



**82- SUBMISSIONS FACING SHEET**

MICROFICHE CONTROL LABEL



REGISTRANT'S NAME Met cash Trading Limited

\*CURRENT ADDRESS 4 Newington Road  
Silverwater NSW 2128  
Australia

\*\*FORMER NAME \_\_\_\_\_

**PROCESSED**

\*\*NEW ADDRESS \_\_\_\_\_

MAY 25 2004



FILE NO. 82- 34788 FISCAL YEAR \_\_\_\_\_

• Complete for initial submissions only •• Please note name and address changes

**INDICATE FORM TYPE TO BE USED FOR WORKLOAD ENTRY:**

- |                          |                          |                      |                                     |
|--------------------------|--------------------------|----------------------|-------------------------------------|
| 12G3-2B (INITIAL FILING) | <input type="checkbox"/> | AR/S (ANNUAL REPORT) | <input type="checkbox"/>            |
| 12G32BR (REINSTATEMENT)  | <input type="checkbox"/> | SUPPL (OTHER)        | <input checked="" type="checkbox"/> |
| DEF 14A (PROXY)          | <input type="checkbox"/> |                      |                                     |

OICF/BY: [Signature]  
DATE: 5-28-04

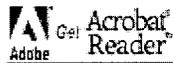


1234

HOME ABOUT METCASH INVESTOR RELATIONS CORPORATE GOVERNANCE SUPPLIER INFORMATION CONTACT US

### Investor Relations: ASX & Media Releases 2004

- 30 Mar 04 Appendix 3Y - Change of Director's Interest Notice
- 30 Mar 04 Appendix 3Y - Change of Director's Interest Notice
- 04 Mar 04 Appendix 3B - Exercise of Employee Options
- 03 Feb 04 Appendix 3B - Exercise of Employee Options
- 29 Jan 04 Franklins Contract Announcement
- 25 Jan 04 Queensland motorists to get Australia's cheapest fuel 7 days a week
- 20 Jan 04 Appendix 3Y - hange of Director's Interest Notice
- 16 Jan 04 Appendix 3B - Exercise of Employee Options



Most of the news articles are in Adobe pdf format. If you do not have Adobe Reader installed you can click on the logo to download a free version.

- Investo
- News
- ▷ ASX
- ▷ ASX
- ▷ ASX
- ▷ ASX
- ▷ Pres
- Annu
- AGM
- ▷ Ch
- ▷ CE
- ▷ Q&
- Inves
- ▷ Sh
- ▷ Fin
- Mailin

RECEIVED  
 2004 MAY 11 A 9 32  
 OFFICE OF INTERNATIONAL  
 CORPORATE FINANCE



RECEIVED  
2004 MAY 11 A 9:32  
OFFICE OF INTERNATIONAL  
CORPORATE FINANCE

Rule 3.19A.2

## Appendix 3Y

### Change of Director's Interest Notice

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

Introduced 30/9/2001.

<b>Name of entity</b>	Mecash Trading Limited
<b>ABN</b>	61 000 031 569

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

<b>Name of Director</b>	Michael Rudolf Jablonski
<b>Date of last notice</b>	11 <sup>th</sup> August 2003

#### Part 1 - Change of director's relevant interests in securities

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Direct or indirect interest</b>	Direct
<b>Nature of indirect interest (including registered holder)</b> Note: Provide details of the circumstances giving rise to the relevant interest.	
<b>Date of change</b>	26 <sup>th</sup> March 2004
<b>No. of securities held prior to change</b>	1,050,000 MTTAI
<b>Class</b>	
<b>Number acquired</b>	200,000 MTT
<b>Number disposed</b>	
<b>Value/Consideration</b> Note: If consideration is non-cash, provide details and estimated valuation	\$88,000.00
<b>No. of securities held after change</b>	850,000 MTTAI 200,000 MTT
<b>Nature of change</b> Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back	Exercise of Options

+ See chapter 19 for defined terms.

**Part 2 – Change of director's interests in contracts**

<b>Detail of contract</b>	
<b>Nature of interest</b>	
<b>Name of registered holder (if issued securities)</b>	
<b>Date of change</b>	
<b>No. and class of securities to which interest related prior to change</b> <small>Note: Details are only required for a contract in relation to which the interest has changed</small>	
<b>Interest acquired</b>	
<b>Interest disposed</b>	
<b>Value/Consideration</b> <small>Note: If consideration is non-cash, provide details and an estimated valuation</small>	
<b>Interest after change</b>	

---

+ See chapter 19 for defined terms.

# Appendix 3Y

## Change of Director's Interest Notice

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

Introduced 30/9/2001.

<b>Name of entity</b>	Metcash Trading Limited
<b>ABN</b>	61 000 031 569

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

<b>Name of Director</b>	Michael Rudolf Jablonski
<b>Date of last notice</b>	30 March 2004

### Part 1 - Change of director's relevant interests in securities

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Direct or indirect interest</b>	Direct
<b>Nature of indirect interest (including registered holder)</b> Note: Provide details of the circumstances giving rise to the relevant interest.	
<b>Date of change</b>	29 <sup>th</sup> March 2004
<b>No. of securities held prior to change</b>	850,000 MTTAI 200,000 MTT
<b>Class</b>	
<b>Number acquired</b>	
<b>Number disposed</b>	200,000 MTT
<b>Value/Consideration</b> Note: If consideration is non-cash, provide details and estimated valuation	\$500,000.00
<b>No. of securities held after change</b>	850,000 MTTAI
<b>Nature of change</b> Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back	On Market Sale

+ See chapter 19 for defined terms.

**Part 2 – Change of director's interests in contracts**

<b>Detail of contract</b>	
<b>Nature of interest</b>	
<b>Name of registered holder (if issued securities)</b>	
<b>Date of change</b>	
<b>No. and class of securities to which interest related prior to change</b> <small>Note: Details are only required for a contract in relation to which the interest has changed</small>	
<b>Interest acquired</b>	
<b>Interest disposed</b>	
<b>Value/Consideration</b> <small>Note: If consideration is non-cash, provide details and an estimated valuation</small>	
<b>Interest after change</b>	

---

+ See chapter 19 for defined terms.

RECEIVED

dirRule 2.7, 3.10.3, 3.10.4, 3.10.5

2004 MAY 11 A 9:32

## Appendix 3B

OFFICE OF INTERNATIONAL  
CORPORATE FINANCE

### New issue announcement, application for quotation of additional securities and agreement

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002, 1/1/2003.

Name of entity

**Mecash Trading Limited**

ABN

**61 000 031 569**

We (the entity) give ASX the following information.

### Part 1 - All issues

*You must complete the relevant sections (attach sheets if there is not enough space).*

1 +Class of +securities issued or to be issued

**Fully Paid Ordinary Shares**

2 Number of +securities issued or to be issued (if known) or maximum number which may be issued

**39,400**

3 Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion)

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

<p>4 Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?</p> <p>If the additional securities do not rank equally, please state:</p> <ul style="list-style-type: none"> <li>• the date from which they do</li> <li>• the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>• the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>	<p><b>Yes</b></p>				
<p>5 Issue price or consideration</p>	<p><b>\$0.44 (13,200 shares)</b>  <b>\$0.431 (26,200 shares)</b></p>				
<p>6 Purpose of the issue          (If issued as consideration for the acquisition of assets, clearly identify those assets)</p>	<p><b>Exercise of 39,400 Employee Options</b></p>				
<p>7 Dates of entering +securities into uncertificated holdings or despatch of certificates</p>	<p><b>1<sup>st</sup> March 2004</b></p>				
<p>8 Number and +class of all +securities quoted on ASX (<i>including</i> the securities in clause 2 if applicable)</p>	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">Number</th> <th style="text-align: left;">+Class</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;"><b>635,287,838</b></td> <td style="text-align: center;"><b>Ordinary (MTT)</b></td> </tr> </tbody> </table>	Number	+Class	<b>635,287,838</b>	<b>Ordinary (MTT)</b>
Number	+Class				
<b>635,287,838</b>	<b>Ordinary (MTT)</b>				

---

+ See chapter 19 for defined terms.

		Number	+Class
9	Number and +class of all +securities not quoted on ASX (including the securities in clause 2 if applicable)	<b>21,037,880</b>	<b>Options (MTTAI)</b>
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)		

**Part 2 - Bonus issue or pro rata issue**

11	Is security holder approval required?		
12	Is the issue renounceable or non-renounceable?		
13	Ratio in which the +securities will be offered		
14	+Class of +securities to which the offer relates		
15	+Record date to determine entitlements		
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?		
17	Policy for deciding entitlements in relation to fractions		
18	Names of countries in which the entity has +security holders who will not be sent new issue documents  <small>Note: Security holders must be told how their entitlements are to be dealt with. Cross reference: rule 7.7.</small>		
19	Closing date for receipt of acceptances or renunciations		

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

- |    |   |  |
|----|---|--|
| 20 | Names of any underwriters   |  |
| 21 | Amount of any underwriting fee or commission  |  |
| 22 | Names of any brokers to the issue   |  |
| 23 | Fee or commission payable to the broker to the issue  |  |
| 24 | Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of +security holders   |  |
| 25 | If the issue is contingent on +security holders' approval, the date of the meeting  |  |
| 26 | Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled  |  |
| 27 | If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders |  |
| 28 | Date rights trading will begin (if applicable)  |  |
| 29 | Date rights trading will end (if applicable)  |  |
| 30 | How do +security holders sell their entitlements <i>in full</i> through a broker?   |  |
| 31 | How do +security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?  |  |

---

+ See chapter 19 for defined terms.

32 How do <sup>+</sup>security holders dispose of their entitlements (except by sale through a broker)?

33 <sup>+</sup>Despatch date

### Part 3 - Quotation of securities

*You need only complete this section if you are applying for quotation of securities*

34 Type of securities  
(tick one)

(a) Securities described in Part 1

(b) All other securities

Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

### Entities that have ticked box 34(a)

#### Additional securities forming a new class of securities

*Tick to indicate you are providing the information or documents*

35  If the <sup>+</sup>securities are <sup>+</sup>equity securities, the names of the 20 largest holders of the additional <sup>+</sup>securities, and the number and percentage of additional <sup>+</sup>securities held by those holders

36  If the <sup>+</sup>securities are <sup>+</sup>equity securities, a distribution schedule of the additional <sup>+</sup>securities setting out the number of holders in the categories

- 1 - 1,000
- 1,001 - 5,000
- 5,001 - 10,000
- 10,001 - 100,000
- 100,001 and over

37  A copy of any trust deed for the additional <sup>+</sup>securities

---

<sup>+</sup> See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

**Entities that have ticked box 34(b)**

38 Number of securities for which  
+quotation is sought

39 Class of +securities for which  
quotation is sought

40 Do the +securities rank equally in all  
respects from the date of allotment  
with an existing +class of quoted  
+securities?

If the additional securities do not  
rank equally, please state:

- the date from which they do
- the extent to which they  
participate for the next dividend,  
(in the case of a trust,  
distribution) or interest payment
- the extent to which they do not  
rank equally, other than in  
relation to the next dividend,  
distribution or interest payment

41 Reason for request for quotation  
now

Example: In the case of restricted securities, end of  
restriction period

(if issued upon conversion of  
another security, clearly identify that  
other security)

	Number	+Class
42 Number and +class of all +securities quoted on ASX (including the securities in clause 38)		

+ See chapter 19 for defined terms.

### Quotation agreement

1 +Quotation of our additional +securities is in ASX's absolute discretion. ASX may quote the +securities on any conditions it decides.

2 We warrant the following to ASX.

- The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
- There is no reason why those +securities should not be granted +quotation.
- An offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the +securities be quoted.
- We warrant that if confirmation is required under section 1017F of the Corporations Act in relation to the +securities to be quoted, it has been provided at the time that we request that the +securities be quoted.
- If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.

---

+ See chapter 19 for defined terms.

- 3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- 4 We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before +quotation of the +securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

*John Randall*

Sign here: ..... Date: 4<sup>th</sup> March 2004.  
(Director/Company Secretary)

Print name: .....JOHN RANDALL.....

RECEIVED

2004 MAY 11 A 9:32

dirRule 2.7, 3.10.3, 3.10.4, 3.10.5

OFFICE OF INTERNATIONAL  
CORPORATE FINANCE

## Appendix 3B

### New issue announcement, application for quotation of additional securities and agreement

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002, 1/1/2003.

Name of entity

**Metcash Trading Limited**

ABN

**61 000 031 569**

We (the entity) give ASX the following information.

### Part 1 - All issues

*You must complete the relevant sections (attach sheets if there is not enough space).*

1 +Class of +securities issued or to be issued

**Fully Paid Ordinary Shares**

2 Number of +securities issued or to be issued (if known) or maximum number which may be issued

**181,800 (MTT)**

3 Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion)

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

<p>4 Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?</p> <p>If the additional securities do not rank equally, please state:</p> <ul style="list-style-type: none"> <li>• the date from which they do</li> <li>• the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>• the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>	<p><b>Yes</b></p>				
<p>5 Issue price or consideration</p>	<p><b>\$0.44 (111,600 shares)</b>  <b>\$0.431 (70,200 shares)</b></p>				
<p>6 Purpose of the issue          (If issued as consideration for the acquisition of assets, clearly identify those assets)</p>	<p><b>Exercise of 181,800 Employee Options</b></p>				
<p>7 Dates of entering +securities into uncertificated holdings or despatch of certificates</p>	<p><b>2<sup>nd</sup> February 2004</b></p>				
<p>8 Number and +class of all +securities quoted on ASX (<i>including</i> the securities in clause 2 if applicable)</p>	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">Number</th> <th style="text-align: left;">+Class</th> </tr> </thead> <tbody> <tr> <td style="text-align: left;"><b>635,248,438</b></td> <td style="text-align: left;"><b>Ordinary (MTT)</b></td> </tr> </tbody> </table>	Number	+Class	<b>635,248,438</b>	<b>Ordinary (MTT)</b>
Number	+Class				
<b>635,248,438</b>	<b>Ordinary (MTT)</b>				

---

+ See chapter 19 for defined terms.

9	Number and <sup>+</sup> class of all <sup>+</sup> securities not quoted on ASX (including the securities in clause 2 if applicable)	Number	<sup>+</sup> Class
		21,077,280	Options (MTTAI)
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)		

### Part 2 - Bonus issue or pro rata issue

- |    |   |  |
|----|---|--|
| 11 | Is security holder approval required?   |  |
| 12 | Is the issue renounceable or non-renounceable?  |  |
| 13 | Ratio in which the <sup>+</sup> securities will be offered  |  |
| 14 | <sup>+</sup> Class of <sup>+</sup> securities to which the offer relates  |  |
| 15 | <sup>+</sup> Record date to determine entitlements  |  |
| 16 | Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?  |  |
| 17 | Policy for deciding entitlements in relation to fractions   |  |
| 18 | Names of countries in which the entity has <sup>+</sup> security holders who will not be sent new issue documents<br><br><small>Note: Security holders must be told how their entitlements are to be dealt with.<br/>Cross reference: rule 7.7.</small> |  |
| 19 | Closing date for receipt of acceptances or renunciations  |  |

<sup>+</sup> See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

- |    |   |  |
|----|---|--|
| 20 | Names of any underwriters   |  |
| 21 | Amount of any underwriting fee or commission  |  |
| 22 | Names of any brokers to the issue   |  |
| 23 | Fee or commission payable to the broker to the issue  |  |
| 24 | Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of +security holders   |  |
| 25 | If the issue is contingent on +security holders' approval, the date of the meeting  |  |
| 26 | Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled  |  |
| 27 | If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders |  |
| 28 | Date rights trading will begin (if applicable)  |  |
| 29 | Date rights trading will end (if applicable)  |  |
| 30 | How do +security holders sell their entitlements <i>in full</i> through a broker?   |  |
| 31 | How do +security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?  |  |

---

+ See chapter 19 for defined terms.

- 32 How do +security holders dispose of their entitlements (except by sale through a broker)?
- 33 +Despatch date

### Part 3 - Quotation of securities

*You need only complete this section if you are applying for quotation of securities*

- 34 Type of securities  
(tick one)
- (a) Securities described in Part 1
- (b) All other securities  
 Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

### Entities that have ticked box 34(a)

#### Additional securities forming a new class of securities

*Tick to indicate you are providing the information or documents*

- 35  If the +securities are +equity securities, the names of the 20 largest holders of the additional +securities, and the number and percentage of additional +securities held by those holders
- 36  If the +securities are +equity securities, a distribution schedule of the additional +securities setting out the number of holders in the categories  
1 - 1,000  
1,001 - 5,000  
5,001 - 10,000  
10,001 - 100,000  
100,001 and over
- 37  A copy of any trust deed for the additional +securities

---

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

**Entities that have ticked box 34(b)**

38 Number of securities for which  
+quotation is sought

--

39 Class of +securities for which  
quotation is sought

--

40 Do the +securities rank equally in all  
respects from the date of allotment  
with an existing +class of quoted  
+securities?

If the additional securities do not  
rank equally, please state:

- the date from which they do
- the extent to which they  
participate for the next dividend,  
(in the case of a trust,  
distribution) or interest payment
- the extent to which they do not  
rank equally, other than in  
relation to the next dividend,  
distribution or interest payment

--

41 Reason for request for quotation  
now

Example: In the case of restricted securities, end of  
restriction period

(if issued upon conversion of  
another security, clearly identify that  
other security)

--

42 Number and +class of all +securities  
quoted on ASX (including the  
securities in clause 38)

Number	+Class

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

**Quotation agreement**

1 +Quotation of our additional +securities is in ASX's absolute discretion. ASX may quote the +securities on any conditions it decides.

2 We warrant the following to ASX.

- The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
- There is no reason why those +securities should not be granted +quotation.
- An offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the +securities be quoted.
- We warrant that if confirmation is required under section 1017F of the Corporations Act in relation to the +securities to be quoted, it has been provided at the time that we request that the +securities be quoted.
- If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.

---

+ See chapter 19 for defined terms.

- 3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- 4 We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before +quotation of the +securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.



Sign here: ..... Date: 3<sup>RD</sup> February 2004.  
(Director/Company Secretary)

Print name: .....EDWIN JANKELOWITZ.....



**METCASH TRADING LIMITED**  
ABN 61 000 031 569

4 NEWINGTON ROAD  
SILVERWATER  
NSW 2128 AUSTRALIA

PO BOX 6226  
SILVERWATER BUSINESS CENTRE  
NSW 1811 AUSTRALIA

PHONE: 02 9741 3000  
FAX: 02 9741 3027  
WEB: [www.metcash.com](http://www.metcash.com)

29 January 2004

Company Announcements Officer  
Australian Stock Exchange Limited  
Level 10  
20 Bridge Street  
Sydney NSW 2000

Dear Sir/Madam

**Media Release**

Please see attached media release regarding Franklins Contract.

Yours faithfully

A handwritten signature in black ink, appearing to read "John Randall".

John Randall  
Company Secretary

# MEDIA RELEASE



Date: 29 January 2004

**METCASH TRADING LIMITED**  
ABN 61 000 031 569

4 NEWINGTON ROAD  
SILVERWATER  
NSW 2128 AUSTRALIA

PO BOX 6226  
SILVERWATER BUSINESS CENTRE  
NSW 1811 AUSTRALIA

PHONE: 02 9741 3000  
FAX: 02 9741 3027  
WEB: [www.metcash.com](http://www.metcash.com)

## **Franklin's Contract**

Mr Andrew Reitzer, Chief Executive Officer of Metcash Trading Limited today announced that the Company's agreement to supply Interfrank Pty Limited, owners of the Franklins grocery chain would conclude on 31 January 2005.

Mr Reitzer said "We are sorry to see the end of this relationship but it has become clear that it would not be possible for Metcash to retain the business on a profitable basis on the terms required by Interfrank. When our supply contract with the chain was first negotiated, we established terms which were based on growth. The volumes sold to the Franklins chain have not met expectations, exerting pressure on Metcash's margins in relation to this contract.

"We have been discussing with Interfrank a wide range of options and opportunities to increase Franklin's earnings but, instead they have chosen not to take up these opportunities and to obtain distribution of their products from other sources".

"It is fortunate that the decision has been made at this time as it enables us to plan our warehouse facility requirements in NSW from 2004 with greater certainty. We can also now better use our resources to help our other IGA Distribution customers, totalling more than 4,500 stores, grow their businesses".

It is estimated that the transfer of this volume will result in a reduction of annual sales worth about \$600 million and reduced earnings per share of 0.25 cents for the 2005 financial year.

Mr Reitzer concluded, "We wish Interfrank well and hope that their new distribution arrangements provide the benefits they have been seeking".

-ends-

## **For further information**

EDWIN JANKELOWITZ  
Chief Finance Officer  
Metcash Trading Limited  
PH: (02) 9741 3060

TIM ALLERTON  
Managing Director  
City Public Relations  
PH: (02) 9267 4511

RECEIVED

2004 MAY 11 A 9:32

OFFICE OF INTERNATIONAL  
CORPORATE FINANCE



PRESS Release

Embargoed until 6am, Sunday, January 25

**QUEENSLAND MOTORISTS TO GET AUSTRALIA'S CHEAPEST  
FUEL SEVEN DAYS A WEEK**

Queensland motorists will be the first in Australia from tomorrow (Monday, January 26, 2004) to get Australia's cheapest fuel seven days a week, when 189 IGA stores in the state extend their current 4c litre discount from Fridays to the whole week.

The move by IGA follows the outstanding success of the former Friday Fuel Promotion, launched in Queensland last September, which has seen the average weekly turnover of the stores in the state rise significantly.

General Manager of IGA Distribution Queensland, Mr Kym Coventry, said "Queenslanders were the first to embrace our one day offer and we have been driven by them to extend the discounts throughout the week in our regional and city stores.

"Our deal means that Queenslanders will be able to enjoy cheap fuel seven days a week, simply by purchasing a minimum of \$30 worth of merchandise at our stores at any time", he added.

Many of IGA's shoppers have utilised the fuel discounts on a regular basis and they are expected to embrace the new discounting scheme, called "Any Day Is Fuel Day", with the same enthusiasm.

Motorists will be able to fill up at **any** petrol station of their choice and receive, within 14 days from that date, a 4c per litre discount off their grocery bill at any participating IGA stores seven days a week.

The IGA promotion is superior to others in the market, as shoppers can buy their fuel, to a maximum of 80 litres - at any major chain of petrol stations or from an independent outlet, rather than being locked into one particular brand. They then take their fuel receipt within 14 days to any participating IGA store, purchase a minimum \$30 worth of groceries, and enjoy a big discount.

“The great advantage of this deal is that customers will not be forced to drive long distances to receive a discount off their fuel, they can go to the local fuel outlet, then bring in their receipt to their local participating IGA store and receive great savings seven days a week,” said Mr Coventry.

The offer is very simple:

- Fill up with fuel any time at the outlet of your choice, to a maximum of 80 litres
- Bring your fuel receipt into your participating local IGA store on any day
- Spend \$30 on groceries
- Collect a reimbursement of 4c per litre. At 80 litres, the discount is \$3.20 on the IGA grocery bill.

Mr Andrew Reitzer, Chief Executive of Metcash Trading Ltd (which operates the IGA brand in Australia) said "IGA's universal fuel discounts have sparked the public's imagination and we are delighted with the record breaking take-up of the program by our Queensland customers".

"Queensland's IGA retailers are now offering their customers great service, prices, community support and now the country's best fuel discount program seven days a week", he concluded.

For further information:

Kym Coventry  
IGA Distribution - Queensland  
(0418) 837 480  
Office (07) 3804 4019

Peter Dawson  
IGA Queensland  
(0418) 195 327  
(07) 3804 4019

Tim Allerton  
City Public Relations  
(0412) 715 707.  
(02) 9267 4511.

Terms and conditions are:

1. To receive a reimbursement at participating IGA stores off the purchase price of fuel, you must spend at least the qualifying amount of \$30.00 in one transaction.
2. The reimbursement amount is 4c per litre, refunded upon your purchase to the required spend.
3. Buy fuel at any petrol outlet at any time and present your fuel receipt at the participating IGA store to receive your reimbursement upon your purchase.
4. A limit applies of one petrol receipt per customer transaction for a fuel purchase of up to 80 litres.
5. Receipts that are damaged, defaced or altered or have passed the required redemption date of within 14 days are not valid for any reimbursement of the fuel promotion.
6. Fuel receipts must clearly show all of the following information: Fuel site name and address, date of purchase and total of litres purchased.
7. IGA reserves the right to withdraw the offer from certain fuel outlets at its discretion.
8. IGA may change, suspend or terminate the conditions of its fuel promotion at any time at its discretion.
9. IGA reserves the right to exclude some non-core grocery departments from the minimum spend required amount of \$30.00.

## Appendix 3Y

### Change of Director's Interest Notice

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

introduced 30/9/2001.

<b>Name of entity</b>	Metcash Trading Limited
<b>ABN</b>	61 000 031 569

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

<b>Name of Director</b>	Edwin Jankelowitz
<b>Date of last notice</b>	27 <sup>th</sup> November 2003

**Part 1 - Change of director's relevant interests in securities**

*in the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Direct or indirect interest</b>	Direct
<b>Nature of indirect interest (including registered holder)</b> Note: Provide details of the circumstances giving rise to the relevant interest.	
<b>Date of change</b>	19 <sup>th</sup> January 2004
<b>No. of securities held prior to change</b>	520,000 MTT 1,050,000 MTTAI
<b>Class</b>	MTTAI (Options) MTT (Ordinary)
<b>Number acquired</b>	
<b>Number disposed</b>	55,000 MTT
<b>Value/Consideration</b> Note: If consideration is non-cash, provide details and estimated valuation	\$151,751.48
<b>No. of securities held after change</b>	465,000 MTT 1,050,000 MTTAI
<b>Nature of change</b> Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back	On Market Sale

+ See chapter 19 for defined terms.

**Part 2 – Change of director's interests in contracts**

<b>Detail of contract</b>	
<b>Nature of interest</b>	
<b>Name of registered holder (if issued securities)</b>	
<b>Date of change</b>	
<b>No. and class of securities to which interest related prior to change</b> <small>Note: Details are only required for a contract in relation to which the interest has changed</small>	
<b>Interest acquired</b>	
<b>Interest disposed</b>	
<b>Value/Consideration</b> <small>Note: If consideration is non-cash, provide details and an estimated valuation</small>	
<b>Interest after change</b>	

---

+ See chapter 19 for defined terms.

RECEIVED

2004 MAY 11 A 9:32

OFFICE OF INTERNATIONAL  
CORPORATE FINANCE

dirRule 2.7, 3.10.3, 3.10.4, 3.10.5

## Appendix 3B

### New issue announcement, application for quotation of additional securities and agreement

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002, 1/1/2003.

Name of entity

**Mecash Trading Limited**

ABN

**61 000 031 569**

We (the entity) give ASX the following information.

### Part 1 - All issues

*You must complete the relevant sections (attach sheets if there is not enough space).*

1 +Class of +securities issued or to be issued

**Fully Paid Ordinary Shares**

2 Number of +securities issued or to be issued (if known) or maximum number which may be issued

**570,200 (MTT)**

**(185,350) (MTTAI)**

3 Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion)

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

<p>4 Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?</p> <p>If the additional securities do not rank equally, please state:</p> <ul style="list-style-type: none"> <li>• the date from which they do</li> <li>• the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>• the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>	<p><b>Yes</b></p>				
<p>5 Issue price or consideration</p>	<p><b>\$0.44 (460,200 shares)</b>  <b>\$0.431 (110,000 shares)</b></p>				
<p>6 Purpose of the issue          (If issued as consideration for the acquisition of assets, clearly identify those assets)</p>	<p><b>Exercise of 570,200 Employee Options</b></p> <p><b>185,350 Options cancelled (employees terminated their employment)</b></p>				
<p>7 Dates of entering +securities into uncertificated holdings or despatch of certificates</p>	<p><b>12<sup>th</sup> January 2004</b></p>				
<p>8 Number and +class of all +securities quoted on ASX (including the securities in clause 2 if applicable)</p>	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">Number</th> <th style="text-align: left;">+Class</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;"><b>635,066,638</b></td> <td style="text-align: center;"><b>Ordinary (MTT)</b></td> </tr> </tbody> </table>	Number	+Class	<b>635,066,638</b>	<b>Ordinary (MTT)</b>
Number	+Class				
<b>635,066,638</b>	<b>Ordinary (MTT)</b>				

---

+ See chapter 19 for defined terms.

	<b>Number</b>	<b>*Class</b>
9	Number and *class of all *securities not quoted on ASX (including the securities in clause 2 if applicable)	21,259,080 Options (MTTAI)
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)	

**Part 2 - Bonus issue or pro rata issue**

11	Is security holder approval required?	
12	Is the issue renounceable or non-renounceable?	
13	Ratio in which the *securities will be offered	
14	*Class of *securities to which the offer relates	
15	*Record date to determine entitlements	
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	
17	Policy for deciding entitlements in relation to fractions	
18	Names of countries in which the entity has *security holders who will not be sent new issue documents  <small>Note: Security holders must be told how their entitlements are to be dealt with. Cross reference: rule 7.7.</small>	
19	Closing date for receipt of acceptances or renunciations	

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

- |    |   |  |
|----|---|--|
| 20 | Names of any underwriters   |  |
| 21 | Amount of any underwriting fee or commission  |  |
| 22 | Names of any brokers to the issue   |  |
| 23 | Fee or commission payable to the broker to the issue  |  |
| 24 | Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of +security holders   |  |
| 25 | If the issue is contingent on +security holders' approval, the date of the meeting  |  |
| 26 | Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled  |  |
| 27 | If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders |  |
| 28 | Date rights trading will begin (if applicable)  |  |
| 29 | Date rights trading will end (if applicable)  |  |
| 30 | How do +security holders sell their entitlements <i>in full</i> through a broker?   |  |
| 31 | How do +security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?  |  |

---

+ See chapter 19 for defined terms.

32 How do \*security holders dispose of their entitlements (except by sale through a broker)?

33 \*Despatch date

### Part 3 - Quotation of securities

*You need only complete this section if you are applying for quotation of securities*

34 Type of securities  
(tick one)

(a) Securities described in Part 1

(b) All other securities

Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

### Entities that have ticked box 34(a)

#### Additional securities forming a new class of securities

*Tick to indicate you are providing the information or documents*

35 If the \*securities are \*equity securities, the names of the 20 largest holders of the additional \*securities, and the number and percentage of additional \*securities held by those holders

36 If the \*securities are \*equity securities, a distribution schedule of the additional \*securities setting out the number of holders in the categories

1 - 1,000  
1,001 - 5,000  
5,001 - 10,000  
10,001 - 100,000  
100,001 and over

37 A copy of any trust deed for the additional \*securities

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

---

+ See chapter 19 for defined terms.

**Entities that have ticked box 34(b)**

38 Number of securities for which  
+quotation is sought

39 Class of +securities for which  
quotation is sought

40 Do the +securities rank equally in all  
respects from the date of allotment  
with an existing +class of quoted  
+securities?

If the additional securities do not  
rank equally, please state:

- the date from which they do
- the extent to which they  
participate for the next dividend,  
(in the case of a trust,  
distribution) or interest payment
- the extent to which they do not  
rank equally, other than in  
relation to the next dividend,  
distribution or interest payment

41 Reason for request for quotation  
now

Example: In the case of restricted securities, end of  
restriction period

(if issued upon conversion of  
another security, clearly identify that  
other security)

	Number	+Class
42 Number and +class of all +securities quoted on ASX (including the securities in clause 38)		

---

+ See chapter 19 for defined terms.

### Quotation agreement

1 +Quotation of our additional +securities is in ASX's absolute discretion. ASX may quote the +securities on any conditions it decides.

2 We warrant the following to ASX.

- The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
- There is no reason why those +securities should not be granted +quotation.
- An offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the +securities be quoted.
- We warrant that if confirmation is required under section 1017F of the Corporations Act in relation to the +securities to be quoted, it has been provided at the time that we request that the +securities be quoted.
- If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.

- 3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- 4 We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before \*quotation of the \*securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.



Sign here: ..... Date: 16<sup>th</sup> January 2004.  
(~~Director~~/Company Secretary)

Print name: .....JOHN RANDALL.....



HOME ABOUT METCASH INVESTOR RELATIONS CORPORATE GOVERNANCE SUPPLIER INFORMATION CONTACT US

### Investor Relations: ASX Media Releases 2003

- 08 Dec 03 Free Bread with Fuel Deal at IGA Stores next Friday
- 04 Dec 03 New Issue Announcement
- 27 Nov 03 Appendix 3Y - Change of Director's Interest Notice
- 21 Nov 03 Media Release - Metcash Beats Forecasts
- 21 Nov 03 Appendix 4D - Half Yearly Report
- 21 Nov 03 IGA Friday Fuel Day Promotion - NSW
- 06 Nov 03 Appendix 3B - New Issue Announcement, Excercise of Options
- 23 Oct 03 IGA Friday Fuel Day Promotion - SA
- 10 Oct 03 Appendix 3B - New Issue Announcement - Excercise Employee Options
- 06 Oct 03 CCC Press Release
- 30 Sep 03 Shareholder Mail-out
- 29 Sep 03 IGA Friday Fuel Day Promotion - QLD
- 18 Aug 03 Appendix 3B - New Issue Announcement
- 18 Aug 03 Appendix 3B - New Issue Announcement
- 18 Aug 03 Appendix 3B - New Issue Announcement
- 18 Aug 03 Appendix 3B - New Issue Announcement
- 12 Aug 03 Appendix 3Y - Change of Director's Interest Notice
- 12 Aug 03 Appendix 3Y - Change of Director's Interest Notice
- 11 Aug 03 Appendix 3Y - Change of Director's Interest Notice
- 06 Aug 03 Annual Report Correction - P64
- 04 Jul 03 Appendix 3B - New Issue Announcement
- 16 Jun 03 Appendix 3Y - Change of Director's Interest Notice
- 10 Jun 03 ASX Company Announcement
- 22 May 03 Full Year Results
- 22 May 03 Appendix 4B -Half yearly/preliminary final report
- 16 Apr 03 CSIS being released from Escrow
- 10 Apr 03 Lincoln Indicators Statement
- 08 Apr 03 IGA Petrol Discount Negotiations
- 07 Apr 03 Appendix 3B - New Issue Announcement
- 10 Mar 03 Appendix 3B - New Issue Announcement
- 06 Mar 03 Appendix 3Y - Change of Director's Interest Notice
- 21 Feb 03 Appendix 3Y - Change of Director's Interest Notice
- 05 Feb 03 Appendix 3B - New Issue Announcement
- 28 Jan 03 Metcash Withdraws From Proposed Joint Venture In The Philippines
- 24 Jan 03 Appendix 3B - New Issue Announcement
- 20 Jan 03 Appendix 3B - New Issue Announcement

- Investo
- News
- ▷ ASX
- ▷ ASX
- ▷ ASX
- ▷ ASX
- ▷ Pres
- Annu
- AGM
- ▷ Ch
- ▷ CE
- ▷ Q&
- Inves
- ▷ Sh
- ▷ Fin
- Mailin

DEW



02/03/03

PRINT



Most of the news articles are in Adobe pdf format. If you do not have Adobe Reader installed you can click on the logo to download a free version.

RECEIVED  
2000 MAY 11 A 9:33  
OFFICE OF INTERNATIONAL  
CORPORATE FINANCE



# FRIDAY FUEL DAY PROMOTION

MEDIA RELEASE

8-Dec-2003

## FREE BREAD WITH AUSTRALIA'S CHEAPEST FUEL AT IGA STORES NEXT FRIDAY

More than 750 IGA stores across NSW, ACT, South Australia, Northern Territory and Queensland on Friday (December 12 and 19) will be offering their customers free bread on top of the most innovative fuel deal ever seen in Australia.

IGA customers who gain a 4c a litre discount off the grocery bill on Friday will also get a free loaf of IGA bread (700grams Baker's Best).

The free bread offer will run over two Fridays before Christmas and will provide a boon for families in the lead-up to Christmas, when the family food budget is stretched.

Head of IGA Distribution, Mr Lou Jardin, said "Consumers' interest in shopping at IGA stores will be ignited further with our free bread offer, as it comes on top of the unique and successful fuel discount scheme we have put in place across the country over the last two months.

"Our shoppers can receive the free loaf of bread if they fill up their cars at any petrol station of their choice and receive, within 14 days from that date, as well as a 4c per litre discount off their grocery bill at any participating IGA store", he added.

The IGA promotion is superior to others in the market as shoppers can buy their fuel, to a maximum of 80 litres - at any major chain of petrol stations or from an independent outlet, rather than being locked into one particular brand. They then take their fuel receipt within 14 days to any participating IGA store, purchase a minimum \$30 worth of groceries, and enjoy a big discount off their bill and a free loaf of bread.

For further information:

Andrew Reitzer  
Metcash Trading Limited  
(02) 9741 3010

Lou Jardin  
IGA Distribution  
(02) 9741 3000

Tim Allerton  
City Public Relations  
(02) 9267 4511.

RECEIVED  
2004 MAY 11 A 9:33  
OFFICE OF INTERNAL AFFAIRS  
CORPORATE FINANCE

RECEIVED

2004 MAY 11 A 9:33

OFFICE OF INTERNATIONAL  
CORPORATE FINANCE

dirRule 2.7, 3.10.3, 3.10.4, 3.10.5

## Appendix 3B

### New issue announcement, application for quotation of additional securities and agreement

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002, 1/1/2003.

Name of entity

Mecash Trading Limited

ABN

61 000 031 569

We (the entity) give ASX the following information.

### Part 1 - All issues

*You must complete the relevant sections (attach sheets if there is not enough space).*

- |   |  |                              |
|---|--|------------------------------|
| 1 | +Class of +securities issued or to be issued   | Fully Paid Ordinary Shares   |
| 2 | Number of +securities issued or to be issued (if known) or maximum number which may be issued  | 306,000 (MTT)<br>800 (MTTAI) |
| 3 | Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion) |                              |

**Appendix 3B**  
**New issue announcement**

---

<p>4 Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?</p> <p>If the additional securities do not rank equally, please state:</p> <ul style="list-style-type: none"> <li>• the date from which they do</li> <li>• the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>• the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>	<p><b>Yes</b></p>				
<p>5 Issue price or consideration</p>	<p><b>\$0.44 (265,800shares)</b>  <b>\$0.431 (40,200 shares)</b></p>				
<p>6 Purpose of the issue          (If issued as consideration for the acquisition of assets, clearly identify those assets)</p>	<p><b>Exercise of 306,000 Employee Options</b></p> <p><b>800 Options re-instated (previously cancelled in error)</b></p>				
<p>7 Dates of entering +securities into uncertificated holdings or despatch of certificates</p>	<p><b>1<sup>st</sup> December 2003</b></p>				
<p>8 Number and +class of all +securities quoted on ASX (including the securities in clause 2 if applicable)</p>	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">Number</th> <th style="text-align: left;">+Class</th> </tr> </thead> <tbody> <tr> <td><b>634,496,438</b></td> <td><b>Ordinary (MTT)</b></td> </tr> </tbody> </table>	Number	+Class	<b>634,496,438</b>	<b>Ordinary (MTT)</b>
Number	+Class				
<b>634,496,438</b>	<b>Ordinary (MTT)</b>				

---

+ See chapter 19 for defined terms.

9	Number and +class of all +securities not quoted on ASX (including the securities in clause 2 if applicable)	Number	+Class
		22,014,630	Options (MTTAI)
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)		

**Part 2 - Bonus issue or pro rata issue**

- |    |   |  |
|----|---|--|
| 11 | Is security holder approval required?   |  |
| 12 | Is the issue renounceable or non-renounceable?  |  |
| 13 | Ratio in which the +securities will be offered  |  |
| 14 | +Class of +securities to which the offer relates  |  |
| 15 | +Record date to determine entitlements  |  |
| 16 | Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?  |  |
| 17 | Policy for deciding entitlements in relation to fractions   |  |
| 18 | Names of countries in which the entity has +security holders who will not be sent new issue documents<br><br><small>Note: Security holders must be told how their entitlements are to be dealt with.<br/>Cross reference: rule 7.7.</small> |  |
| 19 | Closing date for receipt of acceptances or renunciations  |  |

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

- |    |   |  |
|----|---|--|
| 20 | Names of any underwriters   |  |
| 21 | Amount of any underwriting fee or commission  |  |
| 22 | Names of any brokers to the issue   |  |
| 23 | Fee or commission payable to the broker to the issue  |  |
| 24 | Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of +security holders   |  |
| 25 | If the issue is contingent on +security holders' approval, the date of the meeting  |  |
| 26 | Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled  |  |
| 27 | If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders |  |
| 28 | Date rights trading will begin (if applicable)  |  |
| 29 | Date rights trading will end (if applicable)  |  |
| 30 | How do +security holders sell their entitlements <i>in full</i> through a broker?   |  |
| 31 | How do +security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?  |  |

---

+ See chapter 19 for defined terms.

- 32 How do +security holders dispose of their entitlements (except by sale through a broker)?
- 33 +Despatch date

### Part 3 - Quotation of securities

*You need only complete this section if you are applying for quotation of securities*

- 34 Type of securities  
(tick one)
- (a) Securities described in Part 1
- (b) All other securities  
 Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

#### Entities that have ticked box 34(a)

#### Additional securities forming a new class of securities

*Tick to indicate you are providing the information or documents*

- 35  If the +securities are +equity securities, the names of the 20 largest holders of the additional +securities, and the number and percentage of additional +securities held by those holders
- 36  If the +securities are +equity securities, a distribution schedule of the additional +securities setting out the number of holders in the categories  
1 - 1,000  
1,001 - 5,000  
5,001 - 10,000  
10,001 - 100,000  
100,001 and over
- 37  A copy of any trust deed for the additional +securities

**Appendix 3B**  
**New issue announcement**

---

**Entities that have ticked box 34(b)**

38 Number of securities for which  
+quotation is sought

39 Class of +securities for which  
quotation is sought

40 Do the +securities rank equally in all  
respects from the date of allotment  
with an existing +class of quoted  
+securities?

If the additional securities do not  
rank equally, please state:

- the date from which they do
- the extent to which they  
participate for the next dividend,  
(in the case of a trust,  
distribution) or interest payment
- the extent to which they do not  
rank equally, other than in  
relation to the next dividend,  
distribution or interest payment

41 Reason for request for quotation  
now

Example: In the case of restricted securities, end of  
restriction period

(if issued upon conversion of  
another security, clearly identify that  
other security)

	Number	+Class
42 Number and +class of all +securities quoted on ASX (including the securities in clause 38)		

---

+ See chapter 19 for defined terms.

**Quotation agreement**

1 +Quotation of our additional +securities is in ASX's absolute discretion. ASX may quote the +securities on any conditions it decides.

2 We warrant the following to ASX.

- The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
- There is no reason why those +securities should not be granted +quotation.
- An offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the +securities be quoted.
- We warrant that if confirmation is required under section 1017F of the Corporations Act in relation to the +securities to be quoted, it has been provided at the time that we request that the +securities be quoted.
- If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.

- 3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- 4 We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before +quotation of the +securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

*John Randall*

Sign here: ..... Date: 4<sup>th</sup> December 2003.  
(~~Director~~/Company Secretary)

Print name: .....JOHN RANDALL.....

RECEIVED

Rule 3.19A.2

2004 MAY 11 A 9:33  
OFFICE OF INTERNATIONAL  
CORPORATE FINANCE

## Appendix 3Y

### Change of Director's Interest Notice

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

Introduced 30/9/2001.

<b>Name of entity</b>	Metcash Trading Limited
<b>ABN</b>	61 000 031 569

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

<b>Name of Director</b>	Edwin Jankelowitz
<b>Date of last notice</b>	6 <sup>th</sup> March 2003

#### Part 1 - Change of director's relevant interests in securities

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Direct or indirect interest</b>	Direct
<b>Nature of indirect interest (including registered holder)</b> Note: Provide details of the circumstances giving rise to the relevant interest.	
<b>Date of change</b>	24 <sup>th</sup> November 2003
<b>No. of securities held prior to change</b>	320,000 MTT 1,250,000 MTTAI
<b>Class</b>	MTTAI (Options) MTT (Ordinary)
<b>Number acquired</b>	200,000 MTT
<b>Number disposed</b>	
<b>Value/Consideration</b> Note: If consideration is non-cash, provide details and estimated valuation	\$88,000
<b>No. of securities held after change</b>	520,000 MTT 1,050,000 MTTAI
<b>Nature of change</b> Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back	Exercise of Options

+ See chapter 19 for defined terms.

**Part 2 – Change of director's interests in contracts**

<b>Detail of contract</b>	
<b>Nature of interest</b>	
<b>Name of registered holder (if issued securities)</b>	
<b>Date of change</b>	
<b>No. and class of securities to which interest related prior to change</b> <small>Note: Details are only required for a contract in relation to which the interest has changed</small>	
<b>Interest acquired</b>	
<b>Interest disposed</b>	
<b>Value/Consideration</b> <small>Note: If consideration is non-cash, provide details and an estimated valuation</small>	
<b>Interest after change</b>	

---

+ See chapter 19 for defined terms.



**METCASH TRADING LIMITED**  
ABN 61 000 031 569

4 NEWINGTON ROAD  
SILVERWATER  
NSW 2128 AUSTRALIA

PO BOX 6226  
SILVERWATER BUSINESS CENTRE  
NSW 1811 AUSTRALIA

PHONE: 02 9741 3000  
FAX: 02 9741 3399  
WEB: [WWW.metcash.com](http://WWW.metcash.com)

Media Release

21 November 2003

### **METCASH BEATS FORECASTS FOR SALES AND PROFIT GROWTH IN FIRST HALF OF 2004**

National grocery and liquor wholesale distributor and marketer, Metcash Trading Limited, announced today that the group has exceeded its forecast profit and sales growth for the 26 weeks to October 31, 2003.

Metcash's net profit after tax rose strongly by 20 per cent from \$38 million to \$45.8 million, with all three business pillars showing strong growth in sales.

The result, which was above the company's forecast at the end of the 2003 financial year, was struck on a 7.3 per cent surge in sales from \$3.2 billion to \$3.44 billion.

Chief Executive Officer of Metcash, Mr Andrew Reitzer said, "We are delighted that we have matched our sales growth forecast and surpassed our profit expectations for the period made at the end of our 2003 financial year.

"It is our expectation that our Earnings Before Interest and Tax (EBIT) growth of 20 per cent for the latest six months will be matched in the second half of the year, assuming the continuation of current levels of trading conditions and economic growth in Australia", he added.

IGA Distribution's sales grew 6.3 per cent to \$1.92 billion as a result of the strong performance of IGA and the recently acquired Foodworks and AUR customer groups.

The division's Earnings Before Interest and Tax (EBIT) rose 12.3 per cent to \$63.7 million, which was in line with management's strategy to double EBIT growth over the sales increases during the period.

Consumer satisfaction with the IGA banner, operated by Metcash in Australia, is also showing significant growth, heightened by the last month's national launch of the "Supa IGA" brand for the large format supermarkets.

In addition, the recent launch of "Friday Fuel Promotions" in Queensland, South Australia and the Northern Territory, have significantly lifted the profile of the IGA brands in those markets. In Queensland it is estimated that weekly sales have lifted by around 3% since the introduction of the petrol promotion.

Mr Reitzer announced the launch of the Friday Fuel Promotion in NSW today, to operate every Friday from November 28 at more than 280 IGA stores across NSW.

He said "Feedback to our fuel discount offer is extremely positive, with shoppers delighted with the universal aspect of the promotion, in which customers can choose where they buy their fuel, instead of being locked into limited offerings through other national chains".

Campbells Cash and Carry continued its exceptional growth in EBIT, which rose 68.4 per cent to \$8.1 million on the back of 4.7 per cent growth in sales to \$489 million. The strategy of the

division's management to change the mix of business has been very successful, with 74 per cent growth in confectionery sales and 17 per cent growth in grocery revenue during the period.

The division's higher confectionery sales arose from increased penetration into the petrol and convenience market and the benefits of strategic acquisitions of specialist confectionery distribution businesses throughout the period, including Amalgamated Confectionery in Brisbane.

Campbells' introduction of state of the art "Put To Light" technology, which significantly improves efficiency in single pick processing for the convenience store market, has now been implemented in each of the division's 4 CSD warehouses.

The group's third business pillar, Australian Liquor Marketers showed very strong growth in sales of 10.7 per cent from \$934 million to \$1.03 billion, while EBIT of \$14 million was in line with the previous corresponding period.

The division's strategy of increasing "on premise" sales resulted in sales growth of 20% in this market segment during the period.

Metcash continues to build its cashflow, generating \$87 million during the period - \$15 million of which was assigned to repaying debt. At the end of October, the group's borrowings totalled \$109 million - \$37 million lower than October, 2002.

The group's earnings per share rose 16.1 per cent to 7.2 cents.

Directors today declared an Interim Dividend of 5.0 cents per share (4.0 cents for the same period last year), representing a payout of 70 per cent of net profit, fully franked at 30 per cent. The dividend is payable on December 15, 2003, with a record date of December 1, 2003.

**For Further Information:**

Andrew Reitzer  
Metcash Trading Limited  
(02) 9741 3060

Tim Allerton  
City Public Relations  
(02) 9267 4511  
0412 715 707

RECEIVED

Rules 4.2A.3

Appendix 4D  
Half yearly report

2004 MAY 11 A 9:33

OFFICE OF INTERNATIONAL  
CORPORATE FINANCE

Name of entity:

METCASH TRADING LIMITED

ABN:	Half yearly (tick)	Preliminary final (tick)	Financial year ended
61 000 031 569	X		31 OCTOBER 2003 current period 31 OCTOBER 2002 previous corresponding period

## For announcement to the market

Extracts from this report for announcement to the market (see note 1).

