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UNITED STATES
D EXCHANGE COMMISSION
Washington, D.C. 20549

Uf 3-11-04
OMB APPROVAL
OMB Number: 3235-0123
Expires: September 30, 1998
Estimated average burden
hours per response . . . 12.00

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FINANCIAL

**ANNUAL AUDITED REPORT
FORM X-17A-5
PART III**

SEC FILE NUMBER
8- 47639

FACING PAGE

**Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 1-1-03 AND ENDING 12-31-03
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER:

THE LEADERS GROUP, INC.

OFFICIAL USE ONLY
8- 47639
FIRM ID. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

26 WEST DRY CREEK CIRCLE, SUITE 575

(No. and Street)

LITTLETON

COLORADO

80120-8067

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

DAVID WICKERSHAM

303-797-9080 #107

(Area Code — Telephone No.)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*

RICKORDS & ASSOCIATES, P.C.

(Name — if individual, state last, first, middle name)

617 NORTH 17TH STREET, SUITE 100, COLORADO SPRINGS, CO 80904-3578

(Address)

(City)

(State)

Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

SEC MAIL
MAR 01 2004
WASH

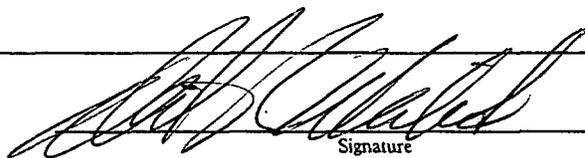
FOR OFFICIAL USE ONLY

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2)

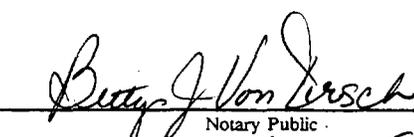
OATH OR AFFIRMATION

I, DAVID WICKERSHAM, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of THE LEADERS GROUP, INC., as of

DECEMBER 31, ~~19~~2003, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:


Signature

PRESIDENT
Title


Notary Public
My Commission Expires 1/24/07

This report** contains (check all applicable boxes):

- (a) Facing page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

THE LEADERS GROUP, INC.

Accountants' Report and Financial Statements

FORM X-17a-5
FOCUS REPORT

Years ended December 31, 2003 and 2002

THE LEADERS GROUP, INC.

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RICKORDS & ASSOCIATES, P.C.
CERTIFIED PUBLIC ACCOUNTANTS

617 North 17th Street
Colorado Springs, CO 80904
(719) 444-0770 (800) 480-0770 Toll Free
(719) 444-0909 Fax (877) 457-2232 Toll Free Fax

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
The Leaders Group, Inc.

We have audited the accompanying balance sheet of The Leaders Group, Inc. as of December 31, 2003, and the related statements of income, retained earnings, and cash flows for the year then ended. These financial statements are the responsibility of the Company's managements. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Leaders Group, Inc. as of December 31, 2003, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying supplementary information is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Rickords & Associates, P.C.
Colorado Springs, CO 80904
February 19, 2004

Rickords & Associates, P.C.
Rickords & Associates, P.C.

FINANCIAL STATEMENTS

The Leaders Group, Inc.
Statement of Financial Condition
December 31, 2003 and 2002

Assets

	<u>2003</u>	<u>2002</u>
<u>Current assets:</u>		
Cash	\$ 748,479	\$ 964,488
Accounts receivable	57,914	50,916
CRD deposit	17,698	2,866
Total current assets	<u>824,091</u>	<u>1,018,270</u>
<u>Fixed assets:</u>		
Equipment	72,650	67,565
Accumulated depreciation	<u>(71,438)</u>	<u>(65,482)</u>
Total fixed assets	1,212	2,083
<u>Other assets:</u>		
Deposits	8,132	16,577
Total assets	<u>\$ 833,435</u>	<u>\$1,036,930</u>

Liabilities and Stockholders' Equity

<u>Current liabilities:</u>		
Accounts payable	\$ 141,000	\$ 93,000
Income taxes payable	9,693	9,929
Commissions payable	<u>56,372</u>	<u>343,727</u>
Total current liabilities	<u>207,065</u>	<u>\$ 446,656</u>
<u>Stockholders equity:</u>		
Commons stock, \$.10 par value, 10,000 shares issued and outstanding	\$ 1,000	\$ 1,000
Paid-in-capital	13,000	13,000
Retained earnings	<u>612,370</u>	<u>576,274</u>
Total stockholder's equity	<u>626,370</u>	<u>590,294</u>
Total liabilities and Stockholders' equity	<u>\$ 833,435</u>	<u>\$1,036,930</u>

The accompanying notes are an integral part of these financial statements.

