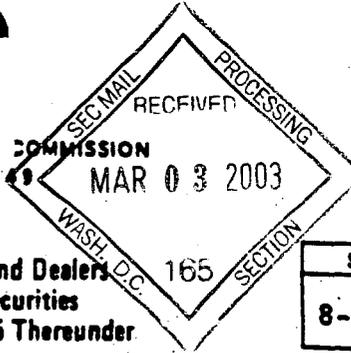


UF 3-7-03



U.S. 03014459



\*\*RAN 3/10

**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

**FACING PAGE**  
Information Required of Brokers and Dealers  
Pursuant to Section 17 of the Securities  
Exchange Act of 1934 and Rule 17a-5 Thereunder

SEC FILE NO.  
8-48157

REPORT FOR THE PERIOD BEGINNING 01/01/02 AND ENDING 12/31/02  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER:

Official Use Only  
FIRM ID. NO.

KEVIN GALASSINI LIMITED PARTNERSHIP

ADDRESS OF PRINCIPAL PLACE OF BUSINESS:  
(Do not use P.O. Box No.)

440 S. LA SALLE STREET, SUITE 2110

(No. and Street)

CHICAGO

IL

60605

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

BRUCE SLOVITT

(312) 362-3568

(Area Code -- Telephone No.)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

(Name -- if individual, state last, first, middle name)

WEISS & COMPANY LLP

ONE NORTHFIELD PLAZA, SUITE 400

NORTHFIELD

IL

60093

(ADDRESS)

Number and Street

City

State

Zip Code

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

PROCESSED

MAR 20 2003

FOR OFFICIAL USE ONLY

THOMSON  
FINANCIAL

\* Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

AKJ  
3/19/2003

### OATH OR AFFIRMATION

I, BRUCE SLOVITT, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of KEVIN J. GALASSINI LTD. PARTNERSHIP, as of DECEMBER 31, 2002 are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

Bruce Slovitt  
 Signature

FINANCIAL OPERATIONS OFFICER  
 Title

Jennifer Diallo  
 Notary Public



This report \*\* contains (check all applicable boxes):

- (a) Facing page
- (b) Statement of Financial Condition
- (c) Statement of Income (loss)
- (d) Statement of Changes in Financial Condition
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation
- (m) A copy of the SIPC Supplemental Report
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\* For conditions of confidential treatment of certain portions of this filing, see section 240.17e-5(e)(3).

**KEVIN J. GALASSINI LIMITED PARTNERSHIP**

**FINANCIAL STATEMENTS**

**DECEMBER 31, 2002**



**WEISS & COMPANY LLP**  
Certified Public Accountants

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NORTHFIELD • ILLINOIS

**KEVIN J. GALASSINI LIMITED PARTNERSHIP**

**FINANCIAL STATEMENTS**

**DECEMBER 31, 2002**

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JERRY WEISS (1936-1994)

FRANKLYN E. LEE

LAWRENCE B. BERKOWITZ

DANIEL A. FORTMAN

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LAWRENCE J. SEXAUER

MARK M. DUBINSKI

ANNE SEEFOR



**WEISS & COMPANY LLP**  
**Certified Public Accountants & Consultants**

ONE NORTHFIELD PLAZA • SUITE 400 • NORTHFIELD, ILLINOIS 60093-1266

TELEPHONE (847) 441-8800 • FAX (847) 441-6270

www.weisscpa.com

**REPORT OF INDEPENDENT AUDITORS**

**The Partners**

**Kevin J. Galassini Limited Partnership**

We have audited the accompanying statement of financial condition of Kevin J. Galassini Limited Partnership (an Illinois Limited Partnership) as of December 31, 2002, and the related statements of income, changes in partners' capital and cash flows, for the year then ended. These financial statements are the responsibility of the Partnership's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Kevin J. Galassini Limited Partnership as of December 31, 2002, and the results of its operations, changes in partners' capital and its cash flows for year then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying additional information on page 8 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such additional information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

