

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Quarterly Period Ended September 30, 2014

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 000-28342

**VALLEY FINANCIAL CORPORATION**

(Exact name of registrant as specified in its charter)

**VIRGINIA**

(State or other jurisdiction of incorporation or organization)

**54-1702380**

(I.R.S. Employer Identification No.)

**36 Church Avenue, S.W.**

**Roanoke, Virginia**

(Address of principal executive offices)

**24011**

(Zip Code)

**(540) 342-2265**

(Registrant's telephone number, including area code)

Not Applicable

(Former name, former address, and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by checkmark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act.)

Yes  No

At November 3, 2014, 4,823,865 shares of common stock, no par value, of the registrant were outstanding.

**VALLEY FINANCIAL CORPORATION**  
**FORM 10-Q**  
**September 30, 2014**

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## **Forward-Looking and Cautionary Statements**

The Private Securities Litigation Reform Act of 1995 (the “1995 Act”) provides a safe harbor for forward-looking statements made by or on our behalf. These forward-looking statements involve risks and uncertainties and are based on the beliefs and assumptions of our management and on information available at the time these statements and disclosures were prepared.

This report includes forward-looking statements within the meaning of the 1995 Act. These statements are included throughout this report and relate to, among other things, projections of revenues, earnings, earnings per share, cash flows, capital expenditures, or other financial items, expectations regarding acquisitions, discussions of estimated future revenue enhancements, potential dispositions, and changes in interest rates. These statements also relate to our business strategy, goals and expectations concerning our market position, future operations, margins, profitability, liquidity, and capital resources. The words “believe”, “anticipate”, “could”, “estimate”, “expect”, “intend”, “may”, “plan”, “predict”, “project”, “will”, and similar terms and phrases identify forward-looking statements in this report.

Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate and the forward-looking statements based on these assumptions could be incorrect. Our operations involve risks and uncertainties, many of which are outside of our control, and any one of which, or a combination of which, could materially affect our results of operations and whether the forward-looking statements ultimately prove to be correct. Actual results and trends in the future may differ materially from those suggested or implied by the forward-looking statements depending on a number of factors. Factors that may cause actual results to differ materially from those expected include the following:

- General economic conditions may deteriorate and negatively impact the ability of borrowers to repay loans and depositors to maintain balances;
- General decline in the residential real estate construction and finance market;
- Decline in market value of real estate in the Company’s markets;
- Changes in interest rates could reduce net interest income and/or the borrower’s ability to repay loans;
- Competitive pressures among financial institutions may reduce yields and profitability;
- Legislative or regulatory changes, including changes in accounting standards, may adversely affect the businesses that the Company is engaged in;
- Increased regulatory supervision could limit our ability to grow and could require considerable time and attention of our management and board of directors;
- New products developed or new methods of delivering products could result in a reduction in business and income for the Company;
- The Company’s ability to continue to improve operating efficiencies;
- Natural events and acts of God such as earthquakes, fires and floods;
- Loss or retirement of key executives; and
- Adverse changes may occur in the securities market.

These risks and uncertainties should be considered in evaluating the forward-looking statements contained herein. We caution readers not to place undue reliance on those statements, which speak only as of the date of this report.

**PART I. FINANCIAL INFORMATION**

**Item 1. Financial Statements.**

**VALLEY FINANCIAL CORPORATION**  
**Consolidated Balance Sheets**  
(In 000s, except share data)

	<b>(Unaudited)</b>	<b>(Audited)</b>
<b>Assets</b>	<b>September 30, 2014</b>	<b>December 31, 2013</b>
Cash and due from banks	\$ 7,294	\$ 11,404
Interest bearing deposits	6,967	4,958
Total cash and cash equivalents	14,261	16,362
Securities available for sale	184,336	159,861
Securities held to maturity (fair value 12/31/13: \$22,471)	0	21,992
Loans, net of allowance for loan losses, 9/30/14: \$6,535; 12/31/13: \$7,200	600,006	563,160
Foreclosed assets	11,994	19,705
Premises and equipment, net	9,354	9,722
Bank owned life insurance	19,371	18,872
Accrued interest receivable	2,363	2,576
Other assets	15,660	13,096
Total assets	\$ 857,345	\$ 825,346
<b>Liabilities and Shareholders' Equity</b>		
<i>Liabilities:</i>		
Non-interest bearing deposits	\$ 32,410	\$ 21,237
Interest bearing deposits	649,692	655,798
Total deposits	682,102	677,035
Securities sold under agreements to repurchase	23,983	22,397
FHLB borrowings	58,000	43,000
Junior subordinated notes	27,386	27,476
Accrued interest payable	394	424
Other liabilities	8,313	6,094
Total liabilities	800,178	776,426
<i>Shareholders' equity:</i>		
Preferred stock, no par value; 10,000,000 shares authorized; no shares issued and outstanding at September 30, 2014 and December 31, 2013	0	0
Common stock, no par value; 10,000,000 shares authorized; 4,823,865 shares issued and outstanding at September 30, 2014 and 4,787,605 shares issued and outstanding at December 31, 2013	23,013	22,626
Retained earnings	35,383	30,897
Accumulated other comprehensive loss	(1,229)	(4,603)
Total shareholders' equity	57,167	48,920
<b>Total liabilities and shareholders' equity</b>	<b>\$ 857,345</b>	<b>\$ 825,346</b>

See accompanying notes to consolidated financial statements

**VALLEY FINANCIAL CORPORATION**  
**Consolidated Income Statements**  
(In 000s, except share and per share data)

	Three Months Ended (Unaudited)		Nine Months Ended (Unaudited)	
	9/30/2014	9/30/2013	9/30/2014	9/30/2013
<b>Interest income</b>				
Interest and fees on loans	\$ 7,001	\$ 6,824	\$ 20,710	\$ 20,496
Interest on securities - taxable	926	830	2,955	2,361
Interest on securities - nontaxable	152	175	524	470
Interest on deposits in banks	5	4	18	17
Total interest income	<u>8,084</u>	<u>7,833</u>	<u>24,207</u>	<u>23,344</u>
<b>Interest expense</b>				
Interest on deposits	577	603	1,719	1,955
Interest on borrowings	546	381	1,619	1,207
Total interest expense	<u>1,123</u>	<u>984</u>	<u>3,338</u>	<u>3,162</u>
Net interest income	<u>6,961</u>	<u>6,849</u>	<u>20,869</u>	<u>20,182</u>
<b>Provision for loan losses</b>	<u>(143)</u>	<u>(332)</u>	<u>1,414</u>	<u>(267)</u>
Net interest income after provision for loan losses	<u>7,104</u>	<u>7,181</u>	<u>19,455</u>	<u>20,449</u>
<b>Noninterest income</b>				
Service charges on deposit accounts	535	482	1,519	1,349
Mortgage fee income	143	173	372	569
Brokerage fee income, net	150	225	641	724
Bank owned life insurance income	166	167	499	499
Realized gain on sale of securities	9	15	730	83
Other income	113	93	490	386
Total noninterest income	<u>1,116</u>	<u>1,155</u>	<u>4,251</u>	<u>3,610</u>
<b>Noninterest expense</b>				
Compensation expense	3,155	2,978	9,317	8,908
Occupancy and equipment expense	485	439	1,445	1,361
Data processing expense	421	385	1,239	1,133
Insurance expense	219	212	667	614
Professional fees	208	206	524	568
Foreclosed asset expense, net	299	589	699	1,090
Other operating expense	905	842	2,670	2,502
Total noninterest expense	<u>5,692</u>	<u>5,651</u>	<u>16,561</u>	<u>16,176</u>
Income before income taxes	<u>2,528</u>	<u>2,685</u>	<u>7,145</u>	<u>7,883</u>
<b>Income tax expense</b>	<u>723</u>	<u>756</u>	<u>2,080</u>	<u>2,333</u>
Net income	<u>\$ 1,805</u>	<u>\$ 1,929</u>	<u>\$ 5,065</u>	<u>\$ 5,550</u>
<b>Preferred dividends and accretion of discounts on warrants</b>	<u>0</u>	<u>167</u>	<u>—</u>	<u>592</u>
Net income available to common shareholders	<u>\$ 1,805</u>	<u>\$ 1,762</u>	<u>\$ 5,065</u>	<u>\$ 4,958</u>
<b>Earnings per share</b>				
Basic earnings per common share	<u>\$ 0.37</u>	<u>\$ 0.37</u>	<u>\$ 1.05</u>	<u>\$ 1.04</u>
Diluted earnings per common share	<u>\$ 0.37</u>	<u>\$ 0.36</u>	<u>\$ 1.04</u>	<u>\$ 1.01</u>
Weighted average common shares outstanding	<u>4,821,282</u>	<u>4,787,269</u>	<u>4,815,326</u>	<u>4,785,520</u>
Diluted average common shares outstanding	<u>4,873,218</u>	<u>4,950,080</u>	<u>4,866,498</u>	<u>4,923,772</u>
Dividends declared per common share	<u>\$ 0.04</u>	<u>\$ 0.035</u>	<u>\$ 0.12</u>	<u>\$ 0.11</u>

See accompanying notes to consolidated financial statements

**VALLEY FINANCIAL CORPORATION**  
**Consolidated Statements of Comprehensive Income**  
(In 000s)

	<b>Three Months Ended (Unaudited)</b>		<b>Nine Months Ended (Unaudited)</b>	
	<b>9/30/2014</b>	<b>9/30/2013</b>	<b>9/30/2014</b>	<b>9/30/2013</b>
<b>Net Income</b>	\$ 1,805	\$ 1,929	\$ 5,065	\$ 5,550
Other comprehensive income (loss) ("OCI"):				
Unrealized gains (losses) on securities:				
Unrealized holding gains (losses) arising during period	(100)	(152)	5,963	(5,819)
Tax related to unrealized (gains) losses	34	52	(2,027)	1,978
Reclassification adjustment for realized gains included in net income	(9)	(15)	(730)	(83)
Tax related to realized gains	3	5	248	28
Holding gains on securities transferred to HTM from AFS:				
Holding gains amortized during period	0	(15)	(120)	(17)
Tax related to amortized holding gains	0	5	41	6
Total other comprehensive income (loss)	<u>(72)</u>	<u>(120)</u>	<u>3,375</u>	<u>(3,907)</u>
<b>Total comprehensive income</b>	<u>\$ 1,733</u>	<u>\$ 1,809</u>	<u>\$ 8,440</u>	<u>\$ 1,643</u>

See accompanying notes to consolidated financial statements

**VALLEY FINANCIAL CORPORATION**  
**Consolidated Statements of Cash Flows**  
(In 000s)

	<b>Nine Months Ended (Unaudited)</b>	
	<b>9/30/2014</b>	<b>9/30/2013</b>
<b>Cash flows from operating activities</b>		
Net income	\$ 5,065	\$ 5,550
Adjustments to reconcile net income to net cash and cash equivalents provided by operating activities:		
Provision for loan losses	1,414	(267)
Depreciation and amortization of bank premises, equipment and software	614	602
Net amortization of bond premiums/discounts	1,171	1,248
Stock compensation expense	303	217
Net gains on sale of securities	(730)	(83)
Net losses and impairment writedowns on foreclosed assets and premises	161	595
Increase in value of life insurance contracts	(499)	(500)
Increase in other assets	(792)	(1,906)
Increase in other liabilities	2,189	471
Net cash and cash equivalents provided by operating activities	<u>8,896</u>	<u>5,927</u>
<b>Cash flows from investing activities</b>		
Purchases of bank premises, equipment and software	(236)	(1,341)
Purchases of securities available-for-sale	(45,228)	(61,041)
Proceeds from maturities, calls, and paydowns of securities available-for-sale	45,166	37,755
Proceeds from maturities, calls, and paydowns of securities held-to-maturity	512	3,030
Proceeds from sale of foreclosed assets	7,800	3,239
Capitalized costs related to foreclosed assets	(188)	(690)
Increase in loans, net	(39,891)	(19,299)
Net cash and cash equivalents used in investing activities	<u>(32,065)</u>	<u>(38,347)</u>
<b>Cash flows from financing activities</b>		
Increase in non-interest bearing deposits	11,173	2,306
Increase (decrease) in interest bearing deposits	(6,106)	25,805
Proceeds from borrowings, net	15,000	5,000
Principal payments made on junior subordinated notes	(90)	0
Increase in securities sold under agreements to repurchase	1,586	1,605
Net proceeds from issuance of common stock	49	4
Redemptions of preferred stock	0	(4,800)
Excess tax benefits from share-based payment agreements	35	52
Purchase and retirement of treasury stock	0	(54)
Cash dividends paid	(579)	(984)
Net cash and cash equivalents provided by financing activities	<u>21,068</u>	<u>28,934</u>
<b>Net decrease in cash and cash equivalents</b>	<u>(2,101)</u>	<u>(3,486)</u>
Cash and cash equivalents at beginning of period	16,362	19,803
Cash and cash equivalents at end of period	<u>\$ 14,261</u>	<u>\$ 16,317</u>
Supplemental disclosure of cash flow information		
Cash paid during the period for interest	<u>\$ 3,369</u>	<u>\$ 3,153</u>
Cash paid during the period for income taxes	<u>\$ 1,953</u>	<u>\$ 2,577</u>
Noncash financing and investing activities		
Transfer of loans to foreclosed property	<u>\$ 1,536</u>	<u>\$ 2,896</u>
Transfer of foreclosed assets to other assets	<u>\$ 1,474</u>	<u>\$ 0</u>
Transfer of HTM securities into the AFS security portfolio	<u>\$ 21,482</u>	<u>\$ 0</u>

See accompanying notes to consolidated financial statements.

**VALLEY FINANCIAL CORPORATION**  
**Notes to Consolidated Financial Statements**  
September 30, 2014 (Unaudited)  
(In thousands, except share and per share data)

**Note 1. Organization and Summary of Significant Accounting Policies**

Valley Financial Corporation (the "Company") was incorporated under the laws of the Commonwealth of Virginia on March 15, 1994, primarily to serve as a holding company for Valley Bank (the "Bank"), which opened for business on May 15, 1995. The Company's fiscal year end is December 31.

The consolidated financial statements of the Company conform to generally accepted accounting principles and to general banking industry practices. The interim period consolidated financial statements are unaudited; however, in the opinion of management, all adjustments of a normal recurring nature which are necessary for a fair presentation of the consolidated financial statements herein have been included. The consolidated financial statements herein should be read in conjunction with the Company's 2013 Annual Report on Form 10-K.

Interim financial performance is not necessarily indicative of performance for the full year.

The Company reports its activities as a single business segment.

*Use of Estimates*

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

*Subsequent Events*

In preparing these financial statements, the Company has evaluated events and transactions for potential recognition or disclosure.

**Recent and Future Accounting Considerations**

In August 2014, the FASB issued guidance that is intended to define management's responsibility to evaluate whether there is substantial doubt about an organization's ability to continue as a going concern and to provide related footnote disclosures. In connection with preparing financial statements, management will need to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the organization's ability to continue as a going concern within one year after the date that the financial statements are issued. The amendments will be effective for the Company for annual period ending after December 15, 2016, and for annual periods and interim periods thereafter. The Company does not expect these amendments to have a material effect on its financial statements.

Other accounting standards that have been issued or proposed by the FASB or other standards-setting bodies are not expected to have a material impact on the Company's financial position, results of operations or cash flows.

**Note 2. Securities**

The carrying values, unrealized gains, unrealized losses, and approximate fair values of available-for-sale and held-to-maturity investment securities at September 30, 2014 are shown in the tables below. As of September 30, 2014, investment securities with amortized costs and fair values of \$110,695 and \$109,308 respectively, were pledged as collateral for public deposits, a line of credit available from the Federal Home Loan Bank, customer sweep accounts, and for other purposes as required or permitted by law.

