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What we do

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It starts with a flash of insight—
a potentially life-changing discovery.

And then the really hard work begins.

For more than two decades, Amgen has pursued scientific discovery and technological innovation in an effort to dramatically improve people's lives.

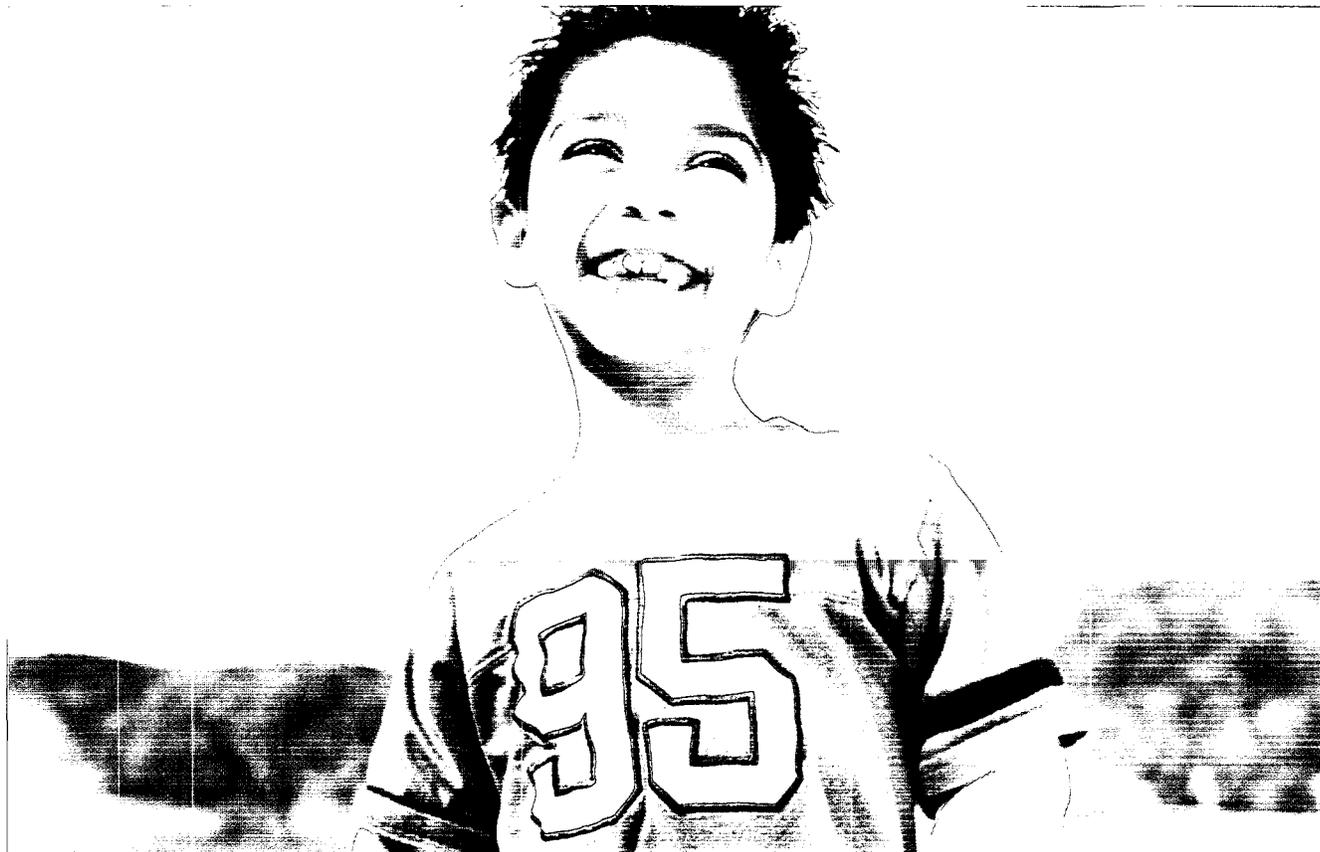
Harnessing the powerful tools of cellular and molecular biology and medicinal chemistry, we seek to discover, develop, and commercialize proteins, antibodies, and small molecules that can extend the reach of medicine.

It's an enterprise that demands persistence, discipline, and a clear strategic approach. Breakthrough therapeutics can require years of development and hundreds of millions of dollars of investment. And there are no guarantees.

It's also an accomplishment, when achieved, that is without equal—the creation of a new treatment option with the potential to dramatically alter the future for hundreds of thousands, even millions of patients.

Striving to treat grievous illness and to improve the quality of people's lives has become a way of life at Amgen. It's what we do.

Jeremy, age 7
ENBREL® (etanercept)



Michele, age 46
Neulasta® (pegfilgrastim) and
Aranesp® (darbepoetin alfa)



Ron, age 67
ENBREL®

Serve patients

Helping people confront their most difficult medical challenges

With more than two decades on the front lines of biomedical science, we remain united by one central purpose at Amgen — to serve patients. Our mission is inspired by the millions of people worldwide who daily confront medical conditions for which there are few effective treatments.

And it is energized by our strong belief in the ability of advancing science and technology to find new answers. But our deepest rewards clearly come from individual patients themselves — those we help with our therapies, and those we hope to help in the future.

Jeremy

Five years ago, when Jeremy was two years old, he stopped walking. His doctors diagnosed systemic juvenile rheumatoid arthritis (JRA), a form of rheumatoid arthritis that can affect multiple body systems, often producing fever, rashes, and anemia in addition to joint pain and inflammation. Jeremy has been taking ENBREL® (etanercept) since 2000, the year after it was approved for use with JRA patients aged four to 17 whose symptoms do not respond to other disease-modifying, anti-rheumatic drugs. Jeremy now rides a scooter, plays baseball, and “acts like a regular kid,” according to his parents, Kristine and Stan.

increased her vulnerability to infection. Her doctors prescribed Aranesp® for the treatment of chemotherapy-induced anemia and Neulasta® to help protect her body against infection. Today, Michele is once again busy at Amgen managing recruitment efforts for the company’s development organization. Once a month, she lunches with a cancer survivors group she recruited from among Amgen employees.

Michele

Michele has worked as a human resources staffer at Amgen for more than 12 years, often recruiting physicians for positions on Neulasta® (pegfilgrastim) and Aranesp® (darbepoetin alfa) projects. One year ago, at age 45, she was diagnosed with stage II breast cancer. Following surgery, Michele chose to return to work while she began a series of eight chemotherapy treatments followed by radiation, a regimen that drained her of energy and

Ron

Ron has always kept in shape. He was a physical education teacher, ran daily and even competed in the Iron Man Triathlon. But, at the age of 46, Ron started to experience pain and stiffness in his wrists and fingers. In 1983, he was diagnosed with rheumatoid arthritis, a progressive disease that causes stiffness, swelling, and limitation in the motion and function of multiple joints. His symptoms quickly became worse and he had to stop most of the physical activities he had enjoyed before his diagnosis. Then, in 1997, Ron entered a clinical trial for ENBREL® and has been taking the therapeutic regularly ever since. Now, at 67, Ron feels “like his old self again” and after retiring a few years ago, he can often be found at his local gym.

Focus on grievous illness

Discovering, developing, and delivering new therapeutics that can dramatically improve people's lives

There is no shortage of medical challenges in the world today. But dramatic, ongoing advances in our collective knowledge of human biology are creating a host of potential new solutions to some of the world's most difficult unmet medical needs. Amgen is a leading force in this exciting scientific revolution.

Amgen introduced its first two therapeutics, EPOGEN® (Epoetin alfa) and NEUPOGEN® (Filgrastim), more than a decade ago, significantly advancing the treatment options available for dialysis patients with anemia associated with chronic renal failure, and reducing the risk of the potentially life-threatening infections associated with myelosuppressive cancer chemotherapy. Today, our business has expanded to include five key therapeutics that collectively serve

millions of patients around the world in supportive cancer care and the treatment of anemia, rheumatoid arthritis, and other autoimmune diseases.

Amgen's pipeline of potential new therapeutics also reflects our determination to focus on some of medicine's toughest problems. We fund active research programs in hematology, oncology, inflammation, metabolic and bone disorders, and neurosciences. We pursue the development of potential new treatments in cancer care (both supportive care treatments and therapeutics to treat cancer), chronic kidney disease, autoimmune disorders, osteoporosis and other bone diseases, and neurological syndromes such as Parkinson's disease.

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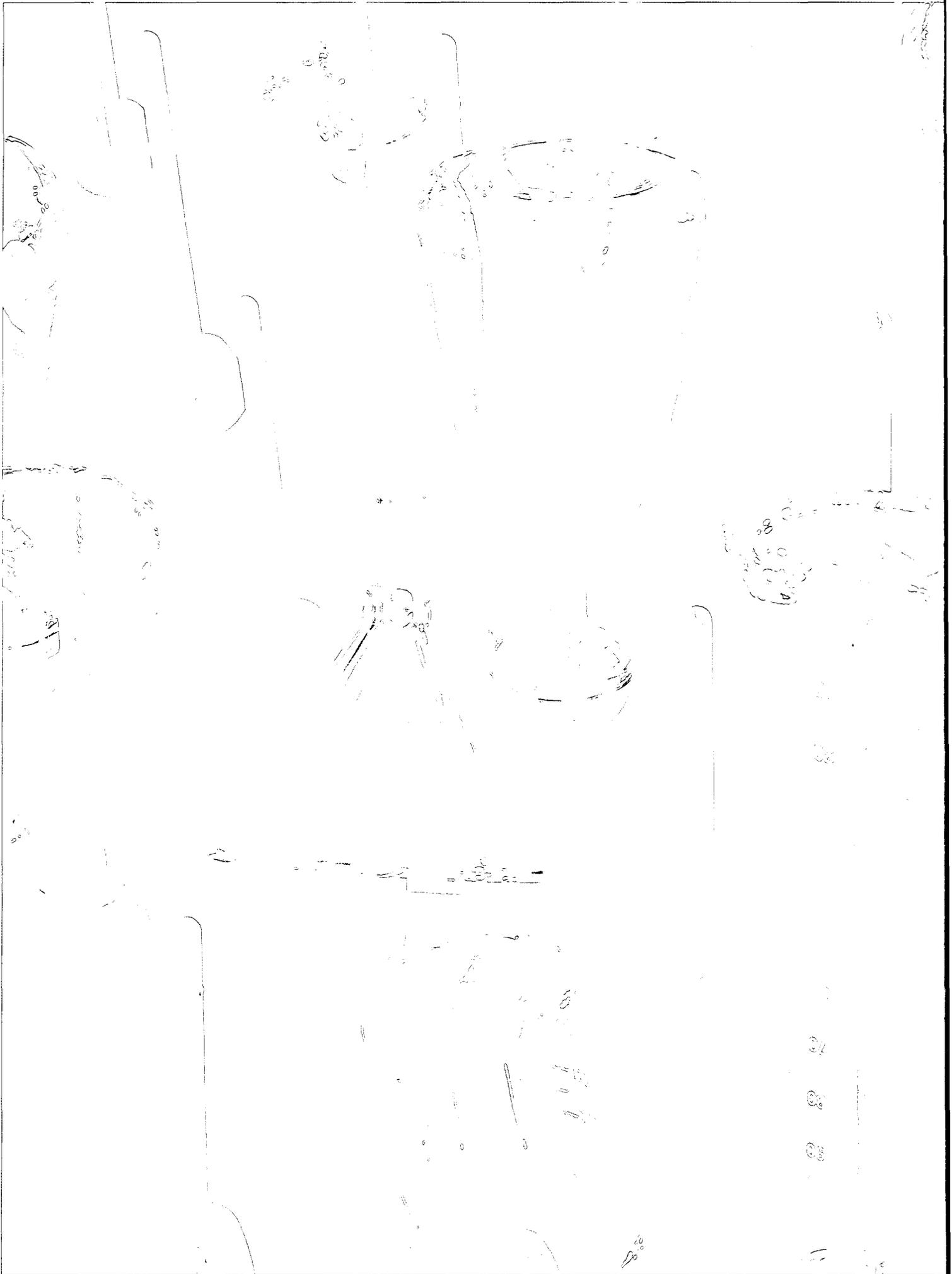
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To do

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Discover the best therapies

Mastering all modes of therapeutic development to enable the most effective disease intervention

Science is rapidly clarifying the complex processes of human biology. With expertise in human proteins, antibodies, and small molecules, Amgen's scientists can pursue the study of disease and the development of potential new therapies using any one of these modalities.

Large molecules, typically human proteins, form the basis for Amgen's current product line. Over the past 20 years, our research programs have helped pioneer the methods by which specific human proteins, when found to play a role in disease processes, are identified, isolated, reproduced in quantity, and used as therapeutics in the treatment of the disease. Protein therapeutics will remain a key focus and strength for the company going forward.

Antibodies, specific proteins produced by the immune system in response to invading pathogens, hold particular interest as therapeutic compounds because of their highly selective nature. One antibody under development at Amgen is panitumumab (ABX-EGF), a fully human monoclonal antibody that acts on the epidermal growth factor receptor. Panitumumab, which is being co-developed under an

agreement with Abgenix, Inc., is currently in multiple clinical studies to evaluate its treatment effect in several types of cancer, including colorectal and lung cancer.

Small molecules are chemically synthesized drugs, typically administered orally, that interact with molecular targets, including those within human cells. Sensipar™ (cinacalcet HCl), Amgen's first small molecule therapeutic, was granted priority review in late 2003 by the U.S. Food and Drug Administration for the treatment of forms of hyperparathyroidism. Sensipar™ is licensed from NPS Pharmaceuticals, Inc.

Mastering all the tools of therapeutic development, as they emerge, is crucial to our ongoing success at Amgen. That's why the company has invested at least 20 percent of product sales in research and development each year since 1994 — a total of \$1.7 billion in 2003. And that's why we're striving to build a broad and flexible research platform — one that allows us to fit the best therapy to the disease target.

Enable smart clinical testing

Charting a development path by knowing what to ask and when

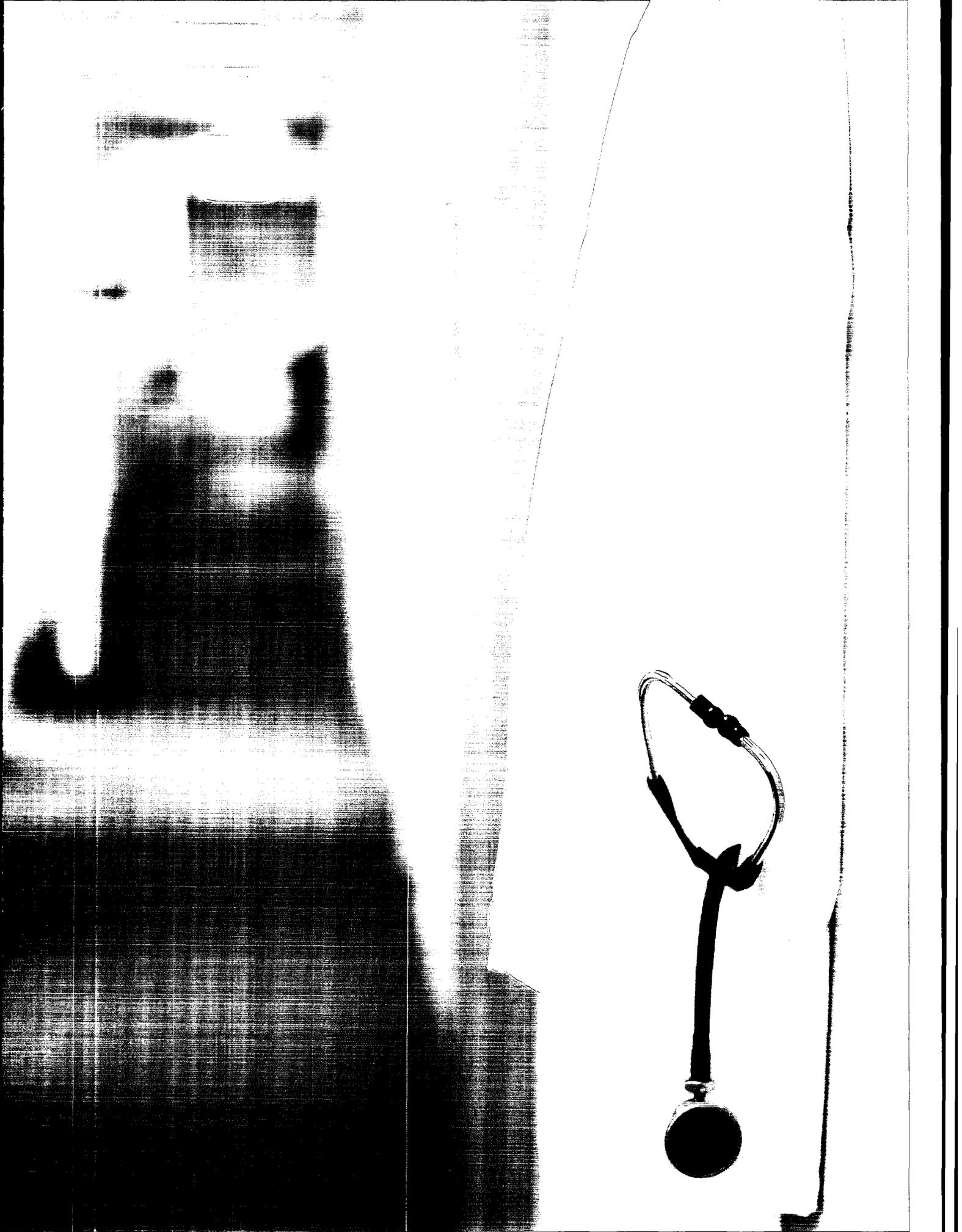
Moving molecules from laboratory bench to patients involves years of detailed investigation and rigorous testing. We've transformed the process at Amgen into a deeply collaborative and increasingly productive activity.

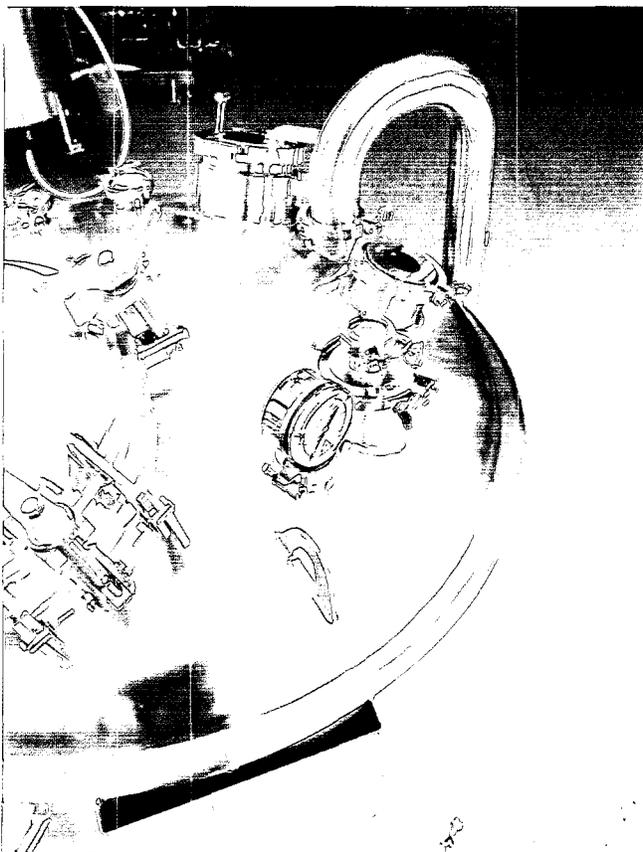
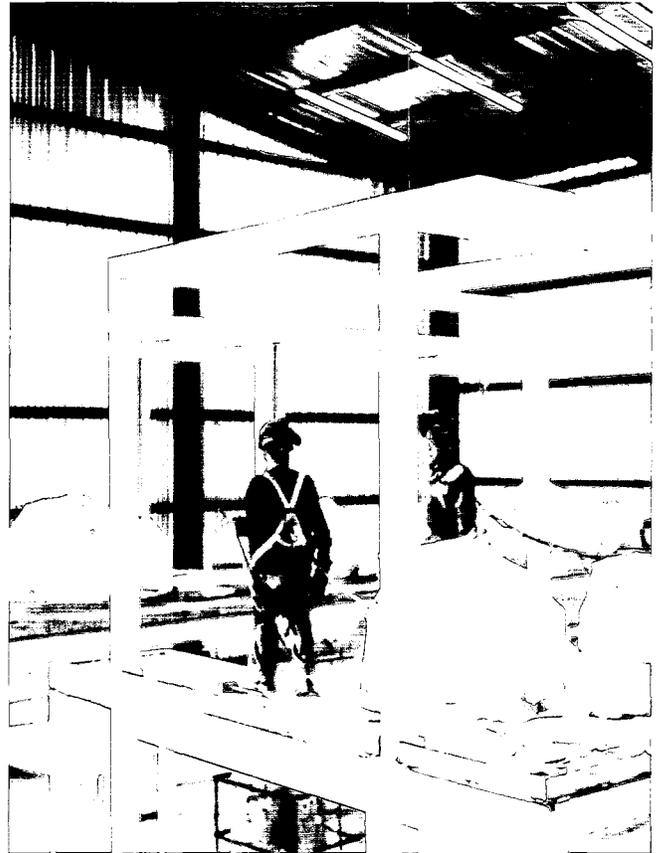
Clinical development requires an enormous investment in time and resources. It begins with preclinical testing, and proceeds through a series of large human trials that establish dosage levels, test for efficacy and side effects, and, depending upon the molecule, may ultimately seek to measure long-term patient outcomes.

Multi-disciplinary product teams at Amgen advance new molecules through every stage of development, helping to ensure cross-functional focus, communication, and accountability. With expertise in designing and conducting

definitive clinical trials, we continue to make strides in reducing the time required to move individual products to market. And, with a unique internal governance process that promotes dynamic decision-making and helps optimize the allocation of resources across multiple development programs, we are increasing our chances of advancing the best possible product candidates at every stage of the process.

The pace is clearly accelerating. In recent years, Amgen has expanded its product portfolio, doubled the number of new molecules in development, and significantly increased the number of patients annually enrolled in clinical trials, with approximately 35,000 patients participating worldwide at the end of 2003. We also achieved, in 2003, an impressive 22 regulatory approvals worldwide.





Maximize patient access

Ensuring no patient goes without

From process development, to clinical manufacturing, to full-scale therapeutic protein production, Amgen has developed one of the largest and most reliable operations in the human therapeutics industry today. Global in

Global

To support growing worldwide demand for Amgen's existing products and the anticipated launch of new products, the company operates state-of-the-art process development and product manufacturing facilities in California, Colorado, Rhode Island, Washington state, and Puerto Rico. Our manufacturing capabilities are further broadened by strategic relationships with a range of contract manufacturers in the United States, Europe, Canada, and Japan. Together, these facilities now serve patient needs on four continents.

Scalable

Amgen helped pioneer the commercial production of recombinant human proteins more than a decade ago. We've been improving our technical capabilities and building capacity ever since. Today, Amgen is among the largest producers of protein therapeutics in the world. Our ability to scale up production of individual products to meet patient needs as they grow is a crucial element for our ongoing success.

reach, scalable in size, flexible in usage, and committed to quality and reliability, our process development and manufacturing capabilities are continually growing to respond to patient requirements.

Flexible

Much of what we do in manufacturing requires breaking new ground. Amgen developed the first multi-product recombinant human protein manufacturing facility in the mid-1990s. Today, we're expanding our capabilities to support the clinical development and commercial manufacture of new product candidates across multiple therapeutic modalities. It's a process that includes building strategic relationships with outside manufacturers whose expertise in small molecule production can extend our own capacity, reduce our response time to new opportunities, and lower our overall investment risk.

Reliable

With nearly two decades of experience in the manufacture and distribution of protein therapeutics, Amgen has established an industry-leading track record for quality and reliability. Clinical and commercial capacity planning begins early in the life of each product candidate and continues throughout its development. By carefully managing manufacturing needs as products advance through the pipeline, we strive to ensure that a consistent and reliable supply of Amgen products is available for all patients who require them.

PICTURED ON OPPOSITE PAGE, UPPER LEFT PHOTO: *A manufacturing specialist at Amgen's fill and finish facility in Puerto Rico* UPPER RIGHT PHOTO: *Construction site at Amgen's manufacturing facility in Puerto Rico* LOWER LEFT PHOTO: *300-liter fermenter in Amgen's manufacturing facility in Thousand Oaks, California* LOWER RIGHT PHOTO: *A manufacturing associate in Amgen's manufacturing facility in Thousand Oaks*

Understand physicians' needs

Empowering those on the front lines of medicine with the chance to establish new standards of care

Launching successful new therapeutics today, particularly in medicine's most challenging fields, is best achieved in active collaboration with both patients and their doctors. Each of our global product franchises at Amgen is built on a foundation of physician dialogue, patient education, health care advocacy, and effective reimbursement. Insights gained from these interactions are incorporated early in the development process for new products, as well as for new indications for existing products.

Since the introduction of our first groundbreaking anemia treatment in 1989, Amgen has worked shoulder-to-shoulder with health care providers and patient advocacy groups to improve the lives of kidney dialysis patients and those suffering from chronic renal insufficiency. In collaboration with such groups as the National Kidney Foundation and the International Society of Nephrology, we support a variety of efforts to identify and communicate best practices in kidney disease patient care, broaden the treatment of kidney disease to encompass its early stages, and encourage therapeutic innovation through basic and clinical research.

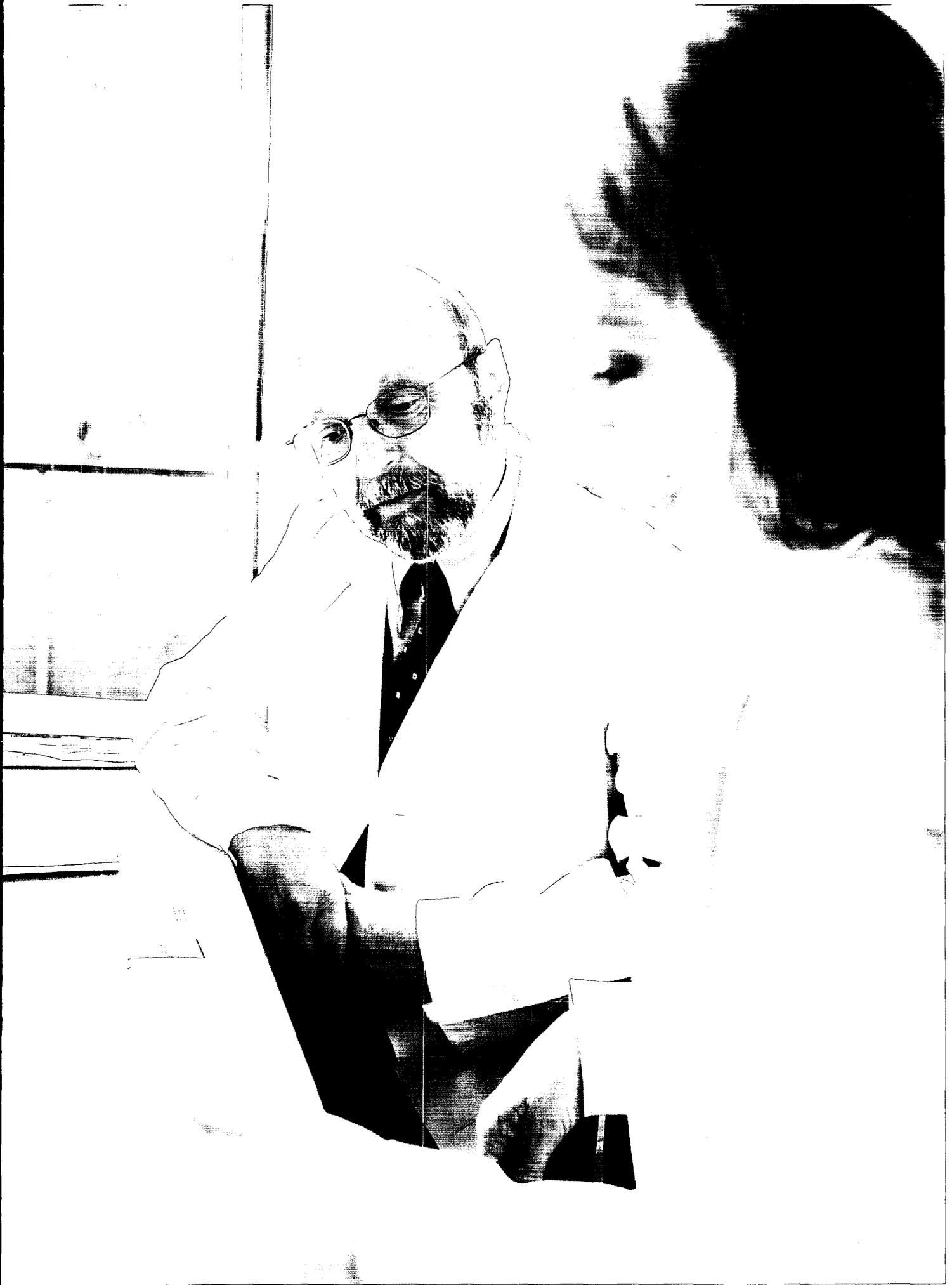
Amgen has also had a profound impact on supportive cancer care. The company's latest therapeutics for infection protection and the treatment of chemotherapy-induced anemia are redefining standards of practice in supportive

care of patients receiving chemotherapy. Our products help address some of the challenges that people with cancer face in completing prescribed cycles of chemotherapy. Throughout the development and introduction of these therapeutics, Amgen has worked closely with the oncology community to measure and assess each product's potential to improve patient outcomes and deliver a higher standard of care in an efficient manner.

Issues of cost are more important than ever in health care delivery today. At Amgen, we work closely with health care providers and third-party payors to demonstrate the clinical efficacy and value proposition of our therapeutics, to identify the best treatment practices as they evolve that can advance the well-being of patients, and to ensure that fair and reasonable reimbursement policies support broad patient access to our products.

Working together with patients, physicians, and health care systems around the world, Amgen's global marketing teams continue to expand the potential of our current therapeutics in supportive cancer care, anemia, and inflammation. They're also building an effective platform for the launch of new products to come. It's a collaborative effort that, at its best, can profoundly change the practice of medicine.

PICTURED ON OPPOSITE PAGE: *Steven M. Steinberg, M.D., F.A.C.P., collaborates with an Amgen professional sales representative*





Build the best team

Creating a value-based culture that puts patients first

Fresh ideas and diverse viewpoints are the lifeblood of the discovery and development process at Amgen. Our success as an organization is built each day on the individual contributions of thousands of colleagues located around the world.

Last year alone, Amgen increased staffing by approximately 3,000 people, with strategic hires that broadened our capabilities and deepened our expertise across all of the company's functional groups. More than half of our nearly 13,000 worldwide staff members have joined Amgen within the last two and a half years. And as our growth continues, we remain committed to building an enterprise that can attract and nurture the best possible talent wherever it is to be found.

We begin with a common purpose and a common set of values. Squared on the development of breakthrough therapeutics that can bring dramatic improvement to people's lives, we strive to foster a culture at Amgen that encourages high standards of excellence, original thinking, a passion for discovery, a willingness to take risks and demonstrate accountability, and a determination to

compete intensely and win. We expect the highest ethical standards in all Amgen activities, and we believe that mutual trust and respect are essential elements in our daily work environment. And we never forget that creating value for patients, staff, and stockholders is the fuel that drives *our organization forward and enables our future success.*

Our values are apparent in the way we organize ourselves to accomplish goals at Amgen. Our work environment is goal-focused, team-oriented, self-managed, and peer-reviewed. Leadership skills are nurtured with programs that support professional development goals and provide a clear set of performance expectations grounded in our mission and values. Talented individuals come together in multi-disciplinary teams to advance our organization's most important objectives. It is Amgen teamwork that can make the crucial difference as we advance scientific breakthroughs from the laboratory through the clinic to the marketplace—speeding the development of potentially life-changing therapeutics for the benefit of patients.

PICTURED ON OPPOSITE PAGE: *Amgen staff members from around the globe*

Be a good partner

Advancing great ideas with others who share our vision

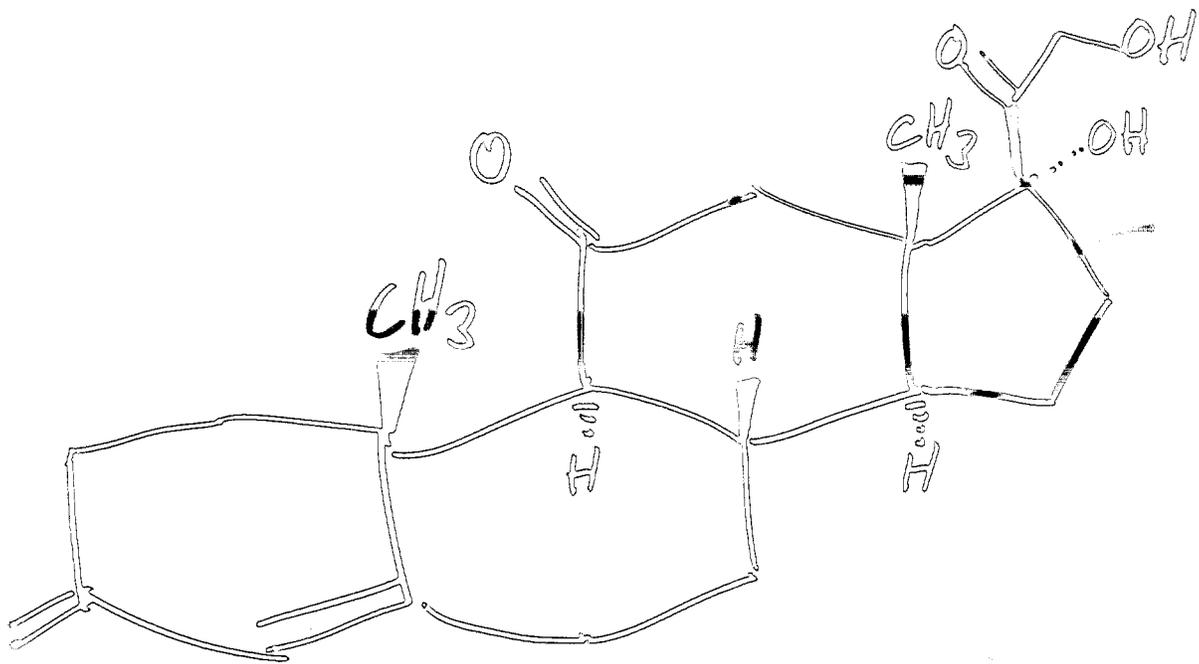
Great ideas with the potential to deliver life-changing therapeutics feed our growth at Amgen. External collaborations play a crucial role in bringing forward many of those ideas.

Building effective collaborations of all kinds—from early-stage discovery and development to late-stage licensing—remains a priority for our organization today. In 2003, Amgen conducted several “Outreach Days” during which senior management met with science and business leaders in the biotech community to showcase our capabilities as a partner.

Amgen is well suited to be the partner of choice in the human therapeutics industry. With the capabilities and financial strength of a large company, we can offer potential partners the resources needed to support a product candidate as it advances from lab to clinic to global

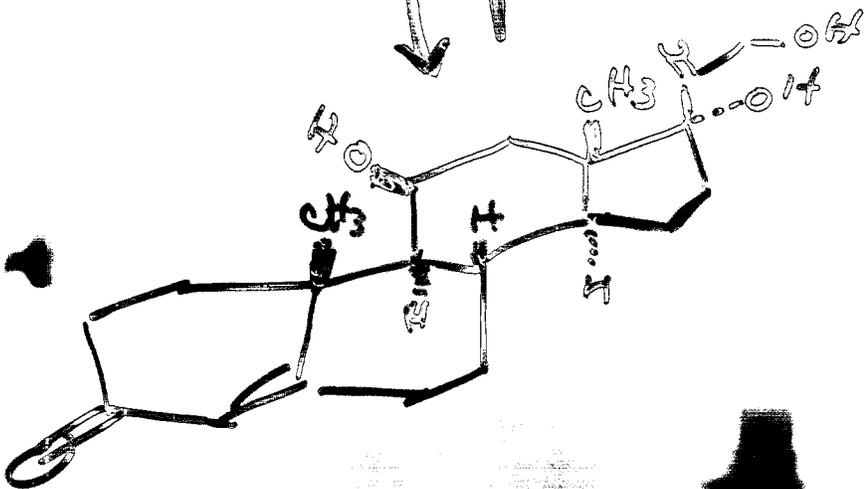
marketplace. At the same time, Amgen retains its entrepreneurial drive and science-based commitment. And we feel a strong sense of urgency to act decisively with each opportunity, focus development efforts in the most productive manner possible, and continually strive to reduce overall development time.

When promising partnership opportunities arise, Amgen can move quickly. In the past year, we’ve initiated collaborations with several biotechnology enterprises involving disease targets that range from diabetes to cancer to rheumatoid arthritis. Amgen currently has more than 100 active collaborations with more deals being signed each month. These agreements, together with Amgen’s ongoing organic growth, provide the company access to many of the vibrant new ideas and opportunities that biotechnology research is continually generating.



HPHSD

Two arrows originate from the text 'HPHSD'. One arrow points downwards towards the structure below, and the other points upwards towards the structure above.





Stay nimble

Big enough to compete, small enough to change the game

With 2003 revenues exceeding the \$8 billion mark, Amgen remains the largest biotechnology company in the world—a global leader in the development of breakthrough human therapeutics with the earnings power and financial strength to compete effectively in an industry where resources matter.

Yet we've never forgotten the exhilarating pace, intense focus, and outsized ambitions of our early years. Nor do we intend to. Because in a race against time to bring products to patients, organizational speed and agility are essential. And in the increasingly competitive landscape that our industry has entered, decisive action can not only win the day, but transform the nature of the competition in the future.

That's why we choose carefully and focus intensely on a limited number of product candidates with huge potential.

It's also why we work so hard to retain a sense of collegiality and informality in the midst of our tremendous growth.

We're constantly striving to foster a work environment at Amgen in which highly talented and diverse individuals can unite around the pursuit of a common goal with tremendous speed and minimal bureaucracy. The rapid exchange of knowledge, appropriate delegation of decision-making, and limited hierarchy that such an atmosphere promotes, help us react swiftly to the unexpected challenges and promising opportunities that often arise.

Empowering each of our colleagues to make a difference each day in the outcome of our mission has enabled Amgen to remain a leader in the development of therapeutics for some of the world's most challenging unmet medical needs.

PICTURED ON OPPOSITE PAGE, UPPER LEFT PHOTO: *An Amgen manufacturing operations associate director overseeing construction at Amgen's Puerto Rico manufacturing facility* UPPER RIGHT PHOTO: *An Amgen clinical quality leader at Amgen's headquarters in Thousand Oaks, California* LOWER LEFT PHOTO: *An Amgen research scientist at the company's new research center in Seattle* LOWER RIGHT PHOTO: *An Amgen global development director in Thousand Oaks*

Live where we work

Strengthening the communities and institutions that share our lives and our dreams

Our greatest source of inspiration at Amgen often springs from personal experience — as individuals and as members of a broader community. Each year, in the multiple communities in which Amgen staff live and work, we commit millions of dollars in financial support and in-kind product donations, and individual staff members devote thousands of hours of personal time to programs and services that can make a meaningful difference in people's lives.

The Amgen Foundation was established in 1991 to identify and support nonprofit institutions that share our interest in expanding community resources, enhancing science teaching and literacy, and improving people's lives. It also matches individual staff donations to charities and community organizations, multiplying the effect of such giving.

We also seek to share our enthusiasm for the power and promise of science. Through our community affairs programs and foundation giving, Amgen provides teachers

and students at the kindergarten through 12th-grade level with opportunities for hands-on learning and curriculum development. And, because teachers play such a critical role in cultivating young scientific minds, Amgen also sponsors annual awards to recognize science-teaching excellence in our local communities.

Individual Amgen staff members play a big role in bringing the company's philanthropic efforts to life. Personal staff donations of funds, expertise, and time address an array of community needs—from mentoring at-risk youth, to advocacy for the elderly, to environmental preservation—activities that come together most visibly in the Amgen Staff Volunteer Program.

Through patient assistance initiatives like the Amgen SAFETY NET® Program, we donate our products to help ensure patient access to necessary treatments.

PICTURED ON OPPOSITE PAGE: *Two sixth-graders participate in an experiment conducted through one of Amgen's science outreach programs at Sherwood Elementary School in the Seattle area*







Dear Stockholders,

By almost any measure, 2003 was a year of significant progress for Amgen. We fulfilled our mission to serve patients by bringing important therapeutics to more people than ever. In the process, we delivered world-class financial results and became one of the world's fastest-growing companies in sales

in any industry. We continued to advance our pipeline and added substantially to our leadership ranks. In an independent survey of more than 1,000 industry executives and financial analysts, Amgen and two other fine companies received the highest ethics rating in the biopharmaceutical industry.

Amgen staff members at a Habitat for Humanity build-site in Los Angeles. FROM LEFT TO RIGHT: Joe Tuzigon, Helen Linker (seated), Mary Ellen Cosman, Michael Kelly, Amgen Chairman and Chief Executive Officer Kevin Sharer, Madhu Balachandran, Matt de Guire, Beth Seidenberg, Mike Gresser, Will Dorr, David Liebowitz (seated)

In the preceding pages, you've read about what we do. But how we do it is just as important. Six key ideas drive us as a company: our mission to serve patients; our aspiration to be the best human therapeutics company; the Amgen values that guide our behaviors; our strategy; our goals for the year; and the leadership attributes that define what we expect from Amgen leaders. I'm focusing here on our leadership attributes because they are particularly important to me as chief executive officer—and to the future of the company.

The photo on the previous page was taken in January of 2004 in Los Angeles. On that day, more than 400 of our top executives, in partnership with Habitat for Humanity, took up hammers, paintbrushes, and pickaxes to help a family of eight realize their dream of home ownership. The individuals pictured with me on the previous page are just a few of the Amgen executives who personify what we expect of leaders at the company.

Our leaders are first charged with charting the course. They must translate our business strategy into challenging but actionable objectives and plans, convey a sense of purpose and mission that motivates others, and balance big picture concerns with day-to-day issues. In 2003, our leaders proved their ability to chart the course. Our research and development teams set several ambitious goals, including completing several key regulatory filings in the United States. The U.S. Food and Drug Administration (FDA) granted Sensipar™ (cinacalcet HCl) priority review status in December 2003 for the treatment of forms of hyperparathyroidism, and ENBREL® (etanercept) received approval for the treatment of ankylosing spondylitis and a supplemental Biologics License Application is now under FDA review for the treatment of moderate-to-severe plaque psoriasis.

In operations, we set out to move most of our bulk manufacturing to Puerto Rico over the next five years, and made significant progress on a major expansion of our biotechnology manufacturing facilities there. In Europe, our leaders did a tremendous job of communicating a “one company” vision. The message had a motivational impact:

in 2003, our international product sales hit \$1 billion for the first time, while we laid the groundwork for expanding our sales and territories in Central and Eastern Europe.

Leaders at Amgen are expected not only to chart the course—they must also develop strong, diverse teams. During 2003, our leaders hired new sales force staff, recruited top scientists, and worked hard to develop better leadership skills. Today, our ability to attract the best people has never been stronger. Half our worldwide staff of about 13,000 have joined us in the last two and a half years. As Amgen grows in size, we will remain nimble by preventing bureaucracy and taking actions that are collectively fast, decisive, and flexible. We continue to foster an innovative work environment by encouraging diverse inputs and ideas. In our executive ranks, we have added more women and men from diverse backgrounds with responsibility for everything from product development, to multibillion-dollar business franchises, to key corporate functions. We will maintain our efforts to become even more diverse to ensure that innovation remains our strength.

We also expect our leaders to deliver results. We challenge ourselves to achieve top marks in financial performance, market competitiveness, product development, manufacturing, facilities expansion, intellectual property protection, regulatory and government agency actions, and more. Last year, our leaders demonstrated that when it comes to competing in all these areas, we can more than hold our own. We realized market share gains in 2003 in many of our products and geographies. We received seven regulatory approvals and filed for five new indications in the United States alone. We made excellent progress in our collaboration efforts, winning a worldwide competition for Biovitrum AB's small molecule enzyme inhibitors for the treatment of metabolic diseases and certain other medical disorders, entering a partnership with Tularik Inc. to pursue multiple discovery and development programs in oncology, and restructuring our agreement with Abgenix, Inc. to shift decision-making authority for panitumumab (ABX-EGF) to Amgen. We advanced our pipeline by creating 10 additional strategy teams for potential new products and moving four

new molecules into human clinical testing. We continued to grow our worldwide manufacturing capability while meeting our goal to deliver product to every patient, every time.

Finally, we expect our leaders to be role models. Our values only have meaning when they are lived, first and foremost, by those who guide others. By building a house together for a family in need, Amgen's leaders demonstrated the importance of giving back to the communities in which we live and work. Our leaders have been role models in so many ways. They have made personal sacrifices to lead key projects while living far from friends and familiar surroundings. They have embraced change in the face of uncertainty, set high professional standards, shown unmatched levels of personal commitment, and rolled up their sleeves to achieve key company goals. Their extraordinary efforts send the clear message that at Amgen, leaders don't merely supervise from the top down, they work hand-in-hand with their teams toward a common goal — making a dramatic difference in the lives of patients.

I'd like to express my sincere thanks and appreciation to Amgen staff throughout the world for a great year. We know we face new and considerable challenges ahead, and that our 2003 results do not guarantee success in 2004. That said, putting a solid year on the books gives us every reason to be optimistic about the future.



KEVIN W. SHARER
Chairman and Chief Executive Officer

March 11, 2004

AMGEN 2003 ACHIEVEMENTS

Delivered strong financial performance including a 37 percent increase in adjusted earnings per share and a 58 percent increase in product sales as compared to 2002.

Received approval for ENBREL® in the United States for four new indications: for the treatment of ankylosing spondylitis; to inhibit the progression of structural damage in psoriatic arthritis; to improve physical function in rheumatoid arthritis patients; and for a once-weekly dosing option for patients across all approved indications.

Submitted a supplemental Biologics License Application for ENBREL® in the United States for use in the treatment of moderate-to-severe plaque psoriasis.

Submitted a new drug application for Sensipar™ in the United States for the treatment of forms of hyperparathyroidism.

Completed a phase 3 study for palifermin in the treatment of chemotherapy- and radiotherapy-induced oral mucositis in patients with hematologic malignancies.

Initiated strategic collaborations with several life-science companies including Tularik Inc. and Biovitrum AB.

Advanced on schedule major, complex expansions of manufacturing facilities in Puerto Rico and Rhode Island and completed construction of a new research center in Seattle, which opened in January 2004.

Grew Amgen staff by 27 percent, adding approximately 3,000 people worldwide, expanding the company's capabilities across multiple areas.

Named by *Fortune* magazine for the fifth time as one of the "100 Best Companies to Work For" and by *Science* magazine for the second consecutive year as one of the top biotechnology and pharmaceutical employers. Additionally, in an independent survey of more than 1,000 industry executives and financial analysts, Amgen was one of three companies to receive the highest ethics rating in the biopharmaceutical industry.

Amgen's therapeutic focus areas

Marketed products and select pipeline candidates

HEMATOLOGY Amgen's groundbreaking research in hematology has produced effective treatments for anemia, a reduction in the number of circulating red blood cells that currently affects at least 3.4 million people in the United States. Anemia is associated with serious diseases, including chronic kidney disease, cancer, diabetes, and cardiovascular disease. Amgen's second therapeutic area of research has focused on the management of neutropenia, a potentially dangerous side effect of chemotherapy that diminishes a patient's ability to produce infection-fighting white blood cells.

Amgen introduced EPOGEN® (Epoetin alfa) in 1989. EPOGEN® is indicated for the treatment of anemia in patients with chronic renal failure on dialysis. In 2001, Aranesp® (darbepoetin alfa), an erythropoietic protein with greater biological activity and a longer half-life than Epoetin alfa, was approved for the treatment of anemia in patients with chronic renal insufficiency. In 2002, Aranesp® was also approved for the treatment of chemotherapy-induced anemia.

NEUPOGEN® (Filgrastim) was approved in 1991. NEUPOGEN® is indicated for decreasing the incidence of infection associated with chemotherapy-induced neutropenia in cancer patients with nonmyeloid malignancies. In 2002, Amgen debuted Neulasta® (pegfilgrastim), a longer-acting form of Filgrastim approved for the same use but requiring only one injection per chemotherapy cycle.

ONCOLOGY Aranesp®, Neulasta®, and NEUPOGEN® all represent significant advances in supportive care for cancer patients who receive chemotherapy, a focus of

research that continues at Amgen today. In addition, the company's researchers are exploring the fundamental mechanisms of cancer, seeking to develop novel therapeutics that can disrupt cancer, starve cancer cells, or destroy them with targeted therapies. According to the American Cancer Society, more than 1.3 million people in the United States alone will be diagnosed with cancer in 2004.

Compounds in Amgen's oncology pipeline include palifermin, the subject of a recently completed phase 3 study in the treatment of oral mucositis, a painful and debilitating side effect of some cancer treatments, and panitumumab (ABX-EGF), a fully human monoclonal antibody that targets the epidermal growth factor receptor and that Amgen is co-developing with Abgenix, Inc. for potential use in fighting colorectal, lung, and other solid tumors. In May 2003, Amgen entered an agreement with Tularik Inc. to collaborate on multiple discovery and development programs in oncology.

INFLAMMATION Amgen's inflammation research is grounded in the study of rheumatology, dermatology, and inflammatory diseases associated with the body's immune system, including lupus, asthma, and osteoarthritis. Uncontrolled inflammation is a leading cause of tissue, organ, and joint damage in patients with autoimmune disease.

Amgen's first internally developed anti-inflammatory therapeutic is Kineret® (anakinra), a treatment for the reduction in signs and symptoms of rheumatoid arthritis. In mid-2002, Amgen acquired the blockbuster anti-inflammatory therapeutic ENBREL® (etanercept), enhancing the

For a current listing of Amgen's marketed products and select pipeline candidates, please visit the company's Web site at www.amgen.com

company's capabilities in inflammation research. ENBREL® is approved for use in the treatment of four inflammation-related diseases: rheumatoid arthritis, polyarticular-course juvenile rheumatoid arthritis, psoriatic arthritis, and ankylosing spondylitis. In 2003, Amgen filed an application with the U.S. Food and Drug Administration (FDA) for the use of ENBREL® in the treatment of moderate-to-severe plaque psoriasis, a skin disorder characterized by chronic inflammation that affects nearly 1.5 million people in the United States alone.

METABOLIC AND BONE DISORDERS Amgen research programs study metabolic disorders such as diabetes, a potentially life-threatening state of raised blood glucose associated with premature mortality. An estimated 150 million people worldwide currently suffer from diabetes — a number that is expected to double by 2025. Other research focuses on bone health and joint diseases, such as osteoporosis, which results in the weakening and slow healing of bones.

In September 2003, Amgen licensed exclusive development and commercialization rights to Biovitrum AB's small molecule enzyme inhibitors for the treatment of type II diabetes and other metabolic diseases and medical disorders. The agreement significantly expands Amgen's presence in the field of metabolic diseases.

In December 2003, Amgen's first small molecule candidate, Sensipar™ (cinacalcet HCl), was granted priority review status by the FDA, for the treatment of forms of hyperparathyroidism. Studies show that calcification is

a major risk factor for mortality due to cardiovascular disease — the leading cause of death in chronic kidney disease patients. In the area of osteoporosis, the product candidate AMG 162, a result of Amgen's genomics research, was reported to be well tolerated in phase 1 studies in women with post-menopausal osteoporosis. In addition, Amgen is collaborating with Celltech Group to develop and commercialize other potential therapeutics for osteoporosis.

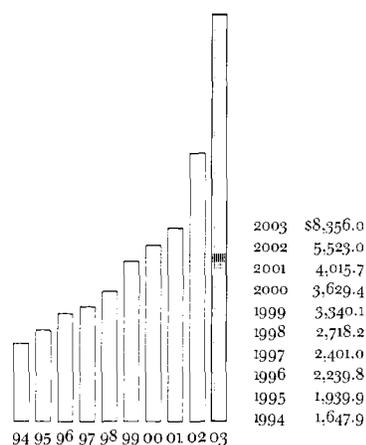
NEUROSCIENCES Amgen's neuroscience program is focused on discovering and developing new treatments for neurological disorders, particularly those that destroy parts of the nervous system. They include Parkinson's disease, which results in the death of nerve cells in the brain associated with coordination and muscle control, and Alzheimer's disease, which causes the loss of brain cells, resulting in progressive memory loss and dementia.

Amgen is currently conducting phase 2 clinical studies of Glial-cell-line-derived neurotrophic factor (GDNF) for possible use in the treatment of Parkinson's disease, a condition that today affects more than one million people in the United States.

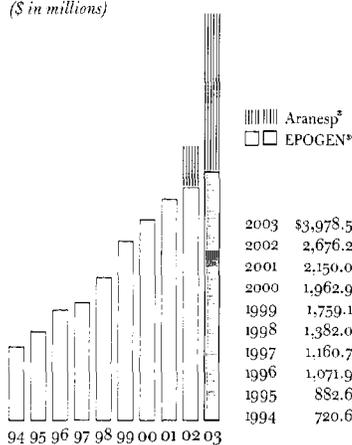
Amgen research programs are also investigating multiple sclerosis, a disease in which the body's immune cells attack the insulation material that surrounds nerve fibers in the spinal cord and brain. In addition, a number of Amgen's neuroscience programs are directed at the treatment of severe pain syndromes, which represent a significant unmet medical need.

