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**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

SEC FILE NUMBER  
8-36226

FACING PAGE  
Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING January 1, 2004 AND ENDING December 31, 2004  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: Milkie/Ferguson Investments, Inc.

OFFICIAL USE ONLY  
17606  
FIRM I.D. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

8750 N. Central Expressway, Suite 1700  
(No. and Street)

Dallas Texas 75331  
(City) (State) (Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  
Jack Merbler, FINOP 214-987-3900  
(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Hatfield & Hatfield, Inc.

(Name - if individual, state last, first, middle name)

7424 Greenville Avenue, Suite 100 Dallas, Texas 75231-4507  
(Address) (City) (State) (Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

PROCESSED  
APR 04 2005  
THOMSON  
FINANCIAL

RECEIVED  
MAR 24 2005  
SEC MAIL  
WASH. DC  
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SECTION

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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

3/28/05  
SS

OATH OR AFFIRMATION

I, Ed Milkie, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Milkie/Ferguson Securities, Inc., as of December 31, 20 04, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

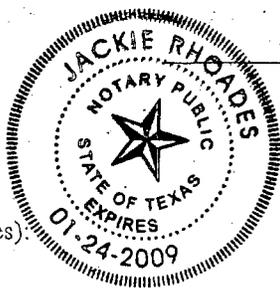
Edward M. Milkie

Signature

President

Title

Jackie Rhoades  
Notary Public



This report \*\* contains (check all applicable boxes).

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- N/A  (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**MILKIE/FERGUSON INVESTMENTS, INC.**

**Report Pursuant to Rule 17a-5(d)**

**DECEMBER 31, 2004**

**HATFIELD & HATFIELD, INC**  
CERTIFIED PUBLIC ACCOUNTANTS  
A PROFESSIONAL CORPORATION

DALLAS  
Vickery Park Office Building  
7424 Greenville Avenue, #100  
Dallas, Texas 75231-4507  
214-361-2443

FORT WORTH  
H&H Professional Building  
5555 Bridge Street, #100  
Fort Worth, Texas 76112  
817-492-9400

**INDEPENDENT AUDITORS' REPORT**

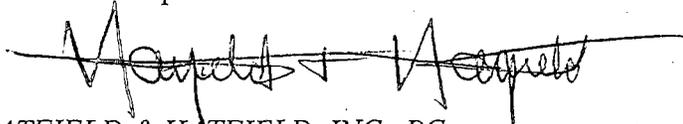
The Board of Directors

We have audited the accompanying statement of financial condition of Milkie/Ferguson Investments, Inc. as of December 31, 2004, and the related statements of income, changes in stockholder's equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on the financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Milkie/Ferguson Investments, Inc., as of December 31, 2004, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.



HATFIELD & HATFIELD, INC., PC  
Dallas, Texas  
February 3, 2005

MILKIE/FERGUSON INVESTMENTS, INC.  
STATEMENT OF FINANCIAL CONDITION  
DECEMBER 31, 2004

ASSETS

Cash	\$ 45,451	
Money Market Account	<u>34,929</u>	\$ 80,380
Due from Brokers and Dealers		48,138
Advances/Employees and Associates		24,903
Other Securities/Marketable Securities		3,397
Not Readily Marketable Securities		3,300
Deposits		27,374
Deferred Federal Income Taxes/Long Term		12,476
Furniture and Equipment (net of Accumulated Depreciation of \$185,201)		<u>96,676</u>
Total Assets		<u>\$ 296,644</u>

LIABILITIES AND STOCKHOLDER'S EQUITY

Accounts Payable and Accrued Expenses		\$ 46,512
Commitments and contingent liabilities		see notes
Liabilities Subordinated to Claims of General Creditors		<u>none</u>
Total Liabilities		46,512
Stockholder's Equity		
Common Stock	\$ 2,000	
Additional Paid-in Capital	68,304	
Retained Earnings	<u>179,828</u>	<u>250,132</u>
Total Liabilities and Stockholder's Equity		<u>\$ 296,644</u>

The accompanying notes are an integral part of these financial statements.

