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SECURITIES COMMISSION



04015657

**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

BB 3/17

OMB APPROVAL	
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**FACING PAGE  
Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 01/01/03 AND ENDING 12/31/03  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER:  
PETKEVICH & PARTNERS, LLC  
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)  
501 SECOND STREET, SUITE 710

(No. and Street)

SAN FRANCISCO

CALIFORNIA

94107

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  
J. MISHA PETKEVICH CHAIRMAN  
(415) 489-2303  
(Area Code - Telephone Number)

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FIRM ID. NO.

RECEIVED

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188

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

CLARIDAD & CROWE

(Name - if individual, state last, first, middle name)

101 LARKSPUR LANDING CIRCLE, SUITE 311 LARKSPUR CALIFORNIA 94939  
(Address) (City) (State) (Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

**PROCESSED**

MAR 29 2004

THOMSON  
FINANCIAL

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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

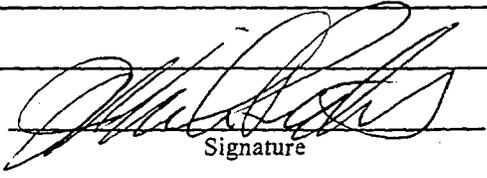
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OATH OR AFFIRMATION

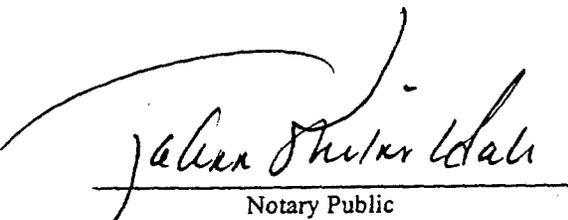
I, J. MISHA PETKEVICH, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of PETKEVICH & PARTNERS, LLC, as of DECEMBER 31, 2003, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

  
Signature

CHAIRMAN

Title

  
Notary Public



This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) ~~xxxxxx describing any financial liabilities found to exist or found to have existed since the date of the previous audit~~

Independent auditors' supplemental report on internal accounting controls.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

## CONTENTS

INDEPENDENT AUDITOR'S REPORT . . . . .	3
FINANCIAL STATEMENTS	
Statement of Financial Condition . . . . .	4
Statement of Operations . . . . .	5
Statement of Changes in Member's Equity . . . . .	6
Statement of Cash Flows . . . . .	7
Notes to Financial Statements. . . . .	8 - 9
ADDITIONAL INFORMATION	
Computation of Net Capital . . . . .	10
Supplemental Report on Internal Accounting Control . . . . .	11 - 12

# ***CLARIDAD & CROWE***

**Certified Public Accountants  
A Partnership of Professional Corporations**

101 Larkspur Landing Circle, Suite 311, Larkspur, CA 94939  
Telephone (415) 464-8999  
Facsimile (415) 464-9009

## **INDEPENDENT AUDITOR'S REPORT**

To the Member of  
Petkevich & Partners, LLC  
San Francisco, California

We have audited the statement of financial condition of Petkevich & Partners, LLC as of December 31, 2003, and the related statements of operations, changes in member's equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Petkevich & Partners LLC, as of December 31, 2003, and the results of its operations and its cash flows for the year then ended, in conformity with U.S. generally accepted accounting principles.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained on pages 11 through 13 is presented for purposes of additional analysis and is not part of the basic financial statements. The additional information is required by Rule 17a-5 of the Securities Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material aspects in relation to the basic financial statements taken as a whole, and in conformity with the rules of the Securities and Exchange Commission.

  
CERTIFIED PUBLIC ACCOUNTANTS

February 4, 2004

**PETKEVICH & PARTNERS LLC**  
**STATEMENT OF FINANCIAL CONDITION**

**December 31, 2003**

**ASSETS**

Cash and cash equivalents	\$ 107,273
Accounts receivable	9,854
Related party receivable	1,022
Securities owned	<u>53,058</u>
	<u>\$ 171,207</u>

**LIABILITIES AND MEMBER'S EQUITY**

Liabilities

Accounts payable	\$ 33,385
Deferred revenue	<u>41,076</u>
Total liabilities	74,461
Member's equity	<u>96,746</u>
	<u>\$ 171,207</u>

See notes to financial statements.

**PETKEVICH & PARTNERS LLC**

**STATEMENT OF OPERATIONS**

**For the Year Ended December 31, 2003**

REVENUES

Investment banking fees	\$ 912,543
Unrealized gain on warrants	<u>40,179</u>
	952,722

EXPENSES

Management fees	881,492
Professional fees	33,667
Regulatory fees	2,226
Other operating expenses	<u>154,544</u>
	<u>1,071,929</u>

LOSS BEFORE INCOME TAXES 119,207

INCOME TAXES 3,300

NET LOSS \$ 122,507

See notes to financial statements.

