



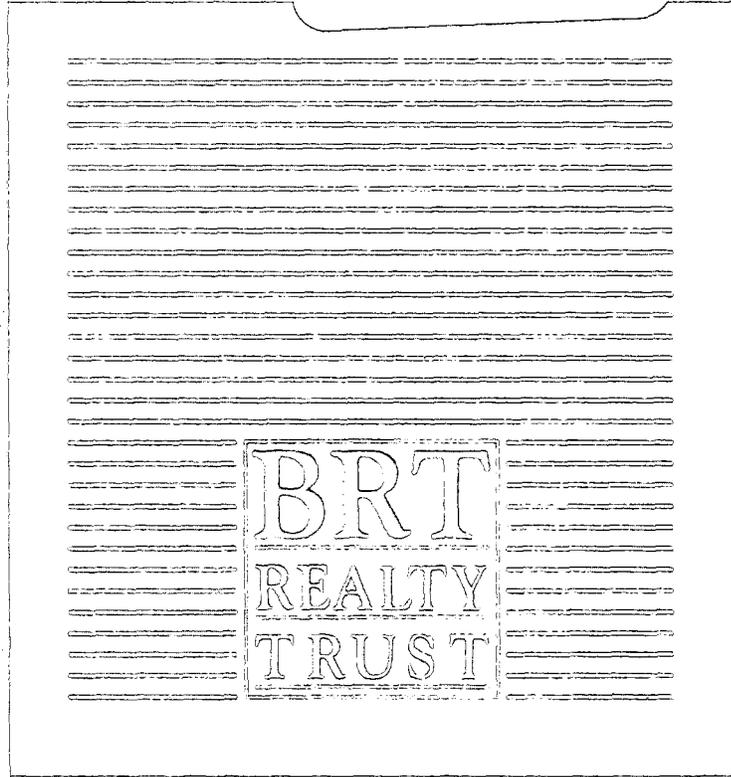
ARLS

PROCESSED

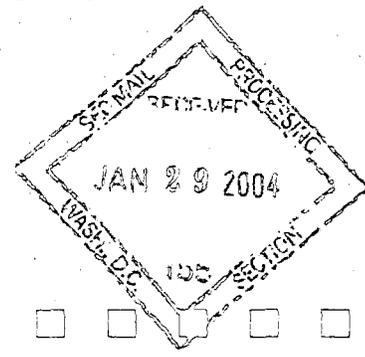
FEB 02 2004

P.E.
9/30/03

THOMSON
FINANCIAL



2003 ANNUAL REPORT





To Our Shareholders



Dear Shareholders:

Fiscal 2003 was a very positive year for us. Among our accomplishments in 2003 were an 8.7% increase in our net income to \$13,683,000 or \$1.80 per share (on a diluted basis) from \$12,586,000, or \$1.68 per share (on a diluted basis) in 2002; a 10.2% increase in our shareholders' equity to \$125,932,000 from \$114,291,000; a 20% increase in our quarterly cash dividend from \$.30 per share paid in the first quarter of the fiscal year to \$.36 per share paid in the fourth quarter of our fiscal year; a 51% increase in our market capitalization; and an increase in our credit line from \$15 million to \$30 million. Let us examine our results and some of our accomplishments in 2003 in more detail:

- The 8.7% increase in net income in fiscal 2003 enabled us to increase cash distributions to our shareholders in 2003 and again in the first quarter of fiscal 2004. The quarterly distribution paid on January 2, 2003 was increased to \$.30 per share from \$.28 per share and was thereafter increased to \$.34 per share paid on July 2, 2003 and again on October 1, 2003 to \$.36 per share. On January 2, 2004 a quarterly cash distribution at the increased rate of \$.38 per share was paid to our shareholders. In order to maintain our status as a REIT for federal income tax purposes, we are required to distribute to our shareholders within the time frames prescribed by the Internal Revenue Code and the regulations under the code, at least 90% of our ordinary taxable income, excluding capital gains. It is our intention to maintain our REIT status and to pay the requisite amount of our taxable income to our shareholders within the time periods prescribed by the Code.
- In 2003 we had revenues of \$14,804,000 and net income of \$13,683,000 (including gains on sale of available for sale securities and real estate assets), or \$1.80 per share on a diluted basis. In the prior fiscal year we had revenues of \$17,398,000 and net income of \$12,586,000 (including gain on sale of real estate assets) or \$1.68 per share on a diluted basis. Net income in fiscal 2003 includes gains on sale of real estate assets and available for sale securities of \$4,831,000 or \$.64 per share. In fiscal 2002 net income includes gains on sale of real estate assets of \$807,000 (\$.11 per share), reversal of an allowance for possible losses of \$500,000 (\$.07 per share) and interest income in excess of the stated rate on participating loans, which are special interest items which are non-recurring in nature, of \$1,812,000 (\$.24 per share).
- In the 2003 fiscal year the average balance of loans outstanding decreased by 2%. We cannot project in any year the principal amount or type of loans which we will be originated by us or those loan applications which will be approved by our loan committee, nor can we project the amount of loans which will be paid off or paid down in any year. The modest decline in loan originations year over year does not indicate any trends in our business activities and we are pleased to report that loan originations in the first quarter of 2004 fiscal year have exceeded pay offs and pay downs by over \$23,000,000. Further, our loan originations are now more national in scope and loan applications and originations have been for larger principal amounts. We attribute these two factors to an increase in our marketing and advertising activities.
- Our balance sheet is extremely strong. Our total assets increased year over year by 3% to \$139 million and our shareholders' equity increased by 10.2% year over year to \$125.9 million. A major portion of the increase in our total assets and shareholders'

