

AA  
3-1-2004

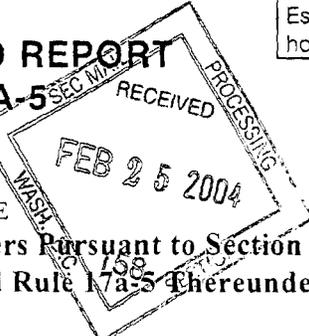


STATES  
SECURITIES AND EXCHANGE COMMISSION  
Form No. 20549

VF 2-26-04

OMB APPROVAL	
OMB Number:	3235-0123
Expires:	October 31, 2004
Estimated average burden hours per response.....	12.00

**ANNUAL AUDITED REPORT**  
**FORM X-17A-5**  
**PART III**



SEC FILE NUMBER
8-53507

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/03 AND ENDING 12/31/03  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: Lane Capital Markets, LLC

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)  
263 Queens Grant Road  
(No. and Street)

Fairfield Ct. 06430  
(City) (State) (Zip Code)

OFFICIAL USE ONLY
FIRM I.D. NO.

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  
John Lane 203-209-1977  
(Area Code - Telephone Number)

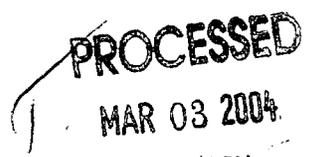
**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Peretz, Resnick & Co., LLP  
(Name - if individual, state last, first, middle name)

303 S. Broadway, Ste. 105 Tarrytown, N.Y. 10591  
(Address) (City) (State) (Zip Code)

- CHECK ONE:
- Certified Public Accountant
  - Public Accountant
  - Accountant not resident in United States or any of its possessions.



FOR OFFICIAL USE ONLY
THOMSON FINANCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

0632

OATH OR AFFIRMATION

I, John D. Lane, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Lane Capital Markets, LLC, as of December 31, 2003, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

John D. Lane  
Signature  
Manager  
Title

Barbara A. McKenna  
Notary Public

BARBARA A. MCKENNA  
Notary Public, State of New York  
No. 01MC5085463  
Qualified in Dutchess County  
Commission Expires Sept. 22, 2005

This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**PERETZ  
RESNICK  
& CO., LLP**

CERTIFIED PUBLIC ACCOUNTANTS

303 South Broadway, Suite 105  
Tarrytown, New York 10591  
914-332-5393  
Fax: 914-332-5996  
Email: [contact@peretzcpas.com](mailto:contact@peretzcpas.com)

331 Madison Avenue  
New York, New York 10017  
212-697-2511

Mr. John Lane, Managing Member  
Lane Capital Markets, LLC  
Fairfield, CT

In planning and performing our audit of the financial statements of Lane Capital Markets, LLC (LCM) for the years ended December 31, 2003 and December 31, 2002, we considered its internal control structure, including procedures for safeguarding customer and firm assets, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Regulation 1.16 of the Commodities Futures Trading Commission, we have made a study of the practices and procedures (including test of compliance with such practices and procedures) followed by LCM that we considered relevant to the objectives stated in Regulation 1.16 in making the periodic computations of minimum financial requirements pursuant to Regulation 1.17.

The management of LCM is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which LCM has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Regulation 1.16 lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Mr. John Lane, Managing Member  
Lane Capital Markets, LLC  
Fairfield, CT

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We did not note any matters involving the internal control system and accounting structure and its operation that we consider to be material weaknesses as defined above.

\*\*\*\*\*

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Commodity Exchange Act and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that LCM's practices and procedures were adequate at December 31, 2003, to meet the Commission's objective.

This report is intended solely for the use of the management of LCM, the Commodity Futures Trading Commission, and other regulatory agencies that rely on Regulation 1.16 of the Commodity Futures Trading Commission and should not be used for any other purpose.

