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**82- SUBMISSIONS FACING SHEET**

**Follow-Up  
Materials**

MICROFICHE CONTROL LABEL

REGISTRANT'S NAME

*Sumitomo Trust & Banking  
Co. Ltd*

\*CURRENT ADDRESS

\*\*FORMER NAME

\*\*NEW ADDRESS

**PROCESSED**

**AUG 01 2002**

**THOMSON  
FINANCIAL**

FILE NO. 82- 4617

FISCAL YEAR 3-31-02

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02 MAY 29 AM 11:00

May 24, 2002

The Sumitomo Trust & Banking Co., Ltd.

**Financial Support to Sumitomo Construction Co., Ltd.**

AR/S  
3-31-02

The Sumitomo Trust & Banking ("Sumitomo Trust") hereby notifies its decision to grant a financial support as mentioned below to Sumitomo Construction Co., Ltd. ("Sumitomo Construction"), in response to its request described in the "New Management Restructuring Plan."

1. Profile of Sumitomo Construction

Address: 13-4 Araki-Cho, Shinjuku-Ku, Tokyo, Japan  
Representative: Hitoshi Tsujimoto  
Capital: 20,559 million yen  
Business: Construction

2. Contents of Financial Support

Debt forgiveness: 10 billion yen  
Assumption of Stock: 10 billion yen

3. Impact on Sumitomo Trust's financial results

This matter will not bear any impact on Sumitomo Trust's forecasts for the financial results of fiscal year 2002.

For inquiries, please contact

Koichi Onaka, Head of IR Office, Financial Management Department

Telephone: +81-3-3286-8354, Fax: 81-3-3286-4654

# COMPANY INFORMATION

The Sumitomo Trust & Banking Co., Ltd.

4-4, Marunouchi 1-chome, Chiyoda-ku, TOKYO 100-8233 JAPAN  
02 MAY 29 AM 11:5

May 24, 2002

## Financial Results For Fiscal Year 2001

The Sumitomo Trust and Banking Company, Limited announces its financial results for fiscal year 2001 ended March 31, 2002 and forecasts for full fiscal year 2002 ending March 31, 2003. The financial summary is stated as below.

### Financial Results for Fiscal Year 2001 <under Japanese GAAP>

| Years ended<br>March 31                         | Millions of Yen        |             |          | Millions of<br>U.S. Dollars |
|-------------------------------------------------|------------------------|-------------|----------|-----------------------------|
|                                                 | 2002<br>(unaudited)    | 2001        | % change | 2002                        |
| <b>&lt;Consolidated&gt;</b>                     |                        |             |          |                             |
| Operating Income                                | 715,867                | 875,208     | (18.2)   | 5,372.4                     |
| Net Operating Income (Loss)                     | (56,764)               | 78,277      | -        | (426.0)                     |
| Net Income (Loss)                               | (42,480)               | 41,017      | -        | (318.8)                     |
| Total Assets                                    | 16,704,021             | 17,861,005  | (6.5)    | 125,358.5                   |
| Total Stockholders' Equity                      | 659,647                | 761,668     | (13.4)   | 4,950.4                     |
| Per Share                                       | Yen                    |             | change   | U.S.Dollar                  |
| Net Income (Loss)                               | (29.88)                | 27.88       | (57.8)   | (0.22)                      |
| Stockholders' Equity                            | 386.87                 | 456.65      | (69.8)   | 2.90                        |
|                                                 | %                      |             | change   |                             |
| BIS Capital Adequacy Ratio                      | 10.86<br>(preliminary) | 11.41       | (0.55)   |                             |
| Cash Flows                                      | Millions of Yen        |             |          | Millions of<br>U.S. Dollars |
| Cash Flows from Operating Activities            | (928,658)              | 1,567,876   |          | (6,969.3)                   |
| Cash Flows from Investing Activities            | 1,331,933              | (1,496,753) |          | 9,995.7                     |
| Cash Flows from Financing Activities            | 13,457                 | (4,025)     |          | 101.0                       |
| Cash and Cash Equivalents at the end<br>of Year | 664,515                | 240,229     |          | 4,987.0                     |

Notes :1. U.S. dollar amounts are converted, for convenience only, at 133.25 Yen per dollar  
( Interbank rate in Tokyo at March 29, 2002).

# The Sumitomo Trust & Banking Co., Ltd.

May 24, 2002

2. Average number of shares during the fiscal year ended :  
 March 31, 2002: Common Stock 1,447,335,225 ; Preferred Stock 125,000,000  
 March 31, 2001: Common Stock 1,443,917,696 ; Preferred Stock 125,000,000
3. Number of issued shares as of :  
 March 31, 2002: Common Stock 1,446,617,011 ; Preferred Stock 125,000,000  
 March 31, 2001: Common Stock 1,448,952,283 ; Preferred Stock 125,000,000
4. Consolidation and Application of the Equity Method
 

|                                                     |    |             |
|-----------------------------------------------------|----|-------------|
| (1) Consolidated Companies                          | 20 | Companies   |
| (newly consolidated)                                |    | - Company   |
| (excluded)                                          |    | 3 Companies |
| (2) Companies Accounted for under the Equity Method | 4  | Companies   |
| (newly accounted for under the equity method)       |    | 1 Company   |
| (excluded)                                          |    | 1 Company   |

| Years ended<br>March 31         | Millions of Yen     |            |          | Millions of<br>U.S. Dollars |
|---------------------------------|---------------------|------------|----------|-----------------------------|
|                                 | 2002<br>(unaudited) | 2001       | % change | 2002                        |
| <b>&lt;Non-consolidated&gt;</b> |                     |            |          |                             |
| Operating Income                | 577,972             | 727,544    | (20.6)   | 4,337.5                     |
| Net Operating Income (Loss)     | (67,651)            | 72,913     | -        | (507.7)                     |
| Net Income (Loss)               | (42,207)            | 42,642     | -        | (316.8)                     |
| Total Assets                    | 16,778,313          | 17,582,082 | (4.6)    | 125,916.0                   |
| Total Stockholders' Equity      | 651,997             | 760,892    | (14.3)   | 4,893.0                     |
| Per Share                       | Yen                 |            | change   | U.S. Dollar                 |
| Net Income (Loss)               | (29.69)             | 28.97      | (58.66)  | (0.22)                      |
| Dividends [ Common Stock ]      | 5.00                | 7.00       | (2.00)   | 0.04                        |
| Dividends [ Preferred Stock ]   | 6.08                | 6.08       | -        | 0.05                        |
| Stockholders' Equity            | 381.58              | 455.17     | (73.59)  | 2.86                        |
|                                 | %                   |            | change   |                             |
| Equity to Total Assets Ratio    | 3.9                 | 4.3        | (0.4)    |                             |

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The Sumitomo Trust & Banking Co., Ltd.

May 24, 2002

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**Income Forecasts for Fiscal Year 2002**

|                             | <u>Millions of Yen</u><br>Full Fiscal<br>Year |
|-----------------------------|-----------------------------------------------|
| <b>&lt;Consolidated&gt;</b> |                                               |
| Operating Income            | <b>620,000</b>                                |
| Net Operating Income        | <b>60,000</b>                                 |
| Net Income                  | <b>35,000</b>                                 |

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|                                 | <u>Millions of Yen</u><br>Full Fiscal<br>Year |
|---------------------------------|-----------------------------------------------|
| <b>&lt;Non-consolidated&gt;</b> |                                               |
| Operating Income                | <b>600,000</b>                                |
| Net Operating Income            | <b>55,000</b>                                 |
| Net Income                      | <b>33,000</b>                                 |
|                                 | <u>Yen</u>                                    |
| Cash Dividend per Share         |                                               |
| Common Stock                    | <b>6.00</b>                                   |
| Preferred Stock                 | <b>6.08</b>                                   |

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For further information, please contact Koichi Onaka / Financial Management Department  
at 03-3286-8354 by phone, or 03-3286-4654 by facsimile, or e-mail : onaka@sumitomotrust.co.jp

All amounts of yen are presented on a rounding down basis.

Attached are summarized translations of the brief financial statements (*Kessan Tanshin*) and explanatory material.

## Consolidated Balance Sheet

|                                                                      | (in millions of Yen)  |                   |                    |
|----------------------------------------------------------------------|-----------------------|-------------------|--------------------|
|                                                                      | Mar-02<br>(unaudited) | Mar-01            | Change             |
| <b>Assets:</b>                                                       |                       |                   |                    |
| Cash and Due from Banks                                              | 835,193               | 685,323           | 149,869            |
| Call Loans and Bills Bought                                          | 98,378                | 95,880            | 2,497              |
| Commercial Paper and Other Debt Purchased                            | 51,009                | 11,900            | 39,109             |
| Trading Assets                                                       | 515,827               | 640,568           | (124,741)          |
| Money Held in Trust                                                  | 59,665                | 75,614            | (15,949)           |
| Investment Securities                                                | 5,069,838             | 6,566,313         | (1,496,475)        |
| Loans and Bills Discounted                                           | 8,922,465             | 8,193,779         | 728,685            |
| Foreign Exchanges                                                    | 7,656                 | 11,861            | (4,205)            |
| Other Assets                                                         | 629,475               | 1,028,001         | (398,525)          |
| Premises and Equipment                                               | 121,158               | 155,717           | (34,559)           |
| Deferred Tax Assets                                                  | 250,365               | 204,413           | 45,951             |
| Customers' Liabilities for Acceptances and Guarantees                | 364,550               | 379,695           | (15,144)           |
| Reserve for Possible Loan Losses                                     | (221,562)             | (188,057)         | (33,504)           |
| Reserve for Losses on Investment to Securities                       | -                     | (7)               | 7                  |
| <b>Total Assets</b>                                                  | <b>16,704,021</b>     | <b>17,861,005</b> | <b>(1,156,984)</b> |
| <b>Liabilities:</b>                                                  |                       |                   |                    |
| Deposits                                                             | 8,171,802             | 7,719,790         | 452,011            |
| Negotiable Certificates of Deposit                                   | 1,602,252             | 973,014           | 629,237            |
| Call Money and Bills Sold                                            | 627,512               | 417,997           | 209,514            |
| Payables under Repurchase Agreements                                 | 928,407               | -                 | 928,407            |
| Trading Liabilities                                                  | 203,045               | 199,068           | 3,976              |
| Borrowed Money                                                       | 131,149               | 358,024           | (226,875)          |
| Foreign Exchanges                                                    | 4,809                 | 7,831             | (3,021)            |
| Corporate Bonds                                                      | 433,498               | 443,609           | (10,111)           |
| Convertible Bonds                                                    | 6,000                 | 6,665             | (665)              |
| Borrowed Money from Trust Accounts                                   | 2,074,447             | 2,983,852         | (909,405)          |
| Collateral for Lending Securities                                    | 876,757               | 2,298,530         | (1,421,772)        |
| Other Liabilities                                                    | 518,386               | 1,197,156         | (678,770)          |
| Reserve for Employee Bonuses                                         | 4,752                 | -                 | 4,752              |
| Reserve for Employee Retirement Benefits                             | 2,515                 | 1,675             | 839                |
| Reserve for Possible Losses on Loans Sold                            | 250                   | 3,379             | (3,128)            |
| Deferred Tax Liabilities                                             | 45                    | 167               | (122)              |
| Deferred Tax Liabilities on Revaluation Reserve for Land             | 3,687                 | 15,034            | (11,346)           |
| Consolidated Differences                                             | 2,212                 | 2,766             | (553)              |
| Acceptances and Guarantees                                           | 364,550               | 379,695           | (15,144)           |
| <b>Total Liabilities</b>                                             | <b>15,956,082</b>     | <b>17,008,260</b> | <b>(1,052,178)</b> |
| <b>Minority Interest:</b>                                            |                       |                   |                    |
| Minority Interest                                                    | 88,290                | 91,076            | (2,785)            |
| <b>Stockholders' Equity:</b>                                         |                       |                   |                    |
| Preferred Stock                                                      | 50,000                | 50,000            | -                  |
| Common Stock                                                         | 234,053               | 233,985           | 67                 |
| Capital Surplus                                                      | 237,472               | 237,405           | 67                 |
| Revaluation Reserve for Land, Net of Tax                             | 5,809                 | 23,653            | (17,844)           |
| Retained Earnings                                                    | 195,034               | 225,110           | (30,075)           |
| Net Unrealized Losses on Available-for-Sale Securities, Net of Tax   | (57,022)              | -                 | (57,022)           |
| Foreign Currency Translation Adjustment, Net of Tax                  | (1,465)               | (6,315)           | 4,849              |
| Sub-Total                                                            | 663,880               | 763,839           | (99,958)           |
| Treasury Stock                                                       | (4,233)               | (2,170)           | (2,062)            |
| <b>Total Stockholders' Equity</b>                                    | <b>659,647</b>        | <b>761,668</b>    | <b>(102,020)</b>   |
| <b>Total Liabilities, Minority Interest and Stockholders' Equity</b> | <b>16,704,021</b>     | <b>17,861,005</b> | <b>(1,156,984)</b> |

## Notes to Consolidated Balance Sheet at the end of Fiscal year 2001

1. Amounts less than one million yen have been rounded down.

### 2. Trading Assets and Liabilities

Transactions for "Trading Purposes" (purposes for seeking to capture gains arising from short-term changes in interest rates, currency exchange rates or securities prices in markets and other market-related indices or from differences between markets) are included in Trading Assets and Trading Liabilities on a trade date basis.

Trading Account Securities and Monetary Claims are stated at market value of the balance sheet date and financial derivatives for trading purposes, such as swaps, futures or options, are valued on the assumption that they are settled at balance sheet date.

### 3. Investment Securities

Held-to-Maturity Debt Securities are valued on an amortized or accumulated cost basis using the moving average method. Investment in non-consolidated subsidiaries not accounted for by the equity method and investment in affiliates not accounted for by the equity method are stated at cost base using the moving average method.

Available-for-Sale Securities, for which market prices are available, are stated at fair value calculated by using the average market price during last one month of the fiscal period as for Japanese stocks, and by using the market prices at the end of the fiscal period as for bonds and others, while those for which fair value is not available are stated at cost or amortized or accumulated cost basis using the moving average method.

Unrealized gains and losses on available-for-sale securities (net of tax) are included in Stockholders' Equity.

### 4. Reserve for Possible Loan Losses

A reserve for possible loan losses of the parent company ("the Bank" hereafter) is provided as described below, pursuant to the internal rules for self-assessment of asset quality and internal rules for providing reserves for possible credit losses.

For claims to debtors who are legally bankrupt (due to bankruptcy, special liquidation etc.) or virtually bankrupt, a reserve is provided based on the amount of claims, after direct deduction described below, net of amounts expected to be collected through the disposal of collateral or through the execution of guarantees.

For claims to debtors who are likely to become bankrupt, a reserve is provided based on the necessary amount considering the overall solvency assessment, out of the amount of claims net of amounts expected to be collected through the disposal of collateral or through the execution of guarantees.

For other claims to debtors other than the above, a reserve is provided based on the respective historical loan loss ratio calculated by the actual defaults.

A reserve for loans to borrowers in specific foreign countries (including the reserve for losses on overseas investments provided pursuant to Article 55-2 of the Special Taxation Measures Law) is provided based on the amount of expected losses due to the political and economic situation of those countries.

All claims are being assessed by the branch and credit supervision divisions based on the internal rules for self-assessment of asset quality. The Risk Management Department, which is independent from branches and credit supervision divisions, subsequently conducts audits of their assessments, and the reserve is adjusted to reflect the audit results.

And for claims to debtors who are legally bankrupt or virtually bankrupt with collateral or guarantees, the expected uncollectible amount, net of amounts expected to be collected through the disposal of collateral or through the execution of guarantees, are deducted directly out of the original amount of claims. The deducted amount is 281,857 millions of yen.

For the consolidated subsidiaries, a reserve for possible loan losses is made under similar rules of the Bank.

### 5. Reserve for Employee Retirement Benefits

A reserve for employee retirement benefits is provided for the estimated employee pension benefit obligations less the fair value of the plan assets at the balance sheet date.

Prior service cost is amortized using the straight-line method over 10 years.

Net actuarial gains (losses) are amortized using the straight-line method over 10 years commencing from the next fiscal year of incurrence.

Unrecognized net transition obligation arising from the initial adoption of a new accounting standard, amounting to 17,503 millions of yen, is to be recognized as expense over mainly five years. One-tenth of such amount is stated as expense.

## 6. Reserve for Possible Losses on Loans Sold

A reserve for possible losses on loans sold is provided based on the amount expected to be necessary to cover estimated possible losses with respect to real estate-collateralized loans sold to the Cooperative Credit Purchasing Company, Limited, considering the fair value of the collateral of such loans.

## 7. Hedge Accounting

The Bank adopts "Macro Hedge Accounting" as hedge accounting method, under which the Bank manages the total interest rate risk arising from various financial assets and liabilities, such as loans, bills discounted, deposits etc., as a whole by using financial derivative transactions. This is a risk management by "Risk Adjustment Approach" which is stated in "Temporary Treatment for Accounting and Auditing of Application of Accounting Standard for Financial Instruments in Banking Industry" (JICPA Industry Auditing Committee Report No.15) and the deferred hedge accounting is applied. The effectiveness of the hedge is valued by confirming that 1) the total interest rate risk quantity of financial derivative transactions as risk adjustment tools is controlled within the limit which is prescribed in the Bank's risk management policy and 2) the total interest rate risk exposure of hedge objects is decreased by the hedge transactions.

## 8. Delinquent Loans

Loans in Bankruptcy Proceedings and Other Delinquent Loans are 13,401 millions of yen and 394,563 millions of yen respectively.

Loans in Bankruptcy Proceeding are non-accrual loans outstanding (not including direct write-off portion of loans) to borrowers who are legally bankrupt as defined in Article 96 1-3 or 4 of Enforcement Ordinance for the Corporation Tax Law.

Other Delinquent Loans are non-accrual loans other than 1) Loans in Bankruptcy Proceedings and 2) loans of which interest payments are rescheduled in order to assist the restructuring of borrowers.

## 9. Loans More than Three Months Past Due

Loans More than Three Months Past Due are 4,990 millions of yen.

Loans More than Three Months Past Due are loans for which principal or interest payments are more than three months past due from the date succeeding the due date and exclude loans classified as Delinquent Loans.

## 10. Restructured Loans

Restructured Loans are 146,014 millions of yen.

Restructured Loans are loans of which terms are relaxed to support borrowers who are in financial difficulties and exclude Delinquent Loans and Loans More than Three Months Past Due.

## 11. Pension Benefit Obligation

|                                                       | (Millions of Yen) |
|-------------------------------------------------------|-------------------|
| Pension benefit obligation                            | (162,831)         |
| Plan assets (Market value)                            | <u>123,429</u>    |
| Projected benefit obligation in excess of plan assets | (39,402)          |
| Unrecognized net transition obligation                | 10,979            |
| Unrecognized net actuarial loss                       | 43,401            |
| Unrecognized prior service cost                       | <u>4,181</u>      |
| Amount recognized in the balance sheet                | 19,160            |
| Of which Advanced benefit paid                        | 21,675            |
| Of which Reserve for employee retirement benefits     | (2,515)           |

## 12. Changes in Accounting Standards and Presentation

Pursuant to the application of new accounting standards for financial instruments, presentation in the Consolidated Balance Sheet has been changed as follows:

(1) Securities purchased under resale agreements and securities sold under repurchase agreements, which were previously accounted for as sales and purchases of securities, are now accounted for as collateralized financing transactions and presented as Receivables under resale agreements and Payables under repurchase agreements.

(2) Unrealized gains and losses on available-for-sale securities are presented as Net Unrealized Losses on Available-for-Sale Securities, Net of Tax in Stockholders' Equity.