Selected financial information

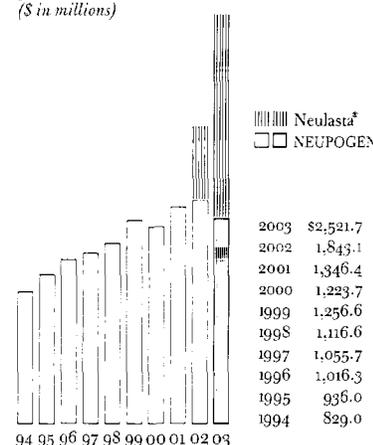
Total revenues
(*\$ in millions*)



EPOGEN®/Aranesp®
product sales
(*\$ in millions*)



Neulasta®/NEUPOGEN®
product sales
(*\$ in millions*)



Consolidated statement of operations data

(*In millions, except per share data*)

| Years ended December 31, | 2003 | 2002 | 2001 |
|--|------------|------------|-----------|
| Revenues: | | | |
| Product sales ⁽¹⁾ | \$ 7,868.2 | \$ 4,991.2 | \$3,511.0 |
| Other revenues | 487.8 | 531.8 | 504.7 |
| Total revenues | 8,356.0 | 5,523.0 | 4,015.7 |
| Operating expenses: | | | |
| Cost of sales | 1,340.7 | 735.7 | 443.0 |
| Research and development | 1,655.4 | 1,116.6 | 865.0 |
| Selling, general, and administrative | 1,952.6 | 1,462.1 | 970.7 |
| Write-off of acquired in-process research and development ⁽²⁾ | — | 2,991.8 | — |
| Amortization of acquired intangible assets | 335.8 | 155.2 | — |
| Other items, net | (24.0) | (141.3) | 203.1 |
| Net income (loss) | 2,259.5 | (1,391.9) | 1,119.7 |
| Diluted earnings (loss) per share | 1.69 | (1.21) | 1.03 |

Consolidated balance sheet data

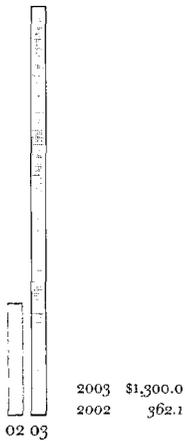
(*In millions*)

| At December 31, | 2003 | 2002 | 2001 |
|-------------------------------------|------------|------------|-----------|
| Total assets ⁽³⁾ | \$26,176.5 | \$24,456.3 | \$6,443.1 |
| Long-term debt ⁽⁴⁾ | 3,079.5 | 3,047.7 | 223.0 |
| Stockholders' equity ⁽³⁾ | 19,389.1 | 18,286.0 | 5,217.2 |

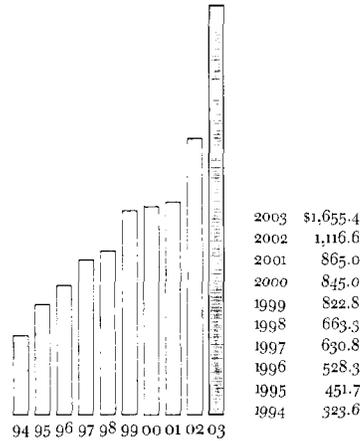
⁽¹⁾ The Company began recording ENBREL® sales subsequent to its acquisition of Immunex Corporation ("Immunex") on July 15, 2002.

⁽²⁾ As part of the accounting for the Immunex acquisition, the Company recorded a charge to write off acquired in-process research and development ("IPR&D") of \$2,991.8 million in 2002. The IPR&D charge represents an estimate of the fair value of purchased in-process technology for projects that, as of the acquisition date, had not reached technological feasibility and had no alternative future use. See Note 3 to the Consolidated Financial Statements included in the Company's 2003 Annual Report on Form 10-K for further discussion of the IPR&D write-off.

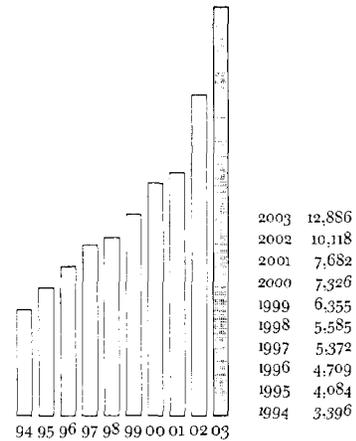
ENBREL® product sales⁽¹⁾
(\$ in millions)



Research and development expenses
(\$ in millions)



Amgen staff



| 2000 | 1999 | 1998 | 1997 | 1996 | 1995 | 1994 |
|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| \$3,202.2 | \$3,042.8 | \$2,514.4 | \$2,219.8 | \$2,088.2 | \$1,818.6 | \$1,549.6 |
| 427.2 | 297.3 | 203.8 | 181.2 | 151.6 | 121.3 | 98.3 |
| 3,629.4 | 3,340.1 | 2,718.2 | 2,401.0 | 2,239.8 | 1,939.9 | 1,647.9 |
| 408.4 | 402.1 | 345.2 | 300.8 | 283.2 | 272.9 | 238.1 |
| 845.0 | 822.8 | 663.3 | 630.8 | 528.3 | 451.7 | 323.6 |
| 826.9 | 654.3 | 515.4 | 483.8 | 470.6 | 418.4 | 359.8 |
| 30.1 | — | — | — | — | — | 116.4 |
| — | — | — | — | — | — | — |
| (48.9) | (49.0) | (23.0) | 157.0 | — | — | — |
| 1,138.5 | 1,096.4 | 863.2 | 644.3 | 679.8 | 537.7 | 319.7 |
| 1.05 | 1.02 | 0.82 | 0.59 | 0.61 | 0.48 | 0.29 |

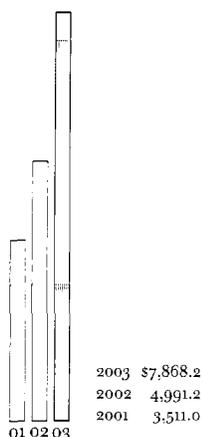
| 2000 | 1999 | 1998 | 1997 | 1996 | 1995 | 1994 |
|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| \$5,399.6 | \$4,077.6 | \$3,672.2 | \$3,110.2 | \$2,765.6 | \$2,432.8 | \$1,994.1 |
| 223.0 | 223.0 | 223.0 | 229.0 | 59.0 | 177.2 | 183.4 |
| 4,314.5 | 3,023.5 | 2,562.2 | 2,139.3 | 1,906.3 | 1,671.8 | 1,274.3 |

⁽³⁾ On July 15, 2002, Amgen acquired all of the outstanding common stock of Immunex for approximately \$17.8 billion. See Note 3 to the Consolidated Financial Statements included in the Company's 2003 Annual Report on Form 10-K for further discussion of the acquisition and the related accounting.

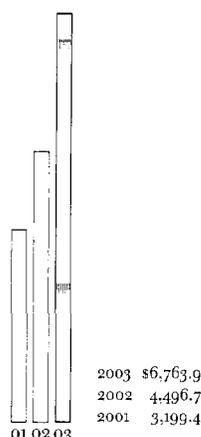
⁽⁴⁾ In March 2002, Amgen issued zero-coupon, senior convertible notes with a face amount at maturity of \$3.95 billion. See Note 8 to the Consolidated Financial Statements included in the Company's 2003 Annual Report on Form 10-K for further discussion of the terms of the convertible notes.

Financial review

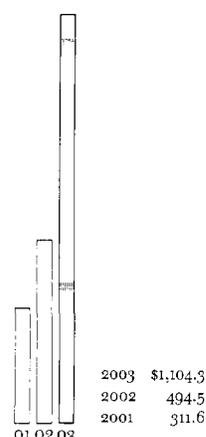
Worldwide product sales
(\$ in millions)



Domestic product sales
(\$ in millions)



International product sales
(\$ in millions)



REVENUE GROWTH Amgen delivered strong growth across its key product lines in 2003, driving significant earnings growth while also generating the resources necessary to maintain robust investment in research and development, new manufacturing capabilities, and an expanding commercial presence in global therapeutic markets. In 2003, total revenues reached a record \$8.4 billion, a 51 percent increase over 2002.

Total 2003 product sales grew 58 percent over the prior year to \$7.9 billion, as the company continued to build strong therapeutic franchises in anemia, supportive cancer care, and inflammatory disease. The increase over 2002 was aided by the second quarter 2002 U.S. launch of Neulasta® (pegfilgrastim), the company's latest, once-per-cycle product for decreasing the incidence of infections associated with chemotherapy-induced neutropenia in cancer patients with nonmyeloid malignancies; the mid-year 2002 oncology launch of Aranesp® (darbepoetin alfa), Amgen's latest product for the treatment of anemia associated with chronic kidney disease and chemotherapy-induced anemia in cancer patients; and the mid-year 2002 acquisition of ENBREL® (etanercept), Amgen's leading inflammation biologic used in the treatment of diseases such as rheumatoid arthritis and psoriatic arthritis.

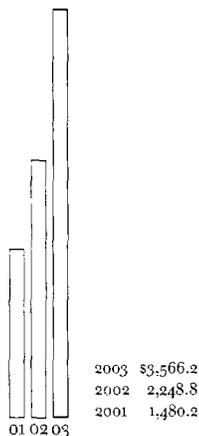
Worldwide sales growth in 2003 benefited from strong growth in demand for Aranesp® and Neulasta® and from a full year of ENBREL® sales. U.S. product sales increased 50 percent, to \$6.8 billion, representing 86 percent of Amgen's total product sales in 2003. The company's

international product sales increased 123 percent, to \$1.1 billion in 2003, reflecting the penetration of Amgen therapeutics in Europe. Excluding the effects of foreign currency translation, the company's international product sales would have increased 90 percent.

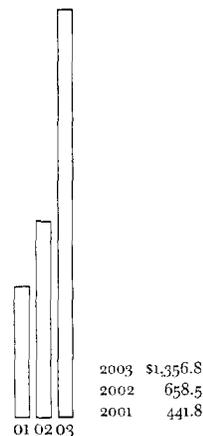
Total combined sales of EPOGEN® (Epoetin alfa), Amgen's anemia therapy for patients with chronic kidney disease on dialysis, and worldwide Aranesp® increased 49 percent in 2003, to \$4.0 billion. Sales of EPOGEN® experienced solid growth in 2003, reflecting the growth in the dialysis patient population and improved patient outcomes. Worldwide sales of Aranesp® experienced substantial growth in 2003, largely due to strong demand for the product in the treatment of chemotherapy-induced anemia in cancer patients. Aranesp® received approval for use in the oncology setting in mid-year 2002 in the United States and Europe. Aranesp® also is indicated in the treatment of anemia associated with chronic renal failure in patients both on dialysis and not on dialysis in the United States, most countries in Europe, Canada, Australia, and New Zealand.

Total combined worldwide sales of Neulasta® and NEUPOGEN® (Filgrastim), Amgen's product used to decrease the incidence of chemotherapy-related infections, increased 37 percent in 2003, to \$2.5 billion. Sales of Neulasta® increased substantially, as demand for the product continued to build in the oncology setting. Neulasta® was launched in the United States in the second quarter of 2002 and in Europe beginning in January 2003. Neulasta® is

Cash flow from operations
(*\$ in millions*)



Capital expenditures
(*\$ in millions*)



approved for the management of chemotherapy-induced neutropenia, one of the most serious and frequent side effects of chemotherapy treatment that leaves cancer patients vulnerable to life-threatening infections. Worldwide sales of NEUPOGEN® declined in 2003, largely due to the conversion to Neulasta® in the supportive care of U.S. cancer patients.

Total 2003 sales of ENBREL® were \$1.3 billion versus \$362 million for the portion of 2002 in which Amgen owned ENBREL®. If Amgen had owned ENBREL® for the full year of 2002, worldwide sales of ENBREL® would have been \$802 million in 2002, with 2003 representing an increase of 62 percent. Amgen acquired ENBREL® in July 2002 as part of the Immunex Corporation acquisition. Total sales of ENBREL® in 2002 were limited by supply constraints.

Since the product's introduction in 1998, ENBREL® has received multiple approvals in the United States, including four U.S. Food and Drug Administration (FDA) approvals for label-expanding indications during 2003. ENBREL® is approved for use in patients with rheumatoid arthritis, psoriatic arthritis, juvenile rheumatoid arthritis, and ankylosing spondylitis. An application for its use in the treatment of moderate-to-severe plaque psoriasis is currently pending with the FDA.

Amgen continues to invest in research and development at an industry-leading level. The company's 2003 research and development expense increased 48 percent, as compared to 2002, to \$1.7 billion and was 21 percent

of total product sales for 2003. In addition, Amgen had more than 35,000 patients enrolled in clinical trials at year-end 2003, an increase from approximately 18,000 patients enrolled in clinical trials in 2001.

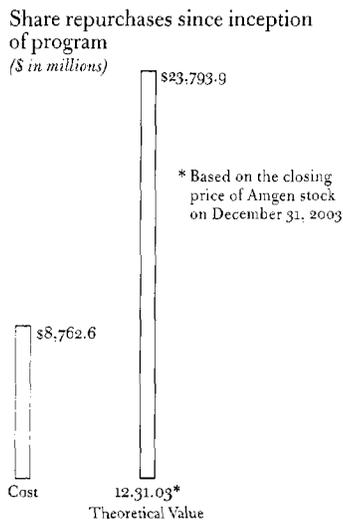
FINANCIAL PERFORMANCE Amgen's adjusted earnings per share rose 37 percent in 2003, to \$1.90 from \$1.39 in 2002. Under generally accepted accounting principles in the United States (GAAP), the company reported earnings per share of \$1.69 for the year versus a loss of \$1.21 in 2002. The 2002 loss was primarily due to the \$3 billion one-time write-off of in-process research and development related to the Immunex acquisition.

Amgen's cash flow from operations totaled \$3.6 billion in 2003. The company's cash flow allowed Amgen to finance operations entirely from internal resources in 2003.

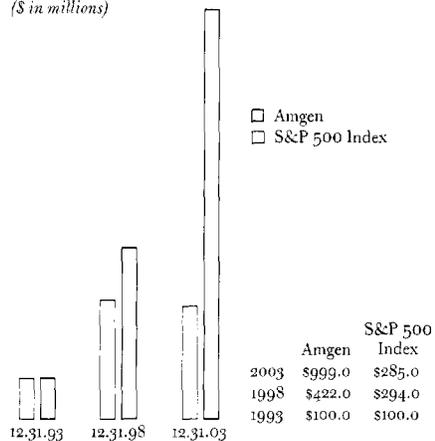
To ensure financial flexibility and appropriate liquidity, Amgen holds substantial cash and short-term marketable securities, which totaled \$5.1 billion at year-end 2003.

In 2003, Amgen invested close to \$1.4 billion in capital projects, largely to support the development of new and expanded manufacturing facilities in Rhode Island and Puerto Rico and a new research center in Seattle.

Amgen's balance sheet strength and substantial cash flow from its product franchises provide significant advantages to the company in an increasingly competitive operating environment. The company uses its strong cash flow not only to fund internal research and development and to support marketed products, but also to fund collaborations



\$100 invested in Amgen vs. S&P 500 Index 5-year and 10-year comparison (\$ in millions)



and product candidate in-licensing opportunities. Amgen announced several such agreements in 2003, including an up-front investment and a five-year commitment to collaborate with U.S.-based Tularik Inc. on the discovery, development, and commercialization of therapeutics aimed at certain oncology targets, and a licensing and collaboration agreement with Swedish-based Biovitrum AB covering the further development and commercialization of a potential treatment program for type II diabetes and other metabolic disorders.

STOCKHOLDER VALUE Amgen seeks to build long-term value for its stockholders by striking a careful balance between near-term earnings growth and ongoing reinvestment in basic research, product development, and support of marketed products.

Amgen maintains an active stock repurchase program, which the company uses to reduce the dilutive effect of employee stock option and stock purchase plans. Stock purchases beyond this level reflect the company's confidence in the long-term value of Amgen common stock. In 2003, Amgen repurchased a record \$1.8 billion of its common stock, representing 29.7 million shares. In December 2003, Amgen's board of directors authorized the company to repurchase up to an additional \$5 billion of common stock allowing for a multi-year stock repurchase program. Since inception of the program in 1992, Amgen has repurchased 385.1 million shares at a cost of \$8.8 billion. Those shares are now theoretically worth \$23.8 billion, representing a 25 percent internal rate of return.

At year-end 2003, the closing price for Amgen common stock was \$61.79 per share, an increase of 28 percent for the year. Over five-year and 10-year periods ending December 31, 2003, an investment in Amgen would have increased by 322 percent and 899 percent, respectively. A similar investment in the S&P 500 Index would have increased by 194 percent and 185 percent, respectively, over the same timeframes.

Reconciliation of GAAP earnings/(loss) per share to
"adjusted" earnings per share

(in millions, except per share data)

| Year ended December 31, | 2003 | 2002 |
|--|------------------------|-------------------------|
| GAAP net income (loss) | \$ 2,259.5 | \$ (1,391.9) |
| Adjustments to GAAP net income (loss): | | |
| Write-off of acquired in-process research and development | — | 2,991.8 ⁽¹⁾ |
| Amortization of acquired intangible assets | 335.8 ⁽²⁾ | 155.2 ⁽²⁾ |
| Other merger-related expenses | 69.5 ⁽³⁾ | 87.2 ⁽³⁾ |
| Legal awards and cost recoveries | (74.0) ⁽⁴⁾ | (151.2) ⁽⁴⁾ |
| Amgen Foundation contribution | 50.0 ⁽⁵⁾ | 50.0 ⁽⁵⁾ |
| Legal settlement | 47.1 ⁽⁶⁾ | — |
| Termination of collaboration agreements | — | (40.1) ⁽⁷⁾ |
| Tax effects of the above adjustments | (148.8) ⁽⁸⁾ | (39.2) ⁽⁸⁾ |
| "Adjusted" net income | \$ 2,539.1 | \$ 1,661.8 |
| Numerator for GAAP earnings (loss) per share: | | |
| GAAP net income (loss) | \$ 2,259.5 | \$ (1,391.9) |
| Adjustment for interest expense on convertible notes, net of taxes | 20.8 ⁽⁹⁾ | — ⁽⁹⁾ |
| Numerator for GAAP earnings (loss) per share | \$ 2,280.3 | \$ (1,391.9) |
| Numerator for "adjusted" earnings per share: | | |
| "Adjusted" net income | \$ 2,539.1 | \$ 1,661.8 |
| Adjustment for interest expense on convertible notes, net of taxes | 20.8 ⁽⁹⁾ | 17.1 ⁽⁹⁾ |
| Numerator for "adjusted" earnings per share | \$ 2,559.9 | \$ 1,678.9 |
| Shares used in calculation of earnings (loss) per share: | | |
| GAAP | 1,346.0 | 1,153.5 ⁽¹⁰⁾ |
| "Adjusted" | 1,346.0 | 1,209.9 ⁽¹⁰⁾ |
| Earnings (loss) per share: | | |
| GAAP | \$ 1.69 | \$ (1.21) |
| "Adjusted" | \$ 1.90 | \$ 1.39 |

⁽¹⁾ To exclude the non-cash expense associated with the write-off of the acquired in-process research and development related to the Immunex acquisition.

⁽²⁾ To exclude the ongoing, non-cash amortization of acquired intangible assets, primarily ENBREL[®], related to the Immunex acquisition.

⁽³⁾ To exclude the incremental compensation payable to certain Immunex employees principally under the Immunex short-term retention plan. The year 2002 also excludes the external, incremental consulting and systems integration costs directly associated with the integration of Immunex and the non-cash expense related to valuing the inventory acquired from Immunex at fair value.

⁽⁴⁾ To exclude a benefit for the recovery of costs and expenses in 2003 and a legal award in 2002 related to an arbitration proceeding with Johnson & Johnson.

⁽⁵⁾ To exclude a cash contribution to the Amgen Foundation.

⁽⁶⁾ To exclude the impact to the Company of a legal settlement paid to Genentech, Inc. ("Genentech") in connection with settling a patent litigation matter relating to the Company's processes for producing NEUPOGEN[®] and Neulasta[®]. Pursuant to the terms of a license agreement between the Company and Kirin-Amgen, Inc. ("KA"), an entity 50% owned by the Company, KA is obligated to indemnify the Company for the payment made to Genentech. The Company accounts for its ownership interest in KA under the equity method and, accordingly, recorded its share of such loss incurred by KA.

⁽⁷⁾ To exclude a benefit related to the recovery of certain amounts previously provided for in connection with terminating collaboration agreements with various third parties, principally Praecis Pharmaceuticals.

⁽⁸⁾ To reflect the tax effect of the above adjustments, except for the write-off of acquired in-process research and development.

⁽⁹⁾ Pursuant to the if-converted method of calculating earnings per share, the numerator for "adjusted" earnings per share in 2003 and 2002 and GAAP earnings per share in 2003 reflect the avoidance of interest expense incurred related to the assumed conversion of the Company's convertible notes. In 2002, such conversion is not assumed for calculating the GAAP loss per share because its impact is anti-dilutive due to the GAAP net loss.

⁽¹⁰⁾ Due to the GAAP net loss in 2002, shares used in calculating the GAAP loss per share exclude the impact of stock options and convertible notes because their impact would be anti-dilutive. Shares used in calculating the "adjusted" earnings per share for 2002 include the impact of dilutive stock options (27.1 million shares) and convertible notes (29.3 million shares) under the treasury stock and "if-converted" methods, respectively.

BOARD OF DIRECTORS

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California Institute of Technology

FRANK J. BIONDI, JR.
Senior Managing Director,
WaterView Advisors LLC

JERRY D. CHOATE
Retired Chairman and
Chief Executive Officer,
The Allstate Corporation

EDWARD V. FRITZKY
Retired Chairman and
Chief Executive Officer,
Immunex Corporation

FREDERICK W. GLUCK
Former Managing Director,
McKinsey & Company, Inc.

FRANKLIN P. JOHNSON, JR.
General Partner,
Asset Management Partners

STEVEN LAZARUS
Managing General Partner,
ARCH Venture Partners, L.P.

GILBERT S. OMENN
Professor of Internal Medicine,
Human Genetics and Public Health
University of Michigan, and
Former Chief Executive Officer,
University of Michigan Health System

JUDITH C. PELHAM
President and
Chief Executive Officer,
Trinity Health

ADM. J. PAUL REASON,
USN (RETIRED)
President and
Chief Operating Officer,
Metro Machine Corporation

DONALD B. RICE
Chairman of the Board,
President and Chief
Executive Officer,
Agensys, Inc.

LEONARD D. SCHAEFFER
Chairman and
Chief Executive Officer,
WellPoint Health Networks Inc.

KEVIN W. SHARER
Chairman of the Board,
Chief Executive Officer
and President,
Amgen Inc.

PATRICIA C. SUELTZ
President,
Marketing, Technology & Systems
Salesforce.com

EXECUTIVE OFFICERS

FABRIZIO BONANNI
Senior Vice President,
Manufacturing

HASSAN DAYEM
Senior Vice President and
Chief Information Officer

DENNIS M. FENTON
Executive Vice President,
Operations and Corporate
Compliance Officer

BRIAN M. MCNAMEE
Senior Vice President,
Human Resources

JOSEPH P. MILETICH
Senior Vice President,
Research and
Preclinical Development

GEORGE J. MORROW
Executive Vice President,
Global Commercial Operations

RICHARD D. NANULA
Executive Vice President,
Finance, Strategy and
Communications and
Chief Financial Officer

ROGER M. PERLMUTTER
Executive Vice President,
Research and Development

DAVID J. SCOTT
Senior Vice President,
General Counsel and Secretary

BETH C. SEIDENBERG
Senior Vice President,
Development and
Chief Medical Officer

KEVIN W. SHARER
Chairman of the Board,
Chief Executive Officer
and President

STOCKHOLDER INFORMATION

Corporate Office

One Amgen Center Drive
Thousand Oaks, California 91320-1799
(805) 447-1000

Amgen 2003 Annual Report Summary and Availability of SEC Form 10-K

This information is a summary and does not provide complete information; it should be considered along with the Company's Annual Report on Form 10-K for the year ended December 31, 2003. A copy of the Company's Form 10-K for the year ended December 31, 2003, filed with the Securities and Exchange Commission, is available without charge upon written request to Investor Relations, Amgen, One Amgen Center Drive, Thousand Oaks, California 91320-1799; by calling (800) 84-AMGEN; or by accessing the Company's Web site at www.amgen.com.

Transfer Agent and Registrar

American Stock Transfer & Trust Company
59 Maiden Lane
New York, New York 10038

Stockholder Inquiries

Inquiries related to stock transfers or lost certificates should be directed to American Stock Transfer & Trust Company, (800) 937-5449 or (212) 936-5100. General information regarding the Company and recent news releases can be obtained by contacting Amgen's automated stockholder information line at (800) 84-AMGEN or by accessing the Company's Web site at www.amgen.com.

Independent Auditors

Ernst & Young LLP, Los Angeles, California

Annual Meeting

The Annual Meeting will be held on Thursday, May 13, 2004, at 10:30 a.m. at The Fairmont Miramar Hotel, 101 Wilshire Blvd., Santa Monica, California 90401.

Price Range of Common Stock

The Company's common stock trades on The NASDAQ Stock Market under the symbol AMGN. No cash dividends have been paid on the common stock to date, and the Company currently intends to retain any earnings for development of the Company's business and for repurchases of its common stock.

The following table sets forth, for the fiscal periods indicated, the range of high and low closing sales prices of the common stock as quoted on The NASDAQ Stock Market for the years 2003 and 2002:

| | 2003 | | 2002 | |
|-------------|---------|---------|---------|---------|
| | High | Low | High | Low |
| 4th Quarter | \$67.50 | \$56.76 | \$51.75 | \$43.66 |
| 3rd Quarter | 72.37 | 63.61 | 48.54 | 31.07 |
| 2nd Quarter | 67.54 | 56.90 | 61.39 | 37.80 |
| 1st Quarter | 59.06 | 48.09 | 62.48 | 54.33 |

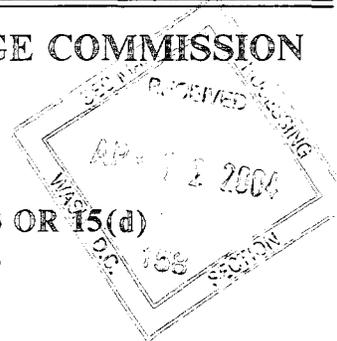
Trademarks Listed in This Report

Amgen, Aranesp[®], EPOGEN[®], Kineret[®], Neulasta[®], NEUPOGEN[®], and Sensipar[™] are trademarks of Amgen Inc. ENBREL[®] is a trademark of Amgen's subsidiary, Immunex Corporation.

Hotlines

Customer Service Hotline (800) 28-AMGEN
Investor Materials Hotline (800) 84-AMGEN
Jobline (800) 446-4007
Medical Information Connection (800) 77-AMGEN
Reimbursement Hotline (800) 272-9376
Clinical Safety Hotline (800) 835-2879

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington D.C. 20549
Form 10-K



(Mark One)

- ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2003

OR

- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number 000-12477

Amgen Inc.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

95-3540776
(I.R.S. Employer
Identification No.)

One Amgen Center Drive,
Thousand Oaks, California
(Address of principal executive offices)

91320-1799
(Zip Code)

(805) 447-1000

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(g) of the Act:

Common stock, \$0.0001 par value; preferred share purchase rights;
Contractual contingent payment rights
(Title of class)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is an accelerated filer.

The approximate aggregate market value of voting and non-voting stock held by non-affiliates of the registrant was \$82,599,577,717 as of February 13, 2004^A

1,280,068,013

(Number of shares of common stock outstanding as of February 13, 2004)

^A Excludes 2,820,793 shares of common stock held by directors and officers, and any stockholders whose ownership exceeds five percent of the shares outstanding, at February 13, 2004. Exclusion of shares held by any person should not be construed to indicate that such person possesses the power, directly or indirectly, to direct or cause the direction of the management or policies of the registrant, or that such person is controlled by or under common control with the registrant.

INDEX

Page No.

PART I

| | | |
|---------|---|----|
| Item 1. | Business | 2 |
| | Overview | 2 |
| | Products | 3 |
| | Selected Product Candidates | 6 |
| | Joint Ventures and Business Relationships | 7 |
| | Marketing | 10 |
| | Competition | 11 |
| | Research and Development | 13 |
| | Government Regulation | 14 |
| | Patents and Trademarks | 17 |
| | Manufacturing and Raw Materials | 18 |
| | Human Resources | 19 |
| | Geographic Area Financial Information | 19 |
| | Factors That May Affect Amgen | 19 |
| | Investor Information | 19 |
| Item 2. | Properties | 19 |
| Item 3. | Legal Proceedings | 20 |
| Item 4. | Submission of Matters to a Vote of Security Holders | 23 |

PART II

| | | |
|----------|---|----|
| Item 5. | Market for Registrants Common Equity and Related Stockholder Matters | 23 |
| Item 6. | Selected Financial Data | 24 |
| Item 7. | Management's Discussion and Analysis of Financial Condition and Results of Operations | 25 |
| Item 7A. | Quantitative and Qualitative Disclosures About Market Risk | 43 |
| Item 8. | Financial Statements and Supplementary Data | 45 |
| Item 9. | Changes in and Disagreements with Accountants on Accounting and Financial Disclosures | 45 |
| Item 9A. | Controls and Procedures | 45 |

PART III

| | | |
|----------|--|----|
| Item 10. | Directors and Executive Officers of the Registrant | 45 |
| Item 11. | Executive Compensation | 50 |
| Item 12. | Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters | 62 |
| Item 13. | Certain Relationships and Related Transactions | 71 |
| Item 14. | Principal Accountant Fees and Services | 72 |

PART IV

| | | |
|----------|---|-------------|
| Item 15. | Exhibits, Financial Statement Schedules and Reports on Form 8-K | 73 |
| | Signatures | 80 |
| | Power of Attorney | 81 |
| | Consent of Ernst & Young LLP, Independent Auditors | 83 |
| | Report of Ernst & Young LLP, Independent Auditors | F-1 |
| | Financial Statements and Schedules | F-2 to F-31 |

PART I

Item 1. BUSINESS

Overview

Amgen Inc. (including its subsidiaries, "Amgen" or the "Company") is a global biotechnology company that discovers, develops, manufactures, and markets human therapeutics based on advances in cellular and molecular biology. On July 15, 2002, Amgen acquired all of the outstanding common stock of Immunex Corporation ("Immunex") for stock and cash valued at \$17.8 billion in a transaction accounted for as a business combination (see Note 3, "Immunex acquisition" to the Consolidated Financial Statements). Immunex was a leading biotechnology company dedicated to developing immune system science to protect human health. The acquisition has enhanced Amgen's strategic position within the biotechnology industry by strengthening and diversifying its (1) product base and product pipeline in key therapeutic areas, and (2) discovery research capabilities in proteins and antibodies.

The Company markets human therapeutic products in the areas of hematology, oncology, and inflammation. The Company's key products include EPOGEN® (Epoetin alfa), Aranesp® (darbepoetin alfa), Neulasta® (pegfilgrastim), NEUPOGEN® (Filgrastim), and ENBREL® (etanercept), which is marketed under a co-promotion agreement with Wyeth. The Company's other products include Kineret® (anakinra) and Stemgen® (Ancestim).

EPOGEN® and Aranesp® stimulate the production of red blood cells. EPOGEN® is marketed in the United States for the treatment of anemia associated with chronic renal failure in patients on dialysis. Aranesp® is marketed in the United States, most countries in Europe, Australia, and New Zealand for the treatment of anemia associated with chronic renal failure, including patients on dialysis and patients not on dialysis. Aranesp® is also marketed in the United States for the treatment of chemotherapy-induced anemia in patients with non-myeloid malignancies. Aranesp® is marketed in Europe for the treatment of anemia in adult cancer patients with solid tumors receiving chemotherapy and for the treatment of chemotherapy-induced anemia in adult patients with non-myeloid malignancies.

Neulasta® and NEUPOGEN® selectively stimulate the production of neutrophils, one type of white blood cell. Neulasta® is marketed in the United States to decrease the incidence of infection, as manifested by febrile neutropenia in patients with non-myeloid malignancies receiving myelosuppressive anti-cancer drugs associated with a clinically significant incidence of febrile neutropenia. Neulasta® is marketed in most countries in Europe for the reduction in the duration of neutropenia and the incidence of febrile neutropenia in patients with cytotoxic chemotherapy for malignancy. NEUPOGEN® is marketed in the United States, certain countries in Europe, Canada, and Australia for use in decreasing the incidence of infection in patients undergoing myelosuppressive chemotherapy. In addition, NEUPOGEN® is marketed in most of these countries for use in increasing neutrophil counts in various other treatment modalities.

ENBREL® blocks the biologic activity of tumor necrosis factor ("TNF") by competitively inhibiting TNF, a substance induced in response to inflammatory and immunological responses. ENBREL® is marketed in the United States for reducing the signs and symptoms, improving physical function, and inhibiting the progression of structural damage in patients with moderately to severely active rheumatoid arthritis; and for reducing the signs and symptoms and inhibiting the progression of structural damage in patients with psoriatic arthritis. In addition, ENBREL is approved for reducing the signs and symptoms of moderately to severely active polyarticular-course juvenile rheumatoid arthritis in patients who have had an inadequate response to one or more disease-modifying medicines; and to treat the signs and symptoms in patients with active ankylosing spondylitis.

The Company maintains a sales and marketing force in the United States, Europe, Canada, Australia, and New Zealand. In addition, Amgen has entered into licensing and/or co-promotion agreements to market certain of its products including Aranesp®, Neulasta®, NEUPOGEN®, and ENBREL® in certain geographic areas outside of the United States.

The Company focuses its research and development (“R&D”) efforts on human therapeutics delivered in the form of proteins, monoclonal antibodies, and small molecules in the areas of hematology, oncology, inflammation, metabolic and bone disorders, and neuroscience. The Company has research facilities in the United States, and has clinical development staff in the United States, Europe, Canada, Australia, and Japan. In addition to internal R&D efforts, the Company has acquired certain product and technology rights and has established R&D collaborations.

The Company manufactures EPOGEN®, Aranesp®, Neulasta®, NEUPOGEN®, and ENBREL®. Amgen operates commercial manufacturing facilities located in the United States, Puerto Rico, and a packaging and distribution center in the Netherlands. Additional supply of ENBREL® is produced by our contract manufacturer, Boehringer Ingelheim Pharma KG (“BI Pharma”).

The Company was incorporated in California in 1980 and was merged into a Delaware corporation in 1987. Amgen’s principal executive offices are located at One Amgen Center Drive, Thousand Oaks, California 91320-1799.

Products

EPOGEN® (Epoetin alfa)

EPOGEN® (Epoetin alfa) is Amgen’s registered trademark for its recombinant human erythropoietin product, a protein that stimulates red blood cell production. Red blood cells transport oxygen to all cells of the body. Without adequate amounts of erythropoietin, the red blood cell count is reduced, thereby diminishing the ability of the blood to deliver sufficient amounts of oxygen to the body, resulting in anemia. People with chronic renal failure suffer from anemia because they do not produce sufficient amounts of erythropoietin, which is normally produced in healthy kidneys. Amgen markets EPOGEN® for the treatment of anemia associated with chronic renal failure for patients who are on dialysis. EPOGEN® is indicated to elevate or maintain the red blood cell level (as determined by hematocrit or hemoglobin measurements) and to decrease the need for blood transfusions in these patients.

In the United States, Amgen was granted rights to manufacture and market recombinant human erythropoietin under a licensing agreement with Kirin-Amgen, Inc. (“KA”), a joint venture between Kirin Brewery Company, Limited (“Kirin”) and Amgen (see “Joint Ventures and Business Relationships — Kirin Brewery Company, Limited”). EPOGEN® is approved for the treatment of anemia associated with chronic renal failure and for the treatment of anemia in children with chronic renal failure who are on dialysis.

The Company has retained exclusive rights to market EPOGEN® in the United States for dialysis patients. Amgen granted Ortho Pharmaceutical Corporation (which has assigned its rights under the Product License Agreement to Ortho Biotech Products, L.P., a subsidiary of Johnson & Johnson, hereafter referred to as “Johnson & Johnson”) a license to commercialize recombinant human erythropoietin as a human therapeutic in the United States in all markets other than dialysis (see “Joint Ventures and Business Relationships — Johnson & Johnson”). Johnson & Johnson markets recombinant human erythropoietin under the trademark PROCRI® in the United States (see Note 1, “Summary of significant accounting policies — Product sales” to the Consolidated Financial Statements).

EPOGEN® sales for the years ended December 31, 2003, 2002, and 2001 were \$2,434.7 million, \$2,260.6 million, and \$2,108.5 million, respectively.

Aranesp® (darbepoetin alfa)

Aranesp® (darbepoetin alfa) is Amgen’s registered trademark for its erythropoiesis stimulating protein, a protein that stimulates red blood cell production. A reduced red blood cell count can result in anemia (see “— EPOGEN® (Epoetin alfa)”). Since this protein leaves the body more slowly, Aranesp® should be administered less frequently than Epoetin alfa, thus simplifying anemia management for patients and health care providers.

The Company has an agreement with Kirin to jointly develop darbepoetin alfa through its joint venture, KA. Amgen was granted an exclusive license by KA to manufacture and market darbepoetin alfa in the United States, all European countries, Canada, Australia, New Zealand, Mexico, and all Central and South American countries. In 2001, the Company received approval to market Aranesp® in the United States, most countries in Europe, Australia, and New Zealand for the treatment of anemia associated with chronic renal failure, including patients on dialysis and patients not on dialysis. In July 2002, the Company received approval to market and launched Aranesp® in the United States for the treatment of chemotherapy-induced anemia in patients with non-myeloid malignancies. In August 2002, Aranesp® was approved in Canada for the treatment of anemia associated with chronic renal failure, including patients on dialysis and patients not on dialysis. In August 2002 and June 2003, respectively, the European Commission approved Aranesp® for the treatment of anemia in adult cancer patients with solid tumors receiving chemotherapy and for the treatment of chemotherapy-induced anemia in adult patients with non-myeloid malignancies. The Company commenced launching Aranesp® in Europe on a country-by-country basis as reimbursement has been established. Amgen markets darbepoetin alfa under the brand name Nespo® in Italy.

Worldwide Aranesp® sales for the years ended December 31, 2003, 2002 and 2001 were \$1,543.8 million, \$415.6 million and \$41.5 million, respectively.

Neulasta® (pegfilgrastim)

Neulasta® (pegfilgrastim) is Amgen's registered trademark for a protein that selectively stimulates production of certain white blood cells known as neutrophils and is based on the Filgrastim molecule. A polyethylene glycol molecule or "PEG" is added to enlarge the Filgrastim molecule, thereby extending its half-life and causing it to be removed more slowly from the body. This allows for administration as a single dose per chemotherapy cycle compared with NEUPOGEN® which requires more frequent dosing.

Amgen was granted rights to manufacture and market pegfilgrastim under a licensing agreement with KA in the United States, Europe, Canada, Australia, and New Zealand. In January 2002, the U.S. Food and Drug Administration ("FDA") approved Neulasta® for decreasing the incidence of infection, as manifested by febrile neutropenia, in patients with non-myeloid malignancies receiving myelosuppressive anti-cancer drugs associated with a clinically significant incidence of febrile neutropenia. The Company launched Neulasta® in the United States in April 2002 for this indication. In August 2002, the European Commission approved Neulasta® for the reduction in the duration of neutropenia and the incidence of febrile neutropenia in patients with cytotoxic chemotherapy for malignancy. In January 2003, the Company commenced launching Neulasta® in Europe on a country-by-country basis as reimbursement has been established. Amgen markets pegfilgrastim under the brand name Neupopeg™ in Italy.

Neulasta® sales for the year ended December 31, 2003 and 2002 were \$1,255.0 million and \$463.5 million, respectively.

NEUPOGEN® (Filgrastim)

NEUPOGEN® (Filgrastim) is Amgen's registered trademark for its recombinant-methionyl human granulocyte colony-stimulating factor ("G-CSF"), a protein that selectively stimulates production of certain white blood cells known as neutrophils. Neutrophils defend against infection. Treatments for various diseases and diseases themselves can result in extremely low numbers of neutrophils, a condition called neutropenia. Myelosuppressive chemotherapy, one treatment option for individuals with certain types of cancers, targets cell types which grow rapidly, such as tumor cells, neutrophils, and other types of blood cells. Myelosuppressive chemotherapy can be administered with the intent to cure cancer (curative setting) or treat other complications of cancer by managing tumor growth (palliative setting). NEUPOGEN® is prescribed more frequently in the curative setting. Providing NEUPOGEN® as an adjunct to myelosuppressive chemotherapy can reduce the duration of neutropenia and thereby reduce the potential for infection.

Severe chronic neutropenia is an example of disease-related neutropenia. In severe chronic neutropenia, the body fails to manufacture sufficient neutrophils. Daily administration of NEUPOGEN® has been shown

to reduce the incidence and duration of neutropenia-related consequences, such as fever and infections, in symptomatic patients with severe chronic neutropenia.

Patients undergoing bone marrow transplantation may be treated with NEUPOGEN® to accelerate recovery of neutrophils following chemotherapy and bone marrow infusion. NEUPOGEN® also has been shown to induce immature blood cells (progenitor cells, sometimes referred to as stem cells) to migrate (mobilize) from the bone marrow into the blood circulatory system. When these peripheral blood progenitor cells ("PBPC") are collected from the blood, stored, and re-infused (transplanted) after high dose chemotherapy, recovery of platelets, red blood cells, and neutrophils is accelerated. PBPC transplantation may be an alternative to autologous bone marrow transplantation for some cancer patients.

Amgen was granted rights to manufacture and market G-CSF under a licensing agreement with KA in the United States, Europe, Canada, Australia, and New Zealand. In May 2002, the Company acquired certain rights related to the commercialization of NEUPOGEN® and GRANULOKINE® (Filgrastim) and pegfilgrastim in the European Union ("EU") from F. Hoffmann-La Roche Ltd ("Roche"). Prior to this acquisition, NEUPOGEN® and GRANULOKINE® were commercialized in the EU under a co-promotion agreement between Amgen and Roche. Roche will continue as the licensee for Filgrastim and pegfilgrastim in certain countries outside the United States and the EU. Amgen markets Filgrastim under the brand name GRANULOKINE® in Italy.

In the United States, NEUPOGEN® was initially indicated to decrease the incidence of infection as manifested by febrile neutropenia for patients with non-myeloid malignancies undergoing myelosuppressive chemotherapy. Subsequently, the FDA approved NEUPOGEN® for additional indications: to reduce the duration of neutropenia and neutropenia-related consequences for patients with non-myeloid malignancies undergoing myeloablative chemotherapy followed by bone marrow transplantation; to reduce the incidence and duration of neutropenia-related consequences in symptomatic patients with congenital neutropenia, cyclic neutropenia, or idiopathic neutropenia (collectively, severe chronic neutropenia); for use in mobilization of PBPC for stem cell transplantation; and to reduce the recovery time of neutrophils and the duration of fever following induction or consolidation chemotherapy treatment in adult patients with acute myelogenous leukemia ("AML"). In Europe, Canada, and Australia, NEUPOGEN® is marketed for these same indications.

Worldwide NEUPOGEN® sales for the years ended December 31, 2003, 2002, and 2001 were \$1,266.7 million, \$1,379.6 million, and \$1,346.4 million, respectively.

ENBREL® (etanercept)

ENBREL® (etanercept) is Amgen's registered trademark for its TNF receptor fusion protein that inhibits the binding of TNF to TNF receptors, that can result in a significant reduction in inflammatory activity. ENBREL® was launched in November 1998 by Immunex. Amgen acquired the rights to ENBREL® in July 2002 as part of its acquisition of Immunex. In addition, the Company has a co-promotion agreement and a global supply agreement with Wyeth (see "Joint Ventures and Business Relationships — Wyeth").

In the United States, ENBREL® is approved for reducing the signs and symptoms, improving physical function, and inhibiting the progression of structural damage in patients with moderately to severely active rheumatoid arthritis; for reducing the signs and symptoms of moderately to severely active polyarticular-course juvenile rheumatoid arthritis in patients who have had an inadequate response to one or more disease-modifying medicines; for reducing the signs and symptoms of active arthritis and inhibiting structural damage in patients with psoriatic arthritis; and to treat the signs and symptoms in patients with active ankylosing spondylitis.

ENBREL® sales for the year ended December 31, 2003 and the period from July 16, 2002 through December 31, 2002 were \$1,300.0 million and \$362.1 million, respectively.

Selected Product Candidates

The Company focuses its R&D efforts on human therapeutics delivered in the form of proteins, monoclonal antibodies, and small molecules in the areas of hematology, oncology, inflammation, metabolic and bone disorders, and neuroscience. (see "Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") — Financial Outlook — Forward looking statements and factors that may affect Amgen — Our product development efforts may not result in commercial products"). The following is a selection of some of the Company's product candidates in various therapeutic areas.

Oncology

Certain tissue growth factors are believed to play a role in tissue protection, regeneration, and/or repair processes. Mucositis is a side effect often experienced by patients undergoing radiation therapy and chemotherapy and is characterized as the irritation or ulceration of the lining of the gastrointestinal tract. Amgen currently is conducting research with palifermin to treat oral mucositis. A phase 3 clinical trial evaluating the effects of palifermin in decreasing the incidence and duration of oral mucositis in patients with hematologic malignancies undergoing chemotherapy and radiation therapy with autologous PBPC transplantation was completed in the latter part of 2002. In 2003, the Company announced that analysis of the data suggested that palifermin reduced the duration and incidence of severe oral mucositis in those who received it, as compared to placebo.

Amgen and Abgenix Inc. ("Abgenix") have an agreement providing for the development and commercialization of panitumumab (ABX-EGF), a fully human monoclonal antibody created by Abgenix (see "Joint Ventures and Business Relationships — Abgenix Inc."). Panitumumab targets the receptor pathway for human epidermal growth factor, or EGFr, which is expressed on some of the most prevalent human solid tumor types, including lung, colorectal, pancreatic, renal cell, prostate, and esophageal cancers. Amgen and Abgenix have pursued a series of phase 2 clinical trials to evaluate panitumumab for the treatment of several types of cancer. In January 2004, Amgen initiated two pivotal studies to evaluate panitumumab as a third-line therapy in colorectal cancer patients.

In December 2000, the Company acquired the rights from Immunomedics, Inc. ("Immunomedics") to develop and commercialize epratuzumab, a potential treatment for non-Hodgkin's lymphoma ("NHL"). In November 2003, the Company announced its decision not to commence a registration study in NHL and plans to seek another party for the development and commercialization of its rights to epratuzumab.

Inflammation

The inflammatory response is essential for defense against harmful microorganisms and for the repair of damaged tissues. The failure of the body's control mechanisms for the inflammatory response can result in conditions such as rheumatoid arthritis, psoriatic arthritis, ankylosing spondylitis, and psoriasis. In January 2003, the Company announced positive results of a phase 3 clinical study assessing the efficacy and tolerability of ENBREL[®] in the treatment of moderate to severe plaque psoriasis. Psoriasis is an inflammatory disease which is characterized by chronic inflammation of the skin that drives the formation of skin plaques. In July 2003, the Company submitted a supplemental Biologics License Application (sBLA) with the FDA for the use of ENBREL[®] to treat moderate to severe plaque psoriasis.

In 2001, the Company initiated a phase 2 clinical trial of a second generation inhibitor of tumor necrosis factor, pegylated soluble tumor necrosis factor-receptor type 1 ("PEG-sTNF-R1") in combination with Kineret[®], the Company's interleukin-1 blocker, in patients with rheumatoid arthritis. This phase 2 clinical trial was stopped in February 2003 as the combination resulted in increased safety concerns with no increased efficacy. The Company completed a phase 2 clinical trial of PEG-sTNF-R1 for patients with rheumatoid arthritis and is currently evaluating the data. The Company is also evaluating PEG-sTNF-R1 in other indications.

Metabolic and Bone Disorders

A focus of the Company's R&D effort is in the area of hyperparathyroidism ("HPT"). HPT is a disorder that results from excessive secretion of parathyroid hormone ("PTH") from the parathyroid gland. Symptoms of HPT include bone loss, muscle weakness, depression, and forgetfulness. Secondary HPT is commonly seen as a result of kidney failure, affecting a majority of dialysis patients. Primary HPT principally afflicts postmenopausal women. The Company has a license agreement with NPS Pharmaceuticals, Inc. ("NPS") for Amgen to develop and commercialize calcimimetic small molecules based on NPS's proprietary calcium receptor technology for the treatment of HPT. The Company has conducted separate phase 2 clinical trials for primary and secondary HPT with a second-generation calcimimetic compound, Sensipar™ (cinacalcet HCl) ("Sensipar™"). In July 2003, the Company announced the successful completion of three phase 3 studies supporting the use of Sensipar™ in secondary HPT. In March 2004, the FDA approved Sensipar™ for the treatment of secondary HPT in chronic kidney disease patients on dialysis and for the treatment of hypercalcemia in patients with parathyroid carcinoma.

Bone health is maintained through regulation of the competing activities of bone forming cells (osteoblasts) and bone resorbing cells (osteoclasts). Bone loss is the result of an imbalance between bone formation and resorption (bone remodeling), where the amount of bone resorbed exceeds the amount of bone formed. Receptor Activator of Nuclear Factor kappa B Ligand (RANKL) is a key-mediator of the resorptive phase of the bone remodeling process. AMG 162 is a fully human monoclonal antibody that specifically and with high affinity binds and neutralizes RANKL. In preclinical studies, AMG 162 has been shown to inhibit the osteoclast mediated bone destruction characteristic of postmenopausal osteoporosis. In addition, AMG 162 has been shown to reduce bone resorption associated with bone metastases of cancer. Cancer can metastasize to bone leading to bone destruction, fractures, and bone pain. The Company completed phase 1 studies with AMG 162 in osteoporosis and cancer. Data from these studies validated the importance of this pathway in the pathology of bone disorders. The Company is currently conducting further studies with AMG 162 in osteoporosis and cancer.

In September 2003, the Company announced an agreement with Biovitrum AB under which the Company received exclusive rights to develop and commercialize Biovitrum's small molecule 11βHSD1 enzyme inhibitors for the treatment of metabolic diseases and certain other medical disorders. The most advanced compound included in the agreement is BVT.3498, for type 2 diabetes.

Neuroscience

The Company has discovery programs in the neurosciences. Neurotrophic factors are proteins which play a role in nerve cell protection and regeneration and which may therefore be useful in treating a variety of neurological disorders, including neurodegenerative diseases of the central and peripheral nervous systems, and also nerve injury or trauma. In 1999, the Company discontinued development of glial cell line derived neurotrophic factor ("GDNF") after a phase 1/2 trial of GDNF in Parkinson's disease failed to demonstrate a statistically significant benefit. However, based on favorable phase 1 clinical data from investigator-sponsored research, the Company is currently in phase 2 clinical studies of GDNF using a different treatment protocol for possible use in the treatment of Parkinson's disease.

Joint Ventures and Business Relationships

The Company generally discovers, develops, manufactures, and markets its products. From time to time, the Company may enter into joint ventures and other business relationships to provide additional development, manufacturing, and marketing capabilities. In addition to internal R&D efforts, the Company has acquired certain product and technology rights and has established R&D collaborations to enhance the Company's internally developed product pipeline.

Kirin Brewery Company, Limited

The Company formed KA, a 50-50 joint venture with Kirin in 1984. KA develops and commercializes certain of the Company's and Kirin's technologies which have been transferred to this joint venture. KA has

given exclusive licenses to Amgen to manufacture and market: 1) recombinant human erythropoietin in the United States, 2) darbepoetin alfa in the United States, all European countries, Canada, Australia, New Zealand, Mexico, all Central and South American countries, and certain countries in Central Asia, North Africa, and the Middle East, and 3) pegfilgrastim and G-CSF in the United States, Europe, Canada, Australia, and New Zealand. The Company currently markets certain of these products under the brand names EPOGEN® (erythropoietin), Aranesp® (darbepoetin alfa), Neulasta® (pegfilgrastim), and NEUPOGEN® (G-CSF).

KA has also given exclusive licenses to Kirin to manufacture and market: 1) recombinant human erythropoietin in Japan, 2) darbepoetin alfa in Japan, the People's Republic of China, Taiwan, Korea, and certain other countries in Southeast Asia, and 3) G-CSF and pegfilgrastim in Japan, Taiwan and Korea. Kirin markets recombinant human erythropoietin and G-CSF in the People's Republic of China under a separate agreement. Kirin markets its recombinant human erythropoietin product in Japan under the trademark ESPO®. Kirin markets its G-CSF product in its respective territories under the trademark GRAN®. KA has licensed to Johnson & Johnson rights to recombinant human erythropoietin in certain geographic areas of the world (see "— Johnson & Johnson"). Under its agreement with KA, Johnson & Johnson pays a royalty to KA based on sales.

