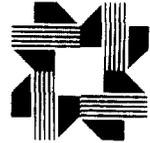


Head Office  
Nedcor Sandton  
135 Rivonia Road  
Sandown  
Sandton 2196

PO Box 1144  
Johannesburg 2000  
South Africa  
Tel +27 (0) 11 294 9106  
Fax +27 (0) 11 295 9106  
Website www.nedcor.co.za

NEDCOR



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OFFICE OF INTERNATIONAL  
CORPORATE FINANCE



1 March 2005

Office of International Corporate Finance  
Division of Corporation Finance  
Securities and Exchange Commission  
450 Fifth Street, NW  
Washington D.C. 20549-0302  
United States of America

SUPPL

Dear Sir

**Nedcor Limited**  
**Issuer No. 82-3893**  
**Information Submitted Pursuant to Rule 12g3-2(b)**  
**SUPPLEMENTAL INFORMATION**

The following information is being furnished to the Commission on behalf of NEDCOR LIMITED in order to maintain such foreign private issuer's exemption from registration pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

We hereby attach a copy of an announcement released on the JSE Securities Exchange stock exchange new service (SENS) regarding the reviewed financial results for the year ended 31 December 2004.

Should you have any queries, please do not hesitate to contact me on 27 11 294-9107.

Yours faithfully,

  
**Jackie Katzin**  
**Assistant Group Secretary**

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MAR 08 2005  
THOMSON  
FINANCIAL



# Reviewed financial results

## for the year ended 31 December 2004



# NEDCOR

- Headline earnings: R1 447 million
- Headline earnings, excluding foreign currency translation losses: R1 819 million
- Ordinary shareholders' equity up 55%
- Group Tier 1 capital adequacy ratio up from 5,0% to 8,1%
- Earnings volatility significantly reduced
- Recovery programme delivering tangible benefits
- Competitive, sustainable base established
- Group on track to meet 2007 targets

**Overview**  
2004 was a year of delivering on commitments made to shareholders, reducing earnings volatility, improving risk management and establishing a competitive and sustainable base for growth. A detailed recovery programme was implemented with clear priorities and the directors are pleased to report that all key objectives of this programme have been achieved so far. Headline earnings per share (excluding foreign currency translation losses) of 504 cents (2003: 502 cents) were ahead of the group's expectations. Headline earnings per share of 401 cents were significantly up from 190 cents in 2003. The group made outstanding earnings per share of 270 cents (2003: non-aviable loss of 546 cents). Management remains committed to a targeted return on equity (ROE) of 20% in 2007. Detailed plans for the next three years are in place to meet this target.

**Delivering on commitments to shareholders**  
Nedcor gave shareholders a commitment to reduce the strategic, financial and risk management issues that had affected the performance of the group. Highlights of the year included:  
- a thorough review of the balance sheet and the successful capital raising through the rights issue;  
- a substantial reduction of the risk profile;  
- appointment of a new and effective management team;  
- setting a clear strategic direction for the group;  
- a comprehensive restructuring of the group to ensure improved accountability and better service to clients;  
- delivery of the merger and;  
- improved management information systems and financial reporting.

**Balance sheet review and capital raising**  
2004 was a year of delivering on commitments made to shareholders, reducing earnings volatility, improving risk management and establishing a competitive and sustainable base for growth. A detailed recovery programme was implemented with clear priorities and the directors are pleased to report that all key objectives of this programme have been achieved so far. Headline earnings per share (excluding foreign currency translation losses) of 504 cents (2003: 502 cents) were ahead of the group's expectations. Headline earnings per share of 401 cents were significantly up from 190 cents in 2003. The group made outstanding earnings per share of 270 cents (2003: non-aviable loss of 546 cents). Management remains committed to a targeted return on equity (ROE) of 20% in 2007. Detailed plans for the next three years are in place to meet this target.

**Substantially reduced risk profile**  
Significant steps have been taken to reduce a number of risk elements in the group at the end of 2003:  
- The improved capital position stabilised the group's credit ratings;  
- The capital and earnings volatility arising from foreign exchange movements was substantially reduced. The group restructured, converted and hedged R5 058 million of capital sensitive to foreign exchange movements. The foreign exchange translation loss reduced to R372 million in 2004 (2003: R1 416 million) within the income statement and from R181 million to R57 million within reserves;  
- Interest rate risk was significantly reduced. An active hedging programme was implemented, swapping non-term fixed-rate deposits to floating rates. In addition, the group's R6 billion fixed-rate subordinated debt issued in 2001 and 2002 was hedged against further interest rate movements. The interest rate risk was further reduced, with the respective subordinated fixed-rate negotiable certificates of deposit (NCDs), promissory notes (PNs) and retail fixed deposits in issue at December 2003 having matured by April 2004.  
- The recovery programme, initiated to reverse the deterioration in the group's efficiency ratio, is starting to show positive results, which will impact in 2005.