SA'000

Revenues from ordinary activities	up	7%	to	3,667,234
Profit (loss) from ordinary activities after tax attributable to members	up	20%	to	45,766
Profit (loss) from extraordinary items after tax attributable to members	N/A			-
Net profit (loss) for the period attributable to members	up	20%	to	45,766
<b>Dividends (distributions)</b>		<b>Amount per security</b>		<b>Franked amount per security</b>
Interim dividend (Half yearly report only)		5 c		5 c
Previous corresponding period (Half yearly report)		4 c		4 c
+Record date for determining entitlements to the dividend, (in the case of a trust, distribution)		1 December 2003		

If this is a half yearly report, it is to be read in conjunction with the most recent annual financial report.

## Earnings per security (EPS)

- Details of basic and diluted EPS reported separately in accordance with paragraph 9 and 18 of AASB 1027: *Earnings Per Share* are as follows.

- Earnings used in Basic and Diluted earnings per share = 45,766,000
- Weighted average number of ordinary shares (used in Basic EPS) = 632,175,637
- There have been no changes to ordinary shares since balance date
- Weighted average number of ordinary shares (used in diluted EPS) = 644,306,662 (632,175,637 ordinary shares + 12,131,025 potential ordinary shares).
- Weighted average number of converted, lapsed or cancelled potential ordinary shares included in the calculation of diluted EPS = 2,110,899
- There are no potential ordinary shares that are non-dilutive.
- There have been no issues of potential ordinary shares after balance date.

**NTA backing**  
(see note 7)

	Current period	Previous corresponding period
2 Net tangible asset backing per +ordinary security (cents)	30.83	25.80

**Discontinuing Operations**

(Entities must report a description of any significant activities or events relating to discontinuing operations in accordance with paragraph 7.5 (g) of AASB 1029: Interim Financial Reporting, or, the details of discontinuing operations they have disclosed in their accounts in accordance with AASB 1042: Discontinuing Operations.

3 Discontinuing Operations

--

**Control gained over entities during the period**

4.1 Name of entity (or group of entities)	Amalgamated Confectionery Wholesalers Pty Limited
4.2 Date of the gain or loss of control	1 July 2003
4.3 Consolidated profit (loss) from ordinary activities and extraordinary items after tax of the controlled entity (or group of entities) since the date in the current period on which control was +acquired (if material)	Not material

**Loss of control of entities having material effect**

5.1 Name of entity (or group of entities)	N/A
5.2 Consolidated profit (loss) from ordinary activities and extraordinary items after tax of the controlled entity (or group of entities) for the current period to the date of loss of control	\$ -
5.3 Date to which the profit (loss) has been calculated	
5.4 Consolidated profit (loss) from ordinary activities and extraordinary items after tax of the controlled entity (or group of entities) while controlled during the whole of the previous corresponding period	\$ -
5.5 Contribution to consolidated profit (loss) from ordinary activities and extraordinary items from sale of interest leading to loss of control	\$ -

**Dividends (in the case of a trust, distributions)**

6.1 Date the dividend (distribution) is payable	15 December 2003
6.2 +Record date to determine entitlements to the dividend (distribution) (ie, on the basis of registrable transfers received by 5.00 pm if +securities are not +CHESS approved, or security holding balances established by 5.00 pm or	1 December 2003

such later time permitted by SCH Business Rules if +securities are +CHES approved)

6.3 If it is a final dividend, has it been declared?  
(Preliminary final report only)

N/A

### Amount per security

	Amount per security	Franked amount per security at 30% tax	Amount per security of foreign source dividend
<i>(Half yearly and preliminary final reports)</i>			
6.6 Interim dividend: Current year	5.00 c	5.00 c	- c
6.7 Previous year	4.00 c	4.00 c	- c

### Half yearly report - interim dividend (distribution) on all securities

	Current period - \$A'000	Previous corresponding period - \$A'000
6.10 +Ordinary securities <i>(each class separately)</i>	31,705	25,170
6.11 Preference +securities <i>(each class separately)</i>	-	-
6.12 Other equity instruments <i>(each class separately)</i>	-	-
<b>6.13 Total</b>	<b>31,705</b>	<b>25,170</b>

The +dividend or distribution plans shown below are in operation.

None

The last date(s) for receipt of election notices for the +dividend or distribution plans

Any other disclosures in relation to dividends (distributions). *(For half yearly reports, provide details in accordance with paragraph 7.5(d) of AASB 1029 Interim Financial Reporting)*

None

### Details of aggregate share of profits (losses) of associates and joint venture entities

Group's share of associates' and joint venture entities':	Current period - \$A'000	Previous corresponding period - \$A'000
7.1 Profit (loss) from ordinary activities before tax	152	-
7.2 Income tax on ordinary activities	-	-
<b>7.3 Profit (loss) from ordinary activities after tax</b>	<b>152</b>	<b>-</b>
7.4 Extraordinary items net of tax	-	-
<b>7.5 Net profit (loss)</b>	<b>152</b>	<b>-</b>

7.6	Adjustments	-	-
7.7	<b>Share of net profit (loss) of associates and joint venture entities</b>	<b>152</b>	-

### Issued and quoted securities at end of current period

(Description includes rate of interest and any redemption or conversion rights together with prices and dates.)

Category of +securities	Total number	Number quoted	Issue price per security (cents)	Amount paid up per security (cents)
<b>8.1 Preference +securities</b> (description)	-	-	-	-
8.2 Changes during current period				
(a) Increases through issues	-	-	-	-
(b) Decreases through returns of capital, buybacks, redemptions	-	-	-	-
<b>8.3 +Ordinary securities</b>	<b>634,093,438</b>	<b>634,093,438</b>	-	-
8.4 Changes during current period				
(a) Increases through issues	1,238,750	1,238,750	44	44
(a) Increases through issues	2,105,840	2,105,840	43.1	43.1
(b) Decreases through returns of capital, buybacks	-	-	-	-
<b>8.5 +Convertible debt securities</b> (description and conversion factor)	<b>(description and conversion factor)</b>	-	-	-
8.6 Changes during current period				
(a) Increases through issues	-	-	-	-
(b) Decreases through securities matured, converted	-	-	-	-
<b>8.7 Options</b> (description and conversion factor)			Exercise price	Expiry date (if any)
	3,786,520	-	44	26/03/2005
	300,000	-	54	1/11/2005
	2,289,160	-	43.1	11/08/2006
	179,000	-	43.1	25/11/2006
	3,400,000	-	165.6	14/12/2007
	40,000	-	43.1	15/12/2006
	12,227,100	-	153.8	25/01/2008
	258,500	-	214	10/07/2008
8.8 Issued during current period	258,500	-	214	10/07/2008
8.8 Issued during current period	2,800	-	44	26/03/2005
8.9 Exercised during current period	1,192,950	-	44	26/03/2005
8.9 Exercised during current period	2,105,840	-	43.1	11/08/2006
8.10 Expired during current period	1,088,950	-	various	
<b>8.11 Debentures</b> (description)	<b>(description)</b>	-		
8.12 Changes during current period				
(a) Increases through issues	-	-		
(b) Decreases through securities matured,	-	-		

converted		
<b>8.13 Unsecured notes</b> <i>(description)</i>	<b>(description)</b>	-
8.14 Changes during current period		
(a) Increases through issues	-	-
(b) Decreases through securities matured, converted.	-	-

## Compliance statement

- 1 This report has been prepared in accordance with AASB Standards, other AASB authoritative pronouncements and Urgent Issues Group Consensus Views or other standards acceptable to ASX.

Identify other standards used

---

- 2 This report, and the +accounts upon which the report is based (if separate), use the same accounting policies.

- 3 This report does give a true and fair view of the matters disclosed.

- 4 This report is based on +accounts to which one of the following applies. *(Tick one)*

The +accounts have been audited.

The +accounts have been subject to review.

The +accounts are in the process of being audited or subject to review.

The +accounts have *not* yet been audited or reviewed.

- 5 If the audit report or review by the auditor is not attached, details of any qualifications are attached. *(Half yearly report only - the audit report or review by the auditor must be attached to this report if this report is to satisfy the requirements of the Corporations Act.)*

- 6 The entity has a formally constituted audit committee.



Print name: Andrew Reitzer  
Director

Date: 21<sup>st</sup> November 2003

# **Metcash Trading Limited**

**ABN 61 000 031 569**



## **Half-Year Financial Report**

**for the half-year ended 31 October 2003**

## Corporate Information

**ABN 61 000 031 569**

### **Directors**

Carlos S Dos Santos (Chairman)  
A E (Ted) Harris, AC (Deputy Chairman)  
Andrew Reitzer (CEO)  
Michael R Jablonski  
Edwin M Jankelowitz  
V Dudley Rubin  
Peter L Barnes  
Richard A Longes  
Bernard J Hale  
Joao Louis S Jardim (Lou Jardim)  
Michael Wesslink

### **Registered Office**

4 Newington Road  
Silverwater, NSW 2128

### **Share Register**

Registries Ltd  
PO Box R67  
Royal Exchange  
Sydney NSW 1223  
61 2 9279 0677

### **Auditors**

Ernst & Young

## Contents

Directors' Report	3
Condensed Statement of Financial Performance	4
Condensed Statement of Financial Position	5
Condensed Statement of Cash Flows	6
Notes to the Half-Year Financial Statements	7
Directors' Declaration	12
Independent Audit Report	13

## Directors' Report

Your directors submit their report for the half-year ended 31 October 2003.

### DIRECTORS

The names and details of the company's directors in office during the half-year and until the date of this report are as follows. Directors were in office for this entire period unless otherwise stated.

Carlos S Dos Santos (Chairman)  
A E (Ted) Harris, AC (Deputy Chairman)  
Andrew Reitzer (CEO)  
Michael R Jablonski  
Edwin M Jankelowitz  
V Dudley Rubin  
Peter L Barnes  
Richard A Longes  
Bernard J Hale  
Joao Louis S Jardim (Lou Jardim)  
Michael Wesslink

### REVIEW AND RESULTS OF OPERATIONS

A review of the operations during the period, and the results of those operations, appears in the attached report.

### ROUNDING

The amounts contained in this report and in the financial report have been rounded to the nearest \$1,000 (where rounding is applicable) under the option available to the company under ASIC Class Order 98/0100. The company is an entity to which the Class Order applies.

Signed in accordance with a resolution of the directors.



Andrew Reitzer  
Director

Sydney, 21 November 2003

## Condensed Statement of Financial Performance

HALF-YEAR ENDED 31 OCTOBER 2003	Notes	CONSOLIDATED	
		2003 \$'000	2002 \$'000
Sales revenue		3,442,772	3,207,553
Cost of sales		<u>(3,365,338)</u>	<u>(3,135,625)</u>
GROSS PROFIT		77,434	71,928
Other revenues from ordinary activities		224,462	218,018
Selling, general and administration expenses	2	(119,856)	(124,881)
Warehouse & Distribution expenses		(107,867)	(102,574)
Borrowing costs expensed		<u>(3,907)</u>	<u>(4,101)</u>
<b>PROFIT FROM ORDINARY ACTIVITIES BEFORE INCOME TAX EXPENSE</b>		70,266	58,390
<b>INCOME TAX EXPENSE RELATING TO ORDINARY ACTIVITIES</b>		<u>(24,500)</u>	<u>(20,385)</u>
<b>PROFIT FROM ORDINARY ACTIVITIES AFTER INCOME TAX EXPENSE</b>		<u>45,766</u>	<u>38,005</u>
<b>NET PROFIT</b>		<u>45,766</u>	<u>38,005</u>
<b>NET PROFIT ATTRIBUTABLE TO MEMBERS OF METCASH TRADING LIMITED</b>		<u>45,766</u>	<u>38,005</u>
<b>TOTAL CHANGES IN EQUITY OTHER THAN THOSE RESULTING FROM TRANSACTIONS WITH OWNERS AS OWNERS</b>		<u>45,766</u>	<u>38,005</u>
Basic earnings per share (cents per share)		7.2	6.2
Diluted earnings per share (cents per share)		7.1	6.1
Franked dividends per share (cents per share)		4.0	2.0

## Condensed Statement of Financial Position

HALF-YEAR ENDED 31 OCTOBER 2003

Notes

CONSOLIDATED

	AS AT 31 OCTOBER 2003	AS AT 30 APRIL 2003
	\$'000	\$'000
<b>CURRENT ASSETS</b>		
Cash assets	86,637	83,048
Receivables	636,219	566,266
Inventories	374,697	359,812
Other	5,172	5,624
<b>TOTAL CURRENT ASSETS</b>	<b>1,102,725</b>	<b>1,014,750</b>
<b>NON-CURRENT ASSETS</b>		
Receivables	5,558	6,355
Investments accounted for using the equity method	704	645
Other financial assets	620	183
Property, plant and equipment	124,106	120,914
Deferred tax assets	6,067	6,034
Intangible assets	249,512	242,550
Other	-	91
<b>TOTAL NON-CURRENT ASSETS</b>	<b>386,567</b>	<b>376,772</b>
<b>TOTAL ASSETS</b>	<b>1,489,292</b>	<b>1,391,522</b>
<b>CURRENT LIABILITIES</b>		
Payables	878,708	787,038
Interest-bearing liabilities	92,057	106,469
Current tax liabilities	4,597	4,845
Provisions	32,818	31,765
<b>TOTAL CURRENT LIABILITIES</b>	<b>1,008,180</b>	<b>930,117</b>
<b>NON-CURRENT LIABILITIES</b>		
Interest-bearing liabilities	16,855	16,487
Provisions	19,247	17,813
<b>TOTAL NON-CURRENT LIABILITIES</b>	<b>36,102</b>	<b>34,300</b>
<b>TOTAL LIABILITIES</b>	<b>1,044,282</b>	<b>964,417</b>
<b>NET ASSETS</b>	<b>445,010</b>	<b>427,105</b>
<b>EQUITY</b>		
Contributed equity	561,006	559,602
Reserves	12,846	13,073
Accumulated losses	(128,842)	(145,570)
<b>TOTAL EQUITY</b>	<b>445,010</b>	<b>427,105</b>

## Condensed Statement of Cash Flows

HALF-YEAR ENDED 31 OCTOBER 2003	Notes	CONSOLIDATED	
		2003 \$'000	2002 \$'000
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Receipts from customers		3,963,049	3,584,572
Payments to suppliers and employees		(3,801,892)	(3,444,506)
Dividend received		93	217
Interest received		169	278
Borrowing costs		(3,907)	(4,793)
Income tax paid		(25,284)	(8,082)
Goods and services tax paid		(45,026)	(39,667)
<b>NET CASH FLOWS FROM OPERATING ACTIVITIES</b>		<b>87,202</b>	<b>88,019</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Proceeds from sale of property, plant and equipment		3,127	1,256
Purchase of property, plant and equipment		(13,842)	(14,935)
Payment for purchases of equity investments		-	(2)
Loans to other entities		-	(4,447)
Loans repaid by other entities		165	4,572
Proceeds from sale of business		622	1,311
Payment for purchase of business		(27,169)	(6,034)
<b>NET CASH FLOWS USED IN INVESTING ACTIVITIES</b>		<b>(37,097)</b>	<b>(18,279)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Proceeds from issues of ordinary shares		1,404	41,123
Payment of share issue costs		-	(930)
Proceeds from borrowings - other		45,000	10,000
Repayments of borrowings - other		(60,000)	(45,000)
Payment of dividends on ordinary shares		(29,038)	(18,240)
Repayment of finance lease principal		(3,655)	(2,938)
<b>NET CASH FLOWS USED IN FINANCING ACTIVITIES</b>		<b>(46,289)</b>	<b>(15,985)</b>
<b>NET INCREASE IN CASH HELD</b>		<b>3,816</b>	<b>53,755</b>
Add opening cash brought forward		83,048	83,456
Effects of exchange rate changes on cash		(227)	337
<b>CLOSING CASH CARRIED FORWARD</b>		<b>86,637</b>	<b>137,548</b>

## Notes to the Half-Year Financial Statements

31 OCTOBER 2003

### 1. BASIS OF PREPARATION OF THE HALF-YEAR FINANCIAL REPORT

The half-year financial report does not include all notes of the type normally included within the annual financial report and therefore cannot be expected to provide as full an understanding of the financial performance, financial position and financing and investing activities of the economic entity as the full financial report.

The half-year report should be read in conjunction with the Annual Financial Report of Metcash Trading Limited as at 30 April 2003. It is also recommended that the half-year report be considered together with any public announcements made by Metcash Trading Limited and its controlled entities during the half-year ended 31 October 2003 in accordance with the continuous disclosure obligations arising under the Corporations Act 2001.

#### (a) Basis of accounting

The half-year financial report is a general purpose financial report which has been prepared in accordance with the requirements of the Corporations Act 2001, applicable Accounting Standards including AASB 1029 "Interim Financial Reporting" and other mandatory professional reporting requirements (Urgent Issues Group Consensus Views).

The half-year financial report has been prepared in accordance with the historical cost convention .

For the purpose of preparing the half-year financial report, the half-year has been treated as a discrete reporting period.

#### (b) Changes in accounting policies

##### *[i] Employee benefits*

The consolidated entity has adopted the revised Accounting Standard AASB 1028 "Employee Benefits", which has resulted in a change in the accounting policy for the measurement of employee benefit liabilities. Previously, the consolidated entity measured the provision for employee benefits based on remuneration rates at the date of recognition of the liability. In accordance with the requirements of the revised Standard, the provision for employee benefits is now measured based on the remuneration rates expected to be paid when the liability is settled. There has been no material effect of the revised policy on the statement of financial performance and thus no adjustment required to opening retained earnings.

#### (c) Tax Consolidation

Income tax expense and deferred tax balances presented in this financial report do not take into account the impact, if any, that may arise should the group elect to enter into a tax consolidation group.

## Notes continued

31 OCTOBER 2003	Notes	CONSOLIDATED	
		2003	2002
		\$'000	\$'000
<b>2. PROFIT FROM ORDINARY ACTIVITIES</b>			
<b>(a) Specific Items</b>			
Profit from ordinary activities before income tax expense includes the following expenses whose disclosure is relevant in explaining the financial performance of the entity:			
<b>(i) Expenses</b>			
Amortisation expense		10,075	9,504
<b>3. DIVIDENDS PAID OR PROVIDED FOR ON ORDINARY SHARES</b>			
<b>(a) Dividends paid during the half-year</b>			
Franked dividends		29,038	18,240
		29,038	18,240

#### 4. CONTINGENT ASSETS AND LIABILITIES

Since the last annual reporting date, there has been no material change of any contingent liabilities or contingent assets.

Notes continued

31 OCTOBER 2003

5. SEGMENT INFORMATION

Business segments	Food Distribution		Cash and Carry Distribution		Liquor Distribution		Eliminations		Consolidated	
	October 2003 \$'000	October 2002 \$'000	October 2003 \$'000	October 2002 \$'000	October 2003 \$'000	October 2002 \$'000	October 2003 \$'000	October 2002 \$'000	October 2003 \$'000	October 2002 \$'000
Segment Revenue										
Sales to customers outside the consolidated entity	1,919,911	1,806,666	488,861	466,880	1,033,990	934,010	-	-	3,442,771	3,207,551
Other revenues from customers outside the consolidated entity	-	-	-	-	-	-	-	-	-	-
Intersegment revenues	196,471	202,041	11	10	74,321	77,321	(270,817)	(279,382)	-	-
Unallocated revenue	-	-	-	-	-	-	-	-	224,461	218,018
Total segment revenue	2,116,390	2,008,707	488,884	466,890	1,108,315	1,011,338	(270,817)	(279,382)	3,667,234	3,425,571
Segment result	63,658	56,659	8,066	4,791	14,043	13,991	-	-	85,767	75,441
Unallocated expenses									(15,501)	(17,051)
Consolidated entity profit from ordinary activities before income tax expense									70,266	58,390

Notes continued

31 OCTOBER 2003

	October 2003	April 2003						
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Segment Assets	506,311	482,495	155,506	130,207	440,044	392,214	1,101,861	1,004,916
Unallocated Assets							387,431	471,634
<b>Total Assets</b>	<b>1,489,292</b>	<b>1,476,550</b>						
Segment Liabilities	759,332	848,888						
Unallocated Liabilities	284,950	219,317						
<b>Total Liabilities</b>	<b>1,044,282</b>	<b>1,068,205</b>						
	<b>October 2003</b>	<b>October 2002</b>						
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Investment in equity method associates included in segment assets	704	645					704	645
Acquisition of property, plant and equipment and intangible assets	350	528	869	454	1,422	548	2,641	1,530
Depreciation	2,388	2,577	1,764	2,204	651	665	4,803	5,446
Non-cash expenses other than depreciation	1,138	2,998	470	1,813	492	345	2,100	5,156

## Notes continued

31 OCTOBER 2003

### 6. SUBSEQUENT EVENTS

There have been no significant events occurring after the balance date, which may affect either the consolidated entity's operations or results of those operations or the consolidated entity's state of affairs.

### 7. ACCUMULATED LOSSES

	CONSOLIDATED	
	AS AT 31 OCTOBER 2003	AS AT 30 APRIL 2003
	\$'000	\$'000
<b>Reconciliation of accumulated losses</b>		
Balance at beginning	(145,570)	(183,442)
Net profit attributable to members of Metcash Trading Limited	45,766	81,318
Total available for appropriation	<u>(99,804)</u>	<u>(102,124)</u>
Dividends provided for or paid	(29,038)	(43,446)
Balance at end	<u><u>(128,842)</u></u>	<u><u>(145,570)</u></u>

## Directors' Declaration

In accordance with a resolution of the directors of Metcash Trading Limited, I state that:

In the opinion of the directors:

- (a) the financial statements and notes of the consolidated entity:
  - (i) give a true and fair view of the financial position as at 31 October 2003 and the performance for the half-year ended on that date of the consolidated entity; and
  - (ii) comply with Accounting Standard AASB 1029 "Interim Financial Reporting" and the Corporations Regulations 2001; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

On behalf of the Board



Andrew Reitzer  
Director

Sydney, 21 November 2003

## Independent review report to members of Metcash Trading Limited

### Scope

#### *The financial report and directors' responsibility*

The financial report comprises the statement of financial position, statement of financial performance, statement of cash flows, accompanying notes to the financial statements, and the directors' declaration for Metcash Trading Limited (the company) and the consolidated entity, for the period ended 31 October 2003. The consolidated entity comprises both the company and the entities it controlled during that period.

The directors of the company are responsible for preparing a financial report that gives a true and fair view of the financial position and performance of the company and the consolidated entity, and that complies with Accounting Standard AASB 1029 "Interim Financial Reporting", in accordance with the *Corporations Act 2001*. This includes responsibility for the maintenance of adequate accounting records and internal controls that are designed to prevent and detect fraud and error, and for the accounting policies and accounting estimates inherent in the financial report.

#### *Review approach*

We conducted an independent review of the financial report in order to make a statement about it to the members of the company, and in order for the company to lodge the financial report with the Australian Stock Exchange and the Australian Securities and Investments Commission.

Our review was conducted in accordance with Australian Auditing Standards applicable to review engagements, in order to state whether, on the basis of the procedures described, anything has come to our attention that would indicate that the financial report is not presented fairly in accordance with the *Corporations Act 2001*, Accounting Standard AASB 1029 "Interim Financial Reporting" and other mandatory professional reporting requirements in Australia, so as to present a view which is consistent with our understanding of the company's and the consolidated entity's financial position, and of their performance as represented by the results of their operations and cash flows.

A review is limited primarily to inquiries of company personnel and analytical procedures applied to the financial data. These procedures do not provide all the evidence that would be required in an audit, thus the level of assurance is less than given in an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

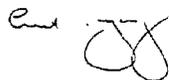
### Independence

We are independent of the company, and have met the independence requirements of Australian professional ethical pronouncements and the *Corporations Act 2001*. In addition to our review of the financial report, we were engaged to undertake the services disclosed in the notes to the financial statements. The provision of these services has not impaired our independence.

### Statement

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the financial report of Metcash Trading Limited is not in accordance with:

- (a) the *Corporations Act 2001*, including:
  - (i) giving a true and fair view of the financial position of Metcash Trading Limited and the consolidated entity at 31 October 2003 and of their performance for the period ended on that date; and
  - (ii) complying with Accounting Standard AASB 1029 "Interim Financial Reporting" and the *Corporations Regulations 2001*; and
- (b) other mandatory financial reporting requirements in Australia.



Ernst & Young



Gary G Daniels  
Partner

Sydney  
Date: 21 November 2003



# FRIDAY FUEL DAY PROMOTION

MEDIA RELEASE 21/11/2003

## NSW MOTORISTS TO GET AUSTRALIA'S CHEAPEST FUEL THROUGH 280 IGA STORES

More than 280 IGA stores across NSW will from next Friday, November 28, offer their customers the most innovative fuel deal ever seen in Australia.

The 4c a litre discount follows the very successful launch of the program across Queensland, South Australia and Northern Territory over the last month, which has been enthusiastically embraced by both regular and new IGA shoppers.

Motorists will be able to fill up at any petrol station of their choice and receive, within 14 days from that date, a 4c per litre discount off their grocery bill at any participating IGA stores across NSW.

Mr John MacLaren, NSW General Manager of IGA Distribution, said "We are delighted to be presenting our customers with an offer which has been very successfully tested in Queensland, South Australia and the Northern Territory over the last month".

Simply by spending a minimum of \$30 any Friday at our independently owned IGA stores, customers can receive a discount equivalent to 4c a litre from their grocery bill.

"Smart shoppers can get their litre discount from IGA stores, but also apply for an extra fuel discount through other chains running their own discount promotions in both NSW and other states. This is great news for both grocery shoppers and motorists", he added.

The IGA promotion is superior to others in the market, as shoppers can buy their fuel, to a maximum of 80 litres - at any major chain of petrol stations or from an independent outlet, rather than being locked into one particular brand. They then take their fuel receipt within 14 days to any participating IGA store, purchase a minimum \$30 worth of groceries, and enjoy a big discount off their bill.

"We expect staff in our stores to be working flat out every Friday as our customers take advantage of this great offer. The great advantage of this deal is that customers will not be forced to drive long distances to receive a discount off their fuel, they can go to the local fuel outlet, then bring in their receipt to their local participating IGA store and receive great savings," said Mr MacLaren.

The offer is very simple:

- Fill up with fuel any time at the outlet of your choice, to a maximum of 80 litres
- Bring your fuel receipt into your participating local IGA store on a Friday
- Spend \$30 on groceries
- Collect a reimbursement of 4c per litre. At 80 litres, the discount is \$3.20 on the IGA grocery bill.



# FRIDAY FUEL DAY PROMOTION

2/

Mr Andrew Reitzer, Chief Executive of Metcash Trading Ltd (which operates the IGA brand in Australia) said "IGA stores across Australia are proving that a simple and exciting fuel offer can spark the public's imagination. Such has been the success of this only truly universal fuel discount program in Australia that we are looking to extend it further.

"Independent IGA retailers are making significant gains on the major retail chains in Australia by offering great service, prices, community support and now the country's best fuel discount program", he concluded.

For further information:

John MacLaren  
IGA Distribution  
(02) 88 22 3601  
Mobile (0419) 641 727

Tim Allerton  
City Public Relations  
(02) 9267 4511  
(0412) 715 707.

Terms and conditions are:

1. To receive a reimbursement at participating IGA stores off the purchase price of fuel, you must spend at least the qualifying amount of \$30.00 in one transaction on Fridays only.
2. The reimbursement amount is 4c per litre, refunded upon your purchase to the required spend.
3. Buy fuel at any petrol outlet at any time and present your fuel receipt at the participating IGA store to receive your reimbursement upon your purchase.
4. A limit applies of one petrol receipt per customer transaction for a fuel purchase of up to 80 litres.
5. This promotion is only available for purchases on Fridays at participating IGA stores.
6. Receipts that are damaged, defaced or altered or have passed the required redemption date of within 14 days are not valid for any reimbursement of the fuel promotion.
7. Fuel receipts must clearly show all of the following information: Fuel site name and address, date of purchase and total of litres purchased.
8. IGA reserves the right to withdraw the offer from certain fuel outlets at its discretion.
9. IGA may change, suspend or terminate the conditions of its fuel promotion at any time at its discretion.
10. IGA reserves the right to exclude some non-core grocery departments from the minimum spend required amount of \$30.00.

RECEIVED

2004 MAY 11 A 9:33

dirRule 2.7, 3.10.3, 3.10.4, 3.10.5

OFFICE OF INTERNATIONAL  
CORPORATE FINANCE**Appendix 3B****New issue announcement,  
application for quotation of additional securities  
and agreement**

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002, 1/1/2003.

Name of entity

**Mecash Trading Limited**

ABN

**61 000 031 569**

We (the entity) give ASX the following information.

**Part 1 - All issues**

*You must complete the relevant sections (attach sheets if there is not enough space).*

1 +Class of +securities issued or to be issued

**Fully Paid Ordinary Shares**

2 Number of +securities issued or to be issued (if known) or maximum number which may be issued

**97,000 MTT Fully Paid  
(63,450) MTTAI**

3 Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion)

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

<p>4 Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?</p> <p>If the additional securities do not rank equally, please state:</p> <ul style="list-style-type: none"> <li>• the date from which they do</li> <li>• the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>• the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>	<p><b>Yes</b></p>				
<p>5 Issue price or consideration</p>	<p><b>\$0.44 (65,200 shares)</b>  <b>\$0.431 (31,800 shares)</b></p>				
<p>6 Purpose of the issue          (If issued as consideration for the acquisition of assets, clearly identify those assets)</p>	<p><b>Exercise of 97,000 Employee Options</b></p> <p><b>63,450 Options cancelled (employees left employment)</b></p>				
<p>7 Dates of entering +securities into uncertificated holdings or despatch of certificates</p>	<p><b>3<sup>rd</sup> November 2003</b></p>				
<p>8 Number and +class of all +securities quoted on ASX (including the securities in clause 2 if applicable)</p>	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">Number</th> <th style="text-align: left;">+Class</th> </tr> </thead> <tbody> <tr> <td style="text-align: left;"><b>634,190,438</b></td> <td style="text-align: left;"><b>Ordinary (MTT)</b></td> </tr> </tbody> </table>	Number	+Class	<b>634,190,438</b>	<b>Ordinary (MTT)</b>
Number	+Class				
<b>634,190,438</b>	<b>Ordinary (MTT)</b>				

---

+ See chapter 19 for defined terms.

	Number	*Class
9	Number and *class of all *securities not quoted on ASX (including the securities in clause 2 if applicable)	22,319,830 Options (MTTA1)

10 Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)

### Part 2 - Bonus issue or pro rata issue

11 Is security holder approval required?

12 Is the issue renounceable or non-renounceable?

13 Ratio in which the \*securities will be offered

14 \*Class of \*securities to which the offer relates

15 \*Record date to determine entitlements

16 Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?

17 Policy for deciding entitlements in relation to fractions

18 Names of countries in which the entity has \*security holders who will not be sent new issue documents

Note: Security holders must be told how their entitlements are to be dealt with.  
Cross reference: rule 7.7.

19 Closing date for receipt of acceptances or renunciations

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

- |    |   |  |
|----|---|--|
| 20 | Names of any underwriters   |  |
| 21 | Amount of any underwriting fee or commission  |  |
| 22 | Names of any brokers to the issue   |  |
| 23 | Fee or commission payable to the broker to the issue  |  |
| 24 | Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of *security holders   |  |
| 25 | If the issue is contingent on *security holders' approval, the date of the meeting  |  |
| 26 | Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled  |  |
| 27 | If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders |  |
| 28 | Date rights trading will begin (if applicable)  |  |
| 29 | Date rights trading will end (if applicable)  |  |
| 30 | How do *security holders sell their entitlements <i>in full</i> through a broker?   |  |
| 31 | How do *security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?  |  |

---

+ See chapter 19 for defined terms.

- 32 How do †security holders dispose of their entitlements (except by sale through a broker)?
- 33 †Despatch date

### Part 3 - Quotation of securities

*You need only complete this section if you are applying for quotation of securities*

- 34 Type of securities  
(tick one)
- (a)  Securities described in Part 1
- (b)  All other securities  
Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

#### Entities that have ticked box 34(a)

#### Additional securities forming a new class of securities

*Tick to indicate you are providing the information or documents*

- 35  If the †securities are †equity securities, the names of the 20 largest holders of the additional †securities, and the number and percentage of additional †securities held by those holders
- 36  If the †securities are †equity securities, a distribution schedule of the additional †securities setting out the number of holders in the categories  
1 - 1,000  
1,001 - 5,000  
5,001 - 10,000  
10,001 - 100,000  
100,001 and over
- 37  A copy of any trust deed for the additional †securities

† See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

**Entities that have ticked box 34(b)**

38 Number of securities for which  
 \*quotation is sought

--

39 Class of \*securities for which  
 quotation is sought

--

40 Do the \*securities rank equally in all  
 respects from the date of allotment  
 with an existing \*class of quoted  
 \*securities?

If the additional securities do not  
 rank equally, please state:

- the date from which they do
- the extent to which they  
 participate for the next dividend,  
 (in the case of a trust,  
 distribution) or interest payment
- the extent to which they do not  
 rank equally, other than in  
 relation to the next dividend,  
 distribution or interest payment

--

41 Reason for request for quotation  
 now

Example: In the case of restricted securities, end of  
 restriction period

(if issued upon conversion of  
 another security, clearly identify that  
 other security)

--

	Number	*Class
42 Number and *class of all *securities quoted on ASX ( <i>including</i> the securities in clause 38)		

---

+ See chapter 19 for defined terms.

### Quotation agreement

1 +Quotation of our additional +securities is in ASX's absolute discretion. ASX may quote the +securities on any conditions it decides.

2 We warrant the following to ASX.

- The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
- There is no reason why those +securities should not be granted +quotation.
- An offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the +securities be quoted.
- We warrant that if confirmation is required under section 1017F of the Corporations Act in relation to the +securities to be quoted, it has been provided at the time that we request that the +securities be quoted.
- If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.

---

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

- 3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- 4 We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before \*quotation of the \*securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.



Sign here: ..... Date: 6<sup>th</sup> November 2003.  
(Director/Company Secretary)

Print name: .....JOHN RANDALL.....

---

\* See chapter 19 for defined terms.



# FRIDAY FUEL DAY PROMOTION

MEDIA RELEASE

## SOUTH AUSTRALIAN MOTORISTS TO GET AUSTRALIA'S CHEAPEST FUEL THROUGH 170 IGA SUPERMARKETS

More than 170 IGA supermarkets across South Australia, Northern Territory and Broken Hill will from Friday, October 24 offer their customers the most innovative fuel deal ever seen in Australia.

The 4c a litre discount follows the very successful launch of the program across Queensland earlier this month, which has been enthusiastically embraced by both regular and new IGA shoppers.

Motorists will be able to fill up at **any** petrol station of their choice and receive, within 14 days from that date, a 4c per litre discount off their grocery bill at any IGA store.

Mr Ian Perry, a retailer member of the IGA State Board said: "This promotion has been successfully tested in Queensland over the last month and we are confident that shoppers across South Australia, the Northern Territory and Broken Hill will take up the discounts with the same enthusiasm. Simply by spending a minimum of \$30 any Friday at our independently owned IGA supermarkets, customers can receive a 4c a litre discount from their grocery bill - it is as simple as that!

"Smart shoppers can get their 4c per litre discount from IGA supermarkets, but also apply for an extra fuel discount through other chains running their own discount promotions. This is great news for both grocery shoppers and motorists", he added.

Mr Perry said, "We believe our promotion is far superior to others in the market, as shoppers can buy their fuel at any major chain of petrol stations or from an independent outlet, rather than being locked into one particular brand. They then take their fuel receipt within 14 days to any IGA Everyday or Friendly Grocer IGA supermarket, or at participating Foodland IGA supermarkets, purchase a minimum \$30 worth of groceries and enjoy a big discount off their bill.

"We expect staff in our supermarkets to be working flat out every Friday as our customers take advantage of this great offer. In fact, some stores are already planning to extend the offer to other days of the week. The great advantage of this deal is that customers will not be forced to drive long distances to receive a discount off their fuel, they can go to the local fuel outlet, then bring in their receipt to their local IGA supermarket and receive great savings," he added.

The offer is very simple:

- Fill up with fuel any time at the outlet of your choice
- Bring your fuel receipt into your local IGA Everyday or Friendly Grocer IGA or participating Foodland IGA on a Friday
- Spend \$30 on groceries
- Collect a reimbursement of 4c per litre



# FRIDAY FUEL DAY PROMOTION

---

2/

Mr Andrew Reitzer, Chief Executive of Metcash Trading Ltd (which operates the IGA brand in Australia) said "IGA supermarkets in South Australia have thrown down the gauntlet in the retail market by providing the most aggressive and only truly universal fuel discount program in Australia.

"We expect to roll-out this program across the rest of the cities and regional centres across Australia, where independent IGA retailers are making significant gains on the major retail chains in Australia by offering great service, prices, community support and now the country's best fuel discount program", he concluded.

Terms and conditions are:

1. To receive a reimbursement at participating IGA stores off the purchase price of fuel, you must spend at least the qualifying amount of \$30.00 in one transaction on Friday's only.
2. The reimbursement amount is 4c per litre, refunded upon your purchase to the required spend.
3. Buy fuel at any petrol outlet at any time and present your fuel receipt at the participating IGA store to receive your reimbursement upon your purchase.
4. A limit applies of one petrol receipt per customer transaction for a fuel purchase of up to 80 litres.
5. This promotion is only available for purchases on Fridays at participating IGA stores.
6. Receipts that are damaged, defaced or altered or have passed the required redemption date of within 14 days are not valid for any reimbursement of the fuel promotion.
7. Fuel receipts must clearly show all of the following information: Fuel site name and address, date of purchase and total of litres purchased.
8. IGA reserves the right to withdraw the offer from certain fuel outlets at its discretion.
9. IGA may change, suspend or terminate the conditions of its fuel promotion at any time at its discretion.
10. IGA reserves the right to exclude some non-core grocery departments from the minimum spend required amount of \$30.00.

For further information:

Ian Perry  
Blackwood IGA Everyday  
(08) 8278 1600  
Mobile 0422 458 688

Mike Rutherford  
IGA Distribution  
(08) 8152 8525  
0408 208 115

Tim Allerton  
City Public Relations  
(02) 9267 4511  
0412 715 707

RECEIVED

2004 MAY 11 A 9:33

dir-Rule 2.7, 3.10.3, 3.10.4, 3.10.5

OFFICE OF INTERNATIONAL  
CORPORATE FINANCE

## Appendix 3B

### New issue announcement, application for quotation of additional securities and agreement

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002, 1/1/2003.

Name of entity

**Mecash Trading Limited**

ABN

**61 000 031 569**

We (the entity) give ASX the following information.

### Part 1 - All issues

*You must complete the relevant sections (attach sheets if there is not enough space).*

1 +Class of +securities issued or to be issued

**Fully Paid Ordinary Shares**

2 Number of +securities issued or to be issued (if known) or maximum number which may be issued

**208,700 MTT Fully Paid**

**2,800 MTTAI**

3 Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion)

**Appendix 3B**  
**New issue announcement**

---

<p>4 Do the *securities rank equally in all respects from the date of allotment with an existing *class of quoted *securities?</p> <p>If the additional securities do not rank equally, please state:</p> <ul style="list-style-type: none"> <li>• the date from which they do</li> <li>• the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>• the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>	<p><b>Yes</b></p>				
<p>5 Issue price or consideration</p>	<p><b>\$0.44 (73,400 shares)</b>  <b>\$0.431 (135,300 shares)</b></p>				
<p>6 Purpose of the issue          (If issued as consideration for the acquisition of assets, clearly identify those assets)</p>	<p><b>Exercise of 208,700 Employee Options</b></p> <p><b>2,800 Options cancelled in error, re-instated</b></p>				
<p>7 Dates of entering *securities into uncertificated holdings or despatch of certificates</p>	<p><b>3<sup>rd</sup> October 2003</b></p>				
<p>8 Number and *class of all *securities quoted on ASX (including the securities in clause 2 if applicable)</p>	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">Number</th> <th style="text-align: left;">*Class</th> </tr> </thead> <tbody> <tr> <td style="text-align: left;"><b>634,093,438</b></td> <td style="text-align: left;"><b>Ordinary (MTT)</b></td> </tr> </tbody> </table>	Number	*Class	<b>634,093,438</b>	<b>Ordinary (MTT)</b>
Number	*Class				
<b>634,093,438</b>	<b>Ordinary (MTT)</b>				

---

+ See chapter 19 for defined terms.

		Number	*Class
9	Number and *class of all *securities not quoted on ASX (including the securities in clause 2 if applicable)	<b>22,480,280</b>	<b>Options (MTAI)</b>
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)		

## Part 2 - Bonus issue or pro rata issue

11	Is security holder approval required?		
12	Is the issue renounceable or non-renounceable?		
13	Ratio in which the *securities will be offered		
14	*Class of *securities to which the offer relates		
15	*Record date to determine entitlements		
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?		
17	Policy for deciding entitlements in relation to fractions		
18	Names of countries in which the entity has *security holders who will not be sent new issue documents  <small>Note: Security holders must be told how their entitlements are to be dealt with. Cross reference: rule 7.7.</small>		
19	Closing date for receipt of acceptances or renunciations		

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

- |    |   |  |
|----|---|--|
| 20 | Names of any underwriters   |  |
| 21 | Amount of any underwriting fee or commission  |  |
| 22 | Names of any brokers to the issue   |  |
| 23 | Fee or commission payable to the broker to the issue  |  |
| 24 | Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of +security holders   |  |
| 25 | If the issue is contingent on +security holders' approval, the date of the meeting  |  |
| 26 | Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled  |  |
| 27 | If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders |  |
| 28 | Date rights trading will begin (if applicable)  |  |
| 29 | Date rights trading will end (if applicable)  |  |
| 30 | How do +security holders sell their entitlements <i>in full</i> through a broker?   |  |
| 31 | How do +security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?  |  |

---

+ See chapter 19 for defined terms.

- 32 How do \*security holders dispose of their entitlements (except by sale through a broker)?
- 33 \*Despatch date

### Part 3 - Quotation of securities

*You need only complete this section if you are applying for quotation of securities*

- 34 Type of securities  
(tick one)
- (a) Securities described in Part 1
- (b) All other securities  
 Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

### Entities that have ticked box 34(a)

#### Additional securities forming a new class of securities

*Tick to indicate you are providing the information or documents*

- 35 If the \*securities are \*equity securities, the names of the 20 largest holders of the additional \*securities, and the number and percentage of additional \*securities held by those holders
- 36 If the \*securities are \*equity securities, a distribution schedule of the additional \*securities setting out the number of holders in the categories  
 1 - 1,000  
1,001 - 5,000  
5,001 - 10,000  
10,001 - 100,000  
100,001 and over
- 37 A copy of any trust deed for the additional \*securities

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

---

+ See chapter 19 for defined terms.

**Entities that have ticked box 34(b)**

38 Number of securities for which \*quotation is sought

39 Class of \*securities for which quotation is sought

40 Do the \*securities rank equally in all respects from the date of allotment with an existing \*class of quoted \*securities?

If the additional securities do not rank equally, please state:

- the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment

41 Reason for request for quotation now

Example: In the case of restricted securities, end of restriction period

(if issued upon conversion of another security, clearly identify that other security)

	Number	*Class
42 Number and *class of all *securities quoted on ASX (including the securities in clause 38)		

---

+ See chapter 19 for defined terms.

### Quotation agreement

1 +Quotation of our additional +securities is in ASX's absolute discretion. ASX may quote the +securities on any conditions it decides.

2 We warrant the following to ASX.

- The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
- There is no reason why those +securities should not be granted +quotation.
- An offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the +securities be quoted.
- We warrant that if confirmation is required under section 1017F of the Corporations Act in relation to the +securities to be quoted, it has been provided at the time that we request that the +securities be quoted.
- If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.

- 3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- 4 We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before +quotation of the +securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

*John Randall*

Sign here: ..... Date: 9<sup>th</sup> October 2003.  
(Director/Company Secretary)

Print name: .....JOHN RANDALL.....



**METCASH TRADING LIMITED**  
ABN 61 000 031 569

4 NEWINGTON ROAD  
SILVERWATER  
NSW 2128 AUSTRALIA

PO BOX 6226  
SILVERWATER BUSINESS CENTRE  
NSW 1811 AUSTRALIA

PHONE: 02 9741 3000  
FAX: 02 9741 3399  
WEB: [WWW.metcash.com](http://WWW.metcash.com)

6<sup>th</sup> October 2003

## **PRESS RELEASE**

### **METCASH'S CAMPBELLS CASH AND CARRY EXPERIENCING STRONG GROWTH WITH NEW CONFECTIONERY STRATEGY**

One of Metcash Trading Ltd's three business pillars, Campbells Cash and Carry, is experiencing very strong growth this year with the implementation of a new growth strategy concentrating on confectionery sales and away from tobacco and liquor.

Campbells, which is celebrating its 70<sup>th</sup> anniversary this year, expects to post Earnings Before Interest and Tax (EBIT) growth of more than 20 per cent in the current financial year, following its stellar performance in 2003 when EBIT grew from \$3.5 million to \$10.5 million.

Chief Executive Officer of Campbell's, Mr Peter Dubbelman, said "We have already reached our sales target of \$150 million for the year in confectionery route trade, through a combination of organic growth and as a range of our recently acquired distributors build their sales contributions.

"This growth is the result of a deliberate strategy where we are diverting our efforts from the low margin liquor and tobacco trade into confectionery, which delivering double digit margins and is one of the fastest growing segments in the grocery market", he added.

Campbells and Metcash have been quietly lifting their share of the \$740 million confectionery market through the acquisition of four confectionery distributors around Australia over the last year, including Jorgensens Confectionery, Dalco Confectionery and Kingstons Confectionery in NSW and Amalgamated Confectionery in Brisbane.

These groups, which are all strategically located in regional areas and cities on major transport routes, will be built up further in coming months as further acquisitions are currently in negotiation.

Mr Dubbelman said "Our acquisitions allows us to integrate established and successful operations to our own, which generate \$70 million in annual confectionery sales, providing our existing and new customers with a more efficient distribution system for high volume merchandise".

Campbell's Cash & Carry currently supplies confectionery, general merchandise, grocery, health and beauty, chilled and frozen products, to more than 80,000 petrol stations, general and convenience stores across Australia, with clients including the major brands like Shell, Mobil, BP, Caltex and 7-Eleven.

"While the recent announcements of the major oil companies to align their owned and franchised stores to Coles and Woolworths, we expect to see little effect on our sales. In fact a major opportunity has opened up as there are now up to 3,000 independent petrol retailers keen to use independent suppliers like ourselves", said Mr Dubbelman.

Campbell's has recently upgraded the majority of its 38 self-service and distribution warehouses, as well as its four Cstore Distribution warehouses in Sydney, Brisbane and Adelaide, coupled with technological upgrades to cope with the 32 per cent lift in sales over the last year to the convenience store sector.

The division is rolling of its state of the art "Put To Light" electronic warehousing system, which is transforming Campbell's ordering and delivery methods. The system aggregates customer orders received in a particular day to enable orders to be batch picked in lots through the use of a computerised order assembly line process.

Customers are gaining significant advantages through improved accuracy and faster turnaround times, reduced stock returns and damage, as well as more efficient invoicing through the use of the new technology.

Through the efficiency gains and great emphasis on confectionery, Campbell's sales are expected to break through the \$1 billion mark in the current year, despite tobacco and liquor sales falling by 4.9 per cent and 8.2 per cent respectively over the last year.

Mr Dubbelman said, "With the renaissance of the convenience store sector, especially in capital cities, we are finding owners are seeking an efficient 'one stop', independent supplier for an ever broadening range of products. This growth is reflected in the expansion of our Collective Buying Group, whose 1,500 members gain rewards from being supplied by Campbell's".

He concluded, "We expect to continue building our buying group over the next year and lifting our contributions to Metcash as we implement our growth strategy further".

**For further information:**

**ANDREW REITZER**  
CEO Metcash Trading Ltd  
(02) 9741 3060

**PETER DUBBELMAN**  
CEO Campbell's Cash & Carry  
(02) 9683 9028

**TIM ALLERTON**  
City Public Relations  
(02) 9267 4511  
(0412) 715 707.



**METCASH TRADING LIMITED**  
ABN 61 000 031 569

4 NEWINGTON ROAD  
SILVERWATER  
NSW 2128 AUSTRALIA

PO BOX 6226  
SILVERWATER BUSINESS CENTRE  
NSW 1811 AUSTRALIA

PHONE: 02 9741 3000  
FAX: 02 9741 3399  
WEB: [WWW.metcash.com](http://www.metcash.com)

30<sup>th</sup> September 2002

Company Announcements Officer  
Australian Stock Exchange Limited  
Level 10  
20 Bridge Street  
Sydney NSW 2000

Dear Sir/Madam

**Re: Shareholder Mail-out**

The following documents have been mailed to shareholders today:

- Covering Letter to Shareholders
- Summary of questions asked at the company's AGM, and the answers.
- Chairman's Address
- CEO's Presentation

The Chairman's Address and CEO's Presentation have been forwarded to ASX prior to the Annual General Meeting. The covering letter and summary of questions and answers are attached. This information will also be available on the Company's website.

