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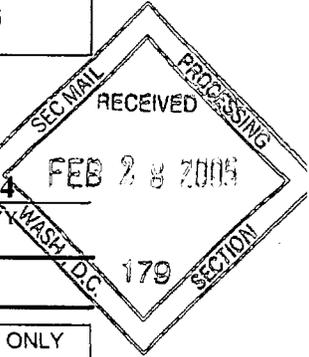
**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART 111**

SEC FILE NUMBER  
8- 50156

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/04 AND ENDING 12/31/04  
MM/DD/YY MM/DD/YY



**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER:

**J. P. Turner & Company, LLC**

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

OFFICIAL USE ONLY

FIRM I.D. NO.

**3060 Peachtree Road, Suite 1100**

(No. and Street)

**Atlanta**

**GA**

**30305**

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

**Steven Fisher**

**(404) 479-8115**

(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in the Report\*

**Rubio CPA, PC**

(Name - if individual, state last, first, middle name)

**2120 Powers Ferry Road, Suite 350**

**Atlanta**

**Georgia**

**30339**

(Address)

(City)

(State)

(Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

PROCESSED

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FINANCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

OATH OR AFFIRMATION

I, Steven Fisher, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of J. P. Turner & Company, LLC, as of December 31, 2004, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

St Fisher  
Signature

Fin Op  
Title

Dianne Trenholm  
Notary Public

DIANNE TRENHOLM  
NOTARY PUBLIC  
Fulton County  
State of Georgia  
My Comm. Expires April 15, 2008

This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17z-5(e)(3).

**J. P. TURNER & COMPANY, L.L.C.**

**FINANCIAL STATEMENTS**  
**For the Year Ended**  
**December 31, 2004**  
**With**  
**Independent Auditor's Report**

**INDEPENDENT AUDITOR'S REPORT**

To the Members  
of J.P. Turner & Company, L.L.C.

We have audited the accompanying statement of financial condition of J. P. Turner & Company, L.L.C. as of December 31, 2004, and the related statements of operations, changes in members' equity, changes in liabilities subordinated to claims and general creditors and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion the financial statements referred to above present fairly, in all material respects, the financial position of J. P. Turner & Company, L.L.C. as of December 31, 2004 and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, and III is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements, and in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

February 16, 2005  
Atlanta, Georgia



RUBIO CPA, PC

**J. P. TURNER & COMPANY, L.L.C.**  
**STATEMENT OF FINANCIAL CONDITION**  
**December 31, 2004**

ASSETS

	<u>2004</u>
Cash and cash equivalents	\$ 3,231,572
Receivable from clearing broker-dealer	8,193,468
Customer list, less valuation reserve of \$162,000 (Note J)	558,000
Deposit with clearing broker-dealer	250,000
Advances to employees (Note B)	1,059,026
Advances to members	66,498
Securities owned, at estimated fair value ( Note E)	421,085
Office furniture and equipment, at cost, less accumulated depreciation of \$497,011	387,114
Other	<u>188,583</u>
	<u>\$ 14,355,346</u>

The accompanying notes are an integral part of these financial statements.

## LIABILITIES AND MEMBERS' EQUITY

	2004
Liabilities:	
Accounts payable	\$ 226,422
Accrued commissions	6,317,810
Securities sold, but not yet purchased, at market value (Note E)	8,460
Due to clearing broker	52,573
Accrued litigation cost (Note F)	1,056,883
Unearned revenues	67,915
Capital lease obligations	111,247
Other accrued liabilities	178,584
Accrued rent	654,612
Total Liabilities	8,674,506
 Members' Equity (Note D):	
Paid in capital	1,457,982
Retained earnings	16,309,385
Accumulated distributions	(12,086,527)
Total Members' Equity	5,680,840
	\$ 14,355,346

The accompanying notes are an integral part of these financial statements.

**J. P. TURNER & COMPANY, L.L.C.**  
**STATEMENT OF OPERATIONS**  
**For the Year Ended December 31, 2004**

	<u>2004</u>
Revenues:	
Commissions	\$ 71,630,896
Investment banking	3,278,454
Trading	2,665,468
Interest	<u>49,795</u>
 Total revenues	 77,624,613
 Expenses:	
Employee compensation and benefits	3,375,850
Investment banking, commissions and clearing costs	61,785,559
Communications	1,296,434
Occupancy (Note C)	595,324
Interest	21,624
Other	<u>2,593,260</u>
 Total expenses	 <u>69,668,051</u>
 Net income	 <u>\$ 7,956,562</u>

The accompanying notes are an integral part of these financial statements.

