

03 MAY 19 AM 7:21

Ref: PGC/ltop/adr0303

GUS

31 March 2003

United States Securities
and Exchange Commission
Division of Corporation Finance
Office of International Corporate Finance
Judiciary Plaza
450 Fifth Street NW
Washington DC20549
USA

GUS plc
PO Box 99
Universal House
Devonshire Street
Manchester M60 1XA
Tel 0161 273 8282
Fax 0161 277 4056
www.gusplc.com
Direct Lines:
Tel 0161 277 4064
Fax 0161 277 4056
Email coopepa@gusco.com



03050534

SUPPL

Dear Sir

Exemption number 82-5017

In connection with the above exemption by the SEC in respect of the ADR programme of the Company, I enclose copies of the relevant documents issued from 1 March to date. For completeness a list of these documents is attached to this letter.

Yours faithfully

PAUL COOPER
ASSISTANT COMPANY SECRETARY

Enc.

PROCESSED

↑
MAY 29 2003

THOMSON
FINANCIAL

dlw 5/20

DOCUMENTS PASSED TO SEC – 31 MARCH 2003

COMPANIES HOUSE FILINGS			
•	12 March 2003	-	Form 88(2) re allotment of shares
•	24 March 2003	-	Resignation of auditors
•	31 March 2003	-	Appointment of director
•	31 March 2003	-	Form 88(2) re allotment of shares

LONDON STOCK EXCHANGE ANNOUNCEMENTS/FILINGS – INCLUDING THOSE LISTED ON THE RNS FEED SECTION OF THE GUS plc CORPORATE WEBSITE			
•	5 March 2003	-	Director Shareholding
•	25 March 2003	-	Board appointment
•	25 March 2003	-	Acquisition

PAUL COOPER
31 MARCH 2003

EXCERNING NO
82 5017

03 MAY 19 AM 7:21

Ref: chcorres.pgc.roc8

GUS

12 March 2003

The Registrar of Companies
Companies House
Crown Way
Maindy
Cardiff
CF14 3UZ

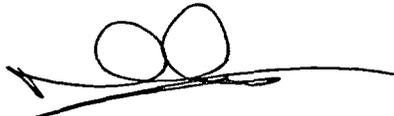
US plc
PO Box 99
Universal House
Devonshire Street
Manchester M60 1XA
www.gusplc.com
Direct Lines:
Tel 0161 277 4064
Fax 0161 277 4056
coopepa@gusco.com

Dear Sir

Allotment of shares

In connection with recent allotments of shares, I enclose Form 88(2) duly completed.

Yours faithfully



Paul Cooper

Assistant Company Secretary

PLEASE COMPLETE IN
 TYPESCRIPT OR IN
 BOLD BLACK CAPITALS

88(2)

Return of Allotment of Shares

CHFPO83

Company Number

146575

Company name in full

GUS plc

1 of 1

Shares allotted (including bonus shares):

Date or period during which
 shares were allotted
 (If shares were allotted on one date
 enter that date in the "from" box.)

From			To		
Day	Month	Year	Day	Month	Year
10	03	2003			

Class of shares
 (ordinary or preference etc)

Number allotted

Nominal value of each share

Amount (if any) paid or due on each
 Share (including any share premium)

Class of shares	From	To
Ordinary	Ordinary	
13,372	92	
25p	25p	
384.0p	523.0p	

List the names and addresses of the allottees and the number of shares allotted to each overleaf

If allotted shares are fully or partly paid up otherwise than in cash please state:

% that each share is to be
 treated as paid up

--	--	--

Consideration for which
 the shares were allotted

(This information must be supported by
 the duly stamped contract or by the duly
 stamped particulars on Form 88(3) if the
 Contract is not in writing.)

When you have completed and signed the form send it to
 The Registrar of Companies at:

Companies House, Crown Way, Cardiff CF14 3UZ DX 33050 Cardiff
 For companies registered in England and Wales

Companies House, 37 Castle Terrace, Edinburgh EH1 2EB DX235
 For companies registered in Scotland Edinburgh

Companies house receipt date barcode

This form has been provided free of
 charge by Companies House.

