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**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

SEC FILE NUMBER  
8-40088

FACING PAGE

**Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 1-1-2004 AND ENDING 12-31-2004  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: Penrod Financial Services Inc.

OFFICIAL USE ONLY  
FIRM I.D. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

574 StateHwy 248 PO Box 220

(No. and Street)

Branson MO 65615

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Tamara L. Haslar Fin Op's 417-334-3455

(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Evers & Company CPA's Jo L. Moore, CPA

(Name - if individual, state last, first, middle name)

520 Dix Road Jefferson City MO 65109

(Address)

(City)

(State)

(Zip Code)

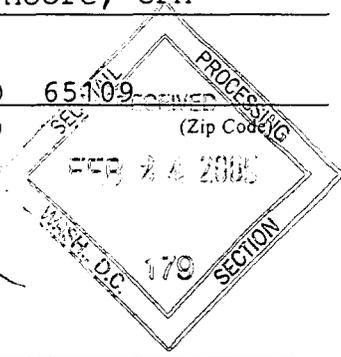
CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions

PROCESSED

MAR 14 2005

THOMSON FINANCIAL



**FOR OFFICIAL USE ONLY**

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

Handwritten signature

OATH OR AFFIRMATION

I, Donald R. Penrod, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Penrod Financial Services Inc d/b/a Penrod & Company, as of December 31, 2004, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Donald R. Penrod  
Signature

President, Donald R. Penrod  
Title

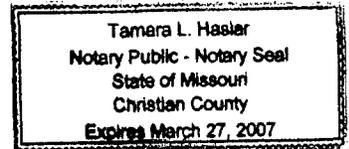
Tamara L. Haslar  
Notary Public

Tamara L. Haslar In Taney County for Christian County,

This report \*\* contains (check all applicable boxes):

Commission Expires 3/27/2007

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.



\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**PENROD FINANCIAL  
SERVICES, INC.**

Branson, Missouri

**INDEPENDENT AUDITORS' REPORT**

For the Year Ended December 31, 2004

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# Evers & Company, CPA's, L.L.C.

Certified Public Accountants and Consultants

Elmer L. Evers  
Jerome L. Kauffman  
Richard E. Elliott  
Dale A. Siebeneck  
Keith L. Taylor  
Lynn J. Graves  
Jo L. Moore

## INDEPENDENT AUDITORS' REPORT

To the Board of Directors and Stockholders  
Of **Penrod Financial Services, Inc.**

We have audited the accompanying statement of financial condition of **Penrod Financial Services, Inc.** as of December 31, 2004, and the related statements of income, changes in stockholder's equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **Penrod Financial Services, Inc.** as of December 31, 2004, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying information on pages 8 through 10 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements, and in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

*Evers & Company, CPA's, L.L.C.*

EVERS & COMPANY, CPA's, L.L.C.  
Jefferson City, Missouri

February 18, 2005

**PENROD FINANCIAL SERVICES, INC.**

Branson, Missouri

**STATEMENT OF FINANCIAL CONDITION**

December 31, 2004

**ASSETS**

Current Assets:		
Cash and cash equivalents	\$	5,538.26
Receivables from Brokers or Dealers:		
Commissions Receivable - Listed		752.79
Commissions Receivable - Other		2,839.67
Other Current Assets:		
Funds on Deposit at Clearing Agency		10,033.20
Prepaid Fidelity Bond		470.84
		<hr/>
Total Current Assets	\$	19,634.76
		<hr/>
TOTAL ASSETS		\$ 19,634.76
		<hr/> <hr/>

**LIABILITIES AND STOCKHOLDER'S EQUITY**

Current Liabilities:		
Payable to Non-Customers:		
Commissions Payable	\$	1,632.24
Accounts Payable		4,024.85
Total Current Liabilities		<hr/>
		\$ 5,657.09
		<hr/>
Total Liabilities		5,657.09
Stockholder's Equity:		
Common Stock-30,000 Shares, \$1 Par Value		
Authorized; 500 Shares Issued and Outstanding		500.00
Additional Paid in Capital		15,560.10
Retained Earnings		(2,082.43)
Total Stockholder's Equity		<hr/>
		13,977.67
		<hr/>
TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY		\$ 19,634.76
		<hr/> <hr/>

See accompanying notes to the financial statements.