Certain statements contained in this letter are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements are subject to risks, uncertainties and other factors that could cause results to differ materially from future results expressed or implied by such forward-looking statements. For additional information about the company, please see the company's most recent Form 10K dated December 23, 2003, as filed with the Securities and Exchange Commission on December 23, 2003, and other documents filed by the company with the Securities and Exchange Commission.



CONSOLIDATED BALANCE SHEETS

(Amounts in thousands except per share amounts)

	September 30,	
	2003	2002
ASSETS		
Real estate loans - Notes 2, 4 and 6:		
Earning interest, including \$7,134 and \$8,129 from related parties	\$ 63,733	\$ 84,112
Not earning interest	3,145	415
	<u>66,878</u>	<u>84,527</u>
Allowance for possible losses	(881)	(881)
	<u>65,997</u>	<u>83,646</u>
Real estate assets - Notes 3 and 6:		
Real estate properties net of accumulated depreciation of \$1,462 and \$1,227	6,461	6,573
Investment in unconsolidated real estate ventures at equity	6,930	6,956
	<u>13,391</u>	<u>13,529</u>
Valuation allowance	(325)	(325)
	<u>13,066</u>	<u>13,204</u>
Cash and cash equivalents	21,694	4,688
Available-for-sale securities at market - Note 5	36,354	31,178
Other assets	1,891	2,215
TOTAL ASSETS	\$ 139,002	\$ 134,931
LIABILITIES AND SHAREHOLDERS' EQUITY		
Liabilities:		
Borrowed funds - Note 6	\$ 4,755	\$ 14,745
Mortgage payable - Note 6	2,680	2,745
Accounts payable and accrued liabilities including deposits of \$1,103 and \$1,265	5,635	3,150
Total liabilities	<u>13,070</u>	<u>20,640</u>
Commitments and contingencies - Notes 2, 3, 4, 6, 9 and 10	-	-
Shareholders' equity - Note 8:		
Preferred shares, \$1 par value:		
Authorized 10,000 shares, none issued	-	-
Shares of beneficial interest, \$3 par value:		
Authorized number of shares, unlimited, issued 8,883 shares	26,650	26,650
Additional paid-in capital	81,151	80,864
Accumulated other comprehensive income - net unrealized gain on available-for-sale securities	19,282	12,426
Unearned compensation	(406)	-
Retained earnings	11,154	7,218
	<u>137,831</u>	<u>127,158</u>
Cost of 1,381 and 1,493 treasury shares of beneficial interest	(11,899)	(12,867)
Total shareholders' equity	<u>125,932</u>	<u>114,291</u>
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 139,002	\$ 134,931

See accompanying notes to consolidated financial statements.

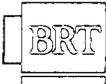
**CONSOLIDATED STATEMENTS OF INCOME**

(Amounts in thousands except per share amounts)

	Year Ended September 30,		
	2003	2002	2001
Revenues:			
Interest and fees on real estate loans,			
including \$726, \$602 and \$187 from related parties - Note 2	\$ 9,813	\$ 11,897	\$ 8,685
Operating income from real estate properties	2,324	2,269	1,651
Recovery of previously provided allowances	-	500	-
Other, primarily investment income	2,667	2,732	3,580
Total Revenues	14,804	17,398	13,916
Expenses:			
Interest - borrowed funds - Note 6	270	227	53
Advisor's fees - Note 9	875	967	745
General and administrative - Note 9	3,063	2,911	2,983
Other taxes - Note 7	498	452	249
Expense related to investment income	-	-	575
Operating expenses relating to real estate properties			
including interest on mortgages payable			
of \$259, \$265 and \$261	1,355	1,255	925
Amortization and depreciation	327	340	372
Loss on early extinguishment of debt	-	-	264
Total Expenses	6,388	6,152	6,166
Income before equity in earnings of unconsolidated			
real estate ventures and gain on sale	8,416	11,246	7,750
Equity in earnings of unconsolidated real estate ventures	479	574	889
Net gain on sale of real estate assets	499	807	1,937
Net realized gain on available-for-sale securities	4,332	-	33
Income before minority interest	13,726	12,627	10,609
Minority interest	(43)	(41)	(23)
Net Income	\$ 13,683	\$ 12,586	\$ 10,586
Income per share of Beneficial Interest:			
Basic earnings per share	\$ 1.83	\$ 1.71	\$ 1.47
Diluted earnings per share	\$ 1.80	\$ 1.68	\$ 1.45
Cash distributions per common share	\$ 1.30	\$ 1.04	\$.44
Weighted average number of common shares outstanding:			
Basic	7,458,880	7,373,627	7,221,373
Diluted	7,585,478	7,503,065	7,327,174

