

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

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**FORM 10-Q**

☒ Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the Quarter Ended October 2, 2010

☐ Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission File Number 1-8002

**THERMO FISHER SCIENTIFIC INC.**  
(Exact name of Registrant as specified in its charter)

Delaware  
(State of incorporation or organization)

04-2209186  
(I.R.S. Employer Identification No.)

81 Wyman Street  
Waltham, Massachusetts  
(Address of principal executive offices)

02451  
(Zip Code)

Registrant's telephone number, including area code: (781) 622-1000

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☒ Accelerated filer ☐ Non-accelerated filer ☐ Smaller reporting company ☐

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Indicate the number of shares outstanding of each of the issuer's classes of Common Stock, as of the latest practicable date.

<u>Class</u>	<u>Outstanding at October 2, 2010</u>
Common Stock, \$1.00 par value	397,477,634

## PART I FINANCIAL INFORMATION

### Item 1. Financial Statements

#### THERMO FISHER SCIENTIFIC INC.

##### Consolidated Balance Sheet (Unaudited)

(In millions)	October 2, 2010	December 31, 2009
<b>Assets</b>		
Current Assets:		
Cash and cash equivalents	\$ 930.2	\$ 1,564.1
Short-term investments, at quoted market value (cost of \$9.8 and \$7.7)	9.1	7.1
Accounts receivable, less allowances of \$45.4 and \$47.2	1,562.1	1,409.6
Inventories:		
Raw materials	295.0	262.8
Work in process	131.1	115.5
Finished goods	781.6	753.1
Deferred tax assets	169.1	160.0
Other current assets	292.8	258.7
	<u>4,171.0</u>	<u>4,530.9</u>
Property, Plant and Equipment, at Cost	2,212.4	2,071.8
Less: Accumulated depreciation and amortization	<u>(846.4)</u>	<u>(738.4)</u>
	<u>1,366.0</u>	<u>1,333.4</u>
Acquisition-related Intangible Assets, net of Accumulated Amortization of \$2,508.3 and \$2,074.1	<u>6,186.9</u>	<u>6,337.0</u>
Other Assets	<u>527.5</u>	<u>440.8</u>
Goodwill	<u>9,285.6</u>	<u>8,982.9</u>
	<u>\$ 21,537.0</u>	<u>\$ 21,625.0</u>

# THERMO FISHER SCIENTIFIC INC.

## Consolidated Balance Sheet (continued) (Unaudited)

(In millions except share amounts)	October 2, 2010	December 31, 2009
<b>Liabilities and Shareholders' Equity</b>		
Current Liabilities:		
Short-term obligations and current maturities of long-term obligations	\$ 104.4	\$ 117.5
Accounts payable	581.9	533.6
Accrued payroll and employee benefits	319.8	286.0
Accrued income taxes	56.7	28.4
Deferred revenue	165.5	139.8
Other accrued expenses	542.3	534.0
	<u>1,770.6</u>	<u>1,639.3</u>
Deferred Income Taxes	<u>1,768.4</u>	<u>1,933.8</u>
Other Long-term Liabilities	<u>540.5</u>	<u>555.1</u>
Long-term Obligations	<u>2,057.6</u>	<u>2,064.0</u>
Incremental Convertible Debt Obligation	<u>3.3</u>	<u>1.9</u>
Shareholders' Equity:		
Preferred stock, \$100 par value, 50,000 shares authorized; none issued		
Common stock, \$1 par value, 1,200,000,000 shares authorized; 425,996,420 and 423,875,260 shares issued	426.0	423.9
Capital in excess of par value	11,048.9	11,140.7
Retained earnings	5,088.9	4,350.8
Treasury stock at cost, 28,518,786 and 14,564,637 shares	(1,246.4)	(576.5)
Accumulated other comprehensive items	79.2	92.0
	<u>15,396.6</u>	<u>15,430.9</u>
	<u><u>\$ 21,537.0</u></u>	<u><u>\$ 21,625.0</u></u>

The accompanying notes are an integral part of these consolidated financial statements.

# THERMO FISHER SCIENTIFIC INC.

## Consolidated Statement of Income (Unaudited)

(In millions except per share amounts)	Three Months Ended		Nine Months Ended	
	October 2, 2010	September 26, 2009	October 2, 2010	September 26, 2009
<b>Revenues</b>				
Product revenues	\$ 2,268.4	\$ 2,140.6	\$ 6,797.0	\$ 6,129.9
Service revenues	415.1	390.5	1,210.6	1,140.4
	<u>2,683.5</u>	<u>2,531.1</u>	<u>8,007.6</u>	<u>7,270.3</u>
<b>Costs and Operating Expenses:</b>				
Cost of product revenues	1,344.1	1,285.8	4,029.5	3,717.8
Cost of service revenues	241.9	234.1	701.3	666.1
Selling, general and administrative expenses	696.7	662.1	2,108.3	1,948.0
Research and development expenses	71.9	60.5	209.0	176.8
Restructuring and other costs, net	10.3	13.1	35.9	37.0
	<u>2,364.9</u>	<u>2,255.6</u>	<u>7,084.0</u>	<u>6,545.7</u>
Operating Income	318.6	275.5	923.6	724.6
Other Expense, Net	<u>(15.4)</u>	<u>(28.6)</u>	<u>(77.1)</u>	<u>(78.4)</u>
Income from Continuing Operations Before Provision for Income Taxes	303.2	246.9	846.5	646.2
Provision for Income Taxes	<u>(34.7)</u>	<u>(25.7)</u>	<u>(110.9)</u>	<u>(69.2)</u>
Income from Continuing Operations	268.5	221.2	735.6	577.0
Gain on Disposal of Discontinued Operations, Net (net of income tax benefit of \$1.5 in 2010)	<u>—</u>	<u>—</u>	<u>2.5</u>	<u>—</u>
<b>Net Income</b>	<u><u>\$ 268.5</u></u>	<u><u>\$ 221.2</u></u>	<u><u>\$ 738.1</u></u>	<u><u>\$ 577.0</u></u>
<b>Earnings per Share from Continuing Operations</b>				
Basic	<u>\$ .67</u>	<u>\$ .54</u>	<u>\$ 1.81</u>	<u>\$ 1.39</u>
Diluted	<u>\$ .66</u>	<u>\$ .53</u>	<u>\$ 1.78</u>	<u>\$ 1.36</u>
<b>Earnings per Share</b>				
Basic	<u>\$ .67</u>	<u>\$ .54</u>	<u>\$ 1.82</u>	<u>\$ 1.39</u>
Diluted	<u>\$ .66</u>	<u>\$ .53</u>	<u>\$ 1.79</u>	<u>\$ 1.36</u>
<b>Weighted Average Shares</b>				
Basic	<u>400.7</u>	<u>407.9</u>	<u>406.5</u>	<u>413.6</u>
Diluted	<u>404.5</u>	<u>420.2</u>	<u>412.9</u>	<u>423.0</u>

The accompanying notes are an integral part of these consolidated financial statements.

# THERMO FISHER SCIENTIFIC INC.

## Consolidated Statement of Cash Flows (Unaudited)

(In millions)	Nine Months Ended	
	October 2, 2010	September 26, 2009
<b>Operating Activities</b>		
Net Income	\$ 738.1	\$ 577.0
Gain on disposal of discontinued operations	(2.5)	—
Income from continuing operations	735.6	577.0
Adjustments to reconcile income from continuing operations to net cash provided by operating activities:		
Depreciation and amortization	579.4	580.1
Change in deferred income taxes	(198.1)	(182.6)
Non-cash stock-based compensation	62.6	56.4
Non-cash interest expense on convertible debt	7.2	17.1
Tax benefits from stock-based compensation awards	(7.9)	(1.7)
Other non-cash expenses, net	42.8	44.5
Changes in assets and liabilities, excluding the effects of acquisitions and dispositions:		
Accounts receivable	(133.9)	47.3
Inventories	(62.2)	54.5
Other assets	(37.6)	17.3
Accounts payable	47.4	31.5
Other liabilities	39.6	(82.6)
Contributions to retirement plans	(14.9)	(37.3)
Net cash provided by continuing operations	1,060.0	1,121.5
Net cash used in discontinued operations	(0.4)	(0.9)
Net cash provided by operating activities	1,059.6	1,120.6
<b>Investing Activities</b>		
Acquisitions, net of cash acquired	(545.4)	(155.5)
Purchase of property, plant and equipment	(173.6)	(125.8)
Proceeds from sale of property, plant and equipment	4.2	9.6
Proceeds from sale of available-for-sale investments	0.5	0.6
Proceeds from sale of businesses, net of cash divested	—	2.7
Decrease (increase) in other assets	3.6	(8.4)
Net cash used in continuing operations	(710.7)	(276.8)
Net cash provided by discontinued operations	4.1	—
Net cash used in investing activities	\$ (706.6)	\$ (276.8)

# THERMO FISHER SCIENTIFIC INC.

## Consolidated Statement of Cash Flows (continued) (Unaudited)

(In millions)	Nine Months Ended	
	October 2, 2010	September 26, 2009
<b>Financing Activities</b>		
Net proceeds from issuance of long-term debt	\$ 741.3	\$ 4.2
Settlement of convertible debt	(600.8)	—
Redemption and repayment of long-term obligations	(502.9)	(0.5)
Purchases of company common stock	(662.5)	(414.6)
Net proceeds from issuance of company common stock	52.6	17.5
Tax benefits from stock-based compensation awards	7.9	1.7
Decrease in short-term notes payable	(8.7)	(13.4)
Net cash used in financing activities	(973.1)	(405.1)
Exchange Rate Effect on Cash of Continuing Operations	(13.8)	26.5
Increase (Decrease) in Cash and Cash Equivalents	(633.9)	465.2
Cash and Cash Equivalents at Beginning of Period	1,564.1	1,280.5
Cash and Cash Equivalents at End of Period	<u>\$ 930.2</u>	<u>\$ 1,745.7</u>
<b>Supplemental Cash Flow Information</b>		
Fair value of assets of acquired businesses	\$ 726.6	\$ 179.7
Cash paid for acquired businesses	(584.2)	(147.2)
Fair value of liabilities assumed of acquired businesses	<u>\$ 142.4</u>	<u>\$ 32.5</u>
Issuance of restricted stock	<u>\$ 1.4</u>	<u>\$ 1.1</u>
Issuance of stock upon vesting of restricted stock units	<u>\$ 15.6</u>	<u>\$ 7.0</u>

The accompanying notes are an integral part of these consolidated financial statements.

## **THERMO FISHER SCIENTIFIC INC.**

### **Notes to Consolidated Financial Statements (Unaudited)**

#### **1. General**

The interim consolidated financial statements presented herein have been prepared by Thermo Fisher Scientific Inc. (the company or Thermo Fisher), are unaudited and, in the opinion of management, reflect all adjustments of a normal recurring nature necessary for a fair statement of the financial position at October 2, 2010, the results of operations for the three- and nine-month periods ended October 2, 2010, and September 26, 2009, and the cash flows for the nine-month periods ended October 2, 2010, and September 26, 2009. Interim results are not necessarily indicative of results for a full year.

The consolidated balance sheet presented as of December 31, 2009, has been derived from the audited consolidated financial statements as of that date. The consolidated financial statements and notes are presented as permitted by Form 10-Q and do not contain all of the information that is included in the annual financial statements and notes of the company. The consolidated financial statements and notes included in this report should be read in conjunction with the financial statements and notes included in the company's Annual Report on Form 10-K for the fiscal year ended December 31, 2009, filed with the Securities and Exchange Commission (SEC).

#### **2. Acquisitions**

In February 2010, the company's Analytical Technologies segment acquired Ahura Scientific, Inc., a U.S.-based provider of handheld spectroscopy instruments that are used worldwide in the identification of chemicals for safety, security and pharmaceutical applications, for \$147 million, net of cash acquired, plus up to \$25 million of additional contingent consideration based upon the achievement of specified operating results in 2010, of which the company recorded \$20 million as the fair value at the acquisition date. The acquisition expands the segment's portfolio of portable analytical devices. Revenues of Ahura Scientific totaled \$45 million in 2009. The purchase price exceeded the fair value of the acquired net assets and, accordingly, \$110 million was allocated to goodwill, none of which is tax deductible.

In March 2010, the company's Analytical Technologies segment acquired Finnzymes, a Finland-based provider of integrated tools for molecular biology analysis, including reagents, instruments, consumables and kits, for \$58 million, net of cash acquired. The acquisition expands the company's portfolio of reagents and other consumables for the molecular biology research and diagnostics markets. Finnzymes reported revenues of \$20 million in 2009. The purchase price exceeded the fair value of the acquired net assets and, accordingly, \$24 million was allocated to goodwill, none of which is tax deductible.

In July 2010, the company's Analytical Technologies segment acquired Fermentas International Inc., a manufacturer and global distributor of enzymes, reagents and kits for molecular and cellular biology research, with principal operations in Lithuania, for \$260 million, net of cash acquired. The acquisition expands the company's ability to provide complete workflows for genomics research. Fermentas reported revenues of approximately \$55 million in 2009. The purchase price exceeded the fair value of the acquired net assets and, accordingly, \$123 million was allocated to goodwill, none of which is tax deductible.

In addition, in the first nine months of 2010, the Analytical Technologies segment acquired a developer of tunable diode-based spectroscopy systems; a provider of liquid chromatography and software solutions for proteomics analysis; a developer and manufacturer of miniature handheld near-infrared analyzers and a developer and manufacturer of low-frequency microwave moisture analyzers. The aggregate consideration for these acquisitions was \$82 million plus up to \$7 million of additional contingent consideration.

