

TRINITY



CAPITAL

C O R P O R A T I O N

*2008 Annual Meeting*

# TCC Vision

Trinity Capital Corporation delivers the highest value financial services to our customers and strengthens the economic, social and educational performance of the communities we serve. We hire, retain and reward loyal, intelligent and dedicated individuals who promote our principles of trust, honesty and respect. The results will be an annual return to our shareholders of 15% and total assets of \$2.2 billion by 2012.

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# TCC Mission

Exceed the expectations of our customers, employees,  
and investors.

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# TCC Values

Service Excellence

Value People

Efficiency

Flexibility

Innovation

Social Responsibility

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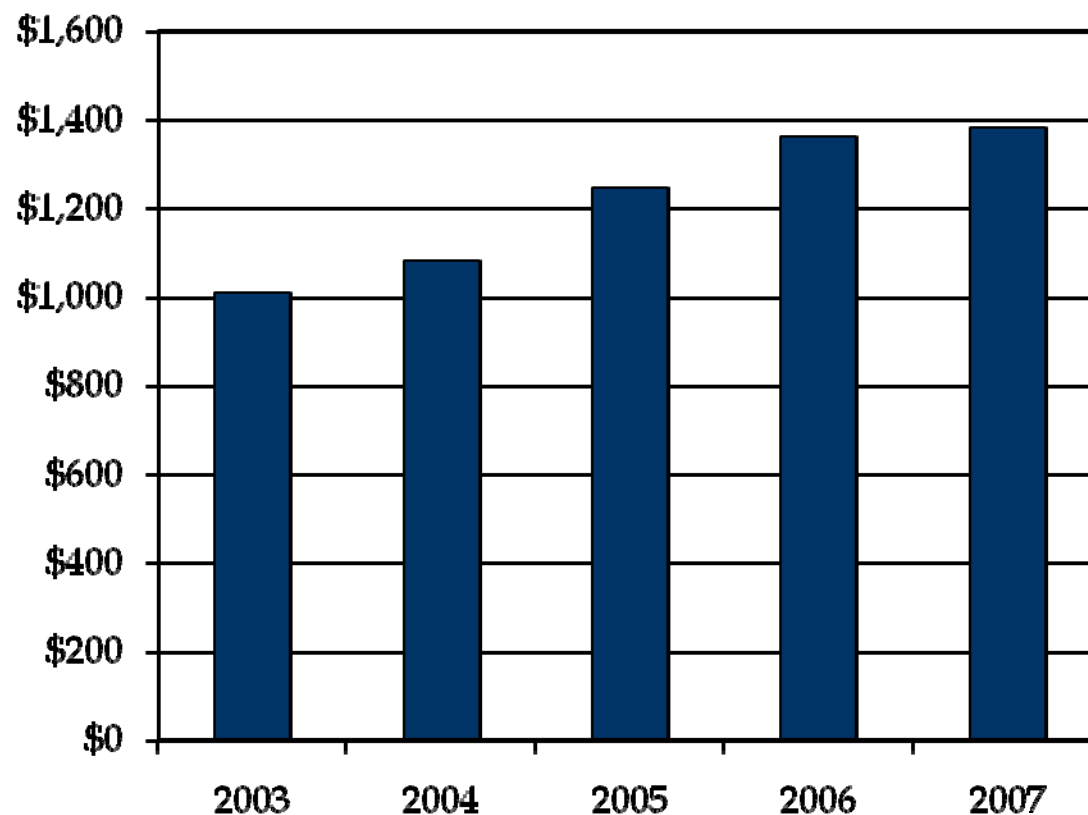
# Results

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# TCC Total Assets

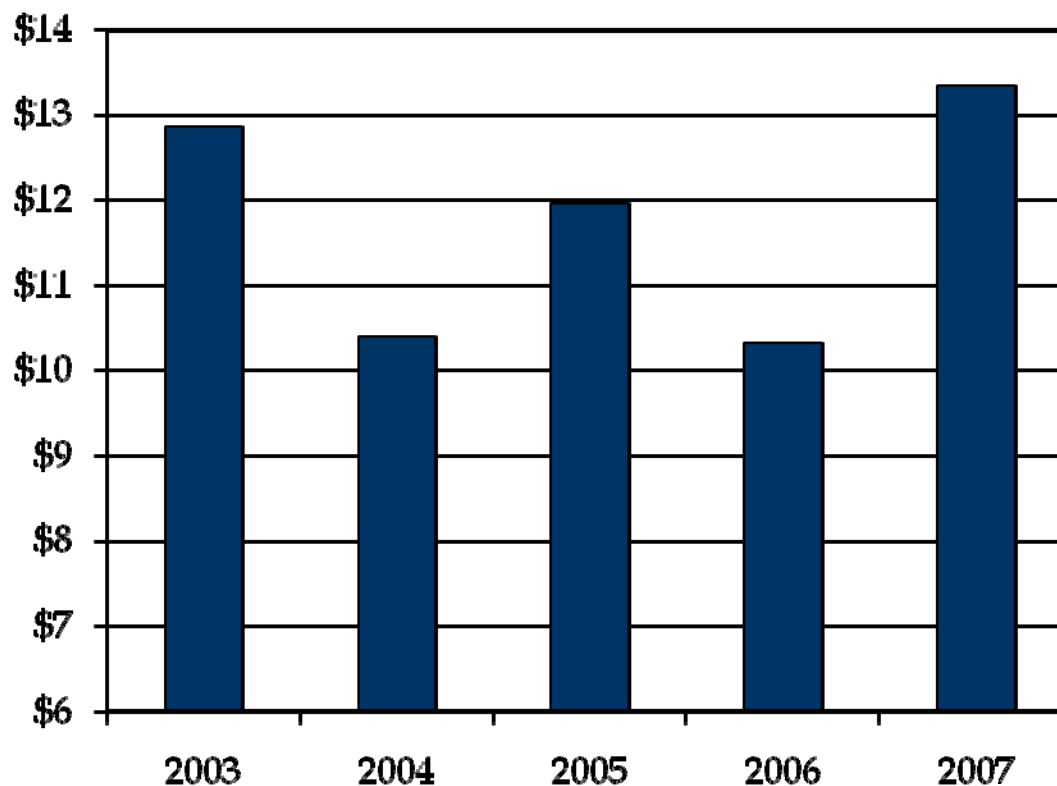
(\$ in millions)



