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ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III

SEC FILE NUMBER  
8-52392

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 1/1/2004 AND ENDING 12/31/2004  
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: USA Financial Securities Corporation  
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)  
6020 East Fulton Street  
(No. and Street)  
Ada MI 49301  
(City) (State) (Zip Code)  
THOMSON FINANCIAL

OFFICIAL USE ONLY  
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PROCESSED  
MAR 14 2005

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  
Richard A. Gorz (800) 530-9872  
(Area Code - Telephone Number)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*  
Echelbarger, Himebaugh, Tamm & Co., P.C.  
(Name - if individual, state last, first, middle name)  
5136 Cascade Road, SE Suite 2A Grand Rapids MI 49546  
(Address) (City) (State) (Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

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**USA FINANCIAL SECURITIES CORPORATION**

**FINANCIAL STATEMENTS**

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**DECEMBER 31, 2004 AND 2003**

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OATH OR AFFIRMATION

I, Richard A. Gorz, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of USA Financial Securities Corporation, as of December 31, 2004, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

None

Richard A. Gorz  
Signature

Vice Chairman  
Title

Julie Malholm  
Notary Public

This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Subscribed and sworn before me, this 21<sup>ST</sup>  
day of February, 2005 a Notary Public  
in and for Kent County,  
Michigan.

Julie Malholm  
(Signature)  
NOTARY PUBLIC  
My Commission expires Dec. 1, 2006

USA FINANCIAL SECURITIES CORPORATION

FINANCIAL STATEMENTS

FOR YEARS ENDED

DECEMBER 31, 2004 AND 2003





**BUSINESS STRATEGISTS  
CERTIFIED PUBLIC ACCOUNTANTS**

**ECHELBARGER, HIMEBAUGH, TAMM & Co., P.C.**

Dennis M. Echelbarger CPA  
Alan K. Himebaugh CPA  
Michael T. Tamm CPA  
Diane L. Friar CPA/ABV  
David G. Echelbarger CPA  
Robin M. Stoner CPA MST  
Dale R. Manske CPA  
Sue E. Folkringa CPA MBA  
Keith A. DeJonge CPA  
Lyle B. VanKlompberg CPA  
Jennifer A. Hashley CPA  
Ben H. Bishop CPA  
Ronald J. Kaley MBA

## INDEPENDENT AUDITOR'S REPORT

January 26, 2005

Board of Directors  
USA Financial Securities Corporation  
Ada, Michigan

We have audited the accompanying statement of financial condition of USA Financial Securities Corporation as of December 31, 2004 and 2003, and the related statements of income (loss), stockholders' equity, and cash flows for the years then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards as established by the American Institute of Certified Public Accountants' Auditing Standards Board. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of USA Financial Securities Corporation as of December 31, 2004 and 2003, and the results of its operations and cash flows for the years then ended, in conformity with generally accepted accounting principles in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Form X-17a-5 and Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Respectfully submitted,

Echelbarger, Himebaugh, Tamm & Co., P.C.

**USA FINANCIAL SECURITIES CORPORATION**

**STATEMENT OF FINANCIAL CONDITION**

	December 31,	
	2004	2003
<b><u>ASSETS</u></b>		
Cash	\$ 83,198	\$ 31,546
Receivables:		
Commissions	30,729	54,054
Representatives	6,139	230
Prepaid expenses:		
Other	69,528	71,356
Single Business Tax	66	-
Office furniture and equipment, at cost, less accumulated depreciation and amortization of \$13,877 and \$7,014, respectively	35,587	14,359
Clearing deposit - Pershing	25,000	25,000
Operational accounts - Pershing	8,757	6,932
CRD Daily account	2,299	1,989
<b>TOTAL ASSETS</b>	<b>\$ 261,303</b>	<b>\$ 205,466</b>
 <b><u>LIABILITIES AND STOCKHOLDERS' EQUITY</u></b>		
<b>LIABILITIES:</b>		
Accounts payable:		
Representatives	\$ 109,493	\$ 47,855
Trade	13,365	30,736
Accrued expenses:		
Wages and salaries	5,293	12,535
Single business tax	-	506
Capital lease obligation	21,245	-
<b>Total Liabilities</b>	<b>149,396</b>	<b>91,632</b>
<b>STOCKHOLDERS' EQUITY:</b>		
Capital stock, no par value; shares authorized 60,000; issued and outstanding 12,000	200,000	200,000
Paid-in capital	230,000	80,000
Retained earnings (deficiency)	(318,093)	(166,166)
<b>Total Stockholders' Equity</b>	<b>111,907</b>	<b>113,834</b>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>\$ 261,303</b>	<b>\$ 205,466</b>

