

PB

01-31-02 \*A



02005169

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL  
OMB Number: 3235-0123  
Expires: September 30, 1998  
Estimated average burden  
Hours per response ..... 12.00

ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III

JAN 29 2002

SEC FILE NUMBER  
8-50589

FACING PAGE  
Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 12/01/00 AND ENDING 11/30/01  
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER:

MDNH Traders, L.L.C.

OFFICIAL USE ONLY  
FIRM ID NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

220 Bush Street, Suite 660

(No. and Street)

San Francisco California 94104  
(City) (State) (Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Herbert C. Kurlan (415) 293-3897  
(Area Code - Telephone No.)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Altschuler, Melvoin and Glasser LLP

(Name - If individual, state last, first, middle name)

One South Wacker Drive Chicago Illinois 60606-3392  
(Address) (City) (State) (Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

PROCESSED  
FEB 06 2002  
THOMSON FINANCIAL

FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

## OATH OR AFFIRMATION

I, Herbert C. Kurlan, affirm that, to the best of my knowledge and belief the accompanying statement of financial condition pertaining to the firm of MDNH Traders, LLC. as of November 30, 2001, is true and correct. I further affirm that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer.

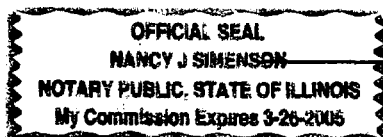
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Sworn and subscribed to me on the

25<sup>th</sup> day of January, 2002

Herbert C. Kurlan  
Signature

Nancy J. Simenson  
Notary Public



Herbert C. Kurlan

This report\*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Cash Flows.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
- (o) Independent Auditors' Report on Internal Control.

# **MDNH Traders, LLC**

## **Statement of Financial Condition**

**November 30, 2001**

---

Filed Pursuant to Rule 17a-5(d) Under the Securities  
Exchange Act of 1934

---



**Altschuler, Melvoin and Glasser LLP**  
Certified Public Accountants and Consultants

**MDNH Traders, LLC**  
**Table of Contents**  
**November 30, 2001**

---

	Page
<b>Independent Auditors' Report</b>	1
<b>Financial Statement</b>	
Statement of Financial Condition	2
Notes to the Statement of Financial Condition	3 - 5



Checkers Simon & Rosner  
Financial Services Division

**Altschuler, Melvoin and Glasser LLP**

Certified Public Accountants and Consultants

## Independent Auditors' Report

Members of  
MDNH Traders, LLC

We have audited the accompanying statement of financial condition of MDNH Traders, LLC as of November 30, 2001 that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of MDNH Traders, LLC as of November 30, 2001 in conformity with U.S. generally accepted accounting principles.

Chicago, Illinois  
January 11, 2002

**MDNH Traders, LLC**  
**Statement of Financial Condition**  
**November 30, 2001**

---

**Assets**

Receivable from brokers	\$ 31,183,830
Securities owned	
Securities owned, marketable	55,775,700
Securities owned, not readily marketable	5,080,163
Other assets	<u>75,000</u>
<b>Total assets</b>	<b><u>\$ 92,114,693</u></b>

**Liabilities and Members' Equity**

Liabilities	
Securities sold, not yet purchased	\$ 83,426,704
Members' equity	<u>8,687,989</u>
<b>Total liabilities and members' equity</b>	<b><u>\$ 92,114,693</u></b>

**MDNH Traders, LLC**  
**Notes to the Statement of Financial Condition**  
**November 30, 2001**

---

**Note 1 Nature of Operations and Significant Accounting Policies**

**Nature of Operations**—MDNH Traders, LLC (the "Company") is a broker-dealer registered under the Securities Exchange Act of 1934 and acts as a market maker on exchanges located in San Francisco, Chicago, and New York. The Company's managing member, MDNH Partners, L.P. (the "Parent"), which is also a registered broker-dealer, provides operational services and support at no charge. The operating agreement provide, among other things, that the Company shall dissolve no later than December 31, 2010.

**Use of Estimates**—The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

**Securities and Derivative Financial Instruments**—Securities and derivative financial instrument transactions are recorded on trade date. Marketable securities and derivative financial instruments are valued at market value, based on quoted market prices, and securities not readily marketable are valued at estimated fair value as determined by management. Resulting unrealized gains and losses are reflected in revenue.

**Net Trading Gains**—Trading gains are reported net of commissions.

**Income Taxes**—The Company is taxed as a partnership under the provisions of the Internal Revenue Code and, accordingly, is not subject to federal corporate income taxes. Instead, members are liable for federal income taxes on their respective share of taxable income.