In connection with its various license agreements with KA, the Company pays KA royalties based on product sales and also receives payment for conducting certain R&D activities on behalf of KA (See Note 2, "Related party transactions" to the Consolidated Financial Statements).

Johnson & Johnson

Amgen granted Johnson & Johnson a license to commercialize recombinant human erythropoietin as a human therapeutic in the United States in all markets other than dialysis. In the United States, all recombinant human erythropoietin sold by Johnson & Johnson is manufactured by Amgen and sold by Johnson & Johnson under the trademark PROCRIT® (Epoetin alfa). PROCRIT® brand Epoetin alfa is identical to EPOGEN® brand Epoetin alfa, which is manufactured by Amgen and sold by Amgen in the United States dialysis market. Pursuant to the license agreement with Johnson & Johnson, the Company earns a 10% royalty on sales of PROCRIT® by Johnson & Johnson in the United States.

Outside the United States, with the exception of the People's Republic of China and Japan, Johnson & Johnson was granted rights to manufacture and commercialize recombinant human erythropoietin as a human therapeutic for all uses under a licensing agreement with KA. With respect to its sales outside of the United States, Johnson & Johnson manufactures and commercializes its own brand of Epoetin alfa which is then sold throughout the world by Johnson & Johnson under various trademarks such as EPREX® and ERYPO®. The Company is not involved in the manufacture of Epoetin alfa sold by Johnson & Johnson outside of the United States.

Wyeth

Amgen and Wyeth market and sell ENBREL® in the United States and Canada for all approved indications other than oncology. The rights to promote ENBREL® in the United States and Canada for oncology indications are reserved to Amgen. The rights to market ENBREL® outside of the United States and Canada are reserved to Wyeth. Under a co-promotion agreement, a management committee comprised of equal representation from Wyeth and Amgen is responsible for overseeing the marketing and sales of ENBREL® including: strategic planning, the approval of an annual marketing plan, product pricing, and the establishment of a brand team. The brand team, with equal representation from each party, prepares and implements the annual marketing plan, which includes a minimum level of financial and sales personnel commitment from each party, and is responsible for all sales activities. Further, pursuant to the co-promotion agreement, Wyeth and Amgen each pay a defined percentage of all selling and marketing expenses approved by the management committee. In addition, Amgen pays Wyeth a percentage of the annual gross profits of ENBREL®, which reflect the sharing of manufacturing costs, in the United States and Canada attributable to all indications for ENBREL®, other than oncology indications, on a scale that increases as gross profits

increase; however, Amgen maintains a majority share of ENBREL® profits. Under the co-promotion agreement, Wyeth is required to reimburse Amgen for: 1) certain clinical and regulatory expenses Amgen incurs in connection with the filing and approval of any new indications for ENBREL® in the United States and Canada, excluding oncology and rheumatoid arthritis indications; 2) certain specified patent expenses related to ENBREL®; and 3) certain costs, expenses, and liabilities associated with the manufacture, use, or sale of ENBREL® in the United States and Canada.

The Company also has a global supply agreement with Wyeth related to the manufacture, supply, inventory, and allocation of supplies of ENBREL®.

Boehringer Ingelheim Pharma KG

Amgen and Wyeth have a long-term supply agreement with BI Pharma to manufacture commercial quantities of ENBREL®. In 2000 and 2002, the long-term supply agreement was amended to provide for additional production capacity, improved manufacturing processes, and to extend the term of the agreement.

Amgen's supply of ENBREL® is significantly dependent on product manufactured by BI Pharma, and, accordingly, Amgen has made significant purchase commitments to BI Pharma (see "MD&A — Contractual obligations"). Under the supply agreement, BI Pharma has reserved a specified level of production capacity for ENBREL®, and Amgen's purchase commitments for ENBREL® are manufactured from that reserved production capacity. Amgen is required to submit a rolling three-year forecast for manufacturing the bulk drug for ENBREL®, and a rolling forecast for a shorter period for the number of finished vials of ENBREL® to be manufactured from the bulk drug. Amgen has submitted firm orders for the maximum production capacity that BI Pharma currently has reserved for ENBREL®. Amgen will be responsible for substantial payments to BI Pharma if Amgen fails to use a specified percentage of the production capacity that BI Pharma has reserved for ENBREL® each calendar year or if the BI Pharma supply agreement is terminated prematurely under specified conditions.

Genentech, Inc.

The Company has a manufacturing agreement with Genentech, Inc. ("Genentech") to produce ENBREL® at Genentech's manufacturing facility in South San Francisco, California. The manufacturing facility is subject to FDA approval. If approved, the Genentech facility will become a licensed manufacturing site for commercial supply of ENBREL®. Under the terms of the agreement, Genentech will produce ENBREL® through 2005, with an extension through 2006 by mutual agreement.

Abgenix Inc.

In October 2003, Amgen and Abgenix amended an existing agreement to jointly develop and commercialize panitumumab, a fully human monoclonal antibody created by Abgenix (See "Selected Product Candidates — Oncology"). Under the amended agreement, Amgen has decision-making authority for the joint development and commercialization of panitumumab, but development and commercialization costs, as well as any potential profits from future sales of panitumumab, are shared equally. Amgen has the right to conduct all future clinical trials. In addition, Abgenix will manufacture clinical and early commercial supplies of panitumumab with Amgen's support and assistance. If clinical trials for panitumumab are successful and regulatory approval is received, Amgen would play the primary role in implementing marketing and product launch activities for panitumumab, while Abgenix may participate in co-promotion.

Amgen has agreed to advance Abgenix certain amounts that may be used by Abgenix to fund its share of development and commercialization costs for panitumumab. Abgenix is not obligated to repay such advances if panitumumab does not reach commercialization. As of December 31, 2003, no amounts have been advanced.

Tularik Inc.

In May 2003, the Company entered into an agreement with Tularik Inc. ("Tularik") to collaborate on the discovery, development, and commercialization of therapeutics aimed at oncology targets. The terms of the agreement include milestones payable to Tularik upon the achievement of specified targets, committed research funding paid to Tularik over a five-year period, and royalties on net commercial sales of Company products resulting from the agreement.

As part of the agreement, the Company purchased shares of Tularik common stock and is required to purchase additional shares of newly-issued Tularik common stock over the next three years at the then market price. The Company accounts for its investment in Tularik common stock under the equity method (see Note 1, "Summary of significant accounting policies — Principles of consolidation" to the Consolidated Financial Statements).

Biovitrum AB

In September 2003, the Company entered into an agreement under which the Company received exclusive rights to develop and commercialize certain of Biovitrum's small molecules for the treatment of metabolic diseases and certain other medical disorders. Under the agreement, the Company will fund and conduct all further development and commercialization activities relating to the licensed small molecules in the licensed territory, as defined; make milestone payments to Biovitrum upon achievement of certain specified targets including those related to development and regulatory submissions and approvals; pay tiered royalties to Biovitrum on future sales of all products arising from the agreement; and fund a three-year research program conducted by Biovitrum to develop additional compounds from the licensed small molecules.

Marketing

Amgen maintains a sales and marketing force in the United States, Europe, Canada, Australia, and New Zealand. The Company's sales force markets EPOGEN[®], Aranesp[®], Neulasta[®], NEUPOGEN[®], ENBREL[®], and other products to healthcare providers including clinics, hospitals, and pharmacies. The Company also markets certain products directly to consumers through direct-to-consumer print and television advertising. In addition, Amgen has entered into licensing and/or co-promotion agreements to market certain of its products including Aranesp[®], Neulasta[®], and NEUPOGEN[®] in certain geographic areas outside of the United States. Under a co-promotion agreement with Wyeth, Amgen and Wyeth market ENBREL[®] in the United States and Canada for all approved indications other than oncology. The rights to develop and promote ENBREL[®] in the United States and Canada for oncology indications are reserved to Amgen.

In the United States, the Company sells primarily to wholesale distributors of pharmaceutical products. With the exception of ENBREL[®], the Company utilizes these wholesale distributors as the principal means of distributing the Company's products to healthcare providers such as clinics, hospitals, and pharmacies. With respect to ENBREL[®], the Company primarily drop-ships wholesaler orders directly to pharmacies for end-users. The Company monitors the financial condition of its larger distributors and limits its credit exposure by setting appropriate credit limits and requiring collateral from certain customers. Sales to three large wholesalers each accounted for more than 10% of total revenues for the years ended December 31, 2003, 2002, and 2001. Sales to AmerisourceBergen Corporation were \$2,686.2 million, \$2,084.4 million, and \$1,470.1 million for the years ended December 31, 2003, 2002, and 2001, respectively. Sales to Cardinal Distribution were \$1,596.2 million, \$988.6 million, and \$535.8 million for the years ended December 31, 2003, 2002, and 2001, respectively. Sales to McKesson Corporation were \$1,340.4 million, \$843.9 million, and \$459.8 million for the years ended December 31, 2003, 2002, and 2001, respectively. Outside the United States, Aranesp[®], Neulasta[®], and NEUPOGEN[®] are principally distributed to hospitals and/or wholesalers depending upon the distribution practice in each country for which the product has been launched.

Amgen was granted exclusive licenses by KA to market: 1) erythropoietin in the United States, 2) darbepoetin alfa in the United States, all European countries, Canada, Australia, New Zealand, Mexico, all Central and South American countries, and certain countries in Central Asia, North Africa, and the Middle

East, and 3) pegfilgrastim and G-CSF in the United States, Europe, Canada, Australia, and New Zealand. The Company markets erythropoietin, darbepoetin alfa, pegfilgrastim, and G-CSF in certain geographic areas under the brand names EPOGEN®, Aranesp®, Neulasta®, and NEUPOGEN®, respectively. The Company has retained exclusive rights to market EPOGEN® in the United States for dialysis patients, but granted Johnson & Johnson, a license to commercialize recombinant human erythropoietin as a human therapeutic in the United States in all markets other than dialysis. Johnson & Johnson markets recombinant human erythropoietin under the trademark PROCRIIT® in the United States.

In the United States, dialysis providers are primarily reimbursed for EPOGEN® by the federal government through the End Stage Renal Disease Program (“ESRD Program”) of Medicare. The ESRD Program reimburses approved providers for 80% of allowed dialysis costs; the remainder is paid by other sources, including Medicaid, private insurance, and to a lesser extent, state kidney patient programs. The ESRD Program reimbursement rate is established by Congress and is monitored by the Centers for Medicare & Medicaid Services (“CMS”). Most patients receiving Aranesp®, Neulasta®, NEUPOGEN®, and ENBREL® for approved indications are covered by both government and private payors health care programs. Therefore, sales of Aranesp®, Neulasta®, NEUPOGEN®, and ENBREL® are dependent on the availability and extent of reimbursement from third-party payors, including governments and private insurance plans. Primary reimbursement for ENBREL® is obtained from private payors. Generally, worldwide use of our products may be affected by cost containment pressures from governments and private insurers on health care providers in response to ongoing initiatives to reduce health care expenditures, and to a lesser extent, competition (see “MD&A — Financial Outlook — Forward looking statements and factors that may affect Amgen — Our sales depend on payment and reimbursement from third-party payors, and a reduction in the payment rate or reimbursement could result in decreased use or sales of our products.”).

Competition

Competition among biotechnology, pharmaceutical, and other companies that research, develop, manufacture, or market biologics and pharmaceuticals is intense and is expected to increase (see “MD&A — Financial Outlook — Forward looking statements and factors that may affect Amgen — Our marketed products face substantial competition and others may discover, develop, acquire or commercialize products before or more successfully than we do”). Some competitors, principally large pharmaceutical companies, have greater clinical, research, regulatory, and marketing resources and experience than Amgen, particularly in the area of small molecule therapeutics. In addition, certain specialized biotechnology firms have entered into cooperative arrangements with major companies for the development and commercialization of products, creating an additional source of competition. The Company faces product competition from firms in the United States, Europe, Canada, Australia, and elsewhere. Additionally, some of the Company’s competitors, including both biotechnology and pharmaceutical companies, are actively engaged in R&D in areas where the Company is also developing product candidates, as more fully discussed below.

The introduction of new products or the development of new processes by competitors or new information about existing products may result in product replacements or price reductions, even for products protected by patents. In addition, the timing of entry of a new product into the market can be an important factor in determining the product’s eventual success and profitability. Early entry may have important advantages in gaining product acceptance and market share. Accordingly, in some cases, the relative speed with which the Company can develop products, complete the testing, receive approval, and supply commercial quantities of the product to the market is expected to be important to Amgen’s competitive position. Competition among biologic and pharmaceutical products approved for sale also may be based on, among other things, patent position, product efficacy, safety, reliability, availability, and price, as well as, the development and marketing of new competitive products.

The Company’s European patent relating to erythropoietin expires on December 12, 2004. After such expiration of patent protection, other companies could develop and market new competitive products. While the Company does not market erythropoietin in Europe as this right belongs to Johnson & Johnson (through KA), the Company does market Aranesp® in the EU which competes with Johnson & Johnson’s and others’ erythropoietin products. In addition, the European patent relating to G-CSF expires on August 22, 2006. After

such expiration of patent protection, other companies could also develop new competitive products; presenting new competition for NEUPOGEN® and Neulasta® (see “MD&A — Financial Outlook — Forward looking statements and factors that may affect Amgen — Our marketed products face substantial competition and other companies may discover, develop, acquire or commercialize products before or more successfully than we do”).

A significant amount of R&D in the biotechnology industry is conducted by small companies, academic institutions, governmental agencies, and other public and private research organizations. These entities may seek patent protection and enter into licensing arrangements to collect royalties for use of technology or for the sale of products they have discovered or developed. Amgen also may face competition in its licensing or acquisition activities from pharmaceutical companies and large biotechnology companies that also seek to acquire technologies or product candidates from these entities. Accordingly, the Company may have difficulty acquiring technologies or product candidates on acceptable terms. Additionally, the Company competes with these entities and with pharmaceutical and biotechnology companies to attract and retain qualified scientific and technical personnel.

Hematology

Any products or technologies that are directly or indirectly successful in addressing anemia could negatively impact the market for EPOGEN® and Aranesp®. Aranesp® directly competes with other currently marketed products which treat anemia, including EPOGEN® and the recombinant human erythropoietin product marketed by Johnson & Johnson (see “Products — EPOGEN® (Epoetin alfa)” and “Products — Aranesp® (darbepoetin alfa)”). Aventis Pharmaceuticals Inc. (“Aventis”) is developing gene-activated erythropoietin for the treatment of anemia (see “Item 3. Legal Proceedings — Transkaryotic Therapies and Aventis litigation”). Baxter International Inc. (“Baxter”) is developing epoetin omega for the treatment of anemia. Roche is developing a pegylated erythropoietin product for the treatment of anemia.

Oncology

Any products or technologies that are directly or indirectly successful in addressing anemia associated with chemotherapy could negatively impact the market for Aranesp®. In the United States, Aranesp® directly competes with other currently marketed products which treat anemia associated with chemotherapy, including the recombinant human erythropoietin product marketed by Johnson & Johnson (see “Products — EPOGEN® (Epoetin alfa)”). In Europe, Aranesp® directly competes with other erythropoietin products marketed by Ortho Biotech/Janssen-Cilag/Johnson & Johnson and Roche in the oncology setting. Aventis is also developing its gene-activated erythropoietin for the treatment of anemia (see “Item 3. Legal Proceedings — Transkaryotic Therapies and Aventis litigation”). Baxter and Roche are also developing their products for the treatment of anemia in the oncology setting.

Any products or technologies that are directly or indirectly successful in addressing neutropenia associated with chemotherapy could negatively impact the markets for NEUPOGEN® and Neulasta®. NEUPOGEN® and Neulasta® currently face market competition from a competing CSF product, granulocyte macrophage colony stimulating factor (“GM-CSF”), and from the chemoprotectant, amifostine. Potential future sources of competition include other G-CSF products, GM-CSF products, among others. Neulasta® impacts NEUPOGEN® sales as health care providers in the United States transition from administering NEUPOGEN® to Neulasta®. Since the U.S. launch of Neulasta® in April 2002, NEUPOGEN® patients have been converting to Neulasta®. While the Company believes that most of the conversion has occurred, there is still some opportunity for this to continue into the future, albeit at a much slower rate, negatively impacting future NEUPOGEN® sales (see “MD&A — Financial Outlook — Trends expected to impact future operations”).

Chugai Pharmaceuticals Co., Ltd. (“Chugai”) markets a G-CSF product in Japan as an adjunct to chemotherapy and as a treatment for bone marrow transplant (“BMT”) patients. Chugai and Aventis market a G-CSF product in certain EU countries as an adjunct to chemotherapy and as a treatment in BMT settings. Chugai, through its licensee, AMRAD, markets this G-CSF product in Australia as an adjunct to

chemotherapy and as a treatment for BMT patients. Under an agreement with Amgen, Chugai is precluded from selling its G-CSF product in the United States, Canada, and Mexico.

Berlex Laboratories, Inc., a division of Schering ("Berlex") markets GM-CSF under the trademark Leukine® in the United States for BMT and PBPC transplant patients and as an adjunct to chemotherapy treatments for acute non-lymphocytic leukemia ("ANLL") and AML. Berlex is also pursuing other indications for its GM-CSF product including as an adjunct to chemotherapy outside the limited settings of ANLL and AML. Novartis AG ("Novartis") markets another GM-CSF product for use in BMT patients and as an adjunct to chemotherapy in Europe and certain other countries. This GM-CSF product is currently being developed for similar indications in the United States and Canada. Nartograstim, a modified G-CSF protein, is sold by Kyowa Hakko Kogyo Co., Ltd. in Japan.

Many companies are developing products that promote wound healing, soft tissue regeneration, and chemoprotection. Companies such as Genetics Institute, Inc., MedImmune, Inc., and IntraBiotics Pharmaceuticals, Inc. are currently among many companies that are developing products, which could be potential competitors for palifermin.

Currently solid tumors are treated primarily with surgery, chemotherapy and/or radiotherapy depending upon tumor type, stage of disease, and the status of the patients. The panitumumab program could face competition from products under development or approved by Astra-Zeneca, Imclone Systems Inc./Bristol Myers Squibb Co./Merck KgA, OSI/Genentech/Roche, Pfizer Inc. ("Pfizer"), and GlaxoSmithKline plc ("GlaxoSmithKline").

AMG 162 could face competition from products currently marketed by Novartis and Merck & Co., Inc. ("Merck") for osteoporosis and a product currently marketed by Novartis for the treatment of cancer metastases to the bone.

Inflammation

ENBREL® and PEG-sTNF-R1 could face competition in some circumstances from a number of companies developing or marketing rheumatoid arthritis and psoriatic arthritis treatments. Current anti-arthritic treatments include generic methotrexate and other products marketed by, among others, Centocor, Inc./Johnson & Johnson, Abbott Laboratories ("Abbott"), Merck, Pfizer, Novartis, Aventis, and Sanofi-Synthelabo. In addition, a number of companies have cytokine inhibitors in development including GlaxoSmithKline, Pfizer, and Taisho Pharmaceutical Co., Ltd. Amgen is currently developing ENBREL® for the treatment of psoriasis. If ENBREL® is approved for this indication, it may compete with products marketed by Biogen, Genentech, and Johnson & Johnson.

Metabolic and Bone Disorders

Sensipar™ could face competition from products currently marketed by Abbott, Bone Care International, Inc., Genzyme Corporation, and Roche which treat secondary HPT. In addition, another product to treat HPT is currently being developed by Chugai.

Neuroscience

The GDNF program could face competition from a deep brain stimulation device currently marketed by Medtronic Inc.

Research and Development

Amgen's product candidates (See — "Selected Product Candidates") come from internal research, acquisitions, and licensing from third parties. The Company has research facilities in the United States, and has clinical development staff in the United States, Europe, Canada, Australia, and Japan (see "Item 2. Properties"). Amgen's internal research capabilities include an expertise in secreted protein therapeutics. The Company's discovery program may yield targets that lead to the development of therapeutics delivered as proteins, small molecules, or monoclonal antibodies. In addition, the acquisition of Immunex

has enhanced Amgen's strategic position within the biotechnology industry by strengthening and diversifying its product base and product pipeline in key therapeutic areas and its discovery research capabilities in proteins and antibodies. R&D expenses for the years ended December 31, 2003, 2002, and 2001 were \$1,655.4 million, \$1,116.6 million, and \$865.0 million, respectively. In 2002, the Company recorded a \$2,991.8 million write-off of acquired in-process research and development ("IPR&D") resulting from the Immunex acquisition (see Note 3, "Immunex acquisition" to the Consolidated Financial Statements).

Government Regulation

Regulation by governmental authorities in the United States and other countries is a significant factor in the production and marketing of the Company's products and its ongoing R&D activities (see "MD&A — Financial Outlook — Forward looking statements and factors that may affect Amgen — Our current products and products in development cannot be sold if we do not obtain and maintain regulatory approval").

In order to clinically test, manufacture, and market products for therapeutic use, Amgen must satisfy mandatory procedures and safety and effectiveness standards established by various regulatory bodies. In the United States, the Public Health Service Act and the Federal Food, Drug, and Cosmetic Act, as amended, and the regulations promulgated there under, and other federal and state statutes and regulations govern, among other things, the testing, manufacture, labeling, storage, record keeping, approval, advertising, and promotion of the Company's products on a product-by-product basis. Product development and approval within this regulatory framework takes a number of years and involves the expenditure of substantial resources. After laboratory analysis and preclinical testing in animals, an investigational new drug application is filed with the FDA to begin human testing. Typically, a three-phase human clinical testing program is then undertaken. In phase 1, small clinical trials are conducted to determine the safety of the product. In phase 2, clinical trials are conducted to assess safety, acceptable dose, and gain preliminary evidence of the efficacy of the product. In phase 3, clinical trials are conducted to provide sufficient data for the statistically valid proof of safety and efficacy. The time and expense required to perform this clinical testing can vary and is substantial. No action can be taken to market any new drug or biologic product in the United States until an appropriate marketing application has been approved by the FDA. Even after initial FDA approval has been obtained, further clinical trials may be required to provide additional data on safety and effectiveness and are required to gain clearance for the use of a product as a treatment for indications other than those initially approved. In addition, side effects or adverse events that are reported during clinical trials can delay, impede, or prevent marketing approval. Similarly, adverse events that are reported after marketing approval can result in additional limitations being placed on the product's use and, potentially, withdrawal of the product from the market. Any adverse event, either before or after marketing approval, can result in product liability claims against the Company.

In addition to regulating and auditing human clinical trials, the FDA regulates and inspects equipment, facilities, and processes used in the manufacturing and testing of such products prior to providing approval to market a product. If after receiving clearance from the FDA, a material change is made in manufacturing equipment, location, or process, additional regulatory review may be required. The Company also must adhere to current Good Manufacturing Practice and product-specific regulations enforced by the FDA through its facilities inspection program. The FDA also conducts regular, periodic visits to re-inspect equipment, facilities, laboratories, and processes following the initial approval. If, as a result of these inspections, the FDA determines that the Company's equipment, facilities, laboratories, or processes do not comply with applicable FDA regulations and conditions of product approval, the FDA may seek civil, criminal, or administrative sanctions and/or remedies against Amgen, including the suspension of the Company's manufacturing operations.

In the European countries, Canada, and Australia, regulatory requirements and approval processes are similar in principle to those in the United States. Additionally, depending on the type of drug for which approval is sought, there are currently two potential tracks for marketing approval in the European countries: mutual recognition and the centralized procedure. These review mechanisms may ultimately lead to approval in all EU countries, but each method grants all participating countries some decision-making authority in product approval.

The Company is also subject to various federal and state laws pertaining to health care "fraud and abuse," including anti-kickback laws and false claims laws. Anti-kickback laws make it illegal for a prescription drug manufacturer to solicit, offer, receive, or pay any remuneration in exchange for, or to induce, the referral of business, including the purchase or prescription of a particular drug. The federal government has published regulations that identify "safe harbors" or exemptions for certain payment arrangements that do not violate the anti-kickback statutes. The Company seeks to comply with the safe harbors where possible. Due to the breadth of the statutory provisions and the absence of guidance in the form of regulations or court decisions addressing some of the Company's practices, it is possible that the Company's practices might be challenged under anti-kickback or similar laws. False claims laws prohibit anyone from knowingly and willingly presenting, or causing to be presented for payment to third party payors (including Medicare and Medicaid) claims for reimbursed drugs or services that are false or fraudulent, claims for items or services not provided as claimed, or claims for medically unnecessary items or services. Amgen's activities relating to the sale and marketing of its products may be subject to scrutiny under these laws. Violations of fraud and abuse laws may be punishable by criminal and/or civil sanctions, including fines and civil monetary penalties, as well as the possibility of exclusion from federal health care programs (including Medicare and Medicaid). If the government were to allege against or convict the Company of violating these laws, there could be a material adverse effect on the Company, including its stock price. The Company's activities could be subject to challenge for the reasons discussed above and due to the broad scope of these laws and the increasing attention being given to them by law enforcement authorities.

Since 1991, the Company has participated in the Medicaid rebate program established by the Omnibus Budget Reconciliation Act of 1990, and under amendments of that law that became effective in 1993. Participation in this program has included extending comparable discounts under the Public Health Service ("PHS") pharmaceutical pricing program. Under the Medicaid rebate program, the Company pays a rebate for each unit of its product reimbursed by Medicaid. The amount of the rebate for each product is set by law as a minimum 15.1% of the average manufacturer price ("AMP") of that product, or if it is greater, the difference between AMP and the best price available from the Company to any customer. The rebate amount also includes an inflation adjustment if AMP increases faster than inflation. The PHS pricing program extends discounts comparable to the Medicaid rebate to a variety of community health clinics and other entities that receive health services grants from the PHS, as well as hospitals that serve a disproportionate share of poor Medicare and Medicaid beneficiaries. The rebate amount is recomputed each quarter based on the Company's reports of its current AMP and best price for each of its products to the CMS. The terms of the Company's participation in the program impose an obligation to correct the prices reported in previous quarters, as may be necessary. Any such corrections could result in an overage or underage in the Company's rebate liability for past quarters, depending on the direction of the correction. In addition to retroactive rebates (and interest, if any), if the Company were found to have knowingly submitted false information to the government, in addition to other penalties available to the government, the statute provides for civil monetary penalties in the amount of \$100,000 per item of false information.

The Company also makes its products available to authorized users of the Federal Supply Schedule ("FSS") of the General Services Administration. Since 1993, as a result of the Veterans Health Care Act of 1992 (the "VHC Act"), federal law has required that product prices for purchases by the Veterans Administration, the Department of Defense, Coast Guard, and the PHS (including the Indian Health Service) be discounted by a minimum of 24% off the AMP to non-federal customers (the non-federal average manufacturer price, "non-FAMP"). The Company's computation and report of non-FAMP is used in establishing the price, and the accuracy of the reported non-FAMP may be audited by the government under applicable federal procurement laws. Among the remedies available to the government for infractions of these laws is recoupment of any overages paid by FSS users during the audited years. In addition, if the Company were found to have knowingly reported a false non-FAMP, the VHC Act provides for civil monetary penalties of \$100,000 per item that is incorrect.

Amgen is also subject to regulation under the Occupational Safety and Health Act, the Toxic Substances Control Act, the Resource Conservation and Recovery Act, and other current and potential future federal, state, or local regulations. The Company's R&D activities involve the controlled use of hazardous materials,

chemicals, biological materials, and various radioactive compounds. The Company believes that its procedures comply with the standards prescribed by state and federal regulations; however, the risk of injury or accidental contamination cannot be completely eliminated. Amgen's research and manufacturing activities also are conducted in voluntary compliance with the National Institutes of Health Guidelines for Recombinant DNA Research.

Additionally, the U.S. Foreign Corrupt Practices Act, to which the Company is subject, prohibits corporations and individuals from engaging in certain activities to obtain or retain business or to influence a person working in an official capacity. It is illegal to pay, offer to pay, or authorize the payment of anything of value to any foreign government official, government staff member, political party, or political candidate in an attempt to obtain or retain business or to otherwise influence a person working in an official capacity. The Company's present and future business has been and will continue to be subject to various other laws and regulations.

Patents and Trademarks

The company has filed applications for a number of patents, has been granted patents, or has obtained rights relating to its products and various potential products. The material patents of the Company are set forth in the table below.

| <u>Product</u> | | <u>General Subject Matter</u> | <u>Expiration</u> |
|------------------|-----------|--|-------------------|
| Epoetin alfa | U.S. | — DNA and host cells (issued in 1987) | 10/27/2004 |
| | | — Process of making erythropoietin (issued in 1995 and 1997) | 8/15/2012 |
| | | — Product claims to erythropoietin (issued in 1996 and 1997) | 8/20/2013 |
| | | — Pharmaceutical compositions of erythropoietin (issued in 1999) | 8/20/2013 |
| | | — Cells that make certain levels of erythropoietin (issued in 1998) | 5/26/2015 |
| | | Europe(1) — Erythropoietin DNA cells, polypeptides and processes (issued in 1990) | 12/12/2004 |
| darbepoetin alfa | Europe(1) | — Glycosylation analogs of erythropoietin proteins (issued in 1999) | 10/12/2010 |
| | | — Glycosylation analogs of erythropoietin proteins (issued in 1997) | 8/16/2014 |
| Filgrastim | U.S. | — Methods for recombinant production of G-CSF (issued in 1998) | 8/23/2005 |
| | | — Analogs of G-CSF (issued in 1999) | 8/23/2005 |
| | | — Pharmaceutical Compositions Comprising G-CSF (issued in 2002) | 8/23/2005 |
| | | — DNA, vectors, cells and processes relating to recombinant G-CSF (issued in 1989 and 1991) | 3/7/2006 |
| | | — G-CSF polypeptides (issued in 1996) | 12/3/2013 |
| | | — Methods of treatment using G-CSF polypeptides (issued in 1996) | 12/10/2013 |
| | | Europe(1) — G-CSF DNA Vectors, cells, polypeptides, methods of use and production (issued in 1991) | 8/22/2006 |
| pegfilgrastim | U.S. | — Pegylated G-CSF (issued in 1998) | 10/20/2015 |
| | Europe(1) | — Pegylated G-CSF (issued in 1999) | 2/8/2015 |
| etanercept | U.S. | — Methods of treating TNF — dependent disease (issued in 2003) | 9/5/2009 |
| | | — TNFR proteins and pharmaceutical compositions (issued in 1999 and 2001) | 9/5/2009 |
| | | — TNFR DNA vectors, cells and processes for making proteins (issued in 1995 and 2000) | 3/7/2012 |

(1) In some cases these European patents may also be entitled to Supplemental Protection in one or more countries in Europe and the length of any such extension will vary country by country.

There can be no assurance that Amgen's patents or licensed patents will afford legal protection against competitors or provide significant proprietary protection or competitive advantage. In addition, Amgen's patents or licensed patents could be held invalid or unenforceable by a court, or infringed or circumvented by others, or others could obtain patents that the Company would need to license or circumvent. Competitors or potential competitors may have filed patent applications or received patents, and may obtain additional patents and proprietary rights relating to proteins, small molecules, compounds, or processes competitive with those of the Company. Additionally, for certain of the Company's product candidates, competitors, or potential competitors may claim that their existing or pending patents prevent the Company from commercializing such product candidates in certain territories. Further, when the Company's patents expire, other companies could develop new competitive products to the Company's products. The Company's near-term European patent expirations could result in new competitive products to the Company's products in Europe.

In general, the Company has obtained licenses from various parties which it deems to be necessary or desirable for the manufacture, use or sale of its products. These licenses generally require Amgen to pay royalties to the parties on product sales. In addition, other companies have filed patent applications or have been granted patents in areas of interest to the Company. There can be no assurance any licenses required under such patents will be available for license on acceptable terms or at all. The Company is engaged in various legal proceedings relating to certain of its patents (see "Item 3. Legal Proceedings").

Trade secret protection for its unpatented confidential and proprietary information is important to Amgen. To protect its trade secrets, the Company generally requires its employees, material consultants, scientific advisors, and parties to collaboration and licensing agreements to execute confidentiality agreements upon the commencement of employment, the consulting relationship, or the collaboration or licensing arrangement with the Company. However, others could either develop independently the same or similar information or obtain access to Amgen's information.

Manufacturing and Raw Materials

Amgen has manufacturing facilities which produce commercial quantities of Epoetin alfa, Aranesp[®], Neulasta[®], NEUPOGEN[®], and ENBREL[®]. Amgen operates commercial manufacturing facilities located in the United States, Puerto Rico, and a packaging and distribution center in The Netherlands (see "Item 2. Properties"). Additional supply of ENBREL[®] is produced by our contract manufacturer. Additionally, the Company supplies Epoetin alfa in the United States to Johnson & Johnson under a supply agreement. There can be no assurance that the Company will be able to accurately anticipate future demand for Epoetin alfa, Aranesp[®], Neulasta[®], NEUPOGEN[®], and ENBREL[®] or maintain adequate manufacturing capacity (see "MD&A — Financial Outlook — Forward looking statements and factors that may affect Amgen — We have grown rapidly, and if we fail to adequately manage that growth our business could be adversely impacted").

Amgen and Wyeth have a long-term supply agreement with BI Pharma to manufacture commercial quantities of ENBREL[®]. Amgen's supply of ENBREL[®] is significantly dependent on product manufactured by BI Pharma (see "Joint Ventures and Business Relationships — Boehringer Ingelheim Pharma KG"). Amgen has made significant purchase commitments to BI Pharma under the BI Pharma supply agreement to manufacture commercial inventory of ENBREL[®]. Amgen has a large-scale biopharmaceutical manufacturing facility in West Greenwich, Rhode Island (the "RI Facility"). Amgen also utilizes third-party contract manufacturers to perform fill and finish services for ENBREL[®] manufactured at the RI Facility and packaging services for ENBREL[®] manufactured by BI Pharma and at the RI Facility.

Certain raw materials, medical devices, and components necessary for the Company's commercial manufacturing of its products are proprietary products of other companies, and in some cases, such proprietary products are specifically cited in the Company's drug application with the FDA such that they must be obtained from that specific, sole source. The Company currently attempts to manage the risk associated with such sole sourced raw materials by active inventory management and alternate source development, where feasible (see "MD&A — Financial Outlook — Forward looking statements and factors that may affect Amgen — Certain of our raw materials, medical devices and components are single-sourced from third parties; third-party supply failures could adversely affect our ability to supply our products"). Amgen attempts

to remain apprised of the financial condition of its suppliers, their ability to supply the Company's needs and the market conditions for these raw materials. Also, certain of the raw materials required in the commercial manufacturing of the Company's products are derived from biological sources, including mammalian tissues, bovine serum, and human serum albumin, or HSA. The Company is investigating screening procedures with respect to certain biological sources and alternatives to them. Raw materials may be subject to contamination and/or recall. A material shortage, contamination, and/or recall could adversely impact or disrupt Amgen's commercial manufacturing of its products.

Human Resources

As of December 31, 2003, the Company had approximately 12,900 employees, which includes approximately 110 part-time employees. Of the total employees as of December 31, 2003, approximately 4,700 were engaged in R&D, approximately 2,600 were engaged in selling and marketing, approximately 3,600 were engaged in commercial manufacturing activities, and approximately 2,000 were engaged in other activities. There can be no assurance that the Company will be able to continue attracting and retaining qualified personnel in sufficient numbers to meet its needs. None of the Company's employees are covered by a collective bargaining agreement, and the Company has experienced no work stoppages. The Company considers its employee relations to be good.

Geographic Area Financial Information

For financial information concerning the geographic areas in which the Company operates, see Note 9, "Segment information — Geographic information" to the Consolidated Financial Statements.

Factors That May Affect Amgen

Amgen operates in a rapidly changing environment that involves a number of risks, uncertainties, and assumptions, many of which are beyond our control. For a discussion of some of these risks, see "— Financial Outlook — Forward looking statements and factors that may affect Amgen" in the MD&A section of this Report included under Item 7. Other risks are discussed elsewhere in this Form 10-K.

Investor Information

Financial and other information about the Company is available on its website (<http://www.amgen.com>) (This website address is not intended to function as a hyperlink, and the information contained in the Company's website is not intended to be a part of this filing). The Company makes available on its website, free of charge, copies of its annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act as soon as reasonably practicable after filing such material electronically or otherwise furnishing it to the SEC.

Item 2. PROPERTIES

Amgen's principal executive offices and a majority of its administrative, manufacturing, and R&D facilities are located in forty-two buildings in Thousand Oaks, California. Thirty-six of the buildings are owned and seven are leased. Adjacent to these buildings are facilities that are under construction and additional property for future expansion. The Thousand Oaks, California properties include manufacturing facilities licensed by various regulatory bodies to produce commercial quantities of Epoetin alfa, Aranesp®, Neulasta®, and NEUPOGEN®.

The Company owns six buildings in Longmont, Colorado, including a manufacturing complex that is licensed to produce commercial quantities of Epoetin alfa and Aranesp® bulk drug substance. The Company has undeveloped land adjacent to the Longmont site to accommodate future expansion. Amgen also owns two buildings and leases four buildings in Boulder, Colorado, housing process development research and manufacturing facilities capable of producing commercial quantities of Kineret® bulk drug substance.

Amgen owns ten buildings and leases fifteen buildings in the Seattle, Washington area, which house research, manufacturing, and administrative facilities. In January 2004, the Company opened the Seattle research center. In connection with the acquisition, the Company initiated an integration plan to consolidate certain Immunex leased facilities (see Note 3, "Immunex acquisition" to the Consolidated Financial Statements). The Company also owns additional property for future expansion in the Seattle, Washington area.

Amgen owns five buildings in West Greenwich, Rhode Island, including a manufacturing facility which produces commercial quantities of ENBREL®. The Company is also currently constructing a new manufacturing plant to be built adjacent to the existing manufacturing facility in Rhode Island to produce commercial quantities of ENBREL® with completion expected in 2005.

Elsewhere in North America, the Company owns a distribution center in Louisville, Kentucky, and a research facility in Cambridge, Massachusetts. The Company leases facilities for administrative offices in Washington, D.C. and Canada, and leases four facilities for regional sales and marketing offices in the United States.

Outside the continental United States, Amgen owns four buildings in Juncos, Puerto Rico, including a fill and finish manufacturing facility and a warehouse. The Company is constructing new manufacturing and testing facilities with completion dates for various structures expected in 2004 and beyond. The Company also owns additional property on the Puerto Rico Site for future expansion. The Company also owns a European packaging and distribution center in Breda, The Netherlands. The Company leases facilities in fifteen European countries, Australia, New Zealand, and Japan, for administration, sales and marketing, and/or development.

Amgen believes that its existing facilities plus anticipated additions are sufficient to meet its expected needs.

Item 3. LEGAL PROCEEDINGS

Certain of the Company's legal proceedings are discussed below. While it is impossible to predict accurately or to determine the eventual outcome of these matters, the Company does not believe any such proceedings currently pending will have a material adverse effect on its annual consolidated financial statements, although an adverse resolution in any reporting period of one or more of the proceedings could have a material impact on the results of operations for that period.

Transkaryotic Therapies and Aventis Litigation

On April 15, 1997, Amgen filed suit in the Massachusetts District Court against Transkaryotic Therapies, Inc. ("TKT") and Hoechst Marion Roussel, Inc. ("HMR" — now Aventis Pharmaceuticals Inc., together with TKT, the "Defendants") alleging infringement of three U.S. patents owned by Amgen that claim an erythropoietin product and processes for making erythropoietin. Amgen sought an injunction preventing the Defendants from making, importing, using, or selling erythropoietin in the United States. On October 7, 1999, Amgen filed an amended complaint, which added two additional patents to the litigation. Defendants' amended answer asserted that all five of the patents-in-suit were not infringed, were invalid, or were unenforceable due to inequitable conduct.

Amgen's motion for summary judgment of literal infringement was granted by the Massachusetts District Court on April 26, 2000 with respect to claim 1 of U.S. Patent No. 5,955,422 (the "'422 Patent"). On May 15, 2000, trial began in the Massachusetts District Court. On June 9, 2000, the Massachusetts District Court granted Defendants' motion for non-infringement of U.S. Patent No. 5,618,698 (the "'698 Patent"), removing the '698 Patent from this action. On July 21, 2000, the Massachusetts District Court granted Amgen's motion for judgment on the Defendants' defenses of invalidity based upon anticipation and obviousness.

On January 19, 2001, the Massachusetts District Court ruled that claims 2-4 of the '080 Patent, claims 1, 3, 4, and 6 of the '349 Patent and claim 1 of the '422 Patent were valid, enforceable, and infringed by TKT's

EPO product and the cells used to make such product. The Massachusetts District Court also held that claim 7 of the '349 patent and claims 1, 2, and 9 of the '933 Patent were not infringed, and that if infringed the claims of the '933 patent would be invalid.

On January 26, 2001, TKT and HMR filed a Notice of Appeal and on February 14, 2001, Amgen filed a Notice of Cross-Appeal, to the U.S. Court of Appeals for the Federal Circuit. On March 22, 2001, Amgen filed an Amended Notice of Cross-Appeal to include claim 9 of the '698 patent. After the parties briefed the issues on appeal, oral arguments were heard on May 7, 2002 by the U.S. Court of Appeals for the Federal Circuit.

On January 6, 2003, the U.S. Court of Appeals for the Federal Circuit upheld the District Court's decision that TKT and HMR infringe the '349 and '422 patents. The court further upheld the enforceability and validity of all of the asserted claims except for validity over two references which was vacated and remanded to the District Court. The court vacated and remanded to the District Court of Massachusetts for further consideration of (i) the finding of infringement of the '080 patent, (ii) the holding of non-infringement of the '698 patent, and (iii) the effect of two references on the validity of the asserted claims of the patents. On January 20, 2003, TKT and HMR filed a Combined Motion for Panel Rehearing and Rehearing En Banc with the Federal Circuit regarding the court's affirmation of the validity of the asserted claims under 35 U.S.C. § 112. On March 3, 2003, the Federal Circuit denied TKT and HMR's Motions for Panel Rehearing and Rehearing En Banc. The Massachusetts District Court held a trial on the remanded issues on October 7-8 and 15-17 and November 3-6, 2003. On October 30, 2003, the Massachusetts District Court ruled that claims 2-4 of the '080 patent are infringed. The rest of the remanded issues are awaiting decision from the Massachusetts District Court.

Israel Bio-Engineering Project Litigation

On September 3, 2002, Israel Bio-Engineering Project ("IBEP"), filed a patent infringement lawsuit against the Company, the Company's wholly-owned subsidiary, Immunex Corporation, Wyeth and Wyeth Pharmaceuticals in the U.S. District Court for the Central District of California, relating to a U.S. Patent No. 5,981,701. Although not the title owner of record, IBEP alleges that it owns the patent. IBEP asserts that the manufacture and sale of ENBREL® (etanercept) infringes claim 1 of this patent. IBEP seeks an accounting of damages and of any royalties or license fees paid to a third-party and seeks to have the damages trebled on account of alleged willful infringement. IBEP also seeks to force the defendants to take a compulsory non-exclusive license. On September 4, 2003, Yeda Research and Development Co. Ltd. ("Yeda"), the title owner of record of the '701 patent, joined as an intervenor-defendant. On February 18, 2004, the court granted summary judgment in favor of Yeda on the issue of ownership. As a result of the granting of summary judgment, the Company and Immunex Corporation expect the court to enter judgment in their favor.

Columbia Litigation

On June 18, 2003, Amgen and Immunex filed suit in the U.S. District Court for the Central District of California against The Trustees of Columbia University seeking a declaratory judgment. In its complaint, Amgen and Immunex request a declaratory judgment that Columbia's claims for royalties under license agreements with Amgen and Immunex lack merit and that no royalties are owed. The complaint further seeks a declaratory judgment that Amgen and Immunex do not infringe Columbia's recently issued U.S. Patent No. 6,455,275 and that the '275 patent is invalid and unenforceable. On February 12, 2004, Columbia filed breach of contract and declaratory relief counterclaims against Amgen and Immunex along with its answer to the complaint.

Average Wholesale Price Litigation

Amgen and Immunex are named as defendants, either separately or together, in thirteen (13) civil actions broadly alleging that they, together with many other pharmaceutical manufacturers, reported prices for certain products in a manner that allegedly inflated reimbursement under Medicare and/or Medicaid,

including co-payments paid to providers who prescribe and administer the products. All but one of these actions (the *Swanston* matter, discussed below) have been consolidated, or are in the process of being consolidated, in a federal Multi-District Litigation proceeding ("the MDL Proceeding"), captioned *In Re: Pharmaceutical Industry Average Wholesale Price Litigation MDL No. 1456* and pending in the U.S. District Court for the District of Massachusetts ("the Massachusetts District Court").

The complaints assert varying claims under the federal RICO statutes, their state law corollaries, as well as state law claims for deceptive trade practices, common law fraud, and various related state law claims. The complaints seek an undetermined amount of damages, as well as other relief, including declaratory and injunctive relief. These cases include the following: *Citizens for Consumer Justice, et al., v. Abbott Laboratories, Inc., et al.* (originally filed in the Massachusetts District Court and consolidated into the MDL Proceeding as the lead MDL case); *Teamsters Health & Welfare Fund of Philadelphia, et al., v. Abbott Laboratories, Inc., et al.*; *Action Alliance of Senior Citizens of Greater Philadelphia v. Immunex Corp.*; *Constance Thompson, et al. v. Abbott Laboratories, Inc., et al.*; *Ronald Turner, et al. v. Abbott Laboratories, Inc., et al.*; *Congress of California Seniors v. Abbott Laboratories, et al.*

These cases also include *State of Nevada v. American Home Products Corporation, et al.*, *State of Montana ex rel. Mike McGrath, Attorney General v. Abbott Laboratories, et al.*, *County of Suffolk, New York v. Abbott Laboratories, Inc., et al.* with respect to which the Massachusetts District Court conducted a hearing on the defendants' Motions to Dismiss. No ruling has been issued and the respective parties are awaiting the Massachusetts District Court's decision on the defendants' Motions to Dismiss. Further, the cases also include *County of Westchester, New York v. Abbott Laboratories, Inc., et al.*, *County of Rockland, New York v. Abbott Laboratories, Inc., et al.* with respect to which the parties have agreed to stay these cases pending the Massachusetts District Court's ruling on the defendants' Motion to Dismiss Suffolk County's Amended Complaint.

Robert J. Swanston v. TAP Pharmaceutical Products, Inc., et al. (removed from Arizona Superior Court, Maricopa County to the U.S. District Court for the District of Arizona and consolidated into the MDL Proceeding in the Massachusetts District Court). Amgen was served with plaintiff's second amended class action complaint on January 8, 2003. Immunex was served with plaintiff's second amended complaint on January 7, 2003, and was served with a proper summons on February 27, 2003. On October 9, 2003 the Massachusetts District Court conducted a hearing on Plaintiff's Motion to Remand the case to Arizona Superior Court. On January 9, 2004, the Massachusetts District Court issued a decision allowing the Plaintiff's Motion to Remand, and ordering the case remanded to Arizona Superior Court, Maricopa County.

International Union of Operating Engineers, Local No. 68 Welfare Fund v. AstraZeneca PLC, et al. (removed from the Superior Court of New Jersey, Equity Division Monmouth County, to the U.S. District Court for the District of New Jersey and in the process of being consolidated into the MDL Proceeding in the Massachusetts District Court). Amgen was served with this complaint on July 14, 2003 and Immunex was served with this complaint on July 15, 2003. This complaint asserts varying claims related to deceptive trade practices and common law fraud. The complaint seeks an undetermined amount of damages, as well as other relief, including declaratory and injunctive relief.

Immunex Governmental Investigations

According to press reports, many pharmaceutical companies are under investigation by the U.S. Department of Justice, the U.S. Department of Health and Human Services, and/or state agencies related to the pricing of their products. Immunex has received notices from the U.S. Department of Justice requesting it to produce documents in connection with a Civil False Claims Act investigation of the pricing of Immunex's current and former products for sale and eventual reimbursement by Medicare or state Medicaid programs. Immunex also received similar requests to procure documents from the U.S. Department of Health and Human Services and state agencies. Several of Immunex's current and former products are or were regularly sold at substantial discounts from list price. The Company does not know what action, if any, the federal government or any state agency may take as a result of their investigations.

State Attorney General Investigations

Amgen and/or Immunex have been advised by the Attorneys General for the state of California, Florida, Kentucky, Nevada, and Illinois (also acting on behalf of 8 other Attorneys General) of pending investigations regarding drug pricing practices pertaining to the calculation of Average Manufacturer Price ("AMP") and Best Price calculations under the Medicaid Drug Rebate Act. These states have requested that Amgen and Immunex preserve records relating to AMP and best price calculations. The Company does not know what actions, if any, may be taken as a result of these investigations.

Johnson & Johnson Arbitration/Demand for Separate BLA

On November 11, 2003, Ortho Biotech Products, L.P., Ortho Biotech Inc., and Ortho-McNeil Pharmaceutical (wholly owned subsidiaries of Johnson & Johnson, collectively, "Ortho") filed a demand for arbitration against the Company before the American Arbitration Association in Chicago, Illinois. In its demand, Ortho seeks declaratory relief that, among other things, (1) Ortho has the right under the parties' Product License Agreement to apply for its own FDA license to market its brand of recombinant erythropoietin, Procrit®, based on bulk product supplied by the Company, (2) the Company must cooperate with Ortho to achieve Ortho's separate FDA licensure, (3) the Company must negotiate with Ortho to reach agreement to permit Ortho to receive bulk erythropoietin from the Company, so that Ortho can market finished Procrit® under its own FDA license, (4) pending FDA approval of Ortho's separate license, the Company must continue to supply Ortho with Ortho's commercial requirements of finished erythropoietin products, and (5) the Company must cooperate with Ortho on erythropoietin development projects, including Ortho's proposal for a 120,000 unit per ml formulation.

Amgen contests Ortho's claims and will respond accordingly.

Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted to a vote of the Company's security holders during the last quarter of its fiscal year ended December 31, 2003.

PART II

Item 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

The Company's common stock trades on The NASDAQ Stock Market under the symbol AMGN. As of February 13, 2004, there were approximately 16,000 holders of record of the Company's common stock. No cash dividends have been paid on the common stock to date, and the Company currently intends to utilize any earnings for development of the Company's business and for repurchases of its common stock.

The following table sets forth, for the fiscal periods indicated, the range of high and low closing sales prices of the common stock as quoted on The NASDAQ Stock Market for the years 2003 and 2002:

| | <u>High</u> | <u>Low</u> |
|-------------------|-------------|------------|
| 2003 | | |
| 4th Quarter | \$67.50 | \$56.76 |
| 3rd Quarter | 72.37 | 63.61 |
| 2nd Quarter | 67.54 | 56.90 |
| 1st Quarter | 59.06 | 48.09 |
| 2002 | | |
| 4th Quarter | \$51.75 | \$43.66 |
| 3rd Quarter | 48.54 | 31.07 |
| 2nd Quarter | 61.39 | 37.80 |
| 1st Quarter | 62.48 | 54.33 |

Item 6. SELECTED FINANCIAL DATA (IN MILLIONS, EXCEPT PER SHARE DATA)

| Consolidated Statement of Operations Data: | Years Ended December 31, | | | | |
|--|--------------------------|------------|-----------|-----------|-----------|
| | 2003 | 2002 | 2001 | 2000 | 1999 |
| Revenues: | | | | | |
| Product sales(1) | \$7,868.2 | \$ 4,991.2 | \$3,511.0 | \$3,202.2 | \$3,042.8 |
| Other revenues | 487.8 | 531.8 | 504.7 | 427.2 | 297.3 |
| Total revenues | 8,356.0 | 5,523.0 | 4,015.7 | 3,629.4 | 3,340.1 |
| Operating expenses: | | | | | |
| Cost of sales | 1,340.7 | 735.7 | 443.0 | 408.4 | 402.1 |
| Research and development | 1,655.4 | 1,116.6 | 865.0 | 845.0 | 822.8 |
| Selling, general and administrative | 1,952.6 | 1,462.1 | 970.7 | 826.9 | 654.3 |
| Write off of acquired in-process research and development(2) | — | 2,991.8 | — | 30.1 | — |
| Amortization of acquired intangible assets | 335.8 | 155.2 | — | — | — |
| Other items, net(3) | (24.0) | (141.3) | 203.1 | (48.9) | (49.0) |
| Net income (loss) | 2,259.5 | (1,391.9) | 1,119.7 | 1,138.5 | 1,096.4 |
| Diluted earnings (loss) per share | 1.69 | (1.21) | 1.03 | 1.05 | 1.02 |
| Cash dividends declared per share | — | — | — | — | — |
| At December 31, | | | | | |
| Consolidated Balance Sheet Data: | 2003 | 2002 | 2001 | 2000 | 1999 |
| Total assets(4) | \$26,176.5 | \$24,456.3 | \$6,443.1 | \$5,399.6 | \$4,077.6 |
| Long-term debt(5) | 3,079.5 | 3,047.7 | 223.0 | 223.0 | 223.0 |
| Stockholders' equity(4) | 19,389.1 | 18,286.0 | 5,217.2 | 4,314.5 | 3,023.5 |

- (1) The Company began recording ENBREL® sales subsequent to its acquisition of Immunex on July 15, 2002.
- (2) As part of the accounting for the Immunex acquisition, the Company recorded a charge to write-off acquired IPR&D of \$2,991.8 million in 2002. The IPR&D charge represents an estimate of the fair value of purchased in-process technology for projects that, as of the acquisition date, had not reached technological feasibility and had no alternative future use. See Note 3, "Immunex acquisition" to the Consolidated Financial Statements for further discussion of the IPR&D write-off.
- (3) See Note 4, "Other items, net" to the Consolidated Financial Statements for further discussion of other items, net for 2003, 2002, and 2001. Other items, net in 2000 includes a benefit of \$73.9 million related to a legal proceeding with Johnson & Johnson partially offset by a charitable contribution of \$25 million to the Amgen Foundation. Other items, net in 1999 relates to various legal proceedings.
- (4) On July 15, 2002, Amgen acquired all of the outstanding common stock of Immunex for approximately \$17.8 billion. See Note 3, "Immunex acquisition" to the Consolidated Financial Statements for further discussion of the acquisition and the related accounting.
- (5) In March 2002, Amgen issued 30-year zero-coupon, senior convertible notes with a face amount at maturity of \$3.95 billion. See Note 8, "Financing arrangements" to the Consolidated Financial Statements for further discussion of the terms of the Convertible Notes.

Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Acquisition of Immunex Corporation

On July 15, 2002, the Company acquired all of the outstanding common stock of Immunex Corporation ("Immunex") for stock and cash valued at \$17.8 billion in a transaction accounted for as a business combination (see Note 3, "Immunex acquisition" to the Consolidated Financial Statements). Immunex was a leading biotechnology company dedicated to developing immune system science to protect human health. The acquisition has enhanced Amgen's strategic position within the biotechnology industry by strengthening and diversifying its (1) product base and product pipeline in key therapeutic areas, and (2) discovery research capabilities in proteins and antibodies. The acquisition was structured to qualify as a tax-free reorganization within the meaning of Section 368(a) of the Internal Revenue Code.

Unless otherwise indicated, the discussions in this report of the results of operations of the Company reflect the inclusion of the results of operations of Immunex commencing July 16, 2002. The results of operations of the Company prior to July 16, 2002 include only the historical results of Amgen.

Liquidity and Capital Resources

The Company believes that existing funds, cash generated from operations, and existing sources of and access to financing are adequate to satisfy its working capital, capital expenditure and debt service requirements for the foreseeable future, as well as to support its stock repurchase program. However, in order to provide for greater financial flexibility and liquidity, the Company may raise additional capital from time to time.

Cash, cash equivalents, and marketable securities

The Company had cash, cash equivalents, and marketable securities of \$5,122.9 million and \$4,663.9 million at December 31, 2003 and 2002, respectively. Of the total cash, cash equivalents, and marketable securities at December 31, 2003, approximately \$1.6 billion represents cash generated from operations in foreign tax jurisdictions and is intended for use outside the United States (see "Results of Operations — Income taxes"). If these funds are repatriated for use in the Company's U.S. operations, additional taxes on certain of these amounts would be required to be paid. The Company does not currently anticipate a need to repatriate these funds to the United States.

The primary objectives for the Company's marketable securities portfolio, which is primarily comprised of fixed income investments, are liquidity and safety of principal. Investments are made with the objective of achieving the highest rate of return to the Company, consistent with these two objectives. The Company's investment policy limits investments to certain types of instruments issued by institutions primarily with investment grade credit ratings and places restrictions on maturities and concentration by type and issuer.

Cash flows

Cash provided by operating activities has been and is expected to continue to be the Company's primary recurring source of funds. In 2003, operations provided \$3,566.6 million of cash compared with \$2,248.8 million in 2002. The increase in cash provided by operating activities in 2003 resulted primarily from higher earnings (See Consolidated Statements of Cash Flows).

Capital expenditures totaled \$1,356.8 million in 2003 compared with \$658.5 million in 2002. The increase in capital expenditures in 2003 resulted primarily from capital expenditures related to the Rhode Island manufacturing plant, the Puerto Rico manufacturing expansion, and the Seattle research center.

The Company receives cash from the exercise of employee stock options and proceeds from the sale of stock by Amgen pursuant to the employee stock purchase plan. Employee stock option exercises and proceeds from the sale of stock by Amgen pursuant to the employee stock purchase plans provided \$529.0 million and \$427.8 million of cash in 2003 and 2002, respectively. Proceeds from the exercise of employee stock options

will vary from period to period based upon, among other factors, fluctuations in the market value of the Company's stock relative to the exercise price of such options.

The Company has a stock repurchase program primarily to reduce the dilutive effect of its employee stock option and stock purchase plans. Additionally, stock repurchases beyond this level reflect the Company's confidence in the long-term value of Amgen common stock. In 2003, the Company repurchased 29.7 million shares of its common stock at a total cost of \$1,801.0 million. In 2002, the Company repurchased 28.0 million shares of its common stock at a total cost of \$1,420.4 million. Stock repurchased in 2002 included 11.3 million shares of common stock repurchased simultaneously with the issuance of the 30-year, zero-coupon senior convertible notes (the "Convertible Notes", discussed below) at a total cost of \$650 million. In December 2003, the Board of Directors authorized the Company to repurchase up to an additional \$5.0 billion of common stock allowing for a multi-year stock repurchase program. As of December 31, 2003, approximately \$5 billion was available for stock repurchases. The amount the Company spends and the number of shares repurchased varies based on a variety of factors, including employee stock option grants, the stock price and blackout periods in which the Company is restricted from repurchasing shares.

Financing

As of December 31, 2003, the Company had \$2.88 billion of Convertible Notes outstanding, which have an aggregate face amount of \$3.95 billion at maturity with a yield to maturity of 1.125%. The original issue discount of \$1.13 billion is being accreted to the balance of the Convertible Notes and recognized as interest expense over the life of the Convertible Notes using the effective interest method. The holders of the Convertible Notes may require the Company to purchase all or a portion of their notes on March 1, 2005, March 1, 2007, March 1, 2012, and March 1, 2017 at a price equal to the original issuance price plus the accrued original issue discount to the purchase dates. In such event, the Company may choose to pay the purchase price in cash and/or shares of common stock, which would be issued at the then current market price (see Note 8, "Financing arrangements — Convertible notes" to the Consolidated Financial Statements). The Company's Convertible Notes are rated A2 by Moody's and A+ by Standard & Poor's.

In October 2003, the Company established a \$1.0 billion shelf registration (the "\$1 Billion Shelf") which allows the Company to issue debt securities, common stock, and associated preferred share purchase rights, preferred stock, warrants to purchase debt securities, common stock or preferred stock, securities purchase contracts, securities purchase units and depositary shares of the Company. The \$1 Billion Shelf was established to provide for further financial flexibility and the securities available for issuance may be offered from time to time with terms to be determined at the time of issuance. As of December 31, 2003, no securities had been issued under the \$1 Billion Shelf.

As of December 31, 2003, the Company had \$200 million of unsecured long-term debt securities outstanding. These unsecured long-term debt securities consisted of: 1) \$100 million of debt securities that bear interest at a fixed rate of 6.5% and mature in 2007 (the "Notes") under a \$500 million debt shelf registration (the "\$500 Million Shelf"), and 2) \$100 million of debt securities that bear interest at a fixed rate of 8.1% and mature in 2097 (the "Century Notes"). The Company's outstanding unsecured long-term debt is rated A2 by Moody's and A+ by Standard & Poor's. Under the \$500 Million Shelf, all of the remaining \$400 million of debt securities available for issuance may be offered from time to time under the Company's medium-term note program with terms to be determined at the time of issuance.

The Company has a commercial paper program which provides for unsecured short-term borrowings up to an aggregate face amount of \$200 million. During the year ended December 31, 2003, the Company repaid all of the outstanding balances under the commercial paper program, totaling \$100 million.

Off-Balance Sheet Arrangements

The Company does not have any off-balance sheet arrangements that are currently material or reasonably likely to be material to its financial position or results of operations.

Contractual Obligations

Contractual obligations represent future cash commitments and liabilities under agreements with third parties, and exclude contingent liabilities for which the Company cannot reasonably predict future payment. The following chart represents the Company's contractual obligations as of December 31, 2003, aggregated by type (in millions):

| Contractual Obligations | Payments Due by Period | | | | |
|---|------------------------|---------------------|------------------|----------------|----------------------|
| | Total | Less Than 1 Year | 1-3 Years | 3-5 Years | More Than 5 Years |
| Long-term debt obligations(1) | \$3,903.9 | \$ 14.6 | \$2,949.4(2) | \$122.2 | \$ 817.7 |
| Operating lease obligations | 181.8 | 50.9 | 65.1 | 35.1 | 30.7 |
| Purchase obligations(3) | <u>3,227.0</u> | <u>1,694.6</u> | <u>800.5</u> | <u>260.8</u> | <u>471.1</u> |
| Total contractual obligations | <u>\$7,312.7</u> | <u>\$1,760.1</u> | <u>\$3,815.0</u> | <u>\$418.1</u> | <u>\$1,319.5</u> |

- (1) The long-term obligation amounts in the above table differ from the related carrying amounts on the Consolidated Balance Sheet as of December 31, 2003 due to the accretion of the original issue discount on the Convertible Notes and the inclusion of future interest payments. Future interest payments are included on the Notes and the Century Notes at fixed rates of 6.5% and 8.1%, respectively, through maturity in 2007 and 2097, respectively.
- (2) Holders of the Convertible Notes may require the Company to purchase all or a portion of the notes on specific dates as early as March 1, 2005 at the original issuance price plus accrued original issue discount ("accreted value") through the purchase date. The amount above represents the accreted value on March 1, 2005. The accreted value based on the 30-year contractual maturity is \$3.95 billion. In the event the Company is required to repurchase the notes, it may choose to pay the purchase price in cash and/or shares of common stock which would be issued at the then current market price.
- (3) Purchase obligations primarily relate to (1) the Company's long-term supply agreement with Boehringer Ingelheim Pharma KG ("BI Pharma") for the manufacture of commercial quantities of ENBREL®, which are based on firm commitments for the purchase of production capacity for ENBREL® and reflect certain estimates such as production run success rates and bulk drug yields achieved; (2) research and development commitments (including those related to clinical trials) for new and existing products; (3) capital expenditures which primarily relate to the new Rhode Island manufacturing plant and the Puerto Rico manufacturing expansion; and (4) open purchase orders for the acquisition of goods and services in the ordinary course of business. The Company's obligation to pay certain of these amounts may be reduced based on certain future events.

Results of Operations

Product sales

For the years ended December 31, 2003, 2002 and 2001, sales by product and geographic region were as follows (in millions):

| | Years Ended December 31, | | |
|---|--------------------------|------------------|------------------|
| | 2003 | 2002 | 2001 |
| EPOGEN® — U.S. | \$2,434.7 | \$2,260.6 | \$2,108.5 |
| Aranesp® — U.S. | 979.9 | 284.7 | 27.0 |
| Aranesp® — International | 563.9 | 130.9 | 14.5 |
| Neulasta® — U.S. | 1,175.7 | 463.5 | — |
| Neulasta® — International | 79.3 | — | — |
| NEUPOGEN® — U.S. | 880.5 | 1,041.7 | 1,050.6 |
| NEUPOGEN® — International | 386.2 | 337.9 | 295.8 |
| ENBREL® — U.S. | 1,253.7 | 346.2 | — |
| ENBREL® — International | 46.3 | 15.9 | — |
| Other product sales — U.S. | 39.4 | 100.0 | 13.3 |
| Other product sales — International | 28.6 | 9.8 | 1.3 |
| Total product sales | <u>\$7,868.2</u> | <u>\$4,991.2</u> | <u>\$3,511.0</u> |
| Total U.S. | \$6,763.9 | \$4,496.7 | \$3,199.4 |
| Total International | <u>1,104.3</u> | <u>494.5</u> | <u>311.6</u> |
| Total product sales | <u>\$7,868.2</u> | <u>\$4,991.2</u> | <u>\$3,511.0</u> |

See “Products” in Item 1. Business for a discussion of these products and their approved indications. Product sales are influenced by a number of factors, including demand, third-party reimbursement availability and policies, wholesaler inventory management practices, foreign exchange effects, new product launches and indications, competitive products, product supply, and acquisitions.

In 2003, worldwide product sales were \$7,868.2 million, an increase of \$2,877.0 million or 58% over the prior year. Sales growth for 2003 was principally driven by demand for Aranesp®, ENBREL®, and Neulasta®. Year over year comparisons were aided by the mid-year 2002 oncology launch of Aranesp® (darbepoetin alfa), the mid-year 2002 acquisition of ENBREL® (etanercept), and the second quarter 2002 U.S. launch of Neulasta® (pegfilgrastim). U.S. product sales for 2003 were \$6,763.9 million, an increase of \$2,267.2 million, or 50% over the prior year. International product sales for 2003 were \$1,104.3 million, an increase of \$609.8 million, or 123%, over the prior year. Excluding the beneficial impact of foreign currency exchange rates of \$166.2 million, international product sales increased 90% for the year ended December 31, 2003.

EPOGEN®/Aranesp®

Combined EPOGEN® and worldwide Aranesp® sales were \$3,978.5 million for 2003. Combined EPOGEN® and worldwide Aranesp® sales increased \$1,302.3 million, or 49%, over the prior year. These increases in combined sales were primarily driven by strong worldwide Aranesp® demand, reflecting the mid-year 2002 approval of Aranesp® for the treatment of chemotherapy-induced anemia in the United States and Europe.

EPOGEN® sales for 2003 were \$2,434.7 million, an increase of \$174.1 million, or 8% over the prior year. The growth in reported EPOGEN® sales for 2003 was primarily due to demand and to a lesser extent, spillover (See “Summary of Critical Accounting Policies — EPOGEN® revenue recognition” and Note 1, “Summary of significant accounting policies — Product sales” to the Consolidated Financial Statements). Demand was driven by growth in the dialysis patient population and improved patient outcomes.

Worldwide Aranesp® sales for 2003 were \$1,543.8 million. Aranesp® sales in the United States for 2003 were \$979.9 million, an increase of \$695.2 million, or 244%, over the prior year. This increase was principally driven by demand, reflecting the mid-year 2002 launch of Aranesp® for the treatment of chemotherapy-induced anemia in the United States. International Aranesp® sales were \$563.9 million for 2003, an increase of \$433.0 million, or 331%, over the prior year. This increase was principally driven by demand, reflecting the mid-year 2002 launch of Aranesp® for the treatment of chemotherapy-induced anemia in Europe, and to a lesser extent, favorable changes in foreign currency exchange rates. International Aranesp® sales growth for 2003 benefited by \$87.0 million from favorable changes in foreign currency exchange rates.

Combined EPOGEN® and worldwide Aranesp® sales for 2002 were \$2,676.2 million, an increase of \$526.2 million or 24% over combined 2001 sales. The increase in combined sales was primarily driven by strong worldwide Aranesp® demand.

EPOGEN® sales for 2002 were \$2,260.6 million, an increase of \$152.1 million or 7% over 2001 EPOGEN® sales. EPOGEN sales growth for 2002 was principally driven by demand, which includes the effect of higher prices and growth in the dialysis patient population.

Worldwide Aranesp® sales for 2002 were \$415.6 million, including U.S. sales of \$284.7 million. Worldwide Aranesp® sales for 2002 were driven primarily by demand, and reflect the benefit of receiving the oncology indication in the United States midyear 2002.

Neulasta®/NEUPOGEN®

Combined worldwide Neulasta® and NEUPOGEN® sales for 2003 were \$2,521.7 million, an increase of \$678.6 million, or 37%, over the prior year. The increase in combined sales for Neulasta® and NEUPOGEN® for 2003 was primarily driven by U.S. demand for Neulasta® reflecting the April 2002 launch of Neulasta®.

Worldwide Neulasta® sales for 2003 were \$1,255.0 million, an increase of \$791.5 million, or 171%, over the prior year. The increase was primarily driven by U.S. demand, which reflects the conversion of NEUPOGEN® patients to Neulasta® resulting from the April 2002 Neulasta® launch and, to a lesser extent, international demand, which reflects the January 2003 launch of Neulasta® in Europe.

Worldwide NEUPOGEN® sales for 2003 were \$1,266.7 million. Worldwide NEUPOGEN® sales decreased \$112.9 million, or 8%, from the prior year. NEUPOGEN® sales in the United States for 2003 were \$880.5 million, a decrease of \$161.2 million, or 15%, from the prior year. This decrease was principally due to the conversion of patients from NEUPOGEN® to Neulasta®, which the Company believes has slowed. For 2003, international NEUPOGEN® sales were \$386.2 million, an increase of \$48.3 million, or 14%, over the prior year. This increase was entirely due to favorable changes in foreign currency exchange rates.

Combined Neulasta® and worldwide NEUPOGEN® sales in 2002 were \$1,843.1 million, an increase of \$496.7 million or 37%, over NEUPOGEN® only sales in the prior year. The increase in combined sales for Neulasta® and NEUPOGEN® for 2002 was primarily driven by the U.S. launch of Neulasta® in April 2002 and patient population growth. Combined sales also benefited, to a lesser extent, from higher wholesaler inventory levels and higher NEUPOGEN® prices in the United States.

Neulasta® sales in 2002 were \$463.5 million which reflect the conversion of NEUPOGEN® patients to Neulasta® resulting from the April 2002 launch.

Worldwide NEUPOGEN® sales in 2002 were \$1,379.6 million, an increase of \$33.2 million or 2% over the prior year NEUPOGEN® sales. In 2002, U.S. NEUPOGEN® sales were \$1,041.7 million, a decrease of \$8.9 million or 1% from 2001 sales. This decrease was primarily due to lower U.S. NEUPOGEN® demand, partially offset by higher wholesaler inventory levels. U.S. NEUPOGEN® demand declined at a mid-single digit rate from 2001 and was primarily impacted by the conversion of NEUPOGEN® patients to Neulasta®, partially offset by higher NEUPOGEN® prices in the United States.

ENBREL®

ENBREL® sales for 2003 were \$1,300.0 million, an increase of 259% over 2002 sales. The Company began recording ENBREL® sales on July 16, 2002, subsequent to the close of the Immunex acquisition. ENBREL® sales were primarily driven by the addition of new patients in both rheumatology and dermatology. For the period from July 16, 2002 through December 31, 2002, ENBREL® sales were \$362.1 million and were adversely impacted by supply constraints.

Royalty income

Royalty income principally relates to amounts received from sales of Epoetin alfa by Johnson & Johnson in the United States for use in non-dialysis settings. Additionally, in December 2002 the Company licensed the commercialization rights for Novantrone® in the United States to Serono S.A. for royalties based on future product sales. Royalty income was \$383.1 million for 2003, an increase of \$51.6 million, or 16%, over the prior year. This increase was principally due to royalties earned from Serono S.A. relating to its sales of Novantrone®, partially offset by lower royalties earned from Johnson & Johnson relating to its sales of Epoetin alfa in the United States.

Royalty income was \$331.5 million in 2002, an increase of \$78.8 million or 31% over the prior year. This increase was principally due to higher royalties earned from Johnson & Johnson relating to its sales of Epoetin alfa.

Corporate partner revenues

Corporate partner revenues were \$104.7 million in 2003, a decrease of \$95.6 million, or 48%, from the prior year. This decrease was primarily due to lower revenues earned from Kirin-Amgen, Inc. ("KA") related to late-stage development programs conducted on behalf of KA (see Note 2 "Related party transactions" in the Consolidated Financial Statements).

Corporate partner revenues were \$200.3 million in 2002, a decrease of \$51.7 million, or 21%, from the prior year. Corporate partner revenues include \$174.6 million related to amounts earned from KA in 2002. The overall decrease in corporate partner revenues was primarily due to lower revenues earned from KA, and to a lesser extent, lower revenues earned under other collaboration agreements.

Cost of sales

Cost of sales for 2003 were \$1,340.7 million, an increase of \$605.0 million, or 82%, over the prior year, primarily due to higher sales. Cost of sales as a percentage of product sales was 17.0% and 14.7% for 2003 and 2002, respectively. This increase primarily reflects an increase of ENBREL® sales as a percentage of total product sales. ENBREL® has significantly higher manufacturing costs and royalty expense compared to the Company's other products. Additionally, the manufacturing costs of the Rhode Island production facility, which began producing in December 2002, are greater than those of the Company's contract manufacturer, Boehringer Ingelheim Pharma KG ("BI Pharma").

Cost of sales as a percentage of product sales was 14.7% and 12.6% for 2002 and 2001, respectively. The increase in 2002 was principally due to the impact of higher manufacturing costs and royalty expense related to ENBREL® compared to the Company's other products. In addition, during 2002 the Company recorded the inventory acquired from Immunex at its estimated fair market value (see Note 3, "Immunex acquisition" to the Consolidated Financial Statements). The increase in fair market value was recognized as cost of sales as the acquired inventory was sold. Cost of sales for 2002 reflects a charge of \$38.7 million related to the fair value adjustment to inventory, and \$7.5 million of compensation costs payable under the Immunex Corporate Retention Plan.

Research and development

In 2003, research and development ("R&D") expenses were \$1,655.4 million an increase of \$538.8 million, or 48%, over the prior year. This increase was primarily due to: 1) higher outside R&D costs, principally

licensing and milestone fees which include the Biovitrum AB up-front fee of \$86.5 million, 2) higher staff-related costs, and 3) higher clinical manufacturing costs. In 2003, outside R&D costs, staff-related costs and clinical manufacturing costs increased approximately \$252 million, \$163 million, and \$92 million, respectively.

In 2002, R&D expenses increased \$251.6 million or 29% over the prior year. This increase was primarily due to higher staff-related costs and higher outside R&D costs, and to a lesser extent, higher clinical manufacturing costs as a result of the Immunex acquisition. In 2002, staff-related costs and outside R&D costs increased approximately \$120 million and \$90 million, respectively, and clinical manufacturing costs increased approximately \$38 million. Staff-related costs in 2002 include approximately \$18.1 million of compensation costs payable under the Immunex Corporate Retention Plan.

Selling, general and administrative

In 2003, selling, general and administrative ("SG&A") expenses were \$1,952.6 million, an increase of \$490.5 million, or 34%, over the prior year. This increase was primarily due to higher outside marketing expenses, which includes higher Wyeth profit share (see Note 11, "Agreements with Wyeth" in the Consolidated Financial Statements) as a result of ENBREL® sales growth, and higher staff-related costs to support new products in competitive markets and sales growth. In 2003, outside marketing expenses, which includes the Wyeth profit share, increased approximately \$276 million and staff-related costs increased approximately \$207 million.

In 2002, SG&A expenses increased \$491.4 million or 51% over the prior year. This increase was primarily due to higher staff-related costs and outside marketing expenses as the Company increased its support for newly launched products and ENBREL®, and to a lesser extent, higher outside services. In 2002, staff-related costs increased approximately \$225 million, outside marketing expenses increased approximately \$217 million, and other outside services increased approximately \$34 million. Staff-related costs increased in 2002 principally to support new product launches, from incremental expenses due to the addition of Immunex staff, and approximately \$14.8 million of compensation costs principally payable under the Immunex Corporate Retention Plan. Outside marketing expenses in 2002 increased principally due to the launch of new products, marketing costs related to ENBREL®, and the impact of the profit share with Wyeth under the co-promotion agreement.

Acquired in-process research and development

In the third quarter of 2002, the Company incurred a one-time expense of \$3.0 billion associated with writing off the acquired in-process research and development ("IPR&D") related to the Immunex acquisition. The amount expensed as IPR&D represents an estimate of the fair value of purchased in-process technology for projects that, as of the acquisition date, had not reached technological feasibility and had no alternative future use (See Note 3 "Immunex acquisition" in the Consolidated Financial Statements).

Amortization of intangible assets

In 2003 and 2002, amortization expense related to the intangible assets acquired in connection with the Immunex acquisition was \$335.8 million and \$155.2 million, respectively. Amortization of intangible assets is provided over their estimated useful lives ranging from 7 to 15 years on a straight-line basis (weighted average amortization period of 14.7 years at December 31, 2003).

Loss (earnings) of affiliates, net

In 2003, Loss (earnings) of affiliates, net was a loss of \$4.3 million, a decrease of \$16.9 million from the prior year's earnings of \$12.6 million. The loss in 2003 was primarily due to a loss from KA in connection with KA's obligation to indemnify the Company, pursuant to the terms of a license agreement, for the payment made to Genentech, Inc. to settle a patent litigation relating to the Company's processes for producing NEUPOGEN® and Neulasta®. In 2003, the Company recorded \$47.1 million as its share of the litigation loss incurred by KA, net of tax, in "Loss (earnings) of affiliates, net" in the Consolidated Statements of Operations.

Other items, net

In 2003, other items, net consisted of a benefit for the recovery of costs and expenses associated with a legal award related to an arbitration proceeding with Johnson & Johnson of \$74.0 million, partially offset by a charitable contribution to the Amgen Foundation of \$50.0 million.

In 2002, other items, net consisted of a one-time benefit of \$40.1 million related to the recovery of certain expenses accrued in the fourth quarter of 2001 related to terminating collaboration agreements with various third parties and a legal award associated with the product license arbitration with Johnson & Johnson of \$151.2 million, partially offset by a charitable contribution to the Amgen Foundation of \$50.0 million.

In 2001, other items, net primarily consisted of costs associated with the termination of collaboration agreements with various third parties, including *PRAECIS PHARMACEUTICALS INCORPORATED* and certain academic institutions totaling \$203.1 million.

See Note 4, "Other items, net", to the Consolidated Financial Statements for further discussion.

Interest and other income, net

In 2003, interest and other income, net decreased \$30.8 million or 21% from the prior year. This decrease was principally due to lower interest income generated from the Company's investment portfolio as a result of lower average interest rates and higher losses on foreign currency transactions. The decrease was partially offset by higher realized gains related to equity and fixed income securities.

In 2002, interest and other income, net decreased \$24.5 million or 15% from the prior year. This decrease was principally due to higher realized losses related to equity securities and higher losses on foreign currency transactions. The decrease was partially offset by higher interest income generated from the Company's investment portfolio as a result of higher average cash balances. Higher average cash balances during 2002 offset the impact of lower average interest rates.

Income taxes

The Company's effective tax rate was 28.8%, (103.3%) and 33.6% for 2003, 2002 and 2001 respectively. The Company's negative effective tax rate for 2002 was primarily due to the pre-tax loss resulting from the write-off of non-deductible IPR&D costs in connection with the acquisition of Immunex. Excluding the effect of the IPR&D write-off, the 2002 effective tax rate would have been 30.7%.

During 2002, the Company restructured its Puerto Rico manufacturing operations using a controlled foreign corporation. As permitted in APB 23, "Accounting for Income Taxes — Special Areas", the Company does not provide U.S. income taxes on the controlled foreign corporation's undistributed earnings that are intended to be permanently reinvested outside the United States. In addition, the Puerto Rico manufacturing operations were entitled to a possession tax credit for a portion of 2002.

The Company's effective tax rates for 2003 and 2002 reflected the permanent reinvestment of foreign earnings outside the United States. The 2003 effective tax rate of 28.8% was lower than the 2002 effective tax rate (excluding the effect of non-deductible IPR&D costs) of 30.7% primarily due to an increase in the amount of permanently reinvested foreign earnings partially offset by the loss of the possession tax credit.

The Company's 2002 effective tax rate (excluding the effect of non-deductible IPR&D costs) of 30.7% was lower than the 2001 effective rate of 33.6% primarily due to the Puerto Rico restructuring described above.

See Note 5, "Income taxes", to the Consolidated Financial Statements for further discussion.

Summary of Critical Accounting Policies

The preparation of the Company's consolidated financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and the notes to the financial statements. Some of

those judgments can be subjective and complex, and therefore actual results could differ materially from those estimates under different assumptions or conditions.

EPOGEN® revenue recognition

The Company has the exclusive right to sell Epoetin alfa for dialysis, certain diagnostics, and all non-human, non-research uses in the United States. Amgen has granted to Johnson & Johnson a license relating to Epoetin alfa for sales in the United States for all human uses except dialysis and diagnostics. Pursuant to this license, the Company and Johnson & Johnson are required to compensate each other for Epoetin alfa sales that either party makes into the other party's exclusive market, sometimes referred to as "spillover". Accordingly, Amgen does not recognize product sales it makes into the exclusive market of Johnson & Johnson and does recognize the product sales made by Johnson & Johnson into Amgen's exclusive market. Sales in Amgen's exclusive market are derived from the Company's sales to its customers, as adjusted for spillover. The Company is employing an arbitrated audit methodology to measure each party's spillover based on independent third-party data on shipments to end users and their estimated usage. Data on end user usage is derived in part using market sampling techniques, and accordingly, the results of such sampling can produce variability in the amount of recognized spillover. The Company initially recognizes spillover based on estimates of shipments to end users and their usage, utilizing historical third-party data and subsequently adjusts such amounts based on revised third-party data as received. Differences between initial estimates of spillover and amounts based on revised third-party data could produce materially different amounts for recognized EPOGEN® sales. However, such differences to date have not been material.

Deferred income taxes

The Company's effective tax rate reflects the impact of undistributed foreign earnings for which no U.S. taxes have been provided because such earnings are intended to be permanently reinvested internationally based on the Company's projected cash flow, working capital, and long-term investment requirements of its U.S. and foreign operations. If future events, including material changes in estimates of cash, working capital, and long-term investment requirements necessitate that certain assets associated with these earnings be repatriated to the United States, an additional tax provision and related liability would be required which could materially impact the Company's effective future tax rate.

Financial Outlook

Results of operations

In the near-term, the Company expects growth of its businesses to be driven primarily by Aranesp®, Neulasta®, and ENBREL® (see "Forward looking statements and factors that may affect Amgen"). On December 8, 2003, President Bush signed into law the Medicare Prescription Drug Improvement and Modernization Act of 2003. As of the date of this filing, the Company has not determined the full impact of this new law on its business. However, the Company believes that legislation that reduces reimbursement for its products could adversely impact how much or under what circumstances healthcare providers will prescribe or administer its products and could negatively impact its business. (See "Forward looking statements and factors that may affect Amgen — Our sales depend on payment and reimbursement from third-party payors, and a reduction in the payment rate or reimbursement could result in decreased use or sales of our products.")

See "Products" in Item 1. Business for a discussion of our key products and their approved indications and "Selected Product Candidates" in Item 1. Business for a discussion of additional indications under development and subject to regulatory approval. Product sales are influenced by a number of factors, including demand, third-party reimbursement availability and policies, wholesaler inventory management practices, foreign exchange effects, new product launches and indications, competitive products, product supply, and acquisitions (See "Forward looking statements and factors that may affect Amgen").

EPOGEN®

The Company believes EPOGEN® sales growth will primarily depend on patient population growth. Patients receiving treatment for end stage renal disease are covered primarily under medical programs provided by the federal government. The Company believes future EPOGEN® sales growth may also be affected by future changes in reimbursement rates or a change in the basis for reimbursement by the federal government. EPOGEN® may compete with Aranesp® in the United States as health care providers may use Aranesp® to treat anemia associated with chronic renal failure instead of EPOGEN®.

Aranesp®

The Company believes future worldwide Aranesp® sales growth will be dependent, in part, on such factors as: reimbursement by third party payors (including governments and private insurance plans); the effects and pricing of competitive products or therapies; penetration of existing and new market opportunities; and changes in foreign currency exchange rates. In addition, future worldwide sales growth may be affected by cost containment pressures from governments and private insurers on health care providers.

Neulasta®/NEUPOGEN®

The Company believes future worldwide Neulasta® and NEUPOGEN® sales growth will be dependent, in part, on such factors as: reimbursement by third-party payors (including governments and private insurance plans); penetration of existing markets; patient population growth; the conversion of NEUPOGEN® patients to Neulasta®; price increases; the effects of competitive products or therapies; the development of new treatments for cancer; and changes in foreign currency exchange rates. In addition, future worldwide sales growth may be affected by cost containment pressures from governments and private insurers on health care providers. Further, chemotherapy treatments that are less myelosuppressive may require less Neulasta®/NEUPOGEN®. NEUPOGEN® competes with Neulasta® in the United States and Europe. The Company believes that U.S. NEUPOGEN® sales have and will continue to be adversely impacted by the launch of Neulasta®. However, the Company believes that the conversion rate has naturally slowed in the U.S. due to the rapid adoption of Neulasta®. The Company believes that opportunity for conversion exists in Europe, but to a lesser extent than experienced in the United States. The Company cannot accurately predict the rate or timing of future conversion of NEUPOGEN® patients to Neulasta® worldwide.

ENBREL®

The Company believes that future sales growth of ENBREL® will be dependent, in part, on such factors as: limits on the current supply of and sources of ENBREL®; the effects of competing products or therapies; penetration of existing and new market opportunities, including potential new indications; and the availability and extent of reimbursement by third-party payors.

Capital expenditures

The Company currently estimates spending on capital projects and equipment to be approximately \$1.3 billion to \$1.5 billion in 2004, primarily related to the new Rhode Island manufacturing plant and the Puerto Rico manufacturing expansion.

Trends expected to impact future operations

Future operating results of the Company may be impacted by a number of factors. The following trends in our business are reasonably expected to impact our future liquidity and results of operations:

- SG&A expenses in the fourth quarter are expected to increase over the previous three quarters in a trend similar to that seen in previous years.
- reported sales in the first quarter for each of EPOGEN® and combined NEUPOGEN®/Neulasta® have tended to be comparable or slightly less than respective reported sales in the fourth quarter of the previous year.

Forward looking statements and factors that may affect Amgen

This report and other documents we file with the Securities and Exchange Commission ("SEC") contain forward looking statements that are based on current expectations, estimates, forecasts and projections about us, our future performance, our business or others on our behalf, our beliefs and our management's assumptions. In addition, we, or others on our behalf, may make forward looking statements in press releases or written statements, or in our communications and discussions with investors and analysts in the normal course of business through meetings, webcasts, phone calls, and conference calls. Words such as "expect," "anticipate," "outlook," "could," "target," "project," "intend," "plan," "believe," "seek," "estimate," "should," "may," "assume," "continue," variations of such words and similar expressions are intended to identify such forward looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties, and assumptions that are difficult to predict. We have based our forward looking statements on our management's beliefs and assumptions based on information available to our management at the time the statements are made. We caution you that actual outcomes and results may differ materially from what is expressed, implied, or forecast by our forward looking statements. Reference is made in particular to forward looking statements regarding product sales, expenses, earnings per share, liquidity and capital resources, and trends. Except as required under the federal securities laws and the rules and regulations of the SEC, we do not have any intention or obligation to update publicly any forward looking statements after the distribution of this report, whether as a result of new information, future events, changes in assumptions, or otherwise.

The following items are representative of the risks, uncertainties, and assumptions that could affect the outcome of the forward looking statements.

Our sales depend on payment and reimbursement from third-party payors, and a reduction in the payment rate or reimbursement could result in decreased use or sales of our products.

In both domestic and foreign markets, sales of our products are dependent, in part, on the availability of reimbursement from third-party payors such as state and federal governments, under programs such as Medicare and Medicaid in the United States, and private insurance plans. Medicare does not cover prescriptions for ENBREL®. In certain foreign markets, the pricing and profitability of our products generally are subject to government controls. In the United States, there have been, there are, and we expect there will continue to be, a number of state and federal proposals that could limit the amount that state or federal governments will pay to reimburse the cost of pharmaceutical and biologic products. On December 8, 2003, President Bush signed into law the Medicare Prescription Drug Improvement and Modernization Act of 2003. As of the date of this filing, we have not determined the full impact of this new law on our business. However, we believe that legislation that reduces reimbursement for our products could adversely impact how much or under what circumstances healthcare providers will prescribe or administer our products, and could negatively impact our business. In addition, we believe the increasing emphasis on managed care in the United States has and will continue to put pressure on the price and usage of our products, which may adversely impact product sales. Further, when a new therapeutic product is approved, the availability of governmental and/or private reimbursement for that product is uncertain, as is the amount for which that product will be reimbursed. We cannot predict the availability or amount of reimbursement for our approved products or product candidates, including those at a late stage of development, and current reimbursement policies for marketed products may change at any time.

If reimbursement for our marketed products changes adversely or if we fail to obtain adequate reimbursement for our other current or future products, health care providers may limit how much or under what circumstances they will prescribe or administer them, which could reduce the use of our products or cause us to reduce the price of our products. This could result in lower product sales or revenues, which could have a material adverse effect on us and our results of operations. For example, in the United States the use of EPOGEN® in connection with treatment for end-stage renal disease is funded primarily by the U.S. federal government. In early 1997, CMS, formerly known as HCFA, instituted a reimbursement change for EPOGEN® which materially and adversely affected our EPOGEN® sales until the policies were revised.

Our current products and products in development cannot be sold if we do not obtain and maintain regulatory approval.

We conduct research, preclinical testing, and clinical trials and we manufacture and contract manufacture our product candidates. We also manufacture and contract manufacture, price, sell, distribute, and market or co-market our products for their approved indications. These activities are subject to extensive regulation by numerous state and federal governmental authorities in the United States, such as the FDA and CMS, as well as in foreign countries, including Europe. Currently, we are required in the United States and in foreign countries to obtain approval from those countries' regulatory authorities before we can manufacture (or have our third-party manufacturers produce product), market and sell our products in those countries. In our experience, obtaining regulatory approval is costly and takes many years, and after it is obtained, it remains costly to maintain. The FDA and other U.S. and foreign regulatory agencies have substantial discretion to terminate clinical trials, require additional testing, delay or withhold registration and marketing approval, require changes in labeling of our products, and mandate product withdrawals. Substantially all of our marketed products are currently approved in the United States and most are approved in Europe and in other foreign countries for specific uses. We currently manufacture and market all our approved products, and we plan to manufacture and market many of our potential products. Even though we have obtained regulatory approval for our marketed products, these products and our manufacturing processes are subject to continued review by the FDA and other regulatory authorities. In addition, ENBREL® is manufactured both by us at our Rhode Island manufacturing facility and by a third-party contract manufacturer, BI Pharma, and fill and finish of bulk product produced at our Rhode Island manufacturing facility is done by third-party service providers. BI Pharma and these third-party service providers are subject to FDA regulatory authority. See “— Limits on supply for ENBREL® may constrain ENBREL® sales.” In addition, later discovery of unknown problems with our products or manufacturing processes or those of our contract manufacturers or third-party service providers could result in restrictions on such products or manufacturing processes, including potential withdrawal of the products from the market. If regulatory authorities determine that we or our contract manufacturers or third-party service providers have violated regulations or if they restrict, suspend, or revoke our prior approvals, they could prohibit us from manufacturing or selling our marketed products until we or our contract manufacturers or third-party service providers comply, or indefinitely. In addition, if regulatory authorities determine that we have not complied with regulations in the research and development of a product candidate, then they may not approve the product candidate and we will not be able to market and sell it. If we were unable to market and sell our products or product candidates, our business and results of operations would be materially and adversely affected.

If our intellectual property positions are challenged, invalidated, circumvented or expire, or if we fail to prevail in present and future intellectual property litigation, our business could be adversely affected.

The patent positions of pharmaceutical and biotechnology companies can be highly uncertain and often involve complex legal, scientific, and factual questions. To date, there has emerged no consistent policy regarding breadth of claims allowed in such companies' patents. Third parties may challenge, invalidate, or circumvent our patents and patent applications relating to our products, product candidates, and technologies. In addition, our patent positions might not protect us against competitors with similar products or technologies because competing products or technologies may not infringe our patents. For certain of our product candidates, there are third parties who have patents or pending patents that they may claim prevent us from commercializing these product candidates in certain territories. Patent disputes are frequent, costly, and can preclude commercialization of products. We are currently, and in the future may be, involved in patent litigation. For example, we are involved in ongoing patent infringement lawsuits against Transkaryotic Therapies, Inc. (“TKT”) and Aventis with respect to our erythropoietin patents. If we lose or settle these or other litigations at certain stages or entirely, we could be: subject to competition and/or significant liabilities; required to enter into third-party licenses for the infringed product or technology; or required to cease using the technology or product in dispute. In addition, we cannot guarantee that such licenses will be available on terms acceptable to us, or at all.

Our success depends in part on our ability to obtain and defend patent rights and other intellectual property rights that are important to the commercialization of our products and product candidates. We have filed applications for a number of patents and have been granted patents or obtained rights relating to erythropoietin, recombinant G-CSF, darbepoetin alfa, pegfilgrastim, etanercept, and our other products and potential products (see "Patents and Trademarks" in Item 1. Business). We market our erythropoietin, recombinant G-CSF, darbepoetin alfa, pegfilgrastim, and etanercept products as EPOGEN®, NEUPOGEN®, Aranesp®, Neulasta®, and ENBREL®, respectively.

We also have been granted or obtained rights to patents in Europe relating to: erythropoietin; G-CSF; pegfilgrastim (pegylated G-CSF); etanercept; two relating to darbepoetin alfa; and hyperglycosylated erythropoietic proteins. Our European patents relating to erythropoietin and G-CSF expire on December 12, 2004 and August 22, 2006, respectively, and we believe that after the expiration of these patents, other companies could develop and market new competitive products to our products in Europe; presenting additional competition to our products. While we do not market erythropoietin in Europe as this right belongs to Johnson & Johnson (through KA), we do market Aranesp® in the EU which competes with Johnson & Johnson's and others' erythropoietin products. We believe that the EU is currently in the process of developing regulatory requirements that would affect the development and approval of new competitive products. Until such requirements are finalized, we cannot predict when new competitive products could appear on the market in the EU or to what extent such additional competition would impact future Aranesp® and NEUPOGEN®/Neulasta® sales in the EU.

Limits on supply for ENBREL® may constrain ENBREL® sales.

U.S. and Canadian supply of ENBREL® is impacted by many manufacturing variables, such as the timing and actual number of production runs, production success rate, bulk drug yield, and the timing and outcome of product quality testing. For example, in the second quarter of 2002, the prior co-marketer with respect to ENBREL®, experienced a brief period where no ENBREL® was available to fill patient prescriptions, primarily due to variation in the expected production yield from BI Pharma. If we are at any time unable to provide an uninterrupted supply of ENBREL® to patients, we may lose patients, physicians may elect to prescribe competing therapeutics instead of ENBREL®, and ENBREL® sales will be adversely affected, which could materially and adversely affect our results of operations. See "— We are dependent on third parties for a significant portion of our supply and the fill and finish of ENBREL®; and our sources of supply are limited."

We are dependent on third parties for a significant portion of our supply and the fill and finish of ENBREL®; and our sources of supply are limited.

We currently produce a substantial portion of annual ENBREL® supply at our Rhode Island manufacturing facility. However, we also depend on third parties for a significant portion of our ENBREL® supply as well as for the fill and finish of ENBREL® that we manufacture. BI Pharma is currently our sole third-party manufacturer of ENBREL® bulk drug; accordingly, our U.S. and Canadian supply of ENBREL® is currently significantly dependent on BI Pharma's production schedule for ENBREL®. We would be unable to produce ENBREL® in sufficient quantities to substantially offset shortages in BI Pharma's scheduled production if BI Pharma or other third-party manufacturers used for the fill and finish of ENBREL® bulk drug were to cease or interrupt production or services or otherwise fail to supply materials, products, or services to us for any reason, including due to labor shortages or disputes, due to regulatory requirements or action, or due to contamination of product lots or product recalls. This in turn could materially reduce our ability to satisfy demand for ENBREL®, which could materially and adversely affect our operating results. Factors that will affect our actual supply of ENBREL® at any time include, without limitation, the following:

- BI Pharma does not produce ENBREL® continuously; rather, it produces the drug through a series of periodic campaigns throughout the year. Our Rhode Island manufacturing facility is currently dedicated to Enbrel® production. The amount of commercial inventory available to us at any time depends on a variety of factors, including the timing and actual number of BI Pharma's production runs, the actual number of runs at our Rhode Island manufacturing facility, and, for either Rhode

Island or BI Pharma facilities, the level of production yields and success rates, the timing and outcome of product quality testing, and the amount of vialing capacity.

- BI Pharma schedules the vialing production runs for ENBREL® in advance, based on the expected timing and yield of bulk drug production runs. Therefore, if BI Pharma realizes production yields beyond expected levels, or provides additional manufacturing capacity for ENBREL®, it may not have sufficient vialing capacity for all of the ENBREL® bulk drug that it produces. As a result, even if we are able to increase our supply of ENBREL® bulk drug, BI Pharma may not be able to fill and finish the extra bulk drug in time to prevent any supply interruptions.

We are dependent on third parties for fill and finish of ENBREL® bulk drug manufactured at our Rhode Island facility. If third-party fill and finish manufacturers are unable to provide sufficient capacity or otherwise unable to provide services to us, then supply of ENBREL® could be adversely affected.

Our current plan to increase U.S. and Canadian supply of ENBREL® includes construction of an additional large-scale cell culture commercial manufacturing facility adjacent to the current Rhode Island manufacturing facility. Additionally, we have entered into a manufacturing agreement with Genentech, Inc. ("Genentech") to produce ENBREL® at Genentech's manufacturing facility in South San Francisco, California. These manufacturing facilities are subject to FDA approval. Under the terms of the agreement, Genentech is expected to produce ENBREL® through 2005, with an extension through 2006 by mutual agreement. However, certain milestones under the manufacturing agreement, including obtaining FDA approval for the manufacturing process, have not been met in the pre-agreed time frame and there can be no assurance that Genentech will be able to obtain the requisite FDA approval. If and when approval is received, ENBREL® bulk drug produced at the Genentech facility is expected to be produced in campaigns similar to those conducted at BI Pharma. Consequently, supply from the Genentech facility is expected to also be dependent on the timing and number of production runs in addition to the other manufacturing risk discussed above. In addition, Wyeth is constructing a new manufacturing facility in Ireland, which is expected to increase the U.S. and Canadian supply of ENBREL®. If the additional ENBREL® manufacturing capacity at the Rhode Island site, or at Genentech, or in Ireland are not completed on time, or if these manufacturing facilities do not receive FDA approval before we encounter supply constraints, our ENBREL® sales would be restricted, which could have a material adverse effect on our results of operations. See "— Limits on supply for ENBREL® may constrain ENBREL® sales."

Our marketed products face substantial competition and other companies may discover, develop, acquire or commercialize products before or more successfully than we do.

We operate in a highly competitive environment. Our products compete with other products or treatments for diseases for which our products may be indicated. For example, ENBREL® competes in certain circumstances with rheumatoid arthritis products marketed by Abbott Laboratories/Knoll, Centocor Inc./ Johnson & Johnson, Aventis, Pfizer, and Merck as well as the generic drug methotrexate, and may face competition from other potential therapies being developed. Further, if our currently marketed products are approved for new uses, or if we sell new products, we may face new, additional competition that we do not face today. For example, in the United States, Aranesp® competes with an Epoetin alfa product marketed by Johnson & Johnson in certain anemia markets and ENBREL®, if approved, may compete in certain circumstances with psoriasis products marketed by Biogen and Genentech, among others. Additionally, some of our competitors, including biotechnology and pharmaceutical companies, market products or are actively engaged in research and development in areas where we have products or where we are developing product candidates or new indications for existing products. In the future, we expect that our products will compete with new drugs currently in development, drugs approved for other indications that may be approved for the same indications as those of our products, and off-label use of drugs approved for other indications. Our European patents relating to erythropoietin and G-CSF expire on December 12, 2004 and August 22, 2006, respectively, and we believe that after the expiration of these patents, other companies could develop and market new competitive products to our products in Europe; presenting additional competition to our products. While we do not market erythropoietin in Europe as this right belongs to Johnson & Johnson (through KA), we do market Aranesp® in the EU which competes with Johnson & Johnson's and others'

erythropoietin products. We believe that the EU is currently in the process of developing regulatory requirements that would affect the development and approval of new competitive products. Until such requirements are finalized, we cannot predict when new competitive products could appear on the market in the EU or to what extent such additional competition would impact future Aranesp® and NEUPOGEN®/Neulasta® sales in the EU. Our products may compete against products that have lower prices, superior performance, are easier to administer, or that are otherwise competitive with our products. Our inability to compete effectively could adversely affect product sales.

Large pharmaceutical corporations may have greater clinical, research, regulatory, manufacturing, marketing, financial and human resources than we do. In addition, some of our competitors may have technical or competitive advantages over us for the development of technologies and processes. These resources may make it difficult for us to compete with them to successfully discover, develop, and market new products and for our current products to compete with new products or new product indications that these competitors may bring to market. Business combinations among our competitors may also increase competition and the resources available to our competitors.

Certain of our raw materials, medical devices and components are single-sourced from third parties; third-party supply failures could adversely affect our ability to supply our products.

Certain raw materials necessary for commercial manufacturing and formulation of our products are provided by single-source unaffiliated third-party suppliers. Also, certain medical devices and components necessary for fill, finish, and packaging of our products are provided by single-source unaffiliated third-party suppliers. Certain of these raw materials, medical devices, and components are the proprietary products of these unaffiliated third-party suppliers and, in some cases, such proprietary products are specifically cited in our drug application with the FDA so that they must be obtained from that specific sole source and could not be obtained from another supplier unless and until the FDA approved that other supplier. We would be unable to obtain these raw materials, medical devices, or components for an indeterminate period of time if these third-party single-source suppliers were to cease or interrupt production or otherwise fail to supply these materials or products to us for any reason, including due to regulatory requirements or action, due to adverse financial developments at or affecting the supplier, or due to labor shortages or disputes. This, in turn, could materially and adversely affect our ability to satisfy demand for our products, which could materially and adversely affect our operating results.

Also, certain of the raw materials required in the commercial manufacturing and the formulation of our products are derived from biological sources, including mammalian tissues, bovine serum and human serum albumin, or HSA. We are investigating alternatives to certain biological sources. Raw materials may be subject to contamination and/or recall. A material shortage, contamination, and/or recall could adversely impact or disrupt our commercial manufacturing of our products or could result in a mandated withdrawal of our products from the market. This too, in turn, could adversely affect our ability to satisfy demand for our products, which could materially and adversely affect our operating results.

Our product development efforts may not result in commercial products.

We intend to continue an aggressive research and development program. Successful product development in the biotechnology industry is highly uncertain, and very few research and development projects produce a commercial product. Product candidates that appear promising in the early phases of development, such as in early human clinical trials, may fail to reach the market for a number of reasons, such as:

- the product candidate did not demonstrate acceptable clinical trial results even though it demonstrated positive preclinical trial results
- the product candidate was not effective in treating a specified condition or illness
- the product candidate had harmful side effects in humans
- the necessary regulatory bodies, such as the FDA, did not approve our product candidate for an intended use

- the product candidate was not economical for us to manufacture and commercialize
- other companies or people have or may have proprietary rights to our product candidate, such as patent rights, and will not let us sell it on reasonable terms, or at all
- the product candidate is not cost effective in light of existing therapeutics

Several of our product candidates have failed or been discontinued at various stages in the product development process, including Brain Derived Neurotrophic Factor (“BDNF”) and Megakaryocyte Growth and Development Factor (“MGDF”). For example, in 1997, we announced the failure of BDNF for the treatment of amyotrophic lateral sclerosis, or Lou Gehrig’s Disease, because the product candidate, when administered by injection, did not produce acceptable clinical results for a specific use after a phase 3 trial, even though BDNF had progressed successfully through preclinical and earlier clinical trials. In addition, in 1998, we discontinued development of MGDF, a novel platelet growth factor, at the phase 3 trial stage after several people in platelet donation trials developed low platelet counts and neutralizing antibodies. Of course, there may be other factors that prevent us from marketing a product. We cannot guarantee we will be able to produce commercially successful products. Further, clinical trial results are frequently susceptible to varying interpretations by scientists, medical personnel, regulatory personnel, statisticians, and others, which may delay, limit, or prevent further clinical development or regulatory approvals of a product candidate. Also, the length of time that it takes for us to complete clinical trials and obtain regulatory approval for product marketing has in the past varied by product and by the intended use of a product. We expect that this will likely be the case with future product candidates and we cannot predict the length of time to complete necessary clinical trials and obtain regulatory approval. See “— Our current products and products in development cannot be sold if we do not obtain and maintain regulatory approval.”

We may be required to perform additional clinical trials or change the labeling of our products if we or others identify side effects after our products are on the market.

If we or others identify side effects after any of our products are on the market, or if manufacturing problems occur, regulatory approval may be withdrawn and reformulation of our products, additional clinical trials, changes in labeling of our products, and changes to or re-approvals of our manufacturing facilities may be required, any of which could have a material adverse effect on sales of the affected products and on our business and results of operations.

After any of our products are approved for commercial use, we or regulatory bodies could decide that changes to our product labeling are required. Label changes may be necessary for a number of reasons, including: the identification of actual or theoretical safety or efficacy concerns by regulatory agencies or the discovery of significant problems with a similar product that implicates an entire class of products. Any significant concerns raised about the safety or efficacy of our products could also result in the need to reformulate those products, to conduct additional clinical trials, to make changes to our manufacturing processes, or to seek re-approval of our manufacturing facilities. Significant concerns about the safety and effectiveness of one of our products could ultimately lead to the revocation of its marketing approval. The revision of product labeling or the regulatory actions described above could be required even if there is no clearly established connection between the product and the safety or efficacy concerns that have been raised. The revision of product labeling or the regulatory actions described above could have a material adverse effect on sales of the affected products and on our business and results of operations.