See Independent Auditor's Report  
See notes to financial statements

**USA FINANCIAL SECURITIES CORPORATION**

**STATEMENT OF INCOME (LOSS)**

	For years ended December 31,			
	2004		2003	
<b>REVENUES:</b>				
Securities	\$ 3,431,388	89.50 %	\$ 4,059,864	94.14 %
Representative fees	307,976	8.03	174,624	4.05
Clearing firm commissions	83,558	2.18	68,105	1.58
Handling fees	8,180	0.21	7,856	0.18
Interest	1,594	0.04	2,341	0.05
- Other income	1,513	0.04	88	-
	<u>3,834,209</u>	<u>100.00</u>	<u>4,312,878</u>	<u>100.00</u>
<b>EXPENSES:</b>				
Commissions	3,227,371	84.17	3,777,532	87.59
Salaries and wages	259,652	6.77	166,038	3.85
Insurance	232,336	6.06	110,110	2.55
Rent:				
Building	38,199	1.00	34,706	0.80
Software	17,206	0.45	12,920	0.30
Equipment	7,221	0.19	6,137	0.14
Professional fees	48,434	1.26	28,760	0.67
Payroll taxes	23,936	0.62	17,116	0.40
Licenses and permits	22,139	0.58	19,917	0.46
Computer expenses	19,253	0.50	4,699	0.11
Postage and delivery	12,058	0.31	12,290	0.28
Clearing and ticket charges	10,722	0.28	5,548	0.13
Continuing education	10,055	0.26	10,294	0.24
Client settlements	9,975	0.26	-	-
Office supplies	9,296	0.24	5,356	0.12
Credit card handling charges	7,508	0.20	4,092	0.09
Depreciation	7,204	0.19	3,514	0.08
Telephone	5,555	0.14	9,451	0.22
Other	4,827	0.13	4,873	0.11
Repairs and maintenance	4,479	0.12	4,747	0.11
Bad debts	3,505	0.09	140	-
Representative audits	2,209	0.06	8,516	0.20
Dues and subscriptions	1,330	0.03	2,260	0.05
Bank service charge	1,299	0.03	1,025	0.02
Conventions and conferences	545	0.01	9,277	0.22
Loss on disposal of assets	534	0.01	-	-
Interest	193	0.01	-	-
Leased employees	-	-	58,934	1.37
Printing and reproduction	-	-	2,409	0.06
Single business tax	(905)	(0.02)	417	0.01
	<u>3,986,136</u>	<u>103.95</u>	<u>4,321,078</u>	<u>100.18</u>
<b>NET INCOME (LOSS)</b>	<u>\$ (151,927)</u>	<u>(3.95) %</u>	<u>\$ (8,200)</u>	<u>(0.18) %</u>

See Independent Auditor's Report  
See notes to financial statements

USA FINANCIAL SECURITIES CORPORATION

STATEMENT OF STOCKHOLDERS' EQUITY

	Common Stock		Paid-in Capital	Retained Earnings (Deficiency)	Total Stockholders' Equity
	Shares	Amount			
Balance at December 31, 2002	12,000	\$ 200,000	\$ 80,000	\$ (157,966)	\$ 122,034
Net loss	-	-	-	(8,200)	(8,200)
Balance at December 31, 2003	12,000	200,000	80,000	(166,166)	113,834
Contributions of paid-in capital	-	-	150,000	-	150,000
Net loss	-	-	-	(151,927)	(151,927)
Balance at December 31, 2004	12,000	\$ 200,000	\$ 230,000	\$ (318,093)	\$ 111,907