## **THERMO FISHER SCIENTIFIC INC.**

### **Notes to Consolidated Financial Statements (Unaudited)**

#### **2. Acquisitions (continued)**

The company made contingent purchase price payments totaling \$4 million in the first nine months of 2010, for acquisitions completed prior to 2010.

The company's acquisitions have historically been made at prices above the fair value of the acquired assets, resulting in goodwill, due to expectations of synergies of combining the businesses. These synergies include elimination of redundant facilities, functions and staffing; use of the company's existing commercial infrastructure to expand sales of the acquired businesses' products; and use of the commercial infrastructure of the acquired businesses to cost-effectively expand sales of company products.

Acquisitions have been accounted for using the purchase method of accounting, and the acquired companies' results have been included in the accompanying financial statements from their respective dates of acquisition. Acquisition transaction costs are recorded in selling, general and administrative expenses. Allocation of the purchase price for acquisitions was based on estimates of the fair value of the net assets acquired and, for acquisitions completed within the past year, is subject to adjustment upon finalization of the purchase price allocation. The company is not aware of any information that indicates the final purchase price allocations will differ materially from the preliminary estimates.

The components of the purchase price allocations for 2010 acquisitions are as follows:



# THERMO FISHER SCIENTIFIC INC.

## Notes to Consolidated Financial Statements (Unaudited)

### 2. Acquisitions (continued)

(In millions)	Ahura Scientific	Finnzymes	Fermentas	Other	Total
<b>Purchase Price</b>					
Cash paid	\$ 164.0	\$ 59.0	\$ 278.0	\$ 83.2	\$ 584.2
Debt assumed	0.6	—	3.6	0.8	5.0
Purchase price payable	—	—	0.7	—	0.7
Fair value of contingent consideration	19.6	—	—	3.9	23.5
Cash acquired	(17.8)	(0.7)	(21.9)	(2.3)	(42.7)
	<u>\$ 166.4</u>	<u>\$ 58.3</u>	<u>\$ 260.4</u>	<u>\$ 85.6</u>	<u>\$ 570.7</u>
<b>Allocation</b>					
Current assets	\$ 22.3	\$ 6.0	\$ 16.3	\$ 9.7	\$ 54.3
Property, plant and equipment	3.3	3.4	9.6	0.4	16.7
Intangible assets:					
Customer relationships	46.1	16.1	67.9	15.5	145.6
Product technology	30.4	18.6	73.6	19.4	142.0
In-process research and development	—	—	—	4.4	4.4
Tradenames and other	0.4	0.2	5.3	1.8	7.7
Goodwill	109.9	24.4	122.9	43.6	300.8
Other assets	0.1	1.9	3.0	7.4	12.4
Liabilities assumed	(46.1)	(12.3)	(38.2)	(16.6)	(113.2)
	<u>\$ 166.4</u>	<u>\$ 58.3</u>	<u>\$ 260.4</u>	<u>\$ 85.6</u>	<u>\$ 570.7</u>

The weighted-average amortization periods for intangible assets acquired in 2010 are 10 years for customer relationships, 9 years for product technology and 12 years for tradenames and other. The weighted average amortization period for all intangible assets in the above table is 10 years.

The company's results would not have been materially different from its reported results had the company's 2010 and 2009 acquisitions occurred at the beginning of 2009.

# THERMO FISHER SCIENTIFIC INC.

## Notes to Consolidated Financial Statements (Unaudited)

### 3. Business Segment Information

The company's continuing operations fall into two business segments.

(In millions)	Three Months Ended		Nine Months Ended	
	October 2, 2010	September 26, 2009	October 2, 2010	September 26, 2009
<b>Revenues</b>				
Analytical Technologies	\$ 1,163.0	\$ 1,018.6	\$ 3,371.4	\$ 2,960.7
Laboratory Products and Services	1,650.8	1,631.3	5,026.5	4,653.6
Eliminations	(130.3)	(118.8)	(390.3)	(344.0)
Consolidated revenues	<u>2,683.5</u>	<u>2,531.1</u>	<u>8,007.6</u>	<u>7,270.3</u>
<b>Segment Income</b>				
Analytical Technologies (a)	249.9	202.7	709.3	577.6
Laboratory Products and Services (a)	<u>221.4</u>	<u>234.8</u>	<u>695.4</u>	<u>627.5</u>
Subtotal reportable segments (a)	<u>471.3</u>	<u>437.5</u>	<u>1,404.7</u>	<u>1,205.1</u>
Cost of revenues charges	(2.5)	(1.0)	(11.3)	(1.9)
Selling, general and administrative charges, net	(0.5)	0.3	(1.4)	(1.0)
Restructuring and other costs, net	(10.3)	(13.1)	(35.9)	(37.0)
Amortization of acquisition-related intangible assets	<u>(139.4)</u>	<u>(148.2)</u>	<u>(432.5)</u>	<u>(440.6)</u>
Consolidated operating income	318.6	275.5	923.6	724.6
Other expense, net (b)	<u>(15.4)</u>	<u>(28.6)</u>	<u>(77.1)</u>	<u>(78.4)</u>
Income from continuing operations before provision for income taxes	<u>\$ 303.2</u>	<u>\$ 246.9</u>	<u>\$ 846.5</u>	<u>\$ 646.2</u>
<b>Depreciation</b>				
Analytical Technologies	\$ 22.7	\$ 21.4	\$ 66.7	\$ 63.1
Laboratory Products and Services	<u>26.4</u>	<u>25.9</u>	<u>80.2</u>	<u>76.4</u>
Consolidated depreciation	<u>\$ 49.1</u>	<u>\$ 47.3</u>	<u>\$ 146.9</u>	<u>\$ 139.5</u>

(a) Represents operating income before certain charges to cost of revenues and selling, general and administrative expenses; restructuring and other costs, net; and amortization of acquisition-related intangibles.

(b) The company does not allocate other expense, net to its segments.

# THERMO FISHER SCIENTIFIC INC.

## Notes to Consolidated Financial Statements (Unaudited)

### 4. Other Expense, Net

The components of other expense, net, in the accompanying statement of income are as follows:

(In millions)	Three Months Ended		Nine Months Ended	
	October 2, 2010	September 26, 2009	October 2, 2010	September 26, 2009
Interest Income	\$ 3.4	\$ 2.5	\$ 8.7	\$ 12.5
Interest Expense	(19.1)	(29.2)	(65.2)	(89.0)
Other Items, Net	0.3	(1.9)	(20.6)	(1.9)
	<u>\$ (15.4)</u>	<u>\$ (28.6)</u>	<u>\$ (77.1)</u>	<u>\$ (78.4)</u>

Other items, net, includes charges for early extinguishment of debt in 2010 (Note 8).

### 5. Stock-based Compensation Expense

The components of pre-tax stock-based compensation expense are as follows:

(In millions)	Three Months Ended		Nine Months Ended	
	October 2, 2010	September 26, 2009	October 2, 2010	September 26, 2009
Stock Option Awards	\$ 12.9	\$ 13.5	\$ 37.3	\$ 36.9
Restricted Share/Unit Awards	8.3	7.1	25.3	19.5
Total Stock-based Compensation Expense	<u>\$ 21.2</u>	<u>\$ 20.6</u>	<u>\$ 62.6</u>	<u>\$ 56.4</u>

Stock-based compensation expense is included in the accompanying statement of income as follows:

(In millions)	Three Months Ended		Nine Months Ended	
	October 2, 2010	September 26, 2009	October 2, 2010	September 26, 2009
Cost of Revenues	\$ 1.6	\$ 1.3	\$ 4.6	\$ 4.7
Selling, General and Administrative Expenses	19.1	18.8	56.6	50.0
Research and Development Expenses	0.5	0.5	1.4	1.7
Total Stock-based Compensation Expense	<u>\$ 21.2</u>	<u>\$ 20.6</u>	<u>\$ 62.6</u>	<u>\$ 56.4</u>

No stock-based compensation expense has been capitalized in inventories due to immateriality.

Unrecognized compensation cost related to unvested stock options and restricted stock totaled approximately \$96 million and \$53 million, respectively, as of October 2, 2010, and is expected to be recognized through 2015 with weighted average periods of 2.8 years and 2.5 years, respectively.

# THERMO FISHER SCIENTIFIC INC.

## Notes to Consolidated Financial Statements (Unaudited)

### 5. Stock-based Compensation Expense (continued)

During the first nine months of 2010, the company made equity compensation grants to employees consisting of 0.7 million restricted shares/units and options to purchase 4.2 million shares.

### 6. Pension and Other Postretirement Benefit Plans

Employees of a number of the company's non-U.S. and certain U.S. subsidiaries participate in defined benefit pension plans covering substantially all full-time employees at those subsidiaries. Some of the plans are unfunded, as permitted under the plans and applicable laws. The company also has a postretirement healthcare program in which certain employees are eligible to participate. The costs of the healthcare program are funded on a self-insured and insured-premium basis. Net periodic benefit costs for the company's defined benefit pension plans include the following components:

(In millions)	Three Months Ended		Nine Months Ended	
	October 2, 2010	September 26, 2009	October 2, 2010	September 26, 2009
Service Cost	\$ 3.8	\$ 2.7	\$ 9.1	\$ 7.7
Interest Cost on Benefit Obligation	13.1	12.6	39.1	37.0
Expected Return on Plan Assets	(13.8)	(13.1)	(41.0)	(38.0)
Amortization of Net Loss	0.5	0.4	1.5	1.2
Amortization of Prior Service Benefit	—	—	—	0.1
Settlement/Curtailment Gain	(0.8)	—	(0.8)	(0.2)
Special Termination Benefits	0.1	—	0.4	0.3
Net Periodic Benefit Cost	<u>\$ 2.9</u>	<u>\$ 2.6</u>	<u>\$ 8.3</u>	<u>\$ 8.1</u>

Net periodic benefit costs for the company's other postretirement benefit plans include the following components:

(In millions)	Three Months Ended		Nine Months Ended	
	October 2, 2010	September 26, 2009	October 2, 2010	September 26, 2009
Service Cost	\$ 0.1	\$ 0.2	\$ 0.3	\$ 0.4
Interest Cost on Benefit Obligation	0.4	0.4	1.4	1.2
Amortization of Net Gain	(0.1)	—	(0.3)	—
Net Periodic Benefit Cost	<u>\$ 0.4</u>	<u>\$ 0.6</u>	<u>\$ 1.4</u>	<u>\$ 1.6</u>

# THERMO FISHER SCIENTIFIC INC.

## Notes to Consolidated Financial Statements (Unaudited)

### 7. Earnings per Share

Basic and diluted earnings per share were calculated as follows:

(In millions except per share amounts)	Three Months Ended		Nine Months Ended	
	October 2, 2010	September 26, 2009	October 2, 2010	September 26, 2009
Income from Continuing Operations	\$ 268.5	\$ 221.2	\$ 735.6	\$ 577.0
Gain on Disposal of Discontinued Operations, Net	—	—	2.5	—
Net Income	268.5	221.2	738.1	577.0
Income Allocable to Participating Securities	—	(0.1)	(0.2)	(0.4)
Net Income for Earnings per Share	\$ 268.5	\$ 221.1	\$ 737.9	\$ 576.6
Basic Weighted Average Shares	400.7	407.9	406.5	413.6
Effect of:				
Convertible debentures	1.1	10.2	3.3	7.9
Stock options, restricted stock/units	2.7	2.1	3.1	1.5
Diluted Weighted Average Shares	404.5	420.2	412.9	423.0
Basic Earnings per Share:				
Continuing operations	\$ .67	\$ .54	\$ 1.81	\$ 1.39
Discontinued operations	—	—	.01	—
	<u>\$ .67</u>	<u>\$ .54</u>	<u>\$ 1.82</u>	<u>\$ 1.39</u>
Diluted Earnings per Share:				
Continuing operations	\$ .66	\$ .53	\$ 1.78	\$ 1.36
Discontinued operations	—	—	.01	—
	<u>\$ .66</u>	<u>\$ .53</u>	<u>\$ 1.79</u>	<u>\$ 1.36</u>

Options to purchase 8.3 million, 7.0 million, 8.2 million and 13.1 million shares of common stock were not included in the computation of diluted earnings per share for the third quarter of 2010 and 2009 and the first nine months of 2010 and 2009, respectively, because their effect would have been antidilutive.

# THERMO FISHER SCIENTIFIC INC.

## Notes to Consolidated Financial Statements (Unaudited)

### 8. Debt and Other Financing Arrangements

On April 27, 2010, the company issued \$450 million principal amount of 3.20% Senior Notes due 2015. Interest on the notes is payable on May 1 and November 1 of each year. The notes may be redeemed at any time at a redemption price of 100% of the principal amount plus a specified make-whole premium plus accrued interest. The company is subject to certain affirmative and negative covenants, the most restrictive of which limits the ability of the company to pledge principal properties as security under borrowing arrangements.

At the issuance of this debt, the company entered into LIBOR-based interest rate swap arrangements with various banks. The aggregate amount of the swaps is equal to the principal amount of the 3.20% Notes and the payment dates of the swaps coincide with the payment dates of the notes. The swap contracts provide for the company to pay a variable interest rate of six-month USD LIBOR plus a spread of 0.4512% (0.96% at October 2, 2010) and to receive a fixed interest rate of 3.20%. The variable interest rate resets semi-annually. The swaps have been accounted for as a fair value hedge of the 3.20% Notes.

