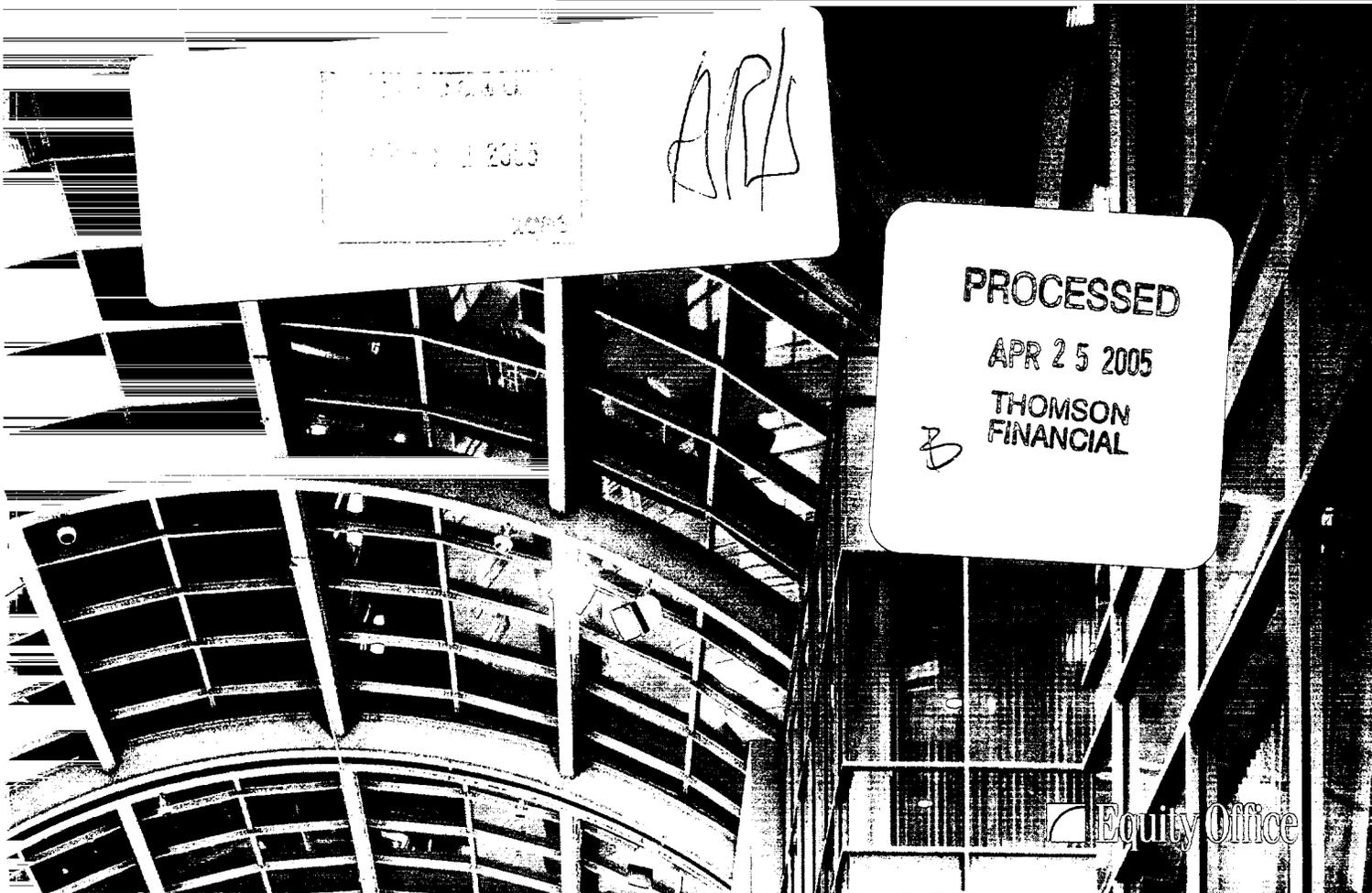


Equity Office Properties Trust 2004 Annual Report



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Equity Office

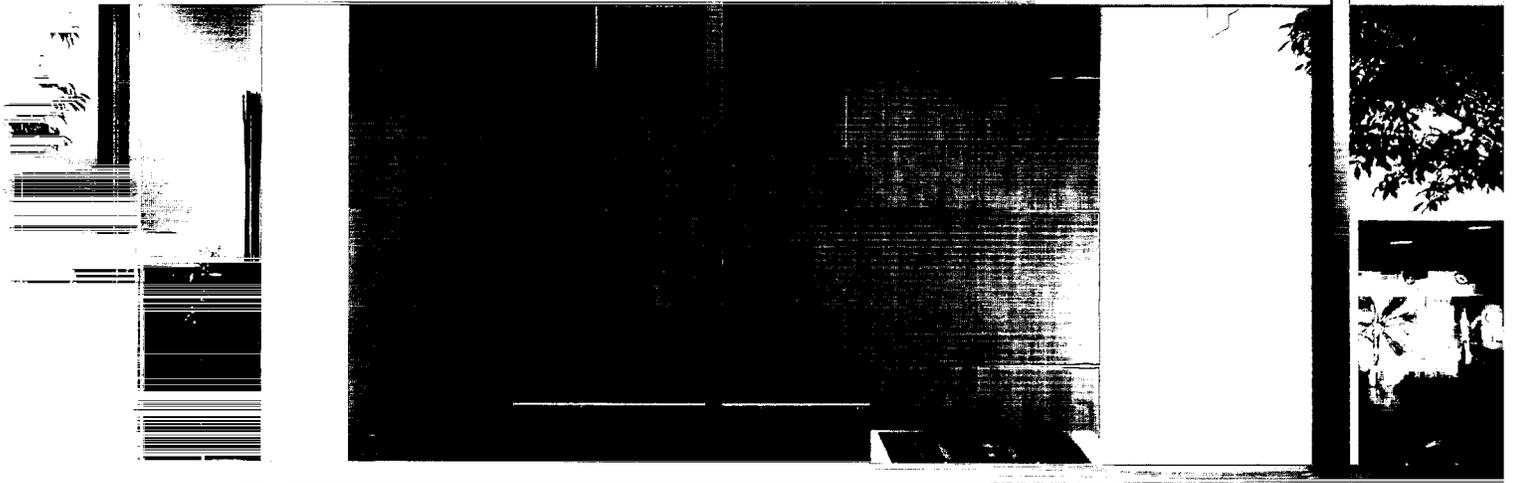
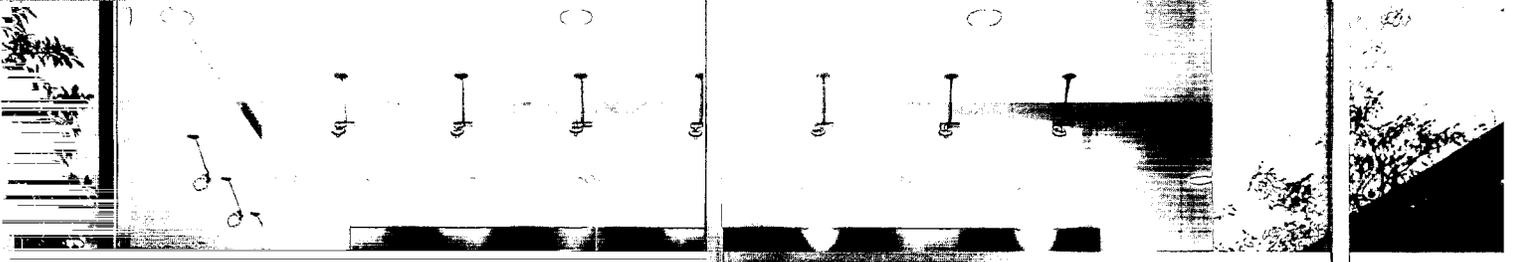
From our top-quality office buildings to our management team's strategic vision, the view from Equity Office is clear and compelling.

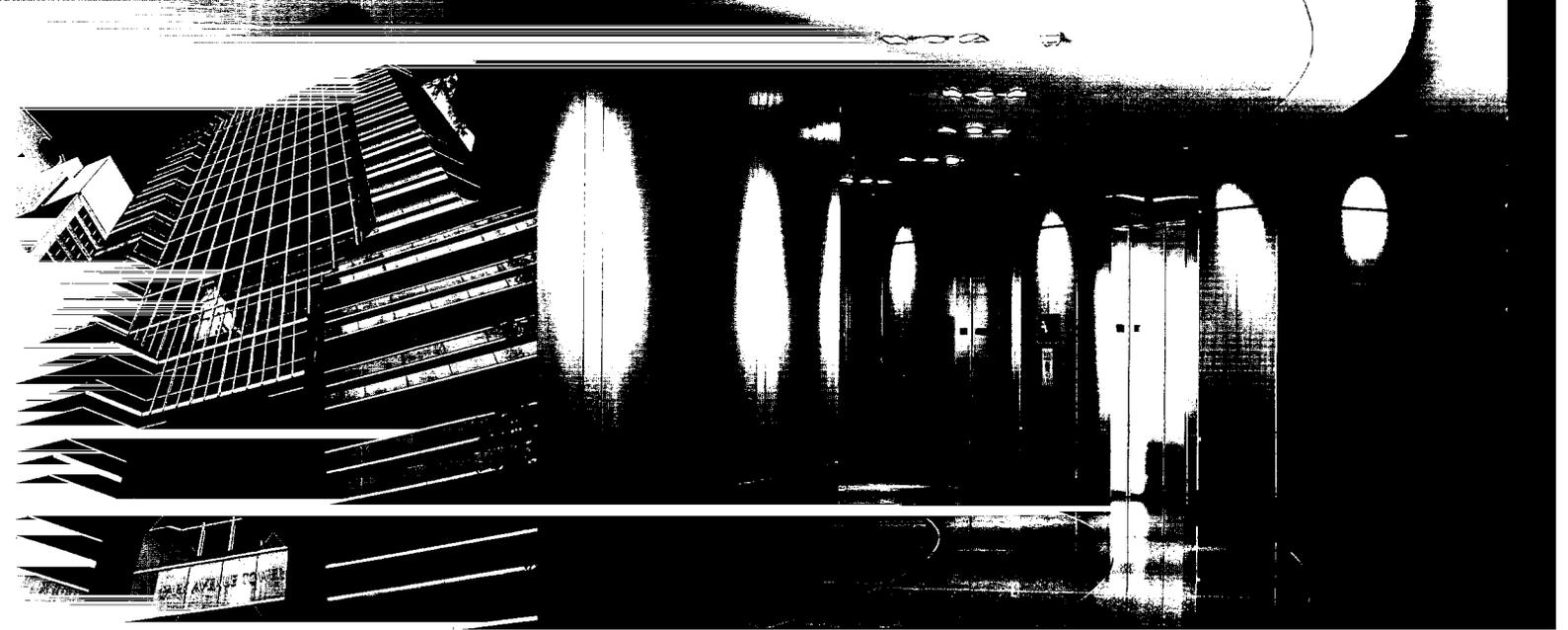
Riverside Center, Boston

US Bank Tower, Denver

161 North Clark, Chicago

Riverside Center, Boston





Our investment strategy is designed to provide meaningful and consistent growth through value investing and capitalizing on our operating platform.

We have an exceptional portfolio, and we are highly focused on growing in our key markets.

We combine the power of our portfolio, our operating model and our people to create compelling advantages.





On the Economy

The U.S. economy continues its steady improvement, and the office markets are beginning to follow. While GDP and job growth are on the rise, we're still in the business of rebalancing post-bubble. I believe this slow recovery, after such a significant imbalance, is likely to be more sustainable.

One of the primary drivers we'll see this year is monetization. A staggering amount of capital has been converted to cash, and everyone is awash in liquidity. This is why cap rates and interest rates should respond more slowly to changes in monetary policy than historically has been the case.

This liquidity, coupled with a plateau in productivity, should lead to job creation. I think we are all getting used to living in this new world of uncertainty, and companies are just waiting for the recovery to pick up steam before they start investing and hiring. We're very close to seeing the economy's strength shift from consumer spending to business spending.

The risk, of course, is inflation. I believe that we're going to see inflation accelerate, and that a rise in interest rates is inevitable. But, interest rate increases are a sign of a healthier economy, which generally leads to job growth, and that is good for the office building industry.

On the Office Market

The cost of office building construction has increased significantly in the past couple of years as the prices of raw materials needed to construct a building – steel, cement, aluminum, copper and lumber – continue to rise. The disparity between current rents and rents required to justify new construction is widening, and is not far from the spread we saw in the early '90s. When this spread gets too wide, construction generally stops, and the industry recovers.

The office market is better positioned now than at any other time in recent history to recover from a recession. The securitization of real estate, which bred transparency, has leveled the playing field and dramatically reduced the risk of overbuilding in most markets across the country. This cap on new construction will spur positive net absorption once office job growth returns, as was the case in '04.

I've seen a number of real estate cycles in my career. It's a fact – the office market always lags an economic recovery – but it does recover. In the next two to three years, we expect to see much stronger office fundamentals, and the underlying cash flows should improve dramatically.

Samuel Zell's view

On Equity Office

Equity Office has transitioned from a transaction machine to a management company. It is now a leader in establishing new standards by which to operate commercial real estate.

We have assembled an investment-grade portfolio, which benefits from the flight-to-quality trend that occurs as businesses take advantage of lower rental rates in a soft market to upgrade their office space. We have a focused investment strategy in which we are taking advantage of a strong sales market to further refine our portfolio, and we are growing our presence in targeted metropolitan areas where we are or can become a market leader.

Our senior management team is uniquely suited to carry Equity Office forward. We've combined the best in real estate with corporate America expertise, and together, we are developing innovative ways to make Equity Office even stronger and smarter.

We've run this company as long-term owners, with a vision and strategy that will change the industry. We believe in the benefits of size and scale. The largest cost in commercial real estate is the cost of capital, and there's no doubt that it is

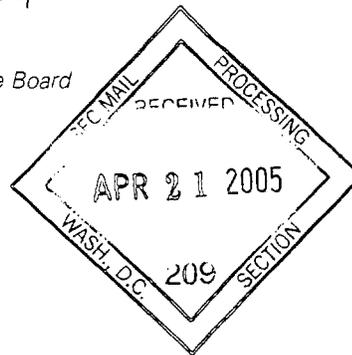
made cheaper by applying scale. We believe in being the market leader so that we can give businesses more space options, more flexibility and better service. We believe in hiring and keeping the best and brightest, because in the end, we are a service business. And, we believe that when it's all said and done, the public market will reward consistent, predictable, accountable and transparent results.

Here's to a prosperous 2005.

Best regards,



Samuel Zell
Chairman of the Board
April 2005



financial highlights Dollars in Thousands, Except per Share Amounts

| For the Years Ended December 31 | 2004 | 2003 | 2002 | 2001 | 2000 |
|--|--------------|--------------|--------------|--------------|--------------|
| Total Revenue | \$ 3,195,851 | \$ 3,137,151 | \$ 3,293,568 | \$ 2,924,361 | \$ 2,152,945 |
| Property Net Operating Income from Continuing Operations ^(a) | \$ 1,997,127 | \$ 2,010,652 | \$ 2,144,274 | \$ 1,910,519 | \$ 1,365,116 |
| Property Operating Margin ^(b) | 62.8% | 64.4% | 65.4% | 65.7% | 63.7% |
| Net Income Available to Common Shareholders | \$ 98,214 | \$ 603,190 | \$ 707,642 | \$ 563,796 | \$ 424,936 |
| Earnings per Share — Diluted | \$ 0.24 | \$ 1.50 | \$ 1.70 | \$ 1.55 | \$ 1.52 |
| Funds from Operations (FFO) Available to Common Shareholders Plus Assumed Conversions ^(c) | \$ 931,687 | \$ 1,289,547 | \$ 1,520,268 | \$ 1,190,174 | \$ 924,907 |
| FFO Available to Common Shareholders per Share Plus Assumed Conversions ^(d) | \$ 2.07 | \$ 2.80 | \$ 3.18 | \$ 2.83 | \$ 2.82 |
| Dividends per Common Share ^(e) | \$ 2.00 | \$ 2.00 | \$ 2.00 | \$ 1.90 | \$ 1.74 |

| Office | Office Square Footage ^(f) | Total Revenue in Thousands | Property Net Operating Income in Thousands | Funds from Operations in Thousands |
|--------------|--------------------------------------|-------------------------------|---|---------------------------------------|
| 2000 = 99.0 | | 2000 = \$2,152,945 | 2000 = \$1,365,116 | 2000 = \$ 924,907 |
| 2001 = 128.2 | | 2001 = \$2,924,361 | 2001 = \$1,910,519 | 2001 = \$1,190,174 |
| 2002 = 125.7 | | 2002 = \$3,293,568 | 2002 = \$2,144,274 | 2002 = \$1,520,268 |
| 2003 = 122.3 | | 2003 = \$3,137,151 | 2003 = \$2,010,652 | 2003 = \$1,289,547 |
| 2004 = 125.7 | | 2004 = \$3,195,851 | 2004 = \$1,997,127 | 2004 = \$ 931,687 |

(a) Total revenue has been restated for all periods in accordance with FAS 144 for discontinued operations.

(b) Refer to the segment information note to Equity Office's consolidated financial statements for additional information.

(c) Represents property net operating income divided by property operating revenues from continuing operations.

(d) Equity Office has adopted the National Association of Real Estate Investment Trusts' (NAREIT) definition of funds from operations (FFO). FFO represents net income, excluding gains or losses from sales of properties, plus real estate-related depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. FFO is a non-GAAP financial measure. For a reconciliation to net income, the most directly comparable measure, refer to the Management's Discussion & Analysis section of the Form 10-K for the year ended December 31, 2004.

(e) The annualized dividend yield was approximately 7% as of December 31, 2004, based on Equity Office's closing share price of \$29.12.

(f) Represents the total office portfolio, without reduction to reflect ownership interest of third-party joint venture partners or limited partners of our operating partnership.



Richard D. Kincaid, President and CEO, viewing Chicago from 161 North Clark

dear shareholders

As we enter 2005, I am more optimistic about our long-term prospects than in any of the past five years. 2004 marked the start of a slow economic recovery that gained momentum as the year progressed. Markets improved and corporate profits started to recover across the S&P 500. Profits fuel job growth, which in turn generates demand for office space.

In 2004, we saw positive net office space absorption hit its highest total since 2000, which led to a gradual decrease in vacancy from its 2003 peak. While 2004 market rents were 14.4% below expiring rents, they began to improve in some areas of the country, due in part to the restrained pace of new construction. The confluence of these trends generally favors existing owners, and we believe Equity Office is well positioned to benefit from the office market recovery.

Over the course of 2004, we remained focused on executing our operating model, rolled out in 2003, and honing our investment strategy. Our portfolio and balance sheet reflect this.

We have an unparalleled national portfolio of 685 largely Class A office buildings, comprising 124.3 million square feet in 27 major markets across the United States. More than 8,000 businesses and 488,000 people come to work in our buildings each day. Equally important, we are in the right places – we have unprecedented scale in key markets that we believe possess long-term strength. We are the number one office landlord in six of our top 10 markets and rank among the top four in three of the remaining four markets.

Our strategic plan enables us to more effectively capitalize on our scale as we grow the company. Backed by a solid financial base, our strategy leverages the combined power of our portfolio, our operating model, our people, our customers and our brokers.

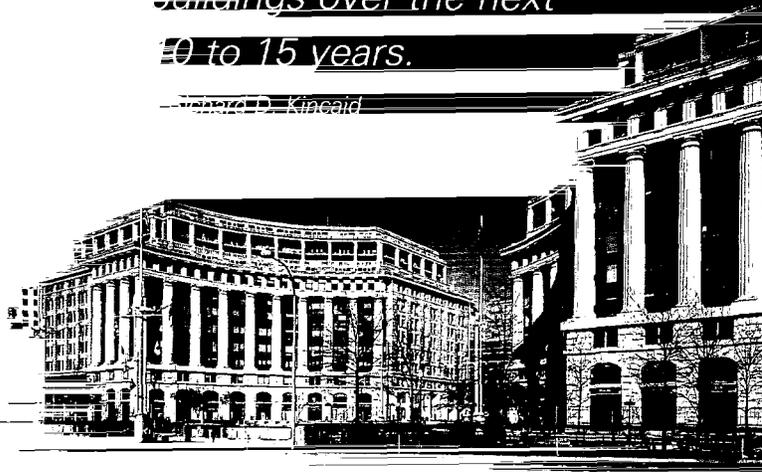
OPERATIONS

We continue to derive strength from our portfolio-based operating model, both from the customer and employee standpoints. Our customer satisfaction already exceeds the industry benchmark, and we are tireless in pursuing ever-greater levels of customer service. Our employees understand that delivering a superior customer experience is paramount, and our leasing, property management, engineering and customer service teams are aligned to deliver.

As a result, we maintained momentum in what continued to be a challenging leasing environment, achieving increased occupancy and customer retention in 2004. We finished the year with 87.7% office occupancy across our portfolio, up from 86.3% in 2003. Our customer retention rate increased to 59.1% from 57.4% a year ago.

We firmly believe that our core markets are where the U.S. is going to generate the white-collar jobs that will occupy Class A office buildings over the next 10 to 15 years.

—Warren D. Kincaid



Market Square, Washington, D.C.

At the same time, our model has further enabled us to hold down operating expenses, both for Equity Office and for our customers. In fact, in 2004, 99% of our customers experienced lower building operating expenses than they would have under the traditional property-based model.

But we are not stopping there. We will keep maneuvering our scale to drive revenue and gain savings in procurement, preventive maintenance, energy conservation, parking and contract services.

GROWTH

Equity Office holds a long-term, value-oriented investment philosophy. Our goal is to achieve meaningful, consistent growth, governed by a disciplined approach. As we refined our growth strategy during 2004, we narrowed our focus on the best markets for Equity Office over the long term and on the types of assets that are most profitable for us over time.

We first took a step back and looked at the reality of the shifting demographics in the United States. Based on U.S. Census and Bureau of Labor Statistics data, one trend is clear: over the next 10 to 20 years, the size of the working-age population (20 to 64) will shrink dramatically, while demand for office jobs will grow. Consequently, the working-age segment of the population will be more empowered to choose where it wants to live and work, and employers will have little choice but to follow.

The data also reveal a delay in the marriage age. Younger workers are more likely to choose to live in urban communities, both cities and in-fill suburbs – places that offer a multitude of cultural activities and housing options, as well as a strong transportation infrastructure and a good quality of life.

These markets – where people want to live and work – will generate the type of white-collar jobs that occupy Class A office space. These are the markets Equity Office wants to lead.

In any given real estate market, the foremost key to success is the average occupancy over time. Success is based on a variety of factors, including new construction and other barriers to entry, but generally, a market with higher average occupancy will mean better financial performance.

Based on this research, we developed a short list of criteria that define Equity Office's core markets, and we identified 17 markets for targeted growth. Equity Office currently owns

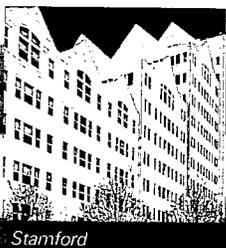
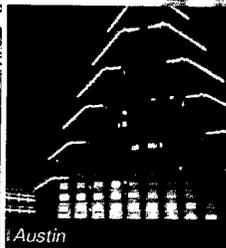
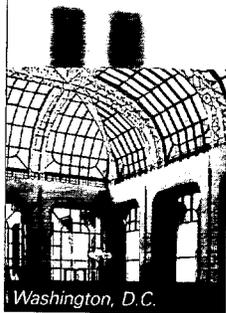
market view

We evaluated more than 50 drivers of market performance and identified key characteristics that define our core markets and support our strategy:

- Intellectual and cultural infrastructure*
- Highly educated workforce*
- Higher average occupancy*
- Strong opportunity to lead the market*
- Ability to leverage our operating platform*
- Sufficient market size to grow*

Our Core Markets

*Atlanta
Austin
Boston
Chicago
Denver
Los Angeles
New York
Oakland/East Bay
Orange County
Portland
Sacramento
San Diego
San Francisco
San Jose
Seattle
Stamford
Washington, D.C.*



107.8 million square feet in these markets, representing 87.6% of our portfolio. We are already the leader in many of these markets, and we have a strong foothold in the others, where we will continue to expand.

INVESTMENTS

We were a net acquirer in 2004, both directly and with joint venture partners, with purchases including 27 office buildings and four land parcels for a total of \$952.0 million.

Our office building acquisitions included: Colorado Center in Santa Monica, CA; Commerce Plaza in suburban Chicago, IL; 717 Fifth Avenue in New York, NY; and American Center in suburban Washington, D.C. These buildings are examples of the type of high-quality assets that epitomize our portfolio.

On the disposition front, we sold \$684.2 million in assets over the course of the year, including five office buildings and 71 industrial properties.

In total, over the last two years, we have sold \$2.2 billion in assets, as historically low interest rates, abundant capital, and strong investment performance of real estate assets have fed investor appetite for acquisitions. We have strengthened our core portfolio, disposing of non-core assets and assets in non-core markets, and redirected that capital toward acquisitions of top-quality assets in our targeted growth markets. We are improving our portfolio physically, geographically and financially with every transaction we execute.

We have continued to develop and strengthen our joint venture relationships. Joint ventures are beneficial to Equity Office in several ways: they increase our sources of capital, expand our redeployment opportunities, and enhance our return on equity. Further, we often retain management and leasing responsibility for the assets.

Equity Office possesses unique strengths that, together, provide compelling advantages as we compete to buy buildings. Among these strengths we count: certainty of closing, our underwriting capability, a scalable platform, geographic diversity, a seasoned investment team, an ability to develop creative deal structures, and a broad industry network.

In 2005, we anticipate ongoing market conditions that favor asset sales and, as such, we will take advantage of opportunities that meet our criteria. We will pursue acquisition prospects with a disciplined approach, and will explore all options for recycling our sale proceeds based on our ability to create value for our shareholders.

FINANCIAL STRENGTH

Our underlying financial objectives remain clear:

- Maintain investment-grade ratings to ensure ready access to public capital markets;
- Fund Equity Office with primarily unsecured debt;
- Maintain floating-rate debt at 10% to 20% of total debt; and
- Maintain a \$1 billion to \$2 billion line of credit.

We have maintained a consistently strong capital structure, and we manage our debt position to ensure that we have significant financial flexibility. Approximately 75% of our total debt is in the unsecured market, as compared to many of our competitors that have significantly more secured debt.

In addition to managing our leverage and structuring our debt for maximum flexibility, we want to ensure that Equity Office always has ready access to multiple capital sources. In order to ensure this ready access, it is critical to us that we maintain the highest level of transparency and integrity in all of our financial activities.

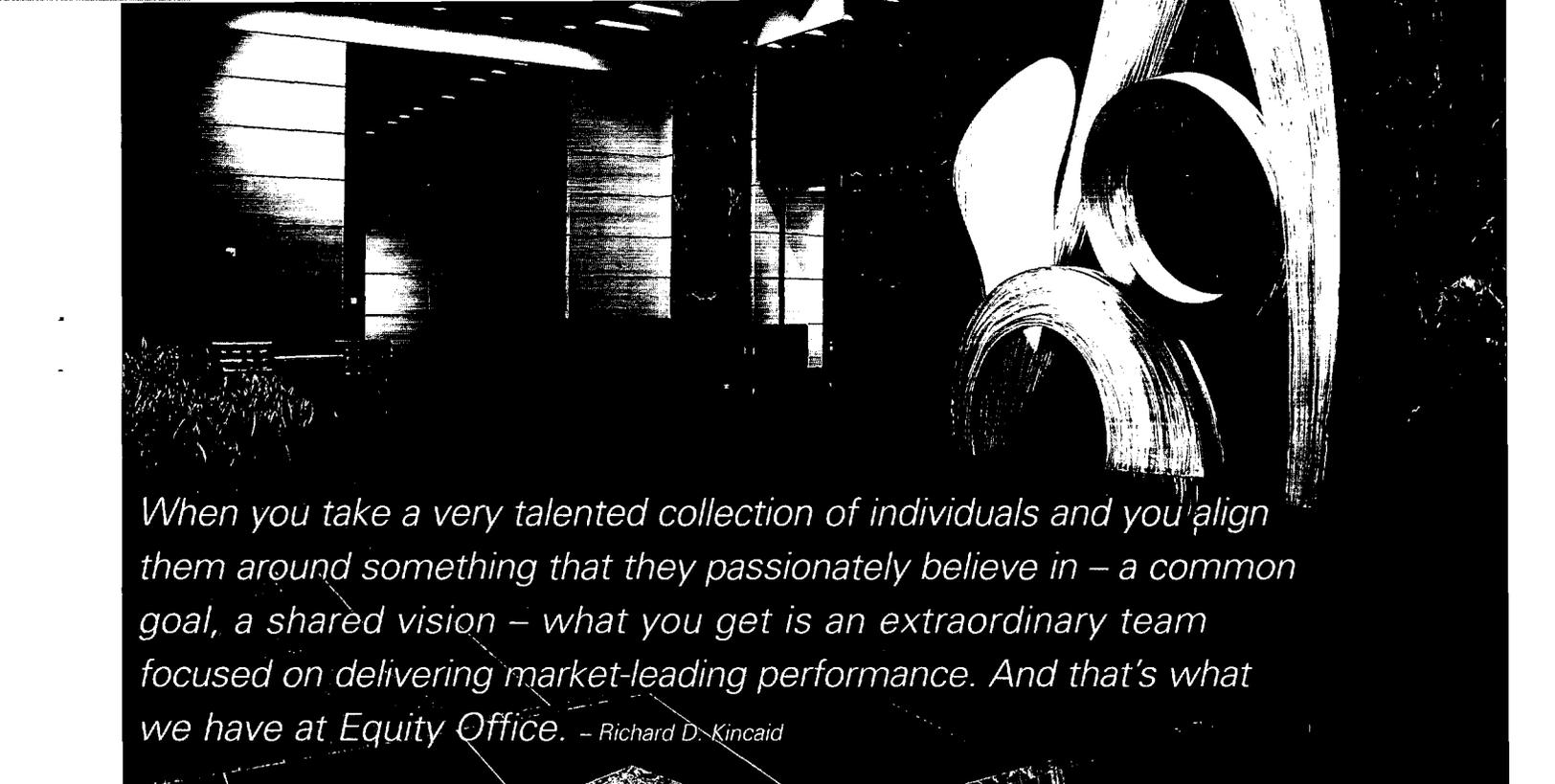
CORPORATE GOVERNANCE

Over the past few months, we have been pleased to welcome three new members to our board: Marilyn A. Alexander, a financial and management consultant, previously senior vice president and chief financial officer of Disneyland Resort; Stephen I. Sadove, vice chairman and chief operating officer of Saks Incorporated; and Sally Susman, executive vice president of global communications at The Estée Lauder Companies Inc. Together, they bring extensive business and financial expertise, as well as diverse industry experience, to the board.

We note with great sadness the death of long-time board member Edwin N. Sidman on March 16, 2005. Ed joined our board in 1997 during our merger with Beacon Properties Corporation. We are grateful for Ed's commitment and his significant contributions to Equity Office. On behalf of our board and the entire company, we extend our condolences to Ed's family.

PEOPLE

We have evolved as a company over the last few years, and perhaps nowhere is this more visible than in our organizational structure. We dramatically changed our operating model and realigned our teams across the country. Our executive management team is now completely headquartered in Chicago, enabling better and closer communication and collaboration. There is clear accountability for all areas of our business – acquisitions, dispositions, property operations, leasing, development, finance and accounting.



When you take a very talented collection of individuals and you align them around something that they passionately believe in – a common goal, a shared vision – what you get is an extraordinary team focused on delivering market-leading performance. And that's what we have at Equity Office. – Richard D. Kincaid

Prominence in Buckhead, Atlanta

By simplifying our organizational structure, we clarified roles and responsibilities, created specialized training and management development programs, and established metrics to help employees gauge how they are doing. What has resulted from this is a strong focus on performance orientation, both as individuals and as an organization. Everyone knows what they need to do to be successful in their jobs and, equally important, what they need to do collectively to make Equity Office successful.

THE VIEW AHEAD

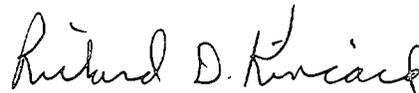
We anticipate a continuing economic recovery in 2005. The early indications are that office markets are recovering as well, albeit more slowly than other parts of the economy. The most critical indicator for real estate is job growth, and we will be watching this very closely.

The operating model and investment strategy we have implemented over the past couple of years already are providing us with compelling, competitive advantages in the marketplace, and I expect these advantages will increase significantly as the markets recover more fully.

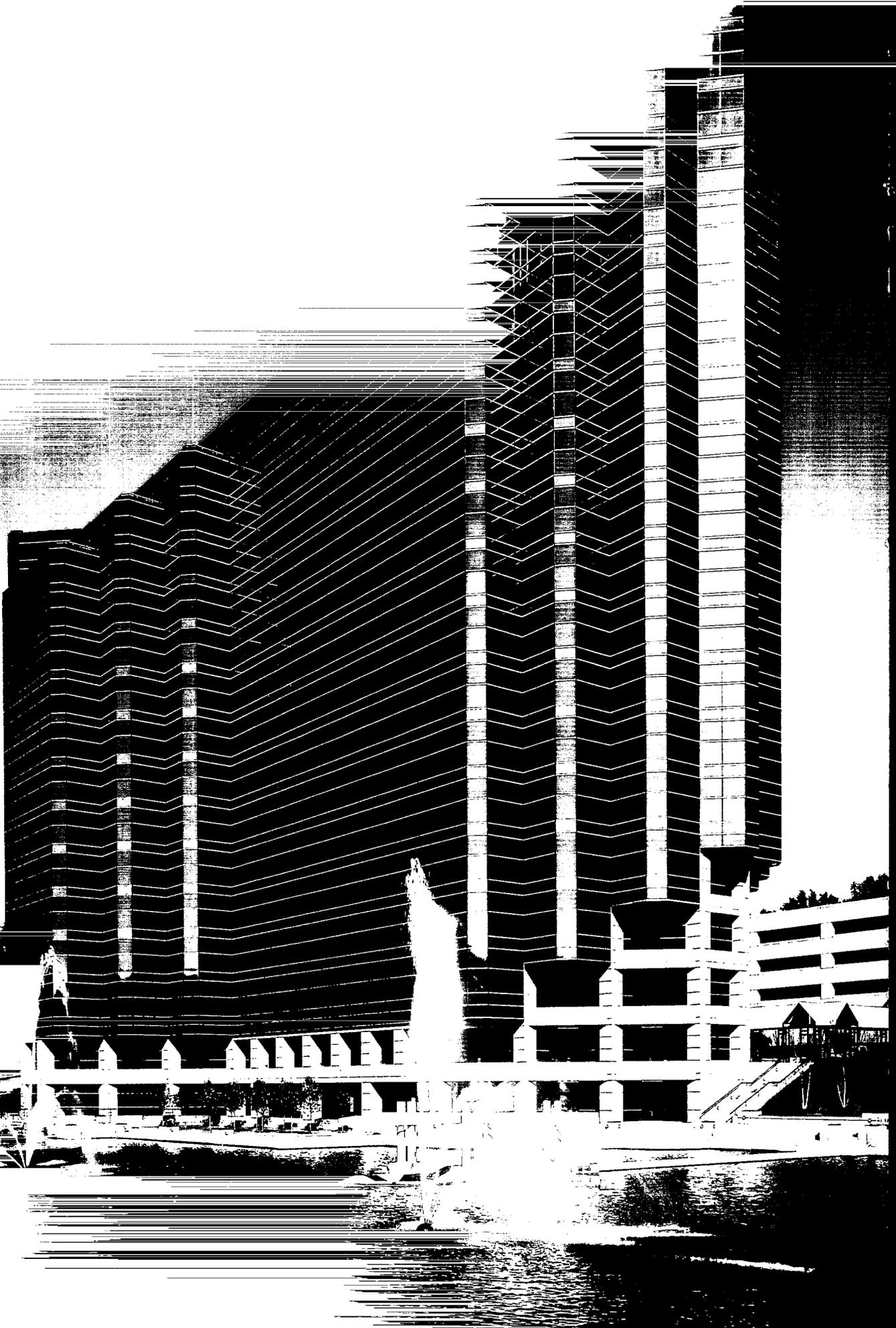
We have been highly analytical in determining where and how we want to grow, and we firmly believe that our core markets are where the U.S. is going to generate the white-collar jobs that will occupy Class A office buildings over the next 10 to 15 years.

Our portfolio, which already is top quality, will only improve over time as we strategically exit non-core markets and dispose of non-core assets, and focus on building additional scale in our targeted growth markets. We have the financial strength to move quickly when markets demand, and we have an operating model that will enable us to do this seamlessly. We have an extraordinary team of people who are aligned, focused and ready to deliver. I believe that no other real estate company can execute on a national scale like Equity Office.

I feel optimistic as we enter 2005, and I look forward to carrying out our strategy and delivering on behalf of all of our shareholders.



*Richard D. Kincaid
President and Chief Executive Officer
April 2005*



year in review

ACQUISITIONS

Completed purchase of 27 office buildings, four land parcels and the remaining economic interest in three office properties for a total of approximately \$952.0 million:

January

Station Landing land parcel in Walnut Creek, CA.

February

The remaining 15.5% economic interest in 1301 Avenue of the Americas, a 1.8 million-sf office tower in the Rockefeller Center submarket of New York City.

May

American Center, two office buildings comprising 329,000 sf in the Tyson's Corner submarket of Washington, D.C.

July

Colorado Center, (a joint venture with Teacher's Insurance and Annuity Association), a six-building office complex comprising 1.1 million sf in the Santa Monica submarket of Los Angeles.

September

717 Fifth Avenue, a 324,000-sf office tower in the Plaza District submarket of New York City.

Dulles Station, a five-acre vacant land parcel in Herndon, VA, with a joint venture partner.

Commerce Plaza, a 510,800-sf office complex in the Eastern East/West Corridor of suburban Chicago, IL.

Redstone Plaza, a 166,600-sf office complex in the Airport Complex submarket of Orange County, CA.

Olympus Corporate Centre, a 191,500-sf office building in the Roseville/Rocklin submarket of Sacramento, CA.

5800 & 6000 Meadows, a 198,300-sf office complex in the Kruse Way submarket of Portland, OR.

November

La Jolla Executive Tower, a 227,600-sf office tower in the University Town Center submarket of San Diego, CA.

Westech 360, a 178,800-sf office complex in the Northwest submarket of Austin, TX.

December

Shoreline Office Center, a 97,900-sf office complex in the Mill Valley submarket of San Francisco, CA.

La Jolla Center III and IV, a 4.5-acre vacant land parcel in San Diego, CA.

Joint venture partner's economic interest in Foundry Square II, a 502,000-sf office building in the South Financial District of San Francisco, CA.

DISPOSITIONS

Completed sale of five office buildings comprising 567,800 sf, 71 industrial properties comprising 5.1 million sf, a vacant land parcel, and a majority interest in three office properties for a total of approximately \$684.2 million:

January

Cal Center, a 118,200-sf office building in the Highway 50 Corridor submarket of Sacramento, CA.

April

Chapman vacant land site in Orange, CA.

Millmont R&D, a 64,000-sf industrial property in Fremont, CA.

The 125 Building, a 213,100-sf office building at Perimeter Center in the Central Perimeter submarket of Atlanta, GA.

May

Fidelity Plaza, a 76,600-sf office complex. Exited the Highway 50 Corridor submarket of Sacramento, CA.

June

Shelton Pointe, a 159,900-sf office building. Exited the Shelton submarket of Stamford, CT.

A portfolio of 37 industrial properties comprising 2.2 million sf in the Oakland/East-Bay and San Jose, CA, markets.

September

A portfolio of 29 industrial properties comprising 2.6 million sf in the Los Angeles, Oakland/East-Bay, and San Jose, CA, markets.

A 3% interest in Four Oaks, an office building located in Houston, TX.

October

Port of Oakland, a 199,700-sf industrial complex in Oakland, CA.

November

An 89% interest in two office buildings comprising 1.5 million sf in the Market Street West submarket of Philadelphia, PA.

December

Kato R&D, a 74,000-sf industrial property in the Oakland/East-Bay, CA, market.

FINANCE AND OTHER ACTIVITY

January

Redeemed the 8.625% Series C Cumulative Redeemable Preferred Shares of Beneficial Interest for approximately \$114.1 million.

March

Issued \$1 billion in senior unsecured notes.

May

Announced increase in the Common Share Repurchase Program from \$600 million to \$1.1 billion.

Issued \$45 million in senior unsecured notes.

June

Announced the launch of a retail notes program allowing for the issuance of up to \$500 million of EOP InterNotes®. In 2004, \$34.3 million in notes were issued.

September

Announced the reduction in the intended holding period of a collection of 96 non-core assets totaling 2.8 million sf, of which 46 assets were impaired, triggering a non-cash impairment charge of approximately \$229 million.

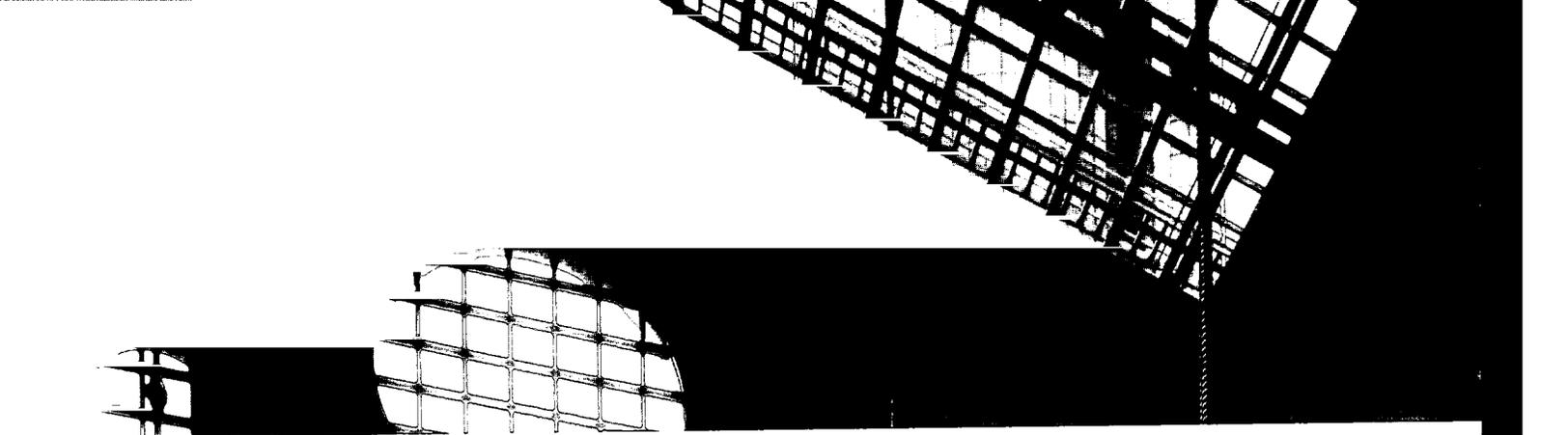
October

Issued \$1 billion in senior unsecured notes.

November

Redeemed 7.25% Senior Exchangeable Notes for \$325 million plus accrued interest.

Left: Central Park, Atlanta



Equity Office Properties Trust is the nation's largest owner of office properties, with a current portfolio of 685 buildings comprising 124.3 million square feet in 27 metropolitan markets.

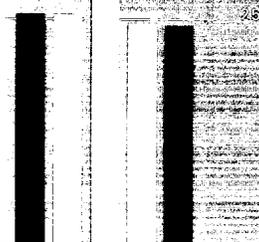
Equity Office: one of "America's Most Admired Companies" FORTUNE® magazine, 2004



Interest Coverage Ratio

The consolidated income available for debt service to annual debt service charge ratio has consistently remained in the 2.5 times range for the past five years.

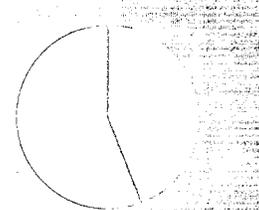
- █ 2000 = 2.6
- █ 2001 = 2.6
- █ 2002 = 2.7
- █ 2003 = 2.5
- █ 2004 = 2.4



Office Property Portfolio Concentration

Customers are distributed relatively evenly between suburban and CBD locations based on property net operating income.

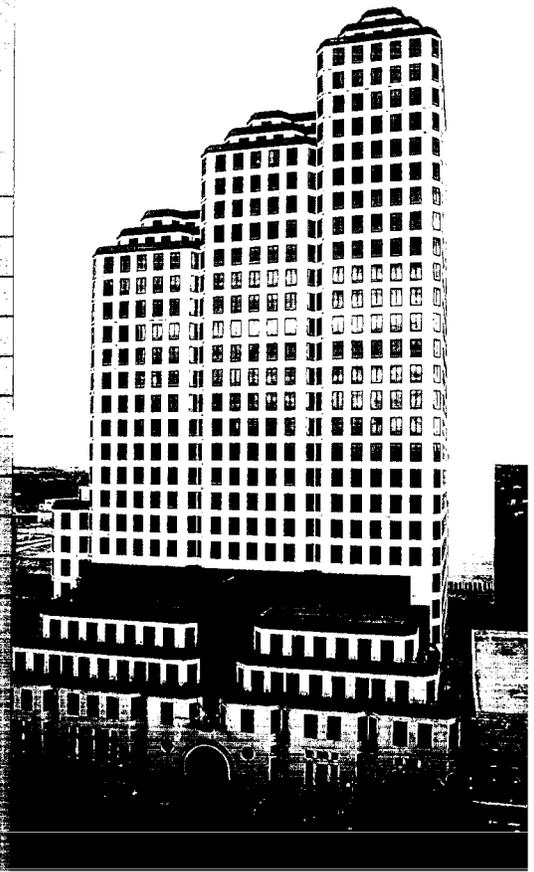
- █ Central Business District 44%
- █ Suburban 56%



Top 10 Markets Portfolio Snapshot

Office has the greatest market share in six of its top 10 markets.
 Office is one of the three largest office landlords in eight of these markets.

| Market | Property Net Operating Income % of Total | Square Feet (in millions) | Number of Buildings | Market Rank |
|------------------|--|---------------------------|---------------------|------------------|
| Boston | 12.4% | 12.6 | 51 | 1 st |
| San Francisco | 10.1% | 11.1 | 83 | 1 st |
| San Jose | 9.7% | 8.3 | 117 | 1 st |
| New York | 8.8% | 5.3 | 7 | 18 th |
| Los Angeles | 7.7% | 8.7 | 50 | 4 th |
| Seattle | 7.3% | 10.0 | 54 | 1 st |
| Chicago | 7.2% | 11.7 | 33 | 1 st |
| Washington, D.C. | 6.8% | 6.1 | 27 | 3 rd |
| Atlanta | 4.5% | 7.6 | 43 | 1 st |
| Orange County | 4.1% | 6.0 | 33 | 2 nd |



10-

Forward-Looking Statement

This Annual Report includes certain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. When used, words such as "anticipate," "believe," "intend," "may be," and "will be" and similar words or phrases, or the negative thereof, unless the context requires otherwise, are intended to identify forward-looking statements. These forward-looking statements are based on management's present expectations and beliefs about future events. As with any projection or forecast, these statements are inherently susceptible to uncertainty and changes in circumstances.

Important factors that could cause actual results to differ materially from those reflected in such forward-looking statements, and that should be considered in evaluating our outlook include, but are not limited to, the following, as well as other factors affecting our operations and financial condition: (i) declines in overall tenant activity in our markets have adversely affected our operating results and are expected to continue to adversely affect our operating results until market conditions further improve; (ii) we expect to be a net seller of real estate in 2005, which will further reduce our income from continuing operations and funds from operations and may also result in gains or losses on sales of real estate and impairment charges; (iii) our properties face significant leasing competition, and we face significant competition in the acquisition and disposition of properties; and (iv) we face potential adverse effects from tenant bankruptcies or insolvencies and early lease terminations.

See the risk factors included in Exhibit 99.1 to our report on Form 8-K filed on March 22, 2004 for a more detailed discussion of the foregoing and other factors that could cause actual results to differ materially from those reflected in such forward-looking statements, and that should be considered in evaluating our outlook. Investors should also review the description of material U.S. federal income tax consequences filed with that Form 8-K and our other filings with the Securities and Exchange Commission. Equity Office is under no obligation to, and expressly disclaims any obligation to, update or alter its forward-looking statements whether as a result of such changes, new information, subsequent events or otherwise.

125 Summer Street, Boston



UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-K

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2004

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number: 1-13115

EQUITY OFFICE PROPERTIES TRUST

(Exact name of registrant as specified in its charter)

Maryland

(State or other jurisdiction of incorporation or organization)

Two North Riverside Plaza,
Suite 2100, Chicago, Illinois

(Address of principal executive offices)

36-4151656

(I.R.S. Employer Identification No.)

60606

(Zip Code)

Registrant's telephone number, including area code (312) 466-3300

Securities registered pursuant to Section 12(b) of the Act:

| <u>Title of each class</u> | <u>Name of each exchange on which registered</u> |
|---|--|
| Common Shares of Beneficial Interest, \$.01 par value per share | New York Stock Exchange |
| 5.25% Series B Convertible, Cumulative Redeemable Preferred Shares | New York Stock Exchange |
| 7.75% Series G Cumulative Redeemable Preferred Shares | New York Stock Exchange |

Securities registered pursuant to Section 12(g) of the Act:

(None)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act). Yes No

The aggregate market value of the Common Shares held by non-affiliates of the registrant as of June 30, 2004 (the last business day of the registrant's most recently completed second fiscal quarter) was approximately \$10.3 billion based on the reported closing sale price per Common Share on the New York Stock Exchange of \$27.20.

On January 31, 2005, 403,902,151 Common Shares were outstanding.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the registrant's proxy statement for the annual shareholders' meeting to be held in 2005 are incorporated by reference into Part III. We expect to file our proxy statement within 120 days after December 31, 2004.

EQUITY OFFICE PROPERTIES TRUST

TABLE OF CONTENTS

| | <u>Page</u> |
|---|-------------|
| Forward-Looking Statements and Risk Factors | 3 |
| PART I. | |
| Item 1. Business | 4 |
| Item 2. Properties | 12 |
| Item 3. Legal Proceeding | 17 |
| Item 4. Submission of Matters to a Vote of Security Holders | 17 |
| PART II. | |
| Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities | 18 |
| Item 6. Selected Financial Data | 19 |
| Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations | 20 |
| Item 7A. Quantitative and Qualitative Disclosures about Market Risk | 50 |
| Item 8. Financial Statements and Supplementary Data | 51 |
| Item 9. Changes in and Disagreements With Accountants on Accounting and Financial Disclosure | 105 |
| Item 9A. Controls and Procedures | 105 |
| Item 9B. Other Information | 105 |
| PART III. | |
| Item 10. Directors and Executive Officers of the Registrant | 106 |
| Item 11. Executive Compensation | 106 |
| Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters | 106 |
| Item 13. Certain Relationships and Related Transactions | 106 |
| Item 14. Principal Accountant Fees and Services | 106 |
| PART IV. | |
| Item 15. Exhibits and Financial Statement Schedules | 107 |

FORWARD-LOOKING STATEMENTS AND RISK FACTORS

This Annual Report on Form 10-K includes certain “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. When used, words such as “anticipate”, “believe”, “intend”, “may be”, “will be” and similar words or phrases, or the negative thereof, unless the context requires otherwise, are intended to identify forward-looking statements. These forward-looking statements are based on management’s present expectations and beliefs about future events. As with any projection or forecast, these statements are inherently susceptible to uncertainty and changes in circumstances.

Important factors that could cause actual results to differ materially from those reflected in such forward-looking statements and that should be considered in evaluating our outlook include, but are not limited to, the following: (i) declines in overall activity in our markets have adversely affected our operating results and are expected to continue to adversely affect our operating results until market conditions further improve, (ii) in order to continue to pay distributions to our common shareholders at current levels, we must borrow funds or sell assets, (iii) we expect to be a net seller of real estate in 2005, which will further reduce our income from continuing operations and funds from operations and may also result in gains or losses on sales of real estate and impairment charges, (iv) our performance and share value are subject to risks associated with the real estate industry, (v) our properties face significant competition, (vi) we face potential adverse effects from tenant bankruptcies or insolvencies, (vii) new acquisitions may fail to perform as expected, (viii) contingent or unknown liabilities arising from acquisitions could require us to make substantial payments, (ix) competition for acquisitions or an oversupply of properties for sale could adversely affect us, (x) our investment in property development may be more costly than anticipated, (xi) because real estate investments are illiquid, we may not be able to sell properties when appropriate, (xii) an earthquake or terrorist act could adversely affect our business, (xiii) some potential losses, including losses arising from earthquakes and terrorist acts, may not be covered by insurance, (xiv) increases in taxes and regulatory compliance costs, including compliance with the Americans with Disabilities Act, may reduce our net income, (xv) environmental problems are possible and can be costly, (xvi) we may not control the decisions of joint ventures or partnerships in which we have an interest, (xvii) scheduled debt payments could adversely affect us, including as a result of refinancing risk and foreclosure risk, (xviii) we are obligated to comply with financial covenants in our debt agreements that could restrict our range of operating activities, (xix) our degree of leverage could limit our ability to obtain additional financing and could have other adverse effects, (xx) rising interest rates, whether as a result of economic conditions or internal factors, such as a downgrade in our credit rating, could adversely affect our cash flow, (xxi) our hedging arrangements involve risks, (xxii) in order to maintain our REIT status, we may need to borrow funds on a short-term basis during unfavorable market conditions, (xxiii) provisions of Maryland law and our declaration of trust and bylaws could inhibit changes in control, (xxiv) we have share ownership limits for REIT tax purposes, (xxv) we are dependent on key personnel, (xxvi) conflicts of interest exist with holders of interests in EOP Partnership who serve as our trustees, (xxvii) changes in market conditions could adversely affect the market value of our securities, (xxviii) our earnings and cash distributions may affect the market price of our securities, (xxix) market interest rates may have an effect on the value of our debt and equity securities, (xxx) the number of shares available for future sale could adversely affect the market value of our securities, (xxxi) we are dependent on external sources of capital for future growth, (xxxii) if we fail to qualify as a REIT, our shareholders would be adversely affected, (xxxiii) we pay some taxes, and (xxxiv) the lower tax rate on dividends from non-REIT “C” corporations may cause investors to prefer to hold stock in non-REIT “C” corporations.

See the risk factors included in Exhibit 99.1 to our report on Form 8-K filed on March 22, 2004 and further Forms 8-K which may hereafter be filed for a more detailed discussion of the foregoing and other factors that could cause actual results to differ materially from those reflected in such forward-looking statements and that should be considered in evaluating our outlook. Investors should also review the description of material U.S. federal income tax consequences filed with that Form 8-K and our other filings with the Securities and Exchange Commission. Equity Office is under no obligation to, and expressly disclaims any obligation to, update or alter its forward-looking statements whether as a result of such changes, new information, subsequent events or otherwise.

PART I

Item 1. Business.

EQUITY OFFICE

Equity Office Properties Trust (“Equity Office”) is the largest owner of office properties in the nation, based on market capitalization and square footage. We own, manage, lease, acquire and develop office properties. As of December 31, 2004, we owned office properties in 27 metropolitan areas including our 17 core markets which are Atlanta, Austin, Boston, Chicago, Denver, Los Angeles, Oakland/East Bay, Orange County, New York, Portland, Sacramento, San Diego, San Francisco, San Jose, Seattle, Stamford and Washington, D.C. We believe our core markets have the following characteristics: an intellectual and cultural infrastructure; a highly educated workforce; higher average occupancy over time; strong prospects for us to be a market leader; the ability to leverage our operating platform; and sufficient size to grow.

We manage our properties on a portfolio-wide basis as compared to more traditional real estate owners who operate on a property-by-property basis. We believe this portfolio based approach to operating real estate allows us to operate efficiently while providing a high level of service to our tenants. Our operating platform, which includes centralized regional offices and procurement functions, allows us increased opportunities to provide a wide range of solutions to our tenants with local, regional or national office space needs, streamline operations, improve customer service, retain tenants, increase occupancy and reduce operating expenses.

Equity Office is a Maryland real estate investment trust (“REIT”). We were organized in 1996 and began operations in 1997. Equity Office is the sole general partner of EOP Operating Limited Partnership, a Delaware limited partnership (“EOP Partnership”). Equity Office owns substantially all of its assets and conducts substantially all its operations through EOP Partnership. As of December 31, 2004, Equity Office owned approximately 89.5% of the partnership units (“Units”) of EOP Partnership. The remaining Units in EOP Partnership are held by various limited partners who have the right to require redemption of their Units at any time from Equity Office. The use of the word “we”, “us”, or “our” in this Form 10-K refers to Equity Office and its subsidiaries, including EOP Partnership, except where the context otherwise requires.

