                | 35,869               | —                               | —                                                                                | 35,869                           |
| Change in minimum pension liability, net<br>of tax of \$174,000                                | —               | —                                | —                    | (261)                           | —                                                                                | (261)                            |
| Unrealized gain on securities available-<br>for-sale, net of tax of \$2,766,000                | —               | —                                | —                    | —                               | 5,093                                                                            | 5,093                            |
| Reclassification adjustment for gains<br>included in net income, net of tax<br>of \$81,000     | —               | —                                | —                    | —                               | (138)                                                                            | (138)                            |
| Total comprehensive income                                                                     |                 |                                  |                      |                                 |                                                                                  | 40,563                           |
| Balance at June 30, 2002                                                                       | —               | 25                               | 366,254              | (441)                           | (617)                                                                            | 365,221                          |
| Comprehensive income:                                                                          |                 |                                  |                      |                                 |                                                                                  |                                  |
| Net income                                                                                     | —               | —                                | 28,270               | —                               | —                                                                                | 28,270                           |
| Change in minimum pension liability, net<br>of tax of \$273,000                                | —               | —                                | —                    | (409)                           | —                                                                                | (409)                            |
| Unrealized gain on securities available-<br>for-sale, net of tax of \$320,000                  | —               | —                                | —                    | —                               | (545)                                                                            | (545)                            |
| Total comprehensive income                                                                     |                 |                                  |                      |                                 |                                                                                  | 27,316                           |
| Balance at June 30, 2003                                                                       | —               | 25                               | 394,524              | (850)                           | (1,162)                                                                          | 392,537                          |
| Comprehensive income:                                                                          |                 |                                  |                      |                                 |                                                                                  |                                  |
| Net income                                                                                     | —               | —                                | 19,837               | —                               | —                                                                                | 19,837                           |
| Change in minimum pension liability, net<br>of tax of \$64,000                                 | —               | —                                | —                    | 95                              | —                                                                                | 95                               |
| Unrealized loss on securities available-<br>for-sale, net of tax benefit of \$7,163,000        | —               | —                                | —                    | —                               | (12,726)                                                                         | (12,726)                         |
| Reclassification adjustment for losses<br>included in net income, net of tax<br>of \$551,000   | —               | —                                | —                    | —                               | 1,920                                                                            | 1,920                            |
| Total comprehensive income                                                                     |                 |                                  |                      |                                 |                                                                                  | 9,126                            |
| Balance at June 30, 2004                                                                       | —               | 25                               | 414,361              | (755)                           | (11,968)                                                                         | 401,663                          |
| Comprehensive income (unaudited):                                                              |                 |                                  |                      |                                 |                                                                                  |                                  |
| Net loss                                                                                       | —               | —                                | (10,141)             | —                               | —                                                                                | (10,141)                         |
| Unrealized loss on securities available-<br>for-sale, net of tax benefit of \$214,000          | —               | —                                | —                    | —                               | (383)                                                                            | (383)                            |
| Reclassification adjustment for losses<br>included in net income, net of tax<br>of \$3,885,000 | —               | —                                | —                    | —                               | 6,778                                                                            | 6,778                            |
| Total comprehensive income                                                                     |                 |                                  |                      |                                 |                                                                                  | (3,746)                          |
| Balance at March 31, 2005 (unaudited)                                                          | \$ —            | 25                               | 404,220              | (755)                           | (5,573)                                                                          | 397,917                          |

See accompanying notes to consolidated financial statements.

## Exhibit 5.

## INVESTORS BANCORP, INC. AND SUBSIDIARY

## Consolidated Statements of Cash Flows

Nine months ended March 31, 2005 and 2004 (unaudited) and years ended June 30, 2004, 2003, and 2002

|                                                                                    | Nine Months Ended March 31, |             | Years Ended June 30, |             |             |
|------------------------------------------------------------------------------------|-----------------------------|-------------|----------------------|-------------|-------------|
|                                                                                    | 2005                        | 2004        | 2004                 | 2003        | 2002        |
|                                                                                    | (Unaudited)                 | (Unaudited) |                      |             |             |
|                                                                                    | (In Thousands)              |             |                      |             |             |
| Cash flows from operating activities:                                              |                             |             |                      |             |             |
| Net (loss) income                                                                  | \$ (10,141)                 | 17,246      | 19,837               | 28,270      | 35,869      |
| Adjustments to reconcile net income to net cash provided by operating activities:  |                             |             |                      |             |             |
| Amortization of premiums and accretion of discounts on securities, net             | 10,160                      | 17,734      | 22,690               | 34,098      | 15,057      |
| Amortization of premium on deposit acquisition                                     | 1,102                       | 1,459       | 1,946                | 1,946       | 1,946       |
| Provision for loan losses                                                          | 400                         | 400         | 600                  | 600         | 500         |
| Depreciation and amortization of office properties and equipment                   | 2,279                       | 2,029       | 2,304                | 2,516       | 1,742       |
| Loss (gain) on securities transactions, net                                        | 9,750                       | (2,824)     | (2,824)              | —           | (219)       |
| Loss on securities due to other-than-temporary decline in fair value               | —                           | —           | 3,094                | —           | —           |
| Mortgage loans originated for sale                                                 | (44,923)                    | (42,814)    | (51,021)             | (83,784)    | (9,507)     |
| Proceeds from mortgage loan sales                                                  | 42,862                      | 50,817      | 61,398               | 76,482      | 7,041       |
| Gain on sales of mortgage loans, net                                               | (382)                       | (705)       | (814)                | (1,088)     | (136)       |
| Proceeds from sales of other real estate owned                                     | 167                         | 135         | 135                  | 1,668       | 1,179       |
| Net (gain) loss on sale of other real estate owned                                 | (12)                        | (25)        | (25)                 | 4           | (6)         |
| Death benefits on bank owned life insurance contracts                              | (2,732)                     | —           | —                    | (6,210)     | —           |
| (Increase) decrease in bank owned life insurance contracts                         | (1,601)                     | (392)       | (1,002)              | 2,325       | 2,539       |
| Decrease in accrued interest receivable                                            | 4,018                       | 1,913       | 2,394                | 1,883       | 946         |
| Deferred tax benefit                                                               | (1,979)                     | (1,620)     | (1,978)              | (5,101)     | (811)       |
| (Increase) decrease in other assets                                                | (3,264)                     | (707)       | 350                  | (840)       | 1,727       |
| (Decrease) increase in other liabilities                                           | (21,503)                    | (3,319)     | 1,167                | (1,264)     | 16,351      |
| Total adjustments                                                                  | (5,658)                     | 22,081      | 38,414               | 23,235      | 38,349      |
| Net cash provided by operating activities                                          | (15,799)                    | 39,327      | 58,251               | 51,505      | 74,218      |
| Cash flows from investing activities:                                              |                             |             |                      |             |             |
| Net (increase) decrease in loans receivable                                        | (558,743)                   | (207,318)   | (328,185)            | 212,280     | (15,836)    |
| Purchases of mortgage-backed securities held-to-maturity                           | (260,782)                   | (562,312)   | (863,170)            | (3,075,015) | (2,257,912) |
| Purchases of mortgage-backed securities available-for-sale                         | (62,175)                    | (1,350,582) | (1,436,645)          | (226,812)   | —           |
| Purchases of equity securities available-for-sale                                  | —                           | —           | —                    | (35,000)    | —           |
| Proceeds from sale of equity securities available-for-sale                         | 20,729                      | —           | —                    | —           | 17,865      |
| Proceeds from calls/maturities on debt securities held-to-maturity                 | 25,328                      | 27,079      | 20,413               | 40,316      | —           |
| Proceeds from calls/maturities on debt securities available-for-sale               | —                           | 10,000      | —                    | —           | 30,822      |
| Purchases of debt securities held-to-maturity                                      | (17,000)                    | (25,000)    | (25,000)             | (164,351)   | —           |
| Proceeds from paydowns/maturities on mortgage-backed securities held-to-maturity   | 515,154                     | 1,607,386   | 2,042,311            | 3,143,228   | 1,829,887   |
| Proceeds from paydowns/maturities on mortgage-backed securities available-for-sale | 204,539                     | 147,232     | 267,196              | 74,340      | 37,033      |
| Proceeds from sales of mortgage-backed securities held-to-maturity                 | 46,942                      | 135,688     | 135,688              | —           | —           |
| Proceeds from sales of mortgage-backed securities available-for-sale               | 470,828                     | 30,390      | 30,390               | —           | 17,002      |
| Proceeds from redemption of Federal Home Loan Bank stock                           | 74,776                      | 9,251       | 17,001               | 25,001      | 17,851      |
| Purchases of Federal Home Loan Bank stock                                          | (47,500)                    | (9,999)     | (11,749)             | (10,750)    | (4,450)     |
| Purchases of office properties and equipment                                       | (5,980)                     | (3,518)     | (6,406)              | (5,843)     | (6,385)     |
| Purchases of bank owned life insurance contracts                                   | —                           | —           | —                    | (40,000)    | (40,000)    |
| Proceeds from death benefits on bank owned life insurance contracts                | 3,291                       | —           | —                    | 6,806       | —           |
| Net cash used in investing activities                                              | 409,407                     | (191,703)   | (158,156)            | (55,800)    | (374,123)   |
| Cash flows from financing activities:                                              |                             |             |                      |             |             |
| Net increase in deposits                                                           | 6,501                       | 71,421      | 94,109               | 338,406     | 552,243     |
| Net decrease in funds borrowed under short-term repurchase agreements              | 55,000                      | —           | (140)                | (182,379)   | (22,091)    |
| Proceeds from funds borrowed under other repurchase agreements                     | 420,000                     | 65,000      | 115,000              | 356,000     | 1,016,000   |
| Repayments of funds borrowed under other repurchase agreements                     | (904,000)                   | (90,000)    | (255,000)            | (400,000)   | (1,259,000) |
| Net increase in Federal Home Loan Bank short-term advances                         | 18,500                      | —           | —                    | —           | —           |
| Repayments of Federal Home Loan Bank advances                                      | (22)                        | (22)        | (29)                 | (28)        | (28)        |
| Net increase (decrease) in advance payments by borrowers for taxes and insurance   | 2,004                       | 697         | 1,773                | (1,542)     | 624         |
| Net cash (used in) provided by financing activities                                | (402,017)                   | 47,096      | (44,287)             | 110,457     | 287,748     |
| Net (decrease) increase in cash and cash equivalents                               | (8,409)                     | (105,280)   | (144,192)            | 106,162     | (12,157)    |
| Cash and cash equivalents at beginning of year                                     | 37,678                      | 181,870     | 181,870              | 75,708      | 87,865      |
| Cash and cash equivalents at end of year                                           | \$ 29,269                   | 76,590      | 37,678               | 181,870     | 75,708      |
| Supplemental cash flow information:                                                |                             |             |                      |             |             |
| Noncash investing activities:                                                      |                             |             |                      |             |             |
| Real estate acquired through foreclosure                                           | \$ 123                      | 50          | 154                  | 1,580       | 1,085       |
| Cash paid during the year for:                                                     |                             |             |                      |             |             |
| Interest                                                                           | 96,514                      | 96,423      | 127,423              | 159,630     | 193,489     |
| Income taxes                                                                       | 15,700                      | 12,100      | 12,118               | 20,947      | 9,527       |

# Exhibit 6

## Selected Financial Data

| Corporate              |                                            |          |             |       |                   | Key Financial Data for the Most Recent Period End |                      |                     |                   |                         |                      |                        |
|------------------------|--------------------------------------------|----------|-------------|-------|-------------------|---------------------------------------------------|----------------------|---------------------|-------------------|-------------------------|----------------------|------------------------|
| Ticker                 | Short Name                                 | Exchange | City        | State | Number of Offices | IPO Date                                          | Total Assets (\$000) | Loans/ Deposits (%) | Loans/ Assets (%) | Securitized/ Assets (%) | Deposits/ Assets (%) | Borrowings/ Assets (%) |
| Comparable Thrift Data |                                            |          |             |       |                   |                                                   |                      |                     |                   |                         |                      |                        |
| BCSB                   | BCSB Bankcorp, Inc. (MHC)                  | NASDAQ   | Baltimore   | MD    | 17                | 07/08/1998                                        | 790,367              | 69.97               | 51.92             | 41.63                   | 74.20                | 19.86                  |
| CFBN                   | Capitol Federal Financial (MHC)            | NASDAQ   | Topeka      | KS    | 36                | 04/01/1999                                        | 8,498,764            | 124.68              | 59.43             | 38.00                   | 47.67                | 40.93                  |
| CSBK                   | Clifton Savings Bancorp, Inc. (MHC)        | NASDAQ   | Clifton     | NJ    | 10                | 03/04/2004                                        | 841,877              | 63.84               | 42.20             | N/A                     | 66.10                | 8.94                   |
| ALLB                   | Greater Delaware Valley Savings Bank (MHC) | NASDAQ   | Broomall    | PA    | 9                 | 03/03/1995                                        | 387,846              | 71.20               | 54.49             | 34.86                   | 76.52                | 13.48                  |
| GCBC                   | Greene County Bancorp Inc. (MHC)           | NASDAQ   | Catskill    | NY    | 7                 | 12/30/1998                                        | 293,292              | 62.62               | 54.06             | 36.62                   | 86.33                | 2.56                   |
| KFED                   | K-Fed Bancorp (MHC)                        | NASDAQ   | Covina      | CA    | 5                 | 03/31/2004                                        | 615,881              | 110.52              | 84.60             | 9.08                    | 76.55                | 8.07                   |
| NWSB                   | Northwest Bancorp, Inc. (MHC)              | NASDAQ   | Warren      | PA    | 151               | 11/07/1994                                        | 6,340,950            | 82.97               | 67.86             | 23.01                   | 81.79                | 8.47                   |
| ONFC                   | Oneida Financial Corp. (MHC)               | NASDAQ   | Oneida      | NY    | 10                | 12/30/1998                                        | 422,447              | 71.01               | 51.02             | 36.89                   | 71.85                | 15.24                  |
| PBHC                   | Puhalder Bancorp, Inc. (MHC)               | NASDAQ   | Oswego      | NY    | 7                 | 11/16/1995                                        | 308,616              | 76.27               | 60.55             | 29.68                   | 79.38                | 12.80                  |
| PBCT                   | People's Bank (MHC)                        | NASDAQ   | Bridgeport  | CT    | 157               | 07/06/1988                                        | 10,857,300           | 89.11               | 74.24             | 18.15                   | 83.32                | 3.78                   |
| WFD                    | Westfield Financial Inc. (MHC)             | AMEX     | Westfield   | MA    | 10                | 12/28/2001                                        | 799,687              | 61.28               | 47.19             | 42.87                   | 77.01                | 7.29                   |
|                        | Average                                    |          |             |       |                   |                                                   | 2,741,548            | 80.32               | 58.87             | 31.08                   | 74.61                | 12.86                  |
|                        | Median                                     |          |             |       |                   |                                                   | 790,367              | 71.20               | 54.49             | 35.74                   | 76.55                | 8.94                   |
|                        | Maximum                                    |          |             |       |                   |                                                   | 10,857,300           | 124.68              | 84.60             | 42.87                   | 86.33                | 40.93                  |
|                        | Minimum                                    |          |             |       |                   |                                                   | 293,292              | 61.28               | 42.20             | 9.08                    | 47.67                | 2.56                   |
|                        | Investors Bancorp, Inc.                    |          | Short Hills | NJ    | 46                |                                                   | 4,890,874            | 51.01               | 34.02             | 61.14                   | 66.93                | 24.42                  |
|                        | Variance to the Comparable Median          |          |             |       |                   |                                                   | 4,100,507            | (20.19)             | (20.47)           | 25.40                   | (9.62)               | 15.48                  |

# Exhibit 6

## Selected Financial Data

| Ticker | Short Name                                 | Capital for the Most Recent Period End |         |         |               |         |          | Asset Quality for the Most Recent Period End |           |        |           |           |           | LTM Profitability |     |
|--------|--------------------------------------------|----------------------------------------|---------|---------|---------------|---------|----------|----------------------------------------------|-----------|--------|-----------|-----------|-----------|-------------------|-----|
|        |                                            | Tangible                               |         |         | Core Capital/ |         |          | NPLs/                                        | Reserves/ | NPA/   | Reserves/ | Return on | Return on |                   |     |
|        |                                            | Assets/                                | Equity/ | Assets/ | Tangible      | Assets/ | Equity + |                                              |           |        |           |           |           |                   |     |
|        |                                            | (%)                                    | (%)     | (%)     | Assets        | (%)     | Assets   | (%)                                          | NPLs      | Assets | Loans     | (%)       | (%)       | (%)               | (%) |
| BCSB   | BCSB Bancorp, Inc. (MHC)                   | 5.26                                   | 4.94    | 6.31    | 6.99          | 5.60    | 0.37     | 180.24                                       | 0.20      | 3.79   | 0.66      | 172.57    | 0.09      | 1.60              |     |
| CFEN   | Capitol Federal Financial (MHC)            | 10.09                                  | 10.09   | -       | 9.00          | 10.14   | 0.09     | 98.67                                        | 0.09      | 0.90   | 0.09      | 57.40     | (0.99)    | (9.60)            |     |
| CSBK   | Clifton Savings Bancorp, Inc. (MHC)        | 24.13                                  | 24.13   | -       | 17.56         | 24.26   | -        | NM                                           | -         | -      | 0.31      | NM        | 0.67      | 2.62              |     |
| ALLB   | Greater Delaware Valley Savings Bank (MHC) | 8.87                                   | 8.87    | -       | 9.10          | 9.55    | 0.61     | 202.92                                       | 0.80      | 9.07   | 1.24      | 70.12     | 0.47      | 5.15              |     |
| GCBC   | Greene County Bancorp Inc. (MHC)           | 10.73                                  | 10.73   | -       | 9.45          | 11.16   | 0.11     | 685.08                                       | 0.06      | 0.57   | 0.78      | 685.08    | 1.06      | 9.84              |     |
| KFED   | K-Fed Bancorp (MHC)                        | 15.05                                  | 14.42   | 4.91    | 10.38         | 15.42   | 0.08     | 556.13                                       | 0.07      | 0.48   | 0.44      | 507.61    | 0.74      | 4.99              |     |
| NWSB   | Northwest Bancorp, Inc. (MHC)              | 8.96                                   | 6.67    | 27.30   | NA            | 9.44    | 0.79     | 90.08                                        | 0.64      | 7.15   | 0.71      | 75.60     | 0.88      | 10.03             |     |
| ONFC   | Oneida Financial Corp. (MHC)               | 12.24                                  | 9.40    | 25.61   | 8.72          | 12.71   | 0.23     | 395.19                                       | 0.12      | 0.97   | 0.91      | 395.19    | 0.83      | 6.94              |     |
| PBHC   | Pathfinder Bancorp, Inc. (MHC)             | 6.79                                   | 5.44    | 21.05   | 7.50          | 7.40    | 0.94     | 106.58                                       | 0.85      | 12.47  | 1.01      | 71.90     | 0.40      | 5.69              |     |
| PBCT   | People's Bank (MHC)                        | 11.20                                  | 10.30   | 8.98    | 10.60         | 11.87   | 0.32     | 279.69                                       | 0.25      | 2.22   | 0.90      | 270.37    | 1.05      | 9.52              |     |
| WFD    | Westfield Financial Inc. (MHC)             | 14.85                                  | 14.85   | -       | 14.87         | 15.51   | 0.58     | 239.97                                       | 0.28      | 1.86   | 1.40      | 239.97    | 0.78      | 5.25              |     |
|        | Average                                    | 11.65                                  | 10.89   | 8.56    | 10.42         | 12.10   | 0.37     | 283.46                                       | 0.31      | 3.59   | 0.77      | 254.58    | 0.54      | 4.73              |     |
|        | Median                                     | 10.73                                  | 10.09   | 4.91    | 9.28          | 11.16   | 0.32     | 221.45                                       | 0.20      | 1.86   | 0.78      | 206.27    | 0.74      | 5.25              |     |
|        | Maximum                                    | 24.13                                  | 24.13   | 27.30   | 17.56         | 24.26   | 0.94     | 685.08                                       | 0.85      | 12.47  | 1.40      | 685.08    | 1.06      | 10.03             |     |
|        | Minimum                                    | 5.26                                   | 4.94    | -       | 6.99          | 5.60    | -        | 90.08                                        | -         | -      | 0.09      | 57.40     | (0.99)    | (9.60)            |     |
|        | Investors Bancorp, Inc.                    | 8.14                                   | 8.14    | -       | 7.57          | 8.25    | 0.51     | 65.44                                        | 0.18      | 2.15   | 0.33      | 64.49     | 0.58      | 7.69              |     |
|        | Variance to the Comparable Median          | (2.59)                                 | (1.95)  | (4.91)  | (1.71)        | (2.91)  | 0.19     | (156.01)                                     | (0.02)    | 0.29   | (0.45)    | (141.78)  | (0.16)    | 2.44              |     |

## Exhibit 6

## Selected Financial Data

| Ticker                 | Short Name                                 | LTM Income Statement         |                   |                         |                         |                                    |                                     |                      | Growth             |                      |                     | Market Data            |                   |                      |                 |                |                                   |                          |
|------------------------|--------------------------------------------|------------------------------|-------------------|-------------------------|-------------------------|------------------------------------|-------------------------------------|----------------------|--------------------|----------------------|---------------------|------------------------|-------------------|----------------------|-----------------|----------------|-----------------------------------|--------------------------|
|                        |                                            | Yield on Ave Earn Assets (%) | Cost of Funds (%) | Net Interest Spread (%) | Net Interest Margin (%) | Noninterest Income/ Avg Assets (%) | Noninterest Expense/ Avg Assets (%) | Efficiency Ratio (%) | Overhead Ratio (%) | Asset Growth LTM (%) | Loan Growth LTM (%) | Deposit Growth LTM (%) | Market Value (\$) | Price Per Share (\$) | Price High (\$) | Price Low (\$) | Publicly Reported Book Value (\$) | Tangible Book Value (\$) |
| Comparable Thrift Data |                                            |                              |                   |                         |                         |                                    |                                     |                      |                    |                      |                     |                        |                   |                      |                 |                |                                   |                          |
| BCSB                   | BCSB Bancorp, Inc. (MHC)                   | 4.82                         | NA                | NA                      | 2.29                    | 0.16                               | 2.12                                | 90.09                | 89.33              | 8.15                 | 13.20               | 1.53                   | 82.60             | 14.00                | 17.49           | 13.72          | 7.04                              | 6.60                     |
| CFBN                   | Capitol Federal Financial (MHC)            | 4.69                         | 3.23              | 1.46                    | 1.77                    | 0.27                               | 3.60                                | 178.65               | 191.05             | 0.36                 | 15.54               | (2.26)                 | 2,464.00          | 33.12                | 37.31           | 32.75          | 11.80                             | 11.80                    |
| CSBK                   | Clifton Savings Bancorp, Inc. (MHC)        | 4.09                         | 2.13              | 1.96                    | 2.48                    | 0.05                               | 1.29                                | 52.65                | 51.68              | 13.41                | 41.94               | 3.62                   | 320.00            | 10.48                | 12.00           | 9.98           | 6.65                              | 6.65                     |
| ALLB                   | Greater Delaware Valley Savings Bank (MHC) | 5.33                         | NA                | NA                      | 3.12                    | 0.34                               | 2.74                                | 80.44                | 78.21              | 2.08                 | 0.40                | 6.21                   | 75.90             | 22.05                | 32.30           | 21.50          | 9.99                              | 9.99                     |
| GCBC                   | Greene County Bancorp Inc. (MHC)           | NA                           | NA                | NA                      | 3.98                    | 0.90                               | 3.15                                | 67.84                | 60.12              | 6.80                 | 9.22                | 9.64                   | 75.10             | 36.37                | 37.46           | 33.00          | 15.44                             | 15.44                    |
| KFED                   | K-Fed Bancorp (MHC)                        | NA                           | NA                | NA                      | 2.80                    | 0.51                               | 1.93                                | 59.28                | 51.64              | (8.21)               | 21.67               | (11.09)                | 170.50            | 11.60                | 14.76           | 10.95          | 6.31                              | 6.00                     |
| NWSB                   | Northwest Bancorp, Inc. (MHC)              | 5.51                         | 2.45              | 3.06                    | 3.23                    | 0.47                               | 1.99                                | 55.44                | 48.53              | 9.30                 | 15.76               | 10.04                  | 1,011.40          | 19.90                | 22.23           | 19.82          | 11.17                             | 8.12                     |
| ONFC                   | Oneida Financial Corp. (MHC)               | 5.27                         | 2.14              | 3.12                    | 3.44                    | 2.69                               | 4.32                                | 75.05                | 52.86              | (0.99)               | 7.42                | (0.82)                 | 89.10             | 11.77                | 17.20           | 10.66          | 6.82                              | 5.10                     |
| PBHC                   | Pathfinder Bancorp, Inc. (MHC)             | 5.33                         | NA                | NA                      | 3.26                    | 0.72                               | 3.10                                | 82.77                | 78.58              | 2.08                 | 0.11                | 6.07                   | 38.00             | 15.50                | 26.50           | 15.45          | 8.54                              | 6.74                     |
| PBCT                   | People's Bank (MHC)                        | 4.53                         | 1.47              | 3.06                    | 3.47                    | 1.44                               | 3.13                                | 66.06                | 50.98              | 1.76                 | 11.95               | 2.88                   | 4,003.10          | 28.31                | 29.36           | 25.33          | 8.61                              | 7.83                     |
| WFD                    | Westfield Financial Inc. (MHC)             | 4.64                         | NA                | NA                      | 3.15                    | 0.40                               | 2.25                                | 66.84                | 62.37              | 0.28                 | 4.91                | (0.93)                 | 238.10            | 23.92                | 25.55           | 23.15          | 12.50                             | 12.50                    |
|                        | Average                                    | 4.91                         | 2.28              | 2.53                    | 3.00                    | 0.72                               | 2.69                                | 79.56                | 74.12              | 3.18                 | 12.92               | 2.26                   | 778.89            | 20.64                | 24.74           | 19.66          | 9.53                              | 8.80                     |
|                        | Median                                     | 4.82                         | 2.14              | 3.06                    | 3.15                    | 0.47                               | 2.74                                | 67.84                | 60.12              | 2.08                 | 11.95               | 2.88                   | 170.50            | 19.90                | 25.55           | 19.82          | 8.61                              | 7.83                     |
|                        | Maximum                                    | 5.51                         | 3.23              | 3.12                    | 3.98                    | 2.69                               | 4.32                                | 178.65               | 191.05             | 13.41                | 41.94               | 10.04                  | 4,003.10          | 36.37                | 37.46           | 33.00          | 15.44                             | 15.44                    |
|                        | Minimum                                    | 4.09                         | 1.47              | 1.46                    | 1.77                    | 0.05                               | 1.29                                | 52.65                | 48.53              | (8.21)               | 0.11                | (11.09)                | 38.00             | 10.48                | 12.00           | 9.98           | 6.31                              | 5.10                     |
|                        | Investors Bancorp, Inc.                    | 4.32                         | 2.64              | 1.68                    | 1.85                    | 0.15                               | 1.09                                | 56.05                | 52.37              | (10.71)              | 67.30               | 0.27                   | 879.21            | NA                   | NA              | NA             | NA                                | NA                       |
|                        | Variance to the Comparable Median          | (0.50)                       | 0.50              | (1.39)                  | (1.30)                  | (0.32)                             | (1.65)                              | (11.79)              | (7.75)             | (12.79)              | 55.35               | (2.61)                 | 708.71            | NA                   | NA              | NA             | NA                                | NA                       |