Our business may be impacted by government investigations or litigation

We and certain of our subsidiaries are involved in legal proceedings relating to various patent matters, government investigations, and other legal proceedings that arise from time to time in the ordinary course of our business. Matters required to be disclosed by us are set forth in “Item 3. Legal Proceedings” in our Form 10-K for the year ended December 31, 2003 and are updated as required in subsequently filed Form 10-Qs. Litigation is inherently unpredictable, and excessive verdicts can occur. Consequently, it is possible that we could, in the future, incur judgments or enter into settlements of claims for monetary damages

that could have a material adverse effect on our results of operations in the period in which such amounts are incurred.

The Federal government, state governments and private payors are investigating, and many have filed actions against, numerous pharmaceutical and biotechnology companies, including Amgen and Immunex, alleging that the reporting of prices for pharmaceutical products has resulted in false and overstated Average Wholesale Price ("AWP"), which in turn is alleged to have improperly inflated the reimbursement paid by Medicare beneficiaries, insurers, state Medicaid programs, medical plans and other payors to health care providers who prescribed and administered those products. Thirteen of these actions have been brought against us and/or Immunex, now a wholly owned subsidiary of ours. Eleven states and Puerto Rico have pending investigations regarding our drug pricing practices and the U.S. Departments of Justice and Health and Human Services have requested that Immunex produce documents relating to pricing issues. Further certain state government entity plaintiffs in some of these AWP cases are also alleging that companies, including ours, are not reporting their "best price" to the states under the Medicaid program. These cases and investigations are described in "Item 3. Legal Proceedings — Average Wholesale Price Litigation" in our Form 10-K for the year ended December 31, 2003, and are updated as required in subsequent Form 10-Qs. Other states and agencies could initiate investigations of our pricing practices. A decision adverse to our interests on these actions and/or investigations could result in substantial economic damages and could have a material adverse effect on our results of operations in the period in which such amounts are incurred.

We may be required to defend lawsuits or pay damages for product liability claims.

Product liability is a major risk in testing and marketing biotechnology and pharmaceutical products. We may face substantial product liability exposure in human clinical trials and for products that we sell after regulatory approval. Product liability claims, regardless of their merits, could be costly and divert management's attention, and adversely affect our reputation and the demand for our products.

Our operating results may fluctuate, and this fluctuation could cause financial results to be below expectations.

Our operating results may fluctuate from period to period for a number of reasons. In budgeting our operating expenses, we assume that revenues will continue to grow; however, some of our operating expenses are fixed in the short term. Because of this, even a relatively small revenue shortfall may cause a period's results to be below our expectations or projections. A revenue shortfall could arise from any number of factors, some of which we cannot control. For example, we may face:

- lower than expected demand for our products
- inability to provide adequate supply of our products
- changes in the government's or private payors' reimbursement policies for our products
- changes in wholesaler buying patterns
- increased competition from new or existing products
- fluctuations in foreign currency exchange rates
- changes in our product pricing strategies

Of these, we would only have control over changes in our product pricing strategies and, of course, there may be other factors that affect our revenues in any given period.

We have grown rapidly, and if we fail to adequately manage that growth our business could be adversely impacted.

We have had an aggressive growth plan that has included substantial and increasing investments in research and development, sales and marketing, and facilities. We plan to continue to grow and our plan has a number of risks, some of which we cannot control. For example:

- we will need to generate higher revenues to cover a higher level of operating expenses, and our ability to do so may depend on factors that we do not control
- we will need to assimilate a large number of new employees
- we will need to manage complexities associated with a larger and faster growing organization
- we will need to accurately anticipate demand for the products we manufacture and maintain adequate manufacturing capacity, and our ability to do so may depend on factors that we do not control

Of course, there may be other risks and we cannot guarantee that we will be able to successfully manage these or other risks.

Our stock price is volatile, which could adversely affect your investment.

Our stock price, like that of other biotechnology companies, is highly volatile. For example, in the fifty-two weeks prior to December 31, 2003, the trading price of our common stock has ranged from a high of \$72.37 per share to a low of \$48.09 per share. Our stock price may be affected by a number of factors, such as:

- clinical trial results
- adverse developments regarding the safety or efficacy of our products
- actual or anticipated product supply constraints
- product development announcements by us or our competitors
- regulatory matters
- announcements in the scientific and research community
- intellectual property and legal matters
- changes in reimbursement policies or medical practices
- broader industry and market trends unrelated to our performance

In addition, if our revenues, earnings or other financial results in any period fail to meet the investment community's expectations, there could be an immediate adverse impact on our stock price.

Our corporate compliance program cannot guarantee that we are in compliance with all potentially applicable federal and state regulations.

The development, manufacturing, distribution, pricing, sales, and reimbursement of our products, together with our general operations, is subject to extensive federal and state regulation. See “— Our current products and products in development cannot be sold if we do not obtain and maintain regulatory approval.” and “— We may be required to perform additional clinical trials or change the labeling of our products if we or others identify side effects after our products are on the market.” While we have developed and instituted a corporate compliance program based on current best practices, we cannot assure you that we or our employees are or will be in compliance with all potentially applicable federal and state regulations. If we fail to comply with any of these regulations a range of actions could result, including, but not limited to, the termination of clinical trials, the failure to approve a product candidate, restrictions on our products or manufacturing processes, including withdrawal of our products from the market, significant fines, or other sanctions or litigation.

Our marketing of ENBREL® will be dependent in part upon Wyeth.

Under a co-promotion agreement, we and Wyeth market and sell ENBREL® in the United States and Canada. A management committee comprised of an equal number of representatives from us and Wyeth is responsible for overseeing the marketing and sales of ENBREL®: including strategic planning, the approval of an annual marketing plan, product pricing, and the establishment of a brand team. The brand team, with equal representation from us and Wyeth, will prepare and implement the annual marketing plan, which includes a minimum level of financial and sales personnel commitment from each party, and is responsible for all sales activities. If Wyeth fails to market ENBREL® effectively or if we and Wyeth fail to coordinate our efforts effectively, our sales of ENBREL® may be adversely affected.

Guidelines and recommendations published by various organizations can reduce the use of our products.

Government agencies promulgate regulations and guidelines directly applicable to us and to our products. However, professional societies, practice management groups, private health/science foundations, and organizations involved in various diseases from time to time may also publish guidelines or recommendations to the health care and patient communities. Recommendations of government agencies or these other groups/organizations may relate to such matters as usage, dosage, route of administration, and use of related therapies. Organizations like these have in the past made recommendations about our products. Recommendations or guidelines that are followed by patients and health care providers could result in decreased use of our products. In addition, the perception by the investment community or stockholders that recommendations or guidelines will result in decreased use of our products could adversely affect prevailing market prices for our common stock.

Item 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Interest income earned on the Company's fixed income investment portfolio is impacted by fluctuations in U.S. interest rates upon reinvestment of funds received on maturity or sale of securities at the then current market rates. In 2001, the Company entered into interest rate swap agreements, which qualify and are designated as fair value hedges, to protect against possible reductions in value on certain of its available-for-sale investment portfolio. In 2003, the Company entered into two interest rate swap agreements, which also qualify and are designated as fair value hedges, to protect against possible increase in value of the Notes and the Century Notes. Changes in interest rates do not affect interest expense incurred on the Company's Notes, Century Notes and Convertible Notes because they bear interest at fixed rates. The following tables provide information about the Company's financial instruments that are sensitive to changes in interest rates. For the Company's investment portfolio and debt obligations, the tables present principal cash flows and related weighted-average interest rates by expected maturity dates. Additionally, the Company has assumed its available-for-sale debt securities, comprised primarily of corporate debt instruments and treasury securities, are similar enough to aggregate those securities for presentation purposes. For the interest rate swaps, the tables present the notional amounts and related weighted-average interest rates by contractual maturity date. For the interest rate swaps, variable rates are the average forward rates for the term of each contract. The notional amount is used to calculate the contractual cash flows to be exchanged under the contract.

Interest Rate Sensitivity
Principal (Notional) Amount by Expected Maturity as of December 31, 2003
(Dollars in millions)
Average Interest Rate

| | 2004 | 2005 | 2006 | 2007 | 2008 | There- after | Total | Fair value 12/31/03 |
|--|-----------|-----------|---------|---------|---------|-----------------|-----------|------------------------|
| Available-for-sale debt securities | \$2,076.9 | \$1,254.1 | \$667.3 | \$392.5 | \$476.5 | \$ — | \$4,867.3 | \$4,882.2 |
| Average Interest rate | 2.8% | 4.0% | 4.1% | 5.2% | 3.7% | — | | |
| Medium and long-term notes ... | — | — | — | \$100.0 | — | \$100.0 | \$ 200.0 | \$ 249.3 |
| Interest rate | — | — | — | 6.5% | — | 8.1% | | |
| Convertible Notes(1) | — | \$2,917.1 | — | — | — | — | \$2,917.1 | \$2,978.5 |
| Interest rate | — | 1.125% | — | — | — | — | | |
| Interest rate swaps related to available-for-sale debt securities: | | | | | | | | |
| Pay fixed/receive variable | \$ 25.0 | \$ 120.0 | \$ 25.0 | — | — | — | \$ 170.0 | \$ (7.7) |
| Average pay rate | 3.9% | 4.2% | 4.5% | — | — | — | | |
| Average receive rate | 1.3% | 2.3% | 3.4% | — | — | — | | |
| Interest rate swaps related to debt: | | | | | | | | |
| Pay variable/receive fixed | — | — | — | \$100.0 | — | \$100.0 | \$ 200.0 | \$ (5.0) |
| Average pay rate | — | — | — | 4.6% | — | 5.1% | | |
| Average receive rate | — | — | — | 3.6% | — | 5.5% | | |

Interest Rate Sensitivity
Principal Amount by Expected Maturity as of December 31, 2002
(Dollars in millions)
Average Interest Rate

| | 2003 | 2004 | 2005 | 2006 | 2007 | There- after | Total | Fair value 12/31/02 |
|--|-----------|-----------|-----------|---------|---------|-----------------|-----------|------------------------|
| Available-for-sale debt securities | \$2,171.3 | \$1,072.8 | \$1,009.9 | \$164.9 | \$ 29.6 | \$ 3.0 | \$4,451.5 | \$4,534.7 |
| Average interest rate | 1.1% | 4.8% | 5.4% | 5.1% | 4.3% | 6.8% | | |
| Commercial paper obligations | \$ 100.0 | — | — | — | — | — | \$ 100.0 | \$ 100.0 |
| Interest rate | 1.4% | — | — | — | — | — | | |
| Medium and long-term notes .. | \$ 23.0 | — | — | — | \$100.0 | \$100.0 | \$ 223.0 | \$ 273.6 |
| Interest rate | 6.2% | — | — | — | 6.5% | 8.1% | | |
| Convertible Notes(1) | — | — | \$2,917.1 | — | — | — | \$2,917.1 | \$2,913.5 |
| Interest rate | — | — | 1.125% | — | — | — | | |
| Interest rate swaps related to available-for-sale debt securities: | | | | | | | | |
| Pay fixed/receive variable | \$ 128.2 | \$ 80.7 | \$ 120.0 | \$ 40.0 | — | — | \$ 368.9 | \$ (14.9) |
| Average pay rate | 2.9% | 3.9% | 4.2% | 4.5% | — | — | | |
| Average receive rate | 1.4% | 1.4% | 1.4% | 1.4% | — | — | | |

(1) Holders of the Convertible Notes may require the Company to purchase all or a portion of the notes on specific dates as early as March 1, 2005 at the original issuance price plus accrued original issue discount ("accreted value") through the purchase date. The amount above represents the accreted value on March 1, 2005. The accreted value based on the 30-year contractual maturity is \$3.95 billion. In the

event the Company is required to repurchase the notes, it may choose to pay the purchase price in cash and/or shares of common stock.

The Company is exposed to equity price risks on the marketable portion of equity securities included in its portfolio of investments entered into for the promotion of business and strategic objectives. These investments are generally in small capitalization stocks in the biotechnology industry sector. At December 31, 2003 and 2002, the Company had equity forward contracts to hedge against changes in the fair market value of a portion of its equity investment portfolio. The Company did not have material equity price risk on the unhedged portion of its equity investment portfolio at December 31, 2003 and 2002.

The Company did not have material exposures to changes in foreign currency exchange rates related to its foreign currency forward contracts outstanding at December 31, 2003 and 2002.

Item 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The information required by this item is incorporated herein by reference to the financial statements listed in Item 15(a) of Part IV of this Form 10-K Annual Report.

Item 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURES

None.

Item 9A. CONTROLS AND PROCEDURES

The Company maintains "disclosure controls and procedures", as such term is defined under Exchange Act Rule 13a-15(e), that are designed to ensure that information required to be disclosed in the Company's Exchange Act reports is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures. In designing and evaluating the disclosure controls and procedures, the Company's management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives and in reaching a reasonable level of assurance the Company's management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. The Company has carried out an evaluation under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based upon their evaluation and subject to the foregoing, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective in ensuring that material information relating to the Company, is made known to the Chief Executive Officer and Chief Financial Officer by others within the Company during the period in which this report was being prepared.

PART III

Item 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

Directors of the Registrant

The members of the Board of Directors of the Company (the "Board") and nominees to the Board as of March 9, 2004 are as follows:

Mr. Kevin W. Sharer, age 56, has served as a director of the Company since November 1992. Since May 2000, Mr. Sharer has been Chief Executive Officer and President of the Company and has also been Chairman of the Board since December 2000. From October 1992 to May 2000, Mr. Sharer served as President and Chief Operating Officer of the Company. From April 1989 to October 1992, Mr. Sharer was

President of the Business Markets Division of MCI Communications Corporation, a telecommunications company. From February 1984 to March 1989, Mr. Sharer held numerous executive capacities at General Electric Company. Mr. Sharer is a director of Unocal Corporation, 3M Company and Northrup Grumman Corporation.

Dr. David Baltimore, age 66, has served as a director of the Company since June 1999. Since October 1997, Dr. Baltimore has been the President of the California Institute of Technology. From July 1995 to October 1997, Dr. Baltimore was an Institute Professor at the Massachusetts Institute of Technology ("MIT"), and from July 1994 to October 1997, the Ivan R. Cottrell Professor of Molecular Biology and Immunology at MIT. Dr. Baltimore is a director of BB Biotech, AG, a Swiss investment company, and MedImmune, Inc. In 1975, Dr. Baltimore was the co-recipient of the Nobel Prize in Medicine.

Mr. Frank J. Biondi, Jr., age 59, has served as director of the Company since January 2002. Since March 1999, he has served as Senior Managing Director of WaterView Advisors LLC, an investment advisor organization. From April 1996 to November 1998, Mr. Biondi served as Chairman and Chief Executive Officer of Universal Studios, Inc. From July 1987 to January 1996, Mr. Biondi served as President and Chief Executive Officer of Viacom, Inc. Mr. Biondi is a director of Harrahs Entertainment, Inc., Hasbro, Inc., The Bank of New York Company, Inc. and Vail Resorts, Inc.

Mr. Jerry D. Choate, age 65, has served as a director of the Company since August 1998. From January 1995 to January 1999, Mr. Choate served as Chairman of the Board and Chief Executive Officer of The Allstate Corporation ("Allstate"), an insurance company holding company. From August 1994 to January 1995, Mr. Choate served as President and Chief Executive Officer of Allstate and had previously held various management positions at Allstate since 1962. Mr. Choate is a director of Valero Energy Corporation and serves on the Board of Trustees for the Van Kampen Mutual Funds.

Mr. Edward V. Fritzky, age 53, has served as a director of the Company since July 2002 and is currently employed by the Company as a special advisor. From January 1994 to July 2002, Mr. Fritzky served as Chief Executive Officer, President and Chairman of the board of directors of Immunex Corporation, a biotechnology company. From March 1989 to January 1994, Mr. Fritzky was President and Vice President of Lederle Laboratories, a division of American Cyanamid Company, a pharmaceutical company. Mr. Fritzky is a director of Geron Corporation, SonoSite, Inc. and Jacobs Engineering Group Inc.

Mr. Frederick W. Gluck, age 68, has served as a director of the Company since February 1998. Mr. Gluck is the former managing partner of McKinsey & Company, Inc. ("McKinsey"), an international management consulting firm. He served with McKinsey from 1967 to 1995 and led the firm as its Managing Director from 1988 to 1994, when he retired to join Bechtel Group, Inc., an engineering, construction and project management company, where he served as Vice Chairman and Director. Mr. Gluck retired from Bechtel in July 1998. He rejoined McKinsey as a consultant in 1998 and continued in that role until July 2003. Mr. Gluck is a director of HCA Inc. and Thinking Tools, Inc.

Mr. Frank C. Herringer, age 61, a nominee for election to the Board at the Company's May 13, 2004 Annual Meeting of Stockholders, has been Chairman of the Board of Transamerica Corporation ("Transamerica"), a financial services company, since 1995. He served as Chief Executive Officer of Transamerica from 1991 to 1999 and President from 1986 to 1999. From 1999 to May 2000, Mr. Herringer served on the Executive Board of Aegon N.V. and as Chairman of the Board of Aegon U.S.A. Mr. Herringer is a director of AT&T Corp., The Charles Schwab Corporation, and Unocal Corporation.

Mr. Franklin P. Johnson, Jr., age 75, has served as a director of the Company since October 1980. He is the general partner of Asset Management Partners, a venture capital limited partnership. Mr. Johnson serves as the Vice President, Chief Financial Officer and Secretary of Indo Pacific Investment Company, a privately held investment company. Mr. Johnson has been a private venture capital investor for more than five years. Mr. Johnson is a director of Applied MicroCircuits Corporation.

Mr. Steven Lazarus, age 72, has served as a director of the Company since May 1987. Since July 1994, he has been the managing general partner of ARCH Venture Partners, L.P., an early stage venture capital partnership. From October 1986 to July 1994, Mr. Lazarus was President and Chief Executive Officer of the

Argonne National Laboratory/The University of Chicago Development Corporation and was also associate dean at the Graduate School of Business, the University of Chicago. Mr. Lazarus is a director of the First Consulting Group Inc.

Dr. Gilbert S. Omenn, age 62, has served as a director of the Company since January 1987. Since September 1997, he has been Professor of Internal Medicine, Human Genetics and Public Health at the University of Michigan. From September 1997 to July 2002, Dr. Omenn also served as Executive Vice President for Medical Affairs and as Chief Executive Officer of the University of Michigan Health System. From July 1982 to September 1997, Dr. Omenn was the Dean of the School of Public Health and Community Medicine and Professor of Medicine at the University of Washington. Dr. Omenn is a director of Rohm & Haas Co.

Ms. Judith C. Pelham, age 58, has served as a director of the Company since May 1995. Since May 2000, Ms. Pelham has been President and CEO of Trinity Health, a national system of healthcare facilities, including hospitals, long-term care, home care, psychiatric care, residences for the elderly and ambulatory care, and the third largest Catholic healthcare system in the U.S. From January 1993 to April 2000, Ms. Pelham was the President and Chief Executive Officer of Mercy Health Services, a system of hospitals, home care, long-term care, ambulatory services and managed care established to carry out the health ministry sponsored by the Sisters of Mercy Regional Community of Detroit. From 1982 to 1992, Ms. Pelham was President and Chief Executive Officer of Daughters of Charity Health Services, Austin, Texas, a network of hospitals, home care and ambulatory services serving central Texas.

Admiral J. Paul Reason, USN (Retired), age 62, has served as a director of the Company since January 2001. Since July 2000, he has been the President and Chief Operating Officer of Metro Machine Corporation, a privately held ship repair company. From December 1996 to September 1999, Admiral Reason was a Four Star Admiral and Commander In Chief of the U.S. Atlantic Fleet of the U.S. Navy. From August 1994 to November 1996, Admiral Reason served as Deputy Chief of Naval Operations. From June 1965 to July 1994, Admiral Reason served in numerous capacities, both at sea and ashore, in the U.S. Navy. Admiral Reason is a director of Wal-Mart Stores, Inc. and Norfolk Southern Corporation.

Dr. Donald B. Rice, age 64, has served as a director of the Company since October 2000. Dr. Rice is Chairman of the Board of Agensys, Inc., a private biotechnology company, and has been Chief Executive Officer and President of Agensys, Inc. since its founding in late 1996. From March 1993 until August 1996, Dr. Rice was President and Chief Operating Officer and a director of Teledyne, Inc., a diversified technology-based manufacturing company with major segments in specialty metals and aerospace. Dr. Rice is a director of Wells Fargo & Company, Unocal Corporation and Vulcan Materials Company.

Mr. Leonard D. Schaeffer, age 58, has served as a director of the Company since March 2004. Since 1992, Mr. Schaeffer has been Chairman of the Board of Directors and Chief Executive Officer of WellPoint Health Networks Inc., an insurance organization that owns Blue Cross of California, Blue Cross and Blue Shield of Georgia, Blue Cross and Blue Shield of Missouri, Blue Cross and Blue Shield of Wisconsin and various other organizations. Mr. Schaeffer was the Administrator of the U.S. Health Care Financing Administration from 1978 to 1980. He is Chairman of the Board of the National Institute for Health Care Management and a member of the Institute of Medicine. Mr. Schaeffer is a director of Allergan, Inc.

Ms. Patricia C. Sultz, age 51, has served as director of the Company since January 2002. Since March 2004, Ms. Sultz has been President, Marketing, Technology & Systems, of Salesforce.com, an on-demand customer relationship management solutions company. From July 2002 to February 2004, Ms. Sultz was Executive Vice President, Sun Services, at Sun Microsystems, Inc., a systems company. From September 1999 to July 2002, Ms. Sultz served as President, Software Systems Group of Sun Microsystems, Inc. From June 1979 to October 1999, Ms. Sultz served in various management capacities at IBM Corporation.

Executive Officers of the Registrant

The executive officers of the Company as of March 9, 2004 are as follows:

Mr. Kevin W. Sharer, age 56, has served as a director of the Company since November 1992. Since May 2000, Mr. Sharer has been Chief Executive Officer and President of the Company and has also been Chairman of the Board since December 2000. From October 1992 to May 2000, Mr. Sharer served as President and Chief Operating Officer of the Company. From April 1989 to October 1992, Mr. Sharer was President of the Business Markets Division of MCI Communications Corporation, a telecommunications company. From February 1984 to March 1989, Mr. Sharer held numerous executive capacities at General Electric Company. Mr. Sharer is a director of Unocal Corporation, 3M Company and Northrup Grumman Corporation.

Dr. Fabrizio Bonanni, age 57, became Senior Vice President, Quality and Compliance in April 1999 and in March 2003 became Senior Vice President, Manufacturing. From December 1997 to April 1999, Dr. Bonanni served as the Corporate Vice President for Regulatory/Clinical Affairs for Baxter, a pharmaceutical company and from November 1994 to December 1997, as Corporate Vice President, Quality System. Beginning in 1974, Dr. Bonanni held a variety of quality, regulatory and manufacturing positions with Baxter in Europe and in the United States.

Dr. Hassan Dayem, age 57, became Senior Vice President and Chief Information Officer in May 2002. From December 1998 to May 2002, Dr. Dayem served as Vice President, Information Services and Chief Information Officer at Merck, a pharmaceutical company. From June 1997 to December 1998, Dr. Dayem served as Vice President Research Information Services at Merck. From February 1977 to May 1997, Dr. Dayem was at Los Alamos National Laboratory where he held several positions including Division Director, Computing, Information and Communications Division from July 1993 to May 1997.

Dr. Dennis M. Fenton, age 52, became Executive Vice President in March 2000 and in May 2003 became Executive Vice President, Operations and Compliance Officer. From January 1995 to March 2000, Dr. Fenton served as Senior Vice President, Operations, from August 1992 to January 1995 as Senior Vice President, Sales and Marketing, and from July 1991 to August 1992 as Vice President, Process Development, Facilities and Manufacturing Services. From October 1988 to July 1991, Dr. Fenton also served as Vice President, Pilot Plant Operations and Clinical Manufacturing and from 1985 to October 1988, he served as Director, Pilot Plant Operations.

Mr. Brian McNamee, age 47, became Senior Vice President, Human Resources in June 2001. From November 1999 to June 2001, Mr. McNamee served as Vice President of Human Resources at Dell Computer Corp. From 1998 to 1999, Mr. McNamee served as Senior Vice President Human Resources for the National Broadcasting Corporation ("NBC"). From July 1988 to November 1999, Mr. McNamee held human resource positions at General Electric.

Dr. Joseph P. Miletich, age 52, became Senior Vice President, Research & Preclinical Development in April 2002. From January 2001 to March 2002, Dr. Miletich served as Senior Vice President, Worldwide Preclinical Development, at Merck, a pharmaceutical company, and from December 1998 to December 2000 he served as Vice President, Safety Assessment at Merck. From July 1996 to December 1998 Dr. Miletich served as Director of Laboratories at the Barnes-Jewish Hospital. From July 1992 to December 1998, Dr. Miletich served as Professor of Internal Medicine and Pathology at Washington University School of Medicine.

Mr. George J. Morrow, age 52, became Executive Vice President of Worldwide Sales and Marketing, in January 2001 and became Executive Vice President, Global Commercial Operations in April 2003. From January 1999 to December 2000, Mr. Morrow was President and Chief Executive Officer of Glaxo Wellcome Inc. ("Glaxo"), a subsidiary of GlaxoSmithKline plc. From January 1997 to December 1998, Mr. Morrow was Managing Director of Glaxo Wellcome U.K., also a subsidiary of GlaxoSmithKline plc. From May 1993 to December 1996, Mr. Morrow was Group Vice President for Commercial Operations of Glaxo.

Mr. Richard D. Nanula, age 43, became Executive Vice President, Finance, Strategy and Communications in May 2001 and beginning in August 2001, Mr. Nanula became Chief Financial Officer. From November 1999 to February 2001, Mr. Nanula was Chairman and Chief Executive Officer of Broadband Sports, Inc., an internet media company. From March 1998 to May 1999, Mr. Nanula was President and Chief Operating Officer of Starwood Hotels & Resorts Worldwide, a worldwide hotel and gaming company. From August 1986 to March 1998, Mr. Nanula was at the Walt Disney Company where he held several positions including Senior Executive Vice President and Chief Financial Officer and President of Disney Stores Worldwide.

Dr. Roger M. Perlmutter, age 51, became Executive Vice President of Research and Development in January 2001. From July 1999 to December 2000, Dr. Perlmutter was Executive Vice President, Worldwide Basic Research and Preclinical Development of Merck Research Laboratories. From February 1999 to July 1999, Dr. Perlmutter served as Executive Vice President of Merck Research Laboratories, and from February 1997 to January 1999 as Senior Vice President of Merck Research Laboratories. From May 1989 to January 1997, Dr. Perlmutter was also Chairman of the Department of Immunology, University of Washington, and from January 1991 to January 1997, Professor in the Departments of Immunology, Biochemistry and Medicine, University of Washington. From October 1991 to January 1997, Dr. Perlmutter served as Investigator at the Howard Hughes Medical Institute at the University of Washington. Dr. Perlmutter currently serves on the Board of Directors of Stem Cells, Inc.

Mr. Barry D. Schehr, age 48, became Senior Director Finance and Chief Accounting Officer in December 2003, having served as Vice President, Financial Operations and Chief Accounting Officer from May 2000 to November 2003. From March 2000 to May 2000, Mr. Schehr served as Vice President, Accounting and Financial Operations, and from February 1997 to February 2000 as Director of Internal Audit. From October 1989 to January 1997, Mr. Schehr was a partner with Ernst & Young LLP, an accounting firm.

Mr. David J. Scott, age 51, became Senior Vice President, General Counsel and Secretary in March 2004. From May 1999 to February 2004, Mr. Scott served as Senior Vice President and General Counsel of Medtronic, Inc., a medical technology company, and also as Secretary from January 2000. From December 1997 to April 1999, Mr. Scott served as General Counsel of London-based United Distillers & Vintners. From April 1996 to November 1997, Mr. Scott served as General Counsel of London-based International Distillers & Vintners.

Dr. Beth C. Seidenberg, age 46, became Senior Vice President, Development of the Company in January 2002 and became Chief Medical Officer in May 2003. From September 2001 to December 2001, Dr. Seidenberg served as Senior Vice President, Global Development of Bristol-Myers, a pharmaceutical company. From May 2000 to September 2001, Dr. Seidenberg served as Senior Vice President, Clinical Development & Life Cycle Management of Bristol-Myers. From April 2000 to May 2000, Dr. Seidenberg served as Vice President, Clinical Immunology/Pulmonary/Dermatology of Bristol-Myers. From July 1998 to March 2000, Dr. Seidenberg served as Vice President, Pulmonary-Immunology of Merck Research Laboratories. From June 1989 to June 1998, Dr. Seidenberg held several director positions at Merck Research Laboratories, including Executive Director.

Audit Committee and Audit Committee Financial Expert

The Audit Committee of the Board of Directors is comprised of Frank J. Biondi, Jr., who serves as Chairman, Jerry D. Choate, Franklin P. Johnson, Jr., Gilbert S. Omenn, Judith C. Pelham and Patricia C. Sultz. The Board has determined that each of Messrs. Biondi, Choate and Johnson is an "audit committee financial expert" as defined by the Securities and Exchange Commission ("SEC") and each is independent under the revised listing standards of NASDAQ. The Audit Committee meets the NASDAQ composition requirements, including the requirements regarding financial literacy and financial sophistication.

Section 16(a) Beneficial Ownership Reporting Compliance

Section 16(a) of the Exchange Act requires the Company's executive officers and directors, and persons who own more than 10% of a registered class of the Company's equity securities ("Reporting Persons"), to file reports of ownership and changes in ownership with the SEC and with The Nasdaq Stock Market. Reporting Persons are required by SEC regulations to furnish the Company with copies of all forms they file pursuant to Section 16(a). Based solely on its review of the copies of such reports received by it, and written representations from certain Reporting Persons that no other reports were required for those persons, the Company believes that, during the year ended December 31, 2003, the Reporting Persons met all applicable Section 16(a) filing requirements, except for Mr. Sharer who, in February 2004, filed a late Form 5 covering a gift of 10,000 shares of Common Stock to the U.S. Naval Academy made in May 2000, and a gift of 10 shares of Common Stock made to a family member in September 2001.

Code of Ethics

The Company maintains a code of ethics applicable to the Company's principal executive officer, principal financial officer, principal accounting officer or controller, and other persons performing similar functions. To view this code of ethics free of charge, please visit the Company's website at www.amgen.com (This website address is not intended to function as a hyperlink, and the information contained in the Company's website is not intended to be a part of this filing). The Company intends to satisfy the disclosure requirements under Item 10 of Form 8-K regarding an amendment to, or waiver from, a provision of this code of ethics, if any, by posting such information on the Company's website.

Item 11. EXECUTIVE COMPENSATION

Compensation of Directors

Directors of the Company who are also employees of the Company are not separately compensated for their services as directors.

Cash Compensation

From January 1, 2003 to June 30, 2003, non-employee director compensation consisted of an annual retainer of \$20,000, committee chair fees of \$6,000, and meeting fees of \$1,250 for each Board meeting attended, and \$750 for each committee meeting attended (up to a maximum of \$1,500 for all committee meetings attended on the same day). Effective July 1, 2003, the Board approved a change in non-employee director compensation as follows: (i) an annual retainer of \$55,000; (ii) an Audit Committee chair fee of \$20,000; (iii) a Compensation Committee chair fee of \$10,000; (iv) an Other Committee chair fee of \$6,000; (v) Board meeting fees of \$3,000 per meeting (\$1,500 for telephonic attendance), and (vi) committee meeting fees of \$1,500 per meeting (\$750 for telephonic attendance).

Non-employee directors also are compensated for attending committee meetings of which they are not members if they are invited to do so by the Chairman of the Board or the Chair of the committee. During fiscal year 2003, Mr. Biondi was compensated in the amount of \$1,500 for attending two Executive Committee meetings prior to his appointment to the Executive Committee. The members of the Board also are entitled to reimbursement of their expenses, in accordance with Company policy, incurred in connection with attendance at Board and committee meetings and conferences with the Company's senior management. There are no family relationships among any directors of the Company.

Equity Compensation

Prior to 2004, non-employee directors also were entitled to receive non-discretionary stock option grants as compensation for their service as directors. Under the Company's Amended and Restated 1991 Equity Incentive Plan (the "1991 Plan"), each non-employee director was automatically granted an annual non-discretionary option (a "Formula Grant") to purchase shares of Common Stock of the Company. The exercise price of options granted under the 1991 Plan is 100% of the fair market value on the date of grant. In

addition, newly appointed non-employee directors received an inaugural option grant under the 1991 Plan pursuant to terms comparable to the Formula Grants. Non-employee directors received annual Formula Grants of 16,000 shares in January of each year and inaugural grants to new non-employee directors were 60,000 shares. Formula Grants vest and are exercisable: (a) on the date of grant, if the non-employee director has had three years of prior continuous service as a non-employee director, or (b) one year from the date of grant, if the non-employee director has had less than three years of prior continuous service as a non-employee director. Generally, Formula Grants must be exercised within ten years from the date of grant.

In January 2003, the Company granted to each non-employee director a Formula Grant covering 16,000 shares at an exercise price of \$50.78 per share.

In December 2003, the Board approved a new equity award program for non-employee directors beginning in 2004, in place of the Formula Grants described above, as compensation for their service as directors. Formula Grants were not awarded in January 2004. The new equity compensation program is maintained under the 1991 Plan and provides that in March of each year, non-employee directors will automatically receive stock options for 5,000 shares of Common Stock and restricted stock units ("RSU"s) to acquire \$100,000 worth of Common Stock. New non-employee directors are entitled to an inaugural grant of stock options for 20,000 shares of Common Stock. The terms of stock option awards are the same as those for the Formula Grants except that (i) the stock options must be exercised within seven years from the date of grant, and (ii) under certain circumstances, in the case of death or disability of a Board member, the vesting of unvested stock options may be partially or completely accelerated. The number of RSUs granted to a director is based on the closing price of the Common Stock on the date of grant and the RSUs vest: (a) on the date of grant if the non-employee director has had three years of prior continuous service as a non-employee director, or (b) one year from the date of grant if the non-employee director has had less than three years of prior continuous service as a non-employee director. In the event of a director's death or disability, a prorated portion of RSUs would vest. The RSU's are paid in Common Stock (on a one-to-one basis) on the vesting date, unless a director has previously selected a deferred payment alternative.

Other Benefits. Non-employee directors are eligible to participate in the Matching Gift Program of The Amgen Foundation (the "Foundation") on the same terms as the Company's employees. The Foundation will match qualifying contributions made by non-employee directors to eligible organizations, up to \$20,000 per non-employee director per year. In addition, directors are eligible to participate in the Amgen Nonqualified Deferred Compensation Plan. See "— Employment and Compensation Arrangements."

Compensation of Executive Officers

Summary Compensation Table

The following table sets forth summary information concerning certain compensation awarded, paid to, or earned by the Named Executive Officers for all services rendered in all capacities to the Company for the years ended December 31, 2003, 2002, and 2001:

| Name and Principal Position | Year | Annual Compensation | | | Long-term Compensation | | All Other Compensation (\$)(2) |
|---------------------------------------|------|---------------------|--------------|--------------------------------|--------------------------------|-----------------------------------|--------------------------------|
| | | Salary (\$)(1) | Bonus (\$) | Other Annual Compensation (\$) | Awards | | |
| | | | | | Restricted Stock Award(s) (\$) | Securities Underlying Options (#) | |
| Kevin W. Sharer | 2003 | 1,098,333 | 2,475,000 | 217,844(3) | — | 450,000 | 530,554 |
| Chairman of the Board, | 2002 | 980,000 | 1,800,000 | 16,140(3) | — | 450,000 | 497,750(4) |
| Chief Executive Officer and President | 2001 | 933,333 | 860,533 | — | — | 450,000 | 95,798 |
| George J. Morrow | 2003 | 756,001 | 1,390,000(5) | 1,577(6) | — | 150,000 | 3,249,161(7) |
| Executive Vice President, | 2002 | 683,335 | 1,276,252(5) | 20,148(6) | — | 150,000 | 3,024,607(7) |
| Global Commercial Operations | 2001 | 618,337 | 1,500,000(5) | 194,371(6) | — | 350,000 | 2,624,086(7) |

| Name and Principal Position | Year | Annual Compensation | | | Long-term Compensation | | All Other Compensation (\$)(2) |
|---|------|---------------------|--------------|--------------------------------|--------------------------------|-----------------------------------|--------------------------------|
| | | Salary (\$)(1) | Bonus (\$) | Other Annual Compensation (\$) | Awards | | |
| | | | | | Restricted Stock Award(s) (\$) | Securities Underlying Options (#) | |
| Roger M. Perlmutter | 2003 | 737,333 | 1,365,000(5) | 101,802(8) | — | 150,000 | 1,595,624(9) |
| Executive Vice President, | 2002 | 683,333 | 1,276,250(5) | 235,279(8) | — | 150,000 | 1,415,339(9) |
| Research and Development | 2001 | 637,917 | 1,500,000(5) | 253,950(8) | 6,543,645(10) | 350,000 | 1,371,989(9) |
| Dennis M. Fenton | 2003 | 726,800 | 1,145,000 | — | — | 150,000 | 344,494 |
| Executive Vice President, | 2002 | 680,000 | 1,071,000 | — | — | 150,000 | 13,181 |
| Operations and Corporate Compliance Officer | 2001 | 652,288 | 635,231 | — | — | 180,000 | 35,342 |
| Richard D. Nanula | 2003 | 658,334 | 1,040,000 | 1,441(11) | — | 150,000 | 188,849 |
| Executive Vice President, | 2002 | 616,667 | 971,250 | — | — | 225,000 | 57,343 |
| Finance, Strategy and Communications, and Chief Financial Officer | 2001 | 375,000 | 315,000 | — | 5,524,992(12) | 350,000 | 25,228 |

- (1) Includes compensation deferred under the Company's Retirement and Savings Plan (the "401(k) Plan") otherwise payable in cash during each calendar year.
- (2) Figures shown reflect net amounts. Amounts shown for 2003, 2002, and 2001 include Company credits to the Supplemental Retirement Plan (the "SRP") and matching contributions made by the Company (the "Company Contribution") to the 401(k) Plan. The 2002 amount shown for Mr. Sharer also includes certain deferred compensation (see footnote (4)). Amounts shown for 2003, 2002 and 2001 for Mr. Morrow and Dr. Perlmutter also include certain deferred compensation (see footnotes (7) and (9)). The SRP is a non-qualified, unfunded plan. Participation in the SRP is available to selected participants in the 401(k) Plan who are affected by the Internal Revenue Code limits on the amount of employee compensation that may be recognized for purposes of calculating the Company Contributions. Pursuant to the SRP, accounts for the respective Named Executive Officers were credited with (reduced by) the following amounts, including accrued dividends, interest and unrealized gains or losses for the years ended December 31, 2003, 2002, and 2001, respectively: Mr. Sharer, \$514,554, (\$18,250), and \$82,198; Mr. Morrow, \$226,112, \$83,307, and \$97,909; Dr. Perlmutter, \$155,013, \$56,884, and \$157,009; Dr. Fenton, \$328,494, (\$2,819), and \$21,742; and Mr. Nanula, \$172,849, \$41,343, and \$15,378. Pursuant to the 401(k) Plan, the Company Contributions for the years ended December 31, 2003, 2002, and 2001, respectively, were: Mr. Sharer, \$16,000, \$16,000, and \$13,600; Mr. Morrow, \$16,000, \$16,000, and \$13,600; Dr. Perlmutter, \$16,000, \$16,000, and \$12,800; Dr. Fenton, \$16,000, \$16,000, and \$13,600; and Mr. Nanula, \$16,000, \$16,000, and \$9,850.
- (3) The amount shown for 2003 includes \$212,763 that is the incremental cost to the Company of Mr. Sharer's personal use of the Company's aircraft and a tax gross-up of \$1,245 for the value of Mr. Sharer's personal use of a car and driver provided by the Company. The amount shown for 2002 consists of a tax gross-up for the value of Mr. Sharer's personal use of a car and driver provided by the Company.
- (4) Includes a deferred compensation credit of \$500,000 as a result of a Company contribution to the Amgen Nonqualified Deferred Compensation Plan.
- (5) The amounts shown for each of 2003 and 2002 include retention bonuses for each year in the amount of \$200,000. The amount shown for 2001 consists of a bonus of \$750,000 upon commencement of employment and \$750,000 minimum guaranteed incentive bonus. See "— Employment and Compensation Arrangements."
- (6) The amounts shown for 2003, 2002 and 2001, respectively, include tax gross-ups of \$136, \$8,210 and \$42,629, respectively, for reimbursement of relocation-related expenses. The amount shown for 2003 includes a tax gross-up of \$1,441 for the value of personal financial counseling reimbursed by the Company. The amount shown for 2002 includes reimbursement in the amount of \$11,938 made by the Company in accordance with Mr. Morrow's participation in the Company's relocation mortgage subsidy

program. The amount shown for 2001 includes \$141,759 of relocation-related expenses reimbursed to Mr. Morrow.

- (7) The amounts shown for 2003, 2002 and 2001, respectively, include deferred compensation credits of \$2,980,149, \$2,807,017 and \$2,512,577, respectively, as a result of Company contributions to the Amgen Inc. Executive Nonqualified Retirement Plan. See “— Executive Nonqualified Retirement Plan.” The amounts shown for each of 2003 and 2002 include premiums of \$26,900 paid by the Company for a term life insurance policy in the amount of \$15,000,000 for Mr. Morrow’s benefit. The 2002 amount includes a premium of \$91,383 paid by the Company for the assumption of split dollar life insurance policies provided to Mr. Morrow by his former employer. The Company would be reimbursed for certain of its premium payments from the proceeds of the split dollar life insurance policies in the event Mr. Morrow dies or in certain other events. See “— Employment and Compensation Arrangements.”
- (8) The amounts shown for 2003, 2002, and 2001, respectively, include \$75,409, \$29,514 and \$145,353, respectively, of relocation-related expenses reimbursed to Dr. Perlmutter, and tax gross-ups of \$2,365, \$91,896 and \$65,825, respectively, for reimbursement of relocation-related expenses. The amount shown for 2003 includes a tax gross-up of \$5,887 for the value of Dr. Perlmutter’s personal use of a car and driver provided by the Company. The amount shown for 2002 includes reimbursement in the amount of \$113,869 made by the Company in accordance with Dr. Perlmutter’s participation in the Company’s relocation mortgage subsidy program.
- (9) The amounts shown for 2003, 2002 and 2001, respectively, include deferred compensation credits of \$1,414,161, \$1,332,005 and \$1,202,130, respectively, as a result of Company contributions to the Amgen Inc. Executive Nonqualified Retirement Plan. See “— Executive Nonqualified Retirement Plan.” The amounts shown for each of 2003 and 2002, also include premiums of \$10,450 paid by the Company for a term life insurance policy in the amount of \$10,000,000 for Dr. Perlmutter’s benefit. See “— Employment and Compensation Arrangements.”
- (10) Calculated by multiplying the amount of restricted stock by the closing market price of \$58.68 on January 8, 2001, the date of the restricted stock grant, less aggregate consideration paid by Dr. Perlmutter of \$11.15. In accordance with the terms of his offer letter, effective January 8, 2001, Dr. Perlmutter was granted 111,500 shares of restricted stock of Amgen in consideration of his payment of \$11.15. The value of such restricted stock as of December 31, 2003 was \$6,889,574 (calculated by multiplying the amount of restricted stock by the closing market price of \$61.79 per share on December 31, 2003, less the aggregate purchase price of \$11.15). See “— Employment and Compensation Arrangements.”
- (11) This amount consists of a tax gross-up for the value of personal financial counseling reimbursed by the Company.
- (12) Calculated by multiplying the amount of restricted stock by the closing market price of \$65.00 on May 16, 2001, the date of the restricted stock grant less aggregate consideration paid by Mr. Nanula of \$8.50. In accordance with the terms of his offer letter, effective May 16, 2001, Mr. Nanula was granted 85,000 shares of restricted stock of the Company in consideration of his payment of \$8.50. The value of such restricted stock as of December 31, 2003 was \$5,252,142 (calculated by multiplying the amount of restricted stock by the closing market price of \$61.79 per share on December 31, 2003, less the aggregate purchase price of \$8.50). See “— Employment and Compensation Arrangements.”

Stock Option Grants

The following table sets forth information concerning individual grants of stock options made by the Company during the year ended December 31, 2003, to each of the Named Executive Officers:

Option Grants in Fiscal Year 2003

| Name | Individual Grants | | | | | |
|-------------------------------|---|---|--------------------------------|-----------------|---|------------|
| | Number of Securities Underlying Options Granted (#) (2) | Percent of Total Options Granted to Employees in Fiscal Year(3) | Exercise or Base Price (\$/sh) | Expiration Date | Potential Realizable Value at Assumed Annual Rates of Stock Price Appreciation for Option Term(1) | |
| | | | | | 5% (\$) | 10% (\$) |
| Kevin W. Sharer | 450,000(4) | 2.46% | 65.85 | 7/1/10 | 12,063,403 | 28,112,859 |
| George J. Morrow | 150,000(4) | 0.82% | 65.85 | 7/1/10 | 4,021,134 | 9,370,953 |
| Roger M. Perlmutter | 150,000(4) | 0.82% | 65.85 | 7/1/10 | 4,021,134 | 9,370,953 |
| Dennis M. Fenton | 150,000(4) | 0.82% | 65.85 | 7/1/10 | 4,021,134 | 9,370,953 |
| Richard D. Nanula | 150,000(4) | 0.82% | 65.85 | 7/1/10 | 4,021,134 | 9,370,953 |

- (1) The potential realizable value is based on the term of the option at the time of its grant, which is seven years for the stock options granted to the Named Executive Officers. The assumed 5% and 10% annual rates of appreciation over the term of the options are set forth in accordance with SEC rules and regulations and do not represent the Company's estimates of stock price appreciation. The potential realizable value is calculated by assuming that the stock price on the date of grant appreciates at the indicated rate, compounded annually, for the entire term of the option and that the option is exercised and the stock sold on the last day of its term at this appreciated stock price. No valuation method can accurately predict future stock prices or option values because there are too many unknown factors. No gain to the optionee is possible unless the stock price increases over the option term. Such a gain in stock price would benefit all stockholders.
- (2) Options shown in the table have a term of seven years, subject to earlier termination if the optionee ceases employment with the Company or an affiliate of the Company (as defined in the applicable plan). The vesting of all options will be automatically accelerated in the event of a change in control (as defined in the applicable plan). In addition, the options are subject to, in certain circumstances, full or partial accelerated vesting upon the death or permanent and total disability of the optionee while in the employ of the Company or an affiliate of the Company, or death, or voluntary retirement of an optionee after age 60 who has been employed by the Company or an affiliate of the Company for at least 15 consecutive years ("Voluntary Retirement"), as provided in the option grant agreement, or at the discretion of the Compensation and Management Development Committee (the "Compensation Committee") as permitted by the applicable plan. Additionally, upon Voluntary Retirement these options will not terminate until the earlier of the termination date set forth in the grant agreement or three years following the date of Voluntary Retirement.
- (3) In 2003, the Company granted stock options covering a total of 18,301,993 shares of Common Stock to Company employees under all stock option plans maintained by the Company and this number was used in calculating the percentages.
- (4) Options vest and are exercisable as to 20% of the total grant on each of the first, second, third, fourth and fifth anniversaries of the date of the grant.

Aggregated Option Exercises

The following table sets forth information (on an aggregated basis) concerning each exercise of stock options during the year ended December 31, 2003, by each of the Named Executive Officers and the final year-end value of unexercised options:

Aggregated Option Exercises in Fiscal Year 2003 and Fiscal Year-End 2003 Option Values

| Name | Shares Acquired on Exercise (#) | Value Realized (\$)(2) | Individual Grants | |
|-----------------------|---------------------------------|------------------------|--|--|
| | | | Number of Securities Underlying Unexercised Options at Fiscal Year-End | Value of Unexercised In-the-Money Options at Fiscal Year-End (\$)(1) |
| | | | Exerciseable/Unexerciseable | Exerciseable/Unexerciseable |
| Kevin W. Sharer . . . | 157,172 | 5,357,513 | 523,354/1,289,000 | 1,417,473/9,593,562 |
| George J. Morrow . . | — | — | 170,000/480,000 | 886,700/2,997,800 |
| Roger M. Perlmutter | 25,000 | 811,000 | 145,000/480,000 | 432,200/3,129,050 |
| Dennis M. Fenton . . | 147,836 | 6,804,782 | 433,443/474,477 | 11,581,270/3,322,734 |
| Richard D. Nanula | 30,000 | 965,118 | 215,000/480,000 | 551,550/2,818,800 |

- (1) Value of unexercised in-the-money options is calculated based on the fair market value of the underlying securities, minus the exercise price, and assumes sale of the underlying securities on December 31, 2003, the last trading day for 2003, at a price of \$61.79 per share, the fair market value of the Company's Common Stock on such date.
- (2) Value realized is based on the fair market value of the Company's Common Stock on the respective dates of exercise, minus the applicable exercise price, and does not necessarily indicate that the optionee sold stock on that date, at that price, or at all.

Change-in-Control Arrangements

Effective as of October 20, 1998 (the "Effective Date"), the Board of Directors adopted the Amgen Inc. Change of Control Severance Plan, as amended, (the "CCS Plan") which provides certain severance benefits to persons who hold certain designated positions with the Company as of the date on which a Change of Control (as defined below) of the Company occurs. If a Change of Control had occurred on December 31, 2003, the CCS Plan would have covered approximately 963 officers and key employees of the Company, including each of the Named Executive Officers. Under the terms of the CCS Plan, the CCS Plan extended through December 31, 2003, subject to automatic one year extensions unless the Company notified the participants that the term would not be extended no later than September 30, 2003. The Company did not notify participants that the term would not be extended, so the term has been extended to December 31, 2004, subject to possible further extensions. If a Change of Control occurs during the original or any extended term, the CCS Plan will continue in effect for at least 36 months following the Change of Control. Prior to the occurrence of a Change of Control, the Company has the right to terminate or amend the CCS Plan at any time; after the occurrence of a Change of Control, the CCS Plan may not be terminated or amended in any way that adversely affects a participant's interests under the CCS Plan without the participant's written consent.

Under the CCS Plan, a Change of Control generally will be deemed to have occurred at any of the following times: (i) upon the acquisition by any person, entity or group of beneficial ownership of 50% or more of either the then outstanding Common Stock or the combined voting power of the Company's then outstanding securities entitled to vote generally in the election of directors; or (ii) at the time individuals making up the Incumbent Board (as defined in the CCS Plan) cease for any reason to constitute at least a majority of the Board; or (iii) immediately prior to the consummation by the Company of a reorganization, merger, or consolidation with respect to which persons who were the stockholders of the Company immediately prior to such transaction do not, immediately thereafter, own more than 50% of the shares of the Company entitled to vote generally in the election of directors; or (iv) a liquidation or dissolution of the

Company or the sale of all or substantially all of the assets of the Company; or (v) any other event which the incumbent Board, in its sole discretion, determines is a change of control.

Under the CCS Plan, if a Change of Control occurs and a participant's employment is terminated within the two year period immediately following the Change of Control by the Company other than for Cause or Disability (each as defined in the CCS Plan) or by the participant for Good Reason (as defined in the CCS Plan), the participant will be entitled to certain payments and benefits in lieu of further salary payments subsequent to such termination and in lieu of severance benefits otherwise payable by the Company (but not including accrued vacation and similar benefits otherwise payable upon termination). In the event of such termination, the participant will receive a lump sum cash severance payment in an amount equal to the excess, if any, of (A) the product of (x) a benefits multiple (either 3, 2 or 1, depending on the participant's position (a "Benefits Multiple")), and (y) the sum of (i) the participant's annual base salary immediately prior to termination or, if higher, immediately prior to the Change of Control, plus (ii) the participant's targeted annual bonus for the year in which the termination occurs or, if higher, the participant's average annual bonus for the three years immediately prior to the Change of Control; over (B) the aggregate value (determined in accordance with Section 280G of the Code) of the acceleration of vesting of the participant's unvested stock options in connection with the Change of Control. An award to a participant under the Amgen Inc. Performance Award Program under the 1991 Plan will be excluded from the calculation described in (B) above. The terms of the Amended and Restated 1988 Stock Option Plan, the 1991 Plan, and the Amended and Restated 1997 Special Non-Officer Equity Incentive Plan, Article II of the Amended and Restated 1993 Equity Incentive Plan, and Article II of the Amended and Restated 1999 Equity Incentive Plan contain the same definition of "change of control" as the CCS Plan definition, and such option plans provide for the acceleration of vesting of issued and outstanding stock options upon the occurrence of a change of control.

Participants who are senior executive-level staff members who are also members of the Amgen Executive Committee (which as of December 31, 2003, included each of the Named Executive Officers) have a Benefits Multiple of 3; participants who are senior management-level staff members at the level of "director" or equivalent and above (and who are not members of the Amgen Executive Committee), have a Benefits Multiple of 2; and management-level staff members at the level of "associate director" or equivalent have a Benefits Multiple of 1.

