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FINANCIAL

C. R. Bard, Inc. is a leading multinational developer, manufacturer, and marketer of innovative, life-enhancing medical technologies in the fields of Vascular, Urology, Oncology and Surgical Specialty products.

Bard markets its products and services worldwide to hospitals, individual healthcare professionals, extended care facilities and alternate site facilities.

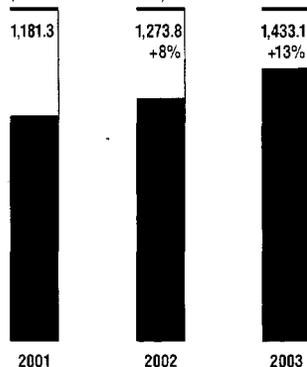
Bard pioneered the development of single-patient-use medical products for hospital procedures; today Bard is dedicated to pursuing technological innovations that offer superior clinical benefits while helping to reduce overall costs.

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## FINANCIAL HIGHLIGHTS

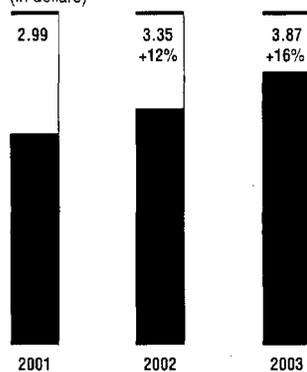
### Net Sales

(in millions of dollars)



### Diluted Earnings Per Share\*

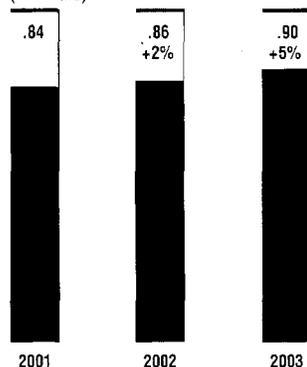
(in dollars)



\*Excluding the items identified below

### Dividends Per Share

(in dollars)



(All dollar figures in thousands except per share data)	2001	2002	2003
<b>Operations as of and for the year ended December 31:</b>			
Net sales	\$1,181,300	\$1,273,800	\$1,433,100
Net income	\$ 143,200	\$ 155,000	\$ 168,500
Diluted earnings per share	\$ 2.75	\$ 2.94	\$ 3.20
Diluted earnings per share – excluding the items identified below	\$ 2.99	\$ 3.35	\$ 3.87
Dividends per share	\$ 0.84	\$ 0.86	\$ 0.90
Research and development expense	\$ 53,400	\$ 61,700	\$ 87,400
Number of employees	7,700	7,700	8,300
Closing stock price	\$ 64.50	\$ 58.00	\$ 81.25

As discussed below, certain events in each of 2001, 2002 and 2003 affect the comparability of the company's results of operations between periods.

2001 – Included in the company's 2001 earnings is approximately \$12.3 million after tax (\$0.24 diluted earnings per share) of goodwill amortization. Goodwill amortization is not required for fiscal years beginning after December 15, 2001 per SFAS 142.

2002 – Included in the company's 2002 earnings are the following items: a charge related to the termination of the Tyco merger agreement of \$4.0 million after tax (\$0.08 diluted earnings per share), charges related to divisional and manufacturing consolidation projects of \$16.5 million after tax (\$0.31 diluted earnings per share), a charge for corporate severance related costs of \$4.2 million after tax (\$0.08 diluted earnings per share) and a gain from the reversal of certain legal accruals of \$3.0 million after tax (\$0.06 diluted earnings per share). The total of these items is \$21.7 million after tax (\$0.41 diluted earnings per share).

2003 – Included in the company's 2003 earnings are the following items: a charge for a legal verdict in the amount of \$35.5 million after tax (\$0.67 diluted earnings per share), a gain from a legal settlement of \$2.1 million after tax (\$0.04 diluted earnings per share) and the final adjustment of 2002 restructuring charges and reserves for certain items of \$1.8 million after tax (\$0.03 diluted earnings per share) and a charge for product line asset write-downs of \$3.6 million after tax (\$0.07 diluted earnings per share). The total of these items is \$35.2 million after tax (\$0.67 diluted earnings per share).

Certain prior-year amounts have been reclassified to conform with the current year presentation.

This report contains forward-looking statements, the accuracy of which is necessarily subject to risks and uncertainties. Please refer to our detailed statement regarding forward-looking information in the Annual Report on Form 10-K for the year ended December 31, 2003. A copy is enclosed with this mailing.



**Timothy M. Ring**  
Chairman and  
Chief Executive Officer

**John H. Weiland**  
President and  
Chief Operating Officer

## TO OUR SHAREHOLDERS:

### **These are exciting times at Bard.**

We are pleased to report that our company is performing exceedingly well. We achieved excellent financial results in 2003 and continued to make great progress with our strategic growth initiatives. This success emanates – in no small part – from the outstanding commitment of our employees and the leadership of our management team throughout the company.

At Bard we have a great sense of pride and optimism about the work we do in helping people lead longer, healthier and more productive lives. Our commitment to the patients we serve motivates us in our work every day and contributes to our success. Bard's consistent financial performance is a tribute to our employees, who have successfully converted their desire to help people into the ability to manufacture, distribute and market medical technologies that make a difference in patients' lives all over the world. We commend their efforts in achieving this goal.

In 2003, we completed our executive management transition following the retirement of William H. Longfield on August 7th, after an eight-year term as Bard's chairman and chief executive officer. Our Board of Directors and senior management team developed and executed a comprehensive succession plan and, as a result, it was business as usual at Bard during this seamless transition period. We want to recognize Bill's outstanding leadership during his tenure and look forward to our future collaboration as he continues to serve as a director of the company.

Looking back over Bard's excellent financial performance for the past five years, we have a lot to be excited about. Historically speaking, our company has never performed better. For 19 straight quarters, Bard has delivered consistent net sales growth of between 7 and 10 percent on a constant currency basis, and we hit a new high of 11 percent net sales growth in the fourth quarter of 2003. On all fronts, our financial achievements for the year were strong.

### **Full Year 2003 Financial Highlights:**

- Net sales growth – 13% as reported; 9% constant currency
- Gross profit margin – 57.5% versus 54.3% in 2002
- R&D expenditures – \$87.4 million, up 42% over 2002
- Net income – \$168.5 million (up 9%) as reported
- Net income – \$203.7 million (up 15%) excluding the items identified in the financial highlights on page 1
- EPS – \$3.20 (up 9%) as reported
- EPS – \$3.87 (up 16%) excluding the items identified in the financial highlights on page 1
- Cash and short-term investments (at year end) – \$422.0 million
- Debt to total capital ratio (at year end) – 13.8%

At Bard we believe being a market leader – having a number one or two position – is critical to being successful in any market. We are disciplined in our application of this philosophy. In 2003, roughly 80% of our net sales came from product lines in which we are market leaders. Our diversified product portfolio – some 100 product lines covering nearly 10,000 product codes across our four businesses – balances the risks inherent in a competitive industry and contributes significantly to Bard's consistency and reliability.

One of our key operating imperatives is cultivating and advancing our relationships with customers – nearly a century-old practice at Bard. Our service to customers differentiates us in the industry because we develop a customized, flexible and integrated approach to meet their needs – providing a broad array of clinical and business solutions. Our call-point focused structure engenders natural collaboration between our sales force and clinicians, the true source of our innovation. This relationship creates Bard 'experts' who understand first-hand the needs of our customers and enable us to respond with innovative products and solutions targeted specifically to meet these opportunities. As you read through the pages of this annual report, you will see why we are confident of our approach – one that is particularly well suited to customers and differentiates us in the medical technology industry.

During this past year, Bard businesses brought many new products and therapies to market, expanding our leadership positions in several markets and creating momentum for future growth:

- In our endovascular business, we gained significant momentum throughout 2003. New products, such as our CONQUEST™ PTA balloon catheter, FLUENCY™ stent graft and RECOVERY® vena cava filter were major contributors. Our self-expanding peripheral stent products, led by our innovative LUMINEXX™ stent, continued to provide significant growth in this area. The RECOVERY filter was the first of its kind in the U.S. – giving clinicians greater flexibility in the use of vena cava filters. Clinical trials for our AV access stent graft have concluded, and our carotid stent trial will begin later this year. Joining the product line in 2004 is our VACORA™ vacuum assisted biopsy device, which will compete in the largest segment of the breast biopsy device market.
- In our specialty access business, we introduced our new HEMOSPLIT® dialysis access catheter with its proprietary split tip design. Entering the market at mid-year, it has met with strong demand and made a significant contribution to sales. Our implantable port and, in particular, our PICC catheter product lines continued to provide great growth in this business in 2003.



**Bard's Worldwide Operations Management Team  
(from back to front clockwise)**

- Mark Walaska, Staff Vice President – Manufacturing**
- Frank Maloit, Staff Vice President – Corporate Procurement**
- Scott Mummert, Director – Operational Excellence**
- Kevin Phoenix, Director – Facilities**
- John Moran, Staff Vice President – Manufacturing Projects**
- Ed Doorley, Staff Vice President – Manufacturing**
- Joe Cherry, Vice President – Operations**

- Our soft tissue repair business continued its strong performance, growing more than 20 percent for the fourth consecutive year. Our ventral hernia repair franchise, led by our VENTRALEX™ and COMPOSIX® KUGEL® products, was the primary contributor to our performance in 2003. We were especially pleased to see strong growth in our international business. Today, with more than 75 percent of our soft tissue sales in the U.S., we see continued opportunity for growth abroad.

- In our urology business, the BARDEX® I.C. Foley catheter with BACTI-GUARD®\* silver coating continues to gain market share on its proven record for dramatically reducing urinary tract infections – benefiting both the patient and hospital.

- We also continued our solid growth in sales and market share within Bard's brachytherapy business, which provides outstanding clinical benefits to patients diagnosed with prostate cancer. During 2003, we made several small acquisitions to strengthen this franchise. They included certain assets of Prostate Services of America, Inc. and Imagyn Medical Technologies, Inc. and the assets of Source Tech Medical, LLC. These transactions reflect our strategy to be a consolidator in the brachytherapy business.

#### **Operations Review**

Over the past several years we have made significant improvements to our manufacturing structure and processes. Our efforts to refine purchasing, manufacturing and distribution have generated considerable savings for the company. Most important, these streamlining programs have provided the fuel we need to fund our long-term growth initiatives. We would like to acknowledge and thank our manufacturing employees all over the world for their continued dedication and commitment to operational excellence.

At the helm of this tremendous effort, Joseph A. Cherry, vice president of operations, has provided the leadership, focus and determination to make it happen. Clearly, Joe has made an indelible mark on redefining Bard's future, and we thank him for his outstanding effort. The following illustrates a few of the more notable accomplishments in operations:

- Manufacturing cost improvements were the primary driver of the 3.2% increase in gross margins as a percent of net sales in 2003.
- In July, we broke ground on a 412,000 sq. ft. state-of-the-art distribution center in Covington, Georgia. This facility will allow us the flexibility to process consolidated orders for products from all of our businesses, to U.S. customers. We anticipate a Q2 2004 opening of this facility.
- In August, we completed a major expansion of our manufacturing facility in Kulim, Kedah, Malaysia, where we have enhanced and expanded existing production areas and constructed new laboratories. We also initiated

construction of a 170,000 sq. ft. world-class manufacturing facility in Humaco, Puerto Rico. Sized and designed to support Bard's strategic growth plans, this facility is expected to open in Q4 2005.

#### **Long-term Growth Initiatives**

As we have seen in 2003, the efficiencies generated from operations provide the funding to support our growth plans. While we continue to target at least 12 percent earnings growth for our shareholders, we are investing the incremental dollars generated from these improvements in three specific areas:

##### **• Technology Investment through Research and Development**

– Our commitment to R&D investment is evidenced by an increase in R&D spending over the past two years, from \$53 million in 2001 to a run rate of nearly \$100 million in Q4 2003. We have implemented world-class R&D processes across our businesses to maximize the productivity of our efforts and create a steady stream of innovative technologies.

• **Business Development** – We will complement our R&D efforts with strategic acquisitions of technologies, product lines or businesses – targeting opportunities in the faster growing segments of our markets.

• **Sales Force Expansion** – In 2003, we increased our sales force by 10 percent in the U.S., concentrating on our fastest growing businesses. We are currently evaluating the size and deployment of our sales organizations in the balance of our U.S. businesses and in Europe.

In the next several years, we believe each of these initiatives has the potential to increase our revenue growth rate above the range we have consistently delivered during the last five years.

Another significant initiative underway is the implementation of an Enterprise Resource Planning (ERP) system, which will enable Bard to conduct business on a common platform with a consistent flow of information across the organization. Among its many benefits, the ERP system will enhance order processing, production planning and information accuracy and timeliness – while standardizing, integrating and simplifying our business processes. This new approach will allow us to leverage the scale of a \$1.4 billion enterprise in our business transactions, while maintaining the agility of a decentralized organization, deployed at the call-point level. The resources saved and efficiencies gained from these benefits will also help fuel investments for future growth.

#### **Board and Organizational Changes**

Throughout the year, our Board of Directors has provided expertise and guidance on a variety of issues, from succession planning to investment strategy. Their knowledge and counsel are vital, and their commitment to this company is steadfast. We thank each of them for their valuable contribution.

This year we bid farewell to one of our long-standing directors, Regina E. Herzlinger, who retired from the Board after 13 years of distinguished service. Regina, a professor of business administration at Harvard Business School, was truly a guiding light for our company, and we will miss her counsel.

In 2003, we welcomed Theodore E. Martin to our Board. Ted was president and chief executive officer of Barnes Group Inc., a manufacturer of precision metal parts and distributor of industrial supplies, until his retirement in December 1998. We look forward to the insight and experience Ted will bring to the Board in the coming years.

Since our last annual report to shareholders, the Board elected five new corporate officers: Amy S. Paul and Brian P. Kelly to group vice president; Scott T. Lowry to vice president and treasurer; Brian R. Barry to vice president, regulatory and clinical affairs; and John A. DeFord, Ph.D., to vice president, science and technology.

In 2003, we bid farewell to one of our distinguished corporate officers, James R. Adwers, M.D., our former vice president, medical affairs, who retired after more than eight years of exceptional service to Bard. We wish Jim well in his retirement.

#### Outlook

With further increases in product innovation and sales resources, we will pursue opportunities in growing markets to enhance our consistent and reliable performance and, ultimately, to yield improved returns for our shareholders. Our number one operating goal is to increase our revenue growth rate through a very deliberate and thoughtful operating strategy. Our employees are eager to meet the challenges inherent in such an endeavor. Indeed, our achievements in 2003 are symbolic of the strength and diversity of Bard and we are very excited about the future.

Finally, we want to thank you, our shareholders, for your loyalty and support. On behalf of our management team and employees, we are grateful for your continued confidence and share your high expectations for Bard.

We look forward to serving you well in 2004 and beyond.

Sincerely,



**Timothy M. Ring**  
Chairman and  
Chief Executive Officer



**John H. Weiland**  
President and  
Chief Operating Officer



On August 7, 2003, Bill Longfield stepped down from his position as Bard's chairman and chief executive officer – a move he orchestrated with grace and vision. From the time of his arrival at Bard 14 years ago, Bill made a series of difficult decisions and significant contributions to our organization – actions that have improved our performance, enhanced our productivity and simply made Bard a better place. Since 1989, when he began his career at Bard, revenues have nearly doubled and earnings have more than tripled. To put this achievement in perspective, an investment in Bard's stock in 1989 would have increased 305 percent by the time of Bill's retirement, outpacing the S&P 500 over the same period.

Looking back on his years at Bard's helm, Bill's tremendous insight and leadership can be exemplified in three stages:

- In the early years, he focused on improving the company's core functions and leveraging them across our decentralized structure. Thanks to Bill's tireless efforts, today Bard is very disciplined and proficient in executing the fundamentals.
- In the second phase, he began strengthening the company with an impressive list of acquisitions, and, in recognition of our commitment to customers, he created Bard's Corporate Healthcare Services organization. In 1997, his decision to divest the cardiology business put Bard on a path toward solid and steady growth.
- In his final phase, Bill set his sights on growing the business to reward our loyal shareholders. His success in this regard is clearly reflected in the company's performance embodied in this annual report.

But the financial achievements tell only a part of the story of the Longfield legacy. Shortly after assuming the role of president in 1991, Bill set out to enhance Bard's culture. A long-time advocate for employees and their contribution to the organization, Bill initiated a series of programs aimed at recognizing and rewarding their excellence – including the Charles Russell Bard award. With great fervor, Bill encouraged and rewarded employees who volunteered in national and local programs to help neighbors and strangers alike.

On behalf of Bard employees and shareholders around the world, we want to express our sincere gratitude to Bill for his enlightened leadership, vision and courage. Bard's superior performance and consistent reliable growth are a tribute to Bill's bold, yet confident decisions over the years, his steadfast commitment to our shareholders and ultimately, the patients we serve.

March 1, 2004





**I.V. Nurse Specialist Brenda McKay (left), of Christ Hospital in Cincinnati, Ohio, discusses PICC catheter placement at a patient's bedside with Bard Access Systems employees Paul Blackburn, RN, MNA (right), Senior Product Manager – PICC and Midline Catheters, Manager Clinical Education; and Territory Sales Manager Rick Naylor (center).**

## A Clinical Approach: The ASSESSMENT ADVANTAGE<sup>SM</sup> Program

**Bard's commitment to customers extends beyond providing an extensive array of products. We help customers address their daily challenges and improve patient outcomes with comprehensive clinical, educational and operational programs.**

One such solution is the ASSESSMENT ADVANTAGE<sup>SM</sup> program available through Bard Access Systems, a subsidiary of Bard, located in Salt Lake City, Utah. This program helps customers incorporate longer term vascular access solutions into the initial phase of care – enabling them to achieve better patient outcomes, reduce costs and standardize inventory.

"The ASSESSMENT ADVANTAGE program has made a tremendous difference in our hospital," I.V. Nurse Specialist, Brenda McKay, of Christ Hospital in Cincinnati, Ohio, attests. "Our nursing staff is happier because they get reliable vascular access for patients, and patients are happier because they get only one needlestick – not several. The radiology lab is able to focus on more technical procedures, and physicians no longer need to be called for difficult I.V. catheter placements. Hospital administration is thrilled with the significant cost savings of having nurses place PICC catheters at the bedside," McKay says.

More than 90 percent of patients admitted to a hospital require insertion of a vascular access device to deliver medication or nutrition during their hospital stay. Bard Access Systems is the market leader in vascular access devices and offers an extensive array of products including implantable ports, central and midline catheters, and peripherally inserted central catheters (PICCs).

Working closely with customers, Bard Access Systems realized that providing a broad offering of innovative vascular access devices wasn't always enough to ensure good clinical outcomes for patients. Bard needed to develop a way to help hospital staff break out of their traditional care patterns and determine, at admission, the most appropriate type of vascular access device that could be used for the duration of the patient's care.

When patients are admitted to a hospital, they frequently receive an intravenous catheter in their hand or forearm. The catheter often needs to be replaced due to blockages or vascular irritation from antibiotics, resulting in multiple

needlesticks. Patients who require longer-term venous access – even beyond their hospital stay – often have a PICC (or another catheter designed for long-term access to the central venous system) placed when they are ready to be discharged. Sometimes, this isn't the best approach.

A better outcome is achieved through Bard's ASSESSMENT ADVANTAGE program, in which patients are evaluated at admission – where clinicians determine whether the patient will need extended I.V. access. Those who do are identified as candidates for a PICC catheter. For the patient, this approach eliminates the need for multiple needlesticks and provides increased comfort and convenience. For the hospital, the insertion of a PICC catheter upon admission is cost effective and reduces the nurses' workload.

From her experience, Brenda acknowledges, "Multiple venipunctures are not cost effective and can result in unfavorable patient outcomes. While an I.V. catheter lasts 48 to 72 hours, a PICC lasts from 10 to 73 days."

Bard's ASSESSMENT ADVANTAGE program offers I.V. nurse specialists the training and resources they need to choose better solutions, like a PICC catheter, when appropriate. The program considers the patient's diagnosis, drug therapy, and medical condition and recommends treatment algorithms. This program allows nurses to master a technically challenging procedure – inserting a PICC catheter at bedside – increasing their skills and value to the institution. Currently, Bard provides training for more than 3,000 clinicians per year under this program.

To evaluate cost savings associated with placing a PICC catheter at the bedside versus the radiology suite, Brenda and her colleagues at Christ Hospital conducted a cost analysis. The savings per PICC placement were considerable: \$800 per line. Since they placed more than 1,000 lines last year, the hospital saved more than \$800,000.

Christ Hospital is just one of many customers who believe in Bard's commitment to enhancing clinical care. "We wouldn't be where we are today without the ASSESSMENT ADVANTAGE program," Brenda says. "It works."



Davol Territory Sales Manager Kyle Stephenson (left), provides insight on the unique design features of the VENTRALEX™ hernia repair patch to Dr. Stephen Wohlgemuth, a surgeon at Sentara Leigh Hospital in Norfolk, Virginia.

## An Innovative Approach: VENTRALEX™ Hernia Patch

**For decades, Bard has embraced three core operating values: quality, integrity and service. Several years ago, we added “innovation” as a fourth core value. Increasing our emphasis on innovation enables us to anticipate customers’ changing needs and increases our ability to respond with unique technology solutions.**

We believe one of the primary reasons Bard is the market leader in the hernia repair business is that our creative team at Davol, our surgical specialties subsidiary located in Cranston, Rhode Island, knows the market intimately. Through their collaborative customer relationships and market research efforts, they discovered an unmet need; a hernia patch specifically designed to repair umbilical defects – or hernias of the navel area.

In 2000, a team of Davol employees gathered a group of general surgeons to review prototypes of new hernia repair devices. As the staff demonstrated one prototype in particular, they could sense the growing excitement in the room. The surgeons immediately noted this specific concept was exactly the solution they sought for the repair of umbilical hernias. An estimated 150,000 people suffer with umbilical hernias every year in the U.S., and surgeons were looking for a new device to simplify and perfect the procedure – while positively affecting patient outcomes.

With this valuable input, the company moved swiftly with product development, collaborating with surgeons throughout the process. Within nine months of the product's initial concept, Davol introduced the VENTRALEX™ hernia patch to the market.

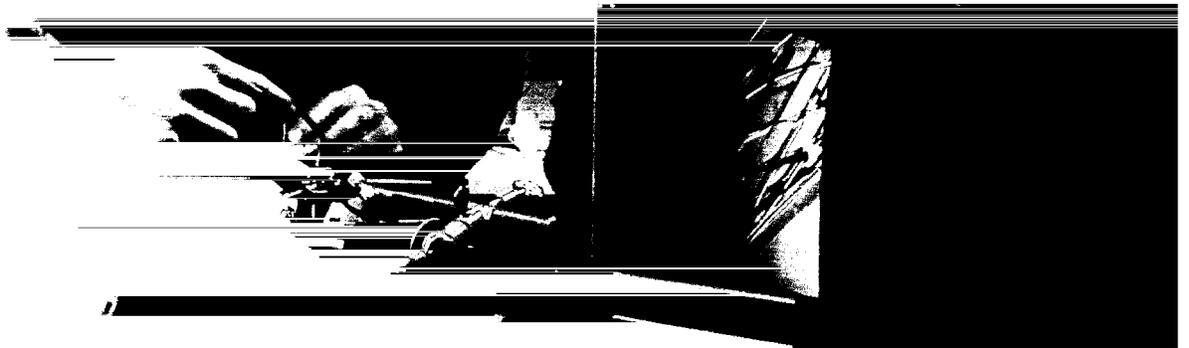
Stephen Wohlgemuth, MD, a surgeon at Sentara Hospital System and a partner at Norfolk Surgical Group in Norfolk, Virginia, recalls he had been searching for a mesh hernia repair patch with a material that would encourage tissue ingrowth, while minimizing the potential for unwanted adhesions of the bowel to the patch. He was delighted when he had the opportunity to work with the VENTRALEX patch for the first time. “This is the real deal,” he remembers thinking.

On one side of the small, round patch is a layer of polypropylene mesh material, which encourages tissue ingrowth to secure the patch in place and help close off the hernia. The other side of the patch has a smooth ePTFE, or expanded polytetrafluoroethylene, barrier that minimizes adhesions to the prosthesis – exactly the feature Dr. Wohlgemuth had been seeking.

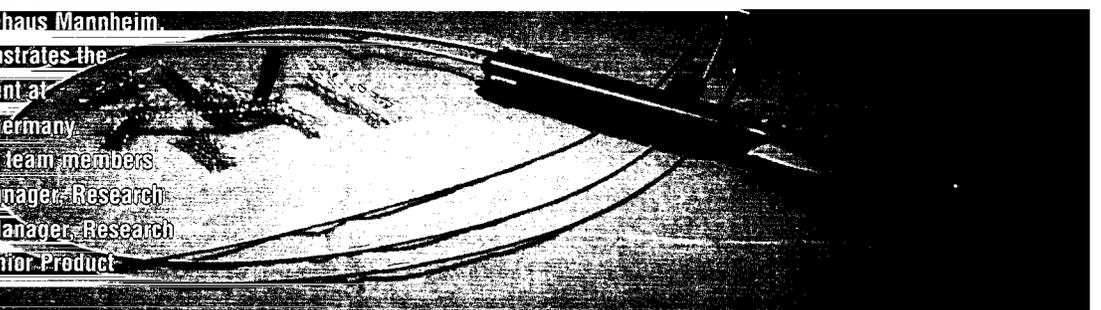
The patch also has an innovative design that allows it to pop open and lie flat in the intra-abdominal space. This, and the device's unique strap attachment, assist the surgeon in positioning the mesh patch accurately in the body.

Dr. Wohlgemuth began using the VENTRALEX patch immediately and has adopted the product for all of his adult umbilical hernia repairs. “Because the VENTRALEX patch is inserted with minimal manipulation in the abdominal area and held in place with intra-abdominal pressure and just a few sutures,” Dr. Wohlgemuth explains, “patients’ post-operative pain and discomfort are significantly reduced.” This helps shorten recovery time and allows patients to return to their normal daily routine, usually within a day or two. Umbilical hernias have a lower recurrence rate (about 1 percent) when repaired with surgical mesh prosthetic devices than do hernias repaired surgically with sutures alone (about 11 percent).

At Bard, we believe one of the best outcomes of a collaborative, innovative R&D process is the development of new products designed in conjunction with new procedures – one where the product is the procedure. The VENTRALEX patch is just such a product – defining a specific technique, and thus, making its use intuitive to surgeons. Dr. Wohlgemuth's satisfaction with the VENTRALEX device has transcended his daily practice; in addition, he now works with Bard to train other surgeons in the use of new hernia repair technology.



Dr. Klaus Amendt (second from left), an internist and senior physician of the Angiology, Cardiology and Acute Geriatrics Department at Diakoniekrankenhaus Mannheim, a hospital in Mannheim, Germany, demonstrates the deployment of the LUMINEXX™ vascular stent at Bari's Angiomed facilities in Karlsruhe, Germany. Conferring with Dr. Amendt are Angiomed team members (left to right), Sylvie Lombardi, Senior Manager, Research and Development; Jürgen Dorn, Project Manager, Research and Development; and Gerold Ehmen, Senior Product Manager, Vascular Stents.



## An Innovative Approach: LUMINEXX™ Vascular Stent\*

**As a global company focused on innovation, Bard's 400 employee-strong R&D organization can respond by initiating product enhancements or developing new technologies targeted specifically to meet market needs.**

Prior to the availability of vascular stents – tiny, tubular-shaped devices used to maintain the opening of veins and arteries – patients with peripheral arterial disease had limited clinical options. Patients who were unsuccessfully treated with balloon angioplasty or those with large occlusions had even fewer treatment choices.

Dr. Klaus Amendt, an internist and senior physician of the Angiology, Cardiology and Acute Geriatrics Department at Diakoniekrankehaus Mannheim, a hospital in Mannheim, Germany, is all too familiar with the previous limitations in treating the disease *and* the value of the new stents from Bard. "The LUMINEXX™ vascular stent is a product that addresses not only the limitations of balloon angioplasty, it offers advantages over current stent technology," Dr. Amendt explains.

The LUMINEXX stent is an innovative, self-expanding stent known for its visibility and radial force. The device is made of nitinol, a unique material with thermal memory that allows the stent to expand to a pre-set size and shape when exposed to body temperatures. With the recent market launch of the LUMINEXX stent with the PERFORMAXX GRIP™ stent deployment system, Bard has introduced its fourth generation of self-expanding nitinol stents in five years.

Dr. Amendt cites some of the advantages he sees with the LUMINEXX vascular stent. One of the device's most distinguishing features is its four proprietary PUZZLE™ radiopaque markers at both ends of the stent. "Because of its markers, it works exceptionally well in arteries where visibility is crucial to accurate stent deployment," Dr. Amendt says. He also values the LUMINEXX vascular stent design and configuration, which he believes limit growth of tissue around the device and improve the longevity of the stent once it is implanted.

"And unlike certain other stents, the LUMINEXX stent doesn't shorten significantly during placement, allowing me to deploy it more accurately," comments Dr. Amendt. The combination of these properties makes this nitinol self-expanding stent a preferred choice in many clinical applications.

The LUMINEXX vascular stent was developed by Angiomed, a Bard business located in Karlsruhe, Germany. Its innovation is evident in the design of the stent *and* the delivery system used to deploy it. The LUMINEXX vascular stent is mounted on the 6F BARD S.A.F.E.™\*\* delivery system catheter, which offers the only "tipless" design in the market – a feature that helps increase stent placement accuracy.

Ultimately, the LUMINEXX vascular stent is good for patients, Dr. Amendt observes. "Peripheral arterial disease affects quality and length of life," he explains. "Revascularization of blocked arteries can improve patients' quality of life by limiting pain and increasing their ability to function. In the past, I couldn't do anything for those patients with large blockages or for whom balloon angioplasty didn't work – except send them for surgery. Now, with a simple outpatient procedure, I can open their vessels and keep them open longer."

At Bard, we believe getting innovative products to market first doesn't necessarily guarantee success. Being first to market with a product that meets our customers' needs is a winning strategy...and one that we embrace.

**\*The LUMINEXX vascular stent is not currently available in the United States.**

**\*\*S.A.F.E. denotes Secure Adhesive Free.**



**Bard Regional Vice President Harriet Overbeck, CHC (right), provides on-site consulting to Gary Wagner, Assistant Vice President for Materials Management, Inova Health System.**

## Providing Business Solutions: Corporate Healthcare Services

**In addition to meeting our customers' clinical needs with innovative technology and programs, Bard's unique approach enhances our ability to also address their economic and business issues. Nearly a decade ago, Bard established the Corporate Healthcare Services organization to improve our alignment with customers...taking into consideration their structure and the way they operate.**

Corporate Healthcare Services includes a staff of senior sales executives who work with top-level administration at the largest, most prestigious hospitals, integrated delivery systems and group purchasing organizations in the U.S. These corporate Regional Vice Presidents (RVPs) focus on key administrative and financial personnel who are responsible for an institution's overall relationship with Bard. Along with representing a consolidated Bard, the RVPs work side-by-side with the professional sales representatives from each of our seven operating units – supporting their specific clinical focus with physicians and other healthcare professionals within their call points. This approach helps to guarantee that Bard products, programs and initiatives are addressing our customers' needs at all levels.

Gary Wagner, Assistant Vice President for Materials Management for Inova Health System in Falls Church, Virginia, has a great deal of firsthand experience with Bard's customer approach. Gary, who meets with his RVP, Harriet Overbeck, on a regular basis, says he values this approach for many reasons.

