UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

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# ANNUAL AUDITED REPORT **FORM X-17A-5**

PART III

SEC FILE NUMBER 10831

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/01	AND ENDING	12/31/01		
	MM/DD/YY		MM/DD/YY		
A. RE	GISTRANT IDENTI	FICATION			
AME OF BROKER-DEALER:			OFFICIAL LISE CANY		
Jackson & Smit	h Investment Secur	ities, L.L.C.	OFFICIAL USE ONLY		
DDRESS OF PRINCIPAL PLACE OF BUS	TATESS. (The nest use D.A.	Por No.)	FIRM ID. NO.		
		. Bux 140.)			
275 West Main	(No. and Street)	<del> </del>			
	•	_			
Gastonia	North Carolina	2	8052		
(City)	(State)		(Zip Code)		
AME AND TELEPHONE NUMBER OF P	ERSON TO CONTACT I	N REGARD TO THIS I	REPORT		
David A. Smith		(70	14) 865–9546		
	<del></del>		(Area Code Telephone No.)		
R AC	COUNTANT IDENTI	FICATION			
	<del></del>				
NDEPENDENT PUBLIC ACCOUNTANT W	hose opinion is contained	in this Report*			
	& Holland, L.L.P.				
(Nar	ne — if individual, state læst, first, n	niddle name)			
P. 0. Box 1064	Gastonia	North Carolin			
(Address)	(City)	(State)	Zip Code)		
HECK ONE:					
☑ Certified Public Accountant					
☐ Public Accountant			LAMP 29		
	States or any of its posse	essions.	MAR &3		
☐ Public Accountant	States or any of its posses		) MAR 23		
☐ Public Accountant			PROCES MAR 29 THOMS FINANCE		

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

SEC 1410 (3-91)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMF control number.

# **OATH OR AFFIRMATION**

best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the fine Jackson & Smith Investment Securities, L.L.C.  December 31 , 45 2001, are true and correct. I further swear (or affirm) that neither the common any partner, proprietor, principal officer or director has any proprietary interest in any account classified soley as the a customer, except as follows:	
December 31 , XX 2001, are true and correct. I further swear (or affirm) that neither the commor any partner, proprietor, principal officer or director has any proprietary interest in any account classified soley as the	as of
nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified soley as th	
	at of
Signature	
Member Title	<del></del> -
Molary Public Notary Public	
This report** contains (check all applicable boxes):	
<ul> <li>☑ (a) Facing page.</li> <li>☑ (b) Statement of Financial Condition.</li> </ul>	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.	
(f) Statement of Changes in Stockholders Equity of Fartners of Sole Prophetor's Capital.	
(g) Computation of Net Capital	
<ul> <li>□ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.</li> <li>□ (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.</li> </ul>	
<ul> <li>□ (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.</li> <li>□ (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and</li> </ul>	d the
Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.	
(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of solidation.	con-
(1) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Report.  (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous a	adit
(a) 11 report assertante and inniversa manifesters towns to ever or round to make evision since the date of the brestons a	

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

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#### Report of Independent Certified Public Accountants

The Members
Jackson & Smith Investment Securities, L.L.C.
Gastonia, North Carolina

We have audited the accompanying statements of financial condition of Jackson & Smith Investment Securities, L.L.C. (the "Company") as of December 31, 2001 and 2000, and the related statements of income and changes in members' capital and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Jackson & Smith Investment Securities, L.L.C. as of December 31, 2001 and 2000, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Cheny, Behaut & Holland, L. L. P.

# **Statements of Financial Condition**

## Assets

	December 31				
		2001	2000		
Cash and cash equivalents	\$	68,000	\$	22,146	
Cash deposited with clearing agent		15,000		42,549	
Cash segregated under federal and other regulations		-		2,665	
Receivables					
Brokers and dealers		15,805		21,204	
Marketable securities owned, at market value	1	419,244		423,162	
Prepaid expenses		3,111		3,111	
Equipment, at cost less accumulated depreciation of \$135,045 in 2001 and \$144,542 in 2000		26,768		3,160	
Leasehold improvements, at cost less accumulated depreciation of \$6,039 in 2001 and \$5,622 in 2000		2,089		2,506	
Other long-term investment		10,800		10,800	
	\$	560,816	\$	531,303	
Liabilities and Members' Ca	pital				
Notes payable	\$	121,113	\$	135,000	
Accounts payable and accrued expenses		4,159		1,499	
		125,272		136,499	
Members' capital		435,544		394,804	
	\$	560,816	\$	531,303	

See notes to financial statements.