On May 30, 2014, the Company transferred all of its investment and mortgage-backed securities classified as held to maturity to available for sale. Based on changes in the current rate environment, management elected this change in an effort to more effectively manage the investment portfolio, including subsequently selling some securities that were formerly classified as held to maturity. The amortized cost of the securities that were transferred totaled \$21,482 and the net unrealized gain related to these securities totaled \$961 on the date of the transfer. As a result of the transfer and subsequent sales, the Company believes it has tainted its held to maturity classification and judgment will be required in the future in determining when circumstances have changed such that management can assert with a great degree of credibility that it has the intent and ability to hold debt securities to maturity. Based on this guidance, the Company does not expect to classify any securities as held to maturity within the near future.

**VALLEY FINANCIAL CORPORATION**  
**Notes to Consolidated Financial Statements**  
September 30, 2014 (Unaudited)  
(In thousands, except share and per share data)

The amortized costs, gross unrealized gains and losses, and approximate fair values of securities available-for-sale (“AFS”) as of September 30, 2014 and December 31, 2013 were as follows:

<b>September 30, 2014</b>	<b>Amortized Cost</b>	<b>Unrealized Gains</b>	<b>Unrealized Losses</b>	<b>Fair Values</b>
U.S. Government and federal agency	\$ 14,104	\$ 97	\$ (266)	\$ 13,935
Government-sponsored enterprises *	31,073	0	(1,197)	29,876
Mortgage-backed securities	94,862	341	(906)	94,297
Collateralized mortgage obligations	13,642	49	(109)	13,582
States and political subdivisions	32,517	443	(314)	32,646
	<u>\$ 186,198</u>	<u>\$ 930</u>	<u>\$ (2,792)</u>	<u>\$ 184,336</u>
<b>December 31, 2013</b>				
U.S. Government and federal agency	\$ 10,844	\$ 13	\$ (550)	\$ 10,307
Government-sponsored enterprises *	33,580	0	(2,269)	31,311
Mortgage-backed securities	74,375	132	(2,118)	72,389
Collateralized mortgage obligations	9,261	40	(107)	9,194
States and political subdivisions	38,896	0	(2,236)	36,660
	<u>\$ 166,956</u>	<u>\$ 185</u>	<u>\$ (7,280)</u>	<u>\$ 159,861</u>

\* Such as FNMA, FHLMC and FHLB.

There were no securities classified as held-to-maturity (“HTM”) as of September 30, 2014. The amortized costs, gross unrealized gains and losses, and approximate fair values of securities HTM as of December 31, 2013 were as follows:

<b>December 31, 2013</b>	<b>Amortized Cost</b>	<b>Unrealized Gains</b>	<b>Unrealized Losses</b>	<b>Fair Values</b>
U.S. Government and federal agency	\$ 7,470	\$ 161	\$ (76)	\$ 7,555
Mortgage-backed securities	147	9	0	156
Collateralized mortgage obligations	93	5	0	98
States and political subdivisions	14,282	407	(27)	14,662
	<u>\$ 21,992</u>	<u>\$ 582</u>	<u>\$ (103)</u>	<u>\$ 22,471</u>

The following tables present the maturity ranges of AFS securities as of September 30, 2014 and the weighted average yields of such securities. Maturities may differ from scheduled maturities on mortgage-backed securities and collateralized mortgage obligations because the mortgages underlying the securities may be repaid prior to the scheduled maturity date. Maturities on all other securities are based on the contractual maturity. The weighted average yields are calculated on the basis of the cost and effective yields weighted for the scheduled maturity of each security. Weighted average yields on tax-exempt obligations have been computed on a taxable equivalent basis using a tax rate of 34%.

**VALLEY FINANCIAL CORPORATION**  
**Notes to Consolidated Financial Statements**  
September 30, 2014 (Unaudited)  
(In thousands, except share and per share data)

**Investment Portfolio Maturity Distribution**

<i>In thousands</i>	Available-for-Sale		
	Amortized Costs	Fair Value	Yield
<b><i>U.S. Government and federal agency:</i></b>			
After five but within ten years	\$ 8,492	\$ 8,395	2.58%
After ten years	5,612	5,540	2.70%
<b><i>Government-sponsored enterprises:</i></b>			
After one but within five years	10,553	10,330	1.35%
After five but within ten years	10,547	10,254	1.83%
After ten years	9,973	9,292	2.85%
<b><i>Obligations of states and subdivisions:</i></b>			
After one but within five years	1,620	1,651	2.60%
After five but within ten years	13,749	13,716	2.54%
After ten years	17,148	17,279	3.55%
<b><i>Mortgage-backed securities</i></b>	94,862	94,297	2.11%
<b><i>Collateralized mortgage obligations</i></b>	13,642	13,582	2.21%
<b>Total</b>	<b>\$ 186,198</b>	<b>\$ 184,336</b>	

**Total Securities by Maturity Period**

After one but within five years	\$ 12,173	\$ 11,981
After five but within ten years	32,788	32,365
After ten years	32,733	32,111
Mortgage-backed securities*	94,862	94,297
Collateralized mortgage obligations*	13,642	13,582
<b>Total by Maturity Period</b>	<b>\$ 186,198</b>	<b>\$ 184,336</b>

\* Maturities on mortgage-backed securities and collateralized mortgage obligations are not presented in this table because maturities may differ substantially from contractual terms due to early repayments of principal.

The following tables detail unrealized losses and related fair values in the Company's AFS and HTM investment securities portfolios. This information is aggregated by the length of time that individual securities have been in a continuous unrealized loss position as of September 30, 2014 and December 31, 2013, respectively.

**Temporarily Impaired Securities in AFS Portfolio**

<i>In thousands</i>	Less than 12 months		Greater than 12 months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<b>September 30, 2014</b>						
U.S. Government and federal agency	\$ 0	\$ 0	\$ 7,536	\$ (266)	\$ 7,536	\$ (266)
Government-sponsored enterprises	0	0	26,426	(1,197)	26,426	(1,197)
Mortgage-backed securities	30,941	(135)	33,673	(771)	64,614	(906)
Collateralized mortgage obligations	6,134	(53)	1,840	(56)	7,974	(109)
States and political subdivisions	1,684	(13)	12,988	(301)	14,672	(314)
	<b>\$ 38,759</b>	<b>\$ (201)</b>	<b>\$ 82,463</b>	<b>\$ (2,591)</b>	<b>\$ 121,222</b>	<b>\$ (2,792)</b>

**VALLEY FINANCIAL CORPORATION**  
**Notes to Consolidated Financial Statements**  
September 30, 2014 (Unaudited)  
(In thousands, except share and per share data)

**Temporarily Impaired Securities in AFS Portfolio**

<i>In thousands</i>	Less than 12 months		Greater than 12 months		Total	
	Unrealized		Unrealized		Unrealized	
	Fair Value	Losses	Fair Value	Losses	Fair Value	Losses
<b>December 31, 2013</b>						
U.S. Government and federal agency	\$ 9,287	\$ (550)	\$ 0	\$ 0	\$ 9,287	\$ (550)
Government-sponsored enterprises	16,797	(1,236)	11,064	(1,033)	27,861	(2,269)
Mortgage-backed securities	62,336	(2,019)	1,777	(99)	64,113	(2,118)
Collateralized mortgage obligations	5,050	(107)	5	0	5,055	(107)
States and political subdivisions	30,950	(1,744)	4,838	(492)	35,788	(2,236)
	<u>\$ 124,420</u>	<u>\$ (5,656)</u>	<u>\$ 17,684</u>	<u>\$ (1,624)</u>	<u>\$ 142,104</u>	<u>\$ (7,280)</u>

There were no securities classified as HTM as of September 30, 2014. Temporarily impaired securities in the HTM portfolio as of December 31, 2013 are detailed in the table below:

**Temporarily Impaired Securities in HTM Portfolio**

<i>In thousands</i>	Less than 12 months		Greater than 12 months		Total	
	Unrealized		Unrealized		Unrealized	
	Fair Value	Losses	Fair Value	Losses	Fair Value	Losses
<b>December 31, 2013</b>						
U.S. Government and federal agency	\$ 2,387	\$ (76)	\$ 0	\$ 0	\$ 2,387	\$ (76)
States and political subdivisions	1,842	(27)	0	0	1,842	(27)
	<u>\$ 4,229</u>	<u>\$ (103)</u>	<u>\$ 0</u>	<u>\$ 0</u>	<u>\$ 4,229</u>	<u>\$ (103)</u>

Management considers the nature of the investment, the underlying causes of the decline in the market value and the severity and duration of the decline in market value in determining if impairment is other than temporary. Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. At September 30, 2014, there were fifty-one securities in the AFS portfolio with an unrealized loss for a period greater than 12 months of \$2,591. As of September 30, 2014, management believes that it is more likely than not that the Company will not have to sell any such securities before a recovery of cost. The unrealized losses are largely due to increases in market interest rates over the yields available at the time the underlying securities were purchased. The fair value is expected to recover as the bonds approach their maturity date or repricing date or if market yields for such investments decline. Management does not believe such securities are other-than-temporarily impaired due to reasons of credit quality. Accordingly, as of September 30, 2014, management believes the impairments detailed in the table above are temporary and no impairment loss has been realized in the Company's consolidated income statement.

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**Note 3. Loans and Allowance for Loan and Lease Losses**

The major components of loans in the consolidated balance sheets at September 30, 2014 and December 31, 2013 are as follows:

<i>In thousands</i>	<b>9/30/2014</b>	<b>12/31/2013</b>
Commercial	\$ 81,849	\$ 88,119
Real estate:		
Commercial real estate	289,846	278,215
Construction real estate	52,230	44,368
Residential real estate	177,197	155,280
Consumer	5,472	4,336
Deferred loan fees, net	(53)	42
Gross loans	606,541	570,360
Allowance for loan losses	(6,535)	(7,200)
<b>Net loans</b>	<b>\$ 600,006</b>	<b>\$ 563,160</b>

Substantially all one-four family residential and commercial real estate loans collateralize the line of credit available from the Federal Home Loan Bank and substantially all commercial and construction loans collateralize the line of credit with the Federal Reserve Bank of Richmond Discount Window. The aggregate amount of deposit overdrafts that have been reclassified as loans and included in the consumer category in the above table as of September 30, 2014 and December 31, 2013 was \$193 and \$82, respectively.

*Loan Origination.* The Company has certain lending policies and procedures in place that are designed to maximize loan income within an acceptable level of risk. Management and the Board of Directors review and approve these policies and procedures on a periodic basis. A reporting system supplements the review process by providing management and the Board of Directors with frequent reports related to loan production, loan quality, concentrations of credit, loan delinquencies and nonperforming and potential problem loans. Diversification in the loan portfolio is a means of managing risk associated with fluctuations in economic conditions.

Commercial and industrial loans are underwritten after evaluating and understanding the borrower's ability to operate profitably and prudently expand its business. Underwriting standards are designed to promote relationship banking rather than transactional banking. Once it is determined that the borrower's management possesses sound ethics and solid business acumen, the Company's management examines current and projected cash flows to determine the ability of the borrower to repay their obligations as agreed. Commercial and industrial loans are primarily made based on the identified cash flows of the borrower and secondarily on the underlying collateral provided by the borrower. The cash flows of borrowers, however, may not be as expected and the collateral securing these loans may fluctuate in value. Most commercial and industrial loans are secured by the assets being financed or other business assets such as accounts receivable or inventory and may incorporate a personal guarantee; however, some short-term loans may be made on an unsecured basis. In the case of loans secured by accounts receivable, the availability of funds for the repayment of these loans may be substantially dependent on the ability of the borrower to collect amounts due from its customers.

Commercial real estate loans are subject to underwriting standards and processes similar to commercial and industrial loans, in addition to those of real estate loans. These loans are viewed primarily as cash flow loans and secondarily as loans secured by real estate. Commercial real estate lending typically involves higher loan principal amounts and the repayment of these loans is generally largely dependent on the successful operation of the property securing the loan or the business conducted on the property securing the loan. Commercial real estate loans may be more adversely affected by conditions in the real estate market or in the general economy. Management monitors and evaluates commercial real estate loans based on collateral and risk grade criteria. In addition, management tracks the level of owner-occupied commercial real estate loans versus income producing loans. At September 30, 2014, approximately 41% of the outstanding principal balance of the Company's commercial real estate loans was secured by owner-occupied properties and 50% was secured by income-producing properties.

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With respect to construction and development loans that the Company may originate from time to time, the Company generally requires the borrower to have had an existing relationship with the Company and have a proven record of success. Construction loans are underwritten utilizing feasibility studies, independent appraisal reviews, sensitivity analysis of absorption and lease rates and financial analysis of the developers and property owners. Construction loans are generally based upon estimates of costs and value associated with the complete project. These estimates may be inaccurate. Construction loans often involve the disbursement of substantial funds with repayment substantially dependent on the success of the ultimate project. Sources of repayment for these types of loans may be pre-committed permanent loans from approved long-term lenders, sales of developed property or an interim loan commitment from the Company until permanent financing is obtained. These loans are closely monitored by recurring on-site inspections during the construction phase and are considered to have higher risks than other real estate loans due to their ultimate repayment being sensitive to interest rate changes, governmental regulation of real property, general economic conditions and the availability of long-term financing.

Residential real estate loans are secured by deeds of trust on 1-4 family residential properties. The Bank also serves as a correspondent lender for residential real estate loans placed in the secondary market. There are occasions when a borrower or the real estate does not qualify under secondary market criteria, but the loan request represents a reasonable credit risk. On these occasions, if the loan meets the Bank's internal underwriting criteria, the loan will be closed and placed in the Company's portfolio. Residential real estate loans carry risk associated with the continued credit-worthiness of the borrower and changes in the value of collateral.

The Company routinely makes consumer loans, both secured and unsecured, for financing automobiles, home improvements, education, and personal investments. The credit history, cash flow and character of individual borrowers is evaluated as a part of the credit decision. Loans used to purchase vehicles or other specific personal property and loans associated with real estate are usually secured with a lien on the subject vehicle or property. Negative changes in a customer's financial circumstances due to a large number of factors, such as illness or loss of employment, can place the repayment of a consumer loan at risk. In addition, deterioration in collateral value can add risk to consumer loans.

*Risk Management.* It is the Company's policy that loan portfolio credit risk shall be continually evaluated and categorized on a consistent basis. The Board of Directors recognizes that commercial, commercial real estate and construction lending involve varying degrees of risk, which must be identified, managed, and monitored through established risk rating procedures. Management's ability to accurately segment the loan portfolio by the various degrees of risk enables the Bank to achieve the following objectives:

1. Assess the adequacy of the Allowance for Loan and Lease Losses;
2. Identify and track high risk situations and ensure appropriate risk management;
3. Conduct portfolio risk analysis and make informed portfolio planning and strategic decisions; and
4. Provide risk profile information to management, regulators and independent accountants as requested in a timely manner.

There are three levels of accountability in the risk rating process:

1. **Risk Identification** - The primary responsibility for risk identification lies with the account officer. It is the account officer's responsibility for the initial and ongoing risk rating of all notes and commitments in his or her portfolio. The account officer is the one individual who is closest to the credit relationship and is in the best position to identify changing risks. Account officers are required to continually review the risk ratings for their credit relationships and make timely adjustments, up or down, at the time the circumstances warrant a change. Account officers are responsible for ensuring that accurate and timely risk ratings are maintained at all times. Account officers are allowed a maximum 30-day period to assess current financial information (e.g. prepare credit analysis) which may influence the current risk rating. Account officers are required to review the risk ratings of loans assigned to their portfolios on a monthly basis and to certify to the accuracy of the ratings. Certifications are submitted to the Chief Credit Officer and Chief Lending Officer for review. All risk rating changes (upgrades and downgrades) must be approved by the Chief Credit Officer prior to submission for input into the Commercial Loan System.
2. **Risk Supervision** - In addition to the account officer's process of assigning and managing risk ratings, the Chief Credit Officer is responsible for periodically reviewing the risk rating process employed by the account officers. Through credit administration, the Chief Credit Officer manages the credit process which, among other things, includes maintaining and managing the risk identification process. The Chief Credit Officer is responsible for the accuracy and timeliness of account officer risk ratings and has the authority to override account officer risk ratings and initiate rating changes, if warranted. Upgrades from a criticized or classified category to a pass category or upgrades within the

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criticized/classified categories require the approval of the Senior Loan Committee or Directors' Loan Committee based upon aggregate exposure. Upgrades must be reported to the Directors' Loan Committee and Board of Directors at their next scheduled meetings.

