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### ANNUAL AUDITED REPORT FORM X-17A-5 PART III

#### FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING January 1, 2002 AND ENDING December 31, 2002  
MM/DD/YY MM/DD/YY

#### A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: Porter White & Company, Inc.

OFFICIAL USE ONLY
FIRM ID. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

15 Richard Arrington Jr., Blvd. North

(No. and Street)

Birmingham

AL

35203

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

James H. White, III, President

205-252-3681

(Area Code - Telephone No.)

#### B. ACCOUNTANT IDENTIFICATION

PROCESSED

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Warren, Averett Kimbrough and Marino, LLC

(Name - if individual, state last, first, middle name)

2500 Acton Road

Birmingham

(Address)

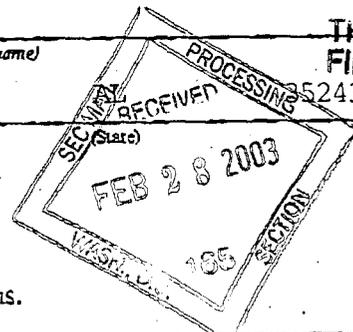
(City)

MAR 18 2003

THOMSON FINANCIAL

35243

(Zip Code)



#### CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)

**PORTER, WHITE & COMPANY, INC.**  
**AUDITED FINANCIAL STATEMENTS  
AND SUPPLEMENTARY INFORMATION**  
**DECEMBER 31, 2002**

OATH OR AFFIRMATION

I, James H. White, III, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Porter, White & Company, Inc., as of December 31, 2002, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

James H. White

Signature

President

Title

Patricia Pierce

Notary Public

my commission expires 8/30/06

This report\*\* contains (check all applicable boxes):

- (a) Facing page.
(b) Statement of Financial Condition.
(c) Statement of Income (Loss).
(d) Statement of Changes in Financial Condition.
(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
(g) Computation of Net Capital
(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
(i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
(j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
(l) An Oath or Affirmation.
(m) A copy of the SIPC Supplemental Report.
(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

## CONTENTS

	Page
<b>INDEPENDENT AUDITORS' REPORT</b>	3
<b>FINANCIAL STATEMENTS</b>	
Statement of Financial Condition	4
Statement of Operations	5
Statement of Stockholder's Equity	6
Statement of Cash Flows	7
Notes to Financial Statements	8
<b>SUPPLEMENTARY INFORMATION</b>	
Computation of Net Capital under Rule 15c3-1 of the Securities and Exchange Commission	14
Computation for Determination of Reserve Requirements for Broker-Dealers under Rule 15c3-3 of the Securities And Exchange Commission	18
Information Relating to Possession or Control Requirements Under Rule 15c3-3 of the Securities and Exchange Commission	19
Report of Independent Accountants on Internal Accounting Control	20

# WARREN, AVERETT, & KIMBROUGH & MARINO, LLC

Certified Public Accountants • Business & Financial Consultants

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## INDEPENDENT AUDITORS' REPORT

January 17, 2003

Board of Directors and Stockholder  
Porter, White & Company, Inc.  
Birmingham, Alabama

We have audited the accompanying statement of financial condition of Porter, White & Company, Inc. as of December 31, 2002, and the related statements of operations, stockholder's equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Porter, White & Company, Inc. as of December 31, 2002, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying supplementary information is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

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fax (205) 384-9215

**PORTER, WHITE & COMPANY, INC.**  
**STATEMENT OF FINANCIAL CONDITION**  
**DECEMBER 31, 2002**

**ASSETS**

Cash and cash equivalents	\$ 551,486
Receivables (net of allowance of \$18,000)	300,205
Receivable from affiliates	175,697
Debt security - trading	35,039
Equity securities - trading	40,000
Property and equipment, net	23,133
Investment in affiliate	66,433
Other assets	5,776
	<hr/>
	\$ 1,197,769
	<hr/> <hr/>

**LIABILITIES AND STOCKHOLDER'S EQUITY**

**LIABILITIES**

Accounts payable	\$ 12,397
Accrued compensation and other expenses	185,473
	<hr/>
	197,870

**STOCKHOLDER'S EQUITY**

Common stock, \$1 par value; authorized 5,000 shares; issued and outstanding 1,500 shares	1,500
Additional paid-in capital	1,976,930
Accumulated deficit	(978,531)
	<hr/>
	999,899
	<hr/>
	\$ 1,197,769
	<hr/> <hr/>

See notes to financial statements.

