

Information



Results

Roissy, 12 February 2003



03003904

FISCAL YEAR 2002-03

- **Third quarter results (October-December 2002): slight improvement despite the very difficult context**
 - 7.9% growth in turnover to 3.14 billion euros
 - 3.9% increase in unit yield per available seat-km
 - Operating profit of 4 million euros (112-million loss last year)
 - Net profit of 2 million euros
- **April-December 2002: net pre-tax income of 278 million euros (+ 68.5%)**

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Consolidated figures

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| (in €m) | Quarter at 31 December | | | 9 months to 31 December | | |
|---|---------------------------|---------|--------|----------------------------|---------|--------|
| | 2002-03 | 2001-02 | Change | 2002-03 | 2001-02 | Change |
| Turnover | 3,136 | 2,907 | +7.9% | 9,687 | 9,488 | +2.1% |
| EBITDAR | 378 | 261 | +44.8% | 1,442 | 1,250 | +15.4% |
| Operating income before aircraft disposals | 2 | (114) | NS | 295 | 157 | +87.9% |
| Operating income after aircraft disposals | 4 | (112) | NS | 315 | 213 | +47.9% |
| Net pre-tax income | 3 | (127) | NS | 278 | 165 | +68.5% |
| Group net income | 2 | (131) | NS | 218 | 152 | +43.4% |
| Earnings per share (in €) | | | | 0.99 | 0.69 | +43.4% |



Balanced net income in 3rd quarter at 31 December 2002

Despite the still difficult economic situation and the sharp fall in the dollar, turnover rose 7.9% thanks to the upturn in passenger activity during this quarter and the resilient cargo activity.

• Passenger activity

| Consolidated figures | 3 rd quarter to | | |
|-----------------------------------|----------------------------|------------|--------|
| | 31/12/2002 | 31/12/2001 | Change |
| Total passenger revenues (€m) | 2,578 | 2,342 | +10.1% |
| Scheduled passenger revenues (€m) | 2,370 | 2,146 | +10.4% |
| Unit revenue per ASK (euro cents) | 7.26 | 6.98 | +3.9% |
| Yield per RPK (euro cents) | 9.63 | 9.99 | -3.6% |

The scheduled passenger revenues of the Air France Group grew by 10.1% for a 14.4% increase in traffic. The load factor rose 5.5 points to 75.4%.

Group unit revenue per available seat-km (RASK) increased by 5.4% excluding currency (1.7%) and network mix (0.3%) effects. After adjusting for these effects, yield per revenue passenger-km (RRPK) dropped by 2.2%.

Network performance evolved as follows:

| October-December 2002 | Capacity (ASK) | Traffic (RPK) | Turnover |
|---------------------------|----------------|---------------|---------------|
| Long-haul | +7.9% | +16.8% | +17.6% |
| International medium-haul | +5.9% | +9.4% | +10.3% |
| Domestic medium-haul | -4.7% | +3.4% | -5.09% |
| Total | +6.1% | +14.4% | +10.4% |

• Cargo activity

| Consolidated figures | 3 rd quarter to | | |
|-----------------------------------|----------------------------|------------|--------|
| | 31/12/2002 | 31/12/2001 | Change |
| Total cargo revenues (€m) | 402 | 391 | +2.8% |
| Scheduled cargo revenues (€m) | 356 | 345 | +3.2% |
| Unit revenue per ATK (euro cents) | 16.37 | 17.33 | -5.5% |
| Unit revenue per RTK (euro cents) | 24.60 | 25.50 | -3.5% |

Traffic grew by 7.2% for a 9.5% increase in capacity, leading to a 1.4-point loss in the load factor, which reached 66.5%. Excluding currency, unit revenue dropped by 1.6%.

- **Results**

For a 7.9% increase in consolidated turnover to 3.14 billion euros, operating expenditure only grew by 3.7% to 3.13 billion euros. EBITDAR substantially improved by 44.8% to 378 million euros. This figure is higher than the third quarter of fiscal 2000-01. Before aircraft disposals (2 million euros), operating profit came to 2 million euros (114 million loss and 48 million respectively at 31 December 2001 and 2000). Air France posted an operating profit of 4 million euros after aircraft disposals (112 million loss and 21 million loss in 2001 and 2000).

Unit costs per equivalent available seat-km (EASK) dropped by 1.7%. Excluding currency (2.2%) and fuel price effect (0.7%), they decreased by 0.3%.

The Group's net consolidated income came to € 2 million against a € 131-million loss at 31 December 2001.



A net pre-tax income of 278 million euros for the first nine months of the year

- **Passenger activity**

| Consolidated figures | 9 months to | | |
|-----------------------------------|-------------|------------|--------|
| | 31/12/2002 | 31/12/2001 | Change |
| Total passenger revenues (€m) | 8,048 | 7,870 | +2.3% |
| Scheduled passenger revenues (€m) | 7,429 | 7,191 | +3.3% |
| Unit revenue per ASK (euro cents) | 7.47 | 7.40 | +1.0% |
| Yield per RPK (euro cents) | 9.75 | 9.76 | -0.1% |

Scheduled passenger revenues improved by 3.3% during the first nine months, in line with the 3.3% increase in traffic and 2.2% increase in capacity. The load factor attained 76.7% (up 0.8 point).

Group unit revenue per available seat-km (RASK) grew by 2.0% excluding currency (1.6%) and network mix (0.5%) effects. Adjusted for these effects, yield per revenue passenger-km (RRPK) gained 1.0%.

Network performance evolved as follows:

| April-December 2002 | Capacity (ASK) | Traffic (RPK) | Turnover |
|---------------------------|----------------|---------------|--------------|
| Long-haul | +3.3% | +4.7% | +8.2% |
| International medium-haul | +1.4% | +2.8% | +3.5% |
| Domestic medium-haul | -3.5% | -6.0% | -8.5% |
| Total | +2.2% | +3.3% | +3.3% |

- **Cargo activity**

| Consolidated figures | 9 months to | | |
|-----------------------------------|-------------|------------|--------|
| | 31/12/2002 | 31/12/2001 | Change |
| Total cargo revenues (€m) | 1,125 | 1,086 | +3.6% |
| Scheduled cargo revenues (€m) | 999 | 941 | +6.2% |
| Unit revenue per ATK (euro cents) | 15.56 | 15.57 | -0.1% |
| Unit revenue per RTK (euro cents) | 23.99 | 24.17 | -0.8% |

During this period, traffic grew by 7.1% for a 6.4% increase in capacity. The load factor gained 0.4 point, reaching 64.9%.

Unit revenue per available seat-km (RATK) increased by 3.9% excluding currency.

- **Results**

Consolidated turnover stood at 9.69 billion euros (up 2.1%) including 9.17 billion for air transport, i.e. 95% of the total. Maintenance revenues came to 409 million euros (down 1.4%) and other activities to 105 million (down 10.3%).

Unit costs per equivalent available seat-km (EASK) dropped 0.9%. After adjusting for currency (2.0%) and fuel prices (0.7%), they rose by 1.8% of which 1.3% due to the higher cost of insurance and navigation and airport fees.

EBITDAR rose to 1.44 billion euros, up 15.4%. The EBITDAR margin improved to 14.9%, which is higher than at 31 December 2000. Operating income before aircraft disposals totalled 295 million euros against 157 million a year ago. After aircraft disposals of 20 million euros (56 million at 31 December 2001), operating income rose to 315 million euros against 213 at 31 December 2001. It breaks down as follows:

- passenger activity: 206 million euros against 96 in the previous year,
- cargo activity: 22 million euros against a 4-million loss at 31 December 2001,
- maintenance: 65 million euros against 59 million at 31 December 2001,
- other: 22 million against 62 million one year earlier.

Net financial charges improved (-48 million compared with -85 million) thanks to a solid financial structure and currency gains of 56 million euros.