MILKIE/FERGUSON INVESTMENTS, INC.  
STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY  
FOR THE YEAR ENDED DECEMBER 31, 2004

	<u>Common Stock</u>	<u>Additional Paid-in Capital</u>	<u>Retained Earnings</u>
Balance at 1/1/04	\$ 2,000	\$ 18,304	\$ 188,674
Additions	none	none	none
Net Income (Loss)	<u>          </u>	<u>          </u>	<u>( 8,846)</u>
Balance 12/31/04	<u>\$ 2,000</u>	<u>\$ 68,304</u>	<u>\$ 179,828</u>

The accompanying notes are an integral part of these financial statements.

MILKIE/FERGUSON INVESTMENTS, INC.  
STATEMENT OF INCOME  
FOR THE YEAR ENDED DECEMBER 31, 2004

REVENUES

Commissions and Fees	\$4,050,566
Gain on Securities	( 4,426)
Interest Income	<u>109,467</u>
	4,155,607

EXPENSES

Interest	822
Clearance Paid	201,995
Promotional Expense	65,990
Commission and Salary Expenses	3,093,711
Communications Expense	110,712
Occupancy	163,878
Other Operating Expenses	<u>523,513</u>
Total Expenses	<u>4,160,621</u>

Income (Loss) Before Taxes ( 5,014)

Income Taxes-Deferred/Long Term 2,744

Income Taxes-Current 1,088

Federal Income Taxes 3,832

Net Income <Loss> \$ ( 8,846)

The accompanying notes are an integral part of these financial statements.

MILKIE/FERGUSON INVESTMENTS, INC.  
STATEMENT OF CHANGES IN CASH FLOWS  
FOR THE YEAR ENDED DECEMBER 31, 2004

Cash flows from operating activities:

Net income (Loss)	\$( 8,846)
Depreciation	15,155
Decrease in due from brokers and dealers	12,609
Decrease in advances	6,745
Decrease in deferred taxes/long term	2,744
Increase in deposits	( 19,644)
Increase in accounts payable and accrued expenses	<u>(184,743)</u>
Cash flows from operations	<u>(175,980)</u>

Cash flows from investing activities:

Decrease in other securities	4,247
Increase in fixed assets	<u>( 45,177)</u>

Cash flows from investing ( 40,930)

Net cash flow (216,910)

Beginning cash balance January 1, 2004 297,290

Ending cash balance December 31, 2004 \$ 80,380

The accompanying notes are an integral part of these financial statements.

MILKIE/FERGUSON INVESTMENTS, INC.  
STATEMENT OF CHANGES IN LIABILITIES  
SUBORDINATED TO CLAIMS OF CREDITORS  
FOR THE YEAR ENDED DECEMBER 31, 2004

Balance January 1, 2004	\$ none
Changes during 2004	<u>none</u>
Balance December 31, 2004	<u>\$ none</u>

The accompanying notes are an integral part of these financial statements.

SCHEDULE I  
MILKIE/FERGUSON INVESTMENTS, INC.  
STATEMENT OF COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1  
DECEMBER 31, 2004

Total ownership equity from the statement of financial condition	\$ 250,132
Deduct ownership equity not allowable for net capital	<u>none</u>
Total ownership equity qualified for net capital	250,132
Add:	
1. Liabilities subordinated to claims of general creditors allowable in computation of net capital	<u>none</u>
2. Other allowable credits	<u>none</u>
Total capital and allowable subordinated liabilities	250,132
Deductions and/or charges	
1. Total non-allowable assets from statement of financial condition	\$ 175,546
2. Current note deficiency	none
3. Commodity futures, contracts and spot commodities proprietary capital changes	none
4. Other deductions and/or changes	<u>none</u>
Subtotal	<u>175,546</u>
	74,586
Other Additions and/or allowable credits (lists)	
Haircuts on securities (computed where applicable) pursuant to 15c3-1	
1. Contractual securities commitment	\$ none
2. Subordinated securities borrowings	none
3. Trading and investments securities:	
a. Exempted securities	none
b. Debt securities	none
c. Options	none
d. Other securities	1,208
4. Undue concentrations	
5. Other	<u>none</u>
	( 1,208)
<i>NET CAPITAL</i>	<u>\$ 73,378</u>