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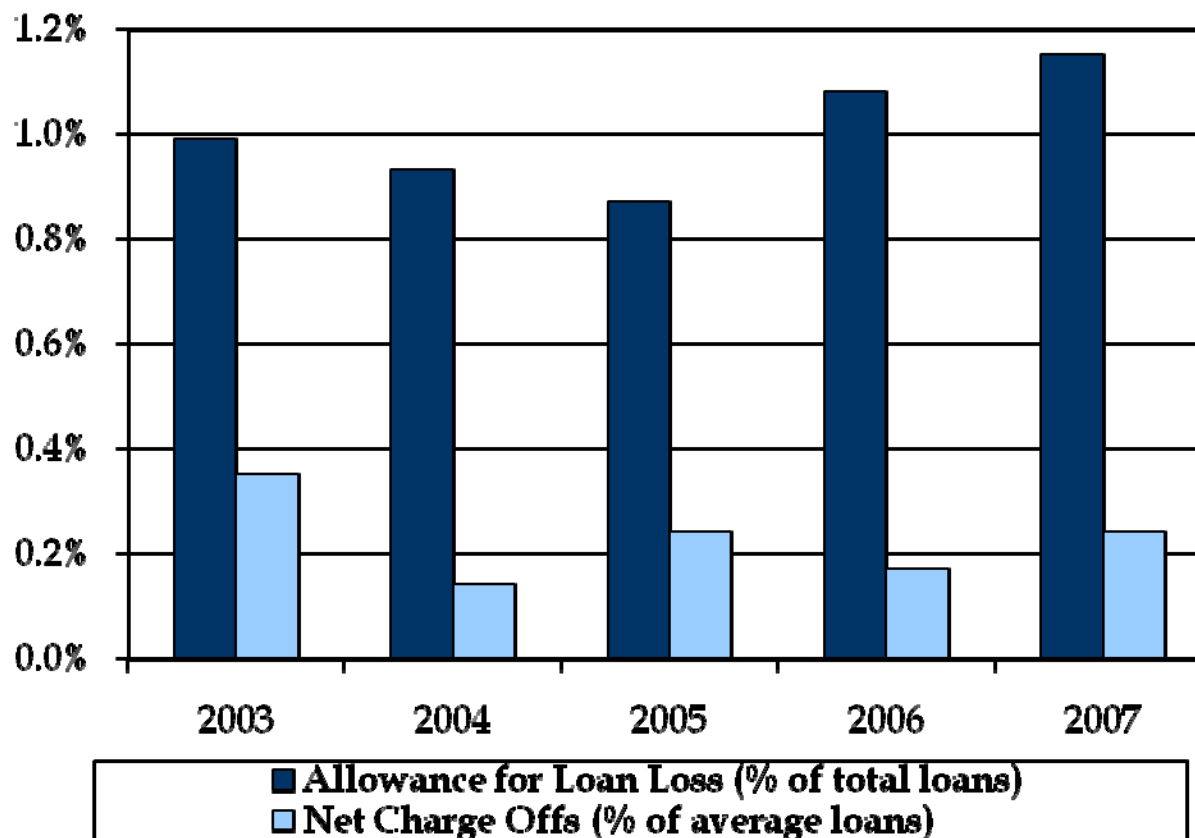
# TCC Net Income

(\$ in millions)



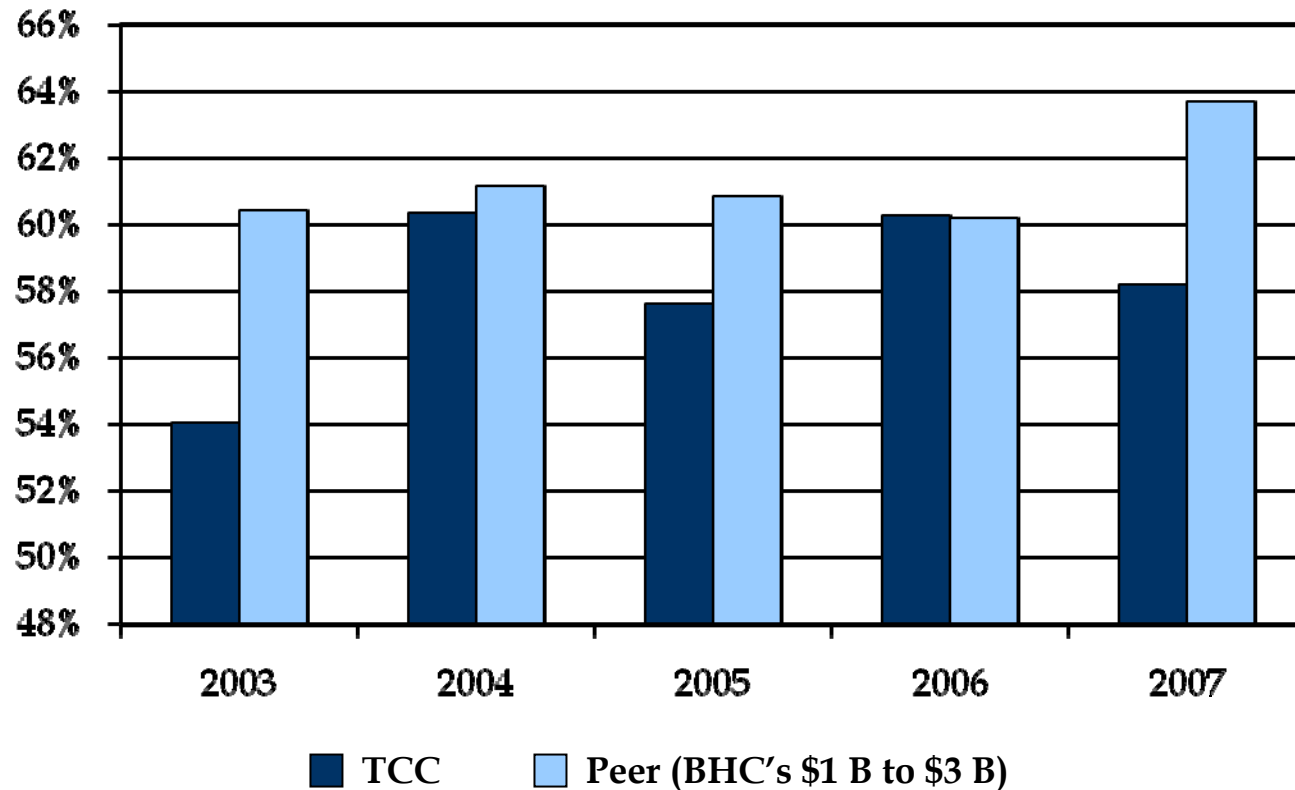
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# Asset Quality