Before taxes, income rose to 278 million against 165 million last year, and after taxes net consolidated income for the Group attained 218 million euros (up 43.4%).

- **Financial situation**

The debt/equity ratio stabilized at 0.71 (0.73 at 31 March 2002). Equity came to 4.14 billion euros and net debt to 2.96 billion. For the first nine months, investments rose to 984 million euros, and were financed by operating cash flow of 703 million and 218 million of disposals.

**Outlook**

The results of the last quarter are in line with the Company's expectations. The current quarter started off with severe disruption to operations due to the snow storm on 4 and 5 January. In addition, the pilots' strike in early February, where participation was low, led to a loss of earnings of around 12 million euros. Despite these difficulties and, in the absence of a worsening of the economic situation due to the Middle East crisis, the target of a higher operating profit than last year (excluding aircraft disposals) remains achievable.

**Key dates**

13 February 2003: audio-web conference at 3.00 pm (London time).

To connect, dial 00 44 208 781 0563 (password: Air France).

To visualize the presentation, type in the following Internet address:
<http://www.momentys.com/airfrance/Q3/default.htm> (password: AFRQ3)

To connect instant replay, dial 00 44 208 288 4459 (password: 738922).



STATISTICS

| | Quarter ending 31 December | | | 9 months ending 31 December | | |
|-----------------------------|----------------------------|--------|----------|-----------------------------|--------|---------|
| | 2002 | 2001 | Change | 2002 | 2001 | Change |
| Air France | | | | | | |
| Passenger operations | | | | | | |
| ASK (in millions) | 31,323 | 29,598 | +5.8% | 95,644 | 94,051 | +1.7% |
| RPK (in millions) | 23,828 | 20,904 | +14.0% | 73,879 | 71,902 | +2.7% |
| Load factor | 76.1% | 70.6% | +5.4 pts | 77.2% | 76.5% | +0.8pt |
| RASK (in cts) | 6.93 | 6,68 | +3.7% | 7.14 | 7.10 | +0.5% |
| Exc. Currency & network mix | | | +6.4% | | | +2.2% |
| RRPK (in cts) | 9.11 | 9,46 | -3.7% | 9.24 | 9.,29 | -0.5% |
| Exc. Currency & network mix | | | -1.1% | | | +1.2% |
| Cargo operations | | | | | | |
| ATK (in millions) | 2,178 | 1,989 | +9.5% | 6,416 | 6,034 | +6.4% |
| RTK (in millions) | 1,449 | 1,353 | +7.2% | 4,162 | 3,888 | +7.1% |
| Load factor | 66.5% | 67.9% | -1.4 pt | 64.9% | 64.5% | +0.4 pt |
| RATK (in cts) | 16.37 | 17.33 | -5.5% | 15.14 | 14.71 | +3.0% |
| Exc. Currency | | | -1.8% | | | +6.6% |
| RRTK (in cts) | 24.60 | 25.50 | -3.5% | 23.66 | 23.47 | +0.8% |
| Unit cost | | | | | | |
| EASK (in cts) | 6.82 | 7.01 | -2.7% | 6.66 | 6.76 | -1.5% |
| Air France Group | | | | | | |
| Passenger operations | | | | | | |
| ASK (in millions) | 32,581 | 30,717 | +6.1% | 99,298 | 97,189 | +2.2% |
| RPK (in millions) | 24,558 | 21,473 | +14.4% | 76,118 | 73,689 | +3.3% |
| Load factor | 75.4% | 69.9% | -5.5 pts | 76.7% | 75.8% | +0.8 pt |
| RASK (in cts) | 7.26 | 6.98 | +3.9% | 7.47 | 7.40 | +1.0% |
| Exc. Currency & network mix | | | +5.4% | | | +2.0% |
| RRPK (in cts) | 9.63 | 9.99 | -3.6% | 9,75 | 9.76 | -0.1% |
| Exc. Currency & network mix | | | -2.2% | | | +1.0% |
| Unit cost Group | | | | | | |
| EASK (in cts) | 7.08 | 7.20 | -1.7% | 6.93 | 6.99 | -0.9% |

Air France Group

FINANCIAL STATEMENTS

Air France Group

CONSOLIDATED INCOME STATEMENTS

| | | <i>In € millions</i> | | |
|---|-------|----------------------|--------------|------------------------------|
| Nine months ended December 31, | | 2002 | 2001 | Year ended March 31, 2002 |
| | Notes | | | |
| Operating revenues | 2 | 9,687 | 9,488 | 12,528 |
| External expenses | 3 | (5,563) | (5,692) | (7,466) |
| Salaries & related costs | 4 | (2,939) | (2,773) | (3,738) |
| Taxes other than income tax | | (142) | (131) | (163) |
| Gross operating result | | 1,043 | 892 | 1,161 |
| Charge to depreciation/amortization, net | 5 | (737) | (728) | (972) |
| Charge to operating provisions, net | 5 | (23) | (12) | (39) |
| Gain on disposal of flight equipment, net | | 20 | 56 | 78 |
| Other operating income and charges, net | | 12 | 5 | 7 |
| Operating income | | 315 | 213 | 235 |
| Restructuring costs | | (13) | (3) | (11) |
| Net financial charges | 6 | (48) | (85) | (112) |
| Gains on disposals of subsidiaries and affiliates, net | 7 | 4 | 22 | 24 |
| Pretax income (loss) | | 258 | 147 | 136 |
| Share in net income of equity affiliates | | 32 | 30 | 31 |
| Amortization of goodwill | | (12) | (12) | (16) |
| Income (loss) before income taxes and minority interests | | 278 | 165 | 151 |
| Income tax | 8 | (58) | (8) | 5 |
| Income (loss) before minority interests | | 220 | 157 | 156 |
| Minority interests | | (2) | (5) | (3) |
| NET INCOME (LOSS) | | 218 | 152 | 153 |
| Earnings (loss) per issued share | | 0.99 | 0.69 | 0.69 |
| Earnings (loss) per share | | | | |
| - basic | | 1.00 | 0.70 | 0.70 |
| - diluted | | 1.00 | 0.70 | 0.70 |

Air France Group

CONSOLIDATED BALANCE SHEETS

| | <i>In € millions</i> | | |
|----------------------------------|----------------------|-------------------|-------------------|
| ASSETS at | 12.31.2002 | 03.31.2002 | 03.31.2001 |
| Consolidation goodwill | 115 | 125 | 133 |
| Intangible fixed assets | 173 | 190 | 206 |
| Flight equipment | 7,470 | 7,446 | 7,269 |
| Other property and equipment | 859 | 847 | 757 |
| Investments in equity affiliates | 308 | 303 | 276 |
| Other investments | 245 | 237 | 267 |
| Total | 9,170 | 9,148 | 8,908 |
| Inventory | 246 | 266 | 227 |
| Trade receivables | 1,317 | 1,495 | 1,549 |
| Income tax receivable | 40 | 80 | 66 |
| Other accounts receivable | 624 | 712 | 549 |
| Marketable securities | 1,059 | 1,408 | 942 |
| Cash | 145 | 255 | 216 |
| Total current assets | 3,431 | 4,216 | 3,549 |
| Total assets | 12,601 | 13,364 | 12,457 |

