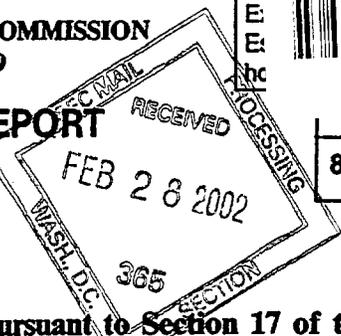


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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549



ANNUAL AUDITED REPORT
FORM X-17A-5
PART III



SEC FILE NUMBER
8- 49137

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

FV 3/5/02

REPORT FOR THE PERIOD BEGINNING January 1, 2001 AND ENDING December 31, 2001
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: PINNACLE INVESTMENTS, INC.

OFFICIAL USE ONLY
FIRM ID. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

4605 East Genesee Street

(No. and Street)

Dewitt

New York

13214

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Daniel F. Raite

315-251-1101

(Area Code — Telephone No.)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*

Fagliarone Group CPAs, PC

(Name — if individual, state last, first, middle name)

650 James Street

Syracuse

NY

13203

(Address)

(City)

(State)

Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

PROCESSED

P MAR 18 2002

FOR OFFICIAL USE ONLY THOMSON FINANCIAL

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

3/15/02

OATH OR AFFIRMATION

I, Daniel F. Raite, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Pinnacle Investments, Inc., as of

December 31, 19 2001, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

Daniel F Raite
Signature

Vice President

Title

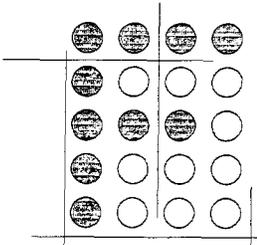
Shirley L Given
Notary Public

Shirley L. Given #4799500
Notary Public State of New York
Onondaga County
Expires 3/30/03

This report** contains (check all applicable boxes):

- (a) Facing page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



FAGLIARONE GROUP CPAs
A wealth of financial resources

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
Pinnacle Investments, Inc.

We have audited the accompanying statement of financial condition of Pinnacle Investments, Inc. as of December 31, 2001, and the related statements of income, changes in stockholders' equity, changes in subordinated borrowings and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Pinnacle Investments, Inc. as of December 31, 2001, and the results of its operations and its cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary schedule of net capital is presented for the purpose of additional analysis and is not a required part of the basic financial statements. The schedule of net capital is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Faglarone Group CPAs, PC

February 15, 2002

PINNACLE INVESTMENTS, INC.
STATEMENT OF FINANCIAL CONDITION
December 31, 2001

ASSETS

Cash and cash equivalents	\$ 19,545
Cash deposited with clearing organization	35,000
Investment securities owned	69,718
Commissions receivable	47,154
Prepaid interest	1,210
Advances to stockholders	96,450
Cash surrender value – life insurance	8,993
Leasehold improvements, furnishings and equipment, net of accumulated depreciation	<u>59,250</u>

TOTAL ASSETS \$ 337,320

LIABILITIES AND STOCKHOLDERS' EQUITY

LIABILITIES

Accounts payable	\$ 11,772
Commissions payable	68,100
Margin account borrowings	<u>9,908</u>
	89,780

Subordinated notes payable	<u>150,000</u>
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TOTAL LIABILITIES 239,780

STOCKHOLDERS' EQUITY

Common stock, par value \$.01, class A, 900,000 shares authorized, 8,800 shares issued and outstanding	88
Common stock, par value \$.01, class B non-voting, 1,500,000 shares authorized, 1,098,205 shares issued and outstanding	10,982
Additional paid in capital	437,260
Accumulated deficit	<u>(350,790)</u>

TOTAL STOCKHOLDERS' EQUITY 97,540

TOTAL LIABILITIES AND STOCKHOLDERS'
EQUITY \$ 337,320

See accompanying notes to financial statements.

