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OMB APPROVAL	
OMB Number:	3235-0123
Expires:	October 31, 2004
Estimated average burden hours per response.....	12.00

10/3/1

ANNUAL AUDITED REPORT FORM X-17A-5 PART III

SEC FILE NUMBER
8- 051425

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01-01-04 AND ENDING 12-31-04
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: Community Investement Services, Inc.

OFFICIAL USE ONLY
FIRM I.D. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

201 North Olean Street

Olean (No. and Street) NY 14760
(City) (State) (Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Ann M. Money Penny Financial Operation Principal 315-445-7306

(Area Code - Telephone Number)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*

Pricewaterhousecoopers LLP

(Name - if individual, state last, first, middle name)

One Lincoln Center Syracuse NY 13202
(Address) (City) (State) (Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

PROCESSED
MAR 17 2005
THOMSON FINANCIAL

SEC RECEIVED
FEB 23 2005
SECTION

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*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Handwritten initials and date: 2/15

OATH OR AFFIRMATION

I, Ann M. Moneypenny, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Community Investment Services, Inc, as of December 31, 2005, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

N/A

DONNA P. VanAUKEN
Notary Public, State of New York
Qualified in Oswego County
No. 01VA6032629
Commission Expires November 8, 2005

Donna P. VanAuker
Notary Public

Ann M. Moneypenny
Signature

Financial Operations Principal
Title

DONNA P. VanAUKEN
Notary Public, State of New York
Qualified in Oswego County
No. 01VA6032629
Commission Expires November 8, 2005

This report ** contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

To the Board of Directors of
Community Investment Services, Inc.

In planning and performing our audit of the financial statements and supplemental schedules of Community Investment Services, Inc. (the "Company") for the year ended December 31, 2004, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (the "SEC"), we have made a study of the practices and procedures followed by the Company, including tests of compliance with such practices and procedures, that we considered relevant to the objectives stated in Rule 17a-5(g), in the following:

1. Making the periodic computations of aggregate indebtedness or aggregate debits and net capital under Rule 17a-3(a)(11); and
2. Determining compliance with the exemptive provisions of Rule 15c3-3.

Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13;
2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System; and
3. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3;

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of control and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the

preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of internal control to future periods is subject to the risk that controls may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of one or more of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2004 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, NASD, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

PricewaterhouseCoopers LLP

January 26, 2005

**Community Investment
Services, Inc.**

Financial Statements
December 31, 2004

Community Investment Services, Inc.

Index

December 31, 2004

	Page(s)
Report of Independent Auditors	1
Statement of Financial Condition	2
Statement of Income	3
Statement of Changes in Stockholder's Equity	4
Statement of Cash Flows	5
Notes to Financial Statements	6-8
Schedule I - Computation of Net Capital Under Rule 15c-3-1 of the Securities and Exchange Commission	9
Statements of Changes in Liabilities Subordinated to Claims of General Creditors	*
Computation for Determination of Reserve Requirement Under Exhibit A of Rule 15c-3-3 of the Securities and Exchange Commission	*
Information Relating to the Possession or Control Requirements Under Rule 15c-3-3 of the Securities and Exchange Commission	*
Schedule of Segregation Requirements and Funds in Segregation for Customers' Regulated Commodity Futures and Options Accounts	*

* These financial statements and supplemental schedules have not been included in the report as they are not applicable to Community Investment Services, Inc.

Report of Independent Auditors

To the Board of Directors of
Community Investment Services, Inc.

In our opinion, the accompanying statement of financial condition and the related statements of income, changes in stockholder's equity and cash flows pursuant to rule 17a-5 under the Securities Exchange Act of 1934 present fairly, in all material respects, the financial position of Community Investment Services, Inc. at December 31, 2004, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit of these statements in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedule I is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

PricewaterhouseCoopers LLP

Syracuse, New York
January 26, 2005

Community Investment Services, Inc.
Statement of Financial Condition
December 31, 2004

Assets	
Cash and cash equivalents	\$ 1,035,626
Deposits with clearing brokers	25,000
Receivables from broker-dealers and clearing organizations	349,994
Furniture, fixtures and equipment, net	169,205
Prepaid expenses and other assets	53,965
Total assets	<u>\$ 1,633,790</u>
Liabilities and Stockholder's Equity	
Accounts payable and accrued expenses	\$ 305,776
Due to Community Bank System, Inc.	6,651
Total liabilities	<u>312,427</u>
Stockholder's equity	
Common stock, \$1,400 stated value; 100 shares authorized, issued and outstanding	140,000
Additional paid-in capital	514,990
Retained earnings	666,373
Total stockholder's equity	<u>1,321,363</u>
Total liabilities and stockholder's equity	<u>\$ 1,633,790</u>

The accompanying notes are an integral part of these financial statements.