Air France Group

CONSOLIDATED BALANCE SHEETS (CONTINUED)

| | <i>In € millions</i> | | |
|--|----------------------|---------------|---------------|
| LIABILITIES AND STOCKHOLDERS' EQUITY at | 12.31.2002 | 03.31.2002 | 03.31.2001 |
| Common stock | 1,868 | 1,868 | 1,868 |
| Additional paid-in capital | 261 | 261 | 261 |
| Retained earnings (accumulated deficit) | 1,982 | 1,813 | 1,723 |
| Cumulative translation adjustment | 6 | 19 | 22 |
| Stockholders' equity | 4,117 | 3,961 | 3,874 |
| Minority interests | 30 | 29 | 25 |
| Stockholders' equity and minority interests | 4,147 | 3,990 | 3,899 |
| Provisions for liabilities and charges | 963 | 937 | 994 |
| Short and long-term debt and capital leases | 4,239 | 4,616 | 4,073 |
| Trade payables | 1,322 | 1,525 | 1,557 |
| Income tax liability | 38 | 22 | 19 |
| Advance ticket sales | 833 | 1,024 | 872 |
| Other payables | 1,059 | 1,250 | 1,043 |
| Total liabilities | 8,454 | 9,374 | 8,558 |
| Total liabilities and stockholders' equity | 12,601 | 13,364 | 12,457 |

Air France Group

STATEMENTS OF MOVEMENTS IN STOCKHOLDERS' EQUITY

| Before allocation of income | Number of shares comprising common stock | Common stock | Add'l paid-in capital | Reserves | Treasury Stock | Translation differences | Stockholders' equity | Minority interests | In € millions |
|---------------------------------------|--|--------------|-----------------------|--------------|----------------|-------------------------|----------------------|--------------------|---|
| | | | | | | | | | Stockholders' equity and minority interests |
| March 31, 2000 | 219,780,887 | 1,809 | 262 | 1,395 | - | 19 | 3,485 | 22 | 3,507 |
| Translation of common stock into euro | | 59 | | (59) | | | - | | - |
| Dividends paid | | | | (34) | | | (34) | - | (34) |
| Offset of stock issue costs | | | (1) | | | | (1) | | (1) |
| Translation differences | | | | | | 3 | 3 | | 3 |
| Current year net income (loss) | | | | 421 | | | 421 | 4 | 425 |
| Changes in scope of consolidation | | | | | | | - | (1) | (1) |
| March 31, 2001 | 219,780,887 | 1,868 | 261 | 1,723 | - | 22 | 3,874 | 25 | 3,899 |
| Dividends paid | | | | (61) | | | (61) | (5) | (66) |
| Offset of merger costs | | | | (2) | | | (2) | | (2) |
| Translation differences | | | | | | | (3) | (3) | (3) |
| Current year net income (loss) | | | | 153 | | | 153 | 3 | 156 |
| Changes in scope of consolidation | | | | | | | - | 6 | 6 |
| March 31, 2002 | 219,780,887 | 1,868 | 261 | 1,813 | - | 19 | 3,961 | 29 | 3,990 |
| Dividends paid | | | | (28) | | | (28) | (4) | (32) |
| Change in treasury stock | | | | | (21) | | (21) | | (21) |
| Translation differences | | | | | | | (13) | - | (13) |
| Net income for the period | | | | 218 | | | 218 | 2 | 220 |
| Changes in scope of consolidation | | | | | | | - | 3 | 3 |
| September 30, 2002 | 219,780,887 | 1,868 | 261 | 2,003 | (21) | 6 | 4,117 | 30 | 4,147 |
| Proposed dividends | | | | | | | - | | - |

Air France Group

CONSOLIDATED STATEMENT OF CASH FLOWS

| Nine months ended December 31, | <i>In € millions</i> | | |
|---|----------------------|----------------|--------------------------|
| | 2002 | 2001 | Year ended 03.31.2002 |
| Cash flows from operating activities | 703 | 857 | 1,017 |
| Gross operating result | 1,043 | 892 | 1,161 |
| Other income (expenses) received (paid) | (22) | (21) | (62) |
| Foreign exchange gains (losses) | (1) | (13) | (5) |
| Operating cash flows | 1,020 | 858 | 1,094 |
| Changes in working capital | (224) | 118 | 97 |
| Restructuring expenditure | (8) | (10) | (15) |
| Interest paid | (127) | (149) | (213) |
| Interest received | 43 | 46 | 61 |
| Income tax paid (received) | (1) | (6) | (7) |
| Cash flows from investing activities | (765) | (1,055) | (955) |
| Acquisitions of subsidiaries | (23) | (27) | (27) |
| Purchase of tangible and intangible fixed assets | (984) | (1,275) | (1,448) |
| Disposals of subsidiaries | 8 | 60 | 59 |
| Proceeds on disposal of tangible and intangible assets | 218 | 181 | 454 |
| Dividends received | 16 | 6 | 7 |
| Cash flows from financing activities | (567) | 550 | 675 |
| Issuance of common stock | 5 | - | 1 |
| New debts | 584 | 729 | 884 |
| Repayment of debts | (507) | (118) | (168) |
| Repayment of capital lease obligations | (442) | (126) | (157) |
| Net decrease (increase) in loans | (15) | (7) | (20) |
| Net decrease (increase) in short-term investments | (160) | 137 | 201 |
| Dividends paid | (32) | (65) | (66) |
| Translation differences | (1) | - | - |
| INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | (630) | 352 | 737 |
| Opening cash and cash equivalents | 1,047 | 310 | 310 |
| Closing cash and cash equivalents | 417 | 662 | 1,047 |

The movement in working capital requirement is explained by a standard calendar effect related to the seasonality of activities at the end of the calendar year and an increase in receivables over last year.

Last year's positive movement masked a substantial decrease in receivables (travel agencies, transit agents, airline companies) due to the sharp drop in sales in the last calendar quarter following the events of September 2001.

Air France Group

NOTES TO THE FINANCIAL STATEMENTS

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1. CHANGES IN THE SCOPE OF CONSOLIDATION

As of December 31, 2002, the Group comprised 59 companies, of which 43 are fully consolidated and 16 companies are equity affiliates. The list of companies within the scope of consolidation is shown in note 9.

Five companies acquired or created during the half-year were consolidated for the first time: Société Nouvelle Air Ivoire, which has been operating since April, its parent company, All Africa Airways, Aérosur, a subsidiary of Servair, specializing in airport security, Mali Catering company, a subsidiary of Servair and Reenton Development Ltd., an industrial maintenance firm in Shanghai, whose purchase generated goodwill of EUR 0.4 million.

In addition, the impact of the first-time consolidation of Air France Servisair Ltd., a ground handling agent at London Heathrow, was immaterial on net income for the period.

The universal transfer of assets from Société d'Exploitation Aéropostale to Air France on April 1 had no impact on the Group's financial statements.

2. INFORMATION BY ACTIVITY AND GEOGRAPHICAL AREA

2.1 - Information by sector of activity

| Nine months ended December 31, | <i>In € millions</i> | | | |
|--------------------------------|----------------------|------------------|--------------------|------------------|
| | 2002 | | 2001 | |
| | Operating revenues | Operating income | Operating revenues | Operating income |
| Passenger | 8,048 | 206 | 7,870 | 96 |
| Cargo | 1,125 | 22 | 1,086 | (4) |
| Maintenance | 409 | 65 | 415 | 59 |
| Others | 105 | 22 | 117 | 62 |
| Total | 9,687 | 315 | 9,488 | 213 |

In comparison to the situation in late September 2002, operating income increased by EUR 4 million (compared with a decrease of EUR 112 million in the previous year) due to an operating loss of EUR 33 million for the passenger activity (EUR 164 million loss in 2001), an operating profit of EUR 29 million for the cargo activity (EUR 32 million profit in the previous year), a gain of EUR 1 million (compared with EUR 11 million) for maintenance and positive gains from the other activities amounting to EUR 7 million (EUR 9 million in 2001).