Our internet website is www.equityoffice.com. Provided to the public on this website, free of charge, is our annual report on Form 10-K, quarterly reports on Form 10-Q, supplemental quarterly reports, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act as soon as reasonably practicable after such material is electronically filed with, or furnished to, the SEC. Our corporate governance guidelines, codes of business conduct and ethics and charters for our various board committees are available on our website and in print to any shareholder who requests such documentation. In addition, the SEC maintains an internet website that contains reports, proxy and information statements, and other information regarding issuers, including Equity Office, that file electronically with the SEC at www.sec.gov.

Office Properties

As of December 31, 2004, we wholly-owned, or owned partial interests in, 698 office properties comprising approximately 125.7 million square feet located in 18 states and the District of Columbia (the “Total Office Portfolio”). Excluding the partial interests not owned by us, our share of the total square feet of the Total Office Portfolio is approximately 115.3 million and is referred to as our “Effective Office Portfolio”. Our Effective Office Portfolio represents our economic interest in the office properties upon which we base the net income we recognize in accordance with GAAP. The Effective Office Portfolio square feet of approximately 115.3 million has not been reduced to reflect our share of EOP Partnership. Throughout this

Form 10-K we disclose information for both the Total Office Portfolio and the Effective Office Portfolio. The table below shows in summary the properties included in each portfolio:

| | Number of Buildings | Total Office Portfolio | | Effective Office Portfolio | |
|---|---------------------|------------------------|----------------------|----------------------------|----------------------|
| | | Square Feet | Occupied Square Feet | Square Feet | Occupied Square Feet |
| Consolidated Properties . . | 627 | 97,230,042 | 84,332,477 | 97,230,042 | 84,332,477 |
| Consolidated Joint Ventures | 29 | 13,059,313 | 12,329,844 | 11,824,969 | 11,184,688 |
| Unconsolidated Joint Ventures | 42 | 15,423,890 | 13,615,105 | 6,224,732 | 5,347,249 |
| Total | 698 | 125,713,245 | 110,277,426 | 115,279,743 | 100,864,414 |
| Occupancy | | | 87.7% | | 87.5% |

KEY TRANSACTIONS COMPLETED IN 2004

Investing Activities

- We acquired \$952.0 million in assets, or partial interests therein, consisting of 27 office properties comprising approximately 3.3 million square feet and four vacant land parcels;
- disposed of five office properties, comprising approximately .6 million square feet, and partial interests in three office properties, and one vacant land parcel for approximately \$252.2 million;
- disposed of 71 industrial properties, which constituted substantially our entire industrial property portfolio, comprising approximately 5.1 million square feet, for approximately \$432.0 million; and
- disposed of our investment in shares of Capital Trust for approximately \$32.1 million.

Financing Activities

Debt

- We issued approximately \$1.8 billion of fixed interest rate unsecured notes and \$245 million of variable interest rate unsecured notes in several offerings, and repaid \$1.2 billion of unsecured notes; and
- repaid approximately \$444.3 million of mortgage debt.

Derivatives

- We settled \$800 million of forward-starting interest rate swaps for a payment of approximately \$69.1 million and then entered into several fixed-to-floating interest rate swaps that effectively converted the 5.54% fixed interest rate on \$1.0 billion of unsecured notes issued in March 2004 to a floating rate of LIBOR plus 122 basis points (which includes 79 basis points for loan costs); and
- settled five forward-starting interest rate swaps with a combined notional amount of \$500 million resulting in a gain of approximately \$24.0 million. The swaps were entered into in 2003 to hedge an unsecured notes offering that was expected to take place in June 2004, but did not occur.

Other

- We recorded a non-cash impairment charge of approximately \$229.2 million on 46 non-core assets;
- redeemed our 8³/₈% Series C Cumulative Redeemable Preferred Shares of Beneficial Interest for approximately \$114.1 million;

- consolidated the assets, liabilities and results of operations of the SunAmerica Center office property as of January 1, 2004 in accordance with FIN 46(R) and recognized a cumulative effect of a change in accounting principle loss of approximately \$33.7 million; and
- consolidated the assets, liabilities and results of operations of the Concar office property in accordance with FIN 46(R).

BUSINESS STRATEGY

Our primary business objective is to maximize shareholder value by achieving sustainable long-term growth in cash flow and portfolio value. We intend to achieve this objective by owning and operating high-quality office buildings and providing a superior level of service to our customers.

Our business strategy involves:

- increasing occupancy by leasing vacant space and retaining tenants on economically attractive terms, reducing lease cycle time and improving customer service;
- concentrating capital in our core markets where we believe we can best position ourselves to maximize value and generate long-term attractive returns;
- taking advantage of favorable market opportunities to exit non-core markets and to dispose selectively of properties, or interests therein, in certain of our core markets that do not fit within our long-term strategy;
- achieving economies of scale over time; and
- taking advantage of our recently implemented portfolio-wide operating structure.

ACQUISITION AND DISPOSITION ACTIVITY

Over the past five years, we have acquired whole or partial interests in approximately \$13.5 billion (calculated on a cost basis) and have disposed of whole or partial interests in approximately \$3.8 billion (calculated based on the sales price) of institutional quality office properties, industrial properties, parking facilities and vacant land parcels throughout the United States.

| <u>Year</u> | <u>Acquisitions</u> | <u>Dispositions</u> |
|-------------|-----------------------|---------------------|
| | (Dollars in millions) | |
| 2004 | \$ 952.0 | \$ 684.2 |
| 2003 | 227.8 | 1,529.6 |
| 2002 | 171.1 | 508.3 |
| 2001 | 7,237.7 | 541.2 |
| 2000 | <u>4,942.2</u> | <u>536.0</u> |
| Total | <u>\$13,530.8</u> | <u>\$3,799.3</u> |

Acquisitions

Management considers various factors when evaluating potential property acquisitions. These factors include but are not limited to:

- the attractiveness of the property to existing and potential tenants;
- the likelihood and relative attractiveness of competitive supply;
- the anticipated demand for space in the local market;
- the creditworthiness and diversity of risk of the tenants occupying the property;

- the ability to acquire the asset at an attractive going-in yield, as well as the potential to increase operating income over time by increasing revenues;
- the physical condition of the property, including the extent of funds required for maintenance and for physical upgrades needed in order to establish or sustain market competitiveness;
- the cost structure of the property; and
- the property's location in one of our core markets.

As part of our business strategy, we intend to continue to acquire additional office properties in our core markets assuming that capital and acquisition opportunities are available to us on terms we deem satisfactory. Properties may be acquired separately or as part of a portfolio and may be acquired for cash, in exchange for our debt or equity securities, or in exchange for our properties. These acquisitions may be individual asset transactions, joint ventures, mergers or other business combinations.

Dispositions

Management considers various factors when evaluating potential property dispositions. These factors include but are not limited to:

- the ability to sell the property at an attractive price;
- our ability to recycle capital into core markets and activities consistent with our business strategy;
- our desire to exit markets that are not core markets;
- whether the property is strategically located;
- tenant composition and lease rollover for the property;
- general economic conditions and outlook, including job growth in the local market; and
- the general quality of the asset.

DEVELOPMENT ACTIVITY

Our policy is to prudently pursue development projects where a customer need is evident and market conditions warrant. We own various undeveloped land parcels on which office space could be developed, assuming our receipt of necessary permits, licenses and approvals. Our policy is to develop land only when market conditions warrant. Although we may develop some properties ourselves, a portion of this activity may also be conducted with joint venture partners. If we develop a property with a joint venture partner, we may not have the same degree of control over the property as if we owned it ourselves. In addition, if we develop a property with a joint venture partner, we will be required to share a portion of the economic benefits from such property with our joint venture partner.

In determining whether to enter into a new development, the foregoing acquisition factors are considered as well as the additional risks of development, including the following:

- our assessment of the returns from such development;
- the extent of lease-up risk in the context of the demand/supply characteristics of the local market;
- the ability to minimize construction risks; and
- the quality of local development partners, if applicable.

FINANCING POLICIES

We conduct substantially all of our investment and debt-financing activities through EOP Partnership. To date, we have financed our investments through a combination of equity, which may be issued by either EOP

Partnership or us, as well as secured and unsecured debt, which would be issued by EOP Partnership but in many cases guaranteed by us. The terms of EOP Partnership's line of credit and unsecured notes contain various financial covenants which require satisfaction of certain total debt-to-total asset ratios, secured debt-to-total asset ratios, debt service coverage ratios, and unsecured debt-to-unencumbered asset ratios, as well as other limitations. In addition, EOP Partnership has obtained investment grade credit ratings on its unsecured debt from each of Standard & Poor's, Fitch and Moodys rating agencies. A primary objective of our financing policy is to manage our financial position to allow us to raise capital at competitive rates. As of December 31, 2004, approximately 85.4% of our outstanding debt had a fixed interest rate, which limits the risk of rising interest rates.

In addition, we utilize certain derivative financial instruments at times to limit interest rate risk. The derivatives we enter into, and the only derivative transactions approved by our Board of Trustees, are those which are used exclusively for hedging purposes rather than speculation. If an anticipated hedged transaction does not occur, any positive or negative value of the derivative will be recognized immediately in net income.

To the extent that our Board of Trustees decides to obtain additional capital, we may elect to issue equity securities, cause EOP Partnership to issue additional Units or debt securities, retain our earnings (subject to the provisions of the Internal Revenue Code requiring distributions of taxable income to maintain REIT status), dispose of some of our properties, or utilize a combination of these methods. Under the terms of EOP Partnership's partnership agreement, the proceeds of all equity capital we raise must be contributed to EOP Partnership in exchange for additional interests in EOP Partnership.

DIVIDEND POLICY

In order to qualify as a REIT for federal income tax purposes, we must distribute an amount equal to at least 90% of our taxable income (excluding capital gains) to our shareholders. We currently distribute amounts attributable to capital gains to our shareholders; however, these amounts can be retained by us and taxed at the corporate tax rate. Accordingly, we currently intend, although we are not legally obligated, to continue to make regular quarterly distributions to holders of our common and preferred shares, at least at the level required to maintain REIT status. The declaration of dividends on capital shares is at the discretion of the Board of Trustees, which decision is made quarterly by the Board of Trustees based on then prevailing circumstances.

SEGMENTS

Information related to our operating segment is set forth in Item 8.

COMPETITION

The real estate industry is highly competitive. We compete with a considerable number of other companies in acquiring and operating real estate. We compete for tenants in our markets primarily on the basis of property location, rent charged, services provided and the design and condition of our properties. We also experience intense competition when attempting to acquire or divest ownership of real estate, building sites or redevelopment opportunities, including competition from domestic and foreign financial institutions, other REITs, life insurance companies, pension trusts, trust funds, partnerships and individual investors.

ENVIRONMENTAL EXPOSURE

As an owner of real estate, we are subject to various environmental laws of federal, state and local governments. Compliance with existing laws has not had a material adverse effect on our financial condition and results of operations, and management does not believe it will have such an impact in the future. However, we cannot predict the impact of unforeseen environmental contingencies or new or changed laws or regulations on our properties, properties that we have sold or on properties that may be acquired in the future.

FINANCIAL INFORMATION ABOUT GEOGRAPHIC AREAS

Although there are no restrictions on our ability to expand our operations into foreign markets, we currently operate solely within the United States and have no foreign operations.

EMPLOYEES

As of December 31, 2004, we had approximately 2,300 employees who provide real estate management, leasing, legal, financial and accounting, acquisition, disposition and marketing expertise throughout the country.

Our seven executive officers have an average tenure of seven years with us or our affiliates or predecessors and an average of 19 years experience in the real estate industry.

As of February 28, 2005, the following executive and senior officers held the offices indicated:

| <u>Name</u> | <u>Age</u> | <u>Offices Held</u> |
|-------------------------------|------------|---|
| Richard D. Kincaid | 43 | President and Chief Executive Officer |
| Jeffrey L. Johnson | 45 | Executive Vice President and Chief Investment Officer |
| Lawrence J. Krema | 44 | Executive Vice President — Human Resources and Communications |
| Peyton H. Owen, Jr. | 47 | Executive Vice President and Chief Operating Officer |
| Stanley M. Stevens | 56 | Executive Vice President, Chief Legal Counsel and Secretary |
| Marsha C. Williams | 53 | Executive Vice President and Chief Financial Officer |
| Robert J. Winter, Jr. | 59 | Executive Vice President — Development and Joint Venture Management |
| Thomas Q. Bakke | 50 | Senior Vice President — National Leasing and Marketing |
| James R. Bannon | 48 | Senior Vice President — Operations |
| David B. Baruch | 41 | Senior Vice President — Chief Information Officer |
| Stephen M. Briggs | 46 | Senior Vice President |
| M. Patrick Callahan | 43 | Senior Vice President — Seattle Region |
| Elizabeth P. Coronelli | 38 | Senior Vice President — Investor Relations |
| Robert E. Dezzutti | 44 | Senior Vice President — Los Angeles Region |
| Maureen Fear | 48 | Senior Vice President and Treasurer |
| Debra L. Ferruzzi | 44 | Senior Vice President — Corporate Strategy |
| Frank Frankini | 49 | Senior Vice President — Engineering, Construction and Energy Operations |
| Mark P. Geisreiter | 43 | Senior Vice President — San Francisco Region |
| Matthew T. Gworek | 44 | Senior Vice President — Investments |
| Donald E. Huffner, Jr. | 47 | Senior Vice President — Atlanta Region/New York and Washington, D.C. Region |
| Peter D. Johnston | 47 | Senior Vice President — Houston Region |
| Shobi S. Khan | 39 | Senior Vice President — Investments |
| Kim J. Koehn | 49 | Senior Vice President — Denver Region and San Jose Region |
| J. Michael Lynch | 52 | Senior Vice President — Investments |
| Diane M. Morefield | 46 | Senior Vice President — Chicago Region |
| John C. Schneider | 46 | Senior Vice President — Legal and Associate General Counsel for Property Operations |
| Mark E. Scully | 46 | Senior Vice President — National Leasing |
| Virginia L. Seggerman | 45 | Senior Vice President — Chief Accounting Officer |
| H. Gene Silverberg | 51 | Senior Vice President — Retail Strategy |
| Paul R. Sorensen | 45 | Senior Vice President — Portfolio Management |
| Maryann Gilligan Suydam | 55 | Senior Vice President — Boston Region |
| R. David Turner | 54 | Senior Vice President — Risk Management |

Set forth below is biographical information for each of our executive officers:

Richard D. Kincaid has been a trustee and President since November 2002 and Chief Executive Officer since April 2003. Mr. Kincaid also has held the following positions:

- Executive Vice President from March 1997 until November 2002;
- Chief Operating Officer from September 2001 until November 2002;
- Chief Financial Officer from March 1997 until August 2002;
- Senior Vice President from October 1996 until March 1997;
- Senior Vice President and Chief Financial Officer of Equity Office Holdings, L.L.C., a predecessor of ours, from July 1995 until October 1997;
- Senior Vice President of Equity Group Investments, Inc., an owner and financier of real estate and corporate investments, from February 1995 until July 1995;
- Senior Vice President of The Yarmouth Group, a real estate investment company in New York, New York, from August 1994 until February 1995;
- Senior Vice President — Finance of Equity Group Investments, Inc. from December 1993 until July 1994; and
- Vice President — Finance of Equity Group Investments, Inc. from August 1990 until December 1993.

Jeffrey L. Johnson has been Executive Vice President and Chief Investment Officer since May 2003. Mr. Johnson also has held the following positions:

- Managing Partner and owner of Lakeshore Holdings, LLC, a private equity firm focusing on real estate investment founded by Mr. Johnson in conjunction with Lehman Brothers Holdings Inc., a global financial services firm, from December 2002 until May 2003 (in this capacity, Mr. Johnson was responsible for all aspects of the business);
- Managing Director of Lehman Brothers Holdings Inc. from March 2000 until November 2002 (in this capacity, Mr. Johnson was a founding partner and co-head of domestic investments for Lehman Brothers' first real estate private equity group and was instrumental in helping raise the company's \$1.6 billion fund and developing the investment strategy for the fund, built the investment team and implemented its investment process);
- Chief Investment Officer of Equity Office from March 1998 until June 1999; and
- Senior Vice President of Equity Office from March 1997 until June 1999.

Lawrence J. Krema has been Executive Vice President — Human Resources and Communications since November 2002. Mr. Krema also has held the following positions:

- Senior Vice President — Human Resources from March 2001 until November 2002; and
- Vice President of NEC Technologies, Inc., a supplier of presentation systems, computing and related technologies for the North American market, from April 1995 until October 2000 (in this capacity, Mr. Krema managed the human resources division of the company in North America and was responsible for corporate services, which included real estate, travel and office services).

Peyton H. Owen, Jr. has been Executive Vice President and Chief Operating Officer since October 2003. Mr. Owen also has held the following positions:

- Chief Operating Officer — Americas Region of Jones Lang LaSalle, a global provider of integrated real estate and investment management services, from April 1999 until October 2003 (in this capacity, Mr. Owen oversaw 5,500 people in 100 markets in the United States, Canada and Mexico; Investor Services, which included leasing and property management; Corporate Solutions, which included tenant representation, facility management and project management; and Capital Markets; and

implemented standardized processes, new technologies and compliance measurements, and consolidated the organizational structure); and

- Executive Vice President and Chief Operating Officer — Leasing and Management of LaSalle Partners, predecessor of Jones Lang LaSalle, from January 1996 until April 1999 (in this capacity, Mr. Owen oversaw the leasing and management activities for a 200-million-square-foot investment property portfolio, restructured leasing and management across 20 markets and led due diligence and integration in various corporate acquisitions.

Stanley M. Stevens has been Executive Vice President since September 1996 and Chief Legal Counsel and Secretary since October 1996. Mr. Stevens also was Executive Vice President and General Counsel of Equity Office Holdings, L.L.C. from September 1996 until October 1997.

Marsha C. Williams has been Executive Vice President and Chief Financial Officer since August 2002. Ms. Williams also has held the following positions:

- Chief Administrative Officer of Crate and Barrel, a national Chicago-based retailer of home furnishings and accessories (Crate and Barrel is the trade name of Euromarket Designs Inc., which is an indirect majority-owned subsidiary of Otto Versand GmbH & Co., a German mail-order company), from May 1998 until August 2002 (in this capacity, Ms. Williams participated in the planning and execution of Crate and Barrel's growth strategy and managed its finance, accounting, information technology, warehousing, distribution and logistics, loss prevention, strategic planning, direct marketing operations and purchasing departments); and
- Vice President of Amoco Corporation, a worldwide energy and chemical company, from December 1997 until April 1998 and Treasurer of Amoco Corporation from October 1993 until April 1998, as well as other capacities and positions from November 1989 until October 1993.

Robert J. Winter, Jr. has been Executive Vice President — Development and Joint Venture Management since February 2005. Mr. Winter also has held the following positions:

- Executive Vice President — Development and Portfolio Management from November 2002 until February 2005;
- Senior Vice President — Development from June 2002 until November 2002;
- Senior Vice President — Development Investments from July 2001 until June 2002;
- President and Chief Executive Officer of Amli Commercial Properties Trust, a private real estate investment trust with office and industrial properties in the suburban Chicago market, from August 1998 until July 2001 (in this capacity, Mr. Winter was responsible for all aspects of the company's business, including the development, management and ownership of its properties); and
- President and Chief Executive Officer of Amli Commercial Properties, LLC, a limited liability company and predecessor of Amli Commercial Properties Trust, from November 1996 until July 1998 (in this capacity, along with developing the business, Mr. Winter was responsible for forming Amli Commercial Properties Trust).

Item 2. Properties.

For information regarding encumbrances on our properties see Item 7 and Item 15 — Schedule III. The Total Office Portfolio includes 82 properties in which the title-holding entities generally have leasehold interests, rather than fee ownership, and two properties in which we are the debt holder.

Office Property Statistics

The following table sets forth certain data relating to the Total Office Portfolio and the Effective Office Portfolio as of December 31, 2004. Our 10 largest markets are presented from greatest to least based on our property net operating income from continuing operations for the fourth quarter 2004.

| Primary Market | Total Office Portfolio | | | | Effective Office Portfolio | | |
|----------------------------|------------------------|----------------------|---|------------------|----------------------------|---|---|
| | Number of Buildings | Rentable Square Feet | Percentage of Total Office Portfolio Rentable Square Feet | Percent Occupied | Rentable Square Feet | Percentage of Effective Office Portfolio Rentable Square Feet | Percent of Our Property Net Operating Income from Continuing Operations |
| Boston | 51 | 12,567,429 | 10.0% | 90.9% | 11,494,038 | 10.0% | 12.4% |
| San Francisco | 83 | 11,056,730 | 8.8% | 79.0% | 10,802,285 | 9.4% | 10.1% |
| San Jose | 117 | 8,256,995 | 6.6% | 85.2% | 8,256,995 | 7.2% | 9.7% |
| New York | 7 | 5,347,465 | 4.3% | 95.3% | 5,341,776 | 4.6% | 8.8% |
| Los Angeles | 50 | 8,656,910 | 6.9% | 86.6% | 7,494,582 | 6.5% | 7.7% |
| Seattle | 54 | 10,001,902 | 8.0% | 87.0% | 8,788,803 | 7.6% | 7.3% |
| Chicago | 33 | 11,700,945 | 9.3% | 89.2% | 10,442,233 | 9.1% | 7.2% |
| Washington, D.C. | 27 | 6,369,951 | 5.1% | 91.8% | 5,847,654 | 5.1% | 6.8% |
| Atlanta | 43 | 7,570,080 | 6.0% | 83.5% | 6,864,676 | 6.0% | 4.5% |
| Orange County | 33 | 6,039,396 | 4.8% | 95.4% | 6,039,396 | 5.2% | 4.4% |
| All others | 200 | 38,145,442 | 30.3% | 87.6% | 33,907,305 | 29.4% | 21.0% |
| Total/Weighted Average ... | 698 | 125,713,245 | 100.0% | 87.7% | 115,279,743 | 100.0% | 100.0% |

Total Office Portfolio Lease Expiration Schedule

The following schedule of Total Office Portfolio lease expirations is based upon the contractual termination date of the leases, without regard to any lease termination and/or renewal options. Some of the leases are subject to various forms of lease termination options exercisable by tenants. Depending on the form of the option, some of these options may or may not require the payment of a fee and notice period as a condition to exercise. Although it is not possible to predict which tenants will exercise these options, it has been our experience that markets in which the contractual rents are significantly higher than current market rents incur the greatest incidence of lease termination option exercises. As a result of these lease termination options and other factors, such as tenant insolvencies, the actual termination dates of some portion of our leases may vary from the contractual expiration date set forth in the schedule.

Total Office Portfolio Lease Expiration Schedule (a)
December 31, 2004

| 2005 and month to month(b) | (Dollars in thousands except per square foot amounts) | | | | | | | | | | Totals | | | | | | | | | | |
|--|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|---------------|-----------|------------|--|--|--|--|--|--|--|--|--|
| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | Thereafter(f) | | | | | | | | | | | |
| Boston | | | | | | | | | | | | | | | | | | | | | |
| Square Feet(c) | 972,316 | 847,273 | 1,565,349 | 1,392,031 | 1,262,775 | 1,396,907 | 338,674 | 859,366 | 1,359,279 | 635,054 | 798,548 | 11,427,572 | | | | | | | | | |
| % Square Feet(d) | 7.7% | 6.7% | 12.5% | 11.1% | 10.0% | 11.1% | 2.7% | 6.8% | 10.8% | 5.1% | 6.4% | 90.9% | | | | | | | | | |
| Annualized Rent for occupied square feet(e) | \$ 32,781 | \$ 26,839 | \$ 60,699 | \$ 52,843 | \$ 47,547 | \$ 53,072 | \$ 14,546 | \$ 38,970 | \$ 55,694 | \$ 21,311 | \$ 33,504 | \$ 437,806 | | | | | | | | | |
| Annualized Rent per occupied square foot(e) | \$ 33.71 | \$ 31.68 | \$ 38.78 | \$ 37.96 | \$ 37.65 | \$ 37.99 | \$ 42.95 | \$ 45.35 | \$ 40.97 | \$ 33.56 | \$ 41.96 | \$ 38.31 | | | | | | | | | |
| San Francisco | | | | | | | | | | | | | | | | | | | | | |
| Square Feet(c) | 1,434,728 | 808,772 | 1,213,498 | 1,378,500 | 923,469 | 977,708 | 470,309 | 227,802 | 350,462 | 286,219 | 659,383 | 8,730,850 | | | | | | | | | |
| % Square Feet(d) | 13.0% | 7.3% | 11.0% | 12.5% | 8.4% | 8.8% | 4.3% | 2.1% | 3.2% | 2.6% | 6.0% | 79.0% | | | | | | | | | |
| Annualized Rent for occupied square feet(e) | \$ 58,607 | \$ 38,869 | \$ 43,270 | \$ 51,206 | \$ 27,651 | \$ 45,383 | \$ 21,073 | \$ 7,666 | \$ 10,725 | \$ 7,022 | \$ 37,426 | \$ 348,900 | | | | | | | | | |
| Annualized Rent per occupied square foot(e) | \$ 40.85 | \$ 48.06 | \$ 35.66 | \$ 37.15 | \$ 29.94 | \$ 46.42 | \$ 44.81 | \$ 33.65 | \$ 30.60 | \$ 24.54 | \$ 56.76 | \$ 39.96 | | | | | | | | | |
| San Jose | | | | | | | | | | | | | | | | | | | | | |
| Square Feet(c) | 1,053,618 | 1,053,915 | 854,921 | 466,308 | 559,076 | 907,758 | 825,613 | 458,779 | 116,214 | 487,679 | 254,295 | 7,038,176 | | | | | | | | | |
| % Square Feet(d) | 12.8% | 12.8% | 10.4% | 5.6% | 6.8% | 11.0% | 10.0% | 5.6% | 1.4% | 5.9% | 3.1% | 85.2% | | | | | | | | | |
| Annualized Rent for occupied square feet(e) | \$ 34,930 | \$ 35,005 | \$ 28,164 | \$ 12,671 | \$ 16,180 | \$ 35,425 | \$ 52,496 | \$ 31,014 | \$ 3,694 | \$ 9,043 | \$ 6,521 | \$ 265,144 | | | | | | | | | |
| Annualized Rent per occupied square foot(e) | \$ 33.15 | \$ 33.21 | \$ 32.94 | \$ 27.17 | \$ 28.94 | \$ 39.03 | \$ 63.58 | \$ 67.60 | \$ 31.79 | \$ 18.54 | \$ 25.64 | \$ 37.67 | | | | | | | | | |
| New York | | | | | | | | | | | | | | | | | | | | | |
| Square Feet(c) | 449,114 | 203,138 | 173,852 | 126,860 | 1,253,489 | 291,004 | 420,762 | 462,762 | 436,482 | 107,194 | 1,170,152 | 5,094,809 | | | | | | | | | |
| % Square Feet(d) | 8.4% | 3.8% | 3.3% | 2.4% | 23.4% | 5.4% | 7.9% | 8.7% | 8.2% | 2.0% | 21.9% | 95.3% | | | | | | | | | |
| Annualized Rent for occupied square feet(e) | \$ 18,342 | \$ 12,673 | \$ 8,661 | \$ 7,432 | \$ 71,472 | \$ 13,663 | \$ 25,240 | \$ 20,567 | \$ 23,743 | \$ 6,416 | \$ 60,856 | \$ 269,065 | | | | | | | | | |
| Annualized Rent per occupied square foot(c) | \$ 40.84 | \$ 62.39 | \$ 49.82 | \$ 58.58 | \$ 57.02 | \$ 46.95 | \$ 59.99 | \$ 44.44 | \$ 54.40 | \$ 59.86 | \$ 52.01 | \$ 52.81 | | | | | | | | | |
| Los Angeles | | | | | | | | | | | | | | | | | | | | | |
| Square Feet(c) | 750,221 | 909,472 | 1,140,446 | 602,382 | 687,826 | 628,548 | 482,143 | 652,899 | 632,986 | 335,525 | 675,370 | 7,497,818 | | | | | | | | | |
| % Square Feet(d) | 8.7% | 10.5% | 13.2% | 7.0% | 7.9% | 7.3% | 5.6% | 7.5% | 7.3% | 3.9% | 7.8% | 86.6% | | | | | | | | | |
| Annualized Rent for occupied square feet(e) | \$ 24,116 | \$ 32,913 | \$ 39,157 | \$ 18,706 | \$ 18,677 | \$ 18,832 | \$ 17,545 | \$ 22,036 | \$ 21,379 | \$ 11,804 | \$ 19,825 | \$ 244,990 | | | | | | | | | |
| Annualized Rent per occupied square foot(e) | \$ 32.14 | \$ 36.19 | \$ 34.33 | \$ 31.05 | \$ 27.15 | \$ 29.96 | \$ 36.39 | \$ 33.75 | \$ 33.78 | \$ 35.18 | \$ 29.35 | \$ 32.67 | | | | | | | | | |

Total Office Portfolio Lease Expiration Schedule (a)
December 31, 2004 — (Continued)

| 2005 and month to month (b) | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | Thereafter(f) | Totals |
|--|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|---------------|------------|
| | <i>(Dollars in thousands except per square foot amounts)</i> | | | | | | | | | | |
| Seattle | | | | | | | | | | | |
| Square Feet(c) | 899,904 | 817,962 | 893,482 | 1,240,650 | 1,360,692 | 1,119,306 | 433,978 | 430,637 | 403,020 | 701,480 | 8,703,014 |
| % Square Feet(d) | 9.0% | 8.2% | 8.9% | 12.4% | 13.6% | 11.2% | 4.3% | 4.3% | 4.0% | 7.0% | 87.0% |
| Annualized Rent for occupied square feet(e) | \$ 25,209 | \$ 23,670 | \$ 25,116 | \$ 32,262 | \$ 32,318 | \$ 30,517 | \$ 11,069 | \$ 12,170 | \$ 8,901 | \$ 17,097 | \$ 228,581 |
| Annualized Rent per occupied square foot(e) | \$ 28.01 | \$ 28.94 | \$ 28.11 | \$ 26.00 | \$ 23.75 | \$ 27.26 | \$ 25.51 | \$ 28.26 | \$ 22.09 | \$ 24.37 | \$ 26.26 |
| Chicago | | | | | | | | | | | |
| Square Feet(c) | 1,454,760 | 1,284,114 | 918,192 | 1,425,120 | 955,741 | 1,101,009 | 547,496 | 621,802 | 502,717 | 1,150,987 | 10,434,871 |
| % Square Feet(d) | 12.4% | 11.0% | 7.8% | 12.2% | 8.2% | 9.4% | 4.7% | 5.3% | 4.3% | 9.8% | 89.2% |
| Annualized Rent for occupied square feet(e) | \$ 39,996 | \$ 36,847 | \$ 24,449 | \$ 41,027 | \$ 28,205 | \$ 28,906 | \$ 13,735 | \$ 17,930 | \$ 13,404 | \$ 25,079 | \$ 280,885 |
| Annualized Rent per occupied square foot(e) | \$ 27.49 | \$ 28.69 | \$ 26.63 | \$ 28.79 | \$ 29.51 | \$ 26.25 | \$ 25.09 | \$ 28.84 | \$ 26.66 | \$ 21.79 | \$ 26.92 |
| Washington, D.C. | | | | | | | | | | | |
| Square Feet(c) | 557,534 | 490,379 | 584,586 | 893,531 | 719,686 | 315,683 | 675,778 | 335,166 | 250,325 | 393,980 | 5,848,478 |
| % Square Feet(d) | 8.8% | 7.7% | 9.2% | 14.0% | 11.3% | 5.0% | 10.6% | 5.3% | 3.9% | 6.2% | 91.8% |
| Annualized Rent for occupied square feet(e) | \$ 18,956 | \$ 15,845 | \$ 16,356 | \$ 30,435 | \$ 21,943 | \$ 14,385 | \$ 21,762 | \$ 10,364 | \$ 8,843 | \$ 16,354 | \$ 196,252 |
| Annualized Rent per occupied square foot(e) | \$ 34.00 | \$ 32.31 | \$ 27.98 | \$ 34.06 | \$ 30.49 | \$ 45.57 | \$ 32.20 | \$ 30.92 | \$ 35.33 | \$ 41.51 | \$ 33.56 |
| Atlanta | | | | | | | | | | | |
| Square Feet(c) | 626,892 | 1,247,446 | 769,322 | 613,239 | 714,604 | 1,255,527 | 287,782 | 148,119 | 128,563 | 263,777 | 6,323,280 |
| % Square Feet(d) | 8.3% | 16.5% | 10.2% | 8.1% | 9.4% | 16.6% | 3.8% | 2.0% | 1.7% | 3.5% | 83.5% |
| Annualized Rent for occupied square feet(e) | \$ 14,097 | \$ 35,775 | \$ 16,749 | \$ 11,653 | \$ 20,944 | \$ 30,919 | \$ 6,609 | \$ 3,034 | \$ 2,953 | \$ 5,115 | \$ 152,747 |
| Annualized Rent per occupied square foot(e) | \$ 22.49 | \$ 28.68 | \$ 21.77 | \$ 19.00 | \$ 29.31 | \$ 24.63 | \$ 22.96 | \$ 20.48 | \$ 22.97 | \$ 19.39 | \$ 24.16 |
| Orange County | | | | | | | | | | | |
| Square Feet(c) | 951,191 | 906,777 | 944,865 | 1,434,776 | 521,498 | 385,778 | 223,788 | 176,459 | 13,336 | 42,088 | 5,760,128 |
| % Square Feet(d) | 15.7% | 15.0% | 15.6% | 23.8% | 8.6% | 6.4% | 3.7% | 2.9% | 0.2% | 0.7% | 95.4% |
| Annualized Rent for occupied square feet(e) | \$ 25,885 | \$ 23,888 | \$ 23,704 | \$ 32,494 | \$ 12,822 | \$ 8,953 | \$ 5,114 | \$ 4,497 | \$ 3,687 | \$ 311 | \$ 141,646 |
| Annualized Rent per occupied square foot(e) | \$ 27.21 | \$ 26.34 | \$ 25.09 | \$ 22.65 | \$ 24.59 | \$ 23.21 | \$ 22.85 | \$ 25.49 | \$ 23.11 | \$ 7.39 | \$ 24.59 |

Total Office Portfolio Lease Expiration Schedule (a)
December 31, 2004 — (Continued)

| 2005 and month to month(b) | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | Thereafter(f) | Totals |
|--|--|------------|------------|------------|------------|------------|------------|------------|------------|---------------|--------------|
| | <i>(Dollars in thousands except per square foot amounts)</i> | | | | | | | | | | |
| All Others | | | | | | | | | | | |
| Square Feet(c) | 4,301,405 | 5,034,649 | 4,761,887 | 4,683,608 | 2,234,513 | 1,725,121 | 1,324,196 | 877,495 | 1,122,249 | 1,967,515 | 33,418,430 |
| % Square Feet(d) | 11.3% | 13.2% | 12.5% | 12.3% | 5.9% | 4.5% | 3.5% | 2.3% | 2.9% | 5.2% | 87.6% |
| Annualized Rent for occupied square feet(c) | \$ 104,205 | \$ 123,470 | \$ 111,792 | \$ 105,700 | \$ 52,220 | \$ 42,815 | \$ 29,489 | \$ 22,482 | \$ 24,293 | \$ 43,060 | \$ 774,595 |
| Annualized Rent per occupied square foot(e) | \$ 24.23 | \$ 24.52 | \$ 23.48 | \$ 22.57 | \$ 23.37 | \$ 24.82 | \$ 22.27 | \$ 25.62 | \$ 21.65 | \$ 21.89 | \$ 23.18 |
| Total Portfolio | | | | | | | | | | | |
| Square Feet(c) | 13,451,683 | 13,603,897 | 13,820,400 | 14,257,005 | 10,613,741 | 6,431,444 | 5,697,987 | 5,215,998 | 4,763,048 | 8,077,575 | 110,277,426 |
| % Square Feet(d) | 10.7% | 10.8% | 11.0% | 11.3% | 8.4% | 5.1% | 4.5% | 4.1% | 3.8% | 6.4% | 87.7% |
| Annualized Rent for occupied square feet(c) | \$ 397,123 | \$ 405,795 | \$ 398,118 | \$ 396,430 | \$ 332,274 | \$ 232,006 | \$ 197,737 | \$ 176,854 | \$ 126,296 | \$ 265,149 | \$ 3,340,611 |
| Annualized Rent per occupied square foot(e) | \$ 29.52 | \$ 29.83 | \$ 28.81 | \$ 27.81 | \$ 31.31 | \$ 36.07 | \$ 34.70 | \$ 33.91 | \$ 26.52 | \$ 32.83 | \$ 30.29 |

(a) Based on the contractual termination date of the lease without regard to any early lease termination and/or renewal options.

(b) Total square feet subject to month to month leases is approximately 848,000.

(c) Total net rentable square feet represented by expiring leases.

(d) Percentage of total net rentable square feet represented by expiring leases.

(e) Based on annualized rent. Annualized rent is the monthly contractual rent as of the reporting date, or if the current rent payable is \$0 then the first monthly rent payment due, under existing leases as of December 31, 2004 multiplied by 12 months ("Annualized Rent"). This amount reflects total base rent and estimated expense reimbursements from tenants as of December 31, 2004 without regard to any rent concessions and contractual increases or decreases in rent subsequent to December 31, 2004. Total rent concessions for leases in place as of December 31, 2004, for the period from January 1, 2005 to December 31, 2005 are approximately \$40.0 million. We believe Annualized Rent is a useful measure because this information can be used for comparison to current market rents as published by various third party sources.

(f) Management offices and building use square footage are included with \$0 rent per square foot.

Item 3. Legal Proceeding.

We are not presently subject to material litigation nor, to our knowledge, is any material litigation threatened against us, other than routine actions for negligence and other claims and administrative proceedings arising in the ordinary course of business, some of which are expected to be covered by liability insurance or third party indemnifications and all of which collectively we do not expect to have a material adverse effect on our financial condition, results of operations, or liquidity.

Item 4. Submission of Matters to a Vote of Security Holders.

None.

PART II

Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.

Our Common Shares are traded on the New York Stock Exchange ("NYSE") under the symbol "EOP". On February 28, 2005, the reported closing sale price per Common Share on the NYSE was \$30.17 and there were approximately 3,515 holders of record. The high and low sales prices and closing sales prices on the NYSE and distributions for the Common Shares during 2004 and 2003 are set forth in the table below:

| <u>Year</u> | <u>Quarter</u> | <u>High</u> | <u>Low</u> | <u>Close</u> | <u>Distributions</u> |
|-------------|----------------|-------------|------------|--------------|----------------------|
| 2004..... | Fourth | \$29.86 | \$27.11 | \$29.12 | \$0.50 |
| | Third | \$28.95 | \$25.71 | \$27.25 | \$0.50 |
| | Second | \$29.20 | \$23.90 | \$27.20 | \$0.50 |
| | First | \$30.39 | \$27.81 | \$28.89 | \$0.50 |
| 2003..... | Fourth | \$29.30 | \$26.99 | \$28.65 | \$0.50 |
| | Third | \$28.20 | \$26.46 | \$27.53 | \$0.50 |
| | Second | \$27.92 | \$25.52 | \$27.01 | \$0.50 |
| | First | \$26.24 | \$23.31 | \$25.45 | \$0.50 |

Recent Sales of Unregistered Securities; Use of Proceeds from Registered Securities

The following table summarizes repurchases of our Common Shares during the fourth quarter 2004:

| <u>Period</u> | <u>Total Number of Shares Purchased (a)</u> | <u>Average Price Paid per Share (a)</u> | <u>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (b)</u> | <u>Dollar Value of Shares that May Yet be Purchased Under the Plans or Programs (c)</u> |
|---------------------------|---|---|---|---|
| October 1 - 31 | — | — | — | \$502,688,237 |
| November 1 - 30 | 1,353 | 28.35 | 1,353 | \$502,649,880 |
| December 1 - 31 | <u>50,092</u> | <u>\$28.86</u> | <u>50,092</u> | \$501,857,319 |
| Fourth quarter 2004 | <u>51,445</u> | <u>\$28.84</u> | <u>51,445</u> | |

- (a) Of the Common Shares repurchased during December 2004, 20,357 represent Common Shares repurchased in the open market to fund Common Shares purchased under our Employee Share Purchase Plan. In addition, 2,942 Common Shares repurchased represent Common Shares repurchased in the open market to fund fees paid in Common Shares to each of our nonemployee trustees, except Mr. Zell. In addition, 15 Common Shares repurchased represent Common Shares surrendered to Equity Office to satisfy tax withholding obligations in connection with the vesting of restricted stock issued to employees. The remaining 26,778 Common Shares represent Common Shares repurchased under our open market repurchase program.
- (b) Under our repurchase program announced in July 2002, we may repurchase in open market purchases or privately-negotiated transactions up to \$1.1 billion of our Common Shares through May 19, 2005. We also announced that we may repurchase Common Shares from time to time to fund our employee benefit programs. Such repurchases (other than repurchases made on behalf of participants in our 1997 Employee Share Purchase Plan, as amended) are considered part of our open market repurchase program.
- (c) This dollar value relates to the open market repurchase program only. The number of Common Shares that may yet be repurchased in the open market to fund shares purchased under our 1997 Employee Share Purchase Plan, as amended, was 1,446,578 at October 31, 2004 and November 30, 2004 and 1,426,221 at December 31, 2004.

Securities Authorized for Issuance under Equity Compensation Plans

Information related to employee compensation plans is set forth in Item 8 — Note 21.

Item 6. Selected Financial Data.

The following sets forth our selected consolidated financial and operating information on a historical basis. The selected financial data has been derived from our historical consolidated financial statements. The following information should be read together with our consolidated financial statements and notes thereto included in Item 8.

| | For the years ended December 31, | | | | |
|--|---|--------------|--------------|--------------|--------------|
| | 2004(a) | 2003 | 2002 | 2001(b) | 2000(c) |
| | (Dollars in thousands, except per share data) | | | | |
| Operating Data: | | | | | |
| Total revenues | \$ 3,195,851 | \$ 3,137,151 | \$ 3,293,568 | \$ 2,924,361 | \$ 2,152,945 |
| Lease termination income(d) | \$ 58,689 | \$ 68,408 | \$ 151,969 | \$ 41,230 | \$ 19,829 |
| Property net operating income from continuing operations(e) | \$ 1,997,127 | \$ 2,010,652 | \$ 2,144,274 | \$ 1,910,519 | \$ 1,365,116 |
| Income from continuing operations . . . | \$ 155,716 | \$ 520,865 | \$ 633,458 | \$ 539,737 | \$ 443,147 |
| Gain on sales of real estate(d) | \$ 27,374 | \$ 168,126 | \$ 18,355 | \$ 81,662 | \$ 36,013 |
| Cumulative effect of a change in accounting principle | \$ (33,697) | — | — | — | — |
| Net income | \$ 137,307 | \$ 655,062 | \$ 770,215 | \$ 618,182 | \$ 470,860 |
| Net income available to common shareholders | \$ 98,214 | \$ 603,190 | \$ 707,642 | \$ 563,796 | \$ 424,936 |
| Funds from Operations available to common shareholders plus assumed conversions(f) | \$ 931,687 | \$ 1,289,547 | \$ 1,520,268 | \$ 1,190,174 | \$ 924,907 |
| Income from continuing operations per share-diluted | \$ 0.28 | \$ 1.20 | \$ 1.41 | \$ 1.36 | \$ 1.43 |
| Cumulative effect of a change in accounting principle per share- diluted | \$ (0.07) | — | — | — | — |
| Net income available to common shareholders per share-diluted | \$ 0.24 | \$ 1.50 | \$ 1.70 | \$ 1.55 | \$ 1.52 |
| Funds from Operations available to common shareholders plus assumed conversions per share-diluted(f) | \$ 2.07 | \$ 2.80 | \$ 3.18 | \$ 2.83 | \$ 2.82 |
| Cash distributions declared per Common Share | \$ 2.00 | \$ 2.00 | \$ 2.00 | \$ 1.90 | \$ 1.74 |
| Balance Sheet Data (at end of year): | | | | | |
| Total assets | \$24,671,539 | \$24,189,010 | \$25,246,783 | \$25,808,422 | \$18,794,253 |
| Mortgage debt net of any discounts and premiums | \$ 2,609,067 | \$ 2,315,889 | \$ 2,507,890 | \$ 2,650,338 | \$ 2,915,801 |
| Unsecured notes net of any premiums and discounts | \$ 9,652,392 | \$ 8,828,912 | \$ 9,057,651 | \$ 9,093,987 | \$ 5,836,193 |
| Line of Credit | \$ 548,000 | \$ 334,000 | \$ 205,700 | \$ 244,300 | \$ 51,000 |
| Mandatorily Redeemable Preferred Shares | \$ 299,500 | \$ 299,500 | \$ 299,500 | \$ 299,500 | \$ 300,000 |

| | For the years ended December 31, | | | | |
|--|----------------------------------|------|------|---------|---------|
| | 2004(a) | 2003 | 2002 | 2001(b) | 2000(c) |

(Dollars in thousands, except per share data)

Other Data (at end of year):

| | | | | | |
|---|--------|-------|-------|-------|-------|
| Total Office Portfolio: | | | | | |
| Number of office properties | 698 | 684 | 734 | 774 | 381 |
| Rentable square feet of office properties (in millions) | 125.7 | 122.3 | 125.7 | 128.2 | 99.0 |
| Occupancy of office properties | 87.7% | 86.3% | 88.6% | 91.8% | 94.6% |
| Number of industrial properties | 4 | 75 | 77 | 79 | — |
| Rentable square feet of industrial properties (in millions) | 0.6 | 5.8 | 6.0 | 6.0 | — |
| Occupancy of industrial properties | 100.0% | 86.6% | 89.3% | 92.8% | — |

- (a) In 2004, we recorded a non-cash impairment charge of approximately \$229.2 million. See Item 8 — Note 7.
- (b) On July 2, 2001, we completed our acquisition by merger of Spieker Properties, Inc. (“Spieker”) at a cost of approximately \$7.2 billion. As a result of the Spieker merger, we acquired an interest in 391 office properties containing approximately 28.3 million square feet and 98 industrial properties containing approximately 10.1 million square feet.
- (c) On June 19, 2000, we completed our acquisition by merger of Cornerstone Properties Inc. (“Cornerstone”) at a cost of approximately \$4.5 billion. As a result of the Cornerstone merger, we acquired an interest in 82 office properties containing approximately 18.9 million square feet.
- (d) These amounts are from continuing and discontinued operations and also include our share of unconsolidated joint ventures.
- (e) See Item 8 Note 18 — Segment Information.
- (f) Refer to Item 7 for information regarding why we present funds from operations and for a reconciliation of this non-GAAP financial measure to net income.

Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations.

The following discussion should be read together with our consolidated financial statements and notes thereto.

Overview

This Management’s Discussion and Analysis of Financial Condition and Results of Operations (“MD&A”) begins with an Executive Summary which includes a description of our business and key factors and trends that affect our business and is then organized as follows:

- **Results of Operations**
Period-to-period comparisons of our results of operations for the years ended 2002 through 2004.
- **Liquidity and Capital Resources**
A discussion of our liquidity and capital resources, including distributions to our shareholders and unitholders, contractual obligations, debt financing, market risk, capital improvements, tenant improvements, leasing costs, developments, cash flows and additional items for 2004.
- **Critical Accounting Policies and Estimates**
A review of the critical accounting policies and estimates that affect the financial statements and impact of new accounting standards.

- **Funds From Operations**

A reconciliation of this non-GAAP financial measure to net income, the most directly comparable GAAP measure.

Executive Summary

Equity Office Properties Trust (“Equity Office”) is the largest owner of office properties in the nation, based on market capitalization and square footage. We own, manage, lease, acquire and develop office properties. As of December 31, 2004, we owned office properties in 27 metropolitan areas including our 17 core markets which are Atlanta, Austin, Boston, Chicago, Denver, Los Angeles, Oakland/East Bay, Orange County, New York, Portland, Sacramento, San Diego, San Francisco, San Jose, Seattle, Stamford and Washington, D.C. We believe our core markets have the following characteristics: an intellectual and cultural infrastructure; a highly educated workforce; higher average occupancy over time; strong prospects for us to be a market leader; the ability to leverage our operating platform; and sufficient size to grow.

We manage our properties on a portfolio-wide basis as compared to more traditional real estate owners who operate on a property-by-property basis. We believe this portfolio based approach to operating real estate allows us to operate efficiently while providing a high level of service to our tenants. Our operating platform, which includes centralized regional offices and procurement functions, allows us increased opportunities to provide a wide range of solutions to our tenants with local, regional or national office space needs, streamline operations, improve customer service, retain tenants, increase occupancy and reduce operating expenses.

The following areas affect our office business and are important factors to consider when reviewing our financial and operating results:

- Economic Environment
- Leasing Results for the Total Office Portfolio
- Investment Activity
- Cash Requirements

Economic Environment

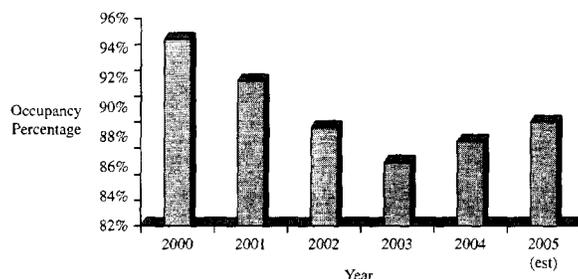
Over the past few years, an economic slowdown coupled with slow employment growth and increased office vacancy in the United States have adversely impacted our financial results. These trends are beginning to reverse in certain of our markets with office vacancy beginning to decline and rental rates beginning to recover, primarily because of an increase in office job growth as the economy recovers and an increase in positive net absorption of office space.

Office job growth is the principal driver for the demand for our properties. We are beginning to see indications of an economic recovery with notable office job growth. At the same time, the pace of construction of office buildings, an important market variable driving supply of space, has slowed with new construction nationwide at its lowest level since 1997. In 2004, office job growth and a lower construction pace contributed to positive net absorption of office space in all of our core markets for the first time since 2000, the strongest of which was in Washington, D.C., New York, and Los Angeles.

As a result of the foregoing, in 2004 we saw increased activity in the office market with vacancy rates nationwide declining gradually with the largest improvement in Class A office properties and more specifically in Class A suburban office properties. This is consistent with the “flight-to-quality” trend typically seen in the early stages of an economic recovery. The market recovery we have started to experience will take some time to translate into improved deal economics and enhanced operating results for office property owners. Therefore, assuming the recovery is sustained, it will be a slow transition from the conditions we experienced over the past few years with uneven recoveries in different markets.

Leasing Results for the Total Office Portfolio

The gross square footage for tenants who took occupancy in 2004 and 2003 was approximately 22.0 million and 22.7 million, respectively. We ended 2004 with occupancy of 87.7%, up incrementally from 86.3% at year-end 2003. The following chart shows our occupancy trends over the past five years with the peak vacancy in 2003. We currently anticipate the leasing environment will continue to improve and estimate occupancy will be in the 88.5% to 90% range at year-end 2005.



Rental rates declined during 2004 by approximately 16.3% on a cash basis as new leases replaced expiring and terminated leases. Market rents began to trend down beginning in 2001 as vacancy rates increased across the nation. While we have been able to increase rental rates in select areas, we expect it to take time for pricing power to improve across the portfolio. We estimate that rental rates on our leases that are scheduled to expire in 2005 are approximately 15% to 20% above current market. This roll down in rents to current market levels adversely affects our rental revenues, and until market rental rates increase substantially from their current levels, we expect it to adversely affect our rental revenues in subsequent periods as we enter into new leases.

While tenant improvement and lease commission costs have been at historically high levels, we are seeing them stabilize and expect these costs to range from \$18 to \$20 per square foot in 2005, similar to levels in late 2003 and 2004. Early lease terminations decreased from approximately 5.3 million square feet in 2003 to approximately 3.9 million square feet in 2004. While it is difficult to predict future terminations, we expect the number on a square footage basis to continue to decline in 2005 as compared to 2004. We are seeing more planned terminations versus defaults and expect lease termination fees to be slightly higher in 2005 than 2004 primarily because of one large termination fee in early 2005.

Investment Activity

In 2004, we were a net acquirer of real estate, purchasing whole or partial interests in 27 office properties, four land parcels, and economic interests in three properties which we already partially owned from partners, for a total of \$952.0 million. We sold \$684.2 million of assets with the largest transaction attributed to the sale of almost all our industrial properties. We anticipate that in 2005, market conditions will continue to favor asset sales and we expect to continue to take advantage of this opportunity to strengthen our portfolio by disposing of non-core assets in core markets and assets in non-core markets. To the extent that we become a net seller of real estate, it may reduce our net income and funds from operations. As we sell properties we may incur gains or losses and may also incur impairment charges, some of which could be material, as a result of either sales, changes in market conditions or changes in holding periods. We have several options to utilize proceeds from asset sales in 2005, which include acquiring assets in our targeted core markets, repaying debt, buying back our shares, returning proceeds to our investors in the form of a special dividend, or some combination of these options. Should the level of dispositions in 2005 be significant, the impact of such sales on our operating results and financial condition will depend to a great extent on the manner and timing of our utilization of the sales proceeds.

Cash Requirements

As discussed later in the Liquidity section, our net cash flow provided by operating activities was insufficient to meet all of our cash requirements including capital improvements, tenant improvements and leasing costs as well as distributions to our shareholders and unitholders during 2004. We funded this shortfall primarily with proceeds from financing activities. If our net cash from operating activities and cash requirements, including tenant improvements and leasing costs continue at these levels, and if our Board of Trustees continues to declare distributions on our Common Shares at current levels, we expect that such shortfall will continue in 2005 and that we will cover the shortfall with proceeds from financing activities and asset sales.

Key Transactions Completed in 2004

Investing Activities

- We acquired \$952.0 million in assets, or partial interests therein, consisting of 27 office properties comprising approximately 3.3 million square feet and four vacant land parcels;
- disposed of five office properties, comprising approximately .6 million square feet, and partial interests in three office properties, and one vacant land parcel for approximately \$252.2 million;
- disposed of 71 industrial properties, which was substantially our entire industrial property portfolio, comprising approximately 5.1 million square feet for approximately \$432.0 million; and
- disposed of our investment in shares of Capital Trust for approximately \$32.1 million.

Financing Activities

Debt:

- We issued approximately \$1.8 billion of fixed interest rate unsecured notes and \$245 million of variable interest rate unsecured notes in several offerings, and repaid \$1.2 billion of unsecured notes; and
- repaid approximately \$444.3 million of mortgage debt.

Derivatives:

- We settled \$800 million of forward-starting interest rate swaps for a payment of approximately \$69.1 million and then entered into several fixed-to-floating interest rate swaps that effectively converted the 5.54% fixed interest rate on \$1.0 billion of unsecured notes issued in March 2004 to a floating rate of LIBOR plus 122 basis points (which includes 79 basis points for loan costs); and
- settled five forward-starting interest rate swaps with a combined notional amount of \$500 million resulting in a gain of approximately \$24.0 million. The swaps were entered into in 2003 to hedge an unsecured notes offering that was expected to take place in June 2004, but did not occur.

Other

- We recorded a non-cash impairment charge of approximately \$229.2 million on 46 non-core assets;
- redeemed the 8⁵/₈% Series C Cumulative Redeemable Preferred Shares of Beneficial Interest for approximately \$114.1 million;
- consolidated the assets, liabilities and results of operations of the SunAmerica Center office property as of January 1, 2004 in accordance with FIN 46(R) and recognized a cumulative effect of a change in accounting principle loss of approximately \$33.7 million; and
- consolidated the assets, liabilities and results of operations of the Concar office property in accordance with FIN 46(R).

