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**ANNUAL AUDITED REPORT
FORM X-17A-5
PART III**

SEC FILE NUMBER
8- 9877

FACING PAGE

**Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 01/01/2003 AND ENDING 12/31/2003
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: Allen & Company of Florida, Inc.

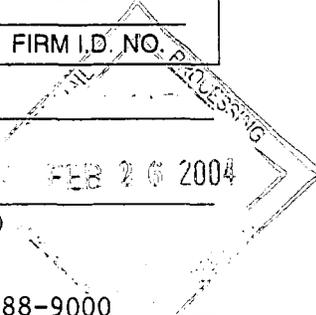
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

1401 South Florida Avenue
(No. and Street)

Lakeland FL 33803
(City) (State) (Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT
Ralph C. Allen 863-688-9000
(Area Code - Telephone Number)

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FIRM I.D. NO.



B. ACCOUNTANT IDENTIFICATION

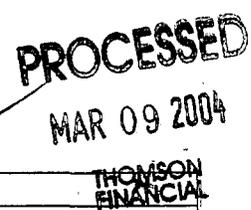
INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*

Carter, Belcourt & Atkinson, P.A.
(Name - if individual, state last, first, middle name)

331 South Florida Avenue Lakeland FL 33801
(Address) (City) (State) (Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.



FOR OFFICIAL USE ONLY

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

OATH OR AFFIRMATION

I, Ralph C. Allen, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Allen & Company of Florida, Inc., as of December 31, 2003, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:



Ralph C. Allen
Signature

President
Title

Kristen L. Benton
Notary Public

This report ** contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

FORM X-17A-5	<h1 style="margin: 0;">FOCUS REPORT</h1> <p style="margin: 5px 0;">(Financial and Operational Combined Uniform Single Report)</p> <h2 style="margin: 0;">Part IIA Quarterly 17a-5(a)</h2> <p style="margin: 0;">INFORMATION REQUIRED OF BROKERS AND DEALERS PURSUANT TO RULE 17</p>
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COVER

Select a filing method:

Basic Alternate [0011]

Name of Broker Dealer: ALLEN & COMPANY OF FLORIDA, IN [0013]

SEC File Number: 8- 9877 [0014]

Address of Principal Place of Business: 1401 SOUTH FLORIDA AVENUE [0020]

LAKELAND FL 33803
[0021] [0022] [0023]

Firm ID: 25 [0015]

For Period Beginning 10/01/2003 [0024] And Ending 12/31/2003 [0025]

Name and telephone number of person to contact in regard to this report:

Name: CHERYL S. KILGORE [0030] Phone: 863-616-6036 [0031]

Name(s) of subsidiaries or affiliates consolidated in this report:

Name: None [0032] Phone: _____ [0033]

Name: _____ [0034] Phone: _____ [0035]

Name: _____ [0036] Phone: _____ [0037]

Name: _____ [0038] Phone: _____ [0039]

Does respondent carry its own customer accounts? Yes [0040] No [0041]

Check here if respondent is filing an audited report [0042]

ASSETS

Consolidated [0198]	Unconsolidated [0199]			
		Allowable	Non-Allowable	Total
1. Cash		569,468 [0200]		569,468 [0750]
2. Receivables from brokers or dealers:				
A. Clearance account		306,429 [0295]		
B. Other		63,888 [0300]	20,000 [0550]	390,317 [0810]
3. Receivables from non- customers		[0355]	32,686 [0600]	32,686 [0830]
4. Securities and spot commodities owned, at market value:				
A. Exempted securities		[0418]		
B. Debt securities		200,000 [0419]		
C. Options		[0420]		
D. Other securities		242,469 [0424]		
E. Spot commodities		[0430]		442,469 [0850]
5. Securities and/or other investments not readily marketable:				
A. At cost		[0130]		
B. At estimated fair value		[0440]	[0610]	0 [0860]
6. Securities borrowed under subordination agreements and partners' individual and capital securities accounts, at market value:				
A. Exempted securities		[0150]		
B. Other securities		[0160]		0 [0880]