"Harriet can institute change, make commitments on behalf of Bard, and provide programs and services customized to meet the needs of my organization. In short, she can get things done," he explains. According to Gary, "Bard makes things happen much more quickly than many other suppliers. Within the Bard structure, the RVPs have the respect and authority to make a difference. In my experience, even when other companies have corporate positions similar to the Bard RVP, the individuals often don't have the same breadth of authority to represent their company."

Gary had a specific objective to reduce his supply chain budget and believed that the best opportunity to achieve this goal was to move to a more paperless transaction environment. Faced with the challenge of multiple procurement applications and processes in use across the facilities within his system,

Gary felt electronic order processing might be an approach that would help streamline these processes and reduce costs. "With the help of Bard's people, we were able to lay out a plan to utilize their e-commerce solution for Bard purchases. To make this work, they supported our efforts to clean up and standardize our electronic product files across all the facilities." According to Gary, "It is their willingness to jump in where and when I need them, in order to make doing business with Bard easier. The savings that I have realized from this initiative alone have contributed significantly to me meeting my supply chain budget."

"This assistance was invaluable to us," he explains. "It's this type of service and true integration with my institution that demonstrates the value of this approach." The foundation of trust he has established with Harriet and Bard has facilitated a relationship where each can communicate issues openly and freely.

"We had a scenario where some physicians suggested changes to improve a product," Gary explains. "Instead of just looking at other suppliers who made similar products, I wanted to give Bard the chance to address this opportunity." After speaking with Harriet, she assembled a team of Bard engineers and manufacturing representatives to meet with some of these physicians at Inova. Together, they are looking at ways to refine and improve the device from the physician's perspective.

"This is the type of service that sets Bard apart from many of our other suppliers," Gary says. "They listen to what we have to say and do what they can to help us accomplish our goals. It is a true business partnership."

"My RVP – and the entire Bard team that stands behind her – have demonstrated their commitment to my organization. I value our relationship and recognize Bard as a business partner, as well as a supplier."

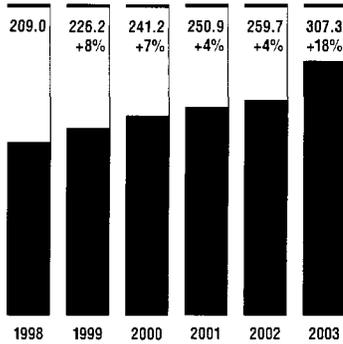
At Bard, we believe being a good partner...is good business. "Bard has demonstrated through actions, not just words, their interest in identifying and meeting customer needs," Gary explains.

## PRODUCT GROUP REVIEW

### Vascular

#### Net Sales

(in millions of dollars)



Five Year Compound Growth Rate: 8.0%

#### Key Products

##### Electrophysiology (EP)

Diagnostic Electrode Catheters  
Therapeutic Electrode Catheters  
Atrial Fibrillation Ablation\*  
Temporary Pacing Electrodes  
Computerized EP Lab Systems

##### Endovascular (Interventional Radiology)

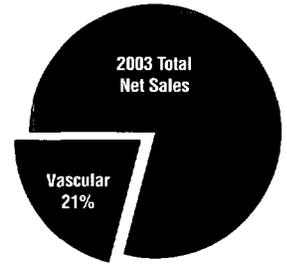
Biopsy Products  
Peripheral Angioplasty Catheters  
Vena Cava Filters  
Peripheral Vascular Stents  
Stent Grafts

##### Grafts

Dialysis Access Grafts  
Peripheral Vascular Grafts  
Abdominal Thoracic Grafts  
\* Under Development

#### 2003 Net Sales Growth

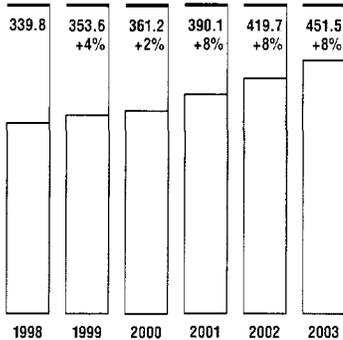
	Full Year 2003	
	Reported	Constant Currency
<b>Vascular</b>		
Electrophysiology	9%	1%
Endovascular	32%	23%
Grafts	7%	1%
<b>Total Vascular</b>	<b>18%</b>	<b>11%</b>



### Urology

#### Net Sales

(in millions of dollars)



Five Year Compound Growth Rate: 5.8%

#### Key Products

##### Basic Drainage

Urinary Catheters and Trays  
Infection Control Foley Catheters  
Urine Collection Devices  
Ureteral Catheters and Stents

##### Continenace

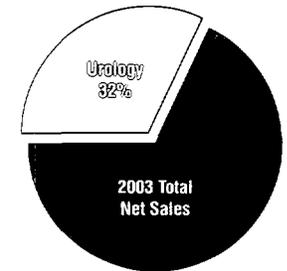
Injectable Bulking Agents  
Surgical Continenace Products  
(slings and sling materials)  
Pelvic Floor Repair Products  
Continenace Management Devices

##### Urological Specialties

Brachytherapy Services, Seeds  
and Accessories  
Specialty Foley Catheters  
Stone Management Devices

#### 2003 Net Sales Growth

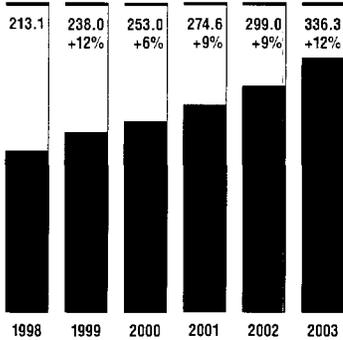
	Full Year 2003	
	Reported	Constant Currency
<b>Urology</b>		
Basic Drainage	7%	5%
Continenace	8%	5%
Urological Specialties	8%	5%
<b>Total Urology</b>	<b>8%</b>	<b>5%</b>



### Oncology

#### Net Sales

(in millions of dollars)



Five Year Compound Growth Rate: 9.6%

#### Key Products

##### Specialty Access

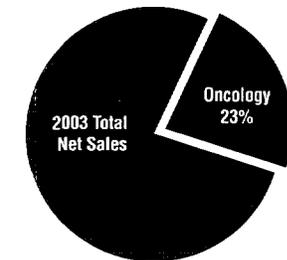
Implantable Ports  
Chronic Catheters  
PICCs and Midlines  
Dialysis Access Catheters  
Ultrasound Scanners

##### Gastrointestinal

Feeding Devices  
Interventional Stents  
Endoscopic Instruments  
Biliary Devices  
Bronchoscopy Devices

#### 2003 Net Sales Growth

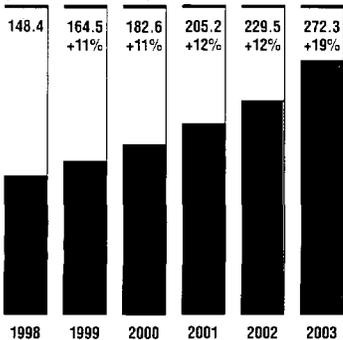
	Full Year 2003	
	Reported	Constant Currency
<b>Oncology</b>		
Specialty Access	20%	17%
Gastrointestinal	-4%	-6%
<b>Total Oncology</b>	<b>12%</b>	<b>10%</b>



### Surgical Specialties

#### Net Sales

(in millions of dollars)



Five Year Compound Growth Rate: 12.9%

#### Key Products

##### Soft Tissue Reconstruction

Inguinal Hernia Repair Products  
Ventral Hernia Repair Products

##### Performance Irrigation

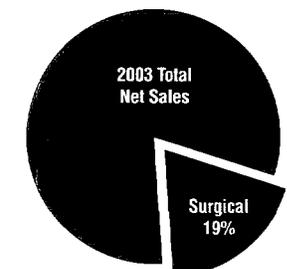
Orthopaedic and Hysteroscopic Devices  
Laparoscopic Devices and Accessories

##### Hemostasis

Topical Blood Clotting Products

#### 2003 Net Sales Growth

	Full Year 2003	
	Reported	Constant Currency
<b>Surgical Specialties</b>		
Soft Tissue	30%	27%
Performance Irrigation	-	-
Hemostasis	-7%	-7%
<b>Total Surgical</b>	<b>19%</b>	<b>17%</b>



## CHARLES RUSSELL BARD AWARD RECIPIENTS

We are pleased to present to our shareholders the 2003 winners of the Charles Russell Bard Award. These outstanding employees were nominated by their colleagues for their exemplary performance and commitment to Bard's principles of Quality, Integrity, Service and Innovation. These individuals have also demonstrated the highest of personal values through a dedication to community and family.



### From left to right seated:

**Carey L. Sherry**  
Controller  
Bard Urological  
Covington, GA

**Patricia M. Camfield**  
Executive Secretary  
Bard Corporate  
Murray Hill, NJ

### From left to right standing:

**Ana M<sup>a</sup> Gonzalez**  
Sales and Marketing Manager  
Bard de Espana  
Barcelona, Spain

**Bill Williams III**  
Director of Distribution  
and Logistics  
Corporate Healthcare Services  
Covington, GA

**John G. Warburton**  
Plant Manager  
Bard Reynosa  
Reynosa, Mexico

**Philip A. Tessier**  
Senior Product Development  
Engineer  
Davol Inc.  
Cranston, RI

**Rhonda R. Largo**  
Senior Human Resources  
Representative –  
Training & Development  
Bard Medical  
Covington, GA

**Abtihal Raji-Kubba**  
Director, Product Development  
Bard Access Systems  
Salt Lake City, UT

**Noorizan Binti Din** (not pictured)  
Production Manager  
Bard Sdn. Bhd.  
Kulim, Kedah, Malaysia

## BOARD OF DIRECTORS



**Timothy M. Ring**

Chairman and Chief Executive Officer of the Company since August 2003, having been Group President from April 1997 to August 2003, Group Vice President from December 1993 to April 1997; and Corporate Vice President – Human Resources from June 1992 to December 1993; age 46. Mr. Ring has been a director since August 2003 and is a member of the Executive Committee.



**Marc C. Breslawsky**

Chairman and Chief Executive Officer of Imagistics International Inc. (formerly Pitney Bowes Office Systems) (document imaging solutions) since December 2001, having been President and Chief Operating Officer of Pitney Bowes Inc. from 1996 to 2001, Vice Chairman from 1994 to 1996 and President of Pitney Bowes Office Systems from 1990 to 1994; age 61. Mr. Breslawsky has been a director since 1996 and is a member of the Audit Committee and Finance Committee. He is also a director of The United Illuminating Company and The Brink's Company.



**T. Kevin Dunnigan**

Chairman of Thomas & Betts Corporation (electrical connectors and components) since January 2004, having been a director since 1975 and having been Chairman, President and Chief Executive Officer from October 2000 to January 2004, Chairman from 1992 to May 2000, Chief Executive Officer from 1985 to 1997 and President from 1980 to 1994; age 66. Mr. Dunnigan has been a director since 1994 and is a member of the Executive Committee, Audit Committee, and Finance Committee. He is also a director of Deere & Company, PRO MACH, Inc. and Imagistics International Inc.



**Herbert L. Henkel**

Chairman, President and Chief Executive Officer of Ingersoll-Rand Company (manufacturer of industrial products and components) since May 2000, having been President and Chief Executive Officer since October 1999 and President and Chief Operating Officer from April to October 1999; President and Chief Operating Officer of Textron, Inc. from 1998 to 1999, having been President of Textron Industrial Products from 1995 to 1998; age 55. Mr. Henkel has been a director since 2002 and is a member of the Compensation Committee, Governance Committee and Regulatory Compliance Committee. He is also a director of Pitney Bowes Inc.



**William H. Longfield**

Retired Chairman, President and Chief Executive Officer of the Company since August 2003, having been Chairman, President and Chief Executive Officer since September 1995, President and Chief Executive Officer since June 1994 and President and Chief Operating Officer from September 1991 to June 1994; age 65. Mr. Longfield has been a director since 1990 and is a member of the Executive Committee, Finance Committee, and Regulatory Compliance Committee. He is also a director of Manor Care, Inc., West Pharmaceutical Services, Inc., Applera Corporation and Horizon Health Corporation.



**Theodore E. Martin**

Retired President and Chief Executive Officer of Barnes Group Inc. (manufacturer of precision metal parts and distributor of industrial supplies) since December 1998, having been Group Vice President from 1990 to 1995 and President and Chief Executive Officer since 1995; age 64. Mr. Martin has been a director since October 2003 and is a member of the Audit Committee, Finance Committee and Regulatory Compliance Committee. He is also a director of Ingersoll-Rand Company, Unisys Corporation and Applera Corporation.



**Anthony Welters**

President and Chief Executive Officer of AmeriChoice Corporation, a UnitedHealth Group Company, having been Chairman and Chief Executive Officer of AmeriChoice Corporation and its predecessor companies since 1989; age 49. Mr. Welters has been a director since 1999 and is a member of the Executive Committee, Compensation Committee, Governance Committee and Regulatory Compliance Committee. Mr. Welters is a recipient of the prestigious Horatio Alger award and serves as a director of the Horatio Alger Association. He is also a director of West Pharmaceutical Services, Inc. and serves as Vice Chairman of the Board of Trustees for the Morehouse School of Medicine in Atlanta.



**Tony L. White**

Chairman, President and Chief Executive Officer of Applera Corporation (formerly known as PE Corporation) (life science systems and products) since September 1995; age 57. Mr. White has been a director since 1996 and is a member of the Executive Committee, Governance Committee and Compensation Committee. He is also a director of Ingersoll-Rand Company and AT&T Corporation.

## CORPORATE OFFICERS

### **Timothy M. Ring**

Chairman and  
Chief Executive Officer

### **John H. Weiland**

President and  
Chief Operating Officer

### **Todd C. Schermerhorn**

Senior Vice President and  
Chief Financial Officer

### **Brian P. Kelly**

Group Vice President

### **Amy S. Paul**

Group Vice President

### **James L. Natale**

Senior Vice President and  
President, Corporate Healthcare Services

### **Brian R. Barry**

Vice President –  
Regulatory and Clinical Affairs

### **Nadia J. Bernstein**

Vice President,  
General Counsel and Secretary

### **Joseph A. Cherry**

Vice President –  
Operations

### **John A. DeFord, Ph.D.**

Vice President –  
Science and Technology

### **Christopher D. Ganser**

Vice President –  
Regulatory Sciences

### **Charles P. Grom**

Vice President and Controller

### **Vincent J. Gurnari, Jr.**

Vice President –  
Information Technology

### **Bronwen K. Kelly**

Vice President –  
Human Resources

### **Scott T. Lowry**

Vice President and  
Treasurer

### **Robert L. Mellen**

Vice President –  
Strategic Planning and  
Business Development

### **Jean F. Miller**

Assistant Secretary

## ORGANIZATION

### **Bard Access Systems**

J. C. Beasley  
President  
Salt Lake City, Utah

### **Bard Electrophysiology**

T. P. Collins  
President  
Lowell, Massachusetts

### **Bard Endoscopic Technologies**

B. P. Kelly  
General Manager (acting)  
Billerica, Massachusetts

### **Bard Medical**

D. W. LaFever  
President  
Covington, Georgia

### **Bard Peripheral Vascular**

J. D. McDermott  
President  
Tempe, Arizona

### **Bard Urological**

B. S. Mirsky  
President  
Covington, Georgia

### **Corporate Healthcare Services**

J. L. Natale  
President  
Murray Hill, New Jersey

### **Davol**

B. P. Kelly  
President  
Cranston, Rhode Island

### **Government and Public Relations**

H. P. Glass  
Vice President  
Gainesville, VA

### **Investor Relations**

E. J. Shick  
Vice President  
Murray Hill, NJ

### **International: Asia, Americas, Australia**

J. R. Kelleher  
President

### **Bard Canada**

P. R. Curry  
Vice President and General Manager

### **Bard Australia**

M. G. Wedlock  
Managing Director

### **International: Japan**

J. J. Bohan  
President

### **Bard Europe**

J. E. Last  
President

### **Benelux/Nordic/South Africa**

J. F. Grent  
Area Vice President

### **Central Europe**

H. J. Altenhoff  
Area Vice President

### **Italy/Iberia/Middle East Export**

F. Napolitano  
Area Vice President

### **Angiomed**

J. M. Spicer  
General Manager

### **Bard France**

F. Deleplanque  
General Manager

### **Bard Hellas**

S. Karagiannoglou  
General Manager

### **Bard Iberia**

J. Jorba  
General Manager

### **Bard Limited**

S. W. Atkinson  
General Manager

### **Bard Nordic**

K. M. Persson  
General Manager

## CORPORATE DATA

### Corporate Offices

730 Central Avenue  
Murray Hill, New Jersey 07974  
(908) 277-8000  
Web site: [www.crbard.com](http://www.crbard.com)

### Auditors

KPMG LLP  
150 John F. Kennedy Parkway  
Short Hills, New Jersey 07078-2778

### Stock Listed

New York Stock Exchange  
Symbol: BCR

### Annual Meeting

10:00 a.m., Wednesday, April 21, 2004  
Dolce Hamilton Park  
175 Park Avenue  
Florham Park, New Jersey 07932

### Shareholder Information

All investor relations inquiries or requests for additional or past copies of the company's Annual Report on Form 10-K or Quarterly Reports on Form 10-Q filed with the Securities and Exchange Commission should be addressed to:

Eric J. Shick  
Vice President – Investor Relations  
C. R. Bard, Inc.  
730 Central Avenue  
Murray Hill, New Jersey 07974  
(908) 277-8413

Financial information is also available at [www.crbard.com](http://www.crbard.com)

### Proposed Next Four Dividend Dates

2004	Record Date	Payment Date
Second	May 3	May 14
Third	July 26	August 6
Fourth	October 25	November 5

2005	Record Date	Payment Date
First	January 24	February 4

### Registrar and Transfer Agent

EquiServe Trust Company, N.A.  
Stockholder Relations  
P.O. Box 43069  
Providence, Rhode Island 02940-3069  
(800) 446-2617  
Web site: [www.equiserve.com](http://www.equiserve.com)

Please direct inquiries regarding change of address, lost certificates and other share transfer matters to the above address.

### DirectSERVICE Program for Shareholders

Registered shareholders and non-shareholders may purchase Bard common stock at any time with a low fee structure compared with normal brokerage fees. Dividends may be reinvested in Bard stock at no cost to the shareholder. The program is a convenient and economical way for shareholders to initiate and increase their investment in Bard through the purchase of shares with voluntary cash payments and all or part of their dividends. Cash payments may be made by mail or through automatic monthly deductions from your bank account.

### Direct Deposit of Dividends

Shareholders receiving a dividend check may have payments deposited directly into their checking or savings account at any financial institution participating in the ACH network. Through an Electronic Funds Transfer, your dividend can be deposited electronically on the dividend payment date. There is no charge to shareholders for this service.

For details or enrollment in the DirectSERVICE Program or for direct deposit of dividends, simply contact EquiServe, who administers these programs for Bard. Their address and convenient "800" numbers are shown below.

DirectSERVICE Program  
for Shareholders of C. R. Bard, Inc.  
c/o EquiServe Trust Company, N.A.  
P.O. Box 43081  
Providence, Rhode Island 02940-3081  
e-mail: [equiserve@equiserve.com](mailto:equiserve@equiserve.com)

Existing shareholders: (800) 446-2617

Non-shareholders inquiring  
about the program: (800) 828-1639

Be sure to include a reference to C. R. Bard, Inc.

Bard, Bardex, Composix, Hemosplit, Kugel and Recovery are registered trademarks of C. R. Bard, Inc. or an affiliate.

Bard S.A.F.E., Conquest, Fluency, Luminexx, PerformMAXX Grip, Vacora and Ventralex are trademarks of C. R. Bard, Inc. or an affiliate.

Assessment Advantage is a registered service mark of C. R. Bard, Inc. or an affiliate.

Bacti-Guard is a registered trademark of Adhesive Technology (International) Licensing, B.V.

\*Bacti-Guard® silver alloy coating is licensed from Adhesive Technology (International) Licensing, B.V.

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UNITED STATES  
SECURITIES AND EXCHANGE  
COMMISSION  
Washington, D. C. 20549  
FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2003

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number: 1-6926

**C. R. BARD, INC.**

(Exact name of registrant as specified in its charter)

New Jersey	730 Central Avenue	22-1454160
(State or other jurisdiction of incorporation or organization)	Murray Hill, New Jersey 07974 (Address of principal executive offices)	(I.R.S. Employer Identification No.)

Registrant's telephone number, including area code: (908) 277-8000

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Name of each exchange on which registered
Common Stock - \$.25 par value	New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendments to this Form 10-K.

Indicate by check mark whether the Registrant is an accelerated filer (as defined in Rule 12b-2 of the Securities Exchange Act of 1934). Yes  No

The aggregate market value of the voting stock held by nonaffiliates of the registrant was approximately \$3,693,167,000 based on the closing price of stock traded on the New York Stock Exchange on June 30, 2003. As of January 30, 2004, there were 51,949,077 shares of Common Stock, \$.25 par value per share, outstanding.

The company's definitive Proxy Statement in connection with its 2004 annual meeting of shareholders is incorporated by reference with respect to certain information contained therein in Part III of this Form 10-K.

**C. R. BARD, INC. AND SUBSIDIARIES**  
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## PART I

### Item 1. Business

#### **General**

C. R. Bard, Inc. (the "company" or "Bard") is engaged in the design, manufacture, packaging, distribution and sale of medical, surgical, diagnostic and patient care devices. Charles Russell Bard started the company in 1907. One of its first medical products was the silk urethral catheter imported from France. In 1923, the company was incorporated as C. R. Bard, Inc. and distributed an assortment of urology and surgical products. Bard became a publicly traded company in 1963 and five years later was traded on the New York Stock Exchange. Today, the company markets its products worldwide to hospitals, individual health care professionals, extended care facilities and alternate site facilities. In general, the company's products are intended to be used once and then discarded. Bard holds strong market positions in vascular, urology, oncology and surgical specialty products.

Bard has an acquisition strategy that targets small research or developing companies as well as larger, established companies with market leadership positions. In addition to acquiring companies, Bard has expanded its business in the medical field by acquiring product lines, entering into licensing agreements and joint ventures and making equity investments in companies with emerging technologies. As a matter of policy, Bard is focused only on companies or products in the health care market. Over its 96-year history, some of the company's significant and/or recent acquisitions have included:

<u>Year</u>	<u>Company</u>	<u>Products or Service at Time of Purchase</u>
1966	United States Catheter & Instrument Co	Urology and cardiovascular specialty products
1980	Davol Inc.	Foley catheters
1989	Catheter Technology Corporation	Groshong catheters
1994	Angiomed AG	Self-expanding vascular stents
1996	IMPRA, Inc.	Vascular grafts
1998	Dymax, Inc.	Site-Rite® ultrasound scanner
2001	Surgical Sense Inc.	Kugel® patch
2003	Prostate Services of America, Inc.	Distributor of brachytherapy seeds and equipment
2003	Source Tech Medical, LLC	Manufacturer and distributor of brachytherapy seeds
2003	Biomedical Instruments and Products GmbH	Vacora™ vacuum-assisted breast biopsy gun

The company spent approximately \$114.2 million in 2003, \$13.1 million in 2002 and \$44.7 million in 2001 for the acquisition of businesses, patents, trademarks, purchase rights and other related items to augment its existing product lines. The company has also sold, liquidated or divested product lines over the years, including its cardiology businesses in 1998 and 1999.

#### **Available Information**

The company files annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, amendments to those reports and other information with the Securities and Exchange Commission (the "SEC"). The public can obtain copies of these materials by visiting the SEC's Public Reference Room at 450 Fifth Street, NW, Washington DC 20549, by calling the SEC at 1-800-SEC-0330 or by accessing the SEC's website at <http://www.sec.gov>. In addition, as soon as reasonably practicable after such materials are filed with or furnished to the SEC, the company makes copies available to the public free of charge on or through its website at <http://www.crbard.com>.

The company has adopted, and will post on its website at [www.crbard.com](http://www.crbard.com) prior to its 2004 annual meeting of shareholders, a Code of Ethics for Senior Financial Officers that applies to the company's chief executive officer, chief financial officer and controller. The company intends to disclose any amendments to, or waivers from, the Code of Ethics on the website set forth above. In addition, the company's audit committee charter, compensation

committee charter, governance committee charter, corporate governance guidelines and business ethics policy will also be posted on the company's website at [www.crbard.com](http://www.crbard.com) prior to the company's 2004 annual meeting of shareholders. A copy of any of these documents is available, free of charge, upon written request sent to C. R. Bard, Inc., 730 Central Avenue, Murray Hill, New Jersey 07974, Attention: Secretary. Shareholders may communicate directly with the Board of Directors, the nonmanagement members of the Board of Directors or the Audit Committee. The process for doing so is described on the company's website at [www.crbard.com](http://www.crbard.com).

## Product Group Information

The company reports its sales around the concept of disease state management in four major product group categories: vascular, urology, oncology and surgical specialties. The company also has a product group of other products. The following table sets forth for the three years ended December 31, 2003, 2002 and 2001 the approximate percentage contribution by product line to Bard's consolidated net sales on a worldwide basis.

	For the Years Ended December 31,		
	2003	2002	2001
Vascular	21%	20%	21%
Urology	32%	33%	33%
Oncology	23%	24%	23%
Surgery	19%	18%	18%
Other	5%	5%	5%
Total net sales	100%	100%	100%

## Vascular Products

Bard develops, manufactures and markets a wide range of products for the peripheral vascular market. Bard's line of minimally invasive vascular products includes peripheral angioplasty stents, catheters, guidewires, introducers and accessories, vena cava filters and biopsy devices; electrophysiology products, including electrophysiology laboratory systems and diagnostic, therapeutic and temporary pacing electrode catheters; fabrics, meshes and implantable vascular grafts. Bard has combined the technologies of its self-expanding nitinol stents with its teflon vascular grafts to develop its new Fluency™ stent graft. Other stent graft products are in development to capitalize on the company's strong technology position in this market. Other new vascular product developments include Bard's Recovery® vena cava filter, which was the first to receive FDA clearance as a removable vena cava filter. It can be removed percutaneously, after the threat of blood clots traveling to the lungs has past. This functionality gives clinicians more treatment options thereby potentially expanding the market.

## Urology Products

The Foley catheter, which Bard introduced in 1934, remains one of the most important products in the urology field. Foley catheters continue to be marketed in individual sterile packages and in sterile procedural kits and trays, a concept pioneered by Bard. The company is the market leader in Foley catheters, currently Bard's largest selling urology product. This includes the infection control Foley catheter ("Bardex® I.C."), which substantially reduces the rate of urinary tract infections. Other urology products include surgical sling products used to treat urinary incontinence; brachytherapy services, devices and radioactive seeds used to treat prostate cancer; urine monitoring and collection systems; ureteral stents; and specialty devices for ureteroscopic procedures and stone removal. In 2003,

Bard acquired the assets of Source Tech Medical, LLC, and certain assets of Prostate Services of America, Inc. and Imagyn Medical Technologies, Inc. These brachytherapy distributors and manufacturers were acquired to expand and strengthen the company's brachytherapy franchise.

## **Oncology Products**

Bard's oncology products cover a wide range of devices used in the treatment and management of various cancers. These include specialty access catheters and ports; gastrointestinal products, including endoscopic accessories, percutaneous feeding devices, biopsy devices and stents. The company's specialty access products, used primarily for chemotherapy, serve a well-established market in which Bard holds a major share position. The features and benefits of the company's broad line of peripherally inserted central catheters have allowed Bard to capitalize on the fastest growing segment of the specialty access market. Kidney dialysis catheters share similar technology and call points with access products. Bard's new Hemosplit® long-term dialysis catheter delivers great flow performance with its proprietary split tip design.

## **Surgical Specialties**

Bard's surgical specialty products include meshes for vessel and hernia repair, irrigation devices for orthopaedic, laparoscopic and gynecological procedures and products for topical hemostasis. The innovation of Bard's PerFix® plug and Composix® sheet has significantly improved the way groin hernias are repaired and has reduced procedure times from hours to minutes. Hernia operations using these types of products can be done in an outpatient setting in approximately 20 minutes. The patient generally can return to normal activity with little or no recovery time. In an effort to expand its hernia repair franchise and to leverage the strength of its groin hernia repair technology, the company has developed products specifically for the repair of ventral or abdominal hernias. Products like the Composix® Kugel® and Ventralex™ hernia patches have made Bard the leader in this large and fast growing segment of the hernia repair market.

## **International**

Bard markets its products through 23 subsidiaries and a joint venture in over 90 countries outside the United States. The products sold in the company's international markets include many of the products described above under Product Group Information. However, the principal markets, products and methods of distribution in the company's international businesses vary with market size and stage of development. The company's principal international markets are in Europe and Japan. The company believes that its geographically-based sales organization gives the company greater flexibility in international markets. Approximately 58% of international sales are of products manufactured by Bard in the United States, Puerto Rico or Mexico. For financial reporting purposes, revenues and long-lived assets in significant geographic areas are presented in Note 12 Segment Information of the notes to consolidated financial statements.

Bard's foreign operations are subject to certain financial and other risks, and international operations in general present complex tax and money management issues requiring sophisticated analysis to meet the company's financial objectives. Relationships with customers and effective terms of sale frequently vary by country. Trade receivable balances outside the United States generally are outstanding for longer periods than in the United States. Inventory management is an important business concern due to the potential for rapidly changing business conditions and currency exposure. Currency exchange rate fluctuations can affect income from, and profitability of, international operations. The company attempts to hedge some of these exposures to reduce the effects of foreign currency fluctuations on net earnings. See "Quantitative and Qualitative Disclosure About Market Risk" and Note 6 Derivative Instruments of the notes to consolidated financial statements.

## **Competition**

The company competes in the therapeutic and diagnostic medical markets both in the United States and around the world. These markets are characterized by rapid change resulting from technological advances and scientific discoveries. The company depends more on its consistently reliable product quality, dependable service and its ability to develop products to meet market needs than on patent protection, although many of its products are patented or are the subject of patent applications. The company faces a mix of competitors ranging from large manufacturers with multiple business lines to smaller manufacturers that offer a limited selection of products. In addition, the FDA has recently increased its oversight of companies involved with the reprocessing of single-use medical devices and has provided improved guidance to reprocessors, thereby facilitating the reprocessing business. This may result in increased competition. See "Regulation".

Major shifts in markets have occurred in connection with product problems, physician advisories and safety alerts, reflecting the importance of product quality in the medical device industry. In the current environment of managed care, economically motivated buyers, consolidation among health care providers, increased competition and declining reimbursement rates, the importance of price has increased. In order for the company to compete effectively it must create or acquire advanced technology and incorporate this technology into proprietary products addressing areas of significant demand in the marketplace, obtain regulatory approvals and manufacture and successfully market these products.

In keeping with the increased emphasis on cost-effectiveness in health care delivery, the current trend among hospitals and other customers of medical device manufacturers is to consolidate into larger purchasing groups to enhance purchasing power. The medical device industry has also experienced some consolidation, partly in order to offer a broader range of products to large purchasers. As a result, transactions with customers are larger, more complex and tend to involve more long-term contracts than in the past. This enhanced purchasing power has placed pressure on product pricing. The company believes it is well positioned to respond to changes resulting from this worldwide trend toward cost containment.

## **Marketing**

The company's products are distributed domestically directly to hospitals and other healthcare institutions as well as through numerous hospital/surgical supply and other medical specialty distributors with whom the company has distributor agreements. In international markets, products are distributed either directly or through distributors with the practice varying by country. Full-time representatives of the company in domestic and international markets carry on sales promotion. Sales to distributors, which supply the company's products to many end users, accounted for approximately 35%, 38% and 37% of the company's net sales in 2003, 2002 and 2001, respectively, and the five largest distributors combined accounted for approximately 71%, 70% and 68% of such sales for the corresponding years. The company is not dependent on any single customer, and no single customer accounted for more than 10% of the company's consolidated net sales in 2003, 2002 or 2001.

