

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

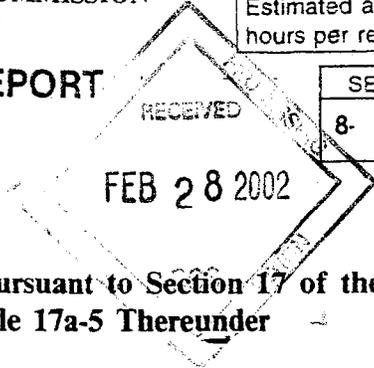
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ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III



SEC FILE NUMBER  
8- 45529

FACING PAGE  
Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/01 AND ENDING 12/31/01  
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER:  
NN: H.R.C. Investment Services, Inc.  
FN: H.R.C. Services Inc.

OFFICIAL USE ONLY  
FIRM ID. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

136 Glenwood Road  
(No. and Street)  
Glenwood Landing New York 11547  
(City) (State) (Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  
Mark Sultan, CPA 516-496-9500  
(Area Code - Telephone No.)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Ives & Sultan, LLP  
(Name - if individual, state last, first, middle name)  
100 Crossways Park Drive West Woodbury New York 11797  
(Address) (City) (State) (Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

PROCESSED

APR 01 2002

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THOMSON FINANCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

3/28

OATH OR AFFIRMATION

I, SEAN S MOHAMMADI, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of H.R.C. Services Inc., as of December 31, 2001, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_

PAULETTE FERRIGNO  
Notary Public, State of New York  
No. 4879189  
Qualified in Nassau County  
Commission Expires January 20, 2003

X *[Signature]*

Signature

*PRESIDENT*

Title

*[Signature]*  
\_\_\_\_\_  
Notary Public

This report\*\* contains (check all applicable boxes):

- (a) Facing page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**IVES & SULTAN, LLP**  
Certified Public Accountants

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100 Crossways Park Drive West, Woodbury, NY 11797-2012

516-496-9500 • Fax: 516-496-9508

**HRC SERVICES, INC.**

**FINANCIAL STATEMENTS**

**DECEMBER 31, 2001**

# HRC SERVICES, INC.

## FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2001

### Table of Contents

#### Financial Statements:

Independent Auditors' Report	1
Balance Sheet	2
Statement of Income	3
Statement of Changes in Stockholders' Equity	4
Statement of Cash Flows	5
Reconciliation of the Computation of Net Capital Under Rule 15C3-1	6
Computation of Net Capital Under Rule 15C3-1	7
Notes to Financial Statements	8 - 9
Independent Auditors' Report on Internal Accounting Control Required by Sec Rule 17a-5	10 - 11

**INDEPENDENT AUDITORS' REPORT ON FINANCIAL STATEMENTS**

# IVES & SULTAN, LLP

Certified Public Accountants

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100 Crossways Park Drive West, Woodbury, NY 11797-2012

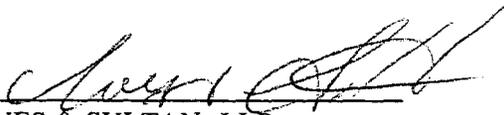
516-496-9500 • Fax: 516-496-9508

HRC Services, Inc.  
Glenwood Landing, New York

We have audited the accompanying balance sheet of HRC Services, Inc. as at December 31, 2001, and the related statements of income, changes in stockholders' equity, cash flows, and net capital computation for the year then ended. These financial statements are the responsibility of the organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of HRC Services, Inc. as at December 31, 2001 and the results of its operations and the changes in its financial position for the year then ended in conformity with generally accepted accounting principles.