**PENROD FINANCIAL SERVICES, INC.**  
Branson, Missouri

**STATEMENT OF INCOME**  
For the Year Ended December 31, 2004

Revenue:

Commission Income from Security Transactions	\$ 225,805.98
Other Revenue:	
Interest Income	138.71
	<hr/>
Total Revenue	\$ 225,944.69

Expenses:

Commissions paid to others	69,082.64
Commissions paid to Other Broker-Dealer-Clearing	13,346.08
Regulatory Fees and Expenses:	
NASD Licensing Fees	4,286.90
SIPC Assessment	150.00
SIC Annual Fee	2,462.76
MSRB Annual Fee	300.00
Other Expenses:	
Annual Registration	45.00
Bank Charges	285.63
Cleaning Expense	2,531.25
Fidelity Bond Expense	565.82
Office Supplies	8,004.97
Postage and Printing	3,011.03
Professional Fees	8,217.50
Rent Expense	15,705.00
Seminars and training	853.11
Subscriptions	3,418.06
Telephone	5,908.82
Travel	1,334.50
Utilities	860.26
	<hr/>
Total Expenses	140,369.33
	<hr/>
Net Income	\$ 85,575.36
	<hr/> <hr/>

See accompanying notes to the financial statements.

**PENROD FINANCIAL SERVICES, INC.**

Branson, Missouri

**STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY**

For the Year Ended December 31, 2004

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	<u>Common Stock</u>	<u>Paid-In Capital</u>	<u>Retained Earnings</u>	<u>Total</u>
Balance, Beginning of Year	\$ 500.00	\$ 15,560.10	\$ (1,565.94)	\$ 14,494.16
Net Income	-	-	85,575.36	85,575.36
Less: Distributions to Shareholder	-	-	(86,091.85)	(86,091.85)
Balance, End of Year	<u>\$ 500.00</u>	<u>\$ 15,560.10</u>	<u>\$ (2,082.43)</u>	<u>\$ 13,977.67</u>

See accompanying notes to the financial statements.

**PENROD FINANCIAL SERVICES, INC.**  
Branson, Missouri

**STATEMENT OF CASH FLOWS (INDIRECT METHOD)**  
For the Year Ended December 31, 2004

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Cash Flows from Operating Activities:

Net Income	\$85,575.36
Adjustment to Reconcile increase(decrease) in net income to net cash provided by operating activities: (Increase)decrease:	
Receivables from Brokers/Dealers Clearance Account	2,449.16
Receivables from Non-Customer Commissions	3,710.04
Prepaid Fidelity Bond	0.82
Increase(decrease):	
Commissions Payable	(2,794.10)
Accounts Payable	1,349.04
	<hr/>
Net Cash Provided by Operating Activities	90,290.32

Cash Flows from Financing Activities:

Distributions to Shareholder	(86,091.85)
	<hr/>
Net Cash Used in Financing Activities	(86,091.85)
	<hr/>
Increase(Decrease) in Cash and Cash Equivalents	4,198.47
Cash and Cash Equivalents at Beginning of Year	1,339.79
	<hr/>
Cash and Cash Equivalents at End of Year	<u>\$ 5,538.26</u>

See accompanying notes to the financial statements.

**PENROD FINANCIAL SERVICES, INC.**  
Branson, Missouri

**NOTES TO THE FINANCIAL STATEMENTS**  
For the Year Ended December 31, 2004

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**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:**

**Nature of Business**

Penrod Financial Services, Inc. is a registered broker/dealer company. It is a member of the National Association of Securities Dealers (NASD). The NASD, which operates subject to Securities and Exchange oversight, is the largest self-regulatory organization, with a membership that includes virtually every broker/dealer in the nation that does a securities business with the public.

A summary of significant accounting policies follows:

**Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates.

**Cash and Cash Equivalents**

For purposes of the statements of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

**Commissions Receivable**

The Company considers commissions receivable to be fully collectible; accordingly, no allowance for doubtful accounts is required. If amounts become uncollectible, they will be charged to operations when that determination is made.

**Income Taxes**

The Company has elected to be taxed under the provisions of Subchapter S of the Internal Revenue Code. Under those provisions, the company does not pay federal and state corporate income taxes on its taxable income. Instead, the stockholder is liable for federal and state income taxes on his respective share of the Company's net income on his individual income tax returns.

**Securities Transactions**

Customers' securities and commodities transactions are reported on a trade date basis with related commission income and expenses reported on a trade date basis.

Amounts receivable and payable for securities transactions that have reached their contractual settlement date are recorded at net on the statement of financial condition.

