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**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

SEC FILE NUMBER  
8-50631

**FACING PAGE  
Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 01/01/02 AND ENDING 12/31/02  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: Champaign Investment Company  
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

OFFICIAL USE ONLY  
FIRM I.D. NO.

3560 West Market Street, Suite 105  
(No. and Street)  
Akron OH 44333  
(City) (State) (Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  
Alan Shall (330) 668-1085  
(Area Code - Telephone Number)

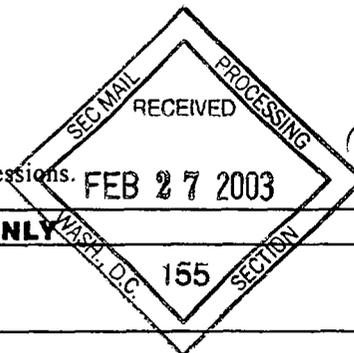
**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Crowe Chizek  
(Name - if individual, state last, first, middle name)  
One Columbus, 10 West Broad Street, Columbus, OH 43215  
(Address) (City) (State) (Zip Code)

**CHECK ONE:**

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.



**PROCESSED**  
**MAR 12 2003**  
**THOMSON FINANCIAL**

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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

OATH OR AFFIRMATION

I, Alan Shall, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Champaign Investment Company, as of December 31, 20 02, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

SHARON K. KOHMANN, Notary Public
Residence - Summit County
Statewide Jurisdiction, Ohio
My Commission Expires Jan. 21, 2005

Sharon Kohmann
Notary Public

Outsell
Signature
President
Title

This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
(b) Statement of Financial Condition.
(c) Statement of Income (Loss).
(d) Statement of Changes in Financial Condition.
(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
(g) Computation of Net Capital.
(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
(i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
(j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
(l) An Oath or Affirmation.
(m) A copy of the SIPC Supplemental Report.
(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**CHAMPAIGN INVESTMENT COMPANY**  
(A wholly-owned subsidiary of Futura Banc Corp.)  
Fairlawn, Ohio

**FINANCIAL STATEMENTS**  
December 31, 2002

CHAMPAIGN INVESTMENT COMPANY  
(A wholly-owned subsidiary of Futura Banc Corp.)  
Fairlawn, Ohio

FINANCIAL STATEMENTS  
December 31, 2002

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# CROWE CHIZEK

## REPORT OF INDEPENDENT AUDITORS

Board of Directors and Stockholder  
Champaign Investment Company  
Fairlawn, Ohio

We have audited the accompanying statement of financial condition of Champaign Investment Company as of December 31, 2002, and the related statements of income, changes in stockholder's equity and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Champaign Investment Company as of December 31, 2002, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

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(Continued)

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained on page 11 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

As disclosed in Note 1, during 2002 the Company adopted new accounting guidance for goodwill.

*Crowe, Chizek and Company LLP*  
Crowe, Chizek and Company LLP

Columbus, Ohio  
January 16, 2003

CHAMPAIGN INVESTMENT COMPANY  
STATEMENT OF FINANCIAL CONDITION  
December 31, 2002

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**ASSETS**

Cash and cash equivalents	\$ 93,987
Deposit with clearing broker	55,639
Broker fees and commissions receivable	10,791
Furniture and equipment, net of accumulated depreciation of \$27,465	24,303
Goodwill	165,185
Prepaid expenses and other assets	<u>6,653</u>
	<u>\$ 356,558</u>

**LIABILITIES AND STOCKHOLDER'S EQUITY**

Liabilities

Accounts payable and other liabilities	\$ 27,010
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Stockholder's equity

Common stock, no par value; 850 shares authorized, 308 shares issued and outstanding	357,000
Accumulated deficit	<u>(27,452)</u>
Total stockholder's equity	<u>329,548</u>

\$ 356,558

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See accompanying notes to financial statements.

CHAMPAIGN INVESTMENT COMPANY  
STATEMENT OF INCOME  
For the Year Ended December 31, 2002

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Revenues	
Commissions	\$ 247,867
Investment advisory fees	93,759
Interest and dividends	1,611
Other	<u>1,426</u>
	344,663
Expenses	
Compensation and benefits	165,680
Clearing broker fees	42,592
Communication and data processing	33,889
Occupancy	18,000
Professional services	11,803
Equipment	16,577
Supplies	6,139
Regulatory and licensing fees	4,480
Insurance	3,970
Other	<u>21,071</u>
	<u>324,201</u>
Net income before income taxes	20,462
Income tax expense	<u>12,061</u>
Net income	<u>\$ 8,401</u>

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See accompanying notes to financial statements.

CHAMPAIGN INVESTMENT COMPANY  
STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY  
For the Year Ended December 31, 2002

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	Common <u>Stock</u>	Accumulated <u>Deficit</u>	<u>Total</u>
Balance at January 1, 2002	\$ 357,000	\$ (35,853)	\$ 321,147
Net income	--	8,401	8,401
Balance at December 31, 2002	<u>\$ 357,000</u>	<u>\$ (27,452)</u>	<u>\$ 329,548</u>

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See accompanying notes to financial statements.