3. **Risk Monitoring** - Valley Bank has a loan review program to provide an independent validation of portfolio quality. This independent review is intended to assess adherence to underwriting guidelines, proper credit analysis and documentation. In addition, the loan review process is required to test the integrity, accuracy, and timeliness of account officer risk ratings and to test the effectiveness of the credit administration function's controls over the risk identification process. Portfolio quality and risk rating accuracy are evaluated during regularly scheduled portfolio reviews. Risk Management is required to report all loan review findings to the quarterly joint meeting of the Audit Committee and Directors' Loan Committee.

*Related party loans.* In the ordinary course of business, the Company has granted loans to certain directors, executive officers, significant shareholders and their affiliates (collectively referred to as "related parties"). These loans were made on substantially the same terms and conditions, including interest rates and collateral, as those prevailing at the same time for comparable transactions with other unaffiliated persons, and do not involve more than normal credit risk or present other unfavorable features.

*Past Due Loans.* Loans are considered past due if the required principal and interest payments have not been received as of the date such payments were due. The following schedule is an aging of past due loans receivable by portfolio segment as of September 30, 2014 and December 31, 2013:

<i>In thousands</i>	30 - 59 Days Past Due	60 - 89 Days Past Due	Greater than 90 Days Past Due	Total Past Due	Current	Total Loans	Recorded Investment > 90 Days, Accruing
<b>September 30, 2014</b>							
Commercial	\$ 0	\$ 0	\$ 201	\$ 201	\$ 81,648	\$ 81,849	\$ 0
Commercial real estate							
Owner occupied	27	528	387	942	119,092	120,034	387
Income producing	4,061	0	1,288	5,349	139,773	145,122	0
Multifamily	0	0	0	0	24,690	24,690	0
Construction real estate							
1 - 4 Family	0	0	0	0	18,560	18,560	0
Other	0	70	2,030	2,100	30,278	32,378	0
Farmland	0	0	0	0	1,292	1,292	0
Residential real estate							
Equity Lines	72	0	0	72	27,940	28,012	0
1 - 4 Family	233	126	29	388	140,801	141,189	29
Junior Liens	22	0	0	22	7,974	7,996	0
Consumer							
Credit Cards	35	0	0	35	1,217	1,252	0
Other	0	3	5	8	4,212	4,220	0
Deferred loan fees, net	0	0	0	0	(53)	(53)	0
<b>Total</b>	<b>\$ 4,450</b>	<b>\$ 727</b>	<b>\$ 3,940</b>	<b>\$ 9,117</b>	<b>\$ 597,424</b>	<b>\$ 606,541</b>	<b>\$ 416</b>

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<i>In thousands</i>	30 - 59 Days Past Due	60 - 89 Days Past Due	Greater than 90 Days Past Due	Total Past Due	Current	Total Loans	Recorded Investment > 90 Days, Accruing
<b>December 31, 2013</b>							
Commercial	\$ 186	\$ 0	\$ 384	\$ 570	\$ 87,549	\$ 88,119	0
Commercial real estate							
Owner occupied	0	0	0	0	116,137	116,137	0
Income producing	0	20	0	20	137,319	137,339	0
Multifamily	0	0	0	0	24,739	24,739	0
Construction real estate							
1 - 4 Family	5	0	0	5	17,434	17,439	0
Other	0	0	3,161	3,161	22,285	25,446	0
Farmland	0	0	0	0	1,483	1,483	0
Residential real estate							
Equity Lines	449	0	54	503	26,731	27,234	0
1 - 4 Family	174	156	0	330	119,736	120,066	0
Junior Liens	44	0	0	44	7,936	7,980	0
Consumer							
Credit Cards	13	0	0	13	1,316	1,329	0
Other	10	0	5	15	2,992	3,007	0
Deferred loan fees, net	0	0	0	0	42	42	0
<b>Total</b>	<b>\$ 881</b>	<b>\$ 176</b>	<b>\$ 3,604</b>	<b>\$ 4,661</b>	<b>\$ 565,699</b>	<b>\$ 570,360</b>	<b>0</b>

As noted in the chart above, total loans past due 30-59 days increased from December 31, 2013 to September 30, 2014 by \$3,569 from \$881 to \$4,450. The increase in total accruing loans past due 30-59 days is primarily due to a borrower who became past due during the second quarter of 2014. As discussed last quarter, the Company has negotiated a forbearance agreement to allow the borrower sufficient time to bring the notes current and/or sell one or more pieces of real estate collateralizing the loan. At this time, the Company believes the loans are adequately secured.

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*Nonaccrual Loans.* Loans are placed on nonaccrual status when, in management's opinion, the borrower may be unable to meet payment obligations as they become due, as well as when required by regulatory provisions. Loans may be placed on nonaccrual status regardless of whether or not such loans are considered past due. Loans will be placed on nonaccrual status automatically when principal or interest is past due 90 days or more, unless the loan is both well secured and in the process of collection. In this case, the loan will continue to accrue interest despite its past due status. When interest accrual is discontinued, all unpaid accrued interest is reversed and any subsequent payments received are applied to the outstanding principal balance. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured. The following is a schedule of loans receivable, by portfolio segment, on nonaccrual status as of September 30, 2014 and December 31, 2013:

<i><b>In thousands</b></i>	<b>September 30, 2014</b>	<b>December 31, 2013</b>
Commercial	\$ 201	\$ 383
Commercial real estate		
Income Producing	1,287	0
Construction real estate		
1 - 4 Family	0	0
Other	2,030	3,161
Residential real estate		
Equity Lines	48	54
1 - 4 Family	0	62
Consumer		
Other	5	5
Total	<u>\$ 3,571</u>	<u>\$ 3,665</u>

Had nonaccrual loans performed in accordance with their original contract terms, the Company would have recognized additional interest income in the amount of \$202 during the nine months ended September 30, 2014; \$222 during the year ended December 31, 2013, and \$228 during the nine months ended September 30, 2013. There was one restructured loan totaling \$2,364 at September 30, 2014 compared to the four restructured loans totaling \$2,922 at December 31, 2013.

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*Impaired Loans.* Impaired loans are identified by the Company as loans in which it is determined to be probable that the borrower will not make interest and principal payments according to the contract terms of the loan. In determining impaired loans, our credit administration department reviews past-due loans, examiner classifications, Bank classifications, and a selection of other loans to provide evidence as to whether the loan is impaired. All loans rated as substandard are evaluated for impairment by the Bank’s Allowances for Loan and Lease Losses (“ALLL”) Committee. Once classified as impaired, the ALLL Committee individually evaluates the total loan relationship, including a detailed collateral analysis, to determine the reserve appropriate for each one. Any potential loss exposure identified in the collateral analysis is set aside as a specific reserve (valuation allowance) in the allowance for loan and lease losses. If the impaired loan is subsequently resolved and it is determined the reserve is no longer required, the specific reserve will be taken back into income during the period the determination is made. Impaired loans, or portions thereof, are charged off when deemed uncollectible. Impaired loans as of September 30, 2014 and December 31, 2013 are set forth in the following table:

<i>In thousands</i>	Recorded Investment	Unpaid Principal Balance <sup>(1)</sup>	Related Allowance	Average Recorded Investment	Interest Income Recognized
<b>September 30, 2014</b>					
<b>With no related allowance:</b>					
Commercial	\$ 709	\$ 997	\$ 0	\$ 750	\$ 20
Commercial real estate					
Owner occupied	2,779	2,779	0	2,787	145
Income producing	8,517	8,517	0	8,614	332
Construction real estate					
1 - 4 Family	0	0	0	0	0
Other	2,100	4,866	0	2,381	3
Farmland	0	0	0	0	0
Residential real estate					
Equity Lines	137	146	0	141	2
1 - 4 Family	479	479	0	488	23
Consumer					
Other	5	10	0	5	0
<b>Total loans with no allowance</b>	<b>\$ 14,726</b>	<b>\$ 17,794</b>	<b>\$ 0</b>	<b>\$ 15,166</b>	<b>\$ 525</b>
<b>Total loans with an allowance</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>Total:</b>					
Commercial	\$ 709	\$ 997	\$ 0	\$ 750	\$ 20
Commercial real estate	11,296	11,296	0	11,401	477
Construction real estate	2,100	4,866	0	2,381	3
Residential real estate	616	625	0	629	25
Consumer	5	10	0	5	0
<b>Totals</b>	<b>\$ 14,726</b>	<b>\$ 17,794</b>	<b>\$ 0</b>	<b>\$ 15,166</b>	<b>\$ 525</b>

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<i>In thousands</i>	Recorded Investment	Unpaid Principal Balance <sup>(1)</sup>	Related Allowance	Average Recorded Investment	Interest Income Recognized
<b>December 31, 2013</b>					
<b>With no related allowance:</b>					
Commercial	\$ 1,570	\$ 1,706	\$ 0	\$ 1,433	\$ 50
Commercial real estate					
Owner occupied	5,182	5,182	0	5,249	340
Income producing	4,538	4,538	0	4,577	287
Construction real estate					
1 - 4 Family	580	580	0	489	23
Other	4,294	6,279	0	4,457	206
Farmland	171	171	0	175	10
Residential real estate					
Equity Lines	493	500	0	499	21
1 - 4 Family	473	530	0	543	26
Consumer					
Other	13	18	0	21	2
<b>Total loans with no allowance</b>	<b>\$ 17,314</b>	<b>\$ 19,504</b>	<b>\$ 0</b>	<b>\$ 17,443</b>	<b>\$ 965</b>
<b>With an allowance recorded:</b>					
Construction real estate					
Other	\$ 2,566	\$ 2,566	\$ 1,337	\$ 2,566	\$ 0
Residential real estate					
1 - 4 Family	26	26	20	26	1
<b>Total loans with an allowance</b>	<b>\$ 2,592</b>	<b>\$ 2,592</b>	<b>\$ 1,357</b>	<b>\$ 2,592</b>	<b>\$ 1</b>
<b>Total:</b>					
Commercial	\$ 1,570	\$ 1,706	\$ 0	\$ 1,433	\$ 50
Commercial real estate	9,720	9,720	0	9,826	627
Construction real estate	7,611	9,596	1,337	7,687	239
Residential real estate	992	1,056	20	1,068	48
Consumer	13	18	0	21	2
<b>Totals</b>	<b>\$ 19,906</b>	<b>\$ 22,096</b>	<b>\$ 1,357</b>	<b>\$ 20,035</b>	<b>\$ 966</b>

<sup>(1)</sup> Balances transferred to foreclosed assets are not included as unpaid principal balance.

Cash basis interest income on impaired loans was \$550 for the nine months ended September 30, 2014 and \$1,011 for the year ended December 31, 2013.

*Credit Quality Indicators.* The Company categorizes loans and leases into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. This categorization is made on all commercial, commercial real estate and construction and development loans. The Company analyzes loans and leases individually by classifying the loans and leases as to credit risk. This analysis is performed on a quarterly basis. The Company uses the following definitions for risk ratings:

**Risk rated 1**

*Highest Caliber Credit* – to qualify as a “1”, a credit must be either fully secured by cash or secured by a portfolio of marketable securities within margin.

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**Risk rated 2**

*Very High Caliber Credit* – to qualify as a “2”, a credit must be a borrower within an industry exhibiting strong trends. The borrower must be a highly-rated individual or company whose management, profitability, liquidity, and leverage are very strong and above industry averages. Borrower should show substantial liquidation net worth and income or alternative fund sources to retire the debt as agreed.

**Risk rated 3**

*High Caliber Credit* - to qualify as a “3”, the criteria of management, industry, profitability, liquidity, and leverage must be generally strong and comparable to industry averages. Borrower should show above average liquidation net worth and sufficient income or alternative fund sources to retire the debt as agreed.

**Risk rated 4**

*Satisfactory Credit* – to qualify as a “4”, a credit should be performing relatively close to expectations, with adequate evidence that the borrower is continuing to generate adequate cash flow to service debt. There should be no significant departure from the intended source and timing of repayment, and there should be no undue reliance on secondary sources of repayment. To the extent that some variance exists in one or more criteria being measured, it may be offset by the relative strength of other factors and/or collateral pledged to secure the transaction. A credit secured by a portfolio of marketable securities in an out-of-margin condition would qualify as a “4”. Borrower should show average liquidation net worth and income sufficient to retire the debt on an amortizing basis.

**Risk rated 5**

*Monitored Satisfactory Credit* – there are certain satisfactory credits, which have elements of risk that the Bank chooses to monitor formally. The objective of the monitoring process is to assure that no weaknesses develop in credits with certain financial or operating leverage, or credits, which are subject to cyclical economic or variable industry conditions. Also included in this category are credits with positive operating trends and satisfactory financial conditions, which are achieving performance expectations at a slower pace than anticipated. This rating may also include loans which exhibit satisfactory credit quality but which are improperly structured as evidenced by excessive renewals, unusually long repayment schedules, the lack of a specific repayment plan, or which exhibit loan policy exceptions or documentation deficiencies.

**Risk rated 6**

*Special Mention* – assets in this category are still adequately protected by the borrower’s capital adequacy and payment capability, but exhibit distinct weakening trends and/or elevated levels of exposure to external conditions. If left unchecked or uncorrected, these potential weaknesses may result in deteriorated prospects of repayment. These exposures require management’s close attention so as to avoid becoming undue or unwarranted credit exposures.

**Risk rated 7**

*Substandard* - substandard loans are inadequately protected by the borrower’s current financial condition and payment capability or of the collateral pledged, if any. Loans and leases so classified have a well-defined weakness or weaknesses that jeopardize the orderly repayment of debt. They are characterized by the distinct possibility that the bank will sustain some loss if the deficiencies are not corrected.

**Risk rated 8**

*Doubtful* – an asset classified as doubtful has all the weaknesses inherent in one classified substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. Possibility of loss is extremely high, but because of certain important and reasonably specific factors that may work to the advantage and strengthening of the exposure, its classification as an estimate loss is deferred until its more exact status may be determined.

**Risk rated 9**

*Loss* – assets classified as loss are considered to be non-collectible and of such little value that their continuance as bankable assets is not warranted. This does not mean the loan has absolutely no recovery value, but rather it is neither practical nor desirable to defer writing off the loan, even though partial recovery may be obtained in the future. Losses are taken in the period in which they surface as uncollectible.

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As of September 30, 2014 and December 31, 2013, and based on the most recent analysis performed at those dates, the risk category of loans and leases is as follows:

**Internal Risk Rating Grades**

<i>In thousands</i>	<b>1-4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>
<b>September 30, 2014</b>					
Commercial	\$ 20,714	\$ 59,609	\$ 25	\$ 1,300	\$ 201
Commercial real estate					
Owner occupied	36,670	74,051	2,476	6,837	0
Income producing	18,806	114,645	2,332	9,339	0
Multifamily	13,304	11,386	0	0	0
Construction real estate					
1 - 4 Family	6,073	10,076	1,305	1,106	0
Other	1,044	25,210	441	4,248	1,435
Farmland	211	916	0	165	0
<b>Totals</b>	<b>\$ 96,822</b>	<b>\$ 295,893</b>	<b>\$ 6,579</b>	<b>\$ 22,995</b>	<b>\$ 1,636</b>
<b>Total:</b>					
Commercial	\$ 20,714	\$ 59,609	\$ 25	\$ 1,300	\$ 201
Commercial real estate	68,780	200,082	4,808	16,176	0
Construction real estate	7,328	36,202	1,746	5,519	1,435
<b>Totals</b>	<b>\$ 96,822</b>	<b>\$ 295,893</b>	<b>\$ 6,579</b>	<b>\$ 22,995</b>	<b>\$ 1,636</b>
<b>December 31, 2013</b>					
Commercial	\$ 22,054	\$ 63,329	\$ 765	\$ 1,971	\$ 0
Commercial real estate					
Owner occupied	36,025	70,048	2,694	7,370	0
Income producing	14,921	110,200	3,155	9,063	0
Multifamily	13,690	11,049	0	0	0
Construction real estate					
1 - 4 Family	3,921	10,809	1,129	1,580	0
Other	874	14,943	441	9,188	0
Farmland	220	1,092	0	171	0
<b>Totals</b>	<b>\$ 91,705</b>	<b>\$ 281,470</b>	<b>\$ 8,184</b>	<b>\$ 29,343</b>	<b>\$ 0</b>
<b>Total:</b>					
Commercial	\$ 22,054	\$ 63,329	\$ 765	\$ 1,971	\$ 0
Commercial real estate	64,636	191,297	5,849	16,433	0
Construction real estate	5,015	26,844	1,570	10,939	0
<b>Totals</b>	<b>\$ 91,705</b>	<b>\$ 281,470</b>	<b>\$ 8,184</b>	<b>\$ 29,343</b>	<b>\$ 0</b>

The loans classified as doubtful (risk rated 8) at September 30, 2014 is secured by land that is currently involved in litigation between the land owner and the Virginia Department of Transportation ("VDOT") regarding an imminent domain action brought by VDOT. The current appraisal supports the carrying value at September 30, 2014. There are no loans classified as 9 as of September 30, 2014 or December 31, 2013.