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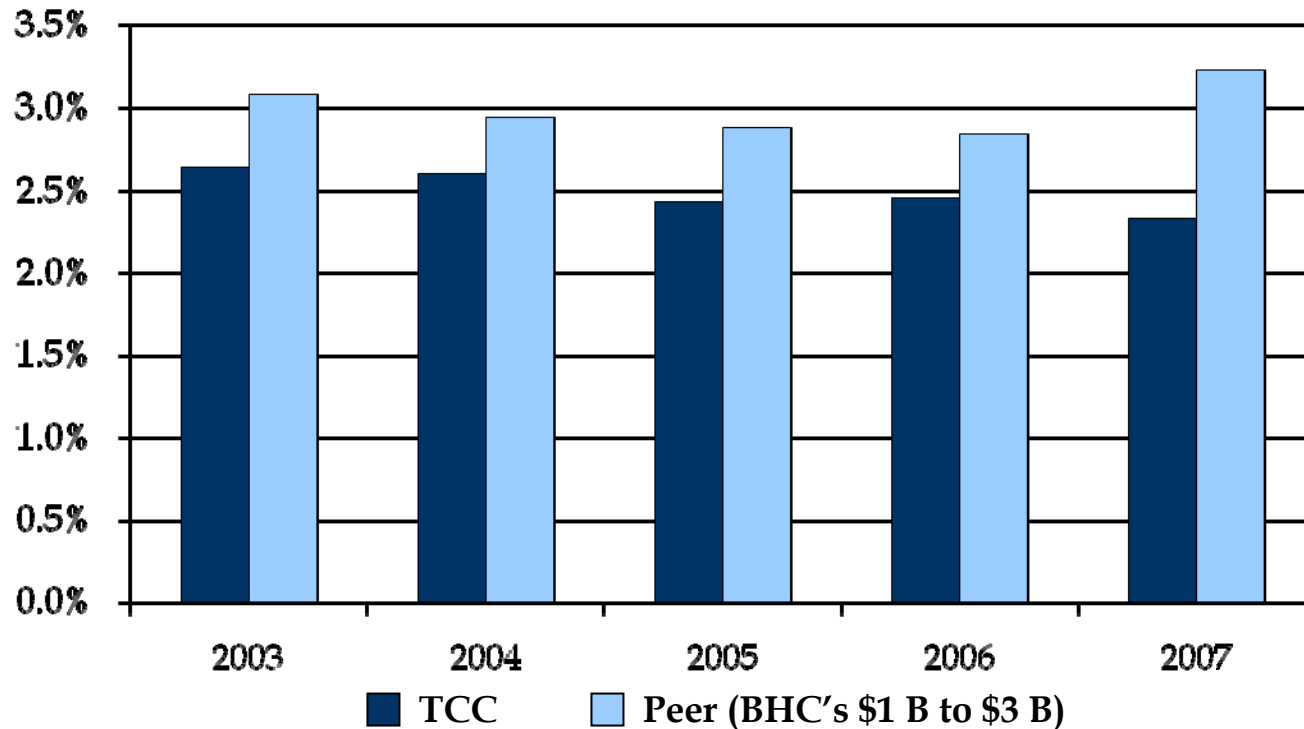
# TCC Efficiency Ratio



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# TCC Overhead Expense

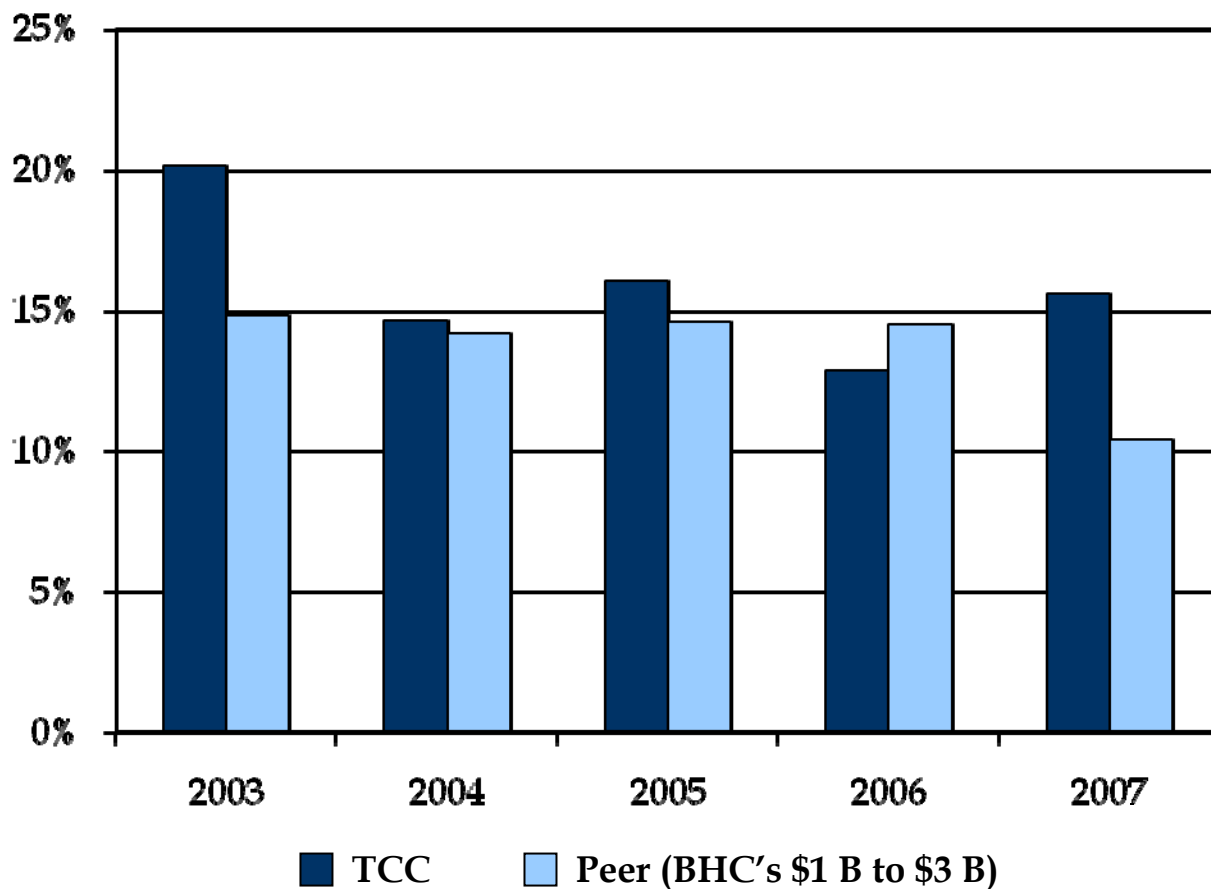
(% of average assets)