Air France Group

2.2 - Analysis of operating revenues by geographical area of sale

In € Millions

| | Metropolitan France | Caribbean French Guiana Indian Ocean | Europe North Africa | Africa Middle East | Americas Polynesia | Asia New Caledonia | Total |
|--|------------------------|--|------------------------|-----------------------|-----------------------|-----------------------|--------------|
| Nine months ended December 31, 2002 | | | | | | | |
| Scheduled passenger | 3,394 (45.7%) | 266 (3.4%) | 1,597 (21.3%) | 473 (6.4%) | 1,083 (14.5%) | 616 (8.3%) | 7,429 |
| Other passenger revenues | 342 (55.3%) | 20 (3.2%) | 148 (23.8%) | 28 (4.5%) | 49 (7.9%) | 32 (5.2%) | 619 |
| Total Passenger | 3,736 (48.3%) | 286 (3.6%) | 1,745 (21.7%) | 501 (6.2%) | 1,132 (14.1%) | 648 (8.1%) | 8,048 |
| Cargo | 275 (37.5%) | 34 (4.4%) | 244 (24.5%) | 72 (7.2%) | 105 (10.5%) | 269 (26.9%) | 999 |
| Other cargo revenues | 36 (23.8%) | 8 (4.3%) | 34 (27.0%) | 7 (5.1%) | 25 (20.8%) | 15 (11.9%) | 126 |
| Total Cargo | 311 (27.7%) | 42 (3.7%) | 278 (24.7%) | 79 (7.8%) | 131 (11.7%) | 284 (25.2%) | 1,125 |
| Maintenance | 403 (88.5%) | - | - | - | - | 6 (1.8%) | 409 |
| Others | 91 (86.7%) | 14 (13.3%) | - | - | - | - | 105 |
| Total | 4,541 (48.8%) | 342 (3.5%) | 2,023 (20.8%) | 580 (6.0%) | 1,263 (13.0%) | 938 (9.7%) | 9,687 |
| Nine months ended December 31, 2001 | | | | | | | |
| Scheduled passenger | 3,282 (47.1%) | 253 (3.5%) | 1,473 (20.9%) | 410 (5.7%) | 1,073 (14.8%) | 600 (8.3%) | 7,191 |
| Other passenger revenues | 432 (53.2%) | 21 (2.1%) | 107 (13.0%) | 29 (3.2%) | 56 (6.2%) | 34 (3.0%) | 679 |
| Total Passenger | 3,814 (48.8%) | 274 (3.1%) | 1,580 (20.8%) | 439 (5.6%) | 1,129 (14.2%) | 634 (8.1%) | 7,870 |
| Cargo | 262 (27.8%) | 30 (3.2%) | 232 (24.8%) | 58 (6.2%) | 137 (14.8%) | 222 (23.8%) | 941 |
| Other cargo revenues | 103 (25.0%) | 3 (2.1%) | 14 (6.7%) | 3 (2.1%) | 15 (10.3%) | 7 (4.8%) | 145 |
| Total Cargo | 365 (33.4%) | 33 (3.4%) | 246 (23.7%) | 61 (5.8%) | 152 (14.8%) | 229 (21.1%) | 1,086 |
| Maintenance | 415 (100.0%) | - | - | - | - | - | 415 |
| Others | 104 (88.9%) | 13 (11.1%) | - | - | - | - | 117 |
| Total | 4,695 (48.8%) | 320 (3.4%) | 1,826 (19.2%) | 500 (5.2%) | 1,281 (13.3%) | 863 (9.1%) | 9,485 |

2.3 - Analysis of operating revenues by geographical area of destination

In € Millions

| | Metropolitan France | Caribbean French Guiana Indian Ocean | Europe North Africa | Africa Middle East | Americas Polynesia | Asia New Caledonia | Total |
|--|------------------------|--|------------------------|-----------------------|-----------------------|-----------------------|--------------|
| Nine months ended December 31, 2002 | | | | | | | |
| Scheduled passenger | 1,420 (19.2%) | 696 (9.4%) | 1,991 (26.8%) | 843 (11.3%) | 1,561 (21.0%) | 916 (12.3%) | 7,429 |
| Cargo | 20 (2.1%) | 115 (11.5%) | 78 (7.8%) | 118 (11.8%) | 299 (29.9%) | 369 (36.9%) | 999 |
| Total | 1,440 (17.3%) | 813 (9.8%) | 2,069 (24.5%) | 961 (11.4%) | 1,860 (22.1%) | 1,285 (15.3%) | 8,428 |
| Nine months ended December 31, 2001 | | | | | | | |
| Scheduled passenger | 1,553 (21.8%) | 678 (9.4%) | 1,924 (26.8%) | 699 (9.7%) | 1,466 (20.7%) | 651 (9.1%) | 7,191 |
| Other passenger revenues | 21 (2.2%) | 111 (11.8%) | 57 (6.1%) | 98 (10.4%) | 322 (34.2%) | 332 (35.3%) | 941 |
| Total | 1,574 (19.4%) | 789 (9.7%) | 1,981 (24.4%) | 797 (9.8%) | 1,808 (22.2%) | 1,183 (14.5%) | 8,132 |
| Total | (2.2) | (0.1) | 0.1 | 1.6 | (0.1) | 0.7 | |

Air France Group

3. EXTERNAL EXPENSES

| <i>In € millions</i> | | | |
|--|--------------|--------------------|--------------|
| Nine months ended December 31, | 2002 | 2001 | Variation |
| Aircraft fuel | 1,036 | 1,152 | -10.1% |
| Chartering costs | 314 | 510 | -38.4% |
| Aircraft operating lease costs | 399 | 358 | 11.5% |
| Landing fees and en route charges | 709 | 667 | 6.3% |
| Catering | 243 | 248 | -2.0% |
| Handling charges and other operating costs | 572 | 579 ⁽¹⁾ | -1.2% |
| Aircraft maintenance costs | 498 | 476 | 4.6% |
| Commercial and distribution costs | 886 | 844 | 5.0% |
| Other external expenses | 906 | 858 ⁽¹⁾ | 5.6% |
| Total | 5,563 | 5,692 | -2.3% |

⁽¹⁾ After reclassification of EUR 8 million in charges previously recorded in other external expenses.

The decline in external expenses is mainly attributable to:

- A 10.1% decrease in fuel expenses resulting from a stable volume impact (up 0.4%), a favorable US dollar impact (down 6.8%) and a 3.6% price decrease thanks to an effective hedging policy that enabled savings in the amount of EUR 59 million;
- A 38.4% decline in chartering costs due in equal measures to the "free flow" arrangement with Delta and Alitalia within Skyteam and reduced recourse to contractual or occasional charters for Group flights;
- Effective control over stopover costs (down 1.2%) and commissionership expenses (down 2.0%) despite growth in activity (up 2.3% in equivalent available seat-kilometers, up 2.7% in revenue passenger-kilometers).

Conversely, the main items that increased are as follows:

- Operating lease charges (up 11.5%) because of the greater use of leasing arrangements during the winter of 2001/2002;
- Traffic and handling fees (up 6.3%) following a major increase in airport duties and air traffic control organization costs;
- Other costs (up 5.6%) because of the increase in insurance and safety costs;
- Commercial costs (up 5.0%) due to an increase in interline commissions paid in connection with the "free flow" arrangement (offset by an increase in interline commissions received and recorded in operating revenues) and despite a 5.4% decrease in commissions paid to travel agencies.

Air France Group

4. SALARIES AND NUMBER OF EMPLOYEES

4.1 - Salaries and related costs

| <i>In € millions</i> | | | |
|--------------------------------|--------------|--------------|-------------|
| Nine months ended December 31, | 2002 | 2001 | Variation |
| <i>By cost category</i> | | | |
| Wages and salaries | 2,162 | 2,028 | 6.6% |
| Pension contributions | 181 | 185 | -2.2% |
| Social security contributions | 596 | 560 | 6.4% |
| Total | 2,939 | 2,773 | 6.0% |
| <i>By geographical area</i> | | | |
| France | 2,733 | 2,575 | 6.1% |
| Overseas territories | 23 | 13 | 76.9% |
| Abroad | 183 | 185 | -1.1% |
| Total | 2,939 | 2,773 | 6.0% |

The 6% rise in personnel costs arises from:

- Change in group structure for 0.5% (first full consolidation of several subsidiaries - cf. note 1);
- Timing impact for 0.6% (no incentive and profit-sharing provision in 2001 given uncertainties over the annual results);
- Increase in the number of employee for 0.9% on a constant Group structure basis;
- Increase in payroll for 4.0% on a constant Group structure basis.

