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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549



02003681

ANNUAL AUDITED REPORT
FORM X-17A-5
PART III

SEC FILE NUMBER
8-53232

FEB 27 2002
340

FACING PAGE
Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

FV 3/5/02

REPORT FOR THE PERIOD BEGINNING 01/01/01 AND ENDING 12/31/01
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: Pointe Capital, LLC

OFFICIAL USE ONLY
FIRM ID. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

21845 Powerline Road

(No. and Street)

Boca Raton

Florida

33433

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

David L. Smith

(518) 449-5131

(Area Code - Telephone No.)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*

Piaker & Lyons

572 South Salina Street

(Name - if individual, state last, first, middle name)

Syracuse

NY

13202

(Address)

(City)

(State)

Zip Code

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

PROCESSED

MAR 21 2002

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THOMSON
FINANCIAL

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

3/21/02 [Signature]

OATH OR AFFIRMATION

I, David L. Smith, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Pointe Capital, LLC, as of December 31, 19 2001, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

None

[Signature]
Signature
Vice President
Title

[Signature]
Notary Public

CAROLYN MURRO
Notary Public, State of New York
No. 01MU6037985
Qualified in Rensselaer County
Commission Expires March 6, 2002

This report** contains (check all applicable boxes):

- (a) Facing page.
(b) Statement of Financial Condition.
(c) Statement of Income (Loss).
(d) Statement of Changes in Financial Condition.
(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
(g) Computation of Net Capital
(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
(i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
(j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
(l) An Oath or Affirmation.
(m) A copy of the SIPC Supplemental Report.
(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



**REPORT OF INTERNAL CONTROL STRUCTURE REQUIRED BY
SEC. RULE 17a-5 FOR A BROKER-DEALER CLAIMING AN EXEMPTION
FROM SEC. RULE 15c3-3.**

To the Members
Pointe Capital, LLC

In planning and performing our audit of the financial statements and supplemental schedules of Pointe Capital, LLC (the "Company") for the year ended December 31, 2001, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications, and comparisons;
2. Recordation of differences required by Rule 17a-13; and
3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

To the Members
Pointe Capital, LLC
January 15, 2002

Page Two

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, by not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use of disposition and transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of the inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted the following matters involving the control environment, accounting systems, control procedures, or procedures for safeguarding securities and their operation that we consider to be material weaknesses as defined above. These conditions were considered in determining the nature, timing, and extent of the procedures to be performed in our audit of the financial statements of Pointe Capital, LLC for the year ended December 31, 2001, and this report does not affect our report thereon dated January 15, 2002.

To the Members
Pointe Capital, LLC
January 15, 2002

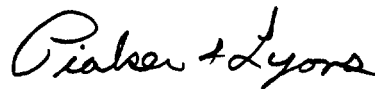
Page Three

Limited Personnel

The number of personnel handling accounting transactions, in general, limits the overall effectiveness of internal accounting control due to the lack of segregation of duties and responsibilities in the same areas of the accounting function. Management must remain aware of this limitation and monitor cash receipts and disbursements to insure that no unusual transactions are occurring and going undetected.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, except for the matters described in the preceding paragraphs, we believe that the Company's practices and procedures were adequate at December 31, 2001 to meet the Commission's objectives.

This report is intended solely for the use of the Board of Directors, management, the Securities and Exchange Commission, the New York State Exchange, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and should not be used for any other purpose.



PIAKER & LYONS

Syracuse, New York
January 15, 2002

POINTE CAPITAL, LLC
FINANCIAL STATEMENTS
DECEMBER 31, 2001

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**POINTE CAPITAL, LLC
FINANCIAL STATEMENTS
DECEMBER 31, 2001**

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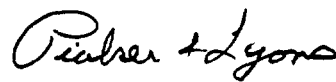
INDEPENDENT AUDITORS' REPORT

To the Members
Pointe Capital, LLC

We have audited the accompanying statement of financial condition of **POINTE CAPITAL, LLC (a Limited Liability Company)** as of December 31, 2001, and the related statements of operations, changes in members' equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Pointe Capital, LLC as of December 31, 2001, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.


PIAKER & LYONS

Syracuse, New York
January 15, 2002

POINTE CAPITAL, LLC
STATEMENT OF FINANCIAL CONDITION
DECEMBER 31, 2001

ASSETS

Cash	\$ 315,490
Marketable Securities	56,500
Not Readily Marketable Investments, at Estimated Fair Market Value	250,000
Receivables	53,500
Equipment and Furniture – Net	23,042
Prepaid Expenses	<u>8,909</u>
TOTAL ASSETS	\$ <u>707,441</u>

LIABILITIES AND MEMBERS' EQUITY

LIABILITIES	
Accounts Payable	\$ 1,171
MEMBERS' EQUITY	<u>706,270</u>
TOTAL LIABILITIES AND MEMBERS' EQUITY	\$ <u>707,441</u>

The Notes to Financial Statements are an integral part of this statement.