Better

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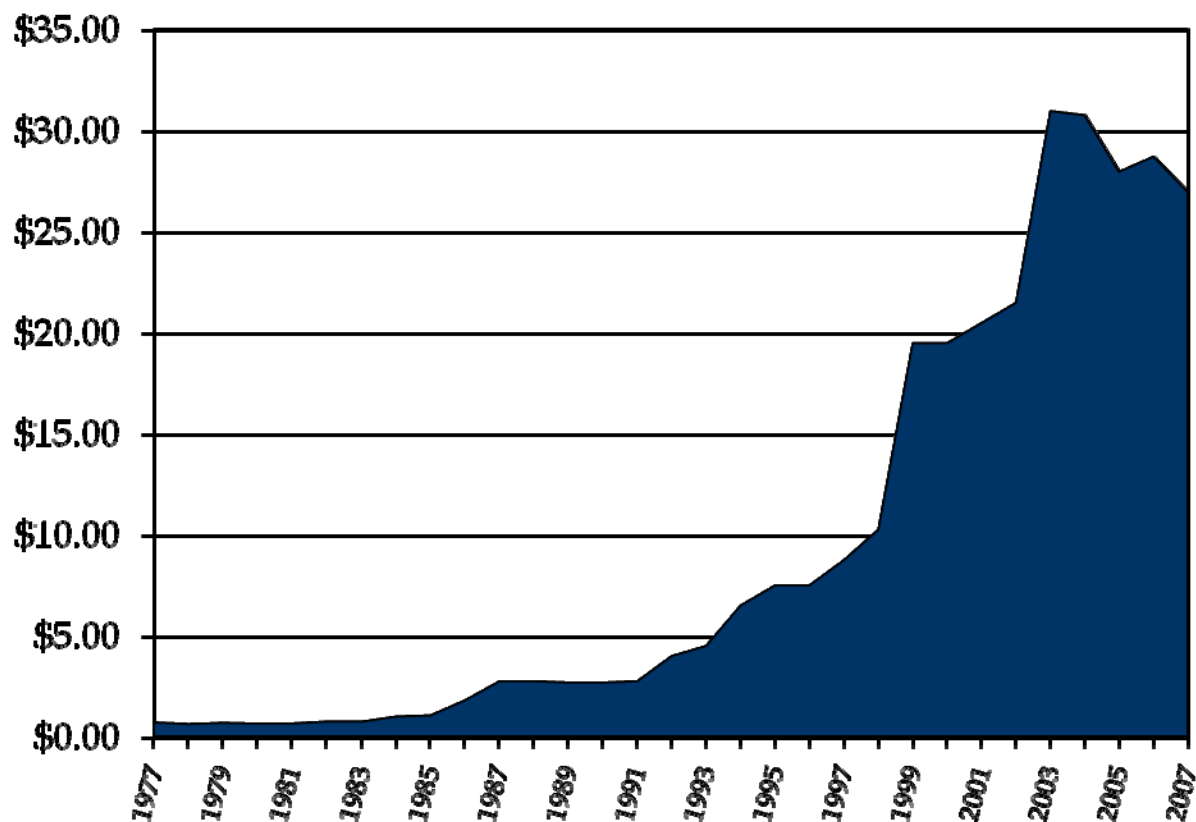
# TCC Return on Average Equity