PINNACLE INVESTMENTS, INC.
STATEMENT OF INCOME
Year Ended December 31, 2001

REVENUES:		
Commissions	\$	1,951,657
Interest and dividends		9,782
Other		<u>8,395</u>
TOTAL REVENUES		<u>1,969,834</u>
EXPENSES:		
Commissions, employee compensation and related expenses		1,403,860
General and administrative expenses		571,303
Net realized and unrealized losses on investments		101,419
Interest expense		<u>18,131</u>
TOTAL EXPENSES		<u>2,094,713</u>
LOSS BEFORE INCOME TAXES		(124,879)
PROVISION FOR INCOME TAXES:		
Currently payable		--
Deferred		<u>--</u>
NET LOSS	\$	<u>(124,879)</u>

See accompanying notes to financial statements.

PINNACLE INVESTMENTS, INC.
 STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY
 Year Ended December 31, 2001

	Common Stock Class A		Common Stock Class B		Additional Paid in Capital	Accumulated Deficit	Total Stockholders' Equity
	Shares	Amount	Shares	Amount			
Balance at December 31, 2000	8,800	\$ 88	1,098,205	\$ 10,982	\$ 432,260	\$ (225,911)	\$ 217,419
Net income 2001						(124,879)	(124,879)
Capital Contributions					5,000		5,000
Balance at December 31, 2001	<u>8,800</u>	<u>\$ 88</u>	<u>1,098,205</u>	<u>\$ 10,982</u>	<u>\$ 437,260</u>	<u>\$ (350,790)</u>	<u>\$ 97,540</u>

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See accompanying notes to financial statements.

PINNACLE INVESTMENTS, INC.
STATEMENT OF CHANGES IN SUBORDINATED BORROWINGS
Year Ended December 31, 2001

SUBORDINATED BORROWINGS, BEGINNING OF YEAR	\$ 150,000
Increases (decreases):	
Issuance of subordinated notes	--
Repayment of subordinated notes	<u>--</u>
SUBORDINATED BORROWINGS, END OF YEAR	<u>\$ 150,000</u>

See accompanying notes to financial statements.

PINNACLE INVESTMENTS, INC.
 STATEMENT OF CASH FLOWS
 Year Ended December 31, 2001

CASH FLOWS FROM OPERATING ACTIVITIES:	
Net loss	\$ (124,879)
Adjustments to reconcile net loss to net cash provided by operating activities:	
Depreciation	8,822
Amortization of prepaid interest	2,020
Forgiveness of advances to stockholders	13,450
Net realized and unrealized losses on investments	101,419
Changes in operating assets and liabilities:	
Decrease in commissions receivable	13,846
Decrease in accounts payable	(5,191)
Increase in commissions payable	<u>3,100</u>
 NET CASH PROVIDED BY OPERATING ACTIVITIES	 <u>12,587</u>
CASH FLOWS FROM INVESTING ACTIVITIES:	
Loan to stockholder	(7,000)
Purchase of leasehold improvements, furnishings and equipment	(5,375)
Proceeds from sale of investment securities	<u>1,505</u>
 NET CASH USED IN INVESTING ACTIVITIES	 <u>(10,870)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:	
Repayment of margin account borrowings	(44,762)
Capital contributions	<u>5,000</u>
 NET CASH USED IN FINANCING ACTIVITIES	 <u>(39,762)</u>
 NET DECREASE IN CASH AND CASH EQUIVALENTS	 <u>(38,045)</u>
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	<u>57,590</u>
 CASH AND CASH EQUIVALENTS, END OF YEAR	 <u>\$ 19,545</u>

See accompanying notes to financial statements.

PINNACLE INVESTMENTS, INC.
STATEMENT OF CASH FLOWS
Year Ended December 31, 2001

SUPPLEMENTARY DISCLOSURE OF CASH FLOW INFORMATION:

CASH PAID DURING THE YEAR FOR:

Interest	<u>\$ 16,111</u>
Income Taxes	<u>\$ --</u>

NONCASH INVESTING AND FINANCING ACTIVITIES:

Forgiveness of advances to stockholders	<u>\$ 13,450</u>
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See accompanying notes to financial statements.

PINNACLE INVESTMENTS, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2001

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Pinnacle Investments, Inc. (the "Company") is an introducing broker-dealer primarily engaged in brokerage and investment advisory services in the Central New York area. The Company uses National Financial Services Corporation (NFSC) to carry customer accounts and clear transactions. The Company, a New York corporation, is registered with the Securities and Exchange Commission (SEC) and is a member of the National Association of Securities Dealers (NASD).

