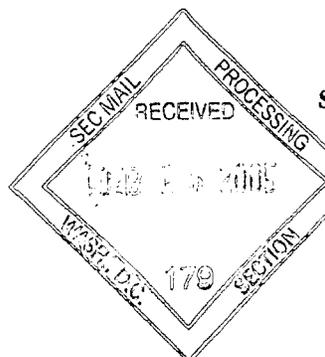


19
2/18



05035472



SECU

SION

OMB APPROVAL	
OMB Number:	3235-0123
Expires:	January 31, 2007
Estimated average burden hours per response.....	12.00

SEC FILE NUMBER
812823

ANNUAL AUDITED REPORT FORM X-17A-5 PART III

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING Jan 1, 2004 AND ENDING Dec 31, 2004
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: CLINGER & CO., INC.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)
6505 CLAWSON STREET
(No. and Street)
HOUSTON TX 77055
(City) (State) (Zip Code)

OFFICIAL USE ONLY
FIRM I.D. NO.

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT
NORMAN CLINGER 713-682-6785
(Area Code - Telephone Number)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*
PHILIP H. SALCHLI
(Name - if individual, state last, first, middle name)
11232 OLYMPIA DRIVE HOUSTON, TX 77077
(Address) (City) (State) (Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

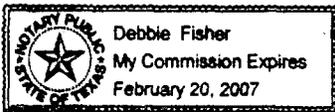
PROCESSED
FEB 28 2005
THOMSON FINANCIAL

FOR OFFICIAL USE ONLY

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

OATH OR AFFIRMATION

I, Norman Clinger, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Clinger & Co., Inc., as of 12-31-2004, 20____, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:



Norman Clinger
Signature
President
Title

Debbie Fisher
Notary Public

This report ** contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Clinger & Co., Inc.

Financial Statements

And

Report on Internal Accounting Control Required by SEC Rule 17a-5

December 31, 2004

Philip H. Salchli
Certified Public Accountant

PHILIP H. SALCHLI

CERTIFIED PUBLIC ACCOUNTANT

Member American Institute of Certified Public Accountants,
SEC and Private Companies Practice Sections

Member Texas Society of Certified Public Accountants

Independent Auditor's Report

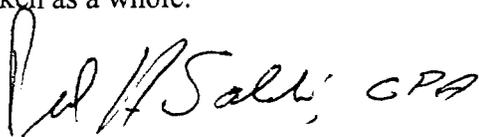
To The Board of Directors
Clinger & Co., Inc.
Houston, Texas

I have audited the accompanying statement of financial condition of Clinger & Co., Inc. as of December 31, 2004, and the related statements of income (loss), changes in stockholder's equity and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted the audit in accordance with generally accepted auditing standards. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Clinger & Co., Inc. as of December 31, 2004, and the results of its operations and its cash flows for the year then ended, in conformity with U.S. generally accepted accounting principles.

My audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the accompanying Schedules I and II is presented for purpose of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in my opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.



February 3, 2005

CLINGER & CO., INC.
Statement of Financial Position
December 31, 2004

ASSETS

Cash and Cash Equivalents	\$ 7,222
Accounts Receivable from Brokers and Dealers	6
Investments at Market (note 2)	<u>8,653</u>
	<u>\$ 15,881</u>

LIABILITIES

Accounts Payable	\$ 220
Payroll Taxes Payable	188
Income Taxes Payable	<u>649</u>
	\$ 1,057

STOCKHOLDER'S EQUITY (note 5)

Common stock, \$1 par value, 50,000 shares authorized, 1,000 issued and outstanding	\$ 1,000
Additional Paid-In Capital	28,916
Retained Earnings	(1,194)
Net Unrealized Loss on Investments	<u>(13,898)</u>
TOTAL STOCKHOLDER'S EQUITY	<u>14,824</u>
	<u>\$ 15,881</u>

The accompanying notes are an integral part of these financial statements.