See accompanying notes to consolidated financial statements.



**CONSOLIDATED STATEMENTS OF CASH FLOWS**

(Amounts in thousands)

	Year Ended September 30,		
	2003	2002	2001
Cash flows from operating activities:			
Net income	\$ 13,683	\$ 12,586	\$ 10,586
Adjustments to reconcile net income to net cash provided by operating activities:			
Loss on early extinguishment of debt	-	-	264
Amortization and depreciation	327	340	372
Recovery of previously provided allowances	-	(500)	-
Restricted stock expense	36	-	-
Net gain on sale of real estate loans and properties	(499)	(807)	(1,937)
Net gain on sale of available-for-sale securities	(4,332)	-	(33)
Equity in (earnings) of unconsolidated real estate ventures	(479)	(574)	(889)
Increase in straight line rent	(153)	(153)	(126)
Decrease (Increase) in interest and dividends receivable	305	(42)	(227)
Decrease (Increase) in prepaid expenses	19	(8)	(132)
Increase (decrease) in accounts payable and accrued liabilities	66	250	(262)
(Decrease) Increase in deferred revenues	(234)	(98)	229
Increase (Decrease) in escrow deposits	3	(133)	5
(Increase) Decrease in deferred costs	(89)	21	(134)
Other	153	(173)	(33)
Net cash provided by operating activities	8,806	10,709	7,683
Cash flows from investing activities:			
Collections from real estate loans	76,365	40,869	20,011
Proceeds from sale of loans	-	4,311	-
Additions to real estate loans	(58,716)	(61,779)	(44,276)
Net costs capitalized to real estate owned	(176)	(38)	(210)
Proceeds from sale of real estate owned	553	816	2,029
(Decrease) Increase in deposits payable	(67)	(124)	39
Purchase of available-for-sale securities	(2,034)	-	-
Sale of available-for-sale securities	8,047	-	723
Investment in real estate ventures	(268)	(275)	(866)
Partnership distribution	773	823	207
Net cash provided by (used in) investing activities	24,477	(15,397)	(22,343)
Cash flows from financing activities:			
Proceeds from borrowed funds	4,755	22,500	2,101
Repayment of borrowed funds	(14,745)	(9,856)	(88)
Payoff/paydown of loan and mortgages payable	(65)	(59)	(46)
Exercise of stock options	813	366	954
Increase in mortgage payable	-	-	2,850
Cash distribution - common shares	(7,035)	(7,681)	(3,226)
Net cash (used in) provided by financing activities	(16,277)	5,270	2,545
Net increase (decrease) in cash and cash equivalents	17,006	582	(12,115)
Cash and cash equivalents at beginning of year	4,688	4,106	16,221
Cash and cash equivalents at end of year	\$ 21,694	\$ 4,688	\$ 4,106

See accompanying notes to consolidated financial statements.





Notes to Consolidated Financial Statements

Years Ended September 30, 2003, 2002 and 2001
(Amounts in Thousands Except Share Data)

NOTE 1 - ORGANIZATION, BACKGROUND AND SIGNIFICANT ACCOUNTING POLICIES

Organization and Background

BRT Realty Trust is a real estate investment trust organized as a business trust in 1972 under the laws of the Commonwealth of Massachusetts. Our principal business activity is to generate income by originating and holding for investment, for our own account, senior and junior real estate mortgage loans secured by income producing real property. We also originate and hold for investment for our own account participating real estate mortgage loans secured by income producing real property and we purchase and hold for investment senior or junior participations in existing mortgage loans secured by income producing real property.

Principles of Consolidation; Basis of Preparation

The consolidated financial statements include the accounts of BRT Realty Trust and its wholly-owned subsidiaries. Investments in less than majority-owned entities have been accounted for using the equity method. Material intercompany items and transactions have been eliminated. Many of the wholly-owned subsidiaries were organized to take title to various properties acquired by BRT Realty Trust. BRT Realty Trust and its subsidiaries are hereinafter referred to as the "Trust" or "The Company."

Income Tax Status

The Trust qualifies as a real estate investment trust under Sections 856-860 of the Internal Revenue Code.