Results of Operations

Trends in Occupancy and Rental Rates for the Total Office Portfolio

Below is a summary of leasing activity for tenants taking occupancy in the periods presented. Our 10 largest markets in terms of our property net operating income from continuing operations in order from greatest to least are Boston, San Francisco, San Jose, New York, Los Angeles, Seattle, Chicago, Washington, D.C., Atlanta and Orange County. These markets accounted for approximately 79.0% of our total net operating income from continuing operations in the fourth quarter of 2004.

| | For the years ended December 31, | |
|--|-------------------------------------|------------|
| | 2004 | 2003 |
| Total Office Portfolio Data: | | |
| 10 Largest Markets: | | |
| Portion of Total Office Portfolio based on square feet at end of year | 69.7% | 69.4% |
| Occupancy at end of year | 87.8% | 86.1% |
| Gross square footage for tenants whose lease term commenced during the year | 14,686,887 | 15,218,840 |
| Weighted average annual rent per square foot for tenants whose lease term commenced during the year: | | |
| GAAP basis(a) (b) | \$ 26.13 | \$ 27.93 |
| Cash basis(b) (c) | \$ 25.33 | \$ 26.99 |
| Gross square footage for expiring and terminated leases during the year . . . | 13,520,700 | 15,932,288 |
| Weighted average annual rent per square foot for expiring and terminated leases during the year: | | |
| GAAP basis(a) | \$ 29.80 | \$ 31.12 |
| Cash basis(c) | \$ 30.73 | \$ 31.50 |
| Total Office Portfolio: | | |
| Occupancy at end of year | 87.7% | 86.3% |
| Gross square footage for tenants whose lease term commenced during the year | 22,015,441 | 22,684,488 |
| Weighted average annual rent per square foot for tenants whose lease term commenced during the year: | | |
| GAAP basis(a) (b) | \$ 24.10 | \$ 25.68 |
| Cash basis(b) (c) | \$ 23.38 | \$ 24.86 |
| Gross square footage for expiring and terminated leases during the year . . . | 20,381,369 | 23,976,592 |
| Weighted average annual rent per square foot for expiring and terminated leases during the year: | | |
| GAAP basis(a) | \$ 27.14 | \$ 28.14 |
| Cash basis(c) | \$ 27.94 | \$ 28.55 |

- (a) These weighted average GAAP rental rates are based on the average annual base rent per square foot over the term of each lease and the current estimated tenant reimbursements, if any.
- (b) Weighted average annual rent per square foot for new office leases for tenants whose lease term commenced during the period may lag behind market because leasing decisions typically are made anywhere from one month to 12 or more months prior to taking occupancy.
- (c) These weighted average annual cash rental rates are based on the monthly contractual rent when the lease commenced, expired or terminated. For new and renewal leases, if the monthly contractual rent when the lease commenced is \$0 then the rental rate represents the first monthly rent payment due multiplied by 12 months ("Annualized Cash Rent"). This amount reflects total base rent and estimated current period expense reimbursements without regard to any rent concessions and contractual increases

or decreases in rent after the lease commences. We believe Annualized Cash Rent is a useful measure because this information can be used for comparison to current market rents as published by various third party sources.

Period-to-Period Comparisons

Acquisition and Disposition Activity

Below is a summary of our acquisition, disposition and development activity since January 1, 2003.

| | <u>Total Office Portfolio</u> | | <u>Industrial Properties</u> | |
|---|-------------------------------|--------------------|------------------------------|--------------------|
| | <u>Buildings</u> | <u>Square Feet</u> | <u>Buildings</u> | <u>Square Feet</u> |
| Properties owned as of: | | | | |
| December 31, 2002 | 734 | 125,725,399 | 77 | 5,967,759 |
| Acquisitions | 2 | 829,293 | — | — |
| Developments placed in service | 5 | 1,218,215 | — | — |
| Dispositions (a) | (53) | (5,182,707) | (2) | (216,900) |
| Properties taken out of service (b) | (4) | (450,548) | — | — |
| Building remeasurements | — | 115,273 | — | — |
| December 31, 2003 | 684 | 122,254,925 | 75 | 5,750,859 |
| Consolidation of SunAmerica Center | 1 | 780,063 | — | — |
| Acquisitions | 27 | 3,315,232 | — | — |
| Developments placed in service | 2 | 298,689 | — | — |
| Dispositions (a) | (5) | (567,765) | (71) | (5,136,014) |
| Properties taken out of service (b) | (11) | (469,771) | — | — |
| Building remeasurements | — | 101,872 | — | 1,875 |
| December 31, 2004 | <u>698</u> | <u>125,713,245</u> | <u>4</u> | <u>616,720</u> |

(a) Excludes any partial sales of real estate because the properties are still included in our portfolio statistics and accounted for under the equity method of accounting.

(b) Properties taken out of service represent office properties we are no longer attempting to lease.

Results of Operations

The financial data presented in the consolidated statements of operations show significant changes in revenues and expenses from period-to-period. We do not believe our period-to-period financial data are necessarily comparable because we acquire and dispose of properties on an ongoing basis. The following tables show condensed consolidated results attributable to the properties that were held during both periods being compared (the "Same Store Portfolio") and the changes in our condensed consolidated statements of operation, which includes corporate level items (the "Total Company"). The significant differences between the Same Store Portfolio and the Total Company are the following transactions, which are only reflected in the Total Company:

- the consolidation of 1301 Avenue of the Americas, SunAmerica Center and Concar in 2004;
- the consolidation of Key Center in the third quarter of 2003;
- the acquisition of two office buildings comprising approximately 0.8 million square feet in 2003 and 27 office buildings comprising approximately 3.3 million square feet in 2004;
- certain developments placed in service; and
- the disposition of 55 properties comprising approximately 5.4 million square feet and the sale of majority interests in 13 properties (which are now accounted for under the equity method) in 2003; the

sale of majority interests in two properties and the disposition of 76 properties comprising approximately 5.7 million square feet in 2004.

Included in property operating revenues are rental revenue, tenant reimbursements, parking and other income. Included in property operating expenses are insurance, repairs and maintenance and other property operating expenses.

Comparison of the year ended December 31, 2004 to the year ended December 31, 2003

The table below represents selected operating information for the Total Company and for the Same Store Portfolio. The Same Store Portfolio consists of 622 consolidated office properties, four industrial properties and 21 unconsolidated joint venture properties acquired or placed in service on or prior to January 1, 2003.

| | Total Company | | | | Same Store Portfolio | | | |
|---|------------------------|-------------|-------------|---------|----------------------|-------------|-------------|---------|
| | 2004 | 2003 | Change | | 2004 | 2003 | Change | |
| | | | \$ | % | | | \$ | % |
| | (Dollars in thousands) | | | | | | | |
| Revenues: | | | | | | | | |
| Property operating revenues | \$3,181,625 | \$3,121,290 | \$ 60,335 | 1.9% | \$2,884,776 | \$2,952,670 | \$ (67,894) | (2.3)% |
| Fee income | 14,226 | 15,861 | (1,635) | (10.3) | — | — | — | — |
| Total revenues | 3,195,851 | 3,137,151 | 58,700 | 1.9 | 2,884,776 | 2,952,670 | (67,894) | (2.3) |
| Expenses: | | | | | | | | |
| Depreciation and amortization | 783,685 | 701,914 | 81,771 | 11.6 | 697,176 | 645,802 | 51,374 | 8.0 |
| Real estate taxes | 367,610 | 344,625 | 22,985 | 6.7 | 329,462 | 319,870 | 9,592 | 3.0 |
| Property operating expenses | 816,888 | 766,013 | 50,875 | 6.6 | 750,806 | 725,676 | 25,130 | 3.5 |
| Ground rent | 25,467 | 20,287 | 5,180 | 25.5 | 18,818 | 18,624 | 194 | 1.0 |
| General and administrative(a) | 52,242 | 62,479 | (10,237) | (16.4) | — | — | — | — |
| Impairment | 228,272 | 7,500 | 220,772 | 2,943.6 | 193,595 | 7,500 | 186,095 | 2,481.3 |
| Total expenses | 2,274,164 | 1,902,818 | 371,346 | 19.5 | 1,989,857 | 1,717,472 | 272,385 | 15.9 |
| Operating income | 921,687 | 1,234,333 | (312,646) | (25.3) | 894,919 | 1,235,198 | (340,279) | (27.5) |
| Other income (expense): | | | | | | | | |
| Interest and dividend income | 8,302 | 12,580 | (4,278) | (34.0) | 3,306 | 3,647 | (341) | (9.4) |
| Realized gain on settlement of derivatives and sale of marketable securities | 28,976 | 9,286 | 19,690 | 212.0 | — | — | — | — |
| Interest expense(b) | (850,722) | (826,706) | (24,016) | 2.9 | (158,311) | (185,599) | 27,288 | (14.7) |
| Total other income (expense) | (813,444) | (804,840) | (8,604) | 1.1 | (155,005) | (181,952) | 26,947 | (14.8) |
| Income before income taxes, allocation to minority interests, income from investments in unconsolidated joint ventures and gain on sales of real estate | 108,243 | 429,493 | (321,250) | (74.8) | 739,914 | 1,053,246 | (313,332) | (29.7) |
| Income taxes | (2,012) | (5,388) | 3,376 | (62.7) | (336) | (772) | 436 | (56.5) |
| Minority interests: | | | | | | | | |
| EOP Partnership | (11,747) | (74,152) | 62,405 | (84.2) | — | — | — | — |
| Partially owned properties | (10,973) | (8,080) | (2,893) | 35.8 | (10,263) | (9,271) | (992) | 10.7 |
| Income from investments in unconsolidated joint ventures | 50,304 | 79,882 | (29,578) | (37.0) | 30,663 | 42,387 | (11,724) | (27.7) |
| Gain on sales of real estate | 21,901 | 99,110 | (77,209) | (77.9) | — | — | — | — |
| Income from continuing operations | 155,716 | 520,865 | (365,149) | (70.1) | 759,978 | 1,085,590 | (325,612) | (30.0) |
| Discontinued operations (including net gain on sales of real estate of \$5,473 and \$61,953, respectively) | 15,288 | 134,197 | (118,909) | (88.6) | — | — | — | — |
| Income before cumulative effect of a change in accounting principle | 171,004 | 655,062 | (484,058) | (73.9) | — | — | — | — |
| Cumulative effect of a change in accounting principle | (33,697) | — | (33,697) | — | — | — | — | — |
| Net income | \$ 137,307 | \$ 655,062 | \$(517,755) | (79.0)% | \$ 759,978 | \$1,085,590 | \$(325,612) | (30.0)% |

| | Total Company | | | | Same Store Portfolio | | | |
|--|------------------------|-------------|-------------|---------|----------------------|-------------|--------------|---------|
| | 2004 | 2003 | Change | | 2004 | 2003 | Change | |
| | | | \$ | % | | | \$ | % |
| | (Dollars in thousands) | | | | | | | |
| Selected Items: | | | | | | | | |
| Property net operating income from continuing operations(c) .. | \$1,997,127 | \$2,010,652 | \$ (13,525) | (0.7)% | \$1,804,508 | \$1,907,124 | \$ (102,616) | (5.4)% |
| Deferred rental revenue | \$ 79,548 | \$ 71,866 | \$ 7,682 | 10.7% | \$ 60,813 | \$ 68,048 | \$ (7,235) | (10.6)% |
| Lease termination fees | \$ 52,866 | \$ 62,199 | \$ (9,333) | (15.0)% | \$ 38,489 | \$ 60,211 | \$ (21,722) | (36.1)% |

- (a) Corporate general and administrative expense is not allocated to the Same Store Portfolio because these expenses are not directly incurred in connection with any specific property.
- (b) Interest expense (including amortization of deferred financing costs and prepayment expenses) for the Same Store Portfolio represents interest expense on property secured mortgage debt and does not include interest expense on the unsecured notes or the line of credit.
- (c) Represents segment data. See Item 8 — Note 18.

Property Operating Revenues

Property operating revenues in the Same Store Portfolio decreased in 2004 because of a decrease in rental rates on new and renewal leases as compared to expiring leases. In addition, income from lease terminations decreased in 2004 by approximately \$21.7 million. Average occupancy rates in the Same Store Portfolio decreased in 2004 as compared to 2003 which also contributed to the decrease in property operating revenues in 2004.

Property operating revenues in the Total Company increased because of the consolidation of certain properties, acquisitions and developments placed in service, which together increased property operating revenues by approximately \$230.9 million. The increases in property operating revenues from 2003 to 2004 were partially offset by the partial sales of properties in 2003 and 2004, which accounted for approximately \$101.3 million of the change in revenue and the decreases in the Same Store Portfolio, as explained above.

Depreciation and Amortization

Depreciation and amortization expense in the Same Store Portfolio increased in 2004 because of capital and tenant improvements placed in service since the beginning of the prior period and an increase in deferred leasing costs.

Depreciation and amortization expense in the Total Company increased in 2004 as a result of the consolidation of certain properties and acquisitions and increases in the Same Store Portfolio, as explained above. The increases were partially offset by the partial sales of properties in 2003 and 2004.

Real Estate Taxes

Real estate taxes increased in 2004 in the Same Store Portfolio because of an increase in estimated taxes at our properties located in California of approximately \$16.9 million which was partially offset by lower real estate taxes as a result of lower tax assessments of our Boston properties of approximately \$7.8 million. We anticipate real estate taxes to continue to fluctuate based on changes in property assessments and tax rates by the taxing authorities.

Real estate taxes increased in 2004 in the Total Company as a result of the consolidation of certain properties and acquisitions and increases in the Same Store Portfolio as explained above. The increases were partially offset by the partial sales of properties in 2003 and 2004.

Property Operating Expenses

Property operating expenses increased in 2004 in the Same Store Portfolio because of increases in utility expenses of approximately \$15.7 million, repairs and maintenance expenses of approximately \$7.0 million, and insurance expense of approximately \$8.6 million. The increase was partially offset by a decrease in other property operating expense of approximately \$6.1 million. The increase in utility expense was primarily due to general increases in rates charged by the utility suppliers and also from settlements of utility contracts in 2003, which had the effect of reducing utility expense in 2003. Repairs and maintenance increased primarily because we expanded our preventive maintenance program in 2004 in an effort to reduce future emergency repairs.

Property operating expenses increased in 2004 in the Total Company because of the consolidation of certain properties and acquisitions and increases in the Same Store Portfolio as explained above. The increases were partially offset by the partial sales of properties in 2003 and 2004.

Ground Rent

The increase in 2004 in ground rent for the Total Company was primarily caused by the consolidation of Concar (See Item 8 — Note 3).

General and Administrative Expenses

The decrease in 2004 in general and administrative expense was caused by a decrease in consulting expenses of approximately \$11.3 million relating to a project that ended in 2003.

Impairment

The impairment charge in 2004 related to “non-core” assets and is discussed in detail in Item 8 — Note 7. The impairment charge recognized in 2003 related to an office property and is also further discussed in Item 8 — Note 7. For a listing of the impaired properties refer to Item 15 Schedule III.

Interest and Dividend Income

Interest and dividend income decreased in 2004 in the Total Company primarily as a result of lower interest and dividends from various notes receivable and investments, which either matured or were redeemed during the period.

Realized Gain on Settlement of Derivatives and Sale of Marketable Securities

The increase from the prior year in the Total Company was primarily due to the \$24.0 million gain recorded in 2004 when we settled certain interest rate swaps. In 2004, we also recognized gains of approximately \$2.3 million due to the disposition of our investment in shares of Capital Trust (this was a related party transaction, see Item 8 — Note 20) and approximately \$2.4 million from the sale of other securities.

The gain in 2003 was primarily from the sale of common stock received in connection with a lease termination in 2002.

Interest Expense

Interest expense decreased in 2004 in the Same Store Portfolio because of mortgage debt repayments.

Interest expense increased in the Total Company because of the consolidation of certain properties, which accounted for approximately \$58.4 million of the increase, and the write-off of \$5.3 million of unamortized loan costs in connection with the early redemption of certain unsecured notes. These increases were partially offset by a decrease in our weighted average interest rates resulting from having more floating rate debt than fixed rate debt outstanding as compared to the prior year. In addition, the interest rates on the unsecured notes issued in 2004 were lower than the interest rates on the debt repaid in 2004.

Income from Investments in Unconsolidated Joint Ventures

Income from investments in unconsolidated joint ventures in the Same Store Portfolio decreased primarily because of reduced occupancy and lower average rental rates on new leases as compared to average rental rates on expiring leases. In addition, interest expense increased as a result of the refinancing of a property at a higher loan balance during 2003.

Income from investments in unconsolidated joint ventures in the Total Company decreased primarily because of the consolidation of 1301 Avenue of the Americas, Key Center and Concar and decreases in the Same Store Portfolio as explained above. In 2003, the net income from these properties was included in income from investments in unconsolidated joint ventures. In addition, we sold our interest in Foundry Square IV and recognized a gain of approximately \$7.1 million which was included in income from investments in unconsolidated joint ventures in 2003. This decrease was partially offset by the properties that were partially sold in 2003 and 2004 as they are now accounted for under the equity method.

Gain on Sales of Real Estate

The gain in 2004 related to the partial sale of our interests in 1601 and 1700 Market Street located in Philadelphia, PA. The gain in 2003 related to the partial sale of our interests in 13 office properties. In accordance with FAS 144, the net income from these properties, which includes the gain on sale, is not classified as discontinued operations because we maintain an ongoing involvement with the operation of these properties.

Discontinued Operations

The decrease in discontinued operations was a result of the loss of net income due to sales of properties and a lower net gain on the sale of properties in 2004 as compared to 2003. Discontinued operations in 2003 includes the net income of properties sold in 2003 and 2004, whereas the discontinued operations in 2004 only includes the net income of properties sold in 2004. See Item 8 — Note 5 for a summary of the results of operations of properties sold.

Cumulative Effect of a Change in Accounting Principle

Under the provisions of FIN 46(R), we consolidated the assets, liabilities and results of operations of SunAmerica Center effective January 1, 2004, and recorded a cumulative effect of a change in accounting principle resulting in a loss of approximately \$33.7 million. See Item 8 — Note 3.

Comparison of the year ended December 31, 2003 to the year ended December 31, 2002

The table below represents selected operating information for the Total Company and for the Same Store Portfolio. The Same Store Portfolio consists of 647 consolidated office properties, 75 industrial properties and 22 unconsolidated joint venture properties acquired or placed in service on or prior to January 1, 2002. The Same Store Portfolio results below include the results of the 13 Office properties in which we sold partial interests (and entered into joint venture agreements) during the fourth quarter 2003 because these properties were sold on December 30, 2003.

| | Total Company | | | | Same Store Portfolio | | | |
|---|------------------------|-------------------|--------------------|----------------|----------------------|--------------------|--------------------|---------------|
| | 2003 | 2002 | Change | | 2003 | 2002 | Change | |
| | | | \$ | % | | | \$ | % |
| | (Dollars in thousands) | | | | | | | |
| Revenues: | | | | | | | | |
| Property operating revenues | \$3,121,290 | \$3,277,661 | \$(156,371) | (4.8)% | \$3,138,385 | \$3,323,859 | \$(185,474) | (5.6)% |
| Fee income | 15,861 | 15,907 | (46) | (0.3) | — | — | — | — |
| Total revenues | <u>3,137,151</u> | <u>3,293,568</u> | <u>(156,417)</u> | <u>(4.7)</u> | <u>3,138,385</u> | <u>3,323,859</u> | <u>(185,474)</u> | <u>(5.6)</u> |
| Expenses: | | | | | | | | |
| Depreciation and amortization | 701,914 | 650,185 | 51,729 | 8.0 | 689,611 | 648,531 | 41,080 | 6.3 |
| Real estate taxes | 344,625 | 353,090 | (8,465) | (2.4) | 344,257 | 356,730 | (12,473) | (3.5) |
| Property operating expenses | 766,013 | 780,297 | (14,284) | (1.8) | 759,568 | 782,195 | (22,627) | (2.9) |
| Ground rent | 20,287 | 20,325 | (38) | (0.2) | 18,624 | 20,075 | (1,451) | (7.2) |
| General and administrative(a) . . . | 62,479 | 65,790 | (3,311) | (5.0) | — | — | — | — |
| Impairment | 7,500 | — | 7,500 | — | 7,500 | — | 7,500 | — |
| Total expenses | <u>1,902,818</u> | <u>1,869,687</u> | <u>33,131</u> | <u>1.8</u> | <u>1,819,560</u> | <u>1,807,531</u> | <u>12,029</u> | <u>0.7</u> |
| Operating income | <u>1,234,333</u> | <u>1,423,881</u> | <u>(189,548)</u> | <u>(13.3)</u> | <u>1,318,825</u> | <u>1,516,328</u> | <u>(197,503)</u> | <u>(13.0)</u> |
| Other income (expense): | | | | | | | | |
| Interest and dividend income | 12,580 | 22,148 | (9,568) | (43.2) | 3,839 | 3,771 | 68 | 1.8 |
| Realized gain on settlement of derivatives and sale of marketable securities | 9,286 | — | 9,286 | — | — | — | — | — |
| Interest expense (b) | <u>(826,706)</u> | <u>(813,997)</u> | <u>(12,709)</u> | <u>1.6</u> | <u>(187,259)</u> | <u>(198,110)</u> | <u>10,851</u> | <u>(5.5)</u> |
| Total other income (expense) | <u>(804,840)</u> | <u>(791,849)</u> | <u>(12,991)</u> | <u>1.6</u> | <u>(183,420)</u> | <u>(194,339)</u> | <u>10,919</u> | <u>(5.6)</u> |
| Income before income taxes, allocation to minority interests, income from investments in unconsolidated joint ventures and gain on sales of real estate | 429,493 | 632,032 | (202,539) | (32.0) | 1,135,405 | 1,321,989 | (186,584) | (14.1) |
| Income taxes | <u>(5,388)</u> | <u>(9,101)</u> | <u>3,713</u> | <u>(40.8)</u> | <u>(911)</u> | <u>(1,999)</u> | <u>1,088</u> | <u>(54.4)</u> |
| Minority interests: | | | | | | | | |
| EOP Partnership | (74,152) | (89,205) | 15,053 | (16.9) | — | — | — | — |
| Partially owned properties | <u>(8,080)</u> | <u>(7,120)</u> | <u>(960)</u> | <u>13.5</u> | <u>(9,307)</u> | <u>(7,253)</u> | <u>(2,054)</u> | <u>28.3</u> |
| Income from investments in unconsolidated joint ventures | 79,882 | 106,852 | (26,970) | (25.2) | 53,131 | 68,630 | (15,499) | (22.6) |
| Gain on sales of real estate | <u>99,110</u> | <u>—</u> | <u>99,110</u> | <u>—</u> | <u>99,110</u> | <u>—</u> | <u>99,110</u> | <u>—</u> |
| Income from continuing operations | 520,865 | 633,458 | (112,593) | (17.8) | 1,277,428 | 1,381,367 | (103,939) | (7.5) |
| Discontinued operations (including net gain on sales of real estate of \$61,953 and \$17,926, respectively) | <u>134,197</u> | <u>136,757</u> | <u>(2,560)</u> | <u>(1.9)</u> | <u>—</u> | <u>—</u> | <u>—</u> | <u>—</u> |
| Net income | <u>\$ 655,062</u> | <u>\$ 770,215</u> | <u>\$(115,153)</u> | <u>(15.0)%</u> | <u>\$1,277,428</u> | <u>\$1,381,367</u> | <u>\$(103,939)</u> | <u>(7.5)%</u> |

| | Total Company | | | | Same Store Portfolio | | | |
|---|------------------------|-------------|--------------|---------|----------------------|-------------|--------------|---------|
| | 2003 | 2002 | Change | | 2003 | 2002 | Change | |
| | | | \$ | % | | | \$ | % |
| | (Dollars in thousands) | | | | | | | |
| Selected Items: | | | | | | | | |
| Property net operating income from continuing operations(c) | \$2,010,652 | \$2,144,274 | \$ (133,622) | (6.2)% | \$2,034,560 | \$2,184,934 | \$ (150,374) | (6.9)% |
| Deferred rental revenue | \$ 71,866 | \$ 65,476 | \$ 6,390 | 9.8% | \$ 70,298 | \$ 66,451 | \$ 3,847 | 5.8% |
| Lease termination fees | \$ 62,199 | \$ 103,063 | \$ (40,864) | (39.6)% | \$ 62,110 | \$ 103,469 | \$ (41,359) | (40.0)% |

- (a) Corporate general and administrative expense is not allocated to the Same Store Portfolio because these expenses are not directly incurred in connection with any specific property.
- (b) Interest expense (including amortization of deferred financing costs and prepayment expenses) for the Same Store Portfolio represents interest expense on property secured mortgage debt and does not include interest expense on the unsecured notes or the line of credit.
- (c) Represents segment data. See Item 8 — Note 18.

Property Operating Revenues

Property operating revenues in the Total Company decreased in 2003 primarily because of reduced occupancy in the Same Store Portfolio from 91.8% at January 1, 2002 to 86.5% at December 31, 2003, and a decrease in lease termination fees. A large portion of the decrease in occupancy was due to early lease terminations. In addition to the decline in occupancy, rental revenues declined as a result of lower average rental rates on new leases as compared to average rental rates on expiring leases.

Depreciation and Amortization

Depreciation and amortization expense in the Total Company and the Same Store Portfolio increased in 2003 because of capital and tenant improvements placed in service since the beginning of the prior period and from an increase in deferred leasing costs.

Real Estate Taxes

Real estate taxes decreased in 2003 in the Total Company and the Same Store Portfolio because of a decrease in real estate taxes at our properties located in the California region of approximately \$11.5 million and in the Seattle region of approximately \$2.8 million, partially offset by an increase in real estate taxes in the New York region of approximately \$6.3 million.

Property Operating Expenses

Property operating expenses in 2003 in the Same Store Portfolio, decreased primarily because of lower utility expenses of approximately \$13.8 million and lower insurance expenses of approximately \$11.0 million. Insurance expenses decreased primarily as a result of changes in our insurance program and favorable loss experience. In addition, repairs and maintenance expenses decreased by approximately \$8.8 million primarily due to lower occupancy and the renegotiation of service contracts. Payroll expenses decreased by approximately \$4.3 million due to staff reductions. These decreases in property operating expenses were partially offset by increases in property operating general and administrative expenses which include legal, advertising, leasing and payroll costs and by severance expense of approximately \$5.4 million in 2003.

General and Administrative Expenses

We incurred approximately \$4.2 million of corporate level severance expense in 2003 compared to \$7.2 million in 2002. The severance expense consisted of the accelerated vesting of share options and restricted shares as well as cash payments.

Beginning in fiscal 2003, we reclassified regional operating expenses and other costs directly associated with property operations from general and administrative expenses to property operating expenses. The regional offices exist to provide oversight for the management and leasing of the properties. Accordingly, these expenses were classified as property operating expenses and all prior periods have been reclassified to provide for comparability. This reclassification did not change the prior period results or shareholders' equity.

Impairment

The impairment charge recognized in 2003 related to an office property and is further discussed in Item 8 — Note 7.

Interest and Dividend Income

Interest and dividend income decreased in 2003 in the Total Company by approximately \$9.6 million primarily as a result of lower interest and dividends from various notes receivable and investments, which either matured or were redeemed during the period.

Realized Gain on Settlement of Derivatives and Sale of Marketable Securities

The gain in 2003 was primarily from the sale of common stock received in connection with a lease termination in 2002.

Interest Expense

Interest expense decreased in 2003 in the Same Store Portfolio because of mortgage debt repayments.

Interest expense increased in the Total Company primarily because of a \$10.4 million decrease of capitalized interest related to several developments that were completed and placed into service.

Income Taxes

Income taxes for the Total Company decreased because in 2002 we incurred approximately \$5.0 million of income taxes as a result of a \$40.0 million lease termination. (See "Income from Investments in Unconsolidated Joint Ventures" below).

Income from Investments in Unconsolidated Joint Ventures

Income from investments in unconsolidated joint ventures decreased in the Total Company primarily because of a decrease in lease termination fees from approximately \$46.4 million to approximately \$3.7 million and a decrease in property operating revenues in the Same Store Portfolio, partially offset by a \$2.3 million decrease in interest expense on variable rate mortgage debt in the Same Store Portfolio and by a development property placed in service during 2003. The decrease in property operating revenues in the Same Store Portfolio was primarily because of reduced occupancy and decreased average rental rates on new leases as compared to average rental rates on expiring leases.

Gain on Sales of Real Estate

The gain in 2003 related to the partial sale of our interests in 13 office properties. In accordance with FAS 144, the net income from these properties, which includes the gain on sale, is not classified as discontinued operations because we maintain an ongoing involvement with the operation of these properties.

Discontinued Operations

The decrease in discontinued operations was the net result of higher net gains on sales in 2003 as compared to 2002, offset by the loss of net income due to the sales. Discontinued operations in 2002 includes the net income of properties sold in 2002, 2003 and 2004, whereas the discontinued operations in 2003 only

includes the net income of properties sold in 2003 and 2004. See Item 8 — Note 5 for a summary of the results of operations of properties sold.

Liquidity and Capital Resources

Liquidity

Our net cash provided by operating activities is primarily dependent upon the occupancy level of our properties, the rental rates on our leases, the collectibility of rent from our tenants and the level of operating and other expenses. Our line of credit and our net cash provided by operating activities have been our primary sources of liquidity to fund our cash requirements which include capital improvements, tenant improvements and leasing costs for operating properties, as well as distributions to our shareholders and unitholders.

A material adverse change in our net cash provided by operating activities may affect our ability to fund these items and may affect the financial performance covenants under our line of credit and unsecured notes. If we fail to meet our financial performance covenants and are unable to reach a satisfactory resolution with our lenders, the maturity dates for our unsecured notes could be accelerated, our line of credit could become unavailable to us and the interest charged on the line of credit could increase. Any of these circumstances could also adversely affect our ability to fund these items.

Moodys, Standard & Poor's and Fitch provide credit ratings on our unsecured notes and preferred stock. In July 2004, Moodys downgraded our credit ratings from Baa1 to Baa2 with a stable outlook. Standard & Poor's and Fitch have retained our credit ratings at BBB+ with a stable outlook. If Standard & Poor's or Fitch downgrades our credit ratings, the interest rate charged on our line of credit will increase. In addition, the interest rate associated with any future financings may be impacted if our credit ratings decline. A security rating is not a recommendation to buy, sell or hold securities and is subject to revision or withdrawal at any time by the assigning rating organization. Each rating should be evaluated independently of any other rating.

In order to qualify as a REIT for federal income tax purposes, we must distribute an amount equal to at least 90% of our taxable income (excluding capital gains) to our shareholders. We currently distribute amounts attributable to capital gains to our shareholders; however, these amounts can be retained by us and taxed at the corporate tax rate. Accordingly, we currently intend, although we are not legally obligated, to continue to make regular quarterly distributions to holders of our common and preferred shares, at least at the level required to maintain our REIT status. The declaration of distributions on capital shares is at the discretion of the Board of Trustees, which decision is made quarterly by the Board of Trustees based on then prevailing circumstances.

Lower occupancy levels, reduced rental rates, and reduced revenues as a result of asset sales have had the effect of reducing our net cash provided by operating activities. In addition, our tenant improvement and leasing costs have increased as compared to historical levels due to competitive market conditions for new and renewal leases. During the year ended December 31, 2004, our net cash provided by operating activities was insufficient to pay all our cash requirements including capital improvements, tenant improvement and leasing costs and distributions to our shareholders and unitholders. We funded this shortfall primarily with proceeds from financing activities.

If our net cash from operating activities and tenant improvement and leasing costs continue at these levels, and if our Board of Trustees continues to declare distributions on our Common Shares at current levels, we expect that such shortfall will continue in 2005 and that we will need to cover the shortfall with proceeds from financing activities and asset sales.

As of December 31, 2004, we had approximately \$1.8 billion of secured and unsecured debt maturing in 2005, which excludes scheduled principal payments prior to maturity. Should our Board of Trustees continue to declare distributions at current levels, we will not be able to retain sufficient cash to repay all of our debt as it comes due using only cash from operating activities and we will be required to repay most of our maturing debt with proceeds from asset sales and debt offerings.

We believe that net cash provided by operating activities, draws under our line of credit, proceeds from other financing sources that we expect to be available to us and proceeds from asset sales will together provide sufficient liquidity to meet our cash needs during 2005, although there can be no assurance that such financing at acceptable terms will be available to us.

Distributions

In 2004, the Board of Trustees declared distributions on the preferred shares as reflected below:

| <u>Security</u> | <u>Annualized Distribution Per Share</u> | <u>2004 Distributions (Dollars in thousands)</u> |
|------------------------------------|--|--|
| Series B Preferred Shares | \$ 2.625 | \$15,724 |
| Series C Preferred Shares(a) | \$2.15625 | \$ 164 |
| Series G Preferred Shares | \$ 1.9375 | \$16,469 |

(a) The Series C Preferred Shares were redeemed in January 2004.

The Board of Trustees also declared distributions on Common Shares for each quarter in 2004 at \$.50 per Common Share.

Contractual Obligations

As of December 31, 2004, we were subject to certain material contractual payment obligations as described in the table below. We were not subject to any material capital lease obligations or unconditional purchase obligations as of December 31, 2004.

| | <u>Payments Due by Period</u> | | | | | | |
|---|-------------------------------|--------------------|--------------------|--------------------|------------------|--------------------|--------------------|
| | <u>Total</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> | <u>2009</u> | |
| | (Dollars in thousands) | | | | | | |
| Mortgage debt(1) | \$ 2,622,750 | \$1,099,649 | \$ 286,130 | \$ 239,745 | \$134,964 | \$ 563,308 | \$ 298,954 |
| Unsecured notes(2) | 9,690,754 | 675,000 | 652,924 | 977,010 | 475,294 | 850,430 | 6,060,096 |
| Line of Credit | 548,000 | — | 548,000 | — | — | — | — |
| Series B Preferred Shares .. | 299,500 | — | — | — | 299,500 | — | — |
| Share of mortgage debt of unconsolidated joint ventures | 361,032 | 31,770 | 52,283 | 4,069 | 18,691 | 11,721 | 242,498 |
| Operating lease obligations .. | 1,445,529 | 22,782 | 22,641 | 22,481 | 22,643 | 22,712 | 1,332,270 |
| Share of ground leases of unconsolidated joint ventures | 34,418 | 564 | 564 | 564 | 564 | 564 | 31,598 |
| Total Contractual Obligations | <u>\$15,001,983</u> | <u>\$1,829,765</u> | <u>\$1,562,542</u> | <u>\$1,243,869</u> | <u>\$951,656</u> | <u>\$1,448,735</u> | <u>\$7,965,416</u> |

(1) Balance excludes a net unamortized discount of \$13.7 million.

(2) Balance excludes a net unamortized discount of \$38.4 million.

Fixed-to-Floating Interest Rate Swaps

See Item 8 — Note 12 for information on fixed-to-floating interest rate swaps.

Energy Contracts

In an ongoing effort to control energy costs, from time to time we enter into contracts for the purchase of gas or electricity for properties in states which have deregulated energy markets. Typically, the terms of the contracts range from one to five years. Although all or a portion of the commodity price under these contracts is generally fixed, the amounts actually expended under these contracts will vary in accordance with

actual energy usage or the timing of energy usage during the period. As a result, the amounts to be expended under these contracts are difficult to predict. Our failure to purchase the amount of energy for which we have contractual commitments could result in penalties, depending on market conditions, some of which could be material.

Off-Balance Sheet Arrangements

We do not have any off-balance sheet arrangements with any unconsolidated investments or joint ventures that we believe have or are reasonably likely to have a material effect on our financial condition, results of operations, liquidity or capital resources.

Debt Financing

Consolidated Debt

The table below summarizes our consolidated mortgage debt, unsecured notes and line of credit indebtedness at December 31, 2004 and 2003.

| | December 31, | |
|---|----------------------------|----------------------------|
| | 2004 | 2003 |
| | (Dollars in thousands) | |
| Balance | | |
| <i>Fixed rate:</i> | | |
| Mortgage debt(a) | \$ 2,502,871 | \$ 2,279,889 |
| Unsecured notes(b) | <u>8,439,016</u> | <u>8,828,912</u> |
| Total fixed rate debt | <u>10,941,887</u> | <u>11,108,801</u> |
| <i>Variable rate:</i> | | |
| Mortgage debt(a) | 106,196 | 36,000 |
| Unsecured notes and line of credit(b) | <u>1,761,376</u> | <u>334,000</u> |
| Total variable rate debt | <u>1,867,572</u> | <u>370,000</u> |
| Total | <u><u>\$12,809,459</u></u> | <u><u>\$11,478,801</u></u> |
| Percent of total debt | | |
| Fixed rate | 85.4% | 96.8% |
| Variable rate(c) | <u>14.6%</u> | <u>3.2%</u> |
| Total | <u><u>100.0%</u></u> | <u><u>100.0%</u></u> |
| Effective interest rate at end of period | | |
| <i>Fixed rate:</i> | | |
| Mortgage debt | 7.80% | 7.72% |
| Unsecured notes | <u>6.87%</u> | <u>6.95%</u> |
| Effective interest rate | <u>7.09%</u> | <u>7.11%</u> |
| <i>Variable rate:</i> | | |
| Mortgage debt | 5.53% | 1.72% |
| Unsecured notes and line of credit | <u>3.75%</u> | <u>1.95%</u> |
| Effective interest rate | <u>3.85%</u> | <u>1.93%</u> |
| Total | <u><u>6.61%</u></u> | <u><u>6.94%</u></u> |

(a) The increase in total mortgage debt of approximately \$293.2 million from December 31, 2003 to December 31, 2004 was primarily due to the consolidation of SunAmerica Center and 1301 Avenue of

the Americas. These two properties were encumbered by approximately \$737.5 million of mortgage debt when they were consolidated. This increase was partially offset by \$444.3 million of repayments.

- (b) The increase in unsecured notes and line of credit was due to the issuance of \$2.1 billion of new notes and \$214.0 million of net borrowings on the line of credit. These increases were partially offset by \$1.2 billion of note repayments and additional discounts on the notes primarily due to mark-to-market adjustments on fair value interest rate swaps.
- (c) The variable rate debt as of December 31, 2004 includes \$1.0 billion of fixed rate unsecured notes that were converted to a variable rate based on LIBOR plus 122 basis points through several interest rate swap agreements entered into in March 2004. The interest rates for the remaining variable rate debt are based on various spreads over LIBOR.

Unconsolidated Joint Venture Mortgage Debt

Our share of unconsolidated joint venture mortgage debt was approximately \$361.0 million and \$797.3 million at December 31, 2004 and December 31, 2003, respectively. The decrease of approximately \$436.3 million was primarily due to the consolidation of 1301 Avenue of the Americas of which our share of the mortgage debt was approximately \$451.3 million.

The instruments encumbering the properties restrict title transfer of the respective properties subject to the terms of the mortgage, prohibit additional liens, require payment of real estate taxes on the properties, require maintenance of the properties in good condition, require maintenance of insurance on the properties and include a requirement to obtain lender consent to enter into material tenant leases.

Line of Credit

We have a \$1.0 billion revolving credit facility that was obtained in May 2003 and matures in May 2006. As of December 31, 2004, \$548.0 million was outstanding under this facility. The line of credit bears interest at LIBOR plus 60 basis points, but would increase in the event of an adverse change in our credit ratings from Standard & Poor's or Fitch. The line of credit has an annual facility fee of 20 basis points payable quarterly. In addition, a competitive bid option, whereby the lenders participating in the credit facility may bid on the interest to be charged resulting in an interest rate lower than LIBOR plus 60 basis points, is available for up to \$350 million of the borrowings under the credit facility. The effective rate on the line of credit at December 31, 2004 was approximately 3.25%.

We utilize our line of credit, together with net cash provided by operating activities, to fund capital improvements, tenant improvement and leasing costs, distributions to our shareholders and unitholders, financing and investing activities and for other general working capital purposes. As a result of the nature and timing of the draws, the outstanding balance on our line of credit is subject to ongoing fluctuation and amounts outstanding under the line of credit may from time to time be significant. For example, during 2004 the amount of indebtedness outstanding under the line of credit ranged from \$0 to \$1.0 billion, with a balance of \$548.0 million as of December 31, 2004. We consider all such borrowings to be in the ordinary course of our business and would expect similar fluctuations in the outstanding balance under the line of credit during 2005.

Bridge Revolving Credit Facility

In December 2003, we obtained a \$1.0 billion 364-day credit facility which bore interest at LIBOR plus 65 basis points and had an annual facility fee of \$1.5 million payable quarterly. The 364-day credit facility was terminated in March 2004.

In July 2004, we obtained a \$500 million 364-day bridge revolving credit facility. The credit facility bore interest at LIBOR plus 65 basis points and had an annual facility fee of 15 basis points. Amounts borrowed under the facility are required to be repaid with certain cash proceeds from property sales and any cash proceeds from debt and equity offerings. This facility was terminated in October 2004 following our \$1.0 billion unsecured notes offering.

Unsecured Notes

The table below summarizes the unsecured notes outstanding as of December 31, 2004:

| <u>Original Term</u> | <u>Coupon Rate</u> | <u>Effective Rate (a)</u> | <u>Principal Balance</u> | <u>Maturity Date</u> |
|---|--------------------|---------------------------|--------------------------|----------------------|
| (Dollars in thousands) | | | | |
| <i>Fixed interest rate:</i> | | | | |
| 8 Years | 6.88% | 6.40% | \$ 125,000 | 02/01/05 |
| 7 Years | 6.63% | 4.99% | 400,000 | 02/15/05 |
| 7 Years | 8.00% | 6.49% | 100,000 | 07/19/05 |
| 8 Years | 7.36% | 7.69% | 50,000 | 09/01/05 |
| 6 Years | 8.38% | 7.65% | 500,000 | 03/15/06 |
| 9 Years | 7.44% | 7.74% | 50,000 | 09/01/06 |
| 10 Years | 7.13% | 6.74% | 100,000 | 12/01/06 |
| 9 Years | 7.00% | 6.80% | 1,500 | 02/02/07 |
| 9 Years | 6.88% | 6.83% | 25,000 | 04/30/07 |
| 9 Years | 6.76% | 6.76% | 300,000 | 06/15/07 |
| 10 Years | 7.41% | 7.70% | 50,000 | 09/01/07 |
| 7 Years | 7.75% | 7.91% | 600,000 | 11/15/07 |
| 10 Years | 6.75% | 6.97% | 150,000 | 01/15/08 |
| 10 Years | 6.75% | 7.01% | 300,000 | 02/15/08 |
| 10 Years | 6.80% | 6.94% | 500,000 | 01/15/09 |
| 10 Years | 7.25% | 7.14% | 200,000 | 05/01/09 |
| 11 Years | 7.13% | 6.97% | 150,000 | 07/01/09 |
| 10 Years | 8.10% | 8.22% | 360,000 | 08/01/10 |
| 6 Years | 4.65% | 4.81% | 800,000 | 10/01/10 |
| 10 Years | 7.65% | 7.20% | 200,000 | 12/15/10 |
| 10 Years | 7.00% | 6.83% | 1,100,000 | 07/15/11 |
| 10 Years | 6.75% | 7.02% | 500,000 | 02/15/12 |
| 10 Years | 5.88% | 5.98% | 500,000 | 01/15/13 |
| 20 Years | 7.88% | 8.08% | 25,000 | 12/01/16 |
| 20 Years | 7.35% | 8.08% | 200,000 | 12/01/17 |
| 20 Years | 7.25% | 7.54% | 250,000 | 02/15/18 |
| 30 Years | 7.50% | 8.24% | 150,000 | 10/01/27 |
| 30 Years | 7.25% | 7.31% | 225,000 | 06/15/28 |
| 30 Years | 7.50% | 7.55% | 200,000 | 04/19/29 |
| 30 Years | 7.88% | 7.94% | 300,000 | 07/15/31 |
| EOP InterNotes(b) | <u>4.31%</u> | <u>4.55%</u> | <u>34,254</u> | 11/15/06 - 01/15/11 |
| Total/Weighted Average Unsecured Fixed Rate Notes | <u>6.94%</u> | <u>6.87%</u> | <u>8,445,754</u> | |
| <i>Variable-interest rate:</i> | | | | |
| 6 Years | 2.64% | 2.77% | 200,000 | 10/01/10 |
| 10 Years(c) | 4.75% | 4.25% | 1,000,000 | 03/15/14 |

| <u>Original Term</u> | <u>Coupon Rate</u> | <u>Effective Rate (a)</u> | <u>Principal Balance</u> | <u>Maturity Date</u> |
|--|------------------------|---------------------------|--------------------------|----------------------|
| | (Dollars in thousands) | | | |
| 10 Years | 3.16% | 3.26% | 45,000 | 05/27/14 |
| Total/Weighted Average Unsecured Variable Rate Notes | 4.35% | 3.98% | 1,245,000 | |
| Total/Weighted Average | 6.60% | 6.50% | 9,690,754 | |
| Net discount | | | (38,362) | |
| Total | | | <u>\$9,652,392</u> | |

- (a) Includes the effect of settled and outstanding interest rate protection and interest rate swap agreements, offering and transaction costs and premiums and discounts on certain unsecured notes.
- (b) The rates shown are weighted average rates. The coupon rates on the EOP InterNotes range from 3.30% to 5.25%. Including all offering expenses, the effective rates of the EOP InterNotes range from 3.61% to 5.46%.
- (c) In March 2004, we entered into several interest rate swap agreements that effectively converted these notes to a variable interest rate based on the 6-month LIBOR rate.

As of February 28, 2005, approximately \$2.1 billion was available for issuance under two previously filed shelf registration statements totaling \$7.0 billion.

Restrictions and Covenants under Unsecured Indebtedness

The terms of our line of credit and unsecured notes contain various financial covenants which require satisfaction of certain ratios including total debt-to-total assets, secured debt-to-total assets, debt service coverage ratios, unencumbered asset to unsecured debt as well as other limitations. As of December 31, 2004, we believe we were in compliance with each of these financial covenants. If we fail to comply with any of these covenants, then the indebtedness could become due and payable before its stated due date.

Set forth below are the financial covenants to which we are subject under our unsecured note indentures and our performance under each covenant as of December 31, 2004:

| <u>Covenants(a) (in each case as defined in the respective indenture)</u> | <u>Actual Performance</u> |
|--|---------------------------|
| Debt to Adjusted Total Assets may not be greater than 60% | 49% |
| Secured Debt to Adjusted Total Assets may not be greater than 40% | 11% |
| Consolidated Income Available for Debt Service to Annual Debt Service Charge may not be less than 1.50:1 | 2.4 |
| Total Unencumbered Assets to Unsecured Debt may not be less than 150%(a) | 204% |

- (a) The unsecured notes we assumed in the merger with Spieker Partnership, of which approximately \$1.4 billion are outstanding at December 31, 2004, are subject to a minimum ratio of 165%.

Equity Securities

The following table presents the changes in our issued and outstanding Common Shares and EOP Partnership's Units (exclusive of Units owned by us) since December 31, 2003:

| | <u>Common Shares</u> | <u>Units</u> | <u>Total</u> |
|---|----------------------|-------------------|--------------------|
| Outstanding at December 31, 2003 | 400,460,388 | 49,032,230 | 449,492,618 |
| Share options exercised | 2,489,462 | — | 2,489,462 |
| Common Shares repurchased/retired(a) | (1,413,230) | — | (1,413,230) |
| Units redeemed for Common Shares, cash and other | 1,390,129 | (1,539,459) | (149,330) |
| Units issued(b) | — | 1,930 | 1,930 |
| Restricted shares and share awards issued, net of cancellations | <u>915,692</u> | <u>—</u> | <u>915,692</u> |
| Outstanding at December 31, 2004 | <u>403,842,441</u> | <u>47,494,701</u> | <u>451,337,142</u> |

- (a) In July 2002, we announced a Common Share repurchase program allowing for the repurchase of up to \$200 million of Common Shares in the open market or privately-negotiated transactions. This amount was later increased to \$1.1 billion. Common Shares repurchased to fund employee benefit programs are not considered part of the repurchase program. During the year ended December 31, 2004, 1,413,230 Common Shares were repurchased at an average price of \$26.19 for approximately \$37.0 million in the aggregate. An additional 25,728 Common Shares were repurchased during December 2004 at an average price of \$29.63 for approximately \$0.8 million, but were not yet retired as of December 31, 2004 and are still outstanding. Since the inception of the program in 2002, approximately 23.6 million Common Shares have been repurchased at an average price of \$25.37 for approximately \$598.1 million.
- (b) During 2004, we issued Units in connection with the purchase of a partner's interest in the 500 Orange office property. The total value of the Units was approximately \$50,000.

Market Risk

Qualitative Information About Market Risk

Our future earnings, cash flows and fair values relevant to financial instruments depend upon prevalent market rates for those financial instruments. Market risk is the risk of loss from adverse changes in market prices and interest rates. We manage our market risk by matching projected cash inflows from operating, investing and financing activities with projected cash outflows to fund debt service, acquisitions, capital expenditures, distributions to shareholders and other cash requirements. The majority of our outstanding debt obligations (maturing at various times through 2031) have fixed interest rates which limit the risk of fluctuating interest rates. We utilize certain derivative financial instruments at times to limit interest rate risk. Interest rate protection and swap agreements are used to convert fixed rate debt to a variable rate basis, to hedge anticipated financing transactions, or convert variable rate debt to a fixed rate basis. Derivatives are used for hedging purposes rather than speculation. We do not enter into financial instruments for trading purposes.

Quantitative Information About Market Risk

Interest Rate Risk

The table below discloses the effect of hypothetical changes in market rates of interest on interest expense for variable rate debt and the fair value of total outstanding debt. Interest risk amounts were determined by considering the impact of hypothetical interest rates on our debt. This analysis does not reflect the impact that a changing interest rate environment could have on the overall level of economic activity. Further, in the event of a changing interest rate environment, management would likely take actions to further mitigate its exposure

to the change. However, due to the uncertainty of the specific actions that would be taken and their possible effects, this analysis assumes no change in our financial structure.

| <u>As of</u> | <u>Hypothetical change in market rates of interest</u> | <u>Increase/ (Decrease) Interest Expense</u> | <u>(Decrease)/ Increase Net Income</u> | <u>(Decrease)/ Increase Fair Value of Total Debt(a)</u> |
|-----------------------------|--|--|--|---|
| December 31, 2004 | +10% or 27 basis points | \$ 5.1 million | \$(5.1) million | \$(258) million |
| | -10% or 27 basis points | \$(5.1) million | \$ 5.1 million | \$ 272 million |
| December 31, 2003 | +10% or 12 basis points | \$ 0.4 million | \$(0.4) million | \$(213) million |
| | -10% or 12 basis points | \$(0.4) million | \$ 0.4 million | \$ 223 million |

(a) As of December 31, 2004 and 2003, the fair value of our fixed-rate debt was approximately \$1.1 billion and \$1.3 billion higher than the book value of approximately \$10.9 billion and \$11.1 billion, respectively, primarily due to the general decrease in market interest rates on secured and unsecured debt.

Interest Rate Risk — Forward-Starting and Fixed-to-Floating Interest Rate Swaps

As of December 31, 2003, we had \$1.3 billion of forward-starting interest rate swaps outstanding, which were all settled during the six months ended June 30, 2004. In March 2004, in conjunction with a \$1.0 billion debt offering, we settled \$800 million of forward-starting interest rate swaps that were outstanding as of December 31, 2003. In May 2004 we settled \$500 million notional amount of forward-starting interest rate swaps and recognized a gain of approximately \$24.0 million. The swaps were entered into in 2003 to hedge an unsecured note offering that was expected to take place in June 2004, but did not occur. As of December 31, 2003, the fair value of these swaps represented a net liability to us of approximately \$10.4 million (approximately \$11.1 million is recorded in other assets and \$21.5 million is recorded in other liabilities.) The market value of the forward-starting interest rate swaps is dependent upon existing market interest rates and swap spreads, which change over time. If the market interest rates were 50 basis points higher, the value of the swaps would have been an asset of approximately \$41.4 million at December 31, 2003. If the market interest rates were 50 basis points lower, our liability under these swaps would have been approximately \$65.0 million at December 31, 2003.

In March 2004, we entered into \$1.0 billion of fixed-to-floating interest rate swap agreements to hedge the \$1.0 billion of unsecured notes also issued in March 2004. As of December 31, 2004, the fair value of these swaps represented a liability to us of approximately \$29.5 million and is classified in other liabilities. If the market interest rates were 50 basis points higher, our liability under these swaps would have been approximately \$67.5 million at December 31, 2004. If the market interest rates were 50 basis points lower, the value of these swaps would have been an asset of approximately \$10.1 million at December 31, 2004.

See Item 8 — Note 12 for information on our forward-starting and fixed-to-floating interest rate swaps.

Capital Improvements, Tenant Improvements and Leasing Costs

Capital Improvements

Significant renovations and improvements, which improve or extend the useful life of our Properties are capitalized. We categorize these capital expenditures as follows:

- *Capital Improvements* — costs for improvements that enhance the value of the property such as lobby renovations, roof replacement, significant renovations for Americans with Disabilities Act compliance, chiller replacement and elevator upgrades.
- *Development and Redevelopment Costs* — costs associated with the development or redevelopment of a property including tenant improvements, leasing commissions, capitalized interest and operating costs incurred during completion of the property and incurred while the property is made ready for its intended use.

The table below shows the costs incurred for each type of improvement.

| | For the years ended December 31, | | | | | |
|--------------------------------|----------------------------------|---|----------------------------|---|----------------------------|---|
| | 2004 | | 2003 | | 2002 | |
| | Consolidated Properties | Unconsolidated Properties (our share) | Consolidated Properties | Unconsolidated Properties (our share) | Consolidated Properties | Unconsolidated Properties (our share) |
| | (Dollars in thousands) | | | | | |
| Capital Improvements: | | | | | | |
| Capital improvements | \$ 70,594 | \$6,387 | \$ 64,052 | \$ 9,222 | \$ 46,662 | \$ 4,544 |
| Development costs | 50,815 | — | 96,736 | 5,538 | 92,214 | 110,244 |
| Redevelopment costs(a)(b) .. | <u>787</u> | <u>—</u> | <u>8,391</u> | <u>—</u> | <u>32,976</u> | <u>—</u> |
| Total capital improvements .. | <u>\$122,196</u> | <u>\$6,387</u> | <u>\$169,179</u> | <u>\$14,760</u> | <u>\$171,852</u> | <u>\$114,788</u> |

- (a) Properties included in redevelopment costs for 2003 are Tabor Center, Polk and Taylor Buildings and Worldwide Plaza (amenities area).
- (b) Properties included in redevelopment costs for 2002 are 500-600 City Parkway, Tabor Center, Polk and Taylor Buildings and Worldwide Plaza (amenities area).

Tenant Improvements and Leasing Costs

Costs related to the renovation, alteration or build-out of existing office space, as well as related leasing costs, are capitalized and depreciated or amortized over the lease term. These tenant improvements may include, but are not limited to, floor coverings, ceilings, walls, HVAC, mechanical, electrical, plumbing and fire protection systems.

The amounts shown below represent the total tenant improvements and leasing costs for leases which commenced during the period, regardless of when such costs were actually paid.

| | For the years ended December 31, | | | | | |
|---|---|-----------------------------------|---------------------|-----------------------------------|--------------------|-----------------------------------|
| | 2004 | | 2003 | | 2002 | |
| | Total Costs | Total Cost per Square Foot Leased | Total Costs | Total Cost per Square Foot Leased | Total Costs | Total Cost per Square Foot Leased |
| | (Dollars in thousands except per square foot amounts) | | | | | |
| Consolidated Properties: | | | | | | |
| Office Properties: | | | | | | |
| Renewals | \$ 97,214 | \$11.62 | \$128,673 | \$13.07 | \$ 69,710 | \$ 8.14 |
| Retenanted | <u>259,506</u> | <u>23.45</u> | <u>248,364</u> | <u>24.31</u> | <u>183,231</u> | <u>18.43</u> |
| Total/Weighted Average ... | <u>\$356,720</u> | <u>\$18.36</u> | <u>\$377,037</u> | <u>\$18.79</u> | <u>\$252,941</u> | <u>\$13.67</u> |
| Industrial Properties: | | | | | | |
| Renewals | \$ 1,623 | \$ 2.24 | \$ 1,153 | \$ 3.10 | \$ 2,540 | \$ 2.13 |
| Retenanted | <u>2,961</u> | <u>5.96</u> | <u>2,213</u> | <u>3.78</u> | <u>1,153</u> | <u>3.66</u> |
| Total/Weighted Average ... | <u>\$ 4,584</u> | <u>\$ 3.75</u> | <u>\$ 3,366</u> | <u>\$ 3.51</u> | <u>\$ 3,693</u> | <u>\$ 2.45</u> |
| Unconsolidated Joint Ventures: | | | | | | |
| Renewals | \$ 12,330(a) | \$21.95 | \$ 17,936(a) | \$24.09 | \$ 2,203(a) | \$ 7.80 |
| Retenanted | <u>12,576(a)</u> | <u>30.65</u> | <u>8,026(a)</u> | <u>23.21</u> | <u>4,265(a)</u> | <u>14.07</u> |
| Total/Weighted Average ... | <u>\$ 24,906(a)</u> | <u>\$25.62</u> | <u>\$ 25,962(a)</u> | <u>\$23.81</u> | <u>\$ 6,468(a)</u> | <u>\$11.05</u> |
| Total Properties (renewals and retenanted combined): | | | | | | |
| Office (consolidated and unconsolidated) | \$381,626 | \$18.70 | \$402,999 | \$19.05 | \$259,409 | \$13.59 |
| Industrial | <u>4,584</u> | <u>3.75</u> | <u>3,366</u> | <u>3.51</u> | <u>3,693</u> | <u>2.45</u> |
| Total/Weighted Average ... | <u>\$386,210</u> | <u>\$17.86</u> | <u>\$406,365</u> | <u>\$18.38</u> | <u>\$263,102</u> | <u>\$12.77</u> |

(a) Represents our share of unconsolidated joint venture tenant improvements and leasing costs for office properties.