Names and addresses of the allottees (List joint share allotments consecutively)

Shareholder details		Shares and share class allotted	
Name	SEE ATTACHED LIST	Class of shares allotted	Number allotted
Address		Ordinary	13,464
	UK Postcode		
Name		Class of shares allotted	Number allotted
Address			
	UK Postcode		
Name		Class of shares allotted	Number allotted
Address			
	UK Postcode		
Name		Class of shares allotted	Number allotted
Address			
	UK Postcode		
Name		Class of shares allotted	Number allotted
Address			
	UK Postcode		

Please enter the number of continuation sheet(s) (if any) attached to this form :

3

Signed David Morris
director / secretary / administrator / administrative receiver / receiver manager / receiver

Date 12 March 2003

Please delete as appropriate

Please give the name, address, telephone number and, if available, a DX number and Exchange of the person Companies House should contact if there is any query.

P G Cooper, GUS plc, Universal House, Devonshire Street, Manchester M60 1XA

ESP/EX-C/E7474/cn

Tel 0161 273 8282

DX number

DX exchange

COMPANY : GUS PLC
SECURITY : ORDINARY 25P SHARES

ALLOTMENT PERIOD : FROM 07MAR03 TO 07MAR03

HOLDERS NAME & ADDRESS DETAILS

SHARES ALLOTTED

BANGEE OMAR /MR. 23 ARGYLL ROAD PRESTON LANCASHIRE PR1 6JY	1296
BAYLISS SAMANTHA /MRS. 10 LYSANDER ROAD RUBERY REDNAL BIRMINGHAM WEST MIDLANDS	147
BLEAKLEY BEVERLEY /MRS. 9 SAUNTON AVENUE HARWOOD BOLTON BL2 4HL	307
BOWERS DOREEN /MRS. 34 PARSONS GREEN GUILDFORD SURREY GU1 1QY	123
BRANT KEITH /MR. 58 GROVE HILL EMMER GREEN READING BERKS RG4 8PR	61
BURNETT JULIE /MRS. ORCHARD HOUSE THE ROW LAUDER BERWICKSHIRE TD2 6TQ	984
CASE DOROTHY J /MRS. 50 CREDITON DRIVE PLATT BRIDGE WIGAN LANCS	114
CHANOT DAVID /MR. 11 THE MEAD WEST WICKHAM KENT BR4 0BA	1538
CLOUGH PHYLLIS /MRS. 12 BRUNTCLIFFE CLOSE MORLEY LEEDS WEST YORKSHIRE	246
CROXTON TREVOR /MR.	1538

