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**ANNUAL AUDITED REPORT
FORM X-17A-5
PART III**

SEC FILE NUMBER
8-49718

FACING PAGE

**Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 01/01/2004 AND ENDING 12/31/2004
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: GARRY PIERCE FINANCIAL SERVICES, LLP

OFFICIAL USE ONLY

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

FIRM I.D. NO.

1929 NORTH WASHINGTON STREET

(No. and Street)

BISMARCK

NORTH DAKOTA

58501

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

GARRY PIERCE

701-222-3017

(Area Code - Telephone Number)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*

EIDE BAILLY LLP

(Name - if individual, state last, first, middle name)

1050 EAST INTERSTATE AVE
(Address)

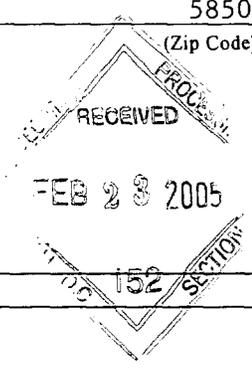
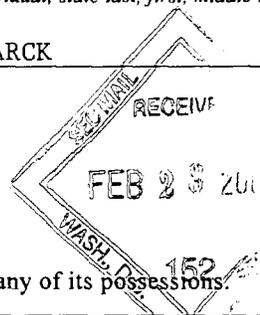
BISMARCK
(City)

ND
(State)

58502
(Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.



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*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

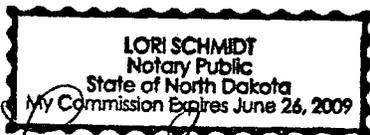
SEC 1410 (06-02)

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THOMSON FINANCIAL

OATH OR AFFIRMATION

I, GARRY PIERCE, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of GARRY PIERCE FINANCIAL SERVICES, LLP, as of DECEMBER 31, 2004, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:



Lori Schmidt
Notary Public

Garry Pierce
Signature
General Partner
Title

This report ** contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**GARRY PIERCE FINANCIAL
SERVICES, LLP**

*FINANCIAL STATEMENTS
DECEMBER 31, 2004 AND 2003*

GARRY PIERCE FINANCIAL SERVICES, LLP

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INDEPENDENT AUDITOR'S REPORT

Garry Pierce Financial Services, LLP
Bismarck, North Dakota

We have audited the accompanying balance sheets of **Garry Pierce Financial Services, LLP** as of December 31, 2004, and 2003, and the related statements of operations, members' equity and cash flows for the years then ended, that are filed pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **Garry Pierce Financial Services, LLP** as of December 31, 2004, and 2003 and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained on page 9 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Eide Bailly LLP

Bismarck, North Dakota
January 11, 2005

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1050 E. Interstate Ave. ■ PO Box 1914 ■ Bismarck, North Dakota 58502-1914 ■ Phone 701.255.1091 ■ Fax 701.224.1582 ■ EOE

GARRY PIERCE FINANCIAL SERVICES, LLP
BALANCE SHEETS
DECEMBER 31, 2004 AND 2003

| | <u>2004</u> | <u>2003</u> |
|---|------------------|------------------|
| ASSETS | | |
| CURRENT ASSETS | | |
| Cash and cash equivalents | \$ 10,756 | \$ 4,295 |
| Securities available for sale | 19,272 | 17,215 |
| Accounts receivable | 7,992 | 21,321 |
| Total current assets | <u>38,020</u> | <u>42,831</u> |
| EQUIPMENT AND FIXTURES, at cost, | 4,390 | 7,172 |
| Less accumulated depreciation | 2,611 | 4,694 |
| Net equipment and fixtures | <u>1,779</u> | <u>2,478</u> |
| | | |
| Total assets | <u>\$ 39,799</u> | <u>\$ 45,309</u> |
| | | |
| PARTNERS' EQUITY | | |
| | | |
| PARTNERS' EQUITY | \$ 42,372 | \$ 49,939 |
| | | |
| ACCUMULATED OTHER COMPREHENSIVE INCOME | <u>(2,573)</u> | <u>(4,630)</u> |
| | | |
| Total partners' equity | <u>\$ 39,799</u> | <u>\$ 45,309</u> |