The Company will also provide the participant with continued health and other group insurance benefits for a period of 1 to 3 years (depending on the participant's Benefits Multiple) after the participant's termination of employment. In addition, the participant will be fully vested in his or her accrued benefits under the Company's retirement plans and the Company will provide the participant with additional fully vested benefits under such plans in an amount equal to the benefits the participant would have earned under the plans had the participant continued to be employed by the Company for a number of years equal to the participant's Benefits Multiple. The participant will also be indemnified by the Company and will be provided with directors' and officers' liability insurance (if applicable), each as set forth in the CCS Plan. If a Change of Control had occurred on the Effective Date, each of the Named Executive Officers would have received such indemnification and liability insurance. In addition, if any payment, distribution or acceleration of vesting of any stock option or other right with respect to a participant who is a "disqualified individual" (within the meaning of Section 280G of the Code) would be subject to the excise tax imposed by Section 4999 of the Code, then the Company will pay the participant an additional lump sum cash payment in an amount equal to 20% of the amount of the participant's "excess parachute payments" (within the meaning of Section 280G of the Code).

The CCS Plan provides that for a period of years equal to a participant's Benefits Multiple after the participant's termination of employment, the participant will not disclose confidential information of the Company and will not solicit or offer employment to any of the Company's employees. In the event that the participant breaches any of such provisions, the participant will forfeit any right to receive further payments or benefits under the CCS Plan.

Employment and Compensation Arrangements

Dr. Roger M. Perlmutter

Dr. Perlmutter became Executive Vice President, Research and Development pursuant to an amended and restated offer letter, effective as of January 8, 2001. The offer letter provided for a monthly salary of \$54,167 and a \$750,000 bonus that was paid within 30 days of the start of Dr. Perlmutter's employment with the Company. Dr. Perlmutter was guaranteed a minimum incentive payment of \$750,000 for each of 2001 and 2002 under the Company's Amended and Restated Management Incentive Plan (the "MIP"). The Company will also pay Dr. Perlmutter a retention bonus of \$200,000 on each of the first five one-year anniversaries of the start of his employment with the Company. The Company has also agreed to provide Dr. Perlmutter with certain non-qualified deferred compensation benefits. See "— Executive Nonqualified Retirement Plan." In addition, the Company also agreed to maintain and pay the premiums on a term life insurance policy in the amount of \$10,000,000 for Dr. Perlmutter's benefit until 2007. Prior to the Sarbanes-Oxley Act, the Company made a loan of \$1,000,000 to Dr. Perlmutter. In compliance with the Sarbanes-Oxley Act, the Company no longer makes personal loans to executive officers prohibited by such act. See "— Item 13. Certain Relationships and Related Transactions."

Dr. Perlmutter was granted an option to purchase 200,000 shares of the Company's Common Stock on January 8, 2001 with an exercise price of \$58.68 per share. The Company also agreed to grant to Dr. Perlmutter an option under the periodic stock option program to purchase 150,000 shares of the Company's Common Stock in each of 2001 and 2002. On June 15, 2001, July 2, 2001 and July 1, 2002, respectively, the Company granted to Dr. Perlmutter an option to purchase 50,000 shares, 100,000 shares and 150,000 shares of the Company's Common Stock with a per share exercise price of \$67.06, \$61.67 and \$38.36, respectively. On January 8, 2001, Dr. Perlmutter was also awarded 111,500 shares of restricted Common Stock of the Company in consideration of his payment of \$11.15. The Company has a right to repurchase the restricted stock at the price paid by Dr. Perlmutter in the event that his employment is terminated for any reason other than his death or permanent and total disability. The Company's repurchase option shall lapse with respect to the following number of shares on the following dates: 40,000 shares on April 1, 2002; 23,750 shares on April 1, 2003; 23,750 shares on April 1, 2004 and 24,000 shares on April 1, 2005. On March 22, 2002, the offer letter was amended to accelerate the lapse of the repurchase option with respect to the first 40,000 shares to March 25, 2002 from April 1, 2002.

If, within the first five years of his employment with the Company, Dr. Perlmutter's employment is terminated without cause, or he resigns from the Company due to a reduction of his duties or base salary or annual target incentive opportunity under the MIP, Dr. Perlmutter will be entitled to receive three years of base salary and target incentive paid monthly and health care benefits, unless such health care benefits are obtained from another employer. Dr. Perlmutter is also entitled to receive severance benefits under the Company's CCS Plan in the event of a change of control of the Company.

Mr. George J. Morrow

Mr. Morrow became Executive Vice President, Worldwide Sales and Marketing pursuant to an amended and restated offer letter, effective as of January 19, 2001. He became Executive Vice President, Global Commercial Operations in April 2003. The offer letter provided for a monthly salary of \$54,167 and a \$750,000 bonus that was paid within 30 days of the start of Mr. Morrow's employment with the Company. Mr. Morrow was guaranteed a minimum incentive payment of \$750,000 for each of 2001 and 2002 under the MIP. The Company will also pay Mr. Morrow a retention bonus of \$200,000 on each of the first five one-year anniversaries of the start of his employment with the Company. The Company has also agreed to provide Mr. Morrow with certain non-qualified deferred compensation benefits. See "— Executive Nonqualified Retirement Plan." In addition, the Company also agreed to maintain and pay the premiums on a term life insurance policy in the amount of \$15,000,000 for Mr. Morrow's benefit until 2006. The Company also agreed to either assume responsibility for, or provide alternative compensation with respect to, a split dollar life insurance policy provided to Mr. Morrow by his former employer. Prior to the Sarbanes-Oxley Act, the Company made a loan of \$1,000,000 to Mr. Morrow. In compliance with the Sarbanes-Oxley Act, the

Company no longer makes personal loans to executive officers prohibited by such act. See “— Item 13. Certain Relationships and Related Transactions.”

Mr. Morrow was granted an option to purchase 200,000 shares of the Company's Common Stock on January 19, 2001 with an exercise price of \$60.00 per share. The Company also agreed to grant to Mr. Morrow an option under the periodic stock option program to purchase 150,000 shares of the Company's Common Stock in each of 2001 and 2002. On June 15, 2001, July 2, 2001 and July 1, 2002, respectively, the Company granted to Mr. Morrow an option to purchase 50,000 shares, 100,000 shares and 150,000 shares of the Company's Common Stock with a per share exercise price of \$67.06, \$61.67 and \$38.36, respectively.

If, within the first five years of his employment with the Company, Mr. Morrow's employment is terminated without cause, or he resigns from the Company due to a reduction of his duties or base salary or annual target incentive opportunity under the MIP, Mr. Morrow will be entitled to receive three years of base salary and target incentive paid monthly and health care benefits, unless such health care benefits are obtained from another employer. Mr. Morrow is also entitled to receive severance benefits under the Company's CCS Plan in the event of a change of control of the Company.

Mr. Richard D. Nanula

Mr. Nanula became Executive Vice President Finance, Strategy and Communications pursuant to an amended and restated offer letter, effective as of May 14, 2001. He became the Company's Chief Financial Officer in August 2001. The offer letter provided for a monthly salary of \$50,000. Prior to the Sarbanes-Oxley Act, the Company made a loan of \$3,000,000 to Mr. Nanula. In compliance with the Sarbanes-Oxley Act, the Company no longer makes personal loans to executive officers prohibited by such act. See “— Item 13. Certain Relationships and Related Transactions.”

Mr. Nanula was granted an option to purchase 200,000 shares of the Company's Common Stock on May 16, 2001 with an exercise price of \$65.00 per share. The Company also agreed to grant to Mr. Nanula an option under the periodic stock option program to purchase 150,000 shares of the Company's Common Stock in each of 2001 and 2002. On June 15, 2001, July 2, 2001 and July 1, 2002, respectively, the Company granted to Mr. Nanula an option to purchase 50,000 shares, 100,000 shares and 150,000 shares of the Company's Common Stock with a per share exercise price of \$67.06, \$61.67 and \$38.36, respectively. On May 14, 2001, Mr. Nanula was also awarded 85,000 shares of restricted Common Stock of the Company in consideration of his payment of \$8.50. The Company has a right to repurchase the restricted stock at the price paid by Mr. Nanula in the event that his employment is terminated for any reason other than his death or permanent and total disability. The Company's repurchase option shall lapse with respect to the following number of shares on the following dates: 20,000 shares on May 16, 2004; 20,000 shares on May 16, 2005 and 45,000 shares on May 16, 2006.

If, within the first five years of his employment with the Company, Mr. Nanula's employment is terminated without cause, or he resigns from the Company due to a reduction of his duties or base salary or annual target incentive opportunity under the MIP, Mr. Nanula will be entitled to receive three years of base salary and target incentive paid monthly and health care benefits, unless such health care benefits are obtained from another employer. Mr. Nanula is also entitled to receive severance benefits under the Company's CCS Plan in the event of a change of control of the Company.

Mr. Edward V. Fritzky

In connection with the acquisition of Immunex Corporation by the Company, the Company and Mr. Edward V. Fritzky entered into an employment agreement effective July 15, 2002. The employment agreement was amended and restated on January 2, 2003. Pursuant to the employment agreement, Mr. Fritzky is employed by the Company as a special advisor. Mr. Fritzky is also a member of the Board of Directors. The employment agreement provides for an annual base salary of not less than \$500,000 for the term of the employment agreement. Such agreement will terminate July 15, 2004. The Company has also contributed a retention bonus of \$1,000,000 to a deferred compensation account established for Mr. Fritzky. The retention bonus vests as follows: \$500,000 on July 15, 2003 and \$250,000 on each of January 15, 2004 and

July 15, 2004. Additionally, in consideration of Mr. Fritzky's waiver of any right to payment pursuant to the Immunex Corporation Leadership Continuity Policy, the Company made a one-time payment to Mr. Fritzky of \$5.4 million.

Mr. Fritzky was granted an option to purchase 450,000 shares of the Company's Common Stock on July 15, 2002 with an exercise price of \$31.07 per share with one third of the shares vesting upon grant and one third vesting on each of the first and second anniversaries of the date of grant. Mr. Fritzky was also awarded 100,000 shares of restricted Common Stock of the Company in consideration of his payment of \$10.00. The Company has a right to repurchase the unvested restricted stock at the price paid by Mr. Fritzky in the event that his employment is terminated for any reason. Upon the grant of the restricted Common Stock, 34,000 shares became fully vested. Subject to Mr. Fritzky's continued employment, the Company's repurchase option for the remainder of the shares shall lapse with respect to the following number of shares on the following dates: 33,000 shares on July 15, 2003 and 33,000 shares on July 15, 2004.

Pursuant to the employment agreement, Mr. Fritzky receives reimbursement of up to \$250,000 annually for secretarial, communications and technology support services approved by the Company. Mr. Fritzky is also entitled to receive financial counseling and tax planning services. If Mr. Fritzky is subject to excise tax as imposed by section 4999 of the Internal Revenue Code on any benefits paid or payable to Mr. Fritzky ("Total Payments"), the Company will pay an additional amount (the "Gross-Up Payment") such that the net amount retained by Mr. Fritzky, after deduction of any excise tax and any federal, state and local income and employment taxes and excise tax upon the Gross-Up Payment, and after taking into account the phase out of itemized deductions and personal exemptions attributable to the Gross-Up Payment is equal to the Total Payments.

In the event that Mr. Fritzky's employment is terminated for any reason during the term of his employment agreement, the Company will provide Mr. Fritzky with group welfare benefits and perquisites for three years following termination (except in the event of a termination by the Company for "cause" or by Mr. Fritzky without "good reason" as defined in the employment agreement), and outplacement services for twelve months (except in the event of Mr. Fritzky's death). If Mr. Fritzky's employment is terminated by the Company without "cause" or by Mr. Fritzky for "good reason", Mr. Fritzky will be entitled to all of the benefits described in the preceding sentence, plus (i) Mr. Fritzky will receive a lump sum payment in an amount equal to all base salary due through the remainder of the term of the employment agreement, (ii) Mr. Fritzky's retention bonus account will fully vest and be paid out, (iii) Mr. Fritzky's restricted stock will immediately vest, and (iv) all of Mr. Fritzky's options to purchase Company Common Stock will fully vest and become immediately exercisable. Mr. Fritzky must execute a release in favor of the Company as a condition to the receipt of these severance benefits.

During the term of Mr. Fritzky's employment under the agreement, he may not be employed by any person or company other than the Company, without the Company's prior approval. Mr. Fritzky may, however, perform limited consulting services to certain companies, so long as the consulting does not violate Mr. Fritzky's proprietary information and arbitration agreement with the Company or interfere with Mr. Fritzky's duties under the employment agreement. Mr. Fritzky may also be self-employed, an independent contractor, a partner or a consultant in a venture fund, or a founding member of a biotechnology startup so long as these activities do not compete with the Company, violate the proprietary information and arbitration agreement or interfere with Mr. Fritzky's duties under the employment agreement.

Compensation and management development committee interlocks and insider participation

The Company's Compensation Committee consists of Mr. Choate, Mr. Gluck, Mr. Lazarus, Adm. Reason and Dr. Rice, all of whom are non-employee directors. Mr. Choate has an adult child and a son-in-law who are employed by the Company. See "— Certain Relationships and Related Transactions."

Executive nonqualified retirement plan

The Amgen Inc. Executive Nonqualified Retirement Plan has been established to provide supplemental retirement income benefits for a select group of management and highly compensated employees through

Company contributions. Participants are selected by the Compensation Committee. Dr. Perlmutter and Mr. Morrow are currently the only participants in this plan.

Under the plan, if Dr. Perlmutter is actively employed by the Company on September 16, 2007, the Company will credit a deferred compensation account with \$10,000,000 for his benefit. In the event that Dr. Perlmutter's employment with the Company is terminated without cause prior to September 16, 2007, the Company will pay to Dr. Perlmutter, between January 2 and January 31 of the year following the year in which his employment was terminated, a prorated portion of the \$10,000,000. This prorated portion will be equal to the ratio of the number of full months of Dr. Perlmutter's active employment with the Company and 80 months; *provided, however*, that if the termination of Dr. Perlmutter's employment occurs within two years after a change of control of the Company, Dr. Perlmutter will receive the prorated portion described above, plus an amount equal to \$10,000,000 minus the sum of the prorated portion, and an amount equal to the aggregate spread between the exercise prices of Dr. Perlmutter's unvested Company Common Stock options which are in-the-money, and the vesting of which is accelerated by the change of control of the Company, and The Nasdaq Stock Market closing price of the Company Common Stock on the date of the change of control.

If the termination of Dr. Perlmutter's employment prior to September 16, 2007 is due to his permanent and total disability, Dr. Perlmutter will receive, on the second anniversary of the date upon which he last completed one week of active employment with the Company, a pro rata portion of the \$10,000,000 based upon the ratio of the sum of the number of full months of his active employment with the Company plus 24 months, and 80 months.

If Dr. Perlmutter continues to be actively employed by the Company until January 7, 2011, the Company will credit interest on the deferred compensation account at a rate equal to 125% of the 10-year moving average yield on 10-year U.S. Treasury notes, adjusted and compounded annually, from September 16, 2007 until the date upon which the deferred compensation account and accrued interest is distributed to Dr. Perlmutter. If Dr. Perlmutter's employment is terminated for any reason prior to January 7, 2011, the Company will credit interest on the deferred compensation account at a rate equal to 100% of the 10-year moving average yield on 10-year U.S. Treasury notes, adjusted and compounded annually, from September 16, 2006 until the date upon which the deferred compensation account and accrued interest is distributed to Dr. Perlmutter.

Under the plan, if Mr. Morrow is actively employed by the Company on January 19, 2006, the Company will credit a deferred compensation account with \$15,000,000 for his benefit. In the event that Mr. Morrow's employment with the Company is terminated without cause prior to January 19, 2006, the Company will pay to Mr. Morrow between, January 2 and January 31 of the year following the year in which his employment was terminated, a prorated portion of the \$15,000,000. This prorated portion will be equal to the ratio of the number of full months of Mr. Morrow's active employment with the Company and 60 months; *provided, however*, that if the termination of Mr. Morrow's employment occurs within two years after a change of control of the Company, Mr. Morrow will receive the prorated portion described above, plus an amount equal to \$15,000,000 minus the sum of the prorated portion, and an amount equal to the aggregate spread between the exercise prices of Mr. Morrow's unvested Common Stock options which are in-the-money, and the vesting of which is accelerated by the change of control of the Company, and The Nasdaq Stock Market closing price of the Common Stock on the date of the change of control.

If the termination of Mr. Morrow's employment prior to January 19, 2006 is due to his permanent and total disability, Mr. Morrow will receive, on the second anniversary of the date upon which he last completed one week of active employment with the Company, a pro rata portion of the \$15,000,000 based upon the ratio of the sum of the number of full months of his active employment with the Company plus 24 months, and 80 months.

If Mr. Morrow continues to be actively employed with the Company until January 19, 2011, the Company will credit interest on the deferred compensation account at a rate equal to 125% of the 10-year moving average yield on 10-year U.S. Treasury notes, adjusted and compounded annually, from January 19, 2006 until the date upon which the deferred compensation account and accrued interest is distributed to Mr. Morrow. If Mr. Morrow's employment is terminated for any reason prior to January 19, 2011, the

Company will credit interest on the deferred compensation account at a rate equal to 100% of the 10-year moving average yield on 10-year U.S. Treasury notes, adjusted and compounded annually, from January 19, 2006 until the date upon which the deferred compensation account and accrued interest is distributed to Mr. Morrow.

Nonqualified deferred compensation plan

The Amgen Nonqualified Deferred Compensation Plan (the "DCP") was established to provide eligible participants with an opportunity to defer all or a portion of their compensation and to earn tax-deferred returns on the deferrals. Directors, executive officers, vice presidents and other key employees of the Company selected by the Compensation Committee are eligible to participate in the DCP. Directors may defer all or a portion of their retainers, chair fees and meeting fees. All other participants may defer up to a maximum of 50% of their annual base salary and up to a maximum of 100% of their annual MIP bonus, with a minimum deferral amount of \$2,000. Under the DCP, the Company may, in its sole discretion, credit any amount it desires to any participant's account.

The DCP is an unfunded plan for tax purposes and for purposes of Title I of the Employee Retirement Income Security Act of 1974, as amended. A "rabbi trust" has been established to satisfy the Company's obligations under the DCP.

The Compensation Committee selects measurement funds consisting of mutual funds, insurance company funds, indexed rates or other methods for participants to choose from for the purpose of providing the basis on which gains and losses shall be attributed to account balances under the plan. Participants are entitled to select one or more measurement funds and they do not have an ownership interest in the measurement funds they select. The Compensation Committee may, in its sole discretion, discontinue, substitute, or add measurement funds at any time. Payments from the DCP are made in a lump sum or in annual installments for up to ten years at the election of the participant. In addition, participants may elect to receive a short-term payout of a deferral as soon as three years after the end of the plan year in which the deferral was made.

Item 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT
AND RELATED STOCKHOLDER MATTERS

Equity Compensation Plan Information

The following table sets forth certain information as of December 31, 2003 concerning the Company's common stock that may be issued upon the exercise of options or pursuant to purchases of stock under all of the Company's equity compensation plans approved by stockholders and equity compensation plans not approved by stockholders in effect as of December 31, 2003:

| Plan Category | (a) Number of Securities to be Issued Upon Exercise of Outstanding Options and Rights | (b) Weighted Average Exercise Price Outstanding Options and Rights | (c) Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column (a)) |
|---|--|--|---|
| Equity compensation plans approved by Amgen security holders: | | | |
| Amended and Restated 1987 Directors' Stock Option Plan(1) | 211,200 | \$ 8.64 | — |
| Amended and Restated 1988 Stock Option Plan(2) | 63,620 | \$13.91 | — |
| Amended and Restated 1991 Equity Incentive Plan | 22,881,496 | \$43.05 | 39,284,456 |
| Amended and Restated Employee Stock Purchase Plan | — | \$ —(3) | 13,651,219 |
| Total Approved Plans | 23,156,316 | \$42.65 | 52,935,675 |
| Equity compensation plans not approved by Amgen security holders: | | | |
| Amended and Restated 1993 Equity Incentive Plan(4) | 7,601,792 | \$24.91 | 145,497 |
| Amended and Restated 1999 Equity Incentive Plan(4) | 2,195,284 | \$48.76 | 15,046,523 |
| Amended and Restated 1997 Special Non-Officer Equity Incentive Plan | 62,273,783 | \$47.34 | 2,019,431 |
| <i>Foreign Affiliate Plans:</i> | | | |
| Amgen Limited Sharesave Plan | — | \$ —(5) | 372,839 |
| The Amgen Limited 2000 UK Company Employee Share Option Plan(6) | — | \$ — | 300,000 |
| Total Unapproved Plans | 72,070,859 | \$45.02 | 17,884,290 |
| Total All Plans | 95,227,175 | \$44.45 | 70,819,965 |

- (1) The Amended and Restated 1987 Directors' Stock Option Plan (the "1987 Plan") terminated on January 27, 1997. Although there are options still outstanding under the 1987 Plan, no shares are available for issuance under this plan for future grants.
- (2) The Amended and Restated 1988 Stock Option Plan (the "1988 Plan") terminated on March 14, 1998. Although there are options still outstanding under the 1988 Plan, no shares are available for issuance under this plan for future grants.
- (3) The purchase occurred on December 31, 2003 (the "Purchase Date") with a purchase of an aggregate 1,230,248 shares of Common Stock comprised of 1,154,066 shares at a purchase price of \$41.92 per

share, and 76,182 shares at a purchase price of \$52.52 per share, such purchase prices reflect the lesser of 85% of either the closing price of the Common Stock on the Purchase Date or the closing price of the Common Stock on the start date of the applicable employee's participation in the plan.

- (4) These plans were assumed pursuant to the terms of the merger agreement between the Company and Immunex Corporation which was approved by the Company's stockholders in May 2002. Both plans were previously approved by Immunex Corporation's shareholders. The Amended and Restated 1993 Equity Incentive Plan terminated on March 11, 2003 and no shares are available for issuance under the 1993 Plan for future grants.
- (5) During a second offering from April 1, 2000 to March 31, 2003, 4,486 shares were purchased at a price of \$57.65, which is equivalent to not less than 80% of the market value of the Company's Common Stock determined in accordance with the Exercise Price Determination Process described below. As of December 31, 2003, there were no additional offerings under the Amgen Limited Sharesave Plan.
- (6) Although 300,000 shares of common stock are authorized for issuance under the Amgen Limited 2000 UK Company Employee Share Option Plan, no shares have been issued under this plan.

Summary of the Equity Compensation Plans Not Approved by the Stockholders

The following is a summary of the equity compensation plans, which were in effect as of December 31, 2003 and were adopted or assumed by the Board without the approval of the Company's stockholders:

Amended and Restated 1993 Equity Incentive Plan

The Amended and Restated 1993 Equity Incentive Plan (formerly known as the Immunex Corporation 1993 Stock Option Plan) (the "1993 Plan") terminated on March 11, 2003 (the "Termination Date") and no shares are available for issuance after the Termination Date. The 1993 Plan was assumed pursuant to the terms of the merger agreement between the Company and Immunex Corporation which was approved by the Company's stockholders in May 2002. The plan was previously approved by Immunex Corporation's shareholders. The 1993 Plan consists of two articles — Article I which governs awards granted prior to July 15, 2002 (the "Restatement Date") and Article II which governs awards granted on or after the Restatement Date. As the terms of options grants made pursuant to the 1993 Plan after the Restatement Date until the Termination Date are governed exclusively by Article II of the plan, the following is a description of the material provisions of Article II of the 1993 Plan as such provisions applied prior to the Termination Date. This description is qualified in its entirety by reference to the 1993 Plan itself, which was filed as an exhibit to the Company's Form S-8 dated July 16, 2002.

Stock Subject to the 1993 Plan. Subject to adjustments upon certain changes in the common stock, the shares available for issuance under the 1993 Plan upon exercise of the outstanding grants made pursuant to the 1993 Plan are the Company's common stock. The number of shares authorized for issuance under the 1993 Plan is 19,510,646. Awards of (i) incentive stock options, (ii) nonqualified stock options, (iii) stock bonuses, and (iv) rights to purchase restricted stock ("Stock Award") may be granted under the 1993 Plan.

Administration. The 1993 Plan is administered by the Board of Directors. The Board of Directors has delegated administration of the 1993 Plan to the committees of the Board and certain officers of the Company.

Eligibility. Incentive stock options may be granted under the 1993 Plan to all employees (including officers) of the Company or its affiliates. All employees (including officers) and directors of the Company or its affiliates and consultants to the Company or its affiliates, or trusts for the benefit of such an employee, director or consultant or his or her spouse or members of their immediate family ("permitted trusts") designated by any such employee, director or consultant, are eligible to receive Stock Awards other than incentive stock options under the 1993 Plan.

For incentive stock options granted under the 1993 Plan, the aggregate fair market value, determined at the time of grant, of the shares of common stock with respect to which such options are exercisable for the first time by an optionee during any calendar year (under all such plans of the Company or any affiliate of the

Company) may not exceed \$100,000. No person may receive Stock Awards for more than 1,298,311 shares of common stock in any calendar year.

Terms of Discretionary Options. The following is a description of the permissible terms of options granted under the 1993 Plan, other than options awarded to non-employee directors which are described below under the heading "Terms of Non-Discretionary Options Awarded to Non-Employee Directors" (the options described in this section are referred to as "Discretionary Options"). Individual Discretionary Option grants may be more restrictive as to any or all of the permissible terms described below.

The exercise price of Discretionary Options must be equal to at least 100% of the fair market value of the underlying stock on the date of the option grant. The exercise price of Discretionary Options must be paid either: (i) in cash at the time the option is exercised; or (ii) at the discretion of the Board, (a) by delivery of common stock of the Company that has been held for the period required to avoid a charge to the Company's earnings, (b) pursuant to a deferred payment or other arrangement, or (c) in any other form of legal consideration acceptable to the Board.

Generally, optionees may designate certain specified trusts as beneficiaries with respect to Discretionary Options. In the absence of such a designation, after the death of the optionee, Discretionary Options shall be exercisable by the person(s) to whom the optionee's rights pass by will or by the laws of descent and distribution. Generally, during the lifetime of an optionee who is a natural person, only the optionee may exercise the Discretionary Option.

The maximum term of Discretionary Options is 10 years. Absent death, disability or voluntary retirement in certain circumstances, Discretionary Options generally terminate three months after termination of the optionee's employment or relationship as a consultant or director of the Company or any affiliate of the Company. Individual options by their terms may provide for exercise within a longer period of time following termination of employment or the relationship as a director or consultant.

Discretionary Options either become exercisable in cumulative increments or are exercisable in full immediately. The Board has the power to accelerate the beginning of the period during which an option may be exercised (the "vesting date"). Options granted from the Restatement Date under the 1993 Plan typically vest at the rate of 25% per year during the optionee's employment or service as a consultant. Stock options typically provide for the acceleration of the vesting of options if the optionee voluntarily retires at or after age 60 after having been an employee of the Company or its affiliate for at least fifteen consecutive years and such retirement is not the result of permanent and total disability ("Voluntary Retirement"). Generally, if any optionee shall terminate his or her employment or relationship as a director or consultant with the Company or an affiliate due to death or disability, then, in such event, the vesting date for those Discretionary Options granted to such employee, director or consultant or to the permitted trust of such employee, director or consultant which have not vested as of the date of such employee's, director's or consultant's termination for reasons of death or disability shall automatically be accelerated by twelve months for each full year of employment or relationship with the Company of such employee, director or consultant. Upon Voluntary Retirement, Discretionary Options shall not terminate until the earlier of the termination date set forth in the applicable grant agreement or three years following the date of Voluntary Retirement. The Board also has the power to accelerate the time during which a Discretionary Option may be exercised. To the extent provided by the terms of a Discretionary Option, an optionee may satisfy any federal, state or local tax withholding obligations relating to the exercise of such option by (1) a cash payment upon exercise, (2) by authorizing the Company to withhold a portion of the stock otherwise issuable to the optionee, (3) by delivering already-owned stock of the Company or (4) by a combination of these means.

Terms of Non-Discretionary Options Awarded to Non-Employee Directors. The Board may from time to time adopt award programs under the 1993 Plan providing for the grant of formula or non-discretionary Stock Awards to directors of the Company who are not employees of the Company or any affiliate. The terms and conditions of any such program shall be established by the Board in its sole discretion, subject to the terms and conditions of the 1993 Plan.

Terms of Stock Bonuses and Purchases of Restricted Stock. Stock bonuses and purchases of restricted stock shall be in such form and contain such terms and conditions as the Board shall deem appropriate. The following is a description of some of the permissible terms of stock bonuses and purchases of restricted stock under the 1993 Plan. Individual stock bonuses or purchases of restricted stock may be more restrictive as to any or all of the permissible terms described below or on different terms and conditions.

The purchase price under each stock purchase agreement shall be determined by the Board and may provide for a nominal purchase price or a purchase price that is less than fair market value of the underlying common stock on the award date. The Board may determine that eligible participants may be awarded stock pursuant to a stock bonus agreement in consideration for past services actually rendered to the Company or for its benefit.

The purchase price of stock acquired pursuant to a stock purchase agreement must be paid in accordance with the same terms as Discretionary Options. See "Terms of Discretionary Options."

Shares of common stock sold or awarded under the 1993 Plan may, but need not, be subject to a repurchase option in favor of the Company in accordance with a vesting schedule determined by the Board. To the extent provided by the terms of a stock bonus or restricted stock purchase agreement, a participant may satisfy any federal, state or local tax withholding obligations relating to the lapsing of a repurchase option or vesting of a stock bonus or a restricted stock award in the same manner as that of Discretionary Options. See "Terms of Discretionary Options."

Generally, rights under a stock bonus or restricted stock purchase agreement shall not be assignable by any participant under the 1993 Plan.

Adjustment Provisions. If there is any change in the stock subject to the 1993 Plan or subject to any Stock Award granted under the 1993 Plan (through merger, consolidation, reorganization, recapitalization, stock dividend, dividend in property other than cash, stock split, liquidating dividend, combination of shares, exchange of shares, change in corporate structure or other transaction not involving the receipt of consideration by the Company), the 1993 Plan and outstanding Stock Awards thereunder will be appropriately adjusted as to the class and the maximum number of shares subject to such plan, the maximum number of shares which may be granted to a participant in a calendar year, the class, number of shares and price per share of stock subject to such outstanding Stock Awards.

Change in Control. For purposes of the 1993 Plan, a Change in Control occurs at the following times: (i) upon the acquisition of beneficial ownership of 50% or more of either the then outstanding shares of common stock or the combined voting power of the Company's then outstanding voting securities entitled to vote generally in the election of directors; or (ii) at the time individuals making up the Incumbent Board (as defined in the 1993 Plan) cease for any reason to constitute at least a majority of the Board; or (iii) immediately prior to the consummation by the Company of a reorganization, merger, or consolidation with respect to which persons who were the stockholders of the Company immediately prior to such transaction do not, immediately thereafter, own more than 50% of the combined voting power of the reorganized, merged or consolidated company's voting securities entitled to vote generally in the election of directors, or a liquidation or dissolution of the Company or the sale of all or substantially all of the assets of the Company; or (iv) the occurrence of any other event which the incumbent Board determines is a Change of Control. Upon the occurrence of a Change in Control, to the extent permitted by applicable law, the vesting and exercisability of any outstanding Stock Awards under the 1993 Plan will accelerate. Upon and following such acceleration, at the election of the holder of the Stock Award, the Stock Award may be (a) exercised with respect to stock options or, if the surviving or acquiring corporation agrees to assume the Stock Awards or substitute similar awards, (b) assumed or (c) replaced with substitute Stock Awards. Options not exercised, substituted or assumed prior to or upon the Change in Control shall be terminated.

Duration, Amendment and Termination. Prior to the Termination Date, the Board may suspend or terminate the 1993 Plan without stockholder approval or ratification at any time or from time to time. The 1993 Plan terminated on March 11, 2003. No amendment, suspension or termination may impair the rights or

obligations under any Stock Award except with the consent of the person to whom the Stock Award was granted.

Amended and Restated 1999 Equity Incentive Plan

The Amended and Restated 1999 Equity Incentive Plan (formerly known as the Immunex Corporation 1999 Stock Option Plan) (the "1999 Plan") was assumed pursuant to the terms of the merger agreement between the Company and Immunex Corporation which was approved by the Company's stockholders in May 2002. The plan was previously approved by Immunex Corporation's shareholders. The 1999 Plan consists of two articles — Article I which governs awards granted prior to July 15, 2002 (the "Restatement Date") and Article II which governs awards granted on or after the Restatement Date. As the terms of options grants made pursuant to the 1999 Plan going forward are governed exclusively by Article II of the plan, the following is a description of the material provisions of Article II of the 1999 Plan. This description is qualified in its entirety by reference to the 1999 Plan itself, which was filed as an exhibit to the Company's Form S-8 dated July 16, 2002. Except as described below, the material provisions of Article II of the 1999 Plan are substantially similar to those of Article II of the 1993 Plan described above (reference to the 1993 Plan are deemed to be replaced with references to the 1999 Plan, as applicable):

- The 1999 Plan will terminate on July 15, 2012. No incentive stock options may be granted after February 22, 2009;
- Subject to adjustments upon certain changes in the common stock, the number of shares authorized for issuance under Article II of the 1999 Plan is 19,267,793;
- As of February 13, 2004, 15,053,613 shares remain available for future grants under Article II of the 1999 Plan and if any Stock Award granted under the 1999 Plan expires or otherwise terminates without having been exercised in full, the common stock not purchased under the rights issued under Article II of the 1999 Plan shall again become available for issuance under the 1999 Plan; and
- Under Article II of the 1999 Plan, no person may receive Stock Awards for more than 649,155 shares of common stock in any calendar year.

Amended and Restated 1997 Special Non-Officer Equity Incentive Plan

The Amended and Restated 1997 Special Non-Officer Equity Incentive Plan (the "1997 Plan") was adopted by the Company on December 8, 1997. This description is qualified in its entirety by reference to the 1997 Plan itself, which was filed as an exhibit to the Company's Form 10-Q for the quarter ended September 30, 2002. Except as described below, the material provisions of the 1997 Plan are substantially similar to those of Article II of the 1993 Plan described above (reference to the 1993 Plan are deemed to be replaced with references to the 1997 Plan, as applicable):

- The 1997 Plan does not have a set termination date;
- Officers who are appointed by the Board are excluded from the 1997 Plan;
- The 1997 Plan does not provide for non-discretionary grants to Directors of the Company;
- Subject to adjustments upon certain changes in the common stock, the number of shares authorized for issuance under the 1997 Plan is 89,000,000;
- As of February 13, 2004, 2,121,655 shares remain available for future grants under the 1997 Plan and if any Stock Award granted under the 1997 Plan expires or otherwise terminates without having been exercised in full, the common stock not purchased under the rights issued under Article II of the 1997 Plan shall again become available for issuance under the 1997 Plan; and
- Under the 1997 Plan, no person may receive Stock Awards for more than 2,000,000 shares of common stock in any calendar year.

The Amgen Limited Sharesave Plan

The Amgen Limited Sharesave Plan (the "Sharesave Plan") was adopted by the Board of Directors of Amgen Limited, the Company's indirectly wholly-owned UK subsidiary, and approved by the Board of Directors of the Company in October 1998. In general, the Sharesave Plan authorizes Amgen Limited to grant options to certain employees of Amgen Limited to buy shares of the Company's common stock during three-year offering periods through savings contributions and guaranteed company bonuses. The principal purposes of the Sharesave Plan are to provide the Company's eligible Amgen Limited employees with benefits comparable to those received by United States employees under the Company's Amended and Restated Employee Stock Purchase Plan through the granting of options. Under the Sharesave Plan, not more than 400,000 shares of common stock are authorized for issuance upon exercise of options subject to adjustment upon certain changes in the Company's common stock. The Sharesave Plan is administered by the Board of Directors of Amgen Limited. Options are generally exercisable during the six months following the three year offering period at an exercise price determined by the Board, which cannot be less than 80% of the market value of the Company's common stock determined in accordance with sections 272 and 273 of the UK Taxation of Chargeable Gains Act of 1992 (the "Act of 1992") and agreed for the purpose of the Sharesave Plan with the Shares Valuation Division (the "Division") of the Inland Revenue for the business day last preceding the date of invitation (the "Exercise Price Determination Process") at the commencement of the offering. Amounts in the Sharesave Plan are paid to the participants to the extent that options are not exercised.

Amgen Limited 2000 UK Company Employee Share Option Plan

The Amgen Limited 2000 UK Company Employee Share Option Plan ("CSOP") was adopted by the Board of Directors of Amgen Limited and approved by the Board of Directors of the Company in June 1999. The CSOP was established to provide stock option grants to employees of Amgen Limited in accordance with certain UK tax laws. The terms of the CSOP are, to the extent permitted under UK laws, consistent with the Company's 1997 Plan, as described above, with the exception of the following variations: (i) options cannot be granted to consultants, (ii) options cannot be transferred, (iii) options outstanding after an employee's death must be exercised within 12 months of the date of such death and (iv) the change in control provision is eliminated. No termination date has been specified for the CSOP. Although 300,000 shares of common stock are authorized for issuance under the CSOP, no shares have been issued under the CSOP.

Common Stock

The following table sets forth certain information regarding the beneficial ownership of the Company's Common Stock as of March 9, 2004, by: (i) each director and nominee; (ii) the Company's Chief Executive Officer and President, and each of its other four most highly compensated executive officers (collectively the "Named Executive Officers") for the year ended December 31, 2003; and (iii) all directors and nominees, Named Executive Officers and executive officers of the Company as a group. To the Company's knowledge, there were no holders beneficially owning more than 5% of the Company's Common Stock as of March 9, 2004.

| <u>Beneficial Owner</u> | <u>Common Stock Beneficially Owned (1) (2)</u> | |
|---|--|-------------------------|
| | <u>Number of Shares</u> | <u>Percent of Total</u> |
| David Baltimore | 127,600 | * |
| Frank J. Biondi, Jr. | 92,000 | * |
| Jerry D. Choate | 144,000 | * |
| Edward V. Fritzky(3) | 1,434,526 | * |
| Frederick W. Gluck(4) | 85,000 | * |
| Frank C. Herringer | 6,365 | * |
| Franklin P. Johnson, Jr.(5) | 1,854,079 | * |
| Steve Lazarus | 266,543 | * |
| Gilbert S. Omenn(6) | 300,038 | * |
| Judith C. Pelham | 100,000 | * |
| J. Paul Reason | 92,050 | * |
| Donald B. Rice | 112,000 | * |
| Leonard D. Schaeffer | — | * |
| Patricia C. Sueltz | 92,000 | * |
| Kevin W. Sharer(7) | 552,511 | * |
| George J. Morrow | 230,000 | * |
| Roger M. Perlmutter | 262,750 | * |
| Dennis M. Fenton(8) | 559,396 | * |
| Richard D. Nanula | 300,000 | * |
| All directors and nominees, Named Executive Officers and executive officers as a group (25 individuals) (3) (4) (5) (6) (7) (8) (9) | 7,263,569 | * |

* Less than 1%

- (1) Information in this table regarding directors and nominees, Named Executive Officers and executive officers is based on information provided by them. Unless otherwise indicated in the footnotes and subject to community property laws where applicable, each of the directors, Named Executive Officers and executive officers has sole voting and/or investment power with respect to such shares, except for Mr. Sharer and Drs. Bonanni and Fenton who have shared voting and/or investment power through their respective trusts.
- (2) Includes shares which the individuals shown have the right to acquire as of March 9, 2004, or within 60 days thereafter, pursuant to outstanding stock options and/or restricted stock grants, as follows: Dr. Baltimore 124,000 shares; Mr. Biondi 92,000 shares; Mr. Choate 140,000 shares; Mr. Fritzky 1,184,000 shares; Mr. Gluck 80,000 shares; Mr. Johnson 135,600 shares; Mr. Lazarus 117,200 shares; Dr. Omenn 135,600 shares; Ms. Pelham 96,000 shares; Adm. Reason 92,000 shares; Dr. Rice 108,000 shares; Ms. Sueltz 92,000 shares; Mr. Sharer 523,354 shares; Mr. Morrow 220,000 shares; Dr. Perlmutter 195,000 shares; Dr. Fenton 425,801 shares; Mr. Nanula 215,000 shares. Such shares are deemed to be

outstanding in calculating the percentage ownership of such individual (and the group), but are not deemed to be outstanding as to any other person.

- (3) Includes 1,056 shares held by Mr. Fritzky's children.
- (4) These shares are held by family trusts.
- (5) Includes 720,800 shares held by Asset Management Partners, a venture capital limited partnership, of which Mr. Johnson is the general partner. As the general partner, Mr. Johnson may be deemed to have voting and investment power as to all of these shares, and therefore may be deemed to be a beneficial owner of such shares. Excludes 848,888 shares held by Mr. Johnson's wife; Mr. Johnson disclaims beneficial ownership of such shares.
- (6) Includes 5,250 shares held by one of Dr. Omenn's children.
- (7) Includes 19,301 shares held by a family trust.
- (8) Includes 133,595 shares held by family trusts.
- (9) Includes 1,100 shares held by Dr. Fabrizio Bonanni's children and 6,901 shares held by a family trust.

Contractual Contingent Payment Rights

In 1993, the Company exercised its option to purchase the Class A and Class B limited partnership interests of Amgen Clinical Partners, L.P. (the "Partnership"), a limited partnership previously formed to develop and commercialize products from certain technologies for human pharmaceutical use in the United States. As a result of the Company exercising such option, each then-holder of a limited partnership interest in the Partnership acquired contractual contingent payment rights based on the number of such holder's interests. The contractual contingent payment rights are not voting securities but entitle the holders thereof to receive quarterly payments, subject to certain adjustments, equal to a stated percentage of the Company's sales of certain products in specified geographic areas. In 2003, holders earned \$166,919 for each whole contractual contingent payment right held. The following table sets forth certain information regarding the ownership of the Company's contractual contingent payment rights as of March 9, 2004, by: (i) each director or nominee; (ii) each of the Named Executive Officers; (iii) all directors and nominees, Named Executive Officers and executive officers as a group; and (iv) holders known by the Company to be beneficial owners of more than 5%:

| <u>Beneficial Owner</u> | <u>Contractual Contingent Payment Rights Beneficially Owned (1)</u> | |
|--|---|-----------------------------|
| | <u>Number of Rights</u> | <u>Percent of Total</u> |
| PaineWebber Development Corp.(2) 1285 Avenue of the Americas, 13th Floor New York, NY 10017 | 88.0 | 10.5 |
| Royalty Pharma Finance Trust c/o RP Management LLC as Administrator 675 Third Avenue, Suite 3000 New York, NY 10019 | 64.7 | 7.7 |
| Frank J. Biondi, Jr. | — | * |
| Jerry D. Choate | — | * |
| Edward V. Fritzky | — | * |
| Frederick W. Gluck | — | * |
| Frank C. Herringer | — | * |
| Franklin P. Johnson, Jr.(3) | 4.0 | * |
| Gilbert S. Omenn | 0.5 | * |
| Judith C. Pelham | — | * |
| J. Paul Reason | — | * |
| Donald B. Rice | — | * |
| Leonard D. Schaeffer | — | * |
| Patricia C. Sultz | — | * |
| Kevin W. Sharer | — | * |
| George J. Morrow | — | * |
| Roger M. Perlmutter | — | * |
| Dennis M. Fenton | — | * |
| Richard D. Nanula | — | * |
| All directors and nominees, Named Executive Officers and executive officers as a group (25 individuals) (3) | 4.5 | * |

* Less than 1%

(1) Information regarding directors and nominees, Named Executive Officers, executive officers and beneficial owners of more than 5% of the Company's contractual contingent payment rights is based on information provided by them. Unless otherwise indicated in the footnotes and subject to community

property laws where applicable, each holder of a contractual contingent payment right(s) has sole investment power with respect to such right(s) beneficially owned. Contractual contingent payment rights have no voting rights.

- (2) PaineWebber Development Corp. disclaims beneficial ownership of such contractual contingent payment rights.
- (3) Includes four rights held by Asset Management Partners, a venture capital limited partnership, of which Mr. Johnson is the general partner. As the general partner, Mr. Johnson may be deemed to have investment power as to all of these rights, and therefore may be deemed to be a beneficial owner of such rights.

Item 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

Loans to Executive Officers

As a result of the Sarbanes-Oxley Act of 2002, the Company no longer makes personal loans to executive officers that are prohibited by such act. Prior to the Sarbanes-Oxley Act, the Company had made personal loans to the executive officers of the Company listed below, generally in connection with their relocation closer to the Company. The annual interest rate on the loans to each officer, except the loan to Mr. Nanula, was 3.0% during the year ended December 31, 2003 and will be 3.0% for the year ending December 31, 2004. These interest rates are established and adjusted annually based on the average introductory rates on adjustable loans offered by California banks and savings and loans. The loan to Mr. Nanula is fixed at 5.0% for the term of the loan.

| <u>Name</u> | <u>Date of Loan</u> | <u>Original Amount of Loan (\$)</u> | <u>Largest Aggregate Indebtedness Since January 1, 2003 (\$)</u> | <u>Aggregate Outstanding Indebtedness at March 1, 2004 (\$)</u> |
|---------------------------|---------------------|---|--|---|
| Fabrizio Bonanni(1) | August 1999 | 250,000 | 100,000 | 50,000 |
| Fabrizio Bonanni | October 1999 | 250,000 | 250,000 | 250,000 |
| Hassan Dayem | July 2002 | 500,000 | 500,000 | 500,000 |
| Brian M. McNamee | May 2001 | 500,000 | 500,000 | 500,000 |
| Joseph P. Miletich | October 2002(2) | 824,918 | 824,918 | 824,918 |
| George J. Morrow | March 2001 | 1,000,000 | 1,000,000 | 750,000 |
| Richard D. Nanula | June 2001 | 3,000,000 | 3,175,000 | 3,100,000 |
| Roger M. Perlmutter | June 2001 | 1,000,000 | 1,000,000 | 1,000,000 |
| Beth C. Seidenberg | March 2002 | 1,000,000 | 1,000,000 | 1,000,000 |

- (1) The Company will forgive 20% of the loan principal on each anniversary of Dr. Bonanni's employment until no amount remains outstanding under the loan; interest payments will be reduced correspondingly. Dr. Bonanni commenced employment with the Company in April 1999.
- (2) In March 2002 in connection with his employment by the Company, the Company entered into a letter agreement with Dr. Miletich that required the Company to make a five-year adjustable rate loan for Dr. Miletich's anticipated purchase of a new primary residence. The Company funded the loan in accordance with its obligations under the letter agreement in October 2002.

Philanthropy

In 2000, the Company established a \$2 million endowed professorship at the California Institute of Technology ("Cal Tech") in honor of Gordon Binder, the Company's former Chairman and Chief Executive Officer. As of December 31, 2003, the Company has paid \$1,500,000 under this endowment. Dr. Baltimore, a member of the Board since June 1999, has been the President of Cal Tech since December 1996.

The Amgen Foundation (the "Foundation") supports causes dedicated to enriching the quality of life in the community and makes contributions to regional and national nonprofit organizations that complement Amgen's dedication to significantly improving people's lives. In furtherance of these efforts, during fiscal year 2003, the Foundation made a charitable grant of \$500,000 to The UCSB Foundation, on whose Board of Trustees Mr. Gluck, a member of the Board, serves; a charitable grant of \$1,035,892 to the California Science Center, on whose Board of Directors Dr. Fabrizio Bonanni, Senior Vice President, Manufacturing, serves; and a charitable grant of \$250,000 to the Children's Hospital of Los Angeles, on whose Board of Trustees Dr. Joseph P. Miletich, Senior Vice President, Research and Preclinical Development, serves.

Other Relationships

Amy Choate and Charles Lear, daughter and son-in-law, respectively, of Mr. Choate, a member of the Board of Directors, are employed by the Company as a human resources manager and as a manager of information systems communications, respectively. In 2003, Ms. Choate and Mr. Lear were paid \$124,561 and \$109,771, respectively, in salary and bonus. In 2003, Ms. Choate and Mr. Lear also participated in the Company's periodic stock option program.

On March 2, 2001, the Company signed a letter agreement with Dr. Joan Kreiss, the spouse of Dr. Perlmutter, Executive Vice President, Research and Development, regarding possible funding of research grants for certain scientific work conducted by Dr. Kreiss. Under the terms of the letter agreement, if Dr. Kreiss relocates to Southern California, the Company will work with Dr. Kreiss and any new university with which she affiliates to try to obtain fellowships or grants to replace those that Dr. Kreiss is unable to transfer, if any. In addition, if replacement fellowships or grants cannot be obtained from other sources, the Company, as part of its general scientific research mission or through its charitable contribution programs, will work with Dr. Kreiss and the new university with which she affiliates to fund any deficits or grants which are attributable to fellowships or grants that she is not able to transfer, up to an amount not to exceed \$1,250,000 per year for a period of five years from the date that Dr. Kreiss assumes a new position in Southern California. The Company has not funded any amounts pursuant to this agreement.

Item 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

Independent Auditors

The following summarizes the fees paid to Ernst & Young LLP ("Ernst & Young") for the years ended December 31, 2003 and 2002:

| | <u>2003</u> | <u>2002</u> |
|---------------------|--------------------|--------------------|
| Audit | \$2,215,000 | \$2,662,000 |
| Audit-Related | 615,000 | 176,000 |
| Tax | 1,760,000 | 1,288,000 |
| All Other | <u>15,000</u> | <u>13,000</u> |
| Total Fees | <u>\$4,605,000</u> | <u>\$4,139,000</u> |

Audit-Related fees are primarily attributable to audits of affiliated companies and of the Company's retirement plans. The 2003 Audit-Related fees also include amounts for audits of third party royalties owed to the Company. Tax fees are primarily attributable to various corporate tax planning activities and expatriate tax compliance. All Other fees are attributable to the Company's subscription to an Ernst & Young online service used for accounting research purposes. Ernst & Young did not perform any professional services with respect to information systems design and implementation for the years ended December 31, 2003 and 2002. The Audit Committee has considered whether the Audit-Related, Tax and All Other services provided by Ernst & Young are compatible with maintaining that firm's independence.

From and after the effective date of the SEC rule requiring Audit Committee pre-approval of all audit and permissible non-audit services provided by independent auditors, the Audit Committee has pre-approved all audit and permissible non-audit services provided by Ernst & Young.

PART IV

Item 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K

(a)1. Index to Financial Statements

The following Financial Statements are included herein:

| | <u>Page Number</u> |
|--|------------------------|
| Report of Ernst & Young LLP, Independent Auditors | F-1 |
| Consolidated Statements of Operations for each of the three years in the period ended December 31, 2003 | F-2 |
| Consolidated Balance Sheets at December 31, 2003 and 2002 | F-3 |
| Consolidated Statements of Stockholders' Equity for each of the three years in the period ended December 31, 2003 | F-4 |
| Consolidated Statements of Cash Flows for each of the three years in the period ended December 31, 2003 | F-5 |
| Notes to Consolidated Financial Statements | F-6 - F-30 |

(a)2. Index to Financial Statement Schedules

The following Schedule is filed as part of this Form 10-K Annual Report:

| | <u>Page Number</u> |
|------------------------------|------------------------|
| II. Valuation Accounts | F-31 |

All other schedules are omitted because they are not applicable, or not required, or because the required information is included in the consolidated statements or notes thereto.