Yours faithfully

A handwritten signature in black ink, appearing to read "John Randall".

John Randall  
Company Secretary



**METCASH TRADING LIMITED**  
ABN 61 000 031 569

4 NEWINGTON ROAD  
SILVERWATER  
NSW 2128 AUSTRALIA

PO BOX 6226  
SILVERWATER BUSINESS CENTRE  
NSW 1811 AUSTRALIA

PHONE: 02 9741 3000  
FAX: 02 9741 3027  
WEB: [www.metcash.com](http://www.metcash.com)

29<sup>th</sup> September 2003

John Randall  
Company Secretary

Dear Shareholder

Following the Company's Annual General Meeting, held in Sydney on 3<sup>rd</sup> September 2003, enclose are copies of the following information:

- Chairman's Address
- CEO Presentation, and
- Questions asked at the AGM & answers provided

When the Notice of Meeting and Annual Report were mailed out, we included a questionnaire which asked whether shareholders wanted the annual General Meeting to be 'web-casted', i.e. broadcast over the internet. Of the company's 12,000 shareholders only 112, or less than 1%, have indicated that they want this service. We will repeat the questionnaire at a later date to determine whether the need for this facility has grown.

Yours faithfully

John Randall  
Company Secretary



Metcash Trading Limited  
ABN 61 000 031 569

**Metcash Trading Limited  
Annual General Meeting  
3<sup>rd</sup> September 2003**

Questions asked by Shareholders at the Annual General Meeting and answers provided.

**Q1 The Annual Report indicates that Campbells Cash & Carry generates a lower rate of return than the other two businesses, whilst employing more assets.**

**Is Campbells paying its way?  
Can the capital employed be reduced?  
Is it a growth business?  
Can the returns be improved?**

A Because of the nature of Campbell's customer base, 70,000 small business customers, ordering reasonably small quantities, they need to be close to their customer base, hence the need to operate 40 branches. This is the key reason for the higher investment level, but it enables Metcash to provide a solution for all its customers, whether large or small. On an EVA (Economic Value Added) basis, Campbells generates a net benefit. Two years ago, they generated a 0.4% return on sales against the targeted 1%. This target was achieved last year. A new, higher target has now been established.

It is a growth business with large potential in the convenience and confectionery segments.

**Q2 The 'Cost of Doing Business' has reduced. Is there a targeted optimal ratio?**

**What effect will the Shell/Coles Myer petrol arrangement have on confectionery sales?**

A Long-term targets have not been set for "Cost of Doing Business" reduction targets. Instead, annual plans are established based on the introduction of new technology and productivity initiatives.

With reference to Shell, we have not received formal advice, but logic indicates that the Shell business will be lost as the arrangement with Coles Myer rolls out. The sales volume is not significant, say \$5-6m p.a. and covers only dry and chilled groceries.

**Q3 Merchandising income was 18% higher than for the previous year. What does it consist of and how does it correlate to sales?**

A Manufacturers provide money in two forms:

- discounts, based on volume, which are passed straight through to customers.
- Marketing support, which is not on invoice. For example, support provided to promote products. This is the money shown as marketing income. It is related to sales but earned from marketing initiatives. Some of it is passed customers.

**Q4 Would you please comment on the Metcash Petrol Offer? Is the Woolworths/Caltex deal a set back?**

A The petrol offer is still in process and there is nothing further to add to previous comments.

Of the 1,000 Caltex outlets, approximately 200 are company owned and will be placed into the joint venture. It is assumed this business will be lost. However, the volumes are not significant.

**Q5 Is it still possible to arrange petrol offers with Shell and Caltex or will they only deal with Coles Myles and Woolworths?**

A We understand these are exclusive arrangements. However, other players exist.

**Q6 The Board still has a predominance of Metro appointees or executives and the Chairman is not independent. Are there any plans to change the composition? Does Metro Cash and Carry have any plans of changing their shareholding?**

A Metro Cash and Carry has no plans to increase its shareholding, which is likely to remain around 60%.

All directors are considered to be independent and are required by the Corporations Act to act in good faith in the best interests of the Corporation. All directors, whether they are executive or non-executive, independent or Metro nominees, are expected to demonstrate independence of mind and act for the benefit of all shareholders.

Having a number of executive directors on the board helps avoid an Enron situation where only the CEO was a director. In this situation, it is easier to 'pull the wool over the eyes' of non-executive directors than where there are a number of executive directors. I understand that the New York Stock Exchange is re-examining its position on requiring a majority of independent directors where a company has the majority of its shares held by another company. The European approach to boards appears preferable, where a larger number of executives directors are utilised.

**Q7 Will there be a buy-back by the Company of ordinary shares?**

A No intentions to buy-back ordinary shares.

**Q8 What happened to the planned Asian business acquisition?**

A The deal was not done, as announced to the ASX. The Company still wants to acquire a fourth business pillar. When this is decided, an announcement will be made.

**Q9 Will a dividend re-investment plan be introduced?**

A Not at this stage.

**Q10 Why not?**

A The Company has sufficient capital.

**Q11 Shopfast has been purchased by Coles Myer. Is this likely to cause a loss of business?**

A Yes, the business has already been lost.

**Q12 OH &S accidents have increased by 26% and claims by 13%. Higher volume through the warehouses is said to be the cause. A 15% reduction was targeted which implies that the target was missed by 30-40%. Are the directors concerned and what are they doing about it?**

A The results are seen as totally unacceptable. All responsible Human Relations and Warehouse management staff have been brought together to develop an action plan to correct the situation. Those actions are now in the process of being implemented.



# FRIDAY FUEL DAY PROMOTION

September 29, 2003

MEDIA RELEASE

## QUEENSLAND DRIVERS TO GET ARGUABLY AUSTRALIA'S CHEAPEST FUEL THROUGH 189 IGA STORES STATE WIDE

The 189 Independent Grocers of Australia (IGA) stores across Queensland will from this Friday (October 3) provide the most innovative fuel deal ever offered in the state - a 4c a litre discount.

The IGA discount offer, which allows motorists to fill up at any petrol station of their choice, is expected to be rolled out to the remaining 1,000 IGA supermarkets across Australia in the near future.

Mr John Hockings, a board member of IGA Queensland, said "We are very excited to be running this promotion first in Australia, where Queenslanders can procure cheap fuel at their favourite petrol station simply by spending \$30 minimum with an IGA store every Friday.

"We expect this offer will shake up the petrol and retail market in Queensland, as smart shoppers will gain genuine discounts if they simply present a receipt of their fuel purchase when they shop at their local IGA store", he added.

The IGA promotion is superior to the major retailers in Australia as it does not force consumers to buy their fuel at any particular chain of service stations, simply requiring them to display their receipt within 14 days after purchasing petrol and spending just \$30 minimum at an IGA store.

Smart shoppers can take advantage of a 4 cent a litre fuel offer at a separate, major chain's outlets when they spend \$30 on groceries, and then gain another 4 cent discount if they purchase another \$30 worth of groceries at an IGA store on a Friday - making a total discount of 8c a litre.

"The combined saving is a great deal for Queenslanders, who already enjoy some of the cheapest petrol prices in Australia, and we expect that our staff will be working flat out every Friday at IGA stores as our customers take advantage of this great offer", said Mr Hockings.

The promotional offer is simple:

- Fill up with fuel at the outlet of your choice
- Bring your fuel receipt to your local IGA on a Friday
- Spend \$30 on groceries
- Collect a reimbursement of 4c per litre

Refer below to Terms and Conditions.



# FRIDAY FUEL DAY PROMOTION

2/

A great advantage of the IGA promotion is that consumers will not be forced to drive a long distance to receive a discount on their fuel purchases, as in other fuel promotions.

Mr Andrew Reitzer, Chief Executive of Metcash Trading Ltd (which operates the IGA brand in Australia) said "IGA stores in Queensland have thrown down the gauntlet in the retail market by providing the most aggressive and only truly universal fuel discount program in Australia.

"We expect to roll-out this program across the rest of the cities and regional centres across Australia, where independent IGA retailers are making significant gains on the major retail chains in Australia by offering great service, prices, community support and now the country's best fuel discount program", he concluded.

For further information:

John Hockings  
IGA  
(07) 3257 3848  
Mobile 0413 746 343

Peter Dawson  
IGA Distribution  
(07) 3804 4019  
(0418) 195 327

Tim Allerton  
City Public Relations  
(02) 9267 4511.  
(0412) 715 707.

## IGA Friday Fuel Promotion Terms and Conditions

1. To receive a reimbursement at participating IGA stores off the purchase price of fuel, you must spend at least the qualifying amount of \$30.00 in one transaction on Friday's only at a participating IGA Store.
2. The reimbursement amount is 4c per litre, refunded upon your purchase to the required spend at a participating IGA Store.
3. Buy fuel at any petrol outlet at any time and present your fuel receipt at the participating IGA store to receive your reimbursement upon your purchase to the required spend amount.
4. A limit applies of one petrol receipt per customer transaction for a fuel purchase of up to 80 litres.
5. This promotion is only available for purchases on Fridays at participating IGA stores.
6. Receipts that are damaged, defaced or altered or have passed the required redemption date of within 14 days are not valid for any reimbursement of the fuel promotion.
7. Fuel receipts must clearly show all of the following information: Fuel site name and address, date of purchase and total of litres purchased.
8. IGA reserves the right to withdraw the offer from certain fuel outlets at its discretion.
9. IGA may change, suspend or terminate the conditions of its fuel promotion at any time at its discretion.
10. IGA reserves the right to exclude some non-core grocery departments from the minimum spend required amount of \$30.00.

RECEIVED

dirRule 2.7, 3.10.3, 3.10.4, 3.10.5

2004 MAY 11 A 9 33

## Appendix 3B

OFFICE OF INTERNATIONAL  
CORPORATE FINANCE

### New issue announcement, application for quotation of additional securities and agreement

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002, 1/1/2003.

Name of entity

**Metcash Trading Limited**

ABN

**61 000 031 569**

We (the entity) give ASX the following information.

### Part 1 - All issues

*You must complete the relevant sections (attach sheets if there is not enough space).*

- |   |  |                                   |
|---|--|-----------------------------------|
| 1 | +Class of +securities issued or to be issued   | <b>Fully paid ordinary shares</b> |
| 2 | Number of +securities issued or to be issued (if known) or maximum number which may be issued  | <b>296,000</b>                    |
| 3 | Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion) |                                   |

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

4 Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?

**Yes**

If the additional securities do not rank equally, please state:

- the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment

5 Issue price or consideration

**A\$0.44**

6 Purpose of the issue  
 (If issued as consideration for the acquisition of assets, clearly identify those assets)

**Exercise of Employee Options**

7 Dates of entering +securities into uncertificated holdings or despatch of certificates

**6<sup>th</sup> August 2003**

8 Number and +class of all +securities quoted on ASX (including the securities in clause 2 if applicable)

<b>Number</b>	<b>+Class</b>
<b>631,553,748</b>	<b>Ordinary (MTT)</b>

---

+ See chapter 19 for defined terms.

9	Number and +class of all +securities not quoted on ASX (including the securities in clause 2 if applicable)	Number <b>25,806,620</b>	+Class <b>Options (MTTAI)</b>
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)		

## Part 2 - Bonus issue or pro rata issue

- |    |   |  |
|----|---|--|
| 11 | Is security holder approval required?   |  |
| 12 | Is the issue renounceable or non-renounceable?  |  |
| 13 | Ratio in which the +securities will be offered  |  |
| 14 | +Class of +securities to which the offer relates  |  |
| 15 | +Record date to determine entitlements  |  |
| 16 | Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?  |  |
| 17 | Policy for deciding entitlements in relation to fractions   |  |
| 18 | Names of countries in which the entity has +security holders who will not be sent new issue documents<br><br><small>Note: Security holders must be told how their entitlements are to be dealt with.<br/>Cross reference: rule 7.7.</small> |  |
| 19 | Closing date for receipt of acceptances or renunciations  |  |

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

- |    |   |  |
|----|---|--|
| 20 | Names of any underwriters   |  |
| 21 | Amount of any underwriting fee or commission  |  |
| 22 | Names of any brokers to the issue   |  |
| 23 | Fee or commission payable to the broker to the issue  |  |
| 24 | Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of +security holders   |  |
| 25 | If the issue is contingent on +security holders' approval, the date of the meeting  |  |
| 26 | Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled  |  |
| 27 | If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders |  |
| 28 | Date rights trading will begin (if applicable)  |  |
| 29 | Date rights trading will end (if applicable)  |  |
| 30 | How do +security holders sell their entitlements <i>in full</i> through a broker?   |  |
| 31 | How do +security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?  |  |

---

+ See chapter 19 for defined terms.

- 32 How do <sup>+</sup>security holders dispose of their entitlements (except by sale through a broker)?
- 33 <sup>+</sup>Despatch date

### Part 3 - Quotation of securities

*You need only complete this section if you are applying for quotation of securities*

- 34 Type of securities  
(tick one)
- (a) Securities described in Part 1
- (b) All other securities  
 Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

### Entities that have ticked box 34(a)

#### Additional securities forming a new class of securities

*Tick to indicate you are providing the information or documents*

- 35  If the <sup>+</sup>securities are <sup>+</sup>equity securities, the names of the 20 largest holders of the additional <sup>+</sup>securities, and the number and percentage of additional <sup>+</sup>securities held by those holders
- 36  If the <sup>+</sup>securities are <sup>+</sup>equity securities, a distribution schedule of the additional <sup>+</sup>securities setting out the number of holders in the categories  
1 - 1,000  
1,001 - 5,000  
5,001 - 10,000  
10,001 - 100,000  
100,001 and over
- 37  A copy of any trust deed for the additional <sup>+</sup>securities

<sup>+</sup> See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

**Entities that have ticked box 34(b)**

38 Number of securities for which  
+quotation is sought

39 Class of +securities for which  
quotation is sought

40 Do the +securities rank equally in all  
respects from the date of allotment  
with an existing +class of quoted  
+securities?

If the additional securities do not  
rank equally, please state:

- the date from which they do
- the extent to which they  
participate for the next dividend,  
(in the case of a trust,  
distribution) or interest payment
- the extent to which they do not  
rank equally, other than in  
relation to the next dividend,  
distribution or interest payment

41 Reason for request for quotation  
now

Example: In the case of restricted securities, end of  
restriction period

(if issued upon conversion of  
another security, clearly identify that  
other security)

	Number	+Class
42 Number and +class of all +securities quoted on ASX (including the securities in clause 38)		

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

**Quotation agreement**

1 +Quotation of our additional +securities is in ASX's absolute discretion. ASX may quote the +securities on any conditions it decides.

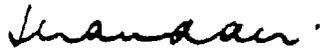
2 We warrant the following to ASX.

- The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
- There is no reason why those +securities should not be granted +quotation.
- An offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the +securities be quoted.
- We warrant that if confirmation is required under section 1017F of the Corporations Act in relation to the +securities to be quoted, it has been provided at the time that we request that the +securities be quoted.
- If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.

- 3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- 4 We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before \*quotation of the \*securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.



Sign here: ..... Date: 18<sup>th</sup> August 2003.  
(Director/Company Secretary)

Print name: .....JOHN RANDALL.....

RECEIVED

2004 MAY 11 A 9:33

dirRule 2.7, 3.10.3, 3.10.4, 3.10.5

OFFICE OF INTERNATIONAL  
CORPORATE FINANCE

## Appendix 3B

### New issue announcement, application for quotation of additional securities and agreement

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002, 1/1/2003.

Name of entity

**Mecash Trading Limited**

ABN

**61 000 031 569**

We (the entity) give ASX the following information.

#### Part 1 - All issues

*You must complete the relevant sections (attach sheets if there is not enough space).*

1 +Class of +securities issued or to be issued

**Fully paid ordinary shares**

2 Number of +securities issued or to be issued (if known) or maximum number which may be issued

**41,000**

3 Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion)

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

<p>4 Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?</p> <p>If the additional securities do not rank equally, please state:</p> <ul style="list-style-type: none"> <li>• the date from which they do</li> <li>• the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>• the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>	<p><b>Yes</b></p>				
<p>5 Issue price or consideration</p>	<p><b>A\$0.44</b></p>				
<p>6 Purpose of the issue          (If issued as consideration for the acquisition of assets, clearly identify those assets)</p>	<p><b>Replacing employee options not issued through administrative oversight</b></p>				
<p>7 Dates of entering +securities into uncertificated holdings or despatch of certificates</p>	<p><b>6<sup>th</sup> August 2003</b></p>				
<p>8 Number and +class of all +securities quoted on ASX (including the securities in clause 2 if applicable)</p>	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">Number</th> <th style="text-align: left;">+Class</th> </tr> </thead> <tbody> <tr> <td style="text-align: left;"><b>631,594,748</b></td> <td style="text-align: left;"><b>Ordinary (MTT)</b></td> </tr> </tbody> </table>	Number	+Class	<b>631,594,748</b>	<b>Ordinary (MTT)</b>
Number	+Class				
<b>631,594,748</b>	<b>Ordinary (MTT)</b>				

---

+ See chapter 19 for defined terms.

		Number	+Class
9	Number and +class of all +securities not quoted on ASX (including the securities in clause 2 if applicable)	<b>25,806,620</b>	<b>Options (MTTAI)</b>
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)		

**Part 2 - Bonus issue or pro rata issue**

- 11    Is security holder approval required?
- 12    Is the issue renounceable or non-renounceable?
- 13    Ratio in which the +securities will be offered
- 14    +Class of +securities to which the offer relates
- 15    +Record date to determine entitlements
- 16    Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?
- 17    Policy for deciding entitlements in relation to fractions
- 18    Names of countries in which the entity has +security holders who will not be sent new issue documents   
Note: Security holders must be told how their entitlements are to be dealt with.  
Cross reference: rule 7.7.
- 19    Closing date for receipt of acceptances or renunciations

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

- |    |   |  |
|----|---|--|
| 20 | Names of any underwriters   |  |
| 21 | Amount of any underwriting fee or commission  |  |
| 22 | Names of any brokers to the issue   |  |
| 23 | Fee or commission payable to the broker to the issue  |  |
| 24 | Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of +security holders   |  |
| 25 | If the issue is contingent on +security holders' approval, the date of the meeting  |  |
| 26 | Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled  |  |
| 27 | If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders |  |
| 28 | Date rights trading will begin (if applicable)  |  |
| 29 | Date rights trading will end (if applicable)  |  |
| 30 | How do +security holders sell their entitlements <i>in full</i> through a broker?   |  |
| 31 | How do +security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?  |  |

---

+ See chapter 19 for defined terms.

- 32 How do <sup>+</sup>security holders dispose of their entitlements (except by sale through a broker)?
- 33 <sup>+</sup>Despatch date

### Part 3 - Quotation of securities

*You need only complete this section if you are applying for quotation of securities*

- 34 Type of securities  
(tick one)
- (a) Securities described in Part 1
- (b) All other securities  
 Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

#### Entities that have ticked box 34(a)

#### Additional securities forming a new class of securities

*Tick to indicate you are providing the information or documents*

- 35 If the <sup>+</sup>securities are <sup>+</sup>equity securities, the names of the 20 largest holders of the additional <sup>+</sup>securities, and the number and percentage of additional <sup>+</sup>securities held by those holders
- 36 If the <sup>+</sup>securities are <sup>+</sup>equity securities, a distribution schedule of the additional <sup>+</sup>securities setting out the number of holders in the categories  
 1 - 1,000  
1,001 - 5,000  
5,001 - 10,000  
10,001 - 100,000  
100,001 and over
- 37 A copy of any trust deed for the additional <sup>+</sup>securities

**Appendix 3B**  
**New issue announcement**

---

**Entities that have ticked box 34(b)**

38 Number of securities for which  
+quotation is sought

39 Class of +securities for which  
quotation is sought

40 Do the +securities rank equally in all  
respects from the date of allotment  
with an existing +class of quoted  
+securities?

If the additional securities do not  
rank equally, please state:

- the date from which they do
- the extent to which they  
participate for the next dividend,  
(in the case of a trust,  
distribution) or interest payment
- the extent to which they do not  
rank equally, other than in  
relation to the next dividend,  
distribution or interest payment

41 Reason for request for quotation  
now

Example: In the case of restricted securities, end of  
restriction period

(if issued upon conversion of  
another security, clearly identify that  
other security)

	Number	+Class
42 Number and +class of all +securities quoted on ASX (including the securities in clause 38)		

+ See chapter 19 for defined terms.

## Appendix 3B

### New issue announcement

---

#### Quotation agreement

1 +Quotation of our additional +securities is in ASX's absolute discretion. ASX may quote the +securities on any conditions it decides.

2 We warrant the following to ASX.

- The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
- There is no reason why those +securities should not be granted +quotation.
- An offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the +securities be quoted.
- We warrant that if confirmation is required under section 1017F of the Corporations Act in relation to the +securities to be quoted, it has been provided at the time that we request that the +securities be quoted.
- If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.

- 3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- 4 We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before +quotation of the +securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

*John Randall*

Sign here: ..... Date: 18<sup>th</sup> August 2003.  
(~~Director~~/Company Secretary)

Print name: .....JOHN RANDALL.....

dirRule 2.7, 3.10.3, 3.10.4, 3.10.5

## Appendix 3B

### New issue announcement, application for quotation of additional securities and agreement

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002, 1/1/2003.

Name of entity

**Metcash Trading Limited**

ABN

**61 000 031 569**

We (the entity) give ASX the following information.

#### Part 1 - All issues

*You must complete the relevant sections (attach sheets if there is not enough space).*

- |                 |  |  |                 |                  |            |                            |              |                            |                 |  |
|-----------------|--|--|-----------------|------------------|------------|----------------------------|--------------|----------------------------|-----------------|--|
| 1               | +Class of +securities issued or to be issued   | <b>Employee Options (MTTAI)</b>  |                 |                  |            |                            |              |                            |                 |  |
| 2               | Number of +securities issued or to be issued (if known) or maximum number which may be issued  | <b>258,500</b>   |                 |                  |            |                            |              |                            |                 |  |
| 3               | Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion) | <table border="0"><tr><td>Exercise Price:</td><td>\$2.14 per share</td></tr><tr><td>Grant Date</td><td>10<sup>th</sup> July 2002</td></tr><tr><td>Expiry Date:</td><td>10<sup>th</sup> July 2008</td></tr><tr><td>Exercise Dates:</td><td>1st tranche 60% from 10/7/2005<br/>2nd tranche 20% from 10/7/2006<br/>3rd Tranche 20% from 10/7/2007</td></tr></table> | Exercise Price: | \$2.14 per share | Grant Date | 10 <sup>th</sup> July 2002 | Expiry Date: | 10 <sup>th</sup> July 2008 | Exercise Dates: | 1st tranche 60% from 10/7/2005<br>2nd tranche 20% from 10/7/2006<br>3rd Tranche 20% from 10/7/2007 |
| Exercise Price: | \$2.14 per share   |  |                 |                  |            |                            |              |                            |                 |  |
| Grant Date      | 10 <sup>th</sup> July 2002   |  |                 |                  |            |                            |              |                            |                 |  |
| Expiry Date:    | 10 <sup>th</sup> July 2008   |  |                 |                  |            |                            |              |                            |                 |  |
| Exercise Dates: | 1st tranche 60% from 10/7/2005<br>2nd tranche 20% from 10/7/2006<br>3rd Tranche 20% from 10/7/2007   |  |                 |                  |            |                            |              |                            |                 |  |

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

4 Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?

If the additional securities do not rank equally, please state:

- the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment

**Not until after exercise and issue of ordinary shares**

5 Issue price or consideration

**Nil**

6 Purpose of the issue  
 (If issued as consideration for the acquisition of assets, clearly identify those assets)

**To provide employees with an opportunity to share in success of entity and to provide incentives**

7 Dates of entering +securities into uncertificated holdings or despatch of certificates

**6<sup>th</sup> August 2003**

8 Number and +class of all +securities quoted on ASX (including the securities in clause 2 if applicable)

<b>Number</b>	<b>+Class</b>
<b>631,594,748</b>	<b>Ordinary (MTT)</b>

+ See chapter 19 for defined terms.

<p>9 Number and <sup>+</sup>class of all <sup>+</sup>securities not quoted on ASX (including the securities in clause 2 if applicable)</p>	<p>Number</p> <p><b>26,065,120</b></p>	<p><sup>+</sup>Class</p> <p><b>Options (MTTAI)</b></p>
<p>10 Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)</p>	<p><b>Will rank equally only after exercise and issue of ordinary shares</b></p>	

## Part 2 - Bonus issue or pro rata issue

- 11 Is security holder approval required?
- 12 Is the issue renounceable or non-renounceable?
- 13 Ratio in which the <sup>+</sup>securities will be offered
- 14 <sup>+</sup>Class of <sup>+</sup>securities to which the offer relates
- 15 <sup>+</sup>Record date to determine entitlements
- 16 Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?
- 17 Policy for deciding entitlements in relation to fractions
- 18 Names of countries in which the entity has <sup>+</sup>security holders who will not be sent new issue documents
- Note: Security holders must be told how their entitlements are to be dealt with.  
Cross reference: rule 7.7.
- 
- 19 Closing date for receipt of acceptances or renunciations

<sup>+</sup> See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

- |    |   |  |
|----|---|--|
| 20 | Names of any underwriters   |  |
| 21 | Amount of any underwriting fee or commission  |  |
| 22 | Names of any brokers to the issue   |  |
| 23 | Fee or commission payable to the broker to the issue  |  |
| 24 | Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of +security holders   |  |
| 25 | If the issue is contingent on +security holders' approval, the date of the meeting  |  |
| 26 | Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled  |  |
| 27 | If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders |  |
| 28 | Date rights trading will begin (if applicable)  |  |
| 29 | Date rights trading will end (if applicable)  |  |
| 30 | How do +security holders sell their entitlements <i>in full</i> through a broker?   |  |
| 31 | How do +security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?  |  |

---

+ See chapter 19 for defined terms.

- 32 How do <sup>+</sup>security holders dispose of their entitlements (except by sale through a broker)?
- 33 <sup>+</sup>Despatch date

### Part 3 - Quotation of securities

*You need only complete this section if you are applying for quotation of securities*

- 34 Type of securities  
(tick one)
- (a) Securities described in Part 1
- (b) All other securities  
 Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

### Entities that have ticked box 34(a)

#### Additional securities forming a new class of securities

*Tick to indicate you are providing the information or documents*

- 35  If the <sup>+</sup>securities are <sup>+</sup>equity securities, the names of the 20 largest holders of the additional <sup>+</sup>securities, and the number and percentage of additional <sup>+</sup>securities held by those holders
- 36  If the <sup>+</sup>securities are <sup>+</sup>equity securities, a distribution schedule of the additional <sup>+</sup>securities setting out the number of holders in the categories  
1 - 1,000  
1,001 - 5,000  
5,001 - 10,000  
10,001 - 100,000  
100,001 and over
- 37  A copy of any trust deed for the additional <sup>+</sup>securities

<sup>+</sup> See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

**Entities that have ticked box 34(b)**

38 Number of securities for which  
+quotation is sought

39 Class of +securities for which  
quotation is sought

40 Do the +securities rank equally in all  
respects from the date of allotment  
with an existing +class of quoted  
+securities?

If the additional securities do not  
rank equally, please state:

- the date from which they do
- the extent to which they  
participate for the next dividend,  
(in the case of a trust,  
distribution) or interest payment
- the extent to which they do not  
rank equally, other than in  
relation to the next dividend,  
distribution or interest payment

41 Reason for request for quotation  
now

Example: In the case of restricted securities, end of  
restriction period

(if issued upon conversion of  
another security, clearly identify that  
other security)

	Number	+Class
42 Number and +class of all +securities quoted on ASX (including the securities in clause 38)		

---

+ See chapter 19 for defined terms.

**Quotation agreement**

1 +Quotation of our additional +securities is in ASX's absolute discretion. ASX may quote the +securities on any conditions it decides.

2 We warrant the following to ASX.

- The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
- There is no reason why those +securities should not be granted +quotation.
- An offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the +securities be quoted.
- We warrant that if confirmation is required under section 1017F of the Corporations Act in relation to the +securities to be quoted, it has been provided at the time that we request that the +securities be quoted.
- If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.

---

+ See chapter 19 for defined terms.

- 3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- 4 We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before +quotation of the +securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.



Sign here: ..... Date: 18<sup>th</sup> August 2003.  
(Director/Company Secretary)

Print name: .....JOHN RANDALL.....

dirRule 2.7, 3.10.3, 3.10.4, 3.10.5

# Appendix 3B

## New issue announcement, application for quotation of additional securities and agreement

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002, 1/1/2003.

Name of entity

**Metcash Trading Limited**

ABN

**61 000 031 569**

We (the entity) give ASX the following information.

### Part 1 - All issues

*You must complete the relevant sections (attach sheets if there is not enough space).*

- 1 +Class of +securities issued or to be issued

**Employee Options (MTAI)**
- 2 Number of +securities issued or to be issued (if known) or maximum number which may be issued

**(1,088,950)**
- 3 Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion)

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

- 4 Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?
- If the additional securities do not rank equally, please state:
- the date from which they do
  - the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment
  - the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment
- 5 Issue price or consideration
- 6 Purpose of the issue  
 (If issued as consideration for the acquisition of assets, clearly identify those assets)
- 7 Dates of entering +securities into uncertificated holdings or despatch of certificates
- 8 Number and +class of all +securities quoted on ASX  
 (*including* the securities in clause 2 if applicable)

**Yes**

**various**

**Cancellation of employee options – employees left the company.**

**6<sup>th</sup> August 2003**

<b>Number</b>	<b>+Class</b>
<b>631,594,748</b>	<b>Ordinary (MTT)</b>

---

+ See chapter 19 for defined terms.

	<b>Number</b>	<b>+Class</b>
9	Number and +class of all +securities not quoted on ASX (including the securities in clause 2 if applicable)	<b>24,976,170</b> <b>Options (MTTAI)</b>
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)	

### Part 2 - Bonus issue or pro rata issue

- |    |   |  |
|----|---|--|
| 11 | Is security holder approval required?   |  |
| 12 | Is the issue renounceable or non-renounceable?  |  |
| 13 | Ratio in which the +securities will be offered  |  |
| 14 | +Class of +securities to which the offer relates  |  |
| 15 | +Record date to determine entitlements  |  |
| 16 | Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?  |  |
| 17 | Policy for deciding entitlements in relation to fractions   |  |
| 18 | Names of countries in which the entity has +security holders who will not be sent new issue documents<br><br><small>Note: Security holders must be told how their entitlements are to be dealt with.<br/>Cross reference: rule 7.7.</small> |  |
| 19 | Closing date for receipt of acceptances or renunciations  |  |

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

- |    |   |  |
|----|---|--|
| 20 | Names of any underwriters   |  |
| 21 | Amount of any underwriting fee or commission  |  |
| 22 | Names of any brokers to the issue   |  |
| 23 | Fee or commission payable to the broker to the issue  |  |
| 24 | Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of +security holders   |  |
| 25 | If the issue is contingent on +security holders' approval, the date of the meeting  |  |
| 26 | Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled  |  |
| 27 | If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders |  |
| 28 | Date rights trading will begin (if applicable)  |  |
| 29 | Date rights trading will end (if applicable)  |  |
| 30 | How do +security holders sell their entitlements <i>in full</i> through a broker?   |  |
| 31 | How do +security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?  |  |

---

+ See chapter 19 for defined terms.

32 How do <sup>+</sup>security holders dispose of their entitlements (except by sale through a broker)?

33 <sup>+</sup>Despatch date

### Part 3 - Quotation of securities

*You need only complete this section if you are applying for quotation of securities*

34 Type of securities  
(tick one)

(a) Securities described in Part 1

(b) All other securities

Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

### Entities that have ticked box 34(a)

#### Additional securities forming a new class of securities

*Tick to indicate you are providing the information or documents*

35 If the <sup>+</sup>securities are <sup>+</sup>equity securities, the names of the 20 largest holders of the additional <sup>+</sup>securities, and the number and percentage of additional <sup>+</sup>securities held by those holders

36 If the <sup>+</sup>securities are <sup>+</sup>equity securities, a distribution schedule of the additional <sup>+</sup>securities setting out the number of holders in the categories   
1 - 1,000  
1,001 - 5,000  
5,001 - 10,000  
10,001 - 100,000  
100,001 and over

37 A copy of any trust deed for the additional <sup>+</sup>securities

<sup>+</sup> See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

---

+ See chapter 19 for defined terms.

**Entities that have ticked box 34(b)**

38 Number of securities for which  
+quotation is sought

39 Class of +securities for which  
quotation is sought

40 Do the +securities rank equally in all  
respects from the date of allotment  
with an existing +class of quoted  
+securities?

If the additional securities do not  
rank equally, please state:

- the date from which they do
- the extent to which they  
participate for the next dividend,  
(in the case of a trust,  
distribution) or interest payment
- the extent to which they do not  
rank equally, other than in  
relation to the next dividend,  
distribution or interest payment

41 Reason for request for quotation  
now

Example: In the case of restricted securities, end of  
restriction period

(if issued upon conversion of  
another security, clearly identify that  
other security)

	Number	+Class
42 Number and +class of all +securities quoted on ASX (including the securities in clause 38)		

---

+ See chapter 19 for defined terms.

**Quotation agreement**

1 +Quotation of our additional +securities is in ASX's absolute discretion. ASX may quote the +securities on any conditions it decides.

2 We warrant the following to ASX.

- The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
- There is no reason why those +securities should not be granted +quotation.
- An offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the +securities be quoted.
- We warrant that if confirmation is required under section 1017F of the Corporations Act in relation to the +securities to be quoted, it has been provided at the time that we request that the +securities be quoted.
- If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.

- 3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- 4 We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before \*quotation of the \*securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.



Sign here: ..... Date: 18<sup>th</sup> August 2003.  
(Director/Company Secretary)

Print name: .....JOHN RANDALL.....

RECEIVED

2004 MAY 11 A 9:33

OFFICE OF INTERNATIONAL  
CORPORATE FINANCE

## Appendix 3Y

Rule 3.19A.2

### Change of Director's Interest Notice

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 30/9/2001.

<b>Name of entity</b>	Metcash Trading Limited
<b>ABN</b>	61 000 031 569

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

<b>Name of Director</b>	Michael John Wesslink
<b>Date of last notice</b>	14 <sup>th</sup> October 2002

#### Part 1 - Change of director's relevant interests in securities

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Direct or indirect interest</b>	Direct
<b>Nature of indirect interest (including registered holder)</b> Note: Provide details of the circumstances giving rise to the relevant interest.	
<b>Date of change</b>	12 <sup>th</sup> August 2003
<b>No. of securities held prior to change</b>	1,100,000 MTTAI 5,000 (MTT)
<b>Class</b>	MTTAI(Options) MTT (Fully Paid Ordinary)
<b>Number acquired</b>	420,000
<b>Number disposed</b>	
<b>Value/Consideration</b> Note: If consideration is non-cash, provide details and estimated valuation	\$181,020.00
<b>No. of securities held after change</b>	680,000 MTTAI 425,000 MTT
<b>Nature of change</b> Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back	Exercise of Options

+ See chapter 19 for defined terms.

**Part 2 – Change of director's interests in contracts**

<b>Detail of contract</b>	
<b>Nature of interest</b>	
<b>Name of registered holder (if issued securities)</b>	
<b>Date of change</b>	
<b>No. and class of securities to which interest related prior to change</b> <small>Note: Details are only required for a contract in relation to which the interest has changed</small>	
<b>Interest acquired</b>	
<b>Interest disposed</b>	
<b>Value/Consideration</b> <small>Note: If consideration is non-cash, provide details and an estimated valuation</small>	
<b>Interest after change</b>	

---

+ See chapter 19 for defined terms.

## Appendix 3Y

### Change of Director's Interest Notice

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

Introduced 30/9/2001.

<b>Name of entity</b>	Metcash Trading Limited
<b>ABN</b>	61 000 031 569

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

<b>Name of Director</b>	Jaoa Louis Sardinha Jardim
<b>Date of last notice</b>	22 <sup>nd</sup> July 2002

**Part 1 - Change of director's relevant interests in securities**

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Direct or indirect interest</b>	Direct
<b>Nature of indirect interest (including registered holder)</b> <small>Note: Provide details of the circumstances giving rise to the relevant interest.</small>	
<b>Date of change</b>	11 <sup>th</sup> August 2003
<b>No. of securities held prior to change</b>	1,040,000 MTTAI 60,000 MTT
<b>Class</b>	MTTAI (Options) MTT (Fully Paid Ordinary)
<b>Number acquired</b>	380,000 (MTT)
<b>Number disposed</b>	
<b>Value/Consideration</b> <small>Note: If consideration is non-cash, provide details and estimated valuation</small>	\$163,960
<b>No. of securities held after change</b>	660,000 MTTAI 440,000 MTT
<b>Nature of change</b> <small>Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back</small>	Exercise of Options

+ See chapter 19 for defined terms.

**Part 2 – Change of director's interests in contracts**

<b>Detail of contract</b>	
<b>Nature of interest</b>	
<b>Name of registered holder (if issued securities)</b>	
<b>Date of change</b>	
<b>No. and class of securities to which interest related prior to change</b> <small>Note: Details are only required for a contract in relation to which the interest has changed</small>	
<b>Interest acquired</b>	
<b>Interest disposed</b>	
<b>Value/Consideration</b> <small>Note: If consideration is non-cash, provide details and an estimated valuation</small>	
<b>Interest after change</b>	

---

+ See chapter 19 for defined terms.

RECEIVED

Rule 3.19A.2

2004 MAY 11 A 9:33

# Appendix 3Y

OFFICE OF INTERNATIONAL  
CORPORATE FINANCE

## Change of Director's Interest Notice

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

Introduced 30/9/2001.

<b>Name of entity</b>	Metcash Trading Limited
<b>ABN</b>	61 000 031 569

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

<b>Name of Director</b>	Michael Rudolf Jablonski
<b>Date of last notice</b>	5 <sup>th</sup> August 2003

### Part 1 - Change of director's relevant interests in securities

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Direct or indirect interest</b>	Direct
<b>Nature of indirect interest (including registered holder)</b> Note: Provide details of the circumstances giving rise to the relevant interest.	
<b>Date of change</b>	11 <sup>th</sup> August 2003
<b>No. of securities held prior to change</b>	1,050,000 MTTAI 200,000 MTT
<b>Class</b>	
<b>Number acquired</b>	
<b>Number disposed</b>	200,000 MTT
<b>Value/Consideration</b> Note: If consideration is non-cash, provide details and estimated valuation	\$444,000.00
<b>No. of securities held after change</b>	1,050,000 MTTAI
<b>Nature of change</b> Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back	On Market Sale

+ See chapter 19 for defined terms.

**Part 2 – Change of director's interests in contracts**

<b>Detail of contract</b>	
<b>Nature of interest</b>	
<b>Name of registered holder (if issued securities)</b>	
<b>Date of change</b>	
<b>No. and class of securities to which interest related prior to change</b> <small>Note: Details are only required for a contract in relation to which the interest has changed</small>	
<b>Interest acquired</b>	
<b>Interest disposed</b>	
<b>Value/Consideration</b> <small>Note: If consideration is non-cash, provide details and an estimated valuation</small>	
<b>Interest after change</b>	

---

+ See chapter 19 for defined terms.



**METCASH TRADING LIMITED**  
ABN 61 000 031 569

4 NEWINGTON ROAD  
SILVERWATER  
NSW 2128 AUSTRALIA

PO BOX 6226  
SILVERWATER BUSINESS CENTRE  
NSW 1811 AUSTRALIA

PHONE: 02 9741 3000  
FAX: 02 9741 3399  
WEB: WWW.metcash.com

6<sup>th</sup> August 2003

Company Announcements Officer  
Australian Stock Exchange Limited  
Level 10  
20 Bridge Street  
Sydney NSW 2000

Dear Sir/Madam

**Re: Annual Report 2003**

It has been brought to our attention that there is a typographical error on page 64 of the Metcash Trading 2003 Annual Report.

Note 33, Segment Information reads:

<b>Business Segments</b>	<b>Food Distribution</b>	
	<b>2003</b>	<b>2002</b>
	<b>\$'000</b>	<b>\$'000</b>
Sales to customers outside the consolidated entity	3,732,033	3,938,901

but should read:

<b>Business Segments</b>	<b>Food Distribution</b>	
	<b>2003</b>	<b>2002</b>
	<b>\$'000</b>	<b>\$'000</b>
Sales to customers outside the consolidated entity	3,732,033	2,975,315

We apologise for any confusion caused by this error.

Yours faithfully

J A Randall  
Company Secretary

RECEIVED

dirRule 2.7, 3.10.3, 3.10.4, 3.10.5

2004 MAY 11 A 9:33

OFFICE OF INTERNATIONAL  
CORPORATE FINANCE

## Appendix 3B

### New issue announcement, application for quotation of additional securities and agreement

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002, 1/1/2003.

Name of entity

**Mecash Trading Limited**

ABN

**61 000 031 569**

We (the entity) give ASX the following information.

### Part 1 - All issues

*You must complete the relevant sections (attach sheets if there is not enough space).*

1 +Class of +securities issued or to be issued

**Fully paid ordinary shares**

2 Number of +securities issued or to be issued (if known) or maximum number which may be issued

**132,950**

3 Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion)

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

4 Do the <sup>+</sup>securities rank equally in all respects from the date of allotment with an existing <sup>+</sup>class of quoted <sup>+</sup>securities?

If the additional securities do not rank equally, please state:

- the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment

**Yes**

5 Issue price or consideration

**A\$0.44**

6 Purpose of the issue  
 (If issued as consideration for the acquisition of assets, clearly identify those assets)

**Exercise of Employee Options**

7 Dates of entering <sup>+</sup>securities into uncertificated holdings or despatch of certificates

**30 June 2003**

8 Number and <sup>+</sup>class of all <sup>+</sup>securities quoted on ASX (including the securities in clause 2 if applicable)

Number	<sup>+</sup> Class
<b>631,257,748</b>	<b>Ordinary (MTT)</b>

---

+ See chapter 19 for defined terms.

		Number	+Class
9	Number and +class of all +securities not quoted on ASX (including the securities in clause 2 if applicable)	26,102,620	Options (MTTAI)
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)		

**Part 2 - Bonus issue or pro rata issue**

- |    |   |  |
|----|---|--|
| 11 | Is security holder approval required?   |  |
| 12 | Is the issue renounceable or non-renounceable?  |  |
| 13 | Ratio in which the +securities will be offered  |  |
| 14 | +Class of +securities to which the offer relates  |  |
| 15 | +Record date to determine entitlements  |  |
| 16 | Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?  |  |
| 17 | Policy for deciding entitlements in relation to fractions   |  |
| 18 | Names of countries in which the entity has +security holders who will not be sent new issue documents<br><br><small>Note: Security holders must be told how their entitlements are to be dealt with.<br/>Cross reference: rule 7.7.</small> |  |
| 19 | Closing date for receipt of acceptances or renunciations  |  |

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

- |    |   |  |
|----|---|--|
| 20 | Names of any underwriters   |  |
| 21 | Amount of any underwriting fee or commission  |  |
| 22 | Names of any brokers to the issue   |  |
| 23 | Fee or commission payable to the broker to the issue  |  |
| 24 | Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of +security holders   |  |
| 25 | If the issue is contingent on +security holders' approval, the date of the meeting  |  |
| 26 | Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled  |  |
| 27 | If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders |  |
| 28 | Date rights trading will begin (if applicable)  |  |
| 29 | Date rights trading will end (if applicable)  |  |
| 30 | How do +security holders sell their entitlements <i>in full</i> through a broker?   |  |
| 31 | How do +security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?  |  |

---

+ See chapter 19 for defined terms.

- 32 How do +security holders dispose of their entitlements (except by sale through a broker)?
- 33 +Despatch date

### Part 3 - Quotation of securities

*You need only complete this section if you are applying for quotation of securities*

- 34 Type of securities  
(tick one)
- (a) Securities described in Part 1
- (b) All other securities  
 Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

### Entities that have ticked box 34(a)

#### Additional securities forming a new class of securities

*Tick to indicate you are providing the information or documents*

- 35  If the +securities are +equity securities, the names of the 20 largest holders of the additional +securities, and the number and percentage of additional +securities held by those holders
- 36  If the +securities are +equity securities, a distribution schedule of the additional +securities setting out the number of holders in the categories  
1 - 1,000  
1,001 - 5,000  
5,001 - 10,000  
10,001 - 100,000  
100,001 and over
- 37  A copy of any trust deed for the additional +securities

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

**Entities that have ticked box 34(b)**

38 Number of securities for which  
+quotation is sought

39 Class of +securities for which  
quotation is sought

40 Do the +securities rank equally in all  
respects from the date of allotment  
with an existing +class of quoted  
+securities?

If the additional securities do not  
rank equally, please state:

- the date from which they do
- the extent to which they  
participate for the next dividend,  
(in the case of a trust,  
distribution) or interest payment
- the extent to which they do not  
rank equally, other than in  
relation to the next dividend,  
distribution or interest payment

41 Reason for request for quotation  
now

Example: In the case of restricted securities, end of  
restriction period

(if issued upon conversion of  
another security, clearly identify that  
other security)

	Number	+Class
42	Number and +class of all +securities quoted on ASX (including the securities in clause 38)	

+ See chapter 19 for defined terms.

**Quotation agreement**

1 +Quotation of our additional +securities is in ASX's absolute discretion. ASX may quote the +securities on any conditions it decides.

2 We warrant the following to ASX.

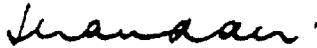
- The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
- There is no reason why those +securities should not be granted +quotation.
- An offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the +securities be quoted.
- We warrant that if confirmation is required under section 1017F of the Corporations Act in relation to the +securities to be quoted, it has been provided at the time that we request that the +securities be quoted.
- If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.

- 3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- 4 We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before +quotation of the +securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here: ..... Date: 4<sup>th</sup> July 2003.



(Director/Company Secretary)

Print name: .....JOHN RANDALL.....

RECEIVED

2004 MAY 11 A 9:33

Rule 3.19A.2

OFFICE OF INTERNATIONAL  
CORPORATE FINANCE

## Appendix 3Y

### Change of Director's Interest Notice

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

Introduced 30/9/2001.

Name of entity	Metcash Trading Limited
ABN	61 000 031 569

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

Name of Director	Andrew Reitzer
Date of last notice	4 <sup>th</sup> July 2002

#### Part 1 - Change of director's relevant interests in securities

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

Direct or indirect interest	Direct
Nature of indirect interest (including registered holder) Note: Provide details of the circumstances giving rise to the relevant interest.	
Date of change	11-13 <sup>th</sup> June 2003
No. of securities held prior to change	1,200,000 MTT 2,500,000 MTTAI
Class	MTT (Fully Paid Ordinary) MTTAI (Options)
Number acquired	
Number disposed	1,200,000 MTT
Value/Consideration Note: If consideration is non-cash, provide details and estimated valuation	\$2,773,245.56
No. of securities held after change	Nil MTT 2,500,000 MTTAI
Nature of change Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back	On Market Sale

+ See chapter 19 for defined terms.

**Part 2 – Change of director's interests in contracts**

<b>Detail of contract</b>	
<b>Nature of interest</b>	
<b>Name of registered holder (if issued securities)</b>	
<b>Date of change</b>	
<b>No. and class of securities to which interest related prior to change</b> <small>Note: Details are only required for a contract in relation to which the interest has changed</small>	
<b>Interest acquired</b>	
<b>Interest disposed</b>	
<b>Value/Consideration</b> <small>Note: If consideration is non-cash, provide details and an estimated valuation</small>	
<b>Interest after change</b>	

---

+ See chapter 19 for defined terms.



**METCASH TRADING LIMITED**  
ABN 61 000 031 569

4 NEWINGTON ROAD  
SILVERWATER  
NSW 2128 AUSTRALIA

PO BOX 6226  
SILVERWATER BUSINESS CENTRE  
NSW 1811 AUSTRALIA

PHONE: 02 9741 3000  
FAX: 02 9741 3399  
WEB: [WWW.METCASH.COM](http://www.metcash.com)

10<sup>th</sup> June 2003

Company Announcements Officer  
Australian Stock Exchange Limited  
Level 10  
20 Bridge Street  
Sydney NSW 2000

Dear Sir/Madam

**Re: Shareholder Mail-out**

The following documents have been mailed to shareholders today:

- Media Announcement
- Analyst Presentation

Both of these documents were released to ASX on 22 May 2003.

Yours faithfully

A handwritten signature in black ink that reads "John Randall".

John Randall  
Company Secretary

RECEIVED

2004 MAY 11 A 9 33

OFFICE OF INTERNATIONAL  
CORPORATE FINANCE



**METCASH TRADING LIMITED**  
ABN 61 000 031 569

4 NEWINGTON ROAD  
SILVERWATER  
NSW 2128 AUSTRALIA

PO BOX 6226  
SILVERWATER BUSINESS CENTRE  
NSW 1811 AUSTRALIA

PHONE: 02 9741 3000  
FAX: 02 9741 3399  
WEB: WWW.metcash.com

Media Release

22 May 2003

### **METCASH "CASHED UP" AND GEARED FOR STRONG GROWTH**

National grocery and liquor wholesale distributor and marketer, Metcash Trading Limited, announced today net profit after tax rose strongly by 41 per cent from \$57.7 million to \$81.3 million in the year to April 30, 2003.

The result, which was above expectations, was struck on a 16 per cent surge in sales from \$5.77 billion to \$6.7 billion, with all three core businesses performing very well.