The Leaders Group, Inc.
Statement of Income and Retained Earnings
For the years ended December 31, 2003 and 2002

	<u>2003</u>	<u>2002</u>
<u>Revenue:</u>		
Commissions & Consulting	<u>\$16,122,069</u>	<u>\$21,522,567</u>
<u>Operations expense:</u>		
Advertising	543	1,843
Bank charges	399	3,859
Commission	13,052,960	18,874,757
Consulting	00	85,000
Contributions	60	200
Depreciation	29,439	14,423
Dues & subscriptions	5,740	5,220
Equipment rental	963	00
Insurance	460,465	514,447
Interest	112	00
Licenses & permits	461,582	256,004
Management fee	180,000	271,000
Meetings	3,328	00
Moving	4,091	44
Office supplies	10,849	13,931
Payroll & payroll expense	1,495,690	1,069,697
Postage	14,928	12,691
Printing	2,767	2,027
Professional development	27,295	00
Professional fees	76,839	39,013
Rent	103,596	100,587
Settlement	00	40,000
Software	17,335	15,600
Supplies-marketing	4,970	100
Miscellaneous	1,684	00
Taxes	506	55,780
Telephone	38,900	36,646
Training	800	265
Travel & entertainment	80,981	72,280
Total operating expenses	<u>16,076,822</u>	<u>21,485,414</u>
	45,247	37,153
<u>Other income:</u>		
Interest	<u>542</u>	<u>8,930</u>
Income from operations before provision for income taxes	<u>45,789</u>	<u>46,083</u>
Provision for income taxes		
Federal	7,423	7,501
State	<u>2,270</u>	<u>2,428</u>
	<u>9,693</u>	<u>9,929</u>
<u>Net income</u>	36,096	36,154
Rounding	00	2
Retained earnings, beginning of Year	576,274	540,118
Retained earnings, end of Year	<u>\$ 612,370</u>	<u>\$ 576,274</u>
Earnings per share	<u>\$ 3.61</u>	<u>\$ 3.62</u>

The accompanying notes are an integral part of these financial statements.

The Leaders Group, Inc.
Statement of Cash Flows
For the years ended
December 31, 2003 and 2002

	<u>2003</u>	<u>2002</u>
<u>Cash Flows from Operating Activities:</u>		
Cash received from clients	\$16,122,069	\$22,094,961
Interest received	542	8,930
Cash paid to employees, supplies or services	<u>(16,310,052)</u>	<u>(22,450,853)</u>
Net cash from operating activities	<u>(187,441)</u>	<u>(346,962)</u>
<u>Cash Flows from Investing Activities:</u>		
Purchase of property and equipment	(5,085)	(13,033)
Disposal of property and equipment	<u>(23,483)</u>	<u>00</u>
Net cash used by investing activities	<u>(28,568)</u>	<u>(13,033)</u>
Net increase (decrease) in cash and equivalents	(216,009)	(359,995)
Cash and equivalents at beginning of year	<u>964,488</u>	<u>1,324,483</u>
Cash and equivalents at end of year	<u>\$ 748,479</u>	<u>\$ 964,488</u>

RECONCILIATION OF NET OPERATING INCOME
TO NET CASH FROM OPERATING ACTIVITIES

<u>Net income</u>	\$ 36,096	\$ 36,154
Adjustments to reconcile net income to net cash provided (used) by operating activities:		
Depreciation	29,439	14,423
<u>Changes in assets and liabilities:</u>		
Decrease/(increase) in accounts receivable and deposits	(13,385)	567,450
Increase/(Decrease) in accounts payable and accrued expenses	<u>(239,591)</u>	<u>(964,989)</u>
Total adjustments	<u>(223,537)</u>	<u>(383,116)</u>
Net cash from operating activities	<u>\$ (187,441)</u>	<u>\$ (346,962)</u>

The accompanying notes are an integral part of these financial statements.