The Trustees may, at their option, elect to operate the Trust as a business trust not qualifying as a real estate investment trust.

Income Recognition

Income and expenses are recorded on the accrual basis of accounting for both financial reporting and income tax purposes. The Trust does not accrue interest or rental income on impaired loans or real estate owned where, in the judgment of management and the Trustees, collection of interest or rent according to the contractual terms is considered doubtful. Among the factors the Trust considers in making an evaluation of the amount of interest or rent that are collectable are the status of the loan or property, the financial condition of the borrower or tenant and anticipated future events. The Trust accrues interest on performing impaired loans and records cash receipts as a reduction of the recorded investment leaving the valuation allowance constant throughout the life of the loan. For impaired non-accrual loans, interest is recognized on a cash basis. Loan discounts are amortized over the life of the real estate loan using the constant interest method.

Loan commitment and extension fee income is deferred and recorded as income over the life of the commitment and loan. Commitment fees are generally non-refundable. When a commitment expires or the Trust no longer has any other obligation to perform, the remaining fee is recognized into income.

Rental income includes the base rent that each tenant is required to pay in accordance with the terms of their respective leases reported on a straight line basis over the initial term of the lease.

The basis on which the cost was determined in computing the realized gain or loss on available-for-sale securities is average historical cost.

Loans held for sale are carried at lower of cost or estimated fair value as determined on an individual loan basis. Deferred fees on loans held for sale are recognized as a component of gain or loss upon the sale. Gains or losses on the sale are determined by the difference between the sales proceeds and the carrying value of the loan.

Allowance for Possible Losses

The Trust measures the impairment of its real estate loans based upon the fair value of the underlying collateral which is determined on an individual loan basis. In arriving at the fair value of the collateral, numerous factors are considered, including, market evaluations of the underlying collateral, operating cash flow from the property during the projected holding period, and estimated sales value computed by applying an expected capitalization rate to the stabilized net operating income of the specific property, less selling costs, discounted at market discount rates. If upon completion of the valuations, the underlying collateral securing the loan is less than the recorded investment in the loan, an allowance is created with a corresponding charge to expense.

Real Estate Assets

Real estate properties is comprised of real property in which the Trust has invested directly and properties acquired by foreclosure.

When real estate is acquired by foreclosure or by a deed in lieu of foreclosure, it is recorded at the lower of the carrying amount of the loan or estimated fair value at the time of foreclosure. Real estate assets, including assets acquired through foreclosure are operated for the production of income and are depreciated over their estimated useful lives. Costs incurred in connection with the foreclosure of the properties collateralizing the real estate loans and costs incurred to extend the life or improve the assets subsequent to foreclosure are capitalized. With respect to the operating properties, operating income and expenses are reflected in the consolidated statements of income.





On July 25, 2001 BRT entered into a \$15,000 revolving credit agreement with North Fork Bank (North Fork) which was subsequently amended on June 6, 2003, primarily to increase the maximum borrowings to \$30 million.

In addition, the maturity date of the facility was extended from August 1, 2004 to June 1, 2006. A fee of \$75 was paid to North Fork Bank in connection with this amendment. The Trust also may extend the term of the facility for two one year periods for a fee of \$75 each year. Borrowings under the facility are secured by specific receivables and the credit agreement provides that the amount borrowed will not exceed 65% (increased from 60%) of the collateral pledged.

As of September 30, 2003 BRT had provided collateral to North Fork Bank which would permit BRT to borrow up to \$21,100 under the facility.

The average outstanding balance on the credit facility for the year ended September 30, 2003 and September 30, 2002 was \$764 and \$461, respectively and the average interest rate paid was 4.8 and 5.2%. Interest expense for the year ended September 30, 2003 and September 30, 2002 was \$37 and \$24.

In addition to its credit facility, BRT has the ability to borrow funds through a margin account. In order to maintain this account BRT pays an annual fee equal to .3% of the market value of the pledged securities which is included in interest expense. At September 30, 2003 there was an outstanding balance of \$3,755 on the margin account. The interest rate at September 30, 2003 was 3.00%. Marketable securities with a fair market value at of \$32,844 were pledged as collateral. The average outstanding balance on the margin facility for the year ended September 30, 2003 was \$2,905 and the average interest rate paid was 7.9%. For the year ended September 30, 2002 there was an average outstanding balance of \$3,351 at a rate of 5.95%.

The mortgage payable was placed on a shopping center in which the Trust, through a subsidiary, is a joint venture partner and holds a majority interest in a leasehold position. The mortgage with an original balance of \$2,850 bears interest at a fixed rate of 8.75% for the first five years and has a maturity of November 1, 2005. There is an option to extend the mortgage to November 1, 2010. At September 30, 2003 the outstanding balance was \$2,680.