Tenant improvement and leasing costs in 2004 and in 2003 were higher than historical levels due to competitive market conditions for new and renewal leases. These higher tenant improvements and leasing costs contributed to a decrease in net effective rents (contract rents reduced by tenant improvement costs, leasing commissions and any rent concessions) for lease renewals and retenanted properties.

The above information includes capital improvements incurred during the periods shown. Tenant improvements and leasing costs are reported for leases which commenced during the periods shown which is consistent with how we report our per square foot tenant improvements and leasing costs. The amounts included in the consolidated statement of cash flows represent the cash expenditures made during the period regardless of when the leases commence. The differences between these amounts represent timing differences between the lease commencement dates and the actual cash expenditures. In addition, the figures below include expenditures for corporate furniture, fixtures and equipment, software, leasehold improvements and

other. The reconciliation between the amounts above for the consolidated properties and the amounts disclosed in the consolidated statements of cash flows is as follows:

| | For the years ended December 31, | | |
|---|----------------------------------|------------------|------------------|
| | 2004 | 2003 | 2002 |
| | (Dollars in thousands) | | |
| Capital Improvements | \$ 70,594 | \$ 64,052 | \$ 46,662 |
| Tenant Improvements and Leasing Costs: | | | |
| Office Properties | 356,720 | 377,037 | 252,941 |
| Industrial Properties | 4,584 | 3,366 | 3,693 |
| Expenditures for corporate furniture, fixtures and equipment, software, leasehold improvements and other | 10,726 | 32,397 | 5,251 |
| Subtotal | 442,624 | 476,852 | 308,547 |
| Development costs | 50,815 | 96,736 | 92,214 |
| Redevelopment costs | 787 | 8,391 | 32,976 |
| Timing differences | 82,038 | (4,399) | (93) |
| Total capital improvements, tenant improvements and leasing costs | <u>\$576,264</u> | <u>\$577,580</u> | <u>\$433,644</u> |
| Capital and tenant improvements from consolidated statement of cash flows | \$453,227 | \$438,601 | \$328,930 |
| Lease commissions and other costs from consolidated statement of cash flows | 123,037 | 138,979 | 104,714 |
| Total capital improvements, tenant improvements and leasing costs as disclosed on the consolidated statement of cash flows .. | <u>\$576,264</u> | <u>\$577,580</u> | <u>\$433,644</u> |

Developments

We directly own one property under development. This development is funded by working capital and our line of credit. Specifically identifiable direct acquisition, development and construction costs were capitalized, including salaries and related costs, real estate taxes and interest incurred in developing the property. All figures stated below are as of December 31, 2004.

| | Placed in Service Date(a) | Location | Number of Buildings | Square Feet | Costs Incurred To Date | Total Estimated Costs(b) | Current Percentage Leased |
|--------------------------------|---------------------------|---------------|---------------------|-------------|------------------------|--------------------------|---------------------------|
| Cambridge Science Center | 2Q/2004 | Cambridge, MA | 1 | 131,000 | \$40,492 | \$54,900 | 39% |

(Dollars in thousands)

(a) The Placed in Service Date represents the date the certificate of occupancy was obtained. Subsequent to obtaining the certificate of occupancy, the property is expected to undergo a lease-up period.

(b) The Total Estimated Costs represent 100% of the development's estimated costs, including the acquisition cost of the land and building, if any. The Total Estimated Costs are subject to change upon, or prior to, the completion of the development and include amounts required to lease the property.

In addition to the developments described above, we own various undeveloped land parcels on which office space could be built. These various sites include, among others: Russia Wharf, Boston, MA; Reston Town Center, Reston, VA; Dulles Station, Herndon, VA; Prominence in Buckhead, Atlanta, GA; Perimeter Center, Atlanta, GA; Tabor Center, Denver, CO; Bridge Pointe Corporate Centre, San Diego, CA; La Jolla Centre, San Diego, CA; Orange Center, Orange, CA; Skyport Plaza, San Jose, CA; Foundry Square, San Francisco, CA; San Rafael Corporate Center, San Rafael, CA; Station Landing, Walnut Creek, CA; Parkshore Plaza, Folsom, CA; City Center Bellevue, Bellevue, WA; and 8th Street, Bellevue, WA.

There are no unconsolidated joint venture properties under development as of December 31, 2004.

Inflation

Substantially all of our office leases require the tenant to pay, as additional rent, all or a portion of real estate taxes and operating expenses. In addition, many of our office leases provide for fixed increases in base rent or escalations indexed to the Consumer Price Index or other measures. We believe that a significant portion of increases in property operating expenses will be offset, in part, by expense reimbursements and contractual rent increases described above.

Cash Flows

The table below summarizes the changes in our cash and cash equivalents as a result of operating, investing and financing activities for the last three years:

| | For the years ended December 31, | | |
|--|----------------------------------|--------------------|--------------------|
| | 2004 | 2003 | 2002 |
| | (Dollars in thousands) | | |
| Cash and cash equivalents at the beginning of the period | \$ 69,398 | \$ 58,471 | \$ 61,121 |
| Net cash provided by operating activities | 1,207,967 | 1,219,571 | 1,520,702 |
| Net cash (used for) provided by investing activities | (702,153) | 628,041 | (41,683) |
| Net cash (used for) financing activities | <u>(468,086)</u> | <u>(1,836,685)</u> | <u>(1,481,669)</u> |
| Cash and cash equivalents at the end of the period | <u>\$ 107,126</u> | <u>\$ 69,398</u> | <u>\$ 58,471</u> |

Operating Activities

Cash flows from operations depend primarily on cash generated from lease payments from tenants in our properties. The decrease in net cash provided by operating activities is primarily attributable to lower occupancy levels, reduced rental rates and reduced revenues as a result of asset sales.

Investing Activities

Net cash used for and provided by investing activities reflects the net impact of acquisitions and dispositions of properties, investments in and distributions from our unconsolidated joint ventures (including our acquisition of a 50% interest in Colorado Center in 2004 for approximately \$220.8 million), and expenditures for capital improvements, tenant improvements and lease costs. In addition, we received approximately \$32.1 million from the sale of shares of Capital Trust in 2004. We also have received amounts released from escrow deposits primarily from property disposition proceeds.

Financing Activities

Net cash used for financing activities generally includes cash provided by or used for debt transactions, distributions to our common and preferred shareholders and repurchases of our securities.

Additional Items for 2004

Developments in Process

Developments in process decreased approximately \$34.7 million to \$40.5 million at December 31, 2004 compared to \$75.2 million at December 31, 2003. This decrease was a result of placing two developments in service and was partially offset by \$8.9 million of additional costs related to Cambridge Science Center. The developments placed in service were Douglas Corporate Center II with total costs incurred at December 31, 2003 of approximately \$13.6 million and Kruse Woods V with total costs incurred at December 31, 2003 of approximately \$30.0 million.

Investment in Real Estate Held for Sale, Net of Accumulated Depreciation

Northland Plaza, an office property with approximately 296,967 square feet located in Bloomington, Minnesota, was considered held for sale as of December 31, 2004 pursuant to FAS 144. We recognized approximately \$2.1 million to write-down the carrying value of the property to its fair value less costs to sell (determined based on the sales price and estimated transaction costs). The property's net income and the provision for loss is included in discontinued operations. This office property was sold in January 2005 (see Item 8 — Note 24).

Deferred Rent Receivable

Deferred rent receivable increased by approximately \$98.9 million to \$478.2 million at December 31, 2004 compared to \$379.3 million at December 31, 2003. This increase was a result of a \$78.1 million increase in receivables recorded from tenants for the current difference between the straight-line rent and the rent that is contractually due from tenants, a \$5.4 million increase related to the consolidation of SunAmerica Center (in accordance with FIN 46(R)) and a \$15.4 million increase related to the consolidation of the 1301 Avenue of the Americas office building after we acquired the remaining economic interest in the joint venture.

Escrow Deposits and Restricted Cash

Escrow deposits and restricted cash decreased approximately \$26.4 million to \$48.8 million at December 31, 2004 compared to \$75.2 million at December 31, 2003. This decrease was primarily due to the release of escrow funds relating to property sales of approximately \$50.0 million, partially offset by an escrow deposit of approximately \$17.7 million resulting from the acquisition and consolidation of the remaining interest in 1301 Avenue of the Americas.

Investments in Unconsolidated Joint Ventures

Investments in unconsolidated joint ventures decreased by approximately \$10.1 million to \$1,117.1 million at December 31, 2004 compared to \$1,127.2 million at December 31, 2003. This decrease was caused by several transactions during 2004 including the consolidation of 1301 Avenue of the Americas office building of approximately \$157.7 million, the consolidation of Concar of approximately \$54.7 million, partially offset by the acquisition of Colorado Center for \$220.8 million.

Deferred Leasing Costs and Other Related Intangibles

Deferred leasing costs and other related intangibles increased approximately \$136.1 million to \$450.6 million at December 31, 2004 compared to \$314.6 million at December 31, 2003. This increase was primarily a result of leasing costs incurred during 2004 for new and renewal leases of \$123.0 million, deferred leasing costs recorded in accordance with FAS 141 of \$85.3 million and additional lease costs recorded due to consolidation of 1301 Avenue of the Americas, SunAmerica and Concar totaling approximately \$17.8 million, offset by amortization expense of \$83.2 million.

Prepaid Expenses and Other Assets

Prepaid expenses and other assets decreased by approximately \$152.9 million to \$192.0 million at December 31, 2004 compared to \$344.9 million at December 31, 2003. This decrease was primarily a result of an \$82.2 million note receivable related to the SunAmerica Center whose assets, liabilities, and results of operations were consolidated in 2004, a \$21.7 million decrease in prepaid expenses, the sale of our \$6.9 million investment in Four Oaks, the sale of our \$30.0 million investment in shares of Capital Trust and an \$11.1 million decrease in the market value of the forward-starting interest rate swaps.

Other Liabilities

Other liabilities increased by approximately \$86.1 million to approximately \$484.4 million at December 31, 2004 compared to \$398.3 million at December 31, 2003. This increase was primarily due to the

consolidation of the SunAmerica property pursuant to FIN 46(R) and its related mezzanine debt of approximately \$52.7 million.

Preferred Shares

Preferred shares decreased by approximately \$114.1 million due to the redemption of the Series C Preferred Shares in the first quarter 2004.

Critical Accounting Policies and Estimates

Our significant accounting policies are described in Note 2 to the consolidated financial statements included in Item 8 of this Form 10-K. We believe our most critical accounting policies include allowance for doubtful accounts, impairment of long-lived assets, depreciation and amortization, and the fair value of financial instruments including derivative instruments, each of which we discuss below.

Allowance for Doubtful Accounts

Rental revenue from our tenants is our principal source of revenue and is recognized in accordance with GAAP based on the contractual terms of the leases. We monitor the collectibility of accounts receivable from our tenants on an on-going basis. Based on this analysis, historical experience and the current economic environment, we establish provisions, and maintain an allowance for doubtful accounts for estimated losses resulting from the possible inability of our tenants to make required rent payments to us. An allowance for doubtful accounts is recorded during each period and the associated bad debt expense is netted against rental revenue in our consolidated statements of operations. The allowance for doubtful accounts, which represents the cumulative allowances less write-offs of uncollectible rent, is netted against tenant and other receivables and deferred rent receivable on our consolidated balance sheets.

As a result of the slowdown in economic activity, we have continued to experience uncollectible receivables, although at lower levels than prior periods, relating to tenants in bankruptcy or tenants experiencing financial difficulty. If we incorrectly estimate the required allowance for doubtful accounts, our financial condition and results of operations could be adversely affected. Below is our bad debt expense from continuing operations for each of the three years in the period ended December 31, 2004.

| | For the years ended December 31, | | |
|---|----------------------------------|-------------|-------------|
| | 2004 | 2003 | 2002 |
| | (Dollars in thousands) | | |
| Bad debt expense | \$ 5,264 | \$ 12,400 | \$ 27,066 |
| Property operating revenues | \$3,195,851 | \$3,137,151 | \$3,293,568 |
| Bad debt expense as a percentage of property operating revenues | 0.16% | 0.40% | 0.82% |

Impairment of Long-Lived Assets

We review our long-lived assets for potential impairment in accordance with Statement of Financial Accounting Standards No. 144, *Accounting for the Impairment and Disposal of Long-Lived Assets* ("FAS 144"). Under FAS 144, an impairment loss must be recognized when the carrying value of a long-lived asset is not recoverable. The carrying amount of a long-lived asset is not recoverable if it exceeds the sum of the undiscounted cash flows expected to result from the use and eventual disposition of the asset. If it is determined that a permanent impairment of a long-lived asset has occurred, the carrying value of the asset is reduced to its fair value and an impairment loss is recognized for the difference between the carrying value and the fair value.

Our estimate of the expected future cash flows used in testing for impairment is highly subjective and based on, among other things, our estimates regarding current and future market conditions, rental rates, occupancy levels, costs of tenant improvements, leasing commissions and other tenant concessions, assumptions regarding the residual value of our properties at the end of our anticipated holding period and the length of our anticipated holding period. These assumptions could differ materially from actual results in future

periods. If our strategy changes or if market conditions otherwise dictate an earlier sale date, an impairment loss could be recognized and such loss could be material.

During 2004, we recorded a non-cash impairment charge of approximately \$229.2 million on 46 non-core assets comprising approximately 2.8 million square feet. During 2003, we recognized an impairment of approximately \$7.5 million on an office property. There were no impairments in 2002. See Item 8 — Note 7.

Depreciation and Amortization

Statement of Financial Accounting Standards No. 141 *Business Combinations* (“FAS 141”) was effective for business combinations initiated on or after July 1, 2001. Depreciation expense on Properties acquired prior to July 1, 2001 is computed using the straight-line method based on an estimated useful life of approximately 40 years. A significant portion of the acquisition cost of each property was allocated to building (usually 85% to 90% unless the property was subject to a ground lease in which case 100% of the acquisition cost was allocated to building). Depreciation expense on properties acquired subsequent to the effective date of FAS 141 is based on the allocation of the acquisition cost to land, building, tenant improvements and intangibles and the determination of their useful lives are based on management’s estimates. If we do not appropriately allocate to these components or we incorrectly estimate the useful lives of these components, our computation of depreciation and amortization expense may not appropriately reflect the actual impact of these costs over future periods, which will affect net income.

Fair Value of Financial Instruments

We are required to determine periodically the fair value of our mortgage debt and unsecured notes for disclosure purposes. In the determination of these fair values, we use internally developed models that are based on our estimates of current market conditions. We calculate the net present value of the difference between future contractual interest payments and future interest payments based on a current market rate. We determine the current market rate by adding an estimated credit spread to the quoted yields on federal government debt securities with similar maturity dates to our own debt. The credit spread estimates are based on our historical experience in obtaining either secured or unsecured financing and current market conditions.

In accordance with FAS 133, the carrying values of interest rate swaps, as well as the underlying hedged liability, if applicable, are reflected at their fair value. We rely on quotations from a third party to determine these fair values. Derivatives that are not hedges are adjusted to fair value through income. If the derivative is a hedge, depending on the nature of the hedge, changes in the fair value of the derivative are either offset against the change in the fair value of the hedged liability through earnings or recognized in other comprehensive income until the hedged item is recognized in earnings. The ineffective portion of a derivative’s change in fair value is immediately recognized in earnings.

Because the valuations of our financial instruments are based on estimates, the fair value may change if our estimates are inaccurate. For the effect of hypothetical changes in market interest rates on interest expense for variable rate debt, the fair value of total outstanding debt and our interest rate swaps, see the Market Risk section.

Impact of New Accounting Standards and Accounting Standards Recently Adopted

Accounting Policy Recently Adopted

Effective January 1, 2003, we adopted Statement of Financial Accounting Standards No. 123 *Accounting for Stock Based Compensation* (“FAS 123”), which requires a fair value based accounting method for determining compensation expense associated with the issuance of share options and other equity awards. See Item 8 — Note 2 for more information.

See Item 8 — Note 3 for the impact of FIN 46(R) on our financial condition and results of operations.

Subsequent Events

See Item 8 — Note 24 for transactions that occurred subsequent to December 31, 2004.

Funds From Operations (“FFO”)

FFO is a non-GAAP financial measure. We believe FFO, as defined by the Board of Governors of the National Association of Real Estate Investment Trusts (“NAREIT”), to be an appropriate measure of performance for an equity REIT, for the reasons, and subject to the qualifications, specified below. The following table reflects the reconciliation of FFO to net income, the most directly comparable GAAP measure, for the periods presented:

Reconciliation of Net Income to Funds From Operations

For the years ended December 31,

| | 2004 | | | 2003 | | | 2002 | | | 2001 | | | 2000 | | |
|---|-------------|-------------------------------|-------------|-------------------------------|-------------|-------------------------------|-------------|-------------------------------|-------------|-------------------------------|---------|-------------------------------|---------|-------------------------------|--|
| | Dollars | Per Weighted Average Share(b) | Dollars | Per Weighted Average Share(b) | Dollars | Per Weighted Average Share(b) | |
| Reconciliation of net income to FFO(a): | | | | | | | | | | | | | | | |
| Net income | \$ 137,307 | \$ 0.34 | \$ 655,062 | \$ 1.63 | \$ 770,215 | \$ 1.86 | \$ 618,182 | \$ 1.72 | \$ 470,860 | \$ 1.70 | | | | | |
| Plus real estate related depreciation and amortization and less net gain (loss) on sales of real estate, including our share of those items from unconsolidated joint ventures and adjusted for minority interests' share in partially owned properties | 788,029 | 1.97 | 596,481 | 1.49 | 707,697 | 1.71 | 532,260 | 1.48 | 424,845 | 1.53 | | | | | |
| Plus extraordinary item | 33,697 | 0.08 | — | — | — | — | 1,000 | 0.00 | — | — | | | | | |
| Plus cumulative effect of a change in accounting principle | (87,784) | (0.22) | (65,381) | (0.16) | (79,225) | (0.19) | (63,527) | (0.18) | (52,086) | (0.19) | | | | | |
| Less minority interests in EOP Partnership share of add back for real estate related depreciation and amortization, net gain (loss) on sales of real estate, extraordinary item and cumulative effect of a change in accounting principle | 871,249 | 2.17 | 1,186,162 | 2.96 | 1,398,687 | 3.37 | 1,089,057 | 3.02 | 843,619 | 3.04 | | | | | |
| FFO | (39,093) | (0.10) | (51,872) | (0.13) | (62,573) | (0.15) | (57,041) | (0.16) | (43,348) | (0.16) | | | | | |
| Put option settlement | 832,156 | 2.08(d) | 1,134,290 | 2.83 | 1,336,114 | 3.22 | 1,034,671 | 2.87 | 797,695 | 2.88 | | | | | |
| FFO available to common shareholders — basic | | | | | | | | | | | | | | | |
| Adjustments to arrive at FFO available to common shareholders plus assumed conversions: | | | | | | | | | | | | | | | |
| Net income and FFO | \$ 137,307 | \$ 871,249 | \$ 655,062 | \$ 1,186,162 | \$ 770,215 | \$ 1,398,687 | \$ 618,182 | \$ 1,089,057 | \$ 470,860 | \$ 843,619 | | | | | |
| Put option settlement | (39,093) | (39,093) | (51,872) | (51,872) | (62,573) | (62,573) | (57,041) | (57,041) | (43,348) | (43,348) | | | | | |
| Preferred distributions | 98,214 | 832,156 | 603,190 | 1,134,290 | 707,642 | 1,336,114 | 563,796 | 1,034,671 | 424,936 | 797,695 | | | | | |
| Net income and FFO available to common shareholders | 11,747 | 11,747 | 74,152 | 74,152 | 89,205 | 89,205 | 76,249 | 76,249 | 59,376 | 59,376 | | | | | |
| Net income allocated to minority interests in EOP Partnership | — | — | — | — | — | — | — | — | — | — | | | | | |
| Minority interests in EOP Partnership share of add back for real estate related depreciation and amortization, net gain (loss) on sales of real estate, extraordinary item and cumulative effect of a change in accounting principle | — | 87,784 | — | 65,381 | — | 79,225 | — | 63,527 | — | 52,086 | | | | | |
| Preferred distributions on Series B preferred shares, of which are assumed to be converted into Common Shares(c) | — | — | — | 15,724 | — | 15,724 | — | 15,727 | — | 15,750 | | | | | |
| Net income and FFO available to common shareholders plus assumed conversions | \$ 109,961 | \$ 931,687 | \$ 677,342 | \$ 1,289,547 | \$ 796,847 | \$ 1,520,368 | \$ 640,945 | \$ 1,190,174 | \$ 484,312 | \$ 924,907 | | | | | |
| Weighted average Common Shares, dilutive potential common shares plus assumed conversions outstanding | 450,997,247 | 450,997,247 | 452,561,353 | 460,950,707 | 469,138,720 | 477,528,074 | 411,986,897 | 420,379,753 | 318,997,407 | 327,400,767 | | | | | |
| Net income and FFO available to common shareholders plus assumed conversions per share | \$ 0.24 | \$ 2.07(d) | \$ 1.50 | \$ 2.80 | \$ 1.70 | \$ 3.18 | \$ 1.55 | \$ 2.83 | \$ 1.52 | \$ 2.82 | | | | | |
| Common Shares and common share equivalents | | | | | | | | | | | | | | | |
| Weighted average Common Shares outstanding (used for both net income and FFO basic per share calculation) | 400,755,733 | 400,755,733 | 401,016,093 | 414,689,029 | 414,689,029 | 414,689,029 | 360,026,097 | 360,026,097 | 277,186,733 | 277,186,733 | | | | | |
| Redemption of Units for Common Shares | 48,163,569 | 48,163,569 | 49,578,372 | 52,445,745 | 52,445,745 | 52,445,745 | 48,893,485 | 48,893,485 | 38,880,961 | 38,880,961 | | | | | |
| Impact of share options, restricted shares and put options which are dilutive to both net income and FFO | 2,077,945 | 2,077,945 | 1,966,888 | 2,003,946 | 2,003,946 | 2,003,946 | 3,067,315 | 3,067,315 | 2,929,713 | 2,929,713 | | | | | |
| Weighted average Common Shares and dilutive potential common shares used for net income available to common shareholders | 450,997,247 | 450,997,247 | 452,561,353 | 469,138,720 | 469,138,720 | 469,138,720 | 411,986,897 | 411,986,897 | 318,997,407 | 318,997,407 | | | | | |
| Impact of conversion of Series B preferred shares(c) | — | — | 8,389,354 | 8,389,354 | 8,389,354 | 8,389,354 | 8,392,856 | 8,392,856 | 8,403,360 | 8,403,360 | | | | | |
| Weighted average Common Shares, dilutive potential common shares plus assumed conversions used for the calculation of FFO available to common shareholders plus assumed conversions | 450,997,247 | 450,997,247 | 460,950,707 | 477,528,074 | 477,528,074 | 477,528,074 | 420,379,753 | 420,379,753 | 327,400,767 | 327,400,767 | | | | | |

(a) FFO is a non-GAAP financial measure. The most directly comparable GAAP measure is net income, to which it is reconciled. See definition below.

(b) FFO per share may not total the sum of the per share components in the reconciliation due to rounding.

(c) The Series B preferred shares are not dilutive to EPS for each period presented and are not dilutive to FFO per share for the year ended December 31, 2004 but are dilutive to FFO per share for all other periods presented.

(d) FFO per share for the year ended December 31, 2004 includes a \$229.2 million non-cash impairment charge, or \$.51 per share on a diluted basis, recorded in the third quarter 2004. By definition, impairment charges are not added back to net income when calculating FFO.

FFO Definition:

FFO is defined as net income, computed in accordance with accounting principles generally accepted in the United States ("GAAP"), excluding gains or losses from sales of properties, plus real estate related depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. Adjustments for unconsolidated partnerships and joint ventures are calculated to reflect funds from operations on the same basis. We believe that FFO is helpful to investors as one of several measures of the performance of an equity REIT. We further believe that by excluding the effect of depreciation, amortization and gains or losses from sales of real estate, all of which are based on historical costs and which may be of limited relevance in evaluating current performance, FFO can facilitate comparisons of operating performance between periods and between other equity REITs. Investors should review FFO, along with GAAP net income when trying to understand a REIT's operating performance. We compute FFO in accordance with standards established by NAREIT, which may not be comparable to FFO reported by other REITs that do not define the term in accordance with the current NAREIT definition or that interpret the current NAREIT definition differently than we do. FFO does not represent cash generated from operating activities in accordance with GAAP, nor does it represent cash available to pay distributions and should not be considered as an alternative to net income, determined in accordance with GAAP, as an indication of our financial performance, or to cash flow from operating activities, determined in accordance with GAAP, as a measure of our liquidity, nor is it indicative of funds available to fund our cash needs, including our ability to make cash distributions.

Item 7A. Quantitative and Qualitative Disclosures About Market Risk.

Quantitative and qualitative disclosures about market risk are incorporated herein by reference from Item 7.

Item 8. Financial Statements and Supplementary Data.

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Trustees and Shareholders of Equity Office Properties Trust

We have audited the accompanying consolidated balance sheets of Equity Office Properties Trust ("Equity Office") as of December 31, 2004 and 2003, and the related consolidated statements of operations, shareholders' equity, net comprehensive income and cash flows for each of the three years in the period ended December 31, 2004. Our audits also included the financial statement schedule listed in the Index at Item 15(a). These financial statements and schedule are the responsibility of Equity Office's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Equity Office at December 31, 2004 and 2003, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 2004, in conformity with accounting principles generally accepted in the United States. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of Equity Office's internal control over financial reporting as of December 31, 2004, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 14, 2005 expressed an unqualified opinion thereon.

As discussed in Notes 2 and 3 to the consolidated financial statements, in 2004 Equity Office changed its method of accounting for certain property holding entities and other subsidiaries in which Equity Office owns less than a 100% equity interest. In addition, in 2003 Equity Office changed its method of accounting for stock-based employee compensation.

ERNST & YOUNG LLP

Chicago, Illinois
March 14, 2005

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Trustees and Shareholders of Equity Office Properties Trust

We have audited management's assessment, included in the accompanying Management's Annual Report on Internal Control Over Financial Reporting included at Item 9A, that Equity Office Properties Trust ("Equity Office") maintained effective internal control over financial reporting as of December 31, 2004, based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Equity Office's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assessment that Equity Office maintained effective internal control over financial reporting as of December 31, 2004 is fairly stated, in all material respects, based on the COSO criteria. Also, in our opinion, Equity Office maintained, in all material respects, effective internal control over financial reporting as of December 31, 2004, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets as of December 31, 2004 and 2003, and the related consolidated statements of operations, shareholders' equity, net comprehensive income and cash flows for each of the three years in the period ended December 31, 2004, and the financial statement schedule listed in the Index at Item 15(a), of Equity Office and our report dated March 14, 2005, expressed an unqualified opinion thereon.

ERNST & YOUNG LLP

Chicago, Illinois
March 14, 2005

**EQUITY OFFICE PROPERTIES TRUST
CONSOLIDATED BALANCE SHEETS**

| | December 31, | |
|--|---|---------------------|
| | 2004 | 2003 |
| | (Dollars in thousands, except per share amounts) | |
| Assets: | | |
| Investments in real estate | \$24,970,416 | \$23,934,848 |
| Developments in process | 40,492 | 75,232 |
| Land available for development | 252,524 | 251,151 |
| Investments in real estate held for sale, net of accumulated depreciation | 41,255 | 43,911 |
| Accumulated depreciation | (3,164,511) | (2,571,002) |
| Investments in real estate, net of accumulated depreciation | 22,140,176 | 21,734,140 |
| Cash and cash equivalents | 107,126 | 69,398 |
| Tenant and other receivables (net of allowance for doubtful accounts of \$6,908 and \$6,490, respectively) | 75,775 | 79,880 |
| Deferred rent receivable | 478,184 | 379,329 |
| Escrow deposits and restricted cash | 48,784 | 75,186 |
| Investments in unconsolidated joint ventures | 1,117,143 | 1,127,232 |
| Deferred financing costs (net of accumulated amortization of \$59,748 and \$48,176, respectively) | 61,734 | 64,337 |
| Deferred leasing costs and other related intangibles (net of accumulated amortization of \$193,348 and \$157,445, respectively) | 450,625 | 314,568 |
| Prepaid expenses and other assets (net of discounts of \$2,304 and \$66,200, respectively) | 191,992 | 344,940 |
| Total Assets | \$24,671,539 | \$24,189,010 |
| Liabilities, Minority Interests, Mandatorily Redeemable Preferred Shares and Shareholders' Equity: | | |
| Liabilities: | | |
| Mortgage debt (net of (discounts) of \$(13,683) and \$(13,663), respectively) | \$ 2,609,067 | \$ 2,315,889 |
| Unsecured notes (net of (discounts) premiums of \$(38,362) and \$12,412, respectively) | 9,652,392 | 8,828,912 |
| Lines of credit | 548,000 | 334,000 |
| Accounts payable and accrued expenses | 556,851 | 573,069 |
| Distribution payable | 2,652 | 3,899 |
| Other liabilities (net of (discounts) of \$(28,536) and \$0, respectively) | 484,378 | 398,273 |
| Commitments and contingencies | — | — |
| Total Liabilities | 13,853,340 | 12,454,042 |
| Minority Interests: | | |
| EOP Partnership | 1,065,376 | 1,191,741 |
| Partially owned properties | 182,041 | 183,863 |
| Total Minority Interests | 1,247,417 | 1,375,604 |
| Mandatorily Redeemable Preferred Shares: | | |
| 5.25% Series B Convertible, Cumulative Redeemable Preferred Shares, liquidation preference \$50.00 per share, 5,990,000 issued and outstanding | 299,500 | 299,500 |
| Shareholders' Equity: | | |
| Preferred Shares, 100,000,000 authorized: | | |
| 8.625% Series C Cumulative Redeemable Preferred Shares, liquidation preference \$25.00 per share, 0 and 4,562,900 issued and outstanding, respectively | — | 114,073 |
| 7.75% Series G Cumulative Redeemable Preferred Shares, liquidation preference \$25.00 per share, 8,500,000 issued and outstanding | 212,500 | 212,500 |
| Common Shares, \$0.01 par value; 750,000,000 shares authorized, 403,842,441 and 400,460,388 issued and outstanding, respectively | 4,038 | 4,005 |
| Other Shareholders' Equity: | | |
| Additional paid in capital | 10,479,305 | 10,396,864 |
| Deferred compensation | (1,916) | (5,889) |
| Dividends in excess of accumulated earnings | (1,359,722) | (652,036) |
| Accumulated other comprehensive loss (net of accumulated amortization of \$5,133 and (\$73), respectively) | (62,923) | (9,653) |
| Total Shareholders' Equity | 9,271,282 | 10,059,864 |
| Total Liabilities, Minority Interests, Mandatorily Redeemable Preferred Shares and Shareholders' Equity | \$24,671,539 | \$24,189,010 |

See accompanying notes.

EQUITY OFFICE PROPERTIES TRUST
CONSOLIDATED STATEMENTS OF OPERATIONS

| | For the years ended December 31, | | |
|---|--|--------------------|--------------------|
| | 2004 | 2003 | 2002 |
| | (Dollars in thousands, except per share amounts) | | |
| Revenues: | | | |
| Rental | \$ 2,554,471 | \$ 2,490,291 | \$ 2,565,132 |
| Tenant reimbursements | 432,733 | 431,516 | 470,966 |
| Parking | 117,448 | 111,160 | 112,897 |
| Other | 76,973 | 88,323 | 128,666 |
| Fee income | 14,226 | 15,861 | 15,907 |
| Total revenues | <u>3,195,851</u> | <u>3,137,151</u> | <u>3,293,568</u> |
| Expenses: | | | |
| Depreciation | 701,216 | 637,441 | 598,744 |
| Amortization | 82,469 | 64,473 | 51,441 |
| Real estate taxes | 367,610 | 344,625 | 353,090 |
| Insurance | 37,938 | 27,877 | 38,014 |
| Repairs and maintenance | 350,059 | 332,140 | 336,439 |
| Property operating | 428,891 | 405,996 | 405,844 |
| Ground rent | 25,467 | 20,287 | 20,325 |
| Corporate general and administrative | 52,242 | 62,479 | 65,790 |
| Impairment | 228,272 | 7,500 | — |
| Total expenses | <u>2,274,164</u> | <u>1,902,818</u> | <u>1,869,687</u> |
| Operating income | <u>921,687</u> | <u>1,234,333</u> | <u>1,423,881</u> |
| Other income (expense): | | | |
| Interest and dividend income | 8,302 | 12,580 | 22,148 |
| Realized gain on settlement of derivatives and sale of marketable securities | 28,976 | 9,286 | — |
| Interest: | | | |
| Expense incurred | (835,385) | (819,730) | (809,033) |
| Amortization of deferred financing costs and prepayment expenses .. | (15,337) | (6,976) | (4,964) |
| Total other income (expense) | <u>(813,444)</u> | <u>(804,840)</u> | <u>(791,849)</u> |
| Income before income taxes, allocation to minority interests, income from investments in unconsolidated joint ventures and gain on sales of real estate | 108,243 | 429,493 | 632,032 |
| Income taxes | (2,012) | (5,388) | (9,101) |
| Minority Interests: | | | |
| EOP Partnership | (11,747) | (74,152) | (89,205) |
| Partially owned properties | (10,973) | (8,080) | (7,120) |
| Income from investments in unconsolidated joint ventures | 50,304 | 79,882 | 106,852 |
| Gain on sales of real estate | 21,901 | 99,110 | — |
| Income from continuing operations | 155,716 | 520,865 | 633,458 |
| Discontinued operations (including net gain on sales of real estate and property held for sale of \$5,473, \$61,953, and \$17,926, respectively) .. | 15,288 | 134,197 | 136,757 |
| Income before cumulative effect of a change in accounting principle ... | 171,004 | 655,062 | 770,215 |
| Cumulative effect of a change in accounting principle | (33,697) | — | — |
| Net income | 137,307 | 655,062 | 770,215 |
| Preferred distributions | (39,093) | (51,872) | (62,573) |
| Net income available to common shareholders | <u>\$ 98,214</u> | <u>\$ 603,190</u> | <u>\$ 707,642</u> |
| Earnings per share — basic: | | | |
| Income from continuing operations per share | <u>\$ 0.29</u> | <u>\$ 1.21</u> | <u>\$ 1.41</u> |
| Net income available to common shareholders per share | <u>\$ 0.25</u> | <u>\$ 1.50</u> | <u>\$ 1.71</u> |
| Weighted average Common Shares outstanding | <u>400,755,733</u> | <u>401,016,093</u> | <u>414,689,029</u> |
| Earnings per share — diluted: | | | |
| Income from continuing operations per share | <u>\$ 0.28</u> | <u>\$ 1.20</u> | <u>\$ 1.41</u> |
| Net income available to common shareholders per share | <u>\$ 0.24</u> | <u>\$ 1.50</u> | <u>\$ 1.70</u> |
| Weighted average Common Shares outstanding and dilutive potential common shares | <u>450,997,247</u> | <u>452,561,353</u> | <u>469,138,720</u> |
| Distributions declared per Common Share outstanding | <u>\$ 2.00</u> | <u>\$ 2.00</u> | <u>\$ 2.00</u> |

See accompanying notes.

EQUITY OFFICE PROPERTIES TRUST
CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

| | For the years ended December 31, | | |
|---|----------------------------------|---------------------|---------------------|
| | 2004 | 2003 | 2002 |
| | (Dollars in thousands) | | |
| Mandatorily Redeemable Preferred Shares | \$ 299,500 | \$ 299,500 | \$ 299,500 |
| Preferred Shares: | | | |
| Balance, beginning of period | \$ 326,573 | \$ 576,573 | \$ 563,923 |
| Issuance of 7.75% Series G Cumulative Redeemable Preferred Shares ... | — | — | 212,500 |
| Redemptions | (114,073) | (250,000) | (199,850) |
| Balance, end of period | <u>\$ 212,500</u> | <u>\$ 326,573</u> | <u>\$ 576,573</u> |
| Common Shares, \$0.01 par Value Per Share: | | | |
| Balance, beginning of period | \$ 4,005 | \$ 4,112 | \$ 4,145 |
| Issuance of Common Shares through exercise of share options | 24 | 16 | 17 |
| Issuance of Common Shares in exchange for Units | 14 | 10 | 26 |
| Common Shares issued for restricted shares, trustee fees and for the dividend reinvestment plan, net of restricted shares retired, net of cancellations | 9 | 9 | 3 |
| Common Shares repurchased | (14) | (142) | (79) |
| Balance, end of period | <u>\$ 4,038</u> | <u>\$ 4,005</u> | <u>\$ 4,112</u> |
| Additional Paid in Capital: | | | |
| Balance, beginning of period | \$10,396,864 | \$10,691,610 | \$10,788,273 |
| Issuance of Common Shares through exercise of share options | 59,245 | 37,728 | 39,998 |
| Issuance of Common Shares in exchange for Units | 37,491 | 23,855 | 62,163 |
| Common Shares issued for restricted shares, trustee fees and for the dividend reinvestment plan, net of restricted shares retired, net of cancellations | 2,473 | (9) | 11,869 |
| Offering costs | (84) | (257) | (7,042) |
| Amortization of offering costs | 6,737 | — | — |
| Common Shares repurchased | (37,760) | (363,344) | (196,803) |
| Compensation expense related to restricted shares and stock options issued to employees | 13,992 | 7,500 | — |
| Adjustment for minority interests ownership in EOP Partnership | 347 | (219) | (6,848) |
| Balance, end of period | <u>\$10,479,305</u> | <u>\$10,396,864</u> | <u>\$10,691,610</u> |
| Deferred Compensation: | | | |
| Balance, beginning of period | \$ (5,889) | \$ (15,472) | \$ (19,822) |
| Restricted shares granted | — | — | (17,060) |
| Restricted shares retired | — | — | 7,669 |
| Amortization of restricted shares | 3,973 | 9,583 | 13,741 |
| Balance, end of period | <u>\$ (1,916)</u> | <u>\$ (5,889)</u> | <u>\$ (15,472)</u> |
| Dividends in Excess of Accumulated Earnings: | | | |
| Balance, beginning of period | \$ (652,036) | \$ (452,636) | \$ (327,537) |
| Net income | 137,307 | 655,062 | 770,215 |
| Preferred distributions | (39,093) | (51,872) | (62,573) |
| Distributions to common shareholders | (805,900) | (802,590) | (832,741) |
| Balance, end of period | <u>\$ (1,359,722)</u> | <u>\$ (652,036)</u> | <u>\$ (452,636)</u> |

See accompanying notes.

EQUITY OFFICE PROPERTIES TRUST
CONSOLIDATED STATEMENTS OF NET COMPREHENSIVE INCOME

| | For the years ended December 31, | | |
|--|----------------------------------|------------------|------------------|
| | <u>2004</u> | <u>2003</u> | <u>2002</u> |
| | (Dollars in thousands) | | |
| Net income | \$137,307 | \$655,062 | \$770,215 |
| Other comprehensive (loss) income: | | | |
| Unrealized holding (losses) gains on forward starting interest rate swaps .. | (34,665) | 8,930 | (18,611) |
| Reversal of unrealized holding loss (gain) on settlement of forward starting interest rate swaps | 45,115 | (768) | — |
| (Payments) proceeds from settlement of forward starting interest rate swaps | (69,130) | 768 | — |
| Reclassification of ineffective portion of swap settlement payment to net income | 212 | — | — |
| Amortization of payments (proceeds) from settlement of forward starting interest rate swaps | 5,206 | (73) | — |
| Unrealized holding gains from investments arising during the year | 23 | 848 | 396 |
| Reclassification adjustment for realized (gains) losses included in net income | <u>(31)</u> | <u>(1,142)</u> | <u>116</u> |
| Net comprehensive income | <u>\$ 84,037</u> | <u>\$663,625</u> | <u>\$752,116</u> |

See accompanying notes.

EQUITY OFFICE PROPERTIES TRUST
CONSOLIDATED STATEMENTS OF CASH FLOWS

| | For the years ended December 31, | | |
|--|----------------------------------|------------|------------|
| | 2004 | 2003 | 2002 |
| | (Dollars in thousands) | | |
| Operating Activities: | | | |
| Net income | \$ 137,307 | \$ 655,062 | \$ 770,215 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | |
| Expense (revenue) recognized related to acquired lease obligations, net | 2,114 | (68) | — |
| Amortization of discounts included in interest and dividend income | (337) | (357) | (856) |
| Depreciation and amortization (including discontinued operations) | 808,481 | 737,102 | 695,892 |
| Ineffective portion of swap settlement payment included in interest expense | 212 | — | — |
| Amortization of (premiums) discounts on unsecured notes and settled interest rate protection agreements included in interest expense | (3,638) | (19,904) | (7,183) |
| Compensation expense related to restricted shares and stock options issued to employees | 17,965 | 17,094 | 14,961 |
| Income from investments in unconsolidated joint ventures | (50,304) | (79,882) | (106,852) |
| Net distributions from unconsolidated joint ventures | 66,829 | 87,268 | 129,753 |
| Net gain on sales of real estate (including discontinued operations) | (27,374) | (161,063) | (17,926) |
| (Gain) on sale of investment in Capital Trust preferred shares | (2,302) | — | — |
| Impairment (including discontinued operations) | 229,170 | 7,500 | — |
| Cumulative effect of a change in accounting principle | 33,697 | — | — |
| Provision for doubtful accounts | 5,455 | 12,803 | 27,995 |
| Income allocated to minority interests (including discontinued operations) | 22,940 | 82,268 | 96,405 |
| Changes in assets and liabilities: | | | |
| Decrease (increase) in rents receivables | 7,289 | (6,893) | 30,236 |
| (Increase) in deferred rent receivables | (88,651) | (72,240) | (77,123) |
| Decrease (increase) in prepaid expenses and other assets | 49,824 | (8,409) | (27,861) |
| (Decrease) in accounts payable and accrued expenses | (7,659) | (17,487) | (22,883) |
| Increase (decrease) in other liabilities | 6,949 | (13,223) | 15,929 |
| Net cash provided by operating activities | 1,207,967 | 1,219,571 | 1,520,702 |
| Investing Activities: | | | |
| Property acquisitions | (472,053) | (189,415) | (53,067) |
| Property dispositions | 414,256 | 1,345,554 | 377,150 |
| Capital and tenant improvements | (453,227) | (438,601) | (328,930) |
| Lease commissions and other costs | (123,037) | (138,979) | (104,714) |
| Sale of investment in Capital Trust preferred shares | 32,089 | — | 20,086 |
| Decrease in escrow deposits and restricted cash | 124,167 | 23,329 | 167,026 |
| (Investments in) distributions from unconsolidated joint ventures | (220,833) | 24,854 | (125,231) |
| Investments in notes receivable | (3,515) | — | — |
| Repayments of notes receivable | — | 1,299 | 5,997 |
| Net cash (used for) provided by investing activities | (702,153) | 628,041 | (41,683) |

EQUITY OFFICE PROPERTIES TRUST
CONSOLIDATED STATEMENTS OF CASH FLOWS — (continued)

| | For the years ended December 31, | | |
|---|----------------------------------|--------------------|--------------------|
| | 2004 | 2003 | 2002 |
| | (Dollars in thousands) | | |
| Financing Activities: | | | |
| Proceeds from mortgage debt | — | — | 14,427 |
| Principal payments on mortgage debt | (438,828) | (233,809) | (156,052) |
| Proceeds from unsecured notes | 2,061,979 | 494,810 | 239,127 |
| Repayment of unsecured notes | (1,205,000) | (700,000) | (310,000) |
| Proceeds from lines of credit | 6,123,300 | 5,215,400 | 1,336,350 |
| Repayment of lines of credit | (5,909,300) | (5,087,100) | (1,374,950) |
| Payments of loan costs | (2,920) | (8,678) | (4,296) |
| Settlement of interest rate swap agreements | (69,130) | 768 | 42,810 |
| Distributions to minority interests in partially owned properties | (12,810) | (10,062) | (10,401) |
| Payment of offering costs | (84) | (257) | (187) |
| Proceeds from exercise of stock options | 59,269 | 37,744 | 40,015 |
| Distributions to common shareholders and unitholders | (902,865) | (901,259) | (935,083) |
| Distributions from (contributions to) unconsolidated joint ventures related to financing transactions | 16,820 | 29,512 | (2,897) |
| Repurchase of Common Shares | (37,774) | (363,486) | (196,882) |
| Redemption of Units | (3,904) | (6,427) | (106,690) |
| Repurchase of preferred shares | (114,073) | (250,000) | (199,850) |
| Issuance of preferred shares | — | — | 205,645 |
| Payment of preferred distributions | (32,766) | (53,841) | (62,755) |
| Net cash (used for) financing activities | <u>(468,086)</u> | <u>(1,836,685)</u> | <u>(1,481,669)</u> |
| Net increase (decrease) in cash and cash equivalents | 37,728 | 10,927 | (2,650) |
| Cash and cash equivalents at the beginning of the period | <u>69,398</u> | <u>58,471</u> | <u>61,121</u> |
| Cash and cash equivalents at the end of the period | <u>\$ 107,126</u> | <u>\$ 69,398</u> | <u>\$ 58,471</u> |

EQUITY OFFICE PROPERTIES TRUST
CONSOLIDATED STATEMENTS OF CASH FLOWS — (continued)

| | For the years ended December 31, | | |
|---|----------------------------------|--------------|--------------|
| | 2004 | 2003 | 2002 |
| | (Dollars in thousands) | | |
| Supplemental Information: | | | |
| Interest paid during the period, including a reduction of interest expense for capitalized interest of \$4,648, \$10,089, and \$21,447, respectively . . . | \$ 824,289 | \$ 849,337 | \$ 836,573 |
| Non-Cash Investing and Financing Activities: | | | |
| Investing Activities: | | | |
| Escrow deposits used for property acquisitions | \$ 36,541 | \$ — | \$ 70,030 |
| Escrow deposits related to property dispositions | \$ (117,144) | \$ (69,330) | \$ (70,025) |
| Mortgage loan repayment as a result of a property disposition (including prepayment expense of \$375 in the year ended December 31, 2004) | \$ (5,830) | \$ (16,279) | \$ — |
| Mortgage loan assumed upon acquisition of property | \$ 82,970 | \$ — | \$ — |
| Mortgage loan assumed upon consolidation of property | \$ — | \$ 59,166 | \$ — |
| Units issued in connection with property acquisition | \$ 50 | \$ — | \$ — |
| Changes in accounts due to a like-kind exchange: | | | |
| Increase in investment in real estate due to property acquisition | \$ 130,203 | \$ — | \$ — |
| Decrease in investment in real estate due to property disposition | \$ (130,865) | \$ — | \$ — |
| Decrease in accumulated depreciation | \$ 9,137 | \$ — | \$ — |
| Decrease in other assets and liabilities | \$ (1,770) | \$ — | \$ — |
| Changes in accounts due to consolidation of existing interest in a property as a result of acquiring the remaining economic interest: | | | |
| Decrease in investment in unconsolidated joint ventures | \$ (157,659) | \$ — | \$ — |
| Increase in investment in real estate | \$ 612,411 | \$ — | \$ — |
| Increase in accumulated depreciation | \$ (44,440) | \$ — | \$ — |
| Increase in mortgage debt | \$ (451,285) | \$ — | \$ — |
| Increase in other assets and liabilities | \$ 40,973 | \$ — | \$ — |
| Changes in accounts due to partial sale of real estate: | | | |
| Increase in investment in unconsolidated joint ventures | \$ 18,445 | \$ 155,710 | \$ — |
| Decrease in investment in real estate | \$ (21,726) | \$ (169,390) | \$ — |
| Decrease in accumulated depreciation | \$ 4,310 | \$ 19,336 | \$ — |
| Decrease in other assets and liabilities | \$ (1,030) | \$ (4,460) | \$ — |
| Financing Activities: | | | |
| Mortgage loan repayment as a result of a property disposition (including prepayment expense of \$375 in the year ended December 31, 2004) | \$ 5,830 | \$ 16,279 | \$ — |
| Mortgage loan assumed upon consolidation of property | \$ — | \$ (59,166) | \$ — |
| Issuance of unsecured notes at a discount of \$10,048 in exchange for \$250 million MandatOry Par Put Remarketed Securities SM | \$ — | \$ — | \$ (254,631) |
| Exchange of \$250 million MandatOry Par Put Remarketed Securities SM , including an unamortized premium of \$4,631, for \$264,679 notes due 2012 issued in February 2002 | \$ — | \$ — | \$ 254,631 |

See accompanying notes.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1 — BUSINESS OF EQUITY OFFICE

Equity Office Properties Trust (“Equity Office”) is a Maryland real estate investment trust (“REIT”) and is the sole general partner of EOP Operating Limited Partnership, a Delaware limited partnership (“EOP Partnership”). The use of the word “we”, “us”, or “our” refers to Equity Office and its subsidiaries, including EOP Partnership, except where the context otherwise requires. We are a fully integrated, self-administered and self-managed real estate company principally engaged, through our subsidiaries, in owning, managing, leasing, acquiring and developing office properties. At December 31, 2004, we owned or had an interest in 698 office properties comprising approximately 125.7 million rentable square feet of office space in 18 states and the District of Columbia and were located in 27 markets and 126 submarkets. On a weighted average basis, the office properties were 87.7% occupied at December 31, 2004. Approximately 41.6% of the rentable square feet are located in central business districts and approximately 58.4% of the rentable square feet are located in suburban markets.

NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

We own substantially all of our assets and conduct substantially all of our operations through EOP Partnership and its subsidiary entities. We owned approximately 89.5% and 89.1% of EOP Partnership at December 31, 2004 and 2003, respectively, through our ownership of partnership units in EOP Partnership (“Units”). All intercompany transactions and balances have been eliminated in consolidation. Property holding entities and other subsidiaries of which we own 100% of the equity or receive all of the economics are consolidated. For those joint ventures of which we own less than 100% of the equity interest, we consolidate the property if we receive substantially all of the economics or have the direct or indirect ability to make major decisions. Major decisions are defined in the respective joint venture agreements and generally include participating and protective rights such as decisions regarding major leases, encumbering the entities with debt and whether to dispose of the entities. We also consolidate certain property holding entities and other subsidiaries in which we own less than a 100% equity interest when the entity is a variable interest entity and we are the primary beneficiary (as defined in FASB Interpretation 46(R) *Consolidation of Variable Interest Entities*, an Interpretation of ARB No. 51, as revised (“FIN 46(R)”).

Investments in Real Estate

Rental property and improvements, including interest and other costs capitalized during construction, are included in investments in real estate and are stated at cost. Expenditures for ordinary maintenance and repairs are expensed as they are incurred. Significant renovations and improvements, which improve or extend the useful life of the assets, are capitalized. Rental property and improvements, excluding land, are depreciated over their estimated useful lives using the straight-line method. The estimated useful lives by asset category are:

| <u>Asset Category</u> | <u>Estimated Useful Life</u> |
|------------------------------|------------------------------|
| Building | 23-45 years |
| Building improvements | 3-40 years |
| Tenant improvements | Term of lease |
| Furniture and fixtures | 3-12 years |

In accordance with Statement of Financial Accounting Standards No. 141 *Business Combinations* (“FAS 141”), we allocate the purchase price of real estate to land, building, tenant improvements and intangibles (such as the value of above, below and at-market leases, origination costs associated with the in-place leases, and the value of tenant relationships, if any). The values of the above and below market leases are recorded to “deferred leasing costs and other related intangibles” in the consolidated balance sheets and are amortized and recorded as either an increase (in the case of below market leases) or a decrease (in the

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES — (continued)

case of above market leases) to rental income over the remaining term of the associated lease. The value associated with in-place leases and tenant relationships is also recorded in “deferred leasing costs and other related intangibles” and amortized over the expected term, which includes an estimated probability of the lease renewal, and its estimated term. If a tenant vacates its space prior to the contractual termination of the lease or the estimated renewal term and no rental payments are being made on the lease, any unamortized balance of the related intangible will be written off. The tenant improvements and origination costs are amortized as an expense over the remaining term of the lease or charged against earnings if the lease is terminated prior to its contractual expiration date.

In accordance with FAS 141 and its applicability to acquired in-place leases, we perform (or engage a third party to perform) the following procedures for properties we acquire:

- 1) estimate the value of the real estate “as if vacant” as of the acquisition date;
- 2) allocate that value among land, building improvements, building, and equipment and determine the associated asset life for each;
- 3) compute the value of the difference between the “as if vacant” value and the purchase price, which will represent the total intangible assets;
- 4) allocate the value of the above and below market leases to the intangible assets and determine the associated life of the above/below market leases;
- 5) calculate the value and associated life of tenant relationships, if any, by taking the direct identifiable benefits of the customer relationship and discounting them to present value;
- 6) estimate the fair value of the in-place tenant improvements, legal/marketing expense and leasing commissions and calculate the associated asset life;
- 7) estimate the fair value of assumed debt, if any; and
- 8) allocate the remaining intangible value to the in-place leases and their associated lives.

We account for the impairment or disposal of long-lived assets in accordance with Statement of Financial Accounting Standards No. 144, *Accounting for the Impairment or Disposal of Long Lived Assets* (“FAS 144”). Rental properties are individually evaluated for impairment when conditions exist which may indicate that it is probable that the sum of expected future cash flows (on an undiscounted basis) over the anticipated holding period is less than its historical cost. Upon determination that a permanent impairment has occurred, rental properties are reduced to their fair value. If a property is considered held for sale, an impairment loss is recognized if the fair value of the property, less the estimated cost to sell, is less than the carrying amount of the property. Depreciation expense ceases once a property is considered held for sale.

Developments in process are carried at cost, which includes land acquisition cost, architectural fees, general contractor fees, capitalized interest, internal costs related directly to the development and other costs related directly to the construction of the property. Depreciation is not recorded until the property is placed in service, which occurs after a certificate of occupancy is received.

Land available for development is carried at cost and is not depreciated. Land available for development includes various vacant land parcels that may have some improvements such as utility service.

Investments in Unconsolidated Joint Ventures

Investments in unconsolidated joint ventures are accounted for using the equity method of accounting because we do not have majority control over the activities of our partners but we do have the ability to exercise significant influence over the operating and financing policies of the joint ventures. Our net equity investment is reflected on our consolidated balance sheets and our consolidated statements of operations

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES — (continued)

include our share of net income or loss from the unconsolidated joint ventures. Any difference between the carrying amount of these investments and the historical cost of the underlying equity is primarily the result of a step-up in basis as a result of acquisitions. This increase in basis is depreciated as an adjustment to income from unconsolidated joint ventures, generally over 40 years.

Deferred Leasing Costs

Deferred leasing costs consist primarily of commissions paid to third parties for new and renewal leases. Deferred leasing costs are amortized over the terms of the respective leases on a straight-line basis. We also record deferred leasing costs in accordance with FAS 141 when allocating the purchase price to acquired in-place leases (see *Investments in Real Estate* above).

Deferred Financing Costs

Deferred financing costs consist primarily of fees paid to third parties for financing transactions. Deferred financing costs are amortized over the terms of the respective financings on a straight-line basis, which has approximated the effective-yield method.

Revenue Recognition

We recognize income from rent, tenant reimbursements and lease termination fees and other income once all of the following criteria are met in accordance with SEC Staff Accounting Bulletin 104:

- the agreement has been fully executed and delivered;
- services have been rendered;
- the amount is fixed or determinable; and
- the collectibility of the amount is reasonably assured.

We record rental income on a straight-line basis as earned during the lease term. Certain leases provide for tenant occupancy during periods for which no rent is due or where minimum rent payments change during the lease term. Accordingly, a receivable is recorded representing the difference between the straight-line rent and the rent that is contractually due from the tenant. These amounts are classified as deferred rent receivable on the consolidated balance sheets. When a property is acquired, the terms of existing leases are considered to commence as of the acquisition date for purposes of this calculation. Deferred rental revenue included in rental income for the years ended December 31, 2004, 2003 and 2002 totalled approximately \$79.5 million, \$71.9 million and \$65.5 million from continuing operations, respectively. Deferred rental revenue is not recognized for income tax purposes.

Tenant reimbursements represent amounts due from tenants for items such as common area maintenance, real estate taxes and other recoverable costs. Tenant reimbursement revenue is recognized as the related expenses are incurred.

Lease termination income, which is included in other revenue, represents amounts received from tenants in connection with the early termination of their remaining lease obligation. If, upon termination of the lease, it is probable that the tenant will file for bankruptcy within 90 days, or if significant contingencies in the lease termination agreement exist or if the tenant has not yet vacated the building, we will defer recognizing the lease termination fee as revenue until such uncertainties have been eliminated.