**PENROD FINANCIAL SERVICES, INC.**

Branson, Missouri

**NOTES TO THE FINANCIAL STATEMENTS**

For the Year Ended December 31, 2004

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**NOTE 2 – RELATED PARTY TRANSACTION:**

The sole shareholder of Penrod Financial Services, Inc. is also the sole shareholder of Penrod and Company, an insurance agency. Penrod Financial Services, Inc. reimburses Penrod and Company for their pro rata share of overhead expenses. The allocation percentage used for the year ended December 31, 2004 was 75%. The following amounts were paid to Penrod and Company for the year ended December 31, 2004:

Cleaning Expense	\$ 2,531.25
Office Supplies	8,004.97
Postage	2,369.19
Printing	641.84
Professional Fees	3,990.00
Rent	15,705.00
Subscriptions	3,418.06
Telephone	5,908.82
Utilities	860.26
Continuing Education	350.00
	<u>\$ 43,779.39</u>

At December 31, 2004, Penrod Financial Services, Inc. owed Penrod and Company \$4,024.85 for overhead expenses.

**NOTE 3 – NET CAPITAL REQUIREMENTS:**

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2004, the Company had net capital of \$12,329.70, which was \$7,329.70 in excess of its required net capital of \$5,000.

**ACCOMPANYING  
INFORMATION**

**PENROD FINANCIAL SERVICES, INC.**

Branson, Missouri

**STATEMENT OF CHANGES IN FINANCIAL POSITION**

For the Year Ended December 31, 2004

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Working Capital Provided by:			
Net Income from Operations			<u>\$ 85,575.36</u>
Total Sources			\$ 85,575.36
Working Capital Used for:			
Distributions to Shareholder			<u>86,091.85</u>
Total Uses			<u>(86,091.85)</u>
Increase (Decrease) in Working Capital			<u>\$ (516.49)</u>
Changes in Components of Working Capital:			
	Beginning of Year	End of Year	Increase (Decrease)
Current Assets:			
Cash and Cash Equivalents	\$ 1,339.79	\$ 5,538.26	\$ 4,198.47
Commissions Receivable - Listed	3,201.95	752.79	(2,449.16)
Commissions Receivable - Other	6,549.71	2,839.67	(3,710.04)
Funds on Deposit at Clearing Agency	10,033.20	10,033.20	-
Prepaid Fidelity Bond	471.66	470.84	(0.82)
Net change in current assets			(1,961.55)
Current Liabilities:			
Commissions Payable	4,426.34	1,632.24	2,794.10
Accounts Payable	2,675.81	4,024.85	(1,349.04)
Net change in current liabilities			1,445.06
Increase (Decrease) in Working Capital			<u>\$ (516.49)</u>

**PENROD FINANCIAL SERVICES, INC.**

Branson, Missouri

**STATEMENT OF SIPC ANNUAL GENERAL ASSESSMENT AND PAYMENTS**

For the Year Ended December 31, 2004

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Required Payment Per SIPC Instructions \$ 150.00

Schedule of Payments Made:

<u>Date</u>	<u>Amount</u>
January 16, 2004	<u>\$ 150.00</u>

The above payment represents the SIPC annual assessment for 2004.

**PENROD FINANCIAL SERVICES, INC.**

Branson, Missouri

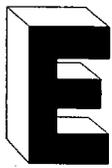
**COMPUTATION OF NET CAPITAL**

For the Year Ended December 31, 2004

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Stockholder's Equity from Statement of Financial Condition	\$ 13,977.67
Less Deductions for Non Allowable Assets:	
Prepaid Fidelity Bond	(470.84)
Interest on Clearing Account	(33.20)
Commissions Receivable - Other	<u>(1,113.01)</u>
Total Deductions for Non Allowable Assets	<u>(1,617.05)</u>
Net Capital before Haircuts *	12,360.62
Less Haircut: Franklin Money Fund	<u>(30.92)</u>
Net Capital	<u><u>\$ 12,329.70</u></u>

\* Haircuts are deductions from the net capital of certain percentages of the market value of securities and commodity futures contracts that are long and short in the capital and proprietary accounts of a broker-dealer and in the accounts of partners. These deductions are solely for the purpose of computing net capital and are not entered on the books.



# Evers & Company, CPA's, L.L.C.

Certified Public Accountants and Consultants

Elmer L. Evers  
Jerome L. Kauffman  
Richard E. Elliott  
Dale A. Siebeneck  
Keith L. Taylor  
Lynn J. Graves  
Jo L. Moore

To the Officers of  
**Penrod Financial Services, Inc.**

In planning and performing our audit of the financial statements and supplemental schedules of Penrod Financial Services, Inc. (the Company), for the year ended December 31, 2004, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications, and comparisons
2. Recordation of differences required by rule 17a-13
3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2004, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, NASD, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

*EVERS & COMPANY, CPA's, L.L.C.*

EVERS & COMPANY, CPA's, L.L.C.  
Jefferson City, Missouri

February 18, 2005