[illegible]

**Exhibit 7**  
**Industry Fully Converted Multiples**  
**Pricing Data as of May 31, 2005**

| Ticker | Short Name                                  | Current<br>Stock<br>Price<br>(\$) | Current<br>Market<br>Value<br>(\$M) | Current Price in Relation to |                 |                |                     |                   |                   | Tangible<br>Book Value<br>(\$) | Assets<br>(%) | Current<br>Dividend<br>Yield<br>(%) | LTM<br>Dividend<br>Payout<br>Ratio<br>(%) |
|--------|---------------------------------------------|-----------------------------------|-------------------------------------|------------------------------|-----------------|----------------|---------------------|-------------------|-------------------|--------------------------------|---------------|-------------------------------------|-------------------------------------------|
|        |                                             |                                   |                                     | Earnings<br>(x)              | Core EPS<br>(x) | LTM EPS<br>(x) | LTM Core EPS<br>(x) | Book Value<br>(%) | Book Value<br>(%) |                                |               |                                     |                                           |
| AABC   | Access Anytime Bancorp. Inc.                | 14.10                             | 24.30                               | 20.70                        | 20.70           | 17.20          | 17.40               | 112.10            | 212.50            | 6.10                           | 0.00          | 0.00                                | 0.00                                      |
| ABCW   | Anchor Bancorp Wisconsin Inc.               | 27.62                             | 616.50                              | 9.00                         | 9.00            | 12.80          | 13.00               | 195.20            | 208.60            | 15.20                          | 1.96          | 23.61                               | 23.61                                     |
| AF     | Astoria Financial Corporation               | 27.54                             | 3,006.60                            | 12.10                        | 12.10           | 13.10          | 12.60               | 207.10            | 239.50            | 21.73                          | 2.90          | 34.92                               | 34.92                                     |
| ALFC   | Atlantic Liberty Financial Corp             | 23.75                             | 40.00                               | 25.80                        | 25.80           | 18.70          | 25.40               | 143.60            | 143.60            | 21.73                          | 1.18          | 22.05                               | 22.05                                     |
| ASBI   | Ameriana Bancorp                            | 14.31                             | 45.20                               | 14.90                        | 14.90           | 26.50          | 26.50               | 116.30            | 118.00            | 10.46                          | 4.47          | 118.52                              | 118.52                                    |
| ASBP   | ASB Financial Corp.                         | 22.48                             | 38.30                               | 18.70                        | 18.70           | 18.40          | 18.60               | 205.20            | 205.20            | 21.86                          | 2.67          | 49.18                               | 49.18                                     |
| BBX    | BankAtlantic Bancorp. Inc.                  | 17.74                             | 988.00                              | 14.30                        | 14.70           | 16.10          | 16.70               | 223.40            | 272.30            | 16.74                          | 0.79          | 12.55                               | 12.55                                     |
| BFBC   | Benjamin Franklin Bancorp. Inc.             | 10.47                             | 88.90                               | NA                           | NA              | NA             | NA                  | NA                | NA                | NA                             | 0.00          | NA                                  | NA                                        |
| BFCH   | BFC Financial Corporation                   | 9.04                              | 254.30                              | 16.10                        | NA              | 19.70          | NA                  | 225.00            | NM                | 3.63                           | 0.71          | 3.48                                | 3.48                                      |
| BFSB   | Brooklyn Federal Bancorp. Inc. (MHC)        | 10.35                             | 136.90                              | NA                           | NA              | NA             | NA                  | NA                | NA                | NA                             | 0.00          | NA                                  | NA                                        |
| BHBC   | Beverly Hills Bancorp Inc.                  | 10.45                             | 221.00                              | 16.30                        | 16.30           | 8.40           | 14.00               | 132.80            | 135.30            | 16.31                          | 4.78          | 30.24                               | 30.24                                     |
| BHL    | Berkshire Hills Bancorp. Inc.               | 31.85                             | 185.80                              | 14.00                        | 15.30           | 15.00          | 16.00               | 144.70            | 153.40            | 14.36                          | 1.51          | 22.64                               | 22.64                                     |
| BKMU   | Bank Mutual Corporation                     | 10.84                             | 690.60                              | 24.60                        | 27.70           | 27.10          | 29.60               | 124.70            | 138.50            | 20.61                          | 2.21          | 55.00                               | 55.00                                     |
| BKUNA  | BankUnited Financial Corporation            | 24.72                             | 737.10                              | 14.70                        | 15.40           | 14.40          | 14.70               | 150.30            | 159.40            | 8.08                           | 0.08          | 0.29                                | 0.29                                      |
| BOFI   | BoFi Holding, Inc.                          | 9.15                              | 75.90                               | 17.60                        | 17.60           | NA             | NA                  | 124.50            | 124.50            | 14.42                          | 0.00          | NA                                  | NA                                        |
| BRBI   | Blue River Bancshares, Inc.                 | 5.25                              | 18.40                               | 21.90                        | 17.90           | NM             | NM                  | 114.30            | 147.60            | 8.61                           | 0.00          | 0.00                                | 0.00                                      |
| BRKL   | Brookline Bancorp. Inc.                     | 15.21                             | 937.80                              | 42.30                        | 43.30           | 47.50          | 50.00               | 153.20            | 166.20            | 42.92                          | 2.24          | 231.25                              | 231.25                                    |
| BYFC   | Broadway Financial Corporation              | 11.00                             | 16.70                               | 13.80                        | 14.20           | 11.60          | 11.60               | 120.90            | 120.90            | 5.65                           | 1.82          | 21.05                               | 21.05                                     |
| CASH   | Meta Financial Group, Inc.                  | 21.17                             | 53.00                               | 33.10                        | 33.20           | 24.60          | 24.60               | 117.70            | 127.40            | 6.65                           | 2.46          | 60.47                               | 60.47                                     |
| CCBI   | Commercial Capital Bancorp Inc.             | 16.95                             | 938.90                              | 10.60                        | 10.60           | 12.50          | 12.50               | 143.90            | 348.80            | 17.61                          | 1.65          | 16.18                               | 16.18                                     |
| CEBK   | Central Bancorp. Inc.                       | 25.89                             | 41.10                               | 11.40                        | 11.50           | 15.70          | 17.80               | 107.60            | 114.20            | 7.89                           | 1.85          | 29.09                               | 29.09                                     |
| CFB    | Commercial Federal Corporation              | 25.01                             | 956.50                              | NM                           | NM              | NM             | 17.30               | 127.50            | 164.20            | 9.40                           | 2.32          | 687.50                              | 687.50                                    |
| CFCP   | Coastal Financial Corporation               | 14.91                             | 263.10                              | 16.90                        | 17.60           | 17.30          | 17.00               | 294.10            | 294.10            | 18.17                          | 1.21          | 21.15                               | 21.15                                     |
| CFCC   | Community Financial Corporation             | 21.27                             | 44.40                               | 12.40                        | 14.40           | 12.10          | 12.50               | 141.50            | 141.60            | 11.10                          | 2.07          | 24.43                               | 24.43                                     |
| CIBI   | Community Investors Bancorp. Inc.           | 13.60                             | 14.30                               | 16.20                        | 16.20           | 16.60          | 16.90               | 110.40            | 110.40            | 11.69                          | 2.65          | 43.90                               | 43.90                                     |
| CITZ   | CFS Bancorp. Inc.                           | 13.11                             | 162.30                              | NM                           | 94.00           | NM             | NM                  | 111.00            | 112.10            | 12.49                          | 3.66          | NM                                  | NM                                        |
| CNY    | Carver Bancorp. Inc.                        | 17.50                             | 43.80                               | 29.20                        | 17.00           | 17.00          | 12.80               | 95.60             | 95.60             | 6.99                           | 1.60          | 27.18                               | 27.18                                     |
| CSBC   | Citizens South Banking Corporation          | 12.63                             | 91.60                               | 24.30                        | 26.70           | 31.60          | 28.30               | 131.70            | 147.40            | 17.91                          | 2.22          | 66.25                               | 66.25                                     |
| CTZN   | Citizens First Bancorp. Inc.                | 21.01                             | 178.30                              | 21.00                        | 21.00           | 20.00          | 20.10               | 108.50            | 118.20            | 12.18                          | 1.71          | 34.29                               | 34.29                                     |
| DCOM   | Dine Community Bancshares, Inc.             | 15.10                             | 561.70                              | 12.60                        | 12.60           | 12.20          | 12.00               | 198.70            | 247.40            | 16.67                          | 3.71          | 45.16                               | 45.16                                     |
| DSL    | Downey Financial Corp.                      | 75.02                             | 2,089.60                            | 10.10                        | 10.10           | 13.90          | 12.90               | 198.20            | 198.80            | 12.37                          | 0.53          | 7.42                                | 7.42                                      |
| EFC    | EFC Bancorp. Inc.                           | 27.00                             | 129.30                              | 22.50                        | 22.90           | 19.90          | 20.50               | 150.20            | 150.20            | 12.78                          | 2.41          | 46.51                               | 46.51                                     |
| ESBF   | ESB Financial Corporation                   | 13.32                             | 179.80                              | 13.90                        | 13.90           | 13.90          | 13.90               | 139.20            | 215.80            | 10.12                          | 3.00          | 41.67                               | 41.67                                     |
| ESBK   | Elmira Savings Bank, FSB                    | 30.75                             | 33.70                               | 13.70                        | 14.00           | 13.10          | 13.50               | 156.20            | 159.30            | 10.61                          | 2.60          | 32.91                               | 32.91                                     |
| FBC    | Flagstar Bancorp. Inc.                      | 19.76                             | 1,225.70                            | 15.90                        | 15.90           | 10.00          | 10.00               | 164.80            | 164.80            | 8.58                           | 5.06          | 63.13                               | 63.13                                     |
| FBEI   | First Bancorp of Indiana, Inc.              | 20.50                             | 32.90                               | 21.40                        | 21.40           | 52.60          | 52.60               | 112.70            | 120.80            | 11.62                          | 2.93          | 151.28                              | 151.28                                    |
| FBNW   | FirstBank NW Corp.                          | 26.01                             | 78.00                               | 12.50                        | 12.50           | 12.40          | 12.40               | 107.90            | NA                | 9.74                           | 2.61          | 32.54                               | 32.54                                     |
| FBSI   | First Bancshares, Inc.                      | 19.64                             | 30.50                               | NM                           | 163.70          | 13.00          | 13.00               | 111.30            | 113.10            | 12.14                          | 0.81          | 10.60                               | 10.60                                     |
| FBTC   | First BancTrust Corporation                 | 12.30                             | 30.70                               | 25.60                        | 27.50           | 23.20          | 24.30               | 112.50            | 112.50            | 13.38                          | 1.95          | 45.28                               | 45.28                                     |
| FBTX   | Franklin Bank Corp.                         | 17.10                             | 388.60                              | 13.80                        | 13.80           | 14.50          | 14.50               | 130.20            | 175.10            | 9.62                           | 0.00          | 0.00                                | 0.00                                      |
| FCAP   | First Capital, Inc.                         | 19.80                             | 51.50                               | 15.00                        | 15.00           | 15.70          | 15.80               | 126.70            | 148.30            | 11.78                          | 3.03          | 47.62                               | 47.62                                     |
| FCFL   | First Community Bank Corporation of America | 25.50                             | 56.60                               | 25.50                        | 25.50           | 28.30          | 28.30               | 234.00            | 238.20            | 21.53                          | 0.00          | 0.00                                | 0.00                                      |
| FDEF   | First Defiance Financial Corp.              | 26.74                             | 187.90                              | 16.30                        | 15.60           | 15.60          | 15.00               | 126.70            | 164.20            | 14.42                          | 3.29          | 49.12                               | 49.12                                     |
| FDT    | Federal Trust Corporation                   | 11.10                             | 89.60                               | 18.50                        | 19.90           | 24.10          | 21.60               | 220.20            | 220.20            | 13.82                          | 1.08          | 23.91                               | 23.91                                     |
| FED    | FirstFed Financial Corp.                    | 54.18                             | 895.70                              | 12.30                        | 12.30           | 13.30          | 13.30               | 180.70            | 182.50            | 10.63                          | 0.00          | 0.00                                | 0.00                                      |
| FFBH   | First Federal Bancshares of Arkansas, Inc.  | 24.49                             | 124.50                              | 16.60                        | 16.60           | 16.30          | 16.30               | 164.80            | 164.80            | 15.93                          | 1.96          | 30.67                               | 30.67                                     |
| FFBI   | First Federal Bancshares, Inc.              | 20.00                             | 24.90                               | 21.70                        | 22.00           | 17.10          | 19.30               | 104.70            | 112.30            | 7.63                           | 2.40          | 29.06                               | 29.06                                     |
| FFCH   | First Financial Holdings, Inc.              | 28.44                             | 351.30                              | 12.70                        | 12.70           | 13.90          | 16.20               | 205.50            | 237.10            | 14.20                          | 3.23          | 44.61                               | 44.61                                     |
| FFCO   | FedFirst Financial Corp. (MHC)              | 9.14                              | 60.40                               | NA                           | NA              | NA             | NA                  | NA                | NA                | NA                             | 0.00          | NA                                  | NA                                        |
| FFDF   | FFD Financial Corporation                   | 17.20                             | 20.40                               | 19.60                        | 19.60           | 25.70          | 25.70               | 120.00            | 120.00            | 14.63                          | 2.56          | 64.93                               | 64.93                                     |
| FFFD   | North Central Bancshares, Inc.              | 38.74                             | 59.60                               | 14.20                        | 12.30           | 11.80          | 11.40               | 139.70            | 158.10            | 12.65                          | 2.99          | 32.83                               | 32.83                                     |

**Exhibit 7**  
**Industry Fully Converted Multiples**  
**Pricing Data as of May 31, 2005**

| Ticker | Short Name                                  | Current Stock Price (\$) | Current Market Value (\$M) | Earnings (\$) | Core EPS (\$) | Current Price in Relation to |                   |                 |                |                          |            |        | Current Dividend Yield (%) | LTM Dividend Payout Ratio (%) |
|--------|---------------------------------------------|--------------------------|----------------------------|---------------|---------------|------------------------------|-------------------|-----------------|----------------|--------------------------|------------|--------|----------------------------|-------------------------------|
|        |                                             |                          |                            |               |               | LTM EPS (\$)                 | LTM Core EPS (\$) | Book Value (\$) | Book Value (%) | Tangible Book Value (\$) | Assets (%) |        |                            |                               |
| FFFL   | Fidelity Bankshares, Inc.                   | 24.75                    | 617.60                     | 22.10         | 22.10         | 24.00                        | 22.90             | 239.80          | 242.60         | 17.22                    | 1.29       | 28.49  |                            |                               |
| FFHS   | First Franklin Corporation                  | 15.90                    | 26.30                      | 44.20         | 51.90         | 49.70                        | 55.90             | 110.40          | 110.40         | 9.66                     | 2.01       | 100.00 |                            |                               |
| FFIC   | Flushing Financial Corporation              | 16.89                    | 324.70                     | 12.80         | 12.80         | 13.00                        | 12.60             | 201.80          | 206.80         | 15.19                    | 2.37       | 29.23  |                            |                               |
| FFNM   | First Federal of Northern Michigan Bancorp. | 9.03                     | 28.00                      | 45.20         | 45.20         | 50.20                        | 56.30             | 128.30          | 165.80         | 10.46                    | 2.40       | 105.22 |                            |                               |
| FFSX   | First Federal Bankshares, Inc.              | 22.53                    | 81.60                      | 22.50         | 22.50         | 16.00                        | 21.50             | 113.80          | 153.60         | 14.11                    | 1.78       | 28.37  |                            |                               |
| FKFS   | First Keystone Financial, Inc.              | 17.31                    | 35.10                      | 12.70         | 23.50         | 16.50                        | 16.40             | 117.70          | 117.70         | 5.95                     | 2.54       | 41.90  |                            |                               |
| FMCO   | FMS Financial Corporation                   | 17.92                    | 116.50                     | 17.20         | 17.20         | 14.00                        | 14.70             | 164.20          | 170.00         | 9.36                     | 0.67       | 9.38   |                            |                               |
| FMSB   | First Mutual Bankshares, Inc.               | 24.70                    | 131.10                     | 13.10         | 13.10         | 14.30                        | 14.30             | 215.20          | 215.20         | 12.84                    | 1.46       | 20.81  |                            |                               |
| FNFG   | First Niagara Financial Group, Inc.         | 13.02                    | 1,505.40                   | 17.10         | 16.00         | 18.90                        | 18.30             | 105.30          | 224.30         | 18.51                    | 2.76       | 49.28  |                            |                               |
| FNFI   | First Niles Financial, Inc.                 | 17.00                    | 23.50                      | 23.60         | 29.10         | 22.40                        | 26.90             | 148.00          | 148.00         | 23.97                    | 3.76       | 82.89  |                            |                               |
| FPFC   | First Place Financial Corp.                 | 19.69                    | 295.00                     | 10.90         | 12.00         | 19.70                        | 15.40             | 127.80          | 185.40         | 11.91                    | 2.84       | 56.00  |                            |                               |
| FPTB   | First PacTrust Bancorp, Inc.                | 25.20                    | 114.50                     | 24.20         | 24.20         | 21.70                        | 22.00             | 132.60          | 132.60         | 15.21                    | 2.06       | 41.81  |                            |                               |
| FSBI   | Fidelity Bancorp, Inc.                      | 20.99                    | 55.80                      | 16.40         | 15.10         | 15.60                        | 15.80             | 149.60          | 160.70         | 9.52                     | 2.25       | 33.00  |                            |                               |
| GAFC   | Greater Atlantic Financial Corp.            | 5.80                     | 17.50                      | NM            | NM            | NM                           | NM                | 99.00           | 104.70         | 4.57                     | 0.00       | 0.00   |                            |                               |
| GCFC   | Central Federal Corporation                 | 10.00                    | 22.30                      | NM            | NM            | NM                           | NM                | 114.80          | 128.10         | 14.56                    | 3.60       | NM     |                            |                               |
| GDW    | Golden West Financial Corporation           | 62.62                    | 19,239.90                  | 14.00         | 14.00         | 14.60                        | 14.70             | 253.70          | 253.70         | 17.08                    | 0.38       | 5.37   |                            |                               |
| GSLA   | GS Financial Corp.                          | 17.70                    | 22.70                      | NM            | 28.10         | NM                           | 27.50             | 79.90           | 79.90          | 11.90                    | 2.26       | NM     |                            |                               |
| GUPB   | GFSB Bancorp, Inc.                          | 19.96                    | 23.70                      | 11.30         | 11.30         | 15.60                        | 14.20             | 118.60          | 118.60         | 10.99                    | 2.50       | 39.06  |                            |                               |
| HARB   | Harbor Florida Bancshares, Inc.             | 35.57                    | 849.70                     | 18.20         | 18.20         | 19.00                        | 19.30             | 280.50          | 284.20         | 29.14                    | 2.25       | 38.50  |                            |                               |
| HARL   | Harleysville Savings Financial Corporation  | 17.75                    | 68.90                      | 13.90         | 13.90         | 14.10                        | 14.30             | 149.80          | 149.80         | 9.20                     | 3.38       | 43.81  |                            |                               |
| HCFC   | Home City Financial Corporation             | 15.95                    | 13.30                      | 17.30         | 17.30         | 18.60                        | 18.70             | 103.40          | 105.70         | 8.66                     | 2.76       | 38.37  |                            |                               |
| HFBC   | HopFed Bancorp, Inc.                        | 16.02                    | 58.30                      | 14.80         | 14.90         | 14.60                        | 14.90             | 119.80          | 134.60         | 10.01                    | 3.00       | 43.64  |                            |                               |
| HPFC   | HF Financial Corp.                          | 22.75                    | 80.20                      | 15.40         | 15.40         | 13.50                        | 13.50             | 148.40          | 163.40         | 9.37                     | 1.93       | 25.89  |                            |                               |
| HIFS   | Hingham Institution for Savings             | 42.00                    | 87.80                      | 14.60         | 14.60         | NA                           | NA                | 194.60          | 194.60         | 15.61                    | 1.81       | NA     |                            |                               |
| HLFC   | Home Loan Financial Corporation             | 19.50                    | 33.20                      | 28.70         | 28.70         | 20.70                        | 21.80             | 144.60          | 144.60         | 20.54                    | 4.05       | 94.95  |                            |                               |
| HMNF   | HMN Financial, Inc.                         | 30.10                    | 132.70                     | 10.80         | 10.80         | 12.10                        | 11.70             | 157.00          | 165.00         | 13.38                    | 2.92       | 35.34  |                            |                               |
| HRZB   | Horizon Financial Corp.                     | 20.10                    | 201.80                     | 15.70         | 15.70         | 16.00                        | 16.30             | 188.60          | 189.50         | 20.23                    | 2.69       | 42.06  |                            |                               |
| HWFG   | Harrington West Financial Group, Inc.       | 15.37                    | 82.40                      | 9.60          | 9.70          | 10.30                        | 10.60             | 146.80          | 160.80         | 7.51                     | 2.86       | 61.74  |                            |                               |
| ICBC   | Independence Community Bank Corp.           | 37.48                    | 3,145.80                   | 13.00         | 13.50         | 13.20                        | 12.90             | 138.30          | 310.30         | 17.71                    | 2.88       | 35.79  |                            |                               |
| IFSB   | Independence Federal Savings Bank           | 9.50                     | 14.80                      | NM            | NM            | NM                           | NA                | 91.00           | 91.00          | 8.68                     | 0.00       | 0.00   |                            |                               |
| JFBI   | Jefferson Bankshares, Inc.                  | 13.06                    | 98.80                      | 27.20         | 27.20         | 26.70                        | 26.50             | 116.30          | 116.30         | 33.55                    | 1.53       | 51.02  |                            |                               |
| KNBT   | KNBT Bancorp, Inc.                          | 14.91                    | 490.50                     | 21.90         | 23.30         | 23.70                        | 24.60             | 113.30          | 131.60         | 17.27                    | 1.61       | 33.33  |                            |                               |
| LARL   | Laurel Capital Group, Inc.                  | 21.75                    | 42.30                      | 20.90         | 20.90         | 22.70                        | 22.70             | 154.60          | 176.60         | 13.71                    | 3.68       | 83.33  |                            |                               |
| LNCB   | Lincoln Bancorp                             | 16.69                    | 90.10                      | 22.00         | 22.00         | 20.60                        | 18.20             | 88.40           | 121.40         | 11.00                    | 3.36       | 66.67  |                            |                               |
| LSBI   | LSB Financial Corp.                         | 27.00                    | 39.80                      | 12.70         | 12.70         | 12.00                        | 12.00             | 127.10          | 127.10         | 10.85                    | 2.37       | 27.12  |                            |                               |
| LSBX   | LSB Corporation                             | 16.05                    | 70.40                      | 21.10         | 21.10         | 15.00                        | 21.80             | 121.30          | 121.30         | 12.55                    | 3.49       | 50.47  |                            |                               |
| MAFB   | MAF Bancorp, Inc.                           | 42.56                    | 1,374.20                   | 14.80         | 15.00         | 14.20                        | 14.00             | 145.40          | 218.00         | 14.26                    | 2.16       | 29.33  |                            |                               |
| MASB   | MASSBANK Corp.                              | 35.40                    | 155.90                     | 23.30         | 23.80         | 22.30                        | 24.60             | 144.90          | 146.40         | 16.06                    | 2.94       | 64.15  |                            |                               |
| MCBF   | Monarch Community Bancorp, Inc.             | 11.95                    | 32.40                      | 19.90         | 19.90         | NM                           | NA                | 81.80           | 114.30         | 11.48                    | 1.67       | NA     |                            |                               |
| MFBC   | MFB Corp.                                   | 26.27                    | 35.60                      | 11.30         | 11.30         | 24.10                        | 14.70             | 95.80           | 110.20         | 6.84                     | 1.90       | 44.95  |                            |                               |
| MFLR   | Mayflower Co-operative Bank                 | 13.90                    | 28.60                      | 16.60         | 16.60         | 16.40                        | 17.30             | 155.00          | 155.60         | 12.39                    | 2.88       | 47.06  |                            |                               |
| MFSF   | MutualFirst Financial, Inc.                 | 21.96                    | 102.60                     | 15.30         | 15.20         | 20.00                        | 20.00             | 116.90          | 118.10         | 12.19                    | 2.37       | 45.45  |                            |                               |
| MTXC   | Matrix Bancorp, Inc.                        | 12.80                    | 84.80                      | 7.30          | 7.90          | 3.60                         | NA                | 89.60           | 89.60          | 4.54                     | 0.00       | 0.00   |                            |                               |
| NAL    | New Alliance Bankshares, Inc.               | 13.79                    | 1,574.30                   | 26.50         | 25.90         | NM                           | 28.30             | 111.50          | 167.30         | 24.24                    | 1.45       | 120.00 |                            |                               |
| NASB   | NASB Financial, Inc.                        | 38.99                    | 329.30                     | 13.70         | 13.70         | 13.10                        | 13.10             | 234.60          | 239.90         | 22.48                    | 2.31       | 55.37  |                            |                               |
| NDE    | IndyMac Bancorp Inc.                        | 41.15                    | 2,570.90                   | 10.20         | 9.60          | 13.50                        | 13.30             | 193.40          | 206.00         | 14.30                    | 3.69       | 46.05  |                            |                               |
| NEIB   | Northeast Indiana Bancorp, Inc.             | 20.10                    | 28.40                      | 18.00         | 18.00         | 30.50                        | 20.00             | 109.60          | 111.90         | 12.25                    | 2.99       | 89.39  |                            |                               |
| NHTB   | New Hampshire Thrift Bancshares, Inc.       | 16.15                    | 67.80                      | 13.90         | 13.90         | 14.70                        | 14.40             | 154.60          | 213.80         | 11.31                    | 3.10       | 43.18  |                            |                               |
| NMIL   | NewMil Bancorp, Inc.                        | 30.48                    | 128.40                     | 14.70         | 14.70         | 15.20                        | 15.20             | 235.20          | 276.80         | 16.25                    | 2.62       | 36.82  |                            |                               |
| NTBK   | NetBank, Inc.                               | 8.31                     | 384.20                     | NM            | NM            | NM                           | NM                | 95.50           | 119.40         | 8.08                     | 0.96       | NM     |                            |                               |
| NYB    | New York Community Bancorp, Inc.            | 18.22                    | 4,838.40                   | 13.00         | 13.60         | 15.10                        | 11.40             | 148.60          | 404.30         | 19.31                    | 5.49       | 82.64  |                            |                               |