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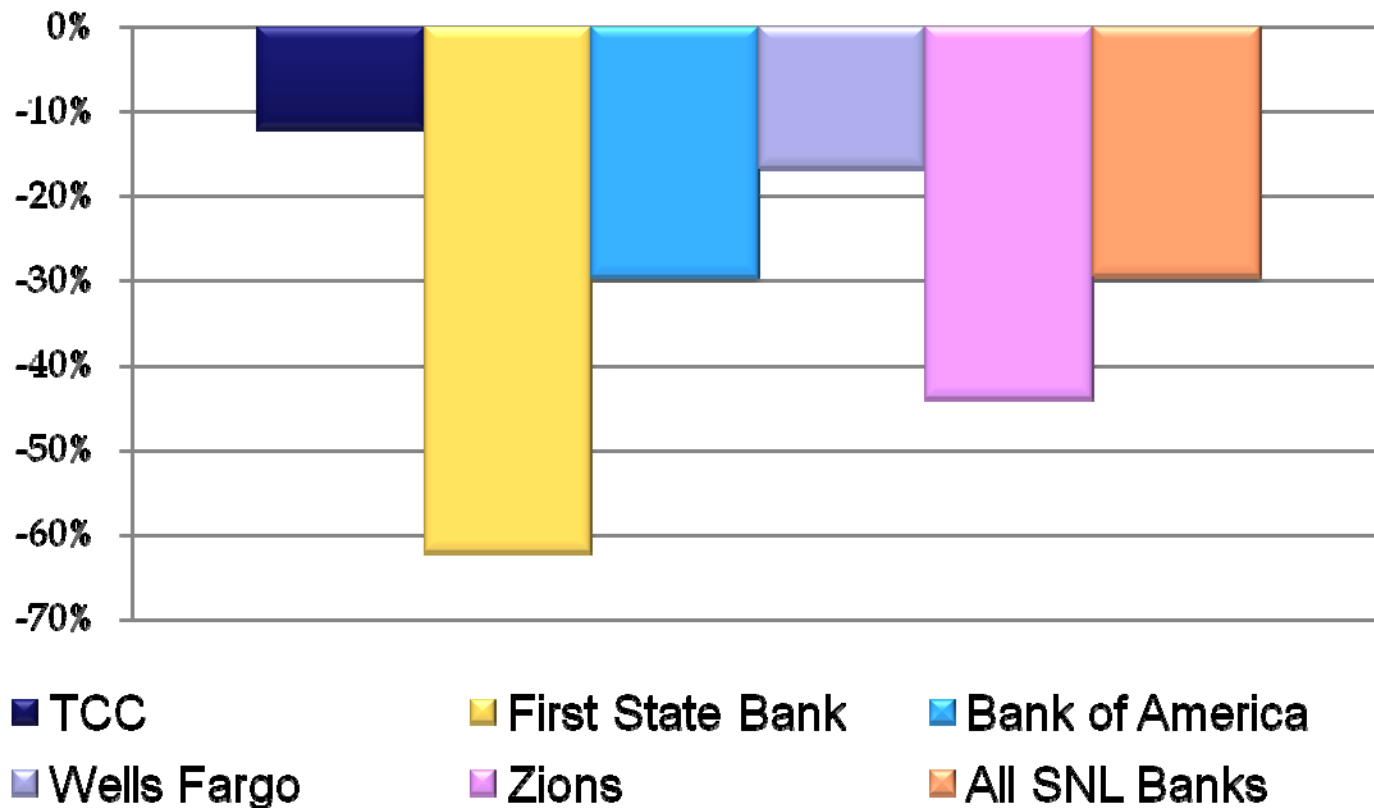
# TCC Stock Price Since 1977

(Adjusted Retroactively for Stock Splits)



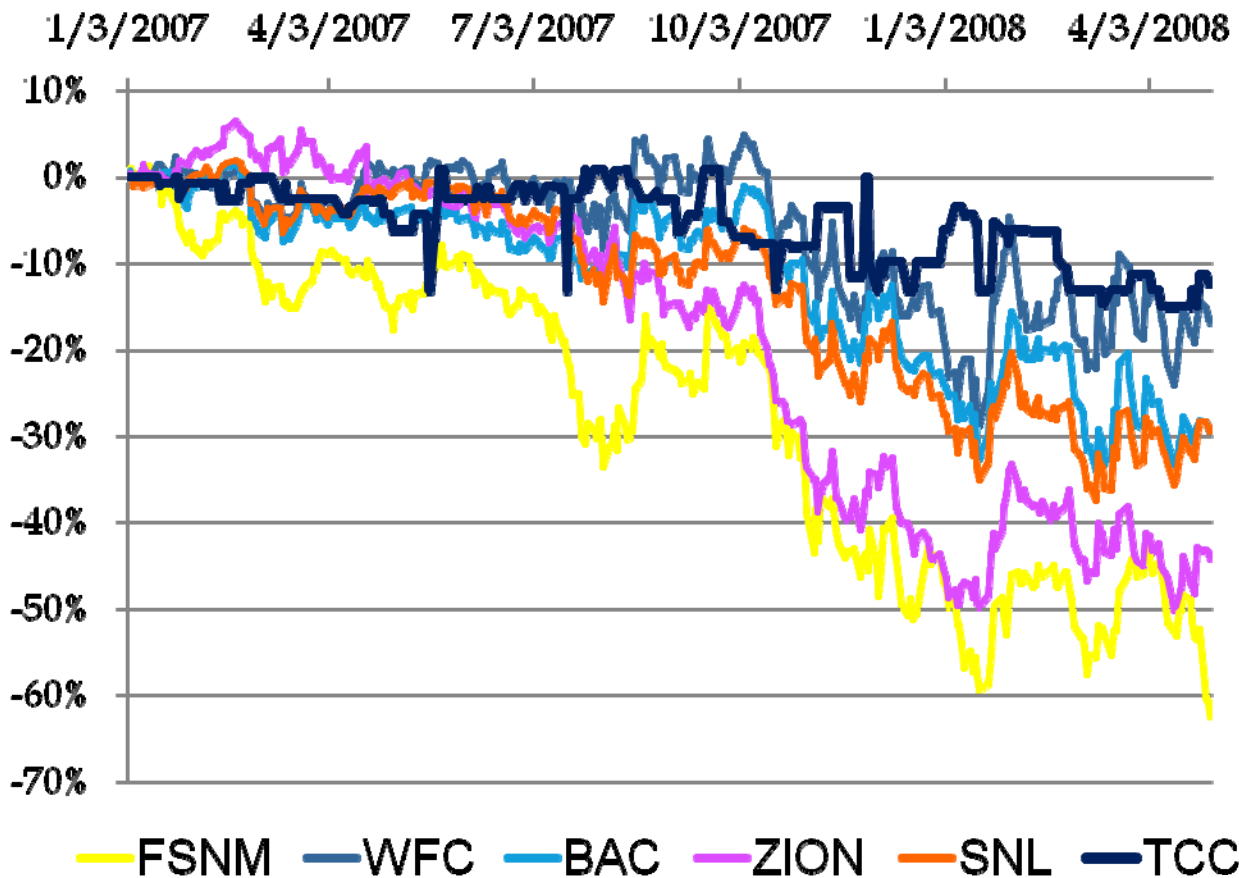
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# Change in Price per Share (1/3/2007 to 4/30/2008)