GARRY PIERCE FINANCIAL SERVICES, LLP
STATEMENTS OF OPERATIONS
YEARS ENDED DECEMBER 31, 2004 AND 2003

| | <u>2004</u> | <u>2003</u> |
|---|------------------|-------------------|
| COMMISSIONS REVENUES | \$ 136,621 | \$ 161,038 |
| INVESTMENT INCOME | 8 | 9 |
| OTHER INCOME | 189 | 165 |
| Total gross revenues | <u>136,818</u> | <u>161,212</u> |
| GENERAL AND ADMINISTRATIVE EXPENSES | | |
| Pension expense | 22,886 | 24,539 |
| Rent | 4,080 | 3,960 |
| Professional services | 2,875 | 1,750 |
| Office supplies | 1,964 | 2,089 |
| Fees | 1,685 | 2,200 |
| Telephone | 1,587 | 1,666 |
| Dues and subscriptions | 705 | 523 |
| Depreciation | 522 | 130 |
| Insurance | 352 | 352 |
| Loss on disposal of equipment | 177 | - |
| Internet | 127 | 345 |
| Repairs and maintenance | - | 162 |
| Advertising | - | 32 |
| Other | 1,125 | 896 |
| Total expenses | <u>38,085</u> | <u>38,644</u> |
| Net earnings | <u>\$ 98,733</u> | <u>\$ 122,568</u> |

GARRY PIERCE FINANCIAL SERVICES, LLP
STATEMENTS OF PARTNERS' EQUITY
YEARS ENDED DECEMBER 31, 2004 AND 2003

| | <u>Partners' Equity</u> | <u>Accumulated Other Comprehensive Income</u> | <u>Total Partners' Equity</u> |
|--|-----------------------------|---|---------------------------------------|
| BALANCE - DECEMBER 31, 2002 | \$ 27,481 | \$ (8,891) | \$ 18,590 |
| Comprehensive income | | | |
| Net earnings | 122,568 | - | 122,568 |
| Unrealized gain on marketable securities | - | 4,261 | 4,261 |
| Total comprehensive income | | | <u>126,829</u> |
| Partners' draws | <u>(100,110)</u> | <u>-</u> | <u>(100,110)</u> |
| BALANCE - DECEMBER 31, 2003 | 49,939 | (4,630) | 45,309 |
| Comprehensive income | | | |
| Net earnings | 98,733 | - | 98,733 |
| Unrealized gain on marketable securities | - | 2,057 | 2,057 |
| Total comprehensive income | | | <u>100,790</u> |
| Partners' draws | <u>(106,300)</u> | <u>-</u> | <u>(106,300)</u> |
| BALANCE - DECEMBER 31, 2004 | <u>\$ 42,372</u> | <u>\$ (2,573)</u> | <u>\$ 39,799</u> |

GARRY PIERCE FINANCIAL SERVICES, LLP
STATEMENTS OF CASH FLOWS
YEARS ENDED DECEMBER 31, 2004 AND 2003

| | <u>2004</u> | <u>2003</u> |
|--|------------------|------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Net earnings | \$ 98,733 | \$ 122,568 |
| Adjustments to reconcile change in net earnings to net cash from operating activities | | |
| Depreciation | 522 | 130 |
| Loss on disposal of equipment | 177 | - |
| Changes in assets and liabilities | | |
| Accounts receivable | 13,329 | (21,321) |
| Other current assets | - | 309 |
| NET CASH FROM OPERATING ACTIVITIES | <u>112,761</u> | <u>101,686</u> |
| CASH FLOWS USED FOR INVESTING ACTIVITIES | | |
| Purchase of property and equipment | - | (2,608) |
| CASH FLOWS USED FOR FINANCING ACTIVITIES | | |
| Partners' draws | <u>(106,300)</u> | <u>(100,110)</u> |
| NET CHANGE IN CASH AND CASH EQUIVALENTS | 6,461 | (1,032) |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | <u>4,295</u> | <u>5,327</u> |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | <u>\$ 10,756</u> | <u>\$ 4,295</u> |

