

2-14-2005



SECURITIES AND COMMISSION  
Washington, D.C.

OMB APPROVAL  
OMB Number: 3235-0123  
Expires: January 31, 2007  
Estimated average burden  
hours per response..... 12.00

RECD S.E.C.  
FEB 7 2005  
518

ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III

CM  
2/9

SEC FILE NUMBER  
8-51023

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/04 AND ENDING 12/31/04  
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER:  
FENWICK SECURITIES, INC.  
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)  
5217 LOVERS LANE  
(No. and Street)

OFFICIAL USE ONLY  
FIRM I.D. NO.

KALAMAZOO MI 49002  
(City) (State) (Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  
ERIC ARNOLD, PRESIDENT (269) 382-5280  
(Area Code - Telephone Number)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*  
SEBER TANS, PLC  
(Name - if individual, state last, first, middle name)

555 W CROSSTOWN PKWY KALAMAZOO MI 49008  
(Address) (City) (State) (Zip Code)

- CHECK ONE:
- Certified Public Accountant
  - Public Accountant
  - Accountant not resident in United States or any of its possessions.

PROCESSED  
FEB 16 2005  
THOMSON  
FINANCIAL

FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

51-2-001

OATH OR AFFIRMATION

I, ERIC ARNOLD, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of FENWICK SECURITIES, INC, as of DECEMBER 31, 2004, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

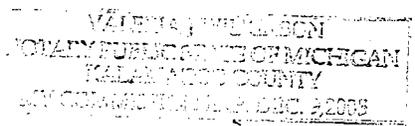
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

*Eric Arnold*

Signature

PRESIDENT

Title



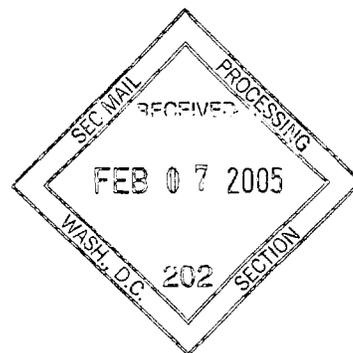
*Valeria J. Wickinson*  
Notary Public

This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**FENWICK SECURITIES, INC.**  
**FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION**  
**For the Years Ended December 31, 2004 and 2003**



## TABLE OF CONTENTS

	<u>Page No.</u>
Independent Auditors' Report	1
Financial Statements	
Statements of Financial Condition	2
Statements of Operations	3
Statements of Changes in Stockholder's Equity	4
Statements of Cash Flows	5
Notes to Financial Statements	6-8
Supplementary Information Required by SEC Rule 17a-5	
Schedule I – Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission	9
Independent Auditors' Report on Internal Accounting Controls Required by SEC Rule 17a-5 for a Broker-Dealer Claiming an Exemption From SEC Rule 15c3-3	10-11
Facing Page to Form X-17A-5	12
Affirmation of President	13

# SEBER TANS, PLC

CONSULTANTS & CERTIFIED PUBLIC ACCOUNTANTS

## INDEPENDENT AUDITORS' REPORT

To the Board of Directors  
Fenwick Securities, Inc.

We have audited the accompanying statements of financial condition of Fenwick Securities, Inc. as of December 31, 2004 and 2003, and the related statements of operations, changes in stockholder's equity, and cash flows for the years then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Fenwick Securities, Inc. as of December 31, 2004 and 2003, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedule I on page nine is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

*Seber Tans, PLC*

Seber Tans, PLC  
Kalamazoo, Michigan

January 22, 2005

**FENWICK SECURITIES, INC.**  
**STATEMENTS OF FINANCIAL CONDITION**  
**December 31, 2004 and 2003**

	<b>2004</b>	<b>2003</b>
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$ 8,550	\$ 7,786
Commissions receivable	445	2,712
Deferred tax asset, <i>Notes A and C</i>	---	---
<b>TOTAL CURRENT ASSETS</b>	8,995	10,498
<b>OTHER ASSETS</b>		
NASD deposits	577	302
<b>TOTAL ASSETS</b>	<b>\$ 9,572</b>	<b>\$ 10,800</b>
 <b>LIABILITIES AND STOCKHOLDER'S EQUITY</b>		
<b>LIABILITIES</b>		
Commissions payable	\$ 202	\$ 1,247
<b>STOCKHOLDER'S EQUITY</b>		
Common stock - \$1 stated value: 60,000 shares authorized		
50 shares issued and outstanding	50	50
Paid-in capital	11,157	11,157
Accumulated deficit	(1,837)	(1,654)
<b>TOTAL STOCKHOLDER'S EQUITY</b>	9,370	9,553
<b>TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY</b>	<b>\$ 9,572</b>	<b>\$ 10,800</b>