**Note 2 Fair Value of Financial Instruments**

Substantially all of the Company's assets and liabilities are considered financial instruments and are reported in the statement of financial condition at market or fair value, or at carrying amounts that approximate fair value because of the short maturity of the instruments.

**Note 3 Securities Owned and Sold, Not Yet Purchased**

Marketable securities owned and sold, not yet purchased, at November 30, 2001 consist of:

	Securities Owned	Securities Sold, Not Yet Purchased
Equities	\$ 27,103,915	\$ 58,784,154
Equity options	<u>28,671,785</u>	<u>24,642,550</u>
Total	<u>\$ 55,775,700</u>	<u>\$ 83,426,704</u>

**MDNH Traders, LLC**  
**Notes to the Statement of Financial Condition**  
**November 30, 2001**

---

**Note 3 Securities Owned and Sold, Not Yet Purchased, *Continued***

At November 30, 2001, marketable securities of \$55,775,700 and cash at brokers of \$31,028,002 were pledged as collateral for securities sold, not yet purchased.

Securities not readily marketable at November 30, 2001 consist of investments in limited partnerships and privately held companies. Substantially all of these securities represent an investment in a proprietary trading company with assets and liabilities carried at market value.

**Note 4 Members' Equity**

The Company's operating agreement provides for managing and entrepreneurial classes of members having varying rights, preferences, privileges and obligations. The managing member has sole power and authority to carry out management responsibilities and control the day-to-day management of the Company's operations, including distributions and admittance of new members. The entrepreneurial members have no voting rights and do not participate in management of the Company.

Entrepreneurial members are traders that have control over their trading accounts in accordance with their agreements. These members share only in the profits of their respective trading accounts and are not responsible for losses. The managing member may restrict, halt or terminate an entrepreneurial member's trading activities at any time or for any reason.

**Note 5 Financial Instruments with Off-Balance-Sheet Risk**

In connection with its proprietary market making and trading activities, the Company enters into transactions in a variety of securities and derivative financial instruments, primarily exchange-traded equity options, futures contracts, and options on futures contracts. Options held provide the Company with the opportunity to deliver or take delivery of specified financial instruments at a contracted price. Options written obligate the Company to deliver or take delivery of specified financial instruments at a contracted price in the event the option is exercised by the holder. Futures contracts provide for the delayed delivery or purchase of financial instruments at a specified future date at a specified price or yield. These derivative financial instruments may have market risk and/or credit risk in excess of the amounts recorded in the statement of financial condition.



## **MDNH Traders, LLC**

**Notes to the Statement of Financial Condition**  
**November 30, 2001**

---

### **Note 5 Financial Instruments with Off-Balance-Sheet Risk, *Continued***

**Market Risk**—Derivative financial instruments involve varying degrees of off-balance-sheet market risk. Changes in the market values of the underlying financial instruments may result in changes in the value of the derivative financial instruments in excess of the amounts reflected in the statement of financial condition. Exposure to market risk is influenced by a number of factors, including the relationships between financial instruments and the volatility and liquidity in the markets in which the financial instruments are traded. In many cases, the use of derivative financial instruments serves to modify or offset market risk associated with other transactions and, accordingly, serves to decrease the Company's overall exposure to market risk. The Company attempts to manage its exposure to market risk arising from the use of these derivative financial instruments through various analytical monitoring techniques.

In addition, the Company has sold securities that it does not currently own and will therefore be obligated to purchase such securities at a future date. The Company has recorded these obligations in the statement of financial condition at November 30, 2001, at market values of the related securities and would incur a loss if the market value of the securities increases subsequent to November 30, 2001.

**Credit Risk**—Credit risk arises from the potential inability of counterparties to perform in accordance with the terms of the contract. The Company's exposure to credit risk associated with counterparty nonperformance is limited to the current cost to replace all contracts in which the Company has a gain. Exchange-traded derivative financial instruments, such as options and futures, generally do not give rise to significant counterparty exposure due to the cash settlement procedures for daily market movements or the margin requirements of the individual exchanges and clearing brokers.

**Concentration of Credit Risk**—The Company clears most of its trades through two clearing brokers. In the event these parties do not fulfill their obligations, the Company may be exposed to risk. This risk of default depends on the creditworthiness of these entities. The Company attempts to minimize this credit risk by monitoring the creditworthiness of these parties.

### **Note 6 Net Capital Requirements**

The Company is a broker-dealer subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1). Under this rule, the Company is required to maintain "net capital" of 6-2/3 percent of "aggregate indebtedness" or \$100,000, whichever is greater, as these terms are defined. Net capital and aggregate indebtedness change from day to day, but as of November 30, 2001, the Company had net capital and net capital requirements of approximately \$2,327,000 and \$100,000, respectively. The net capital rule may effectively restrict the withdrawal of members' equity.