POINTE CAPITAL, LLC

STATEMENT OF OPERATIONS
FOR THE YEAR ENDED DECEMBER 31, 2001

REVENUES	
Advisory Fees	\$ 193,500
Interest and Dividends	5,548
Gain on Marketable Securities	<u>3,224</u>
TOTAL REVENUES	<u>202,272</u>
EXPENSES	
Administrative Expenses	17,500
Depreciation	14,141
Insurance Expense	13,194
Legal	83,263
Miscellaneous Expense	14,694
Office Supplies and Expense	12,410
Payroll	249,750
Professional Fees	2,925
Payroll Taxes and Benefits	36,374
Relocation Expenses	3,625
Rent	18,334
Telephone	17,984
Travel and Entertainment	<u>15,085</u>
TOTAL EXPENSES	<u>499,279</u>
NET LOSS	<u>\$(297,007)</u>

The Notes to Financial Statements are an integral part of this statement.

POINTE CAPITAL, LLC

STATEMENT OF CHANGES IN MEMBERS' EQUITY
FOR THE YEAR ENDED DECEMBER 31, 2001

	<u>First Integrated Capital Corp.</u>	<u>Pointe Financial Corporation</u>	<u>Total</u>
Members' Equity – Beginning Of Year	\$ 501,638	\$ 501,639	\$ 1,003,277
Net Loss	(148,503)	(148,504)	(297,007)
Members' Equity – End of Year	\$ <u>353,135</u>	\$ <u>353,135</u>	\$ <u>706,270</u>

The Notes to Financial Statements are an integral part of this statement.

POINTE CAPITAL, LLC
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31, 2001

**INCREASE (DECREASE) IN CASH
AND CASH EQUIVALENTS:**

Cash Flows From Operating Activities:

Net Loss \$(297,007)

**Adjustments to Reconcile Net Loss to Net
Cash Used by Operating Activities:**

Depreciation 14,141

Changes in Operating Assets and Liabilities:

Marketable Securities (56,500)

Not Readily Marketable Investments (250,000)

Receivables (53,500)

Prepaid Expenses (804)

Accounts Payable (8,863)

Net Cash Used by Operating Activities (652,533)

Cash Flows From Investing Activities:

Purchases of Equipment (3,664)

Net Decrease in Cash and Cash Equivalents (656,197)

Cash – Beginning of Year 971,687

Cash – End of Year \$ 315,490

The Notes to Financial Statements are an integral part of this statement.

POINTE CAPITAL, LLC

**NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2001**

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Company Operations and Concentration of Credit Risk – Pointe Capital, LLC, a Delaware limited liability company, is engaged in investment banking and underwriting services. The Company is a broker-dealer registered with the Securities and Exchange Commission and is a member of the National Association of Securities Dealers. The Company monitors its cash balances which exceed insurance coverages.

Accounting Method – The Company’s financial statements are prepared using the accrual basis as specified in the AICPA’s Audit and Accounting Guide – “Audits of Brokers and Dealers in Securities.” Transactions in securities are recorded on a trade date basis for financial statement and tax purposes.

Customer Accounts – Fully Disclosed Basis – The Company operates pursuant to paragraph (k)(2)(B) of Rule 15c3-3 and does not carry customer accounts or clear customer transactions. As a result, the Company is exempt from the remaining provisions and requirements of Rule 15c3-3.

Use of Estimates – The preparation of financial statements in conformity with generally accepted accounting principles requires the use of estimates based on management’s knowledge and experience. Due to their prospective nature, actual results could differ from those estimates.

Marketable Securities and Not Readily Marketable Investments – Marketable securities are valued at fair market value. Not readily marketable investments are valued at estimated fair value as determined by the Company’s management. The resulting difference between cost and market is included in income as an unrealized investment gain or loss. At December 31, 2001 market value of marketable securities exceeded cost by \$3,224. The Company’s gain on marketable securities for the year ended December 31, 2001 consists of unrealized gains.

Allowance for Doubtful Accounts – The Company establishes allowances for doubtful accounts based on management’s review of detailed accounts and receivable records. Adjustments to the allowances are charged to operations in the year such adjustments are determined. At December 31, 2001, no allowance was deemed necessary by management.

POINTE CAPITAL, LLC

NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2001

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Equipment and Furniture – Purchases of equipment and furniture are recorded at cost. Depreciation is provided on the straight-line and accelerated methods, which are considered adequate for the recovery of the assets over their estimated useful lives. Depreciation expense totaled \$14,141 for the year ended December 31, 2001.