*Weiss & Company LLP*  
WEISS & COMPANY LLP

Northfield, Illinois  
February 14, 2003

**KEVIN J. GALASSINI LIMITED PARTNERSHIP**

**STATEMENT OF FINANCIAL CONDITION**

**DECEMBER 31, 2002**

**ASSETS**

Current assets:	
Receivable from broker	\$ 5,633,197
Other receivable	3,455
Securities owned - marketable, at market value	<u>176,170</u>
Total current assets	5,812,822
Other assets:	
Other assets	<u>10,000</u>
Total assets	<u>\$ 5,822,822</u>

**LIABILITIES AND PARTNERS' CAPITAL**

Current liabilities:	
Securities sold but not yet purchased, at market value	\$ 608,605
Partners' capital	<u>5,214,217</u>
Total liabilities and partners' capital	<u>\$ 5,822,822</u>

The accompanying notes are an integral part of these statements.

**KEVIN J. GALASSINI LIMITED PARTNERSHIP**

**STATEMENT OF INCOME**

**FOR THE YEAR ENDED DECEMBER 31, 2002**

Revenue:	
Investment gains	\$ 2,516,880
Interest and dividend income	<u>66,881</u>
Total revenue	<u>2,583,761</u>
Expenses:	
Commissions	45,482
Compensation expense	151,460
Interest expense	13,834
Exchange fees	54,636
Lease expense	46,902
Other operating expenses	<u>60,939</u>
Total expenses	<u>373,253</u>
Net income	<u>\$ 2,210,508</u>

The accompanying notes are an integral part of these statements.

**KEVIN J. GALASSINI LIMITED PARTNERSHIP**  
**STATEMENT OF CHANGES IN PARTNERS' CAPITAL**  
**FOR THE YEAR ENDED DECEMBER 31, 2002**

Balance, January 1, 2002	\$ 3,258,023
Partner contributions	713,500
Partner distributions	(967,814)
Net income	<u>2,210,508</u>
Balance, December 31, 2002	<u>\$ 5,214,217</u>

The accompanying notes are an integral part of these statements.

**KEVIN J. GALASSINI LIMITED PARTNERSHIP**

**STATEMENT OF CASH FLOWS**

**FOR THE YEAR ENDED DECEMBER 31, 2002**

Cash flows from operating activities:	
Net income	\$ 2,210,508
Adjustments to reconcile net income to net cash provided by operating activities:	
Decrease in other receivable	2,766
Increase in receivable from broker	(2,175,712)
Increase in securities owned	(38,431)
Increase in securities sold but not yet purchased	271,201
Decrease in payable to broker	<u>(16,018)</u>
Net cash provided by operating activities	<u>254,314</u>
Cash flows from financing activities:	
Partner contributions	713,500
Partner distributions	<u>(967,814)</u>
Cash flows used in financing activities	<u>(254,314)</u>
Net changes in cash and cash balance at December 31, 2002	<u>\$ -</u>
Supplemental disclosure of cash flow information:	
State income tax paid	<u>\$ 12,682</u>
Interest paid	<u>\$ 13,834</u>

The accompanying notes are an integral part of these statements.

**KEVIN J. GALASSINI LIMITED PARTNERSHIP**

**NOTES TO FINANCIAL STATEMENTS**

**DECEMBER 31, 2002**

**Note 1 - Significant Accounting Policies**

Kevin J. Galassini Limited Partnership (an Illinois Limited Partnership) is a broker-dealer registered with the Securities and Exchange Commission and is a member of the Chicago Board Options Exchange. The Company trades securities for their own account.

**Marketable Securities**

Marketable securities are valued at market value and securities not readily marketable are valued at fair value as determined by the general partner. The resulting difference between cost and market (or fair value) is included in income.

**Income Taxes**

No provision is made in the accompanying balance sheet or provided for in the income statement for income taxes, since as a Partnership its income and losses are allocated and taxed to the individual partners. The Partnership is subject to state replacement income tax.