7.	Secured demand notes market value of collateral:	[0470]	[0640]	0 [0890]
	A. Exempted securities			
		[0170]		
	B. Other securities			
		[0180]		
8.	Memberships in exchanges:			
	A. Owned, at market			
		[0190]		
	B. Owned, at cost		[0650]	
	C. Contributed for use of the company, at market value		[0660]	0 [0900]
9.	Investment in and receivables from affiliates, subsidiaries and associated partnerships	[0480]	[0670]	0 [0910]
10.	Property, furniture, equipment, leasehold improvements and rights under lease agreements, at cost-net of accumulated depreciation and amortization	[0490]	498,562 [0680]	498,562 [0920]
11.	Other assets	241,955 [0535]	26,539 [0735]	268,494 [0930]
12.	TOTAL ASSETS	1,624,209 [0540]	577,787 [0740]	2,201,996 [0940]

LIABILITIES AND OWNERSHIP EQUITY

Liabilities	A.I. Liabilities	Non-A.I. Liabilities	Total
13. Bank loans payable	[1045]	[1255]	0 [1470]
14. Payable to brokers or dealers:			0
A. Clearance account	[1114]	[1315]	[1560]
B. Other	183,219 [1115]	[1305]	183,219 [1540]
15. Payable to non-customers	20,545 [1155]	[1355]	20,545 [1610]
16. Securities sold not yet purchased, at market value		10,089 [1360]	10,089 [1620]
17. Accounts payable, accrued liabilities, expenses and other	371,892 [1205]	[1385]	371,892 [1685]
18. Notes and mortgages payable:			0
A. Unsecured	[1210]		[1690]
B. Secured	[1211]	[1390]	0 [1700]
19. Liabilities subordinated to claims of general creditors:			0
A. Cash borrowings:		[1400]	[1710]
1. from outsiders	[0970]		
2. Includes equity subordination (15c3-1(d)) of	[0980]		
B. Securities borrowings, at market value:		[1410]	0 [1720]
from outsiders	[0990]		
C. Pursuant to secured demand note collateral agreements:		[1420]	0 [1730]
1. from outsiders			

[1000]

2. Includes equity subordination (15c3-1(d)) of

[1010]

	D. Exchange memberships contributed for use of company, at market value	0	
		[1430]	[1740]
	E. Accounts and other borrowings not qualified for net capital purposes	187,301	187,301
		[1220]	[1440]
20.	TOTAL LIABILITIES	762,957	10,089
		[1230]	[1450]
			773,046
			[1760]

Ownership Equity

	Total
21. Sole proprietorship	[1770]
22. Partnership (limited partners [1020])	[1780]
23. Corporations:	
A. Preferred stock	[1791]
B. Common stock	83,451
	[1792]
C. Additional paid-in capital	642,663
	[1793]
D. Retained earnings	702,836
	[1794]
E. Total	1,428,950
	[1795]
F. Less capital stock in treasury	[1796]
24. TOTAL OWNERSHIP EQUITY	1,428,950
	[1800]
25. TOTAL LIABILITIES AND OWNERSHIP EQUITY	2,201,996
	[1810]

STATEMENT OF INCOME (LOSS)Period Beginning 10/01/2003
[3932]Period Ending 12/31/2003
[3933]Number of months 3
[3931]**REVENUE**

1. Commissions:

a. Commissions on transactions in exchange listed equity securities executed on an exchange	313,584 [3935]
b. Commissions on listed option transactions	7,315 [3938]
c. All other securities commissions	76,429 [3939]
d. Total securities commissions	397,328 [3940]

2. Gains or losses on firm securities trading accounts

a. From market making in options on a national securities exchange	[3945]
b. From all other trading	5,662 [3949]
c. Total gain (loss)	5,662 [3950]