**USA FINANCIAL SECURITIES CORPORATION**

**STATEMENT OF CASH FLOWS**

	For years ended December 31,	
	<u>2004</u>	<u>2003</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income (loss)	\$ (151,927)	\$ (8,200)
Adjustments to reconcile net income (loss) to net cash provided (used) by operating activities:		
Depreciation expense	7,204	3,514
Bad debts	3,505	140
(Gain) loss on disposal of assets	534	-
(Increase) decrease in:		
Receivables	13,911	45,933
Prepaid expenses	1,762	(39,385)
Operational accounts	(1,825)	14,664
CRD Daily account	(310)	(1,801)
Increase (decrease) in:		
Accounts payable	44,267	(7,030)
Accrued expenses	(7,748)	11,877
Deposits - representatives	-	(23,389)
<b>NET CASH USED BY OPERATING ACTIVITIES</b>	<u>(90,627)</u>	<u>(3,677)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchase of property and equipment	(6,492)	(12,262)
<b>NET CASH USED BY INVESTING ACTIVITIES</b>	<u>(6,492)</u>	<u>(12,262)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Payments on long-term debt	(1,229)	-
Proceeds from paid-in capital	150,000	-
<b>NET CASH PROVIDED BY INVESTING ACTIVITIES</b>	<u>148,771</u>	<u>-</u>
<b>INCREASE (DECREASE) IN CASH</b>	51,652	(15,939)
<b>CASH, Beginning of Year</b>	<u>31,546</u>	<u>47,485</u>
<b>CASH, End of Year</b>	<u>\$ 83,198</u>	<u>\$ 31,546</u>
<b>SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION</b>		
Operating Activities Include Cash Payments For:		
Interest	<u>\$ 193</u>	<u>\$ -</u>
Noncash Investing and Financing Transactions Include:		
Equipment acquired through the assumption of capital leases	<u>\$ 22,474</u>	<u>\$ -</u>

See Independent Auditor's Report  
See notes to financial statements

**USA FINANCIAL SECURITIES CORPORATION**

**NOTES TO FINANCIAL STATEMENTS**

**DECEMBER 31, 2004 AND 2003**

**ORGANIZATION AND NATURE OF BUSINESS**

The Company is an introducing broker-dealer registered with the Securities and Exchange Commission (SEC) and is a member of the National Association of Securities Dealers (NASD). The Company is a Michigan Corporation.

**SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**BASIS OF PRESENTATION**

The Company is engaged in a single line of business as a securities broker-dealer, which comprises several classes of services, including agency transactions with occasional principal transactions.

**COMMISSIONS**

Commissions and related clearing expenses are recorded on a settlement-date basis as securities transactions occur.

**ADVERTISING COSTS**

Advertising costs are charged to expense as incurred.

**INCOME TAXES**

No income taxes have been provided because the corporation operates as an S corporation. Under this provision of the Internal Revenue Code, the shareholders include the Company's earnings (losses) on their individual tax returns.

**PROPERTY AND EQUIPMENT**

Depreciation for financial statement purposes is computed using the straight-line method, based on estimated useful lives of the assets which, in some instances, may be greater than the lives allowed for tax purposes. For income tax purposes, assets are depreciated using the straight-line method and the Modified Accelerated Cost Recovery System (MACRS).

USA FINANCIAL SECURITIES CORPORATION

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2004 AND 2003

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

**CASH AND CASH EQUIVALENTS**

The statement of cash flows is designed to show the change in cash and cash equivalents during the year. Cash equivalents are defined as short-term, highly liquid investments that are both readily convertible to cash and are so near maturity that fluctuations in interest rates lead to insignificant risk of changes in investment value. The Company held no cash equivalents at December 31, 2004 and 2003.

**MANAGEMENT ESTIMATES**

The preparation of financial statements in conformity with generally accepted accounting principles in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

**CASH**

Substantially all cash is on deposit with one financial institution. Balances up to a maximum of \$100,000 at the financial institution are covered by federal depository insurance. All remaining balances, approximating \$10,760 as of December 31, 2004, were uninsured and uncollateralized.

**ADVERTISING COSTS**

Advertising expense charged to operations totaled \$795 and \$309 for the years ended December 31, 2004 and 2003, respectively.