**J. P. TURNER & COMPANY, L.L.C.**  
**STATEMENT OF CHANGES IN MEMBERS' EQUITY**  
**For the Year Ended December 31, 2004**

	<u>Paid-in Capital</u>	<u>Accumulated Distributions</u>	<u>Retained Earnings</u>	<u>Total</u>
Balance, December 31, 2003	\$ 1,457,982	\$ (4,634,622)	\$ 8,352,823	\$5,176,183
Distributions to members		(7,451,905)		(7,451,905)
Net income	_____	_____	<u>7,956,562</u>	<u>7,956,562</u>
Balance, December 31, 2004	<u>\$ 1,457,982</u>	<u>\$ (12,086,527)</u>	<u>\$ 16,309,385</u>	<u>\$5,680,840</u>

The accompanying notes are an integral part of these financial statements.

**J. P. TURNER & COMPANY, L.L.C.**  
**STATEMENT OF CASH FLOWS**  
**For the Year Ended December 31, 2004**

	2004
<b>CASH FLOW FROM OPERATING ACTIVITIES:</b>	
Net income	\$ 7,956,562
Adjustments to reconcile net income to net cash provided by operating activities:	
Depreciation and amortization	114,500
Amortization and write-off of employee advances	67,342
Writedown of customer list	72,000
Forgiveness of subordinated debt	(1,000,000)
Changes in assets and liabilities:	
(Increase) decrease in:	
Receivables	(933,374)
Securities owned	(207,965)
Advances to employees	(747,360)
Other	(109,758)
Increase (decrease) in:	
Accounts payable	(96,825)
Accrued commissions	911,802
Litigation accrual	(308,047)
Unearned revenues	(5,016)
Other liabilities	167,124
Accrued rent	462,079
Securities sold, not yet purchased	(240,141)
<b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>	<b>6,102,923</b>
<b>CASH FLOW FROM INVESTING ACTIVITIES:</b>	
Purchase of property and equipment	(143,310)
<b>NET CASH USED BY INVESTING ACTIVITIES</b>	<b>(143,310)</b>
<b>CASH FLOW FROM FINANCING ACTIVITIES:</b>	
Advances to members	6,423
Distributions to members	(7,451,905)
Payment of capital lease obligations	(35,984)
<b>NET CASH USED BY FINANCING ACTIVITIES</b>	<b>(7,481,466)</b>
<b>NET DECREASE IN CASH</b>	<b>(1,521,853)</b>

**J. P. TURNER & COMPANY, L.L.C.**  
**STATEMENT OF CASH FLOWS**  
**For the Year Ended December 31, 2004**

	<u>2004</u>
Cash at beginning of year	\$ <u>4,753,425</u>
Cash at end of year	\$ <u>3,231,572</u>
 <b>SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION</b>	
Interest paid	\$ <u>21,624</u>

The accompanying notes are an integral part of these financial statements.

**J. P. TURNER & COMPANY, L.L.C.**

**STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED  
TO CLAIMS AND GENERAL CREDITORS  
FOR THE YEAR ENDED DECEMBER 31, 2004**

Balance, January 1, 2004	\$ 1,000,000
Forgiveness/cancellation	<u>(1,000,000)</u>
Balance, December 31, 2004	<u>\$ -</u>

**J. P. TURNER & COMPANY, L.L.C.**  
**NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2004**

**NOTE A – NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Nature of Business: J. P. Turner & Company, L.L.C. was organized as a Limited Liability Company and began business as an independent registered broker-dealer in 1997. The Company is a member of the National Association of Securities Dealers (“NASD”). The Company’s activities have primarily been in the area of providing investment banking and securities brokerage services to the public.

Depreciation: Depreciation is provided on a straight-line basis using estimated useful lives of five to seven years.

Income Taxes: The Company is a Limited Liability Company that has elected to be taxed as an S Corporation under Internal Revenue Code regulations. Therefore, the income or losses of the Company flow through to and are taxable to its members and no liability for income taxes is reflected in the accompanying financial statements.

Securities Transactions: Proprietary securities transactions in regular-way trades are recorded on the trade date, as if they had settled. Profit and loss arising from all securities and commodities transactions entered into for the account and risk of the Company are recorded on a trade date basis. Customers' securities and commodities transactions are reported on a trade date basis with related commission income and expenses reported on a trade date basis.

Marketable securities are valued at market value, and securities not readily marketable are valued at fair value as determined by management.

Consideration of Credit Risk: The Company maintains its cash in bank deposit accounts at high credit quality financial institutions. The balances, at times, may exceed federally insured limits.

Estimates: The preparation of financial statements in accordance with generally accepted accounting principles requires the use of estimates in determining assets, liabilities, revenues and expenses. Actual results may differ from these estimates.

