

**PROCESSED**  
MAR 16 2004  
THOMSON  
FINANCIAL

**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

SEC FILE NUMBER

8-50119

FACING PAGE

**Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 01/01/03 AND ENDING 12/31/03  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: Campbell Financial Services, Inc.

OFFICIAL USE ONLY

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

FIRM ID. NO.

210 W. Pennsylvania Avenue, Suite 770

(No. and Street)

Baltimore  
(City)

Maryland  
(State)

21204  
(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Theresa D. Becks

(410) 842-4631

(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Arthur F. Bell, Jr. & Associates, L.L.C.

(Name - if individual, state last, first, middle name)

201 International Circle, Suite 200  
(Address)

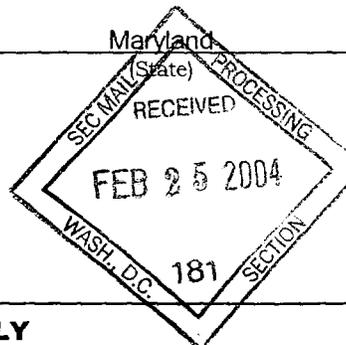
Hunt Valley,  
(City)

Maryland  
(State)

21030  
(Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.



**FOR OFFICIAL USE ONLY**

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

*SW*

OATH OR AFFIRMATION

I, Theresa D. Becks, swear (or affirm) that, to the best of my knowledge and belief, the accompanying financial statement and supporting schedules pertaining to the firm of Campbell Financial Services, Inc., as of December 31, 20 03, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Theresa D. Becks  
Signature  
Vice President  
Title

Kathlyn B. Ford  
Notary Public

KATHLYN B. FORD  
NOTARY PUBLIC STATE OF MARYLAND  
My Commission Expires June 1, 2004

This report\*\* contains (check all applicable boxes):

- (a) Facing page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Cash Flows.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**CAMPBELL FINANCIAL SERVICES, INC.**

**ANNUAL REPORT**

December 31, 2003

Financial Statements and Supplementary  
Information Pursuant to Rule 17a-5 of the  
Securities and Exchange Commission  
For the Year Ended December 31, 2003

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INDEPENDENT AUDITOR'S REPORT

To the Stockholders  
Campbell Financial Services, Inc.

We have audited the accompanying statement of financial condition of Campbell Financial Services, Inc. (the Company) as of December 31, 2003, and the related statements of operations, changes in stockholders' equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Campbell Financial Services, Inc. as of December 31, 2003, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained on pages 8 and 9 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

*Arthur F. Bell, Jr. & Associates, L.L.C.*

Hunt Valley, Maryland  
February 5, 2004

**CAMPBELL FINANCIAL SERVICES, INC.**  
**STATEMENT OF FINANCIAL CONDITION**

December 31, 2003

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**ASSETS**

Cash	\$20,008
Prepaid expense	2,329
Due from affiliate, net	<u>3,306</u>
 Total assets	 <u>\$25,643</u>

**LIABILITIES**

Accounts payable and accrued expenses	\$ <u>5,650</u>
 Notes subordinated to the claims of general creditors	 <u>10,000</u>

**STOCKHOLDERS' EQUITY**

Common stock – \$.01 par value; 2,500 shares authorized; 200 shares issued and outstanding	2
Additional paid-in capital	9,998
Retained deficit	<u>(7)</u>
 Total stockholders' equity	 <u>9,993</u>
 Total liabilities and stockholders' equity	 <u>\$25,643</u>

See accompanying notes.

**CAMPBELL FINANCIAL SERVICES, INC.**

**STATEMENT OF OPERATIONS**

For the Year Ended December 31, 2003

**REVENUE**

Commissions \$519,670

**EXPENSES**

Office services fee 125,368

Salaries and other compensation 380,213

Rent 3,152

Regulatory fees and expenses 2,829

Professional fees 6,085

Interest expense 800

Other expenses 1,131

Total expenses 519,578

NET INCOME \$ 92

See accompanying notes.