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All consumer-related loans, including residential real estate are evaluated and monitored based upon payment activity. Once a consumer-related loan becomes past due on a recurring basis, the Company will pull that loan out of the homogenized pool and evaluate it individually for impairment. At this time, the consumer-related loan may be placed on the Company's internal watch list and risk rated either special mention or substandard, depending upon the individual circumstances.

<b>Risk Based on Payment Activity</b>	<b>Performing</b>		<b>Non-Performing</b>	
	<b>9/30/2014</b>	<b>12/31/2013</b>	<b>9/30/2014</b>	<b>12/31/2013</b>
<i>In thousands</i>				
Residential real estate				
Equity Lines	\$ 27,964	\$ 27,180	\$ 48	\$ 54
1 - 4 Family	141,160	120,004	29	62
Junior Liens	7,996	7,980	0	0
Consumer				
Credit Cards	1,252	1,329	0	0
Other	4,215	3,002	5	5
<b>Totals</b>	<b>\$ 182,587</b>	<b>\$ 159,495</b>	<b>\$ 82</b>	<b>\$ 121</b>
<b>Total:</b>				
Residential real estate	\$ 177,120	\$ 155,164	\$ 77	\$ 116
Consumer	5,467	4,331	5	5
<b>Totals</b>	<b>\$ 182,587</b>	<b>\$ 159,495</b>	<b>\$ 82</b>	<b>\$ 121</b>

Allowance for Loan Losses

The allowance for possible loan losses is a reserve established through a provision for possible loan losses charged to expense, which represents management's best estimate of probable losses that have been incurred within the existing portfolio of loans. The allowance, in the judgment of management, is necessary to reserve for estimated loan losses and risks inherent in the loan portfolio. The Company's allowance for loan loss methodology includes allowance allocations calculated in accordance with ASC Topic 310, "Receivables" and allowance allocations calculated in accordance with ASC Topic 450, "Contingencies." Accordingly, the methodology is based on historical loss experience by type of credit and internal risk grade, specific homogeneous risk pools and specific loss allocations, with adjustments for current events and conditions. The Company's process for determining the appropriate level of the allowance for loan losses is designed to account for credit deterioration as it occurs. The provision for loan losses reflects loan quality trends, including the levels of and trends related to non-accrual loans, past due loans, potential problem loans, criticized loans and net charge-offs or recoveries, among other factors. The provision for loan losses also reflects the totality of actions taken on all loans for a particular period. In other words, the amount of the provision reflects not only the necessary increases in the allowance for loan losses related to newly identified criticized loans, but it also reflects actions taken related to other loans including, among other things, any necessary increases or decreases in required allowances for specific loans.

The level of the allowance reflects management's continuing evaluation of industry concentrations, specific credit risks, loan loss experience, current loan portfolio quality, present economic, political and regulatory conditions and unidentified losses inherent in the current loan portfolio. Portions of the allowance may be allocated for specific credits; however, the entire allowance is available for any credit that, in management's judgment, should be charged off. While management utilizes its best judgment and information available, the ultimate adequacy of the allowance is dependent upon a variety of factors beyond the Company's control, including, among other things, the performance of the Company's loan portfolio, the economy, changes in interest rates and the view of the regulatory authorities toward loan classifications.

The Company's allowance for loan losses consists of three elements: (i) specific valuation allowances determined in accordance with accounting principles regarding receivables based on probable losses on specific loans; (ii) historical valuation allowances determined in accordance with accounting principles regarding contingencies based on historical loan loss experience for similar loans with similar characteristics and trends, adjusted, as necessary, to reflect the impact of current conditions; and (iii) general valuation allowances determined in accordance with accounting principles regarding contingencies based on general economic conditions and other qualitative risk factors both internal and external to the Company.

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Specific Valuation

The allowances established for probable losses on specific loans are based on a regular analysis and evaluation of problem loans. Loans are classified based on an internal credit risk grading process that evaluates, among other things: (i) the obligor's ability to repay; (ii) the underlying collateral, if any; and (iii) the economic environment and industry in which the borrower operates. This analysis is performed at the relationship manager level for all commercial loans. When a loan is added to the internal watch list, the ALLL Committee analyzes the loan to determine whether the loan is impaired and, if impaired, the need to specifically allocate a portion of the allowance for loan losses to the loan. Specific valuation allowances are determined by analyzing the borrower's ability to repay amounts owed, collateral deficiencies, and economic conditions affecting the borrower's industry, among other things.

Historical Valuation

Historical valuation allowances are calculated based on the historical loss experience of specific types of loans at the time they were charged-off. The Company uses a rolling 8-quarter analysis to determine its historical loss ratio for the specific pool. The Company calculates historical loss ratios for pools of similar loans with similar characteristics based on the proportion of actual charge-offs experienced to the average balance of loans in the pool for the respective quarter. The loss factors used at September 30, 2014 and December 31, 2013 are as follows:

	<b>9/30/2014</b>	<b>12/31/2013</b>
Commercial	0.255%	0.210%
Commercial real estate - Owner occupied	0.000%	0.000%
Commercial real estate - Income producing	0.000%	0.000%
Commercial real estate - Multifamily	0.000%	0.000%
Construction real estate - 1-4 Family	0.655%	0.420%
Construction real estate - Other	4.675%	2.230%
Construction real estate - Farmland	0.000%	0.000%
Residential real estate - Equity lines	0.257%	0.260%
Residential real estate - 1-4 Family	0.085%	0.360%
Residential real estate - Junior Liens	0.000%	0.000%
Consumer & credit cards	0.802%	0.590%
Loans held for sale	0.000%	0.000%

The Company applies the historical loss ratios to balances of all loans within each category to establish the reserve needed for this section of the allowance calculation. All impaired loans are excluded from this calculation as they are individually evaluated in the specific valuation section as described above.

As can be seen from the above table, the loss factors changed in several categories at September 30, 2014 as compared to December 31, 2013 based upon historical charge-offs experienced during the respective 8-quarter look-back periods. The most significant change is in the construction real estate - other category as \$1,887 of the \$2,079 net charge-offs for the 2014 were in this category. The net effect of these changes is an approximate \$570 increase in the reserve requirement for the historical valuation section of the allowance calculation at September 30, 2014. The remaining \$190 increase in the historical loss section is due to loan growth in all of the categories.

General Valuation

General valuation allowances are based on general economic conditions and other qualitative risk factors both internal and external to the Company. In general, such valuation allowances are determined by evaluating, among other things: (i) levels and trends in credit quality; (ii) trends in the volume of loans; (iii) the experience, ability and effectiveness of the bank's lending management and staff; (iv) local economic trends and conditions; (v) credit concentration risk; (vi) current industry conditions; (vii) real estate market conditions; (viii) and large relationship credit risk. Management evaluates the degree of risk that each one of these components has on the quality of the loan portfolio on a quarterly basis. Each component is determined to have either a high, moderate or low degree of risk. The results are then input into a general allocation matrix to determine an

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appropriate general valuation allowance, based on the risk assessment performed by management and the loss factors established. Loans identified as losses by management, internal loan review and/or regulatory examiners are charged-off.

<b>Environmental Factors</b>	<b>9/30/2014</b>	<b>6/30/2014</b>	<b>12/31/2013</b>
Levels and trends in credit quality	0.15%	0.175%	0.15%
Trends in volume of loans	1.35%	1.35%	1.00%
Experience, ability, and depth of lending management and staff	0.00%	0.00%	0.00%
Local economic trends and conditions	0.20%	0.20%	0.25%
Credit concentration risk	0.05%	0.05%	0.05%
Current industry conditions/general economic conditions	0.05%	0.05%	0.10%
Commercial Real Estate Devaluation	0.20%	0.20%	0.25%
Residential Real Estate Devaluation	0.15%	0.15%	0.15%
Credit concentration risk - large relationships > \$8 Million	0.15%	0.30%	0.30%

All impaired loans are excluded from this calculation as they are individually evaluated in the specific valuation section as described above. The loss factors are multiplied by the loan balances related to each environmental factor at quarter-end. Therefore for example, only commercial real estate balances are used in the determination for the estimated loss for the commercial real estate devaluation factor.

The Company reduced the loss factor associated with the credit quality environmental factor due to the improvement in impaired loans, watchlist loans, nonaccrual loans and charge-offs during the quarter. Additionally, the Company reduced the loss factor related to large relationships due to the significant reduction in the balances of these large relationships that were credit risk rated watchlist at September 30, 2014. The net effect of these changes on the increased balances is an approximate \$201 decrease in the environmental factor section of the allowance calculation as compared to June 30, 2014.

As a result of the Company's analysis, changes in the allowance for loan losses for the nine months ended September 30, 2014 by segment are as follows:

<i>In thousands</i>					<b>Ending</b>
<b>September 30, 2014</b>	<b>Beginning</b>			<b>Provision</b>	<b>Balance</b>
	<b>Balance</b>	<b>Charge-offs</b>	<b>Recoveries</b>		
Commercial	\$ 544	\$ (157)	\$ 16	\$ 121	\$ 524
Commercial real estate	2,587	0	0	166	2,753
Construction real estate	2,894	(1,988)	12	1,562	2,480
Residential real estate	1,081	(25)	66	(428)	694
Consumer	50	(5)	2	32	79
Unallocated	44	0	0	(39)	5
<b>Total</b>	<b>\$ 7,200</b>	<b>\$ (2,175)</b>	<b>\$ 96</b>	<b>\$ 1,414</b>	<b>\$ 6,535</b>

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As of September 30, 2014 and December 31, 2013, loans individually and collectively evaluated for impairment, by loan portfolio segment, and the corresponding allowance are as follows:

<i>In thousands</i>	<b>Individually Evaluated for Impairment</b>			
	<b>9/30/2014</b>		<b>12/31/2013</b>	
	<b>Allowance</b>	<b>Total Loans</b>	<b>Allowance</b>	<b>Total Loans</b>
Commercial	\$ 0	\$ 709	\$ 0	\$ 1,570
Commercial real estate	0	11,296	0	9,720
Construction real estate	0	2,100	1,337	7,611
Residential real estate	0	616	20	992
Consumer	0	5	0	13
<b>Total</b>	<b>\$ 0</b>	<b>\$ 14,726</b>	<b>\$ 1,357</b>	<b>\$ 19,906</b>

<i>In thousands</i>	<b>Collectively Evaluated for Impairment</b>			
	<b>9/30/2014</b>		<b>12/31/2013</b>	
	<b>Allowance</b>	<b>Total Loans</b>	<b>Allowance</b>	<b>Total Loans</b>
Commercial	\$ 524	\$ 81,140	\$ 544	\$ 86,549
Commercial real estate	2,753	278,550	2,587	268,495
Construction real estate	2,480	50,130	1,557	36,757
Residential real estate	694	176,581	1,061	154,288
Consumer	79	5,467	50	4,323
Unallocated	5	(53)	44	42
<b>Total</b>	<b>\$ 6,535</b>	<b>\$ 591,815</b>	<b>\$ 5,843</b>	<b>\$ 550,454</b>

Troubled Debt Restructurings ("TDRs")

Modifications of terms for loans and their inclusion as TDRs are based on individual facts and circumstances. Loan modifications that are included as TDRs may involve either an increase or reduction of the interest rate, extension of the term of the loan, or deferral of principal payments, regardless of the period of the modification. The loans included in all loan classes as TDRs at September 30, 2014 had either an interest rate modification or a deferral of principal payments, which we consider to be a concession. All loans designated as TDRs were modified due to financial difficulties experienced by the borrower.

There were no TDRs identified during the three months ended September 30, 2014 and 2013.

TDR Defaults are those TDRs that were greater than 90 days past due, and aligns with our internal definition of default for those loans not identified as TDRs. The Company did not experience any TDR defaults during the three month periods ended September 30, 2014 or 2013.

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**Note 4. Foreclosed Assets**

The following table summarizes the activity in foreclosed assets for the nine months ended September 30, 2014 and the year ended December 31, 2013:

	<u>9/30/2014</u>	<u>12/31/2013</u>
Balance, beginning of period	\$ 19,705	\$ 21,364
Additions	1,536	2,896
Capitalized items	188	794
Sales	(7,800)	(4,284)
Transfers to other assets <sup>(1)</sup>	(1,474)	0
Valuation adjustments	(174)	(1,125)
Gain (loss)	13	60
<b>Balance, end of period</b>	<b>\$ 11,994</b>	<b>\$ 19,705</b>

(1) Transfers to Other Assets represents the net present value of cash flow proceeds of a tax incentive agreement associated with a building that was sold during the second quarter.

**Note 5. Earnings Per Share**

Basic earnings per share are based upon the weighted average number of common shares outstanding during the period. The weighted average common shares outstanding for the diluted earnings per share computations were adjusted to reflect the assumed conversion of shares available under stock options. The following tables summarize earnings per share and the shares utilized in the computations for the three months ended September 30, 2014 and 2013, respectively:

	<b>Net Income Available to Common Shareholders (000s)</b>	<b>Weighted Average Common Shares</b>	<b>Per Share Amount</b>
<b><i>Quarter ended September 30, 2014</i></b>			
Basic earnings per common share	\$ 1,805	4,821,282	\$ 0.37
Effect of dilutive stock options		51,936	
Effect of dilutive stock warrants		0	
Diluted earnings per common share	<b>\$ 1,805</b>	<b>4,873,218</b>	<b>\$ 0.37</b>
<b><i>Quarter ended September 30, 2013</i></b>			
Basic earnings per common share	\$ 1,762	4,787,269	\$ 0.37
Effect of dilutive stock options		46,397	
Effect of dilutive stock warrants		116,414	
Diluted earnings per common share	<b>\$ 1,762</b>	<b>4,950,080</b>	<b>\$ 0.36</b>

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The following tables summarize earnings per share and the shares utilized in the computations for the nine months ended September 30, 2014 and 2013, respectively:

	<b>Net Income</b>			
	<b>Available to Common</b>	<b>Weighted Average</b>		<b>Per Share Amount</b>
	<b>Shareholders (000s)</b>	<b>Common Shares</b>		
<b><i>Year to date September 30, 2014</i></b>				
Basic earnings per common share	\$ 5,065	4,815,326	\$	1.05
Effect of dilutive stock options		51,172		
Effect of dilutive stock warrants		0		
Diluted earnings per common share	<b>\$ 5,065</b>	<b>4,866,498</b>	<b>\$</b>	<b>1.04</b>
<b><i>Year to date September 30, 2013</i></b>				
Basic earnings per common share	\$ 4,958	4,785,520	\$	1.04
Effect of dilutive stock options		40,771		
Effect of dilutive stock warrants		97,481		
Diluted earnings per common share	<b>\$ 4,958</b>	<b>4,923,772</b>	<b>\$</b>	<b>1.01</b>

**Note 6. Stock Based Compensation**

The Company has two share-based compensation plans, which are described in the Company's December 31, 2013 Annual Report on Form 10-K. The compensation cost that has been charged against income for those plans was approximately \$303 and \$217 for the nine months ended September 30, 2014 and 2013, respectively. The Company has no nonqualified stock options outstanding at September 30, 2014.