# Statements of Income and Changes in Members' Capital

	Year Ended	December 31		
	2001	2000		
Revenues				
Commissions	\$ 228,403	\$ 304,077		
Net gains/(losses) on securities	28,081	(35,060)		
Interest and dividends	16,954	15,562		
Total revenues	273,438	284,579		
Expenses	,			
Employee compensation and benefits	131,611	107,259		
Occupancy	18,224	16,271		
Depreciation	2,920	6,060		
Taxes, other than income	6,197	4,364		
Other operating expenses	73,746	108,538		
Total expenses	232,698	242,492		
Net income (loss)	40,740	42,087		
Members' capital				
Beginning of year	394,804	352,717		
End of year	\$ 435,544	\$ 394,804		

# **Statements of Cash Flows**

	Year Ended December 31			ber 31	
	2001		2000		
Cash flows from operating activities					
Net income (loss)	\$	40,740	\$	42,087	
Adjustments to reconcile net income (loss) to net cash					
provided by (used in) operating activities		•			
Depreciation		2,920		6,060	
Gain on sale of property and equipment		(2,500)		-	
(Increase) decrease in unrealized gain on investment securities		23,060		(39,244)	
Decrease (increase) in receivables from brokers and dealers		5,399		153,206	
Decrease in customer receivables	•	-		458	
Decrease in deposits with clearing agent		27,550		-	
Decrease in cash segregated under					
federal and other regulations		2,665		31,535	
(Increase) decrease in trading securities owned		(19,142)		131,093	
Decrease in payables to brokers and dealers		· <b>-</b>		(177,427)	
Decrease in customer payables		-		(49,673)	
Increase (decrease) in accounts payable					
and accrued expenses		2,660		(148)	
Net cash provided by operating activities		83,352		97,947	
Cash flows from investing activities					
Proceeds from sale of investment securities		-		1,250	
Purchases of property and equipment		(26,111)		(1,300)	
Proceeds from sale of property and equipment		2,500		-	
Net cash used in investing activities		(23,611)		(50)	
Cash flows from financing activities					
Proceeds from borrowings		27,013		270,000	
Repayments of debt		(40,900)		(350,000)	
Net cash used in financing activities		(13,887)		(80,000)	
Net increase in cash and cash equivalents		45,854		17,897	
Cash and cash equivalents at beginning of year		22,146		4,249	
Cash and cash equivalents at end of year	<u>\$</u>	68,000	\$	22,146	

See notes to financial statements.

#### Notes to Financial Statements

## December 31, 2001 and 2000

#### Note 1 - Nature of operations:

Jackson & Smith Investment Securities, L.L.C. is a broker-dealer registered with the Securities and Exchange Commission (SEC) and is a member of the National Association of Securities Dealers, Inc. (NASD). The Company executes general securities transactions for customers located principally in Gaston County, North Carolina and surrounding areas. During 2000, the Company changed from a self-clearing firm to a fully disclosed firm, using FISERV Correspondent Services, Inc. for completing all transactions.

Jackson & Smith Investment Securities, L.L.C. is a North Carolina Limited Liability Company. The duration of the L.L.C. is set to expire no later than December 31, 2046. Members are not ultimately liable for any debts of the Company, losses of capital, nor for the losses of profits. Transfers of members' interests are limited to certain conditions as specified in the Company's operating agreement.

#### Note 2 - Summary of significant accounting policies:

#### Cash equivalents -

For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

#### Securities owned -

Marketable securities consist of corporate stocks and are valued at quoted market values. If a quoted market value is not available, market value is determined using quoted market prices for similar investment securities. Proprietary securities transactions and any related gains or losses are recognized on the trade date. Cost is determined by the specific identification method for the purpose of computing realized gains or losses on investment securities.