Cash Equivalents

Cash equivalents are considered to be highly liquid investments purchased with a maturity of three months or less at the date of purchase.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES — (continued)

Allowance for Doubtful Accounts

An allowance for doubtful accounts is maintained for estimated losses resulting from the inability of certain tenants to meet the contractual obligations under their lease agreements. Management actively reviews receivables from tenants and determines the probability of collection for receivables identified as potentially uncollectible. The amount of the allowance is recorded net of any security deposits or outstanding letters of credit held by us from the tenant.

Escrow Deposits and Restricted Cash

Escrow deposits primarily consist of amounts held by mortgage lenders to provide for future real estate tax expenditures and tenant improvements, earnest money deposits on acquisitions and net proceeds from property sales that were executed as a tax-deferred disposition. Restricted cash represents amounts committed for various utility and security deposits.

Fair Value of Financial Instruments

Our debt consists of notes that have fixed and variable interest rates. The fair market value of variable rate debt approximates book value because the interest rate is based on LIBOR plus a spread, which approximates a market interest rate. As of December 31, 2004 and 2003, the fair value of our fixed-rate debt was approximately \$1.1 billion and \$1.3 billion higher than the book value of approximately \$10.9 billion and \$11.1 billion, respectively, primarily due to the general decrease in market interest rates on secured and unsecured debt. In the determination of these fair values, we use internally developed models that are based on our estimates of current market conditions. The net present value of the difference between future contractual interest payments and future interest payments based on a current market rate represents the difference between the book value and the fair value. We determine the current market rate by adding an estimated credit spread to the quoted yields on federal government debt securities with similar maturity dates to our own debt. The credit spread estimates are based on our historical experience in obtaining either secured or unsecured financing and is also affected by current market conditions.

In accordance with Statement of Financial Accounting Standards No. 133 *Accounting for Derivative Instruments and Hedging Activities* ("FAS 133"), the carrying values of interest rate swaps, as well as the underlying hedged liability, if applicable, are reflected at their fair value. We rely on quotations from a third party to determine these fair values.

In addition, the carrying values of cash equivalents, restricted cash, escrow deposits, tenant and other rents receivable, prepaid expenses and other assets, accounts payable and accrued expenses and other liabilities approximate their fair value.

Derivatives and Hedging Activities

We may periodically enter into certain interest rate protection and interest rate swap agreements to effectively convert fixed rate debt to a floating rate basis, to hedge anticipated future financings, or convert floating rate debt to a fixed rate basis. Amounts paid or received under these agreements are recognized as an adjustment to interest expense when such amounts are incurred or earned. For effective cash flow hedges, settlement amounts paid or received in connection with settled or unwound interest rate protection agreements and interest rate swap agreements are deferred and recorded to accumulated other comprehensive income and amortized as an adjustment to interest expense over the remaining term of the related financing transaction. For effective fair value hedges, changes in the fair value of the derivative will be offset against the corresponding change in fair value of the hedged asset, liability, or firm commitment through net income or recognized in other comprehensive income until the hedged item is recognized in net income. The ineffective

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES — (continued)

portion of a derivative's change in fair value will be recognized in net income. All derivative instruments are recorded at fair value. Derivatives that are not hedges must be adjusted to fair value through net income.

Income Taxes

Our properties are primarily owned by limited partnerships or limited liability companies, which are substantially pass-through entities. Some of the pass-through entities have corporate general partners or members, which are subject to federal and state income and franchise taxes. Our property management business, which provides management services to properties owned by third parties and provides certain other services to many of our properties, is owned by a corporation and is subject to federal and state income and franchise taxes.

We have elected to be taxed as a REIT under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended (the "Code"). As a REIT, we generally will not be subject to federal income tax if we distribute 100% of our annual taxable income to our shareholders. As a REIT, we are subject to a number of organizational and operational requirements. If we fail to qualify as a REIT in any taxable year, we will be subject to federal income tax (including any applicable alternative minimum tax) on our taxable income at regular corporate tax rates. Even if we qualify for taxation as a REIT, we may be subject to state and local income taxes and to federal income tax and excise tax on our undistributed income. In addition, taxable income from our taxable REIT subsidiaries is subject to federal, state and local income taxes. The aggregate cost of land and depreciable property, net of accumulated tax depreciation, for federal income tax purposes as of December 31, 2004 and 2003 was approximately \$13.9 billion and \$14.4 billion, respectively.

Reconciliation Between Net Income and Estimated Taxable Income (Unaudited):

| | For the years ended December 31, | | |
|---|----------------------------------|-------------------|------------------|
| | 2004 | 2003 | 2002 |
| | (Dollars in thousands) | | |
| Net income available to Common Shares | \$ 98,214 | \$ 603,190 | \$707,642 |
| Straight-line rent adjustments | (80,374) | (76,847) | (72,891) |
| Preferred distributions not deductible for tax | 32,192 | 51,872 | 62,573 |
| Tax gain on sale of real estate in excess of GAAP gain | 78,268 | 232,299 | 72,658 |
| Excess of GAAP depreciation/amortization over tax depreciation/ amortization | 360,840 | 230,182 | 146,389 |
| Other adjustments | (50,580) | (57,775) | (74,635) |
| Impairment | 229,170 | 7,500 | — |
| Cumulative effect of a change in accounting principle | 33,697 | — | — |
| Net operating loss utilization | — | (69,199) | — |
| Taxable income | 701,427 | 921,222 | 841,736 |
| Less capital gains | (119,329) | (393,362) | (90,584) |
| Adjusted taxable income subject to 90% dividend requirement | <u>\$ 582,098</u> | <u>\$ 527,860</u> | <u>\$751,152</u> |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES — (continued)

Reconciliation Between Cash Distributions Paid and Distributions Paid Deduction (Unaudited):

| | For the years ended December 31, | | |
|--|----------------------------------|------------------|------------------|
| | 2004 | 2003 | 2002 |
| | (Dollars in thousands) | | |
| Cash dividends paid | \$831,580 | \$854,462 | \$895,314 |
| Less: Dividends designated to prior year | (66,760) | — | — |
| Plus: Dividends designated from following year | — | 66,760 | — |
| Less: Return of capital distributions | (63,393) | — | (53,578) |
| Dividends paid deduction | <u>\$701,427</u> | <u>\$921,222</u> | <u>\$841,736</u> |

Characterization of Distributions (Unaudited):

| | For the years ended December 31, | | | | | |
|--------------------------------------|----------------------------------|---------------|------------------|---------------|------------------|---------------|
| | 2004 | | 2003 | | 2002 | |
| | \$ | % | \$ | % | \$ | % |
| | (Dollars in thousands) | | | | | |
| Ordinary income | \$614,358 | 76.9% | \$456,674 | 56.9% | \$694,986 | 83.5% |
| Qualified dividends | 7,308 | 0.9% | 3,210 | 0.4% | — | — |
| Return of capital | 63,393 | 7.9% | — | — | 53,578 | 6.4% |
| Capital gains | 84,366 | 10.6% | 227,133 | 28.3% | 60,656 | 7.3% |
| Unrecaptured section 1250 gain | 29,963 | 3.7% | 115,573 | 14.4% | 23,521 | 2.8% |
| Common distributions | 799,388 | <u>100.0%</u> | 802,590 | <u>100.0%</u> | 832,741 | <u>100.0%</u> |
| Preferred distributions | 32,192 | | 51,872 | | 62,573 | |
| Total REIT distributions | <u>\$831,580</u> | | <u>\$854,462</u> | | <u>\$895,314</u> | |

Minority Interests

EOP Partnership

Net income is allocated to minority interest partners in EOP Partnership based on their weighted average ownership percentage during the period. The ownership percentage is calculated by dividing the number of Units held by the minority interest partners by the sum of the Units held by us and the Units held by the minority interest partners, all calculated based on the weighted average days outstanding. For the years ended December 31, 2004 and 2003, we had an 89.3% and 89.0% weighted average interest in EOP Partnership, respectively. Minority interest in EOP Partnership on the consolidated balance sheets is calculated by dividing the number of Units held by the minority interest partners by the sum of the Units held by us and the Units held by the minority interest partners, all calculated based on the total Units outstanding at the end of the year. As of December 31, 2004 and 2003 we had an 89.5% and 89.1% interest in EOP Partnership, respectively. Changes in the number of outstanding Common Shares and Units will change our ownership interest and the ownership interest of the minority interest partners.

Partially Owned Properties

We consolidate certain properties that we control, but do not wholly own. The minority interest partners' share of the equity of these consolidated properties is reflected in the consolidated balance sheets as "Minority Interests — Partially owned properties." The net income from these properties attributable to the minority

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES — (continued)

interest partners is reflected as “Minority Interests — Partially owned properties” in the consolidated statements of operations.

In May 2003, the Financial Accounting Standards Board (“FASB”) issued Statement of Financial Accounting Standards No. 150 *Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity* (“FAS 150”). FAS 150 establishes standards for classifying and measuring as liabilities certain financial instruments that embody obligations of the issuer and have characteristics of both liabilities and equity. FAS 150 is effective for all financial instruments created or modified after May 31, 2003, and otherwise is effective July 1, 2003. In November 2003, the FASB issued FSP No. FAS 150-3, which deferred for an indefinite period the classification and measurement provisions, but not the disclosure provisions, of FAS 150 as it relates to certain noncontrolling interests that are classified as equity in the financial statements of a subsidiary but would be classified as a liability in the parent’s financial statements under FAS 150 (e.g., minority interests in consolidated limited-life subsidiaries).

We are presently the controlling partner in various consolidated entities having a minority interest book value of approximately \$98.3 million at December 31, 2004. The organizational documents of these entities contain provisions that require the entities to be liquidated through the sale of their assets upon reaching the future date specified in each respective agreement. As controlling partner, we have an obligation to cause these property owning entities to distribute proceeds of liquidation to the minority interest partners in these partially owned properties only if the net proceeds received by the entities from the sale of its assets warrant a distribution based on the agreements. As of December 31, 2004, we estimate the value of minority interest distributions would have been approximately \$160 million (“Settlement Value”) had the entities been liquidated. This Settlement Value is based on the estimated third party consideration realizable by the entities upon a hypothetical disposition of the properties and is net of all other assets and liabilities and yield maintenance (or prepayment penalties) associated with the hypothetical repayment of any mortgages encumbering the properties, that would have been due. The amount of any potential distribution to minority interest holders in our partially owned properties is very difficult to predict due to many factors, including the inherent uncertainty of real estate sales. If the entities’ underlying assets are worth less than the underlying liabilities, we have no obligation to remit any consideration to the minority interest holders in partially owned properties.

Use of Estimates

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States (“GAAP”) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

Reclassifications

Certain reclassifications have been made to the previously reported 2003 and 2002 statements in order to provide comparability with the 2004 statements reported herein. These reclassifications have not changed the 2003 or 2002 results of operations or combined shareholders’ equity and mandatorily redeemable preferred shares.

Share Based Employee Compensation Plans

Effective January 1, 2003, we adopted Statement of Financial Accounting Standards No. 123 *Accounting for Stock Based Compensation* (“FAS 123”), which requires a fair value based accounting method for determining compensation expense associated with the issuance of share options and other equity awards. In accordance with Statement of Financial Accounting Standards No. 148 *Accounting for Stock-Based*

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES — (continued)

Compensation — Transition and Disclosure — an Amendment of FASB Statement No. 123 (“FAS 148”), we employed the prospective method for adopting FAS 123, which requires the recognition of compensation expense based on the fair value method for share options and other equity awards granted on or after January 1, 2003 and for certain modifications made subsequent to December 31, 2002 to share options and other equity awards that were outstanding as of December 31, 2002. Compensation expense is recognized ratably over the respective vesting period of the award. Prior to January 1, 2003, we accounted for the issuance of share options and other equity awards in accordance with Accounting Principles Board Opinion No. 25 *Accounting for Stock Issued to Employees* (“APB 25”).

The following table illustrates the unaudited effect on net income available to common shareholders and earnings per share if the fair value based method had been applied to all outstanding and unvested share options for the last three years. Compensation expense related to restricted share awards is not presented in the table below because the expense amount is the same under APB 25 and FAS 123 and, therefore, is already reflected in net income.

| | <u>For the years ended December 31,</u> | | |
|---|--|------------------|------------------|
| | <u>2004</u> | <u>2003</u> | <u>2002</u> |
| | <small>(Dollars in thousands, except per share data)</small> | | |
| Historical net income available to common shareholders | \$98,214 | \$603,190 | \$707,642 |
| Add back compensation expense for share options included in historical net income available to common shareholders | 5,150 | 2,907 | 1,265 |
| Deduct compensation expense for share options determined under fair value based method | (9,493) | (10,916) | (12,117) |
| Allocation of net expense to minority interests in EOP Partnership | <u>464</u> | <u>877</u> | <u>1,215</u> |
| Pro forma net income available to common shareholders | <u>\$94,335</u> | <u>\$596,058</u> | <u>\$698,005</u> |
| Earnings per share — basic: | | | |
| Historical net income available to common shareholders per share | \$ 0.25 | \$ 1.50 | \$ 1.71 |
| Pro forma net income available to common shareholders per share | \$ 0.24 | \$ 1.49 | \$ 1.68 |
| Earnings per share — diluted: | | | |
| Historical net income available to common shareholders per share | \$ 0.24 | \$ 1.50 | \$ 1.70 |
| Pro forma net income available to common shareholders per share | \$ 0.23 | \$ 1.48 | \$ 1.68 |

In December 2004, the FASB issued Statement of Financial Accounting Standards No. 123 (revised 2004), *Share-Based Payment* (“FAS 123(R)”), which replaces FAS 123. Generally, the approach in FAS 123(R) is similar to the approach described in FAS 123. However, FAS 123(R) requires all share-based payments to employees, including grants of employee share options, to be recognized in the income statement based on their fair values. Pro forma disclosure is no longer an alternative. FAS 123(R) must be adopted no later than July 1, 2005. Early adoption is permitted in periods in which financial statements have not yet been issued. We expect to adopt FAS 123(R) on July 1, 2005.

The provisions of FAS 123(R) may be adopted using either a modified prospective method or a modified retrospective method. Adoption under a modified prospective method requires compensation expense to be recognized based on the requirements of FAS 123(R) for all share-based payments granted after its effective date and the requirements of FAS 123 for all awards granted to employees prior to its effective date that

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES — (continued)

remain unvested on the effective date. Adoption under a modified retrospective method includes the requirements of the modified prospective method described above, but also permits restatement based on the amounts previously recognized under FAS 123 for purposes of pro forma disclosures either for (a) all periods presented or (b) prior interim periods of the year of adoption. We plan to adopt FAS 123(R) using the modified prospective method.

Upon the required adoption of FAS 123(R), we expect to continue to use the Black-Scholes method to estimate the fair value of stock options granted to employees. Because FAS 123(R) must be applied not only to new awards but to previously granted awards that are not fully vested on the effective date, and because we adopted FAS 123 using the prospective transition method (which applied only to awards granted, modified or settled after the adoption date), compensation expense for some previously granted awards that were not recognized under FAS 123 will be recognized under FAS 123(R). This amount will have an immaterial effect on the financial statements. Had we adopted FAS 123(R) in prior periods, the impact of that standard would have approximated the impact of FAS 123 as described in the disclosure of pro forma net income and earnings per share above.

NOTE 3 — VARIABLE INTEREST ENTITIES

Under the provisions of FIN 46(R), which we adopted on January 1, 2004, we consolidated the assets, liabilities and results of operations of two properties, as follows:

SunAmerica Center

We consolidated SunAmerica Center, an office property located in Century City, California, which is comprised of approximately 780,063 square feet. We own an approximate 67% share of a \$202.2 million mezzanine-level debt position, for which we paid approximately \$73.9 million in 1999. As a result of this ownership position, we determined we were the primary beneficiary of this variable interest entity. As of December 31, 2003, this investment was recorded as a note receivable and was included in other assets. The note matures in August 2014 and prior to then interest is payable based on available cash flow. Our maximum exposure to loss as a result of the investment is equivalent to the \$73.9 million we invested in 1999 and an additional \$2.5 million which we may be required to loan the entity in the event of a cash shortfall. Our payment recourse is limited to the mezzanine borrower's equity in the property.

As a result of the consolidation of SunAmerica Center, we recorded a cumulative effect of a change in accounting principle loss of approximately \$33.7 million in 2004. The effect on our assets and liabilities as a result of the consolidation of SunAmerica Center as of January 1, 2004 was:

| | <u>(Dollars in thousands)</u> |
|--|-------------------------------|
| Investment in real estate | \$ 330,787 |
| Accumulated depreciation | \$ (31,219) |
| Mortgage debt | \$(203,225) |
| Net other assets and liabilities, including a net discount of \$31,476 | \$(130,040)(a) |

- (a) As of January 1, 2004, our joint venture partner's share of the mezzanine-level debt of approximately \$49.7 million is recorded in other liabilities, which is net of a discount of approximately \$31.5 million. Interest expense on the approximate \$66 million face amount of the joint venture partner's debt is accrued at 7.25% per annum and the discount is amortized to interest expense through the maturity of the mezzanine-level loan in 2014. The remaining debt of approximately \$15 million does not accrue interest.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 3 — VARIABLE INTEREST ENTITIES — (continued)

Concar

We consolidated Concar, an office property located in San Mateo, California, which comprises approximately 218,985 square feet. We own an approximate 79.96% economic interest in this property. As a result of this ownership position, we determined we were the primary beneficiary of this variable interest entity. This property was consolidated during the fourth quarter 2004 but made effective as of January 1, 2004, resulting in the revision of the first three quarters of 2004 (see Note 19 — Quarterly Data).

The effect on our assets and liabilities as a result of the consolidation of Concar as of January 1, 2004 was:

| | <u>(Dollars in thousands)</u> |
|---|-------------------------------|
| Investment in real estate | \$ 53,154 |
| Accumulated depreciation | \$ (1,274) |
| Investment in unconsolidated joint ventures | \$(54,731) |
| Minority Interests — partially owned properties | \$ (3,054) |
| Net other assets and liabilities | \$ 5,905 |

NOTE 4 — INVESTMENTS IN REAL ESTATE

The following major accounts comprise our real estate investments:

| | <u>December 31,</u> | |
|--|-------------------------------|---------------------|
| | <u>2004</u> | <u>2003</u> |
| | <u>(Dollars in thousands)</u> | |
| Land | \$ 2,968,993 | \$ 2,732,828 |
| Land available for development | 252,524 | 251,151 |
| Building | 20,191,223 | 19,437,414 |
| Building improvements | 549,357 | 690,710 |
| Tenant improvements | 1,176,280 | 968,267 |
| Furniture and fixtures | 84,563 | 105,629 |
| Developments in process | 40,492 | 75,232 |
| Investment in real estate held for sale, net of accumulated depreciation | <u>41,255</u> | <u>43,911</u> |
| Investments in real estate | 25,304,687 | 24,305,142 |
| Accumulated depreciation | <u>(3,164,511)</u> | <u>(2,571,002)</u> |
| Net investments in real estate | <u>\$22,140,176</u> | <u>\$21,734,140</u> |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 4 — INVESTMENTS IN REAL ESTATE — (continued)

We have acquired the following properties, or partial interests therein, since January 1, 2002:

| <u>Property</u> | <u>Location</u> | <u>Acquisition Date</u> | <u>Number of Buildings (Unaudited)</u> | <u>Square Feet (Unaudited)</u> | <u>Purchase Price (Dollars in thousands)</u> |
|---------------------------------|--------------------|-------------------------|--|--------------------------------|--|
| 2004: | | | | | |
| Office Properties: | | | | | |
| 1301 Avenue of the Americas(a) | New York, NY | February/April | — | — | \$151,132 |
| American Center | Tyson's Corner, VA | May 25 | 2 | 328,741 | 60,500 |
| 500 Orange Tower(a) | Orange, CA | May 25 | — | — | 50 |
| Colorado Center(a)(b) | Santa Monica, CA | July 30 | 6 | 1,091,090 | 221,785 |
| 717 Fifth Avenue(c) | New York, NY | September 8 | 1 | 323,984 | 160,500 |
| Olympus Corporate Centre | Roseville, CA | September 22 | 4 | 191,494 | 37,923 |
| Redstone Plaza(d) | Newport Beach, CA | September 23 | 2 | 166,562 | 38,000 |
| Commerce Plaza(d) | Oakbrook, IL | September 23 | 3 | 510,757 | 99,000 |
| 5800 & 6000 Meadows | Lake Oswego, OR | September 30 | 2 | 198,347 | 49,000 |
| La Jolla Executive Tower | La Jolla, CA | November 17 | 1 | 227,570 | 70,500 |
| Westech 360 | Austin, TX | November 19 | 4 | 178,777 | 28,604 |
| Shoreline Office Center | Mill Valley, CA | December 14 | 2 | 97,910 | 19,175 |
| Foundry Square II(a) | San Francisco, CA | December 30 | — | — | 2,700 |
| | | | <u>27</u> | <u>3,315,232</u> | <u>\$938,869</u> |
| Vacant Land: | | | | | |
| Station Oaks Landing | Walnut Creek, CA | January 14 | — | — | \$ 15 |
| Dulles Station(a)(e) | Herndon, VA | September 15 | — | — | 7,600 |
| La Jolla Centre III & IV | San Diego, CA | December 22 | — | — | 5,526 |
| | | | — | — | \$ 13,141 |
| 2003: | | | | | |
| Office Properties: | | | | | |
| The John Hancock Complex(a) | Boston, MA | May 21 | — | — | \$ 25,132 |
| U.S. Bank Tower | Denver, CO | August 12 | 1 | 485,902 | 80,200 |
| Key Center(a) | Bellevue, WA | September 10 | — | — | 15,600 |
| 225 West Santa Clara Street ... | San Jose, CA | December 31 | 1 | 343,391 | 103,041 |
| | | | <u>2</u> | <u>829,293</u> | <u>\$223,973</u> |
| Vacant Land: | | | | | |
| Parkshore Plaza Phase V | Folsom, CA | September 30 | — | — | \$ 3,423 |
| Other: | | | | | |
| Riverside Centre Land | Portland, OR | August 15 | — | — | \$ 360 |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 4 — INVESTMENTS IN REAL ESTATE — (continued)

| <u>Property</u> | <u>Location</u> | <u>Acquisition Date</u> | <u>Number of Buildings (Unaudited)</u> | <u>Square Feet (Unaudited)</u> | <u>Purchase Price (Dollars in thousands)</u> |
|---------------------------------|------------------|-------------------------|--|--------------------------------|--|
| 2002: | | | | | |
| Office Properties: | | | | | |
| Griffin Towers(a) | Santa Ana, CA | March 25 | — | — | \$ 50,800 |
| Army and Navy Club Building . . | Washington, D.C. | May 24 | 1 | 102,822 | 37,375 |
| Liberty Place | Washington, D.C. | September 13 | <u>1</u> | <u>157,550</u> | <u>54,948</u> |
| | | | <u>2</u> | <u>260,372</u> | <u>\$143,123</u> |
| Other: | | | | | |
| 10880 Wilshire Boulevard Land | Los Angeles, CA | November 20 | <u>—</u> | <u>—</u> | <u>\$ 28,009</u> |

- (a) See Joint Venture Activity below.
- (b) We acquired a 50% interest in this office property and account for our investment under the equity method (see Note 8 — Investments in Unconsolidated Joint Ventures).
- (c) This property consists of both office and retail space. We acquired all of the office space, except for the fourth floor. An unaffiliated party acquired all of the retail space and the fourth floor office space.
- (d) These properties were acquired through a like-kind exchange transaction in which we disposed of certain industrial properties (see Note 5 — Sales of Real Estate).
- (e) We acquired a 70% interest in this vacant land parcel (see Note 13 — Minority Interests in Partially Owned Properties).

The allocations of the purchase prices and other costs related to the acquisition of tangible and intangible assets are based on management's current best estimate, and are subject to adjustment within one year of the closing date of each respective acquisition.

During 2004, we recorded approximately \$85.3 million of intangible assets related to properties acquired, of which, approximately \$71.0 million represented the value of in-place leases, approximately \$8.8 million represented origination costs (such as leasing commissions and legal costs) associated with in-place leases, and approximately \$5.6 million was attributed to the value of above and below market leases. Such amounts are included in "deferred leasing costs and other related intangibles" in the consolidated balance sheets (see Note 2 — Summary of Significant Accounting Policies). Our share of the intangible assets associated with properties acquired in 2004 that we account for under the equity method of accounting was approximately \$20.1 million, of which, approximately \$21.2 million represents the value of in-place leases, approximately \$(3.7) million represents the value of below market leases, and approximately \$2.6 million represents the value of origination costs associated with in-place leases.

Joint Venture Activity

2004

In December 2004, we acquired an additional 12.5% interest in Foundry Square II for approximately \$2.7 million from an existing partner. The joint venture partner's interest was previously accounted for in minority interests in partially owned properties and the book value was approximately \$5.7 million when we acquired the interest. The \$3.0 million difference between the purchase price and the book value was recorded as a reduction to our historical cost of the asset.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 4 — INVESTMENTS IN REAL ESTATE — (continued)

In September 2004, we, together with a joint venture partner, acquired Dulles Station for approximately \$10.9 million (our share of the purchase price was \$7.6 million). The purchase price was paid with cash and a \$2.7 million note that is payable on the date that construction commences on the land. We are a 70% partner in the joint venture and have control over major decisions. Accordingly, we consolidate this property. Our partner's 30% share of the joint venture is included in Minority Interests — Partially owned properties on the consolidated balance sheets.

In July 2004, we acquired a 50% interest in Colorado Center for approximately \$221.8 million.

In May 2004, we acquired the remaining interest in the 500 Orange office property by issuing 1,930 Units valued at approximately \$50,000 to the existing partner.

In February 2004, we acquired one of our partner's 15.53% economic interest in the 1301 Avenue of the Americas office building for approximately \$60.7 million and we assumed our partner's share of the mortgage notes of approximately \$83.0 million. Our economic interest in the joint venture is now 100%, and we control all major decisions. Accordingly, we have consolidated the property. This property was previously accounted for under the equity method. The consolidated mortgage debt encumbering this property upon consolidation was approximately \$534.3 million. In addition, we acquired another joint venture partner's interest for approximately \$7.5 million in April 2004.

2003

In September 2003, we acquired the remaining 20% equity interest in the Key Center office building from Wright Runstad Associates Limited Partnership ("WRALP") and affiliates in exchange for our 30% equity interest in WRALP and a cash payment by us of approximately \$7.9 million. In connection with the acquisition of Key Center, we assumed and subsequently repaid the mortgage debt secured by the property. As a result of the acquisition, the property is now consolidated.

In May 2003, we acquired approximately 8.1% of the equity in the joint venture that owns The John Hancock Complex in Boston, Massachusetts for approximately \$25.0 million. The investment in the joint venture is accounted for under the cost method of accounting because we own a noncontrolling interest in the property. Our investment is included in prepaid expenses and other assets on the consolidated balance sheets.

2002

In 2002, we acquired the remaining interest in the Griffin Towers office property in exchange for our assumption of the partner's share of the joint venture debt of approximately \$50.8 million. We had previously accounted for our investment in Griffin Towers under the equity method and now consolidate the property.

In 2000, we formed a joint venture with an entity controlled by William Wilson III ("Wilson Investors"), one of our trustees at the time, to develop, construct, lease and manage Foundry Square I. In 2002, the tenant that was to occupy the entire building upon its completion terminated its lease for \$85 million. Wilson Investors' share of the lease termination income and consideration for its joint venture interest was approximately \$26 million from which Wilson Investors repaid the \$12 million outstanding balance under our \$25 million loan commitment previously to Wilson Investors and accrued interest of approximately \$2 million. Our share of the lease termination income was approximately \$40 million and was recorded as income from investment in unconsolidated joint ventures in 2002. In connection with this transaction, we acquired Wilson Investors' interest in Foundry Square I.

In December 2002, we completed a transaction with Wilson/Equity Office, LLC ("W/EO") and Wilson Investors pursuant to which we acquired W/EO's interests in various projects known as Foundry Square II, Foundry Square III (a land parcel that was under option), the Ferry Building, San Rafael Corporate Center I and San Rafael Corporate Center II (a land parcel). Wilson Investors acquired W/EO's interest in a project

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 4 — INVESTMENTS IN REAL ESTATE — (continued)

known as Larkspur (a land parcel under option) and Wilson Investors acquired the operating business and all assets of W/EO other than its ownership interests in the development projects known as Foundry Square IV and Concar. W/EO's and our interests in Foundry Square IV and Concar remained unchanged as a result of this transaction. Joint ventures with other unaffiliated parties on the projects in which we acquired W/EO's interest also remain unchanged as a result of this transaction. This transaction was accounted for as a nonmonetary exchange since the assets included in the exchange were similar and the cash consideration exchanged was minimal. No gain or loss was recognized in connection with the transaction. Our investment in Larkspur and the EOP-Wilson Investors joint venture's operating business was recorded as additional basis in the assets received since it represented the fair value of Wilson Investors' equity in the assets received.

NOTE 5 — SALES OF REAL ESTATE

2004

During 2004, we disposed of five office properties comprising approximately 0.6 million square feet, 71 industrial properties comprising approximately 5.1 million square feet (a), and one vacant land parcel to various unaffiliated parties for approximately \$504.4 million. The net income, including the gain on the sale of these properties of approximately \$7.4 million, is included in discontinued operations. We also sold partial interests in two office properties comprising approximately 1.5 million square feet for approximately \$172.2 million and recognized a gain of approximately \$20.1 million. In addition, we sold our 3% interest in an office property for approximately \$7.7 million and recognized a gain of approximately \$0.2 million. We recorded an additional \$1.8 million of net gains during 2004 related to adjustments made to properties sold in 2003.

(a) Of the 71 industrial properties disposed of during 2004, 29 were sold in a single transaction to an unrelated party for approximately \$73.3 million in cash (before closing costs) and two office properties valued at approximately \$137.0 million for total consideration of approximately \$210.3 million (35% monetary/65% nonmonetary). The net book value of the 29 industrial properties sold was approximately \$198.0 million. This transaction was accounted for as a like-kind exchange transaction which also included cash. Because the transaction included a monetary and nonmonetary component, we recognized a gain on sale of approximately \$3.6 million on the monetary portion of the transaction. The nonmonetary portion of this transaction yielded no gain or loss. The remaining book value of the industrial properties, or approximately \$130.0 million, represents the book value of the two office properties acquired in the transaction. The two office properties acquired are Commerce Plaza and Redstone Plaza, as further described in Note 4 — Investments in Real Estate.

2003

During 2003, we disposed of 53 office properties comprising approximately 5.2 million square feet and 32 residential units, two industrial properties comprising approximately 0.2 million square feet and four vacant land parcels to various unaffiliated parties for approximately \$933.1 million. The net income, including the gain on the sale of these properties of approximately \$62.0 million, is included in discontinued operations. We also sold partial interests in 13 office properties comprising approximately 3.3 million square feet for approximately \$596.5 million and recognized a gain of approximately \$99.1 million.

2002

During 2002, we disposed of 45 office properties comprising approximately 3.1 million square feet, four parking facilities, two industrial properties comprising approximately 0.1 million square feet and three land parcels to various unaffiliated parties for approximately \$508.3 million. The net income, including the gain on the sale of these properties of approximately \$17.9 million, is included in discontinued operations.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 5 — SALES OF REAL ESTATE — (continued)

Property Held for Sale

Northland Plaza, an office property comprising approximately 0.3 million square feet and located in Bloomington, Minnesota, was held for sale as of December 31, 2004 pursuant to FAS 144. We recognized an impairment loss of approximately \$2.1 million to write-down the carrying value of the property to its fair value less costs to sell (determined based on the sales price and estimated transaction costs). The property's net income and the impairment loss is included in discontinued operations. This office property was sold in January 2005 (see Note 24 — Subsequent Events).

The net income for properties sold and properties held for sale is reflected in the consolidated statements of operations as *Discontinued Operations* for the periods presented. The properties that were partially sold are not reflected as discontinued operations in accordance with FAS 144. Below is a summary of the results of operations for properties classified as *Discontinued Operations*:

| | <u>For the years ended December 31,</u> | | |
|---|---|------------------|------------------|
| | <u>2004</u> | <u>2003</u> | <u>2002</u> |
| | (Dollars in thousands) | | |
| Property operating revenues | <u>\$32,969</u> | <u>\$142,310</u> | <u>\$230,623</u> |
| Expenses: | | | |
| Depreciation and amortization | 9,459 | 28,437 | 40,819 |
| Property operating | 11,902 | 41,169 | 69,574 |
| Ground rent | — | 18 | 164 |
| Impairment | <u>898</u> | <u>—</u> | <u>—</u> |
| Total expenses | <u>22,259</u> | <u>69,624</u> | <u>110,557</u> |
| Operating income | <u>10,710</u> | <u>72,686</u> | <u>120,066</u> |
| Other income (expense): | | | |
| Interest and dividend income | 2 | 161 | 233 |
| Interest expense and amortization of deferred financing costs and prepayment expenses | <u>(672)</u> | <u>(649)</u> | <u>(994)</u> |
| Total other income (expense) | <u>(670)</u> | <u>(488)</u> | <u>(761)</u> |
| Income before income taxes and net gain on sales of real estate and property held for sale | 10,040 | 72,198 | 119,305 |
| Income taxes | (5) | 82 | (394) |
| Income of partially owned properties allocated to minority interest partners | (220) | (36) | (80) |
| Net gain on sales of real estate and property held for sale | <u>5,473</u> | <u>61,953</u> | <u>17,926</u> |
| Net income | <u>\$15,288</u> | <u>\$134,197</u> | <u>\$136,757</u> |
| Property net operating income from discontinued operations .. | <u>\$21,067</u> | <u>\$101,141</u> | <u>\$161,049</u> |

NOTE 6 — REALIZED GAIN ON SETTLEMENT OF DERIVATIVES AND SALE OF MARKETABLE SECURITIES

2004

In May 2004, we settled \$500 million of notional amount forward-starting interest rate swaps and recognized a gain of approximately \$24.0 million (see Note 12 — Derivative Financial Instruments).

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 6 — REALIZED GAIN ON SETTLEMENT OF DERIVATIVES AND SALE OF MARKETABLE SECURITIES — (continued)

In July 2004, we disposed of our remaining investment in common shares issued upon conversion of junior subordinated debentures of Capital Trust in a related party transaction and recognized a gain of approximately \$2.3 million (see Note 20 — Related Party Transactions).

We also recognized a gain of approximately \$2.7 million from the sale of other securities during 2004.

2003

We recognized a gain of approximately \$8.1 million from the sale of common stock received in connection with a lease termination and an additional \$1.2 million due to the sale of other securities.

NOTE 7 — IMPAIRMENT

During 2004, after an in-depth review of our portfolio on an asset-by-asset basis, we reduced our intended holding period for 96 non-core assets comprising approximately 17.7 million square feet. We currently intend to sell these assets over the next five years, as market conditions warrant. Based on our analysis of the future cash flows of each asset over the next five years, we determined that 46 of the assets comprising approximately 2.8 million square feet were permanently impaired. The difference between the fair value (calculated either by discounting estimated future cash flows and sales proceeds or utilizing market comparables) and the net book value was approximately \$229.2 million which is reflected as a non-cash impairment charge (\$0.9 million of which is included in discontinued operations). The impaired assets and their respective impairment charges are reported under our one segment, the office properties segment, for segment reporting purposes. We subsequently sold one of the impaired assets in December 2004.

During 2003, we determined that one office property was permanently impaired based on our analysis of the future cash flows. As a result, we recognized a non-cash impairment charge of \$7.5 million, which reduced the book value of the property to its fair value of \$3.8 million. Fair value was determined as the present value of estimated future cash flows including residual proceeds. This asset and its related impairment charge is reported under our one segment, the office properties segment, for segment reporting purposes.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 8 — INVESTMENTS IN UNCONSOLIDATED JOINT VENTURES

The entities listed below are owned in joint ventures with unaffiliated parties and are accounted for under the equity method.

| <u>Office Property</u> | <u>Location</u> | <u>Total Rentable Square Feet (Unaudited)</u> | <u>Ownership Interest (a) as of December 31, 2004</u> |
|--|-------------------|---|---|
| One Post Office Square | Boston, MA | 765,296 | 50% |
| 75-101 Federal Street | Boston, MA | 813,195 | 51.61% |
| Rowes Wharf | Boston, MA | 344,645 | 44% |
| 10 & 30 South Wacker | Chicago, IL | 2,003,288 | 75% |
| Bank One Center | Indianapolis, IN | 1,057,877 | 25% |
| Pasadena Towers | Los Angeles, CA | 439,366 | 25% |
| Promenade II | Atlanta, GA | 774,344 | 50% |
| SunTrust Center | Orlando, FL | 640,741 | 25% |
| Preston Commons | Dallas, TX | 418,604 | 50% |
| Sterling Plaza | Dallas, TX | 302,747 | 50% |
| Bank of America Tower | Seattle, WA | 1,545,008 | 50.1% |
| One Post | San Francisco, CA | 421,121 | 50% |
| 161 North Clark(b) | Chicago, IL | 1,010,520 | 25% |
| Prominence in Buckhead(b) | Atlanta, GA | 424,309 | 25% |
| World Trade Center East(b) | Seattle, WA | 186,912 | 25% |
| Treat Towers(b) | Walnut Creek, CA | 367,313 | 25% |
| Parkshore Plaza I(b) | Folsom, CA | 114,356 | 25% |
| Parkshore Plaza II(b) | Folsom, CA | 155,497 | 25% |
| Bridge Pointe Corporate Center I & II(b) | San Diego, CA | 372,653 | 25% |
| 1111 19th Street(b) | Washington, DC | 252,014 | 20% |
| 1620 L Street(b) | Washington, DC | 156,272 | 20% |
| 1333 H Street(b) | Washington, DC | 244,585 | 20% |
| Colorado Center(c) | Santa Monica, CA | 1,090,766 | 50% |
| 1601 Market Street(d) | Philadelphia, PA | 681,289 | 11% |
| 1700 Market Street(d) | Philadelphia, PA | 841,172 | 11% |
| | Total | <u>15,423,890</u> | |

- (a) Represents our ownership interest for the periods presented. Net income, cash flow from operations and capital transactions are allocated to us and our joint venture partners in accordance with the respective partnership agreements.
- (b) In December 2003, we sold partial interests in these office properties (see Note 5 — Sales of Real Estate) and account for our remaining interest under the equity method of accounting.
- (c) In July 2004, we acquired a 50% interest in Colorado Center for approximately \$221.8 million.
- (d) In November 2004, we sold partial interests in these office properties (see Note 5 — Sales of Real Estate). We account for our remaining investment in these properties under the equity method of accounting because we can exercise veto rights over certain significant policies.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 8 — INVESTMENTS IN UNCONSOLIDATED JOINT VENTURES — (continued)

Rowes Wharf

In 2002, in connection with the restructuring of the partnership we contributed approximately \$30.9 million to the joint venture, which increased our economic ownership of Rowes Wharf to 44% from 39%.

Foundry Square IV

In 2000, we formed a joint venture with Wilson Investors to develop, construct, lease and manage Foundry Square IV, a 225,490 square foot office building located in San Francisco, California. Through the sale of the office building in July 2003, we disposed of our 40% indirect interest. Our share of the gain on the sale of the property was approximately \$7.1 million and is included in income from investments in unconsolidated joint ventures. Our share of the gross proceeds from the sale was approximately \$56.6 million, which includes the repayment of a \$44.5 million construction loan. Wilson Investors' share of the proceeds was approximately \$17.1 million.

Combined summarized financial information for our unconsolidated joint ventures is as follows:

| | <u>December 31,</u> | |
|---|------------------------|--------------------|
| | <u>2004</u> | <u>2003</u> |
| | (Dollars in thousands) | |
| Balance Sheets: | | |
| Assets: | | |
| Real estate, net of accumulated depreciation | \$3,068,975 | \$3,258,009 |
| Other assets | 343,075 | 339,835 |
| Total Assets | <u>\$3,412,050</u> | <u>\$3,597,844</u> |
| Liabilities and Partners' and Shareholders' Equity: | | |
| Mortgage debt(a) | \$ 931,976 | \$1,308,782 |
| Other liabilities | 138,010 | 140,259 |
| Partners' and shareholders' equity | <u>2,342,064</u> | <u>2,148,803</u> |
| Total Liabilities and Partners' and Shareholders' Equity | <u>\$3,412,050</u> | <u>\$3,597,844</u> |
| Our share of historical partners' and shareholders' equity | \$1,032,664 | \$1,040,373 |
| Net excess of cost of investments over the net book value of underlying net assets (net of accumulated depreciation of \$22,797 and \$24,456, respectively) | <u>84,479</u> | <u>86,859</u> |
| Carrying value of investments in unconsolidated joint ventures | <u>\$1,117,143</u> | <u>\$1,127,232</u> |
| Our share of unconsolidated non-recourse mortgage debt | <u>\$ 361,032(a)</u> | <u>\$ 797,268</u> |

(a) Our share of the scheduled principal payments on non-recourse mortgage debt through maturity as of December 31, 2004 is as follows:

| <u>Year</u> | <u>Dollars in thousands</u> |
|------------------|-----------------------------|
| 2005 | \$ 31,770 |
| 2006 | 52,283 |
| 2007 | 4,069 |
| 2008 | 18,691 |
| 2009 | 11,721 |
| Thereafter | <u>242,498</u> |
| Total | <u>\$361,032</u> |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 8 — INVESTMENTS IN UNCONSOLIDATED JOINT VENTURES — (continued)

| | <u>For the years ended December 31,</u> | | |
|---|---|------------------|------------------|
| | <u>2004</u> | <u>2003</u> | <u>2002</u> |
| | (Dollars in thousands) | | |
| Statements of Operations: | | | |
| Revenues | \$485,770 | \$472,124 | \$561,482 |
| Expenses: | | | |
| Interest expense and loan cost amortization | 45,026 | 75,289 | 81,052 |
| Depreciation and amortization | 121,722 | 92,196 | 79,624 |
| Operating expenses | <u>204,567</u> | <u>180,087</u> | <u>196,936</u> |
| Total expenses | <u>371,315</u> | <u>347,572</u> | <u>357,612</u> |
| Net income before gain on sale of real estate | 114,455 | 124,552 | 203,870 |
| Gain on sale of real estate | — | 43,255 | 3,703 |
| Net income | <u>\$114,455</u> | <u>\$167,807</u> | <u>\$207,573</u> |
| Our share of: | | | |
| Net income | <u>\$ 50,304</u> | <u>\$ 79,882</u> | <u>\$106,852</u> |
| Interest expense and loan cost amortization | <u>\$ 21,319</u> | <u>\$ 50,059</u> | <u>\$ 53,248</u> |
| Depreciation and amortization (real estate related) | <u>\$ 46,621</u> | <u>\$ 53,208</u> | <u>\$ 48,865</u> |
| Gain on sale of real estate | <u>\$ —</u> | <u>\$ 7,063</u> | <u>\$ 429</u> |

NOTE 9 — MORTGAGE DEBT

Payments on mortgage debt are generally due in monthly installments of principal and interest or interest only. The historical cost, net of accumulated depreciation, of encumbered properties at December 31, 2004 and 2003 was approximately \$5.0 billion and \$4.9 billion, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 9 — MORTGAGE DEBT — (continued)

During the last two years the following transactions occurred:

| | For the years ended December 31, | |
|---|-------------------------------------|---------------------------|
| | 2004 | 2003 |
| | (Dollars in thousands) | |
| Balance at beginning of year..... | \$2,329,552 | \$2,520,474 |
| Repayments and scheduled principal amortization(a) | (438,828) | (233,809) |
| Assumed through property acquisitions (see Note 4 — Investments in Real Estate) | 534,256 | 59,166 |
| Assumed through consolidation of property (see Note 3 — Variable Interest Entities) | 203,225 | — |
| Repaid upon sale of property | (5,455) | (16,279) |
| Balance at end of year(b) | <u>\$2,622,750</u> | <u>\$2,329,552</u> |

- (a) During 2004, we repaid mortgage debt and unencumbered the following properties: 580 California, BP Tower, 110 Atrium Place, Fremont Bayside, Industrial Drive Warehouse, John Marshall, and Worldwide Plaza. During 2003, we repaid mortgage debt and unencumbered the following properties: Canterbury Green, Three Stamford Plaza, Four Stamford Plaza, LL&E Tower, Texaco Center, and Key Center.
- (b) Excludes net discounts on mortgage debt of approximately \$13.7 million as of December 31, 2004 and 2003.

The table below summarizes our mortgage debt outstanding at December 31, 2004 and 2003:

| | December 31, | |
|--|---------------------------|---------------------------|
| | 2004 | 2003 |
| | (Dollars in thousands) | |
| Balance | | |
| Fixed interest rate mortgage debt | \$2,516,554 | \$2,293,552 |
| Variable interest rate mortgage debt | 106,196 | 36,000 |
| Subtotal | 2,622,750 | 2,329,552 |
| Net discount on mortgage debt | (13,683) | (13,663) |
| Total mortgage debt..... | <u>\$2,609,067</u> | <u>\$2,315,889</u> |
| Weighted average effective interest rate at end of period | | |
| Fixed interest rate mortgage debt(a)..... | 7.80% | 7.72% |
| Variable interest rate mortgage debt | 5.53% | 1.72% |
| Effective interest rate..... | <u>7.71%</u> | <u>7.63%</u> |

- (a) As of December 31, 2004 and 2003, the effective interest rates on the fixed interest rate mortgage debt ranged from 5.81% to 8.51% and 5.81% to 8.63%, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 9 — MORTGAGE DEBT — (continued)

Repayment Schedule

As of December 31, 2004, scheduled principal payments through maturity are as follows:

| <u>Year</u> | <u>Dollars in thousands</u> |
|------------------|-----------------------------|
| 2005 | \$1,099,649 |
| 2006 | 286,130 |
| 2007 | 239,745 |
| 2008 | 134,964 |
| 2009 | 563,308 |
| Thereafter | <u>298,954</u> |
| Total | <u>\$2,622,750</u> |

NOTE 10 — UNSECURED NOTES

During the last two years the following transactions occurred:

2004

Unsecured Notes — Issued:

| <u>Original Term</u> | <u>Month of Issuance</u> | <u>Amount</u> (Dollars in thousands) | <u>Coupon Rate</u> | <u>Effective Rate (c)</u> | <u>Year of Maturity</u> |
|---------------------------|--------------------------|---|--------------------|---------------------------|-------------------------|
| 10 Years | March | \$1,000,000 | 4.75% | 4.25% | 2014 |
| 10 Years | May | 45,000 | 3.16% (b) | 3.26% | 2014 |
| 6 Years | October | 800,000 | 4.65% | 4.81% | 2010 |
| 6 Years | October | 200,000 | 2.64% (b) | 2.77% | 2010 |
| 2 Years to 6.5 Years | Various | <u>34,254 (a)</u> | 3.30%-5.25% | 3.61%-5.46% | 2006-2011 |
| Total | | 2,079,254 | | | |
| Less Issuance Costs | | <u>(17,275)</u> | | | |
| Net Proceeds | | <u>\$2,061,979</u> | | | |

Unsecured Notes — Repaid:

| <u>Month Repaid</u> | <u>Amount</u> (Dollars in thousands) | <u>Coupon Rate</u> | <u>Effective Rate (c)</u> |
|---------------------|---|--------------------|---------------------------|
| January | \$ 300,000 | 6.50% | 4.59% |
| January | 100,000 | 6.90% | 6.27% |
| May | 200,000 | 6.80% | 6.10% |
| June | 250,000 | 6.50% | 5.31% |
| September | 30,000 | 7.24% | 7.26% |
| November | <u>325,000 (d)</u> | 7.25% | 7.64% |
| Total | <u>\$1,205,000</u> | | |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 10 — UNSECURED NOTES — (continued)

2003

Unsecured Notes — Issued:

| <u>Original Term</u> | <u>Month of Issuance</u> | <u>Amount</u> (Dollars in thousands) | <u>Coupon Rate</u> | <u>Effective Rate (c)</u> | <u>Year of Maturity</u> |
|---------------------------|--------------------------|---|--------------------|---------------------------|-------------------------|
| 10 Years | January | \$500,000 | 5.88% | 5.98% | 2013 |
| Less Issuance Costs | | <u>(5,190)</u> | | | |
| Net Proceeds | | <u>\$494,810</u> | | | |

Unsecured Notes — Repaid:

| <u>Month Repaid</u> | <u>Amount</u> (Dollars in thousands) | <u>Coupon Rate</u> | <u>Effective Rate (c)</u> |
|---------------------|---|--------------------|---------------------------|
| February | \$300,000 | 6.38% | 6.76% |
| November | <u>400,000</u> | 7.38% | 7.55% |
| Total | <u>\$700,000</u> | | |

The table below summarizes the unsecured notes outstanding as of December 31, 2004:

| <u>Original Term</u> | <u>Coupon Rate</u> | <u>Effective Rate (c)</u> | <u>Principal Balance</u> | <u>Maturity Date</u> |
|------------------------------------|--------------------|---------------------------|--------------------------|----------------------|
| (Dollars in thousands) | | | | |
| Unsecured Fixed Rate Notes: | | | | |
| 8 Years | 6.88% | 6.40% | \$ 125,000 | 02/01/05 |
| 7 Years | 6.63% | 4.99% | 400,000 | 02/15/05 |
| 7 Years | 8.00% | 6.49% | 100,000 | 07/19/05 |
| 8 Years | 7.36% | 7.69% | 50,000 | 09/01/05 |
| 6 Years | 8.38% | 7.65% | 500,000 | 03/15/06 |
| 9 Years | 7.44% | 7.74% | 50,000 | 09/01/06 |
| 10 Years | 7.13% | 6.74% | 100,000 | 12/01/06 |
| 9 Years | 7.00% | 6.80% | 1,500 | 02/02/07 |
| 9 Years | 6.88% | 6.83% | 25,000 | 04/30/07 |
| 9 Years | 6.76% | 6.76% | 300,000 | 06/15/07 |
| 10 Years | 7.41% | 7.70% | 50,000 | 09/01/07 |
| 7 Years | 7.75% | 7.91% | 600,000 | 11/15/07 |
| 10 Years | 6.75% | 6.97% | 150,000 | 01/15/08 |
| 10 Years | 6.75% | 7.01% | 300,000 | 02/15/08 |
| 10 Years | 6.80% | 6.94% | 500,000 | 01/15/09 |
| 10 Years | 7.25% | 7.14% | 200,000 | 05/01/09 |
| 11 Years | 7.13% | 6.97% | 150,000 | 07/01/09 |
| 10 Years | 8.10% | 8.22% | 360,000 | 08/01/10 |
| 6 Years | 4.65% | 4.81% | 800,000 | 10/01/10 |
| 10 Years | 7.65% | 7.20% | 200,000 | 12/15/10 |
| 10 Years | 7.00% | 6.83% | 1,100,000 | 07/15/11 |
| 10 Years | 6.75% | 7.02% | 500,000 | 02/15/12 |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 10 — UNSECURED NOTES — (continued)

| <u>Original Term</u> | <u>Coupon Rate</u> | <u>Effective Rate (c)</u> | <u>Principal Balance</u> | <u>Maturity Date</u> |
|---|------------------------|-----------------------------------|------------------------------|----------------------|
| | | | (Dollars in thousands) | |
| 10 Years | 5.88% | 5.98% | 500,000 | 01/15/13 |
| 20 Years | 7.88% | 8.08% | 25,000 | 12/01/16 |
| 20 Years | 7.35% | 8.08% | 200,000 | 12/01/17 |
| 20 Years | 7.25% | 7.54% | 250,000 | 02/15/18 |
| 30 Years | 7.50% | 8.24% | 150,000 | 10/01/27 |
| 30 Years | 7.25% | 7.31% | 225,000 | 06/15/28 |
| 30 Years | 7.50% | 7.55% | 200,000 | 04/19/29 |
| 30 Years | 7.88% | 7.94% | 300,000 | 07/15/31 |
| EOP InterNotes(e) | <u>4.31%</u> | <u>4.55%</u> | <u>34,254</u> | 11/15/06-01/15/11 |
| Weighted Average/Total Unsecured Fixed Rate Notes | <u>6.94%</u> | <u>6.87%</u> | <u>8,445,754</u> | |
| Unsecured Variable Rate Notes: | | | | |
| 6 Years | 2.64% | 2.77% | 200,000 | 10/01/10 |
| 10 Years(f) | 4.75% | 4.25% | 1,000,000 | 03/15/14 |
| 10 Years | <u>3.16%</u> | <u>3.26%</u> | <u>45,000</u> | 05/27/14 |
| Weighted Average/Total Unsecured Variable Rate Notes | <u>4.35%</u> | <u>3.98%</u> | <u>1,245,000</u> | |
| Weighted Average/Subtotal Unsecured Notes .. | <u>6.60%</u> | <u>6.50%</u> | 9,690,754 | |
| Net (discount) on Unsecured Fixed Rate Notes | | | (6,738) | |
| Net (discount) on Unsecured Variable Rate Notes | | | <u>(31,624)</u> | |
| Total | | | <u>\$9,652,392</u> | |

- (a) In June 2004, we launched a new program allowing for the issuance of up to \$500 million of unsecured medium-term notes for sale to retail investors through licensed brokers (“EOP InterNotes”).
- (b) The \$45 million notes have a variable interest rate of LIBOR plus 77.5 basis points plus an additional 10 basis points of loan costs. The \$200 million notes have a variable interest rate of LIBOR plus 60 basis points plus an additional 13 basis points of loan costs.
- (c) Includes the effect of settled and outstanding interest rate protection and interest rate swap agreements, offering and transaction costs and premiums and discounts on certain unsecured notes.
- (d) In November 2004, we redeemed our 7.25% Senior Exchangeable Notes due November 15, 2008. The total paid on the redemption date was the principal amount of \$325 million plus accrued interest. In conjunction with the redemption, we expensed approximately \$5.3 million of unamortized loan costs which are included in amortization of deferred financing costs and prepayment expenses on the consolidated statements of operations.
- (e) The rates shown are weighted average rates.
- (f) In March 2004, we entered into several interest rate swap agreements that effectively converted these notes to a variable interest rate based on the 6-month LIBOR rate (see Note 12 — Derivative Financial Instruments).

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 10 — UNSECURED NOTES — (continued)

Restrictions and Covenants under Unsecured Indebtedness

Agreements or instruments relating to our unsecured notes contain certain financial restrictions and requirements described below. As of December 31, 2004, we believe we were in compliance with each of these financial restrictions and requirements. If we fail to comply with any of these restrictions and requirements, then the indebtedness could become due and payable before its stated due date.

Set forth below are the financial restrictions and requirements to which we are subject under our unsecured note indentures and our performance under each covenant as of December 31, 2004:

| <u>Covenants (in each case as defined in the respective indenture)</u> | <u>Actual Performance</u> |
|--|---------------------------|
| Debt to Adjusted Total Assets may not be greater than 60% | 49% |
| Secured Debt to Adjusted Total Assets may not be greater than 40% | 11% |
| Consolidated Income Available for Debt Service to Annual Debt Service charge may not be less than 1.50:1 | 2.4 |
| Total Unencumbered Assets to Unsecured Debt may not be less than 150%(a) | 204% |

(a) The unsecured notes we assumed in the merger with Spieker Partnership, of which approximately \$1.4 billion are outstanding at December 31, 2004, are subject to a minimum ratio of 165%.

NOTE 11 — LINES OF CREDIT

Line of Credit

We have a \$1.0 billion revolving line of credit that bears interest at LIBOR plus 60 basis points and matures in May 2006. The line of credit was obtained in 2003 upon the expiration of our previous line of credit. An annual facility fee of \$2.0 million is payable quarterly. In addition, a competitive bid option, whereby the lenders participating in the credit facility may bid on the interest to be charged which may result in an interest rate lower than LIBOR plus 60 basis points, is available for up to \$350 million of the borrowings under the credit facility. As of December 31, 2004 and 2003, \$548 million and \$334 million was outstanding, respectively.

Bridge Facilities

In December 2003, we obtained a \$1.0 billion 364-day credit facility which bore interest at LIBOR plus 65 basis points and had an annual facility fee of \$1.5 million payable quarterly. The 364-day credit facility was terminated in March 2004.

In July 2004, we obtained a \$500 million 364-day credit facility which bore interest at LIBOR plus 65 basis points and had an annual facility fee of \$750,000 payable quarterly. The bridge facility was terminated in October 2004.

Financial Covenants

Agreements or instruments relating to our line of credit contain certain financial restrictions and requirements described below. As of December 31, 2004, we believe we were in compliance with each of these financial restrictions and requirements. If we fail to comply with any of these restrictions and requirements, then the indebtedness could become due and payable before its stated date.