On April 27, 2010, the company also issued \$300 million principal amount of 4.70% Senior Notes due 2020. Interest on the notes is payable on May 1 and November 1 of each year. The notes may be redeemed at any time at a redemption price of 100% of the principal amount plus a specified make-whole premium plus accrued interest. The company is subject to certain affirmative and negative covenants, the most restrictive of which limits the ability of the company to pledge principal properties as security under borrowing arrangements.

The company used the proceeds of the 3.20% and 4.70% Notes to redeem all outstanding 6 1/8% Senior Subordinated Notes due 2015 at a redemption price of \$1,030.63 per \$1,000 on July 1, 2010. An aggregate principal amount of \$500 million was redeemed for a total cash outlay of \$515 million plus accrued interest. The company used the remaining proceeds, in addition to cash on hand, to settle the Floating Rate Convertible Debentures conversions described below.

During the first half of 2010, following issuance of a redemption notice by the company, holders of the company's Floating Rate Convertible Senior Debentures due 2033 exercised conversion rights for the remaining \$326 million in par value. The company paid the principal and the premium due upon conversion in cash for a total outlay of \$573 million. Additionally, the company purchased substantially all of the remaining \$13 million aggregate principal amount of the company's 2.5% Senior Convertible Notes due 2023 for an aggregate of \$28 million. As a result of the redemption of the 6 1/8% Senior Subordinated Notes and these conversions of debt, the company recorded charges totaling \$17 million on the early extinguishment of debt in other expense, net in the accompanying statement of income.

The company separately accounts for the debt and equity components of its convertible debt in a manner that reflects the company's nonconvertible debt borrowing rate. The debt, temporary equity and equity components recognized for the company's convertible debt are as follows:

(In millions)	October 2, 2010	December 31, 2009
Principal Amount of Convertible Debt	\$ 329.3	\$ 668.8
Unamortized Discount	3.3	10.9
Net Carrying Amount	326.0	657.9
Incremental Convertible Debt Obligation (Temporary Equity)	3.3	1.9
Capital in Excess of Par Value	14.8	30.7

## THERMO FISHER SCIENTIFIC INC.

### Notes to Consolidated Financial Statements (Unaudited)

#### 8. Debt and Other Financing Arrangements (continued)

At October 2, 2010, the unamortized discount had a remaining weighted average recognition period of 6 months, to the first redemption date of the convertible debt. The amount of interest expense on the convertible debt recognized in the accompanying statement of income is as follows:

(In millions)	Three Months Ended		Nine Months Ended	
	October 2, 2010	September 26, 2009	October 2, 2010	September 26, 2009
Contractual Coupon Interest	\$ 2.7	\$ 4.5	\$ 8.3	\$ 14.2
Amortization of Discount on Convertible Debt	1.9	5.8	7.2	17.1
Interest Expense	\$ 4.6	\$ 10.3	\$ 15.5	\$ 31.3
Effective Interest Rate	5.6%	4.4%	4.5%	4.5%

#### 9. Litigation and Related Contingencies

There are various lawsuits and claims pending against the company involving product liability, contract, commercial and other issues. In view of the company's financial condition and the accruals established for these matters, management does not believe that the ultimate liability, if any, related to these matters will have a material adverse effect on the company's financial condition, results of operations or cash flows.

The company establishes a liability that is an estimate of amounts needed to pay damages in the future for events that have already occurred. The accrued liabilities are based on management's judgment as to the probability of losses and, where applicable, actuarially determined estimates. The reserve estimates are adjusted as additional information becomes known or payments are made.

For product liability, workers compensation and other personal injury matters, the company accrues the most likely amount or at least the minimum of the range of probable loss when a range of probable loss can be estimated. The company records estimated amounts due from insurers as an asset. Although the company believes that the amounts reserved and estimated recoveries are probable and appropriate based on available information, including actuarial studies of loss estimates, the process of estimating losses and insurance recoveries involves a considerable degree of judgment by management and the ultimate amounts could vary materially. Insurance contracts do not relieve the company of its primary obligation with respect to any losses incurred. The collectability of amounts due from its insurers is subject to the solvency and willingness of the insurer to pay, as well as the legal sufficiency of the insurance claims. Management monitors the financial condition and ratings of its insurers on an ongoing basis.

The company is currently involved in various stages of investigation and remediation related to environmental matters. The company cannot predict all potential costs related to environmental remediation matters and the possible impact on future operations given the uncertainties regarding the extent of the required cleanup, the complexity and interpretation of applicable laws and regulations, the varying costs of alternative cleanup methods and the extent of the company's responsibility. Expenses for environmental remediation matters related to the costs of permit requirements and installing, operating and maintaining groundwater-treatment systems and other remedial activities related to historical environmental contamination at the company's domestic and international facilities were not material in any period presented. The company records accruals for environmental remediation liabilities, based on current interpretations of environmental laws and regulations, when it is probable that a liability has been incurred and the

## **THERMO FISHER SCIENTIFIC INC.**

### **Notes to Consolidated Financial Statements (Unaudited)**

#### **9. Litigation and Related Contingencies (continued)**

amount of such liability can be reasonably estimated. The company calculates estimates based upon several factors, including reports prepared by environmental specialists and management's knowledge of and experience with these environmental matters. The company includes in these estimates potential costs for investigation, remediation and operation and maintenance of cleanup sites.

Management believes that its reserves for environmental matters are adequate for the remediation costs the company expects to incur. As a result, the company believes that the ultimate liability with respect to environmental remediation matters will not have a material adverse effect on the company's financial position, results of operations or cash flows. However, the company may be subject to additional remedial or compliance costs due to future events, such as changes in existing laws and regulations, changes in agency direction or enforcement policies, developments in remediation technologies or changes in the conduct of the company's operations, which could have a material adverse effect on the company's financial position, results of operations or cash flows. Although these environmental remediation liabilities do not include third-party recoveries, the company may be able to bring indemnification claims against third parties for liabilities relating to certain sites.

#### **10. Comprehensive Income and Shareholders' Equity**

Comprehensive income combines net income and other comprehensive items. Other comprehensive items represent certain amounts that are reported as components of shareholders' equity in the accompanying balance sheet, including currency translation adjustments; unrealized gains and losses, net of tax, on available-for-sale investments and hedging instruments; and pension and other postretirement benefit liability adjustments. During the third quarters of 2010 and 2009, the company had comprehensive income of \$498 million and \$296 million, respectively. During the first nine months of 2010 and 2009, the company had comprehensive income of \$725 million and \$802 million, respectively. The third quarter of 2010 was favorably affected by an increase in the cumulative translation adjustment of \$228 million due to movements in currency exchange rates, the effects of which are recorded in shareholders' equity. The first nine months of 2010 were unfavorably affected by a decrease in the cumulative translation adjustment of \$15 million. The third quarter and first nine months of 2009 were favorably affected by an increase in the cumulative translation adjustment of \$73 million and \$224 million, respectively.



# THERMO FISHER SCIENTIFIC INC.

## Notes to Consolidated Financial Statements (Unaudited)

### 11. Fair Value Measurements and Fair Value of Financial Instruments

The company uses the market approach technique to value its financial instruments and there were no changes in valuation techniques during 2010. The company's financial assets and liabilities carried at fair value are primarily comprised of investments in money market funds, mutual funds holding publicly traded securities, derivative contracts used to hedge the company's currency and interest rate risks and other investments in unit trusts and insurance contracts held as assets to satisfy outstanding retirement liabilities.

The fair value accounting guidance requires that assets and liabilities carried at fair value be classified and disclosed in one of the following three categories:

Level 1: Quoted market prices in active markets for identical assets or liabilities that the company has the ability to access.

Level 2: Observable market based inputs or unobservable inputs that are corroborated by market data such as quoted prices, interest rates and yield curves.

Level 3: Inputs are unobservable data points that are not corroborated by market data.

The following table presents information about the company's financial assets and liabilities measured at fair value on a recurring basis as of October 2, 2010:

(In millions)	October 2, 2010	Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Assets</b>				
Cash equivalents	\$ 293.3	\$ 293.3	\$ —	\$ —
Investments in mutual funds, unit trusts and other similar instruments	37.0	37.0	—	—
Insurance contracts	32.6	—	32.6	—
Auction rate securities	4.7	—	—	4.7
Derivative contracts	63.5	—	63.5	—
<b>Total Assets</b>	<u>\$ 431.1</u>	<u>\$ 330.3</u>	<u>\$ 96.1</u>	<u>\$ 4.7</u>
<b>Liabilities</b>				
Derivative contracts	\$ 4.0	\$ —	\$ 4.0	\$ —
<b>Total Liabilities</b>	<u>\$ 4.0</u>	<u>\$ —</u>	<u>\$ 4.0</u>	<u>\$ —</u>

# THERMO FISHER SCIENTIFIC INC.

## Notes to Consolidated Financial Statements (Unaudited)

### 11. Fair Value Measurements and Fair Value of Financial Instruments (continued)

The following table presents information about the company's financial assets and liabilities measured at fair value on a recurring basis as of December 31, 2009:

(In millions)	December 31, 2009	Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Assets</b>				
Cash equivalents	\$ 1,081.7	\$ 1,081.7	\$ —	\$ —
Investments in mutual funds, unit trusts and other similar instruments	32.9	32.9	—	—
Insurance contracts	31.9	—	31.9	—
Auction rate securities	5.4	—	—	5.4
Derivative contracts	4.5	—	4.5	—
<b>Total Assets</b>	<u>\$ 1,156.4</u>	<u>\$ 1,114.6</u>	<u>\$ 36.4</u>	<u>\$ 5.4</u>
<b>Liabilities</b>				
Derivative contracts	\$ 10.3	\$ —	\$ 10.3	\$ —
<b>Total Liabilities</b>	<u>\$ 10.3</u>	<u>\$ —</u>	<u>\$ 10.3</u>	<u>\$ —</u>

The company determines the fair value of its insurance contracts by obtaining the cash surrender value of the contracts from the issuer. The company determines the fair value of the auction rate securities by obtaining indications of value from brokers/dealers. The following table is a rollforward of the fair value, as determined by Level 3 inputs, of the auction rate securities.

(In millions)	Three Months Ended		Nine Months Ended	
	October 2, 2010	September 26, 2009	October 2, 2010	September 26, 2009
<b>Beginning Balance</b>	\$ 4.9	\$ 6.0	\$ 5.4	\$ 5.7
Total impairment losses included in earnings	—	(0.3)	—	(0.3)
Sale of securities	(0.1)	—	(0.5)	—
Total unrealized losses included in other comprehensive income	(0.1)	(0.3)	(0.2)	—
<b>Ending Balance</b>	<u>\$ 4.7</u>	<u>\$ 5.4</u>	<u>\$ 4.7</u>	<u>\$ 5.4</u>

The notional amounts of derivative contracts outstanding totaled \$1.71 billion and \$1.24 billion at October 2, 2010 and December 31, 2009, respectively. The fair value of such contracts is the estimated amount that the company would receive upon liquidation of the contracts, taking into account the change in currency exchange rates, based on data from an independent third-party pricing service.

# THERMO FISHER SCIENTIFIC INC.

## Notes to Consolidated Financial Statements (Unaudited)

### 11. Fair Value Measurements and Fair Value of Financial Instruments (continued)

The following tables present the fair value of derivative instruments in the consolidated balance sheet and statement of income.

(In millions)	Fair Value – Assets		Fair Value – Liabilities	
	October 2, 2010	December 31, 2009	October 2, 2010	December 31, 2009
<b>Derivatives Designated as Hedging Instruments</b>				
Interest rate swaps (a)	\$ 62.7	\$ —	\$ —	\$ 9.5
<b>Derivatives Not Designated as Hedging Instruments</b>				
Foreign currency exchange contracts (b)	0.8	4.5	4.0	0.8
Total derivatives	<u>\$ 63.5</u>	<u>\$ 4.5</u>	<u>\$ 4.0</u>	<u>\$ 10.3</u>

- (a) The fair value of the interest rate swaps are included in the consolidated balance sheet under the captions other assets or other long-term liabilities.
- (b) The fair value of the foreign currency exchange contracts are included in the consolidated balance sheet under the captions other current assets or other accrued expenses.

(In millions)	Gain (Loss) Recognized			
	Three Months Ended		Nine Months Ended	
	October 2, 2010	September 26, 2009	October 2, 2010	September 26, 2009
<b>Derivatives Designated as Fair Value Hedges</b>				
Interest rate contracts	\$ 5.7	\$ —	\$ 14.2	\$ —
<b>Derivatives Not Designated as Fair Value Hedges</b>				
Foreign currency exchange contracts	(20.7)	(5.4)	18.3	(12.7)

Gains and losses recognized on interest rate and foreign currency exchange contracts are included in the consolidated statement of income under the caption other expense, net, together with the corresponding, offsetting losses and gains on the underlying transactions.

# THERMO FISHER SCIENTIFIC INC.

## Notes to Consolidated Financial Statements (Unaudited)

### 11. Fair Value Measurements and Fair Value of Financial Instruments (continued)

#### *Fair Value of Other Financial Instruments*

The carrying amount and fair value of the company's notes receivable and debt obligations are as follows:

(In millions)	October 2, 2010		December 31, 2009	
	Carrying Value	Fair Value	Carrying Value	Fair Value
<b>Notes Receivable</b>	<u>\$ 5.5</u>	<u>\$ 5.5</u>	<u>\$ 6.8</u>	<u>\$ 6.8</u>
<b>Debt Obligations:</b>				
Convertible obligations	326.0	391.7	657.9	992.0
Senior notes	1,810.2	1,874.3	989.6	1,016.1
Senior subordinated notes	—	—	500.0	520.1
Other	<u>25.8</u>	<u>25.8</u>	<u>34.0</u>	<u>34.0</u>
	<u>\$ 2,162.0</u>	<u>\$ 2,291.8</u>	<u>\$ 2,181.5</u>	<u>\$ 2,562.2</u>

The fair value of debt obligations was determined based on quoted market prices and on borrowing rates available to the company at the respective period ends.

