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REGISTRATION PAGE

Member of Brokers and Dealers  
Pursuant to Section 17 of the Securities Exchange Act of 1934  
and Rule 17a-5 Thereunder

UF 3-18-0400

**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

SEC FILE NO.
8-38805

REPORT FOR THE PERIOD BEGINNING 01/01/03 AND ENDING 12/31/03  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

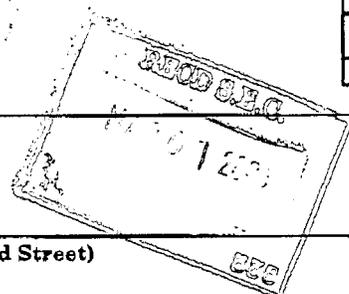
NAME OF BROKER-DEALER:

Banc of America Investment Services, Inc.

Official Use Only
FIRM ID. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS:  
(Do not use P.O. Box No.)

101 South Tryon Street



Charlotte

North Carolina

28255

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Gregory D. Taylor

214-209-4166

(Area Code - Telephone No.)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*  
(Name - If individual, state last, first, middle name)

PricewaterhouseCoopers LLP

214 North Tryon Street

Charlotte

North Carolina

28202

(ADDRESS) Number and Street

City

State

Zip Code

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

PROCESSED

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FOR OFFICIAL USE ONLY

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FINANCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 210.17a-5(e)(2).

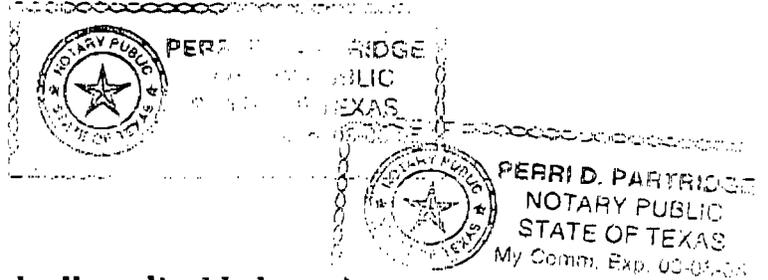
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### OATH OR AFFIRMATION

I, Gregory D. Taylor, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statements and supporting schedules pertaining to the firm of Banc of America Investment Services, Inc. as of December 31, 2003, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer.

Gregory D. Taylor  
Chief Financial Officer

Perri D. Partridge  
Notary Public



This report \*\* contains (check all applicable boxes):

- (a) Facing Page
- (b) Statement of Financial Condition
- (c) Statement of Operations
- (d) Statement of Cash Flows
- (e) Statement of Changes in Stockholder's Equity
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors
- (g) Computation of Net Capital
- (h) Computation for Determination of Reserve Requirement Pursuant to Rule 15c3-3
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3
- (j) A Reconciliation, including appropriate explanation, of the computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A Rule 15c3-8
- Schedule of Segregation Requirements and Funds in Segregation Pursuant to Commodity Exchange Act
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation
- (l) An Oath or Affirmation
- (m) A Copy of the SIPC Supplemental Report
- (n) A Report describing any material inadequacies found to exist or found to have existed since the date of the previous audit
- (o) Independent Auditors' Report on Internal Control Structure Required by SEC Rule 17a-5

\*\* For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3)

# **Banc of America Investment Services, Inc.**

**(A wholly-owned subsidiary of Bank of America, N.A.)  
Consolidated Statement of Financial Condition  
December 31, 2003**

PricewaterhouseCoopers LLP  
214 N. Tryon Street  
Suite 3600  
Charlotte NC 28202  
Telephone (704) 344 7500  
Facsimile (704) 344 4100

**Report of Independent Auditors**

To the Board of Directors and Shareholder of  
Banc of America Investment Services, Inc.:

In our opinion, the accompanying consolidated statement of financial condition presents fairly, in all material respects, the financial position of Banc of America Investment Services, Inc. and its subsidiaries (the "Company"), a wholly-owned subsidiary of Bank of America, N.A., at December 31, 2003 in conformity with accounting principles generally accepted in the United States of America. This financial statement is the responsibility of the Company's management; our responsibility is to express an opinion on this financial statement based on our audit. We conducted our audit of this statement in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of financial condition, assessing the accounting principles used and significant estimates made by management, and evaluating the overall statement of financial condition presentation. We believe that our audit of the statement of financial condition provides a reasonable basis for our opinion.