#### Equipment and leasehold improvements -

Equipment and leasehold improvements are carried at cost. Depreciation is charged to operations over the estimated useful lives of the assets using the straight-line method. The costs of major improvements are capitalized, while the costs of maintenance and repairs, which do not improve or extend the life of the respective asset, are expensed currently. The cost and accumulated depreciation of property are eliminated from the accounts upon disposal, and any resulting gain or loss is included in the determination of net income.

#### Use of estimates in the preparation of financial statements -

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Notes to Financial Statements (Continued)

## December 31, 2001 and 2000

## Note 2 - Summary of significant accounting policies (continued):

#### Commissions -

Commissions and related clearing expenses are recorded on a trade-date basis as security transactions occur.

## Note 3 - Cash segregated under federal and other regulations:

At December 31, 2000 the Company had cash of \$2,665 segregated in a special reserve bank account for the benefit of customers under rule 15c3-3 of the Securities and Exchange Commission (Note 10). During 2001, this account was closed in connection with the Company's conversion to a fully disclosed firm.

#### Note 4 - Related party transactions:

The Company rented office space on a month-to-month lease from a member. Total rent paid to the member amounted to \$7,500 in 2001 and 2000, respectively.

In 2000, the Company borrowed \$270,000 from a member. This amount was repaid before the end of the year. Interest was paid to the member at prime rate, which totaled \$11,255 for the year ended December 31, 2000. There were no such borrowings during 2001.

#### Note 5 - Income taxes:

Limited liability corporations (L.L.C.'s) are essentially taxed as partnerships, with the net income or loss flowing through to the members' individual income tax returns. Accordingly, no provision for income taxes is reflected on the financial statements of Jackson & Smith Investments Securities, L.L.C.

December 31

#### Note 6 - Notes payable:

Notes payable consist of the following;

	<u> 2001</u>	<u> 2000</u>
Line of credit maximum available borrowings \$225,000, collateralized by securities with a market value at December 31, 2001 of approximately \$354,000 and approximately \$380,000 at December 31, 2000, interest due quarterly at the prime rate as published in the Wall Street Journal (4.75 percent and 9.50 percent at December 31, 2001 and 2000, respectively), all outstanding principal due on May 14, 2002.	\$ 95,000	\$ 135,000

#### Notes to Financial Statements (Continued)

## December 31, 2001 and 2000

## Note 6 - Notes payable (continued):

	December 31		
	<u>2001</u>	<u>2000</u>	
Installment loan secured by Company automobile payable in monthly installments of \$450 with scheduled maturity of November 2005 at zero interest rate.	\$ <u>26,113</u>	\$ <u>-</u>	
	\$ <u>121,113</u>	\$ <u>135,000</u>	

#### Future maturities of debt are as follows:

December 31,	
2002	\$ 100,400
2003	5,400
2004	5,400
2005	5,400
2006	<u>4,513</u>
	\$ <u>121,113</u>

## Note 7 - Capital requirements:

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (rule 15c3-1), which requires the maintenance of minimum net capital (\$100,000) and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. The net capital and net capital ratio were as follows:

	December 31		
	<u>2001</u>	2000	
Net capital	\$ 280,065	\$ 255,436	
Net capital ratio (ratio of indebtedness to capital)	.45 to 1	.53 to 1	

## Note 8 - Part I, Form X-17a-5:

The most recent annual report of the Company is available for examination and copying at the office of the Company and at the Atlanta Regional Office of the Securities and Exchange Commission.

## Notes to Financial Statements (Continued)

#### December 31, 2001 and 2000

#### Note 9 - Rule 15c3-3:

Registrant is exempt from Rule 15c3-3 by paragraph K(2)(i) and is not required to maintain minimum deposits, as computed in accordance with the reserve formula. As required under the exemption, the Company effectuates all financial transactions with customers through a bank account designated as a "Special Account for the Exclusive Benefit of Customers." Due to the change from self-clearing to a full disclosure firm, the Company is no longer be required to maintain this account. The account was closed in January 2001.

#### Note 10 - Focus Report:

A tabulation of reconciling items to agree the Company's net capital computation as presented in Part IIA of Form X-175A-5 follows.