**PORTER, WHITE & COMPANY, INC.**  
**STATEMENT OF OPERATIONS**  
**FOR THE YEAR ENDED DECEMBER 31, 2002**

**REVENUES**

Investment banking and consulting	\$ 1,339,672
Investment loss	(32,506)
Equity in loss of affiliate	(23,956)
Interest	7,693

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1,290,903

**EXPENSES**

Salaries, commissions and related benefits	897,651
Occupancy and other office expenses	157,326
Communications	72,035
Promotional	52,933
Other	94,798

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1,274,743

**NET INCOME**

\$ 16,160

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See notes to financial statements.

**PORTER, WHITE & COMPANY, INC.  
STATEMENT OF STOCKHOLDER'S EQUITY  
FOR THE YEAR ENDED DECEMBER 31, 2002**

	Common Stock	Additional Paid-in Capital	Accumulated Deficit	Total Stockholder's Equity
December 31, 2001	\$ 1,500	\$ 1,976,930	\$ (994,691)	\$ 983,739
Net Income	-	-	16,160	16,160
	<hr/>	<hr/>	<hr/>	<hr/>
December 31, 2002	<u>\$ 1,500</u>	<u>\$ 1,976,930</u>	<u>\$ (978,531)</u>	<u>\$ 999,899</u>

See notes to financial statements.

**PORTER, WHITE & COMPANY, INC.  
STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED DECEMBER 31, 2002**

<b>Cash Flows from Operating Activities</b>	
Net income	\$ 16,160
Adjustments to reconcile net income to net cash provided by operating activities:	
Depreciation	10,673
Equity in loss of affiliate	23,956
Unrealized loss on debt security	406
Provision for bad debts	25,538
Unrealized loss on equity securities	32,100
Change in receivables and receivable from affiliate	(239,540)
Change in other assets	(1,138)
Change in accounts payable and accrued expenses	166,111
Change in unearned revenue	(12,091)
	6,015
<b>Net Cash Provided by Operating Activities</b>	<b>22,175</b>
<b>Cash Flows from Investing Activities</b>	
Capital expenditures	(10,410)
<b>Net Cash Used by Investing Activities</b>	<b>(10,410)</b>
<b>Increase in Cash and Cash Equivalents</b>	<b>11,765</b>
<b>Cash and Cash Equivalents - beginning of year</b>	<b>539,721</b>
<b>Cash and Cash Equivalents - end of year</b>	<b>\$ 551,486</b>

See notes to financial statements.

**PORTER, WHITE & COMPANY, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2002**

**NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The significant accounting policies and practices followed by the Company are as follows:

**Description of Business**

Porter, White & Company, Inc. provides investment banking and various consulting services and is registered as a broker and dealer in securities under the Securities and Exchange Act of 1934. The Company is a wholly-owned subsidiary of Porter White Companies, Inc (the Parent). The Company's broker dealer operations do not carry security accounts for customers or perform custodial functions relating to customer securities. The Company clears all transactions through another broker dealer.

**Investment Banking and Consulting Revenue**

Revenue from investment banking and consulting projects is recognized when the projects are substantially complete and no material contingencies exist.

**Securities Transactions**

Securities transactions, commission revenues and related expenses are recorded on a settlement date basis.

**Cash and Cash Equivalents**

The Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents. The Company maintains cash accounts at financial institutions which, at times, may exceed federally insured amounts.

