

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL  
OMB Number: 3235-0123  
Expires: September 30, 1998  
Estimated average burden  
hours per response . . . 12.00



02053312

ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III

SEC FILE NUMBER  
8-02978

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 07/01/01 AND ENDING 06/30/02  
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER:

MACALLASTER PITFIELD MACKAY INC.

OFFICIAL USE ONLY  
FIRM ID. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

30 BROAD STREET, 26th floor

(No. and Street)

NEW YORK

NY

10004

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

JAMES J. REYNOLDS

212/422-9250

(Area Code - Telephone No.)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

HAGAN & BURNS CPA'S P C

(Name - if individual, state last, first, middle name)

120 BROADWAY, SUITE 940

NEW YORK

(Address)

(City)

REC'D S.E.C. 10371  
AUG 28 2002  
538

(State)

Zip Code

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

PROCESSED

FOR OFFICIAL USE ONLY

SEP 17 2002

THOMSON  
FINANCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

DR 9-10

OATH OR AFFIRMATION

I, JAMES J. REYNOLDS, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of MACALLASTER PITFIELD MACKAY INC., as of JUNE 30, 2002, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

DOMINICK A. LIELLO  
Notary Public, State of New York  
No. 41-4753269  
Qualified in Queens County  
Commission Expires July 31, 2005

*Dominick A. Liello*  
Notary Public

*J. Reynolds*  
Signature  
Secretary/Treasurer  
Title

This report\*\* contains (check all applicable boxes):

- (a) Facing page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



**MACALLASTER PITFIELD MACKAY INC.**

**Statement of Financial Condition  
As of June 30, 2002**

**MacAllaster Pitfield Mackay Inc.**  
**Index**  
**June 30, 2002**

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## Independent Accountants' Report

July 30, 2002

To the Board of Directors and Stockholders of  
MacAllaster Pitfield Mackay Inc.:

We have audited the accompanying statement of financial condition of MacAllaster Pitfield Mackay Inc. (the "Company") as of June 30, 2002, which has been prepared on the basis of accounting principles generally accepted in the United States. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

*Hagan & Burns CPA's PC*

Hagan & Burns, CPAs PC

**MacAllaster Pitfield Mackay Inc.**  
**Statement of Financial Condition**  
**As of June 30, 2002**

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**Assets**

Cash	\$ 44,798
Cash (segregated in compliance with federal regulations)	1,365,782
Deposits with clearing organizations	18,125
Receivable from brokers and dealers	232,717
Marketable securities owned, at fair value	5,963,684
Other assets	<u>169,400</u>
<b>Total Assets</b>	<b><u>\$7,794,506</u></b>

**Liabilities And Stockholders' Equity**

**Liabilities**

Short-term bank loan, collateralized by securities owned by the Company	\$ 100,111
Payable to customers	663,584
Payable to non-customers	950,749
Marketable securities sold, not yet purchased, at fair value	235,958
Current and deferred income taxes	178,755
Accounts payable and accrued expenses	<u>106,349</u>
<b>Total Liabilities</b>	<b><u>2,235,506</u></b>

**Stockholders' equity**

Capital stock, \$100 par value; 1,000 shares authorized 375 shares issued and outstanding	37,500
Additional paid-in capital	1,723,694
Retained earnings	<u>3,797,806</u>
<b>Total Stockholders' Equity</b>	<b><u>5,559,000</u></b>
<b>Total Liabilities And Stockholders' Equity</b>	<b><u>\$ 7,794,506</u></b>

The accompanying notes are an integral part of these financial statements.

## **1. Organization and Summary of Significant Accounting Policies**

MacAllaster Pitfield Mackay Inc. (the "Company") is registered as a securities broker/dealer with the Securities and Exchange Commission and the National Association of Securities Dealers, Inc. The Company's activities and sources of revenue primarily include the trading of corporate equity securities and providing brokerage and related services to its customers.

The Company records securities transactions on a settlement-date basis. Recording such transactions on a trade-date basis would not result in a material difference. Marketable securities owned and marketable securities sold, but not yet purchased, are stated at fair value (see Note 2).

Depreciation of furniture and fixtures is provided by the straight-line method over the estimated useful lives of the related assets (generally less than three years).

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statement. Actual results could differ from those estimates.

## **2. Fair Value of Financial Instruments**

Marketable securities owned and marketable securities sold, but not yet purchased, are stated at quoted market values. Unrealized gains and losses are reflected currently in income.