3. Gains or losses on firm securities investment accounts

4. Profit (loss) from underwriting and selling groups

5. Revenue from sale of investment company shares

6. Commodities revenue

7. Fees for account supervision, investment advisory and administrative services

8. Other revenue

9. Total revenue

EXPENSES

10. Salaries and other employment costs for general partners and voting stockholder officers

11. Other employee compensation and benefits

12. Commissions paid to other broker-dealers

13. Interest expense

a. Includes interest on accounts subject to subordination agreements

14. Regulatory fees and expenses

15. Other expenses

16. Total expenses

10. Salaries and other employment costs for general partners and voting stockholder officers	[4120]
11. Other employee compensation and benefits	1,097,638 [4115]
12. Commissions paid to other broker-dealers	43,233 [4140]
13. Interest expense	[4075]
a. Includes interest on accounts subject to subordination agreements	[4070]
14. Regulatory fees and expenses	19,778 [4195]
15. Other expenses	365,418 [4100]
16. Total expenses	1,526,067

[4200]

NET INCOME

17. Net Income(loss) before Federal Income taxes and items below (Item 9 less Item 16)	<u>114,232</u>
	[4210]
18. Provision for Federal Income taxes (for parent only)	<u> </u>
	[4220]
19. Equity in earnings (losses) of unconsolidated subsidiaries not included above	<u> </u>
	[4222]
a. After Federal income taxes of	<u> </u>
	[4238]
20. Extraordinary gains (losses)	<u> </u>
	[4224]
a. After Federal income taxes of	<u> </u>
	[4239]
21. Cumulative effect of changes in accounting principles	<u>23,158</u>
	[4225]
22. Net income (loss) after Federal income taxes and extraordinary items	<u>137,390</u>
	[4230]

MONTHLY INCOME

23. Income (current monthly only) before provision for Federal income taxes and extraordinary items	<u>-29,138</u>
	[4211]

EXEMPTIVE PROVISIONS

25. If an exemption from Rule 15c3-3 is claimed, identify below the section upon which such exemption is based

A. (k) [4550]
 (1)--Limited business (mutual funds and/or variable annuities only)

B. (k) [4560]
 (2)(i)--"Special Account for the Exclusive Benefit of customers" maintained

C. (k) [4570]
 (2)(ii)--All customer transactions cleared through another broker-dealer on a fully disclosed basis. Name of clearing firm(s)

Clearing Firm SEC#s	Name	Product Code
8- <u>16267</u> [4335A]	<u>UBS FINANCIAL SERVICES INC.</u> [4335A2]	<u>All</u> [4335B]
8- <u>48636</u> [4335C]	<u>WEXFORD CLEARING SERVICES, LLC</u> [4335C2]	<u>Other</u> [4335D]
8- _____ [4335E]	_____ [4335E2]	_____ [4335F]
8- _____ [4335G]	_____ [4335G2]	_____ [4335H]
8- _____ [4335I]	_____ [4335I2]	_____ [4335J]

D. (k) [4580]
 (3)--Exempted by order of the Commission

COMPUTATION OF NET CAPITAL

1.	Total ownership equity from Statement of Financial Condition		1,428,950
			[3480]
2.	Deduct ownership equity not allowable for Net Capital		[3490]
3.	Total ownership equity qualified for Net Capital		1,428,950
			[3500]
4.	Add:		
	A. Liabilities subordinated to claims of general creditors allowable in computation of net capital		0
			[3520]
	B. Other (deductions) or allowable credits (List)		
		[3525A]	[3525B]
		[3525C]	[3525D]
		[3525E]	[3525F]
			0
			[3525]
5.	Total capital and allowable subordinated liabilities		1,428,950
			[3530]
6.	Deductions and/or charges:		
	A. Total nonallowable assets from Statement of Financial Condition (Notes B and C)	577,787	
			[3540]
	B. Secured demand note deficiency		[3590]
	C. Commodity futures contracts and spot commodities - proprietary capital charges		[3600]
	D. Other deductions and/or charges		-577,787
		[3610]	[3620]
7.	Other additions and/or credits (List)		
		[3630A]	[3630B]
		[3630C]	[3630D]
		[3630E]	[3630F]
			0
			[3630]
8.	Net capital before haircuts on securities positions		851,163
			[3640]
9.	Haircuts on securities (computed, where applicable, pursuant to 15c3-1(f)):		
	A. Contractual securities commitments		[3660]
	B. Subordinated securities borrowings		[3670]
	C. Trading and investment securities:		