IGA Distribution's sales grew 25.4 per cent as a result of strong growth of the existing stores it supplies, as well as the positive impact of recent customer acquisitions. This division's 4,000 customers now hold 16.1 per cent of the National Supermarket Market, according to A C Nielsen, an increase of 36% from 11.8 per cent in 2000.

The division's Earnings Before Interest and Tax (EBIT) rose 32.2 per cent to \$112 million, as a result of the increased volume and management's strategies to reduce operational costs, while passing on the benefits to the independent retailers they serve and supply.

The IGA brand has continued to grow in national consumer recognition, while the addition of the Foodworks' banner has positioned the group well in dealing with sites that clash.

As a result of management's initiatives to change the mix of business away from tobacco sales, Campbells Cash and Carry's sales declined by 1.7 per cent, however core Grocery Sales increased by 6.3 per cent. Strong growth was also experienced in the confectionery sector of the convenience store market, with sales to this sector growing by 20.2 per cent.

The division's EBIT of \$10.5 million was 200 per cent above the \$3.5 million posted last year, as a result of a greater focus on reducing the cost of doing business and the changed mix of business.

The group's third business pillar, Australian Liquor Marketers increased sales 10.2 per cent from \$1.8 billion to \$2.0 billion, despite heightened competition in the national liquor market. EBIT was flat against last year at \$29.5 million, as management invested in supporting customers against competitive pressures, while the division invested heavily in technology and the brands it supports to secure future profit growth.

Metcash's Earnings before Interest, Tax and Amortisation (EBITA) grew by 30 per cent from \$117.5 million to \$152.7 million, while cash flow from trading rose to \$148 million for the year. Adjusting for the write-off of costs in exploring the now aborted joint venture in the Philippines and the associated foreign exchange loss on the funds raised to invest in the venture, the group's EBITA would have reached \$156.5 million, 33 per cent above last year's result.

Chief Executive Officer of Metcash Trading, Mr. Andrew Reitzer said, "These results clearly show the benefits of the strategies that were implemented over four years ago. The group is now well positioned to support its independent retailers against competitive pressures from the national chains and facilitate their future growth.

With the drivers that we now have in the business, and assuming continued strength of the Australian economy, Metcash is well positioned to show sales growth of around 6 to 8 per cent and profit growth of about 15 per cent over the current financial year".

Metcash's basic earnings per share reached 13.1 cents, representing an increase of 47 per cent over last year's 8.89 cents per share.

The Directors today declared a Final Dividend of 4.6 cents per Share (3.0 cents for the same period last year) fully franked, at 30%, payable on 11 July 2003 with a record date of 30 June 2003.

**For Further Information:**

Andrew Reitzer  
Metcash Trading Limited Australasia  
(02) 9741 3060

Tim Allerton  
City Public Relations  
(02) 9267 4511  
0412 715 707

## Appendix 4B

RECEIVED

2004 MAY 11 A 9:33

## Half yearly/preliminary final report

OFFICE OF INTERNATIONAL  
CORPORATE FINANCE

Introduced 30/6/2002.

Name of entity

Mecash Trading Limited

ABN or equivalent company  
reference

61 000 031 569

Half yearly  
(tick)Preliminary  
final (tick)

Half year/financial year end ('current period')

30 April 2003

**For announcement to the market***Extracts from this report for announcement to the market (see note 1).*

SA'000

Revenues from ordinary activities ( <i>item 1.1</i> )	Up	15.4%	to	7,130,985
Profit (loss) from ordinary activities after tax attributable to members ( <i>item 1.22</i> )	Up	40.9%	to	81,318
Profit (loss) from extraordinary items after tax attributable to members ( <i>item 2.5(d)</i> )	gain (loss) of			
Net profit (loss) for the period attributable to members ( <i>item 1.11</i> )	Up	40.9%		81,318
<b>Dividends (distributions)</b>	Amount per security	Franked amount per security		
Final dividend ( <i>Preliminary final report only - item 15.4</i> )	4.6¢	4.6¢		
Interim dividend ( <i>Half yearly report only - item 15.6</i> )				
Previous corresponding period ( <i>Preliminary final report - item 15.5; half yearly report - item 15.7</i> )	3.0¢	3.0¢		
<sup>†</sup> Record date for determining entitlements to the dividend, (in the case of a trust, distribution) ( <i>see item 15.2</i> )	30 <sup>th</sup> June 2003			
Brief explanation of any of the figures reported above (see Note 1) and short details of any bonus or cash issue or other item(s) of importance not previously released to the market:				

**If this is a half yearly report it is to be read in conjunction with the most recent annual financial report.**

## Condensed consolidated statement of financial performance

	Current period - \$A'000	Previous corresponding period - \$A'000
1.1 Revenues from ordinary activities ( <i>see items 1.23 -1.25</i> )	7,130,985	6,177,728
1.2 Expenses from ordinary activities ( <i>see items 1.26 &amp; 1.27</i> )	(6,996,922)	(6,078,250)
1.3 Borrowing costs	(8,211)	(10,666)
1.4 Share of net profits (losses) of associates and joint venture entities ( <i>see item 16.7</i> )	194	414
<b>1.5 Profit (loss) from ordinary activities before tax</b>	<b>126,046</b>	<b>89,226</b>
1.6 Income tax on ordinary activities ( <i>see note 4</i> )	44,728	31,516
<b>1.7 Profit (loss) from ordinary activities after tax</b>	<b>81,318</b>	<b>57,710</b>
1.8 Profit (loss) from extraordinary items after tax ( <i>see item 2.5</i> )	-	-
<b>1.9 Net profit (loss)</b>	<b>81,318</b>	<b>57,710</b>
1.10 Net profit (loss) attributable to outside <sup>+</sup> equity interests	-	-
<b>1.11 Net profit (loss) for the period attributable to members</b>	<b>81,318</b>	<b>57,710</b>
<b>Non-owner transaction changes in equity</b>		
1.12 Increase (decrease) in revaluation reserves	-	-
1.13 Net exchange differences recognised in equity	400	122
1.14 Other revenue, expense and initial adjustments recognised directly in equity (attach details)	-	-
1.15 Initial adjustments from UIG transitional provisions	-	-
1.16 Total transactions and adjustments recognised directly in equity (items 1.12 to 1.15)	400	122
<b>1.17 Total changes in equity not resulting from transactions with owners as owners</b>	<b>81,718</b>	<b>57,832</b>

<b>Earnings per security (EPS)</b>		Current period	Previous corresponding Period
1.18	Basic EPS	13.10c	8.89¢
1.19	Diluted EPS	12.80c	8.96¢

## Notes to the condensed consolidated statement of financial performance

### Profit (loss) from ordinary activities attributable to members

	Current period - SA'000	Previous corresponding period - SA'000
1.20 Profit (loss) from ordinary activities after tax ( <i>item 1.7</i> )	81,318	57,710
1.21 Less (plus) outside <sup>+</sup> equity interests	-	-
<b>1.22 Profit (loss) from ordinary activities after tax, attributable to members</b>	<b>81,318</b>	<b>57,710</b>

### Revenue and expenses from ordinary activities

(see note 15)

	Current period - SA'000	Previous corresponding period - SA'000
1.23 Revenue from sales or services	6,695,519	5,769,379
1.24 Interest revenue	708	977
1.25 Other relevant revenue		
Other operating revenue	406,664	367,228
Other non-operating revenue	28,094	40,144
1.26 Details of relevant expenses		
Cost of Sales	6,545,230	5,620,577
Warehouse & Distribution	196,191	171,229
Selling, general & administration	176,751	206,648
Other non-operating expenses (refer item 19.2)	50,738	58,710
1.27 Depreciation and amortisation excluding amortisation of intangibles ( <i>see item 2.3</i> )	28,012	21,086
<b>Capitalised outlays</b>		
1.28 Interest costs capitalised in asset values	1,140	1,433
1.29 Outlays capitalised in intangibles (unless arising from an <sup>+</sup> acquisition of a business)	-	-

### Consolidated retained profits

	Current period - SA'000	Previous corresponding period - SA'000
1.30 Retained profits (accumulated losses) at the beginning of the financial period	(183,442)	(220,903)
1.31 Net profit (loss) attributable to members ( <i>item 1.11</i> )	81,318	57,710
1.32 Net transfers from (to) reserves ( <i>details if material</i> )	-	-
1.33 Net effect of changes in accounting policies	-	-
1.34 Dividends and other equity distributions paid or payable	(43,446)	(20,249)
<b>1.35 Retained profits (accumulated losses) at end of financial period</b>	<b>(145,570)</b>	<b>(183,442)</b>

## Intangible and extraordinary items

<i>Consolidated - current period</i>					
	Before tax \$A'000  (a)	Related tax \$A'000  (b)	Related outside +equity interests \$A'000  (c)	Amount (after tax) attributable to members \$A'000  (d)	
2.1	Amortisation of goodwill	19,155	-	-	19,155
2.2	Amortisation of other intangibles	-	-	-	-
<b>2.3</b>	<b>Total amortisation of intangibles</b>	<b>19,155</b>	<b>-</b>	<b>-</b>	<b>19,155</b>
2.4	Extraordinary items (details)				
<b>2.5</b>	<b>Total extraordinary items</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

## Comparison of half year profits

*(Preliminary final report only)*

	Current year - \$A'000	Previous year - \$A'000	
3.1	Consolidated profit (loss) from ordinary activities after tax attributable to members reported for the <i>1st</i> half year (item 1.22 in the half yearly report)	38,005	26,583
3.2	Consolidated profit (loss) from ordinary activities after tax attributable to members for the <i>2nd</i> half year	43,313	31,127

**Condensed consolidated statement of financial position**

	At end of current period \$A'000	As shown in last annual report \$A'000	As in last half yearly report \$A'000	
<b>Current assets</b>				
4.1	Cash	83,048	83,456	137,548
4.2	Receivables	566,266	501,393	580,909
4.3	Investments	-	-	-
4.4	Inventories	359,812	281,494	349,048
4.5	Tax assets	-	-	-
4.6	Other (provide details if material)	5,624	6,039	6,248
<b>4.7</b>	<b>Total current assets</b>	<b>1,014,750</b>	<b>872,382</b>	<b>1,073,753</b>
<b>Non-current assets</b>				
4.8	Receivables	6,355	8,133	7,482
4.9	Investments (equity accounted)	645	881	664
4.10	Other investments	183	181	183
4.11	Inventories	-	-	-
4.12	Exploration and evaluation expenditure capitalised (see para .71 of AASB 1022)	-	-	-
4.13	Development properties († mining entities)	-	-	-
4.14	Other property, plant and equipment (net)	120,914	104,518	113,726
4.15	Intangibles (net)	242,551	248,510	245,885
4.16	Tax assets	6,034	11,943	11,952
4.17	Other (provide details if material)	91	371	231
<b>4.18</b>	<b>Total non-current assets</b>	<b>376,773</b>	<b>374,537</b>	<b>380,123</b>
<b>4.19</b>	<b>Total assets</b>	<b>1,391,523</b>	<b>1,246,919</b>	<b>1,453,876</b>
<b>Current liabilities</b>				
4.20	Payables	787,041	682,553	836,529
4.21	Interest bearing liabilities	106,469	34,314	35,393
4.22	Tax liabilities	4,845	-	12,816
4.23	Provisions exc. tax liabilities	31,765	29,492	33,430
4.24	Other (provide details if material)	-	-	-
<b>4.25</b>	<b>Total current liabilities</b>	<b>930,120</b>	<b>746,359</b>	<b>918,168</b>
<b>Non-current liabilities</b>				
4.26	Payables	-	-	-
4.27	Interest bearing liabilities	16,486	140,289	110,834
4.28	Tax liabilities	-	-	-
4.29	Provisions exc. tax liabilities	17,813	16,637	16,529
4.30	Other (provide details if material)	-	-	-
<b>4.31</b>	<b>Total non-current liabilities</b>	<b>34,299</b>	<b>156,926</b>	<b>127,363</b>
<b>4.32</b>	<b>Total liabilities</b>	<b>964,419</b>	<b>903,285</b>	<b>1,045,531</b>
<b>4.33</b>	<b>Net assets</b>	<b>427,104</b>	<b>343,634</b>	<b>408,345</b>

## Condensed consolidated statement of financial position continued

	<b>Equity</b>			
4.34	Capital/contributed equity	559,602	514,404	559,013
4.35	Reserves	13,072	12,672	13,009
4.36	Retained profits (accumulated losses)	(145,570)	(183,442)	(163,677)
<b>4.37</b>	<b>Equity attributable to members of the parent entity</b>	<b>427,104</b>	<b>343,634</b>	<b>408,345</b>
4.38	Outside <sup>+</sup> equity interests in controlled entities	-	-	-
<b>4.39</b>	<b>Total equity</b>	<b>427,104</b>	<b>343,634</b>	<b>408,345</b>
4.40	Preference capital included as part of 4.37	-	-	-

## Notes to the condensed consolidated statement of financial position

### Exploration and evaluation expenditure capitalised

*(To be completed only by entities with mining interests if amounts are material. Include all expenditure incurred.)*

	Current period \$A'000	Previous corresponding period - \$A'000
5.1	Opening balance	
5.2	Expenditure incurred during current period	
5.3	Expenditure written off during current period	
5.4	Acquisitions, disposals, revaluation increments, etc.	
5.5	Expenditure transferred to Development Properties	
<b>5.6</b>	<b>Closing balance as shown in the consolidated balance sheet (item 4.12)</b>	<b>NIL</b>

### Development properties

*(To be completed only by entities with mining interests if amounts are material)*

	Current period \$A'000	Previous corresponding period - \$A'000
6.1	Opening balance	
6.2	Expenditure incurred during current period	
6.3	Expenditure transferred from exploration and evaluation	
6.4	Expenditure written off during current period	
6.5	Acquisitions, disposals, revaluation increments, etc.	
6.6	Expenditure transferred to mine properties	
<b>6.7</b>	<b>Closing balance as shown in the consolidated balance sheet (item 4.13)</b>	<b>NIL</b>

## Condensed consolidated statement of cash flows

	Current period \$A'000	Previous corresponding period - \$A'000	
<b>Cash flows related to operating activities</b>			
7.1	Receipts from customers	7,539,215	6,613,894
7.2	Payments to suppliers and employees	(7,289,295)	(6,381,943)
7.3	Dividends received from associates	432	261
7.4	Other dividends received	-	-
7.5	Interest and other items of similar nature received	708	977
7.6	Interest and other costs of finance paid	(9,351)	(12,099)
7.7	Income taxes paid	(34,478)	(892)
7.8	Other (provide details if material) Goods and Services Tax Paid	(93,785)	(82,305)
<b>7.9</b>	<b>Net operating cash flows</b>	<b>113,446</b>	<b>137,893</b>
<b>Cash flows related to investing activities</b>			
7.10	Payment for purchases of property, plant and equipment	(30,324)	(19,893)
7.11	Proceeds from sale of property, plant and equipment	2,124	17,466
7.12	Payment for purchases of equity investments	-	-
7.13	Proceeds from sale of equity investments	-	-
7.14	Loans to other entities	(429)	(356)
7.15	Loans repaid by other entities	-	-
7.16	Other (provide details if material) Proceeds on sale of retail stores	2,636	4,356
	Payment on acquisition of subsidiaries/business	(19,937)	(2,072)
	Proceeds on sale of Foodservice Business	-	69,000
<b>7.17</b>	<b>Net investing cash flows</b>	<b>(45,930)</b>	<b>68,501</b>
<b>Cash flows related to financing activities</b>			
7.18	Proceeds from issues of <sup>+</sup> securities (shares, options, etc.)	41,712	6,895
7.19	Proceeds from borrowings	50,000	72,000
7.20	Repayment of borrowings	(110,000)	(132,000)
7.21	Dividends paid	(43,446)	(27,525)
7.22	Other (provide details if material) Share issue costs	(930)	-
	Repayment of Finance Lease Principal	(5,660)	(9,565)
	Buy back of Preference shares	-	(54,847)
	Proceeds in advance of share issue	-	4,415
<b>7.23</b>	<b>Net financing cash flows</b>	<b>(68,324)</b>	<b>(140,627)</b>
7.24	<b>Net increase (decrease) in cash held</b>	<b>(808)</b>	<b>65,767</b>
7.25	Cash at beginning of period (see Reconciliation of cash)	83,456	17,567
7.26	Exchange rate adjustments to item 7.25.	400	122
<b>7.27</b>	<b>Cash at end of period</b> (see Reconciliation of cash)	<b>83,048</b>	<b>83,456</b>

## Non-cash financing and investing activities

Details of financing and investing transactions which have had a material effect on consolidated assets and liabilities but did not involve cash flows are as follows. *(If an amount is quantified, show comparative amount.)*

The economic entity has acquired property, plant & equipment by means of finance lease to the value of \$14,013,000 (2002 \$11,633,000). These additions are not reflected in the statement of cash flows

## Reconciliation of cash

Reconciliation of cash at the end of the period (as shown in the consolidated statement of cash flows) to the related items in the accounts is as follows.	Current period \$A'000	Previous corresponding period - \$A'000
8.1 Cash on hand and at bank	83,048	83,456
8.2 Deposits at call	-	-
8.3 Bank overdraft	-	-
8.4 Other (provide details)	-	-
<b>8.5 Total cash at end of period (item 7.27)</b>	<b>83,048</b>	<b>83,456</b>

## Other notes to the condensed financial statements

Ratios	Current period	Previous corresponding Period
<b>Profit before tax / revenue</b>		
9.1 Consolidated profit (loss) from ordinary activities before tax (item 1.5) as a percentage of revenue (item 1.1)	1.77%	1.44%
<b>Profit after tax / +equity interests</b>		
9.2 Consolidated net profit (loss) from ordinary activities after tax attributable to members (item 1.11) as a percentage of equity (similarly attributable) at the end of the period (item 4.37)	19.04%	16.79%

## Earnings per security (EPS)

10. Details of basic and diluted EPS reported separately in accordance with paragraph 9 and 18 of *AASB 1027: Earnings Per Share* are as follows.

<ul style="list-style-type: none"> <li>Earnings used in Basic and Diluted earnings per share = 81,318,000 (Profit after Tax Item 1.22)</li> <li>Weighted average number of ordinary shares (used in Basic EPS) = 620,622,370</li> <li>There have been no changes to ordinary shares since balance date</li> <li>Weighted average number of ordinary shares (used in diluted EPS) = 635,005,911 (620,622,370 ordinary shares + 14,383,541 potential ordinary shares).</li> <li>Weighted average number of converted, lapsed or cancelled potential ordinary shares included in the calculation of diluted EPS = 1,560,930</li> <li>There are no potential ordinary shares that are non-dilutive.</li> </ul> <p>There have been no issues of potential ordinary shares after balance date.</p>
--

### NTA backing

(see note 7)

	Current period	Previous corresponding period
11.1 Net tangible asset backing per <sup>+</sup> ordinary security	29.27c	15.74¢

## Discontinuing Operations

(Entities must report a description of any significant activities or events relating to discontinuing operations in accordance with paragraph 7.5 (g) of *AASB 1029: Interim Financial Reporting*, or, the details of discontinuing operations they have disclosed in their accounts in accordance with *AASB 1042: Discontinuing Operations* (see note 17).)

12.1 Discontinuing Operations

N/A

## Control gained over entities having material effect

13.1 Name of entity (or group of entities)

N/A

13.2 Consolidated profit (loss) from ordinary activities and extraordinary items after tax of the controlled entity (or group of entities) since the date in the current period on which control was <sup>+</sup>acquired

\$

13.3 Date from which such profit has been calculated

13.4 Profit (loss) from ordinary activities and extraordinary items after tax of the controlled entity (or group of entities) for the whole of the previous corresponding period

\$

**Loss of control of entities having material effect**

14.1	Name of entity (or group of entities)	N/A
14.2	Consolidated profit (loss) from ordinary activities and extraordinary items after tax of the controlled entity (or group of entities) for the current period to the date of loss of control	\$
14.3	Date to which the profit (loss) in item 14.2 has been calculated	
14.4	Consolidated profit (loss) from ordinary activities and extraordinary items after tax of the controlled entity (or group of entities) while controlled during the whole of the previous corresponding period	\$
14.5	Contribution to consolidated profit (loss) from ordinary activities and extraordinary items from sale of interest leading to loss of control	\$

**Dividends (in the case of a trust, distributions)**

15.1	Date the dividend (distribution) is payable	12 July 2003
15.2	+Record date to determine entitlements to the dividend (distribution) (ie, on the basis of proper instruments of transfer received by 5.00 pm if +securities are not +CHES approved, or security holding balances established by 5.00 pm or such later time permitted by SCH Business Rules if +securities are +CHES approved)	30 June 2003
15.3	If it is a final dividend, has it been declared? <i>(Preliminary final report only)</i>	Yes

**Amount per security**

		Amount per security	Franked amount per security at % tax (see note 4)	Amount per security of foreign source dividend
15.4	<i>(Preliminary final report only)</i> <b>Final dividend:</b> Current year	4.6¢	4.6¢	-¢
15.5	Previous year	3.0¢	3.0¢	-¢
15.6	<i>(Half yearly and preliminary final reports)</i> <b>Interim dividend:</b> Current year	4.0¢	4.0¢	-¢
15.7	Previous year	2.0¢	2.0¢	-¢

**Total dividend (distribution) per security (interim plus final)**

*(Preliminary final report only)*

	Current year	Previous year
15.8 +Ordinary securities	8.6¢	5.0¢
15.9 Preference +securities	-¢	8.43¢

**Half yearly report - interim dividend (distribution) on all securities *or*  
Preliminary final report - final dividend (distribution) on all securities**

	Current period \$A'000	Previous corresponding period - \$A'000
15.10 +Ordinary securities <i>(each class separately)</i>	29,020	18,126
15.11 Preference + securities <i>(each class separately)</i>	-	-
15.12 Other equity instruments <i>(each class separately)</i>	-	-
<b>15.13 Total</b>	<b>29,020</b>	<b>18,126</b>

The +dividend or distribution plans shown below are in operation.

None

The last date(s) for receipt of election notices for the +dividend or distribution plans

N/A

Any other disclosures in relation to dividends (distributions). *(For half yearly reports, provide details in accordance with paragraph 7.5(d) of AASB 1029 Interim Financial Reporting)*

None

### Details of aggregate share of profits (losses) of associates and joint venture entities

Group's share of associates' and joint venture entities':	Current period	Previous
	\$A'000	corresponding period - \$A'000
16.1 Profit (loss) from ordinary activities before tax	394	414
16.2 Income tax on ordinary activities		-
<b>16.3 Profit (loss) from ordinary activities after tax</b>	<b>394</b>	<b>414</b>
16.4 Extraordinary items net of tax		-
<b>16.5 Net profit (loss)</b>	<b>394</b>	<b>414</b>
16.6 Adjustments	(200)	
<b>16.7 Share of net profit (loss) of associates and joint venture entities</b>	<b>194</b>	<b>414</b>

### Material interests in entities which are not controlled entities

The economic entity has an interest (that is material to it) in the following entities. *(If the interest was acquired or disposed of during either the current or previous corresponding period, indicate date of acquisition ("from dd/mm/yy") or disposal ("to dd/mm/yy").)*

Name of entity	Percentage of ownership interest held at end of period or date of disposal		Contribution to net profit (loss) (item 1.9)	
	Current period	Previous corresponding period	Current period \$A'000	Previous corresponding period - \$A'000
<b>17.1 Equity accounted associates and joint venture entities</b>				
Produce Traders Trust	40%	40%	194	414
<b>17.2 Total</b>			<b>194</b>	<b>414</b>
17.3 Other material interests				
<b>17.4 Total</b>				

## Issued and quoted securities at end of current period

(Description must include rate of interest and any redemption or conversion rights together with prices and dates)

Category of <sup>+</sup> securities	Total number	Number quoted	Issue price per security (see note 14) (cents)	Amount paid up per security (see note 14) (cents)
<b>18.1 Preference <sup>+</sup>securities</b> (description)				
18.2 Changes during current period (a) Increases through issues (b) Decreases through returns of capital, buybacks, redemptions				
<b>18.3 <sup>+</sup>Ordinary securities</b>	630,748,848	630,748,848		
18.4 Changes during current period (a) Increases through issues	18,000,000 3,604,250 450,000 1,048,450 11,400 3,435,600	18,000,000 3,604,250 450,000 1,048,450 11,400 3,435,600		2.15c 44c 44c 54c 44c 1.48c
(b) Decreases through returns of capital, buybacks				
<b>18.5 <sup>+</sup>Convertible debt securities</b> (description and conversion factor)				
18.6 Changes during current period (a) Increases through issues (b) Decreases through securities matured, converted				
<b>18.7 Options</b> (description and conversion factor)			Exercise Price	Expiry date (if any)
	6,065,620		44c	26.03.05
	300,000		54c	01.11.05
	4,395,000		43.1c	11.08.06
	179,000		43.1c	25.11.06
	40,000		43.1c	15.12.06
	3,400,000		165.6c	14.12.07
	12,227,100		153.8c	25.01.08
18.8 Issued during current period				
18.9 Exercised during current period	1,048,450 450,000 3,604,250		44c 54c 44c	26.03.05 01.11.05 26.03.05
18.10 Expired during current period	78,000 170,050 1,329,410		43.1c 153.8c 44c	11.08.06 25.01.08 26.03.05

<b>18.11</b>	<b>Debentures</b> <i>(description)</i>		
18.12	Changes during current period (a) Increases through issues (b) Decreases through securities matured, converted		
<b>18.13</b>	<b>Unsecured notes</b> <i>(description)</i>		
18.14	Changes during current period (a) Increases through issues (b) Decreases through securities matured, converted		

### Segment reporting

(Information on the business and geographical segments of the entity must be reported for the current period in accordance with *AASB 1005: Segment Reporting* and for half year reports, *AASB 1029: Interim Financial Reporting*. Because entities employ different structures a pro forma cannot be provided. Segment information in the layout employed in the entity's <sup>+</sup>accounts should be reported separately and attached to this report.)

### Comments by directors

(Comments on the following matters are required by ASX or, in relation to the half yearly report, by *AASB 1029: Interim Financial Reporting*. The comments do not take the place of the directors' report and statement (as required by the Corporations Act) and may be incorporated into the directors' report and statement. For both half yearly and preliminary final reports, if there are no comments in a section, state NIL. If there is insufficient space to comment, attach notes to this report.)

### Basis of financial report preparation

19.1 *If this report is a half yearly report, it is a general purpose financial report prepared in accordance with the listing rules and AASB 1029: Interim Financial Reporting. It should be read in conjunction with the last <sup>+</sup>annual report and any announcements to the market made by the entity during the period. The financial statements in this report are "condensed financial statements" as defined in AASB 1029: Interim Financial Reporting. This report does not include all the notes of the type normally included in an annual financial report. [Delete if preliminary final report.]*

19.2 Material factors affecting the revenues and expenses of the economic entity for the current period. In a half yearly report, provide explanatory comments about any seasonal or irregular factors affecting operations.

Refer attached press release

Included in Other non-operating expenses at item 1.26 are \$3,806,000 costs incurred in the now aborted joint venture in the Philippines and the associated foreign exchange loss on the funds raised to invest in the venture

19.3 A description of each event since the end of the current period which has had a material effect and which is not already reported elsewhere in this Appendix or in attachments, with financial effect quantified (if possible).

None

19.4 Franking credits available and prospects for paying fully or partly franked dividends for at least the next year.

\$68,629,798 Franking Credits available for use on the payment of dividends

19.5 Unless disclosed below, the accounting policies, estimation methods and measurement bases used in this report are the same as those used in the last annual report. Any changes in accounting policies, estimation methods and measurement bases since the last annual report are disclosed as follows. (Disclose changes and differences in the half yearly report in accordance with *AASB 1029: Interim Financial Reporting*. Disclose changes in accounting policies in the preliminary final report in accordance with *AASB 1001: Accounting Policies-Disclosure*).

The following accounting standards have been applied for the year ended 30 April 2003:

- AASB 1005 "Segment Reporting" – Current year and prior year figures have been amended in the segment note attached.
- AASB 1027 "Earnings per Share" – The diluted earnings per share has been calculated using the new standard and the comparative number has been amended
- AASB 1012 "Foreign Currency Translation" applies for the first year. There is no effect on the yearly results.

19.6 Revisions in estimates of amounts reported in previous interim periods. For half yearly reports the nature and amount of revisions in estimates of amounts reported in previous +annual reports if those revisions have a material effect in this half year.

None

19.7 Changes in contingent liabilities or assets. For half yearly reports, changes in contingent liabilities and contingent assets since the last + annual report.

No Change

### Additional disclosure for trusts

20.1 Number of units held by the management company or responsible entity or their related parties. N/A

20.2 A statement of the fees and commissions payable to the management company or responsible entity. N/A

Identify:

- initial service charges
- management fees
- other fees

### Annual meeting

(Preliminary final report only)

The annual meeting will be held as follows:

Place	Heritage Ballroom The Westin Sydney 1 Martin Place Sydney
Date	Wednesday 3 <sup>rd</sup> September 2003
Time	2.30pm
Approximate date the <sup>+</sup> annual report will be available	31 <sup>st</sup> July 2003

## Compliance statement

- 1 This report has been prepared in accordance with AASB Standards, other AASB authoritative pronouncements and Urgent Issues Group Consensus Views or other standards acceptable to ASX (see note 12).

Identify other standards used

None

- 2 This report, and the <sup>+</sup>accounts upon which the report is based (if separate), use the same accounting policies.
- 3 This report does/does not\* (*delete one*) give a true and fair view of the matters disclosed (see note 2).
- 4 This report is based on <sup>+</sup>accounts to which one of the following applies.  
(*Tick one*)
- |                                     |   |                          |   |
|-------------------------------------|---|--------------------------|---|
| <input type="checkbox"/>            | The <sup>+</sup> accounts have been audited.  | <input type="checkbox"/> | The <sup>+</sup> accounts have been subject to review.                  |
| <input checked="" type="checkbox"/> | The <sup>+</sup> accounts are in the process of being audited or subject to review. | <input type="checkbox"/> | The <sup>+</sup> accounts have <i>not</i> yet been audited or reviewed. |
- 5 If the audit report or review by the auditor is not attached, details of any qualifications are attached/will follow immediately they are available\* (*delete one*). (*Half yearly report only - the audit report or review by the auditor must be attached to this report if this report is to satisfy the requirements of the Corporations Act.*)
- 6 The entity has/does not have\* (*delete one*) a formally constituted audit committee.

Sign here: ..... Date: .....  
(Director/Company Secretary)

Print name: .....

Notes

1. **For announcement to the market** The percentage changes referred to in this section are the percentage changes calculated by comparing the current period's figures with those for the previous corresponding period. Do not show percentage changes if the change is from profit to loss or loss to profit, but still show whether the change was up or down. If changes in accounting policies or procedures have had a material effect on reported figures, do not show either directional or percentage changes in profits. Explain the reason for the omissions in the note at the end of the announcement section. Entities are encouraged to attach notes or fuller explanations of any significant changes to any of the items in page 1. The area at the end of the announcement section can be used to provide a cross reference to any such attachment.

2. **True and fair view** If this report does not give a true and fair view of a matter (for example, because compliance with an Accounting Standard is required) the entity must attach a note providing additional information and explanations to give a true and fair view.

3. **Condensed consolidated statement of financial performance**

Item 1.1 The definition of "revenue" and an explanation of "ordinary activities" are set out in *AASB 1004: Revenue*, and *AASB 1018: Statement of Financial Performance*.

Item 1.6 This item refers to the total tax attributable to the amount shown in item 1.5. Tax includes income tax and capital gains tax (if any) but excludes taxes treated as expenses from ordinary activities (eg, fringe benefits tax).

4. **Income tax** If the amount provided for income tax in this report differs (or would differ but for compensatory items) by more than 15% from the amount of income tax *prima facie* payable on the profit before tax, the entity must explain in a note the major items responsible for the difference and their amounts. The rate of tax applicable to the franking amount per dividend should be inserted in the heading for the column "Franked amount per security at % tax" for items 15.4 to 15.7.

5. **Condensed consolidated statement of financial position**

**Format** The format of the consolidated statement of financial position should be followed as closely as possible. However, additional items may be added if greater clarity of exposition will be achieved, provided the disclosure still meets the requirements of *AASB 1029: Interim Financial Reporting*, and *AASB 1040: Statement of Financial Position*. Also, banking institutions, trusts and financial institutions may substitute a clear liquidity ranking for the Current/Non-Current classification.

**Basis of revaluation** If there has been a material revaluation of non-current assets (including investments) since the last <sup>+</sup>annual report, the entity must describe the basis of revaluation adopted. The description must meet the requirements of *AASB 1010: Accounting for the Revaluation of Non-Current Assets*. If the entity has adopted a procedure of regular revaluation, the basis for which has been disclosed and has not changed, no additional disclosure is required.

6. **Condensed consolidated statement of cash flows** For definitions of "cash" and other terms used in this report see *AASB 1026: Statement of Cash Flows*. Entities should follow the form as closely as possible, but variations are permitted if the directors (in the case of a trust, the management company) believe that this presentation is inappropriate. However, the presentation adopted must meet the requirements of *AASB 1026*.  
<sup>+</sup>Mining exploration entities may use the form of cash flow statement in Appendix 5B.

7. **Net tangible asset backing** Net tangible assets are determined by deducting from total tangible assets all claims on those assets ranking ahead of the <sup>+</sup>ordinary securities (ie, all liabilities, preference shares, outside <sup>+</sup>equity interests etc). <sup>+</sup>Mining entities are *not* required to state a net tangible asset backing per <sup>+</sup>ordinary security.

8. **Gain and loss of control over entities** The gain or loss must be disclosed if it has a material effect on the <sup>+</sup>accounts. Details must include the contribution for each gain or loss that increased or decreased the entity's consolidated profit (loss) from ordinary activities and extraordinary items after tax by more than 5% compared to the previous corresponding period.

9. **Rounding of figures** This report anticipates that the information required is given to the nearest \$1,000. If an entity reports exact figures, the \$A'000 headings must be amended. If an entity qualifies under ASIC Class Order 98/0100 dated 10 July 1998, it may report to the nearest million dollars, or to the nearest \$100,000, and the \$A'000 headings must be amended.
10. **Comparative figures** Comparative figures are to be presented in accordance with *AASB 1018* or *AASB 1029 Interim Financial Reporting* as appropriate and are the unadjusted figures from the latest annual or half year report as appropriate. However, if an adjustment has been made in accordance with an accounting standard or other reason or if there is a lack of comparability, a note explaining the position should be attached. For the statement of financial performance, *AASB 1029 Interim Financial Reporting* requires information on a year to date basis in addition to the current interim period. Normally an Appendix 4B to which *AASB 1029 Interim Financial Reporting* applies would be for the half year and consequently the information in the current period is also the year to date. If an Appendix 4B Half yearly version is produced for an additional interim period (eg because of a change of reporting period), the entity must provide the year to date information and comparatives required by *AASB 1029 Interim Financial Reporting*. This should be in the form of a multi-column version of the consolidated statement of financial performance as an attachment to the additional Appendix 4B.
11. **Additional information** An entity may disclose additional information about any matter, and must do so if the information is material to an understanding of the reports. The information may be an expansion of the material contained in this report, or contained in a note attached to the report. The requirement under the listing rules for an entity to complete this report does not prevent the entity issuing reports more frequently. Additional material lodged with the <sup>+</sup>ASIC under the Corporations Act must also be given to ASX. For example, a director's report and declaration, if lodged with the <sup>+</sup>ASIC, must be given to ASX.
12. **Accounting Standards** ASX will accept, for example, the use of International Accounting Standards for foreign entities. If the standards used do not address a topic, the Australian standard on that topic (if one exists) must be complied with.
13. **Corporations Act financial statements** This report may be able to be used by an entity required to comply with the Corporations Act as part of its half-year financial statements if prepared in accordance with Australian Accounting Standards.
14. **Issued and quoted securities** The issue price and amount paid up is not required in items 18.1 and 18.3 for fully paid securities.
15. **Details of expenses** *AASB 1018* requires disclosure of expenses from ordinary activities according to either their nature or function. For foreign entities, there are similar requirements in other accounting standards accepted by ASX. *AASB ED 105* clarifies that the disclosures required by *AASB 1018* must be either *all* according to nature or *all* according to function. Entities must disclose details of expenses using the layout (by nature or function) employed in their <sup>+</sup>accounts.

The information in lines 1.23 to 1.27 may be provided in an attachment to Appendix 4B.

**Relevant Items** *AASB 1018* requires the separate disclosure of specific revenues and expenses which are not extraordinary but which are of a size, nature or incidence that disclosure is *relevant* in explaining the financial performance of the reporting entity. The term "relevance" is defined in *AASB 1018*. There is an equivalent requirement in *AASB 1029: Interim Financial Reporting*. For foreign entities, there are similar requirements in other accounting standards accepted by ASX.

16. **Dollars** If reporting is not in A\$, all references to \$A must be changed to the reporting currency. If reporting is not in thousands of dollars, all references to "000" must be changed to the reporting value.
17. **Discontinuing operations**  
Half yearly report

All entities must provide the information required in paragraph 12 for half years beginning on or after 1 July 2001.

#### Preliminary final report

Entities must either provide a description of any significant activities or events relating to discontinuing operations equivalent to that required by paragraph 7.5 (g) of *AASB 1029: Interim Financial Reporting*, or, the details of discontinuing operations they are required to disclose in their <sup>+</sup>accounts in accordance with *AASB 1042 Discontinuing Operations*.

In any case the information may be provided as an attachment to this Appendix 4B.

#### 18. **Format**

This form is a Word document but an entity can re-format the document into Excel or similar applications for submission to the Companies Announcements Office in ASX.

**Appendix A**

**Segment Information**

BUSINESS SEGMENTS	Food Distribution		Cash and Carry Distribution		Liquor Distribution		Consolidated	
	30 April 2003	30 April 2002	30 April 2003	30 April 2002	30 April 2003	30 April 2002	30 April 2003	30 April 2002
Sales to customers	3,732,033	2,976,241	947,081	963,586	2,016,405	1,829,552	6,695,519	5,769,379
Inter-segment sales	405,824	375,930	20	7	153,490	206,427	-	-
Unallocated Revenue	-	-	-	-	-	-	435,466	408,349
<b>Total Revenue</b>	<b>4,137,857</b>	<b>3,352,171</b>	<b>947,101</b>	<b>963,593</b>	<b>2,169,895</b>	<b>2,035,979</b>	<b>7,130,985</b>	<b>6,177,728</b>
Segment Results	112,042	84,807	10,478	3,470	29,492	28,857	152,012	117,134
Unallocated Expenses							(25,966)	(27,908)
<b>Operating profit before tax</b>							<b>126,046</b>	<b>89,226</b>
Segment Assets	487,559	390,532	170,722	139,277	382,883	306,605	1,041,164	836,414
Unallocated Assets							350,359	410,505
<b>Total Assets</b>							<b>1,391,523</b>	<b>1,246,919</b>
Segment Liabilities	427,211	307,528	70,412	42,674	379,736	234,559	877,359	584,761
Unallocated Liabilities							87,060	314,109
<b>Total Liabilities</b>							<b>964,419</b>	<b>898,870</b>
Investment in equity method associates included in segment assets	645	882	-	-	-	-	645	882
Acquisition of property, plant and equipment and intangible assets	966	1,123	1,606	665	1,234	1,269	3806	3,057
Unallocated							4,504	2,726
Depreciation	5,156	4,596	4,350	4,123	1,268	1,269	10,774	9,988
Unallocated							17,238	11,097
							28,012	21,085
Non-cash expenses other than depreciation	2,241	3,263	1,648	496	122	17	4,011	3,776
Unallocated							(488)	(7,942)
							3,523	(4,166)

**Segment Information**

The economic entity predominantly operates in the industries indicated. Food distribution activities comprise the distribution of grocery and tobacco supplies to retail outlets. Cash and Carry distribution activities comprise the distribution of grocery, liquor and tobacco supplies to convenience stores and hospitality outlets. Liquor distribution activities comprise the distribution of liquor products to retail outlets and hotels.



**METCASH TRADING LIMITED**  
ABN 61 000 031 569

4 NEWINGTON ROAD  
SILVERWATER  
NSW 2128 AUSTRALIA

PO BOX 6226  
SILVERWATER BUSINESS CENTRE  
NSW 1811 AUSTRALIA

PHONE: 02 9741 3000  
FAX: 02 9741 3399  
WEB: WWW.metcash.com

16<sup>th</sup> April 2003

Company Announcements Officer  
Australian Stock Exchange Limited  
Level 10  
20 Bridge Street  
Sydney NSW 2000

Dear Sir/Madam

**Re: Listing Rule 3.10A  
Customer Share Incentive Scheme Tranche B  
Customers Outside the Ambit of the Customer Share Incentive Scheme**

Please be advised that holders of the above shares will have their shares released from Escrow under the terms of the Prospectus on 7<sup>th</sup> May 2003. A copy of the letters sent to the shareholders is attached.

Yours faithfully

John Randall  
Company Secretary



**METCASH TRADING LIMITED**  
ABN 61 000 031 569

4 NEWINGTON ROAD  
SILVERWATER  
NSW 2128 AUSTRALIA

PO BOX 6226  
SILVERWATER BUSINESS CENTRE  
NSW 1811 AUSTRALIA

PHONE: 02 9741 3000  
FAX: 02 9741 3399  
WEB: [WWW.metcash.com](http://WWW.metcash.com)

16<sup>th</sup> April, 2003

Dear Shareholder

**“Customer Share Incentive Scheme” Offer shares**

As you are aware, your Customer Share Incentive Scheme Offer shares will be released from escrow on 7<sup>th</sup> May, 2003. From that date you will be able to sell the shares if you so choose. Replacement holding statements will be forwarded to you by the Company’s share registry, Registries Limited.

Yours faithfully

John Randall  
Company Secretary



**METCASH TRADING LIMITED**  
ABN 61 000 031 569

4 NEWINGTON ROAD  
SILVERWATER  
NSW 2128 AUSTRALIA

PO BOX 6226  
SILVERWATER BUSINESS CENTRE  
NSW 1811 AUSTRALIA

PHONE: 02 9741 3000  
FAX: 02 9741 3399  
WEB: [WWW.metcash.com](http://WWW.metcash.com)

16<sup>th</sup> April, 2003

Dear Shareholder

**Tranche B "Customer Share Incentive Scheme" shares**

As you are aware, your Tranche B shares will be released from escrow on 7<sup>th</sup> May, 2003. From that date you will be able to sell the shares if you so choose. Replacement holding statements will be forwarded to you by the Company's share registry, Registries Limited

A condition of the issue of the Tranche B Customer Share Incentive Scheme shares was that holders of Tranche A shares had the right, for the two months period commencing 7<sup>th</sup> May, 2003 and terminating on 7<sup>th</sup> July 2003, to require Metro Cash & Carry Limited to acquire the shares at a premium of approximately 11.1% to the price paid for them, or \$1.64 per share.

This was intended as a safeguard to Tranche B holders in case the price fell below the purchase price. This has not occurred and the Metcash Trading Limited ordinary shares are currently being traded at between \$2.00 and \$2.05 per share at the time of writing. It is therefore not anticipated that holders of the Tranche B shares will avail themselves of this right.

Yours faithfully

John Randall  
Company Secretary

## MEDIA RELEASE



Date: 10<sup>th</sup> April, 2003

**METCASH TRADING LIMITED**  
ABN 61 000 031 569

4 NEWINGTON ROAD  
SILVERWATER  
NSW 2128 AUSTRALIA

PO BOX 6226  
SILVERWATER BUSINESS CENTRE  
NSW 1811 AUSTRALIA

PHONE: 02 9741 3000  
FAX: 02 9741 3399  
WEB: [www.metcash.com](http://www.metcash.com)

### **Statement by Metcash Trading Limited**

Following discussions today with Metcash Trading Limited, Lincoln Indicators Pty Ltd announced that it has suspended its 'distressed' rating of the wholesaler, recognising the company's strong growth and healthy debt to equity ratio.

Lincoln Indicators has agreed to undertake an independent review of its methodology in relation to Metcash Trading's unique position as a wholesaler and will report the results over the next few months.

Metcash Trading said that its undoubted strong performance in recent years showed that it is a healthy company with strong growth prospects.

Metcash Trading's main debt indicators show that the company is positioned at better than industry average, whilst its operating cash flow is three times the industry average.

-ends-

### **For further information**

ANDREW REITZER  
Chief Executive Officer  
Metcash Trading Limited  
Ph: (02) 9741 3060

EDWIN JANKELOWITZ  
Finance Director  
Metcash Trading Limited  
Ph: (02) 9741 3060

TIM ALLERTON  
Managing Director  
City Public Relations  
PH: (02) 9267 4511



HOME ABOUT METCASH INVESTOR RELATIONS CONTACT US

News: 08 April 2003

Media Release  
8/4/2003

IGA Petrol Discount Negotiations

In line with the alignment of petrol offers to supermarket retailing, Metcash Trading Limited has held discussions with a number of major oil companies in order to facilitate a discount petrol offer for IGA (Independent Grocers of Australia) stores.

Metcash CEO, Andrew Reitzer said "Discussions are still at an early stage but the volume opportunities provided by the 1,100 strong IGA members are seen as attractive by the petrol companies. Any arrangements negotiated would not involve the purchase of service stations or other forms of investment by Metcash or the IGA Retailers. It will simply be a discount arrangement for shoppers at IGA stores."

-ends-

For further information

<b>Andrew Reitzer</b>	<b>Tim Allerton</b>
Metcash Trading Ltd	City Public Relations
(02) 9741 3060	(02) 9281 7272 or (0412) 715 707

- Investo
- News
- ▶ ASX
- ▶ ASX
- ▶ ASX
- ▶ Pres
- Annu
- AGM
- ▶ Ch
- ▶ CE
- ▶ Q&
- Inves
- ▶ Co
- ▶ Tr
- ▶ Fin
- Mailin

02 9741 3060



Rule 2.7, 3.10.3, 3.10.4, 3.10.5

## Appendix 3B

### New issue announcement, application for quotation of additional securities and agreement

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002, 1/1/2003.

Name of entity

**Metcash Trading Limited**

ABN

**61 000 031 569**

We (the entity) give ASX the following information.

#### Part 1 - All issues

*You must complete the relevant sections (attach sheets if there is not enough space).*

- |   |  |                                   |
|---|--|-----------------------------------|
| 1 | +Class of +securities issued or to be issued   | <b>Fully paid ordinary shares</b> |
| 2 | Number of +securities issued or to be issued (if known) or maximum number which may be issued  | <b>472,450</b>                    |
| 3 | Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion) |                                   |

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

4 Do the \*securities rank equally in all respects from the date of allotment with an existing \*class of quoted \*securities?

**Yes**

If the additional securities do not rank equally, please state:

- the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment

5 Issue price or consideration

**A\$0.44**

6 Purpose of the issue  
 (If issued as consideration for the acquisition of assets, clearly identify those assets)

**Exercise of Employee Options**

7 Dates of entering \*securities into uncertificated holdings or despatch of certificates

**3<sup>rd</sup> March 2003**

8 Number and \*class of all \*securities quoted on ASX (including the securities in clause 2 if applicable)

Number	*Class
630,748,448	Ordinary (MTT)

---

+ See chapter 19 for defined terms.

		<b>Number</b>	<b>+Class</b>
9	Number and +class of all +securities not quoted on ASX (including the securities in clause 2 if applicable)	<b>26,787,470</b>	<b>Options (MTAI)</b>
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)		

**Part 2 - Bonus issue or pro rata issue**

- |    |   |  |
|----|---|--|
| 11 | Is security holder approval required?   |  |
| 12 | Is the issue renounceable or non-renounceable?  |  |
| 13 | Ratio in which the +securities will be offered  |  |
| 14 | +Class of +securities to which the offer relates  |  |
| 15 | +Record date to determine entitlements  |  |
| 16 | Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?  |  |
| 17 | Policy for deciding entitlements in relation to fractions   |  |
| 18 | Names of countries in which the entity has +security holders who will not be sent new issue documents<br><br><small>Note: Security holders must be told how their entitlements are to be dealt with.<br/>Cross reference: rule 7.7.</small> |  |
| 19 | Closing date for receipt of acceptances or renunciations  |  |

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

- |    |   |  |
|----|---|--|
| 20 | Names of any underwriters   |  |
| 21 | Amount of any underwriting fee or commission  |  |
| 22 | Names of any brokers to the issue   |  |
| 23 | Fee or commission payable to the broker to the issue  |  |
| 24 | Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of +security holders   |  |
| 25 | If the issue is contingent on +security holders' approval, the date of the meeting  |  |
| 26 | Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled  |  |
| 27 | If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders |  |
| 28 | Date rights trading will begin (if applicable)  |  |
| 29 | Date rights trading will end (if applicable)  |  |
| 30 | How do +security holders sell their entitlements <i>in full</i> through a broker?   |  |
| 31 | How do +security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?  |  |

---

+ See chapter 19 for defined terms.