The Leaders Group, Inc.
 Statements of Changes in Stockholders Equity
 For the years ended
 December 31, 2003 and 2002

	<u>Common Stock</u>	<u>Paid-in Capital</u>	<u>Retained Earnings</u>	<u>Total</u>
Balance, December 31, 2001	\$1,000	\$13,000	\$540,118	\$554,118
Rounding	00	00	2	2
Net income, December 31, 2002	<u>0</u>	<u>0</u>	<u>36,154</u>	<u>36,154</u>
Balance, December 31, 2002	1,000	13,000	576,274	590,274
Net Income December 31, 2003	<u>0</u>	<u>0</u>	<u>36,096</u>	<u>36,096</u>
Balance, December 31, 2003	<u>\$1,000</u>	<u>\$13,000</u>	<u>\$612,370</u>	<u>\$626,370</u>

The accompanying notes are an integral part of these financial statements.

THE LEADERS GROUP, INC.
Notes to Financial Statements
December 31, 2003 and 2002

(1) Organization and Business of the Company:

The Leaders Group, Inc. (TLG) is owned 100% by David R. Wickersham and was incorporated under the laws of the State of Delaware in July, 1994. TLG was formed to provide turn-key broker-dealer and back office support for financial service professionals.

TLG was originally owned by D.E. Frey Group, Inc. In January 1995, SunAmerica Securities, Inc. acquired 100% of the equity ownership of TLG. Wickersham and Janney purchased all issued and outstanding stock of TLG as of July 10, 1995. On May 21, 1999, David R. Wickersham purchased from the Larry K. Janney Estate all of the stock owned by Larry K. Janney.

In accordance with regulations under the Securities Exchange Act of 1934 the Company is a broker-dealer registered with the Securities and Exchange Commission (SEC) and is a member of various exchanges and the National Association of Securities Dealers (NASD). This is a self-regulating body formed by the industry to protect its members and the investing public.

(2) Summary of Significant Accounting Policies:

a. Basis of Presentation

The financial statements include the accounts of the Company. The Company is engaged in a single line of business as a securities broker-dealer, which comprises several classes of services, including principal transactions, agency transactions, investment banking, investment advisory, and venture capital businesses.

b. Securities Transactions

Proprietary securities transactions in regular-way trades are recorded on the trade date, as if they had settled. Profit and loss arising from all securities and commodities transactions entered into for the account and risk of the Company are recorded on a trade date basis. Customers' securities and commodities transactions are reported on a settlement date basis with regulated commission income and expenses reported on a trade date basis.

Amounts receivable and payable for securities transactions that have not reached their contractual settlement date are recorded net on the statement of financial condition.

c. Commissions

Commissions and related clearing expenses are recorded on a trade-date basis as securities transactions occur.

THE LEADERS GROUP, INC.
Notes to Financial Statements
December 31, 2003 and 2002

d. Statement of Cash Flows

For purposes of the Consolidated Statement of Cash Flows, the Company has defined cash equivalents as highly liquid investments, with original maturities of less than ninety days, that are not held for sale in the ordinary course of business.

e. Deferred Compensation

No provision is made for holidays and sick leave pay since only those on commission basis would be eligible and there is no agreement. Any amounts determined for deferred compensation would be immaterial.

No provisions for salaried personnel.

f. Property and Equipment

Property and equipment are carried at cost. Maintenance and repairs are charged to costs as incurred. Expenditures for major betterments are capitalized and depreciated over the estimated life of the asset. Gain or loss on retirement of property is included in income.

g. Estimates

There are no significant estimates used in preparation of financial statements. Depreciation is the only estimate present.

(3) Related Party Transactions:

Wickersham Management Corp. is a wholly owned corporation of David Wickersham and management fees are paid to the company by The Leaders Group, Inc.

(4) Provision for Income Taxes:

Provision for income taxes amounted to \$9,693 for 2003 (an effective rate of 27%). The actual tax expense for 2003 differs from the "expected" tax expense (computed by applying the U.S. Federal Corporate tax rate of 34% to earnings before income taxes) as follows:

Provision for income taxes amount to \$9,929 for 2002 (an effective rate of 37%). The actual tax expense for 2002 differs from the "expected" tax expense (computed by applying the U.S. Federal Corporate tax rate of 34% to earnings before income taxes) as follows:

	2003	2002
Computed "expected" tax expense	\$ 12,273	\$ 12,292
Surtax exemption	(4,850)	(4,741)
State income tax	2,270	2,248
	<u>\$ 9,693</u>	<u>\$ 9,929</u>