See Accompanying Notes to the Financial Statements

**FENWICK SECURITIES, INC.**  
**STATEMENTS OF OPERATIONS**  
**For the Years Ended December 31, 2004 and 2003**

	<b>2004</b>	<b>2003</b>
<b>REVENUE</b>		
Commissions, <i>Note A</i>	\$ 120,136	\$ 210,955
Interest income	58	87
<b>TOTAL REVENUE</b>	<b>120,194</b>	<b>211,042</b>
 <b>OPERATING EXPENSES</b>		
Commissions	70,110	140,133
Management fees, <i>Note D</i>	36,000	66,000
Professional fees	9,181	3,550
Amortization	---	600
Fees	3,212	570
Software	1,304	---
Bond	467	467
Bank charges	53	37
Licenses and taxes	50	15
<b>TOTAL OPERATING EXPENSES</b>	<b>120,377</b>	<b>211,372</b>
 <b>LOSS BEFORE PROVISION FOR FEDERAL INCOME TAXES</b>	<b>(183)</b>	<b>(330)</b>
 <b>PROVISION FOR FEDERAL INCOME TAXES, <i>Note C</i></b>	<b>---</b>	<b>(199)</b>
 <b>NET LOSS</b>	<b>\$ (183)</b>	<b>\$ (529)</b>

See Accompanying Notes to the Financial Statements

**FENWICK SECURITIES, INC.**  
**STATEMENTS OF CHANGES IN STOCKHOLDER'S EQUITY**  
**For the Years Ended December 31, 2004 and 2003**

---

	<u>Capital Stock</u>		<u>Paid-In</u>	<u>Accumulated</u>	<u>Total</u>
	<u>Shares</u>	<u>Amount</u>	<u>Capital</u>	<u>Deficit</u>	<u>Stockholder's</u> <u>Equity</u>
January 1, 2003	50	\$ 50	\$ 11,157	\$ (1,125)	\$ 10,082
Net loss	---	---	---	(529)	(529)
December 31, 2003	50	50	11,157	(1,654)	9,553
Net loss	---	---	---	(183)	(183)
<b>December 31, 2004</b>	<b>50</b>	<b>\$ 50</b>	<b>\$ 11,157</b>	<b>\$ (1,837)</b>	<b>\$ 9,370</b>

See Accompanying Notes to the Financial Statements

**FENWICK SECURITIES, INC.**  
**STATEMENTS OF CASH FLOWS**  
**For the Years Ended December 31, 2004 and 2003**

	<u>2004</u>	<u>2003</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net loss	\$ (183)	\$ (529)
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:		
Amortization	---	600
Decrease (increase) in:		
Commissions receivable	2,267	(2,604)
Deferred taxes	---	199
Deposits	(275)	(189)
Increase (decrease) in:		
Commissions payable	<u>(1,045)</u>	<u>1,194</u>
<b>NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES</b>	764	(1,329)
Cash at beginning of year	<u>7,786</u>	<u>9,115</u>
<b>CASH AT END OF YEAR</b>	<u><u>\$ 8,550</u></u>	<u><u>\$ 7,786</u></u>

See Accompanying Notes to the Financial Statements

**FENWICK SECURITIES, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**For the Years Ended December 31, 2004 and 2003**

---

**NOTE A – Summary of Significant Accounting Policies**

Business Activity

Fenwick Securities, Inc. is a broker-dealer registered with the Securities and Exchange Commission (SEC) and is a member of the National Association of Securities Dealers, Inc. (NASD). The Company is a Michigan corporation that is engaged in a single line of business as a securities broker-dealer, which comprises several classes of services, including agency transactions and investment advisory services. Its customers are located primarily in Southwest Michigan.

Commissions

Commissions and related clearing expenses are recorded on a trade date basis as securities transactions occur.

Income Taxes

The Company uses Statement of Financial Accounting Standards (SFAS) No. 109, *Accounting for Income Taxes* in reporting deferred income taxes. SFAS No. 109 requires a company to recognize deferred tax assets and liabilities for expected future income tax consequences of events that have been recognized in the Company's financial statements. Under this method, deferred tax assets and liabilities are determined based on temporary differences between the financial carrying amounts and the tax basis of assets and liabilities using enacted tax rates in effect in the years in which the temporary differences are expected to reverse. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized.