(a)3. Exhibits

| <u>Exhibit No.</u> | <u>Description</u> |
|--------------------|---|
| 2.1 | Amended and Restated Agreement and Plan of Merger, dated as of December 16, 2001, by and among Amgen Inc., AMS Acquisition Inc., and Immunex Corporation.(28) |
| 2.2 | First Amendment to Amended and Restated Agreement and Plan of Merger, dated as of July 15, 2002(30) |
| 3.1 | Restated Certificate of Incorporation as amended.(9) |
| 3.2 | Amended and Restated Bylaws of Amgen Inc. (as amended and restated May 14, 2003).(40) |
| 3.3 | Certificate of Amendment of Restated Certificate of Incorporation.(17) |
| 3.4 | Certificate of Designations of Series A Junior Participating Preferred Stock.(20) |
| 4.1 | Indenture dated January 1, 1992 between the Company and Citibank N.A., as trustee.(3) |
| 4.2 | First Supplement to Indenture, dated February 26, 1997 between the Company and Citibank N.A., as trustee.(6) |
| 4.3 | Officer's Certificate pursuant to Sections 2.1 and 2.3 of the Indenture, as supplemented, establishing a series of securities "8 ¹ / ₈ % Debentures due April 1, 2097."(8) |
| 4.4 | 8 ¹ / ₈ % Debentures due April 1, 2097.(8) |
| 4.5 | Form of stock certificate for the common stock, par value \$.0001 of the Company.(9) |
| 4.6 | Officer's Certificate pursuant to Sections 2.1 and 2.3 of the Indenture, dated as of January 1, 1992, as supplemented by the First supplemental Indenture, dated as of February 26, 1997, each between the Company and Citibank, N.A., as Trustee, establishing a series of securities entitled "6.50% Notes Due December 1, 2007".(11) |
| 4.7 | 6.50% Notes Due December 1, 2007 described in Exhibit 4.6.(11) |

| <u>Exhibit No.</u> | <u>Description</u> |
|--------------------|---|
| 4.8 | Corporate Commercial Paper — Master Note between and among Amgen Inc., as Issuer, Cede & Co., as nominee of The Depository Trust Company and Citibank, N.A. as Paying Agent.(12) |
| 4.9 | Shareholders' Rights Agreement dated as of December 16, 2001 by and among Amgen Inc., Wyeth (formerly American Home Products Corporation), MDP Holdings, Inc., and Lederle Parenterals, Inc.(25) |
| 4.10 | Indenture, dated as of March 1, 2002, between Amgen Inc. and LaSalle Bank National Association.(27) |
| 4.11 | Form of Liquid Yield Option™ Note due 2032.(27) |
| 4.12 | Registration Rights Agreement, dated as of March 1, 2002, between Amgen Inc. and Merrill Lynch, Pierce, Fenner & Smith Incorporated.(27) |
| 10.1† | Company's Amended and Restated 1991 Equity Incentive Plan, effective March 2003.(39) |
| 10.2† | Company's Amended and Restated 1997 Equity Incentive Plan, effective July 15, 2002.(40) |
| 10.3 | Shareholder's Agreement of Kirin-Amgen, Inc., dated May 11, 1984, between the Company and Kirin Brewery Company, Limited.(20) |
| 10.4 | Amendment Nos. 1, 2, and 3, dated March 19, 1985, July 29, 1985 and December 19, 1985, respectively, to the Shareholder's Agreement of Kirin-Amgen, Inc., dated May 11, 1984.(17) |
| 10.5 | Product License Agreement, dated September 30, 1985, and Technology License Agreement, dated, September 30, 1985 between the Company and Ortho Pharmaceutical Corporation.(17) |
| 10.6 | Product License Agreement, dated September 30, 1985, and Technology License Agreement, dated September 30, 1985 between Kirin-Amgen, Inc. and Ortho Pharmaceutical Corporation.(17) |
| 10.7† | Company's Amended and Restated Employee Stock Purchase Plan.(17) |
| 10.8 | Research, Development Technology Disclosure and License Agreement PPO, dated January 20, 1986, by and between the Company and Kirin Brewery Co., Ltd.(1) |
| 10.9 | Amendment Nos. 4 and 5, dated October 16, 1986 (effective July 1, 1986) and December 6, 1986 (effective July 1, 1986), respectively, to the Shareholders Agreement of Kirin-Amgen, Inc. dated May 11, 1984.(20) |
| 10.10 | Assignment and License Agreement, dated October 16, 1986, between the Company and Kirin-Amgen, Inc.(20) |
| 10.11 | G-CSF European License Agreement, dated December 30, 1986, between Kirin-Amgen, Inc. and the Company.(20) |
| 10.12†* | Company's Retirement and Savings Plan (as amended and restated effective January 1, 2003). |
| 10.13† | Company's Amended and Restated 1988 Stock Option Plan.(5) |
| 10.14†* | First Amendment to the Amgen Nonqualified Deferred Compensation Plan. |
| 10.15 | Amendment, dated June 30, 1988, to Research, Development, Technology Disclosure and License Agreement: GM-CSF dated March 31, 1987, between Kirin Brewery Company, Limited and the Company.(2) |
| 10.16 | ENBREL® Supply Agreement, dated April 12, 2002, between Immunex Corporation and Genentech, Inc. (with certain confidential information deleted therefrom).(31) |
| 10.17 | Partnership Purchase Agreement, dated March 12, 1993, between the Company, Amgen Clinical Partners, L.P., Amgen Development Corporation, the Class A limited partners and the Class B limited partner.(4) |
| 10.18† | Amgen Inc. Supplemental Retirement Plan (As Amended and Restated Effective November 1, 1999).(16) |
| 10.19† | First Amendment to Amgen Inc. Change of Control Severance Plan.(17) |
| 10.20† | Amended and Restated Amgen Performance Based Management Incentive Plan.(15) |

| <u>Exhibit No.</u> | <u>Description</u> |
|--------------------|--|
| 10.21 | Credit Agreement, dated as of May 28, 1998, among Amgen Inc., the Borrowing Subsidiaries named therein, the Banks named therein, Citibank, N.A., as Issuing Bank, and Citicorp USA, Inc., as Administrative Agent.(13) |
| 10.22 | G-CSF United States License Agreement dated June 1, 1987 (effective July 1, 1986) between Kirin-Amgen, Inc. and the Company.(20) |
| 10.23 | Amendment No. 1 dated October 20, 1988 to Kirin-Amgen, Inc./Amgen G-CSF United States License Agreement dated June 1, 1987 (effective July 1, 1986).(20) |
| 10.24 | Amendment No. 2 dated October 17, 1991 (effective November 13, 1990) to Kirin-Amgen, Inc./Amgen G-CSF United States License Agreement dated June 1, 1987 (effective July 1, 1986).(20) |
| 10.25 | Amendment No. 10 dated March 1, 1996 to the Shareholders' Agreement of Kirin-Amgen, Inc. dated May 11, 1984.(20) |
| 10.26† | Amgen Inc. Change of Control Severance Plan effective as of October 20, 1998.(14) |
| 10.27 | Preferred Share Rights Agreement, dated as of December 12, 2000, between Amgen Inc. and American Stock Transfer and Trust Company, as Rights Agent.(19) |
| 10.28† | First Amendment, effective January 1, 1998, to the Company's Amended and Restated Employee Stock Purchase Plan.(10) |
| 10.29 | Amendment No. 11 dated March 20, 2000 to the Shareholders' Agreement of Kirin-Amgen, Inc. dated May 11, 1984.(20) |
| 10.30† | Agreement between Amgen Inc. and Dr. Fabrizio Bonanni, dated March 3, 1999.(16) |
| 10.31 | Amendment No. 1 dated June 1, 1987 to Kirin-Amgen, Inc./Amgen G-CSF European License Agreement dated December 30, 1986.(20) |
| 10.32 | Amendment No. 2 dated March 15, 1988 to Kirin-Amgen, Inc./Amgen G-CSF European License Agreement dated December 30, 1986.(20) |
| 10.33 | Amendment No. 3 dated October 20, 1988 to Kirin-Amgen, Inc./Amgen G-CSF European License Agreement dated December 30, 1986.(20) |
| 10.34 | Amendment No. 4 dated December 29, 1989 to Kirin-Amgen, Inc./Amgen G-CSF European License Agreement dated December 30, 1986.(20) |
| 10.35† | Company's Amended and Restated 1987 Directors' Stock Option Plan.(7) |
| 10.36† | Amgen Inc. Amended and Restated 1993 Equity Incentive Plan (formerly known as the Immunex Corporation 1993 Stock Option Plan).(39) |
| 10.37† | Amgen Inc. Executive Incentive Plan.(28) |
| 10.38† | Promissory Note of Dr. Fabrizio Bonanni, dated August 7, 1999.(16) |
| 10.39† | Promissory Note of Dr. Fabrizio Bonanni, dated October 29, 1999.(16) |
| 10.40† | 2002 Special Severance Pay Plan for Amgen Employees.(35) |
| 10.41† | Agreement between Amgen Inc. and Mr. Gordon M. Binder, dated May 10, 2000.(17) |
| 10.42 | Amendment No. 6 dated May 11, 1984 to the Shareholders' Agreement of Kirin-Amgen, Inc. dated May 11, 1984.(20) |
| 10.43 | Amendment No. 7 dated July 17, 1987 (effective April 1, 1987) to the Shareholders' Agreement of Kirin-Amgen, Inc. dated May 11, 1984.(20) |
| 10.44 | Amendment No. 8 dated May 28, 1993 (effective November 13, 1990) to the Shareholders' Agreement of Kirin-Amgen, Inc. dated May 11, 1984.(20) |
| 10.45 | Amendment No. 9 dated December 9, 1994 (effective June 14, 1994) to the Shareholders' Agreement of Kirin-Amgen, Inc. dated May 11, 1984.(20) |
| 10.46† | Agreement between Amgen Inc. and Mr. George J. Morrow, dated March 3, 2001.(21) |
| 10.47† | Promissory Note of Mr. George J. Morrow, dated March 11, 2001.(21) |
| 10.48† | Agreement between Amgen Inc. and Dr. Roger M. Perlmutter, M.D., Ph.D., dated March 5, 2001.(21) |

| <u>Exhibit No.</u> | <u>Description</u> |
|--------------------|---|
| 10.49† | Agreement between Amgen Inc. and Mr. Brian McNamee, dated May 5, 2001.(22) |
| 10.50† | Agreement between Amgen Inc. and Mr. Richard Nanula, dated May 15, 2001.(22) |
| 10.51† | Promissory Note of Mr. Richard Nanula, dated June 27, 2001.(22) |
| 10.52† | Promissory Note of Dr. Roger M. Perlmutter, dated June 29, 2001.(22) |
| 10.53* | Amendment No. 1 to ENBREL® Supply Agreement, effective as of September 20, 2002 (with certain confidential information deleted therefrom). |
| 10.54† | Second Amendment to the Amgen Inc. Change of Control Severance Plan.(23) |
| 10.55† | First Amendment to the Amgen Supplemental Retirement Plan as amended and restated effective November 1, 1999.(23) |
| 10.56† | Agreement between Amgen Inc. and Dr. George Morstyn, dated July 19, 2001.(23) |
| 10.57† | Promissory Note of Mr. Brian McNamee, dated May 30, 2001.(23) |
| 10.58† | Restricted Stock Purchase Agreement between Amgen Inc. and Mr. Richard Nanula, dated May 16, 2001.(23) |
| 10.59† | Restricted Stock Purchase Agreement between Amgen Inc. and Dr. Roger M. Perlmutter, dated January 8, 2001.(23) |
| 10.60† | Agreement between Amgen Inc. and Dr. Beth C. Seidenberg, dated December 21, 2001.(26) |
| 10.61† | Amendment to Agreement between Amgen Inc. and Dr. Beth C. Seidenberg, dated December 21, 2001.(26) |
| 10.62† | Second Amendment to the Amgen Supplemental Retirement Plan (As Amended and Restated Effective November 1, 1999), effective January 1, 2002.(26) |
| 10.63* | Amendment No. 2 to ENBREL® Supply Agreement, effective as of July 16, 2002. |
| 10.64† | Amgen Inc. Executive Nonqualified Retirement Plan, effective January 1, 2001.(26) |
| 10.65† | Nonqualified Deferred Compensation Plan, effective January 1, 2002.(26) |
| 10.66 | Shareholder voting agreement dated as of December 16, 2001 by and among Amgen Inc., Wyeth (formerly American Home Products Corporation), MDP Holdings, Inc., and Lederle Parenterals, Inc.(24) |
| 10.67† | Agreement between Amgen Inc. and Dr. Joseph Miletich, dated March 22, 2002.(29) |
| 10.68† | Restricted Stock Purchase Agreement between Amgen Inc. and Dr. Joseph Miletich, dated April 1, 2002.(29) |
| 10.69 | Amended and Restated Promotion Agreement by and between Immunex Corporation, Wyeth (formerly American Home Products Corporation) and Amgen Inc. dated December 16, 2001 (with certain confidential information deleted therefrom).(28) |
| 10.70 | Agreement Regarding Governance and Commercial Matters by and among Wyeth (formerly American Home Products Corporation), American Cyanamid Company and Amgen Inc. dated December 16, 2001 (with certain confidential information deleted therefrom).(28) |
| 10.71† | Amgen Inc. Amended and Restated 1999 Equity Incentive Plan (formerly known as the Immunex Corporation 1999 Stock Option Plan).(32) |
| 10.72† | Amgen Inc. Amended and Restated 1999 Stock Purchase Plan (formerly known as the Immunex Corporation 1999 Stock Purchase Plan).(32) |
| 10.73† | Immunex Corporation Stock Option Plan for Nonemployee Directors, as amended.(32) |
| 10.74† | Amgen Inc. Profit Sharing 401(k) Plan and Trust (formerly know as the Immunex Corporation Profit Sharing 401(k) Plan and Trust).(32) |
| 10.75 | ENBREL® Supply Agreement among Immunex Corporation, American Home Products Corporation and Boehringer Ingelheim Pharma KG, dated as of November 5, 1998 (with certain confidential information deleted therefrom).(33) |
| 10.76 | Amendment No. 1 to the ENBREL® Supply Agreement among Immunex Corporation, American Home Products Corporation and Boehringer Ingelheim Pharma KG, dated June 27, 2000 (with certain confidential information deleted therefrom).(34) |

| <u>Exhibit No.</u> | <u>Description</u> |
|--------------------|--|
| 10.77 | Amendment No. 2 to the ENBREL® Supply Agreement among Immunex Corporation, American Home Products Corporation and Boehringer Ingelheim Pharma KG, dated June 3, 2002 (with certain confidential information deleted therefrom).(35) |
| 10.78 | Asset Purchase Agreement, dated May 2, 2002, by and between Immunex Corporation and Schering Aktiengesellschaft (with certain confidential information deleted therefrom).(35) |
| 10.79 | Amendment No. 1 to the Asset Purchase Agreement dated as of September 25, 2002, by and between Immunex Corporation and Schering Aktiengesellschaft.(35) |
| 10.80 | Amendment No. 2 to the Asset Purchase Agreement dated as of July 17, 2002, by and between Immunex Corporation and Schering Aktiengesellschaft.(35) |
| 10.81† | Promissory Note of Ms. Beth Seidenberg, dated March 20, 2002.(35) |
| 10.82† | Agreement between Amgen Inc. and Edward Fritzky, dated July 15, 2002.(35) |
| 10.83† | Restricted Stock Purchase Agreement between Amgen Inc. and Edward Fritzky, dated July 15, 2002.(35) |
| 10.84† | Stock Option Agreement between Amgen Inc. and Edward Fritzky, dated July 15, 2002.(35) |
| 10.85† | Agreement between Amgen Inc. and Dr. Douglas Williams, dated July 15, 2002.(35) |
| 10.86† | Promissory Note of Dr. Hassan Dayem, dated July 10, 2002.(35) |
| 10.87 | Amendment No. 3 to the ENBREL® Supply Agreement among Immunex Corporation, American Home Products Corporation and Boehringer Ingelheim Pharma KG, dated December 18, 2002 (with certain confidential information deleted therefrom).(38) |
| 10.88† | Amgen Limited Sharesave Plan.(37) |
| 10.89† | Amgen Limited 2000 UK Company Employee Share Option Plan.(38) |
| 10.90† | Restricted Stock Purchase Agreement between Amgen Inc. and Dr. Beth C. Seidenberg, dated January 14, 2002 and First Amendment thereto dated September 20, 2002.(38) |
| 10.91† | Restricted Stock Purchase Agreement between Amgen Inc. and Brian M. McNamee, dated March 3, 2003.(40) |
| 10.92* | Amendment No. 3 to ENBREL® Supply Agreement, effective as of March 26, 2003 (with certain confidential information deleted therefrom). |
| 10.93* | Amendment No. 4 to ENBREL® Supply Agreement, effective as of October 31, 2003 (with certain confidential information deleted therefrom). |
| 10.94* | Description of Amendment No. 1 to Amended and Restated Promotion Agreement, effective as of July 8, 2003 (with certain confidential information deleted therefrom). |
| 10.95†* | Amended and Restated Agreement between Amgen Inc. and David J. Scott, dated February 16, 2004. |
| 10.96†* | Amgen Inc. Director Equity Incentive Program, effective as of December 9, 2003. |
| 10.97†* | Form of Restricted Stock Unit Agreement. |
| 10.98†* | Amgen Inc. Performance Award Program, effective as of December 9, 2003. |
| 10.99†* | Form of Performance Unit Agreement. |
| 21* | Subsidiaries of the Company. |
| 23 | Consent of Ernst & Young LLP, Independent Auditors. The consent set forth on page 94 is incorporated herein by reference. |
| 24 | Power of Attorney. The Power of Attorney set forth on page 93 is incorporated herein by reference. |
| 31* | Rule 13a-14(a) Certifications. |
| 32** | Section 1350 Certifications. |

(* = filed herewith)

(** = furnished herewith and not "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended)

(† = management contract or compensatory plan or arrangement.)

- (1) Filed as an exhibit to Amendment No. 1 to Form S-1 Registration Statement (Registration No. 33-3069) on March 11, 1986 and incorporated herein by reference.
- (2) Filed as an exhibit to Form 8 amending the Quarterly Report on Form 10-Q for the quarter ended June 30, 1988 on August 25, 1988 and incorporated herein by reference.
- (3) Filed as an exhibit to Form S-3 Registration Statement dated December 19, 1991 and incorporated herein by reference.
- (4) Filed as an exhibit to the Form 8-A dated March 31, 1993 and incorporated herein by reference.
- (5) Filed as an exhibit to the Form 10-Q for the quarter ended September 30, 1996 on November 5, 1996 and incorporated herein by reference.
- (6) Filed as an exhibit to the Form 8-K Current Report dated March 14, 1997 on March 14, 1997 and incorporated herein by reference.
- (7) Filed as an exhibit to the Annual Report on Form 10-K for the year ended December 31, 1996 on March 24, 1997 and incorporated herein by reference.
- (8) Filed as an exhibit to the Form 8-K Current Report dated April 8, 1997 on April 8, 1997 and incorporated herein by reference.
- (9) Filed as an exhibit to the Form 10-Q for the quarter ended March 31, 1997 on May 13, 1997 and incorporated herein by reference.
- (10) Filed as an exhibit to the Form 10-Q for the quarter ended June 30, 1997 on August 12, 1997 and incorporated herein by reference.
- (11) Filed as an exhibit to the Form 8-K Current Report dated and filed on December 5, 1997 and incorporated herein by reference.
- (12) Filed as an exhibit to the Form 10-Q for the quarter ended March 31, 1998 on May 13, 1998 and incorporated herein by reference.
- (13) Filed as an exhibit to the Form 10-Q for the quarter ended June 30, 1998 on August 14, 1998 and incorporated herein by reference.
- (14) Filed as an exhibit to the Annual Report on Form 10-K for the year ended December 31, 1998 on March 16, 1999 and incorporated herein by reference.
- (15) Filed as an exhibit to the Form 10-Q for the quarter ended June 30, 1999 on August 3, 1999 and incorporated herein by reference.
- (16) Filed as an exhibit to the Annual Report on Form 10-K for the year ended December 31, 1999 on March 7, 2000 and incorporated herein by reference.
- (17) Filed as an exhibit to the Form 10-Q for the quarter ended June 30, 2000 on August 1, 2000 and incorporated herein by reference.
- (18) Filed as an exhibit to the Form 10-Q for the quarter ended September 30, 2000 on November 14, 2000 and incorporated herein by reference.
- (19) Filed as an exhibit to the Form 8-K Current Report dated December 13, 2000 on December 18, 2000 and incorporated herein by reference.
- (20) Filed as an exhibit to the Annual Report on Form 10-K for the year ended December 31, 2000 on March 7, 2001 and incorporated herein by reference.
- (21) Filed as an exhibit to the Form 10-Q for the quarter ended March 31, 2001 on May 14, 2001 and incorporated herein by reference.
- (22) Filed as an exhibit to the Form 10-Q for the quarter ended June 30, 2001 on July 27, 2001 and incorporated herein by reference.
- (23) Filed as an exhibit to the Form 10-Q for the quarter ended September 30, 2001 on October 26, 2001 and incorporated herein by reference.

- (24) Filed as an exhibit to the Form 8-K Current Report dated December 16, 2001 on December 17, 2001 and incorporated herein by reference.
- (25) Filed as an exhibit to the Form S-4 Registration Statement dated January 31, 2002 and incorporated herein by reference.
- (26) Filed as an exhibit to the Annual Report on Form 10-K for the year ended December 31, 2001 on February 26, 2002 and incorporated herein by reference.
- (27) Filed as an exhibit to the Form 8-K Current Report dated February 21, 2002 on March 1, 2002 and incorporated herein by reference.
- (28) Filed as an exhibit to Amendment No. 1 to the Form S-4 Registration Statement dated March 22, 2002 and incorporated herein by reference.
- (29) Filed as an exhibit to the Form 10-Q for the quarter ended March 31, 2002 on April 29, 2002 and incorporated herein by reference.
- (30) Filed as an exhibit to the Post-Effective Amendment No. 1 to the Form S-4 Registration Statement dated July 15, 2002 and incorporated herein by reference.
- (31) Filed as an exhibit to Form 8-K Current Report of Immunex Corporation dated April 12, 2002 on May 7, 2002 and incorporated herein by reference.
- (32) Filed as an exhibit to the Form S-8 dated July 16, 2002 and incorporated herein by reference.
- (33) Filed as an exhibit to the Annual Report on Form 10-K of Immunex Corporation for the year ended December 31, 1998.
- (34) Filed as an exhibit to the Form 10-Q of Immunex Corporation for the quarter ended June 30, 2000.
- (35) Filed as an exhibit to the Form 10-Q for the quarter ended June 30, 2002 on August 13, 2002 and incorporated herein by reference.
- (36) Filed as an exhibit to the Form 10-Q for the quarter ended September 30, 2002 on November 5, 2002 and incorporated herein by reference.
- (37) Filed as an exhibit to the Form S-8 dated March 17, 1999 and incorporated herein by reference.
- (38) Filed as an exhibit to the Form 10-K for the year ended December 31, 2002 on March 10, 2003 and incorporated herein by reference.
- (39) Filed as an exhibit to the Form 10-Q for the quarter ended March 31, 2003 on May 2, 2003 and incorporated herein by reference.
- (40) Filed as an exhibit to the Form 10-Q for the quarter ended June 30, 2003 on July 30, 2003 and incorporated herein by reference.

(b) Reports on Form 8-K

The Company furnished, but did not file, one Current Report on Form 8-K during the three months ended December 31, 2003. The report dated October 27, 2003 contained the Company's press release announcing its earnings for the three months ended September 30, 2003.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Annual Report to be signed on its behalf by the undersigned, thereunto duly authorized.

AMGEN INC.
(Registrant)

Date: 3/11/04

By: /s/ RICHARD D. NANULA

Richard D. Nanula
*Executive Vice President, Finance,
Strategy and Communications,
and Chief Financial Officer*

POWER OF ATTORNEY

KNOW ALL MEN AND WOMEN BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Richard D. Nanula and Barry D. Schehr, or either of them, his or her attorney-in-fact, each with the power of substitution, for him or her in any and all capacities, to sign any amendments to this Report, and to file the same, with exhibits thereto and other documents in connection therewith, with the Securities and Exchange Commission, hereby ratifying and confirming all that each of said attorneys-in-fact, or his or her substitute or substitutes, may do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated:

| <u>Signature</u> | <u>Title</u> | <u>Date</u> |
|---|--|-------------|
| <u>/s/ KEVIN W. SHARER</u> Kevin W. Sharer | Chairman of the Board, Chief Executive Officer and President, and Director (Principal Executive Officer) | 3/11/04 |
| <u>/s/ RICHARD D. NANULA</u> Richard D. Nanula | Executive Vice President, Finance, Strategy and Communications, and Chief Financial Officer | 3/11/04 |
| <u>/s/ BARRY D. SCHEHR</u> Barry D. Schehr | Senior Director Finance and Chief Accounting Officer | 3/11/04 |
| <u>/s/ DAVID BALTIMORE</u> David Baltimore | Director | 3/11/04 |
| <u>/s/ FRANK J. BIONDI, JR.</u> Frank J. Biondi, Jr. | Director | 3/11/04 |
| <u>/s/ JERRY D. CHOATE</u> Jerry D. Choate | Director | 3/11/04 |
| <u>/s/ EDWARD V. FRITZKY</u> Edward V. Fritzky | Director | 3/11/04 |
| <u>/s/ FREDERICK W. GLUCK</u> Frederick W. Gluck | Director | 3/11/04 |
| <u>/s/ FRANKLIN P. JOHNSON, JR.</u> Franklin P. Johnson, Jr. | Director | 3/11/04 |
| <u>/s/ STEVEN LAZARUS</u> Steven Lazarus | Director | 3/11/04 |
| <u>/s/ GILBERT S. OMENN</u> Gilbert S. Omenn | Director | 3/11/04 |
| <u>/s/ JUDITH C. PELHAM</u> Judith C. Pelham | Director | 3/11/04 |
| <u>/s/ J. PAUL REASON</u> J. Paul Reason | Director | 3/11/04 |

| <u>Signature</u> | <u>Title</u> | <u>Date</u> |
|--|--------------|-------------|
| <u>/s/ DONALD B. RICE</u> Donald B. Rice | Director | 3/11/04 |
| <u>/s/ PATRICIA C. SUELTZ</u> Patricia C. Sultz | Director | 3/11/04 |
| <u>Leonard D. Schaeffer</u> | Director | |

CONSENT OF ERNST & YOUNG LLP, INDEPENDENT AUDITORS

We consent to the incorporation by reference in the Registration Statement (Form S-8 No. 33-5111) pertaining to the 1984 Stock Option Plan, 1981 Incentive Stock Option Plan and Nonqualified Stock Option Plan of Amgen Inc., in the Registration Statement (Form S-8 No. 33-24013) pertaining to the Amended and Restated 1988 Stock Option Plan of Amgen Inc., in the Registration Statement (Form S-8 No. 33-39183) pertaining to the Amended and Restated Employee Stock Purchase Plan, in the Registration Statement (Form S-8 No. 33-39104) pertaining to the Amended and Restated Amgen Retirement and Savings Plan, in the Registration Statements (Form S-3/S-8 No. 33-29791 and Form S-8 No. 33-42501) pertaining to the Amended and Restated 1987 Directors' Stock Option Plan, in the Registration Statement (Form S-8 No. 33-42072) pertaining to the Amgen Inc. Amended and Restated 1991 Equity Incentive Plan, in the Registration Statement (Form S-8 No. 33-47605) pertaining to the Retirement and Savings Plan for Amgen Puerto Rico, Inc., in the Registration Statement (Form S-8 No. 333-44727) pertaining to the Amgen Inc. 1997 Special Non-Officer Equity Incentive Plan, in the Registration Statement (Form S-3 No. 333-19931) of Amgen Inc., in the Registration Statement (Form S-3 No. 333-40405) of Amgen Inc., in the Registration Statement (Form S-8 No. 333-62735) pertaining to the Amgen Inc. Amended and Restated 1997 Special Non-Officer Equity Incentive Plan, in the Registration Statement (Form S-3 No. 333-53929) pertaining to the Amgen Inc. 1997 Special Non-Officer Equity Incentive Plan, the Amgen Inc. Amended and Restated 1991 Equity Incentive Plan, the Amended and Restated 1988 Stock Option Plan of Amgen Inc. and the Amended and Restated 1987 Directors' Stock Option Plan, in the Registration Statement (Form S-8 No. 333-74585) pertaining to the Amgen Limited Sharesave Plan, in the Registration Statement (Form S-8 No. 333-81284) pertaining to the Amgen Nonqualified Deferred Compensation Plan, in the Registration Statement (Form S-8 No. 333-56672) pertaining to the Amended and Restated 1997 Special Non-Officer Equity Incentive Plan, in the Registration Statement (Form S-3 No. 333-56664 and Amendment No. 1 thereto) pertaining to the Amgen Inc. 1997 Special Non-Officer Equity Incentive Plan, the Amgen Inc. Amended and Restated 1991 Equity Incentive Plan, the Amended and Restated 1988 Stock Option Plan of Amgen Inc., and the Amended and Restated 1987 Directors' Stock Option Plan, in the Registration Statement (Form S-8 No. 333-83824) pertaining to the Amgen Inc. Amended and Restated 1997 Special Non-Officer Equity Incentive Plan, in the Registration Statement (Form S-3 No. 333-88834) pertaining to Amgen Inc.'s Liquid Yield OptionTM Notes, in the Registration Statement (Form S-3 No. 333-92450 and Amendment No. 1 thereto) pertaining to Amgen Inc.'s Common Stock, in the Registration Statement (Form S-8 No. 333-92424 and Amendment No. 1 thereto) pertaining to the Amgen Inc. Amended and Restated 1993 Equity Incentive Plan (formerly known as the Immunex Corporation 1993 Stock Option Plan), the Amgen Inc. Amended and Restated 1999 Equity Incentive Plan (formerly known as the Immunex Corporation 1999 Stock Option Plan), the Amgen Inc. Amended and Restated 1999 Employee Stock Purchase Plan (formerly known as the Immunex Corporation 1999 Employee Stock Purchase Plan), the Immunex Corporation Stock Option Plan for Nonemployee Directors, and the Amgen Inc. Profit Sharing 401(k) Plan and Trust (formerly known as the Immunex Corporation Profit Sharing 401(k) Plan and Trust), and in the Registration Statement (Form S-3 No. 333-107639 and Amendment 1 thereto) relating to debt securities, common stock and associated preferred share repurchase rights, preferred stock, warrants to purchase debt securities, common stock or preferred stock, securities purchase contracts, securities purchase units and depositary shares of Amgen Inc. and in the related Prospectuses of our report dated January 21, 2004, with respect to the consolidated financial statements and financial statement schedule of Amgen Inc. included in this Annual Report (Form 10-K) for the year ended December 31, 2003.

/s/ ERNST & YOUNG LLP

Los Angeles, California
March 9, 2004

REPORT OF ERNST & YOUNG LLP, INDEPENDENT AUDITORS

The Board of Directors and Stockholders of Amgen Inc.

We have audited the accompanying consolidated balance sheets of Amgen Inc. as of December 31, 2003 and 2002, and the related consolidated statements of operations, stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2003. Our audits also included the financial statement schedule listed in the Index at Item 15(a). These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Amgen Inc. as of December 31, 2003 and 2002, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 2003, in accordance with accounting principles generally accepted in the United States. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

/s/ ERNST & YOUNG LLP

Los Angeles, California
January 21, 2004

AMGEN INC.
CONSOLIDATED STATEMENTS OF OPERATIONS
Years ended December 31, 2003, 2002, and 2001
(In millions, except per share data)

| | <u>2003</u> | <u>2002</u> | <u>2001</u> |
|---|------------------|--------------------|------------------|
| Revenues: | | | |
| Product sales | \$7,868.2 | \$ 4,991.2 | \$3,511.0 |
| Royalty income | 383.1 | 331.5 | 252.7 |
| Corporate partner revenues | 104.7 | 200.3 | 252.0 |
| Total revenues | <u>8,356.0</u> | <u>5,523.0</u> | <u>4,015.7</u> |
| Operating expenses: | | | |
| Cost of sales | 1,340.7 | 735.7 | 443.0 |
| Research and development | 1,655.4 | 1,116.6 | 865.0 |
| Selling, general and administrative | 1,952.6 | 1,462.1 | 970.7 |
| Write-off of acquired in-process research and development | — | 2,991.8 | — |
| Amortization of acquired intangible assets | 335.8 | 155.2 | — |
| Loss (earnings) of affiliates, net | 4.3 | (12.6) | 2.7 |
| Other items, net | (24.0) | (141.3) | 203.1 |
| Total operating expenses | <u>5,264.8</u> | <u>6,307.5</u> | <u>2,484.5</u> |
| Operating income (loss) | 3,091.2 | (784.5) | 1,531.2 |
| Other income (expense): | | | |
| Interest and other income, net | 113.4 | 144.2 | 168.7 |
| Interest expense, net | (31.5) | (44.2) | (13.6) |
| Total other income | <u>81.9</u> | <u>100.0</u> | <u>155.1</u> |
| Income (loss) before income taxes | 3,173.1 | (684.5) | 1,686.3 |
| Provision for income taxes | 913.6 | 707.4 | 566.6 |
| Net income (loss) | <u>\$2,259.5</u> | <u>\$(1,391.9)</u> | <u>\$1,119.7</u> |
| Earnings (loss) per share: | | | |
| Basic | \$ 1.75 | \$ (1.21) | \$ 1.07 |
| Diluted | \$ 1.69 | \$ (1.21) | \$ 1.03 |
| Shares used in calculation of earnings (loss) per share: | | | |
| Basic | 1,288.4 | 1,153.5 | 1,045.5 |
| Diluted | 1,346.0 | 1,153.5 | 1,084.4 |

See accompanying notes.

AMGEN INC.
CONSOLIDATED BALANCE SHEETS
December 31, 2003 and 2002
(In millions, except per share data)

| | <u>2003</u> | <u>2002</u> |
|---|-------------------|-------------------|
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 836.6 | \$ 1,851.7 |
| Marketable securities | 4,286.3 | 2,812.2 |
| Trade receivables, net of allowance for doubtful accounts of \$26.5 in 2003 and \$22.9 in 2002 | 1,007.9 | 752.4 |
| Inventories | 712.6 | 544.9 |
| Other current assets | <u>558.8</u> | <u>442.3</u> |
| Total current assets | 7,402.2 | 6,403.5 |
| Property, plant, and equipment at cost, net | 3,799.4 | 2,813.5 |
| Intangible assets, net | 4,455.5 | 4,801.9 |
| Goodwill | 9,715.9 | 9,871.1 |
| Other assets | <u>803.5</u> | <u>566.3</u> |
| | <u>\$26,176.5</u> | <u>\$24,456.3</u> |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| Current liabilities: | | |
| Accounts payable | \$ 327.2 | \$ 254.6 |
| Accrued liabilities | 1,919.1 | 1,151.7 |
| Current portion of debt | <u>—</u> | <u>122.9</u> |
| Total current liabilities | 2,246.3 | 1,529.2 |
| Deferred tax liabilities | 1,461.6 | 1,593.4 |
| Long-term debt | 3,079.5 | 3,047.7 |
| Stockholders' equity: | | |
| Preferred stock; \$0.0001 par value; 5.0 shares authorized; none issued or outstanding | — | — |
| Common stock and additional paid-in capital; \$0.0001 par value; 2,750.0 shares authorized; outstanding — 1,283.7 shares in 2003 and 1,289.1 shares in 2002 | 19,995.3 | 19,344.3 |
| Accumulated deficit | (667.0) | (1,125.5) |
| Accumulated other comprehensive income | <u>60.8</u> | <u>67.2</u> |
| Total stockholders' equity | 19,389.1 | 18,286.0 |
| | <u>\$26,176.5</u> | <u>\$24,456.3</u> |

See accompanying notes.

AMGEN INC.
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY
Years ended December 31, 2003, 2002, and 2001
(In millions)

| | Number of Shares | Common Stock and Additional Paid-in Capital | (Accumulated Deficit)/Retained Earnings | Accumulated Other Comprehensive Income | Total |
|---|---------------------|--|---|---|-------------------|
| Balance at December 31, 2000 | 1,037.4 | \$ 2,947.3 | \$ 1,304.6 | \$ 62.6 | \$ 4,314.5 |
| Comprehensive income: | | | | | |
| Net income | — | — | 1,119.7 | — | 1,119.7 |
| Other comprehensive loss, net of tax: | | | | | |
| Unrealized losses on securities, net of reclassification adjustments | — | — | — | (6.7) | (6.7) |
| Foreign currency translation adjustments | — | — | — | 0.4 | 0.4 |
| Total other comprehensive loss | — | — | — | — | (6.3) |
| Comprehensive income | — | — | — | — | 1,113.4 |
| Issuance of common stock upon the exercise of employee stock options and in connection with an employee stock purchase plan | 21.1 | 282.3 | — | — | 282.3 |
| Tax benefits related to employee stock options | — | 244.5 | — | — | 244.5 |
| Repurchases of common stock | (12.7) | — | (737.5) | — | (737.5) |
| Balance at December 31, 2001 | 1,045.8 | 3,474.1 | 1,686.8 | 56.3 | 5,217.2 |
| Comprehensive loss: | | | | | |
| Net loss | — | — | (1,391.9) | — | (1,391.9) |
| Other comprehensive income, net of tax: | | | | | |
| Unrealized losses on securities, net of reclassification adjustments | — | — | — | (17.3) | (17.3) |
| Foreign currency translation adjustments | — | — | — | 28.2 | 28.2 |
| Total other comprehensive income | — | — | — | — | 10.9 |
| Comprehensive loss | — | — | — | — | (1,381.0) |
| Issuance of common stock for the acquisition of Immunex Corporation | 244.6 | 14,313.0 | — | — | 14,313.0 |
| Fair value of options assumed from Immunex | — | 870.2 | — | — | 870.2 |
| Issuance of common stock upon the exercise of employee stock options and in connection with an employee stock purchase plan | 26.7 | 435.4 | — | — | 435.4 |
| Tax benefits related to employee stock options | — | 251.6 | — | — | 251.6 |
| Repurchases of common stock | (28.0) | — | (1,420.4) | — | (1,420.4) |
| Balance at December 31, 2002 | 1,289.1 | 19,344.3 | (1,125.5) | 67.2 | 18,286.0 |
| Comprehensive income: | | | | | |
| Net income | — | — | 2,259.5 | — | 2,259.5 |
| Other comprehensive loss, net of tax: | | | | | |
| Unrealized losses on securities, net of reclassification adjustments | — | — | — | (57.8) | (57.8) |
| Foreign currency translation adjustments | — | — | — | 51.4 | 51.4 |
| Total other comprehensive loss | — | — | — | — | (6.4) |
| Comprehensive income | — | — | — | — | 2,253.1 |
| Issuance of common stock upon the exercise of employee stock options and in connection with an employee stock purchase plan | 24.3 | 537.7 | — | — | 537.7 |
| Tax benefits related to employee stock options | — | 113.3 | — | — | 113.3 |
| Repurchases of common stock | (29.7) | — | (1,801.0) | — | (1,801.0) |
| Balance at December 31, 2003 | <u>1,283.7</u> | <u>\$19,995.3</u> | <u>\$ (667.0)</u> | <u>\$ 60.8</u> | <u>\$19,389.1</u> |

See accompanying notes.

AMGEN INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
Years Ended December 31, 2003, 2002, and 2001
(In millions)

| | <u>2003</u> | <u>2002</u> | <u>2001</u> |
|---|------------------|-------------------|-----------------|
| Cash flows from operating activities: | | | |
| Net income (loss) | \$ 2,259.5 | \$(1,391.9) | \$1,119.7 |
| Write-off of acquired in-process research and development | — | 2,991.8 | — |
| Depreciation and amortization | 686.5 | 447.3 | 265.9 |
| Tax benefits related to employee stock options | 268.6 | 251.6 | 244.5 |
| Deferred income taxes | (189.6) | 174.7 | (148.3) |
| Other non-cash expenses | 99.0 | 24.9 | 97.8 |
| Cash provided by (used in) changes in operating assets and liabilities, net of acquisitions: | | | |
| Trade receivables, net | (255.5) | (121.9) | (123.0) |
| Inventories | (167.7) | (101.7) | (85.5) |
| Other current assets | (32.8) | (5.2) | (31.5) |
| Accounts payable | 74.0 | 11.0 | (6.5) |
| Accrued liabilities | <u>824.6</u> | <u>(31.8)</u> | <u>147.1</u> |
| Net cash provided by operating activities | <u>3,566.6</u> | <u>2,248.8</u> | <u>1,480.2</u> |
| Cash flows from investing activities: | | | |
| Purchases of property, plant, and equipment | (1,356.8) | (658.5) | (441.8) |
| Purchases of marketable securities | (5,320.3) | (2,952.8) | (918.2) |
| Proceeds from sales of marketable securities | 3,338.6 | 1,621.5 | 301.7 |
| Proceeds from maturities of marketable securities | 370.8 | 778.2 | 490.3 |
| Cash paid for Immunex, net of cash acquired | — | (1,899.0) | — |
| Proceeds from the sale of the Leukine® business | — | 389.9 | — |
| Purchase of certain rights from Roche | — | (137.5) | — |
| Other | <u>(242.5)</u> | <u>(5.6)</u> | <u>28.4</u> |
| Net cash used in investing activities | <u>(3,210.2)</u> | <u>(2,863.8)</u> | <u>(539.6)</u> |
| Cash flows from financing activities: | | | |
| Issuance of zero-coupon convertible notes, net of issuance costs | — | 2,764.7 | — |
| Repayment of debt | (123.0) | — | — |
| Net proceeds from issuance of common stock upon the exercise of employee stock options and in connection with an employee stock purchase plan | 529.0 | 427.8 | 277.7 |
| Repurchases of common stock | (1,801.0) | (1,420.4) | (737.5) |
| Other | <u>23.5</u> | <u>5.5</u> | <u>(18.2)</u> |
| Net cash (used in) provided by financing activities | <u>(1,371.5)</u> | <u>1,777.6</u> | <u>(478.0)</u> |
| (Decrease) increase in cash and cash equivalents | (1,015.1) | 1,162.6 | 462.6 |
| Cash and cash equivalents at beginning of period | <u>1,851.7</u> | <u>689.1</u> | <u>226.5</u> |
| Cash and cash equivalents at end of period | <u>\$ 836.6</u> | <u>\$ 1,851.7</u> | <u>\$ 689.1</u> |

See accompanying notes.

AMGEN INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2003

1. Summary of significant accounting policies

Business

Amgen Inc., including its subsidiaries, ("Amgen" or the "Company") is a global biotechnology company that discovers, develops, manufactures, and markets human therapeutics based on advances in cellular and molecular biology.

Principles of consolidation

The consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries as well as affiliated companies in which the Company has a majority ownership interest and exercises control over their operations ("majority-owned affiliates"). All material intercompany transactions and balances have been eliminated in consolidation. Investments in affiliated companies which are 50% or less owned and where the Company exercises significant influence over operations are accounted for using the equity method. All other equity investments are accounted for under the cost method. The caption "Loss (earnings) of affiliates, net" includes Amgen's equity in the operating results of affiliated companies and the minority interest others hold in the operating results of Amgen's majority controlled affiliates. On July 15, 2002, the Company completed its acquisition of Immunex Corporation ("Immunex") (see Note 3, "Immunex acquisition"). In accordance with Statement of Financial Accounting Standards ("SFAS") No. 141, "Business Combinations", Amgen has included the results of operations of Immunex in its results of operations since the acquisition date.

Cash equivalents

The Company considers cash equivalents to be only those investments which are highly liquid, readily convertible to cash, and which mature within three months from date of purchase.

Available-for-sale securities

The Company considers its investment portfolio and marketable equity investments available-for-sale as defined in SFAS No. 115, "Accounting for Certain Investments in Debt and Equity Securities." Accordingly, these investments are recorded at fair value, which is based on quoted market prices. For the years ended December 31, 2003, 2002, and 2001, realized gains totaled \$28.1 million, \$18.5 million, and \$13.3 million, respectively, and realized losses totaled \$16.3 million, \$14.4 million, and \$21.7 million, respectively. The cost of securities sold is based on the specific identification method. The fair values of available-for-sale investments by type of security, contractual maturity, and classification in the balance sheets are as follows (in millions):

| <u>December 31, 2003</u> | <u>Amortized Cost</u> | <u>Gross Unrealized Gains</u> | <u>Gross Unrealized Losses</u> | <u>Estimated Fair Value</u> |
|---|---------------------------|---------------------------------------|--|-------------------------------------|
| Type of security: | | | | |
| Corporate debt securities | \$2,468.3 | \$23.4 | \$ (8.1) | \$2,483.6 |
| U.S. Treasury securities and obligations of U.S. government agencies | 1,816.0 | 6.1 | (6.9) | 1,815.2 |
| Other interest bearing securities | <u>583.0</u> | <u>0.4</u> | <u>—</u> | <u>583.4</u> |
| Total debt securities | 4,867.3 | 29.9 | (15.0) | 4,882.2 |
| Equity securities | <u>101.1</u> | <u>55.1</u> | <u>(0.3)</u> | <u>155.9</u> |
| | <u>\$4,968.4</u> | <u>\$85.0</u> | <u>\$ (15.3)</u> | <u>\$5,038.1</u> |

AMGEN INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

| <u>December 31, 2002</u> | <u>Amortized Cost</u> | <u>Gross Unrealized Gains</u> | <u>Gross Unrealized Losses</u> | <u>Estimated Fair Value</u> |
|---|---------------------------|---------------------------------------|--|-------------------------------------|
| Type of security: | | | | |
| Corporate debt securities | \$1,708.7 | \$ 77.3 | \$(0.2) | \$1,785.8 |
| U.S. Treasury securities and obligations of U.S. government agencies | 924.8 | 17.7 | — | 942.5 |
| Other interest bearing securities | <u>1,806.8</u> | <u>1.0</u> | <u>(1.4)</u> | <u>1,806.4</u> |
| Total debt securities | 4,440.3 | 96.0 | (1.6) | 4,534.7 |
| Equity securities | <u>68.9</u> | <u>60.6</u> | <u>(2.7)</u> | <u>126.8</u> |
| | <u>\$4,509.2</u> | <u>\$156.6</u> | <u>\$(4.3)</u> | <u>\$4,661.5</u> |

| <u>Contractual Maturity:</u> | <u>December 31,</u> | |
|---|---------------------|------------------|
| | <u>2003</u> | <u>2002</u> |
| Maturing in one year or less | \$1,050.4 | \$2,180.8 |
| Maturing after one year through three years | 1,997.4 | 2,133.6 |
| Maturing after three years | <u>1,834.4</u> | <u>220.3</u> |
| Total debt securities | 4,882.2 | 4,534.7 |
| Equity securities | <u>155.9</u> | <u>126.8</u> |
| | <u>\$5,038.1</u> | <u>\$4,661.5</u> |

| <u>Classification in Balance Sheets:</u> | <u>December 31,</u> | |
|--|---------------------|------------------|
| | <u>2003</u> | <u>2002</u> |
| Cash and cash equivalents | \$ 836.6 | \$1,851.7 |
| Marketable securities | 4,286.3 | 2,812.2 |
| Other assets — noncurrent | <u>195.9</u> | <u>166.8</u> |
| | 5,318.8 | 4,830.7 |
| Less cash | <u>(280.7)</u> | <u>(169.2)</u> |
| | <u>\$5,038.1</u> | <u>\$4,661.5</u> |

The primary objectives for the Company's fixed income investment portfolio are liquidity and safety of principal. Investments are made with the objective of achieving the highest rate of return to the Company, consistent with these two objectives. The Company's investment policy limits investments to certain types of instruments issued by institutions primarily with investment grade credit ratings and places restrictions on maturities and concentration by type and issuer.

AMGEN INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Inventories

Inventories are stated at the lower of cost or market. Cost is determined in a manner which approximates the first-in, first-out (FIFO) method. Inventories are shown net of applicable reserves and allowances. Inventories consisted of the following (in millions):

| | December 31, | |
|-----------------------|----------------|----------------|
| | 2003 | 2002 |
| Raw materials..... | \$125.3 | \$ 76.9 |
| Work in process | 451.5 | 360.0 |
| Finished goods | <u>135.8</u> | <u>108.0</u> |
| | <u>\$712.6</u> | <u>\$544.9</u> |

Depreciation

Depreciation of buildings and equipment is provided over their estimated useful lives on a straight-line basis. Leasehold improvements are amortized on a straight-line basis over the shorter of their estimated useful lives or lease terms. Useful lives by asset category are as follows:

| <u>Asset Category</u> | <u>Years</u> |
|-------------------------------------|--------------|
| Buildings and improvements | 10-40 |
| Manufacturing equipment | 5-12 |
| Laboratory equipment | 5-12 |
| Furniture and office equipment..... | 3-12 |

Property, plant, and equipment

Property, plant, and equipment consisted of the following (in millions):

| | December 31, | |
|--|-------------------|-------------------|
| | 2003 | 2002 |
| Land | \$ 217.5 | \$ 200.4 |
| Buildings and improvements | 1,783.0 | 1,443.2 |
| Manufacturing equipment | 609.0 | 545.4 |
| Laboratory equipment | 554.8 | 477.3 |
| Furniture and office equipment | 1,343.5 | 1,102.2 |
| Construction in progress | <u>1,018.3</u> | <u>471.9</u> |
| | 5,526.1 | 4,240.4 |
| Less accumulated depreciation and amortization | <u>(1,726.7)</u> | <u>(1,426.9)</u> |
| | <u>\$ 3,799.4</u> | <u>\$ 2,813.5</u> |

The Company reviews its property, plant and equipment assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable.

Intangible assets and goodwill

Intangible assets are recorded at cost, less accumulated amortization. Amortization of intangible assets is provided over their estimated useful lives ranging from 7 to 15 years on a straight-line basis (weighted average

AMGEN INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

amortization period of 14.7 years at December 31, 2003). As of December 31, 2003, intangible assets consisted of the following (dollars in millions):

| <u>Intangible Assets Subject to Amortization</u> | <u>Weighted Average Amortization Period</u> | <u>December 31,</u> | |
|--|---|---------------------|------------------|
| | | <u>2003</u> | <u>2002</u> |
| Acquired product technology rights: | | | |
| Developed product technology | 14.5 years | \$3,264.5 | \$3,264.5 |
| Core technology | 15 years | 1,348.3 | 1,348.3 |
| Tradename | 15 years | 190.4 | 190.4 |
| Other intangible assets | 15 years | 164.5 | 164.5 |
| | | 4,967.7 | 4,967.7 |
| Less accumulated amortization | | (512.2) | (165.8) |
| | | <u>\$4,455.5</u> | <u>\$4,801.9</u> |

Acquired product technology rights relate to the identifiable intangible assets acquired in connection with the Immunex acquisition in July 2002. Amortization of acquired product technology rights is included in "Amortization of acquired intangible assets" in the accompanying consolidated statements of operations. Other intangible assets primarily consist of certain rights purchased from F. Hoffmann-La Roche Ltd ("Roche") related to the commercialization of Filgrastim and pegfilgrastim in the European Union, Switzerland, and Norway. Amortization of other intangible assets is principally included in "Selling, general and administrative" expense in the accompanying consolidated statements of operations. The Company reviews its intangible assets for impairment periodically and whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable.

Goodwill is recorded net of accumulated amortization through December 31, 2001. In accordance with SFAS No. 142, "Goodwill and Other Intangible Assets", effective January 1, 2002, goodwill is no longer amortized, but is subject to an annual impairment test. The Company had \$9,715.9 million and \$9,871.1 million of goodwill at December 31, 2003 and 2002, respectively. The decrease in goodwill from the prior year is primarily due to the tax benefit realized upon exercise of Immunex related stock options.

Product sales

Product sales primarily consist of sales of EPOGEN® (Epoetin alfa), Aranesp® (darbepoetin alfa), ENBREL® (etanercept), NEUPOGEN® (Filgrastim), and Neulasta® (pegfilgrastim).

The Company has the exclusive right to sell Epoetin alfa for dialysis, certain diagnostics and all non-human, non-research uses in the United States. The Company sells Epoetin alfa under the brand name EPOGEN®. Amgen has granted to Ortho Pharmaceutical Corporation (which has assigned its rights under the product license agreement to Ortho Biotech Products, L.P.), a subsidiary of Johnson & Johnson ("Johnson & Johnson"), a license relating to Epoetin alfa for sales in the United States for all human uses except dialysis and diagnostics. The license agreement, which is perpetual, can be terminated upon mutual agreement of the parties, or default. Pursuant to this license, the Company and Johnson & Johnson are required to compensate each other for Epoetin alfa sales that either party makes into the other party's exclusive market, sometimes referred to as "spillover". Accordingly, Amgen does not recognize product sales it makes into the exclusive market of Johnson & Johnson and does recognize the product sales made by Johnson & Johnson into Amgen's exclusive market. Sales in Amgen's exclusive market are derived from the Company's sales to its customers, as adjusted for spillover. The Company is employing an arbitrated audit methodology to measure each party's spillover based on estimates of and subsequent adjustments thereto of third-party data on shipments to end users and their usage.

AMGEN INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Sales of the Company's other products are recognized when shipped and title and risk of loss have passed. Product sales are recorded net of reserves for estimated discounts, returns, incentives, and rebates.

Royalty income

Royalties from licensees are based on third-party sales of licensed products and are recorded in accordance with contract terms when third-party results are reliably measurable and collectibility is reasonably assured. Royalty estimates are made in advance of amounts collected using historical and forecasted trends. Pursuant to the license agreement with Johnson & Johnson, noted above, the Company earns a 10% royalty on sales of Epoetin alfa by Johnson & Johnson in the United States.

Corporate partner revenues

Corporate partner revenues are primarily comprised of amounts earned from Kirin-Amgen, Inc. ("KA") for certain research and development ("R&D") activities and are generally earned as the R&D activities are performed and the amounts become due (see Note 2, "Related party transactions"). In addition, corporate partner revenues include license fees and milestone payments associated with collaborations with third parties. Revenue from non-refundable, upfront license fees where the Company has continuing involvement is recognized ratably over the development or agreement period. Revenue associated with performance milestones is recognized based upon the achievement of the milestones, as defined in the respective agreements. The Company's collaboration agreements with third parties are performed on a "best efforts" basis with no guarantee of either technological or commercial success.

Advertising costs

Advertising costs are expensed as incurred. For the years ended December 31, 2003, 2002, and 2001, advertising costs were \$55.7 million, \$49.4 million, and \$26.1 million, respectively.

Research and development costs

Research and development costs, which are expensed as incurred, are comprised of the following types of costs incurred in performing R&D activities: salaries and benefits, allocated overhead and occupancy costs, clinical trial and related clinical manufacturing costs, contract services, and other outside costs. R&D expenses also include such costs related to activities performed on behalf of corporate partners.

Acquired in-process research and development

Costs to acquire in-process research and development ("IPR&D") projects and technologies which have no alternative future use and which have not reached technological feasibility at the date of acquisition are expensed as incurred (see Note 3, "Immunex acquisition"). Acquired IPR&D is considered as part of total R&D expense.