*PricewaterhouseCoopers LLP*

February 24, 2004

**Banc of America Investment Services, Inc.**  
**(A wholly-owned subsidiary of Bank of America, N.A.)**  
**Consolidated Statement of Financial Condition**  
**December 31, 2003**  
**(amounts in thousands)**

**Assets**

Cash and cash equivalents	\$ 320,129
Cash segregated under federal and other regulations	5,018
Securities owned, at market value	9,496
Receivable from clearing broker	15,797
Receivable from affiliates	2,578
Deferred compensation	41,755
Furniture, equipment and leasehold improvements at cost, less accumulated depreciation of \$9,809	3,406
Other assets	<u>5,545</u>
<b>Total assets</b>	<b>\$ <u>403,724</u></b>

**Liabilities and Shareholder's Equity**

Securities sold, not yet purchased, at market value	\$ 2,161
Payable to affiliates	28,986
Accounts payable and other accrued liabilities	10,986
Compensation payable	19,734
Deferred tax liability, net	11,076
Income taxes payable to Corporation	<u>11,759</u>
<b>Total liabilities</b>	<b><u>84,702</u></b>
Commitments and contingencies (Note 10)	-
Common stock, \$20 par value; 1,000 shares authorized, issued, and outstanding	20
Additional paid-in-capital	102,981
Retained earnings	<u>216,021</u>
<b>Total shareholder's equity</b>	<b><u>319,022</u></b>
<b>Total liabilities and shareholder's equity</b>	<b>\$ <u>403,724</u></b>

The accompanying notes are an integral part of this consolidated financial statement.

**Banc of America Investment Services, Inc.**  
**(A wholly-owned subsidiary of Bank of America, N.A.)**  
**Notes to Consolidated Financial Statement**  
**For the Year Ended December 31, 2003**

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**1. Organization and Basis of Presentation**

Banc of America Investment Services, Inc., (the "Company") is a wholly-owned subsidiary of Bank of America, N.A. (the "Parent") which is an indirect wholly-owned subsidiary of Bank of America Corporation (the "Corporation"). The Company is incorporated in the state of Florida and is a broker-dealer registered with the Securities and Exchange Commission (the "SEC"), the National Association of Securities Dealers, Inc. and the National Futures Association. The Company clears customer transactions with a clearing broker on a fully disclosed basis. The Company provides full and discount brokerage services to customers located throughout the United States. The Company is also registered with the SEC as an investment adviser pursuant to the Investment Advisers Act of 1940, as amended.

In August 2003, Private Client Services ("PCS"), formerly a division of Banc of America Securities, LLC ("BAS"), became a part of the Company's operations (the "Conversion"). As part of this Conversion, the PCS brokers became licensed brokers of the Company and the Company purchased certain assets and liabilities associated with PCS. Substantially all of the PCS customer accounts transferred to the Company's clearing broker. The accounts that were not converted to the Company's clearing platform now fall under a clearing contract with BAS.

The accompanying consolidated financial statement includes the accounts of the Company and its wholly-owned subsidiaries, Banc of America Agency of Texas, Inc., BA Agency, Inc., Banc of America Agency of Nevada, Inc. and Banc of America Agency, LLC. Such subsidiaries distribute annuity products to customers in certain states. All intercompany transactions have been eliminated in consolidation.

**2. Summary of Significant Accounting Policies**

**Management Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statement. Actual results could differ from those estimates.

**Cash and Cash Equivalents**

The Company considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents for purposes of the consolidated statement of cash flows. Cash and cash equivalents include deposits with the Parent and investments in mutual funds sponsored and advised by an affiliate of the Company (Note 5). Investments are recorded on a trade date basis and are carried at fair value.

**Banc of America Investment Services, Inc.**  
**(A wholly-owned subsidiary of Bank of America, N.A.)**  
**Notes to Consolidated Financial Statement**  
**For the Year Ended December 31, 2003**

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**Cash Segregated**

In accordance with SEC Rule 15c3-3, the Company maintains a special reserve account for the exclusive benefit of its customers. The account is on deposit at the Parent. Pursuant to the Company's 15c3-3 calculation, \$847,000 was required to be on deposit at December 31, 2003.

