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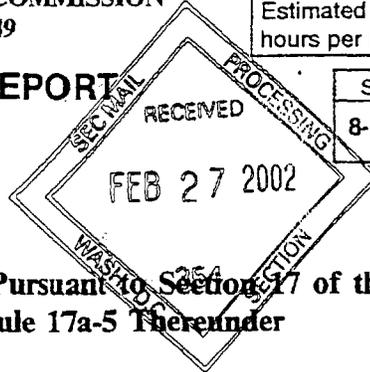
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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hours per response . . . 12.00

ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III

SEC FILE NUMBER  
8-41940



FACING PAGE  
Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING January 1, 2001 AND ENDING December 31, 2001  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER:  
Cantone Research, Inc.

OFFICIAL USE ONLY  
FIRM ID. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

766 Shrewsbury Avenue

(No. and Street)

Tinton Falls

NJ

07724

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Christine L. Cantone

(732) 450-3500 Ext 130

(Area Code - Telephone No.)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Pressman Ciocca Smith, LLP

(Name - if individual, state last, first, middle name)

1800 Byberry Road, Suite 1100 Huntingdon Valley, PA 19006-3523

(Address)

(City)

(State)

(Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

PROCESSED

MAR 21 2002

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THOMSON  
FINANCIAL

FOR OFFICIAL USE ONLY

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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

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OATH OR AFFIRMATION

I, Christine L. Cantone, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Cantone Research, Inc., as of December 31, 2001, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Christine L. Cantone  
Signature

Chief Financial Officer  
Title

Glenn H. Wolfson

NOTARY PUBLIC  
State of New Jersey  
Glenn H. Wolfson  
My Appointment Expires  
~~November 6, 2002~~  
November 6, 2003

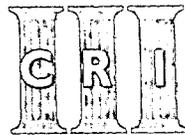
This report contains the following applicable boxes):

- (a) Facing page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

STATEMENT OF FINANCIAL CONDITION

**Cantone**  
RESEARCH, INC.



*The Art of Finding Small Cap Stocks  
with Big Growth Potential*

DECEMBER 31, 2001



PRESSMAN CIOCCA SMITH

THE VISION TO SEE TOMORROW. THE WISDOM TO GET YOU THERE.

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**REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS**

*To the Board of Directors  
Cantone Research, Inc.*

We have audited the accompanying statement of financial condition of Cantone Research, Inc. as of December 31, 2001. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statement referred to above presents fairly, in all material respects, the financial position of Cantone Research, Inc. as of December 31, 2001, in conformity with accounting principles generally accepted in the United States of America.

January 24, 2002

**CANTONE RESEARCH, INC.****STATEMENT OF FINANCIAL CONDITION**

December 31, 2001

**ASSETS**

Cash and cash equivalents	\$ 732,088
Deposits with clearing organization (marketable securities, at market value)	1,007,595
Deposits with clearing organization (marketable securities, restricted, at market value)	250,000
Advances to registered reps	692,017
Prepaid expenses	52,588
Furniture and equipment at cost, net of accumulated depreciation of \$126,151	82,302
Other assets	8,133
	<u>\$ 2,824,723</u>

**LIABILITIES AND STOCKHOLDER'S EQUITY****LIABILITIES**

Payable to clearing organization	\$ 805,960
Commissions payable	153,990
Accounts payable and accrued expenses	39,675
Securities sold, not yet purchased, at market value	16,611

**TOTAL LIABILITIES** 1,016,236

**COMMITMENTS AND CONTINGENCIES****STOCKHOLDER'S EQUITY**

Common stock, no par value, 1,000 shares authorized, issued and outstanding	50,000
Additional paid - in capital	1,558,000
Retained earnings	200,487
	<u>1,808,487</u>
	<u>\$ 2,824,723</u>

See accompanying notes.