Revenue Recognition

The Company generates commission revenue as securities transactions are placed for customers accounts. Commissions and related clearing expenses are recorded on a trade-date basis.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Company considers all short-term investments with a maturity of three months or less when purchased to be cash equivalents.

Cash Deposited with Clearing Organization

The Company is required by NFSC to maintain an escrow account in the amount of \$35,000, which is deposited in an account at NFSC. If the agreement between the Company and NFSC is terminated for any reason, NFSC may deduct from the escrow account any amounts the Company owes NFSC due to failure to meet any of its obligations under the agreement.

Investment Securities Owned

Investment securities are recorded at market value consistent with accounting practices followed by broker-dealers. Unrealized gains and losses are included in earnings.

Leasehold Improvements, Furnishings and Equipment

Leasehold improvements, furnishings and equipment are recorded at cost. Depreciation is recorded using the straight-line method over the estimated useful lives of the items, ranging from 5 to 20 years. Maintenance and repairs are charged to expense as incurred; major renewals and betterments are capitalized. When items of property and equipment are sold or retired, the related cost and accumulated depreciation are removed from the accounts and any gain or loss is included in income.

NOTE A – (Continued)

Concentrations of Credit Risk

As a securities broker - dealer, the Company is engaged in various securities trading and brokerage activities servicing a diverse group of corporate, institutional and individual investors. The Company's exposure to credit risk associated with the nonperformance by these customers and NFSC in fulfilling their contractual obligations pursuant to securities transactions, can be directly impacted by volatile securities markets, credit markets and regulatory changes. Credit risk is the amount of accounting loss the Company would incur if a counter-party failed to perform its obligations under contractual terms and collateral held, if any, was deemed insufficient.

The Company's customer securities activities are transacted on either a cash or margin basis. In margin transactions, NFSC extends credit to the customer subject to various regulatory and internal margin requirements, collateralized by cash and securities in the customer's account. The Company is responsible for the failure of a customer to comply with the terms of its margin agreement with NFSC. The Company is also responsible for monitoring required margin levels and collecting additional margin deposits when necessary to comply with regulatory and NFSC's internal margin requirements. When a transaction is carried out on a cash basis, the Company is responsible for the failure of a customer to deliver securities sold or to make payments for securities purchased. The Company collects information when an account is opened that it deems sufficient to show that a customer can satisfy its obligations.

The Company has cash balances with a financial institution, which are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$100,000. Cash balances are also maintained with investment companies that are not insured by the FDIC. Uninsured balances approximated \$44,600 at December 31, 2001.

Income Taxes

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred taxes related primarily to differences between the financial reporting basis and income tax basis of commissions payable, investment securities and leasehold improvements, furnishings and equipment. Deferred taxes are also recognized for operating losses that are available to offset future taxable income. The deferred tax assets and liabilities represent the future tax consequences of those differences, which will either be deductible or taxable when the assets and liabilities are recovered or settled. Deferred income taxes are recorded using currently enacted income tax rates applicable to the period in which the deferred tax asset or liability is expected to be realized or settled. As changes in tax laws are enacted, deferred income taxes are adjusted through the provision for income taxes in the year of the change.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTE B – INVESTMENT SECURITIES OWNED

At December 31, 2001, the Company owned mutual funds with a market value of \$69,718.

NOTE C – ADVANCES TO STOCKHOLDERS

Advances to stockholders consist of loans made to shareholders payable in ten equal payments commencing on the anniversary date of the note. In the event that the borrower resigns from the employ of the Company or is terminated for any reason, the balance of the loan will become immediately due and payable, together with interest accruing from the date of the note at the Federal short-term rate. If the borrower is employed as a full time employee of the Company on the date each annual payment is due, the payment and related interest due will be forgiven. The balance of these loans at December 31, 2001 was \$89,450.

Advances to stockholders also consist of a loan made to a shareholder in 2001 for \$7,000 with no specific repayment terms. The advance was repaid in full in January, 2002.