**Accounts Receivable**

Accounts receivable represents amounts due for services rendered. The balance in accounts receivable has been adjusted for uncollectible amounts under the allowance method. The allowance for doubtful accounts is recorded in amounts estimated to maintain adequate reserves to cover anticipated losses based on historical bad-debt experience and evaluation of periodic aging of the accounts.

**Investments**

Investments in equity securities that have readily determinable fair values (publicly reported market quotations) and debt securities are classified by management as one of the following:

**PORTER, WHITE & COMPANY, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2002**

**NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES -**  
**Continued**

**Held to maturity securities** - Held to maturity securities are debt securities in which the Company has the positive intent and ability to hold until maturity and are stated at amortized cost.

**Trading securities** - Trading securities are securities that are bought for the purpose of selling them in the near term and are stated at fair value. Unrealized holding gains and losses are reflected in operations.

**Available for sale securities** - Available for sale securities are securities that are not classified as trading or held to maturity securities. Available for sale securities are stated at fair value. Unrealized holding gains and losses are not reflected in operations but are netted and included as comprehensive income and a separate component of stockholder's equity until realized. For purposes of computing realized gains or losses, cost is determined on a specific identification basis.

Investments in corporations and partnerships when ownership is 50 percent or less and the Company has the ability to exercise significant influence over operating and financial policies of the investee are accounted for by the equity method; investments in corporate equity securities not meeting this criteria and without readily determinable fair values are accounted for by the cost method.

**Property and Equipment**

Property and equipment is stated at cost less accumulated depreciation. Expenditures for additions and major improvements that significantly extend the lives of the assets or increase their productivity are capitalized. Expenditures for repairs and maintenance are charged to expense as incurred. Assets disposed are removed from the accounts, and the resulting gains or losses are recorded in operations.

Depreciation is provided using straight-line and accelerated methods over the estimated useful lives of the depreciable assets as follows:

Item	Estimated Useful Lives
Computer equipment	5 years
Software	3 years
Communications equipment	5 years
Furniture and fixtures	8 years

**PORTER, WHITE & COMPANY, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2002**

**NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES -**  
**Continued**

**Income Taxes**

The Company, with the consent of its stockholder, has elected under the Internal Revenue Code to be an S corporation. In lieu of corporate income taxes, the stockholder is taxed on the Company's taxable income. Therefore, no provision or liability for federal income taxes has been included in the financial statements.

**Estimates and Uncertainties**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**NOTE B - INVESTMENTS**

Debt security - trading consists of an investment in a public utility bond with a maturity value of \$35,000 on January 1, 2007. Interest is paid semi-annually at a rate of 6.2 percent per annum.

Equity securities-trading is comprised of 4,000 shares of NASDAQ common stock.

The Company owns an 9.12-percent partnership interest in Porter White Investment Company, L.P. The book value of the investment when acquired was \$90,615. Porter White Investment Company, L.P. has total assets of \$994,216 as of December 31, 2002, net loss of \$284,398 for the year ended December 31, 2002, and is accounted for using the equity method of accounting.

**PORTER, WHITE & COMPANY, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2002**

**NOTE C - PROPERTY AND EQUIPMENT**

Property and equipment consists of the following major classifications:

Computer equipment	\$ 279,296
Software	97,143
Communication equipment	35,468
Furniture and fixtures	<u>7,329</u>
	419,236
Less accumulated depreciation	<u>396,103</u>
	<u>\$ 23,133</u>

Depreciation expense for 2002 amounted to \$10,673.

**NOTE D - NET CAPITAL REQUIREMENTS**

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule (Rule 15c3-1) which requires the maintenance of minimum net capital. As of December 31, 2002, the Company had net capital as defined of \$414,926 which exceeded the required net capital by \$314,926. Also, the Company must not permit its "aggregate indebtedness" to exceed 15 times its net capital. The Company is required to notify the SEC if it plans to withdraw 30 percent or more of its excess net capital, if the withdrawal is in excess of \$500,000, within any 30-calendar day period.