## Consolidated Statement of Income

|                                           | (in millions of Yen)  |                |                  |
|-------------------------------------------|-----------------------|----------------|------------------|
|                                           | Mar-02<br>(unaudited) | Mar-01         | Change           |
| <b>Operating Income:</b>                  |                       |                |                  |
| Trust Fees                                | 80,421                | 95,807         | (15,385)         |
| Interest Income:                          | 329,927               | 346,568        | (16,641)         |
| Interest on Loans and Discounts           | 139,336               | 149,747        | (10,411)         |
| Interest on and Dividends from Securities | 175,122               | 149,474        | 25,648           |
| Fees and Commissions Received             | 61,041                | 49,767         | 11,274           |
| Trading Revenue                           | 5,354                 | 10,569         | (5,215)          |
| Other Operating Income                    | 192,192               | 218,280        | (26,087)         |
| Other Income                              | 46,930                | 154,215        | (107,284)        |
| <b>Total Operating Income</b>             | <b>715,867</b>        | <b>875,208</b> | <b>(159,340)</b> |
| <b>Operating Expenses:</b>                |                       |                |                  |
| Interest Expense:                         | 225,083               | 275,270        | (50,186)         |
| Interest on Deposits                      | 74,389                | 87,078         | (12,689)         |
| Fees and Commissions Paid                 | 24,668                | 17,881         | 6,787            |
| Trading Expenses                          | 655                   | 34             | 621              |
| Other Operating Expenses                  | 151,112               | 175,256        | (24,143)         |
| General and Administrative Expenses       | 134,857               | 138,088        | (3,231)          |
| Other Expenses                            | 236,253               | 190,400        | 45,853           |
| <b>Total Operating Expenses</b>           | <b>772,631</b>        | <b>796,930</b> | <b>(24,298)</b>  |
| <b>Net Operating Income (Loss)</b>        | <b>(56,764)</b>       | <b>78,277</b>  | <b>(135,041)</b> |
| Extraordinary Income                      | 8,434                 | 21,480         | (13,046)         |
| Extraordinary Expenses                    | 8,140                 | 9,835          | (1,695)          |
| <b>Income (Loss) before Income Taxes</b>  | <b>(56,470)</b>       | <b>89,922</b>  | <b>(146,392)</b> |
| Provision for Income Taxes:               |                       |                |                  |
| Current                                   | 4,543                 | 4,368          | 175              |
| Deferred                                  | (22,516)              | 40,562         | (63,079)         |
| Minority Interests in Net Income          | 3,983                 | 3,973          | 10               |
| <b>Net Income (Loss)</b>                  | <b>(42,480)</b>       | <b>41,017</b>  | <b>(83,498)</b>  |

**Notes to Consolidated Statement of Income for Fiscal year 2001**

1. Amounts less than one million yen have been rounded down.
2. Trading profits and losses  
Profits and losses on trading transactions are shown as Trading Revenue or Trading Expenses on a trade date basis.
3. Extraordinary Expenses  
Extraordinary expenses include 3,948 millions of yen of the amortizing cost of the net transition obligation, which arose from the initial adoption of a new accounting standard for employee retirement benefits, (see note 5 for B/S) and 1,691 millions of yen of the losses on the liquidation of subsidiaries.

## Consolidated Statement of Retained Earnings

|                              | (in millions of Yen)  |         |          |
|------------------------------|-----------------------|---------|----------|
|                              | Mar-02<br>(unaudited) | Mar-01  | Change   |
| Balance at Beginning of Year | 225,110               | 192,475 | 32,634   |
| Increase                     | 17,856                | 2,477   | 15,379   |
| Decrease                     | 5,451                 | 10,860  | (5,408)  |
| Net Income (Loss)            | (42,480)              | 41,017  | (83,498) |
| Balance at End of Year       | 195,034               | 225,110 | (30,075) |

## Consolidated Statement of Cash Flows

|                                                                               | (in millions of Yen)  |                |                |
|-------------------------------------------------------------------------------|-----------------------|----------------|----------------|
|                                                                               | Mar-02<br>(unaudited) | Mar-01         | Change         |
| <b>Cash Flows from Operating Activities :</b>                                 |                       |                |                |
| Income (Loss) before Income Taxes and Others                                  | (56,470)              | 89,922         | (146,392)      |
| Depreciation                                                                  | 7,100                 | 7,920          | (819)          |
| Amortization of Consolidation Differences                                     | (553)                 | (935)          | 381            |
| Equity in Losses (Earnings) of Affiliates                                     | 8                     | 64             | (55)           |
| Increase (Decrease) in Reserve for Possible Loan Losses                       | 40,704                | (161,262)      | 201,966        |
| Increase (Decrease) in Reserve for Losses on Investment to Securities         | (7)                   | 7              | (15)           |
| Increase (Decrease) in Reserve for Possible Losses on Loans Sold              | (3,128)               | (2,623)        | (505)          |
| Increase (Decrease) in Reserve for Financial Assistance to Specific Borrowers | -                     | (18,203)       | 18,203         |
| Increase (Decrease) in Reserve for Employee Bonuses                           | 4,752                 | -              | 4,752          |
| Increase (Decrease) in Reserve for Retirement Allowances                      | -                     | (18,281)       | 18,281         |
| Increase (Decrease) in Reserve for Employee Retirement Benefits               | 1,048                 | 1,665          | (616)          |
| Interest Income                                                               | (329,927)             | (346,568)      | 16,641         |
| Interest Expenses                                                             | 225,083               | 275,270        | (50,186)       |
| Losses (Gains) on Securities                                                  | 70,147                | (116,994)      | 187,142        |
| Losses (Gains) on Money Held in Trust                                         | 122                   | 3,049          | (2,927)        |
| Losses (Gains) on Foreign Exchange                                            | (225,442)             | (98,995)       | (126,446)      |
| Losses (Gains) on Sale of Premises and Equipment                              | (2,249)               | 2,848          | (5,098)        |
| Net Decrease (Increase) in Trading Assets                                     | 124,741               | (186,374)      | 311,115        |
| Net Increase (Decrease) in Trading Liabilities                                | 3,976                 | 67,690         | (63,714)       |
| Net Decrease (Increase) in Loans and Bills Discounted                         | (768,949)             | (453,487)      | (315,462)      |
| Net Increase (Decrease) in Deposits                                           | 452,011               | 1,278,292      | (826,281)      |
| Net Increase (Decrease) in Negotiable Certificates of Deposit                 | 629,237               | (252,357)      | 881,594        |
| Net Increase (Decrease) in Borrowed Money                                     | 59,738                | (13,010)       | 72,749         |
| Net Decrease (Increase) in Due from Banks other than from Bank of Japan       | 274,416               | 150,177        | 124,239        |
| Net Decrease (Increase) in Call Loans and Others                              | (41,607)              | 362,700        | (404,307)      |
| Net Decrease (Increase) in Collateral for Borrowing Securities                | 1,306                 | 43,317         | (42,010)       |
| Net Increase (Decrease) in Call Money and Others                              | 1,137,921             | 304,997        | 832,924        |
| Net Increase (Decrease) in Collateral for Lending Securities                  | (1,421,772)           | 1,311,017      | (2,732,790)    |
| Net Decrease (Increase) in Foreign Exchange Assets                            | 9,683                 | 75,880         | (66,197)       |
| Net Increase (Decrease) in Foreign Exchange Liabilities                       | (3,021)               | 3,396          | (6,418)        |
| Net Increase (Decrease) in Corporate Bonds                                    | -                     | (512)          | 512            |
| Net Increase (Decrease) in Borrowed Money from Trust Account                  | (909,405)             | (928,946)      | 19,540         |
| Interest Income Received on Cash Basis                                        | 339,903               | 396,299        | (56,396)       |
| Interest Expense Paid on Cash Basis                                           | (241,643)             | (312,499)      | 70,856         |
| Other - Net                                                                   | (301,455)             | 106,337        | (407,792)      |
| Sub-Total                                                                     | (923,729)             | 1,569,803      | (2,493,532)    |
| Income Tax Paid                                                               | (4,929)               | (1,926)        | (3,002)        |
| Net Cash Provided by Operating Activities                                     | (928,658)             | 1,567,876      | (2,496,535)    |
| <b>Cash Flows from Investing Activities :</b>                                 |                       |                |                |
| Purchase of Securities                                                        | (8,104,083)           | (17,891,821)   | 9,787,737      |
| Proceeds from Sales of Securities                                             | 8,516,275             | 13,767,044     | (5,250,769)    |
| Proceeds from Maturities of Securities                                        | 877,043               | 2,615,201      | (1,738,158)    |
| Increase in Money Held in Trust                                               | -                     | (42,600)       | 42,600         |
| Decrease in Money Held in Trust                                               | 15,811                | 29,483         | (13,671)       |
| Purchases of Premises and Equipment                                           | (10,401)              | (5,716)        | (4,685)        |
| Proceeds from Sales of Premises and Equipment                                 | 39,339                | 6,814          | 32,525         |
| Purchase of Stock of Newly Consolidated Subsidiaries                          | -                     | (159)          | 159            |
| Proceeds from Sales of Stock of Consolidated Subsidiaries                     | (2,051)               | -              | (2,051)        |
| Other                                                                         | -                     | 25,000         | (25,000)       |
| Net Cash Used in Investing Activities                                         | 1,331,933             | (1,496,753)    | 2,828,687      |
| <b>Cash Flows from Financing Activities :</b>                                 |                       |                |                |
| Proceeds from Subordinated Borrowings                                         | 35,000                | -              | 35,000         |
| Proceeds from Subordinated Bonds and Notes                                    | 49,604                | 63,200         | (13,595)       |
| Redemption of Subordinated Bonds and Notes                                    | (60,767)              | (51,917)       | (8,849)        |
| Proceeds from Issuance of Stock to Minority Stockholders                      | -                     | 462            | (462)          |
| Cash Dividends Paid                                                           | (5,446)               | (10,852)       | 5,405          |
| Cash Dividends Paid to Minority Shareholders                                  | (2,869)               | (2,866)        | (3)            |
| Purchases of Treasury Stock                                                   | (2,053)               | (2,053)        | -              |
| Other - Net                                                                   | (9)                   | 2              | (11)           |
| Net Cash Provided by Financing Activities                                     | 13,457                | (4,025)        | 17,483         |
| <b>Effect on Exchange Rate Changes on Cash and Cash Equivalents</b>           | <b>7,553</b>          | <b>2,203</b>   | <b>5,350</b>   |
| <b>Net Change in Cash and Cash Equivalents</b>                                | <b>424,286</b>        | <b>69,301</b>  | <b>354,984</b> |
| <b>Cash and Cash Equivalents at Beginning of Year</b>                         | <b>240,229</b>        | <b>170,927</b> | <b>69,301</b>  |
| <b>Cash and Cash Equivalents at End of Year</b>                               | <b>664,515</b>        | <b>240,229</b> | <b>424,286</b> |

Notes to Consolidated Statements of Cash Flows for Fiscal year 2001

1. Amounts less than one million yen have been rounded down.

2. Definition of Cash and Cash Equivalents

For the purpose of reporting cash flows, Cash and Cash Equivalents is defined as Cash and Due from Bank of Japan ("BOJ") for the Bank and as Cash and Due from Banks for the consolidated subsidiaries.

3. Reconciliation of Cash and Cash Equivalent

|                                                     | (Millions of Yen) |
|-----------------------------------------------------|-------------------|
| Cash and Due from Banks                             | 835,193           |
| Due from Banks (excluding due from BOJ) of the Bank | (170,677)         |
| Cash and Cash Equivalents                           | <u>664,515</u>    |

Assets and Liabilities of STB Leasing Co., Ltd. which was excluded from the consolidation owing to the Bank's partial sale of the company's stock are as follows:

|                         | (Millions of Yen) |
|-------------------------|-------------------|
| Assets                  | 377,075           |
| Of which Other Assets   | 256,490           |
| Liabilities             | 368,446           |
| Of which Borrowed Money | 321,614           |

5. Details of significant non-cash transactions

|                                                                           | (Millions of Yen) |
|---------------------------------------------------------------------------|-------------------|
| Increase in common stock due to conversion of convertible bonds           | 67                |
| Increase in common capital surplus due to conversion of convertible bonds | 67                |
| Decrease in convertible bonds due to conversion of convertible bonds      | <u>135</u>        |

## Segment Information by Location ( Consolidated )

| Years ended<br>March 31, 2002<br>(unaudited) | (in millions of Yen) |           |         |              |            |             |              |
|----------------------------------------------|----------------------|-----------|---------|--------------|------------|-------------|--------------|
|                                              | Japan                | Americas  | Europe  | Asia/Oceania | Total      | Elimination | Consolidated |
| <b>I Total Operating Income</b>              | 579,707              | 96,039    | 64,354  | 34,854       | 774,956    | (59,088)    | 715,867      |
| (1) Unaffiliated Customers                   | 567,924              | 75,261    | 53,074  | 19,607       | 715,867    | -           | 715,867      |
| (2) Intersegment                             | 11,783               | 20,778    | 11,279  | 15,247       | 59,088     | (59,088)    | -            |
| <b>Total Operating Expenses</b>              | 644,801              | 86,488    | 65,587  | 30,149       | 827,027    | (54,396)    | 772,631      |
| <b>Net Operating Income</b>                  | (65,094)             | 9,550     | (1,233) | 4,705        | (52,071)   | (4,692)     | (56,764)     |
| <b>II Assets</b>                             | 16,042,098           | 1,201,039 | 898,660 | 843,023      | 18,984,822 | (2,280,801) | 16,704,021   |

| Years ended<br>March 31, 2001   | (in millions of Yen) |           |           |              |            |             |              |
|---------------------------------|----------------------|-----------|-----------|--------------|------------|-------------|--------------|
|                                 | Japan                | Americas  | Europe    | Asia/Oceania | Total      | Elimination | Consolidated |
| <b>I Total Operating Income</b> | 752,228              | 124,258   | 53,727    | 33,690       | 963,905    | (88,697)    | 875,208      |
| (1) Unaffiliated Customers      | 737,916              | 65,854    | 48,786    | 22,651       | 875,208    | -           | 875,208      |
| (2) Intersegment                | 14,312               | 58,404    | 4,940     | 11,039       | 88,697     | (88,697)    | -            |
| <b>Total Operating Expenses</b> | 677,734              | 119,981   | 52,014    | 29,668       | 879,398    | (82,468)    | 796,930      |
| <b>Net Operating Income</b>     | 74,493               | 4,277     | 1,713     | 4,022        | 84,506     | (6,228)     | 78,277       |
| <b>II Assets</b>                | 16,679,942           | 2,843,759 | 1,162,742 | 948,031      | 21,634,476 | (3,773,470) | 17,861,005   |

## Market Value Information for Fiscal 2001 ( Consolidated )

## 1. Securities

The information includes securities and Commercial Papers contained in Trading Assets in addition to Investment Securities.

## (a) Trading Securities

| March 31, 2002     |              |                                                                    |
|--------------------|--------------|--------------------------------------------------------------------|
| Millions of Yen    | B/S<br>Value | Net Unrealized Gain (Loss)<br>Reflected on the Statement of Income |
| Trading Securities | 316,818      | (40)                                                               |

## (b) Held-to-Maturity Debt Securities with Market Price

| March 31, 2002                     |              |                  |     |                        |      |
|------------------------------------|--------------|------------------|-----|------------------------|------|
| Millions of Yen                    | B/S<br>Value | *Market<br>Value | Net | Unrealized Gain (Loss) |      |
|                                    |              |                  |     | Gain                   | Loss |
| Japanese National Government Bonds | -            | -                | -   | -                      | -    |
| Japanese Local Government Bonds    | -            | -                | -   | -                      | -    |
| Japanese Corporate Bonds           | -            | -                | -   | -                      | -    |
| Others                             | 29,833       | 30,425           | 592 | 898                    | 306  |
| Total                              | 29,833       | 30,425           | 592 | 898                    | 306  |

\*Market Values are based on the closing prices at the end of the fiscal period.

## (c) Available-for-Sale Securities with Market Price

| March 31, 2002            |           |              |          |                        |         |
|---------------------------|-----------|--------------|----------|------------------------|---------|
| Millions of Yen           | Cost      | B/S<br>Value | Net      | Unrealized Gain (Loss) |         |
|                           |           |              |          | Gain                   | Loss    |
| Japanese Stocks           | 995,118   | 943,930      | (51,188) | 74,659                 | 125,848 |
| Japanese Bonds            | 1,401,254 | 1,407,922    | 6,667    | 11,998                 | 5,330   |
| National Government Bonds | 964,699   | 962,835      | (1,863)  | 2,641                  | 4,505   |
| Local Government Bonds    | 92,110    | 94,652       | 2,541    | 2,861                  | 320     |
| Corporate Bonds           | 344,444   | 350,434      | 5,990    | 6,495                  | 504     |
| Others                    | 2,497,354 | 2,447,913    | (49,441) | 8,108                  | 57,549  |
| Total                     | 4,893,728 | 4,799,766    | (93,961) | 94,766                 | 188,728 |

Values in the balance sheet reflect market values calculated by using the average market prices during last one month of the fiscal period as for Japanese stocks, and by using the market prices at the end of the fiscal period as for bonds and others.

## (d) Available-for-Sale Securities Sold during the fiscal year

| Millions of Yen               | Amount<br>Sold | Gain   | Loss   |
|-------------------------------|----------------|--------|--------|
| Available-for-Sale Securities | 8,534,668      | 89,666 | 52,064 |

## (e) Investment Securities without Market Price

| March 31, 2002                     |              |
|------------------------------------|--------------|
| Millions of Yen                    | B/S<br>Value |
| Available-for-Sale Securities      |              |
| Trust Certificate of Loan Trust    | 101,589      |
| Unlisted Foreign Securities        | 62,215       |
| Unlisted Stocks (excl. OTC stocks) | 47,208       |

## (f) Change of Classification by Holding Purpose of Securities

There are no corresponding items.

## (g) Redemption Schedule of Bonds classified as Available-for-Sale Securities and Held-to-Maturity Debt Securities

| <i>Millions of Yen</i>    | <i>March 31, 2002</i> |                  |                   |               |
|---------------------------|-----------------------|------------------|-------------------|---------------|
|                           | <i>B/S Value</i>      |                  |                   |               |
|                           | <i>- 1YR</i>          | <i>1YR - 5YR</i> | <i>5YR - 10YR</i> | <i>10YR -</i> |
| Japanese Bonds            | 402,721               | 492,996          | 475,730           | 36,523        |
| National Government Bonds | 355,183               | 231,642          | 339,486           | 36,523        |
| Local Government Bonds    | 903                   | 42,429           | 51,319            | -             |
| Corporate Bonds           | 46,635                | 218,924          | 84,925            | -             |
| Others                    | 181,444               | 654,488          | 1,488,985         | 221,648       |
| Total                     | 584,165               | 1,147,485        | 1,964,716         | 258,171       |

## (h) Investments in Subsidiaries and Affiliates with Market Price (Non-consolidated)

There are no corresponding items.

## 2. Money Held in Trust

## (a) Money Held in Trust for Trading Purpose

| <i>Millions of Yen</i>                  | <i>March 31, 2002</i> |                                                                        |
|-----------------------------------------|-----------------------|------------------------------------------------------------------------|
|                                         | <i>B/S Value</i>      | <i>Net Unrealized Gain (Loss) Reflected on the Statement of Income</i> |
| Money Held in Trust for Trading Purpose | 59,665                | (60)                                                                   |

## (b) Money Held in Trust being Held-to-Maturity and Others

There are no corresponding items.