**Operational improvements**  
A number of structural and operational improvements have been made to the group enterprise-wide risk management framework:  
- The roles of the Chief Financial Officer and Chief Risk Officer were separated;  
- Capital management was placed under the control of the Chief Financial Officer. This enabled the group to improve the allocation of capital to divisions to ensure optimum use of capital and ensure long-term capital plans;  
- The Asset and Liability Management Committee (ALCO) was restructured to allow for a more effective and efficient decision-making process. The ALCO responsibilities were extended to include all interest rate risk management as well as the management of capital, foreign exchange, investment and market risk;  
- Management processes have been redesigned to ensure a logical and streamlined framework to monitor risk and ensure governance.  
- The group has completed its Financial Advisory and Intermediary Services Act (FAIS) licensing requirements. Progress has been made in complying with the Financial Intelligence Centre Act (FICA).  
- The group is on track to meet its January 2008 Basel II commitments.

**Management team plans**  
Additional appointments were made to the Group Executive Committee (Exco). Philip Wesels was appointed Chief Risk Officer in May and Mike Brown Chief Financial Officer in June, while Advocate Selby Bawa was appointed Head of Group Compliance and Corporate Governance and joined Exco in November. Peter Backwell, Head of Nedbank Retail, resigned to follow his wife to a position in the agricultural sector and the Human Resources Director, Ivan Ntshema, left for a position in the leisure sector. Sub Shuter was appointed Head of Nedbank, South to replace Peter Backwell. Volodya Fokushin took on the responsibility for Corporate Strategy, Communications and Marketing from Sub Shuter and Derek Miller has assumed the additional portfolio of Human Resources and a new Head of Human Resources is appointed.  
As a result of the internal appointments to the Exco, the group structure and the reorganisation programme, all management positions in the group were reviewed and the top 100 managers were appointed to new positions during 2004. Throughout this process the group has been conscious of its employment equity commitments. While we acknowledge the transformation challenges facing the group, it is pleasing that the percentage of black managers improved from 23,3% to 26,8% during the year. At December 2004, 25% of the Exco was black and 15% of the top 100 managers was black. The number of women in the top 100 management group also improved from 8% to 20%.

**Clear strategic direction**  
Nedcor's interim report following the strategic focus areas was identified:  
- to focus on the basics of banking by disposing of non-core assets, simplifying the brand strategy, optimising the asset and liability management and improving management information systems;  
- to focus on growing the retail business and transactional banking in particular, while building on the group's strengths in the corporate and commercial sector;  
- to focus on Southern Africa and remain only in other geographies;  
- to attract, retain and develop staff, while building a client-centric culture, with an improvement in staff morale remaining a key focus;  
- to align products and processes to optimise client service;  
- to ensure direct satisfaction on a consistent basis, with client retention strategies firmly embedded in the recovery programme;  
- to expand bancassurance and;  
- to drive transformation and sustainability and to comply with the spirit of the Financial Sector Charter (FSC).

These focus areas have not changed, but the group conducted ongoing scenario planning to test their appropriateness. The strategic direction of the group has been communicated through staff workshops, townships and internal publications. The group has consolidated its brand portfolio from 14 to 8 by the end of 2004 to eight brands in December. The group also plans to subject to shareholder approval, to change its name from Nedcor Limited to Nedbank Group Limited. This proposal will be put to shareholders at the group's annual general meeting in May 2005.

The planned disposal of non-core operations and assets is progressing well.

**Offshore subsidiaries sold**  
A review of the International Business resulted in the closure of the Asian operations, which reduced risk and will improve the return on ordinary shareholders' funds. Advances have been reduced to US\$26 million (from over US\$400 million), with no additional issue.

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Repayment of the capital from the Asian businesses commenced in October 2004 with the first US\$1 million, followed by US\$19 million in January 2005, and the balance is expected to be repaid in May 2005.