In order to service its customers, both within and outside the United States, the company maintains inventories at distribution facilities in most of its principal marketing areas. Orders are normally shipped within a matter of days after receipt. Backlog is not considered significant for the company.

Most of the products sold by the company, whether manufactured by the company or by others, are sold under the BARD® trade name or trademark or other trademarks owned by the company. Products manufactured for the company by outside suppliers are produced according to the company's specifications.

## **Regulation**

The development, manufacture, sale and distribution of the company's products are subject to comprehensive government regulation both within and outside the United States. Government regulation, including detailed inspection of and controls over, research and laboratory procedures, clinical investigations, manufacturing, marketing, sampling, distribution, record keeping and storage and disposal practices, substantially increases the time, difficulty and costs incurred in obtaining and maintaining the approval to market newly developed and existing products. Government regulatory actions can result in the seizure or recall of products, suspension or revocation of the authority necessary for their production and sale and other civil or criminal sanctions.

In the early 1990s, the review time by the United States Food and Drug Administration ("FDA") to clear medical devices for commercial release lengthened and the number of clearances of 510(k) submissions and approval of pre-market applications decreased. In response to public and congressional concern, the FDA Modernization Act of 1997 ("FDAMA") was adopted with the intent of bringing better definition to the review process.

In October 2002, the Medical Device User Fees Modernization Act ("MDUFMA") was enacted in response to the FDA's request for additional funds to be allocated for staffing needs so that statutory deadlines for review times could be met. Through MDUFMA, those funds will be generated through the application of user fees for device submissions. The continuation of the user fee process by the FDA is tied to submission review time performance goals. As a result of MDUFMA, the company is obligated to pay user fees at the time of product approval submissions. The cost of those fees is not expected to be material to the company's results of operations.

While FDA review times have improved since passage of the FDAMA and there is anticipation that MDUFMA performance goals will be met, there can be no assurance that the FDA review process will not involve delays or that clearances will be granted on a timely basis.

Through MDUFMA, the FDA increased its oversight of businesses involved with the reprocessing of single use medical devices ("SUDs"). The regulation was amended to require reprocessing labeling, clarify submission pathways and define the requirements for validation of cleaning, sterilizing and functional performance of reprocessed SUDs. The improved guidance to reprocessors facilitates the reprocessing business and may result in increased competition. Medical device laws are also in effect in many of the countries in which the company does business outside the United States. These range from comprehensive device approval requirements for some or all of the company's medical device products to requests for product data or certifications. Inspection of and controls over manufacturing as well as monitoring of device-related adverse events are also components of most of these regulatory systems. The number and scope of these requirements are increasing.

## **Health Care Cost Containment and Third-Party Reimbursement**

Reimbursement is an increasingly important consideration in the development, introduction and marketing of medical devices and new technologies. Difficulty in obtaining adequate reimbursement can be a significant barrier to the adoption and subsequent market success of a new device. The consequences can include reduced patient access to new technology and a disincentive for manufacturers to produce innovative products.

As the largest single insurer in the United States, Medicare has a profound influence on the healthcare market. The Center for Medicare and Medicaid Services (CMS) formulates national and local coverage policy and sets payment rates for facilities and physician providers. Just as important, most commercial payers reference CMS when developing their policies and payment rates. Technology assessment organizations, like the one run by Blue Cross Blue Shield Association, are consulted by public and private payers to evaluate the relative merits of new technologies and their impact on net health care outcomes in an effort to get as much value for the health care dollar as possible.

The processes necessary for a medical device manufacturer to obtain appropriate levels of reimbursement are complex. Reimbursement criteria are often broadly defined and can vary from payer to payer. Payment systems are moving away from the charge-based systems to prospective bundled payment systems where medical devices are reimbursed as part of a procedure or episode of care. Diagnosis Related Groups (DRGs) and Ambulatory Payment Classifications (APCs) are examples of these prospective payment systems made to health care providers upon whom medical device manufacturers depend for payment. Under those systems, an aggregate prospective reimbursement amount is set for each DRG or APC, which covers a bundled group of services and products provided to a patient whose care or condition comes within a particular DRG or APC. Creating a new procedure code, often a requirement for new products to be properly reimbursed, can be a lengthy and uncertain twelve- to eighteen-month process. Further, where devices are within established DRG or APC coverage, there may nevertheless be issues of sufficiency of reimbursement.

Initiatives to limit the growth of health care costs, including price regulation, are also underway in several other countries in which the company does business. Implementation of health care reforms now under consideration in Japan, Germany, France and other countries may limit the price or reimbursement level of the company's products. The ability of customers to obtain appropriate reimbursement for their products and services from government and third-party payers is critical to the success of medical device companies around the world. Several foreign governments have attempted to dramatically reshape reimbursement policies affecting medical devices. Further restrictions on reimbursement of the company's customers likely will have an impact on the products purchased by customers and the prices they are willing to pay.

### **Raw Materials**

The company uses a wide variety of readily available plastics, textiles, alloys and latex materials for conversion into its devices. These materials are primarily purchased from external suppliers. Certain of the raw materials are available only from single-source suppliers. Materials are purchased from selected suppliers for reasons of quality assurance, sole-source availability, cost effectiveness or constraints resulting from regulatory requirements. Bard works closely with its suppliers to assure continuity of supply while maintaining high quality and reliability. Generally, either party upon short notice can terminate agreements with certain suppliers. The establishment of additional or replacement suppliers for certain materials cannot always be accomplished quickly due to the FDA approval system, the complex nature of manufacturing processes employed by many suppliers or proprietary manufacturing techniques. In addition, in an effort to reduce potential product liability exposure, certain suppliers have terminated or may terminate sales of certain materials to companies that manufacture implantable medical devices. The company's inability to replace a supplier, or a delay in doing so, could result in the company being unable to manufacture and sell certain of its products, including certain of the company's higher margin products.

### **Environment**

The company is subject to various environmental laws and regulations both within and outside the United States. The operations of the company, like those of other medical device companies, involve the use of substances regulated under environmental laws, primarily in manufacturing and sterilization processes. While the company continues to make capital and operational expenditures relating to compliance with existing environmental laws and regulations, management believes that such compliance will not have a material impact on the company's financial position, results of operations or liquidity. See "Legal Proceedings."

### **Employees**

The company employs approximately 8,300 persons.

## Seasonality

The company's business is not affected to any material extent by seasonal factors.

## Research and Development

The company is engaged in both internal and external research and development to introduce new products, to enhance the effectiveness, ease of use, safety and reliability of its existing products and to expand the applications for which the uses of its products are appropriate. The company is dedicated to developing novel technologies that will furnish health care providers with a more complete line of products to treat medical conditions through minimally invasive procedures and in a cost-effective manner. The company's research and development expenditures were approximately \$87.4 million in 2003, \$61.7 million in 2002 and \$53.4 million in 2001. The company continually evaluates developing technologies in areas where it may have technological or marketing expertise for possible investment or acquisition. See the information above under "General" for a discussion of the company's acquisition strategy.

## Intellectual Property

Patents and other proprietary rights are important to Bard's business. The company also relies upon trade secrets, manufacturing know-how, continuing technological innovations and licensing opportunities to maintain and improve its competitive position. The company reviews third-party patents and patent applications, as available, in an effort to develop an effective patent strategy, avoid infringement of third-party patents, identify licensing opportunities and monitor the patent claims of others.

The company owns numerous patents and has numerous patent applications pending in the United States and in certain foreign countries that relate to aspects of the technology used in many of the company's products. The company's policy is to file patent applications in the United States and foreign countries where rights are available and the company believes it is commercially advantageous to do so. However, the standards for international protection of intellectual property vary widely. The company cannot assure that pending patent applications will result in issued patents, that patents issued to or licensed by the company will not be challenged or circumvented by competitors or that its patents will not be found to be invalid. The company does not consider its business to be materially dependent upon any individual patent.

The company operates in an industry susceptible to significant patent legal claims. At any given time, the company generally is involved as both a plaintiff and defendant in a number of patent infringement actions. Patent litigation can result in significant royalty or other payments or result in injunctions that can prevent the sale of products. See "Legal Proceedings."

## Item 2. Properties

The executive offices of the company are located in Murray Hill, New Jersey, in facilities that the company owns. Domestic manufacturing and development units are located in Arizona, Georgia, Illinois, Kansas, Massachusetts, New Jersey, New York, Pennsylvania, Puerto Rico, Rhode Island, South Carolina and Utah. Sales offices and distribution points are in many of these locations as well as others. Outside the United States, the company has plants or offices in Austria, Australia, Belgium, Canada, China, Denmark, Finland, France, Germany, Greece, India, Italy, Korea, Malaysia, Mexico, the Netherlands, Norway, Portugal, Singapore, Spain, Sweden, Switzerland and the United Kingdom.

The company owns approximately 2.3 million square feet of space in 18 locations and leases approximately 1.1 million square feet of space in 46 locations. All these facilities are well maintained and suitable for the operations conducted in them.

### Item 3. Legal Proceedings

In the ordinary course of business, the company is subject to various legal proceedings and claims, including claims of alleged personal injuries as a result of exposure to natural rubber latex gloves distributed by the company and other product liability matters, environmental matters, employment disputes, disputes on agreements and other commercial disputes. In addition, the company operates in an industry susceptible to significant patent legal claims. At any given time, the company generally is involved as both a plaintiff and defendant in a number of patent infringement actions. If infringement of a third party's patent were to be determined against the company, the company may be required to make significant royalty or other payments or may be subject to an injunction or other limitation on its ability to manufacture or distribute one or more products. If a company patent were to be determined to be invalid or unenforceable, the company may be required to reduce the value of the patent on the company's balance sheet and to record a corresponding noncash charge, which could be significant in amount.

The company is subject to numerous federal, state, local and foreign environmental protection laws governing, among other things, the generation, storage, use and transportation of hazardous materials and emissions or discharges into the ground, air or water. The company is or may become a party to proceedings brought under the Comprehensive Environmental Response, Compensation and Liability Act, commonly known as Superfund, the Resource Conservation and Recovery Act and similar state laws. These proceedings seek to require the owners or operators of contaminated sites, transporters of hazardous materials to the sites and generators of hazardous materials disposed of at the sites to clean up the sites or to reimburse the government for cleanup costs. In most cases, there are other potentially responsible parties that may be liable for any remediation costs. In these cases, the government alleges that the defendants are jointly and severally liable for the cleanup costs; however, these proceedings are frequently resolved so that the allocation of cleanup costs among the parties more nearly reflects the relative contributions of the parties to the site situation. The company's potential liability varies greatly from site to site. For some sites the potential liability is de minimis and for others the costs of cleanup have not yet been determined.

The company believes that the outcomes of the proceedings and claims described above will likely be disposed of over an extended period of time. However, while it is not feasible to predict the outcome of many of these proceedings, based upon the company's experience, current information and applicable law, the company does not expect these proceedings to have a materially adverse effect on consolidated financial position or liquidity, but one or more of the proceedings could be material to the consolidated results of operations for any one period.

In May 2002, the company was served with a complaint in an action entitled Nelson N. Stone, M.D., et al. v. C. R. Bard, Inc., et al., filed in the United States District Court for the Southern District of New York. The action alleged that the company breached agreements with the plaintiffs by failing to use appropriate efforts to promote the growth of a business that the company purchased from the plaintiffs, thereby depriving the plaintiffs of additional consideration, failed to pay consideration due under the agreement and induced the sale of the company by misrepresentation. On December 19, 2003, the jury returned a verdict in the plaintiffs' favor with respect to certain of the plaintiffs' claims and awarded the plaintiffs \$58.0 million. Accordingly, the company recorded a charge of \$58.0 million (\$35.5 million after tax; \$0.67 diluted earnings per share). The company recorded this charge in other (income) expense, net and the corresponding liability in accrued expenses. The company believes that the verdict is not supported by the evidence and that the amount of the award is grossly excessive. The company has filed post-trial motions to set aside the verdict or reduce the amount of the award and for a new trial. The company expects these motions to be decided in the first half of 2004. If unsuccessful in these motions, the company will file an appeal.

### Item 4. Results of Votes of Security Holders

Not applicable.

## Executive Officers of the Registrant

Set forth below is the name, age, position, five-year business history and other information with respect to each executive officer of the company as of February 21, 2004. No family relationships exist among the officers of the company. The Board of Directors elects all officers of the company annually.

Name	Age	Position
Timothy M. Ring	46	Chairman and Chief Executive Officer and Director
John H. Weiland	48	President and Chief Operating Officer
Todd C. Schermerhorn	43	Senior Vice President and Chief Financial Officer
Brian P. Kelly	45	Group Vice President
Amy S. Paul	52	Group Vice President
Christopher D. Ganser	51	Vice President, Regulatory Sciences
James L. Natale	57	Senior Vice President and President, Corporate Healthcare Services
Nadia J. Bernstein	58	Vice President, General Counsel and Secretary
Charles P. Grom	56	Vice President and Controller
Bronwen K. Kelly	51	Vice President, Human Resources
Robert L. Mellen	47	Vice President, Strategic Planning and Business Development
Scott T. Lowry	37	Vice President and Treasurer

Timothy M. Ring joined Bard in 1992 as Vice President, Human Resources after 10 years with Abbott Laboratories, Inc. In 1993, Mr. Ring was promoted to Group Vice President, International Operations. Mr. Ring was promoted to Group President in 1997 with oversight for Bard's Corporate Healthcare, Peripheral Vascular, Access Systems and Electrophysiology Divisions as well as Bard's businesses in Europe, the Middle East and Africa. Mr. Ring was elected Chairman and Chief Executive Officer in 2003. Mr. Ring was elected to the Board of Directors in 2003.

John H. Weiland joined Bard in 1996 from Dentsply International as Group Vice President. He was promoted to Group President in 1997 with oversight for Bard's Davol, Urological, Medical and Endoscopic Technologies Divisions as well as responsibility for all Bard's businesses in Japan, Latin and Central America, Canada and Asia Pacific. Mr. Weiland previously served as President and Chief Executive Officer of Pharmacia Diagnostics, Inc. and was with American Hospital Supply and Baxter Healthcare. He served one year as a White House Fellow in the role of Special Assistant in the Office of Management and Budget. Mr. Weiland was elected President and Chief Operating Officer in 2003.

Todd C. Schermerhorn joined Bard in 1985 as cost analyst and has held various financial positions including Controller of the Vascular Systems Division and Vice President and Controller of the USCI Division. In 1996, Mr. Schermerhorn was promoted to Vice President and Group Controller for Bard's Global Cardiology Unit. He was promoted to Vice President and Treasurer in 1998. Mr. Schermerhorn was elected to the position of Senior Vice President and Chief Financial Officer in 2003.

Brian P. Kelly joined Bard in 1983 as a territory sales manager for the Davol Division. He has held a succession of management positions including Vice President of Sales for Bard Access Systems and in 1997 President of the Davol Division. Mr. Kelly was promoted to Group Vice President in 2003 with responsibility for Bard's Davol Division, Bard's Endoscopic Technologies Division and Bard's Electrophysiology Division.

Amy S. Paul joined Bard in 1982 as a Senior Product Manager in the Davol Division. After a variety of promotions within the marketing organization at both Davol and Bard Cardiopulmonary Divisions, Ms. Paul was promoted in 1990 to Vice President/Business Manager for Bard Ventures - GYN followed by her promotion to Vice President and General Manager and then President of Bard Endoscopic Technologies Division. In 1997, Ms. Paul was promoted to President of Bard Access Systems Division and most recently was appointed to her current position of

Group Vice President International in 2003. Prior to joining the company, she was with Kendall (Tyco) and GTE Sylvania.

Christopher D. Ganser joined Bard in 1989 as the Quality Control Manager for the Moncks Corner, South Carolina Latex Operation. In 1991, he was promoted to Manager of Quality Control Operations for the Bard Urological Division ("BUD"). In 1994, after serving as the Director of Quality Assurance for BUD, Mr. Ganser was promoted to Corporate Vice President, Quality Assurance. He held that position until July 2003 when he was promoted to his current position of Vice President, Regulatory Sciences.

James L. Natale joined Bard in 1994 as President, Bard Corporate Marketing and Services after 16 years with Johnson & Johnson. In 1996, Mr. Natale was promoted to Corporate Vice President and elected a Corporate Officer. In 2003, Mr. Natale was promoted to his current position of Senior Vice President and President, Corporate Healthcare Services.

Nadia J. Bernstein joined Bard in 1999 as Vice President, General Counsel and Secretary. Prior to joining Bard, she was Senior Vice President, General Counsel and Assistant Secretary of Montefiore Medical Center in New York City since 1987. Before Montefiore, Ms. Bernstein was a partner in the law firm of Rosenman & Colin where she served as a member of the litigation department and later the corporate department.

Charles P. Grom joined Bard in 1977 as Corporate Accounting Manager and was promoted to Corporate Cost and Budget Manager in 1980. Mr. Grom served as Vice President and Division Controller for various Bard divisions between 1981 and 1988 when he was promoted to Assistant Corporate Controller. He was elected Corporate Controller in 1994 and to his present position in 1995.

Bronwen K. Kelly joined Bard in 2002 in her current role. Prior to joining Bard, she was with American Home Products as Vice President, Human Resources for the Global Agricultural Products Group. Previously, Ms. Kelly held positions with American Cyanamid Company, including Director, Human Resources for the Cyanamid International, Agricultural Products Division and Director, Human Resources for Shulton USA.

Robert L. Mellen joined Bard in 1993 as Director of Marketing, Bard Gynecology. Mr. Mellen was promoted to Vice President, Marketing for Bard Access Systems in 1994, Vice President and General Manager for Bard Radiology in 1997 and President, Bard Peripheral Vascular Technologies in 2000. He was appointed to his present position in 2002. Prior to joining the company, he was with BOC Health Care.

Scott T. Lowry joined Bard in 1992 and has held a number of positions within the treasury organization. Mr. Lowry was promoted to Assistant Treasurer in 2000 and to his present position in 2003. Previously, Mr. Lowry worked in the treasury functions at AT&T Corp. and Burson-Marsteller.

## PART II

### Item 5. Market for Registrant's Common Stock and Related Stockholder Matters

#### Market and Market Prices of Common Stock

The company's common stock is traded on the New York Stock Exchange under the symbol: BCR. The following table illustrates the high and low sales prices as traded on the New York Stock Exchange for each quarter during the last two years.

2003	1 <sup>st</sup> Qtr	2 <sup>nd</sup> Qtr	3 <sup>rd</sup> Qtr	4 <sup>th</sup> Qtr	Year
High	\$63.81	\$73.17	\$72.70	\$81.60	\$81.60
Low	\$54.03	\$60.13	\$65.50	\$70.52	\$54.03
Close	\$63.06	\$71.31	\$71.00	\$81.25	\$81.25
2002	1 <sup>st</sup> Qtr	2 <sup>nd</sup> Qtr	3 <sup>rd</sup> Qtr	4 <sup>th</sup> Qtr	Year
High	\$63.94	\$59.44	\$57.65	\$59.87	\$63.94
Low	\$44.10	\$52.76	\$45.75	\$50.07	\$44.10
Close	\$59.05	\$56.58	\$54.63	\$58.00	\$58.00

<u>Title of Class</u>	<u>Number of Record Holders of the company's common stock as of January 30, 2004</u>
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Common Stock - \$.25 par value

5,113

#### Dividends

The company paid cash dividends of approximately \$46.8 million, or \$0.90 per share, in 2003 and \$45.0 million, or \$.86 per share, in 2002. The following table illustrates the dividends paid per share in each of the indicated quarters.

	1 <sup>st</sup> Qtr	2 <sup>nd</sup> Qtr	3 <sup>rd</sup> Qtr	4 <sup>th</sup> Qtr	Year
2003	\$.22	\$.22	\$.23	\$.23	\$.90
2002	\$.21	\$.21	\$.22	\$.22	\$.86

The first quarter 2004 dividend of \$.23 per share was paid on January 30, 2004 to shareholders of record on January 19, 2004.

Item 6. Selected Financial Data - For the Years Ended December 31,  
*(dollars and shares in thousands except per share amounts)*

	2003	2002	2001	2000	1999
<b>INCOME STATEMENT DATA</b>					
Net sales	\$1,433,100	\$1,273,800	\$1,181,300	\$1,098,800	\$1,036,500
Net income	\$168,500	\$155,000	\$143,200	\$106,900	\$118,100
<b>BALANCE SHEET DATA</b>					
Total assets	\$1,692,000	\$1,416,700	\$1,279,900	\$1,089,200	\$1,126,400
Working capital	\$453,200	\$441,100	\$391,000	\$302,100	\$176,600
Long-term debt	\$151,500	\$152,200	\$156,400	\$204,300	\$158,400
Total debt	\$168,100	\$153,100	\$157,200	\$205,100	\$288,700
Shareholders' investment	\$1,045,700	\$880,400	\$788,700	\$613,900	\$574,300
<b>COMMON STOCK DATA</b>					
Basic earnings per share	\$3.26	\$2.98	\$2.80	\$2.11	\$2.31
Diluted earnings per share	\$3.20	\$2.94	\$2.75	\$2.09	\$2.28
Cash dividends per share	\$0.90	\$0.86	\$0.84	\$0.82	\$0.78
Shareholders' investment per share	\$20.23	\$17.06	\$15.06	\$12.06	\$11.31
Average common shares outstanding	51,700	52,000	51,200	50,700	51,183
Shareholders of record	5,132	5,454	5,983	7,195	7,344
<b>SUPPLEMENTARY DATA</b>					
Return on average shareholders' investment	17.5%	18.6%	20.4%	18.0%	20.7%
Net income/net sales	11.8%	12.2%	12.1%	9.7%	11.4%
Days - accounts receivable	52.9	49.8	52.5	62.9	70.8
Days - inventory	92.5	90.9	119.0	139.5	158.9
Total debt/total capitalization	13.8%	14.8%	16.6%	25.0%	33.5%
Interest expense	\$12,500	\$12,600	\$14,200	\$19,300	\$19,300
Research and development expense	\$87,400	\$61,700	\$53,400	\$53,200	\$53,800
Number of employees	8,300	7,700	7,700	8,100	7,700
Net sales per employee	\$172.7	\$165.5	\$153.4	\$135.7	\$134.6
Net income per employee	\$20.3	\$20.1	\$18.6	\$13.2	\$15.3

## Item 7. Management's Discussion and Analysis of Results of Operations and of Financial Conditions

### **Executive Overview**

C. R. Bard, Inc. is engaged in the design, manufacture, packaging and sale of medical, surgical, diagnostic and patient care devices. The company markets its products to hospitals, individual healthcare professionals, extended care health facilities and alternative site facilities in the United States and abroad, principally Europe and Japan. In general, the company's products are intended to be used once and discarded.

The company reports its results of operations around the concept of disease state management in four major product group categories: vascular, urology, oncology and surgical specialties. The company also has a product group of other products. The company strives to have a leadership position in all of its products. Approximately 80% of the company's net sales in 2003 were derived from products in which the company has a number one or number two market leadership position.

The company's revenues are generated from sales of the company's products, net of discounts, returns, rebates and other allowances. The company's costs and expenses consist of costs of goods sold, marketing, selling and administrative expense, research and development expense, interest expense and other (income) expense, net. Costs of goods sold consist principally of the manufacturing and distribution costs of the company's products. Marketing, selling and administrative expense consists principally of the costs associated with the company's sales and administrative organizations. Research and development expense consists principally of expenses incurred with respect to internal research and development activities, milestone payments for third-party research and development activities and acquired in-process research and development costs arising from the company's business development activities. Interest expense consists of interest charges on indebtedness. Other (income) expense, net consists principally of interest income, foreign exchange gains and losses and other items, some of which may impact the comparability of the company's results of operations between periods.

The company's margins and net income are driven by the company's ability to generate sales of its products and improve operating efficiency. The company's ability to improve sales over time depends in part upon its ability to successfully develop and market new products. In this regard, the company has strategically increased funding of research and development activities, with a focus on products and markets that are growing faster than 8%. In 2003, the company spent approximately \$87 million on research and development, an increase of approximately 40% from research and development spending of approximately \$62 million in 2002. The company expects research and development spending to increase in 2004 as compared to 2003. In light of the complexity of the process of developing and bringing new products to market, the company expects a lag of as much as several years before the results of the increased research and development spending are reflected in increased net sales. In addition, there can be no assurance that research and development activities will successfully generate new products at all or that new products will be successful.

In a further effort to increase sales, the company has commenced an initiative to increase its sales force. In 2003, the company increased its U.S. sales force by approximately 10% and is currently considering further expansion in both the United States and Europe.

The company also plans to generate increased sales through selective acquisitions of businesses, products and technologies. In general, the company focuses on small to medium size acquisitions of products and technologies that complement the company's existing product portfolio. In addition, the company may from time to time selectively consider acquisitions of larger, established companies under appropriate circumstances.

The company has an extensive program of improving manufacturing efficiencies. As part of that program, in 2002 the company initiated the closure of two manufacturing facilities and two administrative offices in the United States and one manufacturing facility in Europe and the elimination of more than 600 positions. The company's program of improved manufacturing efficiency and its restructuring activities has resulted in sustained improvement of both

margins and cash flow. Gross margins as a percentage of net sales improved by 3.2% in 2003 as compared to 2002. The improved cash flow associated with these activities provides additional funding for the company's research and development activities and other spending initiatives discussed above.

The company has taken advantage of strong cash flow over the past several years to strengthen its balance sheet, reducing total debt to total capitalization from approximately 25% at the end of 2000 to less than 14% at the end of 2003. Working capital increased from approximately \$302 million to approximately \$453 million over the same period. The company's strong financial position further enables the company to pursue the strategic initiatives discussed above.

## Net Sales

Bard reported 2003 consolidated net sales of \$1,433.1 million, an increase of 13% on a reported basis (9% on a constant currency basis) over 2002 consolidated net sales of \$1,273.8 million. Bard's 2002 consolidated net sales increased 8% on a reported basis (7% on a constant currency basis) over consolidated net sales of \$1,181.3 million in 2001.

The geographic breakdown of net sales by the location of the external customer for each of the last three years is presented below:

	<u>2003</u>	<u>2002</u>	<u>2001</u>
United States	71%	73%	73%
Europe	18%	17%	17%
Japan	5%	5%	5%
Rest of world	6%	5%	5%
Total net sales	<u>100%</u>	<u>100%</u>	<u>100%</u>

The growth in consolidated net sales in 2003 was offset by a decrease of 0.1% as a result of price reductions compared to the prior year. The growth in consolidated net sales in 2002 included an increase of 0.7% as a result of price increases compared to the prior year. Consolidated net sales were also affected by the impact of exchange rate fluctuations. Exchange rate fluctuations had the effect of increasing 2003 consolidated net sales by 3.3% as compared to the prior year. Exchange rate fluctuations had the effect of increasing 2002 consolidated net sales by 0.7% as compared to the prior year. The primary exchange rate movement that impacts net sales is the movement of the Euro compared to the United States dollar. The impact of exchange rate movements on net sales is not indicative of the impact on net earnings due to the offsetting impact of exchange rate movements on operating costs and expenses, costs incurred in other currencies and the company's hedging activities.

Bard's 2003 United States net sales of \$1,020.4 million increased 10% over 2002 United States net sales of \$928.7 million. Bard's 2003 international net sales of \$412.7 million increased 20% on a reported basis (8% on a constant currency basis) over 2002 international net sales of \$345.1 million. Bard's 2002 United States net sales of \$928.7 million increased 8% over 2001 United States net sales of \$862.5 million. Bard's 2002 international net sales of \$345.1 million increased 8% on a reported basis (6% on a constant currency basis) over 2001 international net sales of \$318.8 million.

Presented below is a discussion of consolidated net sales by disease state for the years ended December 31, 2003, 2002 and 2001.

### Product Group Summary of Net Sales

(dollars in thousands)

For the Years Ended December 31,

	2003	2002	As Reported Change	2001	As Reported Change
Vascular	\$307,300	\$259,700	18%	\$250,900	4%
Urology	451,500	419,700	8%	390,100	8%
Oncology	336,300	299,000	12%	274,600	9%
Surgery	272,300	229,500	19%	205,200	12%
Other	65,700	65,900	---	60,500	9%
Total net sales	\$1,433,100	\$1,273,800	13%	\$1,181,300	8%

**Vascular Products** - Bard markets a wide range of products for the peripheral vascular market, including endovascular products, electrophysiology products and graft products. Consolidated net sales in 2003 of vascular products increased 18% on a reported basis (11% on a constant currency basis) compared to the prior year. United States net sales in 2003 of vascular products grew 17% compared to the prior year. International net sales in 2003 increased 19% on a reported basis (5% on a constant currency basis) compared to the prior year. The vascular group is the company's most global business, with international net sales comprising 48% of consolidated net sales of vascular products in 2003.

Endovascular products comprised 49% of 2003 consolidated net sales of vascular products. Consolidated net sales in 2003 of endovascular products increased 32% on a reported basis (23% on a constant currency basis) compared to the prior year. New products such as the company's Conquest™ PTA balloon catheter, Fluency™ stent graft and Recovery® vena cava filter contributed to the growth in this category. The company saw strong performance in 2003 from PTA catheter products, which grew over 63% on a reported basis (54% on a constant currency basis) compared to the prior year. The company's self-expanding stent line, led by the company's innovative Luminexx™ stent, had notable performance in 2003, growing 36% on a reported basis (26% on a constant currency basis) compared to the prior year. The Recovery® vena cava filter was the first of its kind in the United States. The product gives clinicians greater flexibility in the use of these filters because it can be removed percutaneously after the threat of blood clots traveling to the lungs has past. Joining the vascular product line in 2004 is the Vacora™ vacuum assisted biopsy device. This device will compete in the largest segment of the breast biopsy device market.

Endovascular products comprised 44% of 2002 consolidated net sales of vascular products. Consolidated net sales in 2002 of endovascular products increased 12% on a reported basis (11% on a constant currency basis) compared to the prior year. In 2002, the company's consolidated net sales of self-expanding stents grew 34% on a reported basis (31% on a constant currency basis) compared to the prior year, largely as a result of the introduction of a new 6 French Luminexx™ stent. In addition, the Conquest™ balloon powered the company's 2002 consolidated net sales of peripheral angioplasty products, which grew approximately 17% on a reported basis (15% on a constant currency basis) compared to the prior year.

Consolidated net sales in 2003 of electrophysiology products increased 9% on a reported basis (1% on a constant currency basis) compared to the prior year. Consolidated net sales in 2002 of electrophysiology products increased 2% on a reported basis (-2% on a constant currency basis) compared to the prior year. United States net sales in 2002 of electrophysiology products grew 6% compared to the prior year. International net sales in 2002 of electrophysiology products declined 2% on a reported basis (-9% on a constant currency basis) compared to the prior

year. In 2002, the company's electrophysiology business was slow to recover in Germany, where its dedicated sales force experienced high turnover associated with the company's proposed merger with Tyco International, Ltd., which was terminated in the first quarter of 2002.

Consolidated net sales in 2003 of graft products increased 7% on a reported basis (1% on a constant currency basis) compared to the prior year. United States net sales in 2003 of graft products grew 7% compared to the prior year. Consolidated net sales in 2002 of graft products declined 6% on a reported basis (-6% on a constant currency basis) compared to the prior year due to the loss of a distribution agreement.

**Urology Products** - Bard markets a wide range of products for the urology market, including basic drainage products, continence products and urological specialty products. Consolidated net sales in 2003 of urology products were \$451.5 million, an increase of 8% on a reported basis (5% on a constant currency basis) compared to the prior year. United States net sales of urology products represented 74% of consolidated net sales of urology products in 2003 and grew 5% compared to the prior year. International net sales in 2003 of urology products increased 16% on a reported basis (7% on a constant currency basis) compared to the prior year. Consolidated net sales in 2002 of urology products were \$419.7 million, an increase of 8% on a reported basis (7% on a constant currency basis) compared to the prior year. United States net sales of urology products represented 76% of consolidated net sales of urology products in 2002 and grew 7% compared to the prior year. International net sales in 2002 of urology products increased 10% on a reported basis (8% on a constant currency basis) compared to the prior year.

