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# ANNUAL AUDITED REPORT FORM X-17A-5 PART III

SEC FILE NUMBER  
8- 43850

## FACING PAGE Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/04 AND ENDING 12/31/04  
MM/DD/YY MM/DD/YY

### A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: BROOKS, HOUGHTON SECURITIES, INC.  
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)  
444 MADISON AVENUE, 25th FLOOR  
(No. and Street)  
NEW YORK, NEW YORK 10022  
(City) (State) (Zip Code)

OFFICIAL USE ONLY  
FIRM I.D. NO.

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  
GERALD H. HOUGHTON (212) 753-1991  
(Area Code - Telephone Number)

### B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*  
GREENE, ARNOLD G., CPA  
(Name - if individual, state last, first, middle name)  
866 UNITED NATIONS PLAZA, NEW YORK, N.Y. 10017  
(Address) (City) (State) (Zip Code)

#### CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

**PROCESSED**  
**MAR 29 2005**

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**THOMSON FINANCIAL**

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

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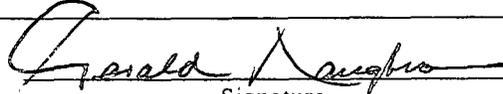
CA  
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OATH OR AFFIRMATION

I, GERALD H. HOUGHTON, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of BROOKS, HOUGHTON SECURITIES, INC., as of DECEMBER 31,, 2004, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_

VARSHA B. PATEL  
NOTARY PUBLIC OF NEW JERSEY  
My Commission Expires March 10, 2008

  
Signature

PRESIDENT  
\_\_\_\_\_  
Title

Varsha B. Patel

Notary Public

This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition. (CASH FLOWS)
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**BROOKS, HOUGHTON SECURITIES, INC.**

**REPORT**

**FORM X-17A-5**

**FOR THE YEAR ENDED**

**DECEMBER 31, 2004**

**ARNOLD G. GREENE**  
CERTIFIED PUBLIC ACCOUNTANT

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# BROOKS, HOUGHTON SECURITIES, INC.

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DECEMBER 31, 2004

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**ARNOLD G. GREENE**

**CERTIFIED PUBLIC ACCOUNTANT**

**866 UNITED NATIONS PLAZA**

**NEW YORK, N.Y. 10017**

**(212) 751-6910**

**FAX (212) 751-6911**

**INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors and  
Stockholders of

**BROOKS, HOUGHTON SECURITIES, INC.**

I have audited the accompanying statement of financial condition of Brooks, Houghton Securities, Inc. as of December 31, 2004, and the related statements of income and expense, changes in stockholders' equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial condition of Brooks, Houghton Securities, Inc. as of December 31, 2004, and the results of its operations and cash flows for the year then ended in conformity with generally accepted accounting principles, on a basis consistent with that of the preceding year.

Also, I have examined the supplementary schedules on pages 6 and 7, and in my opinion, they present fairly the information included therein in conformity with the rules of the Securities and Exchange Commission.

February 8, 2005



# BROOKS, HOUGHTON SECURITIES, INC.

## STATEMENT OF FINANCIAL CONDITION

DECEMBER 31, 2004

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### ASSETS

#### Current assets:

Cash	\$ 68,041
Money Market account	43,591
Accounts receivable	715,000
Due from affiliated company	454,833
Investment in NASD stock at market (cost \$16,300)	13,260
Prepaid expenses	<u>13,730</u>

**Total assets** **\$1,308,455**

### LIABILITIES AND STOCKHOLDERS' EQUITY

#### Current liabilities:

Accrued expenses	<u>\$ 51,479</u>
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**Total liabilities** **51,479**

#### Stockholders' equity:

Common stock, no par value	
1500 shares authorized	
200 shares outstanding	\$ 5,000
Additional paid-in-capital	10,886
Retained earnings	<u>1,241,090</u>

**Total stockholders' equity** **1,256,976**

**Total liabilities and stockholders' equity** **\$1,308,455**

See notes to financial statements.