**Exhibit 7**  
**Industry Fully Converted Multiples**  
**Pricing Data as of May 31, 2005**

| Ticker                      | Short Name                                    | Current Stock Price (\$) | Current Market Value (\$M) | Current Price in Relation to |              |             |                  |                |                         | Current Dividend Yield (%) | LTM Dividend Payout Ratio (%) |
|-----------------------------|-----------------------------------------------|--------------------------|----------------------------|------------------------------|--------------|-------------|------------------|----------------|-------------------------|----------------------------|-------------------------------|
|                             |                                               |                          |                            | Earnings (x)                 | Core EPS (x) | LTM EPS (x) | LTM Core EPS (x) | Book Value (%) | Tangible Book Value (%) |                            |                               |
| OCFC                        | OceanFirst Financial Corp.                    | 21.50                    | 275.80                     | 13.40                        | 13.40        | 14.60       | 14.70            | 205.00         | 207.00                  | 3.72                       | 54.42                         |
| PBCI                        | Pamrapo Bancorp, Inc.                         | 21.90                    | 109.00                     | 13.70                        | 13.70        | 13.70       | 13.70            | 194.70         | 194.70                  | 4.02                       | 53.75                         |
| PBCP                        | Provident Bancorp, Inc.                       | 11.71                    | 532.90                     | 24.40                        | 24.20        | 26.60       | 27.30            | 130.40         | 225.20                  | 1.54                       | 21.17                         |
| PBIP                        | Prudential Bancorp, Inc. of Pennsylvania (MI) | 9.80                     | 123.10                     | NA                           | NA           | NA          | NA               | 135.60         | 135.60                  | 0.00                       | NA                            |
| PBNC                        | PFS Bancorp, Inc.                             | 22.65                    | 33.40                      | 35.40                        | 41.60        | 35.40       | 36.90            | 163.00         | 163.10                  | 1.32                       | 816.41                        |
| PCBI                        | Peoples Community Bancorp, Inc.               | 21.60                    | 84.30                      | 36.00                        | 36.00        | 28.40       | 34.50            | 112.20         | 122.10                  | 9.26                       | 59.21                         |
| PEDE                        | Great Pee Dee Bancorp, Inc.                   | 15.99                    | 28.80                      | 23.50                        | 23.50        | 22.80       | 23.50            | 110.40         | 114.40                  | 4.00                       | 90.71                         |
| PFB                         | PFF Bancorp, Inc.                             | 29.04                    | 719.70                     | 15.10                        | 15.10        | 16.00       | 17.10            | 213.50         | 214.30                  | 2.07                       | 31.30                         |
| PFDC                        | Peoples Bancorp                               | 20.00                    | 67.20                      | 16.70                        | 16.70        | 15.20       | 14.20            | 103.60         | 108.10                  | 3.60                       | 54.55                         |
| PFED                        | Park Bancorp, Inc.                            | 30.13                    | 33.90                      | 29.00                        | 29.00        | 16.20       | 25.80            | 105.40         | 105.40                  | 12.41                      | 38.71                         |
| PFS                         | Provident Financial Services, Inc.            | 17.78                    | 1,304.00                   | 20.20                        | 20.10        | 22.00       | 22.20            | 116.00         | 191.80                  | 20.30                      | 1.80                          |
| PFSB                        | PennFed Financial Services, Inc.              | 14.52                    | 195.70                     | 13.00                        | 13.00        | 14.10       | 13.90            | 157.80         | 157.80                  | 1.93                       | 21.36                         |
| PFSI                        | Peachontas Bancorp, Inc.                      | 14.00                    | 65.00                      | 38.90                        | 38.90        | 29.80       | 33.20            | 127.60         | 179.20                  | 8.87                       | 2.29                          |
| PPBI                        | Pacific Premier Bancorp, Inc.                 | 10.47                    | 55.10                      | 10.90                        | 10.90        | 12.80       | 13.70            | 143.90         | 143.90                  | 11.15                      | 0.00                          |
| PROV                        | Provident Financial Holdings, Inc.            | 27.82                    | 194.00                     | 10.90                        | 10.90        | 11.10       | 11.10            | 162.80         | 162.90                  | 20.39                      | 2.01                          |
| PRTR                        | Partners Trust Financial Group, Inc.          | 10.32                    | 515.10                     | 19.90                        | 19.90        | 28.70       | 21.80            | 95.90          | 193.70                  | 13.95                      | 2.71                          |
| PSFC                        | Peoples-Sidney Financial Corporation          | 15.70                    | 22.50                      | 19.60                        | 19.60        | 21.50       | 21.50            | 127.40         | 127.40                  | 16.52                      | 91.78                         |
| PULB                        | Pulaski Financial Corporation                 | 22.29                    | 124.60                     | 16.40                        | 16.40        | 18.70       | 18.70            | 277.20         | 280.20                  | 1.62                       | 30.25                         |
| PVFC                        | PVF Capital Corp.                             | 13.79                    | 96.90                      | 19.20                        | 19.20        | 18.20       | 18.20            | 148.00         | 148.00                  | 11.94                      | 38.07                         |
| PVSA                        | Parkvale Financial Corporation                | 27.80                    | 156.20                     | 12.90                        | 12.90        | 14.80       | 15.20            | 140.90         | 198.50                  | 8.26                       | 2.88                          |
| RCKB                        | Rockville Financial, Inc. (MHC)               | 11.14                    | 216.50                     | NA                           | NA           | NA          | NA               | NA             | NA                      | 0.00                       | NA                            |
| RIVR                        | River Valley Bancorp                          | 19.76                    | 31.30                      | 15.90                        | 15.90        | 14.40       | 14.50            | 139.20         | 139.40                  | 10.37                      | 54.01                         |
| ROME                        | Rome Bancorp, Inc.                            | 9.68                     | 93.30                      | 34.60                        | 35.60        | 34.60       | 36.00            | 101.00         | 101.00                  | 29.69                      | 2.74                          |
| RPGF                        | Rainier Pacific Financial Group, Inc.         | 17.09                    | 119.70                     | 35.60                        | 47.10        | 34.20       | 31.50            | 125.40         | 125.70                  | 14.52                      | 46.00                         |
| RVSJ                        | Riverview Bancorp, Inc.                       | 21.50                    | 104.20                     | 15.80                        | 16.90        | 16.20       | 15.60            | 149.80         | 174.40                  | 18.19                      | 2.88                          |
| SFFS                        | Sound Federal Bancorp, Inc.                   | 15.92                    | 197.10                     | 39.80                        | 42.10        | 34.60       | 34.40            | 155.00         | 174.20                  | 19.58                      | 53.26                         |
| SOV                         | Sovereign Bancorp, Inc.                       | 22.32                    | 8,139.60                   | 14.10                        | 14.10        | 15.80       | 15.30            | 146.70         | 308.10                  | 14.20                      | 9.22                          |
| SSFC                        | South Street Financial Corp.                  | 9.56                     | 29.00                      | 19.90                        | 19.90        | 22.80       | 22.80            | 113.50         | 113.50                  | 13.22                      | 4.18                          |
| STSA                        | Sterling Financial Corporation                | 35.35                    | 815.00                     | 13.00                        | 13.00        | 13.70       | 13.80            | 173.00         | 240.00                  | 11.62                      | 0.00                          |
| SVBI                        | Seyern Bancorp, Inc.                          | 19.89                    | 165.50                     | 13.10                        | 13.10        | 12.60       | 12.60            | 263.40         | 264.80                  | 22.25                      | 1.21                          |
| SYNF                        | Synergy Financial Group, Inc.                 | 12.13                    | 150.20                     | 30.30                        | 30.30        | 32.80       | 33.00            | 146.10         | 147.40                  | 1.32                       | 43.24                         |
| SZB                         | SouthFirst Bancshares, Inc.                   | 13.10                    | 9.30                       | NM                           | 62.70        | NM          | 42.40            | 91.50          | 96.70                   | 6.57                       | NM                            |
| THRD                        | TF Financial Corporation                      | 29.00                    | 85.60                      | 13.90                        | 13.90        | 12.80       | 12.80            | 131.20         | 142.20                  | 2.48                       | 30.84                         |
| TOBE                        | TierOne Corporation                           | 24.13                    | 437.70                     | 14.00                        | 14.00        | 16.10       | 16.30            | 156.00         | 192.90                  | 14.40                      | 0.99                          |
| TRST                        | TrustCo Bank Corp NY                          | 12.45                    | 936.80                     | 15.60                        | 18.50        | 16.40       | 19.30            | 414.80         | 415.80                  | 32.71                      | 4.82                          |
| TSBK                        | Timberland Bancorp, Inc.                      | 23.01                    | 86.50                      | 14.40                        | 14.40        | 14.90       | 14.80            | 120.70         | 135.10                  | 16.17                      | 2.61                          |
| TSH                         | Teche Holding Co.                             | 36.15                    | 81.00                      | 13.70                        | 15.10        | 14.70       | 15.40            | 135.70         | 145.50                  | 11.73                      | 36.59                         |
| UCBC                        | Union Community Bancorp                       | 16.30                    | 31.60                      | 25.50                        | 20.30        | 18.50       | 17.70            | 93.90          | 102.00                  | 3.68                       | 68.18                         |
| UCFC                        | United Community Financial Corp.              | 10.51                    | 327.40                     | 15.00                        | 16.00        | 17.80       | 17.60            | 129.40         | 151.10                  | 13.96                      | 3.14                          |
| UTBI                        | United Tennessee Bankshares, Inc.             | 21.21                    | 25.20                      | 13.30                        | 13.30        | 12.80       | 12.90            | 135.50         | 140.80                  | 21.28                      | 1.89                          |
| WAYN                        | Wayne Savings Bancshares, Inc.                | 15.80                    | 57.80                      | NM                           | 35.90        | NM          | 27.70            | 140.40         | 148.70                  | 14.76                      | 436.36                        |
| WES                         | Westcorp                                      | 48.44                    | 2,521.50                   | 10.50                        | NA           | 11.30       | NA               | 176.00         | 176.10                  | 15.25                      | 1.24                          |
| WFSL                        | Washington Federal, Inc.                      | 22.82                    | 1,979.10                   | 12.10                        | 11.50        | 13.90       | 13.60            | 172.10         | 181.30                  | 26.07                      | 3.33                          |
| WGBC                        | Willow Grove Bancorp, Inc.                    | 15.34                    | 150.00                     | 29.50                        | 18.50        | 22.20       | 20.00            | 137.60         | 138.80                  | 14.55                      | 3.13                          |
| WM                          | Washington Mutual, Inc.                       | 41.30                    | 36,230.20                  | 10.20                        | 9.40         | 13.40       | 13.10            | 165.30         | 233.80                  | 11.26                      | 4.55                          |
| WRO                         | Woronic Bancorp, Inc.                         | 32.30                    | 126.10                     | 38.50                        | 23.40        | 63.30       | 23.10            | 157.70         | 164.30                  | 13.79                      | 2.51                          |
| WSB                         | Washington Savings Bank, F.S.B. (The)         | 8.66                     | 63.90                      | 12.70                        | 7.70         | 8.40        | 7.30             | 121.50         | 121.50                  | 11.47                      | 20.39                         |
| WSFS                        | WSFS Financial Corporation                    | 55.68                    | 389.80                     | 15.50                        | 16.30        | 15.80       | 16.10            | 204.00         | 205.70                  | 14.86                      | 7.10                          |
| WVFC                        | WVS Financial Corp.                           | 17.10                    | 41.10                      | 18.60                        | 18.60        | 15.70       | 17.20            | 142.70         | 142.70                  | 9.66                       | 3.74                          |
| All Fully Converted Average |                                               | 21.01                    | 768.27                     | 18.57                        | 20.83        | 19.06       | 19.54            | 148.40         | 168.40                  | 2.21                       | 57.75                         |

**Exhibit 7**  
**Industry Fully Converted Multiples**  
**Pricing Data as of May 31, 2005**

| Ticker                              | Short Name                                     | Current Stock Price (\$) | Current Market Value (\$M) | Earnings (x) | Core EPS (x) | Current Price in Relation to |             |              |                |                         | Assets (%) | Current Dividend Yield (%) | LTM Dividend Payout Ratio (%) |
|-------------------------------------|------------------------------------------------|--------------------------|----------------------------|--------------|--------------|------------------------------|-------------|--------------|----------------|-------------------------|------------|----------------------------|-------------------------------|
|                                     |                                                |                          |                            |              |              | Core EPS (x)                 | LTM EPS (x) | Core EPS (x) | Book Value (%) | Tangible Book Value (%) |            |                            |                               |
|                                     | All Fully Converted Median                     | 19.50                    | 98.80                      | 15.90        | 16.30        | 16.00                        | 16.00       | 16.55        | 139.20         | 153.60                  | 13.38      | 2.32                       | 41.74                         |
| <b>All Mutual Holding Companies</b> |                                                |                          |                            |              |              |                              |             |              |                |                         |            |                            |                               |
| ABBC                                | Abington Community Bancorp, Inc. (MHC)         | 10.80                    | 171.40                     | 25.02        | 25.02        | 28.49                        | 28.49       | 28.49        | 85.84          | 85.84                   | 20.68      | 1.85                       | NA                            |
| ACFC                                | Atlantic Coast Federal Corporation (MHC)       | 11.52                    | 167.60                     | 38.93        | 38.93        | 34.72                        | 34.72       | 34.48        | 90.35          | 91.85                   | 22.05      | 1.74                       | NA                            |
| BCSB                                | BCSB Bancorp, Inc. (MHC)                       | 14.00                    | 82.60                      | 88.09        | 88.09        | 66.20                        | 66.20       | 57.44        | 95.48          | 98.47                   | 9.89       | 3.57                       | 568.18                        |
| BFSB                                | Brooklyn Federal Bancorp, Inc. (MHC)           | 10.35                    | 136.90                     | NA           | NA           | NA                           | NA          | NA           | NA             | NA                      | NA         | -                          | NA                            |
| CFBN                                | Capitol Federal Financial (MHC)                | 33.12                    | 2,464.00                   | 26.88        | 26.88        | NM                           | NM          | NM           | 105.51         | 105.51                  | 24.70      | 6.04                       | NM                            |
| CHFN                                | Charter Financial Corp. (MHC)                  | 34.80                    | 682.20                     | 42.09        | 42.09        | 42.64                        | 42.64       | 50.12        | 93.40          | 94.16                   | 44.23      | 2.87                       | 550.00                        |
| CHEV                                | Cheviot Financial Corp. (MHC)                  | 11.16                    | 110.70                     | 33.69        | 33.69        | 32.66                        | 32.66       | 84.85        | 84.85          | 84.85                   | 33.25      | 2.15                       | 78.57                         |
| CSBK                                | Clifton Savings Bancorp, Inc. (MHC)            | 10.48                    | 320.00                     | 39.20        | 39.20        | 43.92                        | 43.92       | 43.47        | 90.48          | 90.48                   | 32.25      | 1.91                       | 105.56                        |
| FFCO                                | FedFirst Financial Corp. (MHC)                 | 9.14                     | 60.40                      | NA           | NA           | NA                           | NA          | NA           | NA             | NA                      | NA         | -                          | NA                            |
| FFFS                                | First Federal Financial Services, Inc. (MHC)   | 13.00                    | 51.00                      | 20.07        | 20.07        | 21.47                        | 21.47       | 21.47        | 83.75          | 83.75                   | 31.83      | 2.77                       | NA                            |
| GOV                                 | Gouverneur Bancorp Inc. (MHC)                  | 13.75                    | 31.40                      | 23.83        | 23.83        | 27.44                        | 27.44       | 29.09        | 93.35          | 93.35                   | 24.62      | 2.04                       | 65.85                         |
| ALLB                                | Greater Delaware Valley Savings Bank (MHC)     | 22.05                    | 75.90                      | 34.36        | 33.90        | 29.64                        | 29.64       | 29.56        | 87.93          | 87.93                   | 17.26      | 1.63                       | 67.92                         |
| GCBC                                | Greene County Bancorp Inc. (MHC)               | 36.37                    | 75.10                      | 22.92        | 22.92        | 20.94                        | 20.94       | 20.94        | 111.56         | 111.56                  | 22.82      | 2.42                       | 59.72                         |
| HOME                                | Home Federal Bancorp, Inc. (MHC)               | 11.51                    | 175.10                     | 21.70        | 24.96        | 30.52                        | 30.52       | NA           | 92.00          | 92.00                   | 23.93      | 1.74                       | NA                            |
| HCBK                                | Hudson City Bancorp, Inc. (MHC)                | 34.45                    | 6,421.90                   | 21.11        | 21.64        | 21.34                        | 21.34       | 21.92        | 127.15         | 127.15                  | 25.96      | 2.44                       | 58.21                         |
| JXSB                                | Jacksonville Bancorp, Inc. (MHC)               | 14.80                    | 29.10                      | 31.12        | 32.57        | 27.23                        | 27.23       | 27.55        | 88.84          | 97.75                   | 10.92      | 2.03                       | 68.18                         |
| KRNY                                | Kearny Financial Corp (MHC)                    | 10.49                    | 763.00                     | 35.24        | 35.24        | NA                           | NA          | NA           | 79.63          | 87.29                   | 30.49      | -                          | NA                            |
| KFFB                                | Kennedy First Federal Bancorp (MHC)            | 11.55                    | 99.30                      | 45.96        | 45.96        | 62.84                        | 62.84       | NA           | 88.51          | 102.64                  | 30.57      | 3.46                       | NA                            |
| KFED                                | K-Fed Bancorp (MHC)                            | 11.60                    | 170.50                     | 27.53        | 27.53        | 29.54                        | 29.54       | 28.95        | 94.42          | 96.86                   | 24.23      | 1.72                       | 31.25                         |
| NVSL                                | Naugatuck Valley Financial Corp. (MHC)         | 10.37                    | 78.90                      | 37.17        | 37.17        | 88.04                        | 88.04       | 38.08        | 88.90          | 89.15                   | 24.64      | 1.54                       | NA                            |
| NWSB                                | Northwest Bancorp, Inc. (MHC)                  | 19.90                    | 1,011.40                   | 15.39        | 15.64        | 16.09                        | 16.09       | 16.23        | 94.62          | 110.67                  | 14.78      | 2.41                       | 43.64                         |
| OSHC                                | Ocean Shore Holding Company (MHC)              | 10.49                    | 88.60                      | 24.71        | 24.71        | NA                           | NA          | NA           | 87.61          | 87.61                   | 15.46      | -                          | NA                            |
| ONFC                                | Oneida Financial Corp. (MHC)                   | 11.77                    | 89.10                      | 19.43        | 19.47        | 21.17                        | 21.17       | 18.25        | 94.34          | 109.72                  | 19.15      | 3.40                       | 82.98                         |
| PBHC                                | Pathfinder Bancorp, Inc. (MHC)                 | 15.50                    | 38.00                      | 43.32        | 43.32        | 24.61                        | 24.61       | 33.89        | 90.64          | 101.30                  | 11.53      | 2.65                       | 81.50                         |
| PBCT                                | People's Bank (MHC)                            | 28.31                    | 4,003.10                   | 25.81        | 26.92        | 28.47                        | 28.47       | 30.77        | 124.99         | 129.40                  | 31.17      | 3.11                       | 101.25                        |
| PBIP                                | Prudential Bancorp, Inc. of Pennsylvania (MHC) | 9.80                     | 123.10                     | NA           | NA           | NA                           | NA          | NA           | NA             | NA                      | NA         | -                          | NA                            |
| PSBH                                | PSB Holdings, Inc. (MHC)                       | 9.95                     | 69.10                      | 25.75        | 26.79        | 45.63                        | 45.63       | NA           | 82.70          | 82.70                   | 19.01      | 2.01                       | NA                            |
| RCKB                                | Rockville Financial, Inc. (MHC)                | 11.14                    | 216.50                     | NA           | NA           | NA                           | NA          | NA           | NA             | NA                      | NA         | -                          | NA                            |
| SIFI                                | SI Financial Group Inc. (MHC)                  | 10.27                    | 129.00                     | 28.22        | 28.56        | 57.71                        | 57.71       | 30.91        | 87.96          | 88.12                   | 18.60      | 1.17                       | NA                            |
| WFD                                 | Westfield Financial Inc. (MHC)                 | 23.92                    | 238.10                     | 31.01        | 31.01        | 30.29                        | 30.29       | 31.37        | 102.00         | 102.00                  | 26.04      | 1.67                       | 93.75                         |
|                                     | All MHC's Average                              | 16.21                    | 605.77                     | 31.87        | 32.39        | 36.16                        | 36.16       | 31.28        | 94.11          | 97.39                   | 23.46      | 1.94                       | 137.10                        |
|                                     | All MHC's Median                               | 11.58                    | 126.05                     | 27.87        | 29.12        | 29.64                        | 29.64       | 30.16        | 90.56          | 93.75                   | 24.08      | 1.96                       | 78.57                         |
| <b>New Jersey</b>                   |                                                |                          |                            |              |              |                              |             |              |                |                         |            |                            |                               |
| FMCO                                | FMS Financial Corporation                      | 17.92                    | 116.50                     | 17.20        | 17.20        | 14.00                        | 14.00       | 14.70        | 164.20         | 170.00                  | 9.36       | 0.67                       | 9.38                          |
| OCFC                                | OceanFirst Financial Corp.                     | 21.50                    | 275.80                     | 13.40        | 13.40        | 14.60                        | 14.60       | 14.70        | 205.00         | 207.00                  | 14.60      | 3.72                       | 54.42                         |
| PBCI                                | Panrapo Bancorp, Inc.                          | 21.90                    | 109.00                     | 13.70        | 13.70        | 13.70                        | 13.70       | 13.70        | 194.70         | 194.70                  | 17.03      | 4.02                       | 53.75                         |
| PFS                                 | Provident Financial Services, Inc.             | 17.78                    | 1,304.00                   | 20.20        | 20.10        | 22.00                        | 22.00       | 22.20        | 116.00         | 191.80                  | 20.30      | 1.80                       | 33.33                         |
| PFSB                                | PennFed Financial Services, Inc.               | 14.52                    | 195.70                     | 13.00        | 13.00        | 14.10                        | 14.10       | 13.90        | 157.80         | 157.80                  | 9.82       | 1.93                       | 21.36                         |
| SYNF                                | Synergy Financial Group, Inc.                  | 12.13                    | 150.20                     | 30.30        | 30.30        | 32.80                        | 32.80       | 33.00        | 146.10         | 147.40                  | 16.76      | 1.32                       | 43.24                         |
|                                     | New Jersey Fully Converted Average             |                          | 358.53                     | 17.97        | 17.95        | 18.53                        | 18.53       | 18.70        | 163.97         | 178.12                  | 14.65      | 2.24                       | 35.91                         |
|                                     | New Jersey Fully Converted Median              |                          | 172.95                     | 15.45        | 15.45        | 14.35                        | 14.35       | 14.70        | 161.00         | 180.90                  | 15.68      | 1.87                       | 38.29                         |
|                                     | <b>New Jersey MHC's</b>                        |                          |                            |              |              |                              |             |              |                |                         |            |                            |                               |
| CSBK                                | Clifton Savings Bancorp, Inc. (MHC)            | 10.48                    | 320.00                     | 39.20        | 39.20        | 43.92                        | 43.92       | 43.47        | 90.48          | 90.48                   | 32.25      | 1.91                       | 105.56                        |

