



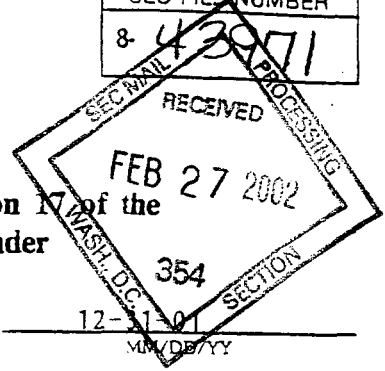
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**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

SEC FILE NUMBER  
8-43971



**FACING PAGE**

**Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 01-01-01 AND ENDING 12-31-01  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER:

Winchester Investment Securities, Inc.

OFFICIAL USE ONLY  
FIRM ID. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

7007 College Boulevard Suite 260  
(No. and Street)

Overland Park Kansas 66211  
(City) (State) (Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Mark Corcoran (913) 491 5529  
(Area Code - Telephone No.)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Gary Kaplan  
(Name - if individual, state last, first, middle name)

3100 Broadway Suite 203 Kansas City MO 64111  
(Address) (City) (State) (Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

**PROCESSED**  
**MAR 18 2002**

FOR OFFICIAL USE ONLY  
THOMSON FINANCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

OATH OR AFFIRMATION

I, Alan Miller, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Winchester Investment Securities, Inc., as of December 31, 19 2001, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_



Signature

President

Title

MARK L MILLER  
NOTARY PUBLIC  
STATE OF KANSAS

My Appt. Exp. 11-24-2005

  
Notary Public

This report\*\* contains (check all applicable boxes):

- (a) Facing page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
- (o) Independent Auditor's Report on Internal Accounting Controls.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

## INDEPENDENT AUDITOR'S REPORT

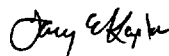
To the Board of Directors  
Winchester Investment Securities, Inc.  
7007 College Boulevard Suite 260  
Overland Park, KS 66211

I have audited the accompanying balance sheet of Winchester Investment Securities, Inc. as of December 31, 2001, and the related statements of income, changes in stockholder's equity, and cash flows for the period then ended. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on our audit.

I conducted this audit in accordance with generally accepted auditing standards. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management as well as evaluating the overall financial statement presentation. I believe that the audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Winchester Investment Securities, Inc. as of December 31, 2001, and the results of its operations and its cash flows for the period then ended in conformity with generally accepted accounting principles.

My audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, and III is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in my opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.



\_\_\_\_\_  
Certified Public Accountants

February 5, 2002

**WINCHESTER INVESTMENT SECURITIES, INC.**  
**FINANCIAL STATEMENTS, OTHER INFORMATION**  
**AND INDEPENDENT AUDITOR'S REPORTS**

**DECEMBER 31, 2001**

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**WINCHESTER INVESTMENT SECURITIES, INC.**

**BALANCE SHEET**

**DECEMBER 31, 2001**

**ASSETS**

**CURRENT ASSETS**

Cash and cash equivalents	\$ 386,427
Accounts receivable	146,201
Inventory	<u>28,695</u>
Total current assets	<u>561,323</u>

**OTHER ASSETS**

Deposits	<u>125,223</u>
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**TOTAL ASSETS** \$ 686,546

**LIABILITIES AND STOCKHOLDER'S EQUITY**

**CURRENT LIABILITIES**

Accounts payable - trade	\$ 97,009
- affiliate	<u>280,000</u>
Total current liabilities	<u>377,009</u>

**STOCKHOLDER'S EQUITY**

Common stock – authorized 6,000 shares, no par issued and outstanding 500 shares	6,000
Additional paid-in capital	220,543
Retained earnings	<u>82,994</u>
Total stockholder's equity	<u>309,537</u>

**TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY** \$ 686,546

The accompanying notes are an integral part of these statements.