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A summary of option activity during the nine months ended September 30, 2014 and 2013 is presented below:

<b>September 30, 2014</b>	<b>Options Outstanding</b>	<b>Weighted Avg. Exercise Price</b>	<b>Weighted Avg. Grant Date Fair Value</b>	<b>Aggregate Intrinsic Value</b>	<b>Weighted Avg. Contractual Term</b>
<b>Balances at December 31, 2013</b>	221,250	\$ 8.88	\$ 3.19	\$ 533	4.80 years
Granted	10,300	12.08	5.45		
Exercised	(11,600)	4.21	1.33	88	
Forfeited	(6,880)	11.60	4.33		
Expired	(2,800)	14.10	4.56		
<b>Balances at September 30, 2014</b>	210,270	9.14	3.35	684	4.39 years
<b>Exercisable at September 30, 2014</b>	160,468	\$ 9.15	\$ 3.22	\$ 525	3.16 years
<b>September 30, 2013</b>					
<b>Balances at December 31, 2012</b>	208,750	\$ 8.80	\$ 2.93	\$ 370	4.83 years
Granted	10,000	9.44	4.12		
Exercised	(600)	6.52	1.42	2	
Forfeited	(1,000)	12.28	3.95		
Expired	(11,700)	10.23	1.09		
<b>Balances at September 30, 2013</b>	205,450	8.74	3.09	499	4.60 years
<b>Exercisable at September 30, 2013</b>	162,808	\$ 9.47	\$ 3.30	\$ 315	3.88 years

Cash received from options exercised under all share-based payment arrangements for the three and nine months ended September 30, 2014 was \$25 and \$49, respectively.

Information regarding options vested during the nine months ended September 30, 2014 and 2013 are as follows:

	<b>Three months ended</b>		<b>Nine months ended</b>	
	<b>9/30/2014</b>	<b>9/30/2013</b>	<b>9/30/2014</b>	<b>9/30/2013</b>
Number of options vested:	1,100	460	5,460	6,980
Total grant date fair value of options vested	\$ 3	\$ 1	\$ 15	\$ 19

A summary of restricted stock activity during the nine months ended September 30, 2014 and 2013 is presented below:

	<b>September 30, 2014</b>		<b>September 30, 2013</b>	
	<b>Non-Vested Restricted Stock Outstanding</b>	<b>Weighted Average Grant Date Fair Value</b>	<b>Non-Vested Restricted Stock Outstanding</b>	<b>Weighted Average Grant Date Fair Value</b>
<b>Beginning balance outstanding</b>	0	\$ 0.00	11,730	\$ 4.05
Granted	24,660	11.00	20,536	8.87
Vested	(24,660)	11.00	(32,266)	7.12
<b>Ending balance outstanding</b>	0	\$ 0.00	0	\$ 0.00

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**Note 7. Financial Derivatives**

Financial derivatives are reported at fair value in other assets or other liabilities. The accounting for changes in the fair value of a derivative depends on whether it has been designated and qualifies as part of a hedging relationship. For derivatives not designated as hedges, the gain or loss is recognized in current earnings. The Company has entered into interest rate swap contracts to meet loan customer needs, while managing interest rate risk to the Company. Upon entering into these swaps, the Company also enters into offsetting positions with a counterparty to minimize interest rate risk to the Company. These individual swap contracts qualify as derivatives, but are not designated as hedging instruments. Interest rate swap contracts involve the risk of dealing with borrowers and counterparties and their ability to meet contractual terms. When the fair value of a derivative instrument contract is an asset the counterparty or customer owes the Company, and results in credit risk to the Company. When the fair value of the swap contract is a liability, the Company owes the customer or counterparty and therefore, has assumed no credit no risk beyond the original extension of credit.

A summary of the Company's interest rate swaps is as follows:

	September 30, 2014		December 31, 2013	
	Notional Amount	Estimated Fair Value	Notional Amount	Estimated Fair Value
Pay fixed - receive floating interest rate swap	\$ 20,564	\$ 85	\$ 15,286	\$ 174
Pay floating - receive fixed interest rate swap	(20,564)	(85)	(15,286)	(174)
Total	\$ 0	\$ 0	\$ 0	\$ 0

**Note 8. Borrowings and Restricted Stock**

Federal Home Loan Bank ("FHLB") borrowings consisted of long-term borrowings totaling \$28,000 at September 30, 2014 and December 31, 2013. The Company had \$30,000 and \$15,000 short-term borrowings at September 30, 2014 and December 31, 2013, respectively. Junior subordinated notes consisted of Trust Preferred Securities totaling \$16,496 at September 30, 2014 and December 31, 2013 and a subordinated note with an outstanding balance of \$10,890 at September 30, 2014 and \$10,980 at December 31, 2013.

Through the nine months ended September 30, 2014, interest expense on FHLB borrowings was \$843, on junior subordinated debt was \$717 and on fed funds purchased and securities sold under agreements to repurchase was \$59. In the same prior year period, interest expense on FHLB borrowings was \$886, on junior subordinated debt was \$274 and on fed funds purchased and securities sold under agreements to repurchase was \$47.

Restricted stock, which represents a required investment in the common stock of a correspondent bank, is carried at cost, and as of September 30, 2014 and December 31, 2013, included the common stock of the FHLB which is included in other assets. Restricted stock totaled \$4,721 at September 30, 2014 and \$4,221 at December 31, 2013.

Management evaluates the restricted stock for impairment in accordance with authoritative accounting guidance under ASC Topic 320, "Investments – Debt and Equity Securities." Management's determination of whether these investments are impaired is based on their assessment of the ultimate recoverability of their cost rather than by recognizing temporary declines in value. The determination of whether a decline affects the ultimate recoverability of the cost of an investment is influenced by criteria such as (1) the significance of the decline in net assets of the issuing bank as compared to the capital stock amount for that bank and the length of time this situation has persisted, (2) commitments by the issuing bank to make payments required by law or regulation and the level of such payments in relation to the operating performance of that bank, and (3) the impact of legislative and regulatory changes on institutions and, accordingly, on the customer base of the issuing bank.

The FHLB of Atlanta neither provides dividend guidance prior to the end of each quarter, nor conducts repurchases of excess activity-based stock on a daily basis, instead making such determinations quarterly. Based on evaluation of criteria under ASC Topic 320, management believes that no impairment charge in respect of the restricted stock is necessary as of September 30, 2014.

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**Note 9. Fair Value**

The fair value of an asset or liability is the price that would be received to sell that asset or paid to transfer that liability in an orderly transaction occurring in the principal market (or most advantageous market in the absence of a principal market) for such asset or liability. In estimating fair value, the Company utilizes valuation techniques that are consistent with the market approach, the income approach and/or the cost approach. Such valuation techniques are consistently applied. Inputs to valuation techniques include the assumptions that market participants would use in pricing an asset or liability. Generally accepted accounting principles regarding fair value measurements, establish a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy is as follows:

*Level 1:* Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

*Level 2:* Significant other observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, and other inputs that are observable or can be corroborated by observable market data.

*Level 3:* Valuations for assets and liabilities that are derived from other valuation methodologies, including option pricing models, discounted cash flow models and similar techniques, and not based on market exchange, dealer, or broker traded transactions. Level 3 valuations incorporate certain assumptions and projections in determining the fair value assigned to such assets or liabilities.

The following is a description of valuation methodologies used for assets and liabilities recorded at fair value. The determination of where an asset or liability falls in the hierarchy requires significant judgment. The Company evaluates its hierarchy disclosures each quarter and based on various factors, it is possible that an asset or liability may be classified differently from quarter to quarter. However, the Company expects changes in classifications between levels will be rare.

*Securities:* Investment securities are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using matrix pricing, which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities. Level 1 securities include those traded on nationally recognized securities exchanges, U.S. Treasury securities, and money market funds. Level 2 securities include U.S. Agency securities, mortgage-backed securities issued by government sponsored entities, municipal bonds and corporate debt securities. Securities classified as Level 3 include asset-backed securities in less liquid markets.

*Loans:* Other than the Company's Held For Sale portfolio, the Company does not record loans at fair value on a recurring basis. However, from time to time, a loan is considered impaired and an allowance for loan losses is established. Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement are considered impaired. The fair value of impaired loans is estimated using one of several methods, including collateral value, market value of similar debt, enterprise value, liquidation value, and discounted cash flows. Those impaired loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans.

At September 30, 2014, substantially all of the total impaired loans were evaluated based on the fair value of the collateral. Impaired loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price, the Company records the impaired loan as nonrecurring Level 2. The Company records the impaired loan as nonrecurring Level 3 in the following instances: (i) when the fair value of the collateral is based upon current appraised value less estimated selling or liquidation costs; (ii) when an appraised value is not available, or (iii) when management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price.

*Foreclosed assets:* Foreclosed assets are adjusted to fair value upon transfer of the loans to foreclosed assets. Subsequently, foreclosed assets are carried at net realizable value. Fair value is based upon independent market prices, appraised values of the

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collateral, or management's estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price, the Company records the foreclosed asset as nonrecurring Level 2. The Company records the value of foreclosed assets as nonrecurring Level 3 in the following instances: (i) when the fair value of the collateral is based upon current appraised value less estimated selling or liquidation costs; (ii) when an appraised value is not available, or (iii) when management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price.

*Derivatives:* Derivatives are recorded at fair value on a recurring basis. Third party vendors compile prices from various sources and may determine the fair value of identical or similar instruments by using pricing models that consider observable market data (Level 2).

**Assets and Liabilities Recorded at Fair Value on a Recurring Basis**

Assets and liabilities measured at fair value on a recurring basis as of September 30, 2014 and December 31, 2013 are summarized below:

*In thousands*

<b>September 30, 2014</b>	<b>Total</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
<b>Investment securities available-for-sale:</b>				
U.S. Government and federal agency	\$ 13,935	\$ 0	\$ 13,935	\$ 0
Government-sponsored enterprises	29,876	0	29,876	0
Mortgage-backed securities	94,297	0	94,297	0
Collateralized mortgage obligations	13,582	0	13,582	0
State and political subdivisions	32,646	0	32,646	0
Held for sale loans	1,111	0	1,111	0
Interest rate swaps	85	0	85	0
<b>Total assets at fair value</b>	<b>\$ 185,532</b>	<b>\$ 0</b>	<b>\$ 185,532</b>	<b>\$ 0</b>
Interest rate swaps	85	0	85	0
<b>Total liabilities at fair value</b>	<b>\$ 85</b>	<b>\$ 0</b>	<b>\$ 85</b>	<b>\$ 0</b>
<b>December 31, 2013</b>				
<b>Investment securities available-for-sale:</b>				
U.S. Government and federal agency	\$ 10,307	\$ 0	\$ 10,307	\$ 0
Government-sponsored enterprises	31,311	0	31,311	0
Mortgage-backed securities	72,389	0	72,389	0
Collateralized mortgage obligations	9,194	0	9,194	0
State and political subdivisions	36,660	0	36,660	0
Held for sale loans	245	0	245	0
Interest rate swaps	174	0	174	0
<b>Total assets at fair value</b>	<b>\$ 160,280</b>	<b>\$ 0</b>	<b>\$ 160,280</b>	<b>\$ 0</b>
Interest rate swaps	174	0	174	0
<b>Total liabilities at fair value</b>	<b>\$ 174</b>	<b>\$ 0</b>	<b>\$ 174</b>	<b>\$ 0</b>

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**Assets and Liabilities Recorded at Fair Value on a Nonrecurring Basis**

The Company may be required from time to time, to measure certain assets at fair value on a nonrecurring basis in accordance with U.S. generally accepted accounting principles. These include assets that are measured at the lower of cost or market that were recognized at fair value below cost at the end of the period. Assets measured at fair value on a nonrecurring basis as of September 30, 2014 and December 31, 2013 are included in the tables below:

*In thousands*

<b>September 30, 2014</b>	<b>Total</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
<b>Impaired Loans:</b>				
Commercial	\$ 201	\$ 0	\$ 0	\$ 201
Construction Real Estate	2,030	0	0	2,030
Consumer	5	0	0	5
<b>Total Impaired Loans</b>	<b>\$ 2,236</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 2,236</b>
Foreclosed Assets	11,994	0	0	11,994
<b>Total assets at fair value</b>	<b>\$ 14,230</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 14,230</b>
<b>Total liabilities at fair value</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>

**December 31, 2013**

<b>Impaired Loans:</b>				
Commercial	\$ 384	\$ 0	\$ 0	\$ 384
Residential Real Estate	343	0	0	343
Construction Real Estate	2,074	0	0	2,074
Consumer	5	0	0	5
<b>Total Impaired Loans</b>	<b>\$ 2,806</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 2,806</b>
Foreclosed Assets	19,705	0	0	19,705
<b>Total assets at fair value</b>	<b>\$ 22,511</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 22,511</b>
<b>Total liabilities at fair value</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>

For level 3 assets and liabilities measured at fair value on a recurring or non-recurring basis as of September 30, 2014, the significant unobservable inputs used in the fair value measurements were as follows:

	<b>Fair Value at September 30, 2014</b>	<b>Valuation Technique</b>	<b>Significant Unobservable Inputs</b>	<b>Significant Unobservable Input Value</b>
Impaired Loans	\$ 2,236	Discounted appraised value	Discount for selling costs and age of appraisals	15% - 55%
Foreclosed Assets	\$ 11,994	Discounted appraised value	Discount for selling costs and age of appraisals	15% - 55%

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Accounting standards for financial instruments require disclosure of fair value information about financial instruments, whether or not recognized in the balance sheet. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. In that regard, the derived fair value estimates cannot be substantiated by comparison to independent markets and, in many cases, could not be realized in immediate settlement of the instruments. These accounting standards exclude certain financial instruments and all non-financial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company.

The methodologies for estimating fair value of financial assets and liabilities that are measured at fair value on a recurring or non-recurring basis are discussed above. The estimated fair value approximates carrying value for cash and cash equivalents, accrued interest and the cash surrender value of life insurance policies. The methodologies for other financial assets and liabilities are discussed below:

*Loans:* For variable-rate loans that re-price frequently and with no significant changes in credit risk, fair values are based on carrying values. The fair values for other loans were estimated using discounted cash flow analysis, using interest rates currently being offered. An overall valuation adjustment is made for specific credit risks as well as general portfolio credit risk.

*Deposit liabilities:* The fair values disclosed for demand and savings deposits are, by definition, equal to the amount payable on demand at the reporting date. The fair values for certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated contractual maturities on such time deposits.

*Short-term borrowings:* The carrying amounts of federal funds purchased, borrowings under repurchase agreements, and other short-term borrowings maturing within 90 days approximate their fair values. Fair values of other short-term borrowings are estimated using discounted cash flow analysis on the Company's current incremental borrowing rates for similar types of borrowing arrangements.

*Federal Home Loan Bank of Atlanta advances:* The fair values of the Company's Federal Home Loan Bank of Atlanta advances are estimated using discounted cash flow analysis based on the Company's current incremental borrowing rates for similar types of borrowing arrangements.

*Junior Subordinated Debentures:* The values of the Company's junior subordinated debentures are variable rate instruments that reprice on a monthly and/or quarterly basis; therefore, carrying value is adjusted for the one or three month repricing lag in order to approximate fair value.

*Off-Balance-Sheet Financial Instruments:* The fair value of commitments to extend credit is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value of stand-by letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligations with the counterparties at the reporting date. At September 30, 2014, the fair value of loan commitments and stand-by letters of credit was immaterial.