Investment/Subsidiary	Proceeds Rm	Book value Rm	Profit/(loss) Rm
Century City - vacant land	82	80	2
NALP	38	17	21
Edward Nathan and Friedland Endowment policies	50	70	(20)
Other	1 252	1 280	(28)
	17	13	4
<b>Total</b>	<b>1 439</b>	<b>1 450</b>	<b>(21)</b>

\* Following the partial sale and restructuring of Net1 Applied Technology Holdings (Aptitec) and Net1 UPFS Technologies (NUPFS), Nedcor has reduced its shareholding in this group from 25% to 15%.

The group has remaining non-core assets of approximately R1 billion that are earmarked for disposal. The group was conducted to off-site space needs and disposed of 17 buildings for R83,6 million at a profit of R200 million.

A realisation was conducted of all alliances and joint ventures and their role in the group's strategy. As a result, the alliance with the JD Group was terminated by mutual agreement and the group acquired Capital One's interests in the American Express and Nedcor's lending joint ventures.

**Comprehensive restructuring**  
To align the group's structure with its strategy, a comprehensive restructuring was completed. The aim was to ensure better client focus and client service, while ensuring clear accountability, faster response times and an emphasis on improving the return on ordinary shareholders' equity.

The restructuring was also designed to develop product design and process, the credit approval function and branch and card operations to the line units.

The single biggest change to the group structure was the integration of areas of the former Technology and Operations Division into the client-facing divisions, and in particular into Nedbank Retail, branch operations were fully integrated within Nedbank Retail. This enabled 850 interventions, with 454 new branch managers being appointed in 72 days and the transfer of more than 5 000 staff from the Central Operations Division to Nedbank Retail. In addition, several other functions, including credit operations and the group call centres, were consolidated in Nedbank Retail. Product and process staff were transferred into client-facing divisions.

The restructuring has not only achieved a more focused organisation, but resulted in operational efficiencies. The staff headcount (including temporary staff) was reduced by 3 102 people from 24 205 to 21 103. This was achieved through the voluntary retirement of 1 439 people, business-initiated retrenchment of a further 596 people, the sale of certain businesses and net natural attrition.

Divisions within the group are working well together, with a notable example being the new coverage model developed between Nedcor Corporate and Nedcor Retail. Capital to ensure that larger clients are effectively serviced through a single channel.

The minority interests in Anglo Bank were acquired and the management and the head office functions integrated into Nedbank Retail. Regulatory approval to integrate the Peoples Bank assets into Nedbank with effect from 1 February 2005 was received in December 2004 and the group will complete this integration during 2005.

**Merger delivered**  
The remaining direct negotiations from the BSI merger were completed on time and within budget. A total of 115 000 BSI Business Banking clients, with loans of R16 billion and deposits of R4 billion, were migrated to Nedbank systems, with a client loss of less than 3% (5% was expected at the time of the merger). 200 000 NBS clients, with deposits amounting to R7 billion, were migrated to Nedbank and Peoples Bank systems, with minimal client loss. 12 600 contracts for Property Finance clients, with loans of R8 billion, were migrated on to the Property Finance SAP system, also with minimal client loss.

**Improved management information systems (MIS)**  
The group committed itself to enhance financial disclosure and has achieved improved market and segmental disclosures (including foreign currency translation losses) of R1 819 million was 23,7% above the R1 471 million reported in 2003.

**Net interest income**  
Net interest income (NII) for the group increased by 11,1% from R6 808 million for the 2003 year to R7 567 million. The group's net interest margin for the year to December 2004 was 3,13%, up from 3,04% in 2003 (the group's previously reported margin for 2003 of 2,95% has been reassessed to give a more accurate reflection of the margin by changing the calculation of average interest-earning assets to exclude certain assets that do not generate margin income).

Margins are likely to improve further as a result of:  
- the expanded weighted short-term fixed rate funding having matured by the end of April 2004;  
- the positive endorsement effect of the rights offer proceeds for the FYA year from 2005 onwards;  
- off-shore capital being repatriated and earning higher yields in funds;  
- the hedging of the fixed-rate subordinated debt and its maturity profile; and  
- the settlement of the loan-advance ratio (LAR) to Peoples Bank in April 2005.

**Non-interest revenue**  
Non-interest revenue (NIR), excluding foreign currency translation losses, increased by 31% from R7 552 million in 2003 to R8 197 million. NIR before the AC139 adjustment increased by 8,3% from R7 441 million to R8 057 million, with commission and fees increasing by 5,8% from R5 208 million to R5 716 million.