## 3. Net Unrealized Losses on Available-for-Sale Securities

The schedule set forth below shows component items of Net Unrealized Losses on Available-for-Sale Securities, Net of Tax in the balance sheet.

| <i>Millions of Yen</i>                                                                 | <i>March 31, 2002</i> |
|----------------------------------------------------------------------------------------|-----------------------|
| Net Unrealized Losses                                                                  | (93,702)              |
| Available-for-Sale Securities                                                          | (93,702)              |
| (+) Amount Equivalent to Deferred Tax Assets                                           | 36,416                |
| Total (before adjustment for Minority Interest)                                        | (57,286)              |
| (-) Minority Interests                                                                 | 6                     |
| (+) Parent Company's portions in available-for-sale securities owned by its affiliates | 270                   |
| Net Unrealized Losses on Available-for-Sale Securities, Net of Tax                     | (57,022)              |

## Market Value Information for Fiscal 2000 ( Consolidated )

## 1. Securities

The information includes securities and Commercial Papers contained in Trading Assets in addition to Investment Securities.

## (a) Trading Securities

| March 31, 2001     |              |                                                             |
|--------------------|--------------|-------------------------------------------------------------|
| Millions of Yen    | B/S<br>Value | Net Unrealized Gain<br>Reflected on the Statement of Income |
| Trading Securities | 431,119      | 546                                                         |

## (b) Held-to-Maturity Debt Securities with Market Price

| March 31, 2001                     |              |                  |     |                        |      |
|------------------------------------|--------------|------------------|-----|------------------------|------|
| Millions of Yen                    | B/S<br>Value | *Market<br>Value | Net | Unrealized Gain (Loss) |      |
|                                    |              |                  |     | Gain                   | Loss |
| Japanese National Government Bonds | -            | -                | -   | -                      | -    |
| Japanese Local Government Bonds    | -            | -                | -   | -                      | -    |
| Japanese Corporate Bonds           | -            | -                | -   | -                      | -    |
| Others                             | 33,401       | 33,679           | 278 | 495                    | 217  |
| Total                              | 33,401       | 33,679           | 278 | 495                    | 217  |

\*Market Values are based on the closing prices at the end of the fiscal period.

## (c) Available-for-Sale Securities with Market Price

Investment securities included in the schedule set forth below are not evaluated on a Mark-to-Market basis. Market Values of such investment securities (available-for-sale securities with market price) are as shown below.

| March 31, 2001            |              |                  |        |                        |         |
|---------------------------|--------------|------------------|--------|------------------------|---------|
| Millions of Yen           | B/S<br>Value | *Market<br>Value | Net    | Unrealized Gain (Loss) |         |
|                           |              |                  |        | Gain                   | Loss    |
| Japanese Stocks           | 1,251,002    | 1,281,675        | 30,673 | 146,594                | 115,921 |
| Japanese Bonds            | 1,895,444    | 1,916,502        | 21,058 | 22,487                 | 1,428   |
| National Government Bonds | 1,491,432    | 1,497,645        | 6,212  | 7,600                  | 1,387   |
| Local Government Bonds    | 66,686       | 70,224           | 3,537  | 3,540                  | 2       |
| Corporate Bonds           | 337,324      | 348,633          | 11,308 | 11,347                 | 38      |
| Others                    | 3,139,754    | 3,152,545        | 12,791 | 32,004                 | 19,212  |
| Total                     | 6,286,200    | 6,350,724        | 64,523 | 201,086                | 136,562 |

\*Market Values are based on the closing prices at the end of the fiscal period.

## (d) Available-for-Sale Securities Sold during the fiscal year

| Amount                        |            |         |        |
|-------------------------------|------------|---------|--------|
| Millions of Yen               | Sold       | Gain    | Loss   |
| Available-for-Sale Securities | 13,766,354 | 171,258 | 22,865 |

## (e) Investment Securities without Market Price

| March 31, 2001                     |              |
|------------------------------------|--------------|
| Millions of Yen                    | B/S<br>Value |
| Available-for-Sale Securities      |              |
| Trust Certificate of Loan Trust    | 79,735       |
| Unlisted Foreign Securities        | 67,702       |
| Unlisted Stocks (excl. OTC stocks) | 54,139       |

**(f) Change of Classification by Holding Purpose of Securities**

There are no corresponding items.

**(g) Redemption Schedule of Bonds classified as Available-for-Sale Securities and Held-to-Maturity Debt Securities**

| <i>Millions of Yen</i>    | <i>March 31, 2001</i> |                  |                   |                |
|---------------------------|-----------------------|------------------|-------------------|----------------|
|                           | <i>B/S Value</i>      |                  |                   |                |
|                           | <i>- 1YR</i>          | <i>1YR - 5YR</i> | <i>5YR - 10YR</i> | <i>10YR -</i>  |
| Japanese Bonds            | 460,707               | 532,310          | 856,909           | 45,516         |
| National Government Bonds | 420,660               | 317,044          | 708,210           | 45,516         |
| Local Government Bonds    | 1,993                 | 8,330            | 56,362            | -              |
| Corporate Bonds           | 38,053                | 206,935          | 92,335            | -              |
| Others                    | 246,384               | 1,676,104        | 1,225,086         | 98,122         |
| <b>Total</b>              | <b>707,092</b>        | <b>2,208,414</b> | <b>2,081,995</b>  | <b>143,639</b> |

**(h) Investments in Subsidiaries and Affiliates with Market Price (Non-consolidated)**

There are no corresponding items.

**2. Money Held in Trust****(a) Money Held in Trust for Trading Purpose**

| <i>Millions of Yen</i>                  | <i>March 31, 2001</i> |                                                                        |
|-----------------------------------------|-----------------------|------------------------------------------------------------------------|
|                                         | <i>B/S Value</i>      | <i>Net Unrealized Gain (Loss) Reflected on the Statement of Income</i> |
| Money Held in Trust for Trading Purpose | 75,614                | (544)                                                                  |

**(b) Money Held in Trust being Held-to-Maturity and Others**

There are no corresponding items.

**3. Net Unrealized Gains on Available-for-Sale Securities**

The table below shows the simulation of net unrealized gains on available-for-sale securities with market price, based upon Mark-to-Market evaluation.

| <i>Millions of Yen</i>                                                                 | <i>March 31, 2001</i> |
|----------------------------------------------------------------------------------------|-----------------------|
| Net Unrealized Gains (Market Price - Book Value)                                       | 64,523                |
| Available-for-Sale Securities                                                          | 64,523                |
| (-) Amount Equivalent to Deferred Tax Liabilities                                      | 25,073                |
| <b>Total (before adjusting parent company's portions in its affiliates*)</b>           | <b>39,449</b>         |
| (-) Minority Interests                                                                 | 977                   |
| (+) Parent Company's portions in available-for-sale securities owned by its affiliates | 69                    |
| <b>Total (after adjusting parent company's portions in its affiliates)</b>             | <b>38,542</b>         |

\*Affiliates consolidated under equity method.

## Financial Derivatives for Fiscal 2001 and 2000 ( Consolidated )

## (a) Interested Related Transactions

|                         | March 31, 2002    |           |                 |                           | March 31, 2001    |           |                 |                           |
|-------------------------|-------------------|-----------|-----------------|---------------------------|-------------------|-----------|-----------------|---------------------------|
|                         | Contract<br>Value | Over 1YR  | Market<br>Value | Unrealized<br>Gain (Loss) | Contract<br>Value | Over 1YR  | Market<br>Value | Unrealized<br>Gain (Loss) |
| <b>Listed</b>           |                   |           |                 |                           |                   |           |                 |                           |
| Interest Futures        |                   |           |                 |                           |                   |           |                 |                           |
| Sold                    | 4,809,187         | 381,051   | (897)           | (897)                     | 668,445           | 106,091   | (2,868)         | (2,868)                   |
| Purchased               | 4,423,293         | 348,049   | (536)           | (536)                     | 709,963           | 93,324    | 2,609           | 2,609                     |
| Interest Options        |                   |           |                 |                           |                   |           |                 |                           |
| Sold                    | 951,023           | -         | (112)           | 121                       | 267,201           | -         | (45)            | (7)                       |
| Purchased               | 959,958           | -         | 115             | (133)                     | 231,916           | -         | 69              | 19                        |
| <b>Over-the-Counter</b> |                   |           |                 |                           |                   |           |                 |                           |
| Forward Rate Agreements |                   |           |                 |                           |                   |           |                 |                           |
| Sold                    | -                 | -         | -               | -                         | -                 | -         | -               | -                         |
| Purchased               | -                 | -         | -               | -                         | -                 | -         | -               | -                         |
| Interest Rate Swaps     |                   |           |                 |                           |                   |           |                 |                           |
| Fix Rcv-FI Pay          | 6,647,620         | 5,266,230 | 240,017         | 240,017                   | 9,019,486         | 7,791,431 | 230,796         | 230,796                   |
| FI Rcv-Fix Pay          | 6,118,776         | 4,941,181 | (251,565)       | (251,565)                 | 8,533,122         | 7,269,438 | (224,795)       | (224,795)                 |
| FI Rcv-FI Pay           | 2,136,674         | 2,066,100 | 6,636           | 6,636                     | 1,388,562         | 1,285,122 | 4,979           | 4,979                     |
| Interest Options        |                   |           |                 |                           |                   |           |                 |                           |
| Sold                    | 486,026           | 416,071   | (1,843)         | 1,522                     | 627,342           | 462,920   | (3,623)         | 1,909                     |
| Purchased               | 307,971           | 284,646   | 3,566           | 189                       | 396,752           | 313,312   | 4,305           | (276)                     |
| Other Interest Related  |                   |           |                 |                           |                   |           |                 |                           |
| Sold                    | -                 | -         | -               | -                         | -                 | -         | -               | -                         |
| Purchased               | -                 | -         | -               | -                         | -                 | -         | -               | -                         |
| <b>Total</b>            |                   |           | <b>(4,618)</b>  | <b>(4,644)</b>            |                   |           | <b>11,427</b>   | <b>12,366</b>             |

Transactions listed above are evaluated on a Mark-to-Market basis and thus calculated net unrealized gains (losses) are reflected on the Statement of Income.

Derivative transactions subject to hedge accounting rules are excluded from the above chart.

## (b) Currency Related Transactions

| Millions of Yen         | Contract |          | March 31, 2002 |                        |
|-------------------------|----------|----------|----------------|------------------------|
|                         | Value    | Over 1YR | Market Value   | Unrealized Gain (Loss) |
| <b>Over-the-Counter</b> |          |          |                |                        |
| Currency Swaps          | 52,182   | 48,862   | 3,612          | 3,612                  |
| Forward                 |          |          |                |                        |
| Sold                    | -        | -        | -              | -                      |
| Purchased               | -        | -        | -              | -                      |
| Currency Options        |          |          |                |                        |
| Sold                    | -        | -        | -              | -                      |
| Purchased               | -        | -        | -              | -                      |
| Other Currency Related  |          |          |                |                        |
| Sold                    | -        | -        | -              | -                      |
| Purchased               | -        | -        | -              | -                      |
| <b>Total</b>            |          |          | <b>3,612</b>   | <b>3,612</b>           |

Transactions listed above are evaluated on a Mark-to-Market basis and thus calculated net unrealized gains are reflected on the Statement of Income.

Derivative transactions subject to hedge accounting rules are excluded from the above chart.

The Bank did not have any currency related transactions which reflect on the Statement of Income on a Mark-to-Market basis as of March 31, 2001.

\*Note)

In accordance with "Temporary Treatment for Accounting and Auditing of Continuous Application of Accounting Standard for Foreign Currency Transactions" (JICPA Industry Auditing Committee Report No.20), transactions subject to the accrual-basis calculation (cross-currency swaps, etc.) are excluded from this category.

Cross-currency swaps subject to accrual-basis calculation are as shown below.

| Millions of Yen | March 31, 2002 |              |                        | March 31, 2001 |              |                        |
|-----------------|----------------|--------------|------------------------|----------------|--------------|------------------------|
|                 | Contract Value | Market Value | Unrealized Gain (Loss) | Contract Value | Market Value | Unrealized Gain (Loss) |
| Currency Swaps  | 538,119        | (1,195)      | (1,195)                | 207,172        | 2,189        | 2,189                  |

Forward Exchange Contracts and Currency Options whose unrealized gains (losses) are reflected on the Statement of Income after being evaluated on a Mark-to-Market basis at the fiscal year end, and such transactions accompanied by foreign currency monetary claims or obligations, which are either reflected on the Balance Sheet at the fiscal year end, or eliminated there from in the process of consolidation, are excluded from this category.

Contract Value of currency related derivative transactions subject to the Mark-to-Market evaluation is as shown below.

| Millions of Yen         | March 31, 2002 | March 31, 2001 |
|-------------------------|----------------|----------------|
|                         | Contract Value | Contract Value |
| <b>Listed</b>           |                |                |
| Currency Futures        |                |                |
| Sold                    | -              | -              |
| Purchased               | -              | -              |
| Currency Options        |                |                |
| Sold                    | -              | -              |
| Purchased               | -              | -              |
| <b>Over-the-Counter</b> |                |                |
| Forward                 |                |                |
| Sold                    | 3,455,681      | 2,440,714      |
| Purchased               | 3,423,121      | 2,506,657      |
| Currency Options        |                |                |
| Sold                    | 151,605        | 64,230         |
| Purchased               | 98,078         | 43,556         |
| Other Currency Related  |                |                |
| Sold                    | -              | -              |
| Purchased               | -              | -              |

## (c) Stock Related Transactions

| Millions of Yen              | March 31, 2002 |          |        |             | March 31, 2001 |          |        |             |
|------------------------------|----------------|----------|--------|-------------|----------------|----------|--------|-------------|
|                              | Contract       | Over 1YR | Market | Unrealized  | Contract       | Over 1YR | Market | Unrealized  |
|                              | Value          |          | Value  | Gain (Loss) | Value          |          | Value  | Gain (Loss) |
| <b>Listed</b>                |                |          |        |             |                |          |        |             |
| Stock Index Futures          |                |          |        |             |                |          |        |             |
| Sold                         | 31,080         | -        | -      | -           | 5,646          | -        | (89)   | (89)        |
| Purchased                    | -              | -        | -      | -           | 507            | -        | 29     | 29          |
| Stock Index Options          |                |          |        |             |                |          |        |             |
| Sold                         | 2,450          | -        | (21)   | 19          | 280            | -        | (3)    | (2)         |
| Purchased                    | -              | -        | -      | -           | 280            | -        | 3      | (3)         |
| <b>Over-the-Counter</b>      |                |          |        |             |                |          |        |             |
| Stock Options                |                |          |        |             |                |          |        |             |
| Sold                         | -              | -        | -      | -           | -              | -        | -      | -           |
| Purchased                    | -              | -        | -      | -           | -              | -        | -      | -           |
| Stock Index and Other Swaps  |                |          |        |             |                |          |        |             |
| Stock price index volatility |                |          |        |             |                |          |        |             |
| receivable/short-term        |                |          |        |             |                |          |        |             |
| floating interest rate       |                |          |        |             |                |          |        |             |
| payable                      | -              | -        | -      | -           | -              | -        | -      | -           |
| Short-term floating          |                |          |        |             |                |          |        |             |
| interest rate                |                |          |        |             |                |          |        |             |
| receivable/Stock price       |                |          |        |             |                |          |        |             |
| index volatility payable     | -              | -        | -      | -           | -              | -        | -      | -           |
| Others                       |                |          |        |             |                |          |        |             |
| Sold                         | -              | -        | -      | -           | -              | -        | -      | -           |
| Purchased                    | -              | -        | -      | -           | -              | -        | -      | -           |
| <b>Total</b>                 |                |          | (21)   | 19          |                |          | (60)   | (65)        |

Transactions listed above are evaluated on a Mark-to-Market basis and thus calculated net unrealized gains (losses) are reflected on the Statement of Income.

Derivative transactions subject to hedge accounting rules are excluded from the above chart.

## (d) Bond Related Transactions

| Millions of Yen         | March 31, 2002 |          |        |             | March 31, 2001 |          |        |             |
|-------------------------|----------------|----------|--------|-------------|----------------|----------|--------|-------------|
|                         | Contract       | Over 1YR | Market | Unrealized  | Contract       | Over 1YR | Market | Unrealized  |
|                         | Value          |          | Value  | Gain (Loss) | Value          |          | Value  | Gain (Loss) |
| <b>Listed</b>           |                |          |        |             |                |          |        |             |
| Bond Futures            |                |          |        |             |                |          |        |             |
| Sold                    | 199,253        | -        | (47)   | (47)        | 49,061         | -        | 72     | 72          |
| Purchased               | 184,182        | -        | (270)  | (270)       | 58,313         | -        | (22)   | (22)        |
| Bond Future Options     |                |          |        |             |                |          |        |             |
| Sold                    | -              | -        | -      | -           | -              | -        | -      | -           |
| Purchased               | -              | -        | -      | -           | -              | -        | -      | -           |
| <b>Over-the-Counter</b> |                |          |        |             |                |          |        |             |
| Bond Options            |                |          |        |             |                |          |        |             |
| Sold                    | -              | -        | -      | -           | -              | -        | -      | -           |
| Purchased               | -              | -        | -      | -           | -              | -        | -      | -           |
| Others                  |                |          |        |             |                |          |        |             |
| Sold                    | -              | -        | -      | -           | -              | -        | -      | -           |
| Purchased               | -              | -        | -      | -           | -              | -        | -      | -           |
| <b>Total</b>            |                |          | (317)  | (317)       |                |          | 49     | 49          |

Transactions listed above are evaluated on a Mark-to-Market basis and thus calculated net unrealized gains (losses) are reflected on the Statement of Income.

Derivative transactions subject to hedge accounting rules are excluded from the above chart.

**(e) Commodity Related Transactions**

The Bank did not have any commodity related transactions as of March 31, 2002 and March 31, 2001.

**(f) Credit Derivative Transactions**

The Bank did not have any credit derivative transactions as of March 31, 2002 and March 31, 2001.