1. Exempted securities	[3735]	
	14,000	
2. Debt securities	[3733]	
3. Options	[3730]	
	37,753	
4. Other securities	[3734]	
D. Undue Concentration	[3650]	
E. Other (List)		
[3736A]	[3736B]	
[3736C]	[3736D]	
[3736E]	[3736F]	
	0	-51,753
	[3736]	[3740]
		799,410
10. Net Capital		[3750]

COMPUTATION OF BASIC NET CAPITAL REQUIREMENT

Part A

11. Minimum net capital required (6-2/3% of line 19)	[3756]	50,863
12. Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement of subsidiaries computed in accordance with <u>Note(A)</u>	[3758]	250,000
13. Net capital requirement (greater of line 11 or 12)	[3760]	250,000
14. Excess net capital (line 10 less 13)	[3770]	549,410
15. Excess net capital at 1000% (line 10 less 10% of line 19)	[3780]	723,114

COMPUTATION OF AGGREGATE INDEBTEDNESS

16. Total A.I. liabilities from Statement of Financial Condition	[3790]	762,957
17. Add:		
A. Drafts for immediate credit	[3800]	
B. Market value of securities borrowed for which no equivalent value is paid or credited	[3810]	
C. Other unrecorded amounts (List)		

	[3820A]	[3820B]	
	_____	_____	
	[3820C]	[3820D]	
	_____	_____	
	[3820E]	[3820F]	
		0	0
		[3820]	[3830]
			762,957
19. Total aggregate indebtedness			[3840]
20. Percentage of aggregate indebtedness to net capital (line 19 / line 10)		%	95
			[3850]

OTHER RATIOS

21. Percentage of debt to debt-equity total computed in accordance with Rule 15c3-1(d)	%	0
		[3860]

SCHEDULED WITHDRAWALS

Ownership Equity and Subordinated Liabilities maturing or proposed to be withdrawn within the next six months and accruals, (as defined below), which have not been deducted in the computation of Net Capital.

<u>Type of Proposed Withdrawal or Accrual</u>	<u>Name of Lender or Contributor</u>	<u>Insider or Outsider</u>	<u>Amount to be Withdrawn (cash amount and/or Net Capital Value of Securities)</u>	<u>Withdrawal or Maturity Date (MMDDYYYY)</u>	<u>Expect to Renew</u>
[4600]		[4601]	[4602]	[4603]	[4604] [4605]
[4610]		[4611]	[4612]	[4613]	[4614] [4615]
[4620]		[4621]	[4622]	[4623]	[4624] [4625]
[4630]		[4631]	[4632]	[4633]	[4634] [4635]
[4640]		[4641]	[4642]	[4643]	[4644] [4645]
[4650]		[4651]	[4652]	[4653]	[4654] [4655]
[4660]		[4661]	[4662]	[4663]	[4664] [4665]
[4670]		[4671]	[4672]	[4673]	[4674] [4675]
[4680]		[4681]	[4682]	[4683]	[4684] [4685]
[4690]		[4691]	[4692]	[4693]	[4694] [4695]
		TOTAL		0	
		\$		[4699]	

Omit Pennies

Instructions Detail listing must include the total of items maturing during the six month period following the report date, regardless of whether or not the capital contribution is expected to be renewed. The schedule must also include proposed capital withdrawals scheduled within the six month period following the report date including the proposed redemption of stock and payments of liabilities secured by fixed assets (which are considered allowable assets in the capital computation pursuant to Rule 15c3-1(c)(2)(iv)), which could be required by the lender on demand or in less than six months.