**NOTES TO FINANCIAL STATEMENTS**

December 31, 2001

**NOTE A – BUSINESS AND ORGANIZATION**

Cantone Research, Inc. (“the Company”) is registered under the Securities Exchange Act of 1934 as a broker-dealer in securities.

**NOTE B – SECURITIES AND EXCHANGE COMMISSION RULE 15C3-3 EXEMPTION**

The Company is exempt from the provisions of Rule 15c3-3 under paragraph (k)(2)(ii), under which provision the Company must carry no margin accounts, promptly transmit all customer funds and deliver all securities received in connection with its activities as a broker-dealer, and not otherwise hold funds or securities for, or owe money or securities to its customers.

**NOTE C – SIGNIFICANT ACCOUNTING POLICIES**

Revenue Recognition and Commission

Transactions in securities, including the related commission revenues and expenses, are recorded on a settlement-date basis, generally the third business day following the transaction date. There is no material effect on the financial statements if such transactions were recorded on a trade-date basis.

Depreciation

The Company provides for depreciation of furniture and equipment on the straight-line method over estimated useful lives of three, five and seven years.

Use of Estimates

Preparation of the Company’s financial statements in conformity with accounting principles generally accepted in the United States of America requires the use of management’s estimates, primarily related to collectibility of advances and depreciable lives of furniture and equipment. The nature of those estimates, however, is such that variances in actual results are generally immaterial.

Cash and Cash Equivalents

For purposes of the Statement of Cash Flows, the Company has defined cash equivalents as high liquid investments, with original maturities of less than ninety days, which are not held for sale in the ordinary course of business.

S Corporation - Income Tax Status

Effective January 1, 1996, the Company, with the consent of its sole stockholder, elected to be taxed as an S corporation for both Federal and New Jersey corporate income tax purposes. In lieu of Federal corporation income taxes, the stockholders of an S corporation are taxed on their proportionate share of the Company’s taxable income. Therefore, no provision or liability for current year federal income taxes has been included in the financial statements. In New Jersey, “S” corporations pay a reduced rate corporate income tax. In September 2001, the Company opened an office in New York. The Company will file as a C corporation and will provide for New York state income taxes when its New York income tax liability exceeds its minimum New York corporate tax liability.

## Advertising

The Company follows the policy of charging the costs of advertising to expense as incurred.

### **NOTE D – DEPOSITS WITH CLEARING ORGANIZATION**

The Company has entered into an agreement with Wexford Clearing Services Corporation (“Wexford”), a wholly-owned subsidiary of Prudential Securities, Inc., whereby all orders of the Company’s customers to buy or sell securities are to be cleared through Wexford on a fully-disclosed basis. Under this agreement, the Company is required to maintain a minimum deposit of \$250,000 in cash or marketable securities.

### **NOTE E – ADVANCES TO REGISTERED REPS**

The Company enters into employment contracts ranging from one to three years with newly hired reps. Pursuant to the contracts, the Company makes interest-bearing advances to the reps in amounts up to \$50,000. The advance is due in full at the end of the contract period. The contract contains incentives which, if achieved, may result in the forgiveness of the advanced amount. Such forgiveness is recorded as compensation expense in the period earned. As of December 31, 2001, these advances amounted to \$692,017. These advances are secured by the licenses of the registered reps. Advances deemed uncollectible are charged to bad debts expense in the period the advance becomes uncollectible. As of December 31, 2001, management believes that all advances are collectible.

### **NOTE F – INCOME TAXES**

For the year ended December 31, 2001, there is no current New Jersey income tax expense due to a net operating loss carryforward. The Company has not provided for deferred taxes for state income tax purposes because the Company’s temporary differences are not material. The New Jersey state net operating loss of approximately \$600,000 will be carried forward to offset future New Jersey taxable income. This carryforward will expire in 2007.

The Company has not provided for a current New York income tax expense because the Company has provided for a higher New York minimum tax.

