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Southeastern Banking Corporation

Summary Annual Report

— 2003 —



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FINANCIAL

Tradition of Excellence Since 1889

Am. Act
Southeastern Banking Corporation

To incorporate The Darien Bank and for other purposes
connected ^{there with} Southeastern Banking Corporation, with assets of \$374 million, is a financial services company with operations in southeast Georgia and northeast Florida. Southeastern Bank, the Company's principal subsidiary, offers a full line of commercial and retail services to meet the financial needs of its customer base through its fifteen branch locations, loan production office in Brunswick, Georgia, and ATM network. Services offered include traditional deposit and credit services, long-term mortgage originations, and credit cards. Southeastern Bank also offers 24-hour delivery channels, including internet and telephone banking, and provides insurance and investment brokerage services. The Company is headquartered in Darien, Georgia.

Erwin, Jesse C. Woodhull and such other persons as may

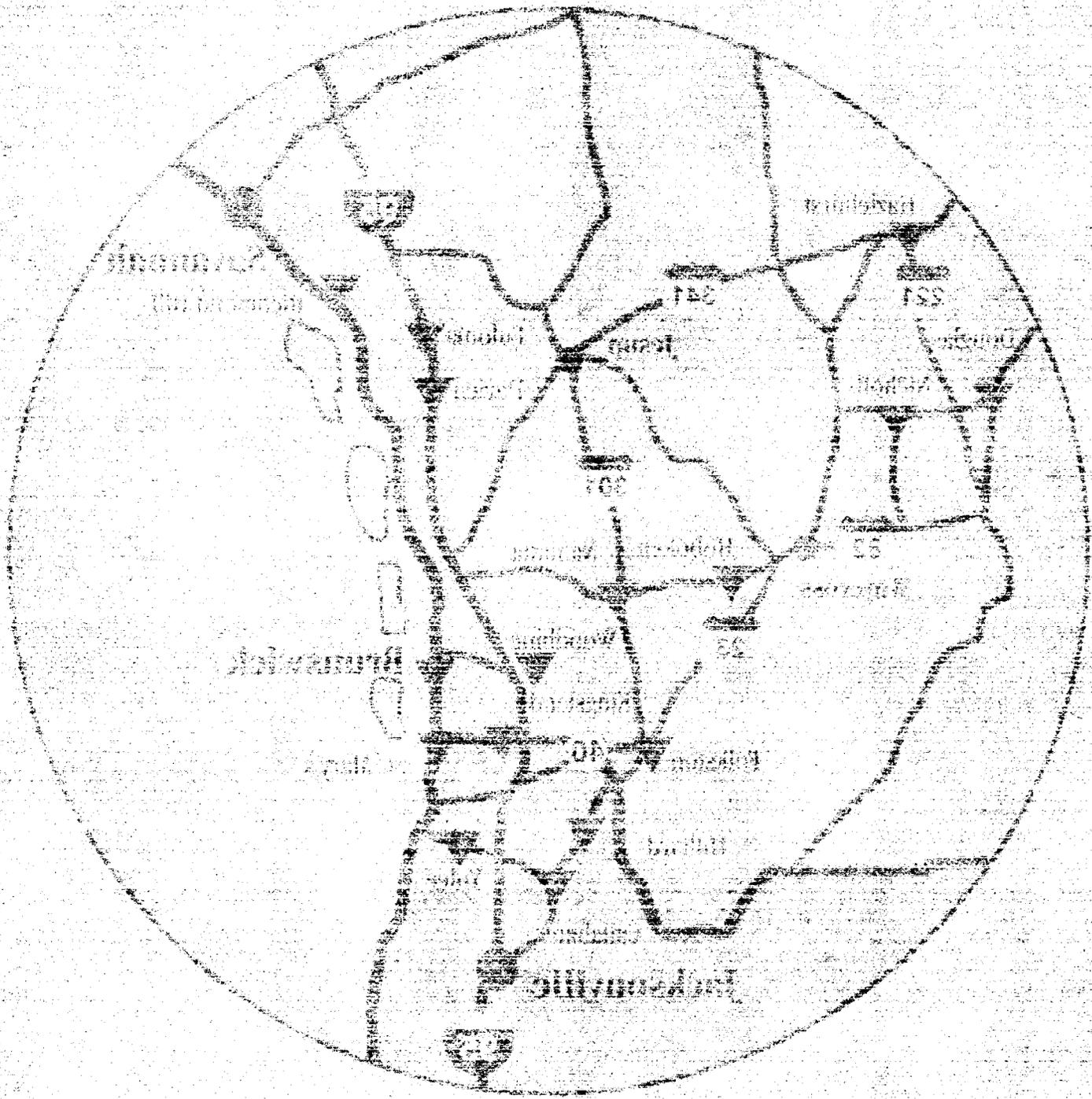
hereafter become associated with them, and their successors and assigns, shall hereafter be a body politic and corporate, with continuous succession under the name and style of "The Darien Bank", and by said corporate name