THE LEADERS GROUP, INC.
Notes to Financial Statements
December 31, 2003 and 2002

(5) Net Capital Requirements:

Pursuant to the net capital provision of Rule 15c3-3 of the Securities Exchange Act of 1934, the Company is required to maintain a minimum net capital, as defined under such provision. Net capital and the related net capital ratio may fluctuate on a daily basis. At December 31, 2002, the Company had net capital and net capital requirements of approximately \$570,831 and \$29,777. The Company's percent of aggregate indebtedness to net capital at December 31, 2002 was 78%. At December 31, 2003, the Company had net capital and net capital requirements of approximately \$600,540 and \$13,804. The Company's percent of aggregate indebtedness to net capital at December 31, 2003 was 34%.

(6) Deferred Compensation:

No provision is made for holiday and sick leave pay.

(7) Financial Instruments:

The Company maintains two checking accounts at Wells Fargo Bank. The balances were \$ 536,664 and \$211,815 at December 31, 2003. Accounts at the institution are insured by the Federal Deposit Insurance Corporation up to \$100,000. At December 31, 2003, there would be an uninsured cash balance of \$648,479.

(8) Earnings Per Share:

Earnings per share of common stock were computed by dividing net income by the number of common shares outstanding for the year.

(9) Liabilities Subordinated to Claims of General Creditors:

There were no borrowings under subordination agreements at December 31, 2003.

The Company had no other debt at December 31, 2003.

(10) Capital Stock:

A summary of the corporation's capital stock at December 31, 2003 is as follows:

Common stock -- \$.10 per value
Authorized -- 10,000 shares
Issued and outstanding -- 10,000 shares

(11) Risk

- a. Cash--bank balances are above the amount covered by FDIC insurance and employees are bonded.

THE LEADERS GROUP, INC.
Notes to the Financial Statements
December 31, 2003 and 2002

- b. The company is engaged in various trading and brokerage activities in which counterparties primarily include broker-dealers, banks and other financial institutions. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counterparty.

(12) Lease

On April 21, 2001 The Leaders Group, Inc. entered into a lease with WXI/MCN Real Estate Limited Partnership for Suite No. 575 in the office building commonly known as the Kellogg Office Building, 26 West Dry Creek Circle, Littleton, Colorado. The lease is for sixty-one (61) months commencing on August 1, 2001 and ending on the last day of the sixty-first (61st) full calendar month following the commencement date.

Basic rent is:

<u>Lease Month</u>	<u>Monthly Basic Rent</u>
1-12	\$8,131.88
13-24	\$8,375.83
25-36	\$8,627.02
37-48	\$8,885.79
49-61	\$9,152.52

(13) Profit Sharing Plan-401(k)

On March 1, 2001 the Company adopted the HRC/SVL, LLC 401(k) Profit Sharing Plan and Trust and notice was given to the employees. Eligibility requirements are that the participant is age 21 or older and has 90 days of employment. The employer will make a safe harbor matching contribution on the 401(k) plan of 3% of compensation on salary deferrals and then fifty-cents on the dollar matching on the next 2% of 401(k) salary deferrals. Vesting is determined by length of service and becomes 100% vested after six (6) years. Withdrawals can be made when the participant separates from service, becomes disabled or attains the age of 50 ½. 401(k) deferrals can be made up to 15% of participant's compensation. Company is not obligated to make a profit sharing contribution.

SUPPLEMENTARY INFORMATION

**FORM
X-17A-5**

FOCUS REPORT

(5-31-07)

(Financial and Operational Combined Uniform Single Report)

PART IIA 12

3/91

(Please read instructions before preparing Form.)

This report is being filed pursuant to (Check Applicable Block(s)):

- 1) Rule 17a-5(a) 16 2) Rule 17a-5(b) 17 3) Rule 17a-11 18
 4) Special request by designated examining authority 19 5) Other 26

NAME OF BROKER-DEALER

THE LEADERS GROUP, INC.

SEC FILE NO.

8-47639

FIRM ID. NO.

1-1-03

FOR PERIOD BEGINNING (MM/DD/YY)

12-31-03

AND ENDING (MM/DD/YY)

ADDRESS OF PRINCIPAL PLACE OF BUSINESS (Do Not Use P.O. Box No.)

