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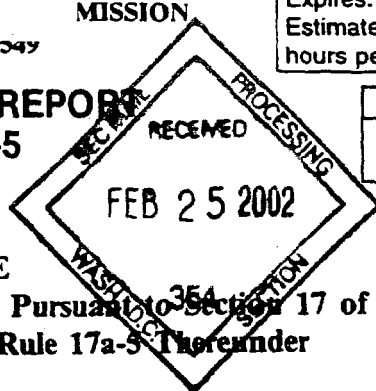
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MISSION

Washington, D.C. 20549

OMB APPROVAL  
OMB Number: 3235-0123  
Expires: September 30, 1998  
Estimated average burden  
hours per response . . . 12.00

**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**



SEC FILE NUMBER  
8- 48481

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING JANUARY 1, 2001 AND ENDING DECEMBER 31, 2001  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: BETA CAPITAL MANAGEMENT, L.P.

OFFICIAL USE ONLY  
FIRM ID. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

777 BRICKELL AVENUE, SUITE 1201

(No. and Street)

MIAMI

FLORIDA

33131

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

WERNER GROB

305-358-8844

(Area Code - Telephone No.)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

KAUFMAN, ROSSIN & CO.

(Name - if individual, state last, first, middle name)

2699 SO. BAYSHORE DRIVE

MIAMI

FL

33133

(Address)

(City)

(State)

(Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

PROCESSED

FEB 27 2002

FOR OFFICIAL USE ONLY  
THOMSON FINANCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

CAT

OATH OR AFFIRMATION

I, WERNER GROB, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of BETA CAPITAL MANAGEMENT, L.P., as of

DECEMBER 31, 2001, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

No exceptions.

Adriana Candelana My Commission Expires May 14, 2003  
Adriana Candelana My Commission CC828339 Expires May 14, 2003

*[Handwritten Signature]*

Signature

MANAGING DIRECTOR

Title

*[Handwritten Signature: Adriana Candelana]*

Notary Public

This report\*\* contains (check all applicable boxes):

- (a) Facing page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition. (Cash Flows)
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
- (o) Independent Auditors' Report on Internal Control required by SEC Rule 17a-5.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

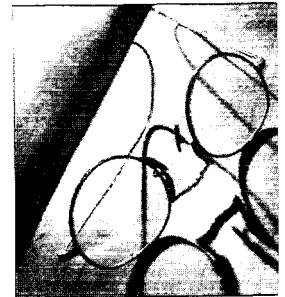
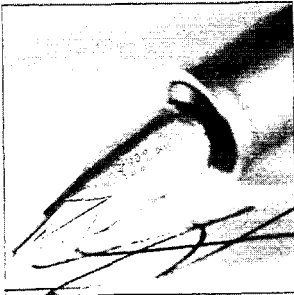
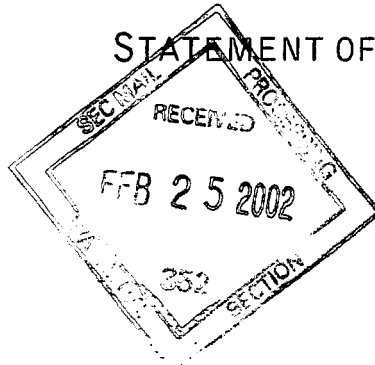
A report containing a statement of financial condition has been included: accordingly it is requested that this report be given confidential treatment.

# BETA CAPITAL MANAGEMENT, L.P.

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## STATEMENT OF FINANCIAL CONDITION

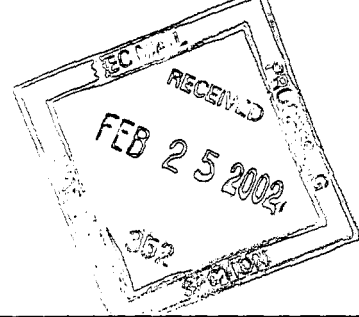
DECEMBER 31, 2001



**KAUFMAN  
ROSSIN &  
CO.** PROFESSIONAL  
ASSOCIATION  
CERTIFIED PUBLIC ACCOUNTANTS

## CONTENTS

	Page
INDEPENDENT AUDITORS' REPORT	1
STATEMENT OF FINANCIAL CONDITION	2
NOTES TO STATEMENT OF FINANCIAL CONDITION	3 - 5



## INDEPENDENT AUDITORS' REPORT

To The Partners  
Beta Capital Management, L.P.  
Miami, Florida

We have audited the accompanying statement of financial condition of Beta Capital Management, L.P. as of December 31, 2001. This financial statement is the responsibility of the Partnership's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of financial condition. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall statement of financial condition presentation. We believe that our audit of the statement of financial condition provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of Beta Capital Management, L.P., as of December 31, 2001, in conformity with accounting principles generally accepted in the United States of America.