Continuation sheet

1 ATTACHED

To Form 8812

Date 12/3/03

18 BRIDLE WAY
HERNE BAY
KENT
CT16 7PQ

CURRIE ALASTAIR M /MR.
10 ROSENEATH
BRAMHALL
STOCKPORT
CHESHIRE
SK7 3LP

DENTON ALMA /MRS.
24 MANOR FARM DRIVE
CHURWELL
MORLEY
LEEDS

1538

123

HOLDERS NAME & ADDRESS DETAILS

GREEN IRENE /MRS.
9 GIDLOW HOUSES
STANDISH
WIGAN
M16 8RU

GRICE KENNETH /MR.
5 FEORDO MON
RHOSDDU
WREXHAM
CLWYD
LL11 2LH

HAYES JULIA ANN /MRS.
57 NOEL STREET
KIMBERLEY
NOTTINGHAM
NOTTINGHAMSHIRE

HEWINS DAMN /MRS.
31 GOLDSMITH ROAD
BLACKFOLE
WORCESTER
WR4 9F4

JAY ALICE /MRS.
7 WOODCROSS GARDENS
MORLEY
LEEDS
LS27 9LW

KELLY DERMOT /MR.
59 RINGWOOD HIGHWAY
POTTERS GREEN
COVENTRY
WARWICKSHIRE
CV2 2GN

NATHANIEL MARTIN /MR.
30 BRONLLWYN ROAD
GELLI
RHONDDA
MID GLAMORGAN
CF41 7TE

PAVIER KEITH /MR.
11 LAVENHAM PLACE
SKELLOW
DONCASTER
SOUTH YORKS

REEVES GRAHAM /MR.
8 DOWNING WAY
PRIORS PARK
DAVENTRY NORTHANTS
NN11 4TN

REILLY MICHAEL /MR.
10 MACKMILLAN ROAD
TOWLEY REGIS
WEST MIDLANDS
B55 8AR

SHARES ALLOTTED

235

295

255

117

1230

242

246

253

274

137

Continuation
Sheet
Form 88(1)
Form 12-3-

* ROBERTS ALISON /MISS.
21 MEADOWS ROAD
HEATON CHAPEL
STOCKPORT
CHESHIRE

307

SMALLWOOD MICHAEL /MR.
20 CHEVRIL COURT
WICKERSLEY
ROTHERHAM
S66 2BN

615

WALSH ANGELA /MISS.
11 ST ELMO GROVE
LEEDS
WEST YORKSHIRE
LS9 9BT

307

HOLDERS NAME & ADDRESS DETAILS

SHARES ALLOTTED

WOODWARD DEBBIE ANNE /MRS.
 243 STATION ROAD
 NETHER WHITACRE
 COLESHILL
 BIRMINGHAM
 WEST MIDLANDS B46 2JG

117

WORTHINGTON MICHAEL /MR.
 1 CAVERSHAM CLOSE
 SHOLING
 SOUTHAMPTON
 HANTS
 SO19 8FG

204

WRAGG ALISTAIR CHARLES /MR.
 HOLLY BANK
 STATION ROAD
 UPPER BROUGHTON
 NOTTS
 LE14 3BQ

615

NUMBER OF ACCOUNTS : 28

13464

*****END OF REPORT *****

CONTINUATION
 SHEET 3
 ATTACHED TO
 FORM 82(1)
 DATE 11-3-67

EXHIBITION NO
82 5017

03 MAY 19 AM 7:21

Ref: chcorres.pgc.roc10

GUS

24 March 2003

The Registrar of Companies
Companies House
Crown Way
Maindy
Cardiff
CF14 3UZ

GUS plc
PO Box 99
Universal House
Devonshire Street
Manchester M60 1XA
www.gusplc.com
Direct Lines:
Tel 0161 277 4064
Fax 0161 277 4056
coopepa@gusco.com

Dear Sir

RESIGNATION OF AUDITORS

In accordance with Section 392(3) Companies Act 1985 we enclose the notice of resignation deposited at our registered office by our auditors PricewaterhouseCoopers in respect of GUS plc.

Yours faithfully



Paul Cooper

Assistant Company Secretary

PricewaterhouseCoopers
101 Barbirolli Square
Lower Mosley Street
Manchester M2 3PW
Telephone +44 (0) 161 245 2000
Facsimile +44 (0) 161 245 2910
Direct Fax +44 (0) 161 247 4155

The Directors
GUS plc
Universal House
Devonshire Street
Manchester
M60 1XA

21 March 2003

Our ref: LTD190303KLBSH

Dear Sirs

Following the conversion of PricewaterhouseCoopers to a Limited Liability Partnership (LLP) from 1 January 2003, we have agreed with you that the new firm, PricewaterhouseCoopers LLP will be replacing us as auditors.

In accordance with Section 392 of the Companies Act 1985, we give notice that we are resigning as auditors of GUS plc, registered number 00146575 with effect from 26 March 2003.

In accordance with Section 394 of the Companies Act 1985, we confirm that there are no circumstances connected with our resignation which we consider should be brought to the notice of the shareholders or creditors of GUS plc.

Yours faithfully



PricewaterhouseCoopers

EXEMPTION NO
82 5017

03 MAY 19 AM 7:21

Ref: chcorres.pgc.roc11

GUS

31 March 2003

The Registrar of Companies
Companies House
Crown Way
Maindy
Cardiff
CF14 3UZ

GUS plc
PO Box 99
Universal House
Devonshire Street
Manchester M60 1XA
www.gusplc.com
Direct Lines:
Tel 0161 277 4064
Fax 0161 277 4056
coopepa@gusco.com

Dear Sir

APPOINTMENT OF DIRECTOR

In connection with a recent appointment to the board of GUS plc, I attach Form 288a for your attention

Yours faithfully



Paul Cooper

Assistant Company Secretary



Companies House
— for the record —

Please complete in typescript,
or in bold black capitals.