NOTE D – LEASEHOLD IMPROVEMENTS, FURNISHINGS AND EQUIPMENT

Leasehold improvements, furnishings and equipment consist of the following at December 31, 2001:

Leasehold improvements	\$	15,645
Furnishings		14,662
Office equipment		<u>63,483</u>
		93,790
Less: accumulated depreciation		<u>(34,540)</u>
	\$	<u>59,250</u>

The Company leases its office facilities and vehicles under agreements accounted for as operating leases. Rent expense was \$67,487 in 2001.

Future minimum rental payments required under operating leases that have remaining noncancelable lease terms in excess of one year are as follows:

2002	\$	63,258
2003		51,464
2004		39,805
2005		30,000
2006		<u>7,500</u>
Total minimum payments required	\$	<u>192,027</u>

The Company leases its main office facility from an individual related to a stockholder which expires in 2006. The Company may renew this lease for an additional ten-year period. Rental payments under the lease were \$30,000 in 2001.

NOTE E – SUBORDINATED NOTES PAYABLE

Subordinated notes bear interest at 9% and consist of the following at December 31, 2001:

Due July 31, 2002	\$	50,000
Due August 15, 2002		50,000
Due December 30, 2002		<u>50,000</u>
	\$	<u>150,000</u>

The subordinated notes payable are due to individuals, are unsecured and are available in computing net capital under the SEC's uniform net capital rule. To the extent that such borrowings are required for the Company's continued compliance with minimum net capital requirements, they may not be repaid.

NOTE F – MARGIN ACCOUNT BORROWINGS

The Company has a margin account with National Financial Services, LLC secured by investment securities. Margin interest is charged at a current rate of 5.50% at December 31, 2001.

NOTE G – STOCKHOLDERS' EQUITY

Effective November 1, 1998, the Company adopted a restricted stock bonus plan. Any employee of the Company is eligible to receive an allocation of bonus shares under the plan. The shares allocated to employees are restricted under the plan and shall not be sold, exchanged, transferred, pledged, hypothecated or otherwise disposed of unless first, by written notice, the shares have been offered to the Company for repurchase at a price equal to the par value of the shares. Under a 1999 amendment, all unissued class A common stock reserved for issuance was removed from the plan and the number of class B non-voting common stock reserved for issuance was increased to 200,000 shares. During 2001, no new class B common stock shares were issued to employees under the plan. At December 31, 2001, there were 749 shares of class A common stock and 174,151 shares of class B non-voting common stock outstanding under the plan.

Under an agreement between the two major stockholders of class A common stock, the Company is required to redeem the shares of either of the stockholders in the event of death, disability, retirement or separation as defined in the agreement. The purchase price for these shares is book value adjusted as defined in the agreement. The Company has life insurance policies on each of the shareholders, which will be used to fund a portion of the purchase price in the event of death.

NOTE H – RETIREMENT PLAN

The Company has a defined contribution profit sharing plan (the "Plan") which contains employee contribution provisions under Section 401(k) of the Internal Revenue Code. The Plan covers all eligible employees. The Plan requires the employee to complete one year of service and attain the age of 21. Under the provisions of the Plan, each participant may contribute up to 15% of their compensation, on a pre-tax basis, not to exceed the maximum amount allowed under section 401(k) of the Internal Revenue Code. The employer matching is discretionary under the 401(k) provision and is determined annually by the Board of Directors. In addition, the Company can make additional contributions to the profit sharing trust fund annually at the discretion of the Board of Directors. The Board of Directors elected to make no matching or profit sharing contribution for the year ended December 31, 2001.

NOTE I – INCOME TAXES

There was no provision for income taxes in 2001 due to the net loss.

The components of net deferred income taxes are as follows at December 31, 2001:

Deferred tax assets	\$	40,000
Deferred tax liabilities		(8,000)
Deferred tax valuation allowance		<u>(32,000)</u>
	\$	<u> --</u>

The Company has net operating loss carryforwards of approximately \$129,000 at December 31, 2001 which expire in 2019 to 2021.

The Company has established a valuation allowance against the future benefit of net operating losses and net temporary deductible differences, which may expire before being utilized.