CLINGER & CO., INC.
Statement of Income
Year Ended December 31, 2004

Revenue	
Commissions	<u>\$ 114,373</u>
Total Revenue	114,373
Expenses	
Salaries - Officers	6,593
Salaries - Employees	840
Commissions	17,460
Other Operating Expenses	<u>89,932</u>
Total Expenses	<u>114,825</u>
Loss before Income Taxes	(452)
Provided For Income Tax	<u>649</u>
Net Income (Loss)	<u><u>\$ (1,101)</u></u>

The accompanying notes are an integral part of these financial statements.

CLINGER & CO., INC.
Statement of Changes in Stockholder's Equity
Year ended December 31, 2004

	<u>Common Stock</u>	<u>Additional Paid-In Capital</u>	<u>Unrealized (Loss) on Investments</u>	<u>Retained Earnings (deficit)</u>	<u>Total</u>
Balance - Dec. 31, 2003	\$ 1,000	\$ 28,916	\$ (14,343)	\$ (93)	\$ 15,480
Net Loss - 2004				(1,101)	(1,101)
Change in Market Value of Investments 2004			445		445
Balance - Dec. 31, 2004	<u>\$ 1,000</u>	<u>\$ 28,916</u>	<u>\$ (13,898)</u>	<u>\$ (1,194)</u>	<u>\$ 14,824</u>

The accompanying notes are an integral part of these financial statements.

CLINGER & CO., INC.
Statement of Cash Flows
Year Ended December 31, 2004

Cash Flows From Operating Activities:	
Net Income (Loss)	\$ (1,101)
Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities:	
Decrease in Accounts Receivable	118
Decrease in Accounts Payable	(149)
Increase in Taxes Payable	358
Total Adjustments	<u>327</u>
Net Cash Provided (Used) by Operating Activities	<u>(774)</u>
Net Increase (Decrease) in Cash	(774)
Cash and Cash Equivalents at the Beginning of the Year	<u>7,996</u>
Cash and Cash Equivalents at the End of the Year	<u><u>\$ 7,222</u></u>

The accompanying notes are an integral part of these financial statements.

CLINGER & CO., INC.
Notes to Financial Statements
December 31, 2004

(1) Nature of Business and Summary of Significant Account Policies

Clinger & Co., Inc. is a Texas corporation registered as a broker-dealer under the Securities Exchange Act of 1934 and a member of the National Association of Securities Dealers, Inc. The Company's revenues are primarily from commissions earned from various mutual funds. The company's accounts receivable are from brokers and dealings in securities. Consequently, the Company's ability to collect the amounts is affected by economic fluctuations in the securities industry. The following is a summary of the Company's significant accounting policies:

- (a) For purposes of the statement of cash flows, cash includes cash on hand, bank checking, money market mutual fund accounts, short-term debt instruments with a maturity of three months or less. The Company paid no interest expense and paid income taxes of \$340 in 2004.
- (b) In the opinion of management, no material losses will be realized in the collection of receivables and, therefore, no allowance for doubtful receivables has been provided.
- (c) The preparation of financial statements in conformity with generally accepted accounting principals requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

(2) Investments

Investments consist of securities and gold coins stated at fair market value. Changes in market values are reflected as unrealized gains or losses directly in stockholder's equity and accordingly, have no effect on net income. A decline in the value of an investment below carrying value that is considered to be other than temporary is recorded as a realized loss in the statement of income.

(3) Income Taxes

The Company's provision for income taxes differs from statutory rates primarily as a result of statutory limitation of deductibility of certain expenses under the Internal Revenue Code and tax rates used to determine deferred tax assets and liabilities. Deferred income taxes result from timing differences in the recognition of revenue and expense for tax and financial statement purposes. The Company did not have any deferred income taxes as of December 31, 2004.

CLINGER & CO., INC.
Notes to Financial Statements, Continued
December 31, 2004

(3) Income Taxes, continued

The Company's provision for income taxes consists of the following:

Current:		
Federal income taxes payable		\$ 649
State		—

(4) Profit Sharing Plan

The Company has a profit-sharing plan that covers all full time employees. The Company made contributions to the plan of \$1,500 for 2004.