CHFP000

288a

APPOINTMENT of director or secretary (NOT for resignation (use Form 288b) or change of particulars (use Form 288c))

Company Number

Company Name in full

Date of appointment Day Month Year †Date of Birth Day Month Year

Appointment form

Appointment as director as secretary Please mark the appropriate box. If appointment is as a director and secretary mark both boxes.

NAME *Style / Title *Honours etc

Notes on completion appear on reverse.

Forename(s)

Surname

Previous Forename(s) Previous Surname(s)

†† Tick this box if the address shown is a service address for the beneficiary of a Confidentiality Order granted under the provisions of section 723B of the Companies Act 1985

†† Usual residential address

Post town Postcode

County / Region Country

†Nationality †Business occupation

†Other directorships (additional space overleaf)

Consent signature Date

* Voluntary details.
† Directors only.
**Delete as appropriate

I consent to act as ** director / secretary of the above named company
A director, secretary etc must sign the form below.
Signed Date

(** a director / secretary / administrator / administrative receiver / receiver manager / receiver)

DX number DX exchange

You do not have to give any contact information in the box opposite but if you do, it will help Companies House to contact you if there is a query on the form. The contact information that you give will be visible to searchers of the public record..

Companies House receipt date barcode
This form has been provided free of charge by Companies House

When you have completed and signed the form please send it to the Registrar of Companies at:
Companies House, Crown Way, Cardiff, CF14 3UZ DX 33050 Cardiff
for companies registered in England and Wales or
Companies House, 37 Castle Terrace, Edinburgh, EH1 2EB
for companies registered in Scotland **DX 235 Edinburgh**

Company Number

† Directors only.

† Other directorships

NOTES

Show the full forenames, NOT INITIALS. If the director or secretary is a corporation or Scottish firm, show the name on surname line and registered or principal office on the usual residential line.

Give previous forenames or surname(s) except:

- for a married woman, the name by which she was known before marriage need not be given.
- for names not used since the age of 18 or for at least 20 years

A peer or individual known by a title may state the title instead of or in addition to the forenames and surname and need not give the name by which that person was known before he or she adopted the title or succeeded to it.

Other directorships.

Give the name of every company incorporated in Great Britain of which the person concerned is a director or has been a director at any time in the past five years.

You may exclude a company which either is, or at all times during the past five years when the person concerned was a director, was

- dormant
- a parent company which wholly owned the company making the return, or
- another wholly owned subsidiary of the same parent company.

EXEMPTION NO
825017

GUS

Ref: chcorres.pgc.roc88(2)

31 March 2003

The Registrar of Companies
Companies House
Crown Way
Maindy
Cardiff
CF14 3UZ

US plc
PO Box 99
Universal House
Devonshire Street
Manchester M60 1XA
www.gusplc.com
Direct Lines:
Tel 0161 277 4064
Fax 0161 277 4056
coopepa@gusco.com

Dear Sir

Allotment of shares

In connection with recent allotments of shares, I enclose Form 88(2) duly completed.

Yours faithfully



Paul Cooper

Assistant Company Secretary

PLEASE COMPLETE IN
TYPESCRIPT OR IN
BOLD BLACK CAPITALS

88(2)

Return of Allotment of Shares

CHFPO83

Company Number

146575

Company name in full

GUS plc

1 of 1

Shares allotted (including bonus shares):

Date or period during which
shares were allotted
(If shares were allotted on one date
enter that date in the "from" box.)

From

To

Day Month Year

24 03 2003

Day Month Year

Class of shares
(ordinary or preference etc)

Ordinary

Ordinary

Ordinary

Number allotted

6,296

Nominal value of each share

25p

25p

25p

Amount (if any) paid or due on each
Share (including any share premium)

384p

List the names and addresses of the allottees and the number of shares allotted to each overleaf

If the allotted shares are fully or partly paid up otherwise than in cash please state:

% that each share is to be
treated as paid up

Consideration for which
the shares were allotted
(This information must be supported by
the duly stamped contract or by the duly
stamped particulars on Form 88(3) if the
contract is not in writing.)