CHAMPAIGN INVESTMENT COMPANY  
STATEMENT OF CASH FLOWS  
For the Year Ended December 31, 2002

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Cash flows from operating activities	
Net income	\$ 8,401
Adjustments to reconcile net income to net cash from operating activities	
Depreciation	10,352
Changes in assets and liabilities	
Increase in deposit with clearing broker	(658)
Decrease in broker fees and commissions receivable	3,296
Deferred income taxes	45
Increase in prepaid expenses and other assets	(1,576)
Decrease in accounts payable and other liabilities	<u>(5,818)</u>
Net cash from operating activities	14,042
 Cash flows from investing activities	
Purchases of furniture and equipment	<u>(1,758)</u>
 Net change in cash and cash equivalents	12,284
 Cash and cash equivalents at beginning of year	<u>81,703</u>
 Cash and cash equivalents at end of year	<u>\$ 93,987</u>
 Supplemental cash flow information:	
Income taxes paid	\$ 8,000

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See accompanying notes to financial statements.

CHAMPAIGN INVESTMENT COMPANY  
NOTES TO FINANCIAL STATEMENTS  
December 31, 2002

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**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Nature of Business: Champaign Investment Company, formerly known as Vernon, Shall, Morgan and Company, (Company) is a fully disclosed introducing broker and dealer in securities, and is a registered investment advisor. The Company was incorporated in October 1995 and commenced operations as a registered investment advisor in July 1996. The license to also operate as a fully disclosed introducing broker dealer was obtained in April 1998.

On January 1, 2000, the Company was acquired by Futura Banc Corp. (Futura). The transaction, which was treated as a purchase, was accomplished by Futura issuing 17,000 shares of common stock to the former stockholders of the Company in consideration for all the shares of common stock of the Company. The Company operates as a wholly-owned subsidiary of Futura.

Use of Estimates: To prepare financial statements in conformity with accounting principles generally accepted in the United States of America, management makes estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and the disclosures provided, and future results could differ.

Cash Flow Reporting: The Company considers cash on hand and short-term investments having original maturities of three months or less as cash and cash equivalents for purposes of the statement of cash flows.

Revenue Recognition: The Company records commissions from securities transactions on a trade date basis as securities transactions occur. The Company recognizes fees from its investment advisory services on a pro rata basis over the term of the contract.

Furniture and Equipment: Furniture and equipment are stated at cost, less accumulated depreciation. Depreciation is computed over the assets' useful lives on a straight-line basis, which range from three to seven years.

Income Taxes: The Company's operating results are included in the consolidated federal income tax return of Futura. The Company has entered into a tax sharing agreement with Futura whereby the Company agrees to calculate federal income taxes at the consolidated tax rate, and the amount of current tax expense or benefit calculated is either remitted to or received from Futura. Income tax expense is the total of the current year income tax due or refundable and the change in deferred tax assets and liabilities. Deferred tax assets and liabilities are the expected future tax amounts for the temporary differences between carrying amounts and tax bases of assets and liabilities, computed using enacted tax rates.

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(Continued)

CHAMPAIGN INVESTMENT COMPANY  
NOTES TO FINANCIAL STATEMENTS  
December 31, 2002

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**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

Goodwill: Goodwill resulted from the Futura acquisition discussed above and represents the excess of the purchase price over the fair value of acquired tangible assets and liabilities. Upon adopting new accounting guidance on January 1, 2002, the Company ceased amortizing goodwill. Goodwill is assessed at least annually for impairment and any such impairment will be recognized in the period identified. The effect on net income before income taxes of ceasing goodwill amortization in 2002 was an increase of \$33,037.

Loss Contingencies: Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated. Management does not believe there now are such matters that will have a material effect on the financial statements.

**NOTE 2 - FULLY DISCLOSED CLEARING AGREEMENT**

The Company has entered into a fully disclosed clearing agreement with U.S. Clearing (USC) whereby customer accounts are cleared and carried by USC. The agreement calls for the Company to maintain a deposit balance in an account maintained by USC. The deposit amount, according to the original agreement, was \$50,000 subject to increases based upon the volume and nature of transactions. At December 31, 2002, the Company had \$55,639 in cash on deposit to satisfy this requirement and this is included as a separate line item on the statement of financial condition. The original contract period was for two years from the date of commencement and is automatically renewable for one-year periods thereafter, unless written notice of termination is given by either party.

**NOTE 3 - RELATED PARTY TRANSACTIONS**

The Company shares office space with Champaign National Bank & Trust (Bank), a wholly-owned subsidiary of Futura. The Company pays rent for its share of the office space based on a formal expense sharing agreement. Expenses paid by the Company under the terms of this agreement totaled \$18,000 for the year ended December 31, 2002.