26 WEST DRY CREEK CIRCLE, SUITE 575

(No. and Street)

LITTLETON

COLORADO

80120-8067

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

DAVID WICKERSHAM

(Area Code)—Telephone No.

303-797-9080 #107

NAME(S) OF SUBSIDIARIES OR AFFILIATES CONSOLIDATED IN THIS REPORT:

OFFICIAL USE

DOES RESPONDENT CARRY ITS OWN CUSTOMER ACCOUNTS? YES 40 NO 41

CHECK HERE IF RESPONDENT IS FILING AN AUDITED REPORT 42

EXECUTION:

The registrant/broker or dealer submitting this Form and its attachments and the person(s) by whom it is executed represent hereby that all information contained therein is true, correct and complete. It is understood that all required items, statements, and schedules are considered integral parts of this Form and that the submission of any amendment represents that all unamended items, statements and schedules remain true, correct and complete as previously submitted.

Dated the 26th day of Feb 2004
 Manual signatures of:

- 1) [Signature]
 Principal Executive Officer or Managing Partner
 2) [Signature]
 Principal Financial Officer or Partner
 3) _____
 Principal Operations Officer or Partner

ATTENTION—Intentional misstatements or omissions of facts constitute Federal Criminal Violations. (See 18 U.S.C. 1001 and 15 U.S.C. 78j(n))

**FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT
PART IIA**

BROKER OR DEALER

THE LEADERS GROUP, INC.

N 3

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**STATEMENT OF FINANCIAL CONDITION FOR NONCARRYING, NONCLEARING AND
CERTAIN OTHER BROKERS OR DEALERS**

as of (MM/DD/YY) 12-31-03

SEC FILE NO. 8-47639

Consolidated		99
Unconsolidated	<input checked="" type="checkbox"/>	199

ASSETS

	<u>Allowable</u>		<u>Non-Allowable</u>		<u>Total</u>
1. Cash	\$ 748,479	200		\$ 748,479	750
2. Receivables from brokers or dealers:					
A. Clearance account	\$ 20,425	295			
B. Other	37,489	300	\$ 550	20,425	810
3. Receivables from non-customers		355	600	37,489	830
4. Securities and spot commodities owned, at market value:					
A. Exempted securities		418			
B. Debt securities		419			
C. Options		420			
D. Other securities		424			
E. Spot commodities		430			850
5. Securities and/or other investments not readily marketable:					
A. At cost \$		130			
B. At estimated fair value		440	610		860
6. Securities borrowed under subordination agreements and partners' individual and capital securities accounts, at market value:					
A. Exempted securities \$		150			
B. Other securities \$		160			
7. Secured demand notes:		470	640		090
market value of collateral:					
A. Exempted securities \$		170			
B. Other securities \$		100			
B. Memberships in exchanges:					
A. Owned, at market \$		190			
B. Owned, at cost			650		
C. Contributed for use of the company, at market value			660		900
9. Investment in and receivables from affiliates, subsidiaries and associated partnerships		480	670		910
10. Property, furniture, equipment, leasehold improvements and rights under lease agreements, at cost-net of accumulated depreciation and amortization	1,212	490	680	1,212	920
11. Other assets		535	735	25,830	930
2. TOTAL ASSETS	\$ 807,605	540	\$ 25,830	833,435	940

**FINANCIAL AND OPERATION COMBINED UNIFORM SINGLE REPORT
PART IIA**

BROKER OR DEALER THE LEADERS GROUP, INC.

as of 12-31-03

COMPUTATION OF NET CAPITAL

1. Total ownership equity from Statement of Financial Condition.....	\$	626,370		3480
2. Deduct ownership equity not allowable for Net Capital.....			19	3490
3. Total ownership equity qualified for Net Capital.....		626,370		3500
4. Add:				
A. Liabilities subordinated to claims of general creditors allowable in computation of net capital.....				3520
B. Other (deductions) or allowable credits (List).....				3525
5. Total capital and allowable subordinated liabilities.....	\$	626,370		3530
6. Deductions and/or charges:				
A. Total nonallowable assets from Statement of Financial Condition (Notes B and C).....	\$	25,830		3540
B. Secured demand note deficiency.....				3590
C. Commodity futures contracts and spot commodities- proprietary capital charges.....				3600
D. Other deductions and/or charges.....				3610
			(25,830)	3620
7. Other additions and/or allowable credits (List).....				3630
8. Net capital before haircuts on securities positions.....	\$			3640
9. Haircuts on securities (computed, where applicable, pursuant to 15c3-1 (f)):				
A. Contractual securities commitments.....	\$			3660
B. Subordinated securities borrowings.....				3670
C. Trading and investment securities:				
1. Exempted securities.....				3735
2. Debt securities.....				3733
3. Options.....				3730
4. Other securities.....				3734
D. Undue Concentration.....				3650
E. Other (List).....				3736
10. Net Capital.....	\$	600,540		3750

