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ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III

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FACING PAGE  
Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 1-1-00 AND ENDING 12-31-01  
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER:  
WesCorp Investment Services, LLC

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)  
924 Overland Ct.  
(No. and Street)

San Dimas, California 91773  
(City) (State) (Zip Code)

OFFICIAL USE ONLY  
FIRM ID. NO.

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  
Todd Lane (909) 394-6431  
(Area Code - Telephone No.)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*  
KPMG, LLP  
(Name - if individual, state last, first, middle name)

355 South Grand Avenue, Suite 2000 Los Angeles, California 90071  
(Address) (City) (State) (Zip Code)

CHECK ONE:  
 Certified Public Accountant  
 Public Accountant  
 Accountant not resident in United States or any of its possessions.

PROCESSED  
MAR 22 2002

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THOMSON  
FINANCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

Handwritten initials and date: 3-14-02

OATH OR AFFIRMATION

I, Todd Lane, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of WesCorp Investment Services, LLC, as of December 31, 12/2001 are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

N/A

SUBSCRIBED AND SWORN TO BEFORE ME

THIS 15 DAY OF Feb 2002

BY Todd Lane

Marjory A. Thornburg  
NOTARY PUBLIC

Notary Public

Todd Lane  
Signature

Financial Operating Principal

Title



This report\*\* contains (check all applicable boxes):

- (a) Facing page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition. Cash Flows
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
- (o) Independent Auditor's Report on Internal Controls
- (p) Notes to Financial Statements

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**WESCORP INVESTMENT SERVICES, LLC**  
(A Wholly Owned Subsidiary of  
Western Corporate Federal Credit Union)

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355 South Grand Avenue  
Suite 2000  
Los Angeles, CA 90071-1568

## Independent Auditors' Report

The Member  
WesCorp Investment Services, LLC:

We have audited the accompanying statements of financial condition of WesCorp Investment Services, LLC (a wholly owned subsidiary of Western Corporate Federal Credit Union) as of December 31, 2001 and 2000 and the related statements of operations, changes in member's equity, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of WesCorp Investment Services, LLC as of December 31, 2001 and 2000 and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the financial statements taken as a whole. The information contained in the schedule is presented for purposes of additional analysis and is not required for a fair presentation of the financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in our audits of the financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the financial statements taken as a whole.

**KPMG LLP**

February 8, 2002



KPMG LLP, KPMG LLP, a U.S. limited liability partnership, is  
a member of KPMG International, a Swiss association.

**WESCORP INVESTMENT SERVICES, LLC**

(A Wholly Owned Subsidiary of  
Western Corporate Federal Credit Union)

Statements of Financial Condition

December 31, 2001 and 2000

<b>Assets</b>	<b>2001</b>	<b>2000</b>
Cash and cash equivalents	\$ 409,053	704,832
U.S. Treasury note, at fair value	700,437	—
FHLMC discount note, at fair value	—	993,500
Interest receivable	1,843	—
Accounts receivable	25,180	—
Total assets	<u>\$ 1,136,513</u>	<u>1,698,332</u>
<b>Liabilities and Member's Equity</b>		
Liabilities:		
Amount due to member	\$ —	19,816
	—	19,816
Member's equity	1,136,513	1,678,516
Total liabilities and member's equity	<u>\$ 1,136,513</u>	<u>1,698,332</u>

See accompanying notes to financial statements.

**WESCORP INVESTMENT SERVICES, LLC**

(A Wholly Owned Subsidiary of  
Western Corporate Federal Credit Union)

## Statements of Operations

Years ended December 31, 2001 and 2000

	<u>2001</u>	<u>2000</u>
Revenues:		
Interest income	\$ 46,790	113,274
Trade commission	172,794	15,918
Advisory fees	53,125	—
Other income	1,334	271
Total revenues	<u>274,043</u>	<u>129,463</u>
Gain (loss) on trading:		
Trading loss	<u>(17,965)</u>	<u>—</u>
Total gain (loss) on trading	<u>(17,965)</u>	<u>—</u>
Expenses:		
Management fee	780,000	395,000
Professional and outside benefits	17,082	—
Other	999	1,664
Total expenses	<u>798,081</u>	<u>396,664</u>
Net loss	<u>\$ (542,003)</u>	<u>(267,201)</u>

See accompanying notes to financial statements.

**WESCORP INVESTMENT SERVICES, LLC**

(A Wholly Owned Subsidiary of  
Western Corporate Federal Credit Union)

Statements of Changes in Member's Equity

Years ended December 31, 2001 and 2000

Balance at January 1, 2000	\$ 1,945,717
Net loss	<u>(267,201)</u>
Balance at December 31, 2000	1,678,516
Net loss	<u>(542,003)</u>
Balance at December 31, 2001	<u><u>\$ 1,136,513</u></u>

See accompanying notes to financial statements.

