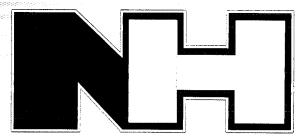


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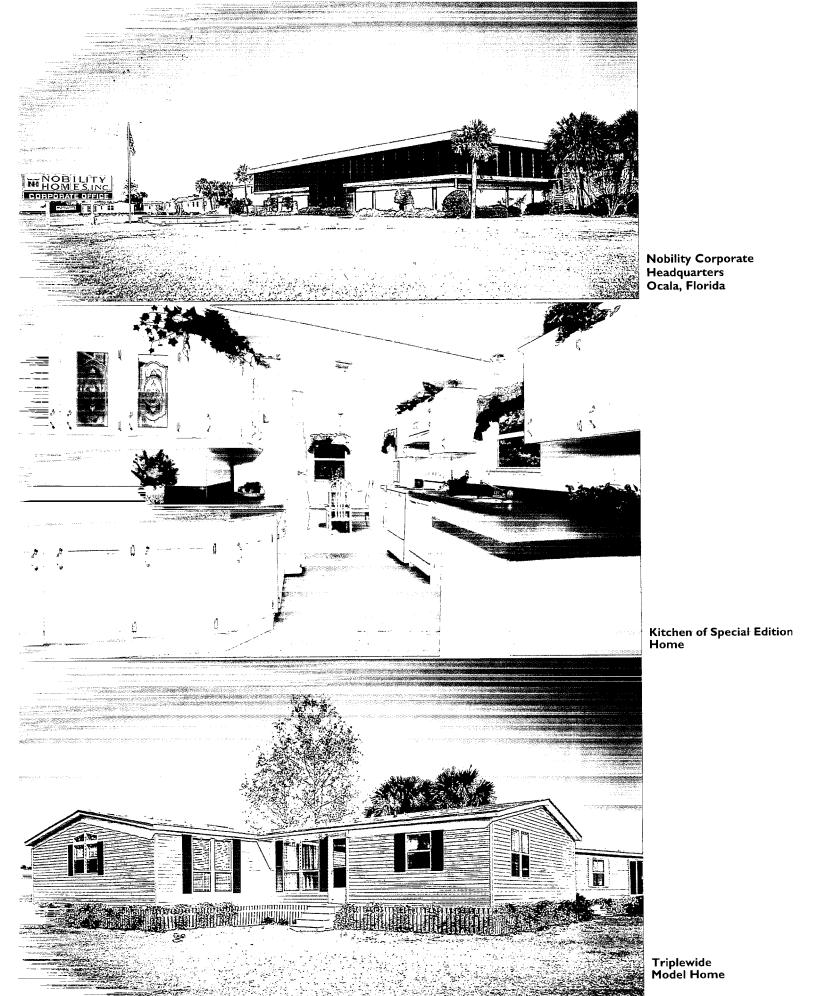
ARK



# NOBITY HOMES, INC

2004 ANNUAL REPORT





FINANCIAL HIGHLIGHTS

For the years ended November 6, 2004, November 1, 2003 and November 2,

RESULTS FOR THE YEAR  Total net sales  Net income  Earnings per share – diluted  Average shares outstanding – diluted	\$ \$ \$	2004 50,018,542 4,632,809 1.13 4,116,337	\$ \$ \$	2003 39,229,156 3,078,479 0.77 4,021,996	\$ \$ \$	2002 <sup>9</sup> 2003 37,916,463 3,134,902 4,130,464
FINANCIAL POSITION AT END OF YEAR		2004		2003		2002
Cash and cash equivalents	\$	14,588,332	\$	10,641,748	\$	12,481,711
Short-term investments	\$	777,042	\$	342,550	\$	-
Long-term investments	\$	8,342,382	\$	5,249,825	\$	-
Working capital	\$	16,483,939	\$	14,736,228	\$	17,404,615
Current ratio		3.0:1		3.5:1		5.7:1
Stockholders' equity	\$	31,373,627	\$	26,816,318	\$	23,778,892
Book value per common share	\$	7.78	\$	6.69	\$	5.92
Return on average stockholders' equity		16%		12%		14%
Return on average assets		13%		10%		12%

#### **ABOUT THE COMPANY AND OUR BUSINESS**

At Nobility Homes, Inc. we design, manufacture and sell a broad line of manufactured homes through a network of our own retail sales centers throughout Florida. We pride ourselves on providing well-designed and affordably-built homes that are comfortable, pleasantly decorated, energy efficient and engineered for years of carefree living. The Company has manufacturing plants in Ocala and Belleview, Florida and the corporate headquarters are located in Ocala, Florida.

We also sell our homes on a wholesale basis to approximately 60 manufactured home communities. In order to stimulate sales, we sell homes for display to selected manufactured home communities on special terms. The high visibility of our models in such communities generates additional sales of our homes.

Our homes are available in approximately 100 active models sold under the trade names "Kingswood," "Richwood," "Springwood," "Springwood Special," "Tropic Isle Special," "Regency Manor Special," and "Special Edition." Our homes range in size from 672 to 2,650 square feet and contain from one to five bedrooms.

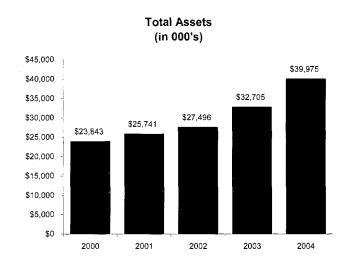
The manufactured home industry is highly competitive. Based on number of units sold, we rank 5<sup>th</sup> in the state of Florida out of the top 45 manufacturers selling manufactured homes in the state. We estimate that of those 45 manufacturers approximately 15 manufacture homes of the same type as Nobility and compete in the same market area.

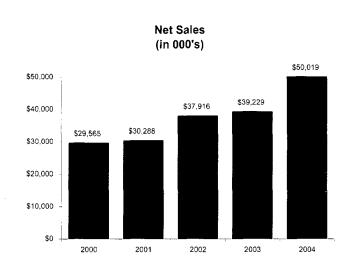
Prestige Home Centers and Majestic Homes are our factory owned retail sales centers and operates 17 retail sales centers in north and central Florida: Ocala (three), St. Augustine, Chiefland, Tallahassee, Tampa, Lake City, Auburndale, Inverness, Hudson, Tavares, Jacksonville, Yulee, Fort Walton, Pace and Panama City. Prestige executive offices are located at our corporate headquarters in Ocala, Florida. Each of Prestige's retail sales centers is located within 350 miles of one of our two manufacturing facilities.

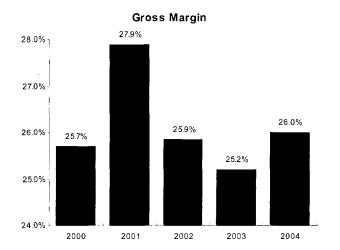
Prestige's wholly-owned subsidiary, Mountain Financial, Inc., is an independent insurance agent and mortgage broker, that provides mortgage brokerage services, automobile, extended warranty coverage and property and casualty insurance to Prestige customers in connection with their purchase and financing of manufactured homes.

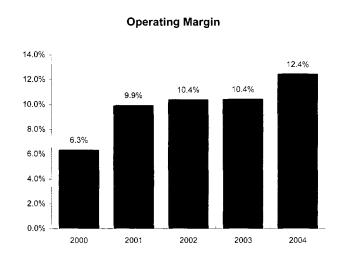
Nobility's Majestic 21 joint venture with 21<sup>st</sup> Century Mortgage Corporation provides mortgage financing to retail customers who purchase Nobility's manufactured homes at Prestige retail sales centers. This joint venture, which originates and services loans, has given Prestige more control over the financing aspect of the retail home sales process and allowed it to offer better services to its retail customers.

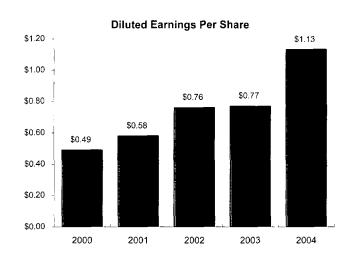
For each of the five years in the period ended November 6, 2004

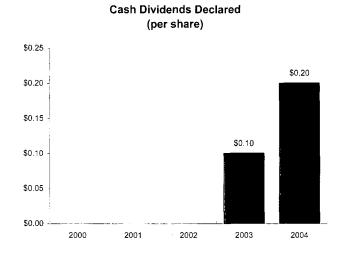












Fiscal year 2004 was another outstanding year for Nobility Homes. Your Company reported record sales and operating results for the fiscal year ended November 6, 2004. Net sales for the year were a record \$50,018,542 up 27.5% from sales of \$39,229,156 for fiscal year 2003. The growth in sales was primarily due to the 43% increase in sales to outside dealers coupled with an increase of 23% in Prestige same store sales.

Income from operations was up 52% for fiscal year 2004 to \$6,200,844 from \$4,077,598 in the same period a year ago. Net income after taxes for the year improved 50.5% to \$4,632,809 compared to \$3,078,479 for fiscal year 2003. Earnings per diluted share in the current year increased 47% to \$1.13 versus \$.77 last year. This strong improvement in earnings is reflective of your Company's solid position in the dynamic Florida housing market and the continual increase in value of our vertical integration strategy.