### 12. Warranty Obligations

Product warranties are included in other accrued expenses in the accompanying balance sheet. The changes in the carrying amount of warranty obligations is as follows:

(In millions)	Nine Months Ended	
	October 2, 2010	September 26, 2009
<b>Beginning Balance</b>	\$ 45.2	\$ 44.1
Provision charged to income	31.0	25.6
Usage	(31.9)	(31.3)
Acquisitions	0.2	0.2
Adjustments to previously provided warranties, net	—	1.5
Other, net (a)	<u>0.2</u>	<u>0.8</u>
<b>Ending Balance</b>	<u>\$ 44.7</u>	<u>\$ 40.9</u>

(a) Primarily represents the effects of currency translation.

# THERMO FISHER SCIENTIFIC INC.

## Notes to Consolidated Financial Statements (Unaudited)

### 13. Restructuring and Other Costs, Net

Restructuring costs in the first nine months of 2010 in both segments primarily included continuing charges for actions initiated in 2009 in response to the downturn in the economy and reduced revenues in several businesses, as well as the consolidation of manufacturing and research and development operations at a site in Germany with an existing site in the U.S. and the consolidation of production operations at a plant in Iowa with plants in Ohio and North Carolina. As of November 5, 2010, the company has identified restructuring actions that will result in additional charges of approximately \$28 million, primarily in the remainder of 2010 and in 2011.

During the third quarter of 2010, the company recorded net restructuring and other costs by segment as follows:

(In millions)	Analytical Technologies	Laboratory Products and Services	Corporate	Total
Cost of Revenues	\$ 1.4	\$ 1.1	\$ —	\$ 2.5
Selling, General and Administrative Expenses	0.5	—	—	0.5
Restructuring and Other Costs, Net	5.0	5.1	0.2	10.3
	<u>\$ 6.9</u>	<u>\$ 6.2</u>	<u>\$ 0.2</u>	<u>\$ 13.3</u>

During the first nine months of 2010, the company recorded net restructuring and other costs by segment as follows:

(In millions)	Analytical Technologies	Laboratory Products and Services	Corporate	Total
Cost of Revenues	\$ 7.8	\$ 3.5	\$ —	\$ 11.3
Selling, General and Administrative Expenses	1.6	(0.2)	—	1.4
Restructuring and Other Costs, Net	17.5	18.0	0.4	35.9
	<u>\$ 26.9</u>	<u>\$ 21.3</u>	<u>\$ 0.4</u>	<u>\$ 48.6</u>

The components of net restructuring and other costs by segment are as follows:

#### Analytical Technologies

The Analytical Technologies segment recorded \$6.9 million of net restructuring and other charges in the third quarter of 2010. The segment recorded charges to cost of revenues of \$1.4 million primarily for the sale of inventories revalued at the date of acquisition; charges to selling, general and administrative expenses of \$0.5 million for transaction costs, net, primarily related to the Fermentas acquisition (Note 2); and \$5.0 million of other restructuring costs, substantially all of which were cash costs. These cash costs were primarily associated with headcount reductions and facility consolidations to streamline operations, including \$3.4 million of severance for approximately 110 employees; \$0.9 million of abandoned facility costs; and \$0.5 million of other cash costs, primarily retention, relocation and moving expenses associated with facility consolidations as well as other costs associated with restructuring actions.

## **THERMO FISHER SCIENTIFIC INC.**

### **Notes to Consolidated Financial Statements (Unaudited)**

#### **13. Restructuring and Other Costs, Net (continued)**

In the second quarter of 2010, this segment recorded \$7.0 million of net restructuring and other charges. The segment recorded charges to cost of revenues of \$2.5 million for the sale of inventories revalued at the date of acquisition and accelerated depreciation at facilities closing due to real estate consolidation and \$4.5 million of other restructuring costs, principally cash costs. These cash costs were primarily associated with headcount reductions and facility consolidations to streamline operations, including \$3.6 million of severance for approximately 40 employees; \$0.3 million of abandoned facility costs; and \$0.5 million of other cash costs, primarily retention, relocation and moving expenses associated with facility consolidations as well as other costs associated with restructuring actions.

In the first quarter of 2010, this segment recorded \$13.0 million of net restructuring and other charges. These costs consisted of charges to cost of revenues of \$3.9 million for the sale of inventories revalued at the date of acquisition and accelerated depreciation at facilities closing due to real estate consolidation; charges to selling, general and administrative expenses of \$1.1 million for transaction costs related to the Finnzymes acquisition (Note 2); and \$8.0 million of cash restructuring costs, net. These cash costs were primarily associated with headcount reductions and facility consolidations to streamline operations, including \$5.4 million of severance for approximately 65 employees; \$1.4 million of abandoned facility costs; and \$1.2 million of other cash costs, primarily retention, relocation and moving expenses associated with facility consolidations as well as other costs associated with restructuring actions.

#### **Laboratory Products and Services**

The Laboratory Products and Services segment recorded \$6.2 million of net restructuring and other charges in the third quarter of 2010. The segment recorded charges to cost of revenues of \$1.1 million for the sale of inventories revalued at the date of acquisition and accelerated depreciation at facilities closing due to real estate consolidation and \$3.1 million of cash costs. The cash costs, which were associated with headcount reductions and facility consolidations to streamline operations, included \$1.0 million of severance; \$0.5 million of abandoned facility costs; and \$1.6 million of other cash costs, primarily retention, relocation, moving and related expenses associated with facility consolidations. In addition, the segment recorded \$2.0 million of non-cash charges, net, primarily asset write-downs for abandoned facilities held for sale.

In the second quarter of 2010, this segment recorded \$4.6 million of net restructuring and other charges. The segment recorded charges to cost of revenues of \$1.2 million for accelerated depreciation at facilities closing due to real estate consolidation and \$3.6 million in cash costs. The cash costs, which were associated with headcount reductions and facility consolidations to streamline operations, included \$0.7 million of severance; \$1.2 million of abandoned facility costs; and \$1.7 million of other cash costs, primarily retention, relocation, moving and related expenses associated with facility consolidations.

In the first quarter of 2010, this segment recorded \$10.5 million of net restructuring and other charges. These costs consisted of charges to cost of revenues of \$1.2 million for accelerated depreciation at facilities closing due to real estate consolidation; \$3.5 million in cash costs; and \$5.8 million in other costs, net. The cash costs, which were associated with headcount reductions and facility consolidations to streamline operations, included \$0.3 million of severance; \$1.7 million of abandoned facility costs; and \$1.5 million of other cash costs, primarily retention, relocation, moving and related expenses associated with facility consolidations. The non-cash costs of \$5.8 million were primarily due to a charge related to a patent infringement claim initiated prior to a business unit's acquisition by the company which remains unpaid pending appeals.

# THERMO FISHER SCIENTIFIC INC.

## Notes to Consolidated Financial Statements (Unaudited)

### 13. Restructuring and Other Costs, Net (continued)

#### Corporate

The company recorded \$0.4 million in restructuring and other charges at its corporate office, all of which were cash costs, in the first nine months of 2010.

The following table summarizes the cash components of the company's restructuring plans. The non-cash components and other amounts reported as restructuring and other costs, net, in the accompanying statement of income have been summarized in the notes to the tables. Accrued restructuring costs are included in other accrued expenses in the accompanying balance sheet.

(In millions)	Severance	Abandonment of Excess Facilities	Other (a)	Total
<b>Pre-2009 Restructuring Plans</b>				
<b>Balance At December 31, 2009</b>	\$ 2.5	\$ 4.3	\$ 0.3	\$ 7.1
Costs incurred in 2010 (b)	—	1.7	0.1	1.8
Reserves reversed	—	(0.3)	—	(0.3)
Payments	(1.6)	(2.1)	(0.4)	(4.1)
Currency translation	(0.1)	—	—	(0.1)
<b>Balance At October 2, 2010</b>	<u>\$ 0.8</u>	<u>\$ 3.6</u>	<u>\$ —</u>	<u>\$ 4.4</u>
<b>2009 Restructuring Plans</b>				
<b>Balance At December 31, 2009</b>	\$ 21.0	\$ 2.3	\$ 1.8	\$ 25.1
Costs incurred in 2010 (b)	9.5	3.7	4.8	18.0
Reserves reversed	(1.2)	(0.1)	(0.3)	(1.6)
Payments	(17.4)	(3.4)	(5.8)	(26.6)
Currency translation	(1.9)	0.5	—	(1.4)
<b>Balance At October 2, 2010</b>	<u>\$ 10.0</u>	<u>\$ 3.0</u>	<u>\$ 0.5</u>	<u>\$ 13.5</u>
<b>2010 Restructuring Plans</b>				
Costs incurred in 2010 (b)	\$ 6.3	\$ 1.1	\$ 2.5	\$ 9.9
Payments	(5.2)	(0.8)	(2.4)	(8.4)
Currency translation	0.4	—	—	0.4
<b>Balance At October 2, 2010</b>	<u>\$ 1.5</u>	<u>\$ 0.3</u>	<u>\$ 0.1</u>	<u>\$ 1.9</u>

(a) Other includes employee retention costs which are accrued ratably over the period through which employees must work to qualify for a payment.

(b) Excludes an aggregate of \$8 million non-cash charges, net, which are detailed by segment above.

The company expects to pay accrued restructuring costs as follows: severance and other costs, primarily through 2011; and abandoned-facility payments, over lease terms expiring through 2016.

## **THERMO FISHER SCIENTIFIC INC.**

### **Notes to Consolidated Financial Statements (Unaudited)**

#### **14. Recent Accounting Pronouncements**

In September 2009, the Emerging Issues Task Force issued new rules pertaining to the accounting for revenue arrangements with multiple customer deliverables and for software-enabled products. The new rule pertaining to arrangements under which the company has multiple customer deliverables provides an alternative method for establishing the fair value of a deliverable when vendor specific objective evidence does not exist. The guidance requires the determination of the best estimate of selling price to separate deliverables and allows the allocation of the customer's consideration using this relative selling price model. The new guidance pertaining to software-enabled products revised the existing software accounting guidance to exclude equipment where the software is more than incidental to the value of the product. Under the new standard, such equipment is accounted for under revenue recognition criteria applicable to equipment instead of that applicable to software. The company adopted the rules prospectively on January 1, 2010. Adoption did not materially affect the company's results of operations or financial position.

Effective, January 1, 2010, the company adopted new accounting guidance pertaining to the consolidation assessment of variable interest entities. The new guidance requires the company to determine whether its variable interests in third party entities give the company a controlling financial interest in the entities. This amended guidance replaces the previous quantitative approach for identifying when enterprises should consolidate variable interest entities with a qualitative analysis, based on which enterprise has both (1) the power to direct the economic activities of a variable interest entity and (2) the obligation to absorb losses or receive benefits from the entity that could be significant to the variable interest entity. Adoption of this standard did not have an impact on the company's results of operations or financial position.



## THERMO FISHER SCIENTIFIC INC.

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Forward-looking statements, within the meaning of Section 21E of the Securities Exchange Act of 1934 are made throughout this Management's Discussion and Analysis of Financial Condition and Results of Operations. Any statements contained herein that are not statements of historical fact may be deemed to be forward-looking statements. Without limiting the foregoing, the words "believes," "anticipates," "plans," "expects," "seeks," "estimates," and similar expressions are intended to identify forward-looking statements. While the company may elect to update forward-looking statements in the future, it specifically disclaims any obligation to do so, even if the company's estimates change, and readers should not rely on those forward-looking statements as representing the company's views as of any date subsequent to the date of the filing of this Quarterly Report.

A number of important factors could cause the results of the company to differ materially from those indicated by such forward-looking statements, including those detailed under the heading "Risk Factors" in Part II, Item 1A of this report on Form 10-Q.

#### Overview of Results of Operations and Liquidity

The company develops, manufactures, sells and purchases for resale a broad range of products that are sold worldwide. The company expands the product lines and services it offers by developing and commercializing its own technologies and by making strategic acquisitions of complementary businesses. The company's continuing operations fall into two business segments: Analytical Technologies and Laboratory Products and Services.

(Dollars in millions)	Three Months Ended				Nine Months Ended			
	October 2, 2010		September 26, 2009		October 2, 2010		September 26, 2009	
<b>Revenues</b>								
Analytical Technologies	\$ 1,163.0	43.3%	\$ 1,018.6	40.2%	\$ 3,371.4	42.1%	\$ 2,960.7	40.7%
Laboratory Products and Services	1,650.8	61.5%	1,631.3	64.5%	5,026.5	62.8%	4,653.6	64.0%
Eliminations	<u>(130.3)</u>	<u>(4.8)%</u>	<u>(118.8)</u>	<u>(4.7)%</u>	<u>(390.3)</u>	<u>(4.9)%</u>	<u>(344.0)</u>	<u>(4.7)%</u>
	<u>\$ 2,683.5</u>	<u>100%</u>	<u>\$ 2,531.1</u>	<u>100%</u>	<u>\$ 8,007.6</u>	<u>100%</u>	<u>\$ 7,270.3</u>	<u>100%</u>

Sales in the third quarter of 2010 were \$2.68 billion, an increase of \$152 million from the third quarter of 2009. Aside from the effects of currency translation and acquisitions, net of divestitures (discussed in total and by segment below), revenues increased from 2009 by \$106 million (4%) primarily due to increased demand. Sales rebounded from a weak third quarter of 2009 when the company believes a global economic slowdown reduced demand. The increase in revenues was offset in part by lower sales resulting from cessation of a supply contract and a milder flu season than in 2009. These factors decreased sales by approximately 2 percentage points.