shall be competent in law to contract and be contracted with, sue and be sued, plead and be impleaded in any Court having jurisdiction over the subject matter involved; to receive, purchase, own, hold and

dispose of all real and personal property of all descriptions, and alien, convey, lease, mortgage and otherwise dispose of the same in any manner that a natural

person might lawfully dispose of similar property. Said corporation shall have power to make, use, renew and alter at pleasure, a corporate seal, make bylaws not inconsistent with laws of the land, and do all acts and things necessary or proper to carry into effect the objects and purposes of this Act, and to exercise in general all the powers incident to corporations and necessary and proper for the transaction of the

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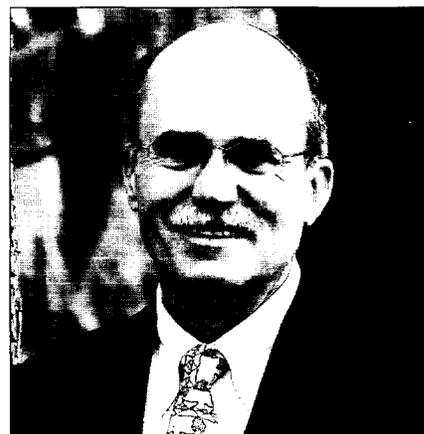


<i>Years Ended December 31,</i>	2003	2002	<i>Percent Change</i>
At December 31:			
Total assets	\$374,367,734	\$378,139,629	-1.00%
Earning assets	348,846,129	352,201,628	-0.95
Loans, net of unearned income	205,680,379	174,980,944	17.54
Allowance for loan losses	3,832,651	3,600,833	6.44
Investment securities	131,759,050	153,322,684	-14.06
Deposits	316,963,492	317,848,027	-0.28
Long-term debt	5,000,000	5,000,000	-
Treasury stock	4,600,167	4,124,263	11.54
Realized shareholder's equity	46,598,527	45,193,053	3.11
# of shares outstanding	3,312,539	3,333,139	-0.62
For the Year:			
Net income	\$5,201,021	\$4,758,792	9.29%
Common dividends paid	3,382,825	3,430,236	-1.38
Per Common Share:			
Basic earnings	\$1.56	\$1.42	9.86%
Dividends declared	1.00	1.00	-
Market price:			
High	25.90	19.50	32.82
Low	17.76	13.30	33.53
Book value	14.07	13.56	3.76
Financial Ratios:			
Return on average assets	1.42%	1.30%	9.23%
Return on beginning equity	11.51	10.66	7.97
Tier 1 capital ratio	19.06	20.76	-8.19
Total capital ratio	20.32	22.01	-7.68
Tier 1 leverage ratio	12.56	12.14	3.46

Southeastern Banking Corporation
Continuing A Tradition of Excellence

Dear Fellow Shareholders:

Last year, we set out to deliver shareholder value by increasing net income, growing loan production, venturing into new markets, developing new talent, and continuing stock buy-backs. We achieved these primary goals in 2003, but our work is not yet done. Let me explain:



Your Company delivered record earnings in 2003. Net income increased 9.29% to \$5,201,021, resulting in per share earnings of \$1.56. The return on beginning equity improved 85 basis points to 11.51% in 2003 from 10.66% in 2002. Similarly, the return on average assets for the same periods totaled 1.42% and 1.30%. A 6.86% or \$1,052,178 increase in net interest income was the overriding factor in the 2003 results. As was the case in 2002, reductions in cost of funds led the improvement in net interest results. Cost of funds dropped 115 basis points from 2002 levels, totaling 1.75% in 2003 versus 2.90% in 2002. We continued to reduce our balances and exposure to higher-cost certificates of deposit, while simultaneously increasing balances in lower-cost NOW, MMA, and demand deposit accounts. In addition to reducing funding costs, we were also able to shift lower-earning assets into loans, thereby positively impacting our earnings results.

Loans grew 17.54% or \$30,699,435 during 2003, the largest internally generated growth in our history. The net loans to deposits ratio totaled 64.89% at year-end 2003, up from 55.05% at December 31, 2002. Loan growth in 2003 was concentrated in the real estate-construction and commercial portfolios. Continuing 2002 gains, commercial loans increased \$8,397,623 at December 31, 2003 compared to 2002. Real estate - construction loans grew \$26,399,935 during this same period. The desire of the public to live near our nation's coasts continues unabated, as housing developments, condominiums, and new businesses expand into our coastal communities. We benefit from the new lending opportunities created by such growth.