  
IVES & SULTAN, LLP  
Certified Public Accountants

# HRC SERVICES, INC.

## BALANCE SHEET DECEMBER 31, 2001

### Assets

#### Assets

Cash and Cash Equivalents *(Note 1b)* \$288,343

Non-Allowable Assets *(Note 2)* 79,167

\$367,510

### Liabilities and Stockholders' Equity

#### Current Liabilities

Accrued Commissions Payable \$154,051

Current Portion of Long-Term Debt *(Note 5)* 9,440

163,491

#### Long-Term Liabilities

Long-Term Debt - Less: Current Portion *(Note 5)* 15,732

179,223

#### Stockholders' Equity

Capital Stock 20,000

Retained Earnings 168,287

188,287

\$367,510

# HRC SERVICES, INC.

## STATEMENT OF INCOME YEAR ENDED DECEMBER 31, 2001

<b>Revenues From Sales</b>	<u>\$2,439,680</u>
<b>Expenses</b>	
Payroll	1,357,887
Payroll Taxes	57,547
Employee Benefits	34,451
Office and General	58,304
Data Processing	28,079
Printing	66,978
Repairs and Maintenance	1,601
Telephone and Utilities	30,107
Professional	54,980
Dues and Subscriptions	6,643
Postage and Delivery	18,763
Contributions	9,852
Entertainment	57,965
Travel	32,828
Rent	65,475
Insurance	116,630
Conferences and Seminars	4,941
Licenses and Registration	13,084
Equipment Rental	15,299
Commissions	842,707
Advertisement	1,870
Depreciation	<u>15,421</u>
	<u>2,891,412</u>
	(451,732)
Administrative Income	<u>241,738</u>
	(209,994)
Interest Income	<u>10,564</u>
Loss Before Income Taxes	(199,430)
Income Taxes (Note 3)	<u>100</u>
Net Loss	<u>\$ (199,530)</u>

The accompanying notes are an integral part of the financial statements.

**HRC SERVICES, INC.**

**STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY  
YEAR ENDED DECEMBER 31, 2001**

Stockholders' Equity as of January 1, 2001	\$387,817
Net Loss	<u>(199,530)</u>
Stockholders' Equity as of December 31, 2001	<u>\$188,287</u>

*The accompanying notes are an integral part of the financial statements.*

## HRC SERVICES, INC.

### STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31, 2001

<b>Cash Flows From Operating Activities:</b>	
Net Loss	\$(199,530)
Adjustment to Reconcile Net Loss to Net Cash Provided By Operating Activities:	
Depreciation	15,421
(Increase) Decrease in Current Assets:	
Loans Receivable	(2,648)
Increase (Decrease) in Current Liabilities:	
Accrued Commissions Payable	57,411
Income Taxes	<u>(14,583)</u>
Net Cash Used By Operating Activities	<u>(143,929)</u>
<b>Cash Flows From Financing Activities:</b>	
Principal Payments on Long-Term Debt	<u>(10,226)</u>
Net Decrease in Cash and Cash Equivalents	(154,155)
Cash and Cash Equivalents - At Beginning	<u>442,498</u>
Cash and Cash Equivalents - At End	<u>\$288,343</u>
<b>Supplemental Disclosures of Cash Flow Information:</b>	
<b>Cash Paid During The Period For:</b>	
Taxes	<u>\$ 14,683</u>

*The accompanying notes are an integral part of the financial statements.*

**HRC SERVICES, INC.**

**RECONCILIATION OF THE COMPUTATION OF  
NET CAPITAL UNDER RULE 15C3-1  
DECEMBER 31, 2001**

Net Capital as Per December 31, 2001 Focus Report	\$109,120
Reconciling Items Between Financial Statements and Focus Report	<u>          —</u>
Net Capital as Per December 31, 2001 Financial Statement	<u>\$109,120</u>

## HRC SERVICES, INC.

### COMPUTATION OF NET CAPITAL UNDER RULE 15C3-1 AS OF DECEMBER 31, 2001

<b>Allowable Capital</b>		
Common Stock		\$ 20,000
Earnings to Date		<u>168,287</u>
		<u>188,287</u>
Less: Non-Allowable Assets		79,167
Net Capital		<u>109,120</u>
Aggregate Indebtedness	<u>179,223</u>	
Minimum Net Capital Required		<u>25,000</u>
Minimum Net Capital Required (Based on Aggregate Indebtedness)	<u>11,948</u>	
		<u>\$ 84,120</u>
AI Ratio (%)		<u>1.64%</u>

*The accompanying notes are an integral part of the Financial Statements.*

# HRC SERVICES, INC.

## NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2001

### 1. Summary of Significant Accounting Policies

#### a. Type of Organization

HRC Services, Inc. is a New York Corporation, duly organized and validly existing under the laws of the State of New York. HRC Services, Inc. acts as a broker/dealer conducting business in mutual funds and variable annuities.