- total liabilities to total asset value may not exceed 0.60:1 at any time;
- earnings before interest, taxes, depreciation and amortization to interest expense may not be less than 2.00:1;

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 11 — LINES OF CREDIT — (continued)

- cash flow to fixed charges may not be less than 1.5:1;
- secured debt to total asset value may not exceed 0.40:1;
- unsecured debt to unencumbered asset value may not exceed 0.60:1;
- unencumbered net operating income to unsecured debt service may not be less than 2.0:1;
- consolidated tangible net worth may not be less than the sum of \$10.7 billion and 70% of all net offering proceeds received by us or EOP Partnership after December 31, 2002;
- we may not pay any distributions to common and preferred shareholders and unitholders in excess of 95% of annual Funds From Operations (as defined in Item 7); and
- our investments in unimproved assets, interest in taxable REIT subsidiaries, developments, unconsolidated joint ventures, mortgages and securities, in the aggregate, may not exceed 25% of our total asset value.

NOTE 12 — DERIVATIVE FINANCIAL INSTRUMENTS

Interest Rate Swaps

During 2004, in conjunction with the issuance of \$1.0 billion of 4.75% notes due March 2014, we entered into \$1.0 billion of fixed-to-floating interest rate swap agreements that effectively convert the interest rate of the notes to a variable rate of LIBOR plus 122 basis points (which includes 79 basis points for loan costs). Because these swaps are considered perfect fair value hedges of the notes, they are recorded at their fair value with a corresponding fair value adjustment to the hedged notes. The fair value of the swaps is reflected in other assets or other liabilities, and the corresponding fair value of the hedged notes is reflected as either a premium or discount on the notes. Because the swaps are considered a perfectly effective fair value hedge, there will be no effect on net income from the adjustments to fair value. The fair value of the swaps at December 31, 2004 represented a liability to us of approximately \$29.5 million and is classified in other liabilities. The corresponding fair value of the hedged notes was recorded as a discount to the unsecured notes.

Forward-Starting Interest Rate Swaps

As of December 31, 2003, we had \$1.3 billion of forward-starting interest rate swaps outstanding. All of the forward-starting interest rate swaps were terminated in 2004, as follows:

- We settled \$500 million of forward-starting interest rate swaps and recognized a gain of approximately \$24.0 million in May 2004, which is classified as “realized gain on settlement of derivatives and sale of marketable securities” on the consolidated statements of operations. The swaps were entered into in 2003 to hedge an unsecured note offering that was expected to occur in June 2004, but did not occur. The market value of these swaps at December 31, 2003 represented an asset to us of approximately \$11.1 million which was recorded in other assets with a corresponding adjustment to accumulated other comprehensive income.
- In conjunction with the issuance of \$1.0 billion of 4.75% unsecured notes in March 2004 due March 2014, we paid \$69.1 million to settle \$800 million of forward-starting interest rate swaps that were previously entered into to hedge the interest rate of the \$1.0 billion notes. Approximately \$0.2 million of the settlement amount was immediately recognized in interest expense because the hedge was not perfectly effective and the remaining \$68.9 million was recorded to accumulated other comprehensive income. The amount charged to accumulated other comprehensive income is being amortized to interest expense over the 10-year term of the hedged notes. The market value of these swaps at December 31, 2003 represented a liability to us of approximately \$21.5 million which was recorded in other liabilities and a corresponding adjustment to accumulated other comprehensive income.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 12 — DERIVATIVE FINANCIAL INSTRUMENTS — (continued)

- Approximately \$6.8 million is expected to be reclassified from accumulated other comprehensive income to interest expense in 2005 related to amortization of net payments on settlements of forward starting interest rate swaps.

NOTE 13 — MINORITY INTERESTS IN PARTIALLY OWNED PROPERTIES

The assets, liabilities and results of operations of the following properties are consolidated because we own at least 50% of the respective ownership entities and control major decisions, except for SunAmerica Center (see Note 3 — Variable Interest Entities).

The amounts shown below approximate our economic ownership interest for the periods presented. Net income, cash flow from operations and capital transactions are allocated to us and our minority interest partners in accordance with the respective partnership agreements. Our share of these items is subject to change based upon, among other things, the operations of the property and the timing and amount of capital transactions.

| | <u>Location</u> | <u>Total Rentable Square Feet (Unaudited)</u> | <u>Economic Interest</u> |
|--|-------------------|---|------------------------------|
| <i>Joint Ventures with Contractual Termination Dates</i> | | | |
| The Plaza at La Jolla Village | San Diego, CA | 635,419 | 66.7% |
| 222 Berkley Street | Boston, MA | 519,608 | 91.5% |
| 500 Boylston Street | Boston, MA | 706,864 | 91.5% |
| Wells Fargo Center | Minneapolis, MN | 1,117,439 | 75.0% |
| Ferry Building (a) | San Francisco, CA | 243,812 | 100.0% |
| 2951 28th Street | Santa Monica, CA | 85,000 | 98.0% |
| San Felipe Plaza | Houston, TX | 959,466 | 100.0% |
| Four Forest Plaza | Dallas, TX | 394,324 | 100.0% |
| Market Square | Washington, D.C. | 681,051 | 100.0% |
| One Ninety One Peachtree Tower | Atlanta, GA | 1,215,288 | 100.0% |
| Brea Corporate Plaza | Brea, CA | 117,195 | 100.0% |
| Northborough Tower | Houston, TX | 207,908 | 100.0% |
| Sixty State Street | Boston, MA | 823,014 | 100.0% |
| Worldwide Plaza Amenities | New York, NY | — | 100.0% |
| | | <u>7,706,388</u> | |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 13 — MINORITY INTERESTS IN PARTIALLY OWNED PROPERTIES — (continued)

| | <u>Location</u> | <u>Total Rentable Square Feet (Unaudited)</u> | <u>Economic Interest</u> |
|---|------------------|---|------------------------------|
| <i>Joint Ventures without Contractual Termination Dates</i> | | | |
| Water's Edge (see Note 24 — Subsequent Events) | Los Angeles, CA | 243,433 | 87.5% |
| Park Avenue Tower | New York, NY | 568,060 | 100.0% |
| 850 Third Avenue | New York, NY | 568,867 | 99.0% |
| Washington Mutual Tower | Seattle, WA | 1,207,823 | 75.0% |
| 1301 Avenue of the Americas | New York, NY | 1,765,694 | 100.0% |
| SunAmerica Center (b) | Century City, CA | 780,063 | 67.27% |
| Concar (b) | San Mateo, CA | 218,985 | 79.96% |
| Dulles Station (c) | Herndon, VA | — | 70.0% |
| | | <u>5,352,925</u> | |
| | Total | <u>13,059,313</u> | |

(a) A joint venture between us and other unaffiliated parties leased the Ferry Building from the City and County of San Francisco, through its Port Commission (the "Port"). Under this lease, the Port is paid a stated base rent. In addition, once the joint venture has received from the project a cumulative preferred return of 8% (prior to stabilization) and 11% (after stabilization), then 50% of the proceeds from the operation and ownership of the project are paid to the Port as percentage rent.

The joint venture redeveloped the Ferry Building in a manner to permit the use of federal rehabilitation tax credits ("Historic Tax Credits"). Since the original members of the joint venture could not take full advantage of the Historic Tax Credits, the joint venture admitted a new member who could do so. This investor member has contributed approximately \$24.7 million in equity and will be entitled to a preferred return with an effective annual rate of approximately 3% on its capital investment. The investor member's interest in the joint venture is subject to put/call rights during 2009 and 2010, the sixth and seventh years after the Ferry Building was placed in service in 2003. Upon the purchase of the investor member's interest pursuant to the put/call, it is estimated that the joint venture will retain approximately \$11 million of the capital contributed by the investor member, based on a formula to determine the purchase price for the investor member's interest and after taking into account the preferred return that will have been paid to the investor member by such time. Through the creation of a master lease, our effective ownership percentage in the net cash flow of the Ferry Building project is approximately 100% after the payment to the Port of the percentage rent described above and the distribution of the preferred returns.

(b) In 2004, we consolidated these office properties pursuant to FIN 46(R) (see Note 3 — Variable Interest Entities).

(c) In September 2004, we, together with a joint venture partner, acquired this vacant land parcel for approximately \$10.9 million (our share of the purchase price was \$7.6 million). The purchase price was paid with cash and a \$2.7 million note that is payable on the date that construction commences on the land. We are a 70% partner in the joint venture and have control over major decisions. Accordingly, we consolidate this property. Our partner's 30% share of the joint venture is included in Minority Interests — Partially owned properties on the consolidated balance sheets.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 14 — SHAREHOLDERS' EQUITY AND MANDATORILY REDEEMABLE PREFERRED SHARES

Common Shares

The following table presents the changes in the issued and outstanding Common Shares since January 1, 2003 (excluding 47,494,701 Units and 49,032,230 Units outstanding at December 31, 2004 and 2003, respectively, which are exchangeable for Common Shares on a one-for-one basis, or the cash equivalent thereof, subject to certain restrictions):

| | For the years ended December 31, | |
|---|-------------------------------------|--------------------|
| | 2004 | 2003 |
| Outstanding at January 1, | 400,460,388 | 411,200,998 |
| Repurchases/retired (a) | (1,413,230) | (14,236,400) |
| Share options exercised | 2,489,462 | 1,661,333 |
| Units redeemed for Common Shares | 1,390,129 | 934,261 |
| Restricted shares and share awards issued, net of cancellations | 915,692 | 900,196 |
| Outstanding at December 31, | <u>403,842,441</u> | <u>400,460,388</u> |

(a) In July 2002, we announced a Common Share repurchase program allowing for the repurchase of up to \$200 million of Common Shares in the open market or privately-negotiated transaction. This amount was later increased to \$400 million in November 2002, to \$600 million in March 2003, and to \$1.1 billion in May 2004. The repurchase program was also extended through May 19, 2005. Common Shares repurchased to fund our employee benefit programs are not considered part of the repurchase program. During the years ended December 31, 2004 and 2003, 1,413,230 and 14,236,400 Common Shares were repurchased at an average price of \$26.19 and \$25.53 for approximately \$37.0 million and \$363.5 million in the aggregate, respectively. An additional 25,728 Common Shares were repurchased during December 2004 at an average price of \$29.63 for approximately \$0.8 million, but were not yet retired as of December 31, 2004 and are still outstanding.

Distributions

The current quarterly distribution is \$0.50 per Common Share. For the years ended December 31, 2004, 2003 and 2002, the per share distributions were \$2.00.

Mandatorily Redeemable Preferred Shares

The Series B Convertible, Cumulative Redeemable Preferred Shares ("PIERS") are convertible at any time, at the option of the holder, into Common Shares at a conversion price of \$35.70 per Common Share (equivalent to a conversion rate of 1.40056 Common Shares for each PIERS). The PIERS are subject to mandatory redemption on February 15, 2008 at a price of \$50.00 per share, plus accumulated and unpaid distributions to the redemption date.

Preferred Shares

We have \$212.5 million of Series G Cumulative Redeemable Preferred Shares outstanding as of December 31, 2004 and 2003. We are the original issuer of these preferred shares and have recorded the associated \$7.0 million of deferred issuance costs to shareholders' equity. Upon any redemption of these preferred shares, we will recognize the deferred issuance costs as an additional preferred distribution in the determination of net income available for common shares in accordance with EITF Topic D-42 *The Effect on the Calculation of Earnings per Share for the Redemption or Induced Conversion of Preferred Stock*. The

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 14 — SHAREHOLDERS' EQUITY AND MANDATORILY REDEEMABLE PREFERRED SHARES — (continued)

preferred shareholders are entitled to receive, when and as authorized by our Board of Trustees, cumulative preferential cash distributions at an annual distribution rate of 7.75% or \$1.9375 per share. We may, but are not obligated to, redeem the preferred shares in whole or in part on or after July 29, 2007 at a cash redemption price equal to \$25.00 per share plus all accrued dividends to the redemption date.

The annual per share distributions were as follows:

| | For the years ended December 31, | | |
|-------------------|----------------------------------|-------------|-------------|
| | 2004 | 2003 | 2002 |
| Series A(a) | \$ — | \$ — | \$1.3844167 |
| Series B | \$ 2.625 | \$ 2.625 | \$ 2.625 |
| Series C(b) | \$0.12578125 | \$ 2.15625 | \$ 2.15625 |
| Series E(c) | \$ — | \$1.3015625 | \$ 1.96875 |
| Series F(d) | \$ — | \$ 1.00 | \$ 2.00 |
| Series G(a) | \$ 1.9375 | \$ 1.9375 | \$0.7427083 |

- (a) In July 2002, we redeemed all 7,994,000 outstanding 8.98% Series A Cumulative Redeemable Preferred Shares at an aggregate redemption price of approximately \$201.9 million, including accrued distributions, with the net proceeds from the issuance of our 8,500,000 7.75% Series G Cumulative Redeemable Preferred Shares.
- (b) In January 2004, we redeemed all 4,562,900 outstanding 8⁵/₈% Series C Cumulative Redeemable Preferred Shares of Beneficial Interest. The Series C Preferred Shares were redeemed at a redemption price of \$25.00 per share for an aggregate redemption price of approximately \$114.1 million. The deferred issuance costs of approximately \$4.1 million were reflected as a preferred distribution.
- (c) In June 2003, we redeemed all 6,000,000 outstanding 7.875% Series E Cumulative Redeemable Preferred Shares, which were issued in connection with the Spieker Merger, at a redemption price of \$25.00 per share for an aggregate redemption price of approximately \$151.9 million, which includes approximately \$1.9 million of accrued and unpaid distributions.
- (d) In June 2003, we redeemed our 4,000,000 outstanding 8.0% Series F Cumulative Redeemable Preferred Shares, which were issued in connection with the Spieker Merger, at a redemption price of \$25.00 per share for an aggregate redemption price of \$100.0 million.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 14 — SHAREHOLDERS' EQUITY AND MANDATORILY REDEEMABLE PREFERRED SHARES — (continued)

Accumulated Other Comprehensive Loss

The table below summarizes the changes in accumulated other comprehensive loss over the past three years and the accumulated balances by item:

| | Forward-Starting Interest Rate Swaps | | | | | | Reclassification adjustment for realized losses (gains) included in net income | Total Accumulated Other Comprehensive Loss |
|--|--------------------------------------|---|--------------------------------------|--|--|--|--|--|
| | Unrealized holding (losses) gains | Reversal of unrealized holding (gain) loss on settlements | Proceeds (payments) from settlements | Reclassification of ineffective portion of swap settlement payment to net income | Amortization of payments (proceeds) from settlements | Unrealized holding (losses) gains from investments | | |
| | (Dollars in thousands) | | | | | | | |
| Balance at December 31, 2001 | \$ — | \$ — | \$ — | \$ — | \$ — | \$ (116) | \$ — | \$ (116) |
| Change during the period | (18,611) | — | — | — | — | 396 | 116 | (18,099) |
| Balance at December 31, 2002 | (18,611) | — | — | — | — | 280 | 116 | (18,215) |
| Change during the period | 8,930 | (768) | 768 | — | (73) | 848 | (1,142) | 8,562 |
| Balance at December 31, 2003 | (9,682) | (768) | 768 | — | (73) | 1,128 | (1,026) | (9,653) |
| Change during the period | (34,665) | 45,115 | (69,130) | 212 | 5,206 | 23 | (31) | (53,270) |
| Balance at December 31, 2004 | <u>\$ (44,347)</u> | <u>\$ 44,347</u> | <u>\$ (68,362)</u> | <u>\$ 212</u> | <u>\$ 5,133</u> | <u>\$ 1,151</u> | <u>\$ (1,057)</u> | <u>\$ (62,923)</u> |

NOTE 15 — FUTURE MINIMUM RENTS

Future minimum rental receipts due on noncancelable operating leases as of December 31, 2004 were as follows:

| Year | Dollars in thousands |
|----------------------|----------------------|
| 2005 | \$ 2,484,555 |
| 2006 | 2,223,781 |
| 2007 | 1,943,721 |
| 2008 | 1,650,839 |
| 2009 | 1,359,449 |
| Thereafter | <u>4,172,816</u> |
| Total | <u>\$ 13,835,161</u> |

We are subject to the usual business risks associated with the collection of the above scheduled rents. The future minimum rental receipts due on noncancelable operating leases from our joint ventures accounted for under the equity method are not included.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 16 — FUTURE MINIMUM LEASE PAYMENTS

Certain properties are subject to ground leases. Some of these leases require rental payment increases based upon the appraised value of the property at specified dates, increases in pricing indexes or certain financial calculations based on the operations of the respective property. Any incremental changes in the rental payments as a result of these adjustments are not included in the table below because the amount of the change is not currently estimable. Future minimum lease obligations under these noncancelable leases and our corporate office lease as of December 31, 2004 were as follows:

| <u>Year</u> | <u>Dollars in thousands</u> |
|------------------|-----------------------------|
| 2005 | \$ 22,782 |
| 2006 | 22,641 |
| 2007 | 22,481 |
| 2008 | 22,643 |
| 2009 | 22,712 |
| Thereafter | <u>1,332,270</u> |
| Total | <u>\$1,445,529</u> |

Rental expense deducted in calculating net income from continuing operations for the years ended December 31, 2004, 2003 and 2002 was approximately \$29.5 million, \$24.2 million and \$24.2 million, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 17 — EARNINGS PER SHARE

The following table sets forth the computation of basic and diluted earnings per share:

| | For the years ended December 31, | | |
|---|---|--------------------|--------------------|
| | 2004 | 2003 | 2002 |
| | (Dollars in thousands, except per share data) | | |
| Numerator: | | | |
| Income from continuing operations | \$ 155,716 | \$ 520,865 | \$ 633,458 |
| Preferred distributions | (39,093) | (51,872) | (62,573) |
| Income from continuing operations available to common shareholders | 116,623 | 468,993 | 570,885 |
| Discontinued operations (including net gain on sales of real estate and property held for sale of \$5,473, \$61,953 and \$17,926, respectively) | 15,288 | 134,197 | 136,757 |
| Cumulative effect of a change in accounting principle | (33,697) | — | — |
| Numerator for basic earnings per share — net income available to common shareholders | 98,214 | 603,190 | 707,642 |
| Add back income allocated to minority interests in EOP Partnership | 11,747 | 74,152 | 89,205 |
| Numerator for diluted earnings per share — net income available to common shareholders | <u>\$ 109,961</u> | <u>\$ 677,342</u> | <u>\$ 796,847</u> |
| Denominator: | | | |
| Denominator for basic earnings per share — weighted average Common Shares outstanding | <u>400,755,733</u> | <u>401,016,093</u> | <u>414,689,029</u> |
| Effect of dilutive potential common shares: | | | |
| Units | 48,163,569 | 49,578,372 | 52,445,745 |
| Share options and restricted shares | 2,077,945 | 1,966,888 | 2,003,946 |
| Dilutive potential common shares | <u>50,241,514</u> | <u>51,545,260</u> | <u>54,449,691</u> |
| Denominator for diluted earnings per share — weighted average Common Shares outstanding and dilutive potential common shares | <u>450,997,247</u> | <u>452,561,353</u> | <u>469,138,720</u> |
| Earnings per share — basic | | | |
| Income from continuing operations available to common shareholders, net of minority interests | \$ 0.29 | \$ 1.21 | \$ 1.41 |
| Discontinued operations, net of minority interests | 0.03 | 0.30 | 0.29 |
| Cumulative effect of a change in accounting principle, net of minority interests | (0.08) | — | — |
| Net income available to common shareholders, net of minority interests(a) | <u>\$ 0.25</u> | <u>\$ 1.50</u> | <u>\$ 1.71</u> |
| Earnings per share — diluted | | | |
| Income from continuing operations available to common shareholders | \$ 0.28 | \$ 1.20 | \$ 1.41 |
| Discontinued operations | 0.03 | 0.30 | 0.29 |
| Cumulative effect of a change in accounting principle | (0.07) | — | — |
| Net income available to common shareholders(a) | <u>\$ 0.24</u> | <u>\$ 1.50</u> | <u>\$ 1.70</u> |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 17 — EARNINGS PER SHARE — (continued)

The following securities were not included in the diluted earnings per share computation because they would have had an antidilutive effect:

| <u>Antidilutive Securities</u> | <u>Weighted Average Exercise Price</u> | <u>For the years ended December 31,</u> | | |
|--|--|---|-------------------|-------------------|
| | | <u>2004</u> | <u>2003</u> | <u>2002</u> |
| Share options | \$29.134 | 15,153,748 | — | — |
| Share options | \$29.220 | — | 13,436,967 | — |
| Share options | \$29.240 | — | — | 13,032,648 |
| Series B Preferred Shares(b) | \$35.700 | 8,389,354 | 8,389,354 | 8,389,354 |
| Warrants (expired on December 17, 2002) | \$39.375 | — | — | 4,808,219 |
| Total | | <u>23,543,102</u> | <u>21,826,321</u> | <u>26,230,221</u> |

- (a) Net income available to common shareholders per share may not total the sum of the per share components due to rounding.
- (b) The amounts shown represent the resulting Common Shares upon conversion (see Note 14 — Shareholders' Equity and Mandatorily Redeemable Preferred Shares).

For additional disclosures regarding employee share options and restricted shares, see Note 2 — Summary of Significant Accounting Policies and Note 21 — Share-Based Employee Compensation Plans.

NOTE 18 — SEGMENT INFORMATION

As discussed in Note 1 — Business of Equity Office, our primary business is the ownership and operation of office properties. We have one segment which is office properties. The properties described as industrial properties are included in the reportable segment because their economic characteristics, tenants and services are similar to the properties that are classified as office properties and are evaluated by our chief operating decision maker together with the office properties. The primary financial measure that our chief operating decision maker uses for our office properties is net operating income, which represents rental revenue, tenant reimbursements, parking and other revenues less real estate taxes, insurance, repairs and maintenance and property operating expense (all as reflected in the accompanying consolidated statements of operations). We believe that net operating income is helpful to investors as a supplemental measure of the operating performance of a real estate company because it is a direct measure of the actual operating results of our properties. Total assets consists primarily of the assets in our office properties operating segment. There are other assets such as corporate furniture, fixtures, and equipment that are not associated with the office property segment, but these assets are immaterial.

| | <u>As of or for the years ended December 31,</u> | | |
|---|--|------------------|------------------|
| | <u>2004</u> | <u>2003</u> | <u>2002</u> |
| | <u>(Dollars in thousands)</u> | | |
| Property Operating Revenues: | | | |
| Rental | \$2,554,471 | \$2,490,291 | \$2,565,132 |
| Tenant reimbursements | 432,733 | 431,516 | 470,966 |
| Parking | 117,448 | 111,160 | 112,897 |
| Other | <u>76,973</u> | <u>88,323</u> | <u>128,666</u> |
| Total Property Operating Revenues | <u>3,181,625</u> | <u>3,121,290</u> | <u>3,277,661</u> |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 18 — SEGMENT INFORMATION — (continued)

| | <u>As of or for the years ended December 31,</u> | | |
|--|--|--------------------|--------------------|
| | <u>2004</u> | <u>2003</u> | <u>2002</u> |
| | (Dollars in thousands) | | |
| Property Operating Expenses: | | | |
| Real estate taxes | 367,610 | 344,625 | 353,090 |
| Insurance | 37,938 | 27,877 | 38,014 |
| Repairs and maintenance | 350,059 | 332,140 | 336,439 |
| Property operating | <u>428,891</u> | <u>405,996</u> | <u>405,844</u> |
| Total Property Operating Expenses | <u>1,184,498</u> | <u>1,110,638</u> | <u>1,133,387</u> |
| Net Operating Income from Continuing Operations | <u>\$1,997,127</u> | <u>\$2,010,652</u> | <u>\$2,144,274</u> |
| Property Operating Margin from Continuing Operations(a) | <u>62.8%</u> | <u>64.4%</u> | <u>65.4%</u> |
| Reconciliation of Net Operating Income from Continuing Operations to Income from Continuing Operations: | | | |
| Net Operating Income from Continuing Operations | \$1,997,127 | \$2,010,652 | \$2,144,274 |
| Add: | | | |
| Fee income | 14,226 | 15,861 | 15,907 |
| Less: | | | |
| Depreciation | (701,216) | (637,441) | (598,744) |
| Amortization | (82,469) | (64,473) | (51,441) |
| Ground rent | (25,467) | (20,287) | (20,325) |
| Corporate general and administrative | (52,242) | (62,479) | (65,790) |
| Impairment | <u>(228,272)</u> | <u>(7,500)</u> | <u>—</u> |
| Operating Income | 921,687 | 1,234,333 | 1,423,881 |
| Less: | | | |
| Other expenses | (813,444) | (804,840) | (791,849) |
| Income taxes | (2,012) | (5,388) | (9,101) |
| Minority interests: | | | |
| EOP Partnership | (11,747) | (74,152) | (89,205) |
| Partially owned properties | (10,973) | (8,080) | (7,120) |
| Add: | | | |
| Income from investments in unconsolidated joint ventures | 50,304 | 79,882 | 106,852 |
| Gain on sales of real estate | <u>21,901</u> | <u>99,110</u> | <u>—</u> |
| Income from Continuing Operations | <u>\$ 155,716</u> | <u>\$ 520,865</u> | <u>\$ 633,458</u> |
| Capital and tenant improvements and lease commissions | <u>\$ 565,538</u> | <u>\$ 545,183</u> | <u>\$ 428,393</u> |
| Investments in unconsolidated joint ventures | <u>\$1,116,748</u> | <u>\$1,128,175</u> | <u>\$1,077,273</u> |

(a) Defined as Net Operating Income from Continuing Operations divided by Total Property Operating Revenues.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 19 — QUARTERLY DATA (UNAUDITED)

| | For the three months ended | | | |
|--|---|-------------|-----------|------------|
| | 12/31/04 | 9/30/04 | 6/30/04 | 3/31/04 |
| | (Dollars in thousands, except per share data) | | | |
| Total revenues(a) | \$819,528 | \$ 793,928 | \$792,951 | \$789,442 |
| Income (loss) from continuing operations(a) | \$ 72,821 | \$(124,715) | \$102,989 | \$104,619 |
| Discontinued operations(a) | \$ (2,782) | \$ 4,436 | \$ 6,519 | \$ 7,117 |
| Income (loss) before cumulative effect of a change in accounting principle | \$ 70,039 | \$(120,279) | \$109,508 | \$111,736 |
| Cumulative effect of a change in accounting principle | \$ — | \$ — | \$ — | \$(33,697) |
| Net income (loss) | \$ 70,039 | \$(120,279) | \$109,508 | \$ 78,039 |
| Earnings (loss) per share — basic: | | | | |
| Income (loss) before cumulative effect of a change in accounting principle per share | \$ 0.15 | \$ (0.32) | \$ 0.25 | \$ 0.23 |
| Earnings (loss) per share — diluted: | | | | |
| Income (loss) before cumulative effect of a change in accounting principle per share | \$ 0.15 | \$ (0.32) | \$ 0.25 | \$ 0.23 |

- (a) The amounts presented for the first three quarters are not equal to the same amounts previously reported in Form 10-Q for each period as a result of discontinued operations. Total revenues presented for the first three quarters also differ from the same amounts previously reported in Form 10-Q for each period due to the consolidation of Concar (see Note 3 — Variable Interest Entities). Below is a reconciliation to the amounts previously reported in Form 10-Q:

| | For the three months ended | | |
|---|----------------------------|------------------|------------------|
| | 9/30/04 | 6/30/04 | 3/31/04 |
| | (Dollars in thousands) | | |
| Total revenues previously reported | \$ 790,718 | \$795,533 | \$796,213 |
| Consolidation of Concar | 5,069 | 4,454 | 5,693 |
| Discontinued operations | (1,859) | (7,036) | (12,464) |
| Revised total revenues | <u>\$ 793,928</u> | <u>\$792,951</u> | <u>\$789,442</u> |
| (Loss) income from continuing operations previously reported | \$(125,178) | \$106,088 | \$109,765 |
| Discontinued operations | 463 | (3,099) | (5,146) |
| Revised (loss) income from continuing operations | <u>\$(124,715)</u> | <u>\$102,989</u> | <u>\$104,619</u> |
| Discontinued operations previously reported | \$ 4,899 | \$ 3,420 | \$ 1,971 |
| Additional discontinued operations from properties sold subsequent to the respective reporting period | (463) | 3,099 | 5,146 |
| Revised discontinued operations | <u>\$ 4,436</u> | <u>\$ 6,519</u> | <u>\$ 7,117</u> |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 19 — QUARTERLY DATA (UNAUDITED) — (continued)

| | For the three months ended | | | |
|--|---|-----------|-----------|-----------|
| | 12/31/03 | 9/30/03 | 6/30/03 | 3/31/03 |
| | (Dollars in thousands, except per share data) | | | |
| Total revenues(b) | \$813,333 | \$776,083 | \$773,421 | \$774,315 |
| Income from continuing operations(b) | \$181,787 | \$109,397 | \$101,995 | \$127,686 |
| Discontinued operations(b) | \$ 30,157 | \$ 11,286 | \$ 63,261 | \$ 29,492 |
| Net income | \$211,944 | \$120,683 | \$165,256 | \$157,178 |
| Earnings per share — basic: | | | | |
| Net income per share | \$ 0.51 | \$ 0.28 | \$ 0.37 | \$ 0.35 |
| Earnings per share — diluted: | | | | |
| Net income per share | \$ 0.50 | \$ 0.28 | \$ 0.37 | \$ 0.35 |

(b) The amounts presented for the four quarters are not equal to the same amounts previously reported in Form 10-Q or Form 10-K for each period as a result of discontinued operations. Below is a reconciliation to the amounts previously reported in Form 10-Q or Form 10-K:

| | For the three months ended | | | |
|---|----------------------------|------------------|------------------|------------------|
| | 12/31/03 | 9/30/03 | 6/30/03 | 3/31/03 |
| | (Dollars in thousands) | | | |
| Total revenues previously reported | \$828,748 | \$778,060 | \$780,630 | \$788,669 |
| Discontinued operations | <u>(15,415)</u> | <u>(1,977)</u> | <u>(7,209)</u> | <u>(14,354)</u> |
| Revised total revenues | <u>\$813,333</u> | <u>\$776,083</u> | <u>\$773,421</u> | <u>\$774,315</u> |
| Income from continuing operations previously reported | \$188,857 | \$110,011 | \$105,483 | \$135,089 |
| Discontinued operations | <u>(7,070)</u> | <u>(614)</u> | <u>(3,488)</u> | <u>(7,403)</u> |
| Revised income from continuing operations | <u>\$181,787</u> | <u>\$109,397</u> | <u>\$101,995</u> | <u>\$127,686</u> |
| Discontinued operations previously reported | \$ 23,087 | \$ 10,672 | \$ 59,773 | \$ 22,089 |
| Additional discontinued operations from properties sold subsequent to the respective reporting period | <u>7,070</u> | <u>614</u> | <u>3,488</u> | <u>7,403</u> |
| Revised discontinued operations | <u>\$ 30,157</u> | <u>\$ 11,286</u> | <u>\$ 63,261</u> | <u>\$ 29,492</u> |

NOTE 20 — RELATED PARTY TRANSACTIONS

Amounts paid to related parties for the years ended December 31, 2004, 2003 and 2002 were as follows:

| | For the years ended December 31, | | |
|--|-------------------------------------|----------------|----------------|
| | 2004 | 2003 | 2002 |
| | (Dollars in thousands) | | |
| Development fees, leasing commissions and management fees(a) ... | \$1,532 | \$3,569 | \$4,727 |
| Office rent(b) | <u>3,755</u> | <u>3,959</u> | <u>3,904</u> |
| Total | <u>\$5,287</u> | <u>\$7,528</u> | <u>\$8,631</u> |
| Payable to related parties at year end | <u>\$ 313</u> | <u>\$ 273</u> | <u>\$1,748</u> |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 20 — RELATED PARTY TRANSACTIONS — (continued)

- (a) The amounts paid in 2004 and 2003 were paid to an affiliate of William Wilson III, one of our trustees through May 2004, whereas amounts paid in 2002 were paid to Wilson/Equity Office, LLC (“W/EO”). We entered into a joint venture agreement with Wilson Investors in 2000 for the purpose of developing, constructing, leasing and managing developments in northern California. We own 49.9% of W/EO and Wilson Investors owns 50.1% of W/EO. William Wilson III, through his ownership of Wilson Investors, indirectly owns approximately 22% of W/EO and approximately 30% of any promote to which Wilson Investors is entitled under the joint venture agreement. We agreed to loan up to \$25 million to Wilson Investors for its required contribution to W/EO at a 15% interest rate per annum. In 2002, Wilson Investors repaid the outstanding loan balance of approximately \$12.0 million of principal and approximately \$2.0 million of accrued interest. Upon this repayment and as a result of certain transactions with Wilson Investors, the loan commitment was terminated. Our investment in W/EO as of December 31, 2004 and 2003 was approximately \$0.4 million and \$1.3 million, respectively, which represents an indirect interest in Concar (a consolidated office property).

We created joint ventures with W/EO and also, in certain cases, unaffiliated parties for the development of various office properties. We agreed to provide first mortgage financing to the ownership entities of each of these developments at the greater of 6.5% or LIBOR plus 3.25%, generally maturing 36 months after initial funding or earlier at our option, in the event alternative financing sources are available on terms reasonably acceptable to Wilson Investors and any unaffiliated party. The aggregate amount of any such financing would generally be capped at 70% of budgeted construction costs (76% in the case of Concar which, at December 31, 2002 had been completed and leased and as such is now reflected as investment in real estate). At December 31, 2002, we had committed to make mortgage loans for Foundry Square IV and Concar totaling approximately \$96 million of which approximately \$74 million in principal and approximately \$0.4 million in accrued interest was outstanding. The total principal and interest outstanding on these mortgage loans at December 31, 2004 and 2003 was approximately \$40 million. The mortgage loan for Foundry Square IV was repaid in 2003 in connection with the sale of the property. Following this sale, W/EO's sole asset is its ownership interest in Concar. In accordance with the W/EO operating agreement, we may, but are not required to, purchase the W/EO interest in Concar.

In December 2002, we completed a transaction with W/EO and Wilson Investors pursuant to which we acquired W/EO's interests in various projects known as Foundry Square II, Foundry Square III (a land parcel that was under option), the Ferry Building, San Rafael Corporate Center I and San Rafael Corporate Center II (a land parcel). Wilson Investors acquired W/EO's interest in a project known as Larkspur (a land parcel under option) and Wilson Investors acquired the operating business and all assets of W/EO other than its ownership interests in the development projects known as Foundry Square IV and Concar. W/EO's and our interests in Foundry Square IV and Concar remained unchanged as a result of this transaction. Joint ventures with other unaffiliated parties on the projects in which we acquired W/EO's interest also remain unchanged as a result of this transaction. This transaction was accounted for as a nonmonetary exchange because the assets included in the exchange were similar and because the cash consideration exchanged was minimal. No gain or loss was recognized in connection with the transaction. A Wilson Investors subsidiary continued to provide the development management services to Foundry Square II, the Ferry Building and Concar through project stabilization. In 2004, the final project reached stabilization and accordingly, the subsidiary of Wilson Investors has ceased providing development management services. We also engaged a subsidiary of Wilson Investors to provide leasing brokerage services for Foundry Square II and the Ferry Building. These services for Foundry Square II were terminated by us and these services for the Ferry Building were terminated in part by us in January 2004.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 20 — RELATED PARTY TRANSACTIONS — (continued)

- (b) We lease office space from Two North Riverside Plaza Joint Venture, a partnership composed of trusts established for the benefit of the families of Samuel Zell and Robert Lurie, a deceased former business partner of Mr. Zell. The term of the lease expires on May 31, 2014.

Amounts Received from Related Parties

In July 2004, we disposed of the remaining common shares issued upon conversion of junior subordinate debentures of Capital Trust for approximately \$32.1 million and recognized a gain of approximately \$2.3 million. In September 2002, we also received approximately \$20.1 million upon redemption of the non-convertible common shares issued upon conversion of junior subordinate debentures of Capital Trust. Our investment was included in Prepaid Expenses and Other Assets. Prior to selling our investment, we received approximately \$1.5 million, \$3.0 million and \$4.8 million of dividends from the shares during 2004, 2003 and 2002, respectively. Mr. Zell (the Chairman of our Board of Trustees) is Chairman of the Board and a principal stockholder of Capital Trust, Mr. Dobrowski (a Trustee on our Board of Trustees), is also a Trustee of Capital Trust, and Ms. Rosenberg (a Trustee on our Board of Trustees) was a Trustee of Capital Trust.

We have entered into third-party management contracts and a licensing agreement to provide property management and leasing services at certain properties owned or controlled by affiliates of Mr. Zell. Income recognized by us for providing these management services during 2004, 2003 and 2002 was approximately \$0.9 million, \$0.8 million and \$1.0 million, respectively.

In addition, we provided real estate tax consulting and risk management services to related parties for which we received approximately \$0.5 million, \$0.3 million and \$1.6 million, during 2004, 2003 and 2002, respectively.

During 2003, we received approximately \$0.8 million from W/EO for lease commissions, respectively.

NOTE 21 — SHARE-BASED EMPLOYEE COMPENSATION PLANS

We have three share-based employee compensation plans: the 1997 Share Option and Share Award Plan, as amended (the "1997 Plan"), the 2003 Share Option and Share Incentive Plan, as amended (the "2003 Plan") and the 1997 Non-Qualified Share Purchase Plan, as amended (the "Non-Qualified Share Purchase Plan"). We also have assumed individual options in connection with prior merger transactions.

The purpose of the 1997 Plan is to attract and retain highly qualified executive officers, trustees and employees. Through the 1997 Plan, eligible officers, trustees, employees and consultants are offered the opportunity to acquire Common Shares pursuant to grants of (a) options to purchase Common Shares ("Options") and (b) Share Awards (defined below). The 1997 Plan is administered by the Compensation Committee of the Board of Trustees (the "Compensation Committee"), which is appointed by the Board of Trustees. The Compensation Committee interprets the 1997 Plan and determines the terms and provisions of Options and Share Awards. In 2004, 2003 and 2002 the Common Shares subject to Options and Share Awards under the 1997 Plan were limited to approximately 30.6 million, 31.4 million and 32.0 million, respectively. The maximum aggregate number of Options and Share Awards that may be granted under the 1997 Plan may not exceed 6.8% of the outstanding Common Shares calculated on a fully diluted basis and determined annually on the first day of each calendar year. The issuance of awards or shares under the 2003 Plan does not increase the number of shares that may be issued under the 1997 Plan. No more than one-half of the maximum aggregate number of Options and Share Awards may be granted as Share Awards. To the extent that Options expire unexercised or are terminated, surrendered or canceled, the Options and Share Awards become available for future grants under the 1997 Plan, unless the 1997 Plan has terminated.

The 1997 Plan permits the issuance of Share Awards to executive officers, trustees and key employees. A Share Award is an award of a Common Share which (a) may be fully vested upon issuance ("Share Award") or (b) may vest over time ("Restricted Share Award"). Generally, members of the Board of Trustees have

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 21 — SHARE-BASED EMPLOYEE COMPENSATION PLANS — (continued)

been granted Share Awards pursuant to the 1997 Plan as payment of their board fees. In each case, the number of Share Awards granted to trustees was equal to the dollar value of the fee divided by the fair market value of a Common Share on the date the fee would have been paid.

Our shareholders approved the 2003 Plan at our 2003 annual meeting of shareholders. A total of 20,000,000 Common Shares are reserved for issuance under the 2003 Plan to trustees, officers, employees and consultants of Equity Office and its subsidiaries. The 2003 Plan provides for awards of share options, restricted shares, unrestricted shares, share units, dividend equivalent rights, share appreciation rights and performance awards. No more than 10,000,000 of the Common Shares reserved under the 2003 Plan may be issued in connection with awards other than options. The maximum number of shares subject to options and share appreciation rights that can be awarded to any person is 750,000 per year, and the maximum number of shares that can be awarded to any person, other than pursuant to an option or share appreciation right, is 300,000 per year. The 2003 Plan is administered by the Compensation Committee. Subject to the terms of the 2003 Plan, the Compensation Committee may select participants to receive awards, determine the types of awards and the terms and conditions of awards, and interpret the provisions of the 2003 Plan.

Under both the 1997 Plan and 2003 Plan, the Compensation Committee determines the vesting schedule of each Share Award and Option. During 2004, officers' bonuses were paid in Restricted Share Awards. Twelve days after the grant date 75% of the Restricted Share Awards granted to vice presidents vested and 50% of the Restricted Share Awards granted to senior vice presidents, executive vice presidents and the president vested. The remaining unvested Restricted Share Awards vest evenly over a four-year period on each of the first four anniversaries of the grant date. All other Restricted Share Awards granted in 2004 vest evenly over a four-year period, 25% per year on each of the first four anniversaries of the grant date, whereas Restricted Share Awards granted in 2003 and 2002 vest evenly over a five-year period, 20% per year on each of the first five anniversaries of the grant date. Restricted Share Awards granted before 2002 vest over a five-year period as follows: 50% on the third anniversary of the grant date, 25% on the fourth anniversary of the grant date and the remaining 25% on the fifth anniversary of the grant date. As to the Options that have been granted, each vests evenly over a three year period, one-third per year on each of the first three anniversaries of the grant date. The exercise price for Options is equivalent to the fair market value of the underlying Common Shares at the grant date. The Compensation Committee also determines the term of each Option, which shall not exceed 10 years from the grant date.

The fair value for Options granted in 2004, 2003 and 2002 was estimated at the time the Options were granted using the Black-Scholes option-pricing model applying the following weighted average assumptions:

| <u>Assumptions:</u> | <u>Options Granted in</u> | | |
|---|---------------------------|-------------|-------------|
| | <u>2004</u> | <u>2003</u> | <u>2002</u> |
| Risk-free interest rate | 3.6% | 3.2% | 4.2% |
| Expected dividend yield..... | 7.0% | 6.6% | 7.0% |
| Volatility | 0.21 | 0.22 | 0.19 |
| Weighted average expected life of the Options | 7 years | 7 years | 5 years |
| Weighted average fair value of Options granted..... | \$2.18 | \$2.36 | \$2.29 |

The Black-Scholes option-pricing model was developed for use in estimating the fair value of traded options, which have no vesting restrictions and are fully transferable. In addition, option-pricing models require the input of highly subjective assumptions, including the expected stock price volatility.

In 2004, 2003 and 2002, we recognized compensation expense related to Restricted Shares and Options issued to employees of \$18.0 million, \$17.1 million and \$15.0 million, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 21 — SHARE-BASED EMPLOYEE COMPENSATION PLANS — (continued)

The table below summarizes the Option activity under our 1997 Plan and 2003 Plan for the last three years:

| | Common Shares Subject to Options | Weighted Average Exercise Price Per Option |
|------------------------------------|-------------------------------------|--|
| Balance at December 31, 2001 | 16,286,353 | \$26.41 |
| Options granted | 6,540,705 | 28.36 |
| Options canceled | (592,102) | 28.98 |
| Options exercised | <u>(1,739,863)</u> | <u>23.00</u> |
| Balance at December 31, 2002 | 20,495,093 | 27.18 |
| Options granted | 3,550,017 | 24.70 |
| Options canceled | (1,358,070) | 27.78 |
| Options exercised | <u>(1,661,333)</u> | <u>22.72</u> |
| Balance at December 31, 2003 | 21,025,707 | 27.10 |
| Options granted | 3,929,195 | 28.50 |
| Options canceled | (1,237,162) | 28.42 |
| Options exercised | <u>(2,489,462)</u> | <u>23.81</u> |
| Balance at December 31, 2004 | <u>21,228,278</u> | <u>\$27.66</u> |

The following table summarizes information regarding Options outstanding at December 31, 2004:

| Range of Exercise Prices | Options Outstanding | | | Options Exercisable | | Options Not Exercisable | |
|--------------------------|---------------------|---|---|---------------------|---|-------------------------|---|
| | Options | Weighted- average remaining contractual life in years (a) | Weighted- average exercise price | Options | Weighted- average exercise price | Options | Weighted- average exercise price |
| \$14.31 to \$21.00 | 684,512 | 2.6 | \$20.87 | 684,512 | \$20.87 | — | \$ — |
| \$21.07 to \$23.40 | 425,723 | 3.9 | 23.15 | 425,723 | 23.15 | — | — |
| \$24.23 to \$24.62 | 4,468,928 | 6.7 | 24.40 | 2,827,356 | 24.32 | 1,641,572 | 24.53 |
| \$25.90 to \$28.36 | 5,733,720 | 6.9 | 28.16 | 4,057,823 | 28.18 | 1,675,897 | 28.10 |
| \$28.54 to \$29.50 | 5,647,054 | 7.1 | 28.89 | 2,081,639 | 29.48 | 3,565,415 | 28.54 |
| \$29.76 to \$33.00 | <u>4,268,341</u> | <u>5.6</u> | <u>30.34</u> | <u>4,265,566</u> | <u>30.34</u> | <u>2,775</u> | <u>29.93</u> |
| \$14.31 to \$33.00 | <u>21,228,278</u> | <u>6.4</u> | <u>\$27.66</u> | <u>14,342,619</u> | <u>\$27.75</u> | <u>6,885,659</u> | <u>\$27.48</u> |

(a) Expiration dates ranged from January 2005 to December 2014.

Restricted Shares

During 2004, 2003 and 2002, there were 1,235,225, 926,511 and 541,055 Restricted Share Awards granted, respectively. The Restricted Shares Awards issued in 2004, 2003 and 2002 were valued at an average price of \$28.50, \$24.56 and \$28.01 each, respectively. The value of the Restricted Share Awards is recognized as compensation expense evenly over the vesting period.

Non-Qualified Purchase Plan

The Non-Qualified Purchase Plan was adopted to encourage eligible employees and trustees to purchase Common Shares. Under the Non-Qualified Purchase Plan, a total of 2,000,000 Common Shares are reserved

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 21 — SHARE-BASED EMPLOYEE COMPENSATION PLANS — (continued)

for issuance. The minimum amount an eligible employee can contribute is \$10 per pay period. The maximum amount an eligible employee can contribute is 20% of gross pay per pay period, up to \$100,000 per calendar year. Trustees may contribute up to \$100,000 per year. Contributions are held as part of the general assets of Equity Office. All contributions are fully vested. At the end of each purchase period, participant contributions are used to purchase Common Shares. The price for the Common Shares is 85% of the lesser of: (a) the closing price of the Common Shares on the last business day of the applicable purchase period or (b) the average closing price of the Common Shares for the purchase period. The number of Common Shares purchased is calculated on a per participant basis by dividing the contributions made by each participant during the Purchase Period by the purchase price. Only whole Common Shares are purchased, with any partial share of remaining cash being rolled over to the next purchase period. Shares purchased under the Non-Qualified Purchase Plan generally may not be sold, transferred or disposed of until the first anniversary of the purchase. If a participant violates this restriction, he or she is required to pay Equity Office an amount equal to the discount on the shares when purchased less, the excess, if any, of the amount the participant paid for the shares over the then current market price of the shares. At December 31, 2004, a total of 1,426,221 Common Shares remained available for issuance under the Non-Qualified Purchase Plan. Common Share purchases under this plan totaled 83,222, 93,815 and 90,484 in 2004, 2003 and 2002, respectively. In 2004, 2003 and 2002, we recognized compensation expense related to Common Shares issued under this plan of approximately \$0.4 million, \$0.5 million and \$0.4 million, respectively.

NOTE 22 — 401(K) PLAN

Our 401(k) Plan was established to cover eligible employees and employees of any designated affiliate. The 401(k) Plan permits eligible persons to defer up to 50% of their annual compensation into the 401(k) Plan, subject to certain limitations imposed by the Internal Revenue Code. Employees' elective deferrals are immediately vested upon contribution to the 401(k) Plan. We match employee contributions to the 401(k) Plan dollar for dollar up to 4% of the employee's annual salary. In addition, we may elect to make an annual discretionary profit-sharing contribution. Approximately \$7.9 million, \$6.7 million and \$4.2 million was recognized as expense in each of the years ended December 31, 2004, 2003 and 2002, respectively.

NOTE 23 — COMMITMENTS AND CONTINGENCIES

Concentration of Credit Risk

We maintain cash and cash equivalents at financial institutions. The combined account balances at each institution typically exceed FDIC insurance coverage and, as a result, there is a concentration of credit risk related to amounts on deposit in excess of FDIC insurance coverage. We believe this risk is not significant.

Environmental

As an owner of real estate, we are subject to various environmental laws of federal and local governments. Our compliance with existing laws has not had a material adverse effect on our financial condition and results of operations, and we do not believe it will have a material adverse effect in the future. However, we cannot predict the impact of unforeseen environmental contingencies or new or changed laws or regulations on our properties, properties we have sold, or on properties that we may acquire.

Litigation

We are not presently subject to material litigation nor, to our knowledge, is any material litigation threatened against us, other than routine actions for negligence and other claims and administrative proceedings arising in the ordinary course of business, some of which are expected to be covered by liability insurance and all of which collectively are not expected to have a material adverse effect on our financial condition, results of operations, or liquidity.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 23 — COMMITMENTS AND CONTINGENCIES — (continued)

Contingencies

Certain joint venture agreements contain buy/sell options in which each party has the option to acquire the interest of the other party. Except for certain agreements in which our partners in one of our properties can require us to buy their interests, such agreements do not generally require that we buy our partners' interest. The exceptions allow our unaffiliated partners, at their election, to require that we buy their interests during specified future time periods, commencing in 2009 and at amounts that represent the fair market value of their interest at that time or at amounts based on formulas contained in the respective agreements. In addition, we have granted options to each of three tenants to purchase the property it occupies.

In accordance with Statement of Accounting Standards No. 5 *Accounting for Contingencies*, we have not recorded a liability or the related asset that would result from the acquisition in connection with the above potential obligations because the probability of our unaffiliated partners requiring us to buy their interest is not currently determinable and we are unable to estimate the amount of the payment required for that purpose.

Approximately 230 of our properties, consisting of 30.9 million square feet, are subject to restrictions on taxable dispositions under tax protection agreements entered into with some of the contributors of the properties. The carrying value of these properties was approximately \$6.5 billion at December 31, 2004. The restrictions on taxable dispositions are effective for periods expiring at different times through 2021. The terms of these tax protection agreements generally prevent us from selling the properties in taxable transactions unless we indemnify the contributing partners for their income tax liability on the portion of the gain on sale allocated to them as a result of the property's value at the time of its contribution to us or, in some cases, to our predecessor. We do not believe that the tax protection agreements materially affect the conduct of our business or our decisions whether to dispose of restricted properties during the restriction period because we generally hold these and our other properties for investment purposes, rather than for sale. Historically, however, where we have deemed it to be in our shareholders' best interests to dispose of restricted properties, we have done so through transactions structured as tax-deferred transactions under section 1031 of the Internal Revenue Code. We anticipate structuring most future dispositions of restricted properties as transactions intended to qualify for tax-deferred treatment. We therefore view the likelihood of incurring any such material indemnification obligations to be remote. Were we to dispose of a restricted property in a taxable transaction, we generally would be required to pay to a partner that is a beneficiary of one of the tax protection agreements an amount based on the amount of income tax the partner would be required to pay on the incremental gain allocated to such partner as a result of the built-in gain that existed with respect to such property at the time of its contribution to us, or in some cases, to our predecessor. In some cases there is a further requirement to reimburse any additional tax liability arising from the indemnification payment itself. The exact amount that would be payable with respect to any particular taxable sale of a restricted property would depend on a number of factors, many of which can only be calculated at the time of any future sale, including the sale price of the property at the time of the sale, the partnership's basis in the property at the time of the sale, the partner's basis in the assets at the time of the contribution, the partner's applicable rate of federal, state and local taxation at the time of the sale, and the timing of the sale itself.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 23 — COMMITMENTS AND CONTINGENCIES — (continued)

Insurance

Property Damage, Business Interruption, Earthquake and Terrorism: The insurance coverage provided through third-party insurance carriers is subject to coverage limitations. For each type of insurance coverage described below, should an uninsured or underinsured loss occur, we could lose all or a portion of our investment in, and anticipated cash flows from, one or more of the properties. In addition, there can be no assurance that third-party insurance carriers will be able to maintain reinsurance sufficient to cover any losses that may be incurred.

| <u>Type of Insurance Coverage</u> | <u>Equity Office Loss Exposure/Deductible</u> | <u>Third-Party Coverage Limitation</u> |
|--|--|--|
| Property damage and business interruption(a) . . . | \$50 million per occurrence and \$75 million annual aggregate exposure (which includes amounts paid for earthquake loss), plus \$1 million per occurrence deductible | \$1.0 billion per occurrence(c) |
| Earthquake(a) (b) | \$75 million per occurrence and annual aggregate exposure (which includes amounts paid for property damage and business interruption loss), plus \$1 million per occurrence deductible | \$325 million in the aggregate per year(c) |
| Acts of terrorism(d) | \$2.8 million per occurrence deductible (plus 10% of each and every loss with a maximum per occurrence exposure of \$35.3 million which includes the \$2.8 million deductible) | \$825 million per occurrence(e) |

- (a) We retain up to \$75 million annual aggregate of such loss throughout the portfolio. In the event of a loss in excess of this retention limit, the third-party insurance carriers would be obligated to cover the losses up to the stated coverage amounts in the above table.
- (b) The amount of the third party insurance relating to earthquakes is based on maximum probable loss studies performed by independent third parties. The maximum annual aggregate payment amount for earthquake loss is \$325 million, inclusive of our loss exposure of \$75 million plus \$1 million per occurrence deductible. There can be no assurance that the maximum probable loss studies have accurately estimated losses that may occur.
- (c) These amounts include our loss exposure/deductible amount.
- (d) The coverage includes nuclear, chemical and biological events. The coverage does not apply to non-TRIA (Terrorism Insurance Act of 2002) events (which are terrorism events that are not committed by a foreigner or a foreign country). We maintain separate insurance with a \$325 million annual aggregate limit subject to a deductible of \$1 million for non-TRIA events. This separate coverage for non-TRIA events excludes nuclear, biological and chemical events. The Terrorism Insurance Act of 2002 will expire December 31, 2005 and there is a risk it will not be extended past this date. Should the act not be extended, the structure, terms or conditions (including premiums and coverage) of our terrorism insurance program would likely be affected for future periods.
- (e) This amount is in excess of our deductible amounts.

Pollution: We have pollution and remediation insurance coverage for both sudden and gradual events. Limits for this exposure are \$2 million per loss and \$10 million aggregate per year subject to a deductible of \$100,000.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 23 — COMMITMENTS AND CONTINGENCIES — (continued)

Workers Compensation, Automobile Liability and General Liability: We have per occurrence deductible amounts for workers compensation of \$500,000, auto liability of \$250,000 and general liability of \$1,000,000.

NOTE 24 — SUBSEQUENT EVENTS

The following transactions occurred subsequent to December 31, 2004, through March 14, 2005:

1. We acquired Summit at Douglas Ridge Phase I, which consists of one office building comprising approximately 92,941 square feet in Roseville, California for a purchase price of approximately \$25.0 million.
2. We disposed of the following properties:

| Property | Location | Number of Buildings (Unaudited) | Square Feet (Unaudited) | Sales Price (Dollars in thousands) |
|---|---------------------------|---------------------------------|-------------------------|------------------------------------|
| Northland Plaza(a) | Bloomington, MN | 1 | 296,967 | \$ 43,000 |
| Meier Central North — Buildings 13 and 14 | Santa Clara, CA | 2 | 29,200 | 1,986 |
| Water's Edge(b) | Playa Vista, CA | 2 | 243,433 | 85,500 |
| One Devon Square, Two Devon Square and Three Devon Square | Wayne, PA | 3 | 142,493 | 23,000 |
| Meier Central South — Building 12 | Santa Clara, CA | 1 | 31,500 | 2,867 |
| One Valley Square, Two Valley Square, Three Valley Square, Four and Five Valley Square, Oak Hill Plaza, Walnut Hill Plaza and Four Falls | Suburban Philadelphia, PA | 8 | 863,124 | 136,000 |
| | Total | <u>17</u> | <u>1,606,717</u> | <u>\$292,353</u> |

(a) This property was classified as held for sale at December 31, 2004 and written down to its estimated fair value less costs to sell, which approximated the fair value at the time of sale.

(b) We sold our 87.5% interest in this property.

