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SECURITIES AND EXCHANGE COMMISSION  
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OMB APPROVAL	
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### ANNUAL AUDITED REPORT FORM X-17A-5 PART III

SEC FILE NUMBER
8-50594

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/03 AND ENDING 12/31/03  
MM/DD/YY MM/DD/YY

#### A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: Penates Group, Inc.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

8787 E. Pinnacle Peak Road #210  
(No. and Street)

Scottsdale  
(City)

AZ  
(State)

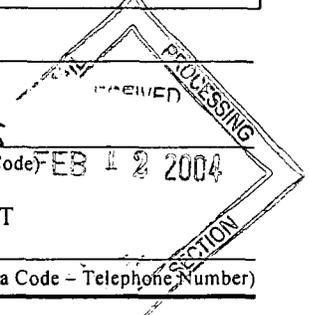
85255  
(Zip Code)

OFFICIAL USE ONLY
FIRM I.D. NO.

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Robert R. Otto 480-515-3888

(Area Code - Telephone Number)



#### B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Eide Bailly  
(Name - if individual, state last, first, middle name)

1702 E Highland, Ste 100 Phoenix AZ 85016-4665  
(Address) (City) (State) (Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

PROCESSED  
FEB 26 2004

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THOMSON FINANCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

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OATH OR AFFIRMATION

I, Robert R. Otto, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Penalty Group, Inc, as of December 31, 2003, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

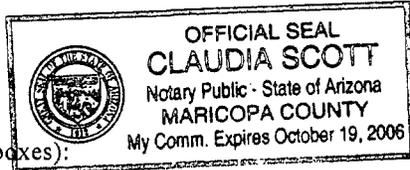
[Handwritten Signature]

Signature

President

Title

Claudia Scott  
Notary Public



This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

***PENATES GROUP, INC.***

**Financial Statements**

**December 31, 2003**



Consultants • Certified Public Accountants

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## INDEPENDENT AUDITOR'S REPORT

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Board of Directors  
*Penates Group, Inc.*  
Phoenix, Arizona

We have audited the accompanying statement of financial condition of *Penates Group, Inc.* as of December 31, 2003, and the related statements of income, changes in stockholders' equity, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of *Penates Group, Inc.* as of December 31, 2003, and the results of its operations and cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the supplemental schedules is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

*Eide Bailly* LLP

Phoenix, Arizona  
January 27, 2004

**PENATES GROUP, INC.**  
**STATEMENT OF FINANCIAL CONDITION**  
**DECEMBER 31, 2003**

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**ASSETS**

Cash and cash equivalents	\$ 86,286
Deposit with clearing organization	15,000
Commissions receivable	<u>82,184</u>
	<u>\$ 183,469</u>

**LIABILITIES AND STOCKHOLDERS' EQUITY**

Accounts payable and accrued expenses	\$ <u>41,871</u>
Stockholders' equity	
Common stock - no par value; 1,000,000 shares authorized; 25,000 shares issued and outstanding	25,000
Retained earnings	<u>116,598</u>
	<u>\$ 183,469</u>

**PENATES GROUP, INC.**  
**STATEMENT OF INCOME**  
**FOR THE YEAR ENDED DECEMBER 31, 2003**

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**REVENUE**

Commissions	\$ 341,557
Interest and rebates	13,090
	<u>354,648</u>

**EXPENSES**

Commissions and floor brokerage	149,669
Occupancy	70,038
Communications	1,802
Loss on sale of assets	3,581
Loss on trading securities, net	517
Other expenses	36,966
	<u>262,573</u>

<b>NET INCOME</b>	<b>\$ 92,075</b>
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**PENATES GROUP, INC.**  
**STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY**  
**FOR THE YEAR ENDED DECEMBER 31, 2003**

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	<u>Common Stock</u>	<u>Retained Earnings</u>
<b>BALANCES AT DECEMBER 31, 2002</b>	<b>\$ 25,000</b>	<b>\$ 94,523</b>
Net income	-	92,075
Distributions	-	(70,000)
<b>BALANCES AT DECEMBER 31, 2003</b>	<b><u>\$ 25,000</u></b>	<b><u>\$ 116,598</u></b>

*See Notes to Financial Statements*

**PENATES GROUP, INC.**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED DECEMBER 31, 2003**

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**CASH FLOWS FROM OPERATING ACTIVITIES**

Net income	\$ 92,075
Adjustment to reconcile net income to net cash provided by operating activities	
Depreciation	1,498
Loss on sale of assets	3,581
(Increase) decrease in	
Commissions and other receivables	(79,647)
Marketable securities, net	5,719
Increase (decrease) in	
Accounts payable and accrued expenses	39,979
Total adjustments	<u>(28,870)</u>
Net cash provided by operating activities	<u>63,205</u>