Community Investment Services, Inc.
Statement of Income
Year Ended December 31, 2004

Revenues	
Commissions	\$ 3,225,237
Interest and dividends	8,712
Investment advisory income	283,560
Other fee income	419,764
Other income	1,143
Total revenues	<u>3,938,416</u>
Expenses	
Employee compensation and benefits	2,255,028
Clearance fees	147,274
Communications and data processing	92,312
Professional fees	43,271
General and administrative	107,696
Business development	154,077
Occupancy and maintenance	153,500
Other expenses	38,826
Total expenses	<u>2,991,984</u>
Net income before taxes	946,432
Income tax expense	<u>232,441</u>
Net income	<u>\$ 713,991</u>

The accompanying notes are an integral part of these financial statements.

Community Investment Services, Inc.
Statement of Changes in Stockholder's Equity
Year Ended December 31, 2004

	Shares	Amount	Additional Paid-in Capital	Retained Earnings	Total Stockholder's Equity
Balance at January 1, 2004	100	\$ 140,000	\$ 514,990	\$ 352,382	\$ 1,007,372
Dividends paid, \$4,000 per share	-	-	-	(400,000)	(400,000)
Net income	-	-	-	713,991	713,991
Balance at December 31, 2004	100	\$ 140,000	\$ 514,990	\$ 666,373	\$ 1,321,363

The accompanying notes are an integral part of these financial statements.

Community Investment Services, Inc.
Statement of Cash Flows
Year Ended December 31, 2004

Cash flows from operating activities	
Net income	\$ 713,991
Adjustments to reconcile net income to net cash provided by operating activities	
Depreciation	59,159
Change in operating assets and liabilities	
Receivables from broker - dealers and clearing organizations	(19,350)
Prepaid expenses and other assets	31,228
Accounts payable and accrued expenses	60,946
Due to Community Bank System, Inc.	(32,025)
Total adjustments	<u>99,958</u>
Net cash provided by operating activities	<u>813,949</u>
Cash flows from investing activities	
Purchase of furniture, fixtures and equipment, net	<u>(52,379)</u>
Net cash used in investing activities	<u>(52,379)</u>
Cash flows from financing activities	
Dividends paid	<u>(400,000)</u>
Net cash used in financing activities	<u>(400,000)</u>
Increase in cash and cash equivalents	361,570
Cash and cash equivalents	
Beginning of the year	<u>674,056</u>
End of the year	<u>\$ 1,035,626</u>

The accompanying notes are an integral part of these financial statements.

1. Organization and Nature of Business

Community Investment Services, Inc. (the "Company") is a broker-dealer registered with the Securities and Exchange Commission (SEC) and is a member of the National Association of Securities Dealers (NASD). The Company is an introducing securities broker providing investment transaction services on an agency basis and investment advisory services. The company is a New York Corporation that is a wholly-owned subsidiary of Community Bank, N.A. (the "Bank"), which is a wholly-owned subsidiary of Community Bank System, Inc. (the "Parent").

2. Significant Accounting Policies

Basis of Presentation

The Company's financial statements have been prepared on the accrual basis of accounting.

Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions, such as to the collectibility of receivables and loans, that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include cash on hand and highly liquid investments with original maturities of less than ninety days. The carrying amounts approximate fair values because of the short maturity of cash equivalents.

Furniture, Fixtures and Equipment

Furniture, fixtures and equipment are stated at cost less accumulated depreciation. The annual provision for depreciation is computed using the straight-line method in amounts sufficient to recognize the cost of depreciable assets over their estimated useful lives. Maintenance and repairs are charged to expense as incurred.

Securities Transactions

The Company clears the majority of its proprietary and customer transactions through an unaffiliated broker-dealer on a fully disclosed basis. Proprietary securities transactions in regular-way trades are recorded on the trade date, as if they had settled.

Commissions

Commissions and related clearing expenses are recorded on a trade-date basis as securities transactions occur.