4.2 - Average number of employees

| Nine months ended December 31, | 2002 | 2001 | Variation |
|---|---------------|---------------|-------------|
| Total | 71,484 | 70,184 | 1.9% |
| Fligh deck crew | 4,910 | 4,856 | 1.1% |
| Cabin crew | 12,941 | 12,913 | 0.2% |
| - of which employed in France | 12,597 | 12,642 | -0.4% |
| - of which employed in Oversea territories and abroad | 344 | 271 | 26.9% |
| Groundstaff | 53,633 | 52,415 | 2.3% |
| - of which employed in France | 47,000 | 46,438 | 1.2% |
| - of which employed in Oversea territories and abroad | 6,633 | 5,977 | 11.0% |
| Management | 8,927 | 8,577 | 4.1% |
| Supervisors | 20,137 | 19,210 | 4.8% |
| Other staff | 24,569 | 24,628 | -0.2% |
| Pilots and cabin crew | 16,850 | 16,816 | 0.2% |
| Instructors | 687 | 625 | 9.9% |
| Management | 314 | 328 | -4.3% |

The above number of employees is calculated on a weighted average basis based on actual paid presence.

On a constant Group structure basis, the "weighted average number of employees" increased by 0.9%. If the full consolidation of the new subsidiaries is taken into account (cf. note 1), this increase is 1.9%.

Air France Group

5. DEPRECIATION AND AMORTIZATION

| <i>In € millions</i> | | | |
|--|------------|------------|-------------|
| Nine months ended December 31, | 2002 | 2001 | Variation |
| Net charge to depreciation/amortization | 737 | 728 | 1.2% |
| - Intangible fixed assets | 28 | 28 | - |
| - Flight equipment | 602 | 600 | 0.3% |
| - Other property, plant and equipment | 107 | 100 | 7.0% |
| Net charge to operating provisions | 23 | 12 | - |
| - Fixed assets | - | - | - |
| - Inventories | (3) | 5 | - |
| - Trade receivable | - | 16 | - |
| - Liabilities and charges | 26 | (9) | - |
| Total | 760 | 740 | 2.7% |

Depreciation and amortization expense remained stable (EUR 737 million compared to EUR 728 million last year), reflecting the stability of the fleet under full ownership or finance lease.

Net charges to operating provisions increased from EUR 11 million to EUR 23 million due to the substantial write-backs of provisions last year at the time of the A310 and latest B737-200 sales and the operational return of Concorde.

6. NET FINANCIAL CHARGES

| <i>In € millions</i> | | | |
|---|--------------|---------------------|---------------|
| Nine months ended December 31, | 2002 | 2001 | Variation |
| Financial expenses | (119) | (123) | -3.3% |
| - Loan interest | (82) | (76) | 7.9% |
| - Lease interest | (55) | (69) ⁽¹⁾ | -20.3% |
| - Capitalized interest | 20 | 25 | -20.0% |
| - Other financial expenses | (2) | (3) | -33.3% |
| Financial income | 38 | 46 | -17.4% |
| - Interest on securities | 20 | 24 | -16.7% |
| - Net gains on securities | 12 | 10 | 20.0% |
| - Other financial income | 6 | 12 ⁽¹⁾ | -50.0% |
| Net charges | (81) | (77) | 5.2% |
| <i>Foreign exchange losses, net</i> | 56 | (12) | - |
| <i>Net (charge) release to provisions</i> | (23) | 4 | - |
| Total | (48) | (85) | -43.5% |

⁽¹⁾ After offsetting EUR 9 million in financial income generated by finance lease deposits previously recorded in other financial

Net financial charges total EUR 48 million compared to EUR 85 million last year. This charge includes net charges to provisions of EUR 23 million (compared with net write-backs of EUR 4 million last year), of which EUR 16 million was charged to provisions for unrealized losses on Air France shares held by the Company or subject to a firm purchase commitment and intended to cover stock options granted to pilots in 1999 that may be exercised between 2005 and 2007.

Air France Group

7. DISPOSALS OF SUBSIDIARIES AND AFFILIATES

The net income from the disposal of subsidiaries and affiliates in this period (EUR 4 million) mainly corresponds to the sale of the SITA Telecom securities held by Air France.

During the previous period, the Group sold the France Telecom shares received in exchange for the Air France stake in Equant NV. This transaction generated a profit of EUR 23 million.

8. INCOME TAX

| Nine months ended December 31, | <i>In € millions</i> | |
|----------------------------------|----------------------|------------|
| | 2002 | 2001 |
| Current tax charge | (8) | (4) |
| Deferred tax credit (charge) | (50) | (4) |
| Total tax credit (charge) | (58) | (8) |

The current tax charge relates to amounts paid or payable in the short term to the tax authorities in respect of the current year, in accordance with the regulations prevailing in various countries and any applicable treaties.

The EUR 58 million tax charge essentially corresponds to a write-back of deferred tax assets, resulting from tax profits for the period, which led the Company to use a portion of its carryforward tax losses from prior years. This charge has not resulted in any cash outflows to date.

In addition, the Company opted for Group tax consolidation as of April 1, 2002. The scope of consolidation mainly includes Air France, Air France Finance and French regional airline companies.

