

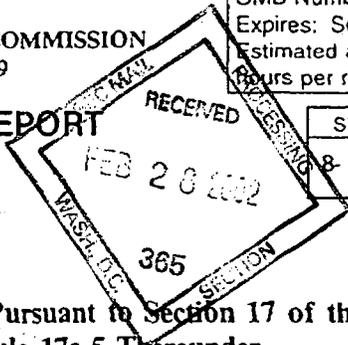


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UNITED STATES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**



SEC FILE NUMBER  
8-50239

**FACING PAGE  
Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING January 1, 2001 AND ENDING December 31, 2001  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER:

LTL Financial, Inc.

OFFICIAL USE ONLY  
FIRM ID. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

2155 Kahala Circle

(No. and Street)

Castle Rock

CO

80104

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Jay LeBoeuf

(303) 478-1904

(Area Code — Telephone No.)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

SPICER, JEFFRIES & CO.

(Name — if individual, state last, first, middle name)

4155 EAST JEWELL AVENUE, SUITE 307

DENVER

COLORADO

80222

(Address)

(City)

(State)

Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

**PROCESSED**

**MAR 14 2002**

FOR OFFICIAL USE ONLY  
THOMSON FINANCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

SEC 1410 (3-91)

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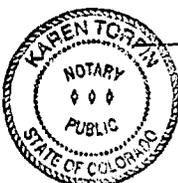
OATH OR AFFIRMATION

I, Jay LeBoeuf, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of LTL Financial, Inc., as of December 31, 2001 are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

*Jay LeBoeuf*  
\_\_\_\_\_  
Signature  
President  
\_\_\_\_\_  
Title

*Karen Torpin*  
\_\_\_\_\_  
Notary Public  
2/27/02



MY COMMISSION EXPIRES:  
DECEMBER 31, 2002

This report\*\* contains (check all applicable boxes):

- (a) Facing page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Cash Flows.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
- (o) Independent Auditors' Report on Internal Accounting Control Required By

SEC Rule 17a-5

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

LTL FINANCIAL, INC.

REPORT PURSUANT TO RULE 17a-5(d)

YEAR ENDED DECEMBER 31, 2001

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LTL FINANCIAL, INC.

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**INDEPENDENT AUDITORS' REPORT**

The Board of Directors  
LTL Financial, Inc.

We have audited the accompanying statement of financial condition of LTL Financial, Inc. as of December 31, 2001, and the related statements of operations, changes in shareholders' equity and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of LTL Financial, Inc. as of December 31, 2001, and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audit was made for the purpose of forming an opinion on the financial statements taken as a whole. The information contained in the supplemental schedule listed in the accompanying table of contents is presented for purposes of additional analysis and is not required for a fair presentation of the financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in our audit of the financial statements and, in our opinion, is fairly stated in all material respects in relation to the financial statements taken as a whole.



Denver, Colorado  
February 19, 2002



LTL FINANCIAL, INC.

STATEMENT OF FINANCIAL CONDITION  
DECEMBER 31, 2001

ASSETS

Cash	\$	7 034
Accounts receivable-related party (Note 3)		3 188
Income tax receivable		2 104
Prepaid expenses		<u>101</u>
	\$	<u>12 427</u>

LIABILITIES AND SHAREHOLDERS' EQUITY

**LIABILITIES:**

Accrued expenses and other	\$	<u>3 000</u>
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**SHAREHOLDERS' EQUITY (Note 2):**

Common stock, \$10 stated value; 1,000,000 shares authorized, 1,000 shares issued and outstanding		10 000
Deficit		<u>(573)</u>

***TOTAL SHAREHOLDERS' EQUITY***

		<u>9 427</u>
	\$	<u>12 427</u>

LTL FINANCIAL, INC.

STATEMENT OF OPERATIONS  
YEAR ENDED DECEMBER 31, 2001

REVENUE:

Commissions - related party (Note 3) \$ 10 313

EXPENSES:

Commissions 6 875  
Professional fees 10 640  
Salaries and related expenses 5 476  
Other operating expenses 6 146  
Reimbursed expenses (Note 3) (6 500)

*Total expenses* 22 637

LOSS BEFORE INCOME TAX BENEFIT (12 324)

INCOME TAX BENEFIT (Note 4) 1 763

NET LOSS \$ (10 561)

LTL FINANCIAL, INC.

STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY  
YEAR ENDED DECEMBER 31, 2001

	<u>Common Stock</u>	<u>Retained Earnings (Deficit)</u>	<u>Total</u>
BALANCES, December 31, 2000	\$ 10 000	\$ 9 988	\$ 19 988
Net loss	-	(10 561)	(10 561)
BALANCES, December 31, 2001	<u>\$ 10 000</u>	<u>\$ (573)</u>	<u>\$ 9 427</u>

The accompanying notes are an integral part of this statement.

LTL FINANCIAL, INC.