	D	ecember 31
	<u>2001</u>	2000
Net capital as reported in the Company's Part IIA		
and Part II (unaudited) FOCUS report	\$ 277,14	6 \$ 234,161
Net increase (decrease) in allowable assets	2,919	9 21,275
Increase (decrease) in aged fail-to-deliver items		
Decrease in aged fail-to-receive items		
Decrease in undue concentrations		-
Other changes		<del>-</del>
Net capital as presented in Note 7	\$ <u>280,06</u>	<u>5</u> \$ <u>255,436</u>

#### Note 11 - Subordinated liabilities:

The Company had no subordinated liabilities at December 31, 2001 and 2000.

#### Note 12 - Supplemental cash flow information:

Amounts paid for interest expense totaled \$8,787 and \$30,609 during 2001 and 2000, respectively.

#### Note 13 - Concentrations of credit risk and other business concentrations:

The Company is engaged in various trading and brokerage activities in which counterparties primarily include broker-dealers, banks and other financial institutions, and individuals. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument. It is management's policy to review, as necessary, the credit standing of each counterparty.

Notes to Financial Statements (Continued)

December 31, 2001 and 2000

Note 13 - Concentrations of credit risk and other business concentrations (continued):

Additionally, the Company places its cash and cash equivalents on deposit with a North Carolina financial institution. These balances are insured by the Federal Deposit Insurance Corporation up to \$100,000. From time to time, the Company may have balances on deposit in excess of the FDIC insured limits.

The Company's principal customer base consists of residents of Gaston and surrounding North Carolina counties. The limited geographic diversity of the Company's customer base exposes it to additional business concentrations.

ACCOMPANYING INFORMATION



# Report of Independent Certified Public Accountants on Accompanying Information

The Members
Jackson & Smith Investment Securities, L.L.C.
Gastonia, North Carolina

We have audited the accompanying financial statements of Jackson & Smith Investment Securities, L.L.C. as of and for the years ended December 31, 2001 and 2000, and have issued our report thereon dated January 16, 2002. Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying information on pages twelve and thirteen is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Cherry, Behaut & Holland, L.L.R.

Gastonia, North Carolina January 16, 2002

# ${\tt JACKSON~\&~SMITH~INVESTMENT~SECURITIES,~L.L.C.}$

# Computation of Net Capital and Net Capital Ratio

# Rule 15c3-1

	Year Ended December 31			
		2001		2000
Members' capital	_\$	435,544	_\$	394,804
Less				
Prepaid expenses		3,111		3,111
Equipment and real estate at cost, net of				
accumulated depreciation		28,857		5,666
Other long-term investment		10,800		10,800
Securities not readily marketable		420		384
Specified percentage reduction in market value of securities				
in Company trading and investment accounts		62,581		63,418
Discount on concentrated portion		49,710		53,440
Accumulated earnings on broker deposit		-		2,549
Aged fail-to-deliver outstanding five business days past settlement date		_		_
Aged fail-to-receive outstanding thirty calendar days				
past settlement date		-		**
		155,479		139,368
Net capital	\$	280,065	\$	255,436
Aggregate indebtedness	\$	125,272	\$	136,499
Ratio of indebtedness to capital		.45 to 1		.53 to 1

Schedule 2

# JACKSON & SMITH INVESTMENT SECURITIES, L.L.C.

Material Inadequacies - Rule 17a-5(j)

Years Ended December 31, 2001 and 2000

**Material Inadequacy** 

Corrective Action Taken or Proposed

None

Not applicable



## Report on Internal Control Required by SEC Rule 17a-5

The Members
Jackson & Smith Investment Securities, L.L.C.
Gastonia, North Carolina

In planning and performing our audit of the financial statements of Jackson & Smith Investment Securities, L.L.C. for the year ended December 31, 2001, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (the "Commission"), we have made a study of the practices and procedures followed by Jackson & Smith Investment Securities, L.L.C. including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g), in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making the quarterly securities examinations, counts, verifications and comparisons
- 2. Recording of differences required by rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

Management is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that errors or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001, to meet the Commission's objectives.

This report is intended solely for the use of the Company's member-managers, the Securities and Exchange Commission, and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Cherry, Beliaut & Holland, L.L.P.