**Non-Consolidated Balance Sheet**

(in millions of Yen)

|                                                                    | Mar-02<br>(unaudited) | Mar-01            | Change           |
|--------------------------------------------------------------------|-----------------------|-------------------|------------------|
| <b>Assets:</b>                                                     |                       |                   |                  |
| Cash and Due from Banks                                            | 822,915               | 654,527           | 168,388          |
| Call Loans                                                         | 80,063                | 73,717            | 6,346            |
| Commercial Paper and Other Debt Purchased                          | 44,261                | 11,900            | 32,361           |
| Trading Assets                                                     | 515,827               | 564,797           | (48,969)         |
| Money Held in Trust                                                | 59,665                | 75,614            | (15,949)         |
| Investment Securities                                              | 5,069,781             | 6,563,542         | (1,493,760)      |
| Loans and Bills Discounted                                         | 8,918,757             | 8,292,615         | 626,142          |
| Foreign Exchanges                                                  | 7,656                 | 11,863            | (4,207)          |
| Other Assets                                                       | 619,527               | 682,151           | (62,623)         |
| Premises and Equipment                                             | 109,882               | 148,691           | (38,809)         |
| Deferred Tax Assets                                                | 246,914               | 200,541           | 46,373           |
| Customers' Liabilities for Acceptances and Guarantees              | 501,254               | 511,434           | (10,180)         |
| Reserve for Possible Loan Losses                                   | (217,066)             | (207,330)         | (9,735)          |
| Reserve for Losses on Investment to Securities                     | (1,129)               | (1,983)           | 853              |
| <b>Total Assets</b>                                                | <b>16,778,313</b>     | <b>17,582,082</b> | <b>(803,769)</b> |
| <b>Liabilities:</b>                                                |                       |                   |                  |
| Deposits                                                           | 8,141,452             | 7,702,197         | 439,254          |
| Negotiable Certificates of Deposit                                 | 1,607,512             | 977,858           | 629,653          |
| Call Money                                                         | 285,012               | 287,063           | (2,051)          |
| Payables under Repurchase Agreements                               | 928,407               | -                 | 928,407          |
| Bills Sold                                                         | 342,500               | 130,900           | 211,600          |
| Trading Liabilities                                                | 203,045               | 196,841           | 6,203            |
| Borrowed Money                                                     | 445,609               | 487,231           | (41,622)         |
| Foreign Exchanges                                                  | 5,006                 | 8,130             | (3,123)          |
| Corporate Bonds                                                    | 202,000               | 200,000           | 2,000            |
| Convertible Bonds                                                  | 6,000                 | 6,665             | (665)            |
| Borrowed Money from Trust Accounts                                 | 2,074,447             | 2,983,852         | (909,405)        |
| Other Liabilities                                                  | 1,376,866             | 3,310,305         | (1,933,438)      |
| Reserve for Bonuses                                                | 3,948                 | -                 | 3,948            |
| Reserve for Employee Retirement Benefits                           | 817                   | 295               | 521              |
| Reserve for Possible Losses on Loans Sold                          | 250                   | 3,379             | (3,128)          |
| Deferred Tax Liabilities on Revaluation Reserve for Land           | 2,184                 | 15,034            | (12,849)         |
| Acceptances and Guarantees                                         | 501,254               | 511,434           | (10,180)         |
| <b>Total Liabilities</b>                                           | <b>16,126,315</b>     | <b>16,821,190</b> | <b>(694,874)</b> |
| <b>Stockholders' Equity:</b>                                       |                       |                   |                  |
| Preferred Stock                                                    | 50,000                | 50,000            | -                |
| Common Stock                                                       | 234,053               | 233,985           | 67               |
| Legal Reserve                                                      | 280,376               | 279,208           | 1,167            |
| Revaluation Reserve for Land, Net of Tax                           | 3,441                 | 23,653            | (20,212)         |
| Retained Earnings                                                  | 145,509               | 174,044           | (28,535)         |
| Voluntary Reserves                                                 | 159,874               | 127,874           | 31,999           |
| Unappropriated Profit (Undisposed Loss)                            | (14,364)              | 46,170            | (60,534)         |
| Net Income (Loss)                                                  | (42,207)              | 42,642            | (84,850)         |
| Net Unrealized Losses on Available-for-Sale Securities, Net of Tax | (57,149)              | -                 | (57,149)         |
| Treasury Stock                                                     | (4,233)               | -                 | (4,233)          |
| <b>Total Stockholders' Equity</b>                                  | <b>651,997</b>        | <b>760,892</b>    | <b>(108,895)</b> |
| <b>Total Liabilities and Stockholders' Equity</b>                  | <b>16,778,313</b>     | <b>17,582,082</b> | <b>(803,769)</b> |

## Non-Consolidated Statement of Income and Retained Earnings

|                                                               | (in millions of Yen)  |                |                  |
|---------------------------------------------------------------|-----------------------|----------------|------------------|
|                                                               | Mar-02<br>(unaudited) | Mar-01         | Change           |
| <b>Operating Income:</b>                                      |                       |                |                  |
| Trust Fees                                                    | 80,421                | 95,807         | (15,385)         |
| Interest Income:                                              | 329,532               | 347,484        | (17,952)         |
| Interest on Loans and Discounts                               | 138,669               | 149,353        | (10,684)         |
| Interest on and Dividends from Securities                     | 176,823               | 152,287        | 24,536           |
| Fees and Commissions Received                                 | 45,346                | 35,672         | 9,674            |
| Trading Revenue                                               | 5,354                 | 7,215          | (1,861)          |
| Other Operating Income                                        | 73,771                | 91,927         | (18,156)         |
| Other Income                                                  | 43,546                | 149,435        | (105,889)        |
| <b>Total Operating Income</b>                                 | <b>577,972</b>        | <b>727,544</b> | <b>(149,571)</b> |
| <b>Operating Expenses:</b>                                    |                       |                |                  |
| Interest Expense:                                             | 221,874               | 269,509        | (47,635)         |
| Interest on Deposits                                          | 73,076                | 85,972         | (12,895)         |
| Fees and Commissions Paid                                     | 23,121                | 14,130         | 8,990            |
| Trading Expenses                                              | 655                   | 54             | 600              |
| Other Operating Expenses                                      | 41,374                | 56,259         | (14,884)         |
| General and Administrative Expenses                           | 123,249               | 128,551        | (5,301)          |
| Other Expenses                                                | 235,349               | 186,125        | 49,224           |
| <b>Total Operating Expenses</b>                               | <b>645,624</b>        | <b>654,630</b> | <b>(9,006)</b>   |
| <b>Net Operating Income (Loss)</b>                            | <b>(67,651)</b>       | <b>72,913</b>  | <b>(140,565)</b> |
| Extraordinary Income                                          | 8,405                 | 24,387         | (15,982)         |
| Extraordinary Expenses                                        | 5,787                 | 13,034         | (7,246)          |
| <b>Income (Loss) before Income Taxes</b>                      | <b>(65,034)</b>       | <b>84,266</b>  | <b>(149,301)</b> |
| Provision for Income Taxes:                                   |                       |                |                  |
| Current                                                       | 106                   | 106            | -                |
| Deferred                                                      | (22,933)              | 41,517         | (64,451)         |
| <b>Net Income (Loss)</b>                                      | <b>(42,207)</b>       | <b>42,642</b>  | <b>(84,850)</b>  |
| Retained Earnings Brought Forward from Previous Year          | 7,619                 | 7,561          | 57               |
| Transfer from Land Revaluation Excess                         | 20,224                | 2,477          | 17,746           |
| Interim Dividend Paid                                         | -                     | 5,425          | (5,425)          |
| Transfer to Legal Reserve                                     | -                     | 1,085          | (1,085)          |
| <b>Unappropriated Profit (Undisposed Loss) at End of Year</b> | <b>(14,364)</b>       | <b>46,170</b>  | <b>(60,534)</b>  |

## Non-Consolidated Statement of Appropriation of Profit

|                                                             | (in millions of Yen) |        |          |
|-------------------------------------------------------------|----------------------|--------|----------|
|                                                             | Mar-02<br>(proposed) | Mar-01 | Change   |
| Unappropriated Profit (Undiposed Loss) at End of Year       | (14,364)             | 46,170 | (60,534) |
| Transfer from Voluntary Reserve                             | 30,000               | 0      | 30,000   |
| Transfer from Reserve for Losses on<br>Overseas Investments | 0                    | 0      | 0        |
| Transfer from Special Voluntary Earned Reserve              | 30,000               | -      | 30,000   |
| Total                                                       | 15,635               | 46,170 | (30,534) |
| Profit Appropriation                                        | 9,593                | 38,551 | (28,958) |
| Transfer to Legal Reserve                                   | 1,600                | 1,100  | 500      |
| Dividends on Preferred Stock                                | 760                  | 380    | 380      |
| Dividends on Common Stock                                   | 7,233                | 5,071  | 2,161    |
| Voluntary Reserve                                           | 0                    | 32,000 | (32,000) |
| Reserve for Losses on Overseas Investments                  | 0                    | 0      | 0        |
| Special Voluntary Earned Reserve                            | -                    | 32,000 | (32,000) |
| Profit Brought Forward to Next Year                         | 6,042                | 7,619  | (1,576)  |

## Statements of Trust Account

|                                          | (in millions of Yen)  |                   |                  |
|------------------------------------------|-----------------------|-------------------|------------------|
|                                          | Mar-02<br>(unaudited) | Mar-01            | Change           |
| <b>Assets:</b>                           |                       |                   |                  |
| Loans and Bills Discounted               | 1,972,582             | 2,607,797         | (635,215)        |
| Securities                               | 3,433,949             | 2,927,611         | 506,338          |
| Money Held in Trust                      | 38,002,542            | 37,926,250        | 76,291           |
| Securities Held in Custody Accounts      | 1,868                 | 2,847             | (978)            |
| Securities Lent                          | 6,000                 | 6,000             | -                |
| Money Claims                             | 2,424,250             | 1,949,092         | 475,157          |
| Premises and Equipment                   | 1,691,527             | 1,385,532         | 305,995          |
| Other Claims                             | 127,316               | 234,034           | (106,718)        |
| Loans to Banking Account                 | 2,074,447             | 2,983,852         | (909,405)        |
| Cash and Due from Banks                  | 157,091               | 162,251           | (5,159)          |
| <b>Total Assets</b>                      | <b>49,891,577</b>     | <b>50,185,272</b> | <b>(293,694)</b> |
| <b>Liabilities:</b>                      |                       |                   |                  |
| Money Trusts                             | 17,939,003            | 16,704,918        | 1,234,085        |
| Pension Trusts                           | 5,551,957             | 5,398,553         | 153,404          |
| Property Formation Benefit Trusts        | 11,694                | 12,580            | (885)            |
| Loan Trusts                              | 2,986,125             | 4,274,930         | (1,288,804)      |
| Securities Investment Trusts             | 6,891,416             | 11,299,562        | (4,408,145)      |
| Money Entrusted, Other than Money Trusts | 2,894,559             | 3,008,380         | (113,821)        |
| Securities Trusts                        | 8,267,249             | 5,284,334         | 2,982,915        |
| Money Claim Trusts                       | 1,992,498             | 1,522,247         | 470,251          |
| Equipment Trusts                         | 6,968                 | 8,049             | (1,080)          |
| Land and Fixtures Trusts                 | 204,569               | 234,562           | (29,992)         |
| Other Trusts                             | 3,145,533             | 2,437,153         | 708,379          |
| <b>Total Liabilities</b>                 | <b>49,891,577</b>     | <b>50,185,272</b> | <b>(293,694)</b> |

**Major Account Balances**  
(sum of Banking account of Parent and Trust account)

|                                   | (in millions of Yen)  |                   |                  |
|-----------------------------------|-----------------------|-------------------|------------------|
|                                   | Mar-02<br>(unaudited) | Mar-01            | Change           |
| <b>Total Employable Funds</b>     | <b>36,237,746</b>     | <b>35,071,038</b> | <b>1,166,707</b> |
| Deposits                          | 8,141,452             | 7,702,197         | 439,254          |
| Certified Deposits                | 1,607,512             | 977,858           | 629,653          |
| Money Trusts                      | 17,939,003            | 16,704,918        | 1,234,085        |
| Pension Trusts                    | 5,551,957             | 5,398,553         | 153,404          |
| Property Formation Benefit Trusts | 11,694                | 12,580            | (885)            |
| Loan Trusts                       | 2,986,125             | 4,274,930         | (1,288,804)      |
| <hr/>                             |                       |                   |                  |
| <b>Loans and Bills Discounted</b> | <b>10,891,340</b>     | <b>10,900,412</b> | <b>(9,072)</b>   |
| Banking Account                   | 8,918,757             | 8,292,615         | 626,142          |
| Trust Account                     | 1,972,582             | 2,607,797         | (635,215)        |
| <hr/>                             |                       |                   |                  |
| <b>Investment Securities</b>      | <b>8,503,731</b>      | <b>9,491,153</b>  | <b>(987,422)</b> |
| Banking Account                   | 5,069,781             | 6,563,542         | (1,493,760)      |
| Trust Account                     | 3,433,949             | 2,927,611         | 506,338          |
| <hr/>                             |                       |                   |                  |

The Sumitomo Trust & Banking Co., Ltd.  
May 24, 2002

**Change in Directors, Statutory Auditors and Executive Officers  
(to be approved on June 27, 2002)**

The Sumitomo Trust & Banking Co., Ltd. hereby notifies the following changes of Directors, Statutory Auditors and Executive Officers.

(1) Candidate for Directors

|                                                                                |                |
|--------------------------------------------------------------------------------|----------------|
| Director, Managing Executive Officer<br>(Currently Managing Executive Officer) | Kazuo Miyakawa |
| Director, Managing Executive Officer<br>(Currently Managing Executive Officer) | Hideo Fujii    |
| Director, Managing Executive Officer<br>(Currently Managing Executive Officer) | Masao Shibuya  |
| Director, Managing Executive Officer<br>(Currently Managing Executive Officer) | Ikuho Inoue    |

(2) Candidate for Statutory Auditor

|                                                                                        |              |
|----------------------------------------------------------------------------------------|--------------|
| Statutory Auditor<br>(Currently Managing Director, Japan Atomic Energy Insurance Pool) | Tsuneo Hiroe |
|----------------------------------------------------------------------------------------|--------------|

(3) Retiring Statutory Auditor

|                   |               |
|-------------------|---------------|
| Statutory Auditor | Akio Yamazaki |
|-------------------|---------------|

(4) Retiring Executive Officers

|                   |                  |
|-------------------|------------------|
| Executive Officer | Kazuyuki Isono   |
| Executive Officer | Shunichi Umemura |

# Explanatory Material

Fiscal Year 2001  
ended on March 31, 2002

The Sumitomo Trust & Banking Co., Ltd.

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# Summary of Consolidated Financial Results

(in millions of Yen)

|                                                                                       | FY2001   | FY2000  | Change   |
|---------------------------------------------------------------------------------------|----------|---------|----------|
| <b>Gross Profit</b>                                                                   | 267,417  | 252,551 | 14,865   |
| Net Trust Fees                                                                        | 80,421   | 95,807  | -15,385  |
| Trust A/C Credit Costs                                                                | 23,981   | 31,502  | -7,520   |
| Net Interest Income                                                                   | 104,844  | 71,298  | 33,545   |
| Net Fees and Commissions                                                              | 36,372   | 31,885  | 4,486    |
| Net Gains from Trading                                                                | 4,698    | 10,535  | -5,836   |
| Others (including Net Gains (Losses) from Bonds)                                      | 41,079   | 43,023  | -1,944   |
| <b>General &amp; Administrative Expenses</b>                                          | 134,857  | 138,088 | -3,231   |
| <b>Net Transfer to General Reserve</b>                                                | 5,369    | 19,737  | -14,367  |
| <b>Banking Account Credit Costs</b>                                                   | 80,672   | 100,277 | -19,605  |
| Net Losses from Direct Write-offs                                                     | 31,862   | 67,670  | -35,807  |
| Net Transfer to Specific Loan Losses Reserves                                         | 53,368   | 30,619  | 22,748   |
| Losses on Sale of Loans to CCPC                                                       | 322      | 942     | -620     |
| Losses on Sales of Loans in Bulk                                                      | -3,443   | 910     | -4,354   |
| Net Transfer to Reserves for Financial Assistance to Specific Borrowers               | -        | -354    | 354      |
| Net Transfer to Reserves for Loans to Borrowers in Specific Foreign Countries         | -1,857   | -1,440  | -416     |
| Other Credit Costs                                                                    | 420      | 1,929   | -1,509   |
| <b>Net Gains (Losses) from Stocks</b>                                                 | -104,130 | 45,105  | -149,236 |
| <b>Equity in Earnings (Losses) of Affiliates</b>                                      | -8       | -64     | 55       |
| <b>Others</b>                                                                         | 857      | 38,788  | -37,930  |
| <b>Net Operating Income (Keijo-Rieki)</b>                                             | -56,764  | 78,277  | -135,041 |
| Extraordinary Income                                                                  | 293      | 11,644  | -11,350  |
| Net Income before Income Tax                                                          | -56,470  | 89,922  | -146,392 |
| Income Tax                                                                            | 4,543    | 4,368   | 175      |
| Deferred Income Tax                                                                   | -22,516  | 40,562  | -63,079  |
| Minority Interest                                                                     | 3,983    | 3,973   | 10       |
| <b>Net Income</b>                                                                     | -42,480  | 41,017  | -83,498  |
| <b>Total Credit Costs (Banking A/C + Trust A/C + Net Transfer to General Reserve)</b> | 110,023  | 151,517 | -41,493  |

# Summary of Consolidated Financial Results (continued)

(in millions of Yen)

|                                                   | FY2001  | FY2000  | Change |
|---------------------------------------------------|---------|---------|--------|
| Net Business Profit ( <i>Gyomu Jun-eki</i> ) (*1) | 127,190 | 94,725  | 32,464 |
| Adjusted Net Business Profit (*2)                 | 156,541 | 145,965 | 10,575 |

(\*1) Net Business Profit = Gross Profit - General and Administrative Expenses - Net Transfer to General Reserve

(\*2) Adjusted Net Business Profit = Net Business Profit + Trust A/C Credit Costs + Net Transfer to General Reserve

## Breakdown by Business Segment

(in millions of Yen)

|                                             | FY2001  | FY2000 | Change   |
|---------------------------------------------|---------|--------|----------|
| Net Operating Income ( <i>Keijo-Rieki</i> ) | -56,764 | 78,277 | -135,041 |
| Banking and Trust Business                  | -57,109 | 77,350 | -134,459 |
| Other Financial Services                    | 2,546   | 2,097  | 448      |
| Elimination                                 | -2,200  | -1,169 | -1,030   |
| Net Income                                  | -42,480 | 41,017 | -83,498  |

## Number of Subsidiaries/Affiliates

|                                           | Mar. 2002 | Mar. 2001 | Change |
|-------------------------------------------|-----------|-----------|--------|
| Consolidated Subsidiaries                 | 20        | 23        | -3     |
| Affiliates (subject to the equity method) | 4         | 4         | -      |

# Summary of Non-consolidated Financial Results

(in millions of Yen)

|                                                                   | FY2001    | FY2000    | Change  | %Change |
|-------------------------------------------------------------------|-----------|-----------|---------|---------|
| <b>Gross Profit</b>                                               |           |           |         |         |
| <b>(Adjusted Gross Profit) (*1)</b>                               | 247,770   | 238,589   | 9,180   | 3.8%    |
|                                                                   | (271,751) | (270,092) | (1,659) | (0.6%)  |
| <b>Domestic Business</b>                                          | 193,518   | 222,748   | -29,229 | -13.1%  |
| Net Trust Fees                                                    | 80,421    | 95,807    | -15,385 | -16.1%  |
| Trust A/C Credit Costs                                            | 23,981    | 31,502    | -7,520  | -23.9%  |
| Trust Fees from Loan Trust and Jointly-Operated Money Trusts (*2) | 53,102    | 75,665    | -22,563 | -29.8%  |
| Other Trust Fees                                                  | 51,300    | 51,643    | -343    | -0.7%   |
| Net Interest Income                                               | 82,433    | 85,715    | -3,282  | -3.8%   |
| Net Fees and Commissions                                          | 25,025    | 24,498    | 527     | 2.2%    |
| Net Gains from Trading                                            | 2,911     | 4,850     | -1,939  | -40.0%  |
| Others (including Net Gains (Losses) from Bonds)                  | 2,727     | 11,876    | -9,149  | -77.0%  |
| <b>International Business</b>                                     | 54,251    | 15,841    | 38,409  | 242.5%  |
| Net Interest Income                                               | 25,594    | -7,303    | 32,898  | 450.4%  |
| Net Fees and Commissions                                          | -2,800    | -2,956    | 156     | 5.3%    |
| Net Gains from Trading                                            | 1,787     | 2,310     | -523    | -22.6%  |
| Others (including Net Gains (Losses) from Bonds)                  | 29,669    | 23,791    | 5,877   | 24.7%   |
| <b>General and Administrative Expenses</b>                        | 121,493   | 125,919   | -4,425  | -3.5%   |
| <b>Net Transfer to General Reserve</b>                            | 6,223     | 21,113    | -14,889 | -70.5%  |
| <b>Net Business Profit (Gyomu Jun-eki) (*3)</b>                   | 120,052   | 91,556    | 28,495  | 31.1%   |
| <b>Net Business Profit before Trust Account Credit Costs (*4)</b> | 144,034   | 123,059   | 20,975  | 17.0%   |
| <b>Adjusted Net Business Profit (*5)</b>                          | 150,257   | 144,172   | 6,085   | 4.2%    |