The company's strategy is to augment internal growth at existing businesses with complementary acquisitions such as those completed in 2010 and 2009. The company's principal acquisitions are described below.

- Fermentas, a manufacturer and global distributor of enzymes, reagents and kits for molecular and cellular biology research, was acquired in July 2010 to expand the company's ability to provide complete workflows for genomics research.
- Finnzymes, a Finland-based provider of integrated tools for molecular biology analysis, including reagents, instruments, consumables and kits, was acquired in March 2010 to expand the company's portfolio of reagents and other consumables for the molecular biology research and diagnostics markets.

## **THERMO FISHER SCIENTIFIC INC.**

### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations – Overview of Results of Operations and Liquidity (continued)**

- Ahura Scientific, a provider of handheld spectroscopy instruments that are used worldwide in the identification of chemicals for safety, security and pharmaceutical applications, was acquired in February 2010 to expand the company's portfolio of portable analytical devices.
- B.R.A.H.M.S. AG, a leading provider of specialty diagnostic tests based on patented biomarkers for sepsis, cardiovascular and pulmonary diseases, as well as intensive care treatments and prenatal screening, was acquired in October 2009 to increase the breadth of the company's specialty diagnostics portfolio and provide a significant reagent manufacturing center in Europe.
- Biolab, an Australia-based provider of analytical instruments, life science consumables and laboratory equipment, was acquired in April 2009 to broaden the geographic reach of the company's customer channels.

In the third quarter of 2010, operating income and operating income margin were \$319 million and 11.9%, respectively, compared with \$276 million and 10.9%, respectively, in 2009. The increases in operating income and operating margin were primarily due to profit on incremental sales and, to a lesser extent, productivity improvements including lower operating costs following restructuring actions and global sourcing initiatives. In addition, amortization expense decreased by \$9 million in the third quarter of 2010, primarily due to the completion of amortization of acquisition-related intangibles from a 2005 acquisition.

The company's effective tax rates were 11.4% and 10.4% in the third quarter of 2010 and 2009, respectively. The increase in the effective tax rate was primarily due to increased earnings in higher tax jurisdictions. The tax provision in the third quarter of 2010 was favorably affected by \$6.7 million, or 2.2 percentage points, resulting from the settlement of a tax audit and the impact on deferred tax balances of newly enacted tax rates in the United Kingdom. The company expects its effective tax rate for the full year 2010 to be between 13.5% and 15.5% based on currently forecasted profitability in the countries in which the company conducts business.

Income from continuing operations increased to \$269 million in the third quarter of 2010, from \$221 million in the third quarter of 2009, primarily due to the items discussed above that increased operating income offset in part by a higher tax rate.

During the first nine months of 2010, the company's cash flow from operations totaled \$1.06 billion, compared with \$1.12 billion for the first nine months of 2009. The decrease resulted primarily from increases in working capital items, particularly accounts receivable and inventories to support the growth in sales.

As of October 2, 2010, the company's outstanding debt totaled \$2.16 billion, of which approximately \$0.33 billion is convertible debt, at a conversion price of \$40.20 per share. Upon an investor's election to convert, the company is required to pay the principal portion of these debentures in cash, and the balance of the conversion value in either cash or stock, at the company's election. For holders electing to convert the company's convertible debentures in the next 12 months or electing to put the debt to the company at the first date on which this is permitted (March 2011), the company intends to draw on its revolving credit facility to fund any principal payments in excess of \$100 million which has been classified as a current liability in the accompanying balance sheet. The facility is an unsecured revolving credit agreement expiring in 2012 with available capacity of \$952 million at October 2, 2010.

The company believes that its existing cash and short-term investments of \$939 million as of October 2, 2010, and the company's future cash flow from operations together with available borrowing capacity under its revolving credit agreement, are sufficient to meet the cash requirements of its existing businesses for the foreseeable future, including at least the next 24 months.

## THERMO FISHER SCIENTIFIC INC.

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

#### Critical Accounting Policies and Estimates

Preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses. Management believes the most complex and sensitive judgments, because of their significance to the consolidated financial statements, result primarily from the need to make estimates about the effects of matters that are inherently uncertain. Management's Discussion and Analysis and Note 1 to the Consolidated Financial Statements of the company's Form 10-K for 2009, describe the significant accounting estimates and policies used in preparation of the consolidated financial statements. Actual results in these areas could differ from management's estimates. There have been no significant changes in the company's critical accounting policies during the first nine months of 2010.

#### Results of Operations

##### Third Quarter 2010 Compared With Third Quarter 2009

##### *Continuing Operations*

(In millions)	Three Months Ended		Total Change	Currency Translation	Acquisitions/ Divestitures	Operations
	October 2, 2010	September 26, 2009				
<b>Revenues</b>						
Analytical Technologies	\$ 1,163.0	\$ 1,018.6	\$ 144.4	\$ (17.6)	\$ 79.9	\$ 82.1
Laboratory Products and Services	1,650.8	1,631.3	19.5	(16.2)	(1.3)	37.0
Eliminations	<u>(130.3)</u>	<u>(118.8)</u>	<u>(11.5)</u>	<u>1.1</u>	<u>0.1</u>	<u>(12.7)</u>
Consolidated Revenues	<u>\$ 2,683.5</u>	<u>\$ 2,531.1</u>	<u>\$ 152.4</u>	<u>\$ (32.7)</u>	<u>\$ 78.7</u>	<u>\$ 106.4</u>

Sales in the third quarter of 2010 were \$2.68 billion, an increase of \$152 million from the third quarter of 2009. The unfavorable effects of currency translation resulted in a decrease in revenues of \$33 million in 2010. Sales increased \$79 million due to acquisitions, net of divestitures. Aside from the effects of currency translation and acquisitions, net of divestitures, revenues increased \$106 million (4%) primarily due to increased demand. Sales rebounded from a weak third quarter of 2009 when the company believes global economic slowdown reduced demand. Sales growth was consistent across the company's principal geographic regions. The increase in revenues was offset in part by lower sales resulting from cessation of a supply contract and a milder flu season than in 2009, as discussed below. These factors decreased sales by approximately 2 percentage points.

In the third quarter of 2010, operating income and operating income margin were \$319 million and 11.9%, respectively, compared with \$276 million and 10.9%, respectively, in 2009. The increases in operating income and operating margin were primarily due to profit on incremental sales and, to a lesser extent, productivity improvements including lower operating costs following restructuring actions and global sourcing initiatives. In addition, amortization expense decreased by \$9 million in the third quarter of 2010, primarily due to the completion of amortization of acquisition-related intangibles from a 2005 acquisition.

In the third quarter of 2010, the company recorded restructuring and other costs, net, of \$13 million, including \$2.5 million of charges to cost of revenues related to the sale of inventories revalued at the date of acquisition and

## **THERMO FISHER SCIENTIFIC INC.**

### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations – Results of Operations (continued)**

accelerated depreciation on manufacturing assets to be abandoned due to facility consolidations and \$0.5 million of charges to selling, general and administrative expenses for transaction costs, net, primarily related to the acquisition of Fermentas. The company incurred \$8 million of cash costs, primarily for actions initiated in 2009 and, to a lesser extent, 2010 in response to the downturn in the economy and reduced revenues, including severance to reduce headcount at several businesses and abandoned facility expenses at businesses that have been or are being consolidated. The company also incurred \$2 million of non-cash asset writedowns associated with abandoned facilities held for sale. (Note 13). In 2009, the company recorded restructuring and other costs, net, of \$14 million, including \$1 million of charges to cost of revenues related to accelerated depreciation on manufacturing assets to be abandoned due to facility consolidations and a net gain of \$0.3 million in selling, general and administrative expenses primarily for settlement of certain pre-merger Fisher product liability-related matters, offset in part by transaction costs related to the acquisition of B.R.A.H.M.S. The company incurred \$12 million of cash costs primarily for actions in response to the downturn in the economy and reduced revenues including severance to reduce headcount at several businesses and abandoned facility expenses at businesses that have been or are being consolidated. The company also incurred non-cash costs of \$1 million, primarily for asset write-downs at abandoned facilities.

As of November 5, 2010, the company has identified restructuring actions that will result in additional charges of approximately \$28 million in 2010 and 2011 and expects to identify additional actions during the remainder of 2010. The restructuring actions initiated in 2009 and the first nine months of 2010 are expected to result in annual cost savings of approximately \$136 million, including \$92 million for actions taken through the end of the third quarter of 2010 and \$44 million for actions that have been approved and will be completed primarily in the remainder of 2010 and in 2011.

#### *Segment Results*

The company's management evaluates segment operating performance using operating income before certain charges/credits to cost of revenues and selling, general and administrative expenses, principally associated with acquisitions; restructuring and other costs/income including costs arising from facility consolidations such as severance and abandoned lease expense and gains and losses from the sale of real estate and product lines; and amortization of acquisition-related intangible assets. The company uses these measures because it helps management understand and evaluate the segments' core operating results and facilitate comparison of performance for determining compensation (Note 3). Accordingly, the following segment data is reported on this basis.

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## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations – Results of Operations (continued)

(Dollars in millions)	Three Months Ended		
	October 2, 2010	September 26, 2009	Change
<b>Revenues</b>			
Analytical Technologies	\$ 1,163.0	\$ 1,018.6	14%
Laboratory Products and Services	1,650.8	1,631.3	1%
Eliminations	<u>(130.3)</u>	<u>(118.8)</u>	10%
Consolidated Revenues	<u>\$ 2,683.5</u>	<u>\$ 2,531.1</u>	6%
<b>Segment Income</b>			
Analytical Technologies	\$ 249.9	\$ 202.7	23%
Laboratory Products and Services	<u>221.4</u>	<u>234.8</u>	(6)%
Subtotal Reportable Segments	471.3	437.5	8%
Cost of Revenues Charges	(2.5)	(1.0)	
Selling, General and Administrative Charges, Net	(0.5)	0.3	
Restructuring and Other Costs, Net	(10.3)	(13.1)	
Amortization of Acquisition-related Intangible Assets	<u>(139.4)</u>	<u>(148.2)</u>	
Consolidated Operating Income	<u>\$ 318.6</u>	<u>\$ 275.5</u>	16%
Reportable Segments Operating Income Margin	17.6%	17.3%	
Consolidated Operating Income Margin	11.9%	10.9%	

Income from the company's reportable segments increased 8% to \$471 million in the third quarter of 2010 due primarily to profit on incremental sales and, to a lesser extent, productivity improvements including global sourcing and lower operating costs following restructuring actions. The company also refers to this measure as adjusted operating income.

### *Analytical Technologies*

(Dollars in millions)	Three Months Ended		
	October 2, 2010	September 26, 2009	Change
Revenues	<u>\$ 1,163.0</u>	<u>\$ 1,018.6</u>	<u>14%</u>
Operating Income Margin	<u>21.5%</u>	<u>19.9%</u>	<u>1.6</u>

Sales in the Analytical Technologies segment increased \$144 million to \$1.16 billion in the third quarter of 2010. The unfavorable effects of currency translation resulted in a decrease in revenue of \$18 million in 2010. Sales increased \$80 million due to acquisitions. In addition to the changes in revenue resulting from currency translation and acquisitions, revenues increased \$82 million (8%) primarily due to increased demand. Demand was particularly strong

## THERMO FISHER SCIENTIFIC INC.

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations – Results of Operations (continued)

for process instruments and equipment, mass spectrometry instruments, clinical diagnostics and bioscience offerings. These increases were offset in part by lower revenues from microbiology products due to a milder flu season.

Operating income margin was 21.5% in the third quarter of 2010 and 19.9% in the third quarter of 2009. The increase resulted from profit on incremental sales and, to a lesser extent, productivity improvements, including lower operating costs following restructuring actions and global sourcing initiatives. These increases were offset in part by higher spending on research and development initiatives.

#### *Laboratory Products and Services*

(Dollars in millions)	Three Months Ended		
	October 2, 2010	September 26, 2009	Change
Revenues	<u>\$ 1,650.8</u>	<u>\$ 1,631.3</u>	<u>1%</u>
Operating Income Margin	<u>13.4%</u>	<u>14.4%</u>	<u>(1.0)</u>

Sales in the Laboratory Products and Services segment increased \$20 million to \$1.65 billion in the third quarter of 2010. The unfavorable effects of currency translation resulted in a decrease in revenues of \$16 million in 2010. Sales decreased \$1 million due to divestitures, net of acquisitions. In addition to the changes in revenue resulting from currency translation and divestitures, net of acquisitions, revenues increased \$37 million (2%) primarily due to stronger demand. Demand for laboratory equipment, which had been particularly weak in 2009, improved in 2010. These increases were offset in part by \$41 million of lower revenues following termination of a supply contract discussed below and, to a lesser extent, decreased revenues associated with flu products due to milder flu conditions in 2010 compared to 2009 when demand was partly driven by the H1N1 flu. The company expects that cessation of the supply contract will continue to unfavorably affect revenue growth through the first half of 2011.