OMIT PENNIES

**FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT
PART IIA**

BROKER OR DEALER THE LEADERS GROUP, INC.

as of 12-31-03

COMPUTATION OF BASIC NET CAPITAL REQUIREMENT

Part A

11. Minimum net capital required (6-2/3% of line 19)	\$	13,804	375
12. Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement of subsidiaries computed in accordance with Note (A)	\$	5,000	375
13. Net capital requirement (greater of line 11 or 12)	\$	13,804	376
14. Excess net capital (line 10 less 13)	\$	586,736	377
15. Excess net capital at 100% (line 10 less 10% of line 19)	\$	579,833	378

COMPUTATION OF AGGREGATE INDEBTEDNESS

16. Total A.I. liabilities from Statement of Financial Condition	\$	207,065	379
17. Add:			
A. Drafts for immediate credit	\$	3000	
B. Market value of securities borrowed for which no equivalent value is paid or credited	\$	3810	
C. Other unrecorded amounts (List)	\$	3020	3830
18. Total aggregate indebtedness	\$	207,065	3840
20. Percentage of aggregate indebtedness to net capital (line 19 ÷ by line 10)	%	34	3850
21. Percentage of debt to debt-equity total computed in accordance with Rule 15c3-1 (d)	%		3860

COMPUTATION OF ALTERNATE NET CAPITAL REQUIREMENT

Part B

22. 2% of combined aggregate debit items as shown in Formula for Reserve Requirements pursuant to Rule 15c3-3 prepared as of the date of the net capital computation including both brokers or dealers and consolidated subsidiaries' debits	\$	3870	
23. Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement of subsidiaries computed in accordance with Note (A)	\$	3880	
24. Net capital requirement (greater of line 22 or 23)	\$	3760	
25. Excess net capital (line 10 less 24)	\$	3910	
26. Net capital in excess of:			
5% of combined aggregate debit items or \$120,000	\$	3920	

OMIT PENNIES

NOTES:

- (A) The minimum net capital requirement should be computed by adding the minimum dollar net capital requirement of the reporting broker dealer and, for each subsidiary to be consolidated, the greater of:
1. Minimum dollar net capital requirement, or
 2. 6-2/3% of aggregate indebtedness or 2% of aggregate debits if alternative method is used.
- (B) Do not deduct the value of securities borrowed under subordination agreements or secured demand note covered by subordination agreements not in satisfactory form and the market values of memberships in exchanges contributed for use of company (contra to item 1740) and partners' securities which were included in non-allowable assets.
- (C) For reports filed pursuant to paragraph (d) of Rule 17a-5, respondent should provide a list of material non-allowable assets.

**FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT
PART IIA**

BROKER OR DEALER THE LEADERS GROUP, INC.

For the period (MMDDYY) from 1-1-03 ³⁹³² to 12-31-03 ³⁹³³
 Number of months included in this statement 12 ³⁹³¹

STATEMENT OF INCOME (LOSS)

REVENUE

1. Commissions:			
a. Commissions on transactions in exchange listed equity securities executed on an exchange	\$		3935
b. Commissions on listed option transactions	"		3938
c. All other securities commissions			3939
d. Total securities commissions			3940
2. Gains or losses on firm securities trading accounts			
a. From market making in options on a national securities exchange			3945
b. From all other trading			3949
c. Total gain (loss)			3950
3. Gains or losses on firm securities investment accounts			3952
4. Profit (loss) from underwriting and selling groups	"		3955
5. Revenue from sale of investment company shares		13,227,151	3970
6. Commodities revenue			3990
7. Fees for account supervision, investment advisory and administrative services			3975
8. Other revenue		2,895,460	3995
9. Total revenue	\$	16,122,611	4030