(\*1) Adjusted Gross Profit = Gross Profit + Trust A/C Credit Costs

(\*2) Before exclusion of Trust A/C Credit Costs

(\*3) Net Business Profit = Gross Profit - General and Administrative Expenses - Net Transfer to General Reserve

(\*4) Net Business Profit before Trust A/C Credit Costs = Net Business Profit + Trust A/C Credit Costs

(\*5) Adjusted Net Business Profit = Net Business Profit + Trust A/C Credit Costs + Net Transfer to General Reserve

# Summary of Non-consolidated Financial Results (continued)

(in millions of Yen)

|                                                  | FY2001   | FY2000  | Change   | %Change |
|--------------------------------------------------|----------|---------|----------|---------|
| Net Business Profit ( <i>Gyomu Jun-eki</i> )     | 120,052  | 91,556  | 28,495   | 31.1%   |
| Adjusted Net Business Profit                     | 150,257  | 144,172 | 6,085    | 4.2%    |
| Net gains (losses) from Bonds                    | 25,825   | 29,827  | -4,001   | -13.4%  |
| Net Non-Recurring Profit (Losses)                | -187,704 | -18,643 | -169,061 | -906.8% |
| Net Gains (Losses) from Stocks                   | -110,122 | 43,642  | -153,764 | -352.3% |
| Banking Account Net Credit Costs                 | 75,208   | 94,198  | -18,989  | -20.2%  |
| Net Operating Income ( <i>Keijo-Rieki</i> )      | -67,651  | 72,913  | -140,565 | -192.8% |
| Extraordinary Income                             | 2,617    | 11,353  | -8,735   | -76.9%  |
| Net Gains (Losses) from disposal of fixed assets | 2,603    | -2,162  | 4,766    | 220.4%  |
| Net Income before Income Tax                     | -65,034  | 84,266  | -149,301 | -177.2% |
| Income Tax                                       | 106      | 106     | 0        | 0.5%    |
| Deferred Income Tax                              | -22,933  | 41,517  | -64,451  | -155.2% |
| Net Income                                       | -42,207  | 42,642  | -84,850  | -199.0% |

# Breakdown of Credit Costs

| (in millions of Yen)                                                      |         |         |         |
|---------------------------------------------------------------------------|---------|---------|---------|
| (Non-consolidated)                                                        |         |         |         |
| Credit Costs (A)                                                          | FY2001  | FY2000  | Change  |
| Banking Account                                                           | 99,189  | 125,700 | -26,510 |
| Net Losses from Direct Write-offs (*1)                                    | 75,208  | 94,198  | -18,989 |
| Net Transfer to Specific Loan Loss Reserves                               | 31,579  | 63,382  | -31,802 |
| Losses on Sale of Loans to CCPC (*2)                                      | 48,574  | 30,138  | 18,436  |
| Losses on Sales of Loans in Bulk                                          | 322     | 942     | -620    |
| Transfer to Reserves for Financial Assistance to Specific Borrowers       | -3,447  | 116     | -3,563  |
| Transfer to Reserves for Loans to Borrowers in Specific Foreign Countries | -       | -354    | 354     |
| Other Credit Costs                                                        | -1,857  | -1,440  | -416    |
| Trust Accounts                                                            | 37      | 1,413   | -1,375  |
| Direct Write-offs                                                         | 23,981  | 31,502  | -7,520  |
| Losses on Sales of Loans to CCPC                                          | 22,827  | 27,687  | -4,860  |
| Losses on Sales of Loans in Bulk                                          | 1,666   | 3,525   | -1,859  |
|                                                                           | -511    | 289     | -801    |
| Net Transfer to General Reserve (B)                                       | 6,223   | 21,113  | -14,889 |
| Gross Credit Costs (A) + (B)                                              | 105,413 | 146,813 | -41,400 |

(\*1) Amount of Direct Write-offs - Utilized Reserved Amount

(\*2) The Cooperative Credit Purchasing Co., Ltd.

# Expenses and Per-head Business Profit

## General and Administrative Expenses

| (Non-consolidated)                  |         | (in millions of Yen) |        |
|-------------------------------------|---------|----------------------|--------|
|                                     | FY2001  | FY2000               | Change |
| General and Administrative Expenses | 121,493 | 125,919              | -4,425 |
| Personnel Expenses                  | 49,289  | 52,457               | -3,168 |
| Non-personnel Expenses              | 66,870  | 68,240               | -1,369 |
| Non-income Tax                      | 5,334   | 5,222                | 112    |

## Per-head Business Profit

| (Non-consolidated)                    |         | (in millions of Yen) |        |
|---------------------------------------|---------|----------------------|--------|
|                                       | FY2001  | FY2000               | Change |
| Net Business Profit                   | 120,052 | 91,556               | 28,495 |
| Per-head Net Business Profit          | 23.2    | 17.6                 | 5.6    |
| Adjusted Net Business Profit          | 150,257 | 144,172              | 6,085  |
| Per-head Adjusted Net Business Profit | 29.1    | 27.7                 | 1.4    |

# Margins

## Gross Margins (Non-consolidated)

| Domestic Banking Account                          | FY2001 | FY2000 | Change |
|---------------------------------------------------|--------|--------|--------|
| Average Yield on Interest-earning Assets (a)      | 1.20%  | 1.36%  | -0.16% |
| Loans and Bills Discounted (A)                    | 1.39%  | 1.50%  | -0.11% |
| Securities                                        | 0.99%  | 1.25%  | -0.26% |
| Average Yield on Interest-bearing Liabilities (b) | 0.49%  | 0.64%  | -0.15% |
| Deposits (B)                                      | 0.33%  | 0.47%  | -0.14% |
| Gross Margin (a) - (b)                            | 0.71%  | 0.72%  | -0.01% |
| Loan-Deposit Margin (A) - (B)                     | 1.06%  | 1.03%  | 0.03%  |

## Domestic Three Major Accounts (\*)

|                                                   | FY2001 | FY2000 | Change |
|---------------------------------------------------|--------|--------|--------|
| Average Yield on Interest-earning Assets (a)      | 1.30%  | 1.55%  | -0.25% |
| Loans and Bills Discounted (A)                    | 1.45%  | 1.66%  | -0.21% |
| Securities                                        | 1.14%  | 1.52%  | -0.38% |
| Average Yield on Interest-bearing Liabilities (b) | 0.34%  | 0.45%  | -0.11% |
| Deposits (B)                                      | 0.25%  | 0.37%  | -0.12% |
| Gross Margin (a) - (b)                            | 0.96%  | 1.10%  | -0.14% |
| Loan-Deposit Margin (A) - (B)                     | 1.20%  | 1.29%  | -0.09% |

(\*) Domestic Three Major Accounts = Banking Account, Loan Trust, and Jointly-Operated Money Trust

# Breakdown of Gains/Losses on Securities

(in millions of Yen)

| (Non-consolidated)              | FY2001   | FY2000 | Change   |
|---------------------------------|----------|--------|----------|
| Net gains (losses) from Bonds   | 25,825   | 29,827 | -4,001   |
| Gains on Sale of Bonds          | 65,814   | 86,086 | -20,271  |
| Gains on Redemption of Bonds    | -        | -      | -        |
| Losses on Sale of Bonds         | 35,307   | 53,697 | -18,389  |
| Losses on Redemption of Bonds   | 1,037    | -      | 1,037    |
| Losses on Devaluation of Bonds  | 3,643    | 2,561  | 1,081    |
| Net gains (losses) from Stocks  | -110,122 | 43,642 | -153,764 |
| Gains on Sale of Stocks         | 23,735   | 84,977 | -61,241  |
| Losses on Sale of Stocks        | 24,882   | 11,125 | 13,756   |
| Losses on Devaluation of Stocks | 108,976  | 30,209 | 78,766   |

## (Note)

### (1) Standard for Japanese stocks value determination

In accordance with the adoption of the mark-to-market accounting to "Available-For-Sale Securities" on financial statements, values of the Japanese stocks whose market values are obtainable in the markets are determined on the basis of the 1-month-average of their daily closing prices during March 2002 (the closing month of FY), and thus calculated values are also used in applying the "standard for devaluation of stocks" as mentioned below.

### (2) Standard for devaluation of stocks

- (i) Stocks with values at 50% or less of their costs:
  - All such stocks are subject to devaluation.
- (ii) Stocks with values more than 50% but less than 70% of their costs:
  - Stocks judged as having "little possibility of price recovery" are subject to devaluation.

# Unrealized Gains/Losses of Investment Securities

(in millions of Yen)

|                                                                      | Mar. 2002 |           |                  |                   | Mar. 2001 |                  |                   |
|----------------------------------------------------------------------|-----------|-----------|------------------|-------------------|-----------|------------------|-------------------|
|                                                                      | Net       | Changes   | Unrealized Gains | Unrealized Losses | Net       | Unrealized Gains | Unrealized Losses |
| (Consolidated)                                                       |           |           |                  |                   |           |                  |                   |
| Held-to-Maturity Debt Securities                                     | 592       | 314       | 898              | 306               | 278       | 495              | 217               |
| Available-for-Sale Securities                                        | -93,702   | -158,226  | 95,025           | 188,728           | 64,523    | 201,086          | 136,562           |
| Total                                                                | -93,110   | -157,912  | 95,924           | 189,035           | 64,802    | 201,581          | 136,779           |
| Japanese Stocks                                                      | -51,188   | -81,862   | 74,659           | 125,848           | 30,673    | 146,594          | 115,921           |
| Japanese Bonds                                                       | 6,667     | -14,391   | 11,998           | 5,330             | 21,058    | 22,487           | 1,428             |
| Others                                                               | -48,589   | -61,658   | 9,266            | 57,856            | 13,069    | 32,499           | 19,430            |
| (Net Unrealized Losses on Available-for Sale Securities, Net of Tax) | (-57,022) | (-95,564) |                  |                   | (38,542)  |                  |                   |

(in millions of Yen)

|                                                                      | Mar. 2002 |           |                  |                   | Mar. 2001 |                  |                   |  |
|----------------------------------------------------------------------|-----------|-----------|------------------|-------------------|-----------|------------------|-------------------|--|
|                                                                      | Net       | Changes   | Unrealized Gains | Unrealized Losses | Net       | Unrealized Gains | Unrealized Losses |  |
| <b>(Non-Consolidated)</b>                                            |           |           |                  |                   |           |                  |                   |  |
| Held-to-Maturity Debt Securities                                     | -         | -         | -                | -                 | -         | -                | -                 |  |
| Investment in Subsidiaries and Affiliates                            | -         | -         | -                | -                 | -         | -                | -                 |  |
| Available-for-Sale Securities                                        | -93,426   | -154,555  | 94,982           | 188,409           | 61,128    | 197,383          | 136,255           |  |
| Total                                                                | -93,426   | -154,555  | 94,982           | 188,409           | 61,128    | 197,383          | 136,255           |  |
| Japanese Stocks                                                      | -51,227   | -78,296   | 74,620           | 125,848           | 27,069    | 142,910          | 115,841           |  |
| Japanese Bonds                                                       | 6,663     | -14,385   | 11,993           | 5,330             | 21,048    | 22,477           | 1,428             |  |
| Others                                                               | -48,862   | -61,873   | 8,367            | 57,230            | 13,010    | 31,995           | 18,985            |  |
| (Net Unrealized Losses on Available-for-Sale Securities, Net of Tax) | (-57,149) | (-94,523) |                  |                   | (37,373)  |                  |                   |  |

\* Evaluation Methods of Securities for FY2001  
(Securities)

|                                                          | Type of Securities                                       | Evaluation Method                     |
|----------------------------------------------------------|----------------------------------------------------------|---------------------------------------|
| Securities Held for Trading Purposes                     | Securities Held for Trading Purposes                     | Mark-to-Market (*1)                   |
| Held-to-Maturity Debt Securities                         | Held-to-Maturity Debt Securities                         | Amortized or Accumulated Cost         |
| Available-for-Sale Securities (market price available)   | Available-for-Sale Securities (market price available)   | Mark-to-Market (*2)                   |
| Available-for-Sale Securities (market price unavailable) | Available-for-Sale Securities (market price unavailable) | Cost or Amortized or Accumulated Cost |
| Investment in Subsidiaries or Affiliates                 | Investment in Subsidiaries or Affiliates                 | Cost                                  |

(\*1) recognized as P/L

(\*2) recognized as increase/decrease  
in Stockholders' Equity

(in millions of Yen)

|                                  | Mar. 2002 | Mar. 2001 |
|----------------------------------|-----------|-----------|
| <b>Trust A/C</b>                 |           |           |
| Listed/Unlisted Securities Total | -906      | 8,540     |

(Securities Held in Money Held in Trust)

Money Held in Trust for Trading Purposes

Mark-to-Market (\*1)

# Unrealized Gains/Losses of Financial Derivatives

Unrealized Gains/Losses of Financial Derivatives reflected upon the Statement of Income  
(Including derivatives on Trading A/C)

(Consolidated)

|                                | Mar. 2002 | Mar. 2001 | Change  |
|--------------------------------|-----------|-----------|---------|
| Interest Related Transactions  | -4,644    | 12,366    | -17,010 |
| Interest Swaps                 | -4,910    | 10,981    | -15,891 |
| Stock Related Transactions     | 19        | -65       | 85      |
| Bond Related Transactions      | -317      | 49        | -367    |
| Currency Related Transactions  | 3,612     | -         | 3,612   |
| Credit Derivative Transactions | -         | -         | -       |
| Total                          | -1,330    | 12,350    | -13,680 |

(Non-consolidated)

|                                | Mar. 2002 | Mar. 2001 | Change  |
|--------------------------------|-----------|-----------|---------|
| Interest Related Transactions  | -3,763    | 13,166    | -16,929 |
| Interest Swaps                 | -4,030    | 11,530    | -15,560 |
| Stock Related Transactions     | 19        | -52       | 72      |
| Bond Related Transactions      | -317      | 49        | -367    |
| Currency Related Transactions  | 3,480     | -         | 3,480   |
| Credit Derivative Transactions | -         | -         | -       |
| Total                          | -581      | 13,162    | -13,744 |

(For Reference)

Unrealized Gains/Losses of Financial Derivatives subject to the hedge accounting rules

(Non-consolidated)

|                               | Mar. 2002 | Mar. 2001 | Change |
|-------------------------------|-----------|-----------|--------|
| Interest Related Transactions | -61,145   | -76,172   | 15,026 |
| Interest Swaps                | -57,972   | -70,712   | 12,739 |
| Stock Related Transactions    | -         | -         | -      |
| Bond Related Transactions     | 5,726     | -3,704    | 9,430  |
| Total                         | -55,419   | -79,876   | 24,457 |

# BIS Capital Adequacy Ratio

(in millions of Yen)

## BIS Capital Adequacy Ratio (Consolidated)

|                                                                                         | Mar. 2002<br>(A)   | Mar. 2001<br>(B)   | Change<br>(A)-(B) | Sep. 2001          |
|-----------------------------------------------------------------------------------------|--------------------|--------------------|-------------------|--------------------|
| Capital Adequacy Ratio                                                                  | 10.86%             | 11.41%             | -0.55%            | 11.32%             |
| Tier I Ratio                                                                            | 6.16%              | 6.80%              | -0.64%            | 6.67%              |
| Total Capital                                                                           | 1,293,603          | 1,381,265          | -87,661           | 1,339,281          |
| Tier I                                                                                  | 734,136            | 823,639            | -89,503           | 790,128            |
| (Net Unrealized Losses on Available-for-Sale Securities, Net of Tax)                    | -57,016            | -                  | -57,016           | -45,183            |
| Minority Interest in Consolidated Subsidiaries<br>(Non-Cumulative Preferred Securities) | 88,284<br>(83,000) | 91,076<br>(83,000) | -2,791<br>(-)     | 94,213<br>(83,000) |
| Tier II                                                                                 | 562,403            | 560,042            | 2,360             | 550,791            |
| Upper Tier II                                                                           | 293,804            | 267,640            | 26,164            | 260,484            |
| Revaluation of Land                                                                     | 4,273              | 17,409             | -13,136           | 17,406             |
| General Reserve                                                                         | 84,031             | 79,596             | 4,435             | 72,578             |
| Subordinated Debts                                                                      | 205,500            | 170,635            | 34,865            | 170,500            |
| Lower Tier II                                                                           | 268,598            | 292,401            | -23,803           | 290,307            |
| Termed Subordinated Debt, etc.                                                          | 268,598            | 292,401            | -23,803           | 290,307            |
| Deduction                                                                               | 2,936              | 2,417              | 519               | 1,639              |
| Risk Assets                                                                             | 11,908,016         | 12,098,244         | -190,227          | 11,829,297         |

|                                             |        |
|---------------------------------------------|--------|
| Non-Consolidated BIS Capital Adequacy Ratio | 10.84% |
| Tier I Ratio                                | 6.12%  |

## Return on Equity

| (Non-consolidated)                                                       | FY2001  | FY2000  | Change   |
|--------------------------------------------------------------------------|---------|---------|----------|
| Dividend per Common Stock (Yen)                                          | 5.00    | 7.00    | -2.00    |
| Dividend per Preferred Stock (Yen)                                       | 6.08    | 6.08    | -        |
| Net Income per Common Stock (Yen)                                        | -29.69  | 28.97   | -58.66   |
| Return (Net Business Profit before Trust Account credit costs) on Equity | 23.6%   | 19.0%   | 4.6%     |
| Return (Adjusted Net Business Profit) on Equity                          | 24.7%   | 22.3%   | 2.4%     |
| Return (Net Income) on Equity                                            | -7.1%   | 6.5%    | -13.6%   |
|                                                                          |         |         |          |
| Total Stockholder's Equity (ending balance, in millions of Yen)          | 651,997 | 760,892 | -108,895 |
| (Net Unrealized Losses on Available-for-Sale Securities, Net of Tax)     | -57,149 | -       | -57,149  |

## Risk-Managed Loans

(in millions of Yen)

| Banking Account Loans<br>(Non-consolidated) | Mar. 2002 |           | Mar. 2001 |           | Change  |           | Sep. 2001 |           |
|---------------------------------------------|-----------|-----------|-----------|-----------|---------|-----------|-----------|-----------|
|                                             | Balance   | % to Loan | Balance   | % to Loan | Balance | % to Loan | Balance   | % to Loan |
| Loans in Bankruptcy Proceedings             | 13,146    | 0.15%     | 33,698    | 0.41%     | -20,552 | -0.26%    | 22,514    | 0.26%     |
| Other Delinquent Loans                      | 392,725   | 4.40%     | 399,471   | 4.82%     | -6,746  | -0.42%    | 373,924   | 4.32%     |
| Loans More Than 3 months Past Due           | 2,534     | 0.03%     | 3,380     | 0.04%     | -846    | -0.01%    | 5,594     | 0.06%     |
| Restructured Loans                          | 145,990   | 1.64%     | 29,407    | 0.35%     | 116,582 | 1.29%     | 106,359   | 1.23%     |
| Total Loans under Risk Management           | 554,395   | 6.22%     | 465,958   | 5.62%     | 88,437  | 0.60%     | 508,393   | 5.87%     |

|                           |         |  |         |  |          |  |         |  |
|---------------------------|---------|--|---------|--|----------|--|---------|--|
| Partial Direct Write-offs | 277,094 |  | 394,541 |  | -117,446 |  | 330,759 |  |
|---------------------------|---------|--|---------|--|----------|--|---------|--|

|                    |           |  |           |  |         |  |           |  |
|--------------------|-----------|--|-----------|--|---------|--|-----------|--|
| Total Loan Balance | 8,918,757 |  | 8,292,615 |  | 626,142 |  | 8,661,091 |  |
|--------------------|-----------|--|-----------|--|---------|--|-----------|--|