We continued to expand our franchise into markets with above-average potential for growth. **To that end, the Company opened a loan production office in Brunswick, Georgia in February 2003.** Significantly, over half of the new loan origination in 2003 was attributable to the Brunswick office. The success of our loan production office has prompted us to find a permanent home in the Brunswick market near the I-95 corridor. A tract of real estate has been purchased, and we plan to commence construction of our full-service facility by the fourth quarter of 2004.

Loan growth was achieved without compromising asset quality. **While net loans outstanding grew 17.54% during 2003, nonperforming loans as a percent of net loans declined 42%.** Notwithstanding the improvement in loan quality, our allowance to net loans ratio remained strong at 1.86%, over 50 basis points higher than our peer average. Our lenders and administrators have done a tremendous job of increasing production while maintaining credit quality.

The Company's ability to produce value for its shareholders is evidenced by the appreciation in stock price during 2003: **Our closing stock price at year-end 2003 was \$25.90, a 48% increase from its closing price in December 2002.** We continued our buyback of common stock in the open market and through private transactions, purchasing 20,600 shares in 2003. Cumulatively, since initial authorization of our repurchase program in March 2000, we have purchased 268,258 shares at an average price of \$17.15 per share. Your proportionate ownership in the Company has increased approximately 7.50% since the buy-back program began.

Additional highlights include:

- ◆ *Addition of Jerry W. Harper and Albert P. Downey to our Bank Board of Directors.* In December 2003, we welcomed Jerry W. Harper and in February 2004, Albert P. Downey, to the Southeastern Bank Board of Directors. Jerry, a local CPA, brings a wealth of accounting and financial expertise to the Board and in that capacity, he has agreed to serve as vice-chairman of our Audit Committee. Al's experience in real estate brokerage should prove invaluable as we increase our lending in the coastal markets.
- ◆ *Corporate Governance.* In 2003, we contracted Donald R. McCue to oversee the internal audit function and our Sarbanes-Oxley compliance. Don is a former national banking partner of a Big Five accounting firm, and we are excited to have someone of his caliber on our team. As you might expect, corporate governance will be a hot topic for the foreseeable future.
- ◆ *Website upgrade.* We updated our southeasternbank.com website, including narrative and graphic content, in 2003. Through this site, the Company provides a direct link to its Securities and Exchange Act filings. Reports accessible from this link include annual reports on Form 10-K, quarterly reports on Form 10-Q, and current reports on Form 8-K. Please become a user of our site!
- ◆ *Building Renovation Program.* We have embarked on a renovation program for our retail locations. In fact, the renovation of our main office in Darien has already begun. We will blend our old fashioned service, long a hallmark of our institution, with innovative product offerings and the best conveniences of modern technology. Updated interiors, new signage, and fresh landscaping are planned for many locations.

What's ahead? In 2004 and beyond, we will continue to evolve. We will expand product offerings. We will branch into new markets and extend our reach in existing ones. We will continue to develop new talent. And, as always, we remain committed to exceeding customer and shareholder expectations. We are excited about the prospects ahead and hope you are, too.