Your Company's financial position continued to improve during fiscal year 2004 and remains very strong with cash and cash equivalents of \$14,588,332, short and long-term investments of \$9,119,424 and no outstanding debt. Working capital is \$16,483,939 and our ratio of current assets to current liabilities is 3.0:1. Shareholders' equity was up 17% to \$31,373,627 and the book value per share of common stock increased to \$7.78. The return on average shareholders' equity was 16% and the return on average assets was 13%, both superior percentages for our industry. Through our financial focus, we have continued to increase your shareholder value by maintaining strong operational and monetary controls. Nobility's strong financial position provides the financial resources to continue emphasizing and increasing the value of our established strategy of vertical integration in fiscal 2005. The Company has purchased land in Punta Gorda and Sebastian, Florida for two new Prestige retail sales centers. In the near term, these two new locations should help your Company sell more replacement homes in these areas affected by the recent hurricanes in Florida, and in the longer term, serve as good retail locations in high growth areas where we had little representation in the past.

Based upon the record sales and operating results for fiscal 2004, plus the strong financial strength of your Company, the Board of Directors declared an annual cash dividend of \$0.20 per common share for fiscal year 2004, an increase of 100% over the \$.10 per share declared last fiscal year. The cash dividend was payable January 14, 2005 to stockholders of record as of January 3, 2005. The Board of Directors of your Company has authorized management to repurchase Nobility stock from time-to-time in the open market to help offset the earnings dilution resulting from stock options granted to key employees under the Company's stock option plan and, also, when the stock appears undervalued. The Company did not purchase any shares of its common stock during fiscal year 2004, but is authorized by the Company's Board of Directors to purchase up to 100,000 additional shares of the Company's stock in the open market.

Management was successful this year in executing your Company's principal strategy of increasing sales to our independent retail sales network as well as increasing the sales and earnings of our own retail distribution network, Prestige Home Centers. For fiscal year 2005, we will emphasize even more the growth in sales and earnings of Prestige as we continue to build the largest and best retail distribution network in Florida and seek a greater share of the home buyers.

Sales for fiscal 2004, although a record year, were adversely impacted by tight retail credit standards, high, although improving unemployment, uncertain economic conditions present in the country, and the recent hurricanes in Florida. Although your Company continues to out-perform the industry, in the near term we anticipate continued pressure on both sales and earnings resulting from these factors, plus volatile pricing in lumber, OSB, sheetrock, steel and oil related products and services. Overall, most construction materials have increased or fluctuated widely in price over the past year with little price stability in sight. With an improving economy, declining unemployment claims, and increasing but still low interest rates in 2005, management expects the demand for our homes to improve. Increased demand should also result from building replacement homes due to the hurricanes. Our goal for fiscal year 2005 is to improve upon our profitable operating results as we further capitalize on the expansion of our retail sales network. Management remains convinced that our specific geographic market is one of the best long-term growth areas in the country.

We appreciate the confidence and support of our shareholders, suppliers, retail distribution network, and customers. We also express our thanks to each of our employees, our management team and the Board of Directors, whose continuing dedication, focus and energy are key to achieving Nobility's goals. We enter fiscal 2005 with full awareness of the challenging opportunities that lie ahead and plan with renewed enthusiasm and determination to achieve the goals that have been set by your Company.

Terry E. Trexler
Chairman of the Board and President

Thomas W. Trexler Executive Vice President and Chief Financial Officer

November 6, 2004 and November 1, 2003

		2004		2003
Assets				
Current assets:				
Cash and cash equivalents	\$	14,588,332	\$	10,641,748
Short-term investments		777,042		342,550
Accounts receivable		1,869,449		2,096,128
Inventories		6,908,557		6,557,659
Prepaid expenses and other current assets		397,179		501,014
Deferred income taxes		392,594		485,716
Total current assets		24,933,153		20,624,815
Property, plant and equipment, net		3,265,042		3,136,506
Long-term investments		8,342,382		5,249,825
Other investments		1,446,012		1,203,804
Deferred income taxes - noncurrent		-		15,050
Other assets		1,988,882		2,474,905
Total assets	_\$_	39,975,471	\$	32,704,905
Liabilities and Stockholders' Equity Current liabilities:				
Accounts payable	\$	1,494,163	\$	1,484,997
Accrued compensation		1,031,819		524,784
Accrued expenses and other current liabilities		977,848		757,498
Income taxes payable		617,737		890,675
Customer deposits		4,327,647		2,230,633
Total current liabilities		8,449,214		5,888,587
Deferred income taxes		152,630		_
Total liabilities		8,601,844		5,888,587
Commitments and contingent liabilities (Note 14)			•	
Stockholders' equity: Preferred stock, \$.10 par value, 500,000 shares authorized none issued Common stock, \$.10 par value, 10,000,000 shares	ed;	-		-
authorized; 5,364,907 shares issued		536,491		536,491
Additional paid-in capital		8,719,130		8,613,640
Retained earnings		29,732,071		25,500,362
Accumulated other comprehensive income		77,788		35,516
Less treasury stock at cost, 1,334,361 and 1,354,663				
shares, respectively, in 2004 and 2003		(7,691,853)		(7,869,691)
Total stockholders' equity	_	31,373,627		26,816,318
Total liabilities and stockholders' equity	*	39,975,471	\$	32,704,905

The accompanying notes are an integral part of these financial statements.

#### 15. QUARTERLY FINANCIAL SUMMARY (UNAUDITED)

Following is a summary of the unaudited interim results of operations for each quarter in the years ended November 6, 2004 and November 1, 2003.

	First	Second	Third	Fourth
Year ended November 6, 2004				
Net sales	\$ 10,198,241	\$ 13,112,600	\$ 12,310,878	\$ 14,396,823
Cost of goods sold	7,611,701	9,778,658	9,070,731	10,552,802
Net income	783,881	1,153,357	1,220,138	1,475,433
Earnings per share				
Basic	0.19	0.29	0.30	0.37
Diluted	0.19	0.28	0.30	0.36
Dividends per common share	0.10	-	-	-
Year ended November 1, 2003				
Net sales	\$ 8,482,415	\$ 8,354,762	\$ 9,465,179	\$ 12,926,800
Cost of goods sold	6,258,985	6,127,236	7,167,499	9,808,477
Net income	600,584	677,231	633,730	1,166,934
Earnings per share				
Basic	0.15	0.17	0.16	0.29
Diluted	0.15	0.17	0.16	0.29

The sum of quarterly earnings per share amounts does not necessarily equal earnings per share for the year. The Company historically records the increase in cash surrender value related to its life insurance policies on the Company's president during the fourth quarter. Accordingly, the Company recorded credits of approximately \$111,000, \$91,000 and \$90,000 in fiscal years 2004, 2003 and 2002, respectively, to insurance expense in the fourth quarter of the respective years. In addition, the receipt of stock during fiscal year 2003 in connection with the demutualization of an insurance company in the amount of approximately \$168,000 was recorded as other income during the fourth quarter of fiscal year 2003.

#### 16. SUBSEQUENT EVENT (UNAUDITED)

Subsequent to year-end, the Company's Board of Directors declared an annual cash dividend of \$0.20 per common share, payable on January 14, 2005 to stockholders of record as of January 3, 2005.

The weighted-average assumptions used in the Black-Scholes model were as follows:

	Stock Option Granted in Fiscal Year				
	2004	2003	2002		
Risk-free interest rate	3.3%	3.3%	4.7%		
Expected volatility of stock	45%	45%	45%		
Dividend yield	1.1%	0%	0%		
Expected option life	2 – 4 years	2 – 4 years	2 – 4 years		

#### 13. EMPLOYEE BENEFIT PLAN

The Company has a defined contribution retirement plan (the "Plan") qualifying under Section 401(k) of the Internal Revenue Code. The Plan covers employees who have met certain service requirements. The Company makes a matching contribution of 15% of an employee's contribution up to a maximum of 3% of an employee's compensation. The Company's contribution charged to operations was approximately \$24,000, \$23,000 and \$6,000 in fiscal years 2004, 2003 and 2002, respectively.

#### 14. COMMITMENTS AND CONTINGENT LIABILITIES

#### **OPERATING LEASES**

The Company leases the property for the Prestige retail sales centers from various unrelated entities under operating lease agreements expiring through November 2006. The Company also leases certain equipment under unrelated operating leases. These leases have varying renewal options. Total rent expense for operating leases, including those with terms of less than one year, amounted to approximately \$575,000, \$639,000 and \$585,000 in fiscal years 2004, 2003 and 2002, respectively.

Future minimum payments by year and in the aggregate, under the aforementioned leases and other non-cancelable operating leases with initial or remaining terms in excess of one year, as of November 6, 2004 are as follows:

#### Fiscal Year Ending

2005	231,000
2006	32,000
2007	14.000

#### REPURCHASE AGREEMENTS

The Company is contingently liable under terms of repurchase agreements covering dealer floor plan financing arrangements. These arrangements, which are customary in the industry, provide for the repurchase of homes sold to dealers in the event of default on payments by the dealer to the dealer's financing source. The contingent liability under these agreements amounted to approximately \$1,363,000 and \$1,900,000 at November 6, 2004 and November 1, 2003, respectively. The risk of loss is spread over numerous dealers and financing institutions and is further reduced by the resale value of any homes which may be repurchased. There were no homes repurchased in fiscal years 2004, 2003 or 2002.

#### OTHER CONTINGENT LIABILITIES

Certain claims and suits arising in the ordinary course of business have been filed or are pending against the Company. In the opinion of management, the ultimate outcome of these matters will not have a material adverse effect on the Company's financial position, results of operations or cash flows.