Investment Banking: Investment banking revenues include gains, losses and fees, net of syndicate expenses, arising from securities and debt offerings in which the Company acts as an underwriter or agent. Investment banking revenues also include fees earned from providing advisory services. Investment banking management fees are recorded on offering date, sales concessions on settlement date, and underwriting fees at the time the underwriting is completed and the income is reasonably determinable.

**J. P. TURNER & COMPANY, L.L.C.**  
**NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2004**

NOTE B – ADVANCES TO EMPLOYEES

At December 31, 2004 , approximately \$325,000 of the advances to employees are supported by non-interest bearing notes receivable which are to be forgiven by the Company as compensation if the employees meet certain performance criteria or are employed at certain dates in the future. These balances are charged to compensation during the term of employment.

NOTE C – LEASES

Operating leases:

The Company leases its office facilities under operating leases. Operating lease expense for 2004 was approximately \$550,000.

At December 31, 2004, the future minimum lease payments under office facilities leases are as follows:

2005	\$ 470,000
2006	490,000
2007	500,000
2008	510,000
Thereafter	<u>3,380,000</u>
Total	<u>\$ 5,350,000</u>

During 2003, The Company entered into a new office premises lease which contained a period of free rent. The deferred rent liability arose from allocation of the rent payments due in future periods to the free rent period.

Capitalized leases: Effective December 2003, the Company leases office equipment costing approximately \$150,000 under capitalized leases. Amortization expense for capitalized property was approximately \$30,000 for 2004.

The following is a schedule by years of future minimum lease payments under the capital leases together with the present value of the net minimum lease payments as of December 31, 2004:

Year ending December 31:	
2005	\$ 48,000
2006	48,000
2007	<u>36,000</u>
Total minimum lease payments	132,000
Less amount representing interest	<u>(20,753)</u>
Present value of net minimum lease payments	<u>\$ 111,247</u>

**J. P. TURNER & COMPANY, L.L.C.**  
**NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2004**

**NOTE D – NET CAPITAL REQUIREMENTS**

The Company, as a registered broker-dealer, is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1) which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2004, the Company had a net capital of \$3,264,418, which was \$2,686,393 in excess of its required net capital of \$578,025.

**NOTE E – SECURITIES OWNED AND SHORT POSITIONS**

Securities owned and sold, which are stated at fair value, consist of trading account securities related to the Company's market making activities. The trading securities at December 31, 2004 are the following:

	<u>2004</u>
Common stock	<u>\$ 421,085</u>
Common stock sold, but not yet purchased	<u>\$ 8,460</u>

**NOTE F – CONTINGENCIES**

The Company is engaged in various litigation as defendant incurred in the normal course of business. At December 31, 2004, the Company has accrued approximately \$972,000 for the expected cost to settle litigation and arbitration in progress, after estimated reimbursements from insurance carriers and employed brokers, and reduction of amounts to estimated losses.

**NOTE G – RETIREMENT PLAN**

The Company has adopted a profit sharing plan with a 401(k) feature covering substantially all employees. Contributions by the Company are at the discretion of the members. No contributions were authorized for 2004.

**NOTE H – LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS**

The borrowing under a subordination agreement consisted of an unsecured loan from the Company's clearing broker-dealer. The loan bore interest at the prime rate and had a maturity date of December 31, 2005. The note which was available in computing net capital under the Securities and Exchange Commissions' net capital rule was forgiven by the clearing broker-dealer during 2004.

**J. P. TURNER & COMPANY, L.L.C.**  
**NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2004**

**NOTE I – OFF BALANCE SHEET RISK**

In the normal course of business, the Company executes securities transaction for its account and accounts of its customers. These activities may expose the Company to off balance sheet risk in the event the customer or other broker is unable to fulfill its contracted obligations and the Company has to purchase or sell the financial instrument underlying the contract at a loss.

**NOTE J – CUSTOMER LIST**

During September 2002, a company related to J. P. Turner & Company, LLC through common ownership, acquired certain customers of a Denver, Colorado based broker-dealer. The related company contributed the customers acquired to the Company as a capital contribution at the time of acquisition. The purchase price was \$720,000 and this amount was recorded as an intangible asset and capital contribution in the 2003 financial statements.

In addition to the initial purchase price, pursuant to agreement during 2004, the Company is to pay to the sellers monthly payments based on monthly profits of the Company. The payments based on profits, which commenced September 1, 2004, are not to exceed \$1,800,000 in the aggregate. Expense under the agreement for the period September 1, 2004 to December 31, 2004 was approximately \$95,000 and is included in other expenses in the accompanying statement of operations.