There were no liabilities subordinated to claims of creditors as of December 31, 2002.

**NOTE E - PROFIT SHARING PLAN**

The Company has a profit sharing plan covering substantially all full-time employees. Contributions to the plan are at the discretion of management. During the year ended December 31, 2002, contributions to the plan charged to operations were \$19,673.

**NOTE F - LEASES**

The Company leases office space under a noncancelable operating lease from a related party through common ownership. Rent expense for operating leases totaled \$114,491.

**PORTER, WHITE & COMPANY, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2002**

**NOTE F - LEASES - Continued**

Future minimum lease payments under leases with initial or remaining noncancelable lease terms in excess of one year are as follows:

2003	<u>\$ 63,833</u>
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**NOTE G - RELATED PARTY TRANSACTIONS**

The Company's receivables from affiliates are noninterest bearing and are without stipulated due dates.

**SUPPLEMENTARY INFORMATION**

**PORTER, WHITE & COMPANY, INC.**  
**COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1**  
**OF THE SECURITIES AND EXCHANGE COMMISSION**  
**DECEMBER 31, 2002**

**SCHEDULE I**

**COMPUTATION OF NET CAPITAL**

1.	Total stockholder's equity	\$ 999,899
2.	Deduct: stockholder's equity not allowable for net capital	
3.	Total stockholder's equity qualified for net capital	999,899
4.	Add:	
	A. Liabilities subordinated to claims of general creditors allowable in computation of net capital	
	B. Other allowable credits	
5.	Total capital and allowable subordinated liabilities	999,899
6.	Deductions and/or charges:	
	A. Nonallowable assets from statement of financial condition:	
	Petty cash	300
	Money market account with broker/dealer	7,112
	Customer receivables	299,120
	Receivable from affiliates	175,697
	Property and equipment	23,133
	Other assets	5,776
	Investment in affiliate	66,433
	(1) Additional charges for customers' and non- customers' security accounts	
	(2) Additional charges for customers' and non- customers' commodity accounts	

**PORTER, WHITE & COMPANY, INC.**  
**COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1**  
**OF THE SECURITIES AND EXCHANGE COMMISSION**  
**DECEMBER 31, 2002**  
**(Continued)**

**SCHEDULE I**

B. Aged fails-to-deliver:	
Number of items - 0	
C. Aged short security differences:	
Number of items - 0	
D. Secured demand note deficiency	
E. Commodity futures contracts and spot commodities proprietary capital charges	
F. Other deductions and/or charges	
G. Deductions for accounts carried under Rule 15c3-1(a)(6), (a)(7) and (c)(2)(x)	<u>                    </u>
H. Total deductions and/or charges	<u>          (577,571)</u>
7. Other additions and/or allowable credits	
8. Net capital before haircuts on secured positions	422,328
9. Haircuts on securities (computed where applicable, pursuant to Rule 15c3-1(f):	
A. Contractual securities commitments	
B. Subordinated securities borrowings	
C. Trading and investment securities:	
(1) Bankers' acceptance, CDs and commercial paper	
(2) U. S. and Canadian government obligations	

**PORTER, WHITE & COMPANY, INC.**  
**COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1**  
**OF THE SECURITIES AND EXCHANGE COMMISSION**  
**DECEMBER 31, 2002**  
**(Continued)**

**SCHEDULE I**

	(3) State and municipal government obligations	
	(4) Corporate obligations	
	(5) Stocks and warrants	6,000
	D. Undue concentration	
	E. Other	<u>1,402</u>
10.	Net capital	414,926

**COMPUTATION OF BASIC NET CAPITAL REQUIREMENT**

11.	Minimum net capital required: (based on aggregate indebtedness)	\$ <u>13,191</u>
12.	Minimum dollar requirements of broker or dealer	\$ <u>100,000</u>
13.	Net capital requirement (greater of line 11 or 12)	<u>100,000</u>
14.	Excess net capital	\$ <u>314,926</u>
15.	Excess of net capital at 1,000% (net capital less 10% of aggregate indebtedness)	\$ <u>395,139</u>