Information with respect to options granted at November 6, 2004 is as follows:

	Number of Shares	Stock Option Price Range	Weighted Average Exercise Price
Outstanding at 11/3/2001	230,190	\$ 5.50 - 12.81	\$ 8.12
Granted Exercised	8,950 -	8.30	8.30
Canceled	(23,980)	7.73 - 12.81	8.62
Outstanding at 11/2/2002	215,160	5.50 - 12.81	8.10
Granted	11,550	8.83	8.83
Exercised	(19,635)	7.73	7.73
Canceled	(6,515)	5.50 - 12.81	7.93
Outstanding at 11/1/2003	200,560	5.50 - 12.81	8.18
Granted	17,200	11.42	11.42
Exercised	(20,302)	5.50 - 17.61	10.17
Canceled	(3,650)	8.30 - 11.42	10.64
Outstanding at 11/6/2004	193,808	\$ 5.50 - 11.42	\$ 8.26

The following table summarizes information about the Plan's stock options at November 6, 2004:

	Op	Options Outstanding			Options E	xercis	sable
 ercise Prices	Shares Outstanding	Weighted Average Remaining Contractual Life (years)	Α	eighted verage cise Price	Shares Outstanding	A	eighted verage cise Price
\$ 5.50	2,200	1	\$	5.50	2,200	\$	5.50
6.00	5,183	2		6.00	5,183		6.00
8.03	153,500	2		8.03	153,500		8.03
8.30	6,825	3		8.30	6,825		8.30
8.83	11,550	4		8.83	11,550		8.83
11.42	14,550	5		11.42			11.42
	193,808	2	\$	8.26	179,258	\$	8.00

The fair value of each option is determined using the Black-Scholes option-pricing model which values options based on the stock price at the grant date, the expected life of the option, the estimated volatility of the stock, expected dividend payments, and the risk-free interest rate over the expected life of the option. The dividend yield was calculated by dividing the current annualized dividend by the option exercise price for each grant. The expected volatility was determined considering stock prices for the fiscal year the grant occurred and prior fiscal years, as well as considering industry volatility data. The risk-free interest rate was the rate available on zero coupon U.S. government obligations with a term equal to the remaining term for each grant. The expected life of the option was estimated based on the exercise history from previous grants.

These amounts are included in the accompanying consolidated balance sheets under the following captions:

	2004	2003
Current assets: Deferred tax assets	\$ 392,594	\$ 485,716
Non-current assets:  Deferred tax assets  Non-current liabilities:	**	15,050
Deferred tax liabilities	 (152,630)	 
Net deferred tax asset	\$ 239,964	\$ 500,766

The Company believes that it is more likely than not that the net deferred tax assets of \$239,964 at November 6, 2004 will be realized on future tax returns, primarily from the generation of future taxable income.

#### 10. FINANCING AGREEMENTS

#### **REVOLVING CREDIT AGREEMENT**

The Company maintains a revolving credit agreement (the "Agreement") with a bank which provides for borrowings of up to \$4,000,000. The Agreement provides for interest at the bank prime rate less 0.5% (3.50% at November 6, 2004) on the outstanding balance. The Agreement is uncollateralized, due on demand and includes certain restrictive covenants relating to tangible net worth and acquiring new debt. There are no commitment fees or compensating balance arrangements associated with the Agreement. At November 6, 2004 and November 1, 2003, there were no borrowings outstanding under the Agreement.

#### 11. STOCKHOLDERS' EQUITY

Authorized preferred stock may be issued in series with rights and preferences designated by the Board of Directors at the time it authorizes the issuance of such stock. The Company has never issued any preferred stock. Treasury stock is recorded at cost and is presented as a reduction of stockholders' equity in the accompanying consolidated financial statements. The Company repurchased 0, 29,700, and 127,225 shares of its common stock during fiscal years 2004, 2003 and 2002, respectively. These shares were acquired for general corporate purposes. The Company reissued 20,302 and 22,731 shares of treasury stock during fiscal years 2004 and 2003, respectively, for employee stock option exercises and the payment of employee benefit plan expenses.

#### 12. STOCK OPTION PLAN

During fiscal 1996, the Company's Board of Directors adopted a stock incentive plan (the "Plan"), which authorizes the issuance of options to purchase common stock. The Plan provides for the issuance of options to purchase up to 495,000 shares of common stock to employees and directors. Options granted are exercisable after one or more years and expire no later than six to ten years from the date of grant or upon termination of employment, retirement or death. Options available for future grant were 301,192 and 294,440 at November 6, 2004 and November 1, 2003. Options were held by 13 persons at November 6, 2004.

#### 9. INCOME TAXES

The provision for income taxes for the years ended November 6, 2004, November 1, 2003 and November 2, 2002 consists of the following:

	2004	2003	2002
Current tax expense: Federal State	\$ 1,766,200 364,300 2,130,500	\$ 1,366,600 157,800 1,524,400	\$ 1,414,000 150,200 1,564,200
Deferred tax expense	269,500	130,600	110,800
Provision for income taxes	\$ 2,400,000	\$ 1,655,000	\$ 1,675,000

The following table shows the reconciliation between the statutory federal income tax rate and the actual provision for income taxes for the years ended November 6, 2004, November 1, 2003 and November 2, 2002:

	2004	2003	2002
Provision - federal statutory tax rate Increase (decrease) resulting from:	\$ 2,391,200	\$ 1,609,400	\$ 1,620,000
State taxes, net of federal tax benefit Permanent differences:	250,000	115,000	173,000
Tax exempt interest	(118,000)	(75,500)	(60,500)
Other	(123,200)	6,100	(57,500)
Provision for income taxes	\$ 2,400,000	\$ 1,655,000	\$ 1,675,000

The types of temporary differences between the tax bases of assets and liabilities and their financial reporting amounts and the related deferred tax assets and deferred tax liabilities are as follows:

	2004		2003
Gross deferred tax assets:			
Allowance for doubtful accounts	\$ 87,30	00 \$	87,300
Inventories	52,70	00	54,000
Other assets	182,99	94	336,300
Accrued expenses	69,60	00	62,100
Total deferred tax assets	392,59	94	539,700
Gross deferred tax liabilities:			
Depreciation	(130,93	30)	(38,934)
Amortization	(21,70	00)	
Net deferred tax asset	\$ 239,96	34 \$	500,766

#### 6. GOODWILL

Effective November 3, 2002, the Company adopted FAS 142, Goodwill and Other Intangible Assets. Under FAS 142, goodwill is no longer amortized but rather tested for impairment annually or more frequently if events or changes in circumstances indicate that the asset might be impaired. This new approach requires the use of valuation techniques and methodologies significantly different from the undiscounted cash flow policy previously followed by the Company.

The goodwill was tested for impairment during the first quarters of fiscal years 2004 and 2003 and as a result of these valuation processes, the Company concluded that there was no impairment of goodwill.

Prior to the adoption of FAS 142, the Company amortized goodwill on a straight-line basis over 15 years. Had the Company accounted for goodwill consistent with the provisions of FAS 142 in prior years, the Company's net income, basic and diluted earnings per share would have been affected as follows:

	Fiscal Years Ended				
	2004	2003	2002		
Net income, as reported Add: goodwill amortization,	\$ 4,632,809	\$ 3,078,479	\$ 3,134,902		
net of tax		<del>-</del> _	18,900		
Adjusted net income	\$ 4,632,809	\$ 3,078,479	\$ 3,153,802		

There would have been no effect on basic or diluted earnings per share except for basic earnings per share in fiscal 2002 would have been \$0.77 vs. \$0.76 actual had the Company accounted for goodwill consistent with the provisions of FAS 142 in prior years.

#### 7. OTHER ASSETS

Other assets at November 6, 2004 and November 1, 2003 are comprised of the following:

	2004	2003
Cash surrender value of life insurance Receivable from officer for life	\$ 1,690,174	\$1,579,173
insurance premiums (see Note 3)	-	597,024
Goodwill, net (see Note 6)	 298,708	298,708
	\$ 1,988,882	\$2,474,905

#### 8. ACCRUED EXPENSES AND OTHER CURRENT LIABILITIES

Accrued expenses and other current liabilities at November 6, 2004 and November 1, 2003 are comprised of the following:

	2004	2003		
Accrued sales taxes Accrued volume rebate Accrued warranty expense	\$ 344,490 199,475 185,000	\$	149,481 204,243 165,000	
Other accrued expenses	 248,883 977,848	\$	238,774 757,498	

The following is summarized financial information of the Company's joint venture:

	2004	2003	2002
Total Assets	\$ 11,284,661	\$ 6,518,794	\$ 1,916,112
Total Liabilities	\$ 9,017,437	\$ 4,163,661	\$ -
Total Equity	\$ 2,267,224	\$ 2,355,133	\$ 1,916,112
Net Income	\$ 685,018	\$ 440,296	\$ 582,162

Distributions received from the joint venture amounted to \$100,500, \$36,400 and \$73,200 in fiscal years 2004, 2003 and 2002, respectively. In addition, during fiscal year 2004, \$250,000 was transferred for participation in the finance revenue sharing agreement.

#### Finance Revenue Sharing Agreement

During fiscal 2004, the Company transferred \$250,000 from its existing joint venture in Majestic 21 in order to participate in a finance revenue sharing agreement with a corporation who is also the Company's joint venture partner in Majestic 21. In connection with this revenue sharing agreement, mortgage financing will be provided on manufactured homes sold through the Company's retail sales centers to customers who qualify for such mortgage financing.

#### 4. INVENTORIES

Inventories at November 6, 2004 and November 1, 2003 are summarized as follows:

	2004	2003
Raw materials	\$ 818,762	\$ 680,036
Work-in-process	126,169	109,947
Finished homes	5,597,646	5,272,867
Pre-owned manufactured homes	240,833	401,728
Model home furniture	 125,147	 93,081
	\$ 6,908,557	\$ 6,557,659

The finished homes, pre-owned manufactured homes and model home furniture are maintained at the Prestige retail sales centers.