(in millions of Yen)

| Trust Account Loans<br>(Principal Guaranteed) | Mar. 2002 |           | Mar. 2001 |           | Change  |           | Sep. 2001 |           |
|-----------------------------------------------|-----------|-----------|-----------|-----------|---------|-----------|-----------|-----------|
|                                               | Balance   | % to Loan | Balance   | % to Loan | Balance | % to Loan | Balance   | % to Loan |
| Loans in Bankruptcy Proceedings               | 6,441     | 0.34%     | 6,924     | 0.30%     | -482    | 0.04%     | 5,901     | 0.30%     |
| Other Delinquent Loans                        | 54,580    | 2.90%     | 54,244    | 2.34%     | 336     | 0.56%     | 48,691    | 2.47%     |
| Loans More Than 3 months Past Due             | 538       | 0.03%     | 1,328     | 0.06%     | -789    | -0.03%    | 856       | 0.04%     |
| Restructured Loans                            | 68,403    | 3.64%     | 1,265     | 0.05%     | 67,138  | 3.59%     | 35,506    | 1.80%     |
| Total Loans under Risk Management             | 129,964   | 6.92%     | 63,762    | 2.75%     | 66,201  | 4.17%     | 90,956    | 4.61%     |

|                    |           |  |           |  |          |  |           |  |
|--------------------|-----------|--|-----------|--|----------|--|-----------|--|
| Total Loan Balance | 1,879,071 |  | 2,318,749 |  | -439,678 |  | 1,973,476 |  |
|--------------------|-----------|--|-----------|--|----------|--|-----------|--|

## Risk-Managed Loans (continued)

| Banking and Trust Accounts<br>(Non-consolidated) | Mar. 2002  |           | Mar. 2001  |           | Change  |           | Sep. 2001  |           |
|--------------------------------------------------|------------|-----------|------------|-----------|---------|-----------|------------|-----------|
|                                                  | Balance    | % to Loan | Balance    | % to Loan | Balance | % to Loan | Balance    | % to Loan |
| Loans in Bankruptcy Proceedings                  | 19,587     | 0.18%     | 40,623     | 0.38%     | -21,035 | -0.20%    | 28,415     | 0.27%     |
| Other Delinquent Loans                           | 447,306    | 4.14%     | 453,715    | 4.28%     | -6,409  | -0.14%    | 422,616    | 3.97%     |
| Loans More than 3 months Past Due                | 3,072      | 0.03%     | 4,709      | 0.04%     | -1,636  | -0.01%    | 6,451      | 0.06%     |
| Restructured Loans                               | 214,393    | 1.99%     | 30,672     | 0.29%     | 183,720 | 1.70%     | 141,865    | 1.33%     |
| Total Loans under Risk Management                | 684,360    | 6.34%     | 529,721    | 4.99%     | 154,639 | 1.35%     | 599,350    | 5.64%     |
| Total Loan Balance                               | 10,797,829 |           | 10,611,364 |           | 186,464 |           | 10,634,568 |           |

(in millions of Yen)

| Banking and Trust Accounts<br>(Consolidated) | Mar. 2002  |           | Mar. 2001  |           | Change   |           | Sep. 2001  |           |
|----------------------------------------------|------------|-----------|------------|-----------|----------|-----------|------------|-----------|
|                                              | Balance    | % to Loan | Balance    | % to Loan | Balance  | % to Loan | Balance    | % to Loan |
| Loans in Bankruptcy Proceedings              | 19,843     | 0.18%     | 45,014     | 0.43%     | -25,171  | -0.25%    | 31,593     | 0.30%     |
| Other Delinquent Loans                       | 449,143    | 4.16%     | 388,618    | 3.70%     | 60,525   | 0.46%     | 394,350    | 3.73%     |
| Loans More than 3 months Past Due            | 5,529      | 0.05%     | 4,753      | 0.05%     | 775      | 0.00%     | 6,476      | 0.06%     |
| Restructured Loans                           | 214,418    | 1.99%     | 30,672     | 0.29%     | 183,745  | 1.70%     | 141,865    | 1.34%     |
| Total Loans under Risk Management            | 688,934    | 6.38%     | 469,058    | 4.46%     | 219,875  | 1.92%     | 574,286    | 5.44%     |
| Partial Direct Write-offs                    | 281,857    |           | 440,067    |           | -158,210 |           | 342,718    |           |
| Total Loan Balance                           | 10,801,536 |           | 10,512,529 |           | 289,007  |           | 10,560,467 |           |

(in millions of Yen)

# Reserve for Possible Loan Losses

## Banking Account

| (in millions of Yen)                                         |           |           |        |           |
|--------------------------------------------------------------|-----------|-----------|--------|-----------|
| <b>(Non-consolidated)</b>                                    |           |           |        |           |
|                                                              | Mar. 2002 | Mar. 2001 | Change | Sep. 2001 |
| Reserve for Possible Loan Losses                             | 217,066   | 207,330   | 9,735  | 183,946   |
| General Reserve                                              | 82,398    | 76,175    | 6,223  | 70,370    |
| Specific Reserve for Possible Loan Losses                    | 133,435   | 128,271   | 5,164  | 112,309   |
| Reserve for Loans to Borrowers in Specific Foreign Countries | 1,231     | 2,884     | -1,652 | 1,266     |

|                                                        |       |       |        |       |
|--------------------------------------------------------|-------|-------|--------|-------|
| Reserve for Financial Assistance to Specific Borrowers | -     | -     | -      | -     |
| Reserve for Possible Losses on Loans Sold              | 250   | 3,379 | -3,128 | 1,800 |
| (reference)                                            |       |       |        |       |
| Loans to CCPC                                          | 1,646 | 5,947 | -4,301 | 3,481 |

## Banking Account

| (in millions of Yen)                                         |           |           |        |           |
|--------------------------------------------------------------|-----------|-----------|--------|-----------|
| <b>(Consolidated)</b>                                        |           |           |        |           |
|                                                              | Mar. 2002 | Mar. 2001 | Change | Sep. 2001 |
| Reserve for Possible Loan Losses                             | 221,562   | 188,057   | 33,504 | 193,150   |
| General Reserve                                              | 84,031    | 79,596    | 4,435  | 72,578    |
| Specific Reserve for Possible Loan Losses                    | 136,298   | 105,576   | 30,722 | 119,306   |
| Reserve for Loans to Borrowers in Specific Foreign Countries | 1,231     | 2,884     | -1,652 | 1,266     |

|                                                        |     |       |        |       |
|--------------------------------------------------------|-----|-------|--------|-------|
| Reserve for Financial Assistance to Specific Borrowers | -   | -     | -      | -     |
| Reserve for Possible Losses on Loans Sold              | 250 | 3,379 | -3,128 | 1,800 |

## Trust Accounts (with Principal Guarantee Contracts)

| (in millions of Yen)                                |           |           |        |           |
|-----------------------------------------------------|-----------|-----------|--------|-----------|
| <b>Reserve for Possible Impairment of Principal</b> |           |           |        |           |
|                                                     | Mar. 2002 | Mar. 2001 | Change | Sep. 2001 |
| Loan Trust                                          | 18,621    | 23,977    | -5,356 | 21,617    |
| Jointly-Operated Money Trust                        | 731       | 751       | -19    | 717       |
| Total                                               | 19,353    | 24,729    | -5,375 | 22,335    |

## Reserve Ratios for Risk-Managed Loans

| (Non-consolidated)               |                       | Mar. 2002 | Mar. 2001 | Change | Sep. 2001 |
|----------------------------------|-----------------------|-----------|-----------|--------|-----------|
| Before Partial Direct Write-offs | Banking A/C           | 59.4%     | 69.9%     | -10.5% | 61.3%     |
|                                  | Banking and Trust A/C | 53.4%     | 67.7%     | -14.3% | 57.7%     |
| After Partial Direct Write-offs  | Banking A/C           | 39.1%     | 44.4%     | -5.3%  | 36.1%     |
|                                  | Banking and Trust A/C | 34.5%     | 43.8%     | -9.3%  | 34.4%     |

| (Consolidated)                   |                       | Mar. 2002 | Mar. 2001 | Change | Sep. 2001 |
|----------------------------------|-----------------------|-----------|-----------|--------|-----------|
| Before Partial Direct Write-offs | Banking A/C           | 59.8%     | 74.3%     | -14.5% | 64.8%     |
|                                  | Banking and Trust A/C | 53.8%     | 71.8%     | -18.0% | 60.8%     |
| After Partial Direct Write-offs  | Banking A/C           | 39.6%     | 46.4%     | -6.8%  | 39.9%     |
|                                  | Banking and Trust A/C | 34.9%     | 45.3%     | -10.4% | 37.5%     |

Note 1: For Banking account, reserves include General Reserve, Specific Reserve, and Reserve for Loans to Borrowers in Specific Foreign Countries.

Note 2: For the Banking and Trust accounts, reserves include Reserve for Possible Impairment of Principal in Loan Trust and JOMT as well as General Reserve, Specific Reserve, and Reserve for Loans to Borrowers in Specific Foreign Countries.

# Assets Classified under Financial Reconstruction Law

## Banking Account

### (Non-consolidated)

|                                              | Mar. 2002 | Mar. 2001 | Change  | <div> <div></div> <div>(in millions of Yen)</div> </div> |
|----------------------------------------------|-----------|-----------|---------|----------------------------------------------------------|
| Loans in Bankruptcy and Practical Bankruptcy | 34,039    | 70,294    | -36,255 | 81,439                                                   |
| Doubtful Loans                               | 376,518   | 366,002   | 10,515  | 319,675                                                  |
| Substandard Loans                            | 148,524   | 32,788    | 115,735 | 111,954                                                  |
| Total (a)                                    | 559,082   | 469,086   | 89,996  | 513,069                                                  |

|                           |         |         |          |         |
|---------------------------|---------|---------|----------|---------|
| Partial Direct Write-offs | 277,094 | 394,541 | -117,446 | 330,759 |
|---------------------------|---------|---------|----------|---------|

## Trust Account Loans

### (Principal Guaranteed)

|                                              | Mar. 2002 | Mar. 2001 | Change | <div> <div></div> <div>(in millions of Yen)</div> </div> |
|----------------------------------------------|-----------|-----------|--------|----------------------------------------------------------|
| Loans in Bankruptcy and Practical Bankruptcy | 13,165    | 15,126    | -1,960 | 12,506                                                   |
| Doubtful Loans                               | 47,856    | 46,042    | 1,813  | 42,086                                                   |
| Substandard Loans                            | 68,942    | 2,593     | 66,348 | 36,363                                                   |
| Total (b)                                    | 129,964   | 63,762    | 66,201 | 90,956                                                   |

## Banking and Trust Accounts

### (Non-consolidated)

|                                              | Mar. 2002 | Mar. 2001 | Change  | <div> <div></div> <div>(in millions of Yen)</div> </div> |
|----------------------------------------------|-----------|-----------|---------|----------------------------------------------------------|
| Loans in Bankruptcy and Practical Bankruptcy | 47,205    | 85,421    | -38,215 | 93,946                                                   |
| Doubtful Loans                               | 424,374   | 412,045   | 12,329  | 361,761                                                  |
| Substandard Loans                            | 217,466   | 35,382    | 182,084 | 148,317                                                  |
| Total (A)                                    | 689,047   | 532,848   | 156,198 | 604,025                                                  |

# Coverage for Assets Classified under Financial Reconstruction Law

## Banking Account

(Non-consolidated) (in millions of Yen)

|                                                            | Mar. 2002 | Mar. 2001 | Change  | Sep. 2001 |
|------------------------------------------------------------|-----------|-----------|---------|-----------|
| Total Coverage against Possible Loan Losses (c)            | 450,221   | 443,953   | 6,267   | 441,738   |
| Reserve for Possible Loan Losses (Note) (d)                | 170,175   | 132,238   | 37,936  | 135,137   |
| Reserve for Financial Assistance to Specific Borrowers (e) | -         | -         | -       | -         |
| Guarantee and Collateral Value (f)                         | 280,046   | 311,714   | -31,668 | 306,601   |

Note: Reserve for Possible Loan Losses includes Specific Reserve and General Reserve.

## Coverage Ratio (c) / (a)

|                                  | Mar. 2002 | Mar. 2001 | Change | Sep. 2001 |
|----------------------------------|-----------|-----------|--------|-----------|
| Before Partial Direct Write-offs | 86.9%     | 97.0%     | -10.1% | 91.5%     |
| After Partial Direct Write-offs  | 80.5%     | 94.6%     | -14.1% | 86.1%     |

## Reserve Ratio for Uncovered Portion (d + e) / (a - f)

|                                  | Mar. 2002 | Mar. 2001 | Change | Sep. 2001 |
|----------------------------------|-----------|-----------|--------|-----------|
| Before Partial Direct Write-offs | 80.4%     | 95.4%     | -15.0% | 86.7%     |
| After Partial Direct Write-offs  | 60.9%     | 84.0%     | -23.1% | 65.4%     |

## Reserve Ratios for Loans to Special Mention/Ordinary Debtors (General Reserve)

|                                | Mar. 2002 | Mar. 2001 | Change | Sep. 2001 |
|--------------------------------|-----------|-----------|--------|-----------|
| Special Mention (Yo-Chui-Saki) | 6.1%      | 6.7%      | -0.6%  | 6.2%      |
| Substandard (Yo-Kanri-Saki)    | 24.7%     | 15.1%     | 9.6%   | 20.0%     |
| Other than Substandard         | 3.0%      | 6.3%      | -3.3%  | 4.4%      |
| Ordinary (Seijyo-Saki)         | 0.1%      | 0.1%      | -      | 0.1%      |

## Coverage for Assets Classified under Financial Reconstruction Law (continued)

### Trust Account

(in millions of Yen)

| (Principal Guaranteed)                                 | Mar. 2002 | Mar. 2001 | Change | Sep. 2001 |
|--------------------------------------------------------|-----------|-----------|--------|-----------|
| Total Coverage against Possible Loan Losses (g)        | 87,152    | 58,212    | 28,939 | 62,178    |
| Reserve for Possible Loan Losses (Note)                | -         | -         | -      | -         |
| Reserve for Financial Assistance to Specific Borrowers | -         | -         | -      | -         |
| Guarantee and Collateral Value                         | 87,152    | 58,212    | 28,939 | 62,178    |

Note: Reserve for Possible Loan Losses includes Specific Reserve and General Reserve.

### Coverage Ratio (g) / (b)

|                                  | Mar. 2002 | Mar. 2001 | Change | Sep. 2001 |
|----------------------------------|-----------|-----------|--------|-----------|
| Before Partial Direct Write-Offs | 67.0%     | 91.3%     | -24.3% | 68.3%     |
| After Partial Direct Write-Offs  | 67.0%     | 91.3%     | -24.3% | 68.3%     |

### Banking and Trust Accounts (Non-consolidated)

(in millions of Yen)

|                                                        | Mar. 2002 | Mar. 2001 | Change | Sep. 2001 |
|--------------------------------------------------------|-----------|-----------|--------|-----------|
| Total Coverage against Possible Loan Losses (B)        | 537,373   | 502,165   | 35,207 | 503,916   |
| Reserve for Possible Loan Losses (Note)                | 170,175   | 132,238   | 37,936 | 135,137   |
| Reserve for Financial Assistance to Specific Borrowers | -         | -         | -      | -         |
| Guarantee and Collateral Value                         | 367,198   | 369,927   | -2,728 | 368,779   |

Note: Reserve for Possible Loan Losses includes Specific Reserve and General Reserve.

### Coverage Ratio (B) / (A)

|                                  | Mar. 2002 | Mar. 2001 | Change | Sep. 2001 |
|----------------------------------|-----------|-----------|--------|-----------|
| Before Partial Direct Write-Offs | 84.3%     | 96.6%     | -12.3% | 89.2%     |
| After Partial Direct Write-Offs  | 77.9%     | 94.2%     | -16.3% | 83.4%     |

# Asset Classification under Financial Reconstruction Law

## Banking Account (Non-consolidated)

(Non-consolidated)

(%, in billions of Yen)

| Classification                        | Balance   |           | Coverage Ratio |           | Collateral/ Reserve                                          | Reserve Ratio |           |
|---------------------------------------|-----------|-----------|----------------|-----------|--------------------------------------------------------------|---------------|-----------|
|                                       | Mar. 2002 | Mar. 2001 | Mar. 2002      | Mar. 2001 |                                                              | Mar. 2002     | Mar. 2001 |
| Bankrupt and Practically Bankrupt (A) | 34.0      | 70.3      | 100%           | 100%      | Specific Reserve                                             | 4.9           | 100%      |
| Doubtful (Kiken-Saiken) (B)           | 376.5     | 366.0     | 83%            | 95%       | Collateral/Guarantee                                         | 29.1          |           |
|                                       |           |           |                |           | Uncovered                                                    | 60.6          |           |
| Substandard (Yo-Kanri-Saiken) (C)     | 148.5     | 32.8      | 67%            | 71%       | Specific Reserve                                             | 128.4         | 88%       |
|                                       |           |           |                |           | Collateral/Guarantee                                         | 187.5         |           |
|                                       |           |           |                |           | Uncovered                                                    | 48.2          |           |
| Ordinary Assets (Seijo-Saiken)        | 8,878.7   | 8,360.4   |                |           | General Reserve                                              | 36.9          | 29%       |
|                                       |           |           |                |           | Collateral/Guarantee                                         | 63.4          |           |
|                                       |           |           |                |           | General Reserve                                              | 45.5          |           |
| (A) + (B) + (C)                       | 559.1     | 469.1     |                |           | Reserve for Loans to Borrowers in Specific Foreign Countries | 1.2           |           |
| Total                                 | 9,437.8   | 8,829.5   |                |           |                                                              |               |           |

\* Direct write-offs for the IV category (partial direct write-off: 277.0 billion yen for Mar. 2002) are reflected on the above figures.