The major factors that have contributed to the movement in NIR are set out below.

	2004 Rm	2003 Rm
Headline earnings	1 447	1 416
Headline earnings, excluding foreign currency translation losses	819	504
Ordinary shareholders' equity	1 819	1 166
Group Tier 1 capital adequacy ratio	8,1%	5,0%
Earnings volatility	Significantly reduced	High
Recovery programme	Delivering tangible benefits	Not started
Competitive, sustainable base	Established	Not established
Group on track to meet 2007 targets	Yes	No

Nedcor's three-year plan has a major focus on growing transactional NIR. This includes gaining more primary banking relationships with clients, increasing cross-sell and upsell actions and bancassurance initiatives. The group was awarded a number of significant corporate and business banking transactional mandates in 2004.

**Foreign exchange translation losses**  
The group incurred a foreign currency translation loss of R372 million (2003: R1 416 million) as the rand strengthened during 2004 from R62 to US\$1 000 at 31 December 2003 and to R52 to US\$1 000 at 31 December 2004. The group historically held excess levels of capital in its offshore operations and repatriated, restructured and/or hedged foreign capital during the year, reducing exposure to foreign currency translation movements by 71%, as set out below.

Rm	FX sensitive	Non-FX sensitive	Total
December 2003 FX exposure	7 146	2 122	9 268
Capital repatriated and foreign dividends	(750)		(750)
Preference funding repatriated	(1 954)		(1 954)
Sale of subsidiaries and foreign restructuring	(1 605)	(118)	(1 723)
Loss on translation	(372)		(372)
Hedge of future capital repatriation	(365)		(365)
<b>December 2004 FX exposure</b>	<b>2 088</b>	<b>2 004</b>	<b>4 092</b>

Note: FX = foreign exchange  
If the group had not taken these active steps foreign currency translation losses would have amounted to R925 million.

The adoption of International Financial Reporting Standards (IFRS) from 2005 onwards will lead to a larger portion of the foreign currency translation profits or losses being treated as movements in the balance sheet foreign currency translation reserve rather than as income statement profits and losses.

**Credit impairment**  
In line with the favourable credit environment the bad debt experience with Nedcor improved, with non-performing assets reducing from R4 444 million in December 2003 to R7 488 million, including disposals and write-downs of R527 million of provisions in possession. Recoveries of bad debts increased from R98 million in 2003 to R227 million. The only major credit impairment was Peoples Bank, where a one-off adjustment in the first six months of some R30 million resulted from the refinancing of AC139 debt with the recognition of certain concessionary items in the mortgage book. All minimum regulatory provision requirements were met.

In the absence of any significant deterioration in economic conditions, the credit outlook remains positive.

**Expenses**  
Operating expenses increased by R736 million (7,1%) from R10 305 million in 2003 to R11 041 million. This movement is mainly attributable to the following:

Factors resulting in an increase/(decrease) in expenses	Rm
First-time consolidation of subsidiaries	69
Decrease in expenses from subsidiaries disposed	(106)
Increase in Nedbank Namibia and Trade (Bancassurance) consolidated for the first time during the second half of 2003	135
Normalisation of bonus provision in 2004	462
Excess of actual costs over 2003 estimates	75
Increase in fees paid to originators	109
Additional provisions consolidated for the first time and FICA	112
Increase in provision for transaction taxes	(117)
Benefit from expense recovery synergies	(531)
<b>Total movement mainly due to inflation</b>	<b>311</b>
<b>Total increase in expenses</b>	<b>736</b>

The group will continue its focus on clients to ensure (medium growth) exceeds expense growth.

Allyance partners have moved from payments of a profit share of R4 million to R70 million, primarily as a result of the profitability of the Capital One alliances prior to their termination.

Recovery expenditure of R379 million includes reimbursement costs of R298 million. As indicated in November 2004 certain recovery costs were held over to 2005 and the group estimates that further restructuring costs of R39 million will be incurred in 2005.

Merger costs during the period amounted to R248 million, slightly below the original estimate for the year. A final contingency of R107 million is projected for 2005. The group will complete the merger in the first quarter of 2005, within the R658 million on-off costs previously communicated to the market. The group has realised R626 million of synergies from the merger to date and is on track to realise in 2005 the balance of the R200 million initially anticipated.