*Peretz, Resnick & Co., LLP*

February 18, 2004

LANE CAPITAL MARKETS, LLC  
FINANCIAL STATEMENTS  
FOR THE YEARS ENDED  
DECEMBER 31, 2003 AND 2002

LANE CAPITAL MARKETS, LLC  
FINANCIAL STATEMENTS  
FOR THE YEARS ENDED  
DECEMBER 31, 2003 AND 2002

TABLE OF CONTENTS

Independent Auditor's Report	1
Financial Statements	
Balance Sheet December 31, 2003 and 2002	2
Statement of Income For the Years Ended December 31, 2003 and 2002	3
Statement of Member's Equity For the Years Ended December 31, 2003 and 2002	4
Statement of Cash Flows For the Years Ended December 31, 2003 and 2002	5
Schedule of Adjusted Net Capital December 31, 2003 and 2002	6
Notes to Financial Statements	7 – 8

**P**ERETZ  
**R**ESNICK  
& CO., LLP

CERTIFIED PUBLIC ACCOUNTANTS

303 South Broadway, Suite 105  
Tarrytown, New York 10591  
914-332-5393  
Fax: 914-332-5996  
Email: contact@peretzcpas.com

331 Madison Avenue  
New York, New York 10017  
212-697-2511

INDEPENDENT AUDITOR'S REPORT

To Mr. John Lane  
Lane Capital Markets, LLC

We have audited the accompanying balance sheet of Lane Capital Markets, LLC as of December 31, 2003 and 2002, and the related statements of income, member's equity and cash flows for the years then ended. These financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

Except as discussed in the following paragraph, we conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

The year 2002 was our first audit of the Company's financial statements and, as instructed, the scope of our engagement did not include an audit of the financial statements of the preceding year sufficient to enable us to express, and we do not express, an opinion on the consistency of the application of accounting principles with the preceding year.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Lane Capital Markets, LLC as of December 31, 2003 and 2002, and the results of its operations and its cash flows for the years then ended in conformity with generally accepted accounting principles.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedule of adjusted net capital is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

*Peretz, Resnick & Co., LLP*

February 18, 2004

LANE CAPITAL MARKETS, LLC

BALANCE SHEET

DECEMBER 31, 2003 AND 2002

<u>ASSETS</u>	<u>2003</u>	<u>2002</u>
Current Assets:		
Cash and cash equivalents	\$ 298,798	\$ 297,149
Pershing deposit account	25,000	25,000
Rent security deposit	<u>22,000</u>	<u>-</u>
Total current assets	<u>\$ 345,798</u>	<u>\$ 322,149</u>
Fixed assets, Net of accumulated depreciation	<u>1,500</u>	<u>1,960</u>
Total Assets	<u>\$ 347,298</u>	<u>\$ 324,109</u>
 <u>LIABILITIES</u>		
Accounts payable and accrued expenses	<u>\$ 2,153</u>	<u>\$ 10,757</u>
Total Liabilities	<u>2,153</u>	<u>10,757</u>
Member's Equity	<u>345,145</u>	<u>313,352</u>
Total Liabilities and Member's Equity	<u>\$ 347,298</u>	<u>\$ 324,109</u>

See Accompanying Notes to the Financial Statements.

LANE CAPITAL MARKETS, LLC

STATEMENT OF INCOME

FOR THE YEARS ENDED DECEMBER 31, 2003 AND 2002

	<u>2003</u>	<u>2002</u>
<u>INCOME</u>		
Fee income	\$ 384,392	\$ 172,203
Interest income	<u>2,388</u>	<u>-</u>
	<u>386,780</u>	<u>172,203</u>
 <u>EXPENSES</u>		
Auto expenses	-	1,127
Bank charges	810	-
Consulting and commissions	234,317	25,712
Contributions	-	500
Depreciation	13,930	459
Dues and subscriptions	6,820	1,820
Entertainment	2,897	13,501
Equipment rental	787	800
Insurance	651	-
Internet expense	369	-
Miscellaneous expense	1,349	-
Stationary and office expenses	9,133	16,975
Postage and delivery	993	-
Professional development	2,405	-
Professional fees	19,464	29,844
Promotion	2,437	638
Recruiting	1,200	-
Regulatory fees and expenses	9,809	10,343
Rent	21,863	1,122
Repairs	320	600
Taxes: Corp.	250	-
Telephone	11,673	6,073
Travel	<u>11,350</u>	<u>13,547</u>
 Total Expenses	 <u>352,827</u>	 <u>123,061</u>
 Net income	 <u>\$ 33,953</u>	 <u>\$ 49,142</u>

See Accompanying Notes to the Financial Statements.