**WINCHESTER INVESTMENT SECURITIES., INC.**  
**STATEMENT OF INCOME**  
**FOR THE YEAR ENDED DECEMBER 31, 2001**

**REVENUES**

Commissions	\$ 1,990,729
Rebates	223,913
Trading	<u>9,484</u>
Total revenues	2,224,126

**EXPENSES**

Bank charges	62
Entertainment	2,219
Commissions	1,733,530
Dues and subscriptions	10,159
Insurance	146
Maintenance and repairs	3,300
Office expense	15,605
Postage and delivery	2,246
Professional services	14,610
Quote services	31,448
Regulatory fees	20,267
Rent	32,724
Taxes and licenses	1,957
Telephone and utilities	20,510
Transaction charges	336,155
Travel	<u>10,153</u>
Total expenses	<u>2,235,091</u>

**INCOME (LOSS) FROM OPERATIONS** (10,965)

**OTHER INCOME**

Interest and dividend income	<u>11,883</u>
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**INCOME BEFORE CORPORATE INCOME TAXES** 918

**PROVISION FOR CORPORATE INCOME TAXES** -0-

**NET INCOME** \$ 918

The accompanying notes are an integral part of these statements.

WINCHESTER INVESTMENT SECURITIES, INC.

STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY

	<u>Preferred Stock</u>	<u>Common Stock</u>	<u>Addl. Paid In Capital</u>	<u>Retained Earnings</u>
Balance at 12/31/00	\$27,500	\$6,000	\$220,543	\$ 82,076
Add: Contribution to Capital				
Less: Retirement of Capital	27,500			
Net Income	_____	_____	_____	<u>918</u>
Balance at 12/31/01	<u>\$ -0-</u>	<u>\$6,000</u>	<u>\$220,543</u>	<u>\$ 82,994</u>

The accompanying notes are an integral part of these statements.



**WINCHESTER INVESTMENT SECURITIES, INC.**

**STATEMENTS OF CASH FLOWS**

**FOR THE YEAR ENDED DECEMBER 31, 2001**

Cash flows from operating activities:	
Net income	\$ 918
(Increase) decrease in assets:	
Accounts receivable – trade	11,967
Inventory	114,917
Deposits	(223)
Increase (decrease) in liabilities:	
Accounts payable	<u>(12,907)</u>
Net cash provided by operating activities	114,672
Cash and cash equivalents, beginning of period	<u>271,755</u>
Cash and cash equivalents, end of period	<u>\$ 386,427</u>

The accompanying notes are an integral part of these statements.

**WINCHESTER INVESTMENT SECURITIES, INC.**

**NOTES TO FINANCIAL STATEMENTS**

**DECEMBER 31, 2001**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

K. Description of business

The Company is registered with the Securities and Exchange Commission, the National Associates of Securities Dealers and a number of states, including Kansas and Missouri as a broker/dealer of securities. The Company changed ownership December 2, 1991.

L. Cash and Cash Equivalents

The Company considers all short-term investments with an original maturity of three months or less to be cash equivalents. Also, there were no non-cash transactions for the year ended December 31, 2001.

M. Income Taxes

The Company follows the practice of providing for income taxes based on income reported for financial statement purposes. No provision was made for incomes taxes for the year ended December 31, 2001.

N. Accounts Receivable

Accounts are charged to bad debt expense as they are deemed uncollectible based upon a periodic review of the accounts. At December 31, 2001 management has deemed no receivables uncollectible.

O. Inventory

The inventory consists of stocks and investments held and owned by Winchester Investment Securities, Inc. The inventory is valued at mark to market prices.

## NOTE 2 – NET CAPITAL RULE

Since the Company does not carry customer accounts, the Securities and Exchange Commission requires maintenance of “net capital” of the greater of \$100,000 or 6 2/3% of aggregate indebtedness (Note 3). Generally, reported stockholder’s equity is adjusted for assets not readily converted to cash as well as certain other adjustments. The following is a computation of the Company’s “net capital” (as defined) at December 31, 2001:

Stockholder’s equity	\$309,537
Adjustments to Stockholder’s equity:	
Non-allowable assets	-0-
Haircuts	<u>98</u>
Total adjustments to stockholder’s equity	<u>-0-</u>
Net capital	<u>\$309,439</u>

## NOTE 3 – AGGREGATE INDEBTEDNESS COMPUTATION

The aggregate indebtedness computes the percentage of aggregate indebtedness to net capital (as computed in Note 2). As a member of the National Association of Securities Dealers, this percentage is not to exceed 1500 percent of net capital.