**Exhibit 7**  
**Industry Fully Converted Multiples**  
**Pricing Data as of May 31, 2005**

| Ticker | Short Name                        | Current<br>Stock<br>Price<br>(\$) | Current<br>Market<br>Value<br>(\$M) | Current Price in Relation to |                 |                |                 |                   |                               | Current<br>Dividend<br>Yield<br>(%) | LTM<br>Dividend<br>Payout Ratio<br>(%) |
|--------|-----------------------------------|-----------------------------------|-------------------------------------|------------------------------|-----------------|----------------|-----------------|-------------------|-------------------------------|-------------------------------------|----------------------------------------|
|        |                                   |                                   |                                     | Earnings<br>(x)              | Core EPS<br>(x) | LTM EPS<br>(x) | LTM Core<br>(x) | Book Value<br>(%) | Tangible<br>Book Value<br>(%) | Assets<br>(%)                       |                                        |
| HCBK   | Hudson City Bancorp, Inc. (MHC)   | 34.45                             | 6,421.90                            | 21.11                        | 21.64           | 21.34          | 21.92           | 127.15            | 127.15                        | 25.96                               | 58.21                                  |
| KRNY   | Kearny Financial Corp (MHC)       | 10.49                             | 763.00                              | 35.24                        | 35.24           | NA             | NA              | 79.63             | 87.29                         | 30.49                               | NA                                     |
| OSHC   | Ocean Shore Holding Company (MHC) | 10.49                             | 88.60                               | 24.71                        | 24.71           | NA             | NA              | 87.61             | 87.61                         | 15.46                               | NA                                     |
|        | New Jersey MHC's Average          |                                   | 1,898.38                            | 30.06                        | 30.20           | 32.63          | 32.70           | 96.22             | 98.13                         | 26.04                               | 81.89                                  |
|        | New Jersey MHC's Median           |                                   | 541.50                              | 29.97                        | 29.97           | 32.63          | 32.70           | 89.04             | 89.04                         | 28.22                               | 81.89                                  |

**Exhibit 7**  
**Industry Fully Converted Multiples**  
**Pricing Data as of May 31, 2005**

| Ticker                             | Short Name                                 | Current<br>Stock<br>Price<br>(\$) | Current<br>Market<br>Value<br>(\$M) | Current Price in Relation to |                 |                |                     |                   |                               | Current<br>Dividend<br>Yield<br>(%) | LTM<br>Dividend<br>Payout Ratio<br>(%) |               |
|------------------------------------|--------------------------------------------|-----------------------------------|-------------------------------------|------------------------------|-----------------|----------------|---------------------|-------------------|-------------------------------|-------------------------------------|----------------------------------------|---------------|
|                                    |                                            |                                   |                                     | Earnings<br>(x)              | Core EPS<br>(x) | LTM EPS<br>(x) | LTM Core EPS<br>(x) | Book Value<br>(%) | Tangible<br>Book Value<br>(%) |                                     |                                        | Assets<br>(%) |
| Comparable Group                   |                                            |                                   |                                     |                              |                 |                |                     |                   |                               |                                     |                                        |               |
| BCSB                               | BCSB Bancorp, Inc. (MHC)                   | 14.00                             | 82.60                               | 88.09                        | 88.09           | 66.20          | 57.44               | 95.48             | 98.47                         | 9.89                                | 568.18                                 |               |
| CFRN                               | Capitol Federal Financial (MHC)            | 33.12                             | 2,464.00                            | 26.88                        | 26.88           | NM             | NM                  | 105.51            | 105.51                        | 24.70                               | NM                                     |               |
| CSBK                               | Clifton Savings Bancorp, Inc. (MHC)        | 10.48                             | 320.00                              | 39.20                        | 39.20           | 43.92          | 43.47               | 90.48             | 90.48                         | 32.25                               | 105.56                                 |               |
| ALLB                               | Greater Delaware Valley Savings Bank (MHC) | 22.05                             | 75.90                               | 34.36                        | 33.90           | 29.64          | 29.56               | 87.93             | 87.93                         | 17.26                               | 67.92                                  |               |
| GCBC                               | Greene County Bancorp Inc. (MHC)           | 36.37                             | 75.10                               | 22.92                        | 22.92           | 20.94          | 20.94               | 111.56            | 111.56                        | 22.82                               | 59.72                                  |               |
| KFED                               | K-Fed Bancorp (MHC)                        | 11.60                             | 170.50                              | 27.53                        | 27.53           | 29.54          | 28.95               | 94.42             | 96.86                         | 24.23                               | 31.25                                  |               |
| NWSB                               | Northwest Bancorp, Inc. (MHC)              | 19.90                             | 1,011.40                            | 15.39                        | 15.64           | 16.09          | 16.23               | 94.62             | 110.67                        | 14.78                               | 43.64                                  |               |
| ONFC                               | Oncida Financial Corp. (MHC)               | 11.77                             | 89.10                               | 19.43                        | 19.47           | 21.17          | 18.25               | 94.34             | 109.72                        | 19.15                               | 82.98                                  |               |
| PBHC                               | Pathfinder Bancorp, Inc. (MHC)             | 15.50                             | 38.00                               | 43.32                        | 43.32           | 24.61          | 33.89               | 90.64             | 101.30                        | 11.53                               | 101.50                                 |               |
| PBCT                               | People's Bank (MHC)                        | 28.31                             | 4,003.10                            | 25.81                        | 26.92           | 28.47          | 30.77               | 124.99            | 129.40                        | 31.17                               | 101.25                                 |               |
| WFD                                | Westfield Financial Inc. (MHC)             | 23.92                             | 238.10                              | 31.01                        | 31.01           | 30.29          | 31.37               | 102.00            | 102.00                        | 26.04                               | 93.75                                  |               |
| Comparable Average                 |                                            |                                   |                                     |                              |                 |                |                     |                   |                               |                                     |                                        |               |
| Comparable Median                  |                                            |                                   |                                     |                              |                 |                |                     |                   |                               |                                     |                                        |               |
| All Fully Converted Average        |                                            |                                   |                                     |                              |                 |                |                     |                   |                               |                                     |                                        |               |
| All Fully Converted Median         |                                            |                                   |                                     |                              |                 |                |                     |                   |                               |                                     |                                        |               |
| All MHC's Average                  |                                            |                                   |                                     |                              |                 |                |                     |                   |                               |                                     |                                        |               |
| All MHC's Median                   |                                            |                                   |                                     |                              |                 |                |                     |                   |                               |                                     |                                        |               |
| New Jersey Fully Converted Average |                                            |                                   |                                     |                              |                 |                |                     |                   |                               |                                     |                                        |               |
| New Jersey Fully Converted Median  |                                            |                                   |                                     |                              |                 |                |                     |                   |                               |                                     |                                        |               |
| New Jersey MHC's Average           |                                            |                                   |                                     |                              |                 |                |                     |                   |                               |                                     |                                        |               |
| New Jersey MHC's Median            |                                            |                                   |                                     |                              |                 |                |                     |                   |                               |                                     |                                        |               |

**Exhibit 8**  
**MHC Conversions - 2002 to Date**  
**Selected Market Data**  
**Market Data as of 5/31/05**

| Ticker   | Short Name                                     | IPO Date   | IPO Price (\$) | Percentage Retained By MHC (%) | Net Proceeds (\$000) | Price to Pro Forma     |                          |                          |                                |
|----------|------------------------------------------------|------------|----------------|--------------------------------|----------------------|------------------------|--------------------------|--------------------------|--------------------------------|
|          |                                                |            |                |                                |                      | Pro Forma Earnings (x) | Pro Forma Book Value (%) | Pro Forma Tang. Book (%) | Fully Converted Book Value (%) |
| RCKB     | Rockville Financial, Inc. (MHC)                | 05/23/2005 | 10.0000        | 55.00                          | 71,069               | NM                     | NM                       | NM                       | 85.05                          |
| FFCO     | FedFirst Financial Corp. (MHC)                 | 04/07/2005 | 10.0000        | 55.00                          | 24,822               | NM                     | NM                       | NM                       | 85.98                          |
| BFSB     | Brooklyn Federal Bancorp. Inc. (MHC)           | 04/06/2005 | 10.0000        | 70.00                          | 32,794               | NM                     | NM                       | NM                       | 89.55                          |
| Q2'05    | Average                                        |            |                |                                |                      | NM                     | NM                       | NM                       | 86.86                          |
|          | Median                                         |            |                |                                |                      | NM                     | NM                       | NM                       | 85.98                          |
| PBIP     | Prudential Bancorp. Inc. of Pennsylvania (MHC) | 03/30/2005 | 10.0000        | 55.00                          | 48,241               | NM                     | NM                       | NM                       | 86.87                          |
| KFFB     | Kentucky First Federal Bancorp (MHC)           | 03/03/2005 | 10.0000        | 55.00                          | 14,309               | NM                     | NM                       | NM                       | 96.36                          |
| KRNY     | Kearny Financial Corp (MHC)                    | 02/24/2005 | 10.0000        | 70.00                          | 183,196              | NM                     | NM                       | NM                       | 80.04                          |
| HFBL     | Home Federal Bancorp. Inc. of Louisiana (MHC)  | 01/21/2005 | 10.0000        | 60.00                          | 11,988               | NM                     | NM                       | NM                       | 75.39                          |
| BVFL     | BV Financial, Inc. (MHC)                       | 01/14/2005 | 10.0000        | 55.00                          | 9,646                | NM                     | NM                       | NM                       | 87.78                          |
| GTWN     | Georgetown Bancorp. Inc. (MHC)                 | 01/06/2005 | 10.0000        | 55.00                          | 10,347               | NM                     | NM                       | NM                       | 88.45                          |
| Q1'05    | Average                                        |            |                |                                |                      | NM                     | NM                       | NM                       | 85.82                          |
|          | Median                                         |            |                |                                |                      | NM                     | NM                       | NM                       | 87.33                          |
| 2005 YTD | Average                                        |            |                |                                |                      | NM                     | NM                       | NM                       | 86.16                          |
|          | Median                                         |            |                |                                |                      | NM                     | NM                       | NM                       | 86.87                          |
| SFSB     | SFSB Inc. (MHC)                                | 12/31/2004 | 10.0000        | 55.00                          | 11,045               | NM                     | NM                       | NM                       | 82.72                          |
| OSHC     | Ocean Shore Holding Company (MHC)              | 12/22/2004 | 10.0000        | 54.30                          | 31,767               | NM                     | NM                       | NM                       | 91.09                          |
| LPBC     | Lincoln Park Bancorp (MHC)                     | 12/20/2004 | 10.0000        | 54.00                          | 7,214                | NM                     | NM                       | NM                       | 88.59                          |
| ABBC     | Abington Community Bancorp. Inc. (MHC)         | 12/17/2004 | 10.0000        | 55.00                          | 61,040               | NM                     | NM                       | NM                       | 84.85                          |
| HOME     | Home Federal Bancorp. Inc. (MHC)               | 12/07/2004 | 10.0000        | 59.04                          | 51,015               | NM                     | NM                       | NM                       | 89.36                          |
| ACFC     | Atlantic Coast Federal Corporation (MHC)       | 10/05/2004 | 10.0000        | 60.00                          | 49,806               | NM                     | NM                       | NM                       | 87.91                          |
| PSBH     | PSB Holdings, Inc. (MHC)                       | 10/05/2004 | 10.0000        | 53.70                          | 26,218               | NM                     | NM                       | NM                       | 85.16                          |
| NVSL     | Naugatuck Valley Financial Corp (MHC)          | 10/01/2004 | 10.0000        | 55.00                          | 27,373               | NM                     | NM                       | NM                       | 90.25                          |
| SIFI     | SI Financial Group Inc. (MHC)                  | 10/01/2004 | 10.0000        | 58.00                          | 41,645               | NM                     | NM                       | NM                       | 90.71                          |
| Q4'04    | Average                                        |            |                |                                |                      | NM                     | NM                       | NM                       | 87.85                          |
|          | Median                                         |            |                |                                |                      | NM                     | NM                       | NM                       | 88.59                          |
| FFFS     | First Federal Financial Services, Inc. (MHC)   | 06/29/2004 | 10.0000        | 55.00                          | 15,372               | NM                     | NM                       | NM                       | 75.90                          |
| MNCK     | Monadnock Community Bancorp. Inc. (MHC)        | 06/29/2004 | 8.0000         | 55.00                          | 2,613                | NM                     | NM                       | NM                       | 85.45                          |
| OFFO     | Osage Federal Financial Inc. (MHC)             | 04/01/2004 | 10.0000        | 70.00                          | 5,480                | NM                     | NM                       | NM                       | 85.18                          |
| WAWL     | Wawel Savings Bank (MHC)                       | 04/01/2004 | 10.0000        | 60.78                          | 7,027                | NM                     | NM                       | NM                       | 92.82                          |
| Q2'04    | Average                                        |            |                |                                |                      | NM                     | NM                       | NM                       | 84.84                          |
|          | Median                                         |            |                |                                |                      | NM                     | NM                       | NM                       | 85.32                          |
| KFED     | K-Fed Bancorp (MHC)                            | 03/31/2004 | 10.0000        | 60.91                          | 48,472               | NM                     | NM                       | NM                       | 92.00                          |
| CZWI     | Citizens Community Bancorp (MHC)               | 03/30/2004 | 10.0000        | 67.83                          | 7,416                | NM                     | NM                       | NM                       | 83.24                          |
| CSBK     | Clifton Savings Bancorp. Inc. (MHC)            | 03/04/2004 | 10.0000        | 55.00                          | 113,396              | NM                     | NM                       | NM                       | 92.10                          |
| CHEV     | Cheviot Financial Corp. (MHC)                  | 01/06/2004 | 10.0000        | 55.00                          | 36,987               | NM                     | NM                       | NM                       | 83.14                          |
| Q1'04    | Average                                        |            |                |                                |                      | NM                     | NM                       | NM                       | 87.62                          |
|          | Median                                         |            |                |                                |                      | NM                     | NM                       | NM                       | 87.62                          |
| 2004 YTD | Average                                        |            |                |                                |                      | NM                     | NM                       | NM                       | 82.25                          |
|          | Median                                         |            |                |                                |                      | NM                     | NM                       | NM                       | 86.68                          |
| FLTB     | Flatbush Federal Bancorp. Inc. (MHC)           | 10/21/2003 | 8.0000         | 53.00                          | 6,947                | NM                     | NM                       | NM                       | 77.33                          |
| ASBH     | ASB Holding Company (MHC)                      | 10/03/2003 | 10.0000        | 70.00                          | 13,640               | NM                     | NM                       | NM                       | 80.70                          |
| Q4'03    | Average                                        |            |                |                                |                      | NM                     | NM                       | NM                       | 79.02                          |
|          | Median                                         |            |                |                                |                      | NM                     | NM                       | NM                       | 79.02                          |
| 2003     | Average                                        |            |                |                                |                      | NM                     | NM                       | NM                       | 79.02                          |
|          | Median                                         |            |                |                                |                      | NM                     | NM                       | NM                       | 79.02                          |
| MDNB     | Minden Bancorp. Inc. (MHC)                     | 07/02/2002 | 10.0000        | 55.00                          | 5,400                | NM                     | NM                       | NM                       | 61.80                          |
| Q3'02    | Average                                        |            |                |                                |                      | NM                     | NM                       | NM                       | 61.80                          |



Exhibit 8  
MHC Conversions - 2002 to Date  
Selected Market Data  
Market Data as of 5/31/05

| Ticker    | Short Name                        | IPO Date   | IPO Price (\$) | Percentage Retained By MHC (%) | Net Proceeds (\$000) | Price to Pro Forma      |                          |                         |                                |
|-----------|-----------------------------------|------------|----------------|--------------------------------|----------------------|-------------------------|--------------------------|-------------------------|--------------------------------|
|           |                                   |            |                |                                |                      | Pro Forma Earnings (\$) | Pro Forma Book Value (%) | Pro Forma Tang Book (%) | Fully Converted Book Value (%) |
|           | Median                            |            |                |                                |                      | NM                      | NM                       | NM                      | 61.80                          |
| NEBS      | New England Bancshares Inc. (MHC) | 06/04/2002 | 10.0000        | 55.00                          | 7,655                | NM                      | NM                       | NM                      | 65.02                          |
| Q2'02     | Average                           |            |                |                                |                      | NM                      | NM                       | NM                      | 65.02                          |
|           | Median                            |            |                |                                |                      | NM                      | NM                       | NM                      | 65.02                          |
| 2002      | Average                           |            |                |                                |                      | NM                      | NM                       | NM                      | 63.41                          |
|           | Median                            |            |                |                                |                      | NM                      | NM                       | NM                      | 63.41                          |
| 1/1/2002  | Average                           |            |                |                                |                      | NM                      | NM                       | NM                      | 84.69                          |
| 2/11/2005 | Median                            |            |                |                                |                      | NM                      | NM                       | NM                      | 85.72                          |

Exhibit 8

MHC Conversions - 2002 to Date

Selected Market Data

Market Data as of 5/31/05

| Ticker   | Short Name                                     | Percent Change from IPO |                        |                         |                          |                |
|----------|------------------------------------------------|-------------------------|------------------------|-------------------------|--------------------------|----------------|
|          |                                                | After<br>1 Day<br>(%)   | After<br>1 Week<br>(%) | After<br>1 Month<br>(%) | After<br>3 Months<br>(%) | To date<br>(%) |
| RCKB     | Rockville Financial, Inc. (MHC)                | 4.80                    | 10.50                  | NA                      | NA                       | 11.40          |
| FFCO     | FedFirst Financial Corp. (MHC)                 | -6.60                   | -7.10                  | -14.50                  | NA                       | (8.60)         |
| BFSB     | Brooklyn Federal Bancorp, Inc. (MHC)           | -0.50                   | -0.10                  | -5.00                   | NA                       | 3.50           |
| Q2 '05   | Average                                        | (0.77)                  | 1.10                   | (9.75)                  | NA                       | 2.10           |
|          | Median                                         | (0.50)                  | (0.10)                 | (9.75)                  | NA                       | 3.50           |
| PBIP     | Prudential Bancorp, Inc. of Pennsylvania (MHC) | -1.50                   | -6.50                  | -12.50                  | NA                       | (2.00)         |
| KFFB     | Kentucky First Federal Bancorp (MHC)           | 7.90                    | 11.00                  | 12.40                   | NA                       | 15.50          |
| KRNY     | Kearny Financial Corp (MHC)                    | 13.90                   | 14.30                  | 10.80                   | 6.00                     | 4.90           |
| HFBL     | Home Federal Bancorp, Inc. of Louisiana (MHC)  | -1.00                   | 0.00                   | -0.80                   | -6.00                    | (6.00)         |
| BVEL     | BV Financial, Inc. (MHC)                       | -6.50                   | -4.00                  | -1.50                   | -8.60                    | (16.00)        |
| GTWN     | Georgetown Bancorp, Inc. (MHC)                 | 2.00                    | 0.00                   | 0.50                    | -3.50                    | (8.50)         |
| Q1 '05   | Average                                        | 2.47                    | 1.48                   | (3.03)                  | (4.75)                   | (2.02)         |
|          | Median                                         | 0.50                    | -                      | (0.15)                  | (4.75)                   | (4.00)         |
| 2005 YTD | Average                                        | 1.39                    | 2.01                   | (1.33)                  | (3.03)                   | (0.64)         |
|          | Median                                         | (0.50)                  | -                      | (1.15)                  | (4.75)                   | (2.00)         |
| SFSB     | SFSB Inc. (MHC)                                | 7.50                    | 0.00                   | -0.50                   | -7.50                    | (13.00)        |
| OSHC     | Ocean Shore Holding Company (MHC)              | 21.50                   | 22.50                  | 6.30                    | 10.40                    | 4.90           |
| LPBC     | Lincoln Park Bancorp (MHC)                     | 10.00                   | 12.50                  | 0.20                    | 2.00                     | (5.00)         |
| ABBC     | Abington Community Bancorp, Inc. (MHC)         | 33.50                   | 33.00                  | 29.00                   | 34.70                    | 8.00           |
| HOME     | Home Federal Bancorp, Inc. (MHC)               | 24.90                   | 28.00                  | 23.30                   | 27.50                    | 15.10          |
| ACFC     | Atlantic Coast Federal Corporation (MHC)       | 17.50                   | 24.80                  | 29.30                   | 36.20                    | 15.20          |
| PSBH     | PSB Holdings, Inc. (MHC)                       | 5.00                    | 6.30                   | 4.50                    | 16.00                    | (0.50)         |
| NVSL     | Naugatuck Valley Financial Corp. (MHC)         | 8.00                    | 8.10                   | 4.20                    | 7.60                     | 3.70           |
| SIFI     | SI Financial Group Inc. (MHC)                  | 12.00                   | 10.50                  | 9.40                    | 22.50                    | 2.70           |
| Q4 '04   | Average                                        | 15.54                   | 16.19                  | 11.74                   | 16.60                    | 3.46           |
|          | Median                                         | 12.00                   | 12.50                  | 6.30                    | 16.00                    | 3.70           |
| FFFS     | First Federal Financial Services, Inc. (MHC)   | 15.00                   | 20.50                  | 35.00                   | 35.00                    | 30.00          |
| MNCK     | Monadnock Community Bancorp, Inc. (MHC)        | 3.75                    | 2.50                   | -3.13                   | -0.13                    | 53.75          |
| OFFO     | Osage Federal Financial Inc. (MHC)             | 20.00                   | 22.50                  | 9.50                    | 9.50                     | 37.40          |
| WAWL     | Wavel Savings Bank (MHC)                       | 29.50                   | 25.00                  | 12.50                   | 25.00                    | -              |
| Q2 '04   | Average                                        | 17.06                   | 17.63                  | 13.47                   | 17.34                    | 30.29          |
|          | Median                                         | 17.50                   | 21.50                  | 11.00                   | 17.25                    | 33.70          |
| KFED     | K-Fed Bancorp (MHC)                            | 34.90                   | 30.00                  | 15.10                   | 29.00                    | 16.00          |
| CZWI     | Citizens Community Bancorp (MHC)               | 23.70                   | 32.50                  | 17.50                   | 18.50                    | 35.00          |
| CSBK     | Clifton Savings Bancorp, Inc. (MHC)            | 22.50                   | 37.50                  | 32.90                   | 24.00                    | 4.80           |
| CHEV     | Cheviot Financial Corp. (MHC)                  | 33.20                   | 34.70                  | 33.00                   | 31.00                    | 11.60          |
| Q1 '04   | Average                                        | 28.58                   | 33.68                  | 24.63                   | 25.63                    | 16.85          |
|          | Median                                         | 28.45                   | 33.60                  | 25.20                   | 26.50                    | 13.80          |
| 2004 YTD | Average                                        | 17.91                   | 19.49                  | 14.34                   | 17.85                    | 12.20          |
|          | Median                                         | 18.75                   | 22.50                  | 11.00                   | 20.50                    | 6.45           |
| FLTB     | Flatbush Federal Bancorp, Inc. (MHC)           | 48.86                   | 40.34                  | 46.02                   | 45.45                    | 14.38          |
| ASBH     | ASB Holding Company (MHC)                      | 62.00                   | 71.00                  | 68.50                   | 79.50                    | 130.00         |
| Q4 '03   | Average                                        | 55.43                   | 55.67                  | 57.26                   | 62.48                    | 72.19          |
|          | Median                                         | 55.43                   | 55.67                  | 57.26                   | 62.48                    | 72.19          |
| 2003     | Average                                        | 55.43                   | 55.67                  | 57.26                   | 62.48                    | 72.19          |
|          | Median                                         | 55.43                   | 55.67                  | 57.26                   | 62.48                    | 72.19          |
| MDNB     | Minden Bancorp, Inc. (MHC)                     | 19.50                   | 20.00                  | 18.50                   | 13.00                    | 100.00         |
| Q3 '02   | Average                                        | 19.50                   | 20.00                  | 18.50                   | 13.00                    | 100.00         |

Exhibit 8  
MHC Conversions - 2002 to Date  
Selected Market Data

| Ticker         | Short Name                        | Market Data as of 5/31/05 |                        |                         |                          |                |
|----------------|-----------------------------------|---------------------------|------------------------|-------------------------|--------------------------|----------------|
|                |                                   | Percent Change from IPO   |                        |                         |                          |                |
|                |                                   | After<br>1 Day<br>(%)     | After<br>1 Week<br>(%) | After<br>1 Month<br>(%) | After<br>3 Months<br>(%) | To date<br>(%) |
|                | Median                            | 19.50                     | 20.00                  | 18.50                   | 13.00                    | 100.00         |
|                | New England Bancshares Inc. (MHC) | 23.00                     | 24.00                  | 24.00                   | 23.00                    | 57.50          |
| NEBS<br>Q2 '02 | Average                           | 23.00                     | 24.00                  | 24.00                   | 23.00                    | 57.50          |
|                | Median                            | 23.00                     | 24.00                  | 24.00                   | 23.00                    | 57.50          |
| 2002           | Average                           | 21.25                     | 22.00                  | 21.25                   | 18.00                    | 78.75          |
|                | Median                            | 21.25                     | 22.00                  | 21.25                   | 18.00                    | 78.75          |
| 1/1/2002       | Average                           | 16.28                     | 17.48                  | 13.95                   | 18.80                    | 17.19          |
| 2/11/2005      | Median                            | 14.45                     | 17.15                  | 10.80                   | 18.50                    | 6.45           |