3. We repaid \$125 million of 6.88% unsecured notes and \$400 million of 6.63% unsecured notes that matured in February 2005.
4. We repaid the mortgage debt that encumbered the Island Corporate Center and San Mateo Bay Center II office properties for a total of approximately \$21.8 million.
5. We obtained a \$250 million unsecured term loan facility, which bears interest at LIBOR plus 35 basis points (the spread is subject to change based on our credit rating) and matures in February 2006. Amounts borrowed under this facility are required to be repaid with net proceeds from the issuance of unsecured notes, and at our option, with certain proceeds from future asset sales. We have the option through August 2005 to increase the facility up to \$600 million. Upon exercise of the option, the interest rate will increase to 65 basis points (this spread is subject to change based on our credit rating). This term loan facility is subject to the same financial covenants as our existing \$1 billion line of credit.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (continued)

NOTE 24 — SUBSEQUENT EVENTS — (continued)

6. Effective January 4, 2005, we signed an amendment to a lease that reduced a tenant's space at 1301 Avenue of the Americas, New York, NY, from approximately 564,000 square feet to approximately 250,000 square feet. In connection with this agreement, we recognized a lease termination fee of approximately \$44.4 million, net of outstanding deferred rent receivable balances.

Item 9. Changes in and Disagreements With Accountants on Accounting and Financial Disclosure.

None.

Item 9A. Controls and Procedures.

Evaluation of Disclosure Controls and Procedures

As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based upon their evaluation as of December 31, 2004, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) are effective to ensure that information required to be disclosed by us in our Exchange Act filings is recorded, processed, summarized and reported within the time periods specified in the Commission's rules and forms.

Management's Report on Internal Control over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f) and 15d-15(f). Under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting as of December 31, 2004 based on the framework in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on that evaluation, our management concluded that our internal control over financial reporting was effective as of December 31, 2004.

Management's assessment of the effectiveness of our internal control over financial reporting as of December 31, 2004 has been audited by Ernst & Young LLP, an independent registered public accounting firm, as stated in their report which is included elsewhere herein.

Changes in Internal Control over Financial Reporting

There were no changes in our internal control over financial reporting identified in connection with the evaluation referred to above that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Item 9B. Other Information.

None.

PART III

Item 10. Directors and Executive Officers of the Registrant.

Information about Trustees of Equity Office and Section 16(a) beneficial ownership reporting compliance is incorporated by reference from the discussion under Proposal 1 in our Proxy Statement for the 2005 Annual Meeting of Shareholders. The balance of the response to this item is contained in the discussion entitled "Executive and Senior Officers of Equity Office" under Item 1 of Part I of this report.

Information about our audit committee financial expert is incorporated by reference to our Proxy Statement for the 2005 Annual Meeting of Shareholders.

We have adopted a code of ethics that applies to our principal officer, principal financial officer and principal accounting officer, which is available on our website at www.equityoffice.com. Any amendment to, or waiver from, a provision of such code of ethics will be posted on our website.

Item 11. Executive Compensation.

Information about executive compensation is incorporated by reference from the discussion under the heading "Executive Compensation" in our Proxy Statement for the 2005 Annual Meeting of Shareholders.

Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.

Information about security ownership of certain beneficial owners and management, and information about our equity compensation plans are incorporated by reference from the discussion under the headings "Common Share and Unit Ownership by Trustees and Executive Officers" and "Equity Compensation Plan Information" in our Proxy Statement for the 2005 Annual Meeting of Shareholders.

Item 13. Certain Relationships and Related Transactions.

Information about certain relationships and transactions with related parties is incorporated herein by reference from the discussion under the heading "Certain Relationships and Related Transactions" in our Proxy Statement for the 2005 Annual Meeting of Shareholders.

Item 14. Principal Accountant Fees and Services.

Information about principal accountant fees and services is incorporated by reference from the discussion under the heading Proposal 2: Ratification of the Audit Committee's Appointment of Independent Auditors in our Proxy Statement for the 2005 Annual Meeting of Shareholders.

PART IV

Item 15. Exhibits and Financial Statement Schedules.

(a) (1) Financial Statements:

Report of Independent Registered Public Accounting Firm

Consolidated Balance Sheets as of December 31, 2004 and 2003

Consolidated Statements of Operations for the years ended December 31, 2004, 2003 and 2002

Consolidated Statements of Changes in Shareholders' Equity for the years ended December 31, 2004, 2003 and 2002

Consolidated Statements of Net Comprehensive Income for the years ended December 31, 2004, 2003 and 2002

Consolidated Statements of Cash Flows for the years ended December 31, 2004, 2003 and 2002

Notes to Consolidated Financial Statements

(a) (2) Financial Statement Schedules:

Schedule III — Real Estate and Accumulated Depreciation as of December 31, 2004

All other schedules for which provision is made in the applicable accounting regulations of the SEC are not required under the related instructions or are inapplicable and therefore have been omitted.

(a) (3) Exhibits:

The exhibits required by this item are set forth on the Exhibit Index attached hereto.

(b) Exhibits:

See Item 15(a) (3) above.

(c) Financial Statement Schedules:

Schedule III — Real Estate and Accumulated Depreciation as of December 31, 2004.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

EQUITY OFFICE PROPERTIES TRUST

BY: /s/ RICHARD D. KINCAID
Richard D. Kincaid
President and Chief Executive Officer

Date: March 16, 2005

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant in the capacities indicated as of March 16, 2005.

| <u>Signature</u> | <u>Title</u> |
|---|---|
| <u> /s/ RICHARD D. KINCAID </u> Richard D. Kincaid | President, Chief Executive Officer and Trustee (principal executive officer) |
| <u> /s/ MARSHA C. WILLIAMS </u> Marsha C. Williams | Executive Vice President and Chief Financial Officer (principal financial officer) |
| <u> /s/ VIRGINIA L. SEGGERMAN </u> Virginia L. Seggerman | Senior Vice President and Chief Accounting Officer (principal accounting officer) |
| <u> /s/ SAMUEL ZELL </u> Samuel Zell | Chairman of the Board of Trustees |
| <u> /s/ MARILYN A. ALEXANDER </u> Marilyn A. Alexander | Trustee |
| <u> /s/ THOMAS E. DOBROWSKI </u> Thomas E. Dobrowski | Trustee |
| <u> /s/ WILLIAM M. GOODYEAR </u> William M. Goodyear | Trustee |
| <u> /s/ JAMES D. HARPER, JR. </u> James D. Harper, Jr. | Trustee |
| <u> /s/ DAVID K. MCKOWN </u> David K. McKown | Trustee |
| <u> /s/ SHELI Z. ROSENBERG </u> Sheli Z. Rosenberg | Trustee |

| <u>Signature</u> | <u>Title</u> |
|---|--------------|
| _____ Stephen I. Sadove | Trustee |
| _____ Edwin N. Sidman | Trustee |
| _____ Sally Susman | Trustee |
| _____ /s/ JAN H.W.R. VAN DER VLIST Jan H.W.R. van der Vlist | Trustee |

EXHIBIT INDEX

| <u>Exhibit No.</u> | <u>Description</u> | <u>Location</u> |
|--------------------|---|---|
| 3.1 | Restated Declaration of Trust | Incorporated by reference to Exhibit 3.2 to Equity Office's 2003 Third Quarter Form 10-Q |
| 3.2 | Third Amended and Restated Bylaws | Incorporated by reference to Exhibit 3.1 to Equity Office's 2003 First Quarter Form 10-Q |
| 4.1 | Indenture, dated as of September 2, 1997, between EOP Partnership and State Street Bank and Trust Company | Incorporated by reference to Exhibit 4.1 to Equity Office's 1997 Annual Report on Form 10-K, as amended |
| 4.2 | First Supplemental Indenture, dated as of February 9, 1998, between EOP Partnership and State Street Bank and Trust Company | Incorporated by reference to Exhibit 4.2 to Equity Office's 1997 Annual Report on Form 10-K, as amended |
| 4.3 | \$200,000,000 6.625% Note due 2005. Another \$200,000,000 6.625% Note due 2005, identical in all material respects to the Note filed as Exhibit 4.4 to Equity Office's 1997 Annual Report on Form 10-K, as amended, has not been filed | Incorporated by reference to Exhibit 4.4 to Equity Office's 1997 Annual Report on Form 10-K, as amended |
| 4.4 | \$200,000,000 6.750% Note due 2008. A \$100,000,000 6.750% Note due 2008, identical in all material respects other than principal amount to the Note filed as Exhibit 4.5 to Equity Office's 1997 Annual Report on Form 10-K, as amended, has not been filed | Incorporated by reference to Exhibit 4.5 to Equity Office's 1997 Annual Report on Form 10-K, as amended |
| 4.5 | \$200,000,000 7.250% Note due 2018. A \$50,000,000 7.250% Note due 2018, identical in all material respects other than principal amount to the Note filed as Exhibit 4.6 to Equity Office's Annual Report on Form 10-K for the year ended December 31, 1997, as amended, has not been filed | Incorporated by reference to Exhibit 4.6 to Equity Office's 1997 Annual Report on Form 10-K, as amended |
| 4.6 | \$30,000,000 7.24% Senior Note due 2004 | Incorporated by reference to Exhibit 4.8 to Equity Office's 1997 Annual Report on Form 10-K, as amended |
| 4.7 | \$50,000,000 7.36% Senior Note due 2005 | Incorporated by reference to Exhibit 4.9 to Equity Office's 1997 Annual Report on Form 10-K, as amended |
| 4.8 | \$50,000,000 7.44% Senior Note due 2006 | Incorporated by reference to Exhibit 4.10 to Equity Office's 1997 Annual Report on Form 10-K, as amended |
| 4.9 | \$50,000,000 7.41% Senior Note due 2007 | Incorporated by reference to Exhibit 4.11 to Equity Office's 1997 Annual Report on Form 10-K, as amended) |

| <u>Exhibit No.</u> | <u>Description</u> | <u>Location</u> |
|--------------------|--|---|
| 4.10 | \$250,000,000 6.50% Notes due 2004 | Incorporated by reference to Exhibit 4.12 to Equity Office's 2000 Annual Report on Form 10-K, as amended |
| 4.11 | \$300,000,000 6.763% Notes due 2007 | Incorporated by reference to Exhibit 4.13 to Equity Office's 2000 Annual Report on Form 10-K, as amended |
| 4.12 | \$225,000,000 7.25% Notes due 2028 | Incorporated by reference to Exhibit 4.14 to Equity Office's 2000 Annual Report on Form 10-K, as amended |
| 4.13 | \$300,000,000 6.5% Notes due 2004 | Incorporated by reference to Exhibit 4.16 to Equity Office's 2000 Annual Report on Form 10-K, as amended |
| 4.14 | \$500,000,000 6.8% Notes due 2009 | Incorporated by reference to Exhibit 4.17 to Equity Office's 2000 Annual Report on Form 10-K, as amended |
| 4.15 | \$200,000,000 7.5% Notes due April 19, 2029 | Incorporated by reference to Exhibit 4.23 to EOP Partnership's Current Report on Form 8-K filed with the SEC on April 19, 1999 |
| 4.16 | \$400,000,000 8.375% Note due March 15, 2006 | Incorporated by reference to Exhibit 4.24 to EOP Partnership's Current Report on Form 8-K filed with the SEC on March 24, 2000 |
| 4.17 | \$100,000,000 8.375% Note due March 15, 2006 | Incorporated by reference to Exhibit 4.25 to EOP Partnership's Current Report on Form 8-K filed with the SEC on March 24, 2000 |
| 4.18 | \$360,000,000 8.10% Note due August 1, 2010 of EOP Partnership | Incorporated by reference to Exhibit 4.1 to EOP Partnership's Current Report on Form 8-K filed with the SEC on August 8, 2000 |
| 4.19 | Indenture, dated August 23, 2000, by and among EOP Partnership, Equity Office and State Street Bank and Trust Company | Incorporated by reference to Exhibit 4.1 to Equity Office's Registration Statement on Form S-3 (SEC File No. 333-47754) |
| 4.20 | \$300,000,000 (or applicable lesser amount) Senior Exchangeable Note due November 15, 2008, and related Guarantee | Incorporated by reference to Exhibit 4.23 to Equity Office's 2001 Annual Report on Form 10-K, as amended |
| 4.21 | \$25,000,000 (or applicable lesser amount) Senior Exchangeable Note due November 15, 2008, and related Guarantee | Incorporated by reference to Exhibit 4.24 to Equity Office's 2001 Annual Report on Form 10-K, as amended |
| 4.22 | \$325,000,000 (or applicable lesser amount) Senior Exchangeable Notes due November 15, 2008, and related Guarantee | Incorporated by reference to Exhibit 4.25 to Equity Office's 2001 Annual Report on Form 10-K, as amended |
| 4.23 | Indenture, dated August 29, 2000, by and between EOP Partnership and U.S. Bank National Association (formerly known as U.S. Bank Trust National Association) | Incorporated by reference to Exhibit 4.1 to EOP Partnership's Registration Statement on Form S-3, as amended (SEC File No. 333-43530) |

| <u>Exhibit No.</u> | <u>Description</u> | <u>Location</u> |
|--------------------|---|---|
| 4.24 | First Supplemental Indenture, dated June 18, 2001, among EOP Partnership, Equity Office and U.S. Bank National Association (formerly known as U.S. Bank Trust National Association) | Incorporated by reference to Exhibit 4.2 to Equity Office's Registration Statement on Form S-3, as amended (SEC File No. 333-58976) |
| 4.25 | \$400,000,000 7 ³ / ₄ % Note due 2007 | Incorporated by reference to Exhibit 4.5 to EOP Partnership's Current Report on Form 8-K filed with the SEC on November 20, 2000 |
| 4.26 | \$200,000,000 7 ³ / ₄ % Note due 2007 | Incorporated by reference to Exhibit 4.6 to EOP Partnership's Current Report on Form 8-K filed with the SEC on November 20, 2000 |
| 4.27 | \$500,000,000 7.000% Note due July 15, 2011, and related Guarantee | Incorporated by reference to Exhibit 4.4 to EOP Partnership's Current Report on Form 8-K filed with the SEC on July 18, 2001 |
| 4.28 | \$500,000,000 7.000% Note due July 15, 2011, and related Guarantee | Incorporated by reference to Exhibit 4.5 to EOP Partnership's Current Report on Form 8-K filed with the SEC on July 18, 2001 |
| 4.29 | \$100,000,000 7.000% Note due July 15, 2011, and related Guarantee | Incorporated by reference to Exhibit 4.6 to EOP Partnership's Current Report on Form 8-K filed with the SEC on July 18, 2001 |
| 4.30 | \$300,000,000 7.875% Note due July 15, 2031, and related Guarantee | Incorporated by reference to Exhibit 4.7 to EOP Partnership's Current Report on Form 8-K filed with the SEC on July 18, 2001 |
| 4.31 | \$400,000,000 6 ³ / ₄ % Note due February 15, 2012, and related Guarantee | Incorporated by reference to Exhibit 4.1 to EOP Partnership's Current Report on Form 8-K filed with the SEC on February 15, 2002 |
| 4.32 | \$100,000,000 6 ³ / ₄ % Note due February 15, 2012, and related Guarantee | Incorporated by reference to Exhibit 4.2 to EOP Partnership's Current Report on Form 8-K filed with the SEC on February 15, 2002 |
| 4.33 | Indenture, dated as of December 6, 1995, among Spieker and State Street Bank and Trust, as Trustee | Incorporated by reference to Exhibit 99.17.1 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |
| 4.34 | Fourth Supplemental Indenture, dated as of January 24, 1996, among Spieker, Spieker Partnership and State Street | Incorporated by reference to Exhibit 99.17.7 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |
| 4.35 | \$100,000,000 6.90% Note due January 15, 2004 | Incorporated by reference to Exhibit 99.17.8 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |

| <u>Exhibit No.</u> | <u>Description</u> | <u>Location</u> |
|--------------------|--|--|
| 4.36 | Fifth Supplemental Indenture, dated as of June 20, 1996, among Spieker, Spieker Partnership and State Street | Incorporated by reference to Exhibit 99.17.9 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |
| 4.37 | \$100,000,000 Medium-Term Notes due nine months or more from July 19, 1996 | Incorporated by reference to Exhibit 99.17.10 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |
| 4.38 | Sixth Supplemental Indenture, dated as of December 10, 1996, among Spieker, Spieker Partnership and State Street | Incorporated by reference to Exhibit 99.17.12 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |
| 4.39 | \$100,000,000 7.125% Note due December 1, 2006 | Incorporated by reference to Exhibit 99.17.13 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |
| 4.40 | Seventh Supplemental Indenture, dated as of December 10, 1996, among Spieker, Spieker Partnership and State Street | Incorporated by reference to Exhibit 99.17.14 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |
| 4.41 | \$25,000,000 7.875% Note due December 1, 2016 | Incorporated by reference to Exhibit 99.17.15 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |
| 4.42 | Eighth Supplemental Indenture, dated as of July 14, 1997, among Spieker, Spieker Partnership and State Street | Incorporated by reference to Exhibit 99.17.16 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |
| 4.43 | \$150,000,000 7.125% Note due July 1, 2009 | Incorporated by reference to Exhibit 99.17.17 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |
| 4.44 | Ninth Supplemental Indenture, dated as of September 29, 1997, among Spieker, Spieker Partnership, First Trust of California, National Association and State Street | Incorporated by reference to Exhibit 99.17.18 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |
| 4.45 | \$150,000,000 7.50% Debenture due October 1, 2027 | Incorporated by reference to Exhibit 99.17.19 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |
| 4.46 | Tenth Supplemental Indenture, dated as of December 8, 1997, among Spieker, Spieker Partnership and First Trust of California, National Association | Incorporated by reference to Exhibit 99.17.20 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |
| 4.47 | \$200,000,000 7.35% Debenture due December 1, 2017 | Incorporated by reference to Exhibit 99.17.21 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |

| <u>Exhibit No.</u> | <u>Description</u> | <u>Location</u> |
|--------------------|---|--|
| 4.48 | Eleventh Supplemental Indenture, dated as of January 27, 1998, among Spieker, Spieker Partnership and First Trust of California, National Association | Incorporated by reference to Exhibit 99.17.22 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |
| 4.49 | \$150,000,000 6.75% Note due January 15, 2008 | Incorporated by reference to Exhibit 99.17.23 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |
| 4.50 | Twelfth Supplemental Indenture, dated as of February 2, 1998, among Spieker, Spieker Partnership and First Trust of California, National Association | Incorporated by reference to Exhibit 99.17.24 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |
| 4.51 | \$125,000,000 6.875% Note due February 1, 2005 | Incorporated by reference to Exhibit 99.17.25 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |
| 4.52 | Thirteenth Supplemental Indenture, dated as of February 2, 1998, among Spieker, Spieker Partnership and First Trust of California, National Association | Incorporated by reference to Exhibit 99.17.26 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |
| 4.53 | \$1,500,000 7.0% Note due February 1, 2007 | Incorporated by reference to Exhibit 99.17.27 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |
| 4.54 | Fourteenth Supplemental Indenture, dated as of April 29, 1998, among Spieker, Spieker Partnership and U.S. Bank National Association (formerly known as U.S. Bank Trust National Association) | Incorporated by reference to Exhibit 99.17.28 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |
| 4.55 | \$25,000,000 6.88% Note due April 30, 2007 | Incorporated by reference to Exhibit 99.17.29 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |
| 4.56 | Fifteenth Supplemental Indenture, dated as of May 11, 1999, among Spieker, Spieker Partnership and U.S. Bank National Association (formerly known as U.S. Bank Trust National Association) | Incorporated by reference to Exhibit 99.17.30 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |
| 4.57 | \$200,000,000 6.8% Note due May 1, 2004 | Incorporated by reference to Exhibit 99.17.31 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |
| 4.58 | \$200,000,000 7.25% Note due May 1, 2009 | Incorporated by reference to Exhibit 99.17.32 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |

| <u>Exhibit No.</u> | <u>Description</u> | <u>Location</u> |
|--------------------|---|--|
| 4.59 | Sixteenth Supplemental Indenture, dated as of December 11, 2000, among Spieker, Spieker Partnership and U.S. Bank National Association (formerly known as U.S. Bank Trust National Association) | Incorporated by reference to Exhibit 99.17.33 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |
| 4.60 | \$200,000,000 7.65% Note due December 15, 2010 | Incorporated by reference to Exhibit 99.17.34 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |
| 4.61 | Seventeenth Supplemental Indenture relating to the substitution of Equity Office and EOP Partnership as successor entities for Spieker and Spieker Partnership, respectively | Incorporated by reference to Exhibit 99.17.35 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |
| 4.62 | \$400,000,000 5.875% Note due January 15, 2013, and related Guarantee | Incorporated by reference to Exhibit 4.1 to the Current Report on Form 8-K of EOP Partnership filed with the SEC on January 15, 2003 |
| 4.63 | \$100,000,000 5.875% Note due January 15, 2013, and related Guarantee | Incorporated by reference to Exhibit 4.2 to the Current Report on Form 8-K of EOP Partnership filed with the SEC on January 15, 2003 |
| 4.64 | \$500,000,000 4.75% Note due March 15, 2014 and related Guarantee (another \$500,000,000 4.75% Note due March 15, 2014 and related Guarantee, identical in all material respects to the Note filed as Exhibit 4.3 to the Current Report on Form 8-K of EOP Partnership filed with the SEC on March 26, 2004, has not been filed) | Incorporated by reference to Exhibit 4.3 to the Current Report on Form 8-K of EOP Partnership filed with the SEC on March 26, 2004 |
| 4.65 | \$45,000,000 Floating Rate Note due May 27, 2014 and related Guarantee | Incorporated by reference to Exhibit 4.3 to the Current Report on Form 8-K of EOP Partnership filed with the SEC on May 26, 2004 |
| 4.66 | \$500,000,000 4.65% Fixed Rate Note due October 1, 2010 and related Guarantee (another \$300,000,000 4.65% Fixed Rate Note due October 1, 2010 and related Guarantee, identical in all material respects, other than the principal amount, to the Note filed as Exhibit 4.3 to the Current Report on Form 8-K of EOP Partnership filed with the SEC on October 7, 2004, has not been filed) | Incorporated by reference to Exhibit 4.3 to the Current Report on Form 8-K of EOP Partnership filed with the SEC on October 7, 2004 |
| 4.67 | \$200,000,000 Floating Rate Note due October 1, 2010 and related Guarantee | Incorporated by reference to Exhibit 4.4 to the Current Report on Form 8-K of EOP Partnership filed with the SEC on October 7, 2004 |

| <u>Exhibit No.</u> | <u>Description</u> | <u>Location</u> |
|--------------------|--|---|
| 4.68 | Form of Medium-Term InterNote (Fixed Rate) and related Guarantee | Incorporated by reference to Exhibit 4.3 to the Current Report on Form 8-K of EOP Partnership filed with the SEC on June 15, 2004 |
| 4.69 | Form of Medium-Term InterNote (Floating Rate) and related Guarantee | Incorporated by reference to Exhibit 4.4 to the Current Report on Form 8-K of EOP Partnership filed with the SEC on June 15, 2004 |
| 4.70 | New Trustee Appointment Agreement, dated June 10, 2004, among EOP Partnership, Equity Office and BNY Midwest Trust Company | Incorporated by reference to Exhibit 4.5 to the Current Report on Form 8-K of EOP Partnership filed with the SEC on June 15, 2004 |
| 4.71 | Schedule of Medium-Term InterNotes (Fixed Rate) issued as of June 30, 2004 | Incorporated by reference to Exhibit 4.5 to EOP Partnership's 2004 Second Quarter 10-Q |
| 4.72 | Schedule of Medium-Term InterNotes (Fixed Rate) issued from July 1, 2004 to September 30, 2004 | Incorporated by reference to Exhibit 4.6 to EOP Partnership's 2004 Third Quarter 10-Q |
| 4.73 | Schedule of Medium-Term InterNotes (Fixed Rate) issued from October 1, 2004 to December 31, 2004 | Incorporated by reference to Exhibit 4.73 to EOP Partnership's 2004 Form 10-K |
| 10.1 | Third Amended and Restated Agreement of Limited Partnership of EOP Partnership | Incorporated by reference to Exhibit 99.8 to Equity Office's Current Report on Form 8-K filed with the SEC on July 5, 2001 |
| 10.2 | First Amendment to Third Amended and Restated Agreement of Limited Partnership of EOP Partnership | Incorporated by reference to Exhibit 4.1 to EOP Partnership's 2002 Third Quarter Form 10-Q |
| 10.3 | Second Amendment to the Third Amended and Restated Agreement of Limited Partnership of EOP Partnership | Incorporated by reference to Exhibit 10.1 to Equity Office's 2003 Second Quarter Form 10-Q |
| 10.4 | Third Amendment to the Third Amended and Restated Agreement of Limited Partnership of EOP Partnership | Incorporated by reference to Exhibit 10.4 to Equity Office's 2004 Annual Report on Form 10-K |
| 10.5 | Fourth Amendment to the Third Amended and Restated Agreement of Limited Partnership of EOP Partnership | Incorporated by reference to Exhibit 3.1 to EOP Partnership's 2004 Second Quarter Form 10-Q |
| 10.6 | Registration Rights Agreement, dated as of July 11, 1997 | Incorporated by reference to Exhibit 10.2 to Equity Office's 1997 Annual Report on Form 10-K, as amended |
| 10.7 | Noncompetition Agreement between Equity Office and Samuel Zell | Incorporated by reference to Exhibit 10.3 to Equity Office's 1997 Annual Report on Form 10-K, as amended |
| 10.8 | Amended and Restated Operating Agreement No. 1 of Wilson/Equity Office, LLC | Incorporated by reference to Exhibit 10.13 to Equity Office's 2000 Annual Report on Form 10-K, as amended |

| <u>Exhibit No.</u> | <u>Description</u> | <u>Location</u> |
|--------------------|---|--|
| 10.9 | Construction Loan Agreement, dated as of April 30, 2002, between Foundry Square Associates IV, LLC, a California limited liability company, as Borrower and Riverside Finance Company, L.L.C., a Delaware limited liability company, as Lender | Incorporated by reference to Exhibit 10.6 to Equity Office's 2002 Second Quarter Form 10-Q |
| 10.10 | Separation Agreement dated as of December 24, 2002, by and between Wilson/Equity Office, LLC, Wilson Investors — California, LLC, EOP Investor, L.L.C., EOP — Concar Investor, L.L.C., Equity Office Properties Management Corp., EOP Partnership, Equity Office, William Wilson III, Thomas P. Sullivan, Jacqueline U. Moore, A. Robert Paratte, H. Lee Van Boven, Terry Reagan, Scott Stephens and Jon Knorpp | Incorporated by reference to Exhibit 10.8 to Equity Office's 2002 Annual Report on Form 10-K |
| 10.11† | First Amended and Restated 1997 Share Option and Share Award Plan | Incorporated by reference to Exhibit 10.2 to Equity Office's 2003 Second Quarter Form 10-Q |
| 10.12† | First Amendment to First Amended and Restated 1997 Share Option and Share Award Plan | Incorporated by reference to Exhibit 10.1 to Equity Office's 2003 Third Quarter Form 10-Q |
| 10.13† | Second Amendment to First Amended and Restated 1997 Share Option and Share Award Plan | Incorporated by reference to Exhibit 10.2 to Equity Office's 2004 Second Quarter Form 10-Q |
| 10.14† | Form of Share Appreciation Rights Agreement between Equity Office and Jan H. W. R. van der Vlist | Incorporated by reference to Exhibit 10.1 to Equity Office's 2002 First Quarter Form 10-Q |
| 10.15† | Share Appreciation Rights Agreement dated September 20, 2004 between Equity Office and Jan H. W. R. van der Vlist (for SARs expiring June 15, 2013) | Incorporated by reference to Exhibit 10.1 to Equity Office's Current Report on Form 8-K filed with the SEC on September 23, 2004 |
| 10.16† | Share Appreciation Rights Agreement dated September 20, 2004 between Equity Office and Jan H. W. R. van der Vlist (for SARs expiring June 15, 2014) | Incorporated by reference to Exhibit 10.2 to Equity Office's Current Report on Form 8-K filed with the SEC on September 23, 2004 |
| 10.17† | 2003 Share Option and Share Incentive Plan | Incorporated by reference to Exhibit 10.3 to Equity Office's 2003 Second Quarter Form 10-Q |
| 10.18† | First Amendment to 2003 Share Option and Share Incentive Plan | Incorporated by reference to Exhibit 10.2 to Equity Office's 2003 Third Quarter Form 10-Q |
| 10.19† | Third Amended and Restated Supplemental Retirement Savings Plan, as amended and restated effective October 5, 2004 | Filed herewith |
| 10.20† | Second Amended and Restated 1997 Non-Qualified Employee Share Purchase Plan, effective as of October 5, 2004 | Filed herewith |

| <u>Exhibit No.</u> | <u>Description</u> | <u>Location</u> |
|--------------------|---|--|
| 10.21† | First Amendment to the Second Amended and Restated 1997 Non-Qualified Employee Share Purchase Plan (effective as of December 7, 2004) | Filed herewith |
| 10.22† | First Amendment to Amended and Restated 1997 Non-Qualified Share Purchase Plan | Incorporated by reference to Exhibit 10.18 to Equity Office's 2003 Annual Report on Form 10-K |
| 10.23† | Second Amendment to Second Amended and Restated 1997 Non-Qualified Share Purchase Plan | Incorporated by reference to Exhibit 10.5 to Equity Office's 2003 Third Quarter Form 10-Q |
| 10.24† | Third Amendment to Second Amended and Restated 1997 Non-Qualified Share Purchase Plan | Incorporated by reference to Exhibit 10.6 to Equity Office's 2003 Third Quarter Form 10-Q |
| 10.25† | Change in Control Agreement by and between Equity Office Management L.L.C., Equity Office and Richard D. Kincaid | Incorporated by reference to Exhibit 10.7 to Equity Office's 2003 Third Quarter Form 10-Q |
| 10.26† | Change in Control Agreement by and between Equity Office Properties Management Corp., Equity Office and Peter H. Adams | Incorporated by reference to Exhibit 10.3 to Equity Office's 2001 Third Quarter Form 10-Q |
| 10.27† | Assumption and Amendment to Change in Control Agreement by and between Equity Office Properties Management Corp., Equity Office, EOP Partnership and Peter H. Adams | Incorporated by reference to Exhibit 10.2 to Equity Office's 2002 Third Quarter Form 10-Q |
| 10.28† | Change in Control Agreement by and between Equity Office Properties Management Corp., Equity Office and Stanley M. Stevens | Incorporated herein by reference to Exhibit 10.8 to Equity Office's 2001 Third Quarter Form 10-Q |
| 10.29† | Assumption and Amendment to Change in Control Agreement by and between Equity Office Properties Management Corp., Equity Office, EOP Partnership and Stanley M. Stevens | Incorporated by reference to Exhibit 10.4 to Equity Office's 2002 Third Quarter Form 10-Q |
| 10.30† | Second Assumption and Amendment to Change in Control Agreement by and between Equity Office Management L.L.C., Equity Office, EOP Partnership and Stanley M. Stevens | Incorporated by reference to Exhibit 10.26 to Equity Office's 2003 Annual Report on Form 10-K |
| 10.31† | Change in Control Agreement by and between EOP Partnership, Equity Office and Marsha C. Williams | Incorporated herein by reference to Exhibit 10.1 to Equity Office's 2004 First Quarter Form 10-Q |
| 10.32† | Assumption to Change in Control Agreement by and between Equity Office Management L.L.C., Equity Office, EOP Partnership and Marsha C. Williams | Incorporated herein by reference to Exhibit 10.2 to Equity Office's 2004 First Quarter Form 10-Q |
| 10.33† | Change in Control Agreement by and between Equity Office Management L.L.C., Equity Office and Jeffrey L. Johnson | Incorporated herein by reference to Exhibit 10.3 to Equity Office's 2004 First Quarter Form 10-Q |

| <u>Exhibit No.</u> | <u>Description</u> | <u>Location</u> |
|--------------------|--|---|
| 10.34† | Trustee Compensation Agreement between Sam Zell and Equity Office, as amended | Incorporated by reference to Exhibit 10.28 to Equity Office's 2003 Annual Report on Form 10-K |
| 10.35† | Form of Non-Qualified Share Option Agreement for Members of the Board of Trustees | Incorporated by reference to Exhibit 10.1 to Equity Office's Current Report on Form 8-K filed with the SEC on February 23, 2005 |
| 10.36† | Form of Participant Summary and Restricted Share Agreement for Trustees | Incorporated by reference to Exhibit 10.2 to Equity Office's Current Report on Form 8-K filed with the SEC on February 23, 2005 |
| 10.37† | Form of Non-Qualified Share Option Agreement for Employees | Incorporated by reference to Exhibit 10.3 to Equity Office's Current Report on Form 8-K filed with the SEC on February 23, 2005 |
| 10.38† | Form of Participant Summary and Restricted Share Agreement for Employees | Incorporated by reference to Exhibit 10.4 to Equity Office's Current Report on Form 8-K filed with the SEC on February 23, 2005 |
| 10.39 | Revolving Credit Agreement for \$1,000,000,000 Revolving Credit Facility dated as of May 9, 2003 among EOP Operating Limited Partnership and the Banks listed therein | Incorporated by reference to Exhibit 4.1 to Equity Office's 2003 First Quarter Form 10-Q |
| 10.40 | Guaranty of Payment — No. 1 dated as of May 9, 2003 | Incorporated by reference to Exhibit 4.2 to Equity Office's 2003 First Form 10-Q |
| 10.41 | Guaranty of Payment — No. 2 dated as of May 9, 2003 | Incorporated by reference to Exhibit 4.3 to Equity Office's 2003 First Quarter Form 10-Q |
| 10.42 | Amendment dated December 14, 2004 to Revolving Credit Agreement for \$1,000,000,000 Revolving Credit Facility dated as of May 9, 2003 among EOP Operating Limited Partnership and the Banks listed therein | Incorporated by reference to Exhibit 10.1 to Equity Office's Current Report on Form 8-K filed with the SEC on December 20, 2004 |
| 10.43 | Revolving Credit Agreement for \$1,000,000,000 Revolving Credit Facility dated as of December 17, 2003 among EOP Operating Limited Partnership and the Banks listed therein | Incorporated by reference to Exhibit 10.32 to Equity Office's 2003 Annual Report on Form 10-K |
| 10.44 | Guaranty of Payment dated as of December 17, 2003 | Incorporated by reference to Exhibit 10.33 to Equity Office's 2003 Annual Report on Form 10-K |
| 10.45 | Revolving Credit Agreement for \$500,000,000 Bridge Revolving Credit Facility dated as of July 29, 2004, and related Guaranty of Payment | Incorporated herein by reference to Exhibit 10.1 to EOP Partnership's 2004 Third Quarter Form 10-Q |

| <u>Exhibit No.</u> | <u>Description</u> | <u>Location</u> |
|--------------------|--|---|
| 10.46 | Credit Agreement for \$250,000,000 Credit Facility dated as of February 10, 2005, and related Guaranty of Payment | Filed herewith |
| 10.47 | Construction Loan Agreement, dated as of November 21, 2002, by and between WEO-Concar LLC, a California limited liability company, as Borrower and Riverside Finance L.L.C., a Delaware limited liability company, as Lender | Incorporated by reference to Exhibit 10.17 to Equity Office's 2002 Annual Report on Form 10-K |
| 12.1 | Statement of Earnings to Fixed Charges | Filed herewith |
| 21.1 | List of Subsidiaries | Incorporated by reference to Exhibit 21.1 to Equity Office's 2002 Annual Report on Form 10-K |
| 23.1 | Consent of Independent Registered Public Accounting Firm | Filed herewith |
| 31.1 | Rule 13a-14(a)/15d-14(a) Certifications | Filed herewith |
| 32.1 | Section 1350 Certifications | Filed herewith |
| 99.1 | 1997 Non-Qualified Employee Share Purchase Plan Financial Statements as of December 31, 2004 and 2003 and for each of the three years in the period ended December 31, 2004 | Filed herewith |

† Represents a management contract or compensatory plan, contract or arrangement.

Schedule III — Real Estate and Accumulated Depreciation as of December 31, 2004

| Description | Notes | Location | State | Encumbrances at 12/31/04 | | Initial Cost | | Costs Capitalized Subsequent to Acquisition | | Gross Amount Carried at Close of Period 12/31/2004 | | Total(1) | Accumulated Depreciation | Date of Construction/Renovation | Date Acquired | Depreciable Lives(2) | | |
|---------------------------------------|-------|--------------|-------|--------------------------|----------|----------------|------------------|---|------------------|--|------------------|------------------|--------------------------|---------------------------------|---------------|----------------------|----|----|
| | | | | \$ | — | Land | Improvements | Land | Improvements | Land | Improvements | | | | | | \$ | \$ |
| | | | | | | | | | | | | | | | | | | |
| Office Properties: | | | | | | | | | | | | | | | | | | |
| Atlanta Region | | | | | | | | | | | | | | | | | | |
| 200 Galleria | | Atlanta | GA | — | — | 10,282 | 58,266 | 4,917 | 63,183 | 10,282 | 63,183 | 73,465 | (7,917) | 1985 | 06/19/00 | 40 | | |
| One Ninety One Peachtree Tower | | Atlanta | GA | — | — | 46,500 | 263,500 | 705 | 264,205 | 46,500 | 264,205 | 310,705 | (30,291) | 1991 | 06/19/00 | 40 | | |
| Central Park | | Atlanta | GA | 55,036 | — | 9,163 | 88,224 | 6,361 | 94,585 | 9,163 | 94,585 | 103,748 | (17,938) | 1986 | 10/17/95 | 40 | | |
| Lakeside Office Park | | Atlanta | GA | — | — | 4,792 | 43,132 | 3,362 | 46,494 | 4,792 | 46,494 | 51,286 | (8,690) | 1972-1978 | 12/19/97 | 40 | | |
| Paces West | | Atlanta | GA | — | — | 8,336 | 75,025 | 8,588 | 83,613 | 8,336 | 83,613 | 91,949 | (16,402) | 1988 | 10/31/94 | 40 | | |
| Perimeter Center | | Atlanta | GA | 185,228 | — | 46,817 | 402,107 | 34,970 | 437,077 | 47,097 | 437,077 | 484,174 | (84,392) | 1970/1989 | 12/19/97 | 40 | | |
| Atlanta Region Totals | | | | 240,264 | — | 125,890 | 924,493 | 58,903 | 983,396 | 126,170 | 983,396 | 1,109,566 | (165,630) | | | | | |
| Boston Region | | | | | | | | | | | | | | | | | | |
| Crosby Corporate Center | | Bedford | MA | — | — | 5,958 | 53,620 | 2,540 | 56,160 | 6,073 | 56,160 | 62,233 | (10,042) | 1996 | 12/19/97 | 40 | | |
| Crosby Corporate Center II | | Bedford | MA | — | — | 9,385 | 27,584 | 4,545 | 32,129 | 9,393 | 32,129 | 41,522 | (7,160) | 1998 | 12/19/97 | 40 | | |
| 125 Summer Street | | Boston | MA | 68,663 | — | 18,000 | 102,000 | 11,740 | 113,740 | 18,000 | 113,740 | 131,740 | (13,885) | 1989 | 06/19/00 | 40 | | |
| 222 Berkeley Street | | Boston | MA | — | — | 25,593 | 145,029 | 5,583 | 150,612 | 25,593 | 150,612 | 176,205 | (18,085) | 1991 | 06/19/00 | 40 | | |
| 500 Boylston Street | | Boston | MA | — | — | 39,000 | 221,000 | 2,036 | 223,036 | 39,000 | 223,036 | 262,036 | (25,215) | 1988 | 06/19/00 | 40 | | |
| Sixty State Street | | Boston | MA | 72,353 | — | — | 256,000 | 8,300 | 264,300 | — | 264,300 | 264,300 | (29,970) | 1979 | 06/19/00 | 40 | | |
| 100 Summer Street | | Boston | MA | — | — | 22,271 | 200,439 | 66,570 | 267,009 | 22,271 | 267,009 | 289,280 | (44,062) | 1974/1990 | 03/18/98 | 40 | | |
| 150 Federal Street | | Boston | MA | — | — | 14,131 | 127,182 | 17,859 | 145,041 | 14,131 | 145,041 | 159,172 | (30,141) | 1988 | 12/19/97 | 40 | | |
| 175 Federal Street | | Boston | MA | — | — | 4,894 | 44,045 | 5,011 | 49,056 | 4,894 | 49,056 | 53,950 | (9,221) | 1977 | 12/19/97 | 40 | | |
| 2 Oliver Street-147 Milk Street | | Boston | MA | — | — | 5,017 | 45,157 | 1,936 | 47,093 | 5,017 | 47,093 | 52,110 | (8,903) | 1988 | 12/19/97 | 40 | | |
| 225 Franklin Street | | Boston | MA | — | — | 34,608 | 311,471 | 12,975 | 324,446 | 34,608 | 324,446 | 359,054 | (38,745) | 1966/1996 | 12/19/97 | 40 | | |
| 28 State Street | | Boston | MA | — | — | 9,513 | 85,623 | 42,835 | 95,448 | 9,513 | 95,448 | 137,971 | (35,642) | 1968/1991 | 01/23/95 | 40 | | |
| Center Plaza | | Boston | MA | — | — | 18,942 | 170,480 | 11,999 | 182,479 | 18,942 | 182,479 | 200,921 | (33,441) | 1969 | 12/19/97 | 40 | | |
| Russia Wharf | | Boston | MA | — | — | 3,891 | 35,023 | 2,909 | 37,932 | 3,891 | 37,932 | 41,823 | (7,887) | 1978-1982 | 12/19/97 | 40 | | |
| South Station | | Boston | MA | — | — | 31,074 | — | 2,128 | 33,202 | — | 33,202 | 33,202 | (5,917) | 1988 | 12/19/97 | 40 | | |
| New England Executive Park | | Burlington | MA | — | — | 14,733 | 132,594 | 15,173 | 147,767 | 14,927 | 147,767 | 162,694 | (28,826) | 1970/1985 | 12/19/97 | 40 | | |
| New England Executive Park 17 | | Burlington | MA | — | — | 904 | 8,135 | 950 | 9,085 | 912 | 9,085 | 9,997 | (1,854) | 1970/1985 | 12/19/97 | 40 | | |
| The Tower at N.E.E.P. | | Burlington | MA | — | — | 2,793 | 31,462 | 10,120 | 41,612 | 2,798 | 41,612 | 44,380 | (7,595) | 1971/1999 | 03/31/98 | 40 | | |
| One Memorial Drive | | Cambridge | MA | 55,754 | — | 14,862 | 88,216 | 3,930 | 92,146 | 14,862 | 92,146 | 107,008 | (10,653) | 1985 | 06/19/00 | 40 | | |
| One Canal Park | | Cambridge | MA | — | — | 2,006 | 18,054 | 2,946 | 20,450 | 2,006 | 20,450 | 22,456 | (3,892) | 1987 | 12/19/97 | 40 | | |
| 245 First Street (a/k/a Riverview II) | | Cambridge | MA | — | — | 3,978 | 35,804 | 2,946 | 38,750 | 3,984 | 38,750 | 42,734 | (6,834) | 1985-1986 | 12/19/97 | 40 | | |
| Ten Canal Park | | Cambridge | MA | — | — | 2,383 | 21,448 | 176 | 21,624 | 2,383 | 21,624 | 24,007 | (3,801) | 1987 | 12/19/97 | 40 | | |
| Riverside Center | | Newton | MA | — | — | 24,000 | 69,849 | 19,909 | 89,758 | 24,000 | 89,758 | 113,758 | (14,770) | 2000 | 12/19/97 | 40 | | |
| 175 Wyman Street | | Waltham | MA | — | — | 14,600 | 5,400 | 1,503 | 6,903 | 14,603 | 6,903 | 21,506 | (6,826) | 1999 | 12/19/97 | 40 | | |
| Wellesley Office Park 1-4 | | Wellesley | MA | — | — | 5,518 | 49,662 | 5,610 | 55,272 | 5,524 | 55,272 | 60,796 | (10,219) | 1963/1984 | 12/19/97 | 40 | | |
| Wellesley 5-7 | | Wellesley | MA | — | — | 9,335 | 84,018 | 5,297 | 89,315 | 9,348 | 89,315 | 98,663 | (16,229) | 1963/1984 | 12/19/97 | 40 | | |
| Wellesley 8 | | Wellesley | MA | — | — | 1,639 | 14,754 | 286 | 15,040 | 1,641 | 15,040 | 16,681 | (2,631) | 1963/1984 | 12/19/97 | 40 | | |
| Boston Region Totals | | | | 196,770 | — | 307,954 | 2,415,123 | 266,762 | 2,681,885 | 308,314 | 2,681,885 | 2,990,199 | (452,446) | | | | | |
| Chicago Region | | | | | | | | | | | | | | | | | | |
| 101 North Wacker | | Chicago | IL | — | — | 10,035 | 90,319 | 5,451 | 95,770 | 10,035 | 95,770 | 105,805 | (18,218) | 1980/1990 | 12/19/97 | 40 | | |
| 200 West Adams | | Chicago | IL | — | — | 11,654 | 104,887 | 8,270 | 113,157 | 11,654 | 113,157 | 124,811 | (22,989) | 1985/1996 | 12/19/97 | 40 | | |
| 30 North LaSalle | | Chicago | IL | — | — | 12,489 | 112,401 | 7,690 | 120,091 | 12,489 | 120,091 | 132,580 | (24,639) | 1974/1990 | 06/13/97 | 40 | | |
| Civic Opera House | | Chicago | IL | — | — | 12,771 | 114,942 | 8,808 | 123,750 | 12,771 | 123,750 | 136,521 | (23,691) | 1929/1996 | 12/19/97 | 40 | | |
| One North Franklin | | Chicago | IL | — | — | 9,830 | 88,474 | 7,727 | 96,201 | 9,830 | 96,201 | 106,031 | (18,317) | 1991 | 12/31/92 | 40 | | |
| Presidents Plaza | | Chicago | IL | — | — | 13,435 | 120,919 | 11,103 | 132,022 | 13,435 | 132,022 | 145,457 | (24,121) | 1980-1982 | 12/19/97 | 40 | | |
| BP Tower | | Cleveland | OH | — | — | 17,403 | 157,260 | 11,843 | 169,103 | 17,403 | 169,103 | 186,506 | (33,069) | 1985 | 09/04/96 | 40 | | |
| Community Corporate Center | | Columbus | OH | — | — | 3,019 | 27,170 | 3,570 | 30,740 | 3,019 | 30,740 | 33,759 | (6,894) | 1987 | 06/14/90 | 40 | | |
| One Crosswoods | | Columbus | OH | — | — | 1,059 | 9,530 | 618 | 10,148 | 1,059 | 10,148 | 11,207 | (818) | 1984 | 11/12/93 | 40 | | |
| Corporate 500 Centre | | Deerfield | IL | 75,460 | — | 20,100 | 113,900 | 8,235 | 122,135 | 20,100 | 122,135 | 142,235 | (14,939) | 1986/1990 | 06/19/00 | 40 | | |
| 1700 Higgins Centre | | Des Plaines | IL | — | — | 1,323 | 11,908 | 1,104 | 13,012 | 1,387 | 13,012 | 14,399 | (2,608) | 1986 | 11/12/93 | 40 | | |
| Tri-State International | | Lincolnshire | IL | — | — | 10,925 | 98,327 | 5,643 | 103,970 | 11,216 | 103,970 | 115,186 | (19,227) | 1986 | 12/19/97 | 40 | | |
| 1111 West 22nd Street | | Oakbrook | IL | — | — | 4,834 | 43,508 | 2,889 | 46,397 | 4,882 | 46,397 | 50,679 | (8,622) | 1984 | 09/23/04 | 40 | | |
| Commerce Plaza | | Oakbrook | IL | — | — | 18,000 | 76,149 | 181 | 76,330 | 18,000 | 76,330 | 94,330 | (1,682) | 1972-1974/1988 | 06/19/00 | 35 | | |
| One Lincoln Centre | | Oakbrook | IL | — | — | 7,350 | 41,650 | 3,595 | 45,245 | 7,350 | 45,245 | 52,595 | (5,773) | 1986 | 06/19/00 | 40 | | |

| Description | Notes | Location | State | Encumbrances at 12/31/04 | | Initial Cost | | Costs Capitalized Subsequent to Acquisition | | Gross Amount Carried at Close of Period 12/31/2004 | | Total(1) | Accumulated Depreciation | Date of Construction/Renovation | Date Acquired | Depreciable Lives(2) |
|----------------------------------|-------|------------------|-------|--------------------------|--------------|--------------|--------------|---|--------------|--|--------------|------------------|--------------------------|---------------------------------|---------------|----------------------|
| | | | | Land | Improvements | Land | Improvements | Land | Improvements | Land | Improvements | | | | | |
| Oakbrook Terrace Tower | | Oakbrook Terrace | IL | 11,950 | 107,552 | 486 | 6,731 | 12,436 | 114,283 | 126,719 | (23,077) | 1988 | 04/16/97 | 40 | | |
| Westbrook Corporate Center | | Westchester | IL | 24,875 | 223,874 | 30 | 24,734 | 24,905 | 248,608 | 273,513 | (46,558) | 1985/1996 | 12/19/97 | 40 | | |
| Chicago Region Totals | | | | 170,531 | 1,542,770 | 919 | 113,592 | 191,971 | 1,656,362 | 1,848,333 | (295,242) | | | | | |
| Denver Region | | | | | | | | | | | | | | | | |
| 410 17th Street | | Denver | CO | 4,474 | 40,264 | — | 8,700 | 4,474 | 48,964 | 53,438 | (9,030) | 1978 | 04/30/98 | 40 | | |
| 4949 South Syracuse | | Denver | CO | 822 | 7,401 | 23 | 1,352 | 845 | 8,753 | 9,598 | (1,693) | 1982 | 07/15/98 | 40 | | |
| Denver Corporate Center II & III | | Denver | CO | 6,059 | 36,534 | 4 | 6,697 | 6,063 | 43,231 | 49,294 | (9,018) | 1981/1993-1997 | 12/20/90 | 40 | | |
| Denver Post Tower | | Denver | CO | — | 52,937 | — | 7,221 | — | 60,158 | 60,158 | (12,491) | 1984 | 04/21/98 | 40 | | |
| Dominion Plaza | | Denver | CO | 5,990 | 53,911 | — | 7,192 | 5,990 | 61,103 | 67,093 | (12,210) | 1983 | 05/14/98 | 40 | | |
| Metropolitan I | | Denver | CO | 6,375 | 39,375 | — | 4,693 | 6,375 | 44,068 | 50,443 | (7,858) | 1987 | 07/15/98 | 40 | | |
| Metropolitan II | (11) | Denver | CO | 1,777 | 17,865 | — | 3,209 | 1,777 | 21,074 | 22,851 | (4,908) | 1999 | 04/10/00 | 40 | | |
| U.S. Bank Tower | | Denver | CO | 6,301 | 72,274 | — | 2,585 | 6,301 | 74,859 | 81,160 | (5,244) | 1974/2001 | 08/12/03 | 35 | | |
| Tabor Center | | Denver | CO | 12,948 | 116,536 | — | 39,295 | 12,948 | 155,831 | 168,779 | (24,346) | 1985 | 04/30/98 | 40 | | |
| Trinity Place | | Denver | CO | 1,898 | 17,085 | — | 3,051 | 1,898 | 20,136 | 22,034 | (4,197) | 1983 | 04/30/98 | 40 | | |
| Millennium Plaza | | Englewood | CO | 7,757 | 38,314 | — | 578 | 7,757 | 38,892 | 46,649 | (6,430) | 1982 | 05/19/98 | 40 | | |
| Terrace Building | | Englewood | CO | 1,546 | 13,865 | 30 | 1,739 | 1,576 | 15,604 | 17,180 | (2,583) | 1982 | 07/15/98 | 40 | | |
| The Quadrant | | Englewood | CO | 4,357 | 39,215 | — | 4,455 | 4,357 | 43,670 | 48,027 | (8,919) | 1985 | 12/01/92 | 40 | | |
| The Solarium | | Englewood | CO | 1,951 | 17,560 | — | 2,603 | 1,951 | 20,163 | 22,114 | (3,768) | 1982 | 07/15/98 | 40 | | |
| Wells Fargo Center | | Minneapolis | MN | 39,045 | 221,255 | — | 1,952 | 39,045 | 223,207 | 262,252 | (25,384) | 1988 | 06/19/00 | 40 | | |
| LaSalle Plaza | | Phoenix | AZ | 9,681 | 87,127 | — | 5,006 | 9,681 | 92,133 | 101,814 | (17,582) | 1991 | 11/25/97 | 40 | | |
| 49 E. Thomas Road | | Phoenix | AZ | 65 | 588 | — | 91 | 65 | 679 | 744 | (139) | 1974/1993 | 12/11/96 | 40 | | |
| One Phoenix Plaza | | Phoenix | AZ | 6,192 | 55,727 | — | — | 6,192 | 55,727 | 61,919 | (10,388) | 1989 | 12/04/96 | 40 | | |
| Denver Region Totals | | | | 117,238 | 927,833 | 57 | 100,419 | 117,295 | 1,028,252 | 1,145,547 | (166,188) | | | | | |
| Houston Region | | | | | | | | | | | | | | | | |
| One American Center | | Austin | TX | — | 70,812 | — | 11,668 | — | 82,480 | 82,480 | (16,013) | 1984 | 11/01/95 | 40 | | |
| One Congress Plaza | | Austin | TX | 6,502 | 58,521 | — | 7,894 | 6,502 | 66,415 | 72,917 | (13,181) | 1987 | 11/12/93 | 40 | | |
| San Jacinto Center | | Austin | TX | 5,075 | 45,671 | — | 7,488 | 5,075 | 53,159 | 58,234 | (10,407) | 1987 | 12/13/91 | 40 | | |
| Westech | (11) | Austin | TX | 2,680 | 25,961 | — | 74 | 2,680 | 26,035 | 28,715 | (67) | 1986 | 11/19/04 | 33 | | |
| 9400 NCX | | Dallas | TX | 3,570 | 32,130 | — | 6,645 | 3,570 | 38,775 | 42,345 | (9,358) | 1981/1995 | 06/24/94 | 40 | | |
| Colonnade I & II | | Dallas | TX | 9,044 | 81,394 | — | 7,656 | 9,044 | 89,050 | 98,094 | (16,295) | 1983-1985 | 09/30/98 | 40 | | |
| Colonnade III | | Dallas | TX | 6,152 | 36,634 | — | 6,084 | 6,152 | 42,718 | 48,870 | (10,874) | 1998 | 09/30/98 | 40 | | |
| Eighty Eighth Central | | Dallas | TX | 3,760 | 33,854 | — | 4,519 | 3,760 | 38,373 | 42,133 | (7,901) | 1984 | 10/01/97 | 40 | | |
| Four Forest Plaza | | Dallas | TX | 4,768 | 42,911 | — | 7,984 | 4,768 | 50,895 | 55,663 | (10,523) | 1985 | 06/29/89 | 40 | | |
| Lakeside Square | | Dallas | TX | 5,262 | 47,369 | 24 | 6,338 | 5,286 | 53,707 | 58,993 | (9,774) | 1987 | 11/24/97 | 40 | | |
| North Central Plaza Three | | Dallas | TX | 3,612 | 32,689 | — | 5,374 | 3,612 | 38,063 | 41,675 | (7,864) | 1986/1994 | 04/21/92 | 40 | | |
| 2500 CityWest | | Houston | TX | 8,089 | 72,811 | — | 6,511 | 8,089 | 79,322 | 87,411 | (14,938) | 1983 | 10/01/97 | 40 | | |
| Brookhollow Central | | Houston | TX | 7,226 | 65,053 | — | 9,945 | 7,226 | 74,998 | 82,224 | (15,091) | 1979, 1981, 1995 | 10/01/97 | 40 | | |
| Intercontinental Center | | Houston | TX | 1,752 | 14,420 | 70 | 3,028 | 1,822 | 17,448 | 19,270 | (3,961) | 1983/1991 | 06/28/89 | 40 | | |
| Northborough Tower | | Houston | TX | 1,705 | 12,199 | 37 | 6,188 | 1,742 | 18,387 | 20,129 | (3,696) | 1983/1990 | 08/03/89 | 40 | | |
| San Felipe Plaza | | Houston | TX | 13,471 | 117,984 | 20 | 11,760 | 13,491 | 129,744 | 143,235 | (27,257) | 1984 | 09/29/87 | 40 | | |
| 909 Lake Carolyn Parkway | (3) | Irving | TX | 5,129 | 46,164 | 13 | (24,730) | 5,142 | 21,434 | 26,576 | (941) | 1988 | 01/07/99 | 40 | | |
| 545 E. John Carpenter Freeway | (3) | Irving | TX | 5,525 | 49,728 | — | (25,279) | 5,525 | 24,449 | 29,974 | (1,100) | 1985 | 11/07/99 | 40 | | |
| One Lakeway Center | | Metairie | LA | 2,804 | 25,235 | — | 4,081 | 2,804 | 29,316 | 32,120 | (6,590) | 1981/1996 | 11/12/93 | 40 | | |
| Two Lakeway Center | | Metairie | LA | 4,644 | 41,792 | 49 | 4,632 | 4,644 | 46,424 | 51,117 | (9,836) | 1984/1996 | 11/12/93 | 40 | | |
| Three Lakeway Center | | Metairie | LA | 4,695 | 43,661 | 59 | 4,359 | 4,754 | 48,020 | 52,774 | (9,873) | 1987/1996 | 11/12/93 | 40 | | |
| 601 Tchoupitoulas Garage | | New Orleans | LA | 1,180 | 10,620 | — | 297 | 1,180 | 10,917 | 12,097 | (2,052) | 1982 | 09/03/97 | 40 | | |
| LL&E Tower | | New Orleans | LA | 6,186 | 55,672 | 46 | 8,293 | 6,232 | 63,965 | 70,197 | (13,543) | 1987 | 09/03/97 | 40 | | |
| Texaco Center | | New Orleans | LA | 6,686 | 60,177 | 10 | 6,023 | 6,696 | 66,200 | 72,896 | (13,633) | 1984 | 09/03/97 | 40 | | |
| Houston Region Totals | | | | 48,260 | 1,143,462 | 328 | 86,832 | 119,845 | 1,230,294 | 1,350,139 | (234,768) | | | | | |
| Los Angeles Region | | | | | | | | | | | | | | | | |
| Stadium Towers | | Anaheim | CA | 6,683 | 37,868 | — | 1,604 | 6,683 | 39,472 | 46,155 | (3,739) | 1988 | 07/02/01 | 40 | | |
| Brea Corporate Plaza | | Brea | CA | 1,902 | 35,129 | — | 1,523 | 1,902 | 36,652 | 38,554 | (3,418) | 1987 | 07/02/01 | 40 | | |
| Brea Corporate Plaza | | Brea | CA | 2,640 | 10,776 | — | 708 | 1,902 | 11,484 | 13,386 | (1,297) | 1982 | 07/02/01 | 40 | | |
| Brea Financial Commons | | Brea | CA | 2,682 | 14,960 | — | 2,000 | 2,682 | 15,608 | 18,248 | (1,437) | 1982/1989 | 07/02/01 | 40 | | |
| Brea Park Centre | | Brea | CA | 15,198 | 151,988 | — | 2,000 | 2,682 | 171,988 | 19,880 | (1,997) | 1979-1982, 1990 | 07/02/01 | 40 | | |
| SunAmerica Center | (12) | Century City | CA | 47,863 | 271,223 | — | 14,754 | 47,863 | 283,977 | 333,840 | (39,267) | 1990 | 09/07/99 | 40 | | |