Schedule I continued on next page

SCHEDULE I (continued)  
MILKIE/FERGUSON INVESTMENTS, INC.  
RECONCILIATION OF NET CAPITAL AND THE COMPUTATION OF RESERVE  
REQUIREMENTS WITH THE BROKER-DEALER'S  
CORRESPONDING UNAUDITED PART II OR  
PART IIA, FORM X-17A-5  
DECEMBER 31, 2004

	<u>RECONCILIATION WITH COMPANY'S COMPUTATION</u>	<u>COMPUTATION OF BASIC NET CAPITAL REQUIREMENTS</u>
Per audit report at 12/31/04	\$ 73,378	\$ 50,000 (2)
Reported by broker-dealer on Part IIA, form X-17A-5	<u>82,414</u>	<u>50,000</u>
difference	<u>\$ ( 9,036)*</u>	<u>\$ none</u>
*Unrecorded liabilities	\$ ( 22,900)	
Rounding	( 2)	
Overstatement of fixed assets, understatement of cash	14,170	
Under accrual of federal income taxes	<u>( 304)</u>	
	<u>\$ ( 9,036)</u>	

EXCESS NET CAPITAL  
\$ 23,378

EXCESS NET CAPITAL  
AT 1000%  
\$ 21,047

(2) Minimum dollar Net Capital requirement

RATIO: Aggregate  
indebtedness to  
net capital  
.634 to 1

SCHEDULE II  
MILKIE/FERGUSON INVESTMENTS, INC.  
COMPUTATION OF RESERVE REQUIREMENT  
UNDER RULE 15c3-3  
DECEMBER 31, 2004

	Credits	Debits
1. Free credit balance and other credit balances in customers' security accounts.	\$ none	\$ none
2. Monies borrowed, collateralized by securities carried for the account of customers.	none	none
3. Monies payable against customers' securities loaned.	none	none
4. Customers' securities failed to receive credit balances in firm accounts which are attributable to principal sales to customers.	none	none
5. Market value of stock dividends, stock splits and similar distributions receivable outstanding over 30 calendar days.	none	none
6. Market value of short security count difference over 30 calendar days old.	none	none
7. Market value of short securities and credits (not to be offset by longs or by debts) in all suspense accounts over 30 calendar days.	none	none
8. Market value of securities which are in transfer in excess of 40 calendar days and have not been confirmed to be in transfer by the transfer agent or the issuer during the 40 days.	none	none
9. Debit balance in customers' cash and margin accounts excluding unsecured accounts and accounts doubtful of collection.	none	none
10. Securities borrowed to effectuate short sales by customers and securities borrowed to make delivery on customers' securities failed to deliver.	none	none
11. Failed to deliver of customers' securities no older than 30 calendar days.	none	none
12. Margin required and on deposit with the Options Clearing Corporation for all options contracts written or purchased in contract accounts.	<u>none</u>	<u>none</u>
Total	<u>\$ none</u>	<u>\$ none</u>
Excess of total credits over total debits required to be on deposit in the "Reserve Bank Account".		<u>\$ none</u>

MILKIE/FERGUSON INVESTMENTS, INC.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2004

Note A Organization and nature of business:

Milkie/Ferguson Investments, Inc. was incorporated in the State of Texas, in 1986. The corporation is a non-public broker-dealer in securities registered with the Securities and Exchange Commission under (S.E.C.) Rule 15c3-3(K)(2)(ii) which provides that all the funds and securities belonging to the company's customers will be processed by a correspondent broker-dealer. The corporation's office is located in Dallas, Texas and its customers are located primarily in the State of Texas. The corporation's main source of revenue is providing brokerage services to small and middle-market businesses and middle-income individuals.