Investment Advisory Income

Investment advisory fees are recognized as earned on a pro rata basis over the term of the contract.

Community Investment Services, Inc.
Notes to Financial Statements
December 31, 2004

Income Taxes

The Company is included in the consolidated federal and state income tax returns filed by its Parent. Income taxes are calculated on a consolidated return basis, with the Company's pro rata share of the tax provision either remitted to or received from the Parent. Accordingly, the Company has not recorded deferred tax assets or liabilities.

Operating and General and Administrative Expenses

Operating and general and administrative expenses consist primarily of direct costs incurred by the Company. In addition, certain employee benefit and insurance costs incurred by the Bank and the Parent are allocated to the Company based on various internally developed methodologies. There are other expenses incurred by the Bank and the Parent that are not allocated to the Company by the Bank or the Parent.

3. Cash and Securities Segregated Under Federal and Other Regulations

There are no funds deposited by customers or funds accruing to customers as a result of trades or contracts. As a result, there are no cash or assets segregated under the Commodity Exchange Act.

There is no cash aggregated in a special reserve bank account for the benefit of customers under rule 15c3-3 of the Securities and Exchange Commission.

4. Receivable from Broker-Dealers and Clearing Organizations

Amounts receivable from broker-dealers and clearing organizations at December 31, 2004, consist of the following:

Clearing broker-dealer receivable	\$ 160,479
Fees and commissions receivable	189,515
	<u>\$ 349,994</u>

5. Furniture, Fixtures and Equipment

Furniture, fixtures and equipment consist of the following at December 31, 2004:

Building	\$ 72,765
Leasehold improvements	1,448
Equipment	318,910
Furniture and fixtures	33,605
	<u>426,728</u>
Less: Accumulated depreciation	(257,523)
	<u>\$ 169,205</u>

Community Investment Services, Inc.
Notes to Financial Statements
December 31, 2004

6. Other Assets

Other assets include approximately \$14,000 of employee sign-on bonuses which are being expensed over the term of the respective employment agreements and employee loans. If the employee voluntarily terminates employment prior to expiration of the agreement the remaining balance of the bonus or loan must be repaid to the Company.

7. Concentrations of Credit Risk

The Company is engaged in various trading and brokerage activities in which counterparties primarily include broker-dealers and other financial institutions. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counterparty.

8. Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC rule 15c3-1), which requires the maintenance of minimum net capital, \$50,000, and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. The Rule also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1. At December 31, 2004, the Company had net capital of \$963,042, which was \$913,042 in excess of its required net capital of \$50,000. The Company's net capital ratio was .31 to 1.

9. Income Taxes

At December 31, 2004 the Company owed \$6,651 in taxes to its Parent.

10. Employee Benefit Plans

The Company participates in the defined benefit and defined contribution plans sponsored by the Parent. Expenses incurred for the defined benefit and defined contribution plans approximated \$64,000 and \$41,000 during 2004, respectively.

11. Leases

The Company leases a building and office space pursuant to an agreement that expires in January 2006. Total rental expense included in occupancy and maintenance expense amounted to approximately \$57,000 in 2004. The future minimum rental commitment in 2005 is \$20,500.

Community Investment Services, Inc.
Computation of Net Capital Under Rule 15c-3-1 of the
Securities and Exchange Commission
December 31, 2004

Schedule I

Net capital	
Total stockholder's equity qualified for net capital	<u>\$ 1,321,363</u>
Add:	
Subordinated borrowing allowable in computation of net capital	-
Other (deductions) or allowable credits - deferred income taxes payable	-
Total capital and allowable subordinated borrowings	<u>1,321,363</u>
Deductions and/or charges:	
Nonallowable assets:	
Other assets	139,115
Fixed assets	<u>169,205</u>
Net capital	<u>\$ 1,013,043</u>
Aggregate indebtedness:	
Items included in consolidated statement of financial condition:	
Accounts payable and other liabilities	<u>\$ 312,427</u>
Total aggregate indebtedness	<u>\$ 312,427</u>
Computation of basic net capital requirement	
Minimum net capital required	<u>\$ 50,000</u>
Excess net capital	<u>\$ 963,042</u>
Excess net capital at 1,000 percent	<u>\$ 981,799</u>
Ratio: Aggregate indebtedness to net capital	<u>.31 to 1</u>

There was not a material difference between the net capital computed above and the Company's computation included in Part II of Form X-17-A-5 as of December 31, 2004.