Respectfully submitted,



Cornelius P. Holland III

President

April 21, 2004



**Southeastern Bank
Board of Directors**

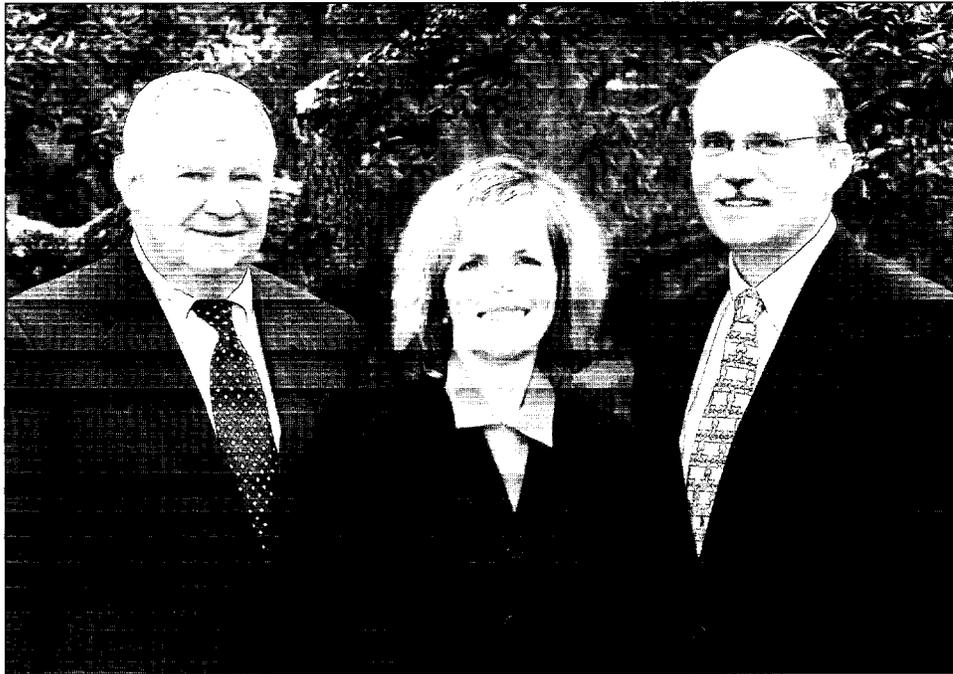
- 1st row, left to right:* Archie C. Davis, Jr., Cornelius P. Holland, III,* Alyson G. Beasley,* R. Lanier Miles
2nd row: A. Wade Strickland, David H. Bluestein,* Farris Thomas, Jerry W. Harper, Lawrence F. Jacobs, Gene F. Brannen,* Albert P. Downey
3rd row: Alva J. Hopkins, III,* G. Norris Johnson,* Leslie H. Blair,* Dan A. Williams

*Southeastern Banking Corporation Board of Directors



Emeritus Directors

- Charles M. Williamson, Jr.
 William Downey*
 Gus Patelidas
 Frank B. Williams, Jr.



R. Lanier Miles, Alyson G. Beasley, Cornelius P. Holland, III

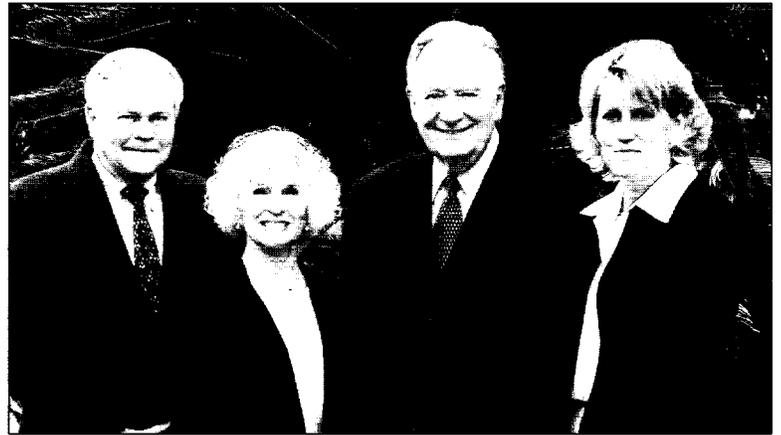


Marvin L. Pipkin, E. Amanda Kirby, Ronald M. Adams, Rodney P. C. Burney



Millie J. Ray
Wanda D. Pitts
Janice N. Downie

Paul H. Ploeger, III
Judy H. Doke
Donald R. McCue
Kathy C. Holt



Scott L. Sykes
Christina A. Belcher
Ellen T. Washington
Latrell M. Peterson
Randall D. Hicks

Isidro R. Gajo, Jr.
Suzanna S. Jones
Raymond W. Nance, Jr.