Derivative instruments

The Company uses financial instruments, including foreign currency forward, equity forward and interest rate swap contracts, to manage its exposures to movements in foreign exchange rates and interest rates. The use of these financial instruments modifies the exposure of these risks with the intent to reduce the risk or cost to the Company. The Company does not use derivatives for trading purposes and is not a party to leveraged derivatives.

The Company recognizes all of its derivative instruments as either assets or liabilities at fair value in its consolidated balance sheet. Fair value is determined based on quoted market prices. The accounting for changes in the fair value (i.e., unrealized gains or losses) of a derivative instrument depends on whether it has

AMGEN INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

been designated and qualifies as part of a hedging relationship and further, on the type of hedging relationship. The Company also formally assesses, both at inception and periodically thereafter, whether the hedging derivatives are highly effective in offsetting changes in either the fair value or cash flows of the hedged item. The Company's derivatives that are not designated and qualify as hedges are adjusted to fair value through current earnings.

Periodically, the Company enters into foreign currency forward contracts to protect against possible changes in values of certain anticipated foreign currency cash flows, primarily resulting from sales outside the United States. These contracts are designated as cash flow hedges and accordingly, the gains and losses on these forward contracts are reported as a component of other comprehensive income and reclassified into interest and other income, net in the same periods during which the hedged transactions affect earnings. No portions of these foreign currency forward contracts are excluded from the assessment of hedge effectiveness, and there are no ineffective portions of these hedging instruments. At December 31, 2003 and 2002, amounts in accumulated other comprehensive income related to cash flow hedges were not material. The Company also enters into foreign currency forward contracts to reduce exposures to foreign currency fluctuations of certain assets and liabilities denominated in foreign currencies. These forward contracts have not been designated as hedges and accordingly gains and losses on these foreign currency forward contracts are recognized in interest and other income, net in the current period. During the years ended December 31, 2003, 2002 and 2001, gains and losses on these foreign currency forward contracts were not material.

To protect against possible reductions in value of certain of its available-for-sale marketable equity securities and certain available-for-sale fixed income investments, the Company has entered into equity forward contracts and interest rate swap agreements which qualify and are designated as fair value hedges. The gains and losses on the equity forward contracts as well as the offsetting losses and gains on the hedged equity securities are recognized in interest and other income, net in the current period. During the years ended December 31, 2003, 2002 and 2001, gains and losses on the portions of these forwards excluded from the assessment of hedge effectiveness and the ineffective portions of these hedging instruments were not material. The terms of the interest rate swap agreements correspond to the related hedged investments. As a result, there is no hedge ineffectiveness. During the years ended December 31, 2003, 2002 and 2001, gains and losses on these interest rate swap agreements were fully offset by the losses and gains on the hedged investments.

In September 2003, the Company entered into two interest rate swap agreements, which qualify and are designated as fair value hedges, to protect against possible increases in value of the Notes and the Century Notes (see Note 8, "Financing arrangements — Medium and long-term notes"). The terms of the interest rate swap agreements correspond to the related hedged debt instruments. As a result, there is no hedge ineffectiveness. During the year ended December 31, 2003, gains and losses on these interest rate swap agreements were not material and were fully offset by the losses and gains on the hedged debt instruments.

Interest costs

Interest costs are expensed as incurred, except to the extent such interest is related to construction in progress, in which case interest is capitalized. Interest costs capitalized for the years ended December 31, 2003, 2002, and 2001, were \$23.5 million, \$8.1 million, and \$12.7 million, respectively. Interest paid during the years ended December 31, 2003, 2002, and 2001, totaled \$21.1 million, \$24.2 million, and \$26.6 million, respectively.

Earnings (loss) per share

Basic earnings (loss) per share is based upon the weighted-average number of common shares outstanding. Diluted earnings (loss) per share is based upon the weighted-average number of common shares and dilutive potential common shares outstanding. Potential common shares outstanding include stock options under the Company's employee stock option plans, potential issuances of stock under the employee stock

AMGEN INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

purchase plans, and restricted stock plans under the treasury stock method (collectively “Dilutive Securities”). Common shares to be issued under the assumed conversion of the outstanding 30-year, zero-coupon senior convertible notes (the “Convertible Notes”) (see Note 8, “Financing arrangements — Convertible notes”) are included under the if-converted method when dilutive.

The following table sets forth the computation for basic and diluted earnings (loss) per share (in millions, except per share information):

| | Years Ended December 31, | | |
|--|--------------------------|--------------------|------------------|
| | 2003 | 2002 | 2001 |
| Income (Loss) (Numerator): | | | |
| Net income (loss) for basic EPS | \$2,259.5 | \$(1,391.9) | \$1,119.7 |
| Adjustment for interest expense on Convertible Notes, net of tax | 20.8 | — | — |
| Income (loss) for diluted EPS, after assumed conversion of Convertible Notes | <u>\$2,280.3</u> | <u>\$(1,391.9)</u> | <u>\$1,119.7</u> |
| Shares (Denominator): | | | |
| Weighted-average shares for basic EPS | 1,288.4 | 1,153.5 | 1,045.5 |
| Effect of Dilutive Securities | 22.6 | — | 38.9 |
| Effect of Convertible Notes, after assumed conversion of Convertible Notes | 35.0 | — | — |
| Adjusted weighted-average shares for diluted EPS | <u>1,346.0</u> | <u>1,153.5</u> | <u>1,084.4</u> |
| Basic earnings (loss) per share | <u>\$ 1.75</u> | <u>\$ (1.21)</u> | <u>\$ 1.07</u> |
| Diluted earnings (loss) per share | <u>\$ 1.69</u> | <u>\$ (1.21)</u> | <u>\$ 1.03</u> |

In 2003 and 2001, options to purchase 38.4 million and 17.3 million shares, respectively, with exercise prices greater than the annual average market prices of common stock were excluded from the computation of diluted earnings per share because their effect was anti-dilutive. In 2002, options to purchase 103.0 million shares were outstanding. The weighted average impact of these options and common shares to be issued under the assumed conversion of the outstanding Convertible Notes was excluded from the computation of diluted earnings per share in 2002 because their effect was anti-dilutive as a result of the net loss.

Employee stock option and stock purchase plans

The Company accounts for its employee stock option and stock purchase plans under the recognition and measurement principles of Accounting Principles Board Opinion (“APB”) No. 25, “Accounting for Stock Issued to Employees,” and related Interpretations. Under APB No. 25, no stock-based compensation is reflected in net income (loss), as all options granted under the plans had an exercise price equal to the market value of the underlying common stock on the date of grant and the related number of shares granted is fixed at that point in time. The following table illustrates the effect on net income (loss) and earnings (loss) per share if the Company had applied the fair value recognition provisions of SFAS No. 123, “Accounting for Stock-

AMGEN INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Based Compensation” (see Note 7, “Employee stock option, stock purchase, and defined contribution plans”)(in millions, except per share information):

| | Years Ended December 31, | | |
|--|--------------------------|--------------------|-----------------|
| | 2003 | 2002 | 2001 |
| Net income (loss) | \$2,259.5 | \$(1,391.9) | \$1,119.7 |
| Stock based compensation, net of tax | 198.0 | 189.8 | 189.1 |
| Pro forma net income (loss) | <u>\$2,061.5</u> | <u>\$(1,581.7)</u> | <u>\$ 930.6</u> |
| Earnings (loss) per share: | | | |
| Basic | \$ 1.75 | \$ (1.21) | \$ 1.07 |
| Basic — pro forma | \$ 1.60 | \$ (1.37) | \$ 0.89 |
| Diluted | \$ 1.69 | \$ (1.21) | \$ 1.03 |
| Diluted — pro forma | \$ 1.55 | \$ (1.37) | \$ 0.86 |

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States (“GAAP”) requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results may differ from those estimates.

Recent accounting pronouncements

In May 2003, the Financial Accounting Standards Board (“FASB”) issued SFAS No. 150, “Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity,” effective for financial instruments entered into or modified after May 31, 2003, and otherwise is effective as of July 1, 2003. The adoption of SFAS No. 150 did not have a material impact on the results of operations or the financial position of the Company.

In May 2003, the FASB issued SFAS No. 149, “Amendment of Statement 133 on Derivative Instruments and Hedging Activities,” effective for contracts entered into or modified after June 30, 2003 and for hedging relationships designated after June 30, 2003. The adoption of SFAS No. 149 did not have a material impact on the results of operations or the financial position of the Company.

In January 2003, the FASB issued FASB Interpretation No. (“FIN”) 46, “Consolidation of Variable Interest Entities,” which was originally effective on July 1, 2003. In December 2003, the FASB deferred the effective date for applying the provisions of FIN 46 to March 31, 2004 for interests held by public companies in variable interest entities or potential variable interest entities created before February 1, 2003. The Company has completed its evaluation of the provisions of FIN 46 and does not have any significant interests in variable interest entities. Accordingly, the adoption of FIN 46 did not have a material impact on the results of operations or the financial position of the Company.

In December 2002, the FASB issued SFAS No. 148, “Accounting for Stock-Based Compensation — Transition and Disclosure”, effective for fiscal years ending after December 15, 2002. This rule amends SFAS No. 123 to provide several alternatives for adopting the stock option expense provisions of SFAS No. 123, as well as additional required interim financial statement disclosures. SFAS No. 148 does not require companies to expense stock options in current earnings. The Company has not adopted the provisions of SFAS No. 123 for expensing stock based compensation (see “— Employee stock option and stock purchase plans”); however, the Company has adopted the additional interim disclosure provisions of the statement. The impact of the adoption of SFAS No. 148 did not have a material impact on the results of operations or the financial position of the Company.

AMGEN INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Reclassification

Certain prior year amounts have been reclassified to conform to the current year presentation.

2. Related party transactions

The Company owns a 50% interest in KA, a corporation formed in 1984 with Kirin Brewery Company, Limited ("Kirin") for the development and commercialization of certain products based on advanced biotechnology. The Company accounts for its interest in KA under the equity method and includes its share of KA's profits or losses in "Loss (earnings) of affiliates, net" in the Consolidated Statements of Operations. KA's revenues consist of royalty income related to its licensed technology rights. All of Amgen's rights to manufacture and market certain products including erythropoietin, granulocyte colony-stimulating factor ("G-CSF"), darbepoetin alfa, and pegfilgrastim are pursuant to exclusive licenses from KA. The Company currently markets certain of these products under the brand names EPOGEN® (erythropoietin), NEUPOGEN® (G-CSF), Aranesp® (darbepoetin alfa), and Neulasta® (pegfilgrastim). KA receives royalty income from Amgen, as well as Kirin, Johnson & Johnson, Roche, and others under separate product license agreements for certain geographic areas outside of the United States. During the years ended December 31, 2003, 2002, and 2001, KA earned royalties from Amgen of \$231.4 million, \$168.2 million, and \$147.1 million, respectively, which are included in "Cost of sales" in the consolidated statements of operations.

KA's expenses primarily consist of costs related to research and development activities conducted on its behalf by Amgen and Kirin. KA pays Amgen and Kirin for such services at negotiated rates. During the years ended December 31, 2003, 2002, and 2001, Amgen earned revenues from KA of \$68.0 million, \$174.6 million, and \$210.1 million, respectively, for certain research and development activities performed on KA's behalf, which are included in "Corporate partner revenues" in the accompanying consolidated statements of operations. The related costs of performing such activities is included in research and development expense in the accompanying consolidated statements of operations.

In August 2003, the Company paid a legal settlement to Genentech, Inc. ("Genentech") in connection with settling a patent litigation relating to the Company's processes for producing NEUPOGEN® and Neulasta®. Pursuant to the terms of the license agreement with KA, KA is obligated to indemnify the Company for the payment made to Genentech. During the three months ended September 30, 2003, the Company recorded \$47.1 million as its share of the litigation loss incurred by KA, net of tax, in "Loss (earnings) of affiliates, net" in the accompanying consolidated statements of operations.

At December 31, 2003, Amgen's share of KA's undistributed retained earnings was approximately \$94.1 million.

3. Immunex acquisition

On July 15, 2002, the Company acquired all of the outstanding common stock of Immunex in a transaction accounted for as a business combination. Immunex was a leading biotechnology company dedicated to developing immune system science to protect human health. The acquisition enhanced Amgen's strategic position within the biotechnology industry by strengthening and diversifying its (1) product base and product pipeline in key therapeutic areas, and (2) discovery research capabilities in proteins and antibodies. The results of Immunex's operations have been included in the consolidated financial statements commencing July 16, 2002. The acquisition was structured to qualify as a tax-free reorganization within the meaning of Section 368(a) of the Internal Revenue Code.

AMGEN INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The purchase price of the acquisition was (in millions):

| | |
|---|-------------------|
| Fair value of 244.6 Amgen shares issued | \$14,313.0 |
| Cash consideration | 2,526.2 |
| Fair value of 22.4 Amgen stock options issued | 870.2 |
| Transaction costs | <u>62.4</u> |
| Total | <u>\$17,771.8</u> |

Purchase price allocation

The purchase price was allocated to the tangible and identifiable intangible assets acquired and liabilities assumed based on their estimated fair values at the acquisition date. The following table summarizes the estimated fair values of the assets acquired and liabilities assumed as of the acquisition date (in millions):

| | |
|--|-------------------|
| Current assets, principally cash and marketable securities | \$ 1,619.1 |
| Deferred tax assets | 200.2 |
| Property, plant, and equipment | 571.6 |
| In-process research and development | 2,991.8 |
| Identifiable intangible assets, principally developed product technology and core technology | 4,803.2 |
| Goodwill | 9,774.2 |
| Other assets | 26.2 |
| Current liabilities | (579.0) |
| Deferred tax liabilities | <u>(1,635.5)</u> |
| Net assets | <u>\$17,771.8</u> |

The allocation of the purchase price was based, in part, on a third-party valuation of the fair values of in-process research and development, identifiable intangible assets, and certain property, plant, and equipment. The Company expects that substantially all of the amount allocated to goodwill will not be deductible for tax purposes. The purchase price allocation was completed in 2003 and did not result in significant adjustments to the preliminary purchase price allocation.

In-process research and development

Approximately \$2,991.8 million of the purchase price represents the estimated fair value of projects that, as of the acquisition date, had not reached technological feasibility and had no alternative future use (IPR&D). Accordingly, this amount was immediately expensed in the consolidated statement of operations in the third quarter of 2002. The estimated fair values assigned to IPR&D is comprised of the following projects by therapeutic area (in millions):

| | |
|--------------------|--|
| | <u>Value of IPR&D Acquired</u> |
| Inflammation | \$2,160.1 |
| Oncology | 726.3 |
| Other | <u>105.4</u> |
| Total | <u>\$2,991.8</u> |

AMGEN INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The estimated fair value of these projects was determined based on the use of a discounted cash flow model. For each project, the estimated after-tax cash flows were probability weighted to take into account the stage of completion and the risks surrounding the successful development and commercialization. These cash flows were then discounted to a present value using discount rates ranging from 12% to 14%.

The research projects, which were in various stages of development from pre-clinical through phase 3 clinical trials, are expected to reach completion at various dates ranging from 2003 through 2009. The major risks and uncertainties associated with the timely and successful completion of these projects consist of the ability to confirm the safety and efficacy of the technology based on the data from clinical trials and obtaining necessary regulatory approvals. In addition, no assurance can be given that the underlying assumptions used to forecast the cash flows or the timely and successful completion of such projects will materialize, as estimated. For these reasons, among others, actual results may vary significantly from the estimated results.

Identifiable intangible assets

Acquired identifiable intangible assets primarily relate to ENBREL® and include product rights for approved indications of currently marketed products and core technology. The amounts assigned to each intangible asset class as of the acquisition date and the weighted-average amortization periods are as follows (dollars in millions):

| | Value of Intangibles Acquired | Weighted Average Amortization Period |
|-----------------------------------|-------------------------------------|---|
| Developed product technology..... | \$3,264.5 | 14.5 years |
| Core technology | 1,348.3 | 15 years |
| Tradename | <u>190.4</u> | 15 years |
| Total | <u>\$4,803.2</u> | |

Leukine® and Novantrone®

In May 2002, Immunex entered into an agreement to sell certain assets used in connection with its Leukine® business to Schering AG Germany for approximately \$389.9 million in cash plus the payment of additional cash consideration upon achievement of certain milestones. The sale of the Leukine® business was pursued in connection with Amgen's acquisition of Immunex and was completed on July 17, 2002.

In December 2002, the Company licensed the commercialization rights for Novantrone® in the United States to Serono S.A. in exchange for royalties based on future product sales.

AMGEN INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Pro forma results of operations

The following unaudited pro forma information presents a summary of the Company's consolidated results of operations as if the Immunex acquisition had taken place at the beginning of each period presented (in millions, except per share information):

| | <u>Year Ended December 31,</u> | |
|-------------------------------|--------------------------------|-------------|
| | <u>2002</u> | <u>2001</u> |
| Product sales | \$5,538.5 | \$4,470.6 |
| Total revenues | 6,078.2 | 5,002.5 |
| Net income | 1,486.9 | 953.1 |
| Pro forma earnings per share: | | |
| Basic | \$ 1.16 | \$ 0.74 |
| Diluted | \$ 1.12 | \$ 0.71 |

The pro forma net income and earnings per share for 2002 exclude the acquired IPR&D charge noted above. The pro forma information is not necessarily indicative of results that would have occurred had the acquisition been in effect for the periods presented or indicative of results that may be achieved in the future.

The impact of the Leukine® sale noted above is reflected in the Company's purchase price allocation as of July 15, 2002. However, for antitrust reasons, information regarding the results of operations attributable to Leukine® is not reviewable by Amgen, and therefore, has not been excluded from the pro forma results of operations presented above. Leukine® sales from January 1, 2002 through July 15, 2002 were approximately \$60 million, and in 2001 were \$108.4 million.

Restructuring plans

In connection with the Immunex acquisition, the Company initiated an integration plan to consolidate and restructure certain functions and operations of the pre-acquisition Immunex primarily consisting of the termination and relocation of certain Immunex personnel, and consolidation of certain Immunex leased facilities. These costs, which aggregate approximately \$96 million, have been recognized as liabilities assumed in the purchase business combination in accordance with EITF Issue No. 95-3 "Recognition of Liabilities in Connection with Purchase Business Combinations" and reflected as an increase to goodwill. As of December 31, 2003, approximately \$30 million of these amounts were remaining to be paid.

4. *Other items, net*

Other items, net in the accompanying consolidated statements of operations consists of the following expense/(income) items (in millions):

| | <u>Years Ended December 31,</u> | | |
|---|---------------------------------|------------------|----------------|
| | <u>2003</u> | <u>2002</u> | <u>2001</u> |
| License Agreement arbitration | \$(74.0) | \$(151.2) | \$ — |
| Amgen Foundation contribution | 50.0 | 50.0 | — |
| Termination of collaboration agreements | — | (40.1) | 203.1 |
| | <u>\$(24.0)</u> | <u>\$(141.3)</u> | <u>\$203.1</u> |

License agreement arbitration

In September 1985, the Company granted Johnson & Johnson's affiliate, Ortho Pharmaceutical Corporation, a license relating to certain patented technology and know-how of the Company to sell Epoetin

AMGEN INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

alfa throughout the United States for all human uses except dialysis and diagnostics. A number of disputes arose between Amgen and Johnson & Johnson as to their respective rights and obligations under the various agreements between them, including the agreement granting the license (the "License Agreement"). These disputes between Amgen and Johnson & Johnson have been resolved through binding arbitration. One of these disputes related to the alleged violation of the License Agreement by Johnson & Johnson. In October 2002, the Arbitrator issued a final order awarding the Company \$150.0 million for Johnson & Johnson's breach of the License Agreement. The legal award of \$151.2 million, which included interest, was recorded in the fourth quarter of 2002. In January 2003, the Company was awarded reimbursement of its costs and expenses, as the successful party in the arbitration. In May 2003, the Arbitrator issued a final order awarding the Company \$74.0 million in such costs and expenses, which were recorded in the second quarter of 2003.

Amgen Foundation contribution

In each of 2003 and 2002, the Company contributed \$50 million to the Amgen Foundation. These contributions will allow the Amgen Foundation to continue its support of non-profit organizations that focus on issues in health and medicine, science education, and other activities that strengthen local communities.

Termination of collaboration agreements

In the fourth quarter of 2001, the Company recorded a charge of \$203.1 million primarily related to the costs of terminating collaboration agreements with various third parties, including *PRAECIS PHARMACEUTICALS INCORPORATED* ("Praecis") and certain academic institutions. These agreements were terminated primarily because the related collaboration activities and/or the underlying technology no longer met the Company's long-term research and development objectives. These costs include \$102.4 million primarily with respect to amounts previously capitalized related to these agreements, and \$100.7 million with respect to amounts to be paid to third parties in connection with the termination of these relationships. The amounts previously capitalized were comprised of the following: 1) inventory associated with a product candidate that we expected to commercialize of approximately \$40 million, 2) receivable from a collaboration partner of approximately \$20 million, and 3) equity investments, fixed assets and other assets of approximately \$42 million.

During the year ended December 31, 2002, the Company recorded a benefit of \$40.1 million related to the finalization of the termination of certain of these collaboration agreements which resulted in the recovery of certain expenses accrued in the fourth quarter of 2001. The benefit principally related to the settlement of the Praecis collaboration agreement. At December 31, 2002, substantially all amounts had been paid to the respective third parties.

AMGEN INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

5. Income taxes

The provision for income taxes includes the following (in millions):

| | Years Ended December 31, | | |
|--|--------------------------|----------------|-----------------|
| | 2003 | 2002 | 2001 |
| Current provision: | | | |
| Federal (including U.S. possessions) | \$ 923.3 | \$457.0 | \$ 625.1 |
| State | 72.1 | 15.9 | 78.3 |
| Foreign | <u>107.8</u> | <u>59.8</u> | <u>11.5</u> |
| Total current provision | <u>1,103.2</u> | <u>532.7</u> | <u>714.9</u> |
| Deferred (benefit) provision: | | | |
| Federal (including U.S. possessions) | (170.5) | 146.1 | (104.3) |
| State | <u>(19.1)</u> | <u>28.6</u> | <u>(44.0)</u> |
| Total deferred provision (benefit) | <u>(189.6)</u> | <u>174.7</u> | <u>(148.3)</u> |
| | <u>\$ 913.6</u> | <u>\$707.4</u> | <u>\$ 566.6</u> |

Deferred income taxes reflect the temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes and the net tax effects of net operating loss and credit carryforwards. Significant components of the Company's deferred tax assets and liabilities are as follows (in millions):

| | December 31, | |
|---|--------------------|--------------------|
| | 2003 | 2002 |
| Deferred tax assets: | | |
| Intercompany inventory related items | \$ 487.0 | \$ 35.3 |
| Fixed assets | 220.0 | 215.3 |
| Expense accruals | 94.2 | 47.4 |
| Acquired net operating loss and credit carry forwards | 71.2 | 246.0 |
| Other | <u>98.0</u> | <u>126.3</u> |
| Total deferred tax assets | 970.4 | 670.3 |
| Valuation allowance | <u>(47.6)</u> | <u>(22.6)</u> |
| Net deferred tax assets | <u>922.8</u> | <u>647.7</u> |
| Deferred tax liabilities: | | |
| Acquired intangibles | (1,674.9) | (1,817.4) |
| Foreign operations | (178.1) | (42.8) |
| Financing debt instrument | (92.9) | (42.8) |
| Other | <u>(152.1)</u> | <u>(146.1)</u> |
| Total deferred tax liabilities | <u>(2,098.0)</u> | <u>(2,049.1)</u> |
| | <u>\$(1,175.2)</u> | <u>\$(1,401.4)</u> |

AMGEN INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The reconciliation between the Company's effective tax rate and the federal statutory rate is as follows:

| | Tax Rate for the Years Ended December 31, | | |
|--|--|-----------------|--------------|
| | 2003 | 2002 | 2001 |
| Statutory rate applied to income before income taxes | 35.0% | 35.0% | 35.0% |
| Acquired IPR&D | — | (153.0)% | — |
| Foreign earnings including permanently reinvested amounts | (7.5)% | 15.5% | — |
| Benefit of Puerto Rico operations, net of Puerto Rico income taxes | — | 2.5% | (1.7)% |
| State taxes | 1.7% | (6.5)% | 1.4% |
| Utilization of tax credits, primarily research and experimentation . . . | (0.6)% | 4.9% | (1.3)% |
| Other, net. | <u>0.2%</u> | <u>(1.7)%</u> | <u>0.2%</u> |
| | <u>28.8%</u> | <u>(103.3)%</u> | <u>33.6%</u> |

The Company does not provide for U.S. income taxes on undistributed earnings of its foreign operations that are intended to be permanently reinvested. At December 31, 2003, these earnings amounted to approximately \$1,185 million. If these earnings were repatriated to the United States, the Company would be required to accrue and pay approximately \$421 million of additional taxes based on the current tax rates in effect. For the years ended December 31, 2003 and 2002, the Company's total foreign profits before income taxes were approximately \$956 million and \$360 million, respectively. For the year ended December 31, 2001, foreign profits before income taxes were not material.

The Company's income tax returns are routinely audited by the Internal Revenue Service and various state tax authorities. While disputes may arise with these tax authorities, some of which may be significant, the Company believes that adequate tax liabilities have been established for all open audit years.

Income taxes paid during the years ended December 31, 2003, 2002, and 2001, totaled \$396.9 million, \$438.4 million, and \$516.2 million, respectively.

6. Stockholders' equity

Stockholder rights agreement

The Company has an amended and restated preferred stock rights plan effective through December 12, 2010 pursuant to which each share of common stock outstanding and each subsequently issued share have attached to them one whole preferred share purchase right (a "Right"). The Right represents the right to purchase one four-thousandth (1/4000) of a share of Series A Junior Participating Preferred Stock of the Company at \$350.00. These Rights expire on December 12, 2010.

Under certain circumstances, if an acquiring person or group acquires 10% or more of the Company's outstanding common stock, an exercisable Right will entitle its holder (other than the acquirer) to buy shares of common stock of the Company having a market value of two times the exercise price of one Right. However, in limited circumstances approved by the outside directors of the Board of Directors, a stockholder who enters into an acceptable standstill agreement may acquire up to 20% of the outstanding shares without triggering the Rights. If an acquirer acquires at least 10%, but less than 50%, of the Company's common stock, the Board of Directors may exchange each Right (other than those of the acquirer) for one share of common stock per Right. In addition, under certain circumstances, if the Company is involved in a merger or other business combination where it is not the surviving corporation, an exercisable Right will entitle its holder to buy shares of common stock of the acquiring company having a market value of two times the exercise price of one Right. The Company may redeem the Rights at \$0.00025 per Right at any time prior to the public announcement that a 10% position has been acquired.

AMGEN INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Stock repurchase program

The Company has a stock repurchase program primarily to reduce the dilutive effect of its employee stock option and stock purchase plans. Additionally, stock repurchases beyond this level reflect a measure of the Company's confidence in the long-term value of Amgen common stock. In 2003, the Company repurchased 29.7 million shares of its common stock at a total cost of \$1,801.0 million. In 2002, the Company repurchased 28.0 million shares of its common stock at a total cost of \$1,420.4 million. Stock repurchased in 2002 included 11.3 million shares of common stock repurchased simultaneously with the issuance of the Convertible Notes at a total cost of \$650 million. In December 2003, the Board of Directors authorized the Company to repurchase up to an additional \$5.0 billion of common stock allowing for a multi-year stock repurchase program. As of December 31, 2003, approximately \$5 billion was available for stock repurchases. The amount the Company spends and the number of shares repurchased varies based on a variety of factors, including employee stock option grants, the stock price and blackout periods in which the Company is restricted from repurchasing shares.

Other comprehensive income/(loss)

Information regarding the components of accumulated other comprehensive income/(loss) are as follows (in millions):

| | Unrealized Gains/(Losses) on Securities | Foreign Currency Translation | Accumulated Other Comprehensive Income |
|--|---|------------------------------------|---|
| Balance at December 31, 2002 | \$ 90.3 | \$(23.1) | \$67.2 |
| Current year other comprehensive (loss)/income | <u>(57.8)</u> | <u>51.4</u> | <u>(6.4)</u> |
| Balance at December 31, 2003 | <u>\$ 32.5</u> | <u>\$ 28.3</u> | <u>\$60.8</u> |

Other

In addition to common stock, the Company's authorized capital includes 5.0 million shares of preferred stock, \$0.0001 par value, of which 0.7 million shares have been reserved and designated Series A Preferred Stock. At December 31, 2003 and 2002, no shares of preferred stock were issued or outstanding.

At December 31, 2003, the Company had reserved 166.0 million shares of its common stock which may be issued through its employee stock option and stock purchase plans.

7. Employee stock option, stock purchase, and defined contribution plans

Employee stock option plans

The Company's employee stock option plans provide for option grants designated as either nonqualified or incentive stock options. Option grants to employees generally vest over a three to five year period and expire seven years from the date of grant. Most employees are eligible to receive a grant of stock options annually with the number of shares generally determined by the employee's salary grade and performance level. In addition, certain management and professional level employees typically receive a stock option grant upon commencement of employment.

AMGEN INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

As of December 31, 2003, the Company had 56.8 million shares of common stock available for future grant under its employee stock option plans. Stock option information with respect to all of the Company's employee stock option plans is as follows (shares in millions):

| | Shares | Exercise Price | | |
|--|-------------|----------------|---------|------------------|
| | | Low | High | Weighted-Average |
| Balance unexercised at December 31, 2000 | 98.7 | \$ 2.55 | \$78.00 | \$23.89 |
| Granted | 18.6 | \$51.51 | \$74.19 | \$63.47 |
| Exercised | (20.6) | \$ 2.55 | \$70.38 | \$13.12 |
| Forfeited | (2.3) | \$ 5.48 | \$78.00 | \$41.43 |
| Balance unexercised at December 31, 2001 | 94.4 | \$ 6.19 | \$78.00 | \$33.62 |
| Granted | 17.3 | \$31.07 | \$62.48 | \$40.61 |
| Assumed from Immunex Corporation (including 18.9 million vested options) | 22.4 | \$ 1.97 | \$72.00 | \$23.66 |
| Exercised | (26.2) | \$ 2.00 | \$60.36 | \$15.90 |
| Forfeited | (4.9) | \$ 8.50 | \$76.44 | \$52.01 |
| Balance unexercised at December 31, 2002 | 103.0 | \$ 1.97 | \$78.00 | \$36.25 |
| Granted | 18.5 | \$48.88 | \$71.54 | \$64.44 |
| Exercised | (23.0) | \$ 2.09 | \$69.31 | \$20.98 |
| Forfeited | (3.8) | \$ 5.05 | \$78.00 | \$55.59 |
| Balance unexercised at December 31, 2003 | <u>94.7</u> | \$ 1.97 | \$78.00 | \$44.68 |

At December 31, 2003, 2002, and 2001, employee stock options to purchase 52.4 million, 62.4 million, and 53.4 million shares were exercisable at weighted-average prices of \$34.38, \$27.03, and \$20.81, respectively.

Information regarding employee stock options outstanding as of December 31, 2003 is as follows (shares in millions):

| Price Range | Options Outstanding | | | Options Exercisable | |
|-------------------------|---------------------|---------------------------------|---|---------------------|---------------------------------|
| | Shares | Weighted-Average Exercise Price | Weighted-Average Remaining Contractual Life | Shares | Weighted-Average Exercise Price |
| \$10.00 and under | 2.4 | \$ 7.21 | 3.3 years | 2.4 | \$ 7.21 |
| Over \$10.00 to \$15.00 | 8.5 | \$13.61 | 0.9 years | 8.5 | \$13.61 |
| Over \$15.00 to \$30.00 | 13.0 | \$18.41 | 2.4 years | 13.0 | \$18.41 |
| Over \$30.00 to \$60.00 | 31.3 | \$40.52 | 4.6 years | 16.0 | \$38.14 |
| Over \$60.00 | 39.5 | \$65.60 | 5.1 years | 12.5 | \$65.85 |

Fair value disclosures of employee stock options

The exercise price of employee stock option grants is set at the closing price of the Company's common stock on the date of grant and the related number of shares granted is fixed at that point in time. Therefore, under the principles of APB No. 25, the Company does not recognize compensation expense associated with the grant of employee stock options. SFAS No. 123 requires the use of option valuation models to provide supplemental information regarding options granted after 1994.

AMGEN INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The weighted average fair value of common stock and stock options on the date of grant, and the assumptions used to estimate the fair value of the stock options using the Black-Scholes option valuation model, were as follows:

| | <u>2003</u> | <u>2002</u> | <u>2001</u> |
|--|-------------|-------------|-------------|
| Weighted average fair value of common stock | \$64.44 | \$40.61 | \$63.47 |
| Weighted average fair value of stock options granted | 26.04 | 16.66 | 26.74 |
| Risk-free interest rate | 2.4% | 3.6% | 4.7% |
| Expected life (in years) | 4.0 | 3.9 | 3.7 |
| Expected volatility | 50.0% | 50.0% | 50.0% |
| Expected dividend yield | 0% | 0% | 0% |

The Black-Scholes option valuation model was developed for use in estimating the fair value of traded options. The Company's employee stock options have characteristics significantly different from those of traded options such as extremely limited transferability and, in most cases, vesting restrictions. In addition, the assumptions used in option valuation models (see above) are highly subjective, particularly the expected stock price volatility of the underlying stock. Because changes in these subjective input assumptions can materially affect the fair value estimate, in management's opinion, existing valuation models do not provide a reliable, single measure of the fair value of its employee stock options. For purposes of pro forma disclosures, the estimated fair values of the options are amortized over the options' vesting periods. See Note 1, "Summary of significant accounting policies — Employee stock option and stock purchase plans" for a detailed computation of pro forma net income (loss) and earnings (loss) per share.

Employee stock purchase plan

The Company has an employee stock purchase plan whereby, in accordance with Section 423 of the Internal Revenue Code, eligible employees may authorize payroll deductions of up to 15% of their salary to purchase shares of the Company's common stock at the lower of 85% of the fair market value of common stock on the first or last day of the offering period. During the years ended December 31, 2003, 2002, and 2001, employees purchased 1.2 million, 0.7 million, and 0.6 million shares at weighted average prices of \$42.70, \$41.09, and \$47.97 per share, respectively. At December 31, 2003, the Company had 14.0 million shares available for future issuance under this plan.

Defined contribution plans

The Company has defined contribution plans covering substantially all employees in the United States and its possessions. Under these plans, the Company makes certain amounts of matching contributions for those employees who elect to contribute to the plans and makes additional contributions based upon the compensation of eligible employees regardless of whether or not the employees contribute to the plans. In addition, the Company has other defined contribution plans covering certain employees of the Company and employees of its foreign affiliates. The Company's expense for its defined contribution plans totaled \$76.8 million, \$55.6 million, and \$45.2 million for the years ended December 31, 2003, 2002, and 2001, respectively.

8. Financing arrangements

Convertible notes

On March 1, 2002, the Company issued the Convertible Notes with an aggregate face amount at maturity of \$3.95 billion (\$1,000 face amount per note). The 30-year, zero-coupon senior convertible notes have a yield to maturity of 1.125%. The gross proceeds from the offering were approximately \$2.82 billion (a

AMGEN INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

\$714.23 per note original issue price). The original issue discount of \$1.13 billion (or \$285.77 per note) is being accreted to the balance of the Convertible Notes and recognized as interest expense over the life of the notes using the effective interest method. Debt issuance costs were approximately \$56.5 million and are being amortized to interest expense on a straight-line basis over the life of the notes.

Holders of the Convertible Notes may convert each of their notes into 8.8601 shares of common stock of the Company (the "conversion rate") at any time on or before the maturity date, approximately 35.0 million shares in the aggregate. The conversion price per share at issuance was \$80.61. The conversion price per share as of any day will equal the original issuance price plus the accrued original issue discount to that day, divided by the conversion rate, or \$82.29 per share as of December 31, 2003. The holders of the Convertible Notes may require the Company to purchase all or a portion of their notes on March 1, 2005, March 1, 2007, March 1, 2012, and March 1, 2017 at a price equal to the original issuance price plus the accrued original issue discount to the purchase dates. The Company may choose to pay the purchase price in cash and/or shares of common stock which would be issued at the then current market price.

The Company may redeem all or a portion of the Convertible Notes for cash at any time on or after March 1, 2007 at the original issuance price plus accrued original issue discount as of the redemption date. In addition, the Company will pay contingent cash interest during any six-month period commencing on or after March 2, 2007 if the average market price of a note for a five trading day measurement period preceding the applicable six-month period equals 120% or more of the sum of the original issuance price and accrued original issue discount for such note. The contingent cash interest in respect of any quarterly period will equal the greater of 1) the amount of regular cash dividends paid by the Company per share multiplied by the number of shares of common stock deliverable upon conversion of the Convertible Notes at the then applicable conversion rate or 2) 0.0625% of the average market price of a note for a five trading day measurement period preceding the applicable six-month period provided, that if the Company does not pay cash dividends during a semiannual period it will pay contingent interest semiannually at a rate of 0.125% of the average market price of a note for a five trading day measurement period.

Shelf registrations

In October 2003, the Company established a \$1.0 billion shelf registration (the "\$1 Billion Shelf") to provide for financial flexibility. The \$1 Billion Shelf allows the Company to issue debt securities, common stock, and associated preferred share purchase rights, preferred stock, warrants to purchase debt securities, common stock or preferred stock, securities purchase contracts, securities purchase units and depositary shares of the Company. Under the \$1 Billion Shelf, all of the securities available for issuance may be offered from time to time with terms to be determined at the time of issuance. As of December 31, 2003, no securities had been issued under the \$1 Billion Shelf.

The Company also has a \$500 million debt shelf registration statement (the "\$500 Million Shelf") which was established in 1997. Also in 1997, pursuant to the \$500 Million Shelf, the Company established a \$400 million medium-term note program. All of the \$400 million of debt securities available for issuance may be offered from time to time under the Company's medium-term note program with terms to be determined at the time of issuance. As of December 31, 2003, no securities were outstanding under the \$400 million medium-term note program.

Medium and long-term notes

Under the \$500 Million Shelf, the Company had \$100 million of debt securities outstanding at December 31, 2003 and 2002 with a fixed rate of 6.5% that mature in 2007 (the "Notes").

The Company had \$100 million of debt securities outstanding at December 31, 2003 and 2002 with a fixed interest rate of 8.1% that mature in 2097 (the "Century Notes"). These securities may be redeemed in

AMGEN INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

whole or in part at the Company's option at any time for a redemption price equal to the greater of the principal amount to be redeemed or the sum of the present values of the principal and remaining interest payments discounted at a determined rate plus, in each case, accrued interest.

Commercial paper program

The Company has a commercial paper program which provides for unsecured, short-term borrowings up to an aggregate of \$200 million. During the year ended December 31, 2003, the Company repaid all of the outstanding balances under the commercial paper program, totaling \$100 million. These borrowings had maturities of less than one month and had effective interest rates averaging 1.4%. To support the commercial paper program, the Company had an unsecured \$150 million committed credit facility (the "Credit Facility") that expired on May 28, 2003.

Contractual maturities of long-term debt obligations

The aggregate contractual maturities of all long-term debt obligations due subsequent to December 31, 2003, are as follows (in millions):

| <u>Maturity Date</u> | <u>Amount</u> |
|----------------------|------------------|
| 2004 | \$ — |
| 2005(1) | 2,879.5 |
| 2006 | — |
| 2007 | 100.0 |
| 2008 | — |
| After 2008 | <u>100.0</u> |
| | <u>\$3,079.5</u> |

(1) Holders of the Convertible Notes may require the Company to purchase all or a portion of the notes on specific dates as early as March 1, 2005 at the original issuance price plus accrued original issue discount ("accreted value") through the purchase date. The amount above represents the accreted value on March 1, 2005. The accreted value based on the 30-year contractual maturity is \$3.95 billion. In the event the Company is required to repurchase the notes, it may choose to pay the purchase price in cash and/or shares of common stock.

9. Segment information

The Company operates in one business segment — human therapeutics. Therefore, results of operations are reported on a consolidated basis for purposes of segment reporting. Enterprise-wide disclosures about revenues by product, revenues and long-lived assets by geographic area, and revenues from major customers are presented below.

AMGEN INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Revenues

Revenues consisted of the following (in millions):

| | Years Ended December 31, | | |
|---------------------------|--------------------------|------------------|------------------|
| | 2003 | 2002 | 2001 |
| Product sales: | | | |
| EPOGEN® | \$2,434.7 | \$2,260.6 | \$2,108.5 |
| Aranesp® | 1,543.8 | 415.6 | 41.5 |
| ENBREL® | 1,300.0 | 362.1 | — |
| NEUPOGEN® | 1,266.7 | 1,379.6 | 1,346.4 |
| Neulasta® | 1,255.0 | 463.5 | — |
| Other | 68.0 | 109.8 | 14.6 |
| Total product sales | 7,868.2 | 4,991.2 | 3,511.0 |
| Other revenues | 487.8 | 531.8 | 504.7 |
| Total revenues | <u>\$8,356.0</u> | <u>\$5,523.0</u> | <u>\$4,015.7</u> |

Geographic information

Outside the United States, the Company principally sells: 1) NEUPOGEN® in Europe, Canada, and Australia, 2) Aranesp® in most countries in Europe, Australia, and New Zealand commencing with the June 2001 launch, 3) Neulasta® in most countries in Europe commencing with the January 2003 launch, and 4) ENBREL® in Canada commencing July 16, 2002. Information regarding revenues and long-lived assets (consisting of property, plant, and equipment) attributable to the United States and to all foreign countries collectively is stated below. The geographic classification of product sales was based upon the location of the customer. The geographic classification of all other revenues was based upon the domicile of the entity from which the revenues were earned. Information is as follows (in millions):

| | Years Ended December 31, | | |
|-------------------------------|--------------------------|------------------|------------------|
| | 2003 | 2002 | 2001 |
| Revenues: | | | |
| United States | \$7,245.5 | \$5,025.9 | \$3,688.5 |
| Foreign countries | 1,110.5 | 497.1 | 327.2 |
| Total revenues | <u>\$8,356.0</u> | <u>\$5,523.0</u> | <u>\$4,015.7</u> |
| | | | |
| | December 31, | | |
| | 2003 | 2002 | 2001 |
| Long-lived assets: | | | |
| United States | \$3,086.0 | \$2,473.8 | \$1,754.5 |
| Foreign countries | 713.4 | 339.7 | 191.6 |
| Total long-lived assets | <u>\$3,799.4</u> | <u>\$2,813.5</u> | <u>\$1,946.1</u> |

Major customers

The Company sells primarily to wholesale distributors of pharmaceutical products. With the exception of ENBREL®, the Company utilizes these wholesale distributors as the principal means of distributing the Company's products to clinics, hospitals, and pharmacies. With respect to ENBREL®, the Company primarily

AMGEN INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

drop-ships wholesaler orders directly to pharmacies for end-users. The Company monitors the financial condition of its larger distributors and limits its credit exposure by setting appropriate credit limits and requiring collateral from certain customers.

For the years ended December 31, 2003, 2002 and 2001, sales to three large wholesalers each accounted for more than 10% of total revenues. Sales to these three wholesalers were \$2,686.2 million, \$1,596.2 million, and \$1,340.4 million, respectively, for the year ended December 31, 2003. Sales to these three wholesalers were \$2,084.4 million, \$988.6 million, and \$843.9 million, respectively, for the year ended December 31, 2002. Sales to these three wholesalers were \$1,470.1 million, \$535.8 million, and \$459.8 million, respectively, for the year ended December 31, 2001.

At December 31, 2003 and 2002, amounts due from these three large wholesalers each exceeded 10% of gross trade receivables, and accounted for 53% and 58%, respectively, of gross trade receivables on a combined basis. At December 31, 2003 and 2002, 37% and 19%, respectively, of trade receivables, net were due from customers located outside the United States, primarily in Europe.

10. Fair values of financial instruments

Short-term assets and liabilities

The fair values of cash equivalents, accounts receivable, accounts payable, and the current portion of debt approximate their carrying value due to the short-term nature of these financial instruments.

Non-current assets

The fair values of the Company's equity method investments at December 31, 2003 and 2002 were approximately \$413.2 million and \$170.3 million, respectively, based on quoted market prices to the extent available. Certain of the Company's equity method investments do not have readily available fair values and therefore the carrying values are considered to approximate their fair values. At December 31, 2003 and 2002, the carrying values of the Company's equity method investments were \$282.7 million and \$170.3 million, respectively, and are included in non-current other assets in the accompanying consolidated balance sheets.

Long-term debt

The fair values of the Notes and Century Notes at December 31, 2003 and 2002 were approximately \$249.3 million and \$273.6 million, respectively. The fair value of the Convertible Notes at December 31, 2003 and 2002 were approximately \$2,978.5 million and \$2,913.5 million, respectively. In May 2002, the Company registered the Convertible Notes with the Securities and Exchange Commission allowing the notes to be traded on the open market. The fair value of the Convertible Notes was based on the quoted market prices at December 31, 2003 and 2002. The fair values for medium and long term notes were estimated based on quoted market rates for instruments with similar terms and remaining maturities.

11. Agreements with Wyeth

The Company has a co-promotion agreement with Wyeth. Under the terms of this agreement, Amgen and Wyeth market and sell ENBREL® in the United States and Canada and develop certain future indications of ENBREL® for use in these geographic territories. Wyeth is paid a share of the resulting profits on sales of ENBREL®, after deducting the applicable costs of sales, including manufacturing costs and royalties paid to third parties, and expenses associated with R&D and sales and marketing. Such amounts paid to Wyeth are included in "Selling, general and administrative" expense in the accompanying consolidated statements of operations.

AMGEN INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The Company also has a global supply agreement with Wyeth related to the manufacture, supply, inventory, and allocation of supplies of ENBREL®.

12. Accrued liabilities

Accrued liabilities consisted of the following (in millions):

| | December 31, | |
|--|------------------|------------------|
| | 2003 | 2002 |
| Sales incentives, royalties, and allowances | \$ 523.8 | \$ 287.7 |
| Employee compensation and benefits | 444.5 | 370.4 |
| Income taxes | 421.1 | — |
| Clinical development costs | 113.0 | 112.9 |
| Due to affiliated companies and corporate partners | 59.0 | 152.1 |
| Other | 357.7 | 228.6 |
| | <u>\$1,919.1</u> | <u>\$1,151.7</u> |

13. Commitments and contingencies

The Company leases certain administrative and laboratory facilities under non-cancelable operating leases that expire through December 2010. The following table summarizes the minimum future rental commitments under non-cancelable operating leases at December 31, 2003 (in millions):

| <u>Year Ended December 31,</u> | <u>Lease Payments</u> |
|--|---------------------------|
| 2004 | \$ 50.9 |
| 2005 | 39.4 |
| 2006 | 25.7 |
| 2007 | 19.5 |
| 2008 | 15.5 |
| Thereafter | <u>30.8</u> |
| Total | \$181.8 |
| Less income from subleases | <u>54.6</u> |
| Net minimum operating lease payments | <u>\$127.2</u> |

Rental expense on operating leases for the years ended December 31, 2003, 2002, and 2001 was \$29.8 million, \$26.0 million, and \$18.3 million, respectively. Sublease income for the years ended December 31, 2003, 2002 and 2001 was not material.

AMGEN INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The Company is under supply agreements with various contract manufacturers for the production, vialing, and packaging of ENBREL®. Under the terms of the various contracts, Amgen is required to purchase certain minimum quantities of ENBREL® each year through 2010. The following table summarizes the minimum contractual inventory commitments from third-party contract manufacturers at December 31, 2003 (in millions):

| <u>Year Ended December 31,</u> | <u>Inventory Commitments</u> |
|-----------------------------------|----------------------------------|
| 2004 | \$ 428.9 |
| 2005 | 309.3 |
| 2006 | 116.8 |
| 2007 | 118.0 |
| 2008 | 117.0 |
| Thereafter | <u>471.0</u> |
| Total contractual purchases | <u>\$1,561.0</u> |

The amounts above primarily relate to the Company's long-term supply agreement with Boehringer Ingelheim Pharma KG ("BI Pharma") for the manufacture of commercial quantities of ENBREL®. Amounts owed to BI Pharma are based on firm commitments for the purchase of production capacity for ENBREL® and reflect certain estimates such as production run success rates and bulk drug yields achieved. The Company's obligation to pay certain of these amounts may be reduced based on certain future events.

In the ordinary course of business, the Company is involved in various legal proceedings. While it is not possible to accurately predict or determine the eventual outcome of these proceedings, the Company does not believe any such proceedings currently pending will have a material adverse effect on its annual consolidated financial statements, although an adverse resolution in any reporting period of one or more of the proceedings could have a material impact on the results of operations for that period.

AMGEN INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

14. Quarterly financial data (unaudited)

(In millions, except per share data)

| <u>2003 Quarter Ended</u> | <u>Dec. 31(1)</u> | <u>Sept. 30(2)</u> | <u>June 30</u> | <u>Mar. 31</u> |
|---------------------------------------|-------------------|--------------------|----------------|----------------|
| Product sales | \$2,237.7 | \$ 2,078.1 | \$1,916.5 | \$1,635.9 |
| Gross margin from product sales | 1,849.4 | 1,738.1 | 1,587.4 | 1,352.6 |
| Net income | 546.9 | 612.1 | 607.2 | 493.3 |
| Earnings per share: | | | | |
| Basic | \$ 0.43 | \$ 0.47 | \$ 0.47 | \$ 0.38 |
| Diluted | \$ 0.41 | \$ 0.46 | \$ 0.45 | \$ 0.37 |
| <u>2002 Quarter Ended</u> | <u>Dec. 31(3)</u> | <u>Sept. 30(4)</u> | <u>June 30</u> | <u>Mar. 31</u> |
| Product sales | \$1,621.6 | \$ 1,345.8 | \$1,115.2 | \$ 908.6 |
| Gross margin from product sales | 1,347.8 | 1,119.4 | 983.3 | 805.0 |
| Net income (loss) | 456.4 | (2,601.6) | 412.4 | 340.9 |
| Earnings (loss) per share: | | | | |
| Basic | \$ 0.35 | \$ (2.10) | \$ 0.40 | \$ 0.33 |
| Diluted | \$ 0.34 | \$ (2.10) | \$ 0.38 | \$ 0.32 |

- (1) In the fourth quarter of 2003, the Company recorded a charge of \$86.5 million for the upfront fee paid to Biovitrum AB ("Biovitrum"), related to the multifaceted agreement under which the Company received exclusive rights to develop and commercialize certain of Biovitrum's small molecules for the treatment of metabolic diseases and certain other medical disorders.
- (2) In the third quarter of 2003, the Company recorded: 1) a charge of \$47.1 million related to the legal settlement paid to Genentech, 2) a gain from a legal award related to the Company's arbitration with Johnson & Johnson of \$74.0 million, and 3) a contribution of \$50.0 million to the Amgen Foundation.
- (3) In the fourth quarter of 2002, the Company recorded: 1) a gain from a legal award related to the Company's arbitration with Johnson & Johnson of \$151.2 million, 2) a contribution of \$50.0 million to the Amgen Foundation, and 3) a benefit of \$4.6 million related to finalizing the termination of certain collaboration agreements.
- (4) In the third quarter of 2002, the Company recorded: 1) a charge of \$2,991.8 million to write-off the fair value of acquired IPR&D, and 2) a benefit of \$35.5 million related to finalizing the termination of certain collaboration agreements.

See Notes 2, 3, and 4 for further discussion of the items described above.

SCHEDULE II

AMGEN INC.

VALUATION ACCOUNTS

Years ended December 31, 2003, 2002, and 2001

(In millions)

| | <u>Balance at Beginning of Period</u> | <u>Additions Charged to Costs and Expenses</u> | <u>Other Additions(1)</u> | <u>Deductions</u> | <u>Balance at End of Period</u> |
|---|---|--|-------------------------------|-------------------|---|
| Year ended December 31, 2003: | | | | | |
| Allowance for doubtful accounts | \$22.9 | \$3.6 | \$ — | \$ — | \$26.5 |
| Year ended December 31, 2002: | | | | | |
| Allowance for doubtful accounts | \$21.4 | \$1.3 | \$1.2 | \$1.0 | \$22.9 |
| Year ended December 31, 2001: | | | | | |
| Allowance for doubtful accounts | \$21.2 | \$0.3 | \$ — | \$0.1 | \$21.4 |

(1) In connection with the Immunex acquisition, the Company recorded an additional allowance for doubtful accounts of \$1.2 million as of the acquisition date.



Dr. Michael "Micky" Traub, Ph.D.

March 19, 1948
February 13, 2004

Joined Amgen in 1994
Global Development Leader

As a clinical research scientist, physician, father, husband, and friend, Micky had a wonderful presence; his charm, wit, and kindness set him apart as a person. He dedicated his life to helping patients with neurological diseases, particularly those with movement disorders such as Parkinson's disease, through his practice as a neurologist and his contributions to numerous therapeutic development programs. The immense commitment he has made to patients around the world will be his legacy.

Micky, a native of the United Kingdom, received his B.Sc., M.B.B.S. (the United Kingdom equivalent of M.D.) and Ph.D. from the University of London and was a Fellow of the Royal College of Physicians. Together with his wife, he was passionately committed to causes protecting children from abuse and neglect.

Those who had the opportunity to interact with Micky during his lifetime truly understand our sense of loss.



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