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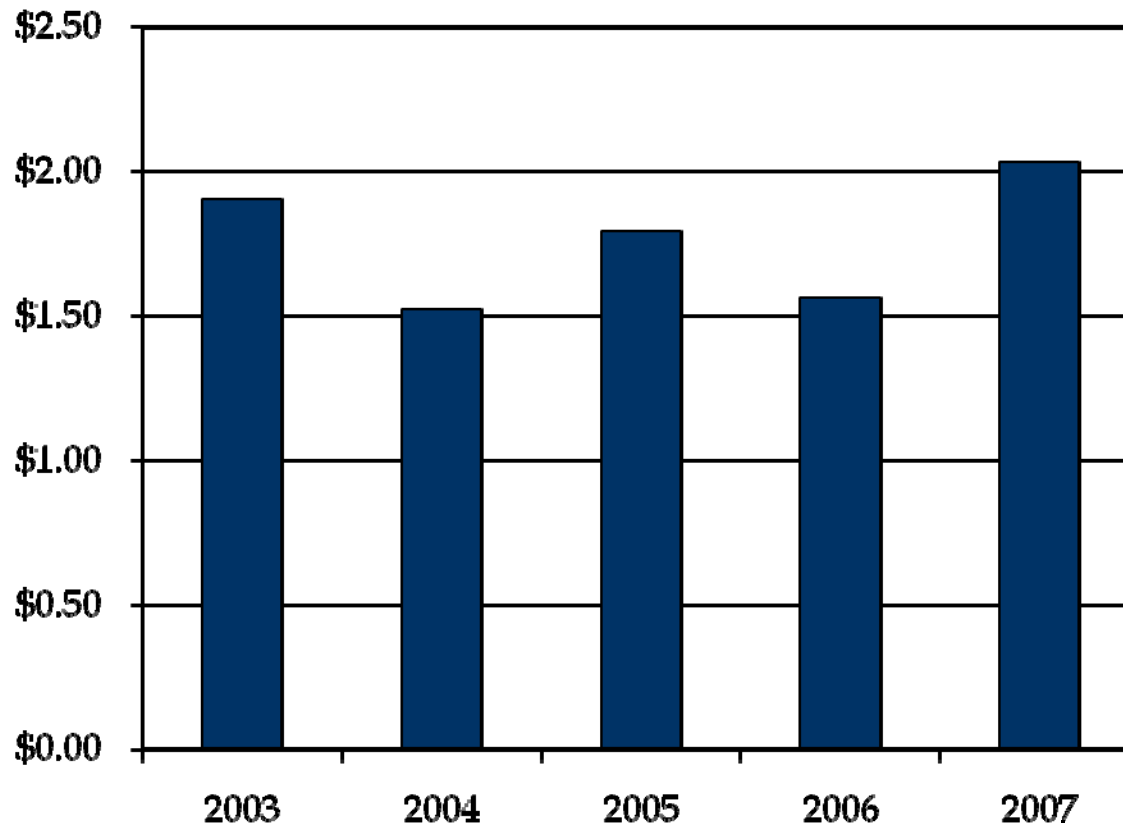
# Change in Price per Share



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# TCC Earnings per Share

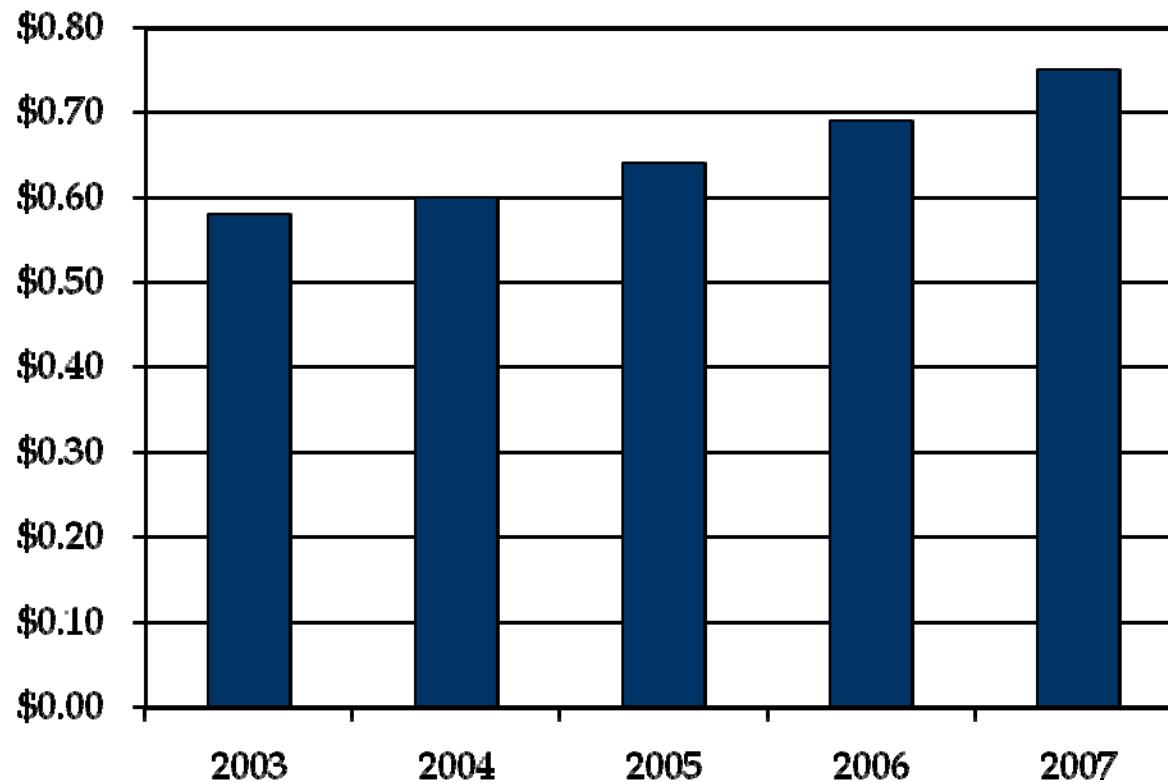
(Fully Diluted; Adjusted Retroactively for Stock Splits)



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# TCC Dividends Declared

(Fully Diluted; Adjusted Retroactively for Stock Splits)