Thomas A. Todd, III
 Diane Y. Martin
 Carolyn B. Ethridge
 Christopher M. Harper



Thomas R. Tillman
 Shirley L. Wainright
 R. Eugene Crews



Craig H. Morgan
 B. Patricia Lee



C. Harris Meadows
 Vernice B. Jordan
 Tony E. Crews

December 31,	2003	2002
Assets		
Cash and due from banks	\$ 15,951,941	\$ 16,824,550
Federal funds sold	10,454,000	22,811,000
Cash and cash equivalents	26,405,941	39,635,550
Investment securities		
Held-to-maturity (market value of approximately \$39,677,000 and \$39,764,000 at December 31, 2003 and 2002)	37,416,385	37,697,612
Available-for-sale, at market value	94,342,665	115,625,072
Total investment securities	131,759,050	153,322,684
Loans, gross		
Unearned income	(215,715)	(333,133)
Allowance for loan losses	(3,832,651)	(3,600,833)
Loans, net	201,847,728	171,380,111
Premises and equipment, net	8,933,755	8,140,885
Intangible assets	702,798	854,234
Other assets	4,718,462	4,806,165
Total Assets	\$374,367,734	\$378,139,629
Liabilities and Shareholders' Equity		
Liabilities		
Deposits		
Noninterest-bearing deposits	\$ 58,953,522	\$ 57,694,311
Interest-bearing deposits	258,009,970	260,153,716
Total deposits	316,963,492	317,848,027
U.S. Treasury demand note	733,936	3,028,187
Federal Home Loan Bank advances	5,000,000	5,000,000
Other liabilities	3,905,049	4,734,245
Total liabilities	326,602,477	330,610,459
Shareholders' Equity		
Common stock (\$1.25 par value; 10,000,000 shares authorized; 3,580,797 shares issued; 3,312,539 and 3,333,139 shares outstanding at December 31, 2003 and 2002)	4,475,996	4,475,996
Additional paid-in capital	1,391,723	1,391,723
Retained earnings	45,330,975	43,449,597
Treasury stock, at cost (268,258 and 247,658 shares at December 31, 2003 and 2002)	(4,600,167)	(4,124,263)
Realized shareholders' equity	46,598,527	45,193,053
Accumulated other comprehensive income – unrealized gains on available-for-sale securities, net of tax	1,166,730	2,336,117
Total shareholders' equity	47,765,257	47,529,170
Total Liabilities and Shareholders' Equity	\$374,367,734	\$378,139,629

All financial data was condensed from and should be read in conjunction with the audited consolidated financial statements in the Form 10-K furnished with the Company's Proxy Statement for the 2004 Annual Meeting of Shareholders.

<i>Years Ended December 31,</i>	2003	2002	2001
Interest income			
Loans, including fees	\$14,611,237	\$14,850,861	\$16,263,390
Federal funds sold	115,875	278,029	829,442
Investment securities			
Taxable	4,518,526	6,053,885	7,116,022
Tax-exempt	1,562,345	1,545,271	1,364,028
Other assets	41,501	58,807	80,457
Total interest income	20,849,484	22,786,853	25,653,339
Interest expense			
Deposits	4,150,995	7,141,592	10,707,104
Federal funds purchased	5,859	-	-
U.S. Treasury demand note	7,528	12,337	30,076
Federal Home Loan Bank advances	300,111	300,111	300,111
Total interest expense	4,464,493	7,454,040	11,037,291
Net interest income	16,384,991	15,332,813	14,616,048
Provision for loan losses	967,500	1,074,000	1,200,000
Net interest income after provision for loan losses	15,417,491	14,258,813	13,416,048
Noninterest income			
Service charges on deposit accounts	2,653,296	2,612,639	2,306,877
Investment securities gains, net	12,921	13,183	14,942
Other operating income	1,274,596	1,201,268	1,102,410
Total noninterest income	3,940,813	3,827,090	3,424,229
Noninterest expense			
Salaries and employee benefits	6,838,733	6,355,909	6,187,339
Occupancy and equipment, net	2,447,645	2,363,449	2,180,672
Other operating expense	2,673,580	2,736,523	2,814,190
Total noninterest expense	11,959,958	11,455,881	11,182,201
Income before income tax expense	7,398,346	6,630,022	5,658,076
Income tax expense	2,197,325	1,871,230	1,560,950
Net income	\$ 5,201,021	\$ 4,758,792	\$ 4,097,126
Basic earnings per common share	\$ 1.56	\$ 1.42	\$ 1.21
Weighted average common shares outstanding	3,329,178	3,359,204	3,397,823

All financial data was condensed from and should be read in conjunction with the audited consolidated financial statements in the Form 10-K furnished with the Company's Proxy Statement for the 2004 Annual Meeting of Shareholders.

Independent Auditor's Report

To the Board of Directors and Shareholders of Southeastern Banking Corporation

We have audited, in accordance with auditing standards generally accepted in the United States of America, the consolidated balance sheets of Southeastern Banking Corporation and subsidiaries as of December 31, 2003 and 2002, and the related consolidated statements of income, stockholders' equity and cash flows for the years then ended (not presented herein) and, in our report dated February 27, 2004, we expressed an unqualified opinion on those financial statements.

In our opinion, the information set forth in the accompanying condensed consolidated financial statements is fairly stated, in all material respects, in relation to the financial statements from which it has been derived.