Note B Clearing:

The corporation has a \$10,000 clearing deposit with Southwest Securities, Inc., under a "Fully Disclosed Correspondent Agreement" dated March 14, 2001.

The corporation does not carry customer accounts receivable and does not have custody of the securities of its customers.

Note C Contingencies and commitments:

*Commitments*-the corporation executed a ten year lease for its present facilities ending in 2015. The future minimum lease expenditure, are as follows at the date of this report:

2005 \$ -0-; 2006 \$239,009; 2007 \$242,672; 2008 \$246,136; 2009 \$253,073; 2010 \$260,006;  
2011 \$266,940; 2012 \$266,940; 2013 \$273,873; 2014 \$277,340; 2015 \$280,807.

*Contingencies* - the corporation is a party to various claims and complaints arising in the ordinary course of operations. In the opinion of management, all such claims are without merit, and an unfavorable disposition would not have a material effect on the financial position of the corporation. Further, the corporation anticipates no losses due to environmental issues or hazardous employee working conditions.

Note D *Significant accounting policies:*

Income is recorded when services are completed and expenses are recorded when they are incurred. The corporation uses the *accrual method* of accounting.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

*Depreciation*-Fixed assets are carried at cost and depreciated over 3-7 year lives on the *straight-line method*.

*Deferred Federal income taxes* are recorded to reflect timing differences between "book basis" and "tax basis" accounting differences.

For the purposes of the statement of cash flows, the corporation considers all highly liquid debt instruments purchased with maturities of three months or less to be cash equivalents. The statement of cash flows was prepared using the *indirect method*.

Note E Capital Stock:

The corporation has 2000 shares of \$1 par value common stock outstanding at December 31, 2004.

Note F Net Capital Requirements:

The corporation is subject to the Securities and Exchange Commission Uniform Net Capital Rule (rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. The rule of the "applicable" exchange also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1. At December 31, 2004, the corporation had net capital of \$73,378, which was \$23,378 in excess of its required net capital of \$50,000.

**MILKIE/FERGUSON INVESTMENTS, INC.**  
**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL REQUIRED**  
**BY SEC RULE 17a-5 FOR A BROKER-DEALER CLAIMING AN EXEMPTION**  
**FROM SEC RULE 15c3-3**  
**DECEMBER 31, 2004**

**HATFIELD & HATFIELD, INC**  
CERTIFIED PUBLIC ACCOUNTANTS  
A PROFESSIONAL CORPORATION

**DALLAS**  
Vickery Park Office Building  
7424 Greenville Avenue, #100  
Dallas, Texas 75231-4507  
214-361-2443

**FORT WORTH**  
H&H Professional Building  
5555 Bridge Street, #100  
Fort Worth, Texas 76112  
817-492-9400

**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL  
REQUIRED BY SEC RULE 17a-5 FOR A BROKER-DEALER CLAIMING  
AN EXEMPTION FROM SEC RULE 15c3-3**

The Board of Directors  
Milkie/Ferguson Investments, Inc.

In planning and performing our audit of the financial statements of Milkie/Ferguson Investments, Inc., for the year ended December 31, 2004, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11), and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any way for the following:

1. Making quarterly securities examinations, counts, verifications, and comparisons
2. Recordation of differences required by rule 17a-13
3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance, that assets for which the company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's

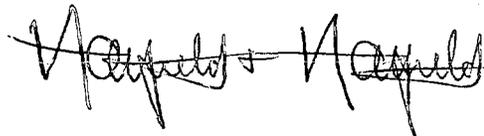
authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation of may deteriorate.

Our consideration of the internal control would not necessarily disclose all matters, of internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control, including control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2004, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, and other regulatory agencies which rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used for anyone other than these specified parties.

A handwritten signature in cursive script, appearing to read "Hatfield & Hatfield", written in dark ink.

*HATFIELD & HATFIELD, INC., PC*  
Dallas, Texas  
February 3, 2005