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# Markets & Initiatives

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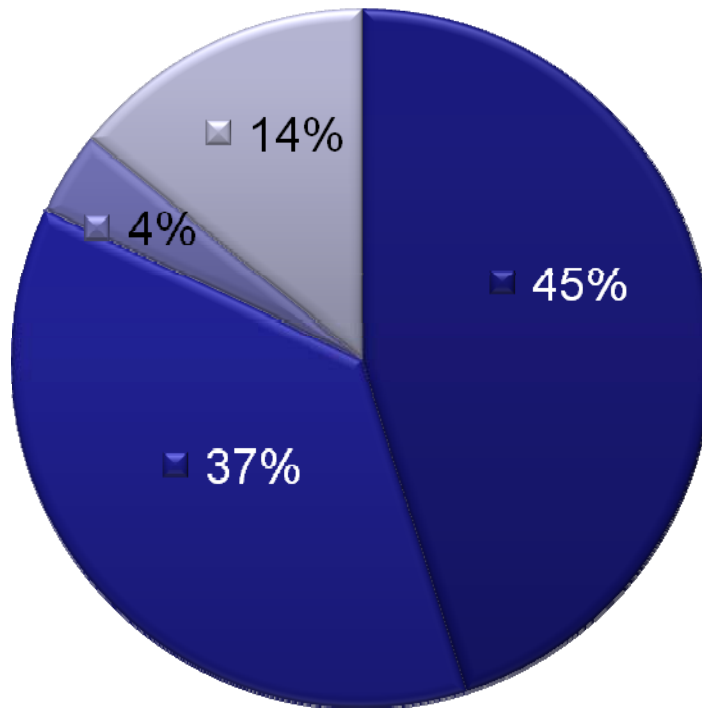
# Economic Outlook

- Financial Industry
- National Economy
- State Economy
- Local Economy

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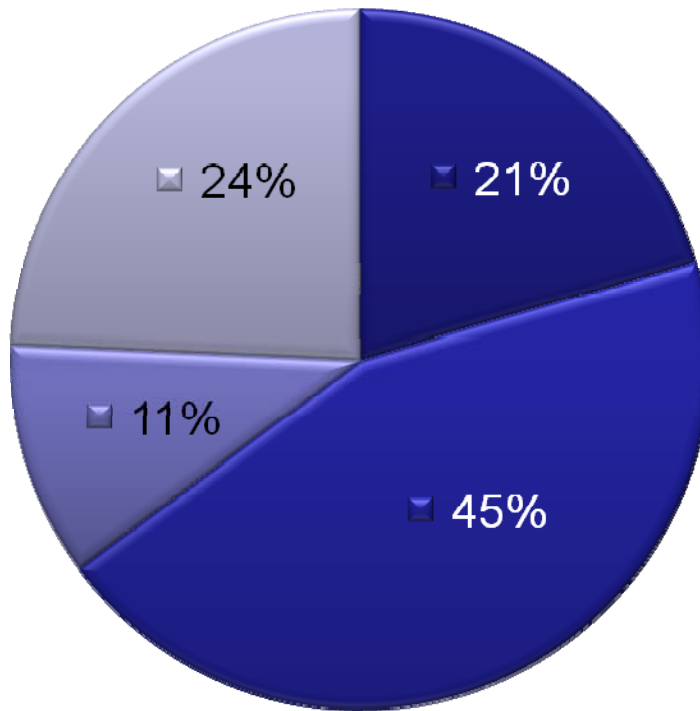
# TCC Deposits by Market



- Los Alamos - \$534 M
- Santa Fe - \$437 M
- Albuquerque - \$46 M
- Other - \$167 M

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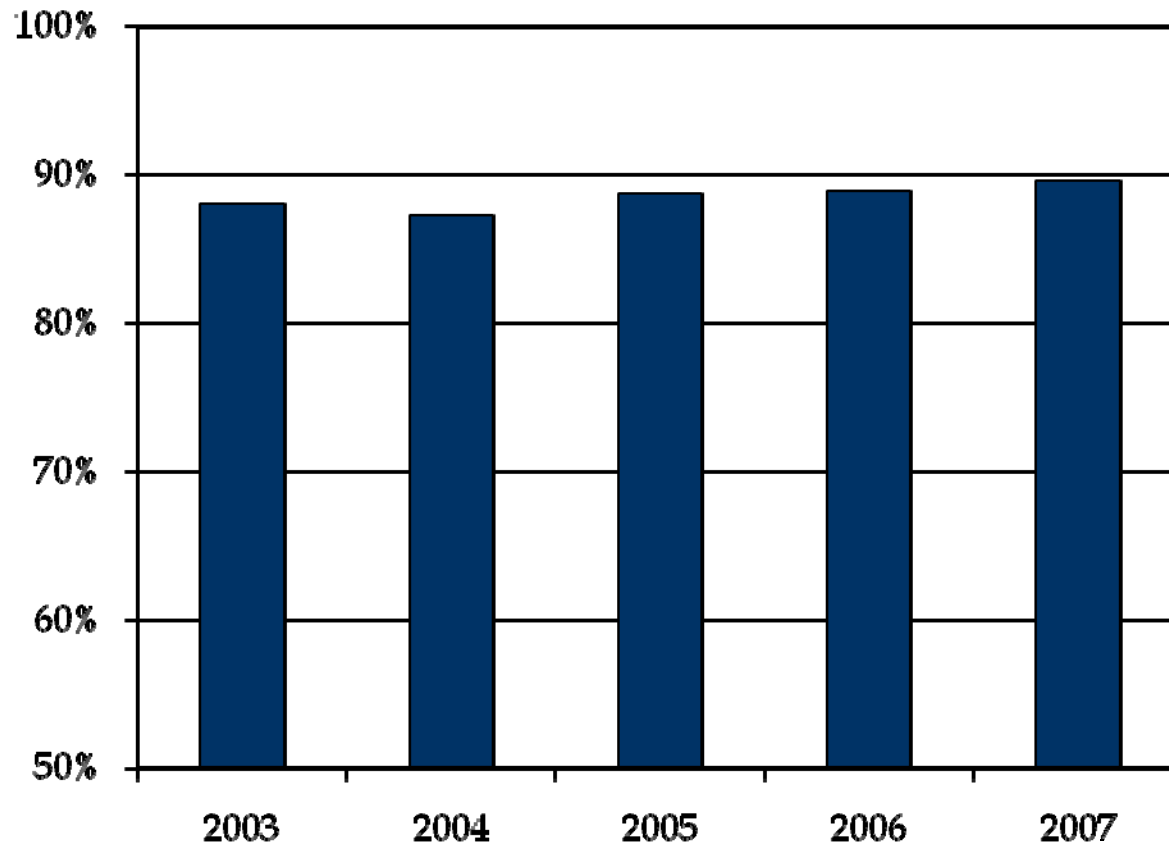
# TCC Loans by Market