GARRY PIERCE FINANCIAL SERVICES, LLP
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2004 AND 2003

NOTE 1 - PRINCIPAL ACTIVITY AND SIGNIFICANT ACCOUNTING POLICIES

Nature of Business

Garry Pierce Financial Services, LLP (Company) is organized as a limited liability partnership under the laws of the State of North Dakota and shall continue in perpetuity unless dissolved or terminated at an earlier date. The Company operates as a broker/dealer in securities under the Securities Exchange Act of 1934 providing sales of investment companies, variable annuity contracts and real estate investment trusts on an application-way basis. The Company operates one site in Bismarck, North Dakota. The majority of the Company's revenues are generated from sales to residents of North Dakota.

The Company operates under the provisions of Paragraph (k)(2)(i) of Rule 15c3-3 of the Securities and Exchange Commission and, accordingly, is exempt from the remaining provisions of that Rule. Essentially, the requirements of Paragraph (k)(2)(i) provide that the Company does not maintain margin accounts, does not hold funds or securities for customers and promptly transmits all customer funds and securities connected with the Company's brokerage activities.

Basis of Accounting

Commission revenue and commission expense are recognized on a trade date basis.

Cash and Cash Equivalents

The Company considers temporary, highly liquid investments to be cash equivalents.

Accounts Receivable

Accounts receivable result from commissions earned on sales of investments. Commissions are received monthly from the related investments.

Personal Assets and Liabilities

In accordance with the generally accepted method of presenting financial statements of partnerships, the financial statements do not include the personal assets and liabilities of the partners, including their obligations for income taxes on the net income of the company or their right to a refund based on its net loss.

Income Taxes

Federal and state income taxes are not payable by, or provided for, the partnership. Partners are taxed individually on their share of partnership earnings. Partnership net revenue is allocated to the partners in accordance with their ownership percentages.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

NOTES TO FINANCIAL STATEMENTS

Advertising

Costs for advertising are expensed as incurred.

Depreciation

Depreciation is computed on the straight-line method using estimated useful lives of five to seven years.

NOTE 2 - SECURITIES AVAILABLE FOR SALE

The cost and approximate market value of the Company's securities as of December 31, 2004 and 2003 are as follows:

| <u>Security</u> | <u>Cost</u> | <u>Gross Unrealized Gain (Loss)</u> | <u>Market Value</u> |
|--------------------------------------|------------------|---|-------------------------|
| <u>2004</u> | | | |
| Growth Fund of America - Mutual Fund | <u>\$ 21,845</u> | <u>\$ (2,573)</u> | <u>\$ 19,272</u> |
| <u>2003</u> | | | |
| Growth Fund of America - Mutual Fund | <u>\$ 21,845</u> | <u>\$ (4,630)</u> | <u>\$ 17,215</u> |

The Company identifies cost on the first-in first-out method.

NOTE 3 - CONCENTRATION OF CREDIT RISK

As of December 31, 2004 and 2003, respectively, approximately 60% and 30% of the Company's earned revenues were generated from commissions associated with transactions of INREIT Real Estate Investment Trust Shares. INREIT Real Estate Investment Trust Shares is a real estate investment trust with properties located throughout the upper Midwest.

NOTE 4 - RESERVE REQUIREMENTS

The Company is exempt from Securities and Exchanges Commission Rule 15c3-3 under section (k)(2)(A) and, therefore, is not required to make the periodic computation for determination of reserve requirements and information relating to the possession and control requirements under Rule 15c3-3.

NOTES TO FINANCIAL STATEMENTS

NOTE 5 - OPERATING LEASE

Subsequent to year-end, the Company renewed their current lease agreement, effective January 1, 2005, to lease office space until December 31, 2009. Rent expense totaled \$4,080 and \$3,960 for 2004 and 2003, respectively.