(5) Minimum Capital Requirements

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. Retained earnings may be restricted as to payment of dividends if this ratio exceeds 10 to 1. At December 31, 2004 the Company had net capital of \$13,607, which exceeded its required net capital of \$5,000 by \$8,607. Withdrawals of equity capital are restricted from causing the Company's net capital to be less than \$6,000. The Company's ratio of aggregate indebtedness to net capital was .078 to 1. Additionally, there were no liabilities subordinated to the claims of general creditors during 2004.

PHILIP H. SALCHLI

CERTIFIED PUBLIC ACCOUNTANT

Member American Institute of Certified Public Accountants,
SEC and Private Companies Practice Sections

Member Texas Society of Certified Public Accountants

To the Board of Directors
Clinger & Co., Inc.
Houston, Texas

In planning and performing my audit of the financial statements and supplemental schedules of Clinger & Co., Inc. (the Company) for the year ended December 31, 2004. I considered its internal control structure, including procedures for safeguarding securities, in order to determine my auditing procedures for the purpose of expressing my opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), I have made a study of the practices and procedures followed by Clinger & Co., Inc., including tests of such practices and procedures that I considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, I did not review the practices and procedures followed by the Company in any of the following :

1. Making quarterly securities examinations, counts, verifications, and comparisons
2. Recordation of differences required by rule 17a-13
3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgements by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referenced to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

My consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, I noted the following matters involving the accounting system and its operation that I consider to be material weaknesses as defined above. These conditions were considered in determining the nature, timing and extent of procedures to be performed in my audit of the financial statements of Clinger & Co., Inc. for the year ended December 31, 2004 and this report does not affect my report thereon dated February 3, 2005.

The Company does not have proper segregation of duties in the accounting function. With your small number of employees, an ideal system of internal control may not be possible and/or practical because it is not possible to segregate duties as much as would be required to provide such an ideal system. In situations where an ideal system is not possible, constant surveillance and review by management is the principal means of offsetting the inherent weakness in internal control and of safeguarding the assets of the Company and its customers.

I understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on my study, I believe that the Company's practices and procedures were adequate at December 31, 2004, to meet the SEC's objectives.

This report is intended solely for the use of the Board of Directors, management, the SEC, the National Association of Securities Dealers, Inc. and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and should not be used for any other purpose.

A handwritten signature in black ink that reads "P. H. Sale, CPA". The signature is written in a cursive style with a large initial "P" and "S".

February 3, 2005

CLINGER & CO., INC.
 Computation of Net capital Under Rule 15c3-1 of the
 Securities and Exchange Commission
 December 31, 2004

Schedule I

Net Capital:	
Total stockholder's equity	\$ 14,824
Less nonallowable assets:	
Fees receivable under Rule 12b-1 and other mutual fund concessions receivable	6
Net capital before haircuts on securities positions	14,818
Haircuts on securities - other securities	1,211
Net capital	\$ 13,607
Net capital requirement	\$ 5,000
Net capital in excess of required amount	8,607
Net capital	\$ 13,607
Aggregate indebtedness	\$ 1,057
Ratio of aggregate indebtedness to net capital	.078 to 1
Reconciliation with Company's computation (included in Part II of Form X-17A-5) as of December 31, 2004	
Net capital, as reported in Company's Part II (Unaudited) FOCUS report	\$ 14,262
Nonallowable assets erroneously reported as allowable:	
Fees receivable under Rule 12b-1 and other mutual fund concessions receivable	6
Audit adjustments - net	(649)
	\$ 13,607

The accompanying notes are an integral part of these financial statements.

CLINGER & CO., INC.

Information Relating to the Possession or Control
Requirements under Rule 15c3-3

December 31, 2004

The Company is exempt from the reserve requirements and the related computations for the determination thereof under paragraph (k)(2)(I) of Rule 15c3-3 under the Securities Exchange Act of 1934 as the Company carries no margin accounts, promptly transmits all customer funds and delivers all securities received in connection with its activities as a broker or dealer, does not otherwise hold funds or securities for, or owe money or securities to customers and effectuates all financial transactions with customers through bank accounts designated as "Special Account for Exclusive Benefit of Customers of Clinger & Co., Inc."

As of and for the year ended December 31, 2004, the Company has maintained its compliance with the conditions for exemption specified in paragraph (k)(2)(i) of Rule 15c3-3.