**CAMPBELL FINANCIAL SERVICES, INC.**  
**STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY**  
For the Year Ended December 31, 2003

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	<u>Common Stock</u>	<u>Additional Paid-in Capital</u>	<u>Retained (Deficit)</u>	<u>Total</u>
Balances at December 31, 2002	\$ 2	\$9,998	\$ (99)	\$ 9,901
Net income for the year ended December 31, 2003	<u>0</u>	<u>0</u>	<u>92</u>	<u>92</u>
Balances at December 31, 2003	<u>\$ 2</u>	<u>\$9,998</u>	<u>\$ (7)</u>	<u>\$ 9,993</u>

**STATEMENT OF CHANGES IN LIABILITIES  
SUBORDINATED TO CLAIMS OF GENERAL CREDITORS**  
For the Year Ended December 31, 2003

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Balance at December 31, 2002	\$10,000
Increase (decrease)	<u>0</u>
Balance at December 31, 2003	<u>\$10,000</u>

See accompanying notes.

**CAMPBELL FINANCIAL SERVICES, INC.**  
**STATEMENT OF CASH FLOWS**  
For the Year Ended December 31, 2003

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<b>Cash flows from operating activities</b>	
Net income	\$ 92
Changes in assets and liabilities	
Decrease in prepaid expense	626
Increase in accounts payable and accrued expenses	1,400
Increase in due from affiliate, net	<u>(510)</u>
Net cash from operating activities	1,608
<b>Cash – beginning of year</b>	<u>18,400</u>
<b>Cash – end of year</b>	<u>\$20,008</u>
<b>Supplemental Disclosure of Cash Flow Information</b>	
Cash paid during the year for interest	<u>\$ 800</u>

See accompanying notes.

**CAMPBELL FINANCIAL SERVICES, INC.**  
**NOTES TO FINANCIAL STATEMENTS**

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Note 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. General Description of the Company

Campbell Financial Services, Inc. (the Company) is a broker-dealer registered with the Securities and Exchange Commission (SEC) and is a member of the National Association of Securities Dealers, Inc.

B. Method of Reporting

The Company's financial statements are presented in conformity with accounting principles generally accepted in the United States of America, which require the use of certain estimates made by the Company's management.

C. Income Taxes

The Company's income tax returns are prepared on the accrual basis of accounting. The Company uses an asset and liability approach to financial accounting for income taxes; however, given its cumulative net losses, there is no provision for income taxes. The Company has an operating loss carryforward for tax purposes of approximately \$10, expiring from 2020 to 2023.

Note 2. RELATED PARTY TRANSACTIONS

All of the Company's revenue represents commissions from selling units of publicly traded affiliated commodity pools to Campbell & Company, Inc. (CCI), the General Partner or Managing Owner of such commodity pools, and the continuous servicing of units owned by CCI. The two stockholders of the Company are officers and minority owners of CCI. The Company earns initial and/or ongoing commissions from CCI, in accordance with the selling agreements, based on the Net Asset Value of the units sold and serviced.

Substantially all of the Company's expenses are allocated from CCI which provides management, administration, office space and other services to the Company.

In November 2003, the Company entered into an expense sharing agreement (the Agreement) with CCI. The Agreement provides that Direct Expenses (as defined in the Agreement) will be paid directly by the Company. Allocated Expenses (as defined) shall be paid by CCI and subsequently reimbursed by the Company based upon a reasonable allocation. A Profit Share (as defined) will be owed to the shareholders of the Company in the form of an allocation of CCI's direct profit share expense to these shareholders. The Company will pay the Profit Share directly to CCI.

CAMPBELL FINANCIAL SERVICES, INC.  
NOTES TO FINANCIAL STATEMENTS (CONTINUED)

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Note 3. SUBORDINATED NOTES

The Company has borrowed \$10,000 under satisfactory subordination agreements, consisting of a \$5,000 note from each of the stockholders of the Company. Such notes bear an 8% interest rate and are due on July 31, 2004. These subordinated notes are available in computing net capital under the SEC's uniform net capital rule. To the extent that such notes are required for the Company's continued compliance with minimum net capital requirements, they may not be repaid.