Scheduled principal repayments on the mortgage during the initial maturity are as follows:

Years Ending September 30,	Amount
2004	\$ 70
2005	77
2006	83
2007 and thereafter	2,450
	<u>\$2,680</u>

NOTE 7 - INCOME TAXES

The Trust has elected to be taxed as a real estate investment trust ("REIT), as defined under the Internal Revenue Code. As a REIT the Trust will generally not be subject to Federal income taxes at the corporate level if it distributes at least 90% of its REIT taxable income, as defined, to its shareholders. There are a number organizational and operational requirements the Trust must meet to remain a REIT. If the Trust fails to qualify as a REIT in any taxable year, its taxable income will be subject to Federal income tax at regular corporate rates and it may not be able to qualify as a REIT for four subsequent tax years. Even if it is qualified as a REIT, the Trust may be subject to certain state and local income taxes and to Federal income and excise taxes on its undistributed taxable income.

During the years ended September 30, 2003 and 2002 the Trust recorded \$498 and \$452, respectively of corporate tax expense including \$374 and \$322, respectively for the payment of Federal excise tax which is based on income generated but not yet distributed.

Earnings and profits, which determine the taxability of dividends to shareholders, differ from net income reported for financial statement purposes due to various items among which are timing differences related to depreciation methods and carrying values.

The taxable income is expected to be approximately \$418 higher than the financial statement income during calendar 2003.

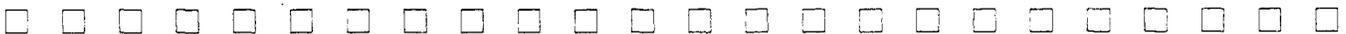
NOTE 8 - SHAREHOLDERS' EQUITY

Distributions

During the year ended September 30, 2003 BRT declared cash distributions in the amount of \$1.30.

Stock Options

On December 6, 1996, the Board of Trustees adopted the BRT 1996 Stock Option Plan (Incentive/Nonstatutory Stock Option Plan), whereby a maximum of 450,000 shares of beneficial interest are reserved for issuance to the Trust's officers, employees, trustees and consultants or advisors to the Trust. Incentive stock options are granted at per share amounts at least equal to the fair value at the date of grant, whereas for





Changes in the number of shares under all option arrangements are summarized as follows:

	Year Ended September 30,		
	2003	2002	2001
Outstanding at beginning of period	\$352,250	\$327,375	\$332,500
Granted	-	89,000	165,500
Option price per share granted	-	10.45	7.75
Cancelled	-	-	5,000
Exercised	112,188	59,125	165,625
Expired	-	5,000	-
Outstanding at end of period	240,062	352,250	327,375
Exercisable at end of period	19,938	16,750	27,125
Option prices per share outstanding	\$ 5.9375- \$ 10.45	\$ 5.9375- \$ 10.45	\$ 4.375- \$ 7.9375

As of September 30, 2003 the outstanding options had a weighted average remaining contractual life of approximately 7.19 years and a weighted average exercise price of \$8.33.

Restricted Shares

During the year ended September 30, 2003, the Trust issued 28,800 shares under its 2003 Incentive Plan which was approved by BRT's shareholders in March of 2003. The total number of shares allocated to this Plan is 350,000. The shares vest five years from the date of issuance and under certain circumstances may vest earlier. For accounting purposes, the restricted stock is not included in the outstanding shares shown on the balance sheet until they vest. The Trust records compensation expense under the APB 25 over the vesting period, measuring the compensation cost based on the market value of the shares on the date of grant. For the year ended September 30, 2003, the Trust recorded \$36 of compensation expense.

Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share:

	2003	2002	2001
Numerator for basic and diluted earnings per share:			
Net income	\$ 13,683	\$ 12,586	\$ 10,586
Denominator:			
Denominator for basic earnings per share - weighted average shares	7,458,880	7,373,627	7,221,373
Effect of dilutive securities:			
Employee stock options	126,598	129,438	105,801
Denominator for diluted earnings per share - adjusted weighted average shares and assumed conversions	7,585,478	7,503,065	7,327,174
Basic earnings per share	\$ 1.83	\$ 1.71	\$ 1.47
Diluted earnings per share	\$ 1.80	\$ 1.68	\$ 1.45

Treasury Shares

During the fiscal year ended September 30, 2003 and September 30, 2002 no shares were purchased by the Trust.

During the fiscal year ended September 30, 2003, 112,188 treasury shares were issued in connection with the exercise of stock options under the Trust's plan. In the fiscal year ended September 30, 2002, the Trust issued 59,125 Treasury shares in connection with the exercise of stock options under the Trust's existing stock option plan. As of September 30, 2003 the Trust owns 1,381,028 Treasury shares of beneficial interest at an aggregate cost of \$11,899.