STATEMENT OF CASH FLOWS  
YEAR ENDED DECEMBER 31, 2001

**CASH FLOWS FROM OPERATING ACTIVITIES:**

Net loss	\$	(10 561)
Adjustments to reconcile net loss to net cash used in operating activities:		
Decrease in accounts receivable - related party		9 510
Increase in income tax receivable		(2 104)
Decrease in accrued expenses and other liabilities		(4 100)
Decrease in prepaid expenses		1 194
Decrease in income taxes payable		<u>(906)</u>
<i>Net cash used in operating activities</i>		<u>(6 967)</u>
<b>NET DECREASE IN CASH</b>		(6 967)
<b>CASH, at beginning of year</b>		<u>14 001</u>
<b>CASH, at end of year</b>	<b>\$</b>	<b><u>7 034</u></b>

**SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:**

Cash paid for income taxes	\$	<u>1 247</u>
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NOTES TO FINANCIAL STATEMENTS

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

LTL Financial, Inc. (the Company), a Colorado corporation, was incorporated in June 1997 and operates as a securities broker-dealer registered with the Securities and Exchange Commission and is a member of the National Association of Securities Dealers, Inc. The Company sells undivided working interests in oil and gas properties to the general public.

The Company does not hold customer securities or perform custodial functions relating to customer accounts, and therefore is exempt from the possession and control requirements of Rule 15c3-3 under 15c3-3(k)(2)(i).

For purposes of cash flows, the Company considers financial instruments with an original maturity of three months or less to be cash equivalents.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The Company utilizes the asset and liability method of accounting for income taxes, as prescribed by Statement of Financial Accounting Standards No. 109. Under this method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply in the years in which these temporary differences are expected to be recovered or settled. Changes in tax rates are recognized in income in the period that includes the enactment date.

**NOTE 2 - NET CAPITAL REQUIREMENTS**

Pursuant to the net capital provisions of Rule 15c3-1 of the Securities Exchange Act of 1934, the Company is required to maintain a minimum net capital, as defined under such provisions. At December 31, 2001, the Company had net capital and net capital requirements of \$4,034 and \$5,000, respectively. Accordingly, the Company had a net capital deficiency of \$966. The Company's net capital ratio (aggregate indebtedness to net capital) was .74 to 1. According to Rule 15c3-1, the Company's net capital ratio shall not exceed 15 to 1. The Company sent the required notification to its regulatory agency reporting the deficiency.

NOTES TO FINANCIAL STATEMENTS

(Continued)

**NOTE 3 - RELATED PARTY TRANSACTIONS**

The Company has an expense agreement with an affiliated entity. Under the agreement, certain operating expenses are paid by the affiliate. The Company was reimbursed \$6,500 under this agreement during the year ended December 31, 2001.

All of the Company's revenue was generated from an affiliated company, Sterling Petroleum Products Corporation ("Sterling"). Accounts receivable of \$3,188 was due from Sterling at December 31, 2001.

All of the Company's business is dependent upon Sterling. Sterling originates all of the oil and gas working interests marketed by the Company. The loss of these originations could have a material adverse effect on the Company.

**NOTE 4 - INCOME TAXES**

The Company has recorded an income tax benefit of \$1,763 which represents the tax refund receivable after carrying back all of the current year net operating loss to 1999 and 2000.

**SUPPLEMENTARY INFORMATION**

LTL FINANCIAL, INC.

COMPUTATION OF NET CAPITAL PURSUANT TO  
UNIFORM NET CAPITAL RULE 15c3-1  
DECEMBER 31, 2001

**CREDIT:**

Shareholders' equity \$ 9 427

**DEBITS:**

Accounts receivable-related party 3 188

Income tax receivable 2 104

Prepaid expenses 101

*Total debits* 5 393

**NET CAPITAL** 4 034

Minimum requirements of 6-2/3% of aggregate indebtedness of  
\$3,000 or \$5,000, whichever is greater 5 000

**NET CAPITAL DEFICIENCY** \$ (966)

**AGGREGATE INDEBTEDNESS:**

Accrued expenses \$ 3 000

**RATIO OF AGGREGATE INDEBTEDNESS TO NET CAPITAL** .74 to 1

NOTE: There are no material differences in the above computation of net capital with that included in the Company's corresponding unaudited Form X-17A-5 Part II filing.

**INDEPENDENT AUDITORS' SUPPLEMENTARY REPORT ON  
INTERNAL ACCOUNTING CONTROL REQUIRED BY SEC RULE 17a-5**

The Board of Directors  
LTL Financial, Inc.

In planning and performing our audit of the financial statements and supplemental schedule of LTL Financial, Inc. for the year ended December 31, 2001, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by LTL Financial, Inc. that we considered relevant to the objectives stated in Rule 17a-5(g), (i) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and the procedures for determining compliance with the exemptive provisions of Rule 15c3-3. We did not review the practices and procedures followed by the Company in complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgements by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.



Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate. This report recognizes that it is not practicable in an organization the size of LTL Financial, Inc. to achieve all the divisions of duties and cross-checks generally included in a system of internal accounting control and that alternatively greater reliance must be placed on surveillance by management.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, that we consider to be of material weakness as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001, to meet the Commission's objectives.

In addition, our review indicated that LTL Financial, Inc. was in compliance with the conditions of exemption from Rule 15c3-3 pursuant to paragraph k(2)(i) as of December 31, 2001, and no facts came to our attention to indicate that such conditions had not been complied with during the period.

This report is intended solely for the use of management, the Securities and Exchange Commission, the New York Stock Exchange, Inc. and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

*Spicer, Jeffries & Co.*

Denver Colorado  
February 19, 2002