Withdrawal Code	Description
1	Equity Capital
2	Subordinated Liabilities
3	Accruals
4	15c3-1(c)(2)(iv) Liabilities

9. Respondent's total number of public customer accounts:

(carrying firms filing X-17A-5 Part II only)

(a) Public customer accounts _____ [8080]

(b) Omnibus accounts _____ [8081]

10. Respondent clears its public customer and/or proprietary accounts: Yes No [8085]

11. Respondent clears its public customer accounts in the following manner:

(a) Direct Mail (New York Stock Exchange Members Only) [8086]

(b) Self Clearing [8087]

(c) Omnibus [8088]

(d) Introducing [8089]

(e) Other [8090]

(f) Not Applicable [8091]

12. Yes No [8100]

(a) Respondent maintains membership(s) on national securities exchange(s):

(b) Names of national securities exchange(s) in which respondent maintains memberships:

(1) American [8120]

(2) Boston [8121]

(3) CBOE [8122]

(4) Midwest [8123]

(5) New York [8124]

(6) Philadelphia [8125]

(7) Pacific Coast [8126]

(8) Other [8129]

13. Employees:

(a) Number of full-time employees _____ 40 [8101]

(b) Number of full-time employees registered representatives employed by respondent included in 13(a) _____ 34 [8102]

14. Number of NASDAQ stocks respondent makes market _____ 0 [8103]

15. Total number of underwriting syndicates respondent was a member _____ 16 [8104]

16. Number of respondent's public customer transactions:

Actual Estimate

- (a) equity securities transactions effected on a national securities exchange _____ [8107]
- (b) equity securities transactions effected other than on a national securities exchange _____ [8108]
- (c) commodity, bond, option, and other transactions effected on or off a national securities exchange _____ [8109]

17. Respondent is a member of the Securities Investor Protection Corporation

Yes No [8111]

18. Number of branch offices operated by respondent

_____ 2
[8112]

19.

Yes No [8130]

- (a) Respondent directly or indirectly controls, is controlled by, or is under common control with a U.S. bank

(b) Name of parent or affiliate _____ [8131]

(c) Type of institution _____ [8132]

20. Respondent is an affiliate or subsidiary of a foreign broker-dealer or bank

Yes No [8113]

21.

Yes No [8114]

- (a) Respondent is a subsidiary of a registered broker-dealer

(b) Name of parent _____ [8116]

22. Respondent is a subsidiary of a parent which is not a registered broker or dealer

Yes No [8115]

23. Respondent sends quarterly statements to customers pursuant to Rule 10b-10(b) in lieu of daily or immediate confirmations:

Yes No [8117]

* Required in any Schedule I filed for the calendar year 1978 and succeeding years.

24. Aggregate Dollar Amount of Non-Exempted OTC Sales of Exchange-Listed Securities Done by Respondent During the Reporting Period

_____ 0
[8118]

N.A.S.D. Miscellaneous Information

Annual Municipal Income

_____ 42,866
[8151]

*Financial Statements
and Supplementary Information*

ALLEN & COMPANY OF FLORIDA, INC.

Year Ended December 31, 2003

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INDEPENDENT AUDITORS' REPORT

To the Stockholder of
Allen & Company of Florida, Inc.

We have audited the accompanying statement of financial condition of Allen & Company of Florida, Inc. as of December 31, 2003, and the related statements of income, stockholder's equity and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Allen & Company of Florida, Inc. at December 31, 2003, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Carter, Belcourt + Atkinson, P.A.

Lakeland, Florida
January 30, 2004

ALLEN & COMPANY OF FLORIDA, INC.
STATEMENT OF FINANCIAL CONDITION
DECEMBER 31, 2003

ASSETS

Cash (Note 2)	\$ 569,468
Receivables:	
Clearing organization	296,531
Officers and employees, net of allowance for uncollectible accounts of \$4,514	22,501
Other	103,971
Securities owned (Note 3):	
Marketable, at market value	442,469
Property and equipment, less accumulated depreciation (Note 4)	498,562
Cash surrender value of life insurance, net of policy loans of \$3,864	241,955
Prepaid expenses and other assets	<u>26,539</u>

\$ 2,201,996

LIABILITIES AND STOCKHOLDER'S EQUITY

LIABILITIES:

Accounts payable and accrued expenses (Note 5)	\$ 390,488
Commissions payable	183,219
Securities sold, not yet purchased, at market value	10,089
Deferred compensation (Note 6)	187,301
Payable to related company (Note 9)	<u>1,949</u>

TOTAL LIABILITIES 773,046

COMMITMENTS AND CONTINGENCIES

(Notes 5 and 7)

STOCKHOLDER'S EQUITY:

Class A common stock, \$.10 par, shares authorized, 1,500,000; issued and outstanding, 662,714	66,271
Class B common stock, \$.10 par, shares authorized, 500,000; issued and outstanding, 171,792	17,179
Additional paid-in capital	642,664
Retained earnings	<u>702,836</u>

TOTAL STOCKHOLDER'S EQUITY 1,428,950

\$ 2,201,996

See accompanying notes to financial statements.

ALLEN & COMPANY OF FLORIDA, INC.

STATEMENT OF INCOME

YEAR ENDED DECEMBER 31, 2003

REVENUES:

Commissions	\$ 5,415,980
Interest and dividends	51,020
Realized and unrealized gains on securities, net	48,584
Other	<u>703,430</u>

Total revenues 6,219,014

EXPENSES:

Employee compensation and benefits (Notes 5 and 6)	4,020,694
Clearance and exchange fees	346,585
Communications and data processing	55,562
Occupancy (Note 7)	232,874
Other	<u>808,784</u>

Total expenses 5,464,499

NET INCOME

\$ 754,515

See accompanying notes to financial statements.

ALLEN & COMPANY OF FLORIDA, INC.

STATEMENT OF STOCKHOLDER'S EQUITY

YEAR ENDED DECEMBER 31, 2003

	Common stock		Additional paid-in capital	Retained earnings	Total
	Class A	Class B			
BALANCE, December 31, 2002	\$ 66,271	\$ 17,179	\$ 642,664	\$ 944,594	\$ 1,670,708
Dividend distribution	-	-	-	(996,273)	(996,273)
Net income	-	-	-	754,515	754,515
BALANCE, December 31, 2003	<u>\$ 66,271</u>	<u>\$ 17,179</u>	<u>\$ 642,664</u>	<u>\$ 702,836</u>	<u>\$ 1,428,950</u>

See accompanying notes to financial statements.

ALLEN & COMPANY OF FLORIDA, INC.

STATEMENT OF CASH FLOWS

YEAR ENDED DECEMBER 31, 2003

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income	\$ 754,515
Adjustments to reconcile net income to net cash provided by operating activities:	
Depreciation	87,581
Decrease (increase) in:	
Receivable	(113,382)
Securities owned, net	(57,266)
Cash surrender value of life insurance	56,008
Prepaid expenses and other assets	5,965
Increase (decrease) in:	
Accounts payable and accrued expenses	36,266
Commissions payable	74,633
Securities sold, not yet purchased	10,089
Deferred compensation	25,233
Payable to related company	(867)
Net cash provided by operating activities	878,775

CASH FLOWS FROM INVESTING ACTIVITIES:

Purchases of equipment	(23,907)
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CASH FLOWS FROM FINANCING ACTIVITIES:

Payment of dividends	(996,273)
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NET DECREASE IN CASH

(141,405)

CASH, beginning of year

708,207

CASH, end of year

\$ 566,802

See accompanying notes to financial statements.

ALLEN & COMPANY OF FLORIDA, INC.

NOTES TO FINANCIAL STATEMENTS

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BUSINESS ACTIVITY - Allen & Company of Florida, Inc. (the Company) is a fully disclosed broker-dealer, acting for Correspondent Services Corporation, registered with the Securities and Exchange Commission (SEC) and the National Association of Securities Dealers (NASD). The Company is a wholly-owned subsidiary of Allen & Company Financial Corporation.

MANAGEMENT ESTIMATES - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

SECURITIES TRANSACTIONS - Securities transactions and related commission revenues and expenses are recognized on the settlement date. The effect on the financial statements of recognition on the settlement date rather than the trade date is not significant.