# BROOKS, HOUGHTON SECURITIES, INC.

## STATEMENT OF INCOME AND EXPENSE

FOR THE YEAR ENDED DECEMBER 31, 2004

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Revenues:

Commission income	\$ 658,975
Investment income	898
Unrealized gain	<u>975</u>

**Total revenue** **660,848**

Expenses:

Management fees	\$191,861
Telephone	11,300
Regulatory fees and expenses	5,103
Professional fees	7,823
Consulting fees	26,175
Other expenses	<u>31,921</u>

**Total expenses** **(274,183)**

Income before federal income tax 386,665

Less: Federal income tax (15,204)

**Net income** **\$ 371,461**

See notes to financial statements.

**BROOKS, HOUGHTON SECURITIES, INC.**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED DECEMBER 31, 2004**

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**Resources provided:**

Net income	\$ 371,461
Increase in accrued expenses	<u>5,927</u>

**Total resources provided** **377,388**

**Resources applied:**

Increase in prepaid expenses	\$ 13,730
Increase in due from affiliates	96,139
Increase in accounts receivable	283,000
Increase in investments-Money market account	448
Increase in NASD stock	<u>975</u>

**Total resources applied** **394,292**

**Decrease** **(16,904)**

Cash - January 1, 2004 84,945

Cash - December 31, 2004 **\$ 68,041**

See notes to financial statements.

**BROOKS, HOUGHTON SECURITIES, INC.**

**STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY**

**FOR THE YEAR ENDED DECEMBER 31, 2004**

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Stockholders equity, January 1, 2004	\$ 885,515
Add: Net income	<u>371,461</u>
Stockholders equity, December 31, 2004	<u><b>\$1,256,976</b></u>

**STATEMENT OF CHANGES IN LIABILITIES  
SUBORDINATED TO CLAIMS OF GENERAL CREDITORS**

**FOR THE YEAR ENDED DECEMBER 31, 2004**

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Balance, January 1, 2004	\$ -0-
Increases and (decreases)	<u>-0-</u>
Balance, December 31, 2004	<u><b>\$ -0-</b></u>

See notes to financial statements.

# **BROOKS, HOUGHTON SECURITIES, INC.**

## **NOTES TO FINANCIAL STATEMENTS**

**DECEMBER 31, 2004**

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### **1. ORGANIZATION :**

Brooks, Houghton Securities, Inc. (the "Company"), is a broker-dealer registered with the National Association of Securities Dealers, Inc. The company became a corporation on August 7, 1990.

### **2. SIGNIFICANT ACCOUNTING POLICIES:**

Income taxes are based on the net income of the company. These financial statements have been prepared in conformity with generally accepted accounting principles.

### **3. NET CAPITAL REQUIREMENTS:**

As a broker-dealer and member organization of the National Association of Securities Dealers, Inc., the Company is subject to the Uniform Net Capital Rule 15c3-1 of the Securities and Exchange Commission, which requires that the Company maintain minimum net capital of 6-2/3% of aggregate indebtedness, as defined, or \$5,000 whichever is greater. At December 31, 2004, the Company had net capital of \$61,117 as indicated on page 7 of this audited report. In January 2005, the Company filed Part IIA of Form X-17a-5 (unaudited) and reported net capital of \$59,225. The difference of \$1,892 is due to year-end accruals and reclassifications.

### **4. RELATED PARTY TRANSACTIONS:**

Pursuant to an agreement between Brooks, Houghton Securities, Inc. (the Company) and Brooks, Houghton & Company, Inc., dated June 6, 2002, Brooks, Houghton & Co., Inc. provides the use of its facilities to the Company.

# BROOKS, HOUGHTON SECURITIES, INC.

## COMPUTATION OF NET CAPITAL

DECEMBER 31, 2004

Common Stock		\$	5,000
Additional paid-in-capital			10,886
Retained earnings			<u>1,241,090</u>
			1,256,976
Less: non-allowable assets			<u>1,183,563</u>
			73,413
Net capital before haircuts			73,413
Less: haircuts on securities ( 2% of \$43,591)	\$	872	
(15% of \$13,260)		1,989	
(15% of \$62,901)		<u>9,435</u>	
			<u>(12,296)</u>
<b>Net capital</b>			<b>61,117</b>
Greater of:			
Minimum dollar net capital required		<u>\$5,000</u>	
or			
Minimum net capital required: (6.67% of aggregate indebtedness \$45,552)		<u>\$3,679</u>	<u>5,000</u>
<b>Excess net capital</b>			<b><u>\$ 56,117</u></b>

### AGGREGATE INDEBTEDNESS

Accounts payable and accrued expenses, etc.		<u>\$ 51,479</u>
Percentage of aggregate indebtedness to net capital		<u>84%</u>

See notes to financial statements.