In November 2009, a significant supplier of the company's healthcare market channel notified the company that it intended to cease an existing supply arrangement in mid-2010. The company believes this was in part a response to the company's strategic decision to expand its product offerings to provide its customers with a broader menu of diagnostic solutions. The company has signed an agreement with an alternative supplier of laboratory products and has begun selling these and other products from the new supplier offsetting a portion of the drop in revenue. As a result of these events, sales were unfavorably affected by \$41 million, net, in the third quarter of 2010 compared with the third quarter of 2009. The company expects a net reduction of revenues related to these matters of approximately \$33 million in the remainder of 2010 compared with the fourth quarter of 2009.

Operating income margin decreased to 13.4% in the third quarter of 2010 from 14.4% in the third quarter of 2009, primarily due to strategic investments including expansion of the commercial organization in the Asia/Pacific region and information technology initiatives in Europe.

#### *Other Expense, Net*

The company reported other expense, net, of \$15 million and \$29 million in the third quarter of 2010 and 2009, respectively (Note 4). Other expense, net includes interest income, interest expense, equity in earnings of unconsolidated subsidiaries and other items, net. Interest expense decreased to \$19 million from \$29 million in the

## **THERMO FISHER SCIENTIFIC INC.**

### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations – Results of Operations (continued)**

third quarter of 2009 primarily as a result of lower interest rates on variable rate debt following the refinancings completed in November 2009 and the first half of 2010.

#### *Provision for Income Taxes*

The company's effective tax rates were 11.4% and 10.4% in the third quarter of 2010 and 2009, respectively. The increase in the effective tax rate was primarily due to increased earnings in higher tax jurisdictions. The tax provision in the third quarter of 2010 was favorably affected by \$6.7 million, or 2.2 percentage points, resulting from the settlement of a tax audit and the impact on deferred tax balances of newly enacted tax rates in the United Kingdom. The company expects its effective tax rate for the full year 2010 to be between 13.5% and 15.5% based on currently forecasted profitability in the countries in which the company conducts business.

In the third quarter of 2010, the US Congress enacted legislation that the company expects will reduce the amount of foreign tax credits available to the company beginning in 2011. While detailed regulations have yet to be issued, the company is studying the possible effect of the legislation and has identified tax planning and mitigating actions it will likely undertake to reduce the adverse impact on the company's tax provision of a loss of foreign tax credits.

#### *Contingent Liabilities*

The company is contingently liable with respect to certain legal proceedings and related matters. An unfavorable outcome in one or more of the matters described under "Litigation and Related Contingencies" in Note 9 could materially affect the company's financial position as well as its results of operations and cash flows.

#### *Recent Accounting Pronouncements*

In September 2009, the Emerging Issues Task Force issued new rules pertaining to the accounting for revenue arrangements with multiple customer deliverables and for software-enabled products. The new rule pertaining to arrangements under which the company has multiple customer deliverables provides an alternative method for establishing the fair value of a deliverable when vendor specific objective evidence does not exist. The guidance requires the determination of the best estimate of selling price to separate deliverables and allows the allocation of the customer's consideration using this relative selling price model. The new guidance pertaining to software-enabled products revised the existing software accounting guidance to exclude equipment where the software is more than incidental to the value of the product. Under the new standard, such equipment is accounted for under revenue recognition criteria applicable to equipment instead of that applicable to software. The company adopted the rules prospectively on January 1, 2010. Adoption did not materially affect the company's results of operations or financial position.

Effective, January 1, 2010, the company adopted new accounting guidance pertaining to the consolidation assessment of variable interest entities. The new guidance requires the company to determine whether its variable interests in third party entities give the company a controlling financial interest in the entities. This amended guidance replaces the previous quantitative approach for identifying when enterprises should consolidate variable interest entities with a qualitative analysis, based on which enterprise has both (1) the power to direct the economic activities of a variable interest entity and (2) the obligation to absorb losses or receive benefits from the entity that could be significant to the variable interest entity. Adoption of this standard did not have an impact on the company's results of operations or financial position.

## THERMO FISHER SCIENTIFIC INC.

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations – Results of Operations (continued)

#### First Nine Months 2010 Compared With First Nine Months 2009

##### *Continuing Operations*

	Nine Months Ended					
(In millions)	October 2, 2010	September 26, 2009	Total Change	Currency Translation	Acquisitions/ Divestitures	Operations
<b>Revenues</b>						
Analytical Technologies	\$ 3,371.4	\$ 2,960.7	\$ 410.7	\$ (0.9)	\$ 184.5	\$ 227.1
Laboratory Products and Services	5,026.5	4,653.6	372.9	14.2	32.3	326.4
Eliminations	(390.3)	(344.0)	(46.3)	0.1	—	(46.4)
Consolidated Revenues	\$ 8,007.6	\$ 7,270.3	\$ 737.3	\$ 13.4	\$ 216.8	\$ 507.1

Sales in the first nine months of 2010 were \$8.01 billion, an increase of \$737 million from the first nine months of 2009. The favorable effects of currency translation resulted in an increase in revenues of \$13 million in 2010. Sales increased \$217 million due to acquisitions, net of divestitures. Aside from the effects of currency translation and acquisitions, net of divestitures, revenues increased \$507 million (7%) due to increased demand and, to a lesser extent, increased selling days, higher stimulus-funded spending by customers and price increases. Sales rebounded from a weak first nine months of 2009 when the company believes global economic slowdown reduced demand. The company's fiscal calendar had four additional days in the first quarter of 2010 compared with the first quarter of 2009 which the company estimates favorably affected revenue growth by approximately 1 percentage point in the first nine months of 2010. The fourth quarter of 2010 will have four less days than the corresponding quarter of 2009 and, as a result, the company expects an unfavorable effect on revenue growth of an estimated 4 percentage points in the fourth quarter. Sales growth was strong in North America and Asia and moderate in Europe in the first nine months of 2010. The increase in revenues was offset in part by cessation of a supply contract and a milder flu season in 2010 which together unfavorably affected revenue growth by 1% in 2010.

In the first nine months of 2010, operating income and operating income margin were \$924 million and 11.5%, respectively, compared with \$725 million and 10.0%, respectively, in 2009. The increases in operating income and operating margin were due to profit on incremental sales and, to a lesser extent, price increases and productivity improvements including lower operating costs following restructuring actions and global sourcing initiatives.

In the first nine months of 2010, the company recorded restructuring and other costs, net, of \$49 million, including \$11 million of charges to cost of revenues related to the sale of inventories revalued at the date of acquisition and accelerated depreciation on manufacturing assets to be abandoned due to facility consolidations and \$1 million of charges to selling, general and administrative expenses for transaction costs, net, primarily related to the acquisitions of Finnzymes and Fermentas. The company incurred \$28 million of cash costs, primarily for actions initiated in 2009 and, to a lesser extent, 2010 in response to the downturn in the economy and reduced revenues, including severance to reduce headcount at several businesses and abandoned facility expenses at businesses that have been or are being consolidated. The company also recorded a \$6 million charge on a patent infringement claim initiated prior to a business unit's acquisition by the company and \$2 million of asset write-downs associated with abandoned facilities held for sale (Note 13). In 2009, the company recorded restructuring and other costs, net, of \$40 million, including \$2 million of charges to cost of revenues related to the sale of inventories revalued at the date of acquisition and accelerated depreciation on manufacturing assets to be abandoned due to facility consolidations and \$1 million of



# THERMO FISHER SCIENTIFIC INC.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations – Results of Operations (continued)

charges to selling, general and administrative expenses for transaction costs related to the acquisitions of Biolab and B.R.A.H.M.S. in April and October 2009, respectively, offset in part by a gain primarily for settlement of certain pre-merger Fisher product liability-related matters. The company incurred \$42 million of cash costs primarily for actions in response to the downturn in the economy and reduced revenues including severance to reduce headcount at several businesses and abandoned facility expenses at businesses that have been or are being consolidated. The company also incurred a \$2 million loss on an abandoned facility sold in July 2009, offset by a \$7 million gain on the settlement of a litigation-related matter assumed as part of the merger with Fisher in 2006.

### Segment Results

(Dollars in millions)	Nine Months Ended		
	October 2, 2010	September 26, 2009	Change
<b>Revenues</b>			
Analytical Technologies	\$ 3,371.4	\$ 2,960.7	14%
Laboratory Products and Services	5,026.5	4,653.6	8%
Eliminations	(390.3)	(344.0)	13%
Consolidated Revenues	<u>\$ 8,007.6</u>	<u>\$ 7,270.3</u>	10%
<b>Segment Income</b>			
Analytical Technologies	\$ 709.3	\$ 577.6	23%
Laboratory Products and Services	<u>695.4</u>	<u>627.5</u>	11%
Subtotal Reportable Segments	1,404.7	1,205.1	17%
Cost of Revenues Charges	(11.3)	(1.9)	
Selling, General and Administrative Charges, Net	(1.4)	(1.0)	
Restructuring and Other Costs, Net	(35.9)	(37.0)	
Amortization of Acquisition-related Intangible Assets	<u>(432.5)</u>	<u>(440.6)</u>	
Consolidated Operating Income	<u>\$ 923.6</u>	<u>\$ 724.6</u>	27%
Reportable Segments Operating Income Margin	17.5%	16.6%	
Consolidated Operating Income Margin	11.5%	10.0%	

Income from the company's reportable segments increased 17% to \$1.40 billion in the first nine months of 2010 due primarily to profit on incremental sales and, to a lesser extent, price increases and productivity improvements including global sourcing and lower operating costs following restructuring actions.

## THERMO FISHER SCIENTIFIC INC.

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations – Results of Operations (continued)

#### *Analytical Technologies*

(Dollars in millions)	Nine Months Ended		
	October 2, 2010	September 26, 2009	Change
Revenues	\$ 3,371.4	\$ 2,960.7	14%
Operating Income Margin	21.0%	19.5%	1.5

Sales in the Analytical Technologies segment increased \$411 million to \$3.37 billion in the first nine months of 2010. The unfavorable effects of currency translation resulted in a decrease in revenue of \$1 million in 2010. Sales increased \$185 million due to acquisitions, net of divestitures. In addition to the changes in revenue resulting from currency translation and acquisitions, net of divestitures, revenues increased \$227 million (8%) primarily due to increased demand including higher stimulus-funded spending by customers, particularly in the first quarter. Demand in industrial markets for environmental and process control equipment improved in 2010. Demand was also strong for mass spectrometry instruments, bioscience offerings and clinical diagnostic tools.

Operating income margin was 21.0% in the first nine months of 2010 and 19.5% in the first nine months of 2009. The increase resulted from profit on incremental sales and, to a lesser extent, price increases and productivity improvements, including lower operating costs following restructuring actions and global sourcing initiatives.

#### *Laboratory Products and Services*

(Dollars in millions)	Nine Months Ended		
	October 2, 2010	September 26, 2009	Change
Revenues	\$ 5,026.5	\$ 4,653.6	8%
Operating Income Margin	13.8%	13.5%	0.3

Sales in the Laboratory Products and Services segment increased \$373 million to \$5.03 billion in the first nine months of 2010. The favorable effects of currency translation resulted in an increase in revenues of \$14 million in 2010. Sales increased \$32 million due to acquisitions, net of divestitures. In addition to the changes in revenue resulting from currency translation and acquisitions, net of divestitures, revenues increased \$326 million (7%) primarily due to stronger demand and, to a lesser extent, four additional days in the first nine months of 2010 and increased prices. Demand for laboratory equipment, which had been particularly weak in 2009, and consumables improved in the first nine months of 2010. The increase in revenues was offset in part by a \$67 million, net reduction in sales due to termination and transition of a supply contract discussed above in the results of the third quarter, and, to a lesser extent, lower revenues associated with flu due to milder flu conditions in 2010.

Operating income margin increased to 13.8% in the first nine months of 2010 from 13.5% in the first nine months of 2009, primarily due to profit on incremental sales and, to a lesser extent, price increases and productivity improvements, including lower operating costs following restructuring actions and global sourcing initiatives offset in part by strategic investments including expansion of sales and marketing staff in the Asia/Pacific region and information technology initiatives in Europe.

## **THERMO FISHER SCIENTIFIC INC.**

### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations – Results of Operations (continued)**

#### *Other Expense, Net*

The company reported other expense, net, of \$77 million and \$78 million in the first nine months of 2010 and 2009, respectively (Note 4). Interest income decreased to \$9 million in the first nine months of 2010 from \$13 million in the same period last year primarily due to lower interest rates on invested cash balances. Interest expense decreased to \$65 million from \$89 million in the first nine months of 2009 primarily as a result of lower interest rates on variable rate debt following the refinancings completed in late 2009 and the first half of 2010. In 2010, other expense, net, includes a \$17 million loss on the early extinguishment of debt, principally related to the redemption of the 6 1/8% Senior Subordinated Notes due 2015 (Note 8).

#### *Provision for Income Taxes*

The company's effective tax rates were 13.1% and 10.7% in the first nine months of 2010 and 2009, respectively. The increase in the effective tax rate was primarily due to increased earnings in higher tax jurisdictions. The tax provision in 2010 was favorably affected by \$6.3 million, or 0.7 percentage points, resulting from the loss on the early extinguishment of debt described above, and by \$8.0 million, net, or 0.9 percentage points, resulting primarily from the resolution of tax audits and the impact on deferred tax balances of newly enacted tax rates.

#### *Discontinued Operations*

During the first nine months of 2010, the company recorded additional proceeds related to a business divested in 2003, resulting in an after-tax gain of \$2.5 million.

### **Liquidity and Capital Resources**

Consolidated working capital was \$2.40 billion at October 2, 2010, compared with \$2.89 billion at December 31, 2009. Included in working capital were cash, cash equivalents and short-term investments of \$939 million at October 2, 2010 and \$1.57 billion at December 31, 2009.