Air France Group

9. SCOPE OF CONSOLIDATION AT DECEMBER 31, 2002

| | Address | Siren | Stock | % % | | Method | Year end |
|--|--|-------------|-------------------|---------|---------|--------------------|----------|
| | | | | Holding | control | | |
| AIR FRANCE SERVISAIR LTD | Room 229 - Terminal 2 Office Block London Heathrow Airport - Hounslow MDDX TWE 1RR - GREAT BRITAIN | Foreign | 7,000,000 gbp | 51 | 51 | Fully consolidated | Dec-31 |
| AMADEUS FRANCE | 2-8 avenue du Bas Meudon 92445 Issy les Moulineaux | 348 702 457 | 1,600 € | 74 | 66 | Fully consolidated | Mar-31 |
| AMADEUS FRANCE SERVICES | 2-8 avenue du Bas Meudon 92445 Issy les Moulineaux | 356 305 326 | 2,880,016 € | 42 | 57 | Fully consolidated | Mar-31 |
| AMADEUS GLOBAL TRAVEL DISTRIBUTION | Salvador de Madariaga 1 28046 Madrid - SPAIN | Foreign | 27,898,000 € | 23 | 36 | Equity method | Dec-31 |
| CRMA | ZA de la Clef de Saint-Pierre BP 10F 78996 Elancourt | 312 139 215 | 1,300,000 € | 100 | 100 | Fully consolidated | Mar-31 |
| GIE ITAB 320 | 45, rue de Paris 95747 Roissy CDG Cedex | 347 907 636 | - | 100 | 100 | Fully consolidated | Mar-31 |
| HEATHROW CARGO HANDLING | Building 558-Shoreham road West Heathrow Airport - Hounslow MDDX TWE 3RN - GREAT BRITAIN | Foreign | 800,000 gbp | 50 | 50 | Equity method | Dec-31 |
| REENTON DEVELOPMENT LIMITED | Guangdong Investment Tower, 11th Floor 148 Connaught Road Central Hong Kong | Foreign | 10,000 hkd | 51 | 51 | Fully consolidated | Dec-31 |
| SODEXI | 14 rue des Voyelles - BP 10301 Bat. AFE 3512 - Zone Fret 4 95703 Roissy CDG Cedex | 347 960 825 | 2,286,735 € | 60 | 60 | Fully consolidated | Mar-31 |
| AIR FRANCE FINANCE sub group | | | | | | | |
| AIR FRANCE FINANCE | 45, rue de Paris 95747 Roissy CDG Cedex | 341 178 697 | 153,272,000 € | 100 | 100 | Fully consolidated | Mar-31 |
| AIR AUSTRAL | BP 611 97473 Saint Denis de la Réunion | 323 650 945 | 1,674,000 € | 36 | 36 | Equity method | Mar-31 |
| AIR FRANCE FINANCE IRELAND | 69/71 st Stephen's Green Dublin 2 IRELAND | Foreign | 3,502,508 usd | 100 | 100 | Fully consolidated | Dec-31 |
| AIR FRANCE PARTNAIRS LEASING NV | 130 Schottagatweg Oost Curacao- DUTCH WEST INDIES | Foreign | 60,209,180 usd | 45 | 45 | Equity method | Dec-31 |
| ALL AFRICA AIRWAYS | Les Cascades, Edith Cavell Street Port-Louis - Mauritius | Foreign | 5,757,974 usd | 51 | 51 | Fully consolidated | Dec-31 |
| BRIT AIR | Aéroport BP 156 29204 Morlaix | 927 350 363 | 23,483,376 € | 100 | 100 | Fully consolidated | Mar-31 |
| CITY JET | Swords Campus, Balheary Road Swords Co. Dublin - IRLANDE | Foreign | 5,079,968 € | 100 | 100 | Fully consolidated | Mar-31 |
| FREQUENCE PLUS SERVICES | 51/59 avenue Ledru Rollin 94 200 Ivry sur Seine | 347 944 259 | 2,288,000 € | 100 | 100 | Fully consolidated | Mar-31 |
| ICARE | Aéroport BP 156 29204 Morlaix | 380 582 346 | 1,035,488 € | 100 | 100 | Fully consolidated | Mar-31 |
| PROTEUS DEVELOPPEMENT | Aéroport de Dijon Bourgogne 21600 Longvic | 399 132 554 | 5,559,063 € | 100 | 100 | Fully consolidated | Mar-31 |
| PROTEUS FINANCE | Zone industrielle La Plaine - BP 134 42163 Andrezieux | 428 865 141 | 40,000 € | 100 | 100 | Fully consolidated | Mar-31 |
| REGIONAL COMPAGNIE AERIENNE EUROPEENNE | Aéroport de Nantes Atlantique 44340 Bouguenais | 335 351 920 | 18,400,639 € | 100 | 100 | Fully consolidated | Mar-31 |
| SOCIETE D'EXPLOITATION AERONAUTIQUE | 45, rue de Paris 95747 Roissy CDG Cedex | 379 316 276 | 38,112 € | 100 | 100 | Fully consolidated | Mar-31 |
| SOCIETE NOUVELLE AIRIVOIRE | Place de la République - Abidjan Côte d'Ivoire | Foreign | 3,600,000,000 xof | 39 | 76 | Fully consolidated | Dec-31 |

SCOPE OF CONSOLIDATION AT DECEMBER 31, 2002 (continued)

| | Address | Siren | Stock | % Holding | % Control | Method | Year end |
|--|--|-------------|-----------------|--------------|--------------|-----------------------|----------|
| SERVAIR sub group | | | | | | | |
| SERVAIR (Cie d'exploitation des services auxiliaires aeriens) | 4 place de Londres Roissy 95726 Roissy CDG Cedex | 722 000 395 | 52,386,208 € | 88 | 88 | Fully consolidated | Dec-31 |
| ACNA | Bat. 3416 Modules 100 et 200 BP 10605 95724 Roissy CDG Cedex | 382 587 558 | 250,000 € | 88 | 100 | Fully consolidated | Dec-31 |
| ACSAIR | Le Ronsard - Paris Nord 2 22 avenue des Nations - BP 50379 Villepinte - 95942 Roissy CDG Cedex | 437 568 702 | 1,500,000 € | 45 | 51 | Fully consolidated | Dec-31 |
| AEROSUR | Le Ronsard - Paris Nord 2 22 avenue des Nations - BP 50379 Villepinte - 95942 Roissy CDG Cedex | 432 219 940 | 40,000 € | 88 | 100 | Fully consolidated | Dec-31 |
| AFRIQUE CATERING | 4 place de Londres Roissy BP 10701 95726 Roissy CDG Cedex | 403 236 714 | 150,000 € | 45 | 51 | Fully consolidated | Dec-31 |
| AIR CHEF | Via Venezia Giulia 5/a Milano ITALY | Foreign | 1,000,000 € | 28 | 25 | Equity method | Dec-31 |
| ALPHA AIRPORTS GROUP PLC | Europa House - 804 Bath road Cranford Middlesex TW5 9US GREAT BRITAIN | Foreign | 17,068,000 gbp | 24 | 27 | Equity method | Jan-31 |
| BRUNEAU PEGORIER | 15 rue de la Grande Borne 77 990 Le Mesnil Amelot | 572 129 377 | 1,365,500 € | 84 | 95 | Fully consolidated | Dec-31 |
| CARBAG | 12 chemin des girettes 95000 Le Thilay | 382 587 558 | 10,000 € | 88 | 100 | Fully consolidated | Dec-31 |
| CENTRE DE PRODUCTION ALIMENTAIRE | 16 rue de la Grande Borne 77990 Le Mesnil Amelot | 380 885 129 | 1,500,000 € | 88 | 100 | Fully consolidated | Dec-31 |
| CULINAIR PARIS | 8 rue des acacias 77230 Villeneuve sous Dammartin | 430 048 959 | 914,760 € | 49 | 56 | Fully consolidated | Dec-31 |
| DAKAR CATERING | PO Box 8431 Aéroport de Dakar Yoff Dakar - SENEGAL | Foreign | 215,000,000 cfa | 42 | 48 | Equity method | Dec-31 |
| EUROPEAN CATERING SERVICES | The Corporation Trust Company 1209 Orange Street Wilmington DE 19801 USA | Foreign | 440,000 usd | 88 | 100 | Fully consolidated | Dec-31 |
| FLYING FOOD CATERING | 1209 Orange Street - City of Wilmington 400 - State of Delaware USA | Foreign | 920,000 usd | 43 | 49 | Equity method | Dec-31 |
| FLYING FOOD MIAMI | 1650 N.W. - 70 th Avenue Miami, Florida 33299 USA | Foreign | 6,000,000 usd | 43 | 49 | Equity method | Dec-31 |
| FLYING FOOD SAN FRANCISCO | 810 Malcom Road Burlingame California 94010 USA | Foreign | 3,000,000 usd | 39 | 44 | Equity method | Dec-31 |
| FLYING FOOD SERVICES | 1209 Orange Street - City of Wilmington 400 - State of Delaware USA | Foreign | 450,000 usd | 43 | 49 | Equity method | Dec-31 |
| JET CHEF | Zone d'aviation d'affaires 93350 Aéroport du Bourget | 382 587 541 | 380,000 € | 88 | 100 | Fully consolidated | Dec-31 |
| LOME CATERING SA | Aéroport de Lomé BP 3588 TOGO | Foreign | 100,000,000 cfa | 16 | 35 | Equity method | Dec-31 |
| MACAU CATERING SERVICES | Catering Building Macau International Airport Pac On Tapa - MACAU | Foreign | 16,000,000 mop | 15 | 34 | Equity method | Dec-31 |