- 32 How do \*security holders dispose of their entitlements (except by sale through a broker)?
- 33 \*Despatch date

### **Part 3 - Quotation of securities**

*You need only complete this section if you are applying for quotation of securities*

- 34 Type of securities  
(tick one)
- (a)  Securities described in Part 1
- (b)  All other securities
- Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

#### **Entities that have ticked box 34(a)**

#### **Additional securities forming a new class of securities**

*Tick to indicate you are providing the information or documents*

- 35  If the \*securities are \*equity securities, the names of the 20 largest holders of the additional \*securities, and the number and percentage of additional \*securities held by those holders
- 36  If the \*securities are \*equity securities, a distribution schedule of the additional \*securities setting out the number of holders in the categories  
1 - 1,000  
1,001 - 5,000  
5,001 - 10,000  
10,001 - 100,000  
100,001 and over
- 37  A copy of any trust deed for the additional \*securities

---

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

**Entities that have ticked box 34(b)**

38 Number of securities for which  
 +quotation is sought

39 Class of +securities for which  
 quotation is sought

40 Do the +securities rank equally in all  
 respects from the date of allotment  
 with an existing +class of quoted  
 +securities?

If the additional securities do not  
 rank equally, please state:

- the date from which they do
- the extent to which they  
 participate for the next dividend,  
 (in the case of a trust,  
 distribution) or interest payment
- the extent to which they do not  
 rank equally, other than in  
 relation to the next dividend,  
 distribution or interest payment

41 Reason for request for quotation  
 now

Example: In the case of restricted securities, end of  
 restriction period

(if issued upon conversion of  
 another security, clearly identify that  
 other security)

	Number	+Class
42 Number and +class of all +securities quoted on ASX (including the securities in clause 38)		

---

+ See chapter 19 for defined terms.

**Quotation agreement**

1 +Quotation of our additional +securities is in ASX's absolute discretion. ASX may quote the +securities on any conditions it decides.

2 We warrant the following to ASX.

- The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
- There is no reason why those +securities should not be granted +quotation.
- An offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the +securities be quoted.
- We warrant that if confirmation is required under section 1017F of the Corporations Act in relation to the +securities to be quoted, it has been provided at the time that we request that the +securities be quoted.
- If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.

---

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

- 3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- 4 We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before +quotation of the +securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here: ..... Date: 7<sup>th</sup> April, 2003.  
(~~Director~~/Company Secretary)

Print name: .....JOHN RANDALL.....

---

+ See chapter 19 for defined terms.

Rule 2.7, 3.10.3, 3.10.4, 3.10.5

## Appendix 3B

### New issue announcement, application for quotation of additional securities and agreement

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002, 1/1/2003.

Name of entity

**Mecash Trading Limited**

ABN

**61 000 031 569**

We (the entity) give ASX the following information.

#### Part 1 - All issues

*You must complete the relevant sections (attach sheets if there is not enough space).*

- |   |  |                                   |
|---|--|-----------------------------------|
| 1 | +Class of +securities issued or to be issued   | <b>Fully paid ordinary shares</b> |
| 2 | Number of +securities issued or to be issued (if known) or maximum number which may be issued  | <b>10,800</b>                     |
| 3 | Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion) |                                   |

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

<p>4 Do the *securities rank equally in all respects from the date of allotment with an existing *class of quoted *securities?</p> <p>If the additional securities do not rank equally, please state:</p> <ul style="list-style-type: none"> <li>• the date from which they do</li> <li>• the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>• the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>	<p><b>Yes</b></p>				
<p>5 Issue price or consideration</p>	<p><b>A\$0.44</b></p>				
<p>6 Purpose of the issue          (If issued as consideration for the acquisition of assets, clearly identify those assets)</p>	<p><b>Exercise of Employee Options</b></p>				
<p>7 Dates of entering *securities into uncertificated holdings or despatch of certificates</p>	<p><b>3<sup>rd</sup> March 2003</b></p>				
<p>8 Number and *class of all *securities quoted on ASX (including the securities in clause 2 if applicable)</p>	<table border="1"> <thead> <tr> <th data-bbox="698 1407 974 1449">Number</th> <th data-bbox="974 1407 1239 1449">*Class</th> </tr> </thead> <tbody> <tr> <td data-bbox="698 1449 974 1619">630,276,398</td> <td data-bbox="974 1449 1239 1619">Ordinary (MTT)</td> </tr> </tbody> </table>	Number	*Class	630,276,398	Ordinary (MTT)
Number	*Class				
630,276,398	Ordinary (MTT)				

---

+ See chapter 19 for defined terms.

9	Number and +class of all +securities not quoted on ASX (including the securities in clause 2 if applicable)	Number	+Class
		27,259,920	Options (MTTA1)
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)		

**Part 2 - Bonus issue or pro rata issue**

11	Is security holder approval required?	
12	Is the issue renounceable or non-renounceable?	
13	Ratio in which the +securities will be offered	
14	+Class of +securities to which the offer relates	
15	+Record date to determine entitlements	
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	
17	Policy for deciding entitlements in relation to fractions	
18	Names of countries in which the entity has +security holders who will not be sent new issue documents  <small>Note: Security holders must be told how their entitlements are to be dealt with. Cross reference: rule 7.7.</small>	
19	Closing date for receipt of acceptances or renunciations	

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

- |    |   |  |
|----|---|--|
| 20 | Names of any underwriters   |  |
| 21 | Amount of any underwriting fee or commission  |  |
| 22 | Names of any brokers to the issue   |  |
| 23 | Fee or commission payable to the broker to the issue  |  |
| 24 | Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of *security holders   |  |
| 25 | If the issue is contingent on *security holders' approval, the date of the meeting  |  |
| 26 | Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled  |  |
| 27 | If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders |  |
| 28 | Date rights trading will begin (if applicable)  |  |
| 29 | Date rights trading will end (if applicable)  |  |
| 30 | How do *security holders sell their entitlements <i>in full</i> through a broker?   |  |
| 31 | How do *security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?  |  |

---

+ See chapter 19 for defined terms.

32 How do \*security holders dispose of their entitlements (except by sale through a broker)?

33 \*Despatch date

### Part 3 - Quotation of securities

*You need only complete this section if you are applying for quotation of securities*

34 Type of securities  
(tick one)

(a)  Securities described in Part 1

(b)  All other securities

Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

#### Entities that have ticked box 34(a)

#### Additional securities forming a new class of securities

*Tick to indicate you are providing the information or documents*

35  If the \*securities are \*equity securities, the names of the 20 largest holders of the additional \*securities, and the number and percentage of additional \*securities held by those holders

36  If the \*securities are \*equity securities, a distribution schedule of the additional \*securities setting out the number of holders in the categories  
1 - 1,000  
1,001 - 5,000  
5,001 - 10,000  
10,001 - 100,000  
100,001 and over

37  A copy of any trust deed for the additional \*securities

---

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

**Entities that have ticked box 34(b)**

38 Number of securities for which  
 +quotation is sought

--

39 Class of +securities for which  
 quotation is sought

--

40 Do the +securities rank equally in all  
 respects from the date of allotment  
 with an existing +class of quoted  
 +securities?

If the additional securities do not  
 rank equally, please state:

- the date from which they do
- the extent to which they  
 participate for the next dividend,  
 (in the case of a trust,  
 distribution) or interest payment
- the extent to which they do not  
 rank equally, other than in  
 relation to the next dividend,  
 distribution or interest payment

--

41 Reason for request for quotation  
 now

Example: In the case of restricted securities, end of  
 restriction period

(if issued upon conversion of  
 another security, clearly identify that  
 other security)

--

	Number	+Class
42	Number and +class of all +securities quoted on ASX (including the securities in clause 38)	

---

+ See chapter 19 for defined terms.

**Quotation agreement**

1 +Quotation of our additional +securities is in ASX's absolute discretion. ASX may quote the +securities on any conditions it decides.

2 We warrant the following to ASX.

- The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
- There is no reason why those +securities should not be granted +quotation.
- An offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the +securities be quoted.
- We warrant that if confirmation is required under section 1017F of the Corporations Act in relation to the +securities to be quoted, it has been provided at the time that we request that the +securities be quoted.
- If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.

---

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

- 3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- 4 We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before \*quotation of the \*securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here: ..... Date: 10<sup>th</sup> March 2003.  
(Director/Company Secretary)

Print name: .....JOHN RANDALL.....

---

+ See chapter 19 for defined terms.

RECEIVED

Appendix 3Y  
Change of Director's Interest Notice

2004 MAY 11 A 9:33

Rule 3.19A.2

OFFICE OF INTERNATIONAL  
CORPORATE FINANCE

Appendix 3Y

Change of Director's Interest Notice

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 30/9/2001.

Name of entity	Metcash Trading Limited
ABN	61 000 031 569

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

Name of Director	Edwin Jankelowitz
Date of last notice	8 <sup>th</sup> July 2002

Part 1 - Change of director's relevant interests in securities

In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust

Direct or indirect interest	Direct
Nature of indirect interest (including registered holder) Note: Provide details of the circumstances giving rise to the relevant interest.	
Date of change	5 <sup>th</sup> March 2003
No. of securities held prior to change	520,000 MTT 1,250,000 MTTAI
Class	MTTAI (Options) MTT (Ordinary)
Number acquired	
Number disposed	200,000 MTT
Value/Consideration Note: If consideration is non-cash, provide details and estimated valuation	\$412,000
No. of securities held after change	320,000 MTT 1,250,000 MTTAI
Nature of change Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back	On-market trade

+ See chapter 19 for defined terms.

**Appendix 3Y**  
**Change of Director's Interest Notice**

---

**Part 2 – Change of director's interests in contracts**

<b>Detail of contract</b>	
<b>Nature of interest</b>	
<b>Name of registered holder (if issued securities)</b>	
<b>Date of change</b>	
<b>No. and class of securities to which interest related prior to change</b> <small>Note: Details are only required for a contract in relation to which the interest has changed</small>	
<b>Interest acquired</b>	
<b>Interest disposed</b>	
<b>Value/Consideration</b> <small>Note: If consideration is non-cash, provide details and an estimated valuation</small>	
<b>Interest after change</b>	

---

+ See chapter 19 for defined terms.

## Appendix 3Y

### Change of Director's Interest Notice

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

Introduced 30/9/2001.

<b>Name of entity</b>	Mecash Trading Limited
<b>ABN</b>	61 000 031 569

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

<b>Name of Director</b>	Michael Rudolf Jablonski
<b>Date of last notice</b>	4 <sup>th</sup> July 2002

**Part 1 - Change of director's relevant interests in securities**

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Direct or indirect interest</b>	Direct
<b>Nature of indirect interest (including registered holder)</b> <small>Note: Provide details of the circumstances giving rise to the relevant interest.</small>	
<b>Date of change</b>	20 <sup>th</sup> February 2003
<b>No. of securities held prior to change</b>	600,000 MTT 1,250,000 MTTAI
<b>Class</b>	
<b>Number acquired</b>	Nil
<b>Number disposed</b>	600,000
<b>Value/Consideration</b> <small>Note: If consideration is non-cash, provide details and estimated valuation</small>	\$1,255,842.00
<b>No. of securities held after change</b>	1,250,000 MTTAI
<b>Nature of change</b> <small>Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back</small>	On Market Trade

+ See chapter 19 for defined terms.

**Part 2 – Change of director's interests in contracts**

<b>Detail of contract</b>	
<b>Nature of interest</b>	
<b>Name of registered holder (if issued securities)</b>	
<b>Date of change</b>	
<b>No. and class of securities to which interest related prior to change</b> <small>Note: Details are only required for a contract in relation to which the interest has changed</small>	
<b>Interest acquired</b>	
<b>Interest disposed</b>	
<b>Value/Consideration</b> <small>Note: If consideration is non-cash, provide details and an estimated valuation</small>	
<b>Interest after change</b>	

---

+ See chapter 19 for defined terms.

Rule 2.7, 3.10.3, 3.10.4, 3.10.5

## Appendix 3B

### New issue announcement, application for quotation of additional securities and agreement

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002, 1/1/2003.

Name of entity

**Metcash Trading Limited**

ABN

**61 000 031 569**

We (the entity) give ASX the following information.

#### Part 1 - All issues

*You must complete the relevant sections (attach sheets if there is not enough space).*

- |   |  |                                   |
|---|--|-----------------------------------|
| 1 | +Class of +securities issued or to be issued   | <b>Fully paid ordinary shares</b> |
| 2 | Number of +securities issued or to be issued (if known) or maximum number which may be issued  | <b>57,000</b>                     |
| 3 | Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion) |                                   |

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

<p>4 Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?</p> <p>If the additional securities do not rank equally, please state:</p> <ul style="list-style-type: none"> <li>• the date from which they do</li> <li>• the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>• the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>	<p><b>Yes</b></p>				
<p>5 Issue price or consideration</p>	<p><b>A\$0.44</b></p>				
<p>6 Purpose of the issue          (If issued as consideration for the acquisition of assets, clearly identify those assets)</p>	<p><b>Exercise of Employee Options</b></p>				
<p>7 Dates of entering +securities into uncertificated holdings or despatch of certificates</p>	<p><b>31<sup>st</sup> January 2003</b></p>				
<p>8 Number and +class of all +securities quoted on ASX (including the securities in clause 2 if applicable)</p>	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: center;">Number</th> <th style="text-align: center;">+Class</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">630,265,598</td> <td style="text-align: center;">Ordinary (MTT)</td> </tr> </tbody> </table>	Number	+Class	630,265,598	Ordinary (MTT)
Number	+Class				
630,265,598	Ordinary (MTT)				

---

+ See chapter 19 for defined terms.

		<b>Number</b>	<b>+Class</b>
9	Number and +class of all +securities not quoted on ASX (including the securities in clause 2 if applicable)	<b>27,270,720</b>	<b>Options (MTAI)</b>
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)		

**Part 2 - Bonus issue or pro rata issue**

11	Is security holder approval required?	
12	Is the issue renounceable or non-renounceable?	
13	Ratio in which the +securities will be offered	
14	+Class of +securities to which the offer relates	
15	+Record date to determine entitlements	
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	
17	Policy for deciding entitlements in relation to fractions	
18	Names of countries in which the entity has +security holders who will not be sent new issue documents  <small>Note: Security holders must be told how their entitlements are to be dealt with. Cross reference: rule 7.7.</small>	
19	Closing date for receipt of acceptances or renunciations	

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

- |    |   |  |
|----|---|--|
| 20 | Names of any underwriters   |  |
| 21 | Amount of any underwriting fee or commission  |  |
| 22 | Names of any brokers to the issue   |  |
| 23 | Fee or commission payable to the broker to the issue  |  |
| 24 | Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of *security holders   |  |
| 25 | If the issue is contingent on *security holders' approval, the date of the meeting  |  |
| 26 | Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled  |  |
| 27 | If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders |  |
| 28 | Date rights trading will begin (if applicable)  |  |
| 29 | Date rights trading will end (if applicable)  |  |
| 30 | How do *security holders sell their entitlements <i>in full</i> through a broker?   |  |
| 31 | How do *security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?  |  |

---

+ See chapter 19 for defined terms.

- 32 How do \*security holders dispose of their entitlements (except by sale through a broker)?
- 33 \*Despatch date

### Part 3 - Quotation of securities

*You need only complete this section if you are applying for quotation of securities*

- 34 Type of securities  
(tick one)
- (a)  Securities described in Part 1
- (b)  All other securities  
Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

#### Entities that have ticked box 34(a)

#### Additional securities forming a new class of securities

*Tick to indicate you are providing the information or documents*

- 35  If the \*securities are \*equity securities, the names of the 20 largest holders of the additional \*securities, and the number and percentage of additional \*securities held by those holders
- 36  If the \*securities are \*equity securities, a distribution schedule of the additional \*securities setting out the number of holders in the categories  
1 - 1,000  
1,001 - 5,000  
5,001 - 10,000  
10,001 - 100,000  
100,001 and over
- 37  A copy of any trust deed for the additional \*securities

**Appendix 3B  
New issue announcement**

---

**Entities that have ticked box 34(b)**

38 Number of securities for which  
+quotation is sought

39 Class of +securities for which  
quotation is sought

40 Do the +securities rank equally in all  
respects from the date of allotment  
with an existing +class of quoted  
+securities?

If the additional securities do not  
rank equally, please state:

- the date from which they do
- the extent to which they  
participate for the next dividend,  
(in the case of a trust,  
distribution) or interest payment
- the extent to which they do not  
rank equally, other than in  
relation to the next dividend,  
distribution or interest payment

41 Reason for request for quotation  
now

Example: In the case of restricted securities, end of  
restriction period

(if issued upon conversion of  
another security, clearly identify that  
other security)

	Number	+Class
42 Number and +class of all +securities quoted on ASX (including the securities in clause 38)	<input type="text"/>	<input type="text"/>

---

+ See chapter 19 for defined terms.

**Quotation agreement**

1 +Quotation of our additional +securities is in ASX's absolute discretion. ASX may quote the +securities on any conditions it decides.

2 We warrant the following to ASX.

- The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
- There is no reason why those +securities should not be granted +quotation.
- An offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the +securities be quoted.
- We warrant that if confirmation is required under section 1017F of the Corporations Act in relation to the +securities to be quoted, it has been provided at the time that we request that the +securities be quoted.
- If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.

---

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

- 3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- 4 We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before +quotation of the +securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here: ..... Date: 5<sup>th</sup> February  
2003.  
(~~Director~~/Company Secretary)

Print name: .....JOHN RANDALL.....

---

+ See chapter 19 for defined terms.



**METCASH TRADING LIMITED**  
ABN 61 000 031 569

4 NEWINGTON ROAD  
SILVERWATER  
NSW 2128 AUSTRALIA

PO BOX 6226  
SILVERWATER BUSINESS CENTRE  
NSW 1811 AUSTRALIA

PHONE: 02 9741 3000  
FAX: 02 9741 3399  
WEB: [WWW.metcash.com](http://WWW.metcash.com)

28<sup>th</sup> January 2003

Media Release

### **Metcash Withdraws From Proposed Joint Venture In The Philippines**

Metcash Trading Limited has announced its decision to withdraw from its proposed acquisition of a 65 per cent stake in Suy Sing Commercial Corporation, a Philippines based grocery distributor.

On 2nd October 2002 Metcash Trading Limited announced the intention to acquire 65% of Suy Sing Commercial Corporation.

Since then, an intensive due diligence program has been undertaken. Fundamental differences on substantial issues have emerged and remain unresolved. Accordingly, it has been decided to terminate negotiations and withdraw from the acquisition.

Chief Executive of Metcash Trading, Mr Andrew Reitzer, said "Given the increasing level of uncertainties in the world economy, the short-term focus of Metcash Trading Limited will be on building the existing three businesses and taking advantage of opportunities within Australia".

He concluded, "In the medium term, the company remains committed to establishing a fourth business pillar, located either domestically or internationally, and opportunities will be pursued as they are identified".

For Further Information Call:

Andrew Reitzer  
Metcash Trading Ltd  
(02) 9741 3060

Tim Allerton  
City Public Relations  
(02) 9281.7272

RECEIVED

2004 MAY 11 A 9:33

dirRule 2.7, 3.10.3, 3.10.4, 3.10.5

OFFICE OF INTERNATIONAL  
CORPORATE FINANCE

# Appendix 3B

## New issue announcement, application for quotation of additional securities and agreement

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002, 1/11/2003.

Name of entity

**Mecash Trading Limited**

ABN

**61 000 031 569**

We (the entity) give ASX the following information.

### Part 1 - All issues

*You must complete the relevant sections (attach sheets if there is not enough space).*

- 1 +Class of +securities issued or to be issued **Fully paid ordinary shares**
- 2 Number of +securities issued or to be issued (if known) or maximum number which may be issued **11,400**
- 3 Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion)

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

<p>4 Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?</p> <p>If the additional securities do not rank equally, please state:</p> <ul style="list-style-type: none"> <li>• the date from which they do</li> <li>• the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>• the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>	<p><b>Yes</b></p>				
<p>5 Issue price or consideration</p>	<p><b>A\$0.44</b></p>				
<p>6 Purpose of the issue          (If issued as consideration for the acquisition of assets, clearly identify those assets)</p>	<p><b>Replacing employee options not issued through administrative oversight</b></p>				
<p>7 Dates of entering +securities into uncertificated holdings or despatch of certificates</p>	<p><b>24<sup>th</sup> January 2003</b></p>				
<p>8 Number and +class of all +securities quoted on ASX (including the securities in clause 2 if applicable)</p>	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">Number</th> <th style="text-align: left;">+Class</th> </tr> </thead> <tbody> <tr> <td style="text-align: left;"><b>630,208,598</b></td> <td style="text-align: left;"><b>Ordinary (MTT)</b></td> </tr> </tbody> </table>	Number	+Class	<b>630,208,598</b>	<b>Ordinary (MTT)</b>
Number	+Class				
<b>630,208,598</b>	<b>Ordinary (MTT)</b>				

---

+ See chapter 19 for defined terms.

		<b>Number</b>	<b>+Class</b>
9	Number and +class of all +securities not quoted on ASX ( <i>including</i> the securities in clause 2 if applicable)	<b>27,327,720</b>	<b>Options (MTAI)</b>
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)		

**Part 2 - Bonus issue or pro rata issue**

- 11    Is security holder approval required?
- 12    Is the issue renounceable or non-renounceable?
- 13    Ratio in which the +securities will be offered
- 14    +Class of +securities to which the offer relates
- 15    +Record date to determine entitlements
- 16    Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?
- 17    Policy for deciding entitlements in relation to fractions
- 18    Names of countries in which the entity has +security holders who will not be sent new issue documents  
  
Note: Security holders must be told how their entitlements are to be dealt with.  
Cross reference: rule 7.7.
- 19    Closing date for receipt of acceptances or renunciations

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

- |    |   |  |
|----|---|--|
| 20 | Names of any underwriters   |  |
| 21 | Amount of any underwriting fee or commission  |  |
| 22 | Names of any brokers to the issue   |  |
| 23 | Fee or commission payable to the broker to the issue  |  |
| 24 | Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of *security holders   |  |
| 25 | If the issue is contingent on *security holders' approval, the date of the meeting  |  |
| 26 | Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled  |  |
| 27 | If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders |  |
| 28 | Date rights trading will begin (if applicable)  |  |
| 29 | Date rights trading will end (if applicable)  |  |
| 30 | How do *security holders sell their entitlements <i>in full</i> through a broker?   |  |
| 31 | How do *security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?  |  |

---

+ See chapter 19 for defined terms.

- 32 How do +security holders dispose of their entitlements (except by sale through a broker)?
- 33 +Despatch date

### Part 3 - Quotation of securities

*You need only complete this section if you are applying for quotation of securities*

- 34 Type of securities  
(tick one)
- (a)  Securities described in Part 1
- (b)  All other securities
- Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

### Entities that have ticked box 34(a)

#### Additional securities forming a new class of securities

*Tick to indicate you are providing the information or documents*

- 35  If the +securities are +equity securities, the names of the 20 largest holders of the additional +securities, and the number and percentage of additional +securities held by those holders
- 36  If the +securities are +equity securities, a distribution schedule of the additional +securities setting out the number of holders in the categories  
1 - 1,000  
1,001 - 5,000  
5,001 - 10,000  
10,001 - 100,000  
100,001 and over
- 37  A copy of any trust deed for the additional +securities

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

**Entities that have ticked box 34(b)**

38 Number of securities for which  
 +quotation is sought

39 Class of +securities for which  
 quotation is sought

40 Do the +securities rank equally in all  
 respects from the date of allotment  
 with an existing +class of quoted  
 +securities?

If the additional securities do not  
 rank equally, please state:

- the date from which they do
- the extent to which they  
 participate for the next dividend,  
 (in the case of a trust,  
 distribution) or interest payment
- the extent to which they do not  
 rank equally, other than in  
 relation to the next dividend,  
 distribution or interest payment

41 Reason for request for quotation  
 now

Example: In the case of restricted securities, end of  
 restriction period

(if issued upon conversion of  
 another security, clearly identify that  
 other security)

	Number	+Class
42 Number and +class of all +securities quoted on ASX (including the securities in clause 38)		

---

+ See chapter 19 for defined terms.

**Quotation agreement**

- 1 +Quotation of our additional +securities is in ASX's absolute discretion. ASX may quote the +securities on any conditions it decides.
  
- 2 We warrant the following to ASX.
  - The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those +securities should not be granted +quotation.
  - An offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the +securities be quoted.
- We warrant that if confirmation is required under section 1017F of the Corporations Act in relation to the +securities to be quoted, it has been provided at the time that we request that the +securities be quoted.
- If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.

---

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

- 3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- 4 We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before +quotation of the +securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here: ..... Date: 24<sup>th</sup> January  
2003.  
(~~Director~~/Company Secretary)

Print name: .....JOHN RANDALL.....

---

+ See chapter 19 for defined terms.

RECEIVED

2004 MAY 11 A 9:34

Rule 2.7, 3.10.3, 3.10.4, 3.10.5

OFFICE OF INTERNATIONAL  
CORPORATE FINANCE

# Appendix 3B

## New issue announcement, application for quotation of additional securities and agreement

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002, 1/1/2003.

Name of entity

**Mecash Trading Limited**

ABN

**61 000 031 569**

We (the entity) give ASX the following information.

### Part 1 - All issues

*You must complete the relevant sections (attach sheets if there is not enough space).*

- 1 +Class of +securities issued or to be issued **Fully paid ordinary shares**
- 2 Number of +securities issued or to be issued (if known) or maximum number which may be issued **48,000**
- 3 Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion)

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

4 Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?

If the additional securities do not rank equally, please state:

- the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment

**Yes**

5 Issue price or consideration

**A\$0.44**

6 Purpose of the issue  
 (If issued as consideration for the acquisition of assets, clearly identify those assets)

**Exercise of Options**

7 Dates of entering +securities into uncertificated holdings or despatch of certificates

**17<sup>th</sup> January 2003**

8 Number and +class of all +securities quoted on ASX (including the securities in clause 2 if applicable)

<b>Number</b>	<b>+Class</b>
<b>630,197,198</b>	<b>Ordinary (MTT)</b>

---

+ See chapter 19 for defined terms.

		<b>Number</b>	<b>+Class</b>
9	Number and +class of all +securities not quoted on ASX (including the securities in clause 2 if applicable)	<b>27,327,720</b>	<b>Options (MTTA)</b>
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)		

**Part 2 - Bonus issue or pro rata issue**

- 11 Is security holder approval required?
- 12 Is the issue renounceable or non-renounceable?
- 13 Ratio in which the +securities will be offered
- 14 +Class of +securities to which the offer relates
- 15 +Record date to determine entitlements
- 16 Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?
- 17 Policy for deciding entitlements in relation to fractions
- 18 Names of countries in which the entity has +security holders who will not be sent new issue documents  
  
Note: Security holders must be told how their entitlements are to be dealt with.  
Cross reference: rule 7.7.
- 19 Closing date for receipt of acceptances or renunciations

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

- 20 Names of any underwriters
- 21 Amount of any underwriting fee or commission
- 22 Names of any brokers to the issue
- 23 Fee or commission payable to the broker to the issue
- 24 Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of \*security holders
- 25 If the issue is contingent on \*security holders' approval, the date of the meeting
- 26 Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled
- 27 If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders
- 28 Date rights trading will begin (if applicable)
- 29 Date rights trading will end (if applicable)
- 30 How do \*security holders sell their entitlements *in full* through a broker?
- 31 How do \*security holders sell *part* of their entitlements through a broker and accept for the balance?

---

+ See chapter 19 for defined terms.

- 32 How do +security holders dispose of their entitlements (except by sale through a broker)?
- 33 +Despatch date

### Part 3 - Quotation of securities

*You need only complete this section if you are applying for quotation of securities*

- 34 Type of securities  
(tick one)
- (a)  Securities described in Part 1
- (b)  All other securities  
Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

#### Entities that have ticked box 34(a)

#### Additional securities forming a new class of securities

*Tick to indicate you are providing the information or documents*

- 35  If the +securities are +equity securities, the names of the 20 largest holders of the additional +securities, and the number and percentage of additional +securities held by those holders
- 36  If the +securities are +equity securities, a distribution schedule of the additional +securities setting out the number of holders in the categories  
1 - 1,000  
1,001 - 5,000  
5,001 - 10,000  
10,001 - 100,000  
100,001 and over
- 37  A copy of any trust deed for the additional +securities

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

**Entities that have ticked box 34(b)**

38 Number of securities for which  
 +quotation is sought

39 Class of +securities for which  
 quotation is sought

40 Do the +securities rank equally in all  
 respects from the date of allotment  
 with an existing +class of quoted  
 +securities?

If the additional securities do not  
 rank equally, please state:

- the date from which they do
- the extent to which they  
 participate for the next dividend,  
 (in the case of a trust,  
 distribution) or interest payment
- the extent to which they do not  
 rank equally, other than in  
 relation to the next dividend,  
 distribution or interest payment

41 Reason for request for quotation  
 now

Example: In the case of restricted securities, end of  
 restriction period

(if issued upon conversion of  
 another security, clearly identify that  
 other security)

	Number	+Class
42 Number and +class of all +securities quoted on ASX (including the securities in clause 38)		

---

+ See chapter 19 for defined terms.

**Quotation agreement**

1 +Quotation of our additional +securities is in ASX's absolute discretion. ASX may quote the +securities on any conditions it decides.

2 We warrant the following to ASX.

- The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
- There is no reason why those +securities should not be granted +quotation.
- An offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the +securities be quoted.
- We warrant that if confirmation is required under section 1017F of the Corporations Act in relation to the +securities to be quoted, it has been provided at the time that we request that the +securities be quoted.
- If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.

---

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

- 3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- 4 We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before +quotation of the +securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here: ..... Date: 20<sup>th</sup> January  
2003.  
(Director/Company Secretary)

Print name: .....JOHN RANDALL.....

---

+ See chapter 19 for defined terms.



11 Jan 02 Metcash Buys South Australian Liquor Distribution Business  
02 Jan 02 Customer Share Incentive Scheme

RECEIVED

2004 MAY 11 A 9:34

Rule 2.7, 3.10.3, 3.10.4, 3.10.5

OFFICE OF INTERNATIONAL  
CORPORATE FINANCE

## Appendix 3B

### New issue announcement, application for quotation of additional securities and agreement

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002.

Name of entity

Mecash Trading Limited

ABN

61 000 031 569

We (the entity) give ASX the following information.

#### Part 1 - All issues

*You must complete the relevant sections (attach sheets if there is not enough space).*

- |   |  |                            |
|---|--|----------------------------|
| 1 | +Class of +securities issued or to be issued   | Fully paid ordinary shares |
| 2 | Number of +securities issued or to be issued (if known) or maximum number which may be issued  | 450,000                    |
| 3 | Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion) |                            |

+ See chapter 19 for defined terms.

<p>4 Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?</p> <p>If the additional securities do not rank equally, please state:</p> <ul style="list-style-type: none"> <li>• the date from which they do</li> <li>• the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>• the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>	<p><b>Yes</b></p>				
<p>5 Issue price or consideration</p>	<p><b>A\$0.54</b></p>				
<p>6 Purpose of the issue (If issued as consideration for the acquisition of assets, clearly identify those assets)</p>	<p><b>Exercise of Options</b></p>				
<p>7 Dates of entering +securities into uncertificated holdings or despatch of certificates</p>	<p><b>29 November 2002</b></p>				
<p>8 Number and +class of all +securities quoted on ASX (including the securities in clause 2 if applicable)</p>	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">Number</th> <th style="text-align: left;">+Class</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;"><b>630,149,198</b></td> <td style="text-align: center;"><b>Ordinary (MTT)</b></td> </tr> </tbody> </table>	Number	+Class	<b>630,149,198</b>	<b>Ordinary (MTT)</b>
Number	+Class				
<b>630,149,198</b>	<b>Ordinary (MTT)</b>				

+ See chapter 19 for defined terms.

		Number	+Class
9	Number and +class of all +securities not quoted on ASX (including the securities in clause 2 if applicable)	27,375,720	Options (MTTAI)
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)	Will rank equally with existing ordinary shares	

**Part 2 - Bonus issue or pro rata issue**

- 11 Is security holder approval required?
- 12 Is the issue renounceable or non-renounceable?
- 13 Ratio in which the +securities will be offered
- 14 +Class of +securities to which the offer relates
- 15 +Record date to determine entitlements
- 16 Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?
- 17 Policy for deciding entitlements in relation to fractions
- 18 Names of countries in which the entity has +security holders who will not be sent new issue documents  
Note: Security holders must be told how their entitlements are to be dealt with.  
Cross reference: rule 7.7.
- 19 Closing date for receipt of acceptances or renunciations

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

- 
- |    |   |  |
|----|---|--|
| 20 | Names of any underwriters   |  |
| 21 | Amount of any underwriting fee or commission  |  |
| 22 | Names of any brokers to the issue   |  |
| 23 | Fee or commission payable to the broker to the issue  |  |
| 24 | Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of *security holders   |  |
| 25 | If the issue is contingent on *security holders' approval, the date of the meeting  |  |
| 26 | Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled  |  |
| 27 | If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders |  |
| 28 | Date rights trading will begin (if applicable)  |  |
| 29 | Date rights trading will end (if applicable)  |  |
| 30 | How do *security holders sell their entitlements <i>in full</i> through a broker?   |  |
| 31 | How do *security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?  |  |

---

+ See chapter 19 for defined terms.

- 32 How do +security holders dispose of their entitlements (except by sale through a broker)?
- 33 +Despatch date

### Part 3 - Quotation of securities

*You need only complete this section if you are applying for quotation of securities*

- 34 Type of securities  
(tick one)
- (a)  Securities described in Part 1
- (b)  All other securities  
Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

#### Entities that have ticked box 34(a)

#### Additional securities forming a new class of securities

*(If the additional securities do not form a new class, go to 43)*

*Tick to indicate you are providing the information or documents*

- 35  If the +securities are +equity securities, the names of the 20 largest holders of the additional +securities, and the number and percentage of additional +securities held by those holders
- 36  If the +securities are +equity securities, a distribution schedule of the additional +securities setting out the number of holders in the categories  
1 - 1,000  
1,001 - 5,000  
5,001 - 10,000  
10,001 - 100,000  
100,001 and over
- 37  A copy of any trust deed for the additional +securities

*(now go to 43)*

**Entities that have ticked box 34(b)**

38 Number of securities for which +quotation is sought

39 Class of +securities for which quotation is sought

40 Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?

If the additional securities do not rank equally, please state:

- the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment

41 Reason for request for quotation now

Example: In the case of restricted securities, end of restriction period

(if issued upon conversion of another security, clearly identify that other security)

	Number	+Class
42	Number and +class of all +securities quoted on ASX (including the securities in clause 38)	

*(now go to 43)*

+ See chapter 19 for defined terms.

## All entities

### Fees

43 Payment method (tick one)

Cheque attached

Electronic payment made

Note: Payment may be made electronically if Appendix 3B is given to ASX electronically at the same time.

Periodic payment as agreed with the home branch has been arranged

Note: Arrangements can be made for employee incentive schemes that involve frequent issues of securities.

### Quotation agreement

1 +Quotation of our additional +securities is in ASX's absolute discretion. ASX may quote the +securities on any conditions it decides.

2 We warrant the following to ASX.

- The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
- There is no reason why those +securities should not be granted +quotation.
- An offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the +securities be quoted.
- We warrant that if confirmation is required under section 1017F of the Corporations Act in relation to the +securities to be quoted, it has been provided at the time that we request that the +securities be quoted.
- If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.

---

+ See chapter 19 for defined terms.

- 3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
  
- 4 We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before <sup>+</sup>quotation of the <sup>+</sup>securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here: ..... Date: 16<sup>th</sup> December 2002  
(~~Director~~/Company secretary)

Print name: JOHN RANDALL.....

== == == == ==

---

+ See chapter 19 for defined terms.

RECEIVED

2004 MAY 11 A 9:34

Rule 2.7, 3.10.3, 3.10.4, 3.10.5

OFFICE OF INTERNATIONAL  
CORPORATE FINANCE

## Appendix 3B

### New issue announcement, application for quotation of additional securities and agreement

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002.

Name of entity

Metcash Trading Limited

ABN

61 000 031 569

We (the entity) give ASX the following information.

#### Part 1 - All issues

*You must complete the relevant sections (attach sheets if there is not enough space).*

- |  |                            |
|--|----------------------------|
| 1 +Class of +securities issued or to be issued   | Fully paid ordinary shares |
| 2 Number of +securities issued or to be issued (if known) or maximum number which may be issued  | 460,200                    |
| 3 Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion) |                            |

+ See chapter 19 for defined terms.

<p>4 Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?</p> <p>If the additional securities do not rank equally, please state:</p> <ul style="list-style-type: none"> <li>• the date from which they do</li> <li>• the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>• the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>	<p><b>Yes</b></p>				
<p>5 Issue price or consideration</p>	<p><b>A\$0.44</b></p>				
<p>6 Purpose of the issue (If issued as consideration for the acquisition of assets, clearly identify those assets)</p>	<p><b>Exercise of Options</b></p>				
<p>7 Dates of entering +securities into uncertificated holdings or despatch of certificates</p>	<p><b>29 November 2002</b></p>				
<p>8 Number and +class of all +securities quoted on ASX (including the securities in clause 2 if applicable)</p>	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left; padding: 2px;">Number</th> <th style="text-align: left; padding: 2px;">+Class</th> </tr> </thead> <tbody> <tr> <td style="padding: 2px;"><b>629,699,198</b></td> <td style="padding: 2px;"><b>Ordinary (MTT)</b></td> </tr> </tbody> </table>	Number	+Class	<b>629,699,198</b>	<b>Ordinary (MTT)</b>
Number	+Class				
<b>629,699,198</b>	<b>Ordinary (MTT)</b>				

+ See chapter 19 for defined terms.

		Number	*Class
9	Number and *class of all *securities not quoted on ASX (including the securities in clause 2 if applicable)	27,825,720	Options (MTTAI)
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)	Will rank equally with existing ordinary shares	

**Part 2 - Bonus issue or pro rata issue**

- 11 Is security holder approval required?
- 12 Is the issue renounceable or non-renounceable?
- 13 Ratio in which the \*securities will be offered
- 14 \*Class of \*securities to which the offer relates
- 15 \*Record date to determine entitlements
- 16 Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?
- 17 Policy for deciding entitlements in relation to fractions
- 18 Names of countries in which the entity has \*security holders who will not be sent new issue documents  
  
Note: Security holders must be told how their entitlements are to be dealt with.  
Cross reference: rule 7.7.
- 19 Closing date for receipt of acceptances or renunciations

+ See chapter 19 for defined terms.

**Appendix 3B**  
**New issue announcement**

---

20	Names of any underwriters	
21	Amount of any underwriting fee or commission	
22	Names of any brokers to the issue	
23	Fee or commission payable to the broker to the issue	
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of *security holders	
25	If the issue is contingent on *security holders' approval, the date of the meeting	
26	Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled	
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	
28	Date rights trading will begin (if applicable)	
29	Date rights trading will end (if applicable)	
30	How do *security holders sell their entitlements <i>in full</i> through a broker?	
31	How do *security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	

---

+ See chapter 19 for defined terms.

- 32 How do <sup>+</sup>security holders dispose of their entitlements (except by sale through a broker)?
- 33 <sup>+</sup>Despatch date

### Part 3 - Quotation of securities

*You need only complete this section if you are applying for quotation of securities*

- 34 Type of securities  
(tick one)
- (a)  Securities described in Part 1
- (b)  All other securities  
Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

### Entities that have ticked box 34(a)

#### Additional securities forming a new class of securities

*(If the additional securities do not form a new class, go to 43)*

*Tick to indicate you are providing the information or documents*

- 35  If the <sup>+</sup>securities are <sup>+</sup>equity securities, the names of the 20 largest holders of the additional <sup>+</sup>securities, and the number and percentage of additional <sup>+</sup>securities held by those holders
- 36  If the <sup>+</sup>securities are <sup>+</sup>equity securities, a distribution schedule of the additional <sup>+</sup>securities setting out the number of holders in the categories  
1 - 1,000  
1,001 - 5,000  
5,001 - 10,000  
10,001 - 100,000  
100,001 and over
- 37  A copy of any trust deed for the additional <sup>+</sup>securities

*(now go to 43)*

<sup>+</sup> See chapter 19 for defined terms.

**Entities that have ticked box 34(b)**

38 Number of securities for which  
+quotation is sought

39 Class of +securities for which  
quotation is sought

40 Do the +securities rank equally in all  
respects from the date of allotment  
with an existing +class of quoted  
+securities?

If the additional securities do not  
rank equally, please state:

- the date from which they do
- the extent to which they  
participate for the next dividend,  
(in the case of a trust,  
distribution) or interest payment
- the extent to which they do not  
rank equally, other than in  
relation to the next dividend,  
distribution or interest payment

41 Reason for request for quotation  
now

Example: In the case of restricted securities, end of  
restriction period

(if issued upon conversion of  
another security, clearly identify that  
other security)

	Number	+Class
42 Number and +class of all +securities quoted on ASX (including the securities in clause 38)		

*(now go to 43)*

+ See chapter 19 for defined terms.

## All entities

### Fees

43 Payment method (tick one)

Cheque attached

Electronic payment made

Note: Payment may be made electronically if Appendix 3B is given to ASX electronically at the same time.

Periodic payment as agreed with the home branch has been arranged

Note: Arrangements can be made for employee incentive schemes that involve frequent issues of securities.

### Quotation agreement

1 +Quotation of our additional +securities is in ASX's absolute discretion. ASX may quote the +securities on any conditions it decides.

2 We warrant the following to ASX.

- The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
- There is no reason why those +securities should not be granted +quotation.
- An offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.  
Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty
- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the +securities be quoted.
- We warrant that if confirmation is required under section 1017F of the Corporations Act in relation to the +securities to be quoted, it has been provided at the time that we request that the +securities be quoted.
- If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.

---

+ See chapter 19 for defined terms.

- 3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
  
- 4 We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before +quotation of the +securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here: ..... Date: 12<sup>th</sup> December 2002  
(~~Director~~/Company secretary)

Print name: JOHN RANDALL.....

== == == == ==

---

+ See chapter 19 for defined terms.



HOME ABOUT METCASH INVESTOR RELATIONS CONTACT US

## News: 20 November 2002

### METCASH TRADING LIMITED HALF YEAR RESULTS EXCEED EXPECTATIONS WITH STRONGER SALES, PROFIT AND MARKET SHARE.

National grocery and liquor wholesale distributor and marketer, Metcash Trading Limited, announced today that net profit rose strongly by 43 per cent to \$38 million in the 26 weeks to October 31, 2002.

The result, which was above expectations, was struck on a 21 per cent surge in sales to \$3.2 billion for the half - with the majority of the gains resulting in a higher market share in both supermarket and convenience store markets.

While directors find it difficult to make definitive forecasts in the current unstable market conditions and the continuing drought, they forecast that second half earnings will increase by 35 per cent to 40 per cent above the \$31.1 million in earnings posted in the previous corresponding half year.

Chief Executive Officer of Metcash Trading, Andrew Reitzer said, "These results are excellent, showing strong growth in the face of fierce competition from the major chains, from whom we have taken market share. Both the re-launch of Franklins in NSW and the settling in of the Foodworks Banner, previously supplied by Woolworths Wholesale Division, have been major contributors to our growth, which has continued in the current half year".

Metcash recorded an increase in Earnings Before Interest, Tax, Amortisation and Abnormals of 28.9 per cent to \$71.7million for the half year period, while cash flow from trading rose to \$88 million.

IGA Distribution, the largest division of Metcash, now servicing over 4,000 stores around Australia, lifted sales 37 per cent to \$1.8 billion during the period. The division services 1,100 IGA stores, 75 Franklins stores, 180 Foodworks stores and over 550 Australian United Retailers (AUR) stores.

Effective marketing by all customers and strong positioning of the IGA brand has seen the market share of IGA Distribution's stores rise from 11.8 per cent to 15.8 per cent over the last two years, as measured by AC Nielsen.

The strategy by another major Metcash division, Campbells Cash and Carry, to serve a larger portion of the convenience store market resulted in sales growing by 7.9 per cent to that sector, with Campbells' market share now standing at 25 per cent of the potential convenience market. Profitability also returned to the levels expected from this business, with its earnings contribution rising to \$4.8 million.

Metcash's third business pillar, Australian Liquor Marketers sales rose by 6.2% to \$934 million despite increased competition from the major chains as a result of the relaxation of certain State's Liquor laws.

The division continues to benefit from the consumer trend towards the Ready To Drink product category, as well as its drive to serve a greater portion of the on-premise market. Meanwhile, benefits are also being seen in suppliers closing their own facilities and moving their distribution to wholesalers.

Metcash's basic earnings per share reached 6.22 cents, representing an increase of 45 per cent over last year's first half of 4.28 cents.

Investo

News

▶ ASX

▶ ASX

▶ Pres

Annu

AGM

▶ Ch

▶ CE

▶ Q&

Inves

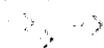
▶ Co

▶ Tr

▶ Fin

Mailin

NEWS



NEWS

The Directors today declared an Interim Dividend of 4.0 cents per Share (2.0 cents for the same period last year) fully franked, at 30%, payable on 16 December 2002 with a record date of 2 December 2002.

For Further Information Call:

<b>Andrew Reitzer</b>	<b>Tim Allerton</b>
Metcash Trading Ltd	City Public Relations
(02) 9741 3060	(02) 9281 7272 or (0412) 715 707

.....  
 PRINT

# Appendix 4B

## Half yearly/preliminary final report

Introduced 30/6/2002.

RECEIVED

Name of entity

2004 MAY 11 A 9: 31

Metcash Trading Ltd

OFFICE OF INTERNATIONAL  
CORPORATE FINANCEABN or equivalent company  
referenceHalf yearly  
(tick)Preliminary  
final (tick)

Half year/financial year ended ('current period')

61 000 031 569



31 October 2002

### For announcement to the market

Extracts from this report for announcement to the market (see note 1).

SA'000

Revenues from ordinary activities (item 1.1)	Up	19.7%	to	3,425,571
Profit (loss) from ordinary activities after tax attributable to members (item 1.22)	Up	43.0%	to	38,005
Profit (loss) from extraordinary items after tax attributable to members (item 2.5(d))	Gain (loss) of	-		-
Net profit (loss) for the period attributable to members (item 1.11)	up	43.0%	to	38,005

Dividends (distributions)	Amount per security	Franked amount per security
Final dividend (Preliminary final report only - item 15.4) Interim dividend (Half yearly report only - item 15.6)	4.0¢	4.0¢
Previous corresponding period (Preliminary final report - item 15.5; half yearly report - item 15.7)	2.0¢	2.0¢

+Record date for determining entitlements to the dividend,  
(in the case of a trust, distribution) (see item 15.2)

2<sup>nd</sup> December 2002

Brief explanation of any of the figures reported above (see Note 1) and short details of any bonus or cash issue or other item(s) of importance not previously released to the market:

**If this is a half yearly report it is to be read in conjunction with the most recent annual financial report.**

+ See chapter 19 for defined terms.

## Condensed consolidated statement of financial performance

	Current period - \$A'000	Previous corresponding period - \$A'000
1.1 Revenues from ordinary activities ( <i>see items 1.23 -1.25</i> )	3,425,571	2,854,274
1.2 Expenses from ordinary activities ( <i>see items 1.26 &amp; 1.27</i> )	(3,363,080)	(2,807,379)
1.3 Borrowing costs	(4,101)	(6,231)
1.4 Share of net profits (losses) of associates and joint venture entities ( <i>see item 16.7</i> )	-	75
<b>1.5 Profit (loss) from ordinary activities before tax</b>	<b>58,390</b>	<b>40,739</b>
1.6 Income tax on ordinary activities ( <i>see note 4</i> )	20,385	14,156
<b>1.7 Profit (loss) from ordinary activities after tax</b>	<b>38,005</b>	<b>26,583</b>
1.8 Profit (loss) from extraordinary items after tax ( <i>see item 2.5</i> )	-	-
<b>1.9 Net profit (loss)</b>	<b>38,005</b>	<b>26,583</b>
1.10 Net profit (loss) attributable to outside <sup>+</sup> equity interests	-	-
<b>1.11 Net profit (loss) for the period attributable to members</b>	<b>38,005</b>	<b>26,583</b>
<b>Non-owner transaction changes in equity</b>		
1.12 Increase (decrease) in revaluation reserves	-	-
1.13 Net exchange differences recognised in equity	337	116
1.14 Other revenue, expense and initial adjustments recognised directly in equity (attach details)		
Initial adjustments from UIG transitional provisions	-	-
1.15	-	-
1.16 Total transactions and adjustments recognised directly in equity (items 1.12 to 1.15)	337	116
<b>1.17 Total changes in equity not resulting from transactions with owners as owners</b>	<b>38,342</b>	<b>26,699</b>

<b>Earnings per security (EPS)</b>		Current period	Previous corresponding period
1.18	Basic EPS	6.22¢	4.28¢
1.19	Diluted EPS	6.06¢	4.22¢

+ See chapter 19 for defined terms.

