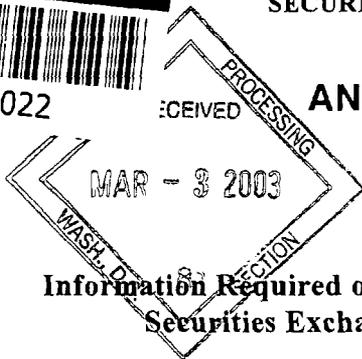


UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL  
OMB Number: 3235-0123  
Expires: October 31, 2004  
Estimated average burden  
hours per response..... 12.00



03015022



**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

SEC FILE NUMBER  
8- 65175

FACING PAGE

**Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 07/25/2002 AND ENDING 12/31/2002  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: Gravitas, LLC

OFFICIAL USE ONLY  
FIRM I.D. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

210 East 73rd Street, #1B

(No. and Street)

New York

NY

10021

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Mark T. Manzo

(212) 809-7171

(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Janover Rubinroit LLC

(Name - if individual, state last, first, middle name)

100 Quentin Roosevelt Blvd. Garden City

NY

11530

(Address)

(City)

(State)

(Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

PROCESSED  
MAR 20 2003

**FOR OFFICIAL USE ONLY** THOMSON FINANCIAL

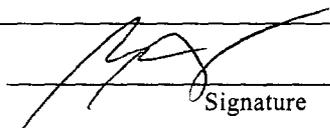
\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

BBB  
2/1/03

OATH OR AFFIRMATION

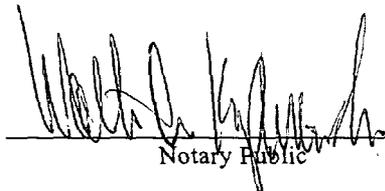
I, Mark T. Manzo, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Gravitas, LLC, as of December 31st, 20 02, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

  
Signature

Financial & Operations Principal  
Title

Walter A. Kapuscinski  
Notary Public, State of New York  
Registration #01KA4721819  
Qualified in New York County  
My Commission Expires July 02, 2006.

  
Notary Public

This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

(o) Independent Auditors' Report on Internal Control.

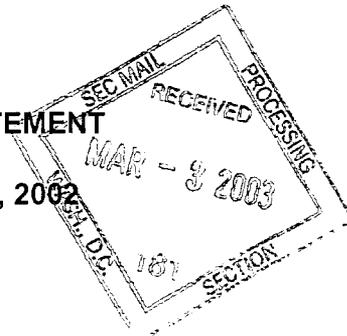
\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

GRAVITAS, LLC

\*\*\*\*\*

FINANCIAL STATEMENT

DECEMBER 31, 2002



**GRAVITAS, LLC**

**TABLE OF CONTENTS**

**INDEPENDENT AUDITORS' REPORT** dated February 26, 2003

**FINANCIAL STATEMENT**

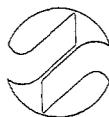
**PAGE NO.**

Balance Sheet as of December 31, 2002

1

Notes to Financial Statement

2 - 3



100 Quentin Roosevelt Blvd.  
Suite 516  
Garden City  
New York 11530  
(516) 542-6300  
Fax: (516) 542-9021

# JANOVER RUBINROIT

CERTIFIED PUBLIC ACCOUNTANTS

## INDEPENDENT AUDITORS' REPORT

To the Member of  
Gravitas, LLC:

We have audited the accompanying balance sheet of Gravitas, LLC as of December 31, 2002. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statement referred to above presents fairly, in all material respects, the financial position of Gravitas, LLC as of December 31, 2002, in conformity with accounting principles generally accepted in the United States of America.

*Janover Rubinroit, LLC*

February 26, 2003

GRAVITAS, LLC  
BALANCE SHEET  
DECEMBER 31, 2002

**ASSETS**

Cash	\$ 1,982
Clearing deposit	100,000
Due from broker	<u>17,481</u>
	<u>\$ 119,463</u>

**LIABILITIES AND MEMBER'S CAPITAL**

Accrued expenses and other current liabilities	\$ <u>75,517</u>
Member's capital	<u>43,946</u>
	<u>\$ 119,463</u>

The accompanying notes are an integral part of the financial statements.

**GRAVITAS, LLC**

**NOTES TO FINANCIAL STATEMENTS**

**NOTE 1 - ORGANIZATION:**

Gravitas, LLC (the "Company") is a limited liability company formed on December 12, 2001 in New York. Effective July 25, 2002, the Company commenced operations as a broker dealer registered with the Securities and Exchange Commission (the "SEC") and became a member of the National Association of Securities Dealers, Inc. The Company's business is comprised of commission transactions on corporate debt or equity securities.

**NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES:**

**Revenue recognition**

The Company records commission revenue and related expenses on a trade date basis.

**Income taxes**

No provision has been made for income taxes. The Company is a limited liability company with a single member; therefore, the Company's member includes the operations of the Company in his individual income tax return.

**Use of estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

**NOTE 3 - FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK AND CONCENTRATION OF CREDIT RISK:**

As a securities broker/dealer, the Company engages in various trading and brokerage activities on a principal and agency basis. As a non-clearing broker, the Company has its customers' transactions cleared through other broker dealers pursuant to clearing agreements. Nonperformance by its customers in fulfilling their contractual obligations pursuant to securities transactions with the clearing broker may expose the Company to risk and potential loss. Substantially all of the Company's cash is held at a clearing broker and other financial institutions. Recognizing the concentration of credit risk that this implies, the Company utilizes a clearing broker that is highly capitalized.

**NOTE 4 - CLEARING DEPOSIT:**

The clearing deposit of \$100,000 consists of money deposited into a capital account with the Company's clearing firm, Pershing Division, Donaldson, Lufkin & Jenrette Securities Corporation.

**NOTE 5- NET CAPITAL REQUIREMENT:**

The Company is subject to the SEC Uniform Net Capital rule (rule 15c3-1), which requires the maintenance of minimum regulatory net capital and further requires that the ratio of aggregate indebtedness to regulatory net capital, both as defined, not exceed 8:1. At December 31, 2002, the Company had regulatory net capital of \$43,946, which was \$34,506 in excess of its required minimum regulatory net capital of \$8,948. The Company's ratio of aggregate indebtedness to net capital was 1.7:1.

**NOTE 6 - COMMITMENTS AND CONTINGENCIES:**

**Litigation**

The Company is, from time to time, a party to litigation arising in the ordinary course of its business. Currently, there are no claims outstanding that management believes is likely to have a material adverse effect upon the financial statements of the Company.

**Soft dollar research expenses**

The Company has soft dollar research arrangements with certain customers whereby these costs are paid for the by the Company.

**NOTE 7 - RELATED PARTY TRANSACTIONS:**

The Company operates out of a co-op owned by a related party under an Expense Sharing Agreement, whereby the general partner of this related party is the single member of the Company. Monthly rent is \$1,500, which includes use of furnishings, fixtures and equipment. Telephone line usage charges are billed separately.