Cash Equivalents

For purposes of the statements of cash flows, cash is defined as cash in checking, savings, and money market accounts.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the Company's management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results may differ from those estimates.

**FENWICK SECURITIES, INC.**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**For the Years Ended December 31, 2004 and 2003**

---

**NOTE B – Concentration of Credit Risk**

The Company is engaged in various brokerage activities whose counterparties primarily include broker-dealers, banks, and other financial institutions. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counterparty with which it conducts business.

**NOTE C – Income Taxes**

Federal income taxes consisted of the following during the years ended December 31:

	2004	2003
Deferred tax expense	\$ ---	\$ (199)

The deferred tax assets in the accompanying balance sheets include the following components at December 31:

	2004	2003
Current deferred tax asset		
Net operating loss carry forwards expiring in various years through 2023	\$ 275	\$ 199
Valuation allowance	(275)	(199)
Net current deferred tax asset	\$ ---	\$ ---

**NOTE D – Related Party Transactions**

The Company shares office space and certain administrative expenses with other entities under common control. The Company's share of such costs, included in operating expenses as management fees and professional fees, totaled \$39,300 and \$66,000 during the years ended December 31, 2004 and 2003, respectively.

**FENWICK SECURITIES, INC.**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**For the Years Ended December 31, 2004 and 2003**

---

***NOTE E – Net Capital Requirements***

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. The Company had net capital of \$8,793 and \$9,251 at December 31, 2004 and 2003, respectively, which was \$3,793 and \$4,251 in excess of its required net capital at December 31, 2004 and 2003, respectively. The Company had aggregate indebtedness of \$202 and \$1,247 at December 31, 2004 and 2003, respectively.

***NOTE F – Cash Flow Information***

The Company paid no interest or income taxes during the years ended December 31, 2004 and 2003.

**SUPPLEMENTARY INFORMATION REQUIRED BY SEC RULE 17a-5**

**FENWICK SECURITIES, INC.**  
**SCHEDULE I - COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF**  
**THE SECURITIES AND EXCHANGE COMMISSION**  
**December 31, 2004**

---

**COMPUTATION OF NET CAPITAL**

Total stockholder's equity qualified for net capital	\$ 9,370
Deductions and/or charges:	
Total nonallowable assets	<u>(577)</u>
<b>NET CAPITAL</b>	<u><u>\$ 8,793</u></u>

**COMPUTATION OF BASIC NET CAPITAL REQUIREMENT**

Minimum net capital required (6 2/3% of aggregate indebtedness)	<u>\$ 13</u>
Minimum dollar net capital requirement for broker or dealer	<u>\$ 5,000</u>
Net capital requirement	<u>\$ 5,000</u>
Excess net capital	<u>\$ 3,793</u>
Excess net capital at 1,000%, as defined	<u>\$ 8,773</u>

**COMPUTATION OF RATIO OF AGGREGATE INDEBTEDNESS TO NET CAPITAL**

Total aggregate indebtedness	<u>\$ 202</u>
Ratio of aggregate indebtedness to net capital	<u>.01 to 2</u>

At December 31, 2004, there was no material difference between audited net capital above and net capital as reported in the Company's Part II (unaudited) FOCUS report. As a result, no reconciliation has been presented.

The Company claims exemption under section k(1), *Limited Business* (mutual funds and/or variable annuities only). As a result, schedules II, III and IV, required under rule 15c3-3 of the Securities and Exchange Commission, have not been presented.

# SEBER TANS, PLC

CONSULTANTS & CERTIFIED PUBLIC ACCOUNTANTS

## INDEPENDENT AUDITORS' REPORT ON INTERNAL ACCOUNTING CONTROLS REQUIRED BY SEC RULE 17a-5 FOR A BROKER-DEALER CLAIMING AN EXEMPTION FROM SEC RULE 15c3-3

Board of Directors  
Fenwick Securities, Inc.

In planning and performing our audit of the financial statements and supplemental schedule of Fenwick Securities, Inc. (the Company) for the year ended December 31, 2004, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g)(1) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications and comparisons.
2. Recordation of differences required by rule 17a-13.
3. Complying with the requirements for prompt payment for securities under section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two

of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding, and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2004, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the NASD, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 on their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

*Seber Tans, PLC*

Seber Tans, PLC  
Kalamazoo, Michigan

January 22, 2005