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Washington, D.C. 20549

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**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

SEC FILE NUMBER  
8- 49118

**FACING PAGE  
Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

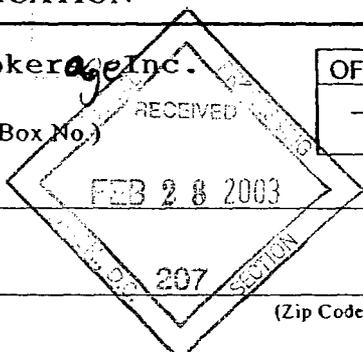
REPORT FOR THE PERIOD BEGINNING 01/01/02 AND ENDING 12/31/02  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: Capital Investment Brokerage Inc.

OFFICIAL USE ONLY  
FIRM I.D. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)



17 Glenwood Avenue

(No. and Street)

Raleigh

NC

27603

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Richard K. Bryant, Sue Ellen Harrington

919-831-2370

(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Batchelor, Tillery & Roberts, LLP

(Name - if individual, state last, first, middle name)

P.O. Box 18068

Raleigh

NC

27619

(Address)

(City)

(State)

(Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

**PROCESSED**

**MAR 18 2003**

**THOMSON  
FINANCIAL**

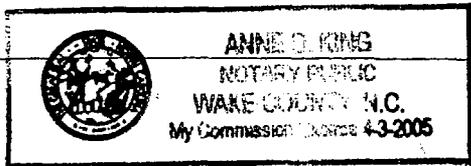
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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

OATH OR AFFIRMATION

I, Richard K. Bryant, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Capital Investment Brokerage, Inc., as of December 31, 2002, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:



[Signature]  
Signature

[Title]  
Title

Anne D. King  
Notary Public

This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

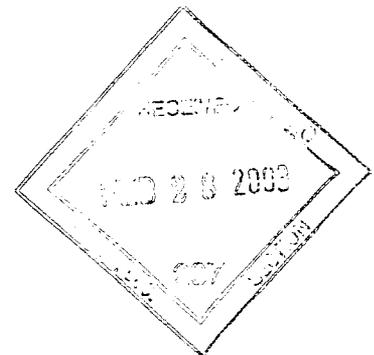
**CAPITAL INVESTMENT BROKERAGE, INC.**

**Financial Statements**

**and Internal Control Report**

**December 31, 2002 and 2001**

**(With Independent Auditors' Report Thereon)**



**BATCHELOR, TILLERY & ROBERTS, LLP**

CERTIFIED PUBLIC ACCOUNTANTS

POST OFFICE BOX 18068

RALEIGH, NORTH CAROLINA 27619

RONALD A. BATCHELOR  
ANN H. TILLERY  
FRANKLIN T. ROBERTS  
WM. JAMES BLACK, JR.

3105 GLENWOOD AVENUE, SUITE 301  
RALEIGH, NORTH CAROLINA 27612  
TELEPHONE (919) 787-8212  
FACSIMILE (919) 783-6724

**Independent Auditors' Report**

The Board of Directors  
Capital Investment Brokerage, Inc.:

We have audited the accompanying balance sheets of Capital Investment Brokerage, Inc. (the "Company") as of December 31, 2002 and 2001, and the related statements of income and retained earnings and cash flows for the years then ended, that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2002 and 2001, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules 1-3 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

*Batchelor, Tillery & Roberts, LLP*

February 10, 2003

CAPITAL INVESTMENT BROKERAGE, INC.

Balance Sheets

December 31, 2002 and 2001

<u>Assets</u>	<u>2002</u>	<u>2001</u>
Current assets:		
Cash and cash equivalents	\$ 403,764	251,982
Accounts receivable	<u>152,137</u>	<u>181,575</u>
Total current assets	<u>555,901</u>	<u>433,557</u>
Property and equipment, at cost:		
Office equipment	65,116	65,116
Less accumulated depreciation	<u>(61,612)</u>	<u>(57,752)</u>
Property and equipment, net	<u>3,504</u>	<u>7,364</u>
Goodwill	<u>260,431</u>	<u>285,431</u>
	<u>\$ 819,836</u>	<u>726,352</u>
 <u>Liabilities and Stockholders' Equity</u> 		
Current liabilities:		
Commissions payable	169,670	148,668
Note payable - credit line	10,444	13,403
Accounts payable	11,813	1,400
Accrued retirement	<u>12,000</u>	<u>11,000</u>
Total current liabilities	<u>203,927</u>	<u>174,471</u>
Stockholders' equity:		
Common stock, no par value	386,000	386,000
Retained earnings	<u>229,909</u>	<u>165,881</u>
Total stockholders' equity	<u>615,909</u>	<u>551,881</u>
	<u>\$ 819,836</u>	<u>726,352</u>

See accompanying notes to financial statements.