#### 5. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment, along with their estimated useful lives and related accumulated depreciation, as of November 6, 2004 and November 1, 2003 are summarized as follows:

	Range of Lives in Years	2004	2003
Land	-	\$ 1,235,247	\$ 1,235,247
Land and leasehold improvements	10-20	536,159	528,874
Buildings and improvements	15-40	2,215,164	2,101,623
Machinery and equipment	3-10	1,221,716	1,002,362
Furniture and fixtures	3-10	613,680	576,159
		5,821,966	5,444,265
Less accumulated depreciation		(2,556,924)	(2,307,759)
		\$ 3,265,042	\$ 3,136,506

Depreciation expense totaled approximately \$289,000, \$232,000 and \$207,000 for fiscal years 2004, 2003 and 2002, respectively.

Contractual maturities of "held-to-maturity" debt securities at November 6, 2004 and November 1, 2003 were as follows:

	November 6, 2004		Novemb	per 1, 2003		
	Cost	Estimated Fair Value	Cost	Estimated Fair Value		
Due in less than one year	\$ 500,000	\$ 500,000	\$ 125,896	\$ 125,559		
Due in 1 - 5 years	5,202,592	5,237,826	3,049,120	3,039,947		
Due in 5 - 10 years	3,139,790	3,181,144	2,200,705	2,222,436		
	\$ 8,842,382	\$ 8,918,970	\$ 5,375,721	\$ 5,387,942		

There were no sales of "available-for-sale" securities during the fiscal years 2004 or 2003.

A summary of the carrying values and balance sheet classification of all investments in debt and equity securities including "held-to-maturity" and "available-for-sale" securities disclosed above was as follows:

		vember 6, 2004	November 1, 2003		
Held-to-maturity debt securities	\$	500,000	\$	125,896	
Available-for-sale equity securities		277,042		216,654	
Short-term investments		777,042		342,550	
Available-for-sale debt securities included in cash & cash equivalents		7,160,000		8,815,000	
Held-to-maturity debt securities included in long-term investments		8,342,382		5,249,825	
Total investments	\$	16,279,424	\$	14,407,375	

#### 3. RELATED PARTY TRANSACTIONS

#### RECEIVABLE FROM OFFICER FOR LIFE INSURANCE PREMIUMS

In previous years, the Company had funded premiums for the President on two split-dollar life insurance policies with a face value of \$1,000,000. These policies insure the President and name his family as beneficiaries. The cumulative premiums advanced under these arrangements amounted to approximately \$597,000 at November 1, 2003 and November 2, 2002. The advances were non-interest bearing. Net cash surrender value of approximately \$1,128,000 and \$1,062,000 at November 1, 2003 and November 2, 2002, respectively, was pledged to the Company as collateral for advances under this arrangement. These advances of approximately \$597,000 were repaid to the Company during fiscal year 2004.

#### **AFFILIATED ENTITIES**

TLT, Inc.

The President and Chairman of the Board of Directors ("President") and the Executive Vice President each own 50% of the stock of TLT, Inc. TLT, Inc. is the general partner of limited partnerships which are developing manufactured housing communities in Central Florida (the "TLT Communities"). The President owns between a 24.75% and a 49.5% direct and indirect interests in each of these limited partnerships. The Executive Vice President owns between a 49.5% and a 57.75% direct and indirect interests in each of these limited partnerships. The TLT Communities have purchased manufactured homes exclusively from the Company since 1990.

Beginning in 1990 and continuing into 1993, the Company made advances to TLT, Inc. to fund working capital needs of the TLT Communities in return for exclusive sales rights at these communities. These advances are non-interest bearing and were fully reserved in fiscal 1991. TLT paid approximately \$0, \$0, and \$321,000 to the Company to reduce these outstanding advances in fiscal 2004, 2003 and 2002, respectively. The amounts collected have been recorded as a gain on recovery of the fully reserved TLT, Inc. note receivable in the accompanying consolidated financial statements. The balance of the reserved advances at November 6, 2004 and November 1, 2003 was approximately \$232,000.

Investment in Joint Venture - Majestic 21

During fiscal 1997, the Company contributed \$250,000 for a 50% interest in a joint venture engaged in providing mortgage financing on manufactured homes. This investment is accounted for under the equity method of accounting.

In December 2004, the FASB issued SFAS No. 123R, Share-Based Payment, ("FAS 123R"), which requires that the cost resulting for all share-based payment transactions be recognized in the financial statements. This Statement requires a public entity to measure the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award (with limited exceptions). That cost will be recognized over the period during which an employee is required to provide service in exchange for the award—the requisite service period (usually the vesting period). No compensation cost is recognized for equity instruments for which employees do not render the requisite service. Employee share purchase plans will not result in recognition of compensation cost if certain conditions are met; those conditions are much the same as the related conditions in FAS 123. The provisions of FAS 123R are effective as of the beginning of the first interim or annual reporting period that begins after June 15, 2005. The Company does not expect this new standard to have a material effect on its consolidated financial position or results of operations.

#### 2. INVESTMENTS

Investments in "held-to-maturity" and "available-for-sale" debt and equity securities at November 6, 2004 and November 1, 2003 were as follows:

	November 6, 2004					
		(	Gross	- <u>-</u> -	Gross	
		Un	realized	Ų	nrealized	Estimated
	Cost		Gains		Losses	Fair Value
Held-to-maturity securities (carried at amortized cost):						
Municipal securities	\$ 8,842,382	\$	89,655	\$	(13,067)	\$ 8,918,970
Available-for-sale securities (carried at fair value):  Debt securities classified as						
cash equivalents	7,160,000		_		-	7,160,000
Equity securities in a public company	165,519		111,523			277,042
Total investments	\$ 16,167,901	\$	201,178	\$	(13,067)	\$ 16,356,012
			Novemb	er 1, 2		
			Gross		Gross	
		Un	realized	U	nrealized	Estimated
	Cost		Gains		Losses	Fair Value
Held-to-maturity securities (carried at amortized cost):						
Municipal securities	\$ 5,375,721	\$	31,487	\$	(19,266)	\$ 5,387,942
Available-for-sale securities (carried at fair value):  Debt securities classified as						
cash equivalents	8,815,000		_		_	8,815,000
Equity securities in a public company	165,519		51,135			216,654
Total investments	\$ 14,356,240	\$	82,622	\$	(19,266)	\$ 14,419,596

The fair values were estimated based on quoted market prices using current market rates at each respective period end.

between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment.

#### **EARNINGS PER SHARE**

These financial statements include "basic" and "diluted" earnings per share information for all periods presented. Basic earnings per share is calculated by dividing net income by the weighted-average number of shares outstanding. Diluted earnings per share is calculated by dividing net income by the weighted-average number of shares outstanding, adjusted for dilutive common shares. Diluted earnings per share calculations include dilutive common share stock options of 99,540, 25,572 and 22,716 for fiscal years 2004, 2003 and 2002, respectively. Stock options to purchase –0–, 7,810 and 113,251 shares of common stock for the fiscal years 2004, 2003, and 2002, respectively, were not included in the computation of diluted earnings per share because their inclusion would have been anti-dilutive.

#### **CONCENTRATION OF CREDIT RISK**

The Company's customers are concentrated in the State of Florida. One customer, a multi-park owner, accounted for over 13%, 12% and 11% of the Company's sales during the fiscal years ended 2004, 2003 and 2002, respectively. The Company had an approximate \$1,771,000 and \$1,807,000 receivable balance with this customer at November 6, 2004 and November 1, 2003, respectively. There were no other customers that accounted for over 10% of the Company's sales during fiscal years 2004, 2003 or 2002.

#### SHIPPING AND HANDLING COSTS

Net sales include the revenue related to shipping and handling charges billed to customers. The related costs associated with shipping and handling are included as a component of cost of goods sold.

#### **COMPREHENSIVE INCOME**

Comprehensive income includes net income as well as additional other comprehensive income. The Company's other comprehensive income consists of unrealized gains on available-for-sale securities, net of tax.

#### RECENT ACCOUNTING PRONOUNCEMENTS

In December 2003, the Financial Accounting Standards Board ("FASB") issued FASB Interpretation 46R, Consolidation of Variable Interest Entities ("FIN 46R") which was generally effective as of March 31, 2004. Variable interest entities ("VIE's") are primarily entities that lack sufficient equity to finance their activities without additional support from other parties or whose equity holders lack adequate decision making ability. All VIE's with which the Company is involved must be evaluated to determine the primary beneficiary of the risks and rewards of the VIE. The primary beneficiary is required to consolidate the VIE for financial reporting purposes.

Upon adoption of FIN 46R, the Company has concluded that its equity investments do not require consolidation as either they are not VIE's, or in the event that they are VIE's, the Company is not the primary beneficiary. The VIE's identified do not involve any material exposure to the Company.

In December 2003, the Securities and Exchange Commission (SEC) issued Staff Accounting Bulletin (SAB) No. 104, "Revenue Recognition," which revises or rescinds portions of the interpretive guidance included in SAB No. 101, "Revenue Recognition in Financial Statements," in order to make the guidance consistent with authoritative accounting and auditing guidance and with SEC rules and regulations. The principal revisions relate to the rescission of material no longer necessary because of private sector developments in United States generally accepted accounting principles. The adoption of SAB No. 104 did not have any impact on the Company's consolidated financial position or results of operations.