RECEIVABLES - The Company grants credit to its clearing organization and other companies in the financial services industry that it does business with. The Company also routinely grants credit to its officers, employees and affiliated companies. An allowance for uncollectible accounts is estimated and recorded based on management's judgment.

PROPERTY AND EQUIPMENT - Property and equipment are stated at cost. Depreciation is computed using either the straight-line or accelerated methods over the estimated useful lives of the assets.

ADVERTISING - Advertising costs are expensed as incurred. Total advertising expense was \$106,645 for the year ended December 31, 2003.

INCOME TAXES - The Company's income is included in the tax return of Allen & Company Financial Corporation. Allen & Company Financial Corporation has elected to be taxed as an S corporation, therefore, there is no tax liability to the Company.

ALLEN & COMPANY OF FLORIDA, INC.

**NOTES TO FINANCIAL STATEMENTS
(Continued)**

NOTE 2 - CONCENTRATION OF CREDIT RISK

The Company maintains cash deposits in excess of the \$100,000 limit insured by the Federal Deposit Insurance Corporation (FDIC). The Company also maintains cash deposits at Correspondent Services Corporation, which are not insured by FDIC. Statement of Financial Accounting Standards No. 105 identifies these items as a concentration of credit risk requiring disclosure, regardless of the degree of risk. Management believes the risk is managed by maintaining all deposits in high quality financial institutions.

NOTE 3 - SECURITIES OWNED

Marketable securities owned consist of trading and investment securities at market values, as follows:

Mutual funds	\$ 440,422
Corporate stocks	<u>2,047</u>
	<u>\$ 442,469</u>

NOTE 4 - PROPERTY AND EQUIPMENT

Major classes of property and equipment consist of:

Furniture and equipment	\$ 591,072
Leasehold improvements	491,335
Computer equipment	<u>189,046</u>
	1,271,453
Less accumulated depreciation	<u>772,891</u>
Net property and equipment	<u>\$ 498,562</u>

ALLEN & COMPANY OF FLORIDA, INC.

NOTES TO FINANCIAL STATEMENTS
(Continued)

NOTE 5 - COMMITMENTS AND CONTINGENCIES

The Company self-insures a portion of its employee medical insurance plan. Expenses for claims are recognized as they are submitted and paid. Any claims exceeding approximately \$15,000 per covered employee are covered by insurance.

The Company is, from time to time, involved in various lawsuits arising in the ordinary course of business. One such lawsuit, seeking damages of approximately \$3,000,000, existed at December 31, 2003. The Company denies all liability in the case and believes meritorious defenses exist. The ultimate outcome is uncertain and the amount of any possible loss cannot be reasonably estimated. At December 31, 2003, the Company has estimated and accrued \$54,650 relating to attorney's fees and costs associated with the lawsuit. In accordance with Statement of Financial Accounting Standards No. 5, the amount of additional loss, if any, that may be ultimately realized has not been reflected in the accompanying financial statements.

NOTE 6 - EMPLOYEE BENEFITS

The Company sponsors a 401(k) savings plan covering all eligible employees. Employees may contribute up to 15 percent of their eligible compensation to the plan, subject to the limits of Section 401(k) of the Internal Revenue Code. The Company's matching contributions to the plan are equal to the lesser of 2.5 percent of the employee's salary or one-half of the employee's deferral up to a maximum of \$4,000 per year. The Company's contribution to the plan was \$50,337 for the year ended December 31, 2003.

The Company has a non-qualified deferred compensation agreement with an employee that provides for specified future payments beginning in 2009. The Company has recognized a liability of \$187,301 at December 31, 2003 representing the present value of the amount of future payments earned to date under the agreement discounted at 6 percent.

NOTE 7 - LEASES

The Company leases its Lakeland (Note 9) and Winter Haven, Florida offices, a vehicle, and various other office equipment under noncancellable operating leases.

ALLEN & COMPANY OF FLORIDA, INC.