CAPITAL INVESTMENT BROKERAGE, INC.

Statements of Income and Retained Earnings

Years ended December 31, 2002 and 2001

	<u>2002</u>	<u>2001</u>
Revenues	\$ <u>3,553,228</u>	<u>3,392,140</u>
Operating expenses:		
Wages, salaries and management fees	361,535	371,647
Commissions	2,549,867	2,550,466
Registration and fees	8,159	26,407
Publications	550	4,062
Legal and professional	62,563	30,141
Continuing education	1,264	2,490
Travel and entertainment	656	9,406
Insurance	19,816	24,136
Payroll taxes and benefits	-	10,048
Promotion	370	250
Taxes and licenses	3,396	7,702
Depreciation and amortization	3,886	28,904
Goodwill impairment loss	25,000	-
Retirement	13,000	12,000
Miscellaneous	7,214	14,632
	<u>3,057,250</u>	<u>3,093,291</u>
Operating income	<u>495,978</u>	<u>298,849</u>
Other income (expense):		
Interest income	10,587	14,239
Interest expense	<u>(432)</u>	<u>(3,093)</u>
	<u>10,155</u>	<u>11,146</u>
Net income	506,133	309,995
Retained earnings, beginning of year	165,881	274,947
Dividends paid	<u>(442,105)</u>	<u>(419,061)</u>
Retained earnings, end of year	\$ <u>229,909</u>	<u>165,881</u>

See accompanying notes to financial statements.

CAPITAL INVESTMENT BROKERAGE, INC.

Statements of Cash Flows

Years ended December 31, 2002 and 2001

	<u>2002</u>	<u>2001</u>
Cash flows from operating activities:		
Net income	\$ 506,133	309,995
Adjustments to reconcile net income		
to net cash provided by operating activities:		
Depreciation	3,860	28,904
Goodwill impairment loss	25,000	-
Changes in operating assets and liabilities:		
Accounts receivable	29,438	25,742
Accrued retirement	1,000	(1,000)
Commissions payable	<u>21,002</u>	<u>(27,069)</u>
Net cash provided by operating activities	<u>596,846</u>	<u>330,611</u>
Cash flows from financing activities:		
Proceeds form bank loan	-	10,000
Repayment of bank loans	(2,959)	(7,976)
Payments of dividends	<u>(442,105)</u>	<u>(419,061)</u>
Net cash used in financing activities	<u>(445,064)</u>	<u>(417,037)</u>
Net increase (decrease) in cash and cash equivalents	151,782	(86,426)
Cash and cash equivalents, beginning of year	<u>251,982</u>	<u>338,408</u>
Cash and cash equivalents, end of year	\$ <u>403,764</u>	<u>251,982</u>
Supplemental disclosure of cash flow information:		
Interest paid	\$ <u>432</u>	<u>3,093</u>

See accompanying notes to financial statements.

# CAPITAL INVESTMENT BROKERAGE, INC.

## Notes to Financial Statements

December 31, 2002 and 2001

### (1) Organization and Significant Accounting Policies

The Company was incorporated as Capital Investment Brokerage, Inc., a North Carolina corporation, on October 15, 1996 to provide investment services to investors as a fully disclosed introducing broker-dealer. The Company operates in North Carolina and is licensed to operate in approximately fifteen other states. It operates in states other than North Carolina primarily through independent representatives.

#### Revenue Recognition

The Company recognizes revenue from securities transactions on a trade-date basis.

#### Basis of Presentation

The Company's policy is to prepare its financial statements in accordance with accounting principles generally accepted in the United States of America.