**LONG-TERM DEBT**

Long-term debt is summarized as follows:

	December 31,	
	2004	2003
Obligation under capital lease. (See note entitled "CAPITAL LEASE".)	\$ 21,245	\$ -
Less current portion	7,141	-
	<u>\$ 14,104</u>	<u>\$ -</u>

**USA FINANCIAL SECURITIES CORPORATION**

**NOTES TO FINANCIAL STATEMENTS**

**DECEMBER 31, 2004 AND 2003**

**LONG-TERM DEBT (CONTINUED)**

As of December 31, 2004, long-term debt matures as follows:

Year ending:	2005	\$	7,141
	2006		7,525
	2007		6,579
		\$	21,245

**NET CAPITAL REQUIREMENTS**

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1 (and the rule of the "applicable" exchange also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1). At December 31, 2004, the Company had net capital of \$19,533, which was \$10,990 in excess of the required net capital of \$8,543. The Company's aggregate indebtedness to net capital ratio was 6.56 to 1. At December 31, 2003, the Company had net capital of \$25,900, which was \$19,792 in excess of the required net capital of \$6,108. The Company's aggregate indebtedness to net capital ratio was 3.54 to 1.

**CAPITAL LEASES**

The Company is the lessee of a piece of office equipment under a capital lease expiring in November of 2007. The assets and liabilities under the capital leases are recorded at the lower of the present value of the minimum lease payments or the fair value of the assets. Assets are amortized over the related lease terms. Amortization of \$1,249 and \$0 was charged to depreciation expense for the year ended December 31, 2004 and 2003, respectively.

The following is a summary of property held under capital lease:

	December 31,	
	2004	2003
Equipment	\$ 22,474	\$ -
Less accumulated depreciation	(1,249)	-
	\$ 21,225	\$ -

USA FINANCIAL SECURITIES CORPORATION

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2004 AND 2003

CAPITAL LEASES (CONTINUED)

Total remaining minimum lease payments required under the aforementioned capital leases, as of December 31, 2004, are as follows:

Year ending:	2005	\$	8,086
	2006		8,086
	2007		<u>6,738</u>
Total remaining minimum lease commitments			22,910
Less amount representing interest			<u>(1,665)</u>
Present value of net remaining minimum lease payments (amount included in long-term debt)		\$	<u>21,245</u>

RETIREMENT PLANS

The Company participates in a Simplified Employee Pension (SEP) plan maintained by a related party (See note entitled "RELATED PARTY TRANSACTIONS" for additional information). Employees who are at least 21 years of age, employed at least one year with the Company, and receive at least \$400 in compensation during the year are eligible to participate. Employer contributions to the plan are paid in the form of a bonus and are included in salaries and wage expense.

CONCENTRATION RISK

One representative, who was also a shareholder during the year, generated \$625,831 in revenue during the year ended December 31, 2004. One representative, who is also a shareholder of the Company, and another unrelated representative of the Company generated \$1,211,330 in revenue during the year ended December 31, 2003. Of the revenue generated, \$599,184 and \$1,130,382 was expensed as commissions expense to these representatives in the years ended December 31, 2004 and 2003, respectively. Of this amount, \$14,154 and \$13,509 is payable to these representatives in commissions at December 31, 2004 and 2003, respectively. At December 31, 2004 and 2003, amounts receivable on sales produced by those representatives, included in commissions receivable, totaled \$57 and \$16,352, respectively.

RELATED PARTY TRANSACTIONS

The Company rents office space from a related limited liability company, Get2W, LLC. Monthly payments of \$1,650 were paid on a month-to-month basis for office space beginning September 2001. Beginning April 2002, the monthly payments increased to \$2,310. In conjunction with relocating to a larger section of the building in May 2003, monthly payments increased to \$3,183. A total of \$38,199 and \$34,706 was charged to expense under this agreement during the years ended December 31, 2004 and 2003, respectively.

See Independent Auditor's Report

USA FINANCIAL SECURITIES CORPORATION

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2004 AND 2003

RELATED PARTY TRANSACTIONS (CONTINUED)

Payments were made on a monthly basis to a related S corporation, USA Financial Marketing Corporation, for leased employees until May 2003. The total charged to expenses for these employees totaled \$71,877 for the year ended December 31, 2003, respectively. Effective May 2003, the Company discontinued the leased employee agreement and began employing its own personnel. However, the Company has continued its participation in USA Financial Marketing Corporation's retirement plan. (See note entitled "RETIREMENT PLANS" for additional information.)

Additionally, the Company reimbursed the related S corporation on a monthly basis for costs paid on the Company's behalf plus its monthly rent payment. The unpaid portion of these expenses included in accounts payable at year end is \$3,180 and \$12,171 at December 31, 2004 and 2003, respectively.