**Investors Savings Bank**  
**Pro Forma Analysis Sheet - Twelve Months Ended**  
**March 31, 2005**  
**Includes SOP 93-6**

|                                          | Bank   | Comparables |         | State  |        | National |        |
|------------------------------------------|--------|-------------|---------|--------|--------|----------|--------|
|                                          |        | Mean        | Median  | Mean   | Median | Mean     | Median |
| <u>Price-Core Earnings Ratio P/E</u>     |        |             |         |        |        |          |        |
| Min                                      | 18.52  |             |         |        |        |          |        |
| Mid                                      | 20.83  | 31.09       | 30.16   | 32.70  | 32.70  | 31.28    | 30.16  |
| Max                                      | 23.81  |             |         |        |        |          |        |
| Smax                                     | 26.32  |             |         |        |        |          |        |
| <u>Price-to-Book Ratio P/B</u>           |        |             |         |        |        |          |        |
| Min                                      | 71.94% |             |         |        |        |          |        |
| Mid                                      | 76.22% | 99.27%      | 94.62%  | 96.22% | 89.04% | 94.11%   | 90.56% |
| Max                                      | 79.68% |             |         |        |        |          |        |
| Smax                                     | 82.99% |             |         |        |        |          |        |
| <u>Price-to-Tangible Book Ratio P/TB</u> |        |             |         |        |        |          |        |
| Min                                      | 71.94% |             |         |        |        |          |        |
| Mid                                      | 76.22% | 103.99%     | 102.00% | 98.13% | 89.04% | 97.39%   | 93.75% |
| Max                                      | 79.68% |             |         |        |        |          |        |
| Smax                                     | 82.99% |             |         |        |        |          |        |
| <u>Price-to-Assets Ratio P/A</u>         |        |             |         |        |        |          |        |
| Min                                      | 13.78% |             |         |        |        |          |        |
| Mid                                      | 15.88% | 21.26%      | 22.82%  | 26.04% | 28.22% | 23.46%   | 24.08% |
| Max                                      | 17.89% |             |         |        |        |          |        |
| Smax                                     | 20.10% |             |         |        |        |          |        |

| Valuation Parameters                                       |     |    |             |
|------------------------------------------------------------|-----|----|-------------|
| Prior Twelve Mos. Earning Base Period Ended March 31, 2005 | Y   | \$ | (7,550) (1) |
| Pre-Conversion Book Value As of March 31, 2005             | B   | \$ | 397,917     |
| Pre-Conversion Assets As of March 31, 2005                 | A   | \$ | 4,890,874   |
| Return on Money                                            | R   |    | 2.57% (2)   |
| Conversion Expenses                                        | X   | \$ | 8,671       |
|                                                            |     |    | 0.96% (3)   |
| Proceeds Not Invested                                      |     | \$ | 108,120 (4) |
| Estimated ESOP Borrowings                                  |     | \$ | 72,080      |
| ESOP Purchases                                             | E   | \$ | 8.00% (5)   |
| Cost of ESOP Borrowings                                    |     | \$ | 2,403 (5)   |
| Cost of ESOP Borrowings                                    | S   |    | 0.00% (5)   |
| Amort of ESOP Borrowings                                   | T   |    | 30 Years    |
| Amort of MRP Amount                                        | N   |    | 5 Years     |
| Estimated MRP Amount                                       |     | \$ | 36,040 (6)  |
| MRP Purchases                                              | M   |    | 4.00%       |
| MRP Expense                                                |     | \$ | 7,208       |
| Foundation Amount                                          |     | \$ | - (7)       |
| Foundation Amount                                          | F   | \$ | 0.00% 0.00% |
| Foundation Opportunity Cost                                |     | \$ | -           |
| Tax Benefit                                                | Z   | \$ | - (8)       |
| Tax Rate                                                   | TAX |    | 35.00%      |
| Percentage Sold                                            | PCT |    | 100.00%     |
| Amount to be issued to Public                              |     | \$ | 901,000 (9) |
| Earnings Multiple                                          |     |    | 12          |

- (1) Net income for the twelve months ended March 31, 2005.
- (2) Net Return assumes a reinvestment rate of 3.96 percent (the 1 year Treasury at March 31, 2005), and a tax rate of 35%.
- (3) Conversion expenses reflect estimated expenses as presented in the offering document.
- (4) Includes Stock from ESOP and MRP.
- (5) Assumes ESOP is amortized straight line over 30 years.
- (6) Assumes MRP is amortized straight line over 5 years.
- (7) Not applicable.
- (8) Not Applicable.
- (9) The amount to be offered to public.

Pro Forma Calculation

Calculation of Estimated Value (V) at Midpoint Value

3.

$$V = \frac{P/E * Y}{1 - P/E * PCT * ((1 - X - E - M - F) * R - (1 - TAX) * E / T - (1 - TAX) * M / N)}$$

\$901,000,000
2.

$$V = \frac{P/B * (B + Z)}{1 - P/B * PCT * (1 - X - E - M - F)}$$

\$901,000,000
1.

$$V = \frac{P/A * A}{1 - P/A * PCT * (1 - X - E - M - F)}$$

\$901,000,000

The appraisal was performed on a market basis and not on the above formulas.

| Conclusion                 | Total Shares<br>Shares | Price<br>Per Share | Total<br>Value |
|----------------------------|------------------------|--------------------|----------------|
| Appraised Value - Midpoint | 90,100,000             | \$ 10              | \$ 901,000,000 |
| Range:                     |                        |                    |                |
| - Minimum                  | 76,585,000             | \$ 10              | 765,850,000    |
| - Maximum                  | 103,615,000            | 10                 | 1,036,150,000  |
| - Super Maximum            | 119,157,250            | 10                 | 1,191,572,500  |

Pre Foundation

| Conclusion            | Appraised Value |                |                  | SuperMaximum *   |
|-----------------------|-----------------|----------------|------------------|------------------|
|                       | Minimum         | Midpoint       | Maximum          |                  |
| Total Shares          | 76,585,000      | 90,100,000     | 103,615,000      | 119,157,250      |
| Price per Share       | \$ 10           | \$ 10          | \$ 10            | \$ 10            |
| Full Conversion Value | \$ 765,850,000  | \$ 901,000,000 | \$ 1,036,150,000 | \$ 1,191,572,500 |
| Exchange Shares       | 0               | 0              | 0                | 0                |
| Exchange Percent      | 0.00%           | 0.00%          | 0.00%            | 0.00%            |
| Conversion Shares     | 76,585,000      | 90,100,000     | 103,615,000      | 119,157,250      |
| Conversion Percent    | 100.00%         | 100.00%        | 100.00%          | 100.00%          |
| Gross Proceeds        | \$ 765,850,000  | \$ 901,000,000 | \$ 1,036,150,000 | \$ 1,191,572,500 |
| Exchange Value        | \$ -            | \$ -           | \$ -             | \$ -             |
| Exchange Ratio        | 0.0000          | 0.0000         | 0.0000           | 0.0000           |

\* SuperMaximum is an overallotment option that is 15% above the maximum amount.

**Pro Forma Effect of Conversion Proceeds**  
**As of March 31, 2005**  
**(Dollars in Thousands)**

| Conversion Proceeds                  | Minimum    | Midpoint   | Maximum      | SuperMax     |
|--------------------------------------|------------|------------|--------------|--------------|
| Total Shares Offered                 | 76,585,000 | 90,100,000 | 103,615,000  | 119,157,250  |
| Conversion Shares Offered            | 76,585,000 | 90,100,000 | 103,615,000  | 119,157,250  |
| Price Per Share                      | \$ 10      | \$ 10      | \$ 10        | \$ 10        |
| Gross Proceeds                       | \$ 765,850 | \$ 901,000 | \$ 1,036,150 | \$ 1,191,573 |
| Plus: Value issued to Foundation     | -          | -          | -            | -            |
| Pro Forma Market Capitalization      | \$ 765,850 | \$ 901,000 | \$ 1,036,150 | \$ 1,191,573 |
| Gross Proceeds                       | 765,850    | 901,000    | 1,036,150    | 1,191,573    |
| Less: Est. Conversion Expenses       | 7,686      | 8,671      | 9,656        | 10,789       |
| Cash issued to foundation            | -          | -          | -            | -            |
| Net Proceeds                         | \$ 758,164 | \$ 892,329 | \$ 1,026,494 | \$ 1,180,784 |
| Estimated Income from Proceeds       |            |            |              |              |
| Net Conversion Proceeds              | \$ 758,164 | \$ 892,329 | \$ 1,026,494 | \$ 1,180,784 |
| Less: ESOP Adjustment                | 61,268     | 72,080     | 82,892       | 95,326       |
| Less: MRP Adjustment                 | 30,634     | 36,040     | 41,446       | 47,663       |
| Net Proceeds Reinvested              | \$ 666,262 | \$ 784,209 | \$ 902,156   | \$ 1,037,795 |
| Estimated Incremental Rate of Return | 2.57%      | 2.57%      | 2.57%        | 2.57%        |
| Estimated Incremental Return         | \$ 17,123  | \$ 20,154  | \$ 23,185    | \$ 26,671    |
| Less: Cost of ESOP                   | -          | -          | -            | -            |
| Less: Amortization of ESOP           | 1,327      | 1,562      | 1,796        | 2,065        |
| Less: Option Expense                 | 4,987      | 5,867      | 6,747        | 7,759        |
| Less: MRP Adjustment                 | 3,186      | 3,748      | 4,310        | 4,957        |
| Pro-forma Net Income                 | 7,623      | 8,977      | 10,331       | 11,890       |
| Earnings Before Conversion           | (7,550)    | (7,550)    | (7,550)      | (7,550)      |
| Earnings Excluding Adjustment        | 73         | 1,427      | 2,781        | 4,340        |
| Earnings Adjustment                  | 38,715     | 38,715     | 38,715       | 38,715       |
| Earnings After Conversion            | \$ 38,788  | \$ 40,142  | \$ 41,496    | \$ 43,055    |

(9)

(3)

(3)

(4)

(7)

(10)

(7)

(6)

**Pro Forma Effect of Conversion Proceeds**  
**As of March 31, 2005**  
**(Dollars in Thousands)**

|                                               | Minimum      | Midpoint     | Maximum      | SuperMax     |
|-----------------------------------------------|--------------|--------------|--------------|--------------|
| <b>Pro-forma Net Worth</b>                    |              |              |              |              |
| Net Worth at March 31, 2005                   | \$ 397,917   | \$ 397,917   | \$ 397,917   | \$ 397,917   |
| Net Conversion Proceeds                       | 758,164      | 892,329      | 1,026,494    | 1,180,784    |
| Plus: MHC Adjustment                          | -            | -            | -            | -            |
| Plus: Value issued to Foundation              | -            | -            | -            | -            |
| Less: After Tax Expense of Foundation         | -            | -            | -            | -            |
| Less: ESOP Adjustment                         | (61,268)     | (72,080)     | (82,892)     | (95,326)     |
| Less: MRP Adjustment                          | (30,634)     | (36,040)     | (41,446)     | (47,663)     |
| <b>Pro-forma Net Worth</b>                    | \$ 1,064,179 | \$ 1,182,126 | \$ 1,300,073 | \$ 1,435,712 |
| <b>Pro-forma Tangible Net Worth</b>           |              |              |              |              |
| Pro-forma Net Worth                           | \$ 1,064,179 | \$ 1,182,126 | \$ 1,300,073 | \$ 1,435,712 |
| Less: Intangible                              | -            | -            | -            | -            |
| <b>Pro-forma Tangible Net Worth</b>           | \$ 1,064,179 | \$ 1,182,126 | \$ 1,300,073 | \$ 1,435,712 |
| <b>Pro-forma Assets</b>                       |              |              |              |              |
| Total Assets at March 31, 2005                | \$ 4,890,874 | \$ 4,890,874 | \$ 4,890,874 | \$ 4,890,874 |
| Net Conversion Proceeds                       | 758,164      | 892,329      | 1,026,494    | 1,180,784    |
| Plus: MHC Adjustment                          | -            | -            | -            | -            |
| Plus: Value issued to Foundation              | -            | -            | -            | -            |
| Less: After Tax Expense of Foundation         | -            | -            | -            | -            |
| Less: ESOP Adjustment                         | (61,268)     | (72,080)     | (82,892)     | (95,326)     |
| Less: MRP Adjustment                          | (30,634)     | (36,040)     | (41,446)     | (47,663)     |
| <b>Pro-forma Assets Excluding Adjustment</b>  | 5,557,136    | 5,675,083    | 5,793,030    | 5,928,669    |
| Plus: Adjustment                              | -            | -            | -            | -            |
| <b>Pro-forma Total Assets</b>                 | \$ 5,557,136 | \$ 5,675,083 | \$ 5,793,030 | \$ 5,928,669 |
| <b>Stockholder's Equity Per Share</b>         |              |              |              |              |
| Net Worth at March 31, 2005                   | \$ 5.20      | \$ 4.42      | \$ 3.84      | \$ 3.34      |
| Estimated Net Proceeds                        | 9.90         | 9.90         | 9.91         | 9.91         |
| Plus: MHC Adjustment                          | -            | -            | -            | -            |
| Plus: Value issued to Foundation              | -            | -            | -            | -            |
| Less: After Tax Expense of Foundation         | -            | -            | -            | -            |
| Less: ESOP Stock                              | (0.80)       | (0.80)       | (0.80)       | (0.80)       |
| Less: MRP Stock                               | (0.40)       | (0.40)       | (0.40)       | (0.40)       |
| <b>Pro-forma Net Worth Per Share</b>          | 13.90        | 13.12        | 12.55        | 12.05        |
| Less: Intangible                              | -            | -            | -            | -            |
| <b>Pro-forma Tangible Net Worth Per Share</b> | \$ 13.90     | \$ 13.12     | \$ 12.55     | \$ 12.05     |



# Pro Forma Effect of Conversion Proceeds

As of March 31, 2005

(Dollars in Thousands)

|                                   | Minimum   | Midpoint  | Maximum   | SuperMax  |
|-----------------------------------|-----------|-----------|-----------|-----------|
| Net Earnings Per Share            |           |           |           |           |
| (8) Historical Earnings Per Share | \$ (0.11) | \$ (0.09) | \$ (0.08) | \$ (0.07) |
| (8) Incremental return Per Share  | 0.24      | 0.24      | 0.24      | 0.24      |
| (8) ESOP Adjustment Per Share     | (0.02)    | (0.02)    | (0.02)    | (0.02)    |
| (10) Option Expense Per Share     | (0.07)    | (0.07)    | (0.07)    | (0.07)    |
| (8) MRP Adjustment Per Share      | (0.05)    | (0.05)    | (0.05)    | (0.05)    |
| Normalizing Adjustment Per Share  | 0.55      | 0.47      | 0.40      | 0.35      |
| (8) Pro Forma Earnings Per Share  | \$ 0.54   | \$ 0.48   | \$ 0.42   | \$ 0.38   |
| Shares Utilized                   |           |           |           |           |
| Shares Utilized                   | 70,662    | 83,132    | 95,602    | 109,942   |
| Pro-forma Ratios                  |           |           |           |           |
| Price/EPS without Adjustment      | -1000.00  | 1000.00   | 500.00    | 333.33    |
| Price/EPS with Adjustment         | 18.52     | 20.83     | 23.81     | 26.32     |
| Price/Book Value per Share        | 71.94%    | 76.22%    | 79.68%    | 82.99%    |
| Price/Tangible Book Value         | 71.94%    | 76.22%    | 79.68%    | 82.99%    |
| Market Value/Assets               | 13.78%    | 15.88%    | 17.89%    | 20.10%    |

(1) ESOP Borrowings are deducted from net worth and assets, and amortized over 30 years.

(2) MRP Borrowings are omitted from net worth and assets, and amortized over 5 years.

(3) Consists of ESOP and MRP amortization.

(4) The ESOP loan is from the Holding Company and therefore, there are no costs.

(5) Not applicable.

(6) See Separate Sheet Prepared with ISB tax impacted at 35%.

(7) ESOP and MRP are amortized over 30 and 5 years respectively, and tax impacted at 35%.

(8) All EPS computations are done in accordance with SOP 93-6.

(9) Not applicable.

## (10) Assumed option expense in accordance with SFAS No. 123.

| Expense Calculations        |            |            |              |              |
|-----------------------------|------------|------------|--------------|--------------|
| Total Shares Offered        | 76,585     | 90,100     | 103,615      | 119,157      |
| Price Per Share             | \$ 10      | \$ 10      | \$ 10        | \$ 10        |
| Gross Proceeds              | \$ 765,850 | \$ 901,000 | \$ 1,036,150 | \$ 1,191,573 |
| Estimated Insider Purchases | (4,600)    | (4,600)    | (4,600)      | (4,600)      |
| ESOP Purchases              | (61,268)   | (72,080)   | (82,892)     | (95,326)     |
| Proceeds to Base Fee On     | \$ 699,982 | \$ 824,320 | \$ 948,658   | \$ 1,091,647 |
| Underwriters Percentage     | 0.79%      | 0.79%      | 0.79%        | 0.79%        |
| Underwriters Fee            | \$ 5,545   | \$ 6,530   | \$ 7,515     | \$ 8,648     |
| Advisory Fee                | -          | -          | -            | -            |
| Total Underwriters Fee      | \$ 5,545   | \$ 6,530   | \$ 7,515     | \$ 8,648     |
| All Other Expenses          | 2,141      | 2,141      | 2,141        | 2,141        |
| Total Expense               | \$ 7,686   | \$ 8,671   | \$ 9,656     | \$ 10,789    |

| Shares Calculations                 |        |        |         |         |
|-------------------------------------|--------|--------|---------|---------|
| Shares Outstanding (used for BV/Sh) | 76,585 | 90,100 | 103,615 | 119,157 |
| Less: New ESOP Adjustment           | 6,127  | 7,208  | 8,289   | 9,533   |
| Less: Old ESOP Adjustment           | 0      | 0      | 0       | 0       |
| Plus: New SOP 93-6 ESOP Shares      | 204    | 240    | 276     | 318     |
| Plus: Old SOP 93-6 ESOP Shares      | 0      | 0      | 0       | 0       |
| Shares for all EPS Calculations     | 70,662 | 83,132 | 95,602  | 109,942 |

|                                 |            |            |            |             |
|---------------------------------|------------|------------|------------|-------------|
| Actual number of shares for EPS | 70,662,427 | 83,132,267 | 95,602,107 | 109,942,423 |
| Actual foundation shares        | 0          | 0          | 0          | 0           |

| Conclusion                  | Post Foundation |                |                  |                  |
|-----------------------------|-----------------|----------------|------------------|------------------|
|                             | Appraised Value |                |                  |                  |
|                             | Minimum         | Midpoint       | Maximum          | SuperMaximum     |
| Shares Issued and Exchanged | 76,585,000      | 90,100,000     | 103,615,000      | 119,157,250      |
| Price per Share             | \$ 10           | \$ 10          | \$ 10            | \$ 10            |
| Shares Issued to Foundation | -               | -              | -                | -                |
| Total Shares                | 76,585,000      | 90,100,000     | 103,615,000      | 119,157,250      |
| Exchange Shares             | -               | -              | -                | -                |
| Conversion Shares           | 76,585,000      | 90,100,000     | 103,615,000      | 119,157,250      |
| Implied Exchange Ratio      | -               | -              | -                | -                |
| Gross Proceeds              | \$ 765,850,000  | \$ 901,000,000 | \$ 1,036,150,000 | \$ 1,191,572,500 |
| Exchange Value              | \$ -            | \$ -           | \$ -             | \$ -             |

| MRP Dilution                    |            |            |             |             |  |  |  |  |  |
|---------------------------------|------------|------------|-------------|-------------|--|--|--|--|--|
| Shares Outstanding              | 76,585,000 | 90,100,000 | 103,615,000 | 119,157,250 |  |  |  |  |  |
| Less: New ESOP Adjustment       | 6,126,800  | 7,208,000  | 8,289,200   | 9,532,580   |  |  |  |  |  |
| Less: Old ESOP Adjustment       | 0          | 0          | 0           | 0           |  |  |  |  |  |
| Plus: New MRP issued            | 3,063,400  | 3,604,000  | 4,144,600   | 4,766,290   |  |  |  |  |  |
| Plus: New SOP 93-6 ESOP Shares  | 204,227    | 240,267    | 276,307     | 317,753     |  |  |  |  |  |
| Plus: Old SOP 93-6 ESOP Shares  | 0          | 0          | 0           | 0           |  |  |  |  |  |
|                                 | (2)        |            |             |             |  |  |  |  |  |
| Shares for all EPS Calculations | 73,725,827 | 86,736,267 | 99,746,707  | 114,708,713 |  |  |  |  |  |
| EPS                             | \$ 0.54    | \$ 0.47    | \$ 0.43     | \$ 0.39     |  |  |  |  |  |
| BV/Share                        | \$ 13.36   | \$ 12.62   | \$ 12.06    | \$ 11.59    |  |  |  |  |  |
| Voting Dilution                 | 4.34%      | 4.34%      | 4.34%       | 4.34%       |  |  |  |  |  |

| Option Dilution                 |            |            |             |             |  |  |  |  |  |
|---------------------------------|------------|------------|-------------|-------------|--|--|--|--|--|
| Shares Outstanding              | 76,585,000 | 90,100,000 | 103,615,000 | 119,157,250 |  |  |  |  |  |
| Less: New ESOP Adjustment       | 6,126,800  | 7,208,000  | 8,289,200   | 9,532,580   |  |  |  |  |  |
| Less: Old ESOP Adjustment       | 0          | 0          | 0           | 0           |  |  |  |  |  |
| Plus: Options                   | 7,658,500  | 9,010,000  | 10,361,500  | 11,915,725  |  |  |  |  |  |
| Plus: New SOP 93-6 ESOP Shares  | 204,227    | 240,267    | 276,307     | 317,753     |  |  |  |  |  |
| Plus: Old SOP 93-6 ESOP Shares  | 0          | 0          | 0           | 0           |  |  |  |  |  |
|                                 | (2)        |            |             |             |  |  |  |  |  |
| Shares for all EPS Calculations | 78,320,927 | 92,142,267 | 105,963,607 | 121,858,148 |  |  |  |  |  |
| EPS                             | \$ 0.50    | \$ 0.44    | \$ 0.39     | \$ 0.35     |  |  |  |  |  |
| BV/Share                        | \$ 13.54   | \$ 12.84   | \$ 12.32    | \$ 11.86    |  |  |  |  |  |
| Voting Dilution                 | 10.84%     | 10.84%     | 10.84%      | 10.84%      |  |  |  |  |  |

**Investors Savings Bank**  
**Pro Forma Analysis Sheet - Twelve Months Ended**  
**March 31, 2005**  
**Includes SOP 93-6**

|                                          | Bank   | Comparables |         | State  |        | National |        |
|------------------------------------------|--------|-------------|---------|--------|--------|----------|--------|
|                                          |        | Mean        | Median  | Mean   | Median | Mean     | Median |
| <u>Price-Core Earnings Ratio P/E</u>     |        |             |         |        |        |          |        |
| Min                                      | 18.18  |             |         |        |        |          |        |
| Mid                                      | 20.41  | 31.09       | 30.16   | 32.70  | 32.70  | 31.28    | 30.16  |
| Max                                      | 23.26  |             |         |        |        |          |        |
| Smax                                     | 25.64  |             |         |        |        |          |        |
| <u>Price-to-Book Ratio P/B</u>           |        |             |         |        |        |          |        |
| Min                                      | 71.94% |             |         |        |        |          |        |
| Mid                                      | 76.22% | 99.27%      | 94.62%  | 96.22% | 89.04% | 94.11%   | 90.56% |
| Max                                      | 79.81% |             |         |        |        |          |        |
| Smax                                     | 83.26% |             |         |        |        |          |        |
| <u>Price-to-Tangible Book Ratio P/TB</u> |        |             |         |        |        |          |        |
| Min                                      | 71.94% |             |         |        |        |          |        |
| Mid                                      | 76.22% | 103.99%     | 102.00% | 98.13% | 89.04% | 97.39%   | 93.75% |
| Max                                      | 79.81% |             |         |        |        |          |        |
| Smax                                     | 83.26% |             |         |        |        |          |        |
| <u>Price-to-Assets Ratio P/A</u>         |        |             |         |        |        |          |        |
| Min                                      | 13.51% |             |         |        |        |          |        |
| Mid                                      | 15.57% | 21.26%      | 22.82%  | 26.04% | 28.22% | 23.46%   | 24.08% |
| Max                                      | 17.55% |             |         |        |        |          |        |
| Smax                                     | 19.74% |             |         |        |        |          |        |

Valuation Parameters

|                                                            |     |    |             |
|------------------------------------------------------------|-----|----|-------------|
| Prior Twelve Mos. Earning Base Period Ended March 31, 2005 | Y   | \$ | (7,550) (1) |
| Pre-Conversion Book Value                                  | B   | \$ | 397,917     |
| As of March 31, 2005                                       |     |    |             |
| Pre-Conversion Assets                                      | A   | \$ | 4,890,874   |
| As of March 31, 2005                                       |     |    |             |
| Return on Money                                            | R   |    | 2.57% (2)   |
| Conversion Expenses                                        |     | \$ | 8,419       |
|                                                            | X   |    | 0.97% (3)   |
| Proceeds Not Invested                                      |     | \$ | 105,505 (4) |
| Estimated ESOP Borrowings                                  |     | \$ | 70,337      |
| ESOP Purchases                                             | E   |    | 8.00% (5)   |
| Cost of ESOP Borrowings                                    |     | \$ | 2,345 (5)   |
| Cost of ESOP Borrowings                                    | S   |    | 0.00% (5)   |
| Amort of ESOP Borrowings                                   | T   |    | 30 Years    |
| Amort of MRP Amount                                        | N   |    | 5 Years     |
| Estimated MRP Amount                                       |     | \$ | 35,168 (6)  |
| MRP Purchases                                              | M   |    | 4.00%       |
| MRP Expense                                                |     | \$ | 7,034       |
| Stock Foundation Amount                                    |     | \$ | 11,711 (7)  |
| Stock Foundation Amount %                                  | F   |    | 1.35% 1.35% |
| Variable Cash Foundation Amount %                          |     |    | 0.45%       |
| Tax Benefit                                                | Z   | \$ | 4,099 (8)   |
| Tax Rate                                                   | TAX |    | 35.00%      |
| Percentage Sold                                            | PCT |    | 100.00%     |
| Amount to be issued to Public                              |     | \$ | 867,500 (9) |
| Earnings Multiple                                          |     |    | 12          |

- (1) Net income for the twelve months ended March 31, 2005.
- (2) Net Return assumes a reinvestment rate of 3.96 percent (the 1 year Treasury at March 31, 2005), and a tax rate of 35%.
- (3) Conversion expenses reflect estimated expenses as presented in the offering document.
- (4) Includes Stock from ESOP and MRP.
- (5) Assumes ESOP is amortized straight line over 30 years.
- (6) Assumes MRP is amortized straight line over 5 years.
- (7) The Stock Foundation is assumed to be 1% of the gross proceeds.
- (8) The after-tax benefit of the Foundation is assumed to be 35% of Foundation.
- (9) The amount to be offered to public.