Consolidated net sales in 2003 of basic drainage products continues to provide a solid foundation to the company's urology business. Consolidated net sales in 2003 of basic drainage products increased 7% on a reported basis (5% on a constant currency basis) compared to the prior year. Consolidated net sales in 2003 of infection control products grew 13% on a reported basis (13% on a constant currency basis) compared to the prior year. This growth demonstrates the company's ability to grow market share with the Bardex® I.C. Foley catheter's proven record for dramatically reducing urinary tract infections. This benefits both the patient and the hospital. Consolidated net sales in 2002 of basic drainage products of \$261.8 million increased 7% on a reported basis (7% on a constant currency basis) compared to the prior year. Primarily, infection control drainage products fueled this growth.

Consolidated net sales in 2003 of urological specialties, which includes brachytherapy products and services, grew 8% on a reported basis (5% on a constant currency basis) compared to the prior year. Consolidated net sales in 2003 of brachytherapy products grew 11% on a reported basis (10% on a constant currency basis) compared to the prior year. Brachytherapy is a form of prostate cancer treatment in which small radioactive seeds are implanted into the prostate gland to deliver low amounts of radiation over a period of time. The company believes the growth in brachytherapy product sales is favorable to the overall growth in the brachytherapy market. In 2003, the company acquired certain assets of several small brachytherapy distributors and manufacturers. See "Acquisitions and Dispositions" in the Notes to Consolidated Financial Statements for further discussion. The company's strategy is to be a consolidator in the brachytherapy business. 2002 consolidated net sales of urological specialties grew 6% on a reported basis (5% on a constant currency basis) compared to the prior year. Consolidated net sales of brachytherapy products were the largest contributor to this increase, with 2002 consolidated net sales of these brachytherapy products growing 10% on a reported basis (10% on a constant currency basis) compared to the prior year.

Continence is the smallest category in urology products. Consolidated net sales in 2003 of continence products comprised 14% of consolidated net sales of urology products. Consolidated net sales in 2003 of continence products increased 8% on a reported basis (5% on a constant currency basis) compared to the prior year. The company's surgical incontinence product line continues to provide the momentum in the continence category growing 41% on a reported basis (38% on a constant currency basis) compared to the prior year. Consolidated net sales in 2002 of continence products grew 13% on a reported basis (12% on a constant currency basis) compared to the prior year. Consolidated net sales in 2002 of surgical incontinence products grew over 61% on a reported basis (61% on a constant currency basis) compared to the prior year.

**Oncology Products** - The company's oncology products include specialty access products and gastrointestinal products. Consolidated net sales in 2003 of oncology products grew 12% on a reported basis (10% on a constant currency basis) compared to the prior year. United States net sales in 2003 of oncology products grew 11% compared

to the prior year. International net sales in 2003 of oncology products grew 16% on a reported basis (6% on a constant currency basis) compared to the prior year. Consolidated net sales in 2002 of oncology products grew 9% on a reported basis (9% on a constant currency basis) compared to the prior year. United States net sales in 2002 of oncology products increased 8% compared to the prior year. International net sales in 2002 of oncology products grew 14% on a reported basis (12% on a constant currency basis) compared to the prior year.

Consolidated net sales of specialty access products of \$247.5 million comprised 74% of the oncology product group in 2003 and increased 20% on a reported basis (17% on a constant currency basis) compared to the prior year. In 2003 peripherally inserted central catheters ("PICCs") continue to be the fastest growing products in the specialty access category, growing approximately 34% on a reported basis (33% on a constant currency basis) compared to the prior year. PICCs are catheters that are placed into a large vein in the arm and allows clinicians to access a patient's central venous system primarily for administration of chemotherapeutic agents, antibiotics, intravenous fluids and blood sampling. The company continues to see the PICC market expand as these products are being used more frequently in place of intravenous catheters. In 2003, the company introduced its new Hemosplit® dialysis access catheter with its proprietary split tip design. This catheter entered the market in mid-year and has met with strong demand. Consolidated net sales in 2003 of dialysis catheters grew 32% on a reported basis (30% on a constant currency basis) compared to the prior year. Consolidated net sales of specialty access product of \$206.2 comprised 69% of the oncology product group in 2002 and increased 12% on a reported basis (12% on a constant currency basis) compared to the prior year. In 2002, PICCs grew approximately 35% on a reported basis (35% on a constant currency basis) compared to the prior year. In 2002, the Dymax Site-Rite™ product line grew 15% on a reported basis (15% on a constant currency basis) compared to the prior year.

Consolidated net sales in 2003 of gastrointestinal products were weak, declining 4% on a reported basis (-6% on a constant currency basis) compared to the prior year. International net sales in 2003 of gastrointestinal products were weak in Europe due to the company's withdrawal from a distribution agreement with Olympus Optical Co. (Europa) GmbH. In 2002 consolidated net sales of gastrointestinal products grew 2% on a reported basis (2% on a constant currency basis) compared to the prior year.

**Surgical Specialty Products** - Consolidated net sales in 2003 of surgical specialty products increased 19% on a reported basis (17% on a constant currency basis) compared to the prior year. United States net sales in 2003 of surgical specialty products increased 16% compared to the prior year. International net sales in 2003 of surgical specialty products increased 32% on a reported basis (20% on a constant currency basis) compared to the prior year. Consolidated net sales in 2002 of surgical specialty products increased 12% on a reported basis (11% on a constant currency basis) compared to the prior year. United States net sales in 2002 of surgical specialty products grew 12% compared to the prior year. International net sales in 2002 of surgical specialty products grew 12% on a reported basis (9% on a constant currency basis) compared to the prior year.

The company's hernia repair product offerings comprised 70% of 2003 consolidated net sales of surgical specialty products. The company's ventral hernia repair franchise, led by the Ventrallex™ and Composix® Kugel® products was the primary contributor to this category's growth. Consolidated net sales in 2003 of hernia products grew 30% on a reported basis (27% on a constant currency basis) compared to the prior year. The company's hernia product offerings comprised 64% of 2002 consolidated net sales of surgical specialty products. Consolidated net sales in 2002 of hernia products grew 26% on a reported basis (25% on a constant currency basis) compared to the prior year. The company launched the Ventrallex™ hernia patch, a product designed specifically for umbilical hernias in the fourth quarter of 2002.

**Other Products** - The other product group includes irrigation, wound drainage and certain other equipment manufacturers' ("OEM") products. Consolidated net sales in 2003 of other products were \$65.7 million, approximately flat on a reported basis (1% on a constant currency basis) compared to the prior year. Consolidated net sales in 2002 of other products were \$65.9 million, an increase of 9% on a reported basis (7% on a constant currency basis) compared to the prior year.

## Costs and Expenses

The following is a summary of major costs and expenses as a percentage of net sales for the years shown:

	2003	2002	2001
Cost of goods sold	42.5%	45.7%	46.6%
Marketing, selling and administrative	31.3%	29.6%	30.8%
Research and development expense	6.1%	4.8%	4.5%
Interest expense	0.9%	1.0%	1.2%
Other (income) expense, net	3.6%	2.3%	(.4)%
Total costs and expenses	84.4%	83.4%	82.7%

**Cost of goods sold** - The company's cost of goods sold as a percentage of net sales for the year ended December 31, 2003 was 42.5%, a reduction of 3.2% from the cost of goods sold as a percentage of net sales for the year ended December 31, 2002 of 45.7%. The primary reason for this lower cost of goods sold was manufacturing efficiencies driven by higher production volumes and continual manufacturing cost improvement projects. Primarily due to continuing manufacturing cost improvements, the company expects its cost of goods sold as a percentage of net sales to continue to decline in 2004. The company's cost of goods sold as a percentage of net sales for the year ended December 31, 2002 was 45.7%, a reduction of 0.9% from cost of goods sold as a percentage of net sales for the year ended December 31, 2001 of 46.6%. The primary reason for this lower cost of goods sold was manufacturing efficiencies driven by higher production volumes and continual manufacturing cost improvement projects.

**Marketing, selling and administrative** - The company's marketing, selling and administrative costs as a percentage of net sales for the year ended December 31, 2003 was 31.3%, an increase of 1.7% from the marketing, selling and administrative costs for the year ended December 31, 2002 of 29.6%. Executive severance for two Bard managers negatively impacted the change in marketing, selling and administrative costs as a percentage of net sales by 0.4%, ongoing consulting studies related to sales coverage and deployment negatively impacted the change in marketing, selling and administrative costs as a percentage of net sales by 0.4% and legal expenses related to intellectual property and other commercial matters negatively impacted the change in marketing, selling and administrative costs as a percentage of net sales by 0.8%. The company's marketing, selling and administrative costs as a percentage of net sales for the year ended December 31, 2002 was 29.6%, a reduction of 1.2% from the marketing, selling and administrative costs as a percentage of net sales for the year ended December 31, 2001 of 30.8%. Marketing, selling and administrative expense in 2001 included goodwill amortization of \$13.2 million pretax. Goodwill amortization is not required for years beginning after December 15, 2001 in accordance with Financial Accounting Standards Board ("FASB") of Statements of Financial Accounting ("SFAS") No. 142, "Goodwill and Other Intangible Assets" ("SFAS 142"). The elimination of goodwill amortization favorably impacted the improvement in marketing, selling and administrative costs as a percentage of net sales by 1.0% in 2002 as compared to 2001.

**Research and development expense** - Research and development expenses are comprised of expenses related to internal research and development activities, milestone payments for third-party research and development activities and acquired in-process research and development costs arising from the company's business development activities. The components of internal research and development expense include: salary and benefits, allocated overhead and occupancy costs, clinical trial and related clinical manufacturing costs, contract services and other costs. All research and development costs are expensed as incurred. In 2003, costs to acquire in-process research and development ("IPR&D") projects and technologies which have no alternate future use and which have not reached technological

feasibility were recorded in research and development expense. Research and development expenditures in 2003 of \$87.4 million represented a 41.7% increase over the prior year's expenditures of \$61.7 million. The following table presents the breakdown of the company's research and development expense:

	2003	2002	2001
Internal research and development activities	\$78.8	\$56.8	\$53.4
Third-party partner research and development milestones	7.6	4.9	---
Acquired in-process research and development	1.0	---	---
Total research and development expense	<u>\$87.4</u>	<u>\$61.7</u>	<u>\$53.4</u>

Included in 2003 third-party research and development milestones was a \$3.0 million payment associated with the company's urethral bulking agent project. The urethral bulking agent project relates to the development of a second generation urethral bulking agent for stress incontinence. In addition, 2003 third-party research and development milestones included \$3.0 million associated with the company's PTA catheter development project. The PTA catheter development project relates to the development of several high-pressure PTA balloon catheters.

Research and development expenditures of \$61.7 million for the year ended December 31, 2002 represented a 15.5% increase over the prior year's expenditures of \$53.4 million. Included in 2002 research and development expenditures was a third-party partner research and development milestone payment of \$3.5 million associated with the company's urethral bulking agent project and a third-party partner research and development milestone payment related to the company's implantable pump project.

**Interest expense** - Interest expense in 2003 of \$12.5 million was essentially unchanged from 2002 interest expense of \$12.6 million. Interest expense in 2002 of \$12.6 million decreased 11.3% over the prior year's interest expense of \$14.2 million, primarily as a result of lower debt balances.

**Other (income) expense, net** - The table below presents the components of other (income) expense, net for each of the three years ended December 31, 2003.

<i>(dollars in thousands)</i>	2003	2002	2001
Interest income	\$(6,600)	\$(6,500)	\$(6,200)
Foreign exchange losses (gains)	1,000	(300)	1,100
Legal and patent settlements, net	54,500	(5,000)	(1,200)
Asset impairments	6,100	---	---
Divisional and manufacturing restructuring	(2,500)	33,700	---
Merger termination costs	(400)	6,200	---
Other, net	400	500	400
Total other (income) expense, net	<u>\$52,500</u>	<u>\$28,600</u>	<u>\$(5,900)</u>

Legal and patent settlements, net - In May 2002, the company was served with a complaint in an action entitled Nelson N. Stone, M.D., et al. v. C. R. Bard, Inc., et al., filed in the United States District Court for the Southern District of New York. The action alleged that the company breached agreements with the plaintiffs by failing to use appropriate efforts to promote the growth of a business that the company purchased from the plaintiffs, thereby depriving the plaintiffs of additional consideration, failed to pay consideration due under the agreement, and induced the sale of the company by misrepresentation. On December 19, 2003, the jury returned a verdict in the plaintiffs' favor with respect to certain of the plaintiffs' claims and awarded the plaintiffs \$58.0 million. Accordingly, the company recorded a charge of \$58.0 million (\$35.5 million after tax; \$0.67 diluted earnings per share). The company recorded this charge in other (income) expense, net and the corresponding liability in accrued expenses. The company believes that the verdict is not supported by the evidence and that the amount of the award is grossly excessive. The company has filed post-trial motions to set aside the verdict or reduce the amount of the award and for a new trial. The company expects these motions to be decided in the first half of 2004. If unsuccessful in these motions, the company will file an appeal.

In the fourth quarter of 2003, the company reached a legal settlement on an intellectual property matter and recorded a pretax gain of \$3.5 million (\$2.1 million after tax; \$0.04 diluted earnings per share). The company received the cash payment associated with this gain in the fourth quarter of 2003.

In 2002, the company recorded a \$5.0 million pretax gain (\$3.0 million after tax; \$0.06 diluted earnings per share) for the reversal of a legal accrual which had been established in 1998 in connection with a legal proceeding involving three former Bard employees. The matter was finally concluded by court order in the first quarter of 2002, and, accordingly, the accrual was reversed in that period.

Asset impairments - The majority of the \$6.1 million fourth quarter 2003 charge for asset impairments (\$3.6 million after tax; \$0.07 diluted earnings per share) related to the company's pain management pump program. This program was administered internally with regard to marketing and sales and by a third-party partner for manufacture and future product development. For 2003, the company recorded \$0.1 million in net sales related to pain management pump products. During the fourth quarter of 2003, the company reassessed the pain management pump program and determined that the program was not meeting the company's strategic objectives. Based upon this reassessment, the company informed its partner of the company's termination of the development arrangement. The asset impairment charge related primarily to the write-off of intangible and tangible assets associated with the pain management pump program. In addition to the pain management pump program impairment described above, the company recorded during the fourth quarter of 2003 an additional impairment charge for the assets of a minor product offering. This impairment was triggered by the rapidly declining sales and associated cash flows of this product.

Divisional and manufacturing restructuring - During the first and third quarters of 2002, based upon reviews of administrative, divisional and manufacturing operations, the company's management, with board approval, committed to certain initiatives to eliminate excess capacity, reduce redundant positions and improve product profitability. These initiatives included the exit from two manufacturing facilities in the United States, one manufacturing facility in Europe and two administrative offices in the United States by the end of 2003. A total of 617 manufacturing, manufacturing support and administrative positions were eliminated at these five locations and elsewhere. The manufacturing initiatives resulted in the consolidation of manufacturing operations into existing facilities in Mexico, Malaysia and the United States.

The company accounted for these initiatives in accordance with Emerging Issues Task Force ("EITF") Issue No. 94-3, "Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (including Certain Costs Incurred in a Restructuring)." In total, the company recorded pretax charges of \$33.7 million (\$20.7 million after tax; \$0.39 diluted earnings per share) in other (income)/expense, net during 2002 (\$9.1 million in the first quarter of 2002 and \$24.6 million in the third quarter of 2002). These charges consisted of \$19.8 million for termination benefits and \$13.9 million for property, plant and equipment impairments, lease termination costs and idle facility costs.

The termination benefit charge of \$19.8 million consisted of severance payments and benefit continuation payments for 617 positions. These payments were made through 2003. The company recorded a charge of \$8.1 million for the impairment of property, plant and equipment. This charge was determined based on the impaired assets' net book value compared to their estimated fair market value, including estimated proceeds from disposal. The company recorded a charge of \$2.3 million for the estimated present value of future non-cancelable lease payments. This charge was estimated based upon the contractual terms of the agreements. The company believes that due to current market conditions sublease revenues are unlikely. The company will attempt to sell the closed facilities and either redeploy or dispose of the associated assets. The company recorded a charge of \$3.5 million for idle facility costs for committed operating expenses which will be incurred after the closed facilities cease production but prior to disposition. Through December 31, 2003, the company has eliminated 593 positions and closed all five facilities. The table below summarizes the 2002 restructuring charges and associated accruals for the two years ended December 31, 2003.

<i>(dollars in thousands)</i>	Beginning Balance	Cash Paid	Non-cash Charges	12/31/02 Accrual	Cash Paid	Adjust- ments	12/31/03 Accrual
Restructuring provisions							
Termination benefits	\$19,800	\$(8,200)	---	\$11,600	\$(6,800)	\$(2,500)	\$2,300
Property, plant and equipment impairment	8,100	---	(8,100)	---	---	---	---
Lease termination	2,300	---	---	2,300	(500)	(200)	1,600
Idle facility costs	3,500	---	(300)	3,200	(1,200)	(1,500)	500
Total restructuring provisions	\$33,700	\$(8,200)	\$(8,400)	\$17,100	\$(8,500)	\$(4,200)	\$4,400

The 2003 accrual reduction of \$4.2 million was offset by incremental expense related to the shortfall in the estimated proceeds for the closed manufacturing facilities of approximately \$1.7 million. The net adjustment to 2002 divisional and manufacturing restructuring was a \$2.5 million pretax gain (\$1.6 million after tax; \$0.03 diluted earnings per share) recorded in other (income) expense, net.

The pretax operating savings resulting from the company's restructuring activities are integral to the company's overall program of continual manufacturing improvement. Savings are primarily realized through reduced salary expense and greater productivity. In 2002, the company achieved incremental pretax operating savings of approximately \$6.9 million from restructuring activities and the company's ongoing program of continual manufacturing improvement (approximately \$3.7 million in cost of goods sold and approximately \$3.2 million in selling, general and administrative expense). These 2002 savings were offset by approximately \$1.0 million of pretax transition costs. In 2003, the company achieved overall incremental pretax operating savings of approximately \$36.0 million from restructuring activities and the company's ongoing program of continual manufacturing improvement (approximately \$33.2 million in cost of goods sold and approximately \$2.8 million in selling, general and administrative expense). These 2003 savings were offset by approximately \$5.2 million of pretax transition costs. In 2004, the company estimates incremental pretax operating savings of approximately \$10.5 million from restructuring activities and the company's ongoing program of continual manufacturing improvement (approximately \$10.5 million in cost of goods sold). Incremental improvements in the company's operating cash flow have approximated the improvement in the company's pretax operating savings.

Merger termination costs - On May 29, 2001, Bard entered into an agreement that provided for the merger of Bard with a subsidiary of Tyco International Ltd. ("Tyco Merger Agreement"). On February 6, 2002, Bard and Tyco agreed to terminate this agreement. Each company agreed to bear its own costs and expenses. Neither company paid a break-up fee. In the first quarter of 2002, the company recorded a pretax charge of \$6.2 million (\$4.0 million after tax; \$0.08 diluted earnings per share) associated with the termination of the Tyco Merger Agreement. In the fourth quarter of 2003, the company reversed the remaining accruals for termination costs and recorded a pretax gain of \$0.4 million (\$0.2 million after tax).

**Taxes** - The following is a reconciliation between the effective tax rates and the statutory rates:

	2003	2002	2001
U.S. federal statutory rate	35%	35%	35%
State income taxes, net of federal benefit	1%	2%	3%
Operations taxed at less than U.S. rate	(11%)	(11)%	(9)%
Other, net	---	1%	1%
Effective tax rate	<u>25%</u>	<u>27%</u>	<u>30%</u>

The 2% reduction in the company's effective tax rate between 2003 and 2002 is primarily attributable to the impact of the jury verdict in the action entitled *Nelson N. Stone, M.D., et al. v. C. R. Bard, Inc., et al.*, discussed above. The 3.0% reduction in the company's effective tax rate between 2002 and 2001 is primarily attributable to the receipt during 2002 of a new tax grant at a lower rate for the company's Puerto Rico manufacturing operations and the elimination of goodwill amortization per SFAS 142. The company's goodwill amortization was primarily nontax-deductible. The lower Puerto Rico grant rate was retroactively applied to the period from July 1, 2001 to June 30, 2002 and, accordingly, a \$3.5 million tax credit was recorded in the third quarter of 2002 related to this grant.

### Net Income and Earnings Per Share

Bard reported 2003 consolidated net income of \$168.5 million, an increase of 9% over 2002 consolidated net income of \$155.0 million. Bard reported 2003 diluted earnings per share of \$3.20, an increase of 9% over 2002 diluted earnings per share of \$2.94.

Bard reported 2002 consolidated net income of \$155.0 million, an increase of 8% over 2001 consolidated net income of \$143.2 million. Bard reported 2002 diluted earnings per share of \$2.94, an increase of 7% over 2001 diluted earnings per share of \$2.75.

As described above under "Other (income) expense, net" certain events in 2003, 2002 and 2001 impact the comparability of the company's results of operations between periods.

### Liquidity and Capital Resources

The company assesses its liquidity in terms of its ability to generate cash to fund its operating, investing and financing activities. Significant factors affecting the management of liquidity are: cash flows generated from operating activities, capital expenditures, investments in businesses and technologies, cash dividends and common stock repurchases. Cash provided from operations continues to be the company's primary source of funds. Should it be necessary, the company believes it could borrow adequate funds at competitive terms. The table below summarizes liquidity measures for Bard for the years ended December 31, 2003, 2002 and 2001.

<i>(dollars in millions)</i>	2003	2002	2001
Cash	\$29.0	\$23.1	\$30.8
Cash equivalents	388.4	350.6	231.5
Short-term investments	4.6	9.5	8.7
Subtotal	<u>\$422.0</u>	<u>\$383.2</u>	<u>\$271.0</u>
Working capital	<u>\$453.2</u>	<u>\$441.1</u>	<u>\$391.0</u>
Current ratio	<u>2.07/1</u>	<u>2.39/1</u>	<u>2.40/1</u>
Net cash position	<u>\$253.9</u>	<u>\$230.1</u>	<u>\$113.8</u>

Short-term investments that have original maturities of ninety days or less are considered cash equivalents. Working capital is defined as current assets less current liabilities. Current ratio is defined as the ratio of current assets to current liabilities. Net cash position is defined as cash, cash equivalents and short-term investments less total debt. Substantially all of the company's cash equivalents and short-term investments are held by wholly or majority-owned foreign subsidiaries and are invested in highly rated, liquid investments including time deposits and money funds. Should it be necessary, these investments could be repatriated back to the United States resulting in additional United States income taxes. The company believes that domestic cash needs can be satisfied with domestic operating cash flows and additional borrowings if required.

The following table provides cash flow data for the years ended December 31, 2003, 2002 and 2001.

<i>(dollars in millions)</i>	2003	2002	2001
Net cash provided by operating activities	\$262.8	\$261.3	\$256.7
Net cash used in investing activities	\$(184.8)	\$(54.1)	\$(72.1)
Net cash used in financing activities	\$(55.1)	\$(103.7)	\$(33.8)

Operating activities - During 2003, the company generated \$262.8 million cash flow from operations, \$1.5 million more than the cash flow from operations reported in 2002. During 2002, the company generated \$261.3 million cash flow from operations, \$4.6 million more than the \$256.7 million cash flow from operations reported in 2001. In 2003, net income of \$168.5 million increased \$13.5 million over net income reported in 2002. In 2002, net income of \$155.0 million increased \$11.8 million over net income reported in 2001. Adjustments to reconcile net income to net cash provided by operating activities were \$94.3 million, \$106.3 million and \$113.5 million for the years ended December 31, 2003, 2002 and 2001, respectively. Depreciation expense was approximately \$29.9 million in 2003, \$27.7 million in 2002 and \$26.2 million in 2001. Amortization expense was approximately \$14.8 million in 2003, \$14.6 million in 2002 and \$27.0 million in 2001. Included in 2001 amortization expense was \$13.2 million of amortization expense on goodwill. The amortization of goodwill is no longer required per SFAS 142.

Investing activities - During 2003, the company used \$184.8 million in cash for investing activities, \$130.7 million more than investing activities reported in 2002. During 2002, the company used \$54.1 million in cash for investing activities, \$18.0 million less than the \$72.1 million use of cash for investing activities reported in 2001. Capital expenditures amounted to \$72.1 million, \$41.0 million and \$27.4 million for the years ended December 31, 2003, 2002 and 2001, respectively. The increase in 2003 capital expenditures was principally for the ongoing implementation of the company's enterprise-wide software platform, the construction of a consolidated domestic distribution center and expansions at several manufacturing facilities. The company expects capital expenditures to be approximately \$80.0 million in 2004 as additional investments will be made in information technology systems and manufacturing facilities. The company spent approximately \$114.2 million in 2003, \$13.1 million in 2002 and \$44.7 million in 2001 for the acquisition of businesses, patents, trademarks, purchase rights and other related items to augment its existing product lines. These cash expenditures were financed primarily with cash from operations and short-term borrowings.

Financing activities - During 2003, the company used \$55.1 million in cash for financing activities, \$48.6 million less than financing activities reported in 2002. During 2002, the company used \$103.7 million in cash for financing activities, \$69.9 million more than the \$33.8 million use of cash for financing activities reported in 2001. Cash flow related to financing activities included changes in borrowings, equity proceeds related to option exercises, purchases of company stock and dividend payments. Total debt was \$168.1 million, \$153.1 million and \$157.2 million for the years ended December 31, 2003, 2002 and 2001, respectively. The increase in total debt in 2003 was primarily the result of purchases of businesses and technologies and increased capital spending and was financed with commercial paper. Total debt to total capitalization was 13.8%, 14.8% and 16.6% for the years ended December 31, 2003, 2002 and 2001, respectively. On December 11, 2002, the company's Board of Directors approved the purchase of an additional 5,000,000 shares of the company's common stock. In 2003, the company spent approximately \$59.4 million to purchase 886,700 shares under this new authorization and the completed 10,000,000 share authorization

previously approved by the Board of Directors in July 1998. In 2002, 1,340,900 shares were purchased. In 2001, 401,500 shares were purchased. At December 31, 2003, a total of 4,625,800 shares remain under the company's share purchase authorization. The company paid cash dividends of \$0.90 per share in 2003, \$0.86 per share in 2002 and \$0.84 per share in 2002. The 2003 payment marked the 32<sup>nd</sup> consecutive calendar year in which Bard has increased its annual dividend payout to shareholders.

The company maintains a commercial paper program and committed credit facilities that support the company's commercial paper program. The committed facilities may also be used for other corporate purposes. The company maintains a \$200.0 million five-year committed credit facility that matures in May 2005 and a \$100.0 million 364-day committed credit facility that matures in May 2004. Interest rates and facility fees on these credit arrangements are determined by a pricing grid based on the company's long-term credit ratings. These facilities do not require compensating balances. At December 31, 2003, outstanding commercial paper totaled \$15.7 million. The maximum amount of commercial paper outstanding during 2003 was approximately \$54.0 million with an average outstanding balance of \$28.9 million and an effective interest rate of 1.12%. There were no commercial paper borrowings at either December 31, 2002 or December 31, 2001. Certain of the company's debt agreements contain customary representations, warranties and default provisions as well as restrictions that, among other things, require the maintenance of minimum net worth and operating cash flow levels and limit the amount of debt that the company may have outstanding. As of December 31, 2003, the company was in compliance with all such covenants.

The company has \$150.0 million of unsecured notes outstanding at December 31, 2003. The notes mature in 2026 and pay a semi-annual coupon of 6.70%. The coupon interest closely approximates the effective annual cost of the notes. The 6.70% notes due 2026 may be redeemed at the option of the note holder on December 1, 2006, at a redemption price equal to the principal amount. Assuming these notes are held to maturity, the market value of the notes approximates \$166.4 million at December 31, 2003.

At December 31, 2003, the company's long-term debt was rated "BBB+" by Standard and Poor's and "Baa2" by Moody's and the company's commercial paper ratings were "A-2" by Standard and Poor's and "P-2" by Moody's. This overall financial strength gives Bard sufficient financing flexibility.

Presented below is a summary of contractual obligations and other commercial commitments.

Contractual Obligations  <i>(dollars in millions)</i>	Payments Due by Period				
	Total	1 Year	2-3 Years	4-5 Years	After 5 Years
Forward currency agreements	\$20.3	\$20.3	---	---	---
Total debt	168.1	16.6	\$0.7	\$0.8	\$150.0
Capital lease obligations	0.1	0.1	---	---	---
Operating leases obligations	48.0	16.7	18.5	10.2	2.6
Acquisition and investment milestones	99.4	29.0	69.9	0.5	---
Unconditional purchase obligations	61.2	44.1	15.0	1.0	1.1
Other contractual obligations	19.7	16.9	2.1	0.6	0.1
<b>Total contractual cash obligations</b>	<b>\$416.8</b>	<b>\$143.7</b>	<b>\$106.2</b>	<b>\$13.1</b>	<b>\$153.8</b>

Forward currency agreements - The company periodically enters into forward currency agreements and purchases put options to reduce its exposure to fluctuations in currency values. See Note 6 Derivative Instruments of the notes to consolidated financial statements. The table above includes forward currency agreements, which obligate the

company for the forward purchase of currencies in which the company has known or anticipated sales or payments. Because these forward currency agreements were entered into as hedges, the majority of these obligations will be funded by the underlying hedged item.

Total debt - Total debt was \$168.1 million at December 31, 2003, up \$15.0 million from December 31, 2002. Total debt was \$153.1 million at December 31, 2002, down \$4.1 million from December 31, 2001. Total debt to total capitalization was 13.8% at December 31, 2003. Total debt to total capitalization was 14.8% at December 31, 2002.

Leases - The company is committed under noncancelable operating leases involving certain facilities and equipment.

Acquisition and investment milestones - The company enters into various acquisition and investment arrangements, including research and development arrangements, product and intellectual property acquisitions and business combinations. In connection with some of these activities the company agrees to make payments to third parties when milestones are achieved, such as the achievement of research and development targets, receipt of regulatory approvals or achievement of performance or operational targets. Such payments, when made, are allocated to specific intangible asset categories, assigned to excess of cost over net assets acquired or charged to research and development, depending on the nature of the arrangement. The most significant of these arrangements are described below and assume all milestones will be achieved and payments made.

<i>(dollars in millions)</i>	<b>Payments Due by Period</b>			
	Total	Less than 1 Year	1-3 Years	4-5 Years
Urethral Bulking Agent Project	\$53.5	---	\$53.5	---
Vacora™ Vacuum Assisted Biopsy Device	20.5	\$ 10.0	10.5	---
PTA Catheter Development Project	17.3	15.3	2.0	---
All other under \$6 million	8.1	3.7	3.9	\$ 0.5
<b>Total</b>	<b>\$99.4</b>	<b>\$29.0</b>	<b>\$69.9</b>	<b>\$0.5</b>

The Urethral Bulking Agent Project relates to the development of a second generation urethral bulking agent for stress incontinence by a third-party partner. The agreement provides the company with an option to enter an asset purchase and licensing agreement contingent upon the third-party partner achieving FDA approval for the bulking agent. The company anticipates that the \$53.5 million will be recorded as an intangible asset. Due to the contingent nature of this milestone, management is unable to assess the likelihood of this milestone being achieved. The company has estimated the possible timing of the milestone and the related payment. During the second quarter of 2003, the company recorded \$3.0 million as a research and development expense related to the achievement of a milestone for this project.