**Use of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

**Note 2 - Capital Requirements**

The Partnership is subject to the Securities and Exchange Commission Uniform Net Capital Rule, which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2002, the Partnership had net capital of \$4,454,636 and required net capital of \$100,000.

**KEVIN J. GALASSINI LIMITED PARTNERSHIP**

**NOTES TO FINANCIAL STATEMENTS**

**DECEMBER 31, 2002**

**Note 3 - Securities Owned and Sold But Not Yet Purchased**

Marketable securities owned and sold but not yet purchased consist of trading and investment securities at quoted market values, as illustrated below:

	<u>Owned</u>	<u>Sold But Not Yet Purchased</u>
Corporate stocks	\$ 6,440	\$ -
Options	<u>169,730</u>	<u>608,605</u>
	<u>\$ 176,170</u>	<u>\$ 608,605</u>

**Note 4 - Other Assets**

The Company has a Joint Back Office (JBO) Clearing Agreement with First Options of Chicago, Inc. The Agreement allows JBO participants to receive favorable margin treatment as compared to the full customer margin requirements of Regulation T.

**Note 5 - Related Parties**

The general partner is entitled to receive a distribution of .4% of the Partnership capital as of the first day of each month.

**Note 6 - Commitments**

The Company leases a trading seat on a month to month basis. Lease expense was \$46,902 for the year 2002.

**FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT  
PART IIA**

**BROKER OR DEALER:** Kevin Gallasini LP

**as of:** December 31, 2002

**COMPUTATION OF NET CAPITAL**

1. Total ownership equity from Statement of Financial Condition	\$	5,214,217	3480
2. Deduct ownership equity not allowable for net capital		0	3490
3. Total ownership equity qualified for Net capital		5,214,217	3500
4. Add:			
A. Liabilities subordinated to claims of general creditors allowable in computation in net capital		0	3520
B. Other (deductions) or allowable credits (List)		0	3525
5. Total capital and allowable subordinated liabilities		5,214,217	3530
6. Deductions and/or charges:			
A. Total non-allowable assets from Statement of Financial Condition [Notes B and C]	\$	10,000	3540
B. Secured demand note deficiency		0	3590
C. Commodity futures contracts and spot commodities proprietary capital charges		188,859	3600
D. Other deductions and/or charges		0	3610
		(198,859)	3620
7. Other additions and/or allowable credits (List)		0	3630
8. Net Capital before haircuts on securities positions		5,015,358	3640
9. Haircuts on securities: (computed, where applicable, pursuant to 15c3-1(f)):			
A. Contractual securities commitments	\$	0	3660
B. Subordinated securities borrowings		0	3670
C. Trading and investment securities:			
1. Exempted securities		0	3735
2. Debt securities		0	3733
3. Options		0	3730
4. Other securities		560,722	3734
D. Undue concentration		0	3650
E. Other (list)		0	3736
		(560,722)	3740
10. Net Capital	\$	4,454,636	3750

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**Independent Auditors' Supplementary  
Report on Internal Control**

**The Partners**

**Kevin J. Galassini Limited Partnership**

In planning and performing our audit of the financial statements and supplemental schedule of Kevin J. Galassini Limited Partnership (the Partnership), for the year ended December 31, 2002, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Partnership including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Partnership does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Partnership in any of the following:

1. Making quarterly securities examinations, counts, verifications, and comparisons.
2. Recordation of differences required by rule 17a-13.
3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Partnership is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute assurance that assets for which the Partnership has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

MEMBERS

AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS • ILLINOIS CPA SOCIETY  
AICPA DIVISION OF CPA FIRMS • PRIVATE COMPANY PRACTICE SECTION

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Partnership's practices and procedures were adequate at December 31, 2002, to meet the SEC's objectives.

This report is intended solely for the information and use of management, the SEC, the National Association of Securities Dealers, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

*Weiss & Company LLP*  
WEISS & COMPANY LLP

Northfield, Illinois  
February 14, 2003