**Pro Forma Calculation**

Calculation of Estimated Value (V) at Midpoint Value

$$\begin{aligned}
 3. \quad V &= \frac{P/E \cdot Y}{1 - P/E \cdot PCT \cdot ((1 - X - E - M - F) \cdot R - (1 - TAX) \cdot E/T - (1 - TAX) \cdot M/N)} = \$867,500,000 \\
 2. \quad V &= \frac{P/B \cdot (B + Z)}{1 - P/B \cdot PCT \cdot (1 - X - E - M - F)} = \$867,500,000 \\
 1. \quad V &= \frac{P/A \cdot A}{1 - P/A \cdot PCT \cdot (1 - X - E - M - F)} = \$867,500,000
 \end{aligned}$$

The appraisal was performed on a market basis and not on the above formulas.

| Conclusion | Total Shares<br>Shares | Price<br>Per Share | Total<br>Value |
|------------|------------------------|--------------------|----------------|
|------------|------------------------|--------------------|----------------|

|                            |             |          |                |
|----------------------------|-------------|----------|----------------|
| Appraised Value - Midpoint | 86,750,000  | \$ 10.00 | \$ 867,500,000 |
| Range:                     |             |          |                |
| - Minimum                  | 73,737,500  | 10.00    | 737,375,000    |
| - Maximum                  | 99,762,500  | 10.00    | 997,625,000    |
| - Super Maximum            | 114,726,875 | 10.00    | 1,147,268,750  |

**Pre Foundation**

| Conclusion            | Appraised Value |                |                |                  |
|-----------------------|-----------------|----------------|----------------|------------------|
|                       | Minimum         | Midpoint       | Maximum        | SuperMaximum *   |
| Total Shares          | 73,737,500      | 86,750,000     | 99,762,500     | 114,726,875      |
| Price per Share       | \$ 10           | \$ 10          | \$ 10          | \$ 10            |
| Full Conversion Value | \$ 737,375,000  | \$ 867,500,000 | \$ 997,625,000 | \$ 1,147,268,750 |
| Exchange Shares       | 0               | 0              | 0              | 0                |
| Exchange Percent      | 0.00%           | 0.00%          | 0.00%          | 0.00%            |
| Conversion Shares     | 73,737,500      | 86,750,000     | 99,762,500     | 114,726,875      |
| Conversion Percent    | 100.00%         | 100.00%        | 100.00%        | 100.00%          |
| Gross Proceeds        | \$ 737,375,000  | \$ 867,500,000 | \$ 997,625,000 | \$ 1,147,268,750 |
| Exchange Value        | \$ -            | \$ -           | \$ -           | \$ -             |
| Exchange Ratio        | 0.0000          | 0.0000         | 0.0000         | 0.0000           |

\* SuperMaximum is an over-allotment option that is 15% above the maximum amount.

**Pro Forma Effect of Conversion Proceeds**  
**As of March 31, 2005**

(Dollars in Thousands)

| Conversion Proceeds                  | Minimum    | Midpoint   | Maximum    | SuperMax     |
|--------------------------------------|------------|------------|------------|--------------|
| Total Shares Offered                 | 73,737,500 | 86,750,000 | 99,762,500 | 114,726,875  |
| Conversion Shares Offered            | 73,737,500 | 86,750,000 | 99,762,500 | 114,726,875  |
| Price Per Share                      | \$ 10      | \$ 10      | \$ 10      | \$ 10        |
| Gross Proceeds                       | \$ 737,375 | \$ 867,500 | \$ 997,625 | \$ 1,147,269 |
| Plus: Value issued to Foundation     | 9,955      | 11,711     | 13,468     | 15,488       |
| Pro Forma Market Capitalization      | 747,330    | 879,211    | 1,011,093  | 1,162,757    |
| Gross Proceeds                       | 737,375    | 867,500    | 997,625    | 1,147,269    |
| Less: Est. Conversion Expenses       | 7,472      | 8,419      | 9,367      | 10,456       |
| Less: Cash issued to Foundation      | 3,318      | 3,904      | 4,489      | 5,163        |
| Net Proceeds                         | \$ 726,585 | \$ 855,177 | \$ 983,769 | \$ 1,131,650 |
| Estimated Income from Proceeds       |            |            |            |              |
| Net Conversion Proceeds              | \$ 726,585 | \$ 855,177 | \$ 983,769 | \$ 1,131,650 |
| Less: ESOP Adjustment                | 59,786     | 70,337     | 80,887     | 93,021       |
| Less: MRP Adjustment                 | 29,893     | 35,168     | 40,444     | 46,510       |
| Net Proceeds Reinvested              | \$ 636,906 | \$ 749,672 | \$ 862,438 | \$ 992,119   |
| Estimated Incremental Rate of Return | 2.57%      | 2.57%      | 2.57%      | 2.57%        |
| Estimated Incremental Return         | \$ 16,368  | \$ 19,267  | \$ 22,165  | \$ 25,497    |
| Less: Cost of ESOP                   | -          | -          | -          | -            |
| Less: Amortization of ESOP           | 1,295      | 1,524      | 1,753      | 2,015        |
| Less: Option Expense                 | 4,866      | 5,726      | 6,584      | 7,572        |
| Less: MRP Adjustment                 | 3,109      | 3,658      | 4,206      | 4,837        |
| Pro Forma Net Income                 | 7,098      | 8,360      | 9,622      | 11,073       |
| Earnings Before Conversion           | (7,550)    | (7,550)    | (7,550)    | (7,550)      |
| Earnings Excluding Adjustment        | (452)      | 810        | 2,072      | 3,523        |
| Earnings Adjustment                  | 38,715     | 38,715     | 38,715     | 38,715       |
| Earnings After Conversion            | \$ 38,263  | \$ 39,525  | \$ 40,787  | \$ 42,238    |

(9)

(3)

(3)

(4)

(7)

(10)

(7)

(6)

**Pro Forma Effect of Conversion Proceeds**  
**As of March 31, 2005**  
**(Dollars in Thousands)**

|                                               | Minimum             | Midpoint            | Maximum             | SuperMax            |
|-----------------------------------------------|---------------------|---------------------|---------------------|---------------------|
| <b>Pro Forma Net Worth</b>                    |                     |                     |                     |                     |
| Net Worth at March 31, 2005                   | \$ 397,917          | \$ 397,917          | \$ 397,917          | \$ 397,917          |
| Net Conversion Proceeds                       | 726,585             | 855,177             | 983,769             | 1,131,650           |
| Plus: MHC Adjustment (7)                      | -                   | -                   | -                   | -                   |
| Plus: Value issued to Foundation              | 13,273              | 15,615              | 17,957              | 20,651              |
| Less: After Tax Expense of Foundation         | (8,627)             | (10,150)            | (11,672)            | (13,423)            |
| Less: ESOP Adjustment (1)                     | (59,786)            | (70,337)            | (80,887)            | (93,021)            |
| Less: MRP Adjustment (2)                      | (29,893)            | (35,168)            | (40,444)            | (46,510)            |
| <b>Pro Forma Net Worth</b>                    | <b>\$ 1,039,469</b> | <b>\$ 1,153,054</b> | <b>\$ 1,266,640</b> | <b>\$ 1,397,264</b> |
| <b>Pro Forma Tangible Net Worth</b>           |                     |                     |                     |                     |
| Pro Forma Net Worth                           | \$ 1,039,469        | \$ 1,153,054        | \$ 1,266,640        | \$ 1,397,264        |
| Less: Intangible (5)                          | -                   | -                   | -                   | -                   |
| <b>Pro Forma Tangible Net Worth</b>           | <b>\$ 1,039,469</b> | <b>\$ 1,153,054</b> | <b>\$ 1,266,640</b> | <b>\$ 1,397,264</b> |
| <b>Pro Forma Assets</b>                       |                     |                     |                     |                     |
| Total Assets at March 31, 2005                | \$ 4,890,874        | \$ 4,890,874        | \$ 4,890,874        | \$ 4,890,874        |
| Net Conversion Proceeds                       | 726,585             | 855,177             | 983,769             | 1,131,650           |
| Plus: MHC Adjustment (7)                      | -                   | -                   | -                   | -                   |
| Plus: Value issued to Foundation              | 13,273              | 15,615              | 17,957              | 20,651              |
| Less: After Tax Expense of Foundation         | (8,627)             | (10,150)            | (11,672)            | (13,423)            |
| Less: ESOP Adjustment (1)                     | (59,786)            | (70,337)            | (80,887)            | (93,021)            |
| Less: MRP Adjustment (2)                      | (29,893)            | (35,168)            | (40,444)            | (46,510)            |
| <b>Pro Forma Assets Excluding Adjustment</b>  | <b>5,532,426</b>    | <b>5,646,011</b>    | <b>5,759,596</b>    | <b>5,890,221</b>    |
| Plus: Adjustment (6)                          | -                   | -                   | -                   | -                   |
| <b>Pro Forma Total Assets</b>                 | <b>\$ 5,532,426</b> | <b>\$ 5,646,011</b> | <b>\$ 5,759,596</b> | <b>\$ 5,890,221</b> |
| <b>Stockholder's Equity Per Share</b>         |                     |                     |                     |                     |
| Net Worth at March 31, 2005                   | \$ 5.32             | \$ 4.53             | \$ 3.94             | \$ 3.42             |
| Estimated Net Proceeds                        | 9.72                | 9.73                | 9.73                | 9.73                |
| Plus: MHC Adjustment                          | -                   | -                   | -                   | -                   |
| Plus: Value issued to Foundation              | 0.18                | 0.18                | 0.18                | 0.18                |
| Less: After Tax Expense of Foundation         | (0.12)              | (0.12)              | (0.12)              | (0.12)              |
| Less: ESOP Stock                              | (0.80)              | (0.80)              | (0.80)              | (0.80)              |
| Less: MRP Stock                               | (0.40)              | (0.40)              | (0.40)              | (0.40)              |
| <b>Pro Forma Net Worth Per Share</b>          | <b>13.90</b>        | <b>13.12</b>        | <b>12.53</b>        | <b>12.01</b>        |
| Less: Intangible                              | -                   | -                   | -                   | -                   |
| <b>Pro Forma Tangible Net Worth Per Share</b> | <b>\$ 13.90</b>     | <b>\$ 13.12</b>     | <b>\$ 12.53</b>     | <b>\$ 12.01</b>     |



**Pro Forma Effect of Conversion Proceeds**  
**As of March 31, 2005**  
**(Dollars in Thousands)**

|                                     | Minimum  | Midpoint  | Maximum   | SuperMax  |
|-------------------------------------|----------|-----------|-----------|-----------|
| <b>Net Earnings Per Share</b>       |          |           |           |           |
| Historical Earnings Per Share       | (0.11)   | \$ (0.09) | \$ (0.08) | \$ (0.07) |
| Incremental return Per Share        | 0.24     | 0.24      | 0.24      | 0.24      |
| ESOP Adjustment Per Share           | (0.02)   | (0.02)    | (0.02)    | (0.02)    |
| Option Expense Per Share            | (0.07)   | (0.07)    | (0.07)    | (0.07)    |
| MRP Adjustment Per Share            | (0.05)   | (0.05)    | (0.05)    | (0.05)    |
| Normalizing Adjustment Per Share    | 0.56     | 0.48      | 0.41      | 0.36      |
| <b>Pro Forma Earnings Per Share</b> | 0.55     | \$ 0.49   | \$ 0.43   | \$ 0.39   |
| <b>Shares Utilized</b>              |          |           |           |           |
| Shares Utilized                     | 68,953   | 81,121    | 93,290    | 107,284   |
| <b>Pro Forma Ratios</b>             |          |           |           |           |
| Price/EPS without Adjustment        | -1000.00 | 1000.00   | 500.00    | 333.33    |
| Price/EPS with Adjustment           | 18.18    | 20.41     | 23.26     | 25.64     |
| Price/Book Value per Share          | 71.94%   | 76.22%    | 79.81%    | 83.26%    |
| Price/Tangible Book Value           | 71.94%   | 76.22%    | 79.81%    | 83.26%    |
| Market Value/Assets                 | 13.51%   | 15.57%    | 17.55%    | 19.74%    |

(1) ESOP Borrowings are deducted from net worth and assets, and amortized over 30 years.

(2) MRP Borrowings are omitted from net worth and assets, and amortized over 5 years.

(3) Consists of ESOP and MRP amortization.

(4) The ESOP loan is from the Holding Company and therefore, there are no costs.

(5) Not applicable.

(6) See Separate Sheet Prepared with ISB tax impacted at 35%.

(7) ESOP and MRP are amortized over 30 and 5 years respectively, and tax impacted at 35%.

(8) All EPS computations are done in accordance with SOP 93-6.

(9) The Foundation is assumed to be 1% of the gross proceeds.

## (10) Assumed option expense in accordance with SFAS No. 123.

| Expense Calculations        |  | 73,738     | 86,750     | 99,763     | 114,727      |
|-----------------------------|--|------------|------------|------------|--------------|
| Total Shares Offered        |  | \$ 10      | \$ 10      | \$ 10      | \$ 10        |
| Price Per Share             |  | \$ 737,375 | \$ 867,500 | \$ 997,625 | \$ 1,147,269 |
| Gross Proceeds              |  | (4,600)    | (4,600)    | (4,600)    | (4,600)      |
| Estimated Insider Purchases |  | (59,786)   | (70,337)   | (80,887)   | (93,021)     |
| ESOP Purchases              |  | \$ 672,989 | \$ 792,563 | \$ 912,138 | \$ 1,049,648 |
| Proceeds to Base Fee On     |  | 0.79%      | 0.79%      | 0.79%      | 0.79%        |
| Underwriters Percentage     |  | \$ 5,331   | \$ 6,278   | \$ 7,226   | \$ 8,315     |
| Underwriters Fee            |  |            |            |            |              |
| Advisory Fee                |  |            |            |            |              |
| Total Underwriters Fee      |  | 5,331      | 6,278      | 7,226      | 8,315        |
| All Other Expenses          |  | 2,141      | 2,141      | 2,141      | 2,141        |
| Total Expense               |  | \$ 7,472   | \$ 8,419   | \$ 9,367   | \$ 10,456    |

| Shares Calculations             |     | 74,733 | 87,921 | 101,109 | 116,276 |
|---------------------------------|-----|--------|--------|---------|---------|
| Shares Outstanding              |     | 5,979  | 7,034  | 8,089   | 9,302   |
| Less: New ESOP Adjustment       | (1) | 0      | 0      | 0       | 0       |
| Less: Old ESOP Adjustment       | (2) | 199    | 234    | 270     | 310     |
| Plus: New SOP 93-6 ESOP Shares  | (2) | 0      | 0      | 0       | 0       |
| Plus: Old SOP 93-6 ESOP Shares  | (2) | 68,953 | 81,121 | 93,290  | 107,284 |
| Shares for all EPS Calculations |     |        |        |         |         |

|                                 |            |            |            |             |
|---------------------------------|------------|------------|------------|-------------|
| Actual number of shares for EPS | 68,953,608 | 81,121,891 | 93,290,175 | 107,283,702 |
| Actual foundation shares        | 995,456    | 1,171,125  | 1,346,794  | 1,548,813   |

| Conclusion                  | Post Foundation |                |                |                  |
|-----------------------------|-----------------|----------------|----------------|------------------|
|                             | Appraised Value |                |                |                  |
|                             | Minimum         | Midpoint       | Maximum        | SuperMaximum     |
| Shares Issued and Exchanged | 73,737,500      | 86,750,000     | 99,762,500     | 114,726,875      |
| Price per Share             | \$ 10           | \$ 10          | \$ 10          | \$ 10            |
| Shares Issued to Foundation | 995,456         | 1,171,125      | 1,346,794      | 1,548,813        |
| Total Shares                | 74,732,956      | 87,921,125     | 101,109,294    | 116,275,688      |
| Exchange Shares             | -               | -              | -              | -                |
| Conversion Shares           | 73,737,500      | 86,750,000     | 99,762,500     | 114,726,875      |
| Implied Exchange Ratio      | -               | -              | -              | -                |
| Gross Proceeds              | \$ 737,375,000  | \$ 867,500,000 | \$ 997,625,000 | \$ 1,147,268,750 |
| Exchange Value              | \$ -            | \$ -           | \$ -           | \$ -             |

| MRP Dilution                    |     |            |            |             |             |  |  |  |  |
|---------------------------------|-----|------------|------------|-------------|-------------|--|--|--|--|
| Shares Outstanding              |     | 74,732,956 | 87,921,125 | 101,109,294 | 116,275,688 |  |  |  |  |
| Less: New ESOP Adjustment       |     | 5,978,637  | 7,033,690  | 8,088,744   | 9,302,055   |  |  |  |  |
| Less: Old ESOP Adjustment       |     | 0          | 0          | 0           | 0           |  |  |  |  |
| Plus: New MRP issued            | (1) | 2,949,500  | 3,470,000  | 3,990,500   | 4,589,075   |  |  |  |  |
| Plus: New SOP 93-6 ESOP Shares  | (2) | 199,288    | 234,456    | 269,625     | 310,069     |  |  |  |  |
| Plus: Old SOP 93-6 ESOP Shares  | (2) | 0          | 0          | 0           | 0           |  |  |  |  |
| Shares for all EPS Calculations |     | 71,903,108 | 84,591,891 | 97,280,675  | 111,872,777 |  |  |  |  |
| EPS                             |     | \$ 0.54    | \$ 0.48    | \$ 0.43     | \$ 0.39     |  |  |  |  |
| BV/Share                        |     | \$ 13.38   | \$ 12.62   | \$ 12.05    | \$ 11.56    |  |  |  |  |
| Voting Dilution                 |     | 4.28%      | 4.28%      | 4.28%       | 4.28%       |  |  |  |  |

| Option Dilution                 |     |            |            |             |             |  |  |  |  |
|---------------------------------|-----|------------|------------|-------------|-------------|--|--|--|--|
| Shares Outstanding              |     | 74,732,956 | 87,921,125 | 101,109,294 | 116,275,688 |  |  |  |  |
| Less: New ESOP Adjustment       |     | 5,978,637  | 7,033,690  | 8,088,744   | 9,302,055   |  |  |  |  |
| Less: Old ESOP Adjustment       |     | 0          | 0          | 0           | 0           |  |  |  |  |
| Plus: Options                   | (1) | 7,473,296  | 8,792,113  | 10,110,929  | 11,627,569  |  |  |  |  |
| Plus: New SOP 93-6 ESOP Shares  | (2) | 199,288    | 234,456    | 269,625     | 310,069     |  |  |  |  |
| Plus: Old SOP 93-6 ESOP Shares  | (2) | 0          | 0          | 0           | 0           |  |  |  |  |
| Shares for all EPS Calculations |     | 76,426,903 | 89,914,004 | 103,401,105 | 118,911,271 |  |  |  |  |
| EPS                             |     | \$ 0.50    | \$ 0.44    | \$ 0.39     | \$ 0.36     |  |  |  |  |
| BV/Share                        |     | \$ 13.55   | \$ 12.83   | \$ 12.30    | \$ 11.83    |  |  |  |  |
| Voting Dilution                 |     | 10.84%     | 10.84%     | 10.84%      | 10.84%      |  |  |  |  |

Investors Savings Bank  
**Pro Forma Analysis Sheet - Twelve Months Ended**  
 March 31, 2005  
 Includes SOP 93-6

|                                          | Bank    | Comparables |         |        |        | State   |         | National |        |
|------------------------------------------|---------|-------------|---------|--------|--------|---------|---------|----------|--------|
|                                          |         | Mean        | Median  | Mean   | Median | Mean    | Median  | Mean     | Median |
| <u>Price-Core Earnings Ratio P/E</u>     |         |             |         |        |        |         |         |          |        |
| \$747,329,563                            | 21.74   |             |         |        |        |         |         |          |        |
| \$879,211,250                            | 25.64   | 43.01       | 39.15   | 32.70  | 32.70  | 43.83   | 38.90   |          |        |
| \$1,011,092,938                          | 29.41   |             |         |        |        |         |         |          |        |
| \$1,162,756,878                          | 33.33   |             |         |        |        |         |         |          |        |
| <u>Price-to-Book Ratio P/B</u>           |         |             |         |        |        |         |         |          |        |
| \$747,329,563                            | 109.53% |             |         |        |        |         |         |          |        |
| \$879,211,250                            | 119.76% | 211.78%     | 191.40% | 96.22% | 89.04% | 192.75% | 172.05% |          |        |
| \$1,011,092,938                          | 128.87% |             |         |        |        |         |         |          |        |
| \$1,162,756,878                          | 137.93% |             |         |        |        |         |         |          |        |
| <u>Price-to-Tangible Book Ratio P/TB</u> |         |             |         |        |        |         |         |          |        |
| \$747,329,563                            | 109.53% |             |         |        |        |         |         |          |        |
| \$879,211,250                            | 119.76% | 232.69%     | 229.90% | 98.13% | 89.04% | 206.09% | 187.10% |          |        |
| \$1,011,092,938                          | 128.87% |             |         |        |        |         |         |          |        |
| \$1,162,756,878                          | 137.93% |             |         |        |        |         |         |          |        |
| <u>Price-to-Assets Ratio P/A</u>         |         |             |         |        |        |         |         |          |        |
| \$747,329,563                            | 14.44%  |             |         |        |        |         |         |          |        |
| \$879,211,250                            | 16.82%  | 24.00%      | 25.29%  | 26.04% | 28.22% | 27.24%  | 27.46%  |          |        |
| \$1,011,092,938                          | 19.15%  |             |         |        |        |         |         |          |        |
| \$1,162,756,878                          | 21.78%  |             |         |        |        |         |         |          |        |

| Valuation Parameters            |     |                |
|---------------------------------|-----|----------------|
| Twelve Months Ended             | Y   |                |
| Period Ended March 31, 2005     |     | \$ (7,550) (1) |
| Pre-Conversion Book Value       | B   |                |
| As of March 31, 2005            |     | \$ 397,917     |
| Pre-Conversion Assets           | A   |                |
| As of March 31, 2005            |     | \$ 4,890,874   |
| Return on Money                 | R   | 2.57% (2)      |
| Conversion Expenses             | X   | \$ 5,293       |
|                                 |     | 1.36% (3)      |
| Proceeds Not Invested           |     | \$ 49,400 (4)  |
| Estimated ESOP Borrowings       |     | \$32,167       |
| ESOP Purchases                  | E   | 8.00% (5)      |
| Cost of ESOP Borrowings         |     | \$1,072 (5)    |
| Cost of ESOP Borrowings         | S   | 0.00% (5)      |
| Amort of ESOP Borrowings        | T   | 30 Years       |
| Amort of MRP Amount             | N   | 5 Years        |
| Estimated MRP Amount            |     | \$ 17,233 (6)  |
| MRP Purchases (of total shares) | M   | 1.96%          |
| MRP Expense                     |     | \$ 3,447       |
| Stock Foundation Amount         |     | \$ 11,711      |
| Stock Foundation %              | F   | 3.00%          |
| Cash Foundation %               |     | 1.00%          |
| Tax Rate                        | TAX | 35.00%         |
| Percentage Sold                 | PCT | 45.00%         |
| Tax Benefit                     | Z   | \$0            |
| Earnings Multiple               |     | 12             |

(1) Net income for the twelve months ended March 31, 2005.