**Securities Owned and Securities Sold, Not Yet Purchased**

Securities owned and securities sold, not yet purchased represent positions held by the Company with their clearing broker. These transactions are recorded on a trade date basis and are stated at market value. Quoted market prices provided by the clearing brokers are used to determine market value.

**Furniture, Equipment and Leasehold Improvements**

Furniture, equipment and leasehold improvements are stated at cost less accumulated depreciation. Assets are depreciated using the straight-line method over their estimated useful lives.

**Securities Transactions**

Customers' transactions are recorded on a trade date basis.

**Deferred Compensation**

The Company has a forgivable loan program as an incentive for its financial advisors. The terms of the Company's forgivable loans stipulate that principal and any interest accrued are forgiven ratably over the life of the loan (until fully forgiven).

**Income Taxes**

The Company accounts for income taxes under Statement of Financial Accounting Standards No. 109, "Accounting for Income Taxes" ("SFAS 109"). Under SFAS 109, there are two components of the income tax provision, current and deferred. The current income tax provision approximates taxes to be paid or refunded for the applicable period. Balance sheet amounts of deferred taxes are recognized on the temporary differences between the basis of assets and liabilities as measured by tax laws and their basis as reported in the financial statements under accounting principles generally accepted in the United States of America.

The Company's operating results are included in the consolidated federal income tax return of the Corporation. The method of allocating federal income tax expense is determined under a tax allocation agreement between the Company and the Corporation. This allocation agreement specifies that income tax expense will be computed for all subsidiaries on a separate company method, taking into account tax planning strategies and the tax position of the consolidated group.

**Banc of America Investment Services, Inc.**  
**(A wholly-owned subsidiary of Bank of America, N.A.)**  
**Notes to Consolidated Financial Statement**  
**For the Year Ended December 31, 2003**

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**3. Securities Owned and Securities Sold, Not Yet Purchased**

Securities owned and securities sold, not yet purchased at December 31, 2003 are reported at market value as presented below:

<i>Amounts in thousands</i>	<b>Securities Owned</b>	<b>Securities Sold, Not Yet Purchased</b>
U.S. Government and agency obligations	\$ 425	\$ 190
Corporate stock and other	3,796	808
State and municipal obligations	3,795	681
Mutual funds	1,480	482
	<u>\$ 9,496</u>	<u>\$ 2,161</u>

**4. Furniture, Equipment and Leasehold Improvements**

Major classifications of these assets at December 31, 2003 are summarized as follows:

<i>Amounts in thousands</i>	<b>Estimated Useful Life</b>	
Furniture	12 years	\$ 3,926
Equipment	3-5 years	8,448
Leasehold improvements	10-20 years	229
Capitalized software	3-5 years	612
		<u>13,215</u>
Accumulated depreciation		<u>9,809</u>
		<u>\$ 3,406</u>

**5. Related Party Transactions**

In the ordinary course of business, the Company deals with the Parent and other affiliated companies and persons. These transactions arise in the normal course of business and are summarized below.

**Cash and Cash Equivalents**

The Company had \$4,362,000 of cash on deposit with the Parent at December 31, 2003, which is non-interest bearing. The Company had \$315,767,000 in the Nations Cash Reserves Fund at December 31, 2003, a 1940 Act mutual fund sponsored and advised by an affiliated investment company.

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**Banc of America Investment Services, Inc.**  
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**Notes to Consolidated Financial Statement**  
**For the Year Ended December 31, 2003**

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**Receivables From and Payables to Affiliates**

Receivables from and payables to affiliates generally represent amounts due from and to affiliate companies that are expected to be settled in the normal course of business.

**Parent Services**

The Parent and certain affiliates provide management and other services to the Company. In addition, certain operating costs are paid by the Parent and billed to the Company.

**Operational Services**

Bank of America Technology and Operations, Inc., an affiliate of the Company, provides certain operational functions to the Company. These operations include mainframe, WAN, internet and technology training support.