#### Cash and Cash Equivalents

For purposes of the financial statements, cash and cash equivalents include cash, deposits in interest-bearing accounts, and other financial instruments with maturities of less than three months.

#### Accounts Receivable

The Company writes off doubtful receivables in amounts equal to the estimated collection losses that will be incurred. No allowance is required for 2002 and 2001.

#### Property and Equipment

Property and equipment is recorded at cost and depreciated over its estimated useful lives of five to seven years using accelerated and straight-line methods.

#### Income Taxes

The Company has elected S corporation status under the Internal Revenue Code whereby its income is taxed to the individual stockholders; therefore, there is no provision for income taxes for the Company.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

CAPITAL INVESTMENT BROKERAGE, INC.

Notes to Financial Statements, Continued

December 31, 2002 and 2001

(1) Organization and Significant Accounting Policies, Continued

Goodwill

Goodwill represents the aggregate excess of the cost of assets acquired over their fair value at the date of acquisition and is being amortized on the straight line method over fifteen years. Amortization expense charged to operations for 2001 was \$24,996. See note 8 for treatment of goodwill effective January 1, 2002.

(2) Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital. The Company has elected to use the basic method, permitted by the rule, which requires that the Company maintain minimum net capital of \$50,000, as defined, and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. As of December 31, 2002, the Company had net capital of \$323,633 which was \$273,633 in excess of required net capital, and its ratio of aggregate indebtedness to net capital was 0.63 to 1.

(3) Common Stock

The authorized, issued and outstanding common stock of the Company consisted of the following as of December 31, 2002 and 2001:

	<u>Shares</u>
Common stock - class A, voting, 51,500 shares authorized, 28,601 issued and outstanding	28,601
Common stock - class B, non-voting 48,500 shares authorized, 26,675 issued and outstanding	<u>26,675</u>
Total shares	<u>55,276</u>

(4) Related Parties

The Company is related to Capital Investment Group, Inc. by common ownership. The Company paid Capital Investment Group, Inc. \$135,000 in 2002 and \$200,000 in 2001 in management fees for the use of its office space and support staff.

The Company receives fees from Capital Investment Counsel, Inc. (a related company) as required by SEC and NASD regulations on a monthly basis for accounts under management by Capital Investment Counsel, Inc. Total fees received in 2002 and 2001 were \$560,667 and \$555,864, respectively.

## CAPITAL INVESTMENT BROKERAGE, INC.

### Notes to Financial Statements, Continued

December 31, 2002 and 2001

#### (4) Related Parties, Continued

The Company also receives fees from the Capital Value Fund, which is a balanced mutual fund managed by employees of Capital Investment Counsel, Inc. Total fees received in 2002 were 2001 were \$41,648 and \$63,057, respectively.

#### (5) Pension Plan

The Company maintains a defined contribution pension plan and a 401(k) profit sharing plan in accordance with applicable Internal Revenue Service guidelines. Contributions for 2002 and 2001 were \$13,000 and \$12,000, respectively.

#### (6) Debt

The Company maintains a line of credit with a bank with a maximum credit limit of \$150,000 and interest payable monthly at the bank's prime rate (5% as of December 31, 2002). The line is collateralized by accounts receivable and equipment. The total amount outstanding as of December 31, 2002 and 2001 was \$10,444 and \$13,403, respectively.

#### (7) Concentrations of Credit Risk

The Company maintains cash balances at several financial institutions and accounts at each institution are insured by the Federal Deposit Insurance Corporation up to \$100,000. As of December 31, 2002, the Company's uninsured cash balances total \$221,991.

#### (8) Goodwill

Effective January 1, 2002, the Company adopted Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets". The Statement requires, among other things, the discontinuation of goodwill amortization for business combinations and completion of a transitional goodwill impairment test. Under the impairment test, if a reporting unit's carrying amount exceeds its estimated fair value, a goodwill impairment is recognized to the extent that the reporting unit's carrying amount of goodwill exceeds the implied fair value of the goodwill. Fair value of the Company was estimated using discounted cash flows and market multiples. Due to continued decline in stock values, operating profits and cash flows were lower than expected in 2002. Based on that trend, an impairment loss of \$25,000 was recorded for 2002.