### **NOTE G – NET CAPITAL REQUIREMENT**

The Company is subject to the Securities and Exchange Commission’s “Uniform Net Capital Rule” (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1.

At December 31, 2001, the Company’s net capital was \$813,189, which was \$713,189 in excess of its required net capital of \$100,000. The Company’s aggregate indebtedness/net capital ratio was 24%.

## NOTE H – LEASES

The Company has entered into lease agreements for its office facilities. The related entity lease term ends on March 31, 2004, and the unrelated entity lease term ends on June 30, 2004. Future minimum lease payments under the non-cancelable operating leases as of December 31, 2001, are as follows:

<i>Year Ending December 31,</i>	<b>Total</b>	<b>Related Entity</b>	<b>Other</b>
2002	\$ 121,857	\$ 94,665	\$ 27,192
2003	122,945	94,665	28,280
2004	<u>38,083</u>	<u>23,666</u>	<u>14,417</u>
	<u>\$ 282,885</u>	<u>\$ 212,996</u>	<u>\$ 69,889</u>

It is expected that, in the normal course of business, the leases will be renewed or replaced by leases on other properties; thus, it is anticipated that future minimum operating lease commitments will not be less than the amount shown for 2003.

Rental expense for 2001 consisted of payments to the related entity in the amount of \$80,140, including utilities, and to an unrelated entity in the amount of \$15,302.

## NOTE I – 401(K) PLAN

The Company provides a 401(k) profit sharing plan. The Company does not match the contributions by the participating, eligible employees.

## NOTE J – COMMITMENTS AND CONTINGENCIES

The Company is subject to other claims and legal proceedings which have been arisen in the ordinary course of its business and have not been finally adjudicated. Some of the actions seek substantial damages and the Company is unable to estimate the magnitude of its exposure at this time. The Company is defending vigorously against these actions. Management believes, based upon discussion with counsel, that the outcome of these matters will not have a material effect on the Company's financial position, the results of operations, or its cash flows.

Customer transactions are cleared through a clearing organization on a fully disclosed basis. In the event that customers are unable to fulfill their contractual obligations, the clearing organization may charge the Company for any losses incurred in connection with the purchase or sale of securities at prevailing market prices to satisfy customers' obligations. The Company regularly monitors the activity in its customer accounts for compliance with the clearing organization margin requirements.

The Company is exposed to the risk of loss on unsettled customer transactions in the event customers and other counterparties are unable to fulfill contractual obligations. Securities transactions entered into as of December 31, 2001 settled with no adverse effect on the Company's financial condition.

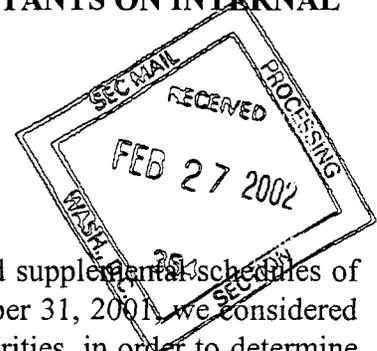


## PRESSMAN CIOCCA SMITH

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### REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS ON INTERNAL ACCOUNTING CONTROL REQUIRED BY SEC RULE 17a-5

To the Board of Directors and Stockholder of  
Cantone Research, Inc.



In planning and performing our audit of the financial statements and supplemental schedules of Cantone Research, Inc. (the "Company") for the year ended December 31, 2001, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications, and comparisons.
2. Recordation of differences required by rule 17a-13
3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulations T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, which we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001, to meet the SEC's objectives.

This report recognizes that it is not practicable in an organization the size of the Company to achieve all the divisions of duties and crosschecks generally included in internal control and that alternatively greater reliance must be placed on surveillance by management.

This report is intended solely for the information and use of management, the Board of Directors, the SEC, the National Association of Securities Dealers, Inc. and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.



**Huntingdon Valley, Pennsylvania**  
January 24, 2002



PRESSMAN CIOCCA SMITH LLP