**Profit (loss) from ordinary activities attributable to members**

	Current period - \$A'000	Previous corresponding period - \$A'000
1.20 Profit (loss) from ordinary activities after tax ( <i>item 1.7</i> )	38,005	26,583
1.21 Less (plus) outside <sup>+</sup> equity interests	-	-
<b>1.22 Profit (loss) from ordinary activities after tax, attributable to members</b>	<b>38,005</b>	<b>26,583</b>

**Revenue and expenses from ordinary activities***(see note 15)*

	Current period - \$A'000	Previous corresponding period - \$A'000
1.23 Revenue from sales or services	3,207,553	2,663,062
1.24 Interest revenue	278	580
1.25 Other relevant revenue		
Other operating revenue	199,832	167,412
Other non-operating revenue	17,908	23,220
1.26 Details of relevant expenses		
Cost of Sales	3,135,625	2,595,658
Warehouse & Distribution	94,893	80,947
Selling, general & administration	91,583	91,884
Other non-operating expenses	26,156	29,248
1.27 Depreciation and amortisation excluding amortisation of intangibles ( <i>see item 2.3</i> )	14,823	9,642
<b>Capitalised outlays</b>		
1.28 Interest costs capitalised in asset values	691	789
1.29 Outlays capitalised in intangibles (unless arising from an <sup>+</sup> acquisition of a business)	-	-

**Consolidated retained profits**

	Current period - \$A'000	Previous corresponding period - \$A'000
1.30 Retained profits (accumulated losses) at the beginning of the financial period	(183,442)	(220,903)
1.31 Net profit (loss) attributable to members ( <i>item 1.11</i> )	38,005	26,583
1.32 Net transfers from (to) reserves ( <i>details if material</i> )	-	-
1.33 Net effect of changes in accounting policies	-	-
1.34 Dividends and other equity distributions paid or payable	(18,240)	(15,587)
<b>1.35 Retained profits (accumulated losses) at end of financial period</b>	<b>(163,677)</b>	<b>(209,907)</b>

+ See chapter 19 for defined terms.

## Intangible and extraordinary items

		<i>Consolidated - current period</i>			
		Before tax \$A'000	Related tax \$A'000	Related outside + equity interests \$A'000	Amount (after tax) attributable to members \$A'000
		(a)	(b)	(c)	(d)
2.1	Amortisation of goodwill	9,504	-	-	9,504
2.2	Amortisation of other intangibles	-	-	-	-
<b>2.3</b>	<b>Total amortisation of intangibles</b>	9,504	-	-	9,504
2.4	Extraordinary items (details)				
<b>2.5</b>	<b>Total extraordinary items</b>	-	-	-	-

### Comparison of half year profits

*(Preliminary final report only)*

		Current year - \$A'000	Previous year - \$A'000
3.1	Consolidated profit (loss) from ordinary activities after tax attributable to members reported for the <i>1st</i> half year (item 1.22 in the half yearly report)	N/A	N/A
3.2	Consolidated profit (loss) from ordinary activities after tax attributable to members for the <i>2nd</i> half year	N/A	N/A

+ See chapter 19 for defined terms.

<b>Condensed consolidated statement of financial position</b>		<b>At end of current period \$A'000</b>	<b>As shown in last annual report \$A'000</b>	<b>As in last half yearly report \$A'000</b>
<b>Current assets</b>				
4.1	Cash	137,548	83,456	70,147
4.2	Receivables	580,909	501,393	515,552
4.3	Investments	-	-	-
4.4	Inventories	349,048	281,494	293,637
4.5	Tax assets	-	-	-
4.6	Other (provide details if material)	6,248	6,039	6,864
<b>4.7</b>	<b>Total current assets</b>	<b>1,073,753</b>	<b>872,382</b>	<b>886,200</b>
<b>Non-current assets</b>				
4.8	Receivables	7,482	8,133	9,005
4.9	Investments (equity accounted)	664	881	876
4.10	Other investments	183	181	181
4.11	Inventories	-	-	-
4.12	Exploration and evaluation expenditure capitalised ( <i>see para .71 of AASB 1022</i> )	-	-	-
4.13	Development properties (+mining entities)	-	-	-
4.14	Other property, plant and equipment (net)	113,726	104,518	109,909
4.15	Intangibles (net)	245,885	248,510	257,294
4.16	Tax assets	11,952	11,943	28,405
4.17	Other (provide details if material)	231	371	512
<b>4.18</b>	<b>Total non-current assets</b>	<b>380,123</b>	<b>374,537</b>	<b>406,182</b>
<b>4.19</b>	<b>Total assets</b>	<b>1,453,876</b>	<b>1,246,919</b>	<b>1,292,382</b>
<b>Current liabilities</b>				
4.20	Payables	836,529	682,553	690,963
4.21	Interest bearing liabilities	35,393	34,314	4,788
4.22	Tax liabilities	12,816	289	-
4.23	Provisions exc. tax liabilities	33,430	29,203	45,287
4.24	Other (provide details if material)	-	-	-
<b>4.25</b>	<b>Total current liabilities</b>	<b>918,168</b>	<b>746,359</b>	<b>741,038</b>
<b>Non-current liabilities</b>				
4.26	Payables	-	-	-
4.27	Interest bearing liabilities	110,834	140,289	206,579
4.28	Tax liabilities	-	-	-
4.29	Provisions exc. tax liabilities	16,529	16,637	17,262
4.30	Other (provide details if material)	-	-	-
<b>4.31</b>	<b>Total non-current liabilities</b>	<b>127,363</b>	<b>156,926</b>	<b>223,841</b>
<b>Condensed consolidated statement of financial position continued</b>				
<b>4.32</b>	<b>Total liabilities</b>	<b>1,045,531</b>	<b>903,285</b>	<b>964,879</b>
<b>4.33</b>	<b>Net assets</b>	<b>408,345</b>	<b>343,634</b>	<b>327,503</b>
<b>Equity</b>				
4.34	Capital/contributed equity	559,013	514,404	524,744

+ See chapter 19 for defined terms.

4.35	Reserves	(11,909)	(12,712)	(12,900)
4.36	Retained profits (accumulated losses)	(163,677)	(183,442)	(209,907)
<b>4.37</b>	<b>Equity attributable to members of the parent entity</b>	<b>408,345</b>	<b>343,634</b>	<b>327,503</b>
4.38	Outside <sup>+</sup> equity interests in controlled entities	-	-	-
<b>4.39</b>	<b>Total equity</b>	<b>408,345</b>	<b>343,634</b>	<b>327,503</b>
4.40	Preference capital included as part of 4.37	-	-	115,791

## Notes to the condensed consolidated statement of financial position

### Exploration and evaluation expenditure capitalised

(To be completed only by entities with mining interests if amounts are material. Include all expenditure incurred.)

	Current period \$A'000	Previous corresponding period - \$A'000
5.1	Opening balance	
5.2	Expenditure incurred during current period	
5.3	Expenditure written off during current period	
5.4	Acquisitions, disposals, revaluation increments, etc.	
5.5	Expenditure transferred to Development Properties	
<b>5.6</b>	<b>Closing balance as shown in the consolidated balance sheet (item 4.12)</b>	<b>N/A</b>

### Development properties

(To be completed only by entities with mining interests if amounts are material)

	Current period \$A'000	Previous corresponding period - \$A'000
6.1	Opening balance	
6.2	Expenditure incurred during current period	
6.3	Expenditure transferred from exploration and evaluation	
6.4	Expenditure written off during current period	
6.5	Acquisitions, disposals, revaluation increments, etc.	
6.6	Expenditure transferred to mine properties	
<b>6.7</b>	<b>Closing balance as shown in the consolidated balance sheet (item 4.13)</b>	<b>N/A</b>

+ See chapter 19 for defined terms.

## Condensed consolidated statement of cash flows

		Current period \$A'000	Previous corresponding period - \$A'000
<b>Cash flows related to operating activities</b>			
7.1	Receipts from customers	3,584,572	3,049,749
7.2	Payments to suppliers and employees	(3,444,506)	(2,932,608)
7.3	Dividends received from associates	217	-
7.4	Other dividends received	-	-
7.5	Interest and other items of similar nature received	278	580
7.6	Interest and other costs of finance paid	(4,793)	(7,017)
7.7	Income taxes paid	(8,082)	(649)
7.8	Other (provide details if material) Goods & Services Tax Paid	(39,667)	(39,478)
<b>7.9</b>	<b>Net operating cash flows</b>	<b>88,019</b>	<b>70,577</b>
<b>Cash flows related to investing activities</b>			
7.10	Payment for purchases of property, plant and equipment	(14,935)	(6,801)
7.11	Proceeds from sale of property, plant and equipment	1,256	3,888
7.12	Payment for purchases of equity investments	(2)	-
7.13	Proceeds from sale of equity investments	-	-
7.14	Loans to other entities	(4,447)	(9,544)
7.15	Loans repaid by other entities	4,572	45
7.16	Other (provide details if material) Proceeds on sale of business Payment for purchase of business	1,311 (6,034)	71,294 (1,519)
<b>7.17</b>	<b>Net investing cash flows</b>	<b>(18,279)</b>	<b>57,363</b>
<b>Cash flows related to financing activities</b>			
7.18	Proceeds from issues of <sup>+</sup> securities (shares, options, etc.)	41,123	3,300
7.19	Proceeds from borrowings	10,000	27,000
7.20	Repayment of borrowings	(45,000)	(48,000)
7.21	Dividends paid	(18,240)	(13,062)
7.22	Other (provide details if material) Converting preference share buyback Share issue costs Other	- (930) (2,938)	(40,913) - (3,801)
<b>7.23</b>	<b>Net financing cash flows</b>	<b>(15,985)</b>	<b>(75,476)</b>
7.24	<b>Net increase (decrease) in cash held</b>	<b>53,755</b>	<b>52,464</b>
7.25	Cash at beginning of period (see Reconciliation of cash)	83,456	17,567
7.26	Exchange rate adjustments to item 7.25.	337	116
<b>7.27</b>	<b>Cash at end of period</b> (see Reconciliation of cash)	<b>137,548</b>	<b>70,147</b>

+ See chapter 19 for defined terms.

## Non-cash financing and investing activities

Details of financing and investing transactions which have had a material effect on consolidated assets and liabilities but did not involve cash flows are as follows. (If an amount is quantified, show comparative amount.)

The economic entity has acquired property, plant & equipment by means of finance lease to the value of \$9,563,000 (2001: \$3,634,000). These additions are not reflected in the statement of cash flows.

## Reconciliation of cash

Reconciliation of cash at the end of the period (as shown in the consolidated statement of cash flows) to the related items in the accounts is as follows.	Current period \$A'000	Previous corresponding period - \$A'000
8.1 Cash on hand and at bank	7,778	30,147
8.2 Deposits at call	92,000	40,000
8.3 Bank overdraft	-	-
8.4 Other (provide details) US\$ Account	37,770	-
<b>8.5 Total cash at end of period (item 7.27)</b>	<b>137,548</b>	<b>70,147</b>

## Other notes to the condensed financial statements

### Ratios

	Current period	Previous corresponding period
<b>9.1 Profit before tax / revenue</b> Consolidated profit (loss) from ordinary activities before tax (item 1.5) as a percentage of revenue (item 1.1)	1.70%	1.42%
<b>9.2 Profit after tax / +equity interests</b> Consolidated net profit (loss) from ordinary activities after tax attributable to members (item 1.11) as a percentage of equity (similarly attributable) at the end of the period (item 4.37)	9.31%	8.12%

## Earnings per security (EPS)

10. Details of basic and diluted EPS reported separately in accordance with paragraph 9 and 18 of *AASB 1027: Earnings Per Share* are as follows.

- Earnings used in Basic and Diluted earnings per share = \$38,005,000 (Profit after Tax Item 1.22)
- Weighted average number of ordinary shares (used in Basic EPS) = 611,392,115
- There have been no changes to ordinary shares since balance date.
- Weighted average number of ordinary shares (used in diluted EPS) = 627,539,329 (611,392,115 ordinary shares + 16,147,214 potential ordinary shares).
- Weighted average number of converted, lapsed or cancelled potential ordinary shares included in the calculation of diluted EPS = 1,410,558.
- There are no potential ordinary shares that are non-dilutive.
- There have been no issues of potential ordinary shares after balance date.

<b>NTA backing</b> <i>(see note 7)</i>	Current period	Previous corresponding period
11.1 Net tangible asset backing per <sup>+</sup> ordinary security	25.8¢	(9.3)¢

### Discontinuing Operations

*(Entities must report a description of any significant activities or events relating to discontinuing operations in accordance with paragraph 7.5 (g) of AASB 1029: Interim Financial Reporting, or, the details of discontinuing operations they have disclosed in their accounts in accordance with AASB 1042: Discontinuing Operations (see note 17).)*

#### 12.1 Discontinuing Operations

N/A
-----

### Control gained over entities having material effect

13.1 Name of entity (or group of entities)	N/A
13.2 Consolidated profit (loss) from ordinary activities and extraordinary items after tax of the controlled entity (or group of entities) since the date in the current period on which control was <sup>+</sup> acquired	\$
13.3 Date from which such profit has been calculated	
13.4 Profit (loss) from ordinary activities and extraordinary items after tax of the controlled entity (or group of entities) for the whole of the previous corresponding period	\$

+ See chapter 19 for defined terms.

## Loss of control of entities having material effect

14.1	Name of entity (or group of entities)	N/A
14.2	Consolidated profit (loss) from ordinary activities and extraordinary items after tax of the controlled entity (or group of entities) for the current period to the date of loss of control	\$
14.3	Date to which the profit (loss) in item 14.2 has been calculated	
14.4	Consolidated profit (loss) from ordinary activities and extraordinary items after tax of the controlled entity (or group of entities) while controlled during the whole of the previous corresponding period	\$
14.5	Contribution to consolidated profit (loss) from ordinary activities and extraordinary items from sale of interest leading to loss of control	\$

## Dividends (in the case of a trust, distributions)

15.1	Date the dividend (distribution) is payable	16 <sup>th</sup> December 2002
15.2	+Record date to determine entitlements to the dividend (distribution) (ie, on the basis of proper instruments of transfer received by 5.00 pm if +securities are not +CHES approved, or security holding balances established by 5.00 pm or such later time permitted by SCH Business Rules if +securities are +CHES approved)	2 <sup>nd</sup> December 2002
15.3	If it is a final dividend, has it been declared? (Preliminary final report only)	N/A

## Amount per security

		Amount per security	Franked amount per security at 30% tax (see note 4)	Amount per security of foreign source dividend
15.4	(Preliminary final report only) Final dividend: Current year	N/A	¢	¢
15.5	Previous year	N/A	¢	¢
15.6	(Half yearly and preliminary final reports) Interim dividend: Current year	4.0¢	4.0¢	-¢
15.7	Previous year	2.0¢	2.0¢	-¢

## Total dividend (distribution) per security (interim plus final)

(Preliminary final report only)

	Current year	Previous year
15.8	+Ordinary securities	N/A
15.9	Preference +securities	N/A

+ See chapter 19 for defined terms.

**Half yearly report - interim dividend (distribution) on all securities *or*  
Preliminary final report - final dividend (distribution) on all securities**

	Current period \$A'000	Previous corresponding period - \$A'000
15.10 +Ordinary securities ( <i>each class separately</i> )	25,170	9,802
15.11 Preference +securities ( <i>each class separately</i> )	-	5,785
15.12 Other equity instruments ( <i>each class separately</i> )	-	-
<b>15.13 Total</b>	<b>25,170</b>	<b>15,587</b>

The +dividend or distribution plans shown below are in operation.

None

The last date(s) for receipt of election notices for the +dividend or distribution plans

N/A

Any other disclosures in relation to dividends (distributions). (*For half yearly reports, provide details in accordance with paragraph 7.5(d) of AASB 1029 Interim Financial Reporting*)

None

**Details of aggregate share of profits (losses) of associates and joint venture entities**

Group's share of associates' and joint venture entities':	Current period \$A'000	Previous corresponding period - \$A'000
16.1 Profit (loss) from ordinary activities before tax	-	75
16.2 Income tax on ordinary activities	-	-
<b>16.3 Profit (loss) from ordinary activities after tax</b>	-	<b>75</b>
16.4 Extraordinary items net of tax	-	-
<b>16.5 Net profit (loss)</b>	-	<b>75</b>
16.6 Adjustments	-	-
<b>16.7 Share of net profit (loss) of associates and joint venture entities</b>	-	<b>75</b>

+ See chapter 19 for defined terms.

### Material interests in entities which are not controlled entities

The economic entity has an interest (that is material to it) in the following entities. (If the interest was acquired or disposed of during either the current or previous corresponding period, indicate date of acquisition ("from dd/mm/yy") or disposal ("to dd/mm/yy").)

Name of entity	Percentage of ownership interest held at end of period or date of disposal		Contribution to net profit (loss) (item 1.9)	
	Current period	Previous corresponding period	Current period \$A'000	Previous corresponding period - \$A'000
<b>17.1 Equity accounted associates and joint venture entities</b>				
Produce Traders Trust	40%	40%	-	75
<b>17.2 Total</b>			-	75
<b>17.3 Other material interests</b>				
<b>17.4 Total</b>				

## Issued and quoted securities at end of current period

(Description must include rate of interest and any redemption or conversion rights together with prices and dates)

Category of +securities	Total number	Number quoted	Issue price per security (see note 14) (cents)	Amount paid up per security (see note 14) (cents)
<b>18.1 Preference +securities</b> (description)				
18.2 Changes during current period (a) Increases through issues (b) Decreases through returns of capital, buybacks, redemptions				
<b>18.3 +Ordinary securities</b>	629,238,998	629,238,998		
18.4 Changes during current period (a) Increases through issues	3,435,600 18,000,000 3,604,250	3,435,600 18,000,000 3,604,250	\$1.48 \$2.15 44¢	\$1.48 \$2.15 44¢
(b) Decreases through returns of capital, buybacks	-	-		
<b>18.5 +Convertible debt securities</b> (description and conversion factor)				
18.6 Changes during current period (a) Increases through issues (b) Decreases through securities matured, converted				
<b>18.7 Options</b> (description and conversion factor)			Exercise price	Expiry date (if any)
	7,093,120	-	44¢	26.03.05
	750,000		54¢	01.11.05
	4,473,000		43.1¢	11.08.06
	179,000		43.1¢	25.11.06
	40,000		43.1¢	15.12.06
	3,400,000		165.6¢	14.12.07
	12,397,150		153.8¢	25.01.08
18.8 Issued during current period	None			
18.9 Exercised during current period	3,604,250	-	44¢	26.03.05
18.10 Expired during current period				
<b>18.11 Debentures</b> (description)				
18.12 Changes during current period (a) Increases through issues (b) Decreases through securities matured, converted				

+ See chapter 19 for defined terms.

<b>18.13 Unsecured notes</b> <i>(description)</i>		
18.14 Changes during current period (a) Increases through issues (b) Decreases through securities matured, converted		

+ See chapter 19 for defined terms.

## Segment reporting

(Information on the business and geographical segments of the entity must be reported for the current period in accordance with *AASB 1005: Segment Reporting* and for half year reports, *AASB 1029: Interim Financial Reporting*. Because entities employ different structures a pro forma cannot be provided. Segment information in the layout employed in the entity's +accounts should be reported separately and attached to this report.)

Refer Appendix A

## Comments by directors

(Comments on the following matters are required by ASX or, in relation to the half yearly report, by *AASB 1029: Interim Financial Reporting*. The comments do not take the place of the directors' report and statement (as required by the Corporations Act) and may be incorporated into the directors' report and statement. For both half yearly and preliminary final reports, if there are no comments in a section, state NIL. If there is insufficient space to comment, attach notes to this report.)

## Basis of financial report preparation

19.1 *If this report is a half yearly report, it is a general purpose financial report prepared in accordance with the listing rules and AASB 1029: Interim Financial Reporting. It should be read in conjunction with the last +annual report and any announcements to the market made by the entity during the period. The financial statements in this report are "condensed financial statements" as defined in AASB 1029: Interim Financial Reporting. This report does not include all the notes of the type normally included in an annual financial report. [Delete if preliminary final report.]*

19.2 Material factors affecting the revenues and expenses of the economic entity for the current period. In a half yearly report, provide explanatory comments about any seasonal or irregular factors affecting operations.

Refer attached press release

19.3 A description of each event since the end of the current period which has had a material effect and which is not already reported elsewhere in this Appendix or in attachments, with financial effect quantified (if possible).

None

19.4 Franking credits available and prospects for paying fully or partly franked dividends for at least the next year.

\$53,626,623 Franking Credits available for use on the payment of dividends

+ See chapter 19 for defined terms.

19.5 Unless disclosed below, the accounting policies, estimation methods and measurement bases used in this report are the same as those used in the last annual report. Any changes in accounting policies, estimation methods and measurement bases since the last annual report are disclosed as follows. (Disclose changes and differences in the half yearly report in accordance with *AASB 1029: Interim Financial Reporting*. Disclose changes in accounting policies in the preliminary final report in accordance with *AASB 1001: Accounting Policies-Disclosure*).

The following accounting standards have been applied for the first time:

- AASB 1005 “Segment Reporting” – Current year and prior year figures have been amended in the segment note attached.
- AASB 1027 “Earnings per Share” – The diluted earnings per share has been calculated using the new standard and the comparative number has been amended.
- AASB 1012 “Foreign Currency Translation” applies for the first year. There is no effect on the half yearly results.

Comparative numbers in items 1.23 to 1.27 have been amended from the October 2001 appendix 4B to be consistent with disclosures in the entities 2002 Annual Report.

19.6 Revisions in estimates of amounts reported in previous interim periods. For half yearly reports the nature and amount of revisions in estimates of amounts reported in previous +annual reports if those revisions have a material effect in this half year.

None

19.7 Changes in contingent liabilities or assets. For half yearly reports, changes in contingent liabilities and contingent assets since the last + annual report.

No change

## Additional disclosure for trusts

20.1 Number of units held by the management company or responsible entity or their related parties.

N/A

20.2 A statement of the fees and commissions payable to the management company or responsible entity.

Identify:

- initial service charges
- management fees
- other fees

+ See chapter 19 for defined terms.

## Annual meeting

*(Preliminary final report only)*

The annual meeting will be held as follows:

Place

N/A

Date

Time

Approximate date the <sup>+</sup>annual report will be available

## Compliance statement

- 1 This report has been prepared in accordance with AASB Standards, other AASB authoritative pronouncements and Urgent Issues Group Consensus Views or other standards acceptable to ASX (see note 12).

Identify other standards used

- 2 This report, and the <sup>+</sup>accounts upon which the report is based (if separate), use the same accounting policies.

- 3 This report does/does not\* (*delete one*) give a true and fair view of the matters disclosed (see note 2).

- 4 This report is based on <sup>+</sup>accounts to which one of the following applies.  
(*Tick one*)

The <sup>+</sup>accounts have been audited. ✓

The <sup>+</sup>accounts have been subject to review.

The <sup>+</sup>accounts are in the process of being audited or subject to review.

The <sup>+</sup>accounts have *not* yet been audited or reviewed.

- 5 If the audit report or review by the auditor is not attached, details of any qualifications are attached/will follow immediately they are available\* (*delete one*). (*Half yearly report only - the audit report or review by the auditor must be attached to this report if this report is to satisfy the requirements of the Corporations Act.*)

- 6 The entity has/does not have\* (*delete one*) a formally constituted audit committee.

Sign here: ..... Date: .....  
(Director/Company Secretary)

Print name: .....

+ See chapter 19 for defined terms.

## Notes

1. **For announcement to the market** The percentage changes referred to in this section are the percentage changes calculated by comparing the current period's figures with those for the previous corresponding period. Do not show percentage changes if the change is from profit to loss or loss to profit, but still show whether the change was up or down. If changes in accounting policies or procedures have had a material effect on reported figures, do not show either directional or percentage changes in profits. Explain the reason for the omissions in the note at the end of the announcement section. Entities are encouraged to attach notes or fuller explanations of any significant changes to any of the items in page 1. The area at the end of the announcement section can be used to provide a cross reference to any such attachment.
2. **True and fair view** If this report does not give a true and fair view of a matter (for example, because compliance with an Accounting Standard is required) the entity must attach a note providing additional information and explanations to give a true and fair view.
3. **Condensed consolidated statement of financial performance**
  - Item 1.1 The definition of "revenue" and an explanation of "ordinary activities" are set out in *AASB 1004: Revenue*, and *AASB 1018: Statement of Financial Performance*.
  - Item 1.6 This item refers to the total tax attributable to the amount shown in item 1.5. Tax includes income tax and capital gains tax (if any) but excludes taxes treated as expenses from ordinary activities (eg, fringe benefits tax).
4. **Income tax** If the amount provided for income tax in this report differs (or would differ but for compensatory items) by more than 15% from the amount of income tax *prima facie* payable on the profit before tax, the entity must explain in a note the major items responsible for the difference and their amounts. The rate of tax applicable to the franking amount per dividend should be inserted in the heading for the column "Franked amount per security at % tax" for items 15.4 to 15.7.
5. **Condensed consolidated statement of financial position**

**Format** The format of the consolidated statement of financial position should be followed as closely as possible. However, additional items may be added if greater clarity of exposition will be achieved, provided the disclosure still meets the requirements of *AASB 1029: Interim Financial Reporting*, and *AASB 1040: Statement of Financial Position*. Also, banking institutions, trusts and financial institutions may substitute a clear liquidity ranking for the Current/Non-Current classification.

**Basis of revaluation** If there has been a material revaluation of non-current assets (including investments) since the last<sup>+</sup> annual report, the entity must describe the basis of revaluation adopted. The description must meet the requirements of *AASB 1010: Accounting for the Revaluation of Non-Current Assets*. If the entity has adopted a procedure of regular revaluation, the basis for which has been disclosed and has not changed, no additional disclosure is required.
6. **Condensed consolidated statement of cash flows** For definitions of "cash" and other terms used in this report see *AASB 1026: Statement of Cash Flows*. Entities should follow the form as closely as possible, but variations are permitted if the directors (in the case of a trust, the management company) believe that this presentation is inappropriate. However, the presentation adopted must meet the requirements of *AASB 1026*.<sup>+</sup> Mining exploration entities may use the form of cash flow statement in Appendix 5B.

+ See chapter 19 for defined terms.

7. **Net tangible asset backing** Net tangible assets are determined by deducting from total tangible assets all claims on those assets ranking ahead of the <sup>+</sup>ordinary securities (ie, all liabilities, preference shares, outside <sup>+</sup>equity interests etc). <sup>+</sup>Mining entities are *not* required to state a net tangible asset backing per <sup>+</sup>ordinary security.
8. **Gain and loss of control over entities** The gain or loss must be disclosed if it has a material effect on the <sup>+</sup>accounts. Details must include the contribution for each gain or loss that increased or decreased the entity's consolidated profit (loss) from ordinary activities and extraordinary items after tax by more than 5% compared to the previous corresponding period.
9. **Rounding of figures** This report anticipates that the information required is given to the nearest \$1,000. If an entity reports exact figures, the SA'000 headings must be amended. If an entity qualifies under ASIC Class Order 98/0100 dated 10 July 1998, it may report to the nearest million dollars, or to the nearest \$100,000, and the SA'000 headings must be amended.
10. **Comparative figures** Comparative figures are to be presented in accordance with *AASB 1018* or *AASB 1029 Interim Financial Reporting* as appropriate and are the unadjusted figures from the latest annual or half year report as appropriate. However, if an adjustment has been made in accordance with an accounting standard or other reason or if there is a lack of comparability, a note explaining the position should be attached. For the statement of financial performance, *AASB 1029 Interim Financial Reporting* requires information on a year to date basis in addition to the current interim period. Normally an Appendix 4B to which *AASB 1029 Interim Financial Reporting* applies would be for the half year and consequently the information in the current period is also the year to date. If an Appendix 4B Half yearly version is produced for an additional interim period (eg because of a change of reporting period), the entity must provide the year to date information and comparatives required by *AASB 1029 Interim Financial Reporting*. This should be in the form of a multi-column version of the consolidated statement of financial performance as an attachment to the additional Appendix 4B.
11. **Additional information** An entity may disclose additional information about any matter, and must do so if the information is material to an understanding of the reports. The information may be an expansion of the material contained in this report, or contained in a note attached to the report. The requirement under the listing rules for an entity to complete this report does not prevent the entity issuing reports more frequently. Additional material lodged with the <sup>+</sup>ASIC under the Corporations Act must also be given to ASX. For example, a director's report and declaration, if lodged with the <sup>+</sup>ASIC, must be given to ASX.
12. **Accounting Standards** ASX will accept, for example, the use of International Accounting Standards for foreign entities. If the standards used do not address a topic, the Australian standard on that topic (if one exists) must be complied with.
13. **Corporations Act financial statements** This report may be able to be used by an entity required to comply with the Corporations Act as part of its half-year financial statements if prepared in accordance with Australian Accounting Standards.
14. **Issued and quoted securities** The issue price and amount paid up is not required in items 18.1 and 18.3 for fully paid securities.
15. **Details of expenses** *AASB 1018* requires disclosure of expenses from ordinary activities according to either their nature or function. For foreign entities, there are similar requirements in other accounting standards accepted by ASX. *AASB ED 105* clarifies that the disclosures required by *AASB 1018* must be either *all* according to

+ See chapter 19 for defined terms.

nature or *all* according to function. Entities must disclose details of expenses using the layout (by nature or function) employed in their <sup>+</sup>accounts.

The information in lines 1.23 to 1.27 may be provided in an attachment to Appendix 4B.

**Relevant Items** *AASB 1018* requires the separate disclosure of specific revenues and expenses which are not extraordinary but which are of a size, nature or incidence that disclosure is *relevant* in explaining the financial performance of the reporting entity. The term “relevance” is defined in *AASB 1018*. There is an equivalent requirement in *AASB 1029: Interim Financial Reporting*. For foreign entities, there are similar requirements in other accounting standards accepted by ASX.

- 16 Dollars** If reporting is not in A\$, all references to \$A must be changed to the reporting currency. If reporting is not in thousands of dollars, all references to “000” must be changed to the reporting value.

**17. Discontinuing operations**

Half yearly report

All entities must provide the information required in paragraph 12 for half years beginning on or after 1 July 2001.

Preliminary final report

Entities must either provide a description of any significant activities or events relating to discontinuing operations equivalent to that required by paragraph 7.5 (g) of *AASB 1029: Interim Financial Reporting*, or, the details of discontinuing operations they are required to disclose in their <sup>+</sup>accounts in accordance with *AASB 1042 Discontinuing Operations*.

In any case the information may be provided as an attachment to this Appendix 4B.

**18. Format**

This form is a Word document but an entity can re-format the document into Excel or similar applications for submission to the Companies Announcements Office in ASX.

<sup>+</sup> See chapter 19 for defined terms.

**Segment Information**

**Appendix A**

	Food Distribution		Cash and Carry Distribution		Liquor Distribution		Consolidated	
	31 Oct 2002	31 Oct 2001	31 Oct 2002	31 Oct 2001	31 Oct 2002	31 Oct 2001	31 Oct 2002	31 Oct 2001
<b>BUSINESS SEGMENTS</b>								
to customers	1,806,663	1,319,450	466,880	464,032	934,010	879,580	3,207,553	2,663,062
segment sales	202,044	173,323	10	4	77,328	100,359	-	-
located Revenue	-	-	-	-	-	-	218,018	199,693
<b>Revenue</b>	<b>2,008,707</b>	<b>1,492,773</b>	<b>466,890</b>	<b>464,036</b>	<b>1,011,338</b>	<b>979,939</b>	<b>3,425,571</b>	<b>2,862,755</b>
ent Results	56,659	37,489	4,791	1,586	13,991	12,966	75,441	52,041
located Expenses							(17,051)	(11,302)
<b>Operating profit before tax</b>							<b>58,390</b>	<b>40,739</b>
ent Assets	482,495	369,659	130,207	160,024	392,214	351,308	1,004,916	880,991
located Assets							471,634	411,391
<b>LI Assets</b>							<b>1,476,550</b>	<b>1,292,382</b>
ent Liabilities	428,584	319,989	53,385	62,589	366,919	307,149	848,888	689,727
located Liabilities							219,317	275,152
<b>LI Liabilities</b>							<b>1,068,205</b>	<b>964,879</b>
ment in equity method								
ates included in segment	664	876	-	-	-	-	664	876
sition of property, plant and								
ment and intangible assets	528	751	454	1,323	548	259	1,530	2,333
located							13,405	4,468
ication							<b>14,935</b>	<b>6,801</b>
located	2,577	2,596	2,204	1,959	665	626	5,446	5,181
ash expenses other than							9,377	4,461
ication							14,823	9,642
located	2,998	3,015	1,813-	801	345	1,790-	5,156	8,509
							9,119	12,316
							<b>14,275</b>	<b>20,825</b>

chapter 19 for defined terms.

**Segment Information**

The economic entity predominantly operates in the industries indicated. Food distribution activities comprise the distribution of grocery and tobacco supplies to retail outlets. Cash and Carry distribution activities comprise the distribution of grocery, liquor and tobacco supplies to convenience stores and hospitality outlets. Liquor distribution activities comprise the distribution of liquor products to retail outlets and hotels.



HOME ABOUT METCASH INVESTOR RELATIONS CONTACT US

2002

### News: 29 October 2002

Company Announcements Officer  
Australian Stock Exchange Limited  
Level 10  
20 Bridge Street  
Sydney NSW 2000

VIA FACSIMILE 1300 300 021

No. of pages Incl. Cover Page:

- Investo
- News
- ▶ ASX
- ▶ ASX
- ▶ Pres
- Annu
- AGM
- ▶ Ch
- ▶ CE
- ▶ Q&
- Inves
- ▶ Co
- ▶ Tr
- ▶ Fin
- Mailin

Dear Sir/Madam

**Re: Change of Provider of Share Registry Management Services for Metcash Trading Limited**

In accordance with listing rule 3.15.1, please be advised that the Share Registry Management Services relating to Metcash Trading Limited are to be transferred from Computershare Investor Services Pty Ltd to:

Registries Limited  
Level 2, 28 Margaret Street  
Sydney NSW 2000

P O Box R67  
Royal Exchange  
Sydney NSW 1223

Telephone 02 9279 0677  
Fax: 02 9279 0664  
Contact: David Green

Email: registries@registriesltd.com.au  
Web: www.registriesltd.com.au

Computershare Investor Services Pty Ltd will cease to be the registry provider at close of business on Friday 1<sup>st</sup> November 2002 and Registries Limited will be the registry provider commencing Monday 4<sup>th</sup> November 2002.

Yours faithfully

John Randall  
Company Secretary

RECEIVED  
2004 MAY 11 A 9:34  
OFFICE OF INTERNATIONAL  
CORPORATE FINANCE  
PRIN



## News: Change of Director's Interest Notice

06/02/02

2/3/02



Rule 3.19A.2

### Appendix 3Y Change of Director's Interest Notice

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 30/9/2001.

Name of entity Metcash Trading Limited
--

ABN 61 000 031 569
--------------------

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

Name of Director	Michael John Wesslink
Date of last notice	24 <sup>th</sup> May 2002

### **Part 1 - Change of director's relevant interests in securities**

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

Direct or indirect interest	Direct
Nature of indirect interest (including registered holder)  Note: Provide details of the circumstances giving rise to the relevant interest.	
Date of change	10 <sup>th</sup> October 2002
No. of securities held prior to change	1,100,000 MTTAI
Class	MTTAI (Options)
Number acquired	5,000 (MTT)
Number disposed	

<b>Value/Consideration</b> Note: If consideration is non-cash, provide details and estimated valuation	\$9,948.00
No. of securities held after change	1,100,000 MTTAI 5,000 MTT
<b>Nature of change</b> Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back	On market purchase

**Part 2 - Change of director's interests in contracts**

Detail of contract
Nature of interest
Name of registered holder (if issued securities)
Date of change
<b>No. and class of securities to which interest related prior to change</b> Note: Details are only required for a contract in relation to which the interest has changed
Interest acquired
Interest disposed
<b>Value/Consideration</b> Note: If consideration is non-cash, provide details and an estimated valuation
Interest after change





HOME ABOUT METCASH INVESTOR RELATIONS CONTACT US

News: Appendix 3B

news



Rule 2.7, 3.10.3, 3.10.4, 3.10.5

New issue announcement,  
application for quotation of additional securities  
and agreement



Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002.

Name of entity	ABN
Metcash Trading Limited	61 000 031 569

We (the entity) give ASX the following information.

Part 1 - All issues

You must complete the relevant sections (attach sheets if there is not enough space).

RECEIVED  
 2001 MAY 11 A 9:34  
 OFFICE OF INTERNATIONAL  
 CORPORATE FINANCE

1	+Class of +securities issued or to be issued	Fully paid ordinary shares
2	Number of +securities issued or to be issued (if known) or maximum number which may be issued	18,000,000
3	Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion)	

4	<p>Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?</p> <p>If the additional securities do not rank equally, please state:</p> <ul style="list-style-type: none"> <li>• the date from which they do</li> <li>• the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>• the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>	Yes	
5	Issue price or consideration	A\$2.15	
6	<p>Purpose of the issue</p> <p>(If issued as consideration for the acquisition of assets, clearly identify those assets)</p>	Financing part of an investment in a Joint Venture with Suy Sing Commercial Corporation in the Philippines	
7	<p>Dates of entering +securities into uncertificated holdings or despatch of certificates</p>	10 October 2002	
		Number	+Class
8	<p>Number and +class of all +securities quoted on ASX (including the securities in</p>	629,238,998	Ordinary (MTT)

	clause 2 if applicable)	
--	-------------------------	--

		Number	+Class
9	Number and +class of all +securities not quoted on ASX (including the securities in clause 2 if applicable)	28,332,470	Options (MTTAI)
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)	Will rank equally with existing ordinary shares	

**Part 2 - Bonus issue or pro rata issue**

11	Is security holder approval required?	
12	Is the issue renounceable or non-renounceable?	
13	Ratio in which the +securities will be offered	
14	+Class of +securities to which the offer relates	
15	+Record date to determine entitlements	
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	
17	Policy for deciding entitlements in relation to fractions	
18	Names of countries in which the entity has +security holders who will not be sent new issue documents  Note: Security holders must be told how their entitlements are to be dealt with.  Cross reference: rule 7.7.	
19	Closing date for receipt of acceptances or renunciations	

20	Names of any underwriters	
21	Amount of any underwriting fee or commission	
22	Names of any brokers to the issue	
23	Fee or commission payable to the broker to the issue	
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of +security holders	
25	If the issue is contingent on +security holders' approval, the date of the meeting	
26	Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled	
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	
28	Date rights trading will begin (if applicable)	
29	Date rights trading will end (if applicable)	
30	How do +security holders sell their entitlements <i>in full</i> through a broker?	
31	How do +security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	
32	How do +security holders dispose of their entitlements (except by sale through a broker)?	
33	+Despatch date	

### Part 3 - Quotation of securities

You need only complete this section if you are applying for quotation of securities

34 Type of securities

(tick one)

(a)  Securities described in Part 1

(b) All other securities

Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

Entities that have ticked box 34(a)

**Additional securities forming a new class of securities**

*(If the additional securities do not form a new class, go to 43)*

*Tick to indicate you are providing the information or documents*

35 If the +securities are +equity securities, the names of the 20 largest holders of the additional +securities, and the number and percentage of additional +securities held by those holders

36 If the +securities are +equity securities, a distribution schedule of the additional +securities setting out the number of holders in the categories

1 - 1,000

1,001 - 5,000

5,001 - 10,000

10,001 - 100,000

100,001 and over

37 A copy of any trust deed for the additional +securities

*(now go to 43)*

**Entities that have ticked box 34(b)**

38	Number of securities for which +quotation is sought	
39	Class of +securities for which quotation is sought	
40	<p>Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?</p> <p>If the additional securities do not rank equally, please state:</p> <ul style="list-style-type: none"> <li>• the date from which they do</li> <li>• the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>• the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>	
41	<p>Reason for request for quotation now</p> <p>Example: In the case of restricted securities,</p>	

	end of restriction period  (if issued upon conversion of another security, clearly identify that other security)		
		Number	+Class
42	Number and +class of all +securities quoted on ASX (including the securities in clause 38)		

(now go to 43)

## All entities

### Fees

#### 43 Payment method (tick one)

Cheque attached

Electronic payment made

Note: Payment may be made electronically if Appendix 3B is given to ASX electronically at the same time.

Periodic payment as agreed with the home branch has been arranged

Note: Arrangements can be made for employee incentive schemes that involve frequent issues of securities.

### Quotation agreement

1 +Quotation of our additional +securities is in ASX's absolute discretion. ASX may quote the +securities on any conditions it decides.

2 We warrant the following to ASX.

- The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
- There is no reason why those +securities should not be granted +quotation.
- An offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations

Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the +securities be quoted.

· We warrant that if confirmation is required under section 1017F of the Corporations Act in relation to the +securities to be quoted, it has been provided at the time that we request that the +securities be quoted.

· If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.

3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.

4 We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before +quotation of the +securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here: ..... Date:

(Director/Company secretary)

Print name: JOHN RANDALL.....



HOME ABOUT METCASH INVESTOR RELATIONS CONTACT US

NEWS

## News: 4<sup>th</sup> October 2002

### MEDIA RELEASE

For immediate release

#### METCASH TRADING LIMITED RAISES \$38.7 MILLION THROUGH INSTITUTIONAL PLACEMENT

METCASH TRADING LIMITED is pleased to announce that the company has raised \$38.7 million through a placement of 18.0 million ordinary shares to institutional investors.

The final placement price of \$2.15 per share was determined via a bookbuild, which was underwritten by JPMorgan and represents a 3.6% discount to the 5-day VWAP of \$2.23 per share. The issue was oversubscribed, being well-supported by both existing institutional shareholders and new institutional investors.

The proceeds of the issue will be used to finance part of Metcash Trading's proposed investment in a Joint Venture with Suy Sing Commercial Corporation, the Philippines' leading food distributor and wholesaler, and will support its strategy of developing a fourth pillar to its business.

The new issue will participate in the upcoming interim Metcash Trading dividend, which will be announced later this year.

Chief Executive of Metcash Trading, Mr Andrew Reitzer, said: "We are very pleased by the level of support the placement has received from existing and new shareholders on the Metcash Trading register. We are committed to delivering on our Asian expansion strategy and the oversubscriptions in the bookbuild reflect the institutional support that Metcash Trading has in pursuing this goal."

Metcash Trading Limited posted a record \$57.7 million profit for the year 30<sup>th</sup> April 2002, up 76.5% on the prior year. Metcash is a national grocery and liquor wholesale distributor and marketer and operates three main businesses - Australian Liquor Marketers, IGA Distribution and Campbells Cash and Carry.

Metcash Trading Limited announced at the Annual General Meeting on 4 September that a strong first half profit is expected, with an upgrade earnings forecast of 35-40% profit after tax.

For further information, please contact:

Andrew Reitzer Tim Allerton

Metcash Trading Ltd City Public Relations

(02) 9741 3060 (02) 9281 7272 or 0412 715 707

Investo

- News
- ▶ ASX
- ▶ ASX
- ▶ Pres
- Annu
- AGM
- ▶ Ch
- ▶ CE
- ▶ Q&
- Inves
- ▶ Co
- ▶ Tr
- ▶ Fin
- Mailin

MS 3104





27/07/02

HOME ABOUT METCASH INVESTOR RELATIONS CONTACT US

### News: 4 October 2002

NEWS



Company Announcements Officer  
Australian Stock Exchange Limited  
Level 10  
20 Bridge Street  
Sydney NSW 2000

VIA FACSIMILE 1300 300 021

No. of pages Incl. Cover Page:

Dear Sir/Madam

#### METCASH TRADING LIMITED (MTT) PLACEMENT

In accordance with Listing Rule 3.10.3, I attach as follows:

media release announcing a A\$38.7 million capital raising through a placement of 18.0 million ordinary shares to institutional investors;

Appendix 3B - New Issue Announcement, application for quotation of additional securities and agreement in relation to the issue.

The new shares will be issued in reliance on the relief (from the resale restrictions in subsection 707(3) of the Corporations Act) provided in Class Order CO 02/272 (as amended by CO 02/334 and CO 02/716) ("Class Order"), subject to the terms of the Class Order, and in particular in reliance on Category 5 of Schedule C to that Class Order. Metcash Trading confirms that all information of the kind that would be required to be disclosed under section 713(5) of the Corporations Act if a prospectus were to be issued in reliance on section 713 in relation to an offer of the new shares has been notified to ASX and will provide a Reliance Notice to ASIC in relation to the new shares within 5 business days after their issue.

Yours faithfully

John Randall  
Company Secretary

- Investo
- News
- ▶ ASX
- ▶ ASX
- ▶ Pres
- Annu
- AGM
- ▶ Ch
- ▶ CE
- ▶ Q&
- Inves
- ▶ Co
- ▶ Tr
- ▶ Fin
- Mailin

ASX/02/04

RECEIVED  
2004 MAY 11 A 9:34  
OFFICE OF INTERNATIONAL  
CORPORATE FINANCE

PRINT

RECEIVED

2004 MAY 11 A 9:34

OFFICE OF INTERNATIONAL  
CORPORATE FINANCE



2nd October 2002

Media Release

**METCASH TRADING LTD ADDS FOURTH PILLAR WITH MAJOR OVERSEAS JOINT VENTURE.**

The national grocery and liquor wholesale distributor and marketer, Metcash Trading Limited, announced today that agreement in principle had been reached to enter into a Joint Venture in the Philippines with that country's leading food distributor and wholesaler, Suy Sing Commercial Corporation.

The Philippines operation currently has four distribution centres across Manila's metropolitan area, posting annual turnover of approximately \$A400 million.

The joint venture, subject to due diligence, documentation and approval by the relevant authorities, is expected to be effective in early 2003.

The investment of about \$US40 million (\$A73 million) for 65% of the Joint Venture is expected not to dilute Metcash's earnings in the first year, while being a profit contributor in the second and following years as the group adopts the successful business systems of Metcash.

Metcash's funding requirements will be met 50% from existing facilities and 50% from an envisaged private placing.

Chief Executive of Metcash Trading, Mr Andrew Reitzer, said "We are delivering on our promise of adding a fourth pillar to the Metcash business this year, in addition to our IGA Distribution, Campbells Cash & Carry and Australian Liquor Marketers.

"This joint venture demonstrates the renewed strength of the group, which continues to increase its share of the domestic grocery and liquor wholesaling markets", he concluded.

For Further Information Call:

Andrew Reitzer Tim Allerton  
Metcash Trading Ltd City Public Relations  
(02) 9741 3060 (02) 9281 7272



202 200

HOME ABOUT METCASH INVESTOR RELATIONS CORPORATE GOVERNANCE SUPPLIER INFORMATION CONTACT US

# Investor Relations: Analyst Presentation

30 July 2002

IGUUF



- Click here to start
- Download presentation source

## Table of Contents



- Presentation to Analysts
- Latest Update - IGA Distribution
- Latest Update Campbells Cash & Carry
- Latest Update Australian Liquor Marketers
- Metcash Trading Ltd - Australasia Prospects

- Investo
- News
- ASX
- ASX
- ASX
- ASX
- Pres
- Annu
- AGM
- Ch
- CE
- Q&
- Inves
- Sh
- Fin
- Mailin

202 200



# Appendix 3B RECEIVED

## New issue announcement, application for quotation of additional securities and agreement

2001 MAY 11 A 9:34

OFFICE OF INTERNATIONAL  
FINANCE

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX property and may be made public.

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002.

Name of entity	ABN
Metcash Trading Limited	61 000 031 569

We (the entity) give ASX the following information.

### Part 1 - All issues

You must complete the relevant sections (attach sheets if there is not enough space).

1	+Class of +securities issued or to be issued	ORDINARY
2	Number of +securities issued or to be issued (if known) or maximum number which may be issued	676,560
3	Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion)	FULLY PAID ORDINARY SHARES
4	Do the +securities rank equally in all respects from the date of allotment with an	YES

	<p>existing +class of quoted +securities?</p> <p>If the additional securities do not rank equally, please state:</p> <ul style="list-style-type: none"> <li>• the date from which they do</li> <li>• the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>• the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>	
5	Issue price or consideration	\$0.44
6	<p>Purpose of the issue</p> <p>(If issued as consideration for the acquisition of assets, clearly identify those assets)</p>	EXERCISE OF OPTIONS
7	Dates of entering +securities into uncertificated holdings or despatch of certificates	24 <sup>th</sup> July 2002

		Number	+Class
8	Number and +class of all +securities quoted on ASX (including the securities in clause 2 if applicable)	611,159,798	ORDINARY (MTT)
		Number	+Class
9	Number and +class of all +securities not quoted on ASX (including the securities in clause 2 if applicable)	28,411,670	OPTIONS (MTTAI)
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)	WILL RANK EQUALLY WITH EXISTING ORDINARY SHARES	

## Part 2 - Bonus issue or pro rata issue

11	Is security holder approval required?	
12	Is the issue renounceable or non-renounceable?	
13	Ratio in which the +securities will be offered	
14	+Class of +securities to which the offer relates	
15	+Record date to determine entitlements	
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	
17	Policy for deciding entitlements in relation to fractions	
18	Names of countries in which the entity has +security holders who will not be sent new issue documents  Note: Security holders must be told how their entitlements are to be dealt with.	