LANE CAPITAL MARKETS, LLC

STATEMENT OF MEMBER'S EQUITY

FOR THE YEARS ENDED DECEMBER 31, 2003 AND 2002

	<u>2003</u>	<u>2002</u>
Member's equity – beginning of year	\$ 313,352	\$ 143,210
Member's Contributions	-	151,000
Net Income	<u>33,953</u>	<u>49,142</u>
	347,305	343,352
Member's Withdrawals	<u>(2,160)</u>	<u>(30,000)</u>
Member's equity – end of year	<u>\$ 345,145</u>	<u>\$ 313,352</u>

See Accompanying Notes to the Financial Statements.

LANE CAPITAL MARKETS, LLC

STATEMENT OF CASH FLOWS

FOR THE YEARS ENDED DECEMBER 31, 2003 AND 2002

	<u>2003</u>	<u>2002</u>
Cash flows from operating activities		
Net income	\$ 33,953	\$ 49,142
Adjustments to reconcile to net cash provided by operating activities:		
Changes in assets and liabilities		
Depreciation	13,930	459
Pershing deposit account	-	(25,000)
Rent security account	(22,000)	-
Accounts payable and accrued expenses	<u>(8,604)</u>	<u>2,758</u>
Net cash provided by operating activities	<u>17,279</u>	<u>27,359</u>
Cash flows used for investing activities:		
Equipment purchases	<u>(13,470)</u>	<u>(2,419)</u>
Cash flows provided by financing activities		
Member's capital contributions	-	151,000
Member's distributions	<u>(2,160)</u>	<u>(30,000)</u>
Net cash provided by (used for) financing activities	<u>(2,160)</u>	<u>121,000</u>
Net increase in cash	1,649	145,940
Cash and cash equivalents, beginning of period	<u>297,149</u>	<u>151,209</u>
Cash and cash equivalents, end of period	<u>\$ 298,798</u>	<u>\$ 297,149</u>

See Accompanying Notes to the Financial Statements.

LANE CAPITAL MARKETS, LLC  
SCHEDULE OF ADJUSTED NET CAPITAL  
DECEMBER 31, 2003 AND 2002

	<u>2003</u>	<u>2002</u>
Current Assets	\$ 345,798	\$ 322,149
Less: Total Liabilities	<u>(2,153)</u>	<u>(10,757)</u>
Adjusted Net Capital	<u>\$ 343,645</u>	<u>\$ 311,392</u>
Net Capital Required	<u>\$ 100,000</u>	<u>\$ 100,000</u>
Excess Net Capital	<u>\$ 243,645</u>	<u>\$ 211,392</u>

See Accompanying Notes to the Financial Statements.

LANE CAPITAL MARKETS, LLC  
NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2003 AND 2002

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

Lane Capital Markets, LLC (LCM) was formed as a limited liability company July 9, 2001 and began operations as a licensed broker in February 2002.

Nature of Business

LCM operates as an Independent Introducing Broker registered with the Commodity Futures Trading Commission and is a member of the National Futures Association. LCM, as an Independent Introducing Broker, does not handle customers' money nor does LCM clear customers' trades. All customer funds and transactions are maintained with correspondent brokerage firms. LCM financial statements are presented in accordance with generally accepted accounting principles.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires the proprietor to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

Income Taxes

The company is not a taxpaying entity for federal income tax purposes, and thus no income tax expense has been recorded on the financial statements. Income of the company is taxed to the member in his returns.

Cash Equivalents

LCM considers all short-term investments with a maturity of three months or less at inception to be cash equivalents.

LANE CAPITAL MARKETS, LLC  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2003 AND 2002

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Property and Equipment

Property and equipment is stated at cost. Depreciation is provided using the straight-line method over the estimated useful lives of the assets. Depreciation expense for the years ended December 31, 2003 and 2002 were \$13,930 and \$459, respectively.

NOTE 2 – CASH FLOWS

There were no non-cash financing or investing activities during the period. LCM paid no interest or income taxes during the years ended December 31, 2003 and 2002.

NOTE 3 – NET CAPITAL REQUIREMENT

The minimum net capital as required by Rule 1.17 of the Commodity Futures Trading Commission is \$100,000 at December 31, 2003 and December 31, 2002. The company's net capital exceeded the required amount by \$243,645 at December 31, 2003 and \$211,392 at December 31, 2002.