#### First Nine Months of 2010

Cash provided by operating activities was \$1.06 billion during the first nine months of 2010. Increases in accounts receivable and inventory used cash of \$134 million and \$62 million, respectively, primarily to support growth in sales. An increase in accounts payable provided cash of \$47 million, primarily due to the timing of payments. Cash payments for income taxes totaled \$268 million in the first nine months of 2010, compared with \$236 million in the first nine months of 2009 due to an increase in taxable income. The company expects that for all of 2010, cash payments for income taxes will approximate \$375 - \$425 million. Payments for restructuring actions, principally severance costs and lease and other expenses of real estate consolidation, used cash of \$39 million during the first nine months of 2010.

During the first nine months of 2010, the company's primary investing activities included acquisitions and the purchase of property, plant and equipment. The company expended \$545 million for acquisitions and \$174 million for purchases of property, plant and equipment.

The company has no material commitments for purchases of property, plant and equipment and expects that for all of 2010, such expenditures will approximate \$275 - \$300 million. The company's contractual obligations and other commercial commitments did not change materially between December 31, 2009 and October 2, 2010.

## **THERMO FISHER SCIENTIFIC INC.**

### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations – Liquidity and Capital Resources (continued)**

The company's financing activities used \$973 million of cash during the first nine months of 2010, principally for the extinguishment of debt and repurchase of \$663 million of the company's common stock, offset in part by the net proceeds from the issuance of long-term debt of \$741 million. The company used the net proceeds from the issuance of debt and existing cash balances to convert all of the \$326 million principal outstanding on its Floating Rate Convertible Debentures due 2033 for a total cash outlay of \$573 million and to redeem all of its \$500 million outstanding 6 1/8% Senior Subordinated Notes at a redemption price of \$1,030.63 per \$1000 principal amount for a total cash outlay of \$515 million (Note 8). The company's financing activities also included \$53 million of proceeds of employee stock option exercises. On April 19, 2010, the Board of Directors authorized the repurchase of up to \$750 million of the company's common stock through April 19, 2011. On September 8, 2010, the Board of Directors authorized the repurchase of up to an additional \$750 million of the company's common stock through September 8, 2011.

As of October 2, 2010, the company's outstanding debt totaled \$2.16 billion, of which approximately \$0.33 billion is convertible debt, at a conversion price of \$40.20 per share. Upon an investor's election to convert, the company is required to pay the principal portion of these debentures in cash, and the balance of the conversion value in either cash or stock, at the company's election. For holders electing to convert the company's convertible debentures in the next 12 months or electing to put the debt to the company at the first date on which this is permitted (March 2011), the company intends to draw on its revolving credit facility to fund any principal payments in excess of \$100 million which has been classified as a current liability in the accompanying balance sheet. The facility is an unsecured revolving credit agreement expiring in 2012 with available capacity of \$952 million at October 2, 2010.

The company believes that its existing cash and short-term investments of \$939 million as of October 2, 2010, and the company's future cash flow from operations together with available borrowing capacity under its revolving credit agreement, are sufficient to meet the cash requirements of its existing businesses for the foreseeable future, including at least the next 24 months.

#### **First Nine Months of 2009**

Cash provided by operating activities was \$1.12 billion during the first nine months of 2009. Decreases in accounts receivable and inventory provided cash of \$47 million and \$55 million, respectively. An increase in accounts payable provided cash of \$32 million. The decreases in accounts receivable and inventories resulted primarily from working capital contraction associated with lower revenues. The increase in accounts payable partially reversed a decrease that occurred in 2008 and was due primarily to the timing of payments. A decrease in other liabilities used cash of \$83 million, primarily as a result of annual incentive compensation and restructuring payments. Cash payments for income taxes totaled \$236 million in the first nine months of 2009.

During the first nine months of 2009, the company's primary investing activities included acquisitions and the purchase of property, plant and equipment. The company expended \$156 million for acquisitions and \$126 million for purchases of property, plant and equipment.

The company's financing activities used \$405 million of cash during the first nine months of 2009, principally for the repurchase of \$415 million of the company's common stock, offset in part by \$18 million of proceeds of employee stock option exercises.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

The company's exposure to market risk from changes in interest rates, currency exchange rates and equity prices has not changed materially from its exposure at year-end 2009.

## **THERMO FISHER SCIENTIFIC INC.**

### **Item 4. Controls and Procedures**

The company's management, with the participation of the company's chief executive officer and chief financial officer, evaluated the effectiveness of the company's disclosure controls and procedures as of October 2, 2010. The term "disclosure controls and procedures," as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act, means controls and other procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the company's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure. Management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Based on the evaluation of the company's disclosure controls and procedures as of October 2, 2010, the company's chief executive officer and chief financial officer concluded that, as of such date, the company's disclosure controls and procedures were effective at the reasonable assurance level.

There have been no changes in the company's internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) during the fiscal quarter ended October 2, 2010, that have materially affected or are reasonably likely to materially affect the company's internal control over financial reporting.

## **PART II OTHER INFORMATION**

### **Item 1A. Risk Factors**

Set forth below are the risks that we believe are material to our investors. This section contains forward-looking statements. You should refer to the explanation of the qualifications and limitations on forward-looking statements beginning on page 25.

*We must develop new products, adapt to rapid and significant technological change and respond to introductions of new products in order to remain competitive.* Our growth strategy includes significant investment in and expenditures for product development. We sell our products in several industries that are characterized by rapid and significant technological changes, frequent new product and service introductions and enhancements and evolving industry standards. Without the timely introduction of new products, services and enhancements, our products and services will likely become technologically obsolete over time, in which case our revenue and operating results would suffer.

## THERMO FISHER SCIENTIFIC INC.

### Item 1A. Risk Factors (continued)

*It may be difficult for us to implement our strategies for improving internal growth.* Some of the markets in which we compete have been flat or declining over the past several years. To address this issue, we are pursuing a number of strategies to improve our internal growth, including:

- finding new markets for our products;
- developing new applications for our technologies;
- combining sales and marketing operations in appropriate markets to compete more effectively;
- allocating research and development funding to products with higher growth prospects;
- continuing key customer initiatives;
- expanding our service offerings;
- strengthening our presence in selected geographic markets; and
- continuing the development of commercial tools and infrastructure to increase and support cross-selling opportunities of products and services to take advantage of our breadth in product offerings.

We may not be able to successfully implement these strategies, and these strategies may not result in the growth of our business.

*Our business is affected by general economic conditions and related uncertainties affecting markets in which we operate. The current economic conditions including the global recession could adversely impact our business in the remainder of 2010 and beyond, resulting in:*

- reduced demand for some of our products;
- increased rate of order cancellations or delays;
- increased risk of excess and obsolete inventories;
- increased pressure on the prices for our products and services; and
- greater difficulty in collecting accounts receivable.

*Development of our products requires significant investment; our products and technologies could become uncompetitive or obsolete.* Our customers use many of our products to develop, test and manufacture their own products. As a result, we must anticipate industry trends and develop products in advance of the commercialization of our customers' products. If we fail to adequately predict our customers' needs and future activities, we may invest heavily in research and development of products and services that do not lead to significant revenue.

Many of our existing products and those under development are technologically innovative and require significant planning, design, development and testing at the technological, product and manufacturing-process levels. These activities require us to make significant investments.

Products in our markets undergo rapid and significant technological change because of quickly changing industry standards and the introduction of new products and technologies that make existing products and technologies uncompetitive or obsolete. Our competitors may adapt more quickly to new technologies and changes in customers' requirements than we can. The products that we are currently developing, or those we will develop in the future, may not be technologically feasible or accepted by the marketplace, and our products or technologies could become uncompetitive or obsolete.

## THERMO FISHER SCIENTIFIC INC.

### Item 1A. Risk Factors (continued)

*Demand for most of our products depends on capital spending policies of our customers and on government funding policies.* Our customers include pharmaceutical and chemical companies, laboratories, universities, healthcare providers, government agencies and public and private research institutions. Many factors, including public policy spending priorities, available resources and product and economic cycles, have a significant effect on the capital spending policies of these entities. These policies in turn can have a significant effect on the demand for our products.

*As a multinational corporation, we are exposed to fluctuations in currency exchange rates, which could adversely affect our cash flows and results of operations.* International revenues account for a substantial portion of our revenues, and we intend to continue expanding our presence in international markets. The exposure to fluctuations in currency exchange rates takes on different forms. International revenues are subject to the risk that fluctuations in exchange rates could adversely affect product demand and the profitability in U.S. dollars of products and services provided by us in international markets, where payment for our products and services is made in the local currency. As a multinational corporation, our businesses occasionally invoice third-party customers in currencies other than the one in which they primarily do business (the “functional currency”). Movements in the invoiced currency relative to the functional currency could adversely impact our cash flows and our results of operations. In addition, reported sales made in non-U.S. currencies by our international businesses, when translated into U.S. dollars for financial reporting purposes, fluctuate due to exchange rate movement. Should our international sales grow, exposure to fluctuations in currency exchange rates could have a larger effect on our financial results. In 2009, currency translation had an unfavorable effect on revenues of our continuing operations of \$211 million due to the strengthening of the U.S. dollar relative to other currencies in which the company sells products and services, but in the first nine months of 2010, currency translation had a favorable effect on revenues of our continuing operations of \$13 million due to the weakening of the U.S. dollar relative to other currencies in which the company sells products and services.

*Healthcare reform legislation could adversely impact us.* The recently enacted Federal legislation on healthcare reform could have an adverse impact on us. Some of the potential consequences, such as a reduction in governmental support of healthcare services or adverse changes to the delivery or pricing of healthcare services or products or mandated benefits, may cause healthcare-industry participants to purchase fewer of our products and services or to reduce the prices they are willing to pay for our products or services. The new legislation also includes an excise tax, beginning in 2013, on revenue from the sale by manufacturers of certain medical devices, which could have an adverse impact on our results of operations.

*Our inability to protect our intellectual property could have a material adverse effect on our business. In addition, third parties may claim that we infringe their intellectual property, and we could suffer significant litigation or licensing expense as a result.* We place considerable emphasis on obtaining patent and trade secret protection for significant new technologies, products and processes because of the length of time and expense associated with bringing new products through the development process and into the marketplace. Our success depends in part on our ability to develop patentable products and obtain and enforce patent protection for our products both in the United States and in other countries. We own numerous U.S. and foreign patents, and we intend to file additional applications, as appropriate, for patents covering our products. Patents may not be issued for any pending or future patent applications owned by or licensed to us, and the claims allowed under any issued patents may not be sufficiently broad to protect our technology. Any issued patents owned by or licensed to us may be challenged, invalidated or circumvented, and the rights under these patents may not provide us with competitive advantages. In addition, competitors may design around our technology or develop competing technologies. Intellectual property rights may also be unavailable or limited in some foreign countries, which could make it easier for competitors to capture increased market position. We could incur substantial costs to defend ourselves in suits brought against us or in suits in which we may assert our patent rights against others. An unfavorable outcome of any such litigation could materially adversely affect our business and results of operations.

## THERMO FISHER SCIENTIFIC INC.

### Item 1A. Risk Factors (continued)

We also rely on trade secrets and proprietary know-how with which we seek to protect our products, in part, by confidentiality agreements with our collaborators, employees and consultants. These agreements may be breached and we may not have adequate remedies for any breach. In addition, our trade secrets may otherwise become known or be independently developed by our competitors.

Third parties may assert claims against us to the effect that we are infringing on their intellectual property rights. We could incur substantial costs and diversion of management resources in defending these claims, which could have a material adverse effect on our business, financial condition and results of operations. In addition, parties making these claims could secure a judgment awarding substantial damages, as well as injunctive or other equitable relief, which could effectively block our ability to make, use, sell, distribute, or market our products and services in the United States or abroad. In the event that a claim relating to intellectual property is asserted against us, or third parties not affiliated with us hold pending or issued patents that relate to our products or technology, we may seek licenses to such intellectual property or challenge those patents. However, we may be unable to obtain these licenses on commercially reasonable terms, if at all, and our challenge of the patents may be unsuccessful. Our failure to obtain the necessary licenses or other rights could prevent the sale, manufacture, or distribution of our products and, therefore, could have a material adverse effect on our business, financial condition and results of operations.

*Changes in governmental regulations may reduce demand for our products or increase our expenses.* We compete in many markets in which we and our customers must comply with federal, state, local and international regulations, such as environmental, health and safety and food and drug regulations. We develop, configure and market our products to meet customer needs created by those regulations. Any significant change in regulations could reduce demand for our products or increase our expenses. For example, many of our instruments are marketed to the pharmaceutical industry for use in discovering and developing drugs. Changes in the U.S. Food and Drug Administration's regulation of the drug discovery and development process could have an adverse effect on the demand for these products.

*If any of our security products fail to detect explosives or radiation, we could be exposed to product liability and related claims for which we may not have adequate insurance coverage.* The products sold by our environmental instruments business include a comprehensive range of fixed and portable instruments used for chemical, radiation and trace explosives detection. These products are used in airports, embassies, cargo facilities, border crossings and other high-threat facilities for the detection and prevention of terrorist acts. If any of these products were to malfunction, it is possible that explosive or radioactive material could pass through the product undetected, which could lead to product liability claims. There are also many other factors beyond our control that could lead to liability claims, such as the reliability and competence of the customers' operators and the training of such operators. Any such product liability claims brought against us could be significant and any adverse determination may result in liabilities in excess of our insurance coverage. Although we carry product liability insurance, we cannot be certain that our current insurance will be sufficient to cover these claims or that it can be maintained on acceptable terms, if at all.