/s/ **Mauldin & Jenkins, LLC**
Albany, Georgia
February 27, 2004

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Years Ended December 31, 2003 2002 2001

Operating activities

Net income	\$ 5,201,021	\$ 4,758,792	\$ 4,097,126
Adjustments to reconcile net income to net cash provided by operating activities:			
Provision for loan losses	967,500	1,074,000	1,200,000
Depreciation	830,148	829,853	767,170
Amortization and accretion, net	1,156,225	724,145	123,228
Deferred income tax benefit	(87,593)	(94,476)	(29,353)
Investment securities gains, net	(12,921)	(13,183)	(14,942)
Net (gains) losses on other real estate	(30,077)	25,105	37,157
Changes in assets and liabilities:			
Decrease in other assets	254,359	378,917	813,755
(Decrease) increase in other liabilities	(341,557)	(1,028,353)	370,840
Net cash provided by operating activities	7,937,105	6,654,800	7,364,981

Investing activities

Principal collections and maturities of investment securities:			
Held-to-maturity	3,583,550	3,593,200	3,514,700
Available-for-sale	76,329,154	60,614,278	99,875,547
Proceeds from sales of investment securities held-to-maturity	310,650	-	-
Purchases of investment securities held-to-maturity	(3,721,287)	(6,289,505)	(11,958,805)
Purchases of investment securities available-for-sale	(57,693,351)	(52,067,800)	(101,927,535)
Net (increase) decrease in loans	(31,445,367)	(2,004,299)	9,050,120
Proceeds from sales of other real estate	130,470	203,002	247,753
Net funds paid in purchase of branch	-	(7,748,200)	-
Capital expenditures, net	(1,623,018)	(792,018)	(719,389)
Net cash used in investing activities	(14,129,199)	(4,491,342)	(1,917,609)

Financing activities

Net (decrease) increase in deposits	(884,535)	14,876,818	2,970,516
Net (decrease) increase in U.S. Treasury demand note	(2,294,251)	2,535,034	(508,804)
Purchase of treasury stock	(475,904)	(876,545)	(761,976)
Dividends paid	(3,382,825)	(3,430,236)	(1,842,370)
Net cash (used in) provided by financing activities	(7,037,515)	13,105,071	(142,634)
Net (decrease) increase in cash and cash equivalents	(13,229,609)	15,268,529	5,304,738
Cash and cash equivalents at beginning of year	39,635,550	24,367,021	19,062,283
Cash and cash equivalents at end of year	\$ 26,405,941	\$ 39,635,550	\$ 24,367,021

Supplemental disclosure

Cash paid during the year			
Interest	\$ 5,062,352	\$ 8,295,167	\$ 11,081,691
Income taxes	2,320,000	1,970,000	1,360,000
Noncash investing and financing activities			
Real estate acquired through foreclosure	\$ 335,400	\$ 278,182	\$ 2,305,441
Loans made in connection with sales of foreclosed real estate	325,150	139,800	2,126,038

All financial data was condensed from and should be read in conjunction with the audited consolidated financial statements in the Form 10-K furnished with the Company's Proxy Statement for the 2004 Annual Meeting of Shareholders.

Management's Statement of Responsibility for Financial Statements

Management is responsible for the preparation of the consolidated condensed financial statements and other related financial information included in this Summary Annual Report. The consolidated condensed financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America, incorporating management's reasonable estimates and judgments, where applicable. The financial statements which are contained in the Form 10-K furnished with the Company's Proxy Statement for the 2004 Annual Meeting of Shareholders should be read in conjunction with these consolidated condensed financial statements.