| Description | Notes | Location | State | Encumbrances at 12/31/04 | | Initial Cost | | Costs Capitalized Subsequent to Acquisition | | Gross Amount Carried at Close of Period 12/31/2004 | | Total(1) | Accumulated Depreciation | Date of Renovation/ | Date Acquired | Depreciable Lives(2) |
|-----------------------------------|---------|---------------|-------|--------------------------|--------------|------------------|----------------|---|----------------|--|------------------|------------------|--------------------------|---------------------|---------------|----------------------|
| | | | | Land | Improvements | Land | Improvements | Land | Improvements | Land | Improvements | | | | | |
| Cerritos Towne Center | | Cerritos | CA | — | — | 60,368 | — | — | 3,017 | — | 63,385 | 63,385 | (5,882) | 1989/1998 | 07/02/01 | 40 |
| 700 North Brand | | Glendale | CA | 23,794 | — | 33,828 | 2,501 | — | 2,501 | — | 36,329 | 42,299 | (4,853) | 1981 | 06/19/00 | 40 |
| 18301 Von Karman (Apple Building) | | Irvine | CA | — | — | 34,152 | — | — | 1,883 | 6,027 | 36,035 | 42,062 | (4,656) | 1991 | 06/19/00 | 40 |
| 18381 Teller | | Irvine | CA | — | — | 8,415 | — | — | 1,485 | 2,422 | 10,837 | 12,322 | (1,201) | 1983 | 07/02/01 | 40 |
| 2600 Michelson | | Irvine | CA | — | — | 63,984 | — | — | 4,649 | 11,291 | 68,633 | 79,924 | (6,255) | 1986 | 07/02/01 | 40 |
| Fairchild Corporate Center | | Irvine | CA | — | — | 13,388 | — | — | 2,363 | 14,101 | 16,464 | 16,464 | (1,402) | 1979 | 07/02/01 | 40 |
| Inwood Park | | Irvine | CA | — | — | 20,079 | — | — | 3,543 | 24,548 | 24,548 | 24,548 | (1,971) | 1985/1996 | 07/02/01 | 40 |
| Tower 17 | | Irvine | CA | — | — | 42,849 | — | — | 7,562 | 44,636 | 52,198 | 52,198 | (4,183) | 1987 | 07/02/01 | 40 |
| 1920 Main Plaza | | Irvine | CA | — | — | 47,526 | — | — | 3,381 | 50,907 | 56,388 | 56,388 | (11,120) | 1988 | 09/29/94 | 40 |
| 2010 Main Plaza | | Irvine | CA | — | — | 46,774 | — | — | 5,197 | 51,971 | 56,557 | 56,557 | (10,301) | 1988 | 12/13/94 | 40 |
| The Tower in Westwood | | Los Angeles | CA | — | — | 56,899 | — | — | 4,586 | 51,360 | 58,136 | 58,136 | (5,288) | 1989 | 07/02/01 | 40 |
| 10880 Wilshire Boulevard | | Los Angeles | CA | — | — | 149,841 | — | — | 10,005 | 28,009 | 159,848 | 187,855 | (30,105) | 1970/1992 | 12/19/97 | 40 |
| 10960 Wilshire Boulevard | | Los Angeles | CA | — | — | 151,574 | — | — | 3,874 | 16,841 | 155,448 | 172,289 | (28,000) | 1971/1992 | 12/19/97 | 40 |
| 550 South Hope Street | | Los Angeles | CA | — | — | 90,146 | — | — | 11,166 | 10,016 | 101,312 | 111,328 | (19,135) | 1991 | 10/06/97 | 40 |
| Two California Plaza | | Los Angeles | CA | — | — | 156,197 | — | — | 50,717 | 206,914 | 206,914 | 206,914 | (51,654) | 1992 | 08/23/96 | 40 |
| Water's Edge | | Los Angeles | CA | — | — | 42,853 | — | — | 10,951 | 16,697 | 53,804 | 70,501 | (2,747) | 2002 | 06/27/01 | 40 |
| 1201 Dove Street | | Newport Beach | CA | — | — | 11,320 | — | — | 485 | 1,998 | 11,805 | 13,803 | (1,105) | 1975/1989 | 07/02/01 | 40 |
| Redstone Plaza | (11) | Newport Beach | CA | — | — | 29,054 | — | — | 146 | 7,000 | 29,200 | 36,200 | (5,771) | 1976/1995 | 09/23/04 | 35 |
| The City — 3800 Chapman | | Orange | CA | — | — | 17,107 | — | — | 239 | 3,019 | 17,346 | 20,365 | (1,513) | 1984 | 07/02/01 | 40 |
| 500 Orange Tower | | Orange | CA | — | — | 32,610 | — | — | 3,430 | 2,943 | 36,040 | 38,983 | (7,205) | 1988 | 07/02/01 | 40 |
| 500-600 City Parkway | | Orange | CA | — | — | 41,342 | — | — | 16,762 | 7,296 | 58,104 | 65,400 | (7,237) | 1974, 1978, 1998 | 07/02/01 | 40 |
| City Plaza | | Orange | CA | — | — | 38,584 | — | — | 4,716 | 6,809 | 43,300 | 50,109 | (4,610) | 1970 | 07/02/01 | 40 |
| City Tower | | Orange | CA | — | — | 59,160 | — | — | 3,695 | 10,440 | 62,855 | 73,295 | (8,836) | 1987 | 07/02/01 | 40 |
| 1100 Executive Tower | | Orange | CA | — | — | 41,599 | — | — | 2,294 | 4,622 | 43,893 | 48,515 | (8,994) | 1988 | 12/15/94 | 40 |
| 3280 E. Foothill Boulevard | | Pasadena | CA | — | — | 19,246 | — | — | 1,662 | 3,396 | 20,908 | 24,304 | (2,030) | 1982 | 07/02/01 | 40 |
| 790 Colorado | | Pasadena | CA | — | — | 13,343 | — | — | 2,555 | 2,355 | 15,898 | 18,253 | (1,635) | 1981 | 07/02/01 | 40 |
| Century Square | | Pasadena | CA | — | — | 38,457 | — | — | 342 | 6,787 | 38,799 | 45,586 | (3,344) | 1984 | 07/02/01 | 40 |
| Pasadena Financial | | Pasadena | CA | — | — | 27,084 | — | — | 419 | 4,779 | 27,503 | 32,282 | (2,506) | 1984/1996 | 07/02/01 | 40 |
| Centerside II | | San Diego | CA | 21,601 | — | 32,372 | — | — | 3,019 | 5,777 | 35,756 | 41,533 | (4,306) | 1987 | 06/19/00 | 40 |
| La Jolla Centre I & II | (11) | San Diego | CA | — | — | 73,122 | — | — | 3,256 | 12,904 | 76,378 | 89,282 | (7,593) | 1986-1989 | 07/02/01 | 40 |
| La Jolla Executive Tower | | San Diego | CA | — | — | 20,948 | — | — | 846 | 3,697 | 21,794 | 25,491 | (2,015) | 1985 | 07/02/01 | 40 |
| Nobel Corporate Plaza | | San Diego | CA | — | — | 17,408 | — | — | 845 | 3,072 | 18,253 | 21,325 | (1,698) | 1989 | 07/02/01 | 40 |
| One Pacific Heights | | San Diego | CA | — | — | 11,900 | — | — | 150 | 2,100 | 12,030 | 14,150 | (1,042) | 1988 | 07/02/01 | 40 |
| Park Plaza | | San Diego | CA | — | — | 8,500 | — | — | 612 | 2,203 | 13,096 | 15,299 | (1,129) | 1980 | 07/02/01 | 40 |
| Westridge | | San Diego | CA | — | — | 12,484 | — | — | — | — | 8,500 | 10,000 | (735) | 1980 | 07/02/01 | 40 |
| Smith Barney Tower | | San Diego | CA | 76,718 | — | 23,919 | — | — | 3,951 | 2,658 | 27,870 | 30,528 | (6,523) | 1987 | 04/28/97 | 40 |
| The Plaza at LaJolla Village | | San Diego | CA | — | — | 98,243 | — | — | 4,347 | 11,858 | 102,590 | 114,448 | (20,909) | 1987-1990 | 03/10/94 | 40 |
| Griffin Towers | | Santa Ana | CA | — | — | 81,127 | — | — | 5,038 | 14,317 | 86,165 | 100,482 | (5,783) | 1987 | 07/02/01 | 40 |
| Lincoln Town Center | | Santa Ana | CA | — | — | 24,950 | — | — | 1,972 | 4,403 | 26,922 | 31,325 | (3,337) | 1987 | 06/19/00 | 40 |
| 2951 28th Street | | Santa Monica | CA | — | — | 20,465 | — | — | 2,849 | 3,612 | 23,314 | 26,926 | (2,091) | 1971 | 07/02/01 | 40 |
| 429 Santa Monica | | Santa Monica | CA | — | — | 14,298 | — | — | 1,173 | 2,523 | 15,471 | 17,994 | (1,815) | 1982 | 06/19/00 | 40 |
| Arboretum Courtyard | | Santa Monica | CA | — | — | 37,245 | — | — | 1,438 | 6,573 | 38,683 | 45,256 | (3,530) | 1999 | 07/02/01 | 40 |
| Santa Monica Business Park | | Santa Monica | CA | 7,422 | — | 242,155 | — | — | 9,559 | 251,714 | 251,714 | (22,257) | 1979-1981 | 07/02/01 | 40 | |
| Seaside Office Tower | | Santa Monica | CA | — | — | 24,818 | — | — | 1,318 | 4,380 | 26,136 | 30,516 | (3,125) | 1975 | 06/19/00 | 40 |
| Wilshire Palisades | | Santa Monica | CA | 38,900 | — | 55,323 | — | — | 2,271 | 9,763 | 57,594 | 67,357 | (6,768) | 1981 | 06/19/00 | 40 |
| Bobby Ranch | | Seal Beach | CA | 25,535 | — | 36,530 | — | — | 2,584 | 6,450 | 39,134 | 45,584 | (4,958) | 1987 | 06/19/00 | 40 |
| Los Angeles Region Totals | | | | 394,637 | 19 | 2,669,501 | 217,027 | 2,886,528 | 361,721 | 3,248,255 | 3,248,255 | (386,276) | | | | |
| New York Region | | | | | | | | | | | | | | | | |
| 1301 Avenue of Americas | (13) | New York | NY | 529,430 | — | 605,788 | — | — | 16,434 | 151,285 | 622,222 | 773,507 | (66,133) | 1963/1989 | 08/03/00 | 40 |
| 527 Madison Avenue | | New York | NY | — | — | 51,877 | — | — | 9,155 | 57,809 | 66,964 | 66,964 | (6,766) | 1986 | 06/19/00 | 40 |
| 717 Fifth Avenue | (7)(11) | New York | NY | — | — | 114,999 | — | — | 4,337 | 47,000 | 115,436 | 162,436 | (1,648) | 1959 | 09/08/04 | 45 |
| 850 Third Avenue | (5) | New York | NY | 2,587 | — | 86,453 | — | — | 8,815 | 9,636 | 95,268 | 104,904 | (17,837) | 1960/1996 | 03/20/95 | 40 |
| Park Avenue Tower | (5) | New York | NY | 180,000 | — | 196,566 | — | — | 12,292 | 49,695 | 208,858 | 258,553 | (34,889) | 1986 | 07/15/98 | 40 |
| Tower 56 | (5) | New York | NY | 22,089 | — | 6,853 | — | — | 3,685 | 6,853 | 42,517 | 49,370 | (4,980) | 1983 | 06/19/00 | 40 |
| WorldWide Plaza | | New York | NY | — | — | 124,919 | — | — | 10,288 | 124,919 | 506,953 | 631,872 | (78,221) | 1989 | 10/01/98 | 40 |
| 177 Broad Street | | Stamford | CT | — | — | 23,056 | — | — | 1,524 | 2,562 | 24,580 | 27,142 | (4,850) | 1989 | 01/29/97 | 40 |

| Description | Notes | Location | State | Encumbrances at 12/31/04 | | Initial Cost | | Costs Capitalized Subsequent to Acquisition | | Gross Amount Carried at Close of Period 12/31/2004 | | Total(1) | Accumulated Depreciation | Date of Construction/ Renovation | Date Acquired | Depreciable Lives(2) |
|--------------------------------------|-------|----------------|-------|--------------------------|---------------------------|--------------|---------------------------|---|---------------------------|--|---------------------------|----------|--------------------------|----------------------------------|---------------|----------------------|
| | | | | Land | Building and Improvements | Land | Building and Improvements | Land | Building and Improvements | Land | Building and Improvements | | | | | |
| 300 Atlantic Street | | Stamford | CT | | | 4,632 | 41,691 | 3,510 | 4,632 | 45,201 | 49,833 | (8,996) | 1987-1996 | 03/30/93 | 40 | |
| Canterbury Green | (4) | Stamford | CT | | | — | 41,987 | 92 | 92 | 43,859 | 43,951 | (8,941) | 1987 | 12/15/92 | 40 | |
| Four Stamford Plaza | | Stamford | CT | | | — | 40,238 | 24 | 966 | 41,204 | 45,699 | (7,828) | 1979-1994 | 08/31/94 | 40 | |
| One and Two Stamford Plaza | | Stamford | CT | | | — | 8,268 | 6,940 | 8,268 | 81,349 | 89,617 | (17,207) | 1986-1994 | 03/30/93 | 40 | |
| Three Stamford Plaza | | Stamford | CT | | | — | 35,610 | 2,866 | 3,957 | 38,476 | 42,433 | (7,030) | 1980/1994 | 12/15/92 | 40 | |
| New York Region Totals | | | | 734,106 | 1,848,171 | 865 | 75,561 | 422,549 | 1,923,732 | 2,346,281 | (265,326) | | | | | |
| San Francisco Region | | | | | | | | | | | | | | | | |
| Golden Bear Center | | Berkeley | CA | 18,237 | 25,500 | 4,500 | 25,500 | 1,443 | 4,500 | 26,943 | 31,443 | (3,229) | 1986 | 06/19/00 | 40 | |
| Sierra Point | (3) | Brishane | CA | | 18,120 | 3,198 | 18,120 | (11,108) | 3,198 | 7,012 | 10,210 | (194) | 1979/1983 | 07/02/01 | 40 | |
| Bay Park Plaza I & II | | Burlingame | CA | | 73,133 | 12,906 | 75,116 | 1,983 | 12,906 | 75,116 | 88,022 | (8,705) | 1985/1998 | 06/19/00 | 40 | |
| One Bay Plaza | | Burlingame | CA | | 48,973 | 8,642 | 57,615 | 2,609 | 8,642 | 51,582 | 60,224 | (6,179) | 1979 | 06/19/00 | 40 | |
| One & Two Corporate Center | | Concord | CA | | 36,146 | 6,379 | 42,525 | 2,522 | 6,379 | 38,668 | 45,047 | (4,945) | 1985-1987 | 06/19/00 | 40 | |
| 5813 Shellmound Street/3855 Christie | | Emeryville | CA | | 4,930 | 870 | 4,930 | — | 870 | 4,930 | 5,800 | (426) | 1970-1971 | 07/02/01 | 40 | |
| Watergate Office Towers | | Emeryville | CA | | 263,885 | 46,568 | 310,453 | 2,149 | 46,568 | 266,034 | 312,602 | (23,902) | 1973/2001 | 07/02/01 | 40 | |
| Bayside Corporate Center | | Foster City | CA | | 16,069 | 2,836 | 17,029 | 960 | 2,836 | 19,865 | 19,865 | (1,616) | 1986-1987 | 07/02/01 | 40 | |
| Metro Center | | Foster City | CA | | 282,329 | 6,549 | 288,878 | 6,549 | 6,549 | 288,878 | 288,878 | (25,525) | 1985-1988 | 07/02/01 | 40 | |
| Parkside Towers | | Foster City | CA | | 63,965 | 36,000 | 100,000 | 11,725 | 36,000 | 75,690 | 111,690 | (5,323) | 2001 | 07/02/01 | 40 | |
| Vintage Industrial Park | | Foster City | CA | | 28,914 | 5,102 | 29,958 | 1,044 | 5,102 | 29,958 | 35,060 | (2,580) | 1985-1990 | 07/02/01 | 40 | |
| Vintage Park Office | | Foster City | CA | | 9,111 | 1,608 | 9,378 | 267 | 1,608 | 9,378 | 10,986 | (1,004) | 1985-1990 | 07/02/01 | 40 | |
| Drake's Landing | | Larkspur | CA | | 32,499 | 5,735 | 34,267 | 1,768 | 5,735 | 34,267 | 40,002 | (3,301) | 1986 | 07/02/01 | 40 | |
| Larkspur Landing Office Park | | Larkspur | CA | | 47,126 | 8,316 | 49,961 | 2,835 | 8,316 | 47,126 | 58,277 | (4,718) | 1981-1982 | 07/02/01 | 40 | |
| Wood Island Office Complex | | Larkspur | CA | | 21,163 | 3,735 | 21,571 | 408 | 3,735 | 21,571 | 25,306 | (1,911) | 1978 | 07/02/01 | 40 | |
| Shoreline Office Center | (11) | Mill Valley | CA | | 19,218 | 17 | 19,235 | 17 | — | 19,235 | 19,235 | (24) | 1985 | 12/14/04 | 40 | |
| Hacienda Terrace | | Pleasanton | CA | | 39,887 | 7,039 | 46,611 | 6,724 | 7,039 | 46,611 | 53,650 | (5,532) | 1984 | 06/19/00 | 40 | |
| Redwood Shores | (3) | Redwood City | CA | | 23,608 | 4,166 | 27,496 | (16,112) | 4,166 | 7,496 | 11,662 | (1,171) | 1986 | 07/02/01 | 40 | |
| Seaport Center | | Redwood City | CA | | 24,000 | 2,529 | 24,000 | 2,529 | 24,000 | 138,529 | 162,529 | (15,780) | 1988 | 06/19/00 | 40 | |
| Seaport Plaza | | Redwood City | CA | | 26,108 | 3,773 | 29,881 | 3,773 | 10,132 | 29,881 | 40,013 | (2,914) | 2000 | 06/19/00 | 40 | |
| Towers@Shore Center | | Redwood City | CA | | 69,054 | 35,578 | 80,024 | 10,970 | 35,578 | 80,024 | 115,602 | (6,647) | 2002 | 07/02/01 | 40 | |
| 555 Twin Dolphin Plaza | | Redwood Shores | CA | | 66,810 | 11,790 | 69,991 | 3,181 | 11,790 | 69,991 | 81,781 | (6,530) | 1989 | 07/02/01 | 40 | |
| Douglas Corporate Center | | Roseville | CA | | 13,530 | 2,391 | 13,905 | 355 | 2,391 | 13,905 | 16,296 | (1,205) | 1990 | 07/02/01 | 40 | |
| Douglas Corporate Center II | | Roseville | CA | | 10,962 | 1,700 | 14,650 | 3,688 | 1,700 | 14,650 | 16,350 | (472) | 2004 | 07/02/01 | 40 | |
| Johnson Ranch Corp Centre I & II | (6) | Roseville | CA | | 24,819 | 4,380 | 25,186 | 367 | 4,380 | 25,186 | 29,566 | (2,235) | 1990-1998 | 07/02/01 | 40 | |
| Olympus Corporate Centre | (11) | Roseville | CA | | 30,456 | 7,510 | 30,457 | 1 | 7,510 | 30,457 | 37,967 | (488) | 1992-1996 | 09/22/04 | 40 | |
| Roseville Corporate Center | | Roseville | CA | | 17,046 | 3,008 | 17,110 | 64 | 3,008 | 17,110 | 20,118 | (1,476) | 1999 | 07/02/01 | 40 | |
| 3600-3620 American River Drive | | Sacramento | CA | | 12,518 | 2,209 | 12,518 | 1,242 | 2,209 | 13,760 | 15,969 | (1,236) | 1977-1979/ 1997 | 07/02/01 | 40 | |
| 455 University Avenue | | Sacramento | CA | | 2,634 | 465 | 2,831 | 197 | 465 | 2,831 | 3,296 | (286) | 1973 | 07/02/01 | 40 | |
| 535 University Avenue | | Sacramento | CA | | 5,323 | 939 | 5,647 | 324 | 939 | 5,647 | 6,586 | (495) | 1974 | 07/02/01 | 40 | |
| 575 & 601 University Avenue | | Sacramento | CA | | 6,569 | 762 | 7,331 | 762 | 1,159 | 7,331 | 8,490 | (660) | 1977 | 07/02/01 | 40 | |
| 655 University Avenue | | Sacramento | CA | | 3,806 | 544 | 4,350 | 544 | 672 | 4,350 | 5,022 | (409) | 1979 | 07/02/01 | 40 | |
| 701 University Avenue | | Sacramento | CA | | 242 | 934 | 5,536 | 242 | 934 | 5,536 | 6,470 | (520) | 1990 | 07/02/01 | 40 | |
| 740 University Avenue | | Sacramento | CA | | 212 | 1,199 | 1,470 | 59 | 1,199 | 1,470 | 1,470 | (116) | 1973 | 07/02/01 | 40 | |
| Exposition Centre | | Sacramento | CA | | 7,800 | 506 | 8,306 | 506 | 1,200 | 8,306 | 9,506 | (1,057) | 1984 | 06/19/00 | 40 | |
| Gateway Oaks I | | Sacramento | CA | | 13,546 | 609 | 14,155 | 609 | 2,391 | 14,155 | 16,546 | (1,277) | 1990 | 07/02/01 | 40 | |
| Gateway Oaks II | | Sacramento | CA | | 7,600 | 348 | 7,948 | 348 | 1,341 | 7,948 | 9,289 | (783) | 1992 | 07/02/01 | 40 | |
| Gateway Oaks III | | Sacramento | CA | | 5,305 | 936 | 5,474 | 169 | 936 | 5,474 | 6,410 | (532) | 1996 | 07/02/01 | 40 | |
| Gateway Oaks IV | | Sacramento | CA | | 9,395 | 409 | 8,499 | 409 | 1,658 | 9,804 | 11,462 | (849) | 1998 | 07/02/01 | 40 | |
| Point West Commerce | | Sacramento | CA | | 13,154 | 1,121 | 14,275 | 1,121 | 2,321 | 14,275 | 16,596 | (1,437) | 1983 | 07/02/01 | 40 | |
| Point West Corporate Center I & II | | Sacramento | CA | | 14,779 | 3,653 | 15,885 | 1,106 | 3,653 | 15,885 | 19,538 | (1,482) | 1984 | 07/02/01 | 40 | |
| Point West I — Response Road | | Sacramento | CA | | 4,384 | 774 | 4,851 | 467 | 774 | 4,851 | 5,625 | (462) | 1976 | 07/02/01 | 40 | |
| Point West III — River Park Dr. | | Sacramento | CA | | 6,467 | 897 | 7,364 | 897 | 1,141 | 7,364 | 8,505 | (802) | 1978 | 07/02/01 | 40 | |
| The Orchard | | Sacramento | CA | | 6,948 | 625 | 7,573 | 625 | 1,226 | 7,573 | 8,799 | (689) | 1987 | 07/02/01 | 40 | |
| Wells Fargo Center | | Sacramento | CA | | 100,975 | 3,757 | 104,732 | 3,757 | 17,819 | 104,732 | 122,551 | (12,171) | 1987 | 06/19/00 | 40 | |
| Bayhill Office Center | | San Bruno | CA | | 24,010 | 5,795 | 24,010 | 5,795 | 24,010 | 141,850 | 165,860 | (16,316) | 1982/1987 | 06/19/00 | 40 | |
| Skyway Landing I & II | | San Carlos | CA | 87,331 | 136,055 | 18,638 | 15,535 | 18,638 | 15,535 | 54,652 | 70,187 | (5,069) | 2000 | 07/02/01 | 40 | |
| 120 Montgomery | | San Francisco | CA | | 35,994 | 4,048 | 103,580 | 4,048 | 17,564 | 103,580 | 121,144 | (12,008) | 1956 | 06/19/00 | 40 | |
| 150 California | | San Francisco | CA | | 12,567 | 6,475 | 17,567 | 6,475 | 12,567 | 52,226 | 65,226 | (7,300) | 2000 | 12/19/97 | 40 | |
| 201 California | | San Francisco | CA | | 59,611 | 5,864 | 10,520 | 5,864 | 10,520 | 65,475 | 75,995 | (7,480) | 1980 | 06/19/00 | 40 | |
| 188 Embarcadero | | San Francisco | CA | 13,970 | 4,108 | 23,280 | 4,108 | 1,763 | 4,108 | 25,043 | 29,151 | (2,951) | 1985 | 06/19/00 | 40 | |

| Description | Notes | Location | State | Encumbrances at 12/31/04 | Initial Cost | | Costs Capitalized Subsequent to Acquisition | | Gross Amount Carried at Close of Period 12/31/2004 | | Total(1) | Accumulated Depreciation | Date of Construction/Renovation | Date Acquired | Depreciable Lives(2) |
|-----------------------------------|-------|----------------|-------|--------------------------|----------------|---------------------------|---|-----------------|--|------------------|------------------|--------------------------|---------------------------------|---------------|----------------------|
| | | | | | Land | Building and Improvements | Land | Improvements | Land | Improvements | | | | | |
| Santa Clara Office Center II | | Santa Clara | CA | | 2,870 | 16,261 | | 512 | 2,870 | 16,773 | 19,643 | (1,486) | 1978 | 07/02/01 | 40 |
| Santa Clara Office Center III | | Santa Clara | CA | | 2,031 | 11,509 | | 390 | 2,031 | 11,899 | 13,930 | (1,086) | 1980 | 07/02/01 | 40 |
| Santa Clara Office Center IV | | Santa Clara | CA | | 186 | 1,057 | | | 186 | 1,057 | 1,243 | (91) | 1979 | 07/02/01 | 40 |
| Lake Marriott Business Park | | Santa Clara | CA | | 9,091 | 84,967 | 297 | 3,452 | 9,388 | 88,419 | 97,807 | (7,282) | 1981 | 12/19/97 | 40 |
| Sunnyvale Business Center | | Sunnyvale | CA | | 4,890 | 44,010 | 44 | | 4,934 | 44,054 | 48,984 | (1,754) | 1980 | 12/19/97 | 40 |
| Borregas Avenue | (3) | Sunnyvale | CA | | 1,995 | 6,205 | | (2,444) | 1,095 | 3,761 | 4,856 | (1,04) | 1978 | 07/02/01 | 40 |
| Meter Sunnyvale | (3) | Sunnyvale | CA | | 495 | 2,805 | | (1,052) | 495 | 1,753 | 2,248 | (31) | 1979 | 07/02/01 | 40 |
| San Jose Region Totals | | | | 49,827 | 302,750 | 2,276,216 | 472 | (87,446) | 303,222 | 2,188,770 | 2,491,992 | (229,300) | | | |
| Seattle Region | | | | | | | | | | | | | | | |
| 10700 Building | | Bellevue | WA | | | 15,958 | | 102 | | 16,060 | 16,060 | (1,388) | 1981 | 07/02/01 | 40 |
| 110 Airium Place | | Bellevue | WA | | | 6,333 | | 2,441 | | 8,774 | 44,662 | (4,496) | 1981 | 06/19/00 | 40 |
| Bellevue Office Park | | Bellevue | WA | | | 12,232 | | (1) | | 12,231 | 73,487 | (6,894) | 1980 | 07/02/01 | 40 |
| Bellevue Gateway I | | Bellevue | WA | | | 3,593 | | 1,955 | | 5,548 | 25,908 | (2,260) | 1985 | 07/02/01 | 40 |
| Bellevue Gateway II | | Bellevue | WA | | | 2,016 | | 588 | | 2,604 | 14,027 | (1,175) | 1988 | 07/02/01 | 40 |
| Eastgate Office Park | | Bellevue | WA | | | 6,468 | | 5,087 | | 11,555 | 48,208 | (3,850) | 1985 | 07/02/01 | 40 |
| Gateway 405 Building | | Bellevue | WA | | | 1,011 | | 419 | | 1,430 | 7,157 | (568) | 1986 | 07/02/01 | 40 |
| I-90 Bellevue | | Bellevue | WA | | | 3,235 | | 1,543 | | 4,778 | 25,071 | (1,843) | 1986 | 07/02/01 | 40 |
| Lincoln Executive Center | | Bellevue | WA | | | 18,329 | | 238 | | 18,567 | 112,747 | (2,013) | 1983-1985 | 07/02/01 | 40 |
| Lincoln Executive Center II & III | | Bellevue | WA | | | 4,918 | | 3,473 | | 8,391 | 36,259 | (2,658) | 1983-1985 | 07/02/01 | 40 |
| Main Street Building | | Bellevue | WA | | | 1,398 | | 320 | | 1,718 | 9,640 | (750) | 1980 | 07/02/01 | 40 |
| Plaza Center | | Bellevue | WA | | | 16,680 | | 2,384 | | 19,064 | 113,585 | (8,571) | 1978/1983 | 07/02/01 | 40 |
| Plaza East | | Bellevue | WA | | | 26,561 | | 1,862 | | 28,423 | 31,110 | (2,572) | 1988 | 07/02/01 | 40 |
| Sunset North Corporate Campus | | Bellevue | WA | | | 17,031 | | 13,250 | | 30,281 | 109,530 | (14,525) | 1999 | 06/30/00 | 40 |
| City Center Bellevue | | Bellevue | WA | | | 10,349 | | 9,256 | | 19,605 | 112,747 | (15,876) | 1987 | 01/28/99 | 40 |
| One Bellevue Center | | Bellevue | WA | | | 56,223 | | 6,196 | | 62,419 | 62,419 | (11,095) | 1983 | 12/17/97 | 40 |
| Rainier Plaza | | Bellevue | WA | | | 79,928 | | 5,639 | | 85,567 | 15,418 | (15,418) | 1986 | 12/17/97 | 40 |
| Key Center | | Bellevue | WA | | | 78,447 | | 6,552 | | 84,999 | 84,999 | (4,970) | 2000 | 06/19/00 | 40 |
| 4000 Kruse Way Place | | Lake Oswego | OR | | | 4,475 | | 1,996 | | 6,471 | 31,831 | (2,850) | 1981/1986 | 07/02/01 | 40 |
| 4004 Kruse Way Place | | Lake Oswego | OR | | | 1,888 | | 816 | | 2,704 | 13,402 | (1,187) | 1996 | 07/02/01 | 40 |
| 4800 Meadows | | Lake Oswego | OR | | | 17,448 | | 888 | | 18,336 | 18,336 | (1,675) | 1998 | 07/02/01 | 40 |
| 4900-5000 Meadows | | Lake Oswego | OR | | | 30,528 | | 1,343 | | 31,871 | 31,871 | (3,146) | 1990 | 07/02/01 | 40 |
| 4949 Meadows | | Lake Oswego | OR | | | 26,941 | | 1,360 | | 28,301 | 28,301 | (2,667) | 1991 | 07/02/01 | 40 |
| 5800 & 6000 Meadows | | Lake Oswego | OR | | | 4,810 | | 3 | | 4,813 | 49,035 | (701) | 1999, 2001 | 09/30/04 | 42 |
| Kruse Oaks I | (11) | Lake Oswego | OR | | | 14,648 | | 4,513 | | 19,161 | 19,161 | (2,184) | 2001 | 07/02/01 | 40 |
| Kruse Way Plaza I & II | | Lake Oswego | OR | | | 2,866 | | 1,211 | | 4,077 | 20,316 | (1,764) | 1984-1986 | 07/02/01 | 40 |
| Kruse Woods | | Lake Oswego | OR | | | 10,812 | | 3,517 | | 14,329 | 95,306 | (8,063) | 1986-1988 | 07/02/01 | 40 |
| Kruse Woods V | (6) | Lake Oswego | OR | | | 5,478 | | 4,364 | | 9,842 | 31,086 | (664) | 2004 | 07/02/01 | 40 |
| Island Corporate Center | | Merrett Island | WA | | 12,288 | 15,300 | | 1,242 | | 16,542 | 19,242 | (2,037) | 1987 | 06/19/00 | 40 |
| 5550 Macadam Building | | Portland | OR | | | 870 | | 489 | | 1,359 | 6,288 | (568) | 1980 | 07/02/01 | 40 |
| Benjamin Franklin Plaza | | Portland | OR | | | 7,505 | | 3,162 | | 10,667 | 53,196 | (4,569) | 1974/1994 | 07/02/01 | 40 |
| Lincoln Center | | Portland | OR | | | 18,760 | | 8,503 | | 27,263 | 133,570 | (10,777) | 1980/1989 | 07/02/01 | 40 |
| One Pacific Square | | Portland | OR | | | 4,451 | | 4,523 | | 8,974 | 34,195 | (2,563) | 1983 | 07/02/01 | 40 |
| River Forum I & II | | Portland | OR | | | 4,038 | | 3,864 | | 7,902 | 30,783 | (2,966) | 1985 | 07/02/01 | 40 |
| Riverside Centre (Oregon) | | Portland | OR | | | 2,537 | | 810 | | 3,347 | 15,700 | (2,166) | 1947/1979 | 07/02/01 | 40 |
| Congress Center | | Portland | OR | | | 5,383 | | 10,307 | | 15,690 | 64,324 | (11,306) | 1980 | 12/17/97 | 40 |
| Southgate Office Plaza I & II | | Renton | WA | | | 4,794 | | 4,469 | | 9,263 | 36,426 | (3,305) | 1987/1991 | 07/02/01 | 40 |
| Washington Mutual Tower | | Seattle | WA | | 78,943 | 289,000 | | 2,466 | | 291,466 | 342,466 | (35,049) | 1988 | 06/19/00 | 40 |
| 1111 Third Avenue | | Seattle | WA | | | 9,900 | | 4,800 | | 14,700 | 104,271 | (18,736) | 1980 | 12/17/97 | 40 |
| 10831-10845 NE 8th Street | | Seattle | WA | | | 2,000 | | 28 | | 2,028 | 24 | (24) | 1962, 1978, 1982, 1987 | 07/02/01 | 40 |
| Nordstrom Medical Tower | | Seattle | WA | | | 1,700 | | 946 | | 2,646 | 18,096 | (3,055) | 1986 | 12/17/97 | 40 |
| Second and Seneca | | Seattle | WA | | | 16,922 | | 3,713 | | 20,635 | 113,562 | (18,886) | 1991 | 12/17/97 | 40 |
| Second and Spring Building | | Seattle | WA | | | 1,968 | | 2,858 | | 4,826 | 22,542 | (3,792) | 1906/1989 | 07/29/98 | 40 |
| Wells Fargo Center | | Seattle | WA | | | 193,529 | | 11,053 | | 204,582 | 225,943 | (36,861) | 1983 | 12/17/97 | 40 |
| Nimbus Corporate Center | | Tigard | OR | | | 73,291 | | 9,869 | | 83,160 | 96,094 | (8,105) | 1991 | 07/02/01 | 40 |
| Seattle Region Totals | | | | 91,231 | 284,828 | 2,151,722 | 2 | 158,593 | 284,830 | 2,310,315 | 2,595,145 | (290,592) | | | |
| Washington D.C. Region | | | | | | | | | | | | | | | |
| Polk and Taylor Buildings | | Arlington | VA | | | 16,943 | | 35,779 | | 52,722 | 205,205 | (30,431) | 1970 | 05/22/98 | 40 |

| Description | Notes | Location | State | Encumbrances at 12/31/04 | | Initial Cost | | Costs Capitalized Subsequent to Acquisition | | Gross Amount Carried at Close of Period 12/31/2004 | | Total (1) | Accumulated Depreciation | Date of Construction/Renovation | Date Acquired | Depreciable Lives (2) |
|---------------------------------|-------|-----------------|-------|--------------------------|---------------------------|--------------|---------------------------|---|---------------------------|--|-----------|-----------|--------------------------|---------------------------------|---------------|-----------------------|
| | | | | Land | Building and Improvements | Land | Building and Improvements | Land | Building and Improvements | | | | | | | |
| One Valley Square | | Blue Bell | PA | | 6,457 | 1,131 | 717 | 7,588 | 7,588 | 8,305 | (1,700) | 1982 | 11/21/97 | 40 | | |
| Two Valley Square | | Blue Bell | PA | | 717 | 717 | 879 | 8,630 | 8,630 | 9,509 | (1,686) | 1990 | 10/07/97 | 40 | | |
| Three Valley Square | | Blue Bell | PA | | 1,012 | 2,398 | 1,012 | 11,509 | 12,521 | 10,531 | (2,621) | 1984 | 11/21/97 | 40 | | |
| Four & Five Valley Square | | Blue Bell | PA | | 866 | 1,898 | 865 | 9,691 | 10,556 | 12,521 | (2,043) | 1988 | 10/07/97 | 40 | | |
| Four Falls | | Conshohocken | PA | | 4,939 | 44,458 | 55 | 3,574 | 48,032 | 53,026 | (9,410) | 1988 | 10/07/97 | 40 | | |
| Centerpointe I & II | | Fairfax | VA | | 8,838 | 79,540 | 367 | 1,915 | 81,455 | 90,660 | (14,951) | 1990/1998 | 10/07/97 | 40 | | |
| Fair Oaks Plaza | | Fairfax | VA | | 2,412 | 21,712 | 35 | 2,447 | 23,708 | 26,155 | (4,682) | 1986 | 11/24/97 | 40 | | |
| Northridge I | (8) | Herridon | VA | 12,536 | 3,225 | 552 | 29,024 | 29,576 | 32,801 | (5,223) | 1988 | 12/19/97 | 40 | | | |
| Oak Hill Plaza | | King of Prussia | PA | | 2,208 | 19,879 | 2,335 | 22,214 | 24,422 | 22,071 | (3,944) | 1982 | 10/07/97 | 40 | | |
| Walnut Hill Plaza | | King of Prussia | PA | 13,425 | 2,045 | 1,616 | 20,026 | 20,026 | 22,071 | (3,944) | 1985 | 10/07/97 | 40 | | | |
| American Center | | McLean | VA | | 2,045 | 5,098 | 15,000 | 47,370 | 62,370 | (2,485) | 1985 | 05/25/04 | 35 | | | |
| John Marshall I | (11) | McLean | VA | | 15,000 | 42,272 | 5,240 | 47,390 | 52,630 | (8,376) | 1981 | 12/19/97 | 40 | | | |
| John Marshall III | | McLean | VA | | 5,216 | 46,814 | 24 | 576 | 48,390 | 52,630 | (8,376) | 2000 | 12/19/97 | 40 | | |
| E.J. Randolph III | (8) | McLean | VA | 13,819 | 9,950 | 29,863 | 3,736 | 33,599 | 38,333 | (5,266) | 2000 | 12/19/97 | 40 | | | |
| E.J. Randolph II | | McLean | VA | | 3,937 | 35,429 | 7 | 3,061 | 38,490 | 42,434 | (7,227) | 1983 | 12/19/97 | 40 | | |
| Reston Town Center | | McLean | VA | 112,987 | 5,770 | 24,587 | 4,006 | 28,593 | 34,363 | (2,289) | 2002 | 12/19/97 | 40 | | | |
| Reston Town Center Garage | | Reston | VA | | 18,175 | 154,576 | 17,033 | 171,609 | 189,867 | (31,505) | 1990 | 10/22/96 | 40 | | | |
| 1300 North 17th Street | | Reston | VA | | 1,943 | 9,792 | 11,613 | 11,613 | 13,556 | (2,012) | 1999 | 10/22/96 | 40 | | | |
| 1616 North Fort Myer Drive | | Rosslyn | VA | | 9,811 | 88,296 | 9,076 | 97,372 | 107,183 | (16,689) | 1980 | 12/19/97 | 40 | | | |
| Army and Navy Club Building | | Washington | D.C. | | 6,961 | 62,646 | 7,926 | 70,572 | 77,533 | (12,228) | 1974 | 12/19/97 | 40 | | | |
| Market Square | | Washington | D.C. | | 3,773 | 33,954 | 177 | 34,131 | 37,904 | (2,254) | 1986 | 05/24/02 | 40 | | | |
| One Lafayette Centre | | Washington | D.C. | | 33,077 | 187,437 | 5,012 | 192,449 | 225,526 | (21,806) | 1990 | 06/19/00 | 40 | | | |
| Two Lafayette Centre | | Washington | D.C. | | 8,262 | 74,362 | 3,021 | 77,383 | 85,645 | (14,560) | 1985 | 10/17/97 | 40 | | | |
| Liberty Place | | Washington | D.C. | | 2,642 | 26,676 | 1,461 | 28,137 | 30,779 | (3,333) | 1986 | 07/11/00 | 40 | | | |
| One Devon Square | | Wayne | PA | | 6,871 | 61,841 | 6,987 | 68,828 | 75,699 | (5,623) | 1991 | 09/17/02 | 40 | | | |
| Two Devon Square | | Wayne | PA | | 5,625 | 50,625 | 1,861 | 52,486 | 58,111 | (2,955) | 1984 | 10/07/97 | 40 | | | |
| Three Devon Square | | Wayne | PA | | 1,025 | 9,227 | 1,437 | 10,664 | 11,689 | (2,324) | 1985 | 10/07/97 | 40 | | | |
| Washington D.C. Region Totals | | | | | 565 | 5,935 | 23 | 3,736 | 4,149 | (671) | 1985 | 10/07/97 | 40 | | | |
| Subtotal Office Properties | | | | | 413 | 3,713 | | | | | | | | | | |
| Development Property: | | | | | 152,767 | 1,344,825 | 570 | 126,788 | 1,471,613 | 1,655,377 | (223,669) | 2004 | 12/19/97 | 40 | | |
| Cambridge Science Center | (9) | Cambridge | MA | | 2,609,065 | 2,961,951 | 3,896 | 21,930,822 | 24,916,569 | (3,127,764) | | | | | | |
| Subtotal Development Property | | | | | | | | | | | | | | | | |
| Property Held for Sale: | | | | | | | | | | | | | | | | |
| Northland Plaza | (15) | Bloomington | MN | | | | | | | | | | | | | |
| Subtotal Property Held for Sale | | | | | | | | | | | | | | | | |
| Industrial Properties: | | | | | | | | | | | | | | | | |
| San Francisco Region | | | | | | | | | | | | | | | | |
| Benicia Ind II & III | | Benicia | CA | | | | | | | | | | | | | |
| Independent Road Warehouse | | Oakland | CA | | | | | | | | | | | | | |
| San Francisco Region Totals | | | | | | | | | | | | | | | | |
| Subtotal Industrial Properties | | | | | | | | | | | | | | | | |
| Land Available for Development | | | | | | | | | | | | | | | | |
| Management Business | | | | | | | | | | | | | | | | |
| Investment in Real Estate | (10) | | | | | | | | | | | | | | | |

(1) The aggregate cost for Federal Income Tax purposes as of December 31, 2004 was approximately \$13.9 billion.

(2) The life to compute depreciation on building is 23-45 years, except for Palo Alto which is subject to a ground lease that terminates in 2023. Therefore, the building is depreciated over the remaining term of the ground lease. The life to compute depreciation on building improvements is 3-40 years.

(3) During 2004 a non-cash impairment charge of \$228.3 million was recorded for these properties.

(4) This Property contains 106 residential units in addition to 226,197 square feet of office space.

- (5) A mortgage note encumbering these properties has cross default and collateralization provisions.
- (6) These properties were previously under development and have been placed into service during 2004.
- (7) Equity Office and an unaffiliated party own this property as tenants-in-common.
- (8) These loans are subject to cross default and collateralization provisions.
- (9) This property is in development. During the development period certain operating costs, including real estate taxes together with interest incurred during the development stages is capitalized.
- (10) The encumbrances at December 31, 2004 include a net discount of approximately \$13.7 million.
- (11) The initial cost of acquisition recorded for these properties includes intangible assets that are classified in "deferred lease costs" on the consolidated balance sheets.
- (12) Our interest in this Office Property is attributed to our ownership of indebtedness and was consolidated in 2004 under FIN 46(R).
- (13) During 2004, we consolidated this property in connection with the acquisition of one of our partner's economic interest.
- (14) This property was consolidated in 2004 under FIN 46(R).
- (15) This property was held for sale as of December 31, 2004, pursuant to FAS 144.

A summary of activity of investment in real estate and accumulated depreciation is as follows:

The changes in investment in real estate for the years ended December 31, 2004, 2003, and 2002 are as follows:

| | <u>December 31, 2004</u> | <u>December 31, 2003</u> | <u>December 31, 2002</u> |
|--|----------------------------|----------------------------|----------------------------|
| Balance, beginning of the period | \$24,334,162 | \$25,163,516 | \$24,816,351 |
| Additions during period: | | | |
| Acquisitions | 484,566 | 163,511 | 121,986 |
| Consolidation of properties previously accounted for under the equity method | 819,569 | 85,870 | 377,532 |
| Consolidation of SunAmerica Center | 330,787 | — | — |
| Improvements | 430,570 | 471,638 | 328,930 |
| Deductions during period: | | | |
| Properties disposed of | (709,033) | (1,545,598) | (457,077) |
| Impairment on property held for sale | (2,123) | — | — |
| Impairment | (275,350) | (7,667) | — |
| Write-off of fully depreciated assets which are no longer in service | <u>(77,816)</u> | <u>(19,048)</u> | <u>(24,206)</u> |
| | 25,335,332 | 24,312,222 | 25,163,516 |
| Initial cost of acquisition recorded as intangible assets and classified in "deferred lease costs" on the consolidated balance sheets | <u>85,343</u> | <u>21,940</u> | <u>—</u> |
| Balance, end of period | <u><u>\$25,420,675</u></u> | <u><u>\$24,334,162</u></u> | <u><u>\$25,163,516</u></u> |

The changes in accumulated depreciation for the years ended December 31, 2004, 2003, and 2002 are as follows:

| | <u>December 31, 2004</u> | <u>December 31, 2003</u> | <u>December 31, 2002</u> |
|--|-----------------------------|-----------------------------|-----------------------------|
| Balance, beginning of the period | \$(2,578,361) | \$(2,077,613) | \$(1,494,301) |
| Additions during period: | | | |
| Depreciation | (709,924) | (663,935) | (637,633) |
| Consolidation of properties previously accounted for under the equity method | (53,110) | — | (617) |
| Consolidation of SunAmerica Center | (31,219) | — | — |
| Deductions during period: | | | |
| Properties disposed of | 75,123 | 144,251 | 30,732 |
| Impairment | 46,180 | 167 | — |
| Write-off of fully depreciated assets which are no longer in service | <u>77,816</u> | <u>19,048</u> | <u>24,206</u> |
| | (3,173,495) | (2,578,082) | (2,077,613) |
| Accumulated amortization of initial cost of acquisition recorded as intangible assets and classified in "deferred lease costs" on the consolidated balance sheets | <u>(7,212)</u> | <u>(279)</u> | <u>—</u> |
| Balance, end of period | <u><u>\$(3,180,707)</u></u> | <u><u>\$(2,578,361)</u></u> | <u><u>\$(2,077,613)</u></u> |

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Equity Office Properties Trust
corporate data

as of April 2005

SHAREHOLDERS

TRANSFER AGENT

CORPORATE OFFICE

AUDITORS

FORM 10-K

ANNUAL MEETING

CERTIFICATION

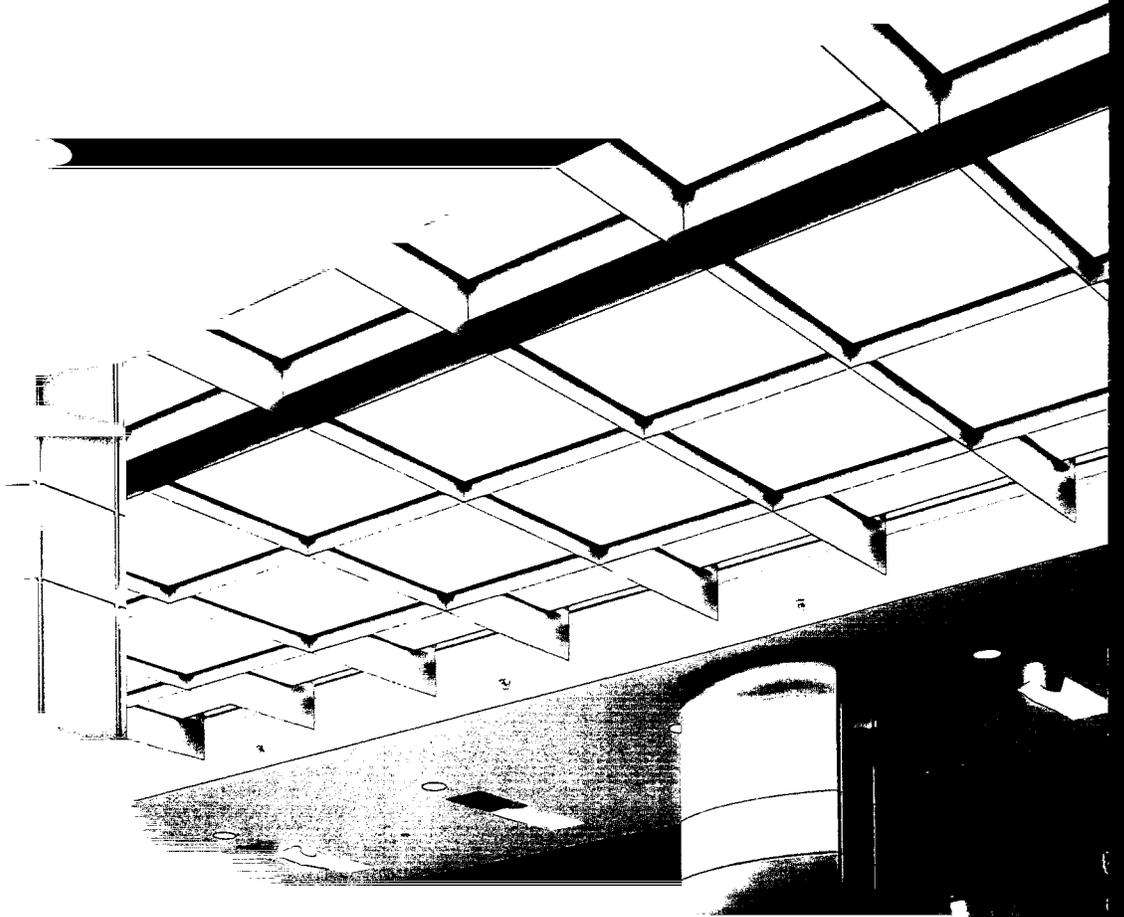
On June 17, 2004, Richard D. Kincaid, chief executive officer, filed a certification with the New York Stock Exchange (NYSE), as required under section 303A.12(a) of the NYSE Listed Company Manual, to the effect that he was not aware of any violation by the company of NYSE corporate governance listing standards as of the date of the certification.

COMMON SHARE MARKET PRICES AND DISTRIBUTIONS

Equity Office's common shares of beneficial interest are listed on the NYSE, ticker symbol EOP. The high and low sales prices, closing prices and distributions for the past two fiscal years on the NYSE were as follows:

| 2004 | High | Low | Close | Distributions |
|----------------|----------|----------|----------|---------------|
| Fourth Quarter | \$ 29.86 | \$ 27.11 | \$ 29.12 | \$ 0.50 |
| Third Quarter | \$ 28.95 | \$ 25.71 | \$ 27.25 | \$ 0.50 |
| Second Quarter | \$ 29.20 | \$ 23.90 | \$ 27.20 | \$ 0.50 |
| First Quarter | \$ 30.39 | \$ 27.81 | \$ 28.89 | \$ 0.50 |
| 2003 | High | Low | Close | Distributions |
| Fourth Quarter | \$ 29.30 | \$ 26.99 | \$ 28.65 | \$ 0.50 |
| Third Quarter | \$ 28.20 | \$ 26.46 | \$ 27.53 | \$ 0.50 |
| Second Quarter | \$ 27.92 | \$ 25.52 | \$ 27.01 | \$ 0.50 |
| First Quarter | \$ 26.24 | \$ 23.31 | \$ 25.45 | \$ 0.50 |

Above: 18301 Von Karman, Orange County



Board and senior officers

BOARD OF TRUSTEES

Samuel Zell
Chairman
Equity Group Investments, L.L.C.
Chairman of the Board
Equity Office Properties Trust

Richard D. Kincaid
President and
Chief Executive Officer
Equity Office Properties Trust

Marilyn A. Alexander
Independent Consultant

Thomas E. Dobrowski
Managing Director, Real Estate
and Alternative Investments
General Motors Asset
Management

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Chairman of the Board and
Chief Executive Officer
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JDH Realty Co.

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Eaton Vance Management

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Northwestern University

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Chief Operating Officer
Saks Incorporated

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Chairman of the Board
The Beacon Companies

Sally Susman
Executive Vice President,
Global Communications
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Companies Inc.

Jan H.W.R. van der Vlist
Director – Structured
Investments
PGGM Investments

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President and
Chief Executive Officer

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Lawrence J. Krema
EVP – Human Resources and
Communications

Peyton H. Owen Jr.
EVP and Chief Operating Officer

Stanley M. Stevens
EVP, Chief Legal Counsel
and Secretary

Marsha C. Williams
EVP and Chief Financial Officer

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EVP – Development and
Joint Venture Management

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SVP – Los Angeles Region

Mark P. Geisroeter
SVP – San Francisco Region

Donald E. Huffner Jr.
SVP – Atlanta Region and
New York/Washington, D.C.
Region

Peter D. Johnston
SVP – Houston Region

Kim J. Koehn
SVP – Denver Region
and San Jose Region

Diane M. Morefield
SVP – Chicago Region

Maryann Gilligan Suydam
SVP – Boston Region

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SVP – National Leasing and
Marketing

James R. Bannon
SVP – Operations

David B. Baruch
SVP – Chief Information Officer

Stephen M. Briggs
Senior Vice President

Elizabeth P. Coronelli
SVP – Investor Relations

Maureen Fear
SVP and Treasurer

Debra L. Ferruzzi
SVP – Corporate Strategy

Frank Frankini
SVP – Engineering
and Energy Operations

Matthew T. Gworek
SVP – Investments

Shobi S. Khan
SVP – Investments

J. Michael Lynch
SVP – Investments

John C. Schneider
SVP – Legal and Associate
General Counsel
for Property Operations

Mark E. Scully
SVP – National Leasing

Virginia L. Seggeman
SVP – Chief Accounting Officer

H. Gene Silverberg
SVP – Retail Strategy

Paul R. Sorensen
SVP – Portfolio Management

R. David Turner
SVP – Risk Management

* We note with great sadness the death of long-time board member Edwin N. Sidman on March 16, 2005.



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