	Cross reference: rule 7.7.	
19	Closing date for receipt of acceptances or renunciations	
20	Names of any underwriters	
21	Amount of any underwriting fee or commission	
22	Names of any brokers to the issue	
23	Fee or commission payable to the broker to the issue	
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of +security holders	
25	If the issue is contingent on +security holders' approval, the date of the meeting	
26	Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled	
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	
28	Date rights trading will begin (if applicable)	
29	Date rights trading will end (if applicable)	
30	How do +security holders sell their entitlements <i>in full</i> through a broker?	
31	How do +security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	
32	How do +security holders dispose of their entitlements (except by sale through a broker)?	
33	+Despatch date	

### Part 3 - Quotation of securities

*You need only complete this section if you are applying for quotation of securities*

34 Type of securities

(tick one)

(a)  Securities described in Part 1

(b) All other securities

Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

**Entities that have ticked box 34(a)**

**Additional securities forming a new class of securities**

(If the additional securities do not form a new class, go to 43)

Tick to indicate you are providing the information or documents

35 If the +securities are +equity securities, the names of the 20 largest holders of the additional +securities, and the number and percentage of additional +securities held by those holders

36 If the +securities are +equity securities, a distribution schedule of the additional +securities setting out the number of holders in the categories

1 - 1,000

1,001 - 5,000

5,001 - 10,000

10,001 - 100,000

100,001 and over

37 A copy of any trust deed for the additional +securities

(now go to 43)

**Entities that have ticked box 34(b)**

38	Number of securities for which +quotation is sought	
39	Class of +securities for which quotation is sought	
40	Do the +securities rank equally in all respects from the date of allotment with an existing +class of	

	<p>quoted securities?</p> <p>If the additional securities do not rank equally, please state:</p> <ul style="list-style-type: none"> <li>● the date from which they do</li> <li>● the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>● the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>	
41	<p>Reason for request for quotation now</p> <p>Example: In the case of restricted securities, end of restriction period</p> <p>(if issued upon conversion of another security, clearly identify that other security)</p>	
		Number
		Class
42	<p>Number and class of all securities quoted on ASX (including the securities in clause 38)</p>	

(now go to 43)

**All entities**

**Fees**

43 Payment method (tick one)

Cheque attached

Electronic payment made

Note: Payment may be made electronically if Appendix 3B is given to ASX electronically at the same time.

Periodic payment as agreed with the home branch has been arranged

Note: Arrangements can be made for employee incentive schemes that involve frequent issues of securities.

## Quotation agreement

1 +Quotation of our additional +securities is in ASX's absolute discretion. ASX may quote the +securities on any conditions it decides.

2 We warrant the following to ASX.

- The issue of the -securities to be quoted complies with the law and is not for an illegal purpose.
- There is no reason why those -securities should not be granted +quotation.
- An offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the +securities be quoted.
- We warrant that if confirmation is required under section 1017F of the Corporations Act in relation to the +securities to be quoted, it has been provided at the time that we request that the +securities be quoted.
- If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.

3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.

4 We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before +quotation of the +securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

(Director/Company secretary)

Print name: JOHN RANDALL.....

=====

# Appendix 3Y RECEIVED

## Change of Director's Interest Notice

2004 MAY 11 A 9: 34

OFFICE OF INTERNATIONAL  
CORPORATE FINANCE

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX property and may be made public.

Introduced 30/9/2001.

Name of entity Metcash Trading Limited
ABN 61 000 031 569

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

Name of Director	Jaoa Louis Sardinha Jardim
Date of last notice	24 <sup>th</sup> May 2002

### Part 1 - Change of director's relevant interests in securities

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

Direct or indirect interest	Direct
Nature of indirect interest (including registered holder)  Note: Provide details of the circumstances giving rise to the relevant interest.	
Date of change	18 <sup>th</sup> July 2002
No. of securities held prior to change	1,100,000 MTTAI
Class	MTTAI (Options)
Number acquired	60,000 (MTT)
Number disposed	
Value/Consideration  Note: If consideration is non-cash, provide details and estimated valuation	\$26,400
No. of securities held after change	1,040,000 MTTAI  60,000 MTT

<p><b>Nature of change</b></p> <p>Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back</p>	<p><b>Exercise of Options</b></p>
--	-----------------------------------

**Part 2 – Change of director’s interests in contracts**

<p><b>Detail of contract</b></p>	
<p><b>Nature of interest</b></p>	
<p><b>Name of registered holder</b> <b>(if issued securities)</b></p>	
<p><b>Date of change</b></p>	
<p><b>No. and class of securities to which interest related prior to change</b></p> <p>Note: Details are only required for a contract in relation to which the interest has changed</p>	
<p><b>Interest acquired</b></p>	
<p><b>Interest disposed</b></p>	
<p><b>Value/Consideration</b></p> <p>Note: If consideration is non-cash, provide details and an estimated valuation</p>	
<p><b>Interest after change</b></p>	

# Appendix 3Y

## Change of Director's Interest Notice

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX property and may be made public.*

Introduced 30/9/2001.

<b>Name of entity Metcash Trading Limited</b>
<b>ABN 61 000 031 569</b>

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

<b>Name of Director</b>	Michael Rudolf Jablonski
<b>Date of last notice</b>	9 <sup>th</sup> January 2002

### Part 1 - Change of director's relevant interests in securities

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Direct or indirect interest</b>	Direct
<b>Nature of indirect interest</b>  (including registered holder)  <small>Note: Provide details of the circumstances giving rise to the relevant interest.</small>	
<b>Date of change</b>	3 <sup>rd</sup> July 2002
<b>No. of securities held prior to change</b>	1,850,000
<b>Class</b>	MTTAI (Options)
<b>Number acquired</b>	600,000 MTT
<b>Number disposed</b>	600,000 MTTAI
<b>Value/Consideration</b>  <small>Note: If consideration is non-cash, provide details and estimated valuation</small>	\$264,000
<b>No. of securities held after change</b>	600,000 MTT  1,250,000 MTTAI

<p><b>Nature of change</b></p> <p>Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back</p>	<p><b>Options Exercised</b></p>
--	---------------------------------

**Part 2 – Change of director’s interests in contracts**

<b>Detail of contract</b>	
<b>Nature of interest</b>	
<b>Name of registered holder</b> <b>(if issued securities)</b>	
<b>Date of change</b>	
<b>No. and class of securities to which interest related prior to change</b>	
<small>Note: Details are only required for a contract in relation to which the interest has changed</small>	
<b>Interest acquired</b>	
<b>Interest disposed</b>	
<b>Value/Consideration</b>	
<small>Note: If consideration is non-cash, provide details and an estimated valuation</small>	
<b>Interest after change</b>	

# Appendix 3Y

## Change of Director's Interest Notice

RECEIVED

2004 MAY 11 A 9:34

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX property and may be made public.

OFFICE OF INTERNATIONAL  
CORPORATE FINANCE

Introduced 30/9/2001.

Name of entity Metcash Trading Limited
ABN 61 000 031 569

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

Name of Director	Edwin Jankelowitz
Date of last notice	9 <sup>th</sup> January 2002

### Part 1 - Change of director's relevant interests in securities

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

Direct or indirect interest	Direct
Nature of indirect interest (including registered holder)  Note: Provide details of the circumstances giving rise to the relevant interest.	
Date of change	3 <sup>rd</sup> July 2002
No. of securities held prior to change	1,850,000 (MTTAI) 20,000 (MTT)
Class	MTTAI (Options)
Number acquired	600,000 MTT
Number disposed	600,000 MTTAI
Value/Consideration  Note: If consideration is non-cash, provide details and estimated valuation	\$264,000
No. of securities held after change	620,000 MTT

	1,250,000 MTTAI
<b>Nature of change</b>  <small>Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back</small>	Options Exercised

**Part 2 – Change of director’s interests in contracts**

<b>Detail of contract</b>	
<b>Nature of interest</b>	
<b>Name of registered holder</b>  (if issued securities)	
<b>Date of change</b>	
<b>No. and class of securities to which interest related prior to change</b>  <small>Note: Details are only required for a contract in relation to which the interest has changed</small>	
<b>Interest acquired</b>	
<b>Interest disposed</b>	
<b>Value/Consideration</b>  <small>Note: If consideration is non-cash, provide details and an estimated valuation</small>	
<b>Interest after change</b>	

# Appendix 3Y RECEIVED

## Change of Director's Interest Notice

2001 MAY 11 A 9:34

OFFICE OF INTERNATIONAL  
CORPORATE FINANCE

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX property and may be made public.

Introduced 30/9/2001.

<b>Name of entity</b> Metcash Trading Limited
ABN 61 000 031 569

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

<b>Name of Director</b>	Andrew Reitzer
<b>Date of last notice</b>	9 <sup>th</sup> January 2002

### Part 1 - Change of director's relevant interests in securities

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Direct or indirect interest</b>	Direct
<b>Nature of indirect interest</b>  (including registered holder)  Note: Provide details of the circumstances giving rise to the relevant interest.	
<b>Date of change</b>	3 <sup>rd</sup> July 2002
<b>No. of securities held prior to change</b>	3,700,000
<b>Class</b>	MTTAI (Options)
<b>Number acquired</b>	1,200,000 MTT
<b>Number disposed</b>	1,200,000 MTTAI
<b>Value/Consideration</b>  Note: If consideration is non-cash, provide details and estimated valuation	\$528,000
<b>No. of securities held after change</b>	1,200,000 MTT  2,500,000 MTTAI

<p><b>Nature of change</b></p> <p>Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back</p>	<p><b>Options Exercised</b></p>
--	---------------------------------

**Part 2 – Change of director’s interests in contracts**

<b>Detail of contract</b>	
<b>Nature of interest</b>	
<b>Name of registered holder</b> <b>(if issued securities)</b>	
<b>Date of change</b>	
<b>No. and class of securities to which interest related prior to change</b>  <small>Note: Details are only required for a contract in relation to which the interest has changed</small>	
<b>Interest acquired</b>	
<b>Interest disposed</b>	
<b>Value/Consideration</b>  <small>Note: If consideration is non-cash, provide details and an estimated valuation</small>	
<b>Interest after change</b>	

# Appendix 3B

## New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX property and may be made public.

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002.

Name of entity	ABN
Metcash Trading Limited	61 000 031 569

We (the entity) give ASX the following information.

### Part 1 - All issues

You must complete the relevant sections (attach sheets if there is not enough space).

1	+Class of +securities issued or to be issued	ORDINARY
2	Number of +securities issued or to be issued (if known) or maximum number which may be issued	2,496,700  <i>Names of exercising employees to CDS</i>
3	Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion)	FULLY PAID ORDINARY SHARES
4	Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?  If the additional securities do not rank equally, please state:  ● the date from which	YES

	<p>they do</p> <ul style="list-style-type: none"> <li>the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>		
5	Issue price or consideration	\$0.44	
6	<p>Purpose of the issue</p> <p>(If issued as consideration for the acquisition of assets, clearly identify those assets)</p>	EXERCISE OF OPTIONS	
7	<p>Dates of entering +securities into uncertificated holdings or despatch of certificates</p>	3 <sup>rd</sup> July 2002	
		Number	+Class
8	<p>Number and +class of all +securities quoted on ASX (including the securities in clause 2 if applicable)</p>	610,483,238	ORDINARY (MTT)

		Number	+Class
9	<p>Number and +class of all +securities not quoted on ASX (including the securities in clause 2 if applicable)</p>	29,088,230	OPTIONS (MTTAI)

10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)	WILL RANK EQUALLY WITH EXISTING ORDINARY SHARES

## Part 2 - Bonus issue or pro rata issue

11	Is security holder approval required?	
12	Is the issue renounceable or non-renounceable?	
13	Ratio in which the +securities will be offered	
14	+Class of +securities to which the offer relates	
15	+Record date to determine entitlements	
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	
17	Policy for deciding entitlements in relation to fractions	
18	Names of countries in which the entity has +security holders who will not be sent new issue documents  Note: Security holders must be told how their entitlements are to be dealt with.  Cross reference: rule 7.7.	
19	Closing date for receipt of acceptances or renunciations	

20	Names of any underwriters	
21	Amount of any underwriting fee or commission	
22	Names of any brokers to the issue	
23	Fee or commission payable to the broker to the issue	
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of +security holders	
25	If the issue is contingent on +security holders' approval, the date of the meeting	
26	Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled	

27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	
28	Date rights trading will begin (if applicable)	
29	Date rights trading will end (if applicable)	
30	How do +security holders sell their entitlements <i>in full</i> through a broker?	
31	How do +security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	
32	How do +security holders dispose of their entitlements (except by sale through a broker)?	
33	+Despatch date	

## Part 3 - Quotation of securities

*You need only complete this section if you are applying for quotation of securities*

34 Type of securities

*(tick one)*

(a)  Securities described in Part 1

(b) All other securities

Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

### Entities that have ticked box 34(a)

#### Additional securities forming a new class of securities

*(If the additional securities do not form a new class, go to 43)*

*Tick to indicate you are providing the information or documents*

35 If the +securities are +equity securities, the names of the 20 largest holders of the additional +securities, and the number and percentage of additional +securities held by those holders

36 If the +securities are +equity securities, a distribution schedule of the additional +securities setting out the number of holders in the categories

1 - 1,000

1,001 - 5,000

5,001 - 10,000

10,001 - 100,000

100,001 and over

37 A copy of any trust deed for the additional +securities

(now go to 43)

**Entities that have ticked box 34(b)**

38	Number of securities for which +quotation is sought		
39	Class of +securities for which quotation is sought		
40	<p>Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?</p> <p>If the additional securities do not rank equally, please state:</p> <ul style="list-style-type: none"> <li>● the date from which they do</li> <li>● the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>● the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>		
41	<p>Reason for request for quotation now</p> <p>Example: In the case of restricted securities, end of restriction period</p> <p>(if issued upon conversion of another security, clearly identify that other security)</p>		
		Number	+Class
42	Number and +class of all +securities quoted on ASX (including the securities in clause 38)		

(now go to 43)

## All entities

### Fees

43 Payment method (tick one)

Cheque attached

Electronic payment made

Note: Payment may be made electronically if Appendix 3B is given to ASX electronically at the same time.

Periodic payment as agreed with the home branch has been arranged

Note: Arrangements can be made for employee incentive schemes that involve frequent issues of securities.

### Quotation agreement

1 +Quotation of our additional +securities is in ASX's absolute discretion. ASX may quote the +securities on any conditions it decides.

2 We warrant the following to ASX.

- The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
- There is no reason why those +securities should not be granted +quotation.
- An offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the +securities be quoted.
- We warrant that if confirmation is required under section 1017F of the Corporations Act in relation to the +securities to be quoted, it has been provided at the time that we request that the +securities be quoted.
- If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.

3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.

4 We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before quotation of the securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here: ..... Date: 5<sup>th</sup> July 2002

(Director/Company secretary)

Print name: JOHN RANDALL.....

====



## **Media Release**

**22 May 2002**

### **METCASH TRADING LTD POSTS ANOTHER STRONG PERFORMANCE**

The national grocery and liquor wholesale distributor and marketer, Metcash Trading Limited, has generated another strong performance with Profit after Tax for the 12 months to April 30, 2002 rising 76.5 per cent from \$32.7 million to \$57.7 million.

Profit Before Tax rose 35.6 per cent to \$89.2 million, while earnings per share rose from 3.93 cents to 8.89 cents.

The stronger performance that yielded \$136 million in cash generated from operations allowed the group to repay \$60 million in borrowings during the period

Directors have announced a final dividend for the year of 3.0 cents a share, fully franked at 30 per cent and payable on 12<sup>th</sup> July 2002. The record date for the dividend is 28<sup>th</sup> June 2002.

Chief Executive Officer of Metcash Trading, Mr Andrew Reitzer, said "The result demonstrates the strength of the group with a 14 per cent rise in sales for continuing businesses, underpinned by our grocery and liquor wholesaling businesses.

"The strategies we put in place four years ago are now bearing fruit, with IGA Distribution posting a 22.3 per cent rise in sales and further growth is expected as the full impact of the addition of the former Franklin's stores takes effect", he added.

IGA Distribution's sales will also benefit by a further \$180 million from the recent addition of the Foodworks supermarket chain, creating a second sales channel for IGA Distribution.

During the current year the IGA brand will continue to build through promotions and the addition of 30,000 squares metres of retail space planned by the 1,200 IGA retailers across Australia this year.

According to AC Nielsen, IGA stores increased their share of the Australian supermarket sales by 2.2 per cent to 13.4 per cent.

The strong growth is also reflected in Campbells Cash & Carry's sales for the year, which rose 7.4 per cent. However the division's Earnings Before Interest and Tax were lower than the previous year due to costs associated with the establishment of a new strategy relating to confectionery sales.

Australian Liquor Marketers' revenue grew by 5.5%, a solid performance. ALM strategies and customer focus will continue to produce growth in spite of recent chain acquisitions. During the 2003 financial year further Australian "direct" sales will be channeled into the wholesale distribution sector.

Mr Reitzer said, "We are in a strong position to further boost our sales and profit in the coming financial year, both through organic growth and the full year impact of the stores disposed by Franklins and purchased by independents".

Having regard to the foregoing and in particular, the many positive factors favouring the company, subject to unforeseen circumstance, the Board anticipates that profit after tax for the ensuing six month period will increase by not less than 20% over that of the corresponding prior period.

For Further Information Call:

<b>Andrew Reitzer</b>	<b>Tim Allerton</b>
Metcash Trading Ltd	City Public Relations
(02) 9741 3060	(02) 9281 7272 or (0412) 715 707

# Appendix 4B (rule 4.13(b))

## Half yearly/preliminary final report

Introduced 1/7/2000. Amended 30/9/2001, 11/3/2002.

Name of entity	ABN
Mecash Trading Limited	61 000 031 569

Half yearly (tick)	Preliminary final (tick)	Half year/financial year ended ('current period')
X		30 April 2002

RECEIVED  
 11 MAY 11 A 9:31  
 OFFICE OF INTERNATIONAL  
 CORPORATE FINANCE

### For announcement to the market

Extracts from this report for announcement to the market (see note 1&A'000)

Revenues from ordinary activities (item 1.1)	up/down	5.13%	
Profit (loss) from ordinary activities after tax (before amortisation of goodwill) attributable to members (item 1.20)	up/down	47.6%	
Profit (loss) from ordinary activities after tax attributable to members (item 1.23)	up/down	76.4%	
Profit (loss) from extraordinary items after tax attributable to members (item 2.5(d))	Gain (loss) of	-	
Net profit (loss) for the period attributable to members (item 1.11)	up/down	76.4%	
<b>Dividends (distributions)</b>	<b>Amount per security</b>	<b>Franked amount per security</b>	
Final dividend (Preliminary final report only - item 15.4)	3.0¢		
Interim dividend (Half yearly report only - item 15.6)			
Previous corresponding period (Preliminary final report - item 15.5; half yearly report - item 15.7)		1.5¢	
+Record date for determining entitlements to the dividend,  (in the case of a trust, distribution) (see item 15.2)	28 June 2002		
Brief explanation of omission of directional and percentage changes to profit in accordance with Note 1 and short details bonus or cash issue or other item(s) of importance not previously released to the market:			

**Consolidated profit and loss account**

		Current period - \$A'000	Previous corresponding period - \$A'000
1.1	Revenues from ordinary activities	6,176,751	5,875,229
1.2	Expenses from ordinary activities (see items 1.24 + 12.5 + 12.6)	(6,078,250)	(5,803,493)
1.3	Borrowing costs	(9,689)	(15,051)
1.4	Share of net profit (loss) of associates and joint venture entities (see item 16.7)	414	358
<b>1.5</b>	<b>Profit (loss) from ordinary activities before tax</b>	<b>89,226</b>	<b>57,043</b>
1.6	Income tax on ordinary activities (see note 4)	31,516	24,338
<b>1.7</b>	<b>Profit (loss) from ordinary activities after tax</b>	<b>57,710</b>	<b>32,705</b>
1.8	Profit (loss) from extraordinary items after tax (see item 2.5)	-	-
<b>1.9</b>	<b>Net profit (loss)</b>	<b>57,710</b>	<b>32,705</b>
1.10	Net profit (loss) attributable to outside equity interests	-	-
<b>1.11</b>	<b>Net profit (loss) for the period attributable to members</b>	<b>57,710</b>	<b>32,705</b>

**Consolidated retained profits**

1.12	Retained profits (accumulated losses) at the beginning of the financial period	(220,903)	(232,673)
1.13	Net profit (loss) attributable to members (item 1.11)	57,710	32,705
1.14	Net transfers to and from reserves	-	-
1.15	Net effect of changes in accounting policies	-	-
1.16	Dividends and other equity distributions paid or payable	(20,249)	(20,935)
<b>1.17</b>	<b>Retained profits (accumulated losses) at end of financial period</b>	<b>(183,442)</b>	<b>(220,903)</b>

<b>Profit restated to exclude</b>		Current period	Previous corresponding period
<b>Amortisation of goodwill</b>		\$A'000	\$A'000
1.18	Profit (loss) from ordinary activities after tax before outside equity interests ( <i>items 1.7</i> ) and amortisation of goodwill	76,276	51,676
1.19	Less (plus) outside equity interests	-	-
<b>1.20</b>	<b>Profit (loss) from ordinary activities after tax (before amortisation of goodwill) attributable to members</b>	<b>76,276</b>	<b>51,676</b>

### Profit (loss) from ordinary activities attributable to members

		Current period	Previous corresponding period
		\$A'000	\$A'000
1.21	Profit (loss) from ordinary activities after tax ( <i>item 1.7</i> )		32,705
1.22	Less (plus) outside equity interests	57,710	-
		-	
<b>1.23</b>	<b>Profit (loss) from ordinary activities after tax, attributable to members</b>	<b>57,710</b>	<b>32,705</b>

### Revenue and expenses from ordinary activities

AASB 1004 requires disclosure of specific categories of revenue and AASB 1018 requires disclosure of expenses from ordinary activities according to either their nature of function. Entities must report details of revenue and expenses from ordinary activities using the layout employed in their accounts. See also items 12.1 to 12.6.

		Current period	Previous corresponding period
		\$A'000	\$A'000
1.24	Details of revenue and expenses		
	<u>Revenues</u>		
	Sales of goods		5,378,293

Other operating revenue	5,769,379	417,031
Other non operating revenue	367,228	79,905
	40,144	
<u>Expenses</u>		
Cost of Sales		5,224,527
Warehouse & Distribution	5,620,577	247,890
	222,821	225,600
Selling, general & administration	176,142	105,476
Other non operating expenses	58,710	
* The above figures include Depreciation & amortisation of intangibles) and prior year specific items – see item 12.5 & 12.6 for details		

### Intangible and extraordinary items

		Consolidated – current period			
		Before tax \$A'000	Related tax \$A'000	Related outside +equity interests \$A'000	Amount (after tax) attributable to members \$A'000
		(a)	(b)	(c)	(d)
2.1	Amortisation of goodwill	18,566	-	-	18,566
2.2	Amortisation of other intangibles	-	-	-	-
2.3	<b>Total amortisation of intangibles</b>	18,566	-	-	18,566
2.4	Extraordinary items (details)	-	-	-	-
2.5	<b>Total extraordinary</b>		-	-	-

items	-		
-------	---	--	--

<b>Comparison of half year profits</b>		Current year - \$A'000	Previous year - \$A'000
<i>(Preliminary final report only)</i>			
3.1	Consolidated profit (loss) from ordinary activities after tax attributable to members reported for the <i>1st</i> half year (item 1.23 in the half yearly report)	26,583	3,932
3.2	Consolidated profit (loss) from ordinary activities after tax attributable to members for the <i>2nd</i> half year	31,127	28,773

<b>Consolidated balance sheet</b>		At end of current period \$A'000	As shown in last annual report \$A'000	As in last half yearly report \$A
	<b>Current assets</b>			
4.1	Cash	83,456	17,567	
4.2	Receivables	501,393	557,542	
4.3	Investments	-	-	
4.4	Inventories	281,494	292,501	
4.5	Other (provide details if material)	6,039	9,657	
4.6	<b>Total current assets</b>	<b>872,382</b>	<b>877,267</b>	

	<b>Non-current assets</b>		
4.7	Receivables	8,133	11,169
4.8	Investments (equity accounted)	881	840
4.9	Other investments	181	181
4.10	Inventories	-	-
4.11	Exploration and evaluation expenditure capitalised (see para .71 of AASB 1022)	-	-
4.12	Development properties (+mining entities)	-	-
4.13	Other property, plant and equipment (net)	104,518	113,659
4.14	Intangibles (net)	248,510	265,040
4.15	Other (provide details if material)	11,943	42,922
	FITB	371	652
	Deferred Costs		
<b>4.16</b>	<b>Total non-current assets</b>	<b>374,537</b>	<b>434,463</b>
<b>4.17</b>	<b>Total assets</b>	<b>1,246,919</b>	<b>1,311,730</b>
	<b>Current liabilities</b>		
4.18	Payables	682,553	656,123
4.19	Interest bearing liabilities	34,314	6,036
4.20	Provisions	29,492	51,247
4.21	Other (provide details if material)	-	-
<b>4.22</b>	<b>Total current liabilities</b>	<b>746,359</b>	<b>713,406</b>
	<b>Non-current liabilities</b>		
4.23	Payables	-	-
4.24	Interest bearing liabilities	140,289	226,499
4.25	Provisions	16,637	17,821
4.26	Other (provide details if material)	-	-
<b>4.27</b>	<b>Total non-current liabilities</b>	<b>156,926</b>	<b>244,320</b>

4.28	Total liabilities	903,285	957,726
4.29	Net assets	343,634	354,004

### Consolidated balance sheet continued

	Equity			
4.30	Capital/contributed equity	514,404	562,357	
4.31	Reserves	12,672	12,550	
4.32	Retained profits (accumulated losses)	(183,442)	(220,903)	(2)
<b>4.33</b>	<b>Equity attributable to members of the parent entity</b>	<b>343,634</b>	<b>354,004</b>	
4.34	Outside equity interests in controlled entities	-	-	
<b>4.35</b>	<b>Total equity</b>	<b>343,634</b>	<b>354,004</b>	
4.36	Preference capital included as part of 4.33	-	156,704	

### Exploration and evaluation expenditure capitalised

To be completed only by entities with mining interests if amounts are material. Include all expenditure incurred regardless of whether written off directly against profit.

		Current period \$A'000	Previous corresponding period - \$A'000
5.1	Opening balance		
5.2	Expenditure incurred during current period		
5.3	Expenditure written off during current period		
5.4	Acquisitions, disposals, revaluation increments, etc.		
5.5	Expenditure transferred to Development Properties		

5.6	Closing balance as shown in the consolidated balance sheet (item 4.11)	NIL	NIL
-----	--	-----	-----

## Development properties

(To be completed only by entities with mining interests if amounts are material)

		Current period \$A'000	Previous corresponding Period - \$A'000
6.1	Opening balance		
6.2	Expenditure incurred during current period		
6.3	Expenditure transferred from exploration and evaluation		
6.4	Expenditure written off during current period		
6.5	Acquisitions, disposals, revaluation increments, etc.		
6.6	Expenditure transferred to mine properties		
6.7	Closing balance as shown in the consolidated balance sheet (item 4.12)	NIL	NIL

## Consolidated statement of cash flows

		Current period \$A'000	Previous corresponding period - \$A'000
	<b>Cash flows related to operating activities</b>		
7.1	Receipts from customers	6,626,135	6,103,980
7.2	Payments to suppliers and employees	(6,396,053)	(5,966,637)
7.3	Dividends received from associates	261	434
7.4	Other dividends received	-	1
7.5	Interest and other items of similar nature received	977	1,066
7.6	Interest and other costs of finance paid	(12,099)	(17,659)
7.7	Income taxes paid	(892)	(850)
7.8	Other (provide details if material)		

	Impact of abolition of Wholesale Sales Tax	-	(55,966)
	Goods and Services Tax Paid	(82,305)	(61,619)
<b>7.9</b>	<b>Net operating cash flows</b>	<b>136,024</b>	<b>2,750</b>
	<b>Cash flows related to investing activities</b>		
7.10	Payment for purchases of property, plant and equipment	(5,783)	(8,240)
7.11	Proceeds from sale of property, plant and equipment	17,466	5,853
7.12	Payment for purchases of equity investments	-	-
7.13	Proceeds from sale of equity investments	-	756
7.14	Loans to other entities	(20,759)	(122)
7.15	Loans repaid by other entities	8,162	108
7.16	Other (provide details if material)	4,356	17,072
	Proceeds on sale of retail stores	(2,072)	(7,302)
	Payment on acquisition of subsidiaries/business	69,000	-
	Proceeds on sale of Foodservice Business	-	(3,000)
	Other		
<b>7.17</b>	<b>Net investing cash flows</b>	<b>70,370</b>	<b>5,125</b>
	<b>Cash flows related to financing activities</b>		
7.18	Proceeds from issues of securities (shares, options, etc.)	6,895	529
7.19	Proceeds from borrowings	72,000	32,500
7.20	Repayment of borrowings	(132,000)	(47,500)
7.21	Dividends paid	(27,525)	(16,079)
7.22	Other (provide details if material)	-	(15)
	Share issue costs	(9,565)	(13,945)
	Repayments of Finance Lease Principal	(54,847)	-

	Buy back of Preference shares	4,415	-
	Proceeds in advance of share issue		
<b>7.23</b>	<b>Net financing cash flows</b>	<b>(140,627)</b>	<b>(44,510)</b>

### Consolidated statement of cash flows (cont)

7.24	<b>Net increase (decrease) in cash held</b>	<b>65,767</b>	<b>(36,635)</b>
7.25	Cash at beginning of period <i>(see Reconciliation of cash)</i>	17,567	54,428
7.26	Exchange rate adjustments to item 7.25.	122	(226)
<b>7.27</b>	<b>Cash at end of period</b> <i>(see Reconciliation of cash)</i>	<b>83,456</b>	<b>17,567</b>

### Non-cash financing and investing activities

*Details of financing and investing transactions which have had a material effect on consolidated assets and liabilities but did not involve cash flows are as follows. If an amount is quantified, show comparative amount.*

The economic entity has acquired property, plant & equipment by means of finance lease to the value of \$11,633,000 (2001 \$4,277,000). These additions are not reflected in the statement of cash flows

### Reconciliation of cash

Reconciliation of cash at the end of the period (as shown in the consolidated statement of cash flows) to the related items in the accounts is as follows.		Current period \$A'000	Previous Corresponding period - \$A'000
8.1	Cash on hand and at bank	83,456	17,567
8.2	Deposits at call	-	-
8.3	Bank overdraft	-	-
8.4	Other (provide details)	-	-
<b>8.5</b>	<b>Total cash at end of period (item 7.27)</b>	<b>83,456</b>	<b>17,567</b>

Ratios		Current period	Previous corresponding period
9.1	<b>Profit before tax / revenue</b>  Consolidated profit (loss) from ordinary activities before tax ( <i>item 1.5</i> ) as a percentage of revenue ( <i>item 1.1</i> )	1.44%	0.97%
9.2	<b>Profit after tax / equity interests</b>  Consolidated net profit (loss) from ordinary activities after tax attributable to members ( <i>item 1.9</i> ) as a percentage of equity (similarly attributable) at the end of the period ( <i>item 4.33</i> )	16.79%	9.24%

Earnings per security (EPS)		Current period	Previous corresponding period
10.1	Calculation of the following in accordance with <i>AASB 1027: Earnings per Share</i>		
	(a) Basic EPS	8.89¢	3.93¢
	(b) Diluted EPS (if materially different from (a))	Not Materially Different	2.70¢
	(c) Weighted average number of ordinary shares outstanding during the period used in the calculation of the Basic EPS	531,914,131	484,302,348

NTA backing		Current period	Previous corresponding period
<i>(see note 7)</i>			
11.1	Net tangible asset backing per ordinary security	15.74¢	(12.5)¢

### Details of specific receipts/outlays, revenues/ expenses

	Current period	Previous corresponding period - \$A'000

		\$A'000	
12.1	Interest revenue included in determining item 1.5	977	1,066
12.2	Interest revenue included in item 12.1 but not yet received (if material)	-	-
12.3	Interest costs excluded from borrowing costs, capitalised in asset values	1,433	1,535
12.4	Outlays (except those arising from the +acquisition of an existing business) capitalised in intangibles (if material)	-	-
12.5	Depreciation and amortisation (excluding amortisation of intangibles)	21,085	20,671
12.6	Other specific relevant items not shown in item 1.24(see note 15)		
	Exit from retail segment	-	17,290
	GST implementation costs	-	1,571
	Reorganisation expenses	-	3,286
	Disposal of John Lewis Foodservice Business	-	(15,636)

### Control gained over entities having material effect

13.1	Name of entity (or group of entities)	N/A
13.2	Consolidated profit (loss) from ordinary activities and extraordinary items after tax of the entity (or group of entities) since the date in the current period on which control was +acquired	\$
13.3	Date from which such profit has been calculated	
13.4	Profit (loss) from ordinary activities and extraordinary items after tax of the entity (or group of entities) for the whole of the previous corresponding period	\$

### Loss of control of entities having material effect

14.1	Name of entity (or group of entities)	N/A
------	---------------------------------------	-----

14.2	Consolidated profit (loss) from ordinary activities and extraordinary items after tax of the entity (or group of entities) for the current period to the date of loss of control	\$
14.3	Date to which the profit (loss) in item 14.2 has been calculated	
14.4	Consolidated profit (loss) from ordinary activities and extraordinary items after tax of the entity (or group of entities) while controlled during the whole of the previous corresponding period	\$
14.5	Contribution to consolidated profit (loss) from ordinary activities and extraordinary items from sale of interest leading to loss of control	\$

### Reports for industry and geographical segments

Information on the industry and geographical segments of the entity must be reported for the current period in accordance with AASB 1005: Financial Reporting by Segments. Because of the different structures employed by entities, a pro forma is not provided. Segment information should be completed separately and attached to this report. However, the following is the presentation adopted in the Appendices to AASB 1005 and indicates which amounts should agree with items included elsewhere in this report.

#### Segments

**Refer Appendix A**

Operating Revenue

Sales to customers outside the economic entity

Inter-segment sales

Unallocated revenue

Total revenue

Segment result

Unallocated expenses

Consolidated profit (loss) from ordinary activities before tax (equal to item 1.5)

Segment assets )

*Comparative data for segment assets should be as at the end of the previous corresponding period.*

Unallocated assets )

Total assets (equal to item 4.17) )

### Dividends (in the case of a trust, distributions)

15.1	Date the dividend (distribution) is payable	12 July 2002
15.2	Record date to determine entitlements to the dividend	28 June

	(distribution) (ie, on the basis of proper instruments of transfer received by 5.00 pm if +securities are not +CHES approved, or security holding balances established by 5.00 pm or such later time permitted by the SCH Business Rules if +securities are +CHES approved)	2002
15.3	If it is a final dividend, has it been declared?  <i>(Preliminary final report only)</i>	Yes

### Amount per security

		Amount per security	Franked amount per security at 30% tax	Amount per security of foreign source dividend
15.4	<i>(Preliminary final report only)</i>  Final dividend: Current year	3.0¢	3.0¢	-¢
15.5	Previous year	1.5¢	1.5¢	-¢
15.6	<i>(Half yearly and preliminary final reports)</i>  Interim dividend: Current year	2.0¢	2.0¢	-¢
15.7	Previous year	-¢	-¢	-¢

### Total dividend (distribution) per security (interim *plus* final)

*(Preliminary final report only)*

		Current year	Previous year
15.8	+Ordinary securities	5.0¢	1.5¢
15.9	Preference +securities	8.43¢	9.0¢

### Half yearly report - interim dividend (distribution) on all securities *or*

### Preliminary final report - final dividend (distribution) on all securities

		Current period \$A'000	Previous corresponding Period - \$A'000

15.10	+Ordinary securities	18,126	7,276
15.11	Preference +securities	-	-
15.12	Other equity instruments	-	-
<b>15.13</b>	<b>Total</b>	<b>18,126</b>	<b>7,276</b>

The +dividend or distribution plans shown below are in operation.	
None	
The last date(s) for receipt of election notices for the +dividend or distribution plans	N/A
Any other disclosures in relation to dividends (distributions)	
None	

### Details of aggregate share of profits (losses) of associates and joint venture entities

		Current period \$A'000	Previous corresponding period - \$A'000
16.1	Profit (loss) from ordinary activities before income tax	871	716
16.2	Income tax on ordinary activities	-	-
<b>16.3</b>	<b>Profit (loss) from ordinary activities after income tax</b>	<b>871</b>	<b>716</b>
16.4	Extraordinary items net of tax	-	-
<b>16.5</b>	<b>Net profit (loss)</b>	<b>871</b>	<b>716</b>
16.6	Outside +equity interests	(457)	(358)
<b>16.7</b>	<b>Net profit (loss) attributable to members</b>	<b>414</b>	<b>358</b>

### Material interests in entities which are not controlled entities

The economic entity has an interest (that is material to it) in the following entities. If the interest was acquired or disposed of during either the current or previous corresponding period, indicate date of acquisition ("from xx/xx/xx") or disposal ("to xx/xx/xx").

Name of entity	Percentage of ownership interest held at end of period or date of disposal		Contribution to net profit (loss) (item 1.9)	
	Current period	Previous corresponding period	Current period - \$A'000	Previous corresponding period- \$A'000
<b>17.1 Equity accounted associates and joint venture entities</b>				
Produce Traders Trust	40%	50%	414	358
<b>17.2 Total</b>			414	358
17.3 Other material interests				
<b>17.4 Total</b>				

### Issued and quoted securities at end of current period

Description includes rate of interest and any redemption or conversion rights together with prices and dates.

Category of securities		Total number	Number quoted	Issue price per security (see note 14) (cents)	As (
<b>18.1</b>	<b>Preference securities (description)</b>	Nil	Nil		
18.2	Changes during current period  (a) Increases through issues  (b) Decreases through returns of capital, buybacks, redemptions	151,761,855	151,761,855		
<b>18.3</b>	<b>+Ordinary</b>	604,199,148	604,199,148		

	securities			
18.4	Changes during current period			
	a. Increases through issues	3,000,000	3,000,000	\$0.90
		3,000,000	3,000,000	\$1.20
		1,350,430	1,350,430	\$0.44
		111,761,855	111,761,855	N/A
	Conversion of Pref Shares			
	(b) Decreases through returns of capital, buybacks			
18.5	+ Convertible debt securities (description and conversion factor)			
18.6	Changes during current period			
	a. Increases through issues			
	b. Decreases through securities matured, converted			

18.7	Options (description and conversion factor)		Exercise price	Ex D (if
		14,615,500	\$0.44	26/
		1,450,000	\$0.54	1/1
		4,706,000	\$0.431	11/

		223,000	\$0.431	25/
		40,000	\$0.431	15/
		3,000,000	\$0.90	31/
		3,000,000	\$1.20	31/
18.8	Issued during current period	12,397,150	\$1.538	25
		3,400,000	\$1.656	14
18.9	Exercised during current period		\$0.90	31/
		3,000,000	\$1.20	31/
		3,000,000	\$0.44	26/
		1,350,160		
18.10	Expired during current period			
18.11	Debentures (totals only)			
18.12	Unsecured notes (totals only)			

**Comments by directors**

Comments on the following matters are required by ASX or, in relation to the half yearly report, by AASB 1029: Half-Year Accounts and Consolidated Accounts. The comments do not take the place of the directors' report and statement (as required by the Corporations Act) and may be incorporated into the directors' report and statement. For both half yearly and preliminary final reports, if there are no comments in a section, state NIL. If there is insufficient space to comment, attach notes to this report.

**Basis of accounts preparation**

If this report is a half yearly report, it is a general purpose financial report prepared in accordance with the listing rules and AASB 1029: Half-Year Accounts and Consolidated Accounts. It should be read in conjunction with the last \*annual report and any announcements to the market made by the entity during the period. [Delete if preliminary final statement.]

Material factors affecting the revenues and expenses of the economic entity for the current period

A description of each event since the end of the current period which has had a material effect and is not related to matters already reported, with financial effect quantified (if possible)

None

Franking credits available and prospects for paying fully or partly franked dividends for at least the next year
<b>\$124,155,895 Franking Credits available for use on the payment of dividends</b>
Changes in accounting policies since the last annual report are disclosed as follows.  <i>(Disclose changes in the half yearly report in accordance with AASB 1029: Half Year Accounts and Consolidated Accounts. Disclose changes in the preliminary final report in accordance with AASB 1001: Accounting Policies Disclosure.)</i>
As per AASB 1041 "Revaluation of Non Current Assets" Management have adopted the cost basis and under the transitional provisions, have deemed previously revalued amounts of Land & Buildings and Plant & Equipment to represent the cost of the asset.

### Additional disclosure for trusts

19.1	Number of units held by the management company or responsible entity or their related parties.	N/A
19.2	A statement of the fees and commissions payable to the management company or responsible entity.  Identify: <ul style="list-style-type: none"> <li>● initial service charges</li> <li>● management fees</li> <li>● other fees</li> </ul>	N/A

### Annual meeting

*(Preliminary final report only)*

The annual meeting will be held as follows:	
Place	Westin Hotel Sydney

Date	4 September, 2002
Time	2pm
Approximate date the <sup>+</sup> annual report will be available	17 <sup>th</sup> July

## Compliance statement

1 This report has been prepared under accounting policies which comply with accounting standards as defined in the Corporations Act or other standards acceptable to ASX (see note 12).

Identify other standards used	None
-------------------------------	------

2 This report, and the <sup>+</sup>accounts upon which the report is based (if separate), use the same accounting policies.

3 This report does give a true and fair view of the matters disclosed (see note 2).

4 This report is based on <sup>+</sup>accounts to which one of the following applies.

*(Tick one)*

The <sup>+</sup>accounts have been audited.

The <sup>+</sup>accounts have been subject to review.



The <sup>+</sup>accounts are in the process of being audited or subject to review.

The <sup>+</sup>accounts have *not* yet been audited or reviewed.

5 If the audit report or review by the auditor is not attached, details of any qualifications are attached/will follow immediately they are available\* *(delete one)*. *(Half yearly report only - the audit report or review by the auditor must be attached to this report if this report is to satisfy the requirements of the Corporations Act.)*

6 The entity has a formally constituted audit committee.

Sign here: ..... Date: .....

(Director/Company Secretary)

Print name: .....

## Notes

**1. For announcement to the market** The percentage changes referred to in this section are the percentage changes calculated by comparing the current period's figures with those for the previous corresponding period. Do not show percentage changes if the change is from profit to loss or loss to profit, but still show whether the change was up or down. If changes in accounting policies or procedures have had a material effect on reported figures, do not show either directional or percentage changes in profits. Explain the reason for the omissions in the note at the end of the announcement section.

**2. True and fair view** If this report does not give a true and fair view of a matter (for example, because compliance with an Accounting Standard is required) the entity must attach a note providing additional information and explanations to give a true and fair view.

### **3. Consolidated profit and loss account**

Item 1.1 The definition of "revenue" and an explanation of "ordinary activities" are set out in *AASB 1004: Revenue*, and *AASB 1018: Statement of financial performance*.

Item 1.6 This item refers to the total tax attributable to the amount shown in item 1.5. Tax includes income tax and capital gains tax (if any) but excludes taxes treated as expenses from ordinary activities (eg, fringe benefits tax).

**4. Income tax** If the amount provided for income tax in this report differs (or would differ but for compensatory items) by more than 15% from the amount of income tax *prima facie* payable on the profit before tax, the entity must explain in a note the major items responsible for the difference and their amounts.

### **5. Consolidated balance sheet**

**Format** The format of the consolidated balance sheet should be followed as closely as possible. However, additional items may be added if greater clarity of exposition will be achieved, provided the disclosure still meets the requirements of *AASB 1029: Half-Year Accounts and Consolidated Accounts*, and *AASB 1040: Statement of Financial Position*. Banking institutions, trusts and financial institutions identified in an ASIC Class Order dated 2 September 1997 may substitute a clear liquidity ranking for the Current/Non-Current classification.

**Basis of revaluation** If there has been a material revaluation of non-current assets (including investments) since the last <sup>+</sup>annual report, the entity must describe the basis of revaluation adopted. The description must meet the requirements of *AASB 1010: Accounting for the Revaluation of Non-Current Assets*. If the entity has adopted a procedure of regular revaluation, the basis for which has been disclosed and has not changed, no additional disclosure is required. Trusts should also note paragraph 10 of *AASB 1029* and paragraph 11 of *AASB 1030: Application of Accounting Standards etc.*

**6. Consolidated statement of cash flows** For definitions of "cash" and other terms used in this report see *AASB 1026: Statement of Cash Flows*. Entities should follow the form as closely as possible, but variations are permitted if the directors (in the case of a trust, the management company) believe that this presentation is inappropriate. However, the presentation adopted must meet the requirements of *AASB 1026*. <sup>+</sup>Mining exploration entities may use the form of cash flow statement in Appendix 5B.

7. **Net tangible asset backing** Net tangible assets are determined by deducting from total tangible assets all claims on those assets ranking ahead of the ordinary securities (ie, all liabilities, preference shares, outside equity interests etc). Mining entities are *not* required to state a net tangible asset backing per ordinary security.

8. **Gain and loss of control over entities** The gain or loss must be disclosed if it has a material effect on the accounts. Details must include the contribution for each gain or loss that increased or decreased the entity's consolidated profit (loss) from ordinary activities and extraordinary items after tax by more than 5% compared to the previous corresponding period.

9. **Rounding of figures** This report anticipates that the information required is given to the nearest \$1,000. However, an entity may report exact figures, if the \$A'000 headings are amended. If an entity qualifies under ASIC Class Order 98/0100 dated 10 July 1998, it may report to the nearest million dollars, or to the nearest \$100,000, if the \$A'000 headings are amended.

10. **Comparative figures** Comparative figures are the unadjusted figures from the previous corresponding period. However, if there is a lack of comparability, a note explaining the position should be attached.

11. **Additional information** An entity may disclose additional information about any matter, and must do so if the information is material to an understanding of the reports. The information may be an expansion of the material contained in this report, or contained in a note attached to the report. The requirement under the listing rules for an entity to complete this report does not prevent the entity issuing reports more frequently. Additional material lodged with the ASIC under the Corporations Act must also be given to ASX. For example, a directors' report and declaration, if lodged with the ASIC, must be given to ASX.

12. **Accounting Standards** ASX will accept, for example, the use of International Accounting Standards for foreign entities. If the standards used do not address a topic, the Australian standard on that topic (if one) must be complied with.

13. **Corporations Act financial statements** As at 1/7/96, this report may be able to be used by an entity required to comply with the Corporations Act as part of its half-year financial statements if prepared in accordance with Australian Accounting Standards.

14. **Issued and quoted securities** The issue price and amount paid up is not required in items 18.1 and 18.3 for fully paid securities.

15. **Relevant Items** AASB 1018 requires the separate disclosure of specific revenues and expenses which are not extraordinary but which are of a size, nature or incidence that disclosure is *relevant* in explaining the financial performance of the reporting entity. the term "relevance" is defined in AASB 1018. For foreign entities, there are similar requirements in other accounting standards normally accepted by ASX.

16. **\$ Dollars** If reporting is not in A\$, all references to \$A must be changed to the reporting currency. If reporting is not in thousands of dollars, all references to "000" must be changed to the reporting value.

## **Segment Information Appendix A**

	Food Distribution		Food Services	
	30 Apr 2002	30 Apr 2002		30 Apr 2002
Sales to customers		3,938,901	315,479	
Inter-segment sales		374,937	3,028	
Unallocated Revenue		-	-	
<b>Total Revenue</b>		4,313,838	2,035,979	
Segment Results		88,225	28,858	
Unallocated Expenses *				
<b>Operating profit before tax</b>				
Segment Assets		-	72,721	
Unallocated Assets				
<b>Total Assets</b>				1

- Unallocated expenses include Interest, Amortisation, Exit from retail segment, GST implementation costs, re organisation expenses and net corporate

overheads which are not attributable to a particular segment.

- Unallocated Assets include Corporate assets

# Appendix 3B

## New issue announcement, application for quotation of additional securities and agreement

RECEIVED

2004 MAY 11 A 9:34

OFFICE OF INTERNATIONAL  
CORPORATE FINANCE

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX property and may be made public.

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002.

Name of entity	ABN
Metcash Trading Limited	61 000 031 569

We (the entity) give ASX the following information.

### Part 1 - All issues

You must complete the relevant sections (attach sheets if there is not enough space).