(2) Net Return assumes a reinvestment rate of 3.96 percent (the 3 year Treasury at March 31, 2005), and a tax rate of 35%.

(3) Conversion expenses reflect estimated expenses as presented in the offering document.

(4) Includes Stock from ESOP and MRP

(5) Assumes ESOP is amortized straight line over 30 years at a cost of 0.00%.

(6) Assumes MRP is amortized straight line over 5 years.

Pro Forma Calculation

Calculation of Estimated Value (V) at Midpoint Value

3.

$$V = \frac{P/E * Y}{1 - P/E * PCT * ((1 - X - E - M - F) * R - (1 - TAX) * E / T - (1 - TAX) * M / N)}$$

= \$390,375,000
2.

$$V = \frac{P/B * (B + Z)}{1 - P/B * PCT * (1 - X - E - M - F)}$$

= \$390,375,000
1.

$$V = \frac{P/A * A}{1 - P/A * PCT * (1 - X - E - M - F)}$$

= \$390,375,000

The appraisal was performed on a market basis and not on the above formulas.

| Conclusion                               | Total Shares | Price per Share | Total Value   |
|------------------------------------------|--------------|-----------------|---------------|
| Appraised Value - \$747,329,563 at 44%   | 33,181,875   | \$10.00         | \$331,818,750 |
| Appraised Value - \$879,211,250 at 44%   | 39,037,500   | \$10.00         | \$390,375,000 |
| Appraised Value - \$1,011,092,938 at 44% | 44,893,125   | \$10.00         | \$448,931,250 |
| Appraised Value - \$1,162,756,878 at 44% | 51,627,094   | \$10.00         | \$516,270,940 |

## Pro Forma Effect of Conversion Proceeds

As of March 31, 2005

\$ 747,329,563 \$ 879,211,250 \$ 1,011,092,938 \$ 1,162,756,878

Independent Valuation Independent Valuation Independent Valuation

| (Dollars in Thousands, Except Per Share Amounts) |            |            |            |
|--------------------------------------------------|------------|------------|------------|
| 44.40%                                           | 44.40%     | 44.40%     | 44.40%     |
| 33,181,875                                       | 39,037,500 | 44,893,125 | 51,627,094 |
| 74,733                                           | 87,921     | 101,109    | 116,276    |
| 33,182                                           | 39,038     | 44,893     | 51,627     |
| \$10                                             | \$10       | \$10       | \$10       |
| \$331,819                                        | \$390,375  | \$448,931  | \$516,271  |
| \$9,955                                          | \$11,711   | \$13,468   | \$15,488   |
| \$341,774                                        | \$402,086  | \$462,399  | \$531,759  |
| \$331,819                                        | \$390,375  | \$448,931  | \$516,271  |
| \$4,890                                          | \$5,293    | \$5,677    | \$5,986    |
| \$0                                              | \$0        | \$0        | \$0        |
| \$3,318                                          | \$3,904    | \$4,489    | \$5,163    |
| \$323,611                                        | \$381,178  | \$438,765  | \$505,122  |
| \$323,611                                        | \$381,178  | \$438,765  | \$505,122  |
| \$27,342                                         | \$32,167   | \$36,992   | \$42,541   |
| \$14,648                                         | \$17,233   | \$19,817   | \$22,790   |
| \$281,621                                        | \$331,778  | \$381,956  | \$439,791  |
| 2.57%                                            | 2.57%      | 2.57%      | 2.57%      |
| \$7,249                                          | \$8,540    | \$9,832    | \$11,320   |
| \$0                                              | \$0        | \$0        | \$0        |
| \$592                                            | \$697      | \$801      | \$922      |
| \$2,981                                          | \$3,507    | \$4,033    | \$4,638    |
| \$1,904                                          | \$2,240    | \$2,576    | \$2,963    |
| \$1,772                                          | \$2,096    | \$2,422    | \$2,797    |
| (7,550)                                          | (7,550)    | (7,550)    | (7,550)    |
| (\$5,778)                                        | (\$5,454)  | (\$5,128)  | (\$4,753)  |
| \$38,715                                         | \$38,715   | \$38,715   | \$38,715   |
| \$32,937                                         | \$33,261   | \$33,587   | \$33,962   |

Minority %

Minority Shares

Conversion Proceeds

Shares Offered

Price Per Share

Gross Proceeds

Plus: Value issued to Foundation

Pro Forma Market Capitalization

Gross Proceeds

Less: Est. Conversion Expenses

Less: Capital to MHC

Less: Cash to Foundation

Net Proceeds

Estimated Income from Proceeds

Net Conversion Proceeds

Less: ESOP Adjustment

Less: MRP Adjustment

Net Proceeds Reinvested

Estimated Incremental Rate of Return

Estimated Incremental Return

Less: Interest Cost of ESOP

Less: Amortization of ESOP

Less: Option Expense

Less: Amortization of MRP

Pro-forma Net Income

Earnings Before Conversion

Earnings Excluding Adjustment

Earnings Adjustment

Earnings After Conversion

## Pro Forma Effect of Conversion Proceeds

As of March 31, 2005

|                                                  | Independent<br>Valuation | Independent<br>Valuation | Independent<br>Valuation | Independent<br>Valuation |               |              |               |
|--------------------------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|---------------|--------------|---------------|
| \$                                               | 747,329,563              | \$                       | 879,211,250              | \$                       | 1,011,092,938 | \$           | 1,162,756,878 |
| (Dollars in Thousands, Except Per Share Amounts) |                          |                          |                          |                          |               |              |               |
| Pro-forma Net Worth                              |                          |                          |                          |                          |               |              |               |
| Net Worth at March 31, 2005                      | \$ 397,917               | \$ 397,917               | \$ 397,917               | \$ 397,917               | \$ 397,917    | \$ 397,917   | \$ 397,917    |
| Net Conversion Proceeds                          | \$323,611                | \$381,178                | \$438,765                | \$505,122                | \$505,122     | \$505,122    | \$505,122     |
| Plus: Value issued to the Foundation             | \$13,273                 | \$15,615                 | \$17,957                 | \$20,651                 | \$20,651      | \$20,651     | \$20,651      |
| Less: After Tax cost of Foundation               | (\$8,628)                | (\$10,150)               | (\$11,672)               | (\$13,423)               | (\$13,423)    | (\$13,423)   | (\$13,423)    |
| Less: ESOP Adjustment                            | (27,342)                 | (32,167)                 | (36,992)                 | (42,541)                 | (42,541)      | (42,541)     | (42,541)      |
| Less: MRP Adjustment                             | (14,648)                 | (17,233)                 | (19,817)                 | (22,790)                 | (22,790)      | (22,790)     | (22,790)      |
| Pro-forma Net Worth                              | \$684,183                | \$735,160                | \$786,158                | \$844,936                | \$844,936     | \$844,936    | \$844,936     |
| Pro-forma Tangible Net Worth                     |                          |                          |                          |                          |               |              |               |
| Pro-forma Net Worth                              | \$684,183                | \$735,160                | \$786,158                | \$844,936                | \$844,936     | \$844,936    | \$844,936     |
| Less: Intangible                                 | \$0                      | \$0                      | \$0                      | \$0                      | \$0           | \$0          | \$0           |
| Pro-forma Tangible Net Worth                     | \$684,183                | \$735,160                | \$786,158                | \$844,936                | \$844,936     | \$844,936    | \$844,936     |
| Pro-forma Assets                                 |                          |                          |                          |                          |               |              |               |
| Total Assets at March 31, 2005                   | \$ 4,890,874             | \$ 4,890,874             | \$ 4,890,874             | \$ 4,890,874             | \$ 4,890,874  | \$ 4,890,874 | \$ 4,890,874  |
| Net Conversion Proceeds                          | \$323,611                | \$381,178                | \$438,765                | \$505,122                | \$505,122     | \$505,122    | \$505,122     |
| Plus: Value issued to the Foundation             | \$13,273                 | \$15,615                 | \$17,957                 | \$20,651                 | \$20,651      | \$20,651     | \$20,651      |
| Less: After Tax cost of Foundation               | (\$8,628)                | (\$10,150)               | (\$11,672)               | (\$13,423)               | (\$13,423)    | (\$13,423)   | (\$13,423)    |
| Less: ESOP Adjustment                            | (27,342)                 | (32,167)                 | (36,992)                 | (42,541)                 | (42,541)      | (42,541)     | (42,541)      |
| Less: MRP Adjustment                             | (14,648)                 | (17,233)                 | (19,817)                 | (22,790)                 | (22,790)      | (22,790)     | (22,790)      |
| Pro-forma Assets Excluding Adjustment            | 5,177,140                | 5,228,117                | 5,279,115                | 5,337,893                | 5,337,893     | 5,337,893    | 5,337,893     |
| Plus: Adjustment                                 | 0                        | 0                        | 0                        | 0                        | 0             | 0            | 0             |
| Pro-forma Total Assets                           | \$5,177,140              | \$5,228,117              | \$5,279,115              | \$5,337,893              | \$5,337,893   | \$5,337,893  | \$5,337,893   |
| Per Share Data                                   |                          |                          |                          |                          |               |              |               |
| Net Worth at March 31, 2005                      | \$5.32                   | \$4.53                   | \$3.94                   | \$3.42                   | \$3.42        | \$3.42       | \$3.42        |
| Estimated Net Proceeds                           | \$4.37                   | \$4.38                   | \$4.38                   | \$4.39                   | \$4.39        | \$4.39       | \$4.39        |
| Plus: Value issued to the Foundation             | \$0.13                   | \$0.13                   | \$0.13                   | \$0.13                   | \$0.13        | \$0.13       | \$0.13        |
| Less: After Tax cost of Foundation               | (\$0.12)                 | (\$0.12)                 | (\$0.12)                 | (\$0.12)                 | (\$0.12)      | (\$0.12)     | (\$0.12)      |
| Less: ESOP Stock                                 | (\$0.37)                 | (\$0.37)                 | (\$0.37)                 | (\$0.37)                 | (\$0.37)      | (\$0.37)     | (\$0.37)      |
| Less: MRP Stock                                  | (\$0.20)                 | (\$0.20)                 | (\$0.20)                 | (\$0.20)                 | (\$0.20)      | (\$0.20)     | (\$0.20)      |
| Pro-forma Net Worth Per Share                    | \$9.13                   | \$8.35                   | \$7.76                   | \$7.25                   | \$7.25        | \$7.25       | \$7.25        |
| Less: Intangible                                 | \$0.00                   | \$0.00                   | \$0.00                   | \$0.00                   | \$0.00        | \$0.00       | \$0.00        |
| Pro-forma Tangible Net Worth Per Share           | \$9.13                   | \$8.35                   | \$7.76                   | \$7.25                   | \$7.25        | \$7.25       | \$7.25        |



|    |                             |    |                          |    |                          |    |                          |
|----|-----------------------------|----|--------------------------|----|--------------------------|----|--------------------------|
|    | <b>As of March 31, 2005</b> |    |                          |    |                          |    |                          |
| \$ | 747,329,563                 | \$ | 879,211,250              | \$ | 1,011,092,938            | \$ | 1,162,756,878            |
|    | Independent<br>Valuation    |    | Independent<br>Valuation |    | Independent<br>Valuation |    | Independent<br>Valuation |

|                                                                                          |        |
|------------------------------------------------------------------------------------------|--------|
| (1) ESOP Borrowings are deducted from net worth and assets, and amortized over 30 years. | 14.44% |
| (2) MRP Borrowings are omitted from net worth and assets, and amortized over 5 years.    |        |
| (3) Consists of ESOP and MRP amortization.                                               |        |

- (4) The ESOP loan is from the Holding Company and therefore, there are no costs.
- (5) Not applicable.
- (6) See Separate Sheet Prepared with ISB tax impacted at 35%.
- (7) ESOP and MRP are amortized over 30 and 5 years respectively, and tax impacted at 35%.
- (8) All EPS computations are done in accordance with SOP 93-6.
- (9) All other per share computations assume the MRP plan is issued, not bought in the open market.
- (10) Assumed option expense in accordance with SFAS No. 123.

|                                 |        |        |         |         |
|---------------------------------|--------|--------|---------|---------|
| Full Shares                     | 74,733 | 87,921 | 101,109 | 116,276 |
| Shares Outstanding              | 33,182 | 39,038 | 44,893  | 51,627  |
| Less: ESOP Adjustment           | 2,734  | 3,217  | 3,699   | 4,254   |
| Plus: SOP 93-6 ESOP Shares      | 91     | 107    | 123     | 142     |
| Shares for all EPS Calculations | 72,090 | 84,811 | 97,533  | 112,164 |

**Post Foundation**

|                             | Appraised Value |               |                 |                 |
|-----------------------------|-----------------|---------------|-----------------|-----------------|
|                             | \$747,329,563   | \$879,211,250 | \$1,011,092,938 | \$1,162,756,878 |
|                             | 44%             | 44%           | 44%             | 44%             |
| Conclusion                  | 747,330         | 879,211       | 1,011,093       | 1,162,757       |
| Shares Issued and Exchanged | \$10            | \$10          | \$10            | \$10            |
| Price per Share             | 996             | 1,171         | 1,347           | 1,549           |
| Shares Issued to Foundation | 748,325         | 880,382       | 1,012,440       | 1,164,306       |
| Total Shares                | -               | -             | -               | -               |
| Exchange Shares             | 747,330         | 879,211       | 1,011,093       | 1,162,757       |
| Conversion Shares           | -               | -             | -               | -               |
| Implied Exchange Ratio      | \$7,473,296     | \$8,792,113   | \$10,110,929    | \$11,627,569    |
| Gross Proceeds              | \$0             | \$0           | \$0             | \$0             |
| Exchange Value              |                 |               |                 |                 |

1

| MRP Dilution                                 |     |            |            |             |             |  |  |  |  |
|----------------------------------------------|-----|------------|------------|-------------|-------------|--|--|--|--|
| Shares Outstanding                           |     | 74,732,956 | 87,921,125 | 101,109,294 | 116,275,688 |  |  |  |  |
| Less: New ESOP Adjustment                    |     | 2,734,187  | 3,216,690  | 3,699,194   | 4,254,073   |  |  |  |  |
| Plus: New MRP issued                         | (1) | 1,464,765  | 1,723,254  | 1,981,742   | 2,279,003   |  |  |  |  |
| Plus: New SOP 93-6 ESOP Shares               | (2) | 91,140     | 107,223    | 123,306     | 141,802     |  |  |  |  |
| Shares for all EPS Calculations              |     | 73,554,674 | 86,534,912 | 99,515,149  | 114,442,421 |  |  |  |  |
| EPS                                          |     | \$ 0.45    | \$ 0.39    | \$ 0.34     | \$ 0.30     |  |  |  |  |
| BV/Share                                     |     | \$8.98     | \$8.20     | \$7.63      | \$7.13      |  |  |  |  |
| BV Dilution                                  |     | 1.65%      | 1.79%      | 1.73%       | 1.70%       |  |  |  |  |
| Voting Dilution                              |     | 1.96%      | 1.96%      | 1.96%       | 1.96%       |  |  |  |  |
| Actual number of shares for EPS calculations |     |            |            |             |             |  |  |  |  |
| Actual number of shares for Foundation       |     | 72,089,909 | 84,811,658 | 97,533,407  | 112,163,418 |  |  |  |  |
|                                              |     | 995,456    | 1,171,125  | 1,346,794   | 1,548,813   |  |  |  |  |
| Option Dilution                              |     |            |            |             |             |  |  |  |  |
| Shares Outstanding                           |     | 74,732,956 | 87,921,125 | 101,109,294 | 116,275,688 |  |  |  |  |
| Less: New ESOP Adjustment                    |     | 2,734,187  | 3,216,690  | 3,699,194   | 4,254,073   |  |  |  |  |
| Plus: Options                                | (1) | 3,661,914  | 4,308,135  | 4,954,355   | 5,697,508   |  |  |  |  |
| Plus: New SOP 93-6 ESOP Shares               | (2) | 91,140     | 107,223    | 123,306     | 141,802     |  |  |  |  |
| Shares for all EPS Calculations              |     | 75,751,823 | 89,119,793 | 102,487,762 | 117,860,926 |  |  |  |  |
| EPS                                          |     | \$ 0.43    | \$ 0.37    | \$ 0.33     | \$ 0.29     |  |  |  |  |
| BV/Share                                     |     | \$9.19     | \$8.44     | \$7.88      | \$7.39      |  |  |  |  |
| Voting Dilution                              |     | 5.08%      | 5.08%      | 5.08%       | 5.08%       |  |  |  |  |

## Investors Savings Bank

|                                          | Bank            | Comparables |         | State  |        | National |         |
|------------------------------------------|-----------------|-------------|---------|--------|--------|----------|---------|
|                                          |                 | Mean        | Median  | Mean   | Median | Mean     | Median  |
| <u>Price-Core Earnings Ratio P/E</u>     | \$747,329,563   |             |         |        |        |          |         |
|                                          | -68.18          |             |         |        |        |          |         |
|                                          | \$879,211,250   | 43.01       | 39.15   | 32.70  | 32.70  | 43.83    | 38.90   |
|                                          | -83.33          |             |         |        |        |          |         |
|                                          | \$1,011,092,938 |             |         |        |        |          |         |
|                                          | -107.14         |             |         |        |        |          |         |
|                                          | \$1,162,756,878 |             |         |        |        |          |         |
|                                          | -125.00         |             |         |        |        |          |         |
| <u>Price-to-Book Ratio P/B</u>           | \$747,329,563   | 109.53%     |         |        |        |          |         |
|                                          | \$879,211,250   | 119.76%     |         |        |        |          |         |
|                                          | \$1,011,092,938 | 211.78%     | 191.40% | 96.22% | 89.04% | 192.75%  | 172.05% |
|                                          | \$1,162,756,878 | 128.87%     |         |        |        |          |         |
|                                          |                 | 137.93%     |         |        |        |          |         |
| <u>Price-to-Tangible Book Ratio P/TB</u> | \$747,329,563   | 109.53%     |         |        |        |          |         |
|                                          | \$879,211,250   | 119.76%     |         |        |        |          |         |
|                                          | \$1,011,092,938 | 232.69%     | 229.90% | 98.13% | 89.04% | 206.09%  | 187.10% |
|                                          | \$1,162,756,878 | 128.87%     |         |        |        |          |         |
|                                          |                 | 137.93%     |         |        |        |          |         |
| <u>Price-to-Assets Ratio P/A</u>         | \$747,329,563   | 14.44%      |         |        |        |          |         |
|                                          | \$879,211,250   | 16.82%      |         |        |        |          |         |
|                                          | \$1,011,092,938 | 24.00%      | 25.29%  | 26.04% | 28.22% | 27.24%   | 27.46%  |
|                                          | \$1,162,756,878 | 19.15%      |         |        |        |          |         |
|                                          |                 | 21.78%      |         |        |        |          |         |

| Valuation Parameters            |     |                 |
|---------------------------------|-----|-----------------|
| Nine Months Ended               | Y   |                 |
| Period Ended March 31, 2005     |     | \$ (10,141) (1) |
| Pre-Conversion Book Value       | B   |                 |
| As of March 31, 2005            |     | \$ 397,917      |
| Pre-Conversion Assets           | A   |                 |
| As of March 31, 2005            |     | \$ 4,890,874    |
| Return on Money                 | R   | 2.57% (2)       |
| Conversion Expenses             |     | \$ 5,293        |
|                                 | X   | 1.36% (3)       |
| Proceeds Not Invested           |     | \$ 49,400 (4)   |
| Estimated ESOP Borrowings       |     | \$32,167        |
| ESOP Purchases                  | E   | 8.00% (5)       |
| Cost of ESOP Borrowings         |     | \$1,072 (5)     |
| Cost of ESOP Borrowings         | S   | 0.00% (5)       |
| Amort of ESOP Borrowings        | T   | 30 Years        |
| Amort of MRP Amount             | N   | 5 Years         |
| Estimated MRP Amount            |     | \$ 17,233 (6)   |
| MRP Purchases (of total shares) | M   | 1.90%           |
| MRP Expense                     |     | \$ 3,447        |
| Stock Foundation Amount         |     | \$ 11,711       |
| Stock Foundation %              | F   | 3.00%           |
| Cash Foundation %               |     | 1.00%           |
| Tax Rate                        | TAX | 35.00%          |
| Percentage Sold                 | PCT | 45.00%          |
| Tax Benefit                     | Z   | \$0             |
| Earnings Multiple               |     | 9               |

- (1) Net income for the twelve months ended March 31, 2005.  
(2) Net Return assumes a reinvestment rate of 3.96 percent (the 3 year Treasury at March 31, 2005), and a tax rate of 35%.  
(3) Conversion expenses reflect estimated expenses as presented in the offering document.  
(4) Includes Stock from ESOP and MRP  
(5) Assumes ESOP is amortized straight line over 30 years at a cost of 0.00%.  
(6) Assumes MRP is amortized straight line over 5 years.

## Pro Forma Calculation

## Calculation of Estimated Value (V) at Midpoint Value

$$\begin{array}{rcl}
 3. \quad V = & \frac{P/E \cdot Y}{1 - P/E \cdot PCT \cdot (1 - X - E - M - F) \cdot R - (1 - TAX) \cdot E/T - (1 - TAX) \cdot M/N} & = \\
 & & \$390,375,000 \\
 2. \quad V = & \frac{P/B \cdot (B + Z)}{1 - P/B \cdot PCT \cdot (1 - X - E - M - F)} & = \\
 & & \$390,375,000 \\
 1. \quad V = & \frac{P/A \cdot A}{1 - P/A \cdot PCT \cdot (1 - X - E - M - F)} & = \\
 & & \$390,375,000
 \end{array}$$

The appraisal was performed on a market basis and not on the above formulas.

| Conclusion                               | Total Shares | Price per Share | Total Value   |
|------------------------------------------|--------------|-----------------|---------------|
| Appraised Value - \$747,329,563 at 44%   | 33,181,875   | \$10            | \$331,818,750 |
| Appraised Value - \$879,211,250 at 44%   | 39,037,500   | \$10            | \$390,375,000 |
| Appraised Value - \$1,011,092,938 at 44% | 44,893,125   | \$10            | \$448,931,250 |
| Appraised Value - \$1,162,756,878 at 44% | 51,627,094   | \$10            | \$516,270,940 |

| Pro Forma Effect of Conversion Proceeds |                       |                  |                       |     |
|-----------------------------------------|-----------------------|------------------|-----------------------|-----|
| As of March 31, 2005                    |                       |                  |                       |     |
|                                         | Independent Valuation | 44%              | Independent Valuation | 44% |
| \$ 747,329,563                          | \$ 879,211,250        | \$ 1,011,092,938 | \$ 1,162,756,878      |     |
| Minority %                              |                       |                  |                       |     |
| Minority Shares                         |                       |                  |                       |     |
| Conversion Proceeds                     |                       |                  |                       |     |
| Shares Offered                          |                       |                  |                       |     |
| Price Per Share                         |                       |                  |                       |     |
| Gross Proceeds                          |                       |                  |                       |     |
| Plus: Value issued to Foundation        |                       |                  |                       |     |
| Pro Forma Market Capitalization         |                       |                  |                       |     |
| Gross Proceeds                          |                       |                  |                       |     |
| Less: Est. Conversion Expenses          |                       |                  |                       |     |
| Less: Capital to MHC                    |                       |                  |                       |     |
| Less: Cash to Foundation                |                       |                  |                       |     |
| Net Proceeds                            |                       |                  |                       |     |
| Estimated Income from Proceeds          |                       |                  |                       |     |
| Net Conversion Proceeds                 |                       |                  |                       |     |
| Less: ESOP Adjustment                   |                       |                  |                       |     |
| Less: MRP Adjustment                    |                       |                  |                       |     |
| Net Proceeds Reinvested                 |                       |                  |                       |     |
| Estimated Incremental Rate of Return    |                       |                  |                       |     |
| Estimated Incremental Return            |                       |                  |                       |     |
| Less: Interest Cost of ESOP             |                       |                  |                       |     |
| Less: Amortization of ESOP              |                       |                  |                       |     |
| Less: Option Expense                    |                       |                  |                       |     |
| Less: Amortization of MRP               |                       |                  |                       |     |
| Pro-forma Net Income                    |                       |                  |                       |     |
| Earnings Before Conversion              |                       |                  |                       |     |
| Earnings Excluding Adjustment           |                       |                  |                       |     |
| Earnings Adjustment                     |                       |                  |                       |     |
| Earnings After Conversion               |                       |                  |                       |     |

|    |                             |    |
|----|-----------------------------|----|
|    | <b>As of March 31, 2005</b> |    |
| \$ | 747,329,563                 | \$ |
|    | 879,211,250                 | \$ |
|    | 1,011,092,938               | \$ |
|    | 1,162,756,878               |    |

(1) (2) (5) (1) (2) (6)



## Pro Forma Effect of Conversion Proceeds

As of March 31, 2005

|    |             |    |             |    |               |    |               |
|----|-------------|----|-------------|----|---------------|----|---------------|
| \$ | 747,329,563 | \$ | 879,211,250 | \$ | 1,011,092,938 | \$ | 1,162,756,878 |
|    | Independent |    | Independent |    | Independent   |    | Independent   |
|    | Valuation   |    | Valuation   |    | Valuation     |    | Valuation     |

|                                         | (Dollars in Thousands, Except Per Share Amounts) |          |          |          |     |  |     |
|-----------------------------------------|--------------------------------------------------|----------|----------|----------|-----|--|-----|
|                                         | (8)                                              |          | (8)      |          | (8) |  | (8) |
| Historical Earnings Per Share           | (\$0.14)                                         | (\$0.12) | (\$0.10) | (\$0.09) |     |  |     |
| Incremental return Per Share            | \$0.08                                           | \$0.08   | \$0.08   | \$0.08   |     |  |     |
| ESOP Adjustment Per Share               | (\$0.01)                                         | (\$0.01) | (\$0.01) | (\$0.01) |     |  |     |
| Option Expense Per Share                | (\$0.02)                                         | (\$0.02) | (\$0.02) | (\$0.02) |     |  |     |
| MRP Adjustment Per Share                | (\$0.02)                                         | (\$0.02) | (\$0.02) | (\$0.02) |     |  |     |
| Normalizing Adjustment Per Share        | \$0.00                                           | \$0.00   | \$0.00   | \$0.00   |     |  |     |
| Pro Forma Earnings Per Share            | (\$0.11)                                         | (\$0.09) | (\$0.07) | (\$0.06) |     |  |     |
| Shares Utilized for EPS                 | 72,067                                           | 84,784   | 97,502   | 112,128  |     |  |     |
| Shares Utilized for Stockholders Equity | 74,733                                           | 87,921   | 101,109  | 116,276  |     |  |     |
| Pro-forma Ratios                        |                                                  |          |          |          |     |  |     |
| Price/EPS without Adjustment            | -68.18                                           | -83.33   | -107.14  | -125.00  |     |  |     |
| Price/EPS with Adjustment               | -68.18                                           | -83.33   | -107.14  | -125.00  |     |  |     |
| Price/Book Value per Share              | 109.53%                                          | 119.76%  | 128.87%  | 137.93%  |     |  |     |
| Price/Tangible Book Value               | 109.53%                                          | 119.76%  | 128.87%  | 137.93%  |     |  |     |
| Market Value/Assets                     | 14.44%                                           | 16.82%   | 19.15%   | 21.78%   |     |  |     |

(1) ESOP Borrowings are deducted from net worth and assets, and amortized over 30 years.

