

**Ciments Français**  
Italcementi Group

Tour Ariane  
92088 Paris La Défense cedex  
France

Tél. : 33 (0)1 42 91 75 00  
Fax : 33 (0)1 47 74 59 55  
Télex Cimfran 610 823 F



82-3336

Securities and Exchange  
Commission  
Office of International  
Corporate Finance  
450 Fifth Street, N.W.  
WASHINGTON, DC 20549

Paris la Défense,  
July 27th 2004

**Re : Informations Furnished  
Pursuant to Rule 12g3 - 2 (b) Exemption  
Under the Securities Exchange Act of 1934**

**SUPPL**

Please find hereby the last information given to our shareholders :

Press information :

- July 22<sup>nd</sup> 2004

Sincerely yours.

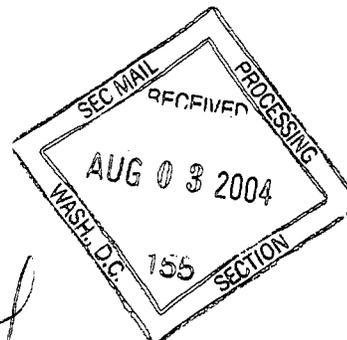
**PROCESSED**

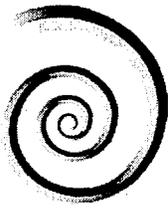
AUG 06 2004

**J THOMSON  
FINANCIAL**

**Finance Department Manager**

**F. MOREAU**





# Ciments Français

Italcementi Group



EXEMPTION NUMBER  
FILE N° 82.3336

Paris, 22 July 2004

## CONSOLIDATED SALES ON 30 JUNE 2004

Consolidated sales for the 1<sup>st</sup> half of 2004 amounted to **1,524 million euros**, up 7.1% compared with the 1<sup>st</sup> half of 2003. The unfavourable exchange effect is equivalent to -2.5 % (35.9 million euros) and the perimeter effect amounts to +0.1 %.

### BREAKDOWN BY GEOGRAPHICAL AREA

in M€	June 30 <sup>th</sup>			
	2004	2003	%	%(1)
European Union	912	860	6.1	6.4
<i>including France</i>	<i>659</i>	<i>595</i>	<i>10.7</i>	<i>9.6</i>
North America	245	238	2.8	14.2
Asia (2)	111	94	18.1	14.4
Other countries	256	231	10.9	14.3
<b>TOTAL</b>	<b>1,524</b>	<b>1,423</b>	<b>7.1</b>	<b>9.5</b>

(1) On a like for like basis

(2) Thailand, India and Kazakhstan. Kazakhstan consolidated since 01/01/2004.

### BREAKDOWN BY ACTIVITY

In M€	June 30 <sup>th</sup>			
	2004	2003	%	%(1)
Cement and Clinker	981	908	8.0	10.8
Aggregates / Ready-Mixed	504	472	6.8	7.7
Others	39	43	(7.6)	0.9
<b>TOTAL</b>	<b>1,524</b>	<b>1,423</b>	<b>7.1</b>	<b>9.5</b>

(1) On a like for like basis

Consolidated sales for the 1<sup>st</sup> half of 2004 are confirming the favourable trend which was already noted during the 1<sup>st</sup> quarter. Compared with the 1<sup>st</sup> half of 2003, they nevertheless benefited from better weather conditions and a higher number of working days in certain countries.

All areas have progressed in terms of sales volumes at a rate slightly lower than that recorded in the 1<sup>st</sup> quarter but with generally favourable price developments.

Activities were particularly healthy in France and the United States as well as in Thailand and Bulgaria.

**Trend:**

The development of sales over the period was more favourable than anticipated, which could lead to better results (excluding extraordinary items) in the 2004 financial year compared with 2003.

**Visit our web sites :**

**Ciments Français : <http://www.cimfra.com>  
Italcementi : <http://www.italcementigroup.com>**

**Ciments Français  
Tour Ariane  
92088 Paris la Défense cedex  
Tel : +33(0)1 42 91 75 00  
Fax: +33(0)1 42 91 77 20**