When you have completed and signed the form send it to
The Registrar of Companies at:

Companies House, Crown Way, Cardiff CF14 3UZ DX 33050 Cardiff
For companies registered in England and Wales

Companies House, 37 Castle Terrace, Edinburgh EH1 2EB DX235
For companies registered in Scotland Edinburgh

Companies house receipt date barcode

This form has been provided free of
charge by Companies House.

Names and addresses of the allottees (List joint share allotments consecutively)

Shareholder details		Shares and share class allotted	
Name	See attached list	Class of shares allotted	Number allotted
Address		Ordinary	6,296
	UK Postcode		
Name		Class of shares allotted	Number allotted
Address			
	UK Postcode		
Name		Class of shares allotted	Number allotted
Address			
	UK Postcode		
Name		Class of shares allotted	Number allotted
Address			
	UK Postcode		
Name		Class of shares allotted	Number allotted
Address			
	UK Postcode		

Please enter the number of continuation sheet(s) (if any) attached to this form :

Signed David Morris
 A director / secretary / administrator / administrative receiver / receiver manager / receiver

Date 31 March 2003

Please delete as appropriate

Please give the name, address, telephone number and, if available, DX number and Exchange of the person Companies House should contact if there is any query.

P G Cooper, GUS plc, Universal House, Devonshire Street, Manchester M60 1XA	
ESP/ExC/7522/ST	Tel 0161 273 8282
DX number	DX exchange

COMPANY : GUS PLC
SECURITY : ORDINARY 25P SHARES

ALLOTMENT PERIOD : FROM 20MAR03 TO 20MAR03

HOLDERS NAME & ADDRESS DETAILS

SHARES ALLOTTED

ANDERSON MARY /MRS. 37 KINGS CROFT ROAD HUCCLECOATE GLOUCESTER GL3 3RG	615
BRAY WENDY /MRS. 3 SHERWATER GARDENS PEEL GREEN ECCLES MANCHESTER M30 7NH	492
CORSELLI GAYNOR /MISS. 13 LINKS ROAD ROMLEY STOCKPORT CHESHIRE SK6 4HU	255
DAVIES GRAHAM /MR. 146 PELHAM ROAD WARD END BIRMINGHAM WEST MIDLANDS	117
FIELD SUSAN /MRS. 10 SHIRLEY CLOSE MALVERN WORCESTERSHIRE WR14 2NH	294
HARVEY OLIVIA /MRS. 116 RICKSTONES ROAD WITHAM ESSEX CM8 2NB	123
HIGGINSON BEVERLEY ANNE /MRS. 151 OLD RD FALLSWORTH MANCHESTER M35 0GD	140
JARRATT RODNEY /MR. 8 WHEATCROFT HADFIELD GLOSSOP DERBYSHIRE SK13 2EN	766
JESSOP DAVID CHARLES /MR. N/A/C FINCH COTTAGE 1 DEFFORD ROAD PITSHORE WORCESTERSHIRE	147

CONTINUATION
Sheet 2
To form (S&P)
DATE 31/3/03

Continuation
Sheet 2
To Form 8879
DATE
31/3/03

MCINTYRE KENNETH /MR.
52 GREEN END
GAWLINGAY
SANDY
BEDS

184

MUDD PAMELA /MRS.
3 CORSHAM COURT
GREAT HOLM
MILTON KEYNES
MK8 9BA

307

PURCHON ALAN /MR.
LAMMAS COTTAGE
THE GREEN
HALLOW
WORCESTER
WORCESTERSHIRE WR2 6PE

1538

HOLDERS NAME & ADDRESS DETAILS

SHARES ALLOTTED

THOMPSON CHRISTOPHER /MR.
42 CHERINGTON CLOSE
MATCHBOROUGH ESTATE
REDDITCH
WORCESTER

294

UNDERWOOD KATHERINE /MRS.
63 QUEENSWOOD DRIVE
HEADINGLY
LEEDS
LS6 3NG

102

WAINWRIGHT LOUISE /MRS.
202 LLYSTAEN ROAD
OLD COLWYN
COLWYN BAY
LL29 9HS

307

WALKER NIKOLETA /MISS.
97 HANNAH STREET
DARWEN
LANCS
BB3 2AQ

615

NUMBER OF ACCOUNTS : ----- 16

6296

*****END OF REPORT *****

(CONTINUATION)
SHIFT 3
TO FORM
88(2) PART
31/3/07

Exemption no
82 5017

GUS

Ref: PGC/Ann05032003215385

5 March 2003

The Manager
Company Announcements Office
The London Stock Exchange
Old Broad Street
London
EC2N 1HP