- Los Alamos - \$304 M
- Santa Fe - \$658 M
- Albuquerque - \$162 M
- Other - \$361 M

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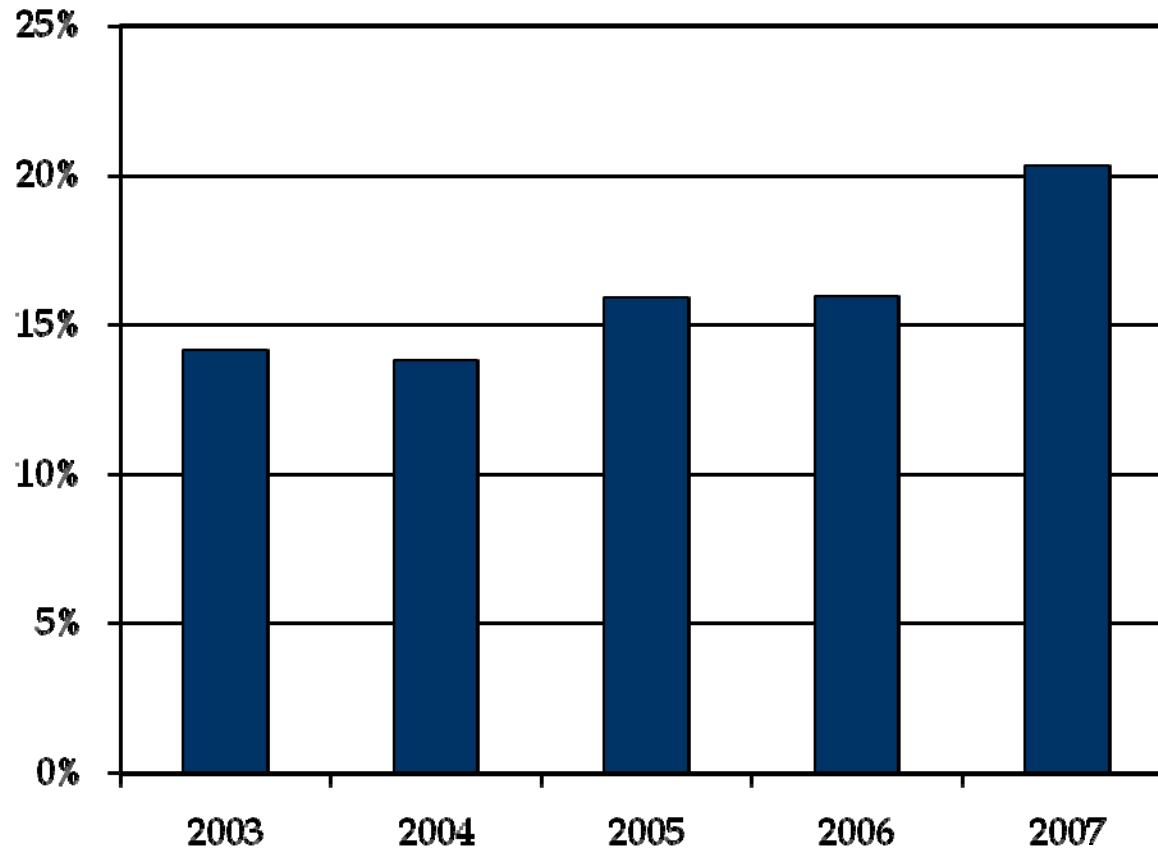
# Market Share in Los Alamos



Source: FDIC Summary of Deposit Report - Los Alamos County

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# Market Share in Santa Fe



Source: FDIC Summary of Deposit Report - Santa Fe County

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# 2007 Milestones

- Locals Care in Los Alamos
- Full charter for Albuquerque
- Deposit Market Share leader in Santa Fe
- CRA - “Outstanding” Rating
- Best of Santa Fe
- Best of Los Alamos
- Best Places to Work
- Ethics in Business Award

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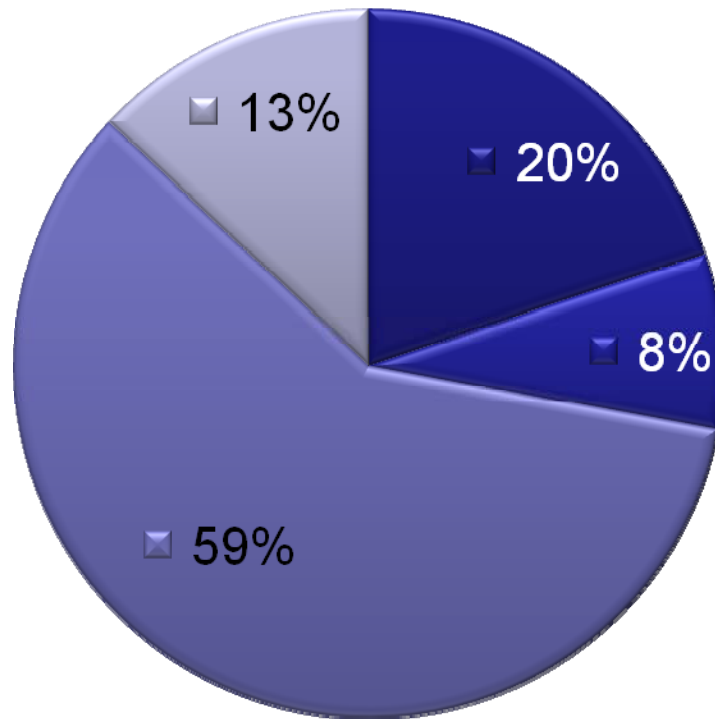


# TCC Community Support



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# 2007 Community Investments



- Art/Culture - \$163 K
- Children - \$65 K
- Community - \$481 K
- Education - \$106 K

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# 2008 Initiatives

- Cerrillos Road Office
- Albuquerque Market
- Expanded Delivery Channels
- Brand Awareness
- Product Expansion



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# Questions?

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