The Company had cash on deposit with the Bank totaling \$12,678 at December 31, 2002.

Futura has committed to maintain the Company's net worth at a level sufficient to meet the minimum net capital required by the Securities and Exchange Commission rules.

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(Continued)

CHAMPAIGN INVESTMENT COMPANY  
NOTES TO FINANCIAL STATEMENTS  
December 31, 2002

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**NOTE 4 - EMPLOYEE BENEFIT PLANS**

Eligible employees of the Company participate in the 401(k) profit sharing plan sponsored by its parent, Futura Banc Corp. The annual expense of the plan is equal to the sum of employer nonmatching contributions and employer matching contributions. Employer nonmatching contributions are made at the discretion of Futura's Board of Directors in the amount of 3.5% of compensation. Employer nonmatching contributions are allocated based on proportionate compensation, except for participants with compensation more than the social security wage base. These employees receive an additional allocation on excess compensation equal to the lesser of 5.7% of compensation or the lowest nonmatching contribution allocated to any other eligible participant expressed as a percentage of compensation. Employer matching contributions range from 0% to 100% of employee 401(k) contributions. Employee 401(k) contributions exceeding 6.5% of a participant's compensation are not eligible for employer matching contributions. Employee 401(k) contributions are vested at all times. Employer nonmatching contributions are vested after five years of service. Employer matching contributions made prior to January 1, 2001 are vested after five years. Matching contributions made for plan years beginning January 1, 2001 are vested after three years. The 2002 expense related to this plan was \$8,371.

**NOTE 5 - NET CAPITAL REQUIREMENTS**

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1 (and the rule of the "applicable" exchange also provides that equity may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1). At December 31, 2002, the Company had net capital of \$129,414, which was \$79,414 in excess of its required net capital of \$50,000. The Company's aggregate indebtedness to net capital ratio was 0.21 to 1.

**NOTE 6 - RULE 15c3-3 EXEMPTION**

The Company is exempt from rule 15c3-3 under subsection (k). Under this exemption, the "Computation for Determination of Revenue Requirements" and "Information Relating to the Possession or Control Requirements" are not required.

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(Continued)

CHAMPAIGN INVESTMENT COMPANY  
NOTES TO FINANCIAL STATEMENTS  
December 31, 2002

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**NOTE 7 - INCOME TAXES**

The Company is included in the consolidated federal income tax return filed by Futura. Federal income taxes are calculated as if the Company filed a separate federal income tax return. The Company files its own state and local tax returns.

Income tax expense was as follows:

Current	\$ 7,016
Deferred	<u>45</u>
	<u>\$ 7,061</u>

Year-end deferred tax liabilities of \$3,456 resulted from a difference in depreciation expense recognized for book and tax purposes.

Income tax expense differed from the amount determined by applying the statutory federal income tax rate to income before income taxes due to permanent differences between book and taxable income.

**SUPPLEMENTARY INFORMATION**

CHAMPAIGN INVESTMENT COMPANY  
COMPUTATION OF CAPITAL PURSUANT TO RULE 15c-3-1 OF THE  
SECURITIES AND EXCHANGE COMMISSION  
As of December 31, 2002

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Computation of net capital	
Total stockholder's equity	\$ 329,548
Deductions and other charges:	
Nonallowable assets	
Furniture and equipment, net	24,303
Goodwill	165,185
Prepaid expenses and other assets	<u>9,180</u>
	198,668
Other securities	<u>1,466</u>
	<u>200,134</u>
Net capital	<u>\$ 129,414</u>
Aggregate indebtedness	
Item included in statement of financial condition	
Accounts payable and accrued expenses	<u>\$ 27,010</u>
Total aggregate indebtedness	<u>\$ 27,010</u>
Computation of basic net capital requirement	
Minimum net capital required	<u>\$ 50,000</u>
Excess net capital	<u>\$ 79,414</u>
Ratio: Aggregate indebtedness to net capital	<u>.21 to 1</u>

Note: The above computation does not differ materially from the computation of net capital under rule 15c3-1 as of December 31, 2002, as filed on Form X-17A-5 by Champaign Investment Company.



# CROWE CHIZEK

## REPORT OF INDEPENDENT AUDITORS ON INTERNAL CONTROL REQUIRED BY SECURITIES AND EXCHANGE COMMISSION RULE 17a-5

Board of Directors and Stockholder  
Champaign Investment Company  
Fairlawn, Ohio

In planning and performing our audit of the financial statements and supplemental schedules of Champaign Investment Company (Company) for the year ended December 31, 2002, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications and comparisons
2. Recordation of differences required by rule 17a-13
3. Complying with the requirements for prompt payment for securities under section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal

control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2002, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, stockholder, management, the Securities and Exchange Commission, the National Association of Securities Dealers and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

*Crowe, Chizek and Company LLP*  
Crowe, Chizek and Company LLP

Columbus, Ohio  
January 16, 2003