GUS plc
PO Box 99
Universal House
Devonshire Street
Manchester M60 1XA
Tel 0161 273 8282
Fax 0161 277 4056
www.gusplc.com

**REGULATORY NEWS SERVICE
HEADER MESSAGE**

COMPANY NAME: GUS plc
ISSUED BY: Mr D Morris – Company Secretary
SECURITY NUMBER: 215385
DATE AND TIME FOR RELEASE: Immediate
CONFIRMATION: Not required
CONTACT NAME AND TELE NO: Mr P G Cooper, 0161 277 4064

ANNOUNCEMENT

GUS plc has today received a notification from Oliver Stocken (a non-executive director of the Company) that, as a result of his participation in the Company's Dividend Reinvestment Plan, his beneficial holding of Ordinary shares of 25p each in the Company has increased from 21,996 Ordinary shares to 22,231 Ordinary shares. The purchase of 235 shares required in connection with the Dividend Reinvestment Plan was made on 7 February 2003 at a price of £5.2053 per share. Notification to shareholders was made by the Plan Manager on 21 February 2003.

Investor information

EXPERIAN NO

82 507

03 MAY 19 AM 7:21

RNS announcements

REG-GUS PLC Directorate Change

RNS Number:1410J

GUS PLC

25 March 2003

25 March 2003

GUS plc

Board appointment

GUS plc, the retail and business services group, is today pleased to announce the appointment of Craig Smith to the Board.

Craig Smith, who was appointed CEO of Experian North America in June 2000, is appointed Chairman of Experian worldwide and will join the Board of GUS plc with immediate effect.

Following today's announcement of the acquisition of the Scorex joint ventures, John Saunders, CEO of Experian International, takes on additional worldwide responsibility for Experian's decision support technology and consultancy services through the creation of a Global Decision Solutions business.

Don Robert, currently Chief Operating Officer of Experian North America, succeeds Craig Smith as CEO of that business.

Sir Victor Blank, Chairman of GUS, commented:

"We are delighted to announce Craig's appointment to the Board of GUS today. Since joining Experian, Craig has played a key role in successfully repositioning the North American business. I have every confidence that Experian, led by the team of Craig, John and Don, will capitalise ever more effectively on the growth opportunities available to it."

Enquiries:

GUS

David Tyler
Fay Dodds

Finance Director
Director of Investor Relations

EXEMPTION NO 82 6017

020 7495 0070

Finsbury
Rupert Younger
Rollo Head

020 7251 3801

The announcement is also available on the GUS web site www.gusplc.com.

Notes to editors:

Craig Smith, 51, was appointed CEO of Experian North America in June 2000. Before this, he was one of five founding executives of MBNA America Bank and spent 12 years with the bank from its launch in 1982. Mr Smith has over 30 years of senior financial services experience and, from 1994 to 2000, ran his own international management consultancy, Hamilton Partners, specialising in advising financial services organisations.

John Saunders, 55, was appointed CEO of Experian International in 2000, following the integration of the company's UK and Rest of World operations. He joined Experian in 1983 with substantial experience of credit operations and direct marketing gained at GUS Home Shopping and Reader's Digest UK. John went on to hold several key management positions at Experian before becoming Chief Executive of its UK operations in 1996.

Don Robert, 43, joined Experian in 2001. Before that, he served as president of The First American Corporation's Consumer Information and Services group, where he created a portfolio of consumer information businesses. Don was also previously president of First American CREDCO, the US's largest mortgage credit reporting company.

About GUS

GUS is a retail and business services group. We provide information and customer relationship management services through Experian, multi-channel retailing and home delivery through Argos Retail Group and luxury goods through a majority shareholding in Burberry Group plc.