Vacora™ Vacuum Assisted Biopsy Device milestones related to the company's acquisition of the intellectual property assets related to this product in the third quarter of 2003. Included in the company's acquisition of these assets were two anniversary payments for \$10.0 million and \$10.5 million payable in 2004 and 2005, respectively. The company has recorded these anniversary payments as patents with corresponding liabilities in accrued expenses and other long-term liabilities.

The PTA Catheter Development Project relates to the development of several high-pressure, PTA balloon catheters. The milestones relate primarily to intangible assets. Due to the contingent nature of these milestones, management is unable to assess the likelihood of these milestones being achieved. The company has estimated the possible timing of these milestones and related payments.

Unconditional purchase obligations - The company's business creates a need to enter into commitments with suppliers. In accordance with accounting principles generally accepted in the United States, these unconditional purchase obligations are not reflected in the accompanying consolidated balance sheets. These inventory purchase commitments do not exceed the company's projected requirements over the related terms and are in the normal course of business.

Other contractual obligations - Other contractual obligations pertain primarily to project-related commitments.

Pension Obligations - The company's objective in funding its domestic tax-qualified plan is to accumulate funds sufficient to provide for all benefits and to satisfy the minimum contribution requirements of ERISA. Outside the United States, the company's objective is to fund the international retirement costs over time within the limits of minimum requirements and allowable tax deductions. The company's annual funding decisions also take into account each tax-qualified plan's return compared to the plan's corresponding expense and the extent to which each tax-qualified plan's accumulated benefit obligation exceeds its corresponding funded status. In 2003, the company made voluntary contributions in excess of the targets discussed above of \$10.0 million to the company's U.S. tax-qualified plan and \$7.7 million to the company's U.K. tax-qualified plans. In 2002, the company made voluntary contributions in excess of the targets discussed above of \$38.0 million to the company's U.S. tax-qualified plan. The company will consider the factors identified above in determining its 2004 pension funding. The nonqualified noncontributory defined benefit pension plans include supplemental plans which are generally not funded.

Guarantees - In connection with the December 2003 Nelson N. Stone, M.D., et al. v. C.R. Bard, Inc., et al. jury verdict, in February 2004, the company posted a \$64.4 million supersedeas bond as it pursues post-trial motions. As required by the court, the bonded amount is 111% of the amount of the judgement. The company does not expect any potential payment related to this judgment to have a material adverse impact on the company's liquidity.

New Accounting Pronouncements - In December 2002, the FASB issued SFAS No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure" ("SFAS 148"). SFAS 148 provides alternative methods of transition for a voluntary change to the fair value method of accounting for stock-based employee compensation as originally provided by SFAS 123. Additionally, SFAS 148 amends the disclosure requirements of SFAS 123 to require prominent disclosure in both the annual and interim financial statements about the method of accounting for stock-based compensation and the effect of the method used on reported results. The transitional requirements of SFAS 148 are effective for all financial statements for fiscal years ending after December 15, 2002. The company adopted the disclosure portion of this statement beginning in the fiscal quarter ended March 31, 2003. The application of the disclosure portion of this standard had no impact on the company's consolidated financial position or results of operations. On April 22, 2003, the FASB determined that stock-based compensation should be recognized as a cost in the financial statements and that such cost be measured according to the fair value of stock options. The FASB has not as yet determined the methodology for calculating fair value and plans to issue an exposure draft and final statement in 2004. The company will continue to monitor communications on this subject from the FASB in order to determine the impact on the company's consolidated financial statements.

In December 2003, the FASB issued FASB Interpretation No. 46 (revised December 2003) *Consolidation of Variable Interest Entities* ("FIN 46R") which addresses how a business enterprise should evaluate whether it has a controlling financial interest in an entity through means other than voting rights, and accordingly whether it should consolidate the entity. FIN 46R replaces FASB Interpretation No. 46, *Consolidation of Variable Interest Entities*, which was issued in January 2003. The company is required to apply FIN 46R to variable interests in variable interest entities ("VIEs") for the first period ended after March 15, 2004. For any VIEs that must be consolidated under FIN 46R that were created before January 1, 2004, the assets, liabilities and noncontrolling interests of the VIE initially would be measured at their fair values with any difference between the net amount added to the balance sheet and any previously recognized interest being recognized as the cumulative effect of an accounting change. If determining the initial fair values is not practicable, fair market value at the date FIN 46R first applies may be used to measure the assets, liabilities and noncontrolling interests of the VIE. The company is evaluating the impact of applying FIN 46R to existing arrangements and has not completed this analysis.

In May 2003, the FASB issued SFAS No. 150, "Accounting for Certain Financial Instruments with Characteristics of Both Liabilities and Equity" ("SFAS No. 150"). SFAS No. 150 provides guidance on how an entity classifies and measures certain financial instruments with characteristics of both liabilities and equity. SFAS No. 150 is effective for financial instruments entered into or modified after May 31, 2003, and otherwise is effective at the beginning of the first interim period beginning after June 15, 2003. The company does not believe that the adoption of SFAS No. 150 will have a material impact on the company's consolidated financial statements.

Management's Use of Non-GAAP Measures - The company's management analyzes net sales on both a reported basis and a constant currency basis. Because changes in foreign currency exchange rates have a non-operating impact on net sales, the company's management believes that evaluating growth in net sales on a constant currency basis provides an additional and meaningful assessment of net sales. Constant currency growth rates are calculated by translating the prior year's local currency sales by the current period's exchange rate. Constant currency growth rates are not indicative of changes in corresponding cash flows. The calculation of growth rates on a constant currency basis is a non-GAAP measure and should not be viewed in isolation or as an alternative to sales growth calculated on a reported or GAAP basis.

**Critical Accounting Policies** - The preparation of financial statements requires the company's management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The SEC recently issued guidance for "critical accounting policies". The SEC defines "critical accounting policies" as those that require application of management's most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain and may change in subsequent periods. The following is not intended to be a comprehensive list of all of the company's accounting policies. The company's significant accounting policies are more fully described in the company's notes to consolidated financial statements. In many cases, the accounting treatment of a particular transaction is specifically dictated by accounting principles generally accepted in the United States, with no need for management's judgment in their application. The critical accounting policies described below are areas in which management's judgment in selecting an available alternative might produce a materially different result.

Revenue recognition - The company recognizes product revenue, net of discounts and rebates, when persuasive evidence of a sales arrangement exists, title and risk of loss has transferred, the buyer's price is fixed or determinable, contractual obligations have been satisfied and collectibility is reasonably assured. Unless agreed otherwise, the company's terms with domestic distributors provide that title and risk of loss passes F.O.B. origin. Certain sales to domestic and European distributors are F.O.B. destination. For arrangements where the company's terms state F.O.B. destination, the company records sales on this basis. In the case of consignment inventories, revenues and associated costs are recognized upon the notification of usage by the customer.

Inventories - Inventories are stated at the lower of cost or market. For most domestic divisions cost is determined using the last-in-first-out ("LIFO") method. For all other inventories cost is determined using the first-in-first-out ("FIFO") method. Due to changing technologies and cost containment the difference between the inventory valuation under the LIFO method and the FIFO method is not significant.

Restructuring cost estimates - As a result of business acquisitions or dispositions or as a result of organizational realignment or rationalization, the company may develop formal plans to exit certain activities, involuntarily terminate employees, terminate leases, writedown assets or close duplicative facilities. Currently, these costs and expenses are estimated in accordance with Emerging Issues Task Force No. 94-3, "Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity" ("EITF 94-3") and Staff Accounting Bulletin No. 100, "Restructuring and Impairment Charges". As additional information becomes available in future periods, the company may revise the estimated restructuring accrual based on the updated information. The company does not anticipate that material revisions will be necessary however, if such revisions in estimates are necessary the change could have a material impact on the company's results of operations in the period of the change. In July 2002, the FASB issued SFAS 146. FAS 146 reconsiders all of the guidance contained in EITF 94-3. This pronouncement requires companies to recognize costs associated with exit or disposal activities when they are incurred rather than at

the date of commitment to an exit or disposal plan. SFAS 146 is effective for the company as of January 1, 2003. SFAS 146 will not impact the accounting for any restructuring plan approved or announced to date; however, the pronouncement will impact the accounting for any future exit or disposal activities approved on or after January 1, 2003.

Legal reserve estimates - The company is at times involved in legal actions, the outcomes of which are not within the company's complete control and may not be known for prolonged periods of time. In some cases, the claimants seek damages, as well as other relief, which, if granted, could require significant expenditures. A liability is recorded in the company's consolidated financial statements for these actions when a loss is known or considered probable and the amount can be reasonably estimated. If the loss is not probable or cannot be reasonably estimated, a liability is not recorded in the consolidated financial statements.

Tax estimates - The company operates in multiple taxing jurisdictions, both within the U.S and outside the U.S. The company faces audits from these various tax authorities regarding the amount of taxes due. Such audits can involve complex issues and may require an extended period of time to resolve. The company's United States federal tax filings have been examined by the Internal Revenue Service ("IRS") for calendar years ending prior to 1996. All differences arising from those audits have been resolved and settled. The company is currently under examination by the IRS for the 1996 through 1999 calendar years. In addition, Inland Revenue in the U.K. is conducting an audit for the 1996 through 2001 tax years.

Management believes that the company has filed tax returns with positions that may be challenged by the tax authorities. These positions relate to, among others, the allocation and/or recognition of income on intercompany transactions, the timing and amount of deductions and the tax treatment related to acquisitions and divestitures. Although the outcome of tax audits is uncertain, in management's opinion, adequate provisions for income taxes have been made for potential liabilities resulting from such matters. Management believes that the ultimate outcome of these matters will not have a material impact on the company's financial condition or liquidity but may be material to the income tax provision and net income in a reporting period.

Allowance for Doubtful Accounts, Customer Rebates and Inventory Writedowns - Management makes estimates of the uncollectibility of the company's accounts receivable, amounts that are rebated to specific customers in accordance with contractual requirements and inventory adjustments to reflect inventory valuation at the lower of cost or market. In estimating the reserves necessary for the allowance for doubtful accounts, management considers historical bad debt trends, customer concentrations, customer creditworthiness and current economic trends. The company establishes an allowance for doubtful accounts for estimated amounts that are uncollectible from customers. In estimating the allowance for customer rebates, management considers the lag time between the point of sale and the payment of the customer's rebate claim, customer specific trend analysis and contractual commitments including the stated rebate rate. The company establishes an allowance for customer rebates and reduces sales for such rebate amounts. In estimating the allowance for inventory writedowns, management considers product obsolescence, quantity on hand, future demand for the product and other market-related conditions. The company records an allowance for inventory writedowns when such conditions cause the inventory market value to be below carrying value. The company records such adjustments to cost of sales in the period the condition exists.

It is possible that the underlying factors discussed above for the allowance for doubtful accounts, customer rebates and inventory writedowns could change. Depending on the extent and nature of the change to the underlying factors, the impact to the company's financial position and results of operations could be material in the period of change.

Valuation of IPR&D, Goodwill and Intangible Assets - When the company acquires another company, the purchase price is allocated, as applicable, between in-process research and development ("IPR&D"), other identifiable intangible assets, tangible assets, and goodwill as required by generally accepted accounting principles in the United States. IPR&D is defined as the value assigned to those projects for which the related products have not received regulatory approval and have no alternative future use. Determining the portion of the purchase price allocated to IPR&D and other intangible assets requires the company to make significant estimates. The amount of the purchase price allocated to IPR&D and other intangible assets is determined by estimating the future cash flows of each project or technology and discounting the net cash flows back to their present values. The discount rate used is determined at

the time of the acquisition in accordance with accepted valuation methods. For IPR&D, these methodologies include consideration of the risk of the project not achieving commercial feasibility.

Goodwill represents the excess of the aggregate purchase price over the fair value of net assets, including IPR&D, of the acquired businesses. Goodwill is tested for impairment annually, or more frequently if changes in circumstance or the occurrence of events suggest an impairment exists. The test for impairment requires the company to make several estimates about fair value, most of which are based on projected future cash flows. The company's estimates associated with the goodwill impairment tests are considered critical due to the amount of goodwill recorded on the company's consolidated balance sheets and the judgment required in determining fair value amounts, including projected future cash flows.

Intangible assets consist primarily of patents, distribution agreements and other intellectual property, which are amortized using the straight-line method over their estimated useful lives, ranging from 8 to 19 years. The company reviews these intangible assets for impairment annually or as changes in circumstances or the occurrence of event suggest the remaining value is not recoverable.

Pension Plans - The company sponsors pension plans covering substantially all domestic employees and certain foreign employees who meet eligibility requirements. Several statistical and other factors that attempt to anticipate future events are used in calculating the expense and liability related to the plans. These factors include assumptions about the discount rate, expected return on plan assets and rate of future compensation increases as determined by the company, within certain guidelines. In addition, the company's actuarial consultants also use subjective factors, such as withdrawal and mortality rates to estimate these factors. The actuarial assumptions used by the company may differ materially from actual results due to changing market and economic conditions, higher or lower withdrawal rates or longer or shorter life spans of the participants. These differences may have a significant effect on the amount of pension expense recorded by the company.

#### Cautionary Statement Regarding Forward-Looking Information

Certain statements contained herein or in other company documents and certain statements that may be made by management of the company orally may contain forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. You can identify these statements by the fact that they do not relate strictly to historic or current facts. They use words such as "anticipate," "estimate," "expect," "project," "intend," "plan," "believe" and other words and terms of similar meaning in connection with any discussion of future operating or financial performance. In particular, these include statements relating to future actions, prospective products or product approvals, future performance or results of current and anticipated products, sales efforts, expenses, the outcome of contingencies, such as legal proceedings and financial results. Because actual results are affected by risks and uncertainties, the company cautions investors that actual results may differ materially from those expressed or implied. It is not possible to predict or identify all such risks and uncertainties, but factors that could cause the actual results to differ materially from expected and historical results include, but are not limited to: health care industry consolidation resulting in customer demands for price concessions and contracts that are more complex and have longer terms; competitive factors, including competitors' attempts to gain market share through aggressive marketing programs, the development of new products or technologies by competitors and technological obsolescence; reduction in medical procedures performed in a cost-conscious environment; the lengthy approval time by the FDA or other government authorities to clear medical devices for commercial release; unanticipated product failures; legislative or administrative reforms to the United States Medicare and Medicaid systems or other United States or international reimbursement systems in a manner that would significantly reduce reimbursements for procedures using the company's medical devices; delays or denials of, or grants of low levels of reimbursement for procedures using newly developed devices; the acquisition of key patents by competitors that would have the effect of excluding the company from new market segments; the uncertainty of whether increased research and development expenditures will result in increased sales; unpredictability of existing and future litigation including but not limited to environmental litigation, litigation regarding product liability such as claims of alleged personal injuries as a result of exposure to natural rubber latex gloves distributed by the company as well as other product liability matters, and intellectual property matters and disputes on agreements which arise in the ordinary course of business; government actions or investigations affecting the industry in general or the company in particular; future difficulties obtaining product liability insurance on reasonable terms; efficacy or safety concerns with respect to marketed products, whether scientifically justified or not,

that may lead to product recalls, withdrawals or declining sales; uncertainty related to tax appeals and litigation; future difficulties obtaining necessary components used in the company's products and/or price increases from the company's suppliers of critical components; economic factors that the company has no control over, including changes in inflation, foreign currency exchange rates and interest rates; other factors that the company has no control over, including earthquakes, floods, fires and explosions; risks associated with maintaining and expanding international operations; and the risk that the company may not achieve manufacturing or administrative efficiencies as a result of the company's restructuring, the integration of acquired businesses or divestitures. The company assumes no obligation to update forward-looking statements as circumstances change. You are advised, however, to consult any further disclosures the company makes on related subjects in the company's 10-K, 10-Q and 8-K reports.

Item 7a. Quantitative and Qualitative Disclosure About Market Risk

Bard operates on a global basis and therefore is subject to the exposures that arise from foreign exchange rate fluctuations. The company manages these exposures using operational and economic hedges as well as derivative financial instruments. The company's foreign currency exposures may change over time as changes occur in the company's international operations. The company's objective in managing its exposures to foreign currency fluctuations is to minimize earnings and cash flow volatility associated with assets, liabilities, net investments and probable commitments denominated in foreign currencies. In order to reduce the risk of foreign currency exchange rate fluctuations, the company will from time to time enter into derivative financial instruments to hedge a portion of its expected foreign currency denominated cash flow from operations. The instruments that the company uses for hedging are forward contracts and options with financial institutions. The company expects that the changes in fair market value of such contracts will have a high correlation to the price changes in the related hedged cash flow. The principal currencies the company hedges are the Euro, the Mexican Peso and the Japanese Yen. Any gains and losses on these hedge contracts are expected to offset changes in the value of the related exposure. Bard's risk management policy prohibits entering into financial instruments for speculative purposes. The company enters into foreign currency transactions only to the extent that foreign currency exposure exists.

In December 1996, the company issued \$150.0 million of 6.70% notes due 2026. These notes may be redeemed at the option of the note holders on December 1, 2006, at a redemption price equal to the principal amount. Assuming these notes are held to maturity, the market value of the notes approximates \$166.4 million at December 31, 2003.

Item 8. Financial Statements and Supplementary Data

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## Independent Auditors' Report

To the Shareholders and Board of Directors of C. R. Bard, Inc.:

We have audited the accompanying consolidated balance sheets of C. R. Bard, Inc. and subsidiaries as of December 31, 2003 and 2002 and the related consolidated statements of income, shareholders' investment, and cash flows for the years then ended, as listed in the accompanying index. In connection with our audits of the 2003 and 2002 consolidated financial statements, we also have audited the 2003 and 2002 consolidated financial statement schedule as listed in the accompanying index. These consolidated financial statements and financial statement schedule are the responsibility of the company's management. Our responsibility is to express an opinion on these consolidated financial statements and consolidated financial statement schedule based on our audits. The 2001 consolidated financial statements of C. R. Bard, Inc. and subsidiaries as listed in the accompanying index were audited by other auditors who have ceased operations. Those auditors expressed an unqualified opinion on those consolidated financial statements, before the revision described in Note 4 to the consolidated financial statements, in their report dated January 29, 2002.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the 2003 and 2002 consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of C. R. Bard, Inc. and subsidiaries as of December 31, 2003 and 2002, and the results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the related 2003 and 2002 consolidated financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

As discussed in Note 4 to the consolidated financial statements, the company adopted Statement of Financial Accounting Standards No. 142, *Goodwill and Other Intangible Assets*, as of January 1, 2002.

As discussed above, the 2001 consolidated financial statements of C. R. Bard, Inc. and subsidiaries as listed in the accompanying index were audited by other auditors who have ceased operations. As described in Note 4, these consolidated financial statements have been revised to include the transitional disclosures required by Statement of Financial Accounting Standards No. 142, *Goodwill and Other Intangible Assets*, which was adopted by the company as of January 1, 2002. In our opinion, the disclosures for 2001 in Note 4 are appropriate. However, we were not engaged to audit, review, or apply any procedures to the 2001 consolidated financial statements of C. R. Bard, Inc. and subsidiaries other than with respect to such disclosures and, accordingly, we do not express an opinion or any other form of assurance on the 2001 consolidated financial statements taken as a whole.

/s/ KPMG LLP  
Short Hills, New Jersey  
February 18, 2004

INFORMATION REGARDING PREDECESSOR INDEPENDENT PUBLIC ACCOUNTANTS' REPORT

THE FOLLOWING REPORT IS A COPY OF A PREVIOUSLY ISSUED REPORT BY ARTHUR ANDERSEN LLP ("ANDERSEN"). THE REPORT HAS NOT BEEN REISSUED BY ANDERSEN NOR HAS ANDERSEN CONSENTED TO ITS INCLUSION IN THIS ANNUAL REPORT ON FORM 10-K. THE ANDERSEN REPORT REFERS TO THE CONSOLIDATED STATEMENTS OF INCOME, SHAREHOLDERS' INVESTMENT AND CASH FLOWS AS OF AND FOR THE YEAR ENDED DECEMBER 31, 2001, WHICH ARE INCLUDED IN THE ACCOMPANYING FINANCIAL STATEMENTS.

Report of Previous Independent Public Accountants

To the Shareholders and Board of Directors of C. R. Bard, Inc.:

We have audited the accompanying consolidated balance sheets of C. R. Bard, Inc. (a New Jersey corporation) and subsidiaries as of December 31, 2001 and 2000, and the related consolidated statements of income, shareholders' investment and cash flows for each of the three years in the period ended December 31, 2001. These financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of C. R. Bard, Inc. and subsidiaries as of December 31, 2001 and 2000, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2001 in conformity with accounting principles generally accepted in the United States.

ARTHUR ANDERSEN LLP

Roseland, New Jersey

January 29, 2002

C. R. BARD, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF INCOME  
(dollars and shares in thousands except per share amounts)

For the Years Ended December 31,

	<u>2003</u>	<u>2002</u>	<u>2001</u>
Net sales	\$1,433,100	\$1,273,800	\$1,181,300
Costs and expenses:			
Cost of goods sold	609,400	582,700	550,500
Marketing, selling and administrative expense	448,100	377,200	364,200
Research and development expense	87,400	61,700	53,400
Interest expense	12,500	12,600	14,200
Other (income) expense, net	<u>52,500</u>	<u>28,600</u>	<u>(5,900)</u>
Total costs and expenses	<u>1,209,900</u>	<u>1,062,800</u>	<u>976,400</u>
Income before tax provision	223,200	211,000	204,900
Income tax provision	<u>54,700</u>	<u>56,000</u>	<u>61,700</u>
Net income	<u>\$168,500</u>	<u>\$155,000</u>	<u>\$143,200</u>
Basic earnings per share	<u>\$3.26</u>	<u>\$2.98</u>	<u>\$2.80</u>
Diluted earnings per share	<u>\$3.20</u>	<u>\$2.94</u>	<u>\$2.75</u>
Weighted average common shares outstanding - basic	<u>51,700</u>	<u>52,000</u>	<u>51,200</u>
Weighted average common shares outstanding - diluted	<u>52,600</u>	<u>52,800</u>	<u>52,000</u>

The accompanying notes to consolidated financial statements are an integral part of these statements.

C. R. BARD, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF SHAREHOLDERS' INVESTMENT  
(dollars in thousands except share and per share amounts)

	Common Shares	Stock Amount	Capital In Excess Of Par Value	Retained Earnings	Accum. Other Comp. Inc/(Loss)	Unearned Compen- sation	Total
December 31, 2000	50,908,614	\$12,700	\$177,300	\$519,400	\$(80,200)	\$(15,300)	\$613,900
Net income				143,200			143,200
Translation adjustments					3,800		3,800
Comprehensive income							147,000
Cash dividends (\$ .84 per share)				(43,100)			(43,100)
Treasury stock retired	(401,500)	(100)		(17,400)			(17,500)
Employee stock plans	1,876,604	500	84,400			3,500	88,400
December 31, 2001	52,383,718	13,100	261,700	602,100	(76,400)	(11,800)	788,700
Net income				155,000			155,000
Translation adjustments					25,400		25,400
Minimum pension					(3,200)		(3,200)
Deferred hedging loss, net of \$100 of tax					(300)		(300)
Comprehensive income							176,900
Cash dividends (\$ .86 per share)				(45,000)			(45,000)
Treasury stock retired	(1,340,900)	(300)		(71,400)			(71,700)
Employee stock plans	560,018	100	24,600			6,800	31,500
December 31, 2002	51,602,836	12,900	286,300	640,700	(54,500)	(5,000)	880,400
Net income				168,500			168,500
Translation adjustments					51,700		51,700
Minimum pension					3,200		3,200
Other, net of \$100 of tax					(300)		(300)
Comprehensive income							223,100
Cash dividends (\$ .90 per share)				(46,800)			(46,800)
Treasury stock retired	(886,700)	(200)		(59,200)			(59,400)
Employee stock plans	1,038,735	200	52,400			(4,200)	48,400
December 31, 2003	51,754,871	\$12,900	\$338,700	\$703,200	\$100	\$(9,200)	\$1,045,700

The accompanying notes to consolidated financial statements are an integral part of these statements.

C. R. BARD, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS  
*(dollars in thousands except share and par amounts)*

	December 31,	
	2003	2002
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$417,400	\$373,700
Short-term investments	4,600	9,500
Accounts receivable, less allowances of \$21,700 and \$19,100, respectively	224,100	183,400
Inventories	156,500	147,100
Short-term deferred tax assets	58,900	34,400
Other current assets	13,600	9,900
Total current assets	<u>875,100</u>	<u>758,000</u>
Property, plant and equipment, at cost		
Land	12,200	9,500
Buildings and improvements	132,300	110,700
Machinery and equipment	235,500	187,000
	<u>380,000</u>	<u>307,200</u>
Less - accumulated depreciation and amortization	<u>157,300</u>	<u>139,200</u>
Net property, plant and equipment	222,700	168,000
Intangible assets, net of amortization	137,800	65,200
Goodwill	354,000	316,100
Long-term deferred tax assets	12,400	27,400
Other assets	90,000	82,000
	<u>\$1,692,000</u>	<u>\$1,416,700</u>

The accompanying notes to consolidated financial statements are an integral part of these statements.

C. R. BARD, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS (continued)  
*(dollars in thousands except share and par amounts)*

	December 31,	
	2003	2002
<b>LIABILITIES AND SHAREHOLDERS' INVESTMENT</b>		
Current liabilities:		
Short-term borrowings and current maturities of long-term debt	\$16,600	\$900
Accounts payable	56,100	46,900
Accrued compensation and benefits	78,200	74,400
Accrued expenses	176,600	106,300
Federal and foreign income taxes	94,400	88,400
Total current liabilities	421,900	316,900
Long-term debt	151,500	152,200
Other long-term liabilities	72,900	67,200
Commitments and contingencies (Note 7)	---	---
Shareholders' investment:		
Preferred stock, \$1 par value, authorized 5,000,000 shares; none issued	---	---
Common stock, \$.25 par value, authorized 300,000,000 shares; issued and outstanding 51,754,871 shares in 2003 and 51,602,836 shares in 2002	12,900	12,900
Capital in excess of par value	338,700	286,300
Retained earnings	703,200	640,700
Accumulated other comprehensive income (loss)	100	(54,500)
Unearned compensation	(9,200)	(5,000)
Total shareholders' investment	1,045,700	880,400
	\$1,692,000	\$1,416,700

The accompanying notes to consolidated financial statements are an integral part of these statements.

C. R. BARD, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS

(dollars in thousands)

For the Years Ended December 31,

	2003	2002	2001
<u>Cash flows from operating activities</u>			
Net income	\$168,500	\$155,000	\$143,200
Adjustments to reconcile net income to net cash provided from operating activities:			
Depreciation and amortization	44,700	42,300	53,200
Deferred income taxes	(12,300)	(500)	3,000
Expenses under stock plans	10,500	9,900	5,700
Pension expense	11,900	11,200	8,600
Provision for 2003 legal verdict	58,000	---	---
Provision for 2002 restructuring	(2,500)	33,700	---
Other noncash items	5,200	2,900	300
Changes in assets and liabilities, net of acquired businesses:			
Accounts receivable	(27,100)	(2,200)	21,300
Inventories	(2,700)	39,100	11,300
Other operating assets	6,100	(3,100)	(1,800)
Current liabilities, excluding debt and including tax benefits from employee stock option exercises of \$5,400, \$4,000 and \$8,600 in 2003, 2002 and 2001, respectively	23,300	14,700	15,000
Pension contributions	(21,900)	(39,000)	(2,600)
Other long-term liabilities	1,100	(2,700)	(500)
Net cash provided by operating activities	<u>262,800</u>	<u>261,300</u>	<u>256,700</u>
<u>Cash flows from investing activities:</u>			
Capital expenditures	(72,100)	(41,000)	(27,400)
Net proceeds from sales of fixed assets	1,500	---	---
Payments made for purchases of businesses	(70,500)	(4,000)	(31,600)
Patents, trademarks and other	(43,700)	(9,100)	(13,100)
Net cash (used in) investing activities	<u>(184,800)</u>	<u>(54,100)</u>	<u>(72,100)</u>

The accompanying notes to consolidated financial statements are an integral part of these statements.

C. R. BARD, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS (continued)

*(dollars in thousands)*

For the Years Ended December 31,

	2003	2002	2001
<u>Cash flows from financing activities:</u>			
Common stock issued for options and benefit plans	36,500	17,000	74,700
Purchase of common stock	(59,400)	(71,700)	(17,500)
Payments of long-term borrowings	(800)	(4,000)	(47,900)
Proceeds from short-term borrowings, net	15,400	---	---
Dividends paid	(46,800)	(45,000)	(43,100)
Net cash (used in) financing activities	(55,100)	(103,700)	(33,800)
Effect of exchange rate changes on cash	20,800	7,900	(2,600)
Cash and cash equivalents:			
Net increase during the year	43,700	111,400	148,200
Balance at January 1	373,700	262,300	114,100
Balance at December 31	<u>\$417,400</u>	<u>\$373,700</u>	<u>\$262,300</u>

*(dollars in thousands)*

For the Years Ended December 31,

	2003	2002	2001
<u>Supplemental disclosures of cash flow information</u>			
Cash paid for interest	\$10,500	\$10,600	\$12,200
Cash paid for income taxes	\$58,200	\$39,100	\$47,100
Noncash transactions			
Acquisition costs for intellectual property purchase	\$20,500	\$11,000	---

The accompanying notes to consolidated financial statements are an integral part of these statements.

C. R. BARD, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Significant Accounting Policies

Nature of Operations - C. R. Bard, Inc. (the "company" or "Bard") is engaged in the design, manufacture, packaging, distribution and sales of medical, surgical, diagnostic and patient care devices. The company markets its products worldwide to hospitals, individual health care professionals, extended care facilities and alternate site facilities. Bard holds strong market positions in vascular, urology, oncology and surgical specialty products.

Consolidation - The consolidated financial statements include the accounts of the company and its majority-owned subsidiaries. All significant intercompany accounts and transactions are eliminated in consolidation. The accounts of most foreign subsidiaries are consolidated as of November 30. No events occurred related to these foreign subsidiaries during the month of December 2003, 2002 or 2001 that materially affected the financial position or results of operations of the company. The company has no unconsolidated subsidiaries and no special purpose entities.

Related Parties - The company has a 50% ownership in Medicon, Inc. ("Medicon"), a Japanese joint venture with Kobayashi Pharmaceutical Co., Ltd. The joint venture was formed in 1972 to distribute Bard's products in Japan. Bard accounts for the joint venture under the equity method of accounting. All transactions with Medicon are denominated in United States dollars. There were no leasing transactions or indebtedness between Medicon and Bard. Bard recorded sales to Medicon of \$69.4 million, \$59.6 million and \$55.9 million for the years ended 2003, 2002 and 2001, respectively. Bard adjusts for intercompany profits on Medicon purchases until Medicon sells Bard's products to a third party. Bard recorded Medicon equity income of \$2.2 million, \$1.4 million and \$3.0 million for the years ended 2003, 2002 and 2001, respectively. Bard's investment in Medicon was \$15.1 million and \$13.7 million at December 31, 2003 and 2002, respectively. Included in accounts receivable are trade receivables due from Medicon for purchases of Bard products of \$17.0 million and \$15.8 million at December 31, 2003 and 2002, respectively.

Use of Estimates in the Preparation of Financial Statements - The preparation of these financial statements in conformity with accounting principles generally accepted in the United States of America requires the company to make estimates and judgments that affect reported amounts of assets, liabilities, revenues and expenses, and the related disclosure of contingent assets and liabilities at the date of the financial statements. The company evaluates these estimates and judgments on an ongoing basis and bases its estimates on historical experience, current conditions and various other assumptions that are believed to be reasonable under the circumstances. The results of these estimates form the basis for making judgments about the carrying values of assets and liabilities as well as identifying and assessing the accounting treatment with respect to commitments and contingencies. Actual results may differ from these estimates under different assumptions or conditions.