Air France Group

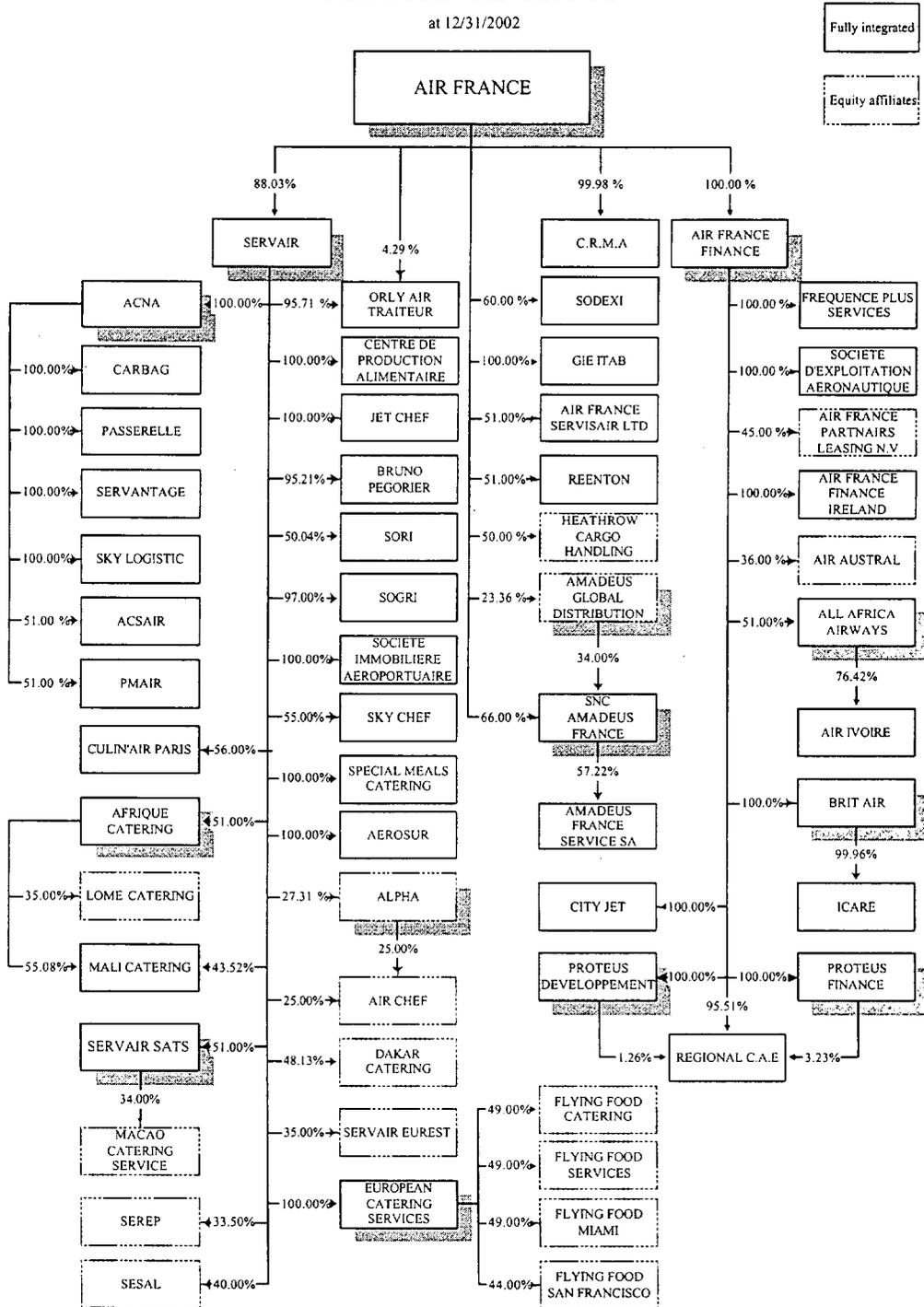
SCOPE OF CONSOLIDATION AT DECEMBER 31, 2002
(continued)

| | Address | Siren | Stock | % | | Method | Year end |
|-----------------------------------|---|-------------|-----------------|---------|---------|-----------------------|----------|
| | | | | Holding | Control | | |
| MALI CATERING | Aéroport de Bamako Sékou BP E3803 - Bamako MALI | Foreign | 350.000.000 cfa | 63 | 99 | Fully consolidated | Dec-31 |
| ORLY AIR TRAITEUR | 1 rue du Pont des Pierres 91320 Wissous | 384 030 880 | 700.000 € | 89 | 100 | Fully consolidated | Dec-31 |
| PASSERELLE | Route du Midi Bat. 3441 - BP 10605 95724 Roissy CDG Cedex | 433 032 828 | 7.500 € | 88 | 100 | Fully consolidated | Dec-31 |
| PMAIR | Bat. 3416 - Route du Midi 93290 Tremblay | 437 927 882 | 8.000 € | 45 | 51 | Fully consolidated | Dec-31 |
| SEREP | PO Box 8431 Aéroport de Dakar Yoff Dakar - SENEGAL | Foreign | 30.600.000 cfa | 29 | 33 | Equity method | Dec-31 |
| SERVAIR EUREST | Avenida 11 de Septiembre Polígono Mas Blau 08820 El Prat de Llobregat Barcelona - SPAIN | Foreign | 710.797 € | 31 | 35 | Equity method | Dec-31 |
| SERVAIR SATS | PO Box 3 Singapoure Changi Airport 918141 SINGAPORE | Foreign | 1.040.000 sgd | 45 | 51 | Fully consolidated | Dec-31 |
| SERVANTAGE | 12 chemin des gilrettes 95000 Le Thillay | 424 657 179 | 37.500 € | 88 | 100 | Fully consolidated | Dec-31 |
| SESAL | Aéroport Léon Mba PO Box 20303 Libreville - GABON | Foreign | 250.000.000 cfa | 35 | 40 | Equity method | Dec-31 |
| SOCIETE IMMOBILIERE AEROPORTUAIRE | 4 place de Londres Roissy-pole BP 10701 95726 Roissy CDG Cedex | 722 003 795 | 1.905.000 € | 88 | 100 | Fully consolidated | Dec-31 |
| SKYCHEF | International Airport PO Box 450 Victoria - Point Larue Mahé - SEYCHELLES | Foreign | 312.500 scr | 48 | 55 | Fully consolidated | Mar-31 |
| SKYLOGISTIC | BP 121 69125 Lyon St Exupéry Aéroport | 423 049 089 | 37.500 € | 88 | 100 | Fully consolidated | Dec-31 |
| SOGRI | Aéroport de Cayenne Rochambeau 97351 Maloury | 320 750 763 | 225.000 € | 85 | 97 | Fully consolidated | Dec-31 |
| SORI | Zone de fret Nord Aéroport Pôle Caraïbes 97139 Abymes | 322 055 187 | 50.000 € | 44 | 50 | Fully consolidated | Dec-31 |
| SPECIAL MEALS CATERING | 16 rue de la Grande Borne 77990 Le Mesnil Ametot | 429 627 474 | 7.500 € | 88 | 100 | Fully consolidated | Dec-31 |