## CAPITAL INVESTMENT BROKERAGE, INC.

## Supplemental Schedule of Changes in Stockholders' Equity

Years ended December 31, 2002 and 2001

	<u>Common stock</u>	<u>Retained earnings</u>	<u>Total</u>
Balance, December 31, 2000	\$ 386,000	274,947	660,947
Net income for 2001	-	309,995	309,995
Dividends paid	<u>-</u>	<u>(419,061)</u>	<u>(419,061)</u>
Balance, December 31, 2001	386,000	165,881	551,881
Net income for 2002	-	506,133	506,133
Dividends paid	<u>-</u>	<u>(442,105)</u>	<u>(442,105)</u>
Balance, December 31, 2002	\$ <u>386,000</u>	<u>229,909</u>	<u>615,909</u>

## CAPITAL INVESTMENT BROKERAGE, INC.

Supplemental Schedules of Computation and Reconciliation of  
Net Capital in Accordance with Rule 15c3-1 of the  
Securities and Exchange Commission

December 31, 2002 and 2001

	<u>2002</u>	<u>2001</u>
Total assets	\$ 819,836	726,352
Deduct: Aggregate indebtedness	<u>(203,927)</u>	<u>(174,471)</u>
Net worth	615,909	551,881
Add: Excluded indebtedness	-	-
Add: Subordinated indebtedness	-	-
Deduct: Non-liquid assets	(285,836)	(304,695)
Deduct: Concessions	-	-
Deduct: Securities haircuts	<u>(6,440)</u>	<u>(4,224)</u>
Net capital	\$ <u>323,633</u>	<u>242,962</u>
Net capital requirements:		
Broker-dealer minimum	\$ 50,000	50,000
Net capital in excess of requirements	<u>273,633</u>	<u>192,962</u>
Net capital as above	\$ <u>323,633</u>	<u>242,962</u>
Net capital per December 31 Focus report, as amended	\$ 323,633	242,962
Adjustments	<u>-</u>	<u>-</u>
Adjusted net capital, December 31	\$ <u>323,633</u>	<u>242,962</u>

CAPITAL INVESTMENT BROKERAGE, INC.

Supplemental Schedule of Computation for Determination  
of Reserve Requirements Pursuant to Rule 15c3-3  
of the Securities and Exchange Commission

December 31, 2002 and 2001

The Company is exempt from the provisions of Rule 15c3-3 under the Securities Exchange Act of 1934, in that the Company's activities are limited to those set forth in the conditions for exemption appearing in paragraph (k)(2)(ii) of the Rule.

**BATCHELOR, TILLERY & ROBERTS, LLP**

CERTIFIED PUBLIC ACCOUNTANTS

POST OFFICE BOX 18068

RALEIGH, NORTH CAROLINA 27619

RONALD A. BATCHELOR  
ANN H. TILLERY  
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3105 GLENWOOD AVENUE, SUITE 301  
RALEIGH, NORTH CAROLINA 27612  
TELEPHONE (919) 787-8212  
FACSIMILE (919) 783-6724

The Board of Directors and Stockholders  
Capital Investment Brokerage, Inc.:

In planning and performing our audit of the financial statements of Capital Investment Brokerage, Inc. (the "Company") for the year ended December 31, 2002, we considered its internal control structure in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure. Among the elements of the internal control structure that we considered are the accounting system and control procedures.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (the "SEC"), we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by the Company that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and the reserve required by Rule 15c3-3(e) and the procedures for determining compliance with the exempt provisions of Rule 15c3-3. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by Rule 17a-13 or in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. The objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use of disposition and transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices.

Because of inherent limitations in any internal control structure or the practices and procedure referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of the structure to future periods is subject to the risk that procedures may become inadequate because of changes in conditions or that the effectiveness of the design and operation of policies and procedures may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted the following matters involving the accounting system and control procedures that we consider to be material weaknesses as defined above:

The size of the business and resultant limited number of employees imposes practical limitations on the effectiveness of those control policies and procedures that depend on the segregation of duties such as processing of cash receipts, cash disbursements, and payroll. Because this condition is inherent in the size of the Company, the specific weaknesses are not described herein and no corrective action has been taken or proposed by the Company.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate as of December 31, 2002 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC and any other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

*Batchelor, Tillery & Roberts, LLP*

February 10, 2003