**NOTES TO FINANCIAL STATEMENTS
(Concluded)**

Future minimum rental payments required under operating leases that have initial or remaining noncancellable terms in excess of one year are as follows:

Year ending December 31,	
2004	\$ 247,007
2005	220,768
2006	162,792
2007	150,835
2008	149,355
Thereafter	<u>510,229</u>
	<u>\$ 1,440,986</u>

Total rent expense recognized in the accompanying statement of income for the year ended December 31, 2003 was \$201,367.

NOTE 8 - NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2003, the Company had net capital of \$799,410. The required minimum net capital was \$250,000. The Company's net capital ratio was .95 to 1 at December 31, 2003.

NOTE 9 - RELATED PARTY TRANSACTIONS

The Company leases its Lakeland office from a company controlled by an officer of the Company. The lease is currently payable \$12,445 monthly, contains annual escalation provisions and expires in 2012 with a five year extension option. Rent expense related to the Lakeland office included in the accompanying statement of income was \$111,819 for the year ending December 31, 2003.

At December 31, 2003, the Company had payables due to a company under common ownership of \$1,949.

SUPPLEMENTARY INFORMATION

**INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION
REQUIRED BY RULE 17a-5 OF THE SECURITIES AND EXCHANGE COMMISSION**

To the Stockholder of
Allen & Company of Florida, Inc.

We have audited the accompanying financial statements of Allen & Company of Florida, Inc. as of and for the year ended December 31, 2003, and have issued our report thereon dated January 30, 2004. Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II and III is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Carter, Belcourt & Atkinson, P.A.

Lakeland, Florida
January 30, 2004

ALLEN & COMPANY OF FLORIDA, INC.

SCHEDULE I
COMPUTATION OF NET CAPITAL PURSUANT TO RULE 15c3-1

DECEMBER 31, 2003

Total ownership equity qualified for net capital	\$ 1,428,950
Deduct:	
Non-allowable assets	<u>577,787</u>
Net capital before haircuts on securities positions	851,163
Deduct:	
Investment securities haircuts:	
Debt securities	14,000
Other securities	<u>37,753</u>
	<u>51,753</u>
Net capital	<u>\$ 799,410</u>
Aggregate indebtedness	<u>\$ 762,957</u>
Ratio of aggregate indebtedness to net capital	<u>95%</u>

The following is the difference between audited computations of net capital pursuant to Rule 15c3-1 and the unaudited computations submitted by Allen & Company of Florida, Inc.

Net capital per unaudited focus	\$ 836,837
Various audit adjustments	(28,617)
Changes in non-allowable assets resulting from audit adjustments	<u>(8,810)</u>
Net capital per audited focus	<u>\$ 799,410</u>

ALLEN & COMPANY OF FLORIDA, INC.

**SCHEDULE II
COMPUTATION FOR DETERMINATION OF RESERVE
REQUIREMENTS FOR BROKER-DEALERS PURSUANT TO RULE 15c3-3**

DECEMBER 31, 2003

Allen & Company of Florida, Inc. is not required to maintain a reserve bank account under paragraph (k)(2)(B) of Rule 15c3-3.

ALLEN & COMPANY OF FLORIDA, INC.

**SCHEDULE III
INFORMATION RELATING TO THE POSSESSION
OR CONTROL REQUIREMENTS UNDER RULE 15c3-3**

DECEMBER 31, 2003

Allen & Company of Florida, Inc. is not required to comply with the possession or control requirements under Rule 15c3-3.

SUPPLEMENTAL AUDIT REPORT

INDEPENDENT AUDITORS' REPORT ON INTERNAL ACCOUNTING CONTROL

To the Stockholder of
Allen & Company of Florida, Inc.

In planning and performing our audit of the financial statements and supplemental schedules of Allen & Company of Florida, Inc. (the Company), for the year ended December 31, 2003, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications, and comparisons.
2. Recordation of differences required by rule 17a-13.
3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

To the Stockholder of
Allen & Company of Florida, Inc.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2003 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Carter, Belcourt + Atkinson, P.A.

Lakeland, Florida
January 30, 2004