**PETKEVICH & PARTNERS, LLC**  
**STATEMENT OF CHANGES IN MEMBER'S EQUITY**  
**For the Year Ended December 31, 2003**

Balance, December 31, 2002	\$ 219,253
Net loss	<u>(122,507)</u>
Balance, December 31, 2003	<u>\$ 96,746</u>

See notes to financial statements.

**PETKEVICH & PARTNERS, LLC**

**STATEMENT OF CASH FLOWS**

**For the Year Ended December 31, 2003**

**CASH FLOWS FROM OPERATING ACTIVITIES**

Net loss	\$ (122,507)
Adjustments to reconcile net income to net cash provided by operating activities:	
Change in assets and liabilities:	
(Increase) decrease in:	
Accounts receivable	158,833
Related party receivable	30,970
Prepaid expenses	1,523
Securities owned	(53,058)
(Decrease) increase in:	
Accounts payable	(23,038)
Deferred revenue	<u>41,076</u>
Net adjustments	<u>156,306</u>
Net cash provided by operating activities	<u>33,799</u>
NET INCREASE IN CASH AND CASH EQUIVALENTS	33,799
CASH AND CASH EQUIVALENTS, December 31, 2002	<u>73,474</u>
CASH AND CASH EQUIVALENTS, December 31, 2003	<u>\$ 107,273</u>

**SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:**

Cash paid during the year for:	Income taxes	\$ 3,300
	Interest	\$ 0

See notes to financial statements.

**PETKEVICH & PARTNERS LLC**  
**NOTES TO FINANCIAL STATEMENTS**

**For the Year Ended December 31, 2003**

NOTE A – Organization and Summary of Significant Accounting Policies

Organizational Structure and Business Activity

Petkevich & Partners, LLC (the Company), a Delaware limited liability company, was formed in May, 2000. The Company is a broker-dealer registered with the Securities and Exchange Commission and became licensed with the National Association of Securities Dealers, Inc. on December 26, 2000.

The Company's primary operating objective is to serve as a broker-dealer that provides companies with investment banking services such as raising private equity, mergers and acquisitions transactions, private investment in public entity, and financial advisory services. The Company is based in San Francisco and is a wholly owned subsidiary of The Petkevich Group, LLC (the Parent).

Accounting

These financial statements are prepared using the accrual method of accounting.

Statement of Cash Flows

For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Revenue Recognition

The Company derives revenues from transactions services such as raising capital, mergers and acquisitions, private investment opportunities in public entity, and financial advisory services. The Company records revenues when services are rendered or at settlement date, as applicable. Fees received in advance of providing services are recorded as deferred revenue and amortized over the respective service period.

Securities Owned

Securities owned, valued at fair market value, consist of warrants as of December 31, 2003.

**PETKEVICH & PARTNERS, LLC**

**NOTES TO FINANCIAL STATEMENTS**

**For the Year Ended December 31, 2003**

NOTE A – Summary of Significant Accounting Policies (Continued)

Income Taxes

No provision or liability for federal or state income taxes has been made in the financial statements since the Company's income and losses are reported on the individual member's tax returns. The provision is for the annual state limited liability minimum tax and annual fee.

Regulatory Requirements

The Company is exempt from the provisions of Rule 15c3-3 under the Securities Exchange Act of 1934, in that the Company's activities are limited to those set forth in the conditions for exemption appearing in paragraph (k)(2)(i) of the Rule.

NOTE B – Concentrations of Credit Risk

The Company maintains cash balances at one financial institution. Accounts at the institution are insured by the Federal Deposit Insurance Corporation up to \$100,000. At December 31, 2003, the Company's uninsured cash balance totaled \$17,645.

NOTE C – Related Parties

The Company has an agreement with the Parent under which the Parent provides certain services relating to management and operations of the Company. Management believes that it has adopted a reasonable allocation method for allocating costs incurred by the Parent to the Company for purposes of the Company's stand-alone financial statements. Fees charged for such services totaled \$881,492 in 2003. There were no unpaid fees to the Parent at December 31, 2003.

NOTE D– Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1) which requires the maintenance of minimum net capital, and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. As of December 31, 2003, the Company's net capital is \$ 32,812, which is \$ 27,812, in excess of the minimum amounts required. The Company's ratio of aggregate indebtedness to net capital at December 31, 2003 was .44 to 1.0.