Note 4. NET CAPITAL REQUIREMENTS

Pursuant to the net capital provisions of Rule 15c3-1 of the Securities Exchange Act of 1934, the Company is required to maintain minimum net capital and is required to maintain a ratio of aggregate indebtedness to net capital (both as defined under such provisions), not to exceed 15 to 1. At December 31, 2003, the Company had net capital of \$14,358, which was \$9,358 in excess of its required net capital of \$5,000. The Company's ratio of aggregate indebtedness to net capital was 0.39 to 1.

**CAMPBELL FINANCIAL SERVICES, INC.**

**SUPPLEMENTARY INFORMATION**

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**CAMPBELL FINANCIAL SERVICES, INC.**  
**COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1**  
**OF THE SECURITIES AND EXCHANGE COMMISSION**  
December 31, 2003

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Total stockholders' equity	\$ 9,993
Add subordinated notes allowable in computation of net capital	10,000
Deduct items not allowable for net capital	
Non-allowable assets	<u>(5,635)</u>
Net capital	<u>\$ 14,358</u>
Minimum net capital required – 6 2/3% of aggregate indebtedness (Note 1, below)	<u>\$ 376</u>
Minimum regulatory dollar net capital requirement	<u>\$ 5,000</u>
Net capital shown above	\$ 14,358
Minimum net capital requirement	<u>5,000</u>
Excess net capital	<u>\$ 9,358</u>
Total aggregate indebtedness	<u>\$ 5,650</u>
Percentage of aggregate indebtedness to net capital	<u>39.4%</u>

Statement Pursuant to Paragraph (d) of Rule 17a-5

The computation of net capital and required net capital stated above, agrees with the Campbell Financial Services, Inc. computation of net capital and required net capital from the December 31, 2003 Unaudited Financial and Operational Combined Uniform Single Report (FOCUS IIA).

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Note 1 – Computation of Aggregate Indebtedness

Total aggregate indebtedness at December 31, 2003 is as follows:

Total liabilities	\$ 15,650
Less indebtedness subordinated to the claims of general creditors pursuant to satisfactory subordination agreements	<u>(10,000)</u>
Aggregate indebtedness	<u>\$ 5,650</u>

**CAMPBELL FINANCIAL SERVICES, INC.**  
**COMPUTATION OF RESERVE REQUIREMENTS UNDER RULE 15c3-3**  
**AND INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS**  
**UNDER RULE 15c3-3**  
December 31, 2003

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The Company does not file information in accordance with Rule 15c3-3 as it is a broker-dealer which carries no margin accounts, promptly transmits all customer funds received in connection with its activities, and does not hold funds or securities for, or owe money to, customers. Therefore, Campbell Financial Services, Inc. claims the k(2)(i) exemption in relation to Rule 15c3-3.

**CAMPBELL FINANCIAL SERVICES, INC.**

**INDEPENDENT AUDITOR'S REPORT ON  
INTERNAL CONTROL**

Supplementary Report to Financial  
Statements and Supplementary Information  
(Form X-17a-5)

For the Year Ended December 31, 2003

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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL

To the Stockholders  
Campbell Financial Services, Inc.

In planning and performing our audit of the financial statements and supplementary information of Campbell Financial Services, Inc. (the Company), for the year ended December 31, 2003, we considered its internal control, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g), in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications, and comparisons
2. Recordation of differences required by rule 17a-13
3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized acquisition, use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the Company's internal control would not necessarily disclose all matters in the Company's internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the Company's internal control that we consider to be material weaknesses as defined above.

We understand that the practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2003, to meet the SEC's objectives.

This report is intended solely for the information and use of the stockholders, management, the SEC, the National Association of Securities Dealers, Inc., and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

*Arthur F. Bell, Jr. & Associates, L.L.C.*

Hunt Valley, Maryland  
February 5, 2004