EXPENSES

10. Salaries and other employment costs for general partners and voting stockholder officers	\$	376,676	4120
11. Other employee compensation and benefits	"	1,119,015	4115
12. Commissions paid to other broker-dealers			4140
13. Interest expense			4075
a. Includes interest on accounts subject to subordination agreements			4070
14. Regulatory fees and expenses		165,765	4195
15. Other expenses		14,417,636	4100
16. Total expenses	\$	16,079,092	4200

NET INCOME

17. Net income (loss) before Federal income taxes and items below (Item 9 less Item 16)	\$	43,519	4210
18. Provision for Federal income taxes (for parent only)	"	7,423	4220
19. Equity in earnings (losses) of unconsolidated subsidiaries not included above			4222
a. After Federal income taxes of			4238
20. Extraordinary gains (losses)			4224
a. After Federal income taxes of			4239
21. Cumulative effect of changes in accounting principles			4225
22. Net income (loss) after Federal income taxes and extraordinary items	\$	36,096	4230

MONTHLY INCOME

23. Income (current month only) before provision for Federal income taxes and extraordinary items	\$		4211
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FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT
PART IIA

BROKER OR DEALER THE LEADERS GROUP, INC.

For the period (MMDDYY) from 1-1-03 to 12-31-03

STATEMENT OF CHANGES IN OWNERSHIP EQUITY
(SOLE PROPRIETORSHIP, PARTNERSHIP OR CORPORATION)

1. Balance, beginning of period	\$	590,274	4240
A. Net income (loss)		36,096	4250
B. Additions (Includes non-conforming capital of	\$	4262	4260
C. Deductions (Includes non-conforming capital of	\$	4272	4270
		626,370	4290
2. Balance, end of period (From item 1800)	\$		4290

STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED
TO CLAIMS OF GENERAL CREDITORS

3. Balance, beginning of period	\$		4300
A. Increases			4310
B. Decreases			4320
			4330
4. Balance, end of period (From item 3520)	\$		4330

OMIT PENNIES

**FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT
PART IIA**

BROKER OR DEALER **THE LEADERS GROUP, INC.**

as of 12-31-03

Exemptive Provision Under Rule 15c3-3

25. If an exemption from Rule 15c3-3 is claimed, identify below the section upon which such exemption is based (check one only)

- A. (k) (1)—\$2,500 capital category as per Rule 15c3-1 4550
- B. (k) (2)(A)—"Special Account for the Exclusive Benefit of customers" maintained 4560
- C. (k) (2)(B)—All customer transactions cleared through another broker-dealer on a fully disclosed basis. Name of clearing firm 4335 4570
- D. (k) (3)—Exempted by order of the Commission 4580

Ownership Equity and Subordinated Liabilities maturing or proposed to be withdrawn within the next six months and accruals, (as defined below), which have not been deducted in the computation of Net Capital.

Type of Proposed withdrawal or Accrual See below for code to enter	Name of Lender or Contributor	Insider or Outsider? (In or Out)	Amount to be Withdrawn (cash amount and/or Net Capital Value of Securities)	(MMDDYY) Withdrawal or Maturity Date	Expect to Renew (yes or no)	
Y 37	4600	4601	4602	4603	4604	4605
Y 31	4610	4611	4612	4613	4614	4615
Y 31	4620	4621	4622	4623	4624	4625
Y 31	4630	4631	4632	4633	4634	4635
Y 31	4640	4641	4642	4643	4644	4645
Y 37	4650	4651	4652	4653	4654	4655
Y 31	4660	4661	4662	4663	4664	4665
Y 31	4670	4671	4672	4673	4674	4675
Y 31	4680	4681	4682	4683	4684	4685
Y 31	4690	4691	4692	4693	4694	4695

TOTAL \$ NONE 4699

OMIT PENNIES

Instructions: Detail listing must include the total of Items maturing during the six month period following the report date, regardless of whether or not the capital contribution is expected to be renewed. The schedule must also include proposed capital withdrawals scheduled within the six month period following the report date including the proposed redemption of stock and payments of liabilities secured by fixed assets (which are considered allowable assets in the capital computation pursuant to Rule 15c3-1(c)(2)(iv)), which could be required by the lender on demand or in less than six months.