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<b>September 30, 2014</b>	<b>Carrying Amounts</b>	<b>Approximate Fair Value</b>	<b>Quoted Prices in Active Markets for Identical Assets or Liabilities (Level 1)</b>	<b>Significant Other Observable Inputs (Level 2)</b>	<b>Significant Unobservable Inputs (Level 3)</b>
<b><i>In thousands</i></b>					
<b><i>Financial assets</i></b>					
Loans, net	\$ 600,006	\$ 605,164	\$ 0	\$ 0	\$ 605,164
<b><i>Financial liabilities</i></b>					
Time deposits/IRAs	187,331	188,501	0	188,501	0
FHLB borrowings	58,000	60,229	0	60,229	0
Junior subordinated debentures	27,386	26,802	0	26,802	0
<b><i>December 31, 2013</i></b>					
<b><i>Financial assets</i></b>					
Securities held-to-maturity	\$ 21,992	\$ 22,471	\$ 0	\$ 22,471	\$ 0
Loans, net	563,160	569,355	0	0	569,355
<b><i>Financial liabilities</i></b>					
Time deposits/IRAs	158,840	160,297	0	160,297	0
FHLB borrowings	43,000	45,530	0	45,530	0
Junior subordinated debentures	27,476	26,907	0	26,907	0

**Note 10. Commitments and Contingencies**

The income tax returns for 2010 through 2013 are open for inspection by federal and state tax authorities and, with limited exceptions, returns for years prior to 2010 are closed to examination.

***Litigation***

In the normal course of business the Bank may be involved in various legal proceedings. Based on the information presently available, and after consultation with legal counsel, management believes that the ultimate outcome in such proceedings, in the aggregate, will not have a material adverse effect on the business or the financial condition or results of operations of the Company.

***Financial Instruments with Off-Balance-Sheet Risk***

In the normal course of business to meet the financing needs of its customers, the Company is a party to financial instruments with off-balance-sheet risk, which involve commitments to extend credit. These instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the consolidated balance sheets. The contract amounts of these instruments reflect the extent of involvement the Bank has in particular classes of financial instruments.

Credit risk is defined as the possibility of sustaining a loss because the other parties to a financial instrument fail to perform in accordance with the terms of the contract. The Bank's maximum exposure to credit loss under commitments to extend credit and standby letters of credit is represented by the contractual amount of these instruments. The Bank uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments. At September 30, 2014 outstanding commitments to extend credit were \$192,444 as compared to \$158,268 at December 31, 2013.

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Commitments to extend credit are agreements to lend to a customer as long as there is no breach of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Commitments may be at fixed or variable rates and generally expire within one year. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements.

***Derivative Financial Instruments***

For asset/liability management purposes, we may use interest rate swap agreements to hedge interest rate risk exposure to declining rates. Such derivatives are used as part of the asset/liability management process and are linked to specific assets, and have a high correlation between the contract and the underlying item being hedged, both at inception and throughout the hedge period. Cash flows resulting from the derivative financial instruments that are accounted for as hedges of assets and liabilities are classified in the cash flow statement in the same category as the cash flow of the items being hedged. At September 30, 2014 and December 31, 2013 the Company did not have any derivative agreements related to interest rate hedging in place. See Note 7 for more information on derivative financial instruments.

**Note 11. Regulatory Matters**

***Dividends***

The Company's principal source of funds for dividend payments is dividends received from the Bank. The amount of dividends that may be paid by the Bank to the Company will depend on the Bank's earnings and capital position and is limited by federal and state law, regulations and policies. A state bank may not pay dividends that would impair its paid-in capital; all dividends must be paid out of net undivided profits then on hand. Before any dividend is declared, any deficit in capital funds originally paid in shall have been restored by earnings to their initial level. As of September 30, 2014 and December 31, 2013, the amount available from the Bank's retained earnings for payment of dividends was \$44,438 and \$39,458 respectively. In addition, federal banking regulations provide that prior approval by the Federal Reserve is required if cash dividends in any given year exceed net income for that year, plus retained net income of the two previous years. The Company is current on all dividend payments on its Trust Preferred Securities. Additionally, subsequent to quarter-end, the Company declared a quarterly cash dividend of \$0.04 per share to be paid December 1, 2014 to common shareholders of record November 14, 2014.

***Capital Requirements***

The Company and the Bank are subject to various regulatory capital requirements administered by the federal and state banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The Company's and the Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors. Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier 1 capital (as defined) to average assets (as defined). Management believes, as of September 30, 2014 and December 31, 2013 that the Company and the Bank meet all capital adequacy requirements to which they are subject.

As of September 30, 2014 and December 31, 2013, the Company and the Bank were categorized as "well capitalized" as defined by applicable regulations. To be categorized as "well capitalized", the Company and Bank must maintain minimum total risk-based, Tier 1 risk-based and Tier 1 leverage ratios as set forth in the table below. There are no conditions or events since that date that management believes have changed the Company's or the Bank's category.

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	<b>Actual</b>		<b>Minimum Required for Capital Adequacy Purposes</b>		<b>Minimum to be Well Capitalized Under Prompt Corrective Action Provisions</b>	
	<b>Amount</b>	<b>Ratio</b>	<b>Amount</b>	<b>Ratio</b>	<b>Amount</b>	<b>Ratio</b>
<b>September 30, 2014</b>						
Total Capital (to risk weighted assets):						
Valley Financial Corporation	\$91,821	14.5%	\$50,773	8.0%	n/a	n/a
Valley Bank	91,612	14.4%	50,754	8.0%	\$63,443	10.0%
Tier 1 Capital (to risk weighted assets):						
Valley Financial Corporation	74,396	11.7%	25,387	4.0%	n/a	n/a
Valley Bank	85,077	13.4%	25,377	4.0%	38,066	6.0%
Tier 1 Capital - Leverage (to average assets):						
Valley Financial Corporation	74,396	8.7%	34,354	4.0%	n/a	n/a
Valley Bank	85,077	9.9%	34,323	4.0%	42,903	5.0%
<b>December 31, 2013</b>						
Total Capital (to risk weighted assets):						
Valley Financial Corporation	\$87,703	14.2%	\$49,447	8.0%	n/a	n/a
Valley Bank	87,297	14.1%	49,404	8.0%	\$61,755	10.0%
Tier 1 Capital (to risk weighted assets):						
Valley Financial Corporation	69,523	11.3%	24,723	4.0%	n/a	n/a
Valley Bank	80,097	13.0%	24,702	4.0%	37,053	6.0%
Tier 1 Capital - Leverage (to average assets):						
Valley Financial Corporation	69,523	8.6%	32,405	4.0%	n/a	n/a
Valley Bank	80,097	9.9%	32,373	4.0%	40,466	5.0%

**Note 12. Subsequent Events**

On October 30, 2014, the Company's Board of Directors declared a quarterly cash dividend in the amount of \$0.04 per share, payable on December 1, 2014 to common shareholders of record November 14, 2014.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Management's discussion and analysis of the financial condition and results of operations of the Company as of September 30, 2014 and December 31, 2013 and for the nine months ended September 30, 2014 and 2013 is as follows. The discussion should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2013.

### Critical Accounting Estimates

#### General

The Company's financial statements are prepared in accordance with Accounting Principles Generally Accepted in the United States ("GAAP") and with general practices within the banking industry. In connection with the application of those principles, we have made judgments and estimates, which in the case of the determination of our allowance for loan losses, deferred tax assets, and foreclosed assets have been critical to the determination of our financial position and results of operations.

Management considers accounting estimates to be critical to reported financial results if (i) the accounting estimate requires management to make assumptions about matters that are highly uncertain and (ii) different estimates that management reasonably could have used for the accounting estimate in the current period, or changes in the accounting estimate that are reasonably likely to occur from period to period, could have a material impact on the Company's financial statements.

For a discussion on the Company's critical accounting estimates, see the Company's Annual Report on Form 10-K for the year ended December 31, 2013.

#### Non-GAAP Financial Measures

The Company measures the net interest margin as an indicator of profitability. The net interest margin is calculated by dividing tax-equivalent net interest income by total average earning assets. Because a portion of interest income earned by the Company is nontaxable, the tax-equivalent net interest income is considered in the calculation of this ratio. Tax-equivalent net interest income is calculated by adding the tax benefit realized from interest income that is nontaxable to total interest income then subtracting total interest expense. The tax rate utilized in calculating the tax benefit for 2014 and 2013 is 34%. The reconciliation of tax-equivalent net interest income, which is not a measurement under GAAP, to net interest income, is reflected in the table below.

<i>In thousands</i>	Three months ended		Nine months ended	
	9/30/2014	9/30/2013	9/30/2014	9/30/2013
Net interest income, non tax-equivalent	\$ 6,961	\$ 6,849	\$ 20,869	\$ 20,182
Less: tax-exempt interest income	(152)	(175)	(524)	(470)
Add: tax-equivalent of tax-exempt interest income	230	265	794	712
<b>Net interest income, tax-equivalent</b>	<b>\$ 7,039</b>	<b>\$ 6,939</b>	<b>\$ 21,139</b>	<b>\$ 20,424</b>

### Results of Operations

#### Net Income

The Company reported record quarterly net income available to common shareholders for the three months ended September 30, 2014 of \$1,805,000 and \$0.37 per diluted share as compared to \$1,762,000 and \$0.36 per diluted share for the prior year's third quarter, increases of 2% and 3% respectively. The Company's earnings for the three months ended September 30, 2014 produced an annualized return on average total assets ("ROA") of 0.83% and an annualized return on average shareholder's equity ("ROE") of 12.27% as compared to 0.96% and 11.99%, respectively, for the prior year's quarter. In comparison to the linked quarter, net income available to common shareholders increased \$61,000, or 3% while diluted earnings per share increased \$0.01, or 3%.

Select highlights for the third quarter include:

- Quarterly record net income to common shareholders of \$1,805,000 and \$0.37 per diluted share, producing an annualized return on average total assets of 0.83% and an annualized return on average shareholders' equity of 12.27%.
- Tax-equivalent net interest income of \$7,039,000, a \$100,000 or 1% increase when compared to the prior year's quarter, but a \$53,000 or 1% decrease when compared to second quarter of 2014.

- Due to the Company's full redemption of TARP during 2013 preferred dividends paid were \$0 for the third quarter of 2014 as compared to \$167,000 during the same period last year.
- Year-to-date, the Company has achieved an after-tax savings of \$295,000, or \$0.06 per diluted share, when comparing the \$592,000 of preferred dividend payments made during the first nine months of 2013 to the Company's 2014 subordinated debt after-tax expense of \$297,000.
- Nonperforming assets ("NPAs") decreased 4% or \$670,000, from \$19,015,000 at June 30, 2014 to \$18,345,000 at September 30, 2014. In comparison to September 30, 2013, NPAs decreased \$9,864,000, or 35%.
- The Company's Allowance for Loan and Lease Losses ("ALLL") to total loans decreased 2 bps to 1.08% in comparison to the 1.10% at June 30, 2014 and 25 basis points from the 1.33% reported one year earlier. The Company recorded a negative \$143,000 provision expense during the quarter as credit quality trends continue to improve.
- Loan growth continued in the third quarter with an increase in average gross loans outstanding of \$46,546,000 or 8% from the same period last year and \$9,219,000 or 2% in comparison to the linked quarter (an annualized growth rate of 6%).

For the nine months ended September 30, 2014, the Company earned net income available to common shareholders of \$5,065,000, an increase of \$107,000 as compared to \$4,958,000 earned during the same period last year. Fully-diluted earnings per share for the nine months ended September 30, 2014 were \$1.04 compared to \$1.01 for the same prior year period, an increase of 3%. The year-to-date earnings produced an annualized return on average earning assets of 0.79% and an annualized return on average shareholder's equity of 12.00% as compared to 0.94% and 11.63% respectively for the prior year.

The following table shows our key performance ratios for the periods ended September 30, 2014, December 31, 2013 and September 30, 2013:

	<b>Key Performance Ratios(1)</b>		
	<b>Nine months ended</b>	<b>Twelve months ended</b>	<b>Nine months ended</b>
	<b>9/30/2014</b>	<b>12/31/2013</b>	<b>9/30/2013</b>
Return on average assets	0.79%	0.86%	0.94%
Return on average equity(2)	12.00%	11.06%	11.63%
Net interest margin(3)	3.54%	3.74%	3.76%
Cost of funds	0.56%	0.59%	0.59%
Yield on earning assets	4.10%	4.32%	4.34%
Basic net earnings per common share	\$ 1.05	\$ 1.30	\$ 1.04
Diluted net earnings per common share	\$ 1.04	\$ 1.26	\$ 1.01

1. Ratios are annualized.

2. The calculation of ROE excludes the effect of any unrealized gains or losses on investment securities available-for-sale.

3. Calculated on a fully taxable equivalent basis ("FTE") - see "Non-GAAP Financial Measures".

### **Net Interest Income**

The primary source of the Company's banking revenue is net interest income, which represents the difference between interest income on earning assets and interest expense on liabilities used to fund those assets. Earning assets include loans, securities, and federal funds sold. Interest bearing liabilities include deposits and borrowings. To compare the tax-exempt yields to taxable yields, amounts are adjusted to pretax equivalents based on a 34% federal corporate income tax rate.

Net interest income is affected by changes in interest rates, volume of interest bearing assets and liabilities, and the composition of those assets and liabilities. The "interest rate spread" and "net interest margin" are two common statistics related to changes in net interest income. The interest rate spread represents the difference between the yields earned on interest earning assets and the rates paid for interest bearing liabilities. The net interest margin is defined as the percentage of net interest income to average earning assets. Earning assets obtained through noninterest bearing sources of funds such as regular demand deposits and shareholders' equity result in a net interest margin that is higher than the interest rate spread.

**For the Three Months Ended**

*Dollars in thousands*

	<b>9/30/2014</b>	<b>6/30/2014</b>	<b>Change</b>	<b>9/30/2013</b>	<b>Change</b>
Average interest-earning assets	\$ 803,224	\$ 807,610	\$ (4,386)	\$ 737,200	\$ 66,024
Interest income (FTE)	\$ 8,162	\$ 8,209	\$ (47)	\$ 7,923	\$ 239
Yield on interest-earning assets	4.03%	4.08%	(5) bps	4.26%	(23) bps
Average interest-bearing liabilities	\$ 692,401	\$ 700,984	\$ (8,583)	\$ 636,251	\$ 56,150
Interest expense	\$ 1,123	\$ 1,117	\$ 6	\$ 984	\$ 139
Cost of funds	0.56%	0.56%	0 bps	0.53%	3 bps
Net Interest Income (FTE)	\$ 7,039	\$ 7,092	\$ (53)	\$ 6,939	\$ 100
Net Interest Margin (FTE)	3.48%	3.52%	(4) bps	3.73%	(25) bps

On a linked quarter basis, tax-equivalent net interest income was \$7,039,000, a decrease of \$53,000 or 1% when compared to second quarter of 2014. The decrease was due to both volume and yield as average interest-earning assets decreased \$4,386,000 while the net interest margin contracted by 4 basis points ("bps") during the three-month period to 3.48%. The 4 bps reduction in our tax-equivalent net interest margin is due to the 5 bps decline in our earning asset yield from 4.08% in the second quarter of 2014 to 4.03% in the third quarter of 2014 which was driven by a reduction of 8 bps on our loan portfolio due to the impact of the low interest rate environment on new and renewed pricing. Likewise, the yield on investments decreased 18 bps in comparison to the linked quarter. Increased prepayment speeds on amortizing products in the investment portfolio accounted for 7 bps of the decline in yield. The additional 11 bps is attributable to sales of higher yielding municipal bonds in the second quarter. The investment portfolio strategy this year has been focused on reducing the effective duration on our portfolio to better position the balance sheet for a rising rate environment. As a result of trades executed throughout the year, the effective duration has declined from 6.500 years at September 30, 2013 to 4.334 years at September 30, 2014.