# Asset Classification under Financial Reconstruction Law (continued)

| Trust Account<br>(Non-consolidated)         |           |           |                |           | (% , in billions of Yen) |                                                 |
|---------------------------------------------|-----------|-----------|----------------|-----------|--------------------------|-------------------------------------------------|
| Classification                              | Balance   |           | Coverage Ratio |           | Collateral/ Reserve      | Reserve for Possible<br>Impairment of Principal |
|                                             | Mar. 2002 | Mar. 2001 | Mar. 2002      | Mar. 2001 |                          |                                                 |
| Bankrupt and<br>Practically Bankrupt<br>(D) | 13.2      | 15.1      | 98%            | 100%      | Uncovered                | Loan Trust<br>18.6                              |
| Doubtful<br>(Kiken-Saiken)<br>(E)           | 47.9      | 46.0      | 69%            | 90%       | Collateral/Guarantee     |                                                 |
|                                             |           |           |                |           | Uncovered                |                                                 |
| Substandard<br>(Yo-Kanri-Saiken)<br>(F)     | 68.9      | 2.6       | 59%            | 52%       | Collateral/Guarantee     |                                                 |
| Ordinary Assets<br>(Seijo-Saiken)           | 1,749.1   | 2,255.0   |                |           | Uncovered                | 41.1                                            |
| (D) + (E) + (F)                             | 130.0     | 63.8      |                |           | Collateral/Guarantee     |                                                 |
| Total                                       | 1,879.1   | 2,318.7   |                |           |                          |                                                 |

## Banking and Trust Accounts

### (Non-consolidated)

|                     |          |          |
|---------------------|----------|----------|
| Total of (A) to (F) | 689.0    | 532.8    |
| Total               | 11,316.9 | 11,148.3 |

# Final Disposal of Non-Performing Loans (Banking A/C + Trust A/C combined) (Non-consolidated)

## 1. During 1HFY2000 or before

Loans Outstanding in Doubtful or Worse Categories as of Sep. 2000 and Disposal Thereafter

| (in billions of Yen)                         | Sep. 2000<br>Outstanding | Mar. 2001<br>Outstanding | Sep. 2001<br>Outstanding | Mar. 2002<br>Outstanding | Change       |
|----------------------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------|
| Loans in Bankruptcy<br>/Practical Bankruptcy | 112.1                    | 82.7                     | 89.9                     | 38.4                     | -51.5        |
| Doubtful Loans                               | 614.7                    | 377.5                    | 277.7                    | 240.2                    | -37.5        |
| <b>Total</b>                                 | <b>726.8</b>             | <b>460.2</b>             | <b>367.6</b>             | <b>278.6</b>             | <b>-39.0</b> |

| (in billions of Yen)             | Borrower's Liquidation<br>Reconstruction | Financial Condition<br>along with Reconstruction | Loan Sale | Direct Write-off | Others | Collection/Repayment | Financial Condition Improved | Total |
|----------------------------------|------------------------------------------|--------------------------------------------------|-----------|------------------|--------|----------------------|------------------------------|-------|
| Breakdown by<br>Disposal Methods | -                                        | -                                                | 11.0      | -1.9             | 72.1   | 70.3                 | 1.7                          | 89.0  |

## 2. During 2HFY2000

New Entry to Doubtful or Worse Categories during 2HFY2000 and Disposal Thereafter

| (in billions of Yen)                         | Mar. 2001<br>Outstanding | Sep. 2001<br>Outstanding | Mar. 2002<br>Outstanding | Change      |
|----------------------------------------------|--------------------------|--------------------------|--------------------------|-------------|
| Loans in Bankruptcy<br>/Practical Bankruptcy | 2.7                      | 0.7                      | 1.3                      | 0.6         |
| Doubtful Loans                               | 34.5                     | 29.4                     | 26.4                     | -3.0        |
| <b>Total</b>                                 | <b>37.2</b>              | <b>30.1</b>              | <b>27.6</b>              | <b>-2.5</b> |

| (in billions of Yen)             | Borrower's Liquidation<br>Reconstruction | Financial Condition Improved<br>along with Reconstruction | Loan Sale | Direct Write-off | Others | Collection/Repayment | Financial Condition Improved | Total |
|----------------------------------|------------------------------------------|-----------------------------------------------------------|-----------|------------------|--------|----------------------|------------------------------|-------|
| Breakdown by<br>Disposal Methods | -                                        | -                                                         | 2.4       | -1.6             | 1.6    | 1.6                  | 0.0                          | 2.5   |

## 3. During 1HFY2001

New Entry to Doubtful or Worse Categories during 1HFY2001 and Disposal Thereafter

| (in billions of Yen)                         | Sep. 2001<br>Outstanding | Mar. 2002<br>Outstanding | Change      |
|----------------------------------------------|--------------------------|--------------------------|-------------|
| Loans in Bankruptcy<br>/Practical Bankruptcy | 3.4                      | 2.8                      | -0.6        |
| Doubtful Loans                               | 54.6                     | 46.1                     | -8.5        |
| <b>Total</b>                                 | <b>58.0</b>              | <b>48.9</b>              | <b>-9.1</b> |

| (in billions of Yen)             | Borrower's Liquidation<br>Reconstruction | Financial Condition Improved<br>along with Reconstruction | Loan Sale | Direct Write-off | Others | Collection/Repayment | Financial Condition Improved | Total |
|----------------------------------|------------------------------------------|-----------------------------------------------------------|-----------|------------------|--------|----------------------|------------------------------|-------|
| Breakdown by<br>Disposal Methods | -                                        | 0.0                                                       | -         | 0.2              | 2.0    | 6.9                  | 3.9                          | 9.1   |

## 4. During 2HFY2001

New Entry to Doubtful or Worse  
Categories during 2HFY2001

| (in billions of Yen) | Loans in Bankruptcy<br>/Practical Bankruptcy | Doubtful Loans | Total |
|----------------------|----------------------------------------------|----------------|-------|
|                      | 4.8                                          | 111.7          | 116.5 |

| (in billions of Yen) | Loans Outstanding in Doubtful or<br>Worse Categories as of Mar. 2002 | Loans in Bankruptcy<br>/Practical Bankruptcy | Doubtful Loans | Total |
|----------------------|----------------------------------------------------------------------|----------------------------------------------|----------------|-------|
|                      |                                                                      | 47.2                                         | 424.4          | 471.6 |

# Loans by Industry

(Non-consolidated, after Partial Direct Write-offs)

(in millions of Yen)

|                                    | Mar. 2002   |           |                     |          | Change     | Mar. 2001 |
|------------------------------------|-------------|-----------|---------------------|----------|------------|-----------|
|                                    | Banking A/C | Trust A/C | Banking + Trust A/C |          |            |           |
| Total                              | 8,467,213   | 1,972,582 | 10,439,795          | 5,901    | 10,433,894 |           |
| Domestic Branches (excl. Offshore) |             |           |                     |          |            |           |
| Manufacturing                      | 1,286,448   | 146,398   | 1,432,847           | 124,661  | 1,308,186  |           |
| Agriculture                        | 718         | -         | 718                 | 26       | 692        |           |
| Forestry                           | 921         | -         | 921                 | -        | 921        |           |
| Fishing                            | 440         | 500       | 940                 | 440      | 500        |           |
| Mining                             | 5,124       | 540       | 5,664               | -933     | 6,597      |           |
| Construction                       | 223,678     | 53,126    | 276,804             | -49,077  | 325,881    |           |
| Energy and Utilities               | 66,609      | 187,645   | 254,254             | -39,250  | 293,504    |           |
| Transportation and Communication   | 539,150     | 262,248   | 801,398             | 151,196  | 650,202    |           |
| Wholesale, Retail, and Restaurant  | 796,095     | 92,565    | 888,660             | -35,778  | 924,438    |           |
| Finance and Insurance              | 1,989,447   | 348,876   | 2,338,322           | -146,467 | 2,484,789  |           |
| Real Estate                        | 1,127,213   | 304,066   | 1,431,280           | -104,589 | 1,535,869  |           |
| Services                           | 1,243,620   | 237,780   | 1,481,400           | -5,403   | 1,486,803  |           |
| Individuals and Others             | 1,187,750   | 338,838   | 1,526,588           | 111,075  | 1,415,513  |           |

# Risk-Managed Loans by Industry

(Non-consolidated, after Partial Direct Write-offs)

(in millions of Yen)

| Domestic Branches (excl. Offshore) | Mar. 2002   |           |                     | Change  | Mar. 2001 |
|------------------------------------|-------------|-----------|---------------------|---------|-----------|
|                                    | Banking A/C | Trust A/C | Banking + Trust A/C |         |           |
| Total                              | 534,021     | 129,964   | 663,986             | 138,428 | 525,557   |
| Manufacturing                      | 15,351      | 2,198     | 17,550              | 6,393   | 11,157    |
| Agriculture                        | -           | -         | -                   | -       | -         |
| Forestry                           | -           | -         | -                   | -       | -         |
| Fishing                            | -           | -         | -                   | -       | -         |
| Mining                             | -           | -         | -                   | -       | -         |
| Construction                       | 98,683      | 21,519    | 120,202             | 113,172 | 7,030     |
| Energy and Utilities               | -           | -         | -                   | -1,399  | 1,399     |
| Transportation and Communication   | 10,339      | 3,270     | 13,609              | 5,389   | 8,220     |
| Wholesale, Retail, and Restaurant  | 40,002      | 6,354     | 46,357              | 27,528  | 18,829    |
| Finance and Insurance              | 4,329       | 1,549     | 5,878               | -92,099 | 97,977    |
| Real Estate                        | 293,200     | 42,119    | 335,320             | 11,626  | 323,693   |
| Services                           | 51,369      | 19,088    | 70,457              | 19,276  | 51,181    |
| Individuals and Others             | 20,744      | 33,864    | 54,608              | 48,539  | 6,068     |

# Assets Classified under Financial Reconstruction Law (by Industry)

(Non-consolidated, after Partial Direct Write-offs)

(in millions of Yen)

| Domestic Branches (excl. Offshore) | Mar. 2002   |           |                     | Change  | Mar. 2001 |
|------------------------------------|-------------|-----------|---------------------|---------|-----------|
|                                    | Banking A/C | Trust A/C | Banking + Trust A/C |         |           |
| Total                              | 538,278     | 129,964   | 668,242             | 139,557 | 528,685   |
| Manufacturing                      | 15,351      | 2,198     | 17,550              | 6,393   | 11,157    |
| Agriculture                        | -           | -         | -                   | -       | -         |
| Forestry                           | -           | -         | -                   | -       | -         |
| Fishing                            | -           | -         | -                   | -       | -         |
| Mining                             | -           | -         | -                   | -       | -         |
| Construction                       | 98,686      | 21,519    | 120,205             | 113,173 | 7,032     |
| Energy and Utilities               | -           | -         | -                   | -1,399  | 1,399     |
| Transportation and Communication   | 10,339      | 3,270     | 13,609              | 5,389   | 8,220     |
| Wholesale, Retail, and Restaurant  | 40,007      | 6,354     | 46,362              | 27,490  | 18,871    |
| Finance and Insurance              | 4,329       | 1,549     | 5,878               | -92,113 | 97,991    |
| Real Estate                        | 295,224     | 42,119    | 337,344             | 13,187  | 324,156   |
| Services                           | 53,565      | 19,088    | 72,653              | 19,004  | 53,649    |
| Individuals and Others             | 20,773      | 33,864    | 54,637              | 48,432  | 6,205     |

## Coverage Ratios for Assets Classified under Financial Reconstruction Law (by Industry)

(Non-consolidated, after Partial Direct Write-offs)

|                                    | Mar. 2002   |           |                     |        | Mar. 2001 |
|------------------------------------|-------------|-----------|---------------------|--------|-----------|
|                                    | Banking A/C | Trust A/C | Banking + Trust A/C | Change |           |
| Total                              | 79.7        | 67.0      | 77.2                | -17.0  | 94.2      |
| Domestic Branches (excl. Offshore) |             |           |                     |        |           |
| Manufacturing                      | 86.0        | 96.3      | 87.3                | -3.7   | 91.0      |
| Agriculture                        | -           | -         | -                   | -      | -         |
| Forestry                           | -           | -         | -                   | -      | -         |
| Fishing                            | -           | -         | -                   | -      | -         |
| Mining                             | -           | -         | -                   | -      | -         |
| Construction                       | 55.5        | 37.8      | 52.4                | -29.7  | 82.1      |
| Energy and Utilities               | -           | -         | -                   | -97.3  | 97.3      |
| Transportation and Communication   | 85.6        | 89.4      | 86.5                | -7.2   | 93.7      |
| Wholesale, Retail, and Restaurant  | 66.6        | 95.5      | 70.6                | -23.7  | 94.3      |
| Finance and Insurance              | 74.1        | 33.4      | 63.4                | -36.5  | 99.9      |
| Real Estate                        | 88.4        | 69.1      | 86.0                | -6.6   | 92.6      |
| Services                           | 83.0        | 58.6      | 76.6                | -17.9  | 94.5      |
| Individuals and Others             | 81.0        | 79.8      | 80.3                | -18.2  | 98.5      |

## Balance of Loans and Deposits

### Claims to Debtors in Specific Foreign Countries

| (Non-consolidated)  | Mar. 2002 | Mar. 2001 | Change | (in millions of Yen) |
|---------------------|-----------|-----------|--------|----------------------|
| Amount of Claims    | 12,318    | 14,422    | -2,104 | 12,287               |
| Number of Countries | 1         | 2         | -1     | 2                    |

### Overseas Loan Exposures by Borrowers' Location

| (Non-consolidated)    | Mar. 2002 |                     | Mar. 2001    |         | Change  |
|-----------------------|-----------|---------------------|--------------|---------|---------|
|                       | Balance   | Japanese Affiliates | Non-Japanese | Balance |         |
| Asia                  | 109,588   | 69,588              | 39,999       | 106,501 | 3,086   |
| (Risk Managed Assets) | (9,612)   | (2,120)             | (7,492)      | (2,717) | (6,895) |
| Hong Kong             | 11,355    | 7,276               | 4,079        | 14,009  | -2,654  |
| Indonesia             | 19,410    | 7,012               | 12,397       | 25,972  | -6,561  |
| Singapore             | 37,718    | 32,473              | 5,244        | 24,365  | 13,353  |
| China                 | 15,001    | 10,161              | 4,839        | 17,208  | -2,207  |
| Thailand              | 12,521    | 12,521              | -            | 7,006   | 5,514   |
| Latin America (*)     | 6,986     | -                   | 6,986        | 4,686   | 2,299   |
| (Risk-Managed Assets) | (-)       | (-)                 | (-)          | (-)     | (-)     |

(\*) Including Argentine, Brazil, Chile, Colombia, and Mexico.

### Balance of Loans and Deposits (Banking A/C)

| (Non-consolidated) | Mar. 2002 | Mar. 2001 | Change  | (in millions of Yen) |
|--------------------|-----------|-----------|---------|----------------------|
| Deposits           | 8,141,452 | 7,702,197 | 439,254 | 7,422,897            |
| Average Balance    | 7,636,766 | 7,309,058 | 327,707 | 7,514,924            |
| Loans              | 8,918,757 | 8,292,615 | 626,142 | 8,661,091            |
| Average Balance    | 8,490,497 | 7,844,999 | 645,497 | 8,225,943            |

# Progress of Restructuring

(Non-consolidated)

| General and Administrative Expenses | (in millions of Yen) |         |        |                              |
|-------------------------------------|----------------------|---------|--------|------------------------------|
|                                     | FY2001               | FY2000  | Change | Projection (*Note)<br>FY2001 |
| General and Administrative Expenses | 121,493              | 125,919 | -4,425 | 125,300                      |
| Personnel Expenses                  | 49,289               | 52,457  | -3,168 | 50,500                       |
| Non-Personnel Expenses              | 66,870               | 68,240  | -1,369 | 68,800                       |
| Non-income taxes                    | 5,334                | 5,222   | 112    | 6,000                        |

## Number of Directors and Employees

|                                  | Mar. 2002 | Mar. 2001 | Change | Projection (*Note)<br>Mar. 2002 |
|----------------------------------|-----------|-----------|--------|---------------------------------|
| Number of Directors and Auditors | 18        | 18        | -      | 18                              |
| Auditors                         | 5         | 5         | -      | 5                               |
| Number of Employees (*1)         | 5,154     | 5,202     | -48    | 5,300                           |

(\*1) Including clerical staff, and staff dispatched from other companies. Not including part-timers.

## Number of Branches and Subsidiaries

|                                      | Mar. 2002 | Mar. 2001 | Change | Projection (*Note)<br>Mar. 2002 |
|--------------------------------------|-----------|-----------|--------|---------------------------------|
| Number of Domestic Branches (*1)     | 53        | 54        | -1     | 53                              |
| Number of Overseas Branches (*2)     | 4         | 4         | -      | 3                               |
| Number of Overseas Subsidiaries (*3) | 3         | 4         | -1     | 3                               |

(\*1) Excluding representative offices.

(\*2) Excluding representative offices. The number of overseas branches is three as of May 2002, with one branch closed in April 2002.

(\*3) Excluding special purpose companies.

(\*Note) As shown in the Revised Plan for Restoring Sound Management (announced in Aug. 2001).

# Employee Retirement Benefits

## (1) Retirement Benefit Obligation

| (Non-consolidated)                       |                         | (in millions of Yen) | FY2001  |
|------------------------------------------|-------------------------|----------------------|---------|
| Pension Benefit Obligation               | (A)                     |                      | 160,621 |
|                                          | (Discount Rate)         |                      | (3.0%)  |
| Total Market Value of Plan Assets        | (B)                     |                      | 122,917 |
| Reserve for Employee Retirement Benefits | (C)                     |                      | 817     |
| Prepaid Pension Costs                    | (D)                     |                      | 21,675  |
| Unrecognized Net Transition Obligation   | (E)                     |                      | 10,979  |
| Unrecognized Prior Service Obligation    | (F)                     |                      | 4,181   |
| Unrecognized Net Actuarial Losses        | (A - B - C + D - E - F) |                      | 43,401  |

## (2) Retirement Benefit Expenses

| (Non-consolidated)                                |  | (in millions of Yen) | FY2001 |
|---------------------------------------------------|--|----------------------|--------|
| Retirement Benefit Expenses                       |  |                      | 10,836 |
| Service Costs-Benefits                            |  |                      | 4,033  |
| Interest Cost on Projected Benefit Obligation     |  |                      | 5,352  |
| Expected Return on Plan Assets                    |  |                      | -6,521 |
| Amortization of Unrecognized Net Actuarial Losses |  |                      | 3,659  |
| Amortization of Unrecognized Prior Service Cost   |  |                      | 298    |
| Amortization of Net Transition Obligation         |  |                      | 2,337  |
| Others                                            |  |                      | 1,676  |

| (Consolidated)                           |                         | (in millions of Yen) | FY2001  |
|------------------------------------------|-------------------------|----------------------|---------|
| Pension Benefit Obligation               | (A)                     |                      | 162,831 |
|                                          | (Discount Rate)         |                      | (3.0%)  |
| Total Market Value of Plan Assets        | (B)                     |                      | 123,429 |
| Reserve for Employee Retirement Benefits | (C)                     |                      | 2,515   |
| Prepaid Pension Costs                    | (D)                     |                      | 21,675  |
| Unrecognized Net Transition Obligation   | (E)                     |                      | 10,979  |
| Unrecognized Prior Service Obligation    | (F)                     |                      | 4,181   |
| Unrecognized Net Actuarial Losses        | (A - B - C + D - E - F) |                      | 43,401  |

| (Consolidated)              |  | (in millions of Yen) | FY2001 |
|-----------------------------|--|----------------------|--------|
| Retirement Benefit Expenses |  |                      | 11,543 |

# Forecast for the Fiscal Year 2002

(in billions of Yen)

|                                               | Results<br>FY2001(A) | Forecast   |          | Change<br>(B) - (A) |
|-----------------------------------------------|----------------------|------------|----------|---------------------|
|                                               |                      | FY2002 (B) | 1HFY2002 |                     |
| <b>(Non-consolidated)</b>                     |                      |            |          |                     |
| Adjusted Net Business Profits                 | 150.2                | 145.0      | 65.0     | -5.2                |
| Net Business Profits ( <i>Gyomu Jun-eki</i> ) | 120.0                | 125.0      | 50.0     | 5.0                 |
| Gross Credit Costs                            | 105.4                | 80.0       | 40.0     | -25.4               |
| Banking Accounts Net Credit Costs             | 81.4                 | 60.0       | 25.0     | -21.4               |
| Trust Accounts Net Credit Costs               | 23.9                 | 20.0       | 15.0     | -3.9                |
| Other Non-Recurring Items                     | -112.4               | -10.0      | -5.0     | 102.4               |
| Net Operating Income ( <i>Keijo-Rieki</i> )   | -67.6                | 55.0       | 20.0     | 122.6               |
| Net Income                                    | -42.2                | 33.0       | 12.0     | 75.2                |
| Dividend per Common Stock [yen]               | 5.00                 | 6.00       | -        | 1.00                |
| Dividend per Preferred Stock [yen]            | 6.08                 | 6.08       | -        | -                   |

## (Consolidated)

|                                             |       |      |      |       |
|---------------------------------------------|-------|------|------|-------|
| Net Operating Income ( <i>Keijo-Rieki</i> ) | -56.7 | 60.0 | 22.0 | 116.7 |
| Net Income                                  | -42.4 | 35.0 | 13.0 | 77.4  |