NOTE 9 - ADVISOR'S COMPENSATION AND CERTAIN TRANSACTIONS

Certain of the Trust's officers and trustees are also officers, directors and the shareholder of REIT Management Corp. ("REIT"), to which the Trust pays advisory fees for administrative services and investment advice. The agreement, which expires on December 31, 2007, provides that directors and officers of REIT may serve as trustees, officers and employees of the Trust,





Report of Independent Auditors

TO THE TRUSTEES AND SHAREHOLDERS
BRT REALTY TRUST

We have audited the accompanying consolidated balance sheets of BRT Realty Trust and Subsidiaries (the "Trust") as of September 30, 2003 and 2002, and the related consolidated statements of income, shareholders' equity, and cash flows for each of the three years in the period ended September 30, 2003. These financial statements are the responsibility of the Trust's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of BRT Realty Trust and Subsidiaries at September 30, 2003 and 2002, and the consolidated results of their operations and their cash flows for each of the three years in the period ended September 30, 2003, in conformity with accounting principles generally accepted in the United States.

Ernst & Young LLP

New York, New York
December 8, 2003

Stock Price Ranges by Quarter

		1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
Year Ended	High	13.75	14.10	17.50	19.49
September 30, 2003	Low	12.40	13.10	13.65	15.40
Year Ended	High	12.01	14.00	13.90	13.75
September 30, 2002	Low	9.90	12.05	13.00	11.65





Management's Discussion and Analysis of Financial Condition and Results of Operations

Liquidity and Capital Resources

We are primarily engaged in the business of originating and holding for investment senior and junior real estate mortgages secured by income producing property. Our investment policy emphasizes short-term mortgage loans. We also purchase senior and junior participations in short term mortgage loans and originate participating mortgage loans and loans to joint ventures in which we are an equity participant. Repayments of real estate loans in the amount of \$49,711,000 are due during the twelve months ending September 30, 2004, including \$5,123,000 due on demand. The availability of mortgage financing secured by real property and the market for selling real estate is cyclical. Since these are the principal sources for the generation of funds by our borrowers to repay our outstanding real estate loans, we cannot project the portion of loans maturing during the next twelve months which will be paid or the portion of loans which will be extended for a fixed term or on a month to month basis.

We maintain a revolving credit facility with North Fork Bank. The facility provides for borrowings up to \$30,000,000, but no greater than 65% of qualified first mortgage loans pledged to North Fork Bank. We had \$1,000,000 outstanding under this line as of September 30, 2003 and \$20,061,000 of unused availability under this line as of September 30, 2003. We also have the ability to borrow on margin, using the shares we own in Entertainment Properties Trust, or EPR, as collateral. At September 30, 2003, there was \$3,755,000 outstanding of the approximately \$13,138,000 available under this facility. If the value of the EPR shares were to decline, the available funds under the margin credit line might decline and we could be required to repay a portion or all of the margin loan.

During the twelve months ended September 30, 2003, we generated cash of \$8,806,000 from operating activities, \$8,047,000 from the sale of securities and \$76,365,000 from collections from real estate loans. These funds, in addition to cash on hand, were used primarily to fund real estate loan originations of \$58,716,000, to repay borrowed funds in the aggregate amount of \$9,990,000 and to pay cash distributions to shareholders in the amount of \$7,035,000.

We will satisfy our liquidity needs in the year ending September 30, 2004 from cash and cash investments on hand, the credit facility with North Fork Bank, the availability in our margin account collateralized by the EPR shares, interest and principal payments received on outstanding real estate loans, and net cash flow generated from the operation and sale of real estate assets.

Results of Operations

General

Our primary business operations involves the origination and servicing of mortgage loans. Our profitability is most affected by the number of loans originated during any period, the type of loans originated and the payoff and pay down of our outstanding mortgage loans. These factors determine the principal amount or type of loans outstanding and fee income earned on loan originations. We cannot project the principal amount or type of loans which will be originated in any year or those loan appli-

cations submitted to us which will be approved by our loan committee nor can we project the rate of payoff or pay down against our loan portfolio in any year. As noted in the discussion below, the 2003 fiscal year reflects a decrease in interest and fee income compared to the 2002 fiscal year and the 2002 fiscal year reflects an increase in interest and fee income, compared to the 2001 fiscal year. The primary components of these changes is a result of loan originations, including the type of loans originated, and loan payoffs and pay downs.

We do not see any trends in our business other than that our loan originations are more national in scope and our loan applications and loan originations have been for larger principal amounts, both of which factors we attribute to the increase in our advertising and marketing activities.