For the three months ended September 30, 2014, tax-equivalent net interest income increased \$100,000, or 1%, when compared to the same period last year due to average interest-earning assets increasing \$66,024,000. The tax-equivalent net interest margin, at 3.48%, decreased 25 basis points from 3.73% in the prior year. As anticipated, the decline in net interest margin was due to the impact of the low interest rate environment on asset yields, which compressed 23 bps in comparison to the cost of funds reduction of 3 bps for the third quarter 2014 as compared to the prior year. In comparison to the prior year's third quarter, our yield on loans decreased 26 bps and yield on investments declined 9 bps. The subordinated note issued on October 15, 2013 increased our cost of funds by 7 bps for the third quarter of 2014 as compared to the same period last year, resulting in a 7 bps reduction in our net interest margin. The Company believes that net interest margin will continue to decline modestly over the next several quarters as decreases in earning asset yields are projected to outpace declines in interest-bearing liabilities. This environment will require us to maintain a disciplined approach to balance sheet growth.

**Year-Over-Year results**

**For the Nine Months Ended**

*Dollars in thousands*

	<b>9/30/2014</b>	<b>9/30/2013</b>	<b>Change</b>
Average interest-earning assets	\$ 797,346	\$ 726,579	\$ 70,767
Interest income (FTE)	\$ 24,477	\$ 23,586	\$ 891
Yield on interest-earning assets	4.10%	4.34%	(24) bps
Average interest-bearing liabilities	\$ 693,455	\$ 629,450	\$ 64,005
Interest expense	\$ 3,339	\$ 3,162	\$ 177
Cost of funds	0.56%	0.59%	(3) bps
Net Interest Income (FTE)	\$ 21,139	\$ 20,424	\$ 715
Net Interest Margin (FTE)	3.54%	3.76%	(22) bps

For the nine months ended September 30, 2014, tax-equivalent net interest income increased \$715,000, or 4%, to \$21,139,000 from \$20,424,000 at September 30, 2013. The increase was volume driven as average interest-earning assets increased 10% or \$70,767,000 as compared to September 30, 2013. The tax-equivalent net interest margin decreased 22 basis points from 3.76% one year earlier to 3.54%. In comparison to the prior year, our yield on investments increased by 8 basis points, while our yield on loans decreased by 28 basis points. Loan yields have been negatively affected by the low interest rate environment on new and renewed pricing. The increase in investment yields year-over-year is due to lower prepayment speeds on amortizing products within our portfolio in 2014 as compared to 2013. The subordinated note issued on October 15, 2013 increased our cost of funds by 7 basis points for 2014 as compared to 2013, resulting in a reduction in our net interest margin of 8 bps.

**Noninterest Income**

	<b>For the Three Months Ended</b>						
	<i>Dollars in thousands</i>						
	<b>9/30/2014</b>	<b>6/30/2014</b>	<b>\$</b>	<b>%</b>	<b>9/30/2013</b>	<b>\$</b>	<b>%</b>
<b>Noninterest income:</b>							
Service charges on deposit accounts	\$ 535	\$ 532	\$ 3	1 %	\$ 482	\$ 53	11 %
Mortgage fee income	143	137	6	4 %	173	(30)	(17)%
Brokerage fee income, net	150	244	(94)	(39)%	225	(75)	(33)%
Bank owned life insurance income	166	168	(2)	(1)%	167	(1)	(1)%
Realized gain on sale of securities	9	714	(705)	(99)%	15	(6)	(40)%
Other income	113	265	(152)	(57)%	93	20	22 %
<b>Total noninterest income</b>	<b>\$ 1,116</b>	<b>\$ 2,060</b>	<b>\$ (944)</b>	<b>(46)%</b>	<b>\$ 1,155</b>	<b>\$ (39)</b>	<b>(3)%</b>

On a linked quarter basis, noninterest income decreased \$944,000 or 46%. Excluding gains on the sale of securities, noninterest income decreased \$239,000 or 18%. The quarterly decrease is due to lower brokerage fee income as a result of the personnel changes within Valley Wealth Management at the end of the second quarter, lower loan swap fee income and the non-recurring \$91,000 Virginia Enterprise Zone grant the Company received in the second quarter of 2014. During the 3rd quarter, the Company was successful in recruiting a new brokerage team with over 40 years of combined experience and fully expects the revenue contributions from this line of business to return to the levels achieved in 2013 and the first half of 2014.

For the three months ended September 30, 2014, noninterest income decreased \$39,000, or 3%, compared to the same period last year. Excluding gains on the sale of securities, noninterest income decreased \$33,000 or 3% compared to the same period last year. The 11% increase in service charge income, which is attributable to increased transaction volumes across all business lines, was offset by decreased fee income from our mortgage and brokerage businesses. Annualized total noninterest income, exclusive of gains realized on the sale of securities, was 0.55% of average earning assets for the period compared to 0.62% in the prior year.

	<b>Year-Over-Year results</b>			
	<b>For the Nine Months Ended</b>			
	<i>Dollars in thousands</i>			
	<b>9/30/2014</b>	<b>9/30/2013</b>	<b>Change</b>	<b>%</b>
<b>Noninterest income:</b>				
Service charges on deposit accounts	\$ 1,519	\$ 1,349	\$ 170	13 %
Mortgage fee income	372	569	(197)	(35)%
Brokerage fee income, net	641	724	(83)	(11)%
Bank owned life insurance income	499	499	0	0 %
Realized gain on sale of securities	730	83	647	780 %
Other income	490	386	104	27 %
<b>Total noninterest income</b>	<b>\$ 4,251</b>	<b>\$ 3,610</b>	<b>\$ 641</b>	<b>18 %</b>

For the nine months ended September 30, 2014, noninterest income increased \$641,000, or 18%, to \$4,251,000 from \$3,610,000 one year earlier. Excluding gains realized on the sale of securities, noninterest income decreased \$6,000 to \$3,521,000 from \$3,527,000 one year earlier. Service charges on deposit accounts increased \$170,000 due to increased

overdraft and debit card fee income while other income is up \$104,000 primarily due to the non-recurring \$91,000 grant received from the state's Virginia Enterprise Zone program in the second quarter of 2014. Mortgage fee income remains below last year's levels due to the slowdown in the refinance market while brokerage fee income has been negatively impacted by the personnel changes discussed earlier. Annualized total noninterest income, exclusive of gains realized on the sale of securities, was 0.59% of average earning assets for the period compared to 0.65% in the prior year.

**Noninterest Expense**

	<b>For the Three Months Ended</b>						
	<i>Dollars in thousands</i>						
	<b>9/30/2014</b>	<b>6/30/2014</b>	<b>\$</b>	<b>%</b>	<b>9/30/2013</b>	<b>\$</b>	<b>%</b>
<b>Noninterest expense:</b>							
Compensation expense	\$ 3,155	\$ 3,076	79	3 %	\$ 2,978	177	6 %
Occupancy and equipment expense	485	470	15	3 %	439	46	10 %
Data processing expense	421	415	6	1 %	385	36	9 %
Insurance expense	219	227	(8)	(4)%	212	7	3 %
Professional fees	208	178	30	17 %	206	2	1 %
Foreclosed asset expense, net	299	242	57	24 %	589	(290)	(49)%
Other operating expense	905	928	(23)	(2)%	842	63	7 %
<b>Total noninterest expense</b>	<b>\$ 5,692</b>	<b>\$ 5,536</b>	<b>156</b>	<b>3 %</b>	<b>\$ 5,651</b>	<b>41</b>	<b>1 %</b>

On a linked quarter basis, noninterest expense increased by \$156,000 or 3%, driven by increases in compensation, professional fees and foreclosed asset expenses. Compensation increased quarter-over-quarter due to the one-time \$62,000 reduction in the Company's supplemental retirement plan ("SERP") benefit in the second quarter due to the resignation of one of the participants. The additional increase in compensation expense is attributable to the successful recruitment of two new private bankers. The professional fee increase is due to increased legal expenses while the increase in foreclosed asset expense is driven by \$143,000 in impairment write-downs on three properties, two of which were based on negotiations with potential buyers. The Company's efficiency ratio for the third quarter of 2014 was 69.15% as compared to 64.93% for the second quarter of 2014. (The efficiency ratio is computed by dividing noninterest expenses by the sum of fully taxable equivalent net interest income and fully taxable equivalent noninterest income, less gains (losses) on the sale of securities). The increased efficiency ratio is due to increased noninterest expenses coupled with a decrease in fully taxable equivalent net interest income.

For the three months ended September 30, 2014, noninterest expense increased \$41,000 or 1% as compared to the \$5,651,000 recorded for the quarter ended September 30, 2013. The Company's efficiency ratio for the third quarter of 2014 was 69.15%, slightly improved from the 69.23% for the same quarter last year. The 49% reduction in foreclosed asset expense completely offset increases in compensation, occupancy and equipment and data processing expenses. The increase in compensation expense is primarily the result of equity and merit increases for all employees which went into effect January 1, 2014. The increased occupancy expense is driven by additional rent at our Downtown office location due to occupancy of a new floor, maintenance and repair expenses for one of our branches as well as the new Bonsack branch which opened in October 2013. Increased customer transactions across all business lines drove the increase in data processing expense.

**Year-Over-Year results**  
**For the Nine Months Ended**  
*Dollars in thousands*

	9/30/2014	9/30/2013	Change	%
<b>Noninterest expense:</b>				
Compensation expense	\$ 9,317	\$ 8,908	\$ 409	5 %
Occupancy and equipment expense	1,445	1,361	84	6 %
Data processing expense	1,239	1,133	106	9 %
Insurance expense	667	614	53	9 %
Professional fees	524	568	(44)	(8)%
Foreclosed asset expense, net	699	1,090	(391)	(36)%
Other operating expense	2,670	2,502	168	7 %
<b>Total noninterest expense</b>	<b>\$ 16,561</b>	<b>\$ 16,176</b>	<b>\$ 385</b>	<b>2 %</b>

For the nine months ended September 30, 2014, noninterest expense increased \$385,000, or 2%, to \$16,561,000 from \$16,176,000 a year earlier. Compensation expense accounts for \$409,000 of the increase and is primarily the result of equity and merit increases for all employees which went into effect January 1, 2014. Data processing expense increased \$106,000 due to increased customer transactions across all business lines while other operating expenses increased \$168,000 due to increases in advertising and marketing, home equity line closing costs, appraisal expenses, mortgage processing expenses and state bank franchise tax expense. Professional fees decreased year-over-year due to decreased legal fees associated with credit work-outs. Net foreclosed asset expense decreased \$391,000 due to reduced impairment charges as well as reduced real estate taxes, insurance and utilities as a result of the sale of the Ivy Market building during the second quarter of 2014. The Company's efficiency ratio for the nine months ended September 30, 2014 improved slightly to 66.47% from 66.82% for the same period last year.

**Asset Quality**

**Non-Performing Assets**

Non-performing assets include nonaccrual loans, loans past due 90 days or more and still accruing, restructured loans and foreclosed assets. A loan will be placed on nonaccrual status when collection of all principal or interest is deemed unlikely. A loan will be placed on nonaccrual status automatically when principal or interest is past due 90 days or more, unless the loan is both well secured and in the process of being collected. In this case, the loan will continue to accrue interest despite its past due status.

Foreclosed assets represent properties and equipment acquired through foreclosure or physical repossession. Appraisals are obtained at the time of foreclosure and any necessary write-downs to fair value at the time of transfer to foreclosed assets are charged to the allowance for loan and lease losses.

A restructured loan is a loan in which the original contract terms have been modified due to a borrower's financial condition or there has been a transfer of assets in full or partial satisfaction of the loan. A modification of original contractual terms is generally a concession to a borrower that a lending institution would not normally consider.

Based on generally accepted accounting standards for receivables, a loan is impaired when, based on current information and events, it is likely that a creditor will be unable to collect all amounts, including both principal and interest, due according to the contractual terms of the loan agreement.

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The Company's nonperforming assets decreased 4% or \$670,000, from \$19,015,000 at June 30, 2014 to \$18,345,000 at September 30, 2014. However due to the \$29.7 million reduction in total assets during the quarter, the nonperforming assets to total assets ratio remained flat at 2.14% in comparison to June 30, 2014. The following table shows a summary of asset quality balances and related ratios for the three-month periods presented (dollars in thousands):

<i>In thousands</i>	<b>9/30/2014</b>	<b>6/30/2014</b>	<b>3/31/2014</b>	<b>12/31/2013</b>	<b>9/30/2013</b>
Nonaccrual loans	\$ 3,571	\$ 5,532	\$ 2,324	\$ 3,665	\$ 4,171
Loans past due 90 days or more and still accruing	416	0	349	0	0
Performing restructured loans	2,364	2,884	2,885	2,922	2,923
Foreclosed assets	11,994	10,599	19,766	19,705	21,115
<b>Total nonperforming assets</b>	<b>\$ 18,345</b>	<b>\$ 19,015</b>	<b>\$ 25,324</b>	<b>\$ 26,292</b>	<b>\$ 28,209</b>

**Balances**

Allowance for loan losses	\$ 6,535	\$ 6,640	\$ 6,425	\$ 7,200	\$ 7,430
Loans, net of unearned income	\$ 606,541	\$ 602,434	\$ 584,757	\$ 570,360	\$ 557,790
Total assets	\$ 857,345	\$ 887,089	\$ 868,724	\$ 825,346	\$ 795,849

**Ratios**

NPAs to total assets	2.14%	2.14%	2.92%	3.19%	3.54%
NPAs to total loans	3.02%	3.16%	4.33%	4.61%	5.06%
NPAs to total loans & foreclosed assets	2.97%	3.10%	4.19%	4.46%	4.87%
ALLL to nonaccrual loans	183.00%	120.03%	276.46%	196.45%	178.13%

*Nonaccrual loans*

Nonaccrual loans at September 30, 2014 totaled \$3,571,000, a decrease of \$1,961,000 or 35% from the prior quarter and a decrease of \$600,000 or 14% from the prior year. The decrease is attributable to a payoff of one nonaccrual note during the quarter as well as foreclosures on properties securing three additional nonaccrual notes. The following table shows the activity in nonaccrual loans for the quarter ended (dollars in thousands):

	<b>9/30/2014</b>	<b>6/30/2014</b>	<b>3/31/2014</b>	<b>12/31/2013</b>	<b>9/30/2013</b>
Beginning Balance	\$ 5,532	\$ 2,324	\$ 3,665	\$ 4,171	\$ 5,414
Net customer payments	(453)	(5)	(28)	(528)	(226)
Additions	0	3,248	0	64	397
Charge-offs	(7)	0	(1,313)	(42)	(173)
Loans returning to accruing status	0	0	0	0	0
Transfers to OREO	(1,501)	(35)	0	0	(1,241)
Ending Balance	<b>\$ 3,571</b>	<b>\$ 5,532</b>	<b>\$ 2,324</b>	<b>\$ 3,665</b>	<b>\$ 4,171</b>

*Foreclosed Assets*

Foreclosed assets at September 30, 2014 totaled \$11,994,000, an increase of \$1,395,000 or 13% from the linked quarter, but a decrease of \$9,121,000 or 43% from the prior year quarter. The following table shows the activity in foreclosed assets for the quarter ended (dollars in thousands):

	<b>9/30/2014</b>	<b>6/30/2014</b>	<b>3/31/2014</b>	<b>12/31/2013</b>	<b>9/30/2013</b>
Beginning Balance	\$ 10,599	\$ 19,766	\$ 19,705	\$ 21,115	\$ 22,264
Additions	1,502	34	0	1	1,162
Capitalized improvements	46	42	101	104	426
Proceeds from sales	(10)	(7,750)	(40)	(1,045)	(2,345)
Transfers to other assets	0	(1,474)	0	0	0
Valuation adjustments	(143)	(32)	0	(505)	(413)
Gains (losses) from sales	0	13	0	35	21
Ending Balance	<u>\$ 11,994</u>	<u>\$ 10,599</u>	<u>\$ 19,766</u>	<u>\$ 19,705</u>	<u>\$ 21,115</u>

As anticipated, foreclosed assets increased during the quarter due to foreclosures related to the one borrower who moved into nonaccrual status during the second quarter. Partially offsetting the additions were \$143,000 in impairment write-downs on three properties, two of which were based on ongoing negotiations with potential buyers.