**BROOKS, HOUGHTON SECURITIES, INC.**

**RECONCILIATION OF NET CAPITAL WITH FOCUS REPORT**

**DECEMBER 31, 2004**

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Net capital per company's unaudited X-17A-5, Part IIA Filing (Focus Report)	\$ 59,225
Add: Audit Adjustments	<u>1,892</u>
Net capital per audited report, December 31, 2004	<u>\$ 61,117</u>

**ARNOLD G. GREENE**  
CERTIFIED PUBLIC ACCOUNTANT  
866 UNITED NATIONS PLAZA  
NEW YORK, N.Y. 10017

—  
(212) 751-6910  
FAX (212) 751-6911

**ACCOUNTANT'S REPORT ON INTERNAL ACCOUNTING CONTROL**

To the Board of Directors and Stockholders of

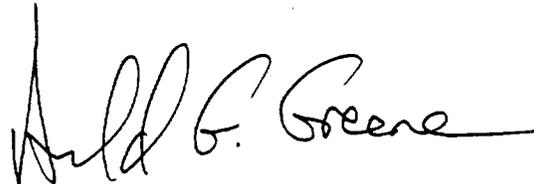
**BROOKS, HOUGHTON SECURITIES, INC.**

I have examined the financial statements of Brooks, Houghton Securities, Inc., for the year ended December 31, 2004 and have issued my report thereon dated February 8, 2005. As part of the examination, I made a study and evaluation of the system on internal accounting control to the extent I considered necessary to evaluate the system required by the generally accepted auditing standards and Rule 17A-5 of the Securities and Exchange Commission. This study and evaluation included the accounting system, the procedures of safeguarding securities, and the practices and procedures followed by the client (i) in making the periodic computations of aggregate indebtedness and net capital under Rule 17A-3 (a) (11), the broker is exempt from compliance with Rule 15c3-3, and was in compliance with the conditions of the exemption, and no facts came to my attention indicating that such conditions had not been complied with during the year (ii) the broker does not maintain customer accounts nor handle securities, and I have reviewed the broker's practices for safeguarding securities that may be received by the broker for transmittal to a clearing organization. Rule 17A-5 states that the scope of the study and evaluation should be sufficient to provide reasonable assurance that any material weakness existing at the date of my examination would be disclosed. Under generally accepted auditing standards and Rule 17A-5, the purpose of such study and evaluation are to establish a basis for reliance thereon in procedures necessary for expressing an opinion of the internal accounting control.

The objective of internal accounting control is to provide reasonable, but not absolute, assurance concerning the safeguarding of assets against loss from unauthorized use or disposition and concerning the reliability of financial statements and maintaining accountability for assets. The concept of reasonable assurance recognized that the cost of a system of internal accounting control should not exceed the benefits derived and also recognizes that the evaluation of these factors necessarily requires estimated and judgments by management. However, for the purposes of this report under Rule 17A-5, the determination of weakness to be reported was made without considering the practicability of corrective action by management within the framework of a cost/benefit relationship.

There are inherent limitations that should be recognized in considering the potential effectiveness of any system of internal accounting control. In the performance of most control procedures, errors can result from misunderstanding of instructions, mistakes of judgment, carelessness, or other personal factors. Control procedures whose effectiveness depends on segregation of duties can be circumvented intentionally by management either with respect to the execution and recording of transactions or with respect to the estimates, projection or any evaluation of internal accounting control to future periods is subject to the risk that the procedures may become inadequate because of changes in conditions or that the degree of compliance with the procedures may deteriorate.

My study and evaluation of the system of internal accounting control for the year ended December 31, 2004 which was made for the purposes set forth in the first paragraph above and would not necessarily disclose all weaknesses in the system that may have existed during the period, disclosed no weaknesses that I believe to be material.

A handwritten signature in cursive script that reads "Arnold G. Greene". The signature is written in black ink and is positioned to the right of the date.

February 8, 2005