/s/ Cornelius P. Holland, III
President & Chief Executive Officer

/s/ Alyson G. Beasley
Vice President & Treasurer

Southeastern Banking Corporation
Board of Directors

Cornelius P. Holland, III
*President &
Chief Executive Officer*

David H. Bluestein
*Mayor,
City of Darien*

Alva J. Hopkins, III
*President,
Toledo Manufacturing Company*

Alyson G. Beasley
Vice President & Treasurer

Gene F. Brannen
*Retired,
Brannen Seafood Company, Inc.*

G. Norris Johnson
*President,
Johnson Brothers Hardware, Inc.*

Leslie H. Blair
*Vice President,
Gowen Timber Company, Inc.*

William Downey
*Retired,
Golden Isles Realty Company, Inc.*

Corporate Officers

Cornelius P. Holland, III
*President &
Chief Executive Officer*

Wanda D. Pitts
Secretary

Donald R. McCue
Consultant/Internal Auditor

Alyson G. Beasley
Vice President & Treasurer

**Southeastern Bank
Board of Directors**

Cornelius P. Holland, III
*President &
Chief Executive Officer*

R. Lanier Miles
Executive Vice President

Alyson G. Beasley
Controller

Leslie H. Blair
*Vice President,
Gowen Timber Company, Inc.*

David H. Bluestein
*Mayor,
City of Darien*

Gene F. Brannen
*Retired,
Brannen Seafood Company, Inc.*

Archie C. Davis, Jr.
Retired Restaurateur

Albert P. Downey
*Vice President,
Golden Isles Realty Company, Inc.*

Alva J. Hopkins, III
*President,
Toledo Manufacturing Company*

Jerry W. Harper
*Managing Partner,
Schell & Hogan, LLP*

Lawrence F. Jacobs
*President,
Jacobs Seafood Enterprises*

G. Norris Johnson
*President,
Johnson Brothers Hardware, Inc.*

A. Wade Strickland
*Cardiologist,
Jones Strickland & Certain*

M. Farris Thomas, D.D.S.
Retired Dentist

Dan A. Williams
Retired

Emeritus Directors

William Downey

E. B. Stapleton, Jr.

Frank B. Williams, Jr.

Gus Patelidas

Charles A. Stebbins

Charles M. Williamson, Jr.

Southeastern Bank Corporate Officers

Cornelius P. Holland, III
*President &
Chief Executive Officer*

R. Lanier Miles
Executive Vice President

Rodney P. C. Burney
Senior Vice President

E. Amanda Kirby
Senior Vice President

Alyson G. Beasley
Controller

Randall D. Hicks
Cashier & Security Officer

Wanda D. Pitts
*Assistant Vice President
& Secretary*

Marvin L. Pipkin
Legal Counsel

Donald R. McCue
Consultant/Internal Auditor

Operational Staff

Paul H. Ploeger, III
*Vice President,
Compliance*

Christina A. Belcher
*Assistant Vice President,
Proof Operations*

Scott L. Sykes
*Assistant Vice President,
Data Processing*

Ellen T. Washington
Assistant Technology Officer

Millie J. Ray
Assistant Controller

Latrell M. Peterson
Assistant Cashier

Judy H. Doke
Assistant Auditor

Kathy C. Holt
Assistant Auditor

Janice N. Downie
Marketing & Training Officer

Banking Offices - Florida Locations

◆ **Callahan** - 1948 South Kings Road, Callahan, FL 32011, (904) 879-2613

Isidro R. Gajo, Jr.
*Assistant Vice President &
Branch Manager*

Susan A. Patterson
Banking Officer

◆ **Hilliard** - 7964 W. County Road 108, Hilliard, FL 32046, (904) 845-4432

Suzanna S. Jones
*Vice President &
Branch Manager*

Ann Dyal
Loan Officer

◆ **Yulee** - 1376 East State Road 200, Yulee, FL 32097, (904) 225-9313

Raymond W. Nance, Jr.
*Vice President &
Branch Manager*

Joan S. Jones
Banking Officer

Southeastern Bank
Banking Offices -
Georgia Locations

- ◆ **Main Office: Darien** - 1010 Northway Street, Darien, GA 31305, (912) 437-4141