Reclassifications - Certain prior year amounts have been reclassified to conform to the current year presentation.

Foreign Currency - Financial statements of foreign subsidiaries are translated into United States dollars at current year-end rates, except that the revenues, costs and expenses are translated at average monthly rates during each monthly period. Net exchange gains or losses resulting from the translation of foreign financial statements and the effect of exchange rate changes on intercompany transactions of a long-term investment nature are accumulated and credited or charged directly to a separate component of shareholders' investment. Any foreign currency gains or losses related to transactions are charged to other (income) expense, net. See Note 11 Other (Income) Expense, Net of the notes to consolidated financial statements.

Revenue Recognition - Bard markets its products worldwide to hospitals, individual health care professionals, extended care facilities and alternate site facilities. The company sells directly to these end-users as well as to independent distributors. Distributor sales accounted for approximately 35% of the company's net sales in 2003.

The company's net sales represent gross sales invoiced to both end-users and independent distributors, less certain related charges, including discounts, returns, rebates and other allowances. The company recognizes product revenue when persuasive evidence of a sales arrangement exists, title and risk of loss has transferred, the selling price is fixed

or determinable, contractual obligations have been satisfied and collectibility is reasonably assured. Unless agreed otherwise, the company's terms with domestic distributors provide that title and risk of loss passes F.O.B. origin. Certain sales to domestic and European distributors are F.O.B. destination. For arrangements where the company's terms state F.O.B. destination, the company records sales on this basis.

In certain circumstances, end-users may require the company to maintain consignment inventory at the end-user's location. In the case of consignment inventories, revenues and associated costs are recognized upon the notification of usage by the customer.

Charges for discounts, returns, rebates and other allowances are recognized as a deduction from revenue on an accrual basis in the period in which the revenue is recorded. The accrual for product returns, discounts and other allowances is based on the company's history. The company allows customers to return defective or damaged products. Historically, product returns have not been material. The company grants sales rebates to independent distributors based upon the distributor's reporting of end-user sales and pricing. Sales rebates are accrued by the company in the period in which the sale is recorded. The company's rebate accrual is based on its history of actual rebates paid. In estimating rebate accruals, the company considers the lag time between the point of sale and the payment of the distributor's rebate claim, distributor-specific trend analysis and contractual commitments including stated rebate rates. The company's reserves for rebates are reviewed at each reporting period and adjusted to reflect data available at that time. The company adjusts reserves to reflect any differences between estimated and actual amounts. Such adjustments impact the amount of net product sales revenue recognized by the company in the period of adjustment.

Shipping and Handling Costs - Shipping and handling costs are included in cost of sales.

Advertising costs - Costs related to advertising are expensed as incurred. Advertising expense was \$3.1 million, \$3.1 million and \$3.7 million in 2003, 2002 and 2001, respectively, and is included in selling, general and administrative ("SG&A") expense in the company's consolidated statements of income.

Research and Development - Research and development expenses are comprised of expenses related to internal research and development activities, milestone payments for third-party research and development activities and acquired in-process research and development costs arising from the company's business development activities. The components of internal research and development expense include: salary and benefits, allocated overhead and occupancy costs, clinical trial and related clinical manufacturing costs, contract services and other costs. All research and development costs are expensed as incurred. In 2003, costs to acquire in-process research and development ("IPR&D") projects and technologies which have no alternate future use and which have not reached technological feasibility were recorded in research and development expense.

Stock-Based Compensation - The company maintains various stock-based employee and director compensation plans, which are described more fully in Note 9 Shareholders' Investment of the notes to consolidated financial statements ("Note 9"). The company accounts for those plans under the recognition and measurement principles of Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees" ("APB 25") and related interpretations. Compensation costs that have been charged against income related to certain of the company's plans are disclosed in Note 9 and would not be materially different under SFAS No. 123 "Accounting for Stock-Based Compensation," to stock-based employee compensation ("SFAS 123"). No stock-based employee compensation cost is reflected in net income for employee option grants, as all options granted under those plans had an exercise price equal to the market value of the underlying common stock on the date of grant. Additionally, in accordance with APB 25 and related interpretations, the company recognizes no compensation expense for the discount associated

with the 1998 Employee Stock Purchase Plan of C. R. Bard, Inc. ("ESPP"). The following table illustrates the effect on net income and earnings per share if the company had applied the fair market value recognition provisions of SFAS 123.

<i>(dollars in thousands except per share amounts)</i>	2003	2002	2001
Net income as reported	\$168,500	\$155,000	\$143,200
Pro forma after-tax impact of options at fair value	16,500	11,500	9,600
Pro forma after-tax impact of ESPP discount	700	300	200
Pro forma net income adjusted	\$151,300	\$143,200	\$133,400
Basic earnings per share as reported	\$3.26	\$2.98	\$2.80
Diluted earnings per share as reported	\$3.20	\$2.94	\$2.75
Pro forma basic earnings per share	\$2.93	\$2.75	\$2.61
Pro forma diluted earnings per share	\$2.88	\$2.71	\$2.57

The fair market value of stock options is estimated on the date of grant using the Black-Scholes option-pricing model. The following table outlines the assumptions used in the Black-Scholes model.

	2003	2002	2001
Dividend yield	1.2%	1.6%	1.6%
Risk-free interest rate	3.40%	2.52%	4.33%
Expected option life in years	5.2	4.5	4.6
Expected volatility	31%	33%	33%

The per share fair market value of stock options granted for the years ended December 31, 2003, 2002 and 2001 was \$20.57, \$14.15 and \$13.24, respectively. The pro forma after-tax adjustment for options assumes vesting periods between two to four years. The fair market value of the ESPP discount is based upon the difference between the market price at the time of purchase and the participant's purchase price. The ESPP pro forma adjustment assumes immediate expense recognition at purchase. All pro forma adjustments have been tax-affected at 35%. No other pro forma adjustments are required since the company records compensation expense for all other stock awards. See Note 9 Shareholders' Investment.

Earnings Per Share - "Basic earnings per share" represents net income divided by the weighted average shares outstanding. "Diluted earnings per share" represents net income divided by weighted average shares outstanding

adjusted for the incremental dilution of outstanding employee stock options and awards. Unless indicated otherwise, per share amounts are calculated on a diluted basis. A reconciliation of weighted average common shares outstanding to weighted average common shares outstanding assuming dilution follows:

<i>(dollars and shares in thousands except per share amounts)</i>	2003	2002	2001
Net income	\$168,500	\$155,000	\$143,200
Weighted average common shares outstanding	51,700	52,000	51,200
Incremental common shares issuable: stock options and awards	900	800	800
Weighted average common shares outstanding assuming dilution	52,600	52,800	52,000
Basic earnings per share	\$3.26	\$2.98	\$2.80
Diluted earnings per share	\$3.20	\$2.94	\$2.75

Common stock equivalents from stock options and stock awards of approximately 1,300,000 shares, 8,200 shares and 2,300 shares at December 31, 2003, 2002 and 2001, respectively, were not included in the diluted earnings per share calculation since their effect is antidilutive.

Accounts receivable - In addition to trade receivables, accounts receivable includes \$2.3 million and \$2.0 million of nontrade receivables due within one year at December 31, 2003 and 2002, respectively.

Inventories - Inventories are stated at the lower of cost or market. Cost components include material, labor and manufacturing overhead. For most domestic divisions, cost is determined using the last-in-first-out ("LIFO") method. Approximately 80% of the companies' inventory costs are determined using LIFO. For all other inventories cost is determined using the first-in-first-out ("FIFO") method. Due to changing technologies and cost containment the difference between the valuation under the LIFO method and the FIFO method is not significant. The following is a summary of inventories at December 31:

<i>(dollars and shares in thousands except per share amounts)</i>	2003	2002
Finished goods	\$84,000	\$73,200
Work in process	28,500	29,800
Raw materials	44,000	44,100
Total	\$156,500	\$147,100

Consigned inventory at customer locations was \$11.2 million and \$8.8 million at December 31, 2003 and 2002, respectively.

Property, Plant and Equipment - Property, plant and equipment are stated at cost. Major renewals and improvements are capitalized, while maintenance and repairs are expensed when incurred. Depreciation is computed over the estimated useful lives of depreciable assets using the straight-line method. Useful lives for property and equipment are as follows:

Buildings and improvements	5 to 50 years
Machinery and equipment	1 to 10 years

Depreciation expense was approximately \$29.9 million in 2003, \$27.7 million in 2002 and \$26.2 million in 2001.

Software Capitalization - Internally used software, whether purchased or developed, is capitalized and amortized using the straight-line method over an estimated useful life of five to seven years. Capitalized software costs are included in machinery and equipment. In accordance with Statement of Position 98-1, "Accounting for the Costs of Computer Software Developed or Obtained for Internal Use," the company capitalizes certain costs associated with internal-use software such as the payroll costs of employees devoting time to the projects and external direct costs for materials and services. Costs associated with internal-use software to be used internally are expensed until the point at which the project has reached the development stage. Subsequent additions, modifications or upgrades to internal-use software are capitalized only to the extent that they allow the software to perform a task it previously did not perform. Software maintenance and training costs are expensed in the period in which they are incurred. The capitalization of software requires judgment in determining when a project has reached the development stage and the period over which the company expects to benefit from the use of that software. The company capitalized \$19.9 million, \$6.2 million and \$5.1 million of internal-use software for the years ended December 31, 2003, 2002 and 2001, respectively.

Impairment of Long-Lived Assets - The company reviews long-lived assets, such as property, plant, and equipment, and purchased intangibles subject to amortization for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The company evaluates the recoverability of assets to be held and used by comparing the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the fair market value of the asset. Assets to be disposed of would be separately presented in the balance sheet and reported at the lower of the carrying amount or fair market value less costs to sell, and are no longer depreciated.

Goodwill and Acquired Intangible Assets - In July 2001, the Financial Accounting Standards Board ("FASB") issued Statements of Financial Accounting Standard No. 142, "Goodwill and Other Intangible Assets" ("SFAS 142"). SFAS 142 was effective for the company as of January 1, 2002. SFAS 142 specifies the financial accounting and reporting for acquired goodwill and other intangible assets. Goodwill and intangible assets that have indefinite useful lives are no longer to be amortized but rather are to be tested for impairment annually or more frequently if impairment indicators arise. None of the company's intangible assets have an indefinite life. Intangible assets with finite lives continue to be amortized on a straight-line basis over their useful lives. Goodwill and intangible assets have been recorded at either incurred or allocated cost. Allocated costs were based on respective fair market values at the date of acquisition.

As a result of adopting SFAS 142, the company identified four reporting units. Each of these reporting units is one level below the company's single reporting segment and meets the following criteria:

- It is a business for which discrete financial information is available.
- Management regularly reviews the operating results.
- It has economic characteristics that are different from the economic characteristics of other components of the operating segment.

The company has generally assigned goodwill recorded in connection with an acquisition to its four reporting units based on the reporting unit which sponsored the acquisition. Goodwill and intangible assets not subject to amortization are tested annually for impairment, and are tested for impairment more frequently if events and circumstances indicate that the asset might be impaired. An impairment loss is recognized to the extent that the carrying amount exceeds the asset's fair market value. See Note 11 Other (Income) Expense, Net of the notes to consolidated financial statements. In 2001, prior to the adoption of SFAS 142, the company amortized goodwill using the straight line method over periods of 15-40 years, as appropriate.

Product Warranty - The majority of the company's products are intended for single use; therefore, the company requires limited product warranty accruals. Certain of the company's products carry limited warranties that in general do not exceed one year from sale. The company accrues estimated product warranty costs at the time of sale and any additional amounts are recorded when such costs are probable and can be reasonably estimated.

<i>(dollars in thousands)</i>	Balance Beginning of Year	Charges to Costs and Expenses	Deductions	Balance End of Year
Year Ended December 31, 2003	\$1,900	1,500	(1,500)	\$1,900
Year Ended December 31, 2002	\$1,600	1,900	(1,600)	\$1,900

Environmental Remediation Policy - The company accrues for losses associated with environmental remediation obligations when such losses are probable and reasonably estimable. Accruals for estimated losses from environmental remediation obligations generally are recognized no later than completion of the remedial feasibility study. Such accruals are adjusted as further information develops or circumstances change. Costs of future expenditures for environment remediation obligations are not discounted to their present value. Recoveries of environmental remediation costs from other parties are recorded as assets when their receipt is deemed probable.

Income Taxes - All income tax amounts reflect the use of the liability method. Under this method, deferred tax assets and liabilities are determined based on the expected future tax consequences of temporary differences between the carrying amounts of assets and liabilities for financial and income tax reporting purposes. In certain situations, a taxing authority may challenge positions that the company has adopted in its income tax filings. Accordingly, the company may apply different tax treatment for these selected transactions in filing its tax return than for income tax financial reporting purposes. The company regularly assesses its tax position for such transactions and includes reserves for those differences in position. The reserves are utilized or reversed once the statute of limitations has expired or the matter is otherwise resolved.

Concentration Risks - Financial instruments, which potentially subject the company to significant concentrations of credit risk, consist principally of cash investments and trade accounts receivable. The company maintains cash and cash equivalents, investments, and certain other financial instruments with various major financial institutions. The company performs periodic evaluations of the relative credit standing of these financial institutions and limits the amount of credit exposure with any one institution. Concentrations of risk with respect to trade accounts receivable are limited due to the large number of customers and their dispersion across many geographic areas. However, a significant amount of trade receivables are with national health care systems in several countries. Although the company does not currently foresee a credit risk associated with these receivables, repayment is dependent upon the financial stability of those countries' national economies. Sales to distributors, which supply the company's products to many end users, accounted for approximately 35% of the company's net sales in 2003, and the five largest distributors, including the company's Medicon joint venture, combined accounted for approximately 71% of such sales.

Financial Instruments - The fair market value of cash and cash equivalents, receivables and short-term debt approximate their carrying value due to their short-term maturities. Short-term investments that have original maturities of ninety days or less are considered cash equivalents and amounted to \$388.4 million and \$350.6 million as of December 31, 2003 and 2002, respectively. Short-term investments which are not cash equivalents are stated at cost, which approximates their market value.

Investments in equity securities that have readily determinable fair market values are classified and accounted for as available-for-sale in "Other current assets". Available-for-sale securities are recorded at fair market value, with the change in fair market value recorded, net of taxes, as a component of accumulated other comprehensive income. The fair market value of available-for-sale securities was approximately \$1.9 million and \$0.7 million at December 31, 2003 and 2002, respectively. At December 31, 2003, the company owned approximately 1.4 million restricted shares of

Endologix, Inc (approximately 5% ownership). At December 31, 2003, the company owned approximately 1.2 million shares and warrants for the purchase of approximately 100,000 shares of Implex Corp. (approximately 6% ownership). On November 24, 2003, Zimmer Holdings, Inc. announced an agreement to acquire Implex Corp. The proposed transaction is currently under regulatory review.

See Note 5 Short Term Borrowings and Long Term Debt of the notes to consolidated financial statements for a discussion of the company's long-term debt.

Derivative Instruments - Bard's objective in managing its exposures to foreign currency fluctuations is to minimize earnings and cash flow volatility associated with assets, liabilities and anticipated commitments denominated in foreign currencies. The company does not utilize derivative instruments for trading or speculation purposes. No derivative instruments extend beyond November 2004. The company has formally documented the relationships between hedging instruments and hedged items, as well as its risk management objectives. All derivative instruments are recognized on the balance sheet at fair market value. Hedge accounting is followed for derivatives that have been designated and qualify as fair market value and cash flow hedges. For derivatives that have been designated and qualify as fair market value hedges, the changes in the fair market value of highly effective derivatives, along with changes in the fair market value of the hedged assets that are attributable to the hedged risks, are recorded in current period earnings. For derivatives that have been designated and qualify as cash flow hedges, changes in the fair market value of the effective portion of the derivatives' gains or losses are reported in other comprehensive income. The company believes that all derivative instruments utilized are highly effective hedging instruments because they are denominated in the same currency as the hedged item and because the maturities of the derivative instruments match the timing of the hedged items. It is the company's policy that when a derivative instrument settles, the associated amounts in accumulated other comprehensive income are reversed to cost of goods sold or other (income) expense, net as appropriate. It is the company's policy that in the event that (1) an anticipated hedged transaction is determined to be not likely to occur or (2) it is determined that a derivative instrument is no longer effective in offsetting changes in the hedged item, the company would reverse the associated amounts in accumulated other comprehensive income to other (income) expense, net. See Note 6 Derivative Instruments of the notes to consolidated financial statements for a discussion of the company's derivative instruments.

New Accounting Pronouncements - In December 2002, the FASB issued SFAS No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure" ("SFAS 148"). SFAS 148 provides alternative methods of transition for a voluntary change to the fair value method of accounting for stock-based employee compensation as originally provided by SFAS 123. Additionally, SFAS 148 amends the disclosure requirements of SFAS 123 to require prominent disclosure in both the annual and interim financial statements about the method of accounting for stock-based compensation and the effect of the method used on reported results. The transitional requirements of SFAS 148 are effective for all financial statements for fiscal years ending after December 15, 2002. The company adopted the disclosure portion of this statement beginning in the fiscal quarter ended March 31, 2003. The application of the disclosure portion of this standard had no impact on the company's consolidated financial position or results of operations. On April 22, 2003, the FASB determined that stock-based compensation should be recognized as a cost in the financial statements and that such cost be measured according to the fair value of stock options. The FASB has not as yet determined the methodology for calculating fair value and plans to issue an exposure draft and final statement in 2004. The company will continue to monitor communications on this subject from the FASB in order to determine the impact on the company's consolidated financial statements.

In December 2003, the FASB issued FASB Interpretation No. 46 (revised December 2003) *Consolidation of Variable Interest Entities* ("FIN 46R") which addresses how a business enterprise should evaluate whether it has a controlling financial interest in an entity through means other than voting rights, and accordingly whether it should consolidate the entity. FIN 46R replaces FASB Interpretation No. 46, *Consolidation of Variable Interest Entities*, which was issued in January 2003. The company is required to apply FIN 46R to variable interests in variable interest entities ("VIEs") for the first period ended after March 15, 2004. For any VIEs that must be consolidated under FIN 46R that were created before January 1, 2004, the assets, liabilities and noncontrolling interests of the VIE initially would be measured at their fair values with any difference between the net amount added to the balance sheet and any previously recognized interest being recognized as the cumulative effect of an accounting change. If determining the initial fair values is not practicable, fair market value at the date FIN 46R first applies may be used to measure the

assets, liabilities and noncontrolling interests of the VIE. The company is evaluating the impact of applying FIN 46R to existing arrangements and has not completed this analysis.

In May 2003, the FASB issued SFAS No. 150, "Accounting for Certain Financial Instruments with Characteristics of Both Liabilities and Equity" ("SFAS No. 150"). SFAS No. 150 provides guidance on how an entity classifies and measures certain financial instruments with characteristics of both liabilities and equity. SFAS No. 150 is effective for financial instruments entered into or modified after May 31, 2003, and otherwise is effective at the beginning of the first interim period beginning after June 15, 2003. The adoption of SFAS No. 150 did not have a material impact on the company's consolidated financial statements.

## 2. Acquisitions and Dispositions

The company spent approximately \$114.2 million in 2003, \$13.1 million in 2002 and \$44.7 million in 2001 for the acquisition of businesses, patents, trademarks, purchase rights and other related items to augment its existing product lines. Unaudited pro forma financial information for the transactions described above has not been presented because the effects of these acquisitions were not material on either an individual or aggregate basis. Results of operations of these transactions are included in the company's consolidated results from the respective dates of acquisition. Several of the company's recent acquisitions and investments, including Genyx Medical Inc., involve milestone payments associated with the achievement of certain targets associated with either research and development, regulatory approval or the transfer of manufacturing capabilities. A summary of contingent milestone payments associated with these acquisitions is included below.

<i>(dollars in millions)</i>	Total	1 Year	2-3 Years	4-5 Years	After 5 Years
Acquisition and investment milestones	\$99.4	\$29.0	\$69.9	\$0.5	---

Brachytherapy Acquisitions - In June 2003, Bard acquired the assets of Source Tech Medical, LLC., ("Source Tech"), a manufacturer and distributor of radioactive iodine seeds, for approximately \$35 million in cash and assumed liabilities. The acquisition expands and integrates the company's presence in the brachytherapy market. The company allocated approximately \$7 million to tangible assets (primarily equipment and inventory), \$17 million to technology-related intangible assets, \$10 million to tax-deductible goodwill and \$1 million to in-process research and development. In addition, \$2 million of pre-existing Source Tech licenses were reclassified to tax-deductible goodwill. Intangible assets will be amortized over a 10-15 year period. The company has recorded the in-process research and development charge in research and development expense in its consolidated statements of operations. The value assigned to in-process research and development was determined by identifying an acquired specific in-process research and development project related to a brachytherapy seed delivery system that would be continued and for which (a) technological feasibility had not been established at the acquisition date, (b) there was no alternative future use, and (c) the fair market value was estimable with reasonable reliability. The company considered a variety of factors, including appraisals, in making purchase price allocations. The company's and third-party's appraisals were based on comparable transactions, relief from royalty analyses and other discounted cash-flow approaches. The company took into consideration its pre-existing distribution agreement with Source Tech when determining the purchase price allocation and residual goodwill.

In addition during 2003, the company acquired certain brachytherapy assets in two separate transactions totaling approximately \$22 million, all of which was paid in cash:

- Prostate Services of America, Inc., Amertek Medical, Inc. and Alton Design, LLC - manufacturers of brachytherapy equipment and distributors of iodine and palladium radioactive seeds.
- Imagyn Medical Technologies, Inc. ("Imagyn") - a manufacturer and distributor of iodine and palladium radioactive seeds.

An aggregate of approximately \$11 million of tax-deductible goodwill was recognized in those two transactions with the remaining aggregate purchase price being allocated primarily to intangible assets amortized over a 7-10 year period.

Biomedical Instruments and Products GmbH - In the third quarter of 2003, the company acquired intellectual property assets related to a vacuum-assisted biopsy device. The company recorded approximately \$53.0 million in patents which will be amortized over their useful lives, approximately 17 years on average. The company considered a variety of factors, including appraisals, in making purchase price allocations. The company's and third-party's appraisals were based on comparable transactions, relief from royalty analyses and other discounted cash-flow approaches. The company paid \$32.5 million for these assets at closing. The acquisition agreement calls for two anniversary payments of \$10.0 million and \$10.5 million payable in 2004 and 2005, respectively. The company has recorded these liabilities in accrued expenses and other long-term liabilities.

Genyx Medical, Inc. - On December 31, 2002, the company acquired the right to purchase the assets of Genyx Medical, Inc. ("Genyx"), a privately held medical device company based in California. Genyx develops, manufactures and markets Uryx®, a proprietary injectable bulking agent for the treatment of stress urinary incontinence. During the second quarter of 2003, the company recorded \$3.0 million as a research and development milestone related to the achievement of a milestone for this project. In 2002, as part of the Genyx agreement, the company recorded approximately \$3.5 million as research and development expense for payments related to the reimbursement of development activities.

Tyco International Ltd. - On May 29, 2001, Bard entered into an agreement that provided for the merger of Bard with a subsidiary of Tyco International Ltd. ("Tyco Merger Agreement"). On February 6, 2002, Bard and Tyco agreed to terminate this agreement. Each company agreed to bear its own costs and expenses. Neither company paid a break-up fee. In the first quarter of 2002, the company recorded a pretax charge of \$6.2 million associated with the termination of the Tyco Merger Agreement. See Note 11 Other (Income) Expense, Net in the notes to consolidated financial statements.

### 3. Income Tax Expense

The provision for income taxes is based on income before income taxes reported for financial statement purposes. The components of earnings before income taxes were:

<i>(dollars in millions)</i>	2003	2002	2001
United States	\$57.9	\$98.5	\$106.3
Foreign	165.3	112.5	98.6
Income before taxes	<u>\$223.2</u>	<u>\$211.0</u>	<u>\$204.9</u>

The following is the composition of income tax provision:

<i>(dollars in millions)</i>	2003	2002	2001
Taxes currently payable			
U.S. Federal	\$35.4	\$32.8	\$36.9
Foreign	28.5	17.3	14.5
State	3.1	6.4	7.3
Total currently payable	<u>67.0</u>	<u>56.5</u>	<u>58.7</u>
Deferred tax expense (benefit)			
U.S. Federal	(16.4)	1.0	1.7
Foreign	4.1	(1.5)	1.2
State	---	---	0.1
Total deferred tax expense (benefit)	<u>(12.3)</u>	<u>(.5)</u>	<u>3.0</u>
Total income tax provision	<u>\$54.7</u>	<u>\$56.0</u>	<u>\$61.7</u>

On certain items, deferred income taxes arise due to the different tax treatment between financial reporting and tax accounting. This differing treatment creates items known as "temporary differences". To recognize the future tax consequences of such differences, the company applies enacted statutory rates. At December 31, the company's deferred tax assets and deferred tax liabilities consisted of the following:

<i>(dollars in millions)</i>	2003	2002
Deferred tax assets		
Employee benefits	\$15.0	\$17.6
Inventory related	17.7	17.1
Receivables / rebates	9.2	8.1
2003 legal verdict	19.0	---
Acquisition related	9.3	6.2
Accrued expenses / other	22.2	19.5
Total deferred tax assets	<u>92.4</u>	<u>68.5</u>
Deferred tax liabilities		
Accelerated depreciation/amortization	18.0	6.7
Acquisition related	2.4	---
Investment related	0.4	---
Other	0.3	---
Total deferred tax liabilities	<u>21.1</u>	<u>6.7</u>
Deferred tax assets, net	<u>\$71.3</u>	<u>\$61.8</u>

Although realization is not assured, the company believes it is more likely than not that all of its deferred tax assets will be realized.

The following is a reconciliation between the effective income tax rate and the United States federal statutory rate:

	2003	2002	2001
U.S. federal statutory income tax rate	35%	35%	35%
Increase (decrease) in tax rate resulting from:			
State income taxes net of federal benefit	1%	2%	3%
Operations taxed at less than U.S. rate	(11)%	(11)%	(9)%
Other, net	---	1%	1%
Effective tax rate	25%	27%	30%

Cash payments for income taxes were \$58.2 million, \$39.1 million and \$47.1 million in 2003, 2002 and 2001, respectively. The company has not provided for federal income taxes on the undistributed earnings of its foreign operations as it is the company's intention to permanently reinvest undistributed earnings (approximately \$915.5 million as of December 31, 2003).

The elimination of goodwill amortization in 2002 per SFAS 142 impacted the company's effective tax rate, as the majority of the company's goodwill amortization was not tax-deductible.

The company currently operates manufacturing subsidiaries in Puerto Rico and Malaysia. The company's foreign tax incentives consist of an incentive tax grant in Puerto Rico originally effective November 1998. The company applied for a revised grant to be effective as of July 1, 2001 which also provided for a partial exemption from income, property and municipal taxes for a 15 year period effective from the date of revision. In the third quarter of 2002, the company received approval of this revised grant establishing a new lower tax rate for its Puerto Rican manufacturing operations. This grant was retroactively applied to the period from July 1, 2001 to June 30, 2002, and, accordingly, a \$3.5 million tax credit was booked in the third quarter of 2002 related to this grant. The approximate dollar and per share effects of the Puerto Rican grant are as follows:

	2003	2002	2001
Tax benefit	\$33.7	\$27.1	\$18.3
Per share benefit	\$0.64	\$0.51	\$0.35

During 2003, the company applied for a Malaysian high-technology pioneer grant that would provide for a full tax exemption by Malaysian Inland Revenue for five years. On February 11, 2004, the company was notified by the Malaysian Ministry of International Trade and Industry that the company's application was accepted and would be effective retroactive to July 1, 2003. The company anticipates that it will record a tax credit of approximately \$1.3 million in the first quarter of 2004 related to the retroactive effective date of this grant.

The company operates in multiple taxing jurisdictions, both within the U.S and outside the U.S. The company faces audits from these various tax authorities regarding the amount of taxes due. Such audits can involve complex issues and may require an extended period of time to resolve. The company's United States federal tax filings have been examined by the Internal Revenue Service ("IRS") for calendar years ending prior to 1996. All differences arising from those audits have been resolved and settled. The company is currently under examination by the IRS for the 1996 through 1999 calendar years. In addition, Inland Revenue in the U.K. is conducting an audit for the 1996 through 2001 tax years.

Management believes that the company has filed tax returns with positions that may be challenged by the tax authorities. These positions relate to, among others, the allocation and/or recognition of income on intercompany transactions, the timing and amount of deductions and the tax treatment related to acquisitions and divestitures. Although the outcome of tax audits is uncertain, in management's opinion, adequate provisions for income taxes have been made for potential liabilities resulting from such matters. Management believes that the ultimate outcome of

these matters will not have a material impact on the company's financial condition or liquidity but may be material to the income tax provision and net income in a reporting period.

#### 4. Goodwill and Intangible Assets

As required by SFAS 142, the company has reassessed the remaining amortization periods of intangible assets acquired on or before June 30, 2001 and assigned all goodwill to reporting units for impairment testing. During the second quarter of 2002, the company completed its initial goodwill impairment assessment and determined that goodwill was not impaired. The company's annual impairment test is performed during the fourth quarter of its fiscal year. The company completed its annual impairment tests with no adjustment to the carrying value of its goodwill. The impairment tests involved the use of both estimates of market value for the company's reporting units as well as discounted cash flow assumptions. Discount rates were based on market rates. There were no material changes to goodwill as a result of acquisitions or dispositions. Balances of acquired intangible assets were as follows:

*(dollars in millions)*

	December 31, 2003				
	Gross Carrying Value	Accumulated Amortization	Translation	Net Carrying Value	Wt. Avg. Useful Life
Patents	\$117.9	\$(38.8)	---	\$79.1	15
Distribution agreements	20.6	(9.3)	---	11.3	19
Licenses	21.6	(11.1)	\$(0.1)	10.4	12
Core technologies	23.1	(0.8)	0.2	22.5	11
Other intangibles	28.8	(14.1)	(0.2)	14.5	8
Total other intangibles	<u>\$212.0</u>	<u>\$(74.1)</u>	<u>\$(0.1)</u>	<u>\$137.8</u>	

*(dollars in millions)*

	December 31, 2002				
	Gross Carrying Amount	Accumulated Amortization	Translation	Net Carrying Value	Wt. Avg. Useful Life
Patents	\$65.3	\$(32.8)	---	\$32.5	14
Distribution agreements	20.6	(8.0)	---	12.6	19
Licenses	20.2	(9.8)	\$(0.1)	10.3	7
Other intangibles	21.9	(12.1)	---	9.8	9
Total other intangibles	<u>\$128.0</u>	<u>\$(62.7)</u>	<u>\$(0.1)</u>	<u>\$65.2</u>	

	Beginning Balance	Additions	Translation	Ending Balance
Goodwill, as of December 31, 2003	\$316.1	\$28.3	\$9.6	\$354.0
Goodwill, as of December 31, 2002	\$308.2	\$3.1	\$4.8	\$316.1

Actual and forecasted amortization expense for the years 2003 through 2008 are as follows:

*(dollars in millions)*

	2003	2004	2005	2006	2007	2008
Annual amortization expense	<u>\$14.8</u>	<u>\$16.8</u>	<u>\$14.2</u>	<u>\$12.6</u>	<u>\$11.3</u>	<u>\$11.1</u>

Following is a reconciliation showing net income and earnings per share, as reported for the twelve months ended December 31, 2003, 2002 and 2001, respectively, as adjusted to exclude the amortization of goodwill as if SFAS 142 had been adopted January 1, 2001:

*(dollars in thousands except per share amounts)*

	For the Years Ended December 31,		
	2003	2002	2001
Net income, as reported - GAAP basis	\$168,500	\$155,000	\$143,200
Tax-adjusted goodwill amortization	---	---	12,300
Net income - adjusted	<u>\$168,500</u>	<u>\$155,000</u>	<u>\$155,500</u>
Diluted earnings per share - GAAP basis	\$3.20	\$2.94	\$2.75
Impact of tax-adjusted goodwill amortization	---	---	0.24
Diluted earnings per share - adjusted	<u>\$3.20</u>	<u>\$2.94</u>	<u>\$2.99</u>

In 2001, goodwill amortization was recorded in marketing, selling and administrative expense.