2003 vs. 2002

Interest and fees on loans decreased to \$9,813,000 for the year ended September 30, 2003 as compared to \$11,897,000 for the year ended September 30, 2002. This decrease of \$2,084,000, or 18%, was the result of several factors. In the current fiscal year, the average balance of loans declined \$1,220,000 to \$67,145,000 from \$68,368,000 in the prior fiscal year. This caused a decrease of \$147,000 in interest income. The average rate earned on the loan portfolio declined 31 basis points to 11.82% as compared to 12.13% earned on the portfolio in the fiscal year ended September 30, 2002. This decline caused interest income to decline by \$213,000. In the prior fiscal year, four participating loans were paid off resulting in additional income and fees of \$ 2,114,000 in the fiscal year ended September 30, 2002. Offsetting these declines was the collection of interest income in the amount of \$105,000 in the current fiscal year from a loan that was previously recorded as non performing. Fee income also increased \$286,000 in the current fiscal year, primarily the result of the collection of fees that were due upon the payoff of two loans.

The fiscal year ended September 30, 2002 was favorably affected by \$500,000 recognized from the recovery of a previously provided allowance related to a loan that was previously impaired and was paid off in full in 2002. There was no comparable revenue item in the current fiscal year.

Other, primarily investment income, declined \$ 65,000, or 2%, from \$2,732,000 in the fiscal year ended September 30, 2002 to \$2,667,000 in the fiscal year ended September 30, 2003. The decline was primarily caused by a decrease in the amount of dividends received on our REIT securities caused by the sale of REIT securities during the current fiscal year.

Interest expense on borrowed funds increased to \$270,000 in the fiscal year ended September 30, 2003 from \$227,000 in the fiscal year ended September 30, 2002. This increase of \$43,000, or 19%, is due to an increase in the average rate paid for borrowings from 5.86% in the prior fiscal year to 7.24% in the current fiscal year. The average interest rate includes a .3% fee to maintain a margin account secured by the shares we own in Entertainment Properties Trust and is based on the value of the assets in the account, which appreciated in value during the fiscal year.





of borrowings outstanding increased \$2,662,000 to \$3,126,000 in the current fiscal year from \$464,000 in the prior fiscal year. We borrowed under our credit lines to fund outstanding loan commitments.

The Advisor's fee, which is calculated pursuant to agreement and is based on invested assets, increased \$222,000, or 30%, in the fiscal year ended September 30, 2002 to \$967,000 from \$745,000 in the fiscal year ended September 30, 2001. During this period, we experienced a higher outstanding balance of invested assets thereby causing an increase in the fee.

Other taxes increased by 82% to \$ 452,000 for the fiscal year ended September 30, 2002 from \$249,000 in the fiscal year ended September 30, 2001. The increase is the result of federal excise taxes which are based on taxable income generated but not yet distributed. We were subject to these taxes beginning in the first quarter of the 2002 fiscal year. In the prior fiscal year we were subject to federal and state alternative minimum taxes during the period when we were utilizing our net operating loss carry forwards.

During the fiscal year ended September 30, 2001 we incurred expenses related to investment income of \$575,000. During the September 30, 2001 fiscal year we incurred legal, printing, proxy solicitor fees and other expenses related to the solicitation of proxies to vote in favor of our nominee to the Board of Trustees of Entertainment Properties Trust (NYSE:EPR). At September 30, 2002 we owned 7.89% of the outstanding shares of Entertainment Properties Trust. We did not incur any investment related expenses in the 2002 fiscal year.

Operating expenses relating to real estate increased \$330,000, or 36%, from \$925,000 in the fiscal year ended September 30, 2001 to \$1,255,000 in the fiscal year ended September 30, 2002. This increase is due to increased operating expenses at one of our operating properties.

Equity in earnings of unconsolidated joint ventures declined by 35%, or \$315,000, from \$889,000 in the fiscal year ended September 30, 2001 to \$574,000 in the fiscal year ended September 30, 2002. This decline was primarily the result of a loss of \$433,000 by a joint venture that was entered into during the second half of the fiscal year ended September 30, 2001 and a decrease in income of \$292,000 at another joint

venture due to a decrease in sales of cooperative apartments by such venture. These declines were partially offset by a gain of \$385,000 recognized by a joint venture upon the sale of a parcel of land during the 2002 fiscal year.

Gain on the sale of real estate loans and real estate properties decreased \$1,130,000, or 58%, in the fiscal year ended September 30, 2002. In the 2002 fiscal year we recognized gains of \$807,000 from the sale of a parcel of unimproved land that we previously acquired in foreclosure and from the sale of a cooperative apartment unit. In the prior fiscal year we recognized gains of \$1,937,000 from the sale of a residual interest in a partnership and the sale of cooperative apartment units.