In November 2004, the FASB issued SFAS 151, Inventory Costs — an amendment of ARB No. 43, Chapter 4 ("FAS 151"). FAS 151 amends the guidance in Accounting Research Bulletin (ARB) No. 43, Chapter 4, to clarify the accounting for abnormal amounts of idle facility expense, freight, handling costs, and wasted material (spoilage). FAS 151 requires that these costs be recognized as current period charges regardless of whether they are abnormal. In addition, FAS 151 requires that allocation of fixed production overheads to the costs of manufacturing be based on the normal capacity of the production facilities. The provisions of FAS 151 are effective for inventory costs incurred during fiscal years beginning after June 15, 2005. The Company does not expect this new standard to have a material effect on its consolidated financial position or results of operations.

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#### FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying amount of cash and cash equivalents, accounts receivable, accounts payable and accrued expenses approximates fair value because of the short maturity of those instruments. The carrying amount and fair market value of the Company's investments at November 6, 2004 and November 1, 2003 are as follows:

	2004		 2003		
Carrying amount Fair value	\$	9,119,424 9,196,012	\$ 5,592,375 5,604,596		

#### STOCK-BASED COMPENSATION

SFAS No. 123, Accounting for Stock-Based Compensation ("FAS 123"), encourages the use of a fair-value method of accounting for stock-based awards under which the fair value of stock options is determined on the date of grant and expensed over the vesting. As allowed by FAS 123, we have elected to account for our stock-based compensation plans under an intrinsic value method that requires compensation expense to be recorded only if, on the grant date, the current market price of our common stock exceeds the exercise price the employee must pay for the stock. Our policy is to grant stock options at the fair market value of our underlying stock at the date of grant.

The Company has adopted the disclosure-only provisions of FAS 123. Accordingly, no compensation cost has been recognized for the stock option plans. Had compensation cost for the Company's Plan been determined based on the fair value at the grant date, as prescribed by FAS 123, the Company's net income and earnings per share would have been as follows:

	2	2004	200	03	20	02
Net income, as reported Add: Stock-based employee expense included in	\$ 4,6	532,809	\$ 3,07	8,479	\$ 3,13	34,902
net income, net of related tax effects  Deduct: Total stock-based employee compensation		-	1	8,424		-
expense determined under fair value based method net related tax effects		<u>(19,954)</u>	(3	2,468)	(2	27,532)
Pro forma net income	\$ 4,6	512,855	\$ 3,06	4,435	\$ 3,10	7,370
Basic earnings per share:						
As reported	\$	1.15	\$	0.77	\$	0.76
Pro forma	\$	1.15	\$	0.77	\$	0.76
Diluted earnings per share:						
As reported	\$	1.13	\$	0.77	\$	0.76
Pro forma	\$	1.12	\$	0.76	\$	0.75

#### REBATE PROGRAM

The Company has a rebate program for all dealers which pays rebates based upon sales volume to the dealers. Volume rebates are recorded as a reduction of sales in the accompanying consolidated financial statements. The rebate liability is calculated and recognized as eligible homes are sold based upon factors surrounding the activity and prior experience of specific dealers and is included in accrued expenses in the accompanying consolidated balance sheets (see Note 8).

#### **ADVERTISING**

Advertising for Prestige retail sales centers consists primarily of newspaper, radio and television advertising. All costs are expensed as incurred. Advertising expense amounted to approximately \$455,000, \$470,000 and \$472,000 for fiscal years 2004, 2003 and 2002, respectively.

#### **INCOME TAXES**

The Company accounts for income taxes utilizing the asset and liability method. This approach requires the recognition of deferred tax assets and liabilities for the expected future tax consequences attributable to temporary differences

and carried at fair value. Unrealized gains on the available-for-sale securities, net of taxes, are recorded in accumulated other comprehensive income.

The Company continually reviews its investments to determine whether a decline in fair value below the cost basis is other than temporary. If the decline in fair value is judged to be other than temporary, the cost basis of the security is written down to fair value and the amount of the write-down is included in the accompanying consolidated statements of income.

#### **INVENTORIES**

Inventories are carried at the lower of cost or market. Cost of finished home inventories is determined on the specific identification method. Other inventory costs are determined on a first-in, first-out basis.

#### PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment are stated at cost and depreciated over their estimated useful lives using the straight-line method. Routine maintenance and repairs are charged to expense when incurred. Major replacements and improvements are capitalized. Gains or losses are credited or charged to earnings upon disposition.

#### OTHER INVESTMENTS

The Company owns a 50% interest in a joint venture, Majestic 21, engaged in providing mortgage financing on manufactured homes. This investment is accounted for using the equity method of accounting (see Note 3). The Company also participates in a finance revenue sharing agreement with a corporation in providing mortgage financing on manufactured homes sold through the Company's retail sales centers. In connection with the finance revenue sharing agreement, the Company has made a deposit of \$250,000, which is included in other investments in the accompanying consolidated balance sheets.

#### IMPAIRMENT OF LONG-LIVED ASSETS

In the event that facts and circumstances indicate that the carrying value of a long-lived asset may be impaired, an evaluation of recoverability is performed by comparing the estimated future undiscounted cash flows associated with the asset to the asset's carrying amount to determine if a write-down is required. If such evaluations indicate that the future undiscounted cash flows of certain long-lived assets are not sufficient to recover the carrying value of such assets, the assets are adjusted to their fair values.

#### **GOODWILL - ADOPTION OF FAS STATEMENT 142**

Goodwill represents the excess of the purchase price paid over the fair value of the net assets acquired in connection with business acquisitions. The Company adopted SFAS No. 142, Goodwill and Other Intangible Assets, ("FAS 142") effective November 3, 2002. FAS 142 requires the Company to compare the fair value of the net assets underlying all acquisition-related goodwill on a reporting unit basis to its carrying amount on an annual basis to determine if there is potential goodwill impairment. If the fair value of the reporting unit is less than its carrying value, an impairment loss is recorded to the extent that the fair value of goodwill within the reporting unit is less than its carrying value. The approach to evaluating the recoverability of goodwill as outlined in FAS 142 requires the use of valuation techniques utilizing estimates and assumptions about projected future operating results and other variables. FAS 142 also requires entities to discontinue the amortization of goodwill, including amortization of goodwill acquired in past business combinations. Accordingly, the Company no longer amortized goodwill beginning in fiscal year 2003 (see Note 6).

At November 6, 2004 and November 1, 2003, goodwill, net of accumulated amortization, totaled \$298,708. Accumulated amortization of goodwill totaled \$185,669 at November 6, 2004 and November 1, 2003. Amortization of goodwill totaled \$29,000 for fiscal year 2002.

#### **WARRANTY COSTS**

The Company provides for a warranty as the manufactured homes are sold. Amounts related to these warranties for fiscal years 2004, 2003, and 2002 are as follows:

	2004	2003	2002
Beginning accrued warranty expense	\$ 165,000	\$ 165,000	\$ 165,000
Less: reduction for payments	(626,300)	(492,400)	(456,800)
Plus: additions to accrual	646,300	492,400	456,800
Ending accrued warranty expense	\$ 185,000	\$ 165,000	\$ 165,000

#### I. REPORTING ENTITY AND SIGNIFICANT ACCOUNTING POLICIES

#### **DESCRIPTION OF BUSINESS AND PRINCIPLES OF CONSOLIDATION**

The consolidated financial statements include the accounts of Nobility Homes, Inc. ("Nobility"), its wholly-owned subsidiary, Prestige Home Centers, Inc. ("Prestige") and Prestige's wholly-owned subsidiaries, Mountain Financial, Inc., an independent insurance agency and mortgage broker, and Majestic Homes, Inc., (collectively the "Company"). The Company is engaged in the manufacture and sale of manufactured homes to various dealerships, including its own retail sales centers, and manufactured housing communities throughout Florida. The Company has two manufacturing plants located in and near Ocala, Florida. Prestige currently operates seventeen Florida retail sales centers: Ocala (3), Tallahassee, St. Augustine, Tampa, Chiefland, Lake City, Auburndale, Jacksonville, Hudson, Inverness, Fort Walton, Pace, Tavares, Panama City, and Yulee.

All intercompany accounts and transactions have been eliminated in consolidation.

#### **FISCAL YEAR**

The Company's fiscal year ends on the first Saturday on or after October 31. The year ended November 6, 2004 consisted of a fifty-three week period and the years ended November 1, 2003 and November 2, 2002 consisted of fifty-two week periods.

#### **REVENUE RECOGNITION**

The Company recognizes revenue for its retail sales upon the occurrence of the following:

- Its receipt of a down payment (or with cash sales, its receipt of total payments),
- Completion of the home,
- Title having passed to the retail home buyer,
- Funds having been deposited in the company's account,
- · The home having been delivered and set up at the retail home buyer's site, and
- Completion of any other significant obligations.

The Company recognizes revenue to independent dealers upon receiving wholesale floor plan financing or establishing retail credit approval for terms, shipping of the home, and transferring title and risk of loss to the independent dealer. For wholesale shipments to independent dealers, the Company has no obligation to set up the home or to complete any other significant obligations.

Through its wholly-owned subsidiary, Mountain Financial, Inc., an independent insurance agency and mortgage broker, the Company offers credit life and homeowners insurance, service warranty products, and brokering of mortgage loans to the retail home buyer.

Approximately 56%, 48% and 42% of the Company's installment sales contracts in fiscal years 2004, 2003 and 2002, respectively, which are normally payable over 84 to 360 months, are financed by Majestic 21, the Company's joint venture financing partnership (see Note 3).

