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**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

**FACING PAGE 365**  
**Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 1/1/01 AND ENDING 12/31/01  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER:  
CHAMPAIGN INVESTMENT COMPANY

OFFICIAL USE ONLY  
FIRM ID. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)  
3560 WEST MARKET STREET, SUITE 105

(No. and Street)

AKRON OHIO 44333  
(City) (State) (Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  
ALAN SHALL 330-668-1085  
(Area Code — Telephone No.)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

CROWE CHIZEK

(Name -- if individual, state last, first, middle name)

ONE COLUMBUS, 10 WEST BROAD STREET COLUMBUS OHIO 43215  
(Address) (City) (State) Zip Code

**CHECK ONE:**

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

PROCESSED

MAR 21 2002

FOR OFFICIAL USE ONLY THOMSON FINANCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

1/1  
3/18

OATH OR AFFIRMATION

I, ALAN SHALL, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of CHAMPAIGN INVESTMENT COMPANY, as of DECEMBER 31, 2001, 19XXXXX, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Alan Shall  
Signature  
\_\_\_\_\_  
PRESIDENT  
\_\_\_\_\_  
Title

Mary D. Williams  
Notary Public



MARY D. WILLIAMS, Notary Public  
State of Ohio  
My Commission Expires Mar. 9, 2004

This report\*\* contains (check all applicable boxes):

- (a) Facing page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

CHAMPAIGN INVESTMENT COMPANY  
(A wholly-owned subsidiary of Futura Banc Corp.)  
Fairlawn, Ohio

FINANCIAL STATEMENTS  
December 31, 2001

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## REPORT OF INDEPENDENT AUDITORS

Board of Directors and Stockholder  
Champaign Investment Company  
Fairlawn, Ohio

We have audited the accompanying statement of financial condition of Champaign Investment Company as of December 31, 2001, and the related statements of operations, changes in stockholder's equity and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Champaign Investment Company as of December 31, 2001, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained on page 11 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

*Crowe, Chizek and Company LLP*  
Crowe, Chizek and Company LLP

Columbus, Ohio  
January 17, 2002

CHAMPAIGN INVESTMENT COMPANY  
STATEMENT OF FINANCIAL CONDITION  
December 31, 2001

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**ASSETS**

Cash and cash equivalents	\$ 81,703
Deposit with clearing broker	54,981
Broker fees and commissions receivable	14,087
Furniture and equipment, net of accumulated depreciation of \$17,113	32,897
Intangible assets	165,185
Prepaid expenses and other assets	<u>5,077</u>
	<u>\$ 353,930</u>

**LIABILITIES AND STOCKHOLDER'S EQUITY**

Liabilities

Accounts payable and other liabilities	\$ 32,783
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Stockholder's equity

Common stock, no par value; 850 shares authorized, 308 shares issued and outstanding	357,000
Accumulated deficit	<u>(35,853)</u>
Total stockholder's equity	<u>321,147</u>
	<u>\$ 353,930</u>

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See accompanying notes to financial statements.

CHAMPAIGN INVESTMENT COMPANY  
STATEMENT OF OPERATIONS  
For the Year Ended December 31, 2001

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Revenues	
Commissions	\$ 205,687
Investment advisory fees	97,444
Interest and dividends	4,347
Other	<u>2,104</u>
	309,582
Expenses	
Compensation and benefits	212,798
Clearing broker fees	40,443
Amortization	33,037
Communication and data processing	36,653
Occupancy	18,000
Professional services	11,976
Equipment	15,915
Commission expense	1,416
Supplies	4,657
Regulatory and licensing fees	5,441
Insurance	2,239
Other	<u>23,584</u>
	406,159
Net loss before income taxes	(96,577)
Income tax benefit	<u>(19,897)</u>
Net loss	<u>\$ (76,680)</u>

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See accompanying notes to financial statements.

CHAMPAIGN INVESTMENT COMPANY  
STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY  
For the Year Ended December 31, 2001

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	Common <u>Stock</u>	Retained <u>Earnings</u>	<u>Total</u>
Balance at January 1, 2001	\$ 357,000	\$ 40,827	\$ 397,827
Net loss	<u>          --</u>	<u>     (76,680)</u>	<u>     (76,680)</u>
Balance at December 31, 2001	<u>\$ 357,000</u>	<u>\$ (35,853)</u>	<u>\$ 321,147</u>

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See accompanying notes to financial statements.