- WITHDRAWAL CODE: DESCRIPTION
- 1. Equity Capital
 - 2. Subordinated Liabilities
 - 3. Accruals
 - 4. 15c3-1(c)(2)(iv) Liabilities

TO BE COMPLETED WITH THE ANNUAL AUDIT REPORT ONLY:

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report				
Name (If individual, state last, first, middle name)				
RICKORDS & ASSOCIATES, P.C.				
617 N. 17TH STREET, SUITE 100 COLORADO SPRINGS				
ADDRESS			State	Zip Code
			CO 70	80904

	71	72	73	74

Check One

- Certified Public Accountant 75
- Public Accountant 76
- Accountant not resident in United States or any of its possessions 77

FOR SEC USE

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DO NOT WRITE UNDER THIS LINE ... FOR SEC USE ONLY

WORK LOCATION	REPORT DATE MM/DD/YY	DOC. SEQ. NO.	CARD				
	50	51	52	53			

THE LEADERS GROUP, INC.

Computation for Determination of Reserve
Requirements in accordance with Rule 15c3-3

and

Reconciliation of Computation of Reserve
Requirements pursuant to Rule 17a5(d)(4)

and

Information Relating to the Possession or
Control Requirements under Rule 15c3-3

Under the Securities Exchange Act of 1934

December 31, 2003 and 2002

Under Rule 15c3-3(k)(1) The Leaders Group, Inc. is exempt from a computation for termination of Reserve Requirements are required under Rule 15c3-3 the respective Reconciliation of Computation for determination of Reserve Requirements are required under Rule 17a5(d)(4) and information relating to the possession of control required under Rule 15c3-3.

THE LEADERS GROUP, INC.

Computation of Aggregate indebtedness and net capital in accordance with Rule 15c-1 under the Securities Exchange Act of 1934.

December 31, 2003

<u>Aggregate indebtedness:</u>	
Accrued expenses	\$ <u>207,065</u>
Total aggregate indebtedness	\$ <u>207,065</u>
 <u>Net capital:</u>	
Credit items:	
Retained earnings	\$ 612,370
Additional paid-in capital and common stock	<u>14,000</u>
Total credit items	<u>626,370</u>
 <u>Deductions and charges:</u>	
Nonallowable assets	
Other deductions	<u>25,830</u>
Total deductions and charges	<u>25,830</u>
 Net capital	 \$ <u>600,540</u>
 Capital requirements:	
Required capital	\$ 13,804
Net capital in excess of requirements	<u>586,736</u>
 <u>Net capital</u>	 <u>\$ 600,540</u>
 Percent of aggregate indebtedness to net capital	 34%

There were no liabilities subordinated to claims of general creditors.

THE LEADERS GROUP, INC.

Reconciliation of Net Capital Pursuant to Rule 15c3-1
Under the Securities Exchange Act of 1934

December 31, 2003

Computation of Net Capital:

Net capital as reported on 17a-Part IIA (Focus Report) as of December 31, 2003	<u>\$600,540</u>
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There were no adjustments that affect net capital.



RICKORDS & ASSOCIATES, P.C.
CERTIFIED PUBLIC ACCOUNTANTS

617 North 17th Street
Colorado Springs, CO 80904
(719) 444-0770 (800) 480-0770 Toll Free
(719) 444-0909 Fax (877) 457-2232 Toll Free Fax

Accountants' Report of Material Inadequacies

Our examination of the basic financial statements presented in the preceding section of this report was made in accordance with Rule 17a-5(j). In our opinion, no material inadequacies were found to exist in the accounting system and procedures or the system for handling and safeguarding customer's securities during the periods ended December 31, 2003 and 2002.

February 19, 2004

Rickords & Associates, P.C.
Rickords & Associates, P.C.



Accountant's Report on Internal Control

Board of Directors
The Leaders Group, Inc.

In planning and performing our audit of the financial statements and supplemental schedules of The Leaders Group, Inc., (the Company) for the year ended December 31, 2003, we considered its internal control structure, including procedure for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the consolidated financial statements and not to provide assurance on the internal control structure.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications and comparisons
2. Recordation of differences required by rule 17a-13
3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Board of Directors
Page 2
February 19, 2004

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2003 to meet the Commission's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, National Association of Securities Dealers, Inc. (NASD), and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and should not be used for any other purposes.

Rickords & Associates, P.C.
February 19, 2004

Rickords & Associates, P.C.
Rickords & Associates, P.C.