(2) MRP Borrowings are omitted from net worth and assets, and amortized over 5 years.

(3) Consists of ESOP and MRP amortization.

(4) The ESOP loan is from the Holding Company and therefore, there are no costs.

(5) Not applicable.

(6) Not applicable.

(7) ESOP and MRP are amortized over 30 and 5 years respectively, and tax impacted at 35%.

(8) All EPS computations are done in accordance with SOP 93-6.

(9) All other per share computations assume the MRP plan is issued, not bought in the open market.

(10) Assumed option expense in accordance with SFAS No. 123.

|                                 |         |         |         |         |
|---------------------------------|---------|---------|---------|---------|
| Shares Offered                  | 33,182  | 39,038  | 44,893  | 51,627  |
| Price Per Share                 | 10      | 10      | 10      | 10      |
| Gross Proceeds                  | 331,820 | 390,380 | 448,930 | 516,270 |
| Estimated Insider Purchases     | -4,600  | -4,600  | -4,600  | -4,600  |
| ESOP Purchases                  | -27,342 | -32,167 | -36,992 | -42,541 |
| Proceeds to Base Fee On         | 299,878 | 353,613 | 407,338 | 469,129 |
| Underwriters Percentage         | 0.79%   | 0.79%   | 0.79%   | 0.79%   |
| Underwriters Fee                | 2,376   | 2,801   | 3,227   | 3,716   |
| Advisory Fee                    | 0       | 0       | 0       | 0       |
| Total Underwriters Fee          | 2,376   | 2,801   | 3,227   | 3,716   |
| All Other Expenses              | 2,141   | 2,141   | 2,141   | 2,141   |
| Total Expense                   | 4,517   | 4,942   | 5,368   | 5,857   |
| Full Shares                     | 74,733  | 87,921  | 101,109 | 116,276 |
| Shares Outstanding              | 33,182  | 39,038  | 44,893  | 51,627  |
| Less: ESOP Adjustment           | 2,734   | 3,217   | 3,699   | 4,254   |
| Plus: SOP 93-6 ESOP Shares      | 68      | 80      | 92      | 106     |
| Shares for all EPS Calculations | 72,067  | 84,784  | 97,502  | 112,128 |

## Post Foundation

|                        | Appraised Value |                 |
|------------------------|-----------------|-----------------|
| \$747,329,563          | \$879,211,250   | \$1,011,092,938 |
| 44%                    | 44%             | 44%             |
| 747,330                | 879,211         | 1,011,093       |
| \$10                   | \$10            | \$10            |
| 996                    | 1,171           | 1,347           |
| 748,325                | 880,382         | 1,012,440       |
| Exchange Shares        | -               | -               |
| 747,330                | 879,211         | 1,011,093       |
| Implied Exchange Ratio | -               | -               |
| Gross Proceeds         | \$8,792,113     | \$10,110,929    |
| Exchange Value         | \$0             | \$0             |
|                        |                 | \$11,627,569    |
|                        |                 | \$0             |



**Investors Savings Bank**  
**Pro Forma Analysis Sheet - Twelve Months Ended**  
**June 30, 2004**  
**Includes SOP 93-6**

|                                          | Bank            | Comparables |         | State  |        | National |         |
|------------------------------------------|-----------------|-------------|---------|--------|--------|----------|---------|
|                                          |                 | Mean        | Median  | Mean   | Median | Mean     | Median  |
| <u>Price-Core Earnings Ratio P/E</u>     | \$747,329,563   | 31.25       |         |        |        |          |         |
|                                          | \$879,211,250   | 37.04       | 43.01   | 32.70  | 32.70  | 43.83    | 38.90   |
|                                          | \$1,011,092,938 | 41.67       |         |        |        |          |         |
|                                          | \$1,162,756,878 | 45.45       |         |        |        |          |         |
| <u>Price-to-Book Ratio P/B</u>           | \$747,329,563   | 108.93%     |         |        |        |          |         |
|                                          | \$879,211,250   | 119.19%     | 211.78% | 96.22% | 89.04% | 192.75%  | 172.05% |
|                                          | \$1,011,092,938 | 128.37%     |         |        |        |          |         |
|                                          | \$1,162,756,878 | 137.36%     |         |        |        |          |         |
| <u>Price-to-Tangible Book Ratio P/TB</u> | \$747,329,563   | 108.93%     |         |        |        |          |         |
|                                          | \$879,211,250   | 119.19%     | 232.69% | 98.13% | 89.04% | 206.09%  | 187.10% |
|                                          | \$1,011,092,938 | 128.37%     |         |        |        |          |         |
|                                          | \$1,162,756,878 | 137.36%     |         |        |        |          |         |
| <u>Price-to-Assets Ratio P/A</u>         | \$747,329,563   | 13.33%      |         |        |        |          |         |
|                                          | \$879,211,250   | 15.55%      | 24.00%  | 26.04% | 28.22% | 27.24%   | 27.46%  |
|                                          | \$1,011,092,938 | 17.72%      |         |        |        |          |         |
|                                          | \$1,162,756,878 | 20.17%      |         |        |        |          |         |

| Valuation Parameters                              |     |               |
|---------------------------------------------------|-----|---------------|
| Twelve Months Ended<br>Period Ended June 30, 2004 | Y   | \$ 19,837 (1) |
| Pre-Conversion Book Value<br>As of June 30, 2004  | B   | \$ 401,663    |
| Pre-Conversion Assets<br>As of June 30, 2004      | A   | \$ 5,318,140  |
| Return on Money                                   | R   | 2.57% (2)     |
| Conversion Expenses                               | X   | \$ 5,293      |
|                                                   |     | 1.36% (3)     |
| Proceeds Not Invested                             |     | \$ 49,400 (4) |
| Estimated ESOP Borrowings                         |     | \$32,167      |
| ESOP Purchases                                    | E   | 8.00% (5)     |
| Cost of ESOP Borrowings                           |     | \$1,072 (5)   |
| Cost of ESOP Borrowings                           | S   | 0.00% (5)     |
| Amort of ESOP Borrowings                          | T   | 30 Years      |
| Amort of MRP Amount                               | N   | 5 Years       |
| Estimated MRP Amount                              |     | \$ 17,233 (6) |
| MRP Purchases (of total shares)                   | M   | 1.96%         |
| MRP Expense                                       |     | \$ 3,447      |
| Stock Foundation Amount                           |     | \$ 11,711     |
| Stock Foundation %                                | F   | 3.00%         |
| Cash Foundation %                                 |     | 1.00%         |
| Tax Rate                                          | TAX | 35.00%        |
| Percentage Sold                                   | PCT | 45.00%        |
| Tax Benefit                                       | Z   | \$0           |
| Earnings Multiple                                 |     | 12            |

- (1) Net income for the twelve months ended March 31, 2005.  
 (2) Net Return assumes a reinvestment rate of 3.96 percent (the 3 year Treasury at March 31, 2005), and a tax rate of 35%.  
 (3) Conversion expenses reflect estimated expenses as presented in the offering document.  
 (4) Includes Stock from ESOP and MRP  
 (5) Assumes ESOP is amortized straight line over 30 years at a cost of 0.00%.  
 (6) Assumes MRP is amortized straight line over 5 years.

Pro Forma Calculation

Calculation of Estimated Value (V) at Midpoint Value

3.

$$V = \frac{P/E * Y}{1 - P/E * PCT * (1 - X - E - M - F) * R - (1 - TAX) * E / T - (1 - TAX) * M / N}$$

=

\$390,375,000
2.

$$V = \frac{P/B * (B + Z)}{1 - P/B * PCT * (1 - X - E - M - F)}$$

=

\$390,375,000
1.

$$V = \frac{P/A * A}{1 - P/A * PCT * (1 - X - E - M - F)}$$

=

\$390,375,000

The appraisal was performed on a market basis and not on the above formulas.

| Conclusion                               | Total Shares | Price per Share | Total Value   |
|------------------------------------------|--------------|-----------------|---------------|
| Appraised Value - \$747,329,563 at 44%   | 33,181,875   | \$10            | \$331,818,750 |
| Appraised Value - \$879,211,250 at 44%   | 39,037,500   | \$10            | \$390,375,000 |
| Appraised Value - \$1,011,092,938 at 44% | 44,893,125   | \$10            | \$448,931,250 |
| Appraised Value - \$1,162,756,878 at 44% | 51,627,094   | \$10            | \$516,270,940 |

## Pro Forma Effect of Conversion Proceeds

As of June 30, 2004

\$ 747,329,563 \$ 879,211,250 \$ 1,011,092,938 \$ 1,162,756,878

| Independent<br>Valuation | Independent<br>Valuation | Independent<br>Valuation | Independent<br>Valuation |
|--------------------------|--------------------------|--------------------------|--------------------------|
| 44%                      | 44%                      | 44%                      | 44%                      |
| \$33,181,875             | \$39,037,500             | \$44,893,125             | \$51,627,094             |
| 74,733                   | 87,921                   | 101,109                  | 116,276                  |
| 33,182                   | 39,038                   | 44,893                   | 51,627                   |
| \$10                     | \$10                     | \$10                     | \$10                     |
| \$331,819                | \$390,375                | \$448,931                | \$516,271                |
| \$9,955                  | \$11,711                 | \$13,468                 | \$15,488                 |
| \$341,774                | \$402,086                | \$462,399                | \$531,759                |
| \$331,819                | \$390,375                | \$448,931                | \$516,271                |
| \$4,890                  | \$5,293                  | \$5,677                  | \$5,986                  |
| \$0                      | \$0                      | \$0                      | \$0                      |
| \$3,318                  | \$3,904                  | \$4,489                  | \$5,163                  |
| \$323,611                | \$381,178                | \$438,765                | \$505,122                |
| \$323,611                | \$381,178                | \$438,765                | \$505,122                |
| \$27,342                 | \$32,167                 | \$36,992                 | \$42,541                 |
| \$14,648                 | \$17,233                 | \$19,817                 | \$22,790                 |
| \$281,621                | \$331,778                | \$381,956                | \$439,791                |
| 2.57%                    | 2.57%                    | 2.57%                    | 2.57%                    |
| \$7,249                  | \$8,540                  | \$9,832                  | \$11,320                 |
| \$0                      | \$0                      | \$0                      | \$0                      |
| \$592                    | \$697                    | \$801                    | \$922                    |
| \$2,385                  | \$2,805                  | \$3,226                  | \$3,710                  |
| \$1,523                  | \$1,792                  | \$2,061                  | \$2,370                  |
| \$2,749                  | \$3,246                  | \$3,744                  | \$4,318                  |
| \$19,837                 | \$19,837                 | \$19,837                 | \$19,837                 |
| \$22,586                 | \$23,083                 | \$23,581                 | \$24,155                 |
| \$0                      | \$0                      | \$0                      | \$0                      |
| \$22,586                 | \$23,083                 | \$23,581                 | \$24,155                 |

(Dollars in Thousands, Except Per Share Amounts)

Minority %

Minority Shares

Conversion Proceeds

Shares Offered

Price Per Share

Gross Proceeds

Plus: Value issued to Foundation

Pro Forma Market Capitalization

Gross Proceeds

Less: Est. Conversion Expenses

Less: Capital to MHC

Less: Cash to Foundation

Net Proceeds

Estimated Income from Proceeds

Net Conversion Proceeds

Less: ESOP Adjustment

Less: MRP Adjustment

Net Proceeds Reinvested

Estimated Incremental Rate of Return

Less: Interest Cost of ESOP

Less: Amortization of ESOP

Less: Option Expense

Less: Amortization of MRP

Pro-forma Net Income

Earnings Before Conversion

Earnings Excluding Adjustment

Earnings Adjustment

Earnings After Conversion

## Pro Forma Effect of Conversion Proceeds

As of June 30, 2004

|    |             |    |             |    |               |    |               |
|----|-------------|----|-------------|----|---------------|----|---------------|
| \$ | 747,329,563 | \$ | 879,211,250 | \$ | 1,011,092,938 | \$ | 1,162,756,878 |
|----|-------------|----|-------------|----|---------------|----|---------------|

|             |           |             |           |             |           |             |           |
|-------------|-----------|-------------|-----------|-------------|-----------|-------------|-----------|
| Independent | Valuation | Independent | Valuation | Independent | Valuation | Independent | Valuation |
|-------------|-----------|-------------|-----------|-------------|-----------|-------------|-----------|

| (Dollars in Thousands, Except Per Share Amounts) |             |             |             |    |           |    |           |
|--------------------------------------------------|-------------|-------------|-------------|----|-----------|----|-----------|
| \$                                               | 401,663     | \$          | 401,663     | \$ | 401,663   | \$ | 401,663   |
| \$323,611                                        | \$381,178   | \$438,765   | \$505,122   |    |           |    |           |
| \$13,273                                         | \$15,615    | \$17,957    | \$20,651    |    |           |    |           |
| (\$8,627)                                        | (\$10,150)  | (\$11,672)  | (\$13,423)  |    |           |    |           |
| (27,342)                                         | (32,167)    | (36,992)    | (42,541)    |    |           |    |           |
| (14,648)                                         | (17,233)    | (19,817)    | (22,790)    |    |           |    |           |
| \$687,930                                        | \$738,906   | \$789,904   | \$848,682   |    |           |    |           |
| \$687,930                                        | \$738,906   | \$789,904   | \$848,682   |    |           |    |           |
| \$0                                              | \$0         | \$0         | \$0         |    |           |    |           |
| \$687,930                                        | \$738,906   | \$789,904   | \$848,682   |    |           |    |           |
| \$                                               | 5,318,140   | \$          | 5,318,140   | \$ | 5,318,140 | \$ | 5,318,140 |
| \$323,611                                        | \$381,178   | \$438,765   | \$505,122   |    |           |    |           |
| \$13,273                                         | \$15,615    | \$17,957    | \$20,651    |    |           |    |           |
| (\$8,627)                                        | (\$10,150)  | (\$11,672)  | (\$13,423)  |    |           |    |           |
| (27,342)                                         | (32,167)    | (36,992)    | (42,541)    |    |           |    |           |
| (14,648)                                         | (17,233)    | (19,817)    | (22,790)    |    |           |    |           |
| 5,604,407                                        | 5,655,383   | 5,706,381   | 5,765,159   |    |           |    |           |
| 0                                                | 0           | 0           | 0           |    |           |    |           |
| \$5,604,407                                      | \$5,655,383 | \$5,706,381 | \$5,765,159 |    |           |    |           |
| \$5.37                                           | \$4.57      | \$3.97      | \$3.45      |    |           |    |           |
| \$4.37                                           | \$4.38      | \$4.38      | \$4.39      |    |           |    |           |
| \$0.13                                           | \$0.13      | \$0.13      | \$0.13      |    |           |    |           |
| (\$0.12)                                         | (\$0.12)    | (\$0.12)    | (\$0.12)    |    |           |    |           |
| (\$0.37)                                         | (\$0.37)    | (\$0.37)    | (\$0.37)    |    |           |    |           |
| (\$0.20)                                         | (\$0.20)    | (\$0.20)    | (\$0.20)    |    |           |    |           |
| \$9.18                                           | \$8.39      | \$7.79      | \$7.28      |    |           |    |           |
| \$0.00                                           | \$0.00      | \$0.00      | \$0.00      |    |           |    |           |
| \$9.18                                           | \$8.39      | \$7.79      | \$7.28      |    |           |    |           |

## Pro-forma Net Worth

Net Worth at March 31, 2005

Net Conversion Proceeds

Plus: Value issued to the Foundation

Less: After Tax cost of Foundation

Less: ESOP Adjustment

Less: MRP Adjustment

Pro-forma Net Worth

(1)  
(2)

## Pro-forma Tangible Net Worth

Pro-forma Net Worth

Less: Intangible

Pro-forma Tangible Net Worth

Pro-forma Assets

(5)

## Total Assets at March 31, 2005

Net Conversion Proceeds

Plus: Value issued to the Foundation

Less: After Tax cost of Foundation

Less: ESOP Adjustment

Less: MRP Adjustment

Pro-forma Assets Excluding Adjustment

Plus: Adjustment

Pro-forma Total Assets

Per Share Data

Net Worth at March 31, 2005

Estimated Net Proceeds

Plus: Value issued to the Foundation

Less: After Tax cost of Foundation

Less: ESOP Stock

Less: MRP Stock

Pro-forma Net Worth Per Share

Less: Intangible

Pro-forma Tangible Net Worth Per Share

(1)  
(2)  
(6)



## Pro Forma Effect of Conversion Proceeds

As of June 30, 2004

|    |             |    |             |    |               |    |               |
|----|-------------|----|-------------|----|---------------|----|---------------|
| \$ | 747,329,563 | \$ | 879,211,250 | \$ | 1,011,092,938 | \$ | 1,162,756,878 |
|    | Independent |    | Independent |    | Independent   |    | Independent   |
|    | Valuation   |    | Valuation   |    | Valuation     |    | Valuation     |

|                                         | (Dollars in Thousands, Except Per Share Amounts) |             |             |             |
|-----------------------------------------|--------------------------------------------------|-------------|-------------|-------------|
|                                         | Independent                                      | Independent | Independent | Independent |
|                                         | Valuation                                        | Valuation   | Valuation   | Valuation   |
| Historical Earnings Per Share           | \$0.28                                           | \$0.23      | \$0.20      | \$0.18      |
| Incremental return Per Share            | \$0.10                                           | \$0.10      | \$0.10      | \$0.10      |
| ESOP Adjustment Per Share               | (\$0.01)                                         | (\$0.01)    | (\$0.01)    | (\$0.01)    |
| Option Expense Per Share                | (\$0.03)                                         | (\$0.03)    | (\$0.03)    | (\$0.03)    |
| MRP Adjustment Per Share                | (\$0.02)                                         | (\$0.02)    | (\$0.02)    | (\$0.02)    |
| Normalizing Adjustment Per Share        | \$0.00                                           | \$0.00      | \$0.00      | \$0.00      |
| Pro Forma Earnings Per Share            | \$0.32                                           | \$0.27      | \$0.24      | \$0.22      |
| Shares Utilized for EPS                 | 72,090                                           | 84,811      | 97,533      | 112,164     |
| Shares Utilized for Stockholders Equity | 74,733                                           | 87,921      | 101,109     | 116,276     |
| Pro-forma Ratios                        |                                                  |             |             |             |
| Price/EPS without Adjustment            | 31.25                                            | 37.04       | 41.67       | 45.45       |
| Price/EPS with Adjustment               | 31.25                                            | 37.04       | 41.67       | 45.45       |
| Price/Book Value per Share              | 108.93%                                          | 119.19%     | 128.37%     | 137.36%     |
| Price/Tangible Book Value               | 108.93%                                          | 119.19%     | 128.37%     | 137.36%     |
| Market Value/Assets                     | 13.33%                                           | 15.55%      | 17.72%      | 20.17%      |

(1) ESOP Borrowings are deducted from net worth and assets, and amortized over 30 years.

(2) MRP Borrowings are omitted from net worth and assets, and amortized over 5 years.

(3) Consists of ESOP and MRP amortization.

(4) The ESOP loan is from the Holding Company and therefore, there are no costs.

(5) Not applicable.

(6) Not applicable.

(7) ESOP and MRP are amortized over 30 and 5 years respectively, and tax impacted at 35%.

(8) All EPS computations are done in accordance with SOP 93-6.

(9) All other per share computations assume the MRP plan is issued, not bought in the open market.

(10) Assumed option expense in accordance with SFAS No. 123.

Full Shares  
 Shares Outstanding  
 Less: ESOP Adjustment  
 Plus: SOP 93-6 ESOP Shares  
 Shares for all EPS Calculations

|        |        |         |         |
|--------|--------|---------|---------|
| 74,733 | 87,921 | 101,109 | 116,276 |
| 33,182 | 39,038 | 44,893  | 51,627  |
| 2,734  | 3,217  | 3,699   | 4,254   |
| 91     | 107    | 123     | 142     |
| 72,090 | 84,811 | 97,533  | 112,164 |

# Post Foundation

|               |               | Appraised Value |                 |
|---------------|---------------|-----------------|-----------------|
|               |               |                 |                 |
| \$747,329,563 | \$879,211,250 | \$1,011,092,938 | \$1,162,756,878 |
| 44%           | 44%           | 44%             | 44%             |
| 747,330       | 879,211       | 1,011,093       | 1,162,757       |
| \$10          | \$10          | \$10            | \$10            |
| 996           | 1,171         | 1,347           | 1,549           |
| 748,325       | 880,382       | 1,012,440       | 1,164,306       |
| -             | -             | -               | -               |
| 747,330       | 879,211       | 1,011,093       | 1,162,757       |
| -             | -             | -               | -               |
| \$7,473,296   | \$8,792,113   | \$10,110,929    | \$11,627,569    |
| \$0           | \$0           | \$0             | \$0             |

Conclusion  
 Shares Issued and Exchanged  
 Price per Share  
 Shares Issued to Foundation  
 Total Shares  
 Exchange Shares  
 Conversion Shares  
 Implied Exchange Ratio  
 Gross Proceeds  
 Exchange Value

| MRP Dilution                                 |     |            |            |             |    |             |
|----------------------------------------------|-----|------------|------------|-------------|----|-------------|
| Shares Outstanding                           |     | 74,732,956 | 87,921,125 | 101,109,294 |    | 116,275,688 |
| Less: New ESOP Adjustment                    |     | 2,734,187  | 3,216,690  | 3,699,194   |    | 4,254,073   |
| Plus: New MRP issued                         | (1) | 1,464,765  | 1,723,254  | 1,981,742   |    | 2,279,003   |
| Plus: New SOP 93-6 ESOP Shares               | (2) | 91,140     | 107,223    | 123,306     |    | 141,802     |
| Shares for all EPS Calculations              |     | 73,554,674 | 86,534,912 | 99,515,149  |    | 114,442,421 |
| EPS                                          | \$  | 0.31       | \$ 0.27    | \$ 0.24     | \$ | 0.22        |
| BV/Share                                     |     | \$9.03     | \$8.24     | \$7.66      |    | \$7.16      |
| BV Dilution                                  |     | 1.65%      | 1.76%      | 1.64%       |    | 1.67%       |
| Voting Dilution                              |     | 1.96%      | 1.96%      | 1.96%       |    | 1.96%       |
| Actual number of shares for EPS calculations |     | 72,089,909 | 84,811,658 | 97,533,407  |    | 112,163,418 |
| Actual number of shares for Foundation       |     | 995,456    | 1,171,125  | 1,346,794   |    | 1,548,813   |

| Option Dilution |                                 |    |            |            |             |             |
|-----------------|---------------------------------|----|------------|------------|-------------|-------------|
|                 | Shares Outstanding              |    | 74,732,956 | 87,921,125 | 101,109,294 | 116,275,688 |
|                 | Less: New ESOP Adjustment       |    | 2,734,187  | 3,216,690  | 3,699,194   | 4,254,073   |
| (1)             | Plus: Options                   |    | 3,661,914  | 4,308,135  | 4,954,355   | 5,697,508   |
| (2)             | Plus: New SOP 93-6 ESOP Shares  |    | 91,140     | 107,223    | 123,306     | 141,802     |
|                 | Shares for all EPS Calculations |    | 75,751,823 | 89,119,793 | 102,487,762 | 117,860,926 |
|                 | EPS                             | \$ | 0.30       | \$ 0.26    | \$ 0.23     | \$ 0.20     |
|                 | BV/Share                        |    | \$9.24     | \$8.48     | \$7.91      | \$7.43      |
|                 | Voting Dilution                 |    | 5.08%      | 5.08%      | 5.08%       | 5.08%       |