Air France Group

AIR FRANCE GROUP

at 12/31/2002



Air France Group

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AIR FRANCE GROUP

CONSOLIDATED INCOME STATEMENT

| In EUR millions | Third quarter ended | | | Nine months ended | | |
|---|---------------------|--------------|----------------|-------------------|--------------|---------------|
| | 12.31.2002 | 12.31.2001 | Variation | 12.31.2002 | 12.31.2001 | Variation |
| Operating revenues | | | | | | |
| Scheduled passenger | 2 370 | 2 146 | 10,4% | 7 429 | 7 191 | 3,3% |
| Other passenger revenues | 208 | 196 | 6,1% | 619 | 679 | -8,8% |
| Total Passenger | 2 578 | 2 342 | 10,1% | 8 048 | 7 870 | 2,3% |
| Cargo | 356 | 345 | 3,2% | 999 | 941 | 6,2% |
| Other cargo revenues | 46 | 46 | 0,0% | 126 | 145 | -13,1% |
| Total Cargo | 402 | 391 | 2,8% | 1 125 | 1 086 | 3,6% |
| Maintenance | 122 | 134 | -9,0% | 409 | 415 | -1,4% |
| Others | 34 | 40 | -15,0% | 105 | 117 | -10,3% |
| Total operating revenues | 3 136 | 2 907 | 7,9% | 9 687 | 9 488 | 2,1% |
| Operating charges | | | | | | |
| Aircraft fuel | (356) | (353) | 0,8% | (1 036) | (1 152) | -10,1% |
| Chartering costs | (107) | (133) | -19,5% | (314) | (510) | -38,4% |
| Landing fees & en route charges | (234) | (216) | 8,3% | (709) | (667) | 6,3% |
| Catering | (75) | (69) | 8,7% | (243) | (248) | -2,0% |
| Handling charges & other operating costs | (188) | (181) | 3,9% | (572) | (579) | -1,2% |
| Aircraft maintenance costs | (169) | (159) | 6,3% | (498) | (476) | 4,6% |
| Commercial & distribution costs | (284) | (261) | 8,8% | (886) | (844) | 5,0% |
| Other external expenses | (306) | (301) | 1,7% | (906) | (858) | 5,6% |
| Salaries & related costs | (988) | (934) | 5,8% | (2 939) | (2 773) | 6,0% |
| Taxes other than income tax | (51) | (39) | 30,8% | (142) | (131) | 8,4% |
| Gross operating result before aircraft operating lease costs | 378 | 261 | 44,8% | 1 442 | 1 250 | 15,4% |
| Aircraft operating lease costs | (130) | (119) | 9,2% | (399) | (358) | 11,5% |
| Gross operating result | 248 | 142 | 74,6% | 1 043 | 892 | 16,9% |
| Charge to depreciation/amortization, net | (254) | (249) | 2,0% | (737) | (728) | 1,2% |
| Charge to operating provisions, net | 6 | (8) | -175,0% | (23) | (12) | 91,7% |
| Other operating income and charges, net | 2 | 1 | 100,0% | 12 | 5 | 140,0% |
| E.B.I.T | 2 | (114) | -101,8% | 295 | 157 | 87,9% |
| Gain on disposal of flight equipment, net | 2 | 2 | 0,0% | 20 | 56 | -64,3% |
| Operating income | 4 | (112) | -103,6% | 315 | 213 | 47,9% |
| Restructuring costs | (1) | (1) | 0,0% | (13) | (3) | 333,3% |
| Financial income | 4 | 15 | -73,3% | 38 | 46 | -17,4% |
| Financial expenses | (33) | (41) | -19,5% | (119) | (123) | -3,3% |
| Foreign exchange losses, net | 26 | 3 | 766,7% | 56 | (12) | -566,7% |
| Net (charge) release to provisions | (4) | 7 | -157,1% | (23) | 4 | -675,0% |
| Net financial charges | (7) | (16) | -56,3% | (48) | (85) | -43,5% |
| Gain on disposals of subsidiaries and affiliates | 0 | (1) | -100,0% | 4 | 22 | -81,8% |
| Pretax income (loss) | (4) | (130) | -96,9% | 258 | 147 | 75,5% |
| Share in net income of equity affiliates | 11 | 7 | 57,1% | 32 | 30 | 6,7% |
| Amortization of goodwill | (4) | (4) | 0,0% | (12) | (12) | 0,0% |
| Income (loss) before income taxes and minority interests | 3 | (127) | -102,4% | 278 | 165 | 68,5% |
| Income tax | 1 | (3) | -133,3% | (58) | (8) | 625,0% |
| Income (loss) before minority interests | 4 | (130) | -103,1% | 220 | 157 | 40,1% |
| Minority interests | (2) | (1) | 100,0% | (2) | (5) | -60,0% |
| NET INCOME (LOSS) | 2 | (131) | -101,5% | 218 | 152 | 43,4% |

⁽¹⁾ After reclassification of EUR 8 million in charges previously recorded in other external expenses.

⁽²⁾ After offsetting EUR 9 million in financial income generated by finance lease deposits previously recorded in other financial income.

FLEET AS OF DECEMBER 2002

AIR FRANCE FLEET

| Aircraft | Owned | Finance lease | Operating lease | TOTAL 31/12/02 | In operation 31/12/02 |
|--------------------------|------------|---------------|-----------------|-------------------|--------------------------|
| Concorde | 5 | - | - | 5 | 4 |
| B747-200 | 4 | - | 4 | 8 | 8 |
| B747-300 | 4 | - | - | 4 | 4 |
| B747-400 | 12 | 1 | - | 13 | 13 |
| B777-200 | 15 | 2 | 8 | 25 | 25 |
| A340-300 | 12 | 6 | 4 | 22 | 22 |
| A330-200 | 2 | 1 | 5 | 8 | 8 |
| B767-300 | 1 | - | 3 | 4 | 4 |
| Long-haul fleet | 55 | 10 | 24 | 89 | 88 |
| B747-200 | 5 | 1 | 5 | 11 | 11 |
| B747-400 | 1 | - | 2 | 3 | 3 |
| Cargo | 6 | 1 | 7 | 14 | 14 |
| A321 | 8 | 2 | 4 | 14 | 14 |
| A320 | 43 | 6 | 14 | 63 | 63 |
| A319 | 17 | 4 | 18 | 39 | 39 |
| B737-300 | - | 1 | 6 | 7 | 7 |
| B737-500 | 2 | 7 | 18 | 27 | 27 |
| Medium-haul fleet | 70 | 20 | 60 | 150 | 150 |
| Total | 131 | 31 | 91 | 253 | 252 |

REGIONAL FLEET

BRIT AIR

| Aircraft | Owned | Finance lease | Operating lease | TOTAL 31/12/02 | In operation 31/12/02 |
|------------------|----------|---------------|-----------------|-------------------|--------------------------|
| ATR42-300 | 1 | - | 2 | 3 | 2 |
| Canadair Jet 100 | 3 | 17 | - | 20 | 20 |
| Canadair Jet 700 | - | 7 | - | 7 | 7 |
| F100-100 | 1 | - | 7 | 8 | 8 |
| Total | 5 | 24 | 9 | 38 | 37 |

CITY JET

| Aircraft | Owned | Finance lease | Operating lease | TOTAL 31/12/02 | In operation 31/12/02 |
|--------------|----------|---------------|-----------------|-------------------|--------------------------|
| BAE146-200 | 1 | - | 10 | 11 | 11 |
| Total | 1 | - | 10 | 11 | 11 |

REGIONAL

| Aircraft | Owned | Finance lease | Operating lease | TOTAL 31/12/02 | In operation 31/12/02 |
|-----------------------|-----------|---------------|-----------------|-------------------|--------------------------|
| BEECH1900 | 7 | 2 | - | 9 | - |
| EMB120-ER | - | 6 | 10 | 16 | 16 |
| EMB135-ER | - | 5 | 4 | 9 | 9 |
| EMB145-EU/MP | 1 | 7 | 17 | 25 | 25 |
| F100-100 | - | - | 4 | 4 | 4 |
| SAAB 2000 | - | - | 8 | 8 | 8 |
| Total | 8 | 20 | 43 | 71 | 62 |
| Total Regional | 14 | 44 | 62 | 120 | 110 |

| | | | | | |
|-----------------------------------|------------|-----------|------------|------------|------------|
| TOTAL AIR FRANCE GROUP | 145 | 75 | 153 | 373 | 362 |
|-----------------------------------|------------|-----------|------------|------------|------------|