*Our inability to successfully identify and complete acquisitions or successfully integrate any new or previous acquisitions could have a material adverse effect on our business.* Our business strategy includes the acquisition of technologies and businesses that complement or augment our existing products and services. Promising acquisitions are difficult to identify and complete for a number of reasons, including competition among prospective buyers and the need for regulatory, including antitrust, approvals. We may not be able to identify and successfully complete transactions. Any acquisition we may complete may be made at a substantial premium over the fair value of the net assets of the acquired company. Further, we may not be able to integrate any acquired businesses successfully into our existing businesses, make such businesses profitable, or realize anticipated cost savings or synergies, if any, from these acquisitions, which could adversely affect our business.



## THERMO FISHER SCIENTIFIC INC.

### Item 1A. Risk Factors (continued)

Moreover, we have acquired many companies and businesses. As a result of these acquisitions, we recorded significant goodwill and indefinite-lived intangible assets on our balance sheet, which amount to approximately \$9.29 billion and \$1.33 billion, respectively, as of October 2, 2010. We assess the realizability of the goodwill and indefinite-lived intangible assets annually as well as whenever events or changes in circumstances indicate that these assets may be impaired. These events or circumstances generally include operating losses or a significant decline in earnings associated with the acquired business or asset. Our ability to realize the value of the goodwill and indefinite-lived intangible assets will depend on the future cash flows of these businesses. These cash flows in turn depend in part on how well we have integrated these businesses. If we are not able to realize the value of the goodwill and indefinite-lived intangible assets, we may be required to incur material charges relating to the impairment of those assets.

Our growth strategy to acquire new businesses may not be successful and the integration of future acquisitions may be difficult and disruptive to our ongoing operations.

*We are subject to laws and regulations governing government contracts, and failure to address these laws and regulations or comply with government contracts could harm our business by leading to a reduction in revenue associated with these customers.* We have agreements relating to the sale of our products to government entities and, as a result, we are subject to various statutes and regulations that apply to companies doing business with the government. The laws governing government contracts differ from the laws governing private contracts and government contracts may contain pricing terms and conditions that are not applicable to private contracts. We are also subject to investigation for compliance with the regulations governing government contracts. A failure to comply with these regulations could result in suspension of these contracts, criminal, civil and administrative penalties or debarment.

*Because we compete directly with certain of our largest customers and product suppliers, our results of operations could be adversely affected in the short term if these customers or suppliers abruptly discontinue or significantly modify their relationship with us.* Our largest customer in the laboratory consumables business and our largest customer in the diagnostics business are also significant competitors. Our business may be harmed in the short term if our competitive relationship in the marketplace with these customers results in a discontinuation of their purchases from us. In addition, we manufacture products that compete directly with products that we source from third-party suppliers. We also source competitive products from multiple suppliers. Our business could be adversely affected in the short term if any of our large third-party suppliers abruptly discontinues selling products to us.

*Because we rely heavily on third-party package-delivery services, a significant disruption in these services or significant increases in prices may disrupt our ability to ship products, increase our costs and lower our profitability.* We ship a significant portion of our products to our customers through independent package delivery companies, such as UPS and Federal Express in the U.S. and DHL in Europe. We also maintain a small fleet of vehicles dedicated to the delivery of our products and ship our products through other carriers, including national and regional trucking firms, overnight carrier services and the U.S. Postal Service. If UPS or another third-party package-delivery provider experiences a major work stoppage, preventing our products from being delivered in a timely fashion or causing us to incur additional shipping costs we could not pass on to our customers, our costs could increase and our relationships with certain of our customers could be adversely affected. In addition, if UPS or our other third-party package-delivery providers increase prices, and we are not able to find comparable alternatives or make adjustments in our delivery network, our profitability could be adversely affected.

*We are subject to regulation by various federal, state and foreign agencies that require us to comply with a wide variety of regulations, including those regarding the manufacture of products, the shipping of our products and environmental matters.* Some of our operations are subject to regulation by the U.S. Food and Drug Administration and similar international agencies. These regulations govern a wide variety of product activities, from design and

## THERMO FISHER SCIENTIFIC INC.

### Item 1A. Risk Factors (continued)

development to labeling, manufacturing, promotion, sales and distribution. If we fail to comply with the U.S. Food and Drug Administration's regulations or those of similar international agencies, we may have to recall products and cease their manufacture and distribution, which would increase our costs and reduce our revenues.

We are subject to federal, state, local and international laws and regulations that govern the handling, transportation, manufacture, use or sale of substances that are or could be classified as toxic or hazardous substances. Some risk of environmental damage is inherent in our operations and the products we manufacture, sell or distribute. This requires us to devote significant resources to maintain compliance with applicable environmental laws and regulations, including the establishment of reserves to address potential environmental costs, and manage environmental risks.

*We rely heavily on our manufacturing operations to produce products we sell, and our business could be adversely affected by disruptions of our manufacturing operations.* We rely upon our manufacturing operations to produce many of the products we sell. Any significant disruption of those operations for any reason, such as strikes or other labor unrest, power interruptions, fire, earthquakes, or other events beyond our control could adversely affect our sales and customer relationships and therefore adversely affect our business. Although most of our raw materials are available from a number of potential suppliers, our operations also depend upon our ability to obtain raw materials at reasonable prices. If we are unable to obtain the materials we need at a reasonable price, we may not be able to produce certain of our products or we may not be able to produce certain of these products at a marketable price, which could have an adverse effect on our results of operations.

*Fluctuations in our effective tax rate may adversely affect our business, results of operations and cash flows.* As a global company, we are subject to taxation in numerous countries, states and other jurisdictions. In preparing our financial statements, we record the amount of tax that is payable in each of the countries, states and other jurisdictions in which we operate. Our future effective tax rate, however, may be lower or higher than experienced in the past due to numerous factors, including a change in the mix of our profitability from country to country, changes in accounting for income taxes and recently enacted and future changes in tax laws in jurisdictions in which we operate. Any of these factors could cause us to experience an effective tax rate significantly different from previous periods or our current expectations, which could have an adverse effect on our business, results of operations and cash flows.

*We may incur unexpected costs from increases in fuel and raw material prices, which could reduce our earnings and cash flow.* Our primary commodity exposures are for fuel, petroleum-based resins, steel and serum. While we may seek to minimize the impact of price increases through higher prices to customers and various cost-saving measures, our earnings and cash flows could be adversely affected in the event these measures are insufficient to cover our costs.

*Unforeseen problems with the implementation and maintenance of our information systems or system failures at certain of our sites could interfere with our operations.* As a part of the effort to upgrade our current information systems, we are implementing new enterprise resource planning software and other software applications to manage certain of our business operations. As we implement and add functionality, problems could arise that we have not foreseen. Such problems could adversely impact our ability to provide quotes, take customer orders and otherwise run our business in a timely manner. In addition, if our new systems fail to provide accurate and increased visibility into pricing and cost structures, it may be difficult to improve or maximize our profit margins. As a result, our results of operations and cash flows could be adversely affected.

We also rely on our technology infrastructure, among other functions, to interact with suppliers, sell our products and services, fulfill orders and bill, collect and make payments, ship products, provide services and support to our customers, bill and track our customers, fulfill contractual obligations and otherwise conduct business. Our systems may be vulnerable to damage or interruption from natural disasters, power loss, telecommunication failures, terrorist

## THERMO FISHER SCIENTIFIC INC.

### Item 1A. Risk Factors (continued)

attacks, computer viruses, computer denial-of-service attacks and other events. When we upgrade or change systems, we may suffer interruptions in service, loss of data or reduced functionality. Certain of our systems are not redundant, and our disaster recovery planning is not sufficient for every eventuality. Despite any precautions we may take, such problems could result in, among other consequences, interruptions in our services, which could harm our reputation and financial results.

*Our debt may restrict our investment opportunities or limit our activities.* As of October 2, 2010, we had approximately \$2.16 billion in outstanding indebtedness. In addition, we had the ability to borrow an additional \$952 million under our revolving credit facility. We may also obtain additional long-term debt and lines of credit to meet future financing needs, which would have the effect of increasing our total leverage.

Our leverage could have negative consequences, including increasing our vulnerability to adverse economic and industry conditions, limiting our ability to obtain additional financing and limiting our ability to acquire new products and technologies through strategic acquisitions.

Our ability to satisfy our obligations depends on our future operating performance and on economic, financial, competitive and other factors beyond our control. Our business may not generate sufficient cash flow to meet these obligations. If we are unable to service our debt or obtain additional financing, we may be forced to delay strategic acquisitions, capital expenditures or research and development expenditures. We may not be able to obtain additional financing on terms acceptable to us or at all.

Additionally, the agreements governing our debt require that we maintain certain financial ratios, and contain affirmative and negative covenants that restrict our activities by, among other limitations, limiting our ability to incur additional indebtedness, make investments, create liens, sell assets and enter into transactions with affiliates. The covenants in our revolving credit facility include a debt-to-EBITDA ratio. Specifically, the company has agreed that, so long as any lender has any commitment under the facility, or any loan or other obligation is outstanding under the facility, or any letter of credit is outstanding under the facility, it will not permit (as the following terms are defined in the facility) the Consolidated Leverage Ratio (the ratio of consolidated Indebtedness to Consolidated EBITDA) as at the last day of any fiscal quarter to be greater than 3.0 to 1.0.

Our ability to comply with these financial restrictions and covenants is dependent on our future performance, which is subject to prevailing economic conditions and other factors, including factors that are beyond our control such as foreign exchange rates and interest rates. Our failure to comply with any of these restrictions or covenants may result in an event of default under the applicable debt instrument, which could permit acceleration of the debt under that instrument and require us to prepay that debt before its scheduled due date. Also, an acceleration of the debt under one of our debt instruments would trigger an event of default under other of our debt instruments.

## THERMO FISHER SCIENTIFIC INC.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

A summary of the share repurchase activity for the company's third quarter of 2010 follows:

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (1)	Maximum Dollar Amount of Shares That May Yet Be Purchased Under the Plans or Programs (1) (in millions)
July 4 – Aug 7	7,994,967	\$ 46.90	7,994,967	\$ 187.5
Aug 8 – Sept 4	—	—	—	187.5
Sept 5 – Oct 2	<u>2,105,257</u>	47.50	<u>2,105,257</u>	837.5
Total Third Quarter	<u>10,100,224</u>	\$ 47.03	<u>10,100,224</u>	\$ 837.5

- (1) On April 20, 2010, the company announced a repurchase program authorizing the purchase of up to \$750 million of the company's common stock through April 19, 2011. On September 9, 2010, the company announced a repurchase program authorizing the purchase of up to an additional \$750 million of the company's common stock through September 8, 2011. All of the shares of common stock repurchased by the company during the third quarter of 2010 were purchased under these programs.

### Item 6. Exhibits

See Exhibit Index on page 46.

**THERMO FISHER SCIENTIFIC INC.**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized as of the 5<sup>th</sup> day of November 2010.

THERMO FISHER SCIENTIFIC INC.

/s/ Peter M. Wilver

Peter M. Wilver

Senior Vice President and Chief Financial Officer

/s/ Peter E. Hornstra

Peter E. Hornstra

Vice President and Chief Accounting Officer

# THERMO FISHER SCIENTIFIC INC.

## EXHIBIT INDEX

Exhibit Number	Description of Exhibit
31.1	Certification of Chief Executive Officer required by Exchange Act Rules 13a-14(a) and 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Chief Financial Officer required by Exchange Act Rules 13a-14(a) and 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer required by Exchange Act Rules 13a-14(b) and 15d-14(b), as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.**
32.2	Certification of Chief Financial Officer required by Exchange Act Rules 13a-14(b) and 15d-14(b), as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.**
	<u><i>The Registrant agrees, pursuant to Item 601(b)(4)(iii)(A) of Regulation S-K, to furnish to the Commission upon request, a copy of each instrument with respect to long-term debt of the Registrant or its consolidated subsidiaries.</i></u>
101.INS	XBRL Instance Document.
101.SCH	XBRL Taxonomy Extension Schema Document.
101.CAL	XBRL Taxonomy Calculation Linkbase Document.
101.DEF	XBRL Taxonomy Definition Linkbase Document.
101.LAB	XBRL Taxonomy Label Linkbase Document.
101.PRE	XBRL Taxonomy Presentation Linkbase Document.

\* Indicates management contract or compensatory plan, contract or arrangement.

\*\*Certification is not deemed “filed” for purposes of Section 18 of the Exchange Act or otherwise subject to the liability of that section. Such certification is not deemed to be incorporated by reference into any filing under the Securities Act or the Exchange Act except to the extent that the registrant specifically incorporates it by reference.

Attached as Exhibit 101 to this report are the following formatted in XBRL (Extensible Business Reporting Language):

- (i) Consolidated Statements of Income for the three and nine months ended October 2, 2010 and September 26, 2009
- (ii) Consolidated Balance Sheets at October 2, 2010, and December 31, 2009, (iii) Consolidated Statements of Cash Flows for the nine months ended October 2, 2010 and September 26, 2009 and (iv) Notes to Consolidated Financial Statements.

In accordance with Rule 406T of Regulation S-T, the XBRL related information in Exhibit 101 to this Quarterly Report on Form 10-Q is deemed not filed or part of a registration statement or prospectus for purposes of sections 11 or 12 of the Securities Act, is deemed not filed for purposes of section 18 of the Exchange Act, and otherwise is not subject to liability under these sections.