#### b. Cash and Cash Equivalents

For purposes of the statement of cash flows, the Company considers all highly liquid financial instruments purchased with an original maturity of three months or less to be cash equivalents.

#### c. Use of Estimates

Management uses estimates and assumptions in preparing these financial statements in accordance with generally accepted accounting principles. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses.

#### d. Property and Equipment

Depreciation of property and equipment for financial reporting purposes is computed at rates adequate to allocate the cost of applicable assets over their expected useful lives. Both straight-line and declining balance depreciation methods are being utilized.

Property and equipment, renewals and improvements are capitalized at cost by additions to the related asset accounts, while repairs and maintenance costs are charged against income. The Company records sales and retirements by removing the cost and accumulated depreciation from the asset and reserve accounts, reflecting any resulting gain or loss in earnings.

### 2. Non-Allowable Assets

Non-allowable assets consist of the following:

Fixed Assets (Net of Accumulated Depreciation)	\$26,714
Prepaid Income Taxes	28,998
Loan Receivable Affiliates	<u>23,455</u>
	<u>\$79,167</u>

### 3. Income Taxes

Income taxes consist of the following:

New York State	<u>\$100</u>
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## HRC SERVICES, INC.

### NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEAR ENDED DECEMBER 31, 2001

#### 4. Focus Report

HRC Services, Inc., a broker/dealer, is required to file a Focus Report Part IIA within 17 business days of the quarter end with both the NASD district and executive offices.

#### 5. Long-Term Debt

Long-term debt consists of the following:

GE Capital; 60 monthly principal and interest payments of \$786.63; due August 2004.	\$25,172
Less: Current Portion	<u>9,440</u>
	<u>\$15,732</u>

Future principal debt repayments are estimated to be as follows:

Twelve Months Ended	
December 31,	
2002	\$ 9,440
2003	9,440
2004	<u>6,292</u>
	<u>\$25,172</u>

#### 6. Concentration of Credit Risk

The Company's financial instruments that are exposed to concentrations of credit risk consist primarily of cash and cash equivalents. The Company places its cash and temporary cash investments with high credit quality institutions. At times such investments may be in excess of the FDIC insurance limit.

# IVES & SULTAN, LLP

Certified Public Accountants

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100 Crossways Park Drive West, Woodbury, NY 11797-2012

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## INDEPENDENT AUDITOR'S REPORT ON INTERNAL ACCOUNTING CONTROL REQUIRED BY SEC RULE 17A-5

HRC Services, Inc.  
136 Glenwood Road  
Glenwood Landing, NY 11547

In planning and performing our audit of the financial statements of HRC Services, Inc. year ended December 31, 2001, we considered its internal control structure including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion of the financial statements and not to provide assurance on the internal control structure.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures (including tests of compliance with such practice and procedures) followed by HRC Services, Inc. that we considered relevant to the objective stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and the procedures for determining compliance with the exemptive provisions of rule 15c3-3. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by rule 17a-13 or in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

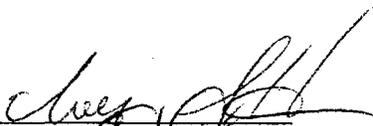
The management of the Company is responsible for establishing and maintaining a system of internal accounting control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal accounting control procedures or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001 to meet the Commission's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission, the New York Stock Exchange and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

  
Ives & Sultan, LLP  
Certified Public Accountants

February 23, 2002