Equipment and furniture are comprised of the following at December 31, 2001:

Equipment	\$ 25,358
Furniture	<u>15,888</u>
	41,246
Less: Accumulated Depreciation	<u>18,204</u>
	\$ <u>23,042</u>

Income Taxes – Income taxes are not payable by, or provided for, the Company. Members report their share of earnings/losses on their respective income tax returns.

Cash and Cash Equivalents – For purposes of the statements of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

NOTE 2 – NOT READILY MARKETABLE INVESTMENTS

The Company has a \$250,000 promissory note from High Liquidity Fund, LLC (a related party), which requires monthly interest payments of 8%. The principal is due December 31, 2006. The investment is valued at estimated fair value, which is determined by the Company's management.

NOTE 3 – COMMITMENTS AND CONTINGENCIES

The Company has an occupancy lease agreement with a related party, which requires monthly payments of \$1,472 through July 2002. Rent expense related to this lease was \$18,334 for the year ended December 2001.

In addition, the Company leases various equipment currently requiring monthly payments of \$347. Future minimum lease payments required by the equipment leases are as follows for the years ending December 31:

2002	\$ 4,162
2003	3,815

POINTE CAPITAL, LLC
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2001

NOTE 4 – NET CAPITAL REQUIREMENTS

Pursuant to the net capital provisions of Rule 15c3-1 of the Securities Exchange Act of 1934, the Company is required to maintain a minimum level of net capital of \$5,000 as defined under such provisions. Additionally, the Company is required to maintain a net capital ratio (a ratio of aggregate indebtedness to net capital) of not more than 15 to 1. The Company had net capital of \$99,582 as of December 31, 2001. The Company's net capital ratio was approximately .0118 to 1 at December 31, 2001.

NOTE 5 – RELATED PARTY TRANSACTIONS

The Company had several different types of transactions with related parties during the year ended December 31, 2001. The Company rents office space and provides investment banking services to related parties. A summary of the income (expense) items from related party transactions are as follows for the year ending December 31, 2001:

Advisory Fee Income	\$ 150,000
Rent Expense	(18,334)
Administrative Expenses	(17,500)

Also, the Company has the following related party assets at December 31, 2001:

Marketable Securities	\$ 56,500
Not Readily Marketable Investments	250,000
Receivables	25,000



INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTAL INFORMATION

To the Members
Pointe Capital, LLC

We have audited the accompanying financial statements of **POINTE CAPITAL, LLC** as of and for the year ended December 31, 2001, and have issued our report thereon dated January 15, 2002. Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental information contained in the contents of this report is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities and Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.


PIAKER & LYONS

Syracuse, New York
January 15, 2002

POINTE CAPITAL, LLC
COMPUTATIONS OF AGGREGATE INDEBTEDNESS
AND NET CAPITAL UNDER RULES 15c3-1
FOR THE YEAR ENDED DECEMBER 31, 2001

AGGREGATE INDEBTEDNESS

Accounts Payable	\$ <u>1,171</u>
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TOTAL AGGREGATE INDEBTEDNESS	\$ <u>1,171</u>
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NET CAPITAL

Total Members Equity	\$ <u>706,270</u>
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DEDUCTIONS

Not Readily Marketable Investments	250,000
Receivables	53,500
Equipment and Furniture	23,042
Prepaid Expenses	8,909
Excess Bond Deductible	5,000
Haircut on Securities	15,228
Excess Members' Cash	<u>251,009</u>

TOTAL DEDUCTIONS	<u>606,688</u>
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NET CAPITAL	99,582
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REQUIRED NET CAPITAL	<u>5,000</u>
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CAPITAL IN EXCESS OF REQUIREMENT	\$ <u>94,582</u>
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RATIO OF AGGREGATE INDEBTEDNESS TO NET CAPITAL	<u>.0118 to 1</u>
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See Independent Auditors' Report on Supplemental Information

POINTE CAPITAL, LLC

**RECONCILIATIONS OF NET CAPITAL TO FORM X-17a-5
FOR THE YEAR ENDED DECEMBER 31, 2001**

NET CAPITAL REPORTED ON DECEMBER FORM X-17a-5	\$ <u>92,889</u>
ADJUSTMENTS ARISING FROM AUDIT ADJUSTMENTS WHICH AFFECT NET CAPITAL – FORM X-17a-5:	
Adjustment of Members' Excess Cash	(2,394)
Adjustment of Haircut Calculation	224
Adjustment of Accounts Payable	<u>8,863</u>
TOTAL ADJUSTMENTS AFFECTING NET CAPITAL	<u>6,693</u>
NET CAPITAL AS ADJUSTED	\$ <u>99,582</u>

See Independent Auditors' Report on Supplemental Information