Diane Y. Martin
Vice President
& Branch Manager

Christopher M. Harper
Assistant Vice President

- ◆ **Brunswick*** - 650 Scranton Road, Brunswick, GA 31520, (912) 264-3307

Ronald M. Adams
Senior Vice President

Matthew K. Bragg
Credit Analyst

- ◆ **Douglas** - 620 S. Peterson Street, Douglas, GA 31533, (912) 384-1212

Tony E. Crews
Assistant Vice President
& Branch Manager

Louise G. Wilson
Assistant Banking Officer

- ◆ **Eulonia** - Highway 17, Eulonia, GA 31331, (912) 832-4418

Thomas A. Todd, III
Loan Officer

Mary Odum
Assistant Banking Officer

- ◆ **Folkston** - 101 Love Street, Folkston, GA 31537, (912) 496-7345

Thomas R. Tillman
Vice President &
Branch Manager

Janice S. Conner
Banking Officer

Alice C. Murray
Mortgage Loan Officer

June D. Shattuck
Loan Officer

L. Geraldine Knowles
Operations Officer

- ◆ **Hazlehurst** - 14 Hinson Street, Hazlehurst, GA 31539, (912) 375-5586

C. Harris Meadows
Vice President &
Branch Manager

Mildred Kerns
Banking Officer

Jean Griffin
Assistant Banking Officer

Andrea Q. Moeykens
Assistant Vice President

- ◆ **Hoboken** - 107 E. Main Street, Hoboken, GA 31542, (912) 458-2116

Shirley L. Wainright
Vice President &
Branch Manager

Darlene Wainright
Assistant Banking Officer

*Loan production office

Southeastern Bank
Banking Offices -
Georgia Locations, continued

- ◆ **Kingsland** - Highway 40 East, Kingsland, GA 31548, (912) 729-6700

B. Patricia Lee
*Assistant Vice President
 & Branch Manager*

Karla Rosengren
Mortgage Loan Officer

- ◆ **Nahunta** - 110 Bacon Street, Nahunta, GA 31553, (912) 462-5116

R. Eugene Crews
*Vice President &
 Branch Manager*

Larry Wainright
Assistant Vice President

Melissa Hendrix
Assistant Banking Officer

- ◆ **Nicholls** - 910 Van Streat Highway, Nicholls, GA 31554, (912) 345-2414

Vernice B. Jordan
*Vice President &
 Branch Manager*

Jana P. Carver
Assistant Banking Officer

- ◆ **Richmond Hill** - 2004 Highway 17, Richmond Hill, GA 31324, (912) 459-2323

Carolyn B. Ethridge
*Assistant Vice President &
 Branch Manager*

Christopher L. Lovell
Assistant Vice President

Kimberly R. White
Assistant Banking Officer

- ◆ **St. Marys** - 2512 Osborne Road, St. Marys, GA 31558, (912) 882-2265

Lisa J. Marino
Banking Officer

- ◆ **Woodbine** - Bedell Avenue & Highway 17, Woodbine, GA 31569, (912) 576-3221

Craig H. Morgan
*Assistant Vice President
 & Branch Manager*

Kimberly M. Lee
Assistant Banking Officer

Voice Banking



- ◆ Toll-Free - (800) 630-5776
 ◆ Darien & Eulonia - (912) 437-8700

Internet Banking



- ◆ www.southeasternbank.com

SBC Financial Services, Inc.
Board of Directors

Cornelius P. Holland, III
President

Alyson G. Beasley
Vice President & Treasurer,
Southeastern Banking
Corporation

David H. Bluestein
Mayor,
City of Darien

R. Lanier Miles
Executive Vice President,
Southeastern Bank

Officers

Cornelius P. Holland, III
President

Wanda D. Pitts
Secretary



115 Years Old
And Stronger Than Ever.



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115 Years Old

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Act to said Corporation shall not be repealed

Shareholder Information

or changed so as to effect its powers faithfully to

Corporate Headquarters

Southeastern Banking Corporation
1010 Northway Street
Darien, GA 31305
(912) 437-4141

Corporate Mailing Address

Southeastern Banking Corporation
P.O. Box 455
Darien, GA 31305
www.southeasternbank.com

Subsidiaries

- ◆ Southeastern Bank
- ◆ Voice Banking:
 - TOLL-FREE (800) 630-5776
 - Darien & Eulonia - (912) 437-8700
- ◆ Internet Banking:
 - www.southeasternbank.com
- ◆ SBC Financial Services, Inc.
 - All Locales - (912) 437-4141

Notice of Annual Meeting

The Annual Meeting of Shareholders will be held at 3:00 p.m. on Wednesday, May 12, 2004 at Southeastern Bank, 1010 Northway Street, Darien.

Stock Trading

The Company's common stock is traded over-the-counter under the symbol SEBC.

Shareholders of Record

On December 31, 2003, the Company had approximately 500 shareholders of record.

Transfer Agent

Registrar & Transfer Company
10 Commerce Drive
Cranford, New Jersey 07016
(800) 368-5948
www.rtc.com

Principal Market Makers

The following make a market in Southeastern Banking Corporation stock:

- ◆ Morgan Keegan
- ◆ Sterne Agee

Stock Prices and Dividends Declared By Quarter

◆ 2003

Market Prices	4th	3rd	2nd	1st
High	25.90	22.00	24.50	20.50
Low	22.00	20.50	19.00	17.76
Dividends	0.64	0.12	0.12	0.12

◆ 2002

Market Prices	4th	3rd	2nd	1st
High	18.00	19.50	17.50	15.50
Low	17.35	16.16	14.75	13.30
Dividends	0.6555	0.115	0.115	0.115

Investor Inquiries

Analysts, investors, and others seeking information should contact:

- ◆ Alyson G. Beasley or Wanda D. Pitts
(912) 437-4141

Independent Auditors

Mauldin & Jenkins, LLC
Albany, GA

Southeastern Banking Corporation and its subsidiaries are Equal Opportunity Employers.

Southeastern Bank is a member of the Federal Deposit Insurance Corporation.

J. G. du Bignon
President of the Senate,

William Augustus Harris
Secretary of Senate.

Approved Dec. 8th 1888.

J. B. Gordon, Governor.