CHAMPAIGN INVESTMENT COMPANY  
STATEMENT OF CASH FLOWS  
For the Year Ended December 31, 2001

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Cash flows from operating activities	
Net loss	\$ (76,680)
Adjustments to reconcile net loss to net cash from operating activities	
Depreciation and amortization	43,487
Changes in assets and liabilities	
Increase in deposit with clearing broker	(1,867)
Increase in broker fees and commissions receivable	(1,382)
Deferred income taxes	1,658
Decrease in prepaid expenses and other assets	3,012
Increase in accounts payable and other liabilities	<u>9,135</u>
Net cash from operating activities	(22,637)
 Cash flows from investing activities	
Purchases of furniture and equipment	<u>(5,692)</u>
 Net change in cash and cash equivalents	(28,329)
 Cash and cash equivalents at beginning of year	<u>110,032</u>
 Cash and cash equivalents at end of year	<u>\$ 81,703</u>

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See accompanying notes to financial statements.

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Nature of Business: Champaign Investment Company, formerly known as Vernon, Shall, Morgan and Company, (Company) is a fully disclosed introducing broker and dealer in securities, and is a registered investment advisor. The Company was incorporated in October 1995 and commenced operations as a registered investment advisor in July 1996. The license to also operate as a fully disclosed introducing broker dealer was obtained in April 1998.

On January 1, 2000, the Company was acquired by Futura Banc Corp. (Futura). The transaction, which was treated as a purchase, was accomplished by Futura issuing 17,000 shares of common stock to the former stockholders of the Company in consideration for all the shares of common stock of the Company. The Company operates as a wholly-owned subsidiary of Futura.

Use of Estimates: To prepare financial statements in conformity with accounting principles generally accepted in the United States of America, management makes estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and the disclosures provided, and future results could differ.

Cash Flow Reporting: The Company considers cash on hand and short-term investments having original maturities of three months or less as cash and cash equivalents for purposes of the statement of cash flows.

Revenue Recognition: The Company records commissions from securities transactions on a trade date basis as securities transactions occur. The Company recognizes fees from its investment advisory services on a pro rata basis over the term of the contract.

Furniture and Equipment: Furniture and equipment are stated at cost, less accumulated depreciation. Depreciation is computed over the asset useful lives on a straight-line basis, which range from three to seven years.

Income Taxes: The Company's operating results are included in the consolidated federal income tax return of Futura. Federal income taxes are calculated as if the Company filed on a separate return basis, and the amount of current tax expense or benefit calculated is either remitted to or received from Futura. Income tax expense is the total of the current year income tax due or refundable and the change in deferred tax assets and liabilities. Deferred tax assets and liabilities are the expected future tax amounts for the temporary differences between carrying amounts and tax bases of assets and liabilities, computed using enacted tax rates.

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(Continued)

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

Intangible Assets: Intangible assets consist of goodwill determined by the excess of the purchase price over identified net assets in the acquisition of the Company by Futura. Goodwill is charged to operations on the straight-line method over seven years. Intangible assets are assessed for impairment based on estimated undiscounted cash flows, and written down if necessary.

New Accounting Pronouncement: A new accounting standard requires all business combinations to be recorded using the purchase method of accounting for any transactions initiated after June 30, 2001. Under the purchase method, all identifiable tangible and intangible assets and liabilities of the acquired company must be recorded at fair value at the date of acquisition, and the excess of cost over fair value of net assets acquired is recorded as goodwill. Identifiable intangible assets must be separated from goodwill. Identifiable intangible assets with finite useful lives will be amortized under the new standard, whereas goodwill, both amounts previously recorded and future amounts purchased, will cease being amortized starting in 2002. Annual impairment testing will be required for goodwill with impairment being recorded if the carrying amount of goodwill exceeds its implied fair value. Adoption of this standard on January 1, 2002 will result in lower amortization expense of \$33,037 annually.

**NOTE 2 - FULLY DISCLOSED CLEARING AGREEMENT**

The Company has entered into a fully disclosed clearing agreement with U.S. Clearing (USC) whereby customer accounts are cleared and carried by USC. The agreement calls for the Company to maintain a deposit balance in an account maintained by USC. The deposit amount, according to the original agreement, was \$50,000 subject to increases based upon the volume and nature of transactions. At December 31, 2001, the Company had \$54,981 in cash on deposit to satisfy this requirement and this is included as a separate line item on the statement of financial condition. The original contract period was for two years from the date of commencement and is automatically renewable for one-year periods thereafter, unless written notice of termination is given by either party.

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(Continued)

**NOTE 3 - RELATED PARTY TRANSACTIONS**

The Company shares office space with Champaign National Bank & Trust (Bank), a wholly-owned subsidiary of Futura. The Company pays rent for its share of the office space based on a formal expense sharing agreement. Expenses paid by the Company under the terms of this agreement totaled \$18,000 for the year ended December 31, 2001.

The Company had cash on deposit with the Bank totaling \$25,030 at December 31, 2001.

Futura has committed to maintain the Company's net worth at a level sufficient to meet the minimum net capital required by the Securities and Exchange Commission rules.