Miami, Florida  
February 8, 2002

**AUFMAN**  
**ROSSIN &**  
**CO.** PROFESSIONAL  
ASSOCIATION  
CERTIFIED PUBLIC ACCOUNTANTS

**BETA CAPITAL MANAGEMENT, L.P.**  
STATEMENT OF FINANCIAL CONDITION  
DECEMBER 31, 2001

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**ASSETS**

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CASH AND CASH EQUIVALENTS (NOTE 4)	\$ 2,231,923
DUE FROM CLEARING BROKER (NOTE 4)	82,608
PROPERTY AND EQUIPMENT (NOTE 2)	105,164
OTHER ASSETS (NOTE 6)	183,814
	<hr/>
	\$ 2,603,509

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**LIABILITIES AND PARTNERS' CAPITAL**

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LIABILITIES

Commissions payable	\$ 168,236
Management fees payable (Note 6)	145,048
Accounts payable and accrued liabilities	374,042
Capital withdrawals payable (Note 6)	916,183
Total liabilities	<hr/>
	1,603,509

LEASE COMMITMENTS (NOTE 5)

PARTNERS' CAPITAL (NOTE 6)	1,000,000
	<hr/>

\$ 2,603,509

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See accompanying notes.

**NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

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*Description of Business and Organization*

Beta Capital Management, L.P. (the Partnership) is registered with the Securities and Exchange Commission as a broker-dealer of various types of equity, debt, commodity, and mutual fund securities. The Partnership acts in an agency capacity, buying and selling these securities for its customers, primarily within Latin America, and charging a commission.

*Government and Other Regulation*

The Partnership's business is subject to significant regulation by various governmental agencies and self-regulatory organizations. Such regulation includes, among other things, periodic examinations by these regulatory bodies to determine whether the Partnership is conducting and reporting its operations in accordance with the applicable requirements of these organizations.

*Cash and Cash Equivalents*

The Partnership considers all highly liquid debt instruments having maturities of three months or less at the date of acquisition to be cash equivalents. The Partnership may, during the ordinary course of business, maintain account balances with banks in excess of federally insured limits.

*Securities Transactions*

Securities transactions, along with related commission income, clearing costs and commission expenses, are reported on a trade date basis.

*Property and Equipment*

Property and equipment is recorded at cost. Expenditures for major betterments and additions are charged to the asset accounts while replacements, maintenance and repairs which do not improve or extend the lives of the respective assets are charged to expense currently.

Depreciation and amortization are computed using the straight-line method based upon estimated useful lives of five and seven years.

*Defined Contribution Plan*

The Partnership maintains a 401(k) plan covering substantially all employees, with the Partnership matching 3% of non-key employee payroll deferrals when required.

*Use of Estimates in the Preparation of Financial Statements*

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statement. Actual results could differ from those estimates.

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**NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

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***Income Taxes***

The Partnership is not subject to income taxes as the taxable income or loss is reportable on the tax returns of its partners.

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**NOTE 2. PROPERTY AND EQUIPMENT**

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Property and equipment consisted of the following at December 31, 2001:

Furniture and fixtures	\$ 43,567
Leasehold improvements	47,275
Office equipment	174,469
	265,311
Less accumulated depreciation and amortization	( 160,147 )
	\$ 105,164

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**NOTE 3. NET CAPITAL REQUIREMENTS**

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As a registered broker-dealer, the Partnership is subject to the Uniform Net Capital Rule of the Securities and Exchange Commission, which requires that "Net Capital", as defined, shall be at least the greater of \$250,000 or one-fifteenth of "Aggregate Indebtedness", as defined. At December 31, 2001, the Partnership's "Net Capital" was \$641,022, which exceeded the requirements by \$391,022, and the ratio of "Aggregate Indebtedness" to "Net Capital" was 2.50 to 1.

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**NOTE 4. RISK CONCENTRATIONS**

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***Clearing and Depository Concentrations***

The clearing and depository operations for the Partnership's securities transactions are provided by a brokerage firm whose principal office is in New York City. At December 31, 2001, the \$82,608 due from clearing broker and \$2,143,806 of cash and cash equivalents included in the accompanying financial statements, are due from and held by this broker.



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**NOTE 5. LEASE COMMITMENTS**

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The Partnership is obligated under non-cancelable operating leases and service contracts for office space and equipment.

Approximate future minimum payments under non-cancelable operating leases and service contracts for years subsequent to December 31, 2001 are as follows:

2002	\$	199,000
2003		166,000
2004		110,000
2005		86,000
		<hr/>
	\$	561,000

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**NOTE 6. RELATED PARTY TRANSACTIONS**

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*Management Fees*

The Partnership agreement provides for, among other things, a management fee payable to the general partner in an amount equal to 10% of gross revenues less commissions to brokers employed by the Partnership and referral fees and similar payments paid to other firms in the same line of business as the Partnership. At December 31, 2001, \$145,048 of management fees were unpaid.

*Capital Activity*

At December 31, 2001, \$916,183 of capital withdrawals were payable to the partners.

*Beta Capital Advisors SARL (A Swiss Corporation)*

At December 31, 2001, \$142,306 of commissions were due to the Partnership from Beta Capital Advisors SARL, an entity related by virtue of common ownership. This receivable is included in other assets in the accompanying statement of financial condition.

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