*Performing Restructured Loans - Troubled Debt Restructurings ("TDRs")*

The total recorded investment in TDRs as of September 30, 2014 was \$2,364,000, a decline of \$520,000 from the \$2,884,000 at June 30, 2014 and a \$559,000 decline from the \$2,923,000 at September 30, 2013. These reductions are primarily due to one relationship that was upgraded during the quarter based upon renewal of the notes at market rate and market terms. All TDRs were performing at September 30, 2014, June 30, 2014 and September 30, 2013.

*Past Due Loans*

At September 30, 2014, total accruing loans past due 30 - 89 days were \$5,129,000 or 0.8% of total loans, an increase from \$2,109,000, or 0.4%, one year ago. In comparison to June 30, 2014, total accruing loans past due 30 - 89 days increased \$456,000. Approximately 86% or \$4,391,000 of the total accruing loans past due 30-89 days is due to the borrower who moved to impaired status during the second quarter. As discussed last quarter, we negotiated a forbearance agreement to allow the borrower sufficient time to bring the notes current and / or sell one or more pieces of real estate collateralizing the loan. This borrower's loans remain past due; however, at this time, we consider the loans to be adequately secured.

Total loans past due greater than 90 days and accruing interest at September 30, 2014 totaled \$416,000 as compared to \$0 at September 30, 2013 and June 30, 2014. Three notes moved into this category at September 30, 2014, the largest of which (\$386,000) is now under 90 days.

*Impaired Loans*

Impaired loans declined \$6,944,000 or 32% from \$21,670,000 at June 30, 2014 to \$14,726,000 at September 30, 2014. In comparison to September 30, 2013, impaired loans declined \$5,735,000 or 28%. The reduction in the third quarter of 2014 is attributable to the upgrade of two relationships totaling \$5,035,000 and foreclosures totaling \$1,960,000. Additionally, we received principal payments totaling \$75,000 and added one new loan totaling \$126,000 to impaired status.

**Summary of Allowance for Loan Losses**

We establish the allowance for loan losses through charges to earnings through a provision for loan losses. Loan losses are charged against the allowance when we believe that the collection of the principal is unlikely. Subsequent recoveries of losses previously charged against the allowance are credited to the allowance. The allowance represents an amount that, in our judgment, will be appropriate to absorb probable losses on existing loans that may become uncollectible.

*Provision/Charge-offs*

The Company recorded a negative \$143,000 provision for loan losses during the third quarter of 2014, as compared to a negative provision of \$332,000 for the same period last year and a \$1,039,000 provision for the linked quarter. The reduction in the ALLL during the third quarter of 2014 is attributable to improved credit quality trends including the reduction in nonaccrual loans, impaired loans, watchlist loans and charge-offs as well as a significant reduction in the loans risk rated watchlist that are included in our large relationship risk factor (loan relationships with outstanding balances greater than \$8 million).

The Company recorded net recoveries of \$38,000 during the third quarter of 2014 as compared to net charge-offs of \$267,000 for the third quarter of 2013. The Company's net charge-offs year-to-date total \$2,079,000 or 0.35% of average loans as compared to \$363,000 and 0.07% for the same period last year.

*Allowance for Loan Losses*

The ratio of allowance for loan and lease losses as a percentage of total loans decreased to 1.08% at September 30, 2014 in comparison to 1.10% at June 30, 2014. In comparison to the prior year, the ratio decreased from 1.33% at September 30, 2013. The nonaccrual loan coverage ratio is at 183% as of September 30, 2014, an increase from 120% at June 30, 2014 and from 178% at September 30, 2013. The current level of the allowance for loan losses reflects specific reserves related to impaired loans, current risk ratings on loans, net charge-off activity, loan growth, delinquency trends, and other credit risk factors that the Company considers in assessing the adequacy of the allowance for loan losses.

**Higher Risk Loans**

Certain types of loans, such as option ARM products, interest-only loans, sub-prime loans, and loans with initial teaser rates, can have a greater risk of non-collection than other loans. We do not offer option ARM, interest-only, or sub-prime mortgage loans.

Junior-lien mortgages can also be considered higher risk loans and our junior lien portfolio currently consists of balances totaling \$23,164,000 (3.8% of total portfolio) at September 30, 2014. Loans included in this category that were initially made with high loan-to-value ratios of 100% or greater have current balances totaling \$1,471,000 at September 30, 2014. Since 2003, we have experienced net charge-offs totaling \$972,000 in junior lien mortgages.

**Financial Condition**

Total assets at September 30, 2014 were \$857,345,000, an increase of \$31,999,000 or 4% from \$825,346,000 at December 31, 2013. The principal components of the Company's assets at the end of the period were \$14,261,000 in cash and cash equivalents, \$184,336,000 in securities available-for-sale and \$606,541,000 in gross loans. Total assets at December 31, 2013 were \$825,346,000 with the principal components consisting of \$16,362,000 in cash and cash equivalents, \$159,861,000 in securities available-for-sale, \$21,992,000 in securities held-to-maturity and \$570,360,000 in gross loans.

Total liabilities at September 30, 2014 were \$800,178,000, an increase of \$23,752,000 or 3% from \$776,426,000 at December 31, 2013. Deposits increased \$5,067,000 or 1% to \$682,102,000 from the \$677,035,000 level at December 31, 2013. Total shareholders' equity at September 30, 2014 was \$57,167,000, an increase of \$8,247,000 or 17% from \$48,920,000 at December 31, 2013. The Company's tangible book value per share (defined as total capital, including AOCI, divided by outstanding common shares) increased 16% from \$10.22 at December 31, 2013 to \$11.85 at September 30, 2014.

The following table includes the quarterly average balance for our primary balance sheet items (dollars in thousands):

**Quarterly Average Balances, Primary Balance Sheet Components**

*Dollars in thousands*

	9/30/2014	6/30/2014	3/31/2014	12/31/2013	9/30/2013
Assets	858,860	864,790	839,395	810,129	795,536
Loans, net of unearned income	600,875	591,657	578,589	562,450	554,329
Securities	193,033	197,263	195,927	171,130	176,406
Earning assets	803,224	807,610	780,960	752,034	737,200
Deposits	684,835	695,693	674,958	659,838	653,004
Noninterest-bearing deposits	101,594	102,860	95,338	96,936	93,452
Borrowings	109,160	108,150	107,301	91,870	76,700
Interest-bearing liabilities	692,401	700,984	686,921	654,772	636,251
Shareholders' equity	57,272	54,338	51,218	52,530	60,155

**Capital Adequacy**

The management of capital in a regulated financial services industry must properly balance return on equity to shareholders while maintaining sufficient capital levels and related risk-based capital ratios to satisfy regulatory requirements. The Company's capital management strategies have been developed to provide attractive rates of returns to shareholders, while maintaining its "well-capitalized" position at the banking subsidiary. The primary source of additional capital to the Company is earnings retention, which represents net income less dividends declared. The Company's Board of Directors declared a quarterly cash dividend in the amount of \$0.04 per share, payable December 1, 2014 to common shareholders of record November 14, 2014.

The Company and its banking subsidiary also are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company and the subsidiary bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action under the Federal Deposit Insurance Corporation Improvement Act ("FDICIA"), the Company and its banking subsidiary must meet specific capital guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and reclassifications are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and its banking subsidiary to maintain minimum amounts and ratios of total and Tier 1 capital to average assets. As of September 30, 2014 and December 31, 2013, the Company and the subsidiary bank met all minimum capital adequacy requirements to which they are subject and are categorized as "well capitalized". These capital amounts and ratios are included in Note 11 of the consolidated financial statements incorporated by reference herein.

In July 2013, the FRB issued revised final rules that make technical changes to its market risk capital rules to align it with the Basel III regulatory capital framework and meet certain requirements of the Dodd-Frank Act. The final new capital rules require the Company to comply with the following new minimum capital ratios, effective January 1, 2015: (1) a new common equity Tier 1 capital ratio of 4.5% of risk-weighted assets; (2) a Tier 1 capital ratio of 6% of risk-weighted assets (increased from the current requirement of 4%); (3) a total capital ratio of 8% of risk-weighted assets (unchanged from current requirement); and, (4) a leverage ratio of 4% of total assets.

Had the new minimum capital ratios described above been effective as of September 30, 2014, based on management's interpretation and understanding of the new rules, the Company would have remained "well capitalized" as of such date.

### **Interest Rate Risk**

Interest rate risk is the exposure to fluctuations in the Company's future earnings (earnings at risk) and value (economic value at risk) resulting from changes in interest rates. This exposure results from differences between the amounts of interest earning assets and interest bearing liabilities that reprice within a specified time period as a result of scheduled maturities and repayments and contractual interest rate changes. At September 30, 2014 the Company remains asset sensitive as simulation results indicate that net interest income would rise by approximately 6% if rates were to rise 200 basis points. For a further discussion on interest rate risks, see the Company's Annual Report on Form 10-K for the year ended December 31, 2013.

### **Liquidity**

One of the principal goals of the Bank's asset and liability management strategy is to maintain adequate liquidity. Liquidity measures our ability to meet our maturing obligations and existing commitments, to withstand fluctuations in deposit levels, to fund our operations and to provide for customers' credit needs. Liquidity represents a financial institution's ability to meet present and future financial obligations through either the sale or maturity of existing assets or the acquisition of additional funds from alternative funding sources. We sell excess funds overnight to provide an immediate source of liquidity and as of September 30, 2014 we had a total of \$6,942,000 in overnight funds at the Reserve Bank. The Company also maintains approved lines of credit with correspondent banks as backup liquidity sources.

The secondary liquidity source for both short-term and long-term borrowings consists of a secured line of credit from the Federal Home Loan Bank ("FHLB"). At September 30, 2014, the line of credit had \$58,000,000 outstanding under a total available line of \$103,760,000. Borrowings from the FHLB are secured by a blanket collateral agreement on a pledged portion of the Bank's 1-4 family residential real estate loans, multifamily mortgage loans, and commercial mortgage collateral. Additionally, we have an established line of credit with the Reserve Bank's Discount Window that had no outstanding balance under a total available line of \$54,641,000 at September 30, 2014. Borrowings from the FRB Discount Window are secured by a collateral agreement on a pledged portion of the Bank's commercial and real estate construction collateral.

The Company maintains a liquidity policy as a means to manage liquidity and the associated risk. The policy includes a Liquidity Contingency Plan ("the Liquidity Plan") that is designed as a tool for the Company to detect liquidity issues in order to protect depositors, creditors and shareholders. The Liquidity Plan includes monitoring various internal and external indicators such as changes in core deposits and changes in the market conditions. It provides for timely responses to a wide variety of funding scenarios ranging from changes in loan demand to a decline in the Company's quarterly earnings to a decline in market price of the Company's stock. The Liquidity Plan calls for specific responses designed to meet a wide range of liquidity needs based upon assessments that are performed on a recurring basis by the Company and its Board of Directors. As a result of our management of liquid assets and our ability to generate liquidity through alternative funding sources, we believe we maintain overall liquidity sufficient to meet our depositors' requirements and satisfy our customers' credit needs.

### **Outlook**

Looking ahead, our balance sheet strategies remain focused on improving credit quality metrics, generating quality loan and deposit growth, controlling our cost of funding, conservative capital planning and now more than ever, balance sheet management as we likely head into a rising rate environment. Our balance sheet remains asset sensitive and our ALM models show increasing levels of profitability in a rising rate scenario. All of these items are key components of our long-term strategic plan. We do remain concerned about margin compression.

Our growth strategies include additional organic growth through de novo branching, possible loan production offices in adjacent communities and if the right opportunity presented itself, whole-bank acquisitions. We agree with most industry observers who believe we will see increased merger activity in the community banking space as many banks look to partner with culturally compatible banks to improve economies of scale to mitigate uncompetitive efficiency ratios, offset anemic organic loan growth by having increased lending limits and to increase stock liquidity and returns for their shareholders.

### **Item 3. Quantitative and Qualitative Disclosures about Market Risk.**

Not applicable.

### **Item 4. Controls and Procedures.**

As of the end of the period covered by the report, an evaluation was performed under the supervision and with the participation of the Company's management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rule 13a-15. Based on that

evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the design and operation of these disclosure controls and procedures were effective. There has not been any change in our internal control over financial reporting that occurred during the last quarter that has materially affected, or is reasonably likely to materially affect, internal control over financial reporting.

The design of any system of controls is based in part upon certain assumptions about the likelihood of future events. There can be no assurance that any design will succeed in achieving its stated goal under every potential condition, regardless of how remote. In addition, the operation of any system of controls and procedures is dependent upon the employees responsible for executing it. While we have evaluated the operation of our disclosure controls and procedures and found them effective, there can be no assurance that they will succeed in every instance to achieve their objective.

## **PART II. OTHER INFORMATION**

### **Item 1. Legal Proceedings.**

In the normal course of business the Bank may be involved in various legal proceedings. Management believes that the ultimate resolution of these proceedings, in the aggregate, will not have a material adverse effect on the business or the financial position, liquidity or results of operations of the Company.

### **Item 1A. Risk Factors.**

There were no material changes to the Company's risk factors as disclosed in its Annual Report on Form 10-K for the year ended December 31, 2013.

### **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

None.

### **Item 3. Defaults Upon Senior Securities.**

None.

### **Item 4. Mine Safety Disclosures.**

None.

### **Item 5. Other Information.**

None.

**Item 6. Exhibits**

<b>Exhibit Number</b>	<b>Description</b>
31.1	Chief Executive Officer Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.*
31.2	Chief Financial Officer Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.*
32.1	Chief Executive Officer Certification Pursuant to 18 U.S.C. Section 1350, as adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.*
32.2	Chief Financial Officer Certification Pursuant to 18 U.S.C. Section 1350, as adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.*
101	Pursuant to Rule 405 of Regulation S-T, the following financial information from the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2014, is formatted in XBRL interactive data files: (i) Consolidated Statements of Income for the three and nine months ended September 30, 2014 and 2013; (ii) Consolidated Statements of Comprehensive Income for the three and nine months ended September 30, 2014 and 2013; (iii) Consolidated Balance Sheets at September 30, 2014 and December 31, 2013; (iv) Consolidated Statements of Cash Flows for the nine months ended September 30, 2014 and 2013; and (v) Notes to Consolidated Financial Statements.

\* Filed herewith.



## EXHIBIT INDEX

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\* Filed herewith.

## CERTIFICATIONS

I, Ellis L. Gutshall, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Valley Financial Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 6, 2014

By: /s/ Ellis L. Gutshall  
President and Chief Executive Officer

## CERTIFICATIONS

I, Kimberly B. Snyder, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Valley Financial Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 6, 2014

By: /s/ Kimberly B. Snyder

Executive Vice President and Chief  
Financial Officer

**CERTIFICATIONS**

The undersigned, as the Chief Executive Officer of Valley Financial Corporation, certifies that the Form 10-Q for the quarter ended September 30, 2014, which accompanies this certification, fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and the information contained in the periodic report fairly presents, in all material respects, the financial condition and results of operations of Valley Financial Corporation at the dates and for the periods indicated. The foregoing certification is made solely for purposes of Title 18, Chapter 63, Section 1350 of the United States Code and is subject to the knowledge and willfulness qualifications contained in Title 18, Chapter 63, Section 1350(c).

Date: November 6, 2014

/s/ Ellis L. Gutshall  
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Chief Executive Officer

## CERTIFICATIONS

The undersigned, as the Chief Financial Officer of Valley Financial Corporation, certifies that the Form 10-Q for the quarter ended September 30, 2014, which accompanies this certification, fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and the information contained in the periodic report fairly presents, in all material respects, the financial condition and results of operations of Valley Financial Corporation at the dates and for the periods indicated. The foregoing certification is made solely for purposes of Title 18, Chapter 63, Section 1350 of the United States Code and is subject to the knowledge and willfulness qualifications contained in Title 18, Chapter 63, Section 1350(c).

Date: November 6, 2014

/s/ Kimberly B. Snyder

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Chief Financial Officer