Future minimum lease payments are as follows:

For the Year Ended

| | | |
|------|----|-------|
| 2005 | \$ | 5,400 |
| 2006 | | 5,400 |
| 2007 | | 5,400 |
| 2008 | | 5,400 |
| 2009 | | 5,400 |

NOTE 6 - NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule (Rule 15c3-1) which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1 (and the rule of the "applicable" exchange also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1). As of December 31, 2004 and 2003, the Company had the following net capital:

| | <u>2004</u> | <u>2003</u> |
|------------------------------|------------------|------------------|
| Net capital | <u>\$ 27,137</u> | <u>\$ 13,928</u> |
| Excess net capital | <u>\$ 22,137</u> | <u>\$ 8,928</u> |
| Aggregate indebtedness ratio | <u>.00 to 1</u> | <u>.00 to 1</u> |

The Securities and Exchange Commission has adopted certain amendments to its Net Capital Rule requiring increased minimum net capital for brokers and dealers in securities. The Company is still subject to a \$5,000 minimum net capital requirement. The Company is also subject to the requirements that if aggregate indebtedness multiplied by 6-2/3 percent is higher, the minimum net capital would be increased to the higher amount.

NOTE 7 - PARTNERS' EQUITY

| <u>Partners</u> | <u>Ownership Percentages</u> |
|-----------------|------------------------------|
| Garry G. Pierce | 95% |
| Karen M. Pierce | 5% |
| | <u>100%</u> |

GARRY PIERCE FINANCIAL SERVICES, LLP

SUPPLEMENTARY INFORMATION

GARRY PIERCE FINANCIAL SERVICES, LLP
COMPUTATION OF NET CAPITAL UNDER RULE 15C3-1 OF THE SECURITIES AND EXCHANGE
ACT OF 1934
YEAR ENDED DECEMBER 31, 2004

| | <u>Schedule I</u> |
|--|-------------------|
| NET CAPITAL | |
| Total partner's equity from the statement of financial condition | \$ 39,799 |
| Deductions | |
| Nonallowable assets: | |
| Haircuts on securities | (2,891) |
| Commissions receivable | (7,992) |
| Fixed assets | <u>(1,779)</u> |
| Net capital | <u>\$ 27,137</u> |
| COMPUTATION OF BASIC NET CAPITAL REQUIREMENTS | |
| Minimum net capital required - higher of 6-2/3% times aggregate indebtedness or \$5,000 | <u>\$ 5,000</u> |
| Excess net capital | <u>\$ 22,137</u> |
| Excess net capital at 1,000% (Net capital less 10% of total aggregate indebtedness) | <u>\$ 27,137</u> |
| AGGREGATE INDEBTEDNESS | |
| Total aggregate indebtedness included in the statement of financial condition | <u>\$ -</u> |
| Ratio of aggregate indebtedness to net capital | <u>.00 to 1</u> |
| RECONCILIATION WITH COMPANY'S COMPUTATION | |
| Net capital per Part II of Form X-17A-5, as originally filed | \$ 27,137 |
| Adjustments | <u>-</u> |
| | <u>\$ 27,137</u> |
| Total aggregate indebtedness per Part II of Form X-17A-5, as originally filed | \$ - |
| Adjustments | <u>-</u> |
| | <u>\$ -</u> |

GARRY PIERCE FINANCIAL SERVICES, LLP
CLAIM OF EXEMPTION FROM RULE 15c3-3
YEAR ENDED DECEMBER 31, 2004

The Company claims exemption from Rule 15c3-3 under Sections 15c3-3(k)(2)(i), and therefore a schedule showing the Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission and the schedule of Information Relating to Possession or Control Requirements Under Rule 15c3-3 of the Securities and Exchange Commission are not required.



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**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL STRUCTURE REQUIRED BY
RULE 17a-5 FOR A BROKER-DEALER CLAIMING AN EXEMPTION FROM RULE 15c3-3**

Garry Pierce Financial Services, LLP
Bismarck, North Dakota

In planning and performing our audit of the financial statements and supplemental schedule of Garry Pierce Financial Services, LLP (the Company), for the year ended December 31, 2004 we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by rule 17a-5(g)(1) of the Securities Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications, and comparisons.
2. Recordation of differences required by rule 17a-13.
3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives.

Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

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Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in the internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that errors or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2003 to meet the SEC's objectives.

This report is intended solely for the information and use of management, the SEC and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Eide Bailly LLP

Bismarck, North Dakota
January 11, 2005