The rule provides that equity capital may not be withdrawn, subordinated debt may not be repaid and cash dividends may not be paid if the resulting net capital would be less than the amounts required under the rule.

**ADDITIONAL INFORMATION**

PETKEVICH & PARTNERS, LLC

COMPUTATION OF NET CAPITAL

December 31, 2003

NET CAPITAL	
Member's equity	\$ 96,746
Less nonallowable assets:	
Accounts receivable	(9,854)
Related party receivable	(1,022)
Securities owned	<u>(53,058)</u>
NET CAPITAL	<u>\$ 32,812</u>
AGGREGATE INDEBTEDNESS	
Items included in statement of financial condition	
Accounts payable	\$ 33,385
Deferred revenue	<u>41,076</u>
	<u>\$ 74,461</u>
COMPUTATION OF BASIS NET CAPITAL REQUIREMENTS	
Minimum net capital requirement (6-2/3 % of aggregate indebtedness)	<u>\$ 5,000</u>
Net capital in excess of minimum requirement	<u>\$ 27,812</u>
Ratio of aggregate indebtedness to net capital	<u>.44 to 1</u>
RECONCILIATION WITH COMPANY'S COMPUTATION (Included in Part II of Form X-17A-5 as of December 31)	
Net capital, as reported in Company's Part II (unaudited) FOCUS report	\$ 32,813
Rounding	<u>(1)</u>
Net capital as reported herein	<u>\$ 32,812</u>
Aggregate indebtedness as reported in Company's Part II (unaudited) FOCUS report	<u>\$ 74,461</u>
Aggregate indebtedness, as reported herein	<u>\$ 74,461</u>

## ***CLARIDAD & CROWE***

Certified Public Accountants  
A Partnership of Professional Corporations

101 Larkspur Landing Circle, Suite 311, Larkspur, CA 94939  
Telephone (415) 464-8999  
Facsimile (415) 464-9009

February 4, 2004

To the Member of  
Petkevich & Partners, LLC  
San Francisco, California

We have audited the financial statements of Petkevich & Partners, LLC for the year ended December 31, 2003, and have issued our report thereon dated February 4, 2004. As part of our audit, we made a study and evaluation of the Company's system of internal accounting control to the extent we considered necessary to evaluate the system as required by U.S. generally accepted auditing standards. The purpose of our study and evaluation, which included obtaining an understanding of the accounting system, was to determine the nature, timing, and extent of the auditing procedures necessary to express an opinion on the financial statements.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by Petkevich & Partners, LLC, that we considered relevant to the objectives stated in rule 17a-5(g), in making the periodic computations of aggregate indebtedness and net capital under rule 17a-5(g)(11) and the procedures for determining compliance with the exemptive provisions of Rule 15c3-3. Since the Company does not maintain customer accounts and does not handle securities, we have not made a study of the practices and procedures (including tests of compliance with such practices and procedures) relevant to the objectives stated in rule 17a-5(g) for (1) making the quarterly securities examinations, counts verifications and comparisons, and the recordation of differences required by Rule 17a-13; (2) complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System; and (3) obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining a system of internal accounting control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgements by management are required to assess the expected benefits and related costs of control procedures and of the practices and procedures as referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the commission's above-mentioned objectives. The objectives of a system and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with U.S. generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

To the Member of  
Petkevich & Partners, LLC  
February 4, 2004  
Page Two

Because of inherent limitations in any system of internal accounting control of the practices and procedures referred to above, errors or irregularities may nevertheless occur and not be detected. Also, projections of any evaluation of the system to future periods is subject to the risk that procedures may become inadequate because of changes in conditions or that the degree of compliance with procedures may deteriorate.

Our study and evaluation made for the limited purpose described in the first paragraph would not necessarily disclose all weaknesses in the system. Accordingly, we do not express an opinion on the system of internal accounting control of Petkevich & Partners, LLC, taken as a whole. Our study and evaluation disclosed no condition that we believe result in more than a relatively low risk that errors or irregularities in amounts that would be material in relation to the financial statements of Petkevich & Partners, LLC may occur and not be detected within a timely period.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2003, to meet the Commission's objectives and nothing came to our attention that would indicate the Company had not complied with the condition of its exception under rule 15c3-3 during the year then ended.

This report is intended solely for the use of management and the Securities and Exchange Commission and other regulatory agencies pursuant to their requirements and should not be used for any other purpose.



CERTIFIED PUBLIC ACCOUNTANTS