Other financial instruments are recorded by the Company at cost or fair value. Financial instruments carried at cost with maturities that are short-term (one year or less) or are repriced frequently and have a history of infrequent credit losses, have a carrying value that approximates their estimated fair values. These instruments include receivables from and payables to brokers and dealers, deposits with clearing organizations, payables to customers and non-customers, short-term borrowings and accounts payable and accrued expenses.

## **3. Receivable from Brokers and Dealers**

Receivable from brokers and dealers represents unsettled trades with the clearing organization. The Company is subject to credit risk should the counterparty be unable to pay this receivable.

**4. Payable to Non-customers**

The payable to non-customers represents amounts payable to stockholders.

**5. Net Capital Requirement**

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule 15c3-1 and has elected to compute its net capital under the alternative method allowed by the Rule, whereby required net capital, as defined, shall not be less than the greater of 2% of aggregate debits arising from customer transactions, as defined in SEC Rule 15c3-3, or \$250,000. At June 30, 2002, net capital was \$4,118,313, which was \$3,868,313 in excess of the required net capital.

**6. Income Taxes**

Income taxes are computed pursuant to Statement of Financial Accounting Standards No. 109, "Accounting for Income Taxes." The Statement establishes financial accounting and reporting standards for the effects of income taxes that result from an enterprise's activities during the current and preceding years. Deferred income taxes are recognized for the tax consequences in future years of differences between the tax bases of assets and liabilities and their financial reporting amounts at each year end and the statutory tax rates applicable to the periods in which the differences are expected to affect taxable income. Income tax expense is the tax payable for the period and the change during the period in deferred tax assets and liabilities.

The components of the Company's income tax benefits are as follows:

Current:	
Federal	\$ (2,968)
State and local	<u>(27,876)</u>
	<u>(30,844)</u>
Deferred:	
Federal	39,194
State and local	<u>26,078</u>
	<u>65,272</u>
Total income tax benefit	<u>\$ 34,428</u>

The components of the Company's tax accounts are as follows:

Current tax liability	\$ 247
Deferred tax liability	<u>178,508</u>
Total liability	<u>\$ 178,755</u>

**6. Income Taxes (cont'd)**

The deferred tax liability is primarily attributable to unrealized gains on securities positions not included for income tax purposes in the year in which they arise.

The effective tax rate differs from the statutory rate primarily due to the effects of state and local taxes and dividends received deductions.

**7. Pension Plan**

The Company has a contributory defined pension plan covering all eligible employees of the Company. Benefits are based on an employees years of credited service and the employees average base compensation during the highest three consecutive years of credited service. The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974.

The Company also contributes such amounts as are necessary on an actuarial basis to provide the Plan with assets sufficient to meet the amount of its future benefit payments.

The following information was compiled from the September 1, 2001 actuarial valuation (the most recent benefit information date);

Fair value of assets available for plan benefits	<u>\$ 807,400</u>
Vested accumulated plan benefits	<u>\$ 528,400</u>

The actuarial assumptions used to determine net periodic pension cost and related pension obligations as of and for the year ended June 30, 2002 were:

Discount rate	6%
Rate of return on assets	8%
Increase in salary	4%

**8. Commitments and Contingencies**

The Company has a noncancellable office lease expiring on December 31, 2003. The minimum future rental commitments are as follows;

For the fiscal year:

2003	\$101,635
2004	<u>52,273</u>
	<u>\$153,908</u>

Rent expense for the year ended June 30, 2002 was \$101,592.

**9. Financial Instruments with Off-Balance-Sheet Risk**

The Company is a party to certain financial instruments with off-balance-sheet risk in the normal course of its trading activities. These financial instruments include marketable securities sold, not yet purchased.

Marketable securities sold, not yet purchased represents obligations of the Company to deliver the specified security at the contracted price, and thereby, create a liability to repurchase the security in the market at prevailing prices. Accordingly, these transactions result in off-balance-sheet risk as the Company's ultimate obligation to satisfy the sale of marketable securities sold, not yet purchased, may exceed the amount recognized in the statement of financial condition. Inventory positions are monitored on a daily basis to minimize the risk of loss.

**10. Short-Term Bank Loan**

The Company's bank loan is collateralized by marketable securities valued at approximately \$4.0 million, which are owned by the Company. Interest on the loan, which is repayable on demand, approximates the broker call rate. This bank loan represents a portion of a \$4 million credit facility, with the remaining balance available upon the Company's demand.

**11. Concentrations of Risk**

At June 30, 2002, the Company had market exposure to one issue of common stock in the respective industries as follows:

Insurance	18 %
Banking	19 %
Entertainment	10 %

The Company limits the risk associated with these positions through daily monitoring procedures performed by the Company's directors.