#### 5. Short-Term Borrowings and Long-Term Debt

The company maintains a commercial paper program and committed credit facilities that support the company's commercial paper program. The committed facilities may also be used for other corporate purposes. The company maintains a \$200.0 million five-year committed credit facility that matures in May 2005 and a \$100.0 million 364-day committed credit facility that matures in May 2004. Interest rates and facility fees on these credit arrangements are determined by a pricing grid based on the company's long-term credit ratings. These facilities do not require compensating balances. At December 31, 2003, outstanding commercial paper totaled \$15.7 million. The maximum amount of commercial paper outstanding during 2003 was approximately \$54.0 million with an average outstanding balance of \$28.9 million and an effective interest rate of 1.12%. There were no commercial paper borrowings during 2002.

The following is a summary of long-term debt at December 31:

<i>(dollars in thousands)</i>	2003	2002
6.70% notes due 2026	\$150,000	\$149,900
7.86% mortgage loan due 2004	800	1,500
Other long-term debt	1,600	1,700
	<u>152,400</u>	<u>153,100</u>
Less: amounts classified as current	900	900
Total	<u>\$151,500</u>	<u>\$152,200</u>

The company has \$150.0 million of unsecured notes outstanding at December 31, 2003. The notes mature in 2026 and pay a semi-annual coupon of 6.70%. The coupon interest closely approximates the effective annual cost of the notes. The 6.70% notes due 2026 may be redeemed at the option of the note holders on December 1, 2006, at a redemption price equal to the principal amount. Assuming these notes are held to maturity, the market value of the notes approximates \$166.4 million at December 31, 2003.

Cash payments on interest equal \$10.5 million, \$10.6 million and \$12.2 million for the years ended December 31, 2003, 2002 and 2001, respectively. At December 31, 2003, the aggregate maturities of long-term debt were as follows: 2004 - \$0.9 million; 2005 - \$0.1 million; 2006 - \$0.6 million; 2007 - \$0.0 million; 2008 - \$0.8 million; 2009 and thereafter - \$150.0 million.

Certain of the company's debt agreements contain customary representations, warranties and default provisions as well as restrictions that, among other things, require the maintenance of minimum net worth and operating cash flow levels and limit the amount of debt that the company may have outstanding. As of December 31, 2003, the company was in compliance with all such financial covenants.

## 6. Derivative Instruments

The table below shows the notional amounts and fair market value of the company's currency-related forward contracts and purchased options as of December 31, 2003 and 2002, respectively.

<i>(dollars in thousands)</i>	December 31, 2003		December 31, 2002	
	<u>Notional Value</u>	<u>Fair Value</u>	<u>Notional Value</u>	<u>Fair Value</u>
Yen forward currency	\$300	\$300	\$300	\$300
Peso forward currency	\$20,000	\$19,800	\$20,000	\$20,400
Euro put option contracts	\$39,600	\$200	\$39,600	\$600

A roll forward of the notional value of the company's currency-related forward contracts and options for the twelve months ended December 31, 2003 is as follows:

<i>(dollars in thousands)</i>	<u>Yen forward currency agreements</u>	<u>Peso forward currency agreements</u>	<u>Euro put option contracts</u>
December 31, 2002 notional amount	\$300	\$20,000	\$39,600
New agreements	2,800	24,000	66,000
Expired agreements	(2,800)	(24,000)	(66,000)
December 31, 2003 notional amount	<u>\$300</u>	<u>\$20,000</u>	<u>\$39,600</u>

The fair market value of financial instruments was estimated by discounting expected cash flows using quoted foreign exchange rates as of December 31, 2003 and December 31, 2002. Judgment was employed in developing estimates of fair market value; accordingly, the estimates presented herein are not necessarily indicative of the amounts that the company could realize in a current market exchange. The use of different market assumptions or valuation methodologies could have an effect on the estimated fair market value amounts. At December 31, 2003, the net fair market value of option-based products and the incremental mark-to-market of forward currency agreements are recorded in either "Other current assets" or "Accrued expenses" in the consolidated balance sheet. During 2003, the company reclassified an approximate loss of \$1.7 million from accumulated other comprehensive income to Other (income) expense, net or Cost of goods sold in the Consolidated Statement of Income as hedged intercompany balances were settled and as anticipated currency needs arose. This reclassification was net of approximately \$0.8 million of associated tax effects.

## 7. Commitments and Contingencies

In the ordinary course of business, the company is subject to various legal proceedings and claims, including claims of alleged personal injuries as a result of exposure to natural rubber latex gloves distributed by the company and other product liability matters, environmental matters, employment disputes, disputes on agreements and other commercial disputes. In addition, the company operates in an industry susceptible to significant patent legal claims. At any given time, the company generally is involved as both a plaintiff and defendant in a number of patent infringement actions. If infringement of a third party's patent were to be determined against the company, the company may be required to make significant royalty or other payments or may be subject to an injunction or other limitation on its ability to manufacture or distribute one or more products. If a company patent were to be determined to be invalid or unenforceable, the company may be required to reduce the value of the patent on the company's balance sheet and to record a corresponding noncash charge, which could be significant in amount.

The company is subject to numerous federal, state, local and foreign environmental protection laws governing, among other things, the generation, storage, use and transportation of hazardous materials and emissions or discharges into the ground, air or water. The company is or may become a party to proceedings brought under the Comprehensive Environmental Response, Compensation and Liability Act, commonly known as Superfund, the Resource Conservation and Recovery Act and similar state laws. These proceedings seek to require the owners or operators of contaminated sites, transporters of hazardous materials to the sites and generators of hazardous materials disposed of at the sites to clean up the sites or to reimburse the government for cleanup costs. In most cases, there are other potentially responsible parties that may be liable for any remediation costs. In these cases, the government alleges that the defendants are jointly and severally liable for the cleanup costs; however, these proceedings are frequently resolved so that the allocation of cleanup costs among the parties more nearly reflects the relative contributions of the parties to the site situation. The company's potential liability varies greatly from site to site. For some sites the potential liability is de minimis and for others the costs of cleanup have not yet been determined.

The company believes that the outcomes of the proceedings and claims described above will likely be disposed of over an extended period of time. However, while it is not feasible to predict the outcome of many of these proceedings, based upon the company's experience, current information and applicable law, the company does not expect these proceedings to have a materially adverse effect on consolidated financial position or liquidity, but one or more of the proceedings could be material to the consolidated results of operations for any one period.

In May 2002, the company was served with a complaint in an action entitled *Nelson N. Stone, M.D., et al. v. C. R. Bard, Inc., et al.*, filed in the United States District Court for the Southern District of New York. The action alleged that the company breached agreements with the plaintiffs by failing to use appropriate efforts to promote the growth of a business that the company purchased from the plaintiffs, thereby depriving the plaintiffs of additional consideration, failed to pay consideration due under the agreement, and induced the sale of the company by misrepresentation. On December 19, 2003, the jury returned a verdict in the plaintiffs' favor with respect to certain of the plaintiffs' claims and awarded the plaintiffs \$58.0 million. Accordingly, the company recorded a charge of \$58.0 million. The company recorded this charge in other (income) expense, net and the corresponding liability in accrued expenses. The company believes that the verdict is not supported by the evidence and that the amount of the award is grossly excessive. The company has filed post-trial motions to set aside the verdict or reduce the amount of the award and for a new trial. The company expects these motions to be decided in the first half of 2004. If unsuccessful in these motions, the company will file an appeal. In February 2004, the company provided to the United States District Court for the Southern District of New York, financial security in the form of a \$64.4 million supersedeas bond as it pursues post-trial motions. As required by the court, the bonded amount is 111% of the amount of the judgment. The company does not expect any potential payment related to this judgment to have a material adverse impact on the company's liquidity.

The company is committed under noncancelable operating leases involving certain facilities and equipment. The minimum annual rentals under the terms of these leases are as follows: 2004 - \$16.7 million; 2005 - \$10.0 million; 2006 - \$8.5 million; 2007 - \$6.0 million; 2008 - \$4.2 million and thereafter - \$2.6 million. Total rental expense for operating leases and month-to-month leases approximated \$21.6 million in 2003, \$19.2 million in 2002 and \$19.7 million in 2001.

## 8. Stock Rights

In October 1995, the company's Board of Directors declared a dividend distribution of one Common Share Purchase Right (the "Rights") for each outstanding share of Bard common stock. These Rights, which will expire in October 2005, trade with the company's common stock. Such Rights are not presently exercisable and have no voting power. In the event a person acquires 20% or more, or makes a tender or exchange offer for 30% or more of Bard's common stock, the Rights detach from the common stock and become exercisable and entitle a holder to buy one share of common stock at \$120.00 (adjustable to prevent dilution).

If, after the Rights become exercisable, Bard is acquired or merged, each Right will entitle its holder to purchase \$240 market value of the surviving company's stock for \$120, based upon the current exercise price of the Rights. The

company may redeem the Rights, at its option, at \$0.05 per Right, prior to a public announcement that any person has acquired beneficial ownership of at least 20% of Bard's common stock. These Rights are designed primarily to encourage anyone interested in acquiring Bard to negotiate with the Board of Directors. There are 60 million shares of common stock reserved for issuance upon exercise of the Rights.

#### 9. Shareholders' Investment

The company may grant a variety of stock based awards to certain directors, officers and employees under the 2003 Long Term Incentive Plan of C. R. Bard, Inc. ("the 2003 Plan") and the 1988 Directors Stock Award Plan of C. R. Bard, Inc., as amended (the "Director's Plan"). On April 16, 2003, shareholders approved the 2003 Plan which replaced the company's 1993 Long Term Incentive Plan, as amended and restated (the "1993 Plan"), under which no further awards were made after April 20, 2003. The total number of shares that may be issued under the 2003 Plan is 3,000,000. Awards under the 2003 Plan may be in the form of stock options, stock appreciation rights, limited stock appreciation rights, restricted stock, unrestricted stock and other stock-based awards. Total compensation cost for stock-based compensation awards was \$10.5 million, \$11.3 million and \$7.0 million for the years ended December 31, 2003, 2002 and 2001, respectively. For awards with fixed compensation expense and pro rata vesting, the company records unearned compensation in shareholders' investment and recognizes expense on a straight-line basis over the vesting period. In addition to the incentive plans described above, the company has two employee share purchase plans.

Stock Options - The company grants stock options to directors and certain officers and employees with exercise prices no less than the fair market value of the company's common stock at the date of grant. Currently outstanding options become exercisable over a one to nine year period. Certain option grants in 1997 and most option grants since 1998 have acceleration features based upon performance criteria. In 1999 and 2001, the company made special awards of performance-based stock options to certain executives of approximately 661,500 and 1,207,500, respectively. The exercise prices of these performance-based stock options were equal to the fair market value of the company's common stock at the date of grant. These performance-based stock options become exercisable no later than the seventh anniversary after the date of grant, and may become exercisable on an accelerated basis if the company achieves certain performance targets. In 2003, the company recorded approximately \$1.0 million in compensation expense due to a modification in the terms for certain option grants.

The following tables summarize information regarding total stock option activity and amounts.

Options	2003		2002		2001	
	Number of Shares	Wt. Avg. Ex. Price	Number of Shares	Wt. Avg. Ex. Price	Number of Shares	Wt. Avg. Ex. Price
Outstanding - January 1,	3,978,905	\$46.26	3,708,141	\$42.90	4,205,440	\$41.84
Granted	1,884,956	\$68.13	916,000	\$52.31	1,384,000	\$43.82
Exercised	(722,906)	\$44.03	(518,679)	\$32.58	(1,704,828)	\$40.48
Canceled	(155,802)	\$54.17	(126,557)	\$47.71	(176,471)	\$48.15
Outstanding - December 31,	4,985,153	\$54.60	3,978,905	\$46.26	3,708,141	\$42.90
Exercisable	2,247,704	\$45.07	1,845,830	\$42.96	2,218,725	\$40.21

Range of Exercise Prices	Outstanding at 12/31/03	Weighted Average Remaining Life	Weighted Average Exercise Price	Exercisable at 12/31/03	Weighted Average Exercise Price
\$10 to 40	318,143	2.9	\$34.28	318,143	\$34.28
\$40 to 45	1,104,000	6.8	\$43.23	996,575	\$43.28
\$45 to 50	372,670	5.9	\$48.31	323,420	\$48.23
\$50 to 55	1,332,349	7.3	\$51.90	605,966	\$51.93
\$55 to 60	69,800	9.1	\$56.26	3,600	\$56.29
\$60 to 65	480,000	9.3	\$61.15	---	---
\$65 to 70	120,600	9.5	\$68.74	---	---
\$70 to 75	1,181,791	9.5	\$71.42	---	---
\$75 to 80	5,800	9.9	\$78.33	---	---
\$10 to 80	<u>4,985,153</u>	7.6	\$54.60	<u>2,247,704</u>	\$45.07

**Stock Awards** - The company may award stock to certain key employees and directors. Shares have been granted at no cost to the recipients and will be distributed in three separate annual installments, although such awards may be granted with other terms. Beginning in 2000, the company began to substitute cash bonuses for stock award grants. The company granted 1,400 and 2,800 shares during the years ended December 31, 2003 and 2002, respectively. The 2002 grants included certain catch-up grants for 2001 when no grants were made due to the Tyco Merger Agreement. The fair market value of these awards is charged to compensation expense as the shares are distributed. The company recorded compensation expense related to these awards of \$0.1 million, \$0.2 million and \$0.2 million for the years ended December 31, 2003, 2002 and 2001, respectively. Restrictions limit the sale or transfer of stock awards until the awarded stock is distributed to the recipient. Dividends are paid on these shares and recipients have the right to vote their respective shares when the shares are distributed.

**Restricted Stock** - The company may grant restricted stock to certain key employees and directors. Shares are issued to the participants at the date of grant, entitling the participants to dividends and the right to vote their respective shares. Restrictions on currently outstanding restricted stock limit the sale or transfer of shares during a five-year period from the grant date. Beginning in 2002, the company began to substitute stock option awards in lieu of restricted stock grants. During 2003, 2002 and 2001 the company granted approximately 2,000, 4,500 and 72,000 shares, respectively, of restricted stock to eligible employees. The fair market value of these restricted shares at the date of grant is amortized to expense ratably over the restriction period. The company recorded compensation expense related to restricted stock of \$3.0 million, \$3.5 million and \$3.7 million for the years ended December 31, 2003, 2002 and 2001, respectively. The unamortized portion was \$1.1 million, \$3.5 million and \$7.2 million at December 31, 2003, 2002 and 2001, respectively. During 1999 and 1997 the company granted 152,000 and 130,000 shares, respectively, of performance-based restricted stock to certain officers. Shares were issued at no cost to the officers entitling them to dividends and the right to vote their respective shares. Restrictions that limit the sale or transfer of these shares expire five years after the performance criteria are met. The 1999 and 1997 performance-based restricted stock grants are no longer subject to performance restrictions. Their fair market value was established by the stock price at the time the performance criteria were met and are being amortized over the remaining restriction period. The company recorded compensation expense related to performance-based restricted stock of \$1.5 million, \$2.4 million and \$1.8 million in 2003, 2002 and 2001, respectively. The unamortized portion was \$0.5 million, \$1.4 million and \$3.8 million at December 31, 2003, 2002 and 2001, respectively.

**Restricted Stock Units and Other Stock-Based Awards** - During the first quarter of 2002, the company made certain grants of performance-based restricted stock units to certain executive officers. The stock underlying the grants will be issued and become eligible for vesting upon the achievement of certain performance targets or other conditions. No voting or dividend rights are associated with these grants until the underlying shares are issued. Dividend

equivalents are paid on the restricted stock units until the underlying shares are issued. Total compensation expense related to these awards was \$1.2 million and \$4.6 million for the year-ended December 31, 2003 and 2002. During the first quarter of 2003, the company implemented a salesperson incentive program. This program provides for awards of restricted stock units or the matching of deferred bonus and commissions with restricted stock units. Awards and matches are based upon salesperson performance. Awards of approximately 127,300 restricted stock units were made under this program. The company recorded unearned compensation expense in shareholders' investment based on the company's stock price of \$58.73 at the time of grant and will recognize expense on a straight-line basis over the seven-year vesting period. Total compensation expense related to these awards was \$0.9 million for the year-ended December 31, 2003.

Stock Purchase Plans - From 1998 through the beginning of 2004, the company maintained a Management Stock Purchase Plan. Beginning in 2004, the company converted that plan to the Management Stock Purchase Program (the "MSPP"), a program conducted under the 2003 Plan on substantially the same terms as the predecessor Management Stock Purchase Plan. Under the MSPP all management-level employees can purchase the company's stock at a discounted price with all or a portion of their eligible annual bonus. Employees must contribute at least 25% of their eligible annual bonuses to the MSPP to the extent they have not satisfied certain stock ownership guidelines. MSPP shares are restricted from sale or transfer for a vesting period from purchase date. Only shares related to the MSPP discount may be forfeited if the employee's employment terminates during the vesting period. Dividends are paid on MSPP shares, and the participant has the right to vote all MSPP shares. In 2001, the predecessor to the MSPP was suspended in accordance with the Tyco Merger Agreement and the associated 2001 benefit to participants under that plan was replaced with a cash award paid during 2002. Following the termination of the Tyco Merger Agreement, the predecessor to the MSPP was reinstated. The modified MSPP provides a discount of 30% on stock purchases and a four-year vesting period. Share purchases related to the 2003 bonus were made based on bonus awards established on February 11, 2004. Purchase activity for the three years ended December 31, 2003, 2002 and 2001 under the predecessor to the MSPP is summarized below.

	2002 Bonus	2001 Bonus	2000 Bonus
Date purchased	February 12, 2003	---	February 14, 2001
Shares purchased	183,822	---	116,000
Discounted share price	39.21	---	\$33.10
Vesting period	Four years	---	Three years

The company recognized \$2.8 million, \$0.6 million and \$1.3 million compensation expense for the years ended December 31, 2003, 2002 and 2001, respectively, related to the amortization of MSPP discounts.

Under the company's Employee's Stock Purchase Plan ("ESPP"), domestic employees and certain foreign employees can purchase Bard stock at a 15% discount to the lesser of the market price at the beginning or ending date of the six-month periods ending June 30<sup>th</sup> and December 31<sup>st</sup>. Employees may elect to make after-tax payroll deductions of 1% to 10% of compensation as defined by the plan or employees may make lump sum contributions of 10% of compensation as defined by the plan up to a maximum of \$20,000 per year. The ESPP is intended to meet the requirements of Section 423 of the Internal Revenue Code of 1986, as amended, and, based upon the guidance in APB 25 and related interpretations, is considered a noncompensatory plan. Accordingly, the company records no compensation expense for the ESPP. Employee payroll deductions are for six-month periods beginning each January 1 and July 1. Shares of the company's common stock are purchased on June 30 or December 31 or the following business day, unless either the purchase of such shares was delayed at the election of the participant or the participant's employment was terminated. Purchased shares are restricted for sale or transfer for a six-month period. All participant funds received prior to the ESPP purchase dates are held as company liabilities without interest or other increment. No dividends are paid on employee contributions until shares are purchased. The ESPP was suspended in accordance with the Tyco Merger Agreement after the July 2, 2001 ESPP purchase and resumed after

the termination of the Tyco Merger Agreement. The first accumulation period for the reinstated ESPP began on July 1, 2002. The ESPP purchase activity through December 31, 2003 is summarized below.

Date Purchased	Shares Purchased	Purchase Price
December 31, 2003	33,000	\$60.14
July 1, 2003	47,000	\$50.05
December 31, 2002	32,000	\$47.64
July 2, 2001	34,000	\$39.69
January 2, 2001	45,000	\$39.69

#### 10. Pension and Other Postretirement Benefit Plans

##### Defined Benefit Pension Plans

The company has both tax qualified and nonqualified noncontributory defined benefit pension plans ("nonqualified plans") that together cover substantially all domestic and certain foreign employees. These plans provide benefits based upon a participant's compensation and years of service. The nonqualified plans are made up of the following arrangements: a nonqualified supplemental deferred compensation arrangement and a nonqualified excess pension deferred compensation arrangement. The noncontributory supplemental deferred compensation arrangement provides supplemental income to key executives of the company. The benefit is determined by the accumulation of an account balance that results from a percentage of pay credit and interest. No deferrals of pay are required from participants. The balance is paid to a participant after retirement over a 15-year period. The nonqualified excess pension deferred compensation arrangement provides benefits to key employees that cannot be provided by the qualified plan due to IRS limitations. The company uses a September 30 measurement date for all of its defined benefit pension plans.

The accumulated benefit obligation ("ABO") for all defined benefit pension plans are as follows:

*(dollars in millions)*

	2003			2002		
	Tax Qualified Plans	Nonqualified Plans	Total	Tax Qualified Plans	Nonqualified Plans	Total
	\$151.7	\$26.7	\$178.4	\$128.2	\$26.4	\$154.6

The change in projected benefit obligation ("PBO") during the measurement period is as follows:

*(dollars in millions)*

	2003			2002		
	Tax Qualified Plans	Nonqualified Plans	Total	Tax Qualified Plans	Nonqualified Plans	Total
PBO, previous year	\$150.4	\$33.0	\$183.4	\$129.1	\$26.0	\$155.1
Service cost	10.2	1.5	11.7	8.3	2.1	10.4
Interest cost	9.3	2.1	11.4	8.8	1.9	10.7
Actuarial (Gain) Loss	17.9	(3.6)	14.3	14.9	2.9	17.8
Benefits Paid	(12.4)	(4.2)	(16.6)	(12.0)	(1.0)	(13.0)
Other	0.8	0.1	0.9	1.3	1.1	2.4
PBO, September 30	\$176.2	\$28.9	\$205.1	\$150.4	\$33.0	\$183.4

The change in plan assets during the measurement period is as follows (*dollars in millions*):

	2003			2002		
	Tax Qualified Plans	Nonqualified Plans	Total	Tax Qualified Plans	Nonqualified Plans	Total
Fair value, previous year	\$127.8	---	\$127.8	\$111.0	---	\$111.0
Actual return on plan assets	22.4	---	22.4	(10.4)	---	(10.4)
Company contributions	17.7	\$4.2	21.9	38.0	\$1.0	39.0
Benefits paid	(12.4)	\$(4.2)	(16.6)	(12.0)	\$(1.0)	(13.0)
Other	1.1	---	1.1	1.2	---	1.2
Fair value, September 30	\$156.6	---	\$156.6	\$127.8	---	\$127.8

The reconciliation of the funded status of the company's pension plans to net amounts recognized in the balance sheet is presented in the following tables (*dollars in millions*):

	2003			2002		
	Tax Qualified Plans	Nonqualified Plans	Total	Tax Qualified Plans	Nonqualified Plans	Total
Funded status of plan	\$(19.6)	\$(28.9)	\$(48.5)	\$(22.6)	\$(33.0)	\$(55.6)
Unrecognized net loss	65.4	0.7	66.1	58.2	4.7	62.9
Unrecognized prior service cost	0.9	0.3	1.2	1.3	0.5	1.8
Unrecognized net transition cost	(0.2)	---	(0.2)	(0.3)	---	(0.3)
Contribution after measurement date	---	0.8	0.8	---	(0.1)	(0.1)
Net amount recognized	\$46.5	\$(27.1)	\$19.4	\$36.6	\$(27.9)	\$8.7

Amounts recognized in the Consolidated Balance Sheets consist of *(dollars in millions)*:

	2003			2002		
	Tax Qualified Plans	Nonqualified Plans	Total	Tax Qualified Plans	Nonqualified Plans	Total
Prepaid pension asset	\$46.5	---	\$46.5	\$35.0	---	\$35.0
Accrued benefit liability	---	\$(27.1)	(27.1)	(3.3)	\$(27.8)	(31.1)
Intangible asset	---	---	---	0.3	---	0.3
Accumulated other comprehensive income	---	---	---	4.5	---	4.5
Net amount recognized	\$46.5	\$(27.1)	\$19.4	\$36.5	\$(27.8)	\$8.7

The weighted average assumptions used to determine the company's benefit obligations are as follows:

	2003			2002		
	Tax Qualified Plans	Nonqualified Plans	Total	Tax Qualified Plans	Nonqualified Plans	Total
Discount rate	5.93%	6.00%	5.94%	6.40%	6.50%	6.42%
Rate of compensation increase	4.36%	4.50%	4.38%	4.37%	4.50%	4.39%

The components and weighted average assumptions of net periodic benefit expense are as follows *(dollars in millions)*:

	2003			2003			
	Tax Qualified Plans	Nonqualified Plans	Total	Tax Qualified Plans	Nonqualified Plans	Total	
Service cost net of employee contributions	\$9.8	\$1.5	\$11.3	Discount rate	6.40%	6.50%	6.42%
Interest cost	9.3	2.1	11.4	Compensation increase	4.37%	4.50%	4.39%
Expected return on plan assets	(13.0)	---	(13.0)	Expected return on plan assets	8.50%	---	8.50%
Amortization/Settle- ment/Curtailment	1.8	0.4	2.2				
Net periodic pension expense	\$7.9	\$4.0	\$11.9				

	2002				2002		
	Tax Qualified Plans	Nonqualified Plans	Total		Tax Qualified Plans	Nonqualified Plans	Total
Service cost net of employee contributions	\$8.0	\$2.1	\$10.1	Discount rate	7.09%	7.25%	7.12%
Interest cost	8.8	1.9	10.7	Compensation increase	4.63%	4.75%	4.65%
Expected return on plan assets	(10.9)	---	(10.9)	Expected return on plan assets	8.50%	---	8.50%
Amortization/Settle- ment/Curtailment	0.9	0.4	1.3				
Net periodic pension cost	<u>\$6.8</u>	<u>\$4.4</u>	<u>\$11.2</u>				
	2001				2001		
	Tax Qualified Plans	Nonqualified Plans	Total		Tax Qualified Plans	Nonqualified Plans	Total
Service cost net of employee contributions	\$7.2	\$1.4	\$8.6	Discount rate	7.35%	7.50%	7.37%
Interest cost	8.2	1.7	9.9	Compensation increase	4.85%	5.00%	4.87%
Expected return on plan assets	(10.9)	---	(10.9)	Expected return on plan assets	8.94%	---	8.94%
Amortization/Settle- ment/Curtailment	0.5	0.5	1.0				
Net periodic pension cost	<u>\$5.0</u>	<u>\$3.6</u>	<u>\$8.6</u>				

Assumptions on expected long-term rate-of-return - The company employs a building block approach in determining the long-term rate of return for plan assets. Historical markets are studied and long-term historical relationships between equities and fixed income are preserved congruent with the widely-accepted capital market principle that assets with higher volatility generate a greater return over the long run. Current market factors such as inflation and interest rates are evaluated before long-term capital market assumptions are determined. The long-term portfolio return is established via the building block approach and proper consideration of diversification and rebalancing. Peer data and historical returns are reviewed to check for reasonability and appropriateness.

Plan Assets and Investment Targets - Plan assets for the United States' tax qualified plan consist of a diversified portfolio of fixed income securities, equity securities and cash equivalents. Plan assets did not include any company

securities at September 30, 2003 and 2002, respectively. The following information is being disclosed pursuant to the revisions made by FASB to SFAS 132 that apply for years ending after December 15, 2003. As permitted by the revisions, the non-U.S. plans are not included in the asset information provided in the table. As of September 30, 2003 and September 30, 2002, the U.S. pension assets were \$133.9 million and \$115.0 million respectively. These assets were invested among several asset classes. The amount invested in each asset class and the percentage of assets invested in each asset class as of each of these dates is shown below (dollars in millions).

Asset Class (in millions)	9/30/03	9/30/02	Percent in each asset class	
			9/30/03	9/30/02
Equity	\$81.6	\$53.2	65.9%	56.9%
Fixed income	41.7	40.1	33.7	42.9%
Cash	0.6	0.2	0.4%	0.2%
Subtotal	123.9	93.5	100%	100%
Cash contributions to be invested	10.0	21.5		
Total	\$133.9	\$115.0		

There were contributions made to the trust on September 30, 2003 and September 30, 2002 that were not fully invested as of close of business on these dates and those amounts are included in the asset values but excluded from the percentages shown above. In early October of both years, the company reallocated the contributions consistent with plan investment target levels. The investment allocations for the U.S. pension plan target 55-65 percent to be invested in equities and 30-40 percent in fixed income securities. Due to short-term returns, the investment mix may temporarily fall outside these ranges pending a rebalancing to the long-term targets. Cash investment balances are targeted at 5 percent and are used to satisfy benefit disbursement requirements and will vary throughout the year.

The pension schemes in the U.K. had assets (expressed in U.S. dollars) as of September 30, 2003 and September 30, 2002, of \$22.7 million and \$12.8 million respectively. These assets were invested in a similar manner to the assets for the U.S. plans that are shown above.

Investment Strategies - The company employs a total return investment approach whereby a mix of equities and fixed income investments are used to maximize the long-term return of plan assets for a prudent level of risk. The intent of this strategy is to minimize plan expenses by exceeding the interest growth in plan liabilities over the long run. Risk tolerance is established through careful consideration of plan liabilities, plan funded status, and corporate financial condition. This consideration involves the use of long-term measures that address both return and risk and are not impacted significantly by short-term fluctuations. The investment portfolio contains a diversified blend of equity and fixed income investments. Furthermore, equity investments include a diversified mix of growth, value, and small and large capitalization securities. Investment risks and returns are measured and monitored on an ongoing basis through annual liability measurements and quarterly investment portfolio reviews.

Funding Policy and Expected Contributions - The company's objective in funding its domestic tax-qualified plan is to accumulate funds sufficient to provide for all benefits and to satisfy the minimum contribution requirements of ERISA. Outside the United States, the company's objective is to fund the international retirement costs over time within the limits of minimum requirements and allowable tax deductions. The company's annual funding decisions also consider the relationship between each tax-qualified plan's asset returns compared to the plan's corresponding expense and consider the relationship between each tax-qualified plan's ABO and its corresponding funded status. In 2003, the company made voluntary contributions of \$10.0 million to the company's U.S. tax-qualified plan and \$7.7 million to the company's U.K. tax-qualified plans. In 2002, the company made voluntary contributions of \$38.0 million to the company's U.S. tax-qualified plan. The company will consider the factors identified above in determining its 2004 pension funding. The nonqualified plans include supplemental plans which are generally not funded.

## Defined Contribution Retirement Plans

All domestic employees of the Company, not covered by a collective bargaining agreement, who have been scheduled for 1,000 hours of service, are eligible to participate in the company's defined contribution plan. The amounts charged to income for this plan amounted to \$3.9 million, \$3.4 million and \$3.2 million as of December 31, 2003, 2002 and 2001, respectively. Outside the United States, the company maintains defined contribution plans and small pension arrangements that are typically funded with insurance products. These arrangements had a total 2003 expense of \$0.9 million. In addition, the company maintains a long-term deferred compensation arrangement for directors which allows deferral of the annual retainer and meeting fees at the director's election. In addition, the company annually contributes an amount for long-term compensation which is paid out upon the director's retirement from the board. This arrangement had a total 2003 expense of \$0.9 million.