Market Risk Disclosure

Our primary component of market risk is interest rate sensitivity. Our interest income and to a lesser extent our interest expense are subject to changes in interest rates. We seek to minimize these risks by originating loans that are indexed to the prime rate, with a stated minimum interest rate, and borrowing, when necessary, from our available credit line which is also indexed to the prime rate. At September 30, 2003 approximately 65% of our portfolio was comprised of variable rate loans tied primarily to the prime rate. Changes in the prime interest rate would affect our net interest income accordingly. When determining interest rate sensitivity, we assume that any change in interest rates is immediate and that the interest rate sensitive assets and liabilities existing at the beginning of the period remain constant over the period being measured. We assessed the market risk for our variable rate mortgage receivables and variable rate debt and believe that a one percent increase in interest rates would cause an increase of income before taxes of \$259,000 and a one percent decline in interest rates would cause a decline of income before taxes of approximately \$56,000. In addition, we originate loans with short maturities and maintain a strong capital position. As of September 30, 2003 a majority of our loan portfolio was secured primarily by properties located in the New York metropolitan area, including New Jersey and Connecticut, in California, and in Delaware and it is therefore subject to risks associated with the economies of these localities.

Disclosure of Contractual Obligations

The following table sets forth as of September 30, 2003 our known contractual obligations:

	Total	Payment due by Period			
		Less than 1 Year	1-3 Years	3-5 Years	More than 5 Years
Long-Term Debt Obligations	\$2,680,000	\$ 70,000	\$ 160,000	\$ 174,000	\$2,276,000
Capital Lease Obligations	-	-	-	-	-
Operating Lease Obligation	\$ 107,000	\$ 46,000	\$ 61,000	-	-
Purchase Obligations	-	-	-	-	-
Other Long-Term Liabilities Reflected on Company Balance Sheet Under GAAP	-	-	-	-	-





Board of Trustees and Officers

FREDRIC H. GOULD

Chairman of the Board of Trustees ; Chairman of the Board of Georgetown Partners, Inc., the Managing General Partner of Gould Investors L.P., a real estate partnership; President of REIT Management Corp., Advisor to the Trust; Chairman of the Board of Directors of One Liberty Properties, Inc.; Director of East Group Properties, Inc.

JEFFREY A. GOULD

Trustee; President and Chief Executive Officer; Senior Vice President of Georgetown Partners, Inc.; Senior Vice President and Director of One Liberty Properties, Inc.; Vice President of Majestic Property Management Corp.

PATRICK J. CALLAN

Trustee; Retired Principal of The RREEF Funds, pension fund real estate investments; Director of M&T Bank Corporation; Member of Manufacturers & Traders Trust Company Directors Advisory Council - New York City Division

DAVID G. HEROLD

Trustee; Private Investor

ARTHUR HURAND

Trustee; Private Investor; Director of One Liberty Properties, Inc.

GARY HURAND

Trustee; President of Dawn Donut Systems Inc.; Director of Republic Bancorp

LOUIS GRASSI

Trustee; Managing partner, Grassi & Co., CPA's

MATTHEW J. GOULD

Trustee; Senior Vice President; Vice President of the Advisor; President of Georgetown Partners, Inc.; Senior Vice President and Director of One Liberty Properties, Inc.; Vice President of Majestic Property Management Corp.

GEORGE E. ZWEIER

Vice President and Chief Financial Officer

MITCHELL K. GOULD

Vice President - Loan Originations

DAVID M. HEIDEN

Vice President - Loan Originations

ISRAEL ROSENZWEIG

Senior Vice President; President, BRT Funding Corp.; Senior Vice President of Georgetown Partners, Inc.; Senior Vice President of One Liberty Properties; President of GP Capital, Inc.

DAVID W. KALISH

Senior Vice President-Finance; Vice President and Chief Financial Officer of Georgetown Partners, Inc. Senior Vice President and Chief Financial Officer of One Liberty Properties, Inc.

SIMEON BRINBERG

Senior Vice President and Secretary; Senior Vice President of Georgetown Partners, Inc; Senior Vice President of One Liberty Properties, Inc.

MARK H. LUNDY

Vice President; Vice President and Secretary of One Liberty Properties, Inc; Vice President of Georgetown Partners, Inc.

SETH D. KOBAY

Vice President and Treasurer; Vice President of Operations of Georgetown Partners, Inc.; Vice President and Treasurer of One Liberty Properties, Inc.

ALYSA BLOCK

Assistant Treasurer; Assistant Treasurer of One Liberty Properties, Inc.

REGISTRAR, TRANSFER AGENT, DISTRIBUTION DISBURSING AGENT

American Stock Transfer and Trust Company
59 Maiden Lane
New York, New York 10038

AUDITORS

Ernst & Young LLP
5 Times Square
New York, New York 10036

FORM 10-K AVAILABLE

A copy of the annual report (Form 10-K) filed with the Securities and Exchange Commission may be obtained without charge by writing to the Secretary, BRT Realty Trust, 60 Cutter Mill Road, Suite 303, Great Neck, New York 11021.

COMMON STOCK

The company's common stock is listed on the New York Stock Exchange under the ticker symbol BRT.

WEB SITE ADDRESS

www.BRTRealty.com



BRT REALTY TRUST
60 CUTTER MILL ROAD
GREAT NECK, NY 11021