About Experian

Experian provides strategic support to organisations around the world. It helps its clients target, acquire, manage and develop profitable customer relationships. Experian works with more than 40,000 clients across diverse industries, including financial services, telecommunications, healthcare, insurance, retail and catalogue, automotive, manufacturing, leisure, utilities, property, e-commerce and government. Experian has headquarters in Nottingham, UK, and Costa Mesa, California. It has a 175-year history and unbroken sales growth over the past 22 years. Its 13,000 people support clients in more than sixty countries. Annual sales exceed £1.1 billion, of which about two-thirds

come from Experian North America and the balance from Experian International,
mainly the United Kingdom and Continental Europe.

This information is provided by RNS
The company news service from the London Stock Exchange

END

BOADZLFLXXBEBBD

[Top](#) | [Home](#)

Investor information

Comment NW

RNS announcements

82 5017

REG-GUS PLC Acquisition

RNS Number:1415J

GUS PLC

25 March 2003

25 March 2003

GUS plc

Acquisition for £70m by Experian of outstanding interests in Scorex

Experian, the global business solutions company owned by GUS plc, today announces that it has acquired the outstanding stakes in its joint ventures with Scorex, the credit decision solutions company. The purchase price is £70m in cash, of which £6.4m is deferred over three years.

The Scorex business was started in 1986. In 1996, Experian entered into joint venture agreements with Scorex for the global marketing of credit solutions, the majority of which relate to credit scoring, application processing, risk management and fraud. These joint ventures, in which Experian generally has just over a 50% stake, operate in many markets including the United Kingdom, Italy, the United States, France, South Africa, Spain, and Canada. Sales in the year to March 2003 are expected to be about £30m.

This important acquisition gives Experian additional scale in the growing credit decision solutions market. By combining the Scorex joint ventures with Experian's already strong presence in many countries, the merged business will become truly global. It will benefit from the combined expertise of a single management team and an integrated product range. Experian's growth in global credit decision solutions will be accelerated, especially in the United States, where it will be able to offer services more effectively to major clients.

The acquisition is expected to generate a double-digit post-tax return on capital and to be slightly accretive to earnings per share immediately.

In addition to his current role, John Saunders, Chief Executive of Experian International, will take on worldwide responsibility for Experian's new Global Decision Solutions business. This will incorporate both the Scorex products and Experian-developed risk management products, with operations in 17 countries. Experian's annual sales of credit decision solutions products are about £150m to clients in over 60 countries.

Commenting on the acquisition, John Saunders, Chief Executive of Experian International, said:

"The full merger of Experian's decision solutions business with Scorex consolidates and strengthens our already solid position in the UK, Europe and Asia Pacific. It also gives us an excellent base on which to build our market share in the US, the world's largest consumer market. We have two outstanding product ranges and by combining sales, marketing and delivery capabilities, we will be able to bring new products more quickly to market and provide stronger, more leading-edge solutions to a global market place."

Enquiries:

GUS		
David Tyler	Finance Director	020 7495 0070
Fay Dodds	Director of Investor Relations	

Finsbury		
Rupert Younger		020 7251 3801
Rollo Head		

The announcement is also available on the GUS web site www.gusplc.com.

Notes to editors:

About GUS

GUS is a retail and business services group. We provide information and customer relationship management services through Experian, multi-channel retailing and home delivery through Argos Retail Group and luxury goods through a majority shareholding in Burberry Group plc.

About Experian

Experian provides strategic support to organisations around the world. It helps its clients target, acquire, manage and develop profitable customer relationships. Experian works with more than 40,000 clients across diverse industries, including financial services, telecommunications, healthcare, insurance, retail and catalogue, automotive, manufacturing, leisure, utilities, property, e-commerce and government. Experian has headquarters in Nottingham, UK, and Costa Mesa, California. It has a 175-year history and unbroken sales growth over the past 22 years. Its 13,000 people support clients in more than sixty countries. Annual sales exceed £1.1 billion, of which about two-thirds come from Experian North America and the balance from Experian International, mainly the United Kingdom and Continental Europe.

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