**CASH FLOWS USED BY FINANCING ACTIVITIES**

Distributions to stockholders	<u>(70,000)</u>
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**NET DECREASE IN CASH AND CASH EQUIVALENTS** (6,795)

**CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR** 93,081

**CASH AND CASH EQUIVALENTS, END OF YEAR** \$ 86,286

**PENATES GROUP, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED DECEMBER 31, 2003**

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**NOTE 1 - NATURE OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES**

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Penates Group, Inc. (the Corporation) is an S Corporation, which was formed under the laws of the State of Arizona on August 27, 1997. Business operations began in October 1997, with operating revenue beginning in March 1998. The Corporation is a licensed broker dealer operating in metropolitan Phoenix, Arizona that is registered with the Securities and Exchange Commission (SEC) and is a member of the National Association of Securities Dealers (NASD).

**CASH AND CASH EQUIVALENTS**

For the purpose of the statement of cash flows, the Corporation considers all highly liquid assets having a maturity of three months or less to be cash equivalents.

**SECURITIES TRANSACTIONS**

Securities transactions in regular-way trades are recorded on the trade date, as if they had settled. Profit and loss arising from all securities and commodities transactions entered into for the account and risk of the Company are recorded on a trade date basis.

Amounts receivable and payable for securities transactions that have not reached their contractual settlement date are recorded net on the statement of financial condition.

**ADVERTISING**

Advertising costs are expensed as the advertising is incurred. Advertising expense in 2003 was approximately \$5,000.

**USE OF ESTIMATES**

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amount of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting year. Actual results could differ from those estimates.

**INCOME TAXES**

The Corporation and its stockholders have elected to be taxed as an S Corporation for income tax purposes. Under such election, the Corporation is not subject to corporate income taxes. Instead, the stockholders are liable for income taxes on their proportionate shares of the Corporation's taxable income.

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**NOTE 2 - RELATED PARTIES**

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The Corporation has reoccurring transactions with Penates Corporation, a related entity under the common control of stockholders, through the course of normal operations. The amount paid to Penates Corporation for personnel, computer, and rent was approximately \$66,000 in 2003.

**NOTES TO FINANCIAL STATEMENTS**

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**NOTE 3 - NET CAPITAL REQUIREMENTS**

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The Corporation is subject to the Securities and Exchange Commission Uniform Net Capital Rule (rule 15c3-1), which requires the maintenance of minimum net capital and requires a specific ratio of aggregate indebtedness to net capital, both as defined. At December 31, 2003, the Corporation had net capital of \$141,598, which is in excess of its required net capital of \$5,000. The Corporation's net capital ratio was .3 to 1 in 2003.

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**PENATES GROUP, INC.**

**SUPPLEMENTAL SCHEDULE OF COMPUTATION OF NET CAPITAL UNDER  
RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION  
FOR THE YEAR ENDED DECEMBER 31, 2003**

**NET CAPITAL**

Total stockholders' equity qualified for net capital \$ 141,598

Deductions and/or charges for non-allowable assets  
Furniture and equipment

-

Net capital before haircuts on securities positions

141,598

Haircuts on securities (computed, where applicable, pursuant to rule 15c3-1(f))

Other

0

\$ 141,598

**AGGREGATE INDEBTEDNESS**

Total liabilities from statement of financial condition

\$ 41,871

**COMPUTATION OF BASIC NET CAPITAL REQUIREMENT**

Minimum net capital required

\$ 5,000

Excess net capital

\$ 136,598

Ratio: Aggregate indebtedness to net capital

.30 to 1

**RECONCILIATION WITH COMPANY'S COMPUTATION (included in Part II  
of Form X-17A-5 as of December 31, 2002)**

Net capital, as reported in Company's Part II (Unaudited) FOCUS report,  
and per above

\$ 141,598

***PENATES GROUP, INC.***

**SUPPLEMENTAL SCHEDULE OF STATEMENT REGARDING RULE 15C3-3 OF THE  
SECURITIES AND EXCHANGE COMMISSION  
FOR THE YEAR ENDED DECEMBER 31, 2003**

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The Corporation is exempt from 15c3-3 pursuant to paragraph (K)(2)(ii).



Consultants • Certified Public Accountants

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**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL  
REQUIRED BY SEC RULE 17a-5**

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Board of Directors  
**Penates Group, Inc.**  
Phoenix, Arizona

In planning and performing our audit of the financial statements of **Penates Group, Inc.** (the Corporation), for the year ended December 31, 2003, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Corporation including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3(e). Because the Corporation does not carry security accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Corporation in any of the following:

1. Making quarterly securities examinations, counts, verifications, and comparisons and the recordation of differences required by rule 17a-13.
2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.
3. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by rule 15c3-3.

The management of the Corporation is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Corporation has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate. Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Corporation's practices and procedures were adequate at December 31, 2003 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, SEC and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

*Eide Bailly LLP*

Phoenix, Arizona  
January 27, 2004