Several representatives of the Company are either owners of the Company or employees of USA Financial Marketing Corporation. These related representatives generated \$669,280 and \$701,351 in revenue during the years ended December 31, 2004 and 2003, respectively. Of this revenue, the amount uncollected and included in commissions receivable at December 31, 2004 and 2003 totaled \$274 and \$5,269, respectively.

A portion of the revenue generated was paid to these representatives and expensed as commissions expense. In addition to the payment to the representative generating the revenue, an additional management fee is also paid to a related representative.

Commissions expense paid to related parties is summarized as follows:

	<u>For year ended December 31,</u>	
	<u>2004</u>	<u>2003</u>
Related representative generating revenue	\$ 601,660	\$ 654,828
Management fee	<u>216,630</u>	<u>272,032</u>
Total commissions expense paid to related parties	<u>\$ 818,290</u>	<u>\$ 926,860</u>

Of the total charged to commissions expense, \$18,483 and \$4,236 is payable to these representatives at December 31, 2004 and 2003, respectively. (See note entitled "CONCENTRATION RISK" for additional information.)

RECLASSIFICATION

Certain amounts in the financial statements for the year ended December 31, 2004 have been reclassified, with no effect on net income, to be consistent with the classification adopted for the year ended December 31, 2003.

**USA FINANCIAL SECURITIES CORPORATION**  
**SCHEDULE I**  
**COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE**  
**SECURITIES AND EXCHANGE COMMISSION**

**AS OF DECEMBER 31, 2004**

**NET CAPITAL:**

Total stockholders' equity		\$ 111,907
Total capital		111,907
Deductions and/or charges:		
Nonallowable assets:		
Prepaid expenses	69,594	
Office furniture and equipment	14,342	
CRD Daily account	2,299	
Receivables - representatives	6,139	92,374
<b>TOTAL NET CAPITAL</b>		<b>\$ 19,533</b>

**AGGREGATE INDEBTEDNESS:**

Items included in statement of financial condition:		
Accounts payable		\$ 122,858
Accrued expenses:		
Wages and salaries		5,293
Single business tax		-
<b>TOTAL AGGREGATE INDEBTEDNESS</b>		<b>\$ 128,151</b>

**COMPUTATION OF BASIC NET CAPITAL REQUIREMENT:**

Minimum net capital required		\$ 8,543
Excess net capital at 1,500 percent		10,990
Excess net capital at 1,000 percent		6,718
Ratio: Aggregate indebtedness to net capital		6.56 to 1

Note: This computation of Net Capital under Rule 15c3-1 agrees to the Focus Report, Part IIA Quarterly 17a-5(a) for the quarter ended December 31, 2004



**BUSINESS STRATEGISTS  
CERTIFIED PUBLIC ACCOUNTANTS**

**EHELBERGER, HIMEBAUGH, TAMM & CO., P.C.**

Dennis M. Echelbarger CPA  
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Jennifer A. Hashley CPA  
Ben H. Bishop CPA  
Ronald J. Kaley MBA

**SCHEDULE II  
INDEPENDENT AUDITORS' REPORT ON  
INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5  
EXEMPT FROM SEC RULE 15c3-3**

January 26, 2005

Board of Directors  
USA Financial Securities Corporation  
Ada, Michigan

In planning and performing our audits of the financial statements of USA Financial Securities Corporation (the Company), for the years ended December 31, 2004 and 2003, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including tests of compliance with such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications, and comparisons
2. Recordation of differences required by rule 17a-13
3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

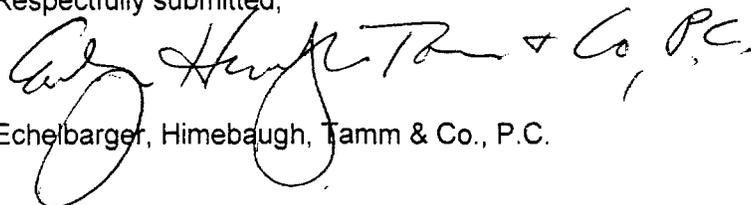
Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2004 and 2003, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, NASD Regulation, Inc., and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Respectfully submitted,



Eichelbarger, Himebaugh, Tamm & Co., P.C.