The cost-to-income ratio, excluding foreign exchange translation losses, was 74,5% (2003: 72,1%). Significant improvements to this ratio are anticipated as a result of the recovery programme from 2005 onwards. When the one-off recovery and merger costs are excluded, the efficiency ratio is 70,5%.

**Taxation**  
The effective tax rate of 20% is higher than initially anticipated, as R126 million of additional provisions have been raised for potential taxation liabilities. The tax rate was impacted positively by a R342 million (R358 million) credit on the tax loss arising from AC102 treatment of structured finance transactions. This credit is offset by lower reported margin income on these transactions.

The taxation charge is also lower as a result of a saving in secondary tax on companies (STC) due to the high acceptance rate of the 2003 final dividend payment.

The tax rate should be lower in 2005, but the sustainable tax rate will trend to between 25% and 30%, once historical structured finance transactions have wound down.

**Capital items**  
The capital items comprise:

Rm	2004	2003
Goodwill amortisation	251	424
Goodwill impairment	123	1 379
Impairment of software and development costs	90	134
Impairment of fixed assets and equipment	23	105
Profit on sale of buildings	(20)	(25)
Disposal of the various subsidiaries and other non-core investments	48	(322)
<b>Total before taxation</b>	<b>510</b>	<b>1 693</b>
<b>Taxation</b>	<b>87</b>	<b>98</b>
<b>Total</b>	<b>479</b>	<b>1 655</b>

The adoption of IFRS from 2005 onwards will result in goodwill no longer being amortised, but being subject to an impairment assessment at each reporting period.

**Balance sheet**  
**Capital**  
The rights issue raised capital of R515 billion. This, together with improved earnings, the realisation of non-core investments, the focus on managing advances growth and the reduction of foreign currency exposures, all contributed to increasing the group's Tier 1 capital adequacy ratio from 5,0% at 31 December 2003 to 8,1% at 31 December 2004.

**Deposits**  
All regulatory unsecured fixed-rate funding, in the form of NCDs and retail fixed deposits amounting to approximately R4 billion in December 2003, matured in the first half of the year. Structural shifts in the group's funding mix reduced the cost of funds.

**Advances**  
Advances increased by 5,3% from R21,1 billion in December 2003 to R22,1 billion at 31 December 2004. The group actively reduced certain categories of low-yielding corporate short-term loans and followed a generally cautious approach to asset growth prior to the completion of the rights issue.

The overall loss of market share was disappointing, with retail average advances growing by 13,4%, but lagging competitor growth, and corporate average advances reducing by 6,3%, mainly as a result of the R62 billion balance sheet efficiency programme initiated to optimise the use of capital and generally slow demand for credit in the corporate environment.

**Dividend overview**  
Dividend management reporting has been enhanced with the introduction of liquidity assets and cash recovery charges, improved activity-justified cost transfer pricing and better capital allocation methodologies. The inclusion of funds transfer pricing from 2005 and the establishment of an improved baseline will allow for more meaningful segmental reporting.

**Nedbank Capital**  
Nedbank Capital achieved a 5,6% growth in headline earnings from R837 million to R876 million and an ROE of 31%, an improvement from more subdued trading conditions. Strategic recovery and merger programme expenses of R62 million (2003: R27 million) also negatively impacted Nedbank Capital's results.

Activity accelerated during the second half of the year, particularly in respect of BSI transactions. These included Telkom, Incozwa Platinum, Metropolitan Life and Dimension Data. Private Equity had an excellent year.

Nedbank Capital was restructured to create focus and optimise client service. A new Executive Committee was established, the component businesses allocated into the head office and the division streamlined to eliminate duplication and optimise resources.

A focused debt and equity capital markets business was created to align the trading and structuring functions. Good progress was made in delivering a single house approach to add value to the client base. The minority interests in NBS Namibia were bought out and the business consolidated. A more rigorous process was put in place for evaluating, monitoring and converting the transaction portfolio.

A closer working relationship was developed with both Nedbank Corporate and Old Mutual to focus on improved client service and cross-sell opportunities. During August Nedbank Capital took responsibility for the Nedbank London branch. Staff were relocated with Old Mutual. PE and a multi-portfolio structure with Nedbank Corporate introduced.

The consolidated Nedbank Capital brand is starting to acquire recognition in the market, which is reflected in the major investment banking league tables. The division has a strong pipeline of potential deals for 2005.