**Shareholder's Equity**

The Corporation directly allocates tax benefits associated with stock issued under employee plans to the Company based on restricted stock vestings and stock option exercises by employees of the Company participating in the Corporation's stock based compensation plans.

**Clearing Services**

As part of the Conversion, the Company clears certain customer accounts through an affiliate. The Company has indemnified the affiliate against unsecured losses that result from a customer's failure to complete transactions from customer accounts introduced by the Company. The Company believes there is no maximum amount assignable to this indemnification. At December 31, 2003, the Company has recorded no liabilities with regard to this indemnification.

**Other**

The Company's directors and some of its officers and employees also serve as officers and employees of the Parent and its affiliates.

**6. Receivable From Clearing Broker**

The Company has entered into an agreement with a U.S. broker-dealer whereby the broker acts as the Company's primary U.S. clearing broker. The clearing broker executes the Company's customer transactions, extends margin credit to the Company's customers secured by the customers' securities, clears transactions and acts as custodian. The Company earns commissions as an introducing broker for the transactions of the customers. The clearing broker pays the Company the net interest earned on customer margin balances, and charges the Company for brokerage, clearance, exchange fees and other service contract costs. The Company uses the clearing broker's systems to support daily operations.

Amounts receivable from the clearing broker of \$15,797,000 primarily represent amounts due for commissions earned on customer transactions, net of clearance and service contract costs. These amounts arise through normal business operations and are current in nature. The Company's provision for doubtful accounts is recorded within the receivable from clearing broker and other general operating and administrative expenses in the consolidated statements of financial condition and income, respectively. Such provision relates to the collectibility of customer service charges collected by the clearing broker and remitted to the Company.

**Banc of America Investment Services, Inc.**  
**(A wholly-owned subsidiary of Bank of America, N.A.)**  
**Notes to Consolidated Financial Statement**  
**For the Year Ended December 31, 2003**

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The risk of customers' failure to settle securities transactions is borne by the Company. The Company's exposure to credit risk can be directly impacted by volatile securities markets, which may impair the ability of customers to satisfy their contractual obligations. As the clearing broker's right to charge the Company for customer failure has no maximum amount and applies to all trades executed on the Company's behalf, the Company believes there is no maximum amount assignable to this indemnification. At December 31, 2003, the Company has recorded no liabilities with regard to this indemnification. During 2003, payments made to the clearing broker related to this indemnification were de minimis.

To mitigate credit risks, the Company has developed credit-monitoring procedures and has the ability to increase required margin levels for certain securities. The Company monitors margin levels on a daily basis for compliance with regulatory and internal guidelines and requests changes in margin levels, as appropriate. The Company has indemnified the clearing broker against certain losses, including margin losses that the clearing broker may sustain from customer accounts introduced by the Company. Outstanding margin balances held by the clearing broker related to the Company's customers were approximately \$485,642,000 at December 31, 2003. As the clearing broker's right to charge the Company for margin losses has no maximum amount and applies to all customer margin loans executed on the Company's behalf, the Company believes there is no maximum amount assignable to this indemnification. At December 31, 2003, the Company has recorded no liabilities with regard to this indemnification. During 2003, payments made to the clearing broker related to this indemnification were de minimis.

**7. Income Taxes**

Current federal income tax expense is determined as if the Company filed a separate tax return and the amount so determined is payable to or receivable from the Corporation. Deferred income tax expense is determined by the change in the deferred tax asset or liability between periods. The deferred tax asset or liability balance at the end of any period is determined by the tax effect of the Company's cumulative temporary differences to the extent recognized by the Corporation. The Company's net deferred tax liability was \$11,076,000 at December 31, 2003, and primarily consists of temporary differences from prepaid pension costs allocated to the Company from the Corporation.

**8. Employee Benefit Plans and Compensation Payable**

The Corporation has established certain qualified retirement and defined contribution plans covering full-time, salaried employees and certain part-time employees. Expenses under these plans are accrued each year. Defined benefit plans consist of several components of net pension cost based on various actuarial assumptions regarding future expectations under the plans. The Company's employees are eligible to participate in a contributory profit sharing and 401(k) plan sponsored by the Corporation.