**NOTE 4 - EMPLOYEE BENEFIT PLANS**

Eligible employees of the Company participate in the 401(k) profit sharing plan sponsored by its parent, Futura Banc Corp. The annual expense of the plan is equal to the sum of employer nonmatching contributions and employer matching contributions. Employer nonmatching contributions are made at the discretion of Futura's Board of Directors in the amount of 3.5% of compensation. Employer nonmatching contributions are allocated based on proportionate compensation, except for participants with compensation more than the social security wage base. These employees receive an additional allocation on excess compensation equal to the lesser of 5.7% of compensation or the lowest nonmatching contribution allocated to any other eligible participant expressed as a percentage of compensation. Employer matching contributions range from 0% to 100% of employee 401(k) contributions. Employee 401(k) contributions exceeding 6.5% of a participant's compensation are not eligible for employer matching contributions. Employee 401(k) contributions are vested at all times. Employer nonmatching contributions are vested after five years of service. Matching contributions made prior to January 1, 2001 are vested after five years. Matching contributions made for plan years beginning January 1, 2001 are vested after three years. The 2001 expense related to this plan was \$14,259.

**NOTE 5 - NET CAPITAL REQUIREMENTS**

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1 (and the rule of the "applicable" exchange also provides that equity may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1). At December 31, 2001, the Company had net capital of \$116,872, which was \$66,872 in excess of its required net capital of \$50,000. The Company's aggregate indebtedness to net capital ratio was 0.28 to 1.

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(Continued)

**NOTE 6 - RULE 15c3-3 EXEMPTION**

The Company is exempt from rule 15c3-3 under subsection (k). Under this exemption, the "Computation for Determination of Revenue Requirements" and "Information Relating to the Possession or Control Requirements" are not required.

**NOTE 7 - INCOME TAXES**

The Company is included in the consolidated federal income tax return filed by Futura. Federal income taxes are calculated as if the Company filed a separate federal income tax return. The Company files its own state and local tax returns.

Income tax benefit was as follows:

Current	\$ (21,555)
Deferred	<u>1,658</u>
	<u>\$ (19,897)</u>

Year-end deferred tax liabilities of \$3,411 resulted from a difference in depreciation expense recognized for book and tax purposes.

Effective tax rates differ from federal statutory rates applied to financial statement income due to the following:

Income tax computed at the statutory rate	\$ (32,836)
Tax effect of:	
Amortization of intangible assets	11,233
Other items	<u>1,706</u>
	<u>\$ (19,897)</u>
Statutory tax rate	<u>34.0%</u>
Effective tax rate	<u>20.6%</u>

SUPPLEMENTARY INFORMATION

CHAMPAIGN INVESTMENT COMPANY  
COMPUTATION OF CAPITAL PURSUANT TO RULE 15c-3-1 OF THE  
SECURITIES AND EXCHANGE COMMISSION  
As of December 31, 2001

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Computation of net capital	
Total stockholder's equity	\$ 321,147
Deductions and other charges:	
Nonallowable assets	
Furniture and equipment, net	32,897
Intangible assets	165,185
Prepaid expenses and other assets	<u>5,077</u>
	203,159
Other securities	<u>1,116</u>
	<u>204,275</u>
Net capital	<u>\$ 116,872</u>
Aggregate indebtedness	
Item included in statement of financial condition	
Accounts payable and accrued expenses	<u>\$ 32,783</u>
Total aggregate indebtedness	<u>\$ 32,783</u>
Computation of basic net capital requirement	
Minimum net capital required	<u>\$ 50,000</u>
Excess net capital	<u>\$ 66,872</u>
Ratio: Aggregate indebtedness to net capital	<u>.28 to 1</u>

Note: The above computation does not differ materially from the computation of net capital under rule 15c3-1 as of December 31, 2001, as filed on Form X-17A-5 by Champaign Investment Company.

REPORT OF INDEPENDENT AUDITORS ON  
INTERNAL CONTROL REQUIRED BY SECURITIES  
AND EXCHANGE COMMISSION RULE 17a-5

Board of Directors and Stockholder  
Champaign Investment Company  
Fairlawn, Ohio

In planning and performing our audit of the financial statements and supplemental schedules of Champaign Investment Company (Company) for the year ended December 31, 2001, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications and comparisons
2. Recordation of differences required by rule 17a-13
3. Complying with the requirements for prompt payment for securities under section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal

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control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, stockholder, management, the Securities and Exchange Commission, the National Association of Securities Dealers and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

  
Crowe, Chizek and Company LLP

Columbus, Ohio  
January 17, 2002

**CHAMPAIGN INVESTMENT COMPANY**  
(A wholly-owned subsidiary of Futura Banc Corp.)  
Fairlawn, Ohio

**FINANCIAL STATEMENTS**  
December 31, 2001