During 2004, the customer list was evaluated for impairment in accordance with Statement of Financial Accounting Standards Number 142. Impairment is measured by comparing the fair value of the customer list to its carrying value. If the fair value is less than the recorded amount, impairment exists and the impairment amount is written off. Management believes that the customers on the customer list are subject to attrition over time in the ordinary course of business. Accordingly, estimated impairment during 2004 of approximately 10% of the value of the cost of the list was charged to operations in the accompanying financial statements.

**J. P. TURNER & COMPANY, L.L.C.**

**Supplementary Information  
Pursuant to Rule 17a-5 of the  
Securities Exchange Act of 1934**

**December 31, 2004**

The accompanying schedules are prepared, as applicable, in accordance with the requirements and general format of FOCUS Form X-17A-5.

**J. P. TURNER & COMPANY, L.L.C.**

**SCHEDULE I  
COMPUTATION OF NET CAPITAL UNDER  
RULE 15c3-1 OF THE SECURITIES  
AND EXCHANGE COMMISSION  
ACT OF 1934**

**December 31, 2004**

Net Capital	
Total members' equity qualified for net capital	\$ 5,680,840
Deduction for non-allowable assets:	
Advances to employees	(1,059,026)
Advances to members	(66,498)
Property and equipment	(387,114)
Other assets	(188,583)
Customer list	<u>(558,000)</u>
Net Capital, before haircuts	3,421,619
Haircuts on securities	<u>(157,201)</u>
Net Capital	<u>\$ 3,264,418</u>
Aggregate Indebtedness:	
Total liabilities, less securities sold not yet purchased	<u>\$ 8,666,046</u>
Computation of Basic Net Capital Requirement:	
Minimum net capital required at 6.67% of aggregate indebtedness	<u>\$ 578,025</u>
Excess net capital	<u>\$ 2,686,393</u>
Ratio of aggregate indebtedness to net capital	<u>2.7 to 1.0</u>

**SCHEDULE I**  
**COMPUTATION OF NET CAPITAL UNDER**  
**RULE 15c3-1 OF THE SECURITIES**  
**AND EXCHANGE COMMISSION**  
**ACT OF 1934**  
**(CONTINUED)**

RECONCILIATION WITH COMPANY'S COMPUTATION OF NET CAPITAL (INCLUDED  
IN PART IIA OF FORM X-17-A-5 AS OF DECEMBER 31, 2004)

Net capital, as reported in Part IIA of Form X-17a-5	\$ 3,354,423
Audit adjustments:	
To reclassify debit balances in accrued commissions	(135,380)
Adjustment to unearned revenues	25,368
Increase in accrued commissions receivable	180,822
Increase in accrued commissions payable	(159,485)
Change in haircuts	<u>(1,330)</u>
Net capital, as reported in the accompanying schedule	<u>\$ 3,264,418</u>

**J. P. TURNER & COMPANY, L.L.C.**

**SCHEDULE II  
COMPUTATION FOR DETERMINATION OF  
RESERVE REQUIREMENTS UNDER EXHIBIT A OF  
RULE 15c3-3 OF THE SECURITIES  
AND EXCHANGE COMMISSION  
AS OF DECEMBER 31, 2004**

Note - The Company is exempt under Section (k)(2)(ii) as a Broker-Dealer which does not carry customer accounts.

**SCHEDULE III  
INFORMATION RELATING TO POSSESSION OR  
CONTROL REQUIREMENTS UNDER RULE 15c3-3  
OF THE SECURITIES AND EXCHANGE COMMISSION  
AS OF DECEMBER 31, 2004**

Note - The Company is exempt as a Broker/Dealer which does not carry customer accounts.

**INDEPENDENT AUDITOR'S REPORT  
ON INTERNAL ACCOUNTING CONTROL  
REQUIRED BY SEC RULE 17a-5**

To the Members  
J. P. Turner & Company, L.L.C.

In planning and performing our audit of the financial statements of J. P. Turner & Company, L.L.C. for the year ended December 31, 2004, we considered its internal control structure in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by J. P. Turner & Company, L.L.C., Inc., that we considered relevant to the objectives stated in Rule 17a-5(g), in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and the procedures for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities, we did not study the practices and procedures related to the following: (1) in making quarterly securities examinations, counts, verifications, and comparisons, (2) the recordation of differences required by Rule 17a-13; and (3) in complying with the requirements for prompt payment for securities under section 8 of Regulation T of the Board for Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operations may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2004 to meet the Commission's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission, and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

Atlanta, Georgia  
February 16, 2005



RUBIO CPA, PC