#### **USE OF ESTIMATES**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### CASH AND CASH EQUIVALENTS

The Company considers all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents. As of November 6, 2004 and November 1, 2003, approximately \$11,161,000 and \$8,815,000, respectively, of the cash and cash equivalents were held in the form of certificates of deposit and governmental securities. All of the governmental securities are held by one trustee bank, are backed by letters of credit provided by the issuers and are due on demand at the original purchase price paid by the Company.

#### **INVESTMENTS**

The Company's investments consist of municipal and other debt securities as well as equity securities of a public company. Investments with maturities of less than one year are classified as short-term investments. Debt securities that the Company has the positive intent and ability to hold until maturity are accounted for as "held-to-maturity" securities and are carried at amortized cost. The Company's equity investment in a public company is classified as "available-for-sale"

### **CONSOLIDATED STATEMENTS OF CASH FLOWS**

For the years ended November 6, 2004, November 1, 2003 and November 2, 2002

		2004		2003		2002
Cash flows from operating activities:	•		•	0.070.470	•	0.404.000
Net income	\$	4,632,809	\$	3,078,479	\$	3,134,902
Adjustments to reconcile net income to net cash provided by operating activities:						
Depreciation and amortization		288,942		232,377		236,176
Deferred income taxes		318,438		130,634		110,800
Undistributed earnings in joint venture - Majestic 21		(342,509)		(220,148)		(291,081)
Distributions from joint venture - Majestic 21		100,500		36,400		73,200
Loss on disposal of property, plant and equipment		2,775		-		-
Increase in cash surrender value of life insurance		(111,001)		(91,480)		(89,529)
Payment of employee benefit plan expenses						
with treasury stock		-		28,345		-
Gain on recovery of TLT, Inc. note receivable		-		-		(320,764)
Decrease (increase) in:		220 070		(4.004.047)		(700 000)
Accounts receivable Inventories		226,679 (350,898)		(1,021,647) 31,417		(700,336) 1,017,835
Prepaid expenses and other current assets		103,835		(132,885)		(106,192)
(Decrease) increase in:		100,000		(102,000)		(100,132)
Accounts payable		9,166		306,602		64,151
Accrued compensation		507,035		(179,338)		293,216
Accrued expenses and other current liabilities		220,350		39,798		154,310
Income taxes payable		(272,938)		890,675		(325,553)
Customer deposits		2,097,014		1,113,368		(486,051)
Net cash provided by operating activities		7,430,197		4,242,597		2,765,084
Cash flows from investing activities:						
Purchase of investments		(3,591,860)		(5,556,859)		-
Proceeds from maturity of investments		125,000		-		-
Proceeds from repayment of receivable from officer		597,024 (420,253)		- (420 797)		- (520 427)
Purchase of property, plant and equipment Collection of TLT, Inc. note receivable		(420,233)		(420,787)		(529,437) 320,764
Net cash used in investing activities		(3,290,089)	_	(5,977,646)		(208,673)
		(3,230,003)		(3,317,040)		(200,070)
Cash flows from financing activities:  Payment of cash dividends		(401,100)				
Proceeds from exercise of employee stock options		207,576		155,244		_
Purchase of treasury stock		207,070		(260,158)		(1,079,712)
Net cash used in financing activities		(193,524)		(104,914)		(1,079,712)
Increase (decrease) in cash and cash equivalents		3,946,584		(1,839,963)		1,476,699
Cash and cash equivalents at beginning of year		10,641,748		12,481,711		11,005,012
Cash and cash equivalents at end of year	\$	14,588,332	\$	10,641,748	\$	12,481,711
Supplemental disclosure of cash flow information						
Income taxes paid	\$	2,292,000	\$	620,000	\$	2,227,000
Interest paid	\$	<del></del>	\$	<del></del>	\$	
Non-cash investing and financing activities:						
Income tax reduction due to the exercise of employee stock options	\$	75,752	\$		\$	
	φ	13,132	Φ		Φ	
Receipt of stock in connection with demutualization	Œ		æ	167 020	æ	
of insurance company	\$	<del></del>	_\$	167,930	\$	<del></del>

The accompanying notes are an integral part of these financial statements.

# CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

For the years ended November 6, 2004, November 1, 2003 and November 2, 2002

	Common Stock Shares	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income	Treasury Stock	Total
				_			
Balance at 11/3/2001	4,144,438	\$ 536,491	\$ 8,629,144	\$ 19,286,981	\$ -	\$ (6,728,914)	\$ 21,723,702
Purchase of	(107.005)					(1 000 010)	// ATA T/A
treasury stock	(127,225)	-	-	-	-	(1,079,712)	(1,079,712)
Net income				3,134,902			3,134,902
Balance at 11/2/2002 Purchase of	4,017,213	536,491	8,629,144	22,421,883	-	(7,808,626)	23,778,892
treasury stock	(29,700)	-	-	-	-	(260,158)	(260,158)
Exercise of employee							
stock options	19,635	-	(16,759)	-	=	172,003	155,244
Payment of employee							
benefit plan expenses							
with treasury stock	3,096	-	1,255	-	-	27,090	28,345
Unrealized investment							,
gains	-	_	-	-	35,516	-	35,516
Net income	-	-	-	3,078,479	-	_	3,078,479
Balance at 11/1/2003	4,010,244	536,491	8,613,640	25,500,362	35,516	(7,869,691)	26,816,318
Exercise of employee						,	
stock options	20,302	-	29,738	_	-	177,838	207,576
Unrealized investment							
gains	-	-	_	-	42,272		42,272
Cash dividends paid	-	_	-	(401,100)	· =		(401,100)
Income tax reduction				` ,			,
due to the exercise of							
employee stock options	-	-	75,752	_	_		75.752
Net income	_	_	-	4,632,809	-	-	4,632,809
Balance at 11/6/2004	4,030,546	\$ 536,491	\$ 8,719,130	\$ 29,732,071	\$ 77,788	\$ (7,691,853)	\$ 31,373,627

#### CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME

For the years ended November 6, 2004, November 1, 2003 and November 2, 2002

		2004		2003		2002
Net sales	\$	50,018,542	\$	39,229,156	\$	37,916,463
Cost of goods sold		(37,013,892)	(	29,362,197)		(28,114,834)
Gross profit		13,004,650		9,866,959		9,801,629
Selling, general and administrative expenses		(6,803,806)		(5,789,361)		(5,871,930)
Operating income		6,200,844		4,077,598		3,929,699
Other income: Interest income Undistributed earnings in joint		376,753		211,018		196,026
venture - Majestic 21  Receipt of stock in connection with  demutualization of insurance company  Gain on recovery of TLT, Inc. note		342,509		220,148 167,930		291,081
receivable  Miscellaneous		112,703		56,785		320,764 72,332
		831,965		655,881		880,203
Income before provision for income taxes		7,032,809		4,733,479		4,809,902
Provision for income taxes		(2,400,000)		(1,655,000)		(1,675,000)
Net income		4,632,809		3,078,479		3,134,902
Other comprehensive income, net of tax: Unrealized investment gains		42,272		35,516		
Comprehensive income	\$	4,675,081	\$	3,113,995	\$	3,134,902
Average shares outstanding  Basic  Diluted		4,016,797 4,116,337		3,996,424 4,021,996		4,107,748 4,130,464
Earnings per share Basic Diluted	\$ \$	1.15 1.13	\$ \$	0.77 0.77	\$ \$	0.76 0.76
Cash dividends paid per common share	\$	0.10	\$	-	\$	-

The accompanying notes are an integral part of these financial statements.

## TEDDER, JAMES, WORDEN & ASSOCIATES, P.A.

CERTIFIED PUBLIC ACCOUNTANTS & BUSINESS ADVISORS

AN INDEPENDENTLY OWNED MEMBER OF THE RSM McGladrey Network

#### Report of Independent Registered Certified Public Accounting Firm

To the Board of Directors and Stockholders of Nobility Homes, Inc.

We have audited the accompanying consolidated balance sheets of Nobility Homes, Inc. and Subsidiaries (the "Company") as of November 6, 2004 and November 1, 2003, and the related consolidated statements of income and comprehensive income, changes in stockholders' equity, and cash flows for each of the three years in the period ended November 6, 2004. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Nobility Homes, Inc. and Subsidiaries as of November 6, 2004 and November 1, 2003, and the results of their operations and their cash flows for each of the three years in the period ended November 6, 2004 in conformity with U.S. generally accepted accounting principles.

Teddy James Worden + Associates, P.A.

Orlando, Florida December 17, 2004

#### GENERAL

Nobility's primary focus is homebuyers who generally purchase their manufactured homes from retail sales centers to locate on property they own. Nobility has aggressively pursued this market through its Prestige retail sales centers. While Nobility actively seeks to make wholesale sales to independent retail dealers, its presence as a competitor limits potential sales to dealers located in the same geographic areas serviced by its Prestige sales centers.

Nobility has also aggressively targeted the retirement community market, which is made up of retirees moving to Florida and typically purchasing homes to be located on sites leased from park communities offering a variety of amenities. Sales are not limited by the presence of the Company's Prestige retail sales centers in this type of arrangement, as the retirement community sells homes only within their community.

Nobility sold 1,028 homes in fiscal 2004, of which 435 homes, representing sales of \$12,029,893, were sold to independent dealers. Nobility sold 831 homes in fiscal 2003, of which 336 homes, representing sales of \$8,427,790, were sold to independent dealers. Nobility sold 832 homes in fiscal 2002, of which 326 homes, representing sales of \$7,808,696, were sold to independent dealers. The balance of Nobility sales in fiscal 2004, 2003 and 2002, representing 72.1%, 74.7% and 71.7% of net sales, respectively, were made on a retail basis through Prestige's retail centers.