**COMPUTATION OF AGGREGATE INDEBTEDNESS**

16.	A.I. liabilities from statement of financial condition:	
	Accounts payable and accrued expenses	\$ 197,870
17.	Add:	
	A. Drafts for immediate credit	

**PORTER, WHITE & COMPANY, INC.**  
**COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1**  
**OF THE SECURITIES AND EXCHANGE COMMISSION**  
**DECEMBER 31, 2002**  
**(Continued)**

**SCHEDULE I**

B.	Market value of securities borrowed for which no equivalent value is paid or credited	
C.	Other unrecorded items	
18.	Deduct: Adjustments based on deposits in Special Reserve bank account	<u>                    </u>
19.	TOTAL aggregate indebtedness	<u>\$ 197,870</u>
	Percentage of aggregate indebtedness to net capital	<u>47.69%</u>

**RECONCILIATION WITH COMPANY'S COMPUTATION**

Net capital as reported in company's Part II (unaudited) FOCUS report (as amended)	\$ 314,926
Audit adjustments	<u>                    -</u>
Net capital as computed above	<u>\$ 314,926</u>

**PORTER, WHITE & COMPANY, INC.  
COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS  
FOR BROKER-DEALERS UNDER RULE 15c3-3  
OF THE SECURITIES AND EXCHANGE COMMISSION  
DECEMBER 31, 2002**

**SCHEDULE II**

**EXEMPTIVE PROVISION FOR DETERMINATION OF RESERVE  
REQUIREMENT**

All customer transactions are cleared through another broker-dealer on a fully disclosed basis. Therefore, no reserve is required as of December 31, 2002.

**PORTER, WHITE & COMPANY, INC.  
INFORMATION RELATING TO POSSESSION OR CONTROL  
REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND  
EXCHANGE COMMISSION  
DECEMBER 31, 2002**

**SCHEDULE III**

All customer transactions are cleared through another broker-dealer on a fully disclosed basis. Therefore, there is no such information to report as of December 31, 2002.

# WARREN, AVERETT, & KIMBROUGH & MARINO, LLC

Certified Public Accountants • Business & Financial Consultants

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## REPORT OF INDEPENDENT ACCOUNTANTS ON INTERNAL ACCOUNTING CONTROL

January 17, 2003

Board of Directors and Stockholder  
Porter, White & Company, Inc.  
Birmingham, Alabama

In planning and performing our audit of the financial statements of Porter, White & Company, Inc. for the year ended December 31, 2002, we considered its internal control, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (the Commission), we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by Porter, White & Company, Inc. that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and the procedures for determining compliance with the exemptive provisions of Rule 15c3-3. As of December 31, 2002, the company was in compliance with the conditions for exemption, and no facts came to our attention indicating these conditions had not been complied with during the year. We did not review the practices and procedures followed by the company in making the quarterly securities examinations, counts verifications and comparisons, and the recordation of differences required by Rule 17a-13 or in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System because the company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the company is responsible for establishing and maintaining internal controls and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, management is required to make estimates and judgments to assess the expected benefits and related costs of internal controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices

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Board of Directors and Stockholder  
Porter, White & Company, Inc.  
January 17, 2003  
Page 2

and procedures can be expected to achieve the Commission's above-mentioned objectives. The objective of internal controls and of the practices and procedures is to provide management with reasonable, but not absolute, assurance (1) that assets for which the company has responsibility are safeguarded against loss from unauthorized use or disposition and (2) that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal controls or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal controls would not necessarily disclose all matters of the internal controls that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal controls, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the company's practices and procedures were adequate at December 31, 2002, to meet the Commission's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission, the New York Stock Exchange, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

*Warren, Averett, Kimbrough & Marino, LLC*

WARREN, AVERETT, &  
KIMBROUGH & MARINO, LLC