December 31, 2001

Total liabilities	\$ 377,009
Exempt items – Unrealized profit	<u>-0-</u>
Aggregate indebtedness	<u>\$ 377,009</u>
Computation of aggregate indebtedness to net capital:	
Aggregate indebtedness	\$ 377,009
Net capital (per Note 2)	309,439
Aggregate indebtedness to net capital	122%

**NOTE 4 – STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO THE CLAIMS OF CREDITORS**

There were no liabilities subordinated to the claims of creditors.

**NOTE 5 – COMPUTATIONS RELATING TO RULE 15c3-3**

Items (h), (i), and (j) of the Facing Page are not applicable. The Company is exempt from Rule 15c3-3 pursuant to Rule K(2) (b) because the Company does not carry customer accounts.

**NOTE 6 – NET CAPITAL COMPUTATION RECONCILIATION**

The net capital computation in Note 2 is in agreement with the Company's unaudited FOCUS Report, Part IIA at December 31, 2001.

**NOTE 7 – RELATED PARTY TRANSACTIONS**

The Company pays commissions and fees to Donnam, Inc. for servicing the customers of Winchester Investment Securities. The stock of Donnam, Inc. is owned by the same individual that owns the stock of Winchester Investment Securities. The amount paid to Donnam, Inc. during the year for commissions and fees amounted to \$1,020,000.

**NOTE 8 – CONCENTRATION OF CREDIT**

All receivables are from one clearing house.

**SCHEDULE I**

**WINCHESTER INVESTMENT SECURITIES, INC.**

**Computation of Net Capital Under Rule 15c3-1 of the  
Securities and Exchange Commission**

**As of December 31, 2001**

**Net Capital**

Stockholder's equity	\$ 309,537
Less: Total non-allowable assets	<u>-0-</u>
Net capital before haircuts on securities position	309,537
Less: Haircuts	<u>98</u>
Net capital	<u>\$ 309,439</u>

**Aggregate Indebtedness**

\$ 377,009

**Computation of Basic Net Capital Requirement**

Minimum net capital required	\$ <u>100,000</u>
Excess net capital	\$ <u>209,439</u>
Ratio: Aggregate indebtedness to net capital	1.22 to 1

**Reconciliation with Corporation's Computation**

The net capital, as reported in the Corporation's unaudited Part II of Form X-17-A-5 (Focus report) did not differ from the net capital per above.

**SCHEDULE II**

**WINCHESTER INVESTMENT SECURITIES, INC.**

**Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the  
Securities and Exchange Commission**

**As of December 31, 2001**

Because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities it is exempt from reserve requirements of Rule 15c3-3 of the Securities and Exchange Commission. The Company is in compliance with the conditions of the exemption.

**SCHEDULE III**

**WINCHESTER INVESTMENT SECURITIES, INC.**

**Information Related to Possession or Control Requirements  
Under Rule 15c3-3 of the Securities and Exchange Commission**

As of December 31, 2001

The Company is exempt from the possession or control requirements of Rule 15c3-3 under paragraph 15c3-3(10)(k)(2)(13). The conditions of the exemption were being complied with as of the date of this report and the year which it covers.

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL  
ACCOUNTING CONTROL REQUIRED BY SEC RULE 17a-5**



**INDEPENDENT AUDITOR'S REPORT ON INTERNAL  
ACCOUNTING CONTROL REQUIRED BY SEC RULE 17a-5**

Board of Directors  
Winchester Investment Securities, Inc.

In planning and performing my audit of the financial statements of Winchester Investment Securities, Inc. for the year ended December 31, 2001, I considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing my opinion on the consolidated financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission, I have made a study of the practices (including tests of compliance with such practice and procedures) followed by Winchester Investment Securities, Inc. that I considered relevant to the objectives stated in 17a-5(g) in making the periodic computation of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and the reserve required by Rule 15c3-3. The Company does not maintain customer accounts and possession of securities is limited to occasional receipts which are immediately transferred to a clearing organization.

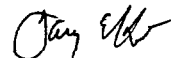
The management of the Company is responsible for establishing and maintaining a system of internal accounting control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control policies and procedures and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraphs.

Because of the inherent limitations of any internal control structure or the practices and procedures referred to above, errors or irregularities may nevertheless occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

My consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purpose in accordance with Securities Exchange Act of 1934 and related regulations; and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001, to meet the Commission's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission, the New York Stock Exchange and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purposes.



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Certified Public Accountants

February 5, 2002