1	+Class of +securities issued or to be issued	ORDINARY
2	Number of +securities issued or to be issued (if known) or maximum number which may be issued	3,435,300
3	Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion)	FULLY PAID ORDINARY SHARES
4	<p>Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?</p> <p>If the additional securities do not rank equally, please state:</p> <ul style="list-style-type: none"> <li>● the date from which they do</li> <li>● the extent to which they</li> </ul>	YES

	<p>participate for the next dividend, (in the case of a trust, distribution) or interest payment</p> <ul style="list-style-type: none"> <li>the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>		
5	Issue price or consideration	\$1.48	
6	<p>Purpose of the issue</p> <p>(If issued as consideration for the acquisition of assets, clearly identify those assets)</p>	Issued to eligible customers of Customer Share Incentive Scheme, Tranche B and Customers Outside the Ambit of the Customer Share Incentive Scheme.	
7	<p>Dates of entering +securities into uncertificated holdings or despatch of certificates</p>	7 <sup>th</sup> May 2002	
		Number	+Class
8	<p>Number and +class of all +securities quoted on ASX (including the securities in clause 2 if applicable)</p>	607,634,678	ORDINARY (MTT)
		Number	+Class
9	<p>Number and +class of all +securities not quoted on ASX (including the securities in clause 2 if applicable)</p>	19,539,640	OPTIONS (MTTAI)
10	<p>Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)</p>	WILL RANK EQUALLY WITH EXISTING ORDINARY SHARES	

## Part 2 - Bonus issue or pro rata issue

11	Is security holder approval required?	
12	Is the issue renounceable or non-renounceable?	
13	Ratio in which the +securities will be offered	
14	+Class of +securities to which the offer relates	
15	+Record date to determine entitlements	
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	
17	Policy for deciding entitlements in relation to fractions	
18	Names of countries in which the entity has +security holders who will not be sent new issue documents  Note: Security holders must be told how their entitlements are to be dealt with.  Cross reference: rule 7.7.	
19	Closing date for receipt of acceptances or renunciations	

20	Names of any underwriters	
21	Amount of any underwriting fee or commission	
22	Names of any brokers to the issue	
23	Fee or commission payable to the broker to the issue	
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of +security holders	
25	If the issue is contingent on +security holders' approval, the date of the meeting	
26	Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled	
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	
28	Date rights trading will begin (if applicable)	
29	Date rights trading will end (if applicable)	
30	How do +security holders sell their entitlements <i>in full</i> through a broker?	
31	How do +security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	

--	--	--

32	How do +security holders dispose of their entitlements (except by sale through a broker)?	
33	+Despatch date	

## Part 3 - Quotation of securities

*You need only complete this section if you are applying for quotation of securities*

34 Type of securities

*(tick one)*

(a)  Securities described in Part 1

(b) All other securities

Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

### Entities that have ticked box 34(a)

#### Additional securities forming a new class of securities

*(If the additional securities do not form a new class, go to 43)*

*Tick to indicate you are providing the information or documents*

35 If the +securities are +equity securities, the names of the 20 largest holders of the additional +securities, and the number and percentage of additional +securities held by those holders

36 If the +securities are +equity securities, a distribution schedule of the additional +securities setting out the number of holders in the categories

1 - 1,000

1,001 - 5,000

5,001 - 10,000

10,001 - 100,000

100,001 and over

37 A copy of any trust deed for the additional +securities

(now go to 43)

**Entities that have ticked box 34(b)**

38	Number of securities for which +quotation is sought		
39	Class of +securities for which quotation is sought		
40	<p>Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?</p> <p>If the additional securities do not rank equally, please state:</p> <ul style="list-style-type: none"> <li>● the date from which they do</li> <li>● the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>● the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>		
41	<p>Reason for request for quotation now</p> <p>Example: In the case of restricted securities, end of restriction period</p> <p>(if issued upon conversion of another security, clearly identify that other security)</p>		
		Number	+Class
42	Number and +class of all +securities quoted on ASX (including the securities in clause 38)		

(now go to 43)

**All entities**

**Fees**

43 Payment method (tick one)

Cheque attached

Electronic payment made

Note: Payment may be made electronically if Appendix 3B is given to ASX electronically at the same time.

Periodic payment as agreed with the home branch has been arranged

Note: Arrangements can be made for employee incentive schemes that involve frequent issues of securities.

## Quotation agreement

1 +Quotation of our additional +securities is in ASX's absolute discretion. ASX may quote the +securities on any conditions it decides.

2 We warrant the following to ASX.

- The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
- There is no reason why those +securities should not be granted +quotation.
- An offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the +securities be quoted.
- We warrant that if confirmation is required under section 1017F of the Corporations Act in relation to the +securities to be quoted, it has been provided at the time that we request that the +securities be quoted.
- If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.

3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.

4 We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before +quotation of the +securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here: ..... Date: 8<sup>TH</sup> MAY 2002

(~~Director~~/Company secretary)

Print name: JOHN RANDALL.....

== == == == ==

RECEIVED

## Appendix 3B

2004 MAY 11 A 9: 24

OFFICE OF INFORMATION  
CORPORATE FINANCE

**New issue announcement,  
application for quotation of additional securities  
and agreement**

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX property and may be made public.

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002.

Name of entity	ABN
Metcash Trading Limited	61 000 031 569

We (the entity) give ASX the following information.

## Part 1 - All issues

You must complete the relevant sections (attach sheets if there is not enough space).

1	+Class of +securities issued or to be issued	ORDINARY
2	Number of +securities issued or to be issued (if known) or maximum number which may be issued	617,960
3	Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion)	FULLY PAID ORDINARY SHARES
4	<p>Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?</p> <p>If the additional securities do not rank equally, please state:</p> <ul style="list-style-type: none"> <li>• the date from which they do</li> <li>• the extent to which they participate for the next</li> </ul>	YES

	<p>dividend, (in the case of a trust, distribution) or interest payment</p> <ul style="list-style-type: none"> <li>the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>		
5	Issue price or consideration	\$0.44	
6	<p>Purpose of the issue</p> <p>(If issued as consideration for the acquisition of assets, clearly identify those assets)</p>	EXERCISE OF OPTIONS	
7	<p>Dates of entering of securities into uncertificated holdings or despatch of certificates</p>	11 <sup>th</sup> April, 2002	
		Number	+Class
8	<p>Number and +class of all securities quoted on ASX (including the securities in clause 2 if applicable)</p>	604,199,078	ORDINARY (MTT)
		Number	+Class
9	<p>Number and +class of all securities not quoted on ASX (including the securities in clause 2 if applicable)</p>	19,539,718	OPTIONS (MTTAI)
10	<p>Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)</p>	WILL RANK EQUALLY WITH EXISTING ORDINARY SHARES	

## Part 2 - Bonus issue or pro rata issue

11	Is security holder approval required?	
12	Is the issue renounceable or non-renounceable?	
13	Ratio in which the +securities will be offered	
14	+Class of +securities to which the offer relates	
15	+Record date to determine entitlements	
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	
17	Policy for deciding entitlements in relation to fractions	
18	Names of countries in which the entity has +security holders who will not be sent new issue documents  Note: Security holders must be told how their entitlements are to be dealt with.  Cross reference: rule 7.7.	
19	Closing date for receipt of acceptances or renunciations	
20	Names of any underwriters	
21	Amount of any underwriting fee or commission	
22	Names of any brokers to the issue	
23	Fee or commission payable to the broker to the issue	
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of +security holders	
25	If the issue is contingent on +security holders' approval, the date of the meeting	
26	Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled	
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	
28	Date rights trading will begin (if applicable)	
29	Date rights trading will end (if applicable)	
30	How do +security holders sell their entitlements <i>in full</i> through a broker?	
31	How do +security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	
32	How do +security holders dispose of their entitlements (except by sale through a broker)?	
33	+Despatch date	

## Part 3 - Quotation of securities

*You need only complete this section if you are applying for quotation of securities*

34 Type of securities

*(tick one)*

(a)  Securities described in Part 1

(b) All other securities

Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

### Entities that have ticked box 34(a)

#### Additional securities forming a new class of securities

*(If the additional securities do not form a new class, go to 43)*

*Tick to indicate you are providing the information or documents*

35 If the +securities are +equity securities, the names of the 20 largest holders of the additional +securities, and the number and percentage of additional +securities held by those holders

36 If the +securities are +equity securities, a distribution schedule of the additional +securities setting out the number of holders in the categories

1 - 1,000

1,001 - 5,000

5,001 - 10,000

10,001 - 100,000

100,001 and over

37 A copy of any trust deed for the additional +securities

*(now go to 43)*

### Entities that have ticked box 34(b)

38	Number of securities for which +quotation is sought	
----	---	--

39	Class of +securities for which quotation is sought		
40	<p>Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?</p> <p>If the additional securities do not rank equally, please state:</p> <ul style="list-style-type: none"> <li>● the date from which they do</li> <li>● the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>● the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>		
41	<p>Reason for request for quotation now</p> <p>Example: In the case of restricted securities, end of restriction period</p> <p>(if issued upon conversion of another security, clearly identify that other security)</p>		
		Number	+Class
42	Number and +class of all +securities quoted on ASX (including the securities in clause 38)		

(now go to 43)

**All entities**

**Fees**

43 Payment method (tick one)

Cheque attached

Electronic payment made

Note: Payment may be made electronically if Appendix 3B is given to ASX electronically at the same time.

Periodic payment as agreed with the home branch has been arranged

Note: Arrangements can be made for employee incentive schemes that involve frequent issues of securities.

**Quotation agreement**

1 +Quotation of our additional +securities is in ASX's absolute discretion. ASX may quote the +securities on any conditions it decides.

2 We warrant the following to ASX.

- The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
- There is no reason why those +securities should not be granted +quotation.
- An offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the +securities be quoted.
- We warrant that if confirmation is required under section 1017F of the Corporations Act in relation to the +securities to be quoted, it has been provided at the time that we request that the +securities be quoted.
- If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.

3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.

4 We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before +quotation of the +securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here: ..... Date: 17<sup>th</sup> April 2002

(Director/Company Secretary)

Print name: JOHN RANDALL.....

== == == == ==



METCASH TRADING LIMITED  
ABN 61 000 031 569

4 NEWINGTON ROAD  
SILVERWATER  
NSW 2128 AUSTRALIA

PO BOX 6226  
SILVERWATER BUSINESS CENTRE  
NSW 1811 AUSTRALIA

PHONE: 02 9741 3000  
FAX: 02 9741 3399  
WEB: [www.metcash.com](http://www.metcash.com)

**Media Release: 16<sup>th</sup> April 2002**

## **Metcash Trading Limited Announces Major Expansion Of Its Distribution and Supply Operations**

Mr. Andrew Reitzer, Chief Executive Officer of Metcash Trading Limited, today announced a significant expansion of its distribution operations, signing a supply agreement with the fast growing FoodWorks Supermarket Group.

The 10-year agreement, with Foodworks having the right of review after 5 years, is expected to contribute \$180 million in revenue to Metcash Trading's IGA Distribution and ALM business divisions in the first year, with supplies including groceries; liquor and general merchandise products to commence on September 1, 2002.

The largest of Metcash Trading's four operating divisions, IGA Distribution, will create two parallel independent retailer systems:

1. IGA (the Independent Grocers of Australia) - the Metcash owned brand with an integrated warehouse distribution and retail marketing system supplying about 1,100 IGA stores across Australia;
2. Foodworks, a retailer owned and marketed brand, initially covering more than 90 stores in Victoria and Southern NSW with turnover of more than \$450 million a year, to be supplied by IGA Distribution.

The winning of the contract is an important component in Metcash's strategy to be the champion of the Independent Retailers across Australia.

Mr Reitzer said, "This is a significant win for us and will also derive major benefits for Foodworks' retailers. With the two supply streams under one warehouse distribution system, we will both gain additional economies of scale, especially through the implementation of new technology, which will cater for the growth of the two supermarket chains".

He added, "Foodworks retailers will gain state of the art technology and distribution support necessary to grow nationally, while Metcash will extract further volume-based productivity gains from its distribution systems. As a consequence of the addition of a parallel system for independent retailers, 'unbanned' IGA Distribution customers are provided with an opportunity to join a retail banner,".

Foodworks' Chief Executive Officer, Mr Peter Noble, said, "Our agreement with Metcash is a long-term tenure that provides Foodworks with superior business functionality to that presently on offer from AIW".

IGA Distribution continues to experience stronger sales and market share on the back of the acquisition by independent owners of Franklins' stores and continuing resilience in food and liquor sales nationally.

Mr Reitzer concluded, "IGA Distribution is now firmly established in the minds of customers and suppliers as one of the three major players in the grocery retail market and the Foodworks contract continues to build our presence as a very significant, independent force in the market".

**For Further Information:**

Andrew Reitzer	Tim Allerton
Metcash	City Public
Trading Ltd	Relations
(02) 9741 3060	(02) 9281 7272
	0412 715 707



15<sup>th</sup> April 2002

Ms Amy Mahony  
Australian Stock Exchange Limited  
Level 10  
20 Bridge Street  
Sydney NSW 2000

**VIA FACSIMILE (02) 9241 7620**

**No. of pages Incl. Cover Page: 1**

Dear Ms Mahony

**Re: Trading Halt**

Metcash Trading Limited requests a halt on trading on its ordinary shares (MTT) until 11.00 am, Tuesday 16<sup>th</sup> April 2002.

Metcash is currently involved in confidential negotiations of a price sensitive nature, which are expected to be completed on the morning of Tuesday 16<sup>th</sup> April.

A trading halt is requested in case details of the arrangements become public knowledge before completion of the agreement and Metcash Trading Limited's consequent announcement to the ASX.

The company is not aware of any reason why the trading halt should not be granted.

Yours faithfully

John Randall  
Company Secretary

4 April 2002

Dear Valued Customer

We recently forwarded to you an offer to acquire ordinary shares in Metcash Trading Limited at \$1.48 per share, a 10% discount on the weighted average price the shares traded for during January this year.

As stated in the prospectus, the closing date of the offer is 5.00pm, 10 April 2002.

We appreciate that our share offer timetable runs over the key Easter trading period, and you will have been focused on your customers and operations over this time.

Accordingly, to ensure you are able to take advantage of the opportunity to acquire Metcash shares at this price, the Board have decided to extend the closing date of the offer until 5:00pm Friday 26 April 2002.

We hope that you will accept this offer which has been provided to reward our customers for their past loyalty and provide an incentive to strengthen our relationships.

Yours sincerely

Andrew Reitzer  
Chief Executive Officer

4 April 2002

Dear Valued Customer

We recently forwarded to you an offer to acquire ordinary shares in Metcash Trading Limited at \$1.48 per share, a 10% discount on the weighted average price the shares traded for during January this year.

As stated in the prospectus, the closing date of the offer is 5.00pm, 10 April 2002.

We appreciate that our share offer timetable runs over the key Easter trading period, and you will have been focused on your customers and operations over this time.

Accordingly, to ensure you are able to take advantage of the opportunity to acquire Metcash shares at this price, the Board have decided to extend the closing date of the offer until 5:00pm Friday 26 April 2002.

We hope that you will accept this offer which has been provided to reward our customers for their past loyalty and provide an incentive to strengthen our relationships.

Yours sincerely

Andrew Reitzer  
Chief Executive Officer

14 March 2002

RECEIVED

2004 MAY 11 A 9 34

OFFICE OF INTERNATIONAL  
CORPORATE FINANCE

Ms Amy Mahony  
Australian Stock Exchange Limited  
Level 10  
20 Bridge Street  
Sydney NSW 2000

**VIA FACSIMILE 1300 300 021**

**No. of pages Incl. Cover Page:**

Dear Amy

**Re: Customer Share Incentive Scheme**

I have attached a copy of each Prospectus mailed to eligible customers of the above scheme yesterday.

Yours faithfully

John Randall

Company Secretary



12<sup>th</sup> March 2002

Company Announcements Officer  
Australian Stock Exchange Limited  
Level 10

20 Bridge Street  
Sydney NSW 2000

**VIA FACSIMILE 1300 300 021**

**No. of pages Incl. Cover Page:**

Dear Sir/Madam

**Re: Employee Options (MTTAI)**

Please be advised that Metcash Trading Limited have cancelled 2,544,400 Employee Options (ASX Code MTTAI). The number of Employee Options remaining is 20,890,000.

Yours faithfully

John Randall  
Company Secretary

Rule 3.8A

Rule 2.7, 3.10.3, 3.10.4, 3.10.5

## Appendix 3B

### New issue announcement, application for quotation of additional securities and agreement

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001.

Name of entity	ABN
<b>METCASH TRADING LIMITED</b>	<b>61 000 031 569</b>

We (the entity) give ASX the following information.

#### Part 1 - All issues

*You must complete the relevant sections (attach sheets if there is not enough space).*

1	+Class of +securities issued or to be issued	1. Tranche B Prospectus Ordinary 2. Additional Customer Prospectus Ordinary
2	Number of +securities issued or to be issued (if known) or maximum number which may be issued	1. Tranche B Prospectus 1,357,000 (Maximum number) 2. Additional Customer Prospectus 9,590,000 (Maximum number)
3	Principal terms of the +securities (eg, if	1. Tranche B Prospectus

	<p>options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion)</p>	<p>Voluntary escrow condition applies to 1,357,000 ordinary shares and expires on date one year after issue</p> <p>2. Additional Customer Prospectus</p> <p>Voluntary escrow condition applies to 9,590,000 ordinary shares and expires on date one year after issue</p>
4	<p>Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?</p> <p>If the additional securities do not rank equally, please state:</p> <ul style="list-style-type: none"> <li>• the date from which they do</li> <li>• the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>• the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>	<p>1. Tranche B Prospectus</p> <p>YES</p> <p>2. Additional Customer Prospectus</p> <p>YES</p>
5	<p>Issue price or consideration</p>	<p>1. Tranche B Prospectus</p> <p>\$1.48</p> <p>2. Additional Customer Prospectus</p> <p>\$1.48</p>
6	<p>Purpose of the issue</p> <p>(If issued as consideration for the acquisition of assets, clearly identify those assets)</p>	<p>1. Tranche B Prospectus</p> <p>To reward valued customers for the loyalty they have displayed towards the company to further strengthen the company relationship with them in accordance with Customer Share Incentive Scheme</p> <p>2. Additional Customer Prospectus</p> <p>To reward valued customers for the loyalty they have displayed towards the company to further strengthen the company relationship with them</p>

7	Dates of entering +securities into uncertificated holdings or despatch of certificates	To be advised	
		Number	+Class
8	Number and +class of all +securities quoted on ASX (including the securities in clause 2 if applicable)	613,795,718 (Maximum number)	ORDINARY
		Number	+Class
9	Number and +class of all +securities not quoted on ASX (including the securities in clause 2 if applicable)	24,434,500	OPTIONS (MTTA)
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)	N/A	

### Part 2 - Bonus issue or pro rata issue

11	Is security holder approval required?	N/A
12	Is the issue renounceable or non-renounceable?	N/A
13	Ratio in which the +securities will be offered	N/A
14	+Class of +securities to which the offer relates	N/A
15	+Record date to determine entitlements	N/A
16	Will holdings on different registers (or subregisters)	N/A

	be aggregated for calculating entitlements?	
17	Policy for deciding entitlements in relation to fractions	N/A
18	Names of countries in which the entity has <sup>+</sup> security holders who will not be sent new issue documents  Note: Security holders must be told how their entitlements are to be dealt with.  Cross reference: rule 7.7.	N/A
19	Closing date for receipt of acceptances or renunciations	N/A
20	Names of any underwriters	N/A
21	Amount of any underwriting fee or commission	N/A
22	Names of any brokers to the issue	N/A
23	Fee or commission payable to the broker to the issue	N/A
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of <sup>+</sup> security holders	N/A
25	If the issue is contingent on <sup>+</sup> security holders' approval, the date of the meeting	N/A
26	Date entitlement and acceptance form and prospectus will be sent to persons entitled	N/A
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	N/A
28	Date rights trading will begin (if applicable)	N/A
29	Date rights trading will end (if applicable)	N/A
30	How do <sup>+</sup> security holders sell their entitlements <i>in full</i> through a broker?	N/A
31	How do <sup>+</sup> security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	N/A
32	How do <sup>+</sup> security holders dispose of their entitlements (except by sale through a broker)?	N/A
33	<sup>+</sup> Despatch date	N/A

**Part 3 - Quotation of securities**

*You need only complete this section if you are applying for quotation of securities*

34 Type of securities

*(tick one)*

(a)  Securities described in Part 1

(b)  All other securities

Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

**Entities that have ticked box 34(a)**

**Additional securities forming a new class of securities**

*(If the additional securities do not form a new class, go to 43)*

*Tick to indicate you are providing the information or documents*

35  If the +securities are +equity securities, the names of the 20 largest holders of the additional +securities, and the number and percentage of additional +securities held by those holders

36  If the +securities are +equity securities, a distribution schedule of the additional +securities setting out the number of holders in the categories

1 - 1,000  
1,001 - 5,000  
5,001 - 10,000  
10,001 - 100,000  
100,001 and over

37  A copy of any trust deed for the additional +securities

*(now go to 43)*

**Entities that have ticked box 34(b)**



38	Number of securities for which +quotation is sought		
39	Class of +securities for which quotation is sought		
40	Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?  If the additional securities do not rank equally, please state: <ul style="list-style-type: none"> <li>• the date from which they do</li> <li>• the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>• the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>		
41	Reason for request for quotation now  Example: In the case of restricted securities, end of restriction period  (if issued upon conversion of another security, clearly identify that other security)		
		Number	+Clas
42	Number and +class of all +securities quoted on ASX ( <i>including</i> the securities in clause 38)		

(now go to 43)

### All entities

### Fees

43 Payment method (tick one)

- Cheque attached
- Electronic payment made

Note: Payment may be made electronically if Appendix 3B is given to ASX electronically at the same time.

- Periodic payment as agreed with the home branch has been arranged

Note: Arrangements can be made for employee incentive schemes that involve frequent issues of securities.

**Quotation agreement**

1 +Quotation of our additional +securities is in ASX’s absolute discretion. ASX may quote the +securities on any conditions it decides.

2 We warrant the following to ASX.

- o The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
- o There is no reason why those +securities should not be granted +quotation.
- o An offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- o Section 724 of the Corporations Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under section 737 or 738 of the Corporations Act at the time that we request that the +securities be quoted.

3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.

4 We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before +quotation of the +securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here: ..... Date:20<sup>th</sup> February 2002

(~~Director~~/Company Secretary)

Print name: John Randall

== == == == ==

RECEIVED

# Appendix 3B

## New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX property and may be made public.

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000.

Name of entity	ACN, ARBN or ARSN
METCASH TRADING LIMITED	000 031 569

We (the entity) give ASX the following information.

### Part 1 - All issues

You must complete the relevant sections (attach sheets if there is not enough space).

1	+Class of +securities issued or to be issued	ORDINARY
2	Number of +securities issued or to be issued (if known) or maximum number which may be issued	1,000,000
3	Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion)	FULLY PAID ORDINARY SHARES
4	Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?  If the additional securities do not rank equally, please state:  <ul style="list-style-type: none"> <li>the date from which they do</li> <li>the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>	YES

5	Issue price or consideration	\$1.20	
6	Purpose of the issue  (If issued as consideration for the acquisition of assets, clearly identify those assets)	EXERCISE OF OPTIONS	
7	Dates of entering +securities into uncertificated holdings or despatch of certificates	19 <sup>th</sup> February 2002	
		Number	+Class
8	Number and +class of all +securities quoted on ASX ( <i>including</i> the securities in clause 2 if applicable)	602,848,718	ORDINARY (MTT)
		Number	+Class
9	Number and +class of all +securities not quoted on ASX ( <i>including</i> the securities in clause 2 if applicable)	24,434,500	OPTIONS (MTTAI)
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)	WILL RANK EQUALLY WITH EXISTING ORDINARY SHARES	

## Part 2 - Bonus issue or pro rata issue

11	Is security holder approval required?	
12	Is the issue renounceable or non-renounceable?	
13	Ratio in which the +securities will be offered	
14	+Class of +securities to which the offer relates	
15	+Record date to determine entitlements	
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	
17	Policy for deciding entitlements in relation to fractions	
18	Names of countries in which the entity has +security holders who will not be sent new issue documents  Note: Security holders must be told how their entitlements are to be dealt with.  Cross reference: rule 7.7.	

19	Closing date for receipt of acceptances or renunciations	
20	Names of any underwriters	
21	Amount of any underwriting fee or commission	
22	Names of any brokers to the issue	
23	Fee or commission payable to the broker to the issue	
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of +security holders	
25	If the issue is contingent on +security holders' approval, the date of the meeting	
26	Date entitlement and acceptance form and prospectus will be sent to persons entitled	
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	
28	Date rights trading will begin (if applicable)	
29	Date rights trading will end (if applicable)	
30	How do +security holders sell their entitlements <i>in full</i> through a broker?	
31	How do +security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	
32	How do +security holders dispose of their entitlements (except by sale through a broker)?	
33	+Despatch date	

## Part 3 - Quotation of securities

*You need only complete this section if you are applying for quotation of securities*

34 Type of securities

*(tick one)*

(a)  Securities described in Part 1

(b) All other securities

Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

### Entities that have ticked box 34(a)

**Additional securities forming a new class of securities**

*(If the additional securities do not form a new class, go to 43)*

*Tick to indicate you are providing the information or documents*

35 The names of the 20 largest holders of the additional +securities, and the number and percentage of additional +securities held by those holders

36 A distribution schedule of the additional +securities setting out the number of holders in the categories

1 - 1,000

1,001 - 5,000

5,001 - 10,000

10,001 - 100,000

100,001 and over

37 A copy of any trust deed for the additional +securities

*(now go to 43)*

**Entities that have ticked box 34(b)**

38	Number of securities for which +quotation is sought	
39	Class of +securities for which quotation is sought	
40	<p>Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities?</p> <p>If the additional securities do not rank equally, please state:</p> <ul style="list-style-type: none"> <li>the date from which they do</li> <li>the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>	
41	<p>Reason for request for quotation now</p> <p>Example: In the case of restricted securities, end of restriction period</p> <p>(if issued upon conversion of another security, clearly identify that other security)</p>	
		Number
		+Class
42	Number and +class of all +securities quoted on ASX (including the securities in clause 38)	

(now go to 43)

**All entities**

**Fees**

43 Payment method (tick one)

Cheque attached

Electronic payment made

Note: Payment may be made electronically if Appendix 3B is given to ASX electronically at the same time.

Periodic payment as agreed with the home branch has been arranged

Note: Arrangements can be made for employee incentive schemes that involve frequent issues of securities.

**Quotation agreement**

1 +Quotation of our additional +securities is in ASX’s absolute discretion. ASX may quote the +securities on any conditions it decides.

2 We warrant to ASX that the issue of the +securities to be quoted complies with the law and is not for an illegal purpose, and that there is no reason why those +securities should not be granted +quotation. We warrant to ASX that an offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) of the Corporations Law.

3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.

4 We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before +quotation of the +securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here: ..... Date:19<sup>th</sup> February 2002

(Director/Company Secretary)

Print name: ....JOHN RANDALL.....

== == == == ==

MEDIA RELEASE

18 February 2002

RECEIVED

**METCASH AGAIN REWARDS CUSTOMER AND EMPLOYEE LOYALTY**

Leading national grocery distributor and marketer, Metcash Trading Limited last week lodged two Prospectuses for its Customer Share Incentive Scheme with the Australian Securities and Investments Commission.

The Scheme is intended to reward Metcash's valued customers for their loyalty and to further strengthen the Company's relationship with them. It will be open to eligible customers of each Metcash business unit – IGA Distribution, Campbells Cash & Carry and Australian Liquor Marketers. Last week's lodgment follows the introduction of the Scheme in September 2000, when shares in Tranche A were offered to eligible customers.

"Over the past 12 months, Metcash has built on the solid foundations laid over the preceding three years and achieved outstanding results", Metcash Chief Executive Officer Andrew Reitzer said.

"We realise that our customers have played a key role in this. We are gratified that so many of our customers share our confidence in the performance and prospects of Metcash and we are keen to reward their loyalty. This Scheme demonstrates the depth of Metcash's commitment to its business partners by offering them an opportunity to acquire an ownership interest in our Company", he added.

The Tranche B Prospectus lodged last week invites eligible customers to apply for the issue of a second tranche of ordinary shares at a discount to market. A maximum of 1,357,000 ordinary shares may be issued under the Tranche B Prospectus at a price of \$1.48 per share.

The invitation to apply will be made to those customers who meet certain eligibility criteria, including having applied for Tranche A shares in 2000 and having made purchases from Metcash or its business units in the year ended 30 April 2001 equivalent to or greater than for the same period in the previous year. Each eligible customer will be entitled to apply for three ordinary shares per \$1,000 of purchases made during that year.

Also lodged last week was an Additional Customer Prospectus which invites certain customers to apply for the issue of ordinary shares ('Offer Shares') outside the ambit of the Scheme, but at the same discount to market. A maximum of 9,590,000 ordinary shares may be issued under this Prospectus.

These additional invitations will be issued to customers who are not eligible to apply for Tranche B shares but who meet certain criteria, including having made purchases of no less than \$100,000 from Metcash or its business units in the year ended 30 April 2001. Each eligible customer will be entitled to apply for three ordinary shares per \$1,000 of purchases made during that year.

It is intended that the Prospectuses for the Customer Share Incentive Scheme, together with an Application Form, will be dispatched to eligible customers on or about 13 March 2002.

Eligible customers who wish to participate in the Scheme must apply on an official

Application Form. They should read the entire Prospectus and consult their stockbroker, solicitor, accountant or financial advisor if in doubt about whether to take up the offer.

Metcash also announced that it had offered all its employees an additional opportunity to apply for share options under the Company's Employee Share Option, in recognition of their contribution to the Company's outstanding performance. It is envisaged that approximately 14,500,000 options will be issued at a price of \$1.538 cents per share.

-ends-

**For further information:**

<b>John Randall</b>	<b>02 9741 3016</b>
Company Secretary	
<b>Catherine Byrne</b>	<b>02 9741 3367</b>
Group Manager, Corporate Affairs	<b>0407 923 635</b>

## **Metcash Trading Limited**

Following our announcement of 29 January 2002, the Company has today lodged two prospectuses with the Australia Securities & Investments Commission (respectively designated the "Tranche B Prospectus" and the "Additional Customer Prospectus", together, the "Prospectuses").

The purpose of the issue is to reward the Company's valued customers for the loyalty they have displayed towards the Company and to further strengthen the Company's relationship with them.

### **Tranche B Prospectus**

The Tranche B Prospectus invites eligible customers to apply for the issue of a second tranche of ordinary shares ("Tranche B Shares") at a discount to market in accordance with its Customer Share Incentive Scheme which was introduced in September 2000 (the "Scheme").

A maximum of 1,357,000 ordinary shares may be issued under the Tranche B Prospectus. The issue price of the Tranche B Shares will be 90% of the volume weighted average share price of each ordinary share during the period 1 January 2002 and 31 January 2002, being \$1.48 per share. The invitation to apply for Tranche B Shares is made to those customers who meet certain eligibility criteria, as set out in the rules of the Scheme. These include that the customer must have applied for shares under the first stage of the Scheme ("Tranche A Shares") and remain the legal and beneficial owner of those Tranche A Shares, and the customer's level of purchases for the year ended 30 April 2001 must be greater than for the same period in the previous year. The number of ordinary shares for which each eligible customer is entitled to apply is 3 ordinary shares per \$1,000 of purchases made during the year ended 30 April 2001.

The Tranche B Shares issued to customers will be subject to an escrow condition so that customers who apply for Tranche B Shares will not be entitled to dispose of the shares until after the first anniversary of the date the Tranche B Shares are issued. The Company's major shareholder, Soetensteeg 2-61 Exploitiemaatschappij BV, entered into a Deed Poll on 4 September 2000 in terms of which it has granted customers who subscribe for Tranche B Shares the option to require Soetensteeg 2-61 Exploitiemaatschappij BV to purchase or procure the purchase of all or part of those shares during the two month period commencing on the date which is one calendar year after the date on which the Tranche B Shares are issued at the volume weighted average share price of each ordinary share during the period 1 January 2002 to 31 January 2002, being \$1.64. This constitutes a premium of approximately 11.1% to the subscription price for the Tranche B Shares.

### **Additional Customer Prospectus**

The Additional Customer Prospectus invites certain customers to apply for the issue of ordinary shares ("Offer Shares") outside the ambit of the Scheme, but at the same discount to market.

A maximum of 9,590,000 ordinary shares may be issued under the Additional Customer Prospectus. The issue price of the Offer Shares will be 90% of the volume weighted average share price of each ordinary share during the period 1 January 2002 and 31 January 2002, being \$1.48 per share.

These additional invitations will be issued to customers who are not eligible to apply for Tranche B Shares under the rules of the Scheme but who meet certain spending thresholds and other criteria. These include that the customer must not have applied for Tranche A Shares, and the customer's level of purchases for the year ended 30 April 2001 must have been no less than \$100,000. The number of ordinary shares for which each eligible customer is entitled to apply is 3 ordinary shares per \$1,000 of purchases made during the year ended 30 April 2001.

Offer Shares issued to customers will be subject to an escrow condition so that customers who apply

for Offer Shares will not be entitled to dispose of the shares until after the first anniversary of the date the Offer Shares are issued. However, unlike customers who subscribe for Tranche B Shares, customers who subscribe for Offer Shares will not receive the benefit of the option granted by Soetensteeg 2-61 Exploitatiemaatschappij BV under the Deed Poll entered into by it on 4 September 2000.

The Company will not seek shareholder approval for the issue of shares under either Prospectus. It is intended that the Prospectuses together with an application form will be dispatched to eligible customers on or about 13 March 2002. Any customer who wishes to acquire the securities will need to complete the application form that will be in or will accompany the Prospectus.

15 February 2002

Company Announcements Officer  
Australian Stock Exchange Limited  
Level 10  
20 Bridge Street  
Sydney NSW 2000

**VIA FACSIMILE 1300 300 021**

**No. of pages Incl. Cover Page: 3**

Dear Sir/Madam

**Re: "Lodgement of Prospectuses, Customer Share Incentive Scheme"**

Attached is a notice advising of the lodgement today of two prospectuses with the Australian Securities & Investment Commission respectively designated the 'Tranche B Prospectus' and the 'Additional Customer Propectus'.

The purpose of the issue is to reward the company's valued customers for the loyalty they have displayed towards the company and further strengthen the company's relationship with them.

The company also advises that it has issued invitations to employees to participate in a further issue of options under the 'Employee Option Plan'. It is expected that 14,500,000 options will be issued at a price of \$1.538 per share.

Yours faithfully

John Randall  
Company Secretary



30 January 2002

Company Announcements Officer  
Australian Stock Exchange Limited  
Level 10  
20 Bridge Street  
Sydney NSW 2000

**VIA FACSIMILE 1300 300 021**

**No. of pages Incl. Cover Page:**

Dear Sir/Madam

**Re: Analyst Presentation**

Attached is a copy of Powerpoint presentation to be made to a group of visiting overseas Equity Analysts this morning. The presentation will also be available this morning on our website [www.metcash.com](http://www.metcash.com).

The presentation includes information on sales for the third quarter ending January 2002 for the three Metcash business pillars, showing the following increases on the same quarter in the previous year.

- IGA Distribution 39% increase
- Campbells Cash & Carry 9% increase
- Australian Liquor Marketers 6% increase

It is expected that, should sales continue to increase at this level and market and economic conditions remain as they are, then the profit before tax for continuing business for the year ending 30<sup>th</sup> April 2002, should reflect an increase of between 45% and 55% on the \$58.7 million profit before tax of

those business in the prior year.

Yours faithfully

John Randall  
Company Secretary

# Presentation to South African Analysts

1/30/02

**[Click here to start](#)**

## **Table of Contents**

**Author:** Marion Warren

[Presentation to South African Analysts](#)

**Email:** [joanne.scott@metcash.com](mailto:joanne.scott@metcash.com)

[Financial Highlights - Metcash Group 26 Weeks ended Oct 2001](#)

[Download presentation source](#)

[Key Performance Indicators - Metcash Group 26 weeks ended October 2001](#)

[Key Performance Indicators - Metcash Group 26 weeks ended October 2001](#)

[Key Performance Indicators - Metcash Group 26 weeks ended October 2001](#)

[Key Performance Indicators - Metcash Group 26 weeks ended October 2001](#)

[Latest Update - IGA Distribution](#)

[Latest Update Campbells Cash & Carry](#)

[Latest Update Australian Liquor Marketers](#)

[Metcash Trading Ltd - Australasia Prospects](#)

[PPT Slide](#)

# Appendix 3X

## Initial Director's Interest Notice

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX property and may be made public.*

Introduced 30/9/2001.

<b>Name of entity Metcash Trading Limited</b>
<b>ABN 61 000 031 569</b>

We (the entity) give ASX the following information under listing rule 3.19A.1 and as agent for the director for the purposes of section 205G of the Corporations Act.

<b>Name of Director</b>	Bernard John Hale
<b>Date of appointment</b>	8 <sup>th</sup> November 2000

### Part 1 - Director's relevant interests in securities of which the director is the registered holder

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Number &amp; class of securities</b>
Nil

### Part 2 – Director's relevant interests in securities of which the director is not the registered holder

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Name of holder &amp; nature of interest</b>	<b>Number &amp; class of Securities</b>
Note: Provide details of the circumstances giving rise to the relevant interest.	

### Part 3 – Director's interests in contracts

<b>Detail of contract</b>	
<b>Nature of interest</b>	

<b>Name of registered holder</b> <b>(if issued securities)</b>	
<b>No. and class of securities to which interest relates</b>	

# Appendix 3X

## Initial Director's Interest Notice

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX property and may be made public.*

Introduced 30/9/2001.

<b>Name of entity Metcash Trading Limited</b>
<b>ABN 61 000 031 569</b>

We (the entity) give ASX the following information under listing rule 3.19A.1 and as agent for the director for the purposes of section 205G of the Corporations Act.

<b>Name of Director (Alternate)</b>	Brian Joseph
<b>Date of appointment</b>	18 <sup>th</sup> January 1999

### Part 1 - Director's relevant interests in securities of which the director is the registered holder

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Number &amp; class of securities</b>
Nil

### Part 2 – Director's relevant interests in securities of which the director is not the registered holder

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Name of holder &amp; nature of interest</b>	<b>Number &amp; class of Securities</b>
Note: Provide details of the circumstances giving rise to the relevant interest.	

### Part 3 – Director's interests in contracts

<b>Detail of contract</b>	
<b>Nature of interest</b>	

<b>Name of registered holder</b> <b>(if issued securities)</b>	
<b>No. and class of securities to which interest relates</b>	

# Appendix 3X

## Initial Director's Interest Notice

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX property and may be made public.*

Introduced 30/9/2001.

<b>Name of entity Metcash Trading Limited</b>
<b>ABN 61 000 031 569</b>

We (the entity) give ASX the following information under listing rule 3.19A.1 and as agent for the director for the purposes of section 205G of the Corporations Act.

<b>Name of Director</b>	Carlos Soares dos Santos
<b>Date of appointment</b>	4 <sup>th</sup> May 1998

### Part 1 - Director's relevant interests in securities of which the director is the registered holder

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Number &amp; class of securities</b>
Nil

### Part 2 – Director's relevant interests in securities of which the director is not the registered holder

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Name of holder &amp; nature of interest</b>	<b>Number &amp; class of Securities</b>
Note: Provide details of the circumstances giving rise to the relevant interest.	

### Part 3 – Director's interests in contracts

<b>Detail of contract</b>	
<b>Nature of interest</b>	

<b>Name of registered holder</b> <b>(if issued securities)</b>	
<b>No. and class of securities to which interest relates</b>	

# Appendix 3X

## Initial Director's Interest Notice

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX property and may be made public.*

Introduced 30/9/2001.

<b>Name of entity Metcash Trading Limited</b>
<b>ABN 61 000 031 569</b>

We (the entity) give ASX the following information under listing rule 3.19A.1 and as agent for the director for the purposes of section 205G of the Corporations Act.

<b>Name of Director</b>	Albert Edward Harris
<b>Date of appointment</b>	28 <sup>th</sup> March 1994

### Part 1 - Director's relevant interests in securities of which the director is the registered holder

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Number &amp; class of securities</b>
---

### Part 2 – Director's relevant interests in securities of which the director is not the registered holder

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Name of holder &amp; nature of interest</b>	<b>Number &amp; class of Securities</b>
Note: Provide details of the circumstances giving rise to the relevant interest.	
Harvick Pty Ltd	50,000 MTT Ordinary
Glowvane Pty Ltd atf A E Harris Trust	90,000 MTT Ordinary
Albert Edward Harris (Super Fund A/c)	200,000 MTT Ordinary

**Part 3 – Director's interests in contracts**

<b>Detail of contract</b>	
<b>Nature of interest</b>	
<b>Name of registered holder (if issued securities)</b>	
<b>No. and class of securities to which interest relates</b>	

# Appendix 3X

## Initial Director's Interest Notice

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX property and may be made public.*

Introduced 30/9/2001.

<b>Name of entity Metcash Trading Limited</b>
<b>ABN 61 000 031 569</b>

We (the entity) give ASX the following information under listing rule 3.19A.1 and as agent for the director for the purposes of section 205G of the Corporations Act.

<b>Name of Director</b>	Edwin Jankelowitz
<b>Date of appointment</b>	22 <sup>nd</sup> May 1998

### Part 1 - Director's relevant interests in securities of which the director is the registered holder

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Number &amp; class of securities</b>
MTT 20,000
MTTAI (Options) 1,850,000

### Part 2 – Director's relevant interests in securities of which the director is not the registered holder

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Name of holder &amp; nature of interest</b>	<b>Number &amp; class of Securities</b>
Note: Provide details of the circumstances giving rise to the relevant interest.	

### Part 3 – Director's interests in contracts

<b>Detail of contract</b>

<b>Nature of interest</b>	
<b>Name of registered holder (if issued securities)</b>	
<b>No. and class of securities to which interest relates</b>	

# Appendix 3X

## Initial Director's Interest Notice

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX property and may be made public.*

Introduced 30/9/2001.

<b>Name of entity Metcash Trading Limited</b>
<b>ABN 61 000 031 569</b>

We (the entity) give ASX the following information under listing rule 3.19A.1 and as agent for the director for the purposes of section 205G of the Corporations Act.

<b>Name of Director</b>	Michael Rudolf Jablonski
<b>Date of appointment</b>	4 <sup>th</sup> May 1998

### Part 1 - Director's relevant interests in securities of which the director is the registered holder

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Number &amp; class of securities</b>
MTT Nil
MTTAI (Options) 1,850,000

### Part 2 – Director's relevant interests in securities of which the director is not the registered holder

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Name of holder &amp; nature of interest</b>	<b>Number &amp; class of Securities</b>
Note: Provide details of the circumstances giving rise to the relevant interest.	

### Part 3 – Director's interests in contracts

<b>Detail of contract</b>
<b>Nature of interest</b>

<b>Name of registered holder</b> <b>(if issued securities)</b>	
<b>No. and class of securities to which interest relates</b>	

# Appendix 3X

## Initial Director's Interest Notice

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX property and may be made public.*

Introduced 30/9/2001.

<b>Name of entity Metcash Trading Limited</b>
<b>ABN 61 000 031 569</b>

We (the entity) give ASX the following information under listing rule 3.19A.1 and as agent for the director for the purposes of section 205G of the Corporations Act.

<b>Name of Director</b>	Peter Leslie Barnes
<b>Date of appointment</b>	12 <sup>th</sup> November 1999

### Part 1 - Director's relevant interests in securities of which the director is the registered holder

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Number &amp; class of securities</b>
---

### Part 2 – Director's relevant interests in securities of which the director is not the registered holder

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Name of holder &amp; nature of interest</b>	<b>Number &amp; class of Securities</b>
Note: Provide details of the circumstances giving rise to the relevant interest.	
<b>Barnes Family Trust</b>	125,000 MTT Ordinary

**Part 3 – Director's interests in contracts**

<b>Detail of contract</b>	
<b>Nature of interest</b>	
<b>Name of registered holder (if issued securities)</b>	
<b>No. and class of securities to which interest relates</b>	

# Appendix 3X

## Initial Director's Interest Notice

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX property and may be made public.*

Introduced 30/9/2001.

<b>Name of entity Metcash Trading Limited</b>
<b>ABN 61 000 031 569</b>

We (the entity) give ASX the following information under listing rule 3.19A.1 and as agent for the director for the purposes of section 205G of the Corporations Act.

<b>Name of Director (Alternate)</b>	Ronald Derek Taurog
<b>Date of appointment</b>	18 <sup>th</sup> January 1999

### Part 1 - Director's relevant interests in securities of which the director is the registered holder

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Number &amp; class of securities</b>
Nil

### Part 2 – Director's relevant interests in securities of which the director is not the registered holder

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Name of holder &amp; nature of interest</b>	<b>Number &amp; class of Securities</b>
Note: Provide details of the circumstances giving rise to the relevant interest.	

### Part 3 – Director's interests in contracts

<b>Detail of contract</b>	
<b>Nature of interest</b>	

<b>Name of registered holder</b> <b>(if issued securities)</b>	
<b>No. and class of securities to which interest relates</b>	

# Appendix 3X

## Initial Director's Interest Notice

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX property and may be made public.*

Introduced 30/9/2001.

<b>Name of entity Metcash Trading Limited</b>
<b>ABN 61 000 031 569</b>

We (the entity) give ASX the following information under listing rule 3.19A.1 and as agent for the director for the purposes of section 205G of the Corporations Act.

<b>Name of Director</b>	Richard Anthony Longes
<b>Date of appointment</b>	4 <sup>th</sup> January 2000

### Part 1 - Director's relevant interests in securities of which the director is the registered holder

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Number &amp; class of securities</b>
---

### Part 2 – Director's relevant interests in securities of which the director is not the registered holder

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Name of holder &amp; nature of interest</b>  Note: Provide details of the circumstances giving rise to the relevant interest.  <b>Gemnet Pty Ltd</b> (Company under the control of Mr Longes)	<b>Number &amp; class of Securities</b>  100,000 MTT Ordinary
--	---

### Part 3 – Director's interests in contracts

--	--

<b>Detail of contract</b>	
<b>Nature of interest</b>	
<b>Name of registered holder (if issued securities)</b>	
<b>No. and class of securities to which interest relates</b>	

# Appendix 3X

## Initial Director's Interest Notice

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX property and may be made public.

Introduced 30/9/2001.

<b>Name of entity</b> Metcash Trading Limited
ABN 61 000 031 569

We (the entity) give ASX the following information under listing rule 3.19A.1 and as agent for the director for the purposes of section 205G of the Corporations Act.

<b>Name of Director</b>	Vivian Dudley Rubin
<b>Date of appointment</b>	4 <sup>th</sup> May 1998

### Part 1 - Director's relevant interests in securities of which the director is the registered holder

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Number &amp; class of securities</b>
Nil

### Part 2 – Director's relevant interests in securities of which the director is not the registered holder

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Name of holder &amp; nature of interest</b>	<b>Number &amp; class of Securities</b>
Note: Provide details of the circumstances giving rise to the relevant interest.	

### Part 3 – Director's interests in contracts

<b>Detail of contract</b>
<b>Nature of interest</b>

<b>Name of registered holder</b> <b>(if issued securities)</b>	
<b>No. and class of securities to which interest relates</b>	

# Appendix 3X RECEIVED

## Initial Director's Interest Notice

2004 MAY 11 A 9:35

OFFICE OF INTERNATIONAL  
CORPORATE FINANCE

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX property and may be made public.*

Introduced 30/9/2001.

<b>Name of entity</b> Metcash Trading Limited
ABN 61 000 031 569

We (the entity) give ASX the following information under listing rule 3.19A.1 and as agent for the director for the purposes of section 205G of the Corporations Act.

<b>Name of Director</b>	Andrew Reitzer
<b>Date of appointment</b>	4 <sup>th</sup> May 1998

### Part 1 - Director's relevant interests in securities of which the director is the registered holder

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Number &amp; class of securities</b>
MTTAI (Options) 3,700,000

### Part 2 – Director's relevant interests in securities of which the director is not the registered holder

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

<b>Name of holder &amp; nature of interest</b>	<b>Number &amp; class of Securities</b>
Note: Provide details of the circumstances giving rise to the relevant interest.	

### Part 3 – Director's interests in contracts

<b>Detail of contract</b>	
<b>Nature of interest</b>	

<b>Name of registered holder</b> <b>(if issued securities)</b>	
<b>No. and class of securities to which interest relates</b>	

MEDIA RELEASE

11 January 2002

**Metcash buys South Australian Liquor Distribution Business**

Metcash Trading Limited (Metcash) today announced the acquisition of Kent Town Beverages by Metcash business unit Australian Liquor Marketers (ALM).

Kent Town Beverages, which was previously part of the privately owned Macmont Hospitality Supplies Company, has successfully conducted business in Adelaide for the past four years.

The acquisition of Kent Town Beverages means that ALM is now South Australia's leading on-premise liquor wholesaler. In recognition of this, ALM has opened a branch of 'Harbottle On-Premise' in Adelaide. Harbottle On-Premise is ALM's specialist on-premise distribution business which services restaurants, nightclubs and international hotels. It provides both customers and suppliers with an outstanding level of service. Customers of Harbottle On-Premise in South Australia, including those previously serviced by Kent Town Beverages, will be supplied from ALM's existing distribution facility at Kidman Park.

"The acquisition of Kent Town Beverages is an important part of ALM's business strategy, part of which is to become Australia's leading on-premise liquor supplier", ALM's Chief Executive Officer Mike Wesslink said today.

"The opening of the Harbottle branch in Adelaide means that ALM now operates a specialist on-premise distributor with an unrivalled network across Australia", he added.

A number of Kent Town Beverages employees have been offered positions by ALM as part of the purchase arrangement.

"We recognise that the liquor distribution business is all about customer service. The Kent Town Beverages people have proven skills and professionalism which will be an asset to ALM in its efforts to boost growth in this important market", Mr Wesslink said.

**Background**

ALM is Australia's largest broad-range liquor wholesaler, with a total of sixteen distribution locations serving large and small customers in both on and off-premise liquor outlets. Through its wholly owned subsidiary, Tasman Liquor Company, ALM is also the largest broad-range liquor wholesaler in New Zealand.

Metcash Trading Limited is a leading marketing and distribution company operating in the food and other fast moving consumer goods categories. It operates three business units – Australian Liquor Marketers, IGA Distribution and Campbells Cash & Carry.

-ends-

**For further information**

EDWIN JANKELOWITZ  
Finance Director  
Metcash Trading Limited  
Tel: (02) 9741 3060

CATHERINE BYRNE  
Group Manager, Corporate Affairs  
Metcash Trading Limited  
Tel: (02) 9741 3367  
Mob: 0407 923 635



2<sup>nd</sup> January 2002

Company Announcements Officer  
Australian Stock Exchange Limited  
Level 10  
20 Bridge Street  
Sydney NSW 2000

**VIA FACSIMILE 1300 300 021**

**No. of pages Incl. Cover Page:**

Dear Sir/Madam

**Re: Customer Share Incentive Scheme**

Further to a letter which was sent to holders of Metcash Trading Limited Tranche A "Customer Share Incentive Scheme" shares in December advising that the shares were to be released from escrow on 1 January 2002, I confirm that those shares have now been released from escrow.

Yours faithfully

John Randall  
Company Secretary