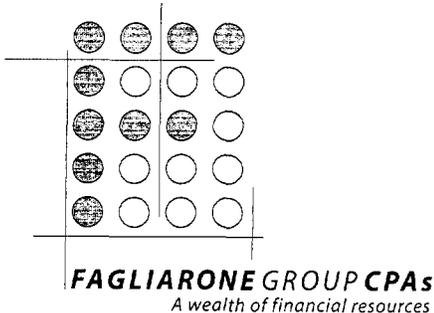
NOTE J – NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Uniform Net Capital Rule (SEC rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1 (and the rule of the applicable exchange also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio exceeds 10 to 1). At December 31, 2001, the Company had net capital of \$68,886, which was \$18,886 in excess of its required net capital of \$50,000. The Company's net capital ratio was 1.3 to 1.

SUPPLEMENTARY INFORMATION

PINNACLE INVESTMENTS, INC.
 SCHEDULE OF NET CAPITAL
 December 31, 2001

Total stockholders' equity	\$ 97,540
Liabilities subordinated to claims of general creditors allowable in computation of net capital	<u>150,000</u>
Total capital and allowable subordinated liabilities	<u>247,540</u>
Non-allowable assets deductions and/or charges:	
Leasehold improvements, furnishings and equipment	59,250
Advances to stockholders	96,450
Prepaid interest	1,210
Cash surrender value – life insurance	8,993
Other receivables	<u>2,100</u>
Total deductions and/or charges	<u>168,003</u>
Haircuts on securities (computed, where applicable, pursuant to rule 15c30-1(f):	
Money market accounts	192
Investment securities	<u>10,459</u>
Total haircuts	<u>10,651</u>
 NET CAPITAL	 <u>\$ 68,886</u>
Total liabilities per statement of financial condition	\$ 239,780
Less: Subordinated debt	<u>150,000</u>
Aggregate indebtedness	<u>\$ 89,780</u>
Computation of basic capital requirement:	
Minimum net capital requirement (6-2/3% of 89,780)	5,985
Minimum dollar requirement	<u>50,000</u>
Net capital requirement (the greater of the above amounts)	<u>\$ 50,000</u>
Excess net capital	<u>\$ 18,886</u>
Excess net capital at 1000%	<u>\$ 59,908</u>
Ratio – Aggregate indebtedness to net capital	<u>1.3 to 1</u>
Reconciliation with Company's computation (included in Part II of Form X-17A-5 as of December 31, 2001)	
Net capital as reported in Company's Part II (unaudited) FOCUS report	\$ 77,524
Audit adjustments (net)	<u>(8,638)</u>
 NET CAPITAL	 <u>\$ 68,886</u>



**INDEPENDENT AUDITORS' REPORT ON
INTERNAL CONTROLS REQUIRED BY SEC RULE 17a-5**

To the Board of Directors of
Pinnacle Investments, Inc.

In planning and performing our audit of the financial statements of Pinnacle Investments, Inc. for the year ended December 31, 2001, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications and comparisons.
2. Recordation of differences required by rule 17a-13.
3. Complying with the requirements for prompt payment of securities under Section 8 of the Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that the assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and our study, we believe that the Company's practices and procedures were adequate at December 31, 2001, to meet the SEC's objectives.

This report is intended solely for the use of the Board of Directors, management, the Securities and Exchange Commission, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers and is not intended to be and should not be used by anyone other than these specified parties.

Fagliarone Group CPAs, PC

February 15, 2002

PINNACLE INVESTMENTS, INC.
FINANCIAL STATEMENTS
AND
SUPPLEMENTARY INFORMATION

December 31, 2001

TABLE OF CONTENTS

	<u>Page No.</u>
FACING PAGE TO FORM X-17a-5	1
AFFIRMATION	2
INDEPENDENT AUDITORS' REPORT	3
FINANCIAL STATEMENTS	
Statement of Financial Condition	4
Statement of Income	5
Statement of Changes in Stockholders' Equity	6
Statement of Changes in Subordinated Borrowings	7
Statement of Cash Flows	8 - 9
Notes to Financial Statements	10 - 14
SUPPLEMENTARY INFORMATION	
Schedule of Net Capital	16
Independent Auditors' Report on Internal Controls Required by SEC Rule 17a-5	17 - 18