## Other Miscellaneous Data

### 1. Net Business Profit (Non-consolidated)

| (in billions of Yen) | Before Net Transfer to<br>General Reserve | After Net Transfer to<br>General Reserve | Net Business Profit Before Trust Account Credit Costs |                                          |
|----------------------|-------------------------------------------|------------------------------------------|-------------------------------------------------------|------------------------------------------|
|                      |                                           |                                          | Before Net Transfer to<br>General Reserve             | After Net Transfer to<br>General Reserve |
| FY2000               | 112.6                                     | 91.5                                     | 144.1                                                 | 123.0                                    |
| FY2001               | 126.2                                     | 120.0                                    | 150.2                                                 | 144.0                                    |
| 1HFY2001             | 58.5                                      | 64.3                                     | 69.3                                                  | 75.1                                     |
| FY2002 (Forecast)    | 125.0                                     | 125.0                                    | 145.0                                                 | 145.0                                    |
| 1HFY2002 (Forecast)  | 50.0                                      | 50.0                                     | 65.0                                                  | 65.0                                     |

### 2. Credit Costs

#### (Non-consolidated)

| (in billions of Yen) | Net Transfer to<br>General Reserve (1) | Credit Costs (2)<br>(Banking A/C) | Credit Costs (3)<br>(Trust A/C) | Total Credit Costs<br>(1) + (2) + (3) |
|----------------------|----------------------------------------|-----------------------------------|---------------------------------|---------------------------------------|
|                      |                                        |                                   |                                 |                                       |
| FY2000               | 21.1                                   | 94.1                              | 31.5                            | 146.8                                 |
| FY2001               | 6.2                                    | 75.2                              | 23.9                            | 105.4                                 |
| 1HFY2001             | -5.8                                   | 28.6                              | 10.8                            | 33.6                                  |
| FY2002 (Forecast)    | 0.0                                    | 60.0                              | 20.0                            | 80.0                                  |
| 1HFY2002 (Forecast)  | 0.0                                    | 25.0                              | 15.0                            | 40.0                                  |

#### (Consolidated)

| (in billions of Yen) | Net Transfer to<br>General Reserve (1) | Credit Costs (2)<br>(Banking A/C) | Credit Costs (3)<br>(Trust A/C) | Total Credit Costs<br>(1) + (2) + (3) |
|----------------------|----------------------------------------|-----------------------------------|---------------------------------|---------------------------------------|
|                      |                                        |                                   |                                 |                                       |
| FY2000               | 19.7                                   | 100.2                             | 31.5                            | 151.5                                 |
| FY2001               | 5.3                                    | 80.6                              | 23.9                            | 110.0                                 |
| 1HFY2001             | -6.8                                   | 33.7                              | 10.8                            | 37.7                                  |

#### (Non-consolidated; Banking and Trust Accounts)

| (in billions of Yen) | Loans Classified under Self-Assessment                  |                                                |           |                                               |
|----------------------|---------------------------------------------------------|------------------------------------------------|-----------|-----------------------------------------------|
|                      | (A) Loans to<br>"Legally/Virtually<br>Bankrupt" debtors | (B) Loans to "Potentially<br>Bankrupt" debtors | (A) + (B) | (C) Loans to "Special<br>Mention" debtors (*) |
| Mar. 2001            | 85.4                                                    | 412.0                                          | 497.5     | 1,366.5                                       |
| Sep. 2001            | 93.9                                                    | 361.8                                          | 455.7     | 1,283.0                                       |
| Mar. 2002            | 47.2                                                    | 424.4                                          | 471.6     | 1,443.2                                       |
|                      |                                                         |                                                |           | (A) + (B) + (C)                               |
|                      |                                                         |                                                |           | 1,864.0                                       |
|                      |                                                         |                                                |           | 1,738.7                                       |
|                      |                                                         |                                                |           | 1,914.7                                       |

(\*) Includes loans to "Substandard" debtors

|           | Loans Classified under<br>Financial Reconstruction Law |                 |
|-----------|--------------------------------------------------------|-----------------|
|           | Substandard Loans (D)                                  | (A) + (B) + (D) |
| Mar. 2001 | 35.4                                                   | 532.8           |
| Sep. 2001 | 148.3                                                  | 604.0           |
| Mar. 2002 | 217.5                                                  | 689.0           |

## Other Miscellaneous Data (continued)

### 3. Final Disposal and New Non-Performing Loans

#### (1) Yearly Comparison

|                                   | Outstanding<br>as of Mar. 2001 (A) | Occurred<br>during FY2002 | Off-Balanced  | Migration<br>from Doubtful<br>to Bankrupt<br>and<br>Potentially<br>Bankrupt | Outstanding<br>as of Mar. 2002 (B) | (B) - (A)    |
|-----------------------------------|------------------------------------|---------------------------|---------------|-----------------------------------------------------------------------------|------------------------------------|--------------|
| (in billions of Yen)              |                                    |                           |               |                                                                             |                                    |              |
| Bankrupt and Practically Bankrupt | 85.4                               | 8.2                       | -96.2         | 49.7                                                                        | 47.2                               | -38.2        |
| Doubtful                          | 412.0                              | 166.3                     | -104.2        | -49.7                                                                       | 424.4                              | 12.3         |
| <b>Total</b>                      | <b>497.5</b>                       | <b>174.5</b>              | <b>-200.4</b> | <b>-</b>                                                                    | <b>471.6</b>                       | <b>-25.9</b> |

#### (2) 2HFY Comparison

|                                   | Outstanding<br>as of Sep. 2001 (A) | Occurred<br>during 2HFY2002 | Off-Balanced  | Migration<br>from Doubtful<br>to Bankrupt<br>and<br>Potentially | Outstanding<br>as of Mar. 2002 (B) | (B) - (A)   |
|-----------------------------------|------------------------------------|-----------------------------|---------------|-----------------------------------------------------------------|------------------------------------|-------------|
| (in billions of Yen)              |                                    |                             |               |                                                                 |                                    |             |
| Bankrupt and Practically Bankrupt | 93.9                               | 4.8                         | -62.1         | 10.6                                                            | 47.2                               | -46.7       |
| Doubtful                          | 361.8                              | 111.7                       | -38.5         | -10.6                                                           | 424.4                              | 62.6        |
| <b>Total</b>                      | <b>455.7</b>                       | <b>116.5</b>                | <b>-100.6</b> | <b>-</b>                                                        | <b>471.6</b>                       | <b>15.9</b> |

### (3) Breakdown of Off-Balancing

|                                                           | Amount Off-Balanced<br>during FY2001 | Off-Balanced during<br>2HFY2001 |
|-----------------------------------------------------------|--------------------------------------|---------------------------------|
| (in billions of Yen)                                      |                                      |                                 |
| Borrower's Liquidation                                    | 69.9                                 | 7.8                             |
| Reconstruction                                            | 1.3                                  | 0.0                             |
| Financial Condition Improved along with<br>Reconstruction | -                                    | -                               |
| Loan Sale                                                 | 97.3                                 | 13.6                            |
| Sold to RCC                                               | 2.2                                  | 2.2                             |
| Direct Write-off                                          | -88.8                                | -1.5                            |
| Others                                                    | 120.6                                | 80.6                            |
| Collection/Repayment                                      | 112.0                                | 75.8                            |
| Financial Condition Improved                              | 8.6                                  | 4.8                             |
| <b>Total</b>                                              | <b>200.4</b>                         | <b>100.6</b>                    |

### (4) Financial Support (Non-consolidated)

|                                    | FY2001   |                           |             |
|------------------------------------|----------|---------------------------|-------------|
|                                    | Amount   | Number of<br>Transactions | Counterpart |
| (in billions of Yen)               |          |                           |             |
| Debt Forgiveness                   | -        | -                         | -           |
| Debt-Equity Swaps                  | -        | -                         | -           |
| Undertaking Preferred Stocks, etc. | -        | -                         | -           |
| <b>Total</b>                       | <b>-</b> | <b>-</b>                  | <b>-</b>    |

## Other Miscellaneous Data (continued)

| (5). Reserve Ratios<br>(Non-consolidated)<br>(%, in billions of Yen) | Mar. 2002                                                       |                    |               | Sep. 2001          |               |                    |
|----------------------------------------------------------------------|-----------------------------------------------------------------|--------------------|---------------|--------------------|---------------|--------------------|
|                                                                      | Reserve Ratio                                                   | Reserve Amount (*) | Reserve Ratio | Reserve Amount (*) | Reserve Ratio | Reserve Amount (*) |
| Loans to debtors legally/virtually bankrupt                          | Reserve ratio for the uncovered portion                         |                    | 100.0%        | 4.9                | 100.0%        | 3.1                |
| Loans to debtors potentially bankrupt                                | Average reserve ratio for the uncovered portion                 |                    | 67.9%         | 128.4              | 82.2%         | 109.0              |
| Loans to Substandard debtors                                         | Average reserve ratio for uncovered portion                     |                    | 44.9%         | 43.8               | 32.5%         | 23.3               |
|                                                                      | Average reserve ratio for the entire amount under this category |                    | 24.7%         | 43.8               | 20.0%         | 23.3               |
| Loans to Special-Mention debtors (other than Substandard)            | Average reserve ratio for the entire amount under this category |                    | 3.0%          | 30.8               | 4.4%          | 39.3               |
| Ordinary debtors                                                     | Reserve ratio for the entire amount under this category         |                    | 0.1%          | 7.8                | 0.1%          | 7.8                |

(\*) Reserve Amount includes general reserve as well as specific reserve.

### 3. Stocks Held

#### (1) Amount of Stocks Held (Consolidated)

| (in billions of Yen) |  | Cost    | Market Value | Tier 1 |
|----------------------|--|---------|--------------|--------|
| Mar. 2001            |  | 1,305.1 | 1,335.8      | 823.6  |
| Sep. 2001            |  | 1,208.3 | 1,086.2      | 790.1  |
| Mar. 2002            |  | 1,042.3 | 991.1        | 734.1  |

#### (2) Unwinding of Cross-Shareholding

##### (Non-consolidated)

| (in billions of Yen)  |  | Amount |
|-----------------------|--|--------|
| FY2001                |  | 173.8  |
| 2HFY2001              |  | 99.6   |
| FY2002 (Projection)   |  | 200.0  |
| 2HFY2002 (Projection) |  | 100.0  |

## Other Miscellaneous Data (continued)

### 4. Loans

(1) Loans to Small to Mid-sized Corporations (Banking A/C + Trust A/C)  
(Non-consolidated)

|                                                 | Mar. 2002 (A) | (A) - (B) | (A) - (C) | Sep. 2001 (B) | Mar. 2001 (C) |
|-------------------------------------------------|---------------|-----------|-----------|---------------|---------------|
| (%, in billions of Yen)                         |               |           |           |               |               |
| % to Total Loan Balance                         | 44.9          | -0.4      | 0.0       | 45.3          | 44.9          |
| Loan Balance to Small to Mid-Sized Corporations | 4,696.9       | -27.7     | 9.4       | 4,724.7       | 4,687.5       |

(2) Consumer Loans (Banking A/C + Trust A/C)  
(Non-consolidated)

|                            | Mar. 2002 (A) | (A) - (B) | (A) - (C) | Sep. 2001 (B) | Mar. 2001 (C) |
|----------------------------|---------------|-----------|-----------|---------------|---------------|
| (in millions of Yen)       |               |           |           |               |               |
| Residential Mortgage Loans | 749,030       | 4,425     | 296,686   | 744,604       | 452,343       |
| Other Loans                | 446,132       | -10,856   | -253,783  | 456,988       | 699,915       |
| Total                      | 1,195,162     | -6,430    | 42,903    | 1,201,592     | 1,152,258     |

(3) Loans to Whole Sale and Retail, Construction, Real Estate and Finance and Insurance Industries  
(Non-consolidated)

|                       | (in billions of Yen) | Total Loan Balance | Loans More than 3 months Past Due | Restructured Loans | Other Delinquent Loans | Loans in Bankruptcy Proceedings |
|-----------------------|----------------------|--------------------|-----------------------------------|--------------------|------------------------|---------------------------------|
| Whole Sale and Retail |                      |                    |                                   |                    |                        |                                 |
| Mar. 2001             |                      | 924.4              | 0.3                               | -                  | 10.5                   | 7.9                             |
| Mar. 2002             |                      | 888.6              | 1.0                               | 29.2               | 5.8                    | 10.0                            |
| Construction          |                      |                    |                                   |                    |                        |                                 |
| Mar. 2001             |                      | 325.8              | -                                 | -                  | 6.1                    | 0.8                             |
| Mar. 2002             |                      | 276.8              | -                                 | 53.9               | 63.9                   | 2.2                             |
| Real Estate           |                      |                    |                                   |                    |                        |                                 |
| Mar. 2001             |                      | 1,535.8            | 1.4                               | 23.2               | 287.4                  | 11.5                            |
| Mar. 2002             |                      | 1,431.2            | -                                 | 30.1               | 301.7                  | 3.4                             |
| Finance and Insurance |                      |                    |                                   |                    |                        |                                 |
| Mar. 2001             |                      | 2,484.7            | -                                 | -                  | 81.2                   | 16.7                            |
| Mar. 2002             |                      | 2,338.3            | -                                 | 1.4                | 2.7                    | 1.7                             |

5. Sources of Dividends Payment for Preferred Stock  
(Non-consolidated)

|                                                               | (in billions of Yen) |
|---------------------------------------------------------------|----------------------|
| Company Paying Dividends                                      | Sumitomo Trust       |
| Retained Earnings at the end of FY2001                        | 145.5                |
| Net Unrealized Losses on "Other Securities", Net of Tax       | -57.1                |
| Dividends Payment for Preferred Stock (Public Funds) per Year | 0.7                  |

6. Effects of Enterprise Tax on the Banking Industry  
(Non-consolidated)

|                                                       | (in billions of Yen) |
|-------------------------------------------------------|----------------------|
| Tax Paid to Tokyo Municipal Gov. for FY2000 (1)       | 2.2                  |
| Tax to be Paid to Tokyo Municipal Gov. for FY2001 (2) | 2.3                  |
| Interim Tax Paid (3)                                  | -                    |
| Tax to be Paid to Osaka Municipal Gov. for FY2001 (4) | 1.5                  |
| Tax Already Paid (1) + (3)                            | 2.2                  |
| (1) + (2) + (4)                                       | 6.1                  |

## **Issuance of Stock Purchase Warrants for Implementing Stock Option Plan**

It has been resolved at the Board of Directors' Meeting held on the above date that, subject to the approval at the 131st Shareholders' Meeting (hereinafter, "the Meeting") to be held on June 27, 2002, The Sumitomo Trust & Banking Co., Ltd. (hereinafter, "the Bank") will grant Stock Purchase Warrants (hereinafter, "the Warrant" or "the Warrants") pursuant to the Articles 280-20 and 280-21 of the Commercial Code of Japan in order to implement a new stock option plan (hereinafter "the Plan").

### **I. Objective of issuing the Warrants with favorable conditions to non-stock holders**

To provide an additional incentive plan to members of the Directors, Executive Officers and employees, for the purpose of raising their morale, improving the Bank's performance, and ultimately promoting the interests of the Bank's shareholders from the viewpoint of the corporate value maximization.

### **II. Summary of the Warrants**

#### **1. Underlying asset of the Warrants**

Par value shares of Common Stock of the Bank (hereinafter "the Shares")

#### **2. The number of the Shares to be issued with the exercise of the Warrants**

Up to 3,000,000 in total. The number is to be adjusted in accordance with the formula below, if either stock splits or stock reverse splits should occur. The adjustment is to be made only with respect to the number of the Shares the Warrants of which remain unexercised. Any fraction less than one (1) share as a result of the calculation below shall be rounded down to the nearest one (1) share.

$$\begin{array}{ccccc} \text{Number after} & & \text{Number before} & & \text{Ratio of stock splits or} \\ \text{adjustment} & = & \text{adjustment} & \times & \text{stock reverse splits} \end{array}$$

In addition, the Bank may adjust the number when (a) the Warrants are succeeded to a new company by virtue of the Bank's merger or consolidation with other firms, (b) the Bank becomes a parent company by virtue of share exchanges, or (c) the Bank splits itself up.

3. The total number of the Warrants

Up to 3,000 in total. (The maximum number of shares to be issued with respect to one (1) Warrant is 1,000. However, adjustment of the number in accordance with the formula II.2. above shall be made, if either stock splits or stock reverse splits should occur.)

4. Warrant price

The Warrants are gratis.

5. The amount to be paid by the Warrant holders with the exercise of the Warrants (hereinafter, "the Amount")

- i) The Amount is obtained by multiplying the price to be paid for each share as is determined in the following manner by the number of the Shares for one (1) Warrant:

The price to be paid for each share shall be the amount obtained by multiplying the daily average of closing prices of the Shares of the Bank at the Tokyo Stock Exchange during the month preceding the month in which the Warrants are granted (excluding the days on which no trade is made) by 1.05. Any fraction less than one (1) yen as a result of the above calculation shall be rounded up to the nearest one (1) yen. Provided, however, that if the amount thus calculated is lower than the closing price of Shares of the Bank at the Tokyo Stock Exchange on the day on which the Warrants are granted, the price to be paid shall be such closing price.

- ii) If the Bank issues new shares at a price lower than the current market price by virtue of stock splits, stock reverse splits, or allotment, the Amount shall be subject to adjustment in accordance with the following formula. Any fraction less than one (1) yen as a result of such adjustment shall be rounded up to the nearest one (1) yen:

$$\begin{array}{rcl}
 \text{Exercise price} & & \text{Number of new shares} \\
 \text{after adjustment} & = & \text{to be issued} \times \text{Amount to be} \\
 & & \text{paid per share} \\
 & & + \frac{\text{Current market price per share before stock} \\
 & & \text{splits, stock reverse splits, or new issuance}}{\text{Number of shares increased due to stock splits} \\
 & & \text{or new issuance, or number of shares} \\
 & & \text{decreased due to stock reverse splits}} \\
 & & + \frac{\text{Exercise price before adjustment} \times \text{Number of shares already issued}}{\text{Number of shares already issued}}
 \end{array}$$

- iii) In addition, the price to be paid may be adjusted when (a) the Warrants are succeeded to a new company by virtue of the Bank's merger or consolidation with other firms, (b) the Bank becomes a parent company by virtue of share exchanges, or (c) the Bank splits itself up.

#### 6. Exercise Period of the Warrant

From July 1, 2004 to June 30, 2006

#### 7. Terms and Conditions of Warrant exercise

- i) Warrant holders may exercise the Warrant at any time during the Warrant exercise period.
- ii) In the case of the death of Warrant holders, the exercise thereof by their heirs is not permitted. (The Warrants are not inheritable).
- iii) The Warrants may not be pledged, nor disposed of for any purpose.
- iv) Other terms and conditions are to be proposed and resolved at the Meeting held in June 2002 and at the following Board of Directors' Meeting of the Bank, and to be stipulated in the "Warrant-granting agreement" entered into between the Bank and each Warrant holder.

#### 8. Terms and conditions for extinguishment of the Warrants

- i) The Bank may extinguish the Warrants at no expense when, at a Shareholders' Meeting, an article of (a) a merger proposal rendering the Bank a defunct company, (b) a share-exchange proposal rendering the Bank a subsidiary, or (c) a stock transfer proposal, is approved.

ii) A Warrant holder may extinguish his Warrant at no expense when his right thereto expires owing to a failure to meet either 7. i) or 7. iv) above. However, all the process necessary for the extinguishment may be taken and completed after the execution period provided in 7. above expires.

9. Non-assignability of the Warrant

The Warrants may not be assigned without the approval of the Board of Directors' Meeting of the Bank.

(Note) The issuance of Warrants as detailed above is conditioned on the approval at the Meeting to be held on June 27, 2002.

For inquiries, please contact

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