**WESCORP INVESTMENT SERVICES, LLC**

(A Wholly Owned Subsidiary of  
Western Corporate Federal Credit Union)

## Statements of Cash Flows

Years ended December 31, 2001 and 2000

	<u>2001</u>	<u>2000</u>
Cash flows from operating activities:		
Net loss	\$ (542,003)	(267,201)
Adjustments to reconcile net loss to net cash used in operating activities:		
Amortization of discount	(6,806)	(38,963)
Net change in fair value of trading securities	(1,334)	(271)
Net decrease (increase) in securities	301,203	(954,266)
Increase in accrued income receivable	(1,843)	—
Increase in accounts receivable	(25,180)	—
Decrease in amount due to member	(19,816)	(36,499)
Decrease in accrued expenses	—	(22,542)
Net cash used in operating activities	<u>(295,779)</u>	<u>(1,319,742)</u>
Net decrease in cash and cash equivalents	(295,779)	(1,319,742)
Cash and cash equivalents at beginning of year	<u>704,832</u>	<u>2,024,574</u>
Cash and cash equivalents at end of year	<u>\$ 409,053</u>	<u>704,832</u>

See accompanying notes to financial statements.

**WESCORP INVESTMENT SERVICES, LLC**

(A Wholly Owned Subsidiary of  
Western Corporation Federal Credit Union)

Notes to Financial Statements

December 31, 2001 and 2000

**(1) Summary of Significant Accounting Policies**

**(a) Nature of Operations**

WesCorp Investment Services, LLC (the Company) is a limited liability company that was established in 1999 to provide institutional broker/dealer services to credit unions. The Company is a wholly owned subsidiary of Western Corporate Federal Credit Union (WesCorp). The Company earns commission on the sale of fixed income securities. The Company has contracted with Bank of New York Clearing Services LLC to act as the Company's clearing agent. The Company obtained approval from the National Association of Securities Dealers, Inc. and began its operations as a registered broker-dealer in March 2000.

**(b) Basis of Presentation**

The financial statements have been prepared using the accrual basis of accounting. Securities transactions and related commission income are recorded on a trade-date basis.

**(c) Income Taxes**

The Company is not a tax paying entity for federal income tax purposes as a limited liability company is treated like a partnership for tax reporting. The Company files a California limited liability company return and, as a result of its status as a limited liability company, is required to pay franchise taxes of \$800 and certain additional fees based on gross revenue.

**(d) Cash and Cash Equivalents**

For purposes of the statement of cash flows, cash and cash equivalents includes deposits with financial institutions with an original maturity of three months or less, except for investments purchased for trading accounts.

**(e) Management Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make certain estimates and assumptions. These affect the reported amounts of assets, liabilities, and the amount of any contingent assets or liabilities disclosed in the financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from the estimates made.

**(2) Net Capital and Reserve Requirements**

The Company is required to maintain minimum net capital of the greater of \$100,000 or 1/8 of aggregate indebtedness, as defined by Rule 15c3-1 of the Securities and Exchange Commission. At December 31, 2001, the Company had net capital and minimum net capital requirements as follows:

Net capital	\$	1,069,567
Minimum net capital requirements		100,000

**WESCORP INVESTMENT SERVICES, LLC**

(A Wholly Owned Subsidiary of  
Western Corporation Federal Credit Union)

Notes to Financial Statements

December 31, 2001 and 2000

**(3) Related Party Transaction**

The Company entered into a management service contract with WesCorp in January 2000 to support its operations. The contract is renewable in successive one-year periods and is cancelable by either party with at least 30 days notice. In 2000, the Company was obligated to pay an annual fee of \$395,000 under the contract to cover all overhead-related costs incurred by WesCorp on behalf of the Company. The terms of this contract were renewed in 2001 and the Company is now obligated to pay an annual fee of \$780,000.

**(4) Commitments and Contingent Liabilities**

In the normal course of business, the Company is involved in the execution, settlement, and financing of various securities transactions. Securities transactions are subject to the risk of counterparty nonperformance. However, the transactions are collateralized by the underlying security, thereby reducing the associated risk to changes in the market value of the security through settlement date.

**WESCORP INVESTMENT SERVICES, LLC**(A Wholly Owned Subsidiary of  
Western Corporate Federal Credit Union)Computation of Net Capital under Rule 15c3-1  
of the Securities and Exchange Commission

December 31, 2001

Net capital:		
Total member's equity		\$ 1,136,513
Deduct:		
Total nonallowable assets	\$ 54,282	
Total deductions from member's equity		<u>54,282</u>
		1,082,231
Net capital before haircuts on securities positions		
Haircuts on securities:		
Other positions	<u>12,664</u>	
Total haircuts of securities		<u>12,664</u>
Net capital		1,069,567
Less net capital requirement, the greater of 1/8 of aggregate indebtedness	<u>—</u>	
Minimum dollar requirement	<u>100,000</u>	<u>100,000</u>
Net capital in excess of requirement		<u>\$ 969,567</u>

Note: The computation of net capital under Rule 15c3-1(a)(1)(ii) as of December 31, 2001, computed by WesCorp Investment Services, LLC in its Form X-17a-5, Part II filed with NASD Regulation, Inc. on January 25, 2002, does not differ from the above computation, which is based on audited financial statements.

See accompanying independent auditors' report.



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Suite 2000  
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## Independent Auditors' Report on Internal Control Structure

The Member  
WesCorp Investment Services, LLC:

In planning and performing our audit of the financial statements of WesCorp Investment Services, LLC (the Company) as of and for the year ended December 31, 2001, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (the SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications, and comparisons
2. Recordation of differences required by Rule 17a-13
3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.



Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate. Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001, to meet the SEC's objectives.

This report is intended solely for the information and use of the Members, management, the SEC, the National Association of Securities Dealers, Inc, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

KPMG LLP

February 8, 2002