Nobility has a product line of approximately 100 active models. Although market demand can fluctuate on a fairly short-term basis, the manufacturing process is such that Nobility can alter its product mix relatively quickly in response to changes in the market. During fiscal 2004, 2003 and 2002, Nobility's product mix was affected by the number of "Special Edition" homes marketed by Prestige and by larger, more expensive multi-wide homes resulting from the availability of varied types of financing at competitive rates. Most family buyers today purchase three-, four- or five-bedroom manufactured homes, compared with the two-bedroom home that typically appeals to the retirement buyers who reside in the manufactured housing communities.

Nobility's Majestic 21 joint venture with 21<sup>st</sup> Century Mortgage Corporation provides mortgage financing to retail customers who purchase Nobility's manufactured homes at Prestige retail sales centers. This joint venture, which originates and services loans, has given Prestige more control over the financing aspect of the retail home sales process and allowed it to offer better services to its retail customers. Management believes that the joint venture gives Prestige an additional potential for profit by providing finance products to retail customers. In addition, management believes that Prestige has more input in the design of unique finance programs for prospective homebuyers, and that the joint venture has resulted in more profitable sales at its Prestige retail sales centers. In an effort to make manufactured homes more competitive with site-built housing, financing packages are available to provide (1) 30-year financing, (2) an interest rate reduction program, (3) combination land/manufactured home loans, and (4) a 5% down payment program for qualified buyers. Prestige also maintains eight outside financing sources that provide financing to retail homebuyers for its manufactured homes.

Through its wholly-owned subsidiary, Mountain Financial, Inc., an independent insurance agency and mortgage broker, Prestige offers homeowners insurance, service warranty products and brokering of mortgage loans to facilitate the home buying process for the customers of Prestige Home Centers. Mountain Financial, Inc. also provides automobile and other personal lines insurance products.

The year ended November 6, 2004 consisted of a fifty-three (53) week period and the years ended November 1, 2003 and November 2, 2002 consisted of a fifty-two (52) week periods.

#### **RESULTS OF OPERATIONS**

For fiscal years ended November 6, 2004, November 1, 2003 and November 2, 2002, results of operations are as follows. Net sales in fiscal 2004 were \$50,018,542 compared to \$39,229,156 in fiscal 2003 and \$37,916,463 in fiscal 2002. Net sales increased 27.5% in fiscal 2004, 3.5% in fiscal 2003 and 25.2% in fiscal 2002 as compared to the prior year net sales. The increased sales in fiscal 2004 was primarily due to the 42.7% increase in sales to outside dealers coupled with an increase of 23.2% in Prestige same store revenues.

Management is optimistic for fiscal year 2005, convinced that our specific geographic market is one of the best long-term growth areas in the country and because of the strong operating leverage inherent in the Company. With an improving economy, better consumer confidence, declining unemployment claims, and increasing but still low interest rates in 2005, management expects the demand for our homes to improve. Increased demand should also result from building replacement homes due to the recent hurricanes in Florida. In the near term we anticipate continued pressure on both

sales and earnings resulting from continuous price increases in lumber and oriented strand board (OSB), sheetrock, steel and oil related products and services.

Combined industry-wide shipment of multi-section and single-section homes for the first ten months of calendar 2004 declined approximately 2% from the like period last year and declined 23% in calendar 2003 and 10% in calendar 2002. Florida combined industry shipments of multi-section homes and single-section homes in the first ten months of calendar 2004 increased approximately 9% from the like period last year and declined 6% in calendar 2003 and 2% in calendar 2002. Approximately 97% of Nobility's home sales are multi-section homes.

Gross profit as a percentage of net sales was 26.0% in fiscal 2004 compared to 25.2% in fiscal 2003 and 25.9% in fiscal 2002. The increase in gross profit, as a percentage of sales, in fiscal year 2004 was primarily due to a 27.5% increase in sales and an increase in the Company's lumber surcharge to off-set higher material costs, primarily in lumber and oriented strand board (OSB), sheetrock, steel and oil-rated products and services.

Selling, general and administrative expenses as a percent of net sales were 13.6% in fiscal 2004 compared to 14.8% in fiscal 2003 and 15.5% in fiscal 2002. The decrease in selling, general and administrative expenses, as a percent of net sales, resulted from the 27.5% increase in sales which had a significant impact on selling, general and administration expenses as a percentage because most of these expenses are fixed, except for compensation expenses.

The Company earned interest on cash equivalents and investments in the amount of \$376,753 for fiscal 2004, \$211,018 for fiscal 2003 and \$196,026 for fiscal 2002. The increased interest income was primarily due to a change in the investment portfolio to long-term marketable securities to obtain a higher yield. Nobility received payments from TLT, Inc. of \$320,764 in fiscal 2002.

The Company earned from Majestic 21 \$342,509 in fiscal 2004, \$220,148 in fiscal 2003 and \$291,081 in fiscal 2002. Income reported for Majestic 21 results from the Company's 50% share in the equity in the earnings of this joint venture. Income for the joint venture fluctuates due to higher amortization of prepaid finance charges on the portfolio. The Company believes that its historical loss experience has been favorable impacted by its ability to resell foreclosed/repossessed units through its network of retail sales centers. Majestic 21 is a financing joint venture accounted for under the equity method of accounting.

As a result of the factors discussed above, earnings for fiscal 2004 were \$4,632,809 or \$1.13 per diluted share compared to \$3,078,479 or \$.77 per diluted share for fiscal 2003 and \$3,134,902 or \$.76 per diluted share for fiscal 2002.

#### LIQUIDITY AND CAPITAL RESOURCES

Cash and cash equivalents were \$14,588,332 at November 6, 2004 compared to \$10,641,748 at November 1, 2003. Short and long-term investments were \$9,119,424 at November 6, 2004 compared to \$5,592,375 at November 1, 2003. Working capital was \$16,483,939 at November 6, 2004 compared to \$14,736,228 at November 1, 2003. Nobility owns the entire inventory for its Prestige retail sales centers and does not incur any third party floor plan financing expenses. Inventories increased to \$6,908,557 at November 6, 2004 from \$6,557,659 at November 1, 2003.

Nobility paid an annual cash dividend of \$0.10 per common share for fiscal year 2003 on January 12, 2004 in the amount of \$401,100.

Nobility did not repurchased any shares of its common stock during the fiscal year 2004, but repurchased in the open market 29,700 shares of its common stock for \$260,158 during fiscal 2003.

Nobility maintains a revolving credit agreement with a major bank providing for borrowing up to \$4,000,000. At November 6, 2004 and November 1, 2003, there were no amounts outstanding under this agreement.

Consistent with normal practices, Nobility's operations are not expected to require significant capital expenditures during fiscal year 2005. Working capital requirements for any increase in the new home inventory for existing and any new retail sales centers will be met with internal sources.

#### CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The Company applies judgment and estimates, which may have a material effect in the eventual outcome of assets, liabilities, revenues and expenses, for accounts receivable, inventory and goodwill. The following explains the basis and the procedure for each asset account where judgment and estimates are applied.

#### REVENUE RECOGNITION

The Company recognizes revenue for its retail sales upon the occurrence of the following:

- its receipt of a down payment (or with cash sales, its receipt of total payments),
- · completion of the home,
- title having passed to the retail home buyer,
- · funds having been deposited into the company's account,
- the home having been delivered and set up at the retail home buyer's site, and
- · completion of any other significant obligations.

The Company recognizes sales to independent dealers upon receiving wholesale floor plan financing or establishing retail credit approval for terms, shipping of the home, and transferring title and risk of loss to the independent dealer.

#### GOODWILL

Between 1995 and 1998 the Company acquired retail sales centers using the purchase method of accounting. As a result, goodwill is reflected on the consolidated balance sheets. A valuation was performed by the Company and it was determined that the estimated fair value of the goodwill in the accounts exceeded its book value. There is no assurance that the value of the acquired sales centers will not decrease in the future due to changing business conditions.

#### **VENDOR VOLUME REBATES**

The Company receives volume rebates from its vendors based upon reaching a certain level of purchased materials during a specified period of time. Volume rebates are estimated based upon annual purchases, and are adjusted quarterly if the accrued volume rebate is applicable.

#### DEALER VOLUME REBATE

The Company pays a volume rebate to independent dealers based upon the dollar volume of homes purchased and paid for by the dealer in excess of a certain specific dollar amount during a specific time period. Dealer volume rebates are accrued when sales are recognized.

#### OFF-BALANCE SHEET ARRANGEMENTS

As part of our ongoing business, we do not participate in transactions that generate relationships with unconsolidated entities or financial partnerships, such as entities often referred to as structured finance or special purpose entities ("SPE's"), which would have been established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes. As of November 6, 2004, we are not involved in any material unconsolidated SPE transactions.

#### **CONTRACTUAL OBLIGATIONS**

The impact of our contractual obligations as of November 6, 2004 is expected to have on our liquidity and cash flow in future periods is as follows:

	Paym	Payments Due By Period			
		Less Than			
	Total	1 Year	1-3 Years		
Operating lease obligations	\$277,000	\$231,000	\$46,000		

#### FORWARD LOOKING STATEMENTS

Certain statements in this report are forward-looking statements within the meaning of the federal securities laws, including our statement that working capital requirements will be met with internal sources. Although Nobility believes that the expectations reflected in such forward-looking statements are based on reasonable assumptions, there are risks and uncertainties that may cause actual results to differ materially from expectations. These risks and uncertainties include, but are not limited to, competitive pricing pressures at both the wholesale and retail levels, increasing material costs, continued excess retail inventory, increase in repossessions, changes in market demand, changes in interest rates, availability of financing for retail and wholesale purchasers, consumer confidence, adverse weather conditions that reduce sales at retail centers, the risk of manufacturing plant shutdowns due to storms or other factors, and the impact of marketing and cost-management programs.

#### QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Certain of the Company's financial instruments are subject to market risk, including interest rate and equity price risks; however, due to the makeup of our investment portfolio this market risk is considered minimal. The Company manages its exposure to these risks through its regular operating and financing activities.

We do not engage in investing in or trading market risk sensitive financial instruments. We also do not purchase for investing, hedging, or for purposes "other than trading" financial instruments that are likely to expose us to significant market risk, whether interest rate, foreign currency, commodity price, or equity price risk. The Company's financial instruments are not currently subject to foreign currency or commodity risk. The Company has no financial instrument held for trading purposes.

We do not have any indebtedness as of November 6, 2004. If we were to borrow from our revolving credit agreement, we would be exposed to changes in interest rates. Under our current policies, we do not use interest rate derivative instruments to manage exposure to interest rate changes.

Nobility Homes, Inc. is listed on the Nasdaq National Market under the symbol NOBH. The following table shows the high and low sales prices of the Common Stock for each fiscal quarter of 2004 and 2003.

		Fiscal Year Ended					
	Novembe	r 6, 2004	Novemb	er 1, 2003			
Quarter	High	Low	High	Low			
1st	\$ 11.77	\$ 11.75	\$ 9.75	5 \$ 8.52			
2nd	17.81	16.52	9.29	7.73			
3rd	20.71	20.41	9.92	7.75			
4th	22.20	19.95	10.50	8.79			

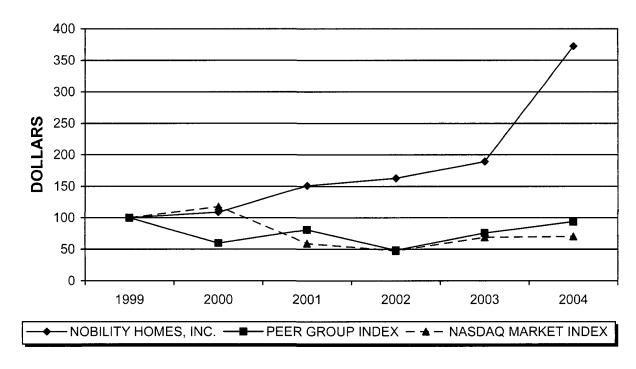
The Board of Directors declared an annual cash dividend of \$0.20 per common share for fiscal year 2004, payable January 14, 2005 to stockholders of record as of January 3, 2005. The Company paid an annual cash dividend of \$0.10 per common share for fiscal year 2003, on January 12, 2004. The payment of future cash dividends is within the discretion of the Nobility's Board of Directors and will depend, among other factors, on Nobility's earnings, capital requirements and operating and financial condition. During fiscal 2003 and 2002 no cash dividends were paid.

At January 28, 2005, the approximate number of record holders of Common Stock was 214 (not including individual participants in security position listings).

#### STOCKHOLDER RETURN PERFORMANCE

The following graph compares the Company's cumulative total stockholder return on its common stock from November 6, 1999 to November 6, 2004 with the cumulative total return of a peer group selected by the Company and the Nasdaq Market Index.

# COMPARE 5-YEAR CUMULATIVE TOTAL RETURN AMONG NOBILITY HOMES, INC., NASDAQ MARKET INDEX AND PEER GROUP INDEX



ASSUMES \$100 INVESTED ON NOVEMBER 6, 1999 ASSUMES DIVIDEND REINVESTED FISCAL YEAR ENDED NOVEMBER 6, 2004 (in thousands except per share data)

	First	Second	Third	Fourth
FISCAL YEAR 2004	Jan 31	May 1	Jul 31	Nov 6
Net sales	\$10,198	\$13,113	\$12,311	\$14,397
Gross profit	2,587	3,334	3,240	3,844
Net income	784	1,153	1,220	1,475
Earnings per share				
Basic	.19	.29	.30	.37
Diluted	.19	.28	.30	.36
Dividends per common share	.10	-	-	-
	First	Second	Third	Fourth
FISCAL YEAR 2003	Feb 1	May 3	Aug 2	Nov 1
Net sales	\$8,482	\$8,355	\$9,465	\$12,927
Gross profit	2,223	2,228	2,298	3,118
Net income	600	677	634	1,167
Earnings per share				
Basic	.15	.17	.16	.29
Diluted	.15	.17	.16	.29
	First	Second	Third	Fourth
FISCAL YEAR 2002	Feb. 2	May 4	Aug 3	Nov 2
Net sales	\$8,288	\$8,946	\$8,336	\$12,346
Gross profit	2,108	2,357	2,244	3,093
Net income	593	771	729	1,042
Earnings per share				
Basic	.14	.19	.18	.26
Diluted	.14	.19	.18	.26

Due to rounding, the sum of quarterly earnings per share amounts does not necessarily equal earnings per share for the year.

#### **GENERAL INFORMATION**

#### **EXECUTIVE OFFICES**

3741 S.W. 7th Street P.O. Box 1659 Ocala, Florida 34478 Phone (352) 732-5157 Fax (352) 732-3711 www.nobilityhomes.com

#### MANUFACTURING LOCATIONS

**OCALA PLANT** 

P.O. Box 1838 Ocala, Florida 34478 (352) 732-6110

**BELLEVIEW PLANT** 

P.O. Box 779 Belleview, Florida 34421 (352) 245-5126

#### **DIRECTORS**

Terry E. Trexler (65) Chairman of the Board and President of Nobility for more than five years; Mr. Trexler

is also President of TLT, Inc.

Thomas W. Trexler (41) Executive Vice President and Chief Financial Officer of Nobility since December

1994; President of Prestige Home Centers, Inc. since June 1995; Director of Prestige since 1993 and Vice President from 1991 to June 1995; President of Mountain Financial, Inc. since August 1992; Vice President of TLT, Inc. since

September 1991.

Richard C. Barberie (66) Vice President of Purchasing of Nobility from December 1994 until his retirement in

June 1995; Executive Vice President of Nobility for more than five years prior to

December 1994.

Robert P. Holliday (66) President of Chariot Eagle, Inc. (which is engaged in the park model and

manufactured home business) since 1984 and President of Chariot Eagle-West, Inc.

since 1995.

Robert P. Saltsman (52) Attorney and CPA in private practice since 1983; prior to 1983 Mr. Saltsman was

employed as a CPA by Arthur Andersen & Co. in Orlando, Florida.

#### **OFFICERS**

Terry E. Trexler President

Thomas W. Trexler Executive Vice-President and Chief Financial Officer

Jean Etheredge Secretary
Lynn J. Cramer, Jr. Treasurer

Edward C. Sims Vice President Engineering/General Manager

#### **GENERAL SHAREHOLDER'S INFORMATION**

Transfer Agent and Registrar Registrar and Transfer Company, Cranford, New Jersey

Independent Auditors' Tedder, James, Worden & Associates, P.A., Orlando, Florida

Special Counsel Foley & Lardner, Jacksonville, Florida

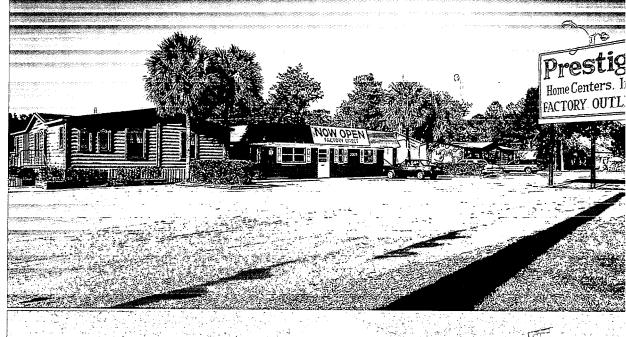
General Counsel Weiner & Argo, Ocala, Florida

Corporate Offices 3741 S.W. 7th Street, Ocala, Florida 34474

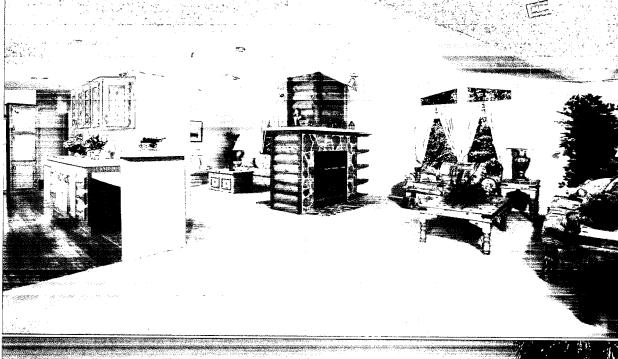
PLEASE TAKE NOTICE that the Annual Meeting of the Shareholders of NOBILITY HOMES, INC. (the "Company") will be held on Friday, the 4<sup>th</sup> day of March, 2005, at 10:00 A.M. eastern standard time, at the Ocala Hilton, 3600 S.W. 36<sup>th</sup> Avenue (I-75 and SR200), Ocala, Florida. All shareholders are cordially invited to attend the meeting.

#### SEC REPORT INFORMATION

A copy of the Company's current Annual Report filed with the Securities and Exchange Commission (SEC) on Form 10-K may be obtained from the Company free of charge by writing to the Treasurer, Nobility Homes, Inc., P.O. Box 1659, Ocala, Florida 34478. The Financial Statements presented in this Annual Report provide certain supplemental information as required by the SEC.



Typical Prestige Sales Center



Living Room and Family Room With Two-Sided Fireplace



Natural Cedar Log Exterior Home