**Banc of America Investment Services, Inc.**  
**(A wholly-owned subsidiary of Bank of America, N.A.)**  
**Notes to Consolidated Financial Statement**  
**For the Year Ended December 31, 2003**

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In addition to providing retirement benefits, the Corporation provides health care and life insurance benefits for active and retired employees. Substantially all of the Corporation's employees, including certain employees in foreign countries, may become eligible for postretirement benefits if they reach early retirement age while employed by the Corporation and they have the required number of years of service. Under the Corporation's current plan, eligible retirees are entitled to a fixed dollar amount for each year of service. Additionally, certain current retirees are eligible for different benefits attributable to prior plans. The Company had approximately 2,200 covered employees at December 31, 2003.

Substantially all employees of the Company participate in the Corporation's stock based compensation plans which provide for the issuance of the Corporation's stock-related awards such as stock options and restricted stock awards.

Certain employees of the Company participate in a management compensation plan which provides incentive awards based on the extent to which performance objectives and profit goals are met.

**9. Fair Value of Financial Instruments**

Statement of Financial Accounting Standards No. 107, "Disclosures about Fair Value of Financial Instruments," requires the disclosure of estimated fair values for financial instruments. The Company's financial instruments are short-term financial instruments with carrying amounts that approximate fair value. These financial instruments generally expose the Company to limited credit risk and are short-term in nature.

**10. Commitments and Contingencies**

**Litigation**

In the ordinary course of business, the Company is routinely a defendant in or party to a number of pending and threatened legal actions and proceedings, including actions, which may include various classes of claimants. In certain of these actions and proceedings, claims for substantial monetary damages are asserted against the Company and certain of these actions and proceedings are based on alleged violations of securities and other laws.

In view of the inherent difficulty of predicting the outcome of such matters, the Company cannot state what the eventual outcome of pending matters will be; however, based on current knowledge, management does not believe that liabilities, if any, arising from pending litigation or regulatory matters, including the regulatory matters described below, will have a material adverse effect on the consolidated financial position or liquidity of the Company.

**Regulatory Matters**

In the ordinary course of its business, the Company is subject to regulatory examinations, information gathering requests, inquiries and investigations. The Company is a registered broker/dealer under the federal securities laws and is subject to regulation by the SEC, the National Association of Securities Dealers, the National Futures Association and state securities regulators. In connection with several, formal and informal, investigations by certain of those agencies, the Company has received numerous requests for documents and information in connection with various aspects of its regulated activities.

**Banc of America Investment Services, Inc.**  
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**Notes to Consolidated Financial Statement**  
**For the Year Ended December 31, 2003**

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**Indemnification**

As more fully discussed in Notes 5 and 6, the Company's clearing brokers have the right to charge the Company for unsecured losses that result from a customer's failure to complete such transactions. Additionally, the Company indemnifies the clearing brokers for losses on margin accounts of the Company's customers held by the clearing brokers.

**11. Concentration of Risk**

In the normal course of business, the Company's customer and clearing activities involve the execution, settlement, and financing of various customer securities transactions that settle in accordance with industry practice, which for most securities, is currently three business days after trade date. These activities may expose the Company to off-balance sheet credit and market risk in the event the customer or other broker is unable to fulfill its contractual obligations and the Company is required to purchase or sell the financial instrument underlying the contract at a loss. The risk of default depends on the credit worthiness of the customer or issuer of the instrument held as collateral.

The Company has sold securities that it does not currently own and will therefore be obligated to purchase such securities at a future date. The Company has recorded these obligations in the financial statements at December 31, 2003 at the market value of the related securities and will incur a loss if the value of the securities increases subsequent to December 31, 2003.

**12. Net Capital Requirements**

The Company is subject to the SEC's Uniform Net Capital Rule ("Rule 15c3-1"), which requires the maintenance of minimum net capital. The Company has elected to use the alternative method of computing net capital permitted by the rule, which requires that the Company maintain minimum net capital, as defined, equal to the greater of \$250,000 or 2% of aggregate debit balances arising from customer transactions, as defined. Business restrictions may be imposed if net capital falls below the minimum requirement. Net capital changes on a daily basis. On December 31, 2003, the Company's net capital under the rule was \$218,063,000, which was \$217,813,000 in excess of the minimum required net capital of \$250,000.