## Other Postretirement Benefit Plans

The company does not provide subsidized postretirement health care benefits and life insurance coverage except to a limited number of former employees. Approximately thirty of those former employees receive a limited prescription drug plan. In December 2003, the Medicare Prescription Drug, Improvement and Modernization Act of 2003 ("the Act") became law in the United States. The Act introduced a prescription drug benefit under Medicare as well as a federal subsidy to sponsors of retiree health care benefit plans that provide a benefit that is at least actuarially equivalent to the Medicare benefit. In accordance with FASB Staff position FAS 106-1, "Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement and Modernization Act of 2003," the company has elected to defer recognition of the effects of the Act in any measures of the benefit obligation or cost. Specific authoritative guidance on the accounting for the federal subsidy is pending and that guidance, when issued, could require the company to change previously reported information. Currently, the company does not believe it will need to amend its plan to benefit from the Act. The measurement date used to determine other postretirement benefit measures for the post retirement benefit plan is December 31. The change in accumulated postretirement benefit obligation ("APBO") as of December 31 is as follows (*dollars in millions*):

	2003	2002
APBO, previous year	\$12.2	\$11.3
Service cost	---	---
Interest cost	0.7	0.7
Participant's contributions	0.2	0.2
Actuarial loss	0.4	1.6
Benefits paid	(1.5)	(1.6)
APBO, September 30	<u>\$12.0</u>	<u>\$12.2</u>

The change in plan assets during the measurement period is as follows (*dollars in millions*):

	2003	2002
Fair value, previous year	---	---
Actual return	---	---
Company contribution	\$1.3	\$1.4
Employee contributions	0.2	0.2
Benefits paid	\$(1.5)	\$(1.6)
Fair value, September 30	<u>---</u>	<u>---</u>

Amounts recognized in the Consolidated Balance Sheets consist of *(dollars in millions)*:

	2003	2002
Funded status of the plan	\$(12.0)	\$(12.2)
Unrecognized net loss	3.6	3.4
Unrecognized prior service cost	---	---
Unrecognized net transition asset	---	---
Net amount recognized	<u>\$(8.4)</u>	<u>\$(8.8)</u>

The weighted average assumptions used to determine the company's benefit obligation are as follows:

	2003	2002
Discount rate	6.00%	6.50%
Initial health care cost trend line	10.00%	11.00%
Ultimate health care cost trend rate	5.00%	5.00%
Year ultimate health care cost trend rate reached	2009	2009

The components of net periodic benefit cost are as follows *(dollars in millions)*:

	2003	2002
Service cost	---	---
Interest cost	\$0.7	\$0.7
Expected return on plan assets	---	---
Amortization unrecognized		
Net loss	0.2	0.1
Prior service cost	---	---
Net transition obligation	---	---
Settlement/curtailment	---	---
Net periodic benefit cost	<u>\$0.9</u>	<u>\$0.8</u>

The weighted average assumptions used to determine the company's net periodic benefit cost are as follows:

	2003	2002
Discount rate	6.50%	7.25%
Initial health care cost trend line	11.00%	12.00%
Ultimate health care cost trend rate	5.00%	5.00%
Year ultimate health care cost trend rate reached	2009	2009

Assumed health care cost trend rates can have a significant effect on the amounts reported for health care plans. Due to limits placed on costs for more recent retirees, however, the impact of these trends on the plan's costs is somewhat reduced. A one-percentage point change in assumed health care cost trend rates would have the following effects *(dollars in millions)*:

	1-Percentage Point Increase	1-Percentage Point Decrease
Effect on total of service cost and interest cost components	\$0.1	---
Effect on accumulated postretirement benefit obligation	\$0.9	\$(0.7)

Assets and liabilities related to defined benefit pension plans and other post retirement benefit plans are recorded in other assets and other long-term liabilities, respectively, in the consolidated balance sheets.

## 11. Other (Income) Expense, Net

The table below details the components of other (income) expense, net for each of the three years ended December 31, 2003.

*(dollars in thousands)*

	2003	2002	2001
Interest income	\$(6,600)	\$(6,500)	\$(6,200)
Foreign exchange losses (gains)	1,000	(300)	1,100
Legal and patent settlements, net	54,500	(5,000)	(1,200)
Asset impairments	6,100	---	---
Divisional and manufacturing restructuring	(2,500)	33,700	---
Merger termination costs	(400)	6,200	---
Other, net	400	500	400
Total other (income) expense, net	<u>\$52,500</u>	<u>\$28,600</u>	<u>\$(5,900)</u>

Legal and patent settlements, net - In May 2002, the company was served with a complaint in an action entitled Nelson N. Stone, M.D., et al. v. C. R. Bard, Inc., et al., filed in the United States District Court for the Southern District of New York. The action alleged that the company breached agreements with the plaintiffs by failing to use appropriate efforts to promote the growth of a business that the company purchased from the plaintiffs, thereby depriving the plaintiffs of additional consideration, failed to pay consideration due under the agreement, and induced the sale of the company by misrepresentation. On December 19, 2003, the jury returned a verdict in the plaintiffs' favor with respect to certain of the plaintiffs' claims and awarded the plaintiffs \$58.0 million. Accordingly, the company recorded a charge of \$58.0 million. The company recorded this charge in other (income) expense, net and the corresponding liability in accrued expenses. The company believes that the verdict is not supported by the evidence and that the amount of the award is grossly excessive. The company has filed post-trial motions to set aside the verdict or reduce the amount of the award and for a new trial. The company expects these motions to be decided in the first half of 2004. If unsuccessful in these motions, the company will file an appeal.

In the fourth quarter of 2003, the company reached a legal settlement on an intellectual property matter and recorded a pretax gain of \$3.5 million. The cash payment associated with this gain was received in the fourth quarter of 2003.

In 2002, a \$5.0 million pretax gain was recorded for the reversal of a legal accrual which had been established in 1998 in connection with the criminal conviction of three former Bard employees. The matter was finally concluded by court order in the first quarter of 2002, and, accordingly, the accrual was reversed in that period.

Asset impairments - The majority of the \$6.1 million fourth quarter 2003 charge for asset impairments related to the company's pain management pump program. This program was administered internally with regard to marketing and sales and by a third-party partner for manufacture and future product development. At December 31, 2003, the company recorded \$0.1 million in net sales related to pain management pump products. During the fourth quarter of 2003, the company reviewed the pain management pump program's status and anticipated development timelines. The company determined that the revised program timelines reduced the significant product features and competitive advantages that the program first promised. Most notably, the company determined that the revised timelines would not produce a product with a number one or strong number two market position. Based upon this reassessment, the company informed its partner of the company's intention to terminate the development arrangement. The asset impairment charge related primarily to the write-off of intangible and tangible assets associated with the program.

Divisional and manufacturing restructuring - During the first and third quarters of 2002, based upon reviews of administrative, divisional and manufacturing operations, the company's management, with board approval, committed to certain initiatives to eliminate excess capacity, reduce redundant positions and improve product profitability. These initiatives included the exit from two manufacturing facilities in the United States, one manufacturing facility in

Europe and two administrative offices in the United States by the end of 2003. A total of 617 manufacturing, manufacturing support and administrative positions were to be eliminated at these five locations and elsewhere. The manufacturing initiatives resulted in the consolidation of manufacturing operations into existing facilities in Mexico, Malaysia and the United States.

The company accounted for these initiatives in accordance with Emerging Issues Task Force ("EITF") Issue No. 94-3, "Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (including Certain Costs Incurred in a Restructuring)." In total, the company recorded pretax charges of \$33.7 million in other (income)/expense, net during 2002 (\$9.1 million in the first quarter of 2002 and \$24.6 million in the third quarter of 2002). These charges consisted of \$19.8 million for termination benefits and \$13.9 million for property, plant and equipment impairments, lease termination costs and idle facility costs.

The termination benefit charge of \$19.8 million consisted of severance payments and benefit continuation payments for 617 positions. These payments were made through 2003. A charge of \$8.1 million was recorded for the impairment of property, plant and equipment. This charge was determined based on the impaired assets' net book value compared to their estimated fair market value, including estimated proceeds from disposal. The company recorded a charge of \$2.3 million for the estimated present value of future non-cancelable lease payments. This charge was estimated based upon the contractual terms of the agreements. The company believes that due to current market conditions sublease revenues are unlikely. The company will attempt to sell the closed facilities and either redeploy or dispose of the associated assets. The company recorded a charge of \$3.5 million for idle facility costs for estimated firm operating expenses which will be incurred after the closed facilities cease production but prior to disposition. Through December 31, 2003, the company has eliminated 593 positions and closed all five facilities. The table below summarizes the 2002 restructuring charges and associated accruals for the two years ended December 31, 2003.

<i>(dollars in thousands)</i>	Beginning Balance	Cash Paid	Non-cash Charges	12/31/02 Accrual	Cash Paid	Adjust- ments	12/31/03 Accrual
Restructuring provisions							
Termination benefits	\$19,800	\$(8,200)	---	\$11,600	\$(6,800)	\$(2,500)	\$2,300
Property, plant and equipment impairment	8,100	---	\$(8,100)	---	---	---	---
Lease termination	2,300	---	---	2,300	(500)	(200)	1,600
Idle facility costs	3,500	---	(300)	3,200	(1,200)	(1,500)	500
Total restructuring provisions	\$33,700	\$(8,200)	\$(8,400)	\$17,100	\$(8,500)	\$(4,200)	\$4,400

The 2003 accrual reduction of \$4.2 million was offset by incremental expense related to the shortfall in the estimated proceeds for the closed manufacturing facilities of approximately \$1.7 million. The net adjustment to 2002 divisional and manufacturing restructuring recorded in other (income) expense, net was \$2.5 million.

Merger termination costs - On May 29, 2001, Bard entered into an agreement that provided for the merger of Bard with a subsidiary of Tyco International Ltd. ("Tyco Merger Agreement"). On February 6, 2002, Bard and Tyco agreed to terminate this agreement. Each company agreed to bear its own costs and expenses. Neither company paid a break-up fee. In the first quarter of 2002, the company recorded a pretax charge of \$6.2 million associated with the termination of the Tyco Merger Agreement. In the fourth quarter of 2003, the company reversed the remaining accruals for termination costs and recorded a pretax gain of \$0.4 million.

## 12. Segment Information

The company's management considers its business to be a single segment entity - the manufacture and sale of medical devices. The company's products generally share similar distribution channels and customers. The company designs, manufactures, packages, distributes and sells medical, surgical, diagnostic and patient care devices that are purchased by hospitals, physicians and nursing homes, many of which are used once and discarded. The company's chief operating decision makers evaluate the various global product portfolios on a net sales basis. The company's chief operating decision makers generally evaluate profitability and associated investment on an enterprise-wide basis due to shared geographic infrastructures. The following table represents net sales and identifiable assets by geographic region. Net sales by geographic region are based on the location of the external customer.

<i>(dollars in thousands)</i>	2003	2002	2001
Net sales			
United States	\$1,020,400	\$928,700	\$862,500
Europe	258,700	215,200	195,200
Japan	73,300	64,100	61,300
Rest of World	80,700	65,800	62,300
Total net sales	\$1,433,100	\$1,273,800	\$1,181,300
Income before tax provision	\$233,200	\$211,000	\$204,900
Long-lived assets			
United States	\$681,800	\$544,400	\$497,400
Europe	111,200	79,100	71,100
Japan	---	---	---
Rest of World	11,500	7,800	7,800
Total long-lived assets	\$804,500	\$631,300	\$575,700
Capital expenditures	\$72,100	\$41,000	\$27,400
Depreciation and amortization	\$44,700	\$42,300	\$53,200

The following table presents total net sales by disease state management.

<i>(dollars in thousands)</i>	2003	2002	2001
Vascular	\$307,300	\$259,700	\$250,900
Urology	451,500	419,700	390,100
Oncology	336,300	299,000	274,600
Surgery	272,300	229,500	205,200
Other products	65,700	65,900	60,500
Total net sales	\$1,433,100	\$1,273,800	\$1,181,300

### 13. Unaudited Interim Financial Information

The following table sets forth unaudited quarterly financial information for the years ended 2003 and 2002 (dollars in thousands except per share amounts):

2003	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Year
Net sales	\$335,900	\$354,200	\$361,800	\$381,200	\$1,433,100
Cost of goods sold	\$146,200	\$152,600	\$154,700	\$155,900	\$609,400
Income before taxes	\$64,700	\$68,200	\$71,100	\$19,200	\$223,200
Net income	\$46,900	\$49,500	\$51,500	\$20,600	\$168,500
Per share information:					
Basic earnings per share	\$0.91	\$0.96	\$0.99	\$0.40	\$3.26
Diluted earnings per share	\$0.89	\$0.94	\$0.98	\$0.39	\$3.20

In addition to interest income and foreign exchange gains and losses, other (income) expense, net in 2003 included the following items: a charge for a legal verdict in the amount of \$58.0 million before tax (\$35.5 million after-tax; \$0.67 diluted earnings per share), a gain from a legal settlement of \$3.5 million before tax (\$2.1 million after-tax; \$0.04 diluted earnings per share), the final adjustment of 2002 restructuring charges and reserves for unusual items of \$2.9 million before tax (\$1.8 million after-tax; \$0.03 diluted earnings per share) and a charge for product line asset write-downs of \$6.1 million before tax (\$3.6 million after-tax; \$0.07 diluted earnings per share).

2002	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Year
Net sales	\$301,900	\$317,500	\$322,700	\$331,700	\$1,273,800
Cost of goods sold	\$139,500	\$147,000	\$149,200	\$147,000	\$582,700
Income before taxes	\$48,400	\$61,400	\$36,700	\$64,500	\$211,000
Net income	\$34,700	\$43,900	\$29,800	\$46,600	\$155,000
Per share information:					
Basic earnings per share	\$0.66	\$0.84	\$0.58	\$0.90	\$2.98
Diluted earnings per share	\$0.65	\$0.83	\$0.57	\$0.89	\$2.94

In addition to interest income and exchange gains and losses, third quarter 2002 other (income) expense, net includes charges related to the realignment of certain divisional and manufacturing operations of \$24.6 million pretax and a \$3.5 million tax credit included in income tax provision related to a change in a statutory tax rate resulting in a combined net impact of \$14.8 million after tax, \$0.28 diluted earnings per share. In addition to interest income and exchange gains and losses, first quarter 2002 other (income) expense, net includes unusual charges related to the termination of the Tyco merger of \$6.2 million pretax (\$4.0 million after tax; \$0.08 diluted earnings per share), divisional and manufacturing consolidation projects of \$2.6 million pretax (\$1.7 million after tax; \$0.03 diluted earnings per share) and corporate severance related costs of \$6.5 million pretax (\$4.2 million after tax; \$0.08 diluted earnings per share). These charges were offset with the reversal of certain legal accruals of \$5.0 million pretax (\$3.0 million after tax; \$0.06 diluted earnings per share).

C. R. BARD, INC. AND SUBSIDIARIES

Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

Not applicable.

Item 9A. Controls and Procedures

(a) Based on their evaluations as of the end of the period covered by this report, the company's chief executive officer and chief financial officer have concluded that the company's disclosure controls and procedures (as defined in Rules 13a-14(c) and 15d-14(c) under the Securities Exchange Act of 1934 (the "Exchange Act")) are effective to ensure that information required to be disclosed by the company in reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms.

(b) There were no changes in the company's internal controls over financial reporting identified in connection with the evaluation required by Rule 13a-15(d) or Rule 15d-15(d) of the Exchange Act that occurred during the company's last fiscal quarter that has materially affected, or is reasonably likely to materially affect, the company's internal control over financial reporting.

## C. R. BARD, INC. AND SUBSIDIARIES

### PART III

#### Item 10. Directors and Executive Officers of the Registrant

##### **Directors of the Registrant**

Information with respect to Directors of the company is incorporated herein by reference to the material contained under the heading "Proposal No. 1 - Election of Directors" in the company's definitive Proxy Statement for its 2004 annual meeting of shareholders.

##### **Executive Officers of the Registrant**

Information with respect to Executive Officers of the company begins on page I-9 of this filing.

The information contained under the caption "Section 16(a) Beneficial Ownership Reporting Compliance" in the company's definitive Proxy Statement for its 2004 annual meeting of shareholders is incorporated herein by reference.

The information contained under the caption "The Board of Directors and Committees of the Board - Board Committees - Audit Committee," as it relates to the designation of an "audit committee financial expert" and the identification of the members of the Audit Committee, and under the caption "Director Independence," as it relates to the "audit committee financial expert," in the company's definitive Proxy Statement for its 2004 annual meeting of shareholders is incorporated herein by reference.

##### **Code of Ethics**

The company has adopted, and will post on its website at [www.crbard.com](http://www.crbard.com) prior to its 2004 annual meeting of shareholders, a Code of Ethics for Senior Financial Officers that applies to the company's chief executive officer, chief financial officer and controller. The company intends to disclose any amendments to, or waivers from, the Code of Ethics on the website set forth above. A copy of the Code of Ethics for Senior Financial Officers is available free of charge, upon written request sent to C. R. Bard, Inc., 730 Central Avenue, Murray Hill, New Jersey 07974, Attention: Secretary.

#### Item 11. Executive Compensation

The information contained under the caption "Summary Compensation Table," "Certain Compensation Arrangements," "Compensation of Outside Directors," "Option Grants in Last Fiscal Year," "Aggregated Option Exercises in Last Fiscal Year, and Fiscal Year-End Option Values" and "Pension Table" in the company's definitive Proxy Statement for its 2004 annual meeting of shareholders is incorporated herein by reference.

#### Item 12. Security Ownership of Certain Beneficial Owners and Management

The information contained under the captions "Securities Ownership of Certain Beneficial Owners," "Securities Ownership of Management" and "Equity Compensation Plan Information" in the company's definitive Proxy Statement for its 2004 annual meeting of shareholders is incorporated herein by reference.

#### Item 13. Certain Relationships and Related Transactions

Not applicable.

#### Item 14. Principal Accounting Fees and Services.

The information contained under the caption "Fiscal 2003 and 2002 Audit Firm Fee Summary" and "Audit Committee Pre-Approval Policies and Procedures" in the company's definitive Proxy Statement for its 2004 annual meeting of shareholders is incorporated herein by reference.

C. R. BARD, INC. AND SUBSIDIARIES

PART IV

Item 15. Exhibits, Financial Statement Schedules, and Reports on Form 8-K

(a)

1. **Financial Statements.** See Index to Consolidated Statements at Item 8 page II-21 of this report.
2. **Financial Statement Schedules.**

Schedule II. Valuation and Qualifying Accounts for the years ended December 31, 2003, 2002 and 2001.

<i>(dollars in thousands)</i>	Balance Beginning of Year	Charges to Costs and Expenses	Deductions <sup>(1)</sup>	Balance End of Year
Year Ended December 31, 2003				
Allowance for inventory obsolescence	\$35,500	\$15,400	\$(14,300)	\$36,600
Allowance for doubtful accounts	19,100	2,000	600	21,700
Totals	<u>\$54,600</u>	<u>\$17,400</u>	<u>\$(13,700)</u>	<u>\$58,300</u>

<i>(dollars in thousands)</i>	Balance Beginning of Year	Charges to Costs and Expenses	Deductions <sup>(1)</sup>	Balance End of Year
Year Ended December 31, 2002				
Allowance for inventory obsolescence	\$34,800	\$18,800	\$(18,100)	\$35,500
Allowance for doubtful accounts	17,800	2,400	(1,100)	19,100
Totals	<u>\$52,600</u>	<u>\$21,200</u>	<u>\$(19,200)</u>	<u>\$54,600</u>

<i>(dollars in thousands)</i>	Balance Beginning of Year	Charges to Costs and Expenses	Deductions <sup>(1)</sup>	Balance End of Year
Year Ended December 31, 2001				
Allowance for inventory obsolescence	\$33,600	\$17,500	\$(16,300)	\$34,800
Allowance for doubtful accounts	17,800	1,500	(1,500)	17,800
Totals	<u>\$51,400</u>	<u>\$19,000</u>	<u>\$(17,800)</u>	<u>\$52,600</u>

(1) Includes writeoffs and the impact of exchange.

All other schedules are omitted because they are not applicable or the required information is shown in the financial statements or notes thereto.

## C. R. BARD, INC. AND SUBSIDIARIES

### 3. Exhibits

#### Number

- 3a Registrant's Restated Certificate of Incorporation, as amended, as of April 17, 1996, filed as Exhibit 3 to the company's September 30, 1996 Form 10-Q is incorporated herein by reference.
- 3b Registrant's Bylaws amended as of October 11, 2000 filed as Exhibit 3b to the company's December 31, 2000 Form 10-K is incorporated herein by reference.
- 4a Rights Agreement dated as of October 11, 1995 between C. R. Bard, Inc. and First Chicago Trust Company of New York as Rights Agent, filed as Exhibit 1 to the company's Registration Statement on Form 8-A filed with the Securities and Exchange Commission on October 12, 1995, is incorporated herein by reference.
- 4b Indenture, dated as of December 1, 1996 between C. R. Bard, Inc. and The Chase Manhattan Bank, as trustee, filed as Exhibit 4.1 to the company's Registration Statement on Form S-3, File No. 333-05997, is incorporated herein by reference.
- 10 William H. Longfield Change of Control Agreement, dated as of July 12, 1989, as amended as of July 13, 1994, filed as Exhibit 10b to the company's 1994 Annual Report on Form 10-K, is incorporated herein by reference.
- 10c C. R. Bard, Inc. Amended and Restated Supplemental Executive Retirement Agreement With William H. Longfield dated as of October 11, 2000 effective as of January 12, 1994, filed as Exhibit 10c to the company's September 30, 2000 Form 10-Q, is incorporated herein by reference.
- 10d\* C. R. Bard, Inc. 1990 Stock Option Plan, filed as Exhibit 10h to the company's 1993 Annual Report on Form 10-K, is incorporated herein by reference.
- 10e\* C. R. Bard, Inc. 1989 Employee Stock Appreciation Rights Plan, filed as Exhibit 10i to the company's 1993 Annual Report on Form 10-K, is incorporated herein by reference.
- 10f\* C. R. Bard, Inc. Amended Agreement and Plans Trust amended and restated as of April 15, 2002 filed as Exhibit 10f to the company's June 30, 2002 Form 10-Q, is incorporated herein by reference.
- 10g\* Forms of Supplemental Insurance/Retirement Plan, Plan I - For new corporate officer when previous agreement as non-officer exists, Plan II - For new corporate officer when no previous agreement exists, filed as Exhibit 10k to the company's 1993 Annual Report on Form 10-K, is incorporated herein by reference.
- 10h\* Stock Equivalent Plan For Outside Directors of C. R. Bard, Inc. amended and restated as of October 10, 2001, filed as Exhibit 10h to the company's 2001 Annual Report on Form 10-K, is incorporated herein by reference.
- 10i\* Deferred Compensation Contract Deferral of Directors' Fees, as amended, filed as Exhibit 10m to the company's 1993 Annual Report on Form 10-K, is incorporated herein by reference.
- 10j\* 1988 Directors Stock Award Plan of C. R. Bard, Inc. amended and restated as of March 1, 2002, filed as Exhibit 10j to the company's Annual Report on Form 10-K, is incorporated herein by reference.
- 10k\* C. R. Bard, Inc. Excess Benefit Plan as of July 13, 1988, filed as Exhibit 10o to the company's 1993 Annual Report on Form 10-K, is incorporated herein by reference.

## C. R. BARD, INC. AND SUBSIDIARIES

### 3. Exhibits (continued)

#### Number

- 10l\* C. R. Bard, Inc. Supplemental Executive Retirement Plan, dated as of July 13, 1988, filed as Exhibit 10p to the company's 1993 Annual Report on Form 10-K, is incorporated herein by reference.
- 10m\* C. R. Bard, Inc. 1994 Executive Bonus Plan, filed as Exhibit 10 to the company's Quarterly Report on Form 10-Q for the quarter ended March 31, 1994, File No. 1-6926, is incorporated herein by reference.
- 10n\* C. R. Bard, Inc. Long-Term Performance Incentive Plan effective as of January 1, 1977, filed as Exhibit 10r to the company's 1993 Annual Report on Form 10-K, is incorporated herein by reference.
- 10o\* Forms of Deferred Compensation Contract Deferral of Discretionary Bonus, filed as Exhibit 10s to the company's 1993 Annual Report on Form 10-K, is incorporated herein by reference.
- 10p\* Forms of Deferred Compensation Contract Deferral of Salary, filed as Exhibit 10t to the company's 1993 Annual Report on Form 10-K, is incorporated herein by reference.
- 10q\* 1993 Long Term Incentive Plan of C. R. Bard, Inc., as amended effective October 9, 2002, filed as Exhibit 10q to the company's September 30, 2002 Form 10-Q, is incorporated herein by reference.
- 10r\* John H. Weiland Change of Control Agreement, dated as of March 11, 1996, filed as Exhibit 10w to the company's 1995 Annual Report on Form 10-K, is incorporated herein by reference.
- 10t\* Timothy M. Ring Change of Control Agreement, dated as of March 12, 1996, filed as Exhibit 10y to the company's 1995 Annual Report on Form 10-K, is incorporated herein by reference.
- 10v\* Charles P. Grom Change of Control Agreement, dated as of December 11, 1996, filed as Exhibit 10aa to the company's 1996 Annual Report on Form 10-K, is incorporated herein by reference.
- 10w\* Nadia J. Bernstein Change of Control Agreement, dated as of February 8, 1999, filed as Exhibit 10x to the company's 1998 Annual Report on Form 10-K, is incorporated herein by reference.
- 10z\* C. R. Bard, Inc. Management Stock Purchase Plan, amended and restated as of July 10, 2002, filed as Exhibit 10z to the company's 2002 Annual Report on form 10-K, is incorporated herein by reference.
- 10aa\* 1998 Employee Stock Purchase Plan, amended as of July 1, 2000, filed as Exhibit 10aa to the company's March 31, 2003 Form 10-Q, is incorporated herein by reference.
- 10ab\* Retirement Plan for Outside Directors of C. R. Bard, Inc., amended and restated as of September 9, 1992, filed as Exhibit 10ab to the company's 1999 Annual Report on Form 10-K, is incorporated herein by reference.
- 10ac\* Joseph A. Cherry Change of Control Agreement, dated as of June 30, 2000 filed as Exhibit 10ac to the company's June 30, 2000 Form 10-Q, is incorporated herein by reference.
- 10ae\* Todd C. Schermerhorn Change of Control Agreement, dated as of October 14, 1998 filed as Exhibit 10ac to the company's September 30, 1998 Form 10-Q, is incorporated herein by reference.

C. R. BARD, INC. AND SUBSIDIARIES

3. Exhibits (continued)

Number

- 10af\* James L. Natale Change of Control Agreement, dated as of October 14, 1998 filed as Exhibit 10ad to the company's September 30, 1998 Form 10-Q, is incorporated herein by reference.
- 10ag\* Supplemental Retirement Benefits for William H. Longfield dated October 11, 2000, as amended, filed as Exhibit 10ag to the company's 2002 Annual Report on form 10-K, is incorporated herein by reference.
- 10ah\* Employment Letter with Joseph A. Cherry effective June 30, 2000 filed as Exhibit 10ah to the company's 2001 Annual Report on Form 10-K, is incorporated herein by reference.
- 10aj\* Robert L. Mellen Change of Control Agreement, dated as of May 1, 2002 filed as Exhibit 10aj to the company's June 30, 2002 Form 10-Q, is incorporated herein by reference.
- 10ak\* Bronwen K. Kelly Change of Control Agreement, dated as of May 1, 2002 filed as Exhibit 10ak to the company's June 30, 2002 Form 10-Q, is incorporated herein by reference.
- 10al\* C. R. Bard, Inc. First Amendment To Amended And Restated Supplemental Executive Retirement Agreement With William H. Longfield, filed as Exhibit 10al to the company's 2002 Annual Report on form 10-K, is incorporated herein by reference.
- 10am\* 2003 Long Term Incentive Plan of C. R. Bard, Inc., filed as Exhibit 10am to the company's March 31, 2003 Form 10-Q, is incorporated herein by reference.
- 10an\* Scott T. Lowry Change of Control Agreement, dated as of April 16, 2003, filed as Exhibit 10an to the company's March 31, 2003 form 10-Q, is incorporated herein by reference.
- 10ao\* Form of Change of Control Agreements with each of Amy D. Paul and Brian P. Kelly dated June 1, 2003, Christopher D. Ganser dated July 1, 2003, Brian R. Barry dated September 1, 2003 and John A. DeFord, Ph.D. dated January 20, 2004
- 10ap\* Form of Amendment dated May 5, 2003 to Change of Control Agreements with each of William H. Longfield, Timothy M. Ring, John H. Weiland, Todd C. Schermerhorn, Nadia J. Bernstein, Joseph A. Cherry, Charles P. Grom, James L. Natale, Bronwen K. Kelly, Robert L. Mellen and Scott T. Lowry.
- 12.1 Computation in Support of Ratio of Earnings to Fixed Charges.
- 14 Code Of Ethics For Senior Financial Officers Of C. R. Bard, Inc.
- 21 Subsidiaries of registrant
- 23.1 Independent Auditors' Consent
- 23.2 Information Regarding Consent of Arthur Andersen LLP

C. R. BARD, INC. AND SUBSIDIARIES

3. Exhibits (continued)

Number

31.1 Rule 13a-14(a)/15-d-14(a) Certification of Chief Executive Officer

31.2 Rule 13a-14(a)/15-d-14(a) Certification of Chief Financial Officer

32.1 Section 1350 Certification of Chief Executive Officer

32.2 Section 1350 Certification of Chief Financial Officer

99 Indemnity agreement between the company and each of its directors and officers, filed as Exhibit 99 to the company's 1993 Annual Report on Form 10-K, is incorporated herein by reference.

\* Each of these exhibits listed under the number 10 constitutes a management contract or a compensatory plan or arrangement.

All other exhibits are not applicable.

(b) Reports on Form 8-K

On December 19, 2003, the registrant filed a current report on Form 8-K Item 5 to disclose that in the action entitled Nelson N. Stone, M.D. et al. v. C. R. Bard, Inc., et al., a jury had returned a verdict in favor of the plaintiffs and awarded the plaintiffs \$58.0 million.

C. R. BARD, INC. AND SUBSIDIARIES

Signatures

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: March 11, 2004

C. R. BARD, INC.  
(Registrant)  
By: Todd C. Schermerhorn /s/  
Todd C. Schermerhorn  
Senior Vice President and  
Chief Financial Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

<u>Signatures</u>	<u>Title</u>	<u>Date</u>
<u>Timothy M. Ring /s/</u> Timothy M. Ring	Chairman and Chief Executive Officer and Director (Principal Executive Officer)	March 11, 2004
<u>Todd C. Schermerhorn /s/</u> Todd C. Schermerhorn	Senior Vice President and Chief Financial Officer (Principal Financial Officer)	March 11, 2004
<u>Charles P. Grom /s/</u> Charles P. Grom	Vice President and Controller (Principal Accounting Officer)	March 11, 2004

C. R. BARD, INC. AND SUBSIDIARIES

<u>Signatures</u>	<u>Title</u>	<u>Date</u>
<u>Marc C. Breslawsky /s/</u> Marc C. Breslawsky	Director	March 11, 2004
<u>T. Kevin Dunnigan /s/</u> T. Kevin Dunnigan	Director	March 11, 2004
<u>Herbert L. Henkel /s/</u> Herbert L. Henkel	Director	March 11, 2004
<u>William H. Longfield /s/</u> William H. Longfield	Director	March 11, 2004
<u>Theodore E. Martin /s/</u> Theodore E. Martin	Director	March 11, 2004
<u>Anthony Welters /s/</u> Anthony Welters	